

CUCOS INC
Form 10KSB40
September 28, 2001

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-KSB

(Mark One)

Annual Report under Section 13 or 15(d) of the
Securities Exchange Act of 1934 (Fee Required)
for the fiscal year ended July 1, 2001

Transition report under Section 13 or 15(d) of the
Securities Exchange Act of 1934 (No Fee Required) for the transition period
from _____ to _____

Commission file number 0-12701

CUCOS INC.

(Exact name of Small Business Issuer in its charter)

Louisiana

72-0915435

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification
No.)

110 Veterans Blvd., Suite 222, Metairie, Louisiana

70005

(Address of principal executive offices)

(Zip Code)

Issuer's telephone number: (504) 835-0306

Securities registered under Section 12(b) of the Act: None

Securities registered under Section 12(g) of the Act:

Common Stock, no par value

(Title of Class)

Check whether the Issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the past 12 months (or for such shorter period that the Issuer was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

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Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B contained in this form, and no disclosure will be contained, to the best of issuer's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB.

Issuer's revenues for its most recent fiscal year: \$14,221,544.

Aggregate market value (based on the average bid and asked prices in the over the-counter market) of the voting stock held by non-affiliates of the Issuer as of September 25, 2001: approximately 2,663,605.

Number of shares outstanding of each of the Issuer's Classes of common stock as of September 4, 2001: 2,663,605 shares of Common Stock, no par value.

Documents Incorporated By Reference.

Portions of the definitive Proxy Statement for the 2001 Annual Meeting of Shareholders (the "2001 Proxy Statement") are incorporated by reference into Part III of this Form 10-KSB.

INTRODUCTORY

Definitions. Except where the context indicates otherwise, the following terms have the following respective meanings when used in this Annual Report: the "Annual Report" means this report on Form 10-KSB, "Common Stock" means the common stock, no par value per share, of Cucos Inc., the "Company" or "Cucos" means Cucos Inc. and the "fiscal 2001" means the 52 weeks ended July 1, 2001, which is the year for which this Annual Report is filed.

Presentation and Dates of Information. The Item numbers appearing in this Annual Report correspond with those used in Securities and Exchange Commission (the "Commission") Form 10-KSB (and, to the extent that it is incorporated into Form 10-KSB, the letters used in the Commission's Regulation S-B) as effective on the date hereof, which specifies the information required to be included in Annual Reports to the Commission. The information contained in this Annual Report is, unless indicated to be given as of a specified date or for a specified period, given as of September 4, 2001. In computing the aggregate market value of the Company's voting stock held by non-affiliates disclosed on the cover page to this Annual Report, the following stockholders were treated as affiliates: all executive officers and directors of the Company; any person owning more than 10% of the Company's Common Stock.

PART I

Item 1.

Business

The Company is a Louisiana corporation organized in 1981. In November 1999, the shareholders of the Company acted by written consent to remove and replace six members of the board of directors. In August 2000, Jacksonville Restaurant Acquisition Corp. ("JRAC") acquired 1.2 million shares of Common Stock and became the majority shareholder of the Company. In connection with acquiring control of the Company, JRAC made a preliminary review of various potential business strategies. These strategies include acquiring other private companies in the casual dining segment and then considering strategic alternatives. The strategy also includes refurbishing existing Cucos restaurants and pursuing the expansion of both company and franchised Cucos restaurants. The strategies are totally dependent on JRAC obtaining the necessary financing which has not been activated to date.

The Company operates and franchises full-service restaurants serving moderately priced Sonoran and Tex-Mex Mexican appetizers and entrees and complementing alcoholic and non-alcoholic beverages.

At the end of the fiscal 2001, 14 restaurants were operating under the Cucos name, of which 10 were owned by the Company and 4 by franchisees. There were seventeen restaurants in operation at the end of fiscal year 2000. During the fiscal year 2001, one franchised restaurant and two Company-owned restaurants closed.

COMPANY-OWNED RESTAURANTS

General. Cucos Mexican Restaurants are full service restaurants emphasizing fresh ingredients and its own proprietary recipes.

Cucos serves a variety of traditional Mexican dishes and appetizers such as sizzling steak, chicken, or shrimp Fajitas, Burritos, Enchiladas, Tamales, and Chimichangas. Cucos also serves several large combination dinners. The restaurants serve vegetarian items as well as burgers. Cucos' margarita was voted Best Margarita in New Orleans for the eighth year in a row by *New Orleans Magazine*. Cucos was also voted Best Mexican Restaurant in New Orleans by the readers of *New Orleans Magazine* for the eighth year and by *Gambit* this year.

The restaurants are decorated with Mexican antiques and furniture, terra-cotta tile and large, hand-painted colorful murals, which are unique to each Cucos restaurant. Mexican pottery, southwestern plants, colorful hand-made Mexican flowers and festive lighting add more Mexican touches to the casual restaurants.

Food sales accounted for approximately 79% of revenues at the Company-owned restaurants operated in fiscal 2001, with alcoholic and other beverages representing approximately 20% of revenues. Special luncheon items range in price from \$5.50 to \$7.65. The prices of the specialty and combination dinner items range from \$5.95 to \$12.95. The per person average check, including beverage, for fiscal 2001 was \$11.46 and the average dining time per table was approximately 45 minutes.

Restaurant Management and Supervision. Each Company-owned restaurant operates under uniform standards set by management relating to the preparation and service of food and drink, appearance and conduct of employees, and cleanliness of facilities. Food and beverage products are periodically tested for quality and uniformity of portions. In accordance with the Company's standards, each restaurant is run by a general manager, assisted by two managers, a kitchen supervisor, a service supervisor and a bar supervisor. At least one manager is on duty during all serving periods. Each of the Company-owned restaurants' general managers and managers receives, in addition to a salary, incentive compensation calculated as a percentage of sales and profits in excess of a predetermined base level.

The Company requires each candidate for general manager to undergo a training program designed to familiarize the candidate with all aspects of the Company's operations. A candidate serves as a manager before becoming a general manager. Persons selected for training as general managers normally have several years of food service experience.

Purchasing. Management believes that centralized purchasing is advantageous to the Company in that it has allowed it to take advantage of certain volume discounts. Fresh produce, beverages and certain other items are purchased by each Company-owned restaurant from local wholesalers. The Company believes that satisfactory local sources of supply are generally available for all of the other items it regularly uses in its restaurants. However, the Company's credit condition may limit its ability to identify alternative sources of suppliers.

Insurance. Insurance costs have risen considerably in the restaurant business. The Company carries fire and casualty insurance on its Company-owned restaurants and liability insurance in amounts which management feels is adequate for its operations.

Marketing. The Company advertises primarily by print and radio advertising. Its advertising promotes the name "Cucos" and emphasizes quality dining serving tasty food in a festive atmosphere at moderate prices.

FRANCHISED RESTAURANTS

The Company, during fiscal year 2002, plans to attempt to re-activate the franchising program, seeking new franchisees to help grow the system. No assurances can be given as to the number of franchise development areas that will be sold during the fiscal year 2002 or the impact of development fee revenues upon the Company's profitability and cash position during fiscal year 2002.

The development agreements generally obligate the developer to construct a specified number of Cucos restaurants within the licensed territory. The restaurants may be either new restaurants or conversions of existing restaurants, although the Company encourages franchisees to convert existing restaurants whenever possible (see "Expansion Program"). A developer must open new Cucos restaurants within the development territory in accordance with the schedule set forth in the development agreement. If a developer fails to open restaurants in accordance with the schedule, generally the Company may notify the developer that it is in default under the development agreement and may terminate the agreement 30 days thereafter if the default has not been cured.

Generally, a development agreement expires three years after the latest date set forth in the development schedule. During the first year after completion of the schedule, the Company is prohibited from either opening a Cucos restaurant or granting a franchise to someone other than the developer to establish a Cucos restaurant within the licensed territory. If during the second and third year after the completion of the schedule, the Company desires to establish additional restaurants within the licensed territory, the developer for that area has a right of first refusal to enter into additional development agreements with respect to such additional restaurants so long as the developer is in compliance with the then existing development agreement. If the developer exercises its right of first refusal, the developer is required to pay the fees for each restaurant then being charged to new developers. Upon expiration of the development agreement, the Company may open Company-owned restaurants in the previously licensed territory or grant franchises to other persons to open additional franchised restaurants in the previously licensed territory.

Development agreements provide for the payment of an initial nonrefundable development fee by the developer upon execution of the agreement. The development fee with respect to development agreements is generally \$15,000 per restaurant up to five restaurants and \$10,000 per restaurant thereafter. The Company anticipates that the amount of the development fee with respect to future development agreements will be based upon the size and nature of the area covered by the development agreement.

Before acquiring a site for a restaurant in the licensed territory, the developer must submit to the Company certain information concerning the site and certain market information. Upon the Company's approval of the site, the developer is required to enter into a license agreement with the Company with respect to the restaurant to be developed under the development agreement.

The license agreements generally have terms of 20 years from the date of their execution. However, if the license agreement pertains to a franchised restaurant that is leased, the license agreement terminates upon the earlier of 20 years from the commencement date of the lease or upon the termination or expiration of the primary term of the lease, plus any options to renew the lease.

Generally, franchisees are required to pay to the Company under the license agreement a negotiated up front initial License fee plus a continuing royalty fee of 4% of gross revenues at the restaurant. In addition, franchisees are required to pay a continuing monthly contribution to an advertising materials fund equal to .5% of gross revenues at the restaurant and if a national advertising fund or a regional advertising fund applicable to the franchisee's region is established by the Company (the Company has not done so to date), the franchisees must also pay to the Company continuing monthly contributions, for use by such funds, equal to amounts not to exceed 1% and 2% of gross revenues

of the restaurant, respectively, for the national media fund or the regional advertising fund in the franchisee's region. The Company has not established and currently lacks the resources to establish a national or regional advertising fund and accordingly has not required contributions for such funds.

The license agreement provides that the franchisees will comply strictly with the Company's standards, specifications, processes, procedures, requirements and instructions regarding the operation of the franchisee's restaurant. The Company is obligated to provide initial training programs for franchisees and to provide personnel for on-site assistance in opening each franchised restaurant. The Company has the right to approve the person designated by the franchisee to have overall supervisory authority over franchised restaurant operations or, if no such overall operations manager is designed, to approve each restaurant general manager.

Franchisees purchase food products and restaurant supplies conforming to the Company's specifications from independent suppliers. Alternate sources of these items are generally readily available. The Company may sell equipment, food or supplies to franchisees upon request, but otherwise does not intend to do so. The Company continues to sell a small amount of proprietary advertising materials. The Company provides confidential recipe spice packs to franchisees through a third party. The Company anticipates continuing these sales.

EMPLOYEES

At the end of fiscal 2001, the Company-owned restaurants employed 474 persons, consisting of 355 part-time and 119 full-time persons, which included 32 full-time general managers and managers. In addition, 8 persons were employed at the Company's executive office. The Company endeavors to control its employee turnover rate by offering to all full-time restaurant employees certain paid benefits, including life insurance, health insurance and vacation. None of the Company's employees are represented by a labor union. The Company has experienced no work stoppages attributable to labor disputes and considers its employee relations to be satisfactory.

COMPETITION

The restaurant business is highly competitive and is often affected by changes in taste and eating habits, by local and national economic conditions affecting spending habits, and by population and traffic patterns. The Company believes that the quality and price of food products are the principal means of competition in the restaurant industry. Also of importance are site locations, quality and speed of service, cleanliness, advertising and attractiveness of facilities.

The Company competes with several national chains including El Chico, Rio Bravo, Don Pablo's, El Patio, Chili's, Applebees, Olive Garden, LaFiesta, and Chevy's, as well as many local dining concepts. Several of the national chains have had significant funding available provided by public stock offerings, which has enabled them to expand significantly in the Company's smaller markets. These expansions have adversely impacted the Company's guest counts in the smaller markets. These national chains, as well as some regional chains, operate more restaurants and have greater financial resources and greater name recognition than the Company. In addition, gaming operations in the Company's Louisiana and Mississippi markets often offer food at discounted or below cost prices which represent an additional level of indirect competition in those markets.

GOVERNMENT REGULATION

The Company's franchise operations are subject to a variety of laws regulating the marketing of franchises. Federal Trade Commission regulations impose certain disclosure requirements on persons engaged in the business of offering franchises. States in which the Company offers franchises also may have franchising laws that require registration prior to the offering of franchises for sale in those states or that afford franchisees substantive rights, including limiting the circumstances under which franchises may be terminated.

The Company is also subject to the Fair Labor Standards Act, which governs such matters as minimum wages, overtime, and other working conditions. Many of the Company's food service personnel are paid at rates related to the minimum wage and, accordingly, increases in the minimum wage increase the Company's labor costs.

Each of the Company's restaurants is subject to licensing and regulation by state liquor control boards and the state police in Louisiana (with respect to video poker), and by municipal health, sanitation, safety and fire department agencies. The Company expects that liquor sales and video poker revenues will account for a significant portion of the Company's revenues. During fiscal 2001, liquor sales and video poker revenues accounted for approximately 20.2% and 1.2%, respectively, of food and beverage revenues. The loss of an existing liquor license or video poker license would adversely affect the Company's operations at that restaurant.

The Company is also subject to the provisions of the Americans with Disabilities Act. The Company has remodeled its restaurants to meet these requirements where necessary.

MISCELLANEOUS

Seasonality. The Company's results are materially impacted by seasonality. Usually the highest sales periods occur in late spring and summer, with sales declining in the fall and winter. This is especially true for the Gulf Coast restaurants where sales are more dependent on tourism.

Service Marks, Trademarks and Copyrights. The Company is the owner of United States Service Mark Registration Nos. 1,509,612, dated October 18, 1988, for the mark CUCOS & DESIGN; and 1,941,214, dated December 12, 1995, for the mark CUCOS MEXICAN CAFE & DESIGN. The Company is also the owner of United States Trademark Registration Nos. 1,405,169, dated August 12, 1986, for the mark FRESH-ITAS (Cucos' version of fajitas) and 1,465,729, dated November 17, 1987, for the mark FRESH-ITA NACHOS (Cucos' version of fajita nachos). The Company is also the owner of United States Service Mark Registration No. 1,996,748, dated August 27, 1996, for the mark THE TASTE TO MAKE YOU SAY OLE` and United States Service Mark Registration No. 2,019,308, issued November 27, 1996, for the mark IT TASTES BETTER OUR WAY. Those registrations, unless sooner terminated by law, issued prior to November 16, 1989 have an effective term of 20 years and those issued on or after November 16, 1989 have an effective term of 10 years, unless sooner terminated by law, and all may be renewed for successive terms so long as the marks continue to be used by Company in interstate commerce for the specified services or goods. The Company also owns a service mark registration as issued by the State of Louisiana, dated July 14, 1987; a Tennessee State Registration, issued July 2, 1987; a Florida State Registration No. 707,637, dated July 17, 1987; an Alabama State Registration No. 103,383, issued July 14, 1987; a Mississippi State Registration No. 1,509,612, issued on July 27, 1987; and an Arkansas State Registration No. 181-87, issued on July 8, 1987, all for the service mark CU-CO's. These registrations are effective for a term of 10 years and may be renewed for successive terms. All of these registrations are valid and subsisting. In addition, the Company is the owner of Copyright Registration No. TXU 357-784 for the Cucos Power Manual and Copyright Registration No. PAU 1,195,506 for the Video, both dated November 4, 1988.

Item 2

Properties.

All of the Company-owned restaurants are located in facilities that are leased from third parties. The following table summarizes certain information concerning Company-operated restaurants located in facilities that are leased from others as of September 4, 2001.

<u>Location</u>	<u>Opened/Acquired</u>	Size	Dining	Lease	Lease
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		<u>(Sq. Ft.)</u>	<u>Capacity</u>	<u>Expires</u>	<u>Option(s)</u> <u>Through</u>
New Orleans - Metairie, LA	June 1981	5,138	136	2007	2027
Biloxi, MS	April 1982	5,600	159	2002	2032
New Orleans - Westbank, LA	September 1983	4,800	147	2005	2015
Monroe, LA	June 1984	4,476	146	2004	2019
Slidell, LA	November 1984	5,300	139	2008	2018
Alexandria, LA	March 1985	5,125	143	2005	2005
New Orleans - Uptown, LA	November 1985	4,152	120	2005	2015
Hammond, LA	July 1990	6,062	130	2002	None
Birmingham, AL	March 1992	4,560	150	2006	2012
Houma, LA	September 1992	6,000	148	2007	2017
Ruston, LA	February 1996	5,476	162	2003	2026

The New Orleans-Westbank, Slidell and Birmingham locations are in strip shopping centers. The Hammond and Houma locations are in shopping malls. Six leased locations are freestanding buildings. The restaurant leases require the Company to pay real estate taxes, insurance and utilities, and to bear repair, maintenance and other expenses normally borne by the lessee under a triple net lease. In the opinion of the management of Company, the leased properties are adequately covered by insurance.

In addition to the leases above, the Company has leases on three restaurant properties that are no longer used in its operations. The properties have been subleased to other companies. The following table provides certain information about these properties:

<u>Location</u>	<u>Lease Expires</u>	<u>Sublease Expires</u>
Montgomery, AL	2002	2002
Columbus, GA	2004	2004
Macon, GA	2011	2011

Item 3

Legal Proceedings.

On April 11, 1990, a franchisee filed a complaint in the 24th District Court, State of Louisiana, Parish of Jefferson, Case No. 397856-5, against the Company and certain of its officers alleging breach of contract and misrepresentation and seeks damages in excess of \$1.6 million. There has been no activity in this litigation for more than ten years except for a discovery request filed in January 1996, which avoided a dismissal of the litigation for non-prosecution. The Company believes the claims are without merit and the likelihood of a loss is remote.

Ronnie Natal Contractors, Inc. versus Cucos, Inc., Civil Action No. 95-17928, Section "L", Civil District Court for the Parish of Orleans, State of Louisiana. On January 22, 2001, a Consent Judgment was rendered in favor of Ronnie Natal Contractors, Inc. against Cucos Inc. Natal alleged it was owed \$64,934, and a subcontractor, Current Electric, was owed \$3,408.00 in connection with the build out of a Cucos restaurant in New Orleans, Louisiana. Cucos Inc. contended the restaurant at issue was not owned by Cucos, but rather a franchised restaurant owned by L.B.G., Inc., a closely held corporation controlled by former members of management of Cucos, Inc. The Company thought it was in the Company's best interest to settle this matter, and on January 8, 2001, the Company authorized a negotiated settlement of \$31,500.00. Cucos Inc. shall make 30 consecutive payments of \$1,000.00 on the first and fifteenth of each month beginning February 2, 2001, and a final payment of \$1,500.00 on May 2, 2002.

Item 4

. Submission of Matters to a Vote of Security Holders.

No matters were submitted to a vote of the Registrant's security holders, through the solicitation of proxies or otherwise, during the fourth quarter of the Fiscal Year.

PART II

Item 5

. Market for the Company's Common Stock and Related Shareholder Matters.

Cucos Inc. - Stock Data

The Company's Common Stock, which was formerly traded on The NASDAQ Small-Cap Market under the symbol CUCO, was delisted on February 2, 1999. The Company's Common Stock is currently listed on the OTC Bulletin Board. The following table sets forth the range of the high and low bid and ask prices for each of the quarters indicated for fiscal 2001 and fiscal 2000 as indicated by Yahoo Finance website.

<u>Fiscal 2001</u>	<u>High Ask</u>	<u>Low Bid</u>
1st Quarter ended 10/22/00	\$2.000	\$0.6562
2nd Quarter ended 1/14/01	0.7500	0.2969
3rd Quarter ended 4/8/01	0.3438	0.1875
4th Quarter ended 7/1/01	0.3000	0.1200
 <u>Fiscal 2000</u>	 <u>High Ask</u>	 <u>Low Bid</u>

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1st Quarter ended 10/17/99	\$0.875	\$0.125
2nd Quarter ended 1/9/00	2.2650	0.6520
3rd Quarter ended 4/2/00	1.6875	1.0000
4th Quarter ended 7/2/00	1.3750	0.6250

On September 24, 2001, the closing bid and ask prices for the Company's Common Stock were \$.13 bid and \$.21 ask.

The foregoing quotations reflect inter-dealer prices, without retail markup, markdown or commission and may not necessarily represent actual transactions.

Since becoming a public company, the Company has paid no cash dividends and has no present capability or intention of paying dividends. Payment of dividends is precluded by the Company's current financial condition and is prohibited by the Company's agreements with its commercial lenders.

Approximate number of shareholders (including beneficial shareholders through nominee registration) as of September 23, 2001: 736.

On January 26, 2000, the Company sold 300,000 shares of its Series A Preferred Stock, no par value per share (the Preferred Stock), to JRAC for \$300,000. On February 1, 2000, the Company sold 100,000 shares of Preferred Stock to JRAC for \$100,000. Each share of Preferred Stock is convertible at JRAC's option into one share of the Company's Common Stock. These shares were issued in transactions exempt from registration under Section 4(2) of the Securities Act of 1933, as amended (the "Securities Act"), in a private offering to a single investor.

On February 21, 2000, Mr. Daniel Earles, former Executive Vice President of Operations of the Company, exercised his options to purchase 11,875 shares of Common Stock at a price of \$1.00 per share. These shares were issued in a transaction exempt from registration pursuant to Section 4(2) of the Securities Act.

On January 20, 2000, and on May 16, 2000, the Company granted options to purchase an aggregate of 135,000 shares of Common Stock to some of its officers and directors. These options were issued in transactions exempt from registration pursuant to Section 4(2) of the Securities Act.

On August 24, 2000, the Company granted options to purchase an aggregate of 50,000 shares of Common Stock to some of its outside directors. These options were issued in transactions exempt from registration pursuant to Section 4(2) of the Securities Act.

Item 6

Management's Discussion and Analysis.

Overview

The Company operates and franchises full-service restaurants serving moderately priced Sonoran and Tex-Mex Mexican appetizers and entrees and complementing alcoholic and non-alcoholic beverages. At the end of fiscal 2001, 14 restaurants were operating under the Cucos name, 10 of which were owned by the Company and 4 by franchisees. There were seventeen restaurants in operation at the end of fiscal 2000. During fiscal 2001, one franchised restaurant and two Company-owned restaurants were closed.

Fiscal 2001 Compared to Fiscal 2000

Sales of Food and Beverages declined \$1,870,845 (11.6%) to \$14,221,554 from \$16,082,399. During Fiscal 2001, the company-owned restaurant in Pascagoula, Mississippi, was closed at the end of the Third Quarter. During Fiscal 2000, two company-owned restaurants in Alabama were closed during the first quarter. The decrease in sales is primarily the result of three fewer restaurants in Fiscal 2001 accounting for \$617,985 of the decline. Sales of Food and Beverages at Cucos' restaurants open throughout the 2001 and 2000 fiscal years (the "Comparable Cucos Restaurants") decreased 8% or \$1,178,397. Guest counts declined for Comparable Cucos Restaurants 8.5%. In addition, Video Poker revenues declined \$64,463 (27.7%) due to the effect of a new contract with its Video Poker Operator.

Net Royalty and Franchisee Revenues decreased \$12,232 (9.76%) to \$113,079 from \$125,311. The decrease is due to \$17,500 in Development Fees forfeited by two franchisees that gave up Development rights during Fiscal 2000. This decrease was offset by an increase in royalties of \$4,570 (4.2%) from the remaining four franchised restaurants and a reduction in franchise supervision expenses.

Commissary and Other Income increased \$5,510 (31.8%) to \$22,828 from \$17,318. During the Second Quarter of Fiscal 2000, the Company's contract to manage a franchise restaurant was cancelled. The reduction in management fee income and the Company's share of profit from this restaurant was \$37,409. The loss of this revenue was partially offset by the decline of expense the Company incurred in Fiscal 2000 when its Commissary was closed and by incentive income the Company received in Fiscal 2001 from the new Video Poker Operator.

Restaurant Cost of Sales decreased \$655,254 (15%) to \$3,708,105 from \$4,363,359. The reduction due to the three closed restaurants was \$169,679, while Comparable Cucos Restaurants' Cost of Sales decreased \$485,575. Cost of Sales as a percentage of sales of Food and Beverage Sales decreased .09% for Comparable Cucos Restaurants.

Restaurant Labor and Benefits decreased \$705,477 (11.8%) to \$5,290,839 from \$5,996,316. Closed restaurants accounted for \$249,674 while Comparable Cucos Restaurants Labor and Benefit costs declined \$455,803. Comparable Labor and Benefit costs increased .71% as a percentage of sales.

Other Operating Expenses decreased \$752 (.03%) to \$2,430,876 from \$2,431,628. Comparable Cucos Restaurants Other Operating Costs increased \$85,373 (3.82%) offset by decreased costs of \$86,125 associated with the closed restaurants. The increase in costs for Comparable Cucos Restaurants is due primarily to increased utility costs.

Occupancy Costs decreased \$104,824 (6.1%) to \$1,614,364 from \$1,719,188. The reduction attributed to the closed restaurants was \$69,972, while Comparable Cucos Restaurants Occupancy expenses declined \$34,852. As a percentage of sales, Comparable Cucos Restaurants Occupancy Costs declined 2.2%.

Operations Supervision Expenses declined \$154,875 (27.6%) to \$406,202 from \$561,077. The decrease is primarily a reduction in supervisory costs and bad debt provision offset by an increase in management training labor and benefits.

Corporate Expenses decreased \$243,072 (20.4%) to \$950,434 from \$1,193,506. The reductions are attributable to reductions of personnel in the marketing, accounting, and administration departments, reduced management salary expense, downsizing of the corporate offices, and reduced accounting and legal fees. These reductions were offset by fewer reductions of vendor payables negotiated by a consultant begun in Fiscal 2000.

During Fiscal 2000, the Company recorded a charge of \$364,251 in connection with the settlement with the former Chairman and CEO. The expense primarily included amounts attributable to the transfer of the Company's interest in a franchised restaurant to the former Chairman and CEO and the forgiveness of a receivable from a

company affiliated with the former Chairman and CEO.

Closed units and impaired assets recorded income of \$126,516 in Fiscal 2001. The settlement of a lease for equipment at the Meridian, Mississippi, unit, closed in Fiscal 1999, resulted in savings of \$222,102. These savings were offset by closing expenses related to the Pascagoula, Mississippi, restaurant, and an adjustment of impaired property in Macon and Columbus, Georgia. During Fiscal 2000, management's effort to dispose of these assets and settle related lease liabilities resulted in a net benefit of \$117,304.

Interest expense decreased \$68,709 (9%) to \$698,089 from \$766,798. The decline is primarily reduced interest expense associated with the credit facility, settlement of the Meridian equipment lease, and declining balances on other leases offset by new loans provided by JRAC, which will be discussed in the Liquidity and Capital Resources discussed below.

Liquidity and Capital Resources

The Company continues to incur net losses, is in default with its commercial lender, has a net capital deficiency, and lacks short-term or long-term financial resources. There can be no assurance, accordingly, that the Company will be able to meet its obligations as they come due in 2002.

In Fiscal 2001, the Company's operating activities used \$23,852 versus \$407,298 in Fiscal 2000. The change in net cash used by operating activities from Fiscal 2000 to Fiscal 2001 resulted primarily from the settlement of the lease for the Meridian, Mississippi, unit, and an increase in deferred revenue. During Fiscal 2000, the Company significantly reduced its trade accounts payable. During Fiscal 2001, the Company decreased its trade payables, but not to the extent of Fiscal 2000.

During Fiscal 2001, the Company's working capital needs were financed by loans of \$320,000 from a line of credit to Jacksonville Restaurants Acquisition Corp. ("JRAC"). During Fiscal 2000, the Company funded working capital needs through the sale of \$400,000 of Convertible Preferred Stock to JRAC.

Net cash used by investing activities was \$154,059 in Fiscal 2001 compared to \$86,120 in Fiscal 2000. In Fiscal 2000, the Company received \$78,600 from the sale of assets for a closed unit.

Net cash provided by financing activities was \$250,814 in Fiscal 2001, including the loans from JRAC totaling \$320,000 netted against \$69,186 used for payments on long-term debt. Net cash provided by financing activities was \$245,720 in Fiscal 2000, and included \$400,000 of proceeds from the sale of convertible preferred stock and \$166,155 of principal payments on long-term debt.

The Company considers earnings before interest, taxes, depreciation and amortization (EBITDA) to be a relevant indicator of liquidity. EBITDA is not a measure defined by accounting principles generally accepted in the United States, however. The amounts presented below may not be comparable to similarly titled measures reported by other companies. EBITDA decreased to \$445,908 for fiscal year ended July 1, 2001 compared to \$503,347 for fiscal year ended July 2, 2000.

	EBITDA	
	Fiscal Year Ended	
	July 1, 2001	July 2, 2000
Net Loss	\$ (614,932)	\$ (1,053,791)
Add:		

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Depreciation and amortization of property and equipment	584,853	543,393
Interest	698,089	766,798
Charges related to closed units and asset impairment, net	(222,102)	(117,304)
Charges related to settlement with former management	0	364,251
EBITDA	\$ 445,908	\$ 503,347

The Company has been in default under its credit facility with its principal commercial lender since October 17, 1999. In May 1999, the Company and its commercial lender entered into a forbearance agreement whereby the commercial lender agreed to defer the Company's requirement to make required principal and interest payments for May - July 1999 until April 2001, and to defer required principal payments for August - October 1999 until April 2001. The Company was unable to make the required payments beginning October 1, 1999. On October 17, 1999, the company received notice from its lender that under the terms of the credit facility, the entire principal amount outstanding, \$3,105,031, was immediately due, and the lender could take possession of the assets pledged as collateral. On September 29, 2000, the commercial lender agreed pursuant to a forbearance agreement, to not exercise its right to the collateral until October 31, 2000. Since October 31, 2000, the commercial lender has extended month to month forbearance agreements with the stipulation that the Company pay required interest payments each month, and the Company either refinances its debt, merge, or sell the Company. There can be no assurance that the commercial lender will continue to forbear from attempting to enforce rights against its collateral. If the commercial lender were to attempt to enforce such rights, the company could be required to cease operations or to operate only under the protection of the United States Bankruptcy Courts.

On September 29, 2000, the Company entered into a ten year Line of Credit Agreement (the "Credit Agreement") with JRAC, the Company's majority shareholder. Under the terms of the Credit Agreement, JRAC may lend the Company up to \$5 million for working capital, payment of outstanding indebtedness, refurbishing units, establishing new units, and future acquisitions. The loan is secured by substantially all of the assets of the Company. Advances will accrue interest at an annual rate equal to three percentage points above the prime-lending rate of Wells Fargo Bank. JRAC will receive an origination fee of two percent of the amount of each cash advance. The Company has the right to prepay in whole or part at any time any indebtedness outstanding under the Credit Agreement.

During fiscal 2001, JRAC advanced a total of \$320,000 to the Company. Further advances under this line of credit are subject to the ability of JRAC to fund such advances. The company believes that JRAC currently lacks such ability. Under the terms of the Credit Agreement, the Company was scheduled to begin monthly principal and interest payments on January 1, 2001, but has not done so. JRAC has not, at this time, placed the Company in default or initiated collection proceedings against the Company.

Impact of Inflation and Changing Prices

Inflation in food, labor, construction costs and interest rates can affect the Company's operations. Many of the Company's employees are paid hourly rates related to the minimum wage, which is subject to fluctuation.

Management reviews its pricing regularly to ensure that its Company's product(s) are priced competitively, that it offers outstanding value to its customers, and that margins are maintained. Inflation can also affect rent, taxes, maintenance, and insurance costs.

Seasonality

The Company's results are materially affected by seasonality. Usually the highest sales periods occur in late spring and summer, with sales declining in the fall and winter. This is especially true for the Gulf Coast restaurants where sales are more dependent on tourism.

Forward-Looking Statements

Forward-looking statements regarding management's present plans or expectations for new unit openings, remodels, other capital expenditures, the financing thereof, and disposition of impaired units, involve risks and uncertainties relative to return expectations and related allocation of resources, and changing economic or competitive conditions, as well as the negotiation of agreements with third parties, which could cause actual results to differ from present plans or expectations, and such differences could be material. Similarly, forward-looking statements regarding management's present expectations for operating results involve risk and uncertainties relative to these and other factors, such as advertising effectiveness and the ability to achieve cost reductions, which also would cause actual results to differ from present plans. Such differences could be material. Management does not expect to update such forward-looking statements continually as conditions change, and readers should consider that such statements speak only as to the date hereof.

Item 7. Financial Statements.

Cucos Inc.

Balance Sheet

July 1, 2001

Assets	
Current assets:	
Cash	\$ 241,792
Receivables less allowance for doubtful accounts of \$20,517	73,461
Inventories	129,518
Prepaid expenses	155,816
Other current assets	3,906
TOTAL CURRENT ASSETS	604,493
Property and equipment:	
Equipment	1,672,486
Leasehold improvements	2,804,573
	4,477,059

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Less accumulated depreciation and amortization and impairment reserves	2,804,967
	1,672,092
Deferred costs, less accumulated amortization of \$127,043	195,131
Other assets	225,644
TOTAL ASSETS	\$ 2,697,360
Liabilities and Net Capital Deficiency	
Current liabilities:	
Trade accounts payable	\$ 1,243,865
Accrued interest	580,377
Accrued expenses	439,577
Current portion of long-term debt	53,542
Debt in default	3,105,031
TOTAL CURRENT LIABILITIES	5,422,392
Long-term debt, less current portion	346,546
Deferred revenue	234,706
Net Capital Deficiency:	
Convertible preferred stock, no par value-1,000,000 shares authorized: 400,000 issued and outstanding, stated at liquidation preference value of \$1 per share	400,000
Common stock, no par value - 20,000,000 shares: authorized, 2,663,605 shares issued and outstanding	5,264,649
Additional paid-in capital	110,788

Retained earnings deficit	(9,081,721)
NET CAPITAL DEFICIENCY	(3,306,284)
TOTAL LIABILITIES AND NET CAPITAL DEFICIENCY	\$ 2,697,360

See accompanying notes.

Cucos Inc.

Statements of Operations

	Fiscal Year Ended	
	July 1, 2001	July 2, 2000
Restaurant operations:		
Sales of food and beverages	\$14,221,554	\$16,082,399
Restaurant expenses:		
Cost of sales	3,708,105	4,363,359
Restaurant labor and benefits	5,290,839	5,996,316
Other operating expenses	2,430,876	2,431,628
Occupancy expenses	1,614,364	1,719,188
Total restaurant expenses	13,044,184	14,510,491
Income from restaurant operations	1,177,370	1,571,908
Royalties and franchise revenues, net of expenses of \$1,394 and \$2,093, respectively	113,079	125,311
Commissary and other income	22,828	17,318
	1,313,277	1,714,537
Operations supervision expenses	406,202	561,077
Corporate expenses	950,434	1,193,506
Charges related to settlement with former management	-	364,251

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Charges related to closed units and asset impairment, net of favorable settlements	(126,516)	(117,304)
Operating income (loss)	83,157	(286,993)
Interest expense	698,089	766,798
Loss before income taxes	(614,932)	(1,053,791)
Income taxes	-	-
Net loss	\$ (614,932)	\$(1,053,791)
Net loss per share - basic and diluted	\$ (0.23)	\$ (0.40)
Weighted average number of common shares and common share equivalents outstanding - basic and diluted	2,663,605	2,661,188

See accompanying notes.

Cucos Inc.

Statements of Cash Flows

	Fiscal Year Ended	
	July 1, 2001	July 2, 2000
Operating activities		
Net loss	\$ (614,932)	\$ (1,053,791)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Costs paid related to closed units	(16,372)	(42,961)
Settlement related to closed units	(219,465)	-
Depreciation and amortization of property and equipment	584,853	543,393
Amortization of deferred costs	30,283	30,283
Change in deferred revenue	(36,248)	187,212

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Gain on sale of assets and other	-	(76,156)
Charges related to settlement with former management	-	364,251
Changes in operating assets and liabilities:		
Receivables	25,554	80,728
Inventories	21,439	48,348
Prepaid expenses and other current assets	(960)	183,300
Other non current assets	28,254	-
Trade accounts payable	(102,762)	(815,452)
Accrued expenses	176,681	143,547
Net cash used in operating activities	(123,675)	(407,298)
Investing activities		
Purchases of property and equipment	(154,059)	(164,720)
Proceeds from sale of assets	-	78,600
Net cash used in investing activities	(154,059)	(86,120)
Financing activities		
Changes in short-term debt payable to banks	-	-
Proceeds from borrowings	320,000	-
Principal payments on borrowings	(69,186)	(166,155)
Proceeds from sale of convertible preferred stock	-	400,000
Proceeds from sale of common stock	-	11,875
Net cash provided by financing activities	250,814	245,720
Change in cash	(26,920)	(247,698)

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Cash at beginning of year	268,712	516,410
Cash at end of year	\$ 241,792	\$ 268,712
Supplemental cash flow information:		
Non-cash financing and investing activities:		
Equipment and leasehold improvements financed by capital leases	\$ -	\$ 48,349
Interest paid	\$ 438,964	\$ 543,094

See accompanying notes.

Cucos Inc.

Statements of Shareholders' Equity

	Preferred Shares	Common Shares	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings (Deficit)	Total
Balance as of June 27, 1999	-	J,651,730	\$ -	\$M,252,774	\$I10,788	\$(7,412,998)	\$(2,049,436)
Net loss for Fiscal 2000	-	-	-	-	-	(1,053,791)	(1,053,791)
Sale of common stock	-	11,875	-	11,875	-	-	11,875
Sale of preferred stock	400,000	-	L00,000	-	-	-	L00,000
Balance as of July 2, 2000	L00,000	J,663,605	\$400,000	\$M,264,649	\$I10,788	\$(8,466,789)	\$(2,691,352)

Net Loss for Fiscal 2001	-	-	-	-	-	(614,932)	(614,932)
Balance July 1, 2001	1,000,000	1,663,605	\$400,000	\$5,264,649	\$110,788	\$(9,081,721)	\$(3,306,284)

See accompanying notes.

Cucos Inc.

July 1, 2001

Notes to Financial Statements

1. Basis of Presentation and Significant Accounting Policies

Basis of Presentation: Cucos Inc. (the "Company") incurred a net loss of \$614,932 in the Fiscal Year 2001 and \$1,053,791 in the Fiscal Year 2000. In addition, at July 1, 2001, the Company had a net capital deficiency of \$3,306,284 and was in default on debt totaling \$3,105,031. See note 3. These conditions raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments to reflect the uncertainties related to the recoverability and classification of assets or the amounts and classification of liabilities that may result from the inability of the Company to continue as a going concern.

The Company has developed plans to refocus its operations, reverse sales declines, increase restaurant profitability and reduce other operating and corporate expenses. The Company is also attempting to obtain alternate financing to repay the debt in default, or negotiate with its commercial lender to restructure the terms of the debt in default. The Company believes that it can continue to meet its obligations through the end of fiscal year 2002 if it can extend its existing forbearance agreement with its commercial lender, or restructure the terms of the debt in default, or obtain alternate financing to repay the debt, on terms acceptable to the Company. However, considering, among other things, the Company's history of net losses and the debt in default, there can be no assurance that these plans will have the expected effect on the Company's results of operations and its cash flows in fiscal 2002.

Fiscal Year: The Company uses a 52/53-week year for financial reporting purposes with its fiscal year ending on the Sunday closest to June 30. Fiscal year 2001 was a 52-week year, and fiscal year 2000 was a 53-week year.

Use of Estimates: The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Inventories: Inventories, consisting primarily of food and beverages, are stated at the lower of cost (first-in, first-out method) or market.

Property and Equipment: Property and equipment is stated at cost. Depreciation and amortization are computed by the straight-line method over the assets' useful lives or their lease terms, whichever is shorter. Amortization of assets

recorded under capital leases is included in depreciation expense. The useful lives of equipment range from 3-10 years, and the useful lives of leasehold improvements are generally 15 years.

Deferred Costs: Deferred costs represent debt issuance and other costs, which are primarily trademarks. Deferred debt issuance costs are amortized over the life of the related debt. Deferred site costs incurred in the selection of sites for new Company-owned restaurants are capitalized and amortized on a straight-line basis over a 10-year period. Other deferred costs, primarily trademarks, are amortized on a straight-line basis over 20 years

Advertising Costs: Advertising costs are expensed as incurred. Advertising expense was \$150,000 in fiscal 2001 and \$222,000 in fiscal 2000.

Franchise Fees and Royalties: The Company sells exclusive rights to develop Cucos restaurants in designated territories (Area Development Agreements), as well as individual franchises for each restaurant. The Area Development Agreements call for a nonrefundable fee paid to the Company in exchange for territorial exclusivity. Franchise development fee revenue from these agreements is deferred and recognized as income on a pro rata basis as restaurants are developed in the designated territory or when the developer forfeits the development rights under the agreement. Franchise fee revenue related to the individual restaurants is recognized as income when all obligations of the Company are substantially fulfilled, which occurs when the franchise restaurant begins operations. Royalty income is based upon a percentage of franchise sales and is recognized as income when earned. Royalties and other receivables are often collateralized by personal guarantees and sometimes by equipment owned by the franchisee.

Income Taxes: The Company accounts for income taxes using the liability method. Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities, and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse.

Impairment of Long-Lived Assets: The Company reviews long-lived assets to be held and used in the business for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or a group of assets may not be recoverable. Assets are evaluated for impairment at the operating unit level. The Company considers a history of operating losses to be its primary indicator of potential impairment. An asset is deemed to be impaired if a forecast of undiscounted future operating cash flows directly related to the asset, including disposal value if any, is less than its carrying amount. If an asset is determined to be impaired, the loss is measured as the amount by which the carrying amount of the asset exceeds its fair value. The Company generally estimates fair value by discounting estimated future cash flows. Considerable judgment is necessary to estimate cash flows. Accordingly, it is reasonably possible that actual results could vary significantly from such estimates.

Stock-Based Compensation: The Company accounts for its stock compensation arrangements with its employees under the provision of Accounting Principles Board No. 25, *Accounting for Stock Issued to Employees*.

2. New Accounting Principle

The Company adopted Financial Accounting Standards Board No. 133, "Accounting for Derivative Instrument and Hedges Activities," as amended on July 3, 2000. As the Company had no derivative on July 3, 2000, there was no financial statement impact.

3. Tender Offer

In August 2000, pursuant to a tender offer to the Company's shareholders, the Jacksonville Restaurant Acquisition Corp. (JRAC) purchased 1.2 million shares of the Company's Common Stock for \$1,200,000 in cash. During fiscal 2000, JRAC purchased 400,000 shares of convertible Preferred Stock at \$1 per share

4. Debt

Capital lease obligations, fixed interest rates of 12.09% to 13.64% with monthly payments of \$3,662	\$ 80,088
Notes payable to JRAC	320,000
	400,088
Less current portion	53,542
	\$ 346,546
Debt in default	\$K,105,031

Debt in default represents a note payable to a commercial lender. This note is part of a pool of loans financed by the commercial lender at a stated interest rate of 11.6%. However, the loan agreement requires the Company to pay additional interest each month if certain loan pool conditions are not met. These monthly payments, if required, would increase interest incurred by a maximum of \$400,000 over the life of the loan. During fiscal 2001, the Company incurred additional interest of \$48,000 as a result of these requirements. The loan agreement also contains a provision that requires the Company to pay prepayment premiums in the event the loan is paid prior to its maturity. At July 1, 2001, this premium was approximately \$660,000.

In May 1999, the Company and its commercial lender entered into a forbearance agreement whereby the commercial lender agreed to defer the Company's requirement to make required principal and interest payments for May - July 1999 until April 2001, and to defer required principal payments for August - October 1999 until April 2001. The Company did not make its required interest payment on October 1, 1999, until April 2000. On October 17, 1999, the company received notice from its lender that under the terms of the credit facility, the entire principal amount outstanding, \$3,105,031, was immediately due, and the lender could take possession of the assets pledged as collateral. On September 29, 2000, the commercial lender agreed pursuant to a forbearance agreement, to not exercise its right to the collateral until October 31, 2000. Since October 31, 2000, the commercial lender has extended month to month forbearance agreements with the stipulation that the Company pay required interest payments each month, and the Company either refinances its debt, merge, or sell the 2" > \$54,996

Pro forma

37,980 53,858

Basic and diluted per share net earnings attributable to Common Shares:

As reported Basic

\$0.22 \$0.31

As reported Diluted

0.21 0.31

Pro forma Basic

0.21 0.31

Pro forma Diluted

0.21 0.30

Since share options vest over several years and additional grants are likely to be made in future years, the pro forma compensation expense may not be representative of compensation cost to be expected in future years.

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The pro forma amounts above were calculated using the Black-Scholes model and the following assumptions:

	Three Months Ended March 31,	
	2003	2002
Risk-free interest rate	3.38%	5.09%
Forecasted dividend yield	5.68%	6.19%
Volatility	20.05%	20.18%
Weighted average option life	6.25 years	6.25 years

ProLogis adopted the following accounting standards as of January 1, 2003. Adoption of these standards has not had a material impact on ProLogis' financial position, results of operations or cash flows:

SFAS No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB statement No. 13, and Technical Corrections . SFAS No. 145 significantly limits the treatment of losses associated with early extinguishment of debt as an extraordinary item and impacts certain sale-leaseback transactions.

SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities . SFAS No. 146 requires that certain expenses associated with restructuring charges be accrued as liabilities in the period in which the liability is incurred.

2. Real Estate*Investments in Real Estate*

Real estate assets directly owned by ProLogis consist of income producing industrial distribution properties, properties under development and land held for future development, at cost. ProLogis' real estate investments include the following as of the dates indicated (in thousands of U.S. dollars):

	March 31, 2003	December 31, 2002
Operating properties(1):		
Improved land	\$ 746,492	\$ 735,953
Buildings and improvements	3,900,641	3,831,921
	<u>4,647,133</u>	<u>4,567,874</u>
Properties under development (including cost of land)(2)(3)	312,267	377,384
Land held for development(4)	382,842	386,820
Other investments(5)	68,750	63,449
	<u>5,410,992</u>	<u>5,395,527</u>
Less accumulated depreciation	744,242	712,319
	<u>\$4,666,750</u>	<u>\$4,683,208</u>

(1) At March 31, 2003 and December 31, 2002, ProLogis had 1,239 and 1,230 operating properties, respectively, consisting of 130,178,000 and 127,956,000 square feet, respectively.

(2) Properties under development consisted of 30 buildings aggregating 6,347,000 square feet at March 31, 2003 and 37 buildings aggregating 9,648,000 square feet at December 31, 2002.

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- (3) In addition to the March 31, 2003 construction costs payable balance of \$17.6 million, ProLogis had aggregate unfunded commitments on contracts for properties under construction of \$248.0 million at March 31, 2003.
- (4) Land held for future development consisted of 2,564 acres at March 31, 2003 and 2,466 acres at December 31, 2002.
- (5) Other investments include: (i) restricted funds that are held in escrow pending the completion of tax-deferred exchange transactions involving operating properties (none at March 31, 2003 and \$6.9 million at December 31, 2002); (ii) earnest money deposits associated with potential acquisitions; (iii) costs incurred during the pre-acquisition due diligence process; and (iv) costs incurred during the pre-construction phase related to future development projects.

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ProLogis directly owned real estate assets are located in North America (the United States and Mexico), ten countries in Europe and in Japan. No individual market in any country, as defined by ProLogis and presented in Item 2 of its 2002 Annual Report on Form 10-K, represents more than 10% of ProLogis total real estate assets, before depreciation.

Operating Lease Agreements

ProLogis leases its operating properties to customers under agreements that are generally classified as operating leases. At March 31, 2003, minimum lease payments on leases with lease periods greater than one year for space in ProLogis directly owned properties during the remainder of 2003 and the other years in the five-year period ending December 31, 2007 and thereafter are as follows (in thousands of U.S. dollars):

Remainder of 2003	\$ 310,179
2004	338,915
2005	257,482
2006	172,262
2007	119,434
2008 and thereafter	201,273
	<hr/>
	\$ 1,399,545
	<hr/>

In ProLogis directly owned properties, the largest customer and the 25 largest customers accounted for 1.44% and 14.75%, respectively, of ProLogis annualized base rental income at March 31, 2003.

3. Unconsolidated Investees:*Summary of Investments and Income*

Since 1997, ProLogis has invested in various entities that are presented under the equity method in ProLogis consolidated condensed financial statements. Certain of these investments have been structured such that ProLogis ownership interest will allow ProLogis to continue to comply with the requirements of the Internal Revenue Code of 1986, as amended (the Code), to qualify as a REIT. However, with respect to ProLogis investments in property funds, having an ownership interest of less than 50% is part of ProLogis business strategy. This business strategy allows ProLogis to realize a portion of the profits from its development activities and raise private debt and equity capital to fund its future development activities while also allowing ProLogis to maintain an ownership interest in its developed properties.

ProLogis investments in entities that were presented under the equity method are summarized as follows as of the dates indicated (in thousands of U.S. dollars):

	March 31, 2003	December 31, 2002
	<hr/>	<hr/>
Property funds	\$658,808	\$593,479
CDFS entities	43,955	45,183
Temperature-controlled distribution company	185,299	178,459
Other	2,486	4,310
	<hr/>	<hr/>
Totals	\$890,548	\$821,431
	<hr/>	<hr/>

ProLogis recognizes income or losses from its unconsolidated investees consisting of its proportionate share of the earnings or losses of these entities recognized under the equity method, interest income on advances to these entities, if any, and fees earned from these entities, if any. Amounts recognized by ProLogis from unconsolidated investees are summarized as follows for the periods indicated (in thousands of U.S. dollars):

	Three Months Ended March 31,	
	2003	2002
Property funds	\$ 10,196	\$ 14,256
CDFS entities	301	9,482
Temperature-controlled distribution companies	2,318	10,676
Other	52	(2,069)
	<u> </u>	<u> </u>
Totals	<u>\$ 12,867</u>	<u>\$ 32,345</u>

Table of Contents*Property Funds*

Since 1999, ProLogis has formed eight property funds. ProLogis' ownership interests in these property funds range from 14.5% to 50%. The property funds own distribution properties, generally properties that have been contributed to the property funds by ProLogis. ProLogis receives ownership interests in the property funds as part of the proceeds received from these contributions. ProLogis recognizes its proportionate share of the earnings or losses of each property fund under the equity method. ProLogis earns fees for acting as the manager of the property funds and may earn additional fees by providing other services to certain of the property funds including, but not limited to, development and leasing activities performed on their behalf.

ProLogis' investments in the eight property funds, presented under the equity method, were as follows as of the dates indicated (in thousands of U.S. dollars):

	March 31, 2003	December 31, 2002
ProLogis California(1)	\$ 118,092	\$ 118,790
ProLogis North American Properties Fund I(2)	45,432	46,175
ProLogis North American Properties Fund II(3)	6,592	7,070
ProLogis North American Properties Fund III(4)	5,680	5,666
ProLogis North American Properties Fund IV(5)	3,896	3,730
ProLogis North American Properties Fund V(6)	109,893	34,287
ProLogis European Properties Fund(7)	365,060	374,365
ProLogis Japan Properties Fund(8)	4,163	3,396
Totals	\$658,808	\$593,479

ProLogis' total investment in the eight property funds as of March 31, 2003 consisted of the following components (in millions of U.S. dollars):

	ProLogis California(1)	ProLogis North American Properties Fund I(2)	ProLogis North American Properties Fund II(3)	ProLogis North American Properties Fund III(4)	ProLogis North American Properties Fund IV(5)	ProLogis North American Properties Fund V(6)	ProLogis European Properties Fund(7)	ProLogis Japan Properties Fund(8)
Equity interest	\$ 188.6	\$ 58.2	\$ 14.4	\$ 12.1	\$ 8.4	\$ 43.6	\$434.8	\$ 3.3
Distributions	(78.4)	(13.7)	(4.1)	(2.5)	(1.9)	(1.4)	(54.4)	
ProLogis' share of the earnings of the entity, excluding fees earned	35.0	6.5	1.9	0.9	1.0	3.5	19.9	0.3
Subtotal	145.2	51.0	12.2	10.5	7.5	45.7	400.3	3.6
Adjustments to carrying value(9)	(29.1)	(8.5)	(6.9)	(5.7)	(4.4)	(13.0)	(83.6)	(1.5)
Other, net(10)	1.8	2.5	1.1	0.8	0.7	4.4	43.3	1.9
Subtotal	117.9	45.0	6.4	5.6	3.8	37.1	360.0	4.0
Other receivables	0.2	0.4	0.2	0.1	0.1	72.8	5.1	0.2
Totals	\$ 118.1	\$ 45.4	\$ 6.6	\$ 5.7	\$ 3.9	\$109.9	\$365.1	\$ 4.2

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ProLogis' proportionate share of the earnings of each of the property funds recognized under the equity method, interest income on advances to the property funds, if any, and fees earned from the property funds were as follows for the periods indicated (in thousands of U.S. dollars):

	Three Months Ended March 31,	
	2003	2002
ProLogis California(1)	\$ 3,486	\$ 4,055
ProLogis North American Properties Fund I(2)	1,289	1,444
ProLogis North American Properties Fund II(3)	678	797
ProLogis North American Properties Fund III(4)	718	675
ProLogis North American Properties Fund IV(5)	482	531
ProLogis North American Properties Fund V(6)	2,356	6
ProLogis European Properties Fund(7)	954	6,748
ProLogis Japan Properties Fund(8)	233	
Totals	\$10,196	\$14,256

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(1) ProLogis California I LLC (ProLogis California):

Began operations on August 26, 1999;

Members are ProLogis and New York State Common Retirement Fund;

Owned 79 properties aggregating 13.0 million square feet at March 31, 2003;

All but one of the properties owned were acquired from ProLogis or were developed by ProLogis on behalf of the property fund;

Properties are located in the Los Angeles/Orange County market;

ProLogis California has the right of first offer with respect to properties that ProLogis develops, excluding properties developed under build to suit lease agreements, in the Los Angeles/Orange County market;

ProLogis ownership interest has been 50% since the property fund s inception; and

Property management, asset management, leasing and other fees recognized by ProLogis were \$0.8 million for both the three months ended March 31, 2003 and 2002.

(2) ProLogis North American Properties Fund I LLC (ProLogis North American Properties Fund I):

Began operations on June 29, 2000;

Members are ProLogis and an affiliate of the State Teachers Retirement Board of Ohio;

Owned 36 properties aggregating 9.4 million square feet at March 31, 2003;

All properties were acquired from ProLogis;

Properties are located in 16 markets in the United States;

ProLogis ownership interest has been 41.3% since January 15, 2001 and was 20% from inception of the property fund to that date; and

Property management, asset management and other fees recognized by ProLogis were \$0.5 million and \$0.9 million for the three months ended March 31, 2003 and 2002, respectively.

(3) ProLogis First U.S. Properties LP (ProLogis North American Properties Fund II):

Began operations on June 30, 2000;

Members are ProLogis and an affiliate of First Islamic Investment Bank E.C. (First Islamic Bank). First Islamic Bank obtained its initial ownership interest on March 27, 2001 from Principal Financial Group, the original member;

Owned 27 properties aggregating 4.5 million square feet at March 31, 2003;

All properties were acquired from ProLogis;

Properties are located in 13 markets in the United States;

ProLogis ownership interest has been 20% since the property fund s inception; and

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Property management, asset management, leasing and other fees recognized by ProLogis were \$0.5 million for both the three months ended March 31, 2003 and 2002.

(4) ProLogis Second U.S. Properties LP (ProLogis North American Properties Fund III):

Began operations on June 15, 2001;

Members are ProLogis and an affiliate of First Islamic Bank;

Owned 34 properties aggregating 4.4 million square feet at March 31, 2003;

All properties were acquired from ProLogis;

Properties are located in 15 markets in the United States;

ProLogis ownership interest has been 20% since the property fund s inception; and

Property management, asset management, leasing and other fees recognized by ProLogis were \$0.6 million and \$0.5 million for the three months ended March 31, 2003 and 2002, respectively.

(5) ProLogis Third U.S. Properties LP (ProLogis North American Properties Fund IV):

Began operations on September 21, 2001;

Members are ProLogis and an affiliate of First Islamic Bank;

Owned 17 properties aggregating 3.5 million square feet at March 31, 2003;

All properties were acquired from ProLogis;

Properties are located in ten markets in the United States;

ProLogis ownership interest has been 20% since the property fund s inception; and

Property management, asset management, leasing and other fees recognized by ProLogis were \$0.3 million for both the three months ended March 31, 2003 and 2002.

(6) ProLogis North American Properties Fund V:

Began operations on March 28, 2002;

Ownership interests (direct and indirect) of the ProLogis-Macquarie Fund at March 31, 2003 are held directly or indirectly by ProLogis, Macquarie ProLogis Trust (MPR), a listed property trust in Australia, and a company that was formed to act as manager of the ProLogis-Macquarie Fund that is owned by ProLogis and a United States subsidiary of Macquarie Bank Limited (Macquarie Bank). ProLogis and Macquarie Bank each have a 50% ownership interest in the management company;

MPR s effective ownership interest in the ProLogis-Macquarie Fund was 82.4% at March 31, 2003 through its 93.0% weighted ownership interest in two entities that collectively own 88.6% of the ProLogis-Macquarie Fund;

ProLogis effective ownership interest in the ProLogis-Macquarie Fund was 14.5% at March 31, 2003 through its 11.4% direct ownership interest in the ProLogis-Macquarie Fund and its 50% ownership interest in the management company that has a weighted ownership interest of 7.0% in two entities that collectively own 88.6% of the ProLogis-Macquarie Fund;

Macquarie Bank s effective ownership interest in the ProLogis-Macquarie Fund was 3.1% at March 31, 2003 through its 50% ownership interest in the management company that has a weighted ownership interest of 7.0% in two entities that collectively own 88.6% of the ProLogis-Macquarie Fund;

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ProLogis refers to the combined entities in which it has direct or indirect ownership interests (ProLogis-Macquarie Fund and the management company) as one property fund named ProLogis North American Properties Fund V. ProLogis' combined ownership interest in this property fund has ranged from 14.5% to 16.9% since its inception in March 2002.

Owned 70 properties aggregating 17.2 million square feet at March 31, 2003 (including 13 properties aggregating 5.2 million square feet that were acquired from ProLogis in March 2003);

All properties were acquired from ProLogis;

Properties are located in 24 markets in the United States and three markets in Mexico;

ProLogis is committed to offer to contribute all of its properties developed and stabilized in North America (excluding properties in the Los Angeles/Orange County market) through December 2003 to ProLogis North American Properties Fund V, subject to the property meeting certain criteria, including leasing criteria, and subject to ProLogis North American Properties Fund V having the capital to acquire the property;

Fees recognized by ProLogis were \$1.8 million for the three months ended March 31, 2003 (consisting of \$0.8 million in management fees, \$0.3 million in long-term debt placement fees and \$0.7 million in acquisition and other fees).

(7) ProLogis European Properties Fund:

Began operations on September 23, 1999;

ProLogis and 21 third party institutional investors own units in the property fund;

Owned 195 properties aggregating 38.0 million square feet at March 31, 2003 (including three properties aggregating 0.6 million square feet that were acquired from ProLogis in March 2003 and five properties aggregating 1.7 million square feet that were acquired from third parties in January 2003);

Properties have been acquired from ProLogis (152 properties, 28.2 million square feet) or acquired from third parties (43 properties, 9.8 million square feet);

Properties are located in 26 markets in 11 countries in Europe;

ProLogis is committed to contribute all of its stabilized properties developed in Europe through September 2019 to ProLogis European Properties Fund, subject to the property meeting certain criteria, including leasing criteria, and subject to ProLogis European Properties Fund having the capital to acquire the properties;

ProLogis' ownership interest was 29.8% and 33.1% at March 31, 2003 and 2002, respectively; and

Property management and asset management fees recognized by ProLogis were \$5.2 million and \$3.3 million for the three months ended March 31, 2003 and 2002, respectively.

(8) PLD/RECO Japan TMK Property Trust (ProLogis Japan Properties Fund):

Began operations on September 24, 2002;

Partners are ProLogis and a real estate investment subsidiary of the Government of Singapore Investment Corporation (GIC);

The total capital commitment of GIC, through its real estate investment subsidiary, is \$300.0 million, of which \$286.8 million is unfunded at March 31, 2003;

Owned one 0.2 million square foot property at March 31, 2003;

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Property was acquired from ProLogis;

Property is located in Tokyo;

ProLogis is committed to contribute all of its properties developed and stabilized in Japan through June 2006 to ProLogis Japan Properties Fund, subject to the property meeting certain criteria, including leasing criteria, and subject to ProLogis Japan Properties Fund having the capital to acquire the property;

ProLogis ownership interest has been 20% since the property fund's inception; and

Property management and asset management fees recognized by ProLogis were \$0.1 million for the three months ended March 31, 2003.

(9) Under GAAP, portions of the gains resulting from the contribution of properties to the property funds do not qualify for current income recognition due to ProLogis' continuing ownership in the property fund. The amount of the gain that cannot be recognized upon contribution is recorded as a reduction to ProLogis' balance sheet investment in the property fund. The gain not recognized is eventually realized when ProLogis' proportionate share of the earnings of the property fund, recognized under the equity method, is increased to reflect lower depreciation expense within the property fund. The lower depreciation expense is the result of ProLogis' reduced investment in the property fund and, accordingly, its lower basis in the real estate assets that ProLogis has contributed to the property fund. The gain not recognized is also eventually realized if the property fund disposes of a property that was acquired from ProLogis or if ProLogis disposes of its ownership interest in the property fund.

(10) Includes acquisition costs and ProLogis' proportionate share of the cumulative translation adjustments recognized by ProLogis European Properties Fund and ProLogis Japan Properties Fund.

ProLogis, from time to time, enters into Special Limited Contribution Agreements (SLCA) in connection with certain of its contributions of properties to certain of its property funds. Under the SLCAs, ProLogis is obligated to make an additional capital contribution to the respective property fund under certain circumstances, the occurrence of which ProLogis believes to be remote. ProLogis would be required to make an additional capital contribution if the property fund's third-party lender, whose loans to the property fund are generally secured and non-recourse, does not receive a specified minimum level of debt repayment. However, the proceeds received by the third-party lender from the exhaustion of all of the assets of the property fund combined with the debt repayments received directly from the property fund will reduce ProLogis' obligations under the SLCA on a dollar-for-dollar basis. ProLogis' potential obligations under the respective SLCAs, as a percentage of the assets in the property funds, range from 28% to 2%. Accordingly, the value of the assets of the respective property funds would have to decline by between 72% and 98% before ProLogis would be required to make an additional capital contribution. ProLogis believes that the likelihood of declines in the values of the assets that support the third-party loans of the magnitude necessary to require an additional capital contribution is remote, especially in light of the geographically diversified portfolios of properties owned by the property funds. Accordingly, these potential obligations have not been recognized as a liability by ProLogis at March 31, 2003. The potential obligations under the SLCAs aggregate \$288.9 million at March 31, 2003 and the assets in the respective property funds were valued at approximately \$3.4 billion. ProLogis did not enter into any new SLCAs during the three months ended March 31, 2003.

Summarized financial information of the property funds as of and for the period ended March 31, 2003 is presented below (in millions of U.S. dollars). The information presented is for the entire entity, not ProLogis' proportionate share of the entity.

	ProLogis California	ProLogis North American Properties Fund I	ProLogis North American Properties Fund II	ProLogis North American Properties Fund III	ProLogis North American Properties Fund IV	ProLogis North American Properties Fund V	ProLogis European Properties Fund	ProLogis Japan Properties Fund
Total assets	\$587.8	\$359.5	\$230.7	\$205.1	\$142.9	\$735.9	\$2,799.7	\$68.1
Total liabilities(1)(2)	\$297.4	\$238.6	\$169.8	\$152.9	\$104.8	\$425.0	\$1,382.1	\$49.3
Equity	\$290.4	\$120.9	\$60.9	\$52.2	\$38.1	\$310.9	\$1,417.6	\$18.8
Revenues	\$17.6	\$11.2	\$6.6	\$6.1	\$4.3	\$16.3	\$53.7	\$1.1
Net earnings (loss)(3)	\$5.0	\$1.8	\$0.6	\$0.6	\$0.8	\$5.2	\$(15.8)	\$0.7
ProLogis ownership at March 31, 2003	50%	41.3%	20%	20%	20%	14.5%	29.8%	20%

(1) Includes amounts due to ProLogis of:

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\$0.2 million from ProLogis California;
 \$0.4 million from ProLogis North American Properties Fund I;
 \$0.2 million from ProLogis North American Properties Fund II;
 \$0.1 million from ProLogis North American Properties Fund III;
 \$0.1 million from ProLogis North American Properties Fund IV;
 \$72.8 million from ProLogis North American Properties Fund V;
 \$5.1 million from ProLogis European Properties Fund; and
 \$0.2 million from ProLogis Japan Properties Fund.

(2) Includes principal amounts of loans due to third parties of:

\$289.6 million for ProLogis California;
 \$232.6 million for ProLogis North American Properties Fund I;
 \$165.0 million for ProLogis North American Properties Fund II;
 \$150.3 million for ProLogis North American Properties Fund III;
 \$103.2 million for ProLogis North American Properties Fund IV;
 \$334.0 million for ProLogis North American Properties Fund V (debt of \$46.0 million that is due on May 14, 2003 and debt of \$51.0 million that is due on June 30, 2003 have been guaranteed by ProLogis);
 \$1,102.6 million for ProLogis European Properties Fund; and
 \$48.1 million for ProLogis Japan Properties Fund.

(3) ProLogis proportionate share of the earnings of the property funds, fees earned from services provided to the property funds and interest income on amounts due to ProLogis, if any, are recognized in ProLogis Consolidated Condensed Statements of Earnings and Comprehensive Income as Income from unconsolidated investees. The net earnings of each property fund includes interest expense on amounts due to ProLogis, if any. The net loss of ProLogis European Properties Fund includes net foreign currency exchange losses of \$31.7 million.

CDFS Entities

ProLogis or its consolidated subsidiaries generally perform its CDFS business activities. Since its acquisition by ProLogis in August 1998, Kingspark S.A. has performed ProLogis CDFS business activities in the United Kingdom. ProLogis investments in Kingspark S.A. and Kingspark LLC were structured to allow ProLogis to continue to qualify as a REIT under the Code. ProLogis held only non-voting ownership interests in Kingspark S.A. and Kingspark LLC and presented its investments in these entities under the equity method. On July 1, 2002, ProLogis acquired the voting ownership interests in Kingspark S.A. and Kingspark LLC and began presenting these investments on a consolidated basis as of that date. This change in ProLogis ownership interests was prompted by changes to the Code that now allow ProLogis to own 100% of these entities while continuing to comply with the REIT requirements of the Code.

Kingspark S.A. has invested in four joint ventures (the Kingspark Joint Ventures) that develop properties in the United Kingdom. ProLogis ownership interest in each of the Kingspark Joint Ventures was 50% at March 31, 2003 and December 31, 2002 and Kingspark S.A. s combined investments in the Kingspark Joint Ventures were \$44.0 million and \$45.2 million at March 31, 2003 and December 31, 2002, respectively. The Kingspark Joint Ventures are accounted for under the equity method.

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While ProLogis' investment in Kingspark S.A. was presented under the equity method, the Kingspark Joint Ventures were not separately presented in ProLogis' Consolidated Balance Sheet.

One of the Kingspark Joint Ventures owns 11 operating properties that were developed by the joint venture. The joint venture's total investment in these properties was \$80.8 million at March 31, 2003. Collectively, the Kingspark Joint Ventures owned 150 acres of land with the capacity for the future development of approximately 1.5 million square feet of distribution properties at March 31, 2003. Also, at March 31, 2003, the Kingspark Joint Ventures collectively controlled (through contracts, options or letters of intent) 511 acres of land with the capacity for the future development of approximately 9.5 million square feet of distribution properties.

ProLogis' proportionate share of the earnings of each of the unconsolidated investees in the CDFS business segment were as follows for the periods indicated (in thousands of U.S. dollars):

	Three Months Ended March 31,	
	2003	2002
Kingspark S.A.(1)(2)	\$	\$9,309
Kingspark LLC(2)		173
Kingspark Joint Ventures(3)	301	
Total	\$301	\$9,482

- (1) ProLogis recognized 95% of the earnings of Kingspark S.A. for the three months ended March 31, 2002 based on its ownership of 100% of Kingspark S.A.'s preferred stock. The amount recognized by ProLogis includes, among other items, net foreign currency exchange losses of \$1.1 million and net gains of \$3.4 million from the disposition of properties, including net gains of \$1.7 million from the contribution of properties to ProLogis European Properties Fund. The net gains from the contribution of properties to ProLogis European Properties Fund are net of \$0.8 million that did not qualify for current income recognition due to ProLogis' continuing ownership in ProLogis European Properties Fund. As of July 1, 2002, Kingspark S.A. is consolidated in ProLogis' financial statements.
- (2) On January 5, 2001, Kingspark LLC (a newly formed limited liability company) acquired the voting common stock of Kingspark S.A. for \$8.1 million. Kingspark LLC's membership interests were owned by K. Dane Brooksher, ProLogis' chairman and chief executive officer (5% of the total membership interests, all voting) and ProLogis (95% of the total membership interests, all non-voting). Mr. Brooksher was the managing member of Kingspark LLC. There were no provisions that gave ProLogis the right to acquire Mr. Brooksher's membership interests and Mr. Brooksher did not receive compensation in connection with being the managing member. Mr. Brooksher invested \$40,557 in Kingspark LLC using funds that were loaned to him by ProLogis. The recourse loan from ProLogis to Mr. Brooksher was payable on January 5, 2006 and provided for an annual interest rate of 8.0%. Neither ProLogis' ownership interests in Kingspark LLC and Kingspark S.A., nor its loan to Mr. Brooksher, resulted in ProLogis having ownership of or control of the voting common stock or the voting membership interests of these entities. Therefore, these entities were not consolidated in ProLogis' financial statements.

On July 1, 2002, ProLogis acquired the voting membership interests of Kingspark LLC from Mr. Brooksher for an aggregate purchase price of \$45,000, an amount equal to the principal balance of the loan due to ProLogis from Mr. Brooksher and related accrued interest. Mr. Brooksher applied the proceeds from this sale to the amounts owed to ProLogis thereby retiring his loan. Consequently, as of July 1, 2002 ProLogis owned (directly or through its 100% ownership of Kingspark LLC) 100% of the voting common stock and 100% of the non-voting preferred stock of Kingspark S.A. Accordingly, ProLogis began consolidating its investments in Kingspark S.A. and Kingspark LLC in its financial statement as of that date.

ProLogis' proportionate share of the earnings of Kingspark LLC for the three months ended March 31, 2002 represents ProLogis' 95% share of the earnings of Kingspark LLC recognized under the equity method based on its ownership of 95% of the membership interests (all non-voting) of Kingspark LLC. Kingspark LLC's earnings result from its recognition under the equity method of 5% of the earnings of Kingspark S.A. based on its ownership of 100% of the voting common stock of Kingspark S.A.

For the period from January 5, 2001 to June 30, 2002, ProLogis recognized 99.75% of the earnings of Kingspark S.A. under the equity method based on its direct and indirect (through its ownership interest in Kingspark LLC) ownership interests in that entity.

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- (3) The earnings of the Kingspark Joint Ventures consist primarily of net operating income from 11 operating properties, net interest expense and income tax expense.

Temperature-Controlled Distribution Companies

Beginning in 1997, ProLogis invested in companies that operated temperature-controlled distribution and storage networks. When these investments were originally structured, ProLogis held only non-voting ownership interests and presented these investments under the equity method in order to continue to comply with the REIT requirements of the Code. While subsequent changes to the Code would allow for ProLogis to own voting interests in these entities, ProLogis' ownership position with respect to the company that operates in Europe has not changed.

As of March 31, 2003 and December 31, 2002, ProLogis has direct and indirect investments in only one temperature-controlled distribution company. This company operates in Europe. ProLogis' ownership interests in Frigoscandia S.A. and CSI/Frigo LLC, a holding company that has an ownership interest in Frigoscandia S.A., do not result in ProLogis having ownership of or control of the voting common stock or the voting membership interests of these entities. Therefore, these entities are not consolidated in ProLogis' financial statements. These investments, presented under the equity method, were as follows as of the dates indicated (in thousands of U.S. dollars):

	<u>March 31, 2003</u>	<u>December 31, 2002</u>
CSI/Frigo LLC(1)	\$ (4,041)	\$ (3,924)
Frigoscandia S.A.(2)	189,340	182,383
Total	\$185,299	\$178,459

- (1) CSI/Frigo LLC, a limited liability company, owns 100% of the voting common stock of Frigoscandia S.A., representing 5% of its earnings or losses. ProLogis owns 89% of the membership interests (all non-voting) of CSI/Frigo LLC and K. Dane Brooksher, ProLogis chairman and chief executive officer, owns the remaining 11% of the membership interests (all voting) and is the managing member of CSI/Frigo LLC. Mr. Brooksher invested \$50,000 in CSI/Frigo LLC. ProLogis has a \$0.3 million note agreement with CSI/Frigo LLC that allows ProLogis to participate in its earnings such that ProLogis recognizes 95% of the earnings of CSI/Frigo LLC. The note from CSI/Frigo LLC to ProLogis accrues interest at an annual interest rate of 8.0% and is due in 2012. Mr. Brooksher may transfer his membership interests in CSI/Frigo LLC, subject to certain conditions, including the approval of ProLogis. There are no provisions that give ProLogis the right to acquire Mr. Brooksher's membership interests. Mr. Brooksher does not receive compensation in connection with being the managing member.
- (2) Frigoscandia S.A., through a wholly owned subsidiary, owns 100% of Frigoscandia Holding AB (Frigoscandia), which owns companies operating 104.2 million cubic feet of temperature-controlled distribution facilities in two European countries (63.0 million cubic feet in France and 41.2 million cubic feet in the United Kingdom) at March 31, 2003. Frigoscandia classified the operating assets in the United Kingdom as held for sale in December 2002. Since June 2001, Frigoscandia has disposed of all of the operating assets in the Czech Republic, Denmark, Finland, Germany, Italy, the Netherlands, Norway, Spain and Sweden (aggregating 73.5 million cubic feet). Total proceeds from these sales were \$149.0 million.

ProLogis' investments in Frigoscandia S.A. and CSI/Frigo LLC at March 31, 2003 consisted of the following components (in millions of U.S. dollars):

	<u>CSI/Frigo LLC</u>	<u>Frigoscandia S.A.</u>
Equity interest	\$ 0.4	\$ 22.6
ProLogis' share of the losses of the entity	(5.8)	(131.9)
Subtotal	(5.4)	(109.3)
Other, net(1)	0.6	(17.2)
Subtotal	(4.8)	(126.5)

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Notes and other receivables(2)(3)	<u>0.8</u>	<u>315.8</u>
Total	<u>\$ (4.0)</u>	<u>\$ 189.3</u>

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- (1) Includes acquisition costs for Frigoscandia S.A. and ProLogis proportionate share of the cumulative translation adjustment recognized by the entity.
- (2) For CSI/Frigo LLC, the amount includes \$0.3 million due to ProLogis under a note agreement that accrues interest at 8.0% and is due in 2012.
- (3) For Frigoscandia S.A., the amount includes other receivables (primarily interest on notes receivable) of \$63.6 million and the following amounts owed to ProLogis under debt agreements:

776.6 million Swedish krona (the currency equivalent of approximately \$91.6 million at March 31, 2003) unsecured note from Frigoscandia; interest at 5.0% per annum; due on demand;

9.9 million euro (the currency equivalent of approximately \$10.7 million at March 31, 2003) unsecured note from Frigoscandia; interest at 5.0% per annum; due on demand;

\$105.4 million unsecured note from Frigoscandia S.A., interest at 5.0% per annum; \$80.0 million due July 15, 2008 with the remainder due on demand; and

40.8 million euro (the currency equivalent of approximately \$44.5 million at March 31, 2003) unsecured note from Frigo S.a.r.l., a wholly owned subsidiary of Frigoscandia S.A.; interest at 5.0% per annum; due on demand.

Summarized financial information of Frigoscandia S.A. as of and for the three months ended March 31, 2003 is presented below (in millions of U.S. dollars). The information presented is for the entire entity, not ProLogis proportionate share of the entity.

Total assets	\$ 259.7
Total liabilities(1)	\$ 395.2
Equity	\$(135.5)
Revenues	\$ 44.7
Net loss (2)	\$ (1.4)
ProLogis ownership at March 31, 2003(3)	95%

- (1) Includes amounts due to ProLogis of \$315.8 million and principal amounts of loans due to third parties of \$0.3 million.
- (2) ProLogis proportionate share of the loss of Frigoscandia S.A. and interest income on amounts due to ProLogis are recognized in ProLogis Consolidated Condensed Statements of Earnings and Comprehensive Income as Income from unconsolidated investees. The net loss includes interest expense on amounts due to ProLogis of \$3.5 million and net foreign currency exchange gains of \$0.1 million.
- (3) ProLogis direct ownership of 100% of the non-voting preferred stock of Frigoscandia S.A. represents a 95% interest in Frigoscandia S.A.'s earnings or losses.

ProLogis recognized its proportionate share of the earnings or losses of CSI/Frigo LLC, Frigoscandia S.A. and ProLogis Logistics, including interest income, if any, as follows for the periods indicated (in thousands of U.S. dollars):

	Three Months Ended March 31,	
	2003	2002
CSI/Frigo LLC(1)	\$ (59)	\$ 233
ProLogis Logistics(2)		3,702
Frigoscandia S.A.(3)	2,377	6,741
Total	\$2,318	\$10,676

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- (1) The earnings and losses of CSI/Frigo LLC result from the recognition, under the equity method, of its 5% share of the earnings or losses of ProLogis Logistics based on its ownership of 100% of ProLogis Logistics' voting common stock during the period in 2002 and the recognition under the equity method of its 5% share of the earnings or losses of Frigoscandia S.A. based on its ownership of 100% of Frigoscandia S.A.'s voting common stock for both periods.
- (2) ProLogis directly owns 100% of the non-voting preferred stock of ProLogis Logistics, representing a 99.23% interest in the earnings or losses of ProLogis Logistics. ProLogis Logistics owns 100% of CSI, a company that previously operated a temperature-controlled distribution and storage network in the United States. On October 23, 2002, significant portions of CSI's operating assets were sold. Total proceeds from the sale were \$221.9 million. The assets sold had been classified as held for sale since January 2002.

After the October 2002 transaction, CSI continues to own certain real estate assets. The buyers in the October transaction are leasing three properties that were retained by CSI with an aggregate book value of \$42.7 million at March 31, 2003. CSI also retained one operating property with a book value of \$3.6 million at March 31, 2003 that is leased to an operator and four tracts of land with an aggregate book value of \$7.7 million at March 31, 2003. ProLogis' acquisition of 100% of the voting common stock of ProLogis Logistics on October 23, 2002 resulted in ProLogis owning 100% of the voting common stock and 100% of the non-voting preferred stock of ProLogis Logistics. Accordingly, ProLogis began consolidating its investment in ProLogis Logistics as of that date. Accordingly, the assets that were retained by CSI are included with ProLogis' real estate assets in its Consolidated Balance Sheet at March 31, 2003. CSI's operating properties are included in the property operations segment and its land parcels are included in the CDFS business segment.

- (3) ProLogis directly owns 100% of the non-voting preferred stock of Frigoscandia S.A., representing a 95% interest in the earnings or losses of Frigoscandia S.A. In 2002, Frigoscandia recognized a net loss from the disposition of certain of its operating assets. ProLogis' proportionate share of this net loss was \$0.6 million

Other Companies

ProLogis' investments in other companies that are presented under the equity method were as follows as of the dates indicated (in thousands of U.S. dollars):

	March 31, 2003	December 31, 2002
Insight(1)	\$2,477	\$2,482
ProLogis Equipment Services(2)	9	1,828
	<u> </u>	<u> </u>
Totals	\$2,486	\$4,310

- (1) Represents ProLogis' investment, through a wholly owned subsidiary, in the common stock of Insight, Inc. (Insight), a privately owned logistics optimization consulting company, as adjusted for ProLogis' proportionate share of Insight's earnings. ProLogis had a 33.3% ownership interest in Insight at March 31, 2003 and December 31, 2002.
- (2) Represents ProLogis' investment, through a wholly owned subsidiary, in the membership interests of ProLogis Equipment Services LLC, a limited liability company, whose other member is Dana Commercial Credit Corporation, as adjusted for ProLogis' proportionate share of ProLogis Equipment Services' earnings. In September 2002, ProLogis Equipment Services sold substantially all of its operating assets to an affiliate of General Electric Capital Corporation (GE Capital), ProLogis' largest shareholder since May 2002 when it acquired Security Capital Group Incorporated. ProLogis expects that ProLogis Equipment Services will be fully liquidated during 2003.

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ProLogis proportionate shares of the earnings or losses of other companies that are presented under the equity method were as follows for the periods indicated (in thousands of U.S. dollars):

	Three Months Ended March 31,	
	2003	2002
Insight	\$ (5)	\$ 4
ProLogis Equipment Services	57	
GoProLogis(1)		(2,073)
	—	—
Totals	\$52	\$(2,069)

- (1) In March 2002, ProLogis recognized its share of an impairment loss recognized by GoProLogis Incorporated (GoProLogis). The impairment loss recognized by GoProLogis resulted from the write-down to zero of GoProLogis investment in Vizional Technologies, Inc. ProLogis recognizes 98% of the earnings or losses of GoProLogis.

4. Borrowings:*Senior Unsecured Notes*

ProLogis has issued senior unsecured notes that bear interest at fixed rates to be paid on a semi-annual basis (the Notes). At March 31, 2003, the Notes outstanding aggregated \$1.91 billion. On February 24, 2003, ProLogis issued \$300.0 million of Notes with a coupon rate of 5.50% per annum (an effective interest rate of 5.55% per annum). The Notes issued in February 2003 will mature on March 1, 2013 and provide for semi-annual interest payments beginning on September 1, 2003. The net proceeds from the issuance of Notes in February 2003 were approximately \$297.5 million.

The Notes are subordinated to ProLogis secured debt to the extent of the value of the assets pledged to secure this debt and to ProLogis \$500.0 million revolving lines of credit in North America to the extent of the value of assets pledged to secure this debt, if any. The Notes are effectively subordinated to all debt and other liabilities of certain of ProLogis consolidated subsidiaries, including the revolving lines of credit in Europe and Japan. The Notes are redeemable at any time at ProLogis option. Such redemption and other terms are governed by the provisions of an indenture agreement or, with respect to the \$160.0 million of Notes issued on November 20, 1997, note purchase agreements. Under the terms of the indenture agreement and the note purchase agreements, ProLogis must meet certain financial covenants. ProLogis was in compliance with all such covenants as of March 31, 2003.

In March 2003, ProLogis entered into two secured debt agreements with Allstate Life Insurance Company. The principal amounts of the debt, \$31.0 million on a combined basis, are due in March 2013 and interest at an annual rate of 5.56% is due monthly. The debt agreements are secured by operating properties located in the San Francisco (East Bay) market.

Long-Term Debt Maturities

The approximate principal payments on ProLogis Notes and secured debt (mortgage notes, assessment bonds and securitized debt) outstanding at March 31, 2003 that are due during the remainder of 2003 and the other years in the five-year period ending December 31, 2007 and thereafter are as follows (in thousands of U.S. dollars):

Remainder of 2003	\$ 140,898
2004	314,956
2005	109,453
2006	320,165
2007	331,777
2008 and thereafter	1,218,999
	—
Total principal due	2,436,248

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Less: Original issue discount	<u>(2,281)</u>
Total carrying value	<u>\$2,433,967</u>

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Interest expense for the periods indicated includes the following components (in thousands of U.S. dollars):

	Three Months Ended March 31,	
	2003	2002
Gross interest expense(1)(2)	\$46,076	\$44,831
Premium or discount recognized	86	79
Amortization of deferred loan costs	1,627	1,409
	<u>47,789</u>	<u>46,319</u>
Less: capitalized amounts	10,535	5,489
Net interest expense	<u>\$37,254</u>	<u>\$40,830</u>

(1) Includes the stated interest on the debt instrument plus applicable fees.

(2) The amount of interest paid in cash for the three months ended March 31, 2003 and 2002 was \$40.4 million and \$39.5 million, respectively.

5. Shareholders Equity:*Common Shares*

ProLogis had 178,726,859 and 178,145,614 common shares of beneficial interest, par value \$0.01 per share (Common Shares) outstanding at March 31, 2003 and December 31, 2002, respectively.

ProLogis holders of Common Shares may acquire additional Common Shares by automatically reinvesting distributions under the 1999 Dividend Reinvestment and Share Purchase Plan (the 1999 Common Share Plan). Holders of Common Shares who do not participate in the 1999 Common Share Plan continue to receive distributions as declared. The 1999 Common Share Plan also allows both holders of Common Shares and persons who are not holders of Common Shares to purchase a limited number of additional Common Shares by making optional cash payments, without payment of any brokerage commission or service charge. Common Shares are acquired pursuant to the 1999 Common Share Plan at a price ranging from 98% to 100% of the market price of such Common Shares during the three months ended March 31, 2003. Under the 1999 Common Share Plan, ProLogis generated net proceeds of \$9.4 million from the issuance of 384,000 Common Shares during the three months ended March 31, 2003.

ProLogis has a Common Share repurchase program under which it may repurchase up to \$215.0 million of its Common Shares. Common Share repurchases have been and, to the extent they continue, will occur in the open market and through privately negotiated transactions, depending on market prices and other conditions. Common Share repurchases since the program s inception and through March 31, 2003 are as follows (amounts in thousands of U.S. dollars as applicable):

	Number of Shares	Total Cost(1)
2001	778,400	\$ 15,992
2002(2)	4,404,800	105,158
2003 through March 31	387,900	9,771
Totals	<u>5,571,100</u>	<u>\$ 130,921</u>

-
- (1) Includes fees and commissions paid.
 - (2) Includes 393,600 Common Shares that were repurchased from employees to retire \$9.7 million of outstanding employee share purchase notes that were originally issued in 1997.

ProLogis employees participate in a long-term incentive plan (the Incentive Plan). Compensation under the Incentive Plan is generally in the form of Common Shares. Under the Incentive Plan, a total of 22,600,000 Common Shares (190,000 of which are allocated to the ProLogis 401(k) Plan and Trust) can be awarded and 8,431,000 Common Shares are available for future awards as of March 31, 2003. ProLogis generated net proceeds of \$7.3 million from the issuance of 571,000 Common Shares (including dividend

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equivalent units and performance share awards) under the Incentive Plan during the three months ended March 31, 2003. Also, during the three months ended March 31, 2003, certain employees who earned performance share awards under the Incentive Plan received cash payments aggregating \$3.6 million in lieu of receiving Common Shares.

In May 2001, ProLogis' shareholders approved the establishment of the ProLogis Employee Share Purchase Plan (the Employee Share Plan). Under the terms of the Employee Share Plan, employees of ProLogis and its participating entities may purchase Common Shares, through payroll deductions only, at a discounted price of 85% of the market price of the Common Shares. Subject to certain provisions, the aggregate number of Common Shares that may be issued under the Employee Share Plan may not exceed 5,000,000. ProLogis began issuing Common Shares under the Employee Share Plan in January 2002. During the three months ended March 31, 2003, 14,000 Common Shares were purchased under the Employee Share Plan generating net proceeds to ProLogis of \$0.3 million.

Shelf Registration

ProLogis has a shelf registration statement on file with the Securities and Exchange Commission that allows ProLogis to issue securities in the form of debt securities, preferred shares, Common Shares, rights to purchase Common Shares and preferred share purchase rights on an as-needed basis. At March 31, 2003, \$308.0 million of shelf-registered securities were available for issuance, subject to ProLogis' ability to effect an offering on satisfactory terms.

6. Distributions and Dividends:*Common Share Distributions*

In December 2002, the Board announced a projected increase in the annual distribution level for 2003 from \$1.42 to \$1.44 per Common Share. The payment of distributions is subject to the discretion of the Board and is dependent upon the financial condition and operating results of ProLogis. The amount of the distribution may be adjusted by the Board during the year. On February 3, 2003, the Board declared a distribution of \$0.36 per Common Share for the first quarter of 2003. This distribution was paid on February 28, 2003 to holders of Common Shares on February 14, 2003.

Preferred Share Dividends

The annual dividend rates on ProLogis' cumulative redeemable preferred shares are \$4.27 per share (Series C), \$1.98 per share (Series D) and \$2.19 per share (Series E).

On January 31, 2003, ProLogis paid a quarterly dividend of \$0.5469 per cumulative redeemable Series E preferred share. On March 31, 2003, ProLogis paid quarterly dividends of \$1.0675 per cumulative redeemable Series C preferred share and \$0.495 per cumulative redeemable Series D preferred share.

Pursuant to the terms of its preferred shares, ProLogis is restricted from declaring or paying any distribution with respect to its Common Shares unless all cumulative dividends with respect to the preferred shares have been paid and sufficient funds have been set aside for dividends that have been declared for the then-current dividend period with respect to the preferred shares.

7. Earnings Per Common Share:

A reconciliation of the denominator used to calculate basic net earnings per Common Share to the denominator used to calculate diluted net earnings per Common Share for the periods indicated (in thousands of U.S. dollars, except per share amounts) is as follows:

	Three Months Ended March 31,	
	2003	2002
Net earnings attributable to Common Shares	\$ 38,705	\$ 54,996
Minority interest share in earnings(1)		1,282
Adjusted net earnings attributable to Common Shares	\$ 38,705	\$ 56,278

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Weighted average Common Shares outstanding	Basic	<u>178,600</u>	<u>176,523</u>
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	Three Months Ended March 31,	
	2003	2002
Weighted average convertible limited partnership units(1)		5,063
Incremental weighted average effect of potentially dilutive instruments(2)	2,403	1,596
Adjusted weighted average Common Shares outstanding Diluted	181,003	183,182
Basic per share net earnings attributable to Common Shares	\$ 0.22	\$ 0.31
Diluted per share net earnings attributable to Common Shares	\$ 0.21	\$ 0.31

- (1) For the three months ended March 31, 2003, weighted average limited partnership units of 4,791,000 were not included in the calculation of diluted per share net earnings attributable to Common Shares as the effect, on an as-converted basis, was antidilutive.
- (2) Total weighted average potentially dilutive instruments outstanding were 10,962,000 and 10,665,000 for the three months ended March 31, 2003 and 2002, respectively. Of the total potentially dilutive instruments, 411,000 and 1,897,000 were antidilutive for the three months ended March 31, 2003 and 2002, respectively.

8. Business Segments:

Through December 31, 2002, ProLogis investments in companies that operate temperature-controlled distribution and storage networks met the criteria under SFAS No. 131, Disclosures Amount Segments of an Enterprise and Related Information, to be presented as a reportable business segment. Beginning in 2003, this operating segment no longer meets the requirements to be separately reported. Consequently, this operating segment is no longer separately presented and amounts previously presented have been reclassified.

ProLogis two reportable business segments as of March 31, 2003 are:

Property operations represents the long-term ownership, management and leasing of distribution properties in the United States, Mexico, Europe and Japan (either directly or through investments in unconsolidated property funds in which ProLogis has an ownership interest and acts as manager). Each operating property and each investment in a property fund is considered to be an individual operating segment having similar economic characteristics that are combined within the reportable segment based upon geographic location.

CDFS business represents the development, acquisition and rehabilitation and/or the acquisition and repositioning of distribution properties by ProLogis and Kingspark S.A. (which is consolidated in ProLogis financial statements as of July 1, 2002) in the United States, Mexico, Europe and Japan with the intent to contribute the properties to unconsolidated property funds in which ProLogis has an ownership interest and acts as manager, or to sell the developed properties to third parties. Additionally, ProLogis and Kingspark S.A. earn fees for development activities on behalf of customers or third parties and realize profits from the sale of land parcels when their development plans no longer include the development parcels. The separate activities in this segment are considered to be individual operating segments having similar economic characteristics that are combined within the reportable segment based upon geographic location.

The assets of the CDFS business segment include all of ProLogis properties under development, or undergoing rehabilitation or repositioning, and land held for development. During the period between the completion of development, rehabilitation or repositioning of a property and the date the property is contributed to a property fund or sold to a third party, the property and its associated rental income and rental expenses are included in the property operations segment because the primary activity associated with the property during that period is leasing. Upon contribution or sale, the resulting gain or loss is included in the CDFS business segment's income.

For each of ProLogis two reportable business segments, reconciliations are presented below for: (i) income from external customers to ProLogis total income; (ii) earnings from operations from external customers to ProLogis earnings from operations;

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and (iii) assets to ProLogis total assets. ProLogis chief operating decision makers rely primarily on these and similar measures to make decisions about allocating resources and assessing segment performance. The earnings from operations of the property operations segment consists of rental income and net rental expenses as well as amounts recognized under the equity method from ProLogis investments in the property funds. The earnings from operations of the CDFS business segment consists of ProLogis Other real estate income and land holding costs and pursuit costs written off related to CDFS business segment activities that are presented as Other expenses. All other items included in earnings from operations in ProLogis Consolidated Statements of Earnings and Comprehensive Income are reflected as reconciling items. The following reconciliations are presented in thousands of U.S. dollars:

	Three Months Ended March 31,	
	2003	2002
Income:		
Property operations:		
United States (1)(2)	\$ 116,890	\$ 114,610
Mexico (2)	6,273	5,518
Europe (1)(3)	2,456	7,057
Japan (1)	233	
	<u>125,852</u>	<u>127,185</u>
Total property operations segment		
	<u>125,852</u>	<u>127,185</u>
CDFS business:		
United States (4)	25,779	18,363
Mexico (5)		3,556
Europe (6)(7)	5,573	13,979
	<u>31,352</u>	<u>35,898</u>
Total CDFS business segment		
	<u>31,352</u>	<u>35,898</u>
Reconciling items:		
Income from unconsolidated investees (8)	2,370	8,607
Interest and other income	369	570
	<u>2,739</u>	<u>9,177</u>
Total reconciling items		
	<u>2,739</u>	<u>9,177</u>
Total income		
	<u>\$ 159,943</u>	<u>\$ 172,260</u>
Net operating income:		
Property operations:		
United States (1)(2)	\$ 107,009	\$ 105,833
Mexico (2)	6,402	6,686
Europe (1)(3)	2,084	6,925
Japan (1)	233	
	<u>115,728</u>	<u>119,444</u>
Total property operations segment		
	<u>115,728</u>	<u>119,444</u>
CDFS business:		
United States (4)	25,000	17,555
Mexico (5)		3,554
Europe (6)(7)	5,574	13,968
	<u>30,574</u>	<u>35,077</u>
Total CDFS business segment		
	<u>30,574</u>	<u>35,077</u>
Reconciling items:		
Income from unconsolidated investees (8)	2,370	8,607

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Interest and other income	369	570
General and administrative expense	(15,876)	(12,927)
Depreciation and amortization expenses	(41,518)	(36,231)
Interest expense	(37,254)	(40,830)
	<u> </u>	<u> </u>
Total reconciling items	(91,909)	(80,811)
	<u> </u>	<u> </u>
Earnings from operations	\$ 54,393	\$ 73,710
	<u> </u>	<u> </u>

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	March 31, 2003	December 31, 2002
Assets:		
Property operations:		
United States (2)(9)	\$3,833,361	\$3,740,050
Mexico (2)	107,311	94,602
Europe (9)	734,360	723,670
Japan (9)	4,163	3,396
	<u> </u>	<u> </u>
Total property operations segment	4,679,195	4,561,718
	<u> </u>	<u> </u>
CDFS business:		
United States	191,769	260,692
Mexico	32,498	29,865
Europe (9)	554,899	567,140
Japan	128,464	123,650
	<u> </u>	<u> </u>
Total CDFS business segment	907,630	981,347
	<u> </u>	<u> </u>
Reconciling items:		
Investments in unconsolidated investees (9)	187,785	182,769
Cash and cash equivalents	111,996	110,809
Accounts receivable	16,597	12,864
Other assets	74,050	74,018
	<u> </u>	<u> </u>
Total reconciling items	390,428	380,460
	<u> </u>	<u> </u>
Total assets	\$5,977,253	\$5,923,525
	<u> </u>	<u> </u>

- (1) Amounts include the operations of ProLogis that are reported on a consolidated basis and the amounts recognized under the equity method from ProLogis investment in the property funds. See Note 3.
- (2) Although 13 of the 70 properties owned by ProLogis North American Properties Fund V are located in Mexico, ProLogis classifies its entire investment in ProLogis North American Properties Fund V and the associated income recognized under the equity method from this investment as part of its United States income, earnings from operations and assets for the property operations segment.
- (3) Amounts recognized under the equity method include net foreign currency exchange losses of \$9.4 million for the three months in 2003 and net foreign currency exchange gains of \$0.2 million for the three months in 2002. See Note 3.
- (4) Includes \$24.0 million and \$17.1 million, of net gains recognized by ProLogis related to the contribution of properties to property funds for the three months in 2003 and 2002, respectively. See Note 3.
- (5) Includes \$3.4 million of net gains recognized by ProLogis related to the contribution of properties to ProLogis North American Properties Fund V for the three months in 2002. See Note 3.
- (6) Includes amounts recognized under the equity method related to ProLogis investments in Kingspark S.A. and Kingspark LLC of \$9.5 million for the three months in 2002 including \$1.1 million of net foreign currency exchange losses. See Notes 1 and 3.
- (7) Includes \$4.8 million and \$4.4 million of net gains recognized by ProLogis (including amounts earned by Kingspark S.A. after June 30, 2002) related to the contribution of properties to ProLogis European Properties Fund for the three months in 2003 and 2002, respectively. In addition, includes \$1.7 million of net gains recognized under the equity method related to the contribution of properties to ProLogis European Properties Fund by Kingspark S.A. in 2002. See Notes 1 and 3.
- (8)

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Includes \$2.3 million for the three months in 2003 and \$10.7 million for the three months in 2002 recognized under the equity method from ProLogis investments in temperature-controlled distribution companies. See Note 3.

(9) Amounts include investments in entities accounted for under the equity method. See Note 3.

9. Supplemental Cash Flow Information

Non-cash investing and financing activities for the three months ended March 31, 2003 and 2002 are as follows:

ProLogis received \$12.1 million and \$16.2 million of the proceeds from the contribution of properties to property funds in the form of an ownership interest in the property funds during the three months ended March 31, 2003 and 2002, respectively.

Net foreign currency translation adjustments of \$3.3 million and \$(18.1) million were recognized during the three months ended March 31, 2003 and 2002, respectively.

During the three months ended March 31, 2003 and 2002, ProLogis capitalized portions of its total share-based compensation cost of \$1.0 million and \$0.9 million, respectively, to the investment basis of its real estate assets.

ProLogis received \$69.7 million of the proceeds from the contribution of properties to ProLogis North American Properties Fund V in the form of a note receivable during the three months ended March 31, 2003.

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10. Related Party Transactions:

During the three months ended March 31, 2002, ProLogis paid a fee of \$1.2 million to an affiliate of GE Capital, ProLogis' largest shareholder. The fees were related to capital raised in ProLogis North American Properties Fund V. See Note 3.

11. Commitments and Contingencies:

Environmental Matters

All of the properties acquired by ProLogis were subjected to environmental reviews by either ProLogis or by the predecessor owners. While some of these assessments have led to further investigation and sampling, none of the environmental assessments have revealed an environmental liability (including any asbestos related liability) that ProLogis believes would have a material adverse effect on ProLogis' business, financial condition or results of operations. Further, ProLogis is not currently aware of any environmental liability (including any asbestos related liability) that ProLogis believes would have a material adverse effect on ProLogis' business, financial condition or results of operations.

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INDEPENDENT ACCOUNTANTS REVIEW REPORT

Board of Trustees and Shareholders
ProLogis:

We have reviewed the accompanying consolidated condensed balance sheet of ProLogis and subsidiaries as of March 31, 2003, and the related consolidated condensed statements of earnings and comprehensive income and cash flows for the three month periods ended March 31, 2003 and 2002. These consolidated condensed financial statements are the responsibility of ProLogis management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated condensed financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

KPMG LLP

San Diego, California
April 23, 2003

Table of Contents**ITEM 2. Managements Discussion and analysis of Financial Condition and Liquidity**

The following discussion should be read in conjunction with ProLogis Consolidated Condensed Financial Statements and the related notes included in Item 1 of this report and ProLogis 2002 Annual Report on Form 10-K.

Some statements contained in this discussion are not historical facts but are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Because these forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which ProLogis operates, management's beliefs and assumptions made by management, they involve uncertainties that could significantly impact ProLogis financial results. Words such as *expects*, *anticipates*, *intends*, *plans*, *believes*, *seeks*, *estimates*, variations of such words and similar expressions are intended to identify such forward-looking statements. Forward-looking statements include discussions of strategy, plans or intentions of management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Forward-looking statements include, but are not limited to, the discussions concerning ProLogis expectations with respect to economic conditions in the United States, its ability to raise private capital and generate income in the CDFS business segment (including the discussions with respect to ProLogis expectations as to the availability of capital in ProLogis European Properties Fund and ProLogis North American Properties Fund V such that these property funds will be able to acquire ProLogis stabilized developed properties that are expected to be available for contribution during 2003) and its plans for its investments in the temperature-controlled distribution operations segment contain forward-looking statements. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Factors that may affect outcomes and results include: (i) changes in general economic conditions in ProLogis markets that could adversely affect demand for ProLogis properties and the creditworthiness of ProLogis customers; (ii) changes in financial markets, interest rates and foreign currency exchange rates that could adversely affect ProLogis cost of capital, its ability to meet its financial needs and obligations and its results of operations; (iii) increased or unanticipated competition for distribution properties in ProLogis markets; (iv) the availability of private capital to ProLogis; (v) geopolitical concerns and uncertainties; and (vi) those additional factors discussed in ProLogis 2002 Annual Report on Form 10-K.

Results of Operations*Three Months Ended March 31, 2003 and 2002*

ProLogis net earnings attributable to Common Shares were \$38.7 million and \$55.0 million. Diluted per share net earnings attributable to Common Shares were \$0.21 and \$0.31 per share, respectively for the three months ended March 31, 2003 and 2002.

ProLogis has two reportable business segments. The property operations segment generated earnings from operations of \$115.7 million in 2003 and \$119.4 in 2002, a decrease of \$3.7 million in 2003 from 2002. The CDFS business segment generated earnings from operations of \$30.6 million in 2003 and \$35.1 million in 2002, a decrease of \$4.5 million in 2003 from 2002. In addition, income recognized from investments in other unconsolidated investees, primarily companies operating temperature controlled distribution and storage networks, was \$2.4 million in 2003 and \$8.6 million in 2002, a decrease of \$6.2 million in 2003 from 2002. See *Property Operations*, *CDFS Business* and *Income from Unconsolidated Investees*.

Property Operations

In addition to its directly owned operating properties, ProLogis includes its investments in property funds that are presented under the equity method in its property operations segment. See Note 3 to ProLogis Consolidated Condensed Financial Statements in Item 1. ProLogis owned or had ownership interests through its investments in the property funds in the following operating properties as of the dates indicated (square feet in thousands):

	March 31, 2003		December 31, 2002		March 31, 2002	
	Number	Square Footage	Number	Square Footage	Number	Square Footage
Direct ownership(1)	1,239	130,178	1,230	127,956	1,200	122,846
Property Funds:						
ProLogis California(2)	79	13,017	79	13,017	78	12,882
ProLogis North American Properties Fund I(3)	36	9,406	36	9,406	36	8,962

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ProLogis North American Properties Fund II(4)	27	4,477	27	4,477	27	4,477
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	March 31, 2003		December 31, 2002		March 31, 2002	
	Number	Square Footage	Number	Square Footage	Number	Square Footage
ProLogis North American Properties Fund III(4)	34	4,380	34	4,380	34	4,381
ProLogis North American Properties Fund IV(4)	17	3,475	17	3,475	17	3,475
ProLogis North American Properties Fund V(5)	70	17,154	57	11,979	22	3,851
ProLogis European Properties Fund(6)	195	38,048	193	35,700	154	25,579
ProLogis Japan Properties Fund(7)	1	199	1	199		
Subtotal property funds	459	90,156	444	82,633	368	63,607
Totals	1,698	220,334	1,674	210,589	1,568	186,453

- (1) Includes operating properties directly owned by ProLogis. Includes the operating properties that ProLogis intends to hold for long-term investment, as well as the operating properties that ProLogis developed in the CDFS businesses segment that it intends to contribute to a property fund or sell to a third party and properties that ProLogis acquired in the CDFS business segment that it intends to contribute to a property fund, including properties that are being or have been rehabilitated and/or repositioned but that have not yet been contributed or sold. Consequently, the size of this portfolio will fluctuate from period to period. Also, ProLogis will, as necessary, contribute operating properties originally intended for long-term investment to a property fund in order to meet the leasing, geographic and volume requirements of a property fund's third party investors. The increase in number and square footage of properties directly owned at March 31, 2003 from December 31, 2002 is primarily due to weak economic conditions, primarily in the United States, and geopolitical concerns and uncertainties, primarily in Europe. Due to these factors, leasing activity began to slow in 2002 in both the United States and Europe. This slowing in leasing decisions delayed contributions to property funds because the properties that are contributed to property funds generally must meet certain leasing criteria.
- (2) ProLogis had a 50% ownership interest in the property fund as of each date.
- (3) ProLogis had a 41.3% ownership interest in the property fund as of each date.
- (4) ProLogis had a 20% ownership interest in the property fund as of each date.
- (5) ProLogis had a 14.5% ownership interest in ProLogis North American Properties Fund V at March 31, 2003. ProLogis' ownership interest in this property fund has been between 14.5% and 16.9% since it began operations on March 28, 2002. This property fund's 70 operating properties were all acquired from ProLogis.
- (6) ProLogis' ownership interest in ProLogis European Properties Fund was 29.8%, 29.6% and 33.1% at March 31, 2003, December 31, 2002 and March 31, 2002, respectively. From March 31, 2002 to March 31, 2003, ProLogis European Properties Fund acquired 19 properties from third parties, in addition to the properties that were acquired from ProLogis. Also, ProLogis European Properties Fund disposed of one property during that period.
- (7) ProLogis has had a 20% ownership interest in ProLogis Japan Properties Fund since it began operations on September 24, 2002. ProLogis developed the property owned by this property fund.

The earnings from operations of ProLogis' property operations segment consists of: (i) rental income and net rental expenses from the operating properties that are directly owned by ProLogis; (ii) income recognized by ProLogis under the equity method from its investments in the property funds; and (iii) fees earned by ProLogis for services performed on behalf of the property funds, primarily property management and asset management services. See Note 8 to ProLogis' Consolidated Condensed Financial Statements in Item 1.

The amounts recognized under the equity method represent ProLogis' share of the net earnings of each property fund based on its ownership interest in the property fund and include the following income and expense items, in addition to rental income and net rental expenses: (i) interest income and interest expense; (ii) depreciation and amortization expenses; (iii) general and administrative expenses; (iv) income taxes; and (v) foreign currency exchange gains and losses, with respect to ProLogis European Properties Fund. ProLogis' earnings from operations from

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the property operations segment were as follows for the periods indicated are presented below (in thousands of U.S. dollars). See Note 8 to ProLogis Consolidated Condensed Financial Statements in Item 1.

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	Three Months Ended March 31,	
	2003	2002
Properties directly owned by ProLogis:		
Rental income(1)(2)	\$ 115,656	\$ 112,929
Rental expenses, net of recoveries from customers(2)(3)	10,124	7,741
Net operating income	105,532	105,188
Property funds:		
Income from ProLogis California	3,486	4,055
Income from ProLogis North American Properties Fund I	1,289	1,444
Income from ProLogis North American Properties Fund II	678	797
Income from ProLogis North American Properties Fund III	718	675
Income from ProLogis North American Properties Fund IV	482	531
Income from ProLogis North American Properties Fund V(4)	2,356	6
Income from ProLogis European Properties Fund(5)	954	6,748
Income from ProLogis Japan Properties Fund(6)	233	
Subtotal property funds	10,196	14,256
Total property operations segment	\$ 115,728	\$ 119,444

- (1) The number and composition of operating properties in the directly owned portfolio throughout the periods presented impact rental income for each period. Rental income in 2003 includes \$3.9 million of termination and renegotiation fees as compared to \$3.0 million of comparable fees recognized in 2002. ProLogis cannot predict the levels of such fees that will be earned in the future or whether ProLogis will be successful in re-leasing the vacant space associated with the lease terminations in a timely manner. Rental income, excluding termination and renegotiation fees, increased by \$1.8 million in 2003 from 2002.
- (2) Rental expenses, before recoveries, were 31.6% of rental income in 2003 as compared to 27.8% of rental income in 2002. Total rental expense recoveries were 72.3% and 75.3% of total rental expenses in 2003 and 2002, respectively.
- (3) The number and composition of operating properties in the directly owned portfolio throughout the periods presented impact rental expenses for each period. However, the increase in net rental expenses in 2003 is primarily due to the lower occupancy levels experienced in 2003 from the same period in 2002. Lower occupancy levels result in certain fixed costs being incurred directly by ProLogis, as there may not be customers occupying the properties to which the expenses relate. Additionally, a higher percentage of common area costs were absorbed by ProLogis in 2003, as there are fewer customers available from whom these costs can be recovered.
- (4) ProLogis North American Properties Fund V began operations on March 28, 2002.
- (5) Includes net foreign currency exchange losses of \$9.4 million in 2003 and net foreign currency exchange gains of \$0.2 million in 2002. Excluding these net foreign currency exchange gains and losses, ProLogis' proportionate share of the earnings of ProLogis European Properties Fund is \$10.4 million and \$6.5 million in 2003 and 2002, respectively. The increase in the income recognized by ProLogis from its ownership in this property fund, excluding foreign currency losses in 2003, is primarily the result of the additional properties owned during the three months in 2003 as compared to the three months in 2002. Additionally, the foreign currency exchange rate at which the net earnings of the property fund is translated to U.S. dollars increased in 2003, resulting in a higher translated net earnings on which ProLogis recognizes its share as income under the equity method.
- (6) ProLogis Japan Properties Fund began operations on September 24, 2002.

The stabilized operating properties owned by ProLogis and the property funds were 90.8% leased and 88.5% occupied at March 31, 2003. ProLogis' stabilized occupancy levels decreased in 2003 from 2002 (91.9% leased and 91.0% occupied). ProLogis defines its stabilized properties as those properties where the capital improvements, repositioning efforts, new management and new marketing programs for acquisitions, or development and marketing programs in the case of newly developed properties, have been in effect for a sufficient period of time, generally 12 months, to achieve stabilized occupancy, typically 93%.

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ProLogis believes that the decrease in its stabilized occupancy levels in the United States in 2003 is primarily the result of the current economic conditions that have led to a slowing in customer leasing decisions and a slowing in the absorption of new

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distribution properties in many of ProLogis' markets in the United States. ProLogis does not expect market conditions affected by the United States economy to change significantly in 2003. While there have been some positive trends in occupancy levels in certain markets since late 2002, ProLogis believes that occupancies will not increase significantly but that further declines in occupancies in the United States, if any, will not be significant. ProLogis believes that the effects of these United States market occupancy decreases have been mitigated through the diversification benefits of its global operating platform and the ProLogis Operating System®.

Based on its recent leasing experience, ProLogis believes that shifts in distribution patterns of its customers in Europe and their needs to reduce their distribution costs have been, and will continue to be, the key drivers of leasing decisions in its European markets. However, ProLogis believes that current geopolitical concerns and the uncertainties have led to a slowing of customers' decision-making processes in Europe with respect to changes in their distribution networks. ProLogis cannot predict the effect that these uncertainties will have on its ability to lease currently vacant space or re-let distribution space that is subject to expiring leases in 2003. Should ProLogis European Properties Fund experience significant occupancy declines, ProLogis would recognize less income from its investment in ProLogis European Properties Fund.

In Japan, ProLogis has fully leased two of its four development projects, aggregating 445,000 square feet. ProLogis has also leased 39% of its two remaining projects that aggregate 1.1 million square feet and is in negotiation for all of the remaining space.

The average decrease in rental rates for both new and renewed leases on previously leased space (12.4 million square feet) for all properties including those owned by the property funds during 2003 was 0.4% as compared to an average increase in rental rates of 4.4% in 2002. ProLogis believes that the weaker rental rate growth experienced in 2003 is primarily attributable to the downturn in the United States economy that began in late 2001.

The same store portfolio of operating properties, properties owned by ProLogis and the property funds that were in operation throughout both the three month periods in 2003 and 2002, aggregated 181.2 million square feet. Rental income, excluding termination and renegotiation fees, less net rental expenses generated by the same store portfolio decreased by 0.45% for the three months in 2003 from the same period in 2002.

CDFS Business

Earnings from operations from ProLogis' CDFS business segment consists primarily of: (i) the gains and losses from the contribution and sale of developed properties and from the contribution of properties that were acquired with the intent to contribute the properties to a property fund, including properties that have been rehabilitated and/or repositioned; (ii) gains and losses from the disposition of land parcels; (iii) development management fees earned by ProLogis for services provided to third parties; and (iv) income recognized under the equity method from ProLogis investment in Kingspark S.A. for the three months in 2002. Under the equity method, ProLogis recognized over 99% of the net earnings of Kingspark S.A. during the period from January 5, 2001 to June 30, 2002 and recognized 95% of the net earnings of Kingspark S.A. from its acquisition in August 1998 to January 5, 2001. The income recognized under the equity method includes (in addition to rental income and net rental expenses): (i) interest income and interest expense (net of capitalized amounts); (ii) general and administrative expenses (net of capitalized amounts); (iii) income taxes; and (iv) foreign currency exchange gains and losses. See Notes 1 and 3 to ProLogis' Consolidated Condensed Financial Statements in Item 1.

Income from the CDFS business segment is dependent on ProLogis' ability to develop and lease distribution properties that can be contributed to property funds or sold to third parties, generating profits to ProLogis, and ProLogis' success in raising private capital through the formation of property funds or other sources. There can be no assurance that ProLogis will be able to maintain the current level of profits in this operating segment. ProLogis does believe that the current economic situation in the United States and current geopolitical concerns and uncertainties have led to a slowing of customers' decision-making processes. ProLogis cannot predict the effect that these situations will have on its ability to lease its completed development properties, or the length of time that such uncertainties will continue. If ProLogis is unable to timely lease its completed developments, it will be unable to contribute these properties to property funds or otherwise dispose of the properties and would be unable to recognize development profits in the anticipated accounting period.

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The CDFS business segment operations and ProLogis' earnings from operations from this segment were \$30.6 million and \$35.1 million for the three months ended March 31, 2003 and 2002, respectively. The CDFS business segment's earnings from operations include the components presented below for the periods indicated (in thousands of U.S. dollars). See Note 8 to ProLogis' Consolidated Condensed Financial Statements in Item 1.

	Three Months Ended March 31,	
	2003	2002
Net gains from dispositions of land parcels and contributions and sales of properties (1)	\$30,741	\$24,952
Development management fees	256	517
Income from Kingspark S.A. and Kingspark LLC(2)		9,482
Income from Kingspark Joint Ventures(3)	301	
Miscellaneous fees and other income	53	947
Other expenses(4)	(778)	(821)
Total CDFS business segment	\$30,573	\$35,077

(1) Represents the net gains from the dispositions of land parcels and contributions and sales of properties as follows:

2003: 55 acres; 5.8 million square feet; \$253.8 million of proceeds; and

2002: 12 acres; 4.6 million square feet; \$218.2 million of proceeds.

(2) ProLogis recognized its proportionate share of the net earnings of Kingspark S.A. and Kingspark LLC under the equity method for the three months ended March 31, 2002. ProLogis acquired the voting ownership interests in these companies on July 1, 2002 and began presenting its investments in these entities on a consolidated basis as of that date. Prior to July 1, 2002, ProLogis' ownership interests in these entities were all non-voting. See Notes 1 and 3 to ProLogis' Consolidated Condensed Financial Statements in Item 1. The income recognized by ProLogis under the equity method from its ownership interests in Kingspark S.A. and Kingspark LLC for the three months ended March 31, 2002 includes, among other items:

Net gains from the disposition of land parcels and contributions and sales of properties developed (3 acres; 0.2 million square feet; \$33.6 million of proceeds; net gains of \$3.4 million);

Development fees and other miscellaneous income of \$3.9 million;

Deferred and current income tax expense of \$0.9 million; and

Net foreign currency exchange losses of \$1.1 million.

(3) ProLogis, through Kingspark S.A., has investments in the Kingspark Joint Ventures, four entities that develop properties in the United Kingdom. ProLogis' ownership interest in each of the Kingspark Joint Ventures was 50% at March 31, 2003. At March 31, 2003, one of the Kingspark Joint Ventures owned 11 operating properties that it had previously developed. The joint venture's total investment in these properties was \$80.8 million at March 31, 2003. Collectively, the Kingspark Joint Ventures owned 150 acres of land with the capacity for developing approximately 1.5 million square feet of distribution properties at March 31, 2003. Also, at March 31, 2003, the Kingspark Joint Ventures collectively controlled 511 acres of land, through contracts, options or letters of intent, with the capacity for developing approximately 9.5 million square feet of distribution properties. While ProLogis' investment in Kingspark S.A. was presented under the equity method, the Kingspark Joint Ventures, that were accounted for under the equity method by Kingspark S.A., were not separately presented in ProLogis' Consolidated Condensed Balance Sheet. See Note 3 to ProLogis' Consolidated Condensed Financial Statements in Item 1.

(4) Includes land holding costs of \$0.7 million and \$0.6 million in 2003 and 2002, respectively, and the write-off of previously capitalized pursuit costs related to potential CDFS business segment projects of \$0.1 million and \$0.2 million in 2003 and 2002, respectively.

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ProLogis will continue to monitor leasing activity and general economic conditions in the United States as it pertains to its CDFS business segment operations with the expectation that an economic recovery in the United States could provide increased CDFS opportunities to ProLogis as companies continue optimizing their supply chains. ProLogis believes that the demand for state-of-the-art distribution properties in Europe could continue to provide opportunities for ProLogis in the CDFS business segment; however, ProLogis will continue to monitor the impact of geopolitical concerns and uncertainties that have been observed and that it believes could negatively impact its ability to complete leases in Europe in a timely manner during 2003. ProLogis believes its development activities will not be significantly affected by land entitlement constraints that currently exist in Europe because it has over 2,100 acres of land owned or controlled in Europe at March 31, 2003. In 2001, ProLogis began its first development project in Japan, which was acquired by ProLogis Japan Properties Fund in September 2002. ProLogis began development of four additional properties in Japan during the third and fourth quarters of 2002. As in Europe, ProLogis believes that demand for state-of-the-art distribution properties in Japan will provide opportunities for ProLogis in the CDFS business segment and ProLogis has not observed similar trends in Japan with respect to geopolitical concerns and uncertainties. In Japan, the CDFS business opportunities available to ProLogis could be limited if ProLogis is unable to acquire adequate land parcels for development.

Other Income and Expense Items

General and Administrative Expense

General and administrative expense was \$15.9 million in 2003 and \$12.9 million in 2002. Had ProLogis presented its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for the three months ended March 31, 2002, ProLogis would have recognized general and administrative expense of \$13.6 million. General and administrative expense is generally a function of the various business initiatives being undertaken by ProLogis in a given period and can vary from period to period based on ProLogis' business activities. For a discussion of the presentation of ProLogis' investments in Kingspark S.A. and Kingspark LLC, see Notes 1 and 3 to ProLogis' Consolidated Condensed Financial Statements in Item 1.

Depreciation and Amortization

Depreciation and amortization expense was \$41.5 million in 2003 and \$36.2 million in 2002. The fluctuations in this expense between periods is primarily attributable to the number of distribution properties directly owned by ProLogis in each period. See Property Operations. On January 1, 2002, ProLogis adopted SFAS No. 142 Goodwill and Intangible Assets and ceased recognizing amortization expense related to goodwill.

Interest Expense

Interest expense is a function of the level of borrowings outstanding, the interest rates charged on borrowings and the amount of interest that can be capitalized. Generally, the amount of capitalized interest recognized is a function of the volume of ProLogis' development activities during a period. Interest expense was \$37.3 million in 2003 and \$40.8 million in 2002. Had ProLogis presented its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for the three months ended March 31, 2002, ProLogis would have recognized interest expense of \$36.7 million. The decrease in interest expense in 2003 is due to lower average interest rates and higher levels of capitalized interest. For a discussion of the presentation of ProLogis' investment in Kingspark S.A. and Kingspark LLC, see Notes 1 and 3 to ProLogis' Consolidated Condensed Financial Statements in Item 1.

Gross interest expense incurred on borrowings outstanding during the period is offset by the amount of interest that can be capitalized based on ProLogis' qualifying development expenditures. Capitalized interest was \$10.5 million in 2003 and \$5.5 million in 2002. Had ProLogis presented its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for the three months ended March 31, 2002, ProLogis capitalized interest would have been \$9.7 million. Capitalized interest levels are reflective of ProLogis' cost of funds and the volume of development activities in each period.

Other Expenses

Other expenses consist of land holding costs and the write-off of previously capitalized pursuit costs. These amounts will vary based on the balances of land held for future development in a given period and the timing of when a pursuit is abandoned.

Table of Contents**Gains on Dispositions of Real Estate, Net**

The net gains recognized from the contributions and sales of operating properties that were acquired or developed for long-term investment in the property operations segment are presented after Earnings from operations in ProLogis Consolidated Condensed Statement of Earnings and Comprehensive Income. From time to time, ProLogis will contribute or sell properties that have been held for long-term investment in the property operations segment because they are necessary to meet leasing, geographic or volume requirements of a property fund's third party investors or such properties are determined to have become non-strategic properties. Non-strategic properties are assets located in markets or submarkets that are no longer considered target markets as well as assets that were acquired as part of previous portfolio acquisitions that are not consistent with ProLogis' core portfolio based on the asset's size or configuration.

Contributions and sales of long-term investment properties from the property operations segment were as follows:

2003: 0.3 million square feet; \$38.4 million of proceeds; net gains of \$0.4 million; and

2002: 0.7 million square feet; \$21.4 million of proceeds; net losses of \$0.2 million.

Income from Unconsolidated Investees

ProLogis recognized income of \$2.4 million in 2003 and \$8.6 million in 2002 under the equity method from its investments in unconsolidated investees that are not directly associated with one of its two reportable business segments.

For 2003, the income from other unconsolidated investees recognized consisted of: (i) a loss of \$5,000 from ProLogis' investment in Insight, Inc.; (ii) income of \$57,000 from ProLogis' investment in ProLogis Equipment Services LLC; and (iii) income of \$2.3 million from ProLogis' investment in Frigoscandia S.A.

For 2002, the income from other unconsolidated investees consisted of: (i) a loss of \$2.1 million from ProLogis' investment in GoProLogis; (ii) income of \$4,000 from ProLogis' investment in Insight, Inc.; (iii) income of \$7.0 million from ProLogis' investment in Frigoscandia S.A.; and (iv) income of \$3.7 million from ProLogis' investment in ProLogis Logistics. The loss recognized by GoProLogis represented ProLogis' share of GoProLogis' impairment adjustment that reduced GoProLogis' remaining investment in Vizional Technologies to zero. After March 31, 2002, significant portions of the operating assets of both Frigoscandia S.A. and ProLogis Logistics were sold which is the primary reason ProLogis' income from these investments decreased in 2003 from amounts recognized in 2002.

Foreign Currency Exchange Losses, Net

ProLogis recognized net foreign currency exchange losses of \$5.1 million and \$0.3 million for 2003 and 2002, respectively. Had ProLogis reported its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for the three months ended March 31, 2002, ProLogis would have recognized a net foreign currency exchange loss of \$1.4 million. For a discussion of the presentation of ProLogis' investment in Kingspark S.A. and Kingspark LLC, see Notes 1 and 3 to ProLogis' Consolidated Condensed Financial Statements in Item 1.

ProLogis and certain of its foreign consolidated subsidiaries have intercompany or third party debt that is not denominated in that entity's functional currency. When the debt is remeasured against the functional currency of the entity, a gain or loss can result. ProLogis attempts to mitigate its foreign currency exchange exposure by borrowing in the functional currency of the borrowing entity. Additionally, ProLogis utilizes derivative financial instruments to manage certain of its foreign currency exchange risks, primarily put option contracts with notional amounts corresponding to ProLogis' projected net earnings from its European operations, and recognizes the expense associated with these contracts in results of operations, generally the premium price associated with the contract upon settlement and interim period mark-to-market adjustments.

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Generally, the amount of foreign currency gains and losses that are recognized in results from operations are a function of movements in exchange rates, the levels of intercompany and third party debt outstanding and the currency in which such debt is denominated as compared to the functional currency of the entities that are parties to the debt agreements. The net foreign currency exchange gains and losses recognized in ProLogis' results of operations are presented in the following table for the periods indicated (in thousands of U.S. dollars):

	Three Months Ended March 31,	
	2003	2002
Remeasurement of third party and certain intercompany debt, net(1)	\$ (3,596)	\$ (278)
Settlement of third party and certain intercompany debt, net(1)	(889)	(9)
Derivative financial instruments – put option contracts(2):		
Costs of contracts expiring in each period	(665)	(213)
Mark-to-market gains (losses) on outstanding contracts	220	(51)
Gains realized at expiration, net		159
Transaction gains (losses), net	(172)	53
	<hr/>	<hr/>
Totals	\$ (5,102)	\$ (339)
	<hr/>	<hr/>

- (1) When certain debt balances are settled, previously recognized remeasurement gains or losses that were recognized in results of operations as unrealized are reversed and the cumulative foreign currency exchange gain or loss realized with respect to the debt balance is reflected in results of operations as a realized gain or loss.
- (2) ProLogis enters into foreign currency put option contracts related to its operations in Europe and Japan. These put option contracts do not qualify for hedge accounting treatment. Accordingly, the cost of the contract is capitalized at the contract's inception and then marked-to-market by ProLogis as of the end of each accounting period until the contract's expiration. Upon expiration, the mark-to-market adjustments are reversed, the total cost of the contract is expensed and any amounts received at expiration are recognized as gains.

Income Taxes

ProLogis is taxed as a REIT for federal income tax purposes and is not generally required to pay federal income taxes if minimum distribution and income, asset and shareholder tests are met. However, not all of ProLogis' consolidated subsidiaries in the United States are qualified REIT subsidiaries for tax purposes, ProLogis is taxed in certain states in which it operates and the foreign countries in which ProLogis operates do not recognize REITs under their respective tax laws. Accordingly, ProLogis has recognized state income taxes and foreign country income taxes in accordance with GAAP, as applicable.

Current income tax expense recognized was \$0.5 million and \$1.1 million in 2003 and 2002, respectively. Had ProLogis reported its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for the three months ended March 31, 2002, current income tax expense would have been \$2.0 million. ProLogis recognized deferred income tax expense of \$1.0 million and \$7.7 million in 2003 and 2002, respectively. Had ProLogis reported its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for the three months ended March 31, 2002, deferred income tax expense would not have changed. For a discussion of the presentation of ProLogis' investment in Kingspark S.A. and Kingspark LLC, see Notes 1 and 3 to ProLogis' Consolidated Condensed Financial Statements in Item 1.

Current income tax expense is generally a function of the level of income recognized by ProLogis' taxable subsidiaries operating in the CDFS business segment and taxes incurred in foreign jurisdictions and in various states in which it operates. The deferred income tax component of total income taxes is a function of the period's temporary differences (items that are treated differently for tax purposes than for book purposes) and the utilization of tax net operating losses generated in prior years that had been previously recognized as deferred tax assets. The deferred income tax expense recognized in 2002 is primarily the result of the reversal of previously recognized deferred income tax benefits due to the utilization of net operating losses generated in previous years.

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Environmental Matters

ProLogis has not experienced any environmental condition associated with its properties which materially adversely affected its results of operations or financial position, nor is ProLogis aware of any environmental liability that it believes would have a material adverse effect on its business, financial condition or results of operations.

Liquidity and Capital Resources

Overview

ProLogis considers its liquidity and ability to generate cash from its operating activities, the contribution or sale of properties and other financing sources to be adequate and expects it to continue to be adequate to meet its anticipated future development, acquisition, operating and debt service needs, as well as its shareholder distribution requirements.

ProLogis' future investing activities are expected to consist primarily of: (i) the acquisition of land for future development; (ii) the development and acquisition of properties, and in certain situations, the rehabilitation and/or repositioning of properties acquired for future contribution to property funds; and (iii) the acquisition of operating properties in key distribution markets for long-term investment in the property operations segment. Additionally, ProLogis has a Common Share repurchase program under which it may repurchase additional Common Shares. At May 12, 2003, ProLogis may repurchase an additional \$84.1 million of Common Shares under this program. ProLogis expects to fund its future cash needs with:

cash generated by property operations;

the proceeds from the contribution of properties to property funds;

the proceeds from the sales of properties to third parties;

the proceeds from the disposition of the temperature-controlled distribution operating assets located in the United Kingdom that were classified as held for sale by Frigoscandia S.A. in December 2002;

utilization of ProLogis' revolving lines of credit; and

the proceeds from the sale of Common Shares, including sales of Common Shares under ProLogis' various Common Share plans.

For its short-term borrowing needs, ProLogis' lines of credit are expected to provide adequate liquidity and financial flexibility to allow ProLogis to efficiently respond to market opportunities. Regular repayments of lines of credit borrowings, primarily with the proceeds from property contributions and sales, and the proceeds from public debt offerings that are expected to occur periodically during periods of favorable market conditions, allow ProLogis to maintain adequate liquidity. At May 12, 2003, ProLogis had \$1.19 billion of total commitments under its revolving lines of credit. ProLogis' total outstanding borrowings were \$474.7 million at May 12, 2003 resulting in additional short-term borrowing capacity available to ProLogis of approximately \$689.8 million (after reducing the total commitments available by \$21.1 million of letters of credit outstanding with the lending banks). See [Borrowing Capacity and Debt Maturities](#).

As of May 12, 2003, ProLogis had \$308.0 million of shelf-registered securities that can be issued in the form of debt securities, preferred shares, Common Shares, rights to purchase Common Shares and preferred share purchase rights on an as-needed basis, subject to ProLogis' ability to effect an offering on satisfactory terms. ProLogis continues to evaluate the public debt markets with the objective of reducing its short-term borrowings in favor of longer-term fixed-rate debt, when it is deemed appropriate. ProLogis expects that it will increase the amount of its available shelf-registered securities in 2003.

ProLogis is committed to offer to contribute all of its stabilized developed properties in certain European markets to ProLogis European Properties Fund through September 2019, subject to the property meeting certain criteria, including leasing criteria. In September 2002, ProLogis European Properties Fund drew down the remaining third party equity capital commitments on subscription agreements that expired on September 15, 2002. At March 31, 2003, ProLogis European Properties Fund had a 250.0 million euro revolving, multi-currency credit agreement and entered into an additional 250.0

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million euro revolving, multi-currency credit agreement in April 2003. With its current borrowing capacity, ProLogis European Properties Fund expects that it will be able to acquire ProLogis stabilized European development properties that are expected to be available for contribution by ProLogis through the third quarter of 2003 should additional equity commitments not be obtained. ProLogis European Properties Fund believes that its efforts to obtain additional equity commitments will be successful and that such commitments would be available in the third quarter of 2003. However, there can be no assurance that ProLogis European Properties Fund will be able to obtain additional equity commitments such that it will be able to acquire the completed development properties that ProLogis expects to be available for contribution after September 2003.

ProLogis is committed to offer to contribute all of its stabilized developed properties in North America (excluding properties in the Los Angeles/Orange County market which are subject to a right of first offer to ProLogis California) to ProLogis North American Properties Fund V through December 2003. The acquisition of these properties by ProLogis North American Properties Fund V is subject to the property meeting certain criteria, including leasing criteria, and the ability of ProLogis North American Properties Fund V to raise equity capital and to obtain debt financing. Under certain circumstances this right of first offer can be extended through December 2004. The majority owner in ProLogis North American Properties Fund V is a listed property trust in Australia. Currently, ProLogis North American Properties Fund V has sufficient capital available to acquire all of the stabilized properties that ProLogis expects to have available for contribution to ProLogis North American Properties Fund V through June 2003 and expects that it will have sufficient capital available such that it can acquire all of the properties that ProLogis expects to have available for contribution through December 2003. However, there can be no assurance that this property fund will be successful in its capital raising efforts.

ProLogis is committed to offer to contribute all of its stabilized developed properties in Japan to ProLogis Japan Properties Fund through June 2006. The acquisition of these properties by ProLogis Japan Properties Fund is subject to the property meeting certain criteria, including leasing criteria. ProLogis Japan Properties Fund has access to \$286.8 million of third party equity capital that has been committed by a real estate subsidiary of the Government of Singapore Investment Corporation through June 2006. This capital can also be used for the acquisition of properties from third parties in Japan. The development of properties in Japan by ProLogis is subject to ProLogis ability to acquire adequate land parcels for development and obtain leasing commitments. ProLogis had four projects under development at a total expected cost at completion of \$227.5 million in the Tokyo market at March 31, 2003.

There can be no assurance that the property funds will have sufficient capital available (either debt or equity capital) such that they will be able to acquire the properties that ProLogis expects to have available for contribution in the future. Should the property funds not have sufficient capital to acquire these properties, ProLogis is allowed to pursue other third party disposition opportunities. However, there can be no assurance that ProLogis can readily dispose of its development pipeline to third parties and ProLogis could experience delays in making sales to third parties. Such delays could result in the recognition of the expected development profits in an accounting period that is later than expected.

Cash Generated by Operating Activities

Net cash provided by operating activities was \$65.2 million for the three months ended March 31, 2003 and \$79.5 million for the three months ended March 31, 2002. This decrease is primarily the result of operational items discussed in Results of Operations. Cash provided by operating activities exceeded the cash distributions paid on Common Shares for the first quarters of 2003 and 2002.

Cash Investing and Cash Financing Activities

For the three months ended March 31, 2003, ProLogis investing activities used net cash of \$84.4 million. For the three months ended March 31, 2002, ProLogis investing activities provided net cash of \$62.2 million. The primary difference in investing activities between periods was the level of real estate investments in 2003, which increased from \$112.9 million in 2002 to \$298.7 million in 2003. This increase was primarily due to an increase in acquisition activities related to existing operating properties. The funds available for these acquisitions were primarily generated from the dispositions of temperature-controlled operating assets in late 2002. ProLogis unconsolidated investees generated net cash of \$15.6 million for the three months ended March 31, 2003 but required a net cash investment of \$12.5 million for the three months ended March 31, 2002. This change between periods is the result of additional investments made by ProLogis in 2002 in ProLogis Logistics (\$31.5 million) and in ProLogis European Properties Fund (\$11.5 million). Net cash generated from contributions and sales of properties and land parcels was \$210.4 million and \$203.5 million for the three months ended March 31, 2003 and 2002, respectively.

For the three months ended March 31, 2003, ProLogis financing activities provided net cash of \$20.4 million. For the three months ended March 31, 2002, financing activities utilized net cash of \$110.0 million. Excluding cash distributions on Common Shares and to minority interest holders and preferred share dividends, ProLogis financing activities provided net cash of \$96.9 million for the three months ended March 31, 2003 with net borrowings on the lines of credit and proceeds from the issuance of debt as the

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primary sources of cash. Excluding cash distributions on Common Shares and to minority interest holders and preferred share dividends, ProLogis' financing activities used net cash of \$37.4 million for the three months ended March 31, 2002 with net repayments on ProLogis' lines of credit being the primary use of cash.

Aggregate distributions paid to holders of Common Shares were \$64.3 million and \$62.6 million for the three months ended March 31, 2003 and 2002, respectively. Dividends paid on preferred shares were \$8.2 million for both periods. Distributions to minority interest holders were \$4.0 million and \$1.9 million for the three months ended March 31, 2003 and 2002, respectively.

Borrowing Capacity and Debt Maturities

ProLogis has \$1.19 billion of short-term borrowing commitments through six revolving lines of credit. These borrowings are available in four currencies and are summarized below for the periods indicated (dollar amounts in millions of U.S. dollars, as applicable):

Facility	Commitments at		Outstanding Balances at		Weighted Average Interest Rate(1)	Expiration
	03/31/03	05/12/03	03/31/03	05/12/03		
North America	\$ 400.0	\$ 400.0	\$	\$		11/08/05(2)
North America(3)	100.0	100.0	88.4	91.9	3.25%	11/07/03(2)
North America(3)(4)	60.0	60.0				06/06/03
Europe(5)	344.0	375.9	192.9	240.9	2.90%	12/17/03
United Kingdom(6)(7)	39.1	40.2		4.2		07/31/03
Japan(8)	206.6	209.5	113.0	137.7	1.07%	09/13/04(2)
	<u>\$ 1,149.7</u>	<u>\$ 1,185.6</u>	<u>\$ 394.3</u>	<u>\$ 474.7</u>	<u>2.46%</u>	

- (1) Represents the weighted average interest rate on borrowings outstanding at March 31, 2003.
- (2) The credit agreement may be extended for one year from this date at ProLogis' option.
- (3) Borrowings can be denominated in U.S. dollar, euro, pound sterling or yen.
- (4) Total commitments available to ProLogis at March 31, 2003 and May 12, 2003, have been reduced by letters of credit outstanding of \$11.2 million and \$10.7 million, respectively.
- (5) Borrowings can be denominated in euro or pound sterling with a total commitment of 325.0 million euro. At March 31, 2003 and May 12, 2003, amounts outstanding represent the U.S. dollar equivalent of borrowings of 182.2 million euro and 208.3 million euro, respectively.
- (6) Borrowings are denominated in pound sterling with a total commitment is 25.0 million pound sterling. At May 12, 2003, the amount outstanding represents the U.S. dollar equivalent of borrowings of 2.9 million pound sterling.
- (7) Total commitments available to ProLogis at March 31, 2003 and May 12, 2003, have been reduced by letters of credit outstanding of \$9.9 million (the currency equivalent of 6.4 million pound sterling) and \$10.4 million (the currency equivalent of 6.4 million pound sterling) of letters of credit outstanding, respectively.
- (8) Borrowings are denominated in yen with a total commitment is 24.5 billion yen. At March 31, 2003 and May 12, 2003, amounts outstanding represent the U.S. dollar equivalent of borrowings of 13.4 billion yen and 16.1 billion yen, respectively.

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ProLogis had senior unsecured notes and secured debt (mortgage notes, assessment bonds and securitized debt) outstanding at March 31, 2003 with annual principal payments during the remainder of 2003 and the other years in the five-year period ending December 31, 2007 and thereafter as follows (in thousands of U.S. dollars):

Remainder of 2003	\$ 140,898
2004	314,956
2005	109,453
2006	320,165
2007	331,777
2008 and thereafter	1,218,999
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Total principal due	2,436,248
Less: Original issue discount	(2,281)
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Total carrying value	\$2,433,967
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Off-Balance Sheet Arrangements

Liquidity and Capital Resources of ProLogis Unconsolidated Investees

ProLogis had investments in and advances to unconsolidated investees of \$890.5 million at March 31, 2003. Summarized financial information for certain of these unconsolidated investees at March 31, 2003 is presented below (in millions of U.S. dollars, as applicable). The information presented is for the entire entity, not ProLogis proportionate share of the entity.

	ProLogis California	ProLogis North American Properties Fund I	ProLogis North American Properties Fund II	ProLogis North American Properties Fund III	ProLogis North American Properties Fund IV	ProLogis North American Properties Fund V	ProLogis European Properties Fund	ProLogis Japan Properties Fund	Frigoscandia S. A.
Total assets	\$587.8	\$359.5	\$230.7	\$205.1	\$142.9	\$735.9	\$2,799.7	\$68.1	\$ 259.7
Total liabilities	\$297.4(1)	\$238.6(2)	\$169.8(3)	\$152.9(4)	\$104.8(5)	\$425.0(6)	\$1,382.1(7)	\$49.3(8)	\$ 395.2(9)
Equity	\$290.4	\$120.9	\$ 60.9	\$ 52.2	\$ 38.1	\$310.9	\$1,417.6	\$18.8	\$(135.5)
Revenues	\$ 17.6	\$ 11.2	\$ 6.6	\$ 6.1	\$ 4.3	\$ 16.3	\$ 53.7	\$ 1.1	\$ 44.7
Net earnings (loss)	\$ 5.0	\$ 1.8	\$ 0.6	\$ 0.6	\$ 0.8	\$ 5.2	\$ (15.8)	\$ 0.7	\$ (1.4)
ProLogis ownership at March 31, 2003	50%	41.3%	20%	20%	20%	14.5%	29.8%	20%	95%(10)

(1) Total liabilities of ProLogis California include amounts due to ProLogis and loans from third parties in the following amounts:

\$0.2 million due to ProLogis;

\$17.2 million due to a third party; due May 2005; none of which has been guaranteed by ProLogis;

\$179.3 million due to a third party; due March 2009; none of which has been guaranteed by ProLogis; and

\$93.1 million due to a third party; due August 2009; none of which has been guaranteed by ProLogis.

(2) Total liabilities of ProLogis North American Properties Fund I include amounts due to ProLogis and loans from third parties in the following amounts:

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\$0.4 million due to ProLogis;

\$130.6 million due to a third party; due December 2010; none of which has been guaranteed by ProLogis; and

\$102.0 million due to a third party; due March 2011; none of which has been guaranteed by ProLogis.

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- (3) Total liabilities of ProLogis North American Properties Fund II include amounts due to ProLogis and a loan from a third party in the following amounts:

\$0.2 million due to ProLogis and

\$165.0 million due to a third party; due June 2007; none of which has been guaranteed by ProLogis.

- (4) Total liabilities of ProLogis North American Properties Fund III include amounts due to ProLogis and loans from third parties in the following amounts:

\$0.1 million due to ProLogis;

\$150.0 million due to a third party; due September 2007; none of which has been guaranteed by ProLogis; and

\$0.3 million (three assessment bond issues) of third party debt; due at various dates between June 2005 and March 2021; none of which have been guaranteed by ProLogis.

- (5) Total liabilities of ProLogis North American Properties Fund IV include amounts due to ProLogis and loans from third parties in the following amounts:

\$0.1 million due to ProLogis;

\$103.0 million due to a third party; due January 2008; none of which has been guaranteed by ProLogis; and

\$0.2 million of other third party debt; due March 2021; none of which has been guaranteed by ProLogis.

- (6) Total liabilities of ProLogis North American Properties Fund V include amounts due to ProLogis and loans from third parties in the following amounts:

\$72.8 million due to ProLogis;

\$51.0 million due to a third party; due June 2003; all of which has been guaranteed by ProLogis;

\$46.0 million due to a third party; due May 2003; all of which has been guaranteed by ProLogis;

\$173.0 million due to a third party; due July 2007; none of which has been guaranteed by ProLogis; and

\$64.0 million due to a third party; due January 2013; none of which has been guaranteed by ProLogis.

ProLogis North American Properties Fund V has entered into a loan agreement with an institutional lender. The proceeds from this new secured loan facility were used to repay the borrowings due in May and June 2003 that had been guaranteed by ProLogis. This new loan agreement did not require ProLogis to guarantee the debt.

- (7) Total liabilities of ProLogis European Properties Fund include amounts due to ProLogis and loans from third parties in the following amounts:

\$5.1 million due to ProLogis;

\$74.4 million due to a third party; due in December 2004; none of which has been guaranteed by ProLogis;

\$226.3 million due to a third party; due in May 2008; none of which has been guaranteed by ProLogis;

\$152.4 million due to a third party; due in April 2009; none of which has been guaranteed by ProLogis;

\$376.9 million due to a third party; due in May 2009; none of which has been guaranteed by ProLogis;

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\$201.6 million due to a third party; due May 2010; none of which has been guaranteed by ProLogis; and

\$71.0 million (nine mortgage issues) due to third parties; due in March 2015; none of which have been guaranteed by ProLogis.

- (8) Total liabilities of ProLogis Japan Properties Fund include amounts due to ProLogis and a loan from a third party in the following amounts:

\$0.2 million due to ProLogis and

\$48.1 million due to a third party; due in June 2003; none of which has been guaranteed by ProLogis.

- (9) Total liabilities of Frigoscandia S.A. include amounts due to ProLogis and a loan from third parties in the following amounts:

\$315.8 million due to ProLogis and

\$0.3 million of other debt due to a third party; none of which has been guaranteed by ProLogis.

- (10) ProLogis direct ownership of all of the non-voting preferred stock of Frigoscandia S.A. represents a 95% interest in its earnings or losses. CSI/Frigo LLC is excluded from the information presented.

ProLogis may in the future provide guarantees of short-term financing arrangements that property funds enter into associated with the contributions of properties to the property funds by ProLogis. These guarantees would be provided by ProLogis on short-term financing arrangements that the property funds enter into on an interim basis prior to obtaining long-term secured debt.

Distribution and Dividend Requirements

ProLogis distribution policy is to distribute a percentage of its cash flow that ensures that ProLogis will meet the distribution requirements of the Code and allows ProLogis to maximize the cash retained to meet other cash needs such as capital improvements and investment activities. Because depreciation is a non-cash expense, cash flow typically will be greater than earnings from operations and net earnings. Therefore, annual distributions are expected to be higher than net earnings for a year.

The Board set a projected annual distribution rate for 2003 of \$1.44 per Common Share (as compared to actual distributions of \$1.42 per Common Share in 2002). ProLogis paid a distribution for the first quarter of 2003 of \$0.36 per Common Share on February 28, 2003 to holders of Common Shares at February 14, 2003. The payment of distributions is subject to the discretion of the Board and is dependent upon the financial condition and operating results of ProLogis and may be adjusted by the Board during the year.

At March 31, 2003, ProLogis had three series of cumulative redeemable preferred shares of beneficial interest outstanding. The annual dividend rates on these series of preferred shares are \$4.27 per share (Series C), \$1.98 per share (Series D) and \$2.19 per share (Series E). ProLogis paid a quarterly dividend of \$0.5469 per share on its Series E preferred shares on January 31, 2003 and \$1.0675 per share and \$0.495 per share on its series C preferred shares and Series D preferred shares, respectively on March 31, 2003.

Pursuant to the terms of its preferred shares, ProLogis is restricted from declaring or paying any distribution with respect to its Common Shares unless and until all cumulative dividends with respect to its preferred shares have been paid and sufficient funds have been set aside for dividends that have been declared for the then current dividend period with respect to the preferred shares.

Other Commitments

At March 31, 2003, ProLogis had letters of intent or contingent contracts, subject to ProLogis final due diligence, for the acquisition of properties aggregating 1.6 million square feet at an estimated acquisition cost of \$47.3 million. In April 2003, ProLogis completed the acquisition of four of these properties aggregating 253,000 square feet at a total acquisition cost of \$7.9 million. The remaining transactions are subject to a number of conditions and ProLogis cannot predict with certainty that they will be consummated.

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At March 31, 2003, ProLogis had properties under development with an expected cost at completion of \$560.3 million of which \$248.0 million was unfunded.

ProLogis has a Common Share repurchase program under which it may repurchase up to \$215.0 million of its Common Shares. Common Share repurchases have been and, to the extent they continue, will occur in the open market and through privately negotiated transactions, depending on market prices and other conditions. An additional \$84.1 million of Common Shares may be repurchased under the program as of May 12, 2003.

Funds from Operations

ProLogis considers funds from operations to be a useful supplemental measure of comparative period operating performance. Funds from operations does not represent net earnings or cash from operating activities in accordance with GAAP and is not indicative of cash available to fund cash needs, which is presented in the Consolidated Condensed Statements of Cash Flows in ProLogis Consolidated Condensed Financial Statements in Item 1. Funds from operations should not be considered as an alternative to net earnings as an indicator of ProLogis operating performance or as an alternative to cash flows from operating, investing or financing activities as a measure of liquidity. Additionally, the funds from operations measure presented by ProLogis will not necessarily be comparable to similarly titled measures of other REITs.

Funds from operations is defined by the National Association of Real Estate Investment Trusts (NAREIT) generally as net earnings (computed in accordance with GAAP), excluding real estate related depreciation and amortization, gains and losses from sales of properties, except those gains and losses from sales of properties upon completion or stabilization under pre-sale agreements and after adjustments for unconsolidated investees to reflect their funds from operations on the same basis. ProLogis includes the gains and losses generated by CDFS business segment activities in funds from operations (see Results of Operations CDFS Business).

Funds from operations, as used by ProLogis, is modified from the NAREIT definition. The items that ProLogis excludes from the funds from operations measure as defined by NAREIT, while frequent and usual, are subject to significant fluctuations from period-to-period and can have both positive and negative effects on ProLogis results of operations for reasons unrelated to factors that ProLogis considers to be key in evaluating and analyzing its operating performance. Further, ProLogis believes that financial analysts, potential investors and shareholders are most interested in, and best served by, the clearer presentation of comparable period operating results resulting from the calculation of funds from operations which incorporates these adjustments to the NAREIT definition. Accordingly, ProLogis funds from operations measure does not include: (i) deferred income tax benefits and deferred income tax expenses of ProLogis taxable subsidiaries; (ii) foreign currency exchange gains and losses resulting from certain debt transactions between ProLogis and its foreign consolidated subsidiaries; (iii) foreign currency exchange gains and losses resulting from certain debt transactions between ProLogis and its foreign unconsolidated investees; (iv) foreign currency exchange gains and losses from the remeasurement (based on current foreign currency exchange rates) of certain third party debt of ProLogis foreign consolidated subsidiaries and unconsolidated investees; and (v) mark-to-market adjustments associated with derivative financial instruments utilized to manage ProLogis foreign currency risks.

Funds from operations attributable to Common Shares decreased by \$5.6 million to \$100.6 million for the three months ended March 31, 2003 from \$106.2 million for the same period in 2002. Funds from operations are as follows for the periods indicated (in thousands of U.S. dollars):

	Three Months Ended March 31,	
	2003	2002
Net earnings attributable to Common Shares	\$ 38,705	\$ 54,996
Add (Deduct) NAREIT defined adjustments:		
Real estate related depreciation and amortization	39,435	34,502
Gains (losses) from contribution and sales of non-CDFS business segment assets, net	(383)	153
ProLogis share or reconciling items of unconsolidated investees:		
Real estate related depreciation and amortization	9,440	9,298
Other amortization items(1)	(953)	(419)
Gains from contribution and sales of non-CDFS business segment assets, net		(203)

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Subtotals	86,244	98,327
Add (Deduct) ProLogis defined adjustments:		
Foreign currency exchange losses, net	4,266	339
Deferred income tax expense	998	7,701
ProLogis share or reconciling items of unconsolidated investees:		
Foreign currency exchange (gains) losses, net	9,344	(3,930)
Deferred income tax (benefit) expense	(257)	3,732
	<u> </u>	<u> </u>
Funds from operations as defined by ProLogis attributable to Common Shares	\$ 100,595	\$ 106,169
	<u> </u>	<u> </u>

-
- (1) Consist primarily of adjustments to the amounts that ProLogis recognizes under the equity method that are necessary to reduce the original gain that was deferred on contributions of properties to property funds based on the lower depreciation expense recognized by ProLogis under the equity method. See footnote 9 to the table in Note 3 to ProLogis Consolidated Condensed Financial Statements in Item 1.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk

As of March 31, 2003, no significant change had occurred in ProLogis' interest rate risk or foreign currency risk as discussed in ProLogis 2002 Annual Report on Form 10-K.

Item 4. Controls and Procedures

Within the 90-day period prior to the filing of this report, an evaluation was carried out under the supervision and with the participation of ProLogis' management, including its Chief Executive Officer and its Chief Financial Officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-14(c) under the Securities and Exchange Act of 1934 (the "Exchange Act")). Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that ProLogis' disclosure controls and procedures are effective to ensure that information required to be disclosed by ProLogis in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. Subsequent to the date of their evaluation, there were no significant changes in ProLogis' internal controls or in other factors that could significantly affect these controls, including any corrective actions with regard to significant deficiencies and material weaknesses.

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PART II

Item 5. Changes in Securities and Use of Proceeds

None.

Item 6. Submission of Matters to Vote of Securities Holders

None.

Item 7. Other Information

None.

Item 8. Exhibits and Reports on Form 8-K

(a) Exhibits:

- 12.1 Computation of Ratio of Earnings to Fixed Charges
- 12.2 Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Share Dividends
- 15.1 Letter from KPMG LLP regarding unaudited financial information dated May 12, 2003

(b) Reports on Form 8-K:

Date	Items Reported	Financial Statements
February 19, 2003	7	No
February 21, 2003	7	No

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PROLOGIS

By: /s/ WALTER C. RAKOWICH

Walter C. Rakowich
*Managing Director and
Chief Financial Officer
(Principal Financial Officer)*

By: /s/ LUKE A. LANDS

Luke A. Lands
Senior Vice President and Controller

By: /s/ SHARI J. JONES

Shari J. Jones
*First Vice President
(Principal Accounting Officer)*

Date: May 14, 2003

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CERTIFICATIONS

I, K. Dane Brooksher, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ProLogis;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 14, 2003

By: /s/ K. DANE BROOKSHER

K. Dane Brooksher
Chairman and Chief Executive
Officer

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I, Walter C. Rakowich, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ProLogis;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
 - a) Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
 - c) Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - a) All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 14, 2003

By: /s/ WALTER C. RAKOWICH

Walter C. Rakowich
Managing Director and Chief
Financial Officer

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EXHIBIT INDEX

EXHIBIT NUMBER	DESCRIPTION
12.1	Computation of Ratio of Earnings to Fixed Charges
12.2	Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Share Dividends
15.1	Letter from KPMG LLP regarding unaudited financial information dated May 12, 2003