

Edgar Filing: TSET INC - Form 10-Q

TSET INC  
Form 10-Q  
November 19, 2001

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended SEPTEMBER 30, 2001

Transition Report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 000-30191

TSET, INC.

(Exact name of registrant as specified in its charter)

NEVADA

87-04

(State of other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

14523 WESTLAKE DRIVE, LAKE OSWEGO, OREGON

970

(Address of principal executive offices)

(Zip Code)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE:

(503) 5

(1) Registrant has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and

(2) \_\_\_\_\_ has been subject to such filing requirements for the past 90 days.

Yes

No

As of November 12, 2001, there were 34,643,695 shares outstanding of the issuer's common stock.

PART I

FINANCIAL INFORMATION

## Edgar Filing: TSET INC - Form 10-Q

### ITEM 1. FINANCIAL STATEMENTS

The following comprise our condensed (unaudited) consolidated financial statements for the three months ended September 30, 2001.

2

TSET, INC.		SEPTEMBER 30,	JUNE 30,
CONSOLIDATED BALANCE SHEETS		2001	2001
		----- (UNAUDITED)	----- (AUDITED)
ASSETS			
CURRENT ASSETS			
Cash		\$ 97,645	\$ 32,
Prepays		60,106	37,
	TOTAL CURRENT ASSETS	----- 157,751	----- 70,
PROPERTY AND EQUIPMENT			
Less: Accumulated Depreciation		62,723 (21,848)	62, (18,0
	NET PROPERTY AND EQUIPMENT	----- 40,875	----- 44,
OTHER ASSETS			
Intangibles		2,400,423	2,431,
Deferred financing fees		595,800	520,
	TOTAL OTHER ASSETS	----- 2,996,223	----- 2,952,
	TOTAL ASSETS	----- \$3,194,849	----- \$3,067,
LIABILITIES AND SHAREHOLDERS' EQUITY			
CURRENT LIABILITIES			
Accounts payable		\$785,357	\$323,
Accrued expenses		1,249,730	1,284,
Notes payable, current portion		629,221	313,
	TOTAL CURRENT LIABILITIES	----- 2,664,308	----- 1,921,
	Net liabilities of discontinued operations	750,096	667,
	TOTAL LIABILITIES	----- 3,414,404	----- 2,588,
	Redeemable warrants	686,000	

Edgar Filing: TSET INC - Form 10-Q

SHAREHOLDERS' EQUITY

Common stock, authorized 500,000,000 shares of \$.001 par value	34,240	34,
Capital in excess of par value	12,498,224	12,418,
Deferred equity compensation	(411,600)	
Retained earnings (Accumulated deficit)	(13,026,419)	(11,973,7
	-----	-----
TOTAL SHAREHOLDERS' EQUITY	(905,555)	478,
	-----	-----
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$3,194,849	\$3,067,
	=====	=====

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE FINANCIAL STATEMENTS.

3

TSET, INC  
CONSOLIDATED STATEMENTS OF OPERATIONS

	FOR THE QUARTER ENDED SEPTEMBER 30,	
	2001 (UNAUDITED)	2000 (RESTATED (UNAUDITED))
	-----	-----
Sales	\$ 25,014	\$
Cost of sales	10,014	
	-----	-----
Gross Profit	15,000	
	-----	-----
Selling, General and Administrative expenses		
Compensation and benefits	176,218	289,13
Research and development	90,191	52,56
Professional services	644,817	19,49
Depreciation and amortization	71,674	79,12
Other selling general & administrative expenses	66,711	92,80
	-----	-----
Total Selling, General and Administrative expenses	1,049,611	533,12
	-----	-----
Net Operating Income (Loss)	(1,034,611)	(533,126)
Other Income / (expense)	269	
Interest Expense	(18,292)	
	-----	-----
Net Income (Loss) Before Taxes	\$ (1,052,634)	\$ (533,126)
	=====	=====
Provision for Taxes	-	

Edgar Filing: TSET INC - Form 10-Q

Net Income (Loss) from continuing operations	\$ (1,052,634)	(533,126)
Income (Loss) from discontinued operations, net of income tax of \$0	-	(360,356)
Loss on disposal of discontinued operations, net of income tax of \$0	-	
Net Income (Loss)	\$ (1,052,634)	\$ (893,482)
Basic Earnings (Loss) Per Share		
Income (loss) from continuing operations	(0.03)	(0.02)
Loss from discontinued operations	-	(0.01)
Net Income (loss)	\$ (1,052,634)	\$ (0.03)
Diluted Earnings (Loss) Per Share		
Income (loss) from continuing operations	(0.03)	(0.02)
Loss from discontinued operations	-	(0.01)
Net Income (loss)	\$ (0.03)	\$ (0.03)

4

TSET, INC  
CONSOLIDATED STATEMENTS OF CASH FLOWS

	FOR THE QUARTER
	2001
	(UNAUDITED)
CASH FLOWS FROM OPERATING ACTIVITIES	
NET LOSS FROM CONTINUING OPERATIONS	\$ (1,052,634)
ADJUSTMENTS TO RECONCILE NET LOSS TO NET CASH (USED IN) PROVIDED BY OPERATIONS	
Depreciation and amortization	71,674
Common stock/warrants issued for compensation/services	274,513
CHANGE IN	
Inventory	-
Accounts receivable	-
Prepaid expenses and other assets	(97,427)
Accounts payable	462,312
Accrued expenses and other liabilities	(34,538)

Edgar Filing: TSET INC - Form 10-Q

NET CASH (USED IN) PROVIDED BY CONTINUING OPERATIONS	(376,100)
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchases of property and equipment	-
Investment in patent protection	(36,740)
Investment in discontinued operations	82,545
NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES	45,805
CASH FLOWS FROM FINANCING ACTIVITIES	
Proceeds from short-term borrowings	315,321
Issuance of common stock	80,000
NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES	395,321
NET (DECREASE) INCREASE IN CASH	65,026
CASH	
BEGINNING OF PERIOD	32,619
END OF PERIOD	\$ 97,645

Supplemental schedule of non-cash investing and financing activities:	
Interest paid in cash	\$ -
Income taxes	\$ -
Non-cash financing activities:	
Debt satisfied with stock	\$ -

The accompanying notes are an integral part of this financial statement

TSET, INC  
STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	COMMON STOCK			
	SHARES	AMOUNT	CAPITAL IN EXCESS OF PAR VALUE	RETAINED EARNINGS (ACCUMULATED DEFICIT)
BALANCE at June 30, 2000 (Restated)	29,651,661	29,652	9,316,743	(2,100,000)
Purchase price adjustment on Cancer Detection International, Inc.	(20,000)	(20)	(39,230)	
Shares issued on July 20,				

Edgar Filing: TSET INC - Form 10-Q

2000 for cash	161,538	161	188,839
Shares issued on August 3, 2000	5,000	5	6,555
Shares issued to liquidate debt of Atomic Soccer USA, Ltd	362,259	362	375,981
Shares issued in September 2000 for cash	832,000	832	831,168
Shares issued in September to liquidate TSET, Inc. debt	42,800	43	42,757
Shares issued on December 8, 2000 for cash	168,492	169	99,831
Shares issued on December 27, 2000 for cash	39,091	39	22,301
Shares issued on January 8, 2001 for cash	687,500	688	399,312
Shares issued on January 12, 2001 for cash	57,693	57	34,943
Shares issued on January 19, 2001 for cash	10,000	10	6,390
Shares issued on January 19, 2001 for services and comp	44,915	45	56,098
Shares issued on March 23, 2001 for cash	186,302	186	134,814
Shares issued on April 9, 2001 as compensation	2,000	2	1,768
Shares issued on April 9, 2001 to liquidate debt of Atomic Soccer	97,020	97	96,923
Shares issued in April 2001 for cash	38,038	38	17,492
Shares issued on May 3, 2001 for cash	52,778	53	18,947
Shares issued on May 7, 2001 for cash	891,891	892	299,108
Shares issued on June 14, 2001 as compensation	50,000	50	47,450
Shares issued on June 29, 2001 as a financing fee	640,000	640	460,160
Deferred equity compensation	-	-	(411,600)
Net loss for the year ended June 30, 2001	-	-	-

(1,0

Edgar Filing: TSET INC - Form 10-Q

BALANCE at June 30, 2001	34,000,978	\$ 34,001	\$ 12,418,350	\$ (11,9
Shares issued on July 6, 2001 for cash	238,806	239	79,761	
Shares issued on July 20, 2001 as compensation	250		113	
Deferred equity compensation	-	-	(411,600)	
Net loss for the year ended June 30, 2001	-	-	-	(1,0

6

COMMON STOCK

	SHARES	AMOUNT	CAPITAL IN EXCESS OF PAR VALUE	RETAINED EARN (ACCUMULATED DE
BALANCE at September 30, 2001	34,240,034	\$ 34,240	\$ 12,086,624	\$ (13,0

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THIS FINANCIAL

7

TSET, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED INTERIM FINANCIAL STATEMENTS  
(UNAUDITED)

NOTE 1 - ACCOUNTING MATTERS

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments necessary to present fairly the information set forth therein have been included. Operating results for the three-month period ended September 30, 2001 are not necessarily indicative of the results that may be experienced for the fiscal year ending June 30, 2002.

These financial statements are those of the Company and its wholly owned subsidiaries. All significant inter-company accounts and transactions have been eliminated in the preparation of the consolidated financial statements. EdgeAudio is disclosed as discontinued operations in these financial statements.

The accompanying financial statements should be read in conjunction with the TSET, Inc. Form 10K for the fiscal year ended June 30, 2001 filed on October 15, 2001.

RECENT ACCOUNTING PRONOUNCEMENTS. On July 20, 2001, the FASB issued SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other

## Edgar Filing: TSET INC - Form 10-Q

Intangible Assets." These statements make significant changes to the accounting for business combinations, goodwill, and intangible assets.

SFAS No. 141 establishes new standards for accounting and reporting requirements for business combinations and will require that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. Use of the pooling-of-interests method will be prohibited. This statement is effective for business combinations initiated after June 30, 2001.

SFAS No. 142 establishes new standards for goodwill acquired in a business combination, eliminates amortization of goodwill and instead sets forth methods to periodically evaluate goodwill for impairment. Intangible assets with a determinable useful life will continue to be amortized over that period. The Company expects to adopt this statement during the quarter ending September 30, 2002. Goodwill and intangible assets acquired after June 30, 2001 will be subject immediately to the non-amortization and amortization provisions of the statement. The Company does not currently have any goodwill recorded on its financial statements and it is expected that there will be no immediate impact on the Company's financial statements as a result of the adoption of this statement.

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard (SFAS) No. 143, "Accounting for Asset Retirement Obligations." This statement addresses the financial accounting and reporting for the retirement of tangible long-lived assets and the associated asset retirement costs. The Company believes the adoption of SFAS 143 will have no significant impact on its financial statements.

In August 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard (SFAS) No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." This statement addresses the financial accounting and reporting for the impairment or disposal of long-lived assets. The Company believes the adoption of SFAS 144 will have no significant impact on its financial statements.

8

### NOTE 2 -- INCOME TAXES

The composition of deferred tax assets and the related tax effects at September 30 and June 30, 2001 are as follows:

	September 30, 2001	June 30, 2001
Benefit from carryforward of net operating losses	\$ 2,456,635	\$ 2,225,52
Other temporary differences	1,008,189	1,008,18
Less:		
Valuation allowance	(3,464,824)	(3,233,709)
	\$ -	\$ -
Net deferred tax asset	\$ -	\$ -

The other temporary differences shown above relate primarily to loss on discontinued operations, impairment reserves for intangible assets, and accrued and deferred compensation. The difference between the income tax benefit in the accompanying statements of operations and the amount that would result if the



## Edgar Filing: TSET INC - Form 10-Q

U.S. Federal statutory rate of 34% were applied to pre-tax loss is as follows:

	September 30, 2001		June 30,
	Amount	% of pre-tax Loss	Amount
Benefit for income tax at federal statutory rate	\$ 357,896	34.0%	\$3,374,793
Non-deductible expenses	(126,781)	(12.0)%	(357,007)
Disposed subsidiary NOL	-	-	(578,370)
Increase in valuation allowance	(231,115)	(22.0)%	(2,439,416)
	\$ -	0.0%	\$ -

The non-deductible expenses shown above related primarily to the amortization of intangible assets and to the accrual of stock options for compensation using different valuation methods for financial and tax reporting purposes.

At September 30, 2001, for federal income tax and alternative minimum tax reporting purposes, the Company has approximately \$7.2 million of unused net operating losses available for carryforward to future years. The benefit from carryforward of such net operating losses will expire in various years between 2011 and 2023 and could be subject to limitations if significant ownership changes occur in the Company. Of the \$7.2 million of unused net operating losses noted above, approximately \$153,000 relates to losses incurred by the Company's subsidiary, EdgeAudio. In fiscal years prior to June 30, 2000, EdgeAudio did not file its tax returns on a consolidated basis with the Company. Accordingly, the \$153,000 loss incurred by EdgeAudio is further subject to separate limitations that restrict the ability of the Company to use such losses.

### NOTE 3 - SEGMENTS OF BUSINESS

The Company operates principally in one segment of business: The Kronos segment licenses, manufactures and distributes air movement and purification devices utilizing the Kronos(TM) technology. All other segments have been disposed of or discontinued. Although there are future plans for expansion into foreign markets, in the year ended June 30, 2001, the Company operated only in the U.S.

### NOTE 4 - EARNINGS PER SHARE

As of September 30, 2001, there were outstanding options to purchase 1,730,975 shares of TSET common stock. These options have been excluded from the earnings per share calculation as their effect is anti-dilutive.

### NOTE 5 - DISCONTINUED OPERATIONS

In early January 2001, management committed to a formal plan of action to sell or otherwise dispose of Atomic Soccer. Agreement was reached with a buyer group, that included current and former Atomic Soccer management, to sell them the outstanding shares of common stock of Atomic Soccer for \$1,000. The

Edgar Filing: TSET INC - Form 10-Q

transaction was effective on April 11, 2001. On September 14, 2001 the board approved a formal plan of action to sell or otherwise dispose of EdgeAudio. The Company has accrued \$150,000 for anticipated operating losses during the phase-out period. As a result, both Atomic Soccer and EdgeAudio are included in the financial statements as discontinued operations.

The Company's audited consolidated financial statements for all periods have been reclassified to report separately results of operations and operating cash flows from continuing operations and the discontinued operations. The net revenues are included in the financial statements under Net Income (Loss) from Discontinued Operations. The assets and liabilities of EdgeAudio at September 30, 2001 are included in the balance sheet Net Liabilities of Discontinued Operations. Net assets of discontinued operations at September 30, 2001 and operating results of discontinued operations for the three-months ended September 30, are as follows:

Net liabilities of Discontinued Operations	
Edge Audio	
-----	
Current Assets	\$ 375,319
Net Property and Equipment	48,923
Current Liabilities	(649,148)
Minority interest	(525,190)
	-----
Net Assets (Liabilities)	\$ (750,096)
	=====

Operating Results of Discontinued Operations:				
For the quarter ended September 30,				
	2001		2000	
	Edge Audio	Atomic	Edge Audio	Total
	-----	-----	-----	-----
Sales	\$ 175,265	\$ 365,848	\$ 22,990	\$ 388,838
Cost of sales	(63,509)	(230,117)	(11,810)	(241,927)
Depreciation and amortization	(3,309)	(71,798)	(64,934)	(136,732)
General and Administrative	(208,330)	(150,895)	(233,483)	(384,378)
	-----	-----	-----	-----
Operating income (loss)	(99,883)	(86,962)	(287,237)	(374,199)
Other Income	5,090	-	-	-
Interest expense	(7,744)	(28,526)	(2,615)	(31,141)
Provision for future operating losses	82,030	-	-	-

Edgar Filing: TSET INC - Form 10-Q

Minority interest	20,507	-	44,984	44,984
Income (Loss) pre-tax	0	(115,488)	(244,868)	(360,356)
Income taxes	-	-	-	-
Loss from discontinued operations	\$ 0	\$ (115,488)	\$ (244,868)	\$ (360,356)

NOTE 6 - ISSUANCE OF WARRANTS

On July 9, 2001, the Company signed an agreement to utilize the strategic planning and business plan execution services of The Eagle Rock Group, LLC. The Eagle Rock Group will work with the Kronos Air Technologies team to fully develop and capitalize on the Kronos(TM) technology.

The Eagle Rock Group will focus on the following areas (i) capital raising and allocation (ii) strategic partner introduction and evaluation, (iii) distribution channel development, (iv) product focus and brand development, (v) human resource placement, and (vi) capital market introduction and awareness.

Pursuant to the agreement that we entered into with The Eagle Rock Group, we issued to The Eagle Rock Group a ten-year warrant granting them the right to purchase 1,400,000 shares of our common stock at an exercise price of \$0.68 per share. The warrant was valued at \$686,000 using the Black-Scholes option valuation model and was recorded pro rata over the initial consulting period. The shares underlying the warrant have piggy-back and demand registration rights, as well as subscription rights in the event that we issue any right to all of our stockholders to subscribe for shares of our common stock. In addition, the warrant contains redemption rights in the event that we enter into a transaction that results in a change of control of our company.

NOTE 7 - SUBSEQUENT EVENTS

In September 2001, the Company determined that, among other things, the Board of Directors never validly approved Jeffrey D. Wilson's Employment Agreement dated April 20, 1999. Accordingly, the Company determined that Mr. Wilson's Employment Agreement and a Letter Agreement, dated April 10, 2001 amending the Employment Agreement, are null and void from their inception. As a consequence, the Company has determined that the issuance of 1,000,000 shares of common stock pursuant to Mr. Wilson's Employment Agreement and the grant of options to purchase 350,000 shares of common stock pursuant to the Letter Agreement are void as of the effective dates of the Employment Agreement and Letter Agreement, respectively, and that these shares of common stock and options are treated as if they were never issued or granted, as the case may be. Effective October 10, 2001, Mr. Wilson resigned as Chairman of the Board of Directors and Chief Executive Officer of the Company. Mr. Wilson remains as a director of the Company.

In October 2001, the Company entered into an agreement with Jeffrey D. Wilson pursuant to which the Company issued a promissory note to Mr. Wilson in the amount of \$350,000 and will pay \$30,000 in cash to Mr. Wilson within sixty

days of October 15, 2001. The \$380,000 represents all of Mr. Wilson's accrued

## Edgar Filing: TSET INC - Form 10-Q

salary, bonus and interest. In addition, the Company will also pay Mr. Wilson his unpaid reimburseable expenses.

In October 2001, the Company entered into a Consulting Agreement with Jeffrey D. Wilson, pursuant to which Mr. Wilson will provide thirty-five hours per month of management and other consulting services to the Company in exchange for consulting fees payable in cash and options of the Company's common stock. Out-of-pocket expenses incurred by Mr. Wilson in connection with the provision of his services under the Consulting Agreement will also be reimbursed by the Company. The Consulting Agreement was negotiated at arm's length and the Company's management believes that the compensation and other provisions of the Consulting Agreement are fair, reasonable, customary, and favorable to the Company.

Effective October 16, 2001, Daniel R. Dwight was appointed President and Chief Executive Officer of the Company.

Effective October 2001, the Company entered into a consulting agreement with Steven G. Martin and Joshua B. Scheinfeld for a period of 15 months. Mssrs. Martin and Scheinfeld will be compensated by up to 360,000 shares of the Company's common stock.

11

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### INTRODUCTORY STATEMENTS

#### FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISKS

This filing contains forward-looking statements, including statements regarding, among other things: (a) the growth strategies of TSET, Inc. (the "Company"); (b) anticipated trends in our Company's industry; (c) our Company's future financing plans; and (d) our Company's ability to obtain financing and continue operations. In addition, when used in this filing, the words "believes," "anticipates," "intends," "in anticipation of," and similar words are intended to identify certain forward-looking statements. These forward-looking statements are based largely on our Company's expectations and are subject to a number of risks and uncertainties, many of which are beyond our Company's control. Actual results could differ materially from these forward-looking statements as a result of changes in trends in the economy and our Company's industry, reductions in the availability of financing and other factors. In light of these risks and uncertainties, there can be no assurance that the forward-looking statements contained in this filing will in fact occur. Our Company does not undertake any obligation to publicly release the results of any revision to these forward-looking statements that may be made to reflect any future events or circumstances.

#### GENERAL

Historically, we had been seeking select business opportunities globally among a wide range of prospects. Over the past two years, we made several investments, including Kronos Air Technologies and EdgeAudio. After further evaluation of these investments, we believe our investment in and the full development of Kronos Air Technologies and the Kronos(TM) technology represents the single best opportunity for us. As a result, we have prioritized our management and financial resources to fully capitalize on this investment

## Edgar Filing: TSET INC - Form 10-Q

opportunity. Effective October 10, 2001, Jeffrey D. Wilson resigned as Chairman of the Board and Chief Executive Officer of TSET, as well as Chairman of the Board of Kronos Air Technologies and EdgeAudio, respectively. Mr. Wilson remains as a director of TSET. Effective October 16, 2001, Daniel R. Dwight was appointed President and Chief Executive Officer of TSET. A more detailed explanation of Kronos Air Technologies and the current status of EdgeAudio and the other investments made by us are discussed below.

We have reorganized our Company to prioritize and focus management and financial resources on Kronos Air Technologies and the Kronos(TM) technology. This reorganization has resulted in the decision to sell or to no longer pursue other investment opportunities previously identified. We sold our investment in Atomic Soccer in April 2001; decided not to pursue investments in Cancer Detection International, Electric Management Units, and Cancer Treatment Centers in July 2001; established a formal plan to dispose of EdgeAudio in September 2001; and terminated by mutual consent of both parties a contract to distribute Computerized Thermal Imaging equipment in August 2000.

Kronos Air Technologies is focused on the development and commercialization of an air movement and purification technology known as Kronos(TM) which is more fully described below. The Kronos(TM) technology operates through the application of high-voltage management across paired electrical grids that creates an ion exchange which move air and gases at high velocities while removing odors, smoke, and particulates, as well as killing pathogens, including bacteria. We believe the technology is cost-effective and is more energy-efficient than current alternative fan and filter technologies. Kronos(TM) has multiple U.S. and international patents pending.

The Kronos(TM) device is comprised of state-of-the-art high-voltage electronics and electrodes on a single printed circuit board attached to one or more sets of corona and target electrodes housed in a self-contained casing. The device can be flexible in size, shape and capacity and can be used in embedded electronic devices, standalone room devices, and integrated HVAC and industrial applications. The Kronos(TM) device has no moving parts or degrading elements and is composed of cost-effective, commercially available components.

The Kronos(TM) technology combines the benefits of silent air movement, air cleaning, and odor removal. Because the Kronos(TM) air movement system is a silent, non-turbulent, and energy-efficient air movement and cleaning system, we believe that it is ideal for air circulation, cleaning and odor removal in all types of buildings as well as compact, sealed environments such as airplanes, submarines and cleanrooms. Additionally, because it has no moving parts or fans, a Kronos(TM) device can instantly block or reverse the flow of air between adjacent areas for safety in hazardous or extreme circumstances.

12

### RESULTS OF OPERATIONS

The comparability of our financial statements between years is not easily susceptible to narrative comparison by virtue of the fact that (a) we were basically inactive from the time that we discontinued operations in 1996 until the time that we reactivated operations in mid-1999, (b) from inception we have not had significant operating revenues, and (c) we acquired Kronos Air Technologies, Atomic Soccer, EdgeAudio, and Cancer Detection International towards the end of the year ending June 30, 2000.

### REORGANIZATION

Based on our decision to focus our resources on Kronos Air

## Edgar Filing: TSET INC - Form 10-Q

Technologies, several actions were taken which impacted the results of operations. On April 10, 2001, we sold Atomic Soccer. The new ownership group consisted of Timothy G. Belinger, Todd P. Ragsdale and James Eric Anderson. At the time of the sale, Messrs. Belinger, Ragsdale and Anderson were members of Atomic Soccer's Board of Directors. None of these individuals were then, or currently are, officers, directors, employees or affiliates of TSET. At the time of the sale, Erik W. Black, an officer and director of TSET, was Atomic Soccer's Chairman of the Board of Directors. Mr. Black resigned from Atomic Soccer's Board of Directors immediately following the execution of the sale document and was not a member of Atomic Soccer's new ownership group. The sale resulted in a loss of \$2,297,000. During our fourth quarter of 2001, we determined that the assets of EdgeAudio were impaired and we recognized an impairment loss of \$2,294,000. On September 14, 2001, the board authorized management to pursue a formal plan for disposal of EdgeAudio. The anticipated loss from operations during the phase-out period is \$150,000. We do not anticipate a loss on the sale of EdgeAudio. We also decided to discontinue development of Cancer Detection International and we have recognized an impairment loss of the remaining goodwill of \$273,000 associated with that investment.

### CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2001 AND 2000

**REVENUE.** Revenues are generated through sales of Kronos(TM) devices at Kronos Air Technologies, Inc. For the three months ended September 30, 2001, our Company had revenues of \$25,014, as compared to no revenues for the three months ended September 30, 2000.

**COST OF SALES.** For the three months ended September 30, 2001, our Company had costs of sales of \$10,014, as compared to no cost of sales for the three months ended September 30, 2000.

**SELLING, GENERAL AND ADMINISTRATIVE EXPENSES.** For the three months ended September 30, 2001, selling, general and administrative expenses amounted to \$1,049,612, as compared to \$533,126 for the three months ended September 30, 2000. This increase in selling, general and administrative expenses for the three months ended September 30, 2001 of \$516,486 represents a 96.9% increase from the corresponding period in 2000, of which compensation and benefits decreased \$112,914 or 39.1%, research and development increased \$37,624 or 71.6%, professional services increased \$625,319 or 969.8%, depreciation and amortization decreased \$7,447 or 9.4% and other selling, general and administrative expenses decreased by \$26,096 or 28.1%. The increase in professional services was the result of our company utilizing consulting services to manage the day-to-day operations of the company. Consultants to the Company included the Chief Executive Officer and Executive Vice-President, Marketing and Sales of Kronos Air Technologies, as well as the Chief Operating Officer of TSET. Also included in professional services is a pro rata portion of The Eagle Rock Group consulting fee of \$274,400 which is based on the valuation of 1.4 million warrants granted for the consulting provided by the Eagle Rock Group.

### CONSOLIDATED BALANCE SHEET AS OF SEPTEMBER 30, 2001

Our total assets at September 30, 2001 were \$3,194,849 compared with \$3,067,329 at June 30, 2001, an increase of \$127,520. Total assets at September 30, 2001 were comprised mainly of \$595,800 for deferred financing fees and \$2,400,423 of patents/intellectual property. Total assets at June 30, 2001 were comprised principally of \$2,431,524 of patents/intellectual property and \$520,800 of deferred financing fees. Total current assets at September 30, 2001 and June 30, 2001 amounted to \$157,751 and \$70,298, respectively, while total current liabilities for those same periods amounted to \$2,664,308 and

## Edgar Filing: TSET INC - Form 10-Q

\$1,921,213, respectively, creating a working capital deficit of \$2,506,557 and \$1,850,915 at each respective period end. This working capital deficit is principally attributable to the increase in accrued expenses in both years for compensation and professional services. Total liabilities as at September 30, 2001 and June 30, 2001 were \$3,414,404 and \$2,588,763, respectively, representing an increase of \$825,641. Shareholders' equity as of September 30, 2001 and June 30, 2001 was \$(905,555) and \$478,566, respectively, representing a decrease of \$1,384,121. The decrease in shareholders' equity is principally the result of incurring a \$1,052,634 loss from continuing operations for the three months ended September 30, 2001 and from deferred equity compensation from The Eagle Rock Group warrants. The total valuation of these 1.4 million warrants was \$686,000, of which \$274,400 was recorded as a current period expense and the remaining \$411,600 was recorded as a decrease to shareholders' equity. In addition, equity increased during the three-months period ended September 30, 2001 through the sale and issuance of common stock.

13

### LIQUIDITY AND CAPITAL RESOURCES

Historically we have relied principally on the sale of common stock to finance our operations. Going forward, we plan to rely on the proceeds from a Small Business Innovation Research contract with the United States Navy and other government contracts and grants, and cash flow generated from the sale of Kronos(TM) devices. We have also entered into a common stock purchase agreement with Fusion Capital under which we have the right, subject to certain conditions, to draw down approximately \$12,500 per day from the sale of common stock to Fusion Capital. In addition, in May 2001, Kronos Air Technologies signed a Small Business Innovation Research contract. This contract is sponsored by the United States Navy and is potentially worth up to \$837,000 in product development and testing support for Kronos Air Technologies. The first phase of the contract is worth up to \$87,000 in funding for manufacturing and testing a prototype device for air movement and ventilation on board naval vessels over the next six months. If awarded to Kronos Air Technologies, the second phase of the contract would be worth up to \$750,000 in additional funding.

At September 30, 2001, we had a working capital deficit of \$2,506,557, which represented a decline of \$655,642 from net working capital at June 30, 2001. At September 30, 2001, we had \$2.66 million in current liabilities. Current liabilities was comprised principally of compensation, operating management consulting fees and other payroll related items of \$1.4 million (53%); other accrued liabilities and advances from shareholders for which shares of the Company's common stock will be issued during the second quarter of \$0.6 million (24%); a note payable to EdgeAudio for working capital under the May 4, 2000 acquisition agreement of \$0.3 million (11%); and accounts payables for professional fees and other vendors of \$0.3 million (12%). Net cash flow used on operating activities was \$277,847 for the three months ended September 30, 2001. We were able to satisfy some of our cash requirements for the three months ended September 30, 2001 through the issuance and sale of our common stock.

On June 19, 2001, we entered into a common stock purchase agreement with Fusion Capital. Pursuant to the common stock purchase agreement, Fusion Capital has agreed subject to certain conditions to purchase on each trading day during the term of the agreement, \$12,500 of our common stock or an aggregate of \$10.0 million. The \$10.0 million of our common stock is to be purchased over a 40-month period, subject to a six-month extension or earlier termination at our sole discretion and subject to certain events. The purchase price of the shares of common stock will be equal to a price based upon the future market price of our common stock without any fixed discount to the then-current market price. However, there can be no assurance of how much cash we will receive, if any, under the common stock purchase agreement with Fusion Capital.

## Edgar Filing: TSET INC - Form 10-Q

On November 1, 2001, our Registration Statement on Form S-1 was declared effective by the Securities and Exchange Commission. As a result, the Company may be able to raise capital by selling shares of its common stock to Fusion Capital in accordance with the common stock purchase agreement.

On November 13, 2001, we entered into a Letter Agreement with Fusion Capital amending the common stock purchase agreement. Pursuant to the Letter Agreement, Fusion Capital will provide our Company with a \$150,000 advance under the common stock purchase agreement and our ability to receive advances is limited.

### GOING CONCERN OPINION

We do not have significant cash or other material assets to cover our operating costs. Our ability to obtain additional funding will largely determine our ability to continue in business. Accordingly, there is substantial doubt about our ability to continue as a going concern. Our financial statements do not include any adjustments that might result from the outcome of this uncertainty.

We can make no assurance that we will be able to successfully transition from research and development to manufacturing and selling commercial products on a broad basis. While attempting to make this transition, we will be subject to all the risks inherent in a growing venture, including, but not limited to, the need to develop and manufacture reliable and effective products, develop marketing expertise and expand our sales force.

### CERTAIN RISK FACTORS

Our Company is subject to various risks which may materially harm our business, financial condition and results of operations. Certain risks are discussed below.

### WE HAVE A LIMITED OPERATING HISTORY WITH SIGNIFICANT LOSSES AND EXPECT LOSSES TO CONTINUE FOR THE FORESEEABLE FUTURE

We have only recently begun implementing our plan to prioritize and concentrate our management and financial resources to fully capitalize on our investment in Kronos Air Technologies and have yet to establish any history of profitable operations. We incurred a net operating loss of \$760,212 for the three months ended September 30, 2001. We have incurred net losses from continuing operations of \$3,572,558 and \$1,385,595 for the fiscal years ended June 30, 2001 and 2000. We have incurred net losses from continuing operations of \$778,234 for the three months ended September 30, 2001. We have incurred annual operating losses of \$9,866,083, \$1,965,183 and \$51,674 respectively, during the past three fiscal years of operation. As a result, at September 30, 2001 and June 30, 2001 we had an accumulated deficit of \$12,752,019 and \$11,973,785, respectively. Our revenues have not been sufficient to sustain our operations. We expect that our revenues will not be sufficient to sustain our

14

operations for the foreseeable future. Our profitability will require the successful commercialization of our Kronos(TM) technology. No assurances can be given when this will occur or that we will ever be profitable.

Our independent auditors have added an explanatory paragraph to their audit opinion issued in connection with the financial statements for the years



## Edgar Filing: TSET INC - Form 10-Q

ended June 30, 2001 and June 30, 2000 relative to our ability to continue as a going concern. Our ability to obtain additional funding will determine our ability to continue as a going concern. Our financial statements do not include any adjustments that might result from the outcome of this uncertainty.

WE WILL REQUIRE ADDITIONAL FINANCING TO SUSTAIN OUR OPERATIONS AND WITHOUT IT WE WILL NOT BE ABLE TO CONTINUE OPERATIONS

At September 30, 2001 we had a working capital deficit of \$2,506,557. At June 30, 2001 we had a working capital deficit of \$1,850,915. The independent auditor's report for the years ended June 30, 2001 and June 30, 2000, includes an explanatory paragraph to their audit opinion stating that our recurring losses from operations and working capital deficiency raise substantial doubt about our ability to continue as a going concern. We have an operating cash flow deficit of \$10,524 in 1999, an operating cash flow deficit of \$288,262 in 2000 and an operating cash flow deficit of \$1,613,573 in 2001. We do not currently have sufficient financial resources to fund our operations or those of our subsidiaries. Therefore, we need additional funds to continue these operations.

Subject to certain conditions, we have the right to receive \$12,500 per trading day under the common stock purchase agreement unless our stock price equals or exceeds \$3.00, in which case the daily amount may be increased at our option. Since we initially registered 5,000,000 shares for sale by Fusion Capital pursuant to the common stock purchase agreement, the selling price of our common stock to Fusion Capital will have to average at least \$2.00 per share for us to receive the maximum proceeds of \$10,000,000 without registering additional shares of common stock or filing a post-effective amendment with respect to the number of shares registered. Assuming a purchase price of \$0.36 per share (the closing sale price of the common stock on November 15, 2001) and the purchase by Fusion Capital of the full 5,000,000 shares under the common stock purchase agreement, proceeds to us would only be \$1,800,000 unless we choose to register more than 5,000,000 shares, which we have the right, but not the obligation, to do. The extent we rely on Fusion Capital as a source of funding will depend on a number of factors including, the prevailing market price of our common stock and the extent to which we are able to secure working capital from other sources, such as through the sale of our Kronos(TM) air movement and purification systems. If obtaining sufficient financing from Fusion Capital were to prove prohibitively expensive and if we are unable to commercialize and sell the products or technologies of our subsidiaries, we will need to secure another source of funding in order to satisfy our working capital needs. Even if we are able to access the funds available under the common stock purchase agreement, we may still need additional capital to fully implement our business, operating and development plans. Should the financing we require to sustain our working capital needs be unavailable or prohibitively expensive when we require it, the consequences would be a material adverse effect on our business, operating results, financial condition and prospects.

WE HAVE VERY LIMITED MANUFACTURING, SALES AND MARKETING CAPABILITIES FOR OUR KRONOS(TM) PRODUCTS AND OUR FAILURE TO DEVELOP ANY OF THESE CAPABILITIES WOULD HAVE A MATERIAL ADVERSE EFFECT ON OUR BUSINESS

We have only recently begun to manufacture and market prototype versions of our Kronos Air Technologies products and we have no experience manufacturing, marketing or distributing commercial quantities of our Kronos Air Technologies products. Kronos Air Technologies currently does not have any commercial-scale manufacturing facilities. Kronos Air Technologies does not have any relationships with third parties to contract manufacture, market or distribute the Kronos(TM) products. If Kronos Air Technologies is unable to acquire adequate manufacturing capabilities and hire sales and marketing personnel or if it cannot enter into satisfactory arrangements with third

## Edgar Filing: TSET INC - Form 10-Q

parties to manufacture, market and distribute the Kronos(TM) products on commercially reasonable terms, the consequences would be a material adverse effect on our business, operating results, financial condition and prospects. There can be no assurance that we will be able to acquire adequate manufacturing capabilities and hire sales and marketing personnel or be able to enter into satisfactory arrangements with third parties to manufacture, market and distribute the Kronos(TM) products.

### COMPETITION IN THE MARKET FOR AIR MOVEMENT AND PURIFICATION DEVICES MAY RESULT IN THE FAILURE OF THE KRONOS(TM) PRODUCTS TO ACHIEVE MARKET ACCEPTANCE

Kronos Air Technologies presently faces competition from other companies that are developing or that currently sell air movement and purification devices. Many of these competitors have substantially greater financial, research and development, manufacturing, and sales and marketing resources than we do. Many of the products sold by Kronos Air Technologies' competitors already have brand recognition and established positions in the

15

markets that we have targeted for penetration. There can be no assurance that the Kronos(TM) products will compete favorably with the products sold by our competitors.

### OUR COMMON STOCK IS DEEMED TO BE "PENNY STOCK," SUBJECT TO SPECIAL REQUIREMENTS AND CONDITIONS, AND MAY NOT BE A SUITABLE INVESTMENT

Our common stock is deemed to be "penny stock" as that term is defined in Rule 3a51-1 promulgated under the Securities Exchange Act of 1934. Penny stocks are stocks:

- o With a price of less than \$5.00 per share;
- o That are not traded on a "recognized" national exchange;
- o Whose prices are not quoted on the Nasdaq automated quotation system (Nasdaq listed stock must still have a price of not less than \$5.00 per share); or
- o In issuers with net tangible assets less than \$2.0 million (if the issuer has been in continuous operation for at least three years) or \$5.0 million (if in continuous operation for less than three years), or with average revenues of less than \$6.0 million for the last three years.

Broker/dealers dealing in penny stocks are required to provide potential investors with a document disclosing the risks of penny stocks. Moreover, broker/dealers are required to determine whether an investment in a penny stock is a suitable investment for a prospective investor. These requirements may reduce the potential market for our common stock by reducing the number of potential investors. This may make it more difficult for investors in our common stock to resell shares to third parties or to otherwise dispose of them. This could cause our stock price to decline.

### WE RELY ON MANAGEMENT AND KRONOS AIR TECHNOLOGIES RESEARCH PERSONNEL, THE LOSS OF WHOSE SERVICES COULD HAVE A MATERIAL ADVERSE EFFECT UPON OUR BUSINESS

We rely principally upon the services of our Board of Directors, senior executive management, and certain key employees, including the Kronos Air Technologies research team, the loss of whose services could have a material adverse effect upon our business and prospects. We are in the process of

## Edgar Filing: TSET INC - Form 10-Q

identifying suitable candidates for certain other senior management positions deemed essential to the future successful development of Kronos Air Technologies and the Kronos(TM) technology. Competition for appropriately qualified personnel is intense. Our ability to attract and retain highly qualified senior management and technical research and development personnel are believed to be an important element of our future success. Our failure to attract and retain such personnel may, among other things, limit the rate at which we can expand operations and achieve profitability. There can be no assurance that we will be able to attract and retain senior management and key employees having competency in those substantive areas deemed important to the successful implementation of our plans to fully capitalize on our investment in Kronos Air Technologies and the Kronos(TM) technology, and the inability to do so or any difficulties encountered by management in establishing effective working relationships among them may adversely affect our business and prospects. Currently, our Chief Executive Officer performs services pursuant to a consulting agreement. Currently, we do not carry key person life insurance for any of our directors, executive management, or key employees.

THE SALE OF OUR COMMON STOCK TO FUSION CAPITAL MAY CAUSE DILUTION AND THE SALE OF THE SHARES OF COMMON STOCK ACQUIRED BY FUSION CAPITAL COULD CAUSE THE PRICE OF OUR COMMON STOCK TO DECLINE

The purchase price for the common stock to be issued to Fusion Capital pursuant to the common stock purchase agreement will fluctuate based on the price of our common stock. All shares issued to Fusion Capital will be freely tradable. Fusion Capital may sell none, some or all of the shares of common stock purchased from us at any time. We expect that the shares sold to Fusion Capital will be sold over a period of up to 40 months from the date of the common stock purchase agreement. Depending upon market liquidity at the time, a sale of shares by Fusion Capital at any given time could cause the trading price of our common stock to decline. The sale of a substantial number of shares of our common stock by Fusion Capital, or anticipation of such sales, could make it more difficult for us to sell equity or equity-related securities in the future at a time and at a price that we might otherwise wish to effect sales.

16

OUR FAILURE TO FILE FEDERAL AND STATE INCOME TAX RETURNS FOR CALENDAR YEARS 1997 THROUGH 2001 MAY RESULT IN THE IMPOSITION OF INTEREST AND PENALTIES

We failed to file federal and state income tax returns for calendar years 1997 through 2001, respectively. We believe that we had operating losses for each year during the period 1997 through 2001, and that there are no expected income taxes due and owing for those years. We anticipate filing all past due returns by December 31, 2001. When filed, these returns could be subject to review and potential examination by the respective taxing authorities. Should any of these returns come under examination by federal or state authorities, our positions on certain income tax issues could be challenged. The impact, if any, of the potential future examination cannot be determined at this time. If our positions are successfully challenged, the results may have a material impact on our financial position and results of operations.

17

PART II

ITEM 1. LEGAL PROCEEDINGS

## Edgar Filing: TSET INC - Form 10-Q

On February 2, 2001, we initiated, together with Kronos Air Technologies, legal proceedings in Clackamas County, Oregon against W. Alan Thompson, Ingrid T. Fuhriman, and Robert L. Fuhriman II, each of whom were formerly executive officers and members of the Board of Directors of Kronos Air Technologies. This suit alleges, among other things, breach of fiduciary duties and breach of contract by these individuals, and seeks, among other things, an order from the court referring the dispute to arbitration in accordance with the terms of these individuals. We have agreed to a change of venue of this matter to King County, Washington, and arbitrators have been selected. The parties are in the process of exchanging and complying with requests for discovery.

### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

On July 6, 2001, we authorized the issuance of 238,806 common shares, valued at \$.335 per share (the fair market value for our shares as of such date), at an aggregate value of \$80,000, to Periopolis, Inc., in exchange for \$80,000 cash.

On July 20, 2001, we issued 250 common shares, valued at \$.452 per share (the fair market value for our shares as of such date), at an aggregate value of \$250 to an employee of TSET, as compensation.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

### ITEM 5. EXHIBITS

EXHIBIT NO.	DESCRIPTION	LOCATION
2.1	Articles of Merger for Technology Selection, Inc. with the Nevada Secretary of State	Incorporated by reference Registrant's Registration Statement filed on August 7, 2001 ("STATEMENT")
3.1	Articles of Incorporation	Incorporated by reference Registration Statement August 7, 2001
3.2	Bylaws	Incorporated by reference Registration Statement August 7, 2001
5.1	Opinion re: Legality	Incorporated by reference Amendment No. 1 to Form 10-Q, August 7, 2001
10.1	Employment Agreement, dated April 16, 1999, by and between TSET, Inc. and Jeffrey D. Wilson	Incorporated by reference the Registration Statement August 7, 2001

## Edgar Filing: TSET INC - Form 10-Q

10.2	Deal Outline, dated December 9, 1999, by and between TSET, Inc. and Atomic Soccer, USA, Ltd.	Incorporated by reference to the Registration Statement filed August 7, 2001
------	--	--

18

EXHIBIT NO.	DESCRIPTION	LOCATION
10.3	Letter of Intent, dated December 27, 1999, by and between TSET, Inc. and Electron Wind Technologies, Inc.	Incorporated by reference to the Registration Statement filed August 7, 2001
10.4	Agreement, dated February 5, 2000, by and between DiAural, LLC and EdgeAudio, LLC	Incorporated by reference to the Registration Statement filed August 7, 2001
10.5	Stock Purchase Agreement, dated March 6, 2000, by and among TSET, Inc., Atomic Soccer USA, Ltd., Todd P. Ragsdale, James Eric Anderson, Jewel Anderson, Timothy Beglinger and Atomic Millennium Partners, LLC	Incorporated by reference to the Registration Statement filed August 7, 2001
10.6	Acquisition Agreement, dated March 13, 2000, by and among TSET, Inc., High Voltage Integrated, LLC, Ingrid Fuhriman, Igor Krichtafovitch, Robert L. Fuhriman and Alan Thompson	Incorporated by reference to the Registration Statement filed August 7, 2001
10.7	Letter of Intent, dated April 18, 2000, by and between TSET, Inc. and EdgeAudio.com, Inc.	Incorporated by reference to the Registration Statement filed August 7, 2001
10.8	Lease Agreement, dated May 3, 2000, by and between Kronos Air Technologies, Inc. and TIAA Realty, Inc.	Incorporated by reference to the Registration Statement filed August 7, 2001
10.9	Agreement and Plan of Reorganization, dated May 4, 2000, by and among TSET, Inc., EdgeAudio.com, Inc., LYNK Enterprises, Inc., Robert Lightman, J. David Hogan, Eric Alexander and Eterna Internacional, S.A. de C.V.	Incorporated by reference to the Registration Statement filed August 7, 2001
10.10	Letter Agreement, dated May 4, 2000, by and between TSET, Inc. and Cancer Detection International, LLC	Incorporated by reference to the Registration Statement filed August 7, 2001
10.11	Employment Agreement, dated May 19, 2000, by and between TSET, Inc. and Richard A. Papworth	Incorporated by reference to the Registration Statement filed August 7, 2001
10.12	Finders Agreement, dated August 21, 2000, by and among TSET, Inc., Richard F. Tusing and Daniel R. Dwight	Incorporated by reference to the Registration Statement filed August 7, 2001
10.13	Contract Services Agreement, dated June 27, 2000, by and between Chinook Technologies, Inc. and Kronos Air Technologies, Inc.	Incorporated by reference to the Registration Statement filed August 7, 2001
10.14	Letter of Intent, dated July 17, 2000, by and between Kronos Air Technologies, Inc. and Polus Technologies, Inc.	Incorporated by reference to the Registration Statement filed August 7, 2001

Edgar Filing: TSET INC - Form 10-Q

10.15	Consulting Agreement, dated August 1, 2000, by and among TSET, Inc., Richard F. Tusing and Daniel R. Dwight	Incorporated by reference to the Registration Statement filed August 7, 2001
10.16	Preferred Stock Purchase Agreement, dated September 12, 2000, by and between EdgeAudio.com, Inc. and Bryan Holbrook	Incorporated by reference to the Registration Statement filed August 7, 2001
10.17	Shareholders Agreement, dated September 12, 2000, by and among TSET, Inc., Bryan Holbrook and EdgeAudio.com, Inc.	Incorporated by reference to the Registration Statement filed August 7, 2001

19

EXHIBIT NO.	DESCRIPTION	LOCATION
10.18	Amendment to Agreement and Plan of Reorganization dated September 12, 2000, by and among TSET, Inc., EdgeAudio.com, Inc., LYNK Enterprises, Inc., Robert Lightman, J. David Hogan, Eric Alexander and Eterna Internacional, S.A. de C.V.	Incorporated by reference to the Registration Statement filed August 7, 2001
10.19	Agreement Regarding Sale of Preferred Stock, dated November 1, 2000, by and between EdgeAudio.com, Inc. and Bryan Holbrook	Incorporated by reference to the Registration Statement filed August 7, 2001
10.20	Amendment to Subcontract, dated December 14, 2000, by and between Bath Iron Works and High Voltage Integrated	Incorporated by reference to the Registration Statement filed August 7, 2001
10.21	Consulting Agreement, dated January 1, 2001, by and between TSET, Inc. and Dwight, Tusing & Associates	Incorporated by reference to the Registration Statement filed August 7, 2001
10.22	Employment Agreement, dated March 18, 2001, by and between TSET, Inc. and Alex Chriss	Incorporated by reference to the Registration Statement filed August 7, 2001
10.23	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Jeffrey D. Wilson	Incorporated by reference to the Registration Statement filed August 7, 2001
10.24	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Jeffrey D. Wilson	Incorporated by reference to the Registration Statement filed August 7, 2001
10.25	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Daniel R. Dwight	Incorporated by reference to the Registration Statement filed August 7, 2001
10.26	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Richard F. Tusing	Incorporated by reference to the Registration Statement filed August 7, 2001
10.27	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Charles D. Strang	Incorporated by reference to the Registration Statement filed August 7, 2001
10.28	Stock Option Agreement, dated April 9, 2001, by and	Incorporated by reference to the Registration Statement filed August 7, 2001

## Edgar Filing: TSET INC - Form 10-Q

	between TSET, Inc. and Richard A. Papworth	the Registration State August 7, 2001
10.29	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Richard A. Papworth	Incorporated by referenc the Registration State August 7, 2001
10.30	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Erik W. Black	Incorporated by referenc the Registration State August 7, 2001
10.31	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and J. Alexander Chriss	Incorporated by referenc the Registration State August 7, 2001
10.32	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Charles H. Wellington	Incorporated by referenc the Registration State August 7, 2001

20

EXHIBIT NO.	DESCRIPTION	LOCATION
<hr style="border-top: 1px dashed black;"/>		
10.33	Stock Option Agreement, dated April 9, 2001, by and between TSET, Inc. and Igor Krichtafovitch	Incorporated by referenc the Registration State August 7, 2001
10.34	Letter Agreement, dated April 10, 2001, by and between TSET, Inc. and Richard A. Papworth	Incorporated by referenc the Registration State August 7, 2001
10.35	Letter Agreement, dated April 12, 2001, by and between TSET, Inc. and Daniel R. Dwight and Richard F. Tusing	Incorporated by referenc the Registration State August 7, 2001
10.36	Finders Agreement, dated April 20, 2001, by and between TSET, Inc. and Bernard Aronson, d/b/a Bolivar International Inc.	Incorporated by referenc the Registration State August 7, 2001
10.37	Indemnification Agreement, dated May 1, 2001, by and between TSET, Inc. and Jeffrey D. Wilson	Incorporated by referenc the Registration State August 7, 2001
10.38	Indemnification Agreement, dated May 1, 2001, by and between TSET, Inc. and Daniel R. Dwight	Incorporated by referenc the Registration State August 7, 2001
10.39	Indemnification Agreement, dated May 1, 2001, by and between TSET, Inc. and Richard F. Tusing	Incorporated by referenc the Registration State August 7, 2001
10.40	Indemnification Agreement, dated May 1, 2001, by and between TSET, Inc. and Charles D. Strang	Incorporated by referenc the Registration State August 7, 2001
10.41	Indemnification Agreement, dated May 1, 2001, by and between TSET, Inc. and Richard A. Papworth	Incorporated by referenc the Registration State August 7, 2001
10.42	Indemnification Agreement, dated May 1, 2001, by and	Incorporated by referenc

## Edgar Filing: TSET INC - Form 10-Q

	between TSET, Inc. and Erik W. Black	the Registration State August 7, 2001
10.43	Stock Option Agreement, dated May 3, 2001, by and between TSET, Inc. and Jeffrey D. Wilson	Incorporated by reference to the Registration State August 7, 2001
10.44	Common Stock Purchase Agreement, dated June 19, 2001, by and between TSET, Inc. and Fusion Capital Fund II, LLC	Incorporated by reference to the Registration State August 7, 2001
10.45	Registration Rights Agreement, dated June 19, 2001, by and between TSET, Inc. and Fusion Capital Fund II, LLC	Incorporated by reference to the Registration State August 7, 2001
10.46	Mutual Release and Settlement Agreement, dated July 7, 2001, by and between TSET, Inc. and Foster & Price Ltd.	Incorporated by reference to the Registration State August 7, 2001
10.47	Letter Agreement, dated July 9, 2001, by and between TSET, Inc. and The Eagle Rock Group, LLC	Incorporated by reference to the Registration State August 7, 2001
10.48	Finders Agreement, dated July 17, 2001, by and between TSET, Inc. and John S. Bowles	Incorporated by reference to the Registration State August 7, 2001
10.49	Warrant Agreement, dated July 16, 2001, by and between TSET, Inc. and The Eagle Rock Group, LLC	Incorporated by reference to the Registration State August 7, 2001
10.50	Agreement and Release, dated October 10, 2001, by and between TSET, Inc. and Jeffrey D. Wilson	Incorporated by reference to the Registrant's Form June 30, 2001 filed on

21

EXHIBIT NO.	DESCRIPTION	LOCATION
<hr style="border-top: 1px dashed black;"/>		
10.51	Promissory Note dated October 10, 2001 payable to Mr. Jeffrey D. Wilson	Incorporated by reference to the Registrant's Form June 30, 2001 filed on
10.52	Consulting Agreement, dated October 10, 2001, by and between TSET, Inc. and Jeffrey D. Wilson	Incorporated by reference to the Registrant's Form June 30, 2001 filed on
10.53	Consulting Agreement, effective October 1, 2001, by and among Steven G. Martin and Joshua B. Scheinfeld	Provided herewith
10.54	Letter Agreement dated November 13, 2001 by and between TSET, Inc. and Fusion Capital Fund II, LLC	Provided herewith
11.1	Statement re: Computation of Earnings	Not applicable
27.1	Financial Data Schedule	Not applicable

22



Edgar Filing: TSET INC - Form 10-Q

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATED: NOVEMBER 16, 2001 TSET, INC.

By: /s/ Daniel R. Dwight

-----  
Daniel R. Dwight  
President and Chief Executive Officer