

Edgar Filing: ENSTAR GROUP INC - Form DEFA14A

ENSTAR GROUP INC  
Form DEFA14A  
April 20, 2005

SCHEDULE 14A  
(RULE 14A-101)

INFORMATION REQUIRED IN PROXY STATEMENT

SCHEDULE 14A INFORMATION  
PROXY STATEMENT PURSUANT TO SECTION 14(A) OF THE SECURITIES  
EXCHANGE ACT OF 1934 (AMENDMENT NO. )

Filed by the Registrant  [X]

Filed by a Party other than the Registrant  [ ]

Check the appropriate box:

- [ ] Preliminary Proxy Statement  [ ] Confidential, for Use of the  
Commission Only (as permitted  
by Rule 14a-6(e) (2))
- [ ] Definitive Proxy Statement
- [X] Definitive Additional Materials
- [ ] Soliciting Material Pursuant to  
Rule 14a-11(c) or Rule 14a-12

The Enstar Group, Inc.

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- [X] No fee required.
- [ ] Fee computed on table below per Exchange Act Rules 14a-6(i) (1) and 0-11.
- (1) Title of each class of securities to which transaction  
applies:  
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- (2) Aggregate number of securities to which transaction applies:  
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- (3) Per unit price or other underlying value of transaction  
computed pursuant to Exchange Act Rule 0-11 (set forth the  
amount on which the filing fee is calculated and state how it  
was determined):  
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- (4) Proposed maximum aggregate value of transaction:

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(5) Total fee paid:  
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[ ] Fee paid previously with preliminary materials:  
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[ ] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:  
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(2) Form, Schedule or Registration Statement No.:  
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(3) Filing Party:  
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(4) Date Filed:  
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(ENSTAR LOGO)

April 20, 2005

To the Shareholders of The Enstar Group, Inc.

Enstar had good results from its existing operations during 2004. Castlewood Holdings Limited, Enstar's Bermuda-based partially owned affiliate, more than doubled its assets from \$632 million as of December 31, 2003 to \$1.3 billion as of December 31, 2004. Castlewood completed acquisitions of Mercantile Indemnity Company, Harper Insurance (formerly Turegum Insurance Company) and Longmynd Insurance Company (formerly Security Insurance (UK) Ltd.). All three of these acquisitions were funded with cash from within Castlewood, requiring no contributions from Enstar or the other equity participants during 2004.

Castlewood also increased its reach in the run-off management business by obtaining assignments to arrange the orderly termination of discontinued lines of insurance and reinsurance for companies in run-off. Castlewood has the specialized management skills and utilizes the unique approaches necessary to succeed in this complex sector. Castlewood also expanded operations in insurance and reinsurance claims brokerage and inspection and adjusting activities. Castlewood continues to be Enstar's principal strategic business and growth activity. Enstar's share of Castlewood's net income grew from \$9.6 million in 2003 to \$11.1 million in 2004.

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In July 2004, Enstar completed the sale of its ownership in Green Tree Investment Holdings and received approximately \$24 million for its \$15 million direct investment. Castlewood received \$16 million for its \$10 million ownership position in the same transaction. This transaction, as a number of transactions we pursue, was an opportunity brought to us by J. Christopher Flowers, Enstar's largest shareholder and a Director.

Enstar continues to actively search for additional acquisitions and investment opportunities. As of December 31, 2004, Enstar held approximately \$82 million in cash, up from approximately \$56 million at year-end 2003. As we pursue acquisition opportunities, we are ever mindful of the need to maintain price discipline. In particular, acquisitions by Castlewood of insurance companies and reinsurance companies in run-off offer attractive opportunities for profitability, but there is little way to profit if too much is paid at purchase. While we can't offer assurances of our ability to make such acquisitions or the timing of any transactions, the unsettled legal and regulatory environment confronting the insurance and reinsurance industries gives us encouragement that future opportunities should become available.

(ENSTAR LETTERHEAD ADDRESS)

Paul J. Collins, who resides in London, England was elected to our Board of Directors at the 2004 Annual Meeting and is a member of the Audit Committee. He retired as a Vice Chairman of Citigroup Inc. in 2000. Mr. Collins is a director of Nokia Corporation, BG Group, and Actis Capital LLP. He has served as a director of Kimberly-Clark Corporation and is a Trustee of The University of Wisconsin Foundation. As reported in the Proxy Statement, Enstar's directors beneficially own approximately 41% of Enstar's stock.

We do not forecast earnings or make efforts to create predictable reported earnings trends. While we offer little in the way of future earnings visibility or consistency, we continue our steadfast commitment to make profits, build net worth and return significant value over time.

Sincerely,

-s- Nimrod T. Frazer

NIMROD T. FRAZER  
Chairman and CEO

-s- JOHN J. OROS

JOHN J. OROS  
President and COO