COMMERCIAL NATIONAL FINANCIAL CORP /PA Form 10-Q November 14, 2006

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### **FORM 10-Q**

/T F		$\sim$	
(Ma	nr z	( )n	Δl
1111	ai N	VII	CI

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

#### Commission file number 0-18676

#### COMMERCIAL NATIONAL FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

PENNSYLVANIA

25-1623213

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

900 LIGONIER STREET LATROBE, PA

(Address of principal executive offices)

15650 (*Zip Code*)

Registrant's telephone number, including area code: (724) 539-3501

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes[X]No[]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer [ ] Accelerated filer [ ] Non-accelerated filer [ x ]

Indicate by check mark whether the registrant is a shell company( as defined in Rule 12b-2 of the Exchange Act).

[]yes [x] No

Indicate the number of shares outstanding of each of the issuer's classes of common stock.

CLASS Common Stock, \$2 Par Value OUTSTANDING AT October 31, 2006

3,044,813 Shares

### PART I - FINANCIAL INFORMATION

1	T	$\mathbf{E}$	VI	1.	. FINA	NCIAL	STA	TEN	MENTS

		Page
Consolidated Statements of Financial Condition		3
Consolidated Statements of Income		Δ
Consolidated Statements of Changes in		
Shareholders' Equity		5
Consolidated Statements of Cash Flows		6
Notes to Consolidated Financial Statements		,
ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	10	
Condition and Results of Operations		
ITEM 3. Quantitative and Qualitative Disclosures about Market Risk	15	
ITEM 4. Controls and Procedures	16	
PART II - OTHER INFORMATI	ON	
ITEM 1. Legal Proceedings	17	
ITEM 1A. Risk Factors	17	
ITEM 2. Unregistered Sales of Equity Securities	17	
ITEM 3. Defaults Upon Senior Securities	17	
ITEM 4. Submission of Matters to a Vote of Security Holders	18	
ITEM 5. Other Information	18	
ITEM 6. Exhibits	20	
Signatures	20	

#### **Item 1. Financial Statements**

# COMMERCIAL NATIONAL FINANCIAL CORPORATION

# CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (dollars in thousands, except per share amounts)

	September 30, 2006		December 31, 2005		
	(1	unaudited)			
ASSETS					
Cash and due from banks	\$	14,065	\$	12,760	
Interest bearing deposits with banks		74		121	
Total cash and cash equivalents		14,139		12,881	
Federal funds sold		-		16,950	
Investment securities available for sale		80,854		66,117	
Restricted investments in bank stock		1,112		1,013	
Loans receivable		226,909		207,039	
Allowance for loan losses		(1,710)		(1,636)	
Net loans		225,199		205,403	
Premises and equipment, net		3,978		4,301	
Investment in life insurance		13,272		12,940	
Other assets		3,284		2,776	
Total assets	\$	341,838	\$	322,381	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Deposits (all domestic):	4			60 0 <b>0 7</b>	
Non-interest bearing	\$	71,451	\$	69,025	
Interest bearing Total deposits		227,110 298,561		207,984 277,009	
Total deposits		298,301		211,009	
Short term borrowings		4,575		-	
Other liabilities		1,884		1,711	
Total liabilities		305,020		278,720	
Shareholders' equity:					
Common stock, par value \$2 per share; 10,000,000					
shares authorized; 3,600,000 issued;					
3,044,813 shares outstanding in 2006 and 3,413,426 shares outstanding in 2005		7,200		7,200	
Retained earnings		7,200 39,644		39,422	
Accumulated other comprehensive income		380		617	
		200		01,	

Treasury stock, at cost, 555,187 shares in

2006 and

186,574 shares in 2005	(10,406)	(3,578)
Total shareholders' equity	36,818	43,661

Total liabilities and

shareholders' equity \$ 341,838 \$ 322,381

The accompanying notes are an integral part of these consolidated financial statements.

## COMMERCIAL NATIONAL FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

(Dollar amounts in thousands, except per share data)

	Three Months Ended September 30 (unaudited) 2006 2005			Nine Months Ended September 3 (unaudited) 2006			<b>30</b> 2005	
INTEREST INCOME:	20	700		2003		2000		2003
Interest and fees on								
loans	\$	3,307	\$	2,909	\$	9,584	\$	8,406
Interest and dividends on	*	-,	_	_,, ,,	*	2,00	7	-,
investments:								
Taxable		1,123		1,053		2,949		3,489
Exempt from federal		,		,		,		,
income taxes		38		37		109		104
Other		60		90		351		131
Total interest income		4,528		4,089		12,993		12,130
		ŕ		•		,		•
INTEREST EXPENSE:								
Interest on deposits		1,533		1,119		4,087		3,206
Interest on short-term								
borrowings		87		-		91		22
Total interest expense		1,620		1,119		4,178		3,228
NET INTEREST								
INCOME		2,908		2,970		8,815		8,902
PROVISION (CREDIT)								
FOR LOAN LOSSES		60		15		120		(455)
NET INTEREST INCOME AFTER PROVISION (CREDIT) FOR LOAN LOSSES		2,848		2,955		8,695		9,357
OTHER OPERATING INCOME: Asset management and		ŕ		·		ŕ		,
trust income		222		189		669		625
Service charges on								
deposit accounts		169		168		479		443
Other service charges								
and fees		158		160		530		518
Net security gains		25		-		25		-
Income from investment								
in life insurance		134		124		392		377
Other income		64		48		168		160
		772		689		2,263		2,123

Total other operating income

OTHER OPERATING				
EXPENSES:				
Salaries and employee				
benefits	1,274	1,266	3,884	3,958
Net occupancy	183	170	546	538
Furniture and equipment				
expense	153	185	469	556
Pennsylvania shares tax	141	140	421	418
Legal and professional	128	147	557	421
Other expenses	696	674	2,228	2,119
Total other operating				
expenses	2,575	2,582	8,105	8,010
INCOME BEFORE				
INCOME TAXES	1,045	1,062	2,853	3,470
Income tax expense	263	289	729	926
NET INCOME	\$ 782	\$ 773	\$ 2,124	\$ 2,544
Average Shares				
Outstanding	3,044,813	3,413,426	3,157,699	3,413,426
EARNINGS PER				
SHARE, BASIC	\$ 0.26	\$ 0.23	\$ 0.67	\$ 0.75
Dividends Declared Per				

The accompanying notes are an integral part of these consolidated financial statements.

0.20

\$

0.20

0.60

\$

\$

0.65

\$

21

Share

# COMMERCIAL NATIONAL FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Dollar amounts in thousands, except per share data)

	ommon Stock	etained arnings	Т	Freasury Stock	Com	umulated Other prehensive ncome	Sha	Total areholders' Equity
(unaudited) Balance at December 31, 2005	\$ 7,200	\$ 39,422	\$	(3,578)	\$	617	\$	43,661
Comprehensive Income: Net income	-	2,124		-		-		2,124
Other comprehensive income, net of tax: Unrealized net losses on								
securities Total Comprehensive Income	-	-		-		(237)		(237) 1,887
Cash dividends declared \$.60 per share Purchase of Treasury Stock	-	(1,902)		-		-		(1,902)
(368,613 shares)				(6,828)				(6,828)
Balance at September 30, 2006	\$ 7,200	\$ 39,644	\$	(10,406)	\$	380	\$	36,818
(unaudited) Balance at December 31, 2004	\$ 7,200	\$ 38,946	\$	(3,578)	\$	2,092	\$	44,660
Comprehensive Income Net income Other comprehensive income, net of tax:	-	2,544		-		-		2,544
Unrealized net losses on securities  Total Comprehensive Income	-	-		-		(984)		(984) 1,560
Cash dividends declared \$.65 per share	-	(2,219)		-		-		(2,219)
Balance at September 30, 2005	\$ 7,200	\$ 39,271	\$	(3,578)	\$	1,108	\$	44,001

The accompanying notes are an integral part of these consolidated financial statements.

## COMMERCIAL NATIONAL FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (Dollar amounts in thousands)

(unaudited)

	(unaudited)	For		e Months otember 30	
		2006	_		2005
OPERATING ACTIVITIES					
Net income	\$		2,124	\$	2,544
Adjustments to reconcile net income to net					
cash from operating activities:					
Depreciation and amortization			396		518
Amortization of intangibles			73		73
Provision (credit) for loan losses			120		(455)
Net accretion of loans and securities			(25)		(56)
Net securities gains			(25)		-
Gain on sale of foreclosed real estate			(12)		-
Income from investment in life insurance			(392)		(377)
Increase in other liabilities			295		226
(Increase) decrease in other assets			(538)		495
Net cash provided by operating activities			2,016		2,968
INVESTING ACTIVITIES					
(Increase) decrease in federal funds sold			6,950		(11,350)
Purchase of securities			0,213)		(602)
Maturities and calls of securities			0,874		23,926
Proceeds from sales of securities		1	4,319		<u>-</u>
(Increase) decrease in restricted bank stock			(99)		710
Proceeds from sale of foreclosed real estate			29		-
Net increase in loans		(1	9,941)		(13,420)
Purchase of premises and equipment			(74)		(218)
Net cash used in investing activities		(1	8,155)		(954)
FINANCING ACTIVITIES					
Net increase in deposits			1,552		13,362
Increase (decrease) in short-term borrowings			4,575		(7,950)
Dividends paid			(1,902)		(2,219)
Purchase of treasury stock		`	(6,828)		- (2.102)
Net cash provided by (used in) financing activities			7,397		(3,193)
Increase in cash and cash equivalents			1,258		5,207
Cash and cash equivalents at beginning of year		1	2,881		7,786
Cash and cash equivalents at end of quarter	\$	1	4,139	\$	12,993
Supplemental disclosures of cash flow information:					

Cash paid during the period for:

Interest	\$ 3,896	\$ 3,186
Income Taxes	\$ 825	\$ 780

The accompanying notes are an integral part of these consolidated financial statements.

#### COMMERCIAL NATIONAL FINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2006

#### **Note 1 Basis of Presentation**

The accompanying consolidated financial statements include the accounts of Commercial National Financial Corporation (the "Corporation") and its wholly owned subsidiary, Commercial Bank & Trust of PA (the 'Bank"). All material intercompany transactions have been eliminated.

The accompanying unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. However, they do not include all information and footnotes required by generally accepted accounting principles for complete financial statements and should be read in conjunction with the annual financial statements of the Corporation for the year ended December 31, 2005, including the notes thereto. In the opinion of management, the unaudited interim consolidated financial statements include all adjustments (consisting of only normal recurring adjustments) necessary for a fair statement of financial position as of September 30, 2006 and the results of operations for the three and nine-month periods ended September 30, 2006. The results of operations for the three and nine months ended September 30, 2006 are not necessarily indicative of the results to be expected for the entire year.

#### **Note 2 Allowance for Loan Losses**

The provision for loan losses is the amount added to the allowance against which actual loan losses are charged. The amount of the provision is determined by management through an evaluation of the size and quality of the loan portfolio, economic conditions, concentrations of credit, recent loan loss trends, delinquencies and other risks inherent within the loan portfolio.

The Corporation recorded a \$120,000 provision for the nine-month period ended September 30, 2006. By comparison, the Corporation recorded a provision (credit) of \$455,000 for the nine-month period end September 30, 2005. In 2005, the Corporation received a settlement on a previously charged off commercial loan. The proceeds from this settlement, net of related costs, amounted to \$285,000. In addition, a significant classified loan was paid down in 2005, which had specific reserves allocated to the allowance for loan losses. This pay down along with the settlement noted above resulted in the over allocation of the allowance for loan losses, which was reversed by crediting the provision (income) and reducing the allowance for loan losses in 2005.

Description of changes: (Dollar amounts in thousands)

		2006		2005
Allowance balance January 1	\$1,636		\$1,855	
Additions: Provision (credit) charged against operating expenses Recoveries on previously charged off loans	ng120 13		(455) 298	
Deductions: Loans charged off	(59)		(150)	

Allowance balance September 30	\$1,710	\$1,545
21		

## COMMERCIAL NATIONAL FINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 3** Comprehensive Income

The components of other comprehensive income (loss) and related tax effects for the three and nine month periods ended September 30, 2006 and 2005 are as follows: (dollars in thousands)

	For three months		For nine months	
	ended September 30		ended September30	
	2006	2005	2006	2005
Gross change in unrealized gains				
(losses) on				
securities available for sale	\$ 1,716	\$ (525)	\$(334)	\$(1,491)
Less: reclassification adjustment for	or			
gains				
realized in income	(25)	-	(25)	-
Net unrealized gains (losses)	1,691	(525)	(359)	(1,491)
Tax effect	575	(178)	(122)	(507)
Net of tax amount	\$ 1,116	\$ (347)	\$(237)	\$(984)

#### **Note 4 Legal Proceedings**

Other than proceedings that occur in the normal course of business, there are no legal proceedings to which either the Corporation or the bank subsidiary is a party, that in the opinion of management, will have any material effect on the financial position of the Corporation and its subsidiary.

#### **Note 5 Guarantees**

The Corporation does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit written are conditional commitments issued by the Bank to secure the performance of a customer to a third party. Of these letters of credit, \$420,000 automatically renew within the next twelve months, \$62,000 will expire within the next twelve months and \$3.4 million will expire within thirteen to one hundred and fifty-five months. The Bank, generally, holds collateral and/or personal guarantees supporting these commitments. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The current amount of the liability as of September 30, 2006 for guarantees under standby letters of credit issued is not material.

#### Note 6 Earnings per share

The Corporation has a simple capital structure. Basic earnings per share equals net income divided by the weighted average common shares outstanding during each period presented.

#### **Note 7 New Accounting Standards**

#### **FAS 157**

In September 2006, the FASB issued FASB Statement No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value under GAAP, and expands disclosures about fair value

measurements. FASB Statement No. 157 applies to other accounting pronouncements that require or permit fair value measurements. The new guidance is effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those fiscal years. We are currently evaluating the potential impact, if any, of the adoption of FASB Statement No. 157 on our consolidated financial position, results of operations and cash flows.

#### **SAB** 108

On September 13, 2006, the Securities and Exchange Commission "SEC" issued Staff Accounting Bulleting No. 108 ("SAB 108"). SAB 108 provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a potential current year misstatement. Prior to SAB 108, Companies might evaluate the materiality of financial-statement misstatements using either the income statement or balance sheet approach, with the income statement approach focusing on new misstatements added in the current year, and the balance sheet approach focusing on the cumulative amount of misstatement present in a company's balance sheet. Misstatements that would be material under one approach could be viewed as immaterial under another approach, and not be corrected.

#### Note 7 New Accounting Standards (continued)

SAB 108 now requires that companies view financial statement misstatements as material if they are material according to either the income statement or balance sheet approach. The Company has analyzed SAB 108 and determined that upon adoption it will have no impact on the reported results of operations or financial condition.

#### FASB Staff Position AUG AIR-1

In September 2006, the FASB issued FASB Staff Position AUG AIR-1, "Accounting for Planned Major Maintenance Activities" which is effective for fiscal years beginning after December 15, 2006. This position statement eliminates the accrue-in-advance method of accounting for planned major maintenance activities. We do not expect this pronouncement to have a significant impact on the determination or reporting of our financial results.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### SAFE HARBOR STATEMENT

Forward-looking statements (statements which are not historical facts) in this Quarterly Report on Form 10-Q are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. For this purpose, any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the generality of the foregoing, words such as "may," "will," "to," "expect," "believe," "anti-"intend," "could," "would," "estimate," or "continue" or the negative or other variations thereof or comparable terminology intended to identify forward-looking statements. These statements are based on information currently available to the Corporation, and the Corporation assumes no obligation to update these statements as circumstances change. Investors are cautioned that all forward-looking statements involve risk and uncertainties, including changes in general economic and financial market conditions, unforeseen credit problems, and the Corporation's ability to execute its business plans. The actual results of future events could differ materially from those stated in any forward-looking statements herein.

#### **CRITICAL ACCOUNTING ESTIMATES**

Disclosure of the Corporation's significant accounting policies is included in Note 1 to the Corporation's Consolidated Financial Statements contained in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2005 (the 2005 Annual Report). Some of these policies are particularly sensitive, requiring that significant judgments, estimates and assumptions be made by management. Additional information is contained in the Management's Discussion and Analysis section of the 2005 Annual Report for the most sensitive of these issues, including the provision and allowance for loan losses.

Significant estimates are made by management in determining the allowance for loan losses. Management considers a variety of factors in establishing these estimates, including current economic conditions, diversification of the loan portfolio, delinquency statistics, results of internal loan reviews, financial and managerial strengths of borrowers, adequacy of collateral (if collateral dependent) and other relevant factors. Estimates related to the value of collateral also have a significant impact on whether or not the Corporation continues to accrue income on delinquent loans and on the amounts at which foreclosed real estate is recorded in the Consolidated Statements of Financial Condition. Management discussed the development and selection of critical accounting estimates and related Management and Discussion and Analysis disclosure with the Corporation's Audit Committee. There were no material changes made to the critical accounting estimates during the periods presented within.

#### **OVERVIEW**

The Corporation had net income of \$2.1 million, or \$0.67 per share, for the nine months ended September 30, 2006 compared to \$2.5 million or \$0.75 per share for the same period ended a year ago. The Corporation's return on average assets for nine months ended 2006 and 2005 was 0.87% and 1.06% respectively. Return on average equity for the same two periods was 7.37% and 7.64%, respectively.

The Corporation purchased 362,113 shares of its own common stock in the first quarter of 2006. Costs associated with this purchase were \$180,000. The legal and professional costs associated with this purchase were \$150,000. In addition, the Corporation incurred additional director and miscellaneous costs of \$30,000, as a result of the due

diligence process prior to the stock purchase.

The Corporation's largest segment of operating results is dependent upon net interest income. Net interest income is interest earned on interest-earning assets less interest paid on interest-bearing liabilities. For the nine months ended September 30, 2006 and 2005, net interest income was \$8.8 million and \$8.9 million respectively, with 2006 benefiting from the \$131,000 in interest income due to payoff and change of status of non-accrual loans.

The allowance for loan losses provision expense for the first nine months of 2006 was \$120,000 compared with a (\$455,000) credit recognized for the first nine months of 2005. (See Footnote 2 of the Notes to Consolidated Financial Statements) The \$575,000 difference is a large component of the decrease in net income from 2006 to 2005.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### FINANCIAL CONDITION

The Corporation's total assets increased by \$19 million, or 6.04%, from December 31, 2005 to September 30, 2006. The increase in assets was the net result of the following increases and decreases; fed funds sold decreased \$17.0 million, investment securities increased \$14.7 million and loans increased \$19.9 million.

The Corporation's total deposits increased \$21.5 million from December 31, 2005 to September 30, 2006. Non-interest bearing deposits increased \$2.4 million and interest-bearing deposits increased \$19.1 million. The majority of the growth in deposits was certificates of deposits. Certificates of deposits increased due to higher market rates and bank promotions.

Shareholders' equity was \$36.8 million on September 30, 2006 compared to \$43.7 million on December 31, 2005. This \$6.8 million decrease is due to the purchase of \$6.8 million in treasury stock in 2006, \$1.9 million in dividends paid, and a decrease in fair value of securities, decreasing equity by \$237,000. The fair value of securities decreased because of higher bond market rates, which decreased the fair value of the corporation's securities available for sale. These decreases were offset by net income of \$2.1 million. Book value per common share decreased from \$12.79 at December 31, 2005 to \$12.09 at September 30, 2006.

#### RESULTS OF OPERATIONS

#### First Nine Months of 2006 as compared to the First Nine Months of 2005

Net income for the first nine months of 2006 was \$2.1 million compared to \$2.5 million for the same period of 2005, representing a 16.51% decrease. The decrease was mainly due the difference in the loan loss provision, with 2006 incurring a \$120,000 expense compared to a benefit in 2005 of \$455,000.

Interest income for the nine months ended September 30, 2006 was \$13.0 million, an increase of 7.12% from interest income of \$12.1 million for the nine months ended September 30, 2005. The yield on the loan portfolio for the first nine months of 2006 increased twenty-seven (27) basis points to 5.92%. This increase in yield is due to higher market rates for new loans; in addition loans tied to prime are earning higher yields than last year. The yield on loans and total interest income benefited from the collection of \$131,000 in non-accrual interest on two loans noted under **Overview**. Interest income has also benefited from an increase in loan volume, with average balances up 8.7% for nine months ending September 30, 2006 compared to nine months ending September 30, 2005. The yield on the securities portfolio for the first nine months of 2006 increased thirteen (13) basis points to 5.59%. This increase in securities yields was due to purchases of mortgage-backed securities. The yield on total average earning assets for the first nine months of 2006 increased twenty-four (24) basis points from 2005 to 5.83%.

Total interest expense of \$4.2 million for the first nine months of 2006 increased by \$950,000 or 29.43% compared with the first nine months of 2005. The market cost of certificates of deposits increased; in addition total outstanding certificates of deposit balances increased in comparison to last year. These two factors led to the increase in interest expense for the first nine months of 2006. The average cost of interest-bearing liabilities for the first nine months of 2006 was 2.57%, a fifty-two (52) basis points increase from the same period in 2005.

As a result of the foregoing, net interest income for the first nine months of 2006 was \$8.8 million, compared to \$8.9 million for the first nine months of 2005.

The Corporation recorded loan loss provision expense in the amount of \$120,000 for the nine months ended September 30, 2006 compared to a credit in the provision in the amount of \$455,000 for the nine months ended September 30, 2005. After the application of provision (or credit) for loan losses, net interest income after provision (credit) for loan loss was \$8.7 million for the nine months ended September 30, 2006 and \$9.4 million for the nine months ended September 30, 2005. The difference in results is attributable to the credit (benefit) to loan loss reserve during 2005 and the provision (expense) in 2006 and higher overall interest expense on deposits. For a more detailed explanation of this credit, please refer to the information provided in Footnote 2 of the notes to consolidated financial statements.

Non-interest income for the first nine months of 2006 was \$2.3 million, an increase of \$140,000 from non-interest income for the first nine months of 2005. Non-interest income increased in 2006 due to the following items; an additional \$44,000 in asset management and trust income from an increase in assets under management, an increase of \$36,000 in service charges on deposit accounts due to an increase in the volume of deposit account overdrafts, \$12,000 increase in other service charges and fees, \$25,000 gain on the sale of securities, \$15,000 increase on investment in life insurance, and a \$8,000 increase in other income.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Non-interest expense for the first nine months of 2006 was \$8.1 million, an increase of \$95,000 or 1.19% from non-interest expense for the first nine months of 2005. Personnel costs declined by \$74,000, or 1.87% due to lower benefit costs, occupancy increased \$8,000, furniture and equipment expense decreased \$87,000 due to lower amortization expense on software and lower depreciation expense on computer equipment. Legal and professional expenses increased by \$136,000, a majority of this increase is associated with the treasury stock repurchase previously described. Other expenses increased \$109,000 in 2006; other expenses increases were; \$16,000 in director fees, \$17,000 in insurance costs, \$12,000 in trust department costs and \$13,000 in software maintenance costs.

Federal income tax for the first nine months of 2006 was \$729,000 compared to \$926,000 for the same period in 2005. The effective tax rates for the first nine months of 2006 and 2005 were 25.56% and 26.69%, respectively. The effective tax rates are lower than the federal statutory rate of 34% due principally to income from tax-exempt on loans, securities, and bank owned life insurance.

#### **RESULTS OF OPERATIONS**

#### Three Months Ended September 30, 2006 as Compared to the Three Months Ended September 30, 2005

The Corporation's net income for the three months ended September 30, 2006 was \$782,000, compared to \$773,000 for the same period of 2005, representing a 1.17% increase. Income was higher due to a \$128,000 increase in non-interest income, a decrease of \$7,000 in non-interest expense which was offset by a \$107,000 decrease in net interest income, and a \$45,000 increase in the loan loss provision.

Interest income for the three months ended September 30, 2006 was \$4.5 million, an increase of 10.74% from interest income of \$4.1 million for the third quarter of 2005. This increase is attributable to higher average loan balances in 2006 compared to 2005; in addition, yields on loans have increased in 2006 compared to 2005. The loan yield increased (19) nineteen basis points to 5.91%. The Corporation purchased additional mortgage backed securities in 2006; these purchases raised the overall securities yield, which increased forty-five (45) basis points to 5.78% in 2006 compared to 2005. The yield on total average earning assets increased twenty-seven (27) basis points to 5.88%.

Interest expense during the third quarter of 2006 was \$1.6 million, or \$501,000 more when compared to the third quarter of 2005. The average cost increased to 2.88%, a seventy-five (75) basis points increase from a year ago. The interest expense has increased due to the Corporation paying higher rates on deposits and higher volumes.

Net interest income decreased 2.03% to \$2.9 million during the third quarter of 2006 and yielded 3.47% of average total assets compared to 3.70% during the same period a year ago. The Corporations net interest income decreased in 2006 because interest expense on deposits increased at a greater pace than loan and security income. This has occurred due to higher market cost on deposits.

The Corporation recorded a \$60,000 provision for loan losses for the third quarter of 2006. During the third quarter of 2005, the Corporation recorded a provision of \$15,000 for loan losses. The increase in the provision expense in 2006 compared to 2005 is based on managements' quarterly review of the allowance for loan losses. The corporation determined the growth in commercial loans and mortgages warranted additional provision expense in 2006 compared

2005.

Non-interest income increased \$83,000 or 12.00%, to \$772,000 during the third quarter of 2006. Higher non-interest income was due to \$33,000 increase in asset management and trust income from an increase in assets under management, \$25,000 in security gains, \$10,000 bank owned life insurance and a \$16,000 gain in other income.

Non-interest expense decreased \$7,000 during the third quarter of 2006, a 0.27% decrease from the same period in 2005. Personnel costs increased by \$8,000, occupancy cost increased \$13,000, furniture and fixture costs decreased \$32,000 due to lower depreciation expense. Legal and professional costs decreased for the three- month period in 2006 by \$19,000 compared to same period 2005. Other expenses increased by \$22,000.

Federal income tax on third quarter 2006 pretax earnings was \$263,000 compared to \$289,000 a year ago. The third quarter effective tax rate was 25.17% and 27.22%, respectively.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **LIQUIDITY**

Liquidity measurements evaluate the Corporation's ability to meet the cash flow requirements of its depositors and borrowers. The most desirable source of liquidity is deposit growth. Additional liquidity is provided by the maturity of investments in loans and securities and the principal and interest received from those earning assets. Another source of liquidity is represented by the Corporation's ability to sell both loans and securities. The Bank is a member of the Federal Home Loan Bank (FHLB) system. The FHLB provides an additional source for liquidity for long and short-term funding. Additional sources of funding from financial institutions have been established for short-term funding needs.

The September 30, 2006 statement of cash flows indicates, for the nine months ending September 30, 2006, that cash from operating activities, the decrease in fed funds sold, deposit growth and an increase in short term borrowings were used to fund loan growth, to increase mortgage backed securities and purchase treasury stock.

As of September 30, 2006, the Corporation had available funding of approximately \$170 million with the FHLB and an additional \$26 million of short-term funding available through federal funds lines of credit.

#### OFF BALANCE SHEET ARRANGEMENTS

The Corporation's financial statements do not reflect off balance sheet arrangements that consist of commitments to purchase securities or commitments to extend credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral, if any, which the Corporation obtains from the customer upon extension of credit, is based on management's credit evaluation of the customer or other obligor. The types of collateral obtained by the Corporation may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties.

Standby letters of credit, financial standby letters of credit and commercial letters of credit written are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **OFF BALANCE SHEET ARRANGEMENTS (continued)**

The following table identifies the Corporation's commitments to extend credit and obligations under letters of credit as of September 30, 2006.

(dollar amounts in thousands)	TOTAL AMOUNT COMMITTED
Financial instruments whose contractual amounts represent credit risk:	
Commitments to extend credit Standby letters of credit Financial standby letters of credit	\$34,942 430 3,435

#### **CREDIT QUALITY RISK**

The following table presents a comparison of loan quality as of September 30, 2006 with that as of December 31, 2005. Cash payments received on non-accrual loans are recognized as interest income as long as the remaining balance of the loan is deemed to be fully collectible. When doubt exists as to the collectibility of a loan in non-accrual status, any payments received are applied to principal to the extent the doubt is eliminated. Once a loan is placed on non-accrual status, any unpaid interest is charged against income.

	•	At or For the year ended December 31, 2005 ts in thousands)
	(donar amoun	is in mousanus)
Non-performing loans:		
Loans on non-accrual basis	\$659	\$1,308
Past due loans > 90 days and still accruing interest	-	2
Renegotiated loans	2,833	2,860
Total non-performing loans	3,492	4,170
Foreclosed real estate	905	740
Total non-performing assets	\$4,397	\$4,910
Loans outstanding at end of period	\$226,909	\$207,039
Average loans outstanding (year-to-date)	\$223,73	9\$199,505
Non-performing loans as a percent of total loans	1.54%	2.01%
Provision (credit) for loan losses	\$120	\$(365)

Net charge-offs (recoveries)	\$46	\$(146)
Net charge-offs as a percent of average loans	.02%	(.07)%
Provision for loan losses as a percent of net charge-offs	260.87%	-
Allowance for loan losses	\$1,710	\$1,636
Allowance for loan losses as a percent of average loan	s0.76%	0.82%
outstanding		

As of September 30, 2006, \$468,000 of non-accrual loans were paying principal or principal and interest with payments recognized on a cash basis. The decrease in non-accrual loans from 12/31/05 to 9/30/06 is a result of \$349,000 in payoffs, a net of \$100,000 in loans were upgraded out of non-accrual status, due to performance and \$175,000 was moved to foreclosed real estate. \$2.5 million of the renegotiated loan amount relates to a single borrower. The borrower requested a modification of interest and a period of interest only payments. The Corporation has no knowledge of other outstanding loans that present a serious doubt in regard to the borrower's ability to comply with current loan prepayment terms.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **CAPITAL RESOURCES**

The Federal Reserve Board's risk-based capital guidelines are designed principally as a measure of credit risk. These guidelines require that: (1) at least 50% of a banking organization's total capital be common and certain other "core" equity capital ("Tier I Capital"); (2) assets and off-balance sheet items be weighted according to risk; and (3) the total capital to risk-weighted assets ratio be at least 8.00%; and (4) a minimum 4.00% leverage ratio of Tier I capital to average total assets be maintained for financial institutions that meet certain specified criteria, including asset quality, high liquidity, low interest-rate exposure and the highest regulatory rating. Banking organizations with supervisory, financial, operational, or managerial weaknesses, as well as organizations that are anticipating or experiencing significant growth, are expected to maintain capital ratios well above minimum levels. Moreover, higher capital ratios may be required for any bank holding company if warranted by its particular circumstances or risk profile. In all cases, bank holding companies should hold capital commensurate with the level and nature of the risks, including the volume and severity of problem loans, to which they are exposed. As of September 30, 2006, the Corporation, under these guidelines, had Tier I and total equity capital to risk weighted assets ratios of 16.65% and 17.44%, respectively. The leverage ratio was 10.71%. The Bank's capital position and related ratios are similar to the Corporation amounts listed below.

The table below presents the Corporation's capital position at September 30, 2006 (Dollar amounts in thousands)

	Amount	of Adjusted Assets
Tier I Capital Tier I Capital Requirement	\$ 35,892 8,625	16.65% 4.00
Total Equity Capital Total Equity Capital Requirement	\$ 37,602 17,249	17.44% 8.00
Leverage Capital Leverage Requirement	\$ 35,892 13,403	10.71% 4.00

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Corporation's primary market risk is interest rate risk. Interest rate risk arises due to timing differences between interest sensitive assets and liabilities. Interest rate management seeks to maintain a balance between consistent income growth and the risk that is created by variations in the ability to reprice deposit and investment categories. The effort to determine the effect of potential interest rate changes normally involves measuring the "gap" between assets (loans and securities) subject to rate fluctuation and liabilities (interest bearing deposits and long-term borrowings) subject to rate fluctuation as related to earning assets over different time periods and calculating the ratio of interest sensitive assets to interest sensitive liabilities.

Repricing periods for the loans, securities, interest bearing deposits and long-term borrowings are based on contractual maturities, where applicable, as well as the Corporation's historical experience regarding the impact of interest rate fluctuations on the prepayment and withdrawal patterns of certain assets and liabilities. Regular savings, NOW and other similar interest bearing demand deposit accounts are subject to immediate withdrawal without penalty. However, based upon historical performance, management considers a certain portion of the accounts to be stable core deposits and therefore are projected to reprice over a variety of time periods.

The Corporation utilizes a computer simulation analysis that projects the impact of changing interest rates on earnings. Simulation modeling projects a baseline net interest income (assuming no changes in interest rate levels) and estimates changes to that baseline resulting from changes in interest rate levels. The Corporation utilizes the results of this model in evaluating its interest rate risk. This model incorporates a number of additional factors. These factors include: (1) the expected exercise of call features on various assets and liabilities; (2) the expected rates at which various rate sensitive assets and liabilities will reprice; (3) the expected relative movements in different interest rate indexes that are used as the basis for pricing or repricing various assets and liabilities; (4) the targeted growth or decline in loans, securities and deposits; (5) expected changes in administered rates on interest-bearing transaction, savings, money market and time deposit accounts and the expected impact of competition on the pricing or repricing of such accounts; and (5) other factors. Inclusion of these factors in the model is intended to estimate the Corporation's changes in net interest income resulting from an immediate and sustained parallel shift in interest rates of up 100 basis points (bps), up 200 bps, down 100 bps and down 200 bps. While the Corporation believes this model provides a useful projection of its interest rate risk, the model includes a number of assumptions and predictions that are subject to continual refinement. These assumptions and predictions include inputs to compute net interest income, growth rates and a variety of other factors that are difficult to accurately predict.

The September 30, 2006 computer simulations analysis projects the following changes in net interest income based on an immediate and sustained parallel shift in interest rates for a twelve month period compared to baseline, with baseline representing no change in interest rates. The model projects net interest income will decrease 8.4% if rates rise 200 bps, and projects a 4.2% decrease of net interest income if rates rise 100 bps. If rates decrease 200 bps, the model projects a 1.1 % increase in net interest income and if rates decrease 100 bps, the model projects net interest income will increase 2.3%.

Management regularly monitors the interest sensitivity position and considers this position in its decisions with regard to the Corporation's interest rates and maturities for interest-earning assets and interest-bearing liabilities.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

The Corporation maintains a system of disclosure controls and procedures that is designed to ensure that information required to be disclosed by the Corporation in this Form 10-Q, and in other reports required to be filed under the Securities Exchange Act of 1934 (Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the rules and forms for such filings. Management of the Corporation, under the direction of the Corporation's Chief Executive Officer and Chief Financial Officer, reviewed and performed an evaluation of the effectiveness of the Corporation's disclosure controls and procedures (as defined in Rules 13a-15a(e) and 15d-15(e) under the Exchange Act) as of September 30, 2006. Based on that review and evaluation, the Chief Executive Officer and Chief Financial Officer, along with other key management of the Corporation, have determined that the disclosure controls and procedures were and are effective as designed to ensure that material information relating to the Corporation and its consolidated subsidiaries required to be disclosed by the Corporation by the Exchange Act, was recorded, processed, summarized and reported within the applicable time periods.

#### **Changes in Internal Controls**

There have been no significant changes in our internal controls or in other factors that could significantly affect our internal controls during the quarter ended September 30, 2006.

#### PART II - OTHER INFORMATION

#### **ITEM 1. LEGAL PROCEEDINGS**

Other than proceedings, which occur in the normal course of business, there are no legal proceedings to which either the Corporation or any of its subsidiaries is a party, which, in management's opinion, will have any material effect on the financial position of the Corporation and its subsidiaries.

#### **ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors as previously disclosed in the Corporation's December 31, 2005 form 10-K, Item 1A.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES

- 2 (a) None
- 2 (b) None
- 2 (c) See table below

#### ISSUER PURCHASES OF EQUITY SECURITIES

isself i exemises of Equilibrium				
Period	(a) Total Number (b) Average Price		(c) Total Number of (d) Maximum Number	
	of Shares	of Shares Paid per Share		of Shares that May Yet
	Purchased		Part of Publicly	<b>Be Purchased Under</b>
			<b>Announced Plans</b>	the Plans
July 1- July 31	0	0	(	166,926
August 1 -August 31	0	0	(	166,926
September 1- September 30	0	0	(	166,926
Total	0	0	(	166,926

In 2000, the Board of Directors authorized the repurchase of up to 360,000 shares of the Corporation's common stock from time to time when warranted by market conditions. There have been 193,074 shares purchased under this authorization through September 30, 2006.

In March 2006, the Board of Directors authorized the repurchase of 362,113 shares of the Corporation's common stock at \$18.50 per share. These shares are not included in any previously approved stock repurchase program. Please see the Corporation's 8-K dated March 27, 2006 for additional information on this transaction.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

I
T
F
И
4
4.
S
T.
J
3
N
1
ß
S
S
Ī
O
Ī
V
(
)
F
١]
V
ſ
4
1
ľ
Г
F
Cl
R
S
r
Г
O
)
A
,
V
(
)
T
ľ
E
(
)
F
١,
5
E
(
ľ
J
R
ľ
T
Y
7
H
O
)I
J
D
E
R
28
5

None

### **ITEM 5. OTHER INFORMATION**

Not applicable

### ITEM 6. EXHIBITS

T 1 11 12		Page Number or
Exhibit Number	Description	Incorporated by Reference to
rumber	Description	Reference to
3.1	Articles of Incorporation	Exhibit C to Form S-4
		Registration Statement Filed
		April 9, 1990
3.2	By-Laws of Registrant	Exhibit D to Form S-4
	,	Registration Statement Filed
		April 9, 1990
2.2	A many disparent to Auticles of Incomparation	Eulikia A as definition Dusum
3.3	Amendment to Articles of Incorporation	Exhibit A to definitive Proxy Statement filed for the special
		meeting of shareholders held
		September 18, 1990
2.4	A I WANT OF ST	
3.4	Amendment to Articles of Incorporation	Exhibit A to definitive Proxy Statement filed for the meeting
		of shareholders held on April 15,
		1997
2.6		
3.6	Amendment to Articles of Incorporation	Exhibit A to definitive Proxy Statement filed for the meeting
		of shareholders held September
		21, 2004
2.0	A local Diagram	F 1717 20 - F 10 0 C 1
3.8	Amendment to the Bylaws of Registrant	Exhibit 3.8 to Form 10-Q for the quarter September 30, 2004
		quarter September 30, 2004
10.1	Employment agreement between Gregg E.	Exhibit 10.1 to Form 10-Q for
	Hunter and Commercial Bank of	the quarter ended September 30,
	Pennsylvania	2003
10.3	Mutual Release and Non-Disparagement	Exhibit 10.3 to Form 10-K for
10.0	Agreement between Commercial Bank of	the year ended December 31,
	Pennsylvania and Louis T. Steiner	2003
21 1	Section 302 Certification of Chief	Filed harawith
31.1	Executive Officer	Filed herewith
31.2	Section 302 Certification of Chief Financia	lFiled herewith
	Officer	

32.1	Section 1350 Certification of the Chief Executive Officer	Filed herewith
32.2	Section 1350 Certification of the Chief Financial Officer	Filed herewith

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMMERCIAL NATIONAL FINANCIAL CORPORATION (Registrant)

Dated: November 14, 2006 /s/ Gregg E. Hunter

Gregg E. Hunter, Vice Chairman President and Chief Executive Officer

Dated: November 14, 2006 /s/ Thomas D. Watters

Thomas D. Watters, Senior Vice President and

Chief Financial Officer