MEREDITH CORP Form 10-Q January 22, 2009 Click here for

Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2008

Commission file number 1-5128

MEREDITH CORPORATION

(Exact name of registrant as specified in its charter)

Iowa (State or other jurisdiction of incorporation or organization) 42-0410230 (I.R.S. Employer Identification No.)

50309-3023

(Zip Code)

1716 Locust Street, Des Moines, Iowa (Address of principal executive offices)

Registrant's telephone number, including area code:

(515) 284-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No $[_]$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Securities Exchange Act. (Check one):

Large accelerated filer [X]

Accelerated filer [_]

1

Non-accelerated filer [_]

Smaller reporting company [_]

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [_] No [X]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Shares of stock outstanding at December 31, 2008				
Common shares	35,794,997			
Class B shares	9,160,735			
Total common and Class B shares	44,955,732			

TABLE OF CONTENTS

Part I - Financial Information

<u>Item 1.</u>	Financial Stateme	ents	
		Condensed Consolidated	1
		Balance Sheets as of December 31, 2008, and June 30, 2008	
		Condensed Consolidated Statements of	0
		Earnings for the Three Months and Six Months Ended December 31, 2008 and 2007	2
		Condensed Consolidated Statement of	2
		Shareholders' Equity for the Six Months Ended December 31, 2008	3
		Condensed Consolidated Statements of	4
		Cash Flows for the Six Months Ended December 31, 2008 and 2007	4

	Notes to Condensed Consolidated Financial Statements	5
<u>Item 2</u> .	Management's Discussion and Analysis of Financial Condition and Results of Operations	12
<u>Item 3</u> .	Quantitative and Qualitative Disclosures About Market Risk	24
<u>Item 4</u> .	Controls and Procedures	24
	Part II - Other Information	
<u>Item 1A</u> .	Risk Factors	25
<u>Item 2</u> .	Unregistered Sales of Equity Securities and Use of Proceeds	25
<u>Item 4.</u>	Submission of Matters to a Vote of Security Holders	25
<u>Item 6</u> .	Exhibits	26
<u>Signature</u>		28
Index to Attache	d Exhibits	E-1

PART I

FINANCIAL INFORMATION

Item 1. Financial Statements Meredith Corporation and Subsidiaries Condensed Consolidated Balance Sheets

	(Unaudited)			
		December 31,		June 30,
Assets		2008		2008
(In thousands)				
Current assets				
Cash and cash equivalents	\$	33,359	\$	37,644
Accounts receivable, net		217,091		230,978
Inventories		40,659		44,085
Current portion of subscription acquisition costs		60,988		59,939
Current portion of broadcast rights		17,391		10,779

Other current assets	20,500	19,665
Total current assets	389,988	403,090
	,	,
Descently plant and assume the	157 160	446 025
Property, plant, and equipment	457,469	446,935
Less accumulated depreciation	(258,292)	(247,147)
Net property, plant, and equipment	199,177	199,788
Subscription acquisition costs	60,588	60,958
Broadcast rights	6,816	7,826
Other assets	73,653	74,472
Intangible assets, net	777,309	781,154
Goodwill	531,256	532,332
Total assets	\$ 2,038,787	\$ 2,059,620
Liabilities and Shareholders' Equity		
Current liabilities		
Current portion of long-term debt	\$ 130,000	\$ 75,000
Current portion of long-term broadcast rights payable	18,702	11,141
Accounts payable	67,174	79,028
Accrued expenses and other liabilities	101,589	102,707
Current portion of unearned subscription revenues	177,263	175,261
Total current liabilities	494,728	443,137
	19 1,7 20	110,107
Long-term debt	325,000	410,000
Long-term broadcast rights payable	15,512	17,186
Unearned subscription revenues	160,124	157,872
Deferred income taxes	153,303	139,598
Other noncurrent liabilities	107,215	103,972
Total liabilities	1,255,882	1,271,765
Total hadmities	1,233,882	1,271,705
Shareholders' equity		
Series preferred stock	-	-
Common stock	35,795	36,295
Class B stock	9,161	9,181
Additional paid-in capital	50,365	52,693
Retained earnings	699,948	701,205
Accumulated other comprehensive loss	(12,364)	(11,519)
Total shareholders' equity	(12,504) 782,905	(11,515) 787,855
rotar shareholders equity	102,905	101,000

Total liabilities and shareholders' equity

\$ 2,038,787 \$ 2,059,620

See accompanying Notes to Condensed Consolidated Financial Statements.

-1-

Meredith Corporation and Subsidiaries Condensed Consolidated Statements of Earnings (Unaudited)

	Three Months		Six Months		
Periods Ended December 31,	2008	2007	2008	2007	
(In thousands except per share data)					
Revenues					
Advertising	\$ 204,213	\$ 239,256	\$ 419,749	\$ 493,591	
Circulation	69,274	72,959	143,296	153,245	
All other	92,753	84,030	173,633	153,482	
Total revenues	366,240	396,245	736,678	800,318	
Operating expenses					
Production, distribution, and editorial	165,744	166,122	338,956	341,830	
Selling, general, and administrative	161,735	153,046	310,658	308,616	
Depreciation and amortization	10,778	12,025	21,636	24,143	
Total operating expenses	338,257	331,193	671,250	674,589	
Income from operations	27,983	65,052			
			(5.40)	105 700	
T	107	200	65,428	125,729	
Interest income	107	296	227	648	
Interest expense	(5,353)	(5,734)	(10,787)	(11,897)	
Earnings from continuing operations before income					
taxes	22,737	59,614	54,868	114,480	
Income taxes	10,194	24,401	23,688	45,799	
Earnings from continuing operations	- / -	, -	- ,	- ,	
	12,543	35,213	31,180	68,681	
Income from discontinued operations,	-	846			
net of taxes			-	748	
Net earnings	\$ 12,543	\$ 36,059	\$ 31,180	\$ 69,429	

Basic earnings per share				
Earnings from continuing operations	\$ 0.28	\$ 0.74	\$ 0.69	\$ 1.44
Discontinued operations	-	0.02	-	0.02
Basic earnings per share				
	\$ 0.28	\$ 0.76	\$ 0.69	\$ 1.46
Basic average shares outstanding	44,951	47,287	45,096	47,541
Diluted earnings per share				
Earnings from continuing operations	\$ 0.28	\$ 0.73	\$ 0.69	\$ 1.41
Discontinued operations	-	0.02	-	0.02
Diluted earnings per share				
	\$ 0.28	\$ 0.75	\$ 0.69	\$ 1.43
Diluted average shares outstanding	45,072	48,325	45,219	48,576
Dividends paid per share	\$ 0.215	\$ 0.185	\$ 0.430	\$ 0.370

See accompanying Notes to Condensed Consolidated Financial Statements.

-2-

Meredith Corporation and Subsidiaries Consolidated Statements of Shareholders' Equity (Unaudited)

					Accumulated	
	Common	Class B	Additional		Other	
(In thousands except per share data)	Stock - \$1 par value	Stock - \$1 par value	Paid-in Capital	Retained Earnings	Comprehensive Loss	Total
uala)	pai value	pai value	Capital	Lamings	L088	Total

Balance at June 30, 2008

\$ 36,295

\$ 9,181

\$ 52,693

	\$ 701,205
	\$ (11,519)
	\$ 787,855
Net earnings	
	-
	-
	-
	31,180
	-
	31,180
Other comprehensive loss, net	
	-
	_
	-
	-
	(845)
	(845)
Total comprehensive income	(015)
	20.225
	30,335
Share-based incentive plan transactions	
	345
	-
	2,112
	-

	2,457
Purchases of Company stock	
	(863)
	(2)
	(10,327)
	(10,370)
	-
	(21,562)
Share-based compensation	
	-
	-
	6,079
	-
	-
	6,079
Conversion of Class B to common stock	
	18
	(18)
	-
	-
	-
	-
Dividends paid, 43 cents per share	

_

	-
	-
	-
	(15,489)
	-
	(15,489)
Class B stock	
	-
	-
	-
	(3,941)
	-
	(3,941)
Tax benefit from incentive plans	
	-
	-
	(192)
	- -
	-
	(192)
Adoption of EITF 06-10, net of tax	(1)2)
	-
	-
	-
	(2,637)

	(2,637)
Balance at December 31, 2008	
	\$ 35,795
	\$ 9,161
	\$ 50,365
	\$ 699,948
	\$ (12,364)
	\$ 782,905

See accompanying Notes to Condensed Consolidated Financial Statements.

3-

Meredith Corporation and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)							
Six Months Ended December 31,		2008		2007			
(In thousands)							
Cash flows from operating activities							
Net earnings	\$	31,180	\$	69,429			
Adjustments to reconcile net earnings to net cash provided							
by operating activities							
Depreciation		16,782		17,251			
Amortization		4,854		7,159			
Share-based compensation		6,079		6,404			
Deferred income taxes		15,853		14,589			
Amortization of broadcast rights		13,035		13,642			

-

	Payments for broadcast rights	(12,751)	(13,715)
	Gain from dispositions of assets	(12,758)	-
	Provision for write-down of impaired assets	5,602	-
	Excess tax benefits from share-based payments	(966)	(360)
	Changes in assets and liabilities	5,118	28,520
Net cash provided by oper	-	83,028	142,919
Cash flows from investing	-		
	Acquisitions of businesses	(5,195)	(1,920)
	Additions to property, plant, and equipment	(15,185)	(10,210)
	Proceeds from dispositions of assets	636	-
Net cash used in investing	g activities	(19,744)	(12,130)
Cash flows from financing	g activities		
	Proceeds from issuance of long-term debt	120,000	90,000
	Repayments of long-term debt	(150,000)	(145,000)
	Purchases of Company stock	(21,562)	(77,482)
	Dividends paid	(19,430)	(17,607)
	Proceeds from common stock issued	2,457	9,442
	Excess tax benefits from share-based payments	966	360
Net cash used in financing	g activities	(67,569)	(140,287)
Net decrease in cash and o	cash equivalents	(4,285)	(9,498)
Cash and cash equivalents	s at beginning of period	37,644	39,220
Cash and cash equivalents	s at end of period	\$ 33,359	\$ 29,722

See accompanying Notes to Condensed Consolidated Financial Statements.

-4-

Meredith Corporation and Subsidiaries Notes to Condensed Consolidated Financial Statements (Unaudited)

1. Basis of Presentation

The condensed consolidated financial statements include the accounts of Meredith Corporation and its wholly owned subsidiaries (Meredith or the Company), after eliminating all significant intercompany balances and transactions. Meredith does not have any off-balance sheet arrangements. The Company's use of special-purpose entities is limited to Meredith Funding Corporation, whose activities are fully consolidated in Meredith's condensed consolidated financial statements.

The condensed consolidated financial statements as of December 31, 2008, and for the three and six months ended December 31, 2008 and 2007, are unaudited but, in management's opinion, include all normal, recurring adjustments necessary for a fair presentation of the results of interim periods. The results of operations for interim periods are not necessarily indicative of the results to be expected for the entire year.

These consolidated financial statements, including the related notes, are condensed and presented in accordance with accounting principles generally accepted in the United States of America (GAAP). These condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements, which are included in Meredith's Annual Report on Form 10-K for the year ended June 30, 2008, filed with the United States Securities and Exchange Commission.

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) 157, *Fair Value Measurements* (SFAS 157), which establishes a common definition for fair value in accordance with GAAP, and establishes a framework for measuring fair value and expands disclosure requirements about such fair value measurements. Specifically, SFAS 157 sets forth a definition of fair value, and establishes a hierarchy prioritizing the use of inputs in valuation techniques. SFAS 157 defines levels within the hierarchy as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices included within Level 1 that are either directly or indirectly observable;
- Level 3 Assets or liabilities for which fair value is based on valuation models with significant unobservable pricing inputs and which result in the use of management estimates.

In February 2008, the FASB issued FASB Staff Position (FSP) SFAS 157-2, *Effective Date of FASB Statement No. 157* (FSP 157-2). FSP 157-2 delayed the effective date of SFAS 157 to fiscal years beginning after November 15, 2008, for nonfinancial assets and liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The partial delay is intended to provide all relevant parties additional time to consider the effect of various implementation issues that have arisen, or that may arise, from the application of SFAS 157.

The Company adopted the provisions of SFAS 157 for financial assets and liabilities as of July 1, 2008. The adoption of these provisions did not have any impact on the Company's condensed consolidated financial statements, because the Company's existing fair value measurements are consistent with the guidance of SFAS 157. We are currently evaluating the impact of the provisions of SFAS 157 that relate to our nonfinancial assets and liabilities, which are effective for the Company as of July 1, 2009.

⁵⁻

As of December 31, 2008, Meredith had interest rate swap agreements that converted \$100 million of its variable-rate debt to fixed-rate debt. These agreements are required to be measured at fair value on a recurring basis. The Company determined that these interest rate swap agreements are defined as Level 2 in the fair value hierarchy. As of December 31, 2008, the fair value of these interest rate swap agreements was a liability of \$3.5 million based on significant other observable inputs (London Interbank Offered Rate (LIBOR)) within the fair value hierarchy. Fair value of the interest rate swaps is based on a discounted cash flow analysis, predicated on forward LIBOR prices, of

the estimated amounts the Company would have paid to terminate the swaps.

In February 2007, the FASB issued SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities-Including an Amendment of FASB Statement No. 115* (SFAS 159). SFAS 159 was effective for the Company at the beginning of fiscal 2009. This statement permitted a choice to measure many financial instruments and certain other items at fair value. Upon the Company's adoption of SFAS 159 on July 1, 2008, we did not elect the fair value option for any financial instrument that was not already reported at fair value.

The Emerging Issues Task Force (EITF) reached consensus on EITF Issue No. 06-10, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements* (EITF 06-10), which requires that a company recognize a liability for the postretirement benefits associated with collateral assignment split-dollar life insurance arrangements. The provisions of EITF 06-10 are applicable in instances where the Company has contractually agreed to maintain a life insurance policy (i.e., the Company pays the premiums) for an employee in periods in which the employee is no longer providing services. We adopted EITF 06-10 on July 1, 2008, at which time we recorded a liability and a cumulative effect adjustment to the opening balance of retained earnings for \$2.9 million (\$2.6 million, net of tax). Future compensation charges and adjustments to the liability will be charged to earnings in the period incurred.

In April 2008, the FASB issued FSP No. 142-3, *Determination of the Useful Lives of Intangible Assets*, which amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of an intangible asset. This interpretation is effective for financial statements issued for fiscal years beginning after December 15, 2008. The Company will adopt this interpretation as of the beginning of fiscal 2010 and is still evaluating the potential impact of adoption.

2. Restructuring and Discontinued Operations

Restructuring

In December 2008, in response to a weakening economy and a widespread advertising downturn, management committed to additional actions against our previously announced performance improvement plan that included a companywide workforce reduction, the closing of *Country Home* magazine, effective with the March 2009 issue, and relocating the creative functions of the ReadyMade brand and Parents.com to Des Moines, Iowa. In connection with this plan, the Company recorded a restructuring charge of \$15.8 million, including severance costs of \$10.0 million, the write-down of various assets of *Country Home* magazine of \$5.6 million, and other accruals of \$0.2 million. The majority of the asset write-down charge relates to the write-off of deferred subscription acquisition costs. Severance costs relate to the involuntary termination of employees. The plan affected approximately 275 employees. The majority of severance costs will be paid out over the next 12 months.

Details of changes in the Company's restructuring accrual since June 30, 2008, are as follows:

Six Months Ended December 31,	2008	
(In thousands)		
Balance at June 30, 2008	\$	1,877
Severance accrual		10,010
Other accrual		182
Cash payments		(800
Balance at December 31, 2008	\$	11,269

)

6-

Discontinued Operations

In April 2008, the Company completed the sale of WFLI, the CW affiliate serving the Chattanooga, Tennessee market. For fiscal 2008, the revenues and expenses, along with associated taxes, were removed from continuing operations and reclassified into a single line item on the Condensed Consolidated Statement of Earnings titled loss from discontinued operations, net of taxes. In addition, income from discontinued operations includes the effect of the reversal of a portion of the restructuring charge recorded in fiscal 2007 related to the discontinuation of the print operations of *Child* magazine. This reversal was a result of changes in the estimated net costs for vacated leased space and employee severance. It is reflected in the special items line in the following table.

Revenues and expenses related to discontinued operations were as follows:

	Three		Six		
Periods Ended December 31, 2007	I	Months		Months	
(In thousands except per share data)					
Revenues	\$	443	\$	864	
Costs and expenses		(645)		(1,227)	
Special items		1,588		1,588	
Income before income taxes		1,386		1,225	
Income taxes		(540)		(477)	
Income from discontinued operations	\$	846	\$	748	