VIALTA INC Form 10-Q May 13, 2004

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended March 31, 2004.

or

TRANSITIONAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from: to:

Commission file number 0-32809

Vialta, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 94-3337236 (I.R.S. Employer Identification No.)

48461 Fremont Boulevard Fremont, California 94538

(Address, including zip code, of Registrant s principal executive offices)

(510) 870-3088

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The number of outstanding shares of the registrant s common stock, par value \$0.001 per share, on May 3, 2004 was 82,879,017 shares.

VIALTA, INC.

FORM 10-Q: QUARTER ENDED MARCH 31, 2004

TABLE OF CONTENTS

Page

	PART I. FINANCIAL INFORMATION	
<u>Item 1.</u>	Financial Statements (unaudited)	2
	Condensed Consolidated Balance Sheets March 31, 2004 and December 31,	
	<u>2003</u>	2
	Condensed Consolidated Statements of Operations three months ended	
	March 31, 2004 and 2003	3
	Condensed Consolidated Statements of Cash Flows three months ended	
	March 31, 2004 and 2003	4
	Notes to Condensed Consolidated Financial Statements	5
<u>Item 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of	
	Operations	11
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	14
<u>Item 4.</u>	Controls and Procedures	14
	PART II. OTHER INFORMATION	
<u>Item 6.</u>	Exhibits and Reports on Form 8-K	14
Signatures 1		15
Exhibit Index		
EXHIBIT 31.1		
EXHIBIT 31.2		
EXHIBIT 32.1		
EXHIBIT 32.2		

PART I. FINANCIAL INFORMATION

Item 1: Financial Statements

VIALTA, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

	March 31, 2004	December 31, 2003
		nousands) audited)
AS	SETS	
Current assets:		
Cash and cash equivalents	\$ 14,592	\$ 13,756
Restricted cash	3,033	2,226
Short-term investments	8,107	10,552
Accounts receivable, net	1,880	3,941
Inventories	6,110	5,196
Prepaid expenses and other	495	729
Total current assets	34,217	36,400
Property and equipment, net	494	685
Other assets	29	29
Total assets	\$ 34,740	\$ 37,114
	OCKHOLDERS EQUITY	
Current liabilities:		
Accounts payable	\$ 759	\$ 1,915
Accrued liabilities and other	2,485	3,149
Deferred profit	1,955	3,997
Total current liabilities	5,199	9,061
	- ,	-)
Stockholders equity:		
Common stock	95	95
Additional paid-in capital	144,114	144,114
Treasury stock	(9,458)	(9,458)
Accumulated deficit	(105,223)	(106,709)
Accumulated other comprehensive income	13	(100,709)
Accumulated other comprehensive income	15	
Total stockholders equity	29,541	28,053
	• • • • • • • • • •	
Total liabilities and stockholders equity	\$ 34,740	\$ 37,114

The accompanying notes are an integral part of these unaudited

condensed consolidated financial statements.

VIALTA, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended March 31,		
	2004	2003	
	(In thousar per shaı (Unau	re data)	
Net revenue	\$ 4,974	\$ 3,843	
Cost of goods sold	1,396	863	
Gross profit	3,578	2,980	
Operating expenses:			
Engineering and development	336	968	
Sales and marketing	605	442	
General and administrative	1,360	1,730	
Total operating expenses	2,301	3,140	
Operating income (loss)	1,277	(160)	
Interest income and other, net	209	188	
Net income	\$ 1,486	\$ 28	
Net income per share:			
Basic	\$ 0.02	\$ 0.00	
Dilacad	\$ 0.02	¢ 0.00	
Diluted	\$ 0.02	\$ 0.00	
Weighted average common shares outstanding:			
Basic	82,803	82,238	
Diluted	88,552	84,153	
	,	- ,	

The accompanying notes are an integral part of these unaudited

condensed consolidated financial statements.

VIALTA, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended March 31,	
	2004	2003
	(In thousands) (Unaudited)	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 1,486	\$ 28
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation	197	565
Changes in operating assets and liabilities:		
Accounts receivable, net	2,061	936
Inventories	(914)	(111)
Prepaid expenses and other	234	333
Restricted cash deposit	(807)	(2, 1, 2, 2)
Deferred profit	(2,042)	(2,122)
Accounts payable and accrued liabilities and other	(1,820)	(1,755)
Net cash used in operating activities	(1,605)	(2,126)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of short-term investments	(3,564)	
Proceeds from sales of short-term investments	6,011	10,783
Purchases of long-term investments		(2,084)
Acquisitions of property and equipment	(6)	(4)
Net cash provided by investing activities:	2,441	8,695
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repurchases of shares of common stock		(295)
Net cash used in financing activities:		(295)
Net decrease in cash and cash equivalents	836	6,274
Cash and cash equivalents, beginning of the period	13,756	21,863
Cash and cash equivalents, end of the period	\$14,592	\$28,137

The accompanying notes are an integral part of these unaudited

condensed consolidated financial statements.

VIALTA, INC.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

NOTE 1. THE COMPANY

We develop, design and market consumer electronics products designed to maximize the advantages of digital technology in a convenient and easy-to-use manner. Our primary products are the BeamerTM personal videophone line and the VistaFrameTM digital picture frame. Our Beamer videophone products add color video to phone calls, enabling users to see the person they are calling. Since both parties to a video call must have a Beamer videophone product (or compatible videophone), our videophone products are primarily sold in pairs. Our Beamer videophone products work with any home phone over any standard (analog) home phone line, at no additional cost to a regular phone call. Our Beamer videophone products include models that are standalone (such as our first videophone product known as Beamer) or connect through most televisions (the Beamer TV), and may include the ability to send and receive digital pictures (the Beamer FX), depending on the model. Beamer videophone products are carried by such retailers as Best Buy, Fry s Electronics, The Good Guys, The Sharper Image and Cinmar (The Frontgate Catalog), among others.

Our VistaFrame product is a digital picture frame that allows users to display photographs directly from a digital camera memory card or from VistaFrame s internal memory. VistaFrame is compatible with most standard card formats and does not require a camera or computer connection, special wiring or web based services to display digital photographs. With VistaFrame, consumers can view digital pictures individually or in a custom slideshow format with the user selecting the pictures, the display sequence, display interval and the transition effect. VistaFrame is currently available at retailers such as The Sharper Image, The Good Guys and Cinmar, among others.

Since our inception, we have incurred substantial losses and negative cash flows from operations. Although we earned net income for the quarter ending March 31, 2004, we expect operating losses and negative cash flows from operations to continue for the foreseeable future and anticipate that losses may increase from current levels because of additional costs and expenses related to sales and marketing activities, continued expansion of operations, expansion of product offerings and development of relationships with other businesses. We believe that we have sufficient cash and cash equivalents, restricted cash and investments to fund our existing operations through March 31, 2005. However, in the longer term, failure to generate sufficient revenues, raise additional capital or reduce spending could have a material adverse effect on our ability to continue to operate our business.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared by us pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States of America have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, the accompanying unaudited condensed interim financial statements contain all adjustments, all of which are normal and recurring in nature, necessary to fairly present our financial position, operating results and cash flows. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto for the year ended December 31, 2003, included in our Annual Report on Form 10-K filed on March 26, 2004. The results of operations for the three months ended March 31, 2004 are not necessarily indicative of the results that may be expected for any other period or for the fiscal year ending December 31, 2004.

VIALTA, INC.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Principles of Consolidation

The consolidated financial statements include the accounts of Vialta, Inc. and our subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

Cash Equivalents and Investments

We consider all highly liquid investments with an initial maturity of 90 days or less to be cash equivalents. Cash equivalents primarily represent money market funds.

Investments are comprised primarily of debt instruments that have been classified as available-for-sale. Management determines the appropriate classification of securities at the time of purchase and re-evaluates the classification at each reporting date. Marketable equity and debt securities are carried at their fair market value based on quoted market prices as of the balance sheet date. Realized gains or losses are determined using the specific identification method and are reflected in income. Net unrealized gains or losses are recorded directly in stockholders equity except those unrealized losses that are deemed to be other than temporary, which are reflected in investment losses.

Investments with maturity dates of 90 days or more are classified as short-term investments since we have the ability to redeem them within the year.

Revenue Recognition

Products sold to retailers and distributors are subject to rights of return. We defer recognition of revenue on products sold to retailers and distributors until the retailers and distributors sell the products to their customers. Revenue is also deferred for the initial thirty-day period during which our direct customers, retailers and distributors have the unconditional right to return products.

We generally recognize revenue on products sold to end customers upon shipment provided that we have no post-sale obligations, we can reliably estimate and accrue warranty costs and sales returns, the price is fixed or determinable and collection of the resulting receivable is reasonably assured. For sales to international distributors and strategic partners we generally recognize revenue based on the above criteria and upon receipt of payment in full. For sales to end customers that do not meet the above criteria, revenue is deferred until such criteria are met.

Allowances for Sales Returns

Allowances are provided for estimated returns. Provision for return allowances are recorded at the time when revenue is recognized based on historical returns, current economic trends and changes in customer demand. Such allowances are adjusted periodically to reflect actual experience and anticipated returns.

Warranty

We provide a limited warranty on our products for periods ranging from 90 days to 12 months from the date of sale to the end customers. We estimate warranty costs based on historical experience and accrue for estimated costs as a charge to cost of sales when revenue is recognized. The following table shows the details of the product warranty accrual, as required by FASB Interpretation No. 45, Guarantor s Accounting and

VIALTA, INC.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, for the three months ended March 31, 2004 (in thousands):

	March 31, 2004
Beginning balance	\$ 484
Accruals for warranties issued during the period	460
Settlements made during the period	(285)
Ending balance	\$ 659

Comprehensive Income

Comprehensive income is defined to include all changes in equity during a period from non-owner sources. For the three months ended March 31, 2004 and March 31, 2003, comprehensive income approximated the net income reported.

Stock-based Compensation

We account for stock-based compensation using the intrinsic value method prescribed in Accounting Principles Board Opinion No. 25, or APB No. 25, Accounting for Stock Issued to Employees. Under APB No. 25, compensation cost is measured as the excess, if any, of the quoted market price of its stock at the date of grant over the exercise price of the option granted. Compensation cost for stock options, if any, is recognized ratably over the vesting period. We provide additional pro forma disclosures as required under SFAS No. 123, Accounting for Stock-Based Compensation and SFAS No. 148, Accounting for Stock-Based Compensation, Transition and Disclosure.

The following table illustrates the effect on our net income and net income per share if we had recorded compensation costs based on the estimated grant date fair value as defined by SFAS No. 123 for all granted stock-based awards (in thousands, except per share amounts).

	Three Months Ended March 31,	
	2004	2003
Net income, as reported Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of	\$1,486	\$ 28
related tax effects	(234)	(349)
Pro forma net income (loss)	\$1,252	\$ (321)
Pro forma net income (loss) per share:		
Basic	\$ 0.02	\$(0.00)
Diluted	\$ 0.01	\$(0.00)

VIALTA, INC.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 3. RELATED PARTY TRANSACTIONS

The following is a summary of major transactions between us and ESS Technology, Inc., which was our parent company prior to August 2001, for the periods presented (in thousands):

	Ene	Three Months Ended March 31,	
	2004	2003	
Net receivables (payables) at beginning of period Charges by Vialta to ESS	\$(281)	\$ (33) 2	
Charges by ESS to Vialta:			
Purchase of products	(339)	(4)	
Building lease	(124)	(463)	
Other	(6)	(32)	
Cash receipts from ESS		(1)	
Cash payments made to ESS	436	519	
Net receivables (payables) at end of period	\$(314)	\$ (12)	

NOTE 4. INVENTORIES

The following table summarizes the activity in inventories and reserves for the three months ended March 31, 2004 (in thousands):

	Gross	Reserve	Net
As of December 31, 2003	\$ 9,332	\$(4,136)	\$5,196
Purchase of inventories	1,960		1,960
Shipments and Returns	(1,927)	935	(992)
Use or Disposal of inventories	(52)	(2)	(54)
As of March 31, 2004	\$ 9,313	\$(3,203)	\$6,110
Raw Material	\$ 6,085	\$(1,771)	\$4,314
Finished Goods	3,228	(1,432)	1,796
	\$ 9,313	\$(3,203)	\$6,110

Because a significant portion of our inventory expenditures for raw materials and finished goods for Beamer were expensed in prior periods, the cost of goods sold related to Beamer revenue recognized during the three months ended March 31, 2004 was lower than what would have been recorded had inventory costs not been previously reserved. If we had not previously expensed inventory costs, our cost of goods sold for the three months ended March 31, 2004 would have been approximately \$3.4 million.

VIALTA, INC.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

NOTE 5. BALANCE SHEET COMPONENTS

	March 31, 2004		December 31, 2003	
	(In thousands)			
Cash and cash equivalents				
Cash and money market funds, at cost which approximates fair value	\$	14,592	\$	13,756
Restricted cash				
Cash restricted under letters of credit	\$	3,033	\$	2,226
Short-term investments				
US Government debt securities	\$	4,964	\$	3,480
Corporate debt securities		3,143		7,072
		8,107		10,552
Due after one year		2,960		1,974
Due within one year	\$	5,147	\$	8,578
[Issued shares] (share)	[1,3	33,763,464]	[1,3	33,763,464]
Additional paid-in capital		401,234		400,425
Legal reserve		57,851		57,930
Retained earnings		2,994,227		2,965,237
Accumulated other comprehensive income (loss)		(371,103)		(390,459)
Treasury stock, at cost		(611,856)		(562,113)
[Treasury shares] (share)	[1	18,196,149]	[1	05,295,975]
Total Canon Inc. stockholders equity		2,645,115		2,645,782
Noncontrolling interests Total equity Total liabilities and equity		165,615 2,810,730 3,994,744		163,855 2,809,637 3,983,820

Canon Inc. 111th Interim Business Report

	12.1.7.1		СТ
Conso		Statements	of Income
			01 1110 01110

Net sales	Six months ended June 30, 2011 1,675,765	Six months ended June 30, 2010 (Reference) 1,725,884
Cost of sales	851,029	881,953
Gross profit	824,736	843,931
Operating expenses:		
Selling, general and administrative expenses	517,649	490,825
Research and development expenses	146,174	152,825
	663,823	643,650
Operating profit	160,913	200,281
Other income (deductions):		
Interest and dividend income	3,760	2,743
Interest expense	(672)	(953)
Other, net	(342)	(568)
	2,746	1,222
Income before income taxes	163,659	201,503
Income taxes	52,259	73,975
Consolidated net income	111,400	127,528
		3,079
Less: Net income attributable to noncontrolling interests	2,077	3,079

Millions of yen

Net income attributable to Canon Inc.	109,323	124,449
Notes to Consolidated Balance Sheets		
 <	14,452 millior 2,016,701 millior	•
 Accumulated depreciation. Accumulated other comprehensive income (loss) includes foreign currency translation adjustments, net unrealiz securities, net gains and losses on derivative financial instruments and pension liability adjustments. Guarantee obligations for bank loans taken out by employees: 		
 5. The number of consolidated subsidiaries and affiliated companies accounted for by the equity method was 297 a <note 2011="" 30,="" as="" information="" june="" of="" per="" share="" to=""></note> 	15,919 million and 13 respectively.	n yen
Canon Inc. stockholders' equity per share	2,176.03	3 yen
Notes to Consolidated Statements of Income <note 2011="" 30,="" ended="" for="" information="" june="" months="" per="" share="" six="" the="" to=""> Net income attributable to Canon Inc. stockholders per share Basic Diluted</note>		6 yen 6 yen

Company Profile (As of June 30, 2011)

	Directors	and	Corporate	Auditors
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Position	Name	Business in Charge or Important Concurrent Posts
Chairman & CEO President & COO	Fujio Mitarai Tsuneji Uchida	Corporate Auditor of The Yomiuri Shimbun Holdings
Executive Vice President & CFO	Toshizo Tanaka	Senior General Manager of External Relations Center Senior General Manager of Corporate Communications Center Group Executive of Finance & Accounting Headquarters
Executive Vice	Toshiaki Ikoma	Vice Chairman of the Supervisory Board of Océ N.V. Group Executive of Corporate R&D
President & CTO Senior Managing Director	Kunio Watanabe	Headquarters Group Executive of Corporate Planning Development Headquarters
Senior Managing Director	Yoroku Adachi	President & CEO of Canon U.S.A., Inc.
Senior Managing Director	Yasuo Mitsuhashi	Chief Executive of Peripheral Products Operations
Senior Managing Director	Shigeyuki Matsumoto	Group Executive of Device Technology Development Headquarters Group Executive of Environment
Managing Director	Tomonori Iwashita	Headquarters Group Executive of Quality Management Headquarters
Managing Director	Masahiro Osawa	Group Executive of Global Procurement Headquarters Group Executive of General Affairs Headquarters
Managing Director	Katsuichi Shimizu	Chief Executive of Inkjet Products Operations
Managing Director	Ryoichi Bamba	President & CEO of Canon Europa N.V. President & CEO of Canon Europe Ltd.
Managing Director	Toshio Homma	Chief Executive of L Printer Products Operations
Managing Director	Masaki Nakaoka	Chief Executive of Office Imaging Products Operations
Managing Director	Haruhisa Honda	Group Executive of Manufacturing Headquarters
Managing Director	Hideki Ozawa	President & CEO of Canon (China) Co., Ltd. Chief Executive of Image Communication
Managing Director	Masaya Maeda	Products Operations Group Executive of Digital Platform
Director	*Yasuhiro Tani	Technology Development Headquarters Group Executive of Information &
Director	*Makoto Araki	Communication Systems Headquarters Corporate Auditor of Canon Marketing
Corporate Auditor	Keijiro Yamazaki	Japan Inc.
Corporate Auditor	Shunji Onda	Corporate Auditor of Canon Electronics Inc. Attorney
Corporate Auditor	Tadashi Ohe	Corporate Auditor of Marui Group Co., Ltd. Corporate Auditor of Kao Corporation
Corporate Auditor	Kazunori Watanabe	Certified Public Accountant Corporate Auditor of Canon Electronics Inc.
Corporate Auditor	Kuniyoshi Kitamura	Corporate Auditor of Canon Marketing Japan Inc.

Executive Officers Name

Business in Charge or Important Concurrent Posts

Sachio Kageyama Masahiro Haga President & CEO of Canon Vietnam Co., Ltd.

Adviser of Canon Finetech Inc.

Kengo Uramoto	Group Executive of Human Resources Management & Organization Headquarters
Masanori Yamada	Deputy Chief Executive of Office Imaging Products Operations
Akio Noguchi	Deputy Chief Executive of Peripheral Products Operations
Hiroyuki Suematsu	Deputy Chief Executive of Peripheral Products Operations
Seymour Liebman	Executive Vice President of Canon U.S.A., Inc. Member of the Supervisory Board of Océ N.V.
Masato Okada	Deputy Chief Executive of Image Communication Products Operations
Yukiaki Hashimoto	Group Executive of Medical Equipment Group
Shigeyuki Uzawa	Chief Executive of Optical Products Operations
Kenichi Nagasawa	Group Executive of Corporate Intellectual Property & Legal Headquarters
Akiyoshi Kimura	Deputy Chief Executive of Office Imaging Products Operations
Kazuto Ogawa	President & CEO of Canon Canada, Inc.
Naoji Otsuka	Deputy Chief Executive of Inkjet Products Operations
Kenji Kobayashi	Managing Director of Canon France S.A.S.
Ryuichi Ebinuma	Group Executive of Core Technology Development Group

- Notes:
- 1. Mr. Fujio Mitarai, Mr. Tsuneji Uchida, Mr. Toshizo Tanaka and Mr. Toshiaki Ikoma are Representative Directors.
- 2. Directors with asterisk were newly elected at the Ordinary General Meeting of Shareholders for the 110th Business Term held on March 30, 2011, and assumed their office.
- 3. Business in Charge or Important Concurrent Posts of Director Mr. Haruhisa Honda, as of July 1, 2011, has been changed as follows.

Haruhisa Honda Group Executive of Production Engineering Headquarters

- 4. Corporate Auditors Mr. Tadashi Ohe, Mr. Kazunori Watanabe and Mr. Kuniyoshi Kitamura are Outside Corporate Auditors defined by Item 16, Article 2 of the Companies Act of Japan. Also, the Company has notified the above Outside Corporate Auditors as independent auditors to Tokyo, Osaka, Nagoya, Fukuoka and Sapporo stock exchanges as provided under the regulations of each stock exchange.
- 5. Business in Charge or Important Concurrent Posts of Executive Officer Mr. Sachio Kageyama, as of July 1, 2011, has been changed as follows.

Sachio Kageyama Group Executive of Global Manufacturing Headquarters

6. Executive Officer Mr. Masahiro Haga retired from his post as Executive Officer as of June 30, 2011, and assumed the office of Senior Managing Director at Canon Finetech Inc. as of July 1, 2011.

Accounting Auditor

Ernst & Young ShinNihon LLC

Hibiya Kokusai Building

2-3, Uchisaiwai-cho 2-chome, Chiyoda-ku, Tokyo

Canon Inc. 111th Interim Business Report

Number of Employees

Consolidated: 198,572 persons (Increase of 1,186 persons from the end of the previous term)

Non-Consolidated: 25,656 persons (Decrease of 363 persons from the end of the previous term)

Number of Consolidated Subsidiaries and Affiliates

Consolidated subsidiaries: 297 companies

Affiliated companies accounted for by the equity method:

13 companies Number of Employees by Region (Consolidated)

Canon Inc. 111th Interim Business Report

Japan Canon Inc.
Headquarters [Tokyo]
Kawasaki Office [Kanagawa Pref.]
Ayase Plant [Kanagawa Pref.]
Hiratsuka Plant [Kanagawa Pref.]
Oita Plant [Oita Pref.]
Tamagawa Office [Kanagawa Pref.]
Kosugi Office [Kanagawa Pref.]
Toride Plant [Ibaraki Pref.]
Fuji-Susono Research Park [Shizuoka Pref.]
Yako Office [Kanagawa Pref.]

Utsunomiya Plant [Tochigi Pref.]

Ami Plant [Ibaraki Pref.]

R&D, Manufacturing and Marketing

Canon Electronics Inc. [Saitama Pref.]

Canon Finetech Inc. [Saitama Pref.]

Canon Precision Inc. [Aomori Pref.]

Canon Components, Inc. [Saitama Pref.]

Canon ANELVA Corporation [Kanagawa Pref.]

Canon Machinery Inc. [Shiga Pref.]

Tokki Corporation [Niigata Pref.]

Manufacturing

Oita Canon Inc. [Oita Pref.]

Canon Chemicals Inc. [Ibaraki Pref.]

Oita Canon Materials Inc. [Oita Pref.]

Fukushima Canon Inc. [Fukushima Pref.]

Nagahama Canon Inc. [Shiga Pref.]

Marketing

Canon Marketing Japan Inc. [Tokyo]

Canon System & Support Inc. [Tokyo]

Canon IT Solutions Inc. [Tokyo]

Canon Software Inc. [Tokyo]

Shares of the Company (As of June 30, 2011)

Number of Shares Issuable:	3,000,000,000 shares	
Issued Shares:	1,333,763,464 shares	
Capital Stock:	174,761,797,475 yen	
Number of Shareholders: 188,832 persons		
(Increase of 8,294 persons from the end of the previous term)		

Shareholding Ratio by Category

Major Shareholders (Ten shareholders)

	Number of Shares Held	Shareholding Ratio
Name of Shareholders		~~~~~ g ~~~~~
	(thousands of	
	shares)	(%)
Japan Trustee Services Bank, Ltd. (Trust Account)	64,693	5.3
The Dai-ichi Life Insurance Company, Limited	62,360	5.1
The Master Trust Bank of Japan, Ltd. (Trust Account)	57,911	4.8
Moxley and Co.	43,309	3.6
JP Morgan Chase Bank 380055	38,365	3.2
State Street Bank and Trust Company	29,494	2.4
State Street Bank and Trust Company 505223	28,268	2.3
Deutsche Securities Inc.	27,997	2.3
SSBT OD05 OMNIBUS ACCOUNT - TREATY CLIENTS	25,146	2.1
Sompo Japan Insurance Inc.	22,939	1.9

Notes: 1. Shareholding ratio is calculated by deducting number of treasury shares (118,196 thousand shares) from total shares issued.2. With respect to The Dai-Ichi Life Insurance Company, Limited, in addition to the above, there are 6,180 thousand shares of

the Company s stock, in the form of trust property relating to retirement allowance trust.

Share Options

Share Options Issued as Stock Options

	Number of Share Options		
		Class and Number of Shares to be Acquired	Number of Holders
1st Share Options	5,580 options	Common stock 558,000 shares	59 persons
2nd Share Options	7,361 options	Common stock 736,100 shares	54 persons
3rd Share Options	8,680 options	Common stock 868,000 shares	61 persons
4th Share Options	9,000 options	Common stock 900,000 shares	61 persons

Canon Inc. 111th Interim Business Report

Information on Share Handling Procedures

- Should you have any inquiries about the following procedures pertaining to shares of the Company, please contact your securities company etc. <u>Address change</u>, <u>Name change</u>, <u>Inheritance</u>, <u>Dividend transfer designation</u>, <u>Requests for sales and additional purchases of shares less than</u> <u>one unit</u>, <u>Issuance of certification such as change in shares</u>, etc.
- 2. Should you have any inquiries about the above procedures in cases where your shares are managed in a special account (tokubetsu *koza*) (*), or about procedures for payment of accrued dividends or the issuance of documents such as statements of payment, please contact Mizuho Trust & Banking Co., Ltd. as shown below, since the company handles those procedures.

Website	
Telephone	

Mizuho Trust & Banking Co., Ltd. (procedures pertaining to shares): http://www.mizuho-tb.co.jp/daikou/index.html 0120-288-324 (Toll free, available in Japan only), Operating hours: 9:00 17:00 (Monday - Friday except national holidays) Stock Transfer Agency Department of Mizuho Trust & Banking Co., Ltd.

8-4, Izumi 2-chome, Suginami-ku, Tokyo 168-8507

* A special account is an account for the management of shares that are not managed at a securities company etc. For the sale of shares that are managed in a special account, it is necessary to carry out procedures for the transfer of such shares to an account at a securities company etc. Should you have any inquiries about such procedures, please contact Mizuho Trust & Banking, Co., Ltd.

For those shareholders who receive dividends by way of Receipt of Dividend

How to receive dividends is shown on the backside of Receipt of Dividend.

We recommend one of the following three methods as a safer and more expeditious way to receive dividends. For more information, please ask your securities company etc.

i) The method of depositing the dividends of all the issues, including shares of the Company, that are managed by a shareholder using securities company accounts into said securities company accounts (System of allocating dividends to securities company accounts in proportion to the number of shares held in respective accounts).

ii) The method of transferring the dividends of all the issues, including shares of the Company, held by a shareholder into one and the same bank deposit account (System of receiving dividends in the account registered for receipt of dividends).

iii) The method of transferring dividends into an account at a financial institution such as a bank, including Japan Post Bank (System of designating an account for each issue held).

* It is not possible to use method i) for shares that are managed in a special account.

* In the case of method ii), it is not possible to choose a Japan Post Bank account as the account into which the dividends are transferred. Information for Shareholders

Business term Ordinary general meeting of shareholders Record date for above Record date for interim dividends Manager of the register of shareholders

/ Account management institution

for the special account (tokubetsu koza)

Business handling place

Number of shares constituting one unit Newspaper in which public notices are inserted Stock exchange listings Securities code From January 1 to December 31 of each year March of each year December 31 of each year June 30 of each year

2-1, Yaesu 1-chome, Chuo-ku, Tokyo

Mizuho Trust & Banking Co., Ltd. Stock Transfer Agency Department, Head Office

Mizuho Trust & Banking Co., Ltd. 100 shares The Nihon Keizai Shimbun Tokyo, Osaka, Nagoya, Fukuoka, Sapporo and New York 7751

Headquarters

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