

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

UAL CORP /DE/
Form DEF 14A
March 22, 2001

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the
Securities Exchange Act of 1934

Filed by the Registrant /X/

Filed by a Party other than the Registrant / /

Check the appropriate box:

/ / Preliminary Proxy Statement
/ / Confidential, for Use of the Commission Only (as permitted
by Rule 14a-6(e)(2))
/X/ Definitive Proxy Statement
/ / Definitive Additional Materials
/ / Soliciting Material Pursuant to Section 240.14a-11(c) or
Section 240.14a-12

UAL CORPORATION

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

/X/ No fee required.
/ / Fee computed on table below per Exchange Act Rules 14a-6(i)(1)
and 0-11.
(1) Title of each class of securities to which transaction
applies: -----
(2) Aggregate number of securities to which transaction
applies: -----
(3) Per unit price or other underlying value of transaction
computed pursuant to Exchange Act Rule 0-11 (Set forth the
amount on which the filing fee is calculated and state how
it was determined): -----
(4) Proposed maximum aggregate value of transaction: -----
(5) Total fee paid: -----

/ / Fee paid previously with preliminary materials.

/ / Check box if any part of the fee is offset as provided by

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

[UAL CORPORATION LOGO]

March 22, 2001

DEAR FELLOW OWNER:

The year 2000 was a difficult one for United as well as the industry. Despite these challenges, we were able to make several significant strategic moves that we believe will profoundly shape our company's future.

Our biggest news was our announcement of our intention to acquire US Airways, a move that will enable us to provide customers with greater access and more convenient travel opportunities, as well as address the weak link of our otherwise prominent U.S. domestic network. We also launched United NewVentures, a subsidiary of UAL Corporation, which is allowing us to harness considerable e-commerce opportunities and at the same time improve customer service. We made significant developments in the products we offer our premium customers, and we saw Star Alliance grow to give our customers even greater worldwide access.

As part of our initiative to return cash to stockholders, we declared and paid dividends under our new dividend program.

In addition, we resolved five of the labor contracts that became amendable with the end of the Employee Stock Ownership Plan allocation period in 2000, and contained costs through our successful fuel hedging program and strategic adjustments to our fleet plan. We continue to work towards a successful conclusion to contract discussions with other key segments of our represented employees. 2000 was not an easy year, but I believe it will be remembered as the year United rose above its challenges and set the course for our successful future.

On behalf of the Board of Directors, I'm pleased to invite you to the 2001 Annual Meeting of Stockholders. A notice of the 2001 annual meeting and proxy statement follows. You will also find your proxy or voting direction card and the 2000 annual report. I am pleased to inform you that you have three ways to vote your proxy or voting direction card.

1. VOTE BY INTERNET at [HTTP://WWW.COMPUTERSHARE.COM/US/PROXY](http://WWW.COMPUTERSHARE.COM/US/PROXY)
2. VOTE BY PHONE by using the 1-888 number on your proxy or voting direction card
3. VOTE BY MAIL, by signing and dating the proxy or voting direction card enclosed in this package and returning it in the postage paid envelope that is provided

Your vote is important. Please take a moment now to vote, even if you plan to attend the meeting. I encourage you to use the "vote by Internet" option.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Sincerely,

/s/ James E. Goodwin
James E. Goodwin

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS
AND PROXY STATEMENT

DATE: Thursday, May 17, 2001
TIME: 10:00 a.m.
PLACE: The Flagler Ballroom, Conference Level Two
Four Seasons Resort -- Palm Beach
2800 South Ocean Boulevard
Palm Beach, FL 33480

MATTERS TO BE VOTED ON:

1. Election of the following members of the Board of Directors:
 - Five Public Directors, to be elected by holders of Common Stock
 - Four Independent Directors, to be elected by holders of Class I Junior Preferred Stock
 - One ALPA Director, to be elected by holders of Class Pilot MEC Junior Preferred Stock
 - One IAM Director, to be elected by holders of Class IAM Junior Preferred Stock
 - One Salaried/Management Employee Director, to be elected by holders of Class SAM Junior Preferred Stock
2. Ratification of appointment of independent public accountants
3. Two stockholder proposals
4. Any other matters that may be properly brought before the meeting

Francesca M. Maher
SENIOR VICE PRESIDENT,
GENERAL COUNSEL AND SECRETARY

Chicago, Illinois
March 22, 2001

TABLE OF CONTENTS

| | PAGE |
|--|-------|
| | ----- |
| GENERAL INFORMATION..... | 3 |
| VOTING RIGHTS AND PROXY INFORMATION..... | 3 |
| PROPOSAL NO. 1 -- ELECTION OF DIRECTORS..... | 8 |
| Directors to be Elected by Common Stock..... | 8 |
| Directors to be Elected by Other Classes of Stock..... | 9 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | |
|--|-----|
| CERTAIN INFORMATION CONCERNING OUR BOARD OF DIRECTORS..... | 12 |
| Committees..... | 12 |
| Compensation Committee Interlocks and Insider | |
| Participation; Certain Relationships and Related | |
| Transactions..... | 14 |
| Director Compensation..... | 15 |
| BENEFICIAL OWNERSHIP OF SECURITIES..... | 16 |
| Certain Beneficial Owners..... | 16 |
| Directors and Executive Officers..... | 18 |
| AUDIT COMMITTEE..... | 20 |
| General..... | 20 |
| Audit Committee Report..... | 20 |
| UAL CORPORATION RELATIVE MARKET PERFORMANCE..... | 21 |
| EXECUTIVE COMPENSATION..... | 22 |
| UAL Corporation Compensation and Compensation | |
| Administration Committees Report..... | 22 |
| Summary Compensation Table..... | 26 |
| Option Grants in 2000..... | 27 |
| Aggregated Option Exercises in 2000 and FY-End Option | |
| Values..... | 28 |
| Pension Plan Table..... | 28 |
| Employment Contracts and Arrangements..... | 29 |
| PROPOSAL NO. 2 -- APPOINTMENT OF INDEPENDENT PUBLIC | |
| ACCOUNTANTS..... | 30 |
| Independent Accountant Fees..... | 30 |
| PROPOSALS 3 AND 4 -- STOCKHOLDER PROPOSALS..... | 30 |
| Proposal No. 3 Concerning Compensation of Directors..... | 30 |
| Proposal No. 4 Concerning Certain Business Combinations... | 31 |
| SUBMISSION OF STOCKHOLDER PROPOSALS..... | 32 |
| ANNUAL REPORT..... | 33 |
| APPENDIX A -- AUDIT COMMITTEE CHARTER..... | A-1 |
| APPENDIX B -- FINANCIAL INFORMATION..... | B-1 |

2

PROXY STATEMENT GENERAL INFORMATION

This Proxy Statement is furnished to you by our Board of Directors in connection with the solicitation of your proxy to be voted at the annual meeting of stockholders to be held on Thursday, May 17, 2001. This proxy statement and the proxy or voting direction card are being mailed to you approximately March 22, 2001. "We", "our", "us" and the "company" refers to UAL Corporation.

VOTING RIGHTS AND PROXY INFORMATION

HOW DO I VOTE?

- VOTE BY INTERNET

You can vote via the Internet by logging onto WWW.COMPUTERSHARE.COM/US/PROXY and following the prompts using your six digit control number located on your proxy or voting direction card. This vote will be counted immediately and there is no need to send in your proxy or voting direction card.

- VOTE BY TELEPHONE

The telephone voting procedure is simple and fast. Dial the 1-888 number on your proxy or voting direction card and listen for further directions. You must have a touch-tone phone in order to respond to the questions. This vote will be counted immediately and there is no need to send in your proxy or voting

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

direction card.

YOU CAN SAVE OUR COMPANY MONEY IF YOU USE THE VOTE BY INTERNET OR TELEPHONE OPTIONS.

- VOTE BY PROXY OR VOTING DIRECTION CARD

Shares eligible to be voted, and for which a properly signed proxy or direction card is returned, will be voted in accordance with the instructions specified on the proxy or voting direction card. If you do not mark any instructions, your shares will be voted in favor of proposals 1 and 2 and against proposals 3 and 4 for those stockholders holding a proxy; and in favor of proposal 2 and against proposals 3 and 4 for those stockholders holding a voting direction card.

WHO IS ENTITLED TO VOTE?

You are entitled to vote if our records show that you held your shares at the close of business on March 19, 2001. This date is known as the record date for determining who receives notice of the meeting and who is entitled to vote.

3

The following chart shows the number of shares of each class of our voting stock outstanding as of the record date, the number of holders of each class as of the record date entitled to vote at the meeting, the aggregate and per share votes for shares of each class for all matters on which the shares vote, and the class of directors the class is entitled to elect.

| TITLE OF CLASS | SHARES OUTSTANDING | AGGREGATE NUMBER OF VOTES | HOLDERS OF RECORD | VOTES PER SHARE | VOTING FOR DIRECTORS |
|--|-----------------------|---------------------------------|------------------------------------|-----------------------|---------------------------------------|
| Common Stock | 52,906,442 | 52,906,442 | 23,529 | 1 | Class elects 5 Public Directors |
| Class P ESOP Voting Junior Preferred Stock | 6,976,997 | 29,893,903 | 1 (ESOP Trustee) | 4.28 | -- |
| Class M ESOP Voting Junior Preferred Stock | 6,262,799 | 24,009,531 | 1 (ESOP Trustee) | 3.83 | -- |
| Class S ESOP Voting Junior Preferred Stock | 2,517,911 | 10,759,995 | 1 (ESOP Trustee) | 4.27 | -- |
| Class Pilot MEC Junior Preferred Stock | 1 | 1 | 1 (ALPA-MEC) | 1 | Class elects 1 ALPA Director |
| Class IAM Junior Preferred Stock | 1 | 1 | 1 (IAM) | 1 | Class elects 1 IAM Director |
| Class SAM Junior Preferred Stock | 3 | 3 | 2 (SAM Director and Senior Vice | 1 | Class elects 1 SAM Director |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | | | |
|--------------------------------|---|---|---------------------------|---|--------------------------------------|
| President-People) | | | | | |
| Class I Junior Preferred Stock | 4 | 4 | 4 (Independent Directors) | 1 | Class elects 4 Independent Directors |

HOW DO ESOP PARTICIPANTS VOTE?

Special voting rules will apply to ESOP participants who hold voting preferred stock through the ESOP Trustee. ESOP participants may vote by Internet, telephone or mail. Please consult your accompanying materials for information concerning the voting of these shares.

The P, M and S classes of ESOP voting preferred stock, held by a trust established under a tax-qualified employee stock ownership plan (called the qualified ESOP) that have been allocated to individual participants in the ESOP, will be voted by participants, as named fiduciaries under the Employee Retirement Income Security Act of 1974 on a confidential pass-through basis. The ESOP Trustee generally is obligated to vote as instructed by the participants to whom the voting preferred stock has been allocated, and the outstanding shares command the entire voting power of each class of voting preferred stock. The Class P voting preferred stock allocated to former employees who were members of ALPA will be voted by the ESOP Trustee. The ESOP Trustee will (except as may be

4

required by law) vote the unallocated or otherwise unvoted shares in this qualified ESOP in proportions directed by participants who give instructions to the ESOP Trustee for these shares. Each participant who is an employee has the right to give directions to the ESOP Trustee in the proportion that the participant's allocated shares bears to the allocated shares of all participants giving directions.

Shares held by the ESOP Trustee under a non-qualified employee stock ownership plan (called the supplemental ESOP) will be voted as instructed by the administrative committee appointed under the supplemental ESOP. The administrative committee will consider the views of participants concerning the vote, but is not required to take any particular action in response to those views.

WHAT CLASSES OF STOCK VOTE FOR WHICH MATTERS AND WHAT IS THE VOTE REQUIRED?

The holders of common stock; the P, M and S classes of voting preferred stock; and the Class Pilot MEC, IAM and SAM stocks will vote together as a single class on all items at the annual meeting except the election of directors. The presence in person or by proxy of the holders of a majority of the total voting power of the shares of all the classes outstanding at the record date is necessary to constitute a quorum at the meeting for all items of business other than the election of directors. The Class I stock does not vote on any matter other than the election of the Independent Directors (as defined in our restated certificate of incorporation, also called our charter).

The presence in person or by proxy of the holders of a majority of the total voting power of the outstanding shares entitled to vote on the election of a particular class of director(s) is necessary to constitute a quorum at the meeting for voting on that matter.

Under the Delaware General Corporation Law and our charter (1) the affirmative vote of the holders of the shares of capital stock present in person or by proxy at the meeting representing a plurality of the votes cast on the

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

matter will be required to elect the directors to be elected by the applicable class of capital stock, and (2) the affirmative vote of the holders of the shares of capital stock representing a majority of the votes present in person or by proxy at the meeting and entitled to be cast on the matter will be required to approve the other matters in this notice of meeting and proxy statement.

HOW DO ABSTENTIONS AND BROKER NON-VOTES WORK?

Abstentions will have the effect of a vote against the matters presented for a vote of the stockholders (other than the election of directors). This is because abstaining shares are considered present and unvoted, which means they have the same effect as votes against the matter. Abstentions have no effect on the election of directors. Broker non-votes will have no effect on the outcome of the vote on any of the matters presented for your vote and will not be counted for purposes of establishing a quorum.

HOW DOES THE PROXY VOTING PROCESS WORK?

If the proxy card is voted properly by using the Internet or telephone procedures specified or is properly returned by dating, signing and mailing, the proxy will be voted at

5

the annual meeting in accordance with the instructions indicated by it. Our Board does not know of any matters, other than as described in this notice of annual meeting and proxy statement, which are to come before the annual meeting. If a proxy is given, the persons named in the proxy will have authority to vote in accordance with their best judgment on any other matter that is properly presented at the meeting for action, including any proposal to adjourn or concerning the conduct of the meeting.

If a quorum is not present at the time the annual meeting is convened for any particular purpose, or if for any other reason we believe that additional time should be allowed for the solicitation of proxies, we may adjourn the meeting with your vote then present. The persons named in the proxy may vote any shares of capital stock for which they have voting authority in favor of an adjournment.

HOW IS MY PROXY VOTED IF I DO NOT INDICATE HOW TO VOTE?

If no instructions are indicated, proxies will be voted (1) for the election of directors of the class on which the shares represented by the proxy are entitled to vote, (2) for the appointment of Arthur Andersen LLP, (3) against the stockholder proposal concerning compensation of directors, and (4) against the stockholder proposal concerning certain business combinations.

HOW DO I REVOKE A PROXY?

Any proxy may be revoked by the person giving it at any time before it is voted. We have not established any specified formal procedure for revoking. A proxy may be revoked by a later proxy delivered using the Internet or telephone voting procedures or by mail to the Secretary. A proxy may also be revoked by written notice mailed to the Secretary. Attendance at the Annual Meeting will not automatically revoke a proxy, but a holder of common stock in attendance may request a ballot and vote in person, which revokes a prior granted proxy.

HOW ARE PROXIES BEING SOLICITED AND WHO PAYS SOLICITATION EXPENSES?

Proxies are being solicited by and on behalf of the Board. All expenses of the solicitation, including the cost of preparing and mailing this proxy

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

statement, will be borne by us. In addition to solicitation by use of mails, proxies may be solicited by our directors, officers and employees in person or by telephone or other means of communication. These individuals will not be additionally compensated, but may be reimbursed for out-of-pocket expenses associated with solicitation. Arrangements will also be made with custodians, nominees and fiduciaries for forwarding of proxy solicitation material to beneficial owners of common stock and voting preferred stock held of record, and we may reimburse these individuals for their reasonable expenses. To assure the presence in person or by proxy of the largest number of stockholders possible, we have engaged Georgeson Shareholder Communications Inc. to solicit proxies on our behalf. We are paying them a proxy solicitation fee of \$7,500 and reimbursing them for reasonable out-of-pocket expenses.

6

WHAT DO I NEED TO GET INTO THE ANNUAL MEETING?

- SHAREHOLDERS OF RECORD

If you are a shareholder of record on March 19, 2001, you (or your duly appointed proxy holder) are entitled to vote and attend the meeting. Certain procedures have been adopted to ensure that no inconvenience or delays are caused to the company's shareholders when entering the meeting.

If you are a record holder and do not have an admittance card with you at the meeting, you will be admitted upon verification of ownership at the shareholder's registration desk. The admission ticket is located on the lower portion of your proxy or voting direction card.

- SHAREHOLDERS THROUGH INTERMEDIARIES

Persons who own stock through brokers, trustees, plans or in "street name" and not directly through ownership of stock certificates are considered beneficial owners. Beneficial owners of record on March 19, 2001 can obtain admittance cards only at the shareholder's registration desk by presenting evidence of common stock ownership. This evidence could be a proxy from the institution that is the record holder of the stock or your most recent bank or brokerage firm account statement that includes the record date, along with proper identification.

Requests for proxies or voting direction from brokers, trustees or fiduciaries should be processed as described in the accompanying materials.

7

PROPOSAL NO. 1 ELECTION OF DIRECTORS

Except where you withhold authority, your proxy will be voted at our 2001 Annual Meeting of Stockholders or any adjournments or postponements for the election of the nominee(s) named below for a term of one year and until their successors are duly elected and qualified. Incumbent directors will hold office until the Annual Meeting and until their successors are elected and qualified, subject to the director's earlier death, retirement or removal. Our Board of Directors expects all nominees named below to be available for election.

DIRECTORS TO BE ELECTED BY COMMON STOCK

PUBLIC DIRECTORS

Five Public Directors are to be elected by the holders of common stock, par value \$.01 per share. Each nominee was previously elected by the holders of the

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

common stock (other than Mr. Farrell) and has served continuously as a public director since the date of his election. The term Public Director is used as defined in our charter.

If a nominee unexpectedly becomes unavailable before election, proxies from holders of common stock will be voted for the person designated by the Board or the appropriate board committee as required by our charter. No person other than our directors is responsible for the naming of nominees.

| NOMINEE | (1) PRINCIPAL OCCUPATION OR EMPLOYMENT (2) OTHER BUSINESS AFFILIATIONS | AGE | DIRECTOR SINCE |
|------------------|---|-----|-------------------|
| Rono J. Dutta | (1) President (1999) of the company and its wholly owned subsidiary, United Air Lines, Inc. Senior Vice President -- Planning (1994-1999). (2) Trustee, The Marsico Investment Fund | 49 | 1999 |
| James E. Goodwin | (1) Chairman and Chief Executive Officer (1999), President and Chief Operating Officer (1998) of the company and United. Senior Vice President -- North America (1995-1998). | 56 | 1998 |
| W. James Farrell | (1) Chairman (1996) and Chief Executive Officer (1995), Illinois Tools Works, Inc. (manufacturing and marketing of engineered components). (2) Director, Allstate Insurance Company, Illinois Tool Works, Inc., The Quaker Oats Company and Sears, Roebuck & Co. | 58 | -- |

8

| NOMINEE | (1) PRINCIPAL OCCUPATION OR EMPLOYMENT (2) OTHER BUSINESS AFFILIATIONS | AGE | DIRECTOR SINCE |
|----------------------|--|-----|-------------------|
| James J. O'Connor | (1) Chairman and Chief Executive Officer, Unicom Corporation (1994-1998) (holding company) and its wholly owned subsidiary, Commonwealth Edison Company (1980-1998) (supplier of electricity). (2) Director, Corning Incorporated, Smurfit-Stone Container Corporation and Tribune Company. | 64 | 1984 |
| Paul E. Tierney, Jr. | (1) General Partner, Darwin Capital Partners (investment management) (1999) and Managing Member, Development Capital, LLC (investment management) (1997). Managing Director, Gollust, Tierney and Oliver, Inc. (investment banking) (1992-1996) (2) Director, Liz Claiborne, Inc. | 58 | 1990 |

DIRECTORS TO BE ELECTED BY OTHER CLASSES OF STOCK

The following classes of directors are to be elected by the holder of certain classes of our stock other than common stock. THE HOLDERS OF COMMON STOCK DO NOT VOTE ON THE ELECTION OF THESE DIRECTORS. Each nominee was previously elected by the holders of the applicable class of our stock and has served continuously as a director since the first date of his or her election. If a nominee unexpectedly becomes unavailable before election, or we are notified that a substitute nominee has been selected, votes will be cast pursuant to the authority granted by the proxies from the respective holder(s) for the person who may be designated as a substitute nominee.

INDEPENDENT DIRECTORS -- ELECTED BY HOLDERS OF CLASS I STOCK

Four Independent Directors are to be elected by the four Independent Directors as the holders of our Class I stock. The Independent Director Nomination Committee has nominated each nominee and under a stockholders agreement among the holders of Class I stock, ALPA, the IAM and us, each holder has agreed to vote in favor of the nominees. No person, other than the Independent Director Nomination Committee, is responsible for the naming of nominees.

| NOMINEE | (1) PRINCIPAL OCCUPATION OR EMPLOYMENT (2) OTHER BUSINESS AFFILIATIONS | AGE | DIRECTOR SINCE |
|------------------------|---|-----|-------------------|
| John W. Creighton, Jr. | (1) Retired Chief Executive Officer and President (1997), Weyerhaeuser Company (forest products). President (1988-1997) and Chief Executive Officer (1991-1997), Weyerhaeuser. (2) Chairman, Unocal Corporation. | 68 | 1998 |

| NOMINEE | (1) PRINCIPAL OCCUPATION OR EMPLOYMENT (2) OTHER BUSINESS AFFILIATIONS | AGE | DIRECTOR SINCE |
|----------------------|--|-----|-------------------|
| Richard D. McCormick | (1) Chairman Emeritus (1999) and Chairman (1992-1999), US WEST, Inc. (telecommunications). President (1986-1998) and Chief Executive Officer (1991-1998), US WEST. (2) Director, Wells Fargo & Company and United Technologies Corporation. | 60 | 1994 |
| Hazel R. O'Leary | (1) President and Chief Operating Officer (2000), Blaylock & Partners (investment banking). President (1997-2000), | 63 | 1999 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

O'Leary & Associates (energy services and investment strategy). Secretary (1993-1997), U.S. Department of Energy (government).

(2) Director, The AES Corporation

| | | | | |
|---------------------|-----|--|----|------|
| John K. Van de Kamp | (1) | President, Thoroughbred Owners of California (trade association) (1996). Of Counsel, Dewey Ballantine (law firm) for the past five years. | 65 | 1994 |
|---------------------|-----|--|----|------|

ALPA DIRECTOR -- ELECTED BY CLASS PILOT MEC STOCK

One ALPA Director (as defined in our charter) is to be elected by the United Airlines Pilots Master Executive Council, ALPA, the holder of our Class Pilot MEC stock. The ALPA-MEC has nominated and intends to re-elect Frederick C. Dubinsky as the ALPA Director.

| NOMINEE | (1) PRINCIPAL OCCUPATION OR EMPLOYMENT (2) OTHER BUSINESS AFFILIATIONS | AGE | DIRECT SINCE |
|-----------------------|---|-----|-----------------|
| Frederick C. Dubinsky | (1) Chairman, ALPA-MEC (labor union) (2000). Captain, B747-400, United, for the past five years. | 58 | 20 |

10

IAM DIRECTOR -- ELECTED BY CLASS IAM STOCK

One IAM Director (as defined in our charter) is to be elected by the International Association of Machinists and Aerospace Workers, the holder of our Class IAM stock. The IAM has nominated and intends to re-elect John F. Peterpaul as the IAM Director.

| NOMINEE | (1) PRINCIPAL OCCUPATION OR EMPLOYMENT (2) OTHER BUSINESS AFFILIATIONS | AGE | DIRECT SINCE |
|-------------------|---|-----|-----------------|
| John F. Peterpaul | (1) Retired General Vice President, IAM (labor union), for the past five years. | 65 | 1994 |

SALARIED/MANAGEMENT EMPLOYEE DIRECTOR--ELECTED BY CLASS SAM STOCK

One Salaried/Management Employee Director (as defined in our charter) is to be elected by the holders of our Class SAM stock, who are Deval L. Patrick, the Salaried/ Management Employee Director, and William P. Hobgood, our Senior Vice President-People. Mr. Patrick has been nominated for re-election by the "System Roundtable," a body of salaried and management employees of United empowered to review issues relating to us and how those issues effect the salaried and

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

management employees. Under a stockholders agreement among the holders of Class SAM stock and us, each holder has agreed to vote in favor of the System Roundtable nominee.

| NOMINEE | (1) PRINCIPAL OCCUPATION OR EMPLOYMENT | AGE | DIRECT SINCE |
|------------------|---|-----|-----------------|
| | (2) OTHER BUSINESS AFFILIATIONS | | |
| Deval L. Patrick | (1) Executive Vice President and General Counsel, The Coca Cola Company, Inc. (beverage company) (4/1/01). Vice President & General Counsel, Texaco Inc. (oil/energy company) (1999-3/31/01). Partner, Day, Berry & Howard (law firm) (1997-1999). Assistant Attorney General, Civil Rights Division, U.S. Department of Justice (law enforcement) (1994-1997). | 44 | 19 |

11

CERTAIN INFORMATION CONCERNING OUR BOARD OF DIRECTORS

Our Board of Directors held a total of 10 meetings in 2000. All directors attended 75 percent or more of the board meetings and board committee meetings of which they were members.

COMMITTEES

The Board of Directors has Executive, Audit, Compensation, Compensation Administration, CAP, Labor, Independent Director Nomination, Outside Public Director Nomination, Pension and Welfare Plans Oversight and Transaction Committees. Below is a brief description of the functions performed, the number of meetings held and the names of committee members.

| NAME AND FUNCTIONS OF COMMITTEE | MEETINGS IN 2000 |
|---|---------------------|
| EXECUTIVE | 2 |
| <ul style="list-style-type: none"> - authorized to exercise the powers of the Board in management of our business and affairs, with certain exceptions - responsible for safety and security oversight for United - reviews Board effectiveness and oversees compensation arrangements for non-employee directors - administers the directors plan - reviews management succession planning for certain senior positions - acts as a search committee and recommends to Board appointment of a successor CEO (requires four votes, excluding Mr. Goodwin) | |
| AUDIT | 2 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

- reviews and discusses with management and independent auditors our annual financial statements prior to publication, financial reporting practices and results of annual external audit
- reviews work of the independent auditors, scope of annual external audit and the auditor's independence
- makes annual recommendations to our Board for appointment of independent public accountants for the coming year
- reviews the effectiveness of our financial and accounting functions, organization, operations and management and adequacy of internal accounting controls
- reviews major accounting policies and significant judgments affecting the financial statements
- establishes and reviews the adequacy of our code of business conduct and corporate compliance programs
- reviews and reassesses adequacy of this committee's charter on an annual basis

12

| NAME AND FUNCTIONS OF COMMITTEE | MEETINGS IN 2000 |
|--|---------------------|
| COMPENSATION | 7 |
| <ul style="list-style-type: none"> - reviews and approves compensation and benefits of our officers - reviews general policy matters relating to compensation and benefits of our non-union employees - administers our equity incentive compensation plans, except for responsibilities reserved for the Compensation Administration Committee | |
| COMPENSATION ADMINISTRATION | 7 |
| <ul style="list-style-type: none"> - administers our stock option plans and executive compensation programs to the extent these functions cannot or are not appropriate to be performed by the Compensation Committee in light of any provision of the Internal Revenue Code, securities laws or other applicable laws or regulations | |
| CAP | 1 |
| <ul style="list-style-type: none"> - oversees implementation of our Competitive Action Plan to improve United's competitiveness on short-haul routes under which United Shuttle-Registered Trademark- was established - approves on our behalf any modifications to the Competitive Action Plan, other than those matters reserved to the Labor Committee - approves modifications to Salaried and Management Employee Investment (as defined in our charter) (vote must include two union directors and all Outside Public Directors, as | |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

defined in our charter)

LABOR

11

- reviews and approves the entering into of, and modifications and amendments to, collective bargaining agreements to which we are a party, with certain exceptions

INDEPENDENT DIRECTOR NOMINATION

2

- nominates candidates to become Independent Director members of the Board
- fills vacancies in Independent Director positions
- appoints Independent Directors to serve on Board Committees (nominations and appointments require vote of majority of Independent Directors plus one union director)

OUTSIDE PUBLIC DIRECTOR NOMINATION

6

- nominates candidates to become Outside Public Director members of the Board
- fills vacancies in Outside Public Director position
- appoints Outside Public Directors to serve on Board Committees

13

| NAME AND FUNCTIONS OF COMMITTEE | MEETINGS IN 2000 |
|---------------------------------|------------------|
|---------------------------------|------------------|

PENSION AND WELFARE PLANS OVERSIGHT

2

- oversees our compliance with laws governing employee benefit plans that we maintain

TRANSACTION

0

- evaluates and advises the Board on any proposed merger or consolidation of us with or into, the sale, lease or exchange of all or substantially all of our property or assets to, or a significant business transaction with, any Labor Affiliate (as defined in our charter)

COMMITTEE MEMBERSHIP

| AUDIT | CAP | COMP | COMP ADMIN | EXECUTIVE | INDEPENDENT DIRECTOR NOMINATION | LAB |
|-------|-----|------|---------------|-----------|---------------------------------------|-----|
|-------|-----|------|---------------|-----------|---------------------------------------|-----|

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | | | | | | |
|---------------------------|----|----|----|----|---|----|---|---|
| John W. Creighton, Jr. | x | | x | x | | Ch | | x |
| Frederick C. Dubinsky | | x | x | | x | x | | |
| Rono J. Dutta | | | | | | | | |
| James E. Goodwin | | x | x | | | Ch | | C |
| Richard D. McCormick | x | | Ch | Ch | x | | x | |
| John F. McGillicuddy | x | x | | | x | | | |
| James J. O'Connor | x | x | x | x | | | | |
| Hazel R. O'Leary | x | x | | | | | x | |
| Deval L. Patrick | | | x | | | | x | |
| John F. Peterpaul | | x | x | | x | | x | |
| Paul E. Tierney, Jr. | Ch | x | | | | | | x |
| John K. Van de Kamp | x | Ch | | | x | | x | |

COMMITTEE MEMBERSHIP
PENSION
&
WELFARE
PLANS
OVERSIGHT TRANSACTION

| | | | | | | | | |
|---------------------------|----|----|--|--|--|--|--|--|
| John W. Creighton, Jr. | | x | | | | | | |
| Frederick C. Dubinsky | x | | | | | | | |
| Rono J. Dutta | x | | | | | | | |
| James E. Goodwin | | | | | | | | |
| Richard D. McCormick | x | x | | | | | | |
| John F. McGillicuddy | | Ch | | | | | | |
| James J. O'Connor | x | x | | | | | | |
| Hazel R. O'Leary | x | x | | | | | | |
| Deval L. Patrick | Ch | | | | | | | |
| John F. Peterpaul | x | | | | | | | |
| Paul E. Tierney, Jr. | | x | | | | | | |
| John K. Van de Kamp | x | x | | | | | | |

Key: x = Current Committee Assignment

Ch = Chairman

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION; CERTAIN
RELATIONSHIPS AND RELATED TRANSACTIONS

Mr. Goodwin and Capt. Dubinsky serve on the Compensation Committee, but not the Compensation Administration Committee. Mr. Goodwin and Capt. Dubinsky are employees of ours. Capt. Dubinsky is also the Chairman of the ALPA-MEC and an officer of ALPA. ALPA and we are parties to a collective bargaining agreement for our pilots represented by ALPA.

14

DIRECTOR COMPENSATION

We do not pay directors who are employees of the company additional compensation for their services as directors. In 2000, compensation for non-employee directors included the following:

- annual retainer of \$18,000
- \$900 for each board and board committee meeting attended
- annual retainer of \$2,700 to committee chairmen (other than chair of Compensation Administration Committee)
- expenses of attending board and committee meetings
- 400 shares of common stock each year
- 189 deferred stock units representing common stock each year

Under our stock ownership guidelines, our directors are to keep the 400 shares while they are on the Board. They may also elect to receive some or all of their cash retainers and fees in common stock, as well as defer their stock and cash compensation for tax purposes. The deferred stock units are unfunded and are not settled until after he or she leaves the Board.

We consider it important for our directors to understand our business and have exposure to our operations and employees. For this reason, we provide free transportation and free cargo shipment on United to our directors and their spouse and eligible dependent children. We reimburse our directors for income taxes resulting from actual use of the travel and shipment privileges. A director who retires from the Board with at least five years of company creditable service will receive free travel and cargo benefits for life, subject to certain exceptions.

The cost of this policy in 2000 for each director, including cash payments made in January 2001 for income tax liability, was as follows:

NAME COST(\$) NAME COST(\$)

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | |
|------------------------|--------|----------------------|--------|
| John W. Creighton, Jr. | 6,889 | James J. O'Connor | 47,217 |
| Frederick C. Dubinsky | 51,003 | Hazel R. O'Leary | 2,124 |
| Rono J. Dutta | 41,253 | Deval L. Patrick | 63,958 |
| James E. Goodwin | 1,688 | John F. Peterpaul | 8,393 |
| Richard D. McCormick | 51,967 | Paul E. Tierney, Jr. | 75,906 |
| John F. McGillicuddy | 25,155 | John K. Van de Kamp | 31,338 |

15

BENEFICIAL OWNERSHIP OF SECURITIES

CERTAIN BENEFICIAL OWNERS

The following table shows the number of shares of our voting securities owned by any person or group known to us as of March 19, 2001, to be the beneficial owner of more than 5% of any class of our voting securities.

| NAME AND ADDRESS OF BENEFICIAL OWNER | TITLE OF CLASS | AMOUNT AND NATURE OF BENEFICIAL OWNERSHIP (1) |
|--|---|---|
| State Street Bank and Trust Company, Trustee 225 Franklin Street Boston, MA 02110 | Common Stock Class P ESOP Voting Junior Preferred Stock Class M ESOP Voting Junior Preferred Stock Class S ESOP Voting Junior Preferred Stock | 55,711,524 (2) 6,633,389 (2) 5,920,671 (2) 2,435,175 (2) |
| AXA Conseil Vie Assurance Mutuelle 100-101 Terrasse Boieldieu 92042 Paris La Defense France | Common Stock | 14,950,040 (3) |
| AXA Assurances I.A.R.D. Mutuelle & AXA Assurances Vie Mutuelle 21, rue de Chateaudun 75009 Paris France | | |
| AXA Courtage Assurance Mutuelle 26, rue Louis le Grand 75002 Paris France | | |
| AXA 25, avenue Matignon 75008 Paris France | | |
| AXA Financial, Inc. | | |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

1290 Avenue of the Americas
New York, NY 10104

| | | |
|---|---|---------------|
| PRIMECAP Management Company 225 South Lake Avenue, Suite 400 Pasadena, CA 91101 | Common Stock | 3,850,720 (4) |
| Capital Group International, Inc. 11100 Santa Monica Blvd. Los Angeles, CA 90025 | Common Stock | 3,137,190 (5) |
| State Board of Administration of Florida, Florida Retirement System 1801 Hermitage Blvd., Suite 100 P.O.Box 13300 Tallahassee, FL 32317-3300 | Common Stock | 2,862,275 (6) |
| United Airlines Pilots Master Executive Council Air Line Pilots Association, International 6400 Shafer Court, Suite 700 Rosemont, IL 60018 | Class Pilot MEC Junior Preferred Stock | 1 |

16

| NAME AND ADDRESS OF BENEFICIAL OWNER | TITLE OF CLASS | AMOUNT AND NATURE OF BENEFICIAL OWNERSHIP (1) |
|--|-------------------------------------|--|
| International Association of Machinists and Aerospace Workers District #141 9000 Machinists Place Upper Marlboro, MD 20722 | Class IAM Junior Preferred Stock | 1 |
| Deval L. Patrick UAL Corporation P.O. Box 66919 Chicago, IL 60666 | Class SAM Junior Preferred Stock | 2 |
| William P. Hobgood Senior Vice President-People United Airlines P.O. Box 66100 Chicago, IL 60666 | Class SAM Junior Preferred Stock | 1 |
| John W. Creighton, Jr. 1000 Second Avenue Suite 3700 Seattle, WA 98104 | Class I Junior Preferred Stock | 1 |
| Richard D. McCormick US WEST, Inc. | Class I Junior Preferred Stock | 1 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

3200 Cherry Creek South Drive
Denver, CO 80209

| | | |
|---|-----------------------------------|---|
| Hazel R. O'Leary Blaylock & Partners 609 5th Avenue New York, NY 10017 | Class I Junior Preferred Stock | 1 |
| <hr/> | | |
| John K. Van de Kamp Dewey Ballantine 333 S. Hope Street Los Angeles, CA 90071-3003 | Class I Junior Preferred Stock | 1 |

- (1) Shares of Class Pilot MEC, Class IAM and Class SAM stock elect one ALPA, IAM and Salaried/Management Employee Director, respectively, and have one vote on all matters submitted to the holders of common stock other than the election of directors. Shares of Class I stock elect four Independent Directors and do not vote on other matters except as required by law.
- (2) Based on Schedule 13G dated February 12, 2001, in which reporting person reported that (1) as trustee under the ESOP, it had shared voting power over 6,633,389 shares of Class P ESOP Voting Junior Preferred Stock representing 25.4% of our voting power, 5,920,671 shares of Class M ESOP Voting Junior Preferred Stock representing 20.4% of our voting power, and 2,435,175 shares of Class S ESOP Voting Junior Preferred Stock (Class P, M and S voting stocks referred to as the voting preferred stocks) representing 9.2% of our voting power, and shared dispositive power over 12,218,682 shares of

17

Class 1 ESOP Convertible Preferred Stock and 1,520,606 shares of Class 2 ESOP Convertible Preferred Stock, each convertible into quadruple that number of shares of common stock, as well as 5,995 shares of common stock issuable upon conversion of the voting preferred stocks, and (2) as trustee acting in various fiduciary capacities, it had sole dispositive power over 404,498 shares of common stock, shared dispositive power over 891 shares, sole voting power for 336,167 shares and shared voting power over 6,817 shares. The reporting person disclaims beneficial ownership of all shares reported. Voting power of voting preferred stocks is limited to matters other than the vote for directors.

- (3) Based on Schedule 13G/A (Amendment No. 15) dated February 12, 2001, in which AXA Conseil Vie Assurance Mutuelle, AXA Assurances I.A.R.D. Mutuelle, AXA Assurances Vie Mutuelle, and AXA Courtage Assurance Mutuelle, as a group, AXA and AXA Financial, Inc. reported sole voting power for 3,650,540 shares, shared voting power for 7,216,200 shares and sole dispositive power for 14,950,040 shares.
- (4) Based on Schedule 13G dated March 31, 2000, in which reporting person reported sole voting power for 120,720 shares and sole dispositive power for 3,850,720 shares.
- (5) Based on Schedule 13G dated February 9, 2001, in which reporting person reported sole voting power for 3,077,290 shares and sole dispositive power for 3,137,190 shares.
- (6) Based on Schedule 13G dated February 6, 2001, in which reporting person reported sole voting and dispositive power for 2,862,275 shares.

DIRECTORS AND EXECUTIVE OFFICERS

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

The following table sets forth the number of shares of common stock and of voting preferred stock held in the ESOP owned as of March 19, 2001, by our directors, and executive officers included in the Summary Compensation Table, and by our directors and executive officers as a group. Unless we say otherwise in a footnote, the owner exercises sole voting and investment power over the securities (other than unissued securities which ownership we have imputed to the owner). Some of our directors and executive officers also own shares of other classes of our preferred stock as shown in the table above.

18

| NAME OF DIRECTOR OR EXECUTIVE OFFICER AND GROUP | COMMON STOCK BENEFICIALLY OWNED (1) | PERCENT OF CLASS | VOTING PREFERRED S BENEFICIALLY OWNED |
|---|---|---------------------|--|
| John W. Creighton, Jr. | 6,075 | * | |
| Frederick C. Dubinsky | 5,712 | * | 1 |
| Rono J. Dutta | 179,528 | * | 1 |
| W. James Farrell | 0 | * | |
| James E. Goodwin | 390,820 | * | 1 |
| Richard D. McCormick | 8,979 | * | |
| John F. McGillicuddy | 9,046 | * | |
| James J. O'Connor | 8,599 | * | |
| Hazel R. O'Leary | 1,517 | * | |
| Deval L. Patrick | 3,940 | * | |
| John F. Peterpaul | 3,837 | * | |
| Paul E. Tierney, Jr. | 39,432 | * | |
| John K. Van de Kamp | 3,893 | * | |
| Douglas A. Hacker | 303,905 | * | 1 |
| Francesca M. Maher | 96,276 | * | 1 |
| Andrew P. Studdert | 151,945 | * | |
| Directors and Executive Officers as a Group (17 persons) | 1,221,323 | 2.3 | 9 |

* Less than 1%

(1) This number includes (a) deferred stock units for Creighton 3,939; McCormick 6,781; McGillicuddy 6,446; O'Connor 2,799; O'Leary 1,117; Patrick 3,940;

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Peterpaul 1,437; Tierney 3,616; and Van de Kamp 3,893 (which reflects beneficial ownership of common stock represented by deferred stock units under the UAL Corporation 1995 Directors Plan); (b) options exercisable within 60 days of March 19, 2001 for Dutta 138,449; Goodwin 287,537; Hacker 240,249; Maher 84,475; Studdert 110,474; and for the group 866,684; (c) common stock issuable upon conversion of ESOP preferred for Dubinsky 5,712; Dutta 5,660; Goodwin 7,588; Hacker 7,192; Maher 4,306; Studdert 3,979; and for the group 36,000 (see footnote 2); (d) for Mr. Goodwin, 10,000 held indirectly by his wife; (e) for Mr. Dutta, 88 held indirectly by a United 401(k) plan (as of December 31, 2000); and (f) for Ms. Maher, 4,320 held indirectly by her husband.

- (2) Reflects beneficial ownership through the ESOP of (a) Class P Voting Stock for Mr. Dubinsky, and (b) Class S Voting Stock for Messrs. Dutta, Goodwin, Hacker and Studdert and Ms. Maher, and for directors and executive officers as a group. Represents less than 1%.

19

AUDIT COMMITTEE

GENERAL

Our Audit Committee is comprised of seven independent members as independence is defined in the NYSE listing rules. Our Audit Committee has adopted a written charter that was approved by our Board in February 2001. A copy of this charter is included as Appendix A. The charter specifies the scope of the Audit Committee's responsibilities and how it should carry out those responsibilities.

AUDIT COMMITTEE REPORT

UAL CORPORATION

UAL Audit Committee Report

To the Board Of Directors of UAL Corporation:

We have reviewed and discussed with management the company's audited financial statements as of and for the year ended December 31, 2000.

We have discussed with Arthur Andersen LLP, the company's independent auditors, the matters required to be discussed by Statement of Auditing Standards No. 61, COMMUNICATION WITH AUDIT COMMITTEES, as amended, by the Auditing Standards Board of the American Institute of Certified Public Accountants.

We have received and reviewed the written disclosures and the letter from Arthur Andersen LLP required by Independence Standard No. 1, INDEPENDENCE DISCUSSIONS WITH AUDIT COMMITTEES, as amended by the Independent Standards Board, and have discussed with Arthur Andersen LLP its independence.

Based on the reviews and discussions referred to above, we recommend to the Board of Directors that the financial statements referred to above be included in the company's Annual Report on Form 10-K for the year ended December 31, 2000.

Paul E. Tierney, Jr., Chairman
John W. Creighton, Jr.
Richard D. McCormick

James J. O'Connor
Hazel R. O'Leary
John K. Van de Kamp

John F. McGillicuddy

20

UAL CORPORATION
RELATIVE MARKET PERFORMANCE
TOTAL RETURN 1996-2000

[GRAPH]

| | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|---------------------|--------|--------|--------|--------|--------|--------|
| UAL Corp | 100.00 | 140.06 | 207.28 | 133.75 | 173.81 | 89.02 |
| S&P 500 Index | 100.00 | 122.96 | 163.98 | 210.85 | 255.21 | 231.98 |
| D-J Airline Group * | 100.00 | 110.84 | 184.90 | 180.74 | 177.93 | 251.59 |

Source: Compustat Database

* Alaska Air, AMR, Delta, Southwest, USAirways

21

EXECUTIVE COMPENSATION
UAL CORPORATION COMPENSATION AND
COMPENSATION ADMINISTRATION COMMITTEES REPORT

WHAT IS THE COMPANY'S COMPENSATION PHILOSOPHY FOR 2000?

The company's executive compensation program is designed to:

- attract, retain and motivate top quality and experienced executives
- provide industry competitive compensation opportunities and
- support a pay-for-performance culture.

WHAT IS THE STRUCTURE OF THE COMPENSATION PROGRAM?

A review of the company's executive compensation programs was undertaken in order to ensure that the program was market-competitive. As a result of this review, a number of changes were made to the senior management compensation program for 2000. These changes included:

- The officer compensation program in total is primarily focused on promoting pay-for-performance and emphasizing pay-at-risk, and oriented toward stockholder interests through the use of long-term stock-based incentives that create a direct linkage between officer rewards and increased stockholder value.
- Targeting each element of total compensation (i.e., base salary, annual bonus, stock options) at median levels paid by other major industrial corporations comparable to the company in revenue size and scope of operations. For those executive positions deemed to be unique to the airline industry, the company targeted the median, adjusted for size, of

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

the other major airlines.

- Enhancing the annual incentive program to include financial, operational, customer satisfaction and employee satisfaction goals.
- Maximizing the tax deductibility of compensation paid to our employees covered by Internal Revenue Code Section 162(m), with certain exceptions.

In addition, long term incentive arrangements for executives of United NewVentures, Inc. have been established to closely align compensation with the increased value of that business as discussed below.

WHAT WERE THE RESULT OF THESE CHANGES TO EXECUTIVES?

These changes resulted in increased base salaries, bonus opportunities (for achieving target performance) and reduced stock option awards for most of the executives. Nonetheless, the changes provide a competitive level of secure cash compensation, while offering a significant level of performance-based cash and stock incentive compensation. The overall objective of the program is to drive improved performance that will lead to an increase in the return for all stockholders.

In October 2000, Mr. Hacker, the company's Executive Vice President and Chief Financial Officer, also became the President of our newly created, wholly owned subsidiary,

22

United NewVentures, Inc. In connection with his dual responsibilities, Mr. Hacker's stock option awards will be adjusted to reflect the compensation arrangement with United NewVentures as described below.

HOW ARE BASE SALARIES DETERMINED?

With the introduction of the new executive compensation program, the officers' base salaries were increased to make them competitive with general industry and the airlines. These increases were the result of very minimal changes in compensation since 1994 due to salary increase constraints established as part of the ESOP and the reconfiguration of the new executive compensation program.

HOW ARE BONUSES DETERMINED?

The new incentive program, which was approved by the shareholders in May 2000, was created to support the company's strategic objectives and reward individual performance. On an annual basis, the threshold, target and maximum performance levels for financial, operational, customer satisfaction and employee satisfaction goals are set. The incentive bonus payout is adjusted based on the company's performance results for each of these goals. The individual assessment for each executive officer is based upon, among other things, an appraisal prepared annually on his or her overall performance in relation to their assigned responsibilities. This assessment may be used to adjust individual awards. The incentive program allows for the deferral, at the participant's election, of all or a portion of his or her award in UAL common stock or cash. A participant who elects a stock deferral is entitled to a deferred stock credit valued at 120% of the dollar amount deferred. Deferred stock units in excess of 100% of award value will be forfeited if the units are withdrawn within five years of the award year.

The CEO recommends to the Compensation Committee (or the Compensation Administration Committee for awards intended to qualify under Section 162(m) of the Internal Revenue Code) incentive awards for each executive officer. The

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

awards for the executive officers are then made by the Compensation Committee (or the Compensation Administration Committee for awards intended to qualify under Section 162(m) of the Internal Revenue Code) based on a pre-established formula.

In 2001 each of the executive officers received an incentive compensation award for 2000 performance, which was granted under the performance plan terms described above.

HOW ARE STOCK OPTIONS DETERMINED?

The stock compensation program is comprised entirely of annual stock options. Option grants are determined in consideration of individual performance and contribution and general industry and airline practice. The CEO recommends stock option grants for each executive officer to the Compensation Committee (or the Compensation Administration Committee, in the case of awards which qualify for certain exemptions from Section 16 of the Securities Exchange Act pursuant to Rule 16b-3 or Section 162(m) qualified grants). The Committee determines stock awards for the CEO based upon a comparable process and makes a final determination on stock awards for the executive officers.

Stock options may not be granted at less than fair market value on the date of grant. Stock options carry a 10-year term and typically vest ratably over a four-year period. The

23

company's stock option plan includes provisions to preserve, to the maximum extent possible, the deductibility by the company of amounts awarded under the plan.

The company's executive officers received a stock option grant in 2000, subject to the company's normal vesting schedule, in full compliance with Section 162(m) of the Internal Revenue Code. As part of the creation of United NewVentures, a Long Term Incentive Plan (LTIP) was adopted by United NewVentures to reward all of its employees for its share of the incremental net increase in value of the United NewVentures asset portfolio. As a result of Mr. Hacker's duties as President of United NewVentures and in connection with his compensation arrangement, the value of his future stock option grants in the company will be reduced by 50%. Under the LTIP, Mr. Hacker will receive 1% of United NewVentures' share of the net value created of United NewVentures' asset portfolio. Any payout under the LTIP would occur at the end of its four-year term or earlier in the event of a public offering relating to the United NewVentures business or other liquidating event. Payments under the LTIP will not qualify for Section 162(m) of the Internal Revenue Code treatment.

DOES THE COMPANY USE RESTRICTED STOCK AS AN ELEMENT OF THE COMPENSATION PROGRAM?

The company has eliminated restricted stock as a component of its normal compensation program. However, to enable the company to attract high quality management at the most senior officer levels, sign-on compensation packages for these officers at the time of hiring may include cash and restricted or other stock awards in addition to compensation of the types described above. In addition, restricted stock may be used for a limited number of United employees in response to compelling business requirements, such as for recruitment, retention or promotion of key management employees.

HOW HAS THE COMPANY RESPONDED TO IRS LIMITS ON DEDUCTIBILITY OF COMPENSATION?

Section 162(m) of the Internal Revenue Code limits the tax deductibility of compensation in excess of \$1 million paid to certain executive officers, unless the payments are made under plans that satisfy the technical requirements of the

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Code.

Stock options and annual bonuses are designed so that the compensation paid will be tax deductible to the company. The Committee believes that performance-based pay over \$1 million is sometimes required to attract and retain executives in a competitive marketplace. The company has not paid any non-deductible compensation in excess of \$1 million. The Committee reserves the right to determine when and if it is in the company's best interest to forego deductibility.

DOES THE COMPANY REQUIRE ITS EXECUTIVE OFFICERS TO HOLD STOCK IN THE COMPANY?

To encourage accumulation and retention of common stock by officers, guidelines have been adopted providing for the minimum ownership of common stock at the following multiples of annual salary:

- Chairman and Chief Executive Officer, five times;
- President and Executive Vice Presidents, three times; and
- Senior Vice Presidents, two times.

24

Unexercised stock options, unvested restricted stock and ESOP stock ownership are not recognized for purposes of these guidelines.

WHAT WAS THE BASIS FOR MR. GOODWIN'S 2000 COMPENSATION?

BASE SALARY. Under his employment agreement, Mr. Goodwin received an increase in annual base salary to \$900,000 on April 13, 2000. This increase was awarded to reflect general industry and airline compensation for CEOs in companies with comparable revenue, and his individual performance.

ANNUAL BONUS. Under his employment agreement, Mr. Goodwin is eligible to receive an annual bonus, as CEO, as determined by the Compensation Administration Committee under the company's performance incentive compensation plan. His target bonus can be no less than 100% of the maximum percentage permitted under the incentive plan with an additional 20% over target bonus for superior performance that may be paid outside of the plan. Mr. Goodwin received an incentive award in 2001 for 2000 performance, which was awarded under the performance incentive plan terms according to the formula described above. Mr. Goodwin's incentive award was based on two components: company performance and individual performance consistent with the performance incentive plan approved by shareholders in May 2000.

The company's earnings for 2000 were such that allowed for an award under the plan subject to individual performance. In addition, the company met certain of its employee goals and its minimum financial goal under the performance plan, while not achieving the threshold for its operational and customer satisfaction goals.

STOCK OPTIONS. Mr. Goodwin was granted a stock option grant in 2000 for 180,000 shares of the company's common stock that will vest at 25% over the next four years. The value of the grant was determined to bring Mr. Goodwin's total compensation opportunity to that which is competitive to a CEO in a similar sized company.

DO THE COMMITTEES SEEK OUTSIDE, INDEPENDENT ADVICE ON COMPENSATION MATTERS?

The Compensation Committee and Compensation Administration Committee consult with independent compensation advisors on executive compensation matters. The

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Committees also have access to competitive data on compensation levels for officer positions.

UAL CORPORATION COMPENSATION COMMITTEE

| | |
|--------------------------------|-------------------|
| Richard D. McCormick, Chairman | James J. O'Connor |
| John W. Creighton, Jr. | Deval L. Patrick |
| Frederick C. Dubinsky | John F. Peterpaul |
| James E. Goodwin | |

UAL CORPORATION COMPENSATION ADMINISTRATION COMMITTEE

| | |
|--------------------------------|-------------------|
| Richard D. McCormick, Chairman | James J. O'Connor |
| John W. Creighton, Jr. | |

25

SUMMARY COMPENSATION TABLE

| NAME AND PRINCIPAL POSITION | YEAR | ANNUAL COMPENSATION | | | LONG TERM COMPEN | |
|--------------------------------|------|---------------------|---------------|---|--|---|
| | | SALARY (\$) | BONUS (\$) | OTHER ANNUAL COMPENSATION (\$)(2) | RESTRICTED STOCK AWARDS (\$)(3) | SECURITIES UNDERLYING OPTIONS/SARS (#) |
| James E. Goodwin | 2000 | 843,528 | 225,000 | 60,877 | 0 | 180,000 |
| Chairman and Chief | 1999 | 572,843 | 580,000 | 446 | 3,912,500 | 251,700 |
| Executive Officer | 1998 | 306,374 | 309,500 | 4,586 | 0 | 49,500 |
| Rono J. Dutta | 2000 | 556,379 | 118,062 | 39,739 | 0 | 78,000 |
| President | 1999 | 351,596 | 280,000 | 29,542 | 1,581,250 | 65,300 |
| Douglas A. Hacker | 2000 | 464,583 | 109,316 | 9,001 | 0 | 65,000 |
| Executive Vice | 1999 | 344,546 | 245,000 | 9,001 | 1,581,250 | 65,300 |
| President and Chief | 1998 | 311,449 | 227,400 | 9,001 | 0 | 32,150 |
| Financial Officer | | | | | | |
| Andrew P. Studdert | 2000 | 451,042 | 85,586 | 4,634 | 0 | 65,000 |
| Executive Vice | 1999 | 294,311 | 210,000 | 7,628 | 1,581,250 | 45,800 |
| President and Chief | 1998 | 240,514 | 186,200 | 6,135 | 0 | 24,150 |
| Operating Officer | | | | | | |
| Francesca M. Maher | 2000 | 296,745 | 60,477 (1) | 9,756 | 2,419 (1) | 26,000 |
| Senior Vice | 1999 | 242,338 | 150,000 | 9,592 | 0 | 42,100 |
| President, General | | | | | | |
| Counsel and | | | | | | |
| Secretary | | | | | | |

(1) Ms. Maher elected to receive a portion of her 2000 incentive award in

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

deferred stock units under our incentive program. As a result of this election, she was credited with a restricted stock unit award in 2001. These units are subject to forfeiture if withdrawn prior to January 1, 2006.

- (2) For Mr. Goodwin, amount includes \$23,000 in 2000 for financial advisory services.
- (3) The number and value of restricted stock holdings at December 31, 2000 is: Mr. Goodwin, 40,000 units, \$1,557,600; each of Messrs. Dutta, Hacker and Studdert, 25,000 shares, \$973,500. Mr. Goodwin's grant vests in five equal annual installments, the first of which began July 13, 2000; the others vest 100% five years from the date of grant. Dividends are paid on these restricted shares to the extent paid on our common stock.
- (4) Amounts include value of shares of ESOP preferred stock allocated to the officer's account for 2000, 1999 and 1998 (as applicable) as follows, based upon the applicable year-end closing price of common stock multiplied by the number of shares of common stock issuable upon conversion of ESOP preferred stock: Mr. Goodwin, \$46,650, \$138,527, \$66,253; Mr. Dutta, \$24,922, \$86,948; Mr. Hacker, \$22,313, \$94,549, \$71,625; Mr. Studdert, \$18,730, \$75,468, \$52,764; and Ms. Maher, \$14,057, \$63,213. Balance represents compensation for split dollar insurance program premiums.

26

OPTION GRANTS IN 2000

This table gives information about stock options we granted during 2000 to the officers named in the Summary Compensation Table. The hypothetical present values of stock options granted in 2000 are calculated under a modified Black-Scholes model, a mathematical formula used to value options. The actual amount realized upon exercise of stock options will depend upon the amount by which the market price of common stock on the date of exercise is greater than the exercise price. The officers will not be able to realize a gain from the stock options granted unless, during the exercise period, the market price of common stock is above the exercise price of the options.

| NAME | NUMBER OF SECURITIES UNDERLYING OPTIONS GRANTED (#) (1) | % OF TOTAL OPTIONS GRANTED TO EMPLOYEES IN FISCAL YEAR | EXERCISE OR BASE PRICE (\$/SH) | EXPIRATION DATE | HYPOTHETICAL PRESENT VALUE DATE OF GRANT \$ (2) |
|--------------------|---|--|---|--------------------|--|
| James E. Goodwin | 180,000 | 12.4 | 53.25 | 2/22/10 | 3,204,000 |
| Rono J. Dutta | 78,000 | 5.4 | 53.25 | 2/22/10 | 1,388,400 |
| Douglas A. Hacker | 65,000 | 4.5 | 53.25 | 2/22/10 | 1,157,000 |
| Andrew P. Studdert | 65,000 | 4.5 | 53.25 | 2/22/10 | 1,157,000 |
| Francesca M. Maher | 26,000 | 1.8 | 53.25 | 2/22/10 | 462,800 |

- (1) All options become exercisable in four equal annual installments commencing February 23, 2001, one year from the date of grant. The options are transferable, at the officer's election, to certain family members.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

(2) To realize hypothetical present values upon the exercise of the options, the market price would have increased to \$71.05 for the February 23, 2000 grants. The modified Black-Scholes model used to calculate the hypothetical values at date of grant considers a number of factors to estimate the option's present value, including the stock's historic volatility calculated using the monthly closing price of common stock over a 67 month period ending February 2000, the estimated average holding period of the option, interest rates and the stock's expected dividend yield. The assumptions used in the valuation of the options were: stock price volatility -- .35, holding period -- 4 years, interest rate -- 6.4%, and dividend yield -- 2.4%.

THERE IS NO ASSURANCE THAT THE HYPOTHETICAL PRESENT VALUES OF STOCK OPTIONS PRESENTED IN THE TABLE ABOVE REPRESENT THE ACTUAL VALUES OF THE OPTIONS, AND THE HYPOTHETICAL VALUES SHOWN SHOULD NOT BE VIEWED AS OUR PREDICTIONS OF THE FUTURE VALUE OF COMMON STOCK.

27

AGGREGATED OPTION EXERCISES IN 2000 AND FY-END OPTION VALUES*

| NAME | SHARES ACQUIRED ON EXERCISE (#) | VALUE REALIZED (\$) | NUMBER OF SECURITIES UNDERLYING UNEXERCISED OPTIONS AT FY-END (#) EXERCISABLE/UNEXERCISABLE | VALUE OF UNEXERCISED IN-THE-MONEY OPTION AT FY-END (\$) EXERCISABLE/UNEXERCISABLE |
|--------------------|--|---------------------------|--|--|
| James E. Goodwin | 7,600 | 963,000 | 214,112/397,338 | 1,304,125/0 |
| Rono Dutta | 29,000 | 1,110,155 | 94,586/146,864 | 77,948/0 |
| Douglas A. Hacker | N/A | N/A | 199,636/133,864 | 1,862,431/0 |
| Andrew P. Studdert | N/A | N/A | 76,736/116,164 | 255,000/0 |
| Francesca M. Maher | N/A | N/A | 63,150/ 75,250 | 246,150/0 |

* Options granted prior to July 12, 1994 are exercisable for two shares of common stock and \$84.81 (after adjustment for the 1996 four-for-one stock split). The value of those options includes the cash amount delivered when exercised.

PENSION PLAN TABLE

| FINAL AVERAGE PAY | YEARS OF PARTICIPATION | | | | | |
|----------------------|------------------------|-----------|-----------|-----------|------------|------------|
| | 15 | 20 | 25 | 30 | 35 | 40 |
| \$200,000 | \$ 48,000 | \$ 64,000 | \$ 80,000 | \$ 96,000 | \$ 112,000 | \$ 128,000 |
| 400,000 | 96,000 | 128,000 | 160,000 | 192,000 | 224,000 | 256,000 |
| 600,000 | 144,000 | 192,000 | 240,000 | 288,000 | 336,000 | 384,000 |
| 800,000 | 192,000 | 256,000 | 320,000 | 384,000 | 448,000 | 512,000 |
| 1,000,000 | 240,000 | 320,000 | 400,000 | 480,000 | 560,000 | 640,000 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | | | | |
|-----------|---------|---------|---------|---------|-----------|-----------|
| 1,200,000 | 288,000 | 384,000 | 480,000 | 576,000 | 672,000 | 768,000 |
| 1,400,000 | 336,000 | 448,000 | 560,000 | 672,000 | 784,000 | 896,000 |
| 1,600,000 | 384,000 | 512,000 | 640,000 | 768,000 | 896,000 | 1,024,000 |
| 1,800,000 | 432,000 | 576,000 | 720,000 | 864,000 | 1,008,000 | 1,152,000 |
| 2,000,000 | 480,000 | 640,000 | 800,000 | 960,000 | 1,120,000 | 1,280,000 |

This table is based on retirement at age 65 and selection of a straight life annuity (other annuity options are available, which would reduce the amounts shown). The amount of the normal retirement benefit under the plan is the product of 1.6% times years of credited participation in the plan times final average pay (highest five of last 10 years of covered compensation). The retirement benefit amount is not offset by the participant's social security benefit. Compensation used in calculating benefits under the plan includes base salary and amounts shown as bonus in the Summary Compensation Table. Under the qualified plan, years of participation for persons named in the compensation table are as follows: Mr. Goodwin -- 33 years; Mr. Dutta -- 15 years; Mr. Hacker -- 7 years; Mr. Studdert -- 5 years; and Ms. Maher -- 7 years. The amounts shown do not reflect limitations imposed by the Internal Revenue Code on retirement benefits that may be paid under plans qualified under the code. United has agreed to provide under non-qualified

28

plans the portion of the retirement benefits earned under the pension plan that would otherwise be subject to code limitations.

We agreed to supplement Mr. Hacker's benefit by granting him credit for one additional year of service.

EMPLOYMENT CONTRACTS AND ARRANGEMENTS

We entered into a five-year employment agreement with Mr. Goodwin effective July 13, 1999. This agreement provides for an annual base salary of \$725,000 subject to increases as part of the normal salary program for our senior executives. Under his employment agreement, Mr. Goodwin is eligible to receive an annual bonus under the company's annual incentive plan. Mr. Goodwin's target percentage can be no less than the maximum percentage permitted under the incentive plan (called the target bonus). He is entitled to an additional 20% over this target bonus amount under the plan for superior performance -- this extraordinary bonus may be paid outside the plan.

Under the employment agreement, if the incentive plan is amended or replaced with a new plan, Mr. Goodwin's incentive award will be determined under the terms of the new plan; provided that his target percentage and maximum percentage will be no less than 100% of his base salary.

If Mr. Goodwin's employment is terminated by us without "cause," or by him for "good reason," we will pay him his base salary, any annual bonus and any earned and vested benefits he may be due through the termination date. We will also pay Mr. Goodwin a lump sum payment equal to his base salary and target bonus multiplied by the greater of (1) the remaining term of his agreement or (2) three years. Mr. Goodwin's participation in United's benefit plans will also continue for this period. All long-term incentive awards will immediately vest on the termination date and any unvested stock options will continue to vest in accordance with their terms. With respect to the retirement plan, he will be credited with additional years of participation, if necessary, so that his years of participation equal 40 and any benefit payments will not be subject to any actuarial reduction for early payment.

29

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

PROPOSAL NO. 2

APPOINTMENT OF INDEPENDENT PUBLIC ACCOUNTANTS

Our Board, at the recommendation of the Audit Committee, has appointed, subject to your approval, the firm of Arthur Andersen LLP as independent public accountants, to examine our financial statements for 2001. It is anticipated that a representative of Arthur Andersen LLP will be present at the meeting and will have the opportunity to make a statement, if he or she desires to do so, and will be available to respond to appropriate questions at that time. If you do not approve the appointment of Arthur Andersen LLP, our Board will reconsider the selection of independent public accountants.

THE BOARD UNANIMOUSLY RECOMMENDS A VOTE FOR THE APPROVAL OF THE APPOINTMENT OF ARTHUR ANDERSEN LLP AS OUR INDEPENDENT PUBLIC ACCOUNTANTS FOR 2001.

INDEPENDENT ACCOUNTANT FEES

The aggregate fees billed for professional services (including out-of-pocket expenses) rendered by Arthur Andersen in 2000 are as follows:

| SERVICE ----- | FEE ----- |
|---|--------------|
| Audit Fees..... | \$ 715,000 |
| Financial Information Systems Design and Implementation Fees..... | \$ 219,053 |
| All Other Fees..... | \$2,259,119 |

Our Audit Committee has considered whether the 2000 non-audit services provided by Arthur Andersen are compatible with maintaining auditor independence.

PROPOSALS 3 AND 4

STOCKHOLDER PROPOSALS

PROPOSAL NO. 3 CONCERNING COMPENSATION OF DIRECTORS

Mr. William S. Patterson, P. O. Box 15021, Wilmington, North Carolina, 28408-5021, a United Airlines pilot and owner of 3,948 common shares, has given notice that he will introduce the following resolution at the annual meeting:

"PROPOSAL: BOARD OF DIRECTORS' COMPENSATION

We all place the oversight and leadership of our corporation in the hands of the Board of Directors.

Resolved: It is recommended that the Board of Directors be compensated well and only with common corporate stock of this corporation and with an incentive award tied to the stock value and successful growth of our company."

THE BOARD OF DIRECTORS OPPOSES THE ABOVE PROPOSAL.

30

The Board of Directors opposes this proposal and does not believe it is in the best interests of the stockholders. UAL's existing compensation package is designed to be competitive in order to attract and retain directors with the expertise needed by UAL. As UAL continues its quest to become the worldwide

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

airline of choice, it is essential that it provide appropriate compensation packages to attract and retain talented people at every level -- including service at the board level.

Members of the Board of Directors are compensated by a combination of cash and deferred compensation in the form of shares of common stock. At current market value, approximately 40% of compensation to directors is in the form of shares of common stock. In fact, our non-management directors' interests are aligned with those of the company in that each owns, on average, 9,000 shares of common stock. Furthermore, this proposal runs counter to our corporate governance, which contemplates a diverse candidate group for board selection, by limiting the pool of those individuals willing to serve on the board.

In addition, directors may elect, and some have elected, to forego current cash compensation in favor of deferred equity compensation. Your board of directors, however, believes that this election should be voluntary and not imposed on all directors.

THE BOARD UNANIMOUSLY RECOMMENDS THAT STOCKHOLDERS VOTE AGAINST THIS PROPOSAL.

PROPOSAL NO. 4 CONCERNING CERTAIN BUSINESS COMBINATIONS

Mr. Bob Hrabe, P. O. Box 359, San Miguel, California, 93451, a United Airlines pilot and owner of 2,986 common shares, has given notice that he will introduce the following resolution at the annual meeting:

"PROPOSAL: Submit a request to the UAL Board of Directors to take the steps necessary to amend the UAL Restated Certificate of Incorporation to provide that airline acquisitions, which have been approved by a Board of Directors vote, also be approved by a stockholder vote. It is noted that if this amendment is implemented, it would not affect the current USAirways acquisition proposal, which was approved by the Board of Directors in May, 2000. This amendment would only affect future airline acquisition proposals. It is requested that the UAL Board of Directors consider approving the amendment in accordance with the most expedient method available.

SUPPORTING STATEMENT: Presently, the UAL Restated Certificate of Incorporation provides for either a Board of Directors vote or a stockholder vote to approve airline acquisitions. In concurrence, while the Delaware Corporation Laws (Delaware is the state where UAL is incorporated) generally provide for a stockholder vote on acquisitions and mergers, a stockholder vote is not necessary for transactions which meet certain requirements, like an all cash buyout where no shares are issued as a result of the transaction. Last year, the UAL annual stockholder meeting convened on May 18, 2000. The USAirways acquisition proposal was not on the agenda because the secret negotiations were at a standstill. After the stockholder meeting concluded, the negotiations resumed and a purchase price for the all cash buyout of USAirways was agreed upon. On May 23, 2000, the acquisition proposal was submitted to the UAL Board of Directors and approved. This

31

acquisition proposal has not been put forth for a UAL stockholder vote since the requirement to do so is not specifically required by either the UAL Restated Certificate of Incorporation or the Delaware corporate laws."

THE BOARD OF DIRECTORS OPPOSES THE ABOVE PROPOSAL.

The Board of Directors is opposed to this proposal because it is contrary to the best interests of UAL and its stockholders, and, in particular, because it would limit UAL's ability to pursue strategic objectives in important respects

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

when UAL's competitors are not so limited.

The airline industry has been in great flux over the last decade and in particular over the last year. It is very important that UAL have the same flexibility as its competitors in pursuing its business objectives, particularly in these turbulent times. The laws of Delaware (where UAL is incorporated) and other states are very explicit about when acquisitions and mergers do and do not require stockholder approval. Most acquisitions for cash, whether by UAL or any of our competitors, do not require stockholder approval. Changing this state of affairs for UAL but not for anyone else would limit UAL's flexibility to deal with fast changing industry conditions and would put UAL in a competitively disadvantageous position. The proposal should be rejected because it is contrary to the best interests of our company and its stockholders.

THE BOARD UNANIMOUSLY RECOMMENDS THAT STOCKHOLDERS VOTE AGAINST THIS PROPOSAL.

SUBMISSION OF STOCKHOLDER PROPOSALS

If a stockholder of record wishes to submit a proposal for inclusion in next year's proxy statement and proxy card for our 2002 annual meeting, the proposal must be submitted no later than November 22, 2001 and comply with SEC rules. Failure to comply with SEC rules will cause your proposal to be excluded from the proxy materials. All notices must be submitted to Francesca M. Maher, Secretary, UAL Corporation, P.O. Box 66919, Chicago, Illinois 60666.

To propose business or nominate a Public Director at the 2002 annual meeting, proper notice must be submitted by a stockholder of record no later than January 18, 2002 in accordance with our by-laws. The notice must contain the information required by the by-laws. No business proposed by a stockholder can be transacted at the annual meeting, and no nomination by a stockholder will be considered, unless the notice satisfies the requirements of the by-laws. If we do not receive notice of any other matter that you wish to raise at the annual meeting in 2002 on or before January 18, 2002, our by-laws provide that the matter shall not be transacted and the nomination shall not be considered.

The Outside Public Director Nomination committee considers Public Director nominees you recommend if submitted in writing to the Committee Chairman at UAL Corporation, P.O. Box 66919, Chicago, IL 60666. Qualification requirements are specified in our charter.

32

ANNUAL REPORT

A copy of our summary Annual Report for the year ended December 31, 2000, has been mailed to you on or about March 22, 2001 with this proxy statement. Our audited financial statements, along with other financial information, are included in the Appendix B to this proxy statement.

Additional copies of the summary Annual Report and this notice of annual meeting and proxy statement, including the appendix, and accompanying proxy may be obtained from Georgeson Shareholder Communications Inc., 17 State Street, New York, New York 10004 or from our Secretary.

A COPY OF OUR FORM 10-K TO THE SEC MAY BE OBTAINED WITHOUT CHARGE BY WRITING TO FRANCESCA M. MAHER, SECRETARY, UAL CORPORATION, P.O. BOX 66919, CHICAGO, ILLINOIS 60666. YOU CAN ALSO OBTAIN A COPY OF OUR FORM 10-K AND OTHER PERIODIC FILINGS FROM THE SEC'S EDGAR DATABASE AT WWW.SEC.GOV.

33

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

APPENDIX A AUDIT COMMITTEE CHARTER UAL CORPORATION RESOLUTIONS OF THE BOARD OF DIRECTORS ADOPTED FEBRUARY 22, 2001

Audit Committee Charter -----

RESOLVED, that the following resolutions shall constitute the Audit Committee Charter.

Organization -----

FURTHER RESOLVED, that the Audit Committee of this Board of Directors shall be comprised solely of Directors independent of the management of the Corporation and free from any relationship that, in the opinion of this Board of Directors, would interfere with their exercise of independent judgment as a member of the Audit Committee. Directors who are affiliates of the Corporation or officers or employees of the Corporation or any of its subsidiaries shall not qualify for membership on the Audit Committee.

FURTHER RESOLVED, that the composition of the Audit Committee is set forth in the Corporation's Restated Certificate of Incorporation or the By-laws. Members of the Audit Committee shall be appointed by this Board of Directors annually at the organization meeting of this Board or until their successors are duly appointed and qualified. The Audit Committee has the power to appoint one of its members to act as chairman of the committee by the affirmative vote of a majority of the votes entitled to be cast by all of the members of the committee.

FURTHER RESOLVED, that the Audit Committee shall provide an open avenue of communication between the independent auditors, management, internal auditors and this Board of Directors.

Role of Independent Auditors -----

FURTHER RESOLVED, that the independent auditors are ultimately accountable to this Board of Directors and the Audit Committee, as representatives of the stockholders of the Corporation.

FURTHER RESOLVED, that the Audit Committee and this Board of Directors have the ultimate authority and responsibility to select, evaluate and where appropriate, replace the independent auditors.

Purpose and Responsibilities -----

FURTHER RESOLVED, that the purpose and responsibilities of the Audit Committee of this Board of Directors shall be:

FINANCIAL REPORTING PROCESSES

1. To review and discuss, with management and the independent auditors, the Corporation's annual financial statements, financial reporting practices and the results of the annual external audit, and to review and resolve disputes

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

between such independent auditors and management relating to the preparation of the annual financial statements.

2. To review with the independent auditors the draft of the annual report to stockholders and the proxy statement (prior to such statements being sent to stockholders) and the auditor's report and to make appropriate recommendations to this Board of Directors, and to review all filings with the Securities and Exchange Commission (after they are filed therewith, except as otherwise contemplated by paragraph 9 hereof) that management deems significant and report to this Board that such review has been made.
3. To inquire into the effectiveness of the financial and accounting functions, organizations, operations and management of the Corporation and its subsidiaries, and the adequacy of the internal accounting controls through discussions and meetings held not less than annually with the independent auditors, internal auditors and appropriate officers of the Corporation and its subsidiaries.
4. To review the major accounting policies and significant judgments affecting the financial statements of the Corporation and its subsidiaries with management and the independent auditors including the review of alternatives and recommendations by independent auditors, and to discuss any other matters required to be discussed by Statement of Auditing Standards No. 61.

INDEPENDENT AUDITORS

5. To review the professional services of the independent auditors and to assure itself that the work of the independent auditors is satisfactory.
6. To review the scope of the annual external audit as recommended by the independent auditors and ensure the scope of the annual external audit is sufficiently comprehensive.
7. To determine through discussions with the independent auditors, the cooperation extended by management of the Corporation and its subsidiaries, and whether any restrictions were placed on the scope of the examination or on its implementation.
8. To obtain from the independent auditors at least annually a written statement delineating all relationships between the auditor and the Corporation, and to discuss with the independent auditors the disclosed relationships or services that may impact the objectivity and independence of the independent auditors and to recommend that this Board of Directors take appropriate action in response to the auditors' report to satisfy itself as to the auditors' independence.
9. To recommend to the Board of Directors, based on the reviews and discussions with management and the independent auditors as required under this charter, that the audited financial statements be included in the Corporation's annual report on Form 10-K.
10. To recommend each year to this Board of Directors, subject to stockholder approval at the Annual Stockholders Meeting, the appointment of independent auditors for the ensuing year.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

OTHER PROCESSES AND RESPONSIBILITIES

11. To review with management and the internal auditors the annual internal audit plan, significant findings during the year and management's responses thereto, and the internal auditing department budget and staffing.
12. To inquire into the effectiveness of the internal auditing methods and procedures of the Corporation and its subsidiaries including implementation of recommendations by independent auditors.
13. To review annually the adequacy of corporate insurance coverages for the Corporation and its subsidiaries.
14. To review at least annually the status of significant tax matters affecting the Corporation and its subsidiaries.
15. To review at least annually the status of significant litigation affecting the Corporation and its subsidiaries.
16. To review annually the expense reimbursements of the officers of the Corporation and designated senior officers of the subsidiaries.
17. To review reports to be made at least annually of authorized corporate political contributions of the Corporation and its subsidiaries.
18. To review at least annually compliance with accounting provisions of the Foreign Corrupt Practices Act.
19. To satisfy itself that all perquisites extended to all officers of the Corporation and its subsidiaries have been authorized consistent with policies approved by this Board of Directors and to assure itself that a procedure has been established to monitor compliance with such policy.
20. To review periodically the Corporation's risk management, cash management, foreign exchange management and investment management policies.
21. To review and reassess the adequacy of this charter on an annual basis.
22. To meet at least three times per year or more frequently as circumstances require, and have the Chairman of the Audit Committee hold quarterly discussions, as necessary, with management and the independent auditors to review the quarterly earnings release and discuss any matters required to be discussed under Generally Accepted Auditing Standards.
23. To provide an audit committee report for inclusion in the Corporation's proxy statement, when and as required by rules of the Securities and Exchange Commission.

ETHICAL AND LEGAL COMPLIANCE

24. To establish and periodically review the adequacy of the Code of Business Conduct and corporate compliance programs for the Corporation and its subsidiaries, to ensure that management has established a system to enforce the Code and compliance programs, and to review management's monitoring of the Corporation's compliance with the Code and corporate compliance programs.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

A-3

FURTHER RESOLVED, that for purposes of the preceding resolutions, the designated senior officers of subsidiaries of this Corporation shall be any officer of United Air Lines, Inc. who is an "officer" of the Corporation as such term is defined in Rule 16a-1(f) under the Securities Exchange Act of 1934, as amended.

FURTHER RESOLVED, that any actions previously taken by the Audit Committee in respect of matters authorized by the aforesaid resolutions are hereby approved and ratified in all respects.

FURTHER RESOLVED, that the resolutions of this Board of Directors dated February 24, 2000, are hereby rescinded insofar as they prescribe the responsibilities of the Audit Committee.

A-4

APPENDIX B UAL CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED FINANCIAL STATEMENTS AND RELATED FINANCIAL INFORMATION INDEX

| | PAGE ----- |
|---|---------------|
| Selected Financial Data and Operating Statistics..... | B-2 |
| Management's Discussion and Analysis of Financial Condition and Results of Operations..... | B-3 |
| Quantitative and Qualitative Disclosures About Market Risk..... | B-14 |
| Report of Independent Public Accountants..... | B-16 |
| Statements of Consolidated Operations..... | B-17 |
| Statements of Consolidated Financial Position..... | B-18 |
| Statements of Consolidated Cash Flows..... | B-20 |
| Statements of Consolidated Stockholders' Equity..... | B-21 |
| Notes to Consolidated Financial Statements..... | B-22 |

B-1

SELECTED FINANCIAL DATA AND OPERATING STATISTICS

| | YEAR ENDED DECEMBER 31 | | | | |
|--|------------------------|-----------|-----------|-----------|-----------|
| | 2000 | 1999 | 1998 | 1997 | 1996 |
| | ----- | ----- | ----- | ----- | ----- |
| (IN MILLIONS, EXCEPT PER SHARE AND RATES) | | | | | |
| INCOME STATEMENT DATA: | | | | | |
| Operating revenues..... | \$ 19,352 | \$ 18,027 | \$ 17,561 | \$ 17,378 | \$ 16,362 |
| Earnings before extraordinary item and cumulative effect..... | 265 | 1,238 | 821 | 958 | 600 |
| Net earnings..... | 50 | 1,235 | 821 | 949 | 533 |
| Per share amounts, diluted: | | | | | |
| Earnings before extraordinary item and cumulative effect... | 1.89 | 9.97 | 6.83 | 9.04 | 5.85 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | | | |
|--|------|------|------|------|------|
| Net earnings..... | 0.04 | 9.94 | 6.83 | 8.95 | 5.06 |
| Cash dividends declared per common share..... | 1.25 | -- | -- | -- | -- |

PRO FORMA INCOME STATEMENT

DATA(1):

| | | | | | |
|--|----|----------|--------|--------|--------|
| Earnings before extraordinary item..... | na | \$ 1,209 | \$ 774 | \$ 931 | \$ 553 |
| Net earnings..... | na | 1,206 | 774 | 922 | 486 |
| Per share amounts, diluted: | | | | | |
| Earnings before extraordinary item..... | na | 9.71 | 6.38 | 8.76 | 5.29 |
| Net earnings..... | na | 9.68 | 6.38 | 8.67 | 4.50 |

OTHER INFORMATION:

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Total assets at year-end..... | \$ 24,355 | \$ 20,963 | \$ 18,559 | \$ 15,464 | \$ 12,677 |
| Long-term debt and capital lease obligations, including current portion, and redeemable preferred stock..... | 7,487 | 5,369 | 5,345 | 4,278 | 3,385 |
| Revenue passengers..... | 85 | 87 | 87 | 84 | 82 |
| Revenue passenger miles..... | 126,933 | 125,465 | 124,609 | 121,426 | 116,697 |
| Available seat miles..... | 175,485 | 176,686 | 174,008 | 169,110 | 162,843 |
| Passenger load factor..... | 72.3% | 71.0% | 71.6% | 71.8% | 71.7% |
| Breakeven passenger load factor..... | 69.4% | 64.9% | 64.9% | 66.0% | 66.0% |
| Passenger revenue per passenger mile..... | 13.3 CENTS | 12.5 CENTS | 12.4 CENTS | 12.6 CENTS | 12.4 CENTS |
| Operating revenue per available seat mile..... | 11.0 CENTS | 10.2 CENTS | 10.1 CENTS | 10.3 CENTS | 10.0 CENTS |
| Operating expense per available seat mile..... | 10.6 CENTS | 9.4 CENTS | 9.2 CENTS | 9.5 CENTS | 9.3 CENTS |
| Fuel gallons consumed..... | 3,101 | 3,065 | 3,029 | 2,964 | 2,883 |
| Average price per gallon of jet fuel..... | 81.0 CENTS | 57.9 CENTS | 59.0 CENTS | 69.5 CENTS | 72.2 CENTS |

(1) The pro forma income statement amounts reflect adjustments to the historical income statement data assuming the Company had adopted the provisions of Staff Accounting Bulletin 101 ("SAB 101") in prior periods. (See Note 1i "Summary of Significant Accounting Policies -- Mileage Plus Awards" in the NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.)

B-2

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

THIS SECTION CONTAINS VARIOUS FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933, AS AMENDED, AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED, WHICH ARE IDENTIFIED WITH AN ASTERISK (*). FORWARD-LOOKING STATEMENTS REPRESENT THE COMPANY'S EXPECTATIONS AND BELIEFS CONCERNING FUTURE EVENTS, BASED ON INFORMATION AVAILABLE TO THE COMPANY ON THE DATE OF THE FILING OF THIS FORM 10K. THE COMPANY UNDERTAKES NO OBLIGATION TO PUBLICLY UPDATE OR REVISE ANY FORWARD-LOOKING STATEMENTS, WHETHER AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE. FACTORS THAT COULD SIGNIFICANTLY IMPACT THE EXPECTED RESULTS REFERENCED IN THE FORWARD-LOOKING STATEMENTS ARE LISTED IN THE LAST PARAGRAPH OF THE SECTION, "OUTLOOK FOR 2001."

US AIRWAYS ACQUISITION

On May 24, 2000, UAL announced that it had entered into a definitive merger agreement with US Airways Group, Inc. ("US Airways") pursuant to which US Airways will be acquired by the Company in an all-cash transaction for \$4.3 billion. Additionally, UAL will assume approximately \$1.7 billion in US Airways net debt and \$6.3 billion in operating leases. On October 12, 2000, the stockholders of US Airways approved the merger. The transaction, which the Company anticipates closing in the second quarter of 2001, is still subject to regulatory clearance and other customary closing conditions. Definitive financing arrangements have not yet been determined although UAL expects to incur approximately \$4.5 billion in additional indebtedness, through a combination of bank and public financing, to cover the cost of the acquisition as well as additional costs related to the integration of the airlines.

Subject to regulatory approval of the transaction and the successful outcome of negotiations with local authorities, the Company announced its intentions to expand US Airways' maintenance facility in Pittsburgh at a total projected cost of \$160 million. Additionally, the Company recognizes that it will incur significant costs associated with the integration of US Airways in order to achieve the anticipated benefits to both the Company and the millions of passengers and hundreds of communities served by United throughout the United States. The Company expects that the new network will make traveling more convenient for passengers, connecting US Airways' eastern U.S. markets with United's east-west and international markets, thereby creating the nation's most comprehensive airline network. However, the Company recognizes that it may encounter difficulties in achieving these significant benefits. As part of the agreement with US Airways, UAL generally has agreed to pay US Airways a \$50 million termination fee in the event the merger does not take place.

In addition, UAL and US Airways entered into a binding memorandum of understanding with Robert Johnson, a member of the US Airways Group Board of Directors, under which Mr. Johnson would buy certain of US Airways' assets and create a new airline, to be called DC Air, which would compete on numerous routes currently served by US Airways in the Washington D.C. area.

In a transaction designed to enhance the competitive benefits of the proposed merger with US Airways and address regulatory concerns, UAL and AMR Corporation ("AMR") on

B-3

January 9, 2001 announced the approval of a binding memorandum of understanding, under which AMR's American Airlines subsidiary ("American") will provide competitive service on key hub-to-hub routes where United and US Airways currently are the only competitors with non-stop flights. As part of the agreement, American will also enter into a 20-year joint venture with United to jointly provide service on routes currently served by the US Airways Shuttle between New York's LaGuardia Airport, Washington, D.C.'s Reagan National Airport and Boston's Logan Airport. In addition, United will transfer a number of gates, slots and up to 86 aircraft acquired in its merger with US Airways to American deemed to be surplus to the combined United and US Airways entity.

AMR will pay UAL approximately \$1.2 billion in cash for this transaction. In addition, American will assume certain lease obligations and buy certain spare engines and other parts associated with the aircraft being transferred. The transaction will provide financial benefits to UAL by reducing the debt requirements related to the acquisition of US Airways.

On March 2, 2001, UAL announced that it had reached agreement with Atlantic

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Coast Airlines Holdings, Inc. ("ACAI"), for US Airways to sell its three wholly owned regional airlines to ACAI for an initial purchase price of \$200 million. UAL and ACAI will seek to agree upon the ultimate purchase price over an 18-month period. If an ultimate purchase price is not agreed as to a carrier, then the transaction as to that carrier is subject to being unwound. If ACAI is not the ultimate purchaser of at least one of the carriers, they will receive a fee of up to \$10 million. The transaction, which is contingent upon and will occur at the same time as closing of the proposed acquisition of US Airways, is subject to regulatory approvals and to certain termination rights by UAL. In addition, at closing, the three carriers (Allegheny Airlines, Piedmont Airlines and PSA Airlines) are expected to execute agreements to provide feeder service to the combined United and US Airways network.

RESULTS OF OPERATIONS

During 2000, the Company experienced significant operational disruptions, as a result of labor-related delays and cancellations, as well as weather and air traffic control limitations, which adversely affected both revenue and expense performance. The Company attempted to mitigate the impact of these operational difficulties by reducing capacity, particularly in the domestic markets, where most of the problems were concentrated. The Company estimates the revenue shortfall arising from these disruptions and associated schedule reductions and cancellations to be somewhere between \$700 and \$750 million for the year.

SUMMARY OF RESULTS --

UAL's earnings from operations were \$654 million in 2000, compared to operating earnings of \$1.4 billion in 1999. UAL's net earnings in 2000 were \$50 million (\$0.04 per share, diluted), compared to net earnings of \$1.2 billion in 1999 (\$9.94 per share, diluted).

The 2000 earnings include an extraordinary loss of \$6 million, after tax, on early extinguishment of debt and the cumulative effect of a change in accounting principle of \$209 million, net of tax. The 2000 earnings also include an impairment loss of \$38 million, net of tax, (\$0.33 per share, diluted) related to the Company's equity investment in Priceline.com, as well as a gain of \$69 million, net of tax, (\$0.60 per share, diluted) on the

B-4

sale of its investment in GetThere.com (see Note 6 "Investments" in the NOTES TO CONSOLIDATED FINANCIAL STATEMENTS).

The 1999 earnings include an extraordinary loss of \$3 million, after tax, on early extinguishment of debt and an after-tax gain of \$468 million (\$4.19 per share, diluted), on the sale of certain of the Company's investments, as further described in Note 6 "Investments" in the NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

2000 COMPARED WITH 1999 --

OPERATING REVENUES. Operating revenues increased \$1.3 billion (7%) and United's revenue per available seat mile (unit revenue) increased 8% to 11.02 cents. Passenger revenues increased \$1.1 billion (7%) primarily due to a 6% increase in yield to 13.25 cents. United's revenue passenger miles increased 1%, while available seat miles decreased 1%, resulting in a passenger load factor increase of 1.3 points to 72.3%. The decrease in available seat miles reflects the Company's response to the operational difficulties as well as the impact of Economy Plus. The following analysis by market is based on information reported to the DOT:

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | INCREASE (DECREASE) | | |
|--------------------|------------------------------------|--------------------------------------|---|
| | AVAILABLE SEAT MILES (CAPACITY) | REVENUE PASSENGER MILES (TRAFFIC) | REVENUE PER REVENUE PASSENGER MILE (YIELD) |
| North America..... | (4%) | (3%) | 7% |
| Pacific..... | 10% | 11% | 7% |
| Atlantic..... | 6% | 6% | 8% |
| Latin America..... | (10%) | (1%) | 4% |
| System..... | (1%) | 1% | 6% |

Cargo revenues increased \$25 million (3%) on increased freight ton miles of 3%, as freight yields remained constant and mail yields increased 1%. Other operating revenues increased \$152 million (19%) primarily due to increased fuel sales to third parties and additional revenues from operating agreements with Galileo International, Inc. ("Galileo"), offset by the decrease in other revenues related to the change in accounting for Mileage Plus sale of miles to third parties (see Note 1i "Summary of Significant Accounting Policies -- Mileage Plus Awards" in the NOTES TO CONSOLIDATED FINANCIAL STATEMENTS).

OPERATING EXPENSES. Operating expenses increased \$2.1 billion (12%) and United's cost per available seat mile increased 13% from 9.41 to 10.63 cents. Salaries and related costs increased \$1.1 billion (19%) due to a new salary program implemented for non-contract employees, the impact of the new ALPA contract, and the estimated costs of IAM contracts which became amendable in July 2000 and are currently under negotiation. ESOP compensation expense decreased \$609 million (81%) as the Company discontinued recording ESOP compensation expense once the final ESOP shares were committed to be released in April 2000. Aircraft fuel increased \$735 million (41%) due to a 40% increase in the cost of fuel to 81.0 cents per gallon. Commissions decreased \$114 million (10%) due to a change in the commission structure implemented in the fourth quarter of 1999. Purchased services increased \$136 million (9%) due to increases in computer reservations fees and credit card discount fees. Depreciation and amortization increased \$138 million (16%) due to an increase in the number of owned aircraft and losses on disposition of aircraft and other

B-5

equipment. Cost of sales increased \$436 million (72%) primarily due to costs associated with fuel sales to third parties.

OTHER INCOME AND EXPENSE. Other income (expense) amounted to \$223 million in expense in 2000 compared to \$551 million in income in 1999. Interest expense increased \$40 million (11%) due to increased debt issuances in 2000. Interest income increased \$33 million (49%) due to higher investment balances. In addition, 2000 included a \$109 million gain on the sale of GetThere.com stock and a \$61 million investment impairment related to warrants held in Priceline.com, while 1999 included a \$669 million gain on the sale of Galileo stock and a \$62 million gain on the sale of Equant N.V. ("Equant") stock.

1999 COMPARED WITH 1998 --

OPERATING REVENUES. Operating revenues increased \$466 million (3%) and United's revenue per available seat mile (unit revenue) increased 1% to 10.17 cents. Passenger revenues increased \$264 million (2%) due to a 1% increase in United's revenue passenger miles and a 1% increase in yield to 12.48 cents. Available seat miles across the system were up 2% year over year; however, passenger load factor decreased 0.6 points to 71.0% as traffic only increased 1%

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

system-wide. The following analysis by market is based on information reported to the DOT:

| | INCREASE (DECREASE) | | |
|--------------------|------------------------------------|--------------------------------------|---|
| | AVAILABLE SEAT MILES (CAPACITY) | REVENUE PASSENGER MILES (TRAFFIC) | REVENUE PER REVENUE PASSENGER MILE (YIELD) |
| North America..... | 4% | 2% | 1% |
| Pacific..... | (12%) | (11%) | 3% |
| Atlantic..... | 14% | 14% | (7%) |
| Latin America..... | (7%) | (3%) | (3%) |
| System..... | 2% | 1% | 1% |

Cargo revenues decreased \$7 million (1%) despite increased freight ton miles of 5%, as a 4% decline in freight yield combined with a 3% decline in mail yield. Other operating revenues increased \$209 million (19%) due to increases in frequent flyer program partner related revenues and fuel sales to third parties.

OPERATING EXPENSES. Operating expenses increased \$553 million (3%) and United's cost per available seat mile increased 2% from 9.24 to 9.41 cents. ESOP compensation expense decreased \$73 million (9%), reflecting the decrease in the estimated average fair value of ESOP stock committed to be released to employees as a result of UAL's lower common stock price. Salaries and related costs increased \$329 million (6%) as a result of increased staffing in customer-contact positions, as well as salary increases for most labor groups which took effect July 1, 1998. Commissions decreased \$186 million (14%) due to a change in the commission structure implemented in the third quarter 1998 as well as a slight decrease in commissionable revenues. In addition, in October 1999, the Company reduced the base commissions for tickets purchased in the U.S. and Canada to 5%, subject to roundtrip caps of \$50 domestic and \$100 international. Purchased services increased \$70 million (5%) due to increases in computer reservations fees and year 2000-related expenses. Depreciation and amortization increased \$74 million (9%) due to an increase in the number of owned aircraft and losses on disposition of aircraft partially offset by changes in depreciable lives of certain aircraft. In addition, United wrote-down two non-operating B747-200 aircraft to net

B-6

realizable value. Cost of sales increased \$128 million (27%) primarily due to costs associated with fuel sales to third parties. Aircraft maintenance increased \$65 million (10%) due to an increase in heavy maintenance visits.

OTHER INCOME AND EXPENSE. Other income (expense) amounted to \$551 million in income in 1999 compared to \$222 million in expense in 1998. Interest capitalized, primarily on aircraft advance payments, decreased \$30 million (29%). Interest income increased \$9 million (15%) due to higher investment balances. In addition, 1999 included a \$669 million gain on the sale of Galileo stock and a \$62 million gain on the sale of Equant stock.

LIQUIDITY AND CAPITAL RESOURCES

LIQUIDITY --

UAL's total of cash and cash equivalents and short-term investments was \$2.3 billion at December 31, 2000, compared to \$689 million at December 31, 1999. Operating activities during the year generated \$2.5 billion.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Property additions, including aircraft, aircraft spare parts, facilities and ground equipment, amounted to \$2.5 billion, while property dispositions resulted in proceeds of \$324 million. In 2000, United took delivery of four A319, twelve A320, one B747, three B767 and eight B777 aircraft. Twenty-six of these aircraft were purchased and two were acquired under capital leases. Five of the aircraft purchased during the year were later sold and then leased back under capital leases. In addition, United retired three DC10-10, four DC10-30F and seven B747 aircraft.

During 2000, the Company made payments of \$81 million for the repurchase of 1.3 million shares of common stock. Financing activities included the issuance of \$2.4 billion in equipment trust certificates, as well as principal payments under debt and capital lease obligations of \$441 million and \$283 million, respectively. Included in the debt payments was the retirement of \$116 million of long-term debt prior to maturity. Additionally, UAL issued, and subsequently retired, \$200 million in long-term debt during the period to finance the acquisition of aircraft. UAL may also from time to time repurchase on the open market, in privately negotiated purchases or otherwise, its debt and equity securities.

Included in cash and cash equivalents at December 31, 2000 were \$39 million of securities held by third parties under securities lending agreements, as well as collateral in the amount of 102% of the value of the securities lent. United is obligated to reacquire the securities at the end of the contract.

As of December 31, 2000, UAL had a working capital deficit of \$2.0 billion as compared to \$2.5 billion at December 31, 1999. Historically, UAL has operated with a working capital deficit and, as in the past, UAL expects to meet all of its obligations as they become due.

PRIOR YEARS. Operating activities in 1999 generated cash flows of \$2.4 billion and the Company's sale of part of its investments in Galileo and Equant provided \$828 million in cash. Cash was used primarily to fund net additions to property and equipment (\$2.2 billion) and to repurchase common stock (\$261 million). Financing activities also included principal payments under debt and capital lease obligations of \$513 million and \$248 million, respectively.

B-7

Operating activities in 1998 generated cash flows of \$3.2 billion. Cash was used primarily to fund net additions to property and equipment (\$2.4 billion) and to repurchase common stock (\$459 million). Financing activities also included repayments of long-term debt totaling \$271 million and payments under capital leases of \$322 million, as well as aircraft lease deposits of \$154 million. Additionally, the Company issued \$928 million in debt and used part of the proceeds to purchase \$693 million in equipment certificates under Company operating leases.

CAPITAL COMMITMENTS --

At December 31, 2000, commitments for the purchase of property and equipment, principally aircraft, approximated \$4.7 billion, after deducting advance payments. Of this amount, an estimated \$2.5 billion is due to be spent in 2001. For further details, see Note 18 "Commitments, Contingent Liabilities and Uncertainties" in the NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

CAPITAL RESOURCES --

Funds necessary to finance aircraft acquisitions are expected to be obtained from internally generated funds, external financing arrangements or other

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

external sources. Additionally, during 2001, UAL anticipates requiring additional financing for its planned acquisition of US Airways.

At December 31, 2000, UAL and United had an effective shelf registration statement on file with the Securities and Exchange Commission to offer up to \$2.5 billion of securities, including secured and unsecured debt, equipment trust and pass through certificates or a combination thereof. United also has available approximately \$1.7 billion in short-term revolving credit facilities, as well as a separate \$227 million short-term borrowing facility, as described in Note 8 "Short-Term Borrowings" in the NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

At December 31, 2000, United's senior unsecured debt was rated BB+ by Standard and Poor's ("S&P") and Baa3 by Moody's Investors Service Inc. ("Moody's"). UAL's Series B preferred stock and redeemable preferred securities were rated B+ by S&P and Ba3 by Moody's. Immediately following UAL's announcement of the planned acquisition of US Airways, S&P placed UAL and United securities on CreditWatch with negative implications.

OTHER INFORMATION

LABOR AGREEMENTS --

On April 12, 2000, the Company's contract with ALPA became amendable and in October 2000, the parties signed a new contract. The agreement, which will become amendable September 1, 2004, includes provisions for an immediate increase in wages of 21.5% to 28.7%, retroactive to April 12, as well as additional annual increases of 4.5% to 5.6% for the duration of the contract. Additionally, the contract allows United Express carriers to increase the number of small jets beyond the current 65-jet limit up to an additional 150 immediately as replacements for existing turboprops, with additional increases in small jets as United's fleet grows. United may also share in profits and losses of revenues with foreign carriers with whom United has antitrust immunity, provided United gets its

B-8

proportionate share of the flying. In addition, the Company has reached agreement with ALPA to provide United pilots with protections that are realistically representative of their pre-merger expectations.

On July 12, 2000, the Company's contracts with the IAM became amendable. The Company has been in negotiations with the IAM since January 2000 for new contracts. Since September 2000, the negotiations have been conducted with the assistance of the National Mediation Board. Under the terms of the Railway Labor Act, United's current agreements with the IAM will remain in effect while negotiations continue. The Company has agreed that wage increases under the new IAM contracts will be retroactive to July 12, 2000 and the estimated costs of those contracts have been included in the Company's results for 2000. The Company and the IAM had also initialed an agreement on December 12, 2000 that would have provided for job protection benefits to most mechanics, including relocation protection in the case of displacement due to the merger transaction. The IAM has recently notified the Company that they consider that agreement to be rescinded. Talks are ongoing and United hopes to reach agreement with the IAM on these issues.

The Company's contract with the AFA, which becomes amendable in 2006, provides for a mid-term wage conference in the first quarter of 2001. However, in September 2000, United and the AFA began wage discussions unrelated to the contract that would have avoided the need for this wage conference. The parties also began addressing integration issues related to United's acquisition of US Airways at this time. The Company and the AFA have not reached agreement on

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

these issues to date and the Company began wage conference negotiations per the contract in February 2001. The Company is continuing to seek to resolve all outstanding issues with the AFA, although arbitration may be required per the collective bargaining agreement, if an agreement cannot be reached on wages. It is the Company's desire through these discussions to avoid any AFA operational action that would significantly inconvenience its customers or disrupt schedules. However, should such action occur, the Company will take appropriate steps to minimize the impact to the Company and its customers.

E-COMMERCE --

In October 2000, UAL announced the formation of United NewVentures, Inc., a wholly owned subsidiary which will create businesses to provide innovative solutions for its customers, strengthen United's airline business and create incremental value for UAL's stockholders. The subsidiary employs about 100 people, primarily from the Company's former e-commerce organization and consists of two divisions, United NetWorks and United NetVentures.

United NetWorks focuses on expanding United-branded e-commerce and wireless activities, including the recently redesigned united.com web site, as well as assuming responsibility for marketing the sale of Mileage Plus miles to third parties. Gross air bookings on united.com in 2000 grew more than 101% over last year. Total passenger revenue from sales over the Internet reached \$755 million for the year compared to \$400 million for 1999, an 89% increase.

United NetVentures will manage United's investments in other Internet ventures, including two new multi-airline travel-oriented web sites, Orbitz and Hotwire, and identify new business opportunities in e-commerce.

B-9

FOREIGN OPERATIONS --

United generates revenues and incurs expenses in numerous foreign currencies. These expenses include aircraft leases, commissions, catering, personnel expense, advertising and distribution costs, customer service expenses and aircraft maintenance. Changes in foreign currency exchange rates impact operating income through changes in foreign currency-denominated operating revenues and expenses. Despite the adverse (favorable) effects a strengthening (weakening) foreign currency may have on U.S. originating traffic, a strengthening (weakening) of foreign currencies tends to increase (decrease) reported revenue and operating income because United's foreign currency-denominated operating revenue generally exceeds its foreign currency-denominated operating expense for each currency.

With a worldwide network and significant sales and marketing efforts in the U.S. as well as every major economic region in the world, United is able to mitigate its exposure to fluctuations in any single foreign currency. The Company's biggest net exposures are typically for Japanese yen, Hong Kong dollars, Australian dollars, British pounds and the euro. During 2000, yen-denominated operating revenue net of yen-denominated operating expense was approximately 21 billion yen (approximately \$195 million), Hong Kong dollar-denominated operating revenue net of Hong Kong dollar-denominated operating expense was approximately 1,397 million Hong Kong dollars (approximately \$179 million), British pound-denominated operating revenue net of British pound-denominated operating expense was approximately 97 million British pounds (approximately \$142 million), Australian dollar-denominated operating revenue net of Australian dollar-denominated operating expense was approximately 154 million Australian dollars (approximately \$90 million), and euro-denominated operating revenue net of euro-denominated operating expense was approximately 34 million euro (approximately \$33 million).

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

To reduce the impact of exchange rate fluctuations on United's financial results, the Company hedged some of the risk of exchange rate volatility on its anticipated future foreign currency revenues by purchasing put options (consisting of Japanese yen, euro, Australian dollars and British pounds) and selling Hong Kong dollar forwards. To reduce hedging costs, the Company sells a correlation option in the first four currencies referred to above. United also attempts to reduce its exposure to transaction gains and losses by converting excess local currencies generated to U.S. dollars on a timely basis and by entering into currency forward or exchange contracts. The total notional amount of outstanding currency options and forward exchange contracts, and their respective fair market values as of December 31, 2000, are summarized in ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

United's foreign operations involve insignificant amounts of physical assets; however, the Company does have sizable intangible assets related to acquisitions of Atlantic and Latin America route authorities. Operating authorities in international markets are governed by bilateral aviation agreements between the United States and foreign countries. Changes in U.S. or foreign government aviation policies can lead to the alteration or termination of existing air service agreements that could adversely impact the value of United's international route authority. Significant changes in such policies could also have a material impact on UAL's operating revenues and results of operations. In addition, the Financial Accounting Standards Board ("FASB") has issued an Exposure Draft, "Business Combinations and Intangible Assets -- Accounting for Goodwill," which could impact the

B-10

Company's accounting for these assets. For further details, see "New Accounting Pronouncements" below.

AIRPORT RENTS AND LANDING FEES --

United is charged facility rental and landing fees at virtually every airport at which it operates. In recent years, many airports have increased or sought to increase rates charged to airlines as a means of compensating for increasing demands upon airport revenues. Airlines have challenged certain of these increases through litigation and in some cases have not been successful. The FAA and the DOT have instituted an administrative hearing process to judge whether rate increases are legal and valid. However, to the extent the limitations on such charges are relaxed or the ability of airlines to challenge such charges is restricted, the rates charged by airports may increase substantially. Management cannot predict either the likelihood or the magnitude of any such increase.

ENVIRONMENTAL AND LEGAL CONTINGENCIES --

United has been named as a Potentially Responsible Party at certain Environmental Protection Agency ("EPA") cleanup sites which have been designated as Superfund Sites. United's alleged proportionate contributions at the sites are minimal; however, at sites where the EPA has commenced litigation, potential liability is joint and several. Additionally, United has participated and is participating in remediation actions at certain other sites, primarily airports. The estimated cost of these actions is accrued when it is determined that it is probable that United is liable. Environmental regulations and remediation processes are subject to future change, and determining the actual cost of remediation will require further investigation and remediation experience. Therefore, the ultimate cost cannot be determined at this time. However, while such cost may vary from United's current estimate, United believes the difference between its accrued reserve and the ultimate liability will not be material.*

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

UAL has certain other contingencies resulting from this and other litigation and claims incident to the ordinary course of business. Management believes, after considering a number of factors, including (but not limited to) the views of legal counsel, the nature of such contingencies and prior experience, that the ultimate disposition of these contingencies is not likely to materially affect UAL's financial condition, operating results or liquidity.*

COMMON STOCK DIVIDENDS --

During 2000, UAL instituted an annual dividend of \$1.25 per share on UAL common stock. Accordingly, UAL paid \$36 million (\$0.3125 per share) in common dividends in each of the second, third and fourth quarters of 2000. In addition, on December 14, UAL's Board of Directors declared a dividend of \$0.3125 per share payable on February 1, 2001 to stockholders of record January 16, 2001.

NEW ACCOUNTING PRONOUNCEMENTS --

In June 1998, the FASB issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS No. 133"), which establishes accounting and reporting standards requiring that every derivative instrument be recorded in the balance sheet as either an asset or liability measured at its fair value. SFAS

B-11

No. 133 requires that changes in the derivative's fair value be recognized currently in earnings unless specific hedge accounting criteria are met. Special accounting for qualifying hedges allows a derivative's gains and losses to offset related results on the hedged item in the income statement, and requires that a company must formally document, designate and assess the effectiveness of transactions that receive hedge accounting.

The effective date of SFAS No. 133 was delayed one year, to fiscal years beginning after June 15, 2000. The Company plans to adopt SFAS No. 133, which was subsequently amended by SFAS No. 138, in the first quarter of 2001. United has reviewed its various contracts to determine which contracts meet the requirements of SFAS No. 133, as amended, and need to be reflected as derivatives under the standard and accounted for at fair value. Accordingly, the Company will recognize a charge for the cumulative effect of a change in accounting principle of \$8 million, net of tax, in the first quarter 2001. In addition, the Company believes the adoption of SFAS 133 will increase volatility in earnings and other comprehensive income.

On February 14, 2001, the FASB issued an Exposure Draft "Business Combinations and Intangible Assets -- Accounting for Goodwill." The Exposure Draft requires the use of a non-amortization approach to account for purchased goodwill and for separately recognized (non-goodwill) intangible assets that have an indefinite useful economic life. Under this approach, goodwill and certain intangibles would not be amortized, but would be written down and expensed against earnings only in periods in which the recorded value is more than the fair value. The Company has not yet quantified the impacts of adopting the new Exposure Draft, but it could result in significant changes to the classification and recording of intangibles and amortization expense currently on the books, as well as the accounting for the planned acquisition of US Airways.

OUTLOOK FOR 2001* --

The softening of the U.S. economy has had an industry-wide effect on business travel; as a result, the Company has experienced a decrease in high-yield near-term bookings. In addition, passenger revenue performance is expected to be negatively impacted by the reduced capacity level put in place to

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

improve operational reliability. Given these weaker-than-anticipated revenues, combined with higher labor costs and fuel prices, the Company expects first-quarter results to be substantially below the current First Call consensus of \$2.82 loss per share.

The Company had previously provided full-year guidance, including the possible effects of its planned acquisition of US Airways, based on business plans prepared before the onset of the revenue deterioration. With the weakening of the U.S. economic situation, the Company has taken steps to reduce planned 2001 spending by \$200 million. However, based on expectations that revenue weakness will continue, the Company now expects performance to be below plan levels for the full year.

The uncertainty surrounding key factors affecting the Company's financial performance, such as the breadth and length of the U.S. economic slowdown, the outcome of the planned United and US Airways merger and the outcome of labor negotiations and the cost of fuel, among other factors, precludes the Company from providing any specific estimates on results at this time.

B-12

Information included in the above outlook section, as well as certain statements made throughout the Management's Discussion and Analysis of Financial Condition and Results of Operations that are identified by an asterisk (*) is forward-looking and involves risks and uncertainties that could result in actual results differing materially from expected results. Forward-looking statements represent the Company's expectations and beliefs concerning future events, based on information available to the Company as of the date of this filing. Some factors that could significantly impact revenues, expenses, unit costs, and the results and benefits of the pending merger between United and US Airways include, without limitation, the airline pricing environment; industry capacity decisions; competitors' route decisions; obtaining regulatory approvals for the United and US Airways merger; successfully integrating the businesses of United and US Airways; costs related to the United and US Airways merger; achieving cost-cutting synergies resulting from the United and US Airways merger; labor integration issues; the success of the Company's cost-control efforts; the cost of crude oil and jet fuel; the ultimate outcome of existing litigation; the results of union contract negotiations and their impact on labor costs; operational disruptions as a result of bad weather, air traffic control-related difficulties and labor issues; the growth of e-commerce and off-tariff distribution channels; the effective deployment of customer service tools and resources; actions of the U.S., foreign and local governments; foreign currency exchange rate fluctuations; the economic environment of the airline industry and the economic environment in general.

Investors should not place undue reliance on the forward-looking information contained herein, which speaks only as of the date of this filing. UAL disclaims any intent or obligation to update or alter any of the forward-looking statements whether in response to new information, unforeseen events, changed circumstances or otherwise.

B-13

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

INTEREST RATE RISK -- United's exposure to market risk associated with changes in interest rates relates primarily to its debt obligations and short-term investments. United does not use derivative financial instruments in its investments portfolio. United's policy is to manage interest rate risk through a combination of fixed and floating rate debt and entering into swap agreements, depending upon market conditions. A portion of the borrowings are denominated in foreign currencies which exposes the Company to risks associated

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

with changes in foreign exchange rates. To hedge against some of this risk, the Company has placed foreign currency deposits (primarily for Japanese yen, French francs, German marks and euros) to meet foreign currency lease obligations designated in the respective currencies. Since unrealized mark-to-market gains or losses on the foreign currency deposits are offset by the losses or gains on the foreign currency obligations, the Company reduces its overall exposure to foreign currency exchange rate volatility. The fair value of these deposits is determined based on the present value of future cash flows using an appropriate swap rate. The fair value of long-term debt is based on the quoted market prices for the same or similar issues or the present value of future cash flows using a U.S. Treasury rate that matches the remaining life of the instrument, adjusted by a credit spread.

| (IN MILLIONS) | EXPECTED MATURITY DATES | | | | | |
|--------------------------|-------------------------|--------|--------|--------|--------|------------|
| | 2001 | 2002 | 2003 | 2004 | 2005 | THEREAFTER |
| ASSETS | | | | | | |
| Cash equivalents | | | | | | |
| Fixed rate..... | \$1,674 | \$ -- | \$ -- | \$ -- | \$ -- | \$ -- |
| Avg. interest rate..... | 6.68% | -- | -- | -- | -- | -- |
| Variable rate..... | \$ 5 | \$ -- | \$ -- | \$ -- | \$ -- | \$ -- |
| Avg. interest rate..... | 6.96% | -- | -- | -- | -- | -- |
| Short term investments | | | | | | |
| Fixed rate..... | \$ 590 | \$ -- | \$ -- | \$ -- | \$ -- | \$ -- |
| Avg. interest rate..... | 6.96% | -- | -- | -- | -- | -- |
| Variable rate..... | \$ 75 | \$ -- | \$ -- | \$ -- | \$ -- | \$ -- |
| Avg. interest rate..... | 6.77% | -- | -- | -- | -- | -- |
| Lease deposits | | | | | | |
| Fixed rate -- yen | | | | | | |
| deposits..... | \$ -- | \$ -- | \$ -- | \$ -- | \$ -- | \$ 348 |
| Avg. interest rate..... | -- | -- | -- | -- | -- | 3.06% |
| Fixed rate -- FF | | | | | | |
| deposits..... | \$ -- | \$ -- | \$ -- | \$ -- | \$ -- | \$ 10 |
| Avg. interest rate..... | -- | -- | -- | -- | -- | 5.61% |
| Fixed rate -- DM | | | | | | |
| deposits..... | \$ 2 | \$ 2 | \$ 2 | \$ 2 | \$ 2 | \$ 304 |
| Avg. interest rate..... | 4.57% | 4.53% | 4.57% | 4.60% | 4.63% | 6.79% |
| Fixed rate -- EUR | | | | | | |
| deposits..... | \$ -- | \$ -- | \$ -- | \$ -- | \$ -- | \$ 26 |
| Avg. interest rate..... | -- | -- | -- | -- | -- | 4.14% |
| Fixed rate -- USD | | | | | | |
| deposits..... | \$ -- | \$ -- | \$ -- | \$ -- | \$ -- | \$ 12 |
| Avg. interest rate..... | -- | -- | -- | -- | -- | 6.49% |
| LONG-TERM DEBT | | | | | | |
| U. S. Dollar denominated | | | | | | |
| Fixed rate debt..... | \$ 87 | \$ 86 | \$ 218 | \$ 333 | \$ 246 | \$2,514 |
| Avg. interest rate..... | 7.62% | 7.63% | 8.43% | 9.85% | 7.73% | 7.64% |
| Variable rate debt..... | \$ 83 | \$ 569 | \$ 523 | \$ 17 | \$ 17 | \$ 174 |
| Avg. interest rate..... | 6.23% | 5.91% | 6.70% | 6.34% | 6.34% | 6.43% |
| | 1999 | | | | | |
| | ----- | | | | | |
| | FAIR | | | | | |
| | VALUE | | | | | |
| (IN MILLIONS) | ----- | | | | | |

ASSETS
Cash equivalents

| | |
|-------------------------|--------|
| Fixed rate..... | \$ 231 |
| Avg. interest rate..... | |
| Variable rate..... | \$ 79 |
| Avg. interest rate..... | |

Short term investments

| | |
|-------------------------|--------|
| Fixed rate..... | \$ 298 |
| Avg. interest rate..... | |
| Variable rate..... | \$ 81 |
| Avg. interest rate..... | |

Lease deposits

| | |
|-------------------------|--------|
| Fixed rate -- yen | |
| deposits..... | \$ 423 |
| Avg. interest rate..... | |
| Fixed rate -- FF | |
| deposits..... | \$ 9 |
| Avg. interest rate..... | |
| Fixed rate -- DM | |
| deposits..... | \$ 177 |
| Avg. interest rate..... | |
| Fixed rate -- EUR | |
| deposits..... | \$ 23 |
| Avg. interest rate..... | |
| Fixed rate -- USD | |
| deposits..... | \$ 10 |
| Avg. interest rate..... | |

LONG-TERM DEBT
U. S. Dollar denominated

| | |
|-------------------------|---------|
| Fixed rate debt..... | \$1,542 |
| Avg. interest rate..... | |
| Variable rate debt..... | \$1,307 |
| Avg. interest rate..... | |

FOREIGN CURRENCY RISK -- United has established a foreign currency hedging program using currency forwards and options (purchasing put options and selling correlation options) to hedge exposure to the Japanese yen, Hong Kong dollar, British pound, Australian dollar and the euro. The goal of the hedging program is to effectively manage risk associated with fluctuations in the value of the foreign currency, thereby making financial results more

B-14

stable and predictable. United does not use currency forwards or currency options for trading purposes.

| (IN MILLIONS, EXCEPT AVERAGE CONTRACT RATES) | DECEMBER 31, 2000 | | |
|--|--------------------|--------------------------|-------------------------|
| | NOTIONAL AMOUNT | AVERAGE CONTRACT RATE | ESTIMATED FAIR VALUE |
| | | | (PAY) /RECEIVE* |
| Forward exchange contracts | | | |
| Japanese Yen -- Purchased forwards..... | \$141 | 112.33 | \$ (3) |
| -- Sold forwards..... | \$ 66 | 114.71 | \$ -- |
| Hong Kong Dollar -- Sold forwards..... | \$ 23 | 7.79 | \$ -- |
| French Franc -- Purchased forwards..... | \$ 50 | 5.05 | \$ (6) |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Euro -- Purchased forwards..... \$140 1.30 \$(14)

As of December 31, 1999, United had \$144 million of Japanese yen purchased forwards outstanding with a fair value of \$(1) million, \$62 million yen sold forwards with a fair value of \$0 and \$402 million yen put options with a fair value of \$7 million.

PRICE RISK (AIRCRAFT FUEL) -- When market conditions indicate risk reduction is achievable, United enters into fuel option contracts to reduce its price risk exposure to jet fuel. The option contracts are designed to provide protection against sharp increases in the price of aircraft fuel. Based on current market conditions, United does not believe risk reduction is achievable and is no longer entering into new option contracts. As market conditions change, so may United's hedging program. In addition, to a limited extent, United trades short-term heating oil futures and option contracts, which are immaterial.

At December 31, 1999, United had \$1.1 billion in purchased call option contracts for crude oil with an estimated fair value of \$120 million.

*ESTIMATED FAIR VALUES REPRESENT THE AMOUNT UNITED WOULD PAY/RECEIVE ON DECEMBER 31, 2000 TO TERMINATE THE CONTRACTS.

B-15

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Stockholders and
Board of Directors, UAL Corporation:

We have audited the accompanying statements of consolidated financial position of UAL Corporation (a Delaware corporation) and subsidiary companies as of December 31, 2000 and 1999, and the related statements of consolidated operations, consolidated cash flows and consolidated stockholders' equity for each of the three years in the period ended December 31, 2000. These financial statements and the schedule referred to below are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of UAL Corporation and subsidiary companies as of December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States.

As explained in Note 1 of the Notes to Consolidated Financial Statements, effective January 1, 2000, the Company changed certain of its accounting principles for revenue recognition as a result of the adoption of Staff Accounting Bulletin No. 101 "Revenue Recognition in Financial Statements."

Our audits were made for the purpose of forming an opinion on the basic

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

financial statements taken as a whole. The schedule referenced in Item 14(a)2 herein is presented for purposes of complying with the Securities and Exchange Commission's rules and is not part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the basic financial statements taken as a whole.

/s/ Arthur Andersen LLP

ARTHUR ANDERSEN LLP

Chicago, Illinois
February 22, 2001

B-16

UAL CORPORATION AND SUBSIDIARY COMPANIES STATEMENTS OF CONSOLIDATED OPERATIONS (IN MILLIONS, EXCEPT PER SHARE)

| | YEAR ENDED DECEMBER 31 | | |
|--|------------------------|----------|----------|
| | 2000 | 1999 | 1998 |
| Operating revenues: | | | |
| Passenger..... | \$16,932 | \$15,784 | \$15,520 |
| Cargo..... | 931 | 906 | 913 |
| Other operating revenues..... | 1,489 | 1,337 | 1,128 |
| | 19,352 | 18,027 | 17,561 |
| Operating expenses: | | | |
| Salaries and related costs..... | 6,730 | 5,670 | 5,341 |
| ESOP compensation expense..... | 147 | 756 | 829 |
| Aircraft fuel..... | 2,511 | 1,776 | 1,788 |
| Commissions..... | 1,025 | 1,139 | 1,325 |
| Purchased services..... | 1,711 | 1,575 | 1,505 |
| Aircraft rent..... | 919 | 876 | 893 |
| Landing fees and other rent..... | 959 | 949 | 881 |
| Depreciation and amortization..... | 1,058 | 867 | 793 |
| Cost of sales..... | 1,038 | 602 | 474 |
| Aircraft maintenance..... | 698 | 689 | 624 |
| Other operating expenses..... | 1,902 | 1,737 | 1,630 |
| | 18,698 | 16,636 | 16,083 |
| Earnings from operations..... | 654 | 1,391 | 1,478 |
| Other income (expense): | | | |
| Interest expense..... | (402) | (362) | (355) |
| Interest capitalized..... | 77 | 75 | 105 |
| Interest income..... | 101 | 68 | 59 |
| Equity in earnings (losses) of affiliates..... | (12) | 37 | 72 |
| Gain on sale of investments..... | 109 | 731 | -- |
| Investment impairment..... | (61) | -- | -- |
| Miscellaneous, net..... | (35) | 2 | (103) |
| | (223) | 551 | (222) |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | |
|--|---------|----------|----------|
| Earnings before income taxes, distributions on preferred securities, extraordinary item and cumulative effect..... | 431 | 1,942 | 1,256 |
| Provision for income taxes..... | 160 | 699 | 429 |
| Earnings before distributions on preferred securities, extraordinary item and cumulative effect..... | 271 | 1,243 | 827 |
| Distributions on preferred securities, net of tax..... | (6) | (5) | (6) |
| Earnings before extraordinary item and cumulative effect.... | 265 | 1,238 | 821 |
| Extraordinary loss on early extinguishment of debt, net of tax..... | (6) | (3) | -- |
| Cumulative effect of accounting change, net of tax..... | (209) | -- | -- |
| Net earnings..... | \$ 50 | \$ 1,235 | \$ 821 |
| Per share, basic: | | | |
| Earnings before extraordinary item and cumulative effect..... | \$ 4.29 | \$ 21.26 | \$ 12.71 |
| Extraordinary loss on early extinguishment of debt, net of tax..... | (0.13) | (0.06) | -- |
| Cumulative effect of accounting change, net of tax..... | (4.08) | -- | -- |
| Net earnings..... | \$ 0.08 | \$ 21.20 | \$ 12.71 |
| Per share, diluted: | | | |
| Earnings before extraordinary item and cumulative effect..... | \$ 1.89 | \$ 9.97 | \$ 6.83 |
| Extraordinary loss on early extinguishment of debt, net of tax..... | (0.06) | (0.03) | -- |
| Cumulative effect of accounting change, net of tax..... | (1.79) | -- | -- |
| Net earnings..... | \$ 0.04 | \$ 9.94 | \$ 6.83 |

See accompanying Notes to Consolidated Financial Statements.

B-17

UAL CORPORATION AND SUBSIDIARY COMPANIES
STATEMENTS OF CONSOLIDATED FINANCIAL POSITION
(IN MILLIONS)

| | DECEMBER 31 | |
|---|-------------|--------|
| | 2000 | 1999 |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents..... | \$ 1,679 | \$ 310 |
| Short-term investments..... | 665 | 379 |
| Receivables, less allowance for doubtful accounts (2000 -- \$14; 1999 -- \$13)..... | 1,216 | 1,284 |
| Aircraft fuel, spare parts and supplies, less obsolescence allowance(2000 -- \$55; 1999 -- \$45)..... | 424 | 340 |
| Income tax receivables..... | 110 | 32 |
| Deferred income taxes..... | 225 | 222 |
| Prepaid expenses and other..... | 460 | 368 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | |
|---|----------|----------|
| | 4,779 | 2,935 |
| | ----- | ----- |
| Operating property and equipment: | | |
| Owned -- | | |
| Flight equipment..... | 14,888 | 13,518 |
| Advances on flight equipment..... | 810 | 809 |
| Other property and equipment..... | 3,714 | 3,368 |
| | ----- | ----- |
| | 19,412 | 17,695 |
| | | |
| Less -- Accumulated depreciation and amortization..... | 5,583 | 5,207 |
| | ----- | ----- |
| | 13,829 | 12,488 |
| | ----- | ----- |
| Capital leases -- | | |
| Flight equipment..... | 3,055 | 2,929 |
| Other property and equipment..... | 99 | 93 |
| | ----- | ----- |
| | 3,154 | 3,022 |
| | | |
| Less -- Accumulated amortization..... | 640 | 645 |
| | ----- | ----- |
| | 2,514 | 2,377 |
| | ----- | ----- |
| | 16,343 | 14,865 |
| | ----- | ----- |
| Other assets: | | |
| Investments..... | 435 | 750 |
| Intangibles, less accumulated amortization (2000 -- \$306; 1999 -- \$279)..... | 671 | 568 |
| Aircraft lease deposits..... | 710 | 594 |
| Prepaid rent..... | 567 | 585 |
| Other..... | 850 | 666 |
| | ----- | ----- |
| | 3,233 | 3,163 |
| | ----- | ----- |
| | \$24,355 | \$20,963 |
| | ===== | ===== |

See accompanying Notes to Consolidated Financial Statements.

B-18

UAL CORPORATION AND SUBSIDIARY COMPANIES
STATEMENTS OF CONSOLIDATED FINANCIAL POSITION
(IN MILLIONS, EXCEPT SHARE DATA)

| | DECEMBER 31 | |
|---|-------------|-------|
| | 2000 | 1999 |
| | ----- | ----- |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| | ----- | ----- |
| Current liabilities: | | |
| Notes payable..... | \$ -- | \$ 61 |
| Long-term debt maturing within one year..... | 170 | 92 |
| Current obligations under capital leases..... | 269 | 190 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | |
|---|----------|----------|
| Advance ticket sales..... | 1,454 | 1,412 |
| Accounts payable..... | 1,188 | 967 |
| Accrued salaries, wages and benefits..... | 1,508 | 1,002 |
| Accrued aircraft rent..... | 840 | 783 |
| Other accrued liabilities..... | 1,352 | 904 |
| | ----- | ----- |
| | 6,781 | 5,411 |
| | ----- | ----- |
| Long-term debt..... | 4,688 | 2,650 |
| | ----- | ----- |
| Long-term obligations under capital leases..... | 2,261 | 2,337 |
| | ----- | ----- |
| Other liabilities and deferred credits: | | |
| Deferred pension liability..... | 136 | 70 |
| Postretirement benefit liability..... | 1,557 | 1,489 |
| Deferred gains..... | 912 | 986 |
| Accrued aircraft rent..... | 408 | 390 |
| Deferred income taxes..... | 1,241 | 1,147 |
| Other..... | 511 | 339 |
| | ----- | ----- |
| | 4,765 | 4,421 |
| | ----- | ----- |
| Commitments and contingent liabilities (Note 18) | | |
| Company-obligated mandatorily redeemable preferred securities of a subsidiary trust..... | 99 | 100 |
| | ----- | ----- |
| Preferred stock committed to Supplemental ESOP..... | 571 | 893 |
| | ----- | ----- |
| Stockholders' equity: | | |
| Serial preferred stock (Note 12)..... | -- | -- |
| ESOP preferred stock (Note 13)..... | -- | -- |
| Common stock at par, \$0.01 par value; authorized 200,000,000 shares; issued 68,834,167 shares at December 31, 2000 and 65,771,802 shares at December 31, 1999..... | 1 | 1 |
| Additional capital invested..... | 4,530 | 4,099 |
| Retained earnings..... | 1,998 | 2,138 |
| Unearned ESOP preferred stock..... | -- | (28) |
| Stock held in treasury, at cost -- | | |
| Preferred, 10,213,519 depository shares at December 31, 2000 and 1999 (Note 12)..... | (305) | (305) |
| Common, 16,295,475 shares at December 31, 2000 and 14,995,219 shares at December 31, 1999..... | (1,179) | (1,097) |
| Accumulated other comprehensive income..... | 152 | 352 |
| Other..... | (7) | (9) |
| | ----- | ----- |
| | 5,190 | 5,151 |
| | ----- | ----- |
| | \$24,355 | \$20,963 |
| | ===== | ===== |

See accompanying Notes to Consolidated Financial Statements.

B-19

UAL CORPORATION AND SUBSIDIARY COMPANIES
STATEMENTS OF CONSOLIDATED CASH FLOWS
(IN MILLIONS)

YEAR ENDED DECEMBER 31

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | 2000 | 1999 | 1998 |
|--|----------|---------|---------|
| Cash and cash equivalents at beginning of year..... | \$ 310 | \$ 390 | \$ 295 |
| Cash flows from operating activities: | | | |
| Net earnings..... | 50 | 1,235 | 821 |
| Adjustments to reconcile to net cash provided by operating activities -- | | | |
| ESOP compensation expense..... | 147 | 756 | 829 |
| Cumulative effect of accounting change, net of tax.... | 209 | -- | -- |
| Extraordinary loss on debt extinguishment, net of tax..... | 6 | 3 | -- |
| Gain on sale of investments..... | (109) | (731) | -- |
| Investment impairment..... | 61 | -- | -- |
| Pension funding less than (greater than) expense..... | (21) | 94 | 101 |
| Deferred postretirement benefit expense..... | 153 | 65 | 149 |
| Depreciation and amortization..... | 1,058 | 867 | 793 |
| Provision for deferred income taxes..... | 317 | 590 | 307 |
| Undistributed (earnings) losses of affiliates..... | 13 | (20) | (62) |
| Decrease (increase) in receivables..... | 68 | (146) | (97) |
| Decrease (increase) in other current assets..... | (208) | 2 | 105 |
| Increase (decrease) in advance ticket sales..... | 42 | (17) | 162 |
| Increase (decrease) in accrued income taxes..... | (77) | (76) | 38 |
| Increase (decrease) in accounts payable and accrued liabilities..... | 761 | (86) | 69 |
| Amortization of deferred gains..... | (66) | (66) | (64) |
| Other, net..... | 68 | (49) | 43 |
| | 2,472 | 2,421 | 3,194 |
| Cash flows from investing activities: | | | |
| Additions to property and equipment..... | (2,538) | (2,389) | (2,832) |
| Proceeds on disposition of property and equipment..... | 324 | 154 | 452 |
| Proceeds on sale of investments..... | 147 | 828 | -- |
| Decrease (increase) in short-term investments..... | (286) | 46 | 125 |
| Other, net..... | (168) | (263) | (63) |
| | (2,521) | (1,624) | (2,318) |
| Cash flows from financing activities: | | | |
| Reacquisition of preferred stock..... | -- | -- | (3) |
| Repurchase of common stock..... | (81) | (261) | (459) |
| Proceeds from issuance of long-term debt..... | 2,515 | 286 | 928 |
| Repayment of long-term debt..... | (441) | (513) | (271) |
| Principal payments under capital leases..... | (283) | (248) | (322) |
| Purchase of equipment certificates under Company leases..... | (208) | (47) | (693) |
| Decrease in equipment certificates under Company leases..... | 228 | 33 | 22 |
| Increase (decrease) in short-term borrowings..... | (61) | (123) | 184 |
| Aircraft lease deposits..... | (138) | (20) | (154) |
| Cash dividends..... | (118) | (10) | (10) |
| Other, net..... | 5 | 26 | (3) |
| | 1,418 | (877) | (781) |
| Increase (decrease) in cash and cash equivalents during the year..... | 1,369 | (80) | 95 |
| Cash and cash equivalents at end of year..... | \$ 1,679 | \$ 310 | \$ 390 |

=====

See accompanying Notes to Consolidated Financial Statements.

B-20

UAL CORPORATION AND SUBSIDIARY COMPANIES

STATEMENTS OF CONSOLIDATED STOCKHOLDERS' EQUITY

(IN MILLIONS, EXCEPT PER SHARE)

| | PREFERRED STOCK | COMMON STOCK | ADDITIONAL CAPITAL INVESTED | RETAINED EARNINGS | UNEARNED ESOP PREFERRED STOCK | TREAS STOCK |
|---|--------------------|-----------------|-----------------------------------|----------------------|--|----------------|
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Balance at December 31, 1997... | \$ -- | \$1 | \$2,876 | \$ 309 | \$ (177) | \$ (6) |
| | ----- | --- | ----- | ----- | ----- | ----- |
| Year ended December 31, 1998: | | | | | | |
| Net earnings..... | -- | -- | -- | 821 | -- | |
| Other comprehensive income, net: | | | | | | |
| Unrealized gains on securities, net..... | -- | -- | -- | -- | -- | |
| Minimum pension liability adj..... | -- | -- | -- | -- | -- | |
| | | | | ----- | | |
| Total comprehensive income... | -- | -- | -- | 821 | -- | |
| | | | | ----- | | |
| Cash dividends on preferred stock(\$1.44 per Series B share)..... | -- | -- | -- | (10) | -- | |
| Common stock repurchases..... | -- | -- | -- | -- | -- | (4) |
| Issuance and amortization of ESOP preferred stock..... | -- | -- | 823 | -- | 6 | |
| ESOP dividend (\$8.89 per share)..... | -- | -- | 42 | (92) | 50 | |
| Preferred stock committed to Supplemental ESOP..... | -- | -- | (177) | -- | -- | |
| Other..... | -- | -- | (47) | -- | -- | (|
| | ----- | --- | ----- | ----- | ----- | ----- |
| Balance at December 31, 1998... | -- | 1 | 3,517 | 1,028 | (121) | (1,1 |
| | ----- | --- | ----- | ----- | ----- | ----- |
| Year ended December 31, 1999: | | | | | | |
| Net earnings..... | -- | -- | -- | 1,235 | -- | |
| Other comprehensive income, net: | | | | | | |
| Unrealized gains on securities, net..... | -- | -- | -- | -- | -- | |
| | | | | ----- | | |
| Total comprehensive income... | -- | -- | -- | 1,235 | -- | |
| | | | | ----- | | |
| Cash dividends on preferred stock(\$1.44 per Series B share)..... | -- | -- | -- | (10) | -- | |
| Common stock repurchases..... | -- | -- | -- | -- | -- | (2 |
| Issuance and amortization of ESOP preferred stock..... | -- | -- | 740 | -- | 16 | |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | | | | |
|---|-------|-------|---------|---------|-------|---------|
| ESOP dividend (\$8.89 per share)..... | -- | -- | 38 | (115) | 77 | |
| Preferred stock committed to Supplemental ESOP..... | -- | -- | (201) | -- | -- | |
| Other..... | -- | -- | 5 | -- | -- | |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Balance at December 31, 1999... | -- | 1 | 4,099 | 2,138 | (28) | (1,4 |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Year ended December 31, 2000: | | | | | | |
| Net earnings..... | -- | -- | -- | 50 | -- | |
| Other comprehensive income, net: | | | | | | |
| Unrealized losses on securities, net..... | -- | -- | -- | -- | -- | |
| Minimum pension liability adj..... | -- | -- | -- | -- | -- | |
| | | | | ----- | | |
| Total comprehensive income... | -- | -- | -- | 50 | -- | |
| | | | | ----- | | |
| Cash dividends on preferred stock(\$1.44 per Series B share)..... | -- | -- | -- | (10) | -- | |
| Cash dividends on common stock (\$1.25 per share)..... | -- | -- | -- | (144) | -- | |
| Common stock repurchases..... | -- | -- | -- | -- | -- | |
| Issuance and amortization of ESOP preferred stock..... | -- | -- | 147 | -- | -- | |
| ESOP dividend (\$8.89 per share)..... | -- | -- | 8 | (36) | 28 | |
| Preferred stock committed to Supplemental ESOP..... | -- | -- | 322 | -- | -- | |
| Other..... | -- | -- | (46) | -- | -- | |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Balance at December 31, 2000... | \$ -- | \$1 | \$4,530 | \$1,998 | \$ -- | \$ (1,4 |
| | ===== | == | ===== | ===== | ===== | ===== |

TOTAL

| | | |
|---|---------|--|
| Balance at December 31, 1997... | \$2,337 | |
| | ----- | |
| Year ended December 31, 1998: | | |
| Net earnings..... | 821 | |
| Other comprehensive income, net: | | |
| Unrealized gains on securities, net..... | 1 | |
| Minimum pension liability adj..... | (1) | |
| | ----- | |
| Total comprehensive income... | 821 | |
| | ----- | |
| Cash dividends on preferred stock(\$1.44 per Series B share)..... | (10) | |
| Common stock repurchases..... | (459) | |
| Issuance and amortization of ESOP preferred stock..... | 829 | |
| ESOP dividend (\$8.89 per share)..... | -- | |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | |
|---------------------------------|---------|
| Preferred stock committed to | |
| Supplemental ESOP..... | (177) |
| Other..... | (60) |
| | ----- |
| Balance at December 31, 1998... | 3,281 |
| | ----- |
| Year ended December 31, 1999: | |
| Net earnings..... | 1,235 |
| Other comprehensive income, | |
| net: | |
| Unrealized gains on | |
| securities, net..... | 354 |
| | ----- |
| Total comprehensive income... | 1,589 |
| | ----- |
| Cash dividends on preferred | |
| stock(\$1.44 per Series B | |
| share)..... | (10) |
| Common stock repurchases..... | (261) |
| Issuance and amortization of | |
| ESOP preferred stock..... | 756 |
| ESOP dividend (\$8.89 per | |
| share)..... | -- |
| Preferred stock committed to | |
| Supplemental ESOP..... | (201) |
| Other..... | (3) |
| | ----- |
| Balance at December 31, 1999... | 5,151 |
| | ----- |
| Year ended December 31, 2000: | |
| Net earnings..... | 50 |
| Other comprehensive income, | |
| net: | |
| Unrealized losses on | |
| securities, net..... | (196) |
| Minimum pension liability | |
| adj..... | (4) |
| | ----- |
| Total comprehensive income... | (150) |
| | ----- |
| Cash dividends on preferred | |
| stock(\$1.44 per Series B | |
| share)..... | (10) |
| Cash dividends on common stock | |
| (\$1.25 per share)..... | (144) |
| Common stock repurchases..... | (81) |
| Issuance and amortization of | |
| ESOP preferred stock..... | 147 |
| ESOP dividend (\$8.89 per | |
| share)..... | -- |
| Preferred stock committed to | |
| Supplemental ESOP..... | 322 |
| Other..... | (45) |
| | ----- |
| Balance at December 31, 2000... | \$5,190 |
| | ===== |

See accompanying Notes to Consolidated Financial Statements.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) BASIS OF PRESENTATION -- UAL Corporation ("UAL") is a holding company whose principal subsidiary is United Air Lines, Inc. ("United"). The consolidated financial statements include the accounts of UAL and all of its majority-owned affiliates (collectively "the Company"). All significant intercompany transactions are eliminated. Certain prior-year financial statement items have been reclassified to conform to the current year's presentation.

(b) USE OF ESTIMATES -- The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(c) AIRLINE REVENUES -- Passenger fares and cargo revenues are recorded as operating revenues when the transportation is furnished. The value of unused passenger tickets is included in current liabilities.

(d) CASH AND CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS -- Cash in excess of operating requirements is invested in short-term, highly liquid, income-producing investments. Investments with a maturity of three months or less on their acquisition date are classified as cash and cash equivalents. Other investments are classified as short-term investments.

From time to time, United lends certain of its securities classified as cash and cash equivalents and short-term investments to third parties. United requires collateral in an amount exceeding the value of the securities and is obligated to reacquire the securities at the end of the contract. United accounts for these transactions as secured borrowings rather than sales and does not remove the securities from the balance sheet. At December 31, 2000, United was obligated to repurchase \$39 million of securities lent to third parties.

At December 31, 2000 and 1999, \$598 million and \$406 million, respectively, of investments in debt securities included in cash and cash equivalents and short-term investments were classified as available-for-sale, and \$1.7 billion and \$177 million, respectively, were classified as held-to-maturity. Investments in debt securities classified as available-for-sale are stated at fair value based on the quoted market prices for the securities, which does not differ significantly from their cost basis. Investments classified as held-to-maturity are stated at cost which approximates market due to their short-term maturities. The proceeds from sales of available-for-sale securities are included in interest income for each respective year.

(e) DERIVATIVE FINANCIAL INSTRUMENTS --

FOREIGN CURRENCY -- From time to time, United enters into Japanese yen forward exchange contracts to minimize gains and losses on the revaluation of short-term yen-denominated liabilities. The yen forwards typically have short-term maturities and are marked to fair value at the end of each accounting period. The unrealized mark-to-market

B-22

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

gains and losses on the yen forwards generally offset the losses and gains recorded on the yen liabilities.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

United has also entered into forwards and swaps to reduce exposure to currency fluctuations on Japanese yen-, euro- and French franc-denominated capital lease obligations. The cash flows of the forwards and swaps mirror those of the capital leases. The premiums on the forwards and swaps, as measured at inception, are being amortized over their respective lives as components of interest expense. Any gains or losses realized upon early termination of these forwards and swaps are deferred and recognized in income over the remaining life of the underlying exposure.

The Company hedges some of the risks of exchange rate volatility on its anticipated future Japanese yen, euro, Australian dollar and British pound revenues by purchasing put options with little or no intrinsic value and on Hong Kong dollar revenues by entering into forward contracts. The amount and duration of these options are synchronized with the expected revenues, and thus, the put options have been designated as a hedge. The premiums on purchased option contracts are amortized over the lives of the contracts. Unrealized gains on purchased put option contracts are deferred until contract expiration and then recognized as a component of passenger revenue. To reduce hedging costs, the Company sells a correlation option in the first four currencies referred to above. The unrealized mark-to-market gains and losses on the correlation options are included in "Miscellaneous, net," net of premiums received.

INTEREST RATES -- United may from time to time, enter into swaps to reduce exposure to interest rate fluctuations in connection with certain debt, capital leases and operating leases. The cash flows of the swaps mirror those of the underlying exposures. The premiums on the swaps, as measured at inception, are amortized over their respective lives as components of interest expense. Any gains or losses realized upon the early termination of these swaps are deferred and recognized in income over the remaining life of the underlying exposure.

AIRCRAFT FUEL -- Under favorable market conditions, United uses purchased call options to hedge a portion of its price risk related to aircraft fuel purchases. The purchased call options have been designated as a hedge. Gains or losses on hedge positions, net of premiums paid, are recognized upon contract expiration as a component of aircraft fuel inventory. In addition, to a limited extent, United trades short-term heating oil futures contracts. Unrealized losses on these contracts are recorded currently in income while unrealized gains are deferred until contract expiration. Both gains and losses are recorded as a component of aircraft fuel expense.

(f) AIRCRAFT FUEL, SPARE PARTS AND SUPPLIES -- Aircraft fuel and maintenance and operating supplies are stated at average cost. Flight equipment spare parts are stated at average cost less an obsolescence allowance.

(g) OPERATING PROPERTY AND EQUIPMENT -- Owned operating property and equipment is stated at cost. Property under capital leases, and the related obligation for future lease

B-23

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

payments, are initially recorded at an amount equal to the then present value of those lease payments.

Depreciation and amortization of owned depreciable assets is based on the straight-line method over their estimated service lives. Leasehold improvements are amortized over the remaining period of the lease or the estimated service life of the related asset, whichever is less. Aircraft are depreciated to estimated salvage values, generally over lives of 4 to 30 years; buildings are

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

depreciated over lives of 25 to 45 years; and other property and equipment are depreciated over lives of 3 to 15 years.

Properties under capital leases are amortized on the straight-line method over the life of the lease, or in the case of certain aircraft, over their estimated service lives. Lease terms are 10 to 30 years for aircraft and flight simulators and 25 years for buildings. Amortization of capital leases is included in depreciation and amortization expense.

Maintenance and repairs, including the cost of minor replacements, are charged to maintenance expense accounts. Costs of additions to and renewals of units of property are charged to property and equipment accounts.

(h) INTANGIBLES -- Intangibles consist primarily of route acquisition costs and intangible pension assets (see Note 16, "Retirement and Postretirement Plans"). Route acquisition costs are amortized over 40 years. During 2001, the FASB issued an Exposure Draft "Business Combinations and Intangible Assets -- Accounting for Goodwill" which could impact the Company's accounting for intangible assets. See OTHER INFORMATION, "New Accounting Pronouncements" in MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

(i) MILEAGE PLUS AWARDS -- United accrues the estimated incremental cost of providing free travel awards earned under its Mileage Plus frequent flyer program when such award levels are reached. United, through its wholly owned subsidiary, Mileage Plus Holdings, Inc., sells mileage credits to participating partners in the Mileage Plus program.

Effective January 1, 2000, the Company changed its method of accounting for the sale of mileage to participating partners in its Mileage Plus program, in accordance with Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements." Under the new accounting method, a portion of revenue from the sale of mileage (previously recognized in other revenue) is deferred and recognized as passenger revenue when the transportation is provided. Accordingly, UAL has recorded a charge of \$209 million, net of tax, for the cumulative effect of a change in accounting principle to reflect the application of the accounting method to prior years. This change resulted in a reduction to revenues of approximately \$38 million for 2000 and would have reduced 1999 revenues by \$45 million.

B-24

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The pro forma effect of the accounting change on net income and earnings per share as previously reported for 1999 and prior years is as follows:

| | | 1999 | 1998 | 1997 | 1996 |
|---|-------------|---------|---------|---------|--------|
| | | ----- | ----- | ----- | ----- |
| Earnings before extraordinary items | | | | | |
| (in millions)..... | As reported | \$1,238 | \$ 821 | \$ 958 | \$ 600 |
| | Pro forma | \$1,209 | \$ 774 | \$ 931 | \$ 553 |
| Earnings per share before extraordinary items | | | | | |
| Basic..... | As reported | \$21.26 | \$12.71 | \$14.98 | \$8.76 |
| | Pro forma | \$20.71 | \$11.87 | \$14.52 | \$7.92 |
| Diluted..... | As reported | \$ 9.97 | \$ 6.83 | \$ 9.04 | \$5.85 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | Pro forma | \$ 9.71 | \$ 6.38 | \$ 8.76 | \$5.29 |
|---------------------------------|-------------|---------|---------|---------|--------|
| Net earnings (in millions)..... | As reported | \$1,235 | \$ 821 | \$ 949 | \$ 533 |
| | Pro forma | \$1,206 | \$ 774 | \$ 922 | \$ 486 |
| Net earnings per share | | | | | |
| Basic..... | As reported | \$21.20 | \$12.71 | \$14.83 | \$7.57 |
| | Pro forma | \$20.65 | \$11.87 | \$14.37 | \$6.73 |
| Diluted..... | As reported | \$ 9.94 | \$ 6.83 | \$ 8.95 | \$5.06 |
| | Pro forma | \$ 9.68 | \$ 6.38 | \$ 8.67 | \$4.50 |

(j) DEFERRED GAINS -- Gains on aircraft sale and leaseback transactions are deferred and amortized over the lives of the leases as a reduction of rental expense.

(k) ADVERTISING -- Advertising costs, which are included in other operating expenses, are expensed as incurred. Advertising expense was \$269 million, \$232 million and \$213 million for the years ended December 31, 2000, 1999 and 1998, respectively.

(2) EMPLOYEE STOCK OWNERSHIP PLANS AND RECAPITALIZATION

On July 12, 1994, the stockholders of UAL approved a plan of recapitalization to provide an approximately 55% equity interest in UAL to certain employees of United in exchange for wage concessions and work-rule changes. The employees' equity interest was allocated to individual employees through the year 2000 under Employee Stock Ownership Plans ("ESOPs") which were created as a part of the recapitalization.

The ESOPs cover employees represented by ALPA, the IAM and U.S. management and salaried employees. The ESOPs include a "Leveraged ESOP," a "Non-Leveraged ESOP" and a "Supplemental ESOP." Both the Leveraged ESOP and the Non-Leveraged ESOP are tax-qualified plans while the Supplemental ESOP is not a tax-qualified plan. Shares are delivered to employees primarily through the Leveraged ESOP, then through the Non-Leveraged ESOP, and finally, through the Supplemental ESOP.

The equity interests were delivered to employees through two classes of preferred stock (Class 1 and Class 2 ESOP Preferred Stock, collectively "ESOP Preferred Stock"), and the

B-25

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(2) EMPLOYEE STOCK OWNERSHIP PLANS AND RECAPITALIZATION (CONTINUED)

voting interests were delivered through three separate classes of preferred stocks (Class P, M and S Voting Preferred Stock, collectively, "Voting Preferred Stock"). The Class 1 ESOP Preferred Stock was delivered to an ESOP trust in seven separate sales under the Leveraged ESOP, the last of which occurred on January 5, 2000. Based on Internal Revenue Code Limitations, shares of the Class 2 ESOP Preferred Stock are either contributed to the Non-Leveraged ESOP or allocated as "book entry" shares to the Supplemental ESOP annually through the year 2000. The classes of preferred stock are described more fully in Note 13, "ESOP Preferred Stock."

The Leveraged ESOP and Non-Leveraged ESOP are being accounted for under AICPA Statement of Position 93-6, "Employers' Accounting for Employee Stock Ownership Plans." For the Leveraged ESOP, as shares of Class 1 ESOP Preferred Stock are sold to an ESOP trust, the Company reports the issuance as a credit to additional capital invested and records a corresponding charge to unearned ESOP preferred stock. ESOP compensation expense is recorded for the average fair

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

value of the shares committed to be released during the period with a corresponding credit to unearned ESOP preferred stock for the cost of the shares. Any difference between the fair value of the shares and the cost of the shares is charged or credited to additional capital invested. For the Non-Leveraged ESOP, the Class 2 ESOP Preferred Stock is recorded as additional capital invested as the shares are committed to be contributed, with the offsetting charge to ESOP compensation expense. The ESOP compensation expense is based on the average fair value of the shares committed to be contributed. The Supplemental ESOP is being accounted for under Accounting Principles Board Opinion 25, "Accounting for Stock Issued to Employees" ("APB 25").

Shares of ESOP Preferred Stock are legally released or allocated to employee accounts as of year-end. Dividends on the ESOP Preferred Stock are also paid at the end of the year. Dividends on unallocated shares are used by the ESOP to pay down the loan from UAL and are not considered dividends for financial reporting purposes. Dividends on allocated shares are satisfied by releasing shares from the ESOP's suspense account to the employee accounts and are charged to equity.

During 2000, 2,390,931 shares of Class 1 ESOP Preferred Stock, 434,465 shares of Class 2 ESOP Preferred Stock and 2,819,479 shares of Voting Preferred Stock were allocated to employee accounts, and another 248,572 shares of Class 2 ESOP Preferred Stock were allocated in the form of "book entry" shares, effective December 31, 1999. Another 198,629 shares of Class 2 ESOP Preferred Stock previously allocated in book entry form were issued and either contributed to the qualified plan or converted and sold on behalf of terminating employees. At December 31, 2000, the year-end allocation of Class 1 ESOP Preferred Stock to employee accounts had not yet been completed; however, there were 669,820 shares of Class 1 ESOP Preferred Stock committed to be released. For the Class 2 ESOP Preferred Stock, 187,276 shares were committed to be contributed to employees at December 31, 2000. The fair value of the unearned ESOP shares recorded on the balance sheet at December 31, 1999 was \$41 million.

B-26

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(2) EMPLOYEE STOCK OWNERSHIP PLANS AND RECAPITALIZATION (CONTINUED)

For the Class 2 ESOP Preferred Stock committed to be contributed to employees under the Supplemental ESOP, employees can elect to receive their "book entry" shares in cash upon termination of employment. The estimated fair value of such shares at December 31, 2000 and 1999 was \$304 million and \$954 million, respectively.

(3) OTHER INCOME (EXPENSE) -- MISCELLANEOUS

Included in Other income (expense) -- "Miscellaneous, net" was \$(22) million, \$4 million and \$(84) million in foreign exchange gains (losses) in 2000, 1999 and 1998, respectively.

(4) OTHER COMPREHENSIVE INCOME

The following table presents the tax effect of those items included in other comprehensive income:

| | YEAR ENDED DECEMBER 31 | | | | | |
|---------------|------------------------|------------|------------|---------|------------|------------|
| | 2000 | | | 1999 | | |
| | PRE-TAX | TAX EFFECT | NET OF TAX | PRE-TAX | TAX EFFECT | NET OF TAX |
| (IN MILLIONS) | | | | | | |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | | | | | |
|--|----------|-------|----------|-------|----------|-------|-------|
| Unrealized holding gains (losses) arising during period..... | \$ (297) | \$101 | \$ (196) | \$547 | \$ (193) | \$354 | \$ |
| Minimum pension liability... | (6) | 2 | (4) | -- | -- | -- | -- |
| Total other comprehensive income..... | \$ (303) | \$103 | \$ (200) | \$547 | \$ (193) | \$354 | \$ |
| | ===== | ===== | ===== | ===== | ===== | ===== | ===== |

Unrealized gains (losses) on securities primarily represent gains (losses) on the Company's investments in Galileo and Equant as discussed in Note 6 "Investments."

(5) PER SHARE AMOUNTS

Basic earnings per share were computed by dividing net income before extraordinary item and cumulative effect by the weighted-average number of shares of common stock outstanding during the year. In addition, diluted earnings per share amounts include

B-27

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(5) PER SHARE AMOUNTS (CONTINUED)

potential common shares, including common shares issuable upon conversion of ESOP shares committed to be released.

| EARNINGS ATTRIBUTABLE TO COMMON STOCKHOLDERS (IN MILLIONS) | 2000 | 1999 | 1998 |
|--|--------|---------|---------|
| Net income before extraordinary item and cumulative effect..... | \$ 265 | \$1,238 | \$ 821 |
| Preferred stock dividends..... | (46) | (125) | (102) |
| Earnings attributable to common stockholders (Basic and Diluted)..... | \$ 219 | \$1,113 | \$ 719 |
| | ===== | ===== | ===== |
| SHARES (MILLIONS) | | | |
| Weighted average shares outstanding (Basic)..... | 51.3 | 52.3 | 56.5 |
| Convertible ESOP preferred stock..... | 64.5 | 58.0 | 47.1 |
| Other..... | 0.7 | 1.3 | 1.6 |
| Weighted average number of shares (Diluted)..... | 116.5 | 111.6 | 105.2 |
| | ===== | ===== | ===== |
| EARNINGS PER SHARE | | | |
| Basic..... | \$4.29 | \$21.26 | \$12.71 |
| Diluted..... | \$1.89 | \$ 9.97 | \$ 6.83 |

At December 31, 2000, stock options to purchase 5,646,557 shares of common stock were outstanding, but were not included in the computation of diluted earnings per share, because the exercise price of these options was greater than

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

the average market price of the common shares.

(6) INVESTMENTS

During 2000, UAL invested approximately \$24 million in Orbitz, an entity which is developing an Internet travel web site. UAL owns approximately 25% of Orbitz and accounts for this investment using the equity method of accounting.

During 1998 and 1999, United invested approximately \$51 million in GetThere.com (a leading provider of Internet-based travel planning products tailored to individual, corporate, travel supplier and travel agency customers) resulting in a 28% minority interest consisting of common stock, warrants and options. United accounted for its investment in GetThere.com using the equity method of accounting.

On October 6, 2000, Sabre Holdings Corporation acquired all of the outstanding common stock of GetThere.com for \$17.75 per share. Accordingly, after converting its options and warrants, United tendered all of its shares for net proceeds of \$147 million, resulting in a gain of approximately \$69 million, net of tax.

During 2000, United recorded an impairment loss of \$38 million, net of tax, related to its warrants held in Priceline.com.

In June 1999, United sold 17,500,000 common shares of Galileo in a secondary offering for \$766 million, resulting in a gain of approximately \$428 million, net of tax. This sale

B-28

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(6) INVESTMENTS (CONTINUED)

reduced United's holdings in Galileo from 32 percent to approximately 15 percent, requiring United to discontinue the equity method of accounting for its investment in Galileo. United has classified its remaining 15,940,000 shares of Galileo common stock as available-for-sale. The market value of these shares at December 31, 2000 (\$319 million) is reflected in Investments on the balance sheet and the market value in excess of United's investment is classified net-of-tax (\$144 million) in Accumulated Other Comprehensive Income. The market value of United's investment in Galileo at December 31, 1999 was \$477 million. Included in the Company's retained earnings is approximately \$248 million of undistributed earnings of Galileo and its predecessor companies.

United owns 1,391,791 depositary certificates in Equant, a provider of international data network services to multinational businesses and a single source for global desktop communications. Each depositary certificate represents a beneficial interest in an Equant common share and the investment is classified as available-for-sale. The market value in excess of United's investment is classified net-of-tax (\$24 million) in Accumulated Other Comprehensive Income. In December 1999, United sold 709,000 shares of common stock in Equant in a secondary offering by Equant for \$62 million. At December 31, 2000 and 1999, the estimated fair value of United's remaining investment in Equant was approximately \$36 million and \$156 million, respectively.

(7) INCOME TAXES

In 2000, UAL incurred both a regular and an alternative minimum tax ("AMT") loss. The carryback of the regular tax loss to 1999 and 1998 and the carryback loss of the AMT loss to 1998 will produce both federal and state refunds and generate additional AMT credits. The primary differences between UAL's regular tax loss and AMT loss are the depreciation adjustments and preferences.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

The provision for income taxes is summarized as follows:

| (IN MILLIONS) | 2000 | 1999 | 1998 |
|---------------|----------|-------|-------|
| ----- | ----- | ----- | ----- |
| Current -- | | | |
| Federal..... | \$ (133) | \$ 93 | \$113 |
| State..... | (24) | 16 | 9 |
| | ----- | ----- | ----- |
| | (157) | 109 | 122 |
| | ----- | ----- | ----- |
| Deferred -- | | | |
| Federal..... | 278 | 536 | 270 |
| State..... | 39 | 54 | 37 |
| | ----- | ----- | ----- |
| | 317 | 590 | 307 |
| | ----- | ----- | ----- |
| | \$ 160 | \$699 | \$429 |
| | ===== | ===== | ===== |

B-29

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(7) INCOME TAXES (CONTINUED)

The income tax provision differed from amounts computed at the statutory federal income tax rate, as follows:

| (IN MILLIONS) | 2000 | 1999 | 1998 |
|--|-------|-------|-------|
| ----- | ----- | ----- | ----- |
| Income tax provision at statutory rate..... | \$151 | \$680 | \$440 |
| State income taxes, net of federal income tax benefit..... | 10 | 46 | 30 |
| ESOP dividends..... | (32) | (40) | (33) |
| Nondeductible employee meals..... | 24 | 24 | 24 |
| Tax credits..... | -- | -- | (7) |
| Other, net..... | 7 | (11) | (25) |
| | ----- | ----- | ----- |
| | \$160 | \$699 | \$429 |
| | ===== | ===== | ===== |

Temporary differences and carryforwards that give rise to a significant portion of deferred tax assets and liabilities for 2000 and 1999 are as follows:

| | 2000 | | 1999 | |
|---------------|--------------|--------------|--------------|--------------|
| | ----- | ----- | ----- | ----- |
| (IN MILLIONS) | DEFERRED TAX | DEFERRED TAX | DEFERRED TAX | DEFERRED TAX |
| ----- | ASSETS | LIABILITIES | ASSETS | LIABILITIES |
| | ----- | ----- | ----- | ----- |

Employee benefits, including

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | | |
|---|---------|---------|---------|---------|
| postretirement medical and ESOP..... | \$1,076 | \$ 214 | \$ 990 | \$ 135 |
| Depreciation, capitalized interest and transfers of tax benefits..... | -- | 3,009 | -- | 2,489 |
| Gains on sale and leasebacks.... | 307 | -- | 335 | -- |
| Rent expense..... | 461 | -- | 435 | -- |
| AMT credit carryforwards..... | 371 | -- | 210 | -- |
| Other..... | 1,012 | 1,020 | 758 | 1,029 |
| | ----- | ----- | ----- | ----- |
| | \$3,227 | \$4,243 | \$2,728 | \$3,653 |
| | ===== | ===== | ===== | ===== |

At December 31, 2000, UAL and its subsidiaries had \$371 million of federal AMT credits and \$43 million of federal and state net operating losses which may be carried forward to reduce the tax liabilities of future years.

(8) SHORT-TERM BORROWINGS

United has an agreement with a syndicate of banks for a \$750 million revolving credit facility expiring in 2002. Interest on drawn amounts under the facility is calculated at floating rates based on the London interbank offered rate ("LIBOR") plus a margin which is subject to adjustment based on certain changes in the credit ratings of United's long-term senior unsecured debt. Among other restrictions, the credit facility contains a covenant that restricts United's ability to grant liens on or otherwise encumber certain identified assets with a market value of approximately \$1.1 billion.

B-30

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(8) SHORT-TERM BORROWINGS (CONTINUED)

Additionally, United has available \$900 million in short-term secured aircraft financing facilities. Interest on drawn amounts under the facilities is calculated at floating rates based on LIBOR plus a margin.

At December 31, 1999, United had outstanding \$61 million under a separate short-term borrowing facility, bearing an average interest rate of 5.72%. Receivables amounting to \$233 million were pledged by United to secure repayment of such outstanding borrowings. The maximum available borrowing amount under this arrangement is \$227 million. There were no borrowings outstanding under this arrangement at December 31, 2000.

(9) LONG-TERM DEBT

A summary of long-term debt, including current maturities, as of December 31 is as follows (interest rates are as of December 31, 2000):

| (IN MILLIONS) | 2000 | 1999 |
|---|---------|---------|
| ----- | ----- | ----- |
| Secured notes, 5.97% to 8.99%, averaging 7.33%, due through 2014..... | \$3,417 | \$1,229 |
| Debentures, 9.00% to 11.21%, averaging 9.89%, due through 2021..... | 646 | 762 |
| Promissory notes, 11.00%, due 2000..... | -- | 1 |
| Commercial paper, 6.71%, due through 2003..... | 549 | 571 |
| Special facility bonds, 5.63% to 6.25%, averaging 5.71%, | | |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | |
|---|---------|---------|
| due through 2034..... | 255 | 190 |
| | ----- | ----- |
| | 4,867 | 2,753 |
| | ----- | ----- |
| Less: Unamortized discount on debt..... | (9) | (11) |
| Current maturities..... | (170) | (92) |
| | ----- | ----- |
| | \$4,688 | \$2,650 |
| | ===== | ===== |

See "QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK" ("Market Risk Disclosures") for disclosures regarding the fair values of debt.

In addition to scheduled principal payments, in 2000 and 1999 the Company repaid \$116 million and \$23 million, respectively, in principal amount of debentures prior to maturity. The debentures were scheduled to mature at various times through 2021. Extraordinary losses of \$6 million and \$3 million, respectively, net of tax benefits of \$4 million and \$2 million, respectively, was recorded reflecting amounts paid in excess of the debt carrying value.

The Company, through a special-purpose financing entity that is consolidated, has issued commercial paper to refinance certain lease commitments. Although the issued commercial paper has short maturities, the Company expects to continually rollover this obligation throughout the 5-year life of its supporting liquidity facility or bank standby facility. As such, the commercial paper is classified as a long-term obligation in the Company's statement of financial position.

B-31

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(9) LONG-TERM DEBT (CONTINUED)

In July 2000, the Company issued \$921 billion in enhanced equipment trust certificates to refinance certain owned aircraft and aircraft under operating leases. Net proceeds after refinancing the operating leases was \$622 million. In December 2000, the Company issued an additional \$1.5 billion in enhanced equipment trust certificates to refinance certain owned aircraft.

At December 31, 2000, United had recorded \$255 million in special facilities revenue bonds to finance the acquisition and construction of certain facilities at Los Angeles, San Francisco and Miami. United guarantees the payment of these bonds under various payment and loan agreements. The bond proceeds are restricted to expenditures on the facilities and unspent amounts are classified as other assets in the balance sheet.

In February 2001, United recorded an additional \$200 million in special facility bonds to finance the acquisition and construction of certain facilities at Chicago.

At December 31, 2000, United had outstanding a total of \$1.4 billion of long-term debt bearing interest rates at 22.5 to 60.0 basis points over LIBOR.

Maturities of long-term debt for each of the four years after 2001 are: 2002 -- \$655 million; 2003 -- \$741 million; 2004 -- \$350 million; and 2005 -- \$264 million. Various assets, principally aircraft, having an aggregate book value of \$4.1 billion at December 31, 2000, were pledged as security under various loan agreements.

(10) LEASE OBLIGATIONS

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

The Company leases aircraft, airport passenger terminal space, aircraft hangars and related maintenance facilities, cargo terminals, other airport facilities, real estate, office and computer equipment and vehicles.

B-32

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(10) LEASE OBLIGATIONS (CONTINUED)

Future minimum lease payments as of December 31, 2000, under capital leases (substantially all of which are for aircraft) and operating leases having initial or remaining noncancelable lease terms of more than one year are as follows:

| (IN MILLIONS) | OPERATING LEASES | | CAPITAL LEASES |
|---|------------------|--------------|-------------------|
| | AIRCRAFT | NON-AIRCRAFT | |
| Payable during -- | | | |
| 2001..... | \$ 941 | \$ 612 | \$ 472 |
| 2002..... | 922 | 574 | 415 |
| 2003..... | 972 | 541 | 316 |
| 2004..... | 1,008 | 514 | 325 |
| 2005..... | 1,022 | 504 | 293 |
| After 2005..... | 9,445 | 7,279 | 1,867 |
| Total minimum lease payments..... | \$14,310 | \$10,024 | 3,688 |
| Imputed interest (at rates of 5.3% to 12.2%)..... | | | (1,158) |
| Present value of minimum lease payments..... | | | 2,530 |
| Current portion..... | | | (269) |
| Long-term obligations under capital leases..... | | | \$ 2,261 |

As of December 31, 2000, United leased 315 aircraft, 82 of which were under capital leases. These leases have terms of 10 to 26 years, and expiration dates range from 2001 through 2020.

In connection with the financing of certain aircraft accounted for as capital leases, United had on deposit at December 31, 2000 an aggregate 40 billion yen (\$348 million), 661 million German marks (\$314 million), 67 million French francs (\$10 million), 28 million euro (\$26 million) and \$12 million in certain banks and had pledged an irrevocable security interest in such deposits to certain of the aircraft lessors. These deposits will be used to pay off an equivalent amount of recorded capital lease obligations.

Amounts charged to rent expense, net of minor amounts of sublease rentals, were \$1.5 billion in 2000, \$1.4 billion in 1999 and \$1.4 billion in 1998. Included in 2000 rental expense was \$21 million in contingent rentals, resulting from changes in interest rates for operating leases under which the rent payments are based on variable interest rates.

B-33

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

(11) COMPANY-OBLIGATED MANDATORILY REDEEMABLE PREFERRED SECURITIES OF A SUBSIDIARY TRUST

In December 1996, UAL Corporation Capital Trust I (the "Trust") issued \$75 million of its 13 1/4% Trust Originated Preferred Securities (the "Preferred Securities") in exchange for 2,999,304 depositary shares, each representing 1/1000 of one share of Series B 12 1/4% preferred stock (see Note 12 "Serial Preferred Stock"). Concurrent with the issuance of the Preferred Securities and the related purchase by UAL of the Trust's common securities, the Company issued to the Trust \$77 million aggregate principal amount of its 13 1/4% Junior Subordinated Debentures (the "Debentures") due 2026. The Debentures are and will be the sole assets of the Trust. The interest and other payment dates on the Debentures correspond to the distribution and other payment dates on the Preferred Securities. Upon maturity or redemption of the Debentures, the Preferred Securities will be mandatorily redeemed. The Debentures are redeemable at UAL's option, in whole or in part, on or after July 12, 2004, at a redemption price equal to 100% of the principal amount to be redeemed, plus accrued and unpaid interest to the redemption date. Upon the repayment of the Debentures, the proceeds thereof will be applied to redeem the Preferred Securities.

There is a full and unconditional guarantee by UAL of the Trust's obligations under the securities issued by the Trust. However, the Company's obligations are subordinate and junior in right of payment to certain other of its indebtedness. UAL has the right to defer payments of interest on the Debentures by extending the interest payment period, at any time, for up to 20 consecutive quarters. If interest payments on the Debentures are so deferred, distributions on the Preferred Securities will also be deferred. During any deferral, distributions will continue to accrue with interest thereon. In addition, during any such deferral, UAL may not declare or pay any dividend or other distribution on, or redeem or purchase, any of its capital stock.

The fair value of the Preferred Securities at December 31, 2000 and 1999 was \$85 million and \$83 million, respectively.

(12) SERIAL PREFERRED STOCK

At December 31, 2000, UAL had outstanding 3,203,177 depositary shares, each representing 1/1000 of one share of Series B 12 1/4% preferred stock, with a liquidation preference of \$25 per depositary share (\$25,000 per Series B preferred share) and a stated capital of \$0.01 per Series B preferred share. Under its terms, any portion of the Series B preferred stock or the depositary shares is redeemable for cash after July 11, 2004, at UAL's option, at the equivalent of \$25 per depositary share, plus accrued dividends. The Series B preferred stock is not convertible into any other securities, has no stated maturity and is not subject to mandatory redemption.

The Series B preferred stock ranks senior to all other preferred and common stock, except the Preferred Securities, as to receipt of dividends and amounts distributed upon liquidation. The Series B preferred stock has voting rights only to the extent required by law and with respect to charter amendments that adversely affect the preferred stock or the creation or issuance of any security ranking senior to the preferred stock. Additionally, if

B-34

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(12) SERIAL PREFERRED STOCK (CONTINUED)

dividends are not paid for six cumulative quarters, the Series B preferred stockholders are entitled to elect two additional members to the UAL Board of Directors until all dividends are paid in full. Pursuant to UAL's restated

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

certificate of incorporation, UAL is authorized to issue a total of 50,000 shares of Series B preferred stock.

During 1998, UAL repurchased 64,300 depositary shares, at an aggregate cost of \$3 million, to be held in treasury.

UAL is authorized to issue up to 15,986,584 additional shares of serial preferred stock.

(13) ESOP PREFERRED STOCK

The following activity related to UAL's outstanding ESOP preferred stocks (see Note 2 for a description of the ESOPs):

| | CLASS 1 ESOP | CLASS 2 ESOP | ESOP VOTING |
|--------------------------------|--------------|--------------|-------------|
| | ----- | ----- | ----- |
| Balance December 31, 1997..... | 8,652,618 | 806,260 | 7,266,406 |
| | ----- | ----- | ----- |
| Shares issued..... | 2,011,812 | 177,166 | 3,073,969 |
| Converted to common..... | (213,061) | (116,104) | (331,620) |
| | ----- | ----- | ----- |
| Balance December 31, 1998..... | 10,451,369 | 867,322 | 10,008,755 |
| | ----- | ----- | ----- |
| Shares issued..... | 1,955,756 | 227,689 | 3,073,969 |
| Converted to common..... | (306,662) | (146,975) | (457,401) |
| | ----- | ----- | ----- |
| Balance December 31, 1999..... | 12,100,463 | 948,036 | 12,625,323 |
| | ----- | ----- | ----- |
| Shares issued..... | 539,177 | 855,998 | 3,073,968 |
| Converted to common..... | (420,958) | (283,428) | (710,056) |
| | ----- | ----- | ----- |
| Balance December 31, 2000..... | 12,218,682 | 1,520,606 | 14,989,235 |
| | ===== | ===== | ===== |

An aggregate of 17,675,345 shares of Class 1 and Class 2 ESOP Preferred Stock was issued to employees under the ESOPs. Each share of ESOP Preferred Stock is convertible into four shares of UAL common stock. Shares typically are converted to common as employees retire or otherwise leave the Company. The stock has a par value of \$0.01 per share and is nonvoting. The Class 1 ESOP Preferred Stock has a liquidation value of \$126.96 per share plus all accrued and unpaid dividends; the Class 2 does not have a liquidation value. The Class 1 ESOP Preferred Stock provided a fixed annual dividend of \$8.8872 per share, which ceased on March 31, 2000; the Class 2 does not pay a fixed dividend.

Class P, M and S Voting Preferred Stocks were established to provide the voting power to the employee groups participating in the ESOPs. Additional Voting Preferred Stock was issued as shares of the Class 1 and Class 2 ESOP Preferred Stock were allocated to employees. In the aggregate, 17,675,345 shares of Voting Preferred Stock were issued through the year 2000. The Voting Preferred Stock outstanding at any time commands voting power for approximately 55% of the vote of all classes of capital stock in all matters

B-35

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(13) ESOP PREFERRED STOCK (CONTINUED)

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

requiring a stockholder vote, other than for the election of members of the Board of Directors. The Voting Preferred Stock has a par value and liquidation preference of \$0.01 per share. The stock is not entitled to receive any dividends and is convertible into .0004 shares of UAL common stock.

Class Pilot MEC, IAM, SAM and I junior preferred stock (collectively "Director Preferred Stocks") were established to effectuate the election of one or more members to UAL's Board of Directors. One share each of Class Pilot MEC and Class IAM junior preferred stock is authorized and issued. The Company is authorized to issue ten shares each of Class SAM and Class I junior preferred stock. There are three shares of Class SAM and four shares of Class I issued. Each of the Director Preferred Stocks has a par value and liquidation preference of \$0.01 per share. The stock is not entitled to receive any dividends and Class I will be redeemed automatically upon the transfer of the shares to any person not elected to the Board of Directors or upon the occurrence of the "Sunset."

(14) COMMON STOCKHOLDERS' EQUITY

Changes in the number of shares of UAL common stock outstanding during the years ended December 31 were as follows:

| | 2000 | 1999 | 1998 |
|--|-------------|-------------|-------------|
| | ----- | ----- | ----- |
| Shares outstanding at beginning of year..... | 50,776,583 | 51,804,653 | 57,320,486 |
| Stock options exercised..... | 187,400 | 939,262 | 382,136 |
| Shares issued from treasury under compensation arrangements..... | 32,458 | 89,745 | 11,944 |
| Shares acquired for treasury..... | (1,326,877) | (3,877,912) | (7,237,975) |
| Forfeiture of restricted stock..... | (5,800) | (5,800) | (7,600) |
| Conversion of ESOP preferred stock..... | 2,817,829 | 1,814,731 | 1,316,786 |
| Other..... | 57,099 | 11,904 | 18,876 |
| | ----- | ----- | ----- |
| Shares outstanding at end of year..... | 52,538,692 | 50,776,583 | 51,804,653 |
| | ===== | ===== | ===== |

During 2000, 1999 and 1998, the Company repurchased 1,258,263, 3,754,802 and 7,061,109 shares of common stock, respectively, at a total purchase price of \$81 million, \$261 million and \$459 million, respectively.

(15) STOCK OPTIONS AND AWARDS

The Company has granted options to purchase common stock to various officers and employees. The option price for all stock options is at least 100% of the fair market value of UAL common stock at the date of grant. Options generally vest and become exercisable in four equal, annual installments beginning one year after the date of grant, and generally expire in ten years.

As a result of the 1994 recapitalization, all outstanding options became fully vested at the time of the transaction and those options are exercisable for shares of old common

B-36

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(15) STOCK OPTIONS AND AWARDS (CONTINUED)

stock, each of which is in turn converted into two shares of new common stock

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

and \$84.81 in cash upon exercise. Subsequent to the recapitalization, the Company granted stock options which are exercisable for shares of new common stock.

The Company has also awarded shares of restricted stock to officers and key employees. These shares generally vest over a five-year period and are subject to certain transfer restrictions and forfeiture under certain circumstances prior to vesting. Unearned compensation, representing the fair market value of the stock at the measurement date for the award, is amortized to salaries and related costs over the vesting period. During 2000 and 1999, respectively, 23,000 and 75,000 shares of restricted stock were issued from treasury. No shares were issued in 1998. As of December 31, 2000, 98,000 shares were restricted and still nonvested. Additionally, 265,952 shares were reserved for future awards under the plan.

Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" ("SFAS No. 123") establishes a fair value based method of accounting for stock options. The Company has elected to continue using the intrinsic value method of accounting prescribed in APB 25, as permitted by SFAS No. 123. Had compensation cost for awards been determined based on the fair value at the grant dates consistent with the method of SFAS No. 123, the Company's net income and earnings per share would have instead been reported as the pro forma amounts indicated below:

| | | 2000 ----- | 1999 ----- | 1998 ----- |
|-------------------------------------|-------------|---------------|---------------|---------------|
| Net income (millions)..... | As reported | \$ 50 | \$1,235 | \$ 821 |
| | Pro forma | \$ 33 | \$1,219 | \$ 812 |
| Basic net earnings per share..... | As reported | \$ 0.08 | \$21.20 | \$12.71 |
| | Pro forma | \$(0.24) | \$20.89 | \$12.55 |
| Diluted net earnings per share..... | As reported | \$ 0.04 | \$ 9.94 | \$ 6.83 |
| | Pro forma | \$(0.10) | \$ 9.79 | \$ 6.74 |

The weighted-average grant date fair value of restricted shares issued was \$51.83 for shares issued in 2000 and \$69.51 for shares issued in 1999. The fair value of each option grant was estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions:

| | 2000 ----- | 1999 ----- | 1998 ----- |
|------------------------------|---------------|---------------|---------------|
| Risk-free interest rate..... | 6.4% | 5.2% | 5.6% |
| Dividend yield..... | 2.4% | 0.0% | 0.0% |
| Volatility..... | 35.0% | 34.0% | 33.0% |
| Expected life (years)..... | 4.0 | 4.0 | 4.0 |

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(15) STOCK OPTIONS AND AWARDS (CONTINUED)

including expected stock price volatility. Because the Company's stock options have characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its stock options.

Stock option activity for the past three years was as follows:

| | 2000 | | 1999 | | 1998 | |
|--|----------|-----------------------|----------|-----------------------|----------|-------------|
| | SHARES | WTD AVG EXER PRICE | SHARES | WTD AVG EXER PRICE | SHARES | WTD EXER |
| OLD SHARE OPTIONS: | | | | | | |
| Outstanding at beginning of year..... | 76,350 | \$116.74 | 118,475 | \$121.64 | 168,393 | \$121 |
| Exercised..... | (26,600) | \$102.73 | (42,125) | \$130.53 | (49,918) | \$121 |
| Outstanding at end of year..... | 49,750 | \$124.23 | 76,350 | \$116.74 | 118,475 | \$121 |
| Options exercisable at year-end..... | 49,750 | \$124.23 | 76,350 | \$116.74 | 118,475 | \$121 |

| | 2000 | | 1999 | | 1998 | |
|--|-----------|-----------------------|-----------|-----------------------|-----------|-------------------|
| | SHARES | WTD AVG EXER PRICE | SHARES | WTD AVG EXER PRICE | SHARES | WTD AV EXER PR |
| NEW SHARE OPTIONS: | | | | | | |
| Outstanding at beginning of year..... | 6,513,709 | \$53.27 | 5,411,836 | \$45.07 | 4,749,612 | \$36.2 |
| Granted..... | 1,447,600 | \$53.24 | 2,081,600 | \$64.29 | 1,064,200 | \$81.4 |
| Exercised..... | (134,200) | \$29.91 | (855,012) | \$25.67 | (282,300) | \$28.7 |
| Terminated..... | (261,912) | \$67.50 | (124,715) | \$70.74 | (119,676) | \$57.1 |
| Outstanding at end of year..... | 7,565,197 | \$53.19 | 6,513,709 | \$53.27 | 5,411,836 | \$45.0 |
| Options exercisable at year-end..... | 4,101,248 | \$44.00 | 3,240,210 | \$38.26 | 3,400,607 | \$29.9 |
| Reserved for future grants at year-end..... | 280,331 | | 1,466,019 | | 3,422,904 | |
| Wtd avg fair value of options granted during the year..... | | \$17.80 | | \$22.31 | | \$27.9 |

B-38

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

(15) STOCK OPTIONS AND AWARDS (CONTINUED)

The following information related to stock options outstanding as of December 31, 2000:

| RANGE OF EXERCISE PRICES | OPTIONS OUTSTANDING | | | OPTIONS EXERCISABLE AT DECEMBER 31, 2000 |
|-----------------------------|-------------------------------------|---|------------------------------------|--|
| | OUTSTANDING AT DECEMBER 31, 2000 | WEIGHTED-AVERAGE REMAINING CONTRACTUAL LIFE | WEIGHTED-AVERAGE EXERCISE PRICE | |
| Old Share Options: | | | | |
| \$117 to 153..... | 49,750 | 1.4 years | \$124.23 | 49,750 |
| New Share Options: | | | | |
| \$20 to 29..... | 1,836,040 | 3.6 years | \$ 22.82 | 1,836,040 |
| \$36 to 58..... | 2,527,847 | 7.5 years | \$ 52.98 | 1,116,647 |
| \$60 to 69..... | 1,819,525 | 8.1 years | \$ 62.41 | 473,819 |
| \$70 to 88..... | 1,381,785 | 7.3 years | \$ 81.30 | 674,742 |
| | 7,565,197 | | | 4,101,248 |

(16) RETIREMENT AND POSTRETIREMENT PLANS

The Company has various retirement plans, both defined benefit and defined contribution, which cover substantially all employees. The Company also provides certain health care benefits, primarily in the U.S., to retirees and eligible dependents, as well as certain life insurance benefits to retirees. The Company has reserved the right, subject to collective bargaining agreements, to modify or terminate the health care and life insurance benefits for both current and future retirees.

The following table sets forth the reconciliation of the beginning and ending balances of the benefit obligation and plan assets, the funded status and the amounts recognized in the statement of financial position for the defined benefit and other postretirement plans as of December 31:

| (IN MILLIONS) | PENSION BENEFITS | | OTHER BENEFITS | |
|--|------------------|---------|----------------|---------|
| | 2000 | 1999 | 2000 | 1999 |
| CHANGE IN BENEFIT OBLIGATION | | | | |
| Benefit obligation at beginning of year..... | \$7,381 | \$8,038 | \$1,465 | \$1,626 |
| Service cost..... | 269 | 295 | 47 | 53 |
| Interest cost..... | 629 | 583 | 120 | 116 |
| Plan participants' contributions..... | 1 | 1 | 8 | 7 |
| Amendments..... | 260 | 1 | 3 | -- |
| Actuarial (gain) loss..... | 1,162 | (1,161) | 164 | (254) |
| Foreign currency exchange rate changes..... | (15) | 12 | -- | -- |
| Benefits paid..... | (435) | (388) | (101) | (83) |
| Benefit obligation at end of year..... | \$9,252 | \$7,381 | \$1,706 | \$1,465 |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

B-39

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(16) RETIREMENT AND POSTRETIREMENT PLANS (CONTINUED)

| | PENSION BENEFITS | | OTHER BENEFITS | |
|--|------------------|---------|----------------|------------|
| | 2000 | 1999 | 2000 | 1999 |
| CHANGE IN PLAN ASSETS | | | | |
| Fair value of plan assets at beginning of year... | \$8,701 | \$7,654 | \$ 113 | \$ 112 |
| Actual return on plan assets..... | 21 | 1,255 | 8 | 6 |
| Employer contributions..... | 230 | 175 | 88 | 71 |
| Plan participants' contributions..... | 1 | 1 | 8 | 7 |
| Foreign currency exchange rate changes..... | (7) | 4 | -- | -- |
| Benefits paid..... | (435) | (388) | (101) | (83) |
| Fair value of plan assets at end of year..... | \$8,511 | \$8,701 | \$ 116 | \$ 113 |
| Funded status..... | \$ (741) | \$1,320 | \$ (1,590) | \$ (1,352) |
| Unrecognized actuarial (gains) losses..... | 14 | (1,870) | (54) | (229) |
| Unrecognized prior service costs..... | 806 | 604 | 2 | -- |
| Net amount recognized..... | \$ 79 | \$ 54 | \$ (1,642) | \$ (1,581) |
| AMOUNTS RECOGNIZED IN THE STATEMENT OF FINANCIAL POSITION CONSIST OF: | | | | |
| Prepaid (accrued) benefit cost..... | \$ 79 | \$ 54 | \$ (1,642) | \$ (1,581) |
| Accrued benefit liability..... | (266) | (151) | -- | -- |
| Intangible asset..... | 255 | 148 | -- | -- |
| Accumulated other comprehensive income..... | 11 | 3 | -- | -- |
| Net amount recognized..... | \$ 79 | \$ 54 | \$ (1,642) | \$ (1,581) |
| WEIGHTED-AVERAGE ASSUMPTIONS | | | | |
| Discount rate..... | 7.75% | 8.25% | 7.75% | 8.25% |
| Expected return on plan assets..... | 9.75% | 9.75% | 8.00% | 8.00% |
| Rate of compensation increase..... | 4.36% | 4.10% | -- | -- |

The assumed health care cost trend rates for gross claims paid were 4.5% and 4.0% for 2000 and 1999, respectively.

The net periodic benefit cost included the following components:

| | PENSION BENEFITS | | | OTHER BENEFITS | |
|--|------------------|-------|-------|----------------|-------|
| (IN MILLIONS) | 2000 | 1999 | 1998 | 2000 | 1999 |
| Service cost..... | \$269 | \$295 | \$276 | \$ 47 | \$ 53 |
| Interest cost..... | 629 | 583 | 533 | 120 | 116 |
| Expected return on plan assets..... | (740) | (665) | (581) | (9) | (9) |
| Amortization of prior service cost including transition obligation/(asset)..... | 58 | 57 | 57 | -- | -- |
| Recognized actuarial (gain)/loss..... | (7) | 1 | 9 | (9) | (5) |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | | | |
|-------------------------------|-------|-------|-------|-------|-------|
| Net period benefit costs..... | \$209 | \$271 | \$294 | \$149 | \$155 |
| | ==== | ==== | ==== | ==== | ==== |

Total pension expense for all retirement plans (including defined contribution plans) was \$302 million in 2000, \$285 million in 1999 and \$304 million in 1998.

B-40

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(16) RETIREMENT AND POSTRETIREMENT PLANS (CONTINUED)

The projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for the plans with accumulated benefit obligations in excess of plan assets were \$1.0 billion, \$632 million and \$61 million, respectively, as of December 31, 2000 and \$500 million and \$444 million and \$47 million, respectively, as of December 31, 1999.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plan. A one-percentage-point change in assumed health care trend rate would have the following effects:

| (IN MILLIONS) | 1% INCREASE | 1% DECREASE |
|--|-------------|-------------|
| ----- | ----- | ----- |
| Effect on total service and interest cost..... | \$ 25 | \$ (20) |
| Effect on postretirement benefit obligation..... | \$211 | \$ (177) |

Changes in interest rates or rates of inflation may impact the assumptions used in the valuation of pension obligations and postretirement obligations including discount rates and rates of increase in compensation, resulting in increases or decreases in United's pension and postretirement liabilities and pension and postretirement costs.

(17) FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

See Market Risk Disclosures for a discussion of the Company's foreign currency and fuel price risk management activities, and the fair value of all significant financial instruments.

CREDIT EXPOSURES OF DERIVATIVES

The Company's theoretical risk in the derivative financial instruments described in Market Risk Disclosures is the cost of replacing the contracts at current market rates in the event of default by any of the counterparties. However, the Company does not anticipate such default as counterparties are selected based on credit ratings and the relative market positions with each counterparty are monitored.

FINANCIAL GUARANTEES

Special facility revenue bonds have been issued by certain municipalities to build or improve airport and maintenance facilities leased by United. Under the lease agreements, United is required to make rental payments in amounts sufficient to pay the maturing principal and interest payments on the bonds. At December 31, 2000, \$1.2 billion principal amount of such bonds was outstanding. As of December 31, 2000, UAL and United had jointly guaranteed \$35 million of such bonds and United had guaranteed \$1.2 billion of such bonds, including

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

accrued interest. The payments required to satisfy these obligations are included in the future minimum lease payments disclosed in Note 10, "Lease Obligations."

B-41

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(17) FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED) CONCENTRATIONS OF CREDIT RISK

The Company does not believe it is subject to any significant concentration of credit risk. Most of the Company's receivables result from sales of tickets to individuals through geographically dispersed travel agents, company outlets or other airlines, often through the use of major credit cards. These receivables are short term, generally being settled shortly after the sale.

(18) COMMITMENTS, CONTINGENT LIABILITIES AND UNCERTAINTIES

The Company has certain contingencies resulting from litigation and claims (including environmental issues) incident to the ordinary course of business. Management believes, after considering a number of factors, including (but not limited to) the views of legal counsel, the nature of contingencies to which the Company is subject and its prior experience, that the ultimate disposition of these contingencies is not expected to materially affect UAL's consolidated financial position or results of operations. UAL records liabilities for legal and environmental claims against it in accordance with generally accepted accounting principles. These amounts are recorded based on the Company's assessments of the likelihood of their eventual settlements. The amounts of these liabilities could increase or decrease in the near term, based on revisions to estimates relating to the various claims.

At December 31, 2000, commitments for the purchase of property and equipment, principally aircraft, approximated \$4.7 billion, after deducting advance payments. An estimated \$2.5 billion will be spent in 2001, \$1.7 billion in 2002 and \$0.5 in 2003. The major commitments are for the purchase of A319, A320, B767, and B777 aircraft, which are scheduled to be delivered through 2003. The above numbers include a recent conversion of 15 option aircraft to firm orders to be delivered in 2003.

In connection with the construction of the Indianapolis Maintenance Center, United agreed to spend an aggregate \$800 million on capital investments by the year 2001 and employ at least 7,500 individuals by the year 2004. In the event such targets are not reached, United may be required to make certain payments to the city of Indianapolis and state of Indiana.

Approximately 80% of United's employees are represented by various labor organizations. The labor contracts with the IAM became amendable in July 2000. The Company is currently in the process of negotiating these contracts. The contracts with ALPA and the AFA become amendable in 2004 and 2006, respectively. See OTHER INFORMATION, "Labor Agreements" in MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS for details.

(19) SEGMENT INFORMATION

United has a global route network designed to transport passengers and cargo between destinations in North America, the Pacific, the Atlantic and Latin America. These regions constitute United's four reportable segments. The accounting policies for each of these

B-42

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(19) SEGMENT INFORMATION (CONTINUED)

segments are the same as those described in Note 1, "Summary of Significant Accounting Policies," except that segment financial information has been prepared using a management approach which is consistent with how the Company's management internally disaggregates financial information for the purpose of making internal operating decisions. UAL evaluates performance based on United's earnings before income taxes and gains on sales. Revenues are attributed to each reportable segment based on the allocation guidelines provided by the U.S. Department of Transportation, which classifies flights between the U.S. and foreign designations as part of each respective region. A reconciliation of the total amounts reported by reportable segments to the applicable amounts in the financial statements follows:

| YEAR ENDED DECEMBER 31, 2000 | | | | | | |
|--|------------------|---------|----------|------------------|--------------------------------|-------|
| (IN MILLIONS) | NORTH AMERICA | PACIFIC | ATLANTIC | LATIN AMERICA | REPORTABLE SEGMENT TOTAL | OTHER |
| Revenue..... | \$13,094 | \$3,161 | \$2,260 | \$816 | \$19,331 | \$21 |
| Interest income..... | 55 | 23 | 16 | 5 | 99 | 2 |
| Interest expense..... | 234 | 95 | 66 | 21 | 416 | (14) |
| Equity in losses of affiliates..... | (5) | (2) | (1) | -- | (8) | (4) |
| Depreciation and amortization..... | 630 | 176 | 141 | 43 | 990 | 68 |
| Earnings before income taxes, investment impairment and gains on sales..... | 205 | 60 | 102 | 10 | 377 | 6 |

| YEAR ENDED DECEMBER 31, 1999 | | | | | | |
|--|------------------|---------|----------|------------------|--------------------------------|-------|
| (IN MILLIONS) | NORTH AMERICA | PACIFIC | ATLANTIC | LATIN AMERICA | REPORTABLE SEGMENT TOTAL | OTHER |
| Revenue..... | \$12,516 | \$2,691 | \$1,973 | \$787 | \$17,967 | \$60 |
| Interest income..... | 40 | 14 | 10 | 4 | 68 | -- |
| Interest expense..... | 217 | 79 | 55 | 21 | 372 | (10) |
| Equity in earnings of affiliates..... | 21 | 9 | 5 | 2 | 37 | -- |
| Depreciation and amortization..... | 550 | 145 | 115 | 42 | 852 | 15 |
| Earnings before income taxes and gains on sales..... | 889 | 81 | 164 | 20 | 1,154 | 57 |

B-43

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

(19) SEGMENT INFORMATION (CONTINUED)

| (IN MILLIONS) | YEAR ENDED DECEMBER 31, 1998 | | | | | |
|--|------------------------------|---------|----------|---------------|--------------------------|-------|
| | NORTH AMERICA | PACIFIC | ATLANTIC | LATIN AMERICA | REPORTABLE SEGMENT TOTAL | OTHER |
| Revenue..... | \$11,997 | \$2,843 | \$1,846 | \$832 | \$17,518 | \$43 |
| Interest income..... | 33 | 14 | 8 | 3 | 58 | 1 |
| Interest expense..... | 207 | 84 | 49 | 22 | 362 | (7) |
| Equity in earnings of affiliates..... | 41 | 17 | 10 | 4 | 72 | -- |
| Depreciation and amortization..... | 520 | 145 | 95 | 45 | 805 | (12) |
| Earnings (loss) before income taxes..... | 1,118 | (105) | 185 | 22 | 1,220 | 36 |

| (IN MILLIONS) | 2000 | 1999 | 1998 |
|--|-------|---------|---------|
| Total earnings for reportable segments..... | \$377 | \$1,154 | \$1,220 |
| Gains on sales..... | 109 | 731 | -- |
| Investment impairment..... | (61) | -- | -- |
| UAL subsidiary earnings..... | 6 | 57 | 36 |
| Total earnings before income taxes, distributions on preferred securities, extraordinary item and cumulative effect..... | \$431 | \$1,942 | \$1,256 |

UAL's operations involve an insignificant level of dedicated revenue producing assets by reportable segment. The overwhelming majority of UAL's revenue producing assets can be deployed in any of the four reportable segments. UAL has significant intangible assets related to the acquisition of its Atlantic and Latin America route authorities.

(20) STATEMENT OF CONSOLIDATED CASH FLOWS -- SUPPLEMENTAL DISCLOSURES

Supplemental disclosures of cash flow information and non-cash investing and financing activities were as follows:

| (IN MILLIONS) | 2000 | 1999 | 1998 |
|--|-------|-------|-------|
| Cash paid during the year for: | | | |
| Interest (net of amounts capitalized)..... | \$298 | \$260 | \$234 |
| Income taxes..... | 23 | 296 | 160 |
| Non-cash transactions: | | | |
| Capital lease obligations incurred..... | 339 | 482 | 701 |
| Long-term debt incurred in connection with additions to equipment..... | 32 | -- | -- |

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

| | | | |
|--|-------|-------|------|
| Increase (decrease) in pension intangible assets..... | 107 | (123) | (15) |
| Net unrealized gain (loss) on investment in affiliates.... | (196) | 354 | -- |

B-44

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

(21) SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

| (IN MILLIONS, EXCEPT PER SHARE DATA) | 1ST QUARTER | 2ND QUARTER | 3RD QUARTER | 4TH QUARTER | YEAR |
|---|----------------|----------------|----------------|----------------|----------|
| ----- | ----- | ----- | ----- | ----- | ----- |
| 2000: | | | | | |
| Operating revenues..... | \$4,546 | \$5,109 | \$4,905 | \$4,792 | \$19,352 |
| Earnings (loss) from operations..... | 252 | 605 | (41) | (162) | 654 |
| Earnings (loss) before extraordinary item and cumulative effect..... | 110 | 336 | (110) | (71) | 265 |
| Extraordinary loss on early extinguishment of debt, net..... | -- | -- | (6) | -- | (6) |
| Cumulative effect of accounting change, net..... | (209) | -- | -- | -- | (209) |
| Net earnings (loss)..... | \$ (99) | \$ 336 | \$ (116) | \$ (71) | \$ 50 |
| Per share amounts, basic: | | | | | |
| Earnings before extraordinary item and cumulative effect..... | \$ 1.42 | \$ 6.61 | \$ (2.17) | \$ (1.40) | \$ 4.29 |
| Extraordinary loss on early extinguishment of debt, net..... | -- | -- | (0.13) | -- | (0.13) |
| Cumulative effect of accounting change, net..... | (4.14) | -- | -- | -- | (4.08) |
| Net earnings..... | \$ (2.72) | \$ 6.61 | \$ (2.30) | \$ (1.40) | \$ 0.08 |
| Net earnings per share, diluted..... | \$ (1.18) | \$ 2.86 | \$ (2.30) | \$ (1.40) | \$ 0.04 |
| 1999: | | | | | |
| Operating revenues..... | \$4,160 | \$4,541 | \$4,845 | \$4,481 | \$18,027 |
| Earnings from operations..... | 146 | 433 | 619 | 193 | 1,391 |
| Earnings before extraordinary item.... | 78 | 672 | 359 | 129 | 1,238 |
| Extraordinary loss on early extinguishment of debt, net..... | -- | (3) | -- | -- | (3) |
| Net earnings..... | \$ 78 | \$ 669 | \$ 359 | \$ 129 | \$ 1,235 |
| Per share amounts, basic: | | | | | |
| Earnings before extraordinary item..... | \$ 0.91 | \$12.26 | \$ 6.18 | \$ 1.85 | \$ 21.26 |
| Extraordinary loss on early extinguishment of debt, net..... | -- | (0.05) | -- | -- | (0.06) |
| Net earnings..... | \$ 0.91 | \$12.21 | \$ 6.18 | \$ 1.85 | \$ 21.20 |
| Net earnings per share, diluted..... | \$ 0.44 | \$ 5.78 | \$ 2.89 | \$ 0.84 | \$ 9.94 |

The sum of quarterly earnings per share amounts is not the same as annual earnings per share amounts because of changing numbers of shares outstanding.

During the third quarter of 2000, UAL recorded an investment impairment of \$61 million related to its warrants in Priceline.com. Additionally, in the fourth quarter 2000, UAL recognized a pre-tax gain of \$109 million on the sale of its investment in GetThere.com. (See Note 6 "Investments".)

During the second quarter of 1999, UAL recognized a pre-tax gain of \$669 million on the sale of a portion of its investment in Galileo.

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

Additionally, in the fourth quarter 1999, UAL recognized a pre-tax gain of \$62 million on the sale of a portion of its investment in Equant. (See Note 6 "Investments".)

B-45

UAL CORPORATION

THIS PROXY IS SOLICITED ON BEHALF OF
THE BOARD OF DIRECTORS OF UAL CORPORATION

P

R The undersigned, having received the Notice of Annual Meeting and Proxy
Statement, hereby appoints James E. Goodwin, James J. O'Connor and Paul E.
Tierney, Jr. and each of them, as proxies with full power of substitution,
for and in the name of the undersigned, to vote all shares of Common Stock
of UAL Corporation owned of record by the undersigned on the matters listed
O in this proxy and, in their discretion, on such other matters as may
properly come before the Annual Meeting of Stockholders to be held at the
Four Seasons Resort - Palm Beach, 2800 S. Ocean Boulevard, Palm Beach, FL
X 33480 on May 17, 2001 at 10:00 a.m. and any adjournments or postponements
thereof, unless otherwise specified herein.

Y This card, the telephonic or internet voting procedures, when properly
completed, also constitutes voting instructions to the respective Trustees
of the Employees' Stock Purchase Plan, 401(k) Plans and International
Employee Stock Ownership Plans of UAL Corporation or United Air Lines, Inc.
to vote, in person or by proxy, all shares of Common Stock of UAL
Corporation allocated to the accounts of the undersigned held by the
Trustees.

You are encouraged to specify your choices by marking the appropriate oval
SEE REVERSE SIDE, BUT YOU NEED NOT MARK ANY OVALS IF YOU WISH TO VOTE IN
ACCORDANCE WITH THE BOARD OF DIRECTORS' RECOMMENDATIONS. THE PROXIES CANNOT
VOTE YOUR SHARES UNLESS YOU VOTE BY PHONE, INTERNET OR SIGN AND RETURN THIS
CARD.

SEE REVERSE
SIDE

5621 -- UAL CORPORATION

^ FOLD AND DETACH HERE ^

YOU CAN VOTE BY TELEPHONE OR INTERNET!
AVAILABLE 24 HOURS A DAY - 7 DAYS A WEEK

Instead of mailing your proxy, you may choose one of the two voting methods
outlined below to vote your proxy. Have this proxy card in hand when you vote.

TO VOTE BY PHONE (WITHIN THE U.S. AND CANADA ONLY)

- Call toll free 1-888-457-2964 from a touch tone telephone. There is NO
CHARGE for this call.
- Enter the six-digit Control Number located below your name and address.
OPTION 1: If you choose to vote as the Board of Directors recommends on

Edgar Filing: UAL CORP /DE/ - Form DEF 14A

ALL proposals, press 1. When asked, please confirm your vote by pressing 1 again.

OPTION 2: If you choose to vote on EACH proposal SEPARATELY, press 0 and follow the recorded instructions. Your vote selections will be repeated and you will have an opportunity to confirm them.

TO VOTE ON THE INTERNET

- Go to the following website: WWW.COMPUTERSHARE.COM/US/PROXY
- Enter the information requested on your computer screen, including your six-digit Control Number located below your name and address, then follow the voting instructions on the screen.

IF YOU VOTE BY TELEPHONE OR THE INTERNET, DO NOT MAIL BACK
THIS PROXY CARD. PROXIES SUBMITTED BY TELEPHONE OR THE INTERNET

MUST BE RECEIVED BY 12:00 MIDNIGHT,
CENTRAL DAYLIGHT TIME, ON MAY 15, 2001.

THANK YOU FOR VOTING!

UAL CORPORATION

PLEASE MARK VOTE IN OVAL IN THE FOLLOWING MANNER USING DARK INK ONLY.

[THIS PROXY WHEN PROPERLY EXECUTED WILL BE VOTED IN THE MANNER DIRECTED. IF NO
DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR PROPOSALS 1 AND 2 AND AGAINST
PROPOSALS 3 AND 4. IF THIS CARD CONSTITUTES VOTING INSTRUCTIONS TO A PLAN
TRUSTEE, THE TRUSTEE WILL VOTE AS DESCRIBED IN THE PLAN DOCUMENTS AND ANY
ACCOMPANYING MATERIALS. IN THEIR DISCRETION, THE PROXIES ARE AUTHORIZED TO VOTE
UPON OTHER BUSINESS AS MAY PROPERLY COME BEFORE THE ANNUAL MEETING.

THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR PROPOSALS 1 AND 2 AND AGAINST
PROPOSALS 3 AND 4.

- | | | | | |
|---|-----|----------|---------|----------------------------|
| 1. ELECTION OF FIVE PUBLIC DIRECTOR NOMINEES: | FOR | WITHHOLD | FOR ALL | 2. RATIFICATION OF THE APP |
| 01-Rono J. Dutta, 02-W. James Farrell, | ALL | ALL | EXCEPT | OF ARTHUR ANDERSEN LLP |
| 03-James E. Goodwin, 04-James J. O'Connor, | | | | INDEPENDENT ACCOUNTANTS |
| 05-Paul E. Tierney, Jr. | | | | |

FOR, EXCEPT VOTE WITHHELD FROM THE FOLLOWING
NOMINEE(S) : _____

3. PROPOSAL CONCERNING
COMPENSATION OF DIRECTOR

4. PROPOSAL CONCERNING CE
BUSINESS COMBINATIONS.

CONTROL NUMBER

SIGNATURE(S)

Please sign
on this pr

owner shou
attorney,
or guardia
You revoke
vote at th
adjournmen

TO VOTE BY PHONE OR INTERNET SEE REVERSE SIDE FOR INSTRUCTIONS

^ FOLD AND DETACH HERE ^

ADMISSION TICKET

[UNITED AIRLINES
LOGO]

MEETING OF STOCKHOLDERS
OF UAL CORPORATION
MAY 17, 2001
10:00 A.M.

THE FLAGLER BALLROOM, CONFERENCE LEVEL 2
FOUR SEASONS RESORT - PALM BEACH
2800 S. OCEAN BOULEVARD
PALM BEACH, FL 33480

5621--UAL CORPORATION

You must present this ticket to the UAL
representative at the entrance to the
Flagler Ballroom to be admitted to the
Annual Meeting.