## Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K/A

TRUSTCO BANK CORP N Y
Form 8-K/A
July 20, 2004

# SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 8-K <br> CURRENT REPORT <br> Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934 

Date of Report (Date of earliest event reported): July 20, 2004 (July 20, 2004)

TrustCo Bank Corp NY
(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of incorporation)
$\begin{array}{cc}0-10592 & 14-1630287 \\ \text { (Commission File Number) } & \text { (IRS Employer Identification No.) }\end{array}$

5 Sarnowski Drive, Glenville, New York 12305
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (518) 377-3311

## Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K/A



## 2

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: July 20, 2004

> TrustCo Bank Corp NY (Registrant)
> By:/s/ Robert T. Cushing
> Robert T. Cushing
> Executive Vice President and
> Chief Financial Officer

# Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K/A 

Exhibits Index

The following exhibits are filed herewith:

| Reg S-K Exhibit No. | Description Page |
| :---: | :---: |
| 99 (a) | Highlights Press Release of July 20, 2004, for the period ending June 30, 2004, regarding year to date and second quarter results. |
| 99 (b) | Press Release of July 20, 2004, <br> for the period ending June 30, 2004 , <br> regarding year to date and second quarter results. |

4




FOR IMMEDIATE RELEASE:

Trustco Announces Record Second Quarter Results

Glenville, New York - July 20, 2004 TrustCo Bank Corp NY (TrustCo, Nasdaq: TRST) today announced that it achieved record results for the second quarter of 2004 and for the first six months of the year. Net income for the second quarter of 2004 was $\$ 14.4$ million, or $\$ 0.191$ diluted earnings per share, compared to $\$ 13.4$ million, or $\$ 0.178$ diluted earnings per share, for the second quarter of 2003 . The second quarter results reflect an increase of $7.2 \%$ in net income and $7.3 \%$ in diluted earnings per share over the comparable period in 2003.

Year to date results reflect significant increases in both net income and diluted earnings per share between 2003 and 2004 . For the six months ended June 30, 2004 net income was $\$ 28.5$ million and diluted earnings per share were $\$ 0.380$, compared to net income of $\$ 26.6$ million and diluted earnings per share

## Edgar Filing: TRUSTCO BANK CORP N Y - Form 8-K/A

of $\$ 0.354$ for the comparable six month period in 2003. The six-month results reflect an increase of $7.1 \%$ in net income and $7.3 \%$ in diluted earnings per share for 2004 compared to the same six-month period in 2003.

Commenting on the results for 2004, Robert J. McCormick, President and Chief Executive Officer noted, "The current quarter and the year to date 2004 results are very good, and set the stage for continued growth into the second half of this year."

TrustCo Bank Corp NY is a $\$ 2.8$ billion bank holding company and through its subsidiary, Trustco Bank, operates 69 offices in New York, Vermont, and Florida. In addition, the bank operates a full service Trust Department that has \$945 million of assets under management. The common shares of Trustco are traded on the Nasdaq National Market tier of the Nasdaq Stock Market under the symbol TRST.

Except for the historical information contained herein, the matters discussed in this news release and other information contained in Trustco's Securities and Exchange Commission filings may express "forward-looking statements." Those "forward-looking statements" may involve risk and uncertainties, including statements concerning future events or performance and assumptions and other statements that are other than statements of historical facts.

Trustco wishes to caution readers not to place undue reliance on any forward-looking statements, which speak only as of the date made. Readers are advised that various risk factors, including, but not limited to: (1) credit risk, (2) interest rate risk, (3) competition, (4) changes in the regulatory environment, and (5) changes in general business and economic trends, could cause the actual results or circumstances for future periods to differ materially from those anticipated or projected in the forward-looking statements.

TRUSTCO BANK CORP NY
GLENVILLE, NY

FINANCIAL HIGHLIGHTS
(dollars in thousands, except per share data)
$06 / 30 / 2004$
Summary of operations
Net interest income (TE) \$26,025
Provision for loan losses 150
Net securities transactions 3,588
Noninterest income 4,787
Noninterest expense 11,699
Net income 14,371

Per common share
Net income per share:

- Basic

Three Months End $03 / 31 / 2004$
$\$ 26,388$
150
4,186
4,535
12,508
14,133
$\$ 0.191$

```
        - Diluted
    Cash dividends
    Tangible Book value at period end
        0.191
        0.188
    0.150
        0.150
    Market price at period end 13.10
At period end
    Full time equivalent employees 494
    Full service banking offices 69
Performance ratios
    Return on average assets
    Return on average equity (1)
    Efficiency (2)
    Net interest spread (TE)
    Net interest margin (TE) 3.78
    Dividend payout ratio 77.54
    2.04
28.18
37.67
    3.57
Capital ratios at period end (3)
    Total equity to assets
    Tier 1 risk adjusted capital
    Total risk adjusted capital 17.89
7.41 %
16.61
    Total risk adjusted capital 17.89
    7.2
    16.44
17.72
Asset quality analysis at period end
    Nonperforming loans to total loans 0.25 % 0.27
    Nonperforming assets to total assets
    Allowance for loan losses to total loans
    0.10
    0.11
    4.14
16.8 X
    4.13
    Coverage ratio (4)
15.4
(1) Average equity excludes the effect of the market value adjustment for securities available for sale.
(2) Calculated as noninterest expense (excluding ORE income/expense, amortization of intangibles and any unique charges) divided by taxable equivalent net interest income plus noninterest income (excluding net securities transactions).
(3) Capital ratios exclude the effect of the market value adustment for securities available for sale.
(4) Calculated as allowance for loan losses divided by total nonperforming loans. \(\mathrm{TE}=\) Taxable equivalent.
```

FINANCIAL HIGHLIGHTS, Continued

| Six Months | Ended <br> $06 / 30 / 2003$ <br> Summary of operations | $06 / 30 / 2004$ |
| :--- | ---: | ---: |

```
Performance ratios
    Return on average assets
    Return on average equity (2)
    Efficiency (3)
    Net interest spread (TE)
    Net interest margin (TE)
    Dividend payout ratio
\begin{tabular}{rr}
\(2.04 \%\) & 1.98 \\
27.74 & 26.15 \\
38.28 & 38.05 \\
3.66 & 3.73 \\
3.87 & 3.98 \\
78.09 & 83.57
\end{tabular}
```

8

```
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
```

(dollars in thousands)
Loans, net
Securities available for sale
Federal funds sold and other short-term investments
$\$ 1,118,063$
$1,122,266$
484,433
$-\cdots------\cdots$
$2,724,762$
46,575
20,091
57,799

Total assets

## LIABILITIES

Deposits:
Demand \$209,271
Interest-bearing checking
332,269
Savings
827,145
Money market
160,944
Certificates of deposit (in denominations of $\$ 100,000$ or more)
174,882
Other time deposits
789,485

| Total deposits | $2,493,996$ |
| :--- | ---: |
| Short-term borrowings | 106,656 |
| Long-term debt | 141 |
| Other liabilities | 33,815 |

Total liabilities
$2,634,608$

214,619

Total liabilities and shareholders' equity

Number of common shares
outstanding, in thousands

9

```
CONSOLIDATED STATEMENTS OF INCOME
(dollars in thousands, except per share data)
```

|  | 06/30/2004 |
| :---: | :---: |
| Interest income |  |
| Loans | \$18,429 |
| Investments | 14,470 |
| Federal funds sold and other short term investments | 1,206 |
| Total interest income | 34,105 |
| Interest expense |  |
| Deposits | 9,236 |
| Borrowings | 203 |
| Total interest expense | 9,439 |
| Net interest income | 24,666 |
| Provision for loan losses | 150 |
| Net interest income after provision for loan losses | 24,516 |
| Net securities transactions | 3,588 |
| Noninterest income | 4,787 |
| Noninterest expense | 11,699 |
| Income before income taxes | 21,192 |
| Income tax expense | 6,821 |
| Net income | \$14,371 |
| Net income per share: |  |
| - Basic <br> - Diluted | $\begin{aligned} & \$ 0.193 \\ & \$ 0.191 \end{aligned}$ |

$$
14,470
$$

$$
1,206
$$

34,105
, 236
203

$$
9,439
$$

24,666
150

21,192
6,821
$\$ 14,371$
$\$ 0.191$

Avg equivalent shares outstanding, in thousands:

- Basic
74,354
- Diluted

```
CONSOLIDATED STATEMENTS OF INCOME
(dollars in thousands, except per share data)
```



[^0]- Diluted
$\$ 0.380$

Avg equivalent shares outstanding, in thousands:

| - Basic | 74,241 |
| :--- | ---: |
| - Diluted | 75,085 |

11

CONSOLIDATED AVERAGE STATEMENTS OF FINANCIAL CONDITION
(in thousands)

|  | Three Months Ended |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $06 / 30 / 2004$ | $03 / 31 / 2004$ | $06 / 30 / 2003$ |  |
| Total assets | $\$ 2,840,753$ | $2,781,764$ | $2,716,166$ |  |
| Shareholders' equity | 213,533 | 230,402 | 231,770 |  |
| Total loans | $1,162,207$ | $1,162,611$ | $1,307,353$ |  |
| Securities available for sale | $1,090,677$ | $1,065,578$ | 832,516 |  |
| Interest-earning assets | $2,749,118$ | $2,666,318$ | $2,615,344$ |  |
| Interest-bearing deposits | $2,271,261$ | $2,226,022$ | $2,135,035$ |  |
| Interest-bearing liabilities | $2,383,543$ | $2,325,874$ | $2,259,803$ |  |
| Demand deposits | 208,612 | 195,052 | 187,977 |  |

Six Months Ended

| $06 / 30 / 2004$ | $06 / 30 / 2003$ |
| ---: | ---: |
| $\$ 2,811,260$ | $2,703,475$ |
| 221,968 | 232,341 |
| $1,161,989$ | $1,345,918$ |
| $1,059,597$ | 741,275 |
| $2,707,721$ | $2,595,029$ |
| $2,248,642$ | $2,117,574$ |
| $2,354,709$ | $2,254,243$ |
| 201,832 | 180,728 |

12


[^0]:    Net income per share:

    - Basic

