Staffing 360 Solutions, Inc. Form 4 September 02, 2016

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**OMB APPROVAL** 

OMB 3235-0287 Number:

January 31, Expires: 2005

Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1(b).

1. Name and Address of Reporting Person \* Florio Nicholas

2. Issuer Name and Ticker or Trading Symbol

5. Relationship of Reporting Person(s) to

Issuer

(First) (Last)

Staffing 360 Solutions, Inc. [STAF] 3. Date of Earliest Transaction

(Check all applicable)

C/O STAFFING 360

(Middle)

09/01/2016

(Month/Day/Year)

\_X\_\_ Director 10% Owner Officer (give title \_ Other (specify

**SOLUTIONS. 641 LEXINGTON AVE, SUITE 1526** 

> (Street) 4. If Amendment, Date Original

> > Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check

Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

NEW YORK, NY 10022

| (City)  | (State)                                 | (Zip) Table   | e I - Non-D                             | erivative   | Secur            | ities A    | equired, Disposed  | of, or Benefic   | ially Owned   |
|---|---|---|---|---|------------------|------------|--|--|---|
| 1.Title of<br>Security<br>(Instr. 3)                    | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securi<br>onAcquired<br>Disposed<br>(Instr. 3, | (A) o<br>l of (D | )          | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
| Common<br>Stock,<br>\$0.00001<br>par value<br>per share | 09/01/2016                              |   | A                                       | 1,250   | A                | <u>(1)</u> | 47,721   | I  | Citrin<br>Cooperman<br>& Co., LLP                                 |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

## Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

9. Nu Deriv Secur Bene Own Follo Repo Trans (Instr

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transactic<br>Code<br>(Instr. 8) | 5. orNumber of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, |                     | ate                | 7. Title<br>Amount<br>Underly<br>Securiti<br>(Instr. 3 | t of<br>ying<br>es                     | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) |  |
|---|---|--------------------------------------|---|--|---|---------------------|--------------------|--|--|---|--|
|   |   |                                      |   | Code V                                 | (A) (D)   | Date<br>Exercisable | Expiration<br>Date | Title N  | Amount<br>or<br>Number<br>of<br>Shares |   |  |

## **Reporting Owners**

Reporting Owner Name / Address

Director 10% Owner Officer Other

Florio Nicholas C/O STAFFING 360 SOLUTIONS 641 LEXINGTON AVE, SUITE 1526 NEW YORK, NY 10022



### **Signatures**

/s/ Nicholas 09/02/2016 Florio

\*\*Signature of Date
Reporting Person

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These shares were issued to Citrin Cooperman & Co., LLP ("CC") for Board of Director and Committee services by the reporting person.
- The reporting person is a partner of CC. The listed amount of securities beneficially owned by the reporting person reflects the reporting person's ownership percentage in CC. The reporting person disclaims beneficial ownership of the securities held by CC, except to the extent of his pecuniary interest therein.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.;

196

99

Reporting Owners 2

379

Total comprehensive income

\$

473

\$

531

\$

895

\$ 1,078

See Notes to Consolidated Financial Statements.

### CONSOLIDATED BALANCE SHEETS (UNAUDITED)

|   | June 30,      | December      |
|---|---------------|---------------|
|   | 2017          | 31, 2016      |
|   | (in million   | _             |
|   | share amou    | ints)         |
| Assets  | ¢2.202        | ¢2.210        |
| Cash and cash equivalents   | \$2,392       | \$2,318       |
| Cash of consolidated investment entities  | 171           | 168           |
| Investments   | 35,935        | 35,834        |
| Investments of consolidated investment entities, at fair value                                | 2,257         | 2,254         |
| Separate account assets   | 83,661        | 80,210        |
| Receivables  Receivables  | 5,481         | 5,299         |
| Receivables of consolidated investment entities, at fair value                                | 38            | 11            |
| Deferred acquisition costs  | 2,637         | 2,648         |
| Restricted and segregated cash and investments  | 3,072         | 3,331         |
| Other assets  | 7,500         | 7,748         |
| Total assets  | \$143,144     | \$139,821     |
| Liabilities and Equity  |               |               |
| Liabilities and Equity Liabilities:   |               |               |
|   | \$29,878      | \$30,202      |
| Policyholder account balances, future policy benefits and claims Separate account liabilities | 83,661        | 80,210        |
| Customer deposits   |               |               |
| Short-term borrowings   | 10,200<br>200 | 10,036<br>200 |
|   | 2,908         |               |
| Long-term debt  Debt of consolidated investment entities at fair value                        |               | 2,917         |
| Debt of consolidated investment entities, at fair value                                       | 2,308         | 2,319         |
| Accounts payable and accrued expenses   | 1,600         | 1,727         |
| Other liabilities   | 6,001         | 5,823         |
| Other liabilities of consolidated investment entities, at fair value                          | 138           | 95            |
| Total liabilities   | 136,894       | 133,529       |
| Equity:   |               |               |
| Ameriprise Financial, Inc.:   |               |               |
| Common shares (\$.01 par value; shares authorized, 1,250,000,000; shares issued, 325,815,978  | 3             | 3             |
| and 324,006,315, respectively)  | 7.002         | 7.765         |
| Additional paid-in capital  | 7,903         | 7,765         |
| Retained earnings   | 10,897        | 10,351        |
| Treasury shares, at cost (175,507,362 and 169,246,411 shares, respectively)                   |               | (12,027 )     |
| Accumulated other comprehensive income, net of tax  | 299           | 200           |
| Total equity  | 6,250         | 6,292         |
| Total liabilities and equity  | \$143,144     | \$139,821     |
| See Notes to Consolidated Financial Statements.   |               |               |

### CONSOLIDATED STATEMENTS OF EQUITY (UNAUDITED)

Ameriprise Financial, Inc.

|                                    |                                   |                            |               | Appropri     | ated             |                         | Total                  |             |          |
|------------------------------------|-----------------------------------|----------------------------|---------------|--------------|------------------|-------------------------|------------------------|-------------|----------|
|                                    | NT 1                              | A 1011.41                  | 1             | Retained     |                  | Accumul                 | la <b>Aard</b> eripris | e,          | 11.      |
|                                    | Comm                              | n <b>xoi</b> aition<br>non | Retained      | Earnings     | offreasury.      | Other Co                | on in ancial,          | Non-contro  | Total    |
|                                    | Shares                            | Capital                    | Earnings      | Consolid     |                  | prehensi                |                        | Interests   |          |
|                                    | Shares                            | Capital                    |               | Investme     |                  | •                       | Sharehold              | ers'        |          |
|                                    |                                   |                            |               | Entities     |                  |                         | Equity                 |             |          |
|                                    | (in mill                          | lions, exc                 | ept share     |              |                  |                         | -17                    |             |          |
| Balances at January 1, 2016 (1)    |                                   |                            | •             | \$ 137       | \$ (10,33        | <b>38</b> 253           | \$ 7,191               | \$ 1.188    | \$ 8,379 |
| Cumulative effect of change in     | 141,000                           | <b>.,_</b> 00,01           |               |              | 4 (10,9)         |                         |                        |             |          |
| accounting policies                | —                                 | —                          | 1             | (137)        | _                | 6                       | (130)                  | (1,188)     | (1,318)  |
| Comprehensive income:              |                                   |                            |               |              |                  |                         |                        |             |          |
| Net income                         |                                   |                            | 699           | _            |                  |                         | 699                    |             | 699      |
| Other comprehensive income,        |                                   |                            | 0))           |              |                  |                         | 077                    |             | 0))      |
| net of tax                         | —                                 | —                          | _             | _            | _                | 379                     | 379                    | —           | 379      |
| Total comprehensive income         |                                   |                            |               |              |                  |                         | 1,078                  |             | 1,078    |
| Dividends to shareholders          |                                   |                            | (244 )        |              |                  |                         | (244)                  | _           | (244)    |
|                                    | <del></del><br><del>10,</del> 301 | —<br>L 265                 | (244 )        |              | (942)            | _                       | (942)                  | _           | • •      |
| Repurchase of common shares        |                                   |                            | _             | _            | 62               | _                       | ` ′                    | _           | (942)    |
| Share-based compensation plans     |                                   |                            | —<br>ch 0.001 | Φ            |                  |                         | 110                    | <u> </u>    | 110      |
| Balances at June 30, 2016 (1)      | 1502,2542                         | 4,224,65                   | 9,981         | <b>5</b> —   | \$ (11,2)        | 1\$ 638                 | \$ 7,063               | \$ —        | \$ 7,063 |
| D.1 . 1 1 2017                     | 16 4 705 (                        | Oto O # 7 C                | 50 10.25      | · <b>#</b> h | φ (1 <b>0</b> Σ) | <b>3</b> 47 <b>3</b> 00 | Φ (202                 | Φ.          | Φ ( 202  |
| Balances at January 1, 2017        | 134, 839                          | 9\$9047,76                 | 5\$ 10,35     | <b>p</b> —   | \$ (12,0)        | 2\$7 200                | \$ 6,292               | , \$ —      | \$ 6,292 |
| Comprehensive income:              |                                   |                            | <b>5</b> 0.6  |              |                  |                         | <b>5</b> 0.6           |             | 706      |
| Net income                         |                                   | —                          | 796           | _            | _                | _                       | 796                    | _           | 796      |
| Other comprehensive income,        |                                   | _                          | _             | _            | _                | 99                      | 99                     | _           | 99       |
| net of tax                         |                                   |                            |               |              |                  |                         |                        |             |          |
| Total comprehensive income         |                                   |                            |               |              |                  |                         | 895                    | —           | 895      |
| Dividends to shareholders          | —                                 | —                          | (250)         | _            | _                | _                       | (250)                  | _           | (250)    |
| Repurchase of common shares        | § <del>7,0</del> 21,              | 2 <del>5</del> 0           | _             | _            | (877)            | _                       | (877)                  | _           | (877)    |
| Share-based compensation plans     | 2 <del>,5</del> 69,9              | 638                        | _             | _            | 52               | _                       | 190                    | _           | 190      |
| Balances at June 30, 2017          | 1\$0,308                          | <b>\$</b> 61 <b>6</b> ,90  | 3\$ 10,89     | <b>%</b> —   | \$ (12,83        | <b>52</b> 299           | \$ 6,250               | \$ —        | \$ 6,250 |
| (1) Prior period retained earnings | were res                          | stated in                  | the fourth    | quarter o    | f 2016. Se       | ee Note 1               | in the Con             | ipany's Ann | ual      |

<sup>(1)</sup> Prior period retained earnings were restated in the fourth quarter of 2016. See Note 1 in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

See Notes to Consolidated Financial Statements.

### CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| Cash Flows from Operating Activities  | June 30,<br>2017 2016<br>(in millions) |
|---|--|
| Net income  | \$796 \$699                            |
| Adjustments to reconcile net income to net cash provided by operating activities:                 | φίου φορο                              |
| Depreciation, amortization and accretion, net   | 121 127                                |
| Deferred income tax expense (benefit)   | 6 (54)                                 |
| Share-based compensation  | 61 68                                  |
| Net realized investment losses (gains)  | (40 ) 6                                |
| Net trading gains   | (3 ) (4 )                              |
| Loss from equity method investments   | 25 20                                  |
| Other-than-temporary impairments and provision for loan losses                                    | 1 —                                    |
| Net losses of consolidated investment entities  | 2 5                                    |
| Changes in operating assets and liabilities:  |  |
| Restricted and segregated investments   | 300 175                                |
| Deferred acquisition costs  | (4) 31                                 |
| Other investments, net  | (107) (12)                             |
| Policyholder account balances, future policy benefits and claims, net                             | (384) 1,161                            |
| Derivatives, net of collateral  | 447 (660)                              |
| Receivables   | (168) (26)                             |
| Brokerage deposits  | (135) (69)                             |
| Accounts payable and accrued expenses   | (137) (196)                            |
| Other operating assets and liabilities of consolidated investment entities, net                   | 1 (10)                                 |
| Other, net  | (46 ) 256                              |
| Net cash provided by operating activities   | 736 1,517                              |
| Cash Flows from Investing Activities  |  |
| Available-for-Sale securities:  |  |
| Proceeds from sales   | 276 314                                |
| Maturities, sinking fund payments and calls   | 2,560 2,384                            |
| Purchases   | (2,495 (3,110)                         |
| Proceeds from sales, maturities and repayments of mortgage loans                                  | 241 557                                |
| Funding of mortgage loans   | (249) (228)                            |
| Proceeds from sales and collections of other investments  | 142 85                                 |
| Purchase of other investments   | (223) (86)                             |
| Purchase of investments by consolidated investment entities                                       | (839) (316)                            |
| Proceeds from sales, maturities and repayments of investments by consolidated investment entities | 864 457                                |
| Purchase of land, buildings, equipment and software   | (72 ) (36 )                            |
| Other, net  | 22 42                                  |
| Net cash provided by investing activities   | \$227 \$63                             |
| See Notes to Consolidated Financial Statements.   |  |
|   |  |

### CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (Continued)

| Cash Flows from Financing Activities  | June 30,<br>2017<br>(in million | 2016             |   |
|---|---------------------------------|------------------|---|
| Investment certificates:  |                                 |                  |   |
| Proceeds from additions   | \$2,507                         | \$ 2,168         |   |
| Maturities, withdrawals and cash surrenders   | (2,211)                         |                  | ) |
| Policyholder account balances:  | , , ,                           | ,                |   |
| Deposits and other additions  | 1,042                           | 999              |   |
| Net transfers from (to) separate accounts   | (71)                            | 83               |   |
| Surrenders and other benefits   | (987)                           | (989             | ) |
| Cash paid for purchased options with deferred premiums  | (132)                           | (163             | ) |
| Cash received from purchased options with deferred premiums   | 39                              | 33               |   |
| Repayments of long-term debt  | (5)                             | (251             | ) |
| Dividends paid to shareholders  | (244)                           | (239             | ) |
| Repurchase of common shares   | (788)                           | (901             | ) |
| Exercise of stock options   | 8                               | 4                |   |
| Repayments of debt by consolidated investment entities  | (24)                            | (60              | ) |
| Net cash used in financing activities   |                                 | (913             | ) |
| Effect of exchange rate changes on cash   | 21                              | (38              | ) |
| Net increase in cash, cash equivalents and restricted cash  | 118                             | 629              |   |
| Cash, cash equivalents and restricted cash at beginning of period   | 5,392                           | 5,407            |   |
| Net cash outflows upon the deconsolidation of VIEs  | _                               | `                | ) |
| Cash, cash equivalents and restricted cash at end of period   | \$5,510                         | \$ 5,690         |   |
| Supplemental Disclosures:   |                                 |                  |   |
| Interest paid excluding consolidated investment entities  | \$89                            | \$ 80            |   |
| Interest paid by consolidated investment entities   | 43                              | 50               |   |
| Income taxes paid, net  | 311                             | 175              |   |
| Non-cash investing activity:  |                                 |                  |   |
| Partnership commitments not yet remitted  | 9                               | 19               |   |
|   |                                 | Decemb           |   |
|   | 2017                            | 31, 2016         | ) |
|   | (in milli                       | ons)             |   |
| Reconciliation of cash, cash equivalents and restricted cash:   | ФО 200                          | <b>0.0.110</b>   |   |
| Cash and cash equivalents   | \$2,392                         | \$ 2,318         |   |
| Cash of consolidated investment entities  | 171                             | 168              |   |
| Restricted and segregated cash and investments  | 3,072                           | 3,331            | , |
| Less: Restricted and segregated investments  Total cash, cash equivalents and restricted cash per consolidated statements of cash flows.      |                                 | (425<br>\$ 5,302 | ) |
| Total cash, cash equivalents and restricted cash per consolidated statements of cash flows<br>See Notes to Consolidated Financial Statements. | \$5,510                         | \$ 5,392         |   |
| See Moles to Consultated Phanicial Statements.  |                                 |                  |   |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. Basis of Presentation

Ameriprise Financial, Inc. is a holding company, which primarily conducts business through its subsidiaries to provide financial planning, products and services that are designed to be utilized as solutions for clients' cash and liquidity, asset accumulation, income, protection and estate and wealth transfer needs. The foreign operations of Ameriprise Financial, Inc. are conducted primarily through Threadneedle Asset Management Holdings Sàrl and Ameriprise Asset Management Holdings GmbH (collectively, "Threadneedle").

The accompanying Consolidated Financial Statements include the accounts of Ameriprise Financial, Inc., companies in which it directly or indirectly has a controlling financial interest and variable interest entities ("VIEs") in which it is the primary beneficiary (collectively, the "Company"). All intercompany transactions and balances have been eliminated in consolidation. See Note 3 for additional information on VIEs.

The interim financial information in this report has not been audited. In the opinion of management, all adjustments necessary for fair statement of the consolidated results of operations and financial position for the interim periods have been made. Except for the adjustment described below, all adjustments made were of a normal recurring nature. In the first quarter of 2017, the Company recorded a \$20 million decrease to income tax provision related to an out-of-period correction for a reversal of a tax reserve. The impact to prior period financial statements was not material.

The accompanying Consolidated Financial Statements are prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). Results of operations reported for interim periods are not necessarily indicative of results for the entire year. These Consolidated Financial Statements and Notes should be read in conjunction with the Consolidated Financial Statements and Notes in the Company's Annual Report on Form 10-K for the year ended December 31, 2016, filed with the Securities and Exchange Commission ("SEC") on February 23, 2017 ("2016 10-K"). The Company evaluated events or transactions that may have occurred after the balance sheet date for potential recognition or disclosure through the date the financial statements were issued. No subsequent events or transactions were identified.

### 2. Recent Accounting Pronouncements Adoption of New Accounting Standards

Statement of Cash Flows – Restricted Cash

In November 2016, the Financial Accounting Standards Board ("FASB") updated the accounting standards related to the classification of restricted cash on the statement of cash flows. The update requires entities to include restricted cash and restricted cash equivalents in cash and cash equivalent balances on the statement of cash flows and disclose a reconciliation between the balances on the statement of cash flows and the balance sheet. The standard is effective for interim and annual periods beginning after December 15, 2017, with early adoption permitted. The Company early adopted the standard for the interim period ended March 31, 2017 on a retrospective basis. As a result of the adoption of the standard, restricted cash balances of \$2.9 billion at both June 30, 2017 and December 31, 2016, are included in the cash and cash equivalents balances on the Company's consolidated statements of cash flows. The impact of the change in restricted cash resulted in a \$92 million increase to the Company's operating cash flows for the prior period presented.

Statement of Cash Flows - Classification of Certain Cash Receipts and Cash Payments

In August 2016, the FASB updated the accounting standards related to classification of certain cash receipts and cash payments on the statement of cash flows. The update includes amendments to address diversity in practice for the classification of eight specific cash flow activities. The specific amendments the Company evaluated include the classification of debt prepayment and extinguishment costs, contingent consideration payments, proceeds from insurance settlements and corporate owned life insurance settlements, distributions from equity method investees and the application of the predominance principle to separately identifiable cash flows. The standard is effective for interim and annual periods beginning after December 15, 2017. Early adoption is permitted and all amendments must be adopted during the same period. The Company early adopted the standard for the interim period ended March 31, 2017 on a retrospective basis. The adoption of the standard did not have a material impact on the Company's operating,

investing or financing cash flows.

Compensation – Stock Compensation

In March 2016, the FASB updated the accounting standards related to employee share-based payments. The update requires all excess tax benefits and tax deficiencies to be recognized as income tax expense or benefit in the income statement. This change is required to be applied prospectively to excess tax benefits and tax deficiencies resulting from settlements after the date of adoption. No adjustment is recorded for any excess tax benefits or tax deficiencies previously recorded in additional paid in capital. The update also requires excess tax benefits to be classified along with other income tax cash flows as an operating activity in the statement of cash flows. This provision can be applied on either a prospective or retrospective basis. The update permits entities to make an accounting policy election to recognize forfeitures as they occur rather than estimating forfeitures to determine the recognition of expense for share-based payment awards. The standard is effective for interim and annual periods beginning after December 15, 2016 with early

adoption permitted. The Company adopted the standard on January 1, 2017 on a prospective basis, except for the cash flow statement provision, which the Company applied on a retrospective basis. During periods in which the settlement date value differs materially from the grant date fair value of certain share-based payment awards, the Company may experience volatility in income tax recognized in its consolidated results of operations. During the three months and six months ended June 30, 2017, the Company recognized net excess tax benefits of \$4 million and \$32 million, respectively, as a reduction to the income tax provision in the consolidated statements of operations. The Company maintained its accounting policy of estimating forfeitures. As a result of the adoption of the standard, net excess tax benefits of \$32 million and \$5 million for the six months ended June 30, 2017 and 2016, respectively, are included in the Other, net line within operating cash flows on the Company's consolidated statements of cash flows.

Receivables - Premium Amortization on Purchased Callable Debt Securities

Future Adoption of New Accounting Standards

In March 2017, the FASB updated the accounting standards to shorten the amortization period for certain purchased callable debt securities held at a premium. Under current guidance, premiums are generally amortized over the contractual life of the security. The amendments require the premium to be amortized to the earliest call date. The update applies to securities with explicit, non-contingent call features that are callable at fixed prices and on preset dates. The standard is effective for interim and annual periods beginning after December 15, 2018, and should be applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. Early adoption is permitted. The update is not expected to have a material impact on the Company's consolidated results of operations or financial condition.

Intangibles – Goodwill and Other – Simplifying the Test for Goodwill Impairment

In January 2017, the FASB updated the accounting standards to simplify the accounting for goodwill impairment. The update removes the hypothetical purchase price allocation (Step 2) of the goodwill impairment test. Goodwill impairment will now be the amount by which a reporting unit's carrying value exceeds its fair value. The standard is effective for interim and annual periods beginning after December 15, 2019, and should be applied prospectively with early adoption permitted for any impairment tests performed after January 1, 2017. The update is not expected to have a material impact on the Company's consolidated results of operations or financial condition.

Income Taxes – Intra-Entity Transfers of Assets Other Than Inventory

In October 2016, the FASB updated the accounting standards related to the recognition of income tax impacts on intra-entity transfers. The update requires entities to recognize the income tax consequences of intra-entity transfers, other than inventory, upon the transfer of the asset. The update requires the selling entity to recognize a current tax expense or benefit and the purchasing entity to recognize a deferred tax asset or liability when the transfer occurs. The standard is effective for interim and annual periods beginning after December 15, 2017. Early adoption is permitted. The Company is currently evaluating the impact of the standard on its consolidated results of operations and financial condition.

Financial Instruments – Measurement of Credit Losses

In June 2016, the FASB updated the accounting standards related to accounting for credit losses on certain types of financial instruments. The update replaces the current incurred loss model for estimating credit losses with a new model that requires an entity to estimate the credit losses expected over the life of the asset. Generally, the initial estimate of the expected credit losses and subsequent changes in the estimate will be reported in current period earnings and recorded through an allowance for credit losses on the balance sheet. The current credit loss model for Available-for-Sale debt securities does not change; however, the credit loss calculation and subsequent recoveries are required to be recorded through an allowance. The standard is effective for interim and annual periods beginning after December 15, 2019. Early adoption will be permitted for interim and annual periods beginning after December 15, 2018. A modified retrospective cumulative adjustment to retained earnings should be recorded as of the first reporting period in which the guidance is effective for loans, receivables, and other financial instruments subject to the new expected credit loss model. Prospective adoption is required for establishing an allowance related to

Available-for-Sale debt securities, certain beneficial interests, and financial assets purchased with a more-than-insignificant amount of credit deterioration since origination. The Company is currently evaluating the impact of the standard on its consolidated results of operations and financial condition.

Leases – Recognition of Lease Assets and Liabilities on Balance Sheet

In February 2016, the FASB updated the accounting standards for leases. The update was issued to increase transparency and comparability for the accounting of lease transactions. The standard will require most lease transactions for lessees to be recorded on the balance sheet as lease assets and lease liabilities and both quantitative and qualitative disclosures about leasing arrangements. The Company currently discloses information related to operating lease arrangements within Note 23 of the 2016 10-K. The standard is effective for interim and annual periods beginning after December 15, 2018 with early adoption permitted. The update should be applied at the beginning of the earliest period presented using a modified retrospective approach. The Company is currently evaluating the impact of the standard on its consolidated results of operations and financial condition.

Financial Instruments – Recognition and Measurement of Financial Assets and Financial Liabilities In January 2016, the FASB updated the accounting standards on the recognition and measurement of financial instruments. The update requires entities to carry marketable equity securities, excluding investments in securities that qualify for the equity method of accounting, at fair value with changes in fair value reflected in net income each reporting period. The update affects other aspects of accounting for equity instruments, as well as the accounting for financial liabilities utilizing the fair value option. The update eliminates the requirement to disclose the methods and assumptions used to estimate the fair value of financial assets or liabilities held at cost on the balance sheet and requires entities to use the exit price notion when measuring the fair value of financial instruments. The standard is effective for interim and annual periods beginning after December 15, 2017. Early adoption is permitted for certain provisions. Generally, the update should be applied using a modified retrospective approach by recording a cumulative-effect adjustment to equity at the beginning of the period of adoption. The update is not expected to have a material impact on the consolidated results of operations or financial condition.

### Revenue from Contracts with Customers

In May 2014, the FASB updated the accounting standards for revenue from contracts with customers. The update provides a five step revenue recognition model for all revenue arising from contracts with customers and affects all entities that enter into contracts to provide goods or services to their customers (unless the contracts are in the scope of other standards). The standard also updates the accounting for certain costs associated with obtaining and fulfilling a customer contract and requires disclosure of quantitative and qualitative information that enables users of financial statements to understand the nature, amount, timing, and uncertainty of revenues and cash flows arising from contracts with customers. Subsequent related updates provide clarification on certain revenue recognition guidance in the new standard. The standard is effective for interim and annual periods beginning after December 15, 2017 and early adoption is permitted for interim and annual periods beginning after December 15, 2016. The standard may be applied retrospectively for all periods presented or retrospectively with a cumulative-effect adjustment at the date of adoption. The Company plans to adopt the revenue recognition guidance in the first quarter of 2018. The update does not apply to revenue associated with the manufacturing of insurance and annuity products or financial instruments as these revenues are in the scope of other standards. Therefore, the Company does not expect the update to have an impact on these revenues. The Company's implementation efforts include the identification of revenue within the guidance and the review of the customer contracts to determine the Company's performance obligation and the associated timing of each performance obligation. The Company is reviewing certain payments received to determine whether they should be presented as revenue or as a reduction of expense. The Company does not expect a material impact to the timing of revenue recognition; however, the Company's implementation effort to assess the impact of the standard on its consolidated results of operations, financial condition, and disclosures is still in process.

### 3. Variable Interest Entities

The Company provides asset management services to investment entities which are considered to be VIEs, such as collateralized loan obligations ("CLOs"), hedge funds, property funds, certain international series funds (Open Ended Investment Companies and Societes d'Investissement A Capital Variable) and private equity funds (collectively, "investment entities"), which are sponsored by the Company. In addition, the Company invests in structured investments other than CLOs and certain affordable housing partnerships which are considered VIEs. The Company consolidates certain investment entities (collectively, "consolidated investment entities"). If the Company is deemed to be the primary beneficiary, it will consolidate the VIE. The Company has no obligation to provide financial or other support to the non-consolidated VIEs beyond its investment nor has the Company provided any support to these entities. CLOs

CLOs are asset backed financing entities collateralized by a pool of assets, primarily syndicated loans and, to a lesser extent, high-yield bonds. Multiple tranches of debt securities are issued by a CLO, offering investors various maturity and credit risk characteristics. The debt securities issued by the CLOs are non-recourse to the Company. The CLO's debt holders have recourse only to the assets of the CLO. The assets of the CLOs cannot be used by the Company.

Scheduled debt payments are based on the performance of the CLO's collateral pool. The Company earns management fees from the CLOs based on the CLO's collateral pool and, in certain instances, may also receive incentive fees. The fee arrangement is at market and commensurate with the level of effort required to provide those services. The Company has invested in a portion of the unrated, junior subordinated notes of certain CLOs. The Company has determined that consolidation is required for certain CLOs.

The Company's maximum exposure to loss with respect to non-consolidated CLOs is limited to its investments amortized cost, which was \$7 million and \$9 million as of June 30, 2017 and December 31, 2016, respectively. The Company classifies these investments as Available-for-Sale securities. See Note 4 for additional information on these investments.

### Property Funds

The Company provides investment advice and related services to property funds, which are considered VIEs. For investment management services, the Company generally earns management fees based on the market value of assets under management, and in certain instances may also receive performance-based fees. The fee arrangement is at market and commensurate with the level of effort required to provide those services. The Company does not have a significant economic interest and is not required to consolidate the property funds. The carrying value of the Company's investment in property funds is reflected in other investments and was \$26 million as of both June 30, 2017 and December 31, 2016.

### Hedge Funds and Private Equity Funds

The Company has determined that consolidation is not required for hedge funds and private equity funds which are sponsored by the Company and considered VIEs. For investment management services, the Company earns management fees based on the market value of assets under management, and in certain instances may also receive performance-based fees. The fee arrangement is at market and commensurate with the level of effort required to provide those services. The Company's maximum exposure to loss with respect to its investment in these entities is limited to its carrying value. The carrying value of the Company's investment in these entities is reflected in other investments and was \$7 million and \$13 million as of June 30, 2017 and December 31, 2016, respectively. International Series Funds

The Company manages international series funds, which are considered VIEs. For investment management services, the Company earns management fees based on the market value of assets under management, and in certain instances may also receive performance-based fees. The fee arrangement is at market and commensurate with the level of effort required to provide those services. The Company does not consolidate these funds and its maximum exposure to loss is limited to its carrying value. The carrying value of the Company's investment in these funds is reflected in other assets and was \$35 million and \$33 million as of June 30, 2017 and December 31, 2016, respectively.

### Affordable Housing Partnerships and Other Real Estate Partnerships

The Company is a limited partner in affordable housing partnerships that qualify for government-sponsored low income housing tax credit programs and partnerships that invest in multi-family residential properties that were originally developed with an affordable housing component. The Company has determined it is not the primary beneficiary and therefore does not consolidate these partnerships.

A majority of the limited partnerships are VIEs. The Company's maximum exposure to loss as a result of its investment in the VIEs is limited to the carrying value. The carrying value is reflected in other investments and was \$467 million and \$482 million as of June 30, 2017 and December 31, 2016, respectively. The Company had a \$123 million and \$135 million liability recorded as of June 30, 2017 and December 31, 2016, respectively, related to original purchase commitments not yet remitted to the VIEs. The Company has not provided any additional support and is not contractually obligated to provide additional support to the VIEs beyond the above mentioned funding commitments.

### Structured Investments

The Company invests in structured investments which are considered VIEs for which it is not the sponsor. These structured investments typically invest in fixed income instruments and are managed by third parties and include asset backed securities, commercial mortgage backed securities and residential mortgage backed securities. The Company classifies these investments as Available-for-Sale securities. The Company has determined that it is not the primary beneficiary of these structures due to the size of the Company's investment in the entities and position in the capital structure of these entities. The Company's maximum exposure to loss as a result of its investment in these structured investments is limited to its carrying value. See Note 4 for additional information on these structured investments.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

June 30, 2017

### Fair Value of Assets and Liabilities

The Company categorizes its fair value measurements according to a three-level hierarchy. See Note 10 for the definition of the three levels of the fair value hierarchy.

The following tables present the balances of assets and liabilities held by consolidated investment entities measured at fair value on a recurring basis:

|   | Julie 30, 2017 |           |             |         |
|---|----------------|-----------|-------------|---------|
|   | Leve           | eLevel    | Level       | Total   |
|   | 1              | 2         | 3           | Total   |
|   | (in n          | nillions) |             |         |
| Assets                                    |                |           |             |         |
| Investments:                              |                |           |             |         |
| Corporate debt securities                 | \$             | \$30      | <b>\$</b> — | \$30    |
| Common stocks                             | 20             | 6         | 7           | 33      |
| Other investments                         | 4              | _         | _           | 4       |
| Syndicated loans                          |                | 2,005     | 185         | 2,190   |
| Total investments                         | 24             | 2,041     | 192         | 2,257   |
| Receivables                               | _              | 38        | _           | 38      |
| Total assets at fair value                | \$24           | \$2,079   | \$192       | \$2,295 |
| Liabilities                               |                |           |             |         |
| Debt (1)                                  | <b>\$</b> —    | \$2,308   | <b>\$</b> — | \$2,308 |
| Other liabilities                         | _              | 138       | _           | 138     |
| Total liabilities at fair value           | \$             | \$2,446   | \$—         | \$2,446 |
|   | Dece           | ember 3   | 1, 2016     | 5       |
|   | Leve           | eLevel    | Level       | Total   |
|   | 1              | 2         | 3           | Total   |
|   | (in n          | nillions) |             |         |
| Assets                                    |                |           |             |         |
| Investments:                              |                |           |             |         |
| Corporate debt securities                 | <b>\$</b> —    | \$19      | <b>\$</b> — | \$19    |
| Common stocks                             | 22             | 6         | 5           | 33      |
| Other investments                         | 4              | _         | _           | 4       |
| Syndicated loans                          | —              | 1,944     | 254         | 2,198   |
| Total investments                         | 26             | 1,969     | 259         | 2,254   |
| Receivables                               | _              | 11        | _           | 11      |
|   |                |           | +           | 00000   |
| Total assets at fair value                | \$26           | \$1,980   | \$259       | \$2,265 |
| Total assets at fair value<br>Liabilities | \$26           | \$1,980   | \$259       | \$2,265 |

**—** 95

Total liabilities at fair value \$— \$2,414 \$— \$2,414

95

13

Other liabilities

<sup>(1)</sup> The carrying value of the CLOs' debt is set equal to the fair value of the CLOs' assets. The estimated fair value of the CLOs' debt was \$2.3 billion as of both June 30, 2017 and December 31, 2016.

The following tables provide a summary of changes in Level 3 assets and liabilities held by consolidated investment entities measured at fair value on a recurring basis:

|   | Corporate Debt Stocks Securities (in millions)                        | Syndicated Loans                 |
|---|---|----------------------------------|
|   | \$2 \$ 4  | \$ 223                           |
| Total losses included in:   |   |                                  |
| Net income  |   | (2) (1)                          |
| Purchases   | _ 3   | 72                               |
| Sales   | (2)(1)  | (7)                              |
| Settlements   |   | (30)                             |
| Transfers into Level 3  | — 1   | 41                               |
| Transfers out of Level 3  |   | (112)                            |
| Balance, June 30, 2017  | \$— \$ 7  | \$ 185                           |
|   | \$— \$ —<br>Combinations<br>Stocksoans<br>(in millions)<br>\$2 \$ 300 | \$ (3 ) (1)<br>d Other<br>Assets |
| Total gains included in:  |   |                                  |
| Net income  | 8   | (1) 1 (2)                        |
| Purchases   | <b>—</b> 35   | _                                |
| Sales   | <b>—</b> (1 )   | <u> </u>                         |
| Settlements   | <b>—</b> (15 )  | <del></del>                      |
| Transfers into Level 3  | — 90  | _                                |
| Transfers out of Level 3  | (1) (174)   | <del></del>                      |
| Balance, June 30, 2016  | \$1 \$ 243  | \$ 1                             |
| Changes in unrealized gains included in income relating to assets held at June 30, 2016 | \$—\$6  | (1) \$ —                         |

|   |  | Secu               | rities          | Syndicated<br>Loans                     |   |
|---|--|--------------------|-----------------|---|---|
| Delenge January 1 2017  |  | (in m<br>\$—\$     | illions)        | \$ 254                                  |   |
| Balance, January 1, 2017  |  | <b>⊅</b> —⊅        | 3               | \$ 234                                  |   |
| Total gains included in: Net income   |  |                    |                 | 1 (1)                                   | , |
|   |  | — — — 3            | _               |   |   |
| Purchases   |  | _                  |                 | 127                                     |   |
| Sales   |  | (2) (1             | l )             | (15)                                    |   |
| Settlements The first Land 12   |  |                    | _               | (53)                                    |   |
| Transfers into Level 3  |  | 2 2                |                 | 113                                     |   |
| Transfers out of Level 3  |  | <u> </u>           |                 | (242 )                                  |   |
| Balance, June 30, 2017  |  | \$ <del>_</del> \$ | 7               | \$ 185                                  |   |
| Changes in unrealized losses included in income relating to assets held at Jur                          | ne 30, 2017<br>Com <b>sy</b> ondi<br>Stocksoans<br>(in million | cated              | Other<br>Assets | \$ (1 ) (1) Debt                        | ) |
| Balance at January 1, 2016, previously reported   | \$3 \$ 529   |                    | \$2,065         | \$(6,630)                               | , |
| Cumulative effect of change in accounting policies (3)  | (2) (304   | )                  | (2,065          | * |   |
| Balance at January 1, 2016, as adjusted   | 1 225  | ,                  |                 | ——————————————————————————————————————  |   |
| Total gains (losses) included in:   | 1 225  |                    |                 |   |   |
| Net income  | — (1   | ) (1)              | 1               | (2)                                     |   |
| Purchases   | _ 50   | ,                  | _               |   |   |
| Sales   | — (1   | )                  | _               | _                                       |   |
| Settlements   | <b>—</b> (25   | Ć                  | _               | _                                       |   |
| Transfers into Level 3  | 2 229  | ,                  | _               | _                                       |   |
| Transfers out of Level 3  | (2) (234   | )                  | _               | _                                       |   |
| Balance, June 30, 2016  | \$1 \$ 243   | ,                  | \$1             | \$—                                     |   |
|   | γ- Ψ-1c  |                    | Y -             | ¥                                       |   |
| Changes in unrealized gains included in income relating to assets and liabilities held at June 30, 2016 | \$—\$3   | (1)                | \$              | \$—                                     |   |

<sup>(1)</sup> Included in net investment income in the Consolidated Statements of Operations.

Securities and loans transferred from Level 3 primarily represent assets with fair values that are now obtained from a third-party pricing service with observable inputs or priced in active markets. Securities and loans transferred to Level 3 represent assets with fair values that are now based on a single non-binding broker quote. The Company recognizes transfers between levels of the fair value hierarchy as of the beginning of the quarter in which each transfer occurred. For assets and liabilities held at the end of the reporting periods that are measured at fair value on a recurring basis, there were no transfers between Level 1 and Level 2.

All Level 3 measurements as of June 30, 2017 and December 31, 2016 were obtained from non-binding broker quotes where unobservable inputs utilized in the fair value calculation are not reasonably available to the Company. Determination of Fair Value

liabilities held at June 30, 2016

<sup>(2)</sup> Included in other revenues in the Consolidated Statements of Operations.

<sup>(3)</sup> The cumulative effect of change in accounting policies includes the adoption impact of ASU 2015-02 and ASU 2014-13 – Consolidation: Measuring the Financial Assets and the Financial Liabilities of a Consolidated Collateralized Financing Entity ("ASU 2014-13").

Assets

Investments

The fair value of syndicated loans obtained from third-party pricing services using a market approach with observable inputs is classified as Level 2. The fair value of syndicated loans obtained from third-party pricing services with a single non-binding broker

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

quote as the underlying valuation source is classified as Level 3. The underlying inputs used in non-binding broker quotes are not readily available to the Company.

In consideration of the above, management is responsible for the fair values recorded on the financial statements. Prices received from third-party pricing services are subjected to exception reporting that identifies loans with significant daily price movements as well as no movements. The Company reviews the exception reporting and resolves the exceptions through reaffirmation of the price or recording an appropriate fair value estimate. The Company also performs subsequent transaction testing. The Company performs annual due diligence of the third-party pricing services. The Company's due diligence procedures include assessing the vendor's valuation qualifications, control environment, analysis of asset-class specific valuation methodologies and understanding of sources of market observable assumptions and unobservable assumptions, if any, employed in the valuation methodology. The Company also considers the results of its exception reporting controls and any resulting price challenges that arise.

See Note 10 for a description of the Company's determination of the fair value of corporate debt securities,

U.S. government and agencies obligations, common stocks and other investments.

### Receivables

For receivables of the consolidated CLOs, the carrying value approximates fair value as the nature of these assets has historically been short term and the receivables have been collectible. The fair value of these receivables is classified as Level 2.

### Liabilities

#### Debt

The fair value of the CLOs' assets, typically syndicated bank loans, is more observable than the fair value of the CLOs' debt tranches for which market activity is limited and less transparent. As a result, the fair value of the CLOs' debt is set equal to the fair value of the CLOs' assets. The fair value of the CLOs' debt is classified as Level 2.

### Other Liabilities

Other liabilities consist primarily of securities purchased but not yet settled held by consolidated CLOs. The carrying value approximates fair value as the nature of these liabilities has historically been short term. The fair value of these liabilities is classified as Level 2.

### Fair Value Option

The Company has elected the fair value option for the financial assets and liabilities of the consolidated CLOs. Management believes that the use of the fair value option better matches the changes in fair value of assets and liabilities related to the CLOs.

The following table presents the fair value and unpaid principal balance of loans and debt for which the fair value option has been elected:

| Syndicated loans   | June 30,<br>2017<br>(in milli | , December 31, 2016 ions) |
|--|-------------------------------|---------------------------|
| Unpaid principal balance   | \$2,248                       | \$ 2,281                  |
| Excess unpaid principal over fair value  | (58)                          | (83)                      |
| Fair value   | \$2,190                       | \$ 2,198                  |
| Fair value of loans more than 90 days past due   | \$11                          | \$8                       |
| Fair value of loans in nonaccrual status   | 11                            | 8                         |
| Difference between fair value and unpaid principal of loans more than 90 days past due, loans in nonaccrual status or both | 26                            | 34                        |
| Debt   |                               |                           |
| Unpaid principal balance   | \$2,435                       | \$ 2,459                  |

Excess unpaid principal over carrying value Carrying value (1)

(127) (140

\$2,308 \$2,319

(1) The carrying value of the CLOs' debt is set equal to the fair value of the CLOs' assets. The estimated fair value of the CLOs' debt was \$2.3 billion as of both June 30, 2017 and December 31, 2016.

Interest income from syndicated loans, bonds and structured investments is recorded based on contractual rates in net investment income. Gains and losses related to changes in the fair value of investments and gains and losses on sales of investments are also

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

recorded in net investment income. Interest expense on debt is recorded in interest and debt expense with gains and losses related to changes in the fair value of debt recorded in net investment income.

Total net gains (losses) recognized in net investment income related to changes in the fair value of financial assets and liabilities for which the fair value option was elected were \$1 million and \$(1) million for the three months ended June 30, 2017 and 2016, respectively.

Total net losses recognized in net investment income related to changes in the fair value of financial assets and liabilities for which the fair value option was elected were \$2 million and \$5 million for the six months ended June 30, 2017 and 2016, respectively.

Debt of the consolidated investment entities and the stated interest rates were as follows:

| Commi          |          | a Volue      | Weighted Average |                  |        |  |  |  |
|----------------|----------|--------------|------------------|------------------|--------|--|--|--|
| Carrying Value |          |              | Interest Rate    |                  |        |  |  |  |
|                | June 30  | December 31, | June 3           | 3 <b>D</b> ecemb | er 31, |  |  |  |
|                | 2017     | 2016         | 2017             | 2016             |        |  |  |  |
|                | (in mill | ions)        |                  |                  |        |  |  |  |
|                |          |              |                  |                  |        |  |  |  |

Debt of consolidated CLOs due 2025-2026 \$2,308 \$ 2,319

The debt of the consolidated CLOs has both fixed and floating interest rates, which range from 0% to 7.2%. The interest rates on the debt of CLOs are weighted average rates based on the outstanding principal and contractual interest rates.

### 4. Investments

Mortgage loans, net

Other investments

Total

Policy and certificate loans

The following is a summary of Ameriprise Financial investments:

June 30, December 31, 2017 2016 (in millions) Available-for-Sale securities, at fair value \$30,647 \$ 30,719 2.986 2.993 836 831 1,459 1.298

\$35,935 \$ 35,834

The following is a summary of net investment income:

|                                       | Month<br>Ended<br>30, |        | Six Mo<br>Ended<br>30, |       |
|---------------------------------------|-----------------------|--------|------------------------|-------|
|                                       | 2017                  | 2016   | 2017                   | 2016  |
|                                       | (in mil               | lions) |                        |       |
| Investment income on fixed maturities | \$335                 | \$343  | \$672                  | \$686 |
| Net realized gains (losses)           | 21                    | 5      | 38                     | (11)  |
| Affordable housing partnerships       | (13)                  | (11)   | (25)                   | (18)  |
| Other                                 | 20                    | 5      | 44                     | (12)  |
| Consolidated investment entities      | 28                    | 30     | 53                     | 58    |
| Total                                 | \$391                 | \$372  | \$782                  | \$703 |

Available-for-Sale securities distributed by type were as follows: June 30, 2017

|               |                             | _01,   |                             |   |            |                       |  |  |  |
|---------------|-----------------------------|--|-----------------------------|---|------------|-----------------------|--|--|--|
|               | <b>Pasoripti</b> Cost       | Unrealized                                     | Gross<br>ties<br>Unrealized |   | Fair Value | Noncredit<br>OTTI (1) |  |  |  |
|               | Cost                        | Gains  | Losses                      |   |            | OTIT                  |  |  |  |
|               | (in millio                  | ons)   |                             |   |            |                       |  |  |  |
|               | Corporat                    | e  |                             |   |            |                       |  |  |  |
|               | <b>8</b> db4,762            | \$ 1,133                                       | \$ (38                      | ) | \$ 15,857  | \$ —                  |  |  |  |
|               | securities                  | S  |                             |   |            |                       |  |  |  |
|               | Resident                    | ial  |                             |   |            |                       |  |  |  |
|               | mortgage<br>6,876<br>backed | 80   | (35                         | ) | 6,921      | _                     |  |  |  |
|               | securities                  | S  |                             |   |            |                       |  |  |  |
| Commercial    |                             |  |                             |   |            |                       |  |  |  |
|               | mortgage<br>3,407<br>backed | 63   | (27                         | ) | 3,443      | _                     |  |  |  |
|               | securities                  | 3  |                             |   |            |                       |  |  |  |
|               | Asset                       |  |                             |   |            |                       |  |  |  |
|               | ba <b>∞k</b> 4ed            | 40   | (6                          | ) | 1,678      | 7                     |  |  |  |
|               | securities                  | 8  |                             |   |            |                       |  |  |  |
|               | State                       |  |                             |   |            |                       |  |  |  |
|               | and<br>2006                 | 234  | (17                         | ` | 2,423      |                       |  |  |  |
|               | municipa                    | ır 💮   | (17                         | , | 2,723      |                       |  |  |  |
|               | obligatio                   | ns   |                             |   |            |                       |  |  |  |
|               | U.S.                        |  |                             |   |            |                       |  |  |  |
|               | governm                     | ent  |                             |   |            |                       |  |  |  |
|               | 6nd                         | 1  | _                           |   | 7          | _                     |  |  |  |
|               | agencies                    |  |                             |   |            |                       |  |  |  |
|               | obligatio                   | ns   |                             |   |            |                       |  |  |  |
|               | Foreign                     |  |                             |   |            |                       |  |  |  |
|               | governm                     | ent  |                             |   |            |                       |  |  |  |
|               | <b>B8fi</b> ds              | 20   | (5                          | ) | 300        | —                     |  |  |  |
|               | and                         |  |                             |   |            |                       |  |  |  |
| obligations   |                             |  |                             |   |            |                       |  |  |  |
|               | Sommon stocks               | 10   | (1                          | ) | 18         | 6                     |  |  |  |
|               | \$700,1195                  | \$ 1,581                                       | \$ (129                     | ) | \$ 30,647  | \$ 13                 |  |  |  |
|               | Decembe                     | er 31, 2016                                    |                             |   |            |                       |  |  |  |
|               | Pesortipte                  | Gross<br>John of Securi<br>Unrealized<br>Gains | Gross                       |   |            | Noncredit             |  |  |  |
|               | Cost                        | Unrealized                                     | Unrealize                   | d | Fair Value | OTTI (1)              |  |  |  |
|               |                             | Cums   | Losses                      |   |            | OTIT                  |  |  |  |
| (in millions) |                             |  |                             |   |            |                       |  |  |  |
|               | Corporat                    |  |                             |   |            |                       |  |  |  |
|               | <b>8d15</b> t,231           |  | \$ (60                      | ) | \$ 16,236  | \$ —                  |  |  |  |
|               | securities                  |  |                             |   |            |                       |  |  |  |
|               | 6,899                       | 86   | (67                         | ) | 6,918      | (3)                   |  |  |  |
|               |                             |  |                             |   |            |                       |  |  |  |

| Residential                    |         |   |           |      |  |  |  |
|--------------------------------|---------|---|-----------|------|--|--|--|
| mortgage                       |         |   |           |      |  |  |  |
| backed                         |         |   |           |      |  |  |  |
| securities                     |         |   |           |      |  |  |  |
| Commercial                     |         |   |           |      |  |  |  |
| mortgage<br>3.347 59<br>backed | (39     | ) | 3,367     | _    |  |  |  |
| securities                     |         |   |           |      |  |  |  |
| Asset                          |         |   |           |      |  |  |  |
| ba5382ed 33                    | (16     | ) | 1,549     | 5    |  |  |  |
| securities                     | ·       |   |           |      |  |  |  |
| State                          |         |   |           |      |  |  |  |
| and<br>2,195<br>municipal      | (35     | ) | 2,358     | _    |  |  |  |
| obligations                    |         |   |           |      |  |  |  |
| U.S.                           |         |   |           |      |  |  |  |
| government                     |         |   |           |      |  |  |  |
| and 1                          | _       |   | 8         |      |  |  |  |
| agencies                       |         |   |           |      |  |  |  |
| obligations                    |         |   |           |      |  |  |  |
| Foreign                        |         |   |           |      |  |  |  |
| government                     |         |   |           |      |  |  |  |
| <b>B5</b> nds 17               | (7      | ) | 261       |      |  |  |  |
| and                            |         |   |           |      |  |  |  |
| obligations                    |         |   |           |      |  |  |  |
| Common<br>10<br>stocks         | (1      | ) | 22        | 6    |  |  |  |
| \$29,472 \$ 1,472              | \$ (225 | ) | \$ 30,719 | \$ 8 |  |  |  |
|                                |         |   |           |      |  |  |  |

Represents the amount of other-than-temporary impairment ("OTTI") losses in accumulated other comprehensive income ("AOCI"). Amount includes unrealized gains and losses on impaired securities subsequent to the initial impairment measurement date. These amounts are included in gross unrealized gains and losses as of the end of the period.

As of both June 30, 2017 and December 31, 2016, investment securities with a fair value of \$1.6 billion were pledged to meet contractual obligations under derivative contracts and short-term borrowings, of which \$659 million and \$473 million, respectively, may be sold, pledged or rehypothecated by the counterparty.

As of June 30, 2017 and December 31, 2016, fixed maturity securities comprised approximately 85% and 86%, respectively, of Ameriprise Financial investments. Rating agency designations are based on the availability of ratings from Nationally Recognized Statistical Rating Organizations ("NRSROs"), including Moody's Investors Service ("Moody's"), Standard & Poor's Ratings Services ("S&P") and Fitch Ratings Ltd. ("Fitch"). The Company uses the median of available ratings from Moody's, S&P and Fitch, or, if fewer than three ratings are available, the lower rating is used. When ratings from Moody's, S&P and Fitch are unavailable, the Company may utilize ratings from other NRSROs or rate the securities internally. As of both June 30, 2017 and December 31, 2016, the Company's internal analysts rated \$1.1 billion of securities using criteria similar to those used by NRSROs.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (continued)

A summary of fixed maturity securities by rating was as follows:

| June 30, 2017                     |   |   |  | December 31, 2016   |  |            |  |  |  |  |  |
|-----------------------------------|---|---|--|---|--|------------|--|--|--|--|--|
|                                   | Perc  | ent   |  |   | Perc   | ent        |  |  |  |  |  |
| RationgizeHair                    |   |   | Amortiza   | Hoir  | of   |            |  |  |  |  |  |
| Č                                 |   | ıl  |  | Value   | Tota   | ıl         |  |  |  |  |  |
| value                             | Fair  |   | Cost   |   | Fair   |            |  |  |  |  |  |
|                                   | Valu  | ıe  |  |   | Valu   | ıe         |  |  |  |  |  |
| (in millions, except percentages) |   |   |  |   |  |            |  |  |  |  |  |
| \$9,964                           | 33  | %   | \$9,252  | \$9,305   | 31   | %          |  |  |  |  |  |
| 2,109                             | 7   |   | 1,729  | 1,906   | 6  |            |  |  |  |  |  |
| 5,520                             | 18  |   | 5,157  | 5,567   | 18   |            |  |  |  |  |  |
| 11,748                            | 38  |   | 11,739   | 12,340  | 40   |            |  |  |  |  |  |
|                                   |   |   |  |   |  |            |  |  |  |  |  |
| l <sup>t</sup> ,288               | 4   |   | 1,585  | 1,579   | 5  |            |  |  |  |  |  |
|                                   | Fair<br>Value<br>ns, excep<br>\$9,964<br>2,109<br>5,520 | Fair Value Fair Valuens, except per \$9,964 33 2,109 7 5,520 18 11,748 38 | Percent of Total Fair Value ns, except percent \$9,964 33 % 2,109 7 5,520 18 11,748 38 | Percent of Total Fair Value  ns, except percentages) \$9,964 33 % \$9,252 2,109 7 1,729 5,520 18 5,157 11,748 38 11,739 | Percent of Total Fair Value  ns, except percentages) \$9,964 33 % \$9,252 \$9,305 2,109 7 1,729 1,906 5,520 18 5,157 5,567 11,748 38 11,739 12,340 | Fair Value |  |  |  |  |  |

Total

\$\frac{1}{20}\$\,d\ldot\ 86 \\$30,629 \ 100 \% \\$29,462 \\$30,697 \ 100 \%

maturities

The amortized cost and fair value of below investment grade securities includes interest in CLOs managed by the Company of \$7 million and \$14 million, respectively, at June 30, 2017, and \$9 million and \$14 million, respectively, at December 31, 2016. These securities are not rated but are included in below investment grade due to their risk characteristics.

As of June 30, 2017 and December 31, 2016, approximately 43% and 47%, respectively, of the securities rated AAA were GNMA, FNMA and FHLMC mortgage backed securities. No holdings of any other issuer were greater than 10% of total equity.

The following tables provide information about Available-for-Sale securities with gross unrealized losses and the length of time that individual securities have been in a continuous unrealized loss position:

June 30, 2017

Less than 12 months 12 months or more Total

Numbrair of Unrealized Of Value Securities

(in millions, except number of securities)

Corporate

12 months or more Total

Number of Fair of Fair of Value Securities

Losses

Securities

Unrealized Of Value Securities

Corporate

138t \$1,687 \$ (17 ) 21 \$171 \$ (21 ) securities