AQUA AMERICA INC Form 10-Q August 03, 2017 <u>Table of Contents</u>

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended June 30, 2017

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from______ to _____

Commission File Number 1-6659

AQUA AMERICA, INC.

(Exact name of registrant as specified in its charter)

| Pennsylvania | 23-1702594 |
|--|---------------------|
| (State or other jurisdiction of | (I.R.S. Employer |
| incorporation or organization) | Identification No.) |
| 762 W. Lancaster Avenue, Bryn Mawr, Pennsylvania | 19010 -3489 |
| (Address of principal executive offices) | (Zip Code) |
| (610) 527-8000 (Registrant's telephone number, including area code) | |

(Former Name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12(b)-2 of the Exchange Act.:

Large accelerated filerAccelerated filerNon-accelerated filer(do not check if a smaller reporting company)Smaller reporting companyEmerging growth companyEmerging growth companySmaller reporting company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of

July 24, 2017: 177,651,543

AQUA AMERICA, INC. AND SUBSIDIARIES

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AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(In thousands of dollars, except per share amounts)

(UNAUDITED)

| Assets | June 30, 2017 | December 31, 2016 |
|--|------------------|-------------------------|
| Property, plant and equipment, at cost | \$ 6,717,832 | \$ 6,509,117 |
| Less: accumulated depreciation | 1,558,681 | 1,507,502 |
| Net property, plant and equipment | 5,159,151 | 5,001,615 |
| Current assets: | | |
| Cash and cash equivalents | 7,811 | 3,763 |
| Accounts receivable and unbilled revenues, net | 98,890 | 97,394 |
| Inventory, materials and supplies | 16,838 | 12,961 |
| Prepayments and other current assets | 13,009 | 12,804 |
| Assets held for sale | 1,543 | 1,728 |
| Total current assets | 138,091 | 128,650 |
| | | |
| Regulatory assets | 1,003,808 | 948,647 |
| Deferred charges and other assets | 33,597 | 30,845 |
| Investment in joint venture | 6,786 | 7,026 |
| Goodwill | 42,266 | 42,208 |
| Total assets | \$ 6,383,699 | \$ 6,158,991 |
| Liabilities and Equity | | |
| Stockholders' equity: | | |
| Common stock at \$.50 par value, authorized 300,000,000 shares, issued 180,635,368 and | | |
| 180,311,345 as of June 30, 2017 and December 31, 2016 | \$ 90,317 | \$ 90,155 |
| Capital in excess of par value | 802,799 | 797,513 |
| Retained earnings | 1,075,856 | 1,032,844 |
| Treasury stock, at cost, 2,984,264 and 2,916,969 shares as of June 30, 2017 and | | |
| December 31, 2016 | (73,206) | (71,113) |
| Accumulated other comprehensive income | 764 | 669 |
| Total stockholders' equity | 1,896,530 | 1,850,068 |
| Long-term debt, excluding current portion | 1,844,342 | 1,759,962 |
| Less: debt issuance costs | 21,761 | 22,357 |
| Long-term debt, excluding current portion, net of debt issuance costs Commitments and contingencies (See Note 13) | 1,822,581 | 1,737,605 |

| Current liabilities: | | |
|--|--------------|--------------|
| Current portion of long-term debt | 143,567 | 150,671 |
| Loans payable | 67,456 | 6,535 |
| Accounts payable | 46,376 | 59,872 |
| Accrued interest | 17,007 | 18,367 |
| Accrued taxes | 18,858 | 25,607 |
| Other accrued liabilities | 39,283 | 40,484 |
| Total current liabilities | 332,547 | 301,536 |
| | | |
| Deferred credits and other liabilities: | | |
| Deferred income taxes and investment tax credits | 1,339,583 | 1,269,253 |
| Customers' advances for construction | 91,131 | 91,843 |
| Regulatory liabilities | 244,613 | 250,635 |
| Other | 105,051 | 115,583 |
| Total deferred credits and other liabilities | 1,780,378 | 1,727,314 |
| | | |
| Contributions in aid of construction | 551,663 | 542,468 |
| Total liabilities and equity | \$ 6,383,699 | \$ 6,158,991 |
| | | |

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF NET INCOME

(In thousands, except per share amounts)

(UNAUDITED)

| | Three Months Ended June 30, | | | Ended |
|--|-----------------------------|---------|----|---------|
| | 2 | 017 | 20 | 016 |
| Operating revenues | \$ | 203,418 | \$ | 203,876 |
| Operating expenses: | | | | |
| Operations and maintenance | | 70,853 | | 73,994 |
| Depreciation | | 33,407 | | 31,619 |
| Amortization | | 127 | | 528 |
| Taxes other than income taxes | | 14,419 | | 14,242 |
| Total operating expenses | | 118,806 | | 120,383 |
| Operating income | | 84,612 | | 83,493 |
| Other expense (income): | | | | |
| Interest expense, net | | 21,387 | | 20,115 |
| Allowance for funds used during construction | | (3,463) | | (1,871) |
| Gain on sale of other assets | | (10) | | (121) |
| Equity loss in joint venture | | 161 | | 229 |
| Income before income taxes | | 66,537 | | 65,141 |
| Provision for income taxes | | 5,569 | | 5,515 |
| Net income | \$ | 60,968 | \$ | 59,626 |
| Net income per common share: | | | | |
| Basic | \$ | 0.34 | \$ | 0.34 |
| Diluted | \$ | 0.34 | \$ | 0.33 |
| Average common shares outstanding during the period: | | | | |
| Basic | | 177,609 | | 177,288 |
| Diluted | | 178,045 | | 178,084 |
| Cash dividends declared per common share | \$ | 0.1913 | \$ | 0.178 |

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF NET INCOME

(In thousands, except per share amounts)

(UNAUDITED)

| | Six Months Ended June 30, | | |
|--|---------------------------|------------|--|
| | 2017 | 2016 | |
| Operating revenues | \$ 391,205 | \$ 396,483 | |
| Operating expenses: | | | |
| Operations and maintenance | 139,981 | 147,535 | |
| Depreciation | 67,244 | 63,764 | |
| Amortization | 316 | 978 | |
| Taxes other than income taxes | 29,156 | 28,382 | |
| Total operating expenses | 236,697 | 240,659 | |
| Operating income | 154,508 | 155,824 | |
| Other expense (income): | | | |
| Interest expense, net | 42,713 | 39,968 | |
| Allowance for funds used during construction | (6,656) | (4,179) | |
| Gain on sale of other assets | (279) | (328) | |
| Equity loss in joint venture | 191 | 478 | |
| Income before income taxes | 118,539 | 119,885 | |
| Provision for income taxes | 8,499 | 8,522 | |
| Net income | \$ 110,040 | \$ 111,363 | |
| Net income per common share: | | | |
| Basic | \$ 0.62 | \$ 0.63 | |
| Diluted | \$ 0.62 | \$ 0.63 | |
| Average common shares outstanding during the period: | | | |
| Basic | 177,545 | 177,196 | |
| Diluted | 178,042 | 177,920 | |
| Cash dividends declared per common share | \$ 0.3826 | \$ 0.356 | |

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands of dollars)

(UNAUDITED)

| | Three Months Ended June 30, | | Six Months June 30, | Ended |
|---|-----------------------------|-----------|------------------------|------------|
| | 2017 | 2016 | 2017 | 2016 |
| Net income | \$ 60,968 | \$ 59,626 | \$ 110,040 | \$ 111,363 |
| Other comprehensive income, net of tax: | | | | |
| Unrealized holding gain on investments, net of tax expense of \$20 | | | | |
| and \$7 for the three months, and \$51 and \$3 for the six months ended | | | | |
| June 30, 2017 and 2016, respectively | 37 | 12 | 95 | 6 |
| Reclassification of gain on sale of investment to net income, net of | | | | |
| tax of \$30 for the six months ended June 30, 2016 (1) | - | - | - | (57) |
| Comprehensive income | \$ 61,005 | \$ 59,638 | \$ 110,135 | \$ 111,312 |

(1) Amount of pre-tax gain of \$87 reclassified from accumulated other comprehensive income to gain on sale of other assets on the consolidated statements of net income for the six months ended June 30, 2016.

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CAPITALIZATION

(In thousands of dollars, except per share amounts)

(UNAUDITED)

| Stockholders' equity: | | June 30, 2017 | December 31, 2016 |
|---|----------------------------------|---|---|
| Common stock, \$.50 par value Capital in excess of par value Retained earnings Treasury stock, at cost Accumulated other comprehens Total stockholders' equity | vive income | \$ 90,317 802,799 1,075,856 (73,206) 764 1,896,530 | \$ 90,155 797,513 1,032,844 (71,113) 669 1,850,068 |
| Long-term debt of subsidiaries (su | ıbstantially | | |
| collateralized by utility plant): | | | |
| Interest Rate Range 0.00% to 0.99% | Maturity Date Range 2023 to 2033 | 4 220 | 4 661 |
| | | 4,339 | 4,661 |
| 1.00% to 1.99% | 2019 to 2035 | 13,664 | 15,539 |
| 2.00% to 2.99% | 2024 to 2033 | 20,120 | 19,668 |
| 3.00% to 3.99% | 2019 to 2056 | 430,600 | 381,944 |
| 4.00% to 4.99% | 2020 to 2054 | 422,896 | 487,318 |
| 5.00% to 5.99% | 2019 to 2043 | 205,828 | 213,078 |
| 6.00% to 6.99% | 2017 to 2036 | 52,995 | 52,985 |
| 7.00% to 7.99% | 2022 to 2027 | 32,706 | 33,066 |
| 8.00% to 8.99% | 2021 to 2025 | 6,334 | 6,565 |
| 9.00% to 9.99% | 2018 to 2026 | 26,400 | 26,400 |
| 10.00% to 10.99% | 2018 | 6,000 | 6,000 |
| | | 1,221,882 | 1,247,224 |
| Notes payable to bank under revol variable rate, due 2021 Unsecured notes payable: | lving credit agreement, | 135,000 | 25,000 |
| Bank notes at 1.921% and 1.975% Notes ranging from 3.01% to 3.59 | | 100,000 | 100,000 |
| 2041 | 2 | 245,000 | 245,000 |

| Notes ranging from 4.62% to 4.87%, due 2017 through 2024 | 133,600 | 133,600 |
|--|--------------|--------------|
| Notes ranging from 5.20% to 5.95%, due 2018 through | | |
| 2037 | 152,427 | 159,809 |
| Total long-term debt | 1,987,909 | 1,910,633 |
| Current portion of long-term debt | 143,567 | 150,671 |
| Long-term debt, excluding current portion | 1,844,342 | 1,759,962 |
| Less: debt issuance costs | 21,761 | 22,357 |
| Long-term debt, excluding current portion, net of debt | | |
| issuance costs | 1,822,581 | 1,737,605 |
| Total capitalization | \$ 3,719,111 | \$ 3,587,673 |

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF EQUITY

(In thousands of dollars)

(UNAUDITED)

| Balance at December 31, 2016 Net income | Common Stock \$ 90,155 | Capital in Excess of Par Value \$ 797,513 | Retained Earnings \$ 1,032,844 110,040 | Treasury Stock \$ (71,113) | Accumulated Other Comprehensi Income \$ 669 | |
|--|------------------------------|--|---|----------------------------------|---|--------------|
| Other comprehensive income, net of | | | | | 05 | 05 |
| income tax of \$51 | - | - | - | - | 95 | 95 |
| Dividends | - | - | (67,920) | - | - | (67,920) |
| Sale of stock (23,194 shares) | 12 | 703 | - | - | - | 715 |
| Repurchase of stock (67,295 | | | | | | |
| shares) | - | - | - | (2,093) | - | (2,093) |
| Equity compensation plan (160,279 | | | | | | |
| shares) | 80 | (80) | - | - | - | - |
| Exercise of stock options (140,550 | | | | | | |
| shares) | 70 | 2,257 | - | - | - | 2,327 |
| Stock-based compensation | - | 2,810 | (90) | - | - | 2,720 |
| Cumulative effect of change in accounting principle - windfall tax | | , | | | | , |
| benefit | - | - | 982 | - | - | 982 |
| Other | - | (404) | - | - | - | (404) |
| Balance at June 30, 2017 | \$ 90,317 | \$ 802,799 | \$ 1,075,856 | \$ (73,206) | \$ 764 | \$ 1,896,530 |

Refer to Note 15 - Recent Accounting Pronouncements for a discussion of the cumulative effect of change in accounting principle - windfall tax benefit

AQUA AMERICA, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOW

(In thousands of dollars)

(UNAUDITED)

| | Six Months I June 30, | Ended |
|--|--------------------------|------------|
| | 2017 | 2016 |
| Cash flows from operating activities: | | |
| Net income | \$ 110,040 | \$ 111,363 |
| Adjustments to reconcile net income to net cash flows from operating activities: | | |
| Depreciation and amortization | 67,560 | 64,742 |
| Deferred income taxes | 6,299 | 5,051 |
| Provision for doubtful accounts | 2,052 | 2,101 |
| Stock-based compensation | 2,810 | 2,200 |
| Loss (gain) on sale of utility system and market-based business unit | 324 | (1,782) |
| Gain on sale of other assets | (279) | (328) |
| Net change in receivables, inventory and prepayments | (7,417) | (4,130) |
| Net change in payables, accrued interest, accrued taxes and other accrued liabilities | (10,969) | (2,695) |
| Postretirement benefit contributions | (15,421) | (6,787) |
| Other | 2,262 | 7,923 |
| Net cash flows from operating activities | 157,261 | 177,658 |
| Cash flows from investing activities: | | |
| Property, plant and equipment additions, including the debt component of allowance for | | |
| funds used during construction of \$1,543 and \$1,097 | (208,472) | (168,587) |
| Acquisitions of utility systems and other, net | (5,765) | (5,626) |
| Net proceeds from the sale of utility system and other assets | 1,102 | 6,439 |
| Other | (144) | (45) |
| Net cash flows used in investing activities | (213,279) | (167,819) |
| Cash flows from financing activities: | | |
| Customers' advances and contributions in aid of construction | 3,629 | 3,205 |
| Repayments of customers' advances | (1,774) | (1,282) |
| Net proceeds of short-term debt | 60,921 | 9,518 |
| Proceeds from long-term debt | 222,780 | 169,297 |
| Repayments of long-term debt | (145,499) | (112,650) |
| Change in cash overdraft position | (12,616) | (15,338) |
| Proceeds from issuing common stock | 715 | 670 |
| Proceeds from exercised stock options | 2,327 | 3,569 |
| Stock-based compensation windfall tax benefits | - | 1,198 |

| Repurchase of common stock | (2,093) | (2,859) |
|---|---------------------|---------------------|
| Dividends paid on common stock | (67,920) | (63,071) |
| Other | (404) | (402) |
| Net cash flows from (used in) financing activities | 60,066 | (8,145) |
| Net change in cash and cash equivalents | 4,048 | 1,694 |
| Cash and cash equivalents at beginning of period | 3,763 | 3,229 |
| Cash and cash equivalents at end of period | \$ 7,811 | \$ 4,923 |
| Non-cash investing activities:Property, plant and equipment additions purchased at the period end, but not yet paid for Non-cash customer advances and contributions in aid of constructionRefer to Note 3 - Acquisitions for a description of non-cash activitiesSee notes to consolidated financial statements beginning on page 9 of this report. | \$ 32,770 11,488 | \$ 20,863 11,199 |

AQUA AMERICA, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of dollars, except per share amounts)

(UNAUDITED)

Note 1 - Basis of Presentation

The accompanying consolidated balance sheets and statements of capitalization of Aqua America, Inc. and subsidiaries (the "Company") at June 30, 2017, the consolidated statements of net income and comprehensive income for the three and six months ended June 30, 2017 and 2016 the consolidated statements of cash flow for the six months ended June 30, 2017 and 2016, and the consolidated statement of equity for the six months ended June 30, 2017 are unaudited, but reflect all adjustments, consisting of only normal recurring accruals, which are, in the opinion of management, necessary to present a fair statement of our consolidated financial position, consolidated changes in equity, consolidated results of operations, and consolidated cash flow for the periods presented. Because they cover interim periods, the statements and related notes to the financial statements do not include all disclosures and notes normally provided in annual financial statements and, therefore, should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2016. The results of operations for interim periods may not be indicative of the results that may be expected for the entire year. The December 31, 2016 consolidated balance sheet data presented herein was derived from the Company's