Steel Excel Inc. Form 10-O August 07, 2014

**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE **ACT OF 1934** 

For the quarterly period ended June 30, 2014 or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE

**ACT OF 1934** 

For the transition period from to

Commission file number 0-15071

Steel Excel Inc.

(Exact name of Registrant as specified in its charter)

**DELAWARE** 

94-2748530

(State or other jurisdiction of incorporation or

organization)

(I.R.S. Employer Identification No.)

1133 WESTCHESTER AVENUE, SUITE N222

WHITE PLAINS, NEW YORK

(Address of principal executive offices)

10604 (Zip Code)

Registrant's telephone number, including area code (914) 461-1300

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one).

Large accelerated filer o Accelerated filer ý Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No  $\acute{y}$ 

As of July 31, 2014, there were 11,545,466 shares of Steel Excel's common stock outstanding.

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# PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
Steel Excel Inc.
CONSOLIDATED STATEMENTS OF OPERATIONS
(unaudited)

(unaudica)	Three Months Ended June 30,		Six Months l	Ended June 3	30,
	2014	2013	2014	2013	
		except per-sha			
Net revenues	\$51,924	\$28,761	\$97,083	\$55,112	
Cost of revenues	36,186	20,056	70,496	38,721	
Gross profit	15,738	8,705	26,587	16,391	
Operating expenses:					
Selling, general and administrative expenses	9,282	5,746	17,544	11,058	
Amortization of intangibles	2,433	2,231	5,074	4,631	
Total operating expenses	11,715	7,977	22,618	15,689	
Operating income	4,023	728	3,969	702	
Interest income, net	488	1,246	1,209	1,869	
Other income (expense), net	654	(1,278)	3,582	(139	)
Income from continuing operations before income taxes and	d 5,165	696	8,760	2,432	
equity method income					
Benefit from income taxes	693	384	2,596	2,017	
Income from equity method investees, net of taxes	2,874	_	1,441	_	
Net income from continuing operations	8,732	1,080	12,797	4,449	
Loss from discontinued operations, net of taxes	_	(194)	· —	(589	)
Net income	8,732	886	12,797	3,860	
Net loss attributable to non-controlling interests in consolidated entities					
Continuing operations	11	36	337	56	
Discontinued operations		149		465	
Discontinued operations		147		403	
Net income attributable to Steel Excel Inc.	\$8,743	\$1,071	\$13,134	\$4,381	
Basic income (loss) per share attributable to Steel Excel Inc.:					
Net income from continuing operations	\$0.74	\$0.09	\$1.10	\$0.35	
Loss from discontinued operations, net of taxes	\$ <del>0.74</del>	\$ <del></del>	\$—	\$(0.01	)
2000 from discontinuou operations, not or takes	Ψ	Ψ	Ψ	Ψ(0.01	,

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Net income	\$0.74	\$0.08	\$1.10	\$0.34
Diluted income (loss) per share attributable to Steel Excel Inc.: Net income from continuing operations Loss from discontinued operations, net of taxes Net income	\$0.73 \$— \$0.73	\$0.09 \$— \$0.08	\$1.10 \$— \$1.10	\$0.35 \$(0.01 ) \$0.34
Shares used in computing income (loss) per share: Basic Diluted	11,895 11,917	12,718 12,734	11,938 11,958	12,796 12,812

See accompanying Notes to Consolidated Financial Statements.

# Steel Excel Inc. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

(unaudica)					
	Three Months 2014	Ended June 30, 2013	Six Months En 2014	ded June 30, 2013	
	(in thousands)				
Net income	\$8,732	\$886	\$12,797	\$3,860	
Other comprehensive income (loss):					
Foreign currency translation adjustment (A)	14	23	14	(36	)
Marketable securities:					
Gross unrealized gains (losses) on marketable securities, net of tax $^{(B)}$	2,124	(128 )	7,383	3,496	
Reclassification to realized gains (losses), net of tax (C)	(309)	771	(1,577 )	18	
Net unrealized gain on marketable securities, net of taxes	s1,815	643	5,806	3,514	
Comprehensive income	10,561	1,552	18,617	7,338	
Comprehensive loss attributable to non-controlling interest	11	185	337	521	
Comprehensive income attributable to Steel Excel Inc.	\$10,572	\$1,737	\$18,954	\$7,859	
(A) No tax effect on cumulative translation adjustments					
(B) Tax benefit (provision) on gross unrealized gains (losses)	\$(1,271)	\$126	\$(4,035)	\$(2,104	)
(C) Tax benefit (provision) on reclassifications to realized gains (losses)	\$196	\$(474)	\$862	\$(11	)

See accompanying Notes to Consolidated Financial Statements.

# Steel Excel Inc. CONSOLIDATED BALANCE SHEETS (unaudited)

(unaudited)		
	June 30,	December 31,
	2014	2013
Assets	(in thousands)	
Current assets:		
Cash and cash equivalents	\$69,432	\$73,602
Restricted cash	20,010	_
Marketable securities	157,263	178,485
Accounts receivable, net of allowance for doubtful accounts of \$0	29,821	25,355
Deferred income taxes	15	
Prepaid expenses and other current assets	8,209	4,670
Current assets of discontinued operations	31	31
Total current assets	284,781	282,143
Property and equipment, net	109,335	105,890
Goodwill	68,742	68,742
Intangible assets, net	40,287	44,438
Other investments	•	
	28,540	25,844
Investments in equity method investees (\$31,330 at fair value in 2014)	37,571	8,339
Deferred income taxes	3,732	1,556
Other long-term assets	1,516	1,754
Total assets	\$574,504	\$538,706
Liabilities and Stockholders' Equity:		
Current liabilities:		
Accounts payable	\$4,225	\$4,754
Accrued expenses and other liabilities	13,896	7,775
Due to shareholders	10,023	
Financial instrument obligations	20,010	
Current portion of long-term debt	13,214	13,214
Current portion of capital lease obligations	412	412
3/4% convertible senior subordinated notes due 2023		346
Deferred income taxes	3,838	3,612
Current liabilities of discontinued operations	987	987
Total current liabilities	66,605	31,100
	•	
Capital lease obligations, net of current portion	386	572
Long-term debt, net of current portion	72,679	79,286
Deferred income taxes	2,169	
Other long-term liabilities	3,819	3,813
Total liabilities	145,658	114,771
Commitments and contingencies		
Stockholders' equity:		
Common stock (\$0.001 par value, 40,000 shares authorized; 14,224 shares and	14	14
14,508 shares issued and outstanding in 2014 and 2013, respectively)	14	14
Additional paid-in capital	266,473	274,826
Accumulated other comprehensive income	12,336	6,516
•		

Retained earnings	227,101	213,967	
Treasury stock, at cost (2014 - 2,679 shares; 2013 - 2,503 shares)	(76,682	) (71,001	)
Total Steel Excel Inc. stockholders' equity	429,242	424,322	
Non-controlling interest	(396	) (387	)
Total stockholders' equity	428,846	423,935	
Total liabilities and stockholders' equity	\$574,504	\$538,706	
See accompanying Notes to Consolidated Financial Statements.			
5			

Steel Excel Inc.
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (unaudited)

			Stockhol Treasury	ders' Equity		Accumulated	1				
	Shares		•	Amount	Additional Paid-in Capital	Other Comprehens Income	Retained	Non-Cor Interest	itro	lling Total	
	(in thou	sands)									
Balance, January 1, 2014	14,508	\$14	(2,503)	\$(71,001)	\$274,826	\$ 6,516	\$213,967	\$ (387	)	\$423,935	5
Net income attributable to Steel	_	_	_	_	_	_	13,134	_		13,134	
Excel Inc.							,			,	
Net loss attributable	e							(227	,	(227	`
to non-controlling interests	_	_	_					(337	)	(337	)
Other comprehensive income	_	_	_	_	_	5,820	_	_		5,820	
Net issuance of restricted shares	13	1	_	_	(14	_	_	_		(13	)
Stock-based compensation	_	_	_	_	1,683	_	_	_		1,683	
Reverse/forward stock split	(297)	(1)	_	_	(10,022	· —	_	_		(10,023	)
Repurchases of common stock		_	(176 )	(5,681)	_	_	_	_		(5,681	)
Contribution from non-controlling interest	_	_	_	_	_	_	_	328		328	
Balance, June 30, 2014	14,224	\$14	(2,679)	\$(76,682)	\$266,473	\$ 12,336	\$227,101	\$ (396	)	\$428,846	5

See accompanying Notes to Consolidated Financial Statements.

# Steel Excel Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(unualized)	Six Months End 2014 (in thousands)	de	d June 30, 2013	
Cash Flows From Operating Activities:				
Net income	\$12,797		\$3,860	
Adjustments to reconcile net income to net cash provided by operating activities:				
Loss from discontinued operations			589	
Income from equity method investees	(1,441	)	_	
Stock-based compensation expense	1,683		1,677	
Depreciation and amortization	12,177		9,825	
Deferred income tax benefit	(2,969	)	(2,159	)
Loss (gain) on sales of marketable securities	(5,067	)	29	
Loss on financial instrument obligations	669		_	
Loss on change to equity method at fair value	568		_	
Other	285		201	
Changes in operating assets and liabilities, net of effects of acquisitions:				
Accounts receivable	(4,293	)	2,149	
Prepaid expenses and other assets	(3,334	)	(1,842	)
Accounts payable and other liabilities	5,330		229	
Net cash used in operating activities of discontinued operations			(1,185	)
Net cash provided by operating activities	16,405		13,373	
Cash Flows From Investing Activities: Purchases of businesses, net of cash acquired	(517	_	(1,100	)
Purchases of property and equipment	(10,897	)	(3,796	)
Proceeds from sale of property and equipment	357	,		,
Investments in equity method investees	(144		(4,000	)
Purchases of marketable securities	(73,658	)	(123,015	)
Sales of marketable securities	95,740		45,065	
Maturities of marketable securities	4,300		122,115	
Other investments	(3,000	)		
Reclassification of restricted cash	(20,010	)		
Net cash used in investing activities of discontinued operations			(155	)
Net cash provided by (used in) investing activities	(7,829	)	35,114	
Cash Flows From Financing Activities:				
Repurchases of common stock - treasury shares	(5,681	)	(8,848	)
Repayment of subordinated notes	(346	)	_	
Repayments of capital lease obligations	(186	)	(213	)
Repayments of long-term debt	(6,607	)	(13,000	)
Other financing activities	60		_	
Net cash used in financing activities	(12,760	)	(22,061	)
				,
Net increase (decrease) in cash and cash equivalents	(4,184	)	26,426	
Effect of foreign currency translation on cash and cash equivalents	14		26	
Cash and cash equivalents at beginning of period	73,602		71,556	

Cash and cash equivalents at end of period See accompanying Notes to Consolidated Financial Statements. \$69,432

\$98,008

Steel Excel Inc.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

### 1. Description and Basis of Presentation

Steel Excel Inc. ("Steel Excel" or the "Company") currently operates in two reporting segments - Energy and Sports. Through its wholly-owned subsidiary Steel Energy Ltd. ("Steel Energy"), the Company's Energy business provides drilling and production services to the oil and gas industry. Through its wholly-owned subsidiary Steel Sports Inc., the Company's Sports business provides event-based sports services and other health-related services. The Company also continues to identify business acquisition opportunities in other unrelated industries.

The accompanying unaudited consolidated financial statements of Steel Excel and its subsidiaries, which have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations, and cash flows in conformity with generally accepted accounting principles, should be read in conjunction with the notes to the consolidated financial statements contained in the Company's annual report on Form 10-K for the year ended December 31, 2013. The Company believes that all adjustments, consisting primarily of normal recurring accruals, necessary for a fair presentation have been included in the financial statements. The operating results of any period are not necessarily indicative of the results for the entire year or any future period.

In December 2013, Black Hawk Energy Services Ltd. ("Black Hawk Ltd."), an indirect wholly-owned subsidiary of the Company, acquired the business and substantially all of the assets of Black Hawk Energy Services, Inc. ("Black Hawk Inc."), a provider of drilling and production services to the oil and gas industry. The fair values recognized at December 31, 2013, were provisional pending further analysis and valuations. In 2014, the Company recorded measurement period adjustments to reflect revised fair values of the assets and liabilities acquired from Black Hawk Inc. The Company's balance sheet at December 31, 2013, has been revised to reflect such measurement period adjustments as if they were recorded at the acquisition date (see Note 3).

The Company shut down the operations of Ruckus Sports LLC ("Ruckus"), a provider of obstacle course and mass-participation events, in November 2013. The consolidated financial statements reflect Ruckus as a discontinued operation in all periods presented (see Note 4).

In June 2014 the Company's effected a 1-for-500 reverse stock split (the "Reverse Split"), immediately followed by a 500-for-1 forward stock split (the "Forward Split", and together with the Reverse Split, the "Reverse/Forward Split"), of its common stock. The consolidated financial statements reflect the effects of the Reverse/Forward Split (see Note 19).

Certain other prior period amounts have been reclassified to conform to the 2014 presentation.

#### 2. Recent Accounting Pronouncements

In April 2014, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360), which changes the requirements for reporting discontinued operations. Pursuant to this pronouncement, the disposal of a component of an entity is required to be reported in discontinued operations if the disposal represents a strategic shift that will have a major effect on an entity's operations and financial results. This pronouncement also requires additional disclosures for discontinued operations and requires disclosures about disposals of individually significant components of an entity that do not qualify for discontinued operations presentation in the financial statements. ASU

No. 2014-08 is effective for annual reporting periods beginning after December 15, 2014, and for interim reporting period within those years. The Company does not expect the adoption of ASU No. 2014-08 to have a material effect on its consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which establishes a core principle, achieved through a five-step process, that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU No. 2014-09 is effective for public companies for annual reporting periods beginning after December 15, 2016, and for interim reporting periods within those years. Upon adoption, ASU No. 2014-09 can be applied either retrospectively to each reporting period presented or retrospectively with the cumulative effect of initially applying the standard recognized at the date of initial application. Early application is not permitted. The Company

needs to evaluate the impact on its consolidated financial statements of adopting ASU No. 2014-09 and will determine the implementation method to be used.

In June 2014, the FASB issued ASU No. 2014-12, Compensation — Stock Compensation (Topic 718), to address diversity in accounting for share-based payment awards that require a specific performance target to be achieved in order for employees to become eligible to vest in the awards. ASU No. 2014-12 requires that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. ASU No. 2014-12 is effective for annual reporting periods beginning after December 15, 2015, and for interim reporting period within those years, with earlier adoption permitted. The Company does not expect the adoption of ASU No. 2014-12 to have a material effect on its consolidated financial statements.

## 3. Acquisitions

On December 16, 2013, the Company acquired the business and substantially all of the assets of Black Hawk Inc. for approximately \$60.8 million in cash, subject to a post-closing working capital adjustment. The fair values recognized in 2013 in connection with this transaction were provisional pending the Company's continued evaluation, including assessing any identifiable intangible assets acquired, and completing a valuation of the tangible and intangible assets. During 2014, the Company recorded adjustments to the initial fair value estimates based on the Company's continued assessment of the fair values of the assets and liabilities acquired, including a preliminary valuation. The following table summarizes the provisional fair values previously reported, the measurement period adjustments recognized in 2014, and the revised fair values of the assets and liabilities acquired.

Maggurament

	Previously Reported		Period Adjustments		Revised		
	(in thousands)						
Accounts receivable	\$9,663		\$451		\$10,114		
Prepaid expenses and other current assets	208		111		319		
Property and equipment	30,581		(493	)	30,088		
Intangible assets	_		12,210		12,210		
Accounts payable	(1,333	)	(251	)	(1,584	)	
Accrued expenses	(1,756	)	(416	)	(2,172	)	
Total identifiable net assets acquired	37,363		11,612		48,975		
Goodwill	23,400		(11,612	)	11,788		
Net assets acquired	\$60,763		<b>\$</b> —		\$60,763		

The intangible assets acquired represented customer relationships, a trade name, and a non-compete arrangement with estimated fair values of \$11.3 million, \$0.8 million, and \$0.1 million, respectively. The intangible assets are being amortized over five-year periods. The revised amounts are subject to further revision pending the Company's continued assessment of the fair values of the assets and liabilities acquired, including completion of the valuation and the post-closing working capital adjustment. The Company's balance sheet at December 31, 2013, has been revised to reflect the measurement period adjustments as if they had been recognized at the acquisition date. The measurement period adjustments did not have a material effect on the Company's statement of operations for the year ended December 31, 2013.

In 2014, UK Elite Soccer, Inc. ("UK Elite"), the Sports' segment soccer operation, acquired the business and assets of three independent providers of soccer clinics and camps for a total purchase price of \$1.0 million, or approximately \$0.5 million net of cash acquired. In connection with these acquisitions, the Company recognized approximately \$0.2 million in current assets, primarily trade receivables, approximately \$0.6 million in current liabilities, primarily deferred revenue, and approximately \$0.9 million in intangible assets representing customer relationships.

The following unaudited pro forma financial information for the six months ended June 30, 2013, combines the results of operations of the Company with the results of operations of Black Hawk Inc. and UK Elite, which businesses were acquired in December 2013 and June 2013, respectively, as if those acquisitions had occurred at the beginning of the year prior to the date of acquisition. The pro forma financial information does not include the results of Ruckus, which was acquired in January 2013 and is reported as a discontinued operation in the Company's consolidated financial statements. No pro forma information is provided for the businesses acquired by UK Elite in 2014 since their results of operations are not material. The

pro forma financial information is not necessarily indicative of what would have actually occurred had the acquisitions been consummated at the beginning of the year prior to the date of acquisition or results that may occur in the future.

	Amount
	(in thousands)
Net revenues	\$84,938
Net income from continuing operations	\$7,921
Net income	\$7,332
Net income attributable to Steel Excel Inc.	\$7,846

## 4. Discontinued Operations

In November 2013, the Company shut down the operations of Ruckus after it did not meet operational and financial expectations. For the six months ended June 30, 2013, Ruckus reported revenues of \$0.6 million and a loss from discontinued operations of \$0.6 million. For the three months ended June 30, 2013, Ruckus reported revenues of \$0.6 million and incurred a loss from discontinued operations of \$0.2 million.

#### 5. Investments

#### Marketable Securities

All of the Company's marketable securities at June 30, 2014, and December 31, 2013, were classified as "available-for-sale" securities, with changes in fair value recognized in stockholders' equity as "other comprehensive income (loss)". In 2014, the Company entered into short sale transactions on certain securities in which the Company received proceeds from the sale of such securities and incurred obligations to deliver such securities at a later date. Upon initially entering into such short sale transactions the Company recognized obligations totaling approximately \$19.3 million, with a comparable amount of the Company's cash and cash equivalents reclassified as restricted cash. Subsequent changes in the fair value of such obligations, determined based on the closing market price of the securities, are recognized currently as gains or losses, with a comparable reclassification made between the amounts of the Company's unrestricted and restricted cash. As of June 30, 2014, the Company's obligations for such transactions totaled approximately \$20.0 million, which are reported as "Financial instrument obligations" with a comparable amount reported as "Restricted cash" in the Company's consolidated balance sheet. For the three and six months ended June 30, 2014, the Company incurred losses totaling \$0.7 million, which are included as a component of "Other income, net" in the Company's consolidated statements of operations.

Marketable securities at June 30, 2014, consisted of the following:

		Gross	Gross	Estimated
	Cost	Unrealized	Unrealized	Fair
		Gains	Losses	Value
	(in thousands	s)		
Short-term deposits	\$74,935	\$	\$	\$74,935
Mutual funds	15,722	6,012		21,734
Corporate securities	89,743	15,611	(3,714	) 101,640
Corporate obligations	32,374	1,534	(19	) 33,889
Total available-for-sale securities	212,774	23,157	(3,733	) 232,198
Amounts classified as cash equivalents	(74,935	) —	_	(74,935)
Amounts classified as marketable securities	\$137,839	\$23,157	\$(3,733	) \$157,263

Marketable securities at December 31, 2013, consisted of the following:

		Gross	Gross	Estimated
	Cost	Unrealized	Unrealized	Fair
		Gains	Losses	Value
	(in thousands)			
Short-term deposits	\$60,909	<b>\$</b> —	\$	\$60,909
Mutual funds	15,722	5,061		20,783
United States government securities	50,356	23		50,379
Corporate securities	69,806	9,961	(5,208	74,559
Corporate obligations	31,356	885	(276	) 31,965
Commercial paper	1,799			1,799
Total available-for-sale securities	229,948	15,930	(5,484	) 240,394
Amounts classified as cash equivalents	(61,909	) —	_	(61,909)
Amounts classified as marketable securities	\$168,039	\$15,930	\$(5,484	) \$178,485

Proceeds from sales of marketable securities were \$95.7 million and \$45.1 million for the six months ended June 30, 2014 and 2013, respectively, and \$55.2 million and \$36.8 million for the three months ended June 30, 2014 and 2013, respectively. The company determines gains and losses from sales of marketable securities based on specific identification of the securities sold. Gross realized gains and losses from sales of marketable securities, all of which are reported as a component of "Other income (expense), net" in the consolidated statements of operations for the three and six months ended June 30, 2014 and 2013, were as follows:

	Three Months Ended June 30,			Six Months Ended June 30,			
	2014 2013 2			2013			
	(in thousands)						
Gross realized gains	\$3,196	\$2,607	\$6,396	\$3,865			
Gross realized losses	(1,120	) (3,852	(1,329	(3,894	)		
Realized gains (losses), net	\$2,076	\$(1,245	\$5,067	\$(29	)		

The fair value of the Company's marketable securities with unrealized losses at June 30, 2014, and the duration of time that such losses had been unrealized, were as follows:

	Less than 1	Less than 12 Months			s or Greater	Total			
	Fair Value	Gross Unrealized Losses	d	Fair Value	Gross Unrealize Losses	d	Fair Value	Gross Unrealize Losses	d
	(in thousan	ds)							
Corporate securities	\$19,244	\$(3,481	)	\$199	\$(233	)	\$19,443	\$(3,714	)
Corporate obligations	6,019	(19	)		_		6,019	(19	)
Total	\$25,263	\$(3,500	)	\$199	\$(233	)	\$25,462	\$(3,733	)

The fair value of the Company's marketable securities with unrealized losses at December 31, 2013, and the duration of time that such losses had been unrealized, were as follows:

	Less than 1	Less than 12 Months			s or Greater	Total			
	Fair Value	Gross Unrealized Losses	Unrealized		Gross Unrealized Losses		Fair Value	Gross Unrealized Losses	
	(in thousan	ds)							
Corporate securities	\$15,609	\$(4,757	)	\$803	\$(451	)	\$16,412	\$(5,208	)
Corporate obligations	10,477	(276	)		_		10,477	(276	)
Total	\$26,086	\$(5,033	)	\$803	\$(451	)	\$26,889	\$(5,484	)

Gross unrealized losses primarily related to losses on corporate securities. The Company has evaluated such securities, which primarily consist of investments in publicly-traded entities, as of June 30, 2014, and has determined that there was no indication of other-than-temporary impairments. This determination was based on several factors, including the length of time and extent to which fair value has been less than the cost basis, the financial condition and near-term prospects of the entity, and the Company's intent and ability to hold the corporate securities for a period of time sufficient to allow for any anticipated recovery in market value.

The amortized cost and estimated fair value of available-for-sale debt securities at June 30, 2014, by contractual maturity, were as follows:

	Cost	Estimated Fair Value
	(in thousands)	
Debt securities:		
Mature after one year through three years	\$228	\$236
Mature in more than three years	32,146	33,653
Total debt securities	32,374	33,889
Securities with no contractual maturities	180,400	198,309
Total	\$212,774	\$232,198

#### **Equity-Method Investments**

In January 2013, the Company acquired a 40% membership interest in Again Faster LLC, a fitness equipment company, for total cash consideration of \$4.0 million. In August 2013, the Company acquired 1,316,866 shares of the common stock of iGo, Inc. ("iGo"), in a cash tender offer for total consideration of \$5.2 million. The shares of common stock of iGo acquired by the Company represent approximately 44.7% of the issued and outstanding shares of iGo. Both Again Faster and iGo are accounted for using the traditional method of accounting for equity-method investments.

In May 2014, the Company increased its holdings of the common stock of API Technologies Corp. ("API"), a designer and manufacturer of high performance systems, subsystems, modules, and components, to 11,377,192 shares through the acquisition of 1,666,666 shares on the open market. Upon acquiring such shares the Company held approximately 20.5% of the total outstanding common stock of API. Effective as of that date the investment in API has been accounted for as an equity-method investment using the fair value option with changes in fair value based on the market price of API's common stock recognized currently as income or loss from equity method investees. The Company elected the fair value option to account for its investment in API in order to more appropriately reflect the value of API in its financial statements. Prior to such time the investment in API was accounted for as an available-for-sale security, and upon the change in classification the Company recognized a loss of approximately \$0.6 million that had previously been included as a component of "accumulated other comprehensive income".

The following table summarizes the Company's equity-method investments.

Ownership				Income (I Three Mo	s) Recognizens Ended	ed Six Months Ended						
	June 30, 2014		December 3 2013	1,	June 30, 2014 (in thousand	December 31, 2013 s)	June 30, 2014		June 30, 2013	June 30, 2014		June 30, 2013
Tradition method	nal equity											
Again Faster	40.0	%	40.0	%	\$3,378	\$3,671	\$(164	)	\$	\$(293	)	\$—
iGo	44.7	%	44.7	%	2,863	4,668	(501	)	_	(1,805	)	_
Fair valu	ue option											
API Total	20.6	%			31,330 \$37,571	<del></del>	3,539 \$2,874		<del></del>	3,539 \$1,441		<del></del>

Based on the closing market price of iGo's publicly-traded shares, the value of the Company's investment in iGo was approximately \$4.2 million at June 30, 2014.

The Company recognizes its equity in the losses of iGo on a one-quarter lag basis. The following table presents summarized income statement information for iGo for the three and six months ended March 31, 2014, the periods on which the loss recognized by the Company for the three and six months ended June 30, 2014, was based and for API for the three months ended May 31, 2014, its most recently completed quarterly fiscal period.

	API	iGo	
	Three Months	Three Months	Six Months
	Ended May 31,	Ended March 31,	Ended March 31,
	2014	2014	2014
	(in thousands)		
Revenues	\$53,169	\$1,568	\$4,778
Gross loss	\$10,410	\$34	\$(1,112)
Net loss	\$(14,984)	\$(1,119)	\$(4,036)

#### Other Investments

The Company's other investments at June 30, 2014, include a \$25.0 million cost-method investment in a limited partnership that co-invested with other private investment funds in a public company. The investment in the limited partnership had an approximate fair value of \$33.0 million at June 30, 2014, based on the net asset value indicated in the monthly statement received from the partnership. The Company's other investments at June 30, 2014, also include investments in a venture capital funds totaling \$0.5 million and a promissory note with an amortized cost of \$3.0 million, which is a reasonable approximation of fair value at June 30, 2014.

#### 6. Fair Value Measurements

Fair values of assets and liabilities are determined based on a three-level measurement input hierarchy. Level 1 inputs are quoted prices in active markets for identical assets or liabilities as of the measurement date.

Level 2 inputs are other than quoted market prices that are observable, either directly or indirectly, for an asset or liability. Level 2 inputs can include quoted prices in active markets for similar assets or liabilities, quoted prices in a market that is not active for identical assets or liabilities, or other inputs that can be corroborated by observable market

data. The Company uses quoted prices of similar instruments with an active market to determine the fair value of its Level 2 investments.

Level 3 inputs are unobservable for the asset or liability when there is little, if any, market activity for the asset or liability. Level 3 inputs are based on the best information available, and may include data developed by the Company. The Company uses the net asset value included in quarterly statements it receives in arrears from two venture capital funds to determine the fair value of such funds. The Company determines the fair value of certain corporate securities and corporate

obligations by incorporating and reviewing prices provided by third-party pricing services based on the specific features of the underlying securities.

Assets and liabilities measured at fair value on a recurring basis at June 30, 2014, summarized by measurement input category, were as follows:

	Total (in thousands)	Level 1	Level 2	Level 3
Assets				
Cash, including short-term deposits <sup>(1)</sup>	\$69,432	\$69,432	<b>\$</b> —	\$
Restricted cash	20,010	20,010	_	
Mutual funds <sup>(2)</sup>	21,734	21,734		
Corporate securities <sup>(2)</sup>	101,640	89,176		12,464
Corporate obligations <sup>(2)</sup>	33,889	_	14,547	19,342
Investments in equity-method investees	31,330	31,330		
Investments in certain funds <sup>(3)</sup>	540	_		540
Total assets	\$278,575	\$231,682	\$14,547	\$32,346
Liabilities				
Financial instrument obligations	\$20,010	\$20,010	\$	<b>\$</b> —

- (1) Reported within "Cash and cash equivalents"
- (2) Reported within "Marketable securities"
- (3) Reported within "Other investments"

Assets and liabilities measured at fair value on a recurring basis at December 31, 2013, summarized by measurement input category, were as follows:

	Total	Level 1	Level 2	Level 3
	(in thousands)	)		
Assets				
Cash, including short-term deposits <sup>(1)</sup>	\$72,602	\$72,602	<b>\$</b> —	<b>\$</b> —
Mutual funds <sup>(2)</sup>	20,783	20,783	_	_
United States government securities <sup>(2)</sup>	50,379	50,379	_	_
Corporate securities <sup>(2)</sup>	74,559	68,624	_	5,935
Commercial paper <sup>(3)</sup>	1,799		1,799	
Corporate obligations <sup>(2)</sup>	31,965		14,535	17,430
Investments in certain funds <sup>(4)</sup>	844		_	844
Total	\$252,931	\$212,388	\$16,334	\$24,209

- (1) Reported within "Cash and cash equivalents."
- (2) Reported within "Marketable securities."
- (3)\$1.0 million reported within "Cash and cash equivalents" and \$0.8 million reported within "Marketable securities."
- (4) Reported within "Other investments."

There were no transfers of securities among the various measurement input levels during the six months ended June 30, 2014.

Changes in the fair value of assets valued using Level 3 measurement inputs during the six months ended June 30, 2014, were as follows:

	Amount	
	(in thousand	ls)
Balance, January 1, 2014	\$24,209	
Purchases	10,538	
Sales	(4,732	)
Realized loss on sale	(129	)
Unrealized gains recognized in other comprehensive income	2,460	
Balance, June 30, 2014	\$32,346	

The Company's 3/4% Convertible Senior Notes due December 22, 2023, had a carrying value of approximately \$0.3 million at December 31, 2013, which was a reasonable approximation of fair value. The Company redeemed all outstanding Convertible Senior Notes in January 2014 with a cash payment of \$0.3 million.

## 7. Property and Equipment, Net

Property and equipment at June 30, 2014, and December 31, 2013, consisted of the following:

	June 30, 2014	December 31, 2013
	(in thousands)	
Rigs and other equipment	\$108,761	\$100,884
Buildings and improvements	19,991	17,880
Land	1,164	1,893
Vehicles	2,004	1,869
Furniture and fixtures	615	512
Assets in progress	2,108	1,114
	134,643	124,152
Accumulated depreciation	(25,308	(18,262)
Property and equipment, net	\$109,335	\$105,890

The amounts at December 31, 2013, have been revised to reflect measurement period adjustments identified during the six months ended June 30, 2014, related to the assets acquired from Black Hawk Inc. as if they had been recognized at the acquisition date (see Note 3). Depreciation expense was \$7.1 million and \$5.2 million for the six months ended June 30, 2014 and 2013, respectively. Depreciation expense was \$3.6 million and \$2.6 million for the three months ended June 30, 2014 and 2013, respectively.

#### 8. Goodwill and Other Intangible Assets

The Company's intangible assets at June 30, 2014, and December 31, 2013, all of which are subject to amortization, consisted of the following:

	June 30, 2014	une 30, 2014			December 31, 2013			
	Cost	Accumulated Amortization		Net	Cost	Accumulated Amortization		Net
	(in thousands	)						
Energy segment:								
Customer relationships	\$54,430	\$(18,051	)	\$36,379	\$54,430	\$(13,700	)	\$40,730
Trade names	4,860	(2,820	)	2,040	4,860	(2,315	)	2,545
Non-compete agreement	120	(13	)	107	120	_		120
	59,410	(20,884	)	38,526	59,410	(16,015	)	43,395
Sports segment:								
Customer relationships	2,086	(423	)	1,663	1,163	(230	)	933
Trade names	122	(24	)	98	122	(12	)	110
	2,208	(447	)	1,761	1,285	(242	)	1,043
Total	\$61,618	\$(21,331	)	\$40,287	\$60,695	\$(16,257	)	\$44,438

The amounts for the Energy segment at December 31, 2013, have been revised to reflect measurement period adjustments identified during the six months ended June 30, 2014, related to the assets acquired from Black Hawk Inc. as if they had been recognized at the acquisition date (see Note 3).

Amortization expense was \$2.4 million and \$2.2 million for the three months ended June 30, 2014 and 2013, respectively. Amortization expense was \$5.1 million and \$4.6 million for the six months ended June 30, 2014 and 2013, respectively. Estimated aggregate amortization expense related to the intangible assets for the next five years is as follows:

	Amount
	(in thousands)
For the year ended December 31:	
Remainder of 2014	\$4,509
2015	8,210
2016	7,202
2017	5,971
2018	5,229
Thereafter	9,166
Total	\$40,287

The changes to the Company's carrying amount of goodwill were as follows:

	Six Months Ended June 30, 2014		Fiscal Year Ended December 31, 201			
	Energy	Sports	Total	Energy	Sports	Total
	(in thousands	)				
Balance at beginning of period	\$66,571	\$2,171	\$68,742	\$52,939	\$154	\$53,093
Acquisitions (see Note 3)	_			11,788	5,594	17,382
Adjustments to fair value	_			1,844		1,844
Impairments					(3,577)	(3,577)
Balance at end of period	\$66,571	\$2,171	\$68,742	\$66,571	\$2,171	\$68,742

The amounts for the Energy segment at December 31, 2013, have been revised to reflect measurement period adjustments identified during the six months ended June 30, 2014, related to the assets acquired from Black Hawk Inc. as if

they had been recognized at the acquisition date (see Note 3). The adjustment to fair value in 2013 represents an adjustment to reflect additional acquisition-date deferred income tax liabilities and non-current deferred compensation obligations related to the acquisition of Sun Well Service, Inc. ("Sun Well") in May 2012. During the year ended December 31, 2013, the Company recognized a goodwill impairment of \$3.6 million related to the shutdown of Ruckus.

The components of goodwill at June 30, 2014, and December 31, 2013, were as follows:

	June 30, 2014	December 31, 2013		
	(in thousands)			
Goodwill	\$74,307	\$74,307		
Accumulated impairment	(5,565	) (5,565	)	
Net goodwill	\$68,742	\$68,742		

## 9. Long-term Debt

In 2013, Steel Energy entered into a credit agreement, as amended (the "Amended Credit Agreement"), with Wells Fargo Bank National Association, RBS Citizens, N.A., and Comerica Bank that provided for a borrowing capacity of \$105.0 million consisting of a \$95.0 million secured term loan (the "Term Loan") and up to \$10.0 million in revolving loans (the "Revolving Loans") subject to a borrowing base of 85% of the eligible accounts receivable. Borrowings under the Amended Credit Agreement are collateralized by substantially all the assets of Steel Energy and its wholly-owned subsidiaries Sun Well, Rogue Pressure Services, LLC ("Rogue"), and Black Hawk Ltd., and a pledge of all of the issued and outstanding shares of capital stock of Sun Well, Rogue, and Black Hawk Ltd. Borrowings under the Amended Credit Agreement are fully guaranteed by Sun Well, Rogue, and Black Hawk Ltd. The carrying values as of June 30, 2014, of the assets pledged as collateral by Steel Energy and its subsidiaries under the Amended Credit Agreement were as follows:

	Amount
	(in thousands)
Cash and cash equivalents	\$12,088
Accounts receivable	28,594
Property and equipment, net	100,969
Intangible assets, net	38,526
Total	\$180,177

The Amended Credit Agreement has a term that runs through July 2018, with the Term Loan amortizing in quarterly installments of \$3.3 million and a balloon payment due on the maturity date. At June 30, 2014, \$85.9 million was outstanding under the Term Loan and no amount was outstanding under the Revolving Loans. Principal payments under the Amended Credit Agreement for the remainder of 2014 and subsequent years are as follows:

	Amount
	(in thousands)
Remainder of 2014	\$6,607
2015	13,214
2016	13,214
2017	13,214
2018	39,644
Total	85,893
Less current portion	13,214
Total long-term debt	\$72,679

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The interest rate on the borrowings under the Amended Credit Agreement was 3.0% at June 30, 2014. For the three months ended June 30, 2014, the Company incurred interest expense of \$0.8 million in connection with the Amended Credit Agreement, consisting of \$0.7 million in interest on the Term Loans and \$0.1 million of amortization of deferred financing fees. For the six months ended June 30, 2014, the Company incurred interest expense of \$1.7 million, consisting of \$1.4 million in interest on the Term Loans and \$0.3 million of amortization of deferred financing fees. The Company was in compliance with all financial covenants of the Amended Credit Agreement as of June 30, 2014.

Sun Well previously had a credit agreement (the "Sun Well Credit Agreement") with Wells Fargo Bank, National Association, that included a term loan of \$20.0 million and a revolving line of credit for up to \$5.0 million. All amounts due under the Sun Well Credit Agreement were fully repaid in 2013 and the facility was terminated in July 2013. For the three and six months ended June 30, 2013, the Company incurred interest expense of \$0.1 million and \$0.3 million, respectively, in connection with the Sun Well Credit Agreement.

### 10. Other Liabilities

"Accrued expenses and other current liabilities" consisted of the following:

June 30, 2014		December 31, 2013	
	(in thousands)		
Accrued compensation and related taxes	\$5,467	\$4,207	
Deferred revenue	4,331	857	
Insurance	1,327	310	
Professional services	404	608	
Accrued fuel and rig-related charges	1,498	901	
Tax-related	253	385	
Other	616	507	
Total	\$13,896	\$7,775	
"Other long-term liabilities" consisted of the following:			
	June 30, 2014 (in thousands)	December 31, 2013	
Deferred compensation	\$3,709	\$3,709	
Tax-related	110	104	
Total	\$3,819	\$3,813	

## 11. Interest and Other Income

"Interest income, net" consisted of the following:

	Three Mont 30,	hs Ended June	Six Months Ended June 30,		
	2014	2013	2014	2013	
	(in thousand	ls)			
Interest income	\$1,310	\$1,330	\$2,899	\$2,124	
Interest expense	(822	) (84	(1,690 )	(255)	
Interest income, net	\$488	\$1,246	\$1,209	\$1,869	

"Other income (expense), net" consisted of the following:

	Three Mor	ths Ended June	e Six Mon 30,	Six Months Ended June 30,		
	2014	2013	2014	2013		
	(in thousan	ids)				
Realized gain (loss) on sale of marketable securities, net	\$2,076	\$(1,245	\$5,067	\$(29	)	
Realized loss on financial instrument obligation	(669	) —	(669	) —		
Realized loss upon change to equity method at fair value	(568	) —	(568	) —		
Other	(185	) (33	) (248	) (110	)	
Other income (expense), net	\$654	\$(1,278	\$3,582	\$(139	)	

#### 12. Income Taxes

The Company accounts for income taxes in accordance with Accounting Standards Codification ("ASC") Topic 740, Income Taxes, which requires that deferred tax assets and liabilities are recognized using enacted tax rates for the effect of temporary differences between the book and tax bases of recorded assets and liabilities. ASC 740 also requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some or all of the deferred tax assets will not be realized. Based on its history of operating losses, the Company has offset its net deferred tax assets by a full valuation allowance. Any reversal of the corresponding valuation allowance will generally result in a tax benefit being recorded in the consolidated statement of operations in the respective period.

For the three months ended June 30, 2014 and 2013, the Company reversed \$1.1 million and \$0.3 million, respectively, of its valuation allowance for deferred tax assets as a result of recognizing deferred tax liabilities related to unrealized gains on marketable securities recorded during the period. These reversals resulted in an overall benefit from income taxes of \$0.7 million and \$0.4 million for the three months ended June 30, 2014 and 2013, respectively.

For the six months ended June 30, 2014 and 2013, the Company reversed \$3.2 million and \$2.1 million, respectively, of its valuation allowance for deferred tax assets as a result of recognizing deferred tax liabilities related to unrealized gains on marketable securities recorded during the period. These reversals resulted in an overall benefit from income taxes of \$2.6 million and \$2.0 million for the six months ended June 30, 2014 and 2013, respectively.

#### 13. Stock Benefit Plans

The Company grants equity-based awards to employees under its 2004 Equity Incentive Plan, as amended (the "2004 Plan"), and grants equity-based awards to non-employee directors under its 2006 Director Plan, as amended (the "2006 Plan", and together with the "2004 Plan", the "Equity Plans"). Stock-based compensation expense by type of award, all of which was recognized as a component of "Selling, general, and administrative expenses" in the consolidated statements of operations for the three and six months ended June 30, 2014 and 2013, was as follows:

	Three Months Ended June 30, 2014 2013		Six Months Ended June 30,	
			2014	2013
	(in thousands)			
Stock options	\$14	\$26	\$36	\$51
Restricted stock	1,052	1,031	1,647	1,626
Total stock-based compensation	\$1,066	\$1,057	\$1,683	\$1,677

Restricted stock activity in the Equity Plans during the six months ended June 30, 2014, was as follows:

	Amount			
	(in thousands)			
Non-vested stock, January 1, 2014	142			
Awarded	24			
Vested	(21)			
Forfeited	(12)			
Non-vested stock, June 30, 2014	133			

The Company did not grant any stock options during the six months ended June 30, 2014.

## 14. Net Income (Loss) Per Share

Basic net income (loss) attributable to Steel Excel per share of common stock is computed by dividing net income (loss) attributable to Steel Excel by the weighted-average number of common shares outstanding during the period. Diluted net income (loss) per share attributable to Steel Excel gives effect to all potentially dilutive common shares outstanding during the period.

Amounts used in the calculation of basic and diluted net income (loss) per share of common stock for the three and six months ended June 30, 2014 and 2013, were as follows:

	Three Months Ended June 30,		Six Months Ended Jur. 30,		
	2014	2013	2014	2013	
	(in thousand	ds, except per	share data)		
Numerators:					
Net income from continuing operations	\$8,732	\$1,080	\$12,797	\$4,449	
Non-controlling interest	11	36	337	56	
Net income from continuing operations attributable to Steel Excel Inc.	\$8,743	\$1,116	\$13,134	\$4,505	
Loss from discontinued operations, net of taxes	\$	\$(194)	<b>\$</b> —	\$(589)	
Non-controlling interest		149		465	
Loss from discontinued operations, net of taxes, attributable to Steel Excel Inc.	\$—	\$(45)	<b>\$</b> —	\$(124)	
Net income attributable to Steel Excel Inc.	\$8,743	\$1,071	\$13,134	\$4,381	
Denominators:					
Basic weighted average common shares outstanding	11,895	12,718	11,938	12,796	
Effect of dilutive securities:					
Stock-based awards	22	16	20	16	
Diluted weighted average common shares outstanding					