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On October 16, 2007, KeyCorp issued the following press release announcing its results of operations for the quarter-ended September 30, 2007:

<b>CONTACTS:</b>	Vernon L. Patterson	William C. Murschel
	Analyst	Media
	216.689.0520	216.828.7416
	Vernon_Patterson@KeyBank.com	William_C_Murschel@KeyBank.com

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#### FOR IMMEDIATE RELEASE

## KEYCORP REPORTS THIRD QUARTER 2007 EARNINGS

#### w Third quarter EPS of \$0.57 from continuing operations

#### w Fixed income markets impact third quarter results

CLEVELAND, October 16, 2007 KeyCorp (NYSE: KEY) today announced third quarter income from continuing operations of \$224 million, or \$0.57 per diluted common share. This compares to income from continuing operations of \$305 million, or \$0.74 per share, for the third quarter of 2006, and \$337 million, or \$0.85 per share, for the second quarter of 2007. Key s income from continuing operations for the first nine months of 2007 was \$919 million, or \$2.31 per diluted common share. This compares to income from continuing operations before the cumulative effect of an accounting change of \$882 million, or \$2.15 per share, for the first nine months of 2006.

Net income totaled \$210 million, or \$0.54 per diluted common share, for the third quarter of 2007, compared to net income of \$312 million, or \$0.76 per share, for the third quarter of 2006 and \$334 million, or \$0.84 per share, for the second quarter of 2007. Key s net income for the first nine months of 2007 was \$894 million, or \$2.25 per diluted common share, compared to \$909 million, or \$2.21 per share, for the same period last year.

Key s continuing and discontinued operating results for comparative quarters and for the nine months ended September 30, 2007 and 2006 are presented in the following table.

**Results of Operations** 

	Three months ended	Nine months ended
in millions, except per share amounts	9-30-076-30-079-30-06	9-30-079-30-06
Summary of operations		
Income from continuing operations before cumulative effect of accounting change (Loss) income from discontinued operations, net of taxes <sup>a</sup> Cumulative effect of accounting change, net of taxes	\$ 224 \$ 337 \$ 305 (14) (3) 7 	\$ 919 \$ 882 (25) 22 5
Net income	\$ 210 \$ 334 \$ 312	\$ 894 \$ 909

## Per common share assuming dilution

Income from continuing operations before cumulative effect of accounting change	\$ .57	\$.85	\$.74	\$2.31	\$2.15
(Loss) income from discontinued operations <sup>a</sup>	(.03)	(.01)	.02	(.06)	.05
Cumulative effect of accounting change					.01
Net income	\$ .54	\$.84	\$.76	\$2.25	\$2.21

(a)	Key sold the
	nonprime
	mortgage loan
	portfolio held by
	the Champion
	Mortgage
	finance business
	November 2006,
	and completed
	the sale of
	Champion s
	origination
	platform in
	February 2007.
	As a result of
	these actions,
	Key has
	accounted for
	this business as a
	discontinued
	operation. The
	loss from
	discontinued
	operations
	recorded in the
	third quarter of
	2007 was
	attributable
	largely to a
	write-down on
	the building lease
	for the former
	Champion
	headquarters.

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During the third quarter of 2007, the fixed income markets experienced extraordinary volatility with credit spreads widening rapidly. The widening of these spreads had a direct impact on market values in Key s loans held-for-sale and trading portfolios. During the third quarter, Key recorded net losses of \$53 million from loan sales and write-downs, \$2 million from dealer trading and derivatives, and \$22 million from other investments for a total of \$77 million in net losses. This compares to net gains of \$26 million and \$51 million from these activities in the third quarter of 2006 and the second quarter of 2007, respectively.

The fixed income market volatility had an adverse impact on our third quarter results, said Chairman and Chief Executive Officer Henry L. Meyer III. While the fixed income markets continue to remain under some pressure as we head into the fourth quarter, we believe most of the financial impact on our held-for-sale portfolios is behind us and we expect to see improved results from these portfolios over the remainder of the year.

Business activity outside of the fixed income markets remained solid during the quarter. We experienced good growth in both loans and core deposits. We also saw growth in our institutional asset management business and related fee income. Given the challenges related to revenue associated with the fixed income markets, we focused on controlling our costs, which declined compared to the same period one year ago and the second quarter of this year.

Key s nonperforming assets rose by \$241 million from the third quarter of 2006. The increase was due primarily to deteriorating market conditions in the residential real estate segment of our Real Estate Capital line of business, principally in Florida and California. Our total net loan charge-offs were \$59 million or 0.35% of average total loans for the current quarter.

During the quarter, we made progress in expanding our franchise through targeted acquisitions. We announced our plans to acquire U.S.B. Holding Co., Inc., the holding company for Union State Bank, headquartered in Orangeburg, New York, and Tuition Management Systems, Inc., one of the leading providers of education-related financial services. We completed the acquisition of Tuition Management Systems on October 1 and we remain on track to complete the acquisition of U.S.B. Holding Company early in 2008, subject to approval by its shareholders and the banking regulators.

The company expects earnings per share to be in the range of \$0.68 to \$0.74 for the fourth quarter of 2007. **SUMMARY OF CONTINUING OPERATIONS** 

Taxable-equivalent net interest income was \$712 million for the third quarter of 2007, compared to \$726 million for the year-ago quarter. Average earning assets grew by \$3.6 billion, or 4%, while the net interest margin for the current quarter declined to 3.40% from 3.61% for the third quarter of 2006. Both loan and deposit spreads have remained under pressure due to the continuation of competitive pricing.

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Compared to the second quarter of 2007, taxable-equivalent net interest income grew by \$6 million, and the net interest margin declined by 6 basis points. The improvement in net interest income was attributable to a \$1.9 billion, or annualized 9%, increase in average earning assets.

Key s noninterest income was \$438 million for the third quarter of 2007, compared to \$543 million for the year-ago quarter. The decrease was attributable to the impact of market volatility on several of Key s capital markets-driven businesses, as well as the sale of the McDonald Investments branch network completed in the first quarter of this year. Results for the current quarter included \$53 million in net losses from the sales and write-downs of primarily commercial real estate loans held for sale, compared to net gains of \$14 million for the same period last year. Income from investment banking and capital markets activities decreased by \$35 million, due primarily to a \$25 million decline in the fair values of two real estate-related investments held by the Private Equity unit within the Real Estate Capital line of business. Net gains from principal investing declined by \$19 million from the third quarter of 2006. Trust and investment services income was down \$18 million, due to lower brokerage income resulting from the sale of the McDonald Investments branch network. Excluding the impact of the McDonald Investments sale, trust and investment services income increased by \$15 million, driven by growth in both personal and institutional asset management income. The reduction in noninterest income was moderated by a \$27 million gain from the sale of MasterCard Incorporated shares in the current quarter and growth in deposit service charge income. Compared to the second quarter of 2007, noninterest income declined by \$211 million. The reduction reflected \$53 million in net losses from loan sales and write-downs in the current quarter, compared to net gains of \$33 million for the prior quarter, an \$81 million reduction in net gains from principal investing and a \$43 million decrease in income from investment banking and capital markets activities. The decrease in income from investment banking and capital markets activities was attributable to declines in the fair values of the two real estate-related investments, as well as a loss from dealer trading and derivatives in the current quarter, compared to income in the second quarter. In addition, noninterest income for the current quarter included the \$27 million gain related to the sale of MasterCard Incorporated shares, compared to a \$40 million gain recorded in the prior quarter.

Key s noninterest expense was \$753 million for the third quarter of 2007, down from \$790 million for the same period last year. Personnel expense decreased by \$35 million, due to lower incentive compensation accruals. Nonpersonnel expense was down \$2 million from the year-ago quarter. Reductions in costs resulting from the sale of the McDonald Investments branch network accounted for a \$46 million decline in total noninterest expense, including \$27 million of the decrease in personnel expense.

Compared to the second quarter of 2007, noninterest expense decreased by \$62 million. The improvement included a \$28 million reduction in personnel expense due to lower incentive compensation accruals. Nonpersonnel expense decreased by \$34 million. In the second quarter of 2007, Key recorded a \$42 million charge related to litigation.

## ASSET QUALITY

Key s provision for loan losses from continuing operations was \$69 million for the third quarter of 2007, compared to \$35 million for the year-ago quarter and \$53 million for the second quarter of 2007.

Net loan charge-offs for the quarter totaled \$59 million, or 0.35% of average loans from continuing operations, compared to \$43 million, or 0.26%, for the same period last year and \$53 million, or 0.32%, for the previous quarter. At September 30, 2007, Key s nonperforming loans totaled \$498 million and represented 0.72% of period-end portfolio loans, compared to 0.41% at June 30, 2007, and 0.34% at September 30, 2006. At September 30, 2007, nonperforming assets totaled \$570 million and represented 0.83% of portfolio loans, other real estate owned and other nonperforming assets, compared to 0.57% at June 30, 2007, and 0.50% at September 30, 2006. The increase in nonperforming assets during the third quarter of 2007 was attributable primarily to deteriorating market conditions in the residential real estate segment of Key s commercial real estate construction portfolio. The majority of the increase in this segment came from loans outstanding in Florida and California.

Key s allowance for loan losses was \$955 million, or 1.38% of loans outstanding, at September 30, 2007, compared to \$945 million, or 1.42%, at June 30, 2007, and \$944 million, or 1.44%, at September 30, 2006. **CAPITAL** 

Key s capital ratios continued to exceed all well-capitalized regulatory benchmarks at September 30, 2007. Key s tangible equity to tangible assets ratio was 6.78% at quarter end, compared to 6.89% at June 30, 2007, and 6.81% at September 30, 2006.

Key repurchased 2.0 million of its common shares and reissued 1.3 million shares under employee benefit plans during the third quarter of 2007. At September 30, 2007, Key had 14.0 million common shares remaining for repurchase under the current authorization.

Share repurchases and other activities that caused the change in Key s outstanding common shares over the past five quarters are summarized in the table below.

#### Summary of Changes in Common Shares Outstanding

in thousands	3Q07	2Q07	1Q07	4Q06	3Q06
Shares outstanding at beginning of period Issuance of shares under employee	389,362	394,483	399,153	402,748	402,672
benefit plans Repurchase of common shares	1,346 (2,000)	879 (6,000)	3,330 (8,000)	1,405 (5,000)	2,576 (2,500)
Shares outstanding at end of period	388,708	389,362	394,483	399,153	402,748

#### **KeyCorp Reports Third Quarter 2007 Earnings October 16, 2007** Page 5 LINE OF BUSINESS RESULTS

The following table shows the contribution made by each major business group to Key s taxable-equivalent revenue and income from continuing operations for the periods presented. The specific lines of business that comprise each of the major business groups are described under the heading Line of Business Descriptions. For more detailed financial information pertaining to each business group and its respective lines of business, see the tables at the end of this release.

#### **Major Business Groups**

				Percent change 3Q07 vs.			
dollars in millions	3Q07	2Q07	3Q06	2Q07	3Q06		
<u>Revenue from continuing operations</u> ( <u>TE)</u>							
Community Banking National Banking Other Segments	\$ 626 511 14	\$ 629 617 101	\$ 687 586 25	(.5)% (17.2) (86.1)	(8.9)% (12.8) (44.0)		
Total Segments Reconciling Items	1,151 (1)	1,347 8	1,298 (29)	(14.6) N/M	(11.3) 96.6		
Total	\$ 1,150	\$ 1,355	\$ 1,269	(15.1)%	(9.4)%		
Income from continuing operations							
Community Banking National Banking Other Segments	\$ 131 72 16	\$ 99 162 55	\$ 112 169 20	32.3% (55.6) (70.9)	17.0% (57.4) (20.0)		
Total Segments Reconciling Items	219 5	316 21	301 4	(30.7) (76.2)	(27.2) 25.0		
Total	\$ 224	\$ 337	\$ 305	(33.5)%	(26.6)%		

#### TE = Taxable Equivalent, N/M = Not Meaningful **Community Banking**

				Percent change 3Q07 vs.			
dollars in millions	3Q07	2Q07	3Q06	2Q07	3Q06		
<b>Summary of operations</b> Net interest income (TE)	\$ 409	\$ 415	\$ 443	(1.4)%	(7.7)%		

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Noninterest income	217	214	244	1.4	(11.1)			
Total revenue (TE)	626	629	687	(.5)	(8.9)			
Provision for loan losses	1	21	22	(95.2)	(95.5)			
Noninterest expense	417	450	486	(7.3)	(14.2)			
Income before income taxes (TE) Allocated income taxes and TE	208	158	179	31.6	16.2			
adjustments	77	59	67	30.5	14.9			
Net income	\$ 131	\$ 99	\$ 112	32.3%	17.0%			
Percent of consolidated income from								
continuing operations	59%	30%	37%	N/A	N/A			
Average balances								
Loans and leases	\$26,947	\$26,576	\$26,794	1.4%	.6%			
Total assets	29,716	29,348	29,871	1.3	(.5)			
Deposits	46,727	46,124	46,939	1.3	(.5)			
TE = Taxable Equivalent, N/A = Not App	plicable							

#### **Additional Community Banking Data**

							Percent o 3Q07	-
dollars in millions		3Q07		2Q07		3Q06	2Q07	3Q06
Average deposits outstanding								
NOW and money market								
deposit accounts	\$	20,305	\$	18,969	\$	20,688	7.0%	(1.9)%
Savings deposits		1,569		1,619		1,688	(3.1)	(7.0)
Certificates of deposit								
(\$100,000 or more)		4,566		4,709		4,101	(3.0)	11.3
Other time deposits		11,485		12,038		11,696	(4.6)	(1.8)
Deposits in foreign office		1,128		1,045		694	7.9	62.5
Noninterest-bearing deposits		7,674		7,744		8,072	(.9)	(4.9)
Total deposits	\$	46,727	\$	46,124	\$	46,939	1.3%	(.5)%
Home equity loans								
Average balance	\$	9,690	\$	9,660	\$	10,048		
Weighted-average loan-to-value	Ψ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ψ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ψ	10,010		
ratio		70%		70%		70%		
Percent first lien positions		58		58		60		
Other data								
On-line households / household								
penetration	74	3,909 / 45%	7	11,254 / 54%	64	6,993 / 52%		
Branches		954		954		949		
Automated teller machines		1,439		1,450		2,099		

#### **Community Banking Summary of Operations**

Net income for Community Banking was \$131 million for the third quarter of 2007, up from \$112 million for the year-ago quarter. Declines in both net interest income and noninterest income were more than offset by decreases in the provision for loan losses and noninterest expense.

Taxable-equivalent net interest income decreased by \$34 million, or 8%, from the third quarter of 2006, as interest rate spreads on both average earning assets and deposits have remained under pressure due to the continuation of competitive pricing. The decrease also reflected the effect of the February 2007 sale of the McDonald Investments branch network in which Key transferred approximately \$1.3 billion of NOW and money market deposit accounts to the buyer. McDonald Investments NOW and money market deposit accounts averaged \$1.7 billion for the third quarter of 2006.

Noninterest income decreased by \$27 million, or 11%. The decrease was attributable to the McDonald Investments sale. Excluding the impact of this sale, noninterest income rose by \$13 million, or 6%, from the same period one year ago, due largely to growth in deposit service charge income.

The provision for loan losses decreased by \$21 million, compared to the third quarter of 2006.

Noninterest expense declined by \$69 million, or 14%, from the year-ago quarter. Reductions in costs resulting from the sale of the McDonald Investments branch network accounted for \$46 million of the decline, including a \$27 million decrease in personnel expense. The remainder of the decline in total noninterest expense reflected decreases in various direct and indirect charges, due in part to a reduction in the number of average full-time equivalent employees.

On July 27, 2007, Key entered into an agreement to acquire U.S.B. Holding Co., Inc., the holding company for Union State Bank, a state-chartered commercial bank headquartered in Orangeburg, New York, with 31 branches. U.S.B. Holding Company has assets of approximately \$3 billion and deposits of approximately \$2 billion. Key expects to complete this acquisition early in 2008, subject to approval by U.S.B. Holding Company shareholders and the banking regulators. The acquisition will expand Key s presence in markets both within and contiguous to its current operations in the Hudson Valley.

#### KeyCorp Reports Third Quarter 2007 Earnings October 16, 2007 Page 7 National Banking

							Percent change 3Q07 vs.		
dollars in millions		3Q07		2Q07		3Q06	2Q07	3Q06	
Summary of operations									
Net interest income (TE)	\$	359	\$	344	\$	348	4.4%	3.2%	
Noninterest income		152		273		238	(44.3)	(36.1)	
Total revenue (TE)		511		617		586	(17.2)	(12.8)	
Provision for loan losses		68		32		13	112.5	423.1	
Noninterest expense		328		327		304	.3	7.9	
Income from continuing operations									
before income taxes (TE)		115		258		269	(55.4)	(57.2)	
Allocated income taxes and TE adjustments		43		96		100	(55.2)	(57.0)	
Income from continuing operations Income (loss) from discontinued		72		162		169	(55.6)	(57.4)	
operations, net of taxes		(14)		(3)		7	(366.7)	N/M	
Net income	\$	58	\$	159	\$	176	(63.5)%	(67.0)%	
Percent of consolidated income from									
continuing operations		32%		48%		55%	N/A	N/A	
Average balances from continuing operations									
Loans and leases	\$4	0,277	\$3	9,323	\$3	87,871	2.4%	6.4%	
Loans held for sale		4,692		4,377		4,553	7.2	3.1	
Total assets	5	0,954	4	9,584	4	8,530	2.8	5.0	
Deposits	1	2,633	1	2,085	1	1,106	4.5	13.7	

TE = Taxable Equivalent, N/M = Not Meaningful, N/A = Not Applicable

#### **National Banking Summary of Continuing Operations**

Income from continuing operations for National Banking was \$72 million for the third quarter of 2007, compared to \$169 million for the same period last year. Lower noninterest income along with increases in the provision for loan losses and noninterest expense accounted for the reduction, and more than offset an increase in net interest income. Taxable-equivalent net interest income rose by \$11 million, or 3%, from the third quarter of 2006. Increases in average earning assets and deposits, and a more favorable interest rate spread on deposits more than offset the adverse effect of a tighter interest rate spread on average earning assets.

Noninterest income declined by \$86 million, or 36%, as several capital markets-driven businesses were adversely affected by volatility in the financial markets. Results for the current quarter included net losses of \$57 million from

the sales and write-downs of primarily commercial real estate loans held for sale, compared to net gains of \$10 million for the year-ago quarter. Income from investment banking and capital markets activities decreased by \$39 million, due primarily to a \$25 million decline in the fair values of two real estate-related investments held by the Private Equity unit within the Real Estate Capital line of business, and less favorable results related to trading activities conducted in the Debt Capital markets area.

The provision for loan losses rose by \$55 million, reflecting increases in nonperforming loans in the Real Estate Capital and Consumer Finance lines of business.

Noninterest expense grew by \$24 million, or 8%, from the year-ago quarter, reflecting a \$12 million rise in costs associated with operating leases, and smaller increases in a variety of other expense components.

On October 1, 2007, Key acquired Tuition Management Systems, Inc., one of the nation s largest providers of outsourced tuition planning, billing and related technology services. Headquartered in Warwick, Rhode Island, Tuition Management Systems serves more than 700

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colleges, universities, elementary and secondary educational institutions. The payment plan systems and technology in place at Tuition Management Systems and the array of payment plan products offered by Key will create one of the largest, most robust payment plan offerings in the nation.

#### **Other Segments**

Other segments consist of Corporate Treasury and Key s Principal Investing unit. These segments generated net income of \$16 million for the third quarter of 2007, compared to \$20 million for the same period last year. A reduction in net gains from principal investing caused the decrease.

## Line of Business Descriptions

#### **Community Banking**

**Regional Banking** provides individuals with branch-based deposit and investment products, personal finance services and loans, including residential mortgages, home equity and various types of installment loans. This line of business also provides small businesses with deposit, investment and credit products, and business advisory services. Regional Banking also offers financial, estate and retirement planning, and asset management services to assist high-net-worth clients with their banking, trust, portfolio management, insurance, charitable giving and related needs. *Commercial Banking* provides midsize businesses with products and services that include commercial lending, cash management, equipment leasing, investment and employee benefit programs, succession planning, access to capital markets, derivatives and foreign exchange.

## **National Banking**

*Real Estate Capital* provides construction and interim lending, permanent debt placements and servicing, and equity and investment banking services to developers, brokers and owner-investors. This line of business deals exclusively with nonowner-occupied properties (i.e., generally properties in which at least 50% of the debt service is provided by rental income from nonaffiliated third parties).

*Equipment Finance* meets the equipment leasing needs of companies worldwide and provides equipment manufacturers, distributors and resellers with financing options for their clients. Lease financing receivables and related revenues are assigned to other lines of business (primarily Institutional and Capital Markets, and Commercial Banking) if those businesses are principally responsible for maintaining the relationship with the client.

*Institutional and Capital Markets* provides products and services to large corporations, middle-market companies, financial institutions, government entities and not-for-profit organizations. These products and services include commercial lending, treasury management, investment banking, derivatives and foreign exchange, equity and debt underwriting and trading, and syndicated finance.

Through its Victory Capital Management unit, Institutional and Capital Markets also manages or gives advice regarding investment portfolios for a national client base, including corporations, labor unions, not-for-profit organizations, governments and individuals. These portfolios may be managed in separate accounts, common funds or the Victory family of mutual funds.

*Consumer Finance* includes Indirect Lending, Commercial Floor Plan Lending, Home Equity Services and Business Services.

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Indirect Lending offers loans to consumers through dealers. This business unit also provides federal and private education loans to students and their parents, and processes payments on loans that private schools make to parents. Commercial Floor Plan Lending finances inventory for automobile and marine dealers.

Home Equity Services works with home improvement contractors to provide home equity and home improvement financing solutions.

Business Services provides payroll processing solutions for businesses of all sizes.

Cleveland-based KeyCorp is one of the nation s largest bank-based financial services companies, with assets of approximately \$97 billion. Key companies provide investment management, retail and commercial banking, consumer finance, and investment banking products and services to individuals and companies throughout the United States and, for certain businesses, internationally. The company s businesses deliver their products and services through 954 branches and additional offices; a network of 1,439 ATMs; telephone banking centers (1.800.KEY2YOU); and a Web site, <u>https://www.key.com/</u>,<sup>â</sup> that provides account access and financial products 24 hours a day. *Notes to Editors:* 

Notes to Editors:

A live Internet broadcast of KeyCorp s conference call to discuss quarterly earnings and currently anticipated earnings trends and to answer analysts questions can be accessed through the Investor Relations section at <u>https://www.key.com/ir</u> at 9:00 a.m. ET, on Tuesday,

October 16, 2007. An audio replay of the call will be available through October 23.

For up-to-date company information, media contacts and facts and figures about Key s lines of business visit our Media Newsroom at <u>https://www.key.com/newsroom</u>.

This news release contains forward-looking statements, including statements about our financial condition, results of operations, earnings outlook, asset quality trends and profitability. Forward-looking statements express management s current expectations or forecasts of future events and, by their nature, are subject to assumptions, risks and uncertainties. Although management believes that the expectations and forecasts reflected in these forward-looking statements are reasonable, actual results could differ materially due to a variety of factors including: (1) changes in interest rates; (2) changes in trade, monetary or fiscal policy; (3) changes in general economic conditions, or in the condition of the local economies or industries in which we have significant operations or assets, which could, among other things, materially impact credit quality trends and our ability to generate loans; (4) increased competitive pressure among financial services companies; (5) the inability to successfully execute strategic initiatives designed to grow revenues and/or manage expenses; (6) consummation of significant business combinations or divestitures; (7) operational or risk management failures due to technological or other factors; (8) heightened regulatory practices, requirements or expectations; (9) new legal obligations or liabilities or unfavorable resolution of litigation; (10) adverse capital markets conditions; (11) continued disruption in the fixed income markets; (12) disruption in the economy and general business climate as a result of terrorist activities or military actions; and (13) changes in accounting or tax practices or requirements. Forward-looking statements are not guarantees of future performance and should not be relied upon as representing management s views as of any subsequent date. We do not assume any obligation to update these forward-looking statements. For further information regarding KeyCorp, please read KeyCorp s reports that are filed with the Securities and Exchange Commission and are available at www.sec.gov.

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# **Financial Highlights**

	Th	ree months endo	ł	
(dollars in millions, except per share amounts)	9-30-07	6-30-07	9-30-06	
Summary of operations				
Net interest income (TE)	\$ 712	\$ 706	\$ 726	
Noninterest income	438	649	543	
Total revenue (TE)	1,150	1,355	1,269	
Provision for loan losses	69	53	35	
Noninterest expense	753	815	790	
Income from continuing operations before cumulative effect of				
accounting change	224	337	305	
(Loss) income from discontinued operations, net of taxes	(14)	(3)	7	
Net income	210	334	312	
Per common share				
Income from continuing operations before cumulative effect of	¢ <b>5</b> 0	¢ 07	ф <b>П</b> С	
accounting change	\$.58	\$.86	\$.76	
Income from continuing operations before cumulative effect of	57	05	74	
accounting change assuming dilution	.57	.85	.74	
(Loss) income from discontinued operations	(.03)	(.01)	.02 .02	
(Loss) income from discontinued operations assuming dilution	(.03)	(.01)		
Net income	.54 .54	.85 .84	.77	
Net income assuming dilution Cash dividends declared	.34	.84 .365	.76 .345	
	.303	.303 19.78	.545 19.73	
Book value at period end	32.33	34.33	19.73 37.44	
Market price at period end	52.55	34.33	57.44	
Performance ratios from continuing operations				
Return on average total assets	.93%	1.45%	1.31%	
Return on average equity	11.50	17.66	15.52	
Net interest margin (TE)	3.40	3.46	3.61	
Performance ratios from consolidated operations				
Return on average total assets	.88%	1.43%	1.30%	
Return on average equity	10.79	17.50	15.88	
Net interest margin (TE)	3.40	3.46	3.63	
Capital ratios at period end				
Equity to assets	8.03%	8.19%	8.26%	
Tangible equity to tangible assets	6.78	6.89	6.81	
Tier 1 risk-based capital <sup>a</sup>	7.92	8.14	8.02	
Total risk-based capital <sup>a</sup>	11.73	12.15	12.13	

Leverage <sup>a</sup>	8.96		9.11			8.89
Asset quality						
Net loan charge-offs	\$	59	\$	53	\$	43
Net loan charge-offs to average loans from continuing operations		.35%		.32%		.26%
Allowance for loan losses	\$	955	\$	945	\$	944
Allowance for loan losses to period-end loans		1.38%		1.42%		1.44%
Allowance for loan losses to nonperforming loans	1	91.77	3	42.39	4	23.32
Nonperforming loans at period end	\$	498	\$	276	\$	223
Nonperforming assets at period end		570		378		329
Nonperforming loans to period-end portfolio loans		.72%		.41%		.34%
Nonperforming assets to period-end portfolio loans plus OREO and						
other nonperforming assets		.83		.57		.50
Trust and brokerage assets						
Assets under management	\$8	8,100	\$8	5,592	\$8	4,060
Nonmanaged and brokerage assets b	3	3,273	3	3,485	5	5,221
Other data						
Average full-time equivalent employees	1	8,567	1	8,888	2	0,264
Branches		954		954		949
Taxable-equivalent adjustment	\$	18	\$	20	\$	21

# Financial Highlights (continued)

	Nine months ended							
(dollars in millions, except per share amounts)	9-,	30-07	9	-30-06				
Summary of operations Net interest income (TE)	¢	0 1 1 0	¢	2 174				
Noninterest income (TE)		2,118 1,741	Ф	2,174 1,569				
Nommerest meome		1,/41		1,309				
		2 0 5 0		2 7 4 2				
Total revenue (TE) Provision for loan losses		3,859 166		3,743 97				
		2,352		2,340				
Noninterest expense Income from continuing operations before cumulative effect of accounting change		2,332 919		882				
(Loss) income from discontinued operations, net of taxes		(25)		22				
Net income		894		909				
		074		707				
Per common share								
Income from continuing operations before cumulative effect of accounting change	\$	2.34	\$	2.18				
Income from continuing operations before cumulative effect of accounting change								
assuming dilution		2.31		2.15				
(Loss) income from discontinued operations		(.06)		.05				
(Loss) income from discontinued operations assuming dilution		(.06)		.05				
Net income		2.28		2.24				
Net income assuming dilution		2.25		2.21				
Cash dividends declared		1.095		1.035				
Performance ratios from continuing operations								
Return on average total assets		1.31%		1.30%				
Return on average equity		16.03		15.44				
Net interest margin (TE)		3.46		3.67				
Performance ratios from consolidated operations								
Return on average total assets		1.28%		1.29%				
Return on average equity		15.59		15.82				
Net interest margin (TE)		3.46		3.69				
Asset quality								
Net loan charge-offs	\$	156	\$	116				
Net loan charge-offs to average loans from continuing operations	Ψ	.31%	Ψ	.24%				
				,,,				
Other data		0.001						
Average full-time equivalent employees	1	9,081		19,974				
Taxable-equivalent adjustment	\$	59	\$	71				

- (a) 9-30-07 ratio is estimated.
- (b) On February 9, 2007, Key sold the McDonald Investments branch network.
- TE = Taxable Equivalent

## **Consolidated Balance Sheets**

(dollars in millions)	9-30-07	6-30-07	9-30-06
Assets			
Loans	\$ 68,999	\$ 66,692	\$ 65,551
Loans held for sale	4,791	4,546	7,150
Investment securities	36	37	41
Securities available for sale	7,915	7,819	7,441
Short-term investments	1,723	1,632	1,582
Other investments	1,509	1,602	1,367
Total earning assets	84,973	82,328	83,132
Allowance for loan losses	(955)	(945)	(944)
Cash and due from banks	2,016	1,818	2,957
Premises and equipment	631	600	567
Operating lease assets	1,135	1,110	1,076
Goodwill	1,201	1,202	1,372
Other intangible assets	105	110	127
Corporate-owned life insurance	2,845	2,822	2,754
Derivative assets	1,497	1,160	915
Accrued income and other assets	3,918	3,871	4,199
Total assets	\$ 97,366	\$ 94,076	\$ 96,155
Liabilities			
Deposits in domestic offices:			
NOW and money market deposit accounts	\$ 24,198	\$ 23,315	\$ 25,150
Savings deposits	1,544	1,613	1,672
Certificates of deposit (\$100,000 or more)	6,672	6,197	5,734
Other time deposits	11,403	11,832	11,848
Total interest-bearing deposits	43,817	42,957	44,404
Noninterest-bearing deposits	14,003	14,199	13,396
Deposits in foreign office interest-bearing	5,894	3,443	3,629
Total deposits	63,714	60,599	61,429
Federal funds purchased and securities sold under repurchase			
agreements	5,398	4,362	4,701
Bank notes and other short-term borrowings	2,743	2,631	2,594
Derivative liabilities	1,063	1,119	844
Accrued expense and other liabilities	5,079	5,083	4,986
Long-term debt	11,549	12,581	13,654
Total liabilities	89,546	86,375	88,208

Shareholders equity			
Preferred stock			
Common shares	492	492	492
Capital surplus	1,617	1,652	1,588
Retained earnings	8,788	8,720	8,371
Treasury stock, at cost	(3,023)	(2,994)	(2,434)
Accumulated other comprehensive loss	(54)	(169)	(70)
Total shareholders equity	7,820	7,701	7,947
Total liabilities and shareholders equity	\$ 97,366	\$ 94,076	\$ 96,155
Common shares outstanding (000)	388,708	389,362	402,748

## **Consolidated Statements of Income**

s in millions, except per share amounts)	Thre 9-30-07	Three months ended 9-30-07 6-30-07 9-30-06						
t income	<b>•</b> • • • • • •	<b>•</b> • • • <b>•</b> •	<b>•</b> • • • <b>•</b> •					
held for sale	\$ 1,209 91	\$ 1,176 82	\$ 1,178 94	\$ 3,546 \$ 248				
nent securities	71	02	1	1				
ies available for sale	106	106	84	312				
erm investments	16	16	16	50				
nvestments	10	10	16	30 40				
nterest income	1,434	1,395	1,389	4,197				
t expense								
ts	482	447	428	1,362				
funds purchased and securities sold under repurchase agreements	55	59	30	163				
otes and other short-term borrowings	30	18	24	59				
erm debt	173	185	202	554				
aterest expense	740	709	684	2,138				
erest income	694	686	705	2,059				
on for loan losses	69	53	35	166				
erest income after provision for loan losses	625	633	670	1,893				
erest income								
nd investment services income	119	115	137	359				
charges on deposit accounts	88	84	78	247				
nent banking and capital markets income	9	52	44	105				
ng lease income	70	66	58	200				
of credit and loan fees	51	45	48	134				
ate-owned life insurance income	27	32	23	84				
nic banking fees	25	25	27	74				
ns (losses) from loan securitizations and sales	(53)	33	14	(11)				
urities gains (losses)	4	2	(7)	(41)				
a sale of McDonald Investments branch network				171				
ncome	98	195	121	419				
oninterest income	438	649	543	1,741				
erest expense								
nel	383	411	418	1,222				

upancy		60		59		62		182	
ter processing		49		49		52		149	
ng lease expense		58		55		48		165	
ional fees		27		26		28		79	
nent		22		24		26		71	
ing		21		20		32		60	
xpense		133		171		124		424	
oninterest expense		753		815		790		2,352	
e from continuing operations before income taxes and cumulative effect of									
ting change		310		467		423		1,282	
taxes		86		130		118		363	
e from continuing operations before cumulative effect of accounting change		224		337		305		919	
income from discontinued operations, net of taxes		(14)	)	(3)	)	7		(25)	)
e before cumulative effect of accounting change		210		334		312		894	
tive effect of change in accounting for forfeited stock-based awards, net of taxes									
ome	\$	210	\$	334	\$	312	\$	894	\$
nmon share:									
from continuing operations before cumulative effect of accounting change	\$	.58		.86	\$		\$	2.34	\$
before cumulative effect of accounting change		.54		.85		.77		2.28	
ome		.54		.85		.77		2.28	
nmon share assuming dilution:	¢		¢	0.5	<b>.</b>	- 4	<b></b>	0.01	¢
from continuing operations before cumulative effect of accounting change	\$	.57	\$	.85	\$		\$	2.31	\$
before cumulative effect of accounting change		.54		.84		.76		2.25	
ome		.54		.84		.76		2.25	
vidends declared per common share	\$	.365	\$	.365	\$	.345	\$	1.095	\$
ed-average common shares outstanding (000)	38	89,319		392,045		403,780		393,048	4(
ed-average common shares and potential common shares outstanding (000)	39	93,164		396,918		409,428		397,816	41

## Consolidated Average Balance Sheets, Net Interest Income and Yields /Rates From Continuing Operations

Third (	Quarter	2007 Yield	Second	2007 Yield	Third Qu		
Average Balance I	nterest	/ Rate	0		/ Rate		
¢ 00 000	ф <u>410</u>	7.05~	( <b>• • • •</b> • • • • •	ф 401	7.24	<b><b>• • • • • • • • • •</b></b>	ф
-			-			-	
-			-				
10,172	14/	5.80	10,096	142	5.62	9,850	
49,705	896	7.16	48,760	875	7.19	47,569	
1,586	26	6.68	1,472	24	6.57	1,415	
10,883	199	7.22	10,752	193	7.22	11,017	
1,342	36	10.66		37	10.64	1,585	
4,164	70	6.79	3,961	67	6.76	3,594	
17,975	331	7.33	17,555	321	7.33	17,611	
67,680	1,227	7.20	66,315	1,196	7.23	65,180	
4,731	91	7.59	-	82	7.50		
36			39				
	106	5.45	7,793	106			
1,563	12	2.99	1,541	15	3.68	1,363	
83,523	1,452	6.92	81,587	1,415	6.95	79,967	
. ,				)			
12,581			12,767			13,247	
\$95,162			\$93,412			\$ 92,263	
\$ 24,190	209	3.41	\$ 22,953	179	3.14	\$ 25,230	
1,581		.19	1,633	1	.19		
6,274	80	5.06	6,237	79	5.03	5,517	
11,512	136	4.68	12,047	141	4.70	11,700	
4,540	57	5.00	3,600	47	5.20	2,820	
48,097	482	3.98	46,470	447	3.85	46.967	
4,470	55	4.85	4,748	59	5.04	2,315	
	Average Balance I \$ 22,393 8,855 8,285 10,172 49,705 1,586 10,883 1,342 4,164 17,975 67,680 4,731 36 7,825 1,688 1,563 83,523 (942) 12,581 \$ 95,162 \$ 24,190 1,581 6,274 11,512 4,540 48,097	Average BalanceInterest $\$ 22,393$ $\$ 410$ $8,855$ $172$ $8,285$ $167$ $10,172$ $\$,285$ $167$ $10,172$ $147$ $49,705$ $896$ $1,586$ $26$ $10,883$ $199$ $1,342$ $1,586$ $26$ $10,883$ $199$ $1,342$ $36$ $4,164$ $17,975$ $331$ $67,680$ $1,227$ $4,731$ $91$ $36$ $1,227$ $4,731$ $83,523$ $1,452$ $(942)$ $12,581$ $\$3,523$ $1,452$ $(942)$ $12,581$ $\$95,162$ $\$ 24,190$ $1,581$ $6,274$ $80$ $11,512$ $209$ $1,581$ $6,274$ $80$ $11,512$ $\$24,190$ $4,540$ $209$ $1,581$ $6,274$ $80$	Average Balance Interest/ Rate $\$ 22,393$ $\$ 410$ $7.25\%$ $8,855$ $172$ 	VieldAverage Balance Interest/ RateAverage Balance $\$ 22,393$ $\$ 410$ $7.25\%$ $\$ 21,856$ $\$,855$ $172$ $7.69$ $\$,565$ $\$,855$ $172$ $7.69$ $\$,565$ $\$,285$ $167$ $\$.01$ $\$,243$ $10,172$ $147$ $5.80$ $10,096$ $49,705$ $\$96$ $7.16$ $48,760$ $1,586$ $26$ $6.68$ $1,472$ $10,883$ $199$ $7.22$ $10,752$ $1,342$ $36$ $10.66$ $1,370$ $4,164$ $70$ $6.79$ $3,961$ $17,975$ $331$ $7.33$ $17,555$ $67,680$ $1,227$ $7.20$ $66,315$ $4,731$ $91$ $7.59$ $4,415$ $36$ $6.43$ $39$ $7,825$ $106$ $5.45$ $7,793$ $1,688$ $16$ $3.99$ $1,688$ $16$ $3.99$ $1,484$ $1,563$ $12$ $2.99$ $1,541$ $\$3,523$ $1,452$ $6.92$ $\$1,587$ $(942)$ $(942)$ $(942)$ $12,581$ $.19$ $1,633$ $6,274$ $80$ $5.06$ $6,237$ $11,512$ $136$ $4.68$ $12,047$ $4,540$ $57$ $5.00$ $3,600$ $48,097$ $482$ $3.98$ $46,470$	YieldAverage Balance Interest/ RateAverage Balance Interest $\$ 222,393$ $\$$ 410 $7.25\%$ $\$21,856$ $\$$ $\$ 222,393$ $\$$ 410 $7.25\%$ $\$21,856$ $\$$ 401 $\$,855$ $172$ $7.69$ $\$,565$ 165 $\$,285$ 167 $\$.01$ $\$,243$ 167 $10,172$ 147 $5.80$ $10,096$ 142 $49,705$ $\$96$ $7.16$ $4\$,760$ $875$ $1,586$ 26 $6.68$ $1,472$ 24 $10,883$ 199 $7.22$ $10,752$ 193 $1,342$ 36 $10.66$ $1,370$ 37 $4,164$ 70 $6.79$ $3,961$ $67$ $17,975$ $331$ $7.33$ $17,555$ $321$ $67,680$ $1,227$ $7.20$ $66,315$ $1,196$ $4,731$ $91$ $7.59$ $4,415$ $82$ $36$ $6.43$ $39$ $7,825$ $106$ $1,688$ $16$ $3.99$ $1,484$ $16$ $1,563$ $12$ $2.99$ $1,541$ $15$ $\$3,523$ $1,452$ $6.92$ $\$1,587$ $1,415$ $(942)$ $209$ $3.41$ $\$22,953$ $179$ $1,581$ $.19$ $1,633$ $1$ $6,274$ $80$ $5.06$ $6,237$ $79$ $1,512$ $136$ $4.68$ $12,047$ $141$ $4,540$ $57$ $5.00$ $3,600$ $47$	YieldYieldAverage/Average/Balance InterestRateBalance InterestRate $\$22,393$ $\$$ 410 $7.25\%$ $\$21,856$ $\$$ 401 $7.36\%$ $\$,855$ $172$ $7.69$ $\$,565$ $165$ $7.75$ $\$,855$ $172$ $7.69$ $\$,565$ $165$ $7.75$ $\$,285$ $167$ $\$.01$ $\$,243$ $167$ $\$.09$ $10,172$ $147$ $5.80$ $10,096$ $142$ $5.62$ $49,705$ $896$ $7.16$ $48,760$ $875$ $7.19$ $1,586$ $26$ $6.68$ $1,472$ $24$ $6.57$ $10,883$ $199$ $7.22$ $10,752$ $193$ $7.22$ $1,342$ $36$ $10.66$ $1,370$ $37$ $10.64$ $4,164$ $70$ $6.79$ $3,961$ $67$ $6.76$ $17,975$ $331$ $7.33$ $17,555$ $321$ $7.33$ $67,680$ $1,227$ $7.20$ $66,315$ $1,196$ $7.23$ $4,731$ $91$ $7.59$ $4,415$ $82$ $7.50$ $36$ $6.33$ $39$ $6.72$ $7,825$ $106$ $5.45$ $7,93$ $106$ $5.45$ $7,793$ $106$ $5.45$ $1,581$ $12,99$ $1,581$ $12,767$ $5.03$ $11,512$ $136$ $4.68$ $12,047$ $141$ $4.70$ $4,540$ $57$ $5.00$ $3,600$ $47$ $5.20$	VieldVieldVieldVieldAverage BalanceInterestRateBalanceInterestRateBalance\$ 22,393\$ 410 $7.25\%$ \$ 21,856\$ 401 $7.36\%$ \$ 21,6488,8551727.698,565165 $7.75$ 8,1068,2851678.018,2431678.097,96510,1721475.8010,0961425.629,85049,7058967.1648,7608757.1947,5691,586266.681,472246.571,41510,8831997.2210,7521937.2211,0171,3423610.661,3703710.641,5854,164706.793,961676.763,59417,9753317.3317,5553217.3317,61167,6801,2277.2066,3151,1967.2365,1804,731917.594,415827.504,578366.43396.72427,8251065.457,7931655.457,7931065.457,2161,6881,3631,563122.991,541153.681,36383,5231,4526.9281,5871,4156.9579,967(942)(942)(942)(951)12,5811.2,76713,247\$ 95,162\$ 93,412\$

d other short-term borrowings	2,539	30	4.70	1,771	18	4.14	2,285
pt d,e	11,801	173	5.89	12,909	185	5.83	13,763
pearing liabilities	66,907	740	4.40	65,898	709	4.33	65,330
earing deposits	14,424			13,927			13,073
nse and other liabilities	6,106			5,933			6,063
S	87,437			85,758			84,466
equity	7,725			7,654			7,797
es and shareholders equity	\$95,162			\$ 93,412			\$ 92,263
pread (TE)			2.52%			2.62%	
come (TE) and net interest margin (TE)		712	3.40%		706	3.46%	
t a		18			20		
come, GAAP basis		\$ 694			\$ 686		

- (a) Interest income on tax-exempt securities and loans has been adjusted to a taxable-equivalent basis using the statutory federal income tax rate of 35%.
- (b) For purposes of these computations, nonaccrual loans are included in average loan balances.
- (c) Yield is calculated on the basis of amortized cost.
- (d) Rate calculation excludes basis adjustments

\$

related to fair value hedges.

(e) Results from continuing operations exclude the dollar amount of liabilities assumed necessary to support interest-earning assets held by the discontinued Champion Mortgage finance business. The interest expense related to these liabilities, which also is excluded from continuing operations, was calculated using a matched funds transfer pricing methodology. TE = Taxable Equivalent GAAP = U.S. generally accepted accounting principles

## Consolidated Average Balance Sheets, Net Interest Income and Yields/Rates From Continuing Operations

		nonths en nber 30, 2		Nine months ended September 30, 2006 Yield				
(dollars in millions)	Average Balance	Interest	/	Average Balance	Interest	/		
Assets								
Loans: <sup>a,b</sup>	¢ <b>21</b> 040	¢ 1 202	7 2207	¢ 01 770	ф 1 1 <i>47</i>	7.0407		
Commercial, financial and agricultural	\$21,940			\$21,779		7.04%		
Real estate commercial mortgage Real estate construction	8,617	500 500	7.76	8,089	461 461	7.62 8.10		
Real estate construction Commercial lease financing	8,252 10,121	435	8.10 5.73	7,618 9,733	401	8.10 5.95		
	48.020	2 (29	7.20	47 210	2 504	7.00		
Total commercial loans Real estate residential	48,930	2,638	7.20	47,219	2,504	7.09		
	1,501 10,781	74 583	6.61 7.22	1,431 10,997	69 578	6.45 7.03		
Home equity Consumer direct	1,387	109	10.47	1,666	118	7.03 9.46		
Consumer indirect	3,963	201	6.78	3,489	176	6.72		
Total consumer loans	17,632	967	7.33	17,583	941	7.15		
	17,032	201	1.55	17,505	711	7.15		
Total loans	66,562	3,605	7.24	64,802	3,445	7.10		
Loans held for sale	4,365	248	7.59	4,041	235	7.78		
Investment securities <sup>a</sup>	38	1	6.79	50	2	7.38		
Securities available for sale <sup>c</sup>	7,723	312	5.39	7,147	251	4.64		
Short-term investments	1,593	50	4.24	1,670	47	3.76		
Other investments <sup>c</sup>	1,502	40	3.43	1,365	58	5.45		
Total earning assets	81,783	4,256	6.95	79,075	4,038	6.81		
Allowance for loan losses	(942)			(956)	)			
Accrued income and other assets	12,727			13,128				
Total assets	\$ 93,568			\$91,247				
Liabilities								
NOW and money market deposit accounts	\$ 23,525	565	3.21	\$25,012	512	2.74		
Savings deposits	1,614	2	.19	1,754	3	.24		
Certificates of deposit (\$100,000 or more) <sup>d</sup>	6,221	235	5.04	5,436	186	4.57		
Other time deposits	11,872	415	4.68	11,481	345	4.02		
Deposits in foreign office <sup>e</sup>	3,804	145	5.10	2,325	90	5.18		
Total interest-bearing deposits	47,036	1,362	3.87	46,008	1,136	3.30		

	1.05	1.00	4.07	• • • •	-	1.65
Federal funds purchased and securities sold under repurchase agreements <sup>e</sup>	4,376	163	4.97	2,012	70	4.65
Bank notes and other short-term borrowings	1,813	59	4.37	2,443	75	4.11
Long-term debt <sup>d,e</sup>	12,769	554	5.87	13,946	583	5.57
Total interest-bearing liabilities	65,994	2,138	4.34	64,409	1,864	3.87
Noninterest-bearing deposits	13,867			12,928		
Accrued expense and other liabilities	6,041			6,230		
Total liabilities	85,902			83,567		
Shareholders equity	7,666			7,680		
Total liabilities and shareholders equity	\$ 93,568			\$91,247		
Interest rate spread (TE)			2.61%			2.94%
Net interest income (TE) and net interest margin (TE)		2,118	3.46%		2,174	3.67%
TE adjustment <sup>a</sup>		59			71	
Net interest income, GAAP basis		\$ 2,059			\$ 2,103	

- (a) Interest income on tax-exempt securities and loans has been adjusted to a taxable-equivalent basis using the statutory federal income tax rate of 35%.
- (b) For purposes of these computations, nonaccrual loans are included in average loan balances.
- (c) Yield is calculated on the basis of amortized cost.
- (d) Rate calculation excludes basis

adjustments related to fair value hedges.

(e) Results from continuing operations exclude the dollar amount of liabilities assumed necessary to support interest-earning assets held by the discontinued Champion Mortgage finance business. The interest expense related to these liabilities, which also is excluded from continuing operations, was calculated using a matched funds transfer pricing methodology. TE = Taxable Equivalent GAAP = U.S. generally accepted accounting principles

### **Noninterest Income**

	Thre	ee months e	Nine months ended				
(in millions)	9-30-07	6-30-07	9-30-06	9-30-07	9-30-06		
Trust and investment services income <sup>a</sup>	\$ 119	\$ 115	\$ 137	\$ 359	\$ 411		
Service charges on deposit accounts	88	84	78	247	227		
Investment banking and capital markets income <sup>a</sup>	9	52	44	105	161		
Operating lease income	70	66	58	200	166		
Letter of credit and loan fees	51	45	48	134	133		
Corporate-owned life insurance income	27	32	23	84	74		
Electronic banking fees	25	25	27	74	78		
Net gains (losses) from loan securitizations and sales	(53)	33	14	(11)	34		
Net securities gains (losses)	4	2	(7)	(41)	(2)		
Gain on sale of McDonald Investments branch network				171			
Other income:							
Insurance income	16	15	18	45	49		
Loan securitization servicing fees	5	6	5	16	15		
Credit card fees	4	3	8	10	14		
Net gains from principal investing	9	90	28	128	48		
Gains related to Mastercard Incorporated shares	27	40		67	9		
Litigation settlement automobile residual value insurance				26			
Miscellaneous income	37	41	62	127	152		
Total other income	98	195	121	419	287		
Total noninterest income	\$ 438	\$ 649	\$ 543	\$ 1,741	\$ 1,569		

(a) Additional detail provided in tables below.

#### **Trust and Investment Services Income**

		Thr	ee m	Nine months ended						
(in millions)	9-30	-07	6-3	60-07	9-3	60-06	9-3	80-07	9-,	30-06
Brokerage commissions and fee income Personal asset management and custody fees Institutional asset management and custody fees	\$	26 41 52	\$	28 41 46	\$	56 39 42	\$	94 122 143	\$	177 116 118
Total trust and investment services income	\$ 1	119	\$	115	\$	137	\$	359	\$	411

# **Investment Banking and Capital Markets Income**

								Nine r	nont	hs		
	Three months end					ł		en	ended			
(in millions)	9-3	0-07	6-3	0-07	9-3	0-06	9-3	60-07	9-3	30-06		
Investment banking income	\$	22	\$	22	\$	21	\$	65	\$	69		
Income (loss) from other investments		(22)		6		5		(11)		37		
Dealer trading and derivatives income (loss)		(2)		12		7		18		23		
Foreign exchange income		11		12		11		33		32		
Total investment banking and capital markets income	\$	9	\$	52	\$	44	\$	105	\$	161		

## Noninterest Expense

	Three months ended						Nine months ended				
(dollars in millions)	9-30-07		6-	30-07	9-	30-06	9-30-07	9-30-06			
Personnel <sup>a</sup>	\$	383	\$	411	\$	418	\$ 1,222	\$ 1,245			
Net occupancy		60		59		62	182	182			
Computer processing		49		49		52	149	157			
Operating lease expense		58		55		48	165	134			
Professional fees		27		26		28	79	101			
Equipment		22		24		26	71	78			
Marketing		21		20		32	60	70			
Other expense:											
Postage and delivery		11		11		13	34	38			
Franchise and business taxes		8		8		9	25	29			
Telecommunications		7		7		7	21	21			
Provision for losses on lending-related											
commitments		5		6			3				
Miscellaneous expense		102		139		95	341	285			
Total other expense		133		171		124	424	373			
Total noninterest expense	\$	753	\$	815	\$	790	\$ 2,352	\$ 2,340			
Average full-time equivalent employees	1	8,567	1	8,888	2	0,264	19,081	19,974			

(a) Additional detail provided in table below.

## **Personnel Expense**

	Th	Nine months ended			
(in millions)	9-30-07	6-30-07 9-30-06	9-30-07 9-30-06		
Salaries	\$ 240	\$ 236 \$ 240	\$ 721 \$ 703		
Incentive compensation	55	82 93	212 268		
Employee benefits	67	73 67	222 222		
Stock-based compensation	17	16 15	57 47		
Severance	4	4 3	10 5		
Total personnel expense	\$ 383	\$ 411 \$ 418	\$ 1,222 \$ 1,245		

# Loan Composition

				Percent chan	-
(dollars in millions)	9-30-07	6-30-07	9-30-06	6-30-07	9-30-06
Commercial, financial and agricultural Commercial real estate:	\$23,192	\$21,814	\$21,556	6.3%	7.6%
Commercial mortgage	9,272	8,629	8,266	7.5	12.2
Construction	8,214	8,214	8,272		(.7)
Total commercial real estate loans	17,486	16,843	16,538	3.8	5.7
Commercial lease financing	10,309	10,138	9,860	1.7	4.6
Total commercial loans	50,987	48,795	47,954	4.5	6.3
Real estate residential mortgage	1,583	1,572	1,407	.7	12.5
Home equity	10,904	10,879	10,988	.2	(.8)
Consumer direct	1,308	1,366	1,576	(4.2)	(17.0)
Consumer indirect:					
Marine	3,549	3,444	2,982	3.0	19.0
Other	668	636	644	5.0	3.7
Total consumer indirect loans	4,217	4,080	3,626	3.4	16.3
Total consumer loans	18,012	17,897	17,597	.6	2.4
Total loans	\$ 68,999	\$66,692	\$65,551	3.5%	5.3%

## Loans Held for Sale Composition

				Percent chan vs.	0
(dollars in millions)	9-30-07	6-30-07	9-30-06	6-30-07	9-30-06
Commercial, financial and agricultural	\$ 67	\$ 76	\$ 219	(11.8)%	(69.4)%
Real estate commercial mortgage	1,560	1,613	1,062	(3.3)	46.9
Real estate construction	237	172	198	37.8	19.7
Commercial lease financing	5	22	2	(77.3)	150.0
Real estate residential mortgage	36	39	21	(7.7)	71.4
Home equity <sup>a</sup>	1		2,485	N/M	(99.9)
Education	2,877	2,616	3,147	10.0	(8.6)
Automobile	8	8	16		(50.0)
Total loans held for sale	\$ 4,791	\$ 4,546	\$ 7,150	5.4%	(33.0)%

(a) On August 1, 2006, Key transferred \$2.5 billion of home equity loans from the loan portfolio to loans held for sale in connection with the November 29, 2006, sale of the Champion Mortgage loan portfolio.
N/M = Not Meaningful

# Summary of Loan Loss Experience

	The	Nine months ended				
(dollars in millions)	9-30-07	ee months e 6-30-07	naea 9-30-06	end 9-30-07	9-30-06	
Average loans outstanding from continuing operations	\$67,680	\$ 66,315	\$65,180	\$66,562	\$64,802	
Allowance for loan losses at beginning of period Loans charged off:	\$ 945	\$ 944	\$ 956	\$ 944	\$ 966	
Commercial, financial and agricultural	33	30	30	80	74	
Real estate commercial mortgage	2	5	3	13	9	
Real estate construction	7	2	1	10	3	
Total commercial real estate loans	9	7	4	23	12	
Commercial lease financing	11	9	13	33	27	
Total commercial loans	53	46	47	136	113	
Real estate residential mortgage	1	1	2	3	5	
Home equity	9	8	6	25 22	22	
Consumer direct	8	8 9	7	23	26 28	
Consumer indirect	11	9	8	31	28	
Total consumer loans	29	26	23	82	81	
	82	72	70	218	194	
Recoveries: Commercial, financial and agricultural	11	6	8	24	27	
Real estate commercial mortgage		1	2	4	3	
Real estate construction	1	-	1	1	1	
Total commercial real estate loans	1	1	3	5	4	
Commercial lease financing	3	4	9	10	23	
Total commercial loans	15	11	20	39	54	
Real estate residential mortgage		1		1	1	
Home equity	1	2	2	4	5	
Consumer direct	3	1	1	6	5	
Consumer indirect	4	4	4	12	13	
Total consumer loans	8	8	7	23	24	
	23	19	27	62	78	

Net loan charge-offs Provision for loan losses from continuing operations		(59) 69		(53) 53		(43) 35	(156) 166		(116) 97
Provision for loan losses from discontinued operations						(4)			(3)
Foreign currency translation adjustment				1			1		
Allowance for loan losses at end of period	\$	955	\$	945	\$	944	\$ 955	\$	944
Net loan charge-offs to average loans from continuing operations		.35%	)	.32%		.26%	.31%		.24%
Allowance for loan losses to period-end loans		1.38		1.42		1.44	1.38		1.44
Allowance for loan losses to nonperforming loans	1	91.77		342.39	4	423.32	191.77	4	23.32

## Changes in Liability for Credit Losses on Lending-Related Commitments

		Th	ree mo	onths e		Nine months ended						
(in millions)	9-3	0-07	6-30-07		9-30-06		9-3	0-07	9-30-06			
Balance at beginning of period	\$	50	\$	45	\$	59	\$	53	\$	59		
Provision for losses on lending-related commitments Charge-offs		5		6 (1)				3 (1)				
Balance at end of period <sup>a</sup>	\$	55	\$	50	\$	59	\$	55	\$	59		

## Summary of Nonperforming Assets and Past Due Loans

9-30-07 6	5-30-07 3	8-31-0712	-31-06 9	-30-00
\$ 94	\$ 83	\$ 70	\$ 38	\$ 42
41	41	44	48	36
228	23	10	10	31
269	64	54	58	73
30	34	31	22	20
393	181	155	118	135
				34
				40
				~
13	11	13	11	6
105	95	99	97	88
498	276	254	215	223
6	4	3	3	50
21	27	42	57	52
(1)	(2)	(2)	(3)	(3
20	25	40	54	49
46c	73c	56c	1	-
\$ 570	\$ 378	\$ 353	\$ 273	\$ 329
	\$ 94 41 228 269 30 393 29 61 2 13 105 498 6 21 (1) 20 46c	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	\$ 94\$ 83\$ 70 $41$ $41$ $44$ $228$ $23$ $10$ $269$ $64$ $54$ $30$ $34$ $31$ $393$ $181$ $155$ $29$ $27$ $32$ $61$ $55$ $52$ $2$ $2$ $2$ $13$ $11$ $13$ $105$ $95$ $99$ $498$ $276$ $254$ $6$ $4$ $3$ $21$ $27$ $42$ $(1)$ $(2)$ $(2)$ $20$ $25$ $40$ $46_c$ $73_c$ $56_c$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

cruing loans past due 90 days or more	\$190	\$181	\$146	\$120	\$125
cruing loans past due 30 through 89 days	717	623	626	644	715
nperforming loans to period-end portfolio loans	.72%	.41%	.39%	.33%	.34
nperforming assets to period-end portfolio loans plus OREO and other nonperforming assets	.83	.57	.54	.41	.50

#### **Summary of Changes in Nonperforming Loans**

(in millions)	3Q07	2Q07	1Q07	4Q06	3Q06
Balance at beginning of period	\$ 276	\$ 254	\$ 215	\$ 223	\$ 279
Loans placed on nonaccrual status	337	130	129	115	134
Charge-offs	(81)	(72)	(61)	(74)	(70)
Loans sold	(6)	(7)		(5)	(22)
Payments	(13)	(21)	(7)	(23)	(43)
Transfer to held-for-sale portfolio b					(55)
Transfers to OREO	(12)		(9)	(12)	
Loans returned to accrual status	(3)	(8)	(13)	(9)	
Balance at end of period	\$ 498	\$ 276	\$ 254	\$ 215	\$ 223

- (a) Included in accrued expense and other liabilities on the consolidated balance sheet.
- (b) On August 1, 2006, Key transferred approximately \$55 million of home equity loans from nonperforming loans to nonperforming loans held for sale in connection with the anticipated November 29, 2006, sale of the Champion Mortgage finance business.
- (c) Primarily investments held by the Private Equity unit within Key s Real Estate Capital line of business.

Line of Business Results

## **Community Banking**

											Percent o 3Q07	0
(dollars in millions)		3Q07		2Q07		1Q07		4Q06		3Q06	2Q07	3Q06
Summary of operations												
Total revenue (TE)	\$	626	\$	629	\$	805	\$	678	\$	687	(.5)%	(8.9)%
Provision for loan losses		1		21		14		23		22	(95.2)	(95.5)
Noninterest expense		417		450		470		493		486	(7.3)	(14.2)
Net income		131		99		200		101		112	32.3	17.0
Average loans and leases	2	26,947		26,576		26,456		26,697		26,794	1.4	.6
Average deposits	2	46,727		46,124		46,521		47,348		46,939	1.3	(.5)
Net loan charge-offs		20		26		19		24		21	(23.1)	(4.8)
Return on average allocated equity		20.77%		16.13%		32.96		16.05%		17.73%	N/A	N/A
Average full-time equivalent employees		8,632		9,028		9,478		9,683		9,836	(4.4)	(12.2)
Supplementary information (lines of business)												
Regional Banking												
Total revenue (TE)	\$	532	\$	535	\$	713	\$	579	\$	587	(.6)%	(9.4)%
Provision for loan losses	Ψ	12	Ψ	19	Ψ	18	Ψ	19	Ψ	19	(36.8)	(36.8)
Noninterest expense		371		401		422		444		436	(7.5)	(14.9)
Net income		94		72		171		72		83	30.6	13.3
Average loans and leases		18,661		18,459		18,483		18,677		18,822	1.1	(.9)
Average deposits		43,229		42,712		43,039		43,749		43,495	1.2	(.6)
Net loan charge-offs		18		19		18		19		19	(5.3)	(5.3)
Return on average allocated equity		21.38%		16.72%		39.83%		16.10%		18.52%	N/A	N/A
Average full-time equivalent employees		8,322		8,709		9,155		9,362		9,516	(4.4)	(12.5)
Commercial Banking	\$	94	\$	94	\$	92	\$	99	\$	100		((0))
Total revenue (TE) Provision for loan losses	\$	94 (11)	Ф	94 2	Ф	-	¢		¢	3	N/M	(6.0)% N/M
		(11) 46		49		(4) 48		4 49		50	(6.1)%	(8.0)
Noninterest expense Net income		40 37		49 27		48 29		49 29		30 29	(0.1)%	(8.0) 27.6
Average loans and leases		8,286		8,117		29 7,973		29 8,020		29 7,972	2.1	3.9
		8,280 3,498		8,117 3,412		3,482		8,020 3,599		7,972 3,444	2.1 2.5	3.9 1.6
Average deposits Net loan charge-offs		5,498 2		5,412 7		3,482 1		5,599 5		3,444 2	2.3 (71.4)	1.0
Return on average allocated equity		19.37%		/ 14.73%		16.33%		5 15.91%		15.80%	(71.4) N/A	N/A
Average full-time equivalent employees		310		319		323		321		320	(2.8)	(3.1)
Average run-time equivalent employees		510		517		525		521		520	(2.0)	(3.1)

Line of Business Results (continued)

**National Banking** 

(dollars in millions) $3Q07$ $2Q07$ $1Q07$ $4Q06$ $3Q06$ $2Q07$ $3Q06$ Summary of operationsTotal revenue (TE)\$ 511\$ 617\$ 599\$ 669\$ 586 $(17.2)%$ $(12.8)%$ Provision for loan losses6832303013 $112.5$ $423.1$ Noninterest expense328327314328304.37.9Income from continuing operations72162159195169(55.6)(57.4)Net income5815915130176(63.5)(67.0)Average loans and leases a $40,277$ $39,323$ $38,839$ $38,469$ $37,871$ $2.4$ 6.4										Percent change 3Q07 vs.			
Total revenue (TE)\$ 511\$ 617\$ 599\$ 669\$ 586 $(17.2)\%$ $(12.8)\%$ Provision for loan losses6832303013112.5423.1Noninterest expense328327314328304.37.9Income from continuing operations72162159195169(55.6)(57.4)Net income5815915130176(63.5)(67.0)Average loans and leases a40,27739,32338,83938,46937,8712.46.4	(dollars in millions)		3Q07		2Q07		1Q07		4Q06		3Q06	2 <b>Q</b> 07	3Q06
Total revenue (TE)\$ 511\$ 617\$ 599\$ 669\$ 586 $(17.2)\%$ $(12.8)\%$ Provision for loan losses6832303013112.5423.1Noninterest expense328327314328304.37.9Income from continuing operations72162159195169(55.6)(57.4)Net income5815915130176(63.5)(67.0)Average loans and leases a40,27739,32338,83938,46937,8712.46.4	Summary of operations												
Noninterest expense328327314328304.37.9Income from continuing operations72162159195169(55.6)(57.4)Net income5815915130176(63.5)(67.0)Average loans and leases a40,27739,32338,83938,46937,8712.46.4		\$	511	\$	617	\$	599	\$	669	\$	586	(17.2)%	(12.8)%
Income from continuing operations72162159195169(55.6)(57.4)Net income5815915130176(63.5)(67.0)Average loans and leases a40,27739,32338,83938,46937,8712.46.4	Provision for loan losses		68		32		30		30		13	112.5	423.1
Net income5815915130176(63.5)(67.0)Average loans and leases a40,27739,32338,83938,46937,8712.46.4	Noninterest expense		328		327		314		328		304	.3	7.9
Average loans and leases a     40,277     39,323     38,839     38,469     37,871     2.4     6.4	Income from continuing operations		72		162		159		195		169	(55.6)	(57.4)
	Net income		58		159		151		30		176	(63.5)	(67.0)
	Average loans and leases <sup>a</sup>	4	40,277		39,323		38,839		38,469		37,871	2.4	6.4
	Average loans held for sale <sup>a</sup>		4,692		4,377		3,917		4,521		4,553	7.2	3.1
Average deposits a12,63312,08511,29411,87611,1064.513.7	Average deposits <sup>a</sup>		12,633		-		11,294		11,876		11,106	4.5	13.7
Net loan charge-offs a     39     27     25     30     22     44.4     77.3	-								30				
Return on average allocated equity a     6.90%     15.76%     16.06%     19.45%     17.27%     N/A     N/A			6.90%		15.76%		16.06%		19.45%				
Return on average allocated equity5.5615.4615.252.8216.92N/AN/A	e i i												
Average full-time equivalent employees     3,841     3,820     4,207     4,293     4,305     .5     (10.8)	Average full-time equivalent employees		3,841		3,820		4,207		4,293		4,305	.5	(10.8)
Supplementary information (lines of business)	Supplementary information (lines of business)												
Real Estate Capital													
Total revenue (TE) $\$$ 104 $\$$ 187 $\$$ 167 $\$$ 189 $\$$ 170 $(44.4)\%$ $(38.8)\%$	-	\$	104	\$	187	\$	167	\$	189	\$	170	(44.4)%	(38.8)%
Provision for loan losses 43 8 1 18 7 437.5 514.3				'								. ,	
Noninterest expense 77 79 71 69 70 (2.5) 10.0							71				70		
Net income (loss) (10) 64 59 63 58 N/M N/M			(10)		64		59						
Average loans and leases     13,187     12,827     12,755     12,931     12,854     2.8     2.6			. ,		12,827		12,755		12,931		12,854		2.6
Average loans held for sale     1,584     1,241     1,145     1,125     1,022     27.6     55.0	-											27.6	55.0
Average deposits     5,559     4,864     4,293     4,091     3,593     14.3     54.7	-		5,559		4,864		4,293		4,091		3,593	14.3	54.7
Net loan charge-offs7318133.3N/M	Net loan charge-offs		7		3		1		8			133.3	N/M
Return on average allocated equity (2.96)% 19.58% 19.30% 20.42% 19.06% N/A N/A	Return on average allocated equity		(2.96)%		19.58%		19.30%		20.42%		19.06%	N/A	N/A
Average full-time equivalent employees1,0079919719579701.63.8	Average full-time equivalent employees		1,007		991		971		957		970	1.6	3.8
Equipment Finance	Eauipment Finance												
Total revenue (TE)\$ 139\$ 153\$ 135\$ 146\$ 137 $(9.2)\%$ $1.5\%$		\$	139	\$	153	\$	135	\$	146	\$	137	(9.2)%	1.5%
Provision for loan losses $16$ $16$ $13$ $7$ $11$ $45.5$		Ψ		Ψ		Ŷ		Ψ		Ψ		())/0	
Noninterest expense     94     92     85     77     81     2.2     16.0												2.2	
Net income 18 28 23 39 28 (35.7) (35.7)	-												
Average loans and leases     10,681     10,609     10,479     10,222     10,100     .7     5.8													
Average loans held for sale6104336(40.0)													
Average deposits     16     16     13     15     19     (15.8)	-											()	(15.8)
Net loan charge-offs 16 16 13 14 11 45.5													
Return on average allocated equity 7.92% 12.69% 10.66% 18.01% 13.02% N/A N/A	-											N/A	
Average full-time equivalent employees9859719529389271.46.3													

Institutional and Capital Markets												
Total revenue (TE)	\$	183	\$	190	\$	183	\$	222	\$	190	(3.7)%	(3.7)%
Provision for loan losses		(3)				1		(4)		3	N/M	N/M
Noninterest expense		118		115		117		136		110	2.6	7.3
Net income		42		46		42		58		48	(8.7)	(12.5)
Average loans and leases		7,693		7,454		7,435		7,521		7,390	3.2	4.1
Average loans held for sale		373		468		140		387		454	(20.3)	(17.8)
Average deposits		6,633		6,815		6,600		7,372		7,042	(2.7)	(5.8)
Net loan charge-offs (recoveries)		5				1		(2)		5	N/M	
Return on average allocated equity		14.34%		15.41%		14.31%		18.99%		16.46%	N/A	N/A
Average full-time equivalent employees		1,320		1,302		1,350		1,375		1,385	1.4	(4.7)
Consumer Finance												
Total revenue (TE)	\$	85	\$	87	\$	114	\$	112	\$	89	(2.3)%	(4.5)%
Provision for loan losses	Ψ	12	Ψ	8	Ψ	15	Ψ	9	Ψ	(8)	50.0	N/M
Noninterest expense		39		41		41		46		43	(4.9)	(9.3)
Income from continuing operations		22		24		35		35		35	(8.3)	(37.1)
Net income (loss)		8		21		27		(130)		42	(61.9)	(81.0)
Average loans and leases <sup>a</sup>		8,716		8,433		8,170		7,795		7,527	3.4	15.8
Average loans held for sale <sup>a</sup>		2,729		2,658		2,628		2,976		3,071	2.7	(11.1)
Average deposits <sup>a</sup>		425		390		388		398		452	9.0	(6.0)
Net loan charge-offs <sup>a</sup>		11		8		10		10		6	37.5	83.3
Return on average allocated equity <sup>a</sup>		11.81%		13.17%		19.96%		20.30%		20.85%	N/A	N/A
Return on average allocated equity		4.29		11.52		15.40		(55.82)		18.29	N/A	N/A
Average full-time equivalent employees		529		556		934		1,023		1,023	(4.9)	(48.3)

(a) From continuing operations.

TE = Taxable Equivalent

N/A = Not Applicable

N/M = Not Meaningful

## ADDITIONAL INFORMATION ABOUT THE PROPOSED KEYCORP/U.S.B. HOLDING CO., INC. MERGER

In connection with the proposed merger (the Merger ) of KeyCorp and U.S.B. Holding Co., Inc. (USB), pursuant to the Amended and Restated Agreement and Plan of Merger, dated October 22, 2007, by and among KeyCorp, an Ohio corporation (Key), KYCA LLC, a Delaware limited company (the Merger Sub) and a direct wholly-owned subsidiary of Key, and USB, USB will merge with and into the Merger Sub, with the Merger Sub as the surviving entity of such merger. Subsequently, the Merger Sub will be merged into Key.

Key has filed a registration statement on Form S-4, as amended, with the Securities and Exchange Commission (SEC) under the Securities Act of 1933, as amended, that registers its common shares in the Merger and includes a Proxy Statement for USB shareholders. The registration statement, including its exhibits, contains additional relevant information about Key and USB and the proposed Merger. USB is mailing the Proxy Statement/Prospectus to its stockholders on or about October 26, 2007. Stockholders are urged to read the Registration Statement and the Proxy Statement/Prospectus regarding the Merger, as well as any other relevant documents filed with the SEC or incorporated by reference in the Proxy Statement/Prospectus, if and when they become available.

Key and USB file annual, quarterly and current reports, proxy statements and other information with the SEC. You may read and copy any nonconfidential information filed with the SEC at the Public Reference Room of the SEC at 100 F Street, N.E., Room 1024, Washington, D.C. 20549. You may obtain information on the operation of the SEC s Public Reference Room by calling the SEC at 1-800-SEC-0330.

The SEC also maintains a website that contains reports, proxy statements and other information about issuers, like Key, that file electronically with the SEC. The address of the website is *http://www.sec.gov*. The reports and other information filed by USB and Key with the SEC, are also available at Key s and USB s websites. The address of Key s website is *http://www.key.com*. The address of USB s website is *http://www.unionstate.com*.