

AMGEN INC  
Form 10-Q  
October 29, 2014

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
 OF 1934

For the quarterly period ended September 30, 2014  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

Commission file number 000-12477  
Amgen Inc.  
(Exact name of registrant as specified in its charter)

Delaware 95-3540776  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

One Amgen Center Drive, 91320-1799  
Thousand Oaks, California  
(Address of principal executive offices) (Zip Code)  
(805) 447-1000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
 (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes  No   
As of October 21, 2014, the registrant had 760,670,000 shares of common stock, \$0.0001 par value, outstanding.

AMGEN INC.  
INDEX

	Page No.
<u>PART I - FINANCIAL INFORMATION</u>	<u>1</u>
Item 1. <u>FINANCIAL STATEMENTS</u>	<u>1</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF INCOME</u>	<u>1</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME</u>	<u>2</u>
<u>CONDENSED CONSOLIDATED BALANCE SHEETS</u>	<u>3</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS</u>	<u>4</u>
<u>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS</u>	<u>5</u>
Item 2. <u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	<u>25</u>
Item 3. <u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	<u>35</u>
Item 4. <u>CONTROLS AND PROCEDURES</u>	<u>35</u>
<u>PART II - OTHER INFORMATION</u>	<u>36</u>
Item 1. <u>LEGAL PROCEEDINGS</u>	<u>36</u>
Item 1A. <u>RISK FACTORS</u>	<u>36</u>
Item 6. <u>EXHIBITS</u>	<u>36</u>
<u>SIGNATURES</u>	<u>37</u>
<u>INDEX TO EXHIBITS</u>	<u>38</u>

## PART I — FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

AMGEN INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In millions, except per share data)

(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Revenues:				
Product sales	\$4,848	\$4,647	\$14,153	\$13,393
Other revenues	183	101	579	272
Total revenues	5,031	4,748	14,732	13,665
Operating expenses:				
Cost of sales	1,068	788	3,239	2,317
Research and development	1,018	989	3,063	2,834
Selling, general and administrative	1,213	1,249	3,372	3,663
Other	266	34	326	171
Total operating expenses	3,565	3,060	10,000	8,985
Operating income	1,466	1,688	4,732	4,680
Interest expense, net	269	257	810	761
Interest and other income, net	140	72	377	332
Income before income taxes	1,337	1,503	4,299	4,251
Provision for income taxes	93	135	435	191
Net income	\$1,244	\$1,368	\$3,864	\$4,060
Earnings per share:				
Basic	\$1.63	\$1.81	\$5.10	\$5.40
Diluted	\$1.61	\$1.79	\$5.02	\$5.31
Shares used in calculation of earnings per share:				
Basic	761	754	758	752
Diluted	771	766	769	764
Dividends paid per share	\$0.61	\$0.47	\$1.83	\$1.41

See accompanying notes.

## AMGEN INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In millions)

(Unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Net income	\$ 1,244	\$ 1,368	\$ 3,864	\$ 4,060
Other comprehensive income (loss), net of reclassification adjustments and taxes:				
Foreign currency translation (losses) gains	(124	) 12	(125	) (36
Effective portion of cash flow hedges	228	(84	) 205	13
Net unrealized (losses) gains on available-for-sale securities	(94	) 48	(33	) (219
Other	9	(2	) 10	(1
Other comprehensive income (loss), net of tax	19	(26	) 57	(243
Comprehensive income	\$ 1,263	\$ 1,342	\$ 3,921	\$ 3,817

See accompanying notes.

AMGEN INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (In millions, except per share data)  
 (Unaudited)

	September 30, 2014	December 31, 2013
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$3,677	\$3,805
Marketable securities	24,398	15,596
Trade receivables, net	2,355	2,697
Inventories	2,885	3,019
Other current assets	2,733	2,250
Total current assets	36,048	27,367
Property, plant and equipment, net	5,267	5,349
Intangible assets, net	13,100	13,262
Goodwill	14,815	14,968
Restricted investments	—	3,412
Other assets	1,545	1,767
Total assets	\$70,775	\$66,125
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$955	\$787
Accrued liabilities	5,096	4,655
Current portion of long-term debt	2,500	2,505
Total current liabilities	8,551	7,947
Long-term debt	30,480	29,623
Other noncurrent liabilities	6,419	6,459
Contingencies and commitments		
Stockholders' equity:		
Common stock and additional paid-in capital; \$0.0001 par value; 2,750.0 shares authorized; outstanding - 760.6 shares in 2014 and 754.6 shares in 2013	30,127	29,891
Accumulated deficit	(4,698	) (7,634
Accumulated other comprehensive loss	(104	) (161
Total stockholders' equity	25,325	22,096
Total liabilities and stockholders' equity	\$70,775	\$66,125

See accompanying notes.

AMGEN INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (In millions)  
 (Unaudited)

	Nine months ended September 30,	
	2014	2013
Cash flows from operating activities:		
Net income	\$3,864	\$4,060
Depreciation and amortization	1,567	842
Stock-based compensation expense	302	304
Deferred income taxes	296	46
Other items, net	(260	) 73
Changes in operating assets and liabilities, net of acquisitions:		
Trade receivables, net	345	(132
Inventories	99	(71
Other assets	(120	) (174
Accounts payable	104	6
Accrued income taxes	(324	) (483
Other liabilities	237	(15
Net cash provided by operating activities	6,110	4,456
Cash flows from investing activities:		
Purchases of property, plant and equipment	(515	) (492
Cash paid for acquisitions, net of cash acquired	(115	) —
Purchase of intangible assets	(150	) —
Purchases of marketable securities	(20,831	) (17,878
Proceeds from sales of marketable securities	11,060	15,743
Proceeds from maturities of marketable securities	3,962	4,846
Change in restricted investments	533	(526
Other	(70	) (44
Net cash (used in) provided by investing activities	(6,126	) 1,649
Cash flows from financing activities:		
Net proceeds from issuance of debt	4,476	3,074
Repayment of debt	(3,480	) (2,500
Repurchases of common stock	—	(832
Dividends paid	(1,387	) (1,061
Net proceeds from issuance of common stock in connection with the Company's equity award programs	153	268
Other	126	(30
Net cash used in financing activities	(112	) (1,081
(Decrease) increase in cash and cash equivalents	(128	) 5,024
Cash and cash equivalents at beginning of period	3,805	3,257
Cash and cash equivalents at end of period	\$3,677	\$8,281
See accompanying notes.		

AMGEN INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2014

(Unaudited)

1. Summary of significant accounting policies

Business

Amgen Inc. (including its subsidiaries, referred to as “Amgen,” “the Company,” “we,” “our” or “us”) is a global biotechnology pioneer that discovers, develops, manufactures and delivers innovative human therapeutics. We operate in one business segment: human therapeutics.

Basis of presentation

The financial information for the three and nine months ended September 30, 2014 and 2013, is unaudited but includes all adjustments (consisting of only normal recurring adjustments, unless otherwise indicated), which Amgen considers necessary for a fair presentation of its condensed consolidated results of operations for those periods. Interim results are not necessarily indicative of results for the full fiscal year.

The condensed consolidated financial statements should be read in conjunction with our consolidated financial statements and the notes thereto contained in our Annual Report on Form 10-K for the year ended December 31, 2013 and in our Quarterly Reports on Form 10-Q for the periods ended March 31, 2014, and June 30, 2014.

Principles of consolidation

The condensed consolidated financial statements include the accounts of Amgen as well as its majority-owned subsidiaries. We do not have any significant interests in any variable interest entities. All material intercompany transactions and balances have been eliminated in consolidation.

Use of estimates

The preparation of condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. Actual results may differ from those estimates.

Property, plant and equipment, net

Property, plant and equipment is recorded at historical cost, net of accumulated depreciation and amortization of \$7.4 billion and \$6.9 billion as of September 30, 2014, and December 31, 2013, respectively.

Restricted investments

As of December 31, 2013, we had restricted investments on our Condensed Consolidated Balance Sheet that were owned by ATL Holdings Limited (ATL Holdings), a wholly-owned subsidiary. ATL Holdings was an entity distinct from the Company and its other subsidiaries, with separate assets and liabilities. Because certain third parties owned Class A preferred shares of ATL Holdings, this entity was required to hold restricted investments, which were composed of interest-bearing securities, cash and related interest receivable as of December 31, 2013. On May 22, 2014, the Company repurchased all of the outstanding Class A preferred shares, and therefore, there were no remaining restricted investments on our Condensed Consolidated Balance Sheet as of September 30, 2014. See Note 9, Financing arrangements.

Branded prescription drug fee

During the three months ended September 30, 2014, the Internal Revenue Service (IRS) issued final regulations for the branded prescription drug (BPD) fee, an annual non-tax deductible fee imposed on certain companies engaged in the business of manufacturing or importing branded prescription drugs enacted under the Patient Protection and Affordable Care Act. The final regulations accelerated the expense recognition criteria for the fee obligation by one year, from the year in which the fee is paid to the year in which the sales used to calculate the fee occur. As a result, our Consolidated Statement of Income for the year ended December 31, 2014, will include both the estimated BPD fee imposed and paid in 2014 and an estimated BPD fee to be imposed and paid in 2015. Pursuant to the issuance of these final regulations, we recognized an additional \$145 million in Selling, general and administrative (SG&A) expense during the three months ended September 30, 2014, for: (i) the accrual of the estimated fee to be imposed and paid in 2015 related to sales which will be used to calculate the fee that occurred during the nine months ended





September 30, 2014, and (ii) the derecognition of the remaining deferred charge related to the fee imposed and paid in 2014 recorded under the method of accounting previously used for recognition of the BPD fee under the IRS temporary regulations.

#### Recent accounting pronouncements

In May 2014, a new accounting standard was issued that amends the guidance for the recognition of revenue from contracts with customers to transfer goods and services. This new standard will be effective for interim and annual periods beginning January 1, 2017, is required to be adopted retrospectively and early adoption is not permitted. We are currently evaluating the impact that this new standard will have on our financial statements.

#### 2. Restructuring

On July 29, 2014, we announced a restructuring plan to invest in continuing innovation and the launch of our new pipeline molecules, while improving our cost structure. As part of the plan, we stated that we would reduce our staff by 2,400 to 2,900 by the end of 2015, close our facilities in Washington state and Colorado and reduce the number of buildings occupied at our headquarters in Thousand Oaks, California. After evaluating additional efficiency initiatives, particularly in the area of shared services, outsourcing and other external expense categories, we are expanding the total planned reduction of our staff to 3,500 to 4,000 by the end of 2015.

We currently estimate that \$935 million to \$1,035 million of restructuring charges will be incurred in connection with the implementation of our restructuring plan. Included in these amounts are: (i) separation costs of \$535 million to \$585 million with respect to the staff reductions, and (ii) asset related charges of \$400 million to \$450 million consisting primarily of asset impairments, accelerated depreciation and other related costs resulting from the consolidation of our worldwide facilities. Approximately 55% of the total charges will result in cash outlays, associated primarily with staff separation costs.

During the three months ended September 30, 2014, we initiated the above-noted actions and incurred \$376 million of restructuring costs. We expect that substantially all remaining restructuring actions and related estimated costs to be incurred will occur during the fourth quarter of 2014 and in 2015.

The following table summarizes the charges recorded during the three months ended September 30, 2014, related to the restructuring plan by type of activity (in millions):

	Separation Costs	Asset Impairments	Accelerated Depreciation	Other	Total
Cost of sales	\$—	\$ 17	\$ 11	\$—	\$28
Research and development	—	—	15	—	15
Selling, general and administrative	—	—	3	—	3
Other	323	—	—	7	330
Total	\$323	\$ 17	\$ 29	\$7	\$376

Asset impairment and accelerated depreciation charges were recognized in connection with our decision to exit Boulder and Longmont, Colorado and Bothell and Seattle, Washington as well as the consolidation of facilities in Thousand Oaks, California. The decision to accelerate the closure of these manufacturing and research and development (R&D) facilities was based principally on optimizing the utilization of our sites in the United States, which includes an expansion of our presence in the key U.S. biotechnology hubs of South San Francisco, California and Cambridge, Massachusetts.

The following table summarizes the expense and payments regarding liabilities related to the restructuring plan (in millions):

	Separation Costs	Other	Total
Restructuring liabilities as of June 30, 2014	\$—	\$—	\$—
Expense	309	3	312
Payments	—	(1	) (1
Restructuring liabilities as of September 30, 2014	\$309	\$2	\$311



### 3. Business combinations

#### Onyx Pharmaceuticals

On October 1, 2013, we acquired all of the outstanding stock of Onyx Pharmaceuticals, Inc. (Onyx), a global biopharmaceutical company engaged in the development and commercialization of innovative therapies for improving the lives of people afflicted with cancer. Onyx has a multiple myeloma franchise, with Kyprolis® (carfilzomib) for Injection already approved in the United States, and with oprozomib being evaluated in clinical trials for patients with hematologic malignancies. In addition, Onyx has three partnered oncology assets: Nexavar® (sorafenib) tablets (an Onyx and Bayer compound), Stivarga® (regorafenib) tablets (a Bayer compound), and palbociclib (a Pfizer, Inc. compound). This transaction, which was accounted for as a business combination, provides us with an opportunity to expand our oncology franchise. Onyx's operations have been included in our condensed consolidated financial statements commencing on the acquisition date.

The aggregate consideration to acquire Onyx was paid in cash and consisted of (in millions):

Total consideration transferred	\$9,517
Compensation expense	197
Total cash paid	\$9,714

The \$9,517 million cash payment consisted of a \$9,186 million cash payment to the outstanding common stockholders and a \$331 million cash payment to the Onyx equity award holders for services rendered prior to October 1, 2013 under the Onyx equity award plans. The remaining \$197 million of cash, which related to the accelerated vesting of the remaining Onyx equity awards, was recognized as compensation expense during the three months ended December 31, 2013. This amount was included primarily in SG&A expense in the Consolidated Statement of Income. The consideration to acquire Onyx was allocated to the acquisition date fair values of assets acquired and liabilities assumed as follows (in millions):

Cash and cash equivalents	\$319	
Marketable securities	337	
Inventories	170	
Indefinite-lived intangible assets - In-process research and development (IPR&D)	1,180	
Finite-lived intangible assets - Developed product technology rights	6,190	
Finite-lived intangible assets - Licensing rights	2,792	
Goodwill	2,402	
Convertible debt	(742	)
Assumed contingent consideration	(261	)
Deferred income taxes, net	(3,011	)
Other assets (liabilities), net	141	
Total consideration	\$9,517	

Onyx's preliminary goodwill at December 31, 2013 has been revised. Goodwill was reduced by \$124 million due primarily to revisions which increased the acquisition date fair values of developed product technology rights by \$280 million and deferred income taxes by \$93 million, and decreased inventory by \$80 million. The adjustments did not have a material effect on our current or prior period financial statements.

The developed product technology rights acquired relate to Kyprolis® which is approved in the United States. This product technology is being amortized on a straight-line basis over the estimated useful life of 12 years.

Licensing rights acquired represent the aggregate estimated fair values of receiving future milestone, royalty and/or profit sharing payments associated with various contract agreements that were entered into by Onyx prior to the acquisition. The weighted-average useful life of these finite-lived intangible assets is ten years, and they are being amortized on a straight-line basis.

#### Filgrastim and pegfilgrastim rights acquisition

In October 2013, we entered into an agreement to acquire the licenses to filgrastim and pegfilgrastim effective January 1, 2014 (acquisition date), that were held by F. Hoffmann-La Roche Ltd. (Roche) in approximately 100 markets in Eastern Europe,



Latin America, Asia, the Middle East and Africa (Product Rights), and to settle our preexisting relationship related to the Product Rights for total consideration of \$497 million. The acquisition of the Product Rights was accounted for as a business combination as the acquired rights and processes are capable of producing an immediate return to us, and the settlement of the preexisting relationship was accounted for separately from the business combination.

This transaction provides us with an opportunity to expand our geographic presence and reach more patients in more countries that could benefit from our therapies. The operations of the acquired set of activities have been included in our financial statements commencing on the acquisition date. Pro forma results of operations for this acquisition have not been presented because this acquisition is not material to our consolidated results of operations.

The aggregate consideration transferred consisted of (in millions):

Total consideration transferred or to be transferred	\$497	
Settlement of preexisting relationship at fair value	(99	)
Total consideration transferred to acquire the Product Rights	\$398	

The settlement of the preexisting relationship relates to a supply contract between Amgen and Roche that was terminated as a result of the acquisition of the Product Rights. The fair value of the contract of \$99 million was recognized in Cost of sales in the Condensed Consolidated Statement of Income for the nine months ended September 30, 2014.

The consideration to acquire the Product Rights was allocated to the acquisition date fair values of assets acquired as follows (in millions):

Finite-lived intangible assets - Marketing-related rights	\$363
Finite-lived intangible assets - Developed product technology rights	11
Goodwill	3
Other assets	21
Total consideration	\$398

The marketing-related and developed product technology rights acquired relate to the Product Rights and are being amortized on a straight-line basis over their estimated useful lives of five years and three and one-half years, respectively.

#### 4. Income taxes

The effective tax rates for the three and nine months ended September 30, 2014 were 7.0% and 10.1%, respectively, compared with 9.0% and 4.5% for the corresponding periods of the prior year. The effective rates are different from the federal statutory rates primarily as a result of indefinitely invested earnings of our foreign operations. We do not provide for U.S. income taxes on undistributed earnings of our foreign operations that are intended to be invested indefinitely outside of the United States. In addition, the effective tax rates for both periods were reduced by foreign tax credits associated with the Puerto Rico excise tax described below.

The decrease in our effective tax rate for the three months ended September 30, 2014, is due primarily to the favorable tax impact of changes in the jurisdictional mix of income and expenses, including higher domestic acquisition-related expenses and restructuring costs. The decrease was offset partially by the exclusion of the benefit of the R&D tax credit, which expired as of December 31, 2013, and was not reinstated as of September 30, 2014.

The increase in our effective tax rate for the nine months ended September 30, 2014, is due primarily to two significant events that occurred during the three months ended March 31, 2013. First, we settled our examination with the IRS for the years ended December 31, 2007, 2008 and 2009 in which we agreed to certain adjustments proposed by the IRS and remeasured our unrecognized tax benefits (UTBs) accordingly. Second, the American Taxpayer Relief Act of 2012, enacted during the first quarter of 2013, reinstated the federal R&D tax credit for 2012 and 2013.

Therefore, our effective tax rate for the nine months ended September 30, 2013, included a benefit for the full-year 2012 R&D tax credit, recorded as a discrete item in the first quarter of 2013. The increase was offset partially by the favorable tax impact of changes in the jurisdictional mix of income and expenses due primarily to higher domestic acquisition-related expenses and restructuring costs in the nine months ended September 30, 2014.

Puerto Rico imposes an excise tax on the gross intercompany purchase price of goods and services from our manufacturing subsidiary in Puerto Rico. The rate was 2.75% in the first half of 2013 and 4.0% effective July 1, 2013 through December 31, 2017. We account for the excise tax as a manufacturing cost that is capitalized in inventory and expensed in cost of sales when



the related products are sold. For U.S. income tax purposes, the excise tax results in foreign tax credits that are generally recognized in our provision for income taxes when the excise tax is incurred. Excluding the impact of the Puerto Rico excise tax, our effective tax rates for the three and nine months ended September 30, 2014, would have been 12.5% and 15.0%, respectively, compared with 13.8% and 9.8% for the corresponding periods of the prior year. One or more of our legal entities file income tax returns in the U.S. federal jurisdiction, various U.S. state jurisdictions and certain foreign jurisdictions. Our income tax returns are routinely audited by the tax authorities in those jurisdictions. Significant disputes may arise with these tax authorities involving issues of the timing and amount of income and deductions, the use of tax credits and allocations of income among various tax jurisdictions because of differing interpretations of tax laws and regulations. We are no longer subject to U.S. federal income tax examinations for years ending on or before December 31, 2009, or to California state income tax examinations for years ending on or before December 31, 2005.

During the three and nine months ended September 30, 2014, the gross amount of our UTBs increased by approximately \$90 million and \$255 million, respectively, as a result of tax positions taken during the current year. Substantially all of the UTBs as of September 30, 2014, if recognized, would affect our effective tax rate. As of September 30, 2014, we believe it is reasonably possible that our gross liabilities for UTBs may decrease by approximately \$70 million within the succeeding 12 months due to the resolution of state audits.

#### 5. Earnings per share

The computation of basic earnings per share (EPS) is based on the weighted-average number of our common shares outstanding. The computation of diluted EPS is based on the weighted-average number of our common shares outstanding and dilutive potential common shares, which include principally shares that may be issued under our stock option awards and restricted stock and performance unit awards, determined using the treasury stock method (collectively "dilutive securities").

The computation for basic and diluted EPS was as follows (in millions, except per share data):

	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Income (Numerator):				
Net income for basic and diluted EPS	\$1,244	\$1,368	\$3,864	\$4,060
Shares (Denominator):				
Weighted-average shares for basic EPS	761	754	758	752
Effect of dilutive securities	10	12	11	12
Weighted-average shares for diluted EPS	771	766	769	764
Basic EPS	\$1.63	\$1.81	\$5.10	\$5.40
Diluted EPS	\$1.61	\$1.79	\$5.02	\$5.31

For the three and nine months ended September 30, 2014 and 2013, the number of anti-dilutive employee stock-based awards excluded from the computation of diluted EPS was not significant.

## 6. Available-for-sale investments

The amortized cost, gross unrealized gains, gross unrealized losses and estimated fair values of available-for-sale investments by type of security were as follows (in millions):

Type of security as of September 30, 2014	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
U.S. Treasury securities	\$3,577	\$4	\$(9)	) \$3,572
Other government-related debt securities:				
U.S.	996	1	(5)	) 992
Foreign and other	1,553	18	(15)	) 1,556
Corporate debt securities:				
Financial	5,918	18	(26)	) 5,910
Industrial	6,043	22	(56)	) 6,009
Other	631	3	(4)	) 630
Residential mortgage-backed securities	1,838	3	(14)	) 1,827
Other mortgage- and asset-backed securities	2,101	—	(62)	) 2,039
Money market mutual funds	2,386	—	—	) 2,386
Other short-term interest-bearing securities	2,661	—	—	) 2,661
Total interest-bearing securities	27,704	69	(191)	) 27,582
Equity securities	88	8	(8)	) 88
Total available-for-sale investments	\$27,792	\$77	\$(199)	) \$27,670
Type of security as of December 31, 2013	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
U.S. Treasury securities	\$4,737	\$2	\$(9)	) \$4,730
Other government-related debt securities:				
U.S.	1,087	—	(8)	) 1,079
Foreign and other	1,574	13	(41)	) 1,546
Corporate debt securities:				
Financial	3,667	28	(19)	) 3,676
Industrial	3,745	36	(21)	) 3,760
Other	388	4	(2)	) 390
Residential mortgage-backed securities	1,478	3	(21)	) 1,460
Other mortgage- and asset-backed securities	1,555	1	(45)	) 1,511
Money market mutual funds	3,366	—	—	) 3,366
Other short-term interest-bearing securities	750	—	—	) 750
Total interest-bearing securities	22,347	87	(166)	) 22,268
Equity securities	85	10	—	) 95
Total available-for-sale investments	\$22,432	\$97	\$(166)	) \$22,363



The fair values of available-for-sale investments by classification in the Condensed Consolidated Balance Sheets were as follows (in millions):

Classification in the Condensed Consolidated Balance Sheets	September 30, 2014	December 31, 2013
Cash and cash equivalents	\$3,184	\$3,266
Marketable securities	24,398	15,596
Other assets — noncurrent	88	95
Restricted investments	—	3,406
Total available-for-sale investments	\$27,670	\$22,363

Cash and cash equivalents in the table above excludes cash of \$493 million and \$539 million as of September 30, 2014, and December 31, 2013, respectively. Restricted investments in the table above excludes \$6 million of interest receivable as of December 31, 2013.

The fair values of available-for-sale interest-bearing security investments by contractual maturity, except for mortgage- and asset- backed securities that do not have a single maturity date, were as follows (in millions):

Contractual maturity	September 30, 2014	December 31, 2013
Maturing in one year or less	\$5,101	\$6,799
Maturing after one year through three years	2,569	4,785
Maturing after three years through five years	9,296	6,057
Maturing after five years through ten years	6,299	1,656
Maturing after ten years	451	—
Mortgage- and asset-backed securities	3,866	2,971
Total interest-bearing securities	\$27,582	\$22,268

For the three months ended September 30, 2014 and 2013, realized gains totaled \$17 million and \$24 million, respectively, and realized losses totaled \$28 million and \$26 million, respectively. For the nine months ended September 30, 2014 and 2013, realized gains totaled \$102 million and \$142 million, respectively, and realized losses totaled \$71 million and \$70 million, respectively. The cost of securities sold is based on the specific identification method.

The unrealized losses on available-for-sale investments and their related fair values were as follows (in millions):

Type of security as of September 30, 2014	Less than 12 months		12 months or greater	
	Fair value	Unrealized losses	Fair value	Unrealized losses
U.S. Treasury securities	\$2,131	\$(7 )	\$310	\$(2 )
Other government-related debt securities:				
U.S.	380	(1 )	296	(4 )
Foreign and other	429	(6 )	232	(9 )
Corporate debt securities:				
Financial	3,555	(24 )	184	(2 )
Industrial	3,846	(53 )	240	(3 )
Other	358	(4 )	7	—
Residential mortgage-backed securities	739	(4 )	447	(10 )
Other mortgage- and asset-backed securities	883	(11 )	841	(51 )
Equity securities	24	(8 )	—	—
Total	\$12,345	\$(118 )	\$2,557	\$(81 )

Edgar Filing: AMGEN INC - Form 10-Q

Type of security as of December 31, 2013	Less than 12 months		12 months or greater	
	Fair value	Unrealized losses	Fair value	Unrealized losses
U.S. Treasury securities	\$2,362	\$(9 )	\$—	\$—
Other government-related debt securities:				
U.S.	789	(8 )	—	—
Foreign and other	986	(38 )	39	(3 )
Corporate debt securities:				
Financial	1,781	(19 )	—	—
Industrial	1,543	(21 )	1	—
Other	182	(2 )	—	—
Residential mortgage-backed securities	794	(14 )	257	(7 )
Other mortgage- and asset-backed securities	982	(29 )	313	(16 )
Total	\$9,419	\$(140 )	\$610	\$(26 )

The primary objective of our investment portfolio is to enhance overall returns in an efficient manner while maintaining safety of principal, prudent levels of liquidity and acceptable levels of risk. Our investment policy limits interest-bearing security investments to certain types of debt and money market instruments issued by institutions with primarily investment grade credit ratings and places restrictions on maturities and concentration by asset class and issuer.

We review our available-for-sale investments for other-than-temporary declines in fair value below our cost basis each quarter and whenever events or changes in circumstances indicate that the cost basis of an asset may not be recoverable. This evaluation is based on a number of factors, including the length of time and the extent to which the fair value has been below our cost basis and adverse conditions related specifically to the security, including any changes to the credit rating of the security. As of September 30, 2014, and December 31, 2013, we believe the cost bases for our available-for-sale investments were recoverable in all material respects.

#### 7. Inventories

Inventories consisted of the following (in millions):

	September 30, 2014	December 31, 2013
Raw materials	\$207	\$217
Work in process	1,690	2,064
Finished goods	988	738
Total inventories	\$2,885	\$3,019

#### 8. Goodwill and other intangible assets

##### Goodwill

The changes in the carrying amounts of goodwill were as follows (in millions):

	Nine months ended September 30,	
	2014	2013
Beginning balance	\$14,968	\$12,662
Goodwill related to acquisitions of businesses <sup>(1)</sup>	(114 )	(48 )
Currency translation adjustments	(39 )	(42 )
Ending balance	\$14,815	\$12,572

(1) Composed primarily of adjustments to goodwill resulting from changes to the acquisition date fair values of net assets acquired in business combinations recorded during their respective measurement periods.

## Identifiable intangible assets

Identifiable intangible assets consisted of the following (in millions):

	September 30, 2014			December 31, 2013		
	Gross carrying amount	Accumulated amortization	Intangible assets, net	Gross carrying amount	Accumulated amortization	Intangible assets, net
Finite-lived intangible assets:						
Developed product technology rights	\$ 10,421	\$(3,953)	\$ 6,468	\$ 10,130	\$(3,347)	\$ 6,783
Licensing rights	3,237	(618)	2,619	3,241	(366)	2,875
R&D technology rights	1,183	(552)	631	1,207	(496)	711
Marketing-related rights	1,241	(475)	766	619	(366)	253
Total finite-lived intangible assets	16,082	(5,598)	10,484	15,197	(4,575)	10,622
Indefinite-lived intangible assets:						
IPR&D	2,616	—	2,616	2,640	—	2,640
Total identifiable intangible assets	\$ 18,698	\$(5,598)	\$ 13,100	\$ 17,837	\$(4,575)	\$ 13,262

Developed product technology rights consist of rights related to marketed products acquired in business combinations. Licensing rights are composed primarily of intangible assets acquired as part of the acquisition of Onyx (see Note 3, Business combinations), capitalized payments to third parties for milestones related to regulatory approvals to commercialize products and up-front payments associated with royalty obligations for marketed products. R&D technology rights consist of technology used in R&D with alternative future uses. Marketing-related intangible assets are composed primarily of rights related to the sale and distribution of marketed products, including assets purchased from the Glaxo Group Limited (Glaxo) discussed below and licenses to filgrastim and pegfilgrastim acquired from Roche (see Note 3, Business combinations).

On April 1, 2014, we entered into a Termination and Transition Agreement (the Transition Agreement) with Glaxo which terminated, in part, and amended, in part, our agreement with Glaxo (the Collaboration Agreement) for the commercialization of denosumab for osteoporosis indications in certain geographic territories, including the European Union (EU), Switzerland, Australia, Norway, Russia and Mexico. The Transition Agreement terminated the Collaboration Agreement for all countries and regions, except for Australia. All commercial activities assigned to Glaxo under the Collaboration Agreement other than those in Australia will be transitioned back to us no later than December 31, 2014. In exchange for the early termination (except Australia) of the Collaboration Agreement, we will make payments to Glaxo totaling \$275 million, which represents the reacquisition of a previously shared economic interest in geographic territories where we were already marketing denosumab and accordingly, the transaction was accounted for as an acquisition of identifiable intangible assets.

The Transition Agreement does not change the terms of the related Expansion Agreement under which Glaxo will commercialize denosumab for all indications in certain other geographic territories.

IPR&D consists of R&D projects acquired in a business combination which are not complete due to remaining technological risks and/or lack of receipt of the required regulatory approvals. These projects include Kyprolis<sup>®</sup>, a treatment for multiple myeloma being developed for use outside the United States (excluding Japan) acquired in the Onyx transaction (see Note 3, Business combinations); AMG 416 (formerly known as velcalcetide), a treatment for secondary hyperparathyroidism in patients with chronic kidney disease who are on dialysis; blinatumomab, a treatment for acute lymphoblastic leukemia (ALL), and talimogene laherparepvec, a treatment for melanoma.

For all IPR&D projects, there are major risks and uncertainties associated with the timely and successful completion of development and commercialization of these product candidates, including our ability to confirm their safety and efficacy based on data from clinical trials, our ability to obtain necessary regulatory approvals and our ability to successfully complete these tasks within budgeted costs. We are not able to market a human therapeutic without obtaining regulatory approvals, and such approvals require completing clinical trials that demonstrate a product candidate is safe and effective. In addition, the availability and extent of coverage and reimbursement from third-party

payers, including government healthcare programs and private insurance plans, impact the revenues a product can generate. Consequently, the eventual realized value, if any, of these acquired IPR&D projects may vary from their estimated fair values.

During the three months ended September 30, 2014 and 2013, we recognized amortization charges associated with our finite-lived intangible assets of \$339 million and \$117 million, respectively. During the nine months ended September 30, 2014 and 2013, we recognized amortization charges associated with our finite-lived intangible assets of \$1,037 million and \$353 million, respectively. The total estimated amortization charges for our finite-lived intangible assets for the three months ending December 31,

2014, and the years ending December 31, 2015, 2016, 2017, 2018 and 2019, are \$334 million, \$1.3 billion, \$1.3 billion, \$1.2 billion, \$996 million and \$922 million, respectively.

#### 9. Financing arrangements

The carrying values and the fixed contractual coupon rates, as applicable, of our long-term borrowings were as follows (in millions):

	September 30, 2014	December 31, 2013
1.875% notes due 2014 (1.875% 2014 Notes)	\$1,000	\$1,000
4.85% notes due 2014 (4.85% 2014 Notes)	1,000	1,000
2.30% notes due 2016 (2.30% 2016 Notes)	749	749
2.50% notes due 2016 (2.50% 2016 Notes)	1,000	999
Floating Rate Notes due 2017	600	—
1.25% notes due 2017 (1.25% 2017 Notes)	849	—
2.125% notes due 2017 (2.125% 2017 Notes)	1,249	1,248
5.85% notes due 2017 (5.85% 2017 Notes)	1,100	1,099
6.15% notes due 2018 (6.15% 2018 Notes)	500	500
Master Repurchase Agreement obligation due 2018	—	3,100
Term Loan due 2018	4,500	4,875
4.375% euro-denominated notes due 2018 (4.375% 2018 euro Notes)	699	751
Floating Rate Notes due 2019	250	—
2.20% notes due 2019 (2.20% 2019 Notes)	1,397	—
5.70% notes due 2019 (5.70% 2019 Notes)	999	999
2.125% euro-denominated notes due 2019 (2.125% 2019 euro Notes)	850	925
4.50% notes due 2020 (4.50% 2020 Notes)	300	300
3.45% notes due 2020 (3.45% 2020 Notes)	898	898
4.10% notes due 2021 (4.10% 2021 Notes)	998	998
3.875% notes due 2021 (3.875% 2021 Notes)	1,747	1,746
3.625% notes due 2022 (3.625% 2022 Notes)	747	747
3.625% notes due 2024 (3.625% 2024 Notes)	1,398	—
5.50% pound-sterling-denominated notes due 2026 (5.50% 2026 pound sterling Notes)	765	781
4.00% pound-sterling-denominated notes due 2029 (4.00% 2029 pound sterling Notes)	1,120	1,144
6.375% notes due 2037 (6.375% 2037 Notes)	899	899
6.90% notes due 2038 (6.90% 2038 Notes)	499	499
6.40% notes due 2039 (6.40% 2039 Notes)	996	996
5.75% notes due 2040 (5.75% 2040 Notes)	697	697
4.95% notes due 2041 (4.95% 2041 Notes)	596	596
5.15% notes due 2041 (5.15% 2041 Notes)	2,233	2,233
5.65% notes due 2042 (5.65% 2042 Notes)	1,245	1,244
5.375% notes due 2043 (5.375% 2043 Notes)	1,000	1,000
Other notes	100	105
Total debt	32,980	32,128
Less current portion	(2,500	) (2,505
Total noncurrent debt	\$30,480	\$29,623

## Debt repayments

During the nine months ended September 30, 2014, we repurchased all of the Class A preferred shares of ATL Holdings that were subject to a Master Repurchase Agreement for \$3.1 billion. We also repaid \$375 million of principal on our Term Loan Credit Facility and \$5 million of Other notes.

## Debt issuances

In May 2014, we issued \$4.5 billion aggregate principal amount of notes, comprised of the Floating Rate Notes due 2017, the 1.25% 2017 Notes, the Floating Rate Notes due 2019, the 2.20% 2019 Notes and the 3.625% 2024 Notes. The Floating Rate Notes due in 2017 and 2019 bear interest equal to three-month London Interbank Offered Rates (LIBOR) plus 0.38% and three-month LIBOR plus 0.60%, respectively, and are not subject to redemption at our option. The fixed rate notes that were issued may be redeemed at any time at our option, in whole or in part, at the principal amount of the notes being redeemed plus accrued and unpaid interest and, except as discussed below, a "make-whole" amount, as defined. The 2.20% 2019 Notes and 3.625% 2024 Notes may be redeemed without payment of a "make-whole" amount if they are redeemed on or after one month or three months, respectively, prior to their maturity dates. In the event of a change-in-control triggering event, as defined, we may be required to purchase all or a portion of the notes at a price equal to 101% of the principal amount of the notes plus accrued and unpaid interest. Debt issuance costs incurred in connection with the issuance of these notes totaling approximately \$18 million are being amortized over the respective lives of the notes, and the related charge is included in Interest expense, net, in the Condensed Consolidated Statements of Income.

## 10. Stockholders' equity

## Stock repurchase program

We had no repurchases under our stock repurchase program during the nine months ended September 30, 2014. As of September 30, 2014, \$1.6 billion remained available under our Board of Directors-approved stock repurchase program. In October 2014, our Board of Directors authorized an increase that resulted in a total of \$4.0 billion available under the stock repurchase program.

## Dividends

On each of December 13, 2013, March 5, 2014 and July 25, 2014, the Board of Directors declared a quarterly cash dividend of \$0.61 per share of common stock, which were paid on March 7, June 6, and September 5, 2014, respectively. On October 17, 2014, the Board of Directors declared a quarterly cash dividend of \$0.61 per share of common stock, which will be paid on December 5, 2014, to all stockholders of record as of the close of business on November 13, 2014.

## Accumulated other comprehensive income

The components of accumulated other comprehensive income (AOCI) were as follows (in millions):

	Foreign currency translation	Cash flow hedges	Available-for-sale securities	Other	AOCI
Balance as of December 31, 2013	\$(68)	\$(33)	\$(43)	\$(17)	\$(161)
Foreign currency translation adjustments	(12)	—	—	—	(12)
Unrealized gains	—	17	66	1	84
Reclassification adjustments to income	—	(14)	(2)	—	(16)
Income taxes	4	(1)	(24)	—	(21)
Balance as of March 31, 2014	\$(76)	\$(31)	\$(3)	\$(16)	\$(126)
Foreign currency translation adjustments	9	—	—	—	9
Unrealized gains	—	8	73	—	81
Reclassification adjustments to income	—	(48)	(40)	—	(88)
Income taxes	(2)	15	(12)	—	1
Balance as of June 30, 2014	\$(69)	\$(56)	\$18	\$(16)	\$(123)
Foreign currency translation adjustments	(135)	—	—	—	(135)

Edgar Filing: AMGEN INC - Form 10-Q

Unrealized gains (losses)	—	187	(161	)	9	35
Reclassification adjustments to income	—	175	11	—	186	
Income taxes	11	(134	)	56	—	(67 )
Balance as of September 30, 2014	\$(193	)	\$172	\$ (76	)	\$(7 ) \$(104 )

15

---

The reclassifications out of AOCI to earnings were as follows (in millions):

Components of AOCI	Amounts reclassified out of AOCI		Line item affected in the Statements of Income
	Three months ended September 30, 2014	Three months ended September 30, 2013	
Cash flow hedges:			
Foreign currency contract gains	\$5	\$6	Product sales
Cross-currency swap contract (losses) gains	(179	) 153	Interest and other income, net
Forward interest rate contract losses	(1	) —	Interest expense, net
	(175	) 159	Total before income tax
	64	(59	) Tax benefit/(expense)
	\$(111	) \$100	Net of taxes
Available-for-sale securities:			
Net realized losses	\$(11	) \$(2	) Interest and other income, net
	4	1	Tax benefit
	\$(7	) \$(1	) Net of taxes
Components of AOCI	Amounts reclassified out of AOCI		Line item affected in the Statements of Income
	Nine months ended September 30, 2014	Nine months ended September 30, 2013	
Cash flow hedges:			
Foreign currency contract gains	\$5	\$9	Product sales
Cross-currency swap contract (losses) gains	(117	) 25	Interest and other income, net
Forward interest rate contract losses	(1	) (1	) Interest expense, net
	(113	) 33	Total before income tax
	41	(13	) Tax benefit/(expense)
	\$(72	) \$20	Net of taxes
Available-for-sale securities:			
Net realized gains	\$31	\$72	Interest and other income, net
	(12	) (27	) Tax expense
	\$19	\$45	Net of taxes



## 11. Fair value measurement

To estimate the fair value of our financial assets and liabilities we use valuation approaches within a hierarchy that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the inputs that market participants would use in pricing the asset or liability and are developed based on the best information available in the circumstances. The fair value hierarchy is divided into three levels based on the source of inputs as follows:

Level 1 — Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access

Level 2 — Valuations for which all significant inputs are observable, either directly or indirectly, other than level 1 inputs

Level 3 — Valuations based on inputs that are unobservable and significant to the overall fair value measurement  
The availability of observable inputs can vary among the various types of financial assets and liabilities. To the extent that the valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. In certain cases, the inputs used for measuring fair value may fall into different levels of the fair value hierarchy. In such cases, for financial statement disclosure purposes, the level in the fair value hierarchy within which the fair value measurement is categorized is based on the lowest level of input used that is significant to the overall fair value measurement.

The fair value of each major class of the Company's financial assets and liabilities measured at fair value on a recurring basis was as follows (in millions):

Fair value measurement as of September 30, 2014, using:	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Assets:				
Available-for-sale investments:				
U.S. Treasury securities	\$ 3,572	\$—	\$—	\$3,572
Other government-related debt securities:				
U.S.	—	992	—	992
Foreign and other	—	1,556	—	1,556
Corporate debt securities:				
Financial	—	5,910	—	5,910
Industrial	—	6,009	—	6,009
Other	—	630	—	630
Residential mortgage-backed securities	—	1,827	—	1,827
Other mortgage- and asset-backed securities	—	2,039	—	2,039
Money market mutual funds	2,386	—	—	2,386
Other short-term interest-bearing securities	—	2,661	—	2,661
Equity securities	88	—	—	88
Derivatives:				
Foreign currency contracts	—	228	—	228
Cross-currency swap contracts	—	120	—	120
Interest rate swap contracts	—	18	—	18
Total assets	\$ 6,046	\$21,990	\$—	\$28,036
Liabilities:				
Derivatives:				
Foreign currency contracts	\$ —	\$3	\$—	\$3
Cross-currency swap contracts	—	8	—	8

Edgar Filing: AMGEN INC - Form 10-Q

Interest rate swap contracts	—	90	—	90
Contingent consideration obligations in connection with business combinations	—	—	548	548
Total liabilities	\$ —	\$101	\$548	\$649

17

---

Edgar Filing: AMGEN INC - Form 10-Q

Fair value measurement as of December 31, 2013, using:	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Assets:				
Available-for-sale investments:				
U.S. Treasury securities	\$ 4,730	\$—	\$—	\$4,730
Other government-related debt securities:				
U.S.	—	1,079	—	1,079
Foreign and other	—	1,546	—	1,546
Corporate debt securities:				
Financial	—	3,676	—	3,676
Industrial	—	3,760	—	3,760
Other	—	390	—	390
Residential mortgage-backed securities	—	1,460	—	1,460
Other mortgage- and asset-backed securities	—	1,511	—	1,511
Money market mutual funds	3,366	—	—	3,366
Other short-term interest-bearing securities	—	750	—	750
Equity securities	95	—	—	95
Derivatives:				
Foreign currency contracts	—	53	—	53
Cross-currency swap contracts	—	193	—	193
Total assets	\$ 8,191	\$14,418	\$—	\$22,609
Liabilities:				
Derivatives:				
Foreign currency contracts	\$ —	\$107	\$—	\$107
Cross-currency swap contracts	—	4	—	4
Interest rate swap contracts	—	161	—	161
Contingent consideration obligations in connection with business combinations	—	—	595	595
Total liabilities	\$ —	\$272	\$595	\$867

The fair values of our U.S. Treasury securities, money market mutual funds and equity securities are based on quoted market prices in active markets with no valuation adjustment.

Most of our other government-related and corporate debt securities are investment grade with maturity dates of five years or less from the balance sheet date. Our other government-related debt securities portfolio is composed of securities with weighted-average credit ratings of A by Standard & Poor's Financial Services LLC (S&P), A+ by Moody's Investor Service, Inc. (Moody's) or Fitch, Inc. (Fitch); and our corporate debt securities portfolio has a weighted-average credit rating of BBB+ by S&P or Moody's, and A- by Fitch. We estimate the fair values of these securities by taking into consideration valuations obtained from third-party pricing services. The pricing services utilize industry standard valuation models, including both income- and market-based approaches, for which all significant inputs are observable, either directly or indirectly, to estimate fair value. These inputs include reported trades of and broker/dealer quotes on the same or similar securities; issuer credit spreads; benchmark securities; and other observable inputs.

Our residential mortgage-, other mortgage- and asset-backed securities portfolio is composed entirely of senior tranches, with credit ratings of AAA by S&P, Moody's or Fitch. We estimate the fair values of these securities by taking into consideration valuations obtained from third-party pricing services. The pricing services utilize industry standard valuation models, including both income- and market-based approaches, for which all significant inputs are observable, either directly or indirectly, to estimate fair value. These inputs include reported trades of and broker/dealer quotes on the same or similar securities; issuer credit spreads; benchmark securities; prepayment/default

projections based on historical data; and other observable inputs.

We value our other short-term interest-bearing securities at amortized cost, which approximates fair value given their near term maturity dates.

All of our foreign currency forward and option derivatives contracts have maturities of three years or less and all are with counterparties that have minimum credit ratings of A- or equivalent by S&P, Moody's or Fitch. We estimated the fair values of these contracts by taking into consideration valuations obtained from a third-party valuation service that utilizes an income-based industry standard valuation model for which all significant inputs are observable, either directly or indirectly. These inputs include foreign currency rates, LIBOR cash and swap rates and obligor credit default swap rates. In addition, inputs for our foreign currency option contracts also include implied volatility measures. These inputs, where applicable, are at commonly quoted intervals. See Note 12, Derivative instruments.

Our cross-currency swap contracts are with counterparties that have minimum credit ratings of A- or equivalent by S&P, Moody's or Fitch. We estimated the fair values of these contracts by taking into consideration valuations obtained from a third-party valuation service that utilizes an income-based industry standard valuation model for which all significant inputs are observable either directly or indirectly. These inputs include foreign currency exchange rates, LIBOR, swap rates, obligor credit default swap rates and cross-currency basis swap spreads. See Note 12, Derivative instruments.

Our interest rate swap contracts are with counterparties that have minimum credit ratings of A- or equivalent by S&P, Moody's or Fitch. We estimated the fair values of these contracts by using an income-based industry standard valuation model for which all significant inputs were observable either directly or indirectly. These inputs included LIBOR, swap rates and obligor credit default swap rates.

#### Contingent consideration obligations

We have incurred contingent consideration obligations as a result of our acquisition of a business and upon the assumption of contingent consideration obligations incurred by an acquired company discussed below. These contingent consideration obligations are recorded at their estimated fair values, and we revalue these obligations each reporting period until the related contingencies are resolved. The fair value measurements of these obligations are based on significant unobservable inputs related to product candidates acquired in the business combinations and are reviewed quarterly by management in our R&D and commercial sales organizations. These inputs include, as applicable, estimated probabilities and timing of achieving specified regulatory and commercial milestones and estimated annual sales. Significant changes which increase or decrease the probabilities of achieving the related regulatory and commercial events, shorten or lengthen the time required to achieve such events, or increase or decrease estimated annual sales would result in corresponding increases or decreases in the fair values of these obligations, as applicable. Changes in fair values of contingent consideration obligations are recognized in Other operating expenses in the Condensed Consolidated Statements of Income.

The changes in carrying amounts of contingent consideration obligations were as follows (in millions):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Beginning balance	\$610	\$332	\$595	\$221
Net changes in valuation	(62	) —	(47	) 111
Ending balance	\$548	\$332	\$548	\$332

As a result of our acquisition of BioVex Group, Inc. (BioVex) in March 2011, we are obligated to pay its former shareholders up to \$575 million of additional consideration contingent upon achieving separate regulatory and sales-related milestones with regard to talimogene laherparepvec, which was acquired in the acquisition. In July 2014, we submitted a Biologics License Application (BLA) in the United States for regionally and distantly metastatic melanoma. In September 2014, we submitted a Marketing Authorization Application (MAA) to the European Medicines Agency (EMA) for the treatment of adults with regionally and distantly metastatic melanoma. As a result of the U.S. filing, a \$125 million milestone payment is now due to the former BioVex shareholders. The remaining potential milestone payments include: (i) \$125 million upon the first commercial sale in the United States following receipt of marketing approval for use of the product in specified patient populations, (ii) \$125 million upon achievement of an agreed level of worldwide sales within a specified period of time and (iii) up to \$200 million of additional consideration of varying amounts upon achievement of certain other regulatory and sales-related milestones.

We estimate the fair values of the obligations to the former shareholders of BioVex by using a combination of probability-adjusted discounted cash flows, option pricing techniques and a simulation model of expected annual sales. As a result of our quarterly review of the key assumptions, the estimated aggregate fair value of the contingent consideration obligations increased by \$13 million during the nine months ended September 30, 2014 to a fair value of \$347 million as of September 30, 2014. There was no change in the aggregate fair value of the estimated contingent consideration obligations during the three months ended September 30, 2014.

We assumed contingent consideration obligations upon the acquisition of Onyx arising from Onyx's 2009 acquisition of Proteolix, Inc. There are two separate milestone payments of \$150 million each which would be triggered if Kyprolis® receives specified marketing approvals for relapsed multiple myeloma on or before March 31, 2016, by each of the U.S. Food and Drug Administration (FDA) and the EMA. We estimate the fair values of contingent obligations to the former shareholders of Proteolix, Inc. by using probability-adjusted discounted cash flows. During the three months ended September 30, 2014, we reduced the estimated probability of receiving marketing approval from the EMA by the date required to obligate us to make the associated milestone payment, although our assessment of the probability of receiving marketing approval from the EMA did not change. Accordingly, the estimated aggregate fair value of the contingent consideration obligations decreased by \$62 million and \$60 million during the three and nine months ended September 30, 2014, respectively, to a fair value of \$201 million as of September 30, 2014.

There have been no transfers of assets or liabilities between the fair value measurement levels, and there were no material remeasurements to fair value during the nine months ended September 30, 2014 and 2013, of assets and liabilities that are not measured at fair value on a recurring basis, except as disclosed in Note 2, Restructuring.

#### Summary of the fair value of other financial instruments

##### Cash equivalents

The estimated fair values of cash equivalents approximate their carrying values due to the short-term nature of these financial instruments.

##### Borrowings

We estimated the fair value of our long-term debt (Level 2) by taking into consideration indicative prices obtained from a third-party financial institution that utilizes industry standard valuation models, including both income- and market-based approaches, for which all significant inputs are observable either directly or indirectly. These inputs include reported trades of and broker/dealer quotes on the same or similar securities; credit spreads; benchmark yields; foreign currency exchange rates, as applicable; and other observable inputs. As of September 30, 2014, and December 31, 2013, the aggregate fair values of our long-term debt were \$35.3 billion and \$33.5 billion, respectively, and the carrying values were \$33.0 billion and \$32.1 billion, respectively.

##### 12. Derivative instruments

The Company is exposed to foreign currency exchange rate and interest rate risks related to its business operations. To reduce our risks related to these exposures, we utilize or have utilized certain derivative instruments, including foreign currency forward, foreign currency option, cross-currency swap, forward interest rate and interest rate swap contracts. We do not use derivatives for speculative trading purposes.

##### Cash flow hedges

We are exposed to possible changes in the values of certain anticipated foreign currency cash flows resulting from changes in foreign currency exchange rates, associated primarily with our euro-denominated international product sales. Increases and decreases in the cash flows associated with our international product sales due to movements in foreign currency exchange rates are offset partially by the corresponding increases and decreases in our international operating expenses resulting from these foreign currency exchange rate movements. To further reduce our exposure to foreign currency exchange rate fluctuations on our international product sales, we enter into foreign currency forward and option contracts to hedge a portion of our projected international product sales primarily over a three-year time horizon, with, at any given point in time, a higher percentage of nearer-term projected product sales being hedged than in successive periods. As of September 30, 2014, and December 31, 2013, we had open foreign currency forward contracts with notional amounts of \$3.8 billion and \$4.0 billion, respectively, and open foreign currency option contracts with notional amounts of \$261 million and \$516 million, respectively. These foreign currency forward and option contracts, primarily euro based, have been designated as cash flow hedges, and accordingly, the effective portions of the unrealized gains and losses on these contracts are reported in AOCI in the Condensed Consolidated Balance Sheets and reclassified to earnings in the same periods during which the hedged transactions affect earnings. To hedge our exposure to foreign currency exchange rate risk associated with certain of our long-term notes denominated in foreign currencies, we entered into cross-currency swap contracts. Under the terms of these contracts, we paid euros/pounds sterling and received U.S. dollars for the notional amounts at the inception of the contracts, and we exchange interest payments based on these notional amounts at fixed rates over the lives of the contracts in which

we pay U.S. dollars and receive euros/pounds sterling. In addition, we will pay U.S. dollars to and receive euros/pounds sterling from the counterparties at the maturities of the contracts for these same notional amounts. The terms of these contracts correspond to the related hedged notes, effectively converting the interest payments and principal repayment on these notes from euros/pounds sterling to U.S. dollars. These cross-

20

---



currency swap contracts have been designated as cash flow hedges, and accordingly, the effective portions of the unrealized gains and losses on these contracts are reported in AOCI and reclassified to earnings in the same periods during which the hedged debt affects earnings.

The notional amounts and interest rates of our cross-currency swaps are as follows (notional amounts in millions):

Hedged notes	Foreign currency		U.S. dollars		
	Notional amount	Interest rate	Notional amount	Interest rate	
2.125% 2019 euro Notes	€675	2.125	% \$864	2.6	%
5.50% 2026 pound sterling Notes	£475	5.50	% \$748	5.8	%
4.00% 2029 pound sterling Notes	£700	4.00	% \$1,122	4.3	%

The effective portions of the unrealized gain/(loss) recognized in other comprehensive income for our derivative instruments designated as cash flow hedges were as follows (in millions):

Derivatives in cash flow hedging relationships	Three months ended September 30,		Nine months ended September 30,	
	2014	2013	2014	2013
Foreign currency contracts	\$291	\$(137)	\$291	\$(16)
Cross-currency swap contracts	(104)	) 163	(79)	) 70
Total	\$187	\$26	\$212	\$54

The locations in the Condensed Consolidated Statements of Income and the effective portions of the gain/(loss) reclassified out of AOCI into earnings for our derivative instruments designated as cash flow hedges were as follows (in millions):

Derivatives in cash flow hedging relationships	Statements of Income location	Three months ended September 30,		Nine months ended September 30,	
		2014	2013	2014	2013
Foreign currency contracts	Product sales	\$5	\$6	\$5	\$9
Cross-currency swap contracts	Interest and other income, net	(179)	) 153	(117)	) 25
Forward interest rate contracts	Interest expense, net	(1)	) —	(1)	) (1)
Total		\$(175)	) \$159	\$(113)	) \$33

No portions of our cash flow hedge contracts are excluded from the assessment of hedge effectiveness, and the gains and losses of the ineffective portions of these hedging instruments were not material for the three and nine months ended September 30, 2014 and 2013. As of September 30, 2014, the amounts expected to be reclassified out of AOCI into earnings over the next 12 months are approximately \$91 million of net gains on our foreign currency and cross-currency swap contracts and approximately \$1 million of losses on forward interest rate contracts.

#### Fair value hedges

To achieve a desired mix of fixed and floating interest rates on our long-term debt, we entered into interest rate swap contracts, which qualified and are designated as fair value hedges. The terms of these interest rate swap contracts correspond to the related hedged debt instruments and effectively converted a fixed interest rate coupon to a floating LIBOR-based coupon over the lives of the respective notes. During the year ended December 31, 2013, we entered into interest rate swap contracts with an aggregate notional amount of \$4.4 billion with respect to our 3.45% 2020 Notes, 4.10% 2021 Notes, 3.875% 2021 Notes and 3.625% 2022 Notes. The contracts have rates that range from three-month LIBOR plus 1.1% to three-month LIBOR plus 2.0%. During the three months ended June 30, 2014, we entered into interest rate swap contracts with an aggregate notional amount of \$2.25 billion with respect to our 1.25% 2017 Notes and our 2.20% 2019 Notes. The contracts have rates that range from three-month LIBOR plus 0.4% to three-month LIBOR plus 0.6%.

For derivative instruments that are designated and qualify as fair value hedges, the unrealized gain or loss on the derivative resulting from the change in fair value during the period as well as the offsetting unrealized loss or gain of the hedged item resulting from the change in fair value during the period attributable to the hedged risk is recognized

in current earnings. For the three and nine months ended September 30, 2014, we included the unrealized gains on the hedged debt of \$36 million and the unrealized losses of \$89 million, respectively, in the same line item, Interest expense, net, in the Condensed Consolidated Statements of

21

---

Income, as the offsetting unrealized losses of \$36 million and unrealized gains of \$89 million, respectively, on the related interest rate swap agreements. For the three and nine months ended September 30, 2013, we included the unrealized losses on the hedged debt of \$7 million and gains of \$84 million, respectively, in the same line item, Interest expense, net, in the Condensed Consolidated Statements of Income, as the offsetting unrealized gains of \$7 million and losses of \$84 million, respectively, on the related interest rate swap agreements.

Derivatives not designated as hedges

We enter into foreign currency forward contracts that are not designated as hedging transactions to reduce our exposure to foreign currency fluctuations of certain assets and liabilities denominated in foreign currencies. These exposures are hedged on a month-to-month basis. As of September 30, 2014, and December 31, 2013, the total notional amounts of these foreign currency forward contracts were \$1.0 billion and \$999 million, respectively. The location in the Condensed Consolidated Statements of Income and the amount of gain recognized in earnings for our derivative instruments not designated as hedging instruments were as follows (in millions):

Derivatives not designated as hedging instruments	Statements of Income location	Three months ended September 30,		Nine months ended September 30,	
		2014	2013	2014	2013
Foreign currency contracts	Interest and other income, net	\$25	\$15	\$13	\$10

The fair values of derivatives included in the Condensed Consolidated Balance Sheets were as follows (in millions):

September 30, 2014	Derivative assets Balance Sheet location		Derivative liabilities Balance Sheet location	
		Fair value		Fair value
Derivatives designated as hedging instruments:				
Cross-currency swap contracts	Other current assets/ Other noncurrent assets	\$120	Accrued liabilities/ Other noncurrent liabilities	\$8
Foreign currency contracts	Other current assets/ Other noncurrent assets	225	Accrued liabilities/ Other noncurrent liabilities	—
Interest rate swap contracts	Other current assets/ Other noncurrent assets	18	Accrued liabilities/ Other noncurrent liabilities	90
Total derivatives designated as hedging instruments		363		98
Derivatives not designated as hedging instruments:				
Foreign currency contracts	Other current assets	3	Accrued liabilities	3
Total derivatives not designated as hedging instruments		3		3
Total derivatives		\$366		\$101

December 31, 2013	Derivative assets		Derivative liabilities	
	Balance Sheet location	Fair value	Balance Sheet location	Fair value
Derivatives designated as hedging instruments:				
Cross-currency swap contracts	Other current assets/ Other noncurrent assets	\$ 193	Accrued liabilities/ Other noncurrent liabilities	\$ 4
Foreign currency contracts	Other current assets/ Other noncurrent assets	53	Accrued liabilities/ Other noncurrent liabilities	104
Interest rate swap contracts	Other current assets/ Other noncurrent assets	—	Accrued liabilities/ Other noncurrent liabilities	161
Total derivatives designated as hedging instruments		246		269
Derivatives not designated as hedging instruments:				
Foreign currency contracts	Other current assets	—	Accrued liabilities	3
Total derivatives not designated as hedging instruments		—		3
Total derivatives		\$ 246		\$ 272

Our derivative contracts that were in liability positions as of September 30, 2014, contain certain credit-risk-related contingent provisions that would be triggered if: (i) we were to undergo a change in control and (ii) our or the surviving entity's creditworthiness deteriorates, which is generally defined as having either a credit rating that is below investment grade or a materially weaker creditworthiness after the change in control. If these events were to occur, the counterparties would have the right, but not the obligation, to close the contracts under early-termination provisions. In such circumstances, the counterparties could request immediate settlement of these contracts for amounts that approximate the then current fair values of the contracts. In addition, our derivative contracts are not subject to any type of master netting arrangement, and amounts due to or from a counterparty under these contracts may only be offset against other amounts due to or from the same counterparty if an event of default or termination, as defined, were to occur.

The cash flow effects of our derivative contracts for the nine months ended September 30, 2014 and 2013, are included within Net cash provided by operating activities in the Condensed Consolidated Statements of Cash Flows.

### 13. Contingencies and commitments

#### Contingencies

In the ordinary course of business, we are involved in various legal proceedings and other matters—including those discussed in this Note—that are complex in nature and have outcomes that are difficult to predict. See Note 18, Contingencies and commitments to our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2013, and Note 12, Contingencies and commitments to our condensed consolidated financial statements in our Quarterly Reports on Form 10-Q for the periods ended March 31, 2014 and June 30, 2014, for further discussion of certain of our legal proceedings and other matters.

We record accruals for loss contingencies to the extent that we conclude that it is probable that a liability has been incurred and the amount of the related loss can be reasonably estimated. We evaluate, on a quarterly basis, developments in legal proceedings and other matters that could cause an increase or decrease in the amount of the liability that has been accrued previously.

Our legal proceedings range from cases brought by a single plaintiff to class actions with thousands of putative class members. These legal proceedings, as well as other matters, involve various aspects of our business and a variety of claims—including but not limited to patent infringement, marketing, pricing and trade practices and securities law—some of which present novel factual allegations and/or unique legal theories. In each of the matters described in this filing,

in Note 18, Contingencies and commitments, to our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2013, or in Note 12, Contingencies and commitments, to our condensed consolidated financial statements in our Quarterly Reports on Form 10-Q for the periods ended March 31, 2014 and June 30, 2014, plaintiffs seek an award of a not-yet-quantified amount of damages or an amount that is not material. In addition, a number of the matters pending against us are at very early stages of the legal process (which in complex proceedings of the sort faced by us often extend for several years). As a result, none of the matters described in this filing have progressed sufficiently through discovery and/or development of important factual information and legal issues to enable us to estimate a range of possible loss, if any, or such amounts are not material. While it is not possible to accurately predict or determine the eventual outcomes of these items, an adverse determination in one or more of these items currently pending

could have a material adverse effect on our consolidated results of operations, financial position or cash flows. Certain recent developments concerning our legal proceedings and other matters are discussed below:

#### Sanofi/Regeneron Patent Litigation

On October 17, 2014, Amgen filed a lawsuit in the U.S. District Court of Delaware against Sanofi, Aventisub LLC, formerly doing business as Aventis Pharmaceuticals Inc. (collectively Sanofi), and Regeneron Pharmaceuticals, Inc. (Regeneron) for patent infringement of U.S. Patent Nos. 8,563,698, 8,829,165 and 8,859,741. On October 28, 2014, Amgen filed a second, related patent infringement lawsuit in the same court against Sanofi and Regeneron on newly issued U.S. Patent Nos. 8,871,913 and 8,871,914. These five patents, which are owned by Amgen, describe and claim monoclonal antibodies to proprotein convertase subtilisin/kexin type 9 (PCSK9). By its complaints, Amgen seeks an injunction to prevent the infringing manufacture, use and sale of Sanofi and Regeneron's alirocumab, a monoclonal antibody targeting PCSK9.

#### Sandoz Filgrastim Litigation

On October 24, 2014, Amgen Inc. and Amgen Manufacturing, Limited (collectively Amgen) filed a lawsuit in the U.S. District Court for the Northern District of California against Sandoz, Inc., Sandoz International GMBH and Sandoz GMBH (collectively Sandoz) for unfair competition under California Business & Professions Code § 17200, conversion under California common law and infringement of U.S. Patent No. 6,162,427. The lawsuit stems from Sandoz filing an application for FDA licensure of a filgrastim product as biosimilar to NEUPOGEN® (filgrastim) under the Biologics Price Competition and Innovation Act (BPCIA), while having deliberately failed to comply with the BPCIA's disclosure requirement to Amgen as the reference product sponsor. By its complaint, Amgen seeks, amongst other remedies, an injunction to cease Sandoz's unauthorized reliance on Amgen's biological license for filgrastim, including an order compelling Sandoz to suspend FDA review of their application until there is restitution for its non-compliance with the BPCIA, an injunction to prevent Sandoz from commercially marketing the biosimilar product until Amgen is restored to the position it would have been in had Sandoz met their obligations under the BPCIA and an injunction to prevent Sandoz from infringing, or inducing any infringing use of, filgrastim.

#### ERISA Litigation

As previously disclosed, on June 30, 2014, the U.S. Supreme Court remanded this Employee Retirement Income Security Act (ERISA) class action case to the U.S. Court of Appeals for the Ninth Circuit (the Ninth Circuit Court) for reconsideration in light of the U.S. Supreme Court's recent decision in Fifth Third Bancorp v. Dudenhoeffer. In Fifth Third, the U.S. Supreme Court held that no presumption of prudence exists for employee stock ownership plan fiduciaries regardless of plan language and the Court provided general guidance as to what factors courts should consider when assessing whether plan fiduciaries breached their duty of prudence owed to plan participants. On July 8, 2014, the Ninth Circuit Court ordered the parties to submit letter briefs addressing the impact of Fifth Third. Amgen has submitted a letter brief arguing that the case should now be remanded back to the district court in order that the district court may apply the new pleading standards set forth in Fifth Third. The plaintiffs' brief asks the Ninth Circuit Court to reaffirm its earlier opinion in the case and sustain the existing complaint.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-looking statements

This report and other documents we file with the U.S. Securities and Exchange Commission (SEC) contain forward-looking statements that are based on current expectations, estimates, forecasts and projections about us, our future performance, our business, our beliefs and our management's assumptions. In addition, we, or others on our behalf, may make forward-looking statements in press releases or written statements or in our communications and discussions with investors and analysts in the normal course of business through meetings, webcasts, phone calls and conference calls. Such words as "expect," "anticipate," "outlook," "could," "target," "project," "intend," "plan," "believe," "see," "should," "may," "assume," and "continue," as well as variations of such words and similar expressions, are intended to identify such forward-looking statements. These statements are not guarantees of future performance, and they involve certain risks, uncertainties and assumptions that are difficult to predict. We describe our respective risks, uncertainties and assumptions that could affect the outcome or results of operations in Item 1A. Risk Factors in Part II herein. We have based our forward-looking statements on our management's beliefs and assumptions based on information available to our management at the time the statements are made. We caution you that actual outcomes and results may differ materially from what is expressed, implied or forecast by our forward-looking statements. Reference is made in particular to forward-looking statements regarding product sales, regulatory activities, clinical trial results, reimbursement, expenses, EPS, liquidity and capital resources, trends and planned dividends, stock repurchases and restructuring plans. Except as required under the federal securities laws and the rules and regulations of the SEC, we do not have any intention or obligation to update publicly any forward-looking statements after the distribution of this report, whether as a result of new information, future events, changes in assumptions or otherwise.

Overview

The following Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to assist the reader in understanding Amgen's business. MD&A is provided as a supplement to, and should be read in conjunction with, our Annual Report on Form 10-K for the year ended December 31, 2013, and our Quarterly Reports on Form 10-Q for the periods ended March 31, 2014, and June 30, 2014. Our results of operations discussed in MD&A are presented in conformity with GAAP.

Amgen is committed to unlocking the potential of biology for patients suffering from serious illnesses by discovering, developing, manufacturing and delivering innovative human therapeutics. This approach begins by using tools like advanced human genetics to unravel the complexities of disease and understand the fundamentals of human biology. Amgen focuses on areas of high unmet medical need and leverages its biologics manufacturing expertise to strive for solutions that improve health outcomes and dramatically improve people's lives. A biotechnology pioneer since 1980, Amgen has grown to be the world's largest independent biotechnology company, has reached millions of patients around the world and is developing a pipeline of medicines with breakaway potential. Amgen operates in one business segment: human therapeutics. Therefore, our results of operations are discussed on a consolidated basis. Currently, we market primarily recombinant protein therapeutics for supportive cancer care, inflammation, nephrology and bone disease. Our principal products are Neulasta® (pegfilgrastim), NEUPOGEN® (filgrastim), Enbrel® (etanercept), XGEVA® (denosumab), Prolia® (denosumab), Sensipar®/Mimpara® (cinacalcet) and our erythropoiesis-stimulating agents: Aranesp® (darbepoetin alfa) and EPOGEN® (epoetin alfa). Our product sales outside the United States consist principally of sales in Europe. For the three and nine months ended September 30, 2014, our principal products represented 92% of worldwide product sales. We market several other products, including Vectibix® (panitumumab), Nplate® (romiplostim) and, through our wholly owned subsidiary Onyx, Kyprolis® (carfilzomib).

### Significant developments

Following is a summary of selected significant developments affecting our business that have occurred since June 30, 2014. For additional developments or for a more comprehensive discussion of certain developments discussed below, see our Annual Report on Form 10-K for the year ended December 31, 2013, and our Quarterly Reports on Form 10-Q for the periods ended March 31, 2014, and June 30, 2014.

#### Products/Pipeline

##### Evolocumab

In August 2014, we announced that the phase 3 YUKAWA-2 (StudY of LDL-Cholesterol Reduction Using a Monoclonal PCSK9 Antibody in Japanese Patients With Advanced Cardiovascular Risk) study evaluating evolocumab in combination with statin therapy in Japanese patients with high cardiovascular risk and high cholesterol met its co-primary endpoints.

In August 2014, we announced that we submitted a BLA to the FDA for the treatment of high cholesterol.

In September 2014, we announced that we submitted an MAA to the EMA for the treatment of high cholesterol.

##### Ivabradine

In August 2014, we announced that the FDA granted priority review designation for the treatment of chronic heart failure.

##### Kyprolis®

In August 2014, we and our subsidiary Onyx announced that the phase 3 clinical trial FOCUS (CarFilzOmib for AdvanCed Refractory MULTiple Myeloma European Study) did not meet its primary endpoint of improving overall survival.

##### AMG 416

In August 2014, we announced that a second placebo-controlled phase 3 study evaluating AMG 416 for the treatment of secondary hyperparathyroidism in patients with chronic kidney disease, receiving hemodialysis, met its primary and all secondary endpoints.

##### Talimogene laherparepvec

In September 2014, we announced that we submitted an MAA to the EMA for the treatment of adults with regionally and distantly metastatic melanoma.

##### Blinatumomab

In October 2014, we announced that the FDA has accepted for review our BLA and granted priority review designation for the investigational bispecific T cell engager (BiTE®) antibody blinatumomab, for adults with Philadelphia-negative (Ph-) relapsed/refractory B-precursor ALL, a rapidly progressing cancer of the blood and bone marrow.

We also submitted an MAA to the EMA for the treatment of adults with Ph- relapsed/refractory B-precursor ALL.

##### Biosimilars

In October 2014, we announced that the phase 3 study evaluating efficacy and safety of biosimilar candidate ABP 501 compared with Humira® (adalimumab) in patients with moderate-to-severe plaque psoriasis met its primary endpoint.



## Selected financial information

The following is an overview of our results of operations (dollar amounts in millions, except per share data):

	Three months ended			Nine months ended				
	September 30,		Change	September 30,		Change		
	2014	2013			2014		2013	
Product sales:								
U.S.	\$3,682	\$3,625	2	% \$10,729	\$10,358	4	%	
Rest of the world (ROW)	1,166	1,022	14	% 3,424	3,035	13	%	
Total product sales	4,848	4,647	4	% 14,153	13,393	6	%	
Other revenues	183	101	81	% 579	272	*		
Total revenues	\$5,031	\$4,748	6	% \$14,732	\$13,665	8	%	
Operating expenses	\$3,565	\$3,060	17	% \$10,000	\$8,985	11	%	
Operating income	\$1,466	\$1,688	(13)	)% \$4,732	\$4,680	1	%	
Net income	\$1,244	\$1,368	(9)	)% \$3,864	\$4,060	(5)	)%	
Diluted EPS	\$1.61	\$1.79	(10)	)% \$5.02	\$5.31	(5)	)%	
Diluted shares	771	766	1	% 769	764	1	%	

\* Change in excess of 100%

The increases in global product sales for the three and nine months ended September 30, 2014, were driven by the addition of Kyprolis® as a result of the Onyx acquisition on October 1, 2013, and by Prolia®, XGEVA® and Neulasta®. Product sales in the third quarter of 2013 included a \$155-million order for NEUPOGEN® from the U.S. government.

The increases in other revenues for the three and nine months ended September 30, 2014, were due primarily to our Nexavar® collaboration revenues and Stivarga® royalties as a result of the Onyx acquisition.

The increases in operating expenses for the three and nine months ended September 30, 2014, were driven primarily by Cost of sales as a result of acquisition-related expenses, including amortization of the acquired developed product technology rights. The three months ended September 30, 2014, was also impacted by Other operating expenses as a result of the restructuring plan announced earlier in the quarter.

The decreases in net income and diluted EPS for the three and nine months ended September 30, 2014, were driven by the increases in operating expenses.

## Results of operations

## Product sales

Worldwide product sales were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,		Change	September 30,		Change		
	2014	2013			2014		2013	
Neulasta®/NEUPOGEN®	\$1,493	\$1,601	(7)	)% \$4,301	\$4,383	(2)	)%	
ENBREL	1,120	1,155	(3)	)% 3,351	3,351	—	%	
EPOGEN®	518	491	5	% 1,492	1,428	4	%	
Aranesp®	474	449	6	% 1,451	1,441	1	%	
XGEVA®	318	261	22	% 896	733	22	%	
Prolia®	255	178	43	% 715	508	41	%	
Sensipar®/Mimpara®	273	259	5	% 841	782	8	%	
Other products	397	253	57	% 1,106	767	44	%	
Total product sales	\$4,848	\$4,647	4	% \$14,153	\$13,393	6	%	

Future sales of our products are influenced by a number of factors, some of which may impact sales of certain of our products more significantly than others. Such factors are discussed below and in the Overview, Item 1. Business — Marketing, Distribution

and Selected Marketed Products, Item 1A. Risk Factors and Item 7 — Product Sales in our Annual Report on Form 10-K for the year ended December 31, 2013.

#### Neulasta®/NEUPOGEN®

Total Neulasta®/NEUPOGEN® sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2014	2013	Change	2014	2013	Change		
Neulasta®— U.S.	\$956	\$905	6	% \$2,703	\$2,629	3		%
Neulasta®— ROW	237	230	3	% 713	665	7		%
Total Neulasta®	1,193	1,135	5	% 3,416	3,294	4		%
NEUPOGEN®— U.S.	214	409	(48)	)% 642	918	(30)		)%
NEUPOGEN®— ROW	86	57	51	% 243	171	42		%
Total NEUPOGEN®	300	466	(36)	)% 885	1,089	(19)		)%
Total Neulasta®/NEUPOGEN®	\$1,493	\$1,601	(7)	)% \$4,301	\$4,383	(2)		)%

Our material U.S. patents for filgrastim (NEUPOGEN®) expired in December 2013. We now face competition in the United States, which may have a material adverse impact over time on future sales of NEUPOGEN® and, to a lesser extent, Neulasta®. In addition, in July 2014, Sandoz Inc. announced that the FDA has accepted its filing for a biosimilar version of filgrastim under the new biosimilar regulatory pathway. Our outstanding material U.S. patent for pegfilgrastim (Neulasta®) expires in October 2015.

The increase in global Neulasta® sales for the three months ended September 30, 2014, was driven mainly by an increase in the average net sales price in the United States.

The increase in global Neulasta® sales for the nine months ended September 30, 2014, was driven mainly by an increase in the average net sales price in the United States, offset partially by a unit decline in the United States.

The decreases in global NEUPOGEN® sales for the three and nine months ended September 30, 2014, were driven by a \$155-million order from the U.S. government in the third quarter of 2013. Excluding the impact of this order, sales for the three and nine months ended September 30, 2014, reflected decreases in unit demand in the United States, offset mostly by the increased sales as a result of reacquiring rights to filgrastim in certain regions.

We believe Neulasta® and NEUPOGEN® underlying demand was slightly impacted by short- and long-acting competition in the United States and Europe, respectively. ROW included sales in new markets as a result of reacquiring rights to filgrastim and pegfilgrastim effective January 1, 2014.

#### ENBREL

Total ENBREL sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2014	2013	Change	2014	2013	Change		
ENBREL — U.S.	\$1,048	\$1,073	(2)	)% \$3,143	\$3,136	—		%
ENBREL — Canada	72	82	(12)	)% 208	215	(3)		)%
Total ENBREL	\$1,120	\$1,155	(3)	)% \$3,351	\$3,351	—		%

The decrease in ENBREL sales for the three months ended September 30, 2014, was driven primarily by unfavorable changes in wholesaler and, based on prescription data, end-user inventories, offset partially by unit demand growth.

ENBREL sales for the nine months ended September 30, 2014, were flat, as an increase in the average net sales price was offset primarily by unfavorable changes in wholesaler and, based on prescription data, end-user inventories.

## EPOGEN®

Total EPOGEN® sales were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2014	2013	Change	2014	2013	Change	
EPOGEN® — U.S.	\$518	\$491	5	% \$1,492	\$1,428	4	%

The increases in EPOGEN® sales for the three and nine months ended September 30, 2014, were driven primarily by an increase in the average net sales price. Unit demand continues to be relatively stable.

Our remaining material U.S. patent for EPOGEN® expires in May 2015. As a result, we may face competition in the United States, which may have a material adverse impact over time on EPOGEN® sales. In addition, EPOGEN® and Aranesp® will face competition from the launch of MIRCERA® in the United States. Pursuant to a December 2009 settlement agreement between Amgen and Roche, Roche is now allowed to begin selling MIRCERA® in the United States under terms of a limited-license agreement.

## Aranesp®

Total Aranesp® sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2014	2013	Change	2014	2013	Change	
Aranesp® — U.S.	\$188	\$171	10	% \$588	\$567	4	%
Aranesp® — ROW	286	278	3	% 863	874	(1)	)%
Total Aranesp®	\$474	\$449	6	% \$1,451	\$1,441	1	%

The increase in global Aranesp® sales for the three months ended September 30, 2014, was driven largely by unit demand in international markets.

## XGEVA® and Prolia®

Total XGEVA® and total Prolia® sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2014	2013	Change	2014	2013	Change	
XGEVA® — U.S.	\$225	\$194	16	% \$632	\$561	13	%
XGEVA® — ROW	93	67	39	% 264	172	53	%
Total XGEVA®	318	261	22	% 896	733	22	%
Prolia® — U.S.	150	109	38	% 428	314	36	%
Prolia® — ROW	105	69	52	% 287	194	48	%
Total Prolia®	255	178	43	% 715	508	41	%
Total XGEVA®/Prolia®	\$573	\$439	31	% \$1,611	\$1,241	30	%

The increases in global XGEVA® sales for the three and nine months ended September 30, 2014, were driven by increases in unit demand. XGEVA® continues to capture share in a growing market segment despite competition from generic zoledronic acid.

The increases in global Prolia® sales for the three and nine months ended September 30, 2014, were driven by increases in unit demand from share growth.

Sensipar<sup>®</sup>/Mimpara<sup>®</sup>

Total Sensipar<sup>®</sup>/Mimpara<sup>®</sup> sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2014	2013	Change	2014	2013	Change	
Sensipar <sup>®</sup> — U.S.	\$185	\$183	1	% \$567	\$540	5	%
Sensipar <sup>®</sup> /Mimpara <sup>®</sup> — ROW	88	76	16	% 274	242	13	%
Total Sensipar <sup>®</sup> /Mimpara <sup>®</sup>	\$273	\$259	5	% \$841	\$782	8	%

The increase in global Sensipar<sup>®</sup>/Mimpara<sup>®</sup> sales for the three months ended September 30, 2014, was driven primarily by an increase in unit demand.

The increase in global Sensipar<sup>®</sup>/Mimpara<sup>®</sup> sales for the nine months ended September 30, 2014, was driven primarily by an increase in unit demand and an increase in the U.S. average net sales price.

## Other products

Other product sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2014	2013	Change	2014	2013	Change	
Vectibix <sup>®</sup> — U.S.	\$44	\$32	38	% \$119	\$90	32	%
Vectibix <sup>®</sup> — ROW	94	75	25	% 254	197	29	%
Nplate <sup>®</sup> — U.S.	69	58	19	% 193	175	10	%
Nplate <sup>®</sup> — ROW	50	48	4	% 157	132	19	%
Kyprolis <sup>®</sup> — U.S.	85	—	N/A	222	—	N/A	
Kyprolis <sup>®</sup> — ROW	9	—	N/A	18	—	N/A	
Other — ROW	46	40	15	% 143	173	(17)	)%
Total other products	\$397	\$253	57	% \$1,106	\$767	44	%
Total U.S. — other products	\$198	\$90	*	\$534	\$265	*	
Total ROW — other products	199	163	22	% 572	502	14	%
Total other products	\$397	\$253	57	% \$1,106	\$767	44	%

\* Change in excess of 100%

## Operating expenses

Operating expenses were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2014	2013	Change	2014	2013	Change	
Cost of sales	\$1,068	\$788	36	% \$3,239	\$2,317	40	%
% of product sales	22.0	% 17.0	%	22.9	% 17.3	%	
Research and development	\$1,018	\$989	3	% \$3,063	\$2,834	8	%
% of product sales	21.0	% 21.3	%	21.6	% 21.2	%	
Selling, general and administrative	\$1,213	\$1,249	(3)	)% \$3,372	\$3,663	(8)	)%
% of product sales	25.0	% 26.9	%	23.8	% 27.4	%	
Other	\$266	\$34	*	\$326	\$171	91	%

\* Change in excess of 100%

### Restructuring

We announced a restructuring plan in 2014 to invest in continuing innovation and the launch of our new pipeline molecules while improving our cost structure. After evaluating additional efficiency initiatives, particularly in the area of shared services, outsourcing and other external expense categories, we now plan to reduce staff by 3,500 to 4,000 by the end of 2015. Our headquarters will remain in Thousand Oaks, California, with a reduced number of staff consolidated into fewer of the existing buildings, and we will close our facilities in the states of Washington and Colorado. Company-wide, these actions will result in an approximate 23% reduction in our facilities footprint. These actions will result in pre-tax accounting charges in the range of \$935 million to \$1,035 million. During the three months ended September 30, 2014, we initiated the above-noted actions and incurred \$376 million of restructuring costs. We expect that substantially all remaining restructuring actions and related estimated costs to be incurred will occur during the fourth quarter of 2014 and in 2015.

See Note 2, Restructuring, to the condensed consolidated financial statements for further discussion.

### Cost of sales

Cost of sales increased to 22.0% and 22.9% of product sales for the three and nine months ended September 30, 2014, respectively, driven by acquisition-related expenses that included \$199 million and \$621 million, respectively, of non-cash amortization of intangible assets acquired in the Onyx acquisition. The nine months ended September 30, 2014, also included a \$99-million charge related to the termination of the supply contract with Roche as a result of acquiring the licenses to filgrastim and pegfilgrastim effective January 1, 2014.

Excluding the impact of the Puerto Rico excise tax, Cost of sales would have been 20.2% and 20.9% of product sales for the three and nine months ended September 30, 2014, respectively, compared with 15.0% and 15.4% of product sales for the corresponding periods of the prior year. See Note 4, Income taxes, to the condensed consolidated financial statements for further discussion of the Puerto Rico excise tax.

### Research and development

The increase in R&D expenses for the three months ended September 30, 2014, was driven primarily by increased costs of \$95 million associated with Onyx across all categories of R&D spend, offset partially by the \$50 million upfront payment to Servier for the U.S. rights to ivabradine in the three months ended September 30, 2013. Overall, costs associated with later stage clinical program support increased \$71 million, offset partially by reduced expenses associated with marketed product support of \$28 million and Discovery Research and Translational Sciences activities of \$14 million.

The increase in R&D expenses for the nine months ended September 30, 2014, was driven primarily by increased costs of \$339 million associated with Onyx across all categories of R&D spend, as well as increased costs associated with other later stage clinical program support. Overall, costs associated with later stage clinical program support increased \$335 million, offset partially by reduced expenses associated with marketed product support of \$74 million and Discovery Research and Translational Sciences activities of \$32 million.

### Selling, general and administrative

The decreases in SG&A expenses for the three and nine months ended September 30, 2014, were driven primarily by the expiration of the ENBREL profit share in October 2013, which reduced expenses by \$261 million and \$723 million, respectively. These declines were offset partially by the addition of \$53 million and \$171 million, respectively, as a result of the Onyx acquisition and the BPD fee accrual of an additional \$145 million as the final regulations accelerated the expense recognition criteria for the fee obligation by one year. See Note 1, Summary of significant accounting policies, to the condensed consolidated financial statements for further discussion of the BPD fee.

### Other

Other operating expenses for the three and nine months ended September 30, 2014, included certain charges related to our restructuring and other cost savings initiatives, primarily severance, of \$330 million and \$368 million, respectively. Those charges were offset partially by decreases to the estimated aggregate fair value of the contingent consideration obligations of \$62 million and \$47 million, respectively.

Other operating expenses for the three and nine months ended September 30, 2013, included certain charges related to our cost savings initiatives, primarily severance, of \$35 million and \$46 million, respectively. The nine months ended September 30, 2013, also included increases to the estimated aggregate fair value of the contingent consideration

obligations related to talimogene laherparepvec of \$111 million.

31

---

## Non-operating expenses/income and income taxes

Non-operating expenses/income and income taxes were as follows (dollar amounts in millions):

	Three months ended		Nine months ended		
	September 30,		September 30,		
	2014	2013	2014	2013	
Interest expense, net	\$269	\$257	\$810	\$761	
Interest and other income, net	\$140	\$72	\$377	\$332	
Provision for income taxes	\$93	\$135	\$435	\$191	
Effective tax rate	7.0	% 9.0	% 10.1	% 4.5	%

## Interest expense, net

The increase in interest expense, net for the three months ended September 30, 2014, was due to a higher average outstanding debt balance in the current year offset partially by financing fees paid in connection with the acquisition of Onyx in the prior year period. The increase in interest expense, net for the nine months ended September 30, 2014 was due to a higher average outstanding debt balance in the current year period and the recognition of expenses in connection with the repayment of the Master Repurchase Agreement in May 2014, offset partially by financing fees paid in connection with the acquisition of Onyx in the prior year period.

## Interest and other income, net

The increases in interest and other income, net for the three and nine months ended September 30, 2014, was due primarily to higher interest income as a result of higher average cash balances and higher net gains on investments recognized in the current year periods.

## Income taxes

Our effective tax rates for the three and nine months ended September 30, 2014, were 7.0% and 10.1%, respectively, compared with 9.0% and 4.5% for the corresponding periods of the prior year. The decrease in our effective tax rate for the three months ended September 30, 2014, is due primarily to the favorable tax impact of changes in the jurisdictional mix of income and expenses, including higher domestic acquisition-related expenses and restructuring costs. The increase was offset partially by the exclusion of the benefit of the R&D tax credit, which expired as of December 31, 2013, and was not reinstated as of September 30, 2014.

The increase in our effective tax rate for the nine months ended September 30, 2014, is due primarily to two significant events that occurred during the three months ended March 31, 2013. First, we settled our federal income tax examination for the years ended December 31, 2007, 2008, and 2009 in which we agreed to certain adjustments and remeasured our UTBs accordingly, resulting in a net tax benefit of approximately \$185 million. Second, our effective tax rate for the three months ended March 31, 2013, included a benefit of approximately \$60 million for the full-year 2012 federal R&D tax credit, recorded as a discrete item in the first quarter of 2013. In addition, our effective tax rate for the nine months ended September 30, 2014, does not include a benefit for the federal R&D tax credit. The increase was offset partially by the favorable tax impact of changes in the jurisdictional mix of income and expenses due primarily to higher domestic acquisition-related expenses and restructuring costs during the nine months ended September 30, 2014.

Excluding the impact of the Puerto Rico excise tax, our effective tax rates for the three and nine months ended September 30, 2014, would have been 12.5% and 15.0%, respectively, compared with 13.8% and 9.8% for the corresponding periods of the prior year.

See Note 4, Income taxes, to the condensed consolidated financial statements for further discussion.

Financial condition, liquidity and capital resources  
Selected financial data was as follows (in millions):

	September 30, 2014	December 31, 2013
Cash, cash equivalents and marketable securities	\$28,075	\$19,401
Restricted investments	—	3,412
Total cash, cash equivalents, marketable securities and restricted investments	\$28,075	\$22,813
Total assets	\$70,775	\$66,125
Current portion of long-term debt	\$2,500	\$2,505
Long-term debt	\$30,480	\$29,623
Stockholders' equity	\$25,325	\$22,096

The Company intends to continue to return capital to stockholders through share repurchases and the payment of cash dividends, reflecting our confidence in the future cash flows of our business. The amount we spend, the number of shares repurchased and the timing of such repurchases will vary based on a number of factors, including the stock price, the availability of financing on acceptable terms, the amount and timing of dividend payments and blackout periods in which we are restricted from repurchasing shares; and the manner of purchases may include private block purchases, tender offers and market transactions. Whether and when we declare dividends or repurchase stock, the size of any dividend and the amount of stock we repurchase could be affected by a number of factors. See Part II, Item 1A. Risk Factors — There can be no assurance that we will continue to declare cash dividends or that we will repurchase stock.

In each of December 2013, March 2014 and July 2014, the Board of Directors declared a quarterly cash dividend of \$0.61 per share of common stock, which were paid on March 7, June 6, and September 5, 2014, respectively. On October 17, 2014, the Board of Directors declared a quarterly cash dividend of \$0.61 per share of common stock which will be paid on December 5, 2014.

We have not made repurchases under our Board of Directors-approved stock repurchase program since the first quarter of 2013. As of September 30, 2014, \$1.6 billion remained available under the program. In October 2014, our Board of Directors authorized an increase that resulted in a total of \$4.0 billion available under the stock repurchase program. On October 28, 2014, we announced plans to reinstate repurchasing activity under the program.

We believe that existing funds, cash generated from operations and existing sources of and access to financing are adequate, for the foreseeable future, to satisfy: our needs for working capital; capital expenditure and debt service requirements; our plans to pay dividends and repurchase stock; and other business initiatives we may strategically pursue, including acquisitions and licensing activities. We anticipate that our liquidity needs can be met through a variety of sources, including cash provided by operating activities, sales of marketable securities, borrowings through commercial paper and/or syndicated credit facilities and access to other domestic and foreign debt markets and equity markets. With respect to our U.S. operations, we believe that existing funds intended for use in the United States; cash generated from our U.S. operations, including intercompany payments and receipts; and existing sources of and access to financing (collectively referred to as U.S. funds) are adequate to continue to meet our U.S. obligations (including our plans to repurchase stock and pay dividends with U.S. funds) for the foreseeable future. See our Annual Report on Form 10-K for the year ended December 31, 2013, Item 1A. Risk Factors — Global economic conditions may negatively affect us and may magnify certain risks that affect our business.

A significant portion of our operating cash flows is dependent on the timing of payments from our customers located in the United States and, to a lesser extent, our customers outside the United States, which include government-owned or -supported healthcare providers (government healthcare providers). Payments from these government healthcare providers are dependent in part on the economic stability and creditworthiness of their applicable country. Historically, some payments from a number of European government healthcare providers have extended beyond the contractual terms of sale, and regional economic uncertainty continues. In particular, credit and economic conditions in Southern Europe, particularly in Spain, Italy, Greece and Portugal, continue to adversely impact the timing of collections of our trade receivables in this region. As of September 30, 2014, accounts receivable in these four countries totaled \$298 million, of which \$197 million was past due. Although economic conditions in this region



may continue to affect the average length of time it takes to collect payments, to date we have not incurred any significant losses related to these receivables; and the timing of payments in these countries has not had nor is it currently expected to have a material adverse impact on our overall operating cash flows. However, if government funding for healthcare were to become unavailable in these countries or if significant adverse adjustments to past payment practices were to occur, we might not be able to collect the entire balance of these receivables. We will continue working closely with these customers, monitoring the economic situation and taking appropriate actions as necessary.

Of our total cash, cash equivalents and marketable securities balances totaling \$28.1 billion as of September 30, 2014, approximately \$25.4 billion was generated from operations in foreign tax jurisdictions and is intended to be invested indefinitely outside of the United States. Under current tax laws, if these funds were repatriated for use in our U.S. operations, we would be required to pay additional U.S. federal and state income taxes at the applicable marginal tax rates.

Certain of our financing arrangements contain non-financial covenants. In addition, our revolving credit agreement and Term Loan Credit Facility each includes a financial covenant with respect to the level of our borrowings in relation to our equity, as defined. We were in compliance with all applicable covenants under these arrangements as of September 30, 2014. On July 30, 2014, we entered into a revolving credit agreement for a total commitment of \$2.5 billion, which amends and restates our revolving credit agreement dated December 2, 2011 (the 2011 Agreement). This amended and restated agreement extended the commitment term from the 2011 Agreement, but is otherwise on substantially similar terms to the 2011 Agreement. The commitments of each bank under this amended and restated agreement have an initial term of five years and may be extended for up to two additional one-year periods with the agreement of the banks.

#### Cash flows

Our cash flow activities were as follows (in millions):

	Nine months ended September 30,	
	2014	2013
Net cash provided by operating activities	\$6,110	\$4,456
Net cash (used in) provided by investing activities	\$(6,126)	) \$1,649
Net cash used in financing activities	\$(112)	) \$(1,081)

#### Operating

Cash provided by operating activities has been and is expected to continue to be our primary recurring source of funds. Cash provided by operating activities during the nine months ended September 30, 2014, benefited from timing of receipts from customers, including the impact of \$100 million received under a government-funded program in Spain, and lower payments to taxing authorities.

#### Investing

Cash used in investing activities during the nine months ended September 30, 2014, was due primarily to net activity related to marketable securities and restricted investments of \$5.3 billion, capital expenditures of \$515 million, purchases of intangible assets of \$150 million and cash paid for acquisitions of \$115 million. Cash provided by investing activities during the nine months ended September 30, 2013, was due primarily to net activity related to marketable securities and restricted investments of \$2.2 billion offset partially by capital expenditures of \$492 million. Capital expenditures during the nine months ended September 30, 2014 and 2013 were associated primarily with manufacturing capacity expansions in Singapore, Ireland and Puerto Rico, as well as other site developments. We currently estimate 2014 spending on capital projects and equipment to be approximately \$800 million.

#### Financing

Cash used in financing activities during the nine months ended September 30, 2014, was due primarily to the repayment of long-term debt of \$3.5 billion and the payment of dividends of \$1.4 billion offset partially by the net proceeds from the issuance of long-term debt of \$4.5 billion and proceeds from the issuance of common stock in connection with our equity award programs of \$153 million.

Cash used in financing activities during the nine months ended September 30, 2013, was due primarily to the cash settlement of the \$2.5 billion principal amount of the 0.375% 2013 Convertible Notes which matured/converted, the payment of dividends of \$1.1 billion and repurchases of our common stock of \$832 million, offset partially by the net proceeds from the issuance of long-term debt of \$3.1 billion and proceeds from the issuance of common stock in connection with our equity award programs of \$268 million.

See Note 9, Financing arrangements, and Note 10, Stockholders' equity, to the condensed consolidated financial statements for further discussion.

### Critical accounting policies

The preparation of our condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the notes to the financial statements. Some of those judgments can be subjective and complex, and therefore, actual results could differ materially from those estimates under different assumptions or conditions. A summary of our critical accounting policies is presented in Part II, Item 7, of our Annual Report on Form 10-K for the year ended December 31, 2013. There have been no material changes to our critical accounting policies during the nine months ended September 30, 2014.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information about our market risk is disclosed in Part II, Item 7A, of our Annual Report on Form 10-K for the fiscal year ended December 31, 2013, and is incorporated herein by reference. Except as discussed below, there have been no material changes during the nine months ended September 30, 2014, to the information provided in Part II, Item 7A, of our Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

#### Interest rate sensitive financial instruments

In May 2014, we issued \$4.5 billion aggregate principal amount of debt, comprised of fixed and floating rate notes, and we repaid \$3.1 billion of floating rate debt. See Note 9, Financing arrangements, in the condensed consolidated financial statements. As of September 30, 2014, we had outstanding debt with a carrying value of \$33.0 billion and a fair value of \$35.3 billion. A hypothetical 100 basis point decrease in interest rates relative to interest rates at September 30, 2014, would have resulted in an increase of approximately \$2.5 billion in the aggregate fair value of our outstanding debt on this date. The analysis for the debt does not consider the impact that hypothetical changes in interest rates would have on the related interest rate swap contracts and cross-currency swap contracts.

In connection with the issuance of a portion of fixed rate debt issued in May 2014, we entered into \$2.25 billion aggregate notional amount of interest rate swap contracts, which qualified and were designated for accounting purposes as fair value hedges. These derivative contracts effectively converted a fixed-rate interest coupon to a floating-rate LIBOR-based coupon over the life of the respective notes. As of September 30, 2014, we had outstanding interest rate swap contracts with an aggregate notional amount of \$6.65 billion. A hypothetical 100 basis point increase in interest rates relative to interest rates at September 30, 2014, would have resulted in a reduction in fair value of approximately \$360 million on interest rate swap contracts on this date and would not result in a material effect on the related income or cash flows in the ensuing 12 months.

### Item 4. CONTROLS AND PROCEDURES

We maintain “disclosure controls and procedures,” as such term is defined under Exchange Act Rule 13a-15(e), that are designed to ensure that information required to be disclosed in Amgen’s Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to Amgen’s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. In designing and evaluating the disclosure controls and procedures, Amgen’s management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and, in reaching a reasonable level of assurance, Amgen’s management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. We have carried out an evaluation under the supervision and with the participation of our management, including Amgen’s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Amgen’s disclosure controls and procedures. Based upon their evaluation and subject to the foregoing, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2014.

Management determined that, as of September 30, 2014, there were no changes in our internal control over financial reporting that occurred during the fiscal quarter then ended that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II — OTHER INFORMATION

### Item 1. LEGAL PROCEEDINGS

See Note 13, Contingencies and commitments, to the condensed consolidated financial statements included in our Quarterly Reports on Form 10-Q for the period ended September 30, 2014, and Note 12, Contingencies and commitments, for the periods ended March 31, 2014, and June 30, 2014, for discussions that are limited to certain recent developments concerning our legal proceedings. Those discussions should be read in conjunction with Note 18, Contingencies and commitments, to our consolidated financial statements in Part IV of our Annual Report on Form 10-K for the year ended December 31, 2013.

### Item 1A. RISK FACTORS

This report and other documents we file with the SEC contain forward-looking statements that are based on current expectations, estimates, forecasts and projections about us, our future performance, our business, our beliefs and our management's assumptions. These statements are not guarantees of future performance, and they involve certain risks, uncertainties and assumptions that are difficult to predict. You should carefully consider the risks and uncertainties facing our business. We have described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013, the primary risks related to our business, and we periodically update those risks for material developments. Those risks are not the only ones facing us. Our business is also subject to the risks that affect many other companies, such as employment relations, general economic conditions, geopolitical events and international operations. Further, additional risks not currently known to us or that we currently believe are immaterial may in the future materially and adversely affect our business, operations, liquidity and stock price.

Below, we are providing, in supplemental form, the material changes to our risk factors that occurred during the past quarter. Our risk factors disclosed in Part 1, Item 1A, of our Annual Report, on Form 10-K for the fiscal year ended December 31, 2013, provide additional disclosure and context for these supplemental risks and are incorporated herein by reference.

We may experience difficulties, delays or unexpected costs and not achieve anticipated benefits and savings from our recently announced restructuring plan.

On July 29, 2014, we announced a plan to restructure our worldwide operations to deliver on the Company's strategy while also improving the Company's cost structure. On October 28, 2014, we announced additional efficiency initiatives, particularly in the area of shared services, outsourcing and other external expense categories. As part of the restructuring plan, we plan to reduce staff and close or dispose of certain facilities. We may not realize, in full or in part, the anticipated benefits and savings from our restructuring efforts due to unforeseen difficulties, delays or unexpected costs, which may adversely affect our business and results of operations.

Following the completion of our restructuring, we must execute our core business initiatives with fewer human resources. We must also attract, retain and motivate key employees that are critical to our business. If we are unable to effectively execute with fewer staff members and/or attract, retain or motivate key employees, it may adversely affect our business.

There can be no assurance that we will continue to declare cash dividends or that we will repurchase stock.

Our Board of Directors has declared quarterly dividends on our common stock since it adopted a dividend policy in 2011. In addition, in October 2014, our Board of Directors authorized an increase in our stock repurchase program that resulted in a total of \$4.0 billion available under the repurchase program. Whether we pay such dividends and repurchase our stock in the future, and the amount and timing of such dividends and/or stock repurchases are subject to capital availability and periodic determinations by our Board of Directors that cash dividends and/or stock repurchases are in the best interest of our stockholders and are in compliance with all respective laws and agreements of the Company applicable to the declaration and payment of cash dividends and the repurchase of stock. Future dividends and stock repurchases, including their timing and amount, may be affected by, among other factors: our views on potential future capital requirements for strategic transactions, including acquisitions; debt service requirements; our credit rating; changes to applicable tax laws or corporate laws; and changes to our business model. In addition, the amount we spend and the number of shares we are able to repurchase under our stock repurchase program may further be affected by a number of other factors, including the stock price and blackout periods in which we are restricted from repurchasing shares. Our dividend payments and/or stock repurchases may change from time to time, and we cannot provide assurance that we will continue to declare dividends and/or repurchase stock in any

particular amounts or at all. The reduction in or elimination of our dividend payments and/or stock repurchases could have a negative effect on our stock price.

Item 6.

EXHIBITS

Reference is made to the Index to Exhibits included herein.

36

---

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Quarterly Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Amgen Inc.  
(Registrant)

Date: October 29, 2014

By: /S/ DAVID W. MELINE  
David W. Meline  
Executive Vice President and Chief Financial  
Officer

AMGEN INC.

INDEX TO EXHIBITS

Exhibit No.	Description
3.1	Restated Certificate of Incorporation of Amgen Inc. (As Restated March 6, 2013.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2013 on May 3, 2013 and incorporated herein by reference.)
3.2	Amended and Restated Bylaws of Amgen Inc. (As Amended and Restated March 6, 2013). (Filed as an exhibit to Form 8-K on March 6, 2013 and incorporated herein by reference.)
3.3	First Amendment to the Amended and Restated Bylaws of Amgen Inc. (As Amended and Restated March 6, 2013). (Filed as an exhibit to Form 8-K on October 16, 2013 and incorporated herein by reference.)
4.1	Form of stock certificate for the common stock, par value \$.0001 of the Company. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 1997 on May 13, 1997 and incorporated herein by reference.)
4.2	Form of Indenture, dated January 1, 1992. (Filed as an exhibit to Form S-3 Registration Statement filed on December 19, 1991 and incorporated herein by reference.)
4.3	Agreement of Resignation, Appointment and Acceptance dated February 15, 2008. (Filed as an exhibit to Form 10-K for the year ended December 31, 2007 on February 28, 2008 and incorporated herein by reference.)
4.4	First Supplemental Indenture, dated February 26, 1997. (Filed as an exhibit to Form 8-K on March 14, 1997 and incorporated herein by reference.)
4.5	8-1/8% Debentures due April 1, 2097. (Filed as an exhibit to Form 8-K on April 8, 1997 and incorporated herein by reference.)
4.6	Officer's Certificate of Amgen Inc., dated January 1, 1992, as supplemented by the First Supplemental Indenture, dated February 26, 1997, establishing a series of securities entitled "8 1/8% Debentures due April 1, 2097." (Filed as an exhibit to Form 8-K on April 8, 1997 and incorporated herein by reference.)
4.7	Indenture, dated August 4, 2003. (Filed as an exhibit to Form S-3 Registration Statement on August 4, 2003 and incorporated herein by reference.)
4.8	Officers' Certificate of Amgen Inc., dated November 18, 2004, including forms of the Company's 4.00% Senior Notes due 2009 and 4.85% Senior Notes due 2014. (Filed as an exhibit to Form 8-K on November 19, 2004 and incorporated herein by reference.)
4.9	Corporate Commercial Paper - Master Note between and among Amgen Inc., as Issuer, Cede & Co., as Nominee of The Depository Trust Company, and Citibank, N.A., as Paying Agent. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 1998 on May 13, 1998 and incorporated herein by reference.)
4.10	Officers' Certificate of Amgen Inc., dated May 30, 2007, including forms of the Company's Senior Floating Rate Notes due 2008, 5.85% Senior Notes due 2017 and 6.375% Senior Notes due 2037.

Edgar Filing: AMGEN INC - Form 10-Q

(Filed as an exhibit to Form 8-K on May 30, 2007 and incorporated herein by reference.)

- 4.11 Officers' Certificate of Amgen Inc., dated May 23, 2008, including forms of the Company's 6.15% Senior Notes due 2018 and 6.90% Senior Notes due 2038. (Filed as exhibit to Form 8-K on May 23, 2009 and incorporated herein by reference.)
- 4.12 Officers' Certificate of Amgen Inc., dated January 16, 2009, including forms of the Company's 5.70% Senior Notes due 2019 and 6.40% Senior Notes due 2039. (Filed as exhibit to Form 8-K on January 16, 2009 and incorporated herein by reference.)
- 4.13 Officers' Certificate of Amgen Inc., dated March 12, 2010, including forms of the Company's 4.50% Senior Notes due 2020 and 5.75% Senior Notes due 2040. (Filed as exhibit to Form 8-K on March 15, 2010 and incorporated herein by reference.)
- 4.14 Officers' Certificate of Amgen Inc., dated September 16, 2010, including forms of the Company's 3.45% Senior Notes due 2020 and 4.95% Senior Notes due 2041. (Filed as an exhibit to Form 8-K on September 17, 2010 and incorporated herein by reference.)
- 4.15 Officers' Certificate of Amgen Inc., dated June 30, 2011, including forms of the Company's 2.30% Senior Notes due 2016, 4.10% Senior Notes due 2021 and 5.65% Senior Notes due 2042. (Filed as an exhibit to Form 8-K on June 30, 2011 and incorporated herein by reference.)



Edgar Filing: AMGEN INC - Form 10-Q

Exhibit No.	Description
4.16	Officers' Certificate of Amgen Inc., dated November 10, 2011, including forms of the Company's 1.875% Senior Notes due 2014, 2.50% Senior Notes due 2016, 3.875% Senior Notes due 2021 and 5.15% Senior Notes due 2041. (Filed as an exhibit to Form 8-K on November 10, 2011 and incorporated herein by reference.)
4.17	Officers' Certificate of Amgen Inc., dated December 5, 2011, including forms of the Company's 4.375% Senior Notes due 2018 and 5.50% Senior Notes due 2026. (Filed as an exhibit to Form 8-K on December 5, 2011 and incorporated herein by reference.)
4.18	Officers' Certificate of Amgen Inc., dated May 15, 2012, including forms of the Company's 2.125% Senior Notes due 2017, 3.625% Senior Notes due 2022 and 5.375% Senior Notes due 2043. (Filed as an exhibit to Form 8-K on May 15, 2012 and incorporated herein by reference.)
4.19	Officers' Certificate of Amgen Inc., dated September 13, 2012, including forms of the Company's 2.125% Senior Notes due 2019 and 4.000% Senior Notes due 2029. (Filed as an exhibit to Form 8-K on September 13, 2012 and incorporated herein by reference.)
4.20	Indenture, dated May 22, 2014, between Amgen Inc. and The Bank of New York Mellon Trust Company, N.A., as Trustee. (Filed as an exhibit to Form 8-K on May 22, 2014 and incorporated herein by reference.)
4.21	Officers' Certificate of Amgen Inc., dated May 22, 2014, including forms of the Company's Senior Floating Rate Notes due 2017, Senior Floating Rate Notes due 2019, 1.250% Senior Notes due 2017, 2.200% Senior Notes due 2019 and 3.625% Senior Notes due 2024. (Filed as an exhibit to Form 8-K on May 22, 2014 and incorporated herein by reference.)
10.1+	Amgen Inc. Amended and Restated 2009 Equity Incentive Plan. (Filed as Appendix C to the Definitive Proxy Statement on Schedule 14A on April 8, 2013 and incorporated herein by reference.)
10.2+	Form of Stock Option Agreement for the Amgen Inc. Amended and Restated 2009 Equity Incentive Plan. (As Amended on March 6, 2013.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2013 on May 3, 2013 and incorporated herein by reference.)
10.3+	Form of Restricted Stock Unit Agreement for the Amgen Inc. Amended and Restated 2009 Equity Incentive Plan. (As Amended on March 5, 2014.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2014 on April 30, 2014 and incorporated herein by reference.)
10.4+	Amgen Inc. 2009 Performance Award Program. (As Amended on December 13, 2013.) (Filed as an exhibit to Form 10-K for the year ended December 31, 2013 on February 24, 2014 and incorporated herein by reference.)
10.5+	Form of Performance Unit Agreement for the Amgen Inc. 2009 Performance Award Program. (As Amended on March 5, 2014.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2014 on April 30, 2014 and incorporated herein by reference.)
10.6+	Amgen Inc. 2009 Director Equity Incentive Program. (As Amended on March 6, 2013.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2013 on May 3, 2013 and incorporated herein by reference.)

Edgar Filing: AMGEN INC - Form 10-Q

- 10.7+ Form of Grant of Non-Qualified Stock Option Agreement for the Amgen Inc. 2009 Director Equity Incentive Program. (Filed as an exhibit to Form 8-K on May 8, 2009 and incorporated herein by reference.)
- 10.8+ Form of Restricted Stock Unit Agreement for the Amgen Inc. 2009 Director Equity Incentive Program. (As Amended on March 6, 2013.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2013 on May 3, 2013 and incorporated herein by reference.)
- 10.9+ Amgen Inc. Supplemental Retirement Plan. (As Amended and Restated effective October 16, 2013.) (Filed as an exhibit to Form 10-K for the year ended December 31, 2013 on February 24, 2014 and incorporated herein by reference.)
- 10.10+ Amended and Restated Amgen Change of Control Severance Plan. (As Amended and Restated effective December 9, 2010 and subsequently amended effective March 2, 2011.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2011 on May 10, 2011 and incorporated herein by reference.)
- 10.11+ Amgen Inc. Executive Incentive Plan. (As Amended and Restated effective January 1, 2009.) (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2008 on November 7, 2008 and incorporated herein by reference.)
- 10.12+ First Amendment to the Amgen Inc. Executive Incentive Plan, effective December 13, 2012. (Filed as an exhibit to Form 10-K for the year ended December 31, 2012 on February 27, 2013 and incorporated herein by reference.)

Edgar Filing: AMGEN INC - Form 10-Q

Exhibit No.	Description
10.13+	Amgen Inc. Executive Nonqualified Retirement Plan. (As Amended and Restated effective January 1, 2009.) (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2008 on November 7, 2008 and incorporated herein by reference.)
10.14+	First Amendment to the Amgen Inc. Executive Nonqualified Retirement Plan, effective July 21, 2010. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2010 on August 9, 2010 and incorporated herein by reference.)
10.15+	Amgen Nonqualified Deferred Compensation Plan. (As Amended and Restated effective October 16, 2013.) (Filed as an exhibit to Form 10-K for the year ended December 31, 2013 on February 24, 2014 and incorporated herein by reference.)
10.16+	Agreement between Amgen Inc. and Mr. Anthony C. Hooper, dated October 12, 2011. (Filed as an exhibit to Form 10-K for the year ended December 31, 2011 on February 29, 2012 and incorporated herein by reference.)
10.17+	Agreement and General Release of Claims, entered into January 9, 2014, by and between Amgen Inc. and Jonathan M. Peacock. (Filed as an exhibit to Form 10-K for the year ended December 31, 2013 on February 24, 2014 and incorporated herein by reference.)
10.18+*	Agreement between Amgen Inc. and David W. Meline, effective July 21, 2014.
10.19+	Restricted Stock Unit Agreement, dated April 27, 2012, between Amgen Inc. and Kevin W. Sharer. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2012 on August 8, 2012 and incorporated herein by reference.)
10.20+	Performance Unit Agreement, dated April 27, 2012, between Amgen Inc. and Kevin W. Sharer. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2012 on August 8, 2012 and incorporated herein by reference.)
10.21	Product License Agreement, dated September 30, 1985, between Amgen and Ortho Pharmaceutical Corporation. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2000 on August 1, 2000 and incorporated herein by reference.)
10.22	Shareholders' Agreement, dated May 11, 1984, among Amgen, Kirin Brewery Company, Limited and Kirin-Amgen, Inc. (Filed as an exhibit to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)
10.23	Amendment No. 1 dated March 19, 1985, Amendment No. 2 dated July 29, 1985 (effective July 1, 1985), and Amendment No. 3, dated December 19, 1985, to the Shareholders' Agreement dated May 11, 1984. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2000 on August 1, 2000 and incorporated herein by reference.)
10.24	Amendment No. 4 dated October 16, 1986 (effective July 1, 1986), Amendment No. 5 dated December 6, 1986 (effective July 1, 1986), Amendment No. 6 dated June 1, 1987, Amendment No. 7 dated July 17, 1987 (effective April 1, 1987), Amendment No. 8 dated May 28, 1993 (effective November 13, 1990), Amendment No. 9 dated December 9, 1994 (effective June 14, 1994), Amendment No. 10 effective March 1, 1996, and Amendment No. 11 effective March 20, 2000 to the Shareholders'

Edgar Filing: AMGEN INC - Form 10-Q

Agreement, dated May 11, 1984. (Filed as exhibits to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)

10.25 Amendment No. 12 to the Shareholders' Agreement, dated January 31, 2001. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2005 on August 8, 2005 and incorporated herein by reference.)

10.26 Amendment No. 13 to the Shareholders' Agreement, dated June 28, 2007 (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2007 on August 9, 2007 and incorporated herein by reference.)

10.27 Amendment No. 14 to the Shareholders' Agreement, dated March 26, 2014. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2014 on April 30, 2014 and incorporated herein by reference.)

10.28 Assignment and License Agreement, dated October 16, 1986 (effective July 1, 1986), between Amgen and Kirin-Amgen, Inc. (Filed as an exhibit to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)

10.29 G-CSF United States License Agreement, dated June 1, 1987 (effective July 1, 1986), Amendment No. 1, dated October 20, 1988, and Amendment No. 2, dated October 17, 1991 (effective November 13, 1990), between Kirin-Amgen, Inc. and Amgen Inc. (Filed as exhibits to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)

Edgar Filing: AMGEN INC - Form 10-Q

Exhibit No.	Description
10.30	<p>G-CSF European License Agreement, dated December 30, 1986, between Kirin-Amgen and Amgen, Amendment No. 1 to Kirin-Amgen, Inc. / Amgen G-CSF European License Agreement, dated June 1, 1987, Amendment No. 2 to Kirin-Amgen, Inc. / Amgen G-CSF European License Agreement, dated March 15, 1998, Amendment No. 3 to Kirin-Amgen, Inc. / Amgen G-CSF European License Agreement, dated October 20, 1988, and Amendment No. 4 to Kirin-Amgen, Inc. / Amgen G-CSF European License Agreement, dated December 29, 1989, between Kirin-Amgen, Inc. and Amgen Inc. (Filed as exhibits to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)</p>
10.31	<p>Amended and Restated Promotion Agreement, dated December 16, 2001, by and among Immunex Corporation, American Home Products Corporation and Amgen Inc. (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Amendment No. 1 to Form S-4 Registration Statement on March 22, 2002 and incorporated herein by reference.)</p>
10.32	<p>Description of Amendment No. 1 to Amended and Restated Promotion Agreement, effective July 8, 2003, among Wyeth, Amgen Inc. and Immunex Corporation (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-K for the year ended December 31, 2003 on March 11, 2004 and incorporated herein by reference.)</p>
10.33	<p>Description of Amendment No. 2 to Amended and Restated Promotion Agreement, effective April 20, 2004, by and among Wyeth, Amgen Inc. and Immunex Corporation. (Filed as an exhibit to Amendment No. 1 to Form S-4 Registration Statement on June 29, 2004 and incorporated herein by reference.)</p>
10.34	<p>Amendment No. 3 to Amended and Restated Promotion Agreement, effective January 1, 2005, by and among Wyeth, Amgen Inc. and Immunex Corporation (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2005 on May 4, 2005 and incorporated herein by reference.)</p>
10.35	<p>Amended and Restated Credit Agreement, dated July 30, 2014, among Amgen Inc., the Banks therein named, Citibank, N.A., as administrative agent, and JPMorgan Chase Bank, N.A., as syndication agent (Filed as an exhibit to Form 8-K on July 30, 2014 and incorporated herein by reference.)</p>
10.36	<p>Collaboration and License Agreement between Amgen Inc. and Celltech R&amp;D Limited dated May 10, 2002 (portions of the exhibit have been omitted pursuant to a request for confidential treatment) and Amendment No. 1, effective June 9, 2003, to Collaboration and License Agreement between Amgen Inc. and Celltech R&amp;D Limited (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-K/A for the year ended December 31, 2012 on July 31, 2013 and incorporated herein by reference.)</p>
10.37	<p>Sourcing and Supply Agreement, dated November 15, 2011, by and between Amgen USA Inc, a wholly owned subsidiary of Amgen Inc., and DaVita Inc. (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-K for the year ended December 31, 2011 on February 29, 2012 and incorporated herein by reference.)</p>
10.38	<p>Amendment Number 1 to Sourcing and Supply Agreement, effective January 1, 2013, by and between Amgen USA Inc., a wholly owned subsidiary of Amgen Inc., and DaVita Healthcare Partners Inc. f/k/a DaVita Inc. (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-K for the year ended December 31, 2012 on February 27, 2013 and</p>

incorporated herein by reference.)

- 10.39 Collaboration Agreement dated March 30, 2012 by and between Amgen Inc. and AstraZeneca Collaboration Ventures, LLC, a wholly owned subsidiary of AstraZeneca Pharmaceuticals LP (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2012 on May 8, 2012 and incorporated herein by reference.)
- 10.40 Collaboration Agreement, dated April 22, 1994, by and between Bayer Corporation (formerly Miles, Inc.) and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2011 by Onyx Pharmaceuticals, Inc. on May 10, 2011 and incorporated herein by reference.)
- 10.41 Amendment to Collaboration Agreement, dated April 24, 1996, by and between Bayer Corporation and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2006 by Onyx Pharmaceuticals, Inc. on May 10, 2006 and incorporated herein by reference.)
- 10.42 Amendment to Collaboration Agreement, dated February 1, 1999, by and between Bayer Corporation and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2006 by Onyx Pharmaceuticals, Inc. on May 10, 2006 and incorporated herein by reference.)
- 10.43 United States Co-Promotion Agreement, dated March 6, 2006, by and between Bayer Pharmaceuticals Corporation and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2006 by Onyx Pharmaceuticals, Inc. on May 10, 2006 and incorporated herein by reference.)

Edgar Filing: AMGEN INC - Form 10-Q

Exhibit No.	Description
10.44	Settlement Agreement and Release, dated October 11, 2011, by and between Bayer Corporation, Bayer AG, Bayer HealthCare LLC and Bayer Pharma AG and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-K for the year ended December 31, 2011 by Onyx Pharmaceuticals, Inc. on February 27, 2012 and incorporated herein by reference.)
10.45	Fourth Amendment to Collaboration Agreement, dated October 11, 2011, by and between Bayer Corporation and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-K for the year ended December 31, 2011 by Onyx Pharmaceuticals, Inc. on February 27, 2012 and incorporated herein by reference.)
10.46	Commitment Letter, dated August 24, 2013, among Amgen Inc., Bank of America, N.A., Merrill Lynch, Pierce, Fenner & Smith Incorporated, JPMorgan Chase Bank, N.A., J.P. Morgan Securities LLC and Barclays Bank PLC. (Filed as an exhibit to Form 8-K on August 26, 2013 and incorporated herein by reference.)
10.47	Master Repurchase Agreement, dated August 24, 2013, between Amgen Inc. and Bank of America, N.A. (Filed as an exhibit to Form 8-K on August 26, 2013 and incorporated herein by reference.)
10.48	Master Repurchase Agreement, dated October 28, 2013, between Amgen Inc. and SMBC Repo Pass-Thru Trust, 2013-1. (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2013 on October 29, 2013 and incorporated herein by reference.)
10.49	Master Repurchase Agreement, dated October 29, 2013, between Amgen Inc. and HSBC Bank USA, N.A. (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2013 on October 29, 2013 and incorporated herein by reference.)
10.50	Term Loan Facility Credit Agreement, dated September 20, 2013, among Amgen Inc., the Banks therein named, Bank of America, N.A., as Administrative Agent, and Barclays Bank PLC and JPMorgan Chase Bank, N.A., as Syndication Agents. (Filed as an exhibit to Form 8-K on September 20, 2013 and incorporated herein by reference.)
31*	Rule 13a-14(a) Certifications.
32**	Section 1350 Certifications.
101.INS*	XBRL Instance Document.
101.SCH*	XBRL Taxonomy Extension Schema Document.
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document.

---

(\* = filed herewith)

(\*\* = furnished herewith and not “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended)

(+ = management contract or compensatory plan or arrangement)

42