# Edgar Filing: HARRIS PREFERRED CAPITAL CORP - Form 10-Q <br> HARRIS PREFERRED CAPITAL CORP 

Form 10-Q
August 14, 2006

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549
FORM 10-Q
QUARTERLY REPORT UNDER SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2006
COMMISSION FILE NUMBER 1-13805
HARRIS PREFERRED CAPITAL CORPORATION
(Exact name of registrant as specified in its charter)
\begin{tabular}{cr} 
MARYLAND & \# \(36-4183096\) \\
(State or other jurisdiction & (I.R.S. Employer \\
incorporation or organization) & Identification No.)
\end{tabular}
\begin{tabular}{rr}
111 WEST MONROE STREET, CHICAGO, ILLINOIS & 60603 \\
(Address of principal executive offices) & (Zip Code)
\end{tabular}
REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (312) 461-2121
SECURITIES REGISTERED PURSUANT TO SECTION \(12(\mathrm{~b})\) OF THE ACT:
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## TITLE OF EACH CLASS

7 3/8\% Noncumulative Exchangeable Preferred Stock, Series A, par value $\$ 1.00$ per share

NAME OF EACH EXCHANGE ON WHICH REGISTERED

New York Stock Exchange

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SECURITIES REGISTERED PURSUANT TO SECTION \(12(G)\) OF THE ACT: NONE
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes [X] No [ ]
Indicate by check mark whether this registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of
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"accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange
Act. (Check one):
Large accelerated filer [ ] Accelerated filer [ ] Non-accelerated filer [X]
    Indicate by check mark whether the registrant is a shell company ( as
defined in Rule 12b-2 of the Act).
    Yes [ ] No [X]
            The number of shares of Common Stock, $1.00 par value, outstanding on
August 14, 2006 was 1,000. No common equity is held by nonaffiliates.
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## HARRIS PREFERRED CAPITAL CORPORATION

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PART I. FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

HARRIS PREFERRED CAPITAL CORPORATION

CONSOLIDATED BALANCE SHEETS

| $\begin{gathered} \text { JUNE } 30, \\ 2006 \end{gathered}$ | $\begin{gathered} \text { DECEMBER } 31, \\ 2005 \end{gathered}$ | $\begin{gathered} \text { JUNE } 30 \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: |
| (UNAUDITED) | (AUDITED) | (UNAUDIT |
| (IN THOU | S, EXCEPT | E DATA) |



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| Mortgage-backed. | 343,947 | 373,584 | 431,35 |
| :---: | :---: | :---: | :---: |
| U.S. Treasury | 104,888 | 74,946 | 29,98 |
| Other assets | 1,420 | 1,461 | 1,66 |
| TOTAL ASSETS. | \$474,735 | \$479,875 | \$486,94 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| Accrued expenses. | 95 | \$ 129 | \$ |
| Commitments and contingencies. | -- | -- |  |
| STOCKHOLDERS' EQUITY |  |  |  |
| 7 3/8\% Noncumulative Exchangeable Preferred Stock, Series A (\$1 par value); liquidation value of $\$ 250,000,000$ and $20,000,000$ shares authorized, $10,000,000$ shares issued and outstanding. | 250,000 | 250,000 | 250,00 |
| Common stock (\$1 par value); 1,000 shares authorized, issued and outstanding..................................... | 1 | 1 |  |
| Additional paid-in capital | 240,733 | 240,733 | 240,73 |
| Earnings in excess of (less than) distributions.. | 956 | (2) | (3) |
| Accumulated other comprehensive loss -- net unrealized losses on available-for-sale securities................. | $(17,050)$ | $(10,986)$ | (3,50 |
| TOTAL STOCKHOLDERS' EQUITY. | 474,640 | 479,746 | 486,84 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY. | \$474,735 | \$479,875 | \$486,94 |

The accompanying notes are an integral part of these consolidated financial statements.

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## HARRIS PREFERRED CAPITAL CORPORATION <br> CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (UNAUDITED)

| QUAR J | $\begin{aligned} & \text { ENDED } \\ & 0, \end{aligned}$ | SIX MONTHS ENDED JUNE 30, |  |
| :---: | :---: | :---: | :---: |
| 2006 | 2005 | 2006 | 2005 |

(IN THOUSANDS, EXCEPT PER SHARE DATA)


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| General and administrat | 78 | 33 | 164 | 135 |
| :---: | :---: | :---: | :---: | :---: |
| Total operating expenses | 114 | 82 | 237 | 216 |
| Net income. | 5,162 | 4,780 | 10,176 | 9,421 |
| Preferred dividends | 4,609 | 4,609 | 9,218 | 9,218 |
| NET INCOME AVAILABLE TO COMMON STOCKHOLDER. | 553 | \$ 171 | \$ 958 | \$ 203 |
| Basic and diluted earnings per common share. | \$553.00 | \$171.00 | \$958.00 | \$203.00 |
| Net income. | \$ 5,162 | \$ 4,780 | \$10,176 | \$ 9,421 |
| Other comprehensive (loss) income -- net unrealized (losses)/gains on available-for-sale securities.. | $(2,774)$ | 4,200 | $(6,064)$ | $(2,242)$ |
| Comprehensive income. | \$ 2,388 | \$ 8,980 | \$ 4,112 | \$ 7,179 |

The accompanying notes are an integral part of these consolidated financial statements.

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## HARRIS PREFERRED CAPITAL CORPORATION <br> CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)

|  | SIX MONTHS ENDED JUNE 30, |  |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
|  | (IN TH EXCEPT PER | $\begin{aligned} & \text { ANDS, } \\ & \text { ARE DATA) } \end{aligned}$ |
| Balance at January 1 | \$479,746 | \$488, 888 |
| Net income | 10,176 | 9,421 |
| Other comprehensive loss. | $(6,064)$ | $(2,242)$ |
| Dividends (preferred stock \$0.4609 per share) | $(9,218)$ | $(9,218)$ |
| Balance at June 30. | \$474, 640 | \$486,849 |

The accompanying notes are an integral part of these consolidated financial statements.

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The accompanying notes are an integral part of these consolidated financial statements.

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## HARRIS PREFERRED CAPITAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. BASIS OF PRESENTATION

Harris Preferred Capital Corporation (the "Company") is a Maryland corporation whose principal business objective is to acquire, hold, finance and manage qualifying real estate investment trust ("REIT") assets (the "Mortgage Assets"), consisting of a limited recourse note or notes (the "Notes") issued by Harris N.A. (the "Bank") secured by real estate mortgage assets (the "Securing Mortgage Loans") and other obligations secured by real property, as well as certain other qualifying REIT assets, primarily U.S. treasury securities and securities collateralized with real estate mortgages. The Company holds its assets through a Maryland real estate investment trust subsidiary, Harris Preferred Capital Trust. Harris Capital Holdings, Inc., owns $100 \%$ of the

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Company's common stock. The Bank owns all common stock outstanding issued by Harris Capital Holdings, Inc.

The accompanying consolidated financial statements have been prepared by management from the books and records of the Company. These statements reflect all adjustments and disclosures which are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented and should be read in conjunction with the notes to financial statements included in the Company's 2005 Form 10-K. Certain reclassifications were made to conform prior years' financial statements to the current year's presentation. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission.

## 2. COMMITMENTS AND CONTINGENCIES

Legal proceedings in which the Company is a defendant may arise in the normal course of business. There is no pending litigation against the Company.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING INFORMATION
The statements contained in this Report on Form 10-Q that are not purely historical are forward-looking statements within the meaning of section 27A of the Securities Act of 1933 and Section $21 E$ of the Securities Exchange Act of 1934, including statements regarding the Company's expectation, intentions, beliefs or strategies regarding the future. Forward-looking statements include the Company's statements regarding tax treatment as a real estate investment trust, liquidity, provision for loan losses, capital resources and investment activities. In addition, in those and other portions of this document, the words "anticipate," "believe," "estimate," "expect," "intend" and other similar expressions, as they relate to the Company or the Company's management, are intended to identify forward-looking statements. Such statements reflect the current views of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. It is important to note that the Company's actual results could differ materially from those described herein as anticipated, believed, estimated or expected. Among the factors that could cause the results to differ materially are the risks discussed in Item 1A. "Risk Factors" in the Company's 2005 Form 10-K and in the "Risk Factors" section included in the Company's Registration Statement on Form S-11 (File No. 333-40257), with respect to the Preferred Shares declared effective by the Securities and Exchange Commission on February 5, 1998. The Company assumes no obligation to update any such forward-looking statement.

## RESULTS OF OPERATIONS

## SECOND QUARTER 2006 COMPARED WITH SECOND QUARTER 2005

The Company's net income for the second quarter of 2006 was $\$ 5.2$ million, an $8 \%$ increase from the second quarter 2005 net income of $\$ 4.8$ million. Earnings increased primarily because of increased interest income on earning assets.

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HARRIS PREFERRED CAPITAL CORPORATION
Interest income on securities purchased under agreement to resell for the second quarter of 2006 was $\$ 1.3$ million, on an average balance of $\$ 87.8$ million, with an average rate of $5.7 \%$. During the same period in 2005 , the interest

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income on securities purchased under agreement to resell was \$251 thousand on an average balance of $\$ 32.4$ million, with an average rate of $3.1 \%$. Second quarter 2006 interest income on the Notes totaled $\$ 119$ thousand and yielded $6.4 \%$ on $\$ 7.4$ million of average principal outstanding for the quarter compared to \$171 thousand and a $6.4 \%$ yield on $\$ 10.7$ million average principal outstanding for second quarter 2005. The decrease in income was attributable to a reduction in the Note balance because of principal paydowns by customers on the Securing Mortgage Loans. Interest income on securities available-for-sale for the current quarter was $\$ 3.9$ million resulting in a yield of $4.4 \%$ on an average balance of $\$ 359$ million, compared to $\$ 4.4$ million with a yield of $4.1 \%$ on an average balance of $\$ 433$ million for the same period a year ago. The decrease in the interest income is primarily attributable to the decrease in the investment portfolio of mortgage-backed securities.

There were no Company borrowings during second quarter 2006 or 2005.
Second quarter 2006 operating expenses totaled $\$ 114$ thousand, an increase of $\$ 32$ thousand or $39 \%$ from the second quarter of 2005 . Loan servicing expenses totaled $\$ 6$ thousand, a decrease of $\$ 2$ thousand from a year ago. This decrease is attributable to the reduction in the principal balance of the Notes, thereby reducing servicing fees payable to the Bank. Advisory fees for the second quarter 2006 were $\$ 30$ thousand compared to $\$ 41$ thousand a year earlier. General and administrative expenses totaled $\$ 78$ thousand, an increase of $\$ 45$ thousand over the same period in 2005 primarily as a result of credits for printing and processing costs received in 2005 for prior periods.

At June 30, 2006 and 2005, there were no Securing Mortgage Loans on nonaccrual status.

The company classifies all securities as available-for-sale, even if the Company has no current plans to divest. Available-for-sale securities are reported at fair value with unrealized gains and losses included as a separate component of stockholders' equity. At June 30, 2006, net unrealized losses on available-for-sale securities were $\$ 17.1$ million compared to $\$ 3.5 \mathrm{million}$ of unrealized losses on June 30, 2005 and $\$ 11.0$ million of unrealized losses at December 31, 2005. The unrealized loss positions at June 30, 2006 and 2005 and December 31, 2005 were attributed to changes in interest rates and not to lowered credit quality of individual securities; therefore management believes these unrealized losses are temporary.

SIX MONTHS ENDED JUNE 30, 2006 COMPARED WITH JUNE 30, 2005
The Company's net income for the six months ended June 30, 2005 was $\$ 10.2$ million. This represented a $\$ 755$ thousand increase or $8 \%$ from 2005 earnings. Earnings increased primarily because of an increase in balances of securities purchased under agreement to resell.

Interest income on securities purchased under agreement to resell for the six months ended June 30,2006 was $\$ 2.3$ million, on an average balance of $\$ 82.6$ million, with an average rate of $5.5 \%$. During the same period in 2005 , the interest income on securities purchased under agreement to resell was \$451 thousand on an average balance of $\$ 32.4$ million, with an average rate of $2.8 \%$. Interest income on the Notes for the six months ended June 30,2006 totaled $\$ 249$ thousand, yielding $6.4 \%$ on $\$ 7.8$ million of average principal outstanding compared to $\$ 355$ thousand of income yielding $6.4 \%$ on $\$ 11$ million of average principal outstanding for the same period in 2005. The decrease in income was attributable to a reduction in the Note balance because of customer payoffs on the Securing Mortgage Loans. The average outstanding balance of the Securing Mortgage Loans was $\$ 10$ million for the six months ended June 30,2006 and $\$ 14$ million for the same period in 2005. There were no Company borrowings during either period. Interest income on securities available-for-sale for the six months ended June 30, 2006 was $\$ 7.9$ million resulting in a yield of $4.3 \%$ on an

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average balance of $\$ 365$ million, compared to $\$ 8.8$ million resulting in a yield of $4.1 \%$ on an average balance of $\$ 435$ million a year ago. The decrease in interest income from available-for-sale securities is primarily attributable to the decrease in the portfolio of mortgage-backed securities.

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## HARRIS PREFERRED CAPITAL CORPORATION

Operating expense for the six months ended June 30, 2006 totaled $\$ 237$ thousand, an increase of $\$ 21$ thousand from a year ago. Loan servicing expenses for the six months ended June 30,2006 totaled $\$ 12$ thousand, a decrease of $\$ 4$ thousand or $25 \%$ from 2005. This decrease is attributable to the reduction in the principal balance of the Notes because servicing costs vary directly with these balances. Advisory fees for the six months ended June 30,2006 were $\$ 61$ thousand compared to $\$ 65$ thousand a year ago. General and administrative expenses totaled $\$ 164$ thousand, an increase of $\$ 29$ thousand or $21 \%$ over the same period in 2005 as a result of increased costs for regulatory filings and prior year credits for printing and processing costs received in 2005.

On June 30, 2006, the Company paid a cash dividend of $\$ 0.46094$ per share on outstanding Preferred Shares to the stockholders of record on June 15, 2006 as declared on May 31, 2006. On June 30, 2005, the Company paid a cash dividend of $\$ 0.46094$ per share on outstanding Preferred Shares to the stockholders of record on June 15, 2005, as declared on June 2, 2005.

## LIQUIDITY RISK MANAGEMENT

The objective of liquidity management is to ensure the availability of sufficient cash flows to meet all of the Company's financial commitments. In managing liquidity, the Company takes into account various legal limitations placed on a REIT.

The Company's principal asset management requirements are to maintain the current earning asset portfolio size through the acquisition of additional Notes or other qualifying assets in order to pay dividends to its stockholders after satisfying obligations to creditors. The acquisition of additional Notes or other qualifying assets is funded with the proceeds obtained as a result of repayment of principal balances of individual Securing Mortgage Loans or maturities or sales of securities. The payment of dividends on the Preferred Shares is made from legally available funds, arising from operating activities of the Company. The Company's cash flows from operating activities principally consist of the collection of interest on the Notes, mortgage-backed securities and other earning assets. The Company does not have and does not anticipate having any material capital expenditures.

In order to remain qualified as a REIT, the Company must distribute annually at least $90 \%$ of its adjusted REIT ordinary taxable income, as provided for under the Internal Revenue Code, to its common and preferred stockholders. The Company currently expects to distribute dividends annually equal to $90 \%$ or more of its adjusted REIT ordinary taxable income.

The Company anticipates that cash and cash equivalents on hand and the cash flow from the Notes and mortgage-backed and U.S Treasury securities will provide adequate liquidity for its operating, investing and financing needs including the capacity to continue preferred dividend payments on an uninterrupted basis.

As presented in the accompanying Consolidated Statements of Cash Flows, the primary sources of funds in addition to $\$ 10.2$ million provided from operations during the six months ended June 30,2006 were $\$ 1.5$ million provided by principal repayments on the Notes and $\$ 198.8$ million from the maturities of securities available-for-sale. In the prior period ended June 30, 2005, the

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primary sources of funds other than $\$ 9.3$ million from operations were $\$ 1.6$ million provided by principal repayments on the Notes and $\$ 113.9$ million from the maturities of securities available-for-sale. The primary uses of funds for the six months ended June 30,2006 were $\$ 205.2$ million for purchases of securities available-for-sale and $\$ 9.2$ million in preferred stock dividends paid. For the prior year's period ended June 30,2005 , the primary uses of funds were $\$ 113.2$ million for purchases of securities available-for-sale and $\$ 9.2$ million in preferred stock dividends paid.

## MARKET RISK MANAGEMENT

The Company's market risk is composed primarily of interest rate risk. There have been no material changes in market risk or the manner in which the Company manages market risk since December 31, 2005.

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HARRIS PREFERRED CAPITAL CORPORATION

## OTHER MATTERS

As of June 30, 2006, the Company believes that it is in full compliance with the REIT tax rules, and expects to qualify as a non-taxable REIT under the provisions of the Internal Revenue Code. The Company expects to meet all REIT requirements regarding the ownership of its stock and anticipates meeting the annual distribution requirements.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

FINANCIAL STATEMENTS OF HARRIS N.A.

The following unaudited financial information for the Bank is included because the Company's Preferred Shares are automatically exchangeable for a new series of preferred stock of the Bank upon the occurrence of certain events.

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HARRIS N.A. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CONDITION
(UNAUDITED)

| $\begin{gathered} \text { JUNE } 30, \\ 2006 \end{gathered}$ | $\begin{gathered} \text { DECEMBER 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { JUNE 30, } \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: |
| (UNAUDITED) | (AUDITED) | (UNAUDITED) |
| (IN THO | NDS EXCEPT | E DATA) |


| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks. | 988,329 | \$ 1,321,202 | \$ | 925,768 |
| Money market assets: |  |  |  |  |
| Interest-bearing deposits at banks | 1,201,761 | 1,007,411 |  | 667,915 |
| Federal funds sold. | 595,010 | 303,130 |  | 180,666 |

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| Securities available-for-sale (including \$4.20 billion, $\$ 3.79$ billion, and $\$ 4.40$ billion of securities pledged as collateral for repurchase agreements at June 30, 2006, December 31, 2005 and <br>  | 7,138,656 | 6,513,873 | 7,648,285 |
| :---: | :---: | :---: | :---: |
| Trading account assets | 256,747 | 181,121 | 127,493 |
| Loans held for sale | 34,044 | 32,364 | 51,237 |
| Loans. | 25,014,563 | 23,783,547 | 22,351,489 |
| Allowance for loan losses | $(319,438)$ | (324, 080) | $(314,798)$ |
| Net loans | 24,695,125 | 23,459,467 | $22,036,691$ |
| Premises and equipment | 449,453 | 436,609 | 429,730 |
| Bank-owned insurance | $1,136,601$ | 1,115,172 | 1,092,776 |
| Goodwill and other intangible assets | 343,560 | 353,439 | 318,626 |
| Other assets | 709,841 | 805,575 | 697,462 |
| TOTAL ASSETS | \$37,549,127 | \$35,529,363 | \$34,176,649 |
| LIABILITIES |  |  |  |
| Deposits in domestic offices -- noninterest-bearing. <br> -- interest-bearing... | $\begin{array}{r} 6,522,870 \\ 18,401,581 \end{array}$ | $\begin{array}{r} 6,278,823 \\ 17,471,141 \end{array}$ | $\begin{array}{r} 5,536,027 \\ 17,055,148 \end{array}$ |
| Deposits in foreign offices -- interest-bearing. | $1,531,854$ | 1,270,741 | 1,207,928 |
| Total deposits | 26,456,305 | 25,020,705 | $23,799,103$ |
| Federal funds purchased and securities sold under agreement to repurchase. | 3,365,226 | 3,413,640 | 3,923,999 |
| Short-term borrowings | 1,898,805 | 2,041,715 | $1,897,701$ |
| Short-term senior notes | 500,000 | 800,000 | 400,000 |
| Accrued interest, taxes and other expenses | 279,991 | 253,141 | 218,410 |
| Other liabilities | 374,656 | 261,065 | 296,447 |
| Long-term notes -- seni | 996,500 | 250,000 | 250,000 |
| Long-term notes -- subordinated. | 292,750 | 292,750 | 292,750 |
| Minority interest -- preferred stock of subsidiary. | 250,000 | 250,000 | 250,000 |
| TOTAL LIABILITIES | 34,414,233 | 32,583,016 | $31,328,410$ |
| STOCKHOLDER'S EQUITY |  |  |  |
| ommon stock (\$10 par value); authorized 40,000,000 shares; issued and outstanding 13,905,513, |  |  |  |
| Surplus. | 1,358,808 | 1,204,450 | 1,155,158 |
| Retained earnings | 1,716,724 | 1,675,571 | 1,595,965 |
| Accumulated other comprehensive loss. | $(79,693)$ | $(69,859)$ | $(38,457)$ |
| TOTAL STOCKHOLDER'S EQUITY. | 3,134,894 | $2,946,347$ | $2,848,239$ |
| TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY. | \$37,549,127 | \$35,529,363 | \$34,176,649 |
|  | $=========$ | ========== | $=========$ |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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QUARTER ENDED JUNE 30,

| 2006 | 2005 |
| :---: | :---: |

(IN THOUSANDS)
INTEREST INCOME

| Loans. | \$380,346 | \$297,340 | \$739,850 | \$573,6 |
| :---: | :---: | :---: | :---: | :---: |
| Money market assets: |  |  |  |  |
| Deposits at banks. | 3,361 | 2,363 | 6,637 | 4,5 |
| Federal funds sold. | 7,078 | 1,622 | 10,060 | 3, |
| Trading accounts. | 2,335 | 1,448 | 3,999 | 2,5 |
| Securities available for sale: |  |  |  |  |
| U.S. Treasury and federal agency. | 60,359 | 41,227 | 111,804 | 75,0 |
| State and municipal. | 5,724 | 4,889 | 11,004 | 9,4 |
| Other. | 5,668 | 4,592 | 10,728 | 8, 6 |
| Total interest income | 464,871 | 353,481 | 894,082 | 677,0 |
| INTEREST EXPENSE |  |  |  |  |
| Deposits. | 168,407 | 105,049 | 318,189 | 195,2 |
| Short-term borrowings | 73,655 | 36,248 | 129,545 | 63,5 |
| Short-term senior notes | 3,983 | 4,146 | 11,754 | 5,8 |
| Long-term notes -- senior | 5,073 | -- | 8,543 |  |
| Long-term notes -- subordinated. | 3,904 | 2,390 | 7,450 | 4, 5 |
| Minority interest -- dividends on preferred stock of subsidiary................................................. . . | 4,610 | 4,610 | 9,219 | 9, 2 |
| Total interest expense | 259,632 | 152,443 | 484,700 | 278, 4 |
| NET INTEREST INCOME. | 205,239 | 201,038 | 409,382 | 398,5 |
| Provision for loan losses. | 5,661 | 2,118 | 11,307 | 5,0 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES. | 199,578 | 198,920 | 398,075 | 393,5 |
| NONINTEREST INCOME |  |  |  |  |
| Trust and investment management fees. | 22,366 | 23,711 | 37,690 | 47,1 |
| Money market and bond trading. | 4,177 | 2,542 | 5,728 | 5,1 |
| Foreign exchange. | 1,200 | 1,425 | 2,400 | 2,6 |
| Service charges and fees | 33,878 | 33,533 | 66,308 | 63,6 |
| Net securities gains (losses) | 2,455 | 157 | 2,352 |  |
| Bank-owned insurance | 10,856 | 9,880 | 21,440 | 20,1 |
| Letter of credit fees | 4,601 | 5,003 | 9,538 | 10,5 |
| Syndication fees. | 4,168 | 3,436 | 5,865 | 6,1 |
| Other. | 17,675 | 26,080 | 34,014 | 53,7 |
| Total noninterest income. | 101,376 | 105,767 | 185,335 | 209,1 |
| NONINTEREST EXPENSES |  |  |  |  |
| Salaries and other compensation. | 85,176 | 92,482 | 169,706 | 184,2 |
| Pension, profit sharing and other employee benefits. | 26,583 | 27,623 | 56,916 | 54, 6 |
| Net occupancy | 19,050 | 18,591 | 37,709 | 35,5 |
| Equipment | 16,004 | 13,554 | 31,199 | 27,3 |
| Marketing | 9,236 | 10,327 | 19,694 | 18,9 |
| Communication and delivery | 6,005 | 4,785 | 12,019 | 10,9 |
| Expert services. | 7,782 | 5,770 | 17,255 | 11, |
| Contract programming | 6,484 | 6,613 | 14,074 | 14,0 |
| Intercompany services. | 13,891 | 6,180 | 28,868 | 16,9 |
| Other......... | 28,668 | 26,760 | 53,481 | 50, 8 |

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The accompanying notes to consolidated financial statements are an integral part of these statements.

HARRIS N.A. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)



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The accompanying notes to consolidated financial statements are an integral part of these statements.

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HARRIS N.A. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY
(UNAUDITED)

|  | 2006 | 2005 |
| :---: | :---: | :---: |
|  | (IN THOU | ANDS ) |
| BALANCE AT JANUARY 1 | \$2,946,347 | \$2,774,752 |
| Net income | 93,153 | 114,975 |
| Contributions to capital surplus | 148,001 | -- |
| Issuance of common stock. | 2,870 | -- |
| Stock option exercise. | 6,357 | 3,599 |
| Dividends -- preferred stock. | -- | (62) |
| Dividends -- common stock | $(51,000)$ | $(51,000)$ |
| Other comprehensive (loss) income. | $(9,834)$ | 5,975 |
| BALANCE AT JUNE 30. | \$3,134,894 | \$2,848,239 |
|  | ========= | ========== |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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HARRIS N.A. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

 (UNAUDITED)| 2006 | 2005 |
| :---: | :---: |
| (IN THOUSANDS) |  |



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The accompanying notes to consolidated financial statements are an integral part of these statements.

HARRIS N.A. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. BASIS OF PRESENTATION

Harris N.A. (the "Bank") is a wholly-owned subsidiary of Harris Bankcorp, Inc. ("Bankcorp"), a wholly-owned subsidiary of Harris Financial Corp., a wholly-owned U.S. subsidiary of Bank of Montreal. The consolidated financial statements of the Bank include the accounts of the Bank and its wholly-owned

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subsidiaries. Significant intercompany accounts and transactions have been eliminated. Certain reclassifications were made to conform prior year's financial statements to the current year's presentation.

On February 17, 2006 Bankcorp merged one of its bank subsidiaries, New Lenox State Bank, with and into Harris N.A. This transaction was recorded at its carrying value and prior year financial statements have been restated.

The consolidated financial statements have been prepared by management from the books and records of the Bank, without audit by independent certified public accountants. However, these statements reflect all adjustments and disclosures which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented.

Because the results of operations are so closely related to and responsive to changes in economic conditions, the results for any interim period are not necessarily indicative of the results that can be expected for the entire year.

## 2. LEGAL PROCEEDINGS

The Bank and certain of its subsidiaries are defendants in various legal proceedings arising in the normal course of business. In the opinion of management, based on the advice of legal counsel, the ultimate resolution of these matters will not have a material adverse effect on the Bank's consolidated financial position.

## 3. CASH FLOWS

For purposes of the Bank's Consolidated Statements of Cash Flows, cash and cash equivalents is defined to include cash and demand balances due from banks. Cash interest payments for the six months ended June 30 totaled $\$ 476.7$ million and $\$ 263.1$ million in 2006 and 2005 , respectively. Cash income tax payments over the same periods totaled $\$ 65.8$ million and $\$ 40.2$ million, respectively.

HARRIS N.A. AND SUBSIDIARIES

FINANCIAL REVIEW

SECOND QUARTER 2006 COMPARED WITH SECOND QUARTER 2005

SUMMARY

The Bank had second quarter 2006 net income of $\$ 51.8$ million, a decrease of $\$ 8.6$ million or 14 percent from second quarter 2005 . Return on equity was 6.90 percent in the current quarter, compared to 8.62 percent from last year's second quarter. Return on assets was 0.56 percent compared to 0.71 percent a year ago.

Second quarter net interest income on a fully taxable equivalent basis was $\$ 212.7$ million, up $\$ 6.2$ million or 3 percent from $\$ 206.5$ million in 2005 's second quarter. Average earning assets increased 10 percent to $\$ 33.57$ billion from $\$ 30.61$ billion in 2005 , due primarily to an increase of $\$ 2.6$ billion in average loans. Net interest margin decreased to 2.54 percent in the current quarter from 2.70 percent in the year-ago quarter, primarily reflecting a flat yield curve that depressed spreads on earnings assets and the impact of greater reliance on higher-cost wholesale funding sources. This was somewhat offset by strong loan growth, particularly in the retail loan portfolio, which are generally higher yielding earnings assets.

The second quarter 2006 provision for loan losses was $\$ 5.7$ million compared

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to $\$ 2.1$ million in the second quarter of 2005 . Net charge-offs increased to $\$ 8.2$ million from $\$ 2.3$ million in the prior year. The credit profile of the loan portfolio is expected to remain solid with moderate increases in default and loss experiences in late 2006. The increase in the provision in the second quarter of 2006 reflected charge-off activity and management's assessment of non-performing loans.

Noninterest income was $\$ 101.4$ million, a decrease of $\$ 4.4$ milion or 4 percent from the same quarter last year. This was primarily attributable to a $\$ 5.9$ million decline in intercompany service income, a $\$ 2.5$ million decrease in referral fees and a $\$ 1.3$ million decrease in trust and investment management fees. The decreases were partially offset by a $\$ 2.3$ million increase in net securities gains, a $\$ 1.6$ million increase in money market and bond trading income and $\$ 1.0$ million higher in bank-owned insurance income.

Second quarter 2006 noninterest expenses of $\$ 223.9$ million increased $\$ 6.3$ million or 3 percent from the year ago quarter. The increase was primarily attributable to intercompany service costs rising by $\$ 7.7$ million and a $\$ 2.5$ million increase in equipment expenditures. The increases were partially offset by reduced salaries and other compensation expenses. Income tax expense decreased $\$ 1.5$ million, reflecting lower pretax income from prior year's results. The effective tax rate was higher in this year's quarter as a result of current second quarter settlements for prior years' tax returns.

Nonperforming assets at June 30,2006 were $\$ 125$ million or 0.50 percent of total loans, down from $\$ 169$ million or 0.69 percent at March 31, 2006, and $\$ 146$ million or 0.65 percent a year ago. At June 30, 2006, the allowance for loan losses was $\$ 319$ million, equal to 1.28 percent of loans outstanding, compared to $\$ 315$ million or 1.41 percent of loans outstanding at the end of second quarter 2005. As a result, the ratio of the allowance for loan losses to nonperforming assets increased from 215 percent at June 30, 2005 to 255 percent at June 30, 2006.

At June 30, 2006, Tier 1 capital of the Bank amounted to $\$ 3.12$ billion, up from $\$ 2.83$ billion one year earlier. The regulatory leverage capital ratio was 8.48 percent for the second quarter of 2006 compared to 8.43 percent in the same quarter of 2005. The Bank's capital ratio exceeds the prescribed regulatory minimum for banks. The Bank's June 30, 2006 Tier 1 and total risk-based capital ratios were 9.84 percent and 11.77 percent compared to respective ratios of 9.92 percent and 12.05 percent at June $30,2005$.

SIX MONTHS ENDED JUNE 30, 2006 COMPARED WITH JUNE 30, 2005
SUMMARY

The Bank had net income for the six months ended June 30, 2006 of $\$ 93.2$ million, a decrease of $\$ 21.8$ million or 19 percent from the same period a year ago. Return on equity was 6.31 percent in the current

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HARRIS N.A. AND SUBSIDIARIES
year, compared to 8.28 percent from last year. Return on assets was 0.52 percent compared to 0.70 percent a year ago.

Net interest income on a fully taxable equivalent basis was $\$ 423.1$ million, up $\$ 14.4$ million or 4 percent from $\$ 408.7$ million in 2005 's year-to-date period. Average earning assets increased 10 percent to $\$ 32.98$ billion from $\$ 30.07$ billion in 2005. Loan growth of $4.77 \%$ fueled the increase in earnings assets. Net interest margin decreased to 2.58 percent from 2.73 percent in 2005, reflecting the impact of higher rates on deposits and the issuance of

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higher-cost wholesale supporting funds. This was somewhat offset by higher yields in the loan portfolio and strong retail loan growth.

The year-to-date 2006 provision for loan losses was $\$ 11.3$ million compared to $\$ 5.1$ million in 2005, an increase of $\$ 6.2$ million. Net charge-offs were $\$ 15.9$ million, an increase of $\$ 4.7$ million from last year, resulting primarily from higher retail loan write-offs. The increase in provision resulted from increased net charge-offs and management's assessment of non-performing loans.

Noninterest income of $\$ 185.3$ million decreased $\$ 23.8$ million or 11 percent from the same period last year. This was primarily attributable to a $\$ 9.5$ million decline in trust and investment management fees a $\$ 9.3$ million decrease in intercompany service income, a $\$ 3.2$ million prior year gain on a loan sale and lower indirect loan and referral fees. The decreases were partially offset by a $\$ 2.6$ million increase in service charges and fees and a $\$ 2.4$ million increase in net securities gains.

Noninterest expenses of $\$ 451.0$ million increased $\$ 15.4$ million or 4 percent from the year-ago period. The increase was attributable to intercompany service costs rising by $\$ 11.9$ million and $a \$ 5.3$ increase in expert service fees, as well as increases in most expense categories. These increases were primarily offset by reduced salaries and other compensation expenses. Income tax expense decreased $\$ 12.8$ million, reflecting lower pretax income from year ago results.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
See "Liquidity Risk Management" and "Market Risk Management" under Management's Discussion and Analysis of Financial Condition and Results of Operations on page 6.

ITEM 4. CONTROLS AND PROCEDURES

As of June 30, 2006, Paul R. Skubic, the Chairman of the Board, Chief Executive Officer and President of the Company, and Pamela C. Piarowski, the Chief Financial Officer of the Company, evaluated the effectiveness of the disclosure controls and procedures of the Company and concluded that these disclosure controls and procedures are effective to ensure that material information required to be included in this Report has been recorded, processed, summarized and made known to them in a timely fashion, as appropriate to allow timely decisions regarding disclosures. There was no change in the Company's internal control over financial reporting identified in connection with such evaluations that occurred during the quarter ended June 30, 2006 that has materially affected or is reasonably likely to materially affect, the company's internal control over financial reporting.

PART II. OTHER INFORMATION

ITEMS 1, 1A, 2, 3, 4 AND 5 ARE BEING OMITTED FROM THIS REPORT BECAUSE SUCH ITEMS ARE NOT APPLICABLE TO THE REPORTING PERIOD.

ITEM 6. EXHIBITS

> 31.1 CERTIFICATION OF PAMELA C. PIAROWSKI PURSUANT TO RULE 13A-14(A)
> 31.2 CERTIFICATION OF PAUL R. SKUBIC PURSUANT TO RULE 13A-14(A)
> 32.1 CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 , AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Harris Preferred Capital Corporation has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized on the 14 th day of August 2006.

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/s/ PAUL R. SKUBIC
Paul R. Skubic
Chairman of the Board and President
/s/ PAMELA C. PIAROWSKI
Pamela C. Piarowski
Chief Financial Officer
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