TRICO BANCSHARES / Form 10-K March 11, 2011

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549 **FORM 10-K**

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the fiscal year ended December 31, 2010 **Commission File Number 0-10661 TriCo Bancshares** 

(Exact name of Registrant as specified in its charter)

(State or other jurisdiction of incorporation or organization)

California

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63 Constitution Drive, Chico, California

(Address of principal executive offices) (Zip Code) Registrant s telephone number, including area code:(530) 898-0300 Securities registered pursuant to Section 12(b) of the Act:

Common Stock, without par value

(Title of Class) Securities registered pursuant to Section 12(g) of the Act: None.

Indicate by check mark whether the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Indicate by check mark whether the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

#### YES b NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

> YES o NO o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant sknowledge, in definitive proxy or information statements incorporated by reference in Part III of the Form 10-K or any amendment to this Form 10-K. o Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting

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(Name of each exchange on which registered)

Nasdaq Stock Market LLC

95973

94-2792841

(I.R.S. Employer Identification No.)

YES o NO b

YES o NO b

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company in Rule 12b-2 of the Act (check one).

Large accelerated filer o	Accelerated filer þ	Non-accelerated filer o	Smaller reporting
			company o
		(Do not check if a smaller	
		reporting company)	

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO þ

The aggregate market value of the voting common stock held by non-affiliates of the Registrant, as of June 30, 2010, was approximately \$197,007,000 (based on the closing sales price of the Registrant s common stock on the date). This computation excludes a total of 4,223,599 shares that are beneficially owned by the officers and directors of Registrant who may be deemed to be the affiliates of Registrant under applicable rules of the Securities and Exchange Commission.

The number of shares outstanding of Registrant s common stock, as of March 4, 2011, was 15,860,138 shares of common stock, without par value.

# DOCUMENTS INCORPORATED BY REFERENCE

The information required to be disclosed pursuant to Part III of this report either shall be (i) deemed to be incorporated by reference from selected portions of TriCo Bancshares definitive proxy statement for the 2011 annual meeting of stockholders, if such proxy statement is filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of the Company s most recently completed fiscal year, or (ii) included in an amendment to this report filed with the Commission on Form 10-K/A not later than the end of such 120 day period.

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#### FORWARD-LOOKING STATEMENTS

In addition to historical information, this Annual Report on Form 10-K contains forward-looking statements about TriCo Bancshares (the Company ) for which it claims the protection of the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on Management s current knowledge and belief and include information concerning the Company s possible or assumed future financial condition and results of operations. When you see any of the words believes , expects , anticipates , estimates , or sim expressions, these generally indicate that we are making forward-looking statements. A number of factors, some of which are beyond the Company s ability to predict or control, could cause future results to differ materially from those contemplated. These factors include those listed at Item 1A Risk Factors, in this report.

#### PART I

#### **ITEM 1. BUSINESS**

#### Information About TriCo Bancshares Business

TriCo Bancshares (the Company , TriCo , we or our ) was incorporated in California on October 13, 1981. It was organized at the direction of the board of directors of Tri Counties Bank (the Bank ) for the purpose of forming a bank holding company. On September 7, 1982, the shareholders of Tri Counties Bank became the shareholders of TriCo and Tri Counties Bank became a wholly owned subsidiary of TriCo. At that time, TriCo became a bank holding company subject to the supervision of the Board of Governors of the Federal Reserve System (FRB) under the Bank Holding Company Act of 1956, as amended. Tri Counties Bank remains subject to the supervision of the California Department of Financial Institutions (DFI) and the Federal Deposit Insurance Corporation (FDIC). On July 31, 2003, the Company formed a subsidiary business trust, TriCo Capital Trust I, to issue additional trust preferred securities. See Note 8 in the financial statements at Item 8 of this report for a discussion about the Company s issuance of trust preferred securities. Tri Counties Bank, TriCo Capital Trust I and TriCo Capital Trust II currently are the only subsidiaries of TriCo and TriCo is not conducting any business operations independent of Tri Counties Bank, TriCo Capital Trust I and TriCo Capital Trust II.

For financial reporting purposes, the financial statements of the Bank are consolidated into the financial statements of the Company. Historically, issuer trusts, such as TriCo Capital Trust I and TriCo Capital Trust II, that issued trust preferred securities have been consolidated by their parent companies and trust preferred securities have been treated as eligible for Tier 1 capital treatment by bank holding companies under FRB rules and regulations relating to minority interests in equity accounts of consolidated subsidiaries. Applying the provisions of the Financial Accounting Standards Board s (FASB) Accounting Standards Codification (ASC) 810 Consolidation , the Company is no longer permitted to consolidate such issuer trusts beginning on December 31, 2003. The FRB permits trust preferred securities to be treated as Tier 1 up to a limit of 25% of Tier 1 capital.

Additional information concerning the Company can be found on our website at www.tcbk.com. Copies of our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to these reports are available free of charge through our website, www.tcbk.com, at Investor Relations SEC Filings and Annual Reports as soon as reasonably practicable after the Company files these reports to the Securities and Exchange Commission. The information on our website is not incorporated into this annual report.

#### **Business of Tri Counties Bank**

Tri Counties Bank was incorporated as a California banking corporation on June 26, 1974, and received its certificate of authority to begin banking operations on March 11, 1975. Tri Counties Bank engages in the general commercial banking business in the California counties of Butte, Contra Costa, Del Norte, Fresno, Glenn, Kern, Lake, Lassen, Madera, Mendocino, Merced, Napa, Nevada, Placer, Sacramento, Shasta, Siskiyou, Stanislaus, Sutter, Tehama, Tulare, Yolo and Yuba. Tri Counties Bank currently operates from 34 traditional branches and 27 in-store branches. **General Banking Services** 

The Bank conducts a commercial banking business including accepting demand, savings and time deposits and making commercial, real estate, and consumer loans. It also offers installment note collection, issues cashier s checks, sells travelers checks and provides safe deposit boxes and other customary banking services. Brokerage services are provided at the Bank s offices by the Bank s association with Raymond James Financial Services, Inc., an independent financial services provider and broker-dealer. The Bank does not offer trust services or international banking services.

The Bank has emphasized retail banking since it opened. Most of the Bank s customers are retail customers and small to medium-sized businesses. The Bank emphasizes serving the needs of local businesses, farmers and ranchers, retired individuals and wage earners. The majority of the Bank s loans are direct loans made to individuals and businesses in northern and central California where its branches are located. At December 31, 2010, the total of the Bank s consumer loans net of deferred fees outstanding was \$395,771,000 (27.9%), the total of commercial loans outstanding was \$143,413,000 (10.1%), and the total of real estate loans including construction loans of \$44,916,000 was \$880,387,000 (62.0%). The Bank takes real estate, listed and unlisted securities, savings and time deposits, automobiles, machinery, equipment, inventory, accounts receivable and notes receivable secured by property as collateral for loans.

Most of the Bank s deposits are attracted from individuals and business-related sources. No single person or group of persons provides a material portion of the Bank s deposits, the loss of any one or more of which would have a materially adverse effect on the business of the Bank, nor is a material portion of the Bank s loans concentrated within a single industry or group of related industries.

In order to attract loan and deposit business from individuals and small to medium-sized businesses, branches of the Bank set lobby hours to accommodate local demands. In general, lobby hours are from 9:00 a.m. to 5:00 p.m. Monday through Thursday, and from 9:00 a.m. to 6:00 p.m. on Friday. Some Bank offices also utilize drive-up facilities operating from 9:00 a.m. to 6:00 p.m. The supermarket branches are open from 9:00 a.m. to 7:00 p.m. Monday through Saturday and 11:00 a.m. to 5:00 p.m. on Sunday.

The Bank offers 24-hour ATMs at almost all branch locations. The 69 ATMs are linked to several national and regional networks such as CIRRUS and STAR. In addition, banking by telephone on a 24-hour toll-free number is available to all customers. This service allows a customer to obtain account balances and most recent transactions, transfer moneys between accounts, make loan payments, and obtain interest rate information.

In February 1998, the Bank became the first bank in the Northern Sacramento Valley to offer banking services on the Internet. This banking service provides customers one more tool for access to their accounts.

#### Purchase and Assumption of Certain Assets and Liabilities of Granite Bank

On May 28, 2010, the Bank acquired certain of the assets and assumed substantially all of the liabilities of Granite Community Bank, N.A., Granite Bay, California (Granite Bank), including substantially all the deposits from the FDIC, as receiver for Granite Bank. The acquisition was made pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC. Based upon a preliminary closing with the FDIC as of May 28, 2010, the Bank acquired \$77.0 million in loans, \$3.8 million in investment securities, and \$22.2 million in cash and other assets, and assumed an estimated \$94.8 million in deposits, \$5.0 million in borrowings, and \$0.1 million in other liabilities. The Bank paid no cash or other consideration to acquire Granite Bank. In connection with the Acquisition, the Bank entered into a loss-sharing agreement with the FDIC that covered approximately \$89.3 million of Granite Bank s assets. The Bank will share in the losses on the asset pools (loans, foreclosed loan collateral, and certain investment securities) covered under the loss-sharing agreement. Pursuant to the terms of the loss sharing agreement, the FDIC is obligated to reimburse the Bank for 80% of losses with respect to covered assets. The Bank will reimburse the FDIC for 80% of recoveries with respect to losses for which the FDIC paid the Bank under the loss sharing agreement. See Note 2 in the financial statements at Item 8 of this report for a discussion about this transaction.

#### **Other Activities**

The Bank may in the future engage in other businesses either directly or indirectly through subsidiaries acquired or formed by the Bank subject to regulatory constraints. See Regulation and Supervision.

# Employees

At December 31, 2010, the Company and the Bank employed 749 persons, including seven executive officers. Full time equivalent employees were 680. No employees of the Company or the Bank are presently represented by a union or covered under a collective bargaining agreement. Management believes that its employee relations are excellent.

# Competition

The banking business in California generally, and in the Bank s primary service area of Northern and Central California specifically, is highly competitive with respect to both loans and deposits. It is dominated by a relatively small number of national and regional banks with many offices operating over a wide geographic area. Among the advantages such major banks have over the Bank is their ability to finance wide ranging advertising campaigns and to allocate their investment assets to regions of high yield and demand. By virtue of their greater total capitalization such institutions have substantially higher lending limits than does the Bank.

In addition to competing with savings institutions, commercial banks compete with other financial markets for funds as a result of the deregulation of the financial services industry. Yields on corporate and government debt securities and other commercial paper may be higher than on deposits, and therefore affect the ability of commercial banks to attract and hold deposits. Commercial banks also compete for available funds with money market instruments and mutual funds. During past periods of high interest rates, money market funds have provided substantial competition to banks for deposits and they may continue to do so in the future. Mutual funds are also a major source of competition for savings dollars.

The Bank relies substantially on local promotional activity, personal contacts by its officers, directors, employees and shareholders, extended hours, personalized service and its reputation in the communities it services to compete effectively.

# **Regulation and Supervision**

# General

The Company and the Bank are subject to extensive regulation under both federal and state law. This regulation is intended primarily for the protection of depositors, the deposit insurance fund, and the banking system as a whole, and not for the protection of shareholders of the Company. Set forth below is a summary description of the significant laws and regulations applicable to the Company and the Bank. The description is qualified in its entirety by reference to the applicable laws and regulations.

#### Dodd-Frank Wall Street Reform and Consumer Protection Act

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) was signed into law. The Dodd-Frank Act is intended to effect a fundamental restructuring of federal banking regulation. Among other things, the Dodd-Frank Act creates a new Financial Stability Oversight Council to identify systemic risks in the financial system and gives federal regulators new authority to take control of and liquidate financial firms. The Dodd-Frank Act also creates a new independent federal regulator to administer federal consumer protection laws. The Dodd-Frank Act is expected to have a significant impact on our business operations as its provisions take effect. Among the provisions that are likely to affect us are the following:

**Holding Company Capital Requirements.** The Dodd-Frank Act requires the FRB to apply consolidated capital requirements to depository institution holding companies that are no less stringent than those currently applied to depository institutions. Under these standards, trust preferred securities will be excluded from Tier 1 capital unless such securities were issued prior to May 19, 2010 by a bank holding company with less than \$15 billion in assets. The Dodd-Frank Act also requires capital requirements to be countercyclical so that the required amount of capital increases in times of economic expansion and decreases in times of economic contraction, consistent with safety and soundness.

**Deposit Insurance.** The Dodd-Frank Act permanently increases the maximum deposit insurance amount for banks, savings institutions and credit unions to \$250,000 per depositor, and extends unlimited deposit insurance to non-interest bearing transaction accounts through December 31, 2012. The Dodd-Frank Act also broadens the base for FDIC insurance assessments. Assessments will now be based on the average consolidated total assets less tangible equity capital of a financial institution. The Dodd-Frank Act requires the FDIC to increase the reserve ratio of the Deposit Insurance Fund from 1.15% to 1.35% of insured deposits by 2020 and eliminates the requirement that the FDIC pay dividends to insured depository institutions when the reserve ratio exceeds certain thresholds. Effective one year from the date of enactment, the Dodd-Frank Act eliminates the federal statutory prohibition against the payment of interest on business checking accounts.

**Corporate Governance.** The Dodd-Frank Act will require publicly traded companies to give shareholders a non-binding vote on executive compensation at their first annual meeting taking place six months after the date of enactment and at least every three years thereafter and on so-called golden parachute payments in connection with approvals of mergers and acquisitions unless previously voted on by shareholders. The new legislation also authorizes the SEC to promulgate rules that would allow shareholders to nominate their own candidates using a company s proxy materials. The Dodd-Frank Act directs the federal banking regulators to promulgate rules prohibiting excessive compensation paid to executives of depository institutions and their holding companies with assets in excess of \$1.0 billion, regardless of whether the company is publicly traded or not. It also gives the SEC authority to prohibit broker discretionary voting on elections of directors and executive compensation matters.

**Prohibition Against Charter Conversions of Troubled Institutions.** Effective one year after enactment, the Dodd-Frank Act prohibits a depository institution from converting from a state to federal charter or vice versa while it is the subject of a cease and desist order or other formal enforcement action or a memorandum of understanding with respect to a significant supervisory matter unless the appropriate federal banking agency gives notice of the conversion to the federal or state authority that issued the enforcement action and that agency does not object within 30 days.

**Interstate Branching.** The Dodd-Frank Act authorizes national and state banks to establish branches in other states to the same extent as a bank chartered by that state would be permitted to branch. Previously, banks could only establish branches in other states if the host state expressly permitted out-of-state banks to establish branches in that state. Accordingly, banks will be able to enter new markets more freely.

**Limits on Derivatives.** Effective 18 months after enactment, the Dodd-Frank Act prohibits state-chartered banks from engaging in derivatives transactions unless the loans to one borrower limits of the state in which the bank is chartered take into consideration credit exposure to derivatives transactions. For this purpose, derivative transaction includes any contract, agreement, swap, warrant, note or option that is based in whole or in part on the value of, any interest in, or any quantitative measure or the occurrence of any event relating to, one or more commodities securities, currencies, interest or other rates, indices or other assets.

**Transactions with Affiliates and Insiders.** Effective one year from the date of enactment, the Dodd-Frank Act expands the definition of affiliate for purposes of quantitative and qualitative limitations of Section 23A of the Federal Reserve Act to include mutual funds advised by a depository institution or its affiliates. The Dodd-Frank Act will apply Section 23A and Section 22(h) of the Federal Reserve Act (governing transactions with insiders) to derivative transactions, repurchase agreements and securities lending and borrowing transactions that create credit exposure to an affiliate or an insider. Any such transactions with affiliates must be fully secured. The current exemption from Section 23A for transactions with financial subsidiaries will be eliminated.

Consumer Financial Protection Bureau. The Dodd-Frank Act creates a new, independent federal agency called the Consumer Financial Protection Bureau (CFPB), which is granted broad rulemaking, supervisory and enforcement powers under various federal consumer financial protection laws, including the Equal Credit Opportunity Act, Truth in Lending Act, Real Estate Settlement Procedures Act, Fair Credit Reporting Act, Fair Debt Collection Act, the Consumer Financial Privacy provisions of the Gramm-Leach-Bliley Act and certain other statutes. The CFPB will have examination and primary enforcement authority with respect to depository institutions with \$10 billion or more in assets. Smaller institutions will be subject to rules promulgated by the CFPB but will continue to be examined and supervised by federal banking regulators for consumer compliance purposes. The CFPB will have authority to prevent unfair, deceptive or abusive practices in connection with the offering of consumer financial products. The Dodd-Frank Act authorizes the CFPB to establish certain minimum standards for the origination of residential mortgages including a determination of the borrower s ability to repay. In addition, the Dodd-Frank Act will allow borrowers to raise certain defenses to foreclosure if they receive any loan other than a qualified mortgage as defined by the CFPB. The Dodd-Frank Act permits states to adopt consumer protection laws and standards that are more stringent than those adopted at the federal level and, in certain circumstances, permits state attorneys general to enforce compliance with both the state and federal laws and regulations.

# **Regulatory Agencies**

The Company is a legal entity separate and distinct from the Bank and its other subsidiaries. As a bank holding company, the Company is regulated under the Bank Holding Company Act of 1956 (the BHC Act ), and is subject to supervision, regulation and inspection by the FRB. The Company is also under the jurisdiction of the Securities and Exchange Commission (SEC) and is subject to the disclosure and regulatory requirements of the Securities Act of 1933 and the Securities Exchange Act of 1934, each administered by the SEC. The Company is listed on the Nasdaq Global Select market (Nasdaq) under the trading symbol TCBK and is subject to the rules of Nasdaq for listed companies.

The Bank, as a state chartered bank, is subject to broad federal regulation and oversight extending to all its operations by the FDIC and to state regulation by the DFI.

# The Company

The Company is a bank holding company. In general, the BHC Act limits the business of bank holding companies to banking, managing or controlling banks and other activities that the Federal Reserve has determined to be so closely related to banking as to be a proper incident thereto. As a result of the Gramm-Bliley Act, which amended the BHC Act, bank holding companies that are financial holding companies may engage in any activity, or acquire and retain the shares of a company engaged in any activity, that is either (i) financial in nature or incidental to such financial activity (as determined by the FRB in consultation with the Office of the Comptroller of the Currency (the OCC )) or (ii) complementary to a financial activity, and that does not pose a substantial risk to the safety and soundness of depository institutions or the financial system generally (as determined solely by the FRB). Activities that are financial in nature include securities underwriting and dealing, insurance underwriting and agency, and making merchant banking investments.

If a bank holding company seeks to engage in the broader range of activities that are permitted under the BHC Act for financial holding companies, (i) all of its depository institution subsidiaries must be well capitalized and well managed and (ii) it must file a declaration with the FRB that it elects to be a financial holding company. A depository institution subsidiary is considered to be well capitalized if it satisfies the requirements for this status discussed in the section captioned Capital Adequacy and Prompt Corrective Action, included elsewhere in this item. A depository institution subsidiary is considered well managed if it received a composite rating and management rating of at least satisfactory in its most recent examination. In addition, the subsidiary depository institution must have received a rating of at least

satisfactory in its most recent examination under the Community Reinvestment Act. (See the section captioned Consumer Protection Laws and Regulations included elsewhere in this item.) The Company has not elected to become

a financial holding company.

The BHC Act, the Federal Bank Merger Act, and other federal and state statutes regulate acquisitions of commercial banks. The BHC Act requires the prior approval of the FRB for the direct or indirect acquisition of more than 5 percent of the voting shares of a commercial bank or its parent holding company. Under the Federal Bank Merger Act, the prior approval of an acquiring bank s primary federal regulator is required before it may merge with another bank or purchase the assets or assume the deposits of another bank. In reviewing applications seeking approval of merger and acquisition transactions, the bank regulatory authorities will consider, among other things, the competitive effect and public benefits of the transactions, the capital position of the combined organization, the applicant s performance record under the Community Reinvestment Act, fair housing laws and the effectiveness of the subject organizations in combating money laundering activities.

# Safety and Soundness Standards

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) implemented certain specific restrictions on transactions and required the regulators to adopt overall safety and soundness standards for depository institutions related to internal control, loan underwriting and documentation, and asset growth. Among other things, FDICIA limits the interest rates paid on deposits by undercapitalized institutions, the use of brokered deposits and the aggregate extension of credit by a depository institution to an executive officer, director, principal stockholder or related interest, and reduces deposit insurance coverage for deposits offered by undercapitalized institutions for deposits by certain employee benefits accounts.

Section 39 to the Federal Deposit Insurance Act requires the agencies to establish safety and soundness standards for insured financial institutions covering:

internal controls, information systems and internal audit systems;

loan documentation;

credit underwriting;

interest rate exposure;

asset growth;

compensation, fees and benefits;

asset quality, earnings and stock valuation; and

excessive compensation for executive officers, directors or principal shareholders which could lead to material financial loss.

If an agency determines that an institution fails to meet any standard established by the guidelines, the agency may require the financial institution to submit to the agency an acceptable plan to achieve compliance with the standard. If the agency requires submission of a compliance plan and the institution fails to timely submit an acceptable plan or to implement an accepted plan, the agency must require the institution to correct the deficiency. An institution must file a compliance plan within 30 days of a request to do so from the institution s primary federal regulatory agency. The agencies may elect to initiate enforcement action in certain cases rather than rely on an existing plan particularly where failure to meet one or more of the standards could threaten the safe and sound operation of the institution. *Restrictions on Dividends and Distributions* 

A California corporation such as TriCo may make a distribution to its shareholders if the corporation s retained earnings equal at least the amount of the proposed distribution. In the event sufficient retained earnings are not available for the proposed distribution, a California corporation may nevertheless make a distribution to its shareholders if, after giving effect to the distribution, the corporation s assets equal at least 125 percent of its liabilities and certain other conditions are met. Since the 125 percent ratio is equivalent to a minimum capital ratio of 20 percent, most bank holding companies are unable to meet this last test and so must have sufficient retained earnings to fund a proposed distribution.

The primary source of funds for payment of dividends by TriCo to its shareholders will be the receipt of dividends and management fees from the Bank. TriCo s ability to receive dividends from the Bank is limited by applicable state and federal law. Under Section 642 of the California Financial Code, funds available for cash dividend payments by a bank are restricted to the lesser of: (i) retained earnings; or (ii) the bank s net income for its last three fiscal years (less any distributions to shareholders made during such period). However, under Section 643 of the California Financial Code, with the prior approval of the Commissioner of the DFI, a bank may pay cash dividends in an amount not to exceed the greatest of the: (1) retained earnings of the bank; (2) net income of the bank for its last fiscal year; or (3) net income of the bank for its current fiscal year. However, if the DFI finds that the shareholders equity of the bank is not adequate or that the payment of a dividend would be unsafe or unsound, the Commissioner may order such bank not to pay a dividend to shareholders.

Additionally, under FDICIA, a bank may not make any capital distribution, including the payment of dividends, if after making such distribution the bank would be in any of the undercapitalized categories under the FDIC s Prompt Corrective Action regulations. A bank is undercapitalized for this purpose if its leverage ratios, Tier 1 risk-based capital level and total risk-based capital ratio are not at least four percent, four percent and eight percent, respectively. The FRB, FDIC and the DFI have authority to prohibit a bank holding company or a bank from engaging in practices which are considered to be unsafe and unsound. Depending on the financial condition of the Bank and upon other

factors, the FRB, FDIC or the DFI could determine that payment of dividends or other payments by TriCo or the Bank might constitute an unsafe or unsound practice. Finally, any dividend that would cause a bank to fall below required capital levels could also be prohibited.

# Source of Strength Doctrine

The Dodd-Frank Act requires a bank holding company to serve as a source of financial strength to its subsidiary banks. Under this source of strength doctrine, a bank holding company is expected to stand ready to use its available resources to provide adequate capital funds to its subsidiary banks during periods of financial stress or adversity, and to maintain resources and the capacity to raise capital that it can commit to its subsidiary banks. Any capital loans by a bank holding company to any of its subsidiary banks are subordinate in right of payment of deposits and to certain other indebtedness of such subsidiary banks. The BHC Act provides that, in the event of a bank holding company s bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to priority of payment. Furthermore, the FRB has the right to order a bank holding company to terminate any activity that the FRB believes is a serious risk to the financial safety, soundness or stability of any subsidiary bank.

# **Consumer Protection Laws and Regulations**

The Company is subject to many federal consumer protection statues and regulations, some of which are discussed below.

The Community Reinvestment Act of 1977 is intended to encourage insured depository institutions, while operating safely and soundly, to help meet the credit needs of their communities. This act specifically directs the federal regulatory agencies to assess a bank s record of helping meet the credit needs of its entire community, including low-and moderate-income neighborhoods, consistent with safe and sound practices. This act further requires the agencies to take a financial institution s record of meeting its community credit needs into account when evaluating applications for, among other things, domestic branches, mergers or acquisitions, or holding company formations. The agencies use the Community Reinvestment Act assessment factors in order to provide a rating to the financial institution. The ratings range from a high of outstanding to a low of substantial noncompliance.

The Equal Credit Opportunity Act generally prohibits discrimination in any credit transaction, whether for consumer or business purposes, on the basis of race, color, religion, national origin, sex, marital status, age (except in limited circumstances), receipt of income from public assistance programs, or good faith exercise of any rights under the Consumer Credit Protection Act. The Truth-in-Lending Act is designed to ensure that credit terms are disclosed in a meaningful way so that consumers may compare credit terms more readily and knowledgeably.

The Fair Housing Act regulates many practices, including making it unlawful for any lender to discriminate in its housing-related lending activities against any person because of race, color, religion, national origin, sex, handicap or familial status. The Home Mortgage Disclosure Act grew out of public concern over credit shortages in certain urban neighborhoods and provides public information that will help show whether financial institutions are serving the housing credit needs of the neighborhoods and communities in which they are located. This act also includes a fair lending aspect that requires the collection and disclosure of data about applicant and borrower characteristics as a way of identifying possible discriminatory lending patterns and enforcing anti-discrimination statutes.

The Real Estate Settlement Procedures Act requires lenders to provide borrowers with disclosures regarding the nature and cost of real estate settlements. Also, this act prohibits certain abusive practices, such as kickbacks, and places limitations on the amount of escrow accounts.

Penalties under the above laws may include fines, reimbursements, injunctive relief and other penalties.

#### **USA Patriot Act of 2001**

The USA Patriot Act was enacted in 2001 to combat money laundering and terrorist financing. The impact of the Patriot Act on financial institutions is significant and wide ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws and requires various regulations, including:

due diligence requirements for financial institutions that administer, maintain, or manage private bank accounts or correspondent accounts for non-U.S. persons,

standards for verifying customer identification at account opening,

rules to promote cooperation among financial institutions, regulators, and law enforcement entities to assist in the identification of parties that may be involved in terrorism or money laundering,

reports to be filed by non-financial trades and business with the Treasury Department s Financial Crimes Enforcement Network for transactions exceeding \$10,000, and

the filing of suspicious activities reports by securities brokers and dealers if they believe a customer may be violating U.S. laws and regulations.

# **Capital Requirements**

Federal regulation imposes upon all financial institutions a variable system of risk-based capital guidelines designed to make capital requirements sensitive to differences in risk profiles among banking organizations, to take into account off-balance sheet exposures and to promote uniformity in the definition of bank capital uniform nationally. The Bank and the Company are subject to the minimum capital requirements of the FDIC and the FRB, respectively. As a result of these requirements, the growth in assets is limited by the amount of its capital as defined by the respective regulatory agency. Capital requirements may have an effect on profitability and the payment of dividends on the common stock of the Bank and the Company. If an entity is unable to increase its assets without violating the minimum capital requirements or is forced to reduce assets, its ability to generate earnings would be reduced. The FRB and the FDIC have adopted guidelines utilizing a risk-based capital structure. Qualifying capital is divided into two tiers. Tier 1 capital consists generally of common stockholders equity, qualifying noncumulative perpetual preferred stock, qualifying cumulative perpetual preferred stock (up to 25% of total Tier 1 capital) and minority interests in the equity accounts of consolidated subsidiaries, less goodwill and certain other intangible assets. Tier 2 capital consists of, among other things, allowance for loan and lease losses up to 1.25% of weighted risk assets, other perpetual preferred stock, hybrid capital instruments, perpetual debt, mandatory convertible debt securities, subordinated debt and intermediate-term preferred stock. Tier 2 capital qualifies as part of total capital up to a maximum of 100% of Tier 1 capital. Amounts in excess of these limits may be issued but are not included in the calculation of risk-based capital ratios. Under these risk-based capital guidelines, the Bank and the Company are required to maintain capital equal to at least 8% of its assets, of which at least 4% must be in the form of Tier 1 capital.

The guidelines also require the Company and the Bank to maintain a minimum leverage ratio of 4% of Tier 1 capital to total assets (the leverage ratio ). The leverage ratio is determined by dividing an institution s Tier 1 capital by its quarterly average total assets, less goodwill and certain other intangible assets. The leverage ratio constitutes a minimum requirement for the most well-run banking organizations. See Note 19 in the financial statements at Item 8 of this report for a discussion about the Company s risk-based capital and leverage ratios.

# **Prompt Corrective Action**

Prompt Corrective Action Regulations of the federal bank regulatory agencies establish five capital categories in descending order (well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized), assignment to which depends upon the institution s total risk-based capital ratio, Tier 1 risk-based capital ratio, and leverage ratio. Institutions classified in one of the three undercapitalized categories are subject to certain mandatory and discretionary supervisory actions, which include increased monitoring and review, implementation of capital restoration plans, asset growth restrictions, limitations upon expansion and new business

activities, requirements to augment capital, restrictions upon deposit gathering and interest rates, replacement of senior executive officers and directors, and requiring divestiture or sale of the institution. The Bank has been classified as well-capitalized since adoption of these regulations.

#### **Impact of Monetary Policies**

Banking is a business that depends on interest rate differentials. In general, the difference between the interest paid by a bank on its deposits and other borrowings, and the interest rate earned by banks on loans, securities and other interest-earning assets comprises the major source of banks earnings. Thus, the earnings and growth of banks are subject to the influence of economic conditions generally, both domestic and foreign, and also to the monetary and fiscal policies of the United States and its agencies, particularly the FRB. The FRB implements national monetary policy, such as seeking to curb inflation and combat recession, by its open-market dealings in United States government securities, by adjusting the required level of reserves for financial institutions subject to reserve requirements and through adjustments to the discount rate applicable to borrowings by banks which are members of the FRB. The actions of the FRB in these areas influence the growth of bank loans, investments and deposits and also affect interest rates. The nature and timing of any future changes in such policies and their impact on the Company cannot be predicted. In addition, adverse economic conditions could make a higher provision for loan losses a prudent course and could cause higher loan loss charge-offs, thus adversely affecting the Company s net earnings.

# **Premiums for Deposit Insurance**

Deposit accounts in the Bank are insured by the FDIC, generally up to a maximum of \$250,000 per separately insured depositor. The Bank s deposits are subject to FDIC deposit insurance assessments. In February of 2009, the FDIC revised its risk-based system for determining deposit insurance assessments. This assessment is based on the risk category of the institution. To determine the total base assessment rate, the FDIC first establishes an institution s initial base assessment rate. This initial base assessment rate ranges, depending on the risk category of the institution, from 12 to 45 basis points. The FDIC then adjusts the initial base assessment rate ranges from 7 to 77.5 basis points of the institution s deposits.

In May of 2009, the FDIC adopted a final rule imposing a five basis point special assessment on each insured depository institution s assets minus Tier 1 capital as of June 30, 2009. As a result, the Bank s expense for deposit insurance for the fiscal year ended December 31, 2009 includes approximately \$933,000 for this emergency assessment which was levied as of June 30, 2009 and paid on September 30, 2009.

In November of 2009, the FDIC adopted an amendment to its assessment regulations to require insured institutions to prepay, on December 30, 2009, their estimated quarterly risk-based assessments for the fourth quarter of calendar 2009 and for all of the calendar years 2010, 2011 and 2012. The amount of the prepayment was generally determined based upon an institution s assessment rate in effect on September 30, 2009, adjusted to reflect a 5% growth and as an assessment rate increase of three cents per \$100 of deposits effective January 1, 2011. The Bank s prepayment amount was \$10,544,000.

The Dodd-Frank Act broadens the base for FDIC insurance assessments and requires the FDIC to revise its regulations so that deposit insurance assessments will be based on the average consolidated total assets less tangible equity capital of a financial institution. Assessment rates on this larger assessment base will initially range from 5 to 35 basis points. After potential adjustment for certain risk elements, the range will be 2.5 to 45 basis points. On November 21, 2008, the Board of Directors of the FDIC adopted a final rule relating to the Temporary Liquidity Guarantee Program ( TLG Program ). The TLG Program was intended to counter the system-wide crisis in the nation s financial sector. Under the TLG Program the FDIC (i) guaranteed, through the earlier of maturity or June 30, 2012, certain newly issued senior unsecured debt issued by participating institutions on or after October 14, 2008, and before June 30, 2009 and (ii) provided unlimited FDIC deposit insurance coverage for non-interest bearing transaction deposit accounts, Negotiable Order of Withdrawal ( NOW ) accounts paying not more than 0.25% interest per annum and Interest on Lawyers Trust Accounts ( IOLTA ) accounts held at participating FDIC- insured institutions through December 31, 2010. The Dodd-Frank Act extends unlimited deposit insurance to non-interest bearing transaction accounts through December 31, 2012. Coverage under the TLG Program was available for the first 30 days without charge. The fee assessment for coverage of senior unsecured debt ranges from 50 basis points to 100 basis points per annum, depending on the initial maturity of the debt. The fee assessment for deposit insurance coverage is 10 basis points per quarter on amounts in covered accounts exceeding \$250,000. On December 5, 2008, the Company elected to participate in both guarantee programs. As of December 31, 2010, the Company had issued no debt under the TLG

#### **Securities Laws**

The Company is subject to the periodic reporting requirements of the Securities and Exchange Act of 1934, as amended, which include filing annual, quarterly and other current reports with the Securities and Exchange Commission. The Sarbanes-Oxley Act was enacted in 2002 to protect investors by improving the accuracy and reliability of corporate disclosures made pursuant to securities laws. Among other things, this act:

prohibits a registered public accounting firm from performing specified nonaudit services contemporaneously with a mandatory audit,

requires the chief executive officer and chief financial officer of an issuer to certify each annual or quarterly report filed with the Securities and Exchange Commission,

requires an issuer to disclose all material off-balance sheet transactions that may have a material effect on an issuer s financial status, and

prohibits insider transactions in an issuer s stock during lock-out periods of an issuer s pension plans. The Company is also required to comply with the rules and regulations of The NASDAQ Stock Market, Inc., on which its common stock is listed.

# **Emergency Economic Stabilization Act**

On October 3, 2008, Congress adopted the Emergency Economic Stabilization Act ( EESA ), including a Troubled Asset Relief Program ( TARP ). TARP gave the United States Treasury Department ( Treasury ) authority to deploy up to \$700 billion into the financial system for the purpose of improving liquidity in capital markets. On October 14, 2008, Treasury announced plans to direct \$250 billion of this authority into preferred stock investments in banks and bank holding companies through a Capital Purchase Program.

The terms of Capital Purchase Program have potential advantages and disadvantages. The Board of Directors of the Company determined that it had adequate capital and that the Capital Purchase Program would not be in the Company s best interests and therefore elected not to seek any capital investment from the Treasury.

# **ITEM 1A. RISK FACTORS**

In analyzing whether to make or continue an investment in the Company, investors should consider, among other factors, the following:

# Risks Related to the Nature and Geographic Area of Our Business

The economic downturn in the United States and in California in particular could hurt our profits.

The economies of the United States and California are experiencing an economic slowdown marked by increase unemployment and slower economic growth. Business activity across a wide range of industries and regions is greatly reduced and local governments and many businesses are in serious difficulty due to the lack of consumer spending, declines in the value of real estate and the lack of liquidity in the credit markets. Unemployment has increased significantly.

Since mid-2007, and through 2010, the financial services industry and the securities markets generally were materially and adversely affected by significant declines in the values of nearly all asset classes and by a serious lack of liquidity. This was initially triggered by declines in home prices and the values of subprime mortgages, but spread to all mortgage and real estate asset classes, to leveraged bank loans and to nearly all asset classes, including equities. The global markets have been characterized by substantially increased volatility and short-selling and an overall loss of investor confidence, initially in financial institutions, but more recently in companies in a number of other industries and in the broader markets.

Overall, during 2010, the business environment has been adverse for many households and businesses in California and the United States. There can be no assurance that these conditions will improve in the near term. Such conditions could adversely affect the credit quality of the Company s loans, results of operations and financial condition.

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Our business may be adversely affected by business conditions in Northern and Central California.

We conduct most of our business in Northern and Central California. As a result of this geographic concentration, our results are impacted by the difficult economic conditions in California. The current and on-going deterioration in the economic conditions in California could result in the following consequences, any of which could have a material adverse effect on our business, financial condition, results of operations and cash flows:

problem assets and foreclosures may increase,

demand for our products and services may decline,

low cost or non-interest bearing deposits may decrease, and

collateral for loans made by us, especially real estate, may decline in value, in turn reducing customers borrowing power, and reducing the value of assets and collateral associated with our existing loans. In view of the concentration of our operations and the collateral securing our loan portfolio in both northern and central California, we may be particularly susceptible to the adverse effects of any of these consequences, any of which could have a material adverse effect on our business, financial condition, results of operations and cash flows. *We are exposed to risks in connection with the loans we make.* 

A significant source of risk for us arises from the possibility that losses will be sustained because borrowers, guarantors and related parties may fail to perform in accordance with the terms of their loans. Our earnings are significantly affected by our ability to properly originate, underwrite and service loans. We have underwriting and credit monitoring procedures and credit policies, including the establishment and review of the allowance for loan losses, that we believe to be appropriate to minimize this risk by assessing the likelihood of nonperformance, tracking loan performance and diversifying our respective loan portfolios. Such policies and procedures, however, may not prevent unexpected losses that could adversely affect our results of operations. We could sustain losses if we incorrectly assess the creditworthiness of our borrowers or fail to detect or respond to deterioration in asset quality in a timely manner.

#### Our allowance for loan losses may not be adequate to cover actual losses.

Like all financial institutions, we maintain an allowance for loan losses to provide for loan defaults and non-performance. Our allowance for loan losses may not be adequate to cover actual loan losses, and future provisions for loan losses could materially and adversely affect our business, financial condition, results of operations and cash flows. The allowance for loan losses reflects our estimate of the probable losses in our loan portfolio at the relevant balance sheet date. Our allowance for loan losses is based on prior experience, as well as an evaluation of the known risks in the current portfolio, composition and growth of the loan portfolio and economic factors. The determination of an appropriate level of loan loss allowance is an inherently difficult process and is based on numerous assumptions. The amount of future losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, that may be beyond our control and these losses may exceed current estimates. Federal and state regulatory agencies, as an integral part of their examination process, review our loans and allowance for loan losses. While we believe that our allowance for loan losses is adequate to cover current losses, we cannot assure you that we will not increase the allowance for loan losses further or that the allowance will be adequate to absorb loan losses we actually incur. Either of these occurrences could have a material adverse affect on our business, financial condition and results of operations.

# A significant majority of the loans in our portfolio are secured by real estate and the downturn in our real estate markets could hurt our business.

The downturn in our real estate markets could hurt our business because many of our loans are secured by real estate. Real estate values and real estate markets are generally affected by changes in national, regional or local economic conditions, fluctuations in interest rates and the availability of loans to potential purchasers, changes in tax laws and other governmental statutes, regulations and policies and acts of nature. As real estate prices decline, the value of real estate collateral securing our loans is reduced. As a result, our ability to recover on defaulted loans by foreclosing and selling the real estate collateral could then be diminished and we would be more likely to

suffer losses on defaulted loans. As of December 31, 2010, approximately 87.1% of the book value of our loan portfolio consisted of loans collateralized by various types of real estate. Substantially all of our real estate collateral is located in California. So if there is a significant further decline in real estate values in California, the collateral for our loans will provide less security. Real estate values could also be affected by, among other things, earthquakes and national disasters particular to California in particular. Any such downturn could have a material adverse effect on our business, financial condition, results of operations and cash flows.

We depend on key personnel and the loss of one or more of those key personnel may materially and adversely affect our prospects.

Competition for qualified employees and personnel in the banking industry is intense and there are a limited number of qualified persons with knowledge of, and experience in, the California community banking industry. The process of recruiting personnel with the combination of skills and attributes required to carry out our strategies is often lengthy. Our success depends to a significant degree upon our ability to attract and retain qualified management, loan origination, finance, administrative, marketing and technical personnel and upon the continued contributions of our management and personnel. In particular, our success has been and continues to be highly dependent upon the abilities of our senior management team of Messrs. Smith, O Sullivan, Bailey, Reddish, Carney, Miller and Rios, who have expertise in banking and experience in the California markets we serve and have targeted for future expansion. We also depend upon a number of other key executives who are California natives or are long-time residents and who are integral to implementing our business plan. The loss of the services of any one of our senior executive management team or other key executives could have a material adverse effect on our business, financial condition, results of operations and cash flows.

We are exposed to risk of environmental liabilities with respect to properties to which we take title.

In the course of our business, we may foreclose and take title to real estate and could be subject to environmental liabilities with respect to these properties. We may be held liable to a governmental entity or to third parties for property damage, personal injury, investigation and clean-up costs incurred by these parties in connection with environmental contamination, or may be required to investigate or clean-up hazardous or toxic substances, or chemical releases at a property. The costs associated with investigation or remediation activities could be substantial. In addition, if we are the owner or former owner of a contaminated site, we may be subject to common law claims by third parties based on damages and costs resulting from environmental contamination emanating from the property. If we become subject to significant environmental liabilities, our business, financial condition, results of operations and cash flows could be materially adversely affected.

Strong competition in California could hurt our profits.

Competition in the banking and financial services industry is intense. Our profitability depends upon our continued ability to successfully compete. We compete exclusively in northern and central California for loans, deposits and customers with commercial banks, savings and loan associations, credit unions, finance companies, mutual funds, insurance companies, and brokerage and investment banking firms. In particular, our competitors include several major financial companies whose greater resources may afford them a marketplace advantage by enabling them to maintain numerous locations and mount extensive promotional and advertising campaigns. Additionally, banks and other financial institutions with larger capitalization and financial intermediaries not subject to bank regulatory restrictions may have larger lending limits which would allow them to serve the credit needs of larger customers. Areas of competition include interest rates for loans and deposits, efforts to obtain loan and deposit customers and a range in quality of products and services provided, including new technology-driven products and services. Technological innovation continues to contribute to greater competition in domestic and international financial services markets as technological advances enable more companies to provide financial services. We also face competition from out-of-state financial intermediaries that have opened loan production offices or that solicit deposits in our market areas. If we are unable to attract and retain banking customers, we may be unable to continue our loan growth and level of deposits and our business, financial condition, results of operations and cash flows may be adversely affected.

#### Our previous results may not be indicative of our future results.

We may not be able to sustain our historical rate of growth and level of profitability or may not even be able to grow our business or continue to be profitable at all. Various factors, such as economic conditions, regulatory and legislative considerations and competition, may also impede or prohibit our ability to expand our market presence and financial performance. If we experience a significant decrease in our historical rate of growth, our results of operations and financial condition may be adversely affected due to a high percentage of our operating costs being fixed expenses.

# We may be adversely affected by the soundness of other financial institutions.

Financial services institutions are interrelated as a result of clearing, counterparty, or other relationships. We have exposure to many different industries and counterparties, and routinely executes transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, and other institutional clients. Many of these transactions expose us to credit risk in the event of a default by a counterparty or client. In addition, our credit risk may be exacerbated when the collateral that we hold cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the credit or derivative exposure due to us. Any such losses could have a material adverse affect on our financial condition and results of operations.

Recent health care legislation could increase our expenses or require us to pass further costs on to our employees, which could adversely affect our operations, financial condition and earnings.

Legislation enacted in 2010 requires companies to provide expanded health care coverage to their employees, such as affordable coverage to part-time employees and coverage to dependent adult children of employees. Companies will also be required to enroll new employees automatically into their health plans. Compliance with these and other new requirements of the health care legislation will increase our employee benefits expense, and may require us to pass these costs on to our employees, which could give us a competitive disadvantage in hiring and retaining qualified employees.

# **Market and Interest Rate Risk**

#### Decreasing interest rates could hurt our profits.

Our ability to earn a profit, like that of most financial institutions, depends on our net interest income, which is the difference between the interest income we earn on our interest-earning assets, such as mortgage loans and investments, and the interest expense we pay on our interest-bearing liabilities, such as deposits. Our profitability depends on our ability to manage our assets and liabilities during periods of changing market interest rates. Recently, the FRB has lowered the targeted federal funds rate at record low levels. A sustained decrease in market interest rates could adversely affect our earnings. When interest rates decline, borrowers tend to refinance higher-rate, fixed-rate loans at lower rates. Under those circumstances, we would not be able to reinvest those prepayments in assets earning interest rates as high as the rates on the prepaid loans on investment securities. In addition, our commercial real estate and commercial loans, which carry interest rates that adjust in accordance with changes in the prime rate, will adjust to lower rates.

# Our business is subject to interest rate risk and variations in interest rates may negatively affect our financial performance.

Because of the differences in the maturities and repricing characteristics of our interest-earning assets and interest-bearing liabilities, changes in interest rates do not produce equivalent changes in interest income earned on interest-earning assets and interest paid on interest-bearing liabilities. Accordingly, fluctuations in interest rates could adversely affect our interest rate spread and, in turn, our profitability. In addition, loan origination volumes are affected by market interest rates. Rising interest rates, generally, are associated with a lower volume of loan originations while lower interest rates are usually associated with higher loan originations. Conversely, in rising interest rate environments, loan repayment rates may decline and in falling interest rate environments, loan repayment rates may decline and in falling interest rate environments, loan repayment rates may decline and in falling interest rate environments, loan repayment rates may decline and in falling interest rate environments, loan repayment rates may decline and in falling interest rate environments, loan repayment rates may decline and in falling interest rate environments, loan repayment rates may cause additional refinancing of commercial real

estate and 1-4 family residence loans, which may depress our loan volumes or cause rates on loans to decline. In addition, an increase in the general level of short-term interest rates on variable rate loans may adversely affect the ability of certain borrowers to pay the interest on and principal of their obligations or reduce the amount they wish to borrow. Additionally, if short-term market rates rise, in order to retain existing deposit customers and attract new deposit customers we may need to increase rates we pay on deposit accounts. Accordingly, changes in levels of market interest rates could materially and adversely affect our net interest spread, asset quality, loan origination volume, business, financial condition, results of operations and cash flows.

#### **Regulatory Risks**

Recently enacted financial reform legislation will, among other things, create a new Consumer Financial Protection Bureau, tighten capital standards and result in new laws and regulations that are expected to increase our costs of operations.

On July 21, 2010, the President signed the Dodd-Frank Act. This new law will significantly change the current bank regulatory structure and affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impact of the Dodd-Frank Act may not be known for many months or years. Effective one year after the date of enactment is a provision for the Dodd-Frank Act that eliminates the federal

prohibitions on paying interest on demand deposits, thus allowing businesses to have interest bearing checking accounts. Depending on competitive responses, this significant change to existing law could have an adverse impact on our interest expense.

The Dodd-Frank Act will require publicly traded companies to give shareholders a non-binding vote on executive compensation and so-called golden parachute payments, and authorizes the SEC to promulgate rules that would allow shareholders to nominate their own candidates using a company s proxy materials. It also provides that the listing standards of the national securities exchanges shall require listed companies to implement and disclose clawback policies mandating the recovery of incentive compensation paid to executive officers in connection with accounting restatements. The legislation also directs the FRB to promulgate rules prohibiting excessive compensation paid to bank holding company executives, regardless of whether the company is publicly traded or not.

The Dodd-Frank Act creates a new Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit

unfair, deceptive or abusive acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks and savings institutions with more than \$10 billion in assets. Banks such as the Bank with \$10 billion or less in assets will continue to be examined for compliance with the consumer laws by their primary bank regulators. The Dodd-Frank Act also weakens the federal preemption rules that have been applicable for national banks and federal savings associations, and gives state attorneys general the ability to enforce federal consumer protection laws.

The Dodd-Frank Act requires minimum leverage (Tier 1) and risk based capital requirements for bank and savings and loan holding companies that are no less than those applicable to banks, which will exclude certain instruments that previously have been eligible for inclusion by bank holding companies as Tier 1 capital, such as trust preferred securities (unless such securities were issued prior to May 19, 2010 by a bank holding company with less than \$15 billion in assets).

It is difficult to predict at this time what specific impact the Dodd-Frank Act and the yet to be written implementing rules and regulations will have on community banks. However, it is expected that at a minimum they will increase our operating and compliance costs and could increase our interest expense.

We operate in a highly regulated environment and we may be adversely affected by changes in laws and regulations. Regulations may prevent or impair our ability to pay dividends, engage in acquisitions or operate in other ways. We are subject to extensive regulation, supervision and examination by the DFI, FDIC, and the FRB. See Item 1 Regulation and Supervision of this report for information on the regulation and supervision which governs our activities. Regulatory authorities have extensive discretion in their supervisory and enforcement activities, including the imposition of restrictions on our operations, the classification of our assets and determination of the level of our allowance for loan losses. Banking regulations, designed primarily for the protection of depositors, may limit our growth and the return to you, our investors, by restricting certain of our activities, such as:

the payment of dividends to our shareholders,

possible mergers with or acquisitions of or by other institutions,

desired investments,

loans and interest rates on loans,

interest rates paid on deposits,

the possible expansion of branch offices, and

the ability to provide securities or trust services.

We also are subject to capitalization guidelines set forth in federal legislation and could be subject to enforcement actions to the extent that we are found by regulatory examiners to be undercapitalized. We cannot predict what changes, if any, will be made to existing federal and state legislation and regulations or the effect that such changes may have on our future business and earnings prospects. Any change in such regulation and oversight, whether in the form of regulatory policy, regulations, legislation or supervisory action, may have a material impact on our operations. *Compliance with changing regulation of corporate governance and public disclosure may result in additional risks and expenses.* 

Changing laws, regulations and standards relating to corporate governance and public disclosure, including the Sarbanes-Oxley Act of 2002 and new SEC regulations, are creating additional expense for publicly-traded companies such as TriCo. The application of these laws, regulations and standard may evolve over time as new guidance is provided by regulatory and governing bodies, which could result in continuing uncertainty regarding compliance matters and higher costs necessitated by ongoing revisions to disclosure and governance practices. We are committed to maintaining high standards of corporate governance and public disclosure. As a result, our efforts to comply with evolving laws, regulations and standards have resulted in, and are likely to continue to result in, increased expenses and a diversion of management time and attention. In particular, our efforts to comply with Section 404 of the Sarbanes-Oxley Act of 2002 and the related regulations regarding management s required assessment of its internal control over financial reporting and its external auditors audit of that assessment has required the commitment of significant financial and managerial resources. We expect these efforts to require the continued commitment of significant resources. Further, the members of our board of directors, members of our audit or compensation and management succession committees, our chief executive officer, our chief financial officer and certain other executive officers could face an increased risk of personal liability in connection with the performance of their duties. It may also become more difficult and more expensive to obtain director and officer liability insurance. As a result, our ability to attract and retain executive officers and qualified board and committee members could be more difficult. We could be aversely affected by new regulations.

Federal and state governments and regulators could pass legislation and adopt policies responsive to current credit conditions that would have an adverse affect on the Company and its financial performance. For example, the Company could experience higher credit losses because of federal or state legislation or regulatory action that limits the Bank s ability to foreclose on property or other collateral or makes foreclosure less economically feasible.

#### We could face increased deposit insurance costs.

The FDIC insures deposits at FDIC insured financial institutions up to certain limits. The FDIC charges insured financial institutions premiums to maintain the Deposit Insurance Fund. In February of 2009, the FDIC adopted regulations increasing insurance deposit assessments for all insured depository institutions and to change the deposit insurance assessment system to require riskier institutions to pay a larger share of assessments. In addition, the FDIC required insured depository institutions, including the Bank, to pay a special assessment to the FDIC s Deposit Insurance Fund. If the Deposit Insurance Fund suffers further losses, the FDIC could further increase assessments rates or impose additional special assessments on the banking industry to replenish the Deposit Insurance Fund. The Company s profitability could be reduced by any increase in assessment rates or special assessments.

# **Risks Related to Growth and Expansion**

#### If we cannot attract deposits, our growth may be inhibited.

We plan to increase the level of our assets, including our loan portfolio. Our ability to increase our assets depends in large part on our ability to attract additional deposits at favorable rates. We intend to seek additional deposits by offering deposit products that are competitive with those offered by other financial institutions in our markets and by establishing personal relationships with our customers. We cannot assure you that these efforts will be successful. Our inability to attract additional deposits at competitive rates could have a material adverse effect on our business, financial condition, results of operations and cash flows.

#### There are potential risks associated with future acquisitions and expansions.

We intend to continue to explore expanding our branch system through opening new bank branches and in-store branches in existing or new markets in northern and central California. In the ordinary course of business, we evaluate potential branch locations that would bolster our ability to cater to the small business, individual and residential lending markets in California. Any given new branch, if and when opened, will have expenses in excess of revenues for varying periods after opening that may adversely affect our results of operations or overall financial condition. In addition, to the extent that we acquire other banks in the future, our business may be negatively impacted by certain risks inherent with such acquisitions. These risks include:

incurring substantial expenses in pursuing potential acquisitions without completing such acquisitions,

losing key clients as a result of the change of ownership,

the acquired business not performing in accordance with our expectations,

difficulties arising in connection with the integration of the operations of the acquired business with our operations,

needing to make significant investments and infrastructure, controls, staff, emergency backup facilities or other critical business functions that become strained by our growth,

management needing to divert attention from other aspects of our business,

potentially losing key employees of the acquired business,

incurring unanticipated costs which could reduce our earnings per share,

assuming potential liabilities of the acquired company as a result of the acquisition, and

an acquisition may dilute our earnings per share, in both the short and long term, or it may reduce our tangible capital ratios.

As result of these risks, any given acquisition, if and when consummated, may adversely affect our results of operations or financial condition. In addition, because the consideration for an acquisition may involve cash, debt or

the issuance of shares of our stock and may involve the payment of a premium over book and market values, existing shareholders may experience dilution in connection with any acquisition.

Our growth and expansion may strain our ability to manage our operations and our financial resources.

Our financial performance and profitability depend on our ability to execute our corporate growth strategy. In addition to seeking deposit and loan and lease growth in our existing markets, we may pursue expansion opportunities in new markets. Continued growth, however, may present operating and other problems that could adversely affect our business, financial condition, results of operations and cash flows. Accordingly, there can be no assurance that we will be able to execute our growth strategy or maintain the level of profitability that we have recently experienced. Our growth may place a strain on our administrative, operational and financial resources and increase demands on our systems and controls. This business growth may require continued enhancements to and expansion of our operating and financial systems and controls and may strain or significantly challenge them. In addition, our existing operating and financial control systems and infrastructure may not be adequate to maintain and effectively monitor future growth. Our continued growth may also increase our need for qualified personnel. We cannot assure you that we will be successful in attracting, integrating and retaining such personnel.

Our decisions regarding the fair value of assets acquired from Granite, including the FDIC loss sharing assets, could be inaccurate which could materially and adversely affect our business, financial condition, results of operations, and future prospects.

Management makes various assumptions and judgments about the collectability of the acquired loans, including the creditworthiness of borrowers and the value of the real estate and other assets serving as collateral for the repayment of secured loans. In FDIC-assisted acquisitions that include loss sharing agreements, we may record a loss sharing asset that we consider adequate to absorb future losses which may occur in the acquired loan portfolio. In determining the size of the loss sharing asset, we analyze the loan portfolio based on historical loss experience, volume and classification of loans, volume and trends in delinquencies and nonaccruals, local economic conditions, and other pertinent information.

If our assumptions are incorrect, the balance of the FDIC indemnification asset may at any time be insufficient to cover future loan losses, and credit loss provisions may be needed to respond to different economic conditions or adverse developments in the acquired loan portfolio. Any increase in future loan losses could have a negative effect on our operating results.

Our ability to obtain reimbursement under the loss sharing agreement on covered assets purchased from the FDIC depends on our compliance with the terms of the loss sharing agreement.

We must certify to the FDIC on a quarterly basis our compliance with the terms of the FDIC loss sharing agreement as a prerequisite to obtaining reimbursement from the FDIC for realized losses on covered assets. The required terms of the agreements are extensive and failure to comply with any of the guidelines could result in a specific asset or group of assets permanently losing their loss sharing coverage. Additionally, Management may decide to forgo loss share coverage on certain assets to allow greater flexibility over the management of certain assets. As of December 31, 2010, \$60,148,000, or 2.8%, of the Company s assets were covered by the aforementioned FDIC loss sharing agreements.

# **Risks Relating to Dividends and Our Common Stock**

#### Our future ability to pay dividends is subject to restrictions.

Since we are a holding company with no significant assets other than the Bank, we currently depend upon dividends from the Bank for a substantial portion of our revenues. Our ability to continue to pay dividends in the future will continue to depend in large part upon our receipt of dividends or other capital distributions from the Bank. The ability of the Bank to pay dividends or make other capital distributions to us is subject to the restrictions in the California Financial Code and the regulatory authority of the DFI. As of December 31, 2010, the Bank could have paid \$7,859,000 in dividends without the prior approval of the DFI. The amount that the Bank may pay in dividends is further restricted due to the fact that the Bank must maintain a certain minimum amount of capital to be considered a well capitalized institution as further described under Item 1 Capital Requirements in this report.

From time to time, we may become a party to financing agreements or other contractual arrangements that have the effect of limiting or prohibiting us or the Bank from declaring or paying dividends. Our holding company expenses and obligations with respect to our trust preferred securities and corresponding junior subordinated deferrable interest debentures issued by us may limit or impair our ability to declare or pay dividends. Finally, our ability to pay dividends is also subject to the restrictions of the California Corporations Code. See Regulation and Supervision Restrictions on Dividends and Distributions .

Only a limited trading market exists for our common stock, which could lead to price volatility.

Our common stock is quoted on the NASDAQ Global Select Market and trading volumes have been modest. The limited trading market for our common stock may cause fluctuations in the market value of our common stock to be exaggerated, leading to price volatility in excess of that which would occur in a more active trading market of our common stock. In addition, even if a more active market in our common stock develops, we cannot assure you that such a market will continue or that shareholders will be able to sell their shares.

Anti-takeover provisions and federal law may limit the ability of another party to acquire us, which could cause our stock price to decline.

Various provisions of our articles of incorporation and bylaws could delay or prevent a third party from acquiring us, even if doing so might be beneficial to our shareholders. These provisions provide for, among other things:

specified actions that the Board of Directors shall or may take when an offer to merge, an offer to acquire all assets or a tender offer is received,

a shareholder rights plan which could deter a tender offer by requiring a potential acquiror to pay a substantial premium over the market price of our common stock,

advance notice requirements for proposals that can be acted upon at shareholder meetings, and

the authorization to issue preferred stock by action of the board of directors acting alone, thus without obtaining shareholder approval.

The Bank Holding Company Act of 1956, as amended, and the Change in Bank Control Act of 1978, as amended, together with federal regulations, require that, depending on the particular circumstances, either FRB approval must be obtained or notice must be furnished to the FRB and not disapproved prior to any person or entity acquiring control of a bank holding company such as TriCo. These provisions may prevent a merger or acquisition that would be attractive to shareholders and could limit the price investors would be willing to pay in the future for our common stock.

The amount of common stock owned by, and other compensation arrangements with, our officers and directors may make it more difficult to obtain shareholder approval of potential takeovers that they oppose.

As of March 4, 2011, directors and executive officers beneficially owned approximately 18.0% of our common stock and our ESOP owned approximately 8.1%. Agreements with our senior management also provide for significant payments under certain circumstances following a change in control. These compensation arrangements, together with the common stock and option ownership of our board of directors and management, could make it difficult or expensive to obtain majority support for shareholder proposals or potential acquisition proposals of us that our directors and officers oppose.

We may issue additional common stock or other equity securities in the future which could dilute the ownership interest of existing shareholders.

In order to maintain our capital at desired or regulatorily-required levels, or to fund future growth, our board of directors may decide from time to time to issue additional shares of common stock, or securities convertible into, exchangeable for or representing rights to acquire shares of our common stock. The sale of these shares may significantly dilute your ownership interest as a shareholder. New investors in the future may also have rights, preferences and privileges senior to our current shareholders which may adversely impact our current shareholders.

*Holders of our junior subordinated debentures have rights that are senior to those of our common stockholders.* We have supported our continued growth through the issuance of trust preferred securities from special purpose trusts and accompanying junior subordinated debentures. At December 31, 2010, we had outstanding trust preferred securities and accompanying junior subordinated debentures totaling \$41,238,000. Payments of the principal and interest on the trust preferred securities are conditionally guaranteed by us. Further, the accompanying junior subordinated debentures before any dividends can be paid on our common stock and, in the event of our bankruptcy, dissolution or liquidation, the holders of the junior subordinated debentures must be satisfied before any distributions can be made on our common stock.

#### **Risks Relating to Systems, Accounting and Internal Controls**

If we fail to maintain an effective system of internal and disclosure controls, we may not be able to accurately report our financial results or prevent fraud. As a result, current and potential shareholders could lose confidence in our financial reporting, which would harm our business and the trading price of our securities.

Effective internal control over financial reporting and disclosure controls and procedures are necessary for us to provide reliable financial reports and effectively prevent fraud and to operate successfully as a public company. If we cannot provide reliable financial reports or prevent fraud, our reputation and operating results would be harmed. We continually review and analyze our internal control over financial reporting for Sarbanes-Oxley Section 404 compliance. As part of that process we may discover material weaknesses or significant deficiencies in our internal control as defined under standards adopted by the Public Company Accounting Oversight Board that require remediation. Material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company s annual or interim financial statements will not be prevented or detected in a timely basis. Significant deficiency is a deficiency or combination of deficiencies, in internal control over financial reporting that is less severe than material weakness, yet important enough to merit attention by those responsible for the oversight of the Company s financial reporting. As a result of weaknesses that may be identified in our internal control, we may also identify certain deficiencies in some of our disclosure controls and procedures that we believe require remediation. If we discover weaknesses, we will make efforts to improve our internal and disclosure control. However, there is no assurance that we will be successful. Any failure to maintain effective controls or timely effect any necessary improvement of our internal and disclosure controls could harm operating results or cause us to fail to meet our reporting obligations, which could affect our ability to remain listed with The NASDAQ Global Select Market. Ineffective internal and disclosure controls could also cause investors to lose confidence in our reported financial information, which would likely have a negative effect on the trading price of our securities.

We rely on communications, information, operating and financial control systems technology from third-party service providers, and we may suffer an interruption in those systems that may result in lost business. We may not be able to obtain substitute providers on terms that are as favorable if our relationships with our existing service providers are interrupted.

We rely heavily on third-party service providers for much of our communications, information, operating and financial control systems technology. Any failure or interruption or breach in security of these systems could result in failures or interruptions in our customer relationship management, general ledger, deposit, servicing and loan origination systems. We cannot assure you that such failures or interruptions will not occur or, if they do occur, that they will be adequately addressed by us or the third parties on which we rely. The occurrence of any failures or interruptions could have a material adverse effect on our business, financial condition, results of operations and cash flows. If any of our third-party service providers experience financial, operational or technological difficulties, or if there is any other disruption in our relationships with them, we may be required to locate alternative sources of such services, and we cannot assure you that we could negotiate terms that are as favorable to us, or could obtain services with similar functionality as found in our existing systems without the need to expend substantial resources, if at all. Any of these circumstances could have a material adverse effect on our business, financial condition, results of operations and cash flows.

# A failure to implement technological advances could negatively impact our business.

The banking industry is undergoing technological changes with frequent introductions of new technology-driven products and services. In addition to improving customer services, the effective use of technology increases efficiency and enables financial institutions to reduce costs. Our future success will depend, in part, on our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands for convenience as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources than we do to invest in technological improvements. We may not be able to effectively implement new technology-driven products and services or successfully market such products and services to our customers.

# ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

# **ITEM 2. PROPERTIES**

The Company is engaged in the banking business through 61 offices in 23 counties in Northern and Central California including ten offices in Shasta County, nine in Butte County, seven in Sacramento County, five in Placer County, four in Stanislaus County, three each in Siskiyou, Sutter and Kern Counties, two each in Glenn and Yolo Counties, and one each in Contra Costa, Del Norte, Fresno, Lake, Lassen, Madera, Mendocino, Merced, Napa, Nevada, Tehama, Tulare, and Yuba Counties. All offices are constructed and equipped to meet prescribed security requirements.

The Company owns eighteen branch office locations and three administrative buildings and leases forty-three branch office locations and one administrative facility. Most of the leases contain multiple renewal options and provisions for rental increases, principally for changes in the cost of living index, property taxes and maintenance. The Company also owns one building and leases one building that it leases and sub-leases, respectively.

# **ITEM 3. LEGAL PROCEEDINGS**

Neither the Company nor its subsidiaries, are party to any material pending legal proceeding, nor is their property the subject of any material pending legal proceeding, except routine legal proceedings arising in the ordinary course of their business. None of these proceedings is expected to have a material adverse impact upon the Company s business, consolidated financial position or results of operations.

# **ITEM 4. RESERVED**

#### PART II

# ITEM 5. MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### Common Stock Market Prices and Dividends

The Company s common stock is traded on the NASDAQ Global Select Market System (NASDAQ) under the symbol TCBK. The following table shows the high and the low closing sale prices for the common stock for each quarter in the past two years, as reported by NASDAQ:

	High	Low
2010:		
Fourth quarter	\$ 16.59	\$ 14.21
Third quarter	\$ 18.99	\$13.46
Second quarter	\$ 22.99	\$ 16.93
First quarter	\$ 20.73	\$ 16.65
2009:		
Fourth quarter	\$ 17.42	\$ 14.62
Third quarter	\$ 17.69	\$ 13.00
Second quarter	\$ 17.74	\$ 13.77
First quarter	\$ 24.97	\$ 10.71

As of March 4, 2011 there were approximately 1,573 shareholders of record of the Company s common stock. On March 4, 2011, the closing sales price was \$15.73.

The Company has paid cash dividends on its common stock in every quarter since March 1990, and it is currently the intention of the Board of Directors of the Company to continue payment of cash dividends on a quarterly basis. There is no assurance, however, that any dividends will be paid since they are dependent upon earnings, financial condition and capital requirements of the Company and the Bank. As of December 31, 2010, \$7,859,000 was available for payment of dividends by the Company to its shareholders, under applicable laws and regulations. The Company paid cash dividends of \$0.09 per common share in each of the quarters ended December 31, 2010, September 30, 2010 and June 30, 2010 and \$0.13 per common share in each of the quarters ended March 31, 2010, December 31, 2009, September 30, 2009, and March 31, 2009.

# **Stock Repurchase Plan**

The Company adopted a stock repurchase plan on August 21, 2007 for the repurchase of up to 500,000 shares of the Company s common stock from time to time as market conditions allow. The 500,000 shares authorized for repurchase under this plan represented approximately 3.2% of the Company s approximately 15,815,000 common shares outstanding as of August 21, 2007. This plan has no stated expiration date for the repurchases. As of December 31, 2010, the Company had purchased 166,600 shares under this plan. The following table shows the repurchases made by the Company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Exchange Act) during the fourth quarter of 2010:

		(c) Total number of	
		shares	(d) Maximum
		purchased as	number
		part of	of shares that may
		publicly	yet
(a)	(b) Average	announced	be purchased
Total	price	plans or	under the

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	number of	.,		
Period	shares purchased	paid per share	programs	plans or programs
Oct. 1-31, 2010				333,400
Nov. 1-30, 2010				333,400
Dec. 1-31, 2010				333,400
Total				333,400
	2	2		

The following graph presents the cumulative total yearly shareholder return from investing \$100 on December 31, 2005, in each of TriCo common stock, the Russell 3000 Index, and the SNL Western Bank Index. The SNL Western Bank Index compiled by SNL Financial includes banks located in California, Oregon, Washington, Montana, Hawaii and Alaska with market capitalization similar to that of TriCo s. The amounts shown assume that any dividends were reinvested.

# TriCo Bancshares

Index	12/31/05	12/31/06	12/31/07	12/31/08	12/31/09	12/31/10
TriCo Bancshares	100.00	118.48	86.00	114.50	78.89	78.39
Russell 3000	100.00	115.71	121.66	76.27	97.89	114.46
SNL Western Bank	100.00	112.83	94.25	91.76	84.27	95.48

#### **Equity Compensation Plans**

The following table shows shares reserved for issuance for outstanding options, stock appreciation rights and warrants granted under our equity compensation plans as of December 31, 2010. All of our equity compensation plans have been approved by shareholders.

	(a) Number of securities to be		(b)	(c) Number of securities remaining available for
	issued	We	eighted	issuance under
	upon		verage	equity
Plan category	exercise of outstanding options, warrants and rights	exercise price of outstanding options, warrants and rights		compensation plans (excluding securities reflected in column (a))
Equity compensation plans not approved by shareholders Equity compensation plans approved by				
shareholders	1,425,185	\$	15.78	396,000
Total	1,425,185 23	\$	15.78	396,000

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# ITEM 6. SELECTED FINANCIAL DATA

The following selected consolidated financial data are derived from our consolidated financial statements. This data should be read in connection with our consolidated financial statements and the related notes located at Item 8 of this report.

TRICO BANCSHARES Financial Summary										
	(	in thousand	s, exc	ept per shar	e am	ounts)				
Year ended December 31, 2010 2009 2008 2007 2006										2006
Interest income Interest expense	\$	104,572 14,133	\$	112,333 20,615	\$	121,112 31,552	\$	127,268 40,582	\$	120,323 34,445
Net interest income Provision for loan losses Noninterest income Noninterest expense		90,439 37,458 32,695 77,205		91,718 31,450 30,329 75,450		89,560 20,950 27,087 68,738		86,686 3,032 27,590 68,906		85,878 1,289 26,255 66,726
Income before income taxes Provision for income taxes		8,471 2,466		15,147 5,185		26,959 10,161		42,338 16,645		44,118 17,288
Net income	\$	6,005	\$	9,962	\$	16,798	\$	25,693	\$	26,830
Earnings per share:										
Basic	\$	0.38	\$	0.63	\$	1.07	\$	1.62	\$	1.70
Diluted	\$	0.37	\$	0.62	\$	1.05	\$	1.57	\$	1.64
Per share:	¢	0.40	¢	0.50	¢	0.50	¢	0.50	¢	0.40
Dividends paid Book value at December 31	\$ \$	0.40 12.64	\$	0.52 12.71	\$	0.52 12.56	\$	0.52 11.87	\$ \$	0.48 10.69
Tangible book value at December 51	Э	12.04	\$	12./1	\$	12.30	\$	11.07	Ф	10.09
31	\$	11.62	\$	11.71	\$	11.54	\$	10.82	\$	9.60
Average common shares outstanding Average diluted common shares		15,860		15,783		15,771		15,898		15,812
outstanding Shares outstanding at December		16,010		16,011		16,050		16,364		16,383
31		15,860		15,787		15,756		15,912		15,857
At December 31:										
Loans, net		1,377,000		1,460,097		1,563,259		1,534,635		,492,965
Total assets		2,189,789		2,170,520		2,043,190		1,980,621		,919,966
Total deposits		1,852,173		1,828,512	1	1,669,270		1,545,223	_	,599,149
Debt financing and notes payable Junior subordinated debt		62,020 41,238		66,753 41 238		102,005		116,126 41,238		39,911 41 238
Shareholders equity		41,238 200,397		41,238 200,649		41,238 197,932		41,238		41,238 169,436
Shareholders equity		200,377		200,047		171,752		100,070		107,430

# Financial Ratios:

For the year:					
Return on assets	0.27%	0.48%	0.85%	1.36%	1.44%
Return on equity	2.94%	4.89%	8.70%	14.20%	16.61%
Net interest margin <sup>1</sup>	4.45%	4.77%	4.96%	5.07%	5.14%
Net loan losses to average loans	2.07%	1.53%	0.69%	0.17%	0.04%
Efficiency ratio <sup>1</sup>	62.49%	61.53%	58.59%	59.86%	58.99%
Average equity to average assets	9.25%	9.73%	9.72%	9.55%	8.68%
At December 31:					
Equity to assets	9.15%	9.24%	9.69%	9.54%	8.82%
Total capital to risk-adjusted					
assets	14.20%	13.36%	12.42%	11.90%	11.44%
Allowance for loan losses to loans	3.00%	2.37%	1.73%	1.12%	1.12%
<sup>1</sup> Fully taxable equivalent					
,		24			

# ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company s discussion and analysis of its financial condition and results of operations is intended to provide a better understanding of the significant changes and trends relating to the Company s financial condition, results of operations, liquidity, interest rate sensitivity, off balance sheet arrangements and certain contractual obligations. The following discussion is based on the Company s consolidated financial statements which have been prepared in accordance with accounting principles generally accepted in the United States of America. Please read the Company s audited consolidated financial statements and the related notes included as Item 8 of this report.

#### **Critical Accounting Policies and Estimates**

The Company s discussion and analysis of its financial condition and results of operations are based upon the Company s consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those that materially affect the financial statements and are related to the adequacy of the allowance for loan losses, investments, mortgage servicing rights, fair value measurements, retirement plans and intangible assets. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company s policies related to estimates on the allowance for loan losses, other than temporary impairment of investments and impairment of intangible assets, can be found in Note 1 to the Company is audited consolidated financial statements and the related notes included as Item 8 of this report.

As the Company has not commenced any business operations independent of the Bank, the following discussion pertains primarily to the Bank. Average balances, including balances used in calculating certain financial ratios, are generally comprised of average daily balances for the Company. Within Management s Discussion and Analysis of Financial Condition and Results of Operations, certain performance measures including interest income, net interest income, net interest yield, and efficiency ratio are generally presented on a fully tax-equivalent (FTE) basis. The Company believes the use of these non-generally accepted accounting principles (non-GAAP) measures provides additional clarity in assessing its results.

On May 28, 2010, the Office of the Comptroller of the Currency closed Granite Community Bank (Granite), Granite Bay, California and appointed the FDIC as receiver. That same date, the Bank assumed the banking operations of Granite from the FDIC under a whole bank purchase and assumption agreement with loss sharing. Under the terms of the loss sharing agreement, the FDIC will cover a substantial portion of any future losses on loans, related unfunded loan commitments, other real estate owned (OREO)/foreclosed assets and accrued interest on loans for up to 90 days. The FDIC will absorb 80% of losses and share in 80% of loss recoveries on the covered assets acquired from Granite. The loss sharing arrangements for non-single family residential and single family residential loans are in effect for 5 years and 10 years, respectively, and the loss recovery provisions are in effect for 8 years and 10 years, respectively, from the acquisition date. With this agreement, the Bank added one traditional bank branch in each of Granite Bay and Auburn, California. This acquisition is consistent with the Bank s community banking expansion strategy and provides further opportunity to fill in the Bank s market presence in the greater Sacramento, California market. The Company refers to loans and foreclosed assets that are covered by loss share agreements as covered loans and covered foreclosed assets, respectively. In addition, the Company refers to loans purchased or obtained in a business combination as purchased credit impaired (PCI) loans, or purchased non-credit impaired (PNCI) loans. The Company refers to loans that it originates as originated loans. As of December 31, 2010, the Company has no loans that it classifies as PNCI loans.

# **Geographical Descriptions**

For the purpose of describing the geographical location of the Company s loans, the Company has defined northern California as that area of California north of, and including, Stockton; central California as that area of the State south

of Stockton, to and including, Bakersfield; and southern California as that area of the State south of Bakersfield.

# **Results of Operations**

#### Overview

The following discussion and analysis is designed to provide a better understanding of the significant changes and trends related to the Company and the Bank s financial condition, operating results, asset and liability management, liquidity and capital resources and should be read in conjunction with the consolidated financial statements of the Company and the related notes at Item 8 of this report.

Following is a summary of the components of fully taxable equivalent ( FTE ) net income for the periods indicated (dollars in thousands):

	Year ended December 31,					
	2010	2009	2008			
Components of Net Income						
Net interest income (FTE)	\$ 90,852	\$ 92,290	\$ 90,237			
Provision for loan losses	(37,458)	(31,450)	(20,950)			
Noninterest income	32,695	30,329	27,087			
Noninterest expense	(77,205)	(75,450)	(68,738)			
Taxes (FTE)	(2,879)	(5,757)	(10,838)			
Net income	\$ 6,005	\$ 9,962	\$ 16,798			
Net income per average fully-diluted share Net income as a percentage of average shareholders equity Net income as a percentage of average total assets	\$ 0.37 2.94% 0.27%	\$ 0.62 4.89% 0.48%	\$ 1.05 8.70% 0.85%			

#### **Net Interest Income**

The Company s primary source of revenue is net interest income, which is the difference between interest income on earning assets and interest expense on interest-bearing liabilities.

Following is a summary of the Company s net interest income for the periods indicated (dollars in thousands):

	Year ended December 31,					
	2010 2009		2008			
Components of Net Interest Income						
Interest income	\$104,572	\$112,333	\$121,112			
Interest expense	(14,133)	(20,615)	(31,552)			
FTE adjustment	413	572	677			
Net interest income (FTE)	\$ 90,852	\$ 92,290	\$ 90,237			

Net interest margin (FTE)

4.45% 4.77% 4.96%

Net interest income (FTE) for the year ended December 31, 2010 was \$90,852,000, a decrease of \$1,438,000 or 1.6% compared to the year ended December 31, 2009. This decrease in net interest income was attributable to a change in the mix of interest-earning assets, with average loan balances decreasing and other categories of lower yielding assets increasing. The decrease in average loan balances was due to decreased loan demand and unfavorable credit risks associated with loans in the economic environment that persisted throughout 2010. While the Company was able to continue to lower interest-bearing liability rates, and thus interest expense, sufficiently to overcome the decrease in interest income due to decreases in the average yield on interest-earning assets during 2010, it was not sufficient to overcome the decrease in average loan balances during 2010. The Yield and Volume/Rate tables shown below are

useful in illustrating and quantifying the developments that affected net interest income during 2010 and 2009. Net interest income (FTE) for the year ended December 31, 2009 was \$92,290,000, an increase of \$2,053,000 or 2.3% compared to the year ended December 31, 2008. During 2009, the Company was able to decrease rates paid on deposits and other sources of funds, and at the same time significantly grow deposit balances. On the other hand, during 2009, it was difficult for the Company to deploy these increased low-cost deposit balances into relatively high-yielding loans and securities. The difficulty in deploying these increased funding sources was primarily due to decreased loan demand and unfavorable credit, liquidity, and interest rate risks associated with loans and securities in the economic environment that persisted throughout 2009. As such, much of the increase in deposit balances during 2009 was deployed into lower yielding short-term interest-earning balances at the Federal Reserve Bank. In the final analysis, the Company was able to lower interest-bearing liability rates, and thus interest expense, sufficiently to overcome the decrease in interest income that was due primarily to a decrease in the average yield on loans during 2009.

#### Summary of Average Balances, Yields/Rates and Interest Differential Yield Tables

The following tables present, for the periods indicated, information regarding the Company s consolidated average assets, liabilities and shareholders equity, the amounts of interest income from average earning assets and resulting yields, and the amount of interest expense paid on interest-bearing liabilities. Average loan balances include nonperforming loans. Interest income includes proceeds from loans on nonaccrual loans only to the extent cash payments have been received and applied to interest income. Yields on securities and certain loans have been adjusted upward to reflect the effect of income thereon exempt from federal income taxation at the current statutory tax rate (dollars in thousands):

	Year ended December 31, 2010					
	Average		Interest	Rates		
	balance	incor	me/expense	earned/paid		
Assets						
Loans	\$ 1,464,606	\$	93,073	6.35%		
Investment securities taxable	263,059		10,039	3.82%		
Investment securities nontaxable	14,717		1,113	7.56%		
Cash at Federal Reserve and other banks	296,970		760	0.26%		
Total earning assets	2,039,352		104,985	5.15%		
Other assets	169,290					
Total assets	\$2,208,642					
Liabilities and shareholders equity						
Interest-bearing demand deposits	\$ 384,077		2,242	0.58%		
Savings deposits	552,104		2,277	0.41%		
Time deposits	544,018		5,928	1.09%		
Other borrowings	62,110		2,412	3.88%		
Junior subordinated debt	41,238		1,274	3.09%		
Total interest-bearing liabilities	1,583,547		14,133	0.89%		
Noninterest-bearing demand	385,704					
Other liabilities	35,196					
Shareholders equity	204,195					
Total liabilities and shareholders equity	\$2,208,642					
Net interest spread (1)				4.26%		
Net interest income and interest margin (2)		\$	90,852	4.45%		

Year ended December 31, 2009							
Average	Interest	Rates					
balance	income/expense	earned/paid					

Assets

Loans Investment securities taxable	\$ 1,542,147 232,636	\$ 99,996 11,019	6.48% 4.74%
Investment securities nontaxable	20,782	1,558	7.50%
Cash at Federal Reserve and other banks	141,172	332	0.24%
Total earning assets	1,936,717	112,905	5.83%
Other assets	156,551		
Total assets	\$ 2,093,268		
Liabilities and shareholders equity			
Interest-bearing demand deposits	\$ 296,997	2,060	0.69%
Savings deposits	444,105	3,166	0.71%
Time deposits	637,480	12,665	1.99%
Other borrowings	73,121	1,221	1.67%
Junior subordinated debt	41,238	1,503	3.64%
Total interest-bearing liabilities	1,492,941	20,615	1.38%
Noninterest-bearing demand	359,693		
Other liabilities	37,025		
Shareholders equity	203,609		
Total liabilities and shareholders equity	\$ 2,093,268		
Net interest spread (1)			4.45%
Net interest income and interest margin (2)		\$ 92,290	4.77%

(1) Net interest spread represents the average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.

(2) Net interest margin is computed by dividing net interest income by total average earning assets.

	Year ended December 31, 2008				
	Average		Interest	Rates	
	balance	incor	ne/expense	earned/paid	
A					
Assets Loans	\$ 1.540.014	\$	107,896	6.97%	
Investment securities taxable	\$ 1,549,014 242,901	Ф	107,896	4.94%	
Investment securities nontaxable	242,901 24,983		1,863	4.94 <i>%</i> 7.46%	
Cash at Federal Reserve and other banks	24,985		1,803	1.11%	
Federal funds sold	144		3	2.08%	
Federal futios solo	144		5	2.08%	
Total earning assets	1,819,793		121,789	6.69%	
Other assets	166,413				
Total assets	\$ 1,986,206				
Liabilities and shareholders equity					
Interest-bearing demand deposits	\$ 225,872		771	0.34%	
Savings deposits	384,261		4,759	1.24%	
Time deposits	574,910		18,931	3.29%	
Federal funds purchased	83,792		1,999	2.39%	
Other borrowings	88,879		2,512	2.83%	
Junior subordinated debt	41,238		2,580	6.26%	
Total interest-bearing liabilities	1,398,952		31,552	2.26%	
Noninterest-bearing demand	362,522				
Other liabilities	31,613				
Shareholders equity	193,119				
Total liabilities and shareholders equity	\$ 1,986,206				
Net interest spread (1)				4.43%	
Net interest income and interest margin (2)		\$	90,237	4.96%	

(1) Net interest spread represents the average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.

(2) Net interest margin is computed by dividing net interest income by total average earning assets.

Summary of Changes in Interest Income and Expense due to Changes in Average Asset and Liability Balances and Yields Earned and Rates Paid Volume/Rate Tables

The following table sets forth a summary of the changes in the Company s interest income and interest expense from changes in average asset and liability balances (volume) and changes in average interest rates for the periods indicated. The rate/volume variance has been included in the rate variance. Amounts are calculated on a fully taxable equivalent basis:

	2010 over 2009 Yield/						
	Volume		Rate	Total	Volume	Rate	Total
				(dollars in	thousands)		
Increase (decrease) in							
interest income:							
Loans	\$ (5,028)	\$	(1,895)	\$(6,923)	\$ (478)	\$ (7,422)	\$ (7,900)
Investment securities	1,210		(2,635)	(1,425)	(749)	(534)	(1,283)
Cash at Federal Reserve							
and other banks	31		397	428	31	270	301
Federal funds sold					(3)		(3)
Total	(3,787)		(4,133)	(7,920)	(1,199)	(7,685)	(8,884)
1 our	(3,707)		(1,100)	(7,520)	(1,1)))	(1,000)	(0,001)
Increase (decrease) in							
interest expense:							
Demand deposits							
(interest-bearing)	604		(422)	182	243	1,046	1,289
Savings deposits	770		(1,659)	(889)	741	(2,334)	(1,593)
Time deposits	(1,857)		(4,880)	(6,737)	2,060	(8,326)	(6,266)
Federal funds purchased					(1,999)		(1,999)
Junior subordinated debt			(229)	(229)		(1,077)	(1,077)
Other borrowings	(184)		1,375	1,191	(445)	(846)	(1,291)
Total	(667)		(5,815)	(6,482)	600	(11,537)	(10,937)
Increase (decrease) in net							
interest income	\$ (3,120)	\$	1,682	\$(1,438)	\$ (1,799)	\$ 3,852	\$ 2,053
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#### **Provision for Loan Losses**

The provision for loan losses was \$37,458,000 and \$31,450,000 for the years ended December 31, 2010, and 2009, respectively. The increases in the provision for loan losses for the year ended December 31, 2010 as compared to the year ended December 31, 2009 was primarily the result of changes in the make-up of the originated loan portfolio and the Bank s loss factors related to the originated loan portfolio in reaction to increased losses in the construction, commercial real estate, commercial & industrial (C&I), home equity and auto indirect loan portfolios, and decreases in expected cash flows of certain PCI loan pools. Included in the provision for loan losses for the year ended December 31, 2010 is \$1,608,000 related to PCI loans acquired in the Granite acquisition on May 28, 2010. Prior to May 28, 2010, the Company had no PCI loans.

In 2009, the Company provided \$31,450,000 for loan losses compared to \$20,950,000 in 2008. The increase in the provision for loan losses during 2009 was primarily the result of changes in the make-up of the loan portfolio and the Company s loss factors in reaction to increased losses in the construction, commercial & industrial (C&I), home equity and auto indirect loan portfolios. Management re-evaluates its loss ratios and assumptions quarterly and makes changes as appropriate based upon, among other things, changes in loss rates experienced, collateral support for underlying loans, changes and trends in the economy, and changes in the loan mix.

Management re-evaluates its originated loan portfolio loss ratios and assumptions quarterly and makes changes as appropriate based upon, among other things, changes in loss rates experienced, collateral support for underlying loans, changes and trends in the economy, and changes in the loan mix. Management also re-evaluates expected cash flows for its PCI loan portfolio quarterly and makes changes as appropriate based upon, among other things, changes in loan repayment experience, changes in loss rates experienced, and collateral support for underlying loans.

The provision for loan losses related to originated loans is based on management s evaluation of inherent risks in the originated loan portfolio and a corresponding analysis of the allowance for loan losses. The provision for loan losses related to PCI loans is based changes in estimated cash flows expected to be collected on PCI loans. Additional discussion on loan quality, our procedures to measure loan impairment, and the allowance for loan losses is provided under the heading *Asset Quality and Non-Performing Assets* below.

#### **Noninterest Income**

The following table summarizes the Company s noninterest income for the periods indicated (dollars in thousands):

	Year ended December 31,			
	2010	2009	2008	
Components of Noninterest Income				
Service charges on deposit accounts	\$ 15,296	\$ 16,080	\$15,744	
ATM fees and interchange	6,078	4,925	4,515	
Other service fees	1,452	1,229	1,120	
Mortgage banking service fees	1,303	1,140	1,036	
Change in value of mortgage servicing rights	(1,029)	(552)	(1,860)	
Gain on sale of loans	3,647	3,466	1,127	
Commissions on sale of nondeposit investment products	1,209	1,632	2,069	
Increase in cash value of life insurance	1,847	1,879	1,834	
Change in indemnification asset	1,274			
Gain (loss) on disposition of foreclosed assets	562	168	51	
Legal settlement	400			
Bargain purchase gain	232			
Other noninterest income	424	362	1,451	
Total noninterest income	\$ 32,695	\$ 30,329	\$27,087	

Noninterest income increased \$2,366,000 (7.8%) to \$32,695,000 in 2010. Service charges on deposit accounts were down \$784,000 (4.9%) due to new overdraft regulations that became effective on July 1, 2010 and caused a decrease

in non-sufficient funds fees. ATM fees and interchange income was up \$1,153,000 (23.4%) due to increased customer point-of -sale transactions that are the result of incentives for such usage. Overall, mortgage banking activities, which includes mortgage banking servicing fees, change in value of mortgage servicing rights, and gain on sale of loans, accounted for \$3,921,000 of noninterest income in the 2010 compared to \$4,054,000 in

2009. Commissions on sale of nondeposit investment products decreased \$423,000 (25.9%) in 2010 due to lower demand for investment products. The change in indemnification asset of \$1.274,000 recorded in 2010 is primarily due to an increase in estimated loan losses from the loan portfolio and foreclosed assets acquired in the Granite acquisition on May 28, 2010, and the fact that such losses are generally covered at the rate of 80% by the FDIC. The actual increase in estimated losses is reflected in decreased interest income, increased provision for loan losses and/or increased provision for foreclosed asset losses. The May 28, 2010 acquisition of Granite added noninterest income totaling \$1,586,000 through December 31, 2010 including change in indemnification asset of \$1,274,000. Noninterest income increased \$3,242,000 (12.0%) to \$30,329,000 in 2009. Service charges on deposit accounts were up \$336,000 (2.1%) due primarily to increases in per item overdraft fees implemented during 2009. ATM fees and interchange, and other service fees were up \$410,000 (9.1%) due to expansion of the Company s ATM network and customer base. Overall, mortgage banking activities, which includes amortization of mortgage servicing rights, mortgage servicing fees, change in value of mortgage servicing rights, and gain on sale of loans, accounted for \$4,054,000 of noninterest income in the 2009 compared to \$303,000 in 2008. The increased contribution from mortgage banking activities was due to increased loan sales during 2009 and a significant decrease in the value of mortgage rights at the end of 2008. Commissions on sale of nondeposit investment products decreased \$437,000 (21.1%) in 2009 due to decreased resources focused in that area and lesser demand for these products. Increase in cash value of life insurance increased \$45,000 (2.5%) due to essentially unchanged earning rates on the related life insurance policies. Other noninterest income decreased \$1,089,000 (75.1%) due primarily to decreases in deposit sweep income, official check float commission rebate, and lease brokerage income, and increased loss of disposal of fixed assets.

#### **Noninterest Expense**

The following table summarizes the Company s other noninterest expense for the periods indicated (dollars in thousands):

	Year	ended Decembe	er 31,
	2010	2009	2008
Components of Noninterest Expense			
Salaries and related benefits:			
Base salaries, net of deferred loan origination costs	\$28,255	\$27,110	\$25,374
Incentive compensation	1,844	2,792	2,860
Benefits and other compensation costs	10,006	9,908	9,878
Total salaries and related benefits	40,105	39,810	38,112
Other noninterest expense:			
Equipment and data processing	6,652	6,516	6,405
Occupancy	5,717	5,096	4,929
Assessments	3,253	3,750	570
ATM network charges	1,851	2,433	2,081
Advertising	2,340	2,175	1,751
Professional fees	2,478	1,783	1,853
Telecommunications	1,817	1,689	1,914
Postage	1,037	991	930
Courier service	826	796	1,069
Foreclosed asset expense	625	491	158
Intangible amortization	307	328	523
Operational losses	394	314	577
Provision for foreclosed asset losses	1,522	220	
Change in reserve for unfunded commitments	(1,000)	1,075	475

Other	9,281	7,983	7,391						
Total other noninterest expenses	37,100	35,640	30,626						
Total noninterest expense	\$77,205	\$ 75,450	\$68,738						
Average full time equivalent staff	667	641	636						
Noninterest expense to revenue (FTE)	62.49%	61.53%	58.59%						
Salary and benefit expenses increased \$295,000 (0.7%) to \$40,105,000	in 2010 compare	d to 2009. Base	salaries						
increased \$1,145,000 (4.2%) to \$28,255,000 in 2010. The increase in base salaries was mainly due to 4.1% increase in average full time equivalent staff. Incentive and commission related salary expenses decreased \$948,000 (34.0%) to									

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\$1,844,000 in 2010 due primarily to decreases in management bonuses and other incentives tied to net income.

Benefits expense, including retirement, medical and workers compensation insurance, and

taxes, increased \$98,000 (1.0%) to \$10,006,000 during 2010. Included in benefits expense in 2010 was \$550,000 for expensing of employee stock options compared to \$402,000 in 2009.

Salary and benefit expenses increased \$1,698,000 (4.5%) to \$39,810,000 in 2009 compared to 2008. Base salaries net of deferred loan origination costs increased \$1,736,000 (6.8%) to \$27,110,000 in 2009. The increase in base salaries was mainly due to an increase in average full time equivalent employees from 636 during 2008 to 641 during 2009, and annual salary increases. Incentive and commission related salary expenses decreased \$68,000 (2.4%) to \$2,792,000 in 2009. The decrease in incentive and commission expenses was due primarily to decreases in expenses related to performance based incentive programs. Benefits expense, including retirement, medical and workers compensation insurance, and taxes, increased \$30,000 (0.3%) to \$9,908,000 during 2009. Included in benefits expense in 2009 was \$402,000 for expensing of employee stock options compared to \$450,000 in 2008.

Other noninterest expenses increased \$1,460,000 (4.1%) to \$37,100,000 in 2010. Changes in the various categories of other noninterest expense are reflected in the table above. The changes are indicative of the economic environment which has lead to increases in professional loan collection expenses, provision for foreclosed asset losses, and foreclosed asset expenses. Occupancy and equipment expenses increased primarily due to four new branch openings, one each in the third and fourth quarters of 2009 and one each in the first and second quarters of 2010, and three branches and one admin facility acquired in the Granite acquisition on May 28, 2010. The May 28, 2010 acquisition of Granite added noninterest expenses totaling \$2,078,000 through December 31, 2010 including salaries and benefits expense of \$521,000 and provision for foreclosed asset losses of \$625,000. Partially offsetting these increases was a \$2,075,000 decrease in change in reserve for unfunded commitments due to a reduction in estimated usage of such commitments.

Other noninterest expenses increased \$5,014,000 (16.4%) to \$35,640,000 in 2009. Changes in the various categories of other noninterest expense are reflected in the table above. The changes are indicative of the Company s efforts to use technology to become more efficient, the economic environment and increased regulatory assessments during 2009.

# **Income Taxes**

The effective tax rate on income was 29.1%, 34.2%, and 37.7% in 2010, 2009, and 2008, respectively. The effective tax rate was greater than the federal statutory tax rate due to state tax expense of \$543,000, \$1,273,000, and \$2,594,000, respectively, in these years. Tax-exempt income of \$700,000, \$986,000, and \$1,187,000, respectively, from investment securities, and \$1,847,000, \$1,879,000, and \$1,834,000, respectively, from increase in cash value of life insurance in these years helped to reduce the effective tax rate.

#### **Financial Condition**

#### **Investment Securities**

During 2010 the Company did not sell any investment securities. During 2010 the Company received proceeds from maturities of securities totaling \$92,427,000, and used \$156,348,000 to purchase securities. During 2009 the Company did not sell any investment securities. During 2009 the Company received proceeds from maturities of securities totaling \$85,834,000, and used \$29,396,000 to purchase securities. The following table shows the Company s investment securities balances for the periods indicated:

	Year ended December 31,									
	2010	2009	2008	2007	2006					
(dollars in thousands) Securities Available-for-sale: Obligations of US government										
corporations and agencies	\$264,181	\$ 193,130	\$242,977	\$203,774	\$164,128					
Obligations of states and political										
subdivisions	12,541	17,953	22,665	27,648	33,233					
Corporate bonds	549	539	919	1,005	1,000					

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Total investment securities	\$277,271	\$211,622	\$266,561	\$232,427	\$ 198,361			
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## **Restricted Equity Securities**

Restricted equity securities were \$9,133,000 at December 31, 2010 and \$9,274,000 at December 31, 2009. The entire balance of restricted equity securities at December 31, 2010 and December 31, 2009 represent the Bank s investment in the Federal Home Loan Bank of San Francisco (FHLB). The decrease of \$141,000 is attributable to the redemption of \$735,000 and \$102,000 of FHLB and Federal Reserve Bank stock, respectively, offset in part by the purchase of \$594,000 and \$102,000 of FHLB stock and Federal Reserve Bank stock, respectively, via the FDIC-assisted acquisition of Granite.

FHLB stock is carried at par and does not have a readily determinable fair value. While technically these are considered equity securities, there is no market for the FHLB stock. Therefore, the shares are considered as restricted investment securities. Management periodically evaluates FHLB stock for other-than-temporary impairment. Management s determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB. As a member of the FHLB system, the Company is required to maintain a minimum level of investment in FHLB stock based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. The Company may request redemption at par value of any stock in excess of the minimum required investment. Stock redemptions are at the discretion of the FHLB.

#### Loans

The Bank concentrates its lending activities in four principal areas: real estate mortgage loans (residential and commercial loans), consumer loans, commercial loans (including agricultural loans), and real estate construction loans. At December 31, 2010, these four categories accounted for approximately 59%, 28%, 10%, and 3% of the Bank s loan portfolio, respectively, as compared to 56%, 29%, 11%, and 4%, at December 31, 2009. The interest rates charged for the loans made by the Bank vary with the degree of risk, the size and maturity of the loans, the borrower s relationship with the Bank and prevailing money market rates indicative of the Bank s cost of funds. The majority of the Bank s loans are direct loans made to individuals, farmers and local businesses. The Bank relies substantially on local promotional activity and personal contacts by bank officers, directors and employees to compete with other financial institutions. The Bank makes loans to borrowers whose applications include a sound purpose, a viable repayment source and a plan of repayment established at inception and generally backed by a secondary source of repayment.

In connection with the FDIC-assisted acquisition of certain of the assets and liability of Granite, the Bank entered into a loss-sharing agreement with the FDIC that covered approximately \$85 million of Granite s assets. The Bank shares in the losses on the asset pools (loans, and foreclosed loan collateral) covered under the loss-sharing agreement. Pursuant to the terms of the loss sharing agreement, the FDIC is obligated to reimburse the Bank for 80% of losses with respect to covered assets. The Bank will reimburse the FDIC for 80% of recoveries with respect to losses for which the FDIC paid the Bank under the loss sharing agreement. We refer to the loans covered by the loss sharing agreement as

noncovered loans. In addition, we refer to loans purchased or obtained in a business combination as purchased credit impaired (PCI) loans, or purchased non-credit impaired (PNCI) loans. The Company refers to loans that it originates as originated loans. As of December 31, 2010, the Company has no loans that it classifies as PNCI loans. At December 31, 2010 loans, including net deferred loan costs, totaled \$1,419,571,000 which was a 5.1% (\$75,999,000) decrease over the balances at the end of 2009. Demand for commercial real estate (real estate mortgage) loans was weak during 2010. Demand for home equity loans and lines of credit was weak to modest during 2010. Real estate construction loans declined during 2010 as did auto dealer loans.

At December 31, 2009 loans, including net deferred loan costs, totaled \$1,495,570,000 which was a 6.0% (\$95,279,000) decrease over the balances at the end of 2008. Demand for commercial real estate (real estate mortgage) loans was relatively strong during 2009. Demand for home equity loans and lines of credit was modest during 2009. Real estate construction loans declined during 2009 as did auto dealer loans. The average loan-to-deposit ratio in 2009 was 88.7% compared to 100.1% in 2008.

#### Loan Portfolio Composite

The following table shows the Company s loan balances, including net deferred loan costs, for the periods indicated:

	Year ended December 31,										
(dollars in thousands)	2010	2009	2008	2007	2006						
Real estate mortgage	\$ 835,471	\$ 844,053	\$ 839,687	\$ 761,331	\$ 747,172						
Consumer	395,771	428,722	477,435	489,982	474,650						
Commercial	143,413	164,094	190,295	165,334	152,470						
Real estate construction	44,916	58,701	83,432	135,319	135,587						
Total loans	\$ 1,419,571	\$ 1,495,570	\$ 1,590,849	\$ 1,551,966	\$ 1,509,879						

The following table shows the Company s loan balances, including net deferred loan costs, as a percentage of total loans for the periods indicated:

	Year ended December 31,										
(dollars in thousands)	2010	2009	2008	2007	2006						
Real estate mortgage	58.8%	56.4%	52.8%	49.1%	49.5%						
Consumer	27.9%	28.7%	30.0%	31.6%	31.4%						
Commercial	10.1%	11.0%	12.0%	10.7%	10.1%						
Real estate construction	3.2%	3.9%	5.2%	8.7%	9.0%						
Total loans	100.0%	100.0%	100.0%	100.0%	100.0%						

#### **Asset Quality and Nonperforming Assets**

#### **Nonperforming Assets**

Loans originated by the Company, i.e., not purchased or acquired in a business combination, are reported at the principal amount outstanding, net of deferred loan fees and costs. Loan origination and commitment fees and certain direct loan origination costs are deferred, and the net amount is amortized as an adjustment of the related loan s yield over the actual life of the loan. Originated loans on which the accrual of interest has been discontinued are designated as nonaccrual loans.

Originated loans are placed in nonaccrual status when reasonable doubt exists as to the full, timely collection of interest or principal, or a loan becomes contractually past due by 90 days or more with respect to interest or principal and is not well secured and in the process of collection. When an originated loan is placed on nonaccrual status, all interest previously accrued but not collected is reversed. Income on such loans is then recognized only to the extent that cash is received and where the future collection of principal is probable. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of Management, the loan is estimated to be fully collectible as to both principal and interest.

An allowance for loan losses for originated loans is established through a provision for loan losses charged to expense. Originated loans and deposit related overdrafts are charged against the allowance for loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance is an amount that Management believes will be adequate to

absorb probable losses inherent in existing loans and leases, based on evaluations of the collectability, impairment and prior loss experience of loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower s ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan s original effective interest rate. As a practical expedient, impairment may be measured based on the loan s observable market price or the fair

value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower s financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that provide for a reduction of either interest or principal, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company s originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Income Statements as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company s allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company 's originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated. They are re-graded as they are renewed, when there is a new loan to the same borrower, when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies.

The Company s method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools are based on historical loss experience by product type. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management s best estimate of the probable impact these changes have had on the originated loan portfolio as a whole. The allowance for originated loans is included in the allowance for loan losses.

Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) Topic 805, *Business Combinations*. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*. In addition, because of the significant credit discounts associated with the loans acquired in the Granite acquisition, the Company elected to account for all loans acquired in the Granite acquisition under FASB ASC Topic 310-30, and classify them all as PCI loans. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. The difference

between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan.

Loans are also categorized as covered or noncovered. Covered loans refer to loans covered by a Federal Deposit Insurance Corporation ( FDIC ) loss sharing agreement. Noncovered loans refer to loans not covered by a Federal Deposit Insurance Corporation ( FDIC ) loss sharing agreement.

Originated loans are reviewed on an individual basis for reclassification to nonaccrual status when any one of the following occurs: the loan becomes 90 days past due as to interest or principal, the full and timely collection of additional interest or principal becomes uncertain, the loan is classified as doubtful by internal credit review or bank regulatory agencies, a portion of the principal balance has been charged off, or the Company takes possession of the collateral. Loans that are placed on nonaccrual even though the borrowers continue to repay the loans as scheduled are classified as performing nonaccrual and are included in total nonperforming loans. The reclassification of loans as nonaccrual does not necessarily reflect Management s judgment as to whether they are collectible.

Interest income on originated nonaccrual loans that would have been recognized during the years ended December 31, 2010 and 2009, if all such loans had been current in accordance with their original terms, totaled \$5,169,000 and \$4,725,000, respectively. Interest income actually recognized on these originated loans during the years ended December 31, 2010 and 2009 was \$1,956,000 and \$1,770,000, respectively.

The Company s policy is to place originated loans 90 days or more past due on nonaccrual status. In some instances when an originated loan is 90 days past due Management does not place it on nonaccrual status because the loan is well secured and in the process of collection. A loan is considered to be in the process of collection if, based on a probable specific event, it is expected that the loan will be repaid or brought current. Generally, this collection period would not exceed 30 days. Loans where the collateral has been repossessed are classified as foreclosed assets. Management considers both the adequacy of the collateral and the other resources of the borrower in determining the steps to be taken to collect nonaccrual loans. Alternatives that are considered are foreclosure, collecting on guarantees, restructuring the loan or collection lawsuits.

The following tables set forth the amount of the Bank s nonperforming assets as of the dates indicated. For purposes of the following table, PCI loans that are ninety days past and still accruing are not considered nonperforming loans:

		Year	ended Decemb	er 31,	
(dollars in thousands)	2010	2009	2008	2007	2006
Performing nonaccrual loans	\$ 36,518	\$ 22,870	\$ 22,600	\$ 9,098	\$ 10,255
Nonperforming nonaccrual loans	39,224	26,301	9,994	4,227	561
Total nonaccrual loans Originated loans 90 days past due and	75,742	49,171	32,594	13,325	10,816
still accruing	245	700	187		68
Total nonperforming loans	75,987	49,871	32,781	13,325	10,884
Noncovered foreclosed assets	5,000	3,726	1,185	187	
Covered foreclosed assets	4,913				
Total nonperforming assets	\$ 85,900	\$ 53,597	\$ 33,966	\$13,512	\$ 10,884
U.S. government, including its agencies and its government-sponsored agencies, guaranteed portion of nonperforming					
loans	\$ 3,937	\$ 4,975	\$ 5,256	\$ 5,814	\$ 6,372
Indemnified portion of covered					
foreclosed assets PCL loops 00 days past due and still	\$ 3,930				
PCI loans 90 days past due and still accruing	\$ 3,553				
Nonperforming assets to total assets	3.92%	2.24%	1.41%	0.39%	0.24%
Nonperforming loans to total loans Allowance for loan losses to	5.35%	2.99%	1.73%	0.48%	0.30%
nonperforming loans	56%	79%	100%	231%	375%
The following table shows the activity in the	ne balance of no	nperforming as			

	Balance				Transfers								
	at		Adv	ances/	Pay-				to			Balance at	
	December											D	ecember
	31,	New	Capi	talized	downs	Ch	arge-offs/	For	reclosed	Category		31,	
(dollars in thousands):	2010	NPA	С	osts	/Sales	Wr	ite-downs	ŀ	Assets	Cl	nanges		2009
Real estate mortgage:													
Residential	\$11,771	\$10,077	\$	11	\$ (519)	\$	(1,498)	\$	(1,495)	\$	(30)	\$	5,225
Commercial	38,925	35,112		223	(10,398)		(8,281)		(847)		3,971		19,145
Consumer													
Home equity lines	10,604	16,536		172	(1,625)		(11,221)		(554)				7,296
Home equity loans	701	1,420		9	(48)		(1,339)						659
Auto indirect	1,296	2,209		16	(1,502)		(1,403)				(11)		1,987
Other consumer	83	1,651		18	(114)		(1,687)						215
Commercial	4,618	8,084		34	(2,286)		(3,539)		(636)		(235)		3,196

## Table of Contents

Construction: Residential Commercial	7,117 872	11,714 643	145	(5,163) (238)	(4,666) (94)	(2,336) (469)	(3,117) (578)	10,540 1,608
Total nonperforming loans Noncovered foreclosed	75,987	87,446	628	(21,893)	(33,728)	(6,337)		49,871
assets	5,000		139	(4,305)	(897)	6,337		3,726
Covered foreclosed assets	4,913	4,629		(305)	(625)	1,214		
Total nonperforming assets	\$ 85,900	\$ 92,075	\$ 767	\$ (26,503)	\$ (35,250)	\$ 1,214	\$	\$ 53,597
				36				

The following tables and narratives describe the activity in the balance of nonperforming assets during each of the three-month periods ending March 31, June 30, September 30, and December 31, 2010. These tables and narratives are presented in chronological order:

#### Changes in nonperforming assets during the three months ended March 31, 2010

	Balance at March		Adva	ances/	Pay-			T	ransfers to		alance at ecember
	31,	New	Capit	talized	downs	Cha	arge-offs/	Fo	reclosed	Category	31,
(dollars in thousands):	2010	NPA	-	osts	/Sales		rite-downs		Assets	Changes	2009
Real estate mortgage:										-	
Residential	\$ 5,563	\$ 1,483	\$	7	\$	\$	(455)	\$	(697)	\$	\$ 5,225
Commercial	35,808	20,533			(1,303)		(2,567)				19,145
Consumer											
Home equity lines	10,329	5,636		111	(472)		(2,242)				7,296
Home equity loans	457	214			(8)		(408)				659
Auto indirect	1,742	776		4	(499)		(526)				1,987
Other consumer	211	348		3	(15)		(340)				215
Commercial	3,260	968			(378)		(526)				3,196
Construction:											
Residential	11,160	4,198		23	(1,515)		(1,037)		(1,049)		10,540
Commercial	1,755	443							(296)		1,608
Total nonperforming											
loans	70,285	34,599		148	(4,190)		(8,101)		(2,042)		49,871
Noncovered foreclosed	10,205	51,577		110	(1,190)		(0,101)		(2,012)		17,071
assets	5,579			4	(193)				2,042		3,726
Covered foreclosed	0,075				(1)0)				_,		0,720
assets											
Total nonperforming											
assets	\$75,864	\$ 34,599	\$	152	\$ (4,383)	\$	(8,101)	\$		\$	\$ 53,597

Nonperforming assets increased during the first quarter of 2010 by \$22,267,000 (41.6%) to \$75,864,000 at March 31, 2010 compared to \$53,597,000 at December 31, 2009. The increase in nonperforming assets during the first quarter of 2010 was primarily the result of new nonperforming loans of \$34,599,000, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$152,000, less pay-downs or upgrades of nonperforming loans to performing status totaling \$4,190,000, less dispositions of foreclosed assets totaling \$193,000, and less loan charge-offs of \$8,101,000.

The primary causes of the \$34,599,000 in new nonperforming loans during the first quarter of 2010 were increases of \$1,483,000 on seven residential real estate loans, \$20,533,000 on 18 commercial real estate loans, \$5,636,000 on 67 home equity lines and loans, \$776,000 on 68 indirect auto loans, \$968,000 on 30 C&I loans, \$4,641,000 on six construction loans.

The \$20,533,000 in new nonperforming commercial real estate loans was primarily made up of five loans totaling \$8,727,000 secured by commercial warehouse properties in central California, three commercial office building loans in northern California totaling \$4,171,000, a commercial office building loan in central California in the amount of \$1,830,000, a commercial retail building loan in northern California for \$2,868,000, and a \$2,692,000 multifamily residential property loan in northern California. Related charge-offs are discussed below.

The \$4,641,000 in new nonperforming construction loans consisted primarily two loans in the amount of \$2,460,000 secured by commercial warehouse property in central California, a \$180,000 loan secured by commercial land development property in central California, and a \$435,000 SFR construction loan in northern California. Related charge-offs are discussed below.

The \$968,000 in new nonperforming C&I loans was primarily made up of a two asset-based loans secured by accounts receivable and inventory in central California for a total of \$319,000. Related charge-offs are discussed below.

## Loan charge-offs during the three months ended March 31, 2010

In the first quarter of 2010, the Company recorded \$8,101,000 in loan charge-offs less \$468,000 in recoveries resulting in \$7,633,000 of net loan charge-offs. Primary causes of the charges taken in the first quarter of 2010 were gross charge-offs of \$455,000 on five residential real estate loans, \$2,567,000 on eight commercial real estate loans, \$2,650,000 on 42 home equity lines and loans, \$526,000 on 91 auto indirect loans, \$340,000 on other consumer loans and overdrafts, \$526,000 on 20 C&I loans, and \$1,037,000 on six residential construction loans.

The \$2,567,000 in charge-offs in commercial real estate loans was primarily the result of a \$1,262,000 charge taken on a loan secured by an office building in northern California, a \$284,000 charge on a loan secured by a retail building in northern California and \$966,000 in charges taken on four loans secured by commercial warehouses in central California. The remaining \$55,000 was spread over two loans spread throughout the Company s footprint. The \$1,037,000 in charge-offs in residential construction loans was comprised of \$435,000 taken on two land acquisition loans in northern California, \$425,000 in charges on one land development loan in northern California, and \$177,000 in charges on three single family residence (SFR) construction loans in northern California. The \$526,000 in charge-offs the bank took in its C&I portfolio was primarily the result of \$78,000 on an agriculture equipment loan in northern California. The remaining \$447,000 was spread over 19 loans spread throughout the Company s footprint. Differences between the amounts explained in this section and the total charge-offs listed for a particular category are generally made up of individual charges of less than \$250,000 each. Generally losses are triggered by non-performance by the borrower and calculated based on any difference between the current loan amount and the current value of the underlying collateral less any estimated costs associated with the disposition of the collateral. **Changes in nonperforming assets during the three months ended June 30, 2010** 

	Balance at		Advances/	Pay-		Transfers to				
	June 30,	New	Capitalized	downs	Charge-offs/	Foreclosed (	Category 31,			
(dollars in thousands):	2010	NPA	Costs	/Sales	Write-downs	Assets	Changes 2010			
Real estate mortgage:										
Residential	\$ 7,087	\$ 2,079	\$	\$ (33)	\$ (293)	\$ (229)	\$ \$ 5,563			
Commercial	35,370	3,361	1	(2,223)	(1,497)	(80)	35,808			
Consumer										
Home equity lines	9,874	3,007	34	(401)	(3,095)		10,329			
Home equity loans	959	817		(12)	(303)		457			
Auto indirect	1,693	740	2	(454)	(337)		1,742			
Other consumer	190	556	2	(36)	(543)		211			
Commercial	3,168	922		(479)	(535)		3,260			
Construction:										
Residential	12,631	4,627	122	(371)	(1,782)	(1,125)	11,160			
Commercial	1,737	200		(6)	(39)	(173)	1,755			
Total nonperforming										
loans	72,709	16,309	161	(4,105)	(8,424)	(1,607)	70,285			
Noncovered foreclosed										
assets	5,621		134	(1,644)	(55)	1607	5,579			
Covered foreclosed										
assets	4,324	4,629		(305)						
Total nonperforming										
assets	\$82,654	\$ 20,938	\$ 295	\$(5,964)	\$ (8,479)		\$ \$ 75,864			

Nonperforming assets increased during the second quarter of 2010 by \$6,790,000 (9.0%) to \$82,654,000 at June 30, 2010 compared to \$75,864,000 at March 31, 2010. The increase in nonperforming assets during the second quarter of 2010 was primarily the result of new nonperforming loans of \$16,309,000, foreclosed assets of \$4,629,000 acquired via the Granite acquisition on May 28, 2010, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$295,000, less pay-downs and upgrades of nonperforming loans to performing status totaling \$4,105,000, less disposition of foreclosed assets totaling \$1,949,000, less loan charge-offs of \$8,424,000, and less

## foreclosed asset write-downs off \$55,000.

The primary causes of the \$16,309,000 in new nonperforming loans during the second quarter of 2010 were increases of \$2,079,000 on 12 residential real estate loans, \$3,361,000 on 6 commercial real estate loans, \$3,824,000 on 51 home equity lines and loans, \$740,000 on 56 indirect auto loans, \$556,000 on 31 other consumer loans, \$922,000 on 18 C&I loans, \$4,627,000 on 5 residential construction loans, and \$200,000 on 1 commercial construction loan. The \$3,361,000 in new nonperforming commercial real estate loans was primarily made up of 2 loans totaling \$2,717,000 secured by commercial office buildings in central California, 1 commercial warehouse loan in northern California totaling \$307,000, and a condo loan in northern California in the amount of \$243,000. These increases were offset by pay-downs or upgrades of \$2,223,000 in commercial real estate loans. These pay-downs or upgrades were primarily made up of 2 Multi-family loans on the same property in northern California totaling \$1,419,000, and \$350,000 on 1 loan secured by agricultural land. Related charge-offs are discussed below.

The \$200,000 in new nonperforming commercial construction loans was comprised entirely of one loan secured by a finished lot in central California. The \$4,627,000 in new nonperforming residential construction loans was primarily made up of 4 land acquisition loans in northern California totaling \$4,547,000. This was partially offset by pay-downs and upgrades totaling \$371,000, and the foreclosure and sale of one property with a cost basis of \$1,080,000. Related charge-offs are discussed below.

The \$922,000 in new nonperforming C&I loans was spread over 18 loans throughout the company s footprint and secured by personal property assets. In addition, 44 loans totaling \$479,000 spread throughout the Bank s footprint were either upgraded or paid-off during the same period Related charge-offs are discussed below.

## Loan charge-offs during the three months ended June 30, 2010

In the second quarter of 2010, the Company recorded \$8,424,000 in loan charge-offs less \$514,000 in recoveries resulting in \$7,910,000 of net loan charge-offs. Primary causes of the charges taken in the second quarter of 2010 were gross charge-offs of \$293,000 on 5 residential real estate loans, \$1,497,000 on 4 commercial real estate loans, \$3,398,000 on 67 home equity lines and loans, \$337,000 on 73 auto indirect loans, \$543,000 on other consumer loans and overdrafts, \$535,000 on 20 C&I loans, and \$1,782,000 on 7 residential construction loans.

The \$1,497,000 in charge-offs in commercial real estate loans was primarily the result of a \$1,097,000 charge taken on a loan secured by a retail building in northern California and \$191,000 taken on a commercial office building in central California. The remaining \$209,000 was spread over 2 loans spread throughout the Company s footprint. The \$1,782,000 in charge-offs in residential construction loans were comprised primarily of \$1,607,000 in charges taken on 4 land acquisition loans in northern California. The remaining \$175,000 was spread over 3 loans spread throughout the Company s footprint. The \$535,000 in charge-offs the Bank took in its C&I portfolio was spread over 20 loans spread throughout the Company s footprint.

#### Changes in nonperforming assets during the three months ended September 30, 2010

	Balance at		Advan	.ces/	Pay-			Tr	ansfers to		Balance at
	September 30,	New	Capital	ized	downs	Ch	arge-offs/	For	reclosed	Category	June 30,
(dollars in thousands):	2010	NPA	Capital		/Sales		rite-downs		Assets	Changes	2010
Real estate mortgage:	2010	INI A	Cus	15	754105	<b>VV</b> 1		Γ	155015	Changes	2010
Residential	\$ 12 120	\$ 5,800	\$	3	\$ (159)	\$	(199)	\$	(363)	\$ (30)	\$ 7,087
	\$ 12,139			3 12	. ,		. ,	φ	. ,	• • •	-
Commercial Consumer	43,999	10,157		12	(845)		(3,899)		(767)	3,971	35,370
Home equity lines	11,493	5,046	,	20	(534)		(2,642)		(271)		9,874
Home equity loans	876	301		8	(24)		(368)				959
Auto indirect	1,461	363		7	(293)		(298)			(11)	1,693
Other consumer	159	432		13	(22)		(454)			()	190
Commercial	5,703	5,582		34	(451)		(1,759)		(636)	(235)	3,168
Construction:	-,	-,			(10-1)		(-,,		(000)	()	-,
Residential	8,265	2,467			(2,227)		(1,489)			(3,117)	12,631
Commercial	888	_,			(216)		(55)			(578)	1,737
C C C C C C C C C C C C C C C C C C C	000				(====)		(00)			(0,0)	1,707
Total nonperforming											
loans	84,983	30,148	(	97	(4,771)		(11,163)		(2,037)		72,709
Noncovered foreclosed		,			( ., )		(,,		(_,)		,,
assets	6,853				(300)		(505)		2,037		5,621
Covered foreclosed	0,000				(200)		(000)		_,,		0,021
assets	4,319						(625)		620		4,324
	1,017						(020)		020		.,
	\$96,155	\$ 30,148	\$	97	\$(5,071)	\$	(12,293)	\$	620	\$	\$ 82,654

Total nonperforming assets

Nonperforming assets increased during the third quarter of 2010 by \$13,501,000 (16.3%) to \$96,155,000 compared to \$82,654,000 at June 30, 2010. The increase in nonperforming assets during the third quarter of 2010 was primarily the result of new nonperforming loans of \$30,148,000, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$97,000, transfers of PCI loans totaling \$620,000 to covered foreclosed assets, less pay-downs and upgrades of nonperforming loans to performing status totaling \$4,771,000, less disposition of foreclosed assets totaling \$300,000, less loan charge-offs of \$11,163,000, less foreclosed asset write-downs of \$1,130,000. The primary causes of the \$30,148,000 in new nonperforming loans during the third quarter of 2010 were increases of \$5,800,000 on 23 residential real estate loans, \$10,157,000 on 15 commercial mortgage loans, \$5,347,000 on 53 home equity lines and loans, \$363,000 on 41 indirect auto loans, \$96,000 on 26 other consumer loans, \$5,582,000 on 29 C&I loans, and \$2,467,000 on 5 residential construction loans.

The \$10,157,000 in new nonperforming commercial mortgage loans was primarily made up of a loan totaling \$299,000 secured by a single family residence in northern California, a \$401,000 loan secured by an office building in central California, a \$3,151,000 loan secured by a commercial retail building in northern California, a \$2,170,000 commercial warehouse loan in northern California, a \$319,000 loan secured by a restaurant in northern California, and three loans secured by both a car wash and commercial land in northern California in the amount of \$3,091,000. These increases were offset by pay-downs or upgrades of \$591,000 in commercial mortgage loans spread across 31 loans throughout the company s footprint as well as the transfer to foreclosed assets of \$602,000 for two loans secured by single family residences in central California. Related charge-offs are discussed below.

The \$5,582,000 in new nonperforming C&I loans was primarily made up of a \$331,000 loan secured by restaurant equipment in northern California and two loans totaling \$4,063,000 secured by accounts receivable and inventory in northern California. These increases were offset by a foreclosure and transfer of assets in the amount of \$636,000 for a loan that was partially collateralized by single family residences in central California and pay-downs or upgrades of \$167,000 among 24 loans spread throughout the company s footprint. Related charge-offs are discussed below. The \$2,467,000 in new nonperforming commercial construction loans was comprised mostly of a single loan in the amount of \$1,939,000 secured by single family residence development land in northern California. These increases were offset by pay-downs or upgrades of \$2,227,000 in commercial construction estate loans. These pay-downs or upgrades were primarily comprised of 3 single family land development loans in northern California in the amount of \$1,468,000, and a loan secured by a single family residence in northern California in the amount of \$438,000. Related charge-offs are discussed below.

#### Loan charge-offs during the three months ended September 30, 2010

In the third quarter of 2010, the Company recorded \$11,163,000 in loan charge-offs less \$689,000 in recoveries resulting in \$10,474,000 of net loan charge-offs. Primary causes of the charges taken in the third quarter of 2010 were gross charge-offs of \$199,000 on 4 residential real estate loans, \$3,899,000 on 13 commercial mortgage loans, \$3,010,000 on 51 home equity lines and loans, \$298,000 on 49 auto indirect loans, \$454,000 on other consumer loans and overdrafts, \$1,759,000 on 19 C&I loans, \$1,489,000 on 6 residential construction loans, and \$55,000 on 2 commercial construction loans.

The \$3,899,000 in charge-offs in commercial mortgage loans was primarily the result of \$1,748,000 in charges taken on two loans secured by retail buildings in northern California, \$889,000 in charges taken on two loans secured by office buildings in northern California, \$672,000 in charges on two loans secured by single family residences in northern California and \$172,000 taken on a loan secured by other commercial property in northern California. The remaining \$417,000 was spread over six loans spread throughout the Company s footprint. The \$1,489,000 in charge-offs in residential construction loans was comprised primarily of \$1,352,000 in charges taken on 3 land acquisition loans in northern California. The remaining \$137,000 was spread over 3 loans spread throughout the Company s footprint. The \$1,759,000 in charge-offs the Bank took in its C&I portfolio was primarily comprised of \$475,000 in charges taken on two loans secured by accounts receivable and inventory in northern California and \$275,000 in charges taken on a loan secured by restaurant equipment in northern California. The remaining \$536,000 was spread over 16 loans spread throughout the Company s footprint. The \$55,000 in charge-offs in commercial construction loans was taken on two loans spread throughout the Company s footprint.

#### Changes in nonperforming assets during the three months ended December 31, 2010

	Balance at December		Advances/		Pay-		Transfers to					Balance at September	
	31,	New	Capitalized		downs		Charge-offs/		Foreclosed Category		50	30,	
(dollars in thousands):	2010	NPA	Costs			/Sales		Write-downs					
Real estate mortgage:											U		
Residential	\$11,771	\$ 715	\$	1	\$	(327)	\$	(551)	\$	(206)	)	\$	12,139
Commercial	38,925	1,061		210		(6,027)		(318)					43,999
Consumer													
Home equity lines	10,604	2,847		7		(218)		(3,242)		(283)	)		11,493
Home equity loans	701	88		1		(4)		(260)					876
Auto indirect	1,296	330		3		(256)		(242)					1,461
Other consumer	83	315				(41)		(350)					159
Commercial	4,618	612				(978)		(719)					5,703
Construction:													
Residential	7,117	422				(1,050)		(358)		(162)	)		8,265
Commercial	872					(16)							888
Total nonperforming													
loans	75,987	6,390		222		(8,917)		(6,040)		(651)	)		84,983
Noncovered foreclosed	-							,		. ,			
assets	5,000			1		(2,168)		(337)		651			6,853
Covered foreclosed													
assets	4,913									594			4,319
Total nonperforming													
assets	\$ 85,900	\$ 6,390	\$	223	\$	(11,085)	\$	(6,377)	\$	594		\$	96,155

Nonperforming assets decreased during the fourth quarter of 2010 by \$10,255,000 (10.7%) to \$85,900,000 compared to \$96,155,000 at September 30, 2010. The decrease in nonperforming assets during the fourth quarter of 2010 was primarily the result of new nonperforming loans of \$6,390,000, advances on existing nonperforming loans and capitalized costs on foreclosed assets of \$223,000, transfers of PCI loans totaling \$594,000 to covered foreclosed assets, less pay-downs and upgrades of nonperforming loans to performing status totaling \$8,917,000, less disposition of foreclosed assets totaling \$2,168,000, less loan charge-offs of \$6,040,000, less foreclosed asset write-downs of \$337,000.

The primary causes of the \$6,390,000 in new nonperforming loans during the fourth quarter of 2010 were increases of \$715,000 on 5 residential real estate loans, \$1,061,000 on 7 commercial mortgage loans, \$2,935,000 on 48 home equity lines and loans, \$330,000 on 46 indirect auto loans, \$92,000 on 23 other consumer loans, \$612,000 on 25 C&I loans, and \$422,000 on 2 residential construction loans.

The \$715,000 in new nonperforming commercial mortgage loans was primarily made up of a loan totaling \$344,000 secured by a commercial land in northern California, and a \$313,000 loan secured by a commercial warehouse in central California. These increases were offset primarily by pay-downs of three loans secured by single family residences in northern California totaling \$267,000, two paydowns totaling \$731,000 on loans secured by commercial retail buildings in northern California, two paydowns totaling \$1,593,000 on loans secured by commercial office buildings in northern California and a \$2,591,000 paydown on an apartment loan in northern California. Related charge-offs are discussed below.

The \$612,000 in new nonperforming C&I loans was primarily made up of a \$126,000 loan secured by accounts receivable and inventory in northern California with the balance comprised of twenty-four loans spread throughout the Company s geographic footprint. These increases were primarily offset by paydowns totaling \$780,000 on five loans secured by accounts receivable, inventory and equipment in northern California. Related charge-offs are discussed below.

The \$422,000 in new nonperforming residential construction loans was comprised mostly of a single loan in the amount of \$323,000 secured by single family residence development land in northern California. These increases were primarily offset by pay-downs of \$1,162,000 on two loans secured by single family residence development land in northern California. Related charge-offs are discussed below.

# Loan Charge-Offs During the Fourth Quarter of 2010

In the fourth quarter of 2010, the Company recorded \$6,040,000 in loan charge-offs less \$1,697,000 in recoveries resulting in \$4,343,000 of net loan charge-offs. Primary causes of the charges taken in the fourth quarter of 2010 were gross charge-offs of \$551,000 on 9 residential real estate loans, \$318,000 on 5 commercial mortgage loans, \$3,502,000 on 68 home equity lines and loans, \$242,000 on 56 auto indirect loans, \$350,000 on other consumer loans and overdrafts, \$719,000 on 21 C&I loans, and \$358,000 on 3 residential construction loans.

The \$318,000 in charge-offs in commercial mortgage loans were spread throughout the Company s footprint. The \$358,000 in charge-offs in residential construction loans was comprised primarily of a \$285,000 charge taken on land acquisition loans for single family development in northern California. The remaining \$73,000 was spread over 2 loans spread throughout the Company s footprint. The \$673,000 in charge-offs the Bank took in its C&I portfolio was primarily comprised of \$361,000 in charges taken on two unsecured loans to borrowers in northern California. The remaining \$312,000 was spread over 19 loans spread throughout the Company s footprint.

#### Allowance for Loan Losses

The Company s allowance for loan losses is comprised of an allowance for originated loan losses and an allowance for PCI loan losses. Both the allowance for originated loan losses and the allowance for PCI loan losses are established through a provision for loan losses charged to expense.

Originated loans and deposit related overdrafts are charged against the allowance for originated loan losses when Management believes that the collectability of the principal is unlikely or, with respect to consumer installment loans, according to an established delinquency schedule. The allowance for originated loan losses is an amount that Management believes will be adequate to absorb probable losses inherent in existing originated loans and leases, based on evaluations of the collectability, impairment and prior loss experience of those loans and leases. The evaluations take into consideration such factors as changes in the nature and size of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that may affect the borrower s ability to pay. The Company defines an originated loan as impaired when it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired originated loans are measured based on the present value of expected future cash flows discounted at the loan s original effective interest rate. As a practical expedient, impairment may be measured based on the loan s observable market price or the fair value of the collateral if the loan is collateral dependent. When the measure of the impaired loan is less than the recorded investment in the loan, the impairment is recorded through a valuation allowance.

In situations related to originated loans where, for economic or legal reasons related to a borrower s financial difficulties, the Company grants a concession for other than an insignificant period of time to the borrower that the Company would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Company strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Company grants the borrower new terms that provide for a reduction of either interest or principal, the Company measures any impairment on the restructuring as noted above for impaired loans. TDR loans are classified as impaired until they are fully paid off or charged off. Loans that are in nonaccrual status at the time they become TDR loans, remain in nonaccrual status until the borrower demonstrates a sustained period of performance which the Company generally believes to be six consecutive months of payments, or equivalent. Otherwise, TDR loans are subject to the same nonaccrual and charge-off policies as noted above with respect to their restructured principal balance.

Credit risk is inherent in the business of lending. As a result, the Company maintains an allowance for loan losses to absorb losses inherent in the Company s originated loan portfolio. This is maintained through periodic charges to earnings. These charges are included in the Consolidated Income Statements as provision for loan losses. All specifically identifiable and quantifiable losses are immediately charged off against the allowance. However, for a variety of reasons, not all losses are immediately known to the Company and, of those that are known, the full extent of the loss may not be quantifiable at that point in time. The balance of the Company s allowance for originated loan losses is meant to be an estimate of these unknown but probable losses inherent in the portfolio.

The Company formally assesses the adequacy of the allowance for originated loan losses on a quarterly basis. Determination of the adequacy is based on ongoing assessments of the probable risk in the outstanding originated loan portfolio, and to a lesser extent the Company s originated loan commitments. These assessments include the periodic re-grading of credits based on changes in their individual credit characteristics including delinquency, seasoning, recent financial performance of the borrower, economic factors, changes in the interest rate environment, growth of the portfolio as a whole or by segment, and other factors as warranted. Loans are initially graded when originated.

They are re-graded as they are renewed, when there is a new loan to the same borrower,

when identified facts demonstrate heightened risk of nonpayment, or if they become delinquent. Re-grading of larger problem loans occurs at least quarterly. Confirmation of the quality of the grading process is obtained by independent credit reviews conducted by consultants specifically hired for this purpose and by various bank regulatory agencies. The Company s method for assessing the appropriateness of the allowance for originated loan losses includes specific allowances for impaired originated loans and leases, formula allowance factors for pools of credits, and allowances for changing environmental factors (e.g., interest rates, growth, economic conditions, etc.). Allowance factors for loan pools are based on historical loss experience by product type. Allowances for impaired loans are based on analysis of individual credits. Allowances for changing environmental factors are Management s best estimate of the probable impact these changes have had on the originated loan portfolio as a whole. The allowance for originated loans is included in the allowance for loan losses.

As noted above, the allowance for originated loan losses consists of a specific allowance, a formula allowance, and an allowance for environmental factors. The first component, the specific allowance, results from the analysis of identified credits that meet management s criteria for specific evaluation. These loans are reviewed individually to determine if such loans are considered impaired. Impaired loans are those where management has concluded that it is probable that the borrower will be unable to pay all amounts due under the contractual terms. Loans specifically reviewed, including those considered impaired, are evaluated individually by management for loss potential by evaluating sources of repayment, including collateral as applicable, and a specified allowance for loan losses is established where necessary.

The second component of the allowance for originated loan losses, the formula allowance, is an estimate of the probable losses that have occurred across the major loan categories in the Company s originated loan portfolio. This analysis is based on loan grades by pool and the loss history of these pools. This analysis covers the Company s entire originated loan portfolio including unused commitments but excludes any loans, that were analyzed individually and assigned a specific allowance as discussed above. The total amount allocated for this component is determined by applying loss estimation factors to outstanding loans and loan commitments. The loss factors are based primarily on the Company s historical loss experience tracked over a five-year period and adjusted as appropriate for the input of current trends and events. Because historical loss experience varies for the different categories of originated loans, the loss factors applied to each category also differ. In addition, there is a greater chance that the Company has suffered a loss from a loan that was graded less than satisfactory than if the loan was last graded satisfactory. Therefore, for any given category, a larger loss estimation factor is applied to less than satisfactory loans than to those that the Company last graded as satisfactory. The resulting formula allowance is the sum of the allocations determined in this manner. The third component of the allowance for originated loan losses, the environmental factor allowance, is a component that is not allocated to specific loans or groups of loans, but rather is intended to absorb losses that may not be provided for by the other components.

There are several primary reasons that the other components discussed above might not be sufficient to absorb the losses present in the originated loan portfolio, and the environmental factor allowance is used to provide for the losses that have occurred because of them.

The first reason is that there are limitations to any credit risk grading process. The volume of originated loans makes it impractical to re-grade every loan every quarter. Therefore, it is possible that some currently performing originated loans not recently graded will not be as strong as their last grading and an insufficient portion of the allowance will have been allocated to them. Grading and loan review often must be done without knowing whether all relevant facts are at hand. Troubled borrowers may deliberately or inadvertently omit important information from reports or conversations with lending officers regarding their financial condition and the diminished strength of repayment sources.

The second reason is that the loss estimation factors are based primarily on historical loss totals. As such, the factors may not give sufficient weight to such considerations as the current general economic and business conditions that affect the Company s borrowers and specific industry conditions that affect borrowers in that industry. The factors might also not give sufficient weight to other environmental factors such as changing

economic conditions and interest rates, portfolio growth, entrance into new markets or products, and other characteristics as may be determined by Management.

Specifically, in assessing how much environmental factor allowance needed to be provided at December 31, 2010, management considered the following:

with respect to the economy, management considered the effects of changes in GDP, unemployment, CPI, debt statistics, housing starts, housing sales, auto sales, agricultural prices, and other economic factors which serve as indicators of economic health and trends and which may have an impact on the performance of our borrowers, and

with respect to changes in the interest rate environment, management considered the recent changes in interest rates and the resultant economic impact it may have had on borrowers with high leverage and/or low profitability; and

with respect to changes in energy prices, management considered the effect that increases, decreases or volatility may have on the performance of our borrowers, and

with respect to loans to borrowers in new markets and growth in general, management considered the relatively short seasoning of such loans and the lack of experience with such borrowers.

Each of these considerations was assigned a factor and applied to a portion or the entire originated loan portfolio. Since these factors are not derived from experience and are applied to large non-homogeneous groups of loans, they are available for use across the portfolio as a whole.

Although the weakening economy and resultant recession called for an increase in the factor related to economic conditions, the reductions in interest rates and energy prices coupled with very little loan growth resulted in a decrease in these factors causing the overall Environmental Factors Allowance to decrease. Also, in prior years, the Bank maintained a separate factor for Real Estate Risk due to the fact that the Bank had little or no losses in this loan category but anticipated that such losses would be experienced at some time. During the course of 2008 the Bank eliminated this environmental factor and instead provided for this risk in the Formula Allowance based on actual and expected loss ratios. This not only resulted in a reduction of the Environmental Factors Allowance but also resulted in an increase in the Formula Allowance. The Formula Allowance was further increased due to increases in losses over the course of 2008 which in turn resulted in increases in the reserve factors for certain loan types accordingly. These increased factors primarily affected construction loans, HELOCs, and indirect auto loans.

Acquired loans are valued as of acquisition date in accordance with Financial Accounting Standards Board Accounting Standards Codification ( FASB ASC ) Topic 805, Business Combinations. Loans purchased with evidence of credit deterioration since origination for which it is probable that all contractually required payments will not be collected are referred to as purchased credit impaired (PCI) loans. PCI loans are accounted for under FASB ASC Topic 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. In addition, because of the significant credit discounts associated with the loans acquired in the Granite acquisition, the Company elected to account for all loans acquired in the Granite acquisition under FASB ASC Topic 310-30, and classify them all as PCI loans. Under FASB ASC Topic 805 and FASB ASC Topic 310-30, PCI loans are recorded at fair value at acquisition date, factoring in credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for loan losses is not carried over or recorded as of the acquisition date. Fair value is defined as the present value of the future estimated principal and interest payments of the loan, with the discount rate used in the present value calculation representing the estimated effective yield of the loan. The difference between contractual future payments and estimated future payments is referred to as the nonaccretable difference. The difference between estimated future payments and the present value of the estimated future payments is referred to as the accretable yield. The accretable yield represents the amount that is expected to be recorded as interest income over the remaining life of the loan. If after acquisition, the Company determines that the future cash flows of a PCI loan are expected to be more than the originally estimated, an increase in the discount rate (effective yield) would be made such that the newly increased accretable yield would be recognized, on a level yield basis, over the remaining estimated life of the loan. If after

acquisition, the Company determines that the future cash flows of a PCI loan are expected to be less than the previously estimated, the discount rate would first be reduced until the present value of the reduced cash flow estimate equals the previous present value however, the discount rate may not be lowered below its original level. If the discount rate has been lowered to its original level and the present value has not been sufficiently lowered, an allowance for loan loss would be established

through a provision for loan losses charged to expense to decrease the present value to the required level. If the estimated cash flows improve after an allowance has been established for a loan, the allowance may be partially or fully reversed depending on the improvement in the estimated cash flows. Only after the allowance has been fully reversed may the discount rate be increased. PCI loans are put on nonaccrual status when cash flows cannot be reasonably estimated. PCI loans are charged off when evidence suggests cash flows are not recoverable. Foreclosed assets from PCI loans are recorded in foreclosed assets at fair value with the fair value at time of foreclosure representing cash flow from the loan. ASC 310-30 allows PCI loans with similar risk characteristics and acquisition time frame to be pooled and have their cash flows aggregated as if they were one loan.

## The Components of the Allowance for Loan Losses

The following table sets forth the Bank s allowance for loan losses as of the dates indicated (dollars in thousands):

			December 31,		
	2010	2009	2008	2007	2006
Allowance for originated loan losses:					
Specific allowance	\$ 6,945	\$ 8,627	\$ 5,850	\$ 1,791	\$ 894
Formula allowance	31,070	23,361	17,989	9,888	8,957
Environmental factors allowance	2,948	3,485	3,751	5,652	7,063
Allowance for originated loan losses	40,963	35,473	27,590	17,331	16,914
Allowance for PCI loan losses	1,608				
Allowance for loan losses	\$42,571	\$ 35,473	\$ 27,590	\$ 17,331	\$ 16,914
Allowance for loan losses to loans	3.00%	2.37%	1.73%	1.12%	1.12%

Based on the current conditions of the loan portfolio, management believes that the \$42,571,000 allowance for loan losses at December 31, 2010 is adequate to absorb probable losses inherent in the Bank s loan portfolio. No assurance can be given, however, that adverse economic conditions or other circumstances will not result in increased losses in the portfolio.

The following table summarizes the allocation of the allowance for loan losses between loan types:

	Year ended December 31,									
(dollars in thousands)	2010	2009	2008	2007	2006					
Real estate mortgage	\$ 15,707	\$ 7,689	\$ 10,967	\$ 7,170	\$ 7,222					
Consumer	17,779	17,026	8,470	6,796	6,278					
Commercial	5,991	6,958	7,002	2,010	1,806					
Real estate construction	3,094	3,800	1,151	1,355	1,608					
Total allowance for loan losses	\$42,571	\$ 35,473	\$ 27,590	\$ 17,331	\$ 16,914					

The following table summarizes the allocation of the allowance for loan losses between loan types as a percentage of the total allowance for loan losses:

	Year ended December 31,								
	2010	2009	2008	2007	2006				
Real estate mortgage Consumer	36.9% 41.8%	21.7% 48.0%	50.5% 32.3%	46.1% 34.5%	45.0% 34.8%				

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Commercial	14.1%	19.6%	11.9%	10.6%	10.2%				
Real estate construction	7.2%	10.7%	5.3%	8.8%	10.0%				
Total allowance for loan losses	100.0%	100.0%	100.0%	100.0%	100.0%				
45									

The following tables summarize the activity in the allowance for loan losses, reserve for unfunded commitments, and allowance for losses (which is comprised of the allowance for loan losses and the reserve for unfunded commitments) for the years indicated (dollars in thousands):

	2	2010	2009		December 31, 2008		2007		2006
Allowance for loan losses: Balance at beginning of period Provision for loan losses Loans charged off:	\$	35,473 37,458	\$	27,590 31,450	\$	17,331 20,950	\$	16,914 3,032	\$ 16,226 1,289
Real estate mortgage: Residential Commercial Consumer:		(1,498) (8,281)		(583) (1,223)		(691) (18)			
Home equity lines Home equity loans		(11,221) (1,339)		(7,487) (656)		(2,942) (409)		(678)	(39)
Auto indirect Other consumer		(1,403) (1,687)		(2,806) (1,238) (2,210)		(2,710) (1,237)		(1,581) (1,062)	(690) (896)
Commercial Construction: Residential		(3,539) (4,666)		(3,219) (7,737)		(709) (3,203)		(437)	(162)
Commercial		(1,000) (94)		(89)		(3,203)			
Total loans charged off Recoveries of previously charged-off loans: Real estate mortgage:		(33,728)		(25,038)		(11,919)		(3,758)	(1,787)
Residential		2		40					
Commercial Consumer:		1,456		71		58		57	45
Home equity lines		138		98		13		1	39
Home equity loans		15						5	3
Auto indirect		505		484		441		261	203
Other consumer		816		677		685		640	627
Commercial		205		71		31		179	269
Construction:				• •					
Residential		231		30					
Commercial									
Total recoveries of previously charged off loans		3,368		1,471		1,228		1,143	1,186
Net charge-offs		(30,360)		(23,567)		(10,691)		(2,615)	(601)
Balance at end of period	\$	42,571	\$	35,473	\$	27,590	\$	17,331	\$ 16,914

Reserve for unfunded commitments:										
Balance at beginning of period Provision for losses unfunded	\$	3,640	\$	2,565	\$	2,090	\$	1,849	\$	1,813
commitments		(1,000)		1,075		475		241		36
Balance at end of period	\$	2,640	\$	3,640	\$	2,565	\$	2,090	\$	1,849
Balance at end of period:	¢	40.571	¢	25 472	¢	07 500	¢	17 221	¢	16.014
Allowance for loan losses Reserve for unfunded	\$	42,571	\$	35,473	\$	27,590	\$	17,331	\$	16,914
commitments		2,640		3,640		2,565		2,090		1,849
Allowance for loan losses and Reserve for unfunded										
commitments	\$	45,211	\$	39,113	\$	30,155	\$	19,421	\$	18,763
As a percentage of total loans at end of period:										
Allowance for loan losses		3.00%		2.37%		1.73%		1.12%		1.12%
Reserve for unfunded commitments		0.18%		0.24%		0.16%		0.13%		0.12%
Allowance for loan losses and Reserve for unfunded										
commitments		3.18%		2.61%		1.89%		1.25%		1.24%
Average total loans	\$1,	464,606	\$1	,542,147	\$1	,549,014	\$1	,511,331	\$1	,447,163
Ratios: Net charge-offs during period to average loans outstanding										
during period		2.07%		1.53%		0.69%		0.17%		0.04%
Provision for loan losses to average loans outstanding Allowance for loan losses to		2.56%		2.04%		1.35%		0.20%		0.09%
loans at year end		3.00%		2.37% 46		1.73%		1.12%		1.12%

## Foreclosed Assets, Net of Allowance for Losses

The following tables detail the components and summarize the activity in foreclosed assets, net of allowances for losses for the years indicated (dollars in thousands):

	Balance at December		Adv	vances/								lance at
	31,	New	Cap	italized		Valuation		Transfers from		Category	2.	31,
(dollars in thousands): Noncovered:	2010	NPA	(	Costs	Sales	Adj	justments	Ι	Loans	Changes		2009
Land & Construction	\$ 2,211		\$	139	\$(1,540)	\$	(504)	\$	2,971		\$	1,145
Residential real estate	2,449				(2,040)		(174)		3,286			1,377
Commercial real estate	340				(725)		(219)		80			1,204
Total noncovered	5,000			139	(4,305)		(897)		6,337			3,726
Covered:												
Land & Construction	3,016	2,467			(305)		(174)		1,028			
Residential real estate	186								186			
Commercial real estate	1,711	2,162					(451)					
Total covered	4,913	4,629			(305)		(625)		1,214			
Total foreclosed assets	\$ 9,913	\$ 4,629	\$	139	\$ (4,610)	\$	(1,522)	\$	7,551		\$	3,726

	Balance at December 31,	New	Advances/ Capitalized		Va	luation	ansfers from	Category	lance at cember 31,
(dollars in thousands): Noncovered:	2009	NPA	Costs	Sales	Adju	istments	Loans	Changes	2008
Land & Construction Residential real estate Commercial real estate	\$ 1,145 1,377 1,204			\$ (277) (1,369)	\$	(48) (166) (6)	\$ 1,470 1,727 1,210		\$ 1,185
Total noncovered	3,726			(1,646)		(220)	4,407		1,185
Covered: Land & Construction Residential real estate Commercial real estate									
Total covered									
Total foreclosed assets	\$ 3,726			\$(1,646)	\$	(220)	\$ 4,407		\$ 1,185

## **Intangible Assets**

Intangible assets at December 31, 2010 and 2009 were comprised of the following:

		Decer	mber 31,
		2010	2009
	(	dollars i	n thousands)
Core-deposit intangible	\$	580	\$ 325
Goodwill	1	5,519	15,519
Total intangible assets	\$ 1	6,099	\$15,844
The core-deposit intangible assets resulted from the Bank s 2010 acquisition of Granit	te and the	2003 ac	equisition of
North State National Bank. The goodwill intangible asset resulted from the North State	e National	l Bank a	cquisition.
Amortization of core deposit intangible assets amounting to \$307,000, \$328,000, and \$	\$523,000	was reco	orded in 2010,
2009, and 2008, respectively.			
Denosits			

## Deposits

Deposits at December 31, 2010 increased \$23,661,000 (1.3%) over the 2009 year-end balances to \$1,852,173,000. All categories of deposits were up in 2010 except time certificates. Included in the December 31, 2010 certificate of deposit balances is \$5,000,000 from the State of California. The Bank participates in a deposit program offered by the State of California whereby the State may make deposits at the Bank s request subject to collateral and creditworthiness constraints. The negotiated rates on these State deposits are generally favorable to other wholesale funding sources available to the Bank.

Deposits at December 31, 2009 increased \$159,242,000 (9.5%) over the 2008 year-end balances to \$1,828,512,000. All categories of deposits were up in 2009 except noninterest-bearing demand and time certificates. Included in the December 31, 2009 certificate of deposit balances is \$79,000,000 from the State of California.

## Long-Term Debt

See Note 16 to the consolidated financial statements at Item 8 of this report for information about the Company s other borrowings, including long-term debt.

## Junior Subordinated Debt

See Note 17 to the consolidated financial statements at Item 8 of this report for information about the Company s junior subordinated debt.

## Equity

See Note 19 and Note 29 in the consolidated financial statements at Item 8 of this report for a discussion of shareholders equity and regulatory capital, respectively. Management believes that the Company s capital is adequate to support anticipated growth, meet the cash dividend requirements of the Company and meet the future risk-based capital requirements of the Bank and the Company.

## **Market Risk Management**

**Overview.** The goal for managing the assets and liabilities of the Bank is to maximize shareholder value and earnings while maintaining a high quality balance sheet without exposing the Bank to undue interest rate risk. The Board of Directors has overall responsibility for the Company s interest rate risk management policies. The Bank has an Asset and Liability Management Committee (ALCO) which establishes and monitors guidelines to control the sensitivity of earnings to changes in interest rates.

Asset/Liability Management. Activities involved in asset/liability management include but are not limited to lending, accepting and placing deposits, investing in securities and issuing debt. Interest rate risk is the primary market risk associated with asset/liability management. Sensitivity of earnings to interest rate changes arises when yields on assets change in a different time period or in a different amount from that of interest costs on liabilities. To mitigate interest rate risk, the structure of the balance sheet is managed with the goal that movements of interest rates on assets and liabilities are correlated and contribute to earnings even in periods of volatile interest rates. The asset/liability management policy sets limits on the acceptable amount of variance in net interest margin and market value of equity under changing interest environments. Market value of equity is the net present value of estimated cash flows from the Bank s assets, liabilities and off-balance sheet items. The Bank uses simulation models to forecast net interest margin and market value of equity.

Simulation of net interest margin and market value of equity under various interest rate scenarios is the primary tool used to measure interest rate risk. Using computer-modeling techniques, the Bank is able to estimate the potential impact of changing interest rates on net interest margin and market value of equity. A balance sheet forecast is prepared using inputs of actual loan, securities and interest-bearing liability (i.e. deposits/borrowings) positions as the beginning base.

In the simulation of net interest income, the forecast balance sheet is processed against various interest rate scenarios. These various interest rate scenarios include a flat rate scenario, which assumes interest rates are unchanged in the future, and rate ramp scenarios including -100, +100, and +200 basis points around the flat scenario. These ramp scenarios assume that interest rates increase or decrease evenly (in a ramp fashion) over a twelve-month period and remain at the new levels beyond twelve months.

The following table summarizes the projected effect on net interest income and net income due to changing interest rates as measured against a flat rate (no interest rate change) scenario over the succeeding twelve month period. The simulation results shown below assume no changes in the structure of the Company s balance sheet over the twelve months being measured (a flat balance sheet scenario), and that deposit rates will track general interest rate changes by approximately 50%:

Interest Rate Risk Simulation of Net Interest Income and Net Income as of December 31, 2010

	Estimated Change III
	Net Interest Income
Change in Interest	(NII)
Rates (Basis Points)	(as % of flat NII)
+200 (ramp)	(0.44%)
+100 (ramp)	(0.40%)
+0 (flat)	
100 (	0.570/

-100 (ramp)

0.57%

Estimated Change in

Estimated Change in

In the simulation of market value of equity, the forecast balance sheet is processed against various interest rate scenarios. These various interest rate scenarios include a flat rate scenario, which assumes interest rates are unchanged in the future, and rate shock scenarios including -100, +100, and +200 basis points around the flat scenario. These rate shock scenarios assume that interest rates increase or decrease immediately (in a shock fashion) and remain at the new level in the future.

The following table summarizes the effect on market value of equity due to changing interest rates as measured against a flat rate (no change) scenario:

Interest Rate Risk Simulation of Market Value of Equity as of December 31, 2010

Market Value of Equity Change in Interest (MVE) Rates (Basis Points) (as % of flat MVE) +200 (shock) (0.63%)+100 (shock) 0.04% +0 (flat) (8.36%)

-100 (shock)

These results indicate that given a flat balance sheet scenario, and if deposit rates track general interest rate changes by approximately 50%, the Company s balance sheet is neutral to slightly liability sensitive over a twelve month time horizon. Neutral sensitivity implies that net interest income does not change when interest rates change. Liability sensitive implies that net interest income decreases when interest rates rise, and increase when interest rates decrease. The magnitude of all the simulation results noted above is within the Bank s policy guidelines. The asset liability management policy limits aggregate market risk, as measured in this fashion, to an acceptable level within the context of risk-return trade-offs.

The simulation results noted above do not incorporate any management actions that might moderate the negative consequences of interest rate deviations. In addition, the simulation results noted above contain various assumptions such as a flat balance sheet, and the rate that deposit interest rates change as general interest rates change. Therefore, they do not reflect likely actual results, but serve as estimates of interest rate risk.

As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis presented in the preceding tables. For example, although certain of the Bank s assets and liabilities may have similar maturities or repricing time frames, they may react in different degrees to changes in market interest rates. In addition, the interest rates on certain of the Bank s asset and liability categories may precede, or lag behind, changes in market interest rates. Also, the actual rates of prepayments on loans and investments could vary significantly from the assumptions utilized in deriving the results as presented in the preceding tables. Further, a change in U.S. Treasury

rates accompanied by a change in the shape of the treasury yield curve could result in different estimations from those presented herein. Accordingly, the results in the preceding tables should not be

relied upon as indicative of actual results in the event of changing market interest rates. Additionally, the resulting estimates of changes in market value of equity are not intended to represent, and should not be construed to represent, estimates of changes in the underlying value of the Bank.

Interest rate sensitivity is a function of the repricing characteristics of the Bank s portfolio of assets and liabilities. One aspect of these repricing characteristics is the time frame within which the interest-bearing assets and liabilities are subject to change in interest rates either at replacement, repricing or maturity. An analysis of the repricing time frames of interest-bearing assets and liabilities is sometimes called a gap analysis because it shows the gap between assets and liabilities repricing or maturing in each of a number of periods. Another aspect of these repricing characteristics is the relative magnitude of the repricing for each category of interest earning asset and interest-bearing liability given various changes in market interest rates. Gap analysis gives no indication of the relative magnitude of repricing given various changes in interest rates. Interest rate sensitivity management focuses on the maturity of assets and liabilities and their repricing during periods of changes in market interest rates. Interest rates and liabilities in the Bank s current portfolio that are subject to repricing at various time horizons.

The following interest rate sensitivity table shows the Bank s repricing gaps as of December 31, 2010. In this table transaction deposits, which may be repriced at will by the Bank, have been included in the less than 3-month category. The inclusion of all of the transaction deposits in the less than 3-month repricing category causes the Bank to appear liability sensitive. Because the Bank may reprice its transaction deposits at will, transaction deposits may or may not reprice immediately with changes in interest rates.

Due to the limitations of gap analysis, as described above, the Bank does not actively use gap analysis in managing interest rate risk. Instead, the Bank relies on the more sophisticated interest rate risk simulation model described above as its primary tool in measuring and managing interest rate risk.

				Rep	ricing within:		
Interest Rate Sensitivity December 31, 2010	L	ess than 3		3 6	6 12	1 5	Over
(dollars in thousands)		months	months		months	years	5 years
Interest-earning assets:							
Cash at Federal Reserve and other banks	\$	313,812	\$		\$	\$	\$
Securities		20,671		16,509	28,764	141,406	69,921
Loans		509,172		68,237	112,706	592,493	136,963
Total interest-earning assets	\$	843,655		84,746	141,470	733,899	206,884
Interest-bearing liabilities							
Transaction deposits	\$	981,263	\$		\$	\$	\$
Time		156,870		99,640	108,289	82,041	
Other borrowings		62,020					
Junior subordinated debt		41,238					
Total interest-bearing liabilities	\$	1,241,391	\$	99,640	\$ 108,289	\$ 82,041	
Interest sensitivity gap	\$	(397,736)	\$	(14,894)	\$ 33,181	651,858	206,884
Cumulative sensitivity gap	\$	(397,736)	\$	(412,630)	\$ (379,449)	272,409	479,293
As a percentage of earning assets:							
Interest sensitivity gap		(19.78%)		(0.74%)	1.65%	32.42%	10.29%
Cumulative sensitivity gap		(19.78%)		(20.52%)	(18.87%)	13.55%	23.84%
Liquidity							

Liquidity refers to the Bank s ability to provide funds at an acceptable cost to meet loan demand and deposit withdrawals, as well as contingency plans to meet unanticipated funding needs or loss of funding sources. These objectives can be met from either the asset or liability side of the balance sheet. Asset liquidity sources consist of the repayments and maturities of loans, selling of loans, short-term money market investments, maturities of securities and sales of securities from the available-for-sale portfolio. These activities are generally summarized as investing activities in the Consolidated Statement of Cash Flows. Net cash provided by investing activities totaled approximately \$60,453,000 in 2010. Decreased loan balances were responsible for the major source of funds in this category.

Liquidity may also be generated from liabilities through deposit growth and borrowings. These activities are included under financing activities in the Consolidated Statement of Cash Flows. In 2010, financing activities used funds totaling \$87,162,000. During 2010, the Bank s decision to return \$70,000,000 of time deposits to the State of California resulted in a net decrease in deposit balances that used funds amounting to \$71,340,000. Dividends paid and a decrease in short-term other borrowings used \$6,344,000 and \$9,733,000 of funds, respectively. The Bank also had available correspondent banking lines of credit totaling \$5,000,000 at year-end 2010. In addition, at December 31, 2010, the Company had loans and securities available to pledge towards future borrowings from the Federal Home Loan Bank and the Federal Reserve Bank of up to \$434,534,000 and \$83,294,000, respectively. As of December 31, 2010, the Company had \$62,020,000 of long-term debt and other borrowings as described in Note 16 of the consolidated financial statements of the Company and the related notes at Item 8 of this report. While these sources are expected to continue to provide significant amounts of funds in the future, their mix, as well as the possible use of other sources, will depend on future economic and market conditions. Liquidity is also provided or used through the results of operating activities. In 2010, operating activities provided cash of \$51,186,000.

The Bank classifies its entire investment portfolio as available for sale (AFS). The AFS securities plus cash and cash equivalents in excess of reserve requirements totaled \$634,986,000 at December 31, 2010, which was 29.0% of total assets at that time. This was up from \$546,408,000 and 25.2% at the end of 2009.

It is anticipated that loan demand will be weak during 2011, although such demand will be dictated by economic and competitive conditions. The Company aggressively solicits non-interest bearing demand deposits and money market checking deposits, which are the least sensitive to interest rates. The growth of deposit balances is subject to heightened competition, the success of the Company s sales efforts, delivery of superior customer service and market conditions. The reduction in the federal funds rate to its current low level resulted in declining short-term interest rates, which could impact deposit volumes in the future. Depending on economic conditions, interest rate levels, and a variety of other conditions, deposit growth may be used to fund loans, to reduce short-term borrowings or purchase investment securities. However, due to concerns such as uncertainty in the general economic environment, competition and political uncertainty, loan demand and levels of customer deposits are not certain.

The principal cash requirements of the Company are dividends on common stock when declared. The Company is dependent upon the payment of cash dividends by the Bank to service its commitments. Shareholder dividends are expected to continue subject to the Board s discretion and continuing evaluation of capital levels, earnings, asset quality and other factors. The Company expects that the cash dividends paid by the Bank to the Company will be sufficient to meet this payment schedule. Dividends from the Bank are subject to certain regulatory restrictions. The maturity distribution of certificates of deposit in denominations of \$100,000 or more is set forth in the following table. These deposits are generally more rate sensitive than other deposits and, therefore, are more likely to be withdrawn to obtain higher yields elsewhere if available. The Bank participates in a program wherein the State of California places time deposits with the Bank at the Bank s option. At December 31, 2010, 2009 and 2008, the Bank had \$5,000,000, \$79,000,000 and \$80,000,000, respectively, of these State deposits. Certificates of Deposit in Denominations of \$100,000 or More

	Amounts as of December 31,									
(dollars in thousands)	2010	2009	2008							
Time remaining until maturity:										
Less than 3 months	\$ 91,208	\$183,592	\$174,715							
3 months to 6 months	49,976	62,925	62,051							
6 months to 12 months	54,316	50,106	55,105							
More than 12 months	40,491	25,453	18,319							
Total	\$ 235,991	\$ 322,076	\$ 310,190							

Loan demand also affects the Bank s liquidity position. The following table presents the maturities of loans, net of deferred loan costs, at December 31, 2010:

	After One But Within Within After 5 One Year 5 Years Years (dollars in thousands)					
Loans with predetermined interest rates:		~	,			
Real estate mortgage	\$ 72,828	\$120,352	\$ 80,127	\$ 273,307		
Consumer	32,147	29,521	32,346	94,014		
Commercial	25,990	23,651	3,385	53,026		
Real estate construction	23,648	5,373	141	29,162		
	\$ 154,613	\$ 178,897	\$ 115,999	\$ 449,509		
Loans with floating interest rates:						
Real estate mortgage	\$ 31,180	\$159,973	\$371,011	\$ 560,164		
Consumer	301,757			301,757		
Commercial	75,130	13,638	1,619	90,387		
Real estate construction	4,927	4,963	5,864	15,754		
	\$ 412,994	\$ 178,574	\$ 378,494	\$ 970,062		
Total loans	\$ 567,607	\$357,471	\$494,493	\$ 1,419,571		

The maturity distribution and yields of the investment portfolio at December 31, 2010 is presented in the following table. The timing of the maturities indicated in the table below is based on final contractual maturities. Most mortgage-backed securities return principal throughout their contractual lives. As such, the weighted average life of mortgage-backed securities based on outstanding principal balance is usually significantly shorter than the final contractual maturity indicated below. Yields on tax exempt securities are shown on a tax equivalent basis. At December 31, 2010, the Bank had no held-to-maturity securities.

	Within One	After One but Thro		After Five but Thro		After Te	en		
	Year	Five Ye	ars	Ten Ye	ars	Years		Total	
	AmounYield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
Securities Available-for-Sale Obligations of US government corporations and agencies Obligations of		\$ 31,459	4.00%	(dol \$ 51,695	llars in th 2.59%	ousands) \$ 181,027	4.41%	\$ 264,181	3.99%
states and politica subdivisions Corporate bonds	1	3,301	7.59%	4,243	7.87%	4,997 549	6.49% 1.79%	12,541 549	7.24% 1.79%

Total securities					
available-for-sale	\$ 34,760	4.35% \$55,938	2.99% \$186,573	4.45% \$277,271	4.14%

## **Off-Balance Sheet Items**

The Bank has certain ongoing commitments under operating and capital leases. See Note 18 of the financial statements at Item 8 of this report for the terms. These commitments do not significantly impact operating results. As of December 31, 2010 commitments to extend credit and commitments related to the Bank s deposit overdraft privilege product were the Bank s only financial instruments with off-balance sheet risk. The Bank has not entered into any material contracts for financial derivative instruments such as futures, swaps, options, etc. Commitments to extend credit were \$523,617,000 and \$565,938,000 at December 31, 2010 and 2009, respectively, and represent 36.9% of the total loans outstanding at year-end 2010 versus 37.7% at December 31, 2009. Commitments related to the Bank s deposit overdraft privilege product totaled \$38,600,000 and \$36,489,000 at December 31, 2010 and 2009, respectively.

## **Certain Contractual Obligations**

The following chart summarizes certain contractual obligations of the Company as of December 31, 2010:

(dollars in thousands)	Total	Less than one year	1-3 years	3-5 years	More than 5 years
Other collateralized borrowings, fixed rate					
of 0.15% payable on January 3, 2011	\$ 16,753	\$ 16,753			
Repurchase Agreement <sup>(2)</sup>	50,000		50,000		
Junior subordinated debt <sup>(3)</sup>	20,619				20,619
Junior subordinated debt <sup>(4)</sup>	20,619				20,619
Operating lease obligations	8,105	2,431	3,485	1,402	787
Deferred compensation <sup>(1)</sup>	5,699	661	1,105	1,037	2,896
Supplemental retirement plans <sup>(1)</sup>	4,885	687	1,273	1,273	1,652
Total contractual obligations	\$ 126,680	\$ 20,532	\$ 55,863	\$3,712	\$ 46,573

- (1) These amounts represent known certain payments to participants under the Company s deferred compensation and supplemental retirement plans. See Note 25 in the financial statements at Item 8 of this report for additional information related to the Company s deferred compensation and supplemental retirement plan liabilities.
- (2) Repurchase agreement, rate is fixed at 4.72% and is callable in its entirety by counterparty on a quarterly basis, matures on August 30, 2012.
- (3) Junior subordinated debt, adjustable rate of three-month LIBOR plus 3.05%, callable in whole or in part by the Company on a quarterly basis beginning October 7, 2008, matures October 7, 2033.
- (4) Junior subordinated debt, adjustable rate of three-month LIBOR plus 2.55%, callable in whole or in part by the Company on a quarterly basis beginning July 23, 2009, matures July 23, 2034.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See Market Risk Management under Item 7 of this report which is incorporated herein.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA INDEX TO FINANCIAL STATEMENTS

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## TRICO BANCSHARES CONSOLIDATED BALANCE SHEETS

	At December 31,			
	2010	2009		
	(in thousands	, except share		
	da	ta)		
Assets:				
Cash and due from banks	\$ 57,254	\$ 61,033		
Cash at Federal Reserve and other banks	313,812	285,556		
Cash and cash equivalents	371,066	346,589		
Securities available-for-sale	277,271	211,622		
Restricted equity securities	9,133	9,274		
Loans held for sale	4,988	4,641		
Loans	1,419,571	1,495,570		
Allowance for loan losses	(42,571)	(35,473)		
Total loans, net	1,377,000	1,460,097		
Foreclosed assets, net	9,913	3,726		
Premises and equipment, net	19,120	18,742		
Cash value of life insurance	50,541	48,694		
Accrued interest receivable	7,131	7,763		
Goodwill	15,519	15,519		
Other intangible assets, net	580	325		
Mortgage servicing rights	4,605	4,089		
Indemnification asset	5,640			
Other assets	37,282	39,439		
Total assets	\$ 2,189,789	\$ 2,170,520		
Liabilities and Shareholders Equity:				
Liabilities:				
Deposits:				
Noninterest-bearing demand	\$ 424,070	\$ 377,334		
Interest-bearing	1,428,103	1,451,178		
	1,120,100	1,101,170		
Total deposits	1,852,173	1,828,512		
Accrued interest payable	2,151	3,614		
Reserve for unfunded commitments	2,640	3,640		
Other liabilities	29,170	26,114		
Other borrowings	62,020	66,753		
Junior subordinated debt	41,238	41,238		

Total liabilities	1,989,392	1,969,871					
Commitments and contingencies (Note 18) Shareholders equity: Common stock, no par value: 50,000,000 shares authorized; issued and outstanding:							
15,860,138 at December 31, 2010 15,787,753 at December 31, 2009	81,554	79,508					
Retained earnings Accumulated other comprehensive income, net of tax	117,533 1,310	118,863 2,278					
Total shareholders equity	200,397	200,649					
Total liabilities and shareholders equity	\$ 2,189,789	\$ 2,170,520					
The accompanying notes are an integral part of these consolidated financial statements.							

## TRICO BANCSHARES CONSOLIDATED STATEMENTS OF INCOME

	Years ended December 31,					
	2010	2009	2008			
	(in thousa	ands, except per s	share data)			
Interest and dividend income:	¢ 02.072	¢ 00.00 <i>C</i>	¢ 107 007			
Loans, including fees Debt securities:	\$ 93,073	\$ 99,996	\$107,896			
Taxable	10,007	11,000	11,526			
Tax exempt	700	986	1,187			
Dividends	32	19	469			
Interest bearing cash at Federal Reserve and other banks	760	332	31			
Federal funds sold			3			
Total interest and dividend income	104,572	112,333	121,112			
	101,372	112,335	121,112			
Interest expense:	10.447	17.001	24.461			
Deposits Federal funda purchased	10,447	17,891	24,461			
Federal funds purchased Other borrowings	2,412	1,221	1,999 2,512			
Junior subordinated debt	1,274	1,221	2,512			
Junior subordinated debt	1,277	1,505	2,500			
Total interest expense	14,133	20,615	31,552			
Net interest income	90,439	91,718	89,560			
Provision for loan losses	37,458	31,450	20,950			
Net interest income after provision for loan losses	52,981	60,268	68,610			
Noninterest income:						
Service charges and fees	23,100	22,822	20,555			
Gain on sale of loans	3,647	3,466	1,127			
Commissions on sale of non-deposit investment products	1,209	1,632	2,069			
Increase in cash value of life insurance	1,847	1,879	1,834			
Other	2,892	530	1,502			
Total noninterest income	32,695	30,329	27,087			

## Noninterest expense:

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Salaries and related benefits		40,105		39,810		38,112	
Other		37,100		35,640		30,626	
Total noninterest expense		77,205		75,450		68,738	
Income before income taxes		8,471		15,147		26,959	
		-,		,			
Provision for income taxes		2,466		5,185		10,161	
Provision for medine taxes		2,400		5,165		10,101	
Net income	\$	6,005	\$	9,962	\$	16,798	
Earnings per share:							
Basic	\$	0.38	\$	0.63	\$	1.07	
Diluted	\$	0.37	\$	0.62	\$	1.05	
The accompanying notes are an integral part of these consoli		atements.					
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## TRICO BANCSHARES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY Years Ended December 31, 2010, 2009 and 2008

	Shares of Common	Common	Retained	Accumulated Other Comprehensive (Loss)	
	Stock	Stock	Earnings xcept share dat	Income	Total
Balance at December 31, 2007	15,911,550	\$ 78,775	\$ 111,655	\$ (1,552)	\$ 188,878
Comprehensive income: Net income Change in net unrealized gain on			16,798		16,798
Securities available for sale, net Change in joint beneficiary				2,804	2,804
agreement liability, net Change in minimum pension				54	54
liability, net				750	750
Total comprehensive income Cummulative effect of change in					20,406
accounting principle, net of tax			(522)		(522)
Stock option vesting	17 (20)	629 142			629 142
Stock options exercised Reversal of tax benefit of stock	17,620	142			142
options exercised		(444)			(444)
Repurchase of common stock	(173,069)	(856)	(2,108)		(2,964)
Dividends paid (\$0.52 per share)			(8,193)		(8,193)
Balance at December 31, 2008 Comprehensive income:	15,756,101	\$ 78,246	\$ 117,630	\$ 2,056	\$ 197,932
Net income			9,962		9,962
Change in net unrealized gain on Securities available for sale, net Change in joint beneficiary				1,070	1,070
agreement liability, net Change in minimum pension				2	2
liability, net				(850)	(850)
Total comprehensive income					10,184
Stock option vesting		477			477
Stock options exercised Tax benefit of stock options	58,213	887			887
exercised		30	( <b></b>		30
Repurchase of common stock	(26,561)	(132)	(520)		(652)
Table of Osistents					~7

Dividends paid (\$0.52 per share)			(8,209)			(8,209)	
Balance at December 31, 2009	15,787,753	\$ 79,508	\$ 118,863	\$	2,278	\$ 200,649	
Comprehensive income: Net income			6,005			6,005	
Change in net unrealized gain on Securities available for sale, net					(24)	(24)	
Change in joint beneficiary agreement liability, net Change in minimum pension					(1)	(1)	
liability, net					(943)	(943)	
Total comprehensive income						5,037	
Stock option vesting		800				800	
Stock options exercised Tax benefit of stock options	146,403	1,229				1,229	
exercised		390				390	
Repurchase of common stock	(74,018)	(373)	(991)			(1,364)	
Dividends paid (\$0.40 per share)			(6,344)			(6,344)	
Balance at December 31, 2010	15,860,138	\$ 81,554	\$ 117,533	\$	1,310	\$ 200,397	
The accompanying notes are an integral part of these consolidated financial statements. 57							

## TRICO BANCSHARES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31,		
	2010	2009	2008
		(in	
		thousands)	
Operating activities:			
Net income	\$ 6,005	\$ 9,962	\$ 16,798
Adjustments to reconcile net income to net cash provided by			
operating activities:			
Depreciation of premises and equipment, and amortization	3,492	3,425	3,433
Amortization of intangible assets	307	328	523
Provision for loan losses	37,458	31,450	20,950
Amortization of investment securities premium, net	1,185	348	303
Originations of loans for resale	(179,504)	(119,290)	(74,956)
Proceeds from sale of loans originated for resale	181,259	121,088	75,338
Gain on sale of loans	(3,647)	(3,466)	(1,127)
Change in market value of mortgage servicing rights	1,029	551	1,860
Provision for losses on foreclosed assets	1,522	220	50
Gain on sale of foreclosed assets	(562)	(168)	(50)
Loss on disposal of fixed assets	58	138	2
Increase in cash value of life insurance	(1,847)	(1,879)	(1,834)
Stock option vesting expense	800	477	629
Stock option excess tax benefits	(390)	(30)	444
Bargain purchase gain	(232)		(5, 600)
Deferred income tax benefit	(4,867)	(3,515)	(5,698)
Change in:	(1.000)	1.075	175
Reserve for unfunded commitments	(1,000)	1,075	475
Interest receivable	632	172	619
Interest payable	(1,463)	(2,532)	(1,725)
Other assets and liabilities, net	10,951	(12,411)	753
Net cash from operating activities	51,186	25,943	36,787
Investing activities:			
Proceeds from maturities of securities available-for-sale	92,427	85,833	50,414
Purchases of securities available-for-sale	(156,348)	(29,396)	(80,012)
Redemption (purchase) of restricted equity securities, net	837	(39)	(469)
Loan principal (increases) decreases, net	102,890	62,663	(51,000)
Proceeds from sale of premises and equipment	6	2	2
Improvement of foreclosed assets	(139)		
Proceeds from sale of other real estate owned	5,172	1,815	428
Purchases of premises and equipment	(3,156)	(2,633)	(1,060)
Cash received from acquisitions	18,764		
Net cash from investing activities	60,453	118,245	(81,697)

Financing activities:

Net (decrease) increase in deposits(71,340)159,24212	4,047			
Net change in federal funds purchased (5	6,000)			
Payments of principal on long-term other borrowings (90) (2	1,578)			
Net change in short-term other borrowings (9,733) (35,162)	7,457			
Stock option excess tax benefits39030	(444)			
Repurchase of common stock (338)	(2,822)			
Dividends paid (6,344) (8,209) (	(8,193)			
Exercise of stock options 203 235				
Net cash from financing activities(87,162)116,0464	2,467			
Net change in cash and cash equivalents24,477260,234	(2,443)			
Cash and cash equivalents and beginning of year 346,589 86,355 8	8,798			
Cash and cash equivalents at end of year \$ 371,066 \$ 346,589 \$ 8	6,355			
Current and the second of a construction				
Supplemental disclosure of noncash activities:Unrealized gain (loss) on securities available for sale\$ (41)\$ 1,846\$	4,839			
Loans transferred to foreclosed assets 7,690 4,408	1,426			
Market value of shares tendered by employees in-lieu of cash to	1,420			
pay for exercise of options and/or related taxes 1,364 652	142			
Supplemental disclosure of cash flow activity:	142			
	2,277			
	4,850			
Assets acquired in acquisition \$ 100,282	4,000			
Liabilities assumed in acquisition \$ 100,282 \$ 100,050				
The accompanying notes are an integral part of these consolidated financial statements.				
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TRICO BANCSHARES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS Years Ended December 31, 2010, 2009 and 2008 Note 1 Summary of Significant Accounting Policies