COLUMBIA BANKING SYSTEM INC

Form 10-Q November 08, 2011

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011.

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 0-20288

COLUMBIA BANKING SYSTEM, INC.

(Exact name of issuer as specified in its charter)

Washington 91-1422237
(State or other jurisdiction of incorporation or organization) Identification Number)

1301 "A" Street
Tacoma, Washington
98402-2156

(Address of principal executive offices) (Zip Code)

(253) 305-1900

(Issuer's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \circ No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ($^{\circ}$ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \circ No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý Accelerated filer "

Non-accelerated filer "Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

The number of shares of common stock outstanding at October 31, 2011 was 39,502,313.

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PART I - FINANCIAL INFORMATION
Item 1. FINANCIAL STATEMENTS
CONSOLIDATED CONDENSED STATEMENTS OF INCOME
Columbia Banking System, Inc.
(Unaudited)

| | Three Months Ended | | Nine Months Ended | | |
|---|--------------------|----------|-------------------|-----------|--|
| | September | | September 30, | | |
| (in thousands except per share) | 2011 | 2010 | 2011 | 2010 | |
| Interest Income | | | | | |
| Loans | \$59,655 | \$44,882 | \$151,446 | \$120,769 | |
| Taxable securities | 6,037 | 4,660 | 16,701 | 14,113 | |
| Tax-exempt securities | 2,500 | 2,252 | 7,483 | 6,988 | |
| Federal funds sold and deposits in banks | 240 | 281 | 722 | 640 | |
| Total interest income | 68,432 | 52,075 | 176,352 | 142,510 | |
| Interest Expense | | | | | |
| Deposits | 2,642 | 4,007 | 8,569 | 13,282 | |
| Federal Home Loan Bank advances | 807 | 716 | 2,215 | 2,131 | |
| Long-term obligations | 75 | 266 | 579 | 769 | |
| Other borrowings | 120 | 121 | 377 | 357 | |
| Total interest expense | 3,644 | 5,110 | 11,740 | 16,539 | |
| Net Interest Income | 64,788 | 46,965 | 164,612 | 125,971 | |
| Provision for loan and lease losses | 500 | 9,000 | 2,650 | 37,500 | |
| Provision for losses on covered loans | 433 | 453 | 2,312 | 453 | |
| Net interest income after provision for loan and lease losses | 63,855 | 37,512 | 159,650 | 88,018 | |
| Noninterest Income | | | | | |
| Service charges and other fees | 6,991 | 6,518 | 19,746 | 18,384 | |
| Gain on bank acquisitions, net of tax | 1,830 | | 1,830 | 9,818 | |
| Merchant services fees | 1,952 | 2,051 | 5,393 | 5,700 | |
| Gain on sale of investment securities, net | | | _ | 58 | |
| Bank owned life insurance | 523 | 521 | 1,556 | 1,541 | |
| Change in FDIC loss sharing asset | (10,855 | (4,536 | (32,048) | (1,137) | |
| Other | 1,755 | 629 | 3,842 | 2,529 | |
| Total noninterest income | 2,196 | 5,183 | 319 | 36,893 | |
| Noninterest Expense | | | | | |
| Compensation and employee benefits | 21,392 | 17,574 | 59,772 | 52,057 | |
| Occupancy | 4,815 | 4,278 | 13,600 | 12,554 | |
| Merchant processing | 976 | 934 | 2,764 | 2,697 | |
| Advertising and promotion | 1,137 | 630 | 3,050 | 2,253 | |
| Data processing and communications | 2,195 | 2,477 | 6,032 | 6,923 | |
| Legal and professional fees | 1,957 | 1,609 | 4,868 | 4,584 | |
| Taxes, licenses and fees | 1,211 | 803 | 2,983 | 2,055 | |
| Regulatory premiums | 574 | 1,952 | 3,553 | 4,910 | |
| Net cost of operation of other real estate owned | (195 | | | (802) | |
| Amortization of intangibles | 1,177 | 1,044 | 3,116 | 2,886 | |
| FDIC clawback liability | 1,146 | <u> </u> | 3,294 | <u> </u> | |
| Other | 3,550 | 3,661 | 11,836 | 12,045 | |
| Total noninterest expense | 39,935 | 33,520 | 114,445 | 102,162 | |
| Income before income taxes | 26,116 | 9,175 | 45,524 | 22,749 | |
| Income tax provision | 7,244 | 3,971 | 12,241 | 4,573 | |
| | * | * | * | • | |

| Net Income | \$18,872 | \$5,204 | \$33,283 | \$18,176 |
|--|----------|---------|----------|----------|
| Net Income Applicable to Common Shareholders | \$18,872 | \$2,474 | \$33,283 | \$13,229 |
| Earnings per common share | | | | |
| Basic | \$0.48 | \$0.06 | \$0.84 | \$0.39 |
| Diluted | \$0.48 | \$0.06 | \$0.84 | \$0.38 |
| Dividends paid per common share | \$0.06 | \$0.01 | \$0.14 | \$0.03 |
| Weighted average number of common shares outstanding | 39,131 | 38,976 | 39,092 | 33,938 |
| Weighted average number of diluted common shares outstanding | 39,192 | 39,137 | 39,167 | 34,142 |

See accompanying notes to unaudited consolidated condensed financial statements.

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CONSOLIDATED CONDENSED BALANCE SHEETS

Columbia Banking System, Inc.

(Unaudited)

| (in thousands) | | | September 30, 2011 | December 31, 2010 |
|--|--------------|--------------|---------------------|---------------------|
| ASSETS | | | | |
| Cash and due from banks | | | \$97,432 | \$55,492 |
| Interest-earning deposits with banks | | | 250,030 | 458,638 |
| Total cash and cash equivalents | | | 347,462 | 514,130 |
| Securities available for sale at fair value (amortized | | | 995,854 | 763,866 |
| cost of \$954,415 and \$743,928, respectively) | | |))J,0J T | 703,000 |
| Federal Home Loan Bank stock at cost | | | 22,215 | 17,908 |
| Loans held for sale | | | 2,568 | 754 |
| Loans, excluding covered loans, net of unearned | | | 2,257,899 | 1,915,754 |
| income of (\$23,764) and (\$3,490), respectively | | | 2,231,077 | 1,713,734 |
| Less: allowance for loan and lease losses | | | 50,422 | 60,993 |
| Loans, excluding covered loans, net | | | 2,207,477 | 1,854,761 |
| Covered loans, net of allowance for loan losses of | | | 570,805 | 517,061 |
| (\$8,327) and (\$6,055), respectively | | | , | • |
| Total loans, net | | | 2,778,282 | 2,371,822 |
| FDIC loss sharing asset | | | 193,869 | 205,991 |
| Interest receivable | | | 17,428 | 11,164 |
| Premises and equipment, net | | | 104,974 | 93,108 |
| Other real estate owned (\$24,835 and \$14,443 | | | 49,891 | 45,434 |
| covered by FDIC loss share, respectively) | | | • | |
| Goodwill | | | 118,434 | 109,639 |
| Core deposit intangible, net | | | 21,369 | 18,696 |
| Other assets | | | 103,486 | 103,851 |
| Total Assets | | | \$4,755,832 | \$4,256,363 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | |
| Deposits: | | | 01.107.160 | 4005 651 |
| Noninterest-bearing | | | \$1,105,169 | \$895,671 |
| Interest-bearing | | | 2,690,330 | 2,431,598 |
| Total deposits | | | 3,795,499 | 3,327,269 |
| Federal Home Loan Bank advances | | | 122,642 | 119,405 |
| Securities sold under agreements to repurchase | | | 25,000 | 25,000 |
| Other borrowings | | | _ | 642 |
| Long-term subordinated debt | | | — 62.725 | 25,735 |
| Other liabilities Total liabilities | | | 62,725 | 51,434 3,549,485 |
| | | | 4,005,866 | 3,349,463 |
| Commitments and contingent liabilities | | | | |
| Shareholders' equity: | Santambar 20 | December 31, | | |
| | 2011 | 2010 | | |
| Common Stock (no par value) | 2011 | 2010 | | |
| Authorized shares | 63,033 | 63,033 | | |
| Issued and outstanding | 39,502 | 39,338 | 578,828 | 576,905 |
| Retained earnings | 57,502 | 57,550 | 145,451 | 117,692 |
| roumou cumingo | | | 173,731 | 117,072 |

| Accumulated other comprehensive income | 25,687 | 12,281 |
|--|-------------|-------------|
| Total shareholders' equity | 749,966 | 706,878 |
| Total Liabilities and Shareholders' Equity | \$4,755,832 | \$4,256,363 |

See accompanying notes to unaudited consolidated condensed financial statements.

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CONSOLIDATED CONDENSED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY Columbia Banking System, Inc. (Unaudited)

| | Preferred Stock | | Common Stock | | | Accumulated | | Total | |
|---|--------------------|-------------|------------------|-----------|----------------------|--------------------------------|-----|------------|------|
| (in thousands) | Number o Shares | f Amount | Number of Shares | Amount | Retained Earnings | Other Comprehensi Income | ive | Shareholde | ers' |
| Balance at January 1, 2010 | 77 | \$74,301 | 28,129 | \$348,706 | \$93,316 | \$ 11,816 | | \$528,139 | |
| Comprehensive income: Net income Other comprehensive income, net of tax: Net unrealized gain from | | | | | 18,176 | | | 18,176 | |
| securities, net of reclassification adjustments | | | | | | 11,859 | | 11,859 | |
| Net change in cash flow hedging instruments | | | | | | (943 |) | (943 |) |
| Net pension plan liability adjustment | | | | | | 44 | | 44 | |
| Other comprehensive income | | | | | | | | 10,960 | |
| Total comprehensive income | | | | | | | | 29,136 | |
| Redemption of preferred stock and common stock warrant | | (76,898) | | (3,302) | | | | | |
| Accretion of preferred stock discount | (77) | 2,597 | | | (2,597) | | | _ | |
| Issuance of common stock, net of offering costs | | | 11,040 | 229,129 | | | | 229,129 | |
| Issuance of common stock - stock option and other plans | | | 65 | 864 | | | | 864 | |
| Issuance of common stock - restricted stock awards, net of cancelled awards Tax benefit deficiency | | | 94 | 1,054 | | | | 1,054 | |
| associated with share-based compensation | | | | (13) | | | | (13 |) |
| Preferred dividends | | | | | (2,349) | | | (2,349 |) |
| Cash dividends paid on common stock | | | | | (1,068) | | | (1,068 |) |
| Balance at September 30, 2010 | _ | \$ — | 39,328 | \$576,438 | \$105,478 | \$ 22,776 | | \$704,692 | |
| Balance at January 1, 2011 Comprehensive income: | _ | \$— | 39,338 | \$576,905 | \$117,692 | \$ 12,281 | | \$706,878 | |
| Net income Other comprehensive income, net of tax: | | | | | 33,283 | | | 33,283 | |

| Net unrealized gain from | | | | | | | | | | |
|------------------------------|-----------------|--------|------|--------|----|-----------|-----------|---|----------------|---|
| securities, net of | | | | | | | 13,768 | | 13,768 | |
| reclassification adjustments | | | | | | | | | | |
| Net change in cash flow | | | | | | | (143 | ` | (143 | ` |
| hedging instruments | | | | | | | (143 | , | (143 | , |
| Net pension plan liability | | | | | | | (219 | ` | (219 | ` |
| adjustment | | | | | | | (219 |) | (219 |) |
| Other comprehensive | | | | | | | | | 13,406 | |
| income | | | | | | | | | 13,400 | |
| Total comprehensive | | | | | | | | | 46,689 | |
| income | | | | | | | | | 40,007 | |
| Issuance of common stock - | | 47 | 7 | 92 | | | | | 792 | |
| stock option and other plans | | 7/ | , |)2 | | | | | 172 | |
| Issuance of common stock - | | | | | | | | | | |
| restricted stock awards, net | | 119 | 1 | ,163 | | | | | 1,163 | |
| of cancelled awards | | | | | | | | | | |
| Repurchase of shares | | (2 |) (. | 32 |) | | | | (32 |) |
| Cash dividends paid on | | | | | | (5,524 |) | | (5,524 |) |
| common stock | | | | | | (3,321 | , | | (3,324 | , |
| Balance at September 30, | \$ — | 39,502 | \$ | 578,82 | 8 | \$145,451 | \$ 25,687 | | \$749,966 | |
| 2011 | Ψ | 37,302 | Ψ | 570,02 | ,0 | Ψ175,751 | Ψ 23,007 | | Ψ / ¬ > , > 00 | |

See accompanying notes to unaudited consolidated condensed financial statements.

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CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

Columbia Banking System, Inc.

(Unaudited)

| (Unaudited) | | | |
|--|---------------|----------|---|
| | Nine Months E | nded | |
| | September 30, | | |
| (in thousands) | 2011 | 2010 (1) | |
| Cash Flows From Operating Activities | | | |
| Net Income | \$33,283 | \$18,176 | |
| Adjustments to reconcile net income to net cash provided by operating activities | | | |
| Provision for loan and lease losses and losses on covered loans | 4,962 | 37,953 | |
| Stock-based compensation expense | 1,163 | 1,054 | |
| Depreciation, amortization and accretion | 2,612 | 10,105 | |
| Net realized gain on FDIC assisted bank acquisitions | (1,830) | (9,818 |) |
| Net realized gain on sale of securities | _ | (58 |) |
| Net realized gain on sale of other assets | (13) | (16 |) |
| Net realized gain on sale of other real estate owned | (7,069) | (3,527 |) |
| Gain on termination of cash flow hedging instruments | (222) | (1,463 |) |
| Write-down on other real estate owned | 5,392 | 4,586 | |
| Deferred income tax benefit | - | (394 |) |
| Net change in: | | ` | |
| FDIC loss-sharing asset | 29,856 | 1,022 | |
| Loans held for sale | • | (1,513 |) |
| Interest receivable | (3,384) | 4,195 | |
| Interest payable | (226) | (625 |) |
| Other assets | 5,886 | (251 |) |
| Other liabilities | 1,608 | 22,053 | , |
| Net cash provided by operating activities | 70,204 | 81,479 | |
| Cash Flows From Investing Activities | 70,201 | 01,175 | |
| Loans originated and acquired, net of principal collected | (69,420) | 114,618 | |
| Purchases of: | (0),120 | 11.,010 | |
| Securities available for sale | (294,678) | (64,054 |) |
| Premises and equipment | | (3,910 |) |
| Proceeds from: | (10,01) | (3,710 | , |
| FDIC reimbursement on loss-sharing asset | 51,000 | | |
| Sales of securities available for sale | 51,000 — | 69,328 | |
| Principal repayments and maturities of securities available for sale | 101,071 | 66,118 | |
| Disposal of premises and equipment | 59 | 71 | |
| Sales of covered other real estate owned | 14,604 | 10,652 | |
| Sales of other real estate and other personal property owned | 10,234 | 3,943 | |
| Capital improvements on other real estate properties | (726) | (1,147 | ` |
| Decrease in Small Business Administration secured borrowings | (642) | 1,599 |) |
| | , | | |
| Net cash acquired in business combinations | 247,792 | 155,910 | |
| Net cash provided by investing activities | 48,675 | 353,128 | |
| Cash Flows From Financing Activities | (215.701 | (222 141 | ` |
| Net decrease in deposits | (215,701) | (323,141 |) |
| Proceeds from: | | 220 120 | |
| Issuance of common stock | | 229,129 | |
| Exercise of stock options | 792 | 851 | |
| Federal Home Loan Bank advances | 100 | | |
| | | | |

| Federal Reserve Bank borrowings | 100 | _ |
|---|-----------|--------------|
| Payment for: | | |
| Repayment of Federal Home Loan Bank advances | (39,447 |) — |
| Repayment of Federal Reserve Bank borrowings | (100 |) (36,237 |
| Preferred stock dividends | | (2,840) |
| Common stock dividends | (5,524 |) (1,068 |
| Repurchase of preferred stock and common stock warrant | | (80,200) |
| Repurchase of common stock | (32 |) — |
| Net decrease in other borrowings | (25,735 |) (86 |
| Net cash used in financing activities | (285,547 |) (213,592) |
| (Decrease) Increase in cash and cash equivalents | (166,668 |) 221,015 |
| Cash and cash equivalents at beginning of period | 514,130 | 305,074 |
| Cash and cash equivalents at end of period | \$347,462 | \$526,089 |
| Supplemental Information: | | |
| Cash paid during the year for: | | |
| Cash paid for interest | \$11,967 | \$17,164 |
| Cash paid for income tax | \$12,870 | \$3,015 |
| Non-cash investing activities | | |
| Assets acquired in FDIC assisted acquisitions (excluding cash and cash equivalents) | \$485,870 | \$1,075,166 |
| Liabilities assumed in FDIC assisted acquisitions | \$731,832 | \$1,210,882 |
| Loans transferred to other real estate owned | \$16,505 | \$27,266 |
| (1) Reclassified to conform to the current period's presentation. | | |
| See accompanying notes to unaudited consolidated condensed financial statements. | | |

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NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

Columbia Banking System, Inc.

1. Basis of Presentation and Significant Accounting Policies

Basis of Presentation

The interim unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for condensed interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, certain financial information and footnotes have been omitted or condensed. The consolidated condensed financial statements include the accounts of the Company, and its wholly owned banking subsidiary Columbia Bank (the "Bank"). All intercompany transactions and accounts have been eliminated in consolidation. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) considered necessary for a fair statement of the results for the interim periods presented have been included. The results of operations for the nine months ended September 30, 2011 are not necessarily indicative of results to be anticipated for the year ending December 31, 2011. The accompanying interim unaudited consolidated condensed financial statements should be read in conjunction with the financial statements and related notes contained in the Company's 2010 Annual Report on Form 10-K.

Significant Accounting Policies

The significant accounting policies used in preparation of our consolidated financial statements are disclosed in our 2010 Annual Report on Form 10-K. Other than as discussed below, there have not been any changes in our significant accounting policies compared to those contained in our 2010 10-K disclosure for the year ended December 31, 2010.

Discounted Loans

Discounted loans are the loans acquired through acquisitions or direct purchase for which we believe a credit loss is not probable at the time of acquisition. Discounted loans are included on the consolidated condensed balance sheet in the "Loans, excluding covered loans" line item. Generally these loans as a group do not exhibit pervasive indications of declines in credit quality from the time of initial origination. Discounted loans are recorded at fair value at the time of acquisition. The estimate of fair value includes a discount related to credit risk and a premium or discount related to interest rates that is recorded for each loan separately. Interest income is recognized through the accrual of interest at the loans' stated rates, plus accretion or amortization of the discount or premium recorded at acquisition. Credit losses for discounted loans are recorded through the provision for loan losses using a similar methodology as originated loans. However, the amount of expected incurred loss of unpaid principal must be compared to the net carrying value which includes the remaining discount or premium. Currently none of our discounted loans are covered by indemnification agreements with the FDIC.

2. Accounting Pronouncements Recently Issued

In April 2011, the FASB issued Accounting Standards Update ("ASU") 2011-03, Reconsideration of Effective Control for Repurchase Agreements (Topic 860). ASU 2011-03 attempts to improve the accounting for repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before maturity. The effective date of ASU 2011-03 will be the first interim or annual period beginning after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. The Company is evaluating the impact this ASU will have on its financial condition and results of operations.

In April 2011, the Financial Accounting Standards Board issued ASU 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring (Topic 310). ASU 2011-02 clarifies the criteria for a restructuring to be classified as a Troubled Debt Restructuring ("TDR"). The Company adopted this ASU during the current period as well as the related disclosure requirements which were included in ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses (Topic 310). Adoption of this ASU had no impact on the Company's financial condition or results of operations. See Note 6 for expanded disclosure requirements related to TDR.

In May 2011, the FASB issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. Generally Accepted Accounting Principles ("GAAP") and International Financial Reporting Standards ("IFRS") (Topic 820). ASU 2011-04 developed common requirements between GAAP and IFRS for measuring fair value and for disclosing information about fair value measurements. The effective date of ASU 2011-04 will be during interim or annual period beginning after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. The Company is evaluating the impact this ASU will have on its financial condition and results of operations.

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In June 2011, the FASB issued ASU 2011-05, Presentation of Comprehensive Income (Topic 220). ASU 2011-05 attempts to improve the comparability, consistency, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. The effective date of ASU 2011-05 will be the first interim or fiscal period beginning after December 15, 2011 and should be applied retrospectively. Early adoption is permitted. The Company will apply the disclosure requirements of ASU 2011-05 for its first interim period beginning after December 15, 2011.

In September 2011, the FASB issued ASU 2011-08, Testing Goodwill for Impairment (Topic 350). ASU 2011-08 permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. ASU 2011-08 is effective for interim and annual periods beginning after December 15, 2011. Early adoption is permitted. This ASU, which the Company adopted during the third quarter of 2011, did not have any impact on the Company's consolidated financial statements.

3. Earnings per Common Share

Basic Earnings per Share ("EPS") is computed by dividing income applicable to common shareholders by the weighted average number of common shares outstanding for the period. Common shares outstanding include common stock and vested restricted stock awards where recipients have satisfied the vesting terms. Diluted EPS reflects the assumed conversion of all dilutive securities, applying the treasury stock method. The Company calculates earnings per share using the two-class method as described in the Earnings per Share topic of the FASB Accounting Standards Codification ("ASC"). The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended September 30, 2011 and 2010:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|---------|------------------------------------|----------|
| (in thousands except per share) | 2011 | 2010 | 2011 | 2010 |
| Basic EPS: | | | | |
| Net income | \$18,872 | \$5,204 | \$33,283 | \$18,176 |
| Less: Preferred dividends and accretion of issuance | | (2,730) | | (4,947) |
| discount for preferred stock | | (2,730) | | (4,947) |
| Net income applicable to common shareholders | \$18,872 | \$2,474 | \$33,283 | \$13,229 |
| Less: Earnings allocated to participating securities | (177) | (22) | (311) | (127) |
| Earnings allocated to common shareholders | \$18,695 | \$2,452 | \$32,972 | \$13,102 |
| Weighted average common shares outstanding | 39,131 | 38,976 | 39,092 | 33,938 |
| Basic earnings per common share | \$0.48 | \$0.06 | \$0.84 | \$0.39 |
| Diluted EPS: | | | | |
| Earnings allocated to common shareholders | \$18,695 | \$2,452 | \$32,972 | \$13,102 |
| Weighted average common shares outstanding | 39,131 | 38,976 | 39,092 | 33,938 |
| Dilutive effect of equity awards and warrants | 61 | 161 | 75 | 204 |
| Weighted average diluted common shares | 39,192 | 39,137 | 39,167 | 34,142 |
| outstanding | 39,192 | 39,137 | 39,107 | 34,142 |
| Diluted earnings per common share | \$0.48 | \$0.06 | \$0.84 | \$0.38 |
| Potentially dilutive share options that were not | | | | |
| included in the computation of diluted EPS | 75 | 62 | 62 | 54 |
| because to do so would be anti-dilutive. | | | | |

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4. Business Combinations

Summit Bank

On May 20, 2011 the Bank acquired certain assets and assumed certain liabilities of Summit Bank from the Federal Deposit Insurance Corporation ("FDIC") in an FDIC-assisted transaction. As part of the Purchase and Assumption Agreement, the Bank and the FDIC entered into loss-sharing agreements (each, a "loss-sharing agreement" and collectively, the "loss-sharing agreements"), whereby the FDIC will cover a substantial portion of any future losses on loans (and related unfunded commitments), OREO and certain accrued interest on loans for up to 90 days. We refer to the acquired loans and OREO subject to the loss-sharing agreements collectively as "covered assets." Under the terms of the loss-sharing agreements, the FDIC will absorb 80% of losses and share in 80% of loss recoveries. The loss-sharing provisions of the agreements for commercial and single family residential mortgage loans are in effect for five years and ten years, respectively, from the May 20, 2011 acquisition date and the loss recovery provisions for such loans are in effect for eight years and ten years, respectively, from the acquisition date.

Summit Bank was a full service community bank headquartered in Burlington, Washington that operated three branch locations in Skagit County. We entered into this transaction to assist us with filling in our geographic footprint between Seattle and Bellingham, Washington and to support our recently expanded Bellingham banking team. We believe participating with the FDIC in this assisted transaction was, from an economical standpoint, advantageous to expansion through de novo branching.

The assets acquired and liabilities assumed have been accounted for under the acquisition method of accounting (formerly the purchase method). The assets and liabilities, both tangible and intangible, were provisionally recorded at their estimated fair values as of the May 20, 2011 acquisition date. The initial accounting for acquired loans and the related indemnification asset for the Summit Bank acquisition was incomplete as of June 30, 2011. The amounts recognized at June 30, 2011 were determined provisionally as the fair value analysis of those assets utilizing an income approach was not complete as of June 30, 2011. These amounts have been retrospectively adjusted to reflect the completion of the fair value analysis utilizing an income approach during the current period. The adjustment recorded in the current period was an increase in the FDIC indemnification asset of \$3.0 million, a decrease in acquired loans of \$1.7 million, a decrease in goodwill of \$851 thousand, and a decrease in other real estate owned covered by loss sharing of \$509 thousand. The goodwill represents the excess of the estimated fair value of the liabilities assumed over the estimated fair value of the assets acquired and is influenced significantly by the FDIC-assisted transaction process. All of the goodwill and core deposit intangible assets recognized are deductible for income tax purposes.

The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period May 21, 2011 to September 30, 2011. Due primarily to the significant amount of fair value adjustments and the FDIC loss-sharing agreements put in place, historical results of Summit Bank are not meaningful to the Company's results and thus no proforma information is presented.

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The table below displays the amounts recognized as of the acquisition date for each major class of assets acquired and liabilities assumed:

| | May 20, 2011 |
|---|----------------|
| | (in thousands) |
| Assets | |
| Cash and due from banks | \$1,837 |
| Interest-earning deposits with banks and federal funds sold | 14,198 |
| Investment securities | 871 |
| Federal Home Loan Bank stock | 406 |
| Acquired loans | 69,783 |
| Accrued interest receivable | 429 |
| Premises and equipment | 42 |
| FDIC receivable | 6,984 |
| Other real estate owned covered by loss sharing | 2,162 |
| Goodwill | 2,919 |
| Core deposit intangible | 509 |
| FDIC indemnification asset | 30,203 |
| Other assets | 786 |
| Total assets acquired | \$131,129 |
| Liabilities | |
| Deposits | \$123,279 |
| Federal Home Loan Bank advances | 7,772 |
| Accrued interest payable | 71 |
| Other liabilities | 7 |
| Total liabilities assumed | \$131,129 |
| First Haritaga Bank | |

First Heritage Bank

On May 27, 2011 the Bank acquired certain assets and assumed certain liabilities of First Heritage Bank from the FDIC in an FDIC-assisted transaction. As part of the Purchase and Assumption Agreement, the Bank and the FDIC entered into loss-sharing agreements (each, a "loss-sharing agreement" and collectively, the "loss-sharing agreements"), whereby the FDIC will cover a substantial portion of any future losses on loans (and related unfunded commitments), OREO and certain accrued interest on loans for up to 90 days. We refer to the acquired loans and OREO subject to the loss-sharing agreements collectively as "covered assets." Under the terms of the loss-sharing agreements, the FDIC will absorb 80% of losses and share in 80% of loss recoveries. The loss-sharing provisions of the agreements for commercial and single family residential mortgage loans are in effect for five years and ten years, respectively, from the May 27, 2011 acquisition date and the loss recovery provisions for such loans are in effect for eight years and ten years, respectively, from the acquisition date.

First Heritage Bank was a full service community bank headquartered in Snohomish, Washington that operated five branch locations in King and Snohomish Counties. We entered into this transaction to assist us with filling in our geographic footprint between Seattle and Bellingham, Washington and to support our recently expanded Bellingham banking team. We believe participating with the FDIC in this assisted transaction was, from an economical standpoint, advantageous to expansion through de novo branching.

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The assets acquired and liabilities assumed have been accounted for under the acquisition method of accounting (formerly the purchase method). The assets and liabilities, both tangible and intangible, were provisionally recorded at their estimated fair values as of the May 27, 2011 acquisition date. The initial accounting for acquired loans and the related indemnification asset for the First Heritage Bank acquisition was incomplete as of June 30, 2011. The amounts recognized at June 30, 2011 were determined provisionally as the fair value analysis of those assets utilizing an income approach was not complete as of June 30, 2011. These amounts have been retrospectively adjusted to reflect the completion of the fair value analysis utilizing an income approach during the current period. The adjustment recorded in the current period was an increase in the FDIC indemnification asset of \$427 thousand, a decrease in acquired loans of \$369 thousand and a decrease in goodwill of \$58 thousand. The goodwill represents the excess of the estimated fair value of the liabilities assumed over the estimated fair value of the assets acquired and is influenced significantly by the FDIC-assisted transaction process. All of the goodwill and core deposit intangible assets recognized are deductible for income tax purposes.

The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period May 28, 2011 to September 30, 2011. Due primarily to the significant amount of fair value adjustments and the FDIC loss-sharing agreements put in place, historical results of First Heritage Bank are not meaningful to the Company's results and thus no proforma information is presented.

The table below displays the amounts recognized as of the acquisition date for each major class of assets acquired and liabilities assumed:

| | May 27, 2011 |
|---|----------------|
| | (in thousands) |
| Assets | |
| Cash and due from banks | \$4,688 |
| Interest-earning deposits with banks | 6,689 |
| Investment securities | 5,303 |
| Federal Home Loan Bank stock | 477 |
| Acquired loans | 81,488 |
| Accrued interest receivable | 476 |
| Premises and equipment | 5,339 |
| FDIC receivable | 4,751 |
| Other real estate owned covered by loss sharing | 8,225 |
| Goodwill | 5,876 |
| Core deposit intangible | 1,337 |
| FDIC indemnification asset | 38,531 |
| Other assets | 1,804 |
| Total assets acquired | \$164,984 |
| Liabilities | |
| Deposits | \$159,525 |
| Federal Home Loan Bank advances | 5,003 |
| Accrued interest payable | 421 |
| Other liabilities | 35 |
| Total liabilities assumed | \$164,984 |

Bank of Whitman

On August 5, 2011 the Bank acquired certain assets and assumed certain liabilities of the Bank of Whitman from the FDIC in an FDIC-assisted transaction. The Bank and the FDIC entered into a modified whole bank purchase and assumption agreement without loss share.

The Bank of Whitman was a full service community bank headquartered in Colfax, Washington. We entered into this transaction to acquire nine branches total in Adams, Asotin, Grant, Spokane, Walla Walla, and Whitman counties to

assist us with filling in our geographic footprint in eastern Washington. We believe participating with the FDIC in this assisted transaction was, from an economical standpoint, advantageous to expansion through de novo branching.

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The assets acquired and liabilities assumed have been accounted for under the acquisition method of accounting (formerly the purchase method). The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the August 5, 2011 acquisition date. The application of the acquisition method of accounting resulted in the recognition of a bargain purchase gain, net of tax, of \$1.8 million, which is included in the Gain on bank acquisition line item in the Consolidated Condensed Statements of Income, and a core deposit intangible of \$3.9 million. The bargain purchase gain represents the excess of the estimated fair value of the assets acquired over the estimated fair value of the liabilities assumed and is influenced significantly by the FDIC-assisted transaction process. The core deposit intangible asset recognized is deductible for income tax purposes.

The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period August 6, 2011 to September 30, 2011. Due to the exclusion of the majority of the non-performing loans and 11 branch locations, as well as the significant amount of fair value adjustments, historical results of the Bank of Whitman are not meaningful to the Company's results and thus no proforma information is presented.

The table below displays the amounts recognized as of the acquisition date for each major class of assets acquired and liabilities assumed:

| | August 5, 2011 (in thousands) |
|---|-------------------------------|
| Assets | |
| Cash and due from banks | \$52,072 |
| Investment securities | 16,298 |
| Federal Reserve Bank and Federal Home Loan Bank stock | 3,977 |
| Acquired loans | 200,041 |
| Accrued interest receivable | 1,975 |
| Premises and equipment | 86 |
| FDIC receivable | 156,710 |
| Core deposit intangible | 3,943 |
| Other assets | 2,447 |
| Total assets acquired | \$437,549 |
| Liabilities | |
| Deposits | 401,127 |
| Federal Home Loan Bank advances | 32,949 |
| Accrued interest payable | 213 |
| Deferred tax liability | 1,034 |
| Other liabilities | 396 |
| Total liabilities assumed | \$435,719 |
| Net assets acquired (after tax gain) | \$1,830 |

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5. Securities

The following table summarizes the amortized cost, gross unrealized gains and losses and the resulting fair value of securities available for sale:

| (in thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|------------------------------|-------------------------------|-------------|
| September 30, 2011: | | | | |
| U.S. government agency and | | | | |
| government-sponsored enterprise mortgage-backed securities and collateralized | \$623,934 | \$21,698 | \$(906 |) \$644,726 |
| mortgage obligations | | | | |
| State and municipal securities | 256,343 | 20,189 | (115 |) 276,417 |
| U.S. government and government-sponsored enterprise securities | 70,857 | 523 | _ | 71,380 |
| Other securities | 3,281 | 77 | (27 |) 3,331 |
| Total | \$954,415 | \$42,487 | \$(1,048 |) \$995,854 |
| December 31, 2010: | | | | |
| U.S. government agency and | | | | |
| government-sponsored enterprise mortgage-backed securities and collateralized mortgage obligations | \$491,530 | \$16,139 | \$(1,027 |) \$506,642 |
| State and municipal securities | 249,117 | 7,247 | (2,383 |) 253,981 |
| Other securities | 3,281 | | (38 |) 3,243 |
| Total | \$743,928 | \$23,386 | \$(3,448 |) \$763,866 |

The scheduled contractual maturities of investment securities available for sale at September 30, 2011 are presented as follows:

| | September 30, 2011 | | |
|--|-----------------------|-----------|--|
| | Amortized Cost Fair V | | |
| | (in thousands) | | |
| Due within one year | \$43,868 | \$44,136 | |
| Due after one year through five years | 91,742 | 94,242 | |
| Due after five years through ten years | 168,119 | 176,815 | |
| Due after ten years | 647,405 | 677,330 | |
| Total investment securities available-for-sale | \$951,134 | \$992,523 | |

The following table summarizes, as of September 30, 2011, the carrying value of securities pledged as collateral to secure public deposits, borrowings and other purposes as permitted or required by law:

| (in thousands) | Carrying Amount |
|--|-----------------|
| To Washington and Oregon State to secure public deposits | \$237,671 |
| To Federal Home Loan Bank to secure advances | 95,139 |
| To Federal Reserve Bank to secure borrowings | 55,947 |
| Other securities pledged | 50,080 |
| Total securities pledged as collateral | \$438,837 |

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The following tables show the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2011 and December 31, 2010:

September 30, 2011

| • | Less than 1 | 2 Months | | 12 Months | or More | | Total | | |
|--|-------------|---------------|---|-----------|-----------|----|-----------|-----------|----|
| (in thousands) | Fair | Unrealize | d | Fair | Unrealize | ed | Fair | Unrealize | ed |
| (iii tilousalius) | Value | Losses | | Value | Losses | | Value | Losses | |
| U.S. government agency and | | | | | | | | | |
| government-sponsored enterprise | \$119,998 | \$(905 |) | \$275 | \$(1 |) | \$120,273 | (906 |) |
| mortgage-backed securities and collateralized | Ψ117,770 | Ψ()00 | , | Ψ2,0 | Ψ(1 | , | Ψ120,275 | (>00 | , |
| mortgage obligations | | | | | | | | | |
| State and municipal securities | 11,558 | (97 |) | 1,204 | (18 |) | 12,762 | (115 |) |
| U.S. government and government-sponsored enterprise securities | 100 | _ | | _ | _ | | 100 | _ | |
| Other securities | _ | _ | | 973 | (27 |) | 973 | (27 |) |
| Total | \$131,656 | \$(1,002 |) | \$2,452 | \$(46 |) | \$134,108 | \$(1,048 |) |
| December 31, 2010 | | | | | | | | | |
| | Less than 1 | 2 Months | | 12 Months | or More | | Total | | |
| (in thousands) | Fair | Unrealize | d | Fair | Unrealize | ed | Fair | Unrealize | ed |
| | Value | Losses | | Value | Losses | | Value | Losses | |
| U.S. government agency and | | | | | | | | | |
| government-sponsored enterprise | \$86,529 | \$(1,025 |) | \$588 | \$(2 |) | \$87,117 | \$(1,027 |) |
| mortgage-backed securities and collateralized | + , | + (-, | , | 7000 | + (- | , | + = - , | + (-, | , |
| mortgage obligations | | (2 000 | | | (20.4 | | | (2.202 | |
| State and municipal securities | 74,755 | | | 2,792 | (284 |) | 77,547 | (2,383 |) |
| Other securities | 2,275 | (6 |) | 968 | (32 |) | 3,243 | (38 |) |
| Total | \$163,559 | \$(3,130 |) | \$4,348 | \$(318 |) | \$167,907 | \$(3,448 |) |

The unrealized losses on the above securities are primarily attributable to increases in market interest rates subsequent to their purchase by the Company. Management does not intend to sell any impaired securities nor does available evidence suggest it is more likely than not that management will be required to sell any impaired securities. The Company's securities portfolio does not include any private label mortgage backed securities or investments in trust preferred securities. Management believes the nature of securities in the Company's investment portfolio present a very high probability of collecting all contractual amounts due, as the majority of the securities held are backed by government agencies or government-sponsored enterprises. However, this recovery in value may not occur for some time, perhaps greater than the one-year time horizon or perhaps even at maturity.

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6. Noncovered Loans

Noncovered loans include loans originated through our branch network and loan departments as well as acquired loans, including discounted loans, that are not subject to FDIC loss share, including the loans acquired in the Bank of Whitman transaction described in Note 4.

The following is an analysis of the noncovered loan portfolio by major types of loans (net of unearned income):

| (in thousands) | September 30, 2011 | December 31, 2010 | |
|--|--------------------|-------------------|---|
| Noncovered loans: | | | |
| Commercial Business | \$983,820 | \$795,369 | |
| Real Estate: | | | |
| One-to-four family residential | 64,535 | 49,383 | |
| Commercial and multifamily residential | 977,173 | 794,329 | |
| Total Real Estate | 1,041,708 | 843,712 | |
| Real Estate Construction: | | | |
| One-to-four family residential | 52,287 | 67,961 | |
| Commercial and multifamily residential | 27,181 | 30,185 | |
| Total Real Estate Construction | 79,468 | 98,146 | |
| Consumer | 176,667 | 182,017 | |
| Less: Net unearned income | (23,764) | (3,490 |) |
| Total noncovered loans, net of unearned income | 2,257,899 | 1,915,754 | |
| Less: Allowance for loan and lease losses | (50,422) | (60,993 |) |
| Total noncovered loans, net | \$2,207,477 | \$1,854,761 | |
| Loans held for sale | \$2,568 | \$754 | |

At September 30, 2011 and December 31, 2010, the Company had no loans to foreign domiciled businesses or foreign countries, or loans related to highly leveraged transactions. Substantially all of the Company's loans and unfunded commitments are geographically concentrated in its service areas within the states of Washington and Oregon. The Company and its banking subsidiary have granted loans to officers and directors of the Company and related interests. These loans are made on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than the normal risk of collectability. The aggregate dollar amount of these loans was \$9.5 million and \$12.9 million at September 30, 2011 and December 31, 2010, respectively. During the first nine months of 2011, advances on related party loans were \$3.1 million and repayments totaled \$6.5 million.

At September 30, 2011 and December 31, 2010, \$401.6 million and \$426.6 million of commercial and residential real estate loans were pledged as collateral on Federal Home Loan Bank borrowings.

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The following is an analysis of noncovered, nonaccrual loans as of September 30, 2011 and December 31, 2010:

| | September 30, 2011 | | December 31, 2010 | | |
|--------------------------------------|--------------------|------------------|---------------------|------------------|--|
| | Recorded | Unpaid Principal | | Unpaid Principal | |
| (in thousands) | Investment | Balance | Investment | Balance | |
| | Nonaccrual | Nonaccrual | Nonaccrual Loans | Nonaccrual | |
| Commercial Business | Loans | Loans | Loans | Loans | |
| Secured | \$9,594 | \$ 18,025 | \$32,368 | \$ 44,316 | |
| Unsecured | 301 | 1,244 | | 327 | |
| Real Estate: | | , | | | |
| One-to-four family residential | 2,157 | 2,514 | 2,999 | 3,353 | |
| Commercial & multifamily residential | | | | | |
| Commercial land | 3,872 | 7,355 | 4,093 | 6,279 | |
| Income property multifamily | 7,135 | 9,740 | 11,716 | 12,737 | |
| Owner occupied | 9,845 | 10,908 | 7,407 | 8,990 | |
| Real Estate Construction: | | | | | |
| One-to-four family residential | | | | | |
| Land and acquisition | 7,817 | 15,952 | 11,608 | 21,344 | |
| Residential construction | 3,164 | 4,691 | 6,503 | 11,547 | |
| Commercial & multifamily residential | | | | | |
| Income property multifamily | 7,622 | 14,963 | 7,585 | 12,916 | |
| Owner occupied | _ | _ | _ | _ | |
| Consumer | 3,545 | 4,390 | 5,022 | 5,192 | |
| Total | \$55,052 | \$ 89,782 | \$89,301 | \$ 127,001 | |

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The following is an analysis of the recorded investment of the aged loan portfolio as of September 30, 2011 and December 31, 2010:

| (in thousands) | Current Loans | 30 - 59 Days Past Due | 60 - 89 Days Past Due | Greater than 90 Days Past Due | Total Past Due | Nonaccrual Loans | Total Loans |
|--|---------------------|-----------------------------|-----------------------------|--|-------------------|---------------------|---------------------|
| September 30, 2011 | | | | | | | |
| Commercial Business Secured | \$905,270 | \$847 | \$579 | \$ — | \$1,426 | \$9,594 | \$916,290 |
| Unsecured | 57,118 | 1,359 | 58 | φ— — | 1,417 | 301 | 58,836 |
| Real Estate: | 07,110 | 1,000 | | | 1, 11, | 001 | 20,020 |
| One-to-four family residential | 61,073 | 239 | 204 | _ | 443 | 2,157 | 63,673 |
| Commercial & | | | | | | | |
| multifamily residential | 44.260 | | | | | 2.072 | 40.122 |
| Commercial land Income property | 44,260 | _ | _ | | | 3,872 | 48,132 |
| multifamily | 519,034 | 352 | 10 | | 362 | 7,135 | 526,531 |
| Owner occupied | 378,541 | 2,488 | 931 | _ | 3,419 | 9,845 | 391,805 |
| Real Estate Construction: | | | | | | | |
| One-to-four family residential | | | | | | | |
| Land and acquisition | 16,640 | 1,084 | 436 | _ | 1,520 | 7,817 | 25,977 |
| Residential construction | 22,781 | | _ | _ | _ | 3,164 | 25,945 |
| Commercial & | | | | | | | |
| multifamily residential | | | | | | | |
| Income property multifamily | 5,168 | 1,011 | _ | _ | 1,011 | 7,622 | 13,801 |
| Owner occupied | 10,358 | | | _ | | | 10,358 |
| Consumer | 172,094 | 465 | 447 | _ | 912 | 3,545 | 176,551 |
| Total | \$2,192,337 | \$7,845 | \$2,665 | \$ — | \$10,510 | \$55,052 | \$2,257,899 |
| (in thousands) | Current Loans | 30 - 59 Days Past Due | 60 - 89 Days Past Due | Greater than 90 Days Past Due | Total Past Due | Nonaccrual Loans | Total Loans |
| December 31, 2010 | | | | | | | |
| Commercial Business | | | | | | | |
| Secured Unsecured | \$720,926 40,455 | \$919 9 | \$692 | \$1 | \$1,612 9 | \$31,919 448 | \$754,457 40,912 |
| Real Estate: | 40,433 | 9 | _ | _ | 9 | 440 | 40,912 |
| One-to-four family | 16 167 | 220 | | | 220 | 2.006 | 49,383 |
| residential | 46,167 | 220 | _ | _ | 220 | 2,996 | 49,363 |
| Commercial & | | | | | | | |
| multifamily residential Commercial land | 18,979 | | 1,752 | _ | 1,752 | 4,091 | 24,822 |
| Income property | | 1.000 | | | | | |
| multifamily | 426,320 | 1,208 | 121 | _ | 1,329 | 10,745 | 438,394 |

| Owner occupied Real Estate Construction: | 318,508 | 497 | 3,752 | _ | 4,249 | 8,356 | 331,113 |
|--|-------------|---------|---------|-----|----------|----------|-------------|
| One-to-four family | | | | | | | |
| residential | | | | | | | |
| Land and acquisition | 24,883 | 214 | 205 | | 419 | 11,604 | 36,906 |
| Residential construction | 24,655 | | | | | 6,400 | 31,055 |
| Commercial & | | | | | | | |
| multifamily residential | | | | | | | |
| Income property multifamily | 10,666 | | | _ | | 7,584 | 18,250 |
| Owner occupied | 11,935 | _ | _ | | _ | _ | 11,935 |
| Consumer | 176,005 | 397 | 595 | | 992 | 5,020 | 182,017 |
| Total | \$1,819,499 | \$3,464 | \$7,117 | \$1 | \$10,582 | \$89,163 | \$1,919,244 |

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| | Recorded Investment of Loans | Recorded Investment of Loans | _ | | | Impaired Without Recorded | Loans | | |
|---|--|--|----------------------------------|------------------|----------|---|-----------------|------------------------------------|-------|
| Owner occupied Consumer Total | 10,358 174,059 \$ 2,198,303 | | | | | | | 4,276 \$ 74,253 | |
| Commercial & multifamily residential Income property multifamily | 6,178 | 7,623 | _ | _ | _ | 7,623 | 14,963 | 7,064 | _ |
| Residential construction | 20,830 | 5,115 | _ | _ | _ | 5,115 | 6,563 | 4,397 | _ |
| Construction: One-to-four family residential Land and acquisition | 17,550 | 8,427 | 1,216 | 1,813 | 175 | 7,211 | 12,210 | 9,368 | 176 |
| Owner occupied Real Estate | 376,391 | 15,414 | 1,528 | 2,186 | 408 | 13,886 | 16,616 | 15,427 | 298 |
| Income property multifamily | 519,745 | 6,786 | 2,588 | 3,512 | 297 | 4,198 | 5,673 | 9,444 | 526 |
| residential Commercial & multifamily residential Commercial land | 44,316 | 3,816 | _ | _ | _ | 3,816 | 6,781 | 4,380 | _ |
| Real Estate: One-to-four family | 61,629 | 2,044 | _ | _ | _ | 2,044 | 2,283 | 2,498 | _ |
| September 30, 2011 Commercial Business Secured Unsecured | \$ 908,699 58,548 | \$7,591 288 | \$273 | \$273 | \$ 54 | \$7,318 288 | \$14,810 609 | \$ 17,251 148 | \$ 16 |
| (in thousands) | Recorded Investment of Loans Collectively Mea for Contingency Provision | Recorded Investment of Loans Individuall sured Measured f Specific Impairmen | Recorded y or Recorded Investmen | Allowance Unpaid | Related | Impaired Without Recorded Allowance Recorded devestment | e Unpaid | Recorded Investment Impaired | |
| The following is | an analysis of imp | • | as of Septe | mber 30, 2 | 2011 and | | | | |

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| (in thousands) | Collectively Mea for Contingency Provision | | for the corded Investment | | | Allowanc Recorded ndavestmen | Unpaid |
|--|--|-----------------------|---------------------------|---------------|--------------|------------------------------------|-----------------------|
| December 31, 2010 Commercial Business | | • | | | | | |
| Secured Unsecured Real Estate: One-to-four | \$ 724,665 40,808 | \$ 29,793 104 | \$2,717 75 | \$2,758 75 | \$ 600 75 | \$27,081 29 | \$26,913 30 |
| family residential Commercial & multifamily residential | 46,728 | 2,655 | _ | _ | _ | 2,658 | 2,949 |
| Commercial land | 20,959 | 3,863 | 3,062 | 5,225 | | 804 | 826 |
| Income property multifamily | 427,799 | 10,595 | 3,094 | 3,139 | 59 | 10,292 | 12,253 |
| Owner occupied Real Estate Construction: One-to-four family residential | 317,010 | 14,103 | _ | _ | _ | 14,152 | 17,099 |
| Land and acquisition | 25,362 | 11,543 | 533 | 549 | 3 | 11,013 | 20,718 |
| Residential construction Commercial & multifamily residential | 24,655 | 6,400 | 915 | 1,723 | 62 | 5,585 | 9,824 |
| Income property multifamily | 10,666 | 7,584 | 6,792 | 10,515 | 175 | 792 | 2,401 |
| Owner occupied Consumer Total | 11,935 177,484 \$ 1,828,071 | 4,533 \$91,173 | \$17,188 | \$23,984 | \$ 974 | 4,533 \$76,939 | 4,691 \$97,704 |

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The following is an analysis of loans classified as Troubled Debt Restructurings ("TDR") during the three months ended September 30, 2011:

| (in thousands except number of modifications) | Number of TDR Modifications | Pre-Modification Outstanding Recorded Investment | Post-Modification Outstanding Recorded Investment |
|---|--------------------------------|--|---|
| Commercial Business | | | |
| Secured | 1 | \$226 | \$226 |
| Total | 1 | \$226 | \$226 |

The following is an analysis of loans classified as Troubled Debt Restructurings during the nine months ended September 30, 2011:

| | | Pre-Modification | Post-Modification |
|--|---------------|------------------|-------------------|
| (in thousands arount number of modifications) | Number of TDR | Outstanding | Outstanding |
| (in thousands except number of modifications) | Modifications | Recorded | Recorded |
| | | Investment | Investment |
| Commercial Business | | | |
| Secured | 3 | \$578 | \$578 |
| Real Estate: Commercial & multifamily residential | | | |
| Income Property Multifamily | 1 | 623 | 623 |
| Real Estate Construction: One-to-four family residential | | | |
| Residential Construction | 1 | 36 | 36 |
| Total | 5 | \$1,237 | \$1,237 |

The Company's loans classified as TDR are loans that have been modified or the borrower has been granted special concessions due to financial difficulties, that if not for the challenges of the borrower, the Company would not otherwise consider. The Company had commitments to lend \$2.4 million of additional funds on loans classified as TDR as of September 30, 2011. The TDR modifications or concessions are made to increase the likelihood these borrowers with financial difficulties will be able to satisfy their debt obligations as amended. Credit losses for loans classified as TDR are measured the same as impaired loans. For impaired loans, an allowance is established when the collateral value (or discounted cash flows or observable market price) of the impaired loan is lower than the recorded investment of that loan. The Company did not have any loans modified as TDR within the past twelve months that have defaulted during the nine months ended September 30, 2011.

7. Allowance for Loan and Lease Losses and Unfunded Commitments and Letters of Credit
We maintain an allowance for loan and lease losses ("ALLL") to absorb losses inherent in the loan portfolio. The size of
the ALLL is determined through quarterly assessments of the probable estimated losses in the loan portfolio. Our
methodology for making such assessments and determining the adequacy of the ALLL includes the following key
elements:

- General valuation allowance consistent with the Contingencies topic of the FASB ASC.
- 2. Classified loss reserves on specific relationships. Specific allowances for identified problem loans are determined in accordance with the Receivables topic of the FASB ASC.
- The unallocated allowance provides for other factors inherent in our loan portfolio that may not have been contemplated in the general and specific components of the allowance. This unallocated amount generally comprises less than 5% of the allowance. The unallocated amount is reviewed quarterly based on trends in credit losses, the results of credit reviews and overall economic trends.

The general valuation allowance is systematically calculated quarterly using quantitative and qualitative information about specific loan classes. The minimum required level an entity develops a methodology to determine its allowance

for loan and lease losses is by general categories of loans, such as commercial business, real estate, and consumer. However, the Company's methodology in determining its allowance for loan and lease losses is prepared in a more detailed manner at the loan class level, utilizing specific categories such as commercial business secured, commercial business unsecured, real estate commercial land, and real estate income property multifamily. The quantitative information uses historical losses from a

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specific loan class and incorporates the loan's risk rating migration from origination to the point of loss. A loan's risk rating is primarily determined based upon the borrower's ability to fulfill its debt obligation from a cash flow perspective. In the event there is financial deterioration of the borrower, the borrower's other sources of income or repayment are also considered, including recent appraisal values for collateral dependent loans. The qualitative information takes into account general economic and business conditions affecting our market place, seasoning of the loan portfolio, duration of the business cycle, etc. to ensure our methodologies reflect the current economic environment and other factors as using historical loss information exclusively may not give an accurate estimate of inherent losses within the Company's loan portfolio.

When a loan is deemed to be impaired, the Company has to determine if a specific valuation allowance is required for that loan. The specific valuation allowance is a reserve, calculated at the individual loan level, for each loan determined to be both, impaired and containing a value less than its recorded investment. The Company measures the impairment based on the discounted expected future cash flows, observable market price, or the fair value of the collateral less selling costs if the loan is collateral dependent or if foreclosure is probable. The specific reserve for each loan is equal to the difference between the recorded investment in the loan and its determined impairment value. The ALLL is increased by provisions for loan and lease losses ("provision") charged to expense, and is reduced by loans charged off, net of recoveries. While the Company's management believes the best information available is used to determine the ALLL, changes in market conditions could result in adjustments to the ALLL, affecting net income, if circumstances differ from the assumptions used in determining the ALLL.

We have used the same methodology for ALLL calculations during the three and nine months ended September 30, 2011 and 2010. Adjustments to the percentages of the ALLL allocated to loan categories are made based on trends with respect to delinquencies and problem loans within each class of loans. The Company reviews the ALLL quantitative and qualitative methodology on a quarterly basis and makes adjustments when appropriate. The Company continues to strive towards maintaining a conservative approach to credit quality and will continue to prudently adjust our ALLL as necessary in order to maintain adequate reserves. The Company carefully monitors the loan portfolio and continues to emphasize the importance of credit quality while continuously strengthening loan monitoring systems and controls.

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The following table shows a detailed analysis of the allowance for loan and lease losses for noncovered loans as of the three and nine months ended September 30, 2011:

| unee and fine months ended Sep | | J11. | | | | | G 10 | ~ . |
|---|--|--|---------------|--|---|--|--------------------------------|--|
| (in thousands) | Beginning Balance | Charge-of | ffs | Recoveries | Provision | Ending Balance | Specific Reserve | General Allocation |
| Three months ended September | | | | | | | | |
| 30, 2011 | | | | | | | | |
| Commercial Business | | | | | | | | |
| Secured | \$22,320 | \$ (1,904 |) | \$420 | \$2,462 | \$23,298 | \$54 | \$23,244 |
| Unsecured | 573 | (42 |) | 40 | 167 | 738 | | 738 |
| Real Estate: | | | | | | | | |
| One-to-four family residential | 847 | (53 |) | 78 | 70 | 942 | | 942 |
| Commercial & multifamily | | | | | | | | |
| residential | | | | | | | | |
| Commercial land | 894 | (4 |) | | (130) | 760 | | 760 |
| Income property multifamily | 14,709 | (339 |) | 10 | (5,407) | 8,973 | 297 | 8,676 |
| Owner occupied | 6,479 | (100 |) | | 311 | 6,690 | 408 | 6,282 |
| Real Estate Construction: | | | ĺ | | | | | |
| One-to-four family residential | | | | | | | | |
| Land and acquisition | 2,852 | (169 |) | 63 | 269 | 3,015 | 175 | 2,840 |
| Residential construction | 1,704 | (14 |) | 56 | | 1,524 | | 1,524 |
| Commercial & multifamily | , | | , | | , | ,- | | , - |
| residential | | | | | | | | |
| Income property multifamily | 43 | (145 |) | | 157 | 55 | | 55 |
| Owner occupied | 34 | _ | , | | (7) | 27 | | 27 |
| Consumer | 2,748 | (2,102 |) | 70 | 2,985 | 3,701 | 32 | 3,669 |
| | | (2,102 | , | , 0 | | | 32 | |
| Unallocated | 854 | | | | (155) | 699 | | n99 |
| Unallocated Total | 854 \$54 057 | <u> </u> |) | | ` / | 699 \$50 422 | — \$966 | 699 \$49 456 |
| Total | \$54,057 | , () | _ | , | \$500 | \$50,422 | \$966 Specific | \$49,456 |
| Total (in thousands) | | • | _ | \$737 Recoveries | \$500 | | \$966 Specific Reserve | |
| Total (in thousands) Nine months ended September | \$54,057 Beginning | • | _ | | \$500 | \$50,422 Ending | Specific | \$49,456 General |
| Total (in thousands) Nine months ended September 30, 2011 | \$54,057 Beginning | • | _ | | \$500 | \$50,422 Ending | Specific | \$49,456 General |
| Total (in thousands) Nine months ended September | \$54,057 Beginning Balance | Charge-of | _ | Recoveries | \$500 Provision | \$50,422 Ending Balance | Specific Reserve | \$49,456 General Allocation |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured | \$54,057 Beginning Balance \$21,811 | Charge-of \$ (6,025 | _ | Recoveries \$749 | \$500 Provision \$6,763 | \$50,422 Ending Balance | Specific | \$49,456 General Allocation \$23,244 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured | \$54,057 Beginning Balance | Charge-of | _ | Recoveries | \$500 Provision | \$50,422 Ending Balance | Specific Reserve | \$49,456 General Allocation |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured | \$54,057 Beginning Balance \$21,811 | Charge-of \$ (6,025) (126) | _ | Recoveries \$749 | \$500 Provision \$6,763 | \$50,422 Ending Balance \$23,298 738 | Specific Reserve | \$49,456 General Allocation \$23,244 738 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured | \$54,057 Beginning Balance \$21,811 | Charge-of \$ (6,025) (126) |)) | Recoveries \$749 | \$500 Provision \$6,763 | \$50,422 Ending Balance | Specific Reserve | \$49,456 General Allocation \$23,244 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: | \$54,057 Beginning Balance \$21,811 738 | Charge-of \$ (6,025) (126) |)) | Recoveries \$749 408 | \$500 Provision \$6,763 (282) | \$50,422 Ending Balance \$23,298 738 | Specific Reserve | \$49,456 General Allocation \$23,244 738 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential | \$54,057 Beginning Balance \$21,811 738 | Charge-of \$ (6,025) (126) |)) | Recoveries \$749 408 | \$500 Provision \$6,763 (282) | \$50,422 Ending Balance \$23,298 738 | Specific Reserve | \$49,456 General Allocation \$23,244 738 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily | \$54,057 Beginning Balance \$21,811 738 | Charge-of \$ (6,025) (126) |)) | Recoveries \$749 408 | \$500 Provision \$6,763 (282) | \$50,422 Ending Balance \$23,298 738 | Specific Reserve | \$49,456 General Allocation \$23,244 738 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential | \$54,057 Beginning Balance \$21,811 738 1,100 | \$ (6,025) (126) (717) |)) | \$749 408 78 | \$500 Provision \$6,763 (282) | \$50,422 Ending Balance \$23,298 738 | Specific Reserve | \$49,456 General Allocation \$23,244 738 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land | \$54,057 Beginning Balance \$21,811 738 1,100 | \$ (6,025) (126) (717) |)) | \$749 408 78 | \$500 Provision \$6,763 (282) 481 786 (5,323) | \$50,422 Ending Balance \$23,298 738 942 | Specific Reserve \$54 — | \$49,456 General Allocation \$23,244 738 942 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily | \$54,057 Beginning Balance \$21,811 738 1,100 634 15,210 | \$ (6,025) (126) (717) (660) (979) |)) | \$749 408 78 | \$500 Provision \$6,763 (282) 481 786 (5,323) | \$50,422 Ending Balance \$23,298 738 942 760 8,973 | Specific Reserve \$54 — — 297 | \$49,456 General Allocation \$23,244 738 942 760 8,676 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied | \$54,057 Beginning Balance \$21,811 738 1,100 634 15,210 | \$ (6,025) (126) (717) (660) (979) |)) | \$749 408 78 | \$500 Provision \$6,763 (282) 481 786 (5,323) | \$50,422 Ending Balance \$23,298 738 942 760 8,973 | Specific Reserve \$54 — — 297 | \$49,456 General Allocation \$23,244 738 942 760 8,676 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real Estate Construction: | \$54,057 Beginning Balance \$21,811 738 1,100 634 15,210 | \$ (6,025) (126) (717) (660) (979) | ffs))))) | \$749 408 78 | \$500 Provision \$6,763 (282) 481 786 (5,323) (2,310) | \$50,422 Ending Balance \$23,298 738 942 760 8,973 | Specific Reserve \$54 — — 297 | \$49,456 General Allocation \$23,244 738 942 760 8,676 |
| (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real Estate Construction: One-to-four family residential | \$54,057 Beginning Balance \$21,811 738 1,100 634 15,210 9,692 | \$ (6,025) (126) (717) (660) (979) (723) | ffs))))) | \$749 408 78 —————————————————————————————————— | \$500 Provision \$6,763 (282) 481 786 (5,323) (2,310) | \$50,422 Ending Balance \$23,298 738 942 760 8,973 6,690 | \$54 — — 297 408 | \$49,456 General Allocation \$23,244 738 942 760 8,676 6,282 |
| (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real Estate Construction: One-to-four family residential Land and acquisition | \$54,057 Beginning Balance \$21,811 738 1,100 634 15,210 9,692 | \$ (6,025) (126) (717) (660) (979) (723) (1,347) | ffs))))) | \$749 408 78 —————————————————————————————————— | \$500 Provision \$6,763 (282) 481 786 (5,323) (2,310) | \$50,422 Ending Balance \$23,298 738 942 760 8,973 6,690 | \$54 — — 297 408 | \$49,456 General Allocation \$23,244 738 942 760 8,676 6,282 |
| Total (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real Estate Construction: One-to-four family residential Land and acquisition Residential construction | \$54,057 Beginning Balance \$21,811 738 1,100 634 15,210 9,692 | \$ (6,025) (126) (717) (660) (979) (723) (1,347) | ffs))))) | \$749 408 78 —————————————————————————————————— | \$500 Provision \$6,763 (282) 481 786 (5,323) (2,310) | \$50,422 Ending Balance \$23,298 738 942 760 8,973 6,690 | \$54 — — 297 408 | \$49,456 General Allocation \$23,244 738 942 760 8,676 6,282 |
| (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real Estate Construction: One-to-four family residential Land and acquisition Residential construction Commercial & multifamily | \$54,057 Beginning Balance \$21,811 738 1,100 634 15,210 9,692 | \$ (6,025) (126) (717) (660) (979) (723) (1,347) | ffs))))) | \$749 408 78 —————————————————————————————————— | \$500 Provision \$6,763 (282) 481 786 (5,323) (2,310) | \$50,422 Ending Balance \$23,298 738 942 760 8,973 6,690 | \$54 — — 297 408 | \$49,456 General Allocation \$23,244 738 942 760 8,676 6,282 |
| (in thousands) Nine months ended September 30, 2011 Commercial Business Secured Unsecured Real Estate: One-to-four family residential Commercial & multifamily residential Commercial land Income property multifamily Owner occupied Real Estate Construction: One-to-four family residential Land and acquisition Residential construction Commercial & multifamily residential | \$54,057 Beginning Balance \$21,811 738 1,100 634 15,210 9,692 3,769 2,292 | \$ (6,025) (126) (717) (660) (979) (723) (1,347) (1,068) | ffs))))) | \$749 408 78 —————————————————————————————————— | \$500 Provision \$6,763 (282) 481 786 (5,323) (2,310) | \$50,422 Ending Balance \$23,298 738 942 760 8,973 6,690 3,015 1,524 | \$54 — — 297 408 | \$49,456 General Allocation \$23,244 738 942 760 8,676 6,282 2,840 1,524 |

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| Consumer | 2,120 | (3,298) | 178 | 4,701 | 3,701 | 32 | 3,669 |
|-------------|----------|--------------|---------|----------|----------|-------|----------|
| Unallocated | 3,283 | — | — | (2,584) | 699 | — | 699 |
| Total | \$60,993 | \$ (16,653) | \$3,432 | \$2,650 | \$50,422 | \$966 | \$49,456 |
| 19 | | | | | | | |

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The three and nine months changes as of September 30, 2011 and 2010 are summarized as follows:

| | Three Months Ended | | | s Ended |
|------------------------------|--------------------|----------|-------------|----------|
| | September | 30, | September 3 | 30, |
| (in thousands) | 2011 | 2010 | 2011 | 2010 |
| Beginning balance | \$54,057 | \$59,748 | \$60,993 | \$53,478 |
| Provision charged to expense | 500 | 9,000 | 2,650 | 37,500 |
| Loans charged off | (4,872) | (7,540) | (16,653) | (31,466) |
| Recoveries | 737 | 1,126 | 3,432 | 2,822 |
| Ending balance | \$50,422 | \$62,334 | \$50,422 | \$62,334 |

Changes in the allowance for unfunded commitments and letters of credit are summarized as follows:

| | Three Mont | hs Ended | Nine Months Ended | | |
|---|-------------|----------|-------------------|---------------|--|
| | September 3 | 30, | September : | September 30, | |
| (in thousands) | 2011 | 2010 | 2011 | 2010 | |
| Beginning balance | \$1,460 | \$815 | \$1,165 | \$775 | |
| Net changes in the allowance for unfunded | | 350 | 295 | 390 | |
| commitments and letters of credit | _ | 330 | 293 | 390 | |
| Ending balance | \$1,460 | \$1,165 | \$1,460 | \$1,165 | |
| Risk Elements | | | | | |

The extension of credit in the form of loans to individuals and businesses is one of our principal commerce activities. Our policies and applicable laws and regulations require risk analysis as well as ongoing portfolio and credit management. We manage our credit risk through lending limit constraints, credit review, approval policies and extensive, ongoing internal monitoring. We also manage credit risk through diversification of the loan portfolio by type of loan, type of industry, type of borrower and by limiting the aggregation of debt to a single borrower. The monitoring process for the loan portfolio includes periodic reviews of individual loans with risk ratings assigned to each loan. Based on the analysis, loans are given a risk rating of 1-10 based on the following criteria:

ratings of 1-3 indicate minimal to low credit risk,

ratings of 4-5 indicate an average credit risk with adequate repayment capacity when prolonged periods of adversity do not exist,

rating of 6 indicate higher than average risk requiring greater than routine attention by bank personnel due to conditions affecting the borrower, the borrower's industry or economic environment,

rating of 7 indicate potential weaknesses that, if left uncorrected, may result in deterioration of the repayment prospects for the asset or in the Company's credit position at some future date,

rating of 8 indicates a loss is possible if loan weaknesses are not corrected,

rating of 9 indicates loss is highly probable; however, the amount of loss has not yet been determined,

and a rating of 10 indicates the loan is uncollectable, and when identified is charged-off.

Loans with a risk rating of 1-6 are considered Pass loans and loans with risk ratings of 7, 8, 9 and 10 are considered Special Mention, Substandard, Doubtful and Loss, respectively. Loans with a risk rating of Substandard or worse are reported as classified loans in our allowance for loan and lease losses analysis. We review these loans to assess the ability of our borrowers to service all interest and principal obligations and, as a result, the risk rating may be adjusted accordingly. Risk ratings are reviewed and updated whenever appropriate, with more periodic reviews as the risk and dollar value of loss on the loan increases. In the event full collection of principal and interest is not reasonably assured, the loan is appropriately downgraded and, if warranted, placed on non-accrual status even though the loan may be current as to principal and interest payments. Additionally, we assess whether an impairment of a loan warrants specific reserves or a write-down of the loan.

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The following is an analysis of the credit quality of our noncovered loan portfolio as of September 30, 2011 and December 31, 2010:

| | September 30, 2011: | | December 31, | 2010: |
|---|-------------------------------------|---|-------------------------------------|---|
| (dollars in thousands) | Weighted- Average Risk Rating | Recorded Investment Noncovered Loans | Weighted- Average Risk Rating | Recorded Investment Noncovered Loans |
| Commercial Business | | | | |
| Secured | 4.95 | \$916,290 | 4.96 | \$757,372 |
| Unsecured | 4.25 | 58,836 | 4.23 | 41,175 |
| Real Estate: | | | | |
| One-to-four family residential | 4.91 | 63,672 | 4.96 | 49,436 |
| Commercial & multifamily residential | | | | |
| Commercial land | 5.64 | 48,132 | 5.75 | 24,956 |
| Income property multifamily | 4.98 | 526,531 | 5.07 | 406,711 |
| Owner occupied | 5.08 | 391,804 | 5.12 | 366,284 |
| Real Estate Construction: | | | | |
| One-to-four family residential | | | | |
| Land and acquisition | 6.61 | 25,978 | 6.79 | 37,054 |
| Residential construction | 6.07 | 25,945 | 6.63 | 31,293 |
| Commercial & multifamily residential | | | | |
| Income property multifamily | 5.39 | 13,801 | 6.38 | 18,296 |
| Owner occupied | 4.45 | 10,358 | 4.93 | 11,990 |
| Consumer | 4.27 | 176,552 | 4.31 | 182,624 |
| Total recorded investment of noncovered loans | | \$2,257,899 | | \$1,927,191 |

8. Covered Assets and FDIC Loss-sharing Asset

Covered Assets

Covered assets consist of loans and OREO acquired in FDIC assisted acquisitions during 2010 and 2011, for which the Bank entered into loss-sharing agreements, whereby the FDIC will cover a substantial portion of any future losses on loans (and related unfunded loan commitments), OREO and certain accrued interest on loans. Under the terms of the loss-sharing agreements, the FDIC will absorb 80% of losses and share in 80% of loss recoveries up to specified amounts and, with respect to loss-sharing agreements for two acquisitions completed in 2010, will absorb 95% of losses and share in 95% of loss recoveries thereafter. The loss-sharing provisions of the agreements for commercial and single-family mortgage loans are in effect for five and ten years, respectively, from the acquisition dates and the loss recovery provisions are in effect for eight and ten years, respectively, from the acquisition dates.

Ten years and forty-five days after the acquisition dates, the Bank shall pay to the FDIC a clawback in the event the losses from the acquisitions fail to reach stated levels. This clawback shall be in the amount of 50% of the excess, if any, of 20% of the stated threshold amounts, less the sum of 25% of the asset premium (discount), 20% or 25% of the cumulative loss-sharing payments (depending on the particular agreement), and the cumulative servicing amount. As of September 30, 2011, the net present value of the Bank's estimated clawback liability is \$3.3 million, which is included in other liabilities on the consolidated condensed financial statements.

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The following is an analysis of our covered loans, net of related allowance for losses on covered loans as of September 30, 2011 and December 31, 2010:

| (dollars in thousands) | Covered Loans September 30, 2011 | Weighted- Average Risk Rating | Allowance for Loan Losses |
|--|---|--|---|
| Commercial Business | \$220,727 | 6.09 | \$2,018 |
| Real Estate: | | | |
| One-to-four family residential | 84,724 | 5.33 | 1,071 |
| Commercial and multifamily residential | 346,406 | 5.90 | 4,293 |
| Total Real Estate | 431,130 | | 5,364 |
| Real Estate Construction: | | | |
| One-to-four family residential | 55,928 | 7.40 | 205 |
| Commercial and multifamily residential | 30,034 | 7.15 | 134 |
| Total Real Estate Construction | 85,962 | | 339 |
| Consumer | 60,306 | 5.07 | 606 |
| Subtotal of covered loans | 798,125 | | \$8,327 |
| Less: | | | |
| Valuation discount resulting from acquisition accounting | 218,993 | | |
| Allowance for loan losses | 8,327 | | |
| Covered loans, net of valuation discounts and allowance | Φ <i>57</i> 0 00 <i>5</i> | | |
| for loan losses | \$570,805 | | |
| | | | |
| (dollars in thousands) | Covered Loans December 31, 2010 | Weighted- Average Risk Rating | Allowance for Loan Losses |
| (dollars in thousands) Commercial Business | | C | for Loan |
| | December 31, 2010 | Average Risk Rating | for Loan Losses |
| Commercial Business Real Estate: | December 31, 2010 | Average Risk Rating | for Loan Losses |
| Commercial Business Real Estate: One-to-four family residential | December 31, 2010 \$165,255 | Average Risk Rating 5.74 | for Loan Losses \$2,903 |
| Commercial Business Real Estate: | December 31, 2010 \$165,255 68,700 | Average Risk Rating 5.74 4.77 | for Loan Losses \$2,903 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential | December 31, 2010 \$165,255 68,700 341,063 | Average Risk Rating 5.74 4.77 | for Loan Losses \$2,903 1,013 821 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential Total Real Estate Real Estate Construction: | December 31, 2010 \$165,255 68,700 341,063 | Average Risk Rating 5.74 4.77 | for Loan Losses \$2,903 1,013 821 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential Total Real Estate | December 31, 2010 \$165,255 68,700 341,063 409,763 | Average Risk Rating 5.74 4.77 5.70 | for Loan Losses \$2,903 1,013 821 1,834 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential Total Real Estate Real Estate Construction: One-to-four family residential | December 31, 2010 \$165,255 68,700 341,063 409,763 | Average Risk Rating 5.74 4.77 5.70 | for Loan Losses \$2,903 1,013 821 1,834 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential Total Real Estate Real Estate Construction: One-to-four family residential Commercial and multifamily residential | December 31, 2010 \$165,255 68,700 341,063 409,763 39,754 41,624 | Average Risk Rating 5.74 4.77 5.70 | for Loan Losses \$2,903 1,013 821 1,834 98 469 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential Total Real Estate Real Estate Construction: One-to-four family residential Commercial and multifamily residential Total Real Estate Construction | December 31, 2010 \$165,255 68,700 341,063 409,763 39,754 41,624 81,378 | Average Risk Rating 5.74 4.77 5.70 7.29 6.79 | for Loan Losses \$2,903 1,013 821 1,834 98 469 567 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential Total Real Estate Real Estate Construction: One-to-four family residential Commercial and multifamily residential Total Real Estate Construction Consumer | December 31, 2010 \$165,255 68,700 341,063 409,763 39,754 41,624 81,378 58,337 | Average Risk Rating 5.74 4.77 5.70 7.29 6.79 | for Loan Losses \$2,903 1,013 821 1,834 98 469 567 751 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential Total Real Estate Real Estate Construction: One-to-four family residential Commercial and multifamily residential Total Real Estate Construction Consumer Subtotal of covered loans | December 31, 2010 \$165,255 68,700 341,063 409,763 39,754 41,624 81,378 58,337 | Average Risk Rating 5.74 4.77 5.70 7.29 6.79 | for Loan Losses \$2,903 1,013 821 1,834 98 469 567 751 |
| Commercial Business Real Estate: One-to-four family residential Commercial and multifamily residential Total Real Estate Real Estate Construction: One-to-four family residential Commercial and multifamily residential Total Real Estate Construction Consumer Subtotal of covered loans Less: | December 31, 2010 \$165,255 68,700 341,063 409,763 39,754 41,624 81,378 58,337 714,733 | Average Risk Rating 5.74 4.77 5.70 7.29 6.79 | for Loan Losses \$2,903 1,013 821 1,834 98 469 567 751 |

Certain acquired loans are accounted for under ASC 310-30 and initially measured at fair value based on expected future cash flows over the life of the loans. Acquired loans that have common risk characteristics are aggregated into pools. The Company re-measures contractual and expected cash flows, at the pool-level, on a quarterly basis. Contractual cash flows are calculated based upon the loan pool terms after applying a prepayment factor. Calculation of the applied prepayment factor for contractual cash flows is the same as described below for expected cash flows.

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Inputs to the determination of expected cash flows include cumulative default and prepayment data as well as loss severity and recovery lag information. Cumulative default and prepayment data are calculated via a transition matrix. The transition matrix is a matrix of probability values that specifies the probability of a loan pool transitioning into a particular delinquency state (e.g. 0-30 days past due, 31 to 60 days, etc.) given its delinquency state at the re-measurement date. Loss severity factors are based upon actual charge-off data within the loan pools and recovery lags are based upon experience with the collateral within the loan pools.

Acquired loans are also subject to the Company's internal and external credit review and are risk rated using the same criteria as loans originated by the Company. However, risk ratings are not a clear indicator of losses on acquired loans as a majority of the losses are recoverable from the FDIC under the loss-sharing agreements.

Draws on acquired loans, advanced subsequent to the loan acquisition date, are accounted for under ASC 450-20 and those amounts are also subject to the Company's internal and external credit review. An allowance for loan losses is estimated in a similar manner as the originated loan portfolio, and a provision for loan losses is charged to earnings as necessary.

The excess of cash flows expected to be collected over the initial fair value of acquired loans is referred to as the accretable yield and is accreted into interest income over the estimated life of the acquired loans using the effective yield method. Other adjustments to the accretable yield include changes in the estimated remaining life of the acquired loans, changes in expected cash flows and changes of indices for acquired loans with variable interest rates. The following table shows the changes in accretable yield for acquired loans for three and nine months ended September 30, 2011:

Three months

Nine months

| | Three monuis | Time months | |
|---|-----------------|-----------------|---|
| (in thousands) | ended September | ended September | r |
| | 30, 2011 | 30, 2011 | |
| Balance at beginning of period | \$314,333 | \$256,572 | |
| Additions resulting from acquisitions | _ | 59,811 | |
| Accretion | (23,608 | (60,369 |) |
| Disposals | (8,594 | (24,134 |) |
| Reclassifications from nonaccretable difference | 69 | 50,320 | |
| Balance at end of period | \$282,200 | \$282,200 | |
| | | | |

During the nine months ended September 30, 2011, the Company recorded a provision expense for losses on covered loans of \$2.3 million. Of this amount, \$3.5 million was impairment expense calculated in accordance with ASC 310-30 and \$1.2 million was a negative provision to adjust the allowance for loss calculated under ASC 450-20 for draws on acquired loans. The impact to earnings of the \$2.3 million of provision expense for covered loans was partially offset through noninterest income by an increase in the FDIC loss-sharing asset.

The following table shows the initially recorded amounts for loans acquired during 2011, which are accounted for on a pooled basis, at acquisition date, respectively:

| | First Heritage Bank | | Summit Bank | |
|---|---------------------|---|--------------|---|
| (in thousands) | May 27, 2011 | | May 20, 2011 | |
| Contractually required payments of interest and principal | \$151,611 | | \$127,823 | |
| Nonaccretable difference | (34,052 |) | (34,301 |) |
| Cash flows expected to be collected(1) | 117,559 | | 93,522 | |
| Accretable yield | (36,071 |) | (23,739 |) |
| Carrying value of acquired loans | \$81,488 | | \$69,783 | |
| | | | | |

(1) Represents undiscounted expected principal and interest cash flows

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The following table sets forth activity in covered OREO at carrying value for the three and nine months ended September 30, 2011:

| | Three Months Ended | Nine Months Ended | |
|--|--------------------|--------------------|---|
| (in thousands) | September 30, 2011 | September 30, 2011 | |
| Covered OREO: | | | |
| Balance, beginning of period | \$23,730 | \$14,443 | |
| Established through acquisitions | _ | 10,387 | |
| Transfers in, net of write-downs (\$952 and \$1,393, respectively) | 2,979 | 8,071 | |
| OREO improvements | _ | _ | |
| Additional OREO write-downs | (189) | (302) | 1 |
| Proceeds from sale of OREO property | (3,523) | (14,604) | 1 |
| Gain on sale of OREO | 1,838 | 6,840 | |
| Total covered OREO, end of period | \$24,835 | \$24,835 | |

The covered OREO is covered by loss-sharing agreements with the FDIC in which the FDIC will assume 80% of additional write-downs and losses on covered OREO sales, or 95%, if applicable, of additional write-downs and losses on covered OREO sales if the minimum loss share thresholds are met.

FDIC Loss-sharing Asset

At September 30, 2011, the FDIC loss-sharing asset is comprised of a \$186.5 million FDIC indemnification asset and a \$7.4 million FDIC receivable. The indemnification represents the cash flows the Company expects to collect from the FDIC under the loss-sharing agreements and the FDIC receivable represents the reimbursable amounts from the FDIC that have not yet been received.

For covered loans, the Company re-measures contractual and expected cash flows on a quarterly basis. When the quarterly re-measurement process results in a decrease in expected cash flows due to an increase in expected credit losses, impairment is recorded. As a result of this impairment, the indemnification asset is increased to reflect anticipated future cash to be received from the FDIC. Consistent with the loss-sharing agreements between the Company and the FDIC, the amount of the increase to the indemnification asset is measured as 80% of the resulting impairment.

Alternatively, when the quarterly re-measurement results in an increase in expected future cash flows due to a decrease in expected credit losses, the nonaccretable difference decreases and the effective yield of the related loan portfolio is increased. As a result of the improved expected cash flows, the indemnification asset would be reduced first by the amount of any impairment previously recorded and, second, by increased amortization over the remaining life of the related loan pool.

| Three Mont | hs Ended | Nine Months l | Ended | |
|-------------|---|---------------------|--|---|
| September 3 | 30, | September 30. | , | |
| 2011 | 2010 | 2011 | 2010 | |
| \$209,694 | \$226,745 | \$205,991 | \$— | |
| | | | | |
| _ | _ | 68,734 | 210,405 | |
| (6,108 |) (11,198 |) (51,000 |) (11,198 |) |
| 1,138 | 416 | 2,192 | 13,357 | |
| | | | | |
| (9,333 |) 2,401 | (24,974 |) 6,353 | |
| 921 | | 2,424 | _ | |
| (2,443 |) (6,937 |) (9,498 |) (7,490 |) |
| \$193,869 | \$211,427 | \$193,869 | \$211,427 | |
| | September 3 2011 \$209,694 (6,108 1,138 (9,333 921 (2,443 | \$209,694 \$226,745 | September 30, September 30, 2011 2010 \$209,694 \$226,745 \$205,991 - - (6,108) (11,198 1,138 416 2,192 (9,333) 2,401 (24,974 921 - 2,424 (2,443) (6,937) (9,498 | September 30, September 30, 2011 2010 2011 2010 \$209,694 \$226,745 \$205,991 \$— — — 68,734 210,405 (6,108) (11,198) (51,000) (11,198 1,138 416 2,192 13,357 (9,333) 2,401 (24,974) 6,353 921 — 2,424 — (2,443) (6,937) (9,498) (7,490 |

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9. Changes in Noncovered Other Real Estate Owned

The following table sets forth activity in noncovered OREO for the period:

| | Three Months Ended | Nine Months Ended | |
|--|-----------------------|----------------------|---|
| (in thousands) | September 30, 2011 | September 30, 2011 | |
| Noncovered OREO: | | | |
| Balance, beginning of period | \$22,739 | \$30,991 | |
| Transfers in, net of write-downs (\$0 and \$108, respectively) | 5,287 | 8,434 | |
| OREO improvements | 257 | 726 | |
| Additional OREO write-downs | (644 |) (5,090 |) |
| Proceeds from sale of OREO property | (2,359 |) (10,234 |) |
| Gain (loss) on sale of OREO | (224 |) 229 | |
| Total noncovered OREO, end of period | \$25,056 | \$25,056 | |

10. Goodwill and Intangible Assets

In accordance with the Intangibles – Goodwill and Other topic of the FASB ASC, goodwill is not amortized but is reviewed for potential impairment at the reporting unit level. Management analyzes its goodwill for impairment during the third quarter on an annual basis and between annual tests in certain circumstances such as material adverse changes in legal, business, regulatory and economic factors. An impairment loss is recorded to the extent that the carrying amount of goodwill exceeds its implied fair value. During the current quarter, the Company analyzed its goodwill for potential impairment utilizing the guidance in ASU 2011-08, Testing Goodwill for Impairment. The Company determined through an assessment of qualitative factors that it was not more likely than not that the fair value of the Company's single reporting unit was less than its carrying amount, and therefore determined it was unnecessary to perform the two-step impairment test.

The core deposit intangible ("CDI") is evaluated for impairment if events and circumstances indicate a possible impairment. The CDI is amortized on an accelerated basis over an estimated life of approximately 10 years. The following table sets forth activity for goodwill and intangible assets for the period:

| | Three Months | Ended | Nine Months E | nded |
|--|---------------|-----------|---------------|-----------|
| | September 30, | | September 30, | |
| (in thousands) | 2011 | 2010 | 2011 | 2010 |
| Total goodwill, beginning of period | \$118,434 | \$109,639 | \$109,639 | \$95,519 |
| Established through acquisitions | _ | _ | 8,795 | 14,120 |
| Total goodwill, end of period | 118,434 | 109,639 | 118,434 | 109,639 |
| Gross core deposit intangible balance, beginning of period | 28,497 | 26,651 | 26,651 | 8,896 |
| Accumulated amortization, beginning of period | (9,894 |) (5,874 |) (7,955 | (4,032) |
| Core deposit intangible, net, beginning of period | 18,603 | 20,777 | 18,696 | 4,864 |
| Established through acquisitions | 3,943 | _ | 5,789 | 17,755 |
| CDI current period amortization | (1,177 |) (1,044 |) (3,116 | (2,886) |
| Total core deposit intangible, end of period | 21,369 | 19,733 | 21,369 | 19,733 |
| Total goodwill and intangible assets, end of period | \$139,803 | \$129,372 | \$139,803 | \$129,372 |

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The following table provides the estimated future amortization expense of core deposit intangibles for the remaining three months ending December 31, 2011 and the succeeding four years:

| (in thousands) | Amount |
|--------------------------|---------|
| Year ending December 31, | |
| 2011 | \$1,203 |
| 2012 | 4,445 |
| 2013 | 3,964 |
| 2014 | 3,397 |
| 2015 | 2,645 |

11. Shareholders' Equity

Common Stock. On February 3, 2011, the Company declared a quarterly cash dividend of \$0.03 per share, payable on March 3, 2011 to shareholders of record as of the close of business on February 17, 2011. On April 27, 2011 the Company declared a quarterly cash dividend of \$0.05 per share, payable on May 25, 2011 to shareholders of record at the close of business May 11, 2011. On July 28, 2011 the Company declared a quarterly cash dividend of \$0.06 per share, payable on August 24, 2011 to shareholders of record at the close of business August 10, 2011. The payment of cash dividends is subject to Federal regulatory requirements for capital levels and other restrictions. In addition, the cash dividends paid by Columbia Bank to the Company are subject to both Federal and State regulatory requirements. Subsequent to quarter end, on October 27, 2011 the Company declared a quarterly cash dividend of \$0.08 per share and a special, one time cash dividend of \$0.05 per share, both payable on November 23, 2011 to shareholders of record at the close of business November 9, 2011.

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12. Comprehensive Income

The components of comprehensive income are as follows:

| | Three Months I September 30, | Ended | |
|---|--|------------------|---|
| (in thousands) | 2011 | 2010 | |
| Net income as reported | \$18,872 | \$5,204 | |
| Unrealized gain from securities: | | | |
| Net unrealized holding gain from available for sale securities arising during the period, net of tax of (\$2,808) and (\$2,611) | 4,988 | 4,739 | |
| Reclassification adjustment of net gain from sale of available for sale securities included in income, net of tax of \$0 and \$0 | _ | _ | |
| Net unrealized gain from securities, net of reclassification adjustment Cash flow hedging instruments: | 4,988 | 4,739 | |
| Reclassification adjustment of net gain included in income, net of tax of \$0 and \$119 | _ | (216 |) |
| Net change in cash flow hedging instruments | _ | (216 |) |
| Pension plan liability adjustment: | | | |
| Net unrealized gain from unfunded defined benefit plan liability arising during the period, net of tax of \$0 and \$0 | _ | _ | |
| Less: amortization of unrecognized net actuarial loss included in net periodic pension cost, net of tax of (\$8) and (\$4) | 14 | 7 | |
| Pension plan liability adjustment, net | 14 | 7 | |
| Total comprehensive income | \$23,874 | \$9,734 | |
| (in thousands) Net income as reported Unrealized gain from securities: | Nine Months Experiment 30, 2011 \$33,283 | 2010 \$18,176 | |
| Net unrealized holding gain from available for sale securities arising during the period, net of tax of (\$7,733) and (\$6,553) | 13,768 | 11,897 | |
| Reclassification adjustment of net gain from sale of available for sale securities included in income, net of tax of \$0 and \$20 | _ | (38 |) |
| Net unrealized gain from securities, net of reclassification adjustment | 13,768 | 11,859 | |
| Cash flow hedging instruments: | | | |
| Reclassification adjustment of net gain included in income, net of tax of \$79 and \$520 | (143) | (943 |) |
| Net change in cash flow hedging instruments Pension plan liability adjustment: | (143) | (943 |) |
| Net unrealized gain (loss) from unfunded defined benefit plan liability arising during the period, net of tax of \$154 and (\$12) | (260) | 23 | |
| Less: amortization of unrecognized net actuarial loss included in net periodic pension cost, net of tax of (\$23) and (\$11) | 41 | 21 | |
| Pension plan liability adjustment, net | (219) | 44 | |
| Total comprehensive income | \$46,689 | \$29,136 | |
| 27 | | | |

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13. Fair Value Accounting and Measurement

The Fair Value Measurements and Disclosures topic of the FASB ASC defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value. We hold fixed and variable rate interest-bearing securities, investments in marketable equity securities and certain other financial instruments, which are carried at fair value. Fair value is determined based upon quoted prices when available or through the use of alternative approaches, such as matrix or model pricing, when market quotes are not readily accessible or available. The valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our own market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 – Quoted prices for identical instruments in active markets that are accessible at the measurement date.

Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 – Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

Fair values are determined as follows:

Securities at fair value are priced using matrix pricing based on the securities' relationship to other benchmark quoted prices, and under the provisions of the Fair Value Measurements and Disclosures topic of the FASB ASC are considered a Level 2 input method.

Interest rate contract positions are valued in models, which use as their basis, readily observable market parameters and are classified within level 2 of the valuation hierarchy.

The following table sets forth the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis at September 30, 2011 by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| | Fair value at | Fair Value Measurements at Reporting Date U | | |
|---|--------------------|---|-----------|-------------|
| (in thousands) | September 30, 2011 | Level 1 | Level 2 | Level 3 |
| Assets | | | | |
| Securities available for sale | | | | |
| U.S. government and U.S. agency securities | \$ 71,380 | \$ — | \$71,380 | \$— |
| U.S. government agency and sponsored | | | | |
| enterprise mortgage-back securities and | 644,726 | | 644,726 | _ |
| collateralized mortgage obligations | | | | |
| State and municipal debt securities | 276,417 | | 276,417 | _ |
| Other securities | 3,331 | | 3,331 | _ |
| Total securities available for sale | \$ 995,854 | \$ — | \$995,854 | \$ — |
| Other assets (Interest rate contracts) | \$ 16,463 | \$ — | \$16,463 | \$ — |
| Liabilities | | | | |
| Other liabilities (Interest rate contracts) | \$ 16,463 | \$ — | \$16,463 | \$— |

Certain assets and liabilities are measured at fair value on a nonrecurring basis after initial recognition such as loans measured for impairment and OREO. The following methods were used to estimate the fair value of each such class of financial instrument:

Impaired loans—A loan is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due (both interest and principal) according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, a loan's observable market price, or the fair market value of the collateral if the loan is collateral-dependent loan. Generally, the Company utilizes the fair market value of the collateral to

measure impairment.

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Other real estate owned—OREO is real property that the Bank has taken ownership of in partial or full satisfaction of a loan or loans. OREO is recorded at the lower of the carrying amount of the loan or fair value less estimated costs to sell. This amount becomes the property's new basis. Any write-downs based on the property fair value less estimated cost to sell at the date of acquisition are charged to the allowance for loan and lease losses. Management periodically reviews OREO in an effort to ensure the property is carried at the lower of its new basis or fair value, net of estimated costs to sell. Any write-downs subsequent to acquisition are charged to earnings.

The following table presents information about the Company's assets measured at fair value on a nonrecurring basis for which a nonrecurring change in fair value has been recorded during the reporting period. The amounts disclosed below represent the fair values at the time the nonrecurring fair value measurements were made and not necessarily the fair value at the reporting date.

| | | Fair Value M | leasurements a | t Reporting Da | te Using Losses During the | Losses During |
|------------------|--------------------------------|--------------|----------------|----------------|---|---|
| (in thousands) | Fair value at September 30, 20 | | Level 2 | Level 3 | Three Months End September 30, 2011 | the Nine Months Ended September 30, 2011 |
| Impaired loans | \$ 3,717 | \$— | \$ — | \$ 3,717 | \$ 735 | \$ 4,707 |
| Non-covered OREO | 2,876 | | | 2,876 | 573 | 3,120 |
| 0 - 1 - 0 | \$ 6,593 | \$ <i>-</i> | \$ <i>-</i> | \$ 6,593 | \$ 1,308 | \$ 7,827 |

The losses on impaired loans disclosed above represent the amount of the specific reserve and/or charge-offs during the period applicable to loans held at period end. The amount of the specific reserve is included in the allowance for loan and lease losses. The losses on non-covered OREO disclosed above represent the writedowns taken at foreclosure that were charged to the allowance for loan and lease losses, as well as subsequent writedowns from updated appraisals that were charged to earnings.

14. Fair Value of Financial Instruments

Because broadly traded markets do not exist for most of the Company's financial instruments, the fair value calculations attempt to incorporate the effect of current market conditions at a specific time. These determinations are subjective in nature, involve uncertainties and matters of significant judgment and do not include tax ramifications; therefore, the results cannot be determined with precision, substantiated by comparison to independent markets and may not be realized in an actual sale or immediate settlement of the instruments. There may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results. For all of these reasons, the aggregation of the fair value calculations presented herein do not represent, and should not be construed to represent, the underlying value of the Company.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and due from banks and interest-earning deposits with banks—The fair value of financial instruments that are short-term or reprice frequently and that have little or no risk are considered to have a fair value that approximates carrying value.

Securities available for sale—Securities at fair value are priced using matrix pricing based on the securities' relationship to other benchmark quoted prices.

Federal Home Loan Bank stock—The fair value is based upon the par value of the stock which equates to its carrying value.

Loans—Loans are not recorded at fair value on a recurring basis. Nonrecurring fair value adjustments are periodically recorded on impaired loans that are measured for impairment based on the fair value of collateral. For most performing loans, fair value is estimated using expected duration and lending rates that would have been offered on September 30, 2011 for loans which mirror the attributes of the loans with similar rate structures and average

maturities. Commercial loans and construction loans, which are variable rate and short-term are reflected with fair values equal to carrying value. The fair values resulting from these calculations are reduced by an amount representing the change in estimated fair value attributable to changes in borrowers' credit quality since the loans were originated. For nonperforming loans, fair value is estimated by applying a valuation discount based upon loan sales data from the FDIC.

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FDIC loss-sharing asset —The FDIC loss-sharing asset is considered to have a fair value that approximates carrying value.

Interest rate contracts—Interest rate swap positions are valued in models, which use as their basis, readily observable market parameters.

Deposits—For deposits with no contractual maturity, the fair value is equal to the carrying value. The fair value of fixed maturity deposits is based on discounted cash flows using the difference between the deposit rate and current market rates for deposits of similar remaining maturities.

FHLB and FRB borrowings—The fair value of Federal Home Loan Bank of Seattle (the "FHLB") advances and Federal Reserve Bank of San Francisco (the "FRB") borrowings are estimated based on discounting the future cash flows using the market rate currently offered.

Repurchase Agreements—The fair value of securities sold under agreement to repurchase are estimated based on discounting the future cash flows using the market rate currently offered.

Long-term subordinated debt—The fair value of long-term subordinated debt are estimated based on discounting the future cash flows using an estimated market rate.

Other Financial Instruments—The majority of our commitments to extend credit and standby letters of credit carry current market interest rates if converted to loans, as such, carrying value is assumed to equal fair value.

The following table summarizes carrying amounts and estimated fair values of selected financial instruments as well as assumptions used by the Company in estimating fair value:

| | September 30, 2011 | | December 31, 2010 | |
|--------------------------------------|--------------------|-------------|-------------------|-------------|
| (in thousands) | Carrying | Fair | Carrying | Fair |
| (in the dedicate) | Amount | Value | Amount | Value |
| Assets | | | | |
| Cash and due from banks | \$97,432 | \$97,432 | \$55,492 | \$55,492 |
| Interest-earning deposits with banks | 250,030 | 250,030 | 458,638 | 458,638 |
| Securities available for sale | 995,854 | 995,854 | 763,866 | 763,866 |
| FHLB stock | 22,215 | 22,215 | 17,908 | 17,908 |
| Loans held for sale | 2,568 | 2,568 | 754 | 754 |
| Loans | 2,778,282 | 3,039,531 | 2,371,822 | 2,525,113 |
| FDIC loss-sharing asset | 193,869 | 193,869 | 205,991 | 205,991 |
| Interest rate contracts | 16,463 | 16,463 | 10,167 | 10,167 |
| Liabilities | | | | |
| Deposits | \$3,795,499 | \$3,797,901 | \$3,327,269 | \$3,330,616 |
| FHLB Advances | 122,642 | 124,358 | 119,405 | 122,722 |
| Repurchase agreements | 25,000 | 27,022 | 25,000 | 27,251 |
| Other borrowings | _ | | 642 | 642 |
| Long-term subordinated debt | _ | | 25,735 | 20,156 |
| Interest rate contracts | 16,463 | 16,463 | 10,167 | 10,167 |
| 30 | | | | |

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15. Derivatives and Hedging Activities

The Company periodically enters into certain commercial loan interest rate swap agreements in order to provide commercial loan customers the ability to convert from variable to fixed interest rates. Under these agreements, the Company enters into a variable-rate loan agreement with a customer in addition to a swap agreement. This swap agreement effectively converts the customer's variable rate loan into a fixed rate. The Company then enters into a corresponding swap agreement with a third party in order to offset its exposure on the variable and fixed components of the customer agreement. As the interest rate swap agreements with the customers and third parties are not designated as hedges under the Derivatives and Hedging topic of the FASB ASC, the instruments are marked to market in earnings.

The following table presents the fair value of derivative instruments at September 30, 2011 and 2010:

| | Asset Derivatives | | | | Liability Derivatives | | | | | |
|---|------------------------|-----------|---------------------------|-----------|---------------------------|-----------|---------------------------|------------|--|--|
| As of September 30, | 2011 | | 2010 | | 2011 | | 2010 | | | |
| * | Balance Sheet Location | Fair Valu | Balance Sheet Location | Fair Valu | Balance Sheet Location | Fair Valu | Balance Sheet Location | Fair Value | | |
| Derivatives | | | | | | | | | | |
| not designated as | | | | | | | | | | |
| hedging | | | | | | | | | | |
| Interest rate contracts | Other assets | \$16,463 | Other assets | \$13,623 | Other liabilities | \$16,463 | Other liabilities | \$13,623 | | |
| hedging instruments Interest rate | | \$16,463 | Other assets | \$13,623 | Other liabilities | \$16,463 | Other liabilities | \$13,62 | | |

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$$\operatorname{Item} 2$.$ MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion should be read in conjunction with the unaudited consolidated condensed financial statements of Columbia Banking System, Inc. (referred to in this report as "we", "our", and "the Company") and notes thereto presented elsewhere in this report and with the December 31, 2010 audited consolidated financial statements and its accompanying notes included in our Annual Report on Form 10-K. In the following discussion, unless otherwise noted, references to increases or decreases in average balances in items of income and expense for a particular period and balances at a particular date refer to the comparison with corresponding amounts for the period or date one year earlier.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This quarterly report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about our plans, objectives, expectations and intentions that are not historical facts, and other statements identified by words such as "expects," "anticipates," "intends," "plans," "believes," "should," "projects," "seeks," "estimates" or words of similar to these forward-looking statements are based on current beliefs and expectations of management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. In addition to the factors set forth in the sections "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this report, the following factors, among others, could cause actual results to differ materially from the anticipated results:

local and national economic conditions could be less favorable than expected or could have a more direct and pronounced effect on us than expected and adversely affect our ability to continue internal growth at historical rates and maintain the quality of our earning assets;

the local housing/real estate market could decline further;

the risks presented by a continued challenging economy, which could adversely affect credit quality, collateral values, including real estate collateral, investment values, liquidity and loan originations and loan portfolio delinquency rates; the effects of the U.S. government's management of the federal budget and debt crises;

the efficiencies and enhanced financial and operating performance we expect to realize from investments in personnel, acquisitions and infrastructure could not be realized;

interest rate changes could significantly reduce net interest income and negatively affect funding sources;

projected business increases following strategic expansion or opening of new branches could be lower than expected; the scope and cost of FDIC insurance and other coverages could increase;

changes in accounting principles, policies, and guidelines applicable to bank holding companies and banking could increase costs or adversely affect our financial results;

competition among financial institutions could increase significantly;

the goodwill we have recorded in connection with acquisitions could become impaired, which may have an adverse impact on our earnings and capital;

we may not be able to effectively manage credit risk, interest rate risk, market risk, operational risk, legal risk, liquidity risk and regulatory and compliance risk; and

our profitability measures could be adversely affected if we are unable to effectively deploy the capital we raised in 2010.

Please take into account that forward-looking statements speak only as of the date of this report. We do not undertake any obligation to publicly correct or update any forward-looking statement whether as a result of new information, future events or otherwise.

CRITICAL ACCOUNTING POLICIES

Management has identified the accounting policies related to the allowance for loan and lease losses, business combinations, acquired impaired loans, FDIC loss sharing asset and the valuation and recoverability of goodwill as

critical to an understanding of our financial statements. These policies and related estimates are discussed in "Item 7. Management Discussion and Analysis of Financial Condition and Results of Operation" under the headings "Allowance for Loan and Lease Losses", "Business Combinations", "Acquired Impaired Loans", FDIC Loss Sharing Asset" and "Valuation and Recoverability of Goodwill" in our 2010 Annual Report on Form 10-K. There have not been any material changes in our critical accounting policies as compared to those disclosed in our 2010 Annual Report on Form 10-K.

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RESULTS OF OPERATIONS

Our results of operations are dependent to a large degree on our net interest income. We also generate noninterest income through service charges and fees, merchant services fees, and bank owned life insurance. Our operating expenses consist primarily of compensation and employee benefits, occupancy, merchant card processing, data processing and legal and professional fees. Like most financial institutions, our interest income and cost of funds are affected significantly by general economic conditions, particularly changes in market interest rates, and by government policies and actions of regulatory authorities.

Earnings Summary

The Company reported net income applicable to common shareholders for the third quarter of \$18.9 million or \$0.48 per diluted common share, compared to \$2.5 million or \$0.06 per diluted common share for the third quarter of 2010. The increase in net income from the prior year period was attributable to an increase in net interest income, as well as a significant reduction in the provision for loan losses, partially offset by a decline in noninterest income and an increase in noninterest expense. Return on average assets and return on average common equity were 1.60% and 10.18%, respectively, for the third quarter of 2011, compared with returns of 0.47% and 1.39%, respectively for the same period of 2010.

The Company reported net income for the first nine months of \$33.3 million applicable to common shareholders or \$0.84 per diluted common share, compared to \$13.2 million or \$0.38 per diluted common share for the first nine months of 2010. The increase in net income from the prior year period was attributable to an increase in net interest income, as well as a reduction in the provision for loan losses, partially offset by a decline in noninterest income and an increase in noninterest expense. Return on average assets and return on average common equity were 1.01% and 6.17%, respectively, for the first nine months of 2011, compared with returns of 0.58% and 2.97%, respectively for the same period of 2010.

The Company's net income was significantly impacted by the accounting for loans acquired in FDIC-assisted transactions. We account for loans under three general models which impact the way income and credit losses are recorded in our financial statements: Originated Loans, Discounted Loans, and Pooled Loans. Originated and discounted loans are included in the "Loans, excluding covered loans" caption of the consolidated condensed balance sheets and pooled loans are included in the "Covered Loans" caption of the consolidated condensed balance sheets. Please refer to Note 1 to the unaudited consolidated condensed financial statements located elsewhere in this report as well as the Company's 2010 Form 10-K for additional information related to these three general models. The following table illustrates the significant financial statement impact associated with Columbia's acquired loan portfolios for the indicated periods:

| | Three months ended | Nine months ended | |
|---|--------------------|--------------------|---|
| (dollars in thousands) | September 30, 2011 | September 30, 2011 | |
| Accretion income on pooled loans in excess of stated loan rates | \$14,604 | \$35,858 | |
| Accretion income on discounted loans | 5,096 | 5,096 | |
| Change in FDIC loss sharing asset | (10,855 |) (32,048 |) |
| Clawback liability | (1,146 |) (3,294 |) |
| Pre-tax earnings impact of acquisition accounting | \$7,699 | \$5,612 | |

The incremental accretion income represents the amount of income recorded on the acquired loans above the contractual rate stated in the individual loan notes. The additional income stems from the discount established at the time these loan portfolios were acquired, and increases net interest income and the net interest margin. Revenue (net interest income plus noninterest income) for the three months ended September 30, 2011 was \$67.0 million, 28% more than the same period in 2010. Revenue (net interest income plus noninterest income) for the nine months ended September 30, 2011 was \$164.9 million, 1% more than the same period in 2010. The increase was primarily a result of the FDIC-assisted transactions. Included in revenue for the nine months ended September 30, 2011 is a net gain on bank acquisitions of \$1.8 million, revenue for the same period in 2010 included a net gain on bank acquisitions of \$9.8 million. For a more complete discussion of this topic, please refer to the noninterest income section contained in the ensuing pages.

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Total noninterest expense for the quarter ended September 30, 2011 was \$39.9 million, a 19% increase from the third quarter of 2010. The increase was primarily due to the additional operating expenses related to the FDIC-assisted acquisition during the third quarter of 2011, as well as an increase to the clawback liability for the FDIC loss-sharing agreements.

Total noninterest expense for the nine months ended September 30, 2011 was \$114.4 million, a 12% increase from the same period in 2010. The increase was primarily due to the additional operating expenses related to the three FDIC-assisted acquisitions during 2011, as well as establishing a clawback liability for the FDIC loss-sharing agreements.

The Company acquired a portion of the banking operations of Colfax, Washington-based Bank of Whitman pursuant to a purchase and assumption agreement with the FDIC on August 5, 2011. The Company acquired tangible assets with a fair value of \$433.6 million, including \$200.0 million of loans (net of acquisition accounting adjustments) and assumed \$401.1 million in deposits. The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period August 6, 2011 to September 30, 2011.

The Company acquired the banking operations of Burlington, Washington-based Summit Bank pursuant to a purchase and assumption agreement with the FDIC on May 20, 2011. The Company acquired tangible assets with a fair value of \$127.7 million, including \$71.5 million of loans (net of acquisition accounting adjustments) and assumed \$123.3 million in deposits. The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period May 21, 2011 to September 30, 2011.

The Company acquired the banking operations of Snohomish, Washington-based First Heritage Bank pursuant to a purchase and assumption agreement with the FDIC on May 27, 2011. The Company acquired tangible assets with a fair value of \$157.8 million, including \$81.9 million of loans (net of acquisition accounting adjustments) and assumed \$159.5 million in deposits. The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period May 28, 2011 to September 30, 2011.

The provision for loan and lease losses for the third quarter of 2011 was \$500 thousand for the noncovered loan portfolio and \$433 thousand for the covered loan portfolio compared with \$9.0 million for the noncovered loan portfolio and \$453 thousand for the covered loan portfolio during the third quarter of 2010. Net charge-offs for the current quarter were \$4.1 million compared to \$6.4 million for the third quarter of 2010. The provision for loan and lease losses for the first nine months of 2011 was \$2.7 million for the noncovered loan portfolio and \$2.3 million for the covered loan portfolio compared with \$37.5 million for the noncovered loan portfolio and \$453 thousand for the covered loan portfolio during the first nine months of 2010. Net charge-offs for the first nine months were \$13.2 million compared to \$28.6 million for the same period in 2010. As discussed in more detail elsewhere in this report, the provision decision is made quarterly, based on a detailed process to determine the adequacy and appropriateness of the Company's allowance for loan losses. Accordingly, the level of provisioning in the third quarter of 2011 does not necessarily signal a trend. As a result of recording a noncovered loan provision of \$500 thousand, the Company's total allowance for loan and lease losses was 2.23% of net noncovered loans at September 30, 2011 compared to 3.18% at year-end 2010 and 3.22% at the end of the third quarter 2010. The reduction in the allowance for loan and lease losses to noncovered loans is due primarily to loan growth experienced throughout the third quarter of 2011. The loan growth was driven by the Bank of Whitman acquisition which, as previously mentioned, added approximately \$200.0 million of loans (net of acquisition accounting adjustments).

Net Interest Income

Net interest income for the third quarter of 2011 was \$64.8 million, an increase of 38% from \$47.0 million for the same quarter in 2010. The Company's net interest margin increased to 6.53% in the third quarter of 2011, from 5.24% for the same quarter last year. The increases in net interest income and margin were primarily due to the impact of income accretion on the acquired loan portfolios. The incremental accretion income represents the amount of income

recorded on the acquired loans above the contractual rate stated in the individual loan notes. The additional income stems from the discount established at the time these loan portfolios were acquired, and increases net interest income and the net interest margin. The incremental accretion income had a positive impact of approximately 194 bps on the third quarter's net interest margin. For the same period last year, the incremental accretion income had a positive impact of approximately 77 bps on the net interest margin.

Loans acquired from the Bank of Whitman acquisition had a significant impact to net interest income during the current quarter. Those loans were recorded at fair value at the time of acquisition. The estimate of fair value included a

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discount related to credit risk and a premium or discount related to interest rates that is recorded for each loan separately. Interest income is recognized through the accrual of interest at the loans' stated rates, plus accretion or amortization of the discount or premium recorded at acquisition. The average discount upon acquisition was approximately 12% and will be recognized over the remaining term of these loans. During the current quarter and year-to-date period, accretion of the net discount recorded at acquisition was \$5.1 million. Of this amount, \$974 thousand was related to matured loans and \$850 thousand was accelerated recognition due to loan prepayments.

The following table sets forth the average balances of all major categories of interest-earning assets and interest-bearing liabilities, the total dollar amounts of interest income on interest-earning assets and interest expense on interest-bearing liabilities, the average yield earned on interest-earning assets and average rate paid on interest-bearing liabilities by category and in total net interest income and net interest margin.

| | | Three Months Ended September 30, 2011 | | | Three Months Ended September 30, 2010 | | | | |
|------------------------------|---|---------------------------------------|---------------------------|-----------------|---------------------------------------|-------------------------|----------------------------------|-----------------|---|
| | (in thousands) | Average Balances (1) | Interest Earned / Paid | Average Rate | | Average Balances (1) | Interest Earned / Paid (3) | Average Rate | |
| | ASSETS | | | | | | | | |
| | Loans, net (1) (2) | \$2,777,681 | \$ 59,794 | 8.54 | % | \$2,500,302 | \$44,989 | 7.14 | % |
| | Taxable securities | 744,878 | 6,037 | 3.22 | % | 486,201 | 4,660 | 3.80 | % |
| | Tax exempt securities (2) | 253,897 | 3,879 | 6.06 | % | 229,000 | 3,491 | 6.05 | % |
| | Interest-earning deposits with banks and federal funds sold | 251,573 | 240 | 0.38 | % | 439,429 | 281 | 0.25 | % |
| | Total interest-earning assets | 4,028,029 | \$ 69,950 | 6.89 | % | 3,654,932 | \$53,421 | 5.80 | % |
| | Other earning assets | 53,695 | | | | 51,684 | | | |
| | Noninterest-earning assets | 599,177 | | | | 654,297 | | | |
| | Total assets | \$4,680,901 | | | | \$4,360,913 | | | |
| | LIABILITIES AND | | | | | | | | |
| | SHAREHOLDERS' EQUITY | | | | | | | | |
| | Certificates of deposit | \$684,084 | \$ 1,243 | 0.72 | % | \$729,053 | \$1,958 | 1.07 | % |
| | Savings accounts | 265,348 | 39 | 0.06 | % | 202,669 | 70 | 0.14 | % |
| | Interest-bearing demand | 709,911 | 329 | 0.18 | % | 641,070 | 489 | 0.30 | % |
| | Money market accounts | 992,321 | 1,031 | 0.41 | % | 894,971 | 1,490 | 0.66 | % |
| | Total interest-bearing deposits | 2,651,664 | 2,642 | 0.40 | % | 2,467,763 | 4,007 | 0.64 | % |
| | Federal Home Loan Bank and | | | | | | | | |
| | Federal Reserve Bank | 128,911 | 807 | 2.48 | % | 122,250 | 716 | 2.32 | % |
| | borrowings | | | | | | | | |
| | Long-term obligations | 7,821 | 75 | 3.80 | | 25,708 | 266 | 4.11 | % |
| | Other borrowings | 25,000 | 120 | 1.90 | % | * | 121 | 1.92 | % |
| | Total interest-bearing liabilities | 2,813,396 | \$ 3,644 | 0.51 | % | 2,640,721 | \$5,110 | 0.77 | % |
| Noninterest-bearing deposits | | 1,027,268 | | | | 829,820 | | | |
| | Other noninterest-bearing liabilities | 105,045 | | | | 151,217 | | | |
| | Shareholders' equity | 735,192 | | | | 739,155 | | | |
| | Total liabilities & shareholders' equity | \$4,680,901 | | | | \$4,360,913 | | | |
| | Net interest income (2) | | \$ 66,306 | | | | \$48,311 | | |
| | Net interest margin | | | 6.53 | % | | | 5.24 | % |
| | | | | | | | | | |

Nonaccrual loans have been included in the tables as loans carrying a zero yield. Amortized net deferred loan fees were included in the interest income calculations. The amortization of net deferred loan fees was \$258 thousand and \$401 thousand for the three months ended September 30, 2011 and 2010, respectively.

- (2) Tax-exempt income is calculated on a tax equivalent basis, based on a marginal tax rate of 35%.
- (3) Reclassified to conform to the current period's presentation.

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Net interest income for the first nine months of 2011 was \$164.6 million, an increase of 31% from \$126.0 million for the same period in 2010. The Company's net interest margin increased to 5.96% in the first nine months of 2011, from 4.90% for the same period last year. The increases in net interest income and margin were primarily due to the impact of income accretion on the acquired loan portfolios.

The following table sets forth the average balances of all major categories of interest-earning assets and interest-bearing liabilities, the total dollar amounts of interest income on interest-earning assets and interest expense on interest-bearing liabilities, the average yield earned on interest-earning assets and average rate paid on interest-bearing liabilities by category and in total net interest income and net interest margin.

| | Nine Months Ended September 30, 2011 | | | Nine Months Ended September 30, 2010 | | | | |
|---|--------------------------------------|---------------------------|-----------------|--------------------------------------|-------------------------|----------------------------------|-----------------|----|
| (in thousands) | Average Balances (1) | Interest Earned / Paid | Average Rate | | Average Balances (1) | Interest Earned / Paid (3) | Average Rate | |
| ASSETS | | | | | | | | |
| Loans, net (1) (2) | \$2,536,492 | \$ 151,866 | 8.00 | % | \$2,497,396 | \$121,088 | 6.48 | % |
| Taxable securities | 671,146 | 16,701 | 3.33 | % | 491,976 | 14,113 | 3.84 | % |
| Tax exempt securities (2) | 248,027 | 11,610 | 6.26 | % | 226,047 | 10,842 | 6.41 | % |
| Interest-earning deposits with banks and federal funds sold | 339,200 | 722 | 0.28 | % | 334,871 | 640 | 0.26 | % |
| Total interest-earning assets | 3,794,865 | \$ 180,899 | 6.37 | % | 3,550,290 | \$146,683 | 5.52 | % |
| Other earning assets | 53,209 | | | | 51,178 | | | |
| Noninterest-earning assets | 577,963 | | | | 611,398 | | | |
| Total assets | \$4,426,037 | | | | \$4,212,866 | | | |
| LIABILITIES AND | | | | | | | | |
| SHAREHOLDERS' EQUITY | | | | | | | | |
| Certificates of deposit | \$636,907 | \$ 4,031 | 0.85 | % | \$799,011 | \$7,042 | 1.18 | % |
| Savings accounts | 235,203 | 127 | 0.07 | % | 195,916 | 237 | 0.16 | % |
| Interest-bearing demand | 699,106 | 1,145 | 0.22 | % | 631,401 | 1,730 | 0.37 | % |
| Money market accounts | 949,920 | 3,266 | 0.46 | % | 824,297 | 4,273 | 0.69 | % |
| Total interest-bearing deposits | 2,521,136 | 8,569 | 0.45 | % | 2,450,625 | 13,282 | 0.72 | % |
| Federal Home Loan Bank and | | | | | | | | |
| Federal Reserve Bank borrowings | 120,698 | 2,215 | 2.45 | % | 124,234 | 2,131 | 2.29 | % |
| Long-term obligations | 19,657 | 579 | 3.94 | 0% | 25,692 | 769 | 4.00 | % |
| Other borrowings | 25,000 | 377 | 2.02 | | 25,000 | 357 | 1.91 | % |
| Total interest-bearing liabilities | 2,686,491 | \$ 11,740 | 0.58 | | 2,625,551 | \$16,539 | 0.84 | % |
| Noninterest-bearing deposits | 936,091 | ψ 11,740 | 0.30 | 70 | 795,698 | \$10,557 | 0.04 | 70 |
| Other noninterest-bearing liabilities | 81,817 | | | | 136,240 | | | |
| Shareholders' equity | 721,638 | | | | 655,377 | | | |
| Total liabilities & shareholders' equity | \$4,426,037 | | | | \$4,212,866 | | | |
| Net interest income (2) | | \$ 169,159 | | | | \$130,144 | | |
| Net interest margin | | | 5.96 | % | | | 4.90 | % |

Nonaccrual loans have been included in the tables as loans carrying a zero yield. Amortized net deferred loan fees (1) were included in the interest income calculations. The amortization of net deferred loan fees was \$784 thousand and \$1.7 million for the nine months ended September 30, 2011 and 2010, respectively.

- (2) Tax-exempt income is calculated on a tax equivalent basis, based on a marginal tax rate of 35%.
- (3) Reclassified to conform to the current period's presentation.

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The following tables set forth the total dollar amount of change in interest income and interest expense. The changes have been segregated for each major category of interest-earning assets and interest-bearing liabilities into amounts attributable to changes in volume, changes in rates and changes in rates multiplied by volume. Changes attributable to the combined effect of volume and interest rates have been allocated proportionately to the changes due to volume and the changes due to interest rates:

| | Three Months Ended September 30, | | | | | | | |
|---|----------------------------------|---------|----------|---|--|--|--|--|
| (in thousands) | 2011 Compared to 2010 | | | | | | | |
| | Increase (Decrease) Due to | | | | | | | |
| | Volume | Rate | Total | | | | | |
| Interest earning assets | | | | | | | | |
| Loans (1)(2) | \$5,345 | \$9,460 | \$14,805 | | | | | |
| Taxable securities | 2,183 | (806 |) 1,377 | | | | | |
| Tax exempt securities (2) | 380 | 8 | 388 | | | | | |
| Interest earning deposits with banks and federal funds sold | (148 |) 107 | (41 |) | | | | |
| Interest income (2) | \$7,760 | \$8,769 | \$ | | | | | |