

Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

PARADIGM MEDICAL INDUSTRIES INC  
Form 10QSB/A  
November 04, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C.

FORM 10-QSB/A

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended June 30, 2004

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the Transition Period From \_\_\_\_ to

Commission File Number: 0-28498

PARADIGM MEDICAL INDUSTRIES, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

87-0459536  
(I.R.S. Employer  
Identification No.)

2355 South 1070 West, Salt Lake City, Utah  
(Address of principal executive office)

84119  
(Zip Code)

Registrant's telephone number, including area code: (801) 977-8970

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the small business issuer is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date:

Common Stock, \$.001 par value	25,509,868
-----	-----
Title of Class	Number of Shares Outstanding as of June 30, 2004
 Class A Warrant to Purchase One Share of Common Stock	 1,000,000
-----	-----
Title of Class	Number of Warrants Outstanding as of June 30, 2004

Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

PARADIGM MEDICAL INDUSTRIES, INC.  
FORM 10-QSB

FOR THE QUARTER ENDED JUNE 30, 2004

INDEX

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements.....  
Condensed Balance Sheet (unaudited) - June 30, 2004.....  
Condensed Statements of Operations (unaudited) for the three and six months ended  
June 30, 2004 and June 30, 2003.....  
Condensed Statements of Cash Flows (unaudited) for the six months  
ended June 30, 2004 and June 30, 2003 .....

Item 2. Management's Discussion and Analysis or  
Plan of Operation .....

Item 3. Controls and Procedures .....

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.....  
Item 2. Changes in Securities.....  
Item 3. Defaults Upon Senior Securities.....  
Item 4. Submission of Matters to a Vote of Security Holders.....  
Item 5. Other Information.....  
Item 6. Exhibits and Reports on Form 8-K.....  
Signature Page .....

PARADIGM MEDICAL INDUSTRIES, INC.  
CONDENSED BALANCE SHEET  
(UNAUDITED)

June 30, 2004  
-----

Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

ASSETS

Current Assets

Cash & Cash Equivalents	\$ 102,000
Receivables, Net	446,000
Inventory	801,000
Prepaid Expenses	47,000

-----  
Total Current Assets 1,396,000

Intangibles, Net	679,000
Property and Equipment, Net	166,000

-----  
Total Assets \$ 2,241,000  
=====

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:

Trade Accounts Payable	724,000
Accrued Expenses	1,040,000
Current Portion of Long-term Debt	57,000

-----  
Total Current Liabilities 1,821,000

Long-term Debt 33,000  
-----

Total Liabilities 1,854,000

Stockholders' Equity:

Preferred Stock, Authorized:

5,000,000 Shares, \$.001 par value

Series A

Authorized: 500,000 shares; issued and  
outstanding: 5,627 shares at June 30, 2004 -

Series B

Authorized: 500,000 shares; issued and  
outstanding: 8,986 shares at June 30, 2004 -

Series C

Authorized: 30,000 shares; issued and  
outstanding: zero shares at June 30, 2004 -

Series D

Authorized: 1,140,000 shares; issued and  
outstanding: 5,000 shares at June 30, 2004 -

Series E

Authorized: 50,000; issued and  
outstanding: 1,000 at June 30, 2004 -

Series F

Authorized: 50,000; issued and  
outstanding: 4,598.75 at June 30, 2004 -

Series G

Authorized: 2,000,000; issued and  
outstanding: 1,981,560 at June 30, 2004 2,000

Common Stock, Authorized:

80,000,000 Shares, \$.001 par value; issued and  
outstanding: 25,509,868 at June 30, 2004 25,000

Additional paid-in-capital 57,470,000

Accumulated Deficit (57,110,000)  
-----

Total Stockholders' Equity 387,000  
-----

Total Liabilities and Stockholders' Equity \$ 2,241,000  
=====

Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

See accompanying notes to condensed financial statements

1

PARADIGM MEDICAL INDUSTRIES, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(UNAUDITED)

	Three Months Ended June 30,		Six Months June 30
	2004	2003	2004
Sales	\$ 806,000	\$ 645,000	\$ 1,389,000
Cost of Sales	273,000	538,000	501,000
Gross Profit	533,000	107,000	888,000
Operating Expenses:			
Marketing and Selling	164,000	229,000	349,000
General and Administrative	139,000	1,060,000	445,000
Research, development and service	153,000	294,000	380,000
Impairment of assets	-	159,000	-
Total Operating Expenses	456,000	1,742,000	1,174,000
Operating Income (Loss)	77,000	(1,635,000)	(286,000)
Other Income and (Expense):			
Interest Income	-	-	-
Interest Expense	(7,000)	(5,000)	(12,000)
Other Income (Expense)	-	-	5,000
Total Other Income and (Expense)	(7,000)	(5,000)	(7,000)
Net income (loss) before provision for income taxes	70,000	(1,640,000)	(293,000)
Income taxes	-	-	-
Net income (loss)	\$ 70,000	\$ (1,640,000)	\$ (293,000)
Net Loss Per Common Share - Basic and Diluted	\$ -	\$ (.07)	\$ (.01)
Weighted Average Outstanding Shares - Basic	25,373,000	23,983,000	25,373,000

Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

	=====	=====	=====
- Diluted	27,675,000	23,983,000	25,373,000
	=====	=====	=====

See accompanying notes to condensed financial statements.

2

PARADIGM MEDICAL INDUSTRIES, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(UNAUDITED)

	Six Months Ended June 30, 2004 (Unaudited)	2003 (Unaudited)
Cash Flows from Operating Activities:		
-----		
Net Loss	\$ (293,000)	\$ (2,340,000)
Adjustment to Reconcile Net Loss to Net Cash Used In Operating Activities:		
Depreciation and Amortization	81,000	214,000
Issuance of Common Stock for Services	-	-
Issuance of Stock Option/Warrant for Services	-	35,000
Issuance of Common Stock for Settlement Of potential litigation	-	190,000
Increase/decrease in Inventory Reserve	-	382,000
Provision for Losses on Receivables	-	83,000
Impairment of Intangible and other assets	-	159,000
Loss on disposal of assets	6,000	-
(Increase) Decrease from Changes in:		
Trade Accounts Receivable	262,000	350,000
Inventories	202,000	299,000
Prepaid Expenses	94,000	19,000
Increase (Decrease) from Changes in:		
Trade Accounts Payable	18,000	(10,000)
Accrued Expenses and Deposits	(379,000)	619,000
	-----	-----
Net Cash Used in Operating Activities	(9,000)	-
	-----	-----
Cash Flow from Investing Activities:		
-----		
Purchase of Property and Equipment	-	(1,000)
Increase in Patents and Intangibles	-	-
Proceeds from the sale of assets	6,000	-
Net Cash Paid in Acquisition	-	-
	-----	-----
Net Cash Provided By Investing Activities	6,000	(1,000)
	-----	-----

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

### Cash Flows from Financing Activities:

-----		
Additions to notes payable	-	-
Principal Payments on Notes Payable	(27,000)	(26,000)
Sale of stock and exercise of warrants	-	417,000
	-----	-----
Net Cash Used In Financing Activities	(27,000)	391,000
	-----	-----
Net Decrease in Cash and Cash Equivalents	(30,000)	390,000
Cash and Cash Equivalents at Beginning of Period	132,000	194,000
	-----	-----
Cash and Cash Equivalents at End of Period	\$ 102,000	\$ 584,000
	=====	=====
Supplemental Disclosure of Cash Flow Information:		
Cash Paid for Interest	\$ 12,000	\$ 13,000
	=====	=====
Cash Paid for Income Taxes	\$ -	\$ -
	=====	=====

See accompanying notes to financial statements

3

PARADIGM MEDICAL INDUSTRIES, INC.  
NOTES TO FINANCIAL STATEMENTS  
(UNAUDITED)

### Significant Accounting Policies

-----

The accompanying condensed financial statements of the Company have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. These condensed financial statements reflect all adjustments (consisting only of normal recurring adjustments) that, in the opinion of management, are necessary to present fairly the results of operations of the Company for the periods presented. These condensed financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Form 10KSB for the year ended December 31, 2003. The results of operations for the three and six months ended June 30, 2004, are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2004.

### Going Concern

-----

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. Historically, the Company has not demonstrated the ability to generate sufficient cash flows from operations to

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

satisfy its liabilities and sustain operations, and the Company has incurred significant losses. These factors raise substantial doubt about the Company's ability to continue as a going concern.

The Company's continuation as a going concern is dependent on its ability to generate sufficient income and cash flow to meet its obligations on a timely basis and/or obtain additional financing as may be required. The Company is actively seeking options to obtain additional capital and financing.

In addition, the Company has taken significant steps to reduce costs and increase operating efficiencies. Specifically, the Company has significantly reduced the use of consultants, which has resulted in a large decrease in expenses. However, sales force increased from three to five representatives in June, which has resulted in more payroll, travel and other selling expenses. Although these cost savings have significantly reduced the Company's losses and ongoing cash flow needs, if the Company is unable to obtain equity or debt financing, it may be unable to continue development of its products and may be required to substantially curtail or cease operations.

### Net loss Per Share

-----

Net loss per common share is computed on the weighted average number of common and common equivalent shares outstanding during each period. Common stock equivalents consist of convertible preferred stock, common stock options and warrants. Common equivalent shares are excluded from the computation when their effect is anti-dilutive. Other common stock equivalents consisting of options and warrants to purchase 5,879,170 and 6,502,361 shares of common stock and preferred stock convertible into 2,302,000 and 402,000 shares of common stock at June 30, 2004 and 2003, respectively, have not been included in loss periods because they are anti-dilutive.

4

For the three months ended June 30, 2004 the options and warrants to purchase 5,879,170 shares of common stock were excluded because of the treasury stock method.

The following table is a reconciliation of the net loss numerator of basic and diluted net loss per common share for the three and six month periods ended June 30, 2004 and June 30, 2003:

	Three Months Ended June 30,		Six Months Ended June 30,
	2004	2003	2004
Basic weighted average shares outstanding	25,373,000	23,983,000	25,373,000
Common stock equivalents - convertible preferred stock	2,302,000	-	-
Diluted weighted average shares outstanding	27,675,000	23,983,000	25,373,000

### Preferred Stock Conversions

-----

Under the Company's Articles of Incorporation, holders of the Company's Class A

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

and Class B Preferred Stock have the right to convert such stock into shares of the Company's common stock at the rate of 1.2 shares of common stock for each share of preferred stock. During the six months ended June 30, 2004, no shares of Series A Preferred Stock and no shares of Series B Preferred Stock were converted to the Company's Common Stock.

Holders of Series D Preferred have the right to convert such stock into shares of the Company's common stock at the rate of one share of common stock for each share of preferred stock. During the six months ended June 30, 2004, no shares of Series D Preferred Stock were converted to the Company's Common stock.

Holders of Series E Preferred have the right to convert such stock into shares of the Company's common stock at the rate of 53.3 shares of common stock for each share of preferred stock. During the six months ended June 30, 2004, no shares of Series E Preferred Stock were converted to the Company's Common stock.

Holders of Series F Preferred have the right to convert such stock into shares of the Company's common stock at the rate of 53.3 shares of common stock for each share of preferred stock. During the six months ended June 30, 2004, no shares of Series F Preferred Stock were converted to shares of the Company's Common stock.

Holders of Series G Preferred have the right to convert such stock into shares of the Company's common stock at the rate of one share of common stock for each share of preferred stock. During the six months ended June 30, 2004, no shares of Series G Preferred Stock were converted to shares of the Company's Common stock.

### Warrants

-----

The fair value of warrants granted as described herein is estimated at the date of grant using the Black-Scholes option pricing model. The exercise price per share is reflective of the then current market value of the stock. No grant exercise price was established at a discount to market. All warrants are fully vested, exercisable and nonforfeitable as of the grant date. The Company granted no warrants to purchase the Company's common stock during the period ended June 30, 2004.

### Stock - Based Compensation

-----

For stock options and warrants granted to employees, the Company employs the footnote disclosure provisions of Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation. SFAS No. 123 encourages entities to adopt a fair-value based method of accounting for stock options or similar equity instruments. However, it also allows an entity to continue measuring compensation cost for stock-based compensation using the intrinsic-value method of accounting prescribed by Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees (APB 25). The Company has elected to continue to apply the provisions of APB 25 and provide pro forma footnote disclosures required by SFAS No. 123. No stock-based employee compensation cost is reflected in net income, as all options granted under those plans had an exercise price equal to or greater than the market value of the underlying common stock on the date of grant.

Stock options and warrants granted to non-employees for services are accounted for in accordance with SFAS 123 which requires expense recognition based on the fair value of the options/warrants granted. The Company calculates the fair



## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

value of options and warrants granted by use of the Black-Scholes pricing model. The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of FASB Statement No. 123, "Accounting for Stock-Based Compensation," to stock-based employee compensation.

	Three Months Ended June 30, 2004	2003	Six Months 2004
	-----	-----	-----
Net income (loss) - as reported	\$ 70,000	(1,640,000)	(293,000)
Deduct: total stock-based employee compensation determined under fair value based method for all awards, net of related tax effects	(109,000)	(274,000)	(210,000)
Net loss - pro forma	\$ (39,000)	(1,914,000)	(503,000)
	-----	-----	-----
Earnings per share:			
Basic and diluted - as reported	\$ -	(0.07)	(0.01)
Basic and diluted - pro forma	\$ (0.00)	(0.08)	(0.02)

### Related Party Transactions

-----

Payments for legal services to the firm of which the chairman of the board of directors is a partner were approximately \$20,000 and \$24,000 for the three months ended June 30, 2004 and 2003, respectively.

### Accrued Expenses

-----

Accrued expenses consist of the following at June 30, 2004:

Accrued consulting and litigation reserve	\$ 509,000
Accrued payroll and employee benefits	165,000
Sales taxes payable	35,000
Customer deposits	10,000
Accrued royalties	74,000
Deferred revenue	77,000
Warranty and return allowance	136,000
Other accrued expenses	34,000
	-----
Total	\$ 1,040,000
	=====

### Subsequent Event

-----

In July 2004, the Company sold its investment in International Bioimmune Systems, Inc. (IBS) for \$532,000 cash. Because, for book purposes, the Company's investment in IBS had previously been reduced to \$0, the full amount of \$532,000 will be recorded as a gain in the quarter ended September 30, 2004.

### Item 2: Management's Discussion and Analysis or Plan of Operation

This report contains forward-looking statements and information

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

relating to the Company that is based on beliefs of management as well as assumptions made by, and information currently available to management. These statements reflect its current view respecting future events and are subject to risks, uncertainties and assumptions, including the risks and uncertainties noted throughout the document. Although the Company has attempted to identify important factors that could cause the actual results to differ materially, there may be other factors that cause the forward-looking statements not to come true as anticipated, believed, projected, expected or intended. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may differ materially from those described herein as anticipated, believed, projected, estimated, expected or intended.

6

### Critical Accounting Policies

**Revenue Recognition.** The Company recognizes revenue in compliance with Staff Accounting Bulletin 101, Revenue Recognition in Financial Statements (SAB 101), as revised by Staff Accounting Bulletin No. 104, Revenue Recognition (SAB 104). SAB 101 and SAB 104 detail four criteria that must exist before revenue is recognized:

1. Persuasive evidence of an arrangement exists. Prior to shipment of product, the Company requires a signed purchase order and, depending upon the customer, a down payment toward the final invoiced price or full payment in advance with certain international product distributors.

2. Delivery and performance have occurred. Unless the purchase order requires specific installation or customer acceptance, the Company recognizes revenue when the product ships. If the purchase order requires specific installation or customer acceptance, the Company recognizes revenue when such installation or acceptance has occurred. Title to the product passes to the customer upon shipment. This revenue recognition policy does not differ among the various different product lines. The Company guarantees the functionality of its product. If its product does not function as marketed when received by the customer, the Company either makes the necessary repairs on site or has the product shipped to the Company for the repair work. Once the product has been repaired and retested for functionality, it is re-shipped to the customer. The Company provides warranties that generally extend for one year from the date of sale. Such warranties cover the necessary parts and labor to repair the product as well as any shipping costs that may be required. The Company maintains a reserve for estimated warranty costs based on its historical experience and management's current expectations.

3. The sales price is fixed or determinable. The purchase order received from the customer includes the agreed-upon sales price. The Company does not accept customer orders, and therefore do not recognize revenue, until the sales price is fixed.

4. Collectibility is reasonably assured. With limited exceptions, the Company requires down payments on product prior to shipment. In some cases the Company requires payment in full prior to shipment. The Company also performs credit checks on new customers and ongoing credit checks on existing customers. The Company maintains an allowance for doubtful accounts receivable based on historical experience and management's current expectations.

**Recoverability of Inventory.** Since its inception, the Company has purchased several complete lines of inventory. In some circumstances the Company has been able to utilize certain items acquired and others remain unused. On a quarterly basis, the Company attempts to identify inventory items that have

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

shown relatively no movement or very slow movement. Generally, if an item has shown little or no movement for over a year, it is determined not to be recoverable and a reserve is established for that item. In addition, if the Company identifies products that have become obsolete due to product upgrades or enhancements, a reserve is established for such products. The Company intends to make efforts to sell these items at significantly discounted prices. If items are sold, the cash received would be recorded as revenue, but there would be no cost of sales on such items due to the reserve that has been recorded. At the time of sale, the inventory would be reduced for the item sold and the corresponding inventory reserve would also be reduced.

**Recoverability of Goodwill and Other Intangible Assets.** The Company's intangible assets consist of goodwill, product and technology rights, engineering and design costs, and patent costs. Intangibles with a determined life are amortized on a straight-line basis over their determined useful life and are also evaluated for potential impairment if events or circumstances indicate that the carrying amount may not be recoverable. Intangibles with an indefinite life, such as goodwill, are not amortized but are tested for impairment on an annual basis or when events and circumstances indicate that the asset may be impaired. Impairment tests include comparing the fair value of a reporting unit with its carrying net book value, including goodwill. To date, the Company's determination of the fair value of the reporting unit has been based on the estimated future cash flows of that reporting unit.

**Allowance for Doubtful Accounts.** The Company records an allowance for doubtful accounts to offset estimated uncollectible accounts receivable. Bad debt expense associated with the increases in the allowance for doubtful accounts is recorded as part of general and administrative expense. The Company's accounting policy generally is to record an allowance for receivables over 90 days past due unless there is significant evidence to support that the receivable is collectible.

7

### General

The following Management's Discussion and Analysis of Financial Condition and Results of Operations, contains forward-looking statements, which involve risks and uncertainty. The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors discussed in this section. The Company's fiscal year is from January 1 through December 31.

The Company is engaged in the design, development, manufacture and sale of high technology diagnostic and surgical eye care products. Given the "going concern" status of the Company, management has focused efforts on those products and activities that will, in its opinion, achieve the most resource efficient short-term cash flow. As seen in the results for the three months ended June 30, 2004, diagnostic products have been the major focus and the Photon(TM) and other extensive research and development projects have been put on hold pending future evaluation when the Company's financial position improves. The Company does not focus on a specific diagnostic product or products but, instead, on this entire diagnostic product group.

### Results of Operations

Three Months Ended June 30, 2004, Compared to Three Months Ended June 30, 2003

Net sales for the three months ended June 30, 2004 increased by \$161,000, or 25%, to \$806,000 as compared to \$645,000 for the same period of

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

2003. This increase was due primarily to the strength in diagnostic products specifically the perimetry and topography lines as well as strong growth in the Paradigm's patented Blood Flow Analyzer product line. A great deal of the improvement is attributable to reforms in operations, which enabled dramatically improved availability of product and decreased lead times. Additional reorganization of service enabled significantly reduced wait times and reserve requirements. Finally, we delivered these results with three full time sales representatives in 2004 compared with four sales representatives in 2003. At the end of the quarter, two additional sales representatives were added.

For the three months ended June 30, 2004, sales from the diagnostic product line totaled \$699,000, or 87% of total revenues, compared to \$577,000, or 89% of total revenues for the same period of 2003. There were no sales from the surgical line for the three months ended June 30, 2004, compared to \$68,000, or 11% of total revenues for the corresponding period of 2003. The remaining 13% of sales, or \$107,000, during the three months ended June 30, 2004 was from parts, disposables, and service revenue.

Sales of the Ultrasonic Biomicroscope were \$125,000 during the second quarter 2004, or 15% of total quarterly revenues, compared to \$167,000, or 26% of total revenues for the same period last year. Sales of the Blood Flow Analyzer(TM) increased dramatically by \$88,000 to \$168,000, or 21% of total revenues for the three months ended June 30, 2004, compared to net sales of \$80,000, or 12% of total revenues during the same period in 2003. Sales from the other ultrasonic products increased to \$95,000 or 12% of total revenues for the quarter ended June 30, 2004 compared to \$36,000, or 6% of total revenues for the same period last year. Combined sales of the perimeter and corneal topographer were \$311,000, or 39% of the total revenues for the three months ended June 30, 2004, compared to \$294,000, or 46% of total revenues for the same quarter of 2003.

Sales have been lower both for the Company and, in the Company's opinion, for the industry due to the slowdown in the economy. Our objective is to focus our sales efforts on the products with the highest potential for sales and strong margins.

For the three months ended June 30, 2004, gross profit increased by 50% to 66% of total revenues, compared to the 17% of total revenues for the comparable period of 2003. The 2003 figure included the burden of a \$332,000 inventory reserve while the second quarter of 2004 required no reserve.

Marketing and selling expenses decreased by approximately \$65,000, or 28%, to \$164,000, for the three months ended June 30, 2004, from \$229,000 for the comparable period in 2003, due mainly to more focused spending and tighter controls on travel and living expenses. Despite the cost control efforts, the Company was able to attend the ASCRs show in San Diego, California and add one additional sales representative in the second quarter of 2004. This brings the field headcount to four sales representatives; equivalent to the number of sales representatives in the second quarter of 2003.

General and administrative expenses decreased by \$921,000, or 87%, to \$139,000 for the three months ended June 30, 2004, from \$1,060,000 for the comparable period in 2003. During the quarter ended June 30, 2004, the Company recorded a reduction in the warranty accrual of approximately \$308,000. This reduction was a result of a comprehensive analysis by management regarding historical warranty costs. Historically the Company has recorded a monthly warranty expense and related increase to the warranty accrual, however in recent periods the usage of the warranty accrual has continued to decline. After reviewing the recent historical data, management determined that the warranty

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

accrual should be reduced by approximately \$308,000. Management will continue to closely monitor the warranty accrual usage to ensure that the proper amount has been accrued. The expenses for the second quarter of 2004 also include a \$147,000 increase in reserve for doubtful accounts. The decrease is also in part due to cost containment measures and reduced headcount. The general and administrative expense in the three months ended June 30, 2003 also included some significant additional, including \$443,000 in accruals to settle outstanding disputes and \$160,000 for additional allowance for doubtful accounts.

Research, development and service expenses decreased \$141,000, or 48% for the three months ended June 30, 2004, compared to \$294,000 recorded in the same period of 2003. Service department expenses, production development and support expenses, which include indirect manufacturing costs of purchasing, shipping and supervisory personnel, all decreased in the second quarter of 2004 compared to the same period a year ago. Much of the improvement is the result of reorganization of the service department yielding not only cost improvement but dramatically lower response times and enabled clean up of the service unit backlogs.

Six Months Ended June 30, 2003, Compared to Six Months Ended June 30, 2002

Net sales increased by \$17,000, or 1.2%, to \$1,389,000 for the six months ended June 30, 2004, from \$1,372,000 for the comparable period in 2003. The Company's diagnostic products sales increased by \$117,000, or 10%, to \$1,252,000, or 90% of revenues during the first six months of 2004 compared with \$1,135,000, or 83% of total revenues for the comparable period of 2003.

The increase in net sales for the six months ended June 30, 2004, was largely attributable to the increased sales in the second quarter of 2004, with sales at \$806,000. The increase in sales during the second quarter of 2004 was primarily due to three factors. First, with the Company under new management, production was streamlined to improve on-time delivery of products. Second, the service department was reorganized and much of the outstanding backlog of service issues were addressed. This, in turn, increased distributor confidence and led to additional orders. Finally, a greater focus was placed on sales forecasting and account development, as well as an emphasis on sales in Europe and in Asia.

In the first six months of 2004, sales of the Ultrasonic Biomicroscope were \$267,000, or 19% of total revenues, compared to \$210,000, or 15% of total revenues in the same period of 2003. Sales from the Blood Flow Analyzer(TM) increased by \$49,000 to \$292,000, or 21% of total revenues during the first two quarters of 2004 compared with \$243,000, or 18% of total revenues in the same period of last year.

During the first half of 2004, sales from other ultrasonic products totaled \$131,000, or 9% of total revenue slightly up over the \$129,000, or 9% of total revenues in the same period last year. Sales of the perimeter and corneal topographer continued to be strong, particularly after the second quarter increase posting total revenue of \$563,000, or 41% of total revenues in the first two quarters of 2004 compared with \$552,000, or 40% of total revenues, during the same period of 2003.

Gross profit for the six months ended June 30, 2004 was 64% of total revenues, compared to 36% of total revenues for the same period in 2003. The increase is mainly due to the increase in the reserve for obsolete inventory of \$332,000 in the six months ended June 30, 2003.

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

Marketing and selling expenses decreased by \$203,000, or 37%, to \$349,000 for the six months ended June 30, 2004, from \$552,000 for the comparable period in 2003. This reduction was due primarily to the lower headcounts of sales persons and travel related and associated sales expenses.

General and administrative expenses decreased by \$1,091,000, or 71%, to \$445,000 for the six months ended June 30, 2004, from \$1,536,000 for the same period in 2003. During the quarter ended June 30, 2004, the Company recorded a reduction in the warranty accrual of approximately \$308,000. This reduction was a result of a comprehensive analysis by management regarding historical warranty costs. Historically, the Company has recorded a monthly warranty expense and related increase to the warranty accrual. However, in recent periods usage of the warranty accrual has continued to decline. After reviewing the recent historical data, management determined that the warranty accrual should be reduced by approximately \$308,000. Management will continue to closely monitor the warranty accrual usage to ensure that the proper amount has been accrued.

The general and administrative expenses for the six months ended June 30, 2004 also included a \$147,000 increase in reserve for doubtful accounts. This reduction was also in part due to cost containment measures and reduced headcount. The general and administrative expenses in the six months ended June 30, 2003 further included some significant additional expenses, including \$443,000 in accruals to settle outstanding disputes and \$83,000 for additional allowance for doubtful accounts. In addition, general and administrative expense for the six months ended June 30, 2003 included \$190,000 for 1,262,000 shares of common stock issued to settle potential litigation. The favorable reduction in general and administrative expense in 2004 also reflects the ongoing results of the Company's cost reduction program.

Research, development and service expenses decreased by \$194,000, or 34%, to \$380,000 for the six months ended June 30, 2004, from \$574,000 for the same period in 2002. Expenses associated with the development of new products during the first six months of 2004 decreased compared to the same period in 2003, as a consequence of the Company's cost reduction program.

There was no impairment of assets for the six months ended June 30, 2004, compared to \$159,000 in impairment of assets recorded in the same period of 2003.

### Liquidity and Capital Resources

The Company used \$9,000 cash in operating activities for the six months ended June 30, 2004, compared to \$0 for the six months ended June 30, 2003. The increase in cash used by operating activities for the six months ended June 30, 2004 was primarily attributable to reduction in accrued expenses and deposits. The Company's efforts to substantially reduce costs and manage current assets and current liabilities continued to minimize cash used for operating activities. Net cash used in financing activities was \$27,000 for the six months ended June 30, 2004, versus cash provided of \$391,000 in the same period in 2003. During the six months ended June 30, 2004, the Company did not sell any shares of common or preferred stock. In the past, the Company has relied heavily upon sales of its common and preferred stock to fund operations. There can be no assurance that such equity funding will be available on terms acceptable to the Company in the future.

At June 30, 2004, the Company had a working capital deficit of \$425,000. In the past, the Company has relied heavily upon sales of its common and preferred stock to fund operations. There can be no assurance that such equity funding will be available on terms acceptable to the Company in the future. The Company will continue to seek funding to meet its working capital requirements through collaborative arrangements and strategic alliances,

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

additional public offerings and/or private placements of its securities or bank borrowings. In July 2004, the Company sold its investment in International Bio-Immune Systems, Inc. (IBS) for \$532,000 cash. The Company is uncertain whether or not the combination of the cash received from the sale of IBS stock and the benefits from sales of the Company's products will be sufficient to assure the Company's operations through December 31, 2004. The Company will continue to seek funding through the sale of common and preferred stock.

At June 30, 2004, the Company had net operating loss carry-forwards (NOLs) of approximately \$34,800,000. These carry-forwards are available to offset future taxable income, if any, and have begun to expire in 2001 and extend for twenty years. The Company's ability to use net operating loss carryforwards (NOLs) to offset future income is dependant upon certain limitations as a result of the pooling transaction with Vismed and the tax laws in effect at the time of the NOLs can be utilized. The Tax Reform Act of 1986 significantly limits the annual amount that can be utilized for certain of these carryforwards as a result of change of ownership.

### Effect of Inflation and Foreign Currency Exchange

The Company has not realized a reduction in the selling price of its products as a result of domestic inflation. Nor has it experienced unfavorable profit reductions due to currency exchange fluctuations or inflation with its foreign customers. All sales transactions to date have been denominated in U.S. Dollars.

### Item 3. Controls and Procedures

#### a) Evaluation of disclosure controls and procedures.

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as of March 31, 2004. Based on this evaluation, our principal executive officer and our principal financial officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective and adequately designed to ensure that the information required to be disclosed by us in the reports we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in applicable rules and forms.

#### (b) Changes in internal controls over financial reporting.

During the quarter ended June 30, 2004, there has been no change in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II Other Information

### Item 1. Legal Proceedings

An action was brought against the Company in March 2000 by George Wiseman, a former employee, in the Third District Court of Salt Lake County, State of Utah. The complaint alleges that the Company owes Mr. Wiseman 6,370 shares of its common stock plus costs, attorney's fees and a wage penalty (equal to 1,960 additional shares of its common stock) pursuant to Utah law. The action

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

is based upon an extension of a written employment agreement. The Company disputes the amount allegedly owed and intends to vigorously defend against the action.

An action was brought against the Company on September 11, 2000 by PhotoMed International, Inc. and Daniel M. Eichenbaum, M.D. in the Third District Court of Salt Lake County, State of Utah. The action involves an amount of royalties that are allegedly due and owing to PhotoMed International, Inc. and Dr. Eichenbaum under a license agreement dated July 7, 1993, with respect to the sale of certain equipment, plus costs and attorney's fees. Discovery has taken place and the Company has paid royalties of \$14,736 to bring all payments up to date through June 30, 2001. The Company has been working with PhotoMed and Dr. Eichenbaum to ensure that the calculations have been correctly made on the royalties paid as well as the proper method of calculation for the future.

It is anticipated that once the parties can agree on the correct calculations on the royalties, the legal action will be dismissed. The issue in dispute concerning the method of calculating royalties is whether royalties should be paid on returned equipment. Since July 1, 2001, only one Photon(TM) laser system has been sold and no systems returned. Thus, the amount of royalties due, according to the Company's calculations, is \$600. The Company intends to make payment of this amount to PhotoMed and Dr. Eichenbaum and, as a result, to have the legal action dismissed. However, if the parties are unable to agree on a method for calculating royalties, there is a risk that PhotoMed and Dr. Eichenbaum might amend their complaint to request termination of the license agreement and, if successful, the Company would lose its right to manufacture and sell the Photon(TM) laser system.

The Company received a demand letter dated December 9, 2002 from counsel for Dan Blacklock, dba Danlin Corp. The letter demands payment in the amount of \$65,160 for manufacturing and supplying parts for microkeratome blades. The Company's records show that it received approximately \$34,824 in parts from the Danlin Corp., but that the additional amounts that the Danlin Corp contends are owed were from parts that were received but rejected by the Company because they had never been ordered. On August 14, 2003, the Company agreed to make a \$13,650 payment to Danlin Corp. in settlement of the dispute. The Company since made the \$13,650 payment to Danlin Corp.

On May 14, 2003, a complaint was filed in the United States District Court, District of Utah, captioned Richard Meyer, individually and on behalf of all others similarly suited v. Paradigm Medical Industries, Inc., Thomas Motter, Mark Miehle and John Hemmer, Case No. 2:03 CV00448TC. The complaint also indicates that it is a "Class Action Complaint for Violations of Federal Securities Law and Plaintiffs Demand a Trial by Jury." The Company has retained legal counsel to review the complaint, which appears to be focused on alleged false and misleading statements pertaining to the Blood Flow Analyzer(TM) and concerning a purchase order from Valdespino Associates Enterprises and Westland Financial Corporation.

More specifically, the complaint alleges that the Company falsely stated in its Securities and Exchange Commission filings and press releases that it had received authorization to use an insurance reimbursement CPT code from the CPT Code Research and Development Division of the American Medical Association for reimbursement to doctors in connection with the Blood Flow Analyzer(TM), adding that the CPT code provides for a reimbursement to doctors of \$57.00 per patient for use of the Blood Flow Analyzer(TM). According to the complaint, the CPT code was critical. Without a reimbursement code, physicians would not purchase the Blood Flow Analyzer(TM) because they could not receive compensation for performance of medical procedures using the medical device. The



## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

complaint further contends that the Company never received the CPT code from the American Medical Association at any time. Nevertheless, it is alleged that the Company continued to misrepresent in its SEC filings and press releases that it had received the CPT code. It is also alleged that the Company have never made a full, corrective disclosure with respect to this alleged misstatement.

The complaint also alleges that on July 11, 2002, the Company issued a press release falsely announcing that it had received a purchase order from Valdespino Associates Enterprises and Westland Financial Corporation for 200 sets of its entire portfolio of products, with \$70 million in systems to be delivered over a two-year period, then another \$35 million of orders to be completed in the third year. The complaint further alleges that the Company had never received a true purchase order for its products. As a result of these alleged misstatements, the complaint contends that the price of the Company's shares of common stock was artificially inflated during the period from April 25, 2001 through May 14, 2003, and the persons who purchased or retained the Company's common shares during that period suffered substantial damages. The complaint requests judgment for unspecified damages, together with interest and attorney's fees.

The Company disputes having issued false and misleading statements concerning the Blood Flow Analyzer(TM) and a purchase order from Westland Financial Corporation and Valdespino Associates Enterprises. On April 25, 2001, the Company issued a press release that stated it had received authorization to use common procedure terminology or CPT code number 92120 for the Blood Flow Analyzer(TM). This press release was based on a letter the Company received from the CPT Editorial Research and Development Department of the American Medical Association stating that CPT code number 92120 was the appropriate common procedure terminology or CPT code number for doctors to use when reporting certain procedures performed with the Blood Flow Analyzer(TM).

Currently, there is reimbursement by insurance payors to doctors using the Blood Flow Analyzer(TM) in 22 states and partial reimbursement in four other states. The amount of reimbursement to doctors using the Blood Flow Analyzer(TM) generally ranges from \$56.00 to \$76.00 per patient, depending upon the insurance payor. Insurance payors providing reimbursement for the Blood Flow Analyzer(TM) have the discretion to increase or reduce the amount of reimbursement. The Company is endeavoring to obtain reimbursement by insurance payors in other states where there is currently no reimbursement being made. The Company believes it has continued to correctly represent in its Securities and Exchange Commission filings that the CPT Editorial Research and Development Department of the American Medical Association has advised it that CPT code number 92120 is the appropriate CPT code for the Company's Blood Flow Analyzer(TM), for reimbursement purposes for doctors using the device.

On July 11, 2002, the Company issued a press release that stated it received a purchase order from Westland Financial Corporation and Valdespino Associates Enterprises for 200 complete sets of its entire product portfolio of diagnostic and surgical equipment for Mexican ophthalmic practitioners, to be followed by a second order of 100 sets of equipment. The press release was based on a purchase order dated July 10, 2002 that the Company entered into with Westland Financial Corporation for the sale of 200 complete sets of its surgical and diagnostic equipment to Mexican ophthalmic practitioners. The press release also stated that the initial order was for \$70 million of the Company's equipment to be filled over a two-year period followed by the second order of \$35 million in equipment to be completed in the third year. The press release further stated that delivery would be made in tranches of 25 complete sets of the Company's equipment, beginning in 30 days from the date of the purchase order.

On September 13, 2002, the board of directors issued a press release regarding the status of the Company's product sales to the Mexican ophthalmic

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

practitioners. In that press release the board stated that the Company had been in discussions for the prior nine months with Westland Financial Corporation, aimed at supplying the Company's medical device products to the Mexican market. Upon investigation, the board of directors had determined that the purchase order referenced in the July 11, 2002 press release was not of such a nature as to be enforceable for the purpose of sales or revenue recognition. In addition, the Company had not sent any shipment of medical products to Mexican ophthalmic practitioners nor received payment for those products pursuant to those discussions. The September 13, 2002 press release also stated that discussions were continuing with Westland Financial Corporation regarding sales and marketing activities for the Company's medical device products in Mexico, but the Company could not, at the time, predict or provide any assurance that any transactions would result.

12

On June 2, 2003, a complaint was filed in the United States District Court, captioned Michael Marrone v. Paradigm Medical Industries, Inc., Thomas Motter, Mark Miehle and John Hemmer, Case No. 2:03 CV00513 PGC. On July 11, 2003, a complaint was filed in the same United States District Court, captioned Lidia Milian v. Paradigm Medical Industries, Inc., Thomas Motter, Mark Miehle and John Hemmer, Case No. 2:03 CV00617PGC. Both complaints seek class action status. These cases are substantially similar in nature to the Meyer case, including the contention that as a result of allegedly false statements regarding the Blood Flow Analyzer(TM) and the purchase order from Westland Financial Corporation and Valdespino Associates Enterprises, the price of the Company's common stock was artificially inflated and the persons who purchased the Company's common shares during the class period suffered substantial damages. In a press release dated July 11, 2003, captioned "Milberg Weiss announces the filing of a class action suit against Paradigm Medical Industries, Inc. on behalf of investors," the law firm of Milberg Weiss Bershad Hynen & Levach LLP, which represents purchasers of the Company's securities in the class action suit filed on July 11, 2003, stated that the Company's alleged misrepresentations caused the market price of the stock to be artificially inflated during the class period. As a result, it is alleged that investors suffered millions of dollars in damages from the Company's alleged misstatements.

The cases request judgment for unspecified damages, together with interest and attorney's fees. These cases have now been consolidated with the Meyer case into a single action, captioned In re: Paradigm Medical Industries Securities Litigation, Case No. 03-CV-448TC. The law firm of Milberg Weiss Bershad & Schulman LLP is representing purchasers of the Company's securities in the consolidated class action. On June 28, 2004, a consolidated amended class action complaint was filed on behalf of purchasers of the Company's securities. The consolidated complaint is similar to the three class action complaints and alleges that the Company made false representations regarding the CPT code for the Blood Flow Analyzer(TM), but it includes additional allegations that the Company failed to disclose in a timely manner that doctors were being denied reimbursement for procedures performed with the Blood Flow Analyzer(TM). The consolidated complaint also alleges that the Company made false statements regarding the purchase order from Westland Financial Corporation and Valdespino Associates Enterprises. The Company believes the consolidated complaint is without merit and intends to vigorously defend and protect its interests in the case.

The Company was issued a Directors and Officers Liability and Company Reimbursement Policy by United States Fire Insurance Company for the period from July 10, 2002 to July 10, 2003 that contains a \$5,000,000 limit of liability,

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

which is excess of a \$250,000 retention. The officers and directors named in the consolidated cases have requested coverage under the policy. U.S. Fire is currently investigating whether it may have a right to deny coverage for the consolidated cases based upon policy terms, conditions and exclusions or to rescind the policy based upon misrepresentations contained in the Company's application for insurance.

The Company has paid only \$5,000 to U.S. Fire toward satisfaction of the \$250,000 retention that is applicable to the consolidated cases. The Company has advised U.S. Fire that it cannot pay the \$250,000 retention due to its current financial circumstances. As a consequence, on January 8, 2004, the Company entered into a non-waiver agreement with U.S. Fire in which U.S. Fire agreed to fund and advance the Company's retention obligation in consideration for which the Company has agreed to reimburse U.S. Fire the sum of \$5,000 a month, for a period of six months, with the first of such payments due on February 15, 2004. Thereafter, commencing on August 15, 2004, the Company is currently required to reimburse U.S. Fire the sum of \$10,000 per month until the entire amount of \$250,000 has been reimbursed to U.S. Fire. The Company has made the \$5,000 payment due to U.S. Fire on February 15, 2004, but have not yet made the payments due to U.S. Fire on March 15, April 15, May 15 and June 15, 2004. In the event U.S. Fire determines that the Company or its former officers and directors named in the consolidated cases are not entitled to coverage under the policy, or that it is entitled to rescind the policy, or should the Company be declared in default under the non-waiver agreement, for not making the monthly payments in a timely manner that are owed to U.S. Fire, then the Company agrees to pay U.S. Fire, on demand, the full amount of all costs advanced by U.S. Fire, except for those amounts that it may have reimbursed to U.S. Fire pursuant to the monthly payments due under the non-waiver agreement. Moreover, if U.S. Fire denies coverage for the consolidated cases under the policy, the Company would owe its litigation counsel in the class action lawsuits, for any legal fees not paid by U.S. Fire. However, U.S. Fire has currently agreed to pay the legal fees relating to the class action lawsuits.

The Company will be in default under the non-waiver agreement if it fails to make any payment due to U.S. Fire thereunder when such payment is due, or institute proceedings to be adjudicated as bankrupt or insolvent. U.S. Fire's obligation to advance defense costs under the agreement will terminate in the event that the \$5,000,000 policy limit of liability is exhausted. If U.S. Fire denies coverage for the consolidated cases under the policy and the Company is not successful in defending and protecting its interests in the cases, resulting in a judgment against the Company for substantial damages, it would be unable to pay such liability and, as a result, would be forced to seek bankruptcy protection.

On July 10, 2003, a complaint was filed in the United States District Court, District of Utah captioned Innovative Optics, Inc. and Barton Dietrich Investments, L.P. v. Paradigm Medical Industries, Inc., Mackey Price & Thompson, Thomas Motter, Mark Miehle and John Hemmer, Case No. 2:03 CV 00582DB. The complaint claims that Innovative and Barton entered into an asset purchase agreement with the Company on January 31, 2002, in which the Company agreed to purchase all the assets of Innovative in consideration for the issuance of 1,310,000 shares of the Company's common stock to Innovative. The complaint claims the Company breached the asset purchase agreement. The complaint also claims that the Company allegedly made false and misleading statements pertaining to the Blood Flow Analyzer(TM) and concerning a purchase order from Valdespino Associates Enterprises and Westland Financial Corporation. The purpose of these statements, according to the complaint, was to induce Innovative to sell its assets and purchase the shares of the Company's common stock at artificially inflated prices while simultaneously deceiving Innovative and Barton into believing that the Company's shares were worth more than they actually were. The complaint contends that had Innovative and Barton known the truth they would not have sold Innovative to the Company, would not have

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

purchased the Company's stock for the assets of Innovative, or would not have purchased the stock at the inflated prices that they allegedly paid. The complaint further contends that as a result of the allegedly false statements, Innovative and Barton suffered substantial damages in an amount to be proven at trial.

13

The complaint also claims that 491,250 of the shares to be issued to Innovative in the asset purchase transaction were not issued on a timely basis and the Company did not file a registration statement with the Securities and Exchange Commission within five months of the closing date of the asset purchase transaction. As a result, the complaint alleges that the value of the shares of the Company's common stock issued to Innovative in the transaction declined, and Innovative and Barton suffered damages in an unspecified amount to be proven at trial. The Company filed an answer to the complaint and also filed counterclaims against Innovative and Barton for breach of contract. The Company believes the complaint is without merit and intends to vigorously defend and protect its interests in the action. If the Company is not successful in defending and protecting its interests in this action, and a judgment for substantial damages is entered against it, and U.S. Fire denies coverage in the litigation under the Directors and Officers Liability and Company Reimbursement Policy, the Company would be unable to pay such liability and, as a result, would be forced to seek bankruptcy protection.

On October 14, 2003, an action was filed in the Third Judicial District Court, Salt Lake County, State of Utah, captioned Albert Kinzinger, Jr., individually and on behalf of all others similarly situated vs. Paradigm Medical Industries, Inc., Thomas Motter, Mark Miehle, Randall A. Mackey, and John Hemmer, Case No. 030922608. The complaint also indicates that it is a "Class Action Complaint for Violations of Utah Securities Laws and Plaintiffs Demand a Trial by Jury." The Company has retained legal counsel to review the complaint, which appears to be focused on alleged false or misleading statements pertaining to the Blood Flow Analyzer(TM). More specifically, the complaint alleges that the Company falsely stated in Securities and Exchange Commission filings and press releases that it had received authorization to use an insurance reimbursement CPT code from the CPT Code Research and Development Division of the American Medical Association in connection with the Blood Flow Analyzer(TM), adding that the CPT code provides for a reimbursement to doctors of \$57.00 per patient for the Blood Flow Analyzer(TM).

The purpose of these statements, according to the complaint, was to induce investors to purchase shares of the Company's Series E preferred stock in a private placement transaction at artificially inflated prices. The complaint contends that as a result of these statements, the investors that purchased shares of the Company's Series E preferred stock in the private offering suffered substantial damages to be proven at trial. The complaint also alleges that the Company sold Series E preferred shares without registering the sale of such shares or obtaining an exemption from registration. The complaint requests rescission, compensatory damages and treble damages, including interest and attorney's fees. The Company filed an answer to the complaint. The Company believes the complaint is without merit and intends to vigorously defend its interests in the action. If the Company is not successful in defending and protecting its interests in the action, resulting in a judgment against it for substantial damages, and U.S. Fire denies coverage in the litigation under the Directors and Officers Liability and Company Reimbursement Policy, the Company would be unable to pay such liability and, as a result, would be forced to seek bankruptcy protection.

An action was filed on June 20, 2003 in the Third Judicial District

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

Court, Salt Lake County, State of Utah (Civil No. 030914195) by CitiCorp Vendor Finance, Inc., formerly known as Copelco Capital, Inc. The complaint claims that \$49,626 plus interest is due for the leasing of two copy machines that were delivered to the Company's Salt Lake City facilities on or about April of 2000. The action also seeks an award of attorney's fees and costs incurred in the collection. The Company disputes the amounts allegedly owed, asserting that the equipment it returned to the leasing company did not work properly. A responsive pleading has not yet been filed. The Company is currently engaged in settlement discussions with CitiCorp.

An action was filed in June, 2003 in the Third Judicial District Court, Salt Lake County, State of Utah (Civil No. 030914719) by Franklin Funding, Inc. in which it alleges that the Company had entered into a lease agreement for the lease of certain equipment for which payment is due. It is claimed that there is due and owing approximately \$89,988 after accruing late fees, interest, repossession costs, collection costs and attorney's fees. On August 28, 2003, the Company agreed to a settlement of the case with Franklin Funding by agreeing to make 24 monthly payments of \$2,300 to Franklin Funding, with the first monthly payment due on August 29, 2003.

The Company received demand letters dated July 18, 2003, September 26, 2003 and November 10, 2003 from counsel for Douglas A. MacLeod, M.D., a shareholder of the Company. In the July 18, 2003 letter, Dr. MacLeod demands that he and certain entities with which he is involved or controls, namely the Douglas A. MacLeod, M.D. Profit Sharing Trust, St. Marks' Eye Institute and Milan Holdings, Ltd., be issued a total of 2,296,667 shares of the Company's common stock and warrants to purchase 1,192,500 shares of its common stock at an exercise price of \$.25 per share. Dr. MacLeod claims that these common shares and warrants are owing to him and the related entities under the terms of a mutual release dated January 16, 2003, which he and the related entities entered into with the Company. Dr. MacLeod renewed his request for these additional common shares and warrants in the September 26, 2003 and November 10, 2003 demand letters. The Company believes that Dr. MacLeod's claims and assertions are without merit and that neither he nor the related entities are entitled to any additional shares of its common stock or any additional warrants under the terms of the mutual release. The Company intends to vigorously defend against any legal action that Dr. MacLeod may bring.

On August 3, 2003, a complaint was filed against the Company by Corinne Powell, a former employee, in the Third Judicial District Court, Salt Lake County, State of Utah (Civil No. 030918364). Defendants consist of the Company and Randall A. Mackey, Dr. David M. Silver and Keith D. Ignatz, directors of the Company. The complaint alleges that at the time the Company laid off Ms. Powell on March 25, 2003, she was owed \$2,030 for business expenses, \$11,063 for accrued vacation days, \$12,818 for unpaid commissions, the fair market value of 50,000 stock options exercisable at \$5.00 per share that she claims she was prevented from exercising, attorney's fees and a continuing wage penalty under Utah law. The Company disputes the amounts allegedly owed and intends to vigorously defend and protect its interests in the action.

On September 10, 2003, an action was filed against the Company by Larry Hicks in the Third Judicial District Court, Salt Lake County, State of Utah, (Civil No. 030922220), for payments due under a consulting agreement with the Company. The complaint claims that monthly payments of \$3,083 are due for the months of October 2002 to October 2003 under a consulting agreement and, if the agreement is terminated, for the sum of \$110,000 minus whatever the Company has paid Mr. Hicks prior to such termination, plus costs, attorney's fees and a wage penalty pursuant to Utah law. The Company disputes the amount allegedly owed and intends to vigorously defend against such action.

On May 25, 2004, an action was brought against the Company by Jeffrey F. Poore, former President and Chief Executive Officer of the company, in the Third Judicial District Court of Salt Lake County, State of Utah (Civil No. 040910875). The complaint alleges that the Company unlawfully terminated the written employment agreement between Mr. Poore and the Company. As a result, Mr. Poore demands judgment against the Company for \$350,000, representing his annual salary for the two remaining years under the employment agreement, for money judgment based on the value of his benefits for the two remaining years under the employment agreement, including profit sharing plans, 401(k) and cafeteria plans, health, hospitalization, dental, disability and other insurance plans canceled by the Company, and for money judgment equal to the value of the stock options granted to him under the employment agreement. The Company disputes the amounts allegedly owed in the complaint and believes that there was a sufficient basis to terminate Mr. Poore's employment for cause under the terms of the employment agreement. Accordingly, the Company intends to vigorously defend against the action.

The Company is not a party to any other material legal proceedings outside the ordinary course of its business or to any other legal proceedings which, if adversely determined, would have a material adverse effect on its financial condition or results of operations.

Item 2. Changes in Securities

None.

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5. Other Information

None.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

-----

The following Exhibits are filed herewith pursuant to Rule 601 of Regulation S-B or are incorporated by reference to previous filings.

Exhibit No. -----	Document Description -----
2.1	Amended Agreement and Plan of Merger between Paradigm Medical Industries, Inc., a California corporation and Paradigm Medical Industries, Inc., a Delaware corporation(1)
3.1	Certificate of Incorporation(1)
3.2	Amended Certificate of Incorporation(10)
3.3	Bylaws(1)

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

4.1	Warrant Agency Agreement with Continental Stock Transfer & Trust Company(3)
4.2	Specimen Common Stock Certificate (2)
4.3	Specimen Class A Warrant Certificate(2)
4.4	Form of Class A Warrant Agreement(2)
4.5	Underwriter's Warrant with Kenneth Jerome & Co., Inc.(3)
4.6	Warrant to Purchase Common Stock with Note Holders re bridge financing (1)
4.7	Specimen Series C Convertible Preferred Stock Certificate(4)
4.8	Certificate of the Designations, Powers, Preferences and Rights of the Series C Convertible Preferred Stock(4)
4.9	Specimen Series D Convertible Preferred Stock Certificate (6)
4.1	Certificate of the Designations, Powers, Preferences and Rights of the Series D Convertible Preferred Stock (7)
4.11	Warrant to Purchase Common Stock with Cyndel & Co. (6)
4.12	Warrant to Purchase Common Stock with R.F. Lafferty & Co., Inc. (6)
4.13	Warrant to Purchase Common Stock with Dr. Michael B. Limberg (7)
4.14	Warrant to Purchase Common Stock with John W. Hemmer (7)
4.15	Stock Purchase Warrant with Triton West Group, Inc.(9)
4.16	Warrant to Purchase Common Stock with KSH Investment Group, Inc.(9)
4.17	Warrant to Purchase Common Stock with Consulting for Strategic Growth, Ltd.(9)
4.18	Certificate of Designations, Powers, Preferences and Rights of the Series G Convertible Preferred Stock (14)
10.1	Exclusive Patent License Agreement with PhotoMed(1)
10.2	Consulting Agreement with Dr. Daniel M. Eichenbaum(1)
10.3	1995 Stock Option Plan (1)
10.4	Employment Agreement with Thomas F. Motter (5)
10.5	Stock Purchase Agreement with Ocular Blood Flow, Ltd. and Malcolm Redman (7)
10.6	Consulting Agreement with Malcolm Redman (7)
10.7	Royalty Agreement with Malcolm Redman (7)
10.8	Registration Rights with Malcolm Redman (7)
10.9	Employment Agreement with Mark R. Miehle (8)
10.10	Agreements with Steven J. Bayern and Patrick M. Kolenik (8)
10.11	Private Equity Line of Credit Agreement with Triton West Group, Inc. (9)
10.12	Asset Purchase Agreement with Innovative Optics, Inc. and Barton Dietrich Investments, L.P.(10)
10.13	Escrow Agreement with Innovative Optics, Inc., Barton Dietrich Investments, L.P. (10)
10.14	Assignment and Assumption Agreement with Innovative Optics, Inc.(10)
10.15	General Assignment and Bill of Sale with Innovative Optics, Inc.(10)
10.16	Non-Competition and Confidentiality Agreement with Mario F. Barton(10)
10.17	Termination of Employment Agreement with Mark R. Miehle(12)
10.18	Consulting Agreement with Mark R. Miehle(12)
10.19	Employment Agreement with Jeffrey F. Poore (13)
10.20	License Agreement with Sunnybrook Health Science Center(15)
10.21	Major Account Facilitator Contract(15)
10.22	Mutual Release with Douglas A. MacLeod, M.D. and Others(15)
10.23	Purchase Agreement with American Optisurgical, Inc.(15)
10.24	Purchase Order with Westland Financial Corporation(16)
10.25	Non-Waiver Agreement with United States Fire Insurance Company(16)
10.26	Employment Agreement with John Y. Yoon(17)
10.27	Consulting Agreement with Dr. John Charles Casebeer(18)
10.28	Consulting Agreement with Kinexsys Corporation(18)

## Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

- 10.29 Stock Purchase and Sale Agreement with William Unger(19)
- 31.1 Certification pursuant to 18 U.S.C. Section 1350, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification pursuant to 18 U.S.C. Section 1350, as enacted by Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

16

- 
- (1) Incorporated by reference from Registration Statement on Form SB-2, as filed on March 19, 1996.
  - (2) Incorporated by reference from Amendment No. 1 to Registration Statement on Form SB-2, as filed on May 14, 1996.
  - (3) Incorporated by reference from Amendment No. 2 to Registration Statement on Form SB-2, as filed on June 13, 1996.
  - (4) Incorporated by reference from Annual Report on Form 10-KSB, as filed on April 16, 1998.
  - (5) Incorporated by reference from Report on Form 10-QSB, as filed on November 12, 1998.
  - (6) Incorporated by reference from Registration Statement on Form SB-2, as filed on April 29, 1999.
  - (7) Incorporated by reference from Report on Form 10-QSB, as filed on August 16, 2000.
  - (8) Incorporated by reference from Report on Form 10-QSB, as filed on November 1, 2000.
  - (9) Incorporated by reference from Report on Form 10-KSB, as filed on April 16, 2001.
  - (10) Incorporated by reference from Current Report on Form 8-K, as filed on March 5, 2002.
  - (11) Incorporated by reference from Amendment No. 1 to Registration Statement on Form S-3, as filed on March 20, 2002.
  - (12) Incorporated by reference from Report on Form 10-QSB, as filed on November 18, 2002.
  - (13) Incorporated by reference from Registration Statement on Form SB-2, as filed on July 7, 2003.
  - (14) Incorporated by reference from Report on Form 10-QSB, as filed on November 14, 2003.
  - (15) Incorporated by reference from Amendment No. 2 to Registration Statement on Form SB-2, as filed on December 15, 2003.
  - (16) Incorporated by reference from Amendment No. 3 to Registration Statement on Form SB-2, as filed on February 27, 2004.
  - (17) Incorporated by reference from Current Report on Form 8-K, as filed on March 23, 2004.
  - (18) Incorporated by reference from Annual Report on Form 10-KSB, as filed on April 14, 2004.
  - (19) Incorporated by reference from Report on Form 10-QSB, as filed on August 16, 2004.

(b) Reports on Form 8-K

-----

No reports were filed by the Company during the quarter ended June 30, 2004.

17



Edgar Filing: PARADIGM MEDICAL INDUSTRIES INC - Form 10QSB/A

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PARADIGM MEDICAL INDUSTRIES, INC.

November 4, 2004

/s/ John Y. Yoon

-----  
John Y. Yoon  
President and Chief Executive Officer

November 4, 2004

/s/ Luis A. Mostacero

-----  
Luis A. Mostacero, Controller