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INSIGNIA FINANCIAL GROUP INC /DE/
Form 8-K
December 28, 2001

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT: December 19, 2001
(Date of earliest event reported)

INSIGNIA FINANCIAL GROUP, INC.
(Exact Name of Registrant as Specified in Its Charter)

DELAWARE
(State of Incorporation)

COMMISSION FILE NUMBER
(1-14373)

56-2
(I.R.S. Employer

200 PARK AVENUE, NEW YORK, NEW YORK
(Address of Principal Executive Officers)

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(Zip

(212) 984-8033
(Registrant's Telephone Number, Including Area Code)

ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS

On December 19, 2001, Insignia Financial Group, Inc. (the "Company" or "Insignia"), through its subsidiary Insignia France SARL, completed the previously announced acquisition of all of the outstanding share capital of Societe Financiere Bourdais and affiliated companies ("Groupe Bourdais" or "Bourdais"), headquartered in Paris, France. Founded in 1954, Groupe Bourdais is

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one of France's premier commercial real estate services companies with operations in eight offices in Greater Paris (Ile de France region), Lyon, Aix and Marseille. For the fiscal year ended March 31, 2001, Bourdais generated service revenues of \$44.6 million.

The base purchase price for Bourdais was approximately \$17.8 million, comprised of \$13.7 million paid in cash and the issuance of 402,645 shares of Insignia's Common Stock (valued at approximately \$4.1 million). The cash portion of the purchase was sourced by available cash and unused lines of credit. Additional purchase consideration of up to approximately \$27.8 million is contingent on the future performance of Bourdais over the next three years. The acquisition will be accounted for as a purchase; and substantially all of the purchase price represents goodwill and other intangibles. Bourdais has adopted the name Insignia Bourdais from the date of closing.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

(c) Exhibits - The following are furnished as exhibits to this report:

Exhibit No.

10.1 Share Purchase Agreement, dated as of December 16, 2001, between Jean Claude Bourdais and Others listed therein as sellers, Insignia Financial Group, Inc. and Insignia France SARL as buyer.

99.1 Press Release dated December 19, 2001.

The financial statements of Groupe Bourdais and required pro forma information to be filed as exhibits to this report are not included herein and will be filed as soon as practicable, but no later than March 4, 2002.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

INSIGNIA FINANCIAL GROUP, INC.

By: /s/ Adam B. Gilbert

Adam B. Gilbert

Executive Vice President

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