FIRST INTERSTATE BANCSYSTEM INC Form 10-Q October 29, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

b Quarterly report pursuant to section 13 or 15(c) For the quarterly period ended September 30, 2007 OR	d) of the Securities Exchange Act of 1934
O Transition report pursuant to section 13 or 15( For the transition period from to	_
COMMISSION FILE NU	
First Interstate Banc	•
(Exact name of registrant as sp	becified in its charter)
Montana	81-0331430
(State or other jurisdiction of	(IRS Employer
incorporation or organization)	Identification No.)
401 North 31st Street, Billings, MT	59116-0918
(Address of principal executive offices)  Registrant s telephone number, include	(Zip Code) ding area code: 406/255-5390
Indicate by check mark whether the registrant (1) has filed all re Securities Exchange Act of 1934 during the preceding 12 month	is (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such file	· ·
In directs have about manyle such others the manifestation time about a second	Yes b No o
Indicate by check mark whether the registrant is a large accelerated filer. See definition of accelerated filer and large accelerated filer o Accelerated f	ler in Rule 12b-2 of the Exchange Act. (Check one):
Indicate by check mark whether the registrant is a shell company	•
	Yes o No b
The Registrant had 8,102,327 shares of common stock outstandi	ing on September 30, 2007.

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# FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES Quarterly Report on Form 10-Q

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# FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES Consolidated Balance Sheets

(Dollars in thousands, except share data) (Unaudited)

Access	\$ September 30, 2007	December 31, 2006
Assets Cash and due from banks Federal funds sold Interest bearing deposits in banks	\$ 160,875 32,961 8,419	187,555 55,427 12,809
Total cash and cash equivalents	202,255	255,791
Investment securities: Available-for-sale Held-to-maturity (estimated fair values of \$112,226 as of September 30, 2007	880,345	1,012,658
and \$112,391 as of December 31, 2006)	112,408	111,940
Total investment securities	992,753	1,124,598
Loans Less allowance for loan losses	3,528,108 51,452	3,310,363 47,452
Net loans	3,476,656	3,262,911
Premises and equipment, net Accrued interest receivable Company-owned life insurance	123,425 38,733 66,332	120,280 30,913 64,705
Mortgage servicing rights, net of accumulated amortization and impairment reserve Goodwill Net deferred tax asset Other assets	22,399 37,380 7,865 43,809	22,644 37,380 8,297 46,615
Total assets	\$ 5,011,607	4,974,134
Liabilities and Stockholders Equity		
Deposits: Noninterest bearing Interest bearing	\$ 884,573 3,120,737	888,694 2,819,817

Total deposits		4,005,310	3,708,511
Securities sold under repurchase agreements		458,787	731,548
Accrued interest payable		19,993	18,872
Accounts payable and accrued expenses		31,491	36,295
Other borrowed funds		8,164	5,694
Long-term debt		5,509	21,601
Subordinated debenture held by subsidiary trust		41,238	41,238
Total liabilities		4,570,492	4,563,759
Stockholders equity:			
Nonvoting noncumulative preferred stock without par value; authorized			
100,000 shares; no shares issued or outstanding as of September 30, 2007 or			
December 31, 2006			
Common stock without par value; authorized 20,000,000 shares; issued and outstanding 8,102,327 shares as of September 30, 2007 and 8,144,788 shares			
as of December 31, 2006		38,395	45,477
Retained earnings		406,419	372,039
Accumulated other comprehensive loss, net		(3,699)	(7,141)
Total stockholders equity		441,115	410,375
Total liabilities and stockholdows agaits:	¢	5 011 607	4 074 124
Total liabilities and stockholders equity	\$	5,011,607	4,974,134
See accompanying notes to unaudited consolidated financial statements.			

# FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES Consolidated Statements of Income

(Dollars in thousands, except per share data) (Unaudited)

	For the three months ended September 30,		ended Sep	ne months tember 30,
	2007	2006	2007	2006
Interest income:				
Interest and fees on loans	\$70,798	64,495	203,699	180,094
Interest and dividends on investment securities:				
Taxable	10,653	10,423	31,720	29,691
Exempt from Federal taxes	1,164	1,106	3,504	3,311
Interest on deposits in banks	158	56	660	227
Interest on Federal funds sold	541	336	3,201	1,620
Total interest income	83,314	76,416	242,784	214,943
Interest expense:				
Interest on deposits	26,458	19,540	74,342	51,655
Interest on Federal funds purchased	199	852	263	1,434
Interest on securities sold under repurchase				, -
agreements	4,502	6,705	16,576	17,874
Interest on other borrowed funds	42	279	118	662
Interest on long-term debt	79	322	348	1,362
Interest on subordinated debenture held by				
subsidiary trust	1,191	916	2,972	2,575
Total interest expense	32,471	28,614	94,619	75,562
Net interest income	50,843	47,802	148,165	139,381
Provision for loan losses	1,875	2,029	5,625	6,360
Net interest income after provision for loan				
losses	48,968	45,773	142,540	133,021
Noninterest income:	40,500	45,775	142,540	133,021
Other service charges, commissions and fees	6,350	5,724	17,909	16,259
Technology services revenues	6,196	4,105	14,815	11,638
Service charges on deposit accounts	4,530	4,547	13,418	13,004
Income from origination and sale of loans	2,984	2,836	8,135	6,952
Financial services revenues	3,098	2,734	8,724	8,284
Investment securities gains, net	6	27	6	23
Other income	2,226	1,803	6,386	5,553
Total noninterest income	25,390	21,776	69,393	61,713

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Noninterest expense:				
Salaries, wages and employee benefits	24,366	22,142	72,537	64,991
Furniture and equipment	4,162	4,050	12,194	12,116
Occupancy, net	3,935	3,264	11,091	9,901
Mortgage servicing rights amortization expense	1,059	955	3,341	2,934
Mortgage servicing rights impairment expense	95	654	211	266
Professional fees	1,052	851	2,419	2,246
Outsourced technology services	538	877	2,181	2,132
Other expenses	9,374	8,905	25,963	24,781
Total noninterest expense	44,581	41,698	129,937	119,367
Income before income taxes	29,777	25,851	81,996	75,367
Income tax expense	10,528	9,105	28,626	26,350
Net income	\$19,249	16,746	53,370	49,017
Basic earnings per common share	\$ 2.37	2.07	6.54	6.05
Diluted earnings per common share	\$ 2.32	2.02	6.39	5.92
See accompanying notes to unaudited consolidated	d financial statem	nents.		

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# FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES Consolidated Statements of Stockholders Equity and Comprehensive Income

(Dollars in thousands, except share and per share data) (Unaudited)

	Common shares	Common stock	Retained earnings	compensation		Total stockholders equity
Balance at December 31, 2006	8,144,788	\$ 45,477	372,039		(7,141)	410,375
Comprehensive income: Net income Unrealized gains on available-for-sale investment securities, net of income tax			53,370			53,370
expense of \$2,235 Less reclassification adjustment for gains included in net income, net of income tax expense of \$2					3,446	3,446
Other comprehensive income						3,442
Total comprehensive income						56,812
Common stock transactions: Common shares retired Common shares issued Stock options exercised, net of 18,726 shares tendered in payment of	(188,052) 17,248	(16,582) 1,497				(16,582) 1,497
option price and income tax withholding amounts	128,343	4,735				4,735
Tax benefits related to stock-based compensation		2,342				2,342
		926				926

Stock-based compensation expense

Cash dividends declared: Common (\$2.32 per share)			(18,990)			(18,990)
Balance at September 30, 2007	8,102,327	\$ 38,395	406,419		(3,699)	441,115
Balance at December 31, 2005	8,098,933	\$ 43,569	314,843	(330)	(8,235)	349,847
Comprehensive income: Net income Unrealized losses on available-for-sale investment securities,			49,017			49,017
net of income tax benefit of \$254 Less reclassification adjustment for gains included in net income,					(392)	(392)
net of income tax expense of \$9					(14)	(14)
Other comprehensive income						(406)
Total comprehensive income						48,611
Common stock transactions:						
Common shares retired Common shares issued Restricted shares issued Stock options exercised, net of 30,326 shares tendered in payment of	(102,543) 76,140 1,000	(7,495) 5,829				(7,495) 5,829
option price and income tax withholding amounts	86,412	2,909				2,909
Tax benefits related to stock-based compensation		1,218				1,218

Stock-based

compensation expense:

Stock-based

compensation expense 1,007 1,007

Reclassification of

unearned compensation

upon adoption of SFAS

No. 123R (330)

Cash dividends declared:

Common (\$1.66 per

share) (13,444) (13,444)

Balance at

September 30, 2006 8,159,942 \$ 46,707 350,416 (8,641) 388,482

See accompanying notes to unaudited consolidated financial statements.

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# FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows

(Dollars in thousands)

(Unaudited)

		For the nine ended Septe	ember 30,	
Cash flavus from anarating activities:		2007	2006	
Cash flows from operating activities: Net income	\$	53,370	49,017	
Adjustments to reconcile net income to net cash provided by operating activities:	φ	33,370	49,017	
Equity in undistributed earnings of joint ventures		(26)	83	
Provision for loan losses		5,625	6,360	
Depreciation		10,488	9,979	
Net gain on sale of mortgage servicing rights		(996)	9,919	
Amortization of mortgage servicing rights		3,341	2,934	
Net discount accretion on investment securities		(2,426)	(5,200)	
Net gain on sale of investment securities		(6)	(3,200) (23)	
Net (gain) loss on sale of property and equipment		203	(45)	
Net impairment charges on mortgage servicing rights		211	266	
Net increase in cash surrender value of company-owned life insurance		(1,627)	(1,524)	
Write-down of property pending sale/disposal		16	81	
Stock-based compensation expense related to stock options & restricted stock		10	01	
awards		926	1,007	
Excess tax benefits from stock-based compensation		(2,272)	(1,218)	
Deferred income taxes		(2,272) $(1,805)$	(2,650)	
Changes in operating assets and liabilities:		(1,003)	(2,030)	
Increase in loans held for sale		(882)	(8,180)	
Increase in interest receivable		(7,820)	(7,944)	
Decrease (increase) in other assets		2,759	(2,098)	
Increase in accrued interest payable		1,121	3,235	
Increase (decrease) in accounts payable and accrued expenses		(4,804)	766	
increase (decrease) in accounts payable and accrued expenses		(4,004)	700	
Net cash provided by operating activities		55,396	44,846	
Cash flows from investing activities:				
Purchases of investment securities:				
Held-to-maturity		(12,154)	(11,545)	
Available-for-sale	(	1,656,246)	(3,046,742)	
Proceeds from maturities and paydowns of investment securities:				
Held-to-maturity		11,561	9,857	
Available-for-sale		1,796,758	3,011,747	
Proceeds from sales of available-for-sale investment securities			10,132	
Net decrease in cash equivalent mutual funds classified as available-for-sale				
investment securities		37	5	
Purchases and originations of mortgage servicing rights		(4,914)	(4,806)	
Proceeds from sale of mortgage servicing rights		2,603		
Extensions of credit to customers, net of repayments		(220,785)	(250,324)	
Recoveries of loans charged-off		1,726	1,870	

Proceeds from sales of other real estate	576	701
Net capital expenditures	(13,810)	(9,307)
Sale of banking office, net of cash	, ,	(2,547)
Net cash used in investing activities	(94,648)	(290,959)
Cash flows from financing activities:		
Net increase in deposits	296,799	71,550
Net increase in federal funds purchased		62,330
Net increase (decrease) in repurchase agreements	(272,761)	115,863
Net increase (decrease) in other borrowed funds	2,470	(1,554)
Borrowings of long-term debt		3,100
Repayments of long-term debt	(16,092)	(29,190)
Net decrease in debt issuance costs	26	29
Proceeds from issuance of common stock	8,574	9,956
Excess tax benefits from stock-based compensation	2,272	1,218
Payments to retire common stock	(16,582)	(7,495)
Dividends paid on common stock	(18,990)	(13,444)
Net cash provided by financing activities	(14,284)	212,363
Net decrease in cash and cash equivalents	(53,536)	(33,750)
Cash and cash equivalents at beginning of period	255,791	240,977
Cash and cash equivalents at end of period	\$ 202,255	207,227
See accompanying notes to unaudited consolidated financial statements.		
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### FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES

### **Notes to Unaudited Consolidated Financial Statements**

(Dollars in thousands, except share and per share data)

### (1) Basis of Presentation

In the opinion of management, the accompanying unaudited consolidated financial statements of First Interstate BancSystem, Inc. (the Parent Company or FIBS) and subsidiaries (the Company) contain all adjustments (all of which are of a normal recurring nature) necessary to present fairly the financial position of the Company at September 30, 2007 and December 31, 2006 and the results of operations and cash flows for each of the three and nine month periods ended September 30, 2007 and 2006, in conformity with U.S. generally accepted accounting principles. The balance sheet information at December 31, 2006 is derived from audited consolidated financial statements; however, certain reclassifications, none of which were material, have been made to conform to the September 30, 2007 presentation. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2006. Operating results for the three and nine months ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007.

### (2) Recent Accounting Pronouncements

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140, requiring entities to evaluate and identify whether interests in securitized financial assets are freestanding derivatives, hybrid financial instruments that contain an embedded derivative requiring bifurcation, or hybrid financial instruments that contain embedded derivatives that do not require bifurcation. Adoption of the provisions of SFAS No. 155 on January 1, 2007, did not impact the consolidated financial statements, results of operations or liquidity of the Company.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140, requiring separate recognition of a servicing asset or liability whenever an entity undertakes an obligation to service financial assets. Under SFAS No. 156, all separately recognized servicing assets or liabilities are initially measured at fair value with subsequent measurements of each class of separately recognized servicing assets and liabilities using either the amortization method or a fair value measurement method. The Company elected to continue to follow the amortization method for subsequent measurement of servicing assets. Adoption of SFAS No. 156 on January 1, 2007, did not impact the Company s consolidated financial statements, results of operations or liquidity.

In June 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (an interpretation of SFAS No. 109) (FIN 48). Under FIN 48, tax positions shall initially be recognized in the financial statements when it is more likely than not the position will be sustained upon examination by the tax authorities. Such tax positions shall initially and subsequently be measured as the largest amount of tax benefit that is greater than 50% likely of being realized upon ultimate settlement with the tax authority assuming full knowledge of the position and all relevant facts. The adoption of FIN 48 on January 1, 2007 did not have a material impact on the Company's consolidated financial statements, results of operations or liquidity. See Note 7 included herein for additional information regarding the Company's income taxes.

In September 2006, the Emerging Issues Task Force (EITF) reached a final consensus on Issue No. 06-4 (EITF 06-4), Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. EITF 06-4 requires employers to recognize a liability for future benefits provided through endorsement split-dollar life insurance arrangements that extend into postretirement periods in accordance with SFAS No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions or APB Opinion No. 12, Omnibus Opinion 1967. The provisions of EITF 06-4 are effective for the Company on January 1, 2008 and are to be applied as a change in accounting principle either through a cumulative-effect adjustment to retained earnings or other components of equity or net assets in the statement of financial position as of the beginning of the year of adoption; or through retrospective application to all prior periods. The Company does not expect adoption of EITF 06-4 to have a significant impact on its consolidated financial statements, results of operations or liquidity.

In September 2006, the EITF reached a final consensus on Issue No. 06-5 ( EITF 06-5 ), Accounting for Purchase of Life Insurance Determining the Amount That Could be Realized in Accordance with FASB Technical Bulletin No. 85-4, requiring that the cash surrender value and any amounts provided by the contractual terms of an insurance policy that are realizable at the balance sheet date be considered in determining the amount that could be realized under Technical Bulletin No. 85-4. The adoption of EITF 06-5 on January 1, 2007 did not impact the Company s consolidated financial statements, results of operations or liquidity.

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### FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES **Notes to Unaudited Consolidated Financial Statements**

(In thousands, except share and per share data)

In March 2007, the EITF reached a final consensus on Issue No. 06-10 (EITF 06-10), Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements. EITF 06-10 requires employers to recognize a liability for the post-retirement benefit related to collateral assignment split-dollar life insurance arrangements in accordance with SFAS No. 106 or APB Opinion No. 12. EITF 06-10 also requires employers to recognize and measure an asset based on the nature and substance of the collateral assignment split-dollar life insurance arrangement. The provisions of EITF 06-10 are effective for the Company on January 1, 2008, with earlier application permitted, and are to be applied as a change in accounting principle either through a cumulative-effect adjustment to retained earnings or other components of equity or net assets in the statement of financial position as of the beginning of the year of adoption; or as a change in accounting principle through retrospective application to all prior periods. The Company does not expect adoption of EITF 06-10 to have a significant impact on its consolidated financial statements, results of operations or liquidity. In June 2007, the Emerging Issues Task Force (EITF) reached a final consensus on Issue No. 06-11 (EITF 06-11), Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards. EITF 06-11 requires realized income tax benefits from dividends paid to employees for equity classified nonvested equity shares to be recognized as an increase in additional paid in capital and be included in the pool of excess tax benefits available to absorb potential future tax deficiencies on share-based payment awards. The provisions of EITF 06-11 are to be applied

prospectively to the income tax benefits resulting from dividends declared in fiscal years beginning after December 15, 2007. The Company does not expect adoption of EITF 06-11 to have a significant impact on its consolidated financial statements, results of operations or liquidity.

### (3) Computation of Earnings per Share

Basic earnings per common share is calculated by dividing net income by the weighted average number of common shares outstanding during the period presented. Diluted earnings per common share is calculated by dividing net income by the weighted average number of common shares and potential common shares outstanding during the period.

The following table sets forth the computation of basic and diluted earnings per share for the three and nine month periods ended September 30, 2007 and 2006:

	Three Months Ended September 30,				onths Ended ember 30,
		2007	2006	2007	2006
Net income basic and diluted	\$	19,249	16,746	53,370	49,017
Average outstanding shares-basic Add: effect of dilutive stock options		8,107,893 197,152	8,093,287 198,792	8,156,254 196,175	8,102,093 182,429
Average outstanding shares-diluted		8,305,045	8,292,079	8,352,429	8,284,522
Basic earnings per share	\$	2.37	2.07	6.54	6.05
Diluted earnings per share	\$	2.32	2.02	6.39	5.92

### (4) Financial Instruments with Off-Balance Sheet Risk

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment contract. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. At September 30, 2007, commitments to extend credit to existing and new borrowers approximated \$1,421,011, which includes \$308,146 on unused credit card lines and \$308,151 with commitment maturities beyond one year.

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### FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES

### **Notes to Unaudited Consolidated Financial Statements**

(Dollars in thousands, except share and per share data)

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. At September 30, 2007, the Company had outstanding standby letters of credit of \$108,846. The estimated fair value of the obligation undertaken by the Company in issuing the standby letters of credit is included in other liabilities in the Company s consolidated balance sheet.

### (5) Commitments and Contingencies

In September 2007, the Company entered into a stock purchase agreement ( Purchase Agreement ) with First Western Bancorp, Inc. to acquire 100% of the outstanding stock of its banking and data servicing subsidiaries. Consideration for the acquisition of approximately \$251,000 will consist of 5,000 shares of newly issued 6.75% noncumulative redeemable preferred stock with an aggregate face value of \$50,000 and approximately \$201,000 in cash. The purchase price is subject to certain capital, financing and other adjustments to be determined as of the close of business on the last day of the calendar month preceding the closing date of the transaction. The transaction is expected to close during first quarter 2008, subject to regulatory approval, additional financing and other customary closing conditions. The Company is in the process of raising approximately \$151,000 through debt financing sources, which may include senior notes, subordinated debentures, trust preferred securities or a combination thereof. The Purchase Agreement provides for customary termination and remedy provisions in the event either party terminates or breaches the agreement, including the Company s obligation to pay a termination fee of \$5,000 if it is unable to secure satisfactory financing as set forth in the Purchase Agreement.

### (6) Supplemental Disclosures to Consolidated Statement of Cash Flows

The Company paid cash of \$93,498 and \$72,339 for interest during the nine months ended September 30, 2007 and 2006, respectively. The Company paid cash for income taxes of \$33,556 and \$30,132 during the nine months ended September 30, 2007 and 2006, respectively.

### (7) Income Taxes

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state jurisdictions, including Montana. With few exceptions, the Company is no longer subject to U.S. federal and state examinations by tax authorities for years before 2003.

As a result of the implementation of FIN 48 on January 1, 2007, the Company reclassified its balance sheet to record a liability for income taxes associated with uncertain tax positions of \$400. Of this total, \$320 represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in any future periods. There have been no significant changes to these amounts during the quarter ended September 30, 2007, and the Company does not expect that there will be any significant increase or decrease within the next 12 months. The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. The Company had accrued approximately \$80 for the payment of interest and penalties at September 30, 2007.

### (8) Segment Reporting

The Company has two operating segments, Community Banking and Technology Services. Community Banking encompasses commercial and consumer banking services offered to individuals, businesses and municipalities. Technology Services encompasses technology services provided to affiliated and non-affiliated financial institutions. The Other category includes the net funding cost and other expenses of the Parent Company, the operational results of non-bank subsidiaries (except the Company s technology services subsidiary) and intercompany eliminations.

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# FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES Notes to Unaudited Consolidated Financial Statements

(Dollars in thousands, except share and per share data)

Selected segment information for the three and nine month periods ended September 30, 2007 and 2006 follows:

	Three Months Ended September 30, 2007					
	Community Banking	Technology Services	Other	Total		
Net interest income (expense) Provision for loan losses	\$ 52,025 1,875	46	(1,228)	50,843 1,875		
Net interest income (expense) after provision Noninterest income:	50,150	46	(1,228)	48,968		
External sources Internal sources	19,001	6,196 3,236	193 (3,236)	25,390		
Total noninterest income Noninterest expense	19,001 39,202	9,432 6,567	(3,043) (1,188)	25,390 44,581		
Income (loss) before income taxes Income tax expense (benefit)	29,949 10,616	2,911 1,151	(3,083) (1,239)	29,777 10,528		
Net income (loss)	\$ 19,333	1,760	(1,844)	19,249		
Depreciation and core deposit intangibles amortization	\$ 3,690		56	3,746		
		Months Ended S	eptember 30, 2	006		
	Community Banking	Technology Services	Other	Total		
Net interest income (expense) Provision for loan losses	\$48,775 2,029	47	(1,020)	47,802 2,029		
Net interest income (expense) after provision Noninterest income:	46,746	47	(1,020)	45,773		
External sources Internal sources	17,536	4,105 3,157	135 (3,157)	21,776		
Total noninterest income Noninterest expense	17,536 36,979	7,262 6,036	(3,022) (1,317)	21,776 41,698		
Income (loss) before income taxes Income tax expense (benefit)	27,303 9,718	1,273 504	(2,725) (1,117)	25,851 9,105		
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Net income (loss)	\$ 17,585	769	(1,608)	16,746
Depreciation and core deposit intangibles amortization	\$ 3,524		62	3,578
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# FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES Notes to Unaudited Consolidated Financial Statements

(Dollars in thousands, except share and per share data)

	Ni Community	ne Months Ended (	September 30, 20	007	
	Banking	Services	Other	Total	
Net interest income (expense) Provision for loan losses	\$151,114 5,625	133	(3,082)	148,165 5,625	
Net interest income (expense) after provision Noninterest income:	145,489	133	(3,082)	142,540	
External sources Internal sources	53,566 1	14,815 9,724	1,012 (9,725)	69,393	
Total noninterest income Noninterest expense	53,567 113,761	24,539 19,131	(8,713) (2,955)	69,393 129,937	
Income (loss) before income taxes Income tax expense (benefit)	85,295 29,995	5,541 2,193	(8,840) (3,562)	81,996 28,626	
Net income (loss)	\$ 55,300	3,348	(5,278)	53,370	
Depreciation and core deposit intangibles amortization	\$ 10,438		181	10,619	
		ne Months Ended S	September 30, 20	2006	
	Community Banking	Technology Services	Other	Total	
Net interest income (expense) Provision for loan losses	\$142,162 6,360	118	(2,899)	139,381 6,360	
Net interest income (expense) after provision Noninterest income:	135,802	118	(2,899)	133,021	
External sources Internal sources	49,657	11,638 10,069	418 (10,069)	61,713	
Total noninterest income Noninterest expense	49,657 107,149	21,707 16,787	(9,651) (4,569)	61,713 119,367	
Income (loss) before income taxes Income tax expense (benefit)	78,310 27,638	5,038 1,992	(7,981) (3,280)	75,367 26,350	

Net income (loss)	\$ 50,672	3,046	(4,701)	49,017
Depreciation and core deposit intangibles amortization	\$ 10,526		184	10,710
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#### Item 2.

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2006, including the audited financial statements contained therein, filed with the Securities and Exchange Commission.

When we refer to we, our, and us in this report, we mean First Interstate BancSystem, Inc. and our consolidated subsidiaries, unless the context indicates that we refer only to the parent company, First Interstate BancSystem, Inc. When we refer to the Bank in this report, we mean First Interstate Bank, our only bank subsidiary.

### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder, that involve inherent risks and uncertainties. Any statements about our plans, objectives, expectations, strategies, beliefs, or future performance or events constitute forward-looking statements. Such statements are identified as those that include words or phrases such as believes, anticipates, continue or similar expressions or future or conditional verbs such as will, plans. would. may or similar expressions. Forward-looking statements involve known and unknown risks, could, might, uncertainties, assumptions, estimates and other important factors that could cause actual results to differ materially from any results, performance or events expressed or implied by such forward-looking statements. All forward-looking statements are qualified in their entirety by reference to the factors discussed in this report and the following risk factors discussed more fully in Item 1A of this report and in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2006: (i) credit risk; (ii) business concentration and economic conditions in Montana and Wyoming; (iii) declines in real estate values; (iv) changes in interest rates; (v) inability to meet liquidity requirements; (vi) competition; (vii) failure of technology; (viii) breach in information system security; (ix) ineffective internal operational controls; (x) difficulties in execution of business strategy; (xi) disruption of vital infrastructure and other business interruptions; (xii) litigation pertaining to fiduciary responsibilities; (xiii) changes in or noncompliance with governmental regulations; (xiv) restrictions on dividends and stock redemptions; (xv) capital required to support our bank subsidiary; (xvi) investment risks affecting holders of common stock; and, (xvii) employment related concerns. Because the foregoing factors could cause actual results or outcomes to differ materially from those expressed or implied in any forward-looking statements, undue reliance should not be placed on any forward-looking statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of future events or developments.

### CRITICAL ACCOUNTING ESTIMATES AND SIGNIFICANT ACCOUNTING POLICIES

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States and follow general practices within the industries in which we operate. Application of these principles requires management to make estimates, assumptions and judgments that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ significantly from those estimates.

Our accounting policies are fundamental to understanding Management s Discussion and Analysis of Financial Condition and Results of Operations. The most significant accounting policies we follow are presented in Note 1 of the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2006.

Our critical accounting estimates are summarized below. Management considers an accounting estimate to be critical if: (1) the accounting estimate requires management to make particularly difficult, subjective and/or complex judgments about matters that are inherently uncertain, and (2) changes in the estimate that are reasonably likely to occur from period to period, or the use of different estimates that management could have reasonably used in the current period, would have a material impact on our consolidated financial statements, results of operations or liquidity.

### Allowance for Loan Losses

The allowance for loan losses represents management s estimate of probable credit losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because it requires significant judgment and the use of subjective measurements, including management s assessment of the internal risk classifications of loans, changes in the nature of the loan portfolio, industry concentrations and the impact of current local, regional and national economic factors on the quality of the loan portfolio. Changes in these estimates and assumptions are reasonably possible and may have a material impact on our consolidated financial statements, results of operations or liquidity.

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The allowance for loan losses is maintained at an amount we believe is sufficient to provide for estimated losses inherent in our loan portfolio at each balance sheet date. Management continuously monitors qualitative and quantitative trends in the loan portfolio, including changes in the levels of past due, internally classified and non-performing loans. As a result, our historical experience has provided for an adequate allowance for loan losses. Note 1 of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2006 describes the methodology used to determine the allowance for loan losses. A discussion of the factors driving changes in the amount of the allowance for loan losses is included herein under the heading Asset Quality.

Valuation of Mortgage Servicing Rights

We recognize as assets the rights to service mortgage loans for others, whether acquired or internally originated. Mortgage servicing rights are initially recorded at fair value and are amortized over the period of estimated servicing income. Mortgage servicing rights are carried on the consolidated balance sheet at the lower of amortized cost or fair value. We utilize the expertise of a third-party consultant to estimate the fair value of our mortgage servicing rights quarterly. In evaluating the mortgage servicing rights, the consultant uses discounted cash flow modeling techniques, which require estimates regarding the amount and timing of expected future cash flows, including assumptions about loan repayment rates, costs to service, as well as interest rate assumptions that contemplate the risk involved. Management believes the valuation techniques and assumptions used by the consultant are reasonable.

Determining the fair value of mortgage servicing rights is considered a critical accounting estimate because of the assets—sensitivity to changes in estimates and assumptions used, particularly loan prepayment speeds and discount rates. Changes in these estimates and assumptions are reasonably possible and may have a material impact on our consolidated financial statements, results of operations or liquidity. Notes 1 and 7 of the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 describe the methodology we use to determine fair value of mortgage servicing rights.

### **EXECUTIVE OVERVIEW**

Net income increased \$2.5 million, or 14.9%, to \$19.2 million, or \$2.32 per diluted share, for the quarter ended September 30, 2007 as compared to \$16.7 million, or \$2.02 per diluted share, for the same period in 2006. During the nine months ended September 30, 2007, net income increased \$4.4 million, or 8.9%, to \$53.4 million, or \$6.39 per diluted share, as compared to \$49.0 million, or \$5.92 per diluted share, for the same period in the prior year. Net interest income, on a fully taxable-equivalent or FTE basis, for the three and nine months ended September 30, 2007, increased 6.3%, as compared to the same periods in 2006, due to organic growth in average earning assets, primarily loans. Average earning assets grew 5.7% during the three months ended September 30, 2007, as compared to the same period in 2006, and 6.8% during the nine months ended September 30, 2007, as compared to the same period in 2006. Average earning assets also comprised a larger percentage of total assets during the three and nine month periods ended September 30, 2007, as compared to the same periods in the prior year. Income for the nine months ended September 30, 2007 was positively impacted by a non-recurring technology services contract termination fee of \$2.0 million and a non-recurring gain on the conversion and subsequent sale of MasterCard stock of \$737 thousand recorded during third quarter 2007, and a \$986 thousand gain on the sale of mortgage servicing rights recorded during first quarter 2007. These gains were partially offset by higher salaries, wages and benefits expenses; and, higher occupancy costs resulting from increased depreciation due to an adjustment of the expected useful life of one building and related leasehold improvements and increases in maintenance expenses. Excluding the effect of non-recurring income described above, net income increased \$790 thousand, or 4.7%, for the guarter ended September 30, 200, as compared to the same period in 2006, and \$2.0 million, or 4.1%, for the nine months ended September 30, 2006 as compared to the same period in 2006.

On September 18, 2007, we entered into an agreement with First Western Bancorp, Inc. to acquire 100% of the outstanding stock of its banking and data servicing subsidiaries. Consideration for the acquisition of approximately \$251 million will consist of 5,000 shares of newly issued 6.75% noncumulative redeemable preferred stock with an aggregate face value of \$50 million and the balance in cash. The purchase price is subject to certain capital, financing and other adjustments to be determined as of the close of business on the last day of the calendar month preceding the closing date of the transaction. We expect the transaction to close during first quarter 2008. The cash portion of the

purchase price will be funded through available cash on hand of approximately \$50 million and the issuance of approximately \$151 million of debt securities, which may include senior notes, subordinated debentures, trust preferred securities or a combination thereof. The entities to be acquired operate 18 branch banking offices in twelve communities in western South Dakota, and are expected to have total combined assets at the date of closing of approximately \$1 billion.

### **RESULTS OF OPERATIONS**

*Net Interest Income.* Net interest income, our largest source of operating income, is derived from interest, dividends and fees received on interest earning assets, less interest expense incurred on interest bearing liabilities. The most significant impact on our net interest income between periods is derived from the interaction of changes in the volume of and rates earned or paid on interest earning assets and interest bearing liabilities (spread). The volume of loans, investment securities

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and other interest earning assets, compared to the volume of interest bearing deposits and indebtedness, combined with the spread, produces changes in the net interest income between periods. Noninterest-bearing sources of funds, such as demand deposits and stockholders—equity, also support earning assets. The impact of free funding sources is captured in the net interest margin, which is calculated as net interest income divided by average earning assets. Given the interest free nature of free funding sources, the net interest margin is generally higher than the spread.

The following table presents, for the periods indicated, condensed average balance sheet information, together with interest income and yields earned on average interest earning assets and interest expense and rates paid on average interest bearing liabilities.

### **Average Balance Sheets, Yields and Rates**

(Dollars in thousands)

	Three Months End 2007			led September 30, 2006		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Interest earning assets:						
Loans (1)	\$3,523,170	71,166	8.01%	\$3,272,203	64,845	7.86%
Investment securities (1)	985,381	12,444	5.01	1,015,254	12,126	4.74
Federal funds sold	44,503	541	4.82	23,588	336	5.65
Interest bearing deposits in banks	13,228	158	4.74	5,288	56	4.20
Total interest earning assets	4,566,282	84,309	7.33%	4,316,333	77,363	7.11%
Noninterest earning assets	422,553			451,266		
Total assets	\$4,988,835			\$4,767,599		
Interest earning liabilities:						
Demand deposits	\$1,018,391	6,320	2.46%	852,222	4,384	2.04%
Savings deposits	987,703	6,765	2.72	836,409	4,570	2.17
Time deposits	1,116,935	13,373	4.75	1,017,549	10,586	4.13
Federal funds purchased	15,365	199	5.14	63,727	852	5.30
Borrowings (2)	470,277	4,544	3.83	662,144	6,984	4.18
Long-term debt	5,636	79	5.56	29,247	322	4.37
Subordinated debenture	41,238	1,191	11.46	41,238	916	8.81
Total interest earning liabilities	3,655,545	32,471	3.52%	3,502,536	28,614	3.24%
Noninterest bearing deposits	858,292			852,144		
Other noninterest bearing liabilities	49,522			43,939		
Stockholders equity	425,476			368,980		
Total liabilities and stockholders equity	\$4,988,835			\$4,767,599		
Net FTE interest		\$51,838			\$ 48,749	
Less FTE adjustments		(995)			(947)	

Net interest income from consolidated statements of income	\$ 50,843	\$ 47,802
Interest rate spread	3.81%	3.87%
Net FTE yield on interest earning assets (3)	4.50%	4.48%

- (1) Interest income and average rates for tax exempt loans and securities are presented on a FTE, basis.
- (2) Includes interest on securities sold under repurchase agreements and other borrowed funds. Excludes long-term debt.
- Net FTE yield on interest earning assets during the period equals (i) the difference between annualized interest income on interest earning assets and annualized interest expense on interest bearing liabilities, divided by (ii) average interest earning

assets for the period.

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### **Average Balance Sheets, Yields and Rates**

(Dollars in thousands)

		Ni 2007	ne Months End	led September 30	, 2006	
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Interest earning assets: Loans (1) Investment securities (1) Federal funds sold	\$ 3,421,432 1,000,762 80,701	204,832 37,111 3,201	8.00% 4.93 5.30	\$ 3,173,966 1,003,676 44,281	181,134 34,786 1,620	7.63% 4.63 4.89
Interest bearing deposits in banks	15,918	660	5.54	7,361	227	4.12
Total interest earning assets	4,518,813	245,804	7.27%	4,229,284	217,767	6.88%
Noninterest earning assets	422,120			443,229		
Total assets	\$4,940,933			\$4,672,513		
Interest earning liabilities: Demand deposits Savings deposits Time deposits Federal funds purchased Borrowings (2) Long-term debt Subordinated debenture	\$ 998,903 920,855 1,091,044 6,791 559,132 10,550 41,238	18,288 17,941 38,113 263 16,694 348 2,972	2.45% 2.60 4.67 5.18 3.99 4.41 9.64	\$ 830,400 856,586 994,582 36,761 633,338 46,211 41,238	10,734 12,673 28,248 1,434 18,536 1,362 2,575	1.73% 1.98 3.84 5.22 3.91 3.94 8.35
Total interest earning liabilities	3,628,513	94,619	3.49%	3,439,116	75,562	2.94%
Noninterest bearing deposits Other noninterest bearing liabilities	840,968 50,839 420,613			827,505 42,850		
Stockholders equity  Total liabilities and stockholders equity	\$4,940,933			363,042 \$4,672,513		
Net FTE interest Less FTE adjustments		\$ 151,185 (3,020)			\$ 142,205 (2,824)	
Net interest income from consolidated statements of income		148,165			139,381	

Interest rate spread 3.78% 3.94%

Net FTE yield on interest earning assets (3) 4.47% 4.50%

- (1) Interest income and average rates for tax exempt loans and securities are presented on FTE basis.
- (2) Includes interest on securities sold under repurchase agreements and other borrowed funds. Excludes long-term debt.
- Net FTE yield on interest earning assets during the period equals (i) the difference between annualized interest income on interest earning assets and annualized interest expense on interest bearing liabilities, divided by (ii) average interest earning assets for the

period.

FTE net interest income increased \$3.1 million, or 6.3%, to \$51.8 million for the three months ended September 30, 2007 as compared to \$48.7 million for the same period in 2006. FTE net interest income increased \$9.0 million, or 6.3%, to \$151.2 million for the nine months ended September 30, 2007 as compared to \$142.2 million for the same period in 2006. The three and nine month period increases were due to organic growth in earning assets, primarily loans. Average earning assets grew 5.7% during the three months ended September 30, 2007, as compared

to the same period in 2006. Average earning assets grew 6.8% during the nine months ended September 30, 2007, as compared to the same period in 2006. Average earnings assets also comprised a larger percentage of total assets during the three and nine month periods ended September 30, 2007, as compared to the same periods in the prior year. Although our net FTE interest margin ratio showed slight improvements during the second and third quarters of 2007, it declined 3 basis points to 4.47% for the nine months ended September 30, 2007, as compared to 4.50% for the same period in 2006 primarily due to higher funding costs.

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The table below sets forth, for the periods indicated, a summary of the changes in interest income and interest expense resulting from estimated changes in average asset and liability balances (volume) and estimated changes in average interest rates (rate). Changes which are not due solely to volume or rate have been allocated to these categories based on the respective percent changes in average volume and average rate as they compare to each other. **Analysis of Interest Changes Due To Volume and Rates** 

(Dollars in thousands)

	Three Months Ended September 30, 2007 Compared with 2006		Nine Months Ended September 30, 2007 Compared with 2006			
	Volume	Rate	Net	Volume	Rate	Net
Interest earnings assets:						
Loans (1)	\$ 4,973	1,348	6,321	14,123	9,575	23,698
Investment securities (1)	(357)	675	318	(101)	2,426	2,325
Interest bearing deposits						
in banks	84	18	102	264	169	433
Federal funds sold	298	(93)	205	1,332	249	1,581
Total change	4,998	1,948	6,946	15,618	12,419	28,037
Interest bearing liabiliites:						
Demand deposits	855	1,081	1,936	2,178	5,376	7,554
Savings deposits	827	1,368	2,195	951	4,317	5,268
Time deposits	1,034	1,753	2,787	2,740	7,125	9,865
Federal funds purchased	(647)	(6)	(653)	(1,169)	(2)	(1,171)
Borrowings (2)	(2,024)	(416)	(2,440)	(2,172)	330	(1,842)
Long-term debt	(260)	17	(243)	(1,051)	37	(1,014)
Subordinated debenture						
held by subsidiary trust		275	275		397	397
Total change	(215)	4,072	3,857	1,477	17,580	19,057
Increase (decrease) in						
FTE net interest income	\$ 5,213	(2,124)	3,089	14,141	(5,161)	8,980

<sup>(1)</sup> Interest income and average rates for tax exempt loans and securities are presented on a FTE basis.

<sup>(2)</sup> Includes interest on securities sold under repurchase

agreements and other borrowed funds.

*Noninterest Income*. Our principal sources of noninterest income include other service charges, commissions and fees; technology services revenues; service charges on deposit accounts; wealth management revenues; and, income from the origination and sale of loans. Noninterest income increased \$3.6 million, or 16.6%, to \$25.4 million for the three months ended September 30, 2007 as compared to \$21.8 million for the same period in 2006. Noninterest income increased \$7.7 million, or 12.4%, to \$69.4 million for the nine months ended September 30, 2007 as compared to \$61.7 million for the same period in 2006. Significant components of these increases are discussed below.

Other service charges, commissions and fees primarily include debit and credit card interchange income, mortgage servicing fees and ATM service charge revenues. Other service charges, commissions and fees increased \$626 thousand, or 10.9%, to \$6.4 million for the three months ended September 30, 2007 as compared to \$5.7 million for the same period in 2006. Other service charges, commissions and fees increased \$1.7 million, or 10.1%, to \$17.9 million for the nine months ended September 30, 2007 as compared to \$16.3 million for the same period in 2006. The three and nine month period increases were primarily due to additional fee income from higher volumes of debit and credit card transactions.

Technology services revenues increased \$2.1 million, or 50.9%, to \$6.2 million for the three months ended September 30, 2007 as compared to \$4.1 million for the same period in 2006 primarily due to a \$2.0 million nonrecurring contract termination fee recorded during third quarter 2007. Technology services revenues increased \$3.2 million, or 27.3%, to \$14.8 million for the nine months ended September 30, 2007 as compared to \$11.6 million for the same period in 2006 primarily due to a nonrecurring contract termination fee and increases in the number of customers using core data processing services and the volume of core data and debit card transactions processed.

Income from the origination and sale of loans includes origination and processing fees on residential real estate loans held for sale and gains on residential real estate loans sold to third parties. Income from the origination and sale of loans increased \$148 thousand, or 5.2%, to \$3.0 million for the three months ended September 30, 2007 as compared to \$2.8 million for the same period in 2006. Income from the origination and sale of loans increased \$1.2 million, or 17.0%, to \$8.1 million for the nine months ended September 30, 2007 as compared to \$7.0 million for the same period in 2006. Fluctuations in market interest rates have a significant impact on the level of income generated from the origination and sale of

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loans. Higher interest rates can reduce the demand for home loans and loans to refinance existing mortgages. Conversely, lower interest rates generally stimulate refinancing and home loan origination.

Financial services revenues, comprised principally of fees earned for the management of trust assets and brokerage revenues, increased \$364 thousand, or 13.3%, to \$3.1 million for the three months ended September 30, 2007 as compared to \$2.7 million for the same period in 2006. Wealth management revenues increased \$440 thousand, or 5.3%, to \$8.7 million for the nine months ended September 30, 2007 as compared to \$8.3 million for the same period in 2006. The three and nine month increases are primarily due to higher asset management fees resulting from the improved market performance of underlying trust account assets and the addition of new trust customers.

Other income primarily includes increases in the cash surrender value of company-owned life insurance, check printing income, agency stock dividends and gains on sales of assets other than investment securities. Other income increased \$423 thousand, or 23.5%, to \$2.2 million during the three months ended September 30, 2007 as compared to \$1.8 million for the same period in 2006 primarily due to a nonrecurring gain of \$737 thousand from the conversion and subsequent sale of MasterCard stock. Other income increased \$833 thousand, or 15.0%, to \$6.4 million for the nine months ended September 30, 2007 as compared to \$5.6 million for the same period in 2006, primarily due to a \$986 thousand gain on the sale of mortgage servicing rights recorded during first quarter 2007 and a \$737 thousand gain on the conversion and sale of MasterCard stock recorded during third quarter 2007. These gains were partially offset by the loss of our share of income from a minority ownership interest in an unconsolidated internet bill payment joint venture sold during fourth quarter 2006. The joint venture contributed \$257 thousand of other income during the three months ended September 30, 2006 and \$729 thousand of other income during the nine months ended September 30, 2006.

Noninterest Expense. Noninterest expense increased \$2.9 million, or 6.9%, to \$44.6 million for the three months ended September 30, 2007 as compared to \$41.7 million for the same period in 2006. Noninterest expense increased \$10.6 million, or 8.9%, to \$129.9 million for the nine months ended September 30, 2007 as compared to \$119.4 million for the same period in 2006. Significant components of these increases are discussed below.

Salaries, wages and employee benefits expense increased \$2.2 million, or 10.0%, to \$24.4 million for the three months ended September 30, 2007 as compared to \$22.1 million for the same period in 2006. Salaries, wages and employee benefits expense increased \$7.5 million, or 11.6%, to \$72.5 million for the nine months ended September 30, 2007 as compared to \$65.0 million for the same period in 2006. The three and nine month period increases were primarily due to inflationary wage increases, higher staffing levels, higher incentive bonus and profit sharing accruals and increases in group medical insurance costs.

Occupancy expense increased \$671 thousand, or 20.6%, to \$3.9 million for the three months ended September 30, 2007 as compared to \$3.3 million for the same period in 2006. Occupancy expense increased \$1.2 million, or 12.0%, to \$11.1 million for the nine months ended September 30, 2007 as compared to \$9.9 million for the same period in 2006. The three and nine month period increases were primarily due to higher depreciation expense resulting from adjustment of the useful life of one building and related leasehold improvements.

Mortgage servicing rights are amortized in proportion to and over the period of estimated net servicing income. Changes in estimated servicing period and growth in the serviced loan portfolio cause amortization expense to vary between periods. Mortgage servicing rights amortization increased \$104 thousand, or 10.9%, to \$1.1 million for the three months ended September 30, 2007 as compared to \$955 thousand for the same period in 2006. Mortgage servicing rights amortization increased \$407 thousand, or 13.9%, to \$3.3 million for the nine months ended September 30, 2007 as compared to \$2.9 million for the same period in 2006.

Mortgage servicing rights are evaluated quarterly for impairment by discounting the expected future cash flows, taking into consideration the estimated level of prepayments based on current industry expectations and the predominant risk characteristics of the underlying loans. Impairment adjustments are recorded through a valuation allowance. The valuation allowance is adjusted for changes in impairment through a charge to current period earnings. We recorded mortgage servicing rights impairment of \$95 thousand during the three months ended September 30, 2007 as compared to \$654 thousand during the same period in 2006. For the nine months ended September 30, 2007, we recorded mortgage servicing rights impairment of \$211 thousand as compared to \$266 thousand during the same period in 2006.

*Income Tax Expense.* Our effective federal income tax rate was 31.0% for the nine months ended September 30, 2007 and 30.9% for the nine months ended September 30, 2006. State income tax applies primarily to pretax earnings generated within Montana, Colorado, Idaho and Oregon. Our effective state tax rate was 3.9% for the nine months ended September 30, 2007 and 4.1% for the nine months ended September 30, 2006.

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### **OPERATING SEGMENT RESULTS**

Our primary operating segment is Community Banking. The Community Banking segment represented over 90% of our combined revenues and income during the three and nine months ended September 30, 2007 and 2006, and our consolidated assets as of September 30, 2007 and December 31, 2006.

The following table summarizes net income (loss) for each of our operating segments:

### **Operating Segment Results**

(Dollars in thousands)

	Net Income (Loss)				
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2007	2006	2007	2006	
Community banking	\$19,333	17,585	55,300	50,672	
Technology services	1,760	769	3,348	3,046	
Other	(1,844)	(1,608)	(5,278)	(4,701)	
Total	19,249	16,746	53,370	49,017	

Net income from the Community Banking operating segment increased \$1.7 million, or 9.9%, to \$19.3 million for the three months ended September 30, 2007 as compared to \$17.6 million for the same period in 2006. Net income from the Community Banking operating segment increased \$4.6 million, or 9.1%, to \$55.3 million for the nine months ended September 30, 2007 as compared to \$50.7 million for the same period in 2006. Significant components of these increases are discussed in Results of Operations included herein.

Net income from the Technology Services operating segment increased \$991 thousand, or 128.9%, to \$1.8 million for the three months ended September 30, 2007 as compared to \$769 thousand for the same period in 2006. Net income from the Technology Services operating segment increased \$302 thousand, or 9.9%, to \$3.3 million for the nine months ended September 30, 2007 as compared to \$3.0 million for the same period in 2006. The three and nine month period increases were primarily due to a nonrecurring contract termination fee of \$2.0 million recorded during third quarter 2007. This fee was partially offset by increased salaries, wages and employees benefits expenses resulting from an internal reorganization of the technology subsidiary and the addition of staff to reinforce our commitment to customer service.

### FINANCIAL CONDITION

Loans. Our loan portfolio consists of a mix of real estate, consumer, commercial, agricultural and other loans, including fixed and variable rate loans. Fluctuations in the loan portfolio are directly related to the economies of the communities we serve.

The following table presents the composite of our loan portfolio as of the dates indicated:

### Loan Portfolio

(Dollars in thousands)

	September	December	
	30,	31,	
	2007	2006	
Real estate loans:			
Residential	\$ 419,521	\$ 402,469	
Agricultural	138,394	137,659	
Commercial	1,002,770	937,694	
Construction	663,415	579,603	
Mortgage loans originated for sale	26,242	25,360	

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Total real estate loans	2,250,342	2,082,785
Consumer: Indirect consumer loans Credit card loans Other consumer loans	376,088 66,610 179,008	370,016 60,569 175,273
Total consumer loans	621,706	605,858
Commercial Agricultural Other loans, including overdrafts	565,746 85,564 4,750	542,325 76,644 2,751
Total loans	\$ 3,528,108	\$ 3,310,363
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Total loans increased \$218 million, or 6.6%, to \$3,528 million as of September 30, 2007 from \$3,310 million as of December 31, 2006. The most significant growth occurred in commercial, commercial real estate and construction loans. Management attributes this growth to generally favorable economic conditions and expansion in our existing market areas and an increase in overall borrowing activity.

Investment Securities. We manage our investment portfolio to obtain the highest yield possible, while meeting our risk tolerance and liquidity guidelines and satisfying the pledging requirements for deposits of state and political subdivisions and securities sold under repurchase agreements. Investment securities decreased \$132 million, or 11.7%, to \$993 million as of September 30, 2007 from \$1,125 million as of December 31, 2006. This decrease occurred principally in short-term available-for-sale investment securities used as collateral for securities sold under repurchase agreements. For further information, see Deposits and Repurchase Agreements below.

We evaluate our investment portfolio quarterly for other-than-temporary declines in the market value of individual investment securities. This evaluation includes monitoring credit ratings; market, industry and corporate news; volatility in market prices; and, determining whether the market value of a security has been below its cost for an extended period of time. As of September 30, 2007, we had investment securities with fair values of \$457 million that had been in a continuous loss position more than twelve months. Gross unrealized losses on these securities totaled \$7 million as of September 30, 2007, and were primarily attributable to changes in interest rates. No impairment losses were recorded during the three and nine month periods ended September 30, 2007 and 2006.

Deferred Tax Asset. Deferred tax asset of \$8 million as of September 30, 2007 decreased \$432 thousand, or 5.2%, from \$8 million as of December 31, 2006, primarily due to fluctuations in net unrealized losses on available-for-sale investment securities. This decrease was substantially offset by increases related to current year loan loss provisions which are not deductible for income tax purposes.

*Deposits*. Total deposits increased \$297 million, or 8.0%, to \$4,005 million as of September 30, 2007 from \$3,709 million as of December 31, 2006, primarily due to the introduction of a new money market cash sweep deposit product during first quarter 2007. The money market cash sweep deposit product is available to commercial customers as an alternative to traditional repurchase agreements. The money market cash sweep product allows customers to invest on a daily basis excess demand deposit funds into a higher yielding money market savings account held by the Bank. Customer balances invested in the money market cash sweep product are insured by the Federal Deposit Insurance Corporation up to statutory limits.

Repurchase Agreements. In addition to deposits, repurchase agreements with commercial and municipal depositors provide an additional source of funds. Under repurchase agreements, deposit balances are invested in short-term U.S. government agency securities overnight and are then repurchased the following day. All outstanding repurchase agreements are due in one day. Repurchase agreements decreased \$273 million, or 37.3%, to \$459 million as of September 30, 2007 from \$732 million as of December 31, 2006, primarily due to the introduction of the money market cash sweep product described above.

*Other Borrowed Funds.* Other borrowed funds increased \$2 million, or 43.4% to \$8 million as of September 30, 2007 from \$6 million as of December 31, 2006. Fluctuations in other borrowed funds are generally due to timing of tax deposits made by customers and the subsequent withdrawal of funds by the federal government.

Long Term Debt. Long term debt decreased \$16 million, or 74.5%, to \$6 million as of September 30, 2007 from \$22 million as of December 31, 2006 due to scheduled repayments and the maturities of a \$10 million, 3.03% fixed rate Federal Home Loan Bank note in March 2007 and a \$5 million, 2.83% fixed rate Federal Home Loan Bank note in April 2007.

Accounts Payable and Accrued Expenses. Accounts payable and accrued expenses decreased \$5 million, or 13.2%, to \$31 million as of September 30, 2007, from \$36 million as of December 31, 2006 primarily due to timing of corporate income tax payments.

#### **ASSET QUALITY**

Non-performing Assets. Non-performing assets include loans past due 90 days or more and still accruing interest, nonaccrual loans, loans renegotiated in troubled debt restructurings and other real estate owned, or OREO.

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The following table sets forth information regarding non-performing assets as of the dates indicated:

#### **Non-Performing Assets**

(Dollars in thousands)

	September 30, 2007	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006
Non-performing loans:					
Nonaccrual loans	\$29,185	18,888	15,536	14,764	15,984
Accruing loans past due 90 days or					
more	4,720	10,379	9,298	1,769	5,033
Restructured loans	1,034	1,044	1,056	1,060	1,056
Total non-performing loans	34,939	30,311	25,890	17,593	22,073
OREO	631	578	258	529	498
Total non-performing assets	\$35,570	30,889	26,148	18,122	22,571
Non-performing assets to total					
loans and OREO	1.01%	0.88%	0.78%	0.55%	0.69%

Non-performing assets increased \$17 million, or 96.3%, to \$36 million as of September 30, 2007, as compared to \$18 million as of December 31, 2006 primarily due to higher non-accrual loans. Nonaccrual loans increased \$14 million, or 97.7%, to \$29 million as of September 30, 2007 from \$15 million as of December 31, 2006 primarily due to the loans of four commercial real estate borrowers, all of which are adequately collateralized.

Provision/Allowance for Loan Losses. We perform a quarterly assessment of the risks inherent in our loan portfolio, as well as a detailed review of each significant asset with identified weaknesses. Based on this analysis, we record a provision for loan losses in order to maintain the allowance for loan losses at appropriate levels. In determining the allowance for loan losses, we estimate losses on specific loans, or groups of loans, where the probable loss can be identified and reasonably determined. The balance of the allowance for loan losses is based on internally assigned risk classifications of loans, historical loan loss rates, changes in the nature of the loan portfolio, overall portfolio quality, industry concentrations, delinquency trends, current economic factors and the estimated impact of current economic conditions on certain historical loan loss rates. Fluctuations in the provision for loan losses result from management s assessment of the adequacy of the allowance for loan losses. Ultimate loan losses may vary from current estimates. For additional information concerning the provision for loan losses, see Critical Accounting Estimates and Significant Accounting Policies above.

The provision for loan losses decreased \$154 thousand, or 7.6%, to \$1.9 million for the three months ended September 30, 2007 as compared to \$2.0 million for the same period in the prior year. The provision for loan losses decreased \$735 thousand, or 11.6% to \$5.6 million for the nine months ended September 30, 2007 as compared to \$6.4 million for the same period in 2006. The allowance for loan losses was \$51 million, or 1.46% of total loans, as of September 30, 2007, as compared to \$47 million, or 1.43% of total loans, as of December 31, 2006.

The following table sets forth information regarding our allowance for loan losses as of and for the periods indicated.

#### **Allowance for Loan Losses**

(Dollars in thousands)

	'I	hree Months End	ed	
September 30,	June 30,	March 31,	December 31,	September 30,

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	2007	2007	2007	2006	2006
Balance at beginning of period Provision charged to	\$ 50,308	48,621	47,452	46,957	45,721
operating expense Less loans charged off Add back recoveries of	1,875 (1,216)	1,875 (990)	1,875 (1,145)	1,401 (1,487)	2,029 (1,322)
loans previously charged off	485	802	439	581	529
Net loans charged-off	(731)	(188)	(706)	(906)	(793)
Balance at end of period	\$ 51,452	50,308	48,621	47,452	46,957
Period end loans Average loans Annualized net loans charged off to average	\$3,528,108 3,523,170	3,494,146 3,418,976	3,363,981 3,322,149	3,310,363 3,208,102	3,288,470 3,272,203
loans Allowance to period end	0.06%	0.05%	0.09%	0.09%	0.08%
loans	1.46%	1.44%	1.45%	1.43%	1.43%
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Although we believe that we have established our allowance for loan losses in accordance with accounting principles generally accepted in the United States and that the allowance for loan losses was adequate to provide for known and inherent losses in the portfolio at all times, future provisions will be subject to on-going evaluations of the risks in the loan portfolio. If the economy declines or asset quality deteriorates, material additional provisions could be required.

#### CAPITAL RESOURCES AND LIQUIDITY MANAGEMENT

Capital Resources. Stockholders equity is influenced primarily by earnings, dividends and, to a lesser extent, sales and redemptions of common stock and changes in the unrealized holding gains or losses, net of taxes, on available-for-sale investment securities. Stockholders equity increased \$31 million, or 7.5%, to \$441 million as of September 30, 2007 from \$410 million as of December 31, 2006 primarily due to retention of earnings. We paid aggregate cash dividends to stockholders of \$19.0 million during the nine months ended September 30, 2007, including a special dividend of \$3.4 million, or \$0.41 per share, paid in January 2007. As of September 30, 2007 and December 31, 2006, we exceeded the well-capitalized requirements established by the federal banking agencies.

Liquidity. Liquidity is our ability to meet current and future cash flow needs on a timely basis and at a reasonable cost. We manage our liquidity position to meet the daily cash flow needs of customers, while maintaining an appropriate balance between assets and liabilities to meet the return on investment objectives of our shareholders. Our liquidity position is supported by management of liquid assets and liabilities. Liquid assets include cash, interest bearing deposits in banks, federal funds sold, available-for-sale investment securities and maturing or prepaying balances in our held-to-maturity investment and loan portfolios. Liquid liabilities include core deposits, federal funds purchased, securities sold under repurchase agreements and borrowings. We do not engage in derivatives or hedging activities to support our liquidity position.

Our short-term and long-term liquidity requirements are primarily to fund on-going operations, including payment of interest on deposits and debt, extensions of credit, capital expenditures and shareholder dividends. These liquidity requirements are met primarily through cash flow from operations, redeployment of prepaying and maturing balances in our loan and investment portfolios, debt obligations and increases in customer deposits.

Other sources of liquidity are available should they be needed to fund acquisition or for other needs. These sources include the drawing of additional funds on our unsecured revolving term loan, the sale of loans, the ability to acquire additional national market, non-core deposits, the issuance of additional collateralized borrowings such as FHLB advances, the issuance of debt, the issuance of trust preferred securities, and the issuance of preferred or common equity securities. The Bank also can borrow through the Federal Reserve s discount window.

As a holding company, we are a corporation separate and apart from our subsidiary Bank and, therefore, we provide for our own liquidity. A significant amount of our revenues are obtained from management fees and dividends declared and paid by the Bank and other non-bank subsidiaries. There are statutory and regulatory limitations that affect the ability of the Bank to pay dividends to us. Our debt instruments also include dividend limitations. Management believes that such limitations will not have an impact on our ability to meet our ongoing short-term cash obligations.

#### ASSET LIABILITY MANAGEMENT

The goal of asset liability management is the prudent control of market risk, liquidity and capital. Asset liability management is governed by policies, goals and objectives adopted and reviewed by the Bank s board of directors. The board delegates its responsibility for development of asset liability management strategies to achieve these goals and objectives to the Asset Liability Committee, or ALCO, which is comprised of members of senior management.

We target a mix of interest earning assets and interest bearing liabilities such that no more than 5% of the net interest margin will be at risk over a one-year period should short-term interest rates shift gradually up or down 2%. As of September 30, 2007, our income simulation model predicted net interest income would increase less than 0.1%, assuming a gradual 2% increase in short-term market interest rates and gradual 1.0% increase in long-term interest rates. This scenario predicts our funding sources will reprice in tandem with our interest earning assets and net interest margin will be only marginally affected. Conversely, assuming a gradual 2% decrease in short-term market interest rates and gradual 1.0% decrease in long-term interest rates, our income simulation model predicted net interest income would decrease \$1.8 million, or 0.9%. This scenario predicts that interest rates on non-maturing demand and savings

deposits will not decrease in direct proportion to a simulated downward shift in interest rates, thereby reducing interest rate spread and net interest margin.

The preceding interest rate sensitivity analysis does not represent a forecast and should not be relied upon as being indicative of expected operating results.

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#### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As of September 30, 2007, there have been no material changes in the quantitative and qualitative information about market risk provided pursuant to Item 305 of Regulation S-K as presented in our Annual Report on Form 10-K for the year ended December 31, 2006.

## Item 4T. CONTROLS AND PROCEDURES

Our management is responsible for establishing and maintaining effective disclosure controls and procedures, as defined under Rules 13a-15(e) and 15d-15(e) of the Exchange Act. As of September 30, 2007, an evaluation was performed, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of September 30, 2007, were effective in ensuring that information required to be disclosed in this Quarterly Report on Form 10-Q was recorded, processed, summarized, and reported within the time period required by the SEC s rules and forms.

There were no changes in our internal controls over financial reporting for the quarter ended September 30, 2007, that have materially affected, or are reasonably likely to materially affect, such controls.

The effectiveness of our disclosure controls and procedures and our internal control over financial reporting is subject to various inherent limitations, including cost limitations, judgments used in decision-making, assumptions about the likelihood of future events, the soundness of our systems, the possibility of human error, and the risk of fraud. Moreover, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions and the risk that the degree of compliance with policies or procedures may deteriorate over time. Because of these limitations, any system of disclosure controls and procedures or internal control over financial reporting may not be successful in preventing all errors or fraud or in making all material information known in a timely manner to the appropriate levels of management.

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### PART II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

There have been no material changes in legal proceedings as described in our Annual Report on Form 10-K for the year ended December 31, 2006.

#### Item 1A. Risk Factors

In addition to the risk factors discussed in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2006, we have identified the following factors to be considered in evaluating us, our business and an investment in our securities.

Low unemployment rates may increase labor costs and make it difficult to attract and retain qualified employees to operate our business effectively.

Current low unemployment rates in Montana, Wyoming and the surrounding region may increase labor costs and make it difficult to attract and retain qualified employees at all management and staffing levels. Failure to attract and retain employees and maintain adequate staffing of qualified personnel could adversely impact our operations and our ability to execute our business strategy. Furthermore, low unemployment rates may lead to significant increases in salaries, wages and employee benefits expenses as we compete for qualified, skilled employees.

Robert A. Jones, our Executive Vice President and Chief Administration Officer, has announced his intention to retire effective January 2, 2008. We believe we have in place a transition plan that will minimize any potential business disruption that may result from Mr. Jones retirement. In light of Mr. Jones retirement and the pending acquisition of the banking and data services subsidiaries of First Western Bancorp, Inc., we are amending the following operational risk factor presented in Item 1A of our Annual Report on Form 10-K in its entirety as follows:

We may encounter unforeseen difficulties executing our business strategy, including unanticipated integration

We may encounter unforeseen difficulties executing our business strategy, including unanticipated integration problems, business disruption in connection with expansions and loss of key personnel.

Our financial performance and profitability will depend on our ability to execute our business strategy and manage our anticipated future growth. We may experience unforeseen problems as we integrate new banking offices and expand into new markets, including the pending acquisition of the banking and data servicing subsidiaries of First Western Bancorp, Inc. In addition, the pending First Western acquisition and any other future acquisitions or other future growth may present operating and other problems that could negatively affect our business. Our financial performance will also depend on our ability to maintain profitable operations through implementation of our Strategic Vision. Decisions to sell or close units or otherwise change the business mix may adversely impact our financial performance.

Our success depends to a significant extent on the management skills of our existing executive officers and directors, many of whom have held officer and director positions with us for many years. The loss or unavailability of key executives, including Lyle R. Knight, President and Chief Executive Officer, Terrill R. Moore, Executive Vice President and Chief Financial Officer, or Edward Garding, Executive Vice President and Chief Credit Officer, could harm our ability to operate our business or execute our business strategy.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a) There were no unregistered sales of equity securities during the three months ended September 30, 2007.
- (b) Not applicable.

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(c) The following table provides information with respect to purchases made by or on behalf of us or any affiliated purchasers (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934), of our common stock during the three months ended September 30, 2007.

			Total Number	Maximum
			of	Number
			Shares	
			Purchased	of Shares that
	Total		as Part of	
	Number	Average	Publicly	May Yet Be
			Announced	Purchased
	of Shares	Price Paid	Plans	Under the
			or Programs	Plans or
Period	Purchased	Per Share	(1)	Programs
July 2007	38,218	\$89.00	0	Not Applicable
August 2007	39,495	87.33	0	Not Applicable
September 2007	2,587	86.75	0	Not Applicable
Total	80,300	\$88.18	0	Not Applicable

Our common stock is not actively traded, and there is no established trading market for the stock. There is only one class of common stock. As of September 30, 2007, approximately 90% of our common stock was subject to contractual transfer restrictions set forth in shareholder agreements. We have a right of first refusal to repurchase the restricted stock.

Additionally, under certain conditions we may call restricted stock held by our officers, directors and employees. We have no obligation to purchase restricted or unrestricted stock, but have historically purchased such stock. All purchases indicated in the table above were effected pursuant to private transactions.

#### **Item 3. Defaults upon Senior Securities**

None.

#### Item 4. Submission of Matters to a Vote of Security Holders

None.

#### **Item 5. Other Information**

Not applicable or required.

#### Item 6. Exhibits

3.1(1)	Restated Articles of Incorporation dated February 27, 1986
3.2(2)	Articles of Amendment to Restated Articles of Incorporation dated September 26, 1996
3.3(2)	Articles of Amendment to Restated Articles of Incorporation dated September 26, 1996
3.4(6)	Articles of Amendment to Restated Articles of Incorporation dated October 7, 1997
3.5(18)	Restated Bylaws of First Interstate BancSystem, Inc. dated July 29, 2004
4.1(4)	Specimen of common stock certificate of First Interstate BancSystem, Inc.
4.2(1)	Shareholder s Agreement for non-Scott family members
4.3(12)	Shareholder s Agreement for non-Scott family members dated August 24, 2001
4.4(14)	Shareholder s Agreement for non-Scott family members dated August 19, 2002

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4.5(9)	First Interstate Stockholders  Agreements with Scott family members dated January 11, 1999
4.6(9)	Specimen of Charity Shareholder s Agreement with Charitable Shareholders
4.7(15)	Junior Subordinated Indenture dated March 26, 2003 entered into between First Interstate and U.S. Bank National Association, as Debenture Trustee
4.8(15)	Certificate of Trust of First Interstate Statutory Trust dated as March 11, 2003
4.10(15)	Amended and Restated Trust Declaration of First Interstate Statutory Trust
4.11(15)	Form of Capital Security Certificate of First Interstate Statutory Trust (included as an exhibit to Exhibit 4.10)
4.12(15)	Form of Common Security Certificate of First Interstate Statutory Trust (included as an exhibit to Exhibit 4.10)
4.13(15)	Guarantee Agreement between First Interstate BancSystem, Inc. and U.S. Bank National Association
10.1(19)	Credit Agreement dated June 30, 2005, between First Interstate BancSystem, Inc., as borrower, and Wells Fargo Bank, N.A.
10.2(19)	Revolving Line of Credit Note dated June 30, 2005 between First Interstate BancSystem, Inc. and Wells Fargo Bank, N.A.
10.4(2)	Note Purchase Agreement dated August 30, 1996, between First Interstate BancSystem, Inc. and the Montana Board of Investments
10.5(1)	Lease Agreement Between Billings 401 Joint Venture and First Interstate Bank Montana and addendum thereto

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10.7(1)	Stock Option and Stock Appreciation Rights Plan of First Interstate BancSystem, Inc., as amended
10.8(8)	2001 Stock Option Plan
10.9(16)	Employee Stock Purchase Plan of First Interstate BancSystem, Inc., as amended and restated effective April 30, 2003
10.10(3)	Trademark License Agreements between Wells Fargo & Company and First Interstate BancSystem, Inc.
10.12(10)	Employment Agreement between First Interstate BancSystem, Inc. and Lyle R. Knight
10.13(10)	First Interstate BancSystem, Inc. Executive Non-Qualified Deferred Compensation Plan dated November 20, 1998
10.14(7)	First Interstate BancSystem s Deferred Compensation Plan dated December 6, 2000
10.15(12)	First Interstate BancSystem, Inc. 2004 Restricted Stock Award Plan
10.16(17)	Form of First Interstate BancSystem, Inc. Restricted Stock Award Agreement
10.17(17)	Form of First Interstate BancSystem, Inc. Restricted Stock Award Notice of Restricted Stock Award
10.18(21)	First Interstate BancSystem, Inc. 2006 Equity Compensation Plan
10.19(22)	Stock Purchase Agreement by and between First Interstate BancSystem, Inc. and First Western Bancorp, Inc.
31.1	Certification of Quarterly Report on Form 10-Q pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer
31.2	Certification of Quarterly Report on Form 10-Q pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer
32	Certification of Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Management contract or compensatory plan or arrangement.

(1) Incorporated by reference to the Registrant s Registration Statement on

Form S 1, No. 33-84540.

- (2) Incorporated by reference to the Registrant s Form 8-K dated October 1, 1996.
- (3) Incorporated by reference to the Registrant s Registration Statement on Form S 1, No. 333-25633.
- (4) Incorporated by reference to the Registrant s Registration Statement on Form S 1, No. 333-3250.
- (5) Incorporated by reference to the Post-Effective Amendment No. 2 to the Registrant's Registration Statement on Form S-1, No. 33-84540.
- (6) Incorporated by reference to the Registrant s Registration Statement on Form S 1, No. 333-37847.
- (7) Incorporated by reference to the Registrant s Form 10-K for the fiscal year ended December 31, 2002.

- (8) Incorporated by reference to the Registrant s Registration Statement on Form S 8, No. 333-106495.
- (9) Incorporated by reference to the Registrant s Registration Statement on Form S 8, No. 333-76825.
- (10) Incorporated by reference to the Registrant's Form 10-K for the fiscal year ended December 31, 1999.
- (11) Incorporated by reference to the Registrant s Registration Statement on Form S 8, No. 333-69490.
- (12) Incorporated by reference to the Registrant s Post-Effective Amendment No. 1 to Registration Statement on Form S-8, No. 333-76825.
- (13) Incorporated by reference to the Registrant s
  Form 10 -K for the fiscal year ended
  December 31,

2000.

# (14) Incorporated by reference to the Registrant s Post-Effective Amendment No. 2 to Registration Statement on Form S-8, No. 333-76825.

- (15) Incorporated by reference to the Registrant s Quarterly Report on Form 10 Q for the quarter ended June 30, 2003.
- (16) Incorporated by reference to the Registrant s Post-Effective Amendment No. 3 to Registration Statement on Form S-8, No. 333-76825.
- (17) Incorporated by reference to Registrant s Quarterly Report on Form 10 Q for the quarter ended June 30, 2004.
- (18) Incorporated by reference to Registrant s Post-Effective Amendment No. 4 to Registration Statement of Form S-8,

No. 333-76825.

# (19) Incorporated by reference to Registrant s Form 8 -K dated June 30, 2005.

(20) Incorporated by reference to the Registrant s Form 10-K for the fiscal year ended December 31, 2004.

(21) Incorporated by reference to the Registrant s Proxy Statement on Schedule 14A related to the Registrant s Annual Meeting of Shareholders held May 5, 2006.

(22) Incorporated by reference to Registrant s Form 8-K dated September 18, 2007.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST INTERSTATE BANCSYSTEM,

INC.

Date October 29, 2007 /s/ LYLE R. KNIGHT

Lyle R. Knight

President and Chief Executive Officer

Date October 29, 2007 /s/ TERRILL R. MOORE

Terrill R. Moore

Executive Vice President and Chief Financial Officer

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