WASHINGTON FEDERAL INC

Form 10-Q May 08, 2013

**Table of Contents** 

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission file number 001-34654 WASHINGTON FEDERAL, INC.

(Exact name of registrant as specified in its charter)

Washington 91-1661606 (State or other jurisdiction of incorporation or organization) 91-1661606 (I.R.S. Employer Identification No.)

425 Pike Street Seattle, Washington 98101

(Address of principal executive offices and zip code)

(206) 624-7930

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90

days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files) Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o Non-accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange

Act). Yes o No x

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of class: at May 3, 2013

104,190,859

### **Table of Contents**

### WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

Financial Statements (Unaudited)

## PART I

Item 1.

The Condensed	Consolidated	Financial	Statements of	f Washington	Federal,	Inc. and	Subsidiaries

filed as a part of the report are as follows: Consolidated Statements of Financial Condition as of March 31, 2013 and September 30, 2012 3 Consolidated Statements of Operations for the quarters and six months ended March 31, 2013 4 and 2012 Consolidated Statements of Comprehensive Income for the quarters and six months ended <u>5</u> March 31, 2013 and 2012 Consolidated Statements of Cash Flows for the six months ended March 31, 2013 and 2012 6 Notes to Consolidated Financial Statements 8 Management's Discussion and Analysis of Financial Condition and Results of Operations <u>38</u> Item 2. Quantitative and Qualitative Disclosures About Market Risk Item 3. <u>47</u> Controls and Procedures 47 Item 4. PART II **Legal Proceedings** 48 Item 1. Item 1A. Risk Factors <u>48</u> Unregistered Sales of Equity Securities and Use of Proceeds <u>48</u> Item 2. Item 3. **Defaults Upon Senior Securities** 48 Other Information 48 Item 5. Item 6. **Exhibits** 48 <u>49</u> **Signatures** 2

# Table of Contents

# WASHINGTON FEDERAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)

	March 31, 2013	September 30, 2012	
A GOVERNO	(In thousands, ex	cept share data)	)
ASSETS Cash and cash equivalents	\$782,059	\$751,430	
Available-for-sale securities, at fair value	2,022,668	1,781,705	
Held-to-maturity securities, at amortized cost	1,469,983	1,781,703	
Loans receivable, net	7,444,216	7,451,998	
Covered loans, net	355,515	288,376	
Interest receivable	·	46,857	
	45,448		
Premises and equipment, net	206,797	178,845	
Real estate held for sale	97,042	99,478	
Covered real estate held for sale	32,274	29,549	
FDIC indemnification asset	80,391	87,571	
FHLB stock	152,038	149,840	
Intangible assets, net	263,816	256,076	
Federal and state income tax assets, net	37,229	22,513	
Other assets	126,357	137,219	
A LA DA ATTICA A NID OTTO CAMANA DED CA FOLLATA	\$13,115,833	\$12,472,944	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Liabilities			
Customer accounts			
Transaction deposit accounts	\$3,556,616	\$2,946,453	
Time deposit accounts	5,595,609	5,630,165	
	9,152,225	8,576,618	
FHLB advances	1,930,000	1,880,000	
Advance payments by borrowers for taxes and insurance	16,192	40,041	
Federal and State income tax liabilities, net		_	
Accrued expenses and other liabilities	83,066	76,533	
	11,181,483	10,573,192	
Stockholders' equity			
Common stock, \$1.00 par value, 300,000,000 shares authorized;			
131,979,030 and 129,950,223 shares issued; 105,011,626 and 106,177,615 shares	131,979	129,950	
outstanding			
Paid-in capital	1,620,327	1,586,295	
Accumulated other comprehensive income, net of taxes	11,897	13,306	
Treasury stock, at cost; 26,967,404 and 23,772,608 shares	(363,803)	(310,579	)
Retained earnings	533,950	480,780	
	1,934,350	1,899,752	
	\$13,115,833	\$12,472,944	
SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS			

# **Table of Contents**

# WASHINGTON FEDERAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Quarter Ended March 31,		Six Months E	nded March 31,
	2013	2012	2013	2012
	(In thousands,	except per shar	e data)	
INTEREST INCOME				
Loans	\$112,879	\$123,772	\$229,722	\$251,251
Mortgage-backed securities	10,642	28,682	22,374	54,978
Investment securities and cash equivalents	2,984	2,127	5,717	4,278
	126,505	154,581	257,813	310,507
INTEREST EXPENSE				
Customer accounts	16,695	22,016	35,466	45,965
FHLB advances and other borrowings	16,787	27,963	33,890	56,226
	33,482	49,979	69,356	102,191
Net interest income	93,023	104,602	188,457	208,316
Provision for loan losses		18,000	3,600	29,210
Net interest income after provision for loan losses	93,023	86,602	184,857	179,106
OTHER INCOME				
Gain on sale of investments				
Other	6,046	5,028	11,003	9,674
	6,046	5,028	11,003	9,674
OTHER EXPENSE				
Compensation and benefits	23,077	20,185	44,149	38,860
Occupancy	4,825	4,094	9,272	8,025
FDIC insurance premiums	3,107	4,350	6,450	8,543
Other	10,155	8,183	19,591	15,749
	41,164	36,812	79,462	71,177
Loss on real estate acquired through foreclosure, net	(4,003)	(1,582)	(7,322)	(12,151)
Income before income taxes	53,902	53,236	109,076	105,452
Income tax provision	17,924	19,165	37,816	37,963
NET INCOME	\$35,978	\$34,071	\$71,260	\$67,489
PER SHARE DATA				
Basic earnings	\$0.34	\$0.32	\$0.67	\$0.63
Diluted earnings	0.34	0.32	0.67	0.63
Cash dividends per share	0.09	0.08	0.17	0.16
Basic weighted average number of shares outstanding	105,206,491	107,198,829	105,606,688	107,523,686
Diluted weighted average number of shares outstanding,	105 259 240	107 227 072	105 655 770	107 540 206
including dilutive stock options	105,258,240	107,237,972	105,655,770	107,549,396
SEE NOTES TO CONSOLIDATED FINANCIAL STA	TEMENTS			

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# Table of Contents

# WASHINGTON FEDERAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Quarter Ended March 31,		Six Months Ended Ma		arch 31,	
	2013	2012	2013	2012		
	(In thousands)	)				
Net income	\$35,978	\$34,071	\$71,260	\$67,489		
Other comprehensive income (loss) net of tax:	Ψ33,776	Ψ54,071	Ψ71,200	ψ07,102		
Net unrealized gain (loss) on available-for-sales securities	408	(30,060	) (2,228	) (32,579	)	
Related tax benefit (expense)	(150	11,047	819	11,973		
Reclassification adjustment of net gain (loss) from sale						
of available-for-sale securities included in net income	e —		_			
Related tax benefit (expense)			_			
Other comprehensive income (loss)	258	(19,013	) (1,409	) (20,606	)	
Comprehensive income	\$36,236	\$15,058	\$69,851	\$46,883		
SEE NOTES TO CONSOLIDATED FINANCIAL STA	TEMENTS					

# Table of Contents

# WASHINGTON FEDERAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

CASH FLOWS FROM OPERATING ACTIVITIES	Six Months Ender March 31, 2013 (In thousands)	d March 31, 2012	2
Net income	\$71,260	\$67,489	
Adjustments to reconcile net income to net cash provided by operating activities:		ψ07, <del>1</del> 02	
Amortization (accretion) of fees, discounts, premiums and intangible assets, net		20,703	
Cash received from (paid to) FDIC under loss share	11,668	(4,068	)
Depreciation	4,600	3,750	,
Stock option compensation expense	600	600	
Provision for loan losses	3,600	29,210	
Loss (gain) on real estate held for sale, net	3,028	(1,285	)
Decrease (increase) in accrued interest receivable	3,440	(1,536	)
Increase in FDIC loss share receivable		(2,052	)
Increase (decrease) in income taxes payable	·	6,031	,
Decrease in other assets	35,712	8,832	
Increase (decrease) in accrued expenses and other liabilities	•	1,955	
Net cash provided by operating activities	112,912	129,629	
CASH FLOWS FROM INVESTING ACTIVITIES	112,712	127,027	
Net principal collections (loan originations)	381,932	342,513	
FHLB stock redemptions	1,382	1,512	
Available-for-sale securities purchased	·	(1,241,126	)
Principal payments and maturities of available-for-sale securities	100,906	758,676	,
Available-for-sale securities sold	43,199	3,500	
Held-to-maturity securities purchased	(407,135)		
Principal payments and maturities of held-to-maturity securities	132,755	8,394	
Net cash received from acquisition	202,308	50,451	
Proceeds from sales of real estate held for sale	59,773	90,017	
Proceeds from sales of covered REO	7,645	22,959	
Premises and equipment purchased and REO improvements	·	(11,737	)
Net cash provided by investing activities	147,751	25,159	,
CASH FLOWS FROM FINANCING ACTIVITIES	117,701	20,100	
Net decrease in customer accounts	(161,712)	(3,253	)
Net increase (decrease) in borrowings	27,529	(19,700	)
Proceeds from exercise of common stock options	152	28	,
Dividends paid on common stock	(18,930 )	(17,078	)
Treasury stock purchased	(53,224)	(30,307	)
Decrease in advance payments by borrowers for taxes and insurance	(23,849)	(10,133	)
Net cash used by financing activities		(80,443	)
Increase in cash and cash equivalents	30,629	74,345	,
Cash and cash equivalents at beginning of period	751,430	816,002	
Cash and cash equivalents at end of period	\$782,059	\$890,347	
1 2 2		. , .	

# SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# Table of Contents

# WASHINGTON FEDERAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) (UNAUDITED)

,
)
)

## SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

## NOTE A – Summary of Significant Accounting Policies

The consolidated unaudited interim financial statements included in this report have been prepared by Washington Federal, Inc. ("The Company"). The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from these estimates. In the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation are reflected in the interim financial statements. The September 30, 2012 Consolidated Statement of Financial Condition was derived from audited financial statements.

The information included in this Form 10-Q should be read in conjunction with Company's 2012 Annual Report on Form 10-K ("2012 Form 10-K") as filed with the SEC. Interim results are not necessarily indicative of results for a full year.

The significant accounting policies used in preparation of our consolidated financial statements are disclosed in our 2012 Form 10-K. Other than as discussed below, there have not been any material changes in our significant accounting policies compared to those contained in our 2012 Form 10-K.

Off-Balance-Sheet Credit Exposures – The only material off-balance-sheet credit exposures are loans in process and unused lines of credit, which had a combined balance at March 31, 2013, excluding covered loans, of \$259,266,000. The Company estimates losses on off-balance-sheet credit exposures by including the exposures with the related principal balance outstanding and then applying its general reserve methodology.

Certain reclassifications have been made to the financial statements to conform prior periods to current classifications.

## NOTE B - Acquisitions

#### South Valley Bank and Trust

Effective as of the close of business October 31, 2012, Washington Federal completed the acquisition of South Valley Bank and Trust, headquartered in Klamath Falls, Oregon ("South Valley"). The acquisition provided recorded book values of \$383 million of net loans, \$107 million of net covered loans, \$735 million of deposit accounts, including \$533 million in transaction deposit accounts and 24 branch locations in Central and Southern Oregon. Total consideration paid at closing was \$44 million, including \$34 million of Washington Federal, Inc. stock and \$10 million of cash resulting from the collection of certain earn-out assets. If other earn out assets are collected over time, the total purchase price could be reduced by up to \$14 million.

The acquisition was accounted for under the acquisition method of accounting. The purchased assets and assumed liabilities were recorded at their respective acquisition date estimated fair values. The purchase accounting for acquired assets and liabilities is subject to future adjustment based on the completion of valuations. All fair value adjustment amounts currently recognized in the financial statements at March 31, 2013 were determined provisionally as the purchase accounting fair value analysis was incomplete as of March 31, 2013. The determination of whether a non-covered loan is impaired and accounted for under ASC 310 was still in process as part of the acquisition date loan valuation; therefore, all non-covered loans are categorized as acquired loans without differentiation between non-impaired and credit impaired at March 31, 2013.

Loans that were classified as non-performing loans by South Valley are no longer classified as non-performing because, at acquisition, the carrying value of the loans was adjusted to reflect fair value. Management believes that the new book value reflects an amount that will ultimately be collected.

The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period from November 1, 2012 to March 31, 2013.

The table below displays the adjusted fair value as of the acquisition date for each major class of assets acquired and liabilities assumed:

# Table of Contents

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

	Adjusted Fair Value Recorded by Washington Federal (In thousands)
Assets:	
Cash and cash equivalents	\$212,711
Available for sale securities	43,679
FHLB stock	5,211
Loans receivable, net	360,719
Covered loans receivable, net	107,946
FDIC indemnification asset	16,596
Property and equipment, net	24,259
Core deposit intangible	1,433
Real estate held for sale	9,794
Covered real estate held for sale	5,224
Goodwill	7,107
Other assets	25,225
Total Assets	819,904
Liabilities:	
Customer accounts	737,395
FHLB advances	22,471
Other liabilities	16,143
Total Liabilities	776,009
Net assets acquired	\$43,895
Consideration provided:	
Equity Issued	\$33,492
Cash paid	10,403
	\$43,895

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

# NOTE C – Dividends

On April 19, 2013, the Company paid its 121st consecutive quarterly cash dividend on common stock. Dividends per share were \$.09 and \$.08 for the quarters ended March 31, 2013 and 2012, respectively.

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

NOTE D – Loans Receivable (excluding Covered Loans)

	March 31, 2013 (In thousands)		September 30, 2012		
Non-acquired loans					
Single-family residential	\$5,374,977	68.6	6 \$5,778,922	73.5	
Construction - speculative	120,617	1.5	129,637	1.6	
Construction - custom	217,036	2.8	211,690	2.7	
Land - acquisition & development	93,496	1.2	124,677	1.6	
Land - consumer lot loans	130,056	1.7	141,844	1.8	
Multi-family	725,322	9.3	710,140	9.0	
Commercial real estate	385,587	4.9	319,210	4.1	
Commercial & industrial	190,598	2.4	162,823	2.1	
HELOC	111,622	1.4	112,902	1.4	
Consumer	53,956	0.7	63,374	0.8	
Total non-acquired loans	7,403,267	94.5	7,755,219	98.6	
Acquired loans					
Single-family residential	15,428	0.2	_		
Construction - speculative	177	_	_		
Construction - custom	313	_			
Land - acquisition & development	3,436	_	_		
Land - consumer lot loans	3,819	0.1	_		
Multi-family	7,714	0.2			
Commercial real estate	177,101	2.1			
Commercial & industrial	96,255	1.3	_		
HELOC	13,094	0.2	_		
Consumer	10,046	0.1	_		
Total acquired loans	327,383	4.2	_		
Credit-impaired acquired loans					
Single-family residential	338		342	_	
Construction - speculative	1,750		1,889	0.1	
Land - acquisition & development	2,577	_	3,702		
Multi-family	_	_	601		
Commercial real estate	79,868	1.1	87,154	1.1	
Commercial & industrial	2,091	_	3,292	_	
HELOC	12,757	0.2	14,040	0.2	
Consumer	81	_	97		
Total credit-impaired acquired loans	99,462	1.3	111,117	1.4	
Total loans					
Single-family residential	5,390,743	68.8	5,779,264	73.5	
Construction - speculative	122,544	1.5	131,526	1.7	
Construction - custom	217,349	2.8	211,690	2.7	
Land - acquisition & development	99,509	1.2	128,379	1.6	
Land - consumer lot loans	133,875	1.8	141,844	1.8	

%

Multi-family	733,036	9.5	710,741	9
Commercial real estate	642,556	8.1	406,364	5.2
Commercial & industrial	288,944	3.7	166,115	2.1

# Table of Contents

12

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

HELOC	137,473	1.8		126,942	1.6	
Consumer	64,083	0.8		63,471	0.8	
Total loans	7,830,112	100	%	7,866,336	100	%
Less:						
Allowance for probable losses	122,884			133,147		
Loans in process	189,336			213,286		
Discount on acquired loans	40,346			33,484		
Deferred net origination fees	33,330			34,421		
	385,896			414,338		
	\$7,444,216			\$7,451,998		

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

Changes in the carrying amount and accretable yield for acquired impaired and non-impaired loans for the six months ended March 31, 2013 and the fiscal year ended September 30, 2012 were as follows:

March 31, 2013	Credit impaired acquired loans			Acquired Non-impaired			
	Accretable Yield	Carrying Amount of Loans		Accretable Yield		Carrying Amount of Loans	
	(In thousands)						
Balance as of beginning of period	\$16,928	\$77,613		\$—		\$	
Reclassification from nonaccretable balance, net	30,026						
Additions (1)	_	_		10,804		360,719	
Accretion	(4,278	4,278		(658	)	658	
Transfers to REO	_	(3,120	)	<del></del>		(2,681	)
Payments received, net	_	(11,233	)	_		(39,752	)
Balance as of end of period	\$42,676	\$67,538		\$10,146		\$318,944	
(1) includes acquired loans which were a	equired as part of t	he South Valley					

<sup>(1)</sup> includes acquired loans which were acquired as part of the South Valley acquisition.

September 30, 2012	Credit impaired	acquired loans	Acquired Non-impaired				
	Accretable Yield	Carrying Amount of Loans	Accretable Yield	Carrying Amount of Loans			
	(In thousands)						
Balance as of beginning of period	\$—	\$—	\$—	\$—			
Additions (1)	21,384	93,691	_	_			
Accretion	(4,456	4,456					
Transfers to REO		(2,616)		_			
Payments received, net		(17,918)		_			
Balance as of end of period	\$16,928	\$77,613	\$—	\$—			
(1) includes acquired impaired loans which were acquired as part of							

<sup>(1)</sup> includes acquired impaired loans which were acquired as part of the WNB acquisition.

The following table sets forth information regarding non-accrual loans held by the Company as of the dates indicated:

# Table of Contents

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

	March 31, 2013 (In thousands)		September 30, 2012			
Non-accrual loans:						
Single-family residential	\$111,572	74.8	%	\$131,193	75.7	%
Construction - speculative	7,943	5.3		10,634	6.1	
Construction - custom	105	0.1		539	0.3	
Land - acquisition & development	12,177	8.2		13,477	7.8	
Land - consumer lot loans	3,385	2.3		5,149	3.0	
Multi-family	2,802	1.9		4,185	2.4	
Commercial real estate	10,395	7.0		7,653	4.4	
Commercial & industrial	210	0.1		16		
HELOC	247	0.2		198	0.1	
Consumer	197	0.1		383	0.2	
Total non-accrual loans	\$149,033	100	%	\$173,427	100	%
14						

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

The following tables provide an analysis of the age of loans in past due status as of March 31, 2013 and September 30, 2012, respectively.

March 31, 2013	Amount of Loans		% based					
Type of Loan	Net of LIP & ChgC (In thousands)	Mesurrent	30	60	90	Total	on \$	
Non-acquired loans								
Single-Family Residential	\$5,371,033	\$5,215,549	\$36,476	\$25,148	\$93,860	\$155,484	2.89	%
Construction - Speculative	81,265	72,899	1,373	1,911	5,082	8,366	10.29	
Construction - Custom	120,793	120,575	32	147	39	218	0.18	
Land - Acquisition & Development	88,357	75,892	557	231	11,677	12,465	14.11	
Land - Consumer Lot Loans	129,887	125,094	724	45	4,024	4,793	3.69	
Multi-Family Commercial Real Estate	697,943 360,607	686,954 341,041	3,102 5,154	130 2,858	7,757 11,554	10,989 19,566	1.57 5.43	
Commercial & Industrial	198,488	192,479	4,386	636	987	6,009	3.03	
HELOC	111,622	111,322	128	(227)	399	300	0.27	
Consumer	53,955	51,908	1,289	423	335	2,047	3.79	
Total non-acquired loans	s7,213,950	6,993,713	53,221	31,302	135,714	220,237	3.05	%
A								
Acquired loans Single-Family Residential	15,428	15,312	\$116	_	_	116	0.75	%
Construction - Speculative	177	177	_	_	_	_	_	
Construction - Custom	313	313	_	_	_		_	
Land - Acquisition & Development	3,436	3,436		_	_	_		
Land - Consumer Lot Loans	3,819	3,767	52	_	_	52	1.36	
Multi-Family	7,714	7,714	_	_	_	_		
Commercial Real Estate	177,101	176,444	657			657	0.37	
Commercial & Industrial	96,255	95,258	997	_	_	997	1.04	
HELOC	13,094	13,094						
Consumer	10,046	9,946	77	5	18	100	1.00	
Total acquired loans	327,383	325,461	1,899	5	18	1,922	0.59	%

Credit-impaired acquired loans

Single-Family Residential	338	338	_	_	_	_	_	%
Construction - Speculative	1,749	1,749	_	_	_	_	_	
Construction - Custom	_		_		_	_		
Land - Acquisition & Development	2,577	2,577	_	_	_	_	_	
Land - Consumer Lot Loans	_	_	_	_	_	_	_	
Multi-Family	_		_	_	_	_	_	
Commercial Real Estate	279,850	75,772	1,660	292	2,126	4,078	5.11	
Commercial & Industrial	2,091	2,070	21	_	_	21	1.00	
15								

Edgar Filing: WASHINGTON FEDERAL INC - Form 10-Q

Table of Contents
WASHINGTON FEDERAL, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

HELOC Consumer	12,757 81	12,440 81		227 —	90 —	317 —	2.48	
Total credit-impaired acquired loans	99,443	95,027	1,681	519	2,216	4,416	4.44	%
Total loans	\$7,640,776	\$7,414,201	\$56,801	\$31,826	\$137,948	\$226,575	2.97	%
September 30, 2012 Type of Loan	Amount of Loans Net of LIP & ChgC (In thousands)	Days Delinq Mexurrent	uent Based 30	l on \$ Amou 60	int of Loans 90	Total	% based on \$	d
Single-Family Residential	\$5,776,002	\$5,618,261	\$34,035	\$16,276	\$107,430	\$157,741	2.73	%
Construction - Speculative	88,849	85,785	142	190	2,732	3,064	3.45	
Construction - Custom	107,882	107,215	128	_	539	667	0.62	
Land - Acquisition & Development	119,192	106,321	853	1,004	11,014	12,871	10.80	
Land - Consumer Lot Loans	141,772	134,560	1,688	375	5,149	7,212	5.09	
Multi-Family Commercial Real Estate	676,917 292,261	672,263 284,427	718 699	67 3,153	3,869 3,982	4,654 7,834	0.69 2.68	
Commercial & Industrial	162,802	162,778	8	_	16	24	0.01	
HELOC	112,902	112,482	158	64	198	420	0.37	
Consumer	63,374	61,405	1,155	431	383	1,969	3.11	
Total non-acquired loans	s\$7,541,953	\$7,345,497	\$39,584	\$21,560	\$135,312	\$196,456	2.60	%
Credit-impaired acquired loans								
Single-Family Residential	342	342	_	_	_	_	_	%
Construction - Speculative	1,889	1,889		_	_	_		
Construction - Custom								
Land - Acquisition & Development	3,702	3,219	365	_	118	483	13.05	
Land - Consumer Lot Loans	_	_		_	_	_		
Multi-Family Commercial Real Estate	601 87,134	— 78,959	601 412	 2,549	 5,214	601 8,175	— 9.38	
Commercial & Industrial	3,292	3,054	238	<del>_</del>	<u></u>	238	7.23	
HELOC Consumer	14,040 97	13,950 95		90 —	_	90 2	0.64 2.06	

Total credit-impaired acquired loans	111,097	101,508	1,618	2,639	5,332	9,589	8.63	%
Total loans	\$7,653,050	\$7,447,005	\$41,202	\$24,199	\$140,644	\$206,045	2.69	%

Most loans restructured in troubled debt restructurings ("TDRs") are accruing and performing loans where the borrower has proactively approached the Company about modification due to temporary financial difficulties. Each request is individually evaluated for merit and likelihood of success. The concession for these loans is typically a payment reduction through a rate reduction of between 100 to 200 basis points for a specific term, usually six to twelve months. Interest-only payments may also be approved during the modification period. Principal forgiveness is not an available option for restructured loans. As of March 31, 2013, single-family residential loans comprised 86.4% of TDRs.

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

The Company reserves for restructured loans within its allowance for loan loss methodology by taking into account the following performance indicators: 1) time since modification, 2) current payment status and 3) geographic area.

The following tables provide information related to loans that were restructured during the periods indicated:

	Quarter En 2013	nded March 31,		2012					
		Pre-Modification Outstanding	oProst-Modification Outstanding		Pre-Modification Outstanding	Post-Modification Outstanding			
	Number of	Recorded	Recorded	Number of	Recorded	Recorded			
	Contracts	Investment Investment (In thousands)		Contracts	Investment (In thousands)	Investment			
Troubled Debt									
Restructurings:									
Single-Family Residentia	1130	\$36,059	\$ 36,059	312	\$68,460	\$ 68,460			
Construction -			_	12	4,049	4,049			
Speculative				12	1,012	1,012			
Construction - Custom	_	_	_		_	_			
Land - Acquisition &				4	1,823	1,823			
Development				•	1,023	1,023			
Land - Consumer Lot	9	1,350	1,350	14	2,116	2,116			
Loans		1,000	1,000		·	_,110			
Multi-Family	_	_	_	2	1,871	1,871			
Commercial Real Estate			_			_			
Commercial & Industrial	_	_	_	_	_	_			
HELOC	1	200	200	_	_	_			
Consumer	_	_	_	_	_	_			
	140	\$37,609	\$ 37,609	344	\$78,319	\$ 78,319			

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

	Six Montl	ns Ended March	31,					
	2013			2012				
		Pre-Modification Outstanding	Post-Modification Outstanding		Pre-Modification Outstanding	orPost-Modification Outstanding		
	Number of	Recorded	Recorded	Number of	Recorded	Recorded		
	Contracts	Investment (In thousands)	Investment	Contracts	Investment (In thousands)	Investment		
Troubled Debt								
Restructurings:								
Single-Family Residentia	1230	\$63,146	\$ 63,146	491	\$121,145	\$ 121,145		
Construction -	1	2,492	2,492	23	7,428	7,428		
Speculative	1	2,472	2,472	23	7,420	7,720		
Construction - Custom	_	_	_	_	_	_		
Land - Acquisition &	_	_		26	6,173	6,173		
Development				20	0,173	0,175		
Land - Consumer Lot	18	2,761	2,761	25	3,824	3,824		
Loans	10	2,701	2,701	23	3,021	3,021		
Multi-Family	1	55	55	2	1,871	1,871		
Commercial Real Estate		_	_	1	308	308		
Commercial & Industrial	_	_	_	1	4	4		
HELOC	1	200	200	_	_	_		
Consumer		_	_	_	_	_		
	251	\$68,654	\$ 68,654	569	\$140,753	\$ 140,753		

The following tables provide information on restructured loans for which a payment default occurred during the periods indicated and that had been modified as a TDR within 12 months or less of the payment default:

WICHIII 12 IIIC	ontino or less or the	payment acra	uit.		
Quarter Ended March 31,					
2013		2012			
Number of	Recorded	Number of	Recorded		
Contracts	Investment	Contracts	Investment		
(In thousand	ds)	(In thousand	ls)		
37	\$8,579	108	\$20,419		
_					
		_			
_	_	_	_		
1	139	5	865		
1	55	_	_		
_					
_					
2	113				
	Quarter End 2013 Number of Contracts (In thousand 37 ———————————————————————————————————	Quarter Ended March 31, 2013  Number of Recorded Contracts Investment (In thousands)  37 \$8,579	2013       2012         Number of Recorded Contracts Investment (In thousands)       Contracts (In thousands)         37       \$8,579       108         —       —         —       —         1       139       5         1       55       —         —       —       —         —       —       —         —       —       —         —       —       —         —       —       —         —       —       —         —       —       —         —       —       —         —       —       —		

Edgar Eiling:	WASHINGTON	EEDEDVI	INIC E	rm 10 0
Edgar Filling.	WASHINGTON	LEDEUAL	. IING - FC	ט-טו וווונ

### **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

	Six Months 2013 Number of Contracts (In thousand	Investment	2012 Number of Contracts (In thousan	Investment
Troubled Debt Restructurings That Subsequently				
Defaulted:				
Single-Family Residential	55	\$13,704	125	\$24,783
Construction - Speculative	_	_	_	_
Construction - Custom		_		
Land - Acquisition & Development	_	_	_	_
Land - Consumer Lot Loans	1	139	7	1,312
Multi-Family	1	55	_	_
Commercial Real Estate	1	302	_	_
Commercial & Industrial	_	_	_	_
HELOC	2	113	_	_
Consumer				_
	60	\$14,313	132	\$26,095

## NOTE E – Allowance for Losses on Loans

The Company has an asset quality review function that analyzes its loan portfolios and reports the results of the review to the Board of Directors on a quarterly basis. The single-family residential, HELOC and consumer portfolios are evaluated based on their performance as a pool of loans, since no single loan is individually significant or judged by its risk rating, size or potential risk of loss. The construction, land, multi-family, commercial real estate and commercial and industrial loans are risk rated on a loan by loan basis to determine the relative risk inherent in specific borrowers or loans. Based on that risk rating, the loans are assigned a grade and classified as follows:

Pass – the credit does not meet one of the definitions below.

Special mention – A special mention credit is considered to be currently protected from loss but is potentially weak. No loss of principal or interest is foreseen; however, proper supervision and Management attention is required to deter further deterioration in the credit. Assets in this category constitute some undue and unwarranted credit risk but not to

the point of justifying a risk rating of substandard. The credit risk may be relatively minor yet constitutes an unwarranted risk in light of the circumstances surrounding a specific asset.

Substandard – A substandard credit is an unacceptable credit. Additionally, repayment in the normal course is in jeopardy due to the existence of one or more well defined weaknesses. In these situations, loss of principal is likely if the weakness is not corrected. A substandard asset is inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged, if any. Assets so classified will have a well defined weakness or weaknesses that jeopardize the liquidation of the debt. Loss potential, while existing in the aggregate amount of substandard assets, does not have to exist in individual assets risk rated substandard.

Doubtful – A credit classified doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weakness makes collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The probability of loss is high, but because of certain important and reasonably specific pending factors that may work to the advantage and strengthening of the asset, its

classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and refinancing plans.

Loss – Credits classified loss are considered uncollectible and of such little value that their continuance as a bankable asset is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be affected in the

### **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

future. Losses should be taken in the period in which they are identified as uncollectible. Partial charge-off versus full charge-off may be taken if the collateral offers some identifiable protection.

The following table summarizes the activity in the allowance for loan losses for the quarter ended March 31, 2013 and fiscal year ended September 30, 2012:

Quarter Ended March 31, 2013	Beginning Allowance	Charge-offs		Recoveries	Provision & Transfers		Ending Allowance
	(In thousands)						
Single-family residential	\$77,508	\$(5,140	)	\$2,368	\$2,686		\$77,422
Construction - speculative	8,660	(68	)	146	(981	)	7,757
Construction - custom	275				(13	)	262
Land - acquisition & development	15,056	(308	)	737	(3,264	)	12,221
Land - consumer lot loans	4,963	(574	)		(448	)	3,941
Multi-family	5,107	(653	)	9	(191	)	4,272
Commercial real estate	2,651	(147	)	10	1,642		4,156
Commercial & industrial	8,062	(55	)	40	581		8,628
HELOC	1,044	(15	)		2		1,031
Consumer	3,501	(814	)	521	(14	)	3,194
	\$126,827	\$(7,774	)	\$3,831	<b>\$</b> —		\$122,884
E'1 W E1-1 C4120	Daginning				Provision &		Ending
Fiscal Year Ended September 30,	Beginning	Charge offs		Dagovarios	I TOVISION &		
2012	Allowance	Charge-offs		Recoveries	Transfers		Allowance
_		Charge-offs		Recoveries			•
_	Allowance	Charge-offs \$(53,789	)	Recoveries \$8,164			•
2012	Allowance (In thousands)	C	)		Transfers		Allowance
2012 Single-family residential	Allowance (In thousands) \$83,307	\$(53,789	)	\$8,164	Transfers \$44,133	)	Allowance \$81,815
2012 Single-family residential Construction - speculative	Allowance (In thousands) \$83,307 13,828	\$(53,789	)	\$8,164	Transfers \$44,133 2,437	)	Allowance \$81,815 12,060
2012 Single-family residential Construction - speculative Construction - custom	Allowance (In thousands) \$83,307 13,828 623	\$(53,789 (4,916	)	\$8,164 711 —	Transfers \$44,133 2,437 (276	)	Allowance \$81,815 12,060 347
Single-family residential Construction - speculative Construction - custom Land - acquisition & development	Allowance (In thousands) \$83,307 13,828 623 32,719	\$(53,789 (4,916 — (16,978	)	\$8,164 711 —	Transfers \$44,133 2,437 (276 (1,484	))	\$81,815 12,060 347 15,598
Single-family residential Construction - speculative Construction - custom Land - acquisition & development Land - consumer lot loans	Allowance (In thousands) \$83,307 13,828 623 32,719 5,520	\$(53,789 (4,916 — (16,978 (2,670	)	\$8,164 711 — 1,341	Transfers \$44,133 2,437 (276 (1,484 2,087	)))))	\$81,815 12,060 347 15,598 4,937
Single-family residential Construction - speculative Construction - custom Land - acquisition & development Land - consumer lot loans Multi-family	Allowance (In thousands) \$83,307 13,828 623 32,719 5,520 7,623	\$(53,789 (4,916 — (16,978 (2,670 (1,393	)	\$8,164 711 — 1,341 — 504	Transfers \$44,133 2,437 (276 (1,484 2,087 (1,454	)))))	\$81,815 12,060 347 15,598 4,937 5,280
Single-family residential Construction - speculative Construction - custom Land - acquisition & development Land - consumer lot loans Multi-family Commercial real estate	Allowance (In thousands) \$83,307 13,828 623 32,719 5,520 7,623 4,331	\$(53,789 (4,916 — (16,978 (2,670 (1,393 (814	)	\$8,164 711 — 1,341 — 504 225	Transfers \$44,133 2,437 (276 (1,484 2,087 (1,454 (1,786 410	))))))	\$81,815 12,060 347 15,598 4,937 5,280 1,956
Single-family residential Construction - speculative Construction - custom Land - acquisition & development Land - consumer lot loans Multi-family Commercial real estate Commercial & industrial	Allowance (In thousands) \$83,307 13,828 623 32,719 5,520 7,623 4,331 5,099	\$(53,789) (4,916)————————————————————————————————————	)	\$8,164 711 — 1,341 — 504 225 2,366	Transfers \$44,133 2,437 (276 (1,484 2,087 (1,454 (1,786 410	))))))	\$81,815 12,060 347 15,598 4,937 5,280 1,956 7,626
Single-family residential Construction - speculative Construction - custom Land - acquisition & development Land - consumer lot loans Multi-family Commercial real estate Commercial & industrial HELOC	Allowance (In thousands) \$83,307 13,828 623 32,719 5,520 7,623 4,331 5,099 1,139	\$(53,789) (4,916) — (16,978) (2,670) (1,393) (814) (249) (232)	)	\$8,164 711 — 1,341 — 504 225 2,366 66	Transfers  \$44,133 2,437 (276 (1,484 2,087 (1,454 (1,786 410 (8	))))))	\$81,815 12,060 347 15,598 4,937 5,280 1,956 7,626 965

The Company recorded a \$0 provision for loan losses during the quarter ended March 31, 2013, while an \$18,000,000 provision was recorded for the same quarter one year ago. Non-performing assets ("NPAs") amounted to \$246,075,000, or 1.88%, of total assets at March 31, 2013, compared to \$286,248,000, or 2.11%, of total assets one year ago. Acquired loans, including covered loans, are not classified as non-performing loans because, at acquisition, the carrying value of these loans was adjusted to reflect fair value. There was no additional provision for loan losses recorded on acquired or covered loans during the quarter ended March 31, 2013 as the associated discount is adequate to absorb potential losses. Non-accrual loans decreased from \$166,153,000 at March 31, 2012, to \$149,033,000 at March 31, 2013, a 10.3% decrease. The Company had net charge-offs of \$3,943,000 for the quarter ended March 31, 2013, compared with \$28,721,000 of net charge-offs for the same quarter one year ago. A loan is charged-off when the loss is estimable and it is confirmed that the borrower will not be able to meet its contractual obligations.

\$114,039,000 of the allowance was calculated under our general allowance methodology and the remaining \$8,845,000 was made up of specific reserves on loans that were deemed to be impaired at March 31, 2013. For the period ending March 31, 2012, \$114,039,000 of the allowance was calculated under the formulas contained in our general allowance methodology and the

### **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

remaining \$29,781,000 was made up of specific reserves on loans that were deemed to be impaired. The primary reasons for the shift in total allowance allocation from specific reserves to general reserves is due to the Company having already addressed many of the problem loans focused in the speculative construction and land A&D portfolios, combined with an increase in delinquencies and elevated charge-offs in the single family residential portfolio. The following tables shows a summary of loans collectively and individually evaluated for impairment and the related allocation of general and specific reserves as of March 31, 2013 and September 30, 2012:

March 31, 2013	¥			Loans Indiv	Loans Individually Evaluated for Impairmen			
	General	Gross Loans Subjecto	et	Specific	Gross Loans Subject to			
	Reserve Allocation	General Reserve (1)	Ratio	Reserve Allocation	Specific Reserve (1)	Ratio		
	(In thousand	· · · · · · · · · · · · · · · · · · ·			(In thousands)			
Single-family residential	\$77,422	\$ 5,264,505	1.5 %	\$	\$ 110,471	_	%	
Construction - speculative	5,749	99,513	5.8	2,008	21,104	9.5		
Construction - custom	262	217,036	0.1	_	_	_		
Land - acquisition & development	7,331	66,863	11.0	4,890	26,633	18.4		
Land - consumer lot loans	3,630	115,399	3.1	311	14,657	2.1		
Multi-family	2,892	714,430	0.4	1,380	10,892	12.7		
Commercial real estate	3,900	370,717	1.1	256	14,870	1.7		
Commercial & industrial	8,628	190,472	4.5		126			
HELOC	1,031	110,570	0.9	_	1,052			
Consumer	3,194	53,955	5.9	_	_	_		
	\$114,039	\$ 7,203,460	1.6	\$8,845	\$ 199,805	4.4		

1	1	<b>Excludes</b>	acquired	and	covered	loane
١,	. 1	LACIUUCS	acquircu	anu	COVCICU	ioans

September 30, 2012	Loans Colle	•	•	Loans Individually Evaluated for Impairment					
	General Reserve Allocation	Gross Loans Subjecto General Reserve (1)	ct Ratio	Specific Reserve Allocation	Gross Loans Subjeto Specific Reserve (1)	ct Ratio			
	(In thousand	ds)		(In thousands)					
Single-family residential	\$81,737	\$ 5,694,337	1.4 %	\$78	\$ 84,584	0.1	%		
Construction - speculative	9,079	104,312	8.7	2,981	25,325	11.8			
Construction - custom	347	211,690	0.2	_	_				
Land - acquisition & development	6,697	47,294	14.2	8,901	77,383	11.5			
Land - consumer lot loans	4,176	138,666	3.0	761	3,178	23.9			
Multi-family	2,818	694,140	0.4	2,462	16,000	15.4			
Commercial real estate	1,158	292,550	0.4	798	26,660	3.0			
Commercial & industrial	7,624	161,689	4.7	2	1,134	0.2			
HELOC	965	112,812	0.9	_	90	_			
Consumer	2,563	63,374	4.0	_	_	_			

# (1) Excludes acquired and covered loans

The following tables provide information on loans based on credit quality indicators (defined in Note A) as of March 31, 2013 and September 30, 2012:

# Table of Contents

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

Credit Risk Profile by Internally Assigned Grade (excludes covered loans):

March 31, 2013	Internally Assist Pass (In thousands)	gned Grade Special mention	n Substandard	Doubtful	Loss	Total Gross Loans
Non-acquired loans Single-family residential Construction - speculative Construction - custom	\$5,210,626 94,497 217,036	\$1,742 362 —	\$162,609 25,758	\$— —	\$— —	\$5,374,977 120,617 217,036
Land - acquisition & development	64,282	840	28,374	_	_	93,496
Land - consumer lot loans Multi-family Commercial real estate Commercial & industrial HELOC Consumer	129,175 707,869 341,175 186,296 111,622 53,359 7,115,937	123 1,886 13,016 1,391 — 411 19,771	758 15,567 31,396 2,702 — 186 267,350			130,056 725,322 385,587 190,598 111,622 53,956 7,403,267
Acquired loans Single-family residential Construction - speculative Construction - custom Land - acquisition & development	15,428 — 313 2,198	_ _ _ _		  	_ _ _ _	15,428 177 313 3,436
Land - consumer lot loans Multi-family Commercial real estate Commercial & industrial HELOC Consumer	3,800 3,349 137,416 80,507 13,094 10,046 266,151	 4,832 1,379  6,211	19 4,365 34,853 14,115 — 54,767			3,819 7,714 177,101 96,255 13,094 10,046 327,383
Credit impaired acquired loans Pool 1 - Construction and land A&D		484	2,330	_	_	4,327
Pool 2 - Single-family residential	338	_	_			338
Pool 3 - Multi-family	_	_	_	_	_	_
Pool 4 - HELOC & other consumer	12,838	_	_	_		12,838
Pool 5 - Commercial real estat	e52,254	1,014	25,651	949		79,868
Pool 6 - Commercial & industrial	1,018	195	499	379	_	2,091

Total credit impaired acquired loans	67,961		1,693		28,480		1,328		_		99,462
Total gross loans	\$7,450,049		\$27,675		\$350,597		\$1,582		\$209		\$7,830,112
Total grade as a % of total grosloans	s 95.1	%	0.4	%	4.5	%	_	%	_	%	

# Table of Contents WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

September 30, 2012	Internally Assign	gned Grade				Total
	Pass	Special mention	Substandard	Doubtful	Loss	Gross Loans
	(In thousands)					
Non-acquired loans						
Single-family residential	\$5,588,252	\$844	\$189,826	<b>\$</b> —	<b>\$</b> —	\$5,778,922
Construction - speculative	86,126	10,113	33,398	_	_	129,637
Construction - custom	211,690	_	_		_	211,690
Land - acquisition &	73,661	4,637	46,379		_	124,677
development						•
Land - consumer lot loans	140,006	223	1,615			141,844
Multi-family	684,649	5,098	20,393			710,140
Commercial real estate	278,022	16,282	24,906		_	319,210
Commercial & industrial	158,421	1,071	3,331		_	162,823
HELOC	112,902	_			_	112,902
Consumer	62,611	354	409		_	63,374
	7,396,340	\$38,622	\$320,257	<b>\$</b> —	\$—	\$7,755,219
Credit impaired acquired loans						
Pool 1 - Construction and land	d					
A&D	2,466	_	3,125	_	_	5,591
Pool 2 - Single-family						
residential	342	_	_	_	_	342
Pool 3 - Multi-family			601	_	_	601
Pool 4 - HELOC & other	14 127					14 127
consumer	14,137	_	_	_		14,137
Pool 5 - Commercial real	<b>5</b> 2 692	4 200	20.200	062		07 154
estate	53,683	4,308	28,200	963		87,154
Pool 6 - Commercial &	1.566	<b>5</b> 0	722	025		2 202
industrial	1,566	58	733	935		3,292
Total credit impaired acquired	72.104	1.266	22.650	1 000		111 117
loans	72,194	4,366	32,659	1,898	_	111,117
Total gross loans	\$7,468,534	\$42,988	\$352,916	\$1,898	\$	\$7,866,336
Total grade as a % of total gross loans	<sup>SS</sup> 94.9 %	0.6 %	4.5 %	%	· — %	)

Credit Risk Profile Based on Payment Activity (excludes acquired and covered loans):

March 31, 2013	Performing Loans	S	Non-Performing Loans			
	Amount	% of Total Gross Loans		Amount	% of Total Gross Loans	
	(In thousands)					
Single-family residential	\$5,266,407	98.0	%	\$108,570	2.0	%
Construction - speculative	111,146	92.1		9,471	7.9	
Construction - custom	216,997	100.0		39	_	

Edgar Filing: WASHINGTON FEDERAL INC - Form 10-Q

Land - acquisition & development	79,178	84.7	14,318	15.3
Land - consumer lot loans	126,032	96.9	4,024	3.1
Multi-family	717,415	98.9	7,907	1.1
Commercial real estate	368,629	95.6	16,958	4.4
Commercial & industrial	189,611	99.5	987	0.5
HELOC	111,133	99.6	489	0.4
Consumer	53,603	99.3	353	0.7
	\$7,240,151	97.8	\$163,116	2.2

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

September 30, 2012	Performing Loar	Performing Loans			Non-Performing Loans		
	Amount	% of Total Gross Loans		Amount	% of Total Gross Loans		
	(In thousands)						
Single-family residential	\$5,647,729	97.7	%	\$131,193	2.3	%	
Construction - speculative	119,003	91.8		10,634	8.2		
Construction - custom	211,151	99.7		539	0.3		
Land - acquisition & development	111,200	89.2		13,477	10.8		
Land - consumer lot loans	136,695	96.4		5,149	3.6		
Multi-family	705,955	99.4		4,185	0.6		
Commercial real estate	311,557	97.6		7,653	2.4		
Commercial & industrial	162,807	100.0		16	_		
HELOC	112,704	99.8		198	0.2		
Consumer	62,991	99.4		383	0.6		
	\$7,581,792	97.8	%	\$173,427	2.2	%	

The following table provides information on impaired loan balances and the related allowances by loan types as of March 31, 2013 and September 30, 2012:

Edgar Filing: WASHINGTON FEDERAL INC - Form 10-Q

<u>Table of Contents</u>
WASHINGTON FEDERAL, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012
(UNAUDITED)

March 31, 2013	Recorded Investment (In thousand	Unpaid Principal Balance s)	Related Allowance	Average Recor Quarter Ended March 31, 2013	ded Investment Six Months Ended March 31, 2013
With no related allowance recorded:					
Single-family residential	\$41,125	\$48,331	<b>\$</b> —	\$34,045	\$32,492
Construction - speculative	4,377	5,217		4,135	4,066
Construction - custom	120	120		60	40
Land - acquisition & development	10,026	21,395		9,855	10,099
Land - consumer lot loans	3,000	3,246		2,498	2,325
Multi-family	5,498	5,498		3,218	2,460
Commercial real estate	15,616	16,956		12,968	11,244
Commercial & industrial	1,629	6,938		1,153	1,077
HELOC	157	172		165	167
Consumer	18	31		9	9
	81,566	107,904		68,106	63,979
With an allowance recorded:					
Single-family residential	357,645	365,192	18,392	349,958	347,976
Construction - speculative	16,903	17,748	2,008	17,325	17,683
Construction - custom					_
Land - acquisition & development	17,763	20,424	4,890	19,028	20,195
Land - consumer lot loans	13,306	13,452	311	13,217	13,199
Multi-family	11,053	11,769	1,380	12,079	12,478
Commercial real estate	7,455	7,455	256	7,475	7,494
Commercial & industrial					
HELOC	940	940		841	805
Consumer					_
	425,065	436,980	27,237	(1) 419,923	419,830
Total:					
Single-family residential	398,770	413,523	18,392	384,003	380,468
Construction - speculative	21,280	22,965	2,008	21,460	21,749
Construction - custom	120	120		60	40
Land - acquisition & development	27,789	41,819	4,890	28,883	30,294
Land - consumer lot loans	16,306	16,698	311	15,715	15,524
Multi-family	16,551	17,267	1,380	15,297	14,938
Commercial real estate	23,071	24,411	256	20,443	18,738
Commercial & industrial	1,629	\$6,938		1,153	1,077
HELOC	1,097	1,112		1,006	972
Consumer	18	31		9	9
	\$506,631	\$544,884	\$27,237	(1) \$488,029	\$483,809

<sup>(1)</sup>Includes \$8,845,000 of specific reserves and \$18,392,000 included in the general reserves.

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

September 30, 2012	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment
W24 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(In thousands)			
With no related allowance recorded:		ф 10.4.2.4Q	ф	Φ 40. <b>50</b> 4
Single-family residential	\$106,955	\$124,342	<b>\$</b> —	\$49,524
Construction - speculative	13,726	16,568	_	13,581
Construction - custom		_	_	
Land - acquisition & development	18,000	30,209	_	16,417
Land - consumer lot loans	1,677	2,185		487
Multi-family	8,792	8,991	_	6,935
Commercial real estate	31,190	42,656		12,946
Commercial & industrial	1,146	7,363		581
HELOC	90	1,066		36
Consumer	_	4	_	
	181,576	233,384	_	100,507
With an allowance recorded:				
Single-family residential	317,901	317,901	25,723	305,350
Construction - speculative	12,836	12,836	2,981	12,822
Construction - custom	_	_	_	
Land - acquisition & development	20,750	20,750	8,901	21,650
Land - consumer lot loans	13,881	13,881	761	13,126
Multi-family	14,153	14,555	2,462	14,279
Commercial real estate	3,722	3,722	798	2,897
Commercial & industrial	_	2	2	22
HELOC	734	734	_	743
Consumer	_	_	_	
	383,977	384,381	41,628 (1)	370,889
Total:				
Single-family residential	424,856	442,243	25,723	354,874
Construction - speculative	26,562	29,404	2,981	26,403
Construction - custom		_	_	
Land - acquisition & development	38,750	50,959	8,901	38,067
Land - consumer lot loans	15,558	16,066	761	13,613
Multi-family	22,945	23,546	2,462	21,214
Commercial real estate	34,912	46,378	798	15,843
Commercial & industrial	1,146	7,365	2	603
HELOC	824	1,800	_	779
Consumer	_	4	_	_
	\$565,553	\$617,765	\$41,628 (1)	\$471,396

<sup>(1)</sup>Includes \$15,983,000 of specific reserves and \$25,645,000 included in the general reserves.

Table of Contents
WASHINGTON FEDERAL, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012
(UNAUDITED)

# NOTE F – New Accounting Pronouncements

In January 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-01, Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities. The main objective of this Update is to address implementation issues about the scope of ASU No. 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities. The guidance in this ASU is effective for the first interim or annual period beginning on or after January 1, 2013 and should be applied retrospectively. This new guidance is not expected to have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued ASU 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The objective of this Update is to improve the reporting of reclassifications out of accumulated other comprehensive income. The amendments do not change the current requirements for reporting net income or other comprehensive income in financial statements; rather, they require the entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. The guidance in this ASU is effective for fiscal years, and interim periods within those years, beginning after December 15, 2012, and should be applied prospectively. This new guidance is not expected to have a material impact on the Company's consolidated financial statements.

### NOTE G – Fair Value Measurements

U.S. GAAP defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. U.S. GAAP also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active exchange markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active and other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

We have established and documented the Company's process for determining the fair values of our assets and liabilities, where applicable. Fair value is based on quoted market prices, when available, for identical or similar assets or liabilities. In the absence of quoted market prices, fair value is determined using valuation models or third-party appraisals. The following is a description of the valuation methodologies used to measure and report the fair value of financial assets and liabilities on a recurring or nonrecurring basis:

Measured on a Recurring Basis

Securities

Securities available for sale are recorded at fair value on a recurring basis. Securities at fair value are priced using model pricing based on the securities' relationship to other benchmark quoted prices as provided by an independent third party, and under the provisions of the Fair Value Measurements and Disclosures topic of the FASB Accounting Standards Codification are considered a Level 2 input method.

The following table presents the balance of assets measured at fair value on a recurring basis at March 31, 2013:

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

	Fair Value at March 31, 2013				
	Level 1	Level 2	Level 3	Total	
	(In thousands)				
Available-for-sale securities					
Equity securities	<b>\$</b> —	\$531	\$—	\$531	
Obligations of U.S. government		489,523	_	489,523	
Obligations of states and political		24,803		24,803	
subdivisions	<del></del>	24,003	_	24,003	
Obligations of foreign governments	_	_	_		
Corporate debt securities	_	404,112	_	404,112	
Mortgage-backed securities			_		
Agency pass-through certificates	_	1,103,699	_	1,103,699	
Other debt securities	_	_	_		
Balance at end of period	\$	\$2,022,668	\$—	\$2,022,668	

There were no transfers between, into and/or out of Levels 1, 2 or 3 during the quarter ended March 31, 2013.

Measured on a Nonrecurring Basis

Impaired Loans & Real Estate Held for Sale

From time to time, and on a nonrecurring basis, fair value adjustments to collateral-dependent loans and real estate held for sale are recorded to reflect write-downs of principal balances based on the current appraised or estimated value of the collateral. When management determines that the fair value of the collateral or the real estate held for sale requires additional adjustments, either as a result of a non-current appraisal value or when there is no observable market price, the Company classifies the impaired loan or real estate held for sale as Level 3. Level 3 assets recorded at fair value on a nonrecurring basis at March 31, 2013 included loans for which a specific reserve allowance was established or a partial charge-off was recorded based on the fair value of collateral, as well as covered REO and real estate held for sale for which fair value of the properties was less than the cost basis.

Real estate held for sale consists principally of properties acquired through foreclosure.

The following table presents the aggregated balance of assets measured at estimated fair value on a nonrecurring basis through the six months ended March 31, 2013, and the total losses resulting from those fair value adjustments for the quarter and six months ended March 31, 2013. The following estimated fair values are shown gross of estimated selling costs:

	Through March 31, 2013				Quarter Ended March 31, 2013	Six Months Ended March 31, 2013
	Level 1	Level 2	Level 3	Total	Total Losses	
	(In thousa	ands)				
Impaired loans (1)	<b>\$</b> —	<b>\$</b> —	\$45,966	\$45,966	\$1,225	\$11,038
Covered REO (2)	_	_	13,988	13,988	281	372
Real estate held for sale (2)	_	_	54,069	54,069	6,488	14,024
Balance at end of period	\$	\$	\$114,023	\$114,023	\$7,994	\$25,434

<sup>(1)</sup> The losses represents remeasurements of collateral-dependent loans.

<sup>(2)</sup> The losses represents aggregate writedowns and charge-offs on real estate held for sale.

There were no liabilities carried at fair value, measured on a recurring or nonrecurring basis, at March 31, 2013. The following describes the process used to value Level 3 assets measured on a nonrecurring basis:

Impaired loans - The Company adjusts the carrying amount of impaired loans when there is evidence of probable loss and the expected fair value of the loan is less than its contractual amount. The amount of the impairment may be determined based on

Table of Contents
WASHINGTON FEDERAL, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012
(UNAUDITED)

the estimated present value of future cash flows or the fair value of the underlying collateral. Impaired loans with a specific reserve allowance based on cash flow analysis or the value of the underlying collateral are classified as Level 3 assets.

The evaluations for impairment are prepared by the Problem Loan Review Committee, which is chaired by the Chief Credit Officer and includes the Loan Review manager and Special Credits manager, as well as senior credit officers, division managers and group executives, as applicable. These evaluations are performed in conjunction with the quarterly allowance for loan & lease loss ("ALLL") process.

Applicable loans are evaluated for impairment on a quarterly basis. Loans included in the previous quarter's review are reevaluated and if their values are materially different from the prior quarter evaluation, the underlying information (loan balance and collateral value) are compared. Material differences are evaluated for reasonableness and discussions are held between the relationship manager and their division manager to understand the difference and determine if any adjustment is necessary. The inputs are developed and substantiated on a quarterly basis, based on current borrower developments, market conditions and collateral values. The following method is used to value impaired loans:

The fair value of the collateral, which may take the form of real estate or personal property, is based on internal estimates, field observations, assessments provided by third-party appraisers and other valuation models. The Company performs or reaffirms valuations of collateral-dependent impaired loans at least annually. Adjustments are made if management believes that more recent information is available and relevant with respect to the fair value of the collateral.

Real estate held for sale ("REO") - These assets are valued based on inputs such as appraisals and third-party price opinions, less estimated selling costs. Assets that are acquired through foreclosure are recorded initially at the lower of the loan balance or fair value at the date of foreclosure. After foreclosure, valuations are updated periodically, and current market conditions my require the assets to be written down further to a new cost basis. The following method is used to value real estate held for sale:

When a loan is reclassified from loan status to real estate held for sale due to the Company taking possession of the collateral, a Special Credits officer, along with the Special Credits manager, obtains a valuation, which may include a third-party appraisal, which is used to establish the fair value of the underlying collateral. The determined fair value, to the extent it does not exceed the carrying value of the loan, becomes the carrying value of the REO asset. In addition to the valuations from independent third-party sources, the carrying balance of REO assets are written down once a bona fide offer is contractually accepted, through execution of a Purchase and Sale Agreement, where the accepted price is lower than the current balance of the particular REO asset. The fair value of REO assets is re-evaluated quarterly and the REO asset is adjusted to reflect the lower of cost or fair value as necessary. Fair Values of Financial Instruments

U. S. GAAP requires disclosure of fair value information about financial instruments, whether or not recognized on the statement of financial condition, for which it is practicable to estimate those values. Certain financial instruments and all non-financial instruments are excluded from the disclosure requirements. Accordingly, the aggregate fair value estimates presented do not reflect the underlying fair value of the Company. Although management is not aware of any factors that would materially affect the estimated fair value amounts presented below, such amounts have not been comprehensively revalued for purposes of these financial statements since the dates shown, and therefore, estimates of fair value subsequent to those dates may differ significantly from the amounts presented below.

# Table of Contents WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

		March 31, 20	013	September 30	0, 2012
	Level in Fair Value Hierarchy	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
	Ž	(In thousands	s)		
Financial assets					
Cash and cash equivalents	1	\$782,059	\$782,059	\$751,430	\$751,430
Available-for-sale securities	2				
Equity securities		531	531		
Obligations of U.S. government		489,523	489,523	183,560	183,560
Obligations of states and political subdivisions		24,803	24,803	24,844	24,844
Obligations of foreign governments		_		_	
Corporate debt securities		404,112	404,112	403,325	403,325
Mortgage-backed securities					
Agency pass-through certificates		1,103,699	1,103,699	1,169,976	1,169,976
Other debt securities					
Total available-for-sale securities		2,022,668	2,022,668	1,781,705	1,781,705
Held-to-maturity securities	2				
Equity securities					
Obligations of U.S. government					
Obligations of states and political subdivisions				795	802
Obligations of foreign governments					
Corporate debt securities					
Mortgage-backed securities					
Agency pass-through certificates		1,469,983	1,469,229	1,190,692	1,216,421
Other debt securities					
Total held-to-maturity securities		1,469,983	1,469,229	1,191,487	1,217,223
Loans receivable	3	7,444,216	8,059,053	7,451,998	7,949,892
Covered loans	3	355,515	365,138	288,376	289,754
FDIC indemnification asset	3	80,391	78,108	87,571	85,846
FHLB stock	2	152,038	152,038	149,840	149,840
Financial liabilities					
Customer accounts	2	9,152,225	8,861,670	8,576,618	8,406,432
FHLB advances and other borrowings	2	1,930,000	2,145,399	1,880,000	2,110,223

The following methods and assumptions were used to estimate the fair value of financial instruments:

Cash and cash equivalents – The carrying amount of these items is a reasonable estimate of their fair value.

Available-for-sale securities and held-to-maturity securities – Securities at fair value are priced using model pricing based on the securities' relationship to other benchmark quoted prices as provided by an independent third party, and under the provisions of the Fair Value Measurements and Disclosures topic of the FASB Accounting Standards Codification are considered a Level 2 input method.

Loans receivable and covered loans – For certain homogeneous categories of loans, such as fixed- and variable-rate residential mortgages, fair value is estimated for securities backed by similar loans, adjusted for differences in loan characteristics, using the same methodology described above for AFS and HTM securities. The fair value of other loan types is estimated by discounting the future cash flows and estimated prepayments using the current rates at

which similar loans would be made to borrowers with similar credit ratings and for the same remaining term. Some loan types were valued at carrying value because of their floating rate or expected maturity characteristics. Net deferred loan fees are not included in the fair value calculation but are included in the carrying amount.

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

FDIC indemnification asset – The fair value of the indemnification asset is estimated by discounting the expected future cash flows using the current rates.

FHLB stock – The fair value is based upon the par value of the stock which equates to its carrying value. Customer accounts – The fair value of demand deposits, savings accounts, and money market accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated by discounting the estimated future cash flows using the rates currently offered for deposits with similar remaining maturities.

FHLB advances and other borrowings – The fair value of FHLB advances and other borrowings is estimated by discounting the estimated future cash flows using rates currently available to the Company for debt with similar remaining maturities.

The following is a reconciliation of amortized cost to fair value of available-for-sale and held-to-maturity securities:

	March 31, 20				
	Amortized	Gross Unreal		Fair	Yield
	Cost	Gains	Losses	Value	
	(In thousands	)			
Available-for-sale securities					
U.S. government and agency securities					
due					
Within 1 year	\$16,952	\$31	\$(29	) \$16,954	0.45 %
1 to 5 years	58,000	2,576		60,576	1.55
5 to 10 years	83,300	1,664		84,964	1.36
Over 10 years	327,404	156		327,560	0.90
Corporate bonds due					
Within 1 year	19,500	11	_	19,511	0.49
1 to 5 years	317,044	4,078		321,122	0.84
5 to 10 years	62,962	998	(481	) 63,479	2.02
Municipal bonds due					
Over 10 years	20,430	4,373		24,803	6.45
Mortgage-backed securities					
Agency pass-through certificates	1,098,266	6,421	(988	) 1,103,699	1.99
	2,003,858	20,308	(1,498	) 2,022,668	1.61
Held-to-maturity securities					
Tax-exempt municipal bonds due					
Within 1 year	_			_	_
1 to 5 years	_				_
5 to 10 years	_			_	_
Over 10 years	_			_	_
U.S. government and agency securities					
due					
1 to 5 years					
Mortgage-backed securities					
Agency pass-through certificates	1,469,983	3,302	(4,056	) 1,469,229	3.04
1.30.1.1 Pass anough continuates	1,469,983	3,302	(4,056	) 1,469,229	3.04
	1,107,700	5,502	(1,000	, 1,10,,22,	5.01

\$3,473,841 \$23,610 \$(5,554 ) \$3,491,897 2.22 %

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

	September 30, Amortized Cost (In thousands)	Gross Unreals Gains	ized Losses	Fair Value	Yield
Available-for-sale securities	,				
U.S. government and agency securities					
due					
Within 1 year	\$19,999	\$42	\$(6	\$20,035	0.57 %
1 to 5 years				<u> </u>	_
5 to 10 years	59,300	4,225		63,525	2.21
Over 10 years	100,000			100,000	1.05
Corporate bonds due					
1 to 5 years	336,340	2,810	(61	339,089	0.91
5 to 10 years	62,919	1,324	(7	) 64,236	2.73
Municipal bonds due					
Over 10 years	20,442	4,402		24,844	6.45
Mortgage-backed securities					
Agency pass-through certificates	1,161,668	9,358	(1,050	) 1,169,976	2.28
	1,760,668	22,161	(1,124	) 1,781,705	1.99
Held-to-maturity securities					
Tax-exempt municipal bonds due					
Within 1 year	795	7	_	802	5.80
1 to 5 years	_			_	
5 to 10 years	_			_	
Over 10 years	_			_	
U.S. government and agency securities					
due					
1 to 5 years				_	_
Mortgage-backed securities					
Agency pass-through certificates	1,190,692	25,729	_	1,216,421	3.10
	1,191,487	25,736		1,217,223	3.10
	\$2,952,155	\$47,897	\$(1,124	\$2,998,928	2.44 %

During the period ending March 31, 2013, \$43,199,000 of available-for-sale securities were sold, resulting in a gain of \$0. \$3,500,000 of available-for-sale securities were sold during the period ending March 31, 2012, resulting in a gain of \$0.

Substantially all mortgage-backed securities have contractual due dates that exceed 10 years.

The following table shows the unrealized gross losses and fair value of securities at March 31, 2013, by length of time that individual securities in each category have been in a continuous loss position. Management believes that the declines in fair value of these investments are not an other than temporary impairment.

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

	Less than 12 Unrealized Gross Losses	2 months Fair Value	12 months or Unrealized Gross Losses	Fair	Total Unrealized Gross Losses	Fair Value
Corporate bonds due	\$—	<b>\$</b> —	\$(481)	\$9,519	\$(481	\$9,519
U.S. government and agency securities due	(29	16,423	_	_	(29	16,423
Agency pass-through certificates	(4,239 ) (4,268 )	943,909 \$960,332	(805 ) \$(1,286 )	175,871 \$185,390	(5,044 (5,554	1,119,780 \$1,145,722

# NOTE H - Covered Assets

Covered assets represent loans and real estate held for sale acquired from the FDIC that are subject to loss sharing agreements and were \$387,789,000 as of March 31, 2013, versus \$317,925,000 as of September 30, 2012. As of the close of business October 31, 2012, the Company acquired covered assets as part of the South Valley acquisition as described in Note B. The purchase accounting, for acquired assets and liabilities, mainly related to the valuation of the acquired loans, is subject to future adjustment based on the completion of valuations. The carrying balance of acquired covered loans have been included in the following tables; however, the balances are subject to future adjustment based on the completion of the purchase accounting valuations.

Changes in the carrying amount and accretable yield for acquired impaired and non-impaired loans for the year to date period ended March 31, 2013 and the fiscal year ended September 30, 2012 were as follows:

March 31, 2013	Acquired Impair	ed	Acquired Non-impaired		
	Accretable Yield	Carrying Amount of Loans	Accretable Yield	Carrying Amount of Loans	
	(In thousands)				
Balance at beginning of period	\$50,902	\$74,953	\$23,789	\$213,423	
Additions (1)	43,299	107,946	_	_	
Accretion	(18,463	18,463	(3,543)	3,543	
Transfers to REO		(7,403)			
Payments received, net		(21,828)		(33,582)	
Balance at end of period	\$75,738	\$172,131	\$20,246	\$183,384	
(1) includes FDIC covered loans which we	ere acquired as par	t of the South			
Valley acquisition.					

Acquired Impaire	ed	Acquired Non-impaired		
Accretable Yield	Carrying Amount of Loans	Accretable Yield	Carrying Amount of Loans	
(In thousands)				
\$37,072	\$116,061	\$30,370	\$269,888	
34,690	_	_	_	
	Accretable Yield (In thousands) \$37,072	Yield Amount of Loans (In thousands) \$37,072 \$116,061	Accretable Yield Carrying Amount of Loans  (In thousands) \$37,072 \$116,061 \$30,370	

Accretion	(20,860	) 20,860	(6,581	) 6,581	
Transfers to REO	_	(15,905	) —		
Payments received, net	_	(46,063	) —	(63,046	)
Balance at end of period	\$50,902	\$74,953	\$23,789	\$213,423	
-					
33					

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

At March 31, 2013, none of the acquired impaired or non-impaired loans were classified as non-performing assets. Therefore, interest income, through accretion of the difference between the carrying amount of the loans and the expected cash flows, was recognized on all acquired loans.

The outstanding principal balance of acquired loans was \$435,533,000 and \$373,455,000 as of March 31, 2013 and September 30, 2012, respectively. The discount balance related to the acquired loans was \$80,018,000 and \$85,079,000 as of March 31, 2013 and September 30, 2012, respectively.

The following table shows the year to date activity for the FDIC indemnification asset:

	March 31, 2013	September 30, 2012	
	(In thousands)		
Balance at beginning of period	\$87,571	\$101,634	
Additions (1)	17,373	3,284	
Payments made (received)	(11,668	) (3,456	)
Amortization	(13,451	) (15,510	)
Accretion	566	1,619	
Balance at end of period	\$80,391	\$87,571	

(1) includes FDIC covered loans which were acquired as part of the South Valley acquisition.

The following tables provide information on covered loans based on credit quality indicators (defined in Note A) as of March 31, 2013 and September 30, 2012:

Credit Risk Profile by Internally Assigned Grade:

# Table of Contents

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

March 31, 2013	Internally A Pass (In thousand	ssigned Grade Special mention	n Substandard	Doubtful	Loss	Total Net Loans
Purchased non credit-impaired loans:	(111 4110 413411)	,				
Single-family residential	\$30,319	\$ <i>-</i>	\$2,827	<b>\$</b> —	<b>\$</b> —	\$33,146
Construction - speculative	102	_	_	_	_	102
Construction - custom						
Land - acquisition & development	3,056	1,289	5,837		_	10,182
Land - consumer lot loans	440				_	440
Multi-family	23,286		1,224			24,510
Commercial real estate	59,863	9,725	30,140		_	99,728
Commercial & industrial	6,527	500	3,996	_	_	11,023
HELOC	15,315	<del></del>	_		_	15,315
Consumer	680			_		680
	139,588	11,514	44,024	_		195,126
Total grade as a % of total net loans	71.5 %	5.9 %	22.6 %	_ %	%	
Purchased credit-impaired loan	s·					
Pool 1 - Construction and land A&D	11,674	4,298	36,623	_	_	52,595
Pool 2 - Single-family residential	24,290	_	1,045	_	_	25,335
Pool 3 - Multi-family	1,251	_	4,549		_	5,800
Pool 4 - HELOC & other consumer	4,096	_	3,531	_	_	7,627
Pool 5 - Commercial real estate	34,518	16,691	76,158	_	_	127,367
Pool 6 - Commercial & industrial	8,173	499	12,731	280	_	21,683
	\$84,002	\$ 21,488	\$134,637	\$280	\$— Total covered loan Discount Allowance Covered loans, net	(80,018 )

Edgar Filing: WASHINGTON FEDERAL INC - Form 10-Q

# Table of Contents

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

September 30, 2012	Internally A Pass (In thousand	assigned Grade Special mention ds)	n Substandard	Doubtful	Loss	Total Net Loans	
Purchased non credit-impaired loans:							
Single-family residential	\$32,272	\$ <i>-</i>	\$3,404	\$	<b>\$</b> —	\$35,676	
Construction - speculative	90	_			_	90	
Construction - custom		_		_	_	_	
Land - acquisition & development	3,440	1,970	6,020	_	_	11,430	
Land - consumer lot loans	498	_	_	_	_	498	
Multi-family	24,898	_	2,747			27,645	
Commercial real estate	89,530	298	31,764			121,592	
Commercial & industrial	7,146	510	5,367		_	13,023	
HELOC	17,971	_		_	_	17,971	
Consumer	918	_	_		_	918	
	176,763	2,778	49,302		_	228,843	
Total grade as a % of total net loans	77.3 %	1.2 %	21.5 %	%	_ %		
Purchased credit-impaired loan	s:						
Pool 1 - Construction and land A&D	9,795	5,301	35,857	_	_	50,953	
Pool 2 - Single-family residential	669	_	2,953	_	_	3,622	
Pool 3 - Multi-family			2,996		_	2,996	
Pool 4 - HELOC & other consumer	1,094	_	3,096	_	_	4,190	
Pool 5 - Commercial real estate	404	25,785	41,403	_	_	67,592	
Pool 6 - Commercial & industrial	3,787	1,006	10,466	_	_	15,259	
	\$15,749	\$ 32,092	\$96,771	<b>\$</b> —	\$— Total covered loans Discount Allowance Covered loans, net	(85,079 )	

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTERS AND SIX MONTHS ENDED MARCH 31, 2013 AND 2012 (UNAUDITED)

The following tables provide an analysis of the age of purchased non credit-impaired loans in past due status for the periods ended March 31, 2013 and September 30, 2012:

March 31, 2013	Amount of Loans	Days Delir	quent Base	d on \$ Amo	ount of Loan	IS	% based	l
Type of Loans	Net of LIP & ChgOf	fsCurrent	30	60	90	Total	on \$	
Single-Family	\$ 33,146	\$32,414	\$148	\$—	\$584	\$732	2.21	%
Residential	\$ 55,140	\$52,414	φ1 <del>4</del> 0	<b>5</b> —	\$30 <del>4</del>	\$132	2.21	70
Construction -	102	102					NM	
Speculative	102	102	<del></del>	_	<del>_</del>	_	11111	
Construction - Custom	_						NM	
Land - Acquisition &	10,182	10,145		_	37	37	0.36	
Development	10,102	10,143			31	31	0.50	
Land - Consumer Lot	440	342			98	98	22.27	
Loans								
Multi-Family	24,510	24,310	_	_	200	200	0.82	
Commercial Real Estate	•	95,069	2,651		2,008	4,659	4.67	
Commercial & Industrial		7,608	_	_	3,415	3,415	30.98	
HELOC	15,315	15,080	59	_	176	235	1.53	
Consumer	680	680	_		_	_		
	\$ 195,126	\$185,750	\$2,858	<b>\$</b> —	\$6,518	\$9,376	4.81	%
0. 1. 0. 0.10		D D !!	. 75	1			~ 1	
September 30, 2012	Amount of Loans	•	•		unt of Loan		% based	l
Type of Loans	Amount of Loans Net of LIP & ChgOf	•	quent Baseo	d on \$ Amo 60	unt of Loan 90	s Total	% based on \$	l
Type of Loans Single-Family		•	30					l %
Type of Loans Single-Family Residential	Net of LIP & ChgOf	fCurrent	•	60	90	Total	on \$	
Type of Loans Single-Family Residential Construction -	Net of LIP & ChgOf	fCurrent	30	60	90	Total	on \$	
Type of Loans Single-Family Residential Construction - Speculative	Net of LIP & ChgOf \$ 35,676 90	fCurrent \$32,601	30	60	90	Total	on \$ 8.62 NM	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom	Net of LIP & ChgOf: \$ 35,676	fCurrent \$32,601	30	60	90	Total	on \$ 8.62	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition &	Net of LIP & ChgOf \$ 35,676 90	fCurrent \$32,601	30	60	90	Total	on \$ 8.62 NM	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition & Development	Net of LIP & ChgOf: \$ 35,676 90	\$32,601 90	30	60	90 \$1,000 — —	Total \$3,075 —	on \$ 8.62  NM  NM	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition & Development Land - Consumer Lot	Net of LIP & ChgOf: \$ 35,676 90	\$32,601 90	30	60	90 \$1,000 — —	Total \$3,075 —	on \$ 8.62  NM  NM	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition & Development Land - Consumer Lot Loans	Net of LIP & ChgOff \$ 35,676 90 — 11,430 498	\$32,601 90 — 9,922 385	30	60	90 \$1,000 — — 1,508 113	Total \$3,075 — — 1,508 113	on \$ 8.62  NM  NM  13.19  22.69	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition & Development Land - Consumer Lot Loans Multi-Family	Net of LIP & ChgOff \$ 35,676 90 — 11,430 498 27,645	\$32,601 90 — 9,922 385 26,137	30 \$2,075 — — — —	60 \$— — — —	90 \$1,000 — — 1,508 113 1,508	Total \$3,075	on \$ 8.62  NM  NM  13.19  22.69  5.45	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition & Development Land - Consumer Lot Loans Multi-Family Commercial Real Estate	Net of LIP & ChgOff \$ 35,676 90 — 11,430 498 27,645 121,592	\$32,601 90  9,922 385 26,137 115,206	30	60 \$— — — — — 4,447	90 \$1,000  1,508 113 1,508 1,922	Total \$3,075	on \$ 8.62  NM  NM  13.19  22.69  5.45 5.25	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition & Development Land - Consumer Lot Loans Multi-Family Commercial Real Estate Commercial & Industrial	Net of LIP & ChgOff \$ 35,676 90 — 11,430 498 27,645 121,592 13,023	\$32,601 90 — 9,922 385 26,137 115,206 9,513	30 \$2,075 — — — — — 17	60 \$— — — — — 4,447	90 \$1,000 — 1,508 113 1,508 1,922 3,441	Total \$3,075	on \$ 8.62  NM  NM  13.19  22.69  5.45  5.25  26.95	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition & Development Land - Consumer Lot Loans Multi-Family Commercial Real Estate Commercial & Industrial HELOC	Net of LIP & ChgOff \$ 35,676 90 — 11,430 498 27,645 121,592 13,023 17,971	\$32,601 90 — 9,922 385 26,137 115,206 9,513 17,440	30 \$2,075 — — — —	60 \$— — — — — 4,447 69 50	90 \$1,000  1,508 113 1,508 1,922 3,441 384	Total \$3,075  1,508  113 1,508 6,386 3,510 531	on \$ 8.62  NM  NM  13.19  22.69  5.45  5.25  26.95  2.95	
Type of Loans Single-Family Residential Construction - Speculative Construction - Custom Land - Acquisition & Development Land - Consumer Lot Loans Multi-Family Commercial Real Estate Commercial & Industrial	Net of LIP & ChgOff \$ 35,676 90 — 11,430 498 27,645 121,592 13,023	\$32,601 90 — 9,922 385 26,137 115,206 9,513	30 \$2,075 — — — — — 17	60 \$— — — — — 4,447	90 \$1,000 — 1,508 113 1,508 1,922 3,441	Total \$3,075	on \$ 8.62  NM  NM  13.19  22.69  5.45  5.25  26.95	

NM - not meaningful

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### FORWARD LOOKING STATEMENTS

In addition to historical information, this Quarterly Report on Form 10-Q includes certain "forward-looking statements," as defined in the Securities Act of 1933 and the Securities Exchange Act of 1934, based on current management expectations. Actual results could differ materially from those management expectations. Such forward-looking statements include statements regarding the Company's intentions, beliefs or current expectations as well as the assumptions on which such statements are based. Stockholders and potential stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those contemplated by such forward-looking statements. Factors that could cause future results to vary from current management expectations include, but are not limited to: general economic conditions; legislative and regulatory changes, including without limitation the potential effect of the Dodd-Frank Wall Street Reform and Consumer Protection Act and regulations to be promulgated thereunder; monetary fiscal policies of the federal government; changes in tax policies; rates and regulations of federal, state and local tax authorities; changes in interest rates; deposit flows; cost of funds; demand for loan products; demand for financial services; competition; changes in the quality or composition of the Company's loan and investment portfolios; changes in accounting principles; policies or guidelines and other economic, competitive, governmental and technological factors affecting the Company's operations, markets, products, services and fees, including without limitation the Bank's ability to comply in a timely and satisfactory manner with the requirements of the memorandum of understanding entered into with the Office of The Comptroller of the Currency. The Company undertakes no obligation to update or revise any forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

### **GENERAL**

Washington Federal, Inc. ("Company") is a savings and loan holding company. The Company's primary operating subsidiary is Washington Federal.

The results discussed below were impacted by the acquisition on close of business on October 31, 2012, of South Valley Bank and Trust, headquartered in Klamath Falls, Oregon ("South Valley"). The acquisition provided \$383 million of net loans, \$107 million of net covered loans, \$735 million of deposit accounts, including \$533 million in transaction deposit accounts and 24 branch locations in Central and Southern Oregon. Total consideration paid at closing was \$44 million, including \$34 million of Washington Federal, Inc. stock and \$10 million of cash resulting from the collection of certain earn-out assets.

The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period from November 1, 2012 to March 31, 2013.

# INTEREST RATE RISK

Historically, the Company accepted a higher level of interest rate risk as a result of its significant holdings of fixed-rate single-family home loans that are longer in term than the characteristics of its primary liabilities of customer accounts and borrowings. Based on Management's assessment of the current interest rate environment, the Company has taken steps, including growing shorter-term business loans, transaction deposit accounts and extending the maturity on borrowings, to reduce its interest rate risk profile compared to its historical norms.

The Company relies on various measures of interest rate risk, including an asset/liability maturity gap analysis, modeling of changes in forecasted net interest income under various rate change scenarios, and the impact of interest rate changes on the net portfolio value ("NPV") the Company.

At March 31, 2013, the Company had approximately \$1.077 billion more in liabilities subject to repricing in the next year than assets, which amounted to a negative one-year maturity gap of 8.21% of total assets. This was a decrease from the 10.1% negative gap as of September 30, 2012.

A negative maturity gap implies that funding costs will change more rapidly than interest income on earning assets with movement in interest rates. A negative maturity gap typically results in higher margins when interest rates decline and lower

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

margins when interest rates rise. Gap analysis provides management with a high-level indication of interest rate risk, but is considered less reliable than more detailed modeling.

The potential impact of rising interest rates on net interest income in the future is estimated using a model that is based on account level detail for loans and deposits. In the event of an immediate and parallel increase of 200 basis points in both short and long-term interest rates, the model estimates that net interest income will increase by 2.01% in year one. In the event of a gradual increase from current rates by 200 basis points over a twelve-month period, the model forecasts an increase in net interest income of 1.60% in year one. This analysis assumes zero balance sheet growth and a constant percentage composition of assets and liabilities. It also assumes that loan and deposit prices respond in full to the increase in market rates. Actual results will differ from the assumptions used in this model, as Management monitors and adjusts loan and deposit pricing and the size and composition of the balance sheet to respond to changing interest rates.

The NPV estimates the market of value of shareholder's equity based upon forecasted interest rate scenarios. It is derived by calculating the difference between the present value of expected cash flows from interest-earning assets and the present value of expected cash flows from interest-paying liabilities and off-balance-sheet contracts. The sensitivity of the NPV to changes in interest rates is another measure of interest rate risk. This approach provides a longer term view of interest rate risk as it incorporates all future expected cash flows. In the event of an immediate and parallel increase of 200 basis points in interest rates, the NPV is estimated to decline by \$186 million and the NPV to total assets ratio to decline to 16.83%. As of September 30, 2012 the estimated decrease in NPV in the event of a 200 basis point increase in rates was estimated to decline by \$296 million and the NPV to total assets ratio to decline to 15.00%.

The interest rate spread decreased to 2.72% at March 31, 2013 from 2.80% at September 30, 2012. The spread decreased due to a decline in the average rate on loans and investment securities. As of March 31, 2013, the weighted average rate on customer deposit accounts and borrowings decreased by 16 basis points compared to September 30, 2012, while the weighted average rates on earning assets decreased by 24 basis points over the same period. As of March 31, 2013, the Company had increased total assets by \$642,889,000 from \$12,472,944,000 at September 30, 2012. For the quarter ended March 31, 2013, compared to September 30, 2012, loans (both non-covered and covered) increased \$59,357,000, or .77%. To help offset the reduced income from loans, investment securities increased \$519,459,000, or 17.5%. Cash and cash equivalents of \$782,059,000 and stockholders' equity of \$1,934,350,000 provides management with flexibility in managing interest rate risk going forward.

# LIQUIDITY AND CAPITAL RESOURCES

The Company's net worth at March 31, 2013 was \$1,934,350,000, or 14.75% of total assets. This was an increase of \$34,598,000 from September 30, 2012 when net worth was \$1,899,752,000, or 15.23% of total assets. The Company's net worth was impacted in the six months ended March 31, 2013 by net income of \$71,260,000, the payment of \$18,930,000 in cash dividends, treasury stock purchases that totaled \$53,224,000, as well as a decrease in other comprehensive income of \$1,409,000.

Management believes this strong net worth position will help the Company manage its inherent risks and resultant profitability and provide the capital support needed for controlled growth in a regulated environment. To be categorized as well capitalized, Washington Federal must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table.

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	Actual			Capital Adequacy (	Guidelines	}	Categorize Well Capit Prompt Co Action Pro	alized Under rrective	
	Capital	Ratio		Capital	Ratio		Capital	Ratio	
	(In thousand	s)							
March 31, 2013									
Total capital to risk-weighted assets	\$1,693,170	26.69	%	\$507,479	8.00	%	\$634,349	10.00	%
Tier I capital to risk-weighted assets	1,613,324	25.43	%	NA	NA		380,609	6.00	%
Core capital to adjusted tangible assets	1,613,324	12.55	%	NA	NA		642,727	5.00	%
Core capital to total assets	1,613,324	12.55	%	385,636	3.00	%	NA	NA	
Tangible capital to tangible assets	1,613,324	12.55	%	192,818	1.50	%	NA	NA	
September 30, 2012									
Total capital to risk-weighted assets	1,653,760	27.29	%	484,822	8.00	%	606,028	10.00	%
Tier I capital to risk-weighted assets	1,577,280	26.03	%	N/A	N/A		363,617	6.00	%
Core capital to adjusted tangible assets	1,577,280	12.92	%	N/A	N/A		610,556	5.00	%
Core capital to total assets	1,577,280	12.92	%	366,334	3.00	%	N/A	N/A	
Tangible capital to tangible assets	1,577,280	12.92	%	183,167	1.50	%	N/A	N/A	

# CHANGES IN FINANCIAL CONDITION

Available-for-sale and held-to-maturity securities: Available-for-sale securities increased \$240,963,000, or 13.5%, during the six months ended March 31, 2013, which included the purchase of \$356,966,000 of available-for-sale securities. There were \$43,199,000 of available-for-sale securities sold during the six months ended March 31, 2013, resulting in no gain or loss. During the same period, there were 407,135,000 of held-to-maturity securities purchased and no sales of held-to-maturity securities. As of March 31, 2013, the Company had net unrealized gains on available-for-sale securities of \$11,897,000, net of tax, which were recorded as part of stockholders' equity. The Company increased its available-for-sale and held-to-maturity investment portfolios to help offset some of the lost interest income on maturing and prepaying loans and mortgage-backed securities.

Loans receivable: During the six months ended March 31, 2013, the balance of loans receivable decreased slightly to \$7,444,216,000 compared to \$7,451,998,000 at September 30, 2012. This net decrease is a result of the acquisition of \$361 million in loans from South Valley offset by declining balances consistent with management's strategy to reduce the Company's exposure to land and construction loans and not aggressively compete for 30 year fixed-rate loans at rates below 4%, due to the duration risk associated with such low mortgage rates. Additionally, during the six month period, \$52,760,000 of loans were transferred to REO. If the current low rates on 30 year fixed-rate mortgages persist, management will consider continuing to shrink the Company's loan portfolio. The following table shows the loan portfolio by category for the last three quarters.

Loan Portfolio by Category * Non-Acquired loans	March 31, 20 (In thousand			December 31	1, 2012		September 30	0, 2012	
Single-family residential	\$5,374,977	68.6	%	\$5,573,590	69.4	%	\$5,778,922	73.5	%
Construction - speculative	120,617	1.5		123,871	1.5		129,637	1.6	
Construction - custom	217,036	2.8		228,140	2.9		211,690	2.7	
Land - acquisition & development	93,496	1.2		109,458	1.4		124,677	1.6	

Land - consumer lot loans	130,056	1.7	137,106	1.7	141,844	1.8
Multi-family	725,322	9.3	721,802	9.0	710,140	9.0
Commercial real estate	385,587	4.9	347,564	4.3	319,210	4.1
Commercial & industrial	190,598	2.4	171,644	2.1	162,823	2.1
HELOC	111,622	1.4	111,986	1.4	112,902	1.4
Consumer	53,956	0.7	59,131	0.7	63,374	0.8

# **Table of Contents**

# WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Total non-acquired loans	7,403,267	94.5	7,584,292	94.4	7,755,219	98.6
Acquired loans	17.100	0.0	4 7 40 7	0.0		
Single-family residential	15,428	0.2	15,495	0.2	_	
Construction - speculative	177	<del></del>	90		_	
Construction - custom	313		994	_	_	_
Land - acquisition &	3,436	_	3,520	_		_
development		0.4				
Land - consumer lot loans	3,819	0.1	3,891	0.1	_	_
Multi-family	7,714	0.2	9,333	0.2	_	
Commercial real estate	177,101	2.1	178,727	2.2	_	
Commercial & industrial	96,255	1.3	106,931	1.3		
HELOC	13,094	0.2	13,810	0.2	_	
Consumer	10,046	0.1	10,759	0.1	_	
Total acquired loans	327,383	4.2	343,550	4.3		_
Credit-impaired acquired loans						
Single-family residential	338		340		342	
Construction - speculative	1,750		1,755		1,889	0.1
Land - acquisition &	2,577		2,677		3,702	
development	2,377	<del></del>	2,077	<del></del>	3,702	
Multi-family		_	_		601	
Commercial real estate	79,868	1.1	83,657	1.1	87,154	1.1
Commercial & industrial	2,091		1,883		3,292	
HELOC	12,757	0.2	12,849	0.2	14,040	0.2
Consumer	81		90		97	
Total credit-impaired acquired	00.460	1.0	102.051	1.2	111 117	1.4
loans	99,462	1.3	103,251	1.3	111,117	1.4
Total loans						
Single-family residential	5,390,743	68.8	5,589,425	69.6	5,779,264	73.5
Construction - speculative	122,544	1.5	125,716	1.5	131,526	1.7
Construction - custom	217,349	2.8	229,134	2.9	211,690	2.7
Land - acquisition &	·		·		·	
development	99,509	1.2	115,655	1.4	128,379	1.6
Land - consumer lot loans	133,875	1.8	140,997	1.8	141,844	1.8
Multi-family	733,036	9.5	731,135	9.2	710,741	9.0
Commercial real estate	642,556	8.1	609,948	7.6	406,364	5.2
Commercial & industrial	288,944	3.7	280,458	3.4	166,115	2.1
HELOC	137,473	1.8	138,645	1.8	126,942	1.6
Consumer	64,083	0.8	69,980	0.8	63,471	0.8
Total loans	7,830,112		6 8,031,093		% 7,866,336	100
Less:	7,030,112	100 //	0,031,033	100	7,000,550	100
Allowance for probable losses	122,884		126,827		133,147	
Loans in process	189,336		204,566		213,286	
Discount on acquired loans	40,346		50,817		33,484	
Deferred net origination fees	33,330		33,973		34,421	
Deterred her origination rees	55,550		33,913		J <del>+</del> , <del>+</del> ∠1	

%

 385,896
 416,183
 414,338

 \$7,444,216
 \$7,614,910
 \$7,451,998

<sup>\*</sup> Excludes covered loans

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Covered loans: As of March 31, 2013, covered loans increased 23.3%, or \$67,139,000, to \$355,515,000, compared to September 30, 2012, due to acquisition of FDIC covered loans as part of the South Valley acquisition described in Note B.

Non-performing assets: Non-performing assets, which excludes discounted acquired assets, decreased during the quarter ended March 31, 2013 to \$246,075,000 from \$272,905,000 at September 30, 2012, a 9.8% decrease. The continued elevated level of NPAs is a result of the significant decline in housing values in the western United States and the national recession which began in 2007. Non-performing assets as a percentage of total assets was 1.88% at March 31, 2013 compared to 2.19% at September 30, 2012. This level of NPAs remains significantly higher than the 0.95% average in the Company's 28+ year history as a public company.

The following table sets forth information regarding restructured and non-accrual loans and REO held by the Company at the dates indicated.

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	March 31, 2013 (In thousands)			September 30 2012	),	
Restructured loans:	<b>***</b>	0.6.4	~	<b>0.064</b> 640	0.2.4	~
Single-family residential	\$360,721	86.4	%	\$361,640	83.4	%
Construction - speculative	12,033	2.9		15,907	3.7	
Construction - custom	1,196	0.3		1,196	0.3	
Land - acquisition & development	10,731	2.6		14,985	3.5	
Land - consumer lot loans	13,522	3.2		13,782	3.2	
Multi - family	10,250	2.5		17,507	4.0	
Commercial real estate	7,295	1.8		7,377	1.7	
Commercial & industrial				—		
HELOC	1,090	0.3		884	0.2	
Consumer	_	_		_		
Total restructured loans (1)	416,838	100	%	433,278	100	%
Non-accrual loans:						
Single-family residential	111,572	74.9	07-	131,193	75.7	%
Construction - speculative	7,943	5.3	70	10,634	6.1	70
Construction - speculative Construction - custom	105	0.1		539	0.3	
Land - acquisition & development	12,177	8.2		13,477	7.8	
Land - consumer lot loans	3,385	2.3		5,149	3.0	
Multi-family	•	2.3 1.9		•	3.0 2.4	
Commercial real estate	2,802	7.0		4,185	2. <del>4</del> 4.4	
	10,395 210	7.0 0.1		7,653 16		
Commercial & industrial					<u> </u>	
HELOC	247	0.2		198	0.1	
Consumer	197	0.1	01	383	0.2	01
Total non-accrual loans (2)	149,033	100.1	%	173,427	100	%
Total REO (3)	83,141			80,800		
Total REHI (3)	13,901			18,678		
Total non-performing assets	\$246,075			\$272,905		
Total non-performing assets and	4.00	~		<b>-</b> 10	~	
performing restructured loans as a	4.89	%		5.42	%	
percentage of total assets						
(1) Restructured loans were as follows				*		
Performing	\$395,077	94.8	%	\$403,238	93.1	%
Non-accrual *	21,761	5.2		30,040	6.9	
	\$416,838	100	%	\$433,278	100	%

<sup>\*</sup>Included in "Total non-accrual loans" above

The Company recognized interest income on nonaccrual loans of approximately \$1,576,000 in the six months (2) ended March 31, 2013. Had these loans performed according to their original contract terms, the Company would have recognized interest income of approximately \$4,236,000 for the six months ended March 31, 2013.

In addition to the nonaccrual loans reflected in the above table, at March 31, 2013, the Company had \$118,329,000 of loans that were less than 90 days delinquent but which it had classified as substandard for one or more reasons. If these loans were deemed non-performing, the Company's ratio of total NPAs and performing restructured loans as a percent of total assets would have increased to 5.79% at March 31, 2013.

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Total REO and REHI (included in real estate held for sale on the Statement of Financial Condition) includes real (3) estate held for sale acquired in settlement of loans or acquired from purchased institutions in settlement of loans. Excludes covered REO.

Restructured single-family residential loans are reserved for under the Company's general reserve methodology. If any individual loan is significant in balance, the Company may establish a specific reserve as warranted.

Most restructured loans are accruing and performing loans where the borrower has proactively approached the Company about modifications due to temporary financial difficulties. Each request is individually evaluated for merit and likelihood of success. Single-family residential loans comprised 86.4% of restructured loans as of March 31, 2013. The concession for these loans is typically a payment reduction through a rate reduction of from 100 to 200 bps for a specific term, usually six to twelve months. Interest-only payments may also be approved during the modification period.

For commercial loans, six consecutive payments on newly restructured loan terms are required prior to returning the loan to accrual status. In some instances after the required six consecutive payments are made, a management assessment will conclude that collection of the entire principal balance is still in doubt. In those instances, the loan will remain on non-accrual. Homogeneous loans may or may not be on accrual status at the time of restructuring, but all are placed on accrual status upon the restructuring of the loan. Homogeneous loans are restructured only if the borrower can demonstrate the ability to meet the restructured payment terms; otherwise, collection is pursued and the loan remains on non-accrual status until liquidated. If the homogeneous restructured loan does not perform it will be placed in non-accrual status when it is 90 days delinquent.

A loan that defaults and is subsequently modified would impact the Company's delinquency trend, which is part of the qualitative risk factors component of the general reserve calculation. Any modified loan that re-defaults and is charged-off would impact the historical loss factors component of our general reserve calculation.

Allocation of the allowance for loan losses: The following table shows the allocation of the Company's allowance for loan losses at the dates indicated.

	March 31, 20	013				September 3				
	Amount	Loans to Total Loans	(1)	Coverage Ratio (2)		Amount	Loans to Total Loans	(1)	Coverage Ratio (2)	
	(In					(In				
	thousands)					thousands)				
Single-family residential	\$77,422	72.6	%	1.4	%	\$81,815	74.5	%	1.4	%
Construction - speculative	7,757	1.6		6.4		12,060	1.7		9.3	
Construction - custom	262	2.9		0.1		347	2.7		0.2	
Land - acquisition & development	12,221	1.3		13.1		15,598	1.6		12.5	
Land - consumer lot loans	s3,941	1.8		3.0		4,937	1.8		3.5	
Multi-family	4,272	9.8		0.6		5,280	9.2		0.7	
Commercial real estate	4,156	5.2		1.1		1,956	4.1		0.6	
Commercial & industrial	8,628	2.6		4.5		7,626	2.1		4.7	
HELOC	1,031	1.5		0.9		965	1.5		0.9	
Consumer	3,194	0.7		5.9		2,563	0.8		4.0	
	\$122,884	100	%			\$133,147	100	%		

Customer accounts: Customer accounts increased \$575,607,000, or 6.71%, to \$9,152,225,000 at March 31, 2013 compared with \$8,576,618,000 at September 30, 2012. The following table shows the composition of the Company's customer accounts as of the dates shown:

Represents the total amount of the loan category as a % of total gross non-acquired and non-covered loans outstanding.

<sup>(2)</sup> Represents the allocated allowance of the loan category as a % of total gross non-acquired and non-covered loans outstanding for the same loan category.

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Deposits by Type

	March 31, 2013 (In thousands)					September 3				
				Wtd. A	vg.				Wtd. A	vg.
				Rate					Rate	
Non-interest checking	\$424,844	4.6	%		%	\$272,242	3.2	%		%
Interest checking	827,364	9.0		0.12	%	622,397	7.3		0.14	%
Savings (passbook/stmt)	383,421	4.2		0.19	%	314,634	3.7		0.20	%
Money Market	1,889,084	20.6		0.22	%	1,737,180	20.2		0.26	%
CD's	5,627,512	61.6		1.09	%	5,630,165	65.6		1.27	%
Total	\$9 152 225	100	%	0.73	%	\$8 576 618	100	%	0.90	%

FHLB advances and other borrowings: Total borrowings was increased \$50,000,000 to \$1,930,000,000 as of March 31, 2013 compared to \$1,880,000,000 as of September 30, 2012. The Company has a credit line with the FHLB Seattle equal to 50% of total assets, providing a substantial source of liquidity if needed. FHLB advances are collateralized as provided for in the Advances, Pledge and Security Agreement by all FHLB stock owned by the Company, deposits with the FHLB and certain mortgages or deeds of trust securing such properties as provided in the agreements with the FHLB.

## **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## **RESULTS OF OPERATIONS**

Net Income: The quarter ended March 31, 2013, produced net income of \$35,978,000 compared to \$34,071,000 for the same quarter one year ago. For the six months ended March 31, 2013, net income totaled \$71,260,000 compared to \$67,489,000 for the same period one year ago. Net income for the quarter and six months ended March 31, 2013 benefited from overall lower credit costs, which included the provision for loan losses, and gains/losses on sales of REO. The provision for loan losses amounted to \$0 and \$3,600,000 for the quarter and six months ended March 31, 2013, respectively, as compared to \$18,000,000 and \$29,210,000 for the quarter and six month period one year ago. See related discussion in "Provision for Loan Losses" section below for reasons for the decrease in the provision for loan losses. In addition, gains/losses recognized on real estate acquired through foreclosure was a net loss of \$4,003,000 and \$7,322,000 for the quarter and six months ended March 31, 2013, respectively, as compared to net losses of \$1,582,000 and \$12,151,000 for the quarter and six month periods one year ago, respectively.

Net Interest Income: The largest component of the Company's earnings is net interest income, which is the difference between the interest and dividends earned on loans and other investments and the interest paid on customer deposits and borrowings. Net interest income is impacted primarily by two factors; first, the volume of earning assets and liabilities and second, the rate earned on those assets or the rate paid on those liabilities.

The following table sets forth certain information explaining changes in interest income and interest expense for the periods indicated compared to the same periods one year ago. For each category of interest-earning asset and interest-bearing liability, information is provided on changes attributable to (1) changes in volume (changes in volume multiplied by old rate) and (2) changes in rate (changes in rate multiplied by old volume). The change in interest income and interest expense attributable to changes in both volume and rate has been allocated proportionately to the change due to volume and the change due to rate.

Rate / Volume Analysis:

	Comparis 3/31/13 a	of Quarte 3/31/12	Ended		Comparison of Six months Ended 3/31/13 and 3/31/12							
	Volume Rate Total				Total		Volume		Rate	Total		
	(In thous	and	ls)				(In thous					
Interest income:												
Loans and covered loans	\$(3,502	)	\$(7,391	)	\$(10,893	)	\$(7,768	)	\$(13,761	)	\$(21,529	)
Mortgaged-backed securities	(6,909	)	(11,131	)	(18,040	)	(11,924	)	(20,680	)	(32,604	)
Investments (1)	1,003		(146	)	857		1,439		_		1,439	
All interest-earning assets	(9,408	)	(18,668	)	(28,076	)	(18,253	)	(34,441	)	(52,694	)
Interest expense:												
Customer accounts	652		(5,973	)	(5,321	)	1,184		(11,683	)	(10,499	)
FHLB advances and other borrowings	(8,246	)	(2,930	)	(11,176	)	(16,486	)	(5,850	)	(22,336	)
All interest-bearing liabilities Change in net interest income	(7,594 \$(1,814		(8,903 \$(9,765	)	(16,497 \$(11,579	)	(15,302 \$(2,951	)	(17,533 \$(16,908	)	(32,835 \$(19,859	)

<sup>(1)</sup> Includes interest on cash equivalents and dividends on FHLB stock

Provision for Loan Losses: The Company recorded a \$0 provision for loan losses during the quarter ended March 31, 2013, while an \$18,000,000 provision was recorded for the same quarter one year ago. Non-performing assets amounted to \$246,075,000, or 1.88%, of total assets at March 31, 2013, compared to \$286,248,000, or 2.11%, of total assets one year ago. Non-accrual loans decreased from \$166,153,000 at March 31, 2012, to \$149,033,000 at

March 31, 2013, a 10.3% decrease. The Company had net charge-offs of \$3,943,000 for the quarter ended March 31, 2013, compared with \$28,721,000 of net charge-offs for the same quarter one year ago. The decrease in the provision for loan losses is in response to four primary factors: first, the amount of NPA's improved year-over-year; second, non-accrual loans as a percentage of net loans decreased from 2.16% at March 31, 2012, to 2.00% at March 31, 2013; third, the percentage of loans 30 days or more delinquent decreased from from 2.95% at March 31, 2012, to 2.34% at March 31, 2013; and finally, the Company's exposure in the land A&D and speculative construction portfolios, the source of the majority of losses during this credit cycle, has decreased from a combined 3.5% of the gross loan portfolio at

# **Table of Contents**

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

March 31, 2012, to 2.9% at March 31, 2013. Management believes the allowance for loan losses, totaling \$122,884,000, or 1.57% of gross loans, is sufficient to absorb estimated losses inherent in the portfolio. See Note F for further discussion and analysis of the allowance for loan losses for the quarter ended March 31, 2013. Other Income: The quarter ended March 31, 2013 produced total other income of \$6,046,000 compared to \$5,028,000 for the same quarter one year ago, an increase of \$1,018,000. The Company recognized a one time transaction fee of \$1,000,000 related to new business products offerings during the quarter ended March 31, 2013. Other Expense: The quarter ended March 31, 2013, produced total other expense of \$41,164,000 compared to \$36,812,000 for the same quarter one year ago, an 11.8% increase. The increase in total other expense over the same comparable period one year ago was primarily due to the increase of \$2,892,000 in compensation and benefits, which, for the quarter ended March 31, 2013 included the addition of the employees from the South Valley acquisition as of October 31, 2012. Also impacted by this acquisition were the increases in occupancy expense and other expense of \$731,000 and \$1,972,000 respectively, for the quarter ended March 31, 2013 as compared to the prior year. Total other expense for the quarters ended March 31, 2013 and 2012 equaled 1.26% and 1.08%, respectively, of average assets. The number of staff, including part-time employees on a full-time equivalent basis, was 1,439 and 1,248 at March 31, 2013 and 2012, respectively. FDIC insurance expense decreased to \$3,107,000 for the three months ended March 31, 2013 as compared to \$4,350,000 for the same quarter one year ago. The FDIC instituted a new assessment basis in the fourth quarter of fiscal 2011, which resulted in an overall lower insurance expense for the Company. Taxes: Income taxes decreased to \$17,924,000 for the quarter ended March 31, 2013, as compared to \$19,165,000 for the same period one year ago. During the quarter ended March 31, 2013, the Company settled a tax dispute in its favor, resulting in a reduced effective tax rate of 33.25% compared to the quarter ended March 31, 2012 of 36.00%. The Company expects an effective tax rate of 36.00% going forward.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk Management believes that there have been no material changes in the Company's quantitative and qualitative information about market risk since September 30, 2012. For a complete discussion of the Company's quantitative and qualitative market risk, see "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's 2012 Form 10-K.

- (a) Evaluation of Disclosure Controls and Procedures. The Company maintains a set of disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) that are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's President and Chief Executive Officer along with the Company's Executive Vice President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Management has evaluated, with the participation of the Company's President and Chief Executive Officer, along with the Company's Executive Vice President and Chief Financial Officer, the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this quarterly report (the "Evaluation Date"). Based on the evaluation, the Company's President and Chief Executive Officer along with the Company's Executive Vice President and Chief Financial Officer have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective.
- (b) Changes in Internal Control over Financial Reporting. During the period to which this report relates, there have not been any changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and

15d-15(f) under the Exchange Act) that have materially affected, or that are reasonably likely to materially affect, such controls.

## WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

# PART II - Other Information

# Item 1. Legal Proceedings

From time to time the Company or its subsidiaries are engaged in legal proceedings in the ordinary course of business, none of which are considered to have a material impact on the Company's financial position or results of operations.

# Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed under "Part I--Item 1A--Risk Factors" in our Form 10-K for the year ended September 30, 2012. These factors could materially and adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
The following table provides information with respect to purchases made by or on behalf of the Company of the
Company's common stock during the three months ended March 31, 2013.

				Maximum
			Total Number of	Number of Shares
Period	Total Number of	Average Price	Shares Purchased	That May Yet Be
	Shares Purchased	Paid Per Share	as Part of Publicly	Purchased Under
			Announced Plan (1) the Plan at the	
				End of the Period
January 1, 2013 to January 31, 2013302,400		\$16.69	302,400	3,189,616
February 1, 2013 to February 28, 2013	_	_	_	3,189,616
March 1, 2013 to March 31, 2013	196,382	17.46	196,382	2,993,234
Total	498,782	\$16.99	498,782	2,993,234

The Company's only stock repurchase program was publicly announced by the Board of Directors on February 3, (1) 1995 and has no expiration date. Under this ongoing program, a total of 31,956,264 shares have been authorized for repurchase.

# Item 3. Defaults Upon Senior Securities Not applicable

# Item 5. Other Information Not applicable

### Item 6. Exhibits

- (a) Exhibits
  - 31.1 Section 302 Certification by the Chief Executive Officer
  - 31.2 Section 302 Certification by the Chief Financial Officer

- 32 Section 906 Certification by the Chief Executive Officer and the Chief Financial Officer
- Financial Statements from the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2012 formatted in XBRL

# **Table of Contents**

# WASHINGTON FEDERAL, INC. AND SUBSIDIARIES SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

May 7, 2013 /S/ ROY M. WHITEHEAD

ROY M. WHITEHEAD

Chairman, President and Chief Executive Officer

May 7, 2013 /S/ BRENT J. BEARDALL

BRENT J. BEARDALL

Executive Vice President and Chief

Financial Officer