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GENERAL MOTORS CORP
Form 8-K
January 04, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) January 4, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000

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Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act
(17 CFR 230.425)

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- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On January 4, 2006 General Motors Corporation (GM) issued a news release announcing December 2005 sales. The release is as follows:

GM Reports 392,041 Deliveries in December

Chevrolet Reclaims Industry Sales Leadership for First Time Since 1986

GM Posts Best Full-Size Pickup Sales in Industry Since 1978

GM Continues Luxury Brand Sales Momentum

HUMMER Caps Record Year with Best-Ever Monthly Sales; Fastest-Growing Brand in U.S.

Saturn Calendar Year Sales Improvement Led by New Vue

DETROIT - GM in 2005 posted several significant records that point to strong consumer acceptance of its new products. Chevrolet, led by strong full-size pickup and launch vehicle sales, was the best-selling vehicle brand in the United States for the first time since 1986. HUMMER had a record sales year and was the industry's fastest-growing brand. Saturn ended the year with improved sales (up 1 percent), setting the stage for 2006, when it will double its product lineup with three all-new vehicles.

General Motors dealers in the United States sold 392,041 new cars and trucks in December, down 10 percent from the same month a year ago. Car sales were down 19 percent and truck sales were off 5 percent. Total sales were up 29 percent compared to November levels. Calendar year sales (4,517,730) were down 4 percent, with car sales off 7 percent and truck deliveries down 2 percent.

"We're thrilled that consumers voted with their pocketbook and made Chevrolet the number one U.S. brand in 2005," said Mark LaNeve, vice president, GM North America Vehicle Sales, Service and Marketing. "But we're not going to spend time celebrating this accomplishment. We're headed right back to the important business of introducing 19 new vehicles this year and providing buyers with an industry-leading sales and service experience."

Chevrolet's results were paced by full-size pickup sales and the introduction of the new Impala, Equinox, HHR and Cobalt. Over the last five years, driven by consumer response to its revamped product lineup, Chevrolet closed an 850,000-unit sales gap with the competition, a notable accomplishment given the increasingly competitive nature of the U.S. auto industry. Chevrolet's continuing strong truck sales and the introduction of important entry-level vehicles were key to this achievement. Chevrolet's new entry-level vehicles, the Equinox, HHR, Cobalt and Aveo, increased sales by more than 100,000 units in 2005.

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GM posted exceptionally strong full-size pickup sales in December and ended the year with 998,654 deliveries, less than 1,500 units below the 1 million-unit sales benchmark. This was the industry's second-best-ever annual sales performance for full-size pickups, falling just short of the previous GM record set in 1978 (1,010,688).

In 2005, GM once again experienced a sales increase for all of its luxury brands. Sales of GM luxury vehicles grew by more than 100,000 units between 2000 and 2005. Cadillac in 2005 had its fourth consecutive year of sales increases and its best sales performance since 1990, led by record CTS, DTS and STS sales. Saab achieved a year-over-year sales improvement in 2005. HUMMER capped record 2005 sales with its best-ever monthly sales and the distinction of being the fastest growing brand in the industry. Positive consumer reaction to the new H3 drove HUMMER's December sales up 112 percent. Calendar-year deliveries were 93 percent greater than last year.

Saturn sales for December were up 13 percent and calendar year deliveries rose 1 percent. The new Vue led this improvement, with sales gains in seven months in 2005. Vue's December sales were up 35 percent and calendar year sales rose 6 percent. Consumers in 2006 will have more choices in the Saturn portfolio, when it doubles its product lineup and introduces three all-new products, the Aura, Sky and Outlook, each featuring Saturn's dynamic and inviting design.

"While December was a difficult comparison for us and other manufacturers, by any measure it still was a solid sales month," LaNeve added. "We're particularly pleased with the recovery in our sport utility and full-size pickup business. It gives us renewed confidence as we prepare to launch new vehicles into these key segments in 2006."

Certified Used Vehicles

Total 2005 sales for GM Certified Used Vehicles, the industry's top-selling manufacturer-certified brand, were a category record 455,498 units, up 1.3 percent from 2004. This marks the fourth consecutive year that GM Certified Used Vehicles set an all-time annual sales record for the segment. GM Certified Used Vehicles posted sales of 38,850 units in December, down 3.6 percent from record monthly results posted in December 2004. Chevrolet continues to be the industry's top-selling single-make certified brand with total 2005 sales of 292,301 units.

December 2005 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Used Cars from Saturn and Saab Certified Pre-Owned Vehicles, were 44,372 units, down 6 percent from last December. Cadillac Certified total 2005 sales were 38,595, up 5.5 percent over 2004. Total 2005 certified GM sales were 532,379 units, comparable to last year's total.

Cadillac Certified Pre-Owned Vehicles posted December sales of 3,332 units, down 8 percent. Used Cars from Saturn sold 1,632 units in December, down 39 percent, while Saab Certified Pre-Owned Vehicles sold 558 units, down 10 percent.

"GM Certified Used Vehicles, the industry's top selling certified brand, set a new annual sales record for the manufacturer-certified pre-owned segment for the fourth consecutive year, up more than 1 percent from last year's all-time high for the category," LaNeve said. "Certified GM brands again led all manufacturers with 2005 sales of 532,379 units, and we look forward to growing our leadership position in the certified segment in 2006."

GM North America Reports December and Fourth Quarter 2005 Production, 2006 First-Quarter Production Forecast Remains Unchanged

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In December, GM North America produced 361,000 vehicles (140,000 cars and 221,000 trucks). This is down 39,000 units from December 2004, when the region produced 400,000 vehicles (148,000 cars and 252,000 trucks). Production totals include joint venture production of 24,000 vehicles in December 2005 and 20,000 vehicles in December 2004.

GM North America produced 1.281 million vehicles (483,000 cars and 798,000 trucks) in the fourth quarter of 2005. This is up 3,700 units over fourth quarter 2004 production. In the fourth quarter of 2004, the region produced 1.277 million vehicles (466,000 cars and 811,000 trucks). Additionally, the region's 2006 first-quarter production forecast remains unchanged at 1.25 million vehicles (505,000 cars and 745,000 trucks). In the first quarter of 2005, the region produced 1.183 million vehicles (470,000 cars and 713,000 trucks).

GM also announced revised 2005 fourth-quarter and 2006 first-quarter production forecasts for its international regions.

GM Europe - GM Europe's 2005 fourth-quarter production forecast remains unchanged at 443,000 vehicles. In the fourth quarter of 2004, GM Europe built 442,000 vehicles. GM Europe's revised 2006 first-quarter production estimate is 497,000 vehicles, down 28,000 units from last month's guidance. In the first quarter of 2005, the region built 502,000 vehicles.

GM Asia Pacific - GM Asia Pacific's revised 2005 fourth-quarter production forecast is 482,000 vehicles, up 35,000 units from last month's guidance. In the fourth quarter of 2004, the region built 386,000 vehicles. GM Asia Pacific's revised 2006 first-quarter production estimate is 411,000 vehicles, down 26,000 units from last month's guidance. In the first quarter of 2005, the region built 335,000 vehicles.

GM Latin America, Africa and the Middle East - The region's revised 2005 fourth-quarter production estimate is 189,000 vehicles, down 1,000 units from last month's guidance. In the fourth quarter of 2004, the region built 200,000 vehicles. The region's revised 2006 first-quarter production estimate is 201,000 vehicles, up 4,000 units from last month's guidance. In the first quarter of 2005, the region built 184,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader since 1931. Founded in 1908, GM today employs about 325,000 people around the world. It has manufacturing operations in 32 countries and its vehicles are sold in 200 countries. GM's global headquarters are at the GM Renaissance Center in Detroit. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the

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ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

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Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	December			Calendar Year-to-Date January - December		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Curr S/D: 27						
Prev S/D: 27						
Vehicle Total	392,041	437,161	-10.3	4,517,730	4,707,416	-4.0
Car Total	131,687	163,294	-19.4	1,751,921	1,885,199	-7.1
Truck Total	260,354	273,867	-4.9	2,765,809	2,822,217	-2.0
Light Truck Total	252,933	265,430	-4.7	2,702,464	2,770,260	-2.4
Light Vehicle Total	384,620	428,724	-10.3	4,454,385	4,655,459	-4.3

Market Division Vehicle Total	December			Calendar Year-to-Date January - December		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Buick	22,002	26,241	-16.2	282,288	309,639	-8.8
Cadillac	22,946	27,324	-16.0	235,002	234,217	0.3
Chevrolet	231,628	262,633	-11.8	2,669,932	2,763,238	-3.4
GMC	50,688	61,192	-17.2	566,322	602,064	-5.9
HUMMER	8,079	3,814	111.8	56,727	29,345	93.3
Oldsmobile	67	553	-87.9	1,866	28,851	-93.5
Other - Isuzu	2,432	2,744	-11.4	15,787	15,707	0.5
Pontiac	36,288	35,843	1.2	437,806	474,179	-7.7
Saab	2,766	3,421	-19.1	38,343	38,159	0.5
Saturn	15,145	13,396	13.1	213,657	212,017	0.8

Sales of Domestically Produced Vehicles

Car	125,207	150,054	-16.6	1,636,175	1,776,829	-7.9
Light Truck	252,933	265,430	-4.7	2,702,464	2,770,260	-2.4

Twenty-seven selling days for the December period this year and twenty-seven for last year.

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*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
December 2005

	December			Calendar Year-to-Date January - December		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	27	27				
Century	48	1,780	-97.3	6,504	67,264	-90.3
LaCrosse	6,790	6,663	1.9	92,669	10,995	742.8
LeSabre	1,036	8,385	-87.6	75,369	114,157	-34.0
Lucerne	5,812	0	***.*	8,821	0	***.*
Park Avenue	17	710	-97.6	2,175	17,138	-87.3
Regal	9	304	-97.0	602	13,775	-95.6
Buick Total	13,712	17,842	-23.1	186,140	223,329	-16.7
CTS	7,553	6,258	20.7	61,512	57,211	7.5
DeVille	264	6,456	-95.9	38,661	68,195	-43.3
DTS	5,261	0	***.*	23,322	0	***.*
Eldorado	0	0	***.*	0	7	***.*
Seville	2	69	-97.1	137	3,386	-96.0
STS	3,199	3,171	0.9	33,497	9,484	253.2
XLR	264	342	-22.8	3,730	3,665	1.8
Cadillac Total	16,543	16,296	1.5	160,859	141,948	13.3
Aveo	3,379	6,867	-50.8	68,085	56,642	20.2
Camaro	0	0	***.*	0	127	***.*
Cavalier	94	8,754	-98.9	18,960	195,275	-90.3
Classic	1	6,636	***.*	42,358	88,211	-52.0
Cobalt	16,828	4,507	273.4	212,667	4,959	***.*
Corvette	3,271	2,897	12.9	32,489	35,276	-7.9
Impala	22,186	28,380	-21.8	246,481	290,259	-15.1
Malibu	14,198	22,154	-35.9	203,503	179,806	13.2
Monte Carlo	2,573	5,101	-49.6	33,562	57,679	-41.8
Prizm	0	0	***.*	0	5	***.*
SSR	574	1,110	-48.3	8,107	9,648	-16.0
Chevrolet Total	63,104	86,406	-27.0	866,212	917,887	-5.6
Alero	49	415	-88.2	1,382	20,156	-93.1
Aurora	0	7	***.*	18	206	-91.3
Intrigue	0	0	***.*	0	55	***.*
Oldsmobile Total	49	422	-88.4	1,400	20,417	-93.1
Bonneville	269	1,580	-83.0	10,037	29,852	-66.4
Firebird	0	0	***.*	0	109	***.*
G6	12,642	6,687	89.1	124,844	16,185	671.4
Grand Am	152	2,849	-94.7	31,613	133,707	-76.4
Grand Prix	7,712	10,505	-26.6	122,398	131,551	-7.0

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GTO	801	2,952	-72.9	11,590	13,569	-14.6
Solstice	2,746	0	***.*	5,445	0	***.*
Sunfire	296	3,611	-91.8	25,114	36,095	-30.4
Vibe	4,611	4,119	11.9	64,271	58,894	9.1
Pontiac Total	29,229	32,303	-9.5	395,312	419,962	-5.9

9-2X	54	438	-87.7	5,940	1,788	232.2
9-3	1,952	2,495	-21.8	24,108	27,322	-11.8
9-5	294	488	-39.8	6,023	9,049	-33.4
Saab Total	2,300	3,421	-32.8	36,071	38,159	-5.5

ION	6,745	5,986	12.7	100,891	104,044	-3.0
Saturn L Series	5	618	-99.2	5,036	19,453	-74.1
Saturn S Series	0	0	***.*	0	0	***.*
Saturn Total	6,750	6,604	2.2	105,927	123,497	-14.2

GM Total	131,687	163,294	-19.4	1,751,921	1,885,199	-7.1

GM Car Deliveries by Production Source						

GM North America *	125,207	150,054	-16.6	1,636,175	1,776,829	-7.9

GM Import	6,480	13,240	-51.1	115,746	108,370	6.8

GM Total	131,687	163,294	-19.4	1,751,921	1,885,199	-7.1

* Includes U.S./Canada/Mexico

2-1P

GM Car Deliveries - (United States)
December 2005

	December			Calendar Year-to-Date January - December		
	2005	2004	% Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	27	27				

GM Car Deliveries by Production Source and Marketing Division						

Buick Total	13,712	17,842	-23.1	186,140	223,329	-16.7
Cadillac Total	16,543	16,296	1.5	160,859	141,948	13.3
Chevrolet Total	59,725	79,539	-24.9	798,127	861,245	-7.3
Oldsmobile Total	49	422	-88.4	1,400	20,417	-93.1
Pontiac Total	28,428	29,351	-3.1	383,722	406,393	-5.6
Saturn Total	6,750	6,604	2.2	105,927	123,497	-14.2
GM North America Total*	125,207	150,054	-16.6	1,636,175	1,776,829	-7.9
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Chevrolet Total	3,379	6,867	-50.8	68,085	56,642	20.2
Pontiac Total	801	2,952	-72.9	11,590	13,569	-14.6
Saab Total	2,300	3,421	-32.8	36,071	38,159	-5.5
GM Import Total	6,480	13,240	-51.1	115,746	108,370	6.8

GM Vehicle Deliveries by Marketing Division						

Buick Total	22,002	26,241	-16.2	282,288	309,639	-8.8
Cadillac Total	22,946	27,324	-16.0	235,002	234,217	0.3

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Chevrolet Total	231,628	262,633	-11.8	2,669,932	2,763,238	-3.4
GMC Total	50,688	61,192	-17.2	566,322	602,064	-5.9
HUMMER Total	8,079	3,814	111.8	56,727	29,345	93.3
Oldsmobile Total	67	553	-87.9	1,866	28,851	-93.5
Other-Isuzu Total	2,432	2,744	-11.4	15,787	15,707	0.5
Pontiac Total	36,288	35,843	1.2	437,806	474,179	-7.7
Saab Total	2,766	3,421	-19.1	38,343	38,159	0.5
Saturn Total	15,145	13,396	13.1	213,657	212,017	0.8
GM Total	392,041	437,161	-10.3	4,517,730	4,707,416	-4.0

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
December 2005

	December		% Chg per S/D	Calendar Year-to-Date January - December		
	2005	2004		2005	2004	%Chg
Selling Days (S/D)	27	27				
Rainier	1,114	2,586	-56.9	15,271	24,134	-36.7
Rendezvous	5,535	4,445	24.5	60,589	60,039	0.9
Terraza	1,641	1,368	20.0	20,288	2,137	849.4
Total Buick	8,290	8,399	-1.3	96,148	86,310	11.4
Escalade	2,595	4,569	-43.2	29,876	36,994	-19.2
Escalade ESV	1,179	1,905	-38.1	13,502	15,618	-13.5
Escalade EXT	557	979	-43.1	7,766	9,638	-19.4
SRX	2,072	3,575	-42.0	22,999	30,019	-23.4
Total Cadillac	6,403	11,028	-41.9	74,143	92,269	-19.6
Astro	255	3,461	-92.6	19,215	34,564	-44.4
C/K Suburban(Chevy)	7,966	12,470	-36.1	87,011	119,545	-27.2
Chevy C/T Series	46	28	64.3	280	355	-21.1
Chevy W Series	455	388	17.3	3,013	2,772	8.7
Colorado	8,828	12,726	-30.6	128,359	117,475	9.3
Equinox	9,867	12,274	-19.6	130,542	84,024	55.4
Express Cutaway/G Cut	2,096	2,440	-14.1	19,553	21,332	-8.3
Express Panel/G Van	9,707	8,758	10.8	88,522	74,538	18.8
Express/G Sportvan	1,383	1,583	-12.6	19,510	18,692	4.4
HHR	8,721	0	***.*	41,011	0	***.*
Kodiak 4/5 Series	1,337	1,278	4.6	11,074	9,323	18.8
Kodiak 6/7/8 Series	486	361	34.6	4,441	3,420	29.9
S/T Blazer	60	876	-93.2	4,936	32,950	-85.0
S/T Pickup	0	96	***.*	149	10,014	-98.5
Tahoe	14,906	16,838	-11.5	152,305	186,161	-18.2
Tracker	1	288	-99.7	474	14,898	-96.8
TrailBlazer	23,736	25,870	-8.2	244,150	283,484	-13.9
Uplander	4,967	2,441	103.5	72,980	3,948	***.*
Venture	78	1,680	-95.4	7,029	66,522	-89.4
Avalanche	4,859	6,592	-26.3	63,186	80,566	-21.6
Silverado-C/K Pickup	68,770	65,779	4.5	705,980	680,768	3.7
Chevrolet Fullsize Pickups	73,629	72,371	1.7	769,166	761,334	1.0

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Chevrolet Total	168,524	176,227	-4.4	1,803,720	1,845,351	-2.3

Canyon	2,322	3,288	-29.4	34,845	27,193	28.1
Envoy	8,685	10,166	-14.6	107,862	134,897	-20.0
GMC C/T Series	29	27	7.4	212	384	-44.8
GMC W Series	840	786	6.9	6,395	5,666	12.9
Safari (GMC)	33	840	-96.1	3,436	8,345	-58.8
Savana Panel/G Classic	1,926	2,791	-31.0	21,106	21,103	0.0
Savana Special/G Cut	461	1,287	-64.2	11,458	18,131	-36.8
Savana/Rally	227	240	-5.4	2,201	2,468	-10.8
Sierra	21,331	23,415	-8.9	229,488	213,756	7.4
Sonoma	0	50	***.*	66	3,303	-98.0
Topkick 4/5 Series	1,031	869	18.6	14,397	6,441	123.5
Topkick 6/7/8 Series	765	1,956	-60.9	7,746	7,889	-1.8
Yukon	7,013	7,781	-9.9	73,458	86,571	-15.1
Yukon XL	6,025	7,696	-21.7	53,652	65,917	-18.6
GMC Total	50,688	61,192	-17.2	566,322	602,064	-5.9

HUMMER H1	35	57	-38.6	374	447	-16.3
HUMMER H2	2,109	3,757	-43.9	23,213	28,898	-19.7
HUMMER H3	5,935	0	***.*	33,140	0	***.*
HUMMER Total	8,079	3,814	111.8	56,727	29,345	93.3

Bravada	16	62	-74.2	327	1,973	-83.4
Silhouette	2	69	-97.1	139	6,461	-97.8
Oldsmobile Total	18	131	-86.3	466	8,434	-94.5

Other-Isuzu F Series	266	242	9.9	1,505	1,389	8.4
Other-Isuzu H Series	22	0	***.*	79	0	***.*
Other-Isuzu N Series	2,144	2,502	-14.3	14,203	14,318	-0.8
Other-Isuzu Total	2,432	2,744	-11.4	15,787	15,707	0.5

Aztek	131	1,399	-90.6	5,020	20,588	-75.6
Montana	90	773	-88.4	3,732	31,411	-88.1
Montana SV6	2,517	1,368	84.0	23,439	2,218	956.8
Torrent	4,321	0	***.*	10,303	0	***.*
Pontiac Total	7,059	3,540	99.4	42,494	54,217	-21.6

9-7X	466	0	***.*	2,272	0	***.*
Saab Total	466	0	***.*	2,272	0	***.*

Relay	694	1,090	-36.3	15,758	1,563	908.2
VUE	7,701	5,702	35.1	91,972	86,957	5.8
Saturn Total	8,395	6,792	23.6	107,730	88,520	21.7

GM Total	260,354	273,867	-4.9	2,765,809	2,822,217	-2.0

GM TRUCK Deliveries by Production Source						

GM North America *	257,643	270,977	-4.9	2,746,010	2,803,216	-2.0

GM Import	2,711	2,890	-6.2	19,799	19,001	4.2

GM Total	260,354	273,867	-4.9	2,765,809	2,822,217	-2.0

GM Light Duty Truck Deliveries by Production Source						

GM North America *	252,933	265,430	-4.7	2,702,464	2,770,260	-2.4

GM Import	0	0	***.*	0	0	***.*

GM Total	252,933	265,430	-4.7	2,702,464	2,770,260	-2.4

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* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
December 2005

	December		% Chg per S/D	Calendar Year-to-Date January - December		
	2005	2004		2005	2004	%Chg
Selling Days (S/D)	27	27				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	8,290	8,399	-1.3	96,148	86,310	11.4
Cadillac Total	6,403	11,028	-41.9	74,143	92,269	-19.6
Chevrolet Total	168,269	175,964	-4.4	1,801,596	1,843,655	-2.3
GMC Total	50,004	60,614	-17.5	560,999	597,468	-6.1
HUMMER Total	8,079	3,814	111.8	56,727	29,345	93.3
Oldsmobile Total	18	131	-86.3	466	8,434	-94.5
Other-Isuzu Total	660	695	-5.0	3,435	2,998	14.6
Pontiac Total	7,059	3,540	99.4	42,494	54,217	-21.6
Saab Total	466	0	***.*	2,272	0	***.*
Saturn Total	8,395	6,792	23.6	107,730	88,520	21.7
GM North America Total*	257,643	270,977	-4.9	2,746,010	2,803,216	-2.0
Chevrolet Total	255	263	-3.0	2,124	1,696	25.2
GMC Total	684	578	18.3	5,323	4,596	15.8
Other-Isuzu Total	1,772	2,049	-13.5	12,352	12,709	-2.8
GM Import Total	2,711	2,890	-6.2	19,799	19,001	4.2

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	8,290	8,399	-1.3	96,148	86,310	11.4
Cadillac Total	6,403	11,028	-41.9	74,143	92,269	-19.6
Chevrolet Total	166,200	174,172	-4.6	1,784,912	1,829,481	-2.4
GMC Total	48,023	57,554	-16.6	537,572	581,684	-7.6
HUMMER Total	8,079	3,814	111.8	56,727	29,345	93.3
Oldsmobile Total	18	131	-86.3	466	8,434	-94.5
Pontiac Total	7,059	3,540	99.4	42,494	54,217	-21.6
Saab Total	466	0	***.*	2,272	0	***.*
Saturn Total	8,395	6,792	23.6	107,730	88,520	21.7
GM North America Total*	252,933	265,430	-4.7	2,702,464	2,770,260	-2.4

GM Light Truck Deliveries by Marketing Division

Buick Total	8,290	8,399	-1.3	96,148	86,310	11.4
Cadillac Total	6,403	11,028	-41.9	74,143	92,269	-19.6
Chevrolet Total	166,200	174,172	-4.6	1,784,912	1,829,481	-2.4
GMC Total	48,023	57,554	-16.6	537,572	581,684	-7.6
HUMMER Total	8,079	3,814	111.8	56,727	29,345	93.3
Oldsmobile Total	18	131	-86.3	466	8,434	-94.5
Pontiac Total	7,059	3,540	99.4	42,494	54,217	-21.6
Saab Total	466	0	***.*	2,272	0	***.*
Saturn Total	8,395	6,792	23.6	107,730	88,520	21.7

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GM Total 252,933 265,430 -4.7 2,702,464 2,770,260 -2.4

* Includes US/Canada/Mexico

GM Production Schedule - 01/04/06

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Carl	Truck1	Total					Car	Truck	
2005 Q4 #	483	798	1,281	443	189	482	2,395	14	68	438
O/(U) prior forecast:@	0	1	1	0	(1)	35	35	0	0	40

Units 000s	GMNA			GME	GMLAAM	GMAP	Total Worldwide	GMNA 1		International
	Car	Truck	Total					Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	713	1,183	502	184	335	2,204	16	51	287
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	344
4th Qtr. #	483	798	1,281	443	189	482	2,395	14	68	438

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CY #	1,834	3,023	4,857	1,858	775	1,624	9,114	62	218	1,406
2006										
1st Qtr. #	505	745	1,250	497	201	411	2,359	18	65	194

See notes next page.

@ Numbers may vary due to rounding
 # Denotes estimate

- 1 GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- 2 GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- 3 GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- 4 GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004
- 5 International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

 (Registrant)

Date: January 4, 2006

By: /s/PETER R. BIBLE

 (Peter R. Bible,
 Chief Accounting Officer)