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BOK FINANCIAL CORP ET AL
Form 10-Q
July 30, 2009

As filed with the Securities and Exchange Commission on July 30, 2009
=====

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 0-19341

BOK FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

Oklahoma
(State or other jurisdiction
of Incorporation or Organization)

73-1373454
(IRS Employer
Identification No.)

Bank of Oklahoma Tower
P.O. Box 2300
Tulsa, Oklahoma
(Address of Principal Executive Offices)

74192
(Zip Code)

(918) 588-6000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No ?

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes

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of common stock, as of the latest practicable date: 67,674,442 shares of common stock (\$.00006 par value) as of June 30, 2009.

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BOK Financial Corporation
Form 10-Q
Quarter Ended June 30, 2009

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Consolidated Statements of Earnings (Unaudited)
(In thousands, except share and per share data)

| | Three Months Ended June 30, | |
|--|-----------------------------|------------|
| | 2009 | 2008 |
| Interest revenue | | |
| Loans | \$ 146,269 | \$ 180,177 |
| Taxable securities | 80,713 | 75,959 |
| Tax-exempt securities | 2,913 | 2,656 |
| Total securities | 83,626 | 78,615 |
| Trading securities | 776 | 939 |
| Funds sold and resell agreements | 14 | 355 |
| Total interest revenue | 230,685 | 260,086 |
| Interest expense | | |
| Deposits | 45,103 | 66,114 |
| Borrowed funds | 4,370 | 29,212 |
| Subordinated debentures | 5,632 | 5,821 |
| Total interest expense | 55,105 | 101,147 |
| Net interest revenue | 175,580 | 158,939 |
| Provision for credit losses | 47,120 | 59,310 |
| Net interest revenue after provision for credit losses | 128,460 | 99,629 |

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| | | | | |
|--|------------|----|------------|----|
| Other operating revenue | | | | |
| Brokerage and trading revenue | 21,794 | | (35,462) | |
| Transaction card revenue | 27,533 | | 25,786 | |
| Trust fees and commissions | 16,860 | | 20,940 | |
| Deposit service charges and fees | 28,421 | | 30,199 | |
| Mortgage banking revenue | 19,882 | | 8,203 | |
| Bank-owned life insurance | 2,418 | | 2,658 | |
| Margin asset fees | 68 | | 4,460 | |
| Other revenue | 6,124 | | 6,965 | |
| Total fees and commissions | 123,100 | | 63,749 | |
| Gain (loss) on sales of assets | 973 | | (1,149) | |
| Loss on derivatives, net | (1,037) | | (2,961) | |
| Gain (loss) on securities, net | 6,471 | | (5,242) | |
| Total other-than-temporary impairment losses | (1,263) | | - | |
| Portion of loss recognized in other comprehensive income | 279 | | - | |
| Net impairment losses recognized in earnings | (1,542) | | - | |
| Total other operating revenue | 127,965 | | 54,397 | |
| Other operating expense | | | | |
| Personnel | 96,191 | | 89,597 | |
| Business promotion | 4,569 | | 5,777 | |
| Professional fees and services | 7,363 | | 6,973 | |
| Net occupancy and equipment | 15,973 | | 15,100 | |
| Insurance | 5,898 | | 2,626 | |
| FDIC special assessment | 11,773 | | - | |
| Data processing and communications | 20,452 | | 19,523 | |
| Printing, postage and supplies | 4,072 | | 4,156 | |
| Net (gains) losses and expenses of repossessed assets | 996 | | (229) | |
| Amortization of intangible assets | 1,686 | | 1,885 | |
| Mortgage banking costs | 9,336 | | 6,054 | |
| Change in fair value of mortgage servicing rights | (7,865) | | 767 | |
| Visa retrospective responsibility obligation | - | | - | |
| Other expense | 5,326 | | 7,039 | |
| Total other operating expense | 175,770 | | 159,268 | |
| Income (loss) before taxes | 80,655 | | (5,242) | |
| Federal and state income tax | 28,315 | | (2,862) | |
| Net income (loss) before non-controlling interest | 52,340 | | (2,380) | |
| Non-controlling interest income (expense), net | (225) | | 1,219 | |
| Net income (loss) attributable to BOK Financial Corp. | \$ 52,115 | \$ | (1,161) | \$ |
| Earnings (loss) per share: | | | | |
| Basic | \$ 0.77 | \$ | (0.02) | \$ |
| Diluted | \$ 0.77 | \$ | (0.02) | \$ |
| Average shares used in computation: | | | | |
| Basic | 67,344,577 | | 67,452,181 | |
| Diluted | 67,448,029 | | 67,452,181 | |
| Dividends declared per share | \$ 0.24 | \$ | 0.225 | \$ |

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See accompanying notes to consolidated financial statements.

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Consolidated Balance Sheets

(In Thousands Except Share Data)

| | June 30, 2009 | December 31, 2008 |
|---|------------------|----------------------|
| Assets | (Unaudited) | (Footnote 1) |
| Cash and due from banks | \$ 470,553 | \$ 581,133 |
| Funds sold and resell agreements | 112,128 | 113,809 |
| Trading securities | 84,548 | 99,601 |
| Securities: | | |
| Available for sale | 7,033,090 | 5,800,691 |
| Available for sale securities pledged to creditors | 191,583 | 590,760 |
| Investment (fair value: June 30, 2009 - \$273,770; December 31, 2008 - \$245,769; June 30, 2008 - \$266,405) | 269,844 | 242,344 |
| Mortgage trading securities | 222,864 | 399,211 |
| Total securities | 7,717,381 | 7,033,006 |
| Residential mortgage loans held for sale | 326,363 | 129,246 |
| Loans | 12,069,928 | 12,876,006 |
| Less reserve for loan losses | (263,309) | (233,236) |
| Loans, net of reserve | 11,806,619 | 12,642,770 |
| Premises and equipment, net | 286,295 | 277,458 |
| Accrued revenue receivable | 118,718 | 96,673 |
| Intangible assets, net | 357,838 | 361,209 |
| Mortgage servicing rights, net | 67,413 | 42,752 |
| Real estate and other repossessed assets | 75,243 | 29,179 |
| Bankers' acceptances | 8,260 | 12,913 |
| Derivative contracts | 462,971 | 452,604 |
| Cash surrender value of bank-owned life insurance | 241,792 | 237,006 |
| Receivable on unsettled securities trades | 237,200 | 239,474 |
| Other assets | 394,997 | 385,815 |
| Total assets | \$ 22,768,319 | \$ 22,734,648 |
| Liabilities and Shareholders' Equity | | |
| Noninterest-bearing demand deposits | \$ 2,825,179 | \$ 3,082,379 |
| Interest-bearing deposits: | | |
| Transaction | 7,091,471 | 6,562,350 |
| Savings | 166,806 | 154,635 |
| Time (includes fair value: \$520,245 at June 30, 2009; \$632,754 at December 31, 2008; \$103,678 at June 30, 2008) | 4,571,933 | 5,183,243 |
| Total deposits | 14,655,389 | 14,982,607 |
| Funds purchased and repurchase agreements | 2,798,274 | 3,025,399 |
| Other borrowings | 2,152,177 | 1,522,054 |
| Subordinated debentures | 398,465 | 398,407 |
| Accrued interest, taxes and expense | 119,003 | 133,220 |
| Bankers' acceptances | 8,260 | 12,913 |

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| | | |
|---|---------------|---------------|
| Derivative contracts | 445,463 | 667,034 |
| Other liabilities | 125,126 | 132,902 |
| <hr/> | | |
| Total liabilities | 20,702,157 | 20,874,536 |
| <hr/> | | |
| Shareholders' equity: | | |
| Common stock (\$.00006 par value; 2,500,000,000 shares authorized; shares issued and outstanding: June 30, 2009 - 70,092,396; December 31, 2008 - 69,884,749; June 30, 2008 - 69,811,531) | 4 | 4 |
| Capital surplus | 747,624 | 743,411 |
| Retained earnings | 1,502,993 | 1,427,057 |
| Treasury stock (shares at cost: June 30, 2009 - 2,417,954; December 31, 2008 - 2,411,663; June 30, 2008 - 2,323,143) | (101,601) | (101,329) |
| Accumulated other comprehensive loss | (98,448) | (222,886) |
| <hr/> | | |
| Total shareholders' equity | 2,050,572 | 1,846,257 |
| Non-controlling interest | 15,590 | 13,855 |
| <hr/> | | |
| Total equity | 2,066,162 | 1,860,112 |
| <hr/> | | |
| Total liabilities and equity | \$ 22,768,319 | \$ 22,734,648 |
| <hr/> | | |

See accompanying notes to consolidated financial statements.

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Consolidated Statements of Changes in Equity (Unaudited)
(In Thousands)

| | Common Stock | | Accumulated Other Comprehensive | Capital | Retained | Treasury Stock | | Sh |
|--|--------------|--------|---------------------------------------|------------|-------------|----------------|-------------|-----|
| | Shares | Amount | Loss | Surplus | Earnings | Shares | Amount | |
| <hr/> | | | | | | | | |
| Balances at | | | | | | | | |
| December 31, 2007 | 69,465 | \$ 4 | \$ (31,234) | \$ 722,088 | \$1,332,954 | 2,159 | \$ (88,428) | \$1 |
| Effect of | | | | | | | | |
| implementing FAS 159, net of income taxes | - | - | - | - | 62 | - | - | - |
| Comprehensive income: | | | | | | | | |
| Net income from BOKF | - | - | - | - | 61,104 | - | - | - |
| Non-controlling interest expense, net | - | - | - | - | - | - | - | - |
| Other comprehensive loss, net of tax | - | - | (33,144) | - | - | - | - | - |
| Comprehensive income | | | | | | | | |
| Treasury stock purchase | - | - | - | - | - | 91 | (4,655) | - |
| Exercise of stock options | 347 | - | - | 10,661 | - | 73 | (4,026) | - |
| Tax benefit on exercise of stock options | - | - | - | 1,132 | - | - | - | - |
| Stock-based compensation | - | - | - | 4,522 | - | - | - | - |
| Cash dividends on common stock | - | - | - | - | (28,664) | - | - | - |
| Capital calls, net | - | - | - | - | - | - | - | - |
| <hr/> | | | | | | | | |

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| | | | | | | | | | |
|--|--------|----|---|--------------|------------|-------------|-------|--------------|-----|
| Balances at | | | | | | | | | |
| June 30, 2008 | 69,812 | \$ | 4 | \$ (64,378) | \$ 738,403 | \$1,365,456 | 2,323 | \$ (97,109) | \$1 |
| ----- | | | | | | | | | |
| Balances at | | | | | | | | | |
| December 31, 2008 | 69,885 | \$ | 4 | \$ (222,886) | \$ 743,411 | \$1,427,057 | 2,412 | \$ (101,329) | \$1 |
| Comprehensive income: | | | | | | | | | |
| Net income from BOKF | - | | - | - | - | 107,147 | - | - | - |
| Non-controlling interest expense, net | - | | - | - | - | - | - | - | - |
| Other comprehensive loss, net of tax | - | | - | 124,438 | - | - | - | - | - |
| Comprehensive income | | | | | | | | | |
| Exercise of stock options | 207 | | - | - | 2,048 | - | 6 | (272) | |
| Tax benefit on exercise of stock options | - | | - | - | (585) | - | - | - | |
| Stock-based compensation | - | | - | - | 2,750 | - | - | - | |
| Cash dividends on common stock | - | | - | - | - | (31,211) | - | - | |
| Capital calls | - | | - | - | - | - | - | - | |
| ----- | | | | | | | | | |
| Balances at | | | | | | | | | |
| June 30, 2009 | 70,092 | \$ | 4 | \$ (98,448) | \$ 747,624 | \$1,502,993 | 2,418 | \$ (101,601) | \$2 |
| ----- | | | | | | | | | |

See accompanying notes to consolidated financial statements.

6

Consolidated Statements of Cash Flows (Unaudited)
(In Thousands)

Six Months

2009

Cash Flows From Operating Activities:

| | | |
|---|----|-------------|
| Net income before non-controlling interest | \$ | 107,605 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Provision for credit losses | | 92,160 |
| Change in fair value of mortgage servicing rights | | (9,820) |
| Unrealized losses from derivatives | | 21,875 |
| Tax benefit on exercise of stock options | | 585 |
| Change in bank-owned life insurance | | (4,786) |
| Stock-based compensation | | 2,750 |
| Depreciation and amortization | | 28,761 |
| Net (accretion) amortization of securities discounts and premiums | | 6,119 |
| Realized gains on financial instruments and other assets | | (40,771) |
| Mortgage loans originated for resale | | (1,715,763) |
| Proceeds from sale of mortgage loans held for resale | | 1,539,800 |
| Capitalized mortgage servicing rights | | (25,268) |
| Change in trading securities, including mortgage trading securities | | 157,809 |
| Change in accrued revenue receivable | | (22,045) |
| Change in other assets | | (119,836) |
| Change in accrued interest, taxes and expense | | (14,217) |
| Change in other liabilities | | (7,441) |

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| | |
|--|-------------|
| Net cash provided by (used in) operating activities | (2,483) |
| ----- | |
| Cash Flows From Investing Activities: | |
| Proceeds from maturities of investment securities | 35,147 |
| Proceeds from maturities of available for sale securities | 1,290,008 |
| Purchases of investment securities | (62,736) |
| Purchases of available for sale securities | (3,593,463) |
| Proceeds from sales of available for sale securities | 1,710,776 |
| Loans originated or acquired net of principal collected | 682,167 |
| Net payments or proceeds on derivative asset contracts | 264,564 |
| Net change in other investment assets | - |
| Proceeds from disposition of assets | 9,939 |
| Purchases of assets | (25,435) |
| ----- | |
| Net cash provided by (used in) investing activities | 310,967 |
| ----- | |
| Cash Flows From Financing Activities: | |
| Net change in demand deposits, transaction deposits and savings accounts | 284,092 |
| Net change in time deposits | (605,407) |
| Net change in other borrowings | 402,998 |
| Net payments or proceeds on derivative liability contracts | (301,580) |
| Net change in derivative margin accounts | (173,102) |
| Change in amount receivable (due) on unsettled security transactions | 2,274 |
| Issuance of common and treasury stock, net | 1,776 |
| Tax benefit on exercise of stock options | (585) |
| Repurchase of common stock | - |
| Dividends paid | (31,211) |
| ----- | |
| Net cash provided by (used in) financing activities | (420,745) |
| ----- | |
| Net decrease in cash and cash equivalents | (112,261) |
| Cash and cash equivalents at beginning of period | 694,942 |
| ----- | |
| Cash and cash equivalents at end of period | \$ 582,681 |
| ----- | |
| Cash paid for interest | \$ 141,757 |
| ----- | |
| Cash paid for taxes | \$ 70,919 |
| ----- | |
| Net loans transferred to repossessed real estate and other assets | \$ 57,119 |
| ----- | |

See accompanying notes to consolidated financial statements.

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Notes to Consolidated Financial Statements (Unaudited)

(1) Significant Accounting Policies

Basis of Presentation

The unaudited consolidated financial statements of BOK Financial Corporation ("BOK Financial" or "the Company") have been prepared in accordance with accounting principles for interim financial information generally accepted in the United States and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have

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been included. Certain prior period amounts have been reclassified to conform to current period classification. Previously, the Company reported minority interest as part of other liabilities. This balance is now reported as part of total equity on the consolidated balance sheet.

The unaudited consolidated financial statements include accounts of BOK Financial and its subsidiaries, principally Bank of Oklahoma, N.A. and its subsidiaries ("BOK"), Bank of Texas, N.A., Bank of Arkansas, N.A., Bank of Albuquerque, N.A., Colorado State Bank and Trust, N.A., Bank of Arizona, N.A., Bank of Kansas City, N.A., and BOSC, Inc.

The financial information should be read in conjunction with BOK Financial's 2008 Form 10-K filed with the Securities and Exchange Commission, which contains audited financial statements. Amounts presented as of December 31, 2008 have been derived from BOK Financial's 2008 Form 10-K.

Newly Adopted and Pending Accounting Policies

Financial Accounting Standards Board

Statement of Financial Accounting Standards No. 141, "Business Combinations (Revised 2007)," ("FAS 141R")

FAS 141R replaces FAS 141, "Business Combinations," and applies to all transactions and other events in which one entity obtains control over one or more other businesses. FAS 141R requires an acquirer, upon initially obtaining control of another entity, to recognize the assets, liabilities and any non-controlling interest in the acquiree at fair value as of the acquisition date. Contingent consideration is required to be recognized and measured at fair value on the date of acquisition rather than at a later date when the amount of that consideration may be determinable beyond a reasonable doubt. This fair value approach replaces the cost-allocation process required under FAS 141 whereby the cost of an acquisition was allocated to the individual assets acquired and liabilities assumed based on their estimated fair value. FAS 141R requires acquirers to expense acquisition-related costs as incurred rather than allocating such costs to the assets acquired and liabilities assumed, as was previously the case under FAS 141. Under FAS 141R, the requirements of FAS 146, "Accounting for Costs Associated with Exit or Disposal Activities," would have to be met in order to accrue for a restructuring plan in purchase accounting. Pre-acquisition contingencies are to be recognized at fair value, unless it is a non-contractual contingency that is not likely to materialize, in which case, nothing should be recognized in purchase accounting and, instead, that contingency would be subject to the probable and estimable recognition criteria of FAS 5, "Accounting for Contingencies." FAS 141R is applicable to the Company's accounting for business combinations closing on or after January 1, 2009.

Statement of Financial Accounting Standards No. 160, "Non-controlling Interest in Consolidated Financial Statements - An Amendment of ARB No. 51" ("FAS 160")

The Financial Accounting Standards Board ("FASB") issued FAS 160 during 2007 to establish accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. FAS 160 clarifies that a non-controlling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements. Among other requirements, FAS 160 requires consolidated net income to be reported at amounts that included the amounts attributable to both the parent and the non-controlling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the non-controlling interest. The Company adopted FAS 160 as of January 1, 2009, and it did not have a significant

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impact on the Company's financial statements.

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Statement of Financial Accounting Standards No. 161, "Disclosure About Derivative Instruments and Hedging Activities, an Amendment of FASB Statement No. 133," ("FAS 161")

FAS 161 amends and expands the disclosure requirements of FAS 133 to provide greater transparency about (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedge items are accounted for under FAS 133 and its related interpretations, and (iii) how derivative instruments and related hedged items affect an entity's financial position, results of operations and cash flows. To meet those objectives, FAS 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of gains and losses on derivative instruments and disclosures about credit-risk-related contingent features in derivative agreements. FAS 161 was effective for the Company as of January 1, 2009. It did not have a significant impact on the Company's financial statements.

Financial Accounting Standards Board Staff Position No.FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That are Not Orderly" ("FSP 157-4")

FSP 157-4 was issued April 9, 2009 to provide guidance for determining fair value when there is no active market or where price inputs represent distressed sales. It reaffirms the fair value measurement objective of FAS 157 to reflect how much an asset would be sold for in an orderly transaction under current market conditions. FSP 157-4 is effective for interim and annual periods ending after June 15, 2009. Early adoption for interim and annual periods ending after March 15, 2009 is permitted. FSP 157-4 was adopted as of March 31, 2009. It did not have a significant impact on the Company's financial statements.

Financial Accounting Standards Board Staff Position No.FAS 115-2 and FAS 124-2 "Recognition and Presentation of Other-Than-Temporary Impairments" ("FSP No. 115-2")

FSP 115-2 was issued April 9, 2009 to provide additional guidance and create greater clarity and consistency in accounting for impairment losses on securities. FSP 115-2 replaces the assertion of intent and ability to hold an impaired debt security until fair value recovers with assertions that the holder does not intend to sell the security prior to recovery and that it is more likely than not that the holder will not be required to sell the impaired security prior to recovery. The full impairment loss is recognized in earnings if the holder is unable to make these assertions. Otherwise, a credit loss portion of the impairment is recognized in earnings and the remaining impairment is recognized in other comprehensive income (equity). Both the full impairment and credit loss portion are presented on the face of the income statement. FSP 115-2 also requires additional disclosures in interim periods. FAS 115-2 is effective for interim and annual periods ending after June 15, 2009. Early adoption for interim and annual periods ending after March 15, 2009 is permitted. FSP 115-2, which was adopted as of March 31, 2009, reduced the loss recognized in earnings on debt securities determined to be other-than-temporarily impaired by \$39 million.

FSP FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments" ("FSP107-1")

FSP 107-1 enhances consistency in financial reporting by increasing the frequency of fair value disclosures for any financial instruments that are not

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currently reflected on the balance sheet at fair value. Previously, these disclosures were only required in annual financial statements. FSP 107-1 requires disclosures in interim financial statements that provide qualitative and quantitative information about fair value estimates. FSP 107-1 is effective for interim and annual periods ending after June 15, 2009. Early adoption for interim and annual periods ending after March 15, 2009 is permitted. BOK Financial adopted FSP 107-1 as of June 30, 2009. It did not have a significant impact on the Company's financial statements.

Financial Accounting Standards Board Staff Position No. EITF 03-6-1 "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" ("FSP No. EITF 03-6-1")

FSP No. EITF 03-6-1 provides that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 became effective on January 1, 2009. See additional discussion at Note 8 - Earnings Per Share.

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Statement of Financial Accounting Standards No. 165, "Subsequent Events" ("FAS 165")

On May 28, 2009, the FASB issued FAS 165 to provide authoritative accounting guidance on management's assessment of subsequent events. FAS 165 incorporates existing U.S. auditing literature and clarifies that management is responsible for evaluating, as of each reporting period, events or transactions that occur after the balance sheet date through the date that the financial statements are issued or are available to be issued. FAS 165 is effective for the Company as of June 30, 2009. Adoption of FAS 165 did not have a significant impact on the Company's financial statements.

Statement of Financial Accounting Standards No. 166, "Accounting for Transfers of Financial Assets - an amendment to Statement No. 140," ("FAS 166")

FAS 166 amends FAS 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," to enhance reporting about transfers of financial assets, including securitizations, and where companies have continuing exposure to the risks related to transferred financial assets. FAS 166 eliminates the concept of a "qualifying special-purpose entity" and changes the requirements for derecognizing financial assets. FAS 166 also requires additional disclosures about all continuing involvements with transferred financial assets including information about gains and losses resulting from transfers during the period. FAS 166 will be effective January 1, 2010 and is not expected to have a significant impact on the Company's financial statements.

Statement of Financial Accounting Standards No. 167, "Amendments to FASB Interpretation No. 46(R)," ("FAS 167")

FAS 167 amends FIN 46 (Revised December 2003), "Consolidation of Variable Interest Entities," to change how a company determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. The determination of whether a company is required to consolidate an entity is based on, among other things, an entity's purpose and design and a company's ability to direct the activities of the entity that most significantly impact the entity's economic performance. FAS 167 requires additional disclosures about the reporting entity's involvement with variable-interest entities and any significant changes in risk exposure due to that involvement as well as its affect on the entity's financial statements. FAS 167 will be effective January 1, 2010 and is not expected to have a significant

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impact on the Company's financial statements.

Statement of Financial Accounting Standards No. 168, "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a Replacement of FASB Statement No. 162," ("FAS 168")

FAS 168 replaces FAS 162, "The Hierarchy of Generally Accepted Accounting Principles" and establishes the FASB Accounting Standards Codification (the "Codification") as the source of authoritative accounting principles recognized by the FASB to be applied by non-governmental entities in the preparation of financial statements in conformity with generally accepted accounting principles. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative guidance for SEC registrants. All guidance contained in the Codification carries an equal level of authority. All non-grandfathered, non-SEC accounting literature not included in the Codification is superseded and deemed non-authoritative. FAS 168 will be effective for the Company's financial statements for periods ending after September 15, 2009. FAS 168 is not expected have a significant impact on the Company's financial statements.

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(2) Securities

Investment Securities

The amortized cost and fair values of investment securities are as follows (in thousands):

| | June 30, | | | | | |
|--------------------------------|-------------------|---------------|--------------------------|--------------------------|-------------------|---------------|
| | 2009 | | | | | |
| | Amortized Cost | Fair Value | Gross Unrealized Gain | Gross Unrealized Loss | Amortized Cost | Fair Value |
| Municipal and other tax-exempt | \$263,393 | \$267,298 | \$ 4,357 | \$ (452) | \$239,145 | \$259,609 |
| Other debt securities | 6,451 | 6,472 | 21 | - | 6,609 | 6,481 |
| Total | \$269,844 | \$273,770 | \$ 4,378 | \$ (452) | \$245,754 | \$266,090 |

The amortized cost and fair values of investment securities at June 30, 2009, by contractual maturity, are as shown in the following table (dollars in thousands):

| | Less than One Year | One to Five Years | Six to Ten Years | Over Ten Years |
|---------------------------------|-----------------------|----------------------|---------------------|-------------------|
| Municipal and other tax-exempt: | | | | |
| Amortized cost | \$ 63,101 | \$ 164,548 | \$28,009 | \$ 7,735 |
| Fair value | 63,481 | 167,708 | 28,425 | 7,684 |
| Nominal yield(1) | 5.39 | 4.65 | 5.79 | 6.38 |
| Other debt securities: | | | | |
| Amortized cost | \$ 4,988 | \$ 1,450 | \$ - | \$ 13 |

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| | | | | |
|----------------------------------|-----------|------------|-----------|----------|
| Fair value | 5,004 | 1,455 | - | 13 |
| Nominal yield | 3.18 | 5.13 | - | - |
| ----- | | | | |
| Total fixed maturity securities: | | | | |
| Amortized cost | \$ 68,089 | \$ 165,998 | \$ 28,009 | \$ 7,748 |
| Fair value | 68,485 | 169,163 | 28,425 | 7,697 |
| Nominal yield | 5.23 | 4.65 | 5.79 | 6.37 |
| ----- | | | | |
| Total investment securities: | | | | |
| Amortized cost | | | | |
| Fair value | | | | |
| Nominal yield | | | | |

- (1) Calculated on a taxable equivalent basis using a 39% effective tax rate.
(2) Expected maturities may differ from contractual maturities, because borrowers may have the right to call or prepay obligations with or without penalty.

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Available for Sale Securities

The amortized cost and fair value of available for sale securities are as follows (in thousands):

| | June 30, | | | | | |
|--|-----------|-----------|------------------|-----------|-----------|----|
| | 2009 | | | | | |
| | Amortized | Fair | Gross Unrealized | | Amortized | |
| Cost | Value | Gain | Loss | Cost | V | |
| ----- | | | | | | |
| U.S. Treasury | \$ 6,993 | \$ 7,073 | \$ 80 | \$ - | \$ 10,982 | \$ |
| Municipal and other tax-exempt | 42,423 | 43,009 | 617 | (31) | 17,447 | |
| Residential mortgage-backed securities: | | | | | | |
| U. S. agencies: | | | | | | |
| FNMA | 3,047,648 | 3,130,098 | 83,173 | (723) | 2,098,540 | 2, |
| FHLMC | 1,951,564 | 2,003,808 | 54,280 | (2,036) | 1,802,473 | 1, |
| GNMA | 447,287 | 451,516 | 5,318 | (1,089) | 60,652 | |
| Other | 199,025 | 204,297 | 6,302 | (1,030) | 129,805 | |
| Total U.S. agencies | 5,645,524 | 5,789,719 | 149,073 | (4,878) | 4,091,470 | 4, |
| ----- | | | | | | |
| Private issue: | | | | | | |
| Alt-A loans | 357,037 | 254,424 | - | (102,613) | 415,361 | |
| Jumbo-A loans | 1,090,211 | 919,888 | - | (170,323) | 1,272,346 | 1, |
| Total private issue | 1,447,248 | 1,174,312 | - | (272,936) | 1,687,707 | 1, |
| ----- | | | | | | |
| Total residential mortgage-backed securities | 7,092,772 | 6,964,031 | 149,073 | (277,814) | 5,779,177 | 5, |
| ----- | | | | | | |
| Other debt securities | 11,684 | 11,684 | - | - | 39 | |
| Federal Reserve Bank stock | 32,040 | 32,040 | - | - | 27,855 | |
| Federal Home Loan Bank stock | 115,368 | 115,368 | - | - | 120,056 | |
| Perpetual preferred stock | 19,224 | 16,317 | - | (2,907) | 32,473 | |
| Equity securities and mutual funds | 32,661 | 35,151 | 3,014 | (524) | 29,801 | |

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| | | | | | | |
|-------|-------------|-------------|------------|-------------|--------------|------|
| Total | \$7,353,165 | \$7,224,673 | \$ 152,784 | \$(281,276) | \$ 6,017,830 | \$5, |
|-------|-------------|-------------|------------|-------------|--------------|------|

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The amortized cost and fair values of available for sale securities at June 30, 2009, by contractual maturity, are as shown in the following table (dollars in thousands):

| | Less than One Year | One to Five Years | Six to Ten Years | Over Ten Years |
|---|-----------------------|----------------------|---------------------|-------------------|
| U.S. Treasuries: | | | | |
| Amortized cost | \$ 6,993 | \$ - | \$ - | \$ - |
| Fair value | 7,073 | - | - | - |
| Nominal yield | 2.16 | - | - | - |
| Municipal and other tax-exempt: | | | | |
| Amortized cost | \$ - | \$ 3,176 | \$ 16,024 | \$ 23,223 |
| Fair value | - | 3,318 | 16,456 | 23,235 |
| Nominal yield(1) | - | 3.99 | 4.12 | 0.78 |
| Other debt securities: | | | | |
| Amortized cost | \$ - | \$ 34 | \$ - | \$ 11,650 |
| Fair value | - | 34 | - | 11,650 |
| Nominal yield(1) | - | 6.55 | - | 7.61 |
| Total fixed maturity securities: | | | | |
| Amortized cost | \$ 6,993 | \$ 3,210 | \$ 16,024 | \$ 34,873 |
| Fair value | 7,073 | 3,352 | 16,456 | 34,885 |
| Nominal yield | 2.16 | 4.02 | 4.12 | 3.06 |
| Residential mortgage-backed securities: | | | | |
| Amortized cost | | | | |
| Fair value | | | | |
| Nominal yield(4) | | | | |
| Equity securities and mutual funds: | | | | |
| Amortized cost | | | | |
| Fair value | | | | |
| Nominal yield | | | | |
| Total available-for-sale securities: | | | | |
| Amortized cost | | | | |
| Fair value | | | | |
| Nominal yield | | | | |

- (1) Calculated on a taxable equivalent basis using a 39% effective tax rate.
- (2) The average expected lives of mortgage-backed securities were 3.38 years based upon current prepayment assumptions.
- (3) Primarily restricted common stock of U.S. government agencies and preferred stock of corporate issuers with no stated maturity.
- (4) The nominal yield on mortgage-backed securities is based upon prepayment assumptions at the purchase date. Actual yields earned may differ significantly based upon actual prepayments.
- (5) Expected maturities may differ from contractual maturities, because borrowers may have the right to call or prepay obligations with or without penalty.

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Sales of available for sale securities resulted in gains and losses as follows
(in thousands):

| | Three Months Ended June 30 | | Six Months Ended June 30 | |
|--|----------------------------|------------|--------------------------|--------------|
| | 2009 | 2008 | 2009 | 2008 |
| Proceeds | \$ 1,155,995 | \$ 393,925 | \$ 1,710,776 | \$ 1,470,000 |
| Gross realized gains | 16,670 | 2,936 | 38,896 | 8,000 |
| Gross realized losses | - | (2,660) | - | (5,200) |
| Related federal and state income tax expense | 5,835 | 97 | 13,476 | 1,000 |

Gross realized gains for the six months ended June 30, 2008 exclude \$6.8 million gain from the redemption of Visa, Inc. Class B common stock.

Mortgage trading securities are mortgage-backed securities issued by U.S. government agencies that have been designated as an economic hedge of the mortgage servicing rights and are separately identified on the balance sheet. These securities are carried at fair value. Changes in fair value are recognized in earnings as they occur. As of June 30, 2009, mortgage trading securities are carried at their \$223 million fair value and had a net unrealized gain of \$1.4 million. The Company recognized net losses of \$10.2 million and \$12.3 million on mortgage trading securities in the second quarter and first half of 2009, respectively. The Company recognized net losses of \$5.5 million and \$5.3 million in the second quarter and first half of 2008, respectively.

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Temporarily Impaired Securities as of June 30, 2009
(In Thousands)

| | Number of Securities | Less Than 12 Months | | 12 Months or Longer | |
|---|----------------------|---------------------|-----------------|---------------------|-----------------|
| | | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss |
| Investment: | | | | | |
| Municipal and other tax exempt | 62 | \$ 32,722 | \$ 280 | \$ 8,074 | \$ 172 |
| Available for sale: | | | | | |
| Municipal and other tax-exempt | 1 | 643 | 31 | - | - |
| Residential mortgage-backed securities: | | | | | |
| U. S. agencies: | | | | | |
| FNMA | 13 | 156,381 | 595 | 107,048 | 128 |
| FHLMC | 12 | 325,286 | 2,036 | - | - |
| GNMA | 4 | 127,661 | 1,089 | - | - |
| Other | 4 | 64,272 | 1,030 | - | - |
| Total U.S. agencies | 33 | 673,600 | 4,750 | 107,048 | 128 |
| Private issue: | | | | | |
| Alt-A loans | 28 | - | - | 254,424 | 102,613 |
| Jumbo-A loans | 87 | 97,380 | 8,989 | 822,509 | 161,334 |
| Total private issue | 115 | 97,380 | 8,989 | 1,076,933 | 263,947 |

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| | | | | | |
|--|-----|------------|-----------|-------------|------------|
| Total residential mortgage-backed securities | 148 | 770,980 | 13,739 | 1,183,981 | 264,075 |
| Perpetual preferred stock | 8 | 7,968 | 988 | 8,350 | 1,919 |
| Equity securities and mutual funds | 8 | 2,681 | 524 | 38 | - |
| Total available for sale | 165 | 782,272 | 15,282 | 1,192,369 | 265,994 |
| Total | 227 | \$ 814,994 | \$ 15,562 | \$1,200,443 | \$ 266,166 |

Temporarily Impaired Securities as of June 30, 2008
(In Thousands)

| | Number of Securities | Less Than 12 Months | | 12 Months or Longer | |
|--|----------------------------|---------------------|--------------------|---------------------|--------------------|
| | | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss |
| Investment: | | | | | |
| Municipal and other tax exempt | 163 | \$ 25,444 | \$ 291 | \$ 31,332 | \$ 487 |
| Available for sale: | | | | | |
| U.S. Treasury | 1 | 6,949 | 33 | - | - |
| Municipal and other tax-exempt | 25 | 6,807 | 107 | 1,692 | 53 |
| Residential mortgage-backed securities: | | | | | |
| U. S. agencies: | | | | | |
| FNMA | 140 | 867,867 | 19,935 | 364,189 | 5,350 |
| FHLMC | 117 | 295,331 | 11,398 | 580,421 | 7,743 |
| GNMA | 30 | 42,405 | 483 | 10,246 | 152 |
| Other | 2 | 47,658 | 1,588 | - | - |
| Total U.S. agencies | 289 | 1,253,261 | 33,404 | 954,856 | 13,245 |
| Private issue: | | | | | |
| Alt-A loans | 28 | 91,328 | 9,925 | 295,455 | 18,653 |
| Jumbo-A loans | 76 | 186,560 | 5,529 | 938,820 | 41,180 |
| Total private issue | 104 | 277,888 | 15,454 | 1,234,275 | 59,833 |
| Total residential mortgage-backed securities | 393 | 1,531,149 | 48,858 | 2,189,131 | 73,078 |
| Perpetual preferred stock | 8 | 4,982 | 18 | 18,214 | 303 |
| Equity securities and mutual funds | 17 | - | - | 10,474 | 784 |
| Total available for sale | 444 | 1,549,887 | 49,016 | 2,219,511 | 74,218 |
| Total | 607 | \$ 1,575,331 | \$ 49,307 | \$2,250,843 | \$ 74,705 |

On a quarterly basis, the Company performs separate evaluations of impaired debt and equity securities to determine if the unrealized losses are temporary.

For equity securities, including perpetual preferred stocks, this evaluation

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begins with an assessment of management's ability and intent to hold the securities until fair value recovers. The assessment of the ability and intent to hold these securities focuses on liquidity needs, asset / liability management objectives and securities portfolio objectives. Based on the results of this evaluation, management concluded that as of June 30, 2009, it had both the intent and ability to hold these equity securities until the fair value recovers.

For debt securities, management determines whether it intends to sell or if it is more-likely-than-not that it will be required to sell impaired securities. This determination considers current and forecasted liquidity requirements, regulatory and capital requirements and securities portfolio management. The Company identified \$91 million of impaired debt securities that it intends to sell after June 30, 2009. The current fair value of these securities was below their amortized costs and the Company recognized \$1.3 million in other-than-temporary impairment ("OTTI") charges on these securities during the second quarter of 2009.

For all impaired debt securities for which there was no intent or expected requirement to sell, the evaluation considers all available evidence to assess whether it is more likely than not that all amounts due would not be collected according to the security's contractual terms.

Impaired debt securities are divided into two groups, those rated investment grade by all nationally-recognized rating agencies and those rated below investment grade by at least one of the nationally-recognized rating agencies. Impairment of debt securities consistently rated investment grade is considered temporary unless specific contrary information is identified. None of the debt securities rated investment grade were considered to be other-than-temporarily impaired at June 30, 2009.

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As of June 30, 2009 the composition of the Company's securities portfolio by the lowest current credit rating assigned by any of the three nationally-recognized rating agencies is as follows (in thousands):

| | U.S. Govt / GSE (1) | | AAA - AA | | A - BBB | | Not Rated o |
|---|---------------------|-----------|-----------|----------|-----------|----------|-------------|
| | Amortized | Fair | Amortized | Fair | Amortized | Fair | Investment |
| | Cost | Value | Cost | Value | Cost | Value | Amortized |
| | | | | | | | Cost |
| ----- | | | | | | | |
| Held-to-Maturity: | | | | | | | |
| Municipal and other tax-exempt | \$- | \$- | \$53,186 | \$53,722 | \$62,278 | \$62,847 | \$147,929 |
| Other debt securities | - | - | - | - | 600 | 600 | 5,851 |
| ----- | | | | | | | |
| Total | \$- | \$- | \$53,186 | \$53,722 | \$62,878 | \$63,447 | \$153,780 |
| ----- | | | | | | | |
| Available for Sale: | | | | | | | |
| U.S. Treasury | \$ 6,993 | \$ 7,073 | \$ - | \$ - | \$ - | \$ - | \$ - |
| Municipal and other tax-exempt | - | - | 30,537 | 31,012 | 7,231 | 7,314 | 4,655 |
| Residential mortgage-backed securities: | | | | | | | |
| U. S. agencies: | | | | | | | |
| FNMA | 3,047,648 | 3,130,098 | - | - | - | - | - |
| FHLMC | 1,951,564 | 2,003,808 | - | - | - | - | - |
| GNMA | 447,287 | 451,516 | - | - | - | - | - |

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| | | | | | | | |
|--|-------------|-------------|-----------|-----------|-----------|-----------|-----------|
| Other | 199,025 | 204,297 | - | - | - | - | - |
| Total U.S. agencies | 5,645,524 | 5,789,719 | - | - | - | - | - |
| Private issue: | | | | | | | |
| Alt-A loans | - | - | 46,204 | 41,290 | 43,409 | 32,192 | 267,424 |
| Jumbo-A loans | - | - | 726,777 | 633,986 | 125,146 | 109,530 | 238,288 |
| Total private issue | - | - | 772,981 | 675,276 | 168,555 | 141,722 | 505,712 |
| Total residential mortgage-backed securities | 5,645,524 | 5,789,719 | 772,981 | 675,276 | 168,555 | 141,722 | 505,712 |
| Other debt securities | - | - | 6,700 | 6,700 | 2,400 | 2,400 | 2,584 |
| Federal Reserve Bank stock | 32,040 | 32,040 | - | - | - | - | - |
| Federal Home Loan Bank stock | 115,368 | 115,368 | - | - | - | - | - |
| Perpetual preferred stock | - | - | - | - | 19,224 | 16,317 | - |
| Equity securities and mutual funds | - | - | - | - | - | - | 32,661 |
| Total | \$5,799,925 | \$5,944,200 | \$810,218 | \$712,988 | \$197,410 | \$167,753 | \$545,612 |

- (1) U.S. government and government sponsored enterprises are not rated by the nationally-recognized rating agencies as these securities are guaranteed by agencies of the U.S. government or government-sponsored enterprises.

Approximately \$506 million of our portfolio of privately issued mortgage-backed securities (based on amortized cost before impairment charges) was rated below investment grade by at least one of the nationally-recognized rating agencies. The aggregate unrealized loss on these securities totaled \$148 million. Ratings by the nationally recognized rating agencies are subjective in nature and accordingly rating can vary significantly amongst the agencies. Limitations generally expressed by the rating agencies include statements that ratings do not predict the specific percentage default likelihood over any given period of time and that ratings do not opine on expected loss severity of an obligation should the issuer default. As such, the impairment of securities rated below investment grade by at least one of the nationally-recognized rating agencies was evaluated to determine if we expect not to recover the entire amortized cost basis of the security. This evaluation was based on projections of estimated cash flows based on individual loans underlying each security using current and anticipated increases in unemployment and default rates, decreases in housing prices and increases in loss severity at foreclosure. The primary assumptions used in this evaluation were:

- o Unemployment rates - increasing to 10.5% over the next 12 months, dropping to 8% for the following 12 months, and holding at 8% thereafter.
- o Housing price depreciation - starting with current depreciated housing prices based on information derived from the Federal Housing Finance Agency data, decreasing by an additional 10% over the next twelve months and holding at that level thereafter.
- o Loss severity - held constant at 27% of the then-current depreciated housing price at estimated foreclosure date.

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- o Discount rates - estimated cash flows were discounted at rates that range from 5.50% to 6.14% based on our current expected yields.

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These securities were further evaluated based on the loan-to-value ratio and credit enhancement coverage ratio, with each of these criteria being given equal weight in the evaluation.

Adjusted loan-to-value ratio is an estimate of the collateral value available to support the realizable value of the security. The Company calculates the adjusted loan-to-value ratio for each security using loan-level data that comprises each security. The adjusted loan-to-value ratio is the original loan-to-value ratio adjusted for market-specific home price depreciation and the credit enhancement on the specific tranche of the security owned by the Company. The home price depreciation is derived from the Federal Housing Finance Agency ("FHFA"). FHFA provides historical information on home price depreciation at both the Metropolitan Statistical Area ("MSA") and state level. This information is matched to each loan to calculate the home price depreciation. Data is accumulated from the loan level to determine the adjusted loan-to-value ratio for the security as a whole. The Company believes that an adjusted loan-to-value ratio above 85% provides evidence that the collateral value may not provide sufficient cash flows to support our carrying value. The 85% guideline provides a reasonable cushion for further home price depreciation in future periods beyond our assumptions of current loss trends for residential real estate loans and is consistent with underwriting standards used by the Company to originate new residential mortgage loans. A distribution of the amortized cost (after recognition of the other-than-temporary impairment) and fair value by adjusted loan to value ratio is as follows (in thousands):

| Adjusted LTV Ratio | Amortized Cost | Fair Value |
|--------------------|----------------|------------|
| <70 % | \$ 44,977 | \$ 36,349 |
| 70 <75 | 173,271 | 119,027 |
| 75 <80 | 191,193 | 140,770 |
| 80 <85 | 85,350 | 52,204 |
| >= 85 | 10,921 | 8,964 |
| Total | \$ 505,712 | \$ 357,314 |

OTTI charges have been recognized through earnings on securities with adjusted loan-to-value ratios in excess of 85%. The remaining impairment represents unrealized losses attributed to factors other than credit losses and are recognized in accumulated other comprehensive losses.

Credit enhancement coverage ratio is an estimate of credit enhancement available to absorb current projected losses within the pool of loans that support the security. The Company acquires the benefit of credit enhancement by investing in super-senior tranches for many of our mortgage-backed securities. Subordinated tranches held by other investors are specifically designed to absorb losses before the super-senior tranches which effectively doubled the typical credit support for these types of bonds. Current projected losses consider depreciation of home prices based on FHFA data, estimated costs and additional losses to liquidate collateral and delinquency status of the individual loans underlying the security. Management believes that a credit enhancement coverage ratio below 1.50 provides evidence that current credit enhancement may not provide sufficient cash flows of the individual loans to support our carrying value at the security level. The credit enhancement coverage ratio guideline of 1.50 times is based on standard underwriting criteria which consider loans with coverage ratios of 1.20 to 1.25 times to be well-secured. No impaired securities rated below investment grade by any one of the nationally-recognized rating agencies have credit enhancement coverage ratios below 1.50 times.

Additional evidence considered by the Company is the current loan-to-value ratio and the FICO score of individual borrowers whose loans are still performing within the collateral pool as forward-looking indicators of possible future

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losses that could affect our evaluation.

Based on the results of management's evaluation , the Company recognized \$279 thousand of OTTI charges against earnings in the second quarter of 2009 on certain mortgage-backed securities due to further declines in the projected cash flows from these securities. OTTI of \$7.0 million was recognized in earnings in the first quarter of 2009 from these same securities.

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The following represents the composition of net impairment losses recognized in earnings (in thousands):

| | Three Months Ended June 30, 2009 | Six Months Ended June 30, 2009 |
|---|--|--------------------------------------|
| OTTI related to perpetual preferred stocks | \$ - | \$ 8,008 |
| OTTI on debt securities due to change in intent to sell | 1,263 | 1,263 |
| OTTI on debt securities not intended for sale | - | 46,360 |
| Less: Portion of OTTI recognized in other other comprehensive income | (279) | (39,087) |
| OTTI recognized in earnings related to credit losses on debt securities not intended for sale | 279 | 7,273 |
| Total OTTI recognized in earnings | \$ 1,542 | \$ 16,544 |

The following is a tabular rollforward of the amount of credit-related OTTI recognized on available-for-sale debt securities in earnings (in thousands):

| | Three Months Ended June 30, 2009 | Six Months Ended June 30, 2009 |
|---|--|--------------------------------------|
| Balance of credit-related OTTI recognized on available for sale debt securities at April 1, 2009 and January 1, 2009, respectively | \$ 6,994 | \$ - |
| Additions for credit-related OTTI not previously recognized | - | 6,994 |
| Additions for increases in credit-related OTTI previously recognized when there is no intent to sell and no requirement to sell before recovery of amortized cost | 279 | 279 |
| Balance of credit-related OTTI recognized on available for sale debt securities at June 30, 2009 | \$ 7,273 | \$ 7,273 |

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(3) Derivatives

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The fair values of derivative contracts at June 30, 2009 are as follows (in thousands):

| | Assets | | Liabilities | | Derivatives Gain (Loss) | |
|---|--------------------|------------------|--------------------|------------------|----------------------------------|----------------------------------|
| | Notional(1) | Fair Value | Notional(1) | Fair Value | Three Months ended June 30, 2009 | Three Months ended June 30, 2008 |
| Customer Risk Management Programs: | | | | | | |
| Interest rate contracts | \$4,895,898 | \$131,191 | \$5,165,943 | \$136,034 | \$ 741 | \$ 741 |
| Energy contracts | 1,141,854 | 290,974 | 932,194 | 294,081 | 1,485 | 1,485 |
| Cattle contracts | 20,837 | 960 | 14,189 | 849 | 131 | 131 |
| Foreign exchange contracts | 48,644 | 48,237 | 47,956 | 48,237 | 93 | 93 |
| CD options | 51,380 | 4,494 | 51,380 | 4,494 | - | - |
| Fair value before cash collateral | 6,158,613 | 475,856 | 6,211,662 | 483,695 | 2,450 | 2,450 |
| Less: cash collateral | - | (17,147) | - | (38,232) | - | - |
| Total Customer Derivatives | 6,158,613 | 458,709 | 6,211,662 | 445,463 | 2,450 | 2,450 |
| Interest Rate Risk Management Programs | | | | | | |
| | 438,586 | 4,262 | - | - | - | (4,262) |
| Total Derivative Contracts | \$6,597,199 | \$462,971 | \$6,211,662 | \$445,463 | \$2,450 | \$2,450 |

(1) Notional amounts for commodity contracts are converted into dollar-equivalent amounts based on dollar prices at the inception of the contract.

Interest Rate Risk Management Programs

BOK Financial uses interest rate swaps in managing its interest rate sensitivity. Interest rate swaps are generally used to reduce overall asset sensitivity by converting specific fixed rate liabilities to floating rate based on LIBOR.

For the quarter ended June 30, 2009 and 2008, net interest revenue was increased by \$3.9 million and \$1.7 million, respectively, from the settlement of amounts receivable or payable on interest rate swaps.

The notional, fair value included in residential mortgage loans held for sale on the balance sheet and related gain (loss) included in mortgage banking revenue due to changes in the fair value of derivative contracts not designated as hedging instruments under FAS 133 (R) related to mortgage loan commitments and forward contract sales as of June 30, 2009 were (in thousands):

Mortgage Loans Held for Sale
----- Mortgage

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| | Notional | Fair Value | Banking Revenue |
|---------------------------|-----------|------------|-----------------|
| Mortgage loan commitments | \$572,306 | \$2,252 | \$(10,853) |
| Forward sales contracts | 561,639 | 5,085 | 9,589 |
| | | \$7,337 | \$ (1,264) |

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(4) Mortgage Banking Activities

BOK Financial engages in mortgage banking activities through the BOK Mortgage Division of BOK. Residential mortgage loans held for sale totaled \$326 million and \$120 million, and outstanding mortgage loan commitments totaled \$292 million and \$80 million at June 30, 2009 and 2008, respectively. Mortgage loan commitments are generally outstanding for 60 to 90 days and are subject to both credit and interest rate risk. Credit risk is managed through underwriting policies and procedures, including collateral requirements, which are generally accepted by the secondary loan markets. Exposure to interest rate fluctuations is partially managed through forward sales of mortgage-backed securities and forward sales contracts. These latter contracts set the price for loans that will be delivered in the next 60 to 90 days. As of June 30, 2009, the unrealized gain recognized on forward sales contracts used to manage the mortgage pipeline interest rate risk was approximately \$5.1 million. Gains on mortgage loans sold, including capitalized mortgage servicing rights, totaled \$21.2 million and \$5.5 million in the first half of 2009 and 2008, respectively.

At June 30, 2009, BOK Financial owned the rights to service 61,595 mortgage loans with outstanding principal balances of \$6.9 billion, including \$825 million serviced for affiliates. The weighted average interest rate and remaining term was 5.80% and 287 months, respectively.

For the three and six months ended June 30, 2009, mortgage banking revenue includes servicing fee income and late charges on loans serviced for others of \$4.8 million and \$9.4 million, respectively. For the three and six months ended June 30, 2008, mortgage banking revenue includes servicing fee income and late charges on loans serviced for others of \$4.3 million and \$8.6 million, respectively.

Activity in capitalized mortgage servicing rights and related valuation allowance during the six months ending June 30, 2009 is as follows (in thousands):

| | Capitalized Mortgage Servicing Rights | | |
|--|---------------------------------------|------------|-----------|
| | Purchased | Originated | Total |
| Balance at December 31, 2008 | \$ 6,353 | \$ 36,399 | \$ 42,752 |
| Additions, net | - | 25,268 | 25,268 |
| Change in fair value due to loan runoff | (1,464) | (8,963) | (10,427) |
| Change in fair value due to market changes | 3,080 | 6,740 | 9,820 |
| Balance at June 30, 2009 | \$ 7,969 | \$ 59,444 | \$ 67,413 |

Changes in the fair value of mortgage servicing rights are included in Other Operating Expense in the Consolidated Statements of Earnings (Unaudited).

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Changes in fair value due to loan runoff are included in mortgage banking costs. Changes in fair value due to market changes are reported separately. Changes in fair value due to market changes during the period relate to assets held at the reporting date.

Fair value is determined by discounting the projected net cash flows. Significant assumptions used to determine fair value are:

| | June 30, 2009 | December 31, 2008 |
|---|---------------|-------------------|
| Discount rate - risk-free rate plus a market premium | 10.51% | 9.26% |
| Prepayment rate - based upon loan interest rate, original term and loan type | 5.2% - 26.2% | 8.3% - 30.0% |
| Loan servicing costs - annually per loan based upon loan type | \$43 - \$73 | \$43 - \$73 |
| Escrow earnings rate - indexed to rates paid on deposit accounts with comparable average life | 2.96% | 2.08% |

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Stratification of the mortgage loan servicing portfolio and outstanding principal of loans serviced by interest rate at June 30, 2009 follows (in thousands):

| | <5.51% | 5.51% - 6.50% | 6.51% - 7.50% | > 7.50% |
|---|--------------|---------------|---------------|--------------|
| Fair value | \$ 32,927 | \$ 25,435 | \$ 7,306 | \$ 1,332 |
| Outstanding principal of loans serviced (1) | \$ 2,580,000 | \$2,432,000 | \$839,000 | \$ 1,332,000 |

(1) Excludes outstanding principal of \$825 million for loans serviced for affiliates and \$30 million of mortgage loans for which there are no capitalized mortgage servicing rights.

(5) Employee Benefits

BOK Financial has sponsored a defined benefit Pension Plan for all employees who satisfied certain age and service requirements. Pension Plan benefits were curtailed as of April 1, 2006. The Company recognized periodic pension cost of \$1.2 million during the six months ended June 30, 2009, and none during the same period of the prior year. The Company made no Pension Plan contributions during the six months ended June 30, 2009 and June 30, 2008.

Management has been advised that the maximum and minimum allowable contributions for 2009 are \$23 million and \$0.4 million, respectively.

(6) Commitments and Contingent Liabilities

As described in previous filings, on April 7, 2008, AXIA and its parent, BOK, received a Wells notice from the regional office of the SEC in Los Angeles

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indicating that the staff was considering recommending that the SEC bring a civil injunctive action against AXIA and BOK for violations of Section 17(a) of the Securities Act of 1955, Section 10(b) of the Securities Exchange Act of 1934, Sections 206(1) and (2) of the Investment Advisors Act of 1940, and Sections 12(b) and 34(b) of the Investment Company Act of 1940. The Staff of the Securities Exchange Commission has since advised the Company that it does not intend to recommend the Commission take any action as originally contemplated by the Wells Notice received by the Company in connection with the Staff's investigation of BISYS Fund Services Ohio, Inc.

BOSC, Inc. has been joined as a defendant in a punitive class action brought on behalf of unit holders of SemGroup Energy Partners, LP in the United States District Court for the Northern District of Oklahoma. The lawsuit is brought pursuant to Sections 11 and 12(a)(2) of the Securities Act of 1933 against all of the underwriters of issuances of partnership units in the Initial Public Offering in July 2007 and in a Secondary Offering in January 2008. BOSC underwrote \$6.25 million of units in the Initial Public Offering. BOSC was not an underwriter in the Secondary Offering. Counsel for BOSC believes BOSC has valid defenses to the claims asserted in the litigation and management does not anticipate any material loss.

As a member of Visa, BOK Financial is obligated for a proportionate share of certain covered litigation losses incurred by Visa under a retrospective responsibility plan. A contingent liability was recognized for the Company's share of Visa's covered litigation liabilities. This contingent liability totaled \$2.1 million at June 30, 2009. During 2008, Visa funded an escrow account to cover litigation claims, including covered litigation losses under the retrospective responsibility plan, with proceeds from its initial public offering and from available cash. BOK Financial recognized a \$2.1 million receivable for its proportionate share of this escrow account.

BOK Financial received 410,562 Visa Class B shares as part of Visa's initial public offering in the first quarter of 2008. A partial redemption of Class B shares was completed and the Company received \$6.8 million in cash in exchange for 158,725 Class B shares. The remaining 251,837 Class B shares are convertible into Visa Class A shares at the later of three years after the date of Visa's initial public offering or the final settlement of all covered litigation. The current exchange rate is approximately 0.5824 Class A shares for each Class B share. However, the Company's Class B shares may be diluted in the future if the escrow fund is not adequate to cover future covered litigation costs. Therefore, under currently issued accounting guidance, no value has been currently assigned to the Class B shares and no value may be assigned until the Class B shares are converted into a known number of Class A

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shares.

At June 30, 2009, Cavanal Hill Funds' assets included \$1.0 billion of U.S. Treasury, \$1.3 billion of cash management and \$634 million of tax-free money market funds. Assets of these funds consist of highly-rated, short-term obligations of the U.S. Treasury, corporate issuers and U.S. states and municipalities. The net asset value of units in these funds was \$1.00 at June 30, 2009. An investment in these funds is not insured by the Federal Deposit Insurance Corporation or guaranteed by BOK Financial or any of its subsidiaries. BOK Financial may, but is not obligated to purchase assets from these funds to maintain the net asset value at \$1.00.

In the ordinary course of business, BOK Financial and its subsidiaries are subject to legal actions and complaints. Management believes, based upon the opinion of counsel, that the actions and liability or loss, if any, resulting from the final outcomes of the proceedings, will not be material in the

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aggregate.

The Company has evaluated events from the date of the consolidated financial statements on June 30, 2009 through the issuance of those consolidated financial statements included in this Quarterly Report on Form 10-Q on July 30, 2009. No events were identified requiring recognition in and/or disclosure in consolidated financial statements.

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(7) Shareholders' Equity

On July 28, 2009, the Board of Directors of BOK Financial Corporation approved a \$0.24 per share quarterly common stock dividend. The quarterly dividend will be payable on August 28, 2009 to shareholders of record on August 14, 2009.

Dividends declared during the three and six months ended June 30, 2009 were \$0.24 per share and \$0.465 per share, respectively. Dividends declared during the three and six months ended June 30, 2008 were \$0.225 per share and \$0.425 per share, respectively.

Accumulated Other Comprehensive Income (Loss)

Accumulated other comprehensive income (loss) ("AOCI") includes unrealized gains and losses on available for sale securities and accumulated gains or losses on effective cash flow hedges, including hedges of anticipated transactions. Gains and losses in AOCI are net of deferred income taxes. Accumulated losses on the rate lock hedge of the 2005 subordinated debenture issuance will be reclassified into income over the ten-year life of the debt. Unrealized losses on employee benefit plans were recognized as required by Statement of Financial Accounting Standards Board No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106, and 132(R)" ("FAS 158"), and will be reclassified into income as Pension Plan costs.

| (In thousands) | Unrealized Gain (Loss) On Available For Sale Securities | Other Than Temporary Impairment Losses | Accumulat (Loss) o Effectiv Cash Flo Hedges |
|---|---|--|---|
| Balance at December 31, 2007 | \$ (22,775) | \$ - | \$ (1,461) |
| Unrealized losses on securities | (120,175) | - | - |
| Unrealized gains on cash flow hedges | - | - | 139 |
| Tax benefit (expense) on unrealized gains (losses) | 85,433 | - | (54) |
| Reclassification adjustment for losses realized and included in net income | 5,081 | - | 161 |
| Reclassification adjustment for tax benefit on realized losses | (3,666) | - | (63) |
| Balance at June 30, 2008 | \$ (56,102) | \$ - | \$ (1,278) |
| Balance at December 31, 2008 | \$ (204,648) | \$ - | \$ (1,199) |
| Unrealized gains on securities | 224,634 | 15,177 | - |
| Other-than-temporary impairment losses on securities | - | (39,087) | - |
| Tax benefit (expense) on unrealized gains (losses) | (78,027) | 8,295 | - |
| Reclassification adjustment for (gains) losses realized and included in net income | (10,152) | - | 117 |
| Reclassification adjustment for tax expense (benefit) on realized gains (losses) | 3,526 | - | (45) |

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Reportable segments reconciliation to the Consolidated Financial Statements for the six months ended June 30, 2009 is as follows (in thousands):

| | Net Interest Revenue | Other Operating Revenue (1) | Other Operating Expense | |
|----------------------------|----------------------------|-----------------------------------|-------------------------------|-------|
| | ----- | ----- | ----- | |
| Total reportable segments | \$ 241,260 | \$ 242,007 | \$ 312,093 | \$ |
| Unallocated items: | | | | |
| Tax-equivalent adjustment | 3,897 | - | - | |
| Funds management and other | 100,268 | 3,716 | 29,471 | |
| | ----- | ----- | ----- | |
| BOK Financial consolidated | \$ 345,425 | \$ 245,723 | \$ 341,564 | \$ |
| | ===== | ===== | ===== | ===== |

(1) Excluding financial instruments gains/(losses).

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Reportable segments reconciliation to the Consolidated Financial Statements for the three months ended June 30, 2009 is as follows (in thousands):

| | Net Interest Revenue | Other Operating Revenue (1) | Other Operating Expense | |
|----------------------------|----------------------------|-----------------------------------|-------------------------------|-------|
| | ----- | ----- | ----- | |
| Total reportable segments | \$ 119,489 | \$ 122,025 | \$ 155,907 | \$ |
| Unallocated items: | | | | |
| Tax-equivalent adjustment | 1,792 | - | - | |
| Funds management and other | 54,299 | 2,048 | 19,863 | |
| | ----- | ----- | ----- | |
| BOK Financial consolidated | \$ 175,580 | \$ 124,073 | \$ 175,770 | \$ |
| | ===== | ===== | ===== | ===== |

(1) Excluding financial instruments gains/(losses).

Reportable segments reconciliation to the Consolidated Financial Statements for the six months ended June 30, 2008 is as follows (in thousands):

| | Net Interest Revenue | Other Operating Revenue (1) | Other Operating Expense | Ne |
|----------------------------|----------------------------|-----------------------------------|-------------------------------|-------|
| | ----- | ----- | ----- | ----- |
| Total reportable segments | \$ 251,332 | \$ 232,204 | \$ 287,618 | \$ |
| Unallocated items: | | | | |
| Tax-equivalent adjustment | 4,238 | - | - | |
| Funds management and other | 50,497 | (55,743) | 25,054 | |
| | ----- | ----- | ----- | ----- |
| BOK Financial consolidated | \$ 306,067 | \$ 176,461 | \$ 312,672 | \$ |

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(1) Excluding financial instruments gains/(losses).

Reportable segments reconciliation to the Consolidated Financial Statements for the three months ended June 30, 2008 is as follows (in thousands):

| | Net Interest Revenue | Other Operating Revenue (1) | Other Operating Expense | |
|----------------------------|----------------------------|-----------------------------------|-------------------------------|----|
| Total reportable segments | \$ 123,503 | \$ 121,346 | \$ 147,626 | \$ |
| Unallocated items: | | | | |
| Tax-equivalent adjustment | 2,084 | - | - | |
| Funds management and other | 33,352 | (58,746) | 11,642 | |
| BOK Financial consolidated | \$ 158,939 | \$ 62,600 | \$ 159,268 | \$ |

(1) Excluding financial instruments gains/(losses).

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(10) Fair Value Measurements

The following table presents the carrying values and estimated fair values of financial instruments as of June 30, 2009 (dollars in thousands):

| | Carrying Value | Range of Contractual Yields | Average Repricing (in years) | Discount Rate |
|---|-------------------|-----------------------------------|------------------------------------|------------------|
| Cash and cash equivalents | \$ 582,681 | | | |
| Securities | 7,801,929 | | | |
| Residential mortgage - held for sale | 326,363 | - | - | - |
| Loans: | | | | |
| Commercial | 6,715,851 | 0.50 -18.00% | 0.44 | 0.31 - 3.8 |
| Commercial real estate | 2,611,693 | 1.75 -18.00 | 1.23 | 0.47 - 3.8 |
| Residential mortgage | 1,833,975 | 4.00 -12.75 | 7.07 | 1.37 - 4.7 |
| Consumer | 908,409 | 2.05 -21.00 | 1.40 | 3.81 |
| Total loans | 12,069,928 | | | |
| Reserve for loan losses | (263,309) | | | |
| Net loans | 11,806,619 | | | |
| Derivative instruments with positive fair value, net of cash margin | 462,971 | | | |
| Deposits with no stated maturity | 10,083,456 | | | |
| Time deposits | 4,571,933 | 0.02 - 10.00 | 1.92 | 0.10 - 2.4 |
| Other borrowings | 4,950,451 | 1.20 - 2.92 | 0.08 | 0.10 - 0.6 |
| Subordinated debentures | 398,465 | 5.58 | 4.03 | 2.09 |
| Derivative instruments with negative fair value, net of cash margin | 445,463 | | | |

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The fair value of financial assets and liabilities that are measured on a recurring basis are as follows as of June 30, 2009 (in thousands):

| | Total | Quoted Prices in Active Markets for Identical Instruments | Significant Other Observable Inputs | Signifi- cant Unobserv- able In- |
|------------------------------------|-----------|---|--|---|
| Assets: | | | | |
| Trading securities | \$84,548 | \$ 233 | \$74,365 | \$9, |
| Investment securities | 273,770 | | 273,770 | |
| Available for sale securities: | | | | |
| U.S. Treasury | 7,073 | 7,073 | - | |
| Municipal and other tax-exempt | 43,009 | | 20,407 | 22, |
| Mortgage-backed securities | 6,964,031 | | 6,964,031 | |
| Other debt securities | 11,684 | | 34 | 11, |
| Federal Reserve Bank stock | 32,040 | | 32,040 | |
| Federal Home Loan Bank stock | 115,368 | | 115,368 | |
| Perpetual preferred stock | 16,317 | | 16,317 | |
| Equity securities and mutual funds | 35,151 | 13,620 | 21,531 | |
| | 7,224,673 | 20,693 | 7,169,728 | 34, |
| Mortgage trading securities | 222,864 | | 222,864 | |
| Mortgage servicing rights | 67,413 | | | 67, |
| Derivative contracts | 462,971 | | 462,971 | |
| Liabilities: | | | | |
| Certificates of deposit | 520,245 | | 520,245 | |
| Derivative contracts | 445,463 | | 445,463 | |

- (1) A reconciliation of the beginning and ending fair value of mortgage servicing rights and disclosures of significant assumptions used to determine fair value are presented in Note 4, Mortgage Banking Activities.

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The fair value of assets and liabilities based on significant other observable inputs are generally provided to us by third-party pricing services and are based on one or more of the following:

- o Quoted prices for similar, but not identical, assets or liabilities in active markets;
- o Quoted prices for identical or similar assets or liabilities in inactive markets;
- o Inputs other than quoted prices that are observable, such as interest rate and yield curves, volatilities, prepayment speeds, loss severities, credit risks and default rates;
- o Other inputs derived from or corroborated by observable market inputs.

The underlying methods used by the third-party pricing services are considered in determining the primary inputs used to determine fair values. Management has evaluated the methodologies employed by the third-party pricing services and

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determined that the results represent prices that would be received to sell assets or paid to transfer liabilities in orderly transactions in the current market. A more detailed description of the valuation methodologies used for assets and liabilities measured at fair value is set forth in the Company's 2008 Form 10-K.

The fair value of certain municipal and other debt securities are based on significant unobservable inputs. Inputs used to estimate fair value include limited observed trades, projected cash flows, current credit rating of the issuers and, when applicable, the insurers of the debt and observed trades of similar debt. All of these securities are currently paying in accordance with their respective contractual terms. Losses reported in earnings on these securities totaled \$513 thousand in the second quarter of 2009. At June 30, 2009, fair value equaled amortized cost of these securities.

Certain certificates of deposit were designated as carried at fair value as permitted by FAS 159. These certificates have been converted from fixed interest rates to variable interest rates based on LIBOR with interest rate swaps. The fair value election for these liabilities better represents the economic effect of these instruments on the Company. At June 30, 2009, the fair value and contractual principal amount of these certificates was \$520 million and \$517 million, respectively. Change in the fair value of these certificates of deposit resulted in an unrealized gain during the first half of 2009 of \$5.9 million, which is included in Gain (Loss) on Derivatives, net on the Consolidated Statement of Earnings.

Assets measured on a non-recurring basis include pension plan assets, which are based on quoted prices in active markets for identical instruments, real property and other assets acquired to satisfy loans, which are based primarily on comparisons of completed sales of similar assets, and goodwill, which is based on significant unobservable inputs.

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(11) Federal and State Income Taxes

The reconciliations of income (loss) attributable to continuing operations at the U.S. federal statutory tax rate to income tax expense are as follows (in thousands):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|-------------------|------------------------------|------------------|
| | 2009 | 2008 | 2009 | 2008 |
| Amount: | | | | |
| Federal statutory tax | \$ 28,229 | \$ (1,835) | \$ 57,665 | \$ 32,027 |
| Tax exempt revenue | (1,125) | (1,113) | (2,250) | (2,225) |
| Effect of state income taxes, net of federal benefit | 2,091 | (78) | 4,615 | 2,438 |
| Utilization of tax credits | (378) | (296) | (757) | (592) |
| Bank-owned life insurance | (789) | (875) | (1,578) | (1,750) |
| Other, net | 287 | 1,335 | (542) | 1,690 |
| Total | \$ 28,315 | \$ (2,862) | \$ 57,153 | \$ 31,588 |
| | Three Months Ended June 30, | | Six Months Ended June 30, | |

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| | 2009 | 2008 | 2009 | 2008 |
|--|------------|------------|------------|------------|
| Percent of pretax income: | | | | |
| Federal statutory tax | 35% | 35% | 35% | 35% |
| Tax exempt revenue | (1) | 21 | (1) | (2) |
| Effect of state income taxes, net of federal benefit | 3 | 1 | 3 | 3 |
| Utilization of tax credits | (1) | 6 | (1) | (1) |
| Bank-owned life insurance | (1) | 17 | (1) | (2) |
| Other, net | - | (25) | - | 1 |
| Total | 35% | 55% | 35% | 34% |

(12) Financial Instruments with Off-Balance Sheet Risk

BOK Financial is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers and to manage interest rate risk. Those financial instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in BOK Financial's Consolidated Balance Sheets. Exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the notional amount of those instruments.

As of June 30, 2009, outstanding commitments and letters of credit were as follows (in thousands):

| | June 30, 2009 |
|------------------------------|------------------|
| Commitments to extend credit | \$ 4,925,347 |
| Standby letters of credit | 568,961 |
| Commercial letters of credit | 13,500 |

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Management's Discussion and Analysis of Financial Condition and Results of Operations

Performance Summary

BOK Financial Corporation ("the Company") reported net income of \$52.1 million or \$0.77 per diluted share for the second quarter of 2009. Net income totaled \$55.0 million or \$0.81 per diluted share for the first quarter of 2009 and a net loss of \$1.2 million or \$0.02 per diluted share was recognized for the second quarter of 2008. Net income for the six months ended June 30, 2009 totaled \$107.1 million or \$1.58 per diluted share compared with net income of \$61.1 million or \$0.90 per diluted share for the six months ended June 30, 2008. The second quarter of 2008 was impacted by \$87.0 million in pre-tax charges for loan and energy derivative credit exposure related to the bankruptcy filing by SemGroup LP and related entities which reduced net income for the second quarter of 2008 by approximately \$57.0 million or \$0.84 per diluted share.

In the second quarter of 2009, the Company incurred an \$11.8 million pre-tax charge for a special assessment by the FDIC and recognized net pre-tax gains on available for sale securities of \$15.2 million. In the first quarter of 2009, the Company recognized net pre-tax gains on available for sale securities of \$7.2 million.

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Highlights of the second quarter of 2009 included:

- o Net interest revenue totaled \$175.6 million, up \$5.7 million compared to the first quarter of 2009. Net interest margin was 3.55% for the second quarter of 2009, up 8 basis points over the first quarter of 2009 largely due to higher loan yields and lower funding costs.
- o Fees and commission revenue totaled \$123.1 million for the second quarter of 2009. Mortgage banking revenue remained at relative high levels due to increased loan volume driven by government initiatives to lower national mortgage interest rates.
- o Operating expenses totaled \$175.8 million, up \$10.0 million over the first quarter of 2009. Increased operating expenses included an \$11.8 million FDIC special assessment.
- o Combined reserve for credit losses totaled \$274 million or 2.27% of outstanding loans at June 30, 2009, up from \$262 million or 2.07% of outstanding loans at March 31, 2009. Net loans charged off and provision for credit losses were \$34.9 million and \$47.1 million, respectively, for the second quarter of 2009.
- o Non-performing assets totaled \$446 million or 3.67% of outstanding loans and repossessed assets at June 30, 2009, \$414 million or 3.26% of outstanding loans and repossessed assets at March 31, 2009.
- o Outstanding loan balances were \$12.1 billion at June 30, 2009, down \$570 million since March 31, 2009. Commercial, commercial real estate and consumer loans all decreased during the second quarter due largely to reduced customer demand.
- o Average deposit balances totaled \$15.3 billion for the second quarter of 2009, up \$479 million compared with average deposits for the first quarter of 2009. Total period-end deposits were \$14.7 billion at June 30, 2009, down \$615 million since March 31, 2009 due to lower time deposit account balances. Lower time deposit account balances were due largely to maturities of brokered deposits.
- o The Company's tangible common equity ratio and tier 1 common equity ratio increased to 7.55% and 9.77%, respectively, at June 30, 2009 from 6.84% and 9.58%, respectively, at March 31, 2009 due largely to lower unrealized losses on securities. The tangible common equity ratio and tier 1 common equity ratio are non-GAAP measures of capital strength used by the Company and investors based on shareholders' equity as defined by generally accepted accounting principles minus intangible assets and equity that does not benefit common shareholders such as preferred equity and equity provided by the U.S. Treasury's Troubled Asset Relief Program ("TARP") Capital Purchase Program. The Company chose not to participate in the TARP Capital Purchase Program. Tier 1 capital ratios were 9.86% at June 30, 2009 and 9.66% at March 31, 2009.
- o The Company paid a cash dividend of \$16.2 million or \$0.24 per common share during the second quarter of 2009. On July 28, 2009, the board of directors declared a cash dividend of \$0.24 per common share payable on or about August 28, 2009 to shareholders of record as of August 14, 2009.

Results of Operations

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Net Interest Revenue and Net Interest Margin

Net interest revenue totaled \$175.6 million for the second quarter of 2009, up \$16.6 million or 10% over the second quarter of 2008 and \$5.7 million over the first quarter of 2009. The increase in net interest revenue over the second quarter of 2008 was due primarily to growth in average earning assets. Improvement in net interest margin also contributed to the growth in net interest revenue.

Average earning assets for the second quarter of 2009 increased \$1.6 billion or 9% compared to the second quarter of 2008, primarily due to a \$1.6 billion increase in average securities. Average available for sale securities, which consist largely of U.S. government agency issued mortgage-backed securities, increased \$1.4 billion. We purchase securities to supplement earnings, especially during periods of declining loan demand, and to manage the Company's interest rate risk. Average loans, net of allowance for loan losses, decreased \$146 million compared to the second quarter of 2008 primarily due to growth in residential mortgage loans offset by decreases in commercial, commercial real estate and consumer loans due to reduced customer demand as a result of current economic conditions.

Growth in average earning assets was funded primarily by a \$914 million increase in average deposits and borrowed funds and a \$583 million decrease in average margin assets held as part of our customer derivatives programs. Average deposits increased \$2.0 billion over the second quarter of 2008, partially offset by \$1.1 billion decrease in average borrowed funds. Average time deposits increased \$1.0 billion compared with the second quarter of 2008. Average demand deposits increased \$549 million and average interest-bearing transaction accounts increased \$434 million over the second quarter of 2008.

Average earning assets for the second quarter of 2009 increased \$205 million compared to the first quarter of 2009, primarily due to a \$542 million increase in average securities, offset by a \$402 million decrease in average loans, net of allowance for loan losses. Growth in average securities was due to both additional purchases of U.S. government agency issued mortgage-backed securities and increases in the fair value of securities held by the Company. Average outstanding loans decreased primarily due to lower outstanding commercial and consumer loan balances due to reduced customer demand as a result of current economic conditions. Residential mortgage loans, excluding mortgage loans held for sale, increased \$43 million due to activity stimulated by government actions to lower mortgage interest rates. Average deposits increased \$479 million compared with the first quarter of 2009, including a \$319 million increase in average demand deposits, a \$243 million increase in average interest-bearing transaction accounts, offset by a \$91 million decrease in average time deposits. Average funds purchased, repurchase agreements and other borrowed funds decreased \$452 million from the first quarter of 2009.

Net interest margin was 3.55% for the second quarter of 2009, 3.47% for the first quarter of 2009 and 3.44% for the second quarter of 2008.

The cost of interest-bearing liabilities was 1.31% for the second quarter of 2009, down 116 basis points from the second quarter of 2008. The cost of interest bearing deposits decreased 101 basis points to 1.49% and the cost of funds purchased and other borrowings decreased 157 basis points to 0.86%. The cost of interest-bearing liabilities for the second quarter of 2009 was also down 19 basis points from the first quarter of 2009. The cost of interest-bearing deposits decreased 27 basis points and the cost of funds purchased and other borrowings decreased 5 basis points. The benefit to the net interest margin from earning assets funded by non-interest bearing liabilities was 21 basis points in the second quarter of 2009 compared with 30 basis points in the second quarter of 2008 and 22 basis points in the preceding quarter.

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The tax-equivalent yield on earning assets was 4.65% for the second quarter of 2009, down 96 basis points from the second quarter of 2008. Loan yields decreased 116 basis points from the second quarter of 2008 to 4.64%. The securities portfolio yield was 4.54%, down 60 basis points over the second quarter of 2008. Our securities re-price as cash flow received is reinvested at current market rates. The resulting change in yield on the securities portfolio

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occurs more slowly and may not immediately move in the same direction as changes in market rates. The tax-equivalent yield on earning assets for the second quarter of 2009 was down 10 basis points from the first quarter of 2009. Yield on the securities portfolio dropped by 42 basis points while yield on the loan portfolio increased by 8 basis points.

Management regularly models the effects of changes in interest rates on net interest revenue. Based on this modeling, we expect net interest revenue to increase slightly over a one-year forward looking period. However, other factors such as loan spread compression, deposit product mix, the overall balance sheet composition and the previously noted widening of the spread between LIBOR and the federal funds rate may affect this general expectation.

Our overall objective is to manage the Company's balance sheet to be relatively neutral to changes in interest rates. Approximately two-thirds of our commercial and commercial real estate loan portfolios are either variable rate or fixed rate that will re-price within one year. These loans are funded primarily by deposit accounts that are either non-interest bearing, or that re-price more slowly than the loans. The result is a balance sheet that would be asset sensitive, which means that assets generally re-price more quickly than liabilities. Among the strategies that we use to achieve a relatively rate-neutral position, we purchase fixed-rate, mortgage-backed securities to offset the short-term nature of the majority of the Company's funding sources. The liability-sensitive nature of this strategy provides an offset to the asset-sensitive characteristics of our loan portfolio. We also use derivative instruments to manage our interest rate risk. Interest rate swaps with a combined notional amount of \$435 million convert certain fixed rate liabilities to floating rate based on LIBOR. The purpose of these derivatives is to position our balance sheet to be relatively neutral to changes in interest rates. Net interest revenue increased \$3.9 million in the second quarter of 2009, \$4.3 million in the first quarter of 2009, \$1.7 million in the second quarter of 2008 from periodic settlements of these contracts. This increase in net interest revenue contributed 8 basis points to net interest margin in the second quarter of 2009, 9 basis points to net interest margin in the first quarter of 2009, and 4 basis points to the second quarter of 2008. These derivative contracts are carried on the balance sheet at fair value. Changes in the fair value of these contracts are reported in income as derivatives gains or losses.

The effectiveness of these strategies is reflected in the overall change in net interest revenue due to changes in interest rates as shown in the following table and in the interest rate sensitivity projections as shown in the Market Risk section of this report.

 Table 1 - Volume / Rate Analysis
 (In thousands)

| | Three Months Ended June 30, 2009 / 2008 | Six Months Ended June 30, 2009 / 2008 |
|-------------------|--|--|
| Change Due To (1) | (1) | (1) |

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| | Change | Volume | Yield / Rate | Change | V |
|--|-----------|-----------|-----------------|-----------|----|
| Tax-equivalent interest revenue: | | | | | |
| Securities | \$ 4,631 | \$ 14,654 | \$ (10,023) | \$ 16,529 | \$ |
| Trading securities | (284) | 503 | (787) | (698) | |
| Loans | (33,699) | 2,303 | (36,002) | (87,236) | 1 |
| Funds sold and resell agreements | (341) | (116) | (225) | (1,151) | |
| Total | (29,693) | 17,344 | (47,037) | (72,556) | 4 |
| Interest expense: | | | | | |
| Transaction deposits | (14,393) | (2,375) | (12,018) | (41,151) | (|
| Savings deposits | (44) | 6 | (50) | (173) | |
| Time deposits | (6,574) | 8,180 | (14,754) | (15,907) | 1 |
| Federal funds purchased and repurchase agreements | (13,185) | (2,309) | (10,876) | (34,009) | (|
| Other borrowings | (11,657) | (1,164) | (10,493) | (20,311) | |
| Subordinated debentures | (189) | 9 | (198) | (22) | |
| Total | (46,042) | 2,347 | (48,389) | (111,573) | |
| Tax-equivalent net interest revenue | 16,349 | 14,997 | 1,352 | 39,017 | 3 |
| Change in tax-equivalent adjustment | 292 | | | 341 | |
| Net interest revenue | \$ 16,641 | | | \$ 39,358 | |

(1) Changes attributable to both volume and yield/rate are allocated to both volume and yield/rate on an equal basis

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Other Operating Revenue

Other operating revenue was \$128 million for the second quarter of 2009 compared to \$54 million for the second quarter of 2008. The second quarter of 2008 included a \$60.7 million charge to write down SemGroup LP derivative contracts as a result of SemGroup LP's bankruptcy filing. Excluding SemGroup LP items, other operating revenue increased \$14.8 million or 12% over the second quarter of 2008. Excluding SemGroup LP items, fees and commissions revenue increased \$619 thousand or 1% compared with the second quarter of 2008. Net gains on securities, derivatives and other assets increased \$14.2 million over the second quarter of 2008. Other operating revenue increased \$2.9 million over the first quarter of 2009, including a \$1.6 million increase in fees and commissions revenue and a \$1.3 million increase in net gains on securities, derivatives and other assets.

Fees and commissions revenue

Diversified sources of fees and commissions revenue are a significant part of our business strategy and represented 41% of total revenue, excluding provision for credit losses and gains and losses on asset sales, securities and derivatives, for the second quarter of 2009. We believe that a variety of fee revenue sources provide an offset to changes in interest rates, values in the equity markets, commodity prices and consumer spending, all of which can be volatile. We expect continued growth in other operating revenue through offering new products and services and by expanding penetration into markets outside of Oklahoma. However, current and future economic conditions, increased competition and saturation in our existing markets could affect the rate of future increases.

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Table 2 - Other Operating Revenue
(In thousands)

| | Three Months Ended June 30, | | Increase (Decrease) | % Increase (Decrease) | Three Mo Ended March 31, |
|---|--------------------------------|------------------|------------------------|--------------------------|--------------------------------|
| | 2009 | 2008 | | | |
| Brokerage and trading revenue | \$ 21,794 | \$ (35,462) | \$57,256 | 161% | \$ |
| Transaction card revenue | 27,533 | 25,786 | 1,747 | 7% | |
| Trust fees and commissions | 16,860 | 20,940 | (4,080) | (19%) | |
| Deposit service charges and fees | 28,421 | 30,199 | (1,778) | (6%) | |
| Mortgage banking revenue | 19,882 | 8,203 | 11,679 | 142% | |
| Bank-owned life insurance | 2,418 | 2,658 | (240) | (9%) | |
| Margin asset fees | 68 | 4,460 | (4,392) | (98%) | |
| Other revenue | 6,124 | 6,965 | (841) | (12%) | |
| Total fees and commissions | 123,100 | 63,749 | 59,351 | 93% | 1 |
| Gain (loss) on other assets | 973 | (1,149) | 2,122 | N/A | |
| Gain (loss) on derivatives, net | (1,037) | (2,961) | 1,924 | N/A | (|
| Gain on available for sale securities | 16,670 | 2,276 | 16,394 | N/A | 2 |
| Loss on mortgage hedge securities | (10,199) | (5,518) | (4,681) | N/A | (|
| Gain (loss) on securities, net | 6,471 | (5,242) | 11,713 | N/A | |
| Total other-than-temporary impairment | (1,263) | - | (1,263) | N/A | (5 |
| Portion of loss recognized in other comprehensive income | 279 | - | 279 | N/A | (3 |
| Net impairment losses recognized in earnings | (1,542) | - | (1,542) | N/A | (1 |
| Total other operating revenue | \$ 127,965 | \$ 54,397 | \$73,568 | 135% | \$12 |
| Gain (loss) on change in fair value of mortgage servicing rights | \$ 7,865 | \$ (767) | \$8,632 | N/A | \$ |

Certain percentage increases (decreases) in non-fees and commissions revenue are not meaningful for comparison purposes based on the nature of the item.

Brokerage and trading revenue, excluding SemGroup LP items, decreased \$1.5 million or 7% over the second quarter of 2008. Securities trading increased \$2.5 million or 22% over the second quarter of 2008. Increased

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mortgage lending activity increased the level of securities transactions by our mortgage banking customers. Customer hedging revenue decreased \$4.4 million compared to the second quarter of 2008. Low commodity prices continued into the second quarter and reduced the level of customer hedging activity compared to the second quarter of 2008.

Brokerage and trading revenue decreased \$2.9 million compared with the first quarter of 2009, including a \$1.8 million decline in other institutional trading

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fees as volatility declined in the second quarter of 2009, a decrease of \$1.2 million in investment banking revenue related to non-recurring commercial syndication fees in the first quarter of 2009 and a \$910 thousand reduction in securities transactions by customers as refinancing activity began to slow in the second quarter of 2009. Decreases were offset by a \$568 thousand increase in derivative fee income and a \$504 thousand increase in retail brokerage fees.

Transaction card revenue depends largely on the volume and amount of transactions processed, the number of ATM locations and the number of merchants served. Transaction card revenue increased \$1.7 million or 7% over the prior year primarily due to higher ATM network revenue. Transaction card revenue increased \$2.1 million over the first quarter of 2009, primarily due to a \$1.3 million increase in ATM network revenue and \$543 thousand increase in check card revenue.

Trust fees declined \$4.1 million or 19% compared to the prior year. In the second quarter of 2009, approximately \$1.0 million of fees related to administration of the Cavanal Hill Funds and our cash management sweep fund were voluntarily waived in order to maintain positive yields on these funds in the current low short-term interest rate environment. The remaining decline is primarily due to decreases in the fair value of all trust assets administered by the Company, which is the basis for a significant portion of trust fees and commissions revenue. The decline in the fair value of trust assets was primarily due to current market conditions. The fair value of trust assets administered by the Company totaled \$29.2 billion at June 30, 2009 compared to \$34.4 billion at June 30, 2008 and \$28.7 billion at March 31, 2009.

Deposit service charges and fees were primarily impacted by a \$1.1 million or 6% decrease in overdraft fees due to lower transaction volumes and a \$466 thousand or 5% decrease in commercial account service charge revenue compared with the second quarter of 2008. Commercial account service charge revenue decreased during the second quarter of 2009 due to an increased earnings credit. The earnings credit, which provides a non-cash method for commercial customers to avoid incurring charges for deposit services, increases as commercial demand deposit account balances increase. In the current low interest rate environment and with the unlimited FDIC insurance coverage on such balances, average commercial demand deposit account balances were up \$549 million over the second quarter of 2008.

Deposit service charges and fees increased \$1.0 million compared to the first quarter of 2009 primarily due to a \$1.8 million increase in overdraft fees, offset by a decrease of \$657 thousand in commercial account service charge revenue. Overdraft fees are generally lower in the first quarter of each year due to seasonal factors.

Mortgage banking revenue increased \$11.7 million compared to the second quarter of 2008 and \$1.4 million compared to the first quarter of 2009. Revenue from originating and marketing mortgage loans increased \$11.1 and \$1.1 million compared to the second quarter of 2008 and the first quarter of 2009, respectively. Mortgage loans originated for sale in the secondary market totaled \$1.0 billion for the second quarter of 2009, \$709 million for the first quarter of 2009 and \$289 million in the second quarter of 2008. Increase in mortgage loan originations are primarily due to government initiatives to lower national mortgage interest rates. Mortgage loan servicing revenue totaled \$4.8 million for the second quarter of 2009, \$4.6 million for the first quarter of 2009 and \$4.3 million for the second quarter of 2008. The outstanding principal balance of mortgage loans serviced for others totaled \$6.1 billion at June 30, 2009, \$5.5 billion at March 31, 2009 and \$5.1 billion at June 30, 2008. Growth in mortgage loans serviced for others is due to retaining mortgage servicing rights from mortgage loans originated. No mortgage loan servicing rights were purchased in 2008 or 2009.

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Margin assets which are held primarily as part of the Company's customer derivatives programs averaged \$179 million for the second quarter of 2009 compared with \$762 million for the second quarter of 2008. The decrease in revenue earned on margin assets is offset by an increase in net interest revenue due to lower costs to fund the margin assets.

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Net gains on securities, derivatives and other assets

Mortgage hedge securities held as an economic hedge of the changes in fair value of mortgage servicing rights are carried at fair value. Changes in fair value of these securities are recognized in earnings as they occur. For the second quarter of 2009, losses on mortgage hedge securities of \$10.2 million were partially offset with a gain on the change in the fair value of mortgage servicing rights of \$7.9 million.

The Company recognized \$16.7 million of gains on sales of \$1.2 billion of available for sale securities in the second quarter of 2009. These securities were purchased at deep discounts near the beginning of the recent market disruption. In general, securities sold were low coupon mortgage-backed securities. These were replaced with higher coupon securities that will have superior future yields. The Company intends to sell an additional \$91 million of similar securities after June 30. The current value of these securities was below their amortized cost and the Company recognized \$1.3 million in other-than-temporary impairment charges on these securities during the second quarter of 2009.

The Company recognized an additional other-than-temporary impairment loss on certain mortgage-backed securities of \$279 thousand in earnings during the second quarter of 2009. The Company recognized an other-than-temporary impairment loss on these mortgage-backed securities of \$7.0 million in the first quarter of 2009. Other-than-temporary impairment of these mortgage-backed securities was due to declines in the projected cash flows.

The Company also recognized an \$8.0 million other-than-temporary impairment in the first quarter of 2009 on a preferred stock that was downgraded below investment grade by at least one of the nationally recognized rating agencies. No other-than-temporary impairment losses were recognized on preferred stocks in the second quarter of 2009 and no other-than-temporary impairment was recognized in the second quarter of 2008.

Net gains or losses on derivatives consist of fair value adjustments of all derivatives used to manage interest rate risk and certain liabilities the Company has elected to carry at fair value. Derivative instruments generally consist of interest rate swaps where the Company pays a variable rate based on LIBOR and receives a fixed rate. The fair value of these swaps generally decrease in value as interest rates rise resulting in a loss to the Company and increase in value as interest rates fall resulting in a gain to the Company. Certain certificates of deposit have been designated as reported at fair value. This determination is made when the certificates of deposit are issued based on the Company's intent to swap the interest rate on the certificates from a fixed rate to a LIBOR-based variable rate. The fair value of these fixed-rate certificates of deposit generally increases and the Company recognizes a loss as interest rates fall. The fair value of these fixed-rate certificates of deposit generally decreases in value and the Company recognizes a gain as interest rates rise.

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Other Operating Expense

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Other operating expense increased \$16.5 million or 10% compared with the second quarter of last year. Excluding changes in the fair value of mortgage servicing rights, other operating expense increased \$25.1 million or 16%. Personnel expense increased \$6.6 million or 7% compared with the second quarter of 2008 and non-personnel expense, excluding changes in the fair value of mortgage servicing rights, increased \$18.5 million or 27% due largely to a \$15.1 million increase in FDIC assessments.

Table 3 - Other Operating Expense
(In thousands)

| | Three Months Ended June 30, | | Increase (Decrease) | % | March 31, 2009 | I (D) |
|---|--------------------------------|-----------|------------------------|----------|-------------------|----------|
| | 2009 | 2008 | | | | |
| Regular compensation | \$ 58,573 | \$54,024 | \$ 4,549 | 8% | \$54,976 | |
| Incentive compensation: | | | | | | |
| Cash-based | 20,427 | 19,503 | 924 | 5% | 20,586 | |
| Stock-based | 2,443 | 2,760 | (317) | (11%) | 1,409 | |
| Total incentive compensation | 22,870 | 22,263 | 607 | 3% | 21,995 | |
| Employee benefits | 14,748 | 13,310 | 1,438 | 11% | 15,656 | |
| Total personnel expense | 96,191 | 89,597 | 6,594 | 7% | 92,627 | |
| Business promotion | 4,569 | 5,777 | (1,208) | (21%) | 4,428 | |
| Professional fees and services | 7,363 | 6,973 | 390 | 6% | 6,512 | |
| Net occupancy and equipment | 15,973 | 15,100 | 873 | 6% | 16,258 | |
| Insurance | 5,898 | 2,626 | 3,272 | 125% | 5,638 | |
| FDIC special assessment | 11,773 | - | 11,773 | N/A | - | |
| Data processing & communications | 20,452 | 19,523 | 929 | 5% | 19,306 | |
| Printing, postage and supplies | 4,072 | 4,156 | (84) | (2%) | 4,571 | |
| Net (gains) losses on operating expenses of repossessed assets | 996 | (229) | 1,225 | 535% | 1,806 | |
| Amortization of intangible assets | 1,686 | 1,885 | (199) | (11%) | 1,686 | |
| Mortgage banking costs | 9,336 | 6,054 | 3,282 | 54% | 7,467 | |
| Change in fair value of mortgage servicing rights | (7,865) | 767 | (8,632) | (1,125%) | (1,955) | |
| Other expense | 5,326 | 7,039 | (1,713) | (24%) | 7,450 | |
| Total other operating expense | \$175,770 | \$159,268 | \$ 16,502 | 10% | \$165,794 | |
| Number of employees (full-time equivalent) | 4,434 | 4,137 | 297 | 7% | 4,374 | |

Personnel expense

Regular compensation expense, which consists of salaries and wages, overtime pay and temporary personnel costs, increased \$4.5 million or 8% over the second quarter of 2008 primarily due to head count and standard annual merit increases.

Incentive compensation increased \$607 thousand or 3% compared to the second quarter of 2008. Cash-based incentive compensation are either intended to provide current rewards to employees who generate long-term business opportunities to the Company based on growth in loans, deposits, customer

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relationships and other measurable metrics or intended to compensate employees with commissions on completed transactions. The increase in cash-based incentive compensation over the second quarter of 2008 included a \$757 thousand increase in commissions and incentives related to brokerage and trading revenue, partially offset by net decreases in all other cash-based

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incentive compensation.

The Company also provides stock-based incentive compensation plans. Stock-based compensation plans include both equity and liability awards. Compensation expense related to liability awards increased \$101 thousand compared with the second quarter of 2008 due to changes in the market value of BOK Financial common stock and other investments. The market value of BOK Financial common stock increased \$4.00 per share in the second quarter of 2009 and increased \$1.22 per share in the second quarter of 2008. Compensation expense for equity awards decreased \$418 thousand compared with the second quarter of 2008. Expense for equity awards is based on the grant-date fair value of the awards and is unaffected by subsequent changes in fair value.

Compared to the second quarter of 2008, employee benefit expense increased primarily due to increased expenses related to payroll taxes, employee retirement plans and medical insurance costs. Medical insurance costs were up \$531 thousand or 14%. The Company self-insures a portion of its employee health care coverage and these costs may be volatile.

Personnel expense increased \$3.6 million compared with the first quarter of 2009 primarily due to annual merit increases in regular compensation costs and headcount. The Company generally awards annual merit increases effective April 1st for a majority of its staff.

Non-personnel operating expenses

Non-personnel operating expenses, excluding changes in the fair value of mortgage servicing rights, increased \$18.5 million compared to the second quarter of 2008 primarily due to the \$11.8 million FDIC insurance special assessment, a \$3.2 million increase in regular FDIC insurance premiums related to previously announced increases in deposit insurance premiums and a \$3.3 million increase in mortgage banking costs. Growth in non-personnel operating expense was partially offset by a \$1.2 million decrease in business promotion expense primarily due to timing. Growth in mortgage banking costs included the effects of actual loan prepayments on mortgage servicing rights, provision for losses on mortgage loans sold with recourse and other costs related to increased production volume. In addition, net losses and operating expenses of repossessed assets increased \$1.2 million compared to the second quarter of 2008. Real estate and other repossessed assets totaled \$75 million at June 30, 2009 compared to \$21 million at June 30, 2008.

Non-personnel operating expenses, excluding changes in the fair value of mortgage servicing rights, increased \$12.3 million compared to the first quarter of 2009 primarily due to the \$11.8 million FDIC insurance special assessment and higher mortgage banking costs. Net losses on repossessed assets decreased by \$810 thousand compared to the first quarter of 2009.

Income Taxes

Income tax expense was \$28.3 million or 35% of book taxable income for the second quarter of 2009 compared with an income tax benefit of \$2.9 million or 55% of book taxable loss for the second quarter of 2008 and income tax expense of \$28.8 million or 34% of book taxable income for the first quarter of 2009. The effective tax rate for the second quarter of 2008 includes adjustments to

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estimated income tax expense due to the loss incurred in the second quarter of 2008.

BOK Financial operates in numerous jurisdictions, which requires judgment regarding the allocation of income, expense and earnings under various laws and regulations of each of these taxing jurisdictions. Each jurisdiction may audit our tax returns and may take different positions with respect to these allocations. The reserve for uncertain tax positions was approximately \$13 million at June 30, 2009 and was largely unchanged from December 31, 2008.

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Lines of Business

BOK Financial operates three principal lines of business: commercial banking, consumer banking and wealth management. Our principal lines of business have been re-defined from the previous year to better present the Company's organization as it has grown in markets outside of Oklahoma. The prior year information has been revised for consistent presentation. Commercial banking includes lending, treasury and cash management services and customer risk management products to small businesses, middle market and larger commercial customers. Commercial banking also includes the TransFund network. Consumer banking includes retail lending and deposit services, all mortgage banking activities and our indirect automobile lending products. Wealth management provides fiduciary services, brokerage and trading, private financial services and investment advisory services in all markets.

In addition to its lines of business, BOK Financial has a funds management unit. The primary purpose of this unit is to manage the Company's overall liquidity needs and interest rate risk. Each line of business borrows funds from and provides funds to the funds management unit as needed to support their operations. Operating results for Funds Management and Other include the effect of interest rate risk positions and risk management activities, securities gains and losses including impairment charges, the provision for credit losses in excess of net loans charged off, tax planning strategies and certain executive compensation costs that are not attributed to the lines of business. Funds Management and Other also included the FDIC special assessment charge in the second quarter of 2009. Regular increases in FDIC insurance assessments are charged to the business units.

BOK Financial allocates resources and evaluates performance of its lines of business after allocation of funds, certain indirect expenses, taxes based on statutory rates, actual net credit losses and capital costs. The cost of funds borrowed from the funds management unit by the operating lines of business is transfer priced at rates that approximate market for funds with similar duration. Market is generally based on the applicable LIBOR or interest rate swap rates, adjusted for prepayment risk. This method of transfer-pricing funds that support assets of the operating lines of business tends to insulate them from interest rate risk.

The value of funds provided by the operating lines of business to the funds management unit is based on applicable Federal Home Loan Bank advance rates. Deposit accounts with indeterminate maturities, such as demand deposit accounts and interest-bearing transaction accounts, are transfer-priced at a rolling average based on expected duration of the accounts. The expected duration ranges from 30 days for certain rate-sensitive deposits to five years.

Economic capital is assigned to the business units by a capital allocation model that reflects management's assessment of risk. This model assigns capital based upon credit, operating, interest rate and market risk inherent in our business lines and recognizes the diversification benefits among the units. The level of assigned economic capital is a combination of the risk taken by each business

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line, based on its actual exposures and calibrated to its own loss history where possible. Average invested capital includes economic capital and amounts we have invested in the lines of business.

As shown in the following table, net income attributable to our lines of business decreased \$7.5 million or 23% compared to the second quarter of 2008. The decrease was due primarily to decreased transfer pricing credit provided to business units in the second quarter of 2009 compared to the second quarter of 2008, lower fee revenue and higher operating costs in certain units. Lower interest rates decrease the transfer pricing credit provided to business units that generate lower-costing funds for the Company. This tends to shift revenue from units that provide funds to the Company, such as consumer banking. Total net interest revenue (expense) recognized by the Funds Management unit increased to \$1.0 million during the second quarter of 2009 from \$(4.0) million in the second quarter of 2008 due largely to changes in the transfer pricing credit. Net income of the Funds Management unit was also reduced by the FDIC special assessment of \$11.8 million during the second quarter of 2009. For the second quarter of 2008, Funds management and other includes the \$60.7 million charge to writedown the SemGroup LP derivatives to estimated fair value.

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Table 4 - Net Income (Loss) by Line of Business
(In thousands)

| | Three months ended June 30, 2009 | 2008 | Six months 2009 |
|----------------------------|-------------------------------------|------------|--------------------|
| Commercial banking | \$ 17,719 | \$ 17,413 | \$ 32,850 |
| Consumer banking | 5,320 | 6,709 | 14,803 |
| Wealth management | 1,690 | 8,092 | 7,195 |
| Subtotal | 24,729 | 32,214 | 54,848 |
| Funds management and other | 27,386 | (33,375) | 52,299 |
| Total | \$ 52,115 | (\$ 1,161) | \$107,147 |

Commercial Banking

Commercial banking contributed \$17.7 million and \$17.4 million to consolidated net income for the second quarters of 2009 and 2008, respectively. Commercial banking net income was reduced by pre-tax charges for credit losses of \$22.2 million in 2009 and \$34.6 million in 2008. Credit losses in 2008 included \$26.0 million related to SemGroup LLP. Other operating revenue decreased \$8.4 million and net interest revenue decreased \$1.5 million.

Table 5 Commercial Banking
(Dollars in Thousands)

| | Three Months ended June 30, | | Increase | Six Months end |
|-------------------------------------|-----------------------------|------------|-------------|----------------|
| | 2009 | 2008 | (Decrease) | 2009 |
| NIR (expense) from external sources | \$ 87,016 | \$ 114,479 | \$ (27,463) | \$ 172,615 |
| NIR (expense) from internal sources | (13,252) | (39,254) | 26,002 | (25,952) |
| Total net interest revenue | 73,764 | 75,225 | (1,461) | 146,663 |
| Other operating revenue | 33,837 | 42,258 | (8,421) | 67,261 |

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| | | | | |
|--|-----------|-----------|----------|-----------|
| Operating expense | 56,506 | 54,846 | 1,660 | 110,239 |
| Net loans charged off | 22,155 | 34,602 | (12,447) | 48,796 |
| Gain on financial instruments, net | - | - | - | - |
| Gain (loss) on repossessed assets, net | 59 | 464 | (405) | (1,125) |
| ----- | | | | |
| Income before taxes | 28,999 | 28,499 | 500 | 53,764 |
| Federal and state income tax | 11,280 | 11,086 | 194 | 20,914 |
| ----- | | | | |
| Net income | \$ 17,719 | \$ 17,413 | \$ 306 | \$ 32,850 |
| ----- | | | | |

| | | | | |
|---|--------------|--------------|--------------|--------------|
| Average assets | \$12,539,330 | \$13,002,607 | \$ (463,277) | \$12,686,690 |
| Average loans | 9,436,325 | 9,673,709 | (237,384) | 9,618,102 |
| Average deposits | 5,234,401 | 4,495,339 | 739,062 | 4,993,078 |
| Average invested capital | 1,037,370 | 1,076,710 | (39,340) | 1,056,920 |
| Return on average assets | 0.57% | 0.54% | 3 b.p. | 0.55% |
| Return on invested capital | 6.85 | 6.50 | 0.35 | 6.27 |
| Efficiency ratio | 52.51 | 46.68 | 5.83 | 51.53 |
| Net charge-offs (annualized) to average loans | 0.94 | 1.43 | (0.49) | 0.96 |

Average earning assets decreased \$421 million or 4% primarily due to a \$238 million decrease in loans and \$196 million decrease in funds sold and resell agreements. The impact of this decrease was largely offset by improving loan spreads. Decreases in average earning assets combined with changes in the internal transfer pricing credit to reduce net interest revenue by \$1.5 million.

Other operating revenue decreased \$8.4 million compared to the second quarter of 2008, primarily due to declines in energy derivative activity and their associated fees due to low commodity prices. Operating expenses were up \$1.6

million compared to the second quarter of 2008 largely due to increased FDIC insurance expenses as a result of an increase in deposits balances and the regular assessment rate. Repossession expenses were also up over the second quarter of 2008. The increase in net loans charged off was due primarily to increased losses on commercial real estate loans.

The average outstanding balance of loans attributed to commercial banking was \$9.4 billion for the second quarter of 2009, down \$237 million or 2% over the second quarter of 2008. Energy loans averaged \$1.9 billion, an increase of \$196 million or 11% over the first quarter of 2008. Commercial real estate loans of \$1.7 billion decreased \$16 million or 1% over the first quarter of 2008. Average commercial and industrial loans of \$3.1 billion were down \$249 million or 7% over the second quarter of 2009. Agricultural loans decreased \$99 million or 35% compared to the second quarter of 2008 to \$185 million. Small business loans averaged \$1.8 billion, a decrease of \$444 million or 20% over the second quarter of 2008.

Average deposits attributed to commercial banking were \$5.2 billion for the second quarter of 2009, up \$739 million or 16% over the second quarter of 2008. Treasury services balances increased \$178 million or 14% and balances attributed to our commercial and industrial customers increased \$506 million or 38%. Balances attributed to our energy customers increased by \$30 million or 8% and balances associated with our commercial real estate customers increased slightly by \$8 million or 3%. Average balances attributed to our small business customers declined slightly by \$13 million or 1% compared to the second quarter of 2008.

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Consumer Banking

Consumer banking services are provided through four primary distribution channels: traditional branches, supermarket branches, the 24-hour ExpressBank call center and online internet banking. Consumer banking contributed \$5.3 million to consolidated net income for the second quarter of 2009, down \$1.4 million compared to the second quarter of 2008.

Table 6 Consumer Banking
(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months e 2009 |
|---|-----------------------------|------------------|------------------------|----------------------|
| | 2009 | 2008 | | |
| NIR (expense) from external sources | \$ 12,878 | \$ 9,144 | \$ 3,734 | \$ 25,200 |
| NIR (expense) from internal sources | 21,463 | 28,656 | (7,193) | 46,565 |
| <hr/> | | | | |
| Total net interest revenue | 34,341 | 37,800 | (3,459) | 71,765 |
| Other operating revenue | 49,632 | 38,603 | 11,029 | 94,917 |
| Operating expense | 64,759 | 55,577 | 9,182 | 126,388 |
| Net loans charged off | 8,153 | 3,562 | 4,591 | 13,736 |
| Increase (decrease) in fair value of mortgage service rights | 7,865 | (767) | 8,632 | 9,820 |
| Loss on financial instruments, net | (10,199) | (5,518) | (4,681) | (12,317) |
| Gain (loss) on repossessed assets, net | (20) | 2 | (22) | 166 |
| <hr/> | | | | |
| Income before taxes | 8,707 | 10,981 | (2,274) | 24,227 |
| Federal and state income tax | 3,387 | 4,272 | (885) | 9,424 |
| <hr/> | | | | |
| Net income | \$ 5,320 | \$ 6,709 | (\$ 1,389) | \$ 14,803 |
| <hr/> | | | | |
| Average assets | \$8,766,518 | \$7,987,610 | \$778,908 | \$8,626,205 |
| Average loans | 2,633,624 | 2,540,891 | 92,733 | 2,635,012 |
| Average deposits | 6,156,665 | 5,690,423 | 466,242 | 6,051,901 |
| Average invested capital | 261,410 | 231,610 | 29,800 | 249,130 |
| Return on average assets | 0.24% | 0.38% | (14 bp) | 0.34% |
| Return on invested capital | 8.16 | 11.65 | (3.49) | 11.98 |
| Efficiency ratio | 77.12 | 72.74 | 4.38 | 75.83 |
| Net charge-offs (annualized) to average loans | 1.24 | 0.56 | 0.68 | 1.04 |
| Mortgage loans funded | \$ 1,023,272 | \$ 288,937 | \$734,335 | \$ 1,731,833 |
| <hr/> | | | | |
| | June 30, 2009 | June 30, 2008 | Increase (Decrease) | |
| <hr/> | | | | |
| Banking locations | 197 | 193 | 4 | |
| Mortgage loan servicing portfolio | \$6,082,501 | \$5,075,285 | \$1,007,216 | |

Net interest revenue from consumer banking activities decreased \$3.5 million or 9% over the second quarter of 2008. Average earning assets increased \$328 million or 12% from the second quarter of 2008 due to increases in mortgage hedge securities held as an economic hedge of our mortgage servicing rights, loans and funds sold to the funds management unit. The favorable impact of this growth was offset by a \$6.6 million decrease related to lower internal transfer

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pricing credit provided to the consumer banking segment for deposits sold to our funds management unit.

Other operating revenue increased \$11.0 million or 29% over the second quarter of 2008 primarily due to increased mortgage banking revenue. Loan refinancing volumes were up due to government initiatives to lower national mortgage interest rates. Operating expenses increased \$9.2 million or 17% over the second quarter of 2008, including a \$4.4 million increase in personnel cost due to branch expansion in Arizona, Colorado and Texas compared to the second quarter of 2008. Mortgage banking expenses increased \$2.7 million due to the effect of accelerated actual loan repayments on the value of our mortgage servicing rights. FDIC insurance premiums grew \$1.5 million primarily due to increased deposits balances and FDIC insurance regular assessment rates. In addition, operating expenses increased due to branch expansion in Arizona, Colorado, and Texas.

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Net loans charged off totaled \$8.2 million in the second quarter of 2009 and \$3.6 million in the second quarter of 2008. Net indirect automobile loans charged-off increased \$512 thousand and net other consumer loans charged off increased \$775 thousand compared with the second quarter of 2008.

Our Consumer Banking division originates, markets and services conventional and government-sponsored mortgage loans for all of our geographical markets. During the second quarter of 2009, \$1.0 billion of mortgage loans were funded compared to \$289 million funded in the second quarter of 2008. Approximately 57% of our mortgage loans funded were in the Oklahoma market 11% in the Texas market and 10% in the Colorado market. Revenue from mortgage loan origination and marketing activities totaled \$15.1 million in the second quarter of 2009 and \$3.9 million in the second quarter of 2008. We also service \$6.8 billion of mortgage loans, including \$778 million of loans serviced for affiliated entities. Approximately 95% of the mortgage loans serviced were to borrowers in our primary geographical market areas. Mortgage loan servicing revenue totaled \$4.8 million in the second quarter of 2009 and \$4.3 million in the second quarter of 2008.

Changes in fair value of our mortgage loan servicing rights, net of economic hedge, decreased consumer banking net income by \$2.3 million in the second quarter of 2009 compared with a decrease in net income of \$6.3 million in the second quarter of 2008. Changes in the fair value of mortgage servicing rights and securities held as an economic hedge are due to movement in interest rates, actual and anticipated loan prepayment speeds and related factors.

The interest rate sensitivity of our mortgage servicing rights and securities held as an economic hedge is modeled over a range of +/- 50 basis points. At June 30, 2009, a 50 basis point increase in mortgage interest rates is expected to decrease the fair value of our mortgage servicing rights, net of economic hedging by \$136 thousand. A 50 basis point decrease in mortgage interest rates is expected to decrease the fair value of our mortgage servicing rights, net of economic hedging by \$4.3 million. Modeling changes in the value of our servicing rights due to changes in interest rates assumes stable relationships between mortgage commitment rates and discount rates and assumed prepayment speeds and actual prepayment speeds. Changes in market conditions can cause variations from these assumptions. These factors and others may cause changes in the value of our mortgage servicing rights to differ from our expectations.

Average consumer deposits in the second quarter of 2009 increased \$466 million or 8% over the second quarter of 2008. Average interest-bearing transaction accounts in the second quarter of 2009 were up \$58 million or 2% and average time deposits were up \$335 million or 13% compared to the second quarter of 2008. Average demand deposit accounts in the second quarter of 2009 increased \$73 million or 10% over the second quarter of 2008. Movement of funds among the

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various types of consumer deposits was largely based on interest rates and product features offered.

Wealth Management

Wealth Management contributed consolidated net income of \$1.7 million in the second quarter of 2009 compared to net income of \$8.1 million in the second quarter of 2008. The decrease in net income was due primarily to increased operating expenses, increased net loans charged off and lower other operating revenue.

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Table 7 Wealth Management
(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months ended | |
|---|-----------------------------|--------------|------------------------|------------------|------|
| | 2009 | 2008 | | 2009 | 2008 |
| NIR (expense) from external sources | \$ 5,661 | \$ 4,111 | \$ 1,550 | \$ 9,506 | |
| NIR (expense) from internal sources | 5,723 | 6,367 | (644) | 13,326 | |
| <hr style="border-top: 1px dashed black;"/> | | | | | |
| Total net interest revenue | 11,384 | 10,478 | 906 | 22,832 | |
| Other operating revenue | 38,556 | 40,485 | (1,929) | 79,829 | |
| Operating expense | 42,546 | 36,902 | 5,644 | 84,327 | |
| Net loans charged off | 4,629 | 809 | 3,820 | 6,558 | |
| Loss on financial instruments, net | - | (7) | 7 | - | |
| <hr style="border-top: 1px dashed black;"/> | | | | | |
| Income before taxes | 2,765 | 13,245 | (10,480) | 11,776 | |
| Federal and state income tax | 1,075 | 5,153 | (4,078) | 4,581 | |
| <hr style="border-top: 1px dashed black;"/> | | | | | |
| Net income | \$ 1,690 | \$ 8,092 | \$ (6,402) | \$ 7,195 | |
| <hr style="border-top: 1px dashed black;"/> | | | | | |
| Average assets | \$ 3,405,403 | \$ 2,409,979 | \$ 995,424 | \$3,362,535 | \$ |
| Average loans | 1,049,921 | 914,174 | 135,747 | 1,038,787 | |
| Average deposits | 3,024,808 | 2,006,781 | 1,018,027 | 2,977,227 | |
| Average invested capital | 216,180 | 202,430 | 13,750 | 209,440 | |
| Return on assets | 0.20% | 1.35% | (115 b.p.) | 0.43% | |
| Return on invested capital | 3.14 | 16.08 | (12.94) | 6.93 | |
| Efficiency ratio | 85.19 | 72.41 | 12.78 | 82.14 | |
| Net charge-offs (annualized) to average loans | 1.76 | 0.35 | 1.41 | 1.26 | |

| | June 30, 2009 | June 30, 2008 | Increase (Decrease) |
|--------------|------------------|------------------|------------------------|
| Trust assets | \$29,288,041 | \$34,433,874 | (5,145,833) |

Net interest revenue for the second quarter of 2009 increased \$906 thousand or 9% compared to second quarter of 2008 due to increases in average earning assets partially offset by lower internal transfer pricing credit. Earning assets of the Wealth Management unit consist primarily of funds sold to the Funds Management unit.

Other operating revenue declined \$1.9 million compared to the second quarter of 2008. Declines in trust fees and commissions due to fee waivers and decreases in

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the fair value of trust assets were partially offset by increased trading and brokerage fees. Operating expenses increased \$5.6 million compared to the second quarter of 2008 primarily related to higher personnel costs due to increased headcount and incentive compensation. Additional staffing has been added to increase penetration in markets outside of Oklahoma. Growth in non-personnel expenses was primarily due to increased FDIC insurance premiums as a result of increased deposit balances and an increase in the FDIC regular assessment rate in the second quarter of 2009 compared to the second quarter of 2008.

Growth in average assets was largely due to funds sold to the Funds Management unit. Funds provided by Wealth Management deposits, which are largely sold to the Funds Management unit, increased primarily due to an increase in non-traditional deposit products and continued movement of customer funds from managed money market products that are not on the Company's balance sheet, to deposits. Average deposits provided by the Wealth Management division increased \$1.0 billion in the second quarter of 2009 compared with the second quarter of 2008. Interest-bearing transaction accounts averaged \$1.8 billion for the second quarter of 2009, an increase of \$352 million or 24% over the second quarter of 2008. Average time deposits were \$956 million, up \$676 million or 242% over last year.

At June 30, 2009 and 2008, the Wealth Management line of business was responsible for trust assets with aggregate market values of \$29.3 billion and \$34.4 billion, respectively, under various fiduciary arrangements. The decrease in trust assets was primarily due to general market conditions. We have sole or joint discretionary authority over \$11.0

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billion of trust assets at June 30, 2009 compared to \$13.0 billion of trust assets at June 30, 2008. The fair value of non-managed assets was \$18.2 billion at June 30, 2009 and \$21.4 billion at June 30, 2008. The fair value of assets held in safekeeping totaled \$7.9 billion at June 30, 2009 and \$9.3 billion at June 30, 2008.

Geographical Market Distribution

The Company also secondarily evaluates performance by primary geographical market. Loans are generally attributed to geographical markets based on the location of the customer and may not reflect the location of the underlying collateral. Brokered deposits and other wholesale funds are not attributed to a geographical market. Funds management and other also include insignificant results of operations in locations outside our primary geographic regions.

Table 8 Net Income (Loss) by Geographic Region
(In Thousands)

| | Three Months ended June 30, 2009 | 2008 | Six Months 2009 |
|----------------------------|-------------------------------------|----------|--------------------|
| Oklahoma | \$ 27,310 | \$ 9,323 | \$ 52,355 |
| Texas | 2,276 | 12,369 | 9,084 |
| New Mexico | 1,453 | 3,931 | 4,064 |
| Arkansas | 2,628 | 2,588 | 6,336 |
| Colorado | 436 | 3,336 | (1,437) |
| Arizona | (10,987) | 238 | (17,443) |
| Kansas / Missouri | 1,652 | 1,113 | 3,392 |
| Subtotal | 24,768 | 32,898 | 56,351 |
| Funds management and other | 27,347 | (34,059) | 50,796 |

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Total \$ 52,115 \$(1,161) \$107,147

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Oklahoma Market

Oklahoma is a significant market to the Company. Our Oklahoma offices are located primarily in the Tulsa and Oklahoma City metropolitan areas. For the second quarter of 2009, approximately 51% of our average loans, 52% of our average deposits and 52% of our consolidated net income is attributed to the Oklahoma market. In addition, all of our mortgage servicing activity and 76% of our trust assets are attributed to the Oklahoma market.

Table 9 Oklahoma
(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months |
|--|-----------------------------|--------------|------------------------|-------------|
| | 2009 | 2008 | | 2009 |
| Net interest revenue | \$ 60,127 | \$ 57,040 | \$ 3,087 | \$ 121,94 |
| Other operating revenue | 87,792 | 87,017 | 775 | 163,78 |
| Operating expense | 93,842 | 88,133 | 5,709 | 184,58 |
| Net loans charged off | 7,067 | 34,718 | (27,651) | 13,17 |
| Increase (decrease) in fair value of mortgage service rights | 7,865 | (767) | 8,632 | 9,82 |
| Gain (loss) on financial instruments, net | (10,199) | (5,524) | (4,675) | (12,31) |
| Gain (loss) on repossessed assets, net | 20 | 344 | (324) | 20 |
| Income before taxes | 44,696 | 15,259 | 29,437 | 85,68 |
| Federal and state income tax | 17,386 | 5,936 | 11,450 | 33,33 |
| Net income | \$ 27,310 | \$ 9,323 | \$ 17,987 | \$ 52,35 |
| Average assets | \$13,425,256 | \$13,087,964 | \$ 337,292 | \$13,484,04 |
| Average loans | 6,305,435 | 6,463,506 | (158,071) | 6,391,76 |
| Average deposits | 7,940,597 | 6,551,924 | 1,388,673 | 7,754,24 |
| Average invested capital | 807,930 | 777,070 | 30,860 | 818,74 |
| Return on average assets | 0.82% | 0.31% | 51 bp | 0.7 |
| Return on invested capital | 13.56 | 4.83 | 8.73 | 12.9 |
| Efficiency ratio | 63.44 | 61.18 | 2.26 | 64.6 |
| Net charge-offs (annualized) to average loans | 0.45 | 2.15 | (1.70) | 0.4 |

Oklahoma net income in the second quarter of 2008 was reduced by a \$26.0 million pre-tax charge-off of SemGroup, LP, loans. Excluding this charge, net income generated in the Oklahoma market increased \$574 thousand over the second quarter of 2008 primarily due to increased net interest revenue offset by increased operating expenses primarily due to increased FDIC insurance premiums.

Net interest revenue increased \$3.1 million or 5% compared to the second quarter of 2008. Net interest revenue was impacted by a decline in average loans of \$158 million compared to the second quarter of 2008, offset by improving interest

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spreads on loans. Strong deposit growth of \$1.4 billion compared to the second quarter of 2008 was largely offset by lower internal funds transfer credit provided for deposits sold to the Funds Management unit.

Other operating revenue increased \$775 thousand primarily due to increased mortgage banking revenue related to government initiatives to lower national mortgage rates and transaction card revenues, offset by lower trust fees, brokerage and trading revenue and deposit service fees and charges.

Operating expenses increased primarily due to increased FDIC premiums as a result of increased deposit balances and regular assessment rate in the second quarter of 2009. In addition, mortgage banking costs and personnel costs were higher.

Changes in the fair value of mortgage servicing rights, net of changes in the fair value of financial instruments,

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decreased pre-tax income by \$2.3 million in the second quarter of 2009 and \$6.3 million in the second quarter of 2008.

Excluding \$26.0 million charged off in the first quarter of 2008 related to SemGroup, LP, net loans charged off increased by \$848 thousand.

Average deposits in the Oklahoma market for the second quarter of 2009 increased \$1.4 billion over the second quarter of 2008. The increase came primarily from commercial and wealth management units, including trust, broker/dealer and private banking. Consumer banking also contributed to deposit growth.

Texas Market

Texas is our second largest market. Our Texas offices are located primarily in Dallas, Fort Worth and Houston metropolitan areas. Approximately 30% of our average loans, 24% of our average deposits and 4% of our consolidated net income is attributed to the Texas market.

Table 10 Texas
(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months |
|--|-----------------------------|-------------|------------------------|--------------|
| | 2009 | 2008 | | 2009 |
| Net interest revenue | \$ 33,751 | \$ 37,930 | \$ (4,179) | \$ 68,588 |
| Other operating revenue | 10,264 | 11,972 | (1,708) | 23,591 |
| Operating expense | 34,106 | 29,599 | 4,507 | 66,197 |
| Net loans charged off | 6,278 | 1,099 | 5,179 | 11,722 |
| Gain (loss) on repossessed assets, net | (75) | 122 | (197) | (67) |
| Income before taxes | 3,556 | 19,326 | (15,770) | 14,193 |
| Federal and state income tax | 1,280 | 6,957 | (5,677) | 5,109 |
| Net income | \$ 2,276 | \$ 12,369 | \$ (10,093) | \$ 9,084 |
| Average assets | \$ 5,800,944 | \$5,222,814 | \$578,130 | \$ 5,775,332 |
| Average loans | 3,694,715 | 3,588,761 | 105,954 | 3,767,884 |
| Average deposits | 3,619,200 | 3,313,169 | 306,031 | 3,506,710 |

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| | | | | |
|---|---------|---------|---------|---------|
| Average invested capital | 549,550 | 544,170 | 5,380 | 548,300 |
| Return on average assets | 0.16% | 0.95% | (79 bp) | 0.32 |
| Return on invested capital | 1.66 | 9.14 | (7.48) | 3.34 |
| Efficiency ratio | 77.49 | 59.31 | 18.18 | 71.81 |
| Net charge-offs (annualized) to average loans | 0.68 | 0.12 | 0.56 | 0.62 |

Net income in the Texas market decreased by \$10.1 million compared to the second quarter of 2008 primarily due to increased net loans charged off and operating expenses and decreased net interest revenue.

Net interest revenue decreased \$4.2 million or 11% compared to the second quarter of 2008. Average outstanding loans increased \$106 million or 3% over the second quarter of 2008. Average deposits increased \$306 million. The benefit of an increase in average loans and deposits was largely offset by the reduced benefit from funds sold to the funds management unit.

Other operating revenue declined \$1.7 million or 14% compared to the second quarter of 2008 primarily due to declines in energy derivative activity and their associated fees due to low commodity prices compared to the second quarter of 2008 and losses on mortgage loans not yet sold due to declining interest rates, offset by increased gains on mortgages sold during the second quarter of 2009 compared to the second quarter of 2008 due to increased loan refinancing activity. Operating expenses increased \$4.5 million or 15% over the second quarter of last year primarily due to higher personnel costs and the FDIC insurance premiums due to increased deposit balances and

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assessment rate.

Net loans charged off increased \$5.2 million to 0.68% of average loans, compared to 0.12% of average loans for the second quarter of 2009.

Other Markets

For the second quarter of 2009, net income attributable to our New Mexico market totaled \$1.5 million or 3% of consolidated net income, down from \$3.9 million in the second quarter of 2008. The decrease in net income attributed to New Mexico resulted primarily from lower net interest revenue due to lower internal funds transfer credit provided for deposits sold to the Funds Management unit.

For the second quarter of 2009, net income in the Arkansas market increased \$40 thousand over the second quarter to \$2.6 million. Increased securities trading revenue at our Little Rock office was primarily offset by higher personnel costs. Average deposits in our Arkansas market were up \$79 million or 120% over the second quarter of 2008 due primarily to commercial banking deposits. Consumer and Wealth Management deposits also increased over the second quarter of 2008.

For the second quarter of 2009, net income in the Colorado market decreased \$2.9 million compared to the second quarter of 2008. The decrease was primarily due to increases in net loans charged off and the FDIC insurance premiums in the second quarter of 2009. Average loans increased \$146 million over the second quarter of 2008 and average deposits increased \$102 million.

We incurred a net loss of \$11.0 million in the Arizona market in the second quarter of 2009 compared with net income of \$238 thousand in the second quarter of 2008. The loss was primarily due to an increase in net commercial real estate loans charged off of \$14.3 million compared to the second quarter of 2008 and increased operating expenses related to the opening of 3 branch locations in the

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first quarter of 2009. Approximately \$5.4 million of loans charged off in the second quarter of 2009 relate to loans in the Tucson market which the Company is no longer operating. Average loans declined \$25.9 million compared to the second quarter of 2008 and average deposits grew by \$51.5 million compared to the second quarter of 2008. The positive deposit growth was offset by lower internal funds transfer credit provided for deposits sold to the Funds Management unit.

Consistent with plans when we first acquired Valley Commerce Bank in Phoenix, the Company's objective is to focus on growth in commercial and small business lending in the Arizona market. We currently have approximately \$17 million of goodwill in the Arizona market. The majority of this goodwill is attributed to commercial banking. Future goodwill impairment analysis will depend largely on our ability to meet these growth projections.

We continue to grow in the Kansas City market. Net income for the second quarter of 2009 increased \$539 thousand or 48% over the second quarter of 2008 due largely to growth in other operating revenue. Total average deposits increased \$173 million over the second quarter of 2008.

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Table 11 New Mexico
(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months e 2009 |
|---|-----------------------------|-------------|------------------------|----------------------|
| | 2009 | 2008 | | |
| Net interest revenue | \$ 8,320 | \$ 10,066 | \$ (1,746) | \$ 16,788 |
| Other operating revenue | 5,549 | 6,298 | (749) | 11,919 |
| Operating expense | 10,046 | 8,905 | 1,141 | 19,182 |
| Net loans charged off | 1,444 | 1,025 | 419 | 1,949 |
| Gain (loss) on repossessed assets, net | - | - | - | (925) |
| Income before taxes | 2,379 | 6,434 | (4,055) | 6,651 |
| Federal and state income tax | 926 | 2,503 | (1,577) | 2,587 |
| Net income | \$ 1,453 | \$ 3,931 | \$ (2,478) | \$ 4,064 |
| Average assets | \$ 1,809,355 | \$1,759,045 | \$50,310 | \$ 1,781,718 |
| Average loans | 832,214 | 839,536 | (7,322) | 829,815 |
| Average deposits | 1,151,349 | 1,027,233 | 124,116 | 1,132,838 |
| Average invested capital | 100,960 | 114,860 | (13,900) | 100,760 |
| Return on average assets | 0.32% | 0.90% | (58 bp) | 0.46 |
| Return on invested capital | 5.77 | 13.76 | (7.99) | 8.13 |
| Efficiency ratio | 72.43 | 54.42 | 18.01 | 66.82 |
| Net charge-offs (annualized) to average loans | 0.69 | 0.49 | 0.20 | 0.47 |

Table 12 Arkansas
(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months en 2009 |
|--|-----------------------------|------|------------------------|-----------------------|
| | 2009 | 2008 | | |

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| | | | | |
|---|------------|------------|----------|-----------|
| Net interest revenue | \$ 3,022 | \$ 2,797 | \$ 225 | \$ 5,97 |
| Other operating revenue | 9,156 | 7,377 | 1,779 | 20,19 |
| Operating expense | 7,031 | 5,157 | 1,874 | 13,96 |
| Net loans charged off | 845 | 781 | 64 | 1,83 |
| Loss on repossessed assets, net | - | - | - | (|
| Income before taxes | 4,302 | 4,236 | 66 | 10,37 |
| Federal and state income tax | 1,674 | 1,648 | 26 | 4,03 |
| Net income | \$ 2,628 | \$ 2,588 | \$ 40 | \$ 6,33 |
| Average assets | \$ 505,461 | \$ 474,753 | \$30,708 | \$ 505,04 |
| Average loans | 422,855 | 437,654 | (14,799) | 429,05 |
| Average deposits | 145,550 | 66,306 | 79,244 | 142,78 |
| Average invested capital | 35,660 | 34,240 | 1,420 | 34,01 |
| Return on average assets | 2.09% | 2.19% | (10 bp) | 2.5 |
| Return on invested capital | 29.56 | 30.40 | (0.84) | 37.5 |
| Efficiency ratio | 57.74 | 50.69 | 7.05 | 53.3 |
| Net charge-offs (annualized) to average loans | 0.80 | 0.71 | 0.09 | 0.8 |

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Table 13 Colorado
(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months e 2009 |
|---|-----------------------------|-------------|------------------------|----------------------|
| | 2009 | 2008 | | |
| Net interest revenue | \$ 9,376 | \$ 8,655 | \$ 721 | \$ 18,454 |
| Other operating revenue | 4,093 | 4,725 | (632) | 9,262 |
| Operating expense | 10,200 | 7,904 | 2,296 | 19,236 |
| Net loans charged off | 2,888 | 17 | 2,871 | 10,889 |
| Gain on repossessed assets, net | 333 | - | 333 | 57 |
| Income before taxes | 714 | 5,459 | (4,745) | (2,352) |
| Federal and state income tax | 278 | 2,123 | (1,845) | (915) |
| Net income | \$ 436 | \$ 3,336 | \$ (2,900) | \$ (1,437) |
| Average assets | \$ 2,010,030 | \$1,819,416 | \$ 190,614 | \$2,013,557 |
| Average loans | 962,455 | 816,695 | 145,760 | 969,583 |
| Average deposits | 1,169,336 | 1,066,988 | 102,348 | 1,155,557 |
| Average invested capital | 161,660 | 162,290 | (630) | 144,660 |
| Return on average assets | 0.09% | 0.74% | (65 bp) | -0.14 |
| Return on invested capital | 1.08 | 8.27 | (7.19) | -2.00 |
| Efficiency ratio | 74.08 | 59.07 | 15.01 | 69.40 |
| Net charge-offs (annualized) to average loans | 1.19 | 0.01 | 1.18 | 2.24 |

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Table 14 Arizona

(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months e 2009 |
|---|-----------------------------|------------|------------------------|----------------------|
| | 2009 | 2008 | | |
| Net interest revenue | \$ 2,922 | \$ 4,959 | \$ (2,037) | \$ 5,769 |
| Other operating revenue | 105 | 385 | (280) | 1,149 |
| Operating expense | 4,556 | 3,625 | 931 | 8,942 |
| Net loans charged off | 16,214 | 1,329 | 14,885 | 26,295 |
| Gains (losses) on repossessed assets, net | (239) | - | (239) | (229) |
| Income before taxes | (17,982) | 390 | (18,372) | (28,548) |
| Federal and state income tax | (6,995) | 152 | (7,147) | (11,105) |
| Net income (loss) | \$ (10,987) | \$ 238 | \$ (11,225) | \$ (17,443) |
| Average assets | \$ 665,372 | \$ 643,029 | \$ 22,343 | \$ 659,749 |
| Average loans | 577,234 | 603,101 | (25,867) | 582,320 |
| Average deposits | 182,403 | 130,929 | 51,474 | 164,539 |
| Average invested capital | 84,600 | 78,780 | 5,820 | 86,280 |
| Return on average assets | -6.62% | 0.15% | (677 bp) | -5.30% |
| Return on invested capital | -52.09 | 1.22 | (53.31) | -40.77 |
| Efficiency ratio | 150.51 | 67.83 | 82.68 | 129.26 |
| Net charge-offs (annualized) to average loans | 10.98 | 0.88 | 10.10 | 8.91 |

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Table 15 Kansas / Missouri

(Dollars in Thousands)

| | Three Months ended June 30, | | Increase (Decrease) | Six Months e 2009 |
|------------------------------|-----------------------------|------------|------------------------|----------------------|
| | 2009 | 2008 | | |
| Net interest revenue | \$ 1,964 | \$ 1,970 | \$ (6) | \$ 3,686 |
| Other operating revenue | 4,747 | 3,298 | 1,449 | 10,547 |
| Operating expense | 3,806 | 3,441 | 365 | 7,948 |
| Net loans charged off | 201 | 5 | 196 | 733 |
| Income before taxes | 2,704 | 1,822 | 882 | 5,552 |
| Federal and state income tax | 1,052 | 709 | 343 | 2,160 |
| Net income | \$ 1,652 | \$ 1,113 | \$ 539 | \$ 3,392 |
| Average assets | \$ 494,514 | \$ 382,737 | \$111,777 | \$ 452,754 |
| Average loans | 324,773 | 369,368 | (44,595) | 318,403 |
| Average deposits | 207,438 | 34,214 | 173,224 | 165,534 |
| Average invested capital | 25,170 | 30,590 | (5,420) | 23,850 |
| Return on average assets | 1.34% | 1.17% | 17 bp | 1.50% |
| Return on invested capital | 26.33 | 14.63 | 11.70 | 28.68 |

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| | | | | |
|---|-------|-------|--------|-------|
| Efficiency ratio | 56.71 | 65.32 | (8.61) | 55.84 |
| Net charge-offs (annualized) to average loans | 0.25 | 0.01 | 0.24 | 0.46 |

Financial Condition

Securities

BOK Financial maintains a securities portfolio to support its interest rate risk management strategies, enhance profitability, provide liquidity and comply with regulatory requirements. Securities are classified as held for investment, available for sale or trading. See Note 2 to the consolidated financial statements for the composition of the securities portfolio as of June 30, 2009.

Investment securities, which consist primarily of Oklahoma municipal bonds, are carried at cost and adjusted for amortization of premiums or accretion of discounts. At June 30, 2009, investment securities were carried at \$270 million and had a fair value of \$274 million.

Available for sale securities, which may be sold prior to maturity, are carried at fair value. Unrealized gains or losses, less deferred taxes, are recorded as accumulated other comprehensive income in shareholders' equity. The amortized cost of available for sale securities totaled \$7.4 billion at June 30, 2009, up \$100 million compared with March 31, 2009. Mortgage-backed securities represented 97% of total available for sale securities. The Company holds no debt securities of corporate issuers or mortgage-backed securities holding pools of commercial real estate loans.

A primary risk of holding mortgage-backed securities comes from extension during periods of rising interest rates or prepayment during periods of falling interest rates. We evaluate this risk through extensive modeling of risk both before making an investment and throughout the life of the security. The expected duration of the mortgage-backed securities portfolio was approximately 1.9 years at June 30, 2009. Management estimates that the expected duration would extend to approximately 2.8 years assuming an immediate 300 basis point upward rate shock. The effect of falling interest rates from current low levels is not expected to be significant.

Mortgage-backed securities also have credit risk from delinquency or default of the underlying loans. The Company mitigates this risk by primarily investing in securities issued by U.S. government agencies. Principal and interest

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payments on the underlying loans are either fully or partially guaranteed. At June 30, 2009, approximately \$5.6 billion of the Company's mortgage-backed securities, based on amortized cost, were issued by U.S. government agencies. The fair value of these mortgage-backed securities totaled \$5.8 billion at June 30, 2009. The Company also holds amortized cost of \$1.4 billion in mortgage-backed securities privately issued by publicly-owned financial institutions. The fair value of our portfolio of privately issued mortgage-backed securities totaled \$1.2 billion at June 30, 2009.

The Company's portfolio of mortgage-backed securities originated by private issuers consists primarily of \$1.1 billion of Jumbo-A mortgage loans and \$357 million of Alt-A mortgage loans. Jumbo-A mortgage loans generally meet government agency underwriting standards, but have loan balances that exceed agency maximums. Alt-A mortgage loans generally do not have sufficient documentation to meet government agency underwriting standards. Credit risk on mortgage-backed securities originated by private issuers is mitigated by investment in senior tranches with additional collateral support. None of these

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securities are backed by sub-prime mortgage loans, collateralized debt obligations or collateralized loan obligations. Approximately 89% of these securities, including all Alt-A mortgage-backed securities originated in 2007 and 2006, are credit enhanced with additional collateral support. Approximately 85% of our Alt-A mortgage-backed securities represents pools of fixed-rate mortgage loans. None of the adjustable rate mortgages are payment option ARMs.

Our portfolio of available for sale securities also included preferred stocks issued by six financial institutions. These stocks were originally purchased for \$46 million and had a June 30, 2009 carrying value of \$24 million. Our carrying value of these stocks was reduced by \$22 million of other-than-temporary impairment charges in prior quarters. At June 30, 2009, the aggregate fair value of these securities was \$30 million.

During the second quarter of 2009, preferred shares with a carrying value of \$5.2 million and fair value of \$14 million were converted to common shares by one of the issuing financial institutions. These shares are now included in equity securities and mutual funds. The current carrying value and aggregate fair value of the remaining preferred stocks was \$19 million and \$16 million, respectively, at June 30, 2009. The aggregate unrealized loss on these preferred stocks decreased by \$5.4 million in the second quarter of 2009 and no additional other-than-temporary impairments were recorded. These preferred stocks have certain debt-like features such as a quarterly dividend based on LIBOR. However, the issuers of these stocks have no obligation to redeem them. Management believes that the fair value of these securities will recover to our carrying value as spreads to LIBOR return to a range of 400 basis points to 500 basis points over a 24-month to 36-month period beginning June 30, 2008, the most recent date that the fair value of these securities equaled our carrying value.

On a quarterly basis, the Company performs separate evaluations on debt and equity securities to determine if the unrealized losses are temporary as more fully described in Note 2 to the financial statements. The Company intends to sell certain U.S. government agency issued residential mortgage-backed securities after June 30, 2009. The current fair value of these securities was below their amortized costs and the Company recognized \$1.3 million in other-than-temporary impairment charges on these securities in the second quarter of 2009. In addition, the Company recognized a \$279 thousand other-than-temporary impairment charge against earnings in the second quarter of 2009 related to certain residential mortgage-backed securities that the Company does not intend to sell due to further declines in the projected cash flows of these securities. Other-than-temporary impairment of \$7.0 million was recognized in earnings in the first quarter of 2009 from these same securities.

Certain government agency issued residential mortgage-backed securities, identified as mortgage trading securities, have been designated as economic hedges of mortgage servicing rights. These securities are carried at fair value with changes in fair value recognized in current period income. These securities are held with the intent that gains or losses will offset changes in the fair value of mortgage servicing rights.

The Company also maintains a separate trading portfolio. Trading portfolio securities, which are also carried at fair value with changes in fair value recognized in current period income, are acquired and held with the intent to sell at a profit to the Company.

Bank-Owned Life Insurance

The Company has approximately \$242 million of bank-owned life insurance at June 30, 2009. This investment is expected to provide a long-term source of earnings to support existing employee benefit programs. Approximately

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\$208 million is held in separate accounts. The Company's separate account holdings are invested in diversified portfolios of investment-grade fixed income securities and cash equivalents, including U.S. Treasury and Agency securities, mortgage-backed securities, corporate debt, asset-backed and CMBS securities. The portfolios are managed by unaffiliated professional managers within parameters established in the portfolio's investment guidelines. The cash surrender value of certain life insurance policies is further supported by a stable value wrap, which protects against changes in the fair value of the investments. At June 30, 2009, the cash surrender value represented by the underlying fair value of investments held in separate accounts was approximately \$211 million. As the underlying fair value of the investments held in a separate account at June 30, 2009 exceeded the net book value of the investments, no cash surrender value was supported by the stable value wrap. The stable value wrap is provided by a well-rated, domestic financial institution. The remaining cash surrender value of \$30 million primarily represented the cash surrender value of policies held in general accounts and other amounts due from various insurance companies.

Loans

The aggregate loan portfolio before allowance for loan losses totaled \$12.1 billion at June 30, 2009, a \$570 million decrease since March 31, 2009.

Table 16 - Loans
(In thousands)

| | June 30, 2009 | March 31, 2009 | Dec. 31, 2008 | Sept. 30, 2008 |
|-------------------------------------|------------------|-------------------|------------------|-------------------|
| Commercial: | | | | |
| Energy | \$ 2,203,558 | \$ 2,329,237 | \$ 2,311,813 | \$ 2,099,900 |
| Services | 1,884,097 | 1,962,297 | 2,038,451 | 1,975,600 |
| Wholesale/retail | 1,027,532 | 1,133,275 | 1,165,099 | 1,199,200 |
| Manufacturing | 496,496 | 514,748 | 497,957 | 519,400 |
| Healthcare | 765,285 | 747,299 | 777,154 | 778,800 |
| Agriculture | 157,759 | 193,863 | 197,629 | 229,400 |
| Other commercial and industrial | 181,124 | 220,811 | 423,500 | 471,200 |
| Total commercial | 6,715,851 | 7,101,530 | 7,411,603 | 7,273,800 |
| Commercial real estate: | | | | |
| Construction and land development | 818,837 | 879,368 | 926,226 | 968,500 |
| Retail | 413,789 | 424,565 | 371,228 | 375,900 |
| Office | 490,044 | 486,065 | 459,357 | 470,300 |
| Multifamily | 306,175 | 344,227 | 316,596 | 268,600 |
| Industrial | 129,239 | 150,488 | 149,367 | 151,100 |
| Other real estate loans | 453,609 | 447,368 | 478,474 | 479,300 |
| Total commercial real estate | 2,611,693 | 2,732,081 | 2,701,248 | 2,713,900 |
| Residential mortgage: | | | | |
| Permanent mortgage | 1,362,505 | 1,339,957 | 1,273,275 | 1,193,400 |
| Home equity | 471,470 | 479,993 | 479,299 | 476,400 |
| Total residential mortgage | 1,833,975 | 1,819,950 | 1,752,574 | 1,669,800 |

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| | | | | |
|---------------------|---------------|---------------|---------------|-------------|
| Consumer: | | | | |
| Indirect automobile | 582,380 | 650,370 | 692,615 | 721,3 |
| Other consumer | 326,029 | 335,985 | 317,966 | 300,8 |
| ----- | | | | |
| Total consumer | 908,409 | 986,355 | 1,010,581 | 1,022,2 |
| ----- | | | | |
| Total | \$ 12,069,928 | \$ 12,639,916 | \$ 12,876,006 | \$ 12,679,9 |
| ----- | | | | |

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The decline in outstanding loan balances was broadly distributed among the various segments of the portfolio and across geographic markets. Generally, the decline in outstanding loan balances was due to reduced customer demand in response to current economic conditions, normal repayment trends and management decisions to mitigate credit risk by exiting certain loan types and relationships. A breakdown by geographical market follows:

Table 17 - Loans by Principal Market Area
(In thousands)

| | June 30, 2009 | March 31, 2009 | Dec. 31, 2008 | Sept. 30, 2008 |
|------------------------|------------------|-------------------|------------------|-------------------|
| ----- | | | | |
| Oklahoma: | | | | |
| Commercial | \$ 2,918,478 | \$ 3,119,362 | \$ 3,356,520 | \$ 3,368,8 |
| Commercial real estate | 855,742 | 881,620 | 843,576 | 827,3 |
| Residential mortgage | 1,249,104 | 1,234,417 | 1,196,924 | 1,134,0 |
| Consumer | 521,431 | 562,021 | 579,809 | 580,2 |
| ----- | | | | |
| Total Oklahoma | \$ 5,544,755 | \$ 5,797,420 | \$ 5,976,829 | \$ 5,910,4 |
| ----- | | | | |
| Texas: | | | | |
| Commercial | \$ 2,182,756 | \$ 2,277,186 | \$ 2,353,860 | \$ 2,205,1 |
| Commercial real estate | 741,199 | 816,830 | 825,769 | 853,6 |
| Residential mortgage | 345,780 | 337,044 | 315,438 | 307,6 |
| Consumer | 196,752 | 214,134 | 212,820 | 214,1 |
| ----- | | | | |
| Total Texas | \$ 3,466,487 | \$ 3,645,194 | \$ 3,707,887 | \$ 3,580,6 |
| ----- | | | | |
| New Mexico: | | | | |
| Commercial | \$ 380,378 | \$ 393,180 | \$ 418,732 | \$ 442,6 |
| Commercial real estate | 313,190 | 315,511 | 286,574 | 281,0 |
| Residential mortgage | 90,944 | 99,805 | 98,018 | 95,1 |
| Consumer | 18,826 | 19,900 | 18,616 | 18,2 |
| ----- | | | | |
| Total New Mexico | \$ 803,338 | \$ 828,396 | \$ 821,940 | \$ 837,1 |
| ----- | | | | |
| Arkansas: | | | | |
| Commercial | \$ 97,676 | \$ 99,955 | \$ 103,446 | \$ 104,6 |
| Commercial real estate | 133,026 | 133,227 | 134,015 | 127,9 |
| Residential mortgage | 19,015 | 17,145 | 16,875 | 16,9 |
| Consumer | 152,620 | 168,971 | 175,647 | 183,5 |
| ----- | | | | |

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| | | | | |
|---------------------------|---------------|---------------|---------------|-------------|
| Total Arkansas | \$ 402,337 | \$ 419,298 | \$ 429,983 | \$ 433,0 |
| ----- | | | | |
| Colorado: | | | | |
| Commercial | \$ 595,858 | \$ 675,223 | \$ 660,546 | \$ 598,5 |
| Commercial real estate | 269,923 | 267,035 | 261,820 | 266,7 |
| Residential mortgage | 58,557 | 59,120 | 53,875 | 49,6 |
| Consumer | 14,097 | 14,599 | 16,141 | 18,3 |
| ----- | | | | |
| Total Colorado | \$ 938,435 | \$ 1,015,977 | \$ 992,382 | \$ 933,2 |
| ----- | | | | |
| Arizona: | | | | |
| Commercial | \$ 215,540 | \$ 211,953 | \$ 211,356 | \$ 213,8 |
| Commercial real estate | 262,607 | 285,841 | 319,525 | 326,6 |
| Residential mortgage | 58,265 | 61,605 | 62,123 | 58,8 |
| Consumer | 3,229 | 5,261 | 6,075 | 5,5 |
| ----- | | | | |
| Total Arizona | \$ 539,641 | \$ 564,660 | \$ 599,079 | \$ 604,8 |
| ----- | | | | |
| Kansas / Missouri: | | | | |
| Commercial | \$ 325,165 | \$ 324,671 | \$ 307,143 | \$ 340,1 |
| Commercial real estate | 36,006 | 32,017 | 29,969 | 30,6 |
| Residential mortgage | 12,310 | 10,814 | 9,321 | 7,6 |
| Consumer | 1,454 | 1,469 | 1,473 | 2,1 |
| ----- | | | | |
| Total Kansas / Missouri | \$ 374,935 | \$ 368,971 | \$ 347,906 | \$ 380,6 |
| ----- | | | | |
| Total BOK Financial loans | \$ 12,069,928 | \$ 12,639,916 | \$ 12,876,006 | \$ 12,679,9 |
| ----- | | | | |

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Commercial

The commercial loan portfolio decreased \$386 million during the second quarter of 2009 to \$6.7 billion at June 30, 2009. The decrease in outstanding commercial loans was primarily due to decreases of \$126 million in energy sector loans and \$106 million in wholesale/retail sector loans. Commercial loan origination activity has slowed to less than amounts necessary to offset normal repayment trends in the portfolio. Additionally, committed amounts on certain collateral-dependent commercial loans have been reduced due to lower collateral values. This required partial repayment of the outstanding balances. The commercial sector of our loan portfolio is distributed as follows (in thousands):

Table 18 - Commercial Loans by Principal Market Area

| | Oklahoma | Texas | New Mexico | Arkansas | Colorado | Arizo |
|------------------|-------------|-----------|------------|----------|-----------|-------|
| ----- | | | | | | |
| Energy | \$1,053,660 | \$778,239 | \$ 5,984 | \$ 1,602 | \$357,380 | \$ |
| Services | 553,804 | 658,955 | 243,305 | 28,482 | 149,569 | 142, |
| Wholesale/retail | 517,829 | 296,226 | 60,867 | 50,484 | 28,294 | 35, |
| Manufacturing | 283,339 | 132,412 | 46,237 | 1,575 | 18,747 | 9, |
| Healthcare | 402,665 | 285,885 | 9,614 | 14,627 | 28,844 | 22, |
| Agriculture | 27,385 | 3,153 | 299 | 36 | 243 | |
| Other commercial | | | | | | |

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| | | | | | | |
|------------------------|-------------|-------------|-----------|-----------|-----------|--------|
| And industrial | 79,796 | 27,886 | 14,072 | 870 | 12,781 | 4, |
| Total commercial loans | \$2,918,478 | \$2,182,756 | \$380,378 | \$ 97,676 | \$595,858 | \$215, |

Energy loans totaled \$2.2 billion or 18% of total loans. Outstanding energy loans decreased \$126 million during the second quarter of 2009 primarily due to low customer loan demand as a result of low commodity prices which has led to curtailed exploration and production of oil and gas reserves and reduced collateral value available to support outstanding balances. Approximately \$1.9 billion of energy loans were to oil and gas producers, down from \$2.0 billion at March 31, 2009. The amount of credit available to these customers generally depends on a percentage of the value of their proven energy reserves based on anticipated prices. The energy category also included \$149 million of loans to borrowers that provide services to the energy industry, \$96 million of loans to borrowers engaged in wholesale or retail energy sales and \$55 million of loans to borrowers that manufacture equipment for the energy industry.

The services sector of the loan portfolio totaled \$1.9 billion or 16% of total loans and consists of a large number of loans to a variety of businesses, including communications, gaming and transportation services. Outstanding loans to the service sector of the loan portfolio decreased \$78 million during the second quarter of 2009 due to reduced loan demand as a result of general economic conditions. Approximately \$1.1 billion of the services category is made up of loans with individual balances of less than \$10 million.

BOK Financial participates in shared national credits when appropriate to obtain or maintain business relationships with local customers. Shared national credits are defined by banking regulators as credits of more than \$20 million and with three or more non-affiliated banks as participants. At June 30, 2009, the outstanding principal balance of these loans totaled \$1.7 billion. Substantially all of these loans are to borrowers with local market relationships. BOK Financial serves as the agent lender in approximately 22% of its shared national credits, based on dollars committed. The Company's lending policies generally avoid loans in which we do not have the opportunity to maintain or achieve other business relationships with the customer.

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Commercial Real Estate

Commercial real estate loans totaled \$2.6 billion or 21% of the loan portfolio at June 30, 2009. Over the past five years, the percentage of commercial real estate loans to our total loan portfolio ranged from 20% to 23%. The outstanding balance of commercial real estate loans decreased \$120 million from the previous quarter end. The commercial real estate sector of our loan portfolio is distributed as follows (in thousands):

Table 19 - Commercial Real Estate Loans by Principal Market Area

| | Oklahoma | Texas | New Mexico | Arkansas | Colorado | Arizo |
|------------------|------------|------------|------------|-----------|-----------|--------|
| Construction and | | | | | | |
| land development | \$ 232,922 | \$ 196,318 | \$ 83,342 | \$ 20,724 | \$163,295 | \$ 115 |
| Retail | 149,747 | 115,144 | 50,709 | 19,130 | 14,514 | 49 |
| Office | 152,540 | 143,782 | 73,985 | 14,008 | 57,393 | 46 |
| Multifamily | 90,117 | 119,004 | 19,532 | 54,667 | 6,200 | 10 |
| Industrial | 63,979 | 33,672 | 21,102 | 752 | 1,474 | 8 |

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| | | | | | | |
|---------------------------------------|------------|------------|------------|------------|-----------|--------|
| Other real estate loans | 166,437 | 133,279 | 64,520 | 23,745 | 27,047 | 33 |
| ----- | | | | | | |
| Total commercial real estate loans | \$ 855,742 | \$ 741,199 | \$ 313,190 | \$ 133,026 | \$269,923 | \$ 262 |
| ----- | | | | | | |

Construction and land development loans decreased \$61 million from March 31, 2009 to \$819 million at June 30, 2009 due to payments, transfers to other real estate owned and charge-offs. This sector of the loan portfolio is expected to continue to decrease as construction projects currently in process are completed.

Loans secured by multifamily residential properties decreased \$38 million, loans secured by industrial properties decreased \$21 million and loans secured by retail facilities decreased \$11 million. Decrease in these sectors of the loan portfolio was largely due to normal payoff of outstanding loan balances.

Residential Mortgage and Consumer

Residential mortgage loans totaled \$1.8 billion, up \$14 million since March 31, 2009. Permanent 1-4 family mortgage loans increased \$23 million and home equity loans decreased \$9 million. We have no concentration in sub-prime residential mortgage loans and our mortgage loan portfolio does not include payment option adjustable rate mortgage loans or adjustable rate mortgage loans with initial rates that are below market. Our portfolio of permanent 1-4 family mortgage loans includes \$114 million of community development loans. Approximately \$1.2 billion of our residential mortgage loans portfolio is attributed to borrowers in Oklahoma and \$346 million to borrowers in Texas.

At June 30, 2009, consumer loans included \$582 million of indirect automobile loans. Approximately \$358 million of these loans were purchased from dealers in Oklahoma and \$147 million were purchased from dealers in Arkansas. The remaining \$77 million were purchased from dealers in Texas. Indirect automobile loans decreased \$68 million si