PROVIDENT FINANCIAL HOLDINGS INC
Form 10-Q
February 07, 2006
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q
(Mark One)
[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2005
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

## Commission File Number 000-28304

## PROVIDENT FINANCIAL HOLDINGS. INC.

(Exact name of registrant as specified in its charter)
Delaware
33-0704889
(State or other jurisdiction of incorporation or organization)
(I.R.S. Employer

Identification No.)

3756 Central Avenue, Riverside, California 92506
(Address of principal executive offices and zip code)
(951) 686-6060
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or
15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \underline{\mathbf{X} .} \mathrm{No}
$$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated
filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.
Large accelerated filer [ $]$ Accelerated filer [X ] Non-accelerated filer [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

Yes _. No $\underline{\text { X. }}$

## APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of class: $\quad$ As of January

## 31. 2006

Common stock, \$ 0.01 par value, per share
6,823,796
shares*

* Includes 319,552 shares held by the Employee Stock Ownership Plan that have not been released, committed to
be released, or allocated to participant accounts; and 9,588 shares held by the Management Recognition Plan
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## PROVIDENT FINANCIAL HOLDINGS, INC.

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(Unaudited)

Dollars in Thousands

|  | December 31, <br> 2005 | June 30, <br> 2005 |
| :--- | ---: | ---: |
| Assets |  |  |
| Cash and due from banks <br> Federal funds sold |  <br> Cash and cash equivalents <br> $\quad 44,439$ | $\$ 20,342$ <br> 5,560 |
| Investment securities - held to maturity <br> (fair value $\$ 49,985$ and $\$ 51,327$, respectively) | 44,439 | 25,902 |


| Investment securities - available for sale, at fair value | 148,390 | 180,204 |
| :--- | ---: | ---: |
| Loans held for investment, net of allowance for loan losses of |  |  |
| $\$ 9,253$ and $\$ 9,215$, respectively | $1,161,764$ | $1,131,905$ |
| Loans held for sale, at lower of cost or market | 7,793 | 5,691 |
| Receivable from sale of loans | 100,752 | 167,813 |
| Accrued interest receivable | 6,502 | 6,294 |
| Real estate held for investment, net | 653 | 9,853 |
| Federal Home Loan Bank ("FHLB") - San Francisco stock | 38,849 | 37,130 |
| Premises and equipment, net | 7,318 | 7,443 |
| Prepaid expenses and other assets | 8,234 | 7,659 |


| Liabilities and Stockholders' Equity |  |  |
| :--- | ---: | ---: |
| Liabilities: |  |  |
| Non-interest bearing deposits | $\$ 50,739$ | $\$ 48,173$ |
| Interest bearing deposits | 894,359 | 870,458 |
| Total deposits | 945,098 | 918,631 |
|  |  | 467,228 |
| Borrowings | 33,093 | 560,845 |
| Accounts payable, accrued interest and other liabilities | $1,445,419$ | $1,509,133$ |

Commitments and Contingencies
Stockholders' equity:
Preferred stock, $\$ .01$ par value ( $2,000,000$ shares authorized;
none issued and outstanding).
Common stock, $\$ .01$ par value ( $15,000,000$ shares authorized; 12,038,772 and 11,973,340 shares issued, respectively; 6,823,796 and 6,956,815 shares outstanding, respectively) 120
Additional paid-in capital 69,497
$\begin{array}{ll}\text { Retained earnings } & 137,756\end{array}$
Treasury stock at cost $(5,214,976$ and $5,016,525$ shares, $(67,486)$ respectively)
Unearned stock compensation
(973)

Accumulated other comprehensive (loss) income, net of tax
(210)

| Total stockholders' equity | 130,505 | 122,989 |
| :---: | :---: | :---: |

Total liabilities and stockholders' equity
\$ 1,575,924
\$ 1,632,122

The accompanying notes are an integral part of these condensed consolidated financial statements.

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PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Operations
(Unaudited)
In Thousands, Except Per Share Information

|  | Quarter Ended December 31, |  | Six Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Interest income: |  |  |  |  |
| Loans receivable, net | \$ 18,993 | \$ 15,766 | \$ 38,036 | \$ 30,449 |
| Investment securities | 1,725 | 2,171 | 3,538 | 4,204 |
| FHLB - San Francisco stock | 457 | 303 | 862 | 673 |
| Interest-earning deposits | 53 | 6 | 93 | 11 |
| Total interest income | 21,228 | 18,246 | 42,529 | 35,337 |
| Interest expense: |  |  |  |  |
| Checking and money market deposits | 311 | 294 | 598 | 589 |
| Savings deposits | 838 | 1,172 | 1,742 | 2,407 |
| Time deposits | 4,307 | 2,483 | 8,089 | 4,487 |
| Borrowings | 4,806 | 3,922 | 10,164 | 7,527 |
| Total interest expense | 10,262 | 7,871 | 20,593 | 15,010 |
| Net interest income, before provision for loan losses | 10,966 | 10,375 | 21,936 | 20,327 |
| (Recovery) provision for loan losses | (27) | 260 | 38 | 902 |
| Net interest income, after provision for loan losses | 10,993 | 10,115 | 21,898 | 19,425 |
| Non-interest income: |  |  |  |  |
| Loan servicing and other fees | 791 | 450 | 1,434 | 849 |
| Gain on sale of loans, net | 3,356 | 5,085 | 7,749 | 9,461 |
| Real estate operations, net | (26) | 151 | (21) | 271 |
| Deposit account fees | 550 | 420 | 1,044 | 875 |
| Gain on sale of investment securities | - | - | - | 384 |
| Gain on sale of real estate | 6,283 | - | 6,283 | - |
| Other | 457 | 391 | 877 | 750 |
| Total non-interest income | 11,411 | 6,497 | 17,366 | 12,590 |

Non-interest expense:

| Salaries and employee benefits | 4,977 | 5,314 | 10,181 | 10,391 |
| :--- | ---: | ---: | ---: | ---: |
| Premises and occupancy | 718 | 633 | 1,511 | 1,304 |
| Equipment | 406 | 387 | 805 | 791 |
| Professional expenses | 293 | 285 | 637 | 505 |
| Sales and marketing expenses | 255 | 269 | 474 | 451 |
| Other | 1,120 | 1,151 | 2,314 | 2,207 |
| Total non-interest expense | 7,769 | 8,039 | 15,922 | 15,649 |
| Income before taxes | 14,635 | 8,573 | 23,342 | 16,366 |
| Provision for income taxes | 6,252 | 3,539 | 10,026 | 7,077 |
| Net income | $\$ 8,383$ | $\$ 5,034$ | $\$ 13,316$ | $\$ 9,289$ |
|  |  |  |  |  |
| Basic earnings per share | $\$ 1.28$ | $\$ 0.77$ | $\$ 2.03$ | $\$ 1.41$ |
| Diluted earnings per share | $\$ 1.23$ | $\$ 0.71$ | $\$ 1.93$ | $\$ 1.31$ |
| Cash dividends per share | $\$ 0.14$ | $\$ 0.14$ | $\$ 0.28$ | $\$ 0.24$ |

The accompanying notes are an integral part of these condensed consolidated financial statements.
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PROVIDENT FINANCIAL HOLDINGS, INC. Condensed Consolidated Statements of Changes in Stockholders' Equity
(Unaudited)
Dollars in Thousands
For the Quarters Ended December 31, 2005 and 2004

Total comprehensive
income
Purchase of treasury
stock (1) (169,589)
(1) Includes the repurchase of 574 shares of distributed restricted stock.
(2) Management Recognition Plan ("MRP").
(3) Employee Stock Ownership Plan ("ESOP").

|  | Common Stock |  | Additional <br> Paid-In <br> Capital | Retained Earnings | Treasury Stock |  Accumulated <br>  Other <br> Compre-  <br> Unearned hensive <br> Stock Income <br> Compensation (Loss) |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  |  |  |  |  |  |
| Balance at September | 6,993,029 | \$ 119 | \$ 57,573 | \$ | \$) | \$ () | \$ 578 | \$ |
| 30, 2004 |  |  |  | 114,876 | (59,324 | 1,744 |  | 112,078 |
| Comprehensive income: |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 5,034 |  |  |  | 5,034 |
| Unrealized holding |  |  |  |  |  |  |  |  |
| loss on securities available |  |  |  |  |  |  |  |  |
| for sale, net of tax benefit of |  |  |  |  |  |  | (365) | (365) |
| \$ 329 |  |  |  |  |  |  |  |  |
| Total comprehensive income |  |  |  |  |  |  |  | 4,669 |


(1) Includes the repurchase of 3,619 shares of distributed restricted stock.

The accompanying notes are an integral part of these condensed consolidated financial statements.
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PROVIDENT FINANCIAL HOLDINGS, INC. Condensed Consolidated Statements of Changes in Stockholders' Equity

(Unaudited)<br>Dollars in Thousands

For the Six Months Ended December 31, 2005 and 2004

|  | CommonStock |  | Additional <br> Paid-In <br> Capital | Retained <br> Earnings | Treasury Stock |  Accumulated <br>  Other <br>  Compre- <br> Unearned hensive <br> Stock Income <br> Compensation (Loss) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  |  |  |  |  | Total |
| Balance at June 30, 2005 | 6,956,815 | \$ 120 | \$ 59,497 | $\begin{array}{r} \$ \\ 126,381 \end{array}$ | $\begin{gathered} \$) \\ (62,046 \end{gathered}$ | $\begin{gathered} \$() \\ 1,272 \end{gathered}$ | \$ 309 | $\begin{array}{r} \$ \\ 122,989 \end{array}$ |
| Comprehensive income: <br> Net income <br> Unrealized holding |  |  |  | 13,316 |  |  |  | 13,316 |
| loss on <br> securities available for sale, |  |  |  |  |  |  |  |  |

net of tax benefit of \$ 376
Total comprehensive 12,797
income

(1)Includes the repurchase of 1,436 shares of distributed restricted stock.

|  | Common Stock |  | Additional <br> Paid-In <br> Capital | Retained Earnings | Treasury Stock |  Accumulated <br>  Other <br>  Compre- <br> Unearned hensive <br> Stock (Loss) <br> Compensation Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  |  |  |  |  | Total |
| Balance at June 30, 2004 | 7,091,719 | \$ 119 | \$ 57,186 | $\begin{array}{r} \$ \\ 111,329 \end{array}$ | $\begin{gathered} \$) \\ (56,753 \end{gathered}$ | $\begin{gathered} \$() \\ 1,889 \end{gathered}$ | \$ (10) | $\begin{array}{r} \$ \\ 109,982 \end{array}$ |
| Comprehensive income <br> Net income <br> Unrealized holding gain on securities available |  |  |  | 9,289 |  |  |  | 9,289 |
| for sale, net of tax expense of \$ 161 |  |  |  |  |  |  | 223 | 223 |
| Total comprehensive income |  |  |  |  |  |  |  | 9,512 |


(1) Includes the repurchase of 4,309 shares of distributed restricted stock.

The accompanying notes are an integral part of these condensed consolidated financial statements.
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PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Cash Flows
(Unaudited - Dollars in Thousands )
Six months Ended
December 31,
$2005 \quad 2004$

Cash flows from operating activities:

| Net income | $\$ 13,316$ | $\$ 9,289$ |
| :--- | :---: | ---: |
| Adjustments to reconcile net income to net cash provided by (used for) <br> operating activities: |  |  |
| $\quad$Depreciation and amortization | 1,597 | 1,593 |
| Amortization of servicing rights | 242 | 240 |
| (Recovery) impairment provision for servicing assets | $(81)$ | 36 |
| Addition to servicing assets | $(96)$ | $(346)$ |
| Provision for loan losses. | 38 | 902 |
| Gain on sale of loans | $(7,749)$ | $(9,461)$ |
| Gain on sale of investment securities | - | $(384)$ |
| Gain on sale of real estate | $(6,283)$ | - |
| Stock compensation | 925 | 871 |


| FHLB - San Francisco stock dividend | (822) | (591) |
| :---: | :---: | :---: |
| Tax benefit from non-qualified equity compensation | (398) | 29 |
| Increase (decrease) in accounts payable and other liabilities | 4,479 | $(7,890)$ |
| Increase in prepaid expense and other assets | $(1,139)$ | (396) |
| Loans originated for sale | $(691,657)$ | $(612,160)$ |
| Proceeds from sale of loans and net change in receivable from sale of loans | 745,892 | 590,445 |
| Net cash provided by (used for) operating activities | 58,264 | $(27,823)$ |
| Cash flows from investing activities: |  |  |
| Net increase in loans held for investment | $(11,653)$ | $(171,900)$ |
| Maturity and call of investment securities held to maturity | 1,000 | 6,975 |
| Principal payments from mortgage-backed securities | 30,416 | 31,618 |
| Purchase of investment securities available for sale |  | $(49,345)$ |
| Proceeds from sales of investment securities available for sale | - | 390 |
| Proceeds from sale of real estate | 15,510 | - |
| Purchase of FHLB - San Francisco stock | (897) | $(5,124)$ |
| Net additions of real estate | - | (172) |
| Net purchases of premises and equipment | (478) | (269) |
| Net cash provided by (used for) investing activities | 33,898 | $(187,827)$ |
| Cash flows from financing activities: |  |  |
| Net increase in deposits | 26,467 | 60,352 |
| (Repayment of) proceeds from borrowings, net | $(93,617)$ | 138,484 |
| Exercise of stock options | 508 | 293 |
| Tax benefit from non-qualified equity compensation | 398 | - |
| Cash dividends | $(1,941)$ | $(1,687)$ |
| Treasury stock purchases | $(5,440)$ | $(2,674)$ |
| Net cash (used for) provided by financing activities | $(73,625)$ | 194,768 |
| Net increase (decrease) in cash and cash equivalents | 18,537 | $(20,882)$ |
| Cash and cash equivalents at beginning of period | 25,902 | 38,349 |
| Cash and cash equivalents at end of period | \$ 44,439 | \$ 17,467 |
| Supplemental information: |  |  |
| Cash paid for interest | \$ 20,211 | \$ 14,678 |
| Cash paid for income taxes | \$ 6,800 | \$ 7,400 |
| Transfer of loans held for investment to loans held for sale | \$ 18,472 | \$ 5,625 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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PROVIDENT FINANCIAL HOLDINGS, INC. NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2005
Note 1: Basis of Presentation
The unaudited interim condensed consolidated financial statements included herein reflect all adjustments which are, in the opinion of management, necessary to present a fair statement of the results of operations for the interim periods presented. All such adjustments are of a normal, recurring nature. The balance sheet data at June 30, 2005 is derived from the audited consolidated financial statements of Provident Financial Holdings, Inc. and its wholly owned subsidiary, Provident Savings Bank, F.S.B. (collectively, the "Corporation"). Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") with respect to interim financial reporting. It is recommended that these unaudited interim condensed consolidated financial statements be read in conjunction with the audited consolidated financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended June 30, 2005, as amended (SEC File No. 000-28304). Certain amounts in the prior periods' financial statements have been reclassified to conform to the current period's presentation. The results of operations for the quarter and six months ended December 31, 2005 are not necessarily indicative of results that may be expected for the entire fiscal year ending June 30, 2006.

Note 2: Recent Accounting Pronouncements

## Statement of Financial Accounting Standards ("SFAS" or "Statement") No. 154:

In May 2005, the Financial Accounting Standards Board ("FASB") issued SFAS No. 154, "Accounting Changes and Error Corrections," that addresses accounting for changes in accounting principle, changes in accounting estimates, changes required by an accounting pronouncement in the instance that the pronouncement does not include specific transition provisions, and error corrections. SFAS No. 154 requires retrospective application to prior periods' financial statements of changes in accounting principle and error correction unless impracticable to do so. SFAS No. 154 states an exception to retrospective application when a change in accounting principle, or the method of applying it, may be inseparable from the effect of a change in accounting estimate. When a change in principle is inseparable from a change in estimate, such as depreciation, amortization or depletion, the change to the financial statements is to be presented in a prospective manner. SFAS No. 154 and the required disclosures are effective for accounting changes and error corrections in fiscal years beginning after December 15, 2005.

## SFAS No. 123R:

In December 2004, the FASB issued SFAS No. 123R, "Share-Based Payment." This Statement supersedes Accounting Principles Board ("APB") Opinion No. 25 and its related implementation guidance and is a revision of SFAS No. 123. This Statement establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services. It also addresses transactions in which an entity incurs liabilities in exchange for goods or services that are based on the fair value of the entity's equity instruments or that may be settled by the issuance of those equity instruments. This Statement focuses primarily on accounting for transactions in which an entity obtains employee services in share-based payment transactions. This Statement requires a public entity to measure the cost of employee services received in exchange for awards of equity instruments based on the grant-date fair value of the award. That cost will be recognized over the period during which an employee is required to provide

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service in exchange for the award - the requisite service period (usually the vesting period). No compensation cost is recognized for equity instruments for which employees do not render the requisite service. The grant-date fair value of employee share options and similar instruments will be estimated using option-pricing models adjusted for unique characteristics of those instruments (unless observable market prices for the same or similar instruments are available). If an equity award is modified after the grant date, incremental compensation cost will be recognized in an amount equal to the excess of the fair value of the modified award over the fair value of the original award immediately before the modification.

## <PAGE>

The Corporation adopted the revised accounting for stock-based compensation requirements on July 1, 2005. SFAS No. 123R allows for two alternative transition methods. The Corporation intends to follow the modified prospective method, which requires application of the new statement to new awards and to awards modified, repurchased, or cancelled after the required effective date. Additionally, compensation cost for the portion of awards for which the requisite service has not been rendered that are outstanding as of the required effective date shall be recognized as the requisite services are rendered on or after the effective date. The compensation cost of that portion of awards shall be based on the grant-date fair value of those awards as calculated for pro-forma disclosures under the original SFAS No. 123.

## FASB Staff Position ("FSP") Financial Accounting Standards ("FAS") No. 115-1:

In June 2005, the FASB decided not to provide additional guidance on the meaning of other-than-temporary impairment, and directed the staff to issue proposed FSP Emerging Issues Task Force ("EITF") No. 03-1-a,
"Implementation Guidance for the Application of Paragraph 16 of EITF Issue No. 03-1," as final. The final FSP (retitled FSP FAS 115-1), "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments," was issued on November 3, 2005. FSP FAS 115-1 addresses the determination as to when an investment is considered impaired, whether that impairment is other than temporary, and the measurement of an impairment loss. The FSP also includes accounting considerations subsequent to the recognition of an other-than-temporary impairment and requires certain disclosures about unrealized losses that have not been recognized as other-than-temporary impairments.

FSP FAS 115-1 amends FASB Statement No. 115, "Accounting for Certain Investments in Debt and Equity Securities", and APB Opinion No. 18, "The Equity Method of Accounting for Investments in Common Stock". Additionally, FSP FAS 115-1 nullifies certain requirements of EITF No. 03-1 and supersedes EITF No. D-44, "Recognition of Other-Than-Temporary Impairment upon the Planned Sale of a Security Whose Cost Exceeds Fair Value." The FSP specifically: (a) nullifies the requirements of paragraphs 10-18 of EITF No. 03-1 (b) carries forward the requirements of paragraphs 8 and 9 of EITF No. 03-1 with respect to cost-method investments (c) carries forward the disclosure requirements included in paragraphs 21 and 22 of EITF No. 03-1 and related examples and (d) references existing other-than-temporary impairment guidance. The guidance in FSP FAS 115-1 shall be applied to reporting periods beginning after December 15, 2005. Implementation of FSP FAS 115-1 is not expected to have a material impact on the Corporation's financial position, results of operations or cash flows.

## Note 3: Earnings Per Share and Stock-Based Compensation

## Earnings Per Share:

Basic earnings per share ("EPS") excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into
common stock or resulted in the issuance of common stock that would then share in the earnings of the entity. The following table provides the basic and diluted EPS computations for the quarters and six months ended December 31, 2005 and 2004, respectively.

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| (In Thousands, Except Earnings Per Share) | For the Quarter Ended December 31, |  | For the Six Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |

Numerator:
Net income for basic earnings per share and diluted earnings per share - income available to common stockholders

$$
\$ 8,383
$$

\$5,034
\$ 13,316
\$ 9,289

Denominator:
For basic earnings per share:
Weighted-average shares
6,546
6,577
6,565
6,589
Effect of dilutive securities:

| Stock option dilution | 289 | 520 | 311 | 489 |
| :--- | ---: | ---: | ---: | ---: |
| Stock award dilution | 6 | 11 | 8 | 13 |

For diluted earnings per share:
Adjusted weighted-average shares and assumed conversions

$$
6,841
$$

7,108
6,884
7,091

| Basic earnings per share | $\$ 1.28$ | $\$ 0.77$ | $\$ 2.03$ | $\$ 1.41$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted earnings per share | $\$ 1.23$ | $\$ 0.71$ | $\$ 1.93$ | $\$ 1.31$ |

Prior to the quarter ended September 30, 2005, stock options were accounted for under APB Opinion No. 25 using the intrinsic value method. Accordingly, no stock option expense was recorded in periods prior to the quarter ended September 30, 2005, since the exercise price of the options issued has always been equal to the market value at the date of grant. SFAS No. 123R requires companies to recognize in the statement of operations the grant-date fair value of stock options and other equity-based compensation issued to employees and directors. Effective July 1, 2005, the Corporation adopted SFAS No. 123R using the modified prospective method under which the provisions of SFAS No. 123R are applied to new awards and to awards modified, repurchased or cancelled after June 30, 2005 and to awards outstanding on June 30, 2005 for which requisite service has not yet been rendered.

Had the Corporation determined compensation cost based on the fair value at the grant date for stock options exercisable under SFAS No. 123R prior to July 1, 2005, the Corporation's results of operations would have been
adjusted to the pro forma amounts for the periods indicated below:

| (In Thousands, Except Earnings Per Share) | For the Quarter Ended December 31, |  | For the Six Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Net income, as reported | \$ 8,383 | \$ 5,034 | \$ 13,316 | \$ 9,289 |
| Add: |  |  |  |  |
| Stock-based compensation expense included in the reported net income, net of tax | (15) | 20 | 45 | 39 |
| Deduct: <br> Total stock-based compensation expense, determined using fair value method, net of |  |  |  |  |
| tax | 15 | ( 122) | ( 45) | ( 244) |
| Pro forma net income | \$8,383 | \$ 4,932 | \$ 13,316 | \$9,084 |
| Earnings per share: |  |  |  |  |
| Basic - as reported | \$ 1.28 | \$ 0.77 | \$ 2.03 | \$ 1.41 |
| Basic - pro forma | \$ 1.28 | \$ 0.75 | \$ 2.03 | \$ 1.38 |
| Diluted - as reported | \$ 1.23 | \$ 0.71 | \$ 1.93 | \$ 1.31 |
| Diluted - pro forma | \$ 1.23 | \$ 0.69 | \$ 1.93 | \$ 1.28 |

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## Note 4: Operating Segment Reports

The Corporation operates in two business segments: community banking (Provident Savings Bank, F.S.B. ("Bank") and mortgage banking (Provident Bank Mortgage ("PBM"), a division of the Bank). The following tables set forth condensed statements of operations and total assets for the Corporation's operating segments for the quarters and six months ended December 31, 2005 and 2004, respectively (in thousands).

For the Quarter Ended December 31, 2005

| Provident <br> Bank | Provident <br> Bank <br> Mortgage | Consolidated <br> Totals |
| :---: | :---: | :---: |
| $\$ 10,408$ | $\$ 585$ | $\$ 10,993$ |
| $(478)$ | 1,269 | 791 |

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| Gain on sale of loans, net (2) | 168 | 3,188 | 3,356 |
| :--- | :---: | ---: | ---: |
| Real estate operations, net | $(26)$ | - | $(26)$ |
| Deposit account fees | 550 | - | 550 |
| Gain on sale of real estate | 6,283 | - | 6,283 |
| Other | 457 | - | 457 |
| Total non-interest income | 6,954 | 4,457 | 11,411 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits <br> Premises and occupancy <br> Operating and administrative expenses | 3,202 | 1,775 | 4,977 |
| Total non-interest expense | 476 | 242 | 718 |
| Income before taxes | 4,100 | 974 | 2,074 |
| Total assets, end of period | $\$ 12,584$ | 2,991 | 7,769 |

(1) Includes an inter-company charge of $\$ 984$ credited to PBM by the Bank during the period to compensate PBM for originating loans held for investment.
(2) Includes an inter-company charge of $\$ 42$ credited to PBM by the Bank during the period to compensate PBM for servicing fees on loans sold on a servicing retained basis.

For the Quarter Ended December 31, 2004

|  | Provident Bank | Provident Bank Mortgage | Consolidated Totals |
| :---: | :---: | :---: | :---: |
| Net interest income, after provision for loan losses | \$ 9,156 | \$ 959 | \$ 10,115 |
| Non-interest income: |  |  |  |
| Loan servicing and other fees (1) | $(1,325)$ | 1,775 | 450 |
| Gain on sale of loans, net (2) | 150 | 4,935 | 5,085 |
| Real estate operations, net | 151 | - | 151 |
| Deposit account fees | 420 | - | 420 |
| Other | 390 | 1 | 391 |
| Total non-interest income | (214) | 6,711 | 6,497 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 3,321 | 1,993 | 5,314 |
| Premises and occupancy | 469 | 164 | 633 |
| Operating and administrative expenses | 1,099 | 993 | 2,092 |
| Total non-interest expense | 4,889 | 3,150 | 8,039 |


| Income before taxes | $\$ 4,053$ |  | $\$ 4,520$ |
| :--- | :--- | :---: | :---: |

(1) Includes an inter-company charge of $\$ 1.6$ million credited to PBM by the Bank during the period to compensate PBM
for originating loans held for investment.
(2) Includes an inter-company charge of $\$ 137$ credited to PBM by the Bank during the period to compensate PBM for servicing fees on loans sold on a servicing retained basis.

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For the Six Months Ended December 31, 2005

| Provident <br> Bank | Provident <br> Bank <br> Mortgage | Consolidated <br> Totals |
| :---: | :---: | :---: |
| $\$ 20,517$ | $\$ 1,381$ | $\$ 21,898$ |


| Non-interest income: |  |  |  |
| :--- | ---: | ---: | ---: |
| Loan servicing and other fees (1) | $(1,130)$ | 2,564 | 1,434 |
| Gain on sale of loans, net (2) | 314 | 7,435 | 7,749 |
| Real estate operations, net | $(21)$ | - | $(21)$ |
| Deposit account fees | 1,044 | - | 1,044 |
| Gain on sale of real estate | 6,283 | - | 6,283 |
| Other | 876 | 1 | 877 |
| Total non-interest income | 7,366 | 10,000 | 17,366 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits <br> Premises and occupancy <br> Operating and administrative expenses | 6,485 | 3,696 | 10,181 |
| Total non-interest expense | 2,261 | 488 | 1,511 |
| Income before taxes | 9,769 | 1,969 | 4,230 |
| Total assets, end of period | $\$ 18,114$ | 6,153 | 15,922 |

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(1) Includes an inter-company charge of $\$ 2.0$ million credited to PBM by the Bank during the period to compensate PBM
for originating loans held for investment.
(2) Includes an inter-company charge of $\$ 102$ credited to PBM by the Bank during the period to compensate PBM for servicing fees on loans sold on a servicing retained basis.

For the Six Months Ended December 31, 2004

|  | Provident Bank | Provident Bank Mortgage | Consolidated Totals |
| :---: | :---: | :---: | :---: |
| Net interest income, after provision for loan losses | \$ 17,342 | \$ 2,083 | \$ 19,425 |
| Non-interest income: |  |  |  |
| Loan servicing and other fees (1) | $(2,786)$ | 3,635 | 849 |
| Gain on sale of loans, net (2) | 258 | 9,203 | 9,461 |
| Real estate operations, net | 271 | - | 271 |
| Deposit account fees | 875 | - | 875 |
| Gain on sale of investment securities | 384 | - | 384 |
| Other | 747 | 3 | 750 |
| Total non-interest income | (251) | 12,841 | 12,590 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 6,539 | 3,852 | 10,391 |
| Premises and occupancy | 969 | 335 | 1,304 |
| Operating and administrative expenses | 2,182 | 1,772 | 3,954 |
| Total non-interest expense | 9,690 | 5,959 | 15,649 |
| Income before taxes | \$ 7,401 | \$ 8,965 | \$ 16,366 |
| Total assets, end of period | \$ 1,384,607 | \$ 131,879 | \$ 1,516,486 |

(1) Includes an inter-company charge of $\$ 3.3$ million credited to PBM by the Bank during the period to compensate PBM for originating loans held for investment.
(2) Includes an inter-company charge of $\$ 279$ credited to PBM by the Bank during the period to compensate PBM for servicing fees on loans sold on a servicing retained basis.
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Note 5: Derivative and Other Financial Instruments with Off-Balance Sheet Risks

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The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of originating loans or providing funds under existing lines of credit, and forward loan sale agreements to third parties. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying consolidated statements of financial condition. The Corporation's exposure to credit loss, in the event of non-performance by the counterparty to these financial instruments, is represented by the contractual amount of these instruments. The Corporation uses the same credit policies in entering into financial instruments with off-balance sheet risk as it does for on-balance sheet instruments.

As of December 31, 2005 and June 30, 2005, the Corporation had commitments to extend credit (on loans to be held for investment and loans to be held for sale) of $\$ 60.3$ million and $\$ 97.3$ million, respectively.

|  | December 31, <br> Commitments | June 30, <br> 2005 |
| :--- | ---: | ---: |
| (In Thousands) |  |  |
|  |  |  |
| Undisbursed loan funds - Construction loans | $\$ 85,708$ | $\$ 95,162$ |
| Undisbursed lines of credit - Single-family loans | 5,426 | 7,823 |
| Undisbursed lines of credit - Commercial business loans | 11,217 | 9,052 |
| Undisbursed lines of credit - Consumer loans | 20,450 | 1,631 |
| Commitments to extend credit on loans held for investment | $\$ 124,248$ | $\$ 126,980$ |
| Total |  |  |

In accordance with SFAS No. 133 and interpretations of the Derivatives Implementation Group of the FASB, the fair value of the commitments to extend credit on loans to be held for sale, forward loan sale agreements and put option contracts are recorded at fair value on the balance sheet, and are included in other assets or other liabilities. The Corporation does not apply hedge accounting to its derivative financial instruments; therefore, all changes in fair value are recorded in earnings. The net impact of derivative financial instruments on the consolidated statements of operations during the quarters ended December 31, 2005 and 2004 was a gain of $\$ 63,000$ and a gain of $\$ 132,000$, respectively. For the six months ended December 31, 2005 and 2004, the net impact of derivative financial instruments on the consolidated statements of operations was a gain of $\$ 382,000$ and a gain of $\$ 173,000$, respectively.

| Derivative Financial Instruments | December 31, 2005 |  | June 30, 2005 |  | December 31, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Fair <br> Value | Amount | Fair <br> Value | Amount | Fair <br> Value |
| (In Thousands) |  |  |  |  |  |  |
| Commitments to extend credit on loans to be held for sale (1) | \$ 39,879 | \$ 98 | \$ 84,037 | \$ (56) | \$ 59,307 | \$ 261 |
| Forward loan sale agreements | 25,070 | (19) | 48,000 | (85) | 15,000 | (14) |
| Put option contracts | 9,000 | 21 | 20,000 | 50 | 15,000 | 34 |
| Total | \$ 73,949 | \$ 100- | \$ 152,037 | \$ (91) | \$ 89,307 | \$ 281- |

(1) Net of estimated commitments of 26.4 percent at December 31, 2005, 25.0 percent at June 30, 2005 and 24.9 percent at December 31, 2004, which may not fund.

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Note 6: Subsequent Events

On January 24, 2006, the Board of Directors of the Bank declared a cash dividend of $\$ 2.0$ million to the Corporation, which was paid on January 25, 2006.

On January 24, 2006, the Corporation announced a cash dividend of $\$ 0.15$ per share on the Corporation's outstanding shares of common stock for shareholders of record as of the close of business on February 17, 2006, payable on March 13, 2006.

On January 24, 2006, the Corporation announced that it has completed a reorganization in PBM resulting in a 10 percent reduction in workforce. The cost savings as a result of this action is approximately $\$ 40,000$ per month which will be realized beginning in February of 2006.

On January 26, 2006, the Corporation announced that the PBM retail loan production office in Fullerton, California was permanently closed effective January 26, 2006.

ITEM 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

## General

Provident Financial Holdings, Inc., a Delaware corporation, was organized in January 1996 for the purpose of becoming the holding company for Provident Savings Bank, F.S.B. upon the Bank's conversion from a federal mutual to a federal stock savings bank ("Conversion"). The Conversion was completed on June 27, 1996. At December 31, 2005, the Corporation had total assets of $\$ 1.6$ billion, total deposits of $\$ 945.1$ million and total stockholders' equity of $\$ 130.5$ million. The Corporation has not engaged in any significant activity other than holding the stock of the Bank. Accordingly, the information set forth in this report, including financial statements and related data, relates primarily to the Bank and its subsidiaries.

The Bank, founded in 1956, is a federally chartered stock savings bank headquartered in Riverside, California. The Bank is regulated by the Office of Thrift Supervision ("OTS"), its primary federal regulator, and the Federal Deposit Insurance Corporation ("FDIC"), the insurer of its deposits. The Bank's deposits are federally insured up to applicable limits by the FDIC under the Savings Association Insurance Fund ("SAIF"). The Bank has been a member of the Federal Home Loan Bank System since 1956.

The Bank's business consists of community banking activities and mortgage banking activities. Community banking activities primarily consist of accepting deposits from customers within the communities surrounding the Bank's full service offices and investing these funds in single-family loans, multi-family loans, commercial real estate loans, construction loans, commercial business loans, consumer loans and other real estate loans. In addition, the Bank also offers business checking accounts, other business banking services, and services loans for others. Mortgage banking activities consist of the origination and sale of mortgage and consumer loans secured primarily by single-family
residences. The Bank's revenues are derived principally from interest on its loan and investment portfolios and fees generated through its community banking and mortgage banking activities. There are various risks inherent in the Bank's business including, among others, interest rate changes and the prepayment of loans and investments.

The Corporation, from time to time, may repurchase its common stock as a way to enhance the Corporation's earnings per share. The Corporation evaluates the repurchase of its common stock when the market price of the stock is lower than its book value and/or the Corporation believes that the current market price is not commensurate with its current and future earnings potential. Consideration is also given to the Corporation's liquidity, regulatory capital requirements and future capital needs based on the Corporation's current business plan. The Corporation's Board of Directors authorizes each stock repurchase program, the duration of which is typically one year. Once the stock repurchase program is authorized, management may repurchase the Corporation's common stock from time to time in the open market or privately negotiated transactions, depending upon market conditions and the factors described above. On June 24, 2005, the Corporation announced that its Board of Directors authorized the repurchase of up to five percent of its common stock, or approximately 347,840 shares, over a one-year period. For

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additional information regarding the Corporation's repurchases during the quarter ended December 31, 2005, see Part II, Item 2 - "Unregistered Sales of Equity Securities and Use of Proceeds" on page 34.

The Corporation began to distribute quarterly cash dividends in the quarter ended September 30, 2002. On October 27, 2005, the Corporation announced a quarterly cash dividend of $\$ 0.14$ per share for the Corporation's shareholders of record as of the close of the business day on November 22, 2005, which was paid on December 16, 2005. Future declarations or payments of dividends will be subject to the consideration of the Corporation's Board of Directors, which will take into account the Corporation's financial condition, results of operations, tax considerations, capital requirements, industry standards, economic conditions and other factors, including the regulatory restrictions which affect the payment of dividends by the Bank to the Corporation. Under Delaware law, dividends may be paid either out of surplus or, if there is no surplus, out of net profits for the current fiscal year and/or the preceding fiscal year in which the dividend is declared.

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to assist in understanding the financial condition and results of operations of the Corporation. The information contained in this section should be read in conjunction with the Unaudited Interim Condensed Consolidated Financial Statements and accompanying selected Notes to Unaudited Interim Condensed Consolidated Financial Statements.

## Safe-Harbor Statement

Certain matters in this Quarterly Report on Form 10-Q for the quarter ended December 31, 2005 constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to, among others, expectations of the business environment in which the Corporation operates, projections of future performance, perceived opportunities in the market, potential future credit experience, and statements regarding the Corporation's mission and vision. These forward-looking statements are based upon current management expectations, and may, therefore, involve risks and uncertainties. The Corporation's actual results, performance, or achievements may differ materially from those suggested, expressed, or implied by forward-looking statements as a result of a wide range of factors including, but not limited to, the general business environment, interest rates, the California real estate market, the demand for loans, competitive conditions between banks and non-bank financial services providers, regulatory changes, and other risks detailed in the Corporation's reports filed with the SEC, including the Annual Report on Form 10-K for the fiscal year ended June 30, 2005, as amended. Forward-looking statements are effective only as of the date that they are made and the Corporation

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assumes no obligation to update this information.

## Critical Accounting Policies

The discussion and analysis of the Corporation's financial condition and results of operations are based upon the Corporation's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America and conform to prevailing practices within the banking industry. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of the financial statements. Actual results may differ from these estimates under different assumptions or conditions. Management considers the accounting for the allowance for loan losses and accounting for derivatives to be critical accounting policies.

Accounting for the allowance for loan losses involves significant judgments and assumptions by management, which have a material impact on the carrying value of net loans. The allowance is based on two principles of accounting: (i) SFAS No. 5, "Accounting for Contingencies," which requires that losses be accrued when they are probable of occurring and can be estimated; and (ii) SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," and SFAS No. 118, "Accounting by Creditors for Impairment of a Loan-Income Recognition and Disclosures," which require that losses be accrued based on the differences between the value of collateral, the present value of future cash flows or values that are observable in the secondary market and the loan balance. The allowance has three components: (i) a formula allowance for

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groups of homogeneous loans; (ii) a specific allowance for identified problem loans; and (iii) an unallocated allowance. Each of these components is based upon estimates that can change over time. The formula allowance is based primarily on historical experience and as a result can differ from actual losses incurred in the future. The history is reviewed at least quarterly and adjustments are made as needed. Various techniques are used to arrive at specific loss estimates, including historical loss information, discounted cash flows and fair market value of collateral. The use of these values is inherently subjective and the actual losses could be greater or less than the estimates. For further details, see "Comparison of Operating Results for the Quarter and Six Months Ended December 31, 2005 and 2004 Provision for Loan Losses" narrative on page 24.

Interest is generally not accrued on any loan when its contractual payments are more than 90 days delinquent. In addition, interest is not recognized on any loan for which management has determined that collection is not reasonably assured. A non-accrual loan may be restored to accrual status when delinquent principal and interest payments are brought current, the loan is paying in accordance with its payment terms for a minimum six-month period, and future monthly principal and interest payments are expected to be collected.

Properties acquired through foreclosure or deed in lieu of foreclosure are transferred to the real estate owned portfolio and carried at the lower of cost or estimated fair value less the estimated costs to sell the property. The fair values of the properties are based upon current appraisals. The difference between the fair value of the real estate collateral and the loan balance at the time of the transfer is recorded as a loan charge-off if fair value is lower. Subsequent to foreclosure, management periodically performs additional valuations and the properties are adjusted, if necessary, to the lower of carrying value or fair value, less estimated selling costs. The determination of a property's estimated fair value includes revenues and expenses projected to be realized from disposal of the property, construction and renovation costs.

SFAS No. 133, "Accounting for Derivative Financial Instruments and Hedging Activities," as amended, requires that derivatives of the Corporation be recorded in the consolidated financial statements at fair value. The Bank's derivatives are primarily the result of its mortgage banking activities in the form of commitments to extend credit, commitments to sell loans and option contracts to mitigate the risk of the commitments. Estimates of the percentage of commitments to extend credit on loans to be held for sale that may not fund are based upon historical data and current market trends. The fair value adjustments of the derivatives are recorded in the consolidated statements of operations with offsets to other assets or other liabilities in the consolidated statements of financial condition.

## Executive Summary and Operating Strategy

Community banking operations primarily consist of accepting deposits from customers within the communities surrounding its full service offices and investing those funds in single-family, multi-family, commercial real estate, construction, commercial business, consumer and other loans. Additionally, certain fees are collected from depositors for services provided to them such as non-sufficient fund fees, deposit account service charges, ATM fees, IRA/KEOGH fees, safe deposit box fees, travelers check fees, and wire transfer fees, among others. The primary source of income in community banking is net interest income, which is the difference between the interest income produced by loans and securities, and the interest expense paid on interest-bearing deposits and borrowed funds. During the next three years the Corporation intends to increase the income from the community banking business by growing total assets; restructuring the balance sheet by decreasing the percentage of investment securities to total assets and increasing the percentage of loans held for investment to total assets; and increasing the concentration of multi-family, commercial real estate, construction and commercial business loans. In addition, over time, the Corporation intends to grow lower cost checking and savings accounts. This strategy is intended to improve core revenue through a higher net interest margin and ultimately, coupled with the growth of the Corporation, an increase in net interest income.

Mortgage banking operations primarily consist of the origination and sale of mortgage loans secured by single-family residences. The primary sources of income in mortgage banking are gain on sale of loans and certain fees collected from borrowers in connection with the loan origination process. During the next three years the Corporation intends to originate and sell high margin mortgage banking products such as

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alt-A fixed rate, alt-A adjustable rate and second trust deed loans. Additionally, mortgage banking operations will continue to originate loans held for investment secured by single-family residences.

Investment services primarily consists of selling alternative investment products such as annuities and mutual funds to the Bank's depositors. Real estate operations primarily consists of deriving net rental income from tenants that occupy the Corporation's real estate held for investment. Each of these businesses generates a relatively small portion of the Corporation's net income. On November 18, 2006, the Corporation sold a commercial office building for a pretax gain of $\$ 6.3$ million, which historically, has generated a substantial percentage of the Corporation's net rental income.

There are a number of risks associated with the business activities of the Corporation, many of which are beyond the Corporation's control, including: general economic conditions, either nationally or locally; changes in interest rates; changes in real estate values; changes in accounting principles; changes in regulation; changes in deposit and funding flows; and changes in competition among financial institutions or non-financial institutions, among others. The Corporation attempts to mitigate many of these risks through prudent banking practices such as interest rate risk management, credit risk management, operational risk management, and liquidity management. The current economic environment presents heightened risk for the Corporation primarily with respect to rising short-term interest rates and an increased concern that rising real estate values are unsustainable. Rising short-term interest rates have led to a

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flatter yield curve placing pressure on the Corporation's net interest margin since the Corporation's assets are generally priced at the intermediate or long end of the yield curve and interest-bearing liabilities are generally priced at the short end of the yield curve. Rising real estate values may prove unsustainable which may lead to higher loan losses since the majority of the Corporation's loans are secured by real estate located within California. Significant declines in California real estate may inhibit the Corporation's ability to recover losses on defaulted loans by selling the underlying real estate.

## Off-Balance Sheet Financing Arrangements and Contractual Obligations

The following table summarizes the Corporation's contractual obligations at December 31, 2005 and the effect these obligations are expected to have on the Corporation's liquidity and cash flows in future periods (In Thousands):

Payments Due by Period

|  | 1 year or less | Over 1 to 3 years | Over 3 to 5 years | Over <br> 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating lease obligations | \$ 882 | \$ 1,389 | \$ 643 | \$ 18 | \$ 2,932 |
| Time deposits | 319,675 | 170,669 | 29,808 | - | 520,152 |
| FHLB - San Francisco advances | 109,802 | 159,179 | 147,911 | 116,538 | 533,430 |
| Total | \$ 430,359 | \$ 331,237 | \$ 178,362 | \$ 116,556 | \$ 1,056,514 |

The expected obligation for time deposits and FHLB - San Francisco advances include anticipated interest accruals based on respective contractual terms.

Comparison of Financial Condition at December 31, 2005 and June 30, 2005
Total assets decreased $\$ 56.2$ million, or three percent, to $\$ 1.58$ billion at December 31, 2005 from $\$ 1.63$ billion at June 30, 2005. The decrease was primarily attributable to decreases in investment securities and receivable from sale of loans, which were partly offset by the increases in cash and loans held for investment.

Cash and due from banks increased $\$ 24.1$ million, or 119 percent, to $\$ 44.4$ million at December 31, 2005 from $\$ 20.3$ million at June 30, 2005. The increase was attributable to incoming funds received late in the day on December 30, 2005 that could not be placed in federal funds or used to pay down short-term FHLB - San Francisco advances in a timely manner.

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Total investment securities decreased $\$ 32.8$ million, or 14 percent, to $\$ 199.6$ million at December 31, 2005 from $\$ 232.4$ million at June 30, 2005. The decrease was primarily the result of scheduled and accelerated principal payments on mortgage-backed securities. The Bank evaluates individual investment securities quarterly for other-than-temporary declines in the market value. The Bank believes there are no other-than-temporary impairments at December 31, 2005, therefore, no impairment losses have been recorded as of December 31, 2005.

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Loans held for investment increased $\$ 29.9$ million, or three percent, to $\$ 1.16$ billion at December 31, 2005 from $\$ 1.13$ billion at June 30, 2005. During the first six months of fiscal 2006, the Bank originated $\$ 316.5$ million of loans held for investment, of which $\$ 107.7$ million, or 34 percent, were "preferred loans" (multi-family, commercial real estate, construction and commercial business loans), including the purchase of $\$ 6.6$ million of loans in the Bank's market are during the period. During the first quarter of fiscal 2006, the Bank sold $\$ 18.5$ million of loans held for investment which contained certain higher risk characteristics (stated income, interest only, loan to value ratio of greater than 74 percent, combined loan to value ratio of greater than 95 percent and credit scores of less than 700). The Bank also tightened its underwriting criteria for Alt "A" loans eligible for loans held for investment and developed an "A" loan program designed to provide sufficient volume to replace the volume lost in the Alt "A" program. These actions were taken to reduce the credit risk exposure of loans held for investment. Total loan repayments during the first six months of fiscal 2006 were $\$ 268.2$ million. The balance of preferred loans increased to $\$ 325.5$ million, or 28 percent of loans held for investment at December 31, 2005, as compared to $\$ 318.2$ million, or 28 percent of loans held for investment at June 30, 2005. Purchased loans serviced by others at December 31, 2005 were $\$ 56.5$ million, or five percent of loans held for investment, compared to $\$ 63.9$ million, or six percent of loans held for investment at June 30, 2005.

Loans held for sale increased $\$ 2.1$ million, or 37 percent, to $\$ 7.8$ million at December 31, 2005 from $\$ 5.7$ million at June 30, 2005. The increase was the result of timing differences between loan funding and loan sale dates.

Receivable from the sale of loans decreased $\$ 67.0$ million, or 40 percent, to $\$ 100.8$ million at December 31, 2005 from $\$ 167.8$ million at June 30, 2005. The decrease was the result of timing differences between loan sale and loan sale settlement dates.

Total deposits increased $\$ 26.5$ million, or three percent, to $\$ 945.1$ million at December 31, 2005 from $\$ 918.6$ million at June 30, 2005. This increase was primarily attributable to an increase of $\$ 65.4$ million in time deposits, partly offset by a decrease of $\$ 38.9$ million in transaction accounts. The increase in time deposits and the decrease in transaction accounts was primarily attributable to the increase in short-term interest rates and the Bank's advertising campaign for time deposits during the first and second quarters of fiscal 2006.

Borrowings, which consisted primarily of FHLB - San Francisco advances, decreased $\$ 93.6$ million, or 17 percent, to $\$ 467.2$ million at December 31, 2005 from $\$ 560.8$ million at June 30, 2005. The decrease in borrowings was primarily the result of the increase in deposits and the decrease in receivable from sale of loans, partly offset by increases in cash and due from banks and loans held for investment. The weighted-average maturity of the Bank's existing FHLB San Francisco advances was approximately 38 months ( 32 months, based on put dates) at December 31, 2005 as compared to the weighted-average maturity of 36 months ( 31 months, based on put dates) at June 30, 2005.

Total stockholders' equity increased $\$ 7.5$ million, or six percent, to $\$ 130.5$ million at December 31, 2005, from $\$ 123.0$ million at June 30, 2005, primarily as a result of the net income during the first six months of fiscal 2006, which was partly offset by common stock repurchases and a quarterly cash dividend paid during the first six months of fiscal 2006. During the first six months of fiscal 2006, a total of 197,015 shares were repurchased under the existing stock repurchase program at an average price of $\$ 27.40$ per share. As of December 31, 2005, 57 percent of the authorized shares of the June 2005 stock repurchase plan were purchased, leaving 150,825 shares available for future repurchase. The total cash dividend paid in the first six months of fiscal 2006 was $\$ 1.9$ million.

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Comparison of Operating Results for the Quarters and Six Months Ended December 31, 2005 and 2004
The Corporation's net income for the second quarter ended December 31, 2005 was $\$ 8.4$ million, an increase of $\$ 3.4$ million, or 68 percent, from $\$ 5.0$ million during the same quarter of fiscal 2005. This increase was primarily

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attributable to increases in net interest income and non-interest income and decreases in provision for loan losses and non-interest expense. The sale of the commercial office building in the second quarter of fiscal 2006 resulted in a gain on sale of real estate of $\$ 6.3$ million (approximately $\$ 3.64$ million, net of statutory taxes) which contributed approximately 53 cents to the diluted earnings per share for the quarter. For the six months ended December 31, 2005, the Corporation's net income was $\$ 13.3$ million, up $\$ 4.0$ million or 43 percent from $\$ 9.3$ million during the same period of fiscal 2005. This increase was primarily attributable to increases in net interest income and non-interest income and a decrease in provision for loan losses, partly offset by an increase in non-interest expense.

The Corporation's net interest income before provision for loan losses increased by $\$ 591,000$, or six percent, to $\$ 11.0$ million for the quarter ended December 31, 2005 from $\$ 10.4$ million during the comparable period of fiscal 2005. This increase was the result of higher average earning assets, partly offset by a lower net interest margin. The average balance of earning assets increased $\$ 110.6$ million, or eight percent, to $\$ 1.5$ billion in the second quarter of fiscal 2006 from $\$ 1.4$ billion in the comparable period of fiscal 2005. The net interest margin decreased to 2.87 percent in the second quarter of fiscal 2006, down six basis points from 2.93 percent for the same period of fiscal 2005. The decrease in the net interest margin during the second quarter of fiscal 2006 was primarily attributable to an increase in the average cost of funds, partly offset by an increase in the average yield of earning assets. For the six months ended December 31, 2005, the net interest income before loan loss provisions was $\$ 21.9$ million, up $\$ 1.6$ million, or eight percent, from $\$ 20.3$ million during the same period of fiscal 2005. This increase was the result of higher average earning assets, partly offset by a lower net interest margin. The average balance of earning assets increased $\$ 182.9$ million, or 13 percent, to $\$ 1.5$ billion in the first six months of fiscal 2006 from $\$ 1.4$ billion in the comparable period of fiscal 2005. The net interest margin decreased to 2.83 percent in the first six months of fiscal 2006, down 15 basis points from 2.98 percent during the same period of fiscal 2005.

The Corporation's efficiency ratio improved to 35 percent in the second quarter of fiscal 2006 from 48 percent in the same period of fiscal 2005. For the six months ended December 31, 2005 and 2004, the efficiency ratio was 41 percent and 48 percent, respectively. The improvement was primarily attributable to the gain on sale of real estate.

Return on average assets for the quarter ended December 31, 2005 increased 76 basis points to 2.13 percent from 1.37 percent in the same period last year. For the six months ended December 31, 2005 and 2004, the return on average assets was 1.67 percent and 1.31 percent, respectively, an increase of 36 basis points.

Return on average equity for the quarter ended December 31, 2005 increased to 26.12 percent from 17.60 percent in the same period last year. For the six months ended December 31, 2005 and 2004, the return on average equity was 21.01 percent and 16.50 percent, respectively.

Diluted earnings per share for the quarter ended December 31, 2005 were $\$ 1.23$, an increase of 73 percent from $\$ 0.71$ for the quarter ended December 31, 2004. For the six months ended December 31, 2005 and 2004, diluted earnings per share were $\$ 1.93$ and $\$ 1.31$, respectively, an increase of 47 percent.

Interest Income.

> Total interest income increased by $\$ 3.0$ million, or 16 percent, to $\$ 21.2$ million for the second quarter of fiscal 2006 from $\$ 18.2$ million in the same quarter of fiscal 2005 . This increase was primarily the result of a higher average balance of earning assets and a higher average earning asset yield. The average yield on earning assets during the second quarter of fiscal 2006 was 5.56 percent, 41 basis points higher than the average yield of 5.15 percent during the same period of fiscal 2005 .

Loan interest income increased $\$ 3.2$ million, or 20 percent, to $\$ 19.0$ million in the quarter ended December 31, 2005 from $\$ 15.8$ million for the same quarter of fiscal 2005. This increase was attributable to a higher average loan balance and a higher average loan yield. The average balance of loans outstanding, including receivable from sale of loans and loans held for sale, increased $\$ 160.9$ million, or 14 percent, to $\$ 1.3$ billion

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during the second quarter of fiscal 2006 from $\$ 1.1$ billion during the same quarter of fiscal 2005 . The average loan yield during the second quarter of fiscal 2006 increased to 5.95 percent from 5.65 percent during the same quarter last year. The increase in the average loan yield was primarily attributable to new mortgage loans originated with higher interest rates and the repricing of adjustable rate loans during the period.

Interest income from investment securities decreased $\$ 446,000$, or 21 percent, to $\$ 1.7$ million during the quarter ended December 31, 2005 from $\$ 2.2$ million during the same quarter of fiscal 2005 . This decrease was primarily a result of a decrease in average balance, partly offset by an increase in average yield. The average balance of investment securities decreased $\$ 61.8$ million, or 23 percent, to $\$ 207.1$ million in the second quarter of fiscal 2006 from $\$ 268.9$ million in the same quarter of fiscal 2005. During the second quarter of fiscal 2006, no investment securities were purchased while a $\$ 1.0$ million corporate bond matured and $\$ 13.0$ million of mortgage-backed securities ("MBS") were paid down. The average yield on the investment securities portfolio increased 10 basis points to 3.33 percent during the quarter ended December 31, 2005 from 3.23 percent during the quarter ended December 31, 2004. The increase in the average yield of investment securities was primarily a result of a decline in the accelerated principal payments on MBS with a corresponding reduction to the MBS premium amortization. The accelerated premium amortization in the second quarter of fiscal 2006 declined by $\$ 82,000$ to $\$ 69,000$ as compared to $\$ 151,000$ in the same quarter of fiscal 2005.

FHLB - San Francisco stock dividends increased by $\$ 154,000$, or 51 percent, to $\$ 457,000$ in the second quarter of fiscal 2006 from $\$ 303,000$ in the same period of fiscal 2005. This increase was attributable to a higher average balance and a higher average yield. The average balance of FHLB - San Francisco stock increased $\$ 7.2$ million to $\$ 38.6$ million during the second quarter of fiscal 2006 from $\$ 31.4$ million during the same period of fiscal 2005 . The increase in FHLB - San Francisco stock was in accordance with the borrowing requirements of the FHLB - San Francisco. The average yield on FHLB - San Francisco stock increased 87 basis points to 4.73 percent during the second quarter of fiscal 2006 from 3.86 percent during the same period last year.

For the six months ended December 31, 2005, total interest income increased $\$ 7.2$ million, or 20 percent, to $\$ 42.5$ million from $\$ 35.3$ million for the same period of fiscal 2005. This increase was primarily attributable to increases in the average balance and the average yield on earning assets. The average yield on earning assets increased 32 basis points to 5.49 percent during the six months ended December 31,2005 from 5.17 percent during the same period of fiscal 2005.

Interest income from loans increased by $\$ 7.6$ million, or 25 percent, to $\$ 38.0$ million during the first six months of fiscal 2006 from $\$ 30.4$ million during the same period of fiscal 2005 . This increase was primarily attributable to an increase in the average balance and an increase in the average yield on loans receivable. The average balance of loans outstanding increased $\$ 219.4$ million, or 20 percent, to $\$ 1.3$ billion during the six months ended December 31,2005 from $\$ 1.1$ billion during the same period of fiscal 2005. The average yield on loans increased 21 basis points to 5.90 percent during the first six months of fiscal 2006 from 5.69 percent during the same period of fiscal 2005 . The increase in the average loan yield was primarily attributable to new loans originated with higher interest rates and loans held for investment adjusting to higher interest rates as a result of the increase in interest rates.

Interest income from investment securities decreased $\$ 666,000$, or 16 percent, to $\$ 3.5$ million during the six months ended December 31, 2005 from $\$ 4.2$ million during the same period of fiscal 2005 . This decrease was primarily a result of a decrease in the average balance, which was partially offset by an increase in the average yield. The average balance of investment securities decreased $\$ 48.5$ million to $\$ 215.7$ million in the first six months of fiscal 2006 from $\$ 264.2$ million in the same period of fiscal 2005. During the first six months of fiscal 2006, no investment securities were purchased while a $\$ 1.0$ million corporate bond matured and $\$ 30.6$ million of MBS were paid down. The yield on

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the investment securities increased 10 basis points to 3.28 percent during the six months ending December 31, 2005 from 3.18 percent during the six months ending December 31, 2004. The increase in the average yield of investment securities was primarily the result of a reduction of the MBS principal prepayments with a corresponding reduction to the MBS premium amortization. The accelerated premium amortization in the first six months of fiscal 2006 declined by $\$ 155,000$ to $\$ 187,000$ as compared to $\$ 342,000$ in the same period of fiscal 2005.

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FHLB stock dividends increased $\$ 189,000$, or 28 percent, to $\$ 862,000$ in the first six months of fiscal 2006 from $\$ 673,000$ in the same period of fiscal 2005. The increase was attributable to a higher average balance and a higher average yield. The average balance of FHLB stock increased $\$ 8.2$ million, or 27 percent, to $\$ 38.3$ million during the first six months of fiscal 2006 from $\$ 30.1$ million during the same period of fiscal 2005. The average yield on FHLB stock increased three basis points to 4.50 percent during the first six months of fiscal 2006 from 4.47 percent during the same period of fiscal 2005.

## Interest Expense.

Total interest expense for the quarter ended December 31, 2005 was $\$ 10.3$ million as compared to $\$ 7.9$ million for the same period of fiscal 2005, an increase of $\$ 2.4$ million, or 30 percent. This increase was primarily attributable to a higher average balance of interest-bearing liabilities and an increase in the average cost. The average balance of interest-bearing liabilities increased $\$ 84.8$ million, or six percent, to $\$ 1.4$ billion during the second quarter of fiscal 2006 from $\$ 1.3$ billion during the same period of fiscal 2005. The average cost of interest-bearing liabilities was 2.89 percent during the quarter ended December 31, 2005, up 54 basis points from 2.35 percent during the same period of fiscal
2005.

Interest expense on deposits for the quarter ended December 31, 2005 was $\$ 5.5$ million as compared to $\$ 3.9$ million for the same period of fiscal 2005, an increase of $\$ 1.6$ million, or 41 percent. The increase in interest expense on deposits was primarily attributable to a higher average balance and a higher average cost. The average balance of deposits increased $\$ 43.2$ million, or five percent, to $\$ 955.4$ million during the quarter ended December 31, 2005 from $\$ 912.2$ million during the same period of fiscal 2005. The average balance of transaction accounts decreased by $\$ 77.8$ million, or 14 percent, to $\$ 461.7$ million in the quarter ended December 31, 2005 from $\$ 539.5$ million in the same quarter ended December 31, 2004. The decrease was attributable to a decline in money market and savings accounts, partly offset by an increase in checking accounts. The average balance of time deposits increased by $\$ 121.0$ million, or 32 percent, to $\$ 493.7$ million in the quarter ended December 31, 2005 as compared to $\$ 372.7$ million in the same quarter ended December 31, 2004. The increase in time deposits is primarily attributable to the Bank's successful time deposit marketing campaign and depositors switching from money market accounts to time deposits. The average balance of transaction account deposits to total deposits in the second quarter of fiscal 2006 was 48 percent, as compared to 59 percent in the same period of fiscal 2005. The average cost of deposits increased to 2.27 percent during the quarter ended December 31, 2005 from 1.72 percent during the same quarter of fiscal 2005, an increase of 55 basis points. The increase in the average cost of deposits was attributable to the general rise in interest rates.

Interest expense on borrowings, which consist primarily of FHLB advances, for the quarter ended December 31, 2005 increased $\$ 884,000$, or 23 percent, to $\$ 4.8$ million from $\$ 3.9$ million for the same period of fiscal 2005 . The increase in interest expense on borrowings was primarily a result of a higher average balance and a higher average cost. The average balance of borrowings increased $\$ 41.5$ million, or 10 percent, to $\$ 455.4$ million during the quarter ended December 31, 2005 from $\$ 413.9$ million during the same period of fiscal 2005. The average cost of borrowings increased to 4.19 percent for the quarter ended December 31, 2005 from 3.76 percent in the same quarter of fiscal 2005, an increase of 43 basis points. The increase in the average cost of borrowings was the result of higher short-term interest rates.

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For the six months ended December 31, 2005, total interest expense increased $\$ 5.6$ million, or 37 percent, to $\$ 20.6$ million as compared to $\$ 15.0$ million for the same period of fiscal 2005 . The increase in total interest expense was primarily attributable to a higher average balance and a higher average cost. The average balance of interest-bearing liabilities during the first six-months of fiscal 2006 increased $\$ 160.3$ million, or 13 percent, to $\$ 1.4$ billion from $\$ 1.3$ billion during the same period of fiscal 2005. The average cost of interest-bearing liabilities increased 51 basis points to 2.84 percent during the first six months of fiscal 2006 from 2.33 percent during the same period of fiscal 2005.

For the six months ended December 31, 2005, interest expense on deposits increased $\$ 2.9$ million, or 39 percent, to $\$ 10.4$ million as compared to $\$ 7.5$ million for the same period of fiscal 2005 . The increase in interest expense on deposits was primarily a result of a higher average balance and a higher average cost. The average balance of deposits increased $\$ 54.5$ million, or six percent, to $\$ 946.2$ million during the first six months of fiscal 2006 from $\$ 891.7$ million during the same period of fiscal 2005. The average balance of time deposits increased to 51 percent of total deposits in the first six months of fiscal 2006, compared to 39 percent of the total deposits in the same period of fiscal 2005. The average cost of deposits increased 53 basis points to 2.19 percent during the first six months of fiscal 2006 from 1.66 percent during the same

## <PAGE>

period of fiscal 2005. The increase in the average cost of deposits was attributable to the increase in the average cost of time deposits and the mix of deposits.

For the six months ended December 31, 2005, interest expense on borrowings, which consist primarily of FHLB advances, increased $\$ 2.7$ million, or 36 percent, to $\$ 10.2$ million from $\$ 7.5$ million for the same period of fiscal 2005. The increase in interest expense on borrowings was primarily attributable to a higher average balance and a higher average cost. The average balance of borrowings increased $\$ 105.9$ million, or 28 percent, to $\$ 490.9$ million in the first six months of fiscal 2006 from $\$ 385.0$ million during the same period of fiscal 2005 . The average cost of borrowings increased 23 basis points to 4.11 percent during the first six months of fiscal 2006 as compared to 3.88 percent during the same period of fiscal 2005. The increase in the average cost of borrowings was primarily attributable to higher short-term interest rates.
<PAGE>

The following table depicts the average balance sheets for the quarters and six months ended December 31, 2005 and 2004, respectively:

Average Balance Sheets
(Dollars in Thousands)

Quarter Ended
December 31, 2005

Quarter Ended
December 31, 2004

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Yield/

Average

Yield/

|  | Balance |
| :--- | :--- |
|  | Interest |
|  | Cost |
|  | Balance |
|  |  |
|  | Interest |
|  |  |

Interest-earning assets:

Loans receivable, net (1)

Investment securities

FHLB - San Francisco stock

Interest-earning deposits
$\qquad$

Total interest-earning assets
$\qquad$

Total assets


Interest-bearing liabilities:
Checking and money market accounts (2)
\$ 227,677
$0.53 \%$

Savings accounts
233,973

Total deposits

## Borrowings

|  | 455,434 |
| :--- | ---: |
|  |  |
|  | 4,806 |
|  | $4.19 \%$ |
|  | 413,859 |
|  | 3,922 |

3.76\%

Total interest-bearing liabilities

Non interest-bearing liabilities
$\qquad$

Total liabilities
1,447,265

1,358,404

Stockholders' equity
128,373
$\qquad$
$\qquad$ L $\longrightarrow$
 ——工位 C
 \$ 1,575,638 \$ 1,472,820

## Net interest income



Interest rate spread (3)

Net interest margin (4)
Ratio of average interest-earning
assets to average interest-bearing
liabilities

Ratio of average interest-earning liabilities

Return on average assets

Return on average equity

$$
26.12 \%
$$

## $17.60 \%$

(1) Includes receivable from sale of loans, loans held for sale and non-accrual loans, as well as net deferred loan cost amortization of $\$ 108$ and $\$ 3$ for the quarters ended December 31, 2005 and 2004, respectively.(2) Includes the average balance of non-interest bearing checking accounts of $\$ 55.8$ million and $\$ 45.4$ million during the quarters ended December 31, 2005 and

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2004, respectively.(3) Represents the difference between the weighted-average yield on all interest-earning assets and the weighted-average rate on all interest-bearing liabilities.(4) Represents net interest income before provision for loan losses as a percentage of average interest-earning assets.
<PAGE>

|  | Six Months Ended December 31, 2005 |  |  | Six Months Ended December 31, 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ <br> Cost | Average Balance | Interest | Yield/ <br> Cost |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net (1) | \$ 1,290,113 | \$ 38,036 | 5.90\% | \$ 1,070,697 | \$ 30,449 | 5.69\% |
| Investment securities | 215,729 | 3,538 | 3.28\% | 264,214 | 4,204 | 3.18\% |
| FHLB - San Francisco stock | 38,276 | 862 | 4.50\% | 30,082 | 673 | 4.47\% |
| Interest-earning deposits | 5,164 | 93 | 3.60\% | 1,397 | 11 | 1.57\% |
| Total interest-earning assets | 1,549,282 | 42,529 | 5.49\% | 1,366,390 | 35,337 | 5.17\% |
| Non interest-earning assets | 49,799 |  |  | 55,487 |  |  |
| Total assets | \$ 1,599,081 |  |  | \$ 1,421,877 |  |  |


| Interest-bearing liabilities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Checking and money market accounts (2) | \$ 225,233 | 598 | 0.53\% | \$ 218,895 | 589 | 0.53\% |
| Savings accounts | 242,546 | 1,742 | 1.42\% | 328,498 | 2,407 | 1.45\% |
| Time deposits | 478,372 | 8,089 | 3.35\% | 344,295 | 4,487 | 2.59\% |
| Total deposits | 946,151 | 10,429 | 2.19\% | 891,688 | 7,483 | 1.66\% |
| Borrowings | 490,857 | 10,164 | 4.11\% | 385,034 | 7,527 | 3.88\% |
| Total interest-bearing | 1,437,008 | 20,593 | 2.84\% | 1,276,722 | 15,010 | 2.33\% |
| Non interest-bearing |  |  |  |  |  |  |
| liabilities | 35,338 |  |  | 32,527 |  |  |


| Total liabilities <br> Stockholders' equity | $1,472,346$ <br> 126,735 | $1,309,249$ <br> 112,628 |
| :--- | ---: | ---: |
| Total liabilities and <br> stockholders' <br> equity | $\$ 1,599,081$ | $\$ 1,421,877$ |


| Net interest income | $\$ 21,936$ |  |
| :--- | :---: | :---: |
|  |  | $\$ 20,327$ |
|  |  | $2.65 \%$ |
| Interest rate spread (3) | $2.83 \%$ | $2.84 \%$ |
| Net interest margin (4) |  | $2.98 \%$ |
| Ratio of average | $107.81 \%$ | $107.02 \%$ |
| interest-earning |  |  |
| $\quad$ assets to average |  | $1.67 \%$ |
| interest-bearing | $21.01 \%$ | $16.50 \%$ |
| $\quad$ liabilities | Return on average assets |  |
| Return on average equity |  |  |

[^0]
## <PAGE>

The following table provides the rate/volume variances for the quarters and six months ended December 31, 2005 and 2004, respectively:

Rate/Volume Variance

|  | (In Thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quarter Ended December 31, 2005 Compared to Quarter Ended December 31, 2004 Increase (Decrease) Due to |  |  |  |
|  | Rate | Volume | Rate/ Volume | Net |
| Interest-earning assets: |  |  |  |  |
| Loans receivable (1) | \$ 833 | \$ 2,273 | \$ 121 | \$ 3,227 |
| Investment securities | 68 | (499) | (15) | (446) |
| FHLB - San Francisco stock | 68 | 70 | 16 | 154 |
| Interest-bearing deposits | 7 | 19 | 21 | 47 |
| Total net change in income on interest-earning assets | 976 | 1,863 | 143 | 2,982 |
| Interest-bearing liabilities:Checking and money market accounts |  |  |  |  |
|  | 5 | 12 | - | 17 |


| Savings accounts | $(23)$ | $(318)$ | 7 | $(334)$ |
| :--- | :---: | :---: | ---: | :---: |
| Time deposits | 769 | 805 | 1,824 |  |
| Borrowings | 445 | 394 | 250 | 884 |

Total net change in expense on interest-bearing liabilities

| , | 1,196 | 893 | 302 | 2,391 |
| :---: | :---: | :---: | :---: | :---: |
| Net change in net interest (loss) income | \$ (220) | \$ 970 | \$ (159) |  |
|  |  |  |  | \$ 591 | rate and rate/volume variances, non-accrual loans were included in the weighted-average balance outstanding.

Six Months Ended December 31, 2005 Compared to Six Months Ended December 31, 2004 Increase (Decrease) Due to

|  | Rate | Volume | Rate/ Volume | Net |
| :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |
| Loans receivable (1) | \$ 1,115 | \$ 6,242 | \$ 230 | \$ 7,587 |
| Investment securities | 129 | (771) | (24) | (666) |
| FHLB stock | 5 | 183 | , | 189 |
| Interest-bearing deposits | 14 | 30 | 38 | 82 |
| Total net change in income on interest-earning assets | 1,263 | 5,684 | 245 | 7,192 |
| Interest-bearing liabilities: |  |  |  |  |
| Checking and money market accounts | (8) | 17 | - | 9 |
| Savings accounts | (50) | (628) | 13 | (665) |
| Time deposits | 1,337 | 1,751 | 514 | 3,602 |
| Borrowings | 444 | 2,070 | 123 | 2,637 |
| Total net change in expense on interest-bearing liabilities |  |  |  |  |
| Net change in net interest (loss) income |  |  |  |  |
|  | \$ (460) | \$ 2,474 | \$ (405) | \$ 1,609 |

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Provision for Loan Losses.

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During the second quarter of fiscal 2006, the Corporation recorded a recovery provision for loan losses of $\$ 27,000$, compared to a provision for loan losses of $\$ 260,000$ in the same period of fiscal 2005. The recovery provision for loan losses was primarily attributable to a lower balance of classified assets (including assets designated as special mention) partly offset by an increase in loans held for investment. Total classified assets declined $\$ 381,000$ (from $\$ 7.2$ million at September 30, 2005 to $\$ 6.9$ million at December 31, 2005) in the second quarter of fiscal 2006 and the increase in loans held for investment in the second quarter of fiscal 2006 was $\$ 34.3$ million.

For the six months ended December 31, 2005, the provision for loan losses was $\$ 38,000$, a substantial decrease from $\$ 902,000$ in the comparable period last year. The decrease in the provision for loan losses in the first six months of fiscal 2006 was primarily attributable to a lower balance of classified assets partly offset by an increase in loans held for investment. Total classified assets declined $\$ 1.9$ million (from $\$ 8.8$ million at June 30, 2005 to $\$ 6.9$ million at December 31, 2005) in the first six months of fiscal 2006 and the increase in loans held for investment in the first six months of fiscal 2006 was $\$ 29.9$ million.

The allowance for loan losses was $\$ 9.3$ million at December 31, 2005 as compared to $\$ 9.2$ million at June 30, 2005. The allowance for loan losses as a percentage of gross loans held for investment was 0.79 percent at December 31, 2005 as compared to 0.81 percent at June 30, 2005. Management considers the allowance for loan losses sufficient to absorb potential losses inherent in loans held for investment.

The allowance for loan losses is maintained at a level sufficient to provide for estimated losses based on evaluating known and inherent risks in the loan portfolio and upon management's continuing analysis of the factors underlying the quality of the loan portfolio. These factors include changes in the size and composition of the loan portfolio, actual loan loss experience, current economic conditions, detailed analysis of individual loans for which full collectibility may not be assured, and determination of the realizable value of the collateral securing the loans. Provisions for losses are charged against operations on a monthly basis as necessary to maintain the allowance at appropriate levels. Management believes that the amount maintained in the allowance will be adequate to absorb losses inherent in the portfolio. Although management believes it uses the best information available to make such determinations, there can be no assurance that regulators, in reviewing the Corporation's loan portfolio, will not request the Corporation to significantly increase its allowance for loan losses. Future adjustments to the allowance for loan losses may be necessary and results of operations could be significantly and adversely affected as a result of economic, operating, regulatory, and other conditions beyond the control of the Corporation.

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The following table is provided to disclose additional details on the Corporation's allowance for loan losses (Dollars in Thousands):

## For the Quarter Ended

For Six Months Ended

December 31,

December 31,

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2005


Allowance at beginning of period
(Recovery) provision for loan losses.

## Recoveries:

## Consumer loans

$\qquad$

## Total recoveries

Charge-offs:

Consumer loans

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)
$\qquad$
$\qquad$
)
$\qquad$
)
$\qquad$
)
Total charge-offs
)

Net recoveries (charge-offs)


Allowance for loan and lease losses as a
percentage of gross loans held for
investment

Net charge-offs as a percentage of average loans outstanding during the period

Allowance for loan and lease losses as a
percentage of non-performing loans
at the end of the period

$$
1,089.87 \%
$$

742.58\%

1,089.87\%
742.58\%

## Non-Interest Income.

Total non-interest income increased $\$ 4.9$ million, or 75 percent, to $\$ 11.4$ million during the quarter ended December 31, 2005 from $\$ 6.5$ million during the same period of fiscal 2005. The increase was primarily as a result of the gain on sale of real estate and an increase in loan servicing and other fees, partly offset by a decrease in gain on sale of loans. The increase in loan servicing and other fees was primarily attributable to higher brokered loan fees and other loan fees.

The gain on sale of loans decreased $\$ 1.7$ million, or 33 percent, to $\$ 3.4$ million for the quarter ended December 31, 2005 from $\$ 5.1$ million in the same quarter of fiscal 2005. The decrease was a result of a lower average loan sale margin and a lower volume of loans originated for sale in the second quarter of fiscal 2006. The average loan sale margin for PBM during the second quarter of fiscal 2006 was 1.10 percent, down 41 basis points from 1.51 percent in the same period of fiscal 2005. The gain on sale of loans includes a favorable adjustment of $\$ 63,000$ on derivative

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financial instruments as a result of SFAS No. 133 in the quarter ended December 31, 2005 as compared to a favorable adjustment of $\$ 132,000$ in the same period of fiscal 2005. The volume of loans originated for sale decreased slightly to $\$ 302.4$ million in the second quarter of fiscal 2006 as compared to $\$ 310.9$ million during the same period last year. Total loan originations (including purchased loans) were $\$ 452.8$ million in the second quarter of fiscal 2006, down from $\$ 527.0$ million in the same quarter of fiscal 2005 . The decline in loan originations was primarily attributable to lower loan demand and a more competitive environment.

The average profit margin for PBM in the second quarter of fiscal 2006 and 2005 was 51 basis points and 92 basis points, respectively. The average profit margin is defined as income before taxes divided by total

## <PAGE>

loans funded during the period (including brokered loans) adjusted for the change in commitments to extend credit. The decrease in the profit margin was primarily attributable to a lower average loan sale margin.

For the six months ended December 31, 2005, total non-interest income increased $\$ 4.8$ million, or 38 percent, to $\$ 17.4$ million from $\$ 12.6$ million during the same period of fiscal 2005. The increase in non-interest income was primarily attributable to the gain on sale of real estate and an increase in loan servicing and other fees, partly offset by a decrease in gain on sale of loans.

For the six months ended December 31, 2005, the gain on sale of loans decreased $\$ 1.8$ million, or 19 percent, to $\$ 7.7$ million from $\$ 9.5$ million during the same period of fiscal 2005. This decrease was primarily the result of a lower average loan sale margin, partly offset by a higher volume of loans originated for sale. The average loan sale margin for PBM during the first six months of fiscal 2006 was 1.17 percent, down 35 basis points from 1.52 percent in the same period of fiscal 2005. The gain on sale of loans includes a favorable adjustment of $\$ 382,000$ on derivative financial instruments as a result of SFAS No. 133 in the six months ended December 31, 2005 as compared to a favorable adjustment of $\$ 173,000$ in the same period of fiscal 2005. Total loan originations (including purchased loans) were $\$ 1.05$ billion in the first six months of fiscal 2006, down four percent from $\$ 1.01$ billion in the same period of fiscal 2005.

The average profit margin for PBM in the first six months of fiscal 2006 and 2005 was 60 basis points and 97 basis points, respectively.

## Non-Interest Expense.


#### Abstract

Total non-interest expense decreased $\$ 270,000$ to $\$ 7.7$ million in the quarter ended December 31, 2005 from $\$ 8.0$ million during the same quarter of fiscal 2005. The decrease in non-interest expense was primarily the result of a decrease in variable compensation expense related to loan production volume in the community banking business and the mortgage banking business, partly offset by lease expense on new loan production offices. The Corporation recorded $\$ 90,000$ of stock option compensation expense in the second quarter of fiscal 2006 as a result of SFAS No. 123R (Share Based Payment) which was adopted on July 1, 2005. Also during the quarter ended December 31, 2005, the Corporation recovered $\$ 139,000$ resulting from the quarterly revaluation of the accelerated stock option vesting expense announced on April 28, 2005. The efficiency ratio in the second quarter of fiscal 2006 improved to 35 percent from 48 percent in the same period of fiscal 2005.


For the six months ended December 31, 2005, total non-interest expense increased $\$ 273,000$, or two percent, to $\$ 15.9$ million from $\$ 15.6$ million during the same period of fiscal 2005. The increase in non-interest expense was primarily the result of an increase in variable operating expense related to loan production volume and lease expense on the new loan production offices, partly offset by a decrease in variable compensation expense. The Corporation recorded $\$ 183,000$ of stock option compensation expense in the first half of fiscal 2006 as a result of SFAS No. 123R (Share Based Payment) which was adopted on July 1, 2005. Also during the six months ended December 31, 2005, the Corporation recovered $\$ 162,000$ resulting from the quarterly revaluation of the accelerated stock option vesting
expense announced on April 28, 2005. The efficiency ratio improved to 41 percent from 48 percent during the same period of fiscal 2005.

Income taxes.

Income tax expense was $\$ 6.3$ million for the quarter ended December 31, 2005 as compared to $\$ 3.5$ million during the same period of fiscal 2005. The effective tax rate for the quarters ended December 31, 2005 and 2004 was approximately 42.7 percent and 41.3 percent, respectively. The Corporation believes that the effective income tax rate applied in the second quarter of fiscal 2006 reflects its current income tax obligations.

For the six months ended December 31, 2005, income tax expense was $\$ 10.0$ million as compared to $\$ 7.1$ million during the same period of fiscal 2005. The effective tax rate for the six months ended December 31, 2005 and 2004 was approximately 42.9 percent and 43.2 percent, respectively.
<PAGE>

## Asset Quality

Non-accrual loans, which primarily consisted of single-family loans, increased to $\$ 849,000$ at December 31, 2005 from $\$ 590,000$ at June 30, 2005. No interest accruals were made for loans that were past due 90 days or more.

The non-accrual and 90 days or more past due loans as a percentage of net loans held for investment increased to 0.07 percent at December 31, 2005 from 0.05 percent at June 30, 2005. Non-performing assets as a percentage of total assets also increased to 0.05 percent at December 31, 2005 from 0.04 percent at June 30, 2005.

The Bank reviews loans individually to identify when impairment has occurred. A loan is identified as impaired when it is deemed probable that the borrower will be unable to meet the scheduled principal and interest payments under the terms of the loan agreement. Impairment is based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, the Bank may measure impairment based on a loan's observable market price or the fair value of the collateral if the loan is collateral dependent.

The following table is provided to disclose details on asset quality (Dollars in Thousands):

|  | At December 31, | At June 30, |  |
| :--- | :---: | :---: | :---: |
|  | 2005 |  | 2005 |
| Loans accounted for on a non-accrual basis: <br> Mortgage loans: <br> Single-family <br> Total | $\$ 849$ |  |  |
| Accruing loans which are contractually <br> past due 90 days or more | 849 |  |  |
|  |  |  |  |
| Total of non-accrual and 90 days past due loans | 890 |  |  |

Real estate owned
Total non-performing assets \$849 \$590

| Non-accrual and 90 days or more past due loans <br> as a percentage of loans held for <br> investment, net | $0.07 \%$ | $0.05 \%$ |
| :--- | :--- | :--- |
| Non-accrual and 90 days or more past due loans <br> as a percentage of total assets | $0.05 \%$ | $0.04 \%$ |
| Non-performing assets as a percentage of <br> total assets | $0.05 \%$ | $0.04 \%$ |

Total classified assets (including assets designated as special mention) was $\$ 6.9$ million at December 31, 2005, an improvement of $\$ 1.9$ million, or 22 percent, from $\$ 8.8$ million at June 30, 2005. The improvement in classified assets was primarily attributable to the September 2005 payoff of a single-family residential tract loan with a loan balance of $\$ 2.3$ million at June 30, 2005.
<PAGE>

## Loan Volume Activities

The following table is provided to disclose details related to the volume of loans originated, purchased and sold (Dollars in Thousands):

| For the Quarter Ended <br> December 31, | For Six Months Ended <br> December 31, |  |  |
| :---: | :---: | :---: | :---: |
| 2005 | 2004 | 2005 |  |

Loans originated for sale:

Retail originations

Wholesale originations

|  | 217,798 |
| :--- | ---: |
|  | 471,173 |
|  |  |

Total loans originated for sale (1)

Loans sold:
)

## Servicing retained

$\qquad$
)
$\qquad$
(39,206
)
Total loans sold (2)
(312,752
)
(321,068

Loans originated for portfolio:

Mortgage loans:

Single-family (3)

Multi-family

## Construction

Commercial business loans

Other loans

|  | 1,414 |
| :--- | ---: |
|  |  |
|  | 1,508 |
|  | 2,032 |
|  |  |

Total loans originated for portfolio

Loans purchased for portfolio:

Mortgage loans:

Multi-family

## Commercial real estate

## Construction

Other loans

Total loans purchased for portfolio
5,663
3,191
8,813
26,502

Mortgage loan principal repayments
(124,395
)
)

Increase (decrease) in other items, net (4)
$\qquad$
Net increase in loans held for investment
and loans held for sale
\$ 28,101
$\qquad$

\$80,215
\$ 31,961

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(1) Primarily comprised of PBM loans originated for sale, totaling $\$ 301.1$ million, $\$ 308.1$ million, $\$ 669.8$ million and $\$ 601.1$
million for the quarters and six months ended December 31, 2005 and 2004, respectively.
(2) Primarily comprised of PBM loans sold, totaling $\$ 289.5$ million, $\$ 306.5$ million, $\$ 678.5$ million and $\$ 603.6$ million for the
quarters and six months ended December 31, 2005 and 2004, respectively.
(3) Primarily comprised of PBM loans originated for investment, totaling $\$ 99.3$ million, $\$ 156.9$ million, $\$ 202.3$ million and
$\$ 300.3$ million for the quarters and six months ended December 31, 2005 and 2004, respectively.
(4) Includes net changes in undisbursed loan funds, deferred loan fees or costs, discounts or premiums on loans and allowance for loan losses.

## <PAGE>

## Liquidity and Capital Resources

The Corporation's primary sources of funding include deposits, proceeds from loan interest and scheduled principal payments, sales of loans, loan prepayments, interest income on investment securities, the maturity or principal payments on investment securities, and FHLB - San Francisco advances. While maturities and the scheduled amortization of loans and investment securities are predictable sources of funds, deposit flows, loan sales, and mortgage prepayments are greatly influenced by interest rates, economic conditions, and competition.

The Bank has a standard credit facility available from the FHLB - San Francisco equal to 40 percent of its total assets, collateralized by loans and securities. As of December 31, 2005, the Bank's available credit facility from the FHLB San Francisco was $\$ 653.7$ million. In addition to the FHLB - San Francisco credit facility, the Bank has an unsecured line of credit in the amount of $\$ 60.0$ million with its correspondent bank.

The Bank must maintain an adequate level of liquidity to ensure the availability of sufficient funds to support loan growth, to cover deposit withdrawals, to satisfy financial commitments and take advantage of investment opportunities. The Bank generally maintains sufficient cash to meet short-term liquidity needs. At December 31, 2005, cash and cash equivalents totaled $\$ 44.4$ million, or three percent of total assets. Depending on market conditions and the pricing of deposit products and FHLB - San Francisco advances, the Bank may rely on FHLB - San Francisco advances or unsecured lines of credit for its liquidity needs.

The OTS has no statutory liquidity requirement for savings institutions, but rather a policy that liquidity be maintained at a level, which assures safe and sound operation. The Bank's average liquidity ratio for the quarter ended December 31, 2005 decreased to 8.2 percent from 18.3 percent during the same period in 2004. This decrease was primarily the result of redeployment of available cash flows into loans held for investment and the pledging of investment securities as collateral for certain interest-bearing liabilities.

The Bank continues to experience a large volume of loan prepayments in its loan portfolio and it continues to be a challenge to reinvest these cash flows in assets that carry similar or better interest rate risk characteristics. The Bank has mitigated the impact of this in several ways. The Bank has generated more loans for portfolio from its mortgage banking, business banking and commercial real estate divisions and purchased commercial real estate, multi-family and construction loans from other financial institutions. This has been accomplished with prudent interest-rate-risk management practices.

The Bank is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum requirements can initiate certain mandatory actions by regulators that, if undertaken, could have a

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direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet certain specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk-weightings, and other factors.

## <PAGE>

The Bank's actual and required capital amounts and ratios as of December 31, 2005 are as follows (Dollars in Thousands):

|  | Amount | Percent |
| :--- | ---: | :---: |
| Tangible capital |  |  |
| Requirement | $\$ 126,521$ | $8.02 \%$ |
| Excess over requirement | 31,540 | 2.00 |
|  | $\$ 94,981$ | $6.02 \%$ |
| Tier 1 (core) capital |  |  |
| Requirement to be "Well Capitalized" | $\$ 126,521$ | $8.02 \%$ |
| Excess over requirement | 78,851 | 5.00 |
|  | $\$ 47,670$ | $3.02 \%$ |
| Total risk-based capital |  |  |
| Requirement to be "Well Capitalized" | 933,185 | $13.99 \%$ |
| Excess over requirement | $\$ 38,018$ | 10.00 |
|  |  | $3.99 \%$ |
| Tier 1 risk-based capital | $\$ 123,729$ | $13.00 \%$ |
| Requirement to be "Well Capitalized" | 57,100 | 6.00 |
| Excess over requirement | $\$ 66,629$ | $7.00 \%$ |

## Commitments and Derivative Financial Instruments

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, in the form of originating loans or providing funds under existing lines of credit, and forward loan sale agreements to third parties. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying consolidated statements of financial condition. The Corporation's exposure to credit loss, in the event of non-performance by the counter party to these financial instruments, is represented by the contractual amount of these instruments. The Corporation uses the same credit policies in entering into financial instruments with off-balance sheet risk as it does for on-balance sheet instruments. For discussion on commitments

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and derivative financial instruments, see Note 5 on page 11.

## Stockholders' Equity

The ability of the Corporation to pay dividends depends primarily on the ability of the Bank to pay dividends to the Corporation. The Bank may not declare or pay a cash dividend if the effect thereof would cause its net worth to be reduced below either the amounts required for the liquidation account established by the Bank in connection with the Conversion or the regulatory capital requirements imposed by federal and state regulation. The Corporation paid \$1.9 million of cash dividends to its shareholders in the first six months of fiscal 2006.

The Corporation repurchased 197,015 shares under the existing stock repurchase program during the first six months of fiscal 2006 at an average price of $\$ 27.40$ per share. As of December 31, 2005, 57 percent of the authorized shares of the June 2005 stock repurchase plan were purchased, leaving approximately 150,825 shares available for future repurchase.

## <PAGE>

Incentive Plans

## Management Recognition Plan (MRP):

The Corporation established the MRP to provide key employees and eligible directors with a proprietary interest in the growth, development and financial success of the Corporation through the award of restricted stock. The Corporation acquired 461,250 shares of its common stock in the open market to fund the MRP in 1997. All of the MRP shares have been awarded. Awarded shares vest over a five-year period as long as the employee or director remains an employee or director of the Corporation. The Corporation recognizes compensation expense for the MRP based on the fair value of the shares at the award date. MRP compensation expense was $\$ 23,000$ and $\$ 34,000$ for the quarters ended December 31 ,
2005 and 2004, respectively. For the six months ended December 31, 2005 and 2004, the MRP compensation expense was $\$ 57,000$ and $\$ 67,000$, respectively. As of December 31, 2005, a total of 9,588 shares were allocated and outstanding, pending their respective distribution schedules.

## Stock Option Plan:

The Corporation established the 1996 Stock Option Plan ("1996 SOP") for certain of its directors and key employees under which options to acquire up to 1.15 million shares of common stock may be granted. On November 18, 2003, shareholders approved the 2003 Stock Option Plan ("2003 SOP") for certain of its directors and key employees under which options to acquire up to 352,500 shares of common stock may be granted. Under the Stock Option Plans, options may not be granted at a price less than the fair market value at the date of grant. Options vest over a five-year period as long as the employee or director remains an employee or director of the Corporation. The options are exercisable after vesting for up to the remaining term of the original grant. The maximum term of the options granted is 10 years.

On April 28, 2005, the Board of Directors accelerated the vesting of certain unvested stock options, totaling 136,950 options, which were previously granted to directors, officers and key employees who had three or more continuous years of service with the Corporation or an affiliate of the Corporation. The Board believed that it was in the best interest of the shareholders to accelerate the vesting of these options which were granted prior to January 1, 2004, since it would have a positive impact on the future earnings of the Corporation. This action was taken prior to the adoption of SFAS No. 123R on July 1, 2005.

As a result of accelerating the vesting of these options, the Corporation recorded a charge to compensation expense of $\$ 320,000$ during the quarter ended June 30, 2005. This charge represents a new measurement of compensation cost for these options as of the modification date. The modification introduced the potential for an effective renewal of the awards as some of these options may have been forfeited by the employees. This charge requires adjustment in future periods for actual forfeiture experience. Because these options are now fully vested, they are not subject to the provisions of SFAS No. 123R.

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The Corporation recorded $\$ 90,000$ of stock option compensation expense in the second quarter ended December 31, 2005 as a result of implementing SFAS No. 123R. This stock option expense was offset by a $\$ 139,000$ recovery of compensation expense resulting from the quarterly revaluation of the expense associated with the accelerated stock option vesting described above.

For the six months ended December 31, 2005, the Corporation recorded $\$ 183,000$ of stock option compensation expense as a result of implementing SFAS No. 123R. This stock option expense was partially offset by a $\$ 162,000$ recovery of compensation expense resulting from the revaluation of the accelerated stock option vesting expense recorded in the quarter ended June 30, 2005, the result of a lower actual forfeiture experience than was forecast at the time of acceleration.

In the second quarter ended December 31,2005, no options were granted nor forfeited, while 61,773 options were exercised. For the six months ended December 31, 2005, a total of 9,000 options were granted, 2,000 options were forfeited and 65,432 options were exercised. As of December 31, 2005, the number of options available for future grants (under both plans) were 82,200 shares. As of December 31, 2005, a total of 916,193 options were outstanding with an average exercise price of $\$ 15.24$ per option and an average remaining life of 5.24 years.
<PAGE>
Supplemental Information

|  | At <br> December 31, <br> 2005 | At <br> June 30, <br> 2005 | At <br> December 31, <br> 2004 |
| :--- | ---: | ---: | ---: |
| Loans serviced for others (in thousands) | $\$ 256,602$ | $\$ 275,129$ | $\$ 274,627$ |
| Book value per share | $\$ 19.12$ | $\$ 17.68$ | $\$ 16.60$ |

ITEM 3 - Quantitative and Qualitative Disclosures about Market Risk.
The principal financial objective of the Corporation's interest rate risk management function is to achieve long-term profitability while limiting its exposure to the fluctuation of interest rates. The Bank, through its Asset and Liability Committee seeks to reduce the exposure of its earnings to changes in market interest rates by managing the mismatch between asset and liability maturities. The principal element in achieving this objective is to manage the interest-rate sensitivity of the Bank's assets by holding loans with interest rates subject to periodic market adjustments. In addition, the Bank maintains a liquid investment portfolio comprised of government agency securities, including mortgage-backed securities, and investment grade securities. The Bank relies on retail deposits as its primary source of funding while utilizing FHLB - San Francisco advances as a secondary source of funding. As part of its interest rate risk management strategy, the Bank promotes transaction accounts and time deposits with terms up to five years.

Through the use of an internal interest rate risk model and the OTS interest rate risk model, the Bank is able to analyze its interest rate risk exposure by measuring the change in net portfolio value ("NPV") over a variety of interest rate scenarios. NPV is the net present value of expected cash flows from assets, liabilities and off-balance sheet contracts.

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The calculation is intended to illustrate the change in NPV that would occur in the event of an immediate change in interest rates of at least 100 basis points with no effect given to steps that management might take to counter the effect of the interest rate movement.

The results of the internal interest rate risk model are reconciled with the results provided by the OTS on a quarterly basis. Any significant deviations are researched and adjusted where applicable.

The following table is derived from the OTS interest rate risk model and represents the NPV based on the indicated changes in interest rates as of December 31, 2005 (Dollars in Thousands).

| Basis Points <br> ("bp") <br> Change in Rates | Net Portfolio <br> Value | NPV Change <br> (1) | Portfolio Value of Assets | NPV as Percentage of Portfolio Value Assets | Sensitivity Measure <br> (3) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| +300 bp | \$ 151,164 | \$ $(23,765)$ | \$ 1,541,200 | 9.81\% | -103 bp |
| +200 bp | 163,064 | $(11,865)$ | 1,568,739 | 10.39\% | -45 bp |
| +100 bp | 171,812 | $(3,117)$ | 1,593,309 | 10.78\% | -6 bp |
| 0 bp | 174,929 | - | 1,613,410 | 10.84\% |  |
| -100 bp | 173,375 | $(1,554)$ | 1,629,451 | 10.64\% | -20 bp |
| -200 bp | 164,695 | $(10,234)$ | 1,639,072 | 10.05\% | -79 bp |

(1) Represents the decrease of the NPV at the indicated interest rate change in comparison to the NPV at December 31, 2005
("base case").
(2) Calculated as the NPV divided by the portfolio value of total assets.
(3) Calculated as the change in the NPV ratio from the base case amount assuming the indicated change in interest rates
(expressed in basis points).
<PAGE>
The following table is derived from the OTS interest rate risk model and represents the change in the NPV at a - 200 basis point rate shock at December 31, 2005 and a -200 basis point rate shock at June 30, 2005.

Risk measure: $+200 /-200$ basis point rate shock
At December 31, 2005
At June 30, 2005

|  | $(-200 \mathrm{bp}$ rate shock $)$ | $(-200 \mathrm{bp}$ rate shock $)$ |
| :--- | :---: | :---: |
| Pre-shock NPV ratio: NPV as a \% of PV Assets | $10.84 \%$ | $10.13 \%$ |
| Post-shock NPV ratio: NPV as a \% of PV Assets | $10.05 \%$ | $8.83 \%$ |
| Sensitivity measure: Change in NPV Ratio | 79 bp | 130 bp |

As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or
periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable rate mortgage ("ARM") loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a change in interest rates, expected rates of prepayments on loans and early withdrawals from time deposits could likely deviate significantly from those assumed when calculating the tables above. It is also possible that, as a result of an interest rate increase, the higher mortgage payments required from ARM borrowers could result in an increase in delinquencies and defaults. Changes in market interest rates may also affect the volume and profitability of the Corporation's mortgage banking operations. Accordingly, the data presented in the tables above should not be relied upon as indicative of actual results in the event of changes in interest rates. Furthermore, the NPV presented in the foregoing tables is not intended to present the fair market value of the Bank, nor does it represent amounts that would be available for distribution to shareholders in the event of the liquidation of the Corporation.

The Bank also models the sensitivity of net interest income for the 12 -month period subsequent to any given month-end assuming a dynamic balance sheet (accounting for the Bank's current balance sheet, 12-month business plan, embedded options, rate floors, periodic caps, lifetime caps, and loan, investment, deposit and borrowing cash flows, among others), and immediate, permanent and parallel movements in interest rates of plus 100, plus 200, minus 100 and minus 200 basis points. The following table describes the results of the analysis at December 31, 2005 and June 30, 2005.

At December 31, 2005

| Basis Point (bp) <br> Change in Rates | Change in <br> Net Interest Income |
| :---: | :---: |
| +200 bp | $-11.41 \%$ |
| +100 bp | $-4.42 \%$ |
| -100 bp | $+3.82 \%$ |
| -200 bp | $+1.92 \%$ |

At June 30, 2005

| Basis Point (bp) <br> Change in Rates | Change in <br> Net Interest Income |
| :---: | :---: |
| +200 bp | $-13.39 \%$ |
| +100 bp | $-6.28 \%$ |
| -100 bp | $+3.48 \%$ |
| -200 bp | $-3.74 \%$ |

In both of the periods described above, the Bank is liability sensitive. Therefore, in a rising interest rate environment, the results project a decline in net interest income over the subsequent 12-month period, and in a falling interest rate environment, the results project an increase in net interest income over the subsequent 12-month period, except in the -200 basis point scenario at June 30, 2005 where net interest income is also projected to decline.

Management believes that the assumptions used to complete the analysis described in the table above are reasonable. However, past experience has shown that immediate, permanent and parallel movements in interest rates will not necessarily occur. Additionally, while the analysis provides a tool to evaluate the projected net interest income to changes in interest rates, actual results may be substantially different if actual experience differs from the assumptions used to complete the analysis. Therefore, the model results that we disclose should be thought of as a risk management tool to compare the trends of our current disclosure to previous disclosures, over time, within the context of the actual performance of the treasury yield curve.

[^1]ITEM 4 - Controls and Procedures.

An evaluation of the Corporation's disclosure controls and procedure (as defined in Section 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934 (the "Act")) was carried out under the supervision and with the participation of the Corporation's Chief Executive Officer, Chief Financial Officer and the Corporation's Disclosure Committee as of the end of the period covered by this quarterly report. The Corporation's Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures as currently in effect are effective in ensuring that the information required to be disclosed by the Corporation in the reports it files or submits under the Act is (i) accumulated and communicated to the Corporation's management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

In the quarter ended December 31, 2005, the Corporation did not make any significant changes in, nor were any corrective actions required, regarding its internal controls or other factors that could significantly affect these controls.

## PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

From time to time, the Corporation or its subsidiaries are engaged in legal proceedings in the ordinary course of business, none of which are currently considered to have a material impact on the Corporation's financial position or results of operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
The table below represents the issuer purchases of equity securities for the second quarter of fiscal 2006.

| Period | (a) Total Number of <br> Shares Purchased | (b) Average Price <br> Paid per Share | (c) Total Number of <br> Shares Purchased as <br> Part of Publicly <br> Announced Plan | (d) Maximum <br> Number of Shares <br> that May Yet Be <br> Purchased Under <br> the Plan* |
| :--- | ---: | ---: | ---: | ---: |
| October 1-31, 2005 | 50,574 | $\$ 27.68$ | 50,000 | 269,840 |
| November 1-30, 2005 | 33,736 | $\$ 26.30$ | 33,736 | 236,104 |
| December 1-31, 2005 | 85,279 | $\$ 27.37$ | 85,279 | 150,825 |
|  | 169,589 | $\$ 27.25$ | 169,015 | 150,825 |

(*) On June 24, 2005 the Corporation announced a plan to repurchase up to five percent of its common stock, or approximately 347,840 shares, over a one-year period depending on market conditions and the capital requirements of the Corporation.

Item 3. Defaults Upon Senior Securities.
Not applicable.
<PAGE>

Item 4. Submission of Matters to a Vote of Security Holders.
The Corporation's 2005 Annual Meeting of Stockholders was held on November 22, 2005 at the Riverside Art Museum, 3425 Mission Inn Avenue, Riverside, California. The results of the vote on the two items presented at the meeting were as follows:
a) Election of Directors:

Shareholders elected the following nominees to the Board of Directors for a three-year term ending in 2008 by the following vote:

|  | FOR |  | AGAINST |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Votes | Percentage | Number of Votes | Percentage |
| Craig G. Blunden | 5,787,616 | 88.7\% | 737,583 | 11.3\% |
| Roy H. Taylor | 5,759,842 | 88.3\% | 765,357 | 11.7\% |

The following directors, who were not up for re-election at the Annual Meeting of Stockholders, will continue to serve as directors: Joseph P. Barr, Bruce W. Bennett, Debbi H. Guthrie, Robert G. Schrader and William E. Thomas.
b) Appointment of Independent Auditors:

Stockholders approved the appointment of Deloitte \& Touche LLP as the Corporation's independent auditors for the fiscal year ending June 30, 2006 by the following vote:

Number

of Votes

## Percentage

## FOR

## AGAINST

ABSTAIN

$$
0.4 \%
$$

Item 5. Other Information.
Not applicable.

Item 6. Exhibits.
Exhibits:
3.1 Certificate of Incorporation of Provident Financial Holdings, Inc. (Incorporated by reference to Exhibit 3.1 to the

Corporation's Registration Statement on Form S-1 (File No. 333-2230))
3.2 Bylaws of Provident Financial Holdings, Inc. (Incorporated by reference to Exhibit 3.2 to the Corporation's Registration Statement on Form S-1 (File No. 333-2230))
10.1 Employment Agreement with Craig G. Blunden (Incorporated by reference to Exhibit 10.1 to the Corporation's Current Report on Form 8-K dated December 15, 2005)*
10.2 Post-Retirement Compensation Agreement with Craig G. Blunden (Incorporated by reference to Exhibit 10.2 to the

Corporation's Form 8-K dated December 15, 2005)*
10.3 1996 Stock Option Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated December 12, 1996)
10.4 1996 Management Recognition Plan (incorporated by reference to Exhibit B to the Corporation's proxy statement dated December 12, 1996)
10.5 Severance Agreement with Richard L. Gale (incorporated by reference to Exhibit 10.6 in the Corporation's Annual

Report on Form 10-K for the year ended June 30, 1998)
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<PAGE>
10.6 Severance Agreement with Donavon P. Ternes (incorporated by reference to Exhibit 10.9 in the Corporation's

Annual Report on Form 10-K for the year ended June 30, 2003)

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10.7 Severance Agreement with Lilian Brunner (incorporated by reference to Exhibit 10.10 in the Corporation's Annual

Report on Form 10-K for the year ended June 30, 2003)
10.8 Severance Agreement with Thomas "Lee" Fenn (incorporated by reference to Exhibit 10.9 in the Corporation's

Annual Report on Form 10-K for the year ended June 30, 2001)
10.9 2003 Stock Option Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October

21, 2003)
10.10 Form of Incentive Stock Option Agreement for options granted under the 2003 Stock Option Plan (incorporated by
reference to the Corporation's Annual Report on Form 10-K for the year ended June 30, 2005).
10.11 Form of Non-Qualified Stock Option Agreement for options granted under the 2003 Stock Option Plan (incorporated by reference to the Corporation's Annual Report on Form 10-K for the year ended June 30, 2005).
10.12 Severance Agreement with Milton J. Knox (incorporated by reference to the Corporation's Annual Report on Form 10-K for the year ended June 30, 2005)

14 Code of Ethics for the Corporation's directors, officers and employees (incorporated by reference to Exhibit 14 in the Corporation's Annual Report on Form 10-K for the year ended June 30, 2004)
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

* Replaces the agreements filed as exhibits to the Corporation's Annual Report on Form 10-K for the Year Ended June 30, 1997.
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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
/s/ Craig G. Blunden
Craig G. Blunden
Chairman, President and Chief Executive Officer
(Principal Executive Officer)

February 7, 2006
/s/ Donavon P. Ternes
Donavon P. Ternes
Chief Financial Officer
(Principal Financial and Accounting Officer)
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## Exhibit Index

31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
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Exhibit 31.1

## CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO <br> SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Craig G. Blunden, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Provident Financial Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material
fact necessary to make the statements made, in light of the circumstances under which such statements were

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made, not
misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in
all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the
periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and
procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) and internal control over financial reporting (as
defined in Exchange Act Rules 13a-15(f) and 15d-15-(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to
be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control
over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or
persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial
reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 7, 2006
/s/ Craig G. Blunden
Craig G. Blunden

Chairman, President and Chief Executive Officer
<PAGE>
Exhibit 31.2

## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO <br> SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, Donavon P. Ternes, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Provident Financial Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material
fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in
all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) and internal control over financial reporting (as
defined in Exchange Act Rules 13a-15(f) and 15d-15-(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its

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consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to
be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over
financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control
over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 7, 2006
/s/ Donavon P. Ternes
Donavon P. Ternes
Chief Financial Officer

Exhibit 32.1

# Edgar Filing: PROVIDENT FINANCIAL HOLDINGS INC - Form 10-Q <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 

In connection with the accompanying Quarterly Report on Form 10-Q of Provident Financial Holdings, Inc. (the "Corporation") for the period ended December 31, 2005 (the "Report"), I, Craig G. Blunden, Chairman, President and Chief Executive Officer of the Corporation, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

Date: February 7, 2006
/s/ Craig G. Blunden
Craig G. Blunden

Chairman, President and Chief Executive Officer
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Exhibit 32.2

## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Quarterly Report on Form 10-Q of Provident Financial Holdings, Inc. (the "Corporation") for the period ended December 31, 2005 (the "Report"), I, Donavon P. Ternes, Chief Financial Officer of the Corporation, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

Date: February 7, 2006
/s/ Donavon P. Ternes
Donavon P. Ternes


[^0]:    (1) Includes receivable from sale of loans, loans held for sale and non-accrual loans, as well as net deferred loan (cost) fee amortization of (\$228) and $\$ 90$ for the six months ended December 31, 2005 and 2004, respectively.
    (2) Includes the average balance of non-interest bearing checking accounts of $\$ 53.6$ million and $\$ 45.5$ million during the six months ended December 31 , 2005 and 2004, respectively.
    (3) Represents the difference between the weighted-average yield on all interest-earning assets and the weighted-average rate on all interest-bearing liabilities.
    (4) Represents net interest income before provision for loan losses as a percentage of average interest-earning assets.

[^1]:    <PAGE>

