

HIGHWOODS PROPERTIES INC  
Form 10-Q  
October 29, 2009

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

HIGHWOODS PROPERTIES, INC.  
(Exact name of registrant as specified in its charter)

|  |  |  |
|--|--|--|
| Maryland<br>(State or other jurisdiction<br>of incorporation or<br>organization) | 001-13100<br>(Commission<br>File Number) | 56-1871668<br>(I.R.S. Employer<br>Identification Number) |
|--|--|--|

HIGHWOODS REALTY LIMITED PARTNERSHIP  
(Exact name of registrant as specified in its charter)

|  |  |  |
|--|--|--|
| North Carolina<br>(State or other jurisdiction<br>of incorporation or<br>organization) | 000-21731<br>(Commission<br>File Number) | 56-1869557<br>(I.R.S. Employer<br>Identification Number) |
|--|--|--|

3100 Smoketree Court, Suite 600  
Raleigh, NC 27604  
(Address of principal executive offices) (Zip Code)

919-872-4924  
(Registrants' telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

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Highwoods Properties, Inc. Yes  No  Highwoods Realty Limited Partnership Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Highwoods Properties, Inc. Yes  No  Highwoods Realty Limited Partnership Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of 'large accelerated filer,' 'accelerated filer' and 'smaller reporting company' in Rule 12b-2 of the Securities Exchange Act.

Highwoods Properties, Inc.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Highwoods Realty Limited Partnership

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act).

Highwoods Properties, Inc. Yes  No  Highwoods Realty Limited Partnership Yes  No

The Company had 71,080,090 shares of common stock outstanding as of October 26, 2009.

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HIGHWOODS PROPERTIES, INC.  
HIGHWOODS REALTY LIMITED PARTNERSHIP

QUARTERLY REPORT FOR THE PERIOD ENDED SEPTEMBER 30, 2009

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PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

We refer to Highwoods Properties, Inc. as the “Company,” Highwoods Realty Limited Partnership as the “Operating Partnership,” the Company’s common stock as “Common Stock,” the Company’s preferred stock as “Preferred Stock,” the Operating Partnership’s common partnership interests as “Common Units,” the Operating Partnership’s preferred partnership interests as “Preferred Units” and in-service properties (excluding rental residential units) to which the Company and/or the Operating Partnership have title and 100.0% ownership rights as the “Wholly Owned Properties.” The partnership agreement provides that the Operating Partnership will assume and pay when due, or reimburse the Company for payment of, all costs and expenses relating to the ownership and operations of, or for the benefit of, the Operating Partnership. The partnership agreement further provides that all expenses of the Company are deemed to be incurred for the benefit of the Operating Partnership.

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## HIGHWOODS PROPERTIES, INC.

## Consolidated Balance Sheets

(Unaudited and in thousands, except share and per share amounts)

|   | September 30,<br>2009 | December 31,<br>2008 |
|---|-----------------------|----------------------|
| Assets:   |                       |                      |
| Real estate assets, at cost:  |                       |                      |
| Land  | \$ 344,052            | \$ 346,889           |
| Buildings and tenant improvements   | 2,815,800             | 2,811,810            |
| Development in process  | 62,075                | 61,938               |
| Land held for development   | 99,206                | 98,946               |
|   | 3,321,133             | 3,319,583            |
| Less-accumulated depreciation   | (762,068 )            | (712,597 )           |
| Net real estate assets  | 2,559,065             | 2,606,986            |
| For-sale residential condominiums   | 17,094                | 24,284               |
| Real estate and other assets, net, held for sale  | 13,779                | 14,447               |
| Cash and cash equivalents   | 42,069                | 13,757               |
| Restricted cash   | 17,995                | 2,258                |
| Accounts receivable, net of allowance of \$2,776 and \$1,281, respectively  | 19,847                | 23,687               |
| Notes receivable, net of allowance of \$578 and \$459, respectively   | 3,246                 | 3,602                |
| Accrued straight-line rents receivable, net of allowance of \$2,573 and \$2,082, respectively   | 81,896                | 79,597               |
| Investment in unconsolidated affiliates   | 66,207                | 67,723               |
| Deferred financing and leasing costs, net of accumulated amortization of \$51,929 and \$52,434, respectively                            | 70,259                | 72,783               |
| Prepaid expenses and other assets   | 38,308                | 37,046               |
| Total Assets  | \$ 2,929,765          | \$ 2,946,170         |
| Liabilities, Noncontrolling Interests in the Operating Partnership and Equity:  |                       |                      |
| Mortgages and notes payable   | \$ 1,472,585          | \$ 1,604,685         |
| Accounts payable, accrued expenses and other liabilities  | 129,477               | 135,609              |
| Financing obligations   | 35,043                | 34,174               |
| Total Liabilities   | 1,637,105             | 1,774,468            |
| Commitments and contingencies   |                       |                      |
| Noncontrolling interests in the Operating Partnership   | 124,705               | 111,278              |
| Equity:   |                       |                      |
| Preferred Stock, \$.01 par value, 50,000,000 authorized shares;   |                       |                      |
| 8.625% Series A Cumulative Redeemable Preferred Shares (liquidation preference \$1,000 per share), 29,092 shares issued and outstanding | 29,092                | 29,092               |
| 8.000% Series B Cumulative Redeemable Preferred Shares (liquidation preference \$25 per share), 2,100,000 shares issued and outstanding | 52,500                | 52,500               |
| Common stock, \$.01 par value, 200,000,000 authorized shares;   |                       |                      |
| 71,070,583 and 63,571,705 shares issued and outstanding, respectively   | 711                   | 636                  |
| Additional paid-in capital  | 1,753,276             | 1,616,093            |
| Distributions in excess of net income available for common stockholders   | (669,183 )            | (639,281 )           |
| Accumulated other comprehensive loss  | (3,979 )              | (4,792 )             |
| Total Stockholders' Equity  | 1,162,417             | 1,054,248            |

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|   |              |              |
|---|--------------|--------------|
| Noncontrolling interests in consolidated affiliates                                 | 5,538        | 6,176        |
| Total Equity  | 1,167,955    | 1,060,424    |
| Total Liabilities, Noncontrolling Interests in the Operating Partnership and Equity | \$ 2,929,765 | \$ 2,946,170 |

See accompanying notes to consolidated financial statements.

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HIGHWOODS PROPERTIES, INC.  
Consolidated Statements of Income  
(Unaudited and in thousands, except per share amounts)

|   | Three Months Ended |           | Nine Months Ended |           |
|---|--------------------|-----------|-------------------|-----------|
|   | September 30,      |           | September 30,     |           |
|   | 2009               | 2008      | 2009              | 2008      |
| Rental and other revenues   | \$114,229          | \$112,755 | \$340,508         | \$336,054 |
| Operating expenses:   |                    |           |                   |           |
| Rental property and other expenses  | 42,939             | 40,911    | 123,114           | 118,976   |
| Depreciation and amortization   | 32,637             | 31,458    | 98,443            | 92,405    |
| General and administrative  | 9,485              | 8,885     | 27,286            | 29,362    |
| Total operating expenses  | 85,061             | 81,254    | 248,843           | 240,743   |
| Interest expense:   |                    |           |                   |           |
| Contractual   | 20,001             | 22,995    | 60,525            | 69,803    |
| Amortization of deferred financing costs  | 627                | 714       | 1,978             | 2,038     |
| Financing obligations   | 706                | 783       | 2,151             | 2,287     |
|   | 21,334             | 24,492    | 64,654            | 74,128    |
| Other income:   |                    |           |                   |           |
| Interest and other income   | 3,324              | 1,017     | 6,615             | 3,406     |
| Gains on debt extinguishments   | 657                | —         | 1,287             | —         |
|   | 3,981              | 1,017     | 7,902             | 3,406     |
| Income from continuing operations before disposition of property and condominiums and equity in earnings of unconsolidated affiliates | 11,815             | 8,026     | 34,913            | 24,589    |
| Gains on disposition of property  | 34                 | 1,745     | 247               | 1,852     |
| Gains on for-sale residential condominiums  | 187                | —         | 823               | —         |
| Equity in earnings of unconsolidated affiliates   | 682                | 1,214     | 3,844             | 4,723     |
| Income from continuing operations   | 12,718             | 10,985    | 39,827            | 31,164    |
| Discontinued operations:  |                    |           |                   |           |
| Income from discontinued operations   | 232                | 1,602     | 2,381             | 5,417     |
| Net gains/(losses) from discontinued operations   | (377 )             | 3,137     | 20,639            | 11,890    |
|   | (145 )             | 4,739     | 23,020            | 17,307    |
| Net income  | 12,573             | 15,724    | 62,847            | 48,471    |
| Net (income) attributable to noncontrolling interests in the Operating Partnership  | (591 )             | (812 )    | (3,339 )          | (2,544 )  |
| Net (income) attributable to noncontrolling interests in consolidated affiliates  | (24 )              | (201 )    | (158 )            | (590 )    |
| Dividends on preferred stock  | (1,677 )           | (2,451 )  | (5,031 )          | (8,127 )  |
| Excess of preferred stock redemption/repurchase cost over carrying value  | —                  | (108 )    | —                 | (108 )    |
| Net income available for common stockholders  | \$10,281           | \$12,152  | \$54,319          | \$37,102  |
| Earnings per common share - basic:  |                    |           |                   |           |
| Income from continuing operations available for common stockholders   | \$0.15             | \$0.13    | \$0.49            | \$0.36    |
| Income from discontinued operations available for common stockholders   | —                  | 0.08      | 0.32              | 0.28      |

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|  |          |          |          |          |
|--|----------|----------|----------|----------|
| Net income available for common stockholders                                 | \$0.15   | \$0.21   | \$0.81   | \$0.64   |
| Weighted average common shares outstanding - basic                           | 70,902   | 58,998   | 66,912   | 57,893   |
| Earnings per common share - diluted:   |          |          |          |          |
| Income from continuing operations available for common stockholders          | \$0.14   | \$0.13   | \$0.49   | \$0.36   |
| Income from discontinued operations available for common stockholders        | —        | 0.08     | 0.32     | 0.28     |
| Net income available for common stockholders                                 | \$0.14   | \$0.21   | \$0.81   | \$0.64   |
| Weighted average common shares outstanding - diluted                         | 75,072   | 63,228   | 71,024   | 62,176   |
| Dividends declared per common share  | \$0.425  | \$0.425  | \$1.275  | \$1.275  |
| Net income available for common stockholders:                                |          |          |          |          |
| Income from continuing operations available for common stockholders          | \$10,418 | \$7,711  | \$32,642 | \$20,910 |
| Income/(loss) from discontinued operations available for common stockholders | (137 )   | 4,441    | 21,677   | 16,192   |
| Net income available for common stockholders                                 | \$10,281 | \$12,152 | \$54,319 | \$37,102 |

See accompanying notes to consolidated financial statements.



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HIGHWOODS PROPERTIES, INC.  
Consolidated Statement of Equity  
Nine Months Ended September 30, 2009  
(Unaudited and in thousands, except share amounts)

|   | Number of<br>Common<br>Shares | Common<br>Stock | Series A<br>Preferred | Series B<br>Preferred | Additional<br>Paid-In<br>Capital | Other<br>Comprehen-<br>sive<br>Loss | Non-<br>Controlling<br>Interests<br>in<br>Consolidated | Distributions<br>in Excess<br>of Net<br>Earnings | Total        |
|---|-------------------------------|-----------------|-----------------------|-----------------------|----------------------------------|-------------------------------------|--|--|--------------|
| Balance at<br>December 31, 2008   | 63,571,705                    | \$ 636          | \$ 29,092             | \$ 52,500             | \$ 1,616,093                     | \$(4,792)                           | \$ 6,176   | \$(639,281)                                      | \$ 1,060,424 |
| Issuances of<br>Common Stock, net   | 7,156,203                     | 72              | —                     | —                     | 147,238                          | —                                   | —  | —  | 147,310      |
| Conversion of<br>Common Units to<br>Common Stock  | 101,935                       | 1               | —                     | —                     | 3,240                            | —                                   | —  | —  | 3,241        |
| Dividends on<br>Common Stock  | —                             | —               | —                     | —                     | —                                | —                                   | —  | (84,221 )  | (84,221 )    |
| Dividends on<br>Preferred Stock   | —                             | —               | —                     | —                     | —                                | —                                   | —  | (5,031 )   | (5,031 )     |
| Adjustment to<br>noncontrolling<br>interests in the<br>Operating<br>Partnership                   | —                             | —               | —                     | —                     | (18,497 )                        | —                                   | —  | —  | (18,497 )    |
| Distributions to<br>noncontrolling<br>interests in<br>consolidated<br>affiliates                  | —                             | —               | —                     | —                     | —                                | —                                   | (796 )   | —  | (796 )       |
| Issuances of<br>restricted stock, net   | 240,740                       | —               | —                     | —                     | —                                | —                                   | —  | —  | —            |
| Amortization of<br>restricted stock and<br>stock options  | —                             | 2               | —                     | —                     | 5,202                            | —                                   | —  | —  | 5,204        |
| Net (income)<br>attributable to<br>noncontrolling<br>interests in the<br>Operating<br>Partnership | —                             | —               | —                     | —                     | —                                | —                                   | —  | (3,339 )   | (3,339 )     |
| Net (income)<br>attributable to<br>noncontrolling<br>interests in<br>consolidated                 | —                             | —               | —                     | —                     | —                                | —                                   | 158  | (158 )   | —            |

|                    |            |       |          |          |             |           |         |             |             |
|--------------------|------------|-------|----------|----------|-------------|-----------|---------|-------------|-------------|
| affiliates         |            |       |          |          |             |           |         |             |             |
| Comprehensive      |            |       |          |          |             |           |         |             |             |
| income:            |            |       |          |          |             |           |         |             |             |
| Net income         | —          | —     | —        | —        | —           | —         | —       | 62,847      | 62,847      |
| Other              |            |       |          |          |             |           |         |             |             |
| comprehensive      |            |       |          |          |             |           |         |             |             |
| income             | —          | —     | —        | —        | —           | 813       | —       | —           | 813         |
| Total              |            |       |          |          |             |           |         |             |             |
| comprehensive      |            |       |          |          |             |           |         |             |             |
| income             |            |       |          |          |             |           |         |             | 63,660      |
| Balance at         |            |       |          |          |             |           |         |             |             |
| September 30, 2009 | 71,070,583 | \$711 | \$29,092 | \$52,500 | \$1,753,276 | \$(3,979) | \$5,538 | \$(669,183) | \$1,167,955 |

See accompanying notes to consolidated financial statements.

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HIGHWOODS PROPERTIES, INC.  
Consolidated Statements of Cash Flows  
(Unaudited and in thousands)

|   | Nine Months Ended<br>September 30, |           |
|---|------------------------------------|-----------|
|   | 2009                               | 2008      |
| Operating activities:   |                                    |           |
| Net income  | \$62,847                           | \$48,471  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                    |           |
| Depreciation  | 87,600                             | 83,151    |
| Amortization of lease commissions   | 11,599                             | 11,441    |
| Amortization of lease incentives  | 866                                | 783       |
| Amortization of restricted stock and stock options                                | 5,204                              | 5,285     |
| Amortization of deferred financing costs  | 1,978                              | 2,038     |
| Amortization of accumulated other comprehensive loss                              | (229 )                             | 174       |
| Gains on extinguishment of debt   | (1,287 )                           | —         |
| Net gains on disposition of properties  | (20,886 )                          | (13,742 ) |
| Net gains on disposition of for-sale residential condominiums                     | (823 )                             | —         |
| Equity in earnings of unconsolidated affiliates                                   | (3,844 )                           | (4,723 )  |
| Change in financing obligations   | 869                                | 124       |
| Distributions of earnings from unconsolidated affiliates                          | 3,076                              | 4,561     |
| Changes in operating assets and liabilities:                                      |                                    |           |
| Accounts receivable   | 1,725                              | (747 )    |
| Prepaid expenses and other assets   | (1,627 )                           | (1,429 )  |
| Accrued straight-line rents receivable  | (2,787 )                           | (5,263 )  |
| Accounts payable, accrued expenses and other liabilities                          | 10,548                             | (1,983 )  |
| Net cash provided by operating activities   | 154,829                            | 128,141   |
| Investing activities:   |                                    |           |
| Additions to real estate assets and deferred leasing costs                        | (101,675)                          | (165,722) |
| Net proceeds from disposition of real estate assets                               | 61,926                             | 37,258    |
| Net proceeds from disposition of for-sale residential condominiums                | 7,940                              | —         |
| Distributions of capital from unconsolidated affiliates                           | 3,257                              | 2,343     |
| Net repayments of notes receivable  | 356                                | 1,566     |
| Contributions to unconsolidated affiliates  | (922 )                             | (12,341 ) |
| Changes in restricted cash and other investing activities                         | (15,506 )                          | 8,295     |
| Net cash used in investing activities   | (44,624 )                          | (128,601) |
| Financing activities:   |                                    |           |
| Dividends on Common Stock   | (84,221 )                          | (73,263 ) |
| Redemptions/repurchase of Preferred Stock   | —                                  | (52,499 ) |
| Dividends on Preferred Stock  | (5,031 )                           | (8,127 )  |
| Distributions to noncontrolling interests in the Operating Partnership            | (5,168 )                           | (5,027 )  |
| Distributions to noncontrolling interests in consolidated affiliates              | (796 )                             | (3,247 )  |
| Net proceeds from the issuances of Common Stock                                   | 147,310                            | 209,784   |
| Repurchase of Common Units from noncontrolling interests                          | —                                  | (3,293 )  |
| Borrowings on revolving credit facility   | 128,000                            | 350,650   |
| Repayments of revolving credit facility   | (291,000)                          | (445,950) |
| Borrowings on mortgages and notes payable   | 217,215                            | 177,918   |

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|  |           |           |
|--|-----------|-----------|
| Repayments of mortgages and notes payable                              | (185,084) | (135,742) |
| Contributions from noncontrolling interests in consolidated affiliates | —         | 625       |
| Additions to deferred financing costs                                  | (3,118 )  | (842 )    |
| Net cash (used in)/provided by financing activities                    | (81,893 ) | 10,987    |
| Net increase in cash and cash equivalents                              | 28,312    | 10,527    |
| Cash and cash equivalents at beginning of the period                   | 13,757    | 3,140     |
| Cash and cash equivalents at end of the period                         | \$42,069  | \$13,667  |

See accompanying notes to consolidated financial statements.

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HIGHWOODS PROPERTIES, INC.  
Consolidated Statements of Cash Flows - Continued  
(Unaudited and in thousands)

## Supplemental disclosure of cash flow information:

|  | Nine Months<br>Ended<br>September 30,<br>2009      2008 |          |
|--|---|----------|
| Cash paid for interest, net of amounts capitalized (excludes cash distributions to owners of sold properties accounted for as financings of \$396 and \$1,219, respectively) | \$64,734  | \$77,198 |

## Supplemental disclosure of non-cash investing and financing activities:

|  | Nine Months<br>Ended<br>September 30,<br>2009      2008 |            |
|--|---|------------|
| Assets:  |   |            |
| Prepaid expenses and other assets                                | \$451   | \$(1,553 ) |
|  | \$451   | \$(1,553 ) |
| Liabilities:   |   |            |
| Accounts payable, accrued expenses and other liabilities         | \$(591 )  | \$—        |
|  | \$(591 )  | \$—        |
| Noncontrolling Interests in the Operating Partnership and Equity | \$1,042   | \$(1,553 ) |

See accompanying notes to consolidated financial statements.

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HIGHWOODS PROPERTIES, INC.  
Notes To Consolidated Financial Statements  
September 30, 2009  
(tabular dollar amounts in thousands, except per share data)  
(Unaudited)

1. Description of Business and Significant Accounting Policies

Description of Business

Highwoods Properties, Inc., together with its consolidated subsidiaries (the "Company"), is a fully-integrated, self-administered and self-managed equity real estate investment trust ("REIT") that operates in the southeastern and midwestern United States. The Company conducts virtually all of its activities through Highwoods Realty Limited Partnership (the "Operating Partnership"). As of September 30, 2009, the Company and/or the Operating Partnership wholly owned: 309 in-service office, industrial and retail properties; 96 rental residential units; 580 acres of undeveloped land suitable for future development, of which 490 acres are considered core holdings; an additional four office and industrial properties under development; and 54 for-sale residential condominiums.

The Company is the sole general partner of the Operating Partnership. As of September 30, 2009, the Company owned all of the preferred partnership interests ("Preferred Units") and 70.7 million, or 94.7%, of the common partnership interests ("Common Units") in the Operating Partnership. Limited partners (including certain officers and directors of the Company) own the remaining 4.0 million Common Units. Generally, the Operating Partnership is required to redeem each Common Unit at the request of the holder thereof for cash equal to the value of one share of the Company's Common Stock, \$.01 par value (the "Common Stock"), based on the average of the market price for the 10 trading days immediately preceding the notice date of such redemption, provided that the Company at its option may elect to acquire any such Common Units presented for redemption for cash or one share of Common Stock. The Common Units owned by the Company are not redeemable. During the nine months ended September 30, 2009, the Company redeemed 101,935 Common Units for a like number of shares of Common Stock.

Common Stock Offering

On June 1, 2009, the Company issued in a public offering approximately 7.0 million shares of Common Stock for net proceeds of \$144.1 million. As required by the terms of the partnership agreement of the Operating Partnership, the net proceeds from the offering were contributed to the Operating Partnership in exchange for additional Common Units. The net impact of the offering and the redemptions discussed above was to increase the percentage of Common Units owned by the Company from 94.0% as of December 31, 2008 to 94.7% as of September 30, 2009. On June 1, 2009, we used a portion of the net proceeds of the offering to retire the remaining \$107.2 million principal amount of a secured loan. The remaining net proceeds from the offering were used to reduce the amount of borrowings outstanding under our revolving credit facility.

Basis of Presentation

Our Consolidated Financial Statements are prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP"). As more fully described in Notes 3 and 10, the Consolidated Balance Sheet at December 31, 2008 was revised from previously reported amounts to reflect in real estate and other assets, net, held for sale those properties held for sale at September 30, 2009. The Consolidated Statements of Income for the three and nine months ended September 30, 2008 were also revised from previously reported amounts to reflect in discontinued operations the operations for those properties sold or held for sale during 2008 and the first nine months of 2009 which qualified for discontinued operations presentation.



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HIGHWOODS PROPERTIES, INC.

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

1. Description of Business and Significant Accounting Policies - Continued

Beginning in the first quarter of 2009, we were required to present noncontrolling interests, defined as the portion of equity in a subsidiary not attributable directly or indirectly to the parent, as a separate component of equity in the Consolidated Balance Sheets subject to existing requirements for the classification and measurement of redeemable securities. Additionally, we were required to modify the presentation of net income by attributing earnings and other comprehensive income to controlling and noncontrolling interests. These accounting changes are required to be retroactively applied for all periods presented. Below are the steps we have taken as a result of retroactively applying these changes to previously reported amounts:

- We have reclassified the noncontrolling interests in consolidated affiliates from the mezzanine section of our Consolidated Balance Sheet to equity. This reclassification totaled \$6.2 million as of December 31, 2008.
- We no longer deduct net income attributable to noncontrolling interests in consolidated affiliates and the Operating Partnership when determining net income. As a result, net income for the three and nine months ended September 30, 2008 increased \$1.0 million and \$3.1 million from the previously reported amounts, respectively. The adoption of these requirements had no effect on our net income available for common stockholders or our earnings per common share.
- We have adjusted noncontrolling interests in the Operating Partnership so that the carrying value equals the greater of historical cost or redemption value and continue to present it in the mezzanine section of our Consolidated Balance Sheets due to its redemption feature, as previously disclosed. As a result, noncontrolling interests in the Operating Partnership as of December 31, 2008 increased \$45.6 million from the previously reported amount, with a corresponding decrease to additional paid in capital.

Beginning in the first quarter of 2009, we were required to include our total number of restricted common shares outstanding in the calculation of weighted average common shares outstanding, basic and diluted, for all periods presented. As a result, for the three months ended September 30, 2008, weighted average common shares outstanding, basic and diluted, are 501,468 and 290,963 shares higher than previously reported, respectively. For the nine months ended September 30, 2008, weighted average common shares outstanding, basic and diluted, are 506,102 and 311,366 shares higher than previously reported, respectively. Basic earnings per common share for the three months ended September 30, 2008 is unchanged from the amount previously reported and, for the nine months ended September 30, 2008, is \$0.01 lower than previously reported. Diluted earnings per common share for the three and nine months ended September 30, 2008 is unchanged from amounts previously reported.

The Consolidated Financial Statements include the Operating Partnership, wholly owned subsidiaries and those subsidiaries in which we have the controlling interest and where no substantive participating rights or substantive kick out rights have been granted to the noncontrolling interests. All significant intercompany transactions and accounts have been eliminated.

The unaudited interim consolidated financial statements and accompanying unaudited consolidated financial information, in the opinion of management, contain all adjustments (including normal recurring accruals) necessary for a fair presentation of our financial position, results of operations and cash flows. We have omitted certain notes and other information from the interim consolidated financial statements presented in this Quarterly Report on Form



10-Q as permitted by SEC rules and regulations. These consolidated financial statements should be read in conjunction with our 2008 Annual Report on Form 10-K.

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 1. Description of Business and Significant Accounting Policies - Continued

## Use of Estimates

The preparation of consolidated financial statements in accordance with GAAP requires us to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

## Income Taxes

We have elected and expect to continue to qualify as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended. A corporate REIT is a legal entity that holds real estate assets and, through the payment of dividends to stockholders, is generally permitted to reduce or avoid the payment of federal and state income taxes. To maintain qualification as a REIT, we are required to pay dividends to our stockholders equal to at least 90.0% of our annual REIT taxable income, excluding capital gains. In addition, although capital gains are not required to be distributed to maintain REIT status, capital gains, if any, are subject to federal and state income tax unless such gains are distributed to stockholders. Under temporary IRS regulations, for 2009, distributions can be paid partially using a REIT's freely tradable stock so long as stockholders have the option of receiving at least 10% of the total distribution in cash.

## Noncontrolling Interests

Beginning in the first quarter of 2009, we have modified the measurement and presentation of noncontrolling interests for all periods presented, as described previously.

Noncontrolling interests in the Operating Partnership in the accompanying Consolidated Financial Statements relates to the ownership of Common Units in the Operating Partnership by various individuals and entities other than the Company. Net income attributable to noncontrolling interests in the Operating Partnership is computed by applying the weighted average percentage of Common Units not owned by the Company during the period (as a percent of the total number of outstanding Common Units) to the Operating Partnership's net income for the period after deducting distributions on Preferred Units. When a noncontrolling unitholder redeems a Common Unit for a share of Common Stock or cash, the noncontrolling interests in the Operating Partnership are reduced and the Company's share in the Operating Partnership is increased by the fair value of each redeemed security. The following table sets forth noncontrolling interests in the Operating Partnership:

|  | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2009                                | 2008      | 2009                               | 2008      |
| Beginning noncontrolling interests in the Operating Partnership                    | \$90,796                            | \$123,571 | \$111,278                          | \$119,195 |
| Mark-to-market adjustment to noncontrolling interests in the Operating Partnership | 38,095                              | 17,103    | 18,497                             | 26,987    |
| Redemptions/conversions of noncontrolling interest partnership units               | (3,052 )                            | (933 )    | (3,241 )                           | (4,817 )  |
| Net income attributable to noncontrolling interests in the Operating Partnership   | 591                                 | 812       | 3,339                              | 2,544     |

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|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| Distributions to noncontrolling interests in the Operating Partnership | (1,725 )  | (1,671 )  | (5,168 )  | (5,027 )  |
| Total noncontrolling interests in the Operating Partnership            | \$124,705 | \$138,882 | \$124,705 | \$138,882 |

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 1. Description of Business and Significant Accounting Policies - Continued

The following table sets forth net income available for common stockholders and transfers from noncontrolling interests in the Operating Partnership:

|   | Three Months Ended |           | Nine Months Ended |           |
|---|--------------------|-----------|-------------------|-----------|
|   | September 30,      |           | September 30,     |           |
|   | 2009               | 2008      | 2009              | 2008      |
| Net income available for common stockholders  | \$ 10,281          | \$ 12,152 | \$ 54,319         | \$ 37,102 |
| Increase in additional paid in capital from conversion of<br>Common Units to Common Stock               | 3,052              | 933       | 3,241             | 1,524     |
| Change from net income available for common stockholders<br>and transfers from noncontrolling interests | \$ 13,333          | \$ 13,085 | \$ 57,560         | \$ 38,626 |

Noncontrolling interests in consolidated affiliates relates to our respective joint venture partners' 50.0% interest in Highwoods-Markel Associates, LLC ("Markel") and estimated 18% economic interest in Plaza Residential, LLC ("Plaza Residential"). Each of our joint venture partners is an unrelated third party. We consolidate Markel since we are the general partner and control the major operating and financial policies of the joint venture. We consolidate Plaza Residential since we own the majority interest in and control the joint venture.

## Recently Issued Accounting Standards

Beginning in the first quarter of 2010, we will be required to perform an ongoing assessment to determine whether each entity in which we have an equity interest is a variable interest entity that should be consolidated if qualitative factors indicate we have the controlling interest. We are currently evaluating the impact this requirement may have on our financial position, results of operations and disclosures.

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 2. Investments in Unconsolidated Affiliates

We have equity interests ranging from 10.0% to 50.0% in various joint ventures with unrelated third parties. We account for our unconsolidated joint ventures using the equity method of accounting. As a result, the assets and liabilities of these joint ventures for which we use the equity method of accounting are not included in our Consolidated Balance Sheets.

The combined, summarized income statements for our unconsolidated joint ventures were as follows:

|   | Three Months                   |          | Nine Months Ended     |           |
|---|--------------------------------|----------|-----------------------|-----------|
|   | Ended<br>September 30,<br>2009 | 2008     | September 30,<br>2009 | 2008      |
| Income Statements:                                      |                                |          |                       |           |
| Revenues  | \$36,152                       | \$40,949 | \$112,368             | \$120,677 |
| Expenses:   |                                |          |                       |           |
| Rental property and other expenses                      | 17,805                         | 20,492   | 54,510                | 58,955    |
| Depreciation and amortization                           | 9,092                          | 9,079    | 26,817                | 25,707    |
| Interest expense  | 8,743                          | 9,258    | 26,584                | 26,950    |
| Total expenses  | 35,640                         | 38,829   | 107,911               | 111,612   |
| Income before disposition of property                   | 512                            | 2,120    | 4,457                 | 9,065     |
| Gains/(losses) on disposition of property               | (463 )                         | —        | 2,963                 | —         |
| Net income  | \$49                           | \$2,120  | \$7,420               | \$9,065   |
| Our share of:   |                                |          |                       |           |
| Net income (1)  | \$682                          | \$1,214  | \$3,844               | \$4,723   |
| Depreciation and amortization of real estate assets     | \$3,352                        | \$3,136  | \$9,825               | \$9,466   |
| Interest expense  | \$3,491                        | \$3,704  | \$10,611              | \$10,924  |
| Gains/(losses) on disposition of depreciable properties | \$(199 )                       | \$—      | \$582                 | \$—       |

(1) Our share of net income differs from our weighted average ownership percentage in the joint ventures' net income due to our purchase accounting and other adjustments related to management and leasing fees.

During the third quarter of 2009, we and an unrelated third party formed a joint venture in which we have a 10.0% ownership interest. In the third quarter of 2009, this joint venture purchased land for \$3.4 million to be used for future development.

We have a 22.81% interest in a joint venture with Schweiz-Deutschland-USA Dreilander Beteiligung Objekt DLF 98/29-Walker Fink-KG. In the second quarter of 2009, this joint venture sold one property for gross proceeds of \$14.8 million and recorded a gain of \$3.4 million. We recorded \$0.8 million as our proportionate share of this gain through equity in earnings of unconsolidated affiliates in the second quarter of 2009.

We have a 42.93% interest in a joint venture with Dreilander-Fonds 97/26 and 99/32. In the third quarter of 2009, this joint venture sold one property for gross proceeds of \$7.1 million and recorded an impairment charge of \$0.5 million.

We recorded \$0.2 million as our proportionate share of this impairment charge through equity in earnings of unconsolidated affiliates in the third quarter of 2009.

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HIGHWOODS PROPERTIES, INC.

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

3. Investment Activities

Impairments of Long-Lived Assets

We are required to measure long-lived assets classified as held for sale at the lower of the carrying value or fair value less cost to sell. In the third quarter of 2009, we classified four properties as held for sale and recorded an impairment loss of \$0.4 million on two of those properties.

Dispositions

In the second quarter of 2009, we sold three non-core community retail centers aggregating 413,000 square feet in the Kansas City metropolitan area for gross proceeds of \$62.1 million. A gain of \$20.9 million was recorded in the second quarter of 2009.

Development

Development in process as of September 30, 2009 consisted primarily of two office properties aggregating 258,000 rentable square feet and 75 acres of vacant land undergoing infrastructure improvements. The aggregate cost, including leasing commissions, of the two office properties currently is expected to be \$64.1 million when fully leased and completed, of which \$62.6 million had been incurred as of September 30, 2009. The weighted average pre-leasing, based on projected development costs, of these development properties was approximately 62% as of September 30, 2009.

Additionally, we currently have one office property and one industrial property recently completed, but not yet stabilized, aggregating 353,000 square feet. We define "stabilized" as 95% occupied or one year from substantial completion, whichever comes first. The aggregate cost, including leasing commissions, of these properties currently is expected to be \$40.0 million when fully leased, of which \$34.5 million had been incurred as of September 30, 2009. The dollar weighted average pre-leasing of these properties was approximately 62% as of September 30, 2009. The components of these properties are included in land, building and tenant improvements and deferred financing and leasing costs in our Consolidated Balance Sheet as of September 30, 2009.

For-Sale Residential Condominiums

We own a majority interest in Plaza Residential, LLC, a joint venture which was formed to develop and sell 139 for-sale residential condominiums constructed above an office tower developed by us in Raleigh, NC. For-sale residential condominiums in our Consolidated Balance Sheets include our completed, but unsold, condominium inventory as of September 30, 2009 and December 31, 2008. We initially record receipt of deposits as a component of Accounts Payable, Accrued Expenses, and Other Liabilities in our Consolidated Balance Sheets as required by the deposit method. For those units sold, we account for the resulting sales proceeds using the deposit method. For the three and nine months ended September 30, 2009, we sold seven and 20 condominiums for net sales proceeds of \$2.7 million and \$7.9 million, respectively, and recorded gains of \$0.2 million and \$0.8 million, respectively. For the three and nine months ended September 30, 2008, there were no corresponding sales or gains. Net sales proceeds include forfeitures of earnest money deposits of \$0.1 million and \$0.6 million for the three and nine months ended September 30, 2009, respectively. We record forfeitures of earnest money deposits as income when entitled to claim

the forfeited deposit upon legal default. Our estimate of our partner's economic ownership, which is impacted by a contractually-based promoted return, decreased from 25% as of December 31, 2008 to 18% as of September 30, 2009.



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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 4. Deferred Financing and Leasing Costs

As of September 30, 2009 and December 31, 2008, we had deferred financing costs of \$12.5 million and \$14.7 million, respectively, with related accumulated amortization of \$4.5 million and \$7.8 million, respectively. As of September 30, 2009 and December 31, 2008, we had deferred leasing costs of \$109.7 million and \$110.5 million, respectively, with related accumulated amortization of \$47.4 million and \$44.6 million, respectively. Aggregate amortization expense (included in depreciation and amortization and amortization of deferred financing costs) for these intangibles for the three months ended September 30, 2009 and 2008 was \$4.4 million and \$4.5 million, respectively, and for the nine months ended September 30, 2009 and 2008 was \$13.6 million and \$13.5 million, respectively.

The estimated aggregate amortization expense for each of the next five succeeding fiscal years is as follows:

|   |           |
|---|-----------|
| October 1, 2009 through December 31, 2009 | \$ 4,291  |
| 2010                                      | \$ 14,436 |
| 2011                                      | \$ 11,419 |
| 2012                                      | \$ 10,946 |
| 2013                                      | \$ 7,565  |
| 2014                                      | \$ 5,099  |

## 5. Mortgages and Notes Payable

Our consolidated mortgages and notes payable consisted of the following:

|                        | September 30,<br>2009 | December<br>31,<br>2008 |
|------------------------|-----------------------|-------------------------|
| Secured mortgage loans | \$ 724,187            | \$655,186               |
| Unsecured loans        | 748,398               | 949,499                 |
| Total                  | \$ 1,472,585          | \$1,604,685             |

As of September 30, 2009, our secured mortgage loans were secured by real estate assets with an aggregate un depreciated book value of \$1.2 billion.

Our \$450.0 million unsecured revolving credit facility is scheduled to mature on May 1, 2010. The interest rate is LIBOR plus 80 basis points and the annual base facility fee is 20 basis points. The interest rate would increase to LIBOR plus 140 or 155 basis points if our credit rating were to fall below investment grade according to two of three major credit rating agencies. Our revolving credit facility had \$448.8 million of availability as of September 30, 2009 and October 26, 2009.

Our \$70.0 million secured construction facility is initially scheduled to mature on December 20, 2010. Assuming no defaults have occurred, we have options to extend the maturity date for two successive one-year periods. The interest rate is LIBOR plus 85 basis points. Our secured construction facility had \$28.3 million of availability as of September 30, 2009 and October 26, 2009.

In January 2009, we paid off at maturity \$50.0 million of 8.125% unsecured notes using borrowings under our revolving credit facility.

In March 2009, we obtained a \$20.0 million, three-year unsecured term loan with a bank lender. The interest rate is LIBOR plus 250 basis points, subject to a minimum total interest rate of 3.9%.

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HIGHWOODS PROPERTIES, INC.

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

5. Mortgages and Notes Payable - Continued

In June 2009, we retired the remaining \$107.2 million principal amount of a secured loan using a portion of the net proceeds of our Common Stock offering on June 1, 2009. We incurred no prepayment penalties.

In August 2009, we obtained a \$115.0 million, six and a half-year secured loan that bears interest at 6.875% and a \$47.3 million, seven-year secured loan that bears interest at 7.5%.

During the second quarter of 2009, we repurchased \$3.2 million principal amount of 2017 bonds for a purchase price of 79% of par value.

During the third quarter of 2009, we repurchased \$5.0 million principal amount of 2017 bonds for a purchase price of 86% of par value.

Our revolving credit facility, variable rate term loans and the indenture that governs the Operating Partnership's outstanding notes require us to comply with customary operating covenants and various financial and operating ratios. We and the Operating Partnership are each currently in compliance with all such requirements.

6. Share-Based Payments

During the nine months ended September 30, 2009, we granted under our Amended and Restated 1994 Stock Option Plan 394,044 stock options at an exercise price equal to the closing market price of a share of our common stock on the date of grant. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model, which resulted in a weighted-average grant date fair value per share of \$1.80. During the nine months ended September 30, 2009, we also granted 128,384 shares of time-based restricted stock and 99,910 shares of total return-based restricted stock with weighted-average grant date fair values per share of \$19.33 and \$10.13, respectively. We recorded stock-based compensation expense of \$1.6 million and \$1.3 million during the three months ended September 30, 2009 and 2008, respectively. We recorded stock-based compensation expense of \$5.2 million and \$5.3 million during the nine months ended September 30, 2009 and 2008, respectively. As of September 30, 2009, there was \$9.3 million of total unrecognized stock-based compensation costs, which will be recognized over a weighted average remaining contractual term of 1.5 years.

7. Derivative Instruments

To meet, in part, our liquidity requirements, we borrow funds at a combination of fixed and variable rates. Borrowings under our revolving credit facility, construction facility and bank term loans bear interest at variable rates. Our long-term debt, which consists of secured and unsecured long-term financings and the issuance of unsecured debt securities, typically bears interest at fixed rates although some loans bear interest at variable rates. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, from time to time, we enter into interest rate hedge contracts such as collars, swaps, caps and treasury lock agreements in order to mitigate our interest rate risk with respect to various debt instruments. We do not hold or issue these derivative contracts for trading or speculative purposes. The interest rate on all of our variable rate debt is generally adjusted at one or three month intervals, subject to settlements under these interest rate hedge contracts. We also enter into treasury lock agreements from time to time in order to

limit our exposure to an increase in interest rates with respect to future debt offerings.

In prior periods, we entered into certain interest rate hedging arrangements which were designated and are being accounted for as cash flow hedges. The effective portion of these arrangements, representing deferred interest expense, was \$1.0 million as of September 30, 2009 and is included in Accumulated Other Comprehensive Loss (“AOCL”). This deferred expense will be recognized as an addition to interest expense in the same periods during which interest expense on the hedged financings affects net income. We expect approximately \$0.1 million will be recognized as a decrease to interest expense within the next 12 months.

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 7. Derivative Instruments - Continued

In January 2008, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fixed the underlying LIBOR rate upon which interest on such borrowings is based at 3.26% for \$30.0 million of borrowings and 3.24% for \$20.0 million of borrowings. These swaps were designated and accounted for as cash flow hedges and matured in January 2009.

In April 2008, we entered into a floating-to-fixed interest rate swap for a two-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.52%. The counterparty under this swap is Bank of America, N.A. The swap was designated and is being accounted for as a cash flow hedge. The effective portion of the swap representing deferred interest expense was \$0.6 million as of September 30, 2009 and is included in AOCL. We expect all of the balance to be recognized as an increase to interest expense within the next seven months. See Note 9 for Fair Value Measurements disclosure.

In October 2008, we entered into a floating-to-fixed interest rate swap for a one-year period with respect to an aggregate of \$25.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.35%. The counterparty under this swap is PNC Bank, N.A. The swap was designated and is being accounted for as a cash flow hedge. The effective portion of the swap representing deferred interest expense was \$39,000 as of September 30, 2009 and is included in AOCL. We expect all of the balance to be recognized as an increase to interest expense within the next month. See Note 9 for Fair Value Measurements disclosure.

## 8. Other Comprehensive Income/(Loss)

Other comprehensive income/(loss) represents net income plus the changes in certain amounts deferred in accumulated other comprehensive income/(loss) related to hedging and other activities not reflected in the Consolidated Statements of Income. The components of other comprehensive income/(loss) are as follows:

|   | Three Months<br>Ended<br>September 30, |          | Nine Months<br>Ended<br>September 30, |          |
|---|--|----------|---------------------------------------|----------|
|   | 2009                                   | 2008     | 2009                                  | 2008     |
| Net income  | \$12,573                               | \$15,724 | \$62,847                              | \$48,471 |
| Other comprehensive income/(loss):                      |  |          |                                       |          |
| Unrealized gain/(loss) on tax increment financing bonds | 259                                    | (1,751 ) | 451                                   | (2,126 ) |
| Unrealized derivative net gains on cash-flow hedges     | 177                                    | 49       | 591                                   | 573      |
| Amortization of past cash flow hedges                   | (89 )                                  | 47       | (229 )                                | 174      |
| Total other comprehensive income/(loss)                 | 347                                    | (1,655 ) | 813                                   | (1,379 ) |
| Total comprehensive income                              | \$12,920                               | \$14,069 | \$63,660                              | \$47,092 |



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HIGHWOODS PROPERTIES, INC.

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

9. Fair Value Measurements

The following summarizes the three levels of inputs that we use to measure fair value, as well as the assets, mezzanine noncontrolling interests and liabilities that we recognize at fair value using those levels of inputs.

Level 1. Quoted prices in active markets for identical assets or liabilities.

Our Level 1 assets are comprised of investments in marketable securities which we use to pay benefits under our deferred compensation plan. Our Level 1 noncontrolling interests in the Operating Partnership are comprised of Common Units in the Operating Partnership not owned by the Company. Our Level 1 liabilities are our obligations to pay certain deferred compensation plan benefits whereby participants have designated investment options (primarily mutual funds) to serve as the basis for measurement of the notional value of their accounts.

Level 2. Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the related assets or liabilities.

Our Level 2 liabilities are interest rate swaps whose fair value is determined using a pricing model based upon observable market inputs.

Level 3. Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Our Level 3 asset is our tax increment financing bond issued by a municipal authority in connection with our construction of a public parking facility that is not routinely traded but whose fair value is determined using an estimate of projected redemption value based on quoted bid/ask prices for similar unrated municipal bonds. This available for-sale security is carried at estimated fair value in prepaid and other assets with unrealized gains or losses reported in accumulated other comprehensive loss. The estimated fair value as of September 30, 2009 was \$2.2 million below the outstanding principal due on the bond. We currently intend to hold this bond, which amortizes to maturity in 2020, and do not believe that we will be required to sell this bond before recovery. Payment of the principal and interest for the bond is guaranteed by us and, therefore, we have recorded no credit losses related to the bond's impairment. Our Level 3 liability is our SF-HIW Harborview Plaza, LP financing obligation that is not traded but whose fair value is determined using an estimate of discounted cash flows dependent on future leasing assumptions for the property.

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 9. Fair Value Measurements - Continued

The following tables set forth the assets and liabilities that we measured at fair value on a recurring basis by level within the fair value hierarchy.

|   |                       | Level 1<br>Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets | Level 2<br>Significant<br>Other<br>Observable<br>Inputs | Level 3<br>Significant<br>Unobservable<br>Inputs |
|---|-----------------------|---|---|--|
|   | September 30,<br>2009 |   |   |  |
| Assets:   |                       |   |   |  |
| Marketable securities (in prepaid and other assets) (1)                             | \$ 5,904              | \$ 5,904  | \$ —  | \$ —   |
| Tax increment financing bond (in prepaid expenses and other assets)                 | 17,919                | —   | —   | 17,919   |
| Total Assets  | \$ 23,823             | \$ 5,904  | \$ —  | \$ 17,919  |
| Noncontrolling Interests in the Operating Partnership                               | \$ 124,705            | \$ 124,705  | \$ —  | \$ —   |
| Liabilities:  |                       |   |   |  |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 673                | \$ —  | \$ 673  | \$ —   |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | 6,612                 | 6,612   | —   | —  |
| SF-Harborview Plaza, LP financing obligation  | 17,445                | —   | —   | 17,445   |
| Total Liabilities   | \$ 24,730             | \$ 6,612  | \$ 673  | \$ 17,445  |

|   |                      | Level 1<br>Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets | Level 2<br>Significant<br>Other<br>Observable<br>Inputs | Level 3<br>Significant<br>Unobservable<br>Inputs |
|---|----------------------|---|---|--|
|   | December 31,<br>2008 |   |   |  |
| Assets  |                      |   |   |  |
| Marketable securities (in prepaid and other assets) (1)             | \$ 5,422             | \$ 5,422  | \$ —  | \$ —   |
| Tax increment financing bond (in prepaid expenses and other assets) | 17,468               | —   | —   | 17,468   |
| Total Assets  | \$ 22,890            | \$ 5,422  | \$ —  | \$ 17,468  |



## Liabilities

|   |           |          |          |           |
|---|-----------|----------|----------|-----------|
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 1,376  | \$ —     | \$ 1,376 | \$ —      |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | 6,522     | 6,522    | —        | —         |
| SF-Harborview Plaza, LP financing obligation  | 16,604    | —        | —        | 16,604    |
| Total Liabilities   | \$ 24,502 | \$ 6,522 | \$ 1,376 | \$ 16,604 |

(1) The marketable securities are held through our officer deferred compensation plans.

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 9. Fair Value Measurements - Continued

The following table sets forth our Level 3 asset and liability.

|  | Three<br>Months<br>Ended<br>September 30,<br>2009 | Nine Months<br>Ended<br>September 30,<br>2009 |
|--|---|---|
| Asset:                                       |   |   |
| Tax Increment Financing Bond                 |   |   |
| Beginning balance                            | \$ 17,660   | \$ 17,468                                     |
| Unrealized gain (in AOCL)                    | 259   | 451   |
| Ending balance                               | \$ 17,919   | \$ 17,919                                     |
| Liability:                                   |   |   |
| SF-Harborview Plaza, LP Financing Obligation |   |   |
| Beginning balance                            | \$ 17,172   | \$ 16,604                                     |
| Payments on financing obligation             | (124 )  | (396 )  |
| Interest expense on financing obligation     | 397   | 1,237   |
| Ending balance                               | \$ 17,445   | \$ 17,445                                     |

The following estimated fair values were determined by management using available market information and appropriate valuation methodologies. Considerable judgment is used to interpret market data and develop estimated fair values. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize upon disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair values. The carrying amounts and estimated fair values of our financial instruments were as follows:

|   | Carrying<br>Amount | Fair Value  |
|---|--------------------|-------------|
| September 30, 2009  |                    |             |
| Cash and cash equivalents   | \$42,069           | \$42,069    |
| Restricted cash   | \$17,995           | \$17,995    |
| Accounts and notes receivable   | \$23,093           | \$23,093    |
| Marketable securities (in prepaid expenses and other assets)                        | \$5,904            | \$5,904     |
| Tax increment financing bond (in prepaid expenses and other assets)                 | \$17,919           | \$17,919    |
| Mortgages and notes payable   | \$1,472,585        | \$1,444,085 |
| Financing obligations   | \$35,043           | \$35,142    |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$673              | \$673       |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | \$6,612            | \$6,612     |
| Noncontrolling interests in the Operating Partnership                               | \$124,705          | \$124,705   |

December 31, 2008

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|   |             |             |
|---|-------------|-------------|
| Cash and cash equivalents   | \$13,757    | \$13,757    |
| Restricted cash   | \$2,258     | \$2,258     |
| Accounts and notes receivable   | \$27,289    | \$27,289    |
| Marketable securities (in prepaid expenses and other assets)                        | \$5,422     | \$5,422     |
| Tax increment financing bond (in prepaid expenses and other assets)                 | \$17,468    | \$17,468    |
| Mortgages and notes payable   | \$1,604,685 | \$1,330,899 |
| Financing obligations   | \$34,174    | \$32,219    |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$1,376     | \$1,376     |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | \$6,522     | \$6,522     |
| Noncontrolling interests in the Operating Partnership                               | \$111,278   | \$111,278   |

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 9. Fair Value Measurements - Continued

The fair values of our mortgages and notes payable and financing obligations were estimated using discounted cash flow analyses based on estimated market rates on similar borrowing arrangements at September 30, 2009 and December 31, 2008, respectively. The carrying amounts of our cash and cash equivalents, accounts and notes receivable equal or approximate fair value.

Disclosures about the fair value of financial instruments are based on relevant information available to us at September 30, 2009. Although management is not aware of any factors that would have a material effect on the fair value amounts reported herein, such amounts have not been revalued since that date and current estimates of fair value may significantly differ from the amounts presented herein.

## 10. Discontinued Operations

As part of our business strategy, we from time to time selectively dispose of non-core properties and use the net proceeds for investments, for repayment of debt and/or retirement of Preferred Stock, or other purposes. The table below sets forth the net operating results of those assets classified as discontinued operations in our Consolidated Financial Statements. These assets classified as discontinued operations comprise 1.2 million square feet of office and retail properties and 13 rental residential units sold during 2008 and the nine months ended September 30, 2009. The operations of these assets have been reclassified from our ongoing operations to discontinued operations, and we will not have any significant continuing involvement in the operations after the disposal transactions:

|   | Three Months<br>Ended<br>September 30,<br>2009 |         | Nine Months<br>Ended<br>September 30,<br>2009 |          |
|---|--|---------|---|----------|
|   | 2009   | 2008    | 2009  | 2008     |
| Rental and other revenues                                 | \$395  | \$3,524 | \$4,775                                       | \$12,039 |
| Operating expenses:                                       |  |         |   |          |
| Rental property and other expenses                        | 112  | 1,273   | 1,639   | 4,457    |
| Depreciation and amortization                             | 52   | 652     | 756   | 2,187    |
| Total operating expenses                                  | 164  | 1,925   | 2,395   | 6,644    |
| Other income  | 1  | 3       | 1   | 22       |
| Income before gains/(losses) from discontinued operations | 232  | 1,602   | 2,381   | 5,417    |
| Net gains/(losses) from discontinued operations           | (377 )   | 3,137   | 20,639  | 11,890   |
| Total discontinued operations                             | \$(145 )                                       | \$4,739 | \$23,020                                      | \$17,307 |

The following table includes the major classes of assets and liabilities of the properties classified as held for sale:

|  | September 30,<br>2009 | December<br>31,<br>2008 |
|--|-----------------------|-------------------------|
|--|-----------------------|-------------------------|

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|  |           |           |
|--|-----------|-----------|
| Land   | \$ 5,877  | \$ 5,983  |
| Land held for development                                      | 1,197     | 1,197     |
| Buildings and tenant improvements                              | 7,656     | 8,033     |
| Accumulated depreciation                                       | (1,802 )  | (1,627 )  |
| Net real estate assets   | 12,928    | 13,586    |
| Deferred leasing costs, net                                    | 401       | 434       |
| Accrued straight line rents receivable                         | 403       | 382       |
| Prepaid expenses and other                                     | 47        | 45        |
| Total assets   | \$ 13,779 | \$ 14,447 |
| Tenant security deposits, deferred rents and accrued costs (1) | \$ 12     | \$ 9      |

(1) Included in accounts payable, accrued expenses and other liabilities.

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 11. Earnings Per Share

Beginning in the first quarter of 2009, we have modified our calculation of weighted average common shares, basic and diluted, to include our total number of restricted common shares outstanding, as described in Note 1.

The following table sets forth the computation of basic and diluted earnings per common share:

|  | Three Months<br>Ended<br>September 30,<br>2009 |          | Nine Months<br>Ended<br>September 30,<br>2008 |          |
|--|--|----------|---|----------|
| Earnings per common share - basic:   |  |          |   |          |
| Numerator:   |  |          |   |          |
| Income from continuing operations  | \$12,718                                       | \$10,985 | \$39,827                                      | \$31,164 |
| Noncontrolling interests in the Operating Partnership from continuing operations   | (599 )   | (514 )   | (1,996 )                                      | (1,429 ) |
| Noncontrolling interests in consolidated affiliates from continuing operations   | (24 )  | (201 )   | (158 )  | (590 )   |
| Dividends on preferred stock   | (1,677 )                                       | (2,451 ) | (5,031 )                                      | (8,127 ) |
| Excess of preferred stock redemption/repurchase cost over carrying value   | —  | (108 )   | —   | (108 )   |
| Income from continuing operations available for common stockholders  | 10,418   | 7,711    | 32,642  | 20,910   |
| Income/(loss) from discontinued operations   | (145 )   | 4,739    | 23,020  | 17,307   |
| Noncontrolling interests in the Operating Partnership from discontinued operations   | 8  | (298 )   | (1,343 )                                      | (1,115 ) |
| Income/(loss) from discontinued operations available for common stockholders   | (137 )   | 4,441    | 21,677  | 16,192   |
| Net income available for common stockholders   | \$10,281                                       | \$12,152 | \$54,319                                      | \$37,102 |
| Denominator:   |  |          |   |          |
| Denominator for basic earnings per common share – weighted average shares  | 70,902   | 58,998   | 66,912  | 57,893   |
| Earnings per common share - basic:   |  |          |   |          |
| Income from continuing operations available for common stockholders  | \$0.15   | \$0.13   | \$0.49  | \$0.36   |
| Income from discontinued operations available for common stockholders  | —  | 0.08     | 0.32  | 0.28     |
| Net income available for common stockholders   | \$0.15   | \$0.21   | \$0.81  | \$0.64   |
| Earnings per common share - diluted:   |  |          |   |          |
| Numerator:   |  |          |   |          |
| Income from continuing operations  | \$12,718                                       | \$10,985 | \$39,827                                      | \$31,164 |
| Noncontrolling interests in consolidated affiliates from continuing operations   | (24 )  | (201 )   | (158 )  | (590 )   |
| Dividends on preferred stock   | (1,677 )                                       | (2,451 ) | (5,031 )                                      | (8,127 ) |
| Excess of preferred stock redemption/repurchase cost over carrying value   | —  | (108 )   | —   | (108 )   |
| Income from continuing operations available for common stockholders before noncontrolling interests in the Operating Partnership | 11,017   | 8,225    | 34,638  | 22,339   |
| Income/(loss) from discontinued operations   | (145 )   | 4,739    | 23,020  | 17,307   |

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|  |          |          |          |          |
|--|----------|----------|----------|----------|
| Net income available for common stockholders before noncontrolling interests in the Operating Partnership        | \$10,872 | \$12,964 | \$57,658 | \$39,646 |
| Denominator:   |          |          |          |          |
| Denominator for basic earnings per common share –weighted average shares   | 70,902   | 58,998   | 66,912   | 57,893   |
| Add:   |          |          |          |          |
| Employee and director stock options and warrants   | 121      | 302      | 52       | 336      |
| Noncontrolling Common Units  | 4,049    | 3,928    | 4,060    | 3,947    |
| Denominator for diluted earnings per common share – adjusted weighted average shares and assumed conversions (1) | 75,072   | 63,228   | 71,024   | 62,176   |
| Earnings per common share - diluted:   |          |          |          |          |
| Income from continuing operations available for common stockholders  | \$0.14   | \$0.13   | \$0.49   | \$0.36   |
| Income from discontinued operations available for common stockholders  | —        | 0.08     | 0.32     | 0.28     |
| Net income available for common stockholders   | \$0.14   | \$0.21   | \$0.81   | \$0.64   |

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 11. Earnings Per Share - Continued

(1) Options and warrants aggregating 935,494 and 327,747 shares were outstanding during the three months ended September 30, 2009 and 2008, respectively, and 1,191,900 and 174,709 shares were outstanding during the nine months ended September 30, 2009 and 2008, respectively but were not included in the treasury method calculation for diluted earnings per common share because the exercise prices of the options and warrants were higher than the average market price of Common Stock during these periods.

## 12. Segment Information

Our principal business is the acquisition, development and operation of rental real estate properties. We evaluate our business by product type and by geographic locations. Each product type has different customers and economic characteristics as to rental rates and terms, cost per square foot of buildings, the purposes for which customers use the space, the degree of maintenance and customer support required and customer dependency on different economic drivers, among others. The operating results by geographic grouping are also regularly reviewed by our chief operating decision maker for assessing performance and other purposes. There are no material inter-segment transactions.

The accounting policies of the segments are the same as those described in Note 1 included herein. All operations are within the United States and, as of September 30, 2009, no customer of the Wholly Owned Properties comprised more than 8.9% of our consolidated revenues.

The following table summarizes the rental income and other revenues and net operating income, defined as rental and other revenues less rental property and other expenses, for each reportable segment:

|  | Three Months Ended |          | Nine Months Ended |          |
|--|--------------------|----------|-------------------|----------|
|  | September 30,      |          | September 30,     |          |
|  | 2009               | 2008     | 2009              | 2008     |
| Rental and Other Revenues: (1) (2) (3) |                    |          |                   |          |
| Office:                                |                    |          |                   |          |
| Atlanta, GA                            | \$12,618           | \$11,854 | \$36,215          | \$35,143 |
| Greenville, SC                         | 3,428              | 3,522    | 10,669            | 10,281   |
| Kansas City, MO                        | 3,742              | 3,959    | 11,201            | 11,477   |
| Memphis, TN                            | 8,187              | 6,331    | 22,617            | 18,839   |
| Nashville, TN                          | 15,175             | 15,384   | 46,202            | 45,572   |
| Orlando, FL                            | 3,112              | 2,939    | 8,906             | 8,115    |
| Piedmont Triad, NC                     | 6,230              | 6,259    | 19,066            | 19,383   |
| Raleigh, NC                            | 18,204             | 17,284   | 54,512            | 52,030   |
| Richmond, VA                           | 12,174             | 11,925   | 35,117            | 36,341   |
| Tampa, FL                              | 17,477             | 16,844   | 50,618            | 49,695   |
| Total Office Segment                   | 100,347            | 96,301   | 295,123           | 286,876  |
| Industrial:                            |                    |          |                   |          |
| Atlanta, GA                            | 3,904              | 3,800    | 11,776            | 11,702   |
| Piedmont Triad, NC                     | 3,182              | 3,695    | 10,865            | 10,980   |



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|                                 |            |            |            |            |
|---------------------------------|------------|------------|------------|------------|
| Total Industrial Segment        | 7,086      | 7,495      | 22,641     | 22,682     |
| Retail:                         |            |            |            |            |
| Kansas City, MO                 | 6,463      | 8,663      | 21,756     | 25,598     |
| Raleigh, NC                     | 30         | —          | 90         | —          |
| Total Retail Segment            | 6,493      | 8,663      | 21,846     | 25,598     |
| Residential:                    |            |            |            |            |
| Kansas City, MO                 | 303        | 296        | 898        | 898        |
| Total Residential Segment       | 303        | 296        | 898        | 898        |
| Total Rental and Other Revenues | \$ 114,229 | \$ 112,755 | \$ 340,508 | \$ 336,054 |

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## HIGHWOODS PROPERTIES, INC.

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

## 12. Segment Information - Continued

|  | Three Months Ended    |                       | Nine Months Ended     |                       |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
|  | September 30,<br>2009 | September 30,<br>2008 | September 30,<br>2009 | September 30,<br>2008 |
| Net Operating Income: (1) (2) (3)  |                       |                       |                       |                       |
| Office:  |                       |                       |                       |                       |
| Atlanta, GA  | \$7,891               | \$6,764               | \$22,896              | \$21,737              |
| Greenville, SC   | 2,011                 | 2,184                 | 6,640                 | 6,424                 |
| Kansas City, MO  | 2,340                 | 2,420                 | 6,843                 | 6,902                 |
| Memphis, TN  | 4,841                 | 3,852                 | 12,886                | 11,176                |
| Nashville, TN  | 9,940                 | 10,209                | 30,078                | 30,153                |
| Orlando, FL  | 1,638                 | 1,638                 | 4,666                 | 4,534                 |
| Piedmont Triad, NC   | 3,872                 | 3,843                 | 12,188                | 12,315                |
| Raleigh, NC  | 11,942                | 11,638                | 36,734                | 34,748                |
| Richmond, VA   | 7,835                 | 7,818                 | 23,893                | 24,373                |
| Tampa, FL  | 10,184                | 9,985                 | 29,587                | 29,776                |
| Total Office Segment   | 62,494                | 60,351                | 186,411               | 182,138               |
| Industrial:  |                       |                       |                       |                       |
| Atlanta, GA  | 2,904                 | 2,892                 | 8,906                 | 8,943                 |
| Piedmont Triad, NC   | 2,322                 | 2,864                 | 8,331                 | 8,606                 |
| Total Industrial Segment   | 5,226                 | 5,756                 | 17,237                | 17,549                |
| Retail:  |                       |                       |                       |                       |
| Atlanta, GA (4)  | (6 )                  | (6 )                  | (18 )                 | (20 )                 |
| Kansas City, MO  | 3,486                 | 5,617                 | 13,449                | 16,974                |
| Raleigh, NC (4)  | (1 )                  | (21 )                 | 9                     | (69 )                 |
| Total Retail Segment   | 3,479                 | 5,590                 | 13,440                | 16,885                |
| Residential:   |                       |                       |                       |                       |
| Kansas City, MO  | 163                   | 163                   | 517                   | 528                   |
| Raleigh, NC (4)  | (72 )                 | (16 )                 | (211 )                | (22 )                 |
| Total Residential Segment  | 91                    | 147                   | 306                   | 506                   |
| Total Net Operating Income   | 71,290                | 71,844                | 217,394               | 217,078               |
| Reconciliation to income from continuing operations before disposition of property and condominiums and equity in earnings of unconsolidated affiliates: |                       |                       |                       |                       |
| Depreciation and amortization  | (32,637)              | (31,458)              | (98,443 )             | (92,405 )             |
| General and administrative expense   | (9,485 )              | (8,885 )              | (27,286 )             | (29,362 )             |
| Interest expense   | (21,334)              | (24,492)              | (64,654 )             | (74,128 )             |
| Interest and other income  | 3,981                 | 1,017                 | 7,902                 | 3,406                 |
| Income from continuing operations before disposition of property and condominiums and equity in earnings of unconsolidated affiliates                    | \$ 11,815             | \$ 8,026              | \$ 34,913             | \$ 24,589             |

(1) Net of discontinued operations.

- (2) The Piedmont Triad market encompasses the Greensboro and Winston-Salem metropolitan area.
- (3) The Raleigh market encompasses the Raleigh, Durham, Cary and Research Triangle metropolitan area.
- (4) Negative NOI with no corresponding revenues represents expensed real estate taxes and other carrying costs associated with land held for development that is currently zoned for retail and residential properties.

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HIGHWOODS PROPERTIES, INC.

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per share data)

13. Subsequent Events

We have evaluated events subsequent to September 30, 2009 and through October 29, 2009 (the issuance date of this interim report on Form 10-Q) and no such events required disclosure for purposes of these financial statements.

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Consolidated Balance Sheets

(Unaudited and in thousands, except unit and per unit amounts)

|  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Assets:  |                       |                      |
| Real estate assets, at cost:   |                       |                      |
| Land   | \$ 344,052            | \$ 346,889           |
| Buildings and tenant improvements  | 2,815,800             | 2,811,810            |
| Development in process   | 62,075                | 61,938               |
| Land held for development  | 99,206                | 98,946               |
|  | 3,321,133             | 3,319,583            |
| Less-accumulated depreciation  | (762,068 )            | (712,597 )           |
| Net real estate assets   | 2,559,065             | 2,606,986            |
| For-sale residential condominiums  | 17,094                | 24,284               |
| Real estate and other assets, net, held for sale   | 13,779                | 14,447               |
| Cash and cash equivalents  | 41,899                | 13,649               |
| Restricted cash  | 17,995                | 2,258                |
| Accounts receivable, net of allowance of \$2,776 and \$1,281, respectively                                   | 19,847                | 23,687               |
| Notes receivable, net of allowance of \$578 and \$459, respectively  | 3,246                 | 3,602                |
| Accrued straight-line rents receivable, net of allowance of \$2,573 and \$2,082, respectively                | 81,896                | 79,597               |
| Investment in unconsolidated affiliates  | 64,986                | 66,517               |
| Deferred financing and leasing costs, net of accumulated amortization of \$51,929 and \$52,434, respectively | 70,259                | 72,783               |
| Prepaid expenses and other assets  | 38,287                | 37,046               |
| Total Assets   | \$ 2,928,353          | \$ 2,944,856         |
| Liabilities, Redeemable Operating Partnership Units and Equity:  |                       |                      |
| Mortgages and notes payable  | \$ 1,472,585          | \$ 1,604,685         |
| Accounts payable, accrued expenses and other liabilities   | 129,477               | 135,606              |
| Financing obligations  | 35,043                | 34,174               |
| Total Liabilities  | 1,637,105             | 1,774,465            |
| Commitments and Contingencies  |                       |                      |
| Redeemable Operating Partnership Units:  |                       |                      |
| Common Units, 3,965,228 and 4,067,163 outstanding, respectively  | 124,705               | 111,278              |
| Series A Preferred Units (liquidation preference \$1,000 per unit), 29,092 shares issued and outstanding     | 29,092                | 29,092               |
| Series B Preferred Units (liquidation preference \$25 per unit), 2,100,000 shares issued and outstanding     | 52,500                | 52,500               |
| Total Redeemable Operating Partnership Units   | 206,297               | 192,870              |
| Equity:  |                       |                      |
| Common Units:  |                       |                      |
| General partner Common Units, 746,270 and 672,301 outstanding, respectively                                  | 10,832                | 9,759                |
| Limited partner Common Units, 69,915,504 and 62,490,596 outstanding, respectively                            | 1,072,560             | 966,378              |
| Accumulated other comprehensive loss   | (3,979 )              | (4,792 )             |
| Noncontrolling interests in consolidated affiliates  | 5,538                 | 6,176                |
| Total Equity   | 1,084,951             | 977,521              |

|  |              |              |
|--|--------------|--------------|
| Total Liabilities, Redeemable Operating Partnership Units and Equity | \$ 2,928,353 | \$ 2,944,856 |
|--|--------------|--------------|

See accompanying notes to consolidated financial statements.

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HIGHWOODS REALTY LIMITED PARTNERSHIP  
Consolidated Statements of Income  
(Unaudited and in thousands, except per unit amounts)

|   | Three Months Ended |           | Nine Months Ended |           |
|---|--------------------|-----------|-------------------|-----------|
|   | September 30,      |           | September 30,     |           |
|   | 2009               | 2008      | 2009              | 2008      |
| Rental and other revenues   | \$114,229          | \$112,755 | \$340,508         | \$336,054 |
| Operating expenses:   |                    |           |                   |           |
| Rental property and other expenses  | 42,939             | 40,911    | 122,863           | 118,826   |
| Depreciation and amortization   | 32,637             | 31,458    | 98,443            | 92,405    |
| General and administrative  | 9,485              | 8,885     | 27,537            | 29,509    |
| Total operating expenses  | 85,061             | 81,254    | 248,843           | 240,740   |
| Interest expense:   |                    |           |                   |           |
| Contractual   | 20,001             | 22,995    | 60,525            | 69,803    |
| Amortization of deferred financing costs  | 627                | 714       | 1,978             | 2,038     |
| Financing obligations   | 706                | 783       | 2,151             | 2,287     |
|   | 21,334             | 24,492    | 64,654            | 74,128    |
| Other income:   |                    |           |                   |           |
| Interest and other income   | 3,324              | 1,017     | 6,615             | 3,406     |
| Gain on debt extinguishments  | 657                | —         | 1,287             | —         |
|   | 3,981              | 1,017     | 7,902             | 3,406     |
| Income from continuing operations before disposition of property and condominiums and equity in earnings of unconsolidated affiliates | 11,815             | 8,026     | 34,913            | 24,592    |
| Gains on disposition of property  | 34                 | 1,745     | 247               | 1,852     |
| Gains on for-sale residential condominiums  | 187                | —         | 823               | —         |
| Equity in earnings of unconsolidated affiliates   | 669                | 1,187     | 3,779             | 4,668     |
| Income from continuing operations   | 12,705             | 10,958    | 39,762            | 31,112    |
| Discontinued operations:  |                    |           |                   |           |
| Income from discontinued operations   | 232                | 1,602     | 2,381             | 5,417     |
| Net gains/(losses) from discontinued operations   | (377 )             | 3,137     | 20,639            | 11,890    |
|   | (145 )             | 4,739     | 23,020            | 17,307    |
| Net income  | 12,560             | 15,697    | 62,782            | 48,419    |
| Net (income) attributable to noncontrolling interests in consolidated affiliates  | (24 )              | (201 )    | (158 )            | (590 )    |
| Distributions on preferred units  | (1,677 )           | (2,451 )  | (5,031 )          | (8,127 )  |
| Excess of preferred unit redemption cost over carrying value  | —                  | (108 )    | —                 | (108 )    |
| Net income available for common unitholders   | \$10,859           | \$12,937  | \$57,593          | \$39,594  |
| Earnings per common unit - basic:   |                    |           |                   |           |
| Income from continuing operations available for common unitholders  | \$0.15             | \$0.13    | \$0.49            | \$0.36    |
| Income from discontinued operations available for common unitholders  | —                  | 0.08      | 0.33              | 0.28      |
| Net income available for common unitholders   | \$0.15             | \$0.21    | \$0.82            | \$0.64    |
| Weighted average common units outstanding - basic   | 74,542             | 62,517    | 70,563            | 61,431    |
| Earnings per common unit - diluted:   |                    |           |                   |           |
| Income from continuing operations available for common unitholders  | \$0.15             | \$0.13    | \$0.49            | \$0.36    |



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|   |          |          |          |          |
|---|----------|----------|----------|----------|
| Income from discontinued operations available for common unitholders        | —        | 0.08     | 0.33     | 0.28     |
| Net income available for common unitholders                                 | \$0.15   | \$0.21   | \$0.82   | \$0.64   |
| Weighted average common units outstanding - diluted                         | 74,663   | 62,819   | 70,615   | 61,767   |
| Distributions declared per common unit                                      | \$0.425  | \$0.425  | \$1.275  | \$1.275  |
| Net income available for common unitholders:                                |          |          |          |          |
| Income from continuing operations available for common unitholders          | \$11,004 | \$8,198  | \$34,573 | \$22,287 |
| Income/(loss) from discontinued operations available for common unitholders | (145 )   | 4,739    | 23,020   | 17,307   |
| Net income available for common unitholders                                 | \$10,859 | \$12,937 | \$57,593 | \$39,594 |

See accompanying notes to consolidated financial statements.

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

Consolidated Statement of Equity  
 Nine Months Ended September 30, 2009  
 (Unaudited and in thousands)

|  | Common Units       |                    | Accumulated Noncontrolling     |  | Total<br>Capital |
|--|--------------------|--------------------|--------------------------------|--|------------------|
|  | General<br>Partner | Limited<br>Partner | Other<br>Comprehensive<br>Loss | Interests in<br>Consolidated<br>Affiliates |                  |
| Balance at December 31, 2008   | \$9,759            | \$966,378          | \$ (4,792 )                    | \$ 6,176                                   | \$977,521        |
| Issuance of Common Units, net  | 1,473              | 145,837            | —                              | —  | 147,310          |
| Distributions on Common Units  | (889 )             | (87,978 )          | —                              | —  | (88,867 )        |
| Distributions on Preferred Units   | (50 )              | (4,981 )           | —                              | —  | (5,031 )         |
| Amortization of restricted stock and stock options                               | 52                 | 5,152              | —                              | —  | 5,204            |
| Distribution to noncontrolling interests in consolidated affiliates              | —                  | —                  | —                              | (796 )                                     | (796 )           |
| Adjustment of Redeemable Common Units to fair value                              | (139 )             | (13,846 )          | —                              | —  | (13,985 )        |
| Net (income) attributable to noncontrolling interests in consolidated affiliates | (2 )               | (156 )             | —                              | 158  | —                |
| Comprehensive income:  |                    |                    |                                |  |                  |
| Net income   | 628                | 62,154             | —                              | —  | 62,782           |
| Other comprehensive loss   | —                  | —                  | 813                            | —  | 813              |
| Total comprehensive income   |                    |                    |                                |  | 63,595           |
| Balance at September 30, 2009  | \$10,832           | \$1,072,560        | \$ (3,979 )                    | \$ 5,538                                   | \$1,084,951      |

See accompanying notes to consolidated financial statements.

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HIGHWOODS REALTY LIMITED PARTNERSHIP  
 Consolidated Statements of Cash Flows  
 (Unaudited and in thousands)

|   | Nine Months Ended<br>September 30, |           |
|---|------------------------------------|-----------|
|   | 2009                               | 2008      |
| Operating activities:   |                                    |           |
| Net income  | \$62,782                           | \$48,419  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                    |           |
| Depreciation  | 87,600                             | 83,151    |
| Amortization of lease commissions   | 11,599                             | 11,441    |
| Amortization of lease incentives  | 866                                | 783       |
| Amortization of restricted stock and stock options                                | 5,204                              | 5,285     |
| Amortization of deferred financing costs  | 1,978                              | 2,038     |
| Amortization of accumulated other comprehensive loss                              | (229 )                             | 174       |
| Gains on extinguishment of debt   | (1,287 )                           | —         |
| Net gains on disposition of properties  | (20,886 )                          | (13,742 ) |
| Net gains on disposition of for-sale residential condominiums                     | (823 )                             | —         |
| Equity in earnings of unconsolidated affiliates                                   | (3,779 )                           | (4,668 )  |
| Change in financing obligations   | 869                                | 124       |
| Distributions of earnings from unconsolidated affiliates                          | 3,033                              | 4,549     |
| Changes in operating assets and liabilities:                                      |                                    |           |
| Accounts receivable   | 1,725                              | (747 )    |
| Prepaid expenses and other assets   | (1,606 )                           | (1,414 )  |
| Accrued straight-line rents receivable  | (2,787 )                           | (5,263 )  |
| Accounts payable, accrued expenses and other liabilities                          | 10,551                             | (1,942 )  |
| Net cash provided by operating activities   | 154,810                            | 128,188   |
| Investing activities:   |                                    |           |
| Additions to real estate assets and deferred leasing costs                        | (101,675)                          | (165,722) |
| Net proceeds from disposition of real estate assets                               | 61,926                             | 37,258    |
| Net proceeds from disposition of for-sale residential condominiums                | 7,940                              | —         |
| Distributions of capital from unconsolidated affiliates                           | 3,257                              | 2,343     |
| Net repayments of notes receivable  | 356                                | 1,566     |
| Contributions to unconsolidated affiliates  | (922 )                             | (12,341 ) |
| Changes in restricted cash and other investing activities                         | (15,514 )                          | 8,295     |
| Net cash used in investing activities   | (44,632 )                          | (128,601) |
| Financing activities:   |                                    |           |
| Distributions on Common Units   | (88,867 )                          | (77,769 ) |
| Redemption/repurchase of Preferred Units  | —                                  | (52,499 ) |
| Distributions on Preferred Units  | (5,031 )                           | (8,127 )  |
| Distributions to noncontrolling interests in consolidated affiliates              | (796 )                             | (3,247 )  |
| Net proceeds from the issuances of Common Units                                   | 147,310                            | 209,784   |
| Repurchase of Common Units from noncontrolling interests                          | —                                  | (3,293 )  |
| Borrowings on revolving credit facility   | 128,000                            | 350,650   |
| Repayments of revolving credit facility   | (291,000)                          | (445,950) |
| Borrowings on mortgages and notes payable   | 217,215                            | 177,918   |
| Repayments of mortgages and notes payable   | (185,084)                          | (135,742) |

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|  |           |          |
|--|-----------|----------|
| Contributions from noncontrolling interests in consolidated affiliates | —         | 625      |
| Additions to deferred financing costs and other financing activities   | (3,675 )  | (1,570 ) |
| Net cash (used in)/provided by financing activities                    | (81,928 ) | 10,780   |
| Net increase in cash and cash equivalents                              | 28,250    | 10,367   |
| Cash and cash equivalents at beginning of the period                   | 13,649    | 3,144    |
| Cash and cash equivalents at end of the period                         | \$41,899  | \$13,511 |

See accompanying notes to consolidated financial statements.

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HIGHWOODS REALTY LIMITED PARTNERSHIP  
Consolidated Statements of Cash Flows - Continued  
(Unaudited and in thousands)

## Supplemental disclosure of cash flow information:

|  | Nine Months<br>Ended<br>September 30,<br>2009      2008 |          |
|--|---|----------|
| Cash paid for interest, net of amounts capitalized (excludes cash distributions to owners of sold properties accounted for as financings of \$396 and \$1,219, respectively) | \$64,734  | \$77,198 |

## Supplemental disclosure of non-cash investing and financing activities:

|  | Nine Months<br>Ended<br>September 30,<br>2009      2008 |            |
|--|---|------------|
| Assets:  |   |            |
| Prepaid expenses and other assets                        | \$451   | \$(1,553 ) |
|  | \$451   | \$(1,553 ) |
| Liabilities:   |   |            |
| Accounts payable, accrued expenses and other liabilities | \$(591 )  | \$—        |
|  | \$(591 )  | \$—        |
| Redeemable Operating Partnership Units and Equity        | \$1,042   | \$(1,553 ) |

See accompanying notes to consolidated financial statements.

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HIGHWOODS REALTY LIMITED PARTNERSHIP  
Notes To Consolidated Financial Statements  
September 30, 2009  
(tabular dollar amounts in thousands, except per unit data)  
(Unaudited)

1. Description of Business and Significant Accounting Policies

Description of Business

Highwoods Properties, Inc., together with its consolidated subsidiaries (the "Company"), is a fully-integrated, self-administered and self-managed equity real estate investment trust ("REIT") that operates in the southeastern and midwestern United States. The Company conducts virtually all of its activities through Highwoods Realty Limited Partnership (the "Operating Partnership"). As of September 30, 2009, the Company and/or the Operating Partnership wholly owned: 309 in-service office, industrial and retail properties; 96 rental residential units; 580 acres of undeveloped land suitable for future development, of which 490 acres are considered core holdings; an additional four office and industrial properties under development; and 54 for-sale residential condominiums.

The Company is the sole general partner of the Operating Partnership. As of September 30, 2009, the Company owned all of the preferred partnership interests ("Preferred Units") and 70.7 million, or 94.7%, of the common partnership interests ("Common Units") in the Operating Partnership. The Company has the right to put any and all of the Preferred Units to the Operating Partnership in exchange for their liquidation preference plus accrued and unpaid distributions in the event of a corresponding redemption by the Company of the underlying Preferred Stock. Limited partners (including certain officers and directors of the Company) own the remaining 4.0 million Common Units. Generally, the Operating Partnership is required to redeem each Common Unit at the request of the holder thereof for cash equal to the value of one share of the Company's Common Stock, \$.01 par value (the "Common Stock"), based on the average of the market price for the 10 trading days immediately preceding the notice date of such redemption, provided that the Company at its option may elect to acquire any such Common Units presented for redemption for cash or one share of Common Stock. The Common Units owned by the Company are not redeemable. During the nine months ended September 30, 2009, the Company redeemed 101,935 Common Units for a like number of shares of Common Stock.

Common Stock Offering

On June 1, 2009, the Company issued in a public offering approximately 7.0 million shares of Common Stock for net proceeds of \$144.1 million. As required by the terms of the partnership agreement of the Operating Partnership, the net proceeds from the offering were contributed to the Operating Partnership in exchange for additional Common Units. The net impact of the offering and the redemptions discussed above was to increase the percentage of Common Units owned by the Company from 94.0% as of December 31, 2008 to 94.7% as of September 30, 2009. On June 1, 2009, we used a portion of the net proceeds of the offering to retire the remaining \$107.2 million principal amount of a secured loan. The remaining net proceeds from the offering were used to reduce the amount of borrowings outstanding under our revolving credit facility.

Basis of Presentation

Our Consolidated Financial Statements are prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP"). As more fully described in Notes 3 and 10, the Consolidated Balance Sheet at December 31, 2008 was revised from previously reported amounts to reflect in real estate and other assets, net, held

for sale those properties held for sale at September 30, 2009. The Consolidated Statements of Income for the three and nine months ended September 30, 2008 were also revised from previously reported amounts to reflect in discontinued operations the operations for those properties sold or held for sale during 2008 and the first nine months of 2009 which qualified for discontinued operations presentation.

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HIGHWOODS REALTY LIMITED PARTNERSHIP

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

1. Description of Business and Significant Accounting Policies - Continued

Beginning in the first quarter of 2009, we were required to present noncontrolling interests, defined as the portion of equity in a subsidiary not attributable directly or indirectly to the parent, as a separate component of equity in the Consolidated Balance Sheets subject to existing requirements for the classification and measurement of redeemable securities. Additionally, we were required to modify the presentation of net income by attributing earnings and other comprehensive income to controlling and noncontrolling interests. These accounting changes are required to be retroactively applied for all periods presented. Below are the steps we have taken as a result of retroactively applying these changes to previously reported amounts:

- We have reclassified the noncontrolling interests in consolidated affiliates from the mezzanine section of our Consolidated Balance Sheet to equity. This reclassification totaled \$6.2 million as of December 31, 2008.
- We no longer deduct net income attributable to noncontrolling interests in consolidated affiliates when determining net income. As a result, net income for the three and nine months ended September 30, 2008 increased \$0.2 million and \$0.6 million from the previously reported amounts, respectively. The adoption of these requirements had no effect on our net income available for common unitholders or our earnings per common unit.

Beginning in the first quarter of 2009, we were required to include our total number of restricted common shares outstanding in the calculation of weighted average common shares outstanding, basic and diluted, for all periods presented. As a result, for the three months ended September 30, 2008, weighted average common units outstanding, basic and diluted, are 501,468 and 290,963 units higher than previously reported, respectively. For the nine months ended September 30, 2008, weighted average common units outstanding, basic and diluted, are 506,102 and 311,366 units higher than previously reported, respectively. Basic earnings per common unit for the three months ended September 30, 2008 is unchanged from the amount previously reported and, for the nine months ended September 30, 2008, is \$0.01 lower than previously reported. Diluted earnings per common unit for the three and nine months ended September 30, 2008 is unchanged from amounts previously reported.

The Consolidated Financial Statements include wholly owned subsidiaries and those subsidiaries in which we have the controlling interest and where no substantive participating rights or substantive kick out rights have been granted to the noncontrolling interests. All significant intercompany transactions and accounts have been eliminated.

The unaudited interim consolidated financial statements and accompanying unaudited consolidated financial information, in the opinion of management, contain all adjustments (including normal recurring accruals) necessary for a fair presentation of our financial position, results of operations and cash flows. We have omitted certain notes and other information from the interim consolidated financial statements presented in this Quarterly Report on Form 10-Q as permitted by SEC rules and regulations. These consolidated financial statements should be read in conjunction with our 2008 Annual Report on Form 10-K.

Use of Estimates

The preparation of consolidated financial statements in accordance with GAAP requires us to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.





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HIGHWOODS REALTY LIMITED PARTNERSHIP

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

1. Description of Business and Significant Accounting Policies - Continued

Income Taxes

The Company has elected and expects to continue to qualify as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended. A corporate REIT is a legal entity that holds real estate assets and, through the payment of dividends to stockholders, is generally permitted to reduce or avoid the payment of federal and state income taxes at the corporate level. To maintain qualification as a REIT, the Company is required to pay dividends to its stockholders equal to at least 90.0% of its annual REIT taxable income, excluding capital gains. Under temporary IRS regulations, for 2009, distributions can be paid partially using a REIT's freely tradable stock so long as stockholders have the option of receiving at least 10% of the total distribution in cash. The partnership agreement requires the Operating Partnership to pay economically equivalent distributions on outstanding Common Units at the same time that the Company pays dividends on its outstanding Common Stock.

Noncontrolling Interests

Beginning in the first quarter of 2009, we have modified the measurement and presentation of noncontrolling interests for all periods presented, as described previously.

Noncontrolling interests in consolidated affiliates relates to our respective joint venture partners' 50.0% interest in Highwoods-Markel Associates, LLC ("Markel") and estimated 18% economic interest in Plaza Residential, LLC ("Plaza Residential"). Each of our joint venture partners is an unrelated third party. We consolidate Markel since we are the general partner and control the major operating and financial policies of the joint venture. We consolidate Plaza Residential since we own the majority interest in and control the joint venture.

Recently Issued Accounting Standards

Beginning in the first quarter of 2010, we will be required to perform an ongoing assessment to determine whether each entity in which we have an equity interest is a variable interest entity that should be consolidated if qualitative factors indicate we have the controlling interest. We are currently evaluating the impact this requirement may have on our financial position, results of operations and disclosures.

2. Investments in Unconsolidated Affiliates

We have equity interests ranging from 10.0% to 50.0% in various joint ventures with unrelated third parties. We account for our unconsolidated joint ventures using the equity method of accounting. As a result, the assets and liabilities of these joint ventures for which we use the equity method of accounting are not included in our Consolidated Balance Sheets.

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 2. Investments in Unconsolidated Affiliates - Continued

Our combined, summarized income statements for our unconsolidated joint ventures were as follows:

|   | Three Months  |          | Nine Months Ended |           |
|---|---------------|----------|-------------------|-----------|
|   | Ended         |          | September 30,     |           |
|   | September 30, | 2008     | 2009              | 2008      |
| Income Statements:                                      |               |          |                   |           |
| Revenues  | \$35,150      | \$39,665 | \$108,614         | \$116,899 |
| Expenses:   |               |          |                   |           |
| Rental property and other expenses                      | 17,283        | 19,939   | 52,851            | 57,227    |
| Depreciation and amortization                           | 8,657         | 8,680    | 25,508            | 24,505    |
| Interest expense  | 8,535         | 9,034    | 25,947            | 26,258    |
| Total expenses  | 34,475        | 37,653   | 104,306           | 107,990   |
| Income before disposition of property                   | 675           | 2,012    | 4,308             | 8,909     |
| Gains/(losses) on disposition of property               | (463 )        | —        | 2,963             | —         |
| Net income  | \$212         | \$2,012  | \$7,271           | \$8,909   |
| Our share of:   |               |          |                   |           |
| Net income (1)  | \$669         | \$1,187  | \$3,779           | \$4,668   |
| Depreciation and amortization of real estate assets     | \$3,311       | \$3,097  | \$8,906           | \$9,342   |
| Interest expense  | \$3,465       | \$3,676  | \$10,531          | \$10,837  |
| Gains/(losses) on disposition of depreciable properties | \$(199 )      | \$—      | \$582             | \$—       |

(1) Our share of net income differs from our weighted average ownership percentage in the joint ventures' net income due to our purchase accounting and other adjustments related to management and leasing fees.

During the third quarter of 2009, we and an unrelated third party formed a joint venture in which we have a 10.0% ownership interest. In the third quarter of 2009, this joint venture purchased land for \$3.4 million to be used for future development.

We have a 22.81% interest in a joint venture with Schweiz-Deutschland-USA Dreilander Beteiligung Objekt DLF 98/29-Walker Fink-KG. In the second quarter of 2009, this joint venture sold one property for gross proceeds of \$14.8 million and recorded a gain of \$3.4 million. We recorded \$0.8 million as our proportionate share of this gain through equity in earnings of unconsolidated affiliates in the second quarter of 2009.

We have a 42.93% interest in a joint venture with Dreilander-Fonds 97/26 and 99/32. In the third quarter of 2009, this joint venture sold one property for gross proceeds of \$7.1 million and recorded an impairment charge of \$0.5 million. We recorded \$0.2 million as our proportionate share of this impairment charge through equity in earnings of unconsolidated affiliates in the third quarter of 2009.

## 3. Investment Activities

Impairments of Long-Lived Assets

We are required to measure long-lived assets classified as held for sale at the lower of the carrying value or fair value less cost to sell. In the third quarter of 2009, we classified four properties as held for sale and recorded an impairment loss of \$0.4 million on two of those properties.

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HIGHWOODS REALTY LIMITED PARTNERSHIP

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

3. Investment Activities - Continued

Dispositions

In the second quarter of 2009, we sold three non-core community retail centers aggregating 413,000 square feet in the Kansas City metropolitan area for gross proceeds of \$62.1 million. A gain of \$20.9 million was recorded in the second quarter of 2009.

Development

Development in process as of September 30, 2009 consisted primarily of two office properties aggregating 258,000 rentable square feet and 75 acres of vacant land undergoing infrastructure improvements. The aggregate cost, including leasing commissions, of the two office properties currently is expected to be \$64.1 million when fully leased and completed, of which \$62.6 million had been incurred as of September 30, 2009. The weighted average pre-leasing, based on projected development costs, of these development properties was approximately 62% as of September 30, 2009.

Additionally, we currently have one office property and one industrial property recently completed, but not yet stabilized, aggregating 353,000 square feet. We define "stabilized" as 95% occupied or one year from substantial completion, whichever comes first. The aggregate cost, including leasing commissions, of these properties currently is expected to be \$40.0 million when fully leased, of which \$34.5 million had been incurred as of September 30, 2009. The dollar weighted average pre-leasing of these properties was approximately 62% as of September 30, 2009. The components of these properties are included in land, building and tenant improvements and deferred financing and leasing costs in our Consolidated Balance Sheet as of September 30, 2009.

For-Sale Residential Condominiums

We own a majority interest in Plaza Residential, LLC, a joint venture which was formed to develop and sell 139 for-sale residential condominiums constructed above an office tower developed by us in Raleigh, NC. For-sale residential condominiums in our Consolidated Balance Sheets include our completed, but unsold, condominium inventory as of September 30, 2009 and December 31, 2008. We initially record receipt of deposits as a component of Accounts Payable, Accrued Expenses, and Other Liabilities in our Consolidated Balance Sheets as required by the deposit method. For those units sold, we account for the resulting sales proceeds using the deposit method. For the three and nine months ended September 30, 2009, we sold seven and 20 condominiums for net sales proceeds of \$2.7 million and \$7.9 million, respectively, and recorded gains of \$0.2 million and \$0.8 million, respectively. For the three and nine months ended September 30, 2008, there were no corresponding sales or gains. Net sales proceeds include forfeitures of earnest money deposits of \$0.1 million and \$0.6 million for the three and nine months ended September 30, 2009, respectively. We record forfeitures of earnest money deposits as income when entitled to claim the forfeited deposit upon legal default. Our estimate of our partner's economic ownership, which is impacted by a contractually-based promoted return, decreased from 25% as of December 31, 2008 to 18% as of September 30, 2009.

4. Deferred Financing and Leasing Costs

As of September 30, 2009 and December 31, 2008, we had deferred financing costs of \$12.5 million and \$14.7 million, respectively, with related accumulated amortization of \$4.5 million and \$7.8 million, respectively. As of September 30, 2009 and December 31, 2008, we had deferred leasing costs of \$109.7 million and \$110.5 million, respectively, with related accumulated amortization of \$47.4 million and \$44.6 million, respectively. Aggregate amortization expense (included in depreciation and amortization and amortization of deferred financing costs) for these intangibles for the three months ended September 30, 2009 and 2008 was \$4.4 million and \$4.5 million, respectively, and for the nine months ended September 30, 2009 and 2008 was \$13.6 million and \$13.5 million, respectively.

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 4. Deferred Financing and Leasing Costs - Continued

The estimated aggregate amortization expense for each of the next five succeeding fiscal years is as follows:

|   |           |
|---|-----------|
| October 1, 2009 through December 31, 2009 | \$ 4,291  |
| 2010                                      | \$ 14,436 |
| 2011                                      | \$ 11,419 |
| 2012                                      | \$ 10,946 |
| 2013                                      | \$ 7,565  |
| 2014                                      | \$ 5,099  |

## 5. Mortgages and Notes Payable

Our consolidated mortgages and notes payable consisted of the following:

|                        | September 30,<br>2009 | December<br>31,<br>2008 |
|------------------------|-----------------------|-------------------------|
| Secured mortgage loans | \$ 724,187            | \$655,186               |
| Unsecured loans        | 748,398               | 949,499                 |
| Total                  | \$ 1,472,585          | \$1,604,685             |

As of September 30, 2009, our secured mortgage loans were secured by real estate assets with an aggregate un depreciated book value of \$1.2 billion.

Our \$450.0 million unsecured revolving credit facility is scheduled to mature on May 1, 2010. The interest rate is LIBOR plus 80 basis points and the annual base facility fee is 20 basis points. The interest rate would increase to LIBOR plus 140 or 155 basis points if our credit rating were to fall below investment grade according to two of three major credit rating agencies. Our revolving credit facility had \$448.8 million of availability as of September 30, 2009 and October 26, 2009.

Our \$70.0 million secured construction facility is initially scheduled to mature on December 20, 2010. Assuming no defaults have occurred, we have options to extend the maturity date for two successive one-year periods. The interest rate is LIBOR plus 85 basis points. Our secured construction facility had \$28.3 million of availability as of September 30, 2009 and October 26, 2009.

In January 2009, we paid off at maturity \$50.0 million of 8.125% unsecured notes using borrowings under our revolving credit facility.

In March 2009, we obtained a \$20.0 million, three-year unsecured term loan with a bank lender. The interest rate is LIBOR plus 250 basis points, subject to a minimum total interest rate of 3.9%.

In June 2009, we retired the remaining \$107.2 million principal amount of a secured loan using a portion of the net proceeds of our Common Stock offering on June 1, 2009. We incurred no prepayment penalties.

In August 2009, we obtained a \$115.0 million, six and a half-year secured loan that bears interest at 6.875% and a \$47.3 million, seven-year secured loan that bears interest at 7.5%.

During the second quarter of 2009, we repurchased \$3.2 million principal amount of 2017 bonds for a purchase price of 79% of par value.



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HIGHWOODS REALTY LIMITED PARTNERSHIP

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

5. Mortgages and Notes Payable - Continued

During the third quarter of 2009, we repurchased \$5.0 million principal amount of 2017 bonds for a purchase price of 86% of par value.

Our revolving credit facility, variable rate term loans and the indenture that governs our outstanding notes require us to comply with customary operating covenants and various financial and operating ratios. We and the Company are each currently in compliance with all such requirements.

6. Share-Based Payments

During the nine months ended September 30, 2009, the Company granted under its Amended and Restated 1994 Stock Option Plan 394,044 stock options at an exercise price equal to the closing market price of a share of its common stock on the date of grant. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model, which resulted in a weighted-average grant date fair value per share of \$1.80. During the nine months ended September 30, 2009, the Company also granted 128,384 shares of time-based restricted stock and 99,910 shares of total return-based restricted stock with weighted-average grant date fair values per share of \$19.33 and \$10.13, respectively. The Company recorded stock-based compensation expense of \$1.6 million and \$1.3 million during the three months ended September 30, 2009 and 2008. The Company recorded stock-based compensation expense of \$5.2 million and \$5.3 million during the nine months ended September 30, 2009 and 2008, respectively. As of September 30, 2009, there was \$9.3 million of total unrecognized stock-based compensation costs, which will be recognized over a weighted average remaining contractual term of 1.5 years.

7. Derivative Instruments

To meet, in part, our liquidity requirements, we borrow funds at a combination of fixed and variable rates. Borrowings under our revolving credit facility, construction facility and bank term loans bear interest at variable rates. Our long-term debt, which consists of secured and unsecured long-term financings and the issuance of unsecured debt securities, typically bears interest at fixed rates although some loans bear interest at variable rates. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, from time to time, we enter into interest rate hedge contracts such as collars, swaps, caps and treasury lock agreements in order to mitigate our interest rate risk with respect to various debt instruments. We do not hold or issue these derivative contracts for trading or speculative purposes. The interest rate on all of our variable rate debt is generally adjusted at one or three month intervals, subject to settlements under these interest rate hedge contracts. We also enter into treasury lock agreements from time to time in order to limit our exposure to an increase in interest rates with respect to future debt offerings.

In prior periods, we entered into certain interest rate hedging arrangements which were designated and are being accounted for as cash flow hedges. The effective portion of these arrangements, representing deferred interest expense, was \$1.0 million as of September 30, 2009 and is included in Accumulated Other Comprehensive Loss ("AOCL"). This deferred expense will be recognized as an addition to interest expense in the same periods during which interest expense on the hedged financings affects net income. We expect approximately \$0.1 million will be recognized as a decrease to interest expense within the next 12 months.

In January 2008, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fixed the underlying LIBOR rate upon which interest on such borrowings is based at 3.26% for \$30.0 million of borrowings and 3.24% for \$20.0 million of borrowings. These swaps were designated and accounted for as cash flow hedges and matured in January 2009.

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 7. Derivative Instruments - Continued

In April 2008, we entered into a floating-to-fixed interest rate swap for a two-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.52%. The counterparty under this swap is Bank of America, N.A. The swap was designated and is being accounted for as a cash flow hedge. The effective portion of the swap representing deferred interest expense was \$0.6 million as of September 30, 2009 and is included in AOCL. We expect all of the balance to be recognized as an increase to interest expense within the next seven months. See Note 9 for Fair Value Measurements disclosure.

In October 2008, we entered into a floating-to-fixed interest rate swap for a one-year period with respect to an aggregate of \$25.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.35%. The counterparty under this swap is PNC Bank, N.A. The swap was designated and is being accounted for as a cash flow hedge. The effective portion of the swap representing deferred interest expense was \$39,000 as of September 30, 2009 and is included in AOCL. We expect all of the balance to be recognized as an increase to interest expense within the next month. See Note 9 for Fair Value Measurements disclosure.

## 8. Other Comprehensive Income/(Loss)

Other comprehensive income/(loss) represents net income plus the changes in certain amounts deferred in accumulated other comprehensive income/(loss) related to hedging and other activities not reflected in the Consolidated Statements of Income. The components of other comprehensive income/(loss) are as follows:

|   | Three Months<br>Ended<br>September 30, |          | Nine Months<br>Ended<br>September 30, |          |
|---|--|----------|---------------------------------------|----------|
|   | 2009                                   | 2008     | 2009                                  | 2008     |
| Net income  | \$12,560                               | \$15,697 | \$62,782                              | \$48,419 |
| Other comprehensive income/(loss):                      |  |          |                                       |          |
| Unrealized gain/(loss) on tax increment financing bonds | 259                                    | (1,751 ) | 451                                   | (2,126 ) |
| Unrealized derivative net gains on cash-flow hedges     | 177                                    | 49       | 591                                   | 573      |
| Amortization of past cash flow hedges                   | (89 )                                  | 47       | (229 )                                | 174      |
| Total other comprehensive income/(loss)                 | 347                                    | (1,655 ) | 813                                   | (1,379 ) |
| Total comprehensive income                              | \$12,907                               | \$14,042 | \$63,595                              | \$47,040 |

## 9. Fair Value Measurements

The following summarizes the three levels of inputs that we use to measure fair value, as well as the assets, mezzanine noncontrolling interests and liabilities that we recognize at fair value using those levels of inputs.

Level 1. Quoted prices in active markets for identical assets or liabilities.

Our Level 1 assets are comprised of investments in marketable securities which we use to pay benefits under our deferred compensation plan. Our Level 1 noncontrolling interests in the Operating Partnership are comprised of Common Units in the Operating Partnership not owned by the Company. Our Level 1 liabilities are our obligations to pay certain deferred compensation plan benefits whereby participants have designated investment options (primarily mutual funds) to serve as the basis for measurement of the notional value of their accounts.

Level 2. Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the related assets or liabilities.

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 9. Fair Value Measurements - Continued

Our Level 2 liabilities are interest rate swaps whose fair value is determined using a pricing model based upon observable market inputs.

Level 3. Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Our Level 3 asset is our tax increment financing bond issued by a municipal authority in connection with our construction of a public parking facility that is not routinely traded but whose fair value is determined using an estimate of projected redemption value based on quoted bid/ask prices for similar unrated municipal bonds. This available for-sale security is carried at estimated fair value in prepaid and other assets with unrealized gains or losses reported in accumulated other comprehensive loss. The estimated fair value as of September 30, 2009 was \$2.2 million below the outstanding principal due on the bond. We currently intend to hold this bond, which amortizes to maturity in 2020, and do not believe that we will be required to sell this bond before recovery. Payment of the principal and interest for the bond is guaranteed by us and, therefore, we have recorded no credit losses related to the bond's impairment. Our Level 3 liability is our SF-HIW Harborview Plaza, LP financing obligation that is not traded but whose fair value is determined using an estimate of discounted cash flows dependent on future leasing assumptions for the property.

The following tables set forth the assets and liabilities that we measured at fair value on a recurring basis by level within the fair value hierarchy.

|   | September 30,<br>2009 | Level 1<br>Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets | Level 2<br>Significant<br>Other<br>Observable<br>Inputs | Level 3<br>Significant<br>Unobservable<br>Inputs |
|---|-----------------------|---|---|--|
| <b>Assets:</b>  |                       |   |   |  |
| Marketable securities (in prepaid and other assets) (1)                             | \$ 5,904              | \$ 5,904  | \$ —  | \$ —   |
| Tax increment financing bond (in prepaid expenses and other assets)                 | 17,919                | —   | —   | 17,919   |
| <b>Total Assets</b>   | <b>\$ 23,823</b>      | <b>\$ 5,904</b>   | <b>\$ —</b>   | <b>\$ 17,919</b>                                 |
| <b>Liabilities:</b>   |                       |   |   |  |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 673                | \$ —  | \$ 673  | \$ —   |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | 6,612                 | 6,612   | —   | —  |
| SF-Harborview Plaza, LP financing obligation  | 17,445                | —   | —   | 17,445   |
| <b>Total Liabilities</b>  | <b>\$ 24,730</b>      | <b>\$ 6,612</b>   | <b>\$ 673</b>   | <b>\$ 17,445</b>                                 |



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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 9. Fair Value Measurements - Continued

|   | December 31,<br>2008 | Level 1<br>Quoted<br>Prices in<br>Active<br>Markets<br>for<br>Identical<br>Assets | Level 2<br>Significant<br>Other<br>Observable<br>Inputs | Level 3<br>Significant<br>Unobservable<br>Inputs |
|---|----------------------|---|---|--|
| <b>Assets</b>   |                      |   |   |  |
| Marketable securities (in prepaid and other assets) (1)                             | \$ 5,422             | \$ 5,422  | \$ —  | \$ —   |
| Tax increment financing bond (in prepaid expenses and other assets)                 | 17,468               | —   | —   | 17,468   |
| <b>Total Assets</b>   | <b>\$ 22,890</b>     | <b>\$ 5,422</b>   | <b>\$ —</b>   | <b>\$ 17,468</b>                                 |
| <b>Liabilities</b>  |                      |   |   |  |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 1,376             | \$ —  | \$ 1,376  | \$ —   |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | 6,522                | 6,522   | —   | —  |
| SF-Harborview Plaza, LP financing obligation  | 16,604               | —   | —   | 16,604   |
| <b>Total Liabilities</b>  | <b>\$ 24,502</b>     | <b>\$ 6,522</b>   | <b>\$ 1,376</b>   | <b>\$ 16,604</b>                                 |

(1) The marketable securities are held through our officer deferred compensation plans.

The following table sets forth our Level 3 asset and liability.

|  | Three<br>Months<br>Ended<br>September 30,<br>2009 | Nine Months<br>Ended<br>September 30,<br>2009 |
|--|---|---|
| <b>Asset:</b>                                |   |   |
| Tax Increment Financing Bond                 |   |   |
| Beginning balance                            | \$ 17,660   | \$ 17,468                                     |
| Unrealized gain (in AOCL)                    | 259   | 451   |
| Ending balance                               | \$ 17,919   | \$ 17,919                                     |
| <b>Liability:</b>                            |   |   |
| SF-Harborview Plaza, LP Financing Obligation |   |   |
| Beginning balance                            | \$ 17,172   | \$ 16,604                                     |
| Payments on financing obligation             | (124 )  | (396 )  |

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|  |           |           |
|--|-----------|-----------|
| Interest expense on financing obligation | 397       | 1,237     |
| Ending balance                           | \$ 17,445 | \$ 17,445 |

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 9. Fair Value Measurements - Continued

The following estimated fair values were determined by management using available market information and appropriate valuation methodologies. Considerable judgment is used to interpret market data and develop estimated fair values. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize upon disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair values. The carrying amounts and estimated fair values of our financial instruments were as follows:

|   | Carrying<br>Amount | Fair Value  |
|---|--------------------|-------------|
| September 30, 2009  |                    |             |
| Cash and cash equivalents   | \$41,899           | \$41,899    |
| Restricted cash   | \$17,995           | \$17,995    |
| Accounts and notes receivable   | \$23,093           | \$23,093    |
| Marketable securities (in prepaid expenses and other assets)                        | \$5,904            | \$5,904     |
| Tax increment financing bond (in prepaid expenses and other assets)                 | \$17,919           | \$17,919    |
| Mortgages and notes payable   | \$1,472,585        | \$1,444,085 |
| Financing obligations   | \$35,043           | \$35,142    |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$673              | \$673       |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | \$6,612            | \$6,612     |
| December 31, 2008   |                    |             |
| Cash and cash equivalents   | \$13,649           | \$13,649    |
| Restricted cash   | \$2,258            | \$2,258     |
| Accounts and notes receivable   | \$27,289           | \$27,289    |
| Marketable securities (in prepaid expenses and other assets)                        | \$5,422            | \$5,422     |
| Tax increment financing bond (in prepaid expenses and other assets)                 | \$17,468           | \$17,468    |
| Mortgages and notes payable   | \$1,604,685        | \$1,330,899 |
| Financing obligations   | \$34,174           | \$32,219    |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$1,376            | \$1,376     |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | \$6,522            | \$6,522     |

The fair values of our mortgages and notes payable and financing obligations were estimated using discounted cash flow analyses based on estimated market rates on similar borrowing arrangements at September 30, 2009 and December 31, 2008, respectively. The carrying amounts of our cash and cash equivalents, accounts and notes receivable equal or approximate fair value.

Disclosures about the fair value of financial instruments are based on relevant information available to us at September 30, 2009. Although management is not aware of any factors that would have a material effect on the fair value amounts reported herein, such amounts have not been revalued since that date and current estimates of fair value may significantly differ from the amounts presented herein.



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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 10. Discontinued Operations

As part of our business strategy, we from time to time selectively dispose of non-core properties and use the net proceeds for investments, for repayment of debt and/or retirement of Preferred Stock, or other purposes. The table below sets forth the net operating results of those assets classified as discontinued operations in our Consolidated Financial Statements. These assets classified as discontinued operations comprise 1.2 million square feet of office and retail properties and 13 rental residential units sold during 2008 and the nine months ended September 30, 2009. The operations of these assets have been reclassified from our ongoing operations to discontinued operations, and we will not have any significant continuing involvement in the operations after the disposal transactions:

|   | Three Months<br>Ended<br>September 30, |         | Nine Months<br>Ended<br>September 30, |          |
|---|--|---------|---------------------------------------|----------|
|   | 2009                                   | 2008    | 2009                                  | 2008     |
| Rental and other revenues                                 | \$395                                  | \$3,524 | \$4,775                               | \$12,039 |
| Operating expenses:                                       |  |         |                                       |          |
| Rental property and other expenses                        | 112                                    | 1,273   | 1,639                                 | 4,457    |
| Depreciation and amortization                             | 52                                     | 652     | 756                                   | 2,187    |
| Total operating expenses                                  | 164                                    | 1,925   | 2,395                                 | 6,644    |
| Other income  | 1                                      | 3       | 1                                     | 22       |
| Income before gains/(losses) from discontinued operations | 232                                    | 1,602   | 2,381                                 | 5,417    |
| Net gains/(losses) from discontinued operations           | (377 )                                 | 3,137   | 20,639                                | 11,890   |
| Total discontinued operations                             | \$(145 )                               | \$4,739 | \$23,020                              | \$17,307 |

The following table includes the major classes of assets and liabilities of the properties classified as held for sale:

|  | September 30, | December 31, |
|--|---------------|--------------|
|  | 2009          | 2008         |
| Land   | \$ 5,877      | \$ 5,983     |
| Land held for development                                      | 1,197         | 1,197        |
| Buildings and tenant improvements                              | 7,656         | 8,033        |
| Accumulated depreciation                                       | (1,802 )      | (1,627 )     |
| Net real estate assets   | 12,928        | 13,586       |
| Deferred leasing costs, net                                    | 401           | 434          |
| Accrued straight line rents receivable                         | 403           | 382          |
| Prepaid expenses and other                                     | 47            | 45           |
| Total assets   | \$ 13,779     | \$ 14,447    |
| Tenant security deposits, deferred rents and accrued costs (1) | \$ 12         | \$ 9         |

(1) Included in accounts payable, accrued expenses and other liabilities.

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 11. Earnings Per Unit

Beginning in the first quarter of 2009, we have modified our calculation of weighted average common units, basic and diluted, to include our total number of restricted common shares outstanding, as described in Note 1.

The following table sets forth the computation of basic and diluted earnings per common unit:

|   | Three Months<br>Ended<br>September 30,<br>2009 |          | Nine Months<br>Ended<br>September 30,<br>2009 |          |
|---|--|----------|---|----------|
| Earnings per common unit - basic:   |  |          |   |          |
| Numerator:  |  |          |   |          |
| Income from continuing operations   | \$12,705                                       | \$10,958 | \$39,762                                      | \$31,112 |
| Noncontrolling interests in consolidated affiliates from continuing operations                                  | (24 )  | (201 )   | (158 )  | (590 )   |
| Distributions on preferred units  | (1,677 )                                       | (2,451 ) | (5,031 )                                      | (8,127 ) |
| Excess of preferred unit redemption cost over carrying value  | —  | (108 )   | —   | (108 )   |
| Income from continuing operations available for common unitholders  | 11,004   | 8,198    | 34,573  | 22,287   |
| Income/(loss) from discontinued operations  | (145 )   | 4,739    | 23,020  | 17,307   |
| Net income available for common unitholders   | \$10,859                                       | \$12,937 | \$57,593                                      | \$39,594 |
| Denominator:  |  |          |   |          |
| Denominator for basic earnings per common unit – weighted average units   | 74,542   | 62,517   | 70,563  | 61,431   |
| Earnings per common unit - basic:   |  |          |   |          |
| Income from continuing operations available for common unitholders  | \$0.15   | \$0.13   | \$0.49  | \$0.36   |
| Income from discontinued operations available for common unitholders  | —  | 0.08     | 0.33  | 0.28     |
| Net income available for common unitholders   | \$0.15   | \$0.21   | \$0.82  | \$0.64   |
| Earnings per common unit - diluted:   |  |          |   |          |
| Numerator:  |  |          |   |          |
| Income from continuing operations   | \$12,705                                       | \$10,958 | \$39,762                                      | \$31,112 |
| Noncontrolling interests in consolidated affiliates from continuing operations                                  | (24 )  | (201 )   | (158 )  | (590 )   |
| Distributions on preferred units  | (1,677 )                                       | (2,451 ) | (5,031 )                                      | (8,127 ) |
| Excess of preferred unit redemption cost over carrying value  | —  | (108 )   | —   | (108 )   |
| Income from continuing operations available for common unitholders  | 11,004   | 8,198    | 34,573  | 22,287   |
| Income/(loss) from discontinued operations  | (145 )   | 4,739    | 23,020  | 17,307   |
| Net income available for common unitholders   | \$10,859                                       | \$12,937 | \$57,593                                      | \$39,594 |
| Denominator:  |  |          |   |          |
| Denominator for basic earnings per common units –weighted average units   | 74,542   | 62,517   | 70,563  | 61,431   |
| Add:  |  |          |   |          |
| Employee and director stock options and warrants  | 121  | 302      | 52  | 336      |
| Denominator for diluted earnings per common units – adjusted weighted average units and assumed conversions (1) | 74,663   | 62,819   | 70,615  | 61,767   |
| Earnings per common unit - diluted:   |  |          |   |          |

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|  |        |        |        |        |
|--|--------|--------|--------|--------|
| Income from continuing operations available for common unitholders   | \$0.15 | \$0.13 | \$0.49 | \$0.36 |
| Income from discontinued operations available for common unitholders | —      | 0.08   | 0.33   | 0.28   |
| Net income available for common unitholders                          | \$0.15 | \$0.21 | \$0.82 | \$0.64 |

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(1) Options and warrants aggregating 935,494 and 327,747 units were outstanding during the three months ended September 30, 2009 and 2008, respectively, and 1,191,900 and 174,709 units were outstanding during the nine months ended September 30, 2009 and 2008, respectively but were not included in the treasury method calculation for diluted earnings per common units because the exercise prices of the options and warrants were higher than the average market price of Common Stock during these periods.

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 12. Segment Information

Our principal business is the acquisition, development and operation of rental real estate properties. We evaluate our business by product type and by geographic locations. Each product type has different customers and economic characteristics as to rental rates and terms, cost per square foot of buildings, the purposes for which customers use the space, the degree of maintenance and customer support required and customer dependency on different economic drivers, among others. The operating results by geographic grouping are also regularly reviewed by our chief operating decision maker for assessing performance and other purposes. There are no material inter-segment transactions.

The accounting policies of the segments are the same as those described in Note 1 included herein. All operations are within the United States and, as of September 30, 2009, no customer of the Wholly Owned Properties comprised more than 8.9% of our consolidated revenues.

The following table summarizes the rental income and other revenues and net operating income, defined as rental and other revenues less rental property and other expenses, for each reportable segment:

|  | Three Months Ended |          | Nine Months Ended |          |
|--|--------------------|----------|-------------------|----------|
|  | September 30,      |          | September 30,     |          |
|  | 2009               | 2008     | 2009              | 2008     |
| Rental and Other Revenues: (1) (2) (3) |                    |          |                   |          |
| Office:                                |                    |          |                   |          |
| Atlanta, GA                            | \$12,618           | \$11,854 | \$36,215          | \$35,143 |
| Greenville, SC                         | 3,428              | 3,522    | 10,669            | 10,281   |
| Kansas City, MO                        | 3,742              | 3,959    | 11,200            | 11,477   |
| Memphis, TN                            | 8,187              | 6,331    | 22,617            | 18,839   |
| Nashville, TN                          | 15,175             | 15,384   | 46,202            | 45,572   |
| Orlando, FL                            | 3,112              | 2,939    | 8,906             | 8,115    |
| Piedmont Triad, NC                     | 6,230              | 6,259    | 19,066            | 19,383   |
| Raleigh, NC                            | 18,204             | 17,284   | 54,513            | 52,030   |
| Richmond, VA                           | 12,174             | 11,925   | 35,117            | 36,341   |
| Tampa, FL                              | 17,477             | 16,844   | 50,618            | 49,695   |
| Total Office Segment                   | 100,347            | 96,301   | 295,123           | 286,876  |
| Industrial:                            |                    |          |                   |          |
| Atlanta, GA                            | 3,904              | 3,800    | 11,776            | 11,702   |
| Piedmont Triad, NC                     | 3,182              | 3,695    | 10,865            | 10,980   |
| Total Industrial Segment               | 7,086              | 7,495    | 22,641            | 22,682   |
| Retail:                                |                    |          |                   |          |
| Kansas City, MO                        | 6,463              | 8,663    | 21,756            | 25,598   |
| Raleigh, NC                            | 30                 | —        | 90                | —        |
| Total Retail Segment                   | 6,493              | 8,663    | 21,846            | 25,598   |
| Residential:                           |                    |          |                   |          |
| Kansas City, MO                        | 303                | 296      | 898               | 898      |
| Total Residential Segment              | 303                | 296      | 898               | 898      |

Total Rental and Other  
Revenues

\$114,229 \$112,755 \$340,508 \$336,054

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## HIGHWOODS REALTY LIMITED PARTNERSHIP

## Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

## 12. Segment Information - Continued

|  | Three Months Ended |          | Nine Months Ended |           |
|--|--------------------|----------|-------------------|-----------|
|  | September 30,      |          | September 30,     |           |
|  | 2009               | 2008     | 2009              | 2008      |
| Net Operating Income: (1) (2) (3)  |                    |          |                   |           |
| Office:  |                    |          |                   |           |
| Atlanta, GA  | \$7,891            | \$6,764  | \$22,923          | \$21,752  |
| Greenville, SC   | 2,011              | 2,184    | 6,648             | 6,429     |
| Kansas City, MO  | 2,340              | 2,420    | 6,851             | 6,907     |
| Memphis, TN  | 4,841              | 3,852    | 12,901            | 11,183    |
| Nashville, TN  | 9,940              | 10,209   | 30,113            | 30,173    |
| Orlando, FL  | 1,638              | 1,638    | 4,671             | 4,538     |
| Piedmont Triad, NC   | 3,872              | 3,843    | 12,202            | 12,324    |
| Raleigh, NC  | 11,942             | 11,638   | 36,776            | 34,773    |
| Richmond, VA   | 7,835              | 7,818    | 23,920            | 24,389    |
| Tampa, FL  | 10,184             | 9,985    | 29,620            | 29,796    |
| Total Office Segment   | 62,494             | 60,351   | 186,625           | 182,264   |
| Industrial:  |                    |          |                   |           |
| Atlanta, GA  | 2,904              | 2,892    | 8,916             | 8,949     |
| Piedmont Triad, NC   | 2,322              | 2,864    | 8,341             | 8,612     |
| Total Industrial Segment   | 5,226              | 5,756    | 17,257            | 17,561    |
| Retail:  |                    |          |                   |           |
| Atlanta, GA (4)  | (6 )               | (6 )     | (18 )             | (20 )     |
| Kansas City, MO  | 3,486              | 5,617    | 13,465            | 16,986    |
| Raleigh, NC (4)  | (1 )               | (21 )    | 9                 | (69 )     |
| Total Retail Segment   | 3,479              | 5,590    | 13,456            | 16,897    |
| Residential:   |                    |          |                   |           |
| Kansas City, MO  | 163                | 163      | 518               | 528       |
| Raleigh, NC (4)  | (72 )              | (16 )    | (211 )            | (22 )     |
| Total Residential Segment  | 91                 | 147      | 307               | 506       |
| Total Net Operating Income   | 71,290             | 71,844   | 217,645           | 217,228   |
| Reconciliation to income from continuing operations before disposition of property and condominiums and equity in earnings of unconsolidated affiliates: |                    |          |                   |           |
| Depreciation and amortization  | (32,637)           | (31,458) | (98,443 )         | (92,405 ) |
| General and administrative expense   | (9,485 )           | (8,885 ) | (27,537 )         | (29,509 ) |
| Interest expense   | (21,334)           | (24,492) | (64,654 )         | (74,128 ) |
| Interest and other income  | 3,981              | 1,017    | 7,902             | 3,406     |
| Income from continuing operations before disposition of property and condominiums and equity in earnings of unconsolidated affiliates                    | \$ 11,815          | \$ 8,026 | \$ 34,913         | \$ 24,592 |

(1) Net of discontinued operations.

- (2) The Piedmont Triad market encompasses the Greensboro and Winston-Salem metropolitan area.
- (3) The Raleigh market encompasses the Raleigh, Durham, Cary and Research Triangle metropolitan area.
- (4) Negative NOI with no corresponding revenues represents expensed real estate taxes and other carrying costs associated with land held for development that is currently zoned for retail and residential properties.

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HIGHWOODS REALTY LIMITED PARTNERSHIP

Notes To Consolidated Financial Statements (Continued)

(tabular dollar amounts in thousands, except per unit data)

13. Subsequent Events

We have evaluated events subsequent to September 30, 2009 and through October 29, 2009 (the issuance date of this interim report on Form 10-Q) and no such events required disclosure for purposes of these financial statements.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company is a fully integrated, self-administered and self-managed equity REIT that provides leasing, management, development, construction and other customer-related services for our properties and for third parties. The Company conducts virtually all of its activities through the Operating Partnership and is its sole general partner. As of September 30, 2009, we owned or had an interest in 380 in-service office, industrial and retail properties, encompassing approximately 35.4 million square feet, which includes five office and industrial development properties that had not yet reached 95% stabilized occupancy aggregating 782,460 square feet and a 12.5% interest in a 261,000 square foot office property directly owned by the Company (included in the Company's Consolidated Financial Statements, but not included in the Operating Partnership's Consolidated Financial Statements), 54 for-sale residential condominiums and 514 rental residential units. We are based in Raleigh, North Carolina, and our properties and development land are located in Florida, Georgia, Iowa, Maryland, Mississippi, Missouri, North Carolina, South Carolina, Tennessee and Virginia. Additional information about us can be found on our website at [www.highwoods.com](http://www.highwoods.com). Information on our website is not part of this Quarterly Report.

You should read the following discussion and analysis in conjunction with the accompanying Consolidated Financial Statements and related notes contained elsewhere in this Quarterly Report.

Disclosure Regarding Forward-Looking Statements

Some of the information in this Quarterly Report may contain forward-looking statements. Such statements include, in particular, statements about our plans, strategies and prospects under this section and under the heading "Business." You can identify forward-looking statements by our use of forward-looking terminology such as "may," "will," "expect," "anticipate," "estimate," "continue" or other similar words. Although we believe that our plans, intentions and expectations reflected in or suggested by such forward-looking statements are reasonable, we cannot assure you that our plans, intentions or expectations will be achieved. When considering such forward-looking statements, you should keep in mind the following important factors that could cause our actual results to differ materially from those contained in any forward-looking statement:

- the financial condition of our customers could deteriorate;
- we may not be able to lease or release second generation space quickly or on as favorable terms as old leases;
- we may not be able to lease our newly constructed buildings as quickly or on as favorable terms as originally anticipated;
- we may not be able to complete development, acquisition, reinvestment, disposition or joint venture projects as quickly or on as favorable terms as anticipated;
- development activity by our competitors in our existing markets could result in an excessive supply of office, industrial and retail properties relative to customer demand;
- our southeastern and midwestern markets may suffer declines in economic growth;
-

difficulties in obtaining additional capital to satisfy our future cash needs or increases in interest rates could adversely impact our ability to fund important business initiatives and increase our debt service costs;

- we may not be able to meet our liquidity requirements or obtain capital on favorable terms to fund our working capital needs and growth initiatives or to repay or refinance outstanding debt upon maturity; and
  - the Company could lose key executive officers.

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This list of risks and uncertainties, however, is not intended to be exhaustive. You should also review the other cautionary statements we make in “Business – Risk Factors” set forth herein and in our 2008 Annual Report on Form 10-K. Given these uncertainties, you should not place undue reliance on forward-looking statements. We undertake no obligation to publicly release the results of any revisions to these forward-looking statements to reflect any future events or circumstances or to reflect the occurrence of unanticipated events.

Results of Operations

Results for the three and nine months ended September 30, 2008 were reclassified from previously reported amounts to reflect in discontinued operations the operations for those properties sold and held for sale during 2008 and the first nine months of 2009 which qualified for discontinued operations presentation and the retroactive accounting modifications discussed in Note 1 to our Consolidated Financial Statements.

Three Months Ended September 30, 2009 and 2008

Rental and Other Revenues

While we own and operate a number of industrial, retail and residential properties, our operating results depend heavily on successfully leasing and operating our office properties. Economic growth in the areas in which we operate is and will continue to be an important determinative factor in predicting our future operating results.

The key components affecting our rental and other revenues are average occupancy, rental rates, new developments placed in service, acquisitions and dispositions. Average occupancy generally increases during times of improving economic growth, as our ability to lease space outpaces vacancies that occur upon the expirations of existing leases. Average occupancy generally declines during times of slower or negative economic growth, when new vacancies tend to outpace our ability to lease space. Asset acquisitions, dispositions and new developments placed in service directly impact our rental revenues and could impact our average occupancy, depending upon the occupancy rate of the properties that are acquired, sold or placed in service. A further indicator of the predictability of future revenues is the expected lease expirations of our portfolio. As a result, in addition to seeking to increase our average occupancy by leasing current vacant space, we also must concentrate our leasing efforts on renewing leases on expiring space. For more information regarding our lease expirations, see “Properties – Lease Expirations” in our 2008 Annual Report on Form 10-K.

Rental and other revenues from continuing operations were 1.3% higher in the third quarter of 2009 as compared to the third quarter of 2008 primarily due to higher revenues from the contribution of development properties placed in service in 2008 and the nine months ended September 30, 2009, the acquisition of the PennMarc building in Memphis, TN and higher average rental rates, offset by lower revenues due to lower occupancy in our same property portfolio.

Operating Expenses

Our expenses primarily consist of rental property expenses, depreciation and amortization, general and administrative expenses and interest expense. Rental property expenses are expenses associated with our ownership and operation of rental properties and include expenses that vary somewhat proportionately to occupancy levels, such as common area maintenance and utilities, and expenses that do not vary based on occupancy, such as property taxes and insurance. Depreciation and amortization is a non-cash expense associated with the ownership of real property and generally remains relatively consistent each year, unless we buy, place in service or sell assets, since we depreciate our properties and related building and tenant improvement assets on a straight-line basis over a fixed life. General and administrative expenses, net of amounts capitalized, consist primarily of management and employee salaries and other

personnel costs, corporate overhead and long-term incentive compensation.

Rental property and other expenses were 5.0% higher in the third quarter of 2009 as compared to the third quarter of 2008 primarily due to higher expenses from the contribution of development properties placed in service in 2008 and the nine months ended September 30, 2009, the acquisition of the PennMarc building in Memphis, TN and by higher expenses in our same property portfolio.

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Operating margin, defined as rental and other revenues less rental property and other expenses expressed as a percentage of rental and other revenues, decreased to 62.4% in the third quarter of 2009 as compared to 63.7% in the third quarter of 2008, mostly the result of lower revenues due to lower occupancy in our same property portfolio.

Depreciation and amortization was 3.7% higher in the third quarter of 2009 as compared to the third quarter of 2008 primarily due to higher depreciation and amortization from the contribution of development properties placed in service in 2008 and the nine months ended September 30, 2009 and the acquisition of the PennMarc building in Memphis, TN.

General and administrative expenses were 6.8% higher in the third quarter of 2009 as compared to the third quarter of 2008 primarily due to higher deferred compensation expense caused by an increase in the value of marketable securities held under our deferred compensation plans and lower capitalization of costs, partly offset by lower expenses from unsuccessful projects and headcount reductions.

#### Other Income

Other income was \$3.0 million higher in the third quarter of 2009 as compared to the third quarter of 2008 primarily due to higher income from an increase in the value of marketable securities held under our deferred compensation plans, favorable cash settlement of a real estate-related legal claim and gain on the extinguishment of \$5.0 million principal amount of certain outstanding bonds.

#### Interest Expense

Interest expense depends upon the amount of our borrowings, the weighted average interest rates on our debt and the amount of interest capitalized on development projects.

Contractual interest expense is shown net of amounts capitalized to development projects. Contractual interest expense was 13.0% lower in the third quarter of 2009 as compared to the third quarter of 2008 primarily due to lower expense from lower average borrowings resulting from de-leveraging efforts using the proceeds of our sales of common stock in September 2008 and June 2009, partly offset by lower capitalized interest resulting from decreased development in process.

#### Discontinued Operations

The Company classified income of \$4.7 million as discontinued operations in the third quarter of 2008. This amount relates to 1.2 million square feet of office and retail properties and 13 rental residential units sold or held for sale during 2008 and the nine months ended September 30, 2009.

#### Dividends on Preferred Equity

Dividends on preferred equity were 31.6% lower in the third quarter of 2009 as compared to the third quarter of 2008 due to the retirement of \$53.8 million of preferred equity in September 2008.

#### Nine Months Ended September 30, 2009 and 2008

#### Rental and Other Revenues

Rental and other revenues from continuing operations were 1.3% higher in the nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008 primarily due to higher revenues from the contribution of



development properties placed in service in 2008 and the nine months ended September 30, 2009, the acquisition of the PennMarc building in Memphis, TN and higher average rental rates, partly offset by lower revenues due to lower occupancy in our same property portfolio.

#### Operating Expenses

Rental property and other expenses were 3.5% higher in the nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008 primarily due to higher expenses from the contribution of development properties placed in service in 2008 and the nine months ended September 30, 2009, the acquisition of the PennMarc building in Memphis, TN, and by higher expenses in our same property portfolio.

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Operating margin, defined as rental and other revenues less rental property and other expenses expressed as a percentage of rental and other revenues, declined to 63.8% in the nine months ended September 30, 2009 as compared to 64.6% in the nine months ended September 30, 2008 mostly the result of lower revenues from lower occupancy in our same property portfolio and higher expenses largely in same property utilities and real estate taxes.

Depreciation and amortization was 6.5% higher in the nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008 primarily due to higher depreciation and amortization from the contribution of development properties placed in service in 2008 and the nine months ended September 30, 2009, the acquisition of the PennMarc building in Memphis, TN.

General and administrative expenses were 7.1% lower in the nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008 primarily due to lower expenses from unsuccessful projects and headcount reductions, partly offset by higher deferred compensation expense caused by an increase in the value of marketable securities held under our deferred compensation plans and lower capitalization of costs.

Other Income

Other income was \$4.5 million higher in the nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008 primarily due to higher income from an increase in the value of marketable securities held under our deferred compensation plans, favorable cash settlement of a real estate-related legal claim and gain on the extinguishment of \$8.2 million principal amount of certain outstanding bonds.

Interest Expense

Contractual interest expense is shown net of amounts capitalized to development projects. Contractual interest expense was 13.3% lower in the nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008 primarily due to lower expense from lower average borrowings resulting from de-leveraging efforts using the proceeds of our sales of common stock in September 2008 and June 2009, partly offset by lower capitalized interest resulting from decreased development in process.

Discontinued Operations

The Company classified income of \$23.0 million and \$17.3 million as discontinued operations in the nine months ended September 30, 2009 and the nine months ended September 30, 2008, respectively. These amounts relate to 1.2 million square feet of office and industrial properties and 13 rental residential units sold or held for sale during 2008 and the nine months ended September 30, 2009, and include net gains on the sale of these properties of \$20.6 million and \$11.9 million in the nine months ended September 30, 2009 and the nine months ended September 30, 2008, respectively.

Net Income Attributable to Noncontrolling Interests in the Operating Partnership

The Company's net income attributable to noncontrolling interests in the Operating Partnership was \$0.8 million higher in the nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008 primarily due to gains on the sale of properties in the third quarter of 2009 that were classified as discontinued operations.

Dividends on Preferred Equity

Dividends on preferred equity were 38.1% lower in the nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008 due to the retirement of \$53.8 million of preferred equity in September 2008.

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## Liquidity and Capital Resources

## Overview

Our goal is to maintain a conservative and flexible balance sheet. We generally use rents received from customers to fund our operating expenses, recurring capital expenditures and distributions. To fund property acquisitions, development activity or building renovations and repay debt upon maturity, we may sell assets, obtain new debt and/or issue equity. Our debt generally consists of mortgage debt, unsecured debt securities and borrowings under our secured and unsecured credit facilities. To generate additional capital to fund our growth and other strategic initiatives and to lessen the ownership risks typically associated with owning 100.0% of a property, we may also sell or contribute some of our properties to joint ventures.

## Statements of Cash Flows

As required by GAAP, we report and analyze our cash flows based on operating activities, investing activities and financing activities. The following table sets forth the changes in the Company's cash flows (\$ in thousands):

|   | Nine Months Ended<br>September 30, |            |           |
|---|------------------------------------|------------|-----------|
|   | 2009                               | 2008       | Change    |
| C a s h P r o v i d e d B y O p e r a t i n g<br>Activities | \$ 154,829                         | \$ 128,141 | \$ 26,688 |
| C a s h ( U s e d I n ) I n v e s t i n g<br>Activities     | (44,624 )                          | (128,601 ) | 83,977    |
| Cash (Used In)/Provided by Financing Activities             | (81,893 )                          | 10,987     | (92,880)  |
| Total Cash Flows  | \$28,312                           | \$ 10,527  | \$ 17,785 |

In calculating cash flow from operating activities, depreciation and amortization, which are non-cash expenses, are added back to net income. As a result, we have historically generated a positive amount of cash from operating activities. From period to period, cash flow from operations depends primarily upon changes in our net income, as discussed more fully above under "Results of Operations," changes in receivables and payables, and net additions or decreases in our overall portfolio, which affect the amount of depreciation and amortization expense.

Cash used in or provided by investing activities generally relates to capitalized costs incurred for leasing and major building improvements and our acquisition, development, disposition and joint venture activity. During periods of significant net acquisition and/or development activity, our cash used in such investing activities will generally exceed cash provided by investing activities, which typically consists of cash received upon the sale of properties and distributions of capital from our joint ventures.

Cash used in or provided by financing activities generally relates to distributions, incurrence and repayment of debt and sales, repurchases or redemptions of Common Stock, Common Units and Preferred Stock. As discussed previously, we use a significant amount of our cash to fund distributions. Whether or not we have increases in the outstanding balances of debt during a period depends generally upon the net effect of our acquisition, disposition, development and joint venture activity. We generally use our revolving credit facility for working capital purposes, which means that during any given period, in order to minimize interest expense, we will likely record significant repayments and borrowings under our revolving credit facility.

The increase of \$26.7 million in cash provided by operating activities of the Company in the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008 was primarily the result of the net increase in the change in operating assets and liabilities as well as cash flows from net income as adjusted for changes in depreciation and amortization, gain on extinguishment of debt, gains on disposition of properties and distributions of earnings from unconsolidated affiliates.

The decrease of \$84.0 million in cash used in investing activities in the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008 was primarily the result of lower capital expenditures, higher proceeds from dispositions of real estate assets and for-sale residential condominiums, reductions in restricted cash and other investing activities and higher distributions of capital from unconsolidated affiliates.

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The decrease of \$92.9 million in cash used in or provided by financing activities in the nine months ended September 30, 2009 compared to the nine months ended September 30, 2008 was primarily the result of lower net borrowings from mortgages and notes payable and our revolving credit facility, higher distributions resulting from an increase in the number of shares of Common Stock outstanding and lower net proceeds from the sale of common stock, offset by lower redemptions/repurchases of common and preferred equity and lower distributions on preferred equity.

## Capitalization

The following table sets forth the Company's capitalization (in thousands, except per share amounts):

|   | September 30,<br>2009 | December<br>31,<br>2008 |
|---|-----------------------|-------------------------|
| Mortgages and notes payable, at recorded book value   | \$ 1,472,585          | \$1,604,685             |
| Financing obligations                                 | \$ 35,043             | \$34,174                |
| Preferred Stock, at liquidation value                 | \$ 81,592             | \$81,592                |
| Common Stock outstanding                              | 71,071                | 63,572                  |
| Noncontrolling interest partnership units             | 3,965                 | 4,067                   |
| Per share stock price at period end                   | \$ 31.45              | \$27.36                 |
| Market value of Common Stock and Common Units         | \$ 2,359,882          | \$1,850,603             |
| Total market capitalization with debt and obligations | \$ 3,949,102          | \$3,571,054             |

Based on our total market capitalization of approximately \$4.0 billion as of September 30, 2009 (at the September 30, 2009 per share stock price of \$31.45 and assuming the redemption for shares of Common Stock of the approximate 4.0 million Common Units not owned by the Company), our mortgages and notes payable represented 37.3% of our total market capitalization.

Mortgages and notes payable as of September 30, 2009 was comprised of \$724.2 million of secured indebtedness with a weighted average interest rate of 6.20% and \$748.4 million of unsecured indebtedness with a weighted average interest rate of 5.63%. As of September 30, 2009, our outstanding mortgages and notes payable and financing obligations were secured by real estate assets with an aggregate undepreciated book value of \$1.2 billion.

## Current and Future Cash Needs

Rental and other revenues are our principal source of funds to meet our short-term liquidity requirements. Other sources of funds for short-term liquidity needs include available working capital and borrowings under our existing revolving credit facility and revolving construction credit facility (which had \$448.8 million and \$28.3 million of availability, respectively, as of October 26, 2009). Our short-term liquidity requirements primarily consist of operating expenses, interest and principal amortization on our debt, distributions and recurring capital expenditures, including building improvement costs, tenant improvement costs and lease commissions. Building improvements are recurring capital costs not related to a specific customer to maintain existing buildings. Recurring tenant improvements are the costs required to customize space for the specific needs of customers in spaces other than in new development projects. We anticipate that our available cash and cash equivalents and cash flows from operating activities, together

with cash available from borrowings under our credit facilities, will be adequate to meet our short-term liquidity requirements.

Our long-term liquidity uses generally consist of the retirement or refinancing of debt upon maturity (including mortgage debt, our revolving and construction credit facilities, term loans and other unsecured debt), funding of existing and new building development or land infrastructure projects and funding acquisitions of buildings and development land. Excluding recurring capital expenditures for leasing costs and tenant improvements and for normal building improvements, our expected future capital expenditures for started and/or committed new development projects were approximately \$10 million as of September 30, 2009. Additionally, we may from time to time retire some or all of our remaining outstanding Preferred Stock and/or unsecured debt securities through redemptions, open market repurchases, privately negotiated acquisitions or otherwise.

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We expect to meet our liquidity needs through a combination of:

- available cash and cash equivalents;
- positive net cash flows from operating activities after payment of distributions and recurring capital expenditures;
- unsecured borrowings under our existing \$450 million unsecured revolving credit facility or new financing arrangements that we may obtain;
- secured borrowings under existing construction facilities or new financing arrangements that we may obtain (as of September 30, 2009, we had approximately \$2.1 billion of unencumbered real estate assets at undepreciated cost);
- the disposition of non-core assets;
- the issuance by the Operating Partnership of unsecured debt securities;
- the issuance of equity securities by the Company and the Operating Partnership; and
- the sale or contribution of some of our Wholly Owned Properties, development projects and development land to strategic joint ventures to be formed with unrelated investors, which would have the net effect of generating additional capital through such sale or contributions.

Financing Activity

In January 2009, we paid off at maturity \$50.0 million of 8.125% unsecured notes using borrowings under our revolving credit facility.

In March 2009, we obtained a \$20.0 million, three-year unsecured term loan with a bank lender. This loan bears interest at LIBOR plus 250 basis points, subject to a minimum total interest rate of 3.9%.

On June 1, 2009, the Company issued in a public offering approximately 7.0 million shares of Common Stock for net proceeds of \$144.1 million. As required by the terms of the partnership agreement of the Operating Partnership, the net proceeds from the offering were contributed to the Operating Partnership in exchange for additional Common Units. On June 1, 2009, we used a portion of the net proceeds of the offering to retire the remaining \$107.2 million principal amount of a secured loan; we incurred no prepayment penalties. The remaining net proceeds from the offering were used to reduce the amount of borrowings outstanding under our revolving credit facility.

In August 2009, we obtained a \$115.0 million, six and a half-year secured loan that bears interest at 6.875% and a \$47.3 million, seven-year secured loan that bears interest at 7.5%.

During the second quarter of 2009, we repurchased \$3.2 million principal amount of 2017 bonds for a purchase price of 79% of par value.

During the third quarter of 2009, we repurchased \$5.0 million principal amount of 2017 bonds for a purchase price of 86% of par value.



Our existing revolving credit facility, which has no outstanding borrowings as of September 30, 2009 or October 26, 2009, is scheduled to mature on May 1, 2010. We generally use our revolving credit facility for working capital purposes and for the short-term funding of our development and acquisition activity and, in certain instances, the repayment of other debt upon maturity. Continuing ability to borrow under the revolving credit facility allows us to quickly capitalize on accretive opportunities at short-term interest rates. If our lenders default under their obligations under the revolving credit facility or we become unable to borrow additional funds under the facility for any reason, we could be required to sell additional assets or seek alternative equity or debt capital, which could be more costly and adversely impact our financial condition. If such alternative capital were unavailable, we would not be able to make new investments and could have difficulty repaying other debt.

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The interest rate under our revolving credit facility is LIBOR plus 80 basis points and the annual base facility fee is 20 basis points. The interest rate would increase to LIBOR plus 140 or 155 basis points if our credit rating were to fall below investment grade according to two of three credit rating agencies.

We have \$1.2 million of outstanding letters of credit as of September 30, 2009, which reduces the availability on our revolving credit facility. As a result, the unused capacity of our revolving credit facility as of September 30, 2009 and October 26, 2009 was \$448.8 million.

We regularly evaluate the financial condition of the lenders that participate in our credit facilities using publicly available information. Based on this review, we currently expect our lenders, which are major financial institutions, to perform their obligations under our existing facilities.

We expect to obtain a new unsecured revolving credit facility in late 2009 or early 2010 prior to the May 1, 2010 maturity of our existing revolving credit facility. Based on discussions with our existing syndicate of lenders, we expect the terms and conditions of any such new facility to be less favorable to us than our existing facility, which we obtained in 2006. These forward-looking statements are subject to risks and uncertainties. See “—Disclosure Regarding Forward-Looking Statements.”

Our \$70.0 million secured construction facility, which bears interest at LIBOR plus 85 basis points, is initially scheduled to mature on December 20, 2010. Assuming no defaults have occurred, we have options to extend the maturity date for two successive one-year periods. As of September 30, 2009, \$41.7 million of borrowings were outstanding under the construction facility.

Covenant Compliance

The Operating Partnership currently has \$391.8 million principal amount of 2017 bonds outstanding and \$200 million principal amount of 2018 bonds outstanding. The indenture that governs these outstanding notes requires us to comply with customary operating covenants and various financial ratios, including a requirement that we maintain unencumbered assets of at least 200% of all outstanding unsecured debt. The trustee or the holders of at least 25% in principal amount of either series of bonds can accelerate the principal amount of such series upon written notice of a default that remains uncured after 60 days.

Our existing revolving credit facility and our bank term loans also require us to comply with customary operating covenants and various financial requirements, including a requirement that we maintain a ratio of total liabilities to total asset value of no more than 60%. For purposes of our existing revolving credit facility, total asset value depends upon the effective economic capitalization rate (after deducting capital expenditures) used to determine the value of our buildings. Depending upon general economic conditions, the lenders have the good faith right to unilaterally increase the capitalization rate by up to 25 basis points once each calendar year. Any such increase in capitalization rates, without a corresponding reduction in total liabilities, could make it more difficult for us to maintain a ratio of total liabilities to total asset value of no more than 60%, which could have an adverse effect on our ability to borrow additional funds under our existing revolving credit facility. Upon an event of default, lenders having at least 66.7% of the total commitments under our existing revolving credit facility can accelerate all borrowings then outstanding and prohibit us from borrowing any further amounts under our existing revolving credit facility, which could adversely affect our ability to fund our operations.

We are currently in compliance with all such covenants and requirements. Although we expect to remain in compliance with these covenants and ratios for at least the next year, depending upon our future operating performance, property and financing transactions and general economic conditions, we cannot assure you that we will continue to be in compliance.



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Off Balance Sheet Arrangements

We have several off balance sheet joint venture and guarantee arrangements. The joint ventures were formed with unrelated investors to generate additional capital to fund property acquisitions, repay outstanding debt, fund other strategic initiatives and lessen the risks typically associated with owning 100% of a property. When we create a joint venture with a partner, we usually contribute cash or wholly owned assets to a newly formed entity in which we retain a noncontrolling interest. For financial reporting purposes, certain assets we sold have been accounted for as financing arrangements.

As discussed in Note 1 to our Consolidated Financial Statements, we generally account for our investments in less than majority owned joint ventures, partnerships and limited liability companies under the equity method of accounting. As a result, the assets and liabilities of these joint ventures are not included in our balance sheet and the results of operations of these joint ventures are not included in our income statement, other than as equity in earnings of unconsolidated affiliates. Generally, we are not liable for the debts of our joint ventures, except to the extent of our equity investment, unless we have directly guaranteed any of that debt. In most cases, we and/or our joint venture partners are required to agree to customary limited exceptions to non-recourse liability in non-recourse loans.

As of September 30, 2009, our unconsolidated joint ventures had \$813.3 million of total assets and \$636.5 million of total liabilities as reflected in their financial statements. As of September 30, 2009, our weighted average equity interest based on the total assets of these unconsolidated joint ventures was 36.8%. During the nine months ended September 30, 2009, these unconsolidated joint ventures earned \$7.4 million of total net income, of which our share, after appropriate purchase accounting and other adjustments, was \$3.8 million.

As of September 30, 2009, our unconsolidated joint ventures had \$597.2 million of outstanding mortgage debt. All of this joint venture debt is non-recourse to us except (1) in the case of customary exceptions pertaining to such matters as misuse of funds, environmental conditions and material misrepresentations and (2) those guarantees and loans described in Note 14 to the Consolidated Financial Statements in our 2008 Annual Report on Form 10-K.

Interest Rate Hedging Activities

To meet, in part, our liquidity requirements, we borrow funds at a combination of fixed and variable rates. Borrowings under our revolving credit facility, construction facility and bank term loans bear interest at variable rates. Our long-term debt, which consists of secured and unsecured long-term financings and the issuance of unsecured debt securities, typically bears interest at fixed rates although some loans bear interest at variable rates. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, from time to time, we may enter into interest rate hedge contracts such as collars, swaps, caps and treasury lock agreements in order to mitigate our interest rate risk with respect to various debt instruments. We do not hold or issue these derivative contracts for trading or speculative purposes. The interest rate on all of our variable rate debt is adjusted at one and three month intervals, subject to settlements under these interest rate hedge contracts. We also enter into treasury lock agreements from time to time in order to limit our exposure to an increase in interest rates with respect to future debt offerings.

In prior periods, we entered into certain interest rate hedging arrangements which were designated and are being accounted for as cash flow hedges. The effective portion of these arrangements, representing deferred interest expense, was \$1.0 million as of September 30, 2009 and is included in AOCL. This deferred expense will be recognized as an addition to interest expense in the same periods during which interest expense on the hedged financings affects net income. We expect approximately \$0.1 million will be recognized as a decrease to interest expense within the next 12 months.

In January 2008, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fix the underlying LIBOR rate upon which interest on such borrowings is based at 3.26% for \$30.0 million of borrowings and 3.24% for \$20.0 million of borrowings. These swaps were designated and accounted for as cash flow hedges and matured in January 2009.

In April 2008, we entered into a floating-to-fixed interest rate swap for a two-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.52%. The counterparty under this swap is Bank of America, N.A. The swap was designated and is being accounted for as a cash flow hedge. The effective portion of the swap representing deferred interest expense was \$0.6 million as of September 30, 2009 and is included in AOCL. We expect all of the balance to be recognized as an increase to interest expense within the next seven months.

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In October 2008, we entered into a floating-to-fixed interest rate swap for a one-year period with respect to an aggregate of \$25.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.35%. The counterparty under this swap is PNC Bank, N.A. The swap was designated and is being accounted for as a cash flow hedge. The effective portion of the swap representing deferred interest expense was \$39,000 as of September 30, 2009 and is included in AOCL. We expect all of the balance to be recognized as an increase to interest expense within the next month.

#### Critical Accounting Estimates

There were no changes made by management to the critical accounting policies in the nine months ended September 30, 2009, except as set forth in Note 1 to the Consolidated Financial Statements under “Basis of Presentation.” For a description of our critical accounting estimates, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Estimates” in our 2008 Annual Report on Form 10-K.

#### Funds From Operations

The Company believes that FFO and FFO per share are beneficial to management and investors and are important indicators of the performance of any equity REIT. Because FFO and FFO per share calculations exclude such factors as depreciation and amortization of real estate assets and gains or losses from sales of operating real estate assets (which can vary among owners of identical assets in similar conditions based on historical cost accounting and useful life estimates), they facilitate comparisons of operating performance between periods and between other REITs. Management believes that historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered the presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. As a result, management believes that the use of FFO and FFO per share, together with the required GAAP presentations, provide a more complete understanding of the Company’s performance relative to its competitors and a more informed and appropriate basis on which to make decisions involving operating, financing and investing activities.

FFO and FFO per share are non-GAAP financial measures and therefore do not represent net income or net income per share as defined by GAAP. Net income and net income per share as defined by GAAP are the most relevant measures in determining the Company’s operating performance because FFO and FFO per share include adjustments that investors may deem subjective, such as adding back expenses such as depreciation and amortization. Furthermore, FFO per share does not depict the amount that accrues directly to the stockholders’ benefit. Accordingly, FFO and FFO per share should never be considered as alternatives to net income or net income per share as indicators of the Company’s operating performance.

FFO as defined by the National Association of Real Estate Investment Trusts (“NAREIT”) is calculated as follows:

- Net income (loss) computed in accordance with GAAP;
- Less dividends to holders of Preferred Stock and less excess of Preferred Stock redemption cost over carrying value;
- Less net income attributable to noncontrolling interests;
- Plus depreciation and amortization of assets uniquely significant to the real estate industry;

- Less gains, or plus losses, from sales of depreciable operating properties (but excluding impairment losses) and excluding items that are classified as extraordinary items under GAAP;

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- Plus or minus adjustments for unconsolidated partnerships and joint ventures (to reflect funds from operations on the same basis); and
- Plus or minus adjustments for depreciation and amortization and gains/(losses) on sales, related to discontinued operations.

In calculating FFO, the Company adds back net income attributable to noncontrolling interests in the Operating Partnership, which the Company believes is consistent with standard industry practice for REITs that operate through an UPREIT structure. The Company believes that it is important to present FFO on an as-converted basis since all of the Common Units not owned by the Company are redeemable on a one-for-one basis for shares of its Common Stock.

Other REITs may not define FFO in accordance with the current NAREIT definition or may interpret the current NAREIT definition differently than we do.

The Company's FFO and FFO per share are summarized in the following table (\$ in thousands, except per share amounts):

|  | Three Months Ended September 30, |           |          |           | Nine Months Ended September 30, |           |          |           |
|--|----------------------------------|-----------|----------|-----------|---------------------------------|-----------|----------|-----------|
|  | 2009                             |           | 2008     |           | 2009                            |           | 2008     |           |
|  | Amount                           | Per Share | Amount   | Per Share | Amount                          | Per Share | Amount   | Per Share |
| Funds from operations:   |                                  |           |          |           |                                 |           |          |           |
| Net income   | \$12,573                         |           | \$15,724 |           | \$62,847                        |           | \$48,471 |           |
| Net (income) attributable to noncontrolling interests in the Operating Partnership | (591 )                           |           | (812 )   |           | (3,339 )                        |           | (2,544 ) |           |
| Net (income) attributable to noncontrolling interests in consolidated affiliates   | (24 )                            |           | (201 )   |           | (158 )                          |           | (590 )   |           |
| Dividends on preferred stock   | (1,677 )                         |           | (2,451 ) |           | (5,031 )                        |           | (8,127 ) |           |
| Excess of preferred stock redemption/repurchase cost over carrying value           | —                                |           | (108 )   |           | —                               |           | (108 )   |           |
| Net income available for common stockholders                                       | 10,281                           | \$0.14    | 12,152   | \$0.21    | 54,319                          | \$0.81    | 37,102   | \$0.64    |
| Add/(Deduct):  |                                  |           |          |           |                                 |           |          |           |
| Depreciation and amortization of real estate assets                                | 32,131                           | 0.43      | 30,987   | 0.49      | 97,003                          | 1.37      | 90,933   | 1.46      |
| (Gains) on disposition of depreciable properties                                   | (19 )                            | —         | (18 )    | —         | (108 )                          | —         | (36 )    | —         |
| Net (income) attributable to noncontrolling interests in the Operating Partnership | 591                              | —         | 812      | —         | 3,339                           | —         | 2,544    | —         |
| Unconsolidated affiliates:   |                                  |           |          |           |                                 |           |          |           |
| Depreciation and amortization of real estate assets                                | 3,352                            | 0.05      | 3,136    | 0.05      | 9,825                           | 0.14      | 9,466    | 0.15      |
| (Gains) on disposition of depreciable properties                                   | —                                | —         | —        | —         | (781 )                          | (0.01)    | —        | —         |



## Discontinued operations:

|  |          |        |          |        |           |        |           |        |
|--|----------|--------|----------|--------|-----------|--------|-----------|--------|
| Depreciation and amortization of<br>real estate assets | 52       | —      | 652      | 0.01   | 756       | 0.01   | 2,187     | 0.04   |
| (Gains) on disposition of<br>depreciable properties    | —        | —      | (3,137)  | (0.05) | (21,016)  | (0.30) | (11,890)  | (0.19) |
| Funds from operations                                  | \$46,388 | \$0.62 | \$44,584 | \$0.71 | \$143,337 | \$2.02 | \$130,306 | \$2.10 |
| Weighted average shares<br>outstanding (1) (2)         | 75,072   |        | 63,228   |        | 71,024    |        | 62,176    |        |

(1) Includes assumed conversion of all potentially dilutive Common Stock equivalents.

(2) Weighted average shares outstanding for the three and nine months ended September 30, 2008 have been revised from previously reported amounts to include our total number of restricted shares, as disclosed in Note 1 to the Consolidated Financial Statements.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information about our market risk as of December 31, 2008, see “Quantitative and Qualitative Disclosures About Market Risk” in our 2008 Annual Report on Form 10-K.

ITEM 4. CONTROLS AND PROCEDURES

SEC rules require us to maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our annual and periodic reports filed with the SEC is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms. As defined in Rule 13a-15(e) under the Exchange Act, disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us is accumulated and communicated to management, including the Company’s CEO and CFO, to allow timely decisions regarding required disclosure. The Company’s CEO and CFO believe that the disclosure controls and procedures of the Company and the Operating Partnership were each effective at the end of the period covered by this Quarterly Report.

SEC rules also require us to establish and maintain internal control over financial reporting designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepting accounting principles. As defined in Rule 13a-15(f) under the Exchange Act, internal control over financial reporting includes those policies and procedures that:

- pertain to the maintenance of records that in reasonable detail accurately and fairly reflect our transactions and dispositions of assets;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepting accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of management and directors; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the consolidated financial statements.

There were no changes in internal control over financial reporting during the nine months ended September 30, 2009 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

There were no changes in internal control over financial reporting during the nine months ended September 30, 2009 that materially affected, or are reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

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PART II - OTHER INFORMATION

ITEM 1A. RISK FACTORS

An investment in our securities involves various risks. All investors should carefully consider the following risk factors in conjunction with the other information contained in this Quarterly Report and our 2008 Annual Report before trading in our securities. If any of these risks actually occur, our business, operating results, prospects and financial condition could be harmed.

Adverse economic conditions in our suburban southeastern markets that negatively impact the demand for office space, such as rising unemployment, may result in lower occupancy and rental rates for our portfolio, which would result in lower net income. While we own and operate a limited number of industrial, retail and residential properties, our operating results depend heavily on successfully leasing and operating our suburban office properties. Economic growth in Florida, Georgia, North Carolina and Tennessee is and will continue to be an important determinative factor in predicting our future operating results.

Key components affecting our rental and other revenues include average occupancy and rental rates. Average occupancy generally increases during times of improving economic growth, as our ability to lease space outpaces vacancies that occur upon the expirations of existing leases. Average occupancy generally declines during times of slower economic growth, particularly when unemployment rates increase, because new vacancies tend to outpace our ability to lease space. We expect a slight decline in total occupancy in 2009 primarily related to anticipated declines in occupancy at our industrial properties, which would likely reduce rental revenues from our same property portfolio. For additional information regarding our average occupancy and rental rate trends over the past five years, see “Properties – Wholly Owned Properties” in our 2008 Annual Report. A further indicator of the predictability of future revenues is the expected lease expirations of our portfolio. As a result, in addition to seeking to increase our average occupancy by leasing current vacant space, we also must concentrate our leasing efforts on renewing leases on expiring space. For more information regarding our lease expirations, see “Properties – Lease Expirations” in our 2008 Annual Report. Whether or not our rental revenue tracks average occupancy proportionally depends upon whether rents under new leases signed are higher or lower than the rents under the previous leases. Lower rental revenues resulting from lower average occupancy or lower rental rates with respect to our same property portfolio will generally reduce our net income unless offset by the impact of any newly acquired or developed properties or lower variable operating expenses, general and administrative expenses and/or interest expense.

An oversupply of space in our southeastern markets would typically cause rental rates and occupancies to decline, making it more difficult for us to lease space at attractive rental rates, if at all. Undeveloped land in many of the southeastern markets in which we operate is generally more readily available and less expensive than in higher barrier-to-entry markets such as New York, Chicago, Boston, San Francisco and Los Angeles. As a result, even during times of positive economic growth, our competitors could construct new buildings that would compete with our assets. Any such oversupply could result in lower occupancy and rental rates in our portfolio, which would have a negative impact on our rental revenues.

In order to maintain the quality of our properties and successfully compete against other properties, we periodically must spend money to maintain, repair and renovate our properties, which reduces our cash flows. If our properties are not as attractive to customers (in terms of rent, services, condition or location) as properties owned by our competitors, we could lose customers to those properties or suffer lower rental rates. As a result, we may from time to time be required to make significant capital expenditures to maintain the competitiveness of our assets. There can be

no assurances that any such expenditures would result in higher occupancy or higher rental rates or deter existing customers from relocating to buildings owned by our competitors.

Our financial condition could be adversely affected by financial difficulties experienced by a major customer, or by a number of smaller customers, including bankruptcies, insolvencies or general downturns in business. The success of our investments and stability of our operations depend on the financial stability of our customers. A default or termination by a significant customer on its lease payments to us would cause us to lose the revenue associated with such lease. In the event of a customer default or bankruptcy, we may experience delays in enforcing our rights as landlord and may incur substantial costs in protecting our investment and re-leasing the property. If a customer defaults on or terminates a significant lease, we may be unable to lease the property for the rent previously received. These events could reduce our net income.

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To relet space to an existing customer or attract a new customer to occupy space, we may incur significant costs in the process, including potentially substantial tenant improvement expense or lease incentives. Approximately 10-15% of our revenues in any particular year are subject to leases that expire by the end of the subsequent year. As a result, in addition to seeking to increase our average occupancy by leasing current vacant space, we also must concentrate our leasing efforts on renewing leases on expiring space. To entice customers to renew existing leases or sign new leases, we may be required to expend substantial leasing capital expenditures. In addition, if market rents have declined since the time the expiring lease was executed, the terms of any new lease likely will not be as favorable to us as the terms of the expiring lease, thereby reducing the rental revenue earned from that space.

Costs of complying with governmental laws and regulations may reduce our net income. All real property and the operations conducted on real property are subject to federal, state and local laws and regulations relating to environmental protection and human health and safety. Some of these laws and regulations may impose joint and several liability on customers, owners or operators for the costs to investigate or remediate contaminated properties, regardless of fault or whether the acts causing the contamination were legal. In addition, the presence of hazardous substances, or the failure to properly remediate these substances, may hinder our ability to sell, rent or pledge such property as collateral for future borrowings.

Compliance with new laws or regulations or stricter interpretation of existing laws may require us to incur material expenditures. Future laws or regulations may impose material environmental liability. Additionally, our customers' operations, operations in the vicinity of our properties, such as the presence of underground storage tanks, or activities of unrelated third parties may affect our properties. In addition, there are various local, state and federal fire, health, life-safety and similar regulations with which we may be required to comply, and which may subject us to liability in the form of fines or damages for noncompliance. Any material expenditures, fines or damages we must pay would reduce our net income.

Discovery of previously undetected environmentally hazardous conditions may decrease our revenues and limit our ability to make distributions. Under various federal, state and local environmental laws and regulations, a current or previous property owner or operator may be liable for the cost to remove or remediate hazardous or toxic substances on such property. These costs could be substantial. Such laws often impose liability whether or not the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. Environmental laws also may impose restrictions on the manner in which property may be used or businesses may be operated, and these restrictions may require substantial expenditures or prevent us from entering into leases with prospective customers that may be impacted by such laws. Environmental laws provide for sanctions for noncompliance and may be enforced by governmental agencies or private parties. Certain environmental laws and common law principles could be used to impose liability for release of and exposure to hazardous substances, including asbestos-containing materials. Third parties may seek recovery from real property owners or operators for personal injury or property damage associated with exposure to released hazardous substances. The cost of defending against claims of liability, of complying with environmental regulatory requirements, of remediating any contaminated property, or of paying personal injury claims could reduce our net income.

Our operating results may suffer if costs of operating our properties, such as real estate taxes, utilities, insurance, maintenance and other costs, rise faster than our ability to increase rental revenues. While we do receive some additional rent from our customers that is based on recovering a portion of operating expenses, increased operating expenses will negatively impact our net operating income. Our revenues and expense recoveries are subject to longer term leases and may not be quickly increased sufficient to recover an increase in operating costs and expenses. Furthermore, most of the costs associated with owning and operating a property are not necessarily reduced when circumstances such as market factors and competition cause a reduction in rental revenues from the property. We expect rental and other operating expenses to increase in 2009 as compared to 2008 from utility and property tax increases and from development properties placed in service during the latter part of 2008 and in 2009, partially offset

by dispositions. Increases in same property operating expenses would reduce our net income unless offset by the impact of any newly acquired or developed properties or lower general and administrative expenses and/or interest expense.

Recent and future acquisitions and development properties may fail to perform in accordance with our expectations and may require renovation and development costs exceeding our estimates. In the normal course of business, we typically evaluate potential acquisitions, enter into non-binding letters of intent, and may, at any time, enter into contracts to acquire additional properties. Acquired properties may fail to perform in accordance with our expectations due to lease-up risk, renovation cost risks and other factors. In addition, the renovation and improvement costs we incur in bringing an acquired property up to market standards may exceed our estimates. We may not have the financial resources to make suitable acquisitions or renovations on favorable terms or at all.

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In addition to acquisitions, we periodically consider developing and constructing properties. Risks associated with development and construction activities include:

- the unavailability of favorable financing;
- construction costs exceeding original estimates;
- construction and lease-up delays resulting in increased debt service expense and construction costs; and
- lower than anticipated occupancy rates and rents at a newly completed property causing a property to be unprofitable or less profitable than originally estimated.

If new developments are financed through construction loans, there is a risk that, upon completion of construction, permanent financing for newly developed properties will not be available or will be available only on disadvantageous terms. Development activities are also subject to risks relating to our ability to obtain, or delays in obtaining, all necessary zoning, land-use, building, occupancy and other required governmental and utility company authorizations.

Illiquidity of real estate investments and the tax effect of dispositions could significantly impede our ability to sell assets or respond to favorable or adverse changes in the performance of our properties. Because real estate investments are relatively illiquid, our ability to promptly sell one or more properties in our portfolio in response to changing economic, financial and investment conditions is limited. In addition, we have a significant amount of mortgage debt under which we would incur significant prepayment penalties if such loans were paid off in connection with the sale of the underlying real estate assets.

We intend to continue to sell some of our properties in the future. However, we cannot predict whether we will be able to sell any property for the price or on the terms set by us, or whether the price or other terms offered by a prospective purchaser would be acceptable to us. We also cannot predict the length of time needed to find a willing purchaser and to close the sale of a property.

Certain of our properties have low tax bases relative to their estimated current fair values, and accordingly, the sale of such assets would generate significant taxable gains unless we sold such properties in a tax-free exchange under Section 1031 of the Internal Revenue Code or another tax-free or tax-deferred transaction. For an exchange to qualify for tax-deferred treatment under Section 1031, the net proceeds from the sale of a property must be held by an escrow agent until applied toward the purchase of real estate qualifying for gain deferral. Given the competition for properties meeting our investment criteria, there could be a delay in reinvesting such proceeds. Any delay in using the reinvestment proceeds to acquire additional income producing assets would reduce our income from operations.

Because holders of our Common Units, including some of our officers and directors, may suffer adverse tax consequences upon the sale of some of our properties, they may seek to influence us not to sell certain properties even if such a sale would otherwise be in our best interest. Holders of Common Units may suffer adverse tax consequences upon the sale of certain properties. Therefore, holders of Common Units, including certain of our officers and directors, may have different objectives than the Company's stockholders regarding the appropriate pricing and timing of a property's sale. Although the Company is the sole general partner of the Operating Partnership and has the exclusive authority to sell all of our individual Wholly Owned Properties, officers and directors who hold Common Units may seek to influence the Company not to sell certain properties even if such sale might be financially advantageous to stockholders, creditors, bondholders or our business as a whole or influence the Company to enter into tax deferred exchanges with the proceeds of such sales when such a reinvestment might not otherwise be in our best interest.

The success of our joint venture activity depends upon our ability to work effectively with financially sound partners. Instead of owning properties directly, we have in some cases invested, and may continue to invest, as a partner or a co-venturer with one or more third parties. Under certain circumstances, this type of investment may involve risks not otherwise present, including the possibility that a partner or co-venturer might be unable to fund its obligations or that a partner or co-venturer might have business interests or goals inconsistent with ours. Also, such a partner or co-venturer may take action contrary to our requests or contrary to provisions in our joint venture agreements that could harm us. In addition, some of our joint ventures are managed on a day to day basis by our partners, and we have only limited influence on their operating decisions. The success of our investments in those joint ventures is heavily dependent on the operating and financial expertise of our partners. If we want to sell our interests in any of our joint ventures or believe that the properties in the joint venture should be sold, we may not be able to do so in a timely manner or at all, and our partner(s) may not cooperate with our desires, which could harm us.



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Our insurance coverage on our properties may be inadequate. We carry insurance on all of our properties, including insurance for liability, fire, windstorms, flood, earthquakes and business interruption. Insurance companies, however, limit coverage against certain types of losses, such as losses due to terrorist acts, named windstorms, earthquakes and toxic mold. Thus, we may not have insurance coverage, or sufficient insurance coverage, against certain types of losses and/or there may be decreases in the insurance coverage available. Should an uninsured loss or a loss in excess of our insured limits occur, we could lose all or a portion of the capital we have invested in a property or properties, as well as the anticipated future revenue from the property or properties. If any of our properties were to experience a catastrophic loss, it could disrupt our operations, delay revenue and result in large expenses to repair or rebuild the property. Such events could adversely affect our financial condition.

Our use of debt to finance our operations could have a material adverse effect on our cash flow and ability to make distributions. We are subject to risks associated with debt financing, such as the sufficiency of cash flow to meet required payment obligations, ability to comply with financial ratios and other covenants and the availability of capital to refinance existing indebtedness or fund important business initiatives. Increases in interest rates on our variable rate debt would increase our interest expense. If we fail to comply with the financial ratios and other covenants under our credit facilities, we would likely not be able to borrow any further amounts under such facilities, which could adversely affect our ability to fund our operations, and our lenders could accelerate outstanding debt.

We generally do not intend to reserve funds to retire existing secured or unsecured debt upon maturity. We may not be able to repay, refinance or extend any or all of our debt at maturity or upon any acceleration. If any refinancing is done at higher interest rates, the increased interest expense could adversely affect our cash flow and ability to pay dividends. Any such refinancing could also impose tighter financial ratios and other covenants that restrict our ability to take actions that could otherwise be in our best interest, such as funding new development activity, making opportunistic acquisitions, repurchasing our securities or paying dividends. If we do not meet our mortgage financing obligations, any properties securing such indebtedness could be foreclosed on, which could have a material adverse effect on our cash flow and ability to pay dividends.

We depend from time to time on our unsecured revolving credit facility, which is currently scheduled to expire in May 2010, for working capital purposes and for the short-term funding of our development and acquisition activity and, in certain instances, the repayment of other debt upon maturity. Continuing ability to borrow under the revolving credit facility also allows us to quickly capitalize on accretive opportunities at short-term interest rates. If our lenders default under their obligations under the revolving credit facility or we become unable to borrow additional funds under the facility for any reason, we would be required to seek alternative equity or debt capital, which could be more costly and adversely impact our financial condition. If such alternative capital were unavailable, we may not be able to make new investments and could have difficulty repaying other debt.

The Company may be subject to taxation as a regular corporation if it fails to maintain its REIT status, which could also have a material adverse effect on the Company's stockholders and on the Operating Partnership. The Company is subject to adverse consequences if it fails to qualify as a REIT for federal income tax purposes. While the Company intends to operate in a manner that will allow it to continue to qualify as a REIT, we cannot provide any assurances that it will remain qualified as such in the future, which would have particularly adverse consequences to the Company's stockholders. Many of the requirements for taxation as a REIT are highly technical and complex and depend upon various factual matters and circumstances that may not be entirely within our control. For example, to qualify as a REIT, at least 95.0% of the Company's gross income must come from certain sources that are itemized in the REIT tax laws. The fact that the Company holds virtually all of the assets through the Operating Partnership and its subsidiaries further complicates the application of the REIT requirements. Even a technical or inadvertent mistake could jeopardize the Company's REIT status. Furthermore, Congress and the IRS might change the tax laws and regulations and the courts might issue new rulings that make it more difficult, or impossible, for the Company to remain qualified as a REIT. If the Company fails to qualify as a REIT, it would be subject to federal income tax at

regular corporate rates and would, therefore, have less cash available for investments or payment of principal and interest to our creditors or bondholders. This would likely have a significant adverse effect on our financial condition.

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Cash distributions reduce the amount of cash that would otherwise be available for other business purposes, including funding debt maturities or future growth initiatives. To maintain our qualification as a REIT, we must annually distribute to our stockholders at least 90% of our ordinary taxable income, excluding net capital gains. In addition, although capital gains are not required to be distributed to maintain REIT status, capital gains, if any, that are generated as part of our capital recycling activity are subject to federal and state income tax unless such gains are distributed to stockholders. Cash distributions made to our stockholders to maintain our REIT status or to distribute otherwise taxable capital gains limit our ability to accumulate capital for use for other business purposes, including funding debt maturities or growth initiatives. Under temporary IRS regulations, for 2009, distributions can be paid partially using a REIT's freely-tradable stock so long as stockholders have the option of receiving at least 10% of the total distribution in cash.

Because provisions contained in Maryland law, the Company's charter and its bylaws may have an anti-takeover effect, the Company's stockholders may be prevented from receiving a "control premium" for the Common Stock. Provisions contained in the Company's charter and bylaws as well as Maryland general corporation law may have anti-takeover effects that delay, defer or prevent a takeover attempt, and thereby prevent stockholders of the Company from receiving a "control premium" for their shares. For example, these provisions may defer or prevent tender offers for the Common Stock or purchases of large blocks of the Common Stock, thus limiting the opportunities for the Company's stockholders to receive a premium for their Common Stock over then-prevailing market prices. These provisions include the following:

- **Ownership limit.** The Company's charter prohibits direct, indirect or constructive ownership by any person or entity of more than 9.8% of the Company's outstanding capital stock. Any attempt to own or transfer shares of the Company's capital stock in excess of the ownership limit without the consent of the Company's Board of Directors will be void.
- **Preferred Stock.** The Company's charter authorizes its Board of Directors to issue Preferred Stock in one or more classes and to establish the preferences and rights of any class of Preferred Stock issued. These actions can be taken without stockholder approval. The issuance of Preferred Stock could have the effect of delaying or preventing someone from taking control of the Company, even if a change in control were in our best interest.
- **Staggered board.** Until the Company's 2011 annual meeting of stockholders, the Company's directors will continue to serve staggered terms. The staggering of the Company's Board may discourage offers for the Company or make an acquisition of the Company more difficult, even when an acquisition is in the best interest of its stockholders.
- **Maryland control share acquisition statute.** Maryland's control share acquisition statute applies to the Company, which means that persons, entities or related groups that acquire more than 20% of the Common Stock may not be able to vote such excess shares under certain circumstances if such shares were acquired in one or more transactions not approved by at least two-thirds of the outstanding Common Stock held by disinterested stockholders.
- **Maryland unsolicited takeover statute.** Under Maryland law, the Company's Board of Directors could adopt various anti-takeover provisions without the consent of stockholders. The adoption of such measures could discourage offers for the Company or make an acquisition of the Company more difficult, even when an acquisition is in the best interest of its stockholders.
- **Anti-takeover protections of Operating Partnership agreement.** Upon a change in control of the Company, the limited partnership agreement of the Operating Partnership requires certain acquirers to maintain an umbrella partnership real estate investment trust ("UPREIT") structure with terms at least as favorable to the limited partners as are currently in place. For instance, the acquirer would be required to preserve the limited partner's right to continue to hold tax-deferred partnership interests that are redeemable for capital stock of the acquirer. Exceptions would

require the approval of two-thirds of the limited partners of the Operating Partnership (other than the Company). These provisions may make a change of control transaction involving the Company more complicated and therefore might decrease the likelihood of such a transaction occurring, even if such a transaction would be in the best interest of the Company's stockholders.

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## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the third quarter of 2009, the Company issued an aggregate of 93,644 shares of Common Stock to holders of Common Units in the Operating Partnership upon the redemption of a like number of Common Units in private offerings exempt from the registration requirements pursuant to Section 4(2) of the Securities Act. Each of the holders of Common Units was an accredited investor under Rule 501 of the Securities Act. The resale of such shares was registered by the Company under the Securities Act.

## ITEM 6. EXHIBITS

| Exhibit Number | Description   |
|----------------|---|
| 31.1           | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act |
| 31.2           | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act |
| 31.3           | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act |
| 31.4           | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act |
| 32.1           | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act |
| 32.2           | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act |
| 32.3           | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act |
| 32.4           | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Highwoods Properties, Inc.

By: */s/ Terry L. Stevens*  
Terry L. Stevens  
Senior Vice President and Chief  
Financial Officer

Highwoods Realty Limited Partnership

By: Highwoods Properties, Inc., its sole general partner

By: */s/ Terry L. Stevens*  
Terry L. Stevens  
Senior Vice President and Chief Financial  
Officer

Date: October 29, 2009