GARDNER DENVER INC Form 10-Q November 04, 2010

## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-Q**

#### **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES** þ **EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2010

OR

o TRANSITION REPORT PUR	RSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
<b>EXCHANGE ACT OF 1934</b>	
For the transition period from	to

**Commission File Number 1-13215** GARDNER DENVER, INC.

(Exact name of registrant as specified in its charter)

#### **Delaware**

76-0419383

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

## 1800 Gardner Expressway Quincy, Illinois 62305

(Address of principal executive offices and Zip Code)

(217) 222-5400

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Non-accelerated filer o Large accelerated filer b Accelerated filer o Smaller reporting

company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: 52,479,911 shares of Common Stock, par value \$0.01 per share, as of October 29, 2010.

## GARDNER DENVER, INC. Table of Contents

	Page
PART I FINANCIAL INFORMATION	
Item 1 Financial Statements	
Condensed Consolidated Statements of Operations	3
Condensed Consolidated Balance Sheets	4
Condensed Consolidated Statements of Cash Flows	5
Notes to Condensed Consolidated Financial Statements	6
Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations	32
Item 3 Quantitative and Qualitative Disclosures About Market Risk	46
Item 4 Controls and Procedures	48
PART II OTHER INFORMATION	
Item 1 Legal Proceedings	49
Item 1A Risk Factors	49
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	49
<u>Item 5 Other Information</u>	50
<u>Item 6 Exhibits</u>	50
<u>SIGNATURES</u>	51
INDEX TO EXHIBITS	52
EX-31.1 EX-31.2	
EX-32.1	
EX-32.2	
EX-101 INSTANCE DOCUMENT	
EX-101 SCHEMA DOCUMENT EX-101 CALCULATION LINKBASE DOCUMENT	
EX-101 LABELS LINKBASE DOCUMENT	
EX-101 PRESENTATION LINKBASE DOCUMENT	
2	

#### PART I FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

## GARDNER DENVER, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share amounts) (Unaudited)

	Three Months Ended September 30,		Nine Months End September 30					
		2010		2009		2010		2009
Revenues	\$4	193,449	\$ 4	428,846	\$ 1	,365,132	\$	1,327,375
Cost of sales	3	333,127	2	293,651		919,403		921,033
Gross profit	1	60,322		135,195		445,729		406,342
Selling and administrative expenses		91,070		89,946		270,509		271,699
Other operating expense, net		1,253		10,599		3,170		39,154
Impairment charges				2,540				263,605
Operating income (loss)		67,999		32,110		172,050		(168,116)
Interest expense		5,651		7,109		17,829		21,377
Other income, net		(1,110)		(1,738)		(1,747)		(3,169)
Income (loss) before income taxes		63,458		26,739		155,968		(186,324)
Provision for income taxes		16,610		7,074		38,943		14,436
Net income (loss) Less: Net income attributable to noncontrolling		46,848		19,665		117,025		(200,760)
interests		273		248		1,158		1,593
Net income (loss) attributable to Gardner								
Denver	\$	46,575	\$	19,417	\$	115,867	\$	(202,353)
Net earnings (loss) per share attributable to Gardner Denver common stockholders								
Basic earnings (loss) per share	\$	0.89	\$	0.37	\$	2.22	\$	(3.90)
Diluted earnings (loss) per share	\$	0.88	\$	0.37	\$	2.20	\$	(3.90)
Diaced carmings (1955) per snare	Ψ	0.00	Ψ	0.37	Ψ	2.20	Ψ	(3.70)
Cash dividends declared per common share	\$	0.05	\$		\$	0.15	\$	

The accompanying notes are an integral part of these condensed consolidated financial statements.

3

# GARDNER DENVER, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share amounts) (Unaudited)

	S	eptember 30, 2010	Γ	December 31, 2009
Assets				
Current assets:				
Cash and cash equivalents	\$	166,596	\$	109,736
Accounts receivable (net of allowance of \$12,032 at September 30, 2010				
and \$10,690 at December 31, 2009)		366,766		326,234
Inventories, net		235,894		226,453
Deferred income taxes		30,994		30,603
Other current assets		19,174		25,485
		12,17.		20,100
Total current assets		819,424		718,511
Duamenty, plant and equipment (not of economylated demociation of \$220.606				
Property, plant and equipment (net of accumulated depreciation of \$330,606		204717		206 225
at September 30, 2010 and \$320,635 at December 31, 2009)		284,717		306,235
Goodwill		579,899		578,014
Other intangibles, net		292,712		314,410
Other assets		53,587		21,878
Total assets	\$	2,030,339	\$	1,939,048
Liabilities and Stockholders Equity Current liabilities:				
Short-term borrowings and current maturities of long-term debt	\$	32,950	\$	33,581
Accounts payable		117,219		94,887
Accrued liabilities		211,802		195,062
				·
Total current liabilities		361,971		323,530
Long-term debt, less current maturities		272,609		330,935
Postretirement benefits other than pensions		14,945		15,269
Deferred income taxes		59,807		67,799
Other liabilities		158,156		137,506
Other nationales		136,130		137,300
Total liabilities		867,488		875,039
Stockholders equity: Common stock, \$0.01 par value; 100,000,000 shares authorized; 52,456,071 and 52,191,675 shares outstanding at September 30, 2010 and December 31,				
2009, respectively		593		586
Capital in excess of par value		584,137		558,733
Retained earnings		651,241		543,272
areamen carmings		001,211		0.10,272

Edgar Filing: GARDNER DENVER INC - Form 10-Q

Accumulated other comprehensive income Treasury stock at cost; 6,831,173 and 6,438,993 shares at September 30,	66,220	82,514
2010 and December 31, 2009, respectively	(150,878)	(132,935)
Total Gardner Denver stockholders equity Noncontrolling interests	1,151,313 11,538	1,052,170 11,839
Total stockholders equity	1,162,851	1,064,009
Total liabilities and stockholders equity	\$ 2,030,339	\$ 1,939,048

The accompanying notes are an integral part of these condensed consolidated financial statements.

4

**Table of Contents** 

# GARDNER DENVER, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands) (Unaudited)

	<del>-</del>	iber 30,
	2010	2009
Cash Flows From Operating Activities	ф 11 <b>7</b> 005	φ ( <b>2</b> 00 <b>7</b> (0)
Net income (loss)	\$ 117,025	\$ (200,760)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	44,801	51,378
Impairment charges	44,001	263,605
Foreign currency transaction loss (gain), net	1,132	(14)
Net loss on asset dispositions	996	298
Stock issued for employee benefit plans	2,780	3,078
Stock-based compensation expense	4,125	2,293
Excess tax benefits from stock-based compensation	(2,385)	(151)
Deferred income taxes	(6,409)	(9,894)
Changes in assets and liabilities:	(0, .0)	(>,0> .)
Receivables	(40,368)	54,772
Inventories	(10,044)	55,368
Accounts payable and accrued liabilities	36,998	(68,279)
Other assets and liabilities, net	4,516	(3,305)
Net cash provided by operating activities	153,167	148,389
Cash Flows From Investing Activities		
Capital expenditures	(19,744)	(34,806)
Net cash paid in business combinations	(11,810)	(64)
Disposals of property, plant and equipment	1,477	875
Other, net		(1)
Net cash used in investing activities	(30,077)	(33,996)
Cash Flows From Financing Activities		
Principal payments on short-term borrowings	(22,613)	(26,484)
Proceeds from short-term borrowings	19,369	21,204
Principal payments on long-term debt	(61,488)	(165,447)
Proceeds from long-term debt	8,025	35,372
Proceeds from stock option exercises	15,974	1,208
Excess tax benefits from stock-based compensation	2,385	151
Purchase of treasury stock	(17,942)	(338)
Debt issuance costs		(166)
Cash dividends paid	(7,866)	
Other	(993)	(759)

8

Net cash used in financing activities	(65,149)	(135,259)
Effect of exchange rate changes on cash and cash equivalents	(1,081)	9,848
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year	56,860 109,736	(11,018) 120,735
Cash and cash equivalents, end of period	\$ 166,596	\$ 109,717

The accompanying notes are an integral part of these condensed consolidated financial statements.

5

#### **Table of Contents**

## GARDNER DENVER, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except per share amounts and amounts described in millions)
(Unaudited)

#### Note 1. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying condensed consolidated financial statements include the accounts of Gardner Denver, Inc. and its majority-owned subsidiaries (collectively referred to herein as Gardner Denver or the Company). In consolidation, all significant intercompany transactions and accounts have been eliminated.

The Condensed Consolidated Statements of Operations and Cash Flows and all segment information for the three and nine-month periods ended September 30, 2010 reflect the adoption in 2009 of new reporting guidance for noncontrolling interests codified in Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 810, Consolidation.

The financial information presented as of any date other than December 31, 2009 has been prepared from the books and records of the Company without audit. The accompanying condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, all adjustments, consisting only of normal recurring adjustments necessary for a fair presentation of such financial statements, have been included.

The unaudited interim condensed consolidated financial statements should be read in conjunction with the complete consolidated financial statements and notes thereto included in Gardner Denver s Annual Report on Form 10-K for the year ended December 31, 2009.

The results of operations for the nine-month period ended September 30, 2010 are not necessarily indicative of the results to be expected for the full year. The balance sheet at December 31, 2009 has been derived from the audited financial statements as of that date but does not include all of the information and notes required by GAAP for complete financial statements.

Other than as specifically indicated in these Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, the Company has not materially changed its significant accounting policies from those disclosed in its Form 10-K for the year ended December 31, 2009.

6

#### **Table of Contents**

#### **New Accounting Standards**

Recently Adopted Accounting Pronouncements

In January 2010, the FASB issued Accounting Standards Update ( ASU ) No. 2010-06, Fair Value Measurements and Disclosures (Topic 820) Improving Disclosures about Fair Value Measurements ( ASU 2010-06 ). This update requires the following new disclosures: (i) the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and a description of the reasons for the transfers; and (ii) a reconciliation for fair value measurements using significant unobservable inputs (Level 3), including separate information about purchases, sales, issuance, and settlements. The update also clarifies existing requirements about fair value measurement disclosures and disclosures about inputs and valuation techniques. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the reconciliation of Level 3 activity, which is effective for fiscal years beginning after December 15, 2010. See Note 11 Hedging Activities and Fair Value Measurements for the disclosures required by ASU 2010-06. Adoption of this guidance had no effect on the Company s results of operations, financial position and cash flows.

In February 2010, the FASB issued ASU 2010-09, *Subsequent Events (Topic 855)* Amendments to Certain Recognition and Disclosure Requirements ( ASU 2010-09 ). ASU 2010-09, among other provisions, eliminates the requirement to disclose the date through which subsequent events have been evaluated, and was adopted by the Company in the first quarter of 2010.

Recently Issued Accounting Pronouncements

In October 2009, the FASB issued ASU No. 2009-13, Revenue Recognition (Topic 605) - Multiple-Deliverable Revenue Arrangements a consensus of the FASB Emerging Issues Task Force (ASU 2009-13). It updates the existing multiple-element revenue arrangements guidance currently included under FASB ASC 605-25, Revenue Recognition, Multiple-Element Arrangements. The revised guidance primarily provides two significant changes: (i) eliminates the need for objective and reliable evidence of fair value for the undelivered element in order for a delivered item to be treated as a separate unit of accounting, and (ii) eliminates the residual method to allocate the arrangement consideration. In addition, the guidance expands the disclosure requirements for revenue recognition. ASU 2009-13 is effective for fiscal years beginning on or after June 15, 2010. The Company is currently assessing the impact of this new guidance on its consolidated financial statements and related disclosures.

#### **Note 2. Restructuring**

In 2008 and 2009, the Company finalized and announced certain restructuring plans designed to address (i) rationalization of the Company s manufacturing footprint, (ii) slowing global economic growth and the resulting deterioration in the Company s end markets and (iii) integration of CompAir Holdings Ltd. (CompAir) into its existing operations. These plans included the closure and consolidation of manufacturing facilities in Europe and the United States (U.S.), and various voluntary and involuntary employee termination and relocation programs. In accordance with FASB ASC 420, *Exit or Disposal Cost Obligations*, and FASB ASC 712, *Compensation Nonretirement Postemployment Benefits*, charges totaling \$57.2 million (included in Other operating expense,

7

#### **Table of Contents**

net ) were recorded in 2008 and 2009, of which \$34.3 million was associated with the Industrial Products Group and \$22.9 million was associated with the Engineered Products Group. Additional net charges totaling \$2.3 million were recorded in the nine-month period ended September 30, 2010, of which \$3.6 million was associated with the Industrial Products Group, partially offsest by a net credit of \$1.3 million in the Engineered Products Group, reflecting the finalization of certain employee termination plans. Implementation of these plans was substantively completed during the first half of 2010. Payment of employee benefits is expected to be substantively completed in 2010.

In 2009 and 2010, the Company recorded charges totaling approximately \$8.7 million in connection with the consolidation of certain U.S. operations which it expects to be funded by a state grant. The anticipated amount of the grant was recorded as a reduction to the associated charges and the establishment of a current receivable. To date, the Company has received funding of approximately \$8.5 million. If the Company does not maintain certain employment and payroll levels specified in the grant over a ten-year period, it will be obligated to return a portion of the grant to the state on a pro-rata basis. Any such amounts that may be returned to the state will be charged to operating income when identified. The Company currently expects to meet the required employment and payroll levels.

In connection with the acquisition of CompAir, the Company has been implementing plans identified at or prior to the acquisition date to close and consolidate certain former CompAir functions and facilities, primarily in North America and Europe. These plans included various voluntary and involuntary employee termination and relocation programs affecting both salaried and hourly employees and exit costs associated with the sale, lease termination or sublease of certain manufacturing and administrative facilities. The terminations, relocations and facility exits associated with CompAir were substantively completed during 2009. A liability of \$8.9 million was included in the allocation of the CompAir purchase price for the estimated cost of these actions at the CompAir acquisition date of October 20, 2008. This liability was increased by \$2.1 million in 2009 to reflect the finalization of certain of these plans.

The following table summarizes the activity in the restructuring accrual accounts:

	Termination			
	В	enefits	Other	Total
Balance as of December 31, 2009	\$	17,325	\$ 3,655	\$ 20,980
Charged to expense		222	2,110	2,332
Paid		(8,829)	(2,974)	(11,803)
Other, net		(3,366)	206	(3,160)
Balance as of September 30, 2010	\$	5,352	\$ 2,997	\$ 8,349

8

#### **Table of Contents**

#### Note 3. Inventories

Inventories as of September 30, 2010 and December 31, 2009 consisted of the following:

	Se	December 31, 2009		
Raw materials, including parts and subassemblies	\$	156,727	\$	150,085
Work-in-process		34,987		39,691
Finished goods		60,090		51,638
		251,804		241,414
Excess of FIFO costs over LIFO costs		(15,910)		(14,961)
Inventories, net	\$	235,894	\$	226,453

#### Note 4. Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill attributable to each business segment for the nine-month period ended September 30, 2010, and the year ended December 31, 2009, are presented in the table below. The adjustments to goodwill in 2009 are primarily related to the finalization of the valuation of certain CompAir intangible assets.

	<b>Industrial</b>	Engineered		
	<b>Products</b>	<b>Products</b>	Total	
Balance as of December 31, 2008	\$ 491,052	\$ 313,596	\$ 804,648	
Adjustments to goodwill	16,275	(2)	16,273	
Impairment of goodwill	(252,533)		(252,533)	
Foreign currency translation	2,030	7,596	9,626	
Balance as of December 31, 2009	256,824	321,190	578,014	
Acquisitions		9,821	9,821	
Foreign currency translation	(5,150)	(2,786)	(7,936)	
Balance as of September 30, 2010	\$ 251,674	\$ 328,225	\$ 579,899	

The net goodwill impairment charge in 2009 of \$252.5 million was the result of the continuing significant decline in order rates for certain products in the Industrial Products Group during the first quarter of 2009, the uncertain outlook regarding when such order rates might return to levels and growth rates experienced in recent years and the sustained decline in the price of the Company s common stock through March 31, 2009. The net goodwill balances as of September 30, 2010 and December 31, 2009 reflect cumulative impairment charges of \$252.5 million and zero for the Industrial Products and Engineered Products Groups, respectively.

As a result of its annual evaluation of indefinite-lived intangible assets, the Company recorded a \$9.9 million non-cash impairment charge during 2009, primarily associated with a trade name in the Industrial Products Group segment.

9

#### **Table of Contents**

The \$9.8 million increase in goodwill related to acquisitions in the nine-month period of 2010 was associated with the preliminary valuation of ILMVAC GmbH ( ILMVAC ).

The following table presents the gross carrying amount and accumulated amortization of identifiable intangible assets, other than goodwill, at the dates presented:

	<b>September 30, 2010</b>			<b>December 31, 2009</b>		
	Gross Carrying Amount	Accumulated Amortization		Gross Carrying Amount	Accumulated Amortization	
Amortized intangible assets:						
Customer lists and relationships	\$117,890	\$	(28,671)	\$ 121,990	\$	(24,580)
Acquired technology	94,610		(49,838)	98,163		(47,162)
Trade names	54,850		(8,138)	56,245		(6,604)
Other	6,887		(4,550)	7,555		(3,781)
Unamortized intangible assets:						
Trade names	109,672			112,584		
Total other intangible assets	\$ 383,909	\$	(91,197)	\$ 396,537	\$	(82,127)

Amortization of intangible assets for the three and nine-month periods ended September 30, 2010 was \$4.0 million and \$12.8 million, respectively. Amortization of intangible assets for the three and nine-month periods ended September 30, 2009 was \$4.7 million and \$14.6 million, respectively. Amortization of intangible assets held as of September 30, 2010 is anticipated to be approximately \$17.5 million annually in 2011 through 2014 based upon exchange rates as of September 30, 2010.

#### **Note 5. Accrued Product Warranty**

A reconciliation of the changes in the accrued product warranty liability for the three and nine-month periods ended September 30, 2010 and 2009 is as follows:

	Three Months Ended September 30,		Nine Mon Septem	
	2010	2009	2010	2009
Balance at beginning of period	\$ 17,006	\$ 19,036	\$ 19,312	\$ 19,141
Product warranty accruals	7,164	5,846	18,114	17,003
Settlements	(6,361)	(6,148)	(18,346)	(17,790)
Acquisitions	133		133	
Effect of foreign currency translation	896	216	(375)	596
Balance at end of period	\$ 18,838	\$ 18,950	\$ 18,838	\$ 18,950
	10			

#### Note 6. Pension and Other Postretirement Benefits

The following table summarizes the components of net periodic benefit cost for the Company s defined benefit pension plans and other postretirement benefit plans recognized for the three and nine-month periods ended September 30, 2010 and 2009:

## Three Months Ended September 30,

										Otl	ner		
		Pension Benefits								Postretirement			
		U.S. Plans				Non-U.S. Plans			Benefits				
	20	010	2	009	2	010	2	2009	2	2010	2	2009	
Service cost	\$		\$		\$	257	\$	301	\$	9	\$	14	
Interest cost		904	]	1,019	,	2,896		2,897		194		269	
Expected return on plan assets		(916)		(686)	(2	2,597)	(	2,377)					
Recognition of:													
Unrecognized prior service													
cost				1		6		8		(39)		(33)	
Unrecognized net actuarial loss												. ,	
(gain)		310		438		248		(19)		(398)		(355)	
								, ,		, ,		, ,	
Net periodic benefit cost													
(income)		298		772		810		810		(234)		(105)	
FASB ASC 715-30 curtailment										, ,		` /	
gain													
Total net periodic benefit cost													
(income)	\$	298	\$	772	\$	810	\$	810	\$	(234)	\$	(105)	

#### Nine Months Ended September 30,

					Oth	ier		
		Pension	Benefits		Postreti	rement		
	<b>U.S.</b> 1	Plans	Non-U.S	S. Plans	Benefits			
	2010	2009	2010	2009	2010	2009		
Service cost	\$	\$	\$ 781	\$ 830	\$ 17	\$ 25		
Interest cost	2,834	3,205	8,668	8,155	692	799		
Expected return on plan assets	(2,686)	(2,512)	(7,731)	(6,678)				
Recognition of:								
Unrecognized prior service								
cost		7	18	23	(89)	(133)		
Unrecognized net actuarial								
loss (gain)	1,028	1,348	742	(54)	(1,048)	(1,005)		
Net periodic benefit cost								
(income)	1,176	2,048	2,478	2,276	(428)	(314)		
FASB ASC 715-30								
curtailment gain			(837)	(118)				
Total net periodic benefit cost								
(income)	\$ 1,176	\$ 2,048	\$ 1,641	\$ 2,158	\$ (428)	\$ (314)		

In March of 2010, the Patient Protection and Affordable Care Act (HR 3590) and the Health Care Education and Affordability Reconciliation Act (HR 4872) (the Acts) became law in the U.S. Based on the Company's current understanding of the provisions of the Acts, it does not expect that the Acts will have a significant impact on its accounting for and valuation of retiree medical benefit plans. The Company will continue to assess the accounting implications of the Acts as related regulations and interpretations of the Acts become available. The

11

#### **Table of Contents**

Company s accumulated benefit obligation for its U.S. post-retirement benefit plan was \$15.6 million at December 31, 2009.

The Company previously disclosed in its financial statements for the year ended December 31, 2009, that it expects to contribute approximately \$3.6 million to its non-U.S. pension plans in fiscal 2010. In the first quarter of 2010, the Company elected to make additional discretionary contributions to such plans and, as a result, contributions to its non-U.S. pension plans as of the date of this report are expected to be \$5.5 million in fiscal 2010.

#### Note 7. Debt

The Company s debt at September 30, 2010 and December 31, 2009 is summarized as follows:

	September 30, 2010			December 31, 2009		
Short-term debt	\$	2,157	\$	5,497		
Long-term debt:						
Credit Line, due 2013 (1)	\$		\$	2,500		
Term Loan, denominated in U.S. dollars, due 2013 (2)		91,314		113,000		
Term Loan, denominated in euro (EUR), due 20 13		70,893		100,310		
Senior Subordinated Notes at 8%, due 2013		125,000		125,000		
Secured Mortgages (4)		7,777		8,500		
Capitalized leases and other long-term debt		8,418		9,709		
Total long-term debt, including current maturities		303,402		359,019		
Current maturities of long-term debt		30,793		28,084		
Total long-term debt, less current maturities	\$	272,609	\$	330,935		

- (1) The loans under this facility may be denominated in U.S. dollars ( USD ) or several foreign currencies. The interest rates under the facility are based on prime, federal funds and/or LIBOR for the applicable currency.
- (2) The interest rate for this loan varies with

prime, federal funds and/or LIBOR. At September 30, 2010, this rate was 2.3% and averaged 2.8% for the nine-month period ended September 30, 2010.

- (3) The interest rate for this loan varies with LIBOR. At September 30, 2010, this rate was 2.6% and averaged 2.9% for the nine-month period ended September 30, 2010.
- (4) This amount consists of two fixed-rate commercial loans with an outstanding balance of 5,704 at September 30, 2010. The loans are secured by the Company s facility in Bad Neustadt, Germany.

12

#### **Table of Contents**

#### **Note 8. Stock-Based Compensation**

The following table summarizes the total stock-based compensation expense included in the consolidated statements of operations and the realized excess tax benefits included in the consolidated statements of cash flows for the three and nine-month periods ended September 30, 2010 and 2009:

	Three Months Ended September 30,		Nine Mon Septem	
	2010	2009	2010	2009
Selling and administrative expenses	\$ 1,103	\$ 339	\$ 4,125	\$ 2,293
Total stock-based compensation expense included in				
operating expenses	\$ 1,103	\$ 339	\$ 4,125	\$ 2,293
Income (loss) before income taxes	(1,103)	(339)	(4,125)	(2,293)
Provision for income taxes	327	77	1,291	636
Net income (loss)	\$ (776)	\$ (262)	\$ (2,834)	\$ (1,657)
Net cash provided by operating activities	\$ (482)	\$ (63)	\$ (2,385)	\$ (151)
Net cash used in financing activities  Stock Option Awards	\$ 482	\$ 63	\$ 2,385	\$ 151

A summary of the Company s stock option activity for the nine-month period ended September 30, 2010 is presented in the following table (underlying shares in thousands):

		Outstanding Weighted- Average Exercise	Aggregate Intrinsic	Weighted- Average Remaining Contractual
	Shares	Price	Value	Life
Outstanding at December 31, 2009	1,381	\$ 27.10		
Granted	288	\$ 43.87		
Exercised	(591)	\$ 27.01		
Forfeited	(57)	\$ 27.87		
Expired or canceled	(12)	\$ 20.61		
Outstanding at September 30, 2010	1,009	\$ 31.99	\$21,894	4.5 years
Exercisable at September 30, 2010	502	\$ 30.40	\$11,685	3.3 years

The aggregate intrinsic value was calculated as the difference between the exercise price of the underlying stock options and the quoted closing price of the Company s common stock at September 30, 2010 multiplied by the number of in-the-money stock options. The weighted-average estimated grant-date fair value of employee

#### **Table of Contents**

stock options granted during the three and nine-month periods ended September 30, 2010 were \$16.42 and \$16.55, respectively.

The total pre-tax intrinsic values of stock options exercised during the three-month periods ended September 30, 2010 and 2009 were \$3.6 million and \$0.5 million, respectively. The total pre-tax intrinsic values of stock options exercised during the nine-month periods of 2010 and 2009 were \$11.9 million and \$1.2 million, respectively. Pre-tax unrecognized stock-based compensation expense for stock options, net of estimated forfeitures, was \$3.8 million as of September 30, 2010 and will be recognized as expense over a weighted-average period of 2.0 years. *Valuation Assumptions* 

The fair value of each stock option grant under the Company s Amended and Restated Long-Term Incentive Plan was estimated on the date of grant using the Black-Scholes option-pricing model. The weighted-average assumptions used for the periods indicated are noted in the table below:

	Three Months Ended September 30,		Nine Mon Septem		
	2010	2009	2010	2009	
Assumptions:					
Risk-free interest rate	1.6%	2.1%	2.3%	1.7%	
Dividend yield	0.5%		0.5%		
Volatility factor	45	44	43	45	
Expected life (in years)	4.4	4.0	4.7	4.6	
Restricted Share Awards					

A summary of the Company s restricted share award activity for the nine-month period ended September 30, 2010 is presented in the following table (underlying shares in thousands):

	Shares	Weighted- Average Grant- Date Fair Value (per share)
Nonvested at December 31, 2009	143	\$ 29.92
Granted	55	\$ 44.60
Vested	(21)	\$ 38.84
Forfeited	. ,	\$
Nonvested at September 30, 2010	177	\$ 33.41

The restricted shares granted in the nine-month period of 2010 were valued at the market close price of the Company s common stock on the date of grant. Pre-tax unrecognized compensation expense for nonvested restricted share awards, net of estimated forfeitures, was \$2.7 million as of September 30, 2010, which will be recognized as expense over a weighted-average period of 1.8 years. The total fair value of restricted share awards that vested during the nine-month periods of 2010 and 2009 was \$0.9 million and \$2.8 million, respectively.

#### Note 9. Stockholders Equity and Earnings (Loss) Per Share

In November 2008, the Company s Board of Directors authorized a share repurchase program to acquire up to 3.0 million shares of the Company s outstanding common stock. During the nine-month period ended September 30, 2010, the Company repurchased 0.4 million shares under this program at a total cost of \$17.6 million.

The following table details the calculation of basic and diluted earnings (loss) per common share for the three and nine-month periods ended September 30, 2010 and 2009 (shares in thousands):

	Three Months Ended September 30,			ths Ended aber 30,
	2010	2009	2010	2009
Net income (loss) attributable to Gardner Denver Weighted average shares of common stock outstanding:	\$ 46,575	\$ 19,417	\$ 115,867	\$ (202,353)
Basic	52,352	51,923	52,271	51,847
Effect of stock-based compensation awards (1)	397	294	412	
Diluted	52,749	52,217	52,683	51,847
Earnings (Loss) Per Share: Basic	\$ 0.89	\$ 0.37	\$ 2.22	\$ (3.90)
Diluted	\$ 0.88	\$ 0.37	\$ 2.20	\$ (3.90)

(1) Share equivalents totaling 231 thousand, consisting of outstanding stock options and nonvested restricted share awards, were excluded from the computation of diluted loss per share in the nine-month period ended September 30, 2009 because the net loss for the period caused all potentially dilutive shares

to be

anti-dilutive.

For the three-month periods ended September 30, 2010 and 2009, respectively, anti-dilutive equity-based awards to purchase 220 thousand and 771 thousand weighted-average shares of common stock were outstanding. For the nine-month periods ended September 30, 2010 and 2009, respectively, anti-dilutive equity-based awards to purchase 214 thousand and 792 thousand weighted-average shares of common stock were outstanding. Antidilutive equity-based awards outstanding were not included in the computation of diluted earnings (loss) per common share. **Note 10. Accumulated Other Comprehensive Income (Loss)** 

The Company s other comprehensive income (loss) consists of (i) unrealized foreign currency net gains and losses on the translation of the assets and liabilities of its foreign operations, (ii) unrealized gains and losses on hedges of net investments in foreign operations, (iii) unrealized gains and losses on cash flow hedges (consisting of interest rate swaps), net of income taxes, and (iv) pension and other postretirement prior service cost and actuarial gains or losses, net of income taxes.

15

## **Table of Contents**

The following table sets forth the changes in each component of accumulated other comprehensive income (loss):

	Cumulative  Currency  Translation		Currency		Foreign Currency Gains and	(Losses) Currency on Gains Cash		Pension and Postretirement Benefit		Accumulated Other Comprehensive	
Balance at December 31, 2008 Before tax (loss) income Income tax effect	Adj \$	113,344 (29,688)	(Losses) \$ (22,982) 1,512 (2,886)	<b>H</b> \$	edges	\$	Plans (17,955) 73 (28)	\$	72,407 (28,103) (2,914)		
Other comprehensive (loss) income Currency translation <sup>(2)</sup>		(29,688)	(1,374)				45		(31,017)		
Balance at March 31, 2009 Before tax income Income tax effect		83,656 32,931	(24,356) 6,682 1,294		366 (139)		(17,910) 73 (28)		41,390 40,052 1,127		
Other comprehensive income Currency translation (2)		32,931	7,976		227		45 1		41,179 1		
Balance at June 30, 2009 Before tax income (loss) Income tax effect		116,587 27,560	(16,380) (6,524) 977		227 (901) 342		(17,864) 40 (17)		82,570 20,175 1,302		
Other comprehensive income (loss) Currency translation (2)		27,560	(5,547)		(559)		23		21,477		
Balance at September 30, 2009	\$	144,147	\$ (21,927)	\$	(332)	\$	(17,838)	\$	104,050		
Balance at December 31, 2009 Before tax (loss) income Income tax effect	\$	134,573 (38,820)	\$ (21,319) 8,920 297	\$	(250) (706) 268	\$	(30,490) 272 (84)	\$	82,514 (30,334) 481		
Other comprehensive (loss) income Currency translation <sup>(2)</sup>		(38,820)	9,217		(438)		188 15		(29,853) 15		
Balance at March 31, 2010 Before tax (loss) income Income tax effect		95,753 (47,788)	(12,102) 664 (649)		(688) (495) 188		(30,287) 252 (75)		52,676 (47,367) (536)		
		(47,788)	15		(307)		177		(47,903)		

Other comprehensive (loss) income Currency translation (2)				8	8
Balance at June 30, 2010	47,965	(12,087)	(995)	(30,102)	4,781
Before tax income (loss)	29,526	31,850	(247)	127	61,256
Income tax effect		140	94	(6)	228
Other comprehensive income					
(loss)	29,526	31,990	(153)	121	61,484
Currency translation (2)				(45)	(45)
Balance at September 30, 2010	\$ 77,491	\$ 19,903	\$ (1,148)	\$ (30,026)	\$ 66,220

(1) Income taxes are generally not provided for foreign currency translation adjustments, as such adjustments relate to permanent investments in international subsidiaries.

(2) The Company uses the historical rate approach in determining the USD amounts of changes to accumulated other comprehensive income associated with non-U.S. pension benefit plans.

16

#### **Table of Contents**

The Company s comprehensive income (loss) for the three and nine-month periods ended September 30, 2010 and 2009 was as follows:

	Three Months Ended September 30,			ths Ended aber 30,
	2010	2009	2010	2009
Net income (loss) attributable to Gardner Denver	\$ 46,575	\$ 19,417	\$ 115,867	\$ (202,353)
Other comprehensive income (loss)	61,484	21,477	(16,272)	31,639
Comprehensive income (loss) attributable to Gardner				
Denver	108,059	40,894	99,595	(170,714)
Net income attributable to noncontrolling interests	273	248	1,158	1,593
Other comprehensive income (loss)	347	8	(462)	753
Comprehensive income attributable to noncontrolling				
interests	620	256	696	2,346
Total comprehensive income (loss)	\$ 108,679	\$41,150	\$ 100,291	\$ (168,368)

#### Note 11. Hedging Activities and Fair Value Measurements

Hedging Activities

The Company is exposed to certain market risks during the normal course of its business arising from adverse changes in commodity prices, interest rates, and foreign currency exchange rates. The Company s exposure to these risks is managed through a combination of operating and financing activities. The Company selectively uses derivative financial instruments (derivatives), including foreign currency forward contracts and interest rate swaps, to manage the risks from fluctuations in foreign currency exchange rates and interest rates, respectively. The Company does not purchase or hold derivatives for trading or speculative purposes. Fluctuations in commodity prices, interest rates, and foreign currency exchange rates can be volatile, and the Company s risk management activities do not totally eliminate these risks. Consequently, these fluctuations could have a significant effect on the Company s financial results.

The Company s exposure to interest rate risk results primarily from its borrowings of \$305.6 million at September 30, 2010. The Company manages its debt centrally, considering tax consequences and its overall financing strategies. The Company manages its exposure to interest rate risk by maintaining a mixture of fixed and variable rate debt and, from time to time, uses pay-fixed interest rate swaps as cash flow hedges of variable rate debt in order to adjust the relative proportions.

A substantial portion of the Company s operations is conducted by its subsidiaries outside of the U.S. in currencies other than the USD. Almost all of the Company s non-U.S. subsidiaries conduct their business primarily in their local currencies, which are also their functional currencies. The USD, Euro, British pound sterling (GBP), and Chinese yuan (CNY) are the principal currencies in which the Company and its subsidiaries enter into transactions. The Company is exposed to the impacts of changes in foreign currency exchange rates on the translation of its non-U.S. subsidiaries assets, liabilities, and earnings into USD. The Company partially offsets these exposures by having certain of its non-U.S. subsidiaries act as the obligor on a portion of its borrowings and by denominating such borrowings, as well as a portion of the borrowings for which the Company is the obligor, in currencies other than the USD.

17

#### **Table of Contents**

The Company and its subsidiaries are also subject to the risk that arises when they, from time to time, enter into transactions in currencies other than their functional currency. To mitigate this risk, the Company and its subsidiaries typically settle intercompany trading balances monthly. The Company also selectively uses forward currency contracts to manage this risk. These contracts for the sale or purchase of European and other currencies generally mature within one year.

In accordance with FASB ASC 815, *Derivatives and Hedging* (FASB ASC 815), the Company records its derivatives as assets or liabilities on the balance sheet at fair value. Changes in the fair value of derivatives are recognized either in net income or in other comprehensive income (OCI), depending on the designated purpose of the derivative. All cash flows associated with derivatives are classified as operating cash flows in the Condensed Consolidated Statements of Cash Flows. It is the Company s policy not to speculate in derivative instruments.

Fluctuations due to changes in foreign currency exchange rates in the value of non-USD borrowings that have been designated as hedges of the Company s net investment in foreign operations are included in other comprehensive income.

The following tables summarize the notional amounts, fair values and classification of the Company s outstanding derivatives by risk category and instrument type within the Condensed Consolidated Balance Sheets:

	<b>September 30, 2010</b>					
Derivatives designated as hedging instruments under FASB ASC 815	<b>Balance Sheet Location</b>	Notional Amount (1)	Asset Derivatives Fair Value (1)	Liability Derivatives Fair Value (1)		
Interest rate swap contracts	Other liabilities	\$ 77,267	\$	\$ 1,907		
Derivatives not designated as hedging instruments under FASB ASC 815						
Foreign currency forwards	Current liabilities 18	\$109,915	\$ 122	\$ 4,714		

#### **Table of Contents**

	D	ecember 30, 200	09		
Derivatives designated as hedging instruments under FASB ASC 815	<b>Balance Sheet Location</b>	Notional Amount (1)	Asset Derivatives Fair Value (1)	Liability Derivatives Fair Value (1)	
Interest rate swap contracts	Other assets	\$132,320	\$	\$ 479	
Derivatives not designated as hedging instruments under FASB ASC 815					
Foreign currency forwards	Accrued liabilities	\$ 3,049	\$ 6	\$ 128	
Foreign currency forwards	Other current assets	\$119,738	\$ 1,603	\$ 11	

(1) Notional

amounts

represent the

gross contract

amounts of the

outstanding

derivatives

excluding the

total notional

amount of

amount or

positions that

have been

effectively

closed through

offsetting

positions. The

net gains and

net losses

associated with

positions that

have been

effectively

closed through

offsetting

positions but not

yet settled are

included in the

asset and

liability

derivatives fair

value columns, respectively.

Gains and losses on derivatives designated as cash flow hedges in accordance with FASB ASC 815 included in the Condensed Consolidated Statement of Operations for the three and nine-month periods ended September 30, 2010 and 2009, respectively, are as presented in the table below:

		onths Ended mber 30,	Nine Months Ended September 30,		
	2010 2009		2010	2009	
Interest rate swap contracts (1)					
Amount of gain or (loss) recognized in AOCI on					
derivatives (effective portion)	\$(543)	\$(1,258)	\$(2,455)	\$(1,051)	
Amount of gain or (loss) reclassified from AOCI					
into income (effective portion)	(295)	(359)	(1,006)	(518)	
Amount of gain or (loss) recognized in income on					
derivatives (ineffective portion and amount					
excluded from effectiveness testing)		(3)	(5)	(1)	

(1) Losses on

derivatives

reclassified

from

accumulated

other

comprehensive

income ( AOCI )

into income

(effective

portion) were

included in the

interest expense

line on the face

of the

Condensed

Consolidated

Statements of

Operations.

At September 30, 2010, the Company is the fixed rate payor on three interest rate swap contracts that effectively fix the LIBOR-based index used to determine the interest rates charged on a total of \$50.0 million and 20.0 million of the Company s LIBOR-based variable rate borrowings. These contracts carry fixed rates ranging from 1.8% to 2.2% and have expiration dates ranging from 2012 to 2013. These swap agreements qualify as hedging instruments and have been designated as cash flow hedges of forecasted LIBOR-based interest payments. Based on LIBOR-based swap yield curves as of September 30, 2010, the Company expects to reclassify losses of \$1.6 million out of AOCI into earnings during the next 12 months. The Company s LIBOR-based variable rate borrowings outstanding at September 30, 2010 were \$91.3 million and 52.0 million.

19

#### **Table of Contents**

There were 57 foreign currency forward contracts outstanding as of September 30, 2010 with notional amounts ranging from \$0.1 million to \$10.9 million. The Company has not designated any forward contracts as hedging instruments. The majority of these contracts are used to hedge the change in fair value of recognized foreign currency denominated assets or liabilities caused by changes in foreign currency exchange rates. The changes in the fair value of these contracts generally offset the changes in the fair value of a corresponding amount of the hedged items, both of which are included in the other operating expense, net, line on the face of the Condensed Consolidated Statements of Operations. The Company recorded net losses of \$6.2 million and \$1.0 million during the three-month periods ended September 30, 2010 and 2009, respectively, relating to foreign currency forward contracts outstanding during all or part of each period. During the nine-month periods ended September 30, 2010 and 2009, the Company recorded net losses of \$0.8 million and \$14.9 million, respectively, relating to foreign currency forward contracts outstanding during all or part of each period. Total net foreign currency gains or losses reported in other operating expense were losses of \$1.7 million and gains of \$1.6 million for the three-month periods ended September 30, 2010 and 2009, respectively, and losses of \$1.1 million and zero in the nine-month periods ended September 30, 2010 and 2009, respectively.

As of September 30, 2010, the Company has designated a portion of its term loan denominated in EUR of approximately 19.0 million as a hedge of the Company's net investment in subsidiaries with EUR functional currencies. Accordingly, changes in the fair value of this debt due to changes in the USD to EUR exchange rate are recorded through other comprehensive income. During the three-month periods ended September 30, 2010 and 2009, the Company recorded losses of \$0.9 million and \$0.8 million, net of tax, respectively, through other comprehensive income. During the nine-month periods ended September 30, 2010 and 2009, the Company recorded gains of \$1.7 million and losses of \$1.2 million, net of tax, respectively, through other comprehensive income. As of September 30, 2010 and 2009, the net balances of such gains and losses included in accumulated other comprehensive income were losses of \$3.8 million and \$4.5 million, net of tax, respectively.

Fair Value Measurements

The Company's financial instruments consist primarily of cash equivalents, trade receivables, trade payables, deferred compensation assets and obligations, derivatives and debt instruments. The book values of these instruments, other than the Senior Subordinated Notes, are a reasonable estimate of their respective fair values.

The Senior Subordinated Notes outstanding are carried at cost. Their estimated fair value was approximately \$127.5 million as of September 30, 2010 based upon non-binding market quotations that were corroborated by observable market data (Level 2).

20

#### **Table of Contents**

The following table summarizes the Company s fair value hierarchy for its financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2010:

	Level 1	Level 2	Level 3	Total
Financial Assets				
Foreign currency forwards (1)	\$	\$ 122	\$	\$ 122
Trading securities held in deferred compensation plan (2)	9,112			9,112
Total	¢ 0.112	¢ 122	¢	¢ 0.224
Total	\$ 9,112	\$ 122	\$	\$ 9,234
Financial Liabilities				
Foreign currency forwards (1)	\$	\$ 4,714	\$	\$ 4,714
Interest rate swaps (3)		1,907		1,907
Phantom stock plan (4)		3,759		3,759
Deferred compensation plan (5)	9,112			9,112
Total	\$ 9,112	\$ 10,380	\$	\$ 19,492

- (1) Based on internally-developed models that use as their basis readily observable market parameters such as current spot and forward rates, and the LIBOR index.
- (2) Based on the observable price of publicly traded mutual funds which, in accordance with FASB ASC 710, Compensation General, are classified as Trading securities and accounted for using the mark-to-market method.
- (3) Measured as the present value of all expected future cash flows based on the LIBOR-based swap

yield curve as of September 30, 2010. The present value calculation uses discount rates that have been adjusted to reflect the credit quality of the Company and its counterparties.

- (4) Based on the price of the Company s common stock.
- (5) Based on the fair value of the investments in the deferred compensation plan.

#### **Note 12. Income Taxes**

As of September 30, 2010, the total balance of unrecognized tax benefits was \$5.4 million compared with \$5.2 million at December 31, 2009. The increase in the balance was primarily due to an increase in tax reserves related to tax audits in Germany, net of a Canadian settlement. The unrecognized tax benefits at September 30, 2010 include \$5.4 million of uncertain tax positions that would affect the Company s effective tax rate if recognized, of which \$2.6 million would be offset by a reduction of a corresponding deferred tax asset. The Company does not expect any significant changes to its unrecognized tax benefits within the next twelve months.

The Company s accounting policy with respect to interest expense on underpayments of income tax and related penalties is to recognize such interest expense and penalties as part of the provision for income taxes. The Company s income tax liabilities at September 30, 2010 include approximately \$1.3 million of accrued interest and \$0.3 million of penalties.

The Company s U.S. federal income tax returns for the tax years 2005 to 2007 are under examination by the Internal Revenue Service. As of the date of this report, the examination has not identified any material changes. A separate examination for the tax years 2008 and 2009 was initiated by the Internal Revenue Service during the

21

#### **Table of Contents**

quarter ending September 30, 2010, which examination was pending as of the date of this report. The statutes of limitations for the U.S. state tax returns are open beginning with the 2006 tax year, except for four states for which the statutes have been extended, beginning with the 2003 tax year for one state, the 2004 tax year for one state and the 2005 tax year for two states.

The Company is subject to income tax in approximately 30 jurisdictions outside the U.S. The statute of limitations varies by jurisdiction. The Company s significant operations outside the U.S. are located in China, the United Kingdom and Germany. In Germany, six subsidiaries are under audit for the tax years beginning with the 2003 tax year, two subsidiaries beginning with the 2004 tax year, six subsidiaries beginning with the 2005 tax year and one subsidiary beginning with the 2006 tax year. As of the date of this report, the examinations have not identified any material changes. In China and the United Kingdom, tax years prior to 2006 are closed. In addition, audits are being conducted in other various countries. To date, no material adjustments have been proposed as a result of these audits.

The provision for income taxes was \$38.9 million for the nine-month period ended September 30, 2010, compared to \$14.4 million for the nine-month period ended September 30, 2009. The provision in the nine-month period of 2009 reflected the reversal of deferred tax liabilities totaling \$11.6 million associated with a portion of the net goodwill and all of the trade name impairment charges recorded in the nine-month period of 2009. Deferred tax liabilities were recorded when the trade name was established and as tax deductible goodwill was amortized, a corresponding deferred tax liability was established. A portion of the goodwill for which the impairment charge was taken was not amortizable for tax purposes and, accordingly, deferred tax liabilities were not recorded when the goodwill was established and a corresponding tax benefit did not arise upon the impairment of that portion of goodwill. In addition, a \$3.6 million credit for the reversal of an income tax reserve and the related interest associated with the completion of a foreign tax examination was recorded in the nine-month period of 2009. These benefits were partially offset by an \$8.6 million valuation allowance against deferred tax assets related to net operating losses recorded in connection with the acquisition of CompAir based on revised financial projections.

## **Note 13. Supplemental Information**

The components of other operating expense, net, and supplemental cash flow information are as follows:

		Three Months Ended September 30,		ths Ended iber 30,
	2010	2009	2010	2009
Other Operating Expense, Net				
Foreign currency losses (gains), net	\$ 1,760	\$ (1,577)	\$ 1,132	\$ (14)
Restructuring charges, net (1)	(364)	12,586	2,332	40,205
Other, net	(143)	(410)	(294)	(1,037)
Total other operating expense, net	\$ 1,253	\$ 10,599	\$ 3,170	\$ 39,154
<b>Supplemental Cash Flow Information</b>				
Cash taxes paid			\$ 37,752	\$ 33,446
Interest paid			13,866	17,161
(1) See Note 2				
Restructuring.				
-	22			

#### **Table of Contents**

#### **Note 14. Contingencies**

The Company is a party to various legal proceedings, lawsuits and administrative actions, which are of an ordinary or routine nature. In addition, due to the bankruptcies of several asbestos manufacturers and other primary defendants, among other things, the Company has been named as a defendant in a number of asbestos personal injury lawsuits. The Company has also been named as a defendant in a number of silica personal injury lawsuits. The plaintiffs in these suits allege exposure to asbestos or silica from multiple sources and typically the Company is one of approximately 25 or more named defendants. In the Company s experience to date, the substantial majority of the plaintiffs have not suffered an injury for which the Company bears responsibility.

Predecessors to the Company sometimes manufactured, distributed and/or sold products allegedly at issue in the pending asbestos and silica litigation lawsuits (the Products ). However, neither the Company nor its predecessors ever mined, manufactured, mixed, produced or distributed asbestos fiber or silica sand, the materials that allegedly caused the injury underlying the lawsuits. Moreover, the asbestos-containing components of the Products, if any, were enclosed within the subject Products.

The Company has entered into a series of agreements with certain of its or its predecessors legacy insurers and certain potential indemnitors to secure insurance coverage and/or reimbursement for the costs associated with the asbestos and silica lawsuits filed against the Company. The Company has also pursued litigation against certain insurers or indemnitors where necessary. The latest of these actions, <u>Gardner Denver, Inc. v. Certain Underwriters at Lloyd s. London, et al.</u>, was filed on July 9, 2010, in the Eighth Judicial District, Adams County, Illinois, as case number 10-L-48 (the Adams County Case ). In the lawsuit, the Company seeks, among other things, to require certain excess insurer defendants to honor their insurance policy obligations to the Company, including payment in whole or in part of the costs associated with the asbestos lawsuits filed against the Company.

The Company believes that the pending and future asbestos and silica lawsuits are not likely to, in the aggregate, have a material adverse effect on its consolidated financial position, results of operations or liquidity, based on: the Company s anticipated insurance and indemnification rights to address the risks of such matters; the limited potential asbestos exposure from the components described above; the Company s experience that the vast majority of plaintiffs are not impaired with a disease attributable to alleged exposure to asbestos or silica from or relating to the Products or for which the Company otherwise bears responsibility; various potential defenses available to the Company with respect to such matters; and the Company s prior disposition of comparable matters. However, due to inherent uncertainties of litigation and because future developments, including, without limitation, potential insolvencies of insurance companies or other defendants, or an adverse determination in the Adams County Case, could cause a different outcome, there can be no assurance that the resolution of pending or future lawsuits will not have a material adverse effect on the Company s consolidated financial position, results of operations or liquidity.

The Company has been identified as a potentially responsible party (PRP) with respect to several sites designated for cleanup under federal. Superfund or similar state laws that impose liability for cleanup of certain waste sites and for related natural resource damages. Persons potentially liable for such costs and damages generally include the site owner or operator and persons that disposed or arranged for the disposal of hazardous substances found at those sites. Although these laws impose joint and several liability, in application, the PRPs

23

#### **Table of Contents**

typically allocate the investigation and cleanup costs based upon the volume of waste contributed by each PRP. Based on currently available information, the Company was only a small contributor to these waste sites, and the Company has, or is attempting to negotiate, de minimis settlements for their cleanup. The cleanup of the remaining sites is substantially complete and the Company s future obligations entail a share of the sites ongoing operating and maintenance expense.

The Company is also addressing three on-site cleanups for which it is the primary responsible party. Two of these cleanup sites are in the operation and maintenance stage and the third is in the implementation stage. Based on currently available information, the Company does not anticipate that any of these sites will result in material additional costs beyond those already accrued on its balance sheet.

The Company has an accrued liability on its balance sheet to the extent costs are known or can be reasonably estimated for its remaining financial obligations for these matters. Based upon consideration of currently available information, the Company does not anticipate any material adverse effect on its results of operations, financial condition, liquidity or competitive position as a result of compliance with federal, state, local or foreign environmental laws or regulations, or cleanup costs relating to the sites discussed above.

#### **Note 15. Guarantor Subsidiaries**

The Company s obligations under its 8% Senior Subordinated Notes due 2013 are jointly and severally, fully and unconditionally guaranteed by certain wholly-owned domestic subsidiaries of the Company (the Guarantor Subsidiaries). The Company s subsidiaries that do not guarantee the Senior Subordinated Notes are referred to as the Non-Guarantor Subsidiaries. The guarantor condensed consolidating financial data below presents the statements of operations, balance sheets and statements of cash flows data (i) for Gardner Denver, Inc. (the Parent Company), the Guarantor Subsidiaries and the Non-Guarantor Subsidiaries on a consolidated basis (which is derived from Gardner Denver s historical reported financial information); (ii) for the Parent Company alone (accounting for its Guarantor Subsidiaries and Non-Guarantor Subsidiaries on a cost basis under which the investments are recorded by each entity owning a portion of another entity at historical cost); (iii) for the Guarantor Subsidiaries alone; and (iv) for the Non-Guarantor Subsidiaries alone.

24

## Condensed Consolidating Statement of Operations Three Months Ended September 30, 2010

Revenues	Parent Company \$ 100,476		oany Subsidiaries Subsidiaries				Eli:	minations (93,441)	Consolidated \$ 493,449		
Cost of sales	Ψ	72,046	Ψ	83,336	Ψ	271,082	Ψ	(93,337)	Ψ	333,127	
Gross profit Selling and administrative expenses		28,430 21,006		31,811		100,185		(104)		160,322	
Other operating expense (income), net		8,969		(8,128)		412				1,253	
Operating (loss) income		(1,545)		29,958		39,690		(104)		67,999	
Interest expense (income)		5,513		(3,407)		3,545				5,651	
Other income, net		(588)		(260)		(262)				(1,110)	
(Loss) income before income											
taxes		(6,470)		33,625		36,407		(104)		63,458	
Provision for income taxes		(2,942)		16,428		2,871		253		16,610	
Net (loss) income Less: Net income attributable to		(3,528)		17,197		33,536		(357)		46,848	
noncontrolling interests						273				273	
Net (loss) income attributable to Gardner Denver	\$	(3,528)	\$	17,197	\$	33,263	\$	(357)	\$	46,575	

## Condensed Consolidating Statement of Operations Three Months Ended September 30, 2009

	Parent Guarantor Guaranter		Non- Guarantor Subsidiaries	Eliminations	ns Consolidated		
Revenues	\$ 76,658	\$ 77,750	\$ 342,429	\$ (67,991)	\$ 428,846		
Cost of sales	54,150	58,172	252,408	(71,079)	293,651		
Gross profit	22,508	19,578	90,021	3,088	135,195		
Selling and administrative							
expenses	21,569	10,483	57,894		89,946		
Other operating expense (income),							
net	5,199	(6,180)	11,580		10,599		
Impairment charges	813	985	742		2,540		
Operating (loss) income	(5,073)	14,290	19,805	3,088	32,110		
Interest expense (income)	2,616	(4,452)	8,945		7,109		
Other income, net	(1,024)	(3)	(711)		(1,738)		

(Loss) income before income									
taxes	(6,665)		18,745		11,571		3,088		26,739
Provision for income taxes	(2,054)		6,168		2,035		925		7,074
Net (loss) income Less: Net income attributable to	(4,611)		12,577		9,536		2,163		19,665
noncontrolling interests					248				248
Net (loss) income attributable to	φ (4.C11)	¢	10 577	Ф	0.200	ф	2.162	¢.	10 417
Gardner Denver	\$ (4,611)	\$	12,577	\$	9,288	\$	2,163	\$	19,417
			25						

# Condensed Consolidating Statement of Operations Nine Months Ended September 30, 2010

		arent mpany		uarantor bsidiaries		Non- Guarantor ubsidiaries	Eli	iminations	Co	onsolidated
Revenues		267,901	\$	314,446		1,040,630	\$	(257,845)	\$	1,365,132
Cost of sales		193,028	_	227,491	_	754,821	,	(255,937)	,	919,403
Gross profit Selling and administrative		74,873		86,955		285,809		(1,908)		445,729
expenses		64,804		30,140		175,565				270,509
Other operating expense										
(income), net		1,980		(3,384)		4,574				3,170
Operating income		8,089		60,199		105,670		(1,908)		172,050
Interest expense (income)		17,106		(10,571)		11,294				17,829
Other income, net		(763)		(284)		(700)				(1,747)
(Loss) income before income										
taxes		(8,254)		71,054		95,076		(1,908)		155,968
Provision for income taxes		(2,485)		32,897		8,807		(276)		38,943
Net (loss) income Less: Net income attributable to		(5,769)		38,157		86,269		(1,632)		117,025
noncontrolling interests						1,158				1,158
Net (loss) income attributable to Gardner Denver	\$	(5,769)	\$	38,157	\$	85,111	\$	(1,632)	\$	115,867
	-	(-,)	-	,	+	,	7	(-,)	-	,,

# Condensed Consolidating Statement of Operations Nine Months Ended September 30, 2009

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Revenues	\$ 256,529	\$ 272,925	\$ 1,004,816	\$ (206,895)	\$ 1,327,375
Cost of sales	185,359	199,254	748,616	(212,196)	921,033
Gross profit Selling and administrative	71,170	73,671	256,200	5,301	406,342
expenses	59,878	33,003	178,818		271,699
Other operating expense					
(income), net	3,359	(8,429)	44,224		39,154
Impairment charges	48,803	12,488	202,314		263,605
Operating (loss) income Interest expense (income) Other income, net	(40,870) 8,693 (1,904)	36,609 (12,879) (11)	(169,156) 25,563 (1,254)	5,301	(168,116) 21,377 (3,169)

(47,659)		49,499		(193,465)		5,301		(186,324)
(5,310)		21,537		(3,534)		1,743		14,436
(42,349)		27,962		(189,931)		3,558		(200,760)
				1,593				1,593
\$ (42,349)	\$	27,962	\$	(191,524)	\$	3,558	\$	(202,353)
		26						
	(5,310)	(5,310) (42,349)	(5,310) 21,537 (42,349) 27,962 \$ (42,349) \$ 27,962	(5,310) 21,537 (42,349) 27,962 \$ (42,349) \$ 27,962 \$	(5,310) 21,537 (3,534) (42,349) 27,962 (189,931) 1,593 \$ (42,349) \$ 27,962 \$ (191,524)	(5,310) 21,537 (3,534) (42,349) 27,962 (189,931) 1,593 \$ (42,349) \$ 27,962 \$ (191,524) \$	(5,310)       21,537       (3,534)       1,743         (42,349)       27,962       (189,931)       3,558         1,593         \$ (42,349)       \$ 27,962       \$ (191,524)       \$ 3,558	(5,310)       21,537       (3,534)       1,743         (42,349)       27,962       (189,931)       3,558         1,593         \$ (42,349)       \$ 27,962       \$ (191,524)       \$ 3,558       \$

# Condensed Consolidating Balance Sheet September 30, 2010

						Non-				
	]	Parent	G	uarantor	G	uarantor				
	$\mathbf{C}$	ompany	Su	bsidiaries	Su	bsidiaries	Elim	ninations	Co	nsolidated
Assets										
Current assets:										
Cash and cash equivalents	\$	44,874	\$		\$	121,722	\$		\$	166,596
Accounts receivable, net		57,843		63,323		245,600				366,766
Inventories, net		29,043		53,286		171,098		(17,533)		235,894
Deferred income taxes		24,251				4,660		2,083		30,994
Other current assets		808		2,343		16,023				19,174
Total current assets		156,819		118,952		559,103		(15,450)		819,424
Intercompany										
(payable) receivable		(123,482)		107,894		15,588				
Investments in affiliates		958,009		186,313		72,856	(1	,217,178)		
Property, plant and equipment,										
net		51,716		44,429		188,572				284,717
Goodwill		76,680		190,722		312,497				579,899
Other intangibles, net		8,322		43,810		240,580				292,712
Other assets		57,546		288		6,860		(11,107)		53,587
Total assets	\$ 1	,185,610	\$	692,408	\$	1,396,056	\$ (1	,243,735)	\$	2,030,339
Liabilities and Stockholders Equity Current liabilities: Short-term borrowings and										
current maturities of long-term debt	\$	28,625	\$		\$	4,325	\$		\$	32,950
Accounts payable and accrued		(1 (27		00.766		100.265		(0.7.47)		220 021
liabilities		61,637		80,766		189,365		(2,747)		329,021
Total current liabilities		90,262		80,766		193,690		(2,747)		361,971
Long-term intercompany payable (receivable) Long-term debt, less current		191,738		(299,492)		107,754				
maturities		258,583		75		13,951				272,609
Deferred income taxes				23,558		47,356		(11,107)		59,807
Other liabilities		94,719		756		77,626		(11,107)		173,101
Total liabilities		635,302		(194,337)		440,377		(13,854)		867,488
Stockholders equity:										

Edgar Filing: GARDNER DENVER INC - Form 10-Q

Common stock	593				593
Capital in excess of par value	582,827	592,735	625,753	(1,217,178)	584,137
Retained earnings	135,796	274,316	252,858	(11,729)	651,241
Accumulated other					
comprehensive (loss) income	(18,030)	19,694	65,530	(974)	66,220
Treasury stock, at cost	(150,878)				(150,878)
Total Gardner Denver					
stockholders equity	550,308	886,745	944,141	(1,229,881)	1,151,313
Noncontrolling interests			11,538		11,538
Total stockholders equity	550,308	886,745	955,679	(1,229,881)	1,162,851
Total liabilities and stockholders					
equity	\$ 1,185,610	\$ 692,408	\$ 1,396,056	\$ (1,243,735)	\$ 2,030,339
		27			

# Condensed Consolidating Balance Sheet December 31, 2009

		Parent ompany	uarantor bsidiaries		Non- uarantor bsidiaries	Eliı	minations	Ca	onsolidated
Assets	·	ompung		54	osiaiai ies	2			, instruction
Current assets:									
Cash and cash equivalents	\$	3,404	\$ 54	\$	106,278	\$		\$	109,736
Accounts receivable, net		49,997	38,128		238,109				326,234
Inventories, net		29,907	56,049		155,874		(15,377)		226,453
Deferred income taxes		22,440			7,043		1,120		30,603
Other current assets		4,824	5,826		14,835				25,485
Total current assets		110,572	100,057		522,139		(14,257)		718,511
Intercompany									
(payable) receivable		(49,624)	36,969		12,655				
Investments in affiliates		949,584	203,516		72,856	(	1,225,956)		
Property, plant and equipment,									
net		54,693	44,743		206,799				306,235
Goodwill		76,680	190,010		311,324				578,014
Other intangibles, net		8,890	44,724		260,796				314,410
Other assets		28,923	214		5,606		(12,865)		21,878
Total assets	\$ 1	,179,718	\$ 620,233	\$	1,392,175	\$ (	1,253,078)	\$	1,939,048
Liabilities and Stockholders Equity Current liabilities: Short-term borrowings and									
current maturities of long-term debt	\$	27,630	\$	\$	5,951	\$		\$	33,581
Accounts payable and accrued		50.701	49.220		105 105		(2.277)		200.040
liabilities		59,701	48,330		185,195		(3,277)		289,949
Total current liabilities		87,331	48,330		191,146		(3,277)		323,530
Long-term intercompany payable (receivable) Long-term debt, less current		162,211	(304,515)		142,304				
maturities		314,866	76		15,993				330,935
Deferred income taxes			24,995		55,669		(12,865)		67,799
Other liabilities		65,817	707		86,251				152,775
Total liabilities		630,225	(230,407)		491,363		(16,142)		875,039
Stockholders equity:									

Edgar Filing: GARDNER DENVER INC - Form 10-Q

Common stock Capital in excess of par value Retained earnings Accumulated other	586 557,626 149,619	587,521 236,004	639,542 167,746	(1,225,956) (10,097)	586 558,733 543,272
comprehensive (loss) income Treasury stock, at cost	(25,403) (132,935)	27,115	81,685	(883)	82,514 (132,935)
Total Gardner Denver stockholders equity Noncontrolling interests	549,493	850,640	888,973 11,839	(1,236,936)	1,052,170 11,839
Total stockholders equity	549,493	850,640	900,812	(1,236,936)	1,064,009
Total liabilities and stockholders equity	\$ 1,179,718	\$ 620,233	\$ 1,392,175	\$ (1,253,078)	\$ 1,939,048
		28			

# Condensed Consolidating Statement of Cash Flows Nine Months Ended September 30, 2010

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net Cash Provided by (Used In) Operating Activities	\$ 80,380	\$ (14,534)	\$ 87,321	\$	\$ 153,167
Cash Flows From Investing Activities					
Capital expenditures Net cash (paid) acquired in business	(3,965)	(4,676)	(11,103)		(19,744)
combinations Disposals of property, plant and	(58)	325	(12,077)		(11,810)
equipment	40	223	1,214		1,477
Other	159	(159)			
Net cash used in investing activities	(3,824)	(4,287)	(21,966)		(30,077)
Cash Flows From Financing Activities Net change in long-term					
intercompany receivables/payables Principal payments on short-term	22,360	18,728	(41,088)		
borrowings	(1,687)		(20,926)		(22,613)
Proceeds from short-term borrowings Principal payments on long-term			19,369		19,369
debt	(56,385)		(5,103)		(61,488)
Proceeds from long-term debt	8,000		25		8,025
Proceeds from stock option exercises Excess tax benefits from stock-based	15,974				15,974
compensation	2,176		209		2,385
Purchase of treasury stock Cash dividends paid	(17,942) (7,866)				(17,942)
Other	(7,800)		(993)		(7,866) (993)
Net cash (used in) provided by financing activities	(35,370)	18,728	(48,507)		(65,149)
Effect of exchange rate changes on cash and cash equivalents	284	39	(1,404)		(1,081)
	41,470	(54)	15,444		56,860

Net increase (decrease) in cash and cash equivalents Cash and cash equivalents,	2.404		- 1	106.250		100 70 (
beginning of year	3,404		54	106,278		109,736
Cash and cash equivalents, end of period	\$ 44,874	\$ 29		\$ 121,722	\$ \$	166,596

**Table of Contents** 

# Condensed Consolidating Statement of Cash Flows Nine Months Ended September 30, 2009

Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
\$ 100,318	\$ (12,791)	\$ 60,862	\$	\$ 148,389
(8,369)	(4,746)	(21,691)		(34,806)
56 209	348 (273)	471 (1)		875 (65)
(8,104)	(4,671)	(21,221)		(33,996)
34,222	16,821	(51,043)		
(1,949)		(24,535)		(26,484)
1		21,203		21,204
(151,366) 24,000 1,208		(14,081) 11,372		(165,447) 35,372 1,208
151 (338) (166)		(759)		151 (338) (925)
(94,237)	16,821	(57,843)		(135,259)
2,738	(112)	7,222		9,848
715	(753)	(10,980)		(11,018)
2,126	807	117,802		120,735
	Company \$ 100,318  (8,369)  56 209 (8,104)  34,222 (1,949)  1 (151,366) 24,000 1,208  151 (338) (166)  (94,237)  2,738	Company       Subsidiaries         \$ 100,318       \$ (12,791)         (8,369)       (4,746)         56       348         209       (273)         (8,104)       (4,671)         34,222       16,821         (1,949)       1         (151,366)       24,000         1,208       151         (338)       (166)         (94,237)       16,821         2,738       (112)         715       (753)	Parent Company         Guarantor Subsidiaries         Guarantor Subsidiaries           \$ 100,318         \$ (12,791)         \$ 60,862           (8,369)         (4,746)         (21,691)           56         348         471           209         (273)         (1)           (8,104)         (4,671)         (21,221)           34,222         16,821         (51,043)           (1,949)         (24,535)         (14,081)           1         21,203         (14,081)           1,208         (11,208)         (759)           (94,237)         16,821         (57,843)           (94,237)         16,821         (57,843)           2,738         (112)         7,222           715         (753)         (10,980)	Parent Company         Guarantor Subsidiaries         Guarantor Subsidiaries         Eliminations           \$ 100,318         \$ (12,791)         \$ 60,862         \$           (8,369)         (4,746)         (21,691)         \$           56         348         471         \$           209         (273)         (1)         \$           (8,104)         (4,671)         (21,221)         \$           34,222         16,821         (51,043)         \$           (1,949)         (24,535)         \$           1         21,203         \$           (151,366)         (14,081)         11,372           1,208         (759)         \$           (94,237)         16,821         (57,843)           (94,237)         16,821         (57,843)           2,738         (112)         7,222           715         (753)         (10,980)

45

Cash and cash equivalents, end of

**period** \$ 2,841 \$ 54 \$ 106,822 \$ \$ 109,717

30

#### **Table of Contents**

#### **Note 16. Segment Results**

The Company has determined its reportable segments in accordance with FASB ASC 280 Segment Reporting (FASB ASC 280) and evaluates the performance of its reportable segments based on, among other measures, operating income (loss), which is defined as income (loss) before interest expense, other income, net, and income taxes. Reportable segment operating income (loss) and segment operating margin (defined as segment operating income (loss) divided by segment revenues) are indicative of short-term operating performance and ongoing profitability. Management closely monitors the operating income and operating margin of each reportable segment to evaluate past performance and actions required to improve profitability.

In the Industrial Products Group, the Company designs, manufactures, markets and services the following products and related aftermarket parts for industrial and commercial applications: rotary screw, reciprocating, and sliding vane air and gas compressors; positive displacement, centrifugal and side channel blowers; and vacuum pumps primarily serving manufacturing, transportation and general industry and selected original equipment manufacturer (OEM) and engineered system applications. The Company also designs, manufactures, markets and services complementary ancillary products. Stationary air compressors are used in manufacturing, process applications and materials handling, and to power air tools and equipment. Blowers are used primarily in pneumatic conveying, wastewater aeration, numerous applications in industrial manufacturing and engineered vacuum systems. The markets served are primarily in Europe, the U.S. and Asia.

In the Engineered Products Group, the Company designs, manufactures, markets and services a diverse group of pumps, compressors, liquid ring vacuum pumps, water jetting and loading arm systems and related aftermarket parts. These products are used in well drilling, well servicing and production of oil and natural gas; industrial, commercial and transportation applications; and in industrial cleaning and maintenance. Liquid ring pumps are used in many different applications such as water removal, distilling, reacting, flare gas recovery, efficiency improvement, lifting and handling, and filtering, principally in the pulp and paper, industrial manufacturing, petrochemical and power industries. This segment also designs, manufactures, markets and services other engineered products and components and equipment for the chemical, petroleum and food industries. The markets served are primarily in the U.S., Europe, Canada and Asia.

31

#### **Table of Contents**

The following table provides financial information by business segment for the three and nine-month periods ended September 30, 2010 and 2009:

		nths Ended aber 30,		ths Ended iber 30,
	2010	2009	2010	2009
Industrial Products Group				
Revenues	\$280,633	\$258,525	\$ 795,677	\$ 762,679
Operating income (loss)	26,476	7,554	66,186	(260,157)
Operating income (loss) as a percentage				
of revenues	9.4%	2.9%	8.3%	(34.1)%
<b>Engineered Products Group</b>				
Revenues	\$212,816	\$170,321	\$ 569,455	\$ 564,696
Operating income	41,523	24,556	105,864	92,041
Operating income as a percentage of				
revenues	19.5%	14.4%	18.6%	16.3%
Consolidated				
Revenues	\$493,449	\$428,846	\$1,365,132	\$1,327,375
Operating income (loss)	67,999	32,110	172,050	(168,116)
Operating income (loss) as a percentage				
of revenues	13.8%	7.5%	12.6%	(12.7)%

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following management s discussion and analysis of financial condition and results of operations should be read in conjunction with the Company s Annual Report on Form 10-K for the year ended December 31, 2009, including the financial statements, accompanying notes and management s discussion and analysis of financial condition and results of operations, and the interim condensed consolidated financial statements and accompanying notes included in this Quarterly Report on Form 10-Q.

#### **Operating Segments**

In the Industrial Products Group, the Company designs, manufactures, markets and services the following products and related aftermarket parts for industrial and commercial applications: rotary screw, reciprocating, and sliding vane air and gas compressors; positive displacement, centrifugal and side channel blowers; and vacuum pumps primarily serving manufacturing, transportation and general industry and selected OEM and engineered system applications. The Company also designs, manufactures, markets and services complementary ancillary products. Stationary air compressors are used in manufacturing, process applications and materials handling, and to power air tools and equipment. Blowers are used primarily in pneumatic conveying, wastewater aeration, numerous applications in industrial manufacturing and engineered vacuum systems. The markets served are primarily in Europe, the U.S. and Asia.

In the Engineered Products Group, the Company designs, manufactures, markets and services a diverse group of pumps, compressors, liquid ring vacuum pumps, water jetting and loading arm systems and related aftermarket parts. These products are used in well drilling, well servicing and production of oil and natural gas; industrial, commercial and transportation applications; and in industrial cleaning and maintenance. Liquid ring pumps are used in many different applications such as water removal, distilling, reacting, flare gas recovery, efficiency improvement, lifting and handling, and filtering, principally in the pulp and paper, industrial manufacturing,

32

#### **Table of Contents**

petrochemical and power industries. This segment also designs, manufactures, markets and services other engineered products and components and equipment for the chemical, petroleum and food industries. The markets served are primarily in the U.S., Europe, Canada and Asia.

The Company has determined its reportable segments in accordance with FASB ASC 280 and evaluates the performance of its reportable segments based on, among other measures, operating income (loss), which is defined as income (loss) before interest expense, other income, net, and income taxes. Reportable segment operating income (loss) and segment operating margin (defined as segment operating income (loss) divided by segment revenues) are indicative of short-term operating performance and ongoing profitability. Management closely monitors the operating income and operating margin of each reportable segment to evaluate past performance and actions required to improve profitability. See Note 16 Segment Results in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

Non-GAAP Financial Measures

To supplement the Company s financial information presented in accordance with GAAP, management, from time to time, uses additional measures to clarify and enhance understanding of past performance and prospects for the future. These measures may exclude, for example, the impact of unique and infrequent items or items outside of management s control (e.g. impairment charges and foreign currency exchange rates). Such measures are provided in addition to and should not be considered to be a substitute for, or superior to, the comparable measure under GAAP.

## **Results of Operations**

# Performance during the Quarter Ended September 30, 2010 Compared with the Quarter Ended September 30, 2009

#### Revenues

Revenues increased \$64.6 million, or 15%, to \$493.4 million in the three-month period ended September 30, 2010, compared to \$428.8 million in the three-month period of 2009. This increase was attributable to increased volume (\$59.7 million, or 14%), price increases (\$13.7 million, or 3%) and the acquisition of ILMVAC (\$4.0 million, or 1%), partially offset by unfavorable changes in foreign currency exchange rates (\$12.8 million, or 3%).

Revenues in the Industrial Products Group increased \$22.1 million, or 9%, to \$280.6 million in the third quarter of 2010, compared to \$258.5 million in the third quarter of 2009. This increase reflects higher volume (11%) and price increases (1%), partially offset by unfavorable changes in foreign currency exchange rates (3%). The volume increase was attributable to improvement in demand for OEM products and aftermarket parts and services on a global basis.

Revenues in the Engineered Products Group increased \$42.5 million, or 25%, to \$212.8 million in the third quarter of 2010, compared to \$170.3 million in the third quarter of 2009. This increase reflects higher volume (18%), price increases (7%) and the acquisition of ILMVAC (2%), partially offset by unfavorable changes in

33

#### **Table of Contents**

foreign currency exchange rates (2%). The volume increase reflected accelerating demand for drilling and well servicing pumps, loading arms, engineered packages and OEM products.

Gross Profit

Gross profit increased \$25.1 million, or 19%, to \$160.3 million in the three-month period ended September 30, 2010, compared to \$135.2 million in the three-month period of 2009, and as a percentage of revenues was 32.5% in 2010, compared to 31.5% in 2009. The increase in gross profit primarily reflects the volume increases discussed above, favorable product mix and cost reductions, partially offset by unfavorable changes in foreign currency exchange rates. The improvement in gross profit as a percentage of revenues was due primarily to the benefits of operational improvements, cost reductions, volume leverage and favorable product mix. *Selling and Administrative Expenses* 

Selling and administrative expenses increased \$1.1 million, or 1%, to \$91.1 million in the third quarter of 2010, compared to \$90.0 million in the third quarter of 2009. This increase reflects higher variable compensation and benefit expenses, largely offset by cost reductions and the favorable effect of changes in foreign currency exchange rates (\$3.0 million). As a percentage of revenues, selling and administrative expenses improved to 18.5% in the third quarter of 2010 compared to 21.0% in the third quarter of 2009, primarily as a result of cost reductions and leverage from higher revenues.

Other Operating Expense, Net

Other operating expense, net, was \$1.3 million in the third quarter of 2010 compared to \$10.6 million in the third quarter of 2009. The year-over-year change was due primarily to lower restructuring charges in 2010. *Impairment Charges* 

An impairment charge of \$2.5 million was recorded in the third quarter of 2009 in connection with the evaluation of goodwill and other indefinite-lived intangible assets in the Industrial Products Group.

Operating Income

Operating income of \$68.0 million in the third quarter of 2010 increased \$35.9 million, or 112%, compared to \$32.1 million in the third quarter of 2009. This improvement reflects the gross profit, selling and administrative expenses, other operating expense, net, and impairment charge factors discussed above. Operating income as a percentage of revenues in the third quarter of 2010 was 13.8%. Charges associated with profit improvement initiatives and other items were not material. Operating income as a percentage of revenues in the third quarter of 2009 was 7.5% and reflects net charges totaling \$15.8 million, or 3.7% of revenues, associated with profit improvement initiatives, the impairment charge and other items.

The Industrial Products Group generated segment operating income and segment operating margin of \$26.5 million and 9.4%, respectively, in the third quarter of 2010, compared to \$7.6 million and 2.9%, respectively, in the third quarter of 2009 (see Note 16 Segment Results in the Notes to Condensed Consolidated Financial

34

#### **Table of Contents**

Statements included in this Quarterly Report on Form 10-Q for a reconciliation of segment operating income (loss) to consolidated operating income (loss)). Charges associated with profit improvement initiatives and other items were not material in the third quarter of 2010. Results in the third quarter of 2009 reflect the net goodwill and trade name impairment charge of \$2.5 million and charges totaling \$7.6 million associated with profit improvement initiatives and other items. Other than the impairment charge and the lower charges for profit improvement initiatives and other items, the year over year improvement in operating income was primarily attributable to cost reductions completed over the previous twelve months and incremental profit on revenue growth.

The Engineered Products Group generated segment operating income and segment operating margin of \$41.5 million and 19.5%, respectively, in the third quarter of 2010, compared to \$24.6 million and 14.4%, respectively, in the third quarter of 2009 (see Note 16 Segment Results in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for a reconciliation of segment operating income (loss) to consolidated operating income (loss)). Charges associated with profit improvement initiatives and other items were not material in the third quarter of 2010. Results in the third quarter of 2009 were negatively impacted by charges totaling \$5.7 million, or 3.4% of segment revenues, associated with profit improvement initiatives and other items. Other than these items, the year over year improvement in operating income was primarily attributable to cost reductions completed over the previous twelve months, favorable product mix and incremental profitability on revenue growth.

## Interest Expense

Interest expense of \$5.7 million in the third quarter of 2010 decreased \$1.4 million from \$7.1 million in the third quarter of 2009 due primarily to lower average borrowings in the third quarter of 2010 compared to the third quarter of 2009. The weighted average interest rate, including the amortization of debt issuance costs, increased to 7.2% in the third quarter of 2010 compared to 6.2% in the third quarter of 2009 due primarily to the greater relative weight of the fixed interest rate on the Company s 8% Senior Subordinated Notes.

#### Provision for Income Taxes

The provision for income taxes was \$16.6 million and the effective tax rate was 26.2% in the third quarter of 2010, compared to \$7.1 million and 26.5%, respectively, in the third quarter of 2009. The year over year increase in the provision reflects higher taxable income.

#### Net Income Attributable to Gardner Denver

Net income attributable to Gardner Denver of \$46.6 million and diluted earnings per share (DEPS) of \$0.88 in the third quarter of 2010 compares with net income attributable to Gardner Denver and DEPS of \$19.4 million and \$0.37, respectively, in the third quarter of 2009. This improvement reflects the operating income, interest expense and income tax factors discussed above. Charges for profit improvement initiatives and other items were not material in the third quarter of 2010. Results in the third quarter of 2009 reflect the net goodwill and trade name impairment charge of \$2.5 million after income tax (\$0.05 per diluted share) and charges for profit improvement initiatives and other items totaling \$10.1 million after income taxes (\$0.19 per diluted share). These items reduced third quarter 2009 net income attributable to Gardner Denver by \$12.6 million and DEPS by \$0.24.

35

#### **Table of Contents**

# Performance during the Nine Months Ended September 30, 2010 Compared with the Nine Months Ended September 30, 2009

#### Revenues

Revenues increased \$37.7 million, or 3%, to \$1,365.1 million in the nine-month period ended September 30, 2010, compared to \$1,327.4 million in the nine-month period of 2009. This increase was due to higher volume (\$12.6 million, or 1%, in total) attributable to on-going improvements in demand for petroleum products, OEM products, and aftermarket parts and services, price increases (\$19.0 million, or 2%), the acquisition of ILMVAC (\$4.0 million) and favorable changes in foreign currency exchange rates (\$2.1 million).

Revenues in the Industrial Products Group increased \$33.0 million, or 4%, to \$795.7 million in the nine-month period of 2010, compared to \$762.7 million in the nine-month period of 2009. This increase reflects higher volume (3%), price increases (1%) and favorable changes in foreign currency exchange rates. The volume increase was attributable to improvement in demand for OEM products and aftermarket parts and services on a global basis.

Revenues in the Engineered Products Group increased \$4.8 million, or 1%, to \$569.5 million in the nine-month period of 2010, compared to \$564.7 million in the nine-month period of 2009. This increase reflects the acquisition of ILMVAC (\$4.0 million, or 1%), price increases (2%) and favorable changes in foreign currency exchange rates, partially offset by lower volume (2%). The decline in volume was attributable to the global economic slowdown and was realized across most product lines and geographic regions, other than OEM products, in the first half of the year, partially offset by increases for petroleum products and loading arms in the third quarter of 2010. *Gross Profit* 

Gross profit increased \$39.4 million, or 10%, to \$445.7 million in the nine-month period ended September 30, 2010, compared to \$406.3 million in the nine-month period of 2009, and as a percentage of revenues was 32.7% in 2010, compared to 30.6% in 2009. The increase in gross profit primarily reflects volume improvements, cost reductions and favorable product mix. The improvement in gross profit as a percentage of revenues was due primarily to the benefits of operational improvements, cost reductions and favorable product mix. *Selling and Administrative Expenses* 

Selling and administrative expenses decreased \$1.2 million to \$270.5 million in the nine-month period ended September 30, 2010, compared to \$271.7 million in the nine-month period of 2009. This decrease reflects cost reductions, partially offset by higher variable compensation and benefit expenses and the unfavorable effect of changes in foreign currency exchange rates (\$0.3 million). As a percentage of revenues, selling and administrative expenses improved to 19.8% in the nine-month period of 2010 compared to 20.5% in the nine-month period of 2009, primarily due to cost reductions and leverage from higher revenues.

36

#### **Table of Contents**

Other Operating Expense, Net

Other operating expense, net, was \$3.2 million in the nine-month period ended September 30, 2010, compared to \$39.2 million in the nine-month period of 2009. The year-over-year change was due primarily to lower restructuring charges in 2010 compared to 2009 and an insurance settlement received in the first quarter of 2010. *Impairment Charges* 

In the nine-month period ended September 30, 2009, the Company recorded non-cash impairment charges of \$253.6 million and \$10.0 million to reduce the carrying amount of goodwill and a trade name, respectively, in its Industrial Products Group. The net goodwill and trade name impairment charges in 2009 of \$252.5 million and \$9.9 million, respectively, were finalized in the fourth quarter of 2009. See Note 4 Goodwill and Other Intangible Assets in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q. *Operating Income (Loss)* 

Operating income of \$172.1 million in the nine-month period ended September 30, 2010 compares to an operating loss of \$168.1 million in the nine-month period of 2009. These results reflect the gross profit, selling and administrative expenses, other operating expense, net, and impairment charge factors discussed above. Operating income as a percentage of revenues in the nine-month period of 2010 was 12.6% and reflects charges totaling \$2.9 million, or 0.2% of revenues, associated with profit improvement initiatives and other items. The operating loss recorded in the nine-month period of 2009 reflects the \$263.6 million net goodwill and trade name impairment charges and charges totaling \$41.3 million associated with profit improvement initiatives and other items.

The Industrial Products Group generated segment operating income and segment operating margin of \$66.2 million and 8.3%, respectively, in the nine-month period of 2010, compared to a segment operating loss of \$260.2 million in the nine-month period of 2009 (see Note 16 Segment Results in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for a reconciliation of segment operating income (loss) to consolidated operating income (loss)). Results in the nine-month period of 2010 reflect charges totaling \$3.7 million, or 0.5% of segment revenues, associated with profit improvement initiatives and other items. Results in the nine-month period of 2009 reflect the net goodwill and trade name impairment charges of \$263.6 million and charges totaling \$25.7 million associated with profit improvement initiatives and other items. Other than the charges for profit improvement initiatives, impairment and other items, the year over year improvement was primarily attributable to cost reductions completed over the previous twelve months and incremental profit on revenue growth.

The Engineered Products Group generated segment operating income and segment operating margin of \$105.9 million and 18.6%, respectively, in the nine-month period of 2010, compared to \$92.0 million and 16.3%, respectively, in the nine-month period of 2009 (see Note 16 Segment Results in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q for a reconciliation of segment operating income (loss) to consolidated operating income (loss)). Charges associated with profit improvement initiatives and other items were not material in the nine-month period of 2010. Results in the

37

#### **Table of Contents**

nine-month period of 2009 were negatively impacted by charges totaling \$15.6 million, or 2.8% of segment revenues, associated with profit improvement initiatives and other items. Excluding these items, operating income in 2010 was lower than in 2009 due primarily to volume reductions and unfavorable product mix during the first two quarters of 2010, largely offset by cost reductions completed over the previous twelve months and favorable product mix and incremental profitability on revenue growth in the third quarter of 2010.

Interest Expense

Interest expense of \$17.8 million in the nine-month period ended September 30, 2010 decreased \$3.6 million from \$21.4 million in the nine-month period of 2009 due primarily to lower average borrowings in the nine-month period of 2010, compared to the nine-month period of 2009. The weighted average interest rate, including the amortization of debt issuance costs, increased to 7.1% in the nine-month period of 2010, compared to 5.8% in the nine-month period of 2009, due primarily to the greater relative weight of the fixed interest rate on the Company s 8% Senior Subordinated Notes.

#### Provision for Income Taxes

The provision for income taxes was \$38.9 million and the effective tax rate was 25.0% in the nine-month period ended September 30, 2010 compared to an income tax provision of \$14.4 million in the nine-month period of 2009. The provision in the nine-month period of 2009 reflected a benefit for the reversal of deferred tax liabilities totaling \$11.6 million associated with a portion of the net goodwill and all of the trade name impairment charges recorded in the nine-month period of 2009. Deferred tax liabilities were recorded when the trade name was established and as tax deductible goodwill was amortized, a corresponding deferred tax liability was established. A portion of the goodwill for which the impairment charge was taken was not amortizable for tax purposes and, accordingly, deferred tax liabilities were not recorded when the goodwill was established and a corresponding tax benefit did not arise upon the impairment of that portion of goodwill. In addition, a \$3.6 million credit for the reversal of an income tax reserve and the related interest associated with the completion of a foreign tax examination was recorded in the nine-month period of 2009. These benefits were partially offset by an \$8.6 million valuation allowance against deferred tax assets related to net operating losses recorded in connection with the acquisition of CompAir based on revised financial projections. Net Income (Loss) Attributable to Gardner Denver

Net income attributable to Gardner Denver of \$115.9 million and DEPS of \$2.20 in the nine-month period ended September 30, 2010 compares with a net loss attributable to Gardner Denver of \$202.4 million, or \$3.90 per diluted share, in the nine-month period of 2009. Results in the nine-month period of 2010 include charges for profit improvement initiatives and other items totaling \$2.2 million after income taxes, or \$0.04 on a per diluted share basis. Results in the nine-month period of 2009 reflect the net goodwill and trade name impairment charges and associated reversal of deferred income tax liabilities (\$252.0 million, after income taxes), write-off of deferred tax assets (\$8.6 million), charges for profit improvement initiatives and other non-recurring items (\$29.6 million, after income taxes), partially offset by the reversal of the income tax reserve and related interest (\$3.6 million). These items reduced net income attributable to Gardner Denver in the nine-month period of 2009 by \$286.6 million, or \$5.52 per diluted share.

38

#### **Table of Contents**

#### Outlook

In general, the Company believes that demand for products in its Industrial Products Group tends to correlate with the rate of total industrial capacity utilization and the rate of change of industrial production because compressed air is often used as a fourth utility in the manufacturing process. Capacity utilization rates above 80% have historically indicated a good demand environment for industrial equipment such as compressor and vacuum products. Over longer time periods, the Company believes that demand also tends to follow economic growth patterns indicated by the rates of change in the gross domestic product around the world. The significant contraction in manufacturing capacity utilization in the U.S. and Europe, which began in 2008, has resulted in lower demand for capital equipment, such as compressor packages, as existing equipment remained idle. The Company believes there have been recent improvements in global capacity utilization rates, which indicate a slightly more positive environment for aftermarket parts and services for industrial equipment, but that the improvements have not been sufficient to warrant significant capital investments by manufacturing companies in the U.S. and Europe.

In the third quarter of 2010, orders in the Industrial Products Group increased \$28.2 million, or 12%, to \$270.8 million, compared to \$242.6 million in the third quarter of 2009. This increase reflected on-going improvement in demand for OEM products and aftermarket parts and services in North America and Asia Pacific and relatively stable demand in Europe (\$36.4 million, or 15%), partially offset by the unfavorable effect of changes in foreign currency exchange rates (\$8.2 million, or 3%). Order backlog for the Industrial Products Group increased 12% to \$217.0 million as of September 30, 2010 from \$193.2 million at December 31, 2009 due primarily to the impact of orders exceeding shipments during the first nine months of 2010 (\$25.6 million, or 13%), partially offset by the unfavorable effect of changes in foreign currency exchange rates (\$1.8 million, or 1%). Order backlog for the Industrial Products Group as of September 30, 2010 increased 3% compared to \$211.0 million as of September 30, 2009, primarily due to orders exceeding shipments during the twelve-month period, partially offset by unfavorable changes in foreign currency exchange rates. As a result of the Company s expectations for a slow economic recovery and its existing backlog, it anticipates revenues for Industrial Products to increase slightly in the fourth quarter of 2010, but continues to remain cautious in its outlook.

Orders in the Engineered Products Group increased 64% to \$279.9 million in the third quarter of 2010, compared to \$170.2 million in the third quarter of 2009, due to accelerating demand for drilling and well servicing pumps, loading arms and engineered packages for infrastructure investments and continuing strong demand for OEM products (\$111.9 million, or 65%) and the acquisition of ILMVAC (\$3.6 million, or 2%), partially offset by the unfavorable effect of changes in foreign currency exchange rates (\$5.8 million, or 3%). Order backlog for the Engineered Products Group increased 69% to \$341.7 million as of September 30, 2010 from \$202.0 million at December 31, 2009 due primarily to the impact of orders exceeding shipments during the first nine months of 2010 (\$140.6 million, or 70%) and the acquisition of ILMVAC (\$2.0 million, or 1%), partially offset by the unfavorable effect of changes in foreign currency exchange rates (\$2.9 million, or 2%). Order backlog for the Engineered Products Group as of September 30, 2010 increased 44% compared to \$237.0 million as of September 30, 2009, primarily as a result of increased demand during the first nine months of 2010 and the acquisition of ILMVAC, partially offset by the unfavorable effect of changes in foreign currency exchange rates. Orders for products in the Engineered Products Group have historically corresponded to demand for petrochemical products and been influenced by prices for oil and natural gas, and rig count, among other factors, which the Company cannot predict. Revenues for Engineered Products depend more on existing backlog levels than revenues for

39

#### **Table of Contents**

Industrial Products. Many of these products are used in process applications, such as oil and gas refining and chemical processing, which are industries that typically experience increased demand very late in economic cycles. At present, orders for products used in these applications are primarily for replacement units, aftermarket parts and services, or for infrastructure investments in developing countries. Furthermore, the Company is uncertain whether reduced prices for natural gas will ultimately affect demand for well servicing pumps and related aftermarket parts and services. The Company s current outlook assumes that drilling pump shipments will improve in the fourth quarter of 2010 and that demand for well servicing equipment and OEM compressors will remain strong through the balance of the year.

Order backlog consists of orders believed to be firm for which a customer purchase order has been received or communicated. However, since orders may be rescheduled or canceled, order backlog is not necessarily indicative of future revenue levels.

#### **Liquidity and Capital Resources**

Operating Working Capital

During the nine-month period ended September 30, 2010, net working capital (defined as total current assets less total current liabilities) increased to \$457.5 million from \$395.0 million at December 31, 2009. Operating working capital (defined as accounts receivable plus inventories, less accounts payable and accrued liabilities) increased \$10.9 million to \$273.6 million from \$262.7 million at December 31, 2009 due to higher accounts receivable (\$40.5 million) and inventory (\$9.4 million), partially offset by higher accounts payable (\$22.3 million) and accrued liabilities (\$16.7 million). The increase in accounts receivable was due primarily to higher revenues and the timing of shipments within the third quarter. Days sales in receivables increased to 68 at September 30, 2010 from 67 at December 31, 2009 due primarily to the timing of shipments within the third quarter, and were down from 74 days at September 30, 2009. The increase in inventory primarily reflects growth attributable to increases in both orders and backlog in 2010 primarily as a result of increased demand for petroleum and OEM products, aftermarket parts, loading arms and engineered packages. Inventory turns improved to 5.6 in the third quarter of 2010, compared with 5.4 in the fourth quarter of 2009 and 4.9 in the third quarter of 2009, primarily as a result of productivity improvements. The increase in accounts payable and accrued liabilities was due primarily to the timing of payments to vendors and higher accruals for compensation and benefit expenses, primarily in the first quarter of 2010, partially offset by cash payments for employee termination benefits. Cash Flows

Cash provided by operating activities of \$153.2 million in the nine-month period of 2010 increased \$4.8 million from \$148.4 million in the comparable period of 2009. This change was primarily due to higher net income (excluding non-cash charges for the impairment of intangible assets, depreciation and amortization and unrealized foreign currency transaction gains). A net increase in accounts payable and accrued liabilities (excluding the effect of changes in foreign currency exchange rates) in 2010 compared to a net decrease in 2009, was offset by increases in accounts receivable and inventories (excluding the effect of changes in foreign currency exchange rates) in the nine-month period of 2010 compared with decreases in the nine-month period of 2009. Cash used for operating working capital of \$13.4 million in the nine-month period of 2010 compares to cash

40

#### **Table of Contents**

generated of \$41.9 million in the nine-month period of 2009. Cash used by accounts receivable of \$40.4 million in the nine-month period of 2010 compares with cash generated of \$54.8 million in the nine-month period of 2009. This change primarily reflects the increase in revenues in 2010, while revenues were declining in the prior year period. Cash used by inventories of \$10.0 million in the nine-month period of 2010 compares with cash generated of \$55.4 million in the nine-month period of 2009 and was attributable to increases in both orders and backlog during the first nine months of 2010, partially offset by the benefits realized from productivity improvements. Inventory reductions in the nine-month period of 2009 reflected the initial benefits realized from completion of certain lean manufacturing initiatives and reductions attributable to volume declines. Cash inflows from accounts payable and accrued liabilities of \$37.0 million in the nine-month period of 2010 compares to outflows of \$68.3 million in the nine-month period of 2009. The year over year change primarily reflects higher accruals for variable compensation and benefits expense in 2010 and cash payments under the Company s restructuring plans in 2009.

Net cash used in investing activities of \$30.1 million and \$34.0 million in the nine-month periods of 2010 and 2009, respectively, consisted primarily of capital expenditures on assets intended to increase operating efficiency and flexibility, support acquisition integration initiatives and bring new products to market and, in 2010, cash paid for the acquisition of ILMVAC in the third quarter. The Company currently expects capital expenditures to total approximately \$35 to \$40 million for the full year 2010. As a result of the Company s application of lean principles, non-capital or less capital-intensive solutions are often utilized in process improvement initiatives and capital replacement. Capital expenditures related to environmental projects have not been significant in the past and are not expected to be significant in the foreseeable future.

Net cash used in financing activities of \$65.1 million in the nine-month period of 2010 compares with \$135.3 million used in the nine-month period of 2009. Cash provided by operating activities was used for net repayments of short-term and long-term borrowings totaling \$56.7 million in the nine-month period of 2010 and \$135.4 million in the nine-month period of 2009. Lower debt repayments in the nine-month period of 2010 compared with the nine-month period of 2009 were partly attributable to the Company s repurchase of shares of its common stock totaling \$17.9 million, including shares exchanged or surrendered in connection with its stock option plans of \$0.3 million, the payment of cash dividends on its common stock of \$7.9 million, and the acquisition of ILMVAC on July 1, 2010.

Share Repurchase Program

In November 2008, the Company s Board of Directors authorized a share repurchase program to acquire up to 3.0 million shares of the Company s outstanding common stock, of which approximately 2.6 million shares remain available for repurchase as of September 30, 2010.

The Company s debt to total capital ratio (defined as total debt divided by the sum of total debt plus total stockholders equity) was 20.8% as of September 30, 2010 compared to 25.5% as of December 31, 2009. This decrease primarily reflects a \$59.0 million net decrease in borrowings between these two dates.

41

#### **Table of Contents**

The Company s primary cash requirements include working capital, capital expenditures, principal and interest payments on indebtedness, cash dividends on its common stock, selective acquisitions and any stock repurchases. The Company s primary sources of funds are its ongoing net cash flows from operating activities and availability under its Revolving Line of Credit (as defined below). At September 30, 2010, the Company had cash and cash equivalents of \$166.6 million, of which \$3.5 million was pledged to financial institutions as collateral to support the issuance of standby letters of credit and similar instruments. The Company also had \$294.0 million of unused availability under its Revolving Line of Credit at September 30, 2010. Based on the Company s financial position at September 30, 2010 and its pro-forma results of operations for the twelve months then ended, the unused availability under its Revolving Line of Credit would not have been limited by the financial ratio covenants in the 2008 Credit Agreement (as described below).

On September 19, 2008, the Company entered into the 2008 Credit Agreement consisting of (i) a \$310.0 million Revolving Line of Credit (the Revolving Line of Credit ), (ii) a \$180.0 million term loan (U.S. Dollar Term Loan) and (iii) a 120.0 million term loan (Euro Term Loan). In addition, the 2008 Credit Agreement provides for a possible increase in the Revolving Line of Credit of up to \$200.0 million.

The interest rates per annum applicable to loans under the 2008 Credit Agreement are, at the Company s option, either a base rate plus an applicable margin percentage or a Eurocurrency rate plus an applicable margin. The base rate is the greater of (i) the prime rate or (ii) one-half of 1% over the weighted average of rates on overnight federal funds as published by the Federal Reserve Bank of New York. The Eurocurrency rate is LIBOR.

The initial applicable margin percentage over LIBOR under the 2008 Credit Agreement was 2.5% with respect to the term loans and 2.1% with respect to loans under the Revolving Line of Credit, and the initial applicable margin percentage over the base rate was 1.25%. After the Company s delivery of its financial statements and compliance certificate for each fiscal quarter, the applicable margin percentages are subject to adjustments based upon the ratio of the Company s consolidated total debt to consolidated adjusted EBITDA (earnings before interest, taxes, depreciation and amortization) (each as defined in the 2008 Credit Agreement) being within certain defined ranges. The applicable margin percentage over LIBOR was adjusted down during the third quarter of 2010. At September 30, 2010, the applicable margin percentage over LIBOR under the 2008 Credit Agreement was 2.0% with respect to the term loans and 1.65% with respect to loans under the Revolving Line of Credit, and the applicable margin percentage over the base rate was 0.75%.

The obligations under the 2008 Credit Agreement are guaranteed by the Company s existing and future domestic subsidiaries. The obligations under the 2008 Credit Agreement are also secured by a pledge of the capital stock of each of the Company s existing and future material domestic subsidiaries, as well as 65% of the capital stock of each of the Company s existing and future first-tier material foreign subsidiaries.

The 2008 Credit Agreement includes customary covenants. Subject to certain exceptions, these covenants restrict or limit the ability of the Company and its subsidiaries to, among other things: incur liens; engage in mergers, consolidations and sales of assets; incur additional indebtedness; pay dividends and redeem stock; make investments (including loans and advances); enter into transactions with affiliates, make capital expenditures and incur rental obligations. In addition, the 2008 Credit Agreement requires the Company to maintain compliance with certain financial ratios on a quarterly basis, including a maximum total leverage ratio test and a minimum interest coverage ratio test. As of September 30, 2010, the Company was in compliance with each of the financial ratio covenants under the 2008 Credit Agreement.

42

#### **Table of Contents**

The 2008 Credit Agreement contains customary events of default, including upon a change of control. If an event of default occurs, the lenders under the 2008 Credit Agreement will be entitled to take various actions, including the acceleration of amounts due under the 2008 Credit Agreement.

The U.S. Dollar and Euro Term Loans have a final maturity of October 15, 2013. The U.S. Dollar Term Loan requires quarterly principal payments aggregating approximately \$4.0 million, \$17.5 million, \$29.5 million and \$40.3 million in fiscal years 2010 through 2013, respectively. The Euro Term Loan requires quarterly principal payments aggregating approximately 2.3 million, 9.9 million, 16.8 million and 23.0 million in fiscal years 2010 through 2013, respectively.

The Revolving Line of Credit also matures on October 15, 2013. Loans under this facility may be denominated in USD or several foreign currencies and may be borrowed by the Company or two of its foreign subsidiaries as outlined in the 2008 Credit Agreement.

The Company issued \$125.0 million of 8% Senior Subordinated Notes (the Notes) in 2005. The Notes have a fixed annual interest rate of 8% and are guaranteed by certain of the Company's domestic subsidiaries (the Guarantors). The Company may redeem all or a part of the Notes issued under the Indenture among the Company, the Guarantors and The Bank of New York Trust Company, N.A. (the Indenture) at varying redemption prices, plus accrued and unpaid interest. The Company may also repurchase Notes from time to time in open market purchases or privately negotiated transactions. Upon a change of control, as defined in the Indenture, the Company is required to offer to purchase all of the Notes then outstanding at 101% of the principal amount thereof plus accrued and unpaid interest. The Indenture contains events of default and affirmative, negative and financial covenants customary for such financings, including, among other things, limits on incurring additional debt and restricted payments.

Management currently expects that the Company s cash on hand and future cash flows from operating activities will be sufficient to fund its working capital, capital expenditures, scheduled principal and interest payments on indebtedness, cash dividends on its common stock and any stock repurchases for at least the next twelve months. The Company continues to consider acquisition opportunities, but the size and timing of any future acquisitions and the related potential capital requirements cannot be predicted. In the event that suitable businesses are available for acquisition upon acceptable terms, the Company may obtain all or a portion of the necessary financing through the incurrence of additional long-term borrowings.

43

#### **Table of Contents**

#### Contractual Obligations and Commitments

The following table and accompanying disclosures summarize the Company s significant contractual obligations at September 30, 2010 and the effect such obligations are expected to have on its liquidity and cash flow in future periods:

			Payments Du	ie by Period	
(Dollars in millions)		Balance			After
		of			
Contractual Cash Obligations	Total	2010	2011-2012	2013 2014	2014
Debt	\$ 297.4	\$ 9.7	\$ 87.1	\$ 197.4	\$ 3.2
Estimated interest payments (1)	57.1	4.6	35.6	10.4	6.5
Capital leases	8.2	0.4	1.4	0.5	5.9
Operating leases	83.9	6.9	36.9	17.3	22.8
Purchase obligations (2)	231.3	187.3	43.3	0.7	
Total	\$ 677.9	\$ 208.9	\$ 204.3	\$ 226.3	\$ 38.4

(1) Estimated interest payments for long-term debt were calculated as follows: for fixed-rate debt and term debt. interest was calculated based on applicable rates and payment dates; for variable-rate debt and/or non-term debt. interest rates and payment dates were estimated based management s determination of the most likely scenarios for each relevant debt instrument.

(2) Purchase obligations consist

primarily of agreements to purchase inventory or services made in the normal course of business to meet operational requirements. The purchase obligation amounts do not represent the entire anticipated purchases in the future, but represent only those items for which the Company is contractually obligated as of September 30, 2010. For this reason, these amounts will not provide a complete and reliable indicator of the Company s expected future cash outflows.

The above table does not include the Company's total pension and other postretirement benefit liabilities and net deferred income tax liabilities recognized on the consolidated balance sheet as of September 30, 2010 because such liabilities, due to their nature, do not represent expected liquidity needs. There have not been material changes to such liabilities or the Company's minimum pension funding obligations other than as disclosed in Note 6. Pension and Other Postretirement Benefits and Note 12. Income Taxes in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q. Also please refer to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

In the normal course of business, the Company or its subsidiaries may sometimes be required to provide surety bonds, standby letters of credit or similar instruments to guarantee its performance of contractual or legal obligations. As of September 30, 2010, the Company had \$71.6 million in such instruments outstanding and had pledged \$3.5 million of cash to the issuing financial institutions as collateral for such instruments.

# **Contingencies**

Refer to Note 14 Contingencies in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, which is incorporated herein by reference, for a description of various legal proceedings, lawsuits and administrative actions.

#### **Table of Contents**

#### **New Accounting Standards**

Refer to Note 1 Summary of Significant Accounting Policies in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, which is incorporated herein by reference, for a description of new accounting pronouncements, including the expected impact on the Company s Condensed Consolidated Financial Statements and related disclosures.

# **Critical Accounting Policies and Estimates**

Management has evaluated the accounting policies used in the preparation of the Company s condensed financial statements and related notes and believes those policies to be reasonable and appropriate. Certain of these accounting policies require the application of significant judgment by management in selecting appropriate assumptions for calculating financial estimates. By their nature, these judgments are subject to an inherent degree of uncertainty. These judgments are based on historical experience, trends in the industry, information provided by customers and information available from other outside sources, as appropriate. The most significant areas involving management judgments and estimates may be found in the Company s 2009 Annual Report on Form 10-K, filed on February 26, 2010, in the Critical Accounting Policies and Estimates section of Management s Discussion and Analysis and in Note 1 Summary of Significant Accounting Policies in the Notes to Consolidated Financial Statements. There were no significant changes to the Company s critical accounting policies during the quarter ended September 30, 2010.

#### **Cautionary Statement Regarding Forward-Looking Statements**

All of the statements in Management s Discussion and Analysis of Financial Condition and Results of Operations, other than historical facts, are forward-looking statements, including, without limitation, the statements made under the caption Outlook. As a general matter, forward-looking statements are those focused upon anticipated events or trends, expectations, and beliefs relating to matters that are not historical in nature. The words could, anticipate, preliminary, expect, believe, estimate, intend, plan, will, foresee, project, forecast, or the negative thereon, and similar expressions identify forward-looking statements.

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for these forward-looking statements. In order to comply with the terms of the safe harbor, the Company notes that forward-looking statements are subject to known and unknown risks, uncertainties and other factors relating to the Company s operations and business environment, all of which are difficult to predict and many of which are beyond the control of the Company. These known and unknown risks, uncertainties and other factors could cause actual results to differ materially from those matters expressed in, anticipated by or implied by such forward-looking statements.

These risks, uncertainties and other factors include, but are not limited to: (1) the Company s exposure to the risks associated with weak global economic growth, which may negatively impact its revenues, liquidity, suppliers and customers; (2) exposure to economic downturns and market cycles, particularly the level of oil and natural gas prices and oil and natural gas drilling production, which affect demand for the Company s petroleum products, and industrial production and manufacturing capacity utilization rates, which affect demand for the

45

#### **Table of Contents**

Company s industrial products; (3) the risks associated with intense competition in the Company s market segments, particularly the pricing of the Company s products; (4) the risks that the Company will not realize the expected financial and other benefits from the acquisition of CompAir and restructuring actions; (5) the risks of large or rapid increases in raw material costs or substantial decreases in their availability, and the Company s dependence on particular suppliers, particularly iron casting and other metal suppliers; (6) economic, political and other risks associated with the Company s international sales and operations, including changes in currency exchange rates (primarily between the USD, the EUR, the GBP and the CNY); (7) the risk of non-compliance with U.S. and foreign laws and regulations applicable to the Company s international operations, including the U.S. Foreign Corrupt Practices Act and other similar laws; (8) the risks associated with the potential loss of key customers for petroleum products and the potential resulting negative impact on the Company s profitability and cash flows; (9) the risks associated with potential product liability and warranty claims due to the nature of the Company s products; (10) the risk of possible future charges if the Company determines that the value of goodwill and other intangible assets, representing a significant portion of the Company s total assets, are impaired; (11) the ability to attract and retain quality executive management and other key personnel; (12) risks associated with the Company s indebtedness and changes in the availability or costs of new financing to support the Company s operations and future investments; (13) the ability to continue to identify and complete strategic acquisitions and effectively integrate such acquired companies to achieve desired financial benefits; (14) changes in discount rates used for actuarial assumptions in pension and other postretirement obligation and expense calculations and market performance of pension plan assets; (15) the risks associated with pending asbestos and silica personal injury lawsuits; (16) the risks associated with environmental compliance costs and liabilities, including the compliance costs and liabilities of future climate change regulations; (17) the risk that communication or information systems failure may disrupt the Company s business and result in financial loss and liability to its customers; (18) the risks associated with enforcing the Company s intellectual property rights and defending against potential intellectual property claims; and (19) the ability to avoid employee work stoppages and other labor difficulties. The foregoing factors should not be construed as exhaustive and should be read together with important information regarding risks and factors that may affect the Company s future performance set forth under Item 1A Risk Factors in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

These statements reflect the current views and assumptions of management with respect to future events. The Company does not undertake, and hereby disclaims, any duty to update these forward-looking statements, even though its situation and circumstances may change in the future. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this report. The inclusion of any statement in this report does not constitute an admission by the Company or any other person that the events or circumstances described in such statement are material.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company is exposed to certain market risks during the normal course of business arising from adverse changes in commodity prices, interest rates, and foreign currency exchange rates. The Company s exposure to these risks is managed through a combination of operating and financing activities. The Company selectively uses derivatives, including foreign currency forward contracts and interest rate swaps, to manage the risks from fluctuations in foreign currency exchange rates and interest rates. The Company does not purchase or hold derivatives for trading or speculative purposes. Fluctuations in commodity prices, interest rates, and foreign

46

#### **Table of Contents**

currency exchange rates can be volatile, and the Company s risk management activities do not totally eliminate these risks. Consequently, these fluctuations could have a significant effect on the Company s financial results.

Notional transaction amounts and fair values for the Company's outstanding derivatives, by risk category and instrument type, as of September 30, 2010, are summarized in Note 11 Hedging Activities and Fair Value Measurements in the Notes to Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

Commodity Price Risk

The Company is a purchaser of certain commodities, principally aluminum. In addition, the Company is a purchaser of components and parts containing various commodities, including cast iron, aluminum, copper, and steel. The Company generally buys these commodities and components based upon market prices that are established with the vendor as part of the purchase process. The Company does not use commodity derivatives to hedge commodity prices.

The Company has long-term contracts with some of its suppliers of key components. However, to the extent that commodity prices increase and the Company does not have firm pricing from its suppliers, or its suppliers are not able to honor such prices, the Company may experience margin declines to the extent it is not able to increase selling prices of its products.

Interest Rate Risk

The Company s exposure to interest rate risk results primarily from its borrowings of \$305.6 million at September 30, 2010. The Company manages its exposure to interest rate risk by maintaining a mixture of fixed and variable rate debt and, from time to time, uses pay-fixed interest rate swaps as cash flow hedges of variable rate debt in order to adjust the relative proportions of fixed and variable rate debt. The interest rates on approximately 69% of the Company s borrowings were effectively fixed as of September 30, 2010. If the relevant LIBOR-based interest rates for all of the Company s borrowings had been 100 basis points higher than actual in the nine-month period of 2010, the Company s interest expense would have increased by \$0.8 million.

Exchange Rate Risk

A substantial portion of the Company s operations is conducted by its subsidiaries outside of the U.S. in currencies other than the USD. Almost all of the Company s non-U.S. subsidiaries conduct their business primarily in their local currencies, which are also their functional currencies. The USD, EUR, GBP, and CNY are the principal currencies in which the Company and its subsidiaries transact.

The Company is exposed to the impacts of changes in foreign currency exchange rates on the translation of its non-U.S. subsidiaries net assets and earnings into USD. The Company partially offsets these exposures by having certain of its non-U.S. subsidiaries act as the obligor on a portion of its borrowings and by denominating such borrowings, as well as a portion of the borrowings for which the Company is the obligor, in currencies other than the USD. Of the Company s total net assets of \$1,162.9 million at September 30, 2010, approximately \$955.7 million was denominated in currencies other than the USD. Borrowings by the Company s non-U.S.

47

#### **Table of Contents**

subsidiaries at September 30, 2010 totaled \$18.3 million, and the Company s consolidated borrowings denominated in currencies other than the USD totaled \$89.2 million. Fluctuations due to changes in foreign currency exchange rates in the value of non-USD borrowings that have been designated as hedges of the Company s net investment in foreign operations are included in other comprehensive income.

The Company and its subsidiaries are also subject to the risk that arises when they, from time to time, enter into transactions in currencies other than their functional currency. To mitigate this risk, the Company and its subsidiaries typically settle intercompany trading balances monthly. The Company also selectively uses forward currency contracts to manage this risk. At September 30, 2010, the notional amount of open forward currency contracts was \$109.9 million and their aggregate fair value was a liability of \$4.6 million.

To illustrate the impact of foreign currency exchange rates on the Company s financial results, the Company s operating income for the nine-month period of 2010 would have decreased by approximately \$10.6 million if the USD had been 10 percent more valuable than actual relative to other currencies. This calculation assumes that all currencies change in the same direction and proportion to the USD and that there are no indirect effects of the change in the value of the USD such as changes in non-USD sales volumes or prices.

#### **Item 4. Controls and Procedures**

The Company s management carried out an evaluation (as required by Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the Exchange Act )), with the participation of the President and Chief Executive Officer and the Vice President and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon this evaluation, the President and Chief Executive Officer and Vice President and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report on Form 10-Q, such that the information relating to the Company and its consolidated subsidiaries required to be disclosed by the Company in the reports that it files or submits under the Exchange Act (i) is recorded, processed, summarized, and reported, within the time periods specified in the Securities and Exchange Commission s rules and forms, and (ii) is accumulated and communicated to the Company s management, including its principal executive and financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

In addition, the Company s management carried out an evaluation, as required by Rule 13a-15(d) of the Exchange Act, with the participation of the President and Chief Executive Officer and the Vice President and Chief Financial Officer, of changes in the Company s internal control over financial reporting. Based on this evaluation, the President and Chief Executive Officer and the Vice President and Chief Financial Officer concluded that there were no changes in the Company s internal control over financial reporting that occurred during the quarter ended September 30, 2010 that have materially affected, or that are reasonably likely to materially affect, the Company s internal control over financial reporting.

48

#### PART II OTHER INFORMATION

#### **Item 1. Legal Proceedings**

The Company is a party to various legal proceedings and administrative actions. The information regarding these proceedings and actions is included under Note 14 Contingencies to the Company's Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, which is incorporated herein by reference.

#### Item 1A. Risk Factors

For information regarding factors that could affect the Company s results of operations, financial condition and liquidity, see (i) the risk factors discussion provided under Part I, Item 1A of the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2009 and (ii) the Cautionary Statement Regarding Forward-Looking Statements included in Part I, Item 2 of this Quarterly Report on Form 10-Q, which are incorporated herein by reference.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Repurchases of equity securities during the three months ended September 30, 2010 are listed in the following table.

			Total	Maximum
			Number of	Number
			Shares	of Shares that
			Purchased	May
	Total		as Part of	Yet Be
	Number		Publicly	Purchased
		Average	Announced	<b>Under the Plans</b>
	of Shares	Price	Plans	or
		Paid per	or	
Period	Purchased <sup>(1)</sup>	Paid per Share <sup>(2)</sup>	or Programs <sup>(3)</sup>	Programs <sup>(3)</sup>
Period July 1, 2010 July 31, 2010	Purchased <sup>(1)</sup>	-		Programs <sup>(3)</sup> 2,616,987
	Purchased <sup>(1)</sup>	Share <sup>(2)</sup>		•
July 1, 2010 July 31, 2010		Share <sup>(2)</sup> n/a		2,616,987

- (1) Includes shares
  exchanged or
  surrendered in
  connection with
  the exercise of
  options under
  Gardner Denver s
  Amended and
  Restated
  Long-Term
  Incentive Plan.
- (2) Excludes commissions.
- (3) In November 2008,

the Board of Directors authorized the Company to acquire up to 3.0 million shares of its common stock. As of September 30, 2010, 383,013 shares had been repurchased under this repurchase program.

49

#### **Table of Contents**

#### **Item 5. Other Information**

Separation Agreement with Helen W. Cornell

As previously reported in the Company s Current Report on Form 8-K filed on September 23, 2010, Michael M. Larsen succeeded Helen W. Cornell as the Company s Chief Financial Officer effective October 11, 2010. On November 3, 2010, the Company and Mrs. Cornell entered into a separation agreement under which Mrs. Cornell will leave the Company on November 26, 2010 (the Separation Date ). Under the agreement, Mrs. Cornell agreed to certain non-disparagement, non-competition, and confidentiality provisions and released the Company from any claims arising out of her employment. All of Mrs. Cornell s outstanding long-term cash bonus awards, along with restricted stock units and stock options that were granted after December 31, 2009, will be forfeited and cancelled in full on the Separation Date. Mrs. Cornell s outstanding restricted stock units and stock options granted prior to December 31, 2009 will vest on the Separation Date, and such stock options will remain exercisable for 90 days following the Separation Date. Mrs. Cornell will also receive a grant of restricted stock units under the Company s Long-Term Incentive Plan with a market value of \$150,000, which will cliff vest in three years. Mrs. Cornell will also be entitled to receive a pro-rata cash payment under the Company s Executive Annual Bonus Plan (to the extent that the performance goals for this bonus are met), a one-time cash bonus to compensate for certain taxes on Mrs. Cornell s distribution from the Supplemental Excess Defined Contribution Plan, and other specified benefits. All other employee benefits terminate on the Separation Date.

Relocation Policy for Executive Officers

Consistent with past practice and policy, on November 2, 2010 the Company s Board of Directors approved a relocation policy (the Relocation Policy) for the Company s executive officers in connection with the relocation of the Company s headquarters to the greater Philadelphia metropolitan area. The Company s relocation benefits are intended to approximate the relocation benefits received by industry counterparts and will be subject to periodic review by the Company s Management Development and Compensation Committee.

Under the terms of the Relocation Policy, the Company s executive officers are eligible to receive relocation benefits, including, among things:

Shipment and storage of household goods;

Reimbursement of temporary living, including closing costs;

A miscellaneous expense allowance equal to one month s base salary;

Subject to a minimum 90 day marketing period, a guaranteed buy-out of each executive s current home at an appraised value;

Loss on sale protection, if necessary, for the sale of each executive s home; and

Tax assistance for certain relocation benefits.

The Relocation Policy also contains a two year clawback feature.

#### Item 6. Exhibits

See the list of exhibits in the Index to Exhibits to this Quarterly Report on Form 10-Q, which is incorporated herein by reference.

50

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GARDNER DENVER, INC.

(Registrant)

Date: November 4, 2010 By: /s/ Barry L. Pennypacker

Barry L. Pennypacker

President and Chief Executive Officer

Date: November 4, 2010 By: /s/ Michael M. Larsen

Michael M. Larsen

Vice President and Chief Financial

Officer

Date: November 4, 2010 By: /s/ David J. Antoniuk

David J. Antoniuk

Vice President and Corporate Controller

(Principal Accounting Officer)

51

# GARDNER DENVER, INC. INDEX TO EXHIBITS

Exhibit	
No.	Description
3.1	Certificate of Incorporation of Gardner Denver, Inc., as amended on May 3, 2006, filed as Exhibit 3.1 to
	Gardner Denver, Inc. s Current Report on Form 8-K, filed May 3, 2006, and incorporated herein by
	reference.
3.2	Amended and Restated Bylaws of Gardner Denver, Inc., filed as Exhibit 3.2 to Gardner Denver, Inc. s Current Report on Form 8-K, filed August 4, 2008, and incorporated herein by reference.
4.1	Amended and Restated Rights Agreement, dated as of January 17, 2005, between Gardner Denver, Inc. and National City Bank as Rights Agent, filed as Exhibit 4.1 to Gardner Denver, Inc. s Current Report on Form 8-K, filed January 21, 2005, and incorporated herein by reference.
4.2	Amendment No. 1 to the Amended and Restated Rights Agreement, dated as of October 29, 2009, between Gardner Denver, Inc. and Wells Fargo Bank, National Association as Rights Agent, filed as Exhibit 4.2 to Gardner Denver, Inc. s Current Report on Form 8-K, filed October 29, 2009, and incorporated herein by reference.
4.3	Form of Indenture by and among Gardner Denver, Inc., the Guarantors and The Bank of New York Trust Company, N.A., as trustee, filed as Exhibit 4.1 to Gardner Denver, Inc. s Current Report on Form 8-K, filed May 4, 2005, and incorporated herein by reference.
10.1+	Offer Letter of Employment, effective as of September 17, 2010, between Gardner Denver, Inc. and Michael M. Larsen, filed as Exhibit 10.1 to Gardner Denver, Inc. s Current Report on Form 8-K, filed September 23, 2010, and incorporated herein by reference.
31.1*	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) or 15d-14(a) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) or 15d-14(a) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1**	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2**	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS§	XBRL Instance Document
101.SCH§	XBRL Taxonomy Extension Schema Document
101.CAL§	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB§	XBRL Taxonomy Extension Label Linkbase Document
	52

#### **Exhibit**

No. Description
101.PRE§ XBRL Taxonomy Extension Presentation Linkbase Document

- Management contract or compensatory plan or arrangement.
- \* Filed herewith.
- \*\* This exhibit is

furnished

herewith and

shall not be

deemed filed for

purposes of

Section 18 of

the Securities

Exchange Act of

1934, as

amended, or

otherwise

subject to the

liability of that

section, and

shall not be

deemed to be

incorporated by

reference into

any filing under

the Securities

Act of 1933, as

amended, or the

Securities

Exchange Act of

1934, as

amended, except

as expressly set

forth by specific

reference in

such filing.

§ These exhibits

are furnished

herewith. In

accordance with

Rule 406T of Regulation S-T, these exhibits are not deemed to be filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are not deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under these sections.

53