CINCINNATI FINANCIAL CORP
Form 10-Q
November 01, 2006

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q

(Mark one)

þ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended September 30, 2006.

o **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the transition period from __________ to __________.

Commission file number 0-4604

CINCINNATI FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Ohio	31-0746871
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
6200 S. Gilmore Road, Fairfield, Ohio	45014-5141
(Address of principal executive offices)	(Zip code)

Registrant s telephone number, including area code: (513) 870-2000

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

þ Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer þ Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):

o Yes þ No

As of October 25, 2006, there were 173,247,863 shares of common stock outstanding.

CINCINNATI FINANCIAL CORPORATION
FORM 10-Q FOR THE THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 2006
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Part I Financial Information

Item 1. Financial Statements

Cincinnati Financial Corporation And Subsidiaries

Condensed Consolidated Balance Sheets

(Dollars in millions except per share data)		**September 30, 2006 (unaudited)**		December 31, 2005
ASSETS				
Investments				
Fixed maturities, at fair value (amortized cost: 2006 $5,719; 2005 $5,387)	**$**	**5,790**	$	5,476
Equity securities, at fair value (cost: 2006 $2,574; 2005 $2,128)		**7,256**		7,106
Short-term investments, at fair value (amortized cost: 2005 $75)		**0**		75
Other invested assets		**58**		45
Cash and cash equivalents		**239**		119
Securities lending collateral		**1,016**		0
Investment income receivable		**115**		117
Finance receivable		**106**		105
Premiums receivable		**1,166**		1,116
Reinsurance receivable		**701**		681
Prepaid reinsurance premiums		**13**		14
Deferred policy acquisition costs		**458**		429
Land, building and equipment, net, for company use (accumulated depreciation: 2006 $253; 2005 $232)		**185**		168
Other assets		**63**		66
Separate accounts		**505**		486
Total assets	**$**	**17,671**	$	16,003
LIABILITIES				
Insurance reserves				
Loss and loss expense reserves	**$**	**3,878**	$	3,661
Life policy reserves		**1,389**		1,343
Unearned premiums		**1,623**		1,559
Securities lending payable		**1,016**		0
Other liabilities		**459**		455
Deferred income tax		**1,497**		1,622
Notes payable		**49**		0
6.125% senior notes due 2034		**371**		371
6.9% senior debentures due 2028		**28**		28
6.92% senior debenture due 2028		**392**		392
Separate accounts		**505**		486
Total liabilities		**11,207**		9,917
SHAREHOLDERS EQUITY				

Common stock, par value-$2 per share; authorized: 2006-500 million shares, 2005- 500 million shares; issued: 2006-195 million shares, 2005-194 million shares		**391**		389
Paid-in capital		**1,005**		969
Retained earnings		**2,714**		2,088
Accumulated other comprehensive income		**3,093**		3,284
Treasury stock at cost (2006 22 million shares, 2005 20 million shares)		**(739)**		(644)
Total shareholders equity		**6,464**		6,086
Total liabilities and shareholders equity	**$**	**17,671**	$	16,003

Accompanying notes are an integral part of this statement.

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Cincinnati Financial Corporation And Subsidiaries
Condensed Consolidated Statements Of Income

(In millions except per share data)	Three months ended Sept. 30, 2006 (unaudited)	Three months ended Sept. 30, 2005 (unaudited)	Nine months ended Sept. 30, 2006 (unaudited)	Nine months ended Sept. 30, 2005 (unaudited)
REVENUES				
Earned premiums				
Property casualty	**$ 791**	$ 765	**$ 2,362**	$ 2,283
Life	**28**	25	**84**	78
Investment income, net of expenses	**144**	134	**425**	390
Realized investment gains and losses	**0**	16	**671**	38
Other income	**4**	4	**14**	12
Total revenues	**967**	944	**3,556**	2,801
BENEFITS AND EXPENSES				
Insurance losses and policyholder benefits	**549**	528	**1,596**	1,470
Commissions	**156**	160	**478**	476
Other operating expenses	**83**	74	**243**	213
Taxes, licenses and fees	**19**	17	**58**	52
Increase in deferred policy acquisition costs	**(5)**	(5)	**(27)**	(23)
Interest expense	**13**	13	**39**	39
Other expenses	**4**	6	**12**	12
Total benefits and expenses	**819**	793	**2,399**	2,239
INCOME BEFORE INCOME TAXES	**148**	151	**1,157**	562
PROVISION (BENEFIT) FOR INCOME TAXES				
Current	**23**	19	**363**	126
Deferred	**10**	15	**(6)**	17
Total provision for income taxes	**33**	34	**357**	143
NET INCOME	**$ 115**	$ 117	**$ 800**	$ 419
PER COMMON SHARE				
Net income basic	**$ 0.67**	$ 0.67	**$ 4.61**	$ 2.39
Net income diluted	**$ 0.66**	$ 0.66	**$ 4.56**	$ 2.37

Accompanying notes are an integral part of this statement.

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Cincinnati Financial Corporation And Subsidiaries
Condensed Consolidated Statements Of Shareholders Equity

(In millions)	Nine months ended Sept. 30, 2006	2005
	(unaudited)	
COMMON STOCK NUMBER OF SHARES		
Beginning of year	**174**	167
5% stock dividend	**0**	9
Stock options exercised	**1**	0
Purchase of treasury shares	**(2)**	(1)
End of period	**173**	175
COMMON STOCK		
Beginning of year	**$ 389**	$ 370
5% stock dividend	**0**	19
Stock options exercised	**2**	0
End of period	**391**	389
PAID-IN CAPITAL		
Beginning of year	**969**	618
5% stock dividend	**0**	341
Stock options exercised	**22**	6
Share-based compensation	**14**	0
End of period	**1,005**	965
RETAINED EARNINGS		
Beginning of year	**2,088**	2,057
Net income	**800**	419
5% stock dividend	**0**	(360)
Dividends declared	**(174)**	(158)
End of period	**2,714**	1,958
ACCUMULATED OTHER COMPREHENSIVE INCOME		
Beginning of year	**3,284**	3,787
Change in accumulated other comprehensive income, net	**(191)**	(458)
End of period	**3,093**	3,329

TREASURY STOCK		
Beginning of year	**(644)**	(583)
Purchase	**(95)**	(45)
Reissued for stock options	**0**	2
End of period	**(739)**	(626)
Total shareholders equity	**$ 6,464**	$ 6,015
COMPREHENSIVE INCOME		
Net income	**$ 800**	$ 419
Change in accumulated other comprehensive income, net	**(191)**	(458)
Total comprehensive income	**$ 609**	$ (39)

Accompanying notes are an integral part of this statement.

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Cincinnati Financial Corporation And Subsidiaries
Condensed Consolidated Statements Of Cash Flows

(In millions)	Nine months ended Sept. 30, 2006	2005
	(unaudited)	
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	**$ 800**	$ 419
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and other non-cash items	**26**	22
Share-based compensation expense	**14**	0
Realized (gains) on investments	**(671)**	(38)
Interest credited to contract holders	**22**	21
Changes in:		
Investment income receivable	**2**	(7)
Premiums and reinsurance receivable	**(69)**	(75)
Deferred policy acquisition costs	**(27)**	(24)
Other assets	**3**	(11)
Loss and loss expense reserves	**217**	157
Life policy reserves	**53**	83
Unearned premiums	**64**	67
Other liabilities	**(12)**	(20)
Deferred income tax	**(6)**	17
Current income tax	**4**	(46)
Net cash provided by operating activities	**420**	565
CASH FLOWS FROM INVESTING ACTIVITIES		
Sale of fixed maturities investments	**76**	156
Call or maturity of fixed maturities investments	**225**	400
Sale of equity securities investments	**850**	70
Collection of finance receivables	**26**	24
Purchase of fixed maturities investments	**(611)**	(1,085)
Purchase of equity securities investments	**(644)**	(136)
Change in short-term investments, net	**79**	19
Investment in buildings and equipment, net	**(37)**	(34)
Investment in finance receivables	**(30)**	(29)
Change in other invested assets, net	**(10)**	(7)
Change in securities lending collateral	**(1,016)**	0
Net cash used in investing activities	**(1,092)**	(622)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment of cash dividends to shareholders	**(170)**	(151)
Purchase/issuance of treasury shares	**(95)**	(43)
Increase in notes payable	**49**	0

Proceeds from stock options exercised		**21**		7
Contract holder funds deposited		**28**		77
Contract holder funds withdrawn		**(57)**		(41)
Change in securities lending payable		**1,016**		0
Excess tax benefits on share-based compensation		**2**		0
Other		**(2)**		0
Net cash provided by (used in) financing activities		**792**		(151)
Net increase (decrease) in cash and cash equivalents		**120**		(208)
Cash and cash equivalents at beginning of period		**119**		306
Cash and cash equivalents at end of period	**$**	**239**	$	98
Supplemental disclosures of cash flow information:				
Interest paid	**$**	**26**	$	26
Income taxes paid		**360**		172
Non-cash activities				
Conversion and exchanges of investment securities	**$**	**50**	$	34
Equipment acquired with capital lease obligations		**7**		0

Accompanying notes are an integral part of this statement.

Notes To Condensed Consolidated Financial Statements (unaudited)
NOTE 1 ACCOUNTING POLICIES

The condensed consolidated financial statements include the accounts of Cincinnati Financial Corporation and its consolidated subsidiaries, each of which is wholly owned, and are presented in conformity with accounting principles generally accepted in the United States of America (GAAP). All significant intercompany balances and transactions have been eliminated in consolidation.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Our actual results could differ from those estimates. The December 31, 2005, consolidated balance sheet amounts are derived from the audited financial statements but do not include all disclosures required by accounting principles generally accepted in the United States of America.

Our September 30, 2006, condensed consolidated financial statements are unaudited. We believe that all adjustments, consisting only of normal recurring accruals, have been made that are necessary for fair presentation. The results of operations for interim periods are not necessarily an indication of results to be expected for the full year.

Investments

Fixed maturities (bonds and redeemable preferred stocks) and equity securities (common and non-redeemable preferred stocks) have been classified as available for sale and are stated at fair values at September 30, 2006, and December 31, 2005. Short-term investments (primarily commercial paper and demand notes) are classified as available for sale and recorded at amortized cost, which approximates fair value, at December 31, 2005. We had no short-term investments at September 30, 2006.

At September 30, 2006, unrealized investment gains before taxes totaled $4.824 billion and unrealized investment losses in the investment portfolio amounted to $71 million. The unrealized gains at September 30, 2006, primarily were due to long-term gains from our holdings of Fifth Third Bancorp (NASDAQ:FITB) common stock, which contributed 52.3 percent of the gain, and from our other common stock holdings, including ExxonMobil Corporation (NYSE:XOM), The Procter & Gamble Company (NYSE:PG) and PNC Financial Services Group (NYSE:PNC), each of which contributed at least 5 percent of the gain. The change in unrealized gains and losses on investments, net of taxes, described in the following table, is included in shareholders equity as accumulated other comprehensive income.

The change in fixed maturities unrealized gains and losses for the three and nine months ended September 30, 2006 and 2005, was due primarily to interest-rate driven fair value fluctuations in the fixed-maturity portfolio.

The net change in equity securities unrealized gains for the three months ended September 30, 2006, was primarily due to gains in the market value of equity holdings since June 30, 2006. The net change in equity securities unrealized gains for the nine months ended September 30, 2006, was primarily due to the sale of our holdings of ALLTEL Corporation (NYSE:AT) common stock, which was completed in January 2006, partially offset by gains in the market values of our other equity holdings. The net change in equity securities unrealized gains and losses for the three months and nine months ended September 30, 2005, was due primarily to the decline in Fifth Third s market value.

(In millions)	Three months ended Sept. 30,		Nine months ended Sept. 30,	
	2006	2005	**2006**	2005
Change in other comprehensive income:				
Fixed maturities	**$ 142**	$ (93)	**$ (18)**	$ (146)
Equity securities	**385**	(178)	**(296)**	(565)
Adjustment to deferred acquisition costs and life policy reserves	**(4)**	3	**2**	4
Other	**2**	(3)	**3**	2
Income taxes on above	**(184)**	95	**118**	247

Total	**$**	**341**	$	(176)	**$**	**(191)**	$	(458)

Realized gains and losses on investments are recognized in net income on a specific identification basis. See our 2005 Annual Report on Form 10-K, Investments Segment, Page 15, for additional discussion of the investment portfolio. Other-than-temporary declines in the fair value of investments are recognized in net income as realized investment losses at the time when facts and circumstances indicate such write-downs are warranted. We recorded no other-than-temporary impairment charges in the three months ended September 30, 2006, and we recorded $1 million in other-than-temporary impairment charges in the nine months ended September 30, 2006. We recorded $1 million in other-than-temporary impairment charges in the three months and nine months ended September 30, 2005.

Reinsurance

In the accompanying condensed consolidated statements of income, property casualty earned premiums and insurance losses consisted of the following:

(In millions)	Three months ended Sept. 30, 2006	Three months ended Sept. 30, 2005	Nine months ended Sept. 30, 2006	Nine months ended Sept. 30, 2005
Direct earned premiums	**$ 826**	$ 810	**$ 2,459**	$ 2,398
Assumed earned premiums	**6**	6	**17**	21
Ceded earned premiums	**(41)**	(51)	**(114)**	(136)
Net earned premiums	**$ 791**	$ 765	**$ 2,362**	$ 2,283
Direct incurred loss and loss expenses	**$ 533**	$ 522	**$ 1,567**	$ 1,469
Assumed incurred loss and loss expenses	**3**	21	**10**	33
Ceded incurred loss and loss expenses	**(20)**	(42)	**(72)**	(107)
Net incurred loss and loss expenses	**$ 516**	$ 501	**$ 1,505**	$ 1,395

Ceded earned premiums declined in the three and nine months ended September 30, 2006, because of the change in our reinsurance programs. Direct losses and policyholder benefits rose primarily because of an increase in new losses and case reserve increases greater than $250,000 and rising loss severity in selected commercial and personal business lines in the three and nine months ended September 30, 2006. Higher catastrophe losses also contributed in the nine months ended September 30, 2006. Ceded incurred loss and loss expenses decreased for the three and nine months ended September 30, 2006, as fewer losses exceeded the higher retention on our reinsurance treaties.

Securities Lending Program

During the first quarter of 2006, we began actively participating in a securities lending program under which certain fixed maturities from our investment portfolio are loaned to other institutions for short periods of time. We require collateral in excess of the market value of the loaned securities. The collateral is invested in accordance with our guidelines in high-quality, short-duration instruments to generate additional investment income. The market value of the loaned securities is monitored on a daily basis and additional collateral is added or refunded as the market value of the loaned securities changes. The securities lending collateral is recognized as an asset, and classified as securities lending collateral, with a corresponding liability for the obligation to return the collateral.

We maintain the right and ability to redeem the securities loaned on short notice and continue to earn interest on the securities. We maintain effective control over the securities that we have loaned, which are classified as invested assets on our consolidated balance sheets. At September 30, 2006, we had fixed maturities with a market value of $996 million on loan, with collateral held of $1.016 billion. Interest income on collateral, net of fees, was $252,000 and $528,000 in the three and nine months ended September 30, 2006.

Share-based Compensation

We grant qualified and non-qualified stock options (share-based compensation) under our plans. These stock options are granted to associates at an exercise price that is not less than market price at the date of grant and are exercisable over 10-year periods. Prior to January 1, 2006, we accounted for those plans under the recognition and measurement provisions of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations, as permitted by the Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation. No stock-based employee compensation cost was recognized in the Statement of Income for the year ended December 31, 2005, as all options granted under those plans had an exercise price equal to the market value of the underlying common stock on the date of grant. Effective January 1, 2006, we adopted the fair value recognition

provisions of SFAS No. 123(R), Share-Based Payment, using the modified-prospective-transition method.
As a result of adopting SFAS No. 123(R) on January 1, 2006, our income before income taxes for the three and nine months ended September 30, 2006, was reduced by $3 million and $14 million, respectively. Our net income (after tax) for the three and nine months ended September 30, 2006, was reduced by $3 million and $11 million, respectively. Diluted earnings per share for the three and nine months ended September 30, 2006, were reduced by 2 cents and 6 cents, respectively. If we had continued to account for stock-based compensation under APB Opinion No. 25, there would have been no effect on net income. The weighted-average grant-date fair value of options granted during 2006 and 2005 was $10.09 and $12.49, respectively. The total intrinsic value of options exercised during the periods ended September 30, 2006 and 2005, was $18 million and $6 million, respectively. (Intrinsic value is the market price less the exercise price.)
Under the modified-prospective-transition method, in the first nine months of 2006, we recognized:

- compensation cost for all stock options granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123(R)

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- compensation cost for all non-vested stock options granted prior to January 1, 2006, that vested during the first nine months of 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123 and
- compensation cost for all non-vested stock options that have nonsubstantive vesting requirements, such as those to associates who are eligible for retirement.

Results for prior periods have not been retrospectively adjusted for SFAS No. 123(R). As of September 30, 2006, we had $18 million of unrecognized total compensation cost related to non-vested stock options. That cost will be recognized over a weighted-average period of 1.8 years. SFAS No. 123(R) also requires us to classify certain tax benefits related to share-based compensation deductions as cash from financing activities. As of September 30, 2006, these tax benefits totaled $2 million.

In determining the share-based compensation amounts for 2006, the fair value of each option granted in 2006 was estimated on the date of grant using the binomial option-pricing model with the following weighted-average assumptions used for grants in the three and nine months ended September 30, 2006: dividend yield of 3.22 percent; expected volatility ranging from 20.25 to 27.12 percent; risk-free interest rates ranging from 4.5 to 4.61 percent; and expected lives of five to seven years.

Here is a summary of our share-based compensation information as of September 30, 2006:

(Dollars in millions, shares in thousands)	Shares	Weighted-average exercise price	Aggregate intrinsic value
2006			
Outstanding at beginning of year	10,589	$ 33.70	
Granted/reinstated	1,372	45.26	
Exercised	(877)	23.88	
Forfeited/revoked	(167)	35.72	
Outstanding at end of period	10,917	35.91	$ 133
Options exercisable at end of period	8,220	$ 33.60	$ 119
Weighted-average fair value of options granted during the period		10.09	

The following table illustrates the effect on net income and earnings per share if we had applied the fair value recognition provisions of SFAS No. 123 to options granted under our stock option plans prior to our adoption of SFAS No. 123(R) on January 1, 2006. For purposes of this pro forma disclosure, the fair value of each option was estimated on the date of grant using the binomial option-pricing model with the following weighted-average assumptions used for grants in the three and nine months ended September 30, 2005: dividend yield of 2.70 percent; expected volatility of 25.61 percent; risk-free interest rates 4.62 percent; and expected lives of 10 years.

(In millions except per share data)		Three months ended Sept. 30, 2005	Nine months ended Sept. 30, 2005
Net income	As reported	$ 117	$ 419
Stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects		3	10

	Pro forma	$	114	$	409
Net income per common share basic	As reported	$	0.67	$	2.39
	Pro forma		0.65		2.34
Net income per common share diluted	As reported	$	0.66	$	2.37
	Pro forma		0.64		2.31

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Options outstanding and exerciseable consisted of the following at September 30, 2006:

(Shares in thousands)	Options outstanding			Options exercisable	
Range of excercise prices	Shares	Weighted-average remaining contractual life	Weighted-average exercise price	Shares	Weighted-average exercise price
$17.07 to 19.34	5	0.27 yrs	$ 18.78	5	$ 18.78
$20.37 to 24.14	188	0.53 yrs	20.58	188	20.58
$26.63 to 29.92	1,019	3.27 yrs	27.06	1,019	27.06
$30.60 to 35.00	4,687	4.44 yrs	32.66	4,687	32.66
$36.17 to 38.87	1,976	5.57 yrs	38.47	1,541	38.37
$41.14 to 45.62	3,042	8.15 yrs	43.19	780	41.53
Total	10,917	5.50 yrs	35.91	8,220	33.60

Pension Plan

The measurement date for the company s pension plan is December 31. The following summarizes the components of net periodic pension costs:

(In millions)	Three months ended Sept. 30,		Nine months ended Sept. 30,	
	2006	2005	**2006**	2005
Service cost	**$ 4**	$ 3	**$ 12**	$ 10
Interest cost	**4**	3	**10**	9
Expected return on plan assets	**(3)**	(3)	**(9)**	(9)
Amortization	**1**	0	**2**	0
Net pension expense	**$ 6**	$ 3	**$ 15**	$ 10

We made a $10 million contribution to the pension plan in the third quarter of 2006, as indicated in the 2005 Annual Report on Form 10-K.

Derivative Financial Instruments

In the second quarter of 2006, CFC Investment Company, our commercial leasing and financing subsidiary, replaced $49 million of intercompany debt with borrowings against one of our short-term lines of credit to improve cash flow for the parent company. During the third quarter, we entered into an interest-rate swap to manage the variability of interest payments for certain variable-rate debt obligations ($49 million notional amount). Under this interest-rate swap contract, we have agreed to pay a fixed rate of interest for a three-year period. The contract is intended to be a hedge against changes in the amount of future cash flows associated with the related interest payments. The interest-rate swap contract is reflected at fair value in our balance sheet.

SFAS No. 133 Accounting for Derivative Financial Instruments and Hedging Activities, as amended, requires changes in the fair value of the company s derivative financial instruments to be recognized periodically as realized gains or losses on the consolidated statement of income or as a component of accumulated other comprehensive income in shareholders equity, respectively. In the three months ended September 30, 2006, we recognized a $542,000 pretax realized investment loss due to the decline in the fair value of the interest-rate swap.

In October, we completed the necessary requirements for the interest-rate swap to qualify for hedge accounting treatment under SFAS No. 133. We expect that the interest-rate swap will be a highly effective hedge and that future changes in the fair value of the interest-rate swap will be recorded as a component of accumulated other comprehensive income. As a result, we do not expect any significant amounts to be reclassified into earnings in the next 12 months.

Reclassifications

Certain prior-period amounts have been reclassified to conform with the current-period classifications.

Recent Accounting Pronouncements

SFAS No. 157, Fair Value Measurements

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 157, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The provisions of SFAS No. 157 are effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We currently are evaluating the timing and impact of adopting SFAS No. 157 on our financial position.

SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of SFAS Nos. 87, 88, 106, and 132(R)

In September 2006, FASB issued SFAS No. 158, which requires that we recognize the over-funded or under-funded status of our defined benefit plans as an asset or liability. SFAS No. 158 is effective as of the fiscal year ending after December 15, 2006, with changes in the funded status recognized through comprehensive income in the year in which they occur.

Using December 31, 2005, data to estimate the funding status of our defined benefit plans, adoption of SFAS No. 158 would result in an increase in liabilities of approximately $38 million on an after-tax basis with a corresponding reduction in accumulated other comprehensive income and shareholders equity. The actual impact on 2006 results of adopting SFAS No. 158 will depend on the fair value of plan assets at the selected fourth-quarter 2006 measurement date.

SFAS No. 158 will not change the amount of net periodic benefit expense recognized in an entity s results of operations. As such, the adoption is not expected to have an impact to our results of operations in 2006.

No later than 2008, SFAS No. 158 also requires the measurement date of the funded status of our defined benefit plans to be based on our year-end balance sheet date. The effect of the change in measurement date will not have a material impact on our financial position.

SAB No. 108, Considering the Effects of Prior Year Misstatements when Qualifying Misstatements in Current Year Financial Statements

In September 2006, the SEC issued Staff Accounting Bulletin (SAB) No. 108 to address diversity in practice in quantifying financial statement misstatements. SAB 108 requires that we quantify misstatements based on their impact on each of our financial statements and related disclosures. SAB 108 is effective as of the first fiscal year ending after November 15, 2006, allowing a one-time transitional cumulative effect adjustment to retained earnings as of January 1, 2006, for errors that were not previously deemed material, but are material under the guidance in SAB No. 108. We currently are evaluating the impact of adopting SAB No. 108 on our results of operations and financial position.

Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of SFAS No. 109

In July 2006, FASB issued Interpretation No. 48. This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with SFAS No. 109, Accounting for Income Taxes. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This Interpretation is effective for fiscal years beginning after December 15, 2006. We currently are assessing the impact of Interpretation No. 48 on our results of operations and financial position.

SFAS No. 156, Accounting for Servicing of Financial Assets, an amendment of SFAS No. 140

In March 2006, FASB issued SFAS No. 156, which addresses the accounting for servicing assets and liabilities. SFAS No. 156 is effective at the beginning of an entity s first fiscal year beginning after September 15, 2006. We do not expect SFAS No. 156 to have a material effect on our results of operations or financial position.

SFAS No. 155, Accounting for Certain Hybrid Financial Instruments, an amendment of SFAS Nos. 133 and 140

In February 2006, FASB issued SFAS No. 155. This accounting standard permits fair value re-measurement for any hybrid financial instrument containing an embedded derivative that otherwise would require bifurcation; clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133; establishes a requirement to evaluate interests in securitized financial assets to identify them as freestanding derivatives or as hybrid financial instruments containing an embedded derivative requiring bifurcation; clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives; and amends SFAS No. 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument pertaining to a beneficial interest other than another derivative financial instrument. SFAS No. 155 is effective for all financial instruments acquired or issued after the beginning of an entity s first fiscal year beginning after September 15, 2006.

We are planning to adopt SFAS No. 155 on January 1, 2007, to permit fair value re-measurement for our hybrid financial instruments that contain embedded derivatives that required bifurcation under the original provisions of SFAS No. 133. We do not expect this to have a material impact on our results of operations or financial position.

SOP 05-1, Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection with Modifications or Exchanges of Insurance Contracts

In October 2005, the American Institute of Certified Public Accountants issued Statement of Position (SOP) 05-1, which provides accounting guidance for deferred policy acquisition costs on internal replacements of insurance and investment contracts other than those specifically described in SFAS No. 97, Accounting and Reporting by Insurance Enterprises for Certain Long-Duration Contracts and for Realized Gains and Losses from the Sale of Investments. SOP 05-1 defines an internal replacement as a modification in product benefits, features, rights or coverages that occurs by the exchange of a contract for a new contract, or by amendment, endorsement or rider to a contract, or by the election of a feature or coverage within a contract. Internal replacement contracts are those that are substantially changed from the replaced contract and are accounted for as an extinguishment of the replaced contract. Nonintegrated contract features are accounted for as separately issued contracts. Modifications resulting from the election of a feature or coverage within a contract or from an integrated contract feature generally do not result in an internal replacement contract subject to SOP 05-1 provided certain conditions are met. The provisions of SOP 05-1 are effective for internal replacements occurring in fiscal years beginning after December 15, 2006. We do not expect this statement to have a material impact on our results of operations or financial position.

Subsequent Events

In addition to catastrophe losses reported for the first nine months of 2006, a Midwest storm in early October caused heavy hail damage in central Ohio, resulting in at least $35 million pretax of catastrophe losses for our policyholders, which will be included in fourth-quarter results. This estimate does not take into account any catastrophe activity that may occur in the remainder of the fourth quarter of 2006 or potential development from events in prior periods.

NOTE 2 SEGMENT INFORMATION

We operate primarily in two industries, property casualty insurance and life insurance. We regularly review four different reporting segments to make decisions about allocating resources and assessing performance:

- Commercial lines property casualty insurance
- Personal lines property casualty insurance
- Life insurance
- Investment operations

We report as Other the non-investment operations of the parent company, CFC Investment Company and CinFin Capital Management Company (excluding client investment activities), as well as other income of our insurance subsidiary.

Revenues come primarily from unaffiliated customers:

- All three insurance segments record revenues from insurance premiums earned. Life insurance segment revenues also include separate account investment management fees.
- Our investment operations revenues are pretax net investment income plus realized investment gains and losses.
- Other revenues are primarily finance/lease income.

Income or loss before income taxes for each segment is reported based on the nature of that business area s operations:

- Income before income taxes for the insurance segments is defined as underwriting income or loss.
  - o For commercial lines and personal lines insurance segments, we calculate underwriting income or loss by recording premiums earned minus loss and loss expenses and underwriting expenses incurred.
  - o For the life insurance segment, we calculate underwriting income or loss by recording premiums earned and separate account investment management fees, minus contract holder benefits and expenses incurred, plus investment interest credited to contract holders.
- Income before income taxes for the investment operations segment is net investment income plus realized investment gains and losses for all fixed-maturity and equity security investments of the entire company, minus investment interest credited to contract holders of the life insurance segment.
- Loss before income taxes for the Other category is primarily due to interest expense from debt of the parent company and operating expenses of our headquarters.

Identifiable assets are used by each segment in its operations. We do not separately report the identifiable assets for the commercial or personal lines segments because we do not use that measure to analyze the segments. We include

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all fixed-maturity and equity security investment assets, regardless of ownership, in the investment operations segment. We include securities lending collateral in the Other category.
Segment information is summarized in the following table:

	Three months ended Sept. 30,		Nine months ended Sept. 30,	
(In millions)	**2006**	2005	**2006**	2005
Revenues:				
Commercial lines insurance				
Commercial casualty	**$ 207**	$ 193	**$ 613**	$ 566
Commercial property	**123**	113	**367**	347
Commercial auto	**113**	115	**337**	340
Workers compensation	**93**	82	**271**	244
Specialty packages	**35**	34	**106**	103
Surety and executive risk	**24**	21	**69**	59
Machinery and equipment	**7**	6	**20**	19
Total commercial lines insurance	**602**	564	**1,783**	1,678
Personal lines insurance				
Personal auto	**95**	107	**294**	329
Homeowner	**72**	72	**219**	209
Other personal lines	**22**	22	**66**	67
Total personal lines insurance	**189**	201	**579**	605
Life insurance	**28**	26	**86**	81
Investment operations	**144**	150	**1,096**	428
Other	**4**	3	**12**	9
Total	**$ 967**	$ 944	**$ 3,556**	$ 2,801
Income (loss) before income taxes:				
Insurance underwriting results:				
Commercial lines insurance	**$ 39**	$ 27	**$ 153**	$ 182
Personal lines insurance	**(8)**	(1)	**(16)**	23
Life insurance	**0**	0	**2**	5
Investment operations	**130**	137	**1,056**	390
Other	**(13)**	(12)	**(38)**	(38)
Total	**$ 148**	$ 151	**$ 1,157**	$ 562

	September 30, 2006	December 31, 2005

Identifiable assets:		
Property casualty insurance	**$ 2,309**	$ 2,167
Life insurance	**856**	845
Investment operations	**13,161**	12,774
Other	**1,345**	217
Total	**$ 17,671**	$ 16,003

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion highlights significant factors influencing the consolidated results of operations and financial position of Cincinnati Financial Corporation (CFC). It should be read in conjunction with the consolidated financial statements and related notes included in our 2005 Annual Report on Form 10-K. Unless otherwise noted, A.M. Best Co., a leading insurance industry statistical, analytical and financial strength rating organization, is the source of industry data. Data from A.M. Best is presented on a statutory basis. When we provide our results on a comparable statutory basis, we label it as such; all other company data is presented on a GAAP basis.

We present per share data on a diluted basis unless otherwise noted, adjusting those amounts for all stock splits and dividends. Dollar amounts are rounded to millions; calculations of percent changes are based on whole dollar amounts or dollar amounts rounded to the nearest thousand.

Safe Harbor Statement

This is our Safe Harbor statement under the Private Securities Litigation Reform Act of 1995. Our business is subject to certain risks and uncertainties that may cause actual results to differ materially from those suggested by the forward-looking statements in this report. Some of those risks and uncertainties are discussed in our 2005 Annual Report on Form 10-K, Item 1A, Risk Factors, Page 21. Although we often review or update our forward-looking statements when events warrant, we caution our readers that we undertake no obligation to do so.

Factors that could cause or contribute to such differences include, but are not limited to:

- Unusually high levels of catastrophe losses due to risk concentrations, changes in weather patterns, environmental events, terrorism incidents or other causes
- Increased frequency and/or severity of claims
- Inaccurate estimates or assumptions used for critical accounting estimates
- Events or actions, including unauthorized intentional circumvention of controls, that reduce the company s future ability to maintain effective internal control over financial reporting under the Sarbanes-Oxley Act of 2002
- Events or conditions that could weaken or harm the company s relationships with its independent agencies and hamper opportunities to add new agencies, resulting in limitations on the company s opportunities for growth, such as:
  - o Downgrade of the company s financial strength ratings,
  - o Concerns that doing business with the company is too difficult
  - o Perceptions that the company s level of service, particularly claims service, is no longer a distinguishing characteristic in the marketplace or
  - o Regulations or laws that change industry or company practices for our agents.
- Delays or inadequacies in the development, implementation, performance and benefits of technology projects and enhancements
- Ability to obtain adequate reinsurance on acceptable terms, amount of reinsurance purchased, financial strength of reinsurers and the potential for non-payment or delay in payment by reinsurers
- Increased competition that could result in a significant reduction in the company s premium growth rate
- Underwriting and pricing methods adopted by competitors that could allow them to identify and flexibly price risks, which could decrease our competitive advantages
- Actions of insurance departments, state attorneys general or other regulatory agencies that:
  - o Place the insurance industry under greater regulatory scrutiny or result in new statutes, rules and regulations
  - o Increase our expenses
  - o Add assessments for guaranty funds, other insurance related assessments or mandatory reinsurance arrangements; or that impair our ability to recover such assessments through future surcharges or other rate changes

- Limit our ability to set fair, adequate and reasonable rates
- Place us at a disadvantage in the marketplace or
- Restrict our ability to execute our business model, including the way we compensate agents

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- Sustained decline in overall stock market values negatively affecting the company s equity portfolio and book value; in particular a sustained decline in the market value of Fifth Third Bancorp (NASDAQ:FITB) shares, a significant equity holding
- Recession or other economic conditions or regulatory, accounting or tax changes resulting in lower demand for insurance products
- Events that lead to a significant decline in the value of a particular security and impairment of the asset
- Prolonged medium- and long-term low interest rate environment or other factors that limit the company s ability to generate growth in investment income
- Adverse outcomes from litigation or administrative proceedings
- Investment activities or market value fluctuations that trigger restrictions applicable to the parent company under the Investment Company Act of 1940
- Events, such as an avian flu epidemic, natural catastrophe or construction delays, that could hamper our ability to assemble our workforce at our headquarters location

Further, the company s insurance businesses are subject to the effects of changing social, economic and regulatory environments. Public and regulatory initiatives have included efforts to adversely influence and restrict premium rates, restrict the ability to cancel policies, impose underwriting standards and expand overall regulation. The company also is subject to public and regulatory initiatives that can affect the market value for its common stock, such as recent measures affecting corporate financial reporting and governance. The ultimate changes and eventual effects, if any, of these initiatives are uncertain.

Introduction

Corporate Financial Highlights

Income Statement and Per Share Data

	Three months ended September 30,			Nine months ended September 30,		
(Dollars in millions except share data)	**2006**	2005	Change %	**2006**	2005	Change %
Income statement data						
Earned premiums	**$ 819**	$ 790	3.6	**$ 2,446**	$ 2,361	3.6
Investment income, net of expenses	**144**	134	7.5	**425**	390	9.0
Net realized gains and losses (pretax)	**0**	16	nm	**671**	38	nm
Total revenues	**967**	944	2.4	**3,556**	2,801	27.0
Net income	**115**	117	(1.6)	**800**	419	90.7
Per share data (diluted)						
Net income	**0.66**	0.66	0.0	**4.56**	2.37	92.4
Cash dividends declared	**0.335**	0.305	9.8	**1.005**	0.90	11.7
Weighted average shares outstanding	**175,260,063**	176,806,267	(0.9)	**175,542,616**	177,212,677	(0.9)

For the three and nine months ended September 30, 2006, consolidated property casualty **earned premium** growth was in line with our expectations. Pretax **investment income** growth accelerated over the 2005 level. The increase in revenue in the nine months ended September 30, 2006, largely was due to $647 million of realized investment gains from the previously announced sale of our holdings of ALLTEL Corporation (NYSE:AT) common stock.

Net income and **net income per share** for the three months ended September 30, 2006, reflected rising loss severity, particularly an increase in the number of losses greater than $1 million. Net income and net income per share for the nine months ended September 30, 2006, reflected rising severity and higher catastrophe losses this year.

Due to the gain from the sale of our ALLTEL holding, net income and net income per share for the nine months ended September 30, 2006, were at a level that we do not anticipate achieving in future quarters. Realized investment gains and losses are integral to our financial results over the long term, but we have substantial discretion in the timing of investment sales and, therefore, the gains or losses that will be recognized in any period. That discretion generally is

independent of the insurance underwriting process. Also, applicable accounting standards require us to recognize gains and losses from certain changes in fair values of securities and embedded derivatives without actual realization of those gains and losses.

2006 Realized investment gains were immaterial in the three months ended September 30, 2006. Realized investment gains in the nine months ended September 30, 2006, raised net income by $426 million, or $2.43 per share, after applicable income taxes. The sale of our ALLTEL holding contributed $412 million, or $2.34 per share, of the gain in the nine-month period.

2005 Realized investment gains in the three months ended September 30, 2005, raised net income by $10 million, or 5 cents per share, after applicable income taxes. Realized investment gains in the nine months

ended September 30, 2005, raised net income by $24 million, or 14 cents per share, after applicable income taxes. The quarter and nine-month change in consolidated property casualty **underwriting profits** also contributed to the change in net income and net income per share. Underwriting profits for the three months ended September 30, 2006, rose as lower catastrophe losses offset an increase in loss severity. Underwriting profits for the nine months ended September 30, 2006, declined primarily due to rising loss severity, increased catastrophe losses and higher underwriting expenses.

One of the factors in the rise in expenses was the adoption of Statement of Financial Accounting Standards (SFAS) No. 123(R) Share-Based Payments, which requires expensing the cost of associate options on our income statement. On an after-tax basis, stock option expense was $3 million, or 2 cents per share, in the three months ended September 30, 2006, and $11 million, or 6 cents per share, in the nine months ended September 30, 2006. Prior to January 1, 2006, we were not required to include stock option expense on our income statement and disclosed the estimated impact of stock options on net income and earnings per share in Note 1 to the Financial Statements. For the three and nine months ended September 30, 2005, net income per share would have been reduced by approximately 2 cents and 6 cents, if option expense had been included as an expense.

Net income per share for the three and nine months ended September 30, 2006, benefited from a decline in diluted weighted average shares outstanding from year-end 2005. Weighted average shares outstanding may fluctuate from period to period because we regularly repurchase shares under board authorizations, and we issue shares when associates exercise stock options.

The board of directors is committed to steadily increasing cash dividends and periodically authorizing stock dividends and splits. Cash dividends declared per share rose 9.8 percent and 11.7 percent in the three and nine months ended September 30, 2006, including an adjustment for the 5 percent stock dividend paid in 2005. The board also is committed to share repurchase. We purchased 142,566 shares at a total cost of $7 million in the three months ended September 30, 2006, and 2,142,566 shares at a total cost of $95 million in the nine months ended September 30, 2006.

Balance Sheet Data and Performance Measures

(Dollars in millions except share data)	**At September 30, 2006**	At December 31, 2005
Balance sheet data		
Invested assets	**$ 13,104**	$ 12,702
Total assets	**17,671**	16,003
Short-term debt	**49**	0
Long-term debt	**791**	791
Shareholders equity	**6,464**	6,086
Book value per share	**37.32**	34.88
Debt-to-capital ratio	**11.5%**	11.5%

	Three months ended Sept. 30,		Nine months ended Sept. 30,	
	2006	2005	**2006**	2005
Performance measures				
Comprehensive income (loss)	**$ 455**	$ (59)	**$ 609**	$ (39)
Return on equity, annualized	**7.4%**	7.7%	**17.0%**	9.1%
Return on equity, annualized, based on comprehensive income	**29.1**	(3.9)	**12.9**	(0.8)

Invested assets rose because of new investments, interest-rate driven improvement in bond values and appreciation of our equity portfolio. Total assets rose over the year-end 2005 levels in part because of the new securities lending

collateral asset of $1.016 billion. Shareholders equity was up 6.2 percent at September 30, 2006, reflecting the appreciation of invested assets. Book value rose by $2.44 to $37.32.

Comprehensive income is net income plus the change in net other accumulated comprehensive income. The change in net other accumulated comprehensive income is the difference in unrealized gains on investments between the end of a quarter and the prior period-end. In the three months ended September 30, 2006, comprehensive income rose because of the increase in unrealized gains on investments. In the nine months ended September 30, 2006, comprehensive income rose because of the increase in net income and the increase in unrealized gains on investments.

Property Casualty Highlights

(Dollars in millions except share data)	Three months ended September 30,			Nine months ended September 30,		
	2006	2005	Change %	**2006**	2005	Change %
Property casualty highlights						
Written premiums	**$ 780**	$ 761	2.4	**$2,423**	$2,349	3.2
Earned premiums	**791**	765	3.4	**2,362**	2,283	3.5
Underwriting profit	**31**	26	19.0	**137**	205	(33.4)
GAAP combined ratio	**96.1**	96.6		**94.2**	91.0	
Statutory combined ratio	**96.4**	96.6		**93.2**	90.1	

The trend in overall **written and earned premium** growth rates continued to reflect the market factors and competitive strategies discussed in our 2005 Annual Report on Form 10-K, Item 1, Commercial Lines and Personal Lines Property Casualty Insurance Segments, Page 10 and Page 11.

Our consolidated property casualty insurance **underwriting profit** rose slightly for the three months ended September 30, 2006, while declining for the nine months ended September 30, 2006, as discussed above. Our **combined ratio** reflected these changes. (The combined ratio is the percentage of each premium dollar incurred for claims plus all expenses the lower the ratio, the better the performance.)

Measuring Our Success in 2006 And Beyond

We use a variety of metrics to measure the success of our strategies:

Maintaining our strong relationships with our established agencies, writing a significant portion of each agency s business and attracting new agencies In 2006, we expect to continue to rank No. 1 or No. 2 by premium volume in at least 74 percent or more of the agency locations that have marketed our products for more than five years. We are targeting 55 to 60 new agency appointments. In the first nine months of 2006, we made 49 agency appointments. These new appointments and other changes in agency structures brought total reporting agency locations to 1,286, a net increase of 34 since year-end 2005.

In 2006, we expect to make further progress in our efforts to improve service to and communication with our agencies. Among other actions, we subdivided two field marketing territories in the first nine months of the year and staffed a third territory in October, giving our field marketing representatives more time to spend in each agency. We also continued to enhance our expanding portfolio of software. We discussed our technology plans for 2006 in our 2005 Annual Report on Form 10-K, Item 1, Technology Solutions, Page 4. In the nine months ended September 30, 2006, we made progress toward the technology objectives we established for the year:

Three commercial lines and one personal lines system form the core of our quoting and policy processing systems. Agencies access our quoting and policy processing systems via CinciLink®, our secure agency-only Web site.

- o WinCPP® is an online commercial lines rating and quoting system for businessowner, commercial package, commercial auto and workers compensation policies. We are on track to achieve our 2006 objective of rolling out quoting for specialty programs for metalworkers and garage owners. We now expect to add data sharing capabilities with agency systems in early 2007.

- o e-CLAS is a commercial lines policy processing system. Businessowner Policy (BOP) and Dentist s Package Policy (DBOP) processing now is available through e-CLAS in Arkansas, Indiana, Michigan, Ohio and Pennsylvania. We are moving forward with development of commercial auto and commercial package policy processing capabilities.

- o

CinciBond is an automated system to process license and permit surety bonds. CinciBond now is deployed in Indiana, Illinois, North Carolina, Ohio and Tennessee, with Georgia, Minnesota, Missouri, Utah and Vermont scheduled for later in 2006.

- o Diamond is our personal lines policy processing system. In the first nine months of 2006, $424 million of our $570 million of personal lines written premium was issued through Diamond. In 2006, agents in Georgia, Kentucky, Minnesota, Missouri, Tennessee and Wisconsin have begun using Diamond. As a result, Diamond is in use in states that represent approximately 90 percent of our personal lines premium volume. Our plans for 2007 include the introduction of Diamond in Pennsylvania and Virginia and other low personal lines volume states.

Many systems automate our internal processes so our associates can spend more time serving agents and policyholders. These systems are accessed through CFCNet®, our secure intranet. Enhancement activities for two newer systems continue:

- o CMS is a claims file management system. We continue to refine the system to add capabilities to make our associates more effective. During the first nine months of 2006, we issued tablet computers to our field claims representatives. These units allow our claims representatives to view and enter information into

CMS from any location, including an insured s home or agent s office, and to print claims checks using wireless printers. Agent access to selected CMS information is planned for 2007.

- i-View is a commercial lines policy imaging and workflow system now in use by all of our commercial lines underwriting teams. During the remainder of the year, we expect to begin providing field and other headquarters associates with access to these electronic files.

We also continue to work to give independent agents enhanced access to Cincinnati s systems and client data quickly and easily through their agency systems. In 2006 and 2007, we plan to advance our use of industry integration products, TransactNOW® and Transformation Station®.

Achieving above-industry-average growth in property casualty statutory net written premiums and maintaining industry-leading profitability by leveraging our regional franchise and proven agency-centered business strategy We now expect consolidated property casualty written premium growth of at least 2 percent in 2006 compared with the 2.6 percent increase in 2005. We anticipate continued above-average growth in commercial lines written premiums. We may not achieve our objective of above-industry-average growth in total in 2006 because of the rate-driven declines we anticipate in personal lines written premiums.

We now anticipate a combined ratio for 2006 in the range of 94 percent to 95 percent (93 percent to 94 percent on a statutory basis), primarily due to the level of catastrophe losses through the first nine months of 2006 and preliminary estimates of catastrophe losses in October 2006. Previously, our combined ratio estimate for 2006 was 92 percent to 94 percent on a GAAP basis compared with 89.2 percent on a GAAP basis in 2005. Considerations include:

- Catastrophe losses of at least 5.0 percentage points on combined ratio We originally allowed for full year catastrophe losses, net of reinsurance, of approximately $125 million to $145 million, contributing in the range of 4.0 to 4.5 percentage points to the full-year 2006 combined ratio. We had raised our estimate from the historical range of 3.0 to 3.5 percentage points to account for the potential of severe weather, such as we ve seen in the past two years and for the higher retention on our 2006 catastrophe reinsurance treaty.

  Catastrophe losses in the third quarter of 2006 totaled $27 million, reflecting $19 million from events during the period and $8 million of net unfavorable development from prior period catastrophes, compared with $66 million in the third quarter of 2005. The development of prior period catastrophe losses primarily relates to the April 13-15 wind and hailstorm in the Midwest. Policyholders in the Indianapolis market continue to report hail damage that has caused our estimate of total losses from this event to rise by approximately $10 million from the second-quarter 2006 level.

  Catastrophe losses for the first nine months of 2006 totaled $130 million, contributing 5.5 percentage points to the nine-month combined ratio, compared with $83 million, contributing 3.6 percentage points, in the first nine months of 2005.

  In addition to catastrophe losses reported for the first nine months of 2006, a Midwest storm in early October caused heavy hail damage in central Ohio, resulting in at least $35 million of losses for our policyholders, which will be included in fourth-quarter results. That estimate does not take into account any catastrophe activity that may occur in the remainder of the fourth quarter of 2006 or potential development from events in prior periods.

- Rising loss severity, including an increase in the number of losses greater than $1 million, resulted in higher loss and loss expense ratios excluding catastrophe losses for the first nine months of 2006. Our initial analysis has turned up no new trend in the sources of these losses no geographic concentration, no policy age concentration, no cause of loss concentration and different influences on each of the three most affected business lines commercial auto, workers compensation and homeowners.

We believe commercial auto results reflected the increasing competition in the commercial lines marketplace. Workers compensation reflected a review we made of established case reserves. Homeowner results appeared to reflect industrywide trends of higher material costs and insured property values as well as rising deductibles. Underwriting results remained healthy for our other business areas, including our two largest commercial business lines commercial property and commercial casualty and our largest personal business line personal auto.

- Lower level of savings from loss reserve development We continue to believe that savings from favorable loss reserve development from prior accident years is likely to reduce the 2006 combined ratio in line with historical levels of 2 to 3 percentage points. Higher-than-normal savings, particularly for liability coverages, reduced the 2005 combined ratio by 5.2 percentage points and the 2004 combined ratio by 6.7 percentage points. Net savings for the nine months ended September 30, 2006, was 1.5 percent points. In the first nine months of 2005, savings lowered the loss and loss expense ratio by 3.5 percentage points.

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Trends in both the loss and loss expense ratio and underwriting expense ratio also could affect the full-year 2006 combined ratios for our commercial lines and personal lines segments:

- o The degree of price softening in the commercial lines marketplace will affect the 2006 loss and loss expense ratio for that business segment. That ratio may move up slightly as pricing becomes more competitive.

- o We believe we have taken actions to improve competitiveness for personal lines by adjusting pricing. These changes could lead to a full year loss and loss expense ratio above the improved level we had achieved in 2005. The ratio may increase further, if premiums continue to decline.

- o For both commercial lines and personal lines, lower growth rates could lead to further unfavorable year-over-year comparisons in the ratios of deferred acquisition costs and other underwriting expenses to earned premiums. Continued investment in technology also may contribute to an increase in other underwriting expenses.

Pursuing a total return investment strategy that generates both strong investment income growth and capital appreciation For full-year 2006, we now are estimating that pretax investment income growth could be in the range of 8.0 percent to 8.5 percent. This outlook is based on strong cash flows from insurance operations, a higher-than-historical allocation of new cash flow to fixed-maturity securities over the last two years and an increase in the general level of interest rates.

We do not establish annual capital appreciation targets. Over the long term, our target is to have the equity portfolio outperform the Standard & Poor s 500 Index, a common benchmark of market performance. In the first nine months of 2006, our equity portfolio s total return of 7.9 percent was below the 8.5 percent return for the Index. Over the five years ended September 30, 2006, our compound annual equity portfolio return was 0.9 percent compared with a compound annual total return of 7.0 percent for the Index. Our equity portfolio performance reflected the decline in the market value of our holdings of Fifth Third common stock, which generated a negative annualized return of 6.7 percent for the five-year period ended September 30, 2006.

Increasing the total return to shareholders through a combination of higher earnings per share, growth in book value and increasing dividends We do not announce annual targets for earnings per share or book value. Earnings results in 2006 are being tempered by the adoption of SFAS No. 123(R), which requires expensing the cost of associate stock options on our income statement. We continue to anticipate that stock option expense will reduce full-year earnings per share by approximately 8 cents.

Over the long term, we look for our earnings per share growth to outpace that of a peer group of national and regional property casualty insurance companies. Long-term book value growth should approximate that of our equity portfolio. The board of directors is committed to steadily increasing cash dividends and periodically authorizing stock dividends and splits. In February 2006, the board increased the indicated annual dividend rate for the 46th consecutive year, a record we believe is matched by only 11 other U.S. publicly traded corporations.

Over the long-term, we also seek to increase earnings per share, book value and dividends at a rate that would allow long-term total return to our shareholders to exceed that of the Standard & Poor s Composite 1500 Property Casualty Insurance Index. As provided in our 2006 Proxy Statement, over the five years ended December 31, 2005, our total return to shareholders of 40.9 percent matched the return on that Index.

Maintaining financial strength by keeping the ratio of debt to capital below 15 percent and purchasing reinsurance to provide investment flexibility - Based on our present capital requirements, we do not anticipate a material increase in debt levels during the remainder of 2006. Our consolidated debt-to-capital ratio was 11.5 percent at September 30, 2006 and December 31, 2005.

Our property casualty reinsurance program for 2006 maintains the balance between the cost of the program and the level of risk we retain. We now anticipate that under the new program, our 2006 reinsurance premiums should be $11 million to $12 million lower than 2005, without taking into account the reinstatement premium we incurred in 2005. For more details on our reinsurance programs, please see our 2005 Annual Report on Form 10-K, Item 7, 2006 Reinsurance Programs, Page 68.

Our property casualty and life operations are awarded insurer financial strength ratings. These ratings assess an insurer s ability to meet its financial obligations to policyholders and do not necessarily address matters that may be important to shareholders.

On September 15, 2006, Fitch Ratings affirmed the AA- issuer default rating and A+ senior debt ratings of Cincinnati Financial Corporation. Further, it affirmed the AA insurer financial strength ratings of our three property casualty companies and The Cincinnati Life Insurance Company. The AA rating is at the fourth highest level of Fitch s 21 rating levels. Fitch said the ratings are based on the strong financial condition of our operating subsidiaries, excellent financial flexibility and successful total return investment strategy. The ratings

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consider the property casualty group s investment concentration in a small number of common stocks and geographic concentration in Ohio and Midwestern states.

As reported in our 10-Q for the quarter ended June 30, 2006, on July 25, 2006, Standard & Poor s Ratings Services affirmed its A (Strong) counterparty credit rating on Cincinnati Financial Corporation and its AA- (Very Strong) financial strength and counterparty credit ratings on the property casualty group and The Cincinnati Life Insurance Company. The AA- is at the fourth highest level of Standard & Poor s 21 rating levels.

At the same time, Standard & Poor s revised its outlook on the company, our property casualty operating companies and Cincinnati Life to stable from negative. Standard & Poor s said the revised outlook reflected the improved results on our homeowner book of business, as well as its view of our ability to benefit from corrective actions we have effected over recent years. Standard & Poor s said they believe our unique approach to agency relationships should drive profitable growth even in a softer pricing environment.

As reported in our 10-Q for the quarter ended March 31, 2006, on April 28, 2006, A.M. Best affirmed the financial strength rating (FSR) of A++ (Superior) for our property casualty group. The A++ FSR is the highest possible rating of Best s 16 rating levels.

A.M. Best also affirmed the senior debt ratings and issuer credit rating (ICR) of aa- of Cincinnati Financial Corporation. Additionally, A.M. Best affirmed the FSR of A+ (Superior) and the ICR of aa- of The Cincinnati Life Insurance Company. The A+ FSR is the second highest of Best s 16 rating levels. Concurrently, A.M. Best downgraded the ICRs to aa+ from aaa for our property casualty insurance companies, reflecting the company s investment and geographic risk concentrations at current rating levels. The outlook for all ratings is stable.

As of November 1, 2006, our financial strength ratings were unchanged from those we reported in our 2005 Annual Report on Form 10-K. The outlook from Standard & Poor s has changed to stable from negative.

	Parent Company Senior Debt Rating	Property Casualty Insurance Subsidiaries		Life Insurance Subsidiary		Outlook
		Financial Strength Ratings:				
A. M. Best Co.	aa-	A++	Superior	A+	Superior	Stable
Fitch Ratings	A+	AA	Very Strong	AA	Very Strong	Stable
Moody s Investors Services	A2	Aa3	Excellent	-	-	Stable
Standard & Poor s Ratings Services	A	AA-	Very Strong	AA-	Very Strong	Stable

Property casualty statutory surplus was $4.616 billion at September 30, 2006, with the ratio of property casualty common stock to statutory surplus at 92.6 percent. At year-end 2005, property casualty statutory surplus was $4.194 billion, with the ratio of common stock to surplus at 97.0 percent. Life statutory surplus was $461 million at September 30, 2006, with the ratio of life common stock to statutory adjusted capital and surplus at 85.8 percent. At year-end 2005, life statutory surplus was $451 million, with the ratio of common stock to statutory adjusted capital and surplus at 83.5 percent.

We believe that our strong surplus position and superior insurer financial strength ratings are clear, competitive advantages in the segment of the insurance marketplace that our agents serve. Our financial strength supports the consistent, predictable performance that our policyholders, agents, associates and shareholders have always expected and received, and it must be able to withstand significant challenges. The most important way we seek to ensure that our performance remains consistent and predictable is to align agents interests with those of the company, giving agents outstanding service and compensation to earn their best business and enhance their ability to serve the businesses and individuals in their communities.

We continue to review the risk management and capital requirement changes that have been proposed by the rating agencies. Additionally, we began a formal implementation of enterprise risk management in 2005. Detailed and summary risk assessments, operational audits, strategic plans and departmental business plans are reported as appropriate to executives, directors and board committees.

We believe that our property catastrophe reinsurance program provides adequate protection for large loss events. Our strong capital position would allow the payment of claims if an event exceeded our reinsurance program. Swiss Reinsurance America Corporation and GE Insurance Solutions, two of the four participants in our 2006 property and casualty per-occurrence reinsurance programs, recently merged. All four of the participants (including Munich Reinsurance America Inc. and Partner Reinsurance Company

of the U.S.) currently have A.M. Best insurer financial strength ratings of A (Excellent) or A+ (Superior). In 2007 and beyond, we anticipate reallocating participation on our reinsurance treaties.

Factors supporting our outlook for 2006 are discussed below in the Results of Operations for each of the four business segments.

Results of Operations

The consolidated results of operations reflect the operating results of each of our four segments along with the parent company and other non-insurance activities. The four segments are:

- Commercial lines property casualty insurance
- Personal lines property casualty insurance
- Life insurance
- Investments operations

We measure profit or loss for our property casualty and life segments based upon underwriting results. Insurance underwriting results (profit or loss) represent net earned premiums less loss and loss expenses and underwriting expenses on a pretax basis. We also measure aspects of the performance of our commercial lines and personal lines segments on a combined property casualty insurance operations basis. Underwriting results and segment pretax operating income are not a substitute for net income determined in accordance with GAAP. Life insurance segment revenues also include separate account investment management fees, and life insurance segment expenses include contract holder benefits and expenses incurred, less investment interest credited to contract holders.

For the combined property casualty insurance operations as well as the commercial lines and personal lines segments, statutory accounting data and ratios are key performance indicators that we use to assess business trends and to make comparisons to industry results, since GAAP-based industry data generally is not readily available. We also use statutory accounting data and ratios as key performance indicators for our life insurance operations. We do not believe that inflation has had a material effect on consolidated results of operations, except to the extent that inflation may affect interest rates. We continue to monitor market trends in construction costs that could affect claim payments and headquarters construction costs.

Investments held by the parent company and the investment portfolios for the property casualty and life insurance subsidiaries are managed and reported as the investments segment, separate from the underwriting businesses. Net investment income and net realized investment gains and losses for our investment portfolios are discussed in the Investments Results of Operations.

The calculations of segment data are described in more detail in Item 1, Note 2 of the Consolidated Financial Statements, Page 12. The following sections review results of operations for each of the four segments. Commercial Lines Insurance Results of Operations begins on Page 23, Personal Lines Insurance Results of Operations begins on Page 29, Life Insurance Results of Operations begins on Page 33, and Investments Results of Operations begins on Page 34. We begin with an overview of our consolidated property casualty operations, which is the total of our commercial lines and personal lines segments.

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Consolidated Property Casualty Insurance Results of Operations

	Three months ended September 30,			Nine months ended September 30,		
(Dollars in millions)	**2006**	2005	Change %	**2006**	2005	Change %
Written premiums	**$ 780**	$ 761	2.4	**$ 2,423**	$ 2,349	3.2
Earned premiums	**$ 791**	$ 765	3.4	**$ 2,362**	$ 2,283	3.5
Loss and loss expenses excluding catastrophes	**489**	435	12.2	**1,375**	1,312	4.8
Catastrophe loss and loss expenses	**27**	66	(58.2)	**130**	83	57.2
Commission expenses	**147**	151	(2.6)	**452**	451	0.4
Underwriting expenses	**94**	84	11.4	**256**	225	13.7
Policyholder dividends	**3**	3	39.4	**12**	7	56.5
Underwriting profit	**$ 31**	$ 26	19.0	**$ 137**	$ 205	(33.4)
Ratios as a percent of earned premiums:						
Loss and loss expenses excluding catastrophes	**61.7%**	56.9%		**58.3%**	57.5%	
Catastrophe loss and loss expenses	**3.5**	8.6		**5.5**	3.6	
Loss and loss expenses	**65.2**	65.5		**63.8**	61.1	
Commission expenses	**18.7**	19.8		**19.1**	19.7	
Underwriting expenses	**11.8**	11.0		**10.8**	9.9	
Policyholder dividends	**0.4**	0.3		**0.5**	0.3	
Combined ratio	**96.1%**	96.6%		**94.2%**	91.0%	

Factors that affected consolidated property casualty insurance results included:

Premium growth Commercial lines net written premiums reached a record level for the nine months ended September 30, 2006. That growth more than offset the expected decline in personal lines written premiums. The net effect of reinsurance reinstatement premiums and assumed pool adjustments in the third quarter of 2005 increased the net written premium growth rate by 0.5 and 0.1 percentage points, respectively, for the three and nine months ended September 30, 2006.

Total new business written directly by agencies was $98 million and $79 million in the third quarters of 2006 and 2005, respectively, and $268 million and $231 million in the nine months ended September 30, 2006 and 2005. A record level of new commercial lines business in the first nine months of 2006 more than offset a decline in new personal lines business. In the third quarter, new business grew for both commercial lines and personal lines.

Change in loss and loss expense ratio excluding catastrophes For the three months ended September 30, 2006, the consolidated property casualty combined ratio improved from the year-ago period due to a lower level of commercial lines catastrophe losses, which offset a rise in loss severity in selected commercial and personal

business lines and a lower level of savings from favorable development on prior period reserves. For the nine months ended September 30, 2006, the ratio increased due to increasingly competitive pricing, rising loss severity, increased catastrophe losses, a lower level of savings from favorable development on prior period reserves and higher underwriting expenses. The loss and loss expense ratio for the nine months ended September 30, 2005, also included 1.1 percentage points from a single large loss that was insufficiently covered by our facultative reinsurance.

For the three months ended September 30, 2006, net savings from favorable development on prior period reserves lowered the loss and loss expense ratio by 4.9 percentage points compared with 6.5 percentage points in last year s third quarter. Net development for the nine months ended September 30, 2006, lowered the loss and loss expense ratio by 1.5 percentage points. In the first nine months of 2005, net development lowered the loss and loss expense ratio by 3.5 percentage points. The year-over-year differences largely related to development on commercial casualty losses, which can fluctuate due to the nature and size of liability policies and limits, such as those on commercial umbrella policies.

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Higher catastrophe losses Catastrophe losses for the three and nine months ended September 30, 2006, were $27 million and $130 million, contributing 3.5 and 5.5 percentage points to the combined ratio. In the three and nine months ended September 30, 2005, catastrophe losses were $66 million and $83 million, contributing 8.6 and 3.6 percentage points to the combined ratio.

Nine-month 2006 Events	Dates	States Primarily Affected	Reported Claims (as of October 27)	Loss Estimate (pretax, net of reinsurance, as of September 30)
Midwest tornadoes and severe weather	Mar. 11-13	Arkansas, Illinois, Indiana, Kansas, Missouri, Oklahoma	1,629	$38 million
Midwest wind and hail	Apr. 2-3	Arkansas, Illinois, Indiana, Kentucky, Missouri, Tennessee	1,227	$18 million
Midwest wind and hail	Apr. 6-8	Alabama, Georgia, Indiana, Kansas, Kentucky, Nebraska, Ohio, Tennessee	976	$10 million
Midwest wind and hail	Apr. 13-15	Illinois, Indiana, Iowa, Wisconsin	3,360	$38 million
Midwest wind, hail and flood	Jun. 18-22	Indiana, Ohio, Wisconsin	535	$5 million
Midwest wind, hail and flood	Jul. 19-21	Illinois, Kentucky, Missouri, Tennessee and Wisconsin	472	$6 million
Midwest wind, hail and flood	Aug. 23-25	Illinois, Indiana, Minnesota, Wisconsin	337	$8 million

Change in commission, underwriting and policyholder dividend expense ratio For the three months ended September 30, 2006, the total commission and underwriting expense ratio declined 0.2 percentage points, as lower commission accruals offset higher underwriting expenses. For the nine months ended September 30, 2006, the ratio rose by 0.5 percentage points as higher underwriting expenses more than offset lower commission accruals. The adoption of stock option expensing contributed 0.4 and 0.5 percentage points to the ratio in the three and nine months ended September 30, 2006.

Commercial Lines Insurance Results of Operations

Overview

Performance highlights for the commercial lines segment include:

Premiums Commercial lines written and earned premiums rose in the three and nine months ended September 30, 2006, due to our strong agency relationships, which promoted healthy new business growth and policyholder retention. The effect of reinsurance reinstatement premiums in the third quarter of 2005 increased the commercial lines net written premium growth rate by 1.0 and 0.3 percentage points, respectively, for the three and nine months ended September 30, 2006.

The competitive pricing environment continues, but we continue to select quality risks and to underwrite and price them case by case. On an ongoing basis, we monitor loss patterns and structure our products and our pricing accordingly. We also continued to see a shift in our customer base to slightly larger accounts as our policy count remained relatively stable.

We believe that our written premium growth rate continues to exceed the average for the overall commercial lines industry. A.M. Best estimates that overall commercial lines industry net written premium growth was 1.9 percent for the first six months of 2006. New commercial lines business written directly by agencies in the three months ended September 30, 2006, grew by 25.1 percent to a record $89 million from $71 million in the comparable 2005 period. New commercial lines business in the nine months ended September 30, 2006, rose 18.5 percent to $244 million from $206 million in the comparable 2005 period.

Combined ratio Our commercial lines combined ratios exceeded our targeted levels in the three and nine months ended September 30, 2006, largely because of rising loss severity including an increase in the number of losses greater than $1 million. Commercial auto results reflected the increasing competition in the commercial lines marketplace and workers compensation results reflected a review we conducted of established case reserves.

Our commercial lines combined ratio for the three months ended September 30, 2006, was lower than the year earlier period, largely due to the significantly lower level of catastrophe losses this year, which offset the higher loss and loss expense ratio excluding catastrophe losses. Our commercial lines combined ratio for the nine months ended September 30, 2006, was higher than the year earlier period due to the higher level of catastrophe losses this year and the increase in the loss and loss expense ratio excluding catastrophe losses.

As discussed below, other factors affecting the comparisons included a lower level of savings from favorable development on prior period reserves, changes in commission and underwriting expenses as well as the adoption of stock option expensing and a single large loss in last year s first quarter.

The commercial lines statutory combined ratio was 94.1 percent and 89.0 percent for the three and nine months ended September 30, 2006, compared with 95.6 percent and 88.1 percent for the comparable prior periods. Under statutory accounting principles, stock options expense is not included in the calculation of statutory income.

Commercial Lines Results

	Three months ended September 30,			Nine months ended September 30,		
(Dollars in millions)	**2006**	2005	Change %	**2006**	2005	Change %
Written premiums	**$ 582**	$ 546	6.5	**$ 1,853**	$ 1,741	6.4
Earned premiums	**$ 602**	$ 564	6.7	**$ 1,783**	$ 1,678	6.3
Loss and loss expenses excluding catastrophes	**363**	307	18.1	**1,020**	942	8.4
Catastrophe loss and loss expenses	**14**	53	(73.4)	**77**	62	24.4
Commission expenses	**109**	110	(0.5)	**331**	325	2.1
Underwriting expenses	**74**	64	14.2	**190**	160	18.5
Policyholder dividends	**3**	3	39.4	**12**	7	56.5
Underwriting profit	**$ 39**	$ 27	44.9	**$ 153**	$ 182	(16.0)
Ratios as a percent of earned premiums:						
Loss and loss expenses excluding catastrophes	**60.2%**	54.4%		**57.3%**	56.1%	
Catastrophe loss and loss expenses	**2.3**	9.5		**4.3**	3.7	
Loss and loss expenses	**62.5**	63.9		**61.6**	59.8	
Commission expenses	**18.2**	19.5		**18.6**	19.4	
Underwriting expenses	**12.2**	11.4		**10.6**	9.5	
Policyholder dividends	**0.5**	0.4		**0.6**	0.5	
Combined ratio	**93.4%**	95.2%		**91.4%**	89.2%	

Loss and Loss Expenses (excluding catastrophe losses)

Loss and loss expenses include both net paid losses and reserve additions for unpaid losses as well as the associated loss expenses. The primary factor in the 5.8 percentage point rise in the loss and loss expense ratio excluding catastrophe losses for the three-month period was rising loss severity. In particular, we saw an increase in the contribution of new losses and case reserve increases greater than $250,000 in our commercial auto and workers compensation business lines.

The primary factor in the 1.2 percentage point rise in the loss and loss expense ratio excluding catastrophes for the nine-month period was a lower level of savings from favorable development on prior period reserves and this quarter s rise in loss severity. A single large loss in the first three months of 2005, which was insufficiently covered by facultative reinsurance, increased the commercial lines loss and loss expenses in the first nine months of 2005 by $24 million, net of reinsurance, or 1.3 percentage points.

We monitor incurred losses by size of loss, business line, risk category, geographic region, agency and field marketing territory, addressing concentrations or trends as needed. Our analysis for the three and nine months ended September 30, 2006, indicated no unexpected concentrations.

For the three months ended September 30, 2006, net savings from favorable development on prior period reserves lowered the loss and loss expense ratio by 5.6 percentage points compared with 8.4 percentage points in last year s third quarter. Net development for the nine months ended September 30, 2006, lowered the loss and loss expense ratio by 2.0 percentage points. In the first nine months of 2005, net development lowered the loss and loss expense ratio by 5.4 percentage points. The year-over-year differences largely related to development of commercial casualty losses, which can fluctuate due to the nature and size of commercial liability policies and limits, such as those on commercial umbrella policies.

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Commercial Lines Losses by Size

(Dollars in millions)	Three months ended September 30, 2006	2005	Change %	Nine months ended September 30, 2006	2005	Change %
Losses $1 million or more	**$ 51**	24	111.6	**$ 121**	93	30.4
Losses $250 thousand to $1 million	**36**	27	38.0	**104**	77	34.4
Development and case reserve increases of $250 thousand or more	**46**	35	28.9	**135**	103	31.7
Other losses excluding catastrophes	**163**	156	4.5	**464**	478	(3.0)
Total losses incurred excluding catastrophe losses	**296**	242	22.4	**824**	751	9.7
Catastrophe losses	**14**	53	(73.4)	**77**	62	24.4
Total losses incurred	**$ 310**	295	5.1	**$ 901**	813	10.8
Ratios as a percent of earned premiums:						
Losses $1 million or more	**8.5%**	4.3%		**6.8%**	5.5%	
Losses $250 thousand to $1 million	**6.1**	4.7		**5.8**	4.6	
Development and case reserve increases of $250 thousand or more	**7.5**	6.3		**7.6**	6.1	
Other losses excluding catastrophes	**27.1**	27.6		**26.0**	28.5	
Loss ratio excluding catastrophe losses	**49.2**	42.9		**46.2**	44.7	
Catastrophe losses	**2.3**	9.5		**4.3**	3.7	
Total loss ratio	**51.5%**	52.4%		**50.5%**	48.4%	

Commission Expenses

In the three and nine months ended September 30, 2006, commercial lines commission expense as a percent of earned premium declined 1.3 and 0.8 percentage points from the comparable 2005 periods, primarily due to a lower profit-sharing commission accrual resulting from lower overall underwriting profits.

Profit-sharing, or contingent, commissions are calculated on the profitability of an agency s aggregate book of business, taking into account longer-term profit, with a percentage for prompt payment of premiums and other criteria. These profit-based commissions reward our agents efforts, generally fluctuating with our loss and loss expenses. A refinement and subsequent release of a contingent commission over-accrual from 2004 lowered the ratio for the first nine months of 2005 by 0.4 percentage points. Our 2006 contingent commission accrual reflects our estimate of the profit-sharing commissions to be paid to our agencies in early 2007.

Underwriting Expenses

In the three months ended September 30, 2006, commercial lines noncommission underwriting expenses (excluding policyholder dividends) as a percent of earned premium rose 0.8 percentage points from the comparable 2005 period. The adoption of stock option expensing contributed 0.4 percentage points to the increase. The remainder of the increase in the ratio largely was due to higher technology and staffing expenses.

In the nine months ended September 30, 2006, the ratio rose 1.1 percentage points, largely due to higher technology and staffing expenses. Stock option expensing contributed 0.5 percentage points to the nine-month increase.

Line of Business Analysis

Approximately 95 percent of our commercial lines premiums are written to provide accounts with coverages from more than one of our business lines. As a result, we believe that commercial lines is best measured and evaluated on a segment basis. However, we provide the line of business data to summarize growth and profitability trends separately for our business lines. The seven commercial business lines are:

- Commercial casualty Commercial casualty insurance provides coverage to businesses against third-party liability from accidents occurring on their premises or arising out of their operations, including coverage for injuries sustained from products sold as well as coverage for professional services, such as dental care. Specialized casualty policies may include coverage for employment practices liability (EPLI), which protects businesses against claims by employees that their legal rights as employees of the company have been violated, and other acts or failures to act under specified circumstances as well as excess insurance and umbrella liability, including personal umbrella written as an endorsement to commercial umbrella coverages. The commercial casualty business line includes liability coverage written on both a discounted and nondiscounted basis as part of commercial package policies. Our ceded participation in USAIG, a joint underwriting association, from 2003 and prior now is included in the commercial casualty business line.
- Commercial property Commercial property insurance provides coverage for loss or damage to buildings, inventory and equipment caused by fire, wind, hail, water, theft and vandalism as well as business interruption resulting from a covered loss. Commercial property also includes crime insurance, which provides coverage for losses due to embezzlement or misappropriation of funds by an employee, and inland marine insurance, which provides coverage for a variety of mobile equipment, such as builder s risk,

contractor s equipment, cargo and electronic data processing equipment. Various property coverages can be written as stand-alone policies or can be added to a package policy. The commercial property business line includes property coverage written on both a nondiscounted and discounted basis as part of commercial package policies.

Commercial auto Commercial auto coverages protect businesses against liability to others for both bodily injury and property damage, medical payments to insureds and occupants of their vehicles, physical damage to an insured s own vehicle from collision and various other perils, and damages caused by uninsured motorists.

Workers compensation Workers compensation coverage protects employers against specified benefits payable under state or federal law for workplace injuries to employees. We write workers compensation coverage in all of our active states except North Dakota, Ohio and West Virginia, where coverage is provided solely by the state instead of by private insurers.

Specialty packages Specialty packages include coverages for property, liability and business interruption tailored to meet the needs of specific industry classes, such as artisan contractors, dentists, garage operators, financial institutions, metalworkers, printers, religious institutions, or smaller, main street businesses. Businessowner policies, which combine property, liability and business interruption coverages for small businesses, are included in specialty packages.

Surety and executive risk This business line includes:

- Contract and commercial surety bonds, which guarantee a payment or reimbursement for financial losses resulting from dishonesty, failure to perform and other acts.

- Fidelity bonds, which cover losses that policyholders incur as a result of fraudulent acts by specified individuals or dishonest acts by employees.

- Directors and officers liability insurance, which covers liability for alleged errors in judgment, breaches of duty and wrongful acts related to activities of for-profit or nonprofit organizations. Our directors and officers liability policy can optionally include EPLI coverage.

Machinery and equipment Specialized machinery and equipment coverage can provide protection for loss or damage to boilers and machinery, including production and computer equipment, from mechanical breakdown, steam explosion, or artificially generated electrical current.

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The table below provides data for the three- and nine-month periods for the commercial business lines:

(Dollars in millions)	Three months ended September 30, **2006**	2005	Change %	Nine months ended September 30, **2006**	2005	Change %
Commercial casualty:						
Written premiums	**$ 196**	$ 183	9.3	**$ 634**	$ 593	7.6
Earned premiums	**207**	193	9.3	**613**	566	8.5
Loss and loss expenses incurred	**103**	92	9.7	**311**	290	6.6
Loss and loss expense ratio	**49.4%**	49.3%		**50.8%**	51.8%	
Loss and loss expense ratio excluding catastrophes	**49.4**	49.3		**50.8**	51.8	
Commercial property:						
Written premiums	**$ 126**	$ 113	11.2	**$ 381**	$ 361	5.5
Earned premiums	**123**	113	8.8	**367**	347	5.8
Loss and loss expenses incurred	**68**	107	(36.7)	**224**	236	(5.2)
Loss and loss expense ratio	**54.9%**	94.3%		**61.0%**	68.2%	
Loss and loss expense ratio excluding catastrophes	**45.0**	50.2		**44.9**	52.1	
Commercial auto:						
Written premiums	**$ 105**	$ 108	(2.4)	**$ 345**	$ 341	1.2
Earned premiums	**113**	115	(1.5)	**337**	340	(0.8)
Loss and loss expenses incurred	**82**	69	18.4	**211**	203	4.2
Loss and loss expense ratio	**72.8%**	60.6%		**62.5%**	59.6%	
Loss and loss expense ratio excluding catastrophes	**73.3**	60.4		**61.5**	59.4	
Workers compensation:						
Written premiums	**$ 85**	$ 75	13.0	**$ 288**	$ 258	11.6
Earned premiums	**93**	82	13.1	**271**	244	11.4
Loss and loss expenses incurred	**84**	61	38.0	**228**	185	23.5
Loss and loss expense ratio	**90.3%**	74.0%		**84.1%**	75.9%	
Loss and loss expense ratio excluding catastrophes	**90.3**	74.0		**84.1**	75.9	
Specialty packages:						
Written premiums	**$ 35**	$ 35	0.2	**$ 109**	$ 105	3.0
Earned premiums	**35**	34	1.2	**106**	103	3.0
Loss and loss expenses incurred	**26**	24	7.5	**78**	73	5.8
Loss and loss expense ratio	**74.2%**	69.9%		**73.5%**	71.5%	
Loss and loss expense ratio excluding catastrophes	**67.1**	60.0		**60.2**	66.2	
Surety and executive risk:						
Written premiums	**$ 28**	$ 25	10.9	**$ 74**	$ 63	16.7
Earned premiums	**24**	21	17.4	**69**	59	16.9
Loss and loss expenses incurred	**11**	6	76.4	**38**	13	195.4
Loss and loss expense ratio	**47.3%**	31.5%		**55.6%**	22.0%	
Loss and loss expense ratio excluding catastrophes	**47.3**	31.5		**55.6**	22.0	
Machinery and equipment:						
Written premiums	**$ 7**	$ 7	(9.5)	**$ 22**	$ 20	5.0

Earned premiums	**7**	6	4.2	**20**	19	4.5
Loss and loss expenses incurred	**3**	1	119.3	**7**	4	88.7
Loss and loss expense ratio	**45.2%**	21.5%		**34.8%**	19.3%	
Loss and loss expense ratio excluding catastrophes	**43.1**	21.3		**34.0**	19.3	

Commercial Casualty

Commercial casualty written premiums rose 7.6 percent in the first nine months of 2006. We believe our commercial casualty premiums have benefited from the healthy business economy and business growth, as well as higher exposures. Casualty pricing continues to become more competitive.

The commercial casualty loss and loss expense ratio for the three-month period remained essentially unchanged from the year-ago level, remaining within the range we consider appropriate. The nine-month ratio improved from the year-ago level.

Commercial Property

Commercial property written premiums rose 5.5 percent in the first nine months of 2006. Commercial property premiums for the third quarter of 2005 were reduced by $5 million of reinsurance reinstatement premiums, which added 5.0 and 1.5 percentage points to the 2006 three- and nine-month growth rates. Commercial property results reflect the more competitive pricing environment in non-coastal markets. We continue to work to ensure we receive adequate premiums for covered risks. This ongoing effort helps offset more competitive market conditions.

The commercial property loss and loss expense ratios for the three and nine months were improved from the year-ago levels, remaining within the range we consider appropriate in light of the increasing competition in this market. For the three months, commercial property catastrophe losses were substantially below the year-ago level, while nine-month catastrophe losses were essentially even with the year-ago level. Excluding catastrophes, the improvement in the ratio for the three- and nine-month periods reflected the more favorable

level of development of prior period reserves this year. As noted above, a single large loss contributed 6.9 percentage points to the ratio for the nine months ended September 30, 2005.

Commercial Auto

Commercial auto written premiums rose 1.2 percent in the first nine months of 2006, with a 2.4 percent decline in three-month written premiums due to pricing levels on new and renewal business.

The commercial auto loss and loss expense ratios for the three and nine months of 2006 increased from the year-ago levels, partially reflecting higher loss severity with a modest increase in the contribution from $1 million plus losses in the third quarter. Further, favorable reserve development for commercial auto has continued but was below last year s unusually high level. Also, we are beginning to see the impact of the downward pressure on pricing on underwriting results. Commercial auto is one of the business lines that we renew and price annually, so market trends may be reflected here more quickly than in other lines. Commercial auto also is generally one of the larger components of the typical package.

We remain focused on commercial auto underwriting and rate levels, making certain that vehicle use is properly classified and driver suitability is monitored. Those actions and a declining industrywide frequency trend should help mitigate projected increases in industrywide severity.

Workers Compensation

Workers compensation written premiums rose 11.6 percent in the first nine months of 2006. Workers compensation premiums are benefiting from the healthy business economy and related payroll growth. Premiums also may be benefiting from initiatives to modestly expand our workers compensation business in selected states. In Ohio, our largest state on a consolidated basis, we cannot offer workers compensation coverage because it is a state monopoly, provided solely by the state instead of private insurers.

We pay a lower commission rate on workers compensation business, which means this line has a higher loss and loss expense breakeven point than our other commercial business lines. The workers compensation loss and loss expense ratios for the three and nine months of 2006 were above the year-ago levels.

Results for the quarter included four losses greater than $1 million, totaling over $11 million. They added approximately 12 percentage points to the workers compensation loss and loss expense ratio. Our philosophy is to establish initial case reserves to reflect estimated ultimate payouts. The higher initial reserves established in the third quarter for newly reported claims demonstrate our commitment to applying our claims reserving philosophy to this business line.

Over recent months, we have reviewed each of our established workers compensation case reserves above $100,000, in light of current trends in medical cost inflation and estimated payout periods. The review led to the allocation of approximately $60 million to case reserves held for specific claims from accident years going back as much as 20 years. Reductions to IBNR offset approximately $44 million of those reserve increases. We had raised workers compensation IBNR in the fourth quarter of last year, in light of the trends identified in the workers compensation market. In total, net workers compensation reserves increased 4.2 percent to $689 million at September 30, 2006, from $661 million at June 30, 2006. However, small shifts in our current estimates of medical cost inflation and estimated payout periods could have a significant effect on our potential future liability compared with our current projections.

Specialty Packages

Specialty packages written premiums rose 3.0 percent in the first nine months of 2006. The rollout we have begun of our commercial lines policy processing system should help us to meet changing agency needs and address the pricing, technology and service systems other carriers have introduced for similar products in recent years.

The specialty packages loss and loss expense ratios for the three and nine-months increased over the year-ago levels. Excluding catastrophes, the three-month ratio rose from the year-ago levels, while the nine-month ratio improved.

Surety and Executive Risk

Surety and executive risk written premiums rose 16.7 percent in the first nine months of 2006. The loss and loss expense ratios for the three- and nine-months were above the year-ago levels. The increase for the nine months was primarily due to several new losses and case reserve increases greater than $250,000, primarily related to directors and officers liability coverages in the second quarter. Surety and executive risk losses can fluctuate significantly, and we do not believe that the increase in the third-quarter or nine-month ratios is indicative of any new trend or risk.

Machinery and Equipment

Machinery and equipment written premiums rose 5.0 percent in the first nine months of 2006, and the loss and loss expense ratio was 34.8 percent.

Commercial Lines Insurance Outlook

At year-end 2005, A.M. Best anticipated industrywide commercial lines written premiums would rise approximately 2.3 percent in 2006. Through the first six months of 2006, industry commercial lines written premiums are estimated to have risen 1.9 percent. For the first nine months of 2006, our commercial lines written premiums rose 6.4 percent. We expect our commercial lines segment written premium growth to exceed the industry for full-year 2006.

During the third quarter of 2006, agents continued to report that renewal pricing pressure was rising and that new business was requiring more pricing flexibility and more careful risk selection. We continue to need to use credits more frequently to retain renewals of quality business the larger the account, the higher the credits, with variations by geographic region and class of business. Renewal rates on most coverages are flat to modestly down, exclusive of any changes in an account s exposure.

We intend to continue to market our products to a broad range of business classes, price our products adequately and take a package approach. We also plan to maintain our underwriting selectivity and carefully manage our rate levels, as well as our programs that seek to accurately match exposures with appropriate premiums. We will continue to evaluate each risk individually and to make decisions regarding rates, the use of three-year commercial policies and other policy terms on a case-by-case basis, even in lines and classes of business that are under competitive pressure. New marketing territories staffed over the past several years and new agency appointments are contributing to commercial lines growth.

Since the 2005 hurricane season, commercial lines pricing has grown more competitive in non-coastal markets. We believe that so far, the effect of those hurricanes on pricing largely has been limited to coastal markets and business lines directly affected by the storms. However, most of our regional competitors are financially strong and reporting high profitability. Further, the potential remains for accelerated competition if carriers that choose to exit coastal markets look to replace market share in our core Midwest markets. We believe that no area is immune to catastrophes as this year s storms show but our local knowledge and strong agency relationships are advantages that help us underwrite successfully and grow profitably over the long term. As a result, we continue to look for commercial lines growth above the industry average.

We believe our approach should allow us to maintain most of the positive underlying improvements in profitability that have occurred over the past several years, but we are carefully monitoring industry conditions, including the potential for higher construction costs that could affect commercial property claims severity. We do not believe favorable reserve development will contribute to underwriting profits as much in 2006 as in 2005 and 2004. In addition, underwriting expenses are rising. We discuss our overall outlook for the property casualty insurance operations in Measuring Our Success in 2006 and Beyond, Page 17.

Personal Lines Insurance Results Of Operations

Overview

Performance highlights for the personal lines segment include:

- Premiums As discussed in our 2005 Annual Report on Form 10-K, a variety of market- and company-specific factors have caused personal lines written premiums to decline on a year-over-year basis for the past five quarters, and earned premiums now are reflecting the written premium trend. The net effect of reinsurance reinstatement premiums and assumed pool adjustments in the third quarter of 2005 reduced the decline in net written premiums by 0.8 and 0.3 percentage points, respectively, for the three and nine months ended September 30, 2006.

  The same market- and company-specific factors had an impact on new personal lines business through the first half of 2006. Below we discuss rate changes made effective July 1, 2006, that have better positioned our personal lines products in certain markets. As a result of those changes, new personal lines business written directly by agencies was $9 million for the three months ended September 30, 2006, up 14.4 percent from $8 million in the comparable prior period. For the nine months ended September 30, 2006, new personal lines business was $24 million compared with $25 million in the year ago period.

- Combined ratio Our personal lines combined ratio in the three and nine months ended September 30, 2006, rose over the year ago periods, primarily because of higher catastrophe losses. As discussed below, other factors

affecting the comparisons included rising loss severity and higher losses greater than $1 million in the homeowner business line and changes in commission and underwriting expenses as well as the adoption of stock option expensing.

Our personal lines statutory combined ratio was 104.0 percent and 102.3 percent in the three and nine months ended September 30, 2006, compared with 99.9 percent and 95.7 percent in the comparable prior periods. Under statutory accounting principles, stock options expense is not included in the calculation of statutory income.

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Personal Lines Results

(Dollars in millions)	Three months ended September 30, 2006	2005	Change %	Nine months ended September 30, 2006	2005	Change %
Written premiums	**$ 198**	$ 215	(8.0)	**$ 570**	$ 608	(6.1)
Earned premiums	**$ 189**	$ 201	(5.9)	**$ 579**	$ 605	(4.4)
Loss and loss expenses excluding catastrophes	**126**	128	(1.9)	**355**	370	(4.2)
Catastrophe loss and loss expenses	**13**	13	6.4	**53**	21	153.9
Commission expenses	**38**	41	(8.0)	**121**	126	(4.1)
Underwriting expenses	**20**	20	2.3	**66**	65	1.9
Underwriting profit (loss)	**$ (8)**	$ (1)	(670.2)	**$ (16)**	$ 23	(169.2)
Ratios as a percent of earned premiums:						
Loss and loss expenses excluding catastrophes	**66.6%**	63.9%		**61.3%**	61.1%	
Catastrophe loss and loss expenses	**7.1**	6.3		**9.2**	3.5	
Loss and loss expenses	**73.7**	70.2		**70.5%**	64.6	
Commission expenses	**20.1**	20.5		**20.8**	20.8	
Underwriting expenses	**10.6**	9.8		**11.5**	10.7	
Combined ratio	**104.4%**	100.5%		**102.8%**	96.1%	

Loss and Loss Expenses (excluding catastrophe losses)

Loss and loss expenses include both net paid losses and reserve additions for unpaid losses as well as the associated loss expenses. The increase in the loss and loss expense ratio excluding catastrophes for the three months ended September 30, 2006, was largely due to rising loss severity, including an increase in losses greater than $1 million in the homeowner business line. The ratio for the nine months ended September 30, 2006, was essentially unchanged from a year ago. We discuss trends separately by personal lines of business beginning on Page 31.

For the three months ended September 30, 2006, net savings from favorable development on prior period reserves lowered the loss and loss expense ratio by 2.5 percentage points compared with 0.9 percentage points in last year s third quarter. Net development for the nine months ended September 30, 2006, lowered the loss and loss expense ratio by 0.2 percentage points. In the first nine months of 2005, net development raised the loss and loss expense ratio by 1.7 percentage points.

We monitor incurred losses by size of loss, business line, risk category, geographic region, agency and field marketing territory, addressing concentrations or trends as needed. Our analysis for the first nine months of 2006 indicated no unexpected concentrations.

Personal Lines Losses by Size

(Dollars in millions)	Three months ended September 30, 2006	2005	Change %	Nine months ended September 30, 2006	2005	Change %
Losses $1 million or more	**$ 9**	$ 3	202.7	**$ 19**	$ 5	242.0
Losses $250 thousand to $1 million	**12**	9	39.9	**31**	27	16.9
Development and case reserve increases of $250 thousand or more	**4**	3	19.2	**16**	12	34.2
Other losses excluding catastrophes	**85**	97	(13.4)	**242**	280	(13.6)
Total losses incurred excluding catastrophe losses	**110**	112	(2.3)	**308**	324	(5.1)
Catastrophe losses	**13**	13	6.4	**53**	21	153.9
Total losses incurred	**$ 123**	$ 125	(1.4)	**$ 361**	$ 345	4.6
Ratios as a percent of earned premiums:						
Losses $1 million or more	**5.0%**	1.6%		**3.2%**	0.9%	
Losses $250 thousand to $1 million	**6.4**	4.3		**5.4**	4.4	
Development and case reserve increases of $250 thousand or more	**2.1**	1.7		**2.8**	2.0	
Other losses excluding catastrophes	**44.5**	48.3		**41.8**	46.2	
Loss ratio excluding catastrophe losses	**58.0**	55.9		**53.2**	53.5	
Catastrophe losses	**7.1**	6.3		**9.2**	3.5	
Total loss ratio	**65.1%**	62.2%		**62.4%**	57.0%	

Commission Expenses

In the three months ended September 30, 2006, personal lines commission expense as a percent of earned premium declined 0.4 percentage points from the comparable 2005 period, due to a lower profit-sharing commission accrual resulting from lower underwriting profit that offset higher agency commissions. In the nine months ended September 30, 2006, personal lines commission expense as a percent of earned premium was unchanged from the comparable 2005 period.

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Profit-sharing, or contingent, commissions are calculated on the profitability of an agency s aggregate book of business, taking into account longer-term profit, with a percentage for prompt payment of premiums and other criteria. These profit-based commissions reward our agents efforts, generally fluctuating with our loss and loss expenses. A refinement and subsequent release of a contingent commission over-accrual from 2004 lowered the ratio for the first nine months of 2005 by 0.2 percentage points. Our 2006 contingent commission accrual reflects our estimate of the profit-sharing commissions to be paid to our agencies in early 2007.

Underwriting Expenses

In the three months ended September 30, 2006, personal lines noncommission underwriting expenses as a percent of earned premium rose 0.8 percentage points from the comparable 2005 period, including 0.4 percentage points due to the adoption of stock option expensing. The remainder of the increase in the ratio largely was due to higher technology and staffing expenses.

In the nine months ended September 30, 2006, the ratio rose 0.8 percentage points, largely due to higher technology and staffing expenses. The adoption of stock option expensing contributed 0.5 percentage points to the increase.

Line of Business Analysis

We prefer to write personal lines coverage on an account basis that includes both auto and homeowner coverages as well as coverages from the other personal business line. As a result, we believe that personal lines is best measured and evaluated on a segment basis. However, we provide the line of business data to summarize growth and profitability trends separately for the three business lines.

	Three months ended September 30,			Nine months ended September 30,		
(Dollars in millions)	**2006**	2005	Change %	**2006**	2005	Change %
Personal auto:						
Written premiums	**$ 96**	$ 112	(14.5)	**$ 279**	$ 321	(12.8)
Earned premiums	**95**	107	(11.7)	**294**	329	(10.7)
Loss and loss expenses incurred	**57**	70	(17.8)	**183**	203	(10.1)
Loss and loss expense ratio	**60.6%**	65.0%		**62.2%**	61.7%	
Loss and loss expense ratio excluding catastrophes	**59.2**	64.6		**60.2**	61.2	
Homeowner:						
Written premiums	**$ 79**	$ 80	(1.6)	**$ 224**	$ 219	1.4
Earned premiums	**72**	72	0.9	**219**	209	3.4
Loss and loss expenses incurred	**68**	56	21.4	**183**	154	18.8
Loss and loss expense ratio	**93.9%**	78.0%		**83.7%**	72.9%	
Loss and loss expense ratio excluding catastrophes	**78.9**	62.8		**63.9**	64.9	
Other personal:						
Written premiums	**$ 23**	$ 23	(2.1)	**$ 67**	$ 68	(2.3)
Earned premiums	**22**	22	(2.3)	**66**	67	(0.8)
Loss and loss expenses incurred	**14**	15	6.5	**42**	34	34.4
Loss and loss expense ratio	**63.3%**	58.0%		**63.9%**	47.1%	
Loss and loss expense ratio excluding catastrophes	**58.1**	53.0		**57.3**	43.8	

Personal Auto

Personal auto written and earned premiums continued to decline in the third quarter and first nine months of 2006. As noted above, the decline primarily was due to price competition in some states and territories. Effective July 1, we introduced a limited program of policy credits that incorporated insurance scores into the pricing of our personal auto policies in most of the states in which our Diamond system is in use. These changes lowered premiums for some

current policyholders, and appear to have contributed to higher levels of new business by making our rates more competitive for our agents better customers. For the third quarter, new personal auto business premium rose approximately 12 percent, with new policy counts rising in some of our higher volume personal lines states. Nine-month new business was down approximately 11 percent.

The personal auto loss and loss expense ratios for the third quarter and first nine months of 2006 remained healthy. Excluding catastrophe losses, they were slightly improved from the year-ago levels.

Homeowner

Earned premiums for the homeowner line rose 0.9 percent in the third quarter and 3.4 percent in the first nine months of 2006. Written premium rose for the nine months, but declined in the three months ended September 30, 2006, as higher business levels and rates were insufficient to offset lower retention. Homeowner premiums for the third quarter of 2005 were increased by $2 million by the net effect of reinsurance reinstatement premiums and assumed pool adjustments. Modifications to selected rates and credits in the third quarter to improve our competitive position appear to have reversed the trend of declines in homeowner new business. For the third quarter, new homeowner business premium rose approximately

17 percent, with new policy counts rising in some of our higher volume personal lines states. Nine-month new business was essentially flat.

At September 30, 2006, approximately 78 percent of all homeowner policies had been converted to one-year terms, up from approximately 56 percent at year-end 2005. In Ohio, which represented 37.4 percent of homeowner premium volume in 2005, approximately 88 percent of homeowner policies had been converted to one-year terms. We are continuing to renew homeowner policies for three-year terms in seven of our lower premium volume states until preparation for the Diamond rollout begins in each of those states. Renewal rates on three-year policies reflect all rate changes enacted over the previous three years. This can cause those policies to renew at significantly higher prices, affecting retention, even when the new prices are competitive.

The loss and loss expense ratio excluding catastrophe losses for the third quarter rose 16.1 percentage points from the year-ago level, reflecting four losses greater than $1 million for a total over $8 million. Those four losses added approximately 11 percentage points to the loss and loss expense ratio. There were no homeowner losses greater than $1 million in last year s third quarter. We believe that overall severity of homeowner claims is climbing industrywide because of higher material and labor costs. In addition, homeowners may not be filing smaller claims. They also continue to raise their deductibles, often to offset the rising cost of insurance on higher insured property values.

The loss and loss expense ratio excluding catastrophe losses for the first nine months of 2006 declined 1.0 percentage points from the year-ago level, primarily due to the benefit of rate actions taken over the past several years.

In the three and nine months ended September 30, 2006, catastrophe losses contributed 15.0 and 19.8 percentage points to the loss and loss expense ratio. In the three and nine months ended September 30, 2005, catastrophe losses contributed 15.2 and 8.0 percentage points.

We continue to seek to improve homeowner results so that this line achieves profitability. We believe the full benefit of our pricing and underwriting actions will not be reflected in homeowner underwriting performance until late 2007. Other factors that could affect our ability to achieve our objective include:

- Continued decline in written premiums We are working on a number of initiatives to make our rates competitive. Effective July 1, 2006, we introduced a limited program of policy credits that incorporated insurance scores into the pricing of our homeowner policies in most of the states in which our Diamond system is in use. These changes lowered premiums for some current policyholders. We believe these changes can contribute to higher levels of new business and improved policyholder retention by making our rates more competitive for our agents better customers.
- Higher-than-historical level of catastrophe losses Our performance target projects catastrophe losses as a percent of homeowner earned premium would be approximately 17 percent. From 2003 to 2005, catastrophe losses averaged approximately 21 percent of homeowner earned premiums due to higher-than-historical storm activity.
- Higher-than-anticipated commission and underwriting expenses We generally do not allocate noncommission expenses to individual business lines. To measure homeowner profitability, our target assumes that total commission and underwriting expenses would contribute approximately 31 percentage points to a homeowner combined ratio, including option expense. If written premium growth slows further, this ratio may be greater than 31 percent because some of our costs are relatively fixed, such as our planned investments in technology.

Other Personal

Other personal written premiums were unchanged for the third quarter. The premiums decreased slightly for the first nine months of 2006 because of the lower retention and new business for homeowner and personal auto during the first half of the year, since most of our other personal coverages are endorsed to homeowner or auto policies.

The loss and loss expense ratio for other personal rose for the three months. The loss and loss expense ratio for other personal rose for the nine months due to higher personal umbrella and dwelling fire losses in the second quarter. Personal umbrella losses can fluctuate significantly, and we do not believe that the increase was indicative of any new trend or risk.

Personal Lines Insurance Outlook

At year-end 2005, A.M. Best anticipated industrywide personal lines written premiums would rise approximately 2.9 percent in 2006, with personal auto premiums expected to rise about 2.5 percent and homeowner premiums expected to rise 4.2 percent. Through the first six months of 2006, industry personal lines written premiums are

estimated to have risen 2.3 percent. We anticipate the full-year 2006 decline in personal lines segment written premiums will be similar to the nine-month decrease.

Factors that affect personal lines premiums include:

- Competitive rates We are implementing rate changes to make our personal auto and homeowner rates competitive. While these pricing refinements will lower premiums for some policyholders, we believe they present an opportunity to work with our agents to market the advantages of our personal lines products to their preferred clients, which could help us resume growing in this business segment.
- Diamond introduction The Diamond system now is in use by agencies writing approximately 90 percent of personal lines premium volume. We believe the system makes it easier for agents to place homeowner, personal auto and other personal lines business with us, while providing direct-bill capabilities and greatly increasing policy-issuance and policy-renewal efficiencies. Diamond provides other advantages, including the ability to make rate changes more quickly.
- Products enhancements We continue to work to introduce enhancements, including replacement cost coverage for new automobiles and identity theft expense mitigation, which will help agents market our products to their personal lines customers.
- New agencies We are working to increase the number of agencies that offer our personal lines products, which also could contribute to personal lines growth. Our personal lines team is working closely with our field associates to introduce the benefits of our personal lines products to newly appointed agencies and to selected agencies that currently offer only our commercial lines products.

In addition to the premium trends we anticipate, several other factors may affect the personal lines combined ratio in 2006 and beyond. Personal lines underwriters continue to focus on insurance-to-value initiatives to verify that policyholders are buying the correct level of coverage for the value of the insured risk, and we are carefully maintaining underwriting standards. However, if premiums continue to decline, the 2006 personal lines expense ratio will be higher than the 2005 ratio because some of our costs are relatively fixed. We discuss our overall outlook for the property casualty insurance operations in Measuring Our Success in 2006 and Beyond, Page 17.

Life Insurance Results Of Operations

Overview

Performance highlights for the life insurance segment include:

- Revenues Earned premiums reflected continued growth of gross in-force policy face amounts to $55.691 billion at September 30, 2006, up from $51.493 billion at year-end 2005. Our life insurance subsidiary reported total statutory net written premiums of $40 million and $121 million in the three and nine months ended September 30, 2006, compared with $56 million and $163 million in the comparable 2005 periods. The change primarily was due to:
  - Statutory written premiums for term and other life insurance products rose 14.8 percent to $32 million for the three months ended September 30, 2006, and rose 13.2 percent to $94 million for the nine months ended September 30, 2006.
  - Statutory written annuity premiums declined to $7 million and $24 million in the three and nine months ended September 30, 2006, from $27 million and $77 million in the comparable 2005 periods. Since late 2005, we have de-emphasized annuities because of an unfavorable interest rate environment.

  Total statutory written premiums for life insurance operations for all periods include life insurance, annuity and accident and health premiums.
- Profitability The life insurance segment reports a small GAAP profit because investment income is included in investment segment results, except investment income credited to contract holders (interest assumed in life insurance policy reserve calculations). The segment operating profit declined in the three and nine months ended September 30, 2006, due to:
  - Higher mortality expenses compared with the year-earlier periods, however, mortality experience remained within pricing guidelines.
  - Adoption of stock option expensing, which added approximately $300,000 and $1 million, respectively, to other operating expenses.

At the same time, we recognize that assets under management, capital appreciation and investment income are integral to evaluation of the success of the life insurance segment because of the long duration of life products. For that reason, we also evaluate GAAP data including all investment activities on life insurance-related assets.

GAAP net income on that basis was $9 million in the three months ended September 30, 2006, compared with $8 million in the three months ended September 30, 2005. GAAP net income rose to $54 million in the nine months ended September 30, 2006, compared with $31 million in the nine months ended

September 30, 2005, reflecting a $23 million increase in after-tax realized gains on investments. The sale of the portion of our ALLTEL common stock held by the life insurance company contributed $40 million to the pretax realized investment gain in the first nine months of 2006.

Life Insurance Results

(In millions)	Three months ended September 30, 2006	2005	Change %	Nine months ended September 30, 2006	2005	Change %
Written premiums	**$ 40**	$ 56	(28.7)	**$ 121**	$ 163	(25.6)
Earned premiums	**$ 28**	$ 25	9.4	**$ 84**	$ 78	6.9
Separate account investment management fees	**0**	1	(20.6)	**2**	3	0.5
Total revenues	**28**	26	8.4	**86**	81	6.7
Contract holders benefits incurred	**33**	27	21.2	**92**	77	19.2
Investment interest credited to contract holders	**(14)**	(13)	3.4	**(40)**	(38)	6.0
Expenses incurred	**9**	12	(19.8)	**32**	37	(9.9)
Total expenses	**28**	26	12.0	**84**	76	11.6
Life insurance segment profit	**$ 0**	$ 0	nm	**$ 2**	$ 5	(66.3)

Life Insurance Outlook

As the life insurance company seeks to improve penetration of our property casualty agencies, our objective is to increase premiums and contain expenses. Term insurance is our largest life insurance product line. We continue to introduce new term products with features our agents indicate are important. In addition, we introduced new universal life products including cash value accumulation products for adults and children.

Marketplace and regulatory changes in recent years have affected the cost and availability of reinsurance for term life insurance. We are addressing this situation by retaining no more than a $500,000 exposure, ceding the balance using excess over retention mortality coverage and retaining the policy reserve.

Because of the conservative nature of statutory reserving principles, retaining the policy reserve requires a large commitment of capital and reduces statutory earnings. However, we believe the long-term profitability of term life insurance serves to enhance GAAP results.

Ohio insurance regulators currently are considering various proposals such as the use of preferred mortality rates that, if adopted, would partially reduce the impact of redundant statutory reserves. Also, although the exact timing and details are uncertain, the NAIC continues to make progress toward comprehensive reforms of statutory accounting principles.

We continue to emphasize the cross-serving opportunities afforded by worksite marketing of life insurance products. This year, we have explored additional programs to simplify the worksite marketing sales process, including electronic enrollment software, to be implemented in 2007. We also intend to enhance our worksite product portfolio to make it more attractive to agents. We believe these strategies will allow us to continue to increase our worksite marketing business.

Investments Results of Operations

Overview

The investment segment contributes investment income and realized gains and losses to results of operations. Investments provide our primary source of pretax and after-tax profits.

Investment income Consolidated pretax investment income rose 7.5 percent and 9.0 percent in the three and nine months ended September 30, 2006. The growth in investment income reflected new investments, higher interest income from the growing fixed-maturity portfolio and increased dividend income from the common stock portfolio. In addition, proceeds from the sale of the ALLTEL holding that were used to make the applicable tax payments in June 2006 were invested in short-term instruments that generated approximately $5 million in interest income in the nine months ended September 30, 2006.

While increasing, dividend income has slightly declined as a percent of total investment income primarily due to the allocation of a larger portion of cash flow for fixed-maturity investments over the past two years. Fifth Third, our largest equity holding, contributed 43.4 percent and 44.2 percent of total dividend income in the three and nine months ended September 30, 2006. We discuss our Fifth Third investment in Item 3, Quantitative and Qualitative Disclosures About Market Risk, Page 40.

We have begun participating in a securities lending program under which certain fixed maturity securities from our investment portfolio are loaned to other institutions for short periods of time. We require collateral equal to 102 percent of the market value of the loaned securities. The lending agent invests the collateral in accordance with our guidelines. In the three and nine months ended September 30, 2006, the program generated net investment income, net of applicable fees, of $252,000 and $528,000.

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Based on terms of the agreement, we have the right to sell or re-pledge the collateral in the event of a default by the borrower. At September 30, 2006, the amount of collateral held was $1.016 billion.

Net realized gains and losses Pretax realized gains were immaterial for the three months ended September 30, 2006 and we reported a pretax realized gain of $671 million for the nine months ended September 30, 2006. Fair value changes due to the application of SFAS No. 133 offset realized losses from investment sales for the three-month period. Included in realized investment gains and losses for the three months ended September 30, 2006, was a $542,000 recorded loss due to the decline in the fair value of an interest-rate swap initiated during the period.

The previously announced sale of our holdings of ALLTEL common stock accounted for $647 million of the realized gain in the nine-month period. The effect of other-than-temporary impairment charges was insignificant in both periods. We reported a net realized gain in the three and nine months ended September 30, 2005, primarily due to realized gains from investment sales.

Investment Results

	Three months ended September 30,			Nine months ended September 30,		
(In millions)	**2006**	2005	Change %	**2006**	2005	Change %
Investment income:						
Interest	**$ 74**	$ 70	6.1	**$ 225**	$ 208	8.2
Dividends	**67**	64	5.2	**194**	180	7.5
Other	**4**	2	130.0	**11**	6	78.8
Investment expenses	**(1)**	(2)	9.9	**(5)**	(4)	(14.4)
Total net investment income	**144**	134	7.5	**425**	390	9.0
Investment interest credited to contract holders	**(14)**	(13)	(3.4)	**(40)**	(38)	(6.0)
Net realized investment gains and losses:						
Realized investment gains and losses	**(2)**	12	(117.3)	**667**	41	1,519.9
Change in valuation of embedded derivatives	**2**	5	(56.0)	**5**	(2)	353.6
Other-than-temporary impairment charges	**0**	(1)	nm	**(1)**	(1)	41.7
Net realized investment gains (losses)	**0**	16	nm	**671**	38	1,683.6
Investment operations income	**$ 130**	$ 137	(4.8)	**$ 1,056**	$ 390	171.1

Investments Outlook

We believe investment income growth for 2006 could be in the range of 8.0 percent to 8.5 percent. Our outlook is based on the anticipated level of dividend income, the strong cash flow from insurance operations and the higher-than-normal allocation of new cash flow to fixed-maturity securities over the past two years. Dividend increases within the last 12 months by Fifth Third and another 37 of the 49 common stock holdings in the equity portfolio should add $15 million to annualized investment income.

In the first nine months of 2006, our investment department used available cash flow from operations and the $558 million in total after-tax proceeds from the ALLTEL common stock sale to buy both equity and fixed-maturity investments. We anticipate dividends from the common equities purchased in the first nine months of 2006 will replace $16 million of the $20 million in ALLTEL dividend income received in full-year 2005.

We believe impairments in 2006 should be limited to securities that have been identified for sale, have experienced a sharp decline in fair value or that experience prolonged pressure due to poor economic or market conditions. All securities in the portfolio were trading at or above 70 percent of book value at September 30, 2006. Our asset impairment committee continues to monitor the investment portfolio. Our asset impairment policy is discussed in our 2005 Annual Report on Form 10-K, Item 7, Critical Accounting Estimates, Asset Impairment, Page 37.

Other

Other revenues of the insurance subsidiaries, parent company operations and non-investment operations of CFC Investment Company and CinFin Capital Management Company were $4 million and $3 million in the three months ended September 30, 2006 and 2005. Revenues were $12 million and $9 million in the nine months ended September 30, 2006 and 2005. Losses before income taxes of $13 million and $12 million in the three months ended September 30, 2006 and 2005, were primarily due to $13 million each year in interest expense from debt of the parent company. Losses before income taxes of $38 million in the nine months ended September 30, 2006 and 2005, were due to $38 million each year in interest expense from debt of the parent company.

Taxes

Income tax expense was $33 million and $357 in the three and nine months ended September 30, 2006, compared with $34 million and $143 million in the comparable prior period. The effective tax rate for the three

and nine months ended September 30, 2006, was 21.9 percent and 30.9 percent compared with 22.6 percent and 25.4 percent in the comparable prior periods.

Growth in the tax-exempt municipal bond portfolio, higher investment income from dividends and lower operating earnings contributed to the change in the effective tax rate for the three months ended September 30, 2006. The sale of our ALLTEL common stock holdings in the first three months of 2006, which generated a $647 million pretax gain, was the primary reason for the change in effective tax rate for the nine months.

We pursue a strategy of investing some portion of cash flow in tax-advantaged fixed-maturity and equity securities to minimize our overall tax liability and maximize after-tax earnings. Tax-advantaged fixed-maturity investments generally are exempt from federal tax calculations. The dividend received deduction generally exempts 70 percent of qualified dividends from common and preferred stocks from federal tax calculations. Details regarding our effective tax rate are found in our 2005 Annual Report on Form 10-K, Item 8, Note 10 to the Consolidated Financial Statements, Page 93.

Liquidity and Capital Resources

We had shareholders equity of $6.464 billion at September 30, 2006, compared with $6.086 billion at year-end 2005. Total debt was $840 million, up from $791 million at year-end 2005.

Sources Of Liquidity

Subsidiary Dividends

Our insurance subsidiary declared dividends to the parent company of $125 million in the first nine months of both 2006 and 2005. State of Ohio regulatory requirements restrict the dividends insurance subsidiaries can pay. During 2006, total dividends that our lead insurance subsidiary can pay to our parent company without regulatory approval are approximately $517 million.

Insurance Underwriting

Our property casualty and life insurance operations provide liquidity because premiums generally are received before losses are paid under the policies purchased with those premiums. After satisfying our cash requirements, excess cash flows are used for investment, increasing future investment income.

This table shows a summary of cash flow of the insurance subsidiary (direct method):

(In millions)	Nine months ended Sept. 30, **2006**	2005
Premiums collected	**$ 2,459**	$ 2,383
Loss and loss expenses paid	**(1,378)**	(1,279)
Commissions and other underwriting expenses paid	**(789)**	(776)
Insurance subsidiary cash flow from underwriting	**292**	328
Investment income received	**355**	318
Insurance subsidiary operating cash flow	**$ 647**	$ 646

Consolidated collected premiums declined as growth in property casualty written premiums was offset by lower annuity premiums from our life insurance segment. After paying higher claims and operating expenses, cash flows from insurance underwriting for the nine months ended September 30, 2006, were down approximately 11 percent from the comparable 2005 periods. Total insurance subsidiary operating cash flows was up slightly for the nine months as growth in cash flows from investment income offset the lower cash flows from underwriting. We discuss our future obligations for claims payments in our 2005 Annual Report on Form 10-K, Contractual Obligations, Page 59, and our future obligations for underwriting expenses in Commissions and Other Underwriting Expenses, Page 35. Based on our outlook for commercial lines, personal lines and life insurance, we believe that cash flows from underwriting could decline for full-year 2006. A lower level of cash flow available for investment could lead to reduced potential for increases in future investment income and capital gains.

Investing Activities

Investment income is a primary source of liquidity for both the parent company and insurance subsidiary. Realized gains also can provide liquidity, although we follow a buy-and-hold investment philosophy, seeking to compound cash flows over the long-term. During the nine months ended September 30, 2006, we disposed of investments as follows:

Fixed maturities Including calls, maturities and sales, fixed-maturity dispositions were approximately $301 million compared with last year s unusually high level of $556 million.

- Equity securities Total equity security sales were $850 million. We sold the remaining 12,700,164 shares of our ALLTEL common stock holding, generating proceeds of $764 million, in the first quarter of 2006. (We sold 475,000 shares of our ALLTEL holding in the fourth quarter of 2005.)

We generally have substantial discretion in the timing of investment sales and, therefore, the resulting gains or losses that are recognized in any period. That discretion generally is independent of the insurance underwriting process. In 2006, we expect to continue to limit the disposition of investments to those that no longer meet our investment parameters or those that reach maturity or are called by the issuer. The sale of equity investments that no longer meet our investment criteria can provide cash for investment in common stocks that we perceive to have greater potential for capital appreciation and income growth.

Capital Resources

At September 30, 2006, our debt-to-capital ratio was 11.5 percent. We had $791 million of long-term debt and $49 million in borrowings on our short-term lines of credit. We generally have minimized our reliance on debt financing although we may utilize lines of credit to fund short-term cash needs. At September 30, 2006, we had two lines of credit totaling $125 million with $49 million outstanding.

We provide details of our three long-term notes in our 2005 Annual Report on Form 10-K, Item 8, Note 7 of the Consolidated Financial Statements, Page 91. None of the notes are encumbered by rating triggers. As of November 1, 2006, our senior debt issues were rated aa- by A.M. Best, A+ by Fitch, A2 by Moody s and A by Standard & Poor s.

During the third quarter, we entered into an interest-rate swap as an economic cash flow hedge of variable interest payments for certain variable-rate debt obligations ($49 million notional amount). Under this interest-rate swap contract, we have agreed to pay a fixed rate of interest for a three-year period. The contract is intended to be a hedge against changes in the amount of future cash flows associated with the related interest payments. The interest-rate swap contract is reflected at fair value in our balance sheet. SFAS No. 133 Accounting for Derivative Financial Instruments and Hedging Activities, as amended, requires changes in the fair value of the company s derivative financial instruments to be recognized periodically as realized gains or losses on the consolidated statement of income or as a component of accumulated other comprehensive income in shareholders equity, respectively. In the three months ended September 30, 2006, we recorded a $542,000 investment loss due to the decline in the fair value of the interest-rate swap.

In October, we completed the necessary requirements for the interest-rate swap to qualify for hedge accounting treatment under SFAS No. 133. We expect that the interest-rate swap will be a highly effective hedge and that future changes in the fair value of the interest-rate swap will be recorded as a component of accumulated other comprehensive income. As a result, we do not expect any significant amounts to be reclassified into earnings in the next 12 months.

Off-balance Sheet Arrangements

We do not utilize any special-purpose financing vehicles or have any undisclosed off-balance sheet arrangements (as that term is defined in applicable SEC rules) that are reasonably likely to have a current or future material effect on the company s financial condition, results of operation, liquidity, capital expenditures or capital resources. Similarly, the company holds no fair-value contracts for which a lack of marketplace quotations would necessitate the use of fair-value techniques.

Uses of Liquidity

Our parent company and insurance subsidiary have contractual and other obligations. In addition, one of our primary uses of cash is to enhance shareholder return.

Contractual Obligations

In our 2005 Annual Report on Form 10-K, Item 7, Contractual Obligations, Page 59, we estimated our future contractual obligations as of December 31, 2005. During the first nine months of 2006, our contractual obligations were increased by the $49 million borrowed against one of our short-term lines of credit. We also have acquired $7 million of equipment with capital lease obligations. There were no material changes to the other estimates.

Commissions and Other Underwriting Expenses

In addition to our contractual obligations, our insurance operations use cash for commission and other underwriting expenses.

As discussed above, commissions and other underwriting expenses paid rose in the first nine months of 2006, reflecting the operating expense trends we discuss in the Commercial Lines and Personal Lines Insurance Results of Operations, Page 23 and Page 29. Commission payments also include contingent, or profit-sharing, commissions, which are paid to agencies using a formula that takes into account agency profitability and other factors, such as prompt monthly payment of amounts due to the company. Commission payments generally

track with written premiums. Contingent commission payments for 2006, which will be made in early 2007, will be partially influenced by the excellent underwriting profitability generated in 2005 and 2004.

Many of our operating expenses are not contractual obligations, but reflect the ongoing expenses of our business. Staffing is the largest component of our operating expenses and is expected to rise again in 2006, reflecting the 4.3 percent average annual growth in our associate base over the past three years. Our associate base has grown as we focus on enhancing service to our agencies, processing higher volumes of business and staffing additional field territories. Other expenses should rise in line with our growth.

Investing Activities

Excess cash flows from underwriting, investment and other corporate activities are invested in fixed-maturity and equity securities on an ongoing basis to help achieve our portfolio objectives. See our 2005 Annual Report on Form 10-K, Item 1, Investments Segment, Page 15, for a discussion of our investment strategy, portfolio allocation and quality.

We have long favored investing in equity securities, along with a proper balance of fixed maturity investments, to achieve growth in both investment income and book value. We seek to maintain equity investment consistent with both this approach and various regulatory parameters.

In the first nine months of 2006, our investment department allocated a portion of available cash flow from operations and the $558 million in total after-tax proceeds from the ALLTEL common stock sale to common stock investments. We also purchased a variety of fixed maturity investments, including preferred securities.

Uses of Capital

Uses of cash to enhance shareholder return include:

Dividends to shareholders In February 2006, the board of directors authorized a 9.8 percent increase in the regular quarterly cash dividend to an indicated annual rate of $1.34 per share. During the first nine months of 2006, $170 million was used for dividends to shareholders.

Common stock repurchase program During the first nine months of 2006, we used $95 million to repurchase 2.143 million shares of our common stock at an average price of $44.28. The details of the 2006 repurchase activity are described in Part II, Item 2, Unregistered Sales of Equity Securities and Use of Proceeds, Page 45.

In 2005, the board authorized a 10 million share repurchase program to replace a program authorized in 1999. At September 30, 2006, 7.323 million shares remained authorized for repurchase under the 2005 program. We do not adjust number of shares repurchased and average price per repurchased share for stock dividends.

Property Casualty Insurance Reserves

Commercial Lines Insurance Segment Reserves

For the business lines in the commercial lines insurance segment, the following table shows the breakout of gross reserves among case, IBNR and loss expense reserves. Total gross reserves were up from year-end 2005 primarily because of factors discussed in Commercial Lines Results of Operations, Page 23, including changes in workers compensation reserves, higher new large losses and growth of exposures.

	Loss reserves		Loss	Total	
(In millions)	Case reserves	IBNR reserves	expense reserves	gross reserves	Percent of total
At September 30, 2006					
Commercial casualty	**$ 909**	**$ 473**	**$ 441**	**1,823**	**53.7%**
Commercial property	**137**	**31**	**38**	**206**	**6.1**
Commercial auto	**273**	**59**	**67**	**399**	**11.7**
Workers compensation	**395**	**287**	**87**	**769**	**22.7**
Specialty packages	**77**	**2**	**11**	**90**	**2.7**
Surety and executive risk	**63**	**0**	**36**	**99**	**2.9**

Machinery and equipment	**3**	**3**	**0**	**6**	**0.2**
Total	**$ 1,857**	**$ 855**	**$ 680**	**$ 3,392**	**100.0%**
At December 31, 2005					
Commercial casualty	$ 859	$ 451	$ 423	$ 1,733	54.6%
Commercial property	135	40	36	211	6.6
Commercial auto	268	55	65	388	12.2
Workers compensation	283	333	79	695	21.9
Specialty packages	63	0	12	75	2.4
Surety and executive risk	36	0	32	68	2.1
Machinery and equipment	3	3	0	6	0.2
Total	$ 1,647	$ 882	$ 647	$ 3,176	100.0%

Personal Lines Insurance Segment Reserves

For the business lines in the personal lines insurance segment, the following table shows the breakout of gross reserves among case, IBNR and loss expense reserves. Total gross reserves were essentially unchanged from year-end 2005 as new large losses and homeowner loss cost inflation offset the effect of declining personal lines policy count on reserves.

	Loss reserves		Loss	Total	
(In millions)	Case reserves	IBNR reserves	expense reserves	gross reserves	Percent of total
At September 30, 2006					
Personal auto	**$ 163**	**$ 7**	**$ 35**	**$ 205**	**45.4%**
Homeowners	**75**	**17**	**18**	**110**	**24.2**
Other personal	**55**	**70**	**12**	**137**	**30.4**
Total	**$ 293**	**$ 94**	**$ 65**	**$ 452**	**100.0%**
At December 31, 2005					
Personal auto	$ 175	$ 4	$ 34	$ 213	47.1%
Homeowners	70	21	18	109	24.0
Other personal	52	67	12	131	28.9
Total	$ 297	$ 92	$ 64	$ 453	100.0%

Life Insurance Reserves

Gross life policy reserves were $1.389 billion at September 30, 2006, compared with $1.343 billion at year-end 2005. We establish reserves for traditional life insurance policies based on expected expenses, mortality, morbidity, withdrawal rates and investment yields, including a provision for uncertainty. Once these assumptions are established, they generally are maintained throughout the lives of the contracts. We use both our own experience and industry experience adjusted for historical trends in arriving at our assumptions for expected mortality, morbidity and withdrawal rates. We use our own experience and historical trends for setting our assumptions for expected expenses. We base our assumptions for expected investment income on our own experience adjusted for current economic conditions.

We establish reserves for our universal life, deferred annuity and investment contracts equal to the cumulative account balances, which include premium deposits plus credited interest less charges and withdrawals.

We regularly review our life insurance business to ensure that any deferred acquisition cost associated with the business is recoverable and that our actuarial liabilities (life insurance segment reserves) make sufficient provision for future benefits and related expenses.

As previously indicated, in late July 2006, Scottish Re Group Limited announced that its president and chief executive officer had resigned, that it expected to report a net operating loss for the second quarter and that its third- and fourth-quarter earnings would likely be below previous expectations. Following that announcement, Scottish Re s financial strength ratings were downgraded by A.M. Best Co., Fitch Ratings, Moody s Investors Service and Standard & Poor s Ratings Service and the company announced an auction process for the possible sale of the company. Subsequent to the August 2, 2006, filing of our Form 10-Q for the quarter ended June 30, 2006, we were able to determine that The Cincinnati Life Insurance Company does not have any reinsurance treaties with Scottish Re although it has reinsurance placed with Pacific Life Insurance Company and Security Life of Denver Insurance Company that is administered by Scottish Re. At September 30, 2006, The Cincinnati Life Insurance Company had approximately $8 million in reinsurance receivables with Pacific Life and $20 million in reinsurance receivables with

Security Life of Denver, which we believe will be recovered.

Other Matters

Significant Accounting Policies

Our significant accounting policies are discussed in Note 1 to the Consolidated Financial Statements in the company s 2005 Annual Report on Form 10-K and updated in Note 1 to the Condensed Consolidated Financial Statements beginning on Page 7.

In conjunction with those discussions, in the Management s Discussion and Analysis in the 2005 Annual Report on Form 10-K, management reviewed the estimates and assumptions used to develop reported amounts related to the most significant policies. Management discussed the development and selection of those accounting estimates with the audit committee of the board of directors.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the potential for a decrease in value resulting from broad yet uncontrollable forces such as inflation, economic growth, interest rates, world political conditions or other widespread unpredictable events. It is comprised of many individual risks that, when combined, create a macroeconomic impact. Our view of potential risks and its sensitivity to such risks is discussed in the 2005 Annual Report on Form 10-K.

The fair value (market value) of our investment portfolio was $13.046 billion and $12.657 billion at September 30, 2006, and December 31, 2005, respectively.

	At Sept. 30, 2006		At December 31, 2005	
(In millions)	**Book value**	**Fair value**	Book value	Fair value
Taxable fixed maturities	**$ 3,410**	**$ 3,441**	$ 3,304	$ 3,359
Tax-exempt fixed maturities	**2,309**	**2,349**	2,083	2,117
Common equities	**2,358**	**7,032**	1,961	6,936
Preferred equities	**216**	**224**	167	170
Short-term investments	**0**	**0**	75	75
Total	**$ 8,293**	**$ 13,046**	$ 7,590	$ 12,657

The ratio of investment assets to total assets for the parent company was 30.9 percent at September 30, 2006, compared with 33.9 percent at year-end 2005.

Fixed-Maturity Investments

By allocating a significant portion of investment cash flows to the fixed income portfolio over the longer-term, we believe we enhance portfolio stability and diversity. Compared with common stocks, fixed-income investments generally are less volatile and provide a more consistent income stream. Overall credit risk is reduced by diversifying the fixed-income portfolio among approximately 1,850 securities.

Interest Rate Sensitivity Analysis

Because of our strong surplus, long-term investment horizon and ability to hold most fixed-maturity investments until maturity, we believe the company is well positioned if interest rates should rise. A higher rate environment could provide the opportunity to invest cash flow in higher-yielding securities, while reducing the likelihood of calls of the higher-coupon fixed-maturity investments currently held in the portfolio. While higher interest rates would be expected to continue to increase the number of fixed-maturity holdings trading below 100 percent of book value, we believe lower fixed-maturity security values due solely to interest rate changes would not signal a decline in credit quality.

A dynamic financial planning model developed during 2002 uses analytical tools to assess market risks. As part of this model, the modified duration of the fixed-maturity portfolio is continually monitored by our investment department to evaluate the theoretical impact of interest rate movements.

We measure modified duration and duration to worst. The table below summarizes the effect of hypothetical changes in interest rates on the fixed-maturity portfolio under both duration scenarios:

Fair value	Modified duration	Duration to worst
	100	
of fixed	basis	