

PROVIDENT FINANCIAL SERVICES INC  
Form 10-Q  
August 08, 2017

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM  
10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the quarterly period ended June 30, 2017  
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number: 001-31566  
PROVIDENT FINANCIAL SERVICES, INC.  
(Exact Name of Registrant as Specified in Its Charter)

Delaware 42-1547151  
(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

239 Washington Street, Jersey City, New Jersey 07302  
(Address of Principal Executive Offices) (Zip Code)  
(732) 590-9200  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding twelve months (or for such shorter period that the Registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):  
Large Accelerated Filer  Accelerated Filer

Non-Accelerated Filer  Smaller Reporting Company   
  
Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

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As of August 1, 2017 there were 83,209,293 shares issued and 66,755,350 shares outstanding of the Registrant's Common Stock, par value \$0.01 per share, including 305,645 shares held by the First Savings Bank Directors' Deferred Fee Plan not otherwise considered outstanding under U.S. generally accepted accounting principles.

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## PART I—FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS.

## PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

## Consolidated Statements of Financial Condition

June 30, 2017 (Unaudited) and December 31, 2016

(Dollars in Thousands)

	June 30, 2017	December 31, 2016
<b>ASSETS</b>		
Cash and due from banks	\$ 101,028	\$ 92,508
Short-term investments	52,374	51,789
Total cash and cash equivalents	153,402	144,297
Securities available for sale, at fair value	1,038,968	1,040,386
Investment securities held to maturity (fair value of \$501,338 at June 30, 2017 (unaudited) and \$489,287 at December 31, 2016)	492,737	488,183
Federal Home Loan Bank stock	78,949	75,726
Loans	7,031,048	7,003,486
Less allowance for loan losses	62,862	61,883
Net loans	6,968,186	6,941,603
Foreclosed assets, net	6,603	7,991
Banking premises and equipment, net	80,349	84,092
Accrued interest receivable	27,090	27,082
Intangible assets	421,499	422,937
Bank-owned life insurance	188,432	188,527
Other assets	83,068	79,641
Total assets	\$ 9,539,283	\$ 9,500,465
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Deposits:		
Demand deposits	\$ 4,743,488	\$ 4,803,426
Savings deposits	1,107,051	1,099,020
Certificates of deposit of \$100,000 or more	308,208	290,295
Other time deposits	341,790	360,888
Total deposits	6,500,537	6,553,629
Mortgage escrow deposits	28,941	24,452
Borrowed funds	1,676,219	1,612,745
Other liabilities	49,985	57,858
Total liabilities	8,255,682	8,248,684
Stockholders' Equity:		
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none issued	—	—
Common stock, \$0.01 par value, 200,000,000 shares authorized, 83,209,293 shares issued and 66,441,753 shares outstanding at June 30, 2017 and 66,082,283 outstanding at December 31, 2016	832	832
Additional paid-in capital	1,008,479	1,005,777
Retained earnings	573,350	550,768
Accumulated other comprehensive loss	(1,277)	(3,397)
Treasury stock	(261,215)	(264,221)
Unallocated common stock held by the Employee Stock Ownership Plan	(36,568)	(37,978)

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Common stock acquired by the Directors' Deferred Fee Plan	(5,511	) (5,846	)
Deferred compensation – Directors' Deferred Fee Plan	5,511	5,846	
Total stockholders' equity	1,283,601	1,251,781	
Total liabilities and stockholders' equity	\$9,539,283	\$9,500,465	

See accompanying notes to unaudited consolidated financial statements.

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## PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

## Consolidated Statements of Income

Three and six months ended June 30, 2017 and 2016 (Unaudited)

(Dollars in Thousands, except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
Interest income:				
Real estate secured loans	\$47,009	\$ 44,916	\$93,020	\$ 89,149
Commercial loans	18,100	15,374	34,920	30,326
Consumer loans	5,196	5,394	10,210	11,030
Securities available for sale and Federal Home Loan Bank Stock	6,548	5,718	13,111	11,498
Investment securities held to maturity	3,292	3,331	6,540	6,662
Deposits, Federal funds sold and other short-term investments	298	72	555	114
Total interest income	80,443	74,805	158,356	148,779
Interest expense:				
Deposits	4,653	4,135	9,105	7,956
Borrowed funds	6,735	6,760	13,161	13,844
Total interest expense	11,388	10,895	22,266	21,800
Net interest income	69,055	63,910	136,090	126,979
Provision for loan losses	1,700	1,700	3,200	3,200
Net interest income after provision for loan losses	67,355	62,210	132,890	123,779
Non-interest income:				
Fees	7,255	6,711	13,260	13,172
Wealth management income	4,509	4,511	8,722	8,822
Bank-owned life insurance	2,549	1,369	3,938	2,701
Net gain on securities transactions	11	1	11	97
Other income	495	1,232	1,353	2,050
Total non-interest income	14,819	13,824	27,284	26,842
Non-interest expense:				
Compensation and employee benefits	26,910	25,741	53,758	51,771
Net occupancy expense	6,195	6,068	13,150	12,502
Data processing expense	3,531	3,272	6,988	6,517
FDIC insurance	999	1,293	2,098	2,615
Amortization of intangibles	695	856	1,447	1,861
Advertising and promotion expense	945	901	1,802	1,780
Other operating expenses	8,065	7,766	14,221	13,729
Total non-interest expense	47,340	45,897	93,464	90,775
Income before income tax expense	34,834	30,137	66,710	59,846
Income tax expense	10,451	8,781	18,819	17,517
Net income	\$24,383	\$ 21,356	\$47,891	\$ 42,329
Basic earnings per share	\$0.38	\$ 0.34	\$0.75	\$ 0.67
Weighted average basic shares outstanding	64,357,688	63,553,694	64,263,068	63,452,393
Diluted earnings per share	\$0.38	\$ 0.34	\$0.74	\$ 0.67
Weighted average diluted shares outstanding	64,541,073	63,726,513	64,455,873	63,623,134

See accompanying notes to unaudited consolidated financial statements.





## PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

## Consolidated Statements of Comprehensive Income

Three and six months ended June 30, 2017 and 2016 (Unaudited)

(Dollars in Thousands)

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
Net income	\$24,383	\$21,356	\$47,891	\$42,329
Other comprehensive income, net of tax:				
Unrealized gains and losses on securities available for sale:				
Net unrealized gains arising during the period	1,228	2,979	1,999	10,073
Reclassification adjustment for gains included in net income	—	—	—	(57 )
Total	1,228	2,979	1,999	10,016
Unrealized (losses) gains on derivatives	(3 )	(170 )	52	(591 )
Amortization related to post-retirement obligations	37	140	69	239
Total other comprehensive income	1,262	2,949	2,120	9,664
Total comprehensive income	\$25,645	\$24,305	\$50,011	\$51,993

See accompanying notes to unaudited consolidated financial statements.

## PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

## Consolidated Statements of Changes in Stockholders' Equity

Six months ended June 30, 2017 and 2016 (Unaudited)

(Dollars in Thousands)

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	TREASURY STOCK	UNALLOCATED ESOP SHARES	COMMON STOCK ACQUIRED BY DDFP	DEFERRED COMPENSATION DDFP	TOTAL STOCKHOLDERS' EQUITY
Balance at December 31, 2015	\$ 832	\$1,000,810	\$507,713	\$(2,546 )	\$(269,014)	\$(41,730 )	\$(6,517 )	\$6,517	\$1,196,065
Net income	—	—	42,329	—	—	—	—	—	42,329
Other comprehensive income, net of tax	—	—	—	9,664	—	—	—	—	9,664
Cash dividends declared	—	—	(23,222 )	—	—	—	—	—	(23,222 )
Distributions from DDFP	—	59	—	—	—	—	335	(335 )	59
Purchases of treasury stock	—	—	—	—	(1,557 )	—	—	—	(1,557 )
Purchase of employee restricted shares to fund statutory tax withholding	—	—	—	—	(1,145 )	—	—	—	(1,145 )
Shares issued dividend reinvestment plan	—	95	—	—	656	—	—	—	751
Stock option exercises	—	37	—	—	2,593	—	—	—	2,630
Allocation of ESOP shares	—	186	—	—	—	1,344	—	—	1,530
Allocation of SAP shares	—	2,371	—	—	—	—	—	—	2,371
Allocation of stock options	—	88	—	—	—	—	—	—	88
Balance at June 30, 2016	\$ 832	\$1,003,646	\$526,820	\$7,118	\$(268,467)	\$(40,386 )	\$(6,182 )	\$6,182	\$1,229,563

See accompanying notes to unaudited consolidated financial statements.

PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY  
Consolidated Statements of Changes in Stockholders' Equity  
Six months ended June 30, 2017 and 2016 (Unaudited) (Continued)  
(Dollars in Thousands)

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE (LOSS) INCOME	TREASURY STOCK	UNALLOCATED ESOP SHARES	COMMON STOCK ACQUIRED BY DDFP	DEFERRED COMPENSATION DDFP	TOTAL STOCKHOLDERS' EQUITY
Balance at December 31, 2016	\$ 832	\$ 1,005,777	\$ 550,768	\$ (3,397 )	\$ (264,221 )	\$ (37,978 )	\$ (5,846 )	\$ 5,846	\$ 1,251,781
Net income	—	—	47,891	—	—	—	—	—	47,891
Other comprehensive income, net of tax	—	—	—	2,120	—	—	—	—	2,120
Cash dividends declared	—	—	(25,309 )	—	—	—	—	—	(25,309 )
Distributions from DDFP	—	114	—	—	—	—	335	(335 )	114
Purchases of treasury stock	—	—	—	—	(443 )	—	—	—	(443 )
Purchase of employee restricted shares to fund statutory tax withholding	—	—	—	—	(709 )	—	—	—	(709 )
Shares issued dividend reinvestment plan	—	284	—	—	626	—	—	—	910
Stock option exercises	—	(1,017 )	—	—	3,532	—	—	—	2,515
Allocation of ESOP shares	—	710	—	—	—	1,410	—	—	2,120
Allocation of SAP shares	—	2,514	—	—	—	—	—	—	2,514
Allocation of stock options	—	97	—	—	—	—	—	—	97
Balance at June 30, 2017	\$ 832	\$ 1,008,479	\$ 573,350	\$ (1,277 )	\$ (261,215 )	\$ (36,568 )	\$ (5,511 )	\$ 5,511	\$ 1,283,601

See accompanying notes to unaudited consolidated financial statements.



## PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY

## Consolidated Statements of Cash Flows

Six months ended June 30, 2017 and 2016 (Unaudited)

(Dollars in Thousands)

	Six months ended June 30,	
	2017	2016
Cash flows from operating activities:		
Net income	\$47,891	\$42,329
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of intangibles	5,971	6,585
Provision for loan losses	3,200	3,200
Deferred tax expense	840	112
Income on Bank-owned life insurance	(3,938 )	(2,701 )
Net amortization of premiums and discounts on securities	4,911	5,037
Accretion of net deferred loan fees	(2,422 )	(1,627 )
Amortization of premiums on purchased loans, net	516	514
Net increase in loans originated for sale	(13,752 )	(7,750 )
Proceeds from sales of loans originated for sale	—	8,457
Proceeds from sales of foreclosed assets	3,540	2,501
ESOP expense	2,120	1,530
Allocation of stock award shares	2,514	2,215
Allocation of stock options	97	88
Excess tax benefits related to stock-based compensation	1,199	—
Net gain on sale of loans	(348 )	(707 )
Net gain on securities transactions	(11 )	(97 )
Net gain on sale of premises and equipment	—	(4 )
Net gain on sale of foreclosed assets	(501 )	(235 )
(Increase) decrease in accrued interest receivable	(8 )	289
Increase in other assets	(3,723 )	(15,876 )
(Decrease) increase in other liabilities	(7,873 )	13,162
Net cash provided by operating activities	40,223	57,022
Cash flows from investing activities:		
Proceeds from maturities, calls and paydowns of investment securities held to maturity	25,638	17,336
Purchases of investment securities held to maturity	(31,572 )	(23,930 )
Proceeds from sales of securities	—	2,193
Proceeds from maturities, calls and paydowns of securities available for sale	100,502	92,819
Purchases of securities available for sale	(99,268 )	(130,788)
Proceeds from redemption of Federal Home Loan Bank stock	57,658	30,758
Purchases of Federal Home Loan Bank stock	(60,881 )	(28,887 )
Purchases of loans	—	(28,590 )
Net increase in loans	(13,922 )	(216,119)
Proceeds from sales of premises and equipment	—	4
Purchases of premises and equipment	(1,108 )	(2,411 )
Net cash used in investing activities	(22,953 )	(287,615)
Cash flows from financing activities:		
Net (decrease) increase in deposits	(53,092 )	305,899
Increase in mortgage escrow deposits	4,489	4,893

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Cash dividends paid to stockholders	(25,309 )	(23,222 )
Shares issued through the dividend reinvestment plan	910	751

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	Six months ended	
	June 30,	
	2017	2016
Purchases of treasury stock	(443 )	(1,557 )
Purchase of employee restricted shares to fund statutory tax withholding	(709 )	(1,145 )
Stock options exercised	2,515	2,630
Proceeds from long-term borrowings	171,980	251,652
Payments on long-term borrowings	(202,019 )	(295,336 )
Net increase in short-term borrowings	93,513	1,329
Net cash (used in) provided by financing activities	(8,165 )	245,894
Net increase in cash and cash equivalents	9,105	15,301
Cash and cash equivalents at beginning of period	144,297	102,226
Cash and cash equivalents at end of period	\$153,402	\$117,527
Cash paid during the period for:		
Interest on deposits and borrowings	\$22,422	\$21,821
Income taxes	\$15,491	\$15,676
Non-cash investing activities:		
Transfer of loans receivable to foreclosed assets	\$2,019	\$2,529
See accompanying notes to unaudited consolidated financial statements.		

PROVIDENT FINANCIAL SERVICES, INC. AND SUBSIDIARY  
 NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Summary of Significant Accounting Policies

A. Basis of Financial Statement Presentation

The accompanying unaudited consolidated financial statements include the accounts of Provident Financial Services, Inc. and its wholly owned subsidiary, Provident Bank (the “Bank,” together with Provident Financial Services, Inc., the “Company”).

In preparing the interim unaudited consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated statements of financial condition and the consolidated statements of income for the periods presented. Actual results could differ from these estimates. The allowance for loan losses, the valuation of securities available for sale and the valuation of deferred tax assets are material estimates that are particularly susceptible to near-term change.

The interim unaudited consolidated financial statements reflect all normal and recurring adjustments, which are, in the opinion of management, considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. The results of operations for the three and six months ended June 30, 2017 are not necessarily indicative of the results of operations that may be expected for all of 2017.

Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. Certain reclassifications have been made in the consolidated financial statements to conform with current year classifications.

These unaudited consolidated financial statements should be read in conjunction with the December 31, 2016 Annual Report to Stockholders on Form 10-K.

B. Earnings Per Share

The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share calculations for the three and six months ended June 30, 2017 and 2016 (dollars in thousands, except per share amounts):

	Three months ended June 30, 2017			2016		
	Net Income	Weighted Average Common Shares Outstanding	Per Share Amount	Net Income	Weighted Average Common Shares Outstanding	Per Share Amount
Net income	\$24,383			\$21,356		
Basic earnings per share:						
Income available to common stockholders	\$24,383	64,357,684	\$ 0.38	\$21,356	63,553,694	\$ 0.34
Dilutive shares		183,387			172,819	
Diluted earnings per share:						
Income available to common stockholders	\$24,383	64,541,071	\$ 0.38	\$21,356	63,726,513	\$ 0.34



	Six months ended June 30, 2017			2016		
	Net Income	Weighted Average Common Shares Outstanding	Per Share Amount	Net Income	Weighted Average Common Shares Outstanding	Per Share Amount
Net income	\$47,891			\$42,329		
Basic earnings per share:						
Income available to common stockholders	\$47,891	64,263,065	\$ 0.75	\$42,329	63,452,393	\$ 0.67
Dilutive shares		192,808			170,741	

## Diluted earnings per share:

Income available to common stockholders	\$47,891	64,455,873	\$ 0.74	\$42,329	63,623,134	\$ 0.67
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Anti-dilutive stock options and awards at June 30, 2017 and 2016, totaling 437,904 shares and 580,314 shares, respectively, were excluded from the earnings per share calculations.

## Note 2. Investment Securities

At June 30, 2017, the Company had \$1.04 billion and \$492.7 million in available for sale and held to maturity investment securities, respectively. Many factors, including lack of liquidity in the secondary market for certain securities, variations in pricing information, regulatory actions, changes in the business environment or any changes in the competitive marketplace could have an adverse effect on the Company's investment portfolio which could result in other-than-temporary impairment ("OTTI") on certain investment securities in future periods. The total number of held to maturity and available for sale securities in an unrealized loss position as of June 30, 2017 totaled 266, compared with 419 at December 31, 2016. All securities with unrealized losses at June 30, 2017 were analyzed for other-than-temporary impairment. Based upon this analysis, the Company believes that as of June 30, 2017, such securities with unrealized losses do not represent impairments that are other-than-temporary.

## Securities Available for Sale

The following tables present the amortized cost, gross unrealized gains, gross unrealized losses and the fair value for securities available for sale at June 30, 2017 and December 31, 2016 (in thousands):

June 30, 2017				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
US Treasury obligations	\$5,990	—	(2 )	5,988
Agency obligations	42,058	21	(30 )	42,049
Mortgage-backed securities	963,291	7,187	(5,382 )	965,096
State and municipal obligations	3,706	115	—	3,821
Corporate obligations	21,050	401	(13 )	21,438
Equity securities	397	179	—	576
	\$1,036,492	7,903	(5,427 )	1,038,968
December 31, 2016				
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
US Treasury obligations	\$7,995	13	—	8,008
Agency obligations	57,123	90	(25 )	57,188
Mortgage-backed securities	952,992	7,249	(8,380 )	951,861
State and municipal obligations	3,727	19	(3 )	3,743
Corporate obligations	19,013	35	(11 )	19,037
Equity securities	397	152	—	549

\$1,041,247 7,558 (8,419 ) 1,040,386

The amortized cost and fair value of securities available for sale at June 30, 2017, by contractual maturity, are shown below (in thousands). Expected maturities may differ from contractual maturities due to prepayment or early call privileges of the issuer.

	June 30, 2017	
	Amortized cost	Fair value
Due in one year or less	\$44,455	44,414
Due after one year through five years	7,444	7,511
Due after five years through ten years	20,905	21,371
Due after ten years	—	—
	\$72,804	73,296

Mortgage-backed securities totaling \$963.3 million at amortized cost and \$965.1 million at fair value are excluded from the table above as their expected lives are likely to be shorter than the contractual maturity date due to principal prepayments. Also excluded from the table above are equity securities of \$397,000 at amortized cost and \$576,000 at fair value.

For the three and six months ended June 30, 2017, no securities were sold or called from the securities available for sale portfolio. For the three months ended June 30, 2016, no securities were sold from the available for sale portfolio. Proceeds from the sale of securities available for sale, for the six months ended June 30, 2016, totaled \$2.2 million, resulting in gross gains of \$95,000 and no gross losses. There were no calls of available for sale securities for the three and six months ended June 30, 2016.

The Company did not incur an OTTI charge on securities in the available for sale portfolio for the three and six months ended June 30, 2017 and 2016.

The following tables represent the Company's disclosure regarding securities available for sale with temporary impairment at June 30, 2017 and December 31, 2016 (in thousands):

	June 30, 2017 Unrealized Losses					
	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
US Treasury obligations	\$5,988	(2 )	—	—	5,988	(2 )
Agency obligations	31,017	(30 )	—	—	31,017	(30 )
Mortgage-backed securities	480,698	(5,380 )	47	(2 )	480,745	(5,382 )
Corporate obligations	—	—	988	(13 )	988	(13 )
	\$517,703	(5,412 )	1,035	(15 )	518,738	(5,427 )
	December 31, 2016 Unrealized Losses					
	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Agency obligations	\$14,000	(25 )	—	—	14,000	(25 )
Mortgage-backed securities	553,629	(8,377 )	65	(3 )	553,694	(8,380 )
State and municipal obligations	661	(3 )	—	—	661	(3 )
Corporate obligations	—	—	990	(11 )	990	(11 )
	\$568,290	(8,405 )	1,055	(14 )	569,345	(8,419 )

The temporary loss position associated with certain securities available for sale was the result of changes in market interest rates relative to the coupon of the individual security and changes in credit spreads. The Company does not have the intent to sell securities in a temporary loss position at June 30, 2017, nor is it more likely than not that the Company will be required to sell the securities before their prices recover.

The number of available for sale securities in an unrealized loss position at June 30, 2017 totaled 83, compared with 87 at December 31, 2016. At June 30, 2017, there were two private label mortgage-backed securities in an unrealized loss position,

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with an amortized cost of \$53,000 and an unrealized loss of \$2,000. None of these private label mortgage-backed securities were below investment grade at June 30, 2017.

The Company estimates the loss projections for each security by stressing the individual loans collateralizing the security and applying a range of expected default rates, loss severities, and prepayment speeds in conjunction with the underlying credit enhancement for each security. Based on specific assumptions about collateral and vintage, a range of possible cash flows was identified to determine whether OTTI existed during the six months ended June 30, 2017. The Company believes that no OTTI of the securities available for sale portfolio existed for the three and six months ended June 30, 2017.

#### Investment Securities Held to Maturity

The following tables present the amortized cost, gross unrealized gains, gross unrealized losses and the estimated fair value for investment securities held to maturity at June 30, 2017 and December 31, 2016 (in thousands):

	June 30, 2017			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
Agency obligations	\$4,306	—	(56	) 4,250
Mortgage-backed securities	579	20	—	599
State and municipal obligations	478,564	10,746	(2,082	) 487,228
Corporate obligations	9,288	7	(34	) 9,261
	\$492,737	10,773	(2,172	) 501,338

	December 31, 2016			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
Agency obligations	\$4,306	2	(83	) 4,225
Mortgage-backed securities	893	31	—	924
State and municipal obligations	473,653	6,635	(5,436	) 474,852
Corporate obligations	9,331	7	(52	) 9,286
	\$488,183	6,675	(5,571	) 489,287

The Company generally purchases securities for long-term investment purposes, and differences between amortized cost and fair values may fluctuate during the investment period. There were no sales of securities from the held to maturity portfolio for the three and six months ended June 30, 2017 and 2016. For the three and six months ended June 30, 2017, proceeds from calls on certain securities in the held to maturity portfolio totaled \$7.9 million and \$20.7 million, respectively, with gross gains of \$11,000 and no gross losses recognized in both the three and six month periods. For the three and six months ended June 30, 2016, proceeds from calls of certain securities in the held to maturity portfolio totaled \$4.3 million and \$14.9 million, respectively, with gross gains totaling \$1,000 and \$2,000, respectively and no gross losses recognized in either period.

The amortized cost and fair value of investment securities in the held to maturity portfolio at June 30, 2017 by contractual maturity are shown below (in thousands). Expected maturities may differ from contractual maturities due to prepayment or early call privileges of the issuer.

	June 30, 2017	
	Amortized cost	Fair value
Due in one year or less	\$22,961	23,006
Due after one year through five years	56,527	57,412
Due after five years through ten years	252,672	258,915
Due after ten years	159,998	161,406
	\$492,158	500,739

Mortgage-backed securities totaling \$579,000 at amortized cost and \$599,000 at fair value are excluded from the table above as their expected lives are likely to be shorter than the contractual maturity date due to principal prepayments.

The following tables represent the Company's disclosure on investment securities held to maturity with temporary impairment at June 30, 2017 and December 31, 2016 (in thousands):

	June 30, 2017 Unrealized Losses					
	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Agency obligations	\$3,851	(56 )	—	—	3,851	(56 )
State and municipal obligations	78,613	(1,814 )	9,198	(268 )	87,811	(2,082 )
Corporate obligations	6,836	(34 )	—	—	6,836	(34 )
	\$89,300	(1,904 )	9,198	(268 )	98,498	(2,172 )
	December 31, 2016 Unrealized Losses					
	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Agency obligations	\$3,525	(83 )	—	—	3,525	(83 )
State and municipal obligations	172,152	(5,132 )	6,617	(304 )	178,769	(5,436 )
Corporate obligations	4,697	(52 )	—	—	4,697	(52 )
	\$180,374	(5,267 )	6,617	(304 )	186,991	(5,571 )

Based upon the review of the held to maturity securities portfolio, the Company believes that as of June 30, 2017, securities with unrealized loss positions shown above do not represent impairments that are other-than-temporary. The review of the portfolio for OTTI considers the percentage and length of time the fair value of an investment is below book value, as well as general market conditions, changes in interest rates, credit risks, whether the Company has the intent to sell the securities and whether it is more likely than not that the Company would be required to sell the securities before their prices recover.

The number of held to maturity securities in an unrealized loss position at June 30, 2017 totaled 183, compared with 332 at December 31, 2016. The decrease in the number of securities in an unrealized loss position at June 30, 2017, was due to a slight decrease in market interest rates from December 31, 2016 and a tightening of spreads in the municipal bond sector. All temporarily impaired investment securities were investment grade at June 30, 2017.

## Note 3. Loans Receivable and Allowance for Loan Losses

Loans receivable at June 30, 2017 and December 31, 2016 are summarized as follows (in thousands):

	June 30, 2017	December 31, 2016
Mortgage loans:		
Residential	\$1,168,557	1,211,672
Commercial	1,992,449	1,978,569
Multi-family	1,384,590	1,402,054
Construction	305,860	264,814
Total mortgage loans	4,851,456	4,857,109
Commercial loans	1,687,944	1,630,444
Consumer loans	492,838	516,755
Total gross loans	7,032,238	7,004,308
Purchased credit-impaired ("PCI") loans	1,266	1,272
Premiums on purchased loans	4,492	4,968
Unearned discounts	(37)	(39)
Net deferred fees	(6,911)	(7,023)
Total loans	\$7,031,048	7,003,486

The following tables summarize the aging of loans receivable by portfolio segment and class of loans, excluding PCI loans (in thousands):

	June 30, 2017				Recorded Investment > 90 days accruing	Total Past Due	Current	Total Loans Receivable
	30-59 Days	60-89 Days	Non-accrual					
Mortgage loans:								
Residential	\$4,861	3,521	9,126	—	17,508	1,151,049	1,168,557	
Commercial	522	1,010	8,727	—	10,259	1,982,190	1,992,449	
Multi-family	—	—	—	—	—	1,384,590	1,384,590	
Construction	—	—	2,517	—	2,517	303,343	305,860	
Total mortgage loans	5,383	4,531	20,370	—	30,284	4,821,172	4,851,456	
Commercial loans	557	25	16,089	—	16,671	1,671,273	1,687,944	
Consumer loans	1,735	1,516	2,448	—	5,699	487,139	492,838	
Total gross loans	\$7,675	6,072	38,907	—	52,654	6,979,584	7,032,238	
	December 31, 2016							
	30-59 Days	60-89 Days	Non-accrual		Recorded Investment > 90 days accruing	Total Past Due	Current	Total Loans Receivable
Mortgage loans:								
Residential	\$5,891	6,563	12,021	—	24,475	1,187,197	1,211,672	
Commercial	—	80	7,493	—	7,573	1,970,996	1,978,569	
Multi-family	—	—	553	—	553	1,401,501	1,402,054	
Construction	—	—	2,517	—	2,517	262,297	264,814	
Total mortgage loans	5,891	6,643	22,584	—	35,118	4,821,991	4,857,109	
Commercial loans	1,656	357	16,787	—	18,800	1,611,644	1,630,444	
Consumer loans	2,561	1,199	3,030	—	6,790	509,965	516,755	
Total gross loans	\$10,108	8,199	42,401	—	60,708	6,943,600	7,004,308	





Included in loans receivable are loans for which the accrual of interest income has been discontinued due to deterioration in the financial condition of the borrowers. The principal amounts of these non-accrual loans were \$38.9 million and \$42.4 million at June 30, 2017 and December 31, 2016, respectively. Included in non-accrual loans were \$724,000 and \$7.3 million of loans which were less than 90 days past due at June 30, 2017 and December 31, 2016, respectively. There were no loans 90 days or greater past due and still accruing interest at June 30, 2017 or December 31, 2016.

The Company defines an impaired loan as a non-homogeneous loan greater than \$1.0 million for which it is probable, based on current information, all amounts due under the contractual terms of the loan agreement will not be collected. Impaired loans also include all loans modified as troubled debt restructurings (“TDRs”). A loan is deemed to be a TDR when a loan modification resulting in a concession is made in an effort to mitigate potential loss arising from a borrower’s financial difficulty. Smaller balance homogeneous loans, including residential mortgages and other consumer loans, are evaluated collectively for impairment and are excluded from the definition of impaired loans, unless modified as TDRs. The Company separately calculates the reserve for loan losses on impaired loans. The Company may recognize impairment of a loan based upon: (1) the present value of expected cash flows discounted at the effective interest rate; (2) if a loan is collateral dependent, the fair value of collateral; or (3) the fair value of the loan. Additionally, if impaired loans have risk characteristics in common, those loans may be aggregated and historical statistics may be used as a means of measuring those impaired loans.

The Company uses third-party appraisals to determine the fair value of the underlying collateral in its analysis of collateral dependent impaired loans. A third-party appraisal is generally ordered as soon as a loan is designated as a collateral dependent impaired loan and is updated annually or more frequently, if required.

A specific allocation of the allowance for loan losses is established for each collateral dependent impaired loan with a carrying balance greater than the collateral’s fair value, less estimated costs to sell. Charge-offs are generally taken for the amount of the specific allocation when operations associated with the respective property cease and it is determined that collection of amounts due will be derived primarily from the disposition of the collateral. At each quarter end, if a loan is designated as a collateral dependent impaired loan and the third-party appraisal has not yet been received, an evaluation of all available collateral is made using the best information available at the time, including rent rolls, borrower financial statements and tax returns, prior appraisals, management’s knowledge of the market and collateral, and internally prepared collateral valuations based upon market assumptions regarding vacancy and capitalization rates, each as and where applicable. Once the appraisal is received and reviewed, the specific reserves are adjusted to reflect the appraised value. The Company believes there have been no significant time lapses in the recognition of changes in collateral values as a result of this process.

At June 30, 2017, there were 150 impaired loans totaling \$52.7 million. Included in this total were 121 TDRs related to 117 borrowers totaling \$31.3 million that were performing in accordance with their restructured terms and which continued to accrue interest at June 30, 2017. At December 31, 2016, there were 141 impaired loans totaling \$52.0 million. Included in this total were 114 TDRs to 110 borrowers totaling \$29.9 million that were performing in accordance with their restructured terms and which continued to accrue interest at December 31, 2016.

The following table summarizes loans receivable by portfolio segment and impairment method, excluding PCI loans (in thousands):

	June 30, 2017			
	Mortgage loans	Commercial loans	Consumer loans	Total Portfolio Segments
Individually evaluated for impairment	\$30,779	19,557	2,334	52,670
Collectively evaluated for impairment	4,820,677	1,668,387	490,504	6,979,568
Total gross loans	\$4,851,456	1,687,944	492,838	7,032,238
	December 31, 2016			
	Mortgage loans	Commercial loans	Consumer loans	Total Portfolio Segments
Individually evaluated for impairment	\$29,551	20,255	2,213	52,019
Collectively evaluated for impairment	4,827,558	1,610,189	514,542	6,952,289

Total gross loans	\$4,857,109	1,630,444	516,755	7,004,308
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The allowance for loan losses is summarized by portfolio segment and impairment classification as follows (in thousands):

	June 30, 2017			
	Mortgage loans	Commercial loans	Consumer loans	Total
Individually evaluated for impairment	\$1,782	2,230	92	4,104
Collectively evaluated for impairment	27,044	28,855	2,859	58,758
Total gross loans	\$28,826	31,085	2,951	62,862
	December 31, 2016			
	Mortgage loans	Commercial loans	Consumer loans	Total
Individually evaluated for impairment	\$1,986	268	80	2,334
Collectively evaluated for impairment	27,640	28,875	3,034	59,549
Total gross loans	\$29,626	29,143	3,114	61,883

Loan modifications to borrowers experiencing financial difficulties that are considered TDRs primarily involve lowering the monthly payments on such loans through either a reduction in interest rate below a market rate, an extension of the term of the loan without a corresponding adjustment to the risk premium reflected in the interest rate, or a combination of these two methods. These modifications generally do not result in the forgiveness of principal or accrued interest. In addition, the Company attempts to obtain additional collateral or guarantor support when modifying such loans. If the borrower has demonstrated performance under the previous terms and our underwriting process shows the borrower has the capacity to continue to perform under the restructured terms, the loan will continue to accrue interest. Non-accruing restructured loans may be returned to accrual status when there has been a sustained period of repayment performance (generally six consecutive months of payments) and both principal and interest are deemed collectible.

The following tables present the number of loans modified as TDRs during the three and six months ended June 30, 2017 and 2016, along with their balances immediately prior to the modification date and post-modification as of June 30, 2017 and 2016. There were no loans modified as TDRs during the three and six months ended June 30, 2016.

	For the three months ended			
	June 30, 2017		June 30, 2016	
Troubled Debt Restructurings of Loans	Number of Outstanding Loans	Post-Modification Outstanding	Number of Outstanding Loans	Post-Modification Outstanding
	Recorded Investment	Recorded Investment	Recorded Investment	Recorded Investment
	(\$ in thousands)			
Mortgage loans:				
Residential	3 \$ 1,836	\$ 1,796	— \$	— \$
Total mortgage loans	3 1,836	1,796	—	—
Total restructured loans	3 \$ 1,836	\$ 1,796	— \$	— \$

Troubled Debt Restructurings	For the six months ended		June 30, 2016	
	June 30, 2017	June 30, 2016	Pre-Modification	Post-Modification
	Number of Recorded Loans Investment	Number of Recorded Loans Investment	Number of Recorded Loans Investment	Number of Recorded Loans Investment
	(\$ in thousands)			
Mortgage loans:				
Residential	6 \$ 2,838	\$ 2,774	—\$	— \$ —
Total mortgage loans	6 2,838	2,774	—	—
Commercial loans	1 1,300	1,240	—	—
Consumer loans	2 240	232	—	—
Total restructured loans	9 \$ 4,378	\$ 4,246	—\$	— \$ —

All TDRs are impaired loans, which are individually evaluated for impairment, as previously discussed. Estimated collateral values of collateral dependent impaired loans modified during the three and six months ended June 30, 2016 exceeded the carrying amounts of such loans. There were no charge-offs recorded on collateral dependent impaired loans modified during the three months ended June 30, 2017. For the six months ended June 30, 2017, \$1.2 million of charge-offs were recorded on collateral dependent impaired loans, and are included in the preceding table. There were no charge-offs recorded on collateral dependent impaired loans for the same periods last year. For the three and six months ended June 30, 2017, the allowance for loan losses associated with the TDRs presented in the preceding tables totaled \$0 and \$216,000, respectively, and were included in the allowance for loan losses for loans individually evaluated for impairment.

For the three and six months ended June 30, 2017, the TDRs presented in the preceding tables had a weighted average modified interest rate of approximately 3.74% and 4.01%, respectively, compared to a weighted average rate of 3.87% and 3.90% prior to modification, respectively.

The following table presents loans modified as TDRs within the 12 month periods ending June 30, 2017 and 2016, and for which there was a payment default (90 days or more past due) within the respective one year period:

Troubled Debt Restructurings Subsequently Defaulted	June 30, 2017	June 30, 2016
	Outstanding Number of Recorded Loans Investment	Outstanding Number of Recorded Loans Investment
	(\$ in thousands)	
Mortgage loans:		
Residential	—\$	—1 \$ 252
Total mortgage loans	—	1 252
Commercial loans	—	— \$ —
Consumer loans	—	— —
Total restructured loans	—\$	—1 \$ 252

There were no payment defaults (90 days or more past due) for loans modified as TDRs within the 12 month periods ending June 30, 2017. TDRs that subsequently default are considered collateral dependent impaired loans and are evaluated for impairment based on the estimated fair value of the underlying collateral less expected selling costs. PCI loans are loans acquired at a discount primarily due to deteriorated credit quality. As part of the May 30, 2014 acquisition of Team Capital, \$5.2 million of the loans acquired were determined to be PCI loans. At the date of acquisition, PCI loans were accounted for at fair value, based upon the then present value of expected future cash flows, with no related allowance for loan losses. PCI loans totaled \$1.3 million at June 30, 2017 and December 31, 2016.



The following table summarizes the changes in the accretable yield for PCI loans during the three and six months ended June 30, 2017 and 2016 (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
Beginning balance	\$172	503	200	676
Accretion	(96 )	(419)	(145)	(840)
Reclassification from non-accretable discount	82	244	103	492
Ending balance	\$158	328	158	328

The activity in the allowance for loan losses by portfolio segment for the three and six months ended June 30, 2017 and 2016 was as follows (in thousands):

Three months ended June 30,	Mortgage loans	Commercial loans	Consumer loans	Total Portfolio Segments	Unallocated	Total
2017						
Balance at beginning of period	\$29,318	29,786	3,051	62,155	—	62,155
Provision charged (credited) to operations	(292 )	1,777	215	1,700	—	1,700
Recoveries of loans previously charged-off	7	73	225	305	—	305
Loans charged-off	(207 )	(551 )	(540 )	(1,298 )	—	(1,298 )
Balance at end of period	\$28,826	31,085	2,951	62,862	—	62,862
2016						
Balance at beginning of period	\$30,849	28,255	3,087	62,191	—	62,191
Provision charged (credited) to operations	497	1,311	(108 )	1,700	—	1,700
Recoveries of loans previously charged-off	401	192	220	813	—	813
Loans charged-off	(113 )	(3,459 )	(199 )	(3,771 )	—	(3,771 )
Balance at end of period	\$31,634	26,299	3,000	60,933	—	60,933
Six months ended June 30,	Mortgage loans	Commercial loans	Consumer loans	Total Portfolio Segments	Unallocated	Total
2017						
Balance at beginning of period	\$29,626	29,143	3,114	61,883	—	61,883
Provision charged (credited) to operations	(423 )	3,394	229	3,200	—	3,200
Recoveries of loans previously charged-off	61	531	401	993	—	993
Loans charged-off	(438 )	(1,983 )	(793 )	(3,214 )	—	(3,214 )
Balance at end of period	\$28,826	31,085	2,951	62,862	—	62,862
2016						
Balance at beginning of period	\$32,094	25,829	3,501	61,424	—	61,424
Provision charged (credited) to operations	(695 )	4,269	(374 )	3,200	—	3,200
Recoveries of loans previously charged-off	573	283	537	1,393	—	1,393
Loans charged-off	(338 )	(4,082 )	(664 )	(5,084 )	—	(5,084 )
Balance at end of period	\$31,634	26,299	3,000	60,933	—	60,933

The following table presents loans individually evaluated for impairment by class and loan category, excluding PCI loans (in thousands):

	June 30, 2017				December 31, 2016				Average Recorded Investment	Interest Income Recognized
	Unpaid Principal Balance	Recorded Investment	Related Allowance	Average Recorded Investment	Unpaid Principal Balance	Recorded Investment	Related Allowance	Average Recorded Investment		
Loans with no related allowance										
Mortgage loans:										
Residential	\$ 12,453	9,858	—	9,963	239	10,691	7,881	—	8,027	484
Commercial	4,600	4,472	—	4,472	—	1,556	1,556	—	1,586	40
Construction	2,553	2,517	—	2,545	—	2,553	2,517	—	2,514	—
Total	19,606	16,847	—	16,980	239	14,800	11,954	—	12,127	524
Commercial loans	19,420	15,912	—	16,740	152	21,830	18,874	—	13,818	259
Consumer loans	1,445	911	—	960	27	1,493	981	—	1,026	59
Total impaired loans	\$40,471	33,670	—	34,680	418	38,123	31,809	—	26,971	842
Loans with an allowance recorded										
Mortgage loans:										
Residential	\$ 13,890	12,856	1,636	12,930	249	14,169	13,520	1,716	13,705	519
Commercial	1,076	1,076	146	1,094	27	4,138	4,077	270	4,111	55
Construction	—	—	—	—	—	—	—	—	—	—
Total	14,966	13,932	1,782	14,024	276	18,307	17,597	1,986	17,816	574
Commercial loans	3,708	3,645	2,230	3,688	35	1,381	1,381	268	5,956	4
Consumer loans	1,434	1,423	92	1,462	38	1,242	1,232	80	1,259	66
Total impaired loans	\$20,108	19,000	4,104	19,174	349	20,930	20,210	2,334	25,031	644
Total impaired loans										
Mortgage loans:										
Residential	\$26,343	22,714	1,636	22,893	488	24,860	21,401	1,716	21,732	1,003
Commercial	5,676	5,548	146	5,566	27	5,694	5,633	270	5,697	95
Construction	2,553	2,517	—	2,545	—	2,553	2,517	—	2,514	—
Total	34,572	30,779	1,782	31,004	515	33,107	29,551	1,986	29,943	1,098
Commercial loans	23,128	19,557	2,230	20,428	187	23,211	20,255	268	19,774	263
Consumer loans	2,879	2,334	92	2,422	65	2,735	2,213	80	2,285	125
Total impaired loans	\$60,579	52,670	4,104	53,854	767	59,053	52,019	2,334	52,002	1,486

Specific allocations of the allowance for loan losses attributable to impaired loans totaled \$4.1 million at June 30, 2017 and \$2.3 million at December 31, 2016. At June 30, 2017 and December 31, 2016, impaired loans for which there was no related allowance for loan losses totaled \$33.7 million and \$31.8 million, respectively. The average balance of impaired loans for the six months ended June 30, 2017 was \$53.9 million.

The Company utilizes an internal nine-point risk rating system to summarize its loan portfolio into categories with similar risk characteristics. Loans deemed to be “acceptable quality” are rated 1 through 4, with a rating of 1 established for loans with minimal risk. Loans that are deemed to be of “questionable quality” are rated 5 (watch) or 6 (special mention). Loans with adverse classifications (substandard, doubtful or loss) are rated 7, 8 or 9, respectively.

Commercial mortgage, commercial, multi-family and construction loans are rated individually, and each lending officer is responsible for risk rating loans in their portfolio. These





risk ratings are then reviewed by the department manager and/or the Chief Lending Officer and by the Credit Department. The risk ratings are also confirmed through periodic loan review examinations, which are currently performed by an independent third-party. Reports by the independent third-party are presented directly to the Audit Committee of the Board of Directors.

Loans receivable by credit quality risk rating indicator, excluding PCI loans, are as follows (in thousands):

	At June 30, 2017							
	Residential	Commercial mortgage	Multi-family	Construction	Total mortgages	Commercial	Consumer	Total loans
Special mention	\$3,521	25,567	552	—	29,640	19,606	1,516	50,762
Substandard	9,125	25,588	520	2,517	37,750	38,015	2,448	78,213
Doubtful	—	—	—	—	—	—	—	—
Loss	—	—	—	—	—	—	—	—
Total classified and criticized	12,646	51,155	1,072	2,517	67,390	57,621	3,964	128,975
Pass/Watch	1,155,911	1,941,294	1,383,518	303,343	4,784,066	1,630,323	488,874	6,903,263
Total	\$1,168,557	1,992,449	1,384,590	305,860	4,851,456	1,687,944	492,838	7,032,238

	At December 31, 2016							
	Residential	Commercial mortgage	Multi-family	Construction	Total mortgages	Commercial	Consumer	Total loans
Special mention	\$6,563	25,329	563	—	32,455	14,840	1,242	48,537
Substandard	12,021	23,011	553	2,517	38,102	47,255	2,940	88,297
Doubtful	—	—	—	—	—	—	—	—
Loss	—	—	—	—	—	—	—	—
Total classified and criticized	18,584	48,340	1,116	2,517	70,557	62,095	4,182	136,834
Pass/Watch	1,193,088	1,930,229	1,400,938	262,297	4,786,552	1,568,349	512,573	6,867,474
Total	\$1,211,672	1,978,569	1,402,054	264,814	4,857,109	1,630,444	516,755	7,004,308

#### Note 4. Deposits

Deposits at June 30, 2017 and December 31, 2016 are summarized as follows (in thousands):

	June 30, 2017	December 31, 2016
Savings	\$1,107,051	1,099,020
Money market	1,535,995	1,582,750
NOW	1,853,736	1,871,298
Non-interest bearing	1,353,757	1,349,378
Certificates of deposit	649,998	651,183
Total deposits	\$6,500,537	6,553,629

#### Note 5. Components of Net Periodic Benefit Cost

The Bank has a noncontributory defined benefit pension plan covering its full-time employees who had attained age 21 with at least one year of service as of April 1, 2003. The pension plan was frozen on April 1, 2003. All participants in the Plan are 100% vested. The pension plan's assets are invested in investment funds and group annuity contracts currently managed by the Principal Financial Group and Allmerica Financial.

In addition to pension benefits, certain health care and life insurance benefits are currently made available to certain of the Bank's retired employees. The costs of such benefits are accrued based on actuarial assumptions from the date of hire to the date the



employee is fully eligible to receive the benefits. Effective January 1, 2003, eligibility for retiree health care benefits was frozen as to new entrants and benefits were eliminated for employees with less than ten years of service as of December 31, 2002. Effective January 1, 2007, eligibility for retiree life insurance benefits was frozen as to new entrants and retiree life insurance benefits were eliminated for employees with less than ten years of service as of December 31, 2006.

Net periodic (increase) benefit cost for pension benefits and other post-retirement benefits for the three and six months ended June 30, 2017 and 2016 includes the following components (in thousands):

	Three months ended June 30,				Six months ended June 30,			
	Pension benefits		Other post-retirement benefits		Pension benefits		Other post-retirement benefits	
	2017	2016	2017	2016	2017	2016	2017	2016
Service cost	\$—	—	26	37	\$—	—	52	75
Interest cost	307	312	218	285	614	624	436	569
Expected return on plan assets	(638 )	(612)	—	—	(1,276)	(1,224)	—	—
Amortization of prior service cost	—	—	—	—	—	—	—	—
Amortization of the net loss	230	236	(169)	—	460	472	(338)	—
Net periodic (increase) benefit cost	\$(101)	(64 )	75	322	\$(202)	(128 )	150	644

In its consolidated financial statements for the year ended December 31, 2016, the Company previously disclosed that it does not expect to contribute to the pension plan in 2017. As of June 30, 2017, no contributions have been made to the pension plan.

The net periodic (increase) benefit cost for pension benefits and other post-retirement benefits for the three and six months ended June 30, 2017 were calculated using the actual January 1, 2017 pension and other post-retirement benefits valuations.

#### Note 6. Impact of Recent Accounting Pronouncements

In May 2017, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2017-09, “Compensation-Stock Compensation (Topic 718): Scope of Modification Accounting”. This update provides guidance about changes to terms or conditions of a share-based payment award which would require modification accounting. In particular, an entity is required to account for the effects of a modification if the fair value, vesting condition or the equity/liability classification of the modified award is not the same immediately before and after a change to the terms and conditions of the award. ASU 2017-09 is effective on a prospective basis for fiscal years beginning after December 15, 2017, with early adoption permitted. The Company is currently assessing the impact that the guidance will have on the Company’s consolidated financial statements.

In March 2017, the FASB issued ASU 2017-08, “Receivables - Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities.” This ASU shortens the amortization period for premiums on callable debt securities by requiring that premiums be amortized to the first (or earliest) call date instead of as an adjustment to the yield over the contractual life. This change more closely aligns the accounting with the economics of a callable debt security and the amortization period with expectations that already are included in market pricing on callable debt securities. This ASU does not change the accounting for discounts on callable debt securities, which will continue to be amortized to the maturity date. This guidance includes only instruments that are held at a premium and have explicit call features. It does not include instruments that contain prepayment features, such as mortgage backed securities; nor does it include call options that are contingent upon future events or in which the timing or amount to be paid is not fixed. The effective date for this ASU is fiscal years beginning after December 15, 2018, including interim periods within the reporting period, with early adoption permitted. Transition is on a modified retrospective basis with an adjustment to retained earnings as of the beginning of the period of adoption. If early adopted in an interim period, adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The Company is currently assessing the impact that the guidance will have on the Company’s consolidated financial statements.

In March 2017, the FASB issued ASU 2017-07, "Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Post-retirement Benefit Cost", which requires that companies disaggregate the service cost component from other components of net benefit cost. This update calls for companies that offer post-retirement benefits to present the service cost, which is the amount an employer has to set aside each quarter or fiscal year to cover the benefits, in the same line item with other current employee compensation costs. Other components of net benefit cost will be

presented in the income statement separately from the service cost component and outside the subtotal of income from operations, if one is presented. ASU 2017-07 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company is currently assessing the impact that the guidance will have on the Company's consolidated financial statements.

In January 2017, the FASB issued ASU 2017-04, "Simplifying the Test for Goodwill Impairment." The main objective of this ASU is to simplify the accounting for goodwill impairment by requiring that impairment charges be based upon the first step in the current two-step impairment test under Accounting Standards Codification (ASC) 350. Currently, if the fair value of a reporting unit is lower than its carrying amount (Step 1), an entity calculates any impairment charge by comparing the implied fair value of goodwill with its carrying amount (Step 2). The implied fair value of goodwill is calculated by deducting the fair value of all assets and liabilities of the reporting unit from the reporting unit's fair value as determined in Step 1. To determine the implied fair value of goodwill, entities estimate the fair value of any unrecognized intangible assets and any corporate-level assets or liabilities that were included in the determination of the carrying amount and fair value of the reporting unit in Step 1. Under ASU 2017-04, if a reporting unit's carrying amount exceeds its fair value, an entity will record an impairment charge based on that difference. The impairment charge will be limited to the amount of goodwill allocated to that reporting unit. This standard eliminates the requirement to calculate a goodwill impairment charge using Step 2. ASU 2017-04 does not change the guidance on completing Step 1 of the goodwill impairment test. Under ASU 2017-04, an entity will still be able to perform the current optional qualitative goodwill impairment assessment before determining whether to proceed to Step 1. The standard will be applied prospectively and is effective for annual and interim impairment tests performed in periods beginning after December 15, 2019. Early adoption is permitted for annual and interim goodwill impairment testing dates after January 1, 2017. The Company is currently assessing the impact that the guidance will have on the Company's consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments," a new standard which addresses diversity in practice related to eight specific cash flow issues: debt prepayment or extinguishment costs, settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing, contingent consideration payments made after a business combination, proceeds from the settlement of insurance claims, proceeds from the settlement of corporate-owned life insurance policies (including bank-owned life insurance policies), distributions received from equity method investees, beneficial interests in securitization transactions and separately identifiable cash flows and application of the predominance principle. ASU 2016-15 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Entities will apply the standard's provisions using a retrospective transition method to each period presented. If it is impracticable to apply the amendments retrospectively for some of the issues, the amendments for those issues would be applied prospectively as of the earliest date practicable. The Company is currently assessing the impact that the guidance will have on the Company's consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, "Measurement of Credit Losses on Financial Instruments." The main objective of this ASU is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments by a reporting entity at each reporting date. The amendments in this ASU require financial assets measured at amortized cost to be presented at the net amount expected to be collected. The allowance for credit losses would represent a valuation account that would be deducted from the amortized cost basis of the financial asset(s) to present the net carrying value at the amount expected to be collected on the financial asset. The income statement would reflect the measurement of credit losses for newly recognized financial assets, as well as the expected increases or decreases of expected credit losses that have taken place during the period. The measurement of expected credit losses would be based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. An entity will be required to use judgment in determining the relevant information and estimation methods that are appropriate in its circumstances. The amendments in ASU 2016-13 are effective for fiscal years, including interim periods, beginning after December 15, 2019. Early adoption of this ASU is permitted for fiscal years beginning after December 15, 2018. The Company is currently assessing the impact that the guidance will have on the Company's

consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)." This ASU requires all lessees to recognize a lease liability and a right-of-use asset, measured at the present value of the future minimum lease payments, at the lease commencement date. Lessor accounting remains largely unchanged under the new guidance. The guidance is effective for fiscal years beginning after December 15, 2018, including interim reporting periods within that reporting period, with early adoption permitted. A modified retrospective approach must be applied for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The Company is currently assessing the impact that the guidance will have on the Company's consolidated financial statements.

In January 2016, the FASB issued ASU 2016-01, "Financial Instruments - Overall: Recognition and Measurement of Financial Assets and Liabilities." This ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. This amendment supersedes the guidance to classify equity securities with readily determinable fair values into

different categories, requires equity securities, except equity method investments, to be measured at fair value with changes in the fair value recognized through net income, and simplifies the impairment assessment of equity investments without readily determinable fair values. The amendment requires public business entities that are required to disclose the fair value of financial instruments measured at amortized cost on the balance sheet to measure that fair value using the exit price notion. The amendment requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option. The amendment requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or in the accompanying notes to the financial statements. The amendment reduces diversity in current practice by clarifying that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available for sale securities in combination with the entity's other deferred tax assets. This amendment is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Entities should apply the amendment by means of a cumulative-effect adjustment as of the beginning of the fiscal year of adoption, with the exception of the amendment related to equity securities without readily determinable fair values, which should be applied prospectively to equity investments that exist as of the date of adoption. The Company is currently evaluating the impact that the guidance will have on the Company's consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." The objective of this amendment is to clarify the principles for recognizing revenue and to develop a common revenue standard for U.S. GAAP and IFRS. This update affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are in the scope of other standards. The ASU is effective for public business entities for financial statements issued for fiscal years beginning after December 15, 2017, and early adoption is permitted. Subsequently, the FASB issued the following standards related to ASU 2014-09: ASU 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations;" ASU 2016-10, "Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing;" ASU 2016-11, "Revenue Recognition (Topic 605) and Derivatives and Hedging (Topic 815): Rescission of SEC Guidance Because of Accounting Standards Updates 2014-09 and 2014-16 Pursuant to Staff Announcements at the March 3, 2016 EITF Meeting;" and ASU 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients". These amendments are intended to improve and clarify the implementation guidance of ASU 2014-09 and have the same effective date as the original standard. The Company's revenue is comprised of net interest income on interest earning assets and liabilities and non-interest income. The scope of guidance explicitly excludes net interest income as well as other revenues associated with financial assets and liabilities, including loans, leases, securities and derivatives. Accordingly, the majority of the Company's revenues will not be affected. The Company is currently evaluating the impact that the guidance will have on the Company's consolidated financial statements.

#### Note 7. Fair Value Measurements

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The determination of fair values of financial instruments often requires the use of estimates. Where quoted market values in an active market are not readily available, the Company utilizes various valuation techniques to estimate fair value.

Fair value is an estimate of the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However, in many instances fair value estimates may not be substantiated by comparison to independent markets and may not be realized in an immediate sale of the financial instrument.

GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of fair value hierarchy are as follows:

Level 1:



Unadjusted quoted market prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability; and

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The valuation techniques are based upon the unpaid principal balance only, and exclude any accrued interest or dividends at the measurement date. Interest income and expense and dividend income are recorded within the consolidated statements of income depending on the nature of the instrument using the effective interest method based on acquired discount or premium.

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The valuation techniques described below were used to measure fair value of financial instruments in the table below on a recurring basis as of June 30, 2017 and December 31, 2016.

#### Securities Available for Sale

For securities available for sale, fair value was estimated using a market approach. The majority of the Company's securities are fixed income instruments that are not quoted on an exchange, but are traded in active markets. Prices for these instruments are obtained through third party data service providers or dealer market participants with which the Company has historically transacted both purchases and sales of securities. Prices obtained from these sources include market quotations and matrix pricing. Matrix pricing, a Level 2 input, is a mathematical technique used principally to value certain securities to benchmark or to comparable securities. The Company evaluates the quality of Level 2 matrix pricing through comparison to similar assets with greater liquidity and evaluation of projected cash flows. As the Company is responsible for the determination of fair value, it performs quarterly analyses on the prices received from the pricing service to determine whether the prices are reasonable estimates of fair value. Specifically, the Company compares the prices received from the pricing service to a secondary pricing source. Additionally, the Company compares changes in the reported market values and returns to relevant market indices to test the reasonableness of the reported prices. The Company's internal price verification procedures and review of fair value methodology documentation provided by independent pricing services has not historically resulted in an adjustment in the prices obtained from the pricing service. The Company also may hold equity securities and debt instruments issued by the U.S. government and U.S. government-sponsored agencies that are traded in active markets with readily accessible quoted market prices that are considered Level 1 inputs.

#### Derivatives

The Company records all derivatives on the statement of financial condition at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. The existing interest rate derivatives result from a service provided to certain qualifying borrowers in a loan related transaction and, therefore, are not used to manage interest rate risk in the Company's assets or liabilities. As such, all changes in fair value of the Company's derivatives are recognized directly in earnings.

The Company also uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges, and which satisfy hedge accounting requirements, involve the receipt of variable amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without the exchange of the underlying notional amount. These derivatives were used to hedge the variable cash outflows associated with FHLBNY borrowings. The effective portion of changes in the fair value of these derivatives are recorded in accumulated other comprehensive income, and are subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of these derivatives are recognized directly in earnings.

The fair value of the Company's derivatives are determined using discounted cash flow analysis using observable market-based inputs, which are considered Level 2 inputs.

#### Assets Measured at Fair Value on a Non-Recurring Basis

The valuation techniques described below were used to estimate fair value of financial instruments measured on a non-recurring basis as of June 30, 2017 and December 31, 2016.

#### Collateral Dependent Impaired Loans

For loans measured for impairment based on the fair value of the underlying collateral, fair value was estimated using a market approach. The Company measures the fair value of collateral underlying impaired loans primarily through obtaining independent appraisals that rely upon quoted market prices for similar assets in active markets. These appraisals include adjustments, on an individual case-by-case basis, to comparable assets based on the appraisers'

market knowledge and experience, as well as adjustments for estimated costs to sell between 5% and 10%. The Company classifies these loans as Level 3 within the fair value hierarchy.

## Foreclosed Assets

Assets acquired through foreclosure or deed in lieu of foreclosure are carried at fair value, less estimated selling costs, which range between 5% and 10%. Fair value is generally based on independent appraisals that rely upon quoted market prices for similar assets in active markets. These appraisals include adjustments, on an individual case basis, to comparable assets based on the appraisers' market knowledge and experience, and are classified as Level 3. When an asset is acquired, the excess of the loan balance over fair value less estimated selling costs is charged to the allowance for loan losses. A reserve for foreclosed assets may be established to provide for possible write-downs and selling costs that occur subsequent to foreclosure. Foreclosed assets are carried net of the related reserve. Operating results from real estate owned, including rental income, operating expenses, and gains and losses realized from the sales of real estate owned, are recorded as incurred.

There were no changes to the valuation techniques for fair value measurements as of June 30, 2017 and December 31, 2016.

The following tables present the assets and liabilities reported on the consolidated statements of financial condition at their fair values as of June 30, 2017 and December 31, 2016, by level within the fair value hierarchy:

(In thousands)	Fair Value Measurements at Reporting Date Using:			
	June 30, 2017	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Other Significant Unobservable Inputs (Level 3)
Measured on a recurring basis:				
Securities available for sale:				
U.S. Treasury obligations	\$5,988	5,988	—	—
Agency obligations	42,049	42,049	—	—
Mortgage-backed securities	965,096	—	965,096	—
State and municipal obligations	3,821	—	3,821	—
Corporate obligations	21,438	—	21,438	—
Equity securities	576	576	—	—
Total securities available for sale	1,038,968	48,613	990,355	—
Derivative assets	7,946	—	7,946	—
	\$1,046,914	48,613	998,301	—
Derivative liabilities	\$7,560	—	7,560	—
Measured on a non-recurring basis:				
Loans measured for impairment based on the fair value of the underlying collateral	\$6,890	—	—	6,890
Foreclosed assets	6,603	—	—	6,603
	\$13,493	—	—	13,493

## Fair Value Measurements at Reporting Date Using:

(In thousands)	December 31, 2016	Quoted Prices in		
		Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Other Significant Unobservable Inputs (Level 3)
Measured on a recurring basis:				
Securities available for sale:				
U.S. Treasury obligations	\$8,008	8,008	—	—
Agency obligations	57,188	57,188	—	—
Mortgage-backed securities	951,861	—	951,861	—
State and municipal obligations	3,743	—	3,743	—
Corporate obligations	19,037	—	19,037	—
Equity securities	549	549	—	—
Total securities available for sale	\$1,040,386	65,745	974,641	—
Derivative assets	7,441	—	7,441	—
	\$1,047,827	65,745	982,082	—
Derivative liabilities	\$6,750	—	6,750	—

## Measured on a non-recurring basis:

Loans measured for impairment based on the fair value of the underlying collateral	\$11,001	—	—	11,001
Foreclosed assets	7,991	—	—	7,991
	\$18,992	—	—	18,992

There were no transfers between Level 1, Level 2 and Level 3 during the three and six months ended June 30, 2017.

## Other Fair Value Disclosures

The Company is required to disclose estimated fair value of financial instruments, both assets and liabilities on and off the balance sheet, for which it is practicable to estimate fair value. The following is a description of valuation methodologies used for those assets and liabilities.

## Cash and Cash Equivalents

For cash and due from banks, federal funds sold and short-term investments, the carrying amount approximates fair value.

## Investment Securities Held to Maturity

For investment securities held to maturity, fair value was estimated using a market approach. The majority of the Company's securities are fixed income instruments that are not quoted on an exchange, but are traded in active markets. Prices for these instruments are obtained through third party data service providers or dealer market participants with which the Company has historically transacted both purchases and sales of securities. Prices obtained from these sources include market quotations and matrix pricing. Matrix pricing, a Level 2 input, is a mathematical technique used principally to value certain securities to benchmark or comparable securities. The Company evaluates the quality of Level 2 matrix pricing through comparison to similar assets with greater liquidity and evaluation of projected cash flows. As the Company is responsible for the determination of fair value, it performs quarterly analyses on the prices received from the pricing service to determine whether the prices are reasonable estimates of fair value. Specifically, the Company compares the prices received from the pricing service to a secondary pricing source. Additionally, the Company compares changes in the reported market values and returns to relevant market indices to test the reasonableness of the reported prices. The Company's internal price verification procedures and review of fair value methodology documentation provided by independent pricing services has not historically resulted in adjustment in the prices obtained from the pricing service. The Company also holds debt instruments issued by the U.S. government and U.S. government agencies that are traded in active markets with readily accessible quoted

market prices that are considered Level 1 within the fair value hierarchy.

Federal Home Loan Bank of New York ("FHLBNY") Stock

The carrying value of FHLBNY stock was its cost. The fair value of FHLBNY stock is based on redemption at par value. The Company classifies the estimated fair value as Level 1 within the fair value hierarchy.

#### Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial mortgage, residential mortgage, commercial, construction and consumer. Each loan category is further segmented into fixed and adjustable rate interest terms and into performing and non-performing categories. The fair value of performing loans was estimated using a combination of techniques, including a discounted cash flow model that utilizes a discount rate that reflects the Company's current pricing for loans with similar characteristics and remaining maturity, adjusted by an amount for estimated credit losses inherent in the portfolio at the balance sheet date. The rates take into account the expected yield curve, as well as an adjustment for prepayment risk, when applicable. The Company classifies the estimated fair value of its loan portfolio as Level 3.

The fair value for significant non-performing loans was based on recent external appraisals of collateral securing such loans, adjusted for the timing of anticipated cash flows. The Company classifies the estimated fair value of its non-performing loan portfolio as Level 3.

#### Deposits

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposits and savings deposits, was equal to the amount payable on demand and classified as Level 1. The estimated fair value of certificates of deposit was based on the discounted value of contractual cash flows. The discount rate was estimated using the Company's current rates offered for deposits with similar remaining maturities. The Company classifies the estimated fair value of its certificates of deposit portfolio as Level 2.

#### Borrowed Funds

The fair value of borrowed funds was estimated by discounting future cash flows using rates available for debt with similar terms and maturities and is classified by the Company as Level 2 within the fair value hierarchy.

#### Commitments to Extend Credit and Letters of Credit

The fair value of commitments to extend credit and letters of credit was estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value estimates of commitments to extend credit and letters of credit are deemed immaterial.

#### Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments.

Significant assets and liabilities that are not considered financial assets or liabilities include goodwill and other intangibles, deferred tax assets and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

The following tables present the Company's financial instruments at their carrying and fair values as of June 30, 2017 and December 31, 2016. Fair values are presented by level within the fair value hierarchy.

(Dollars in thousands)	Carrying value	Fair value	Fair Value Measurements at June 30, 2017 Using:		
			Quoted Prices in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial assets:					
Cash and cash equivalents	\$ 153,402	153,402	153,402	—	—
Securities available for sale:					
U.S. Treasury obligations	5,988	5,988	5,988	—	—
Agency obligations	42,049	42,049	42,049	—	—
Mortgage-backed securities	965,096	965,096	—	965,096	—
State and municipal obligations	3,821	3,821	—	3,821	—
Corporate obligations	21,438	21,438	—	21,438	—
Equity securities	576	576	576	—	—
Total securities available for sale	\$ 1,038,968	1,038,968	48,613	990,355	—
Investment securities held to maturity:					
Agency obligations	4,306	4,250	4,250	—	—
Mortgage-backed securities	579	599	—	599	—
State and municipal obligations	478,564	487,228	—	487,228	—
Corporate obligations	9,288	9,261	—	9,261	—
Total securities held to maturity	\$ 492,737	501,338	4,250	497,088	—
FHLB NY stock	78,949	78,949	78,949	—	—
Loans, net of allowance for loan losses	6,968,186	6,961,290	—	—	6,961,290
Derivative assets	7,946	7,946	—	7,946	—
Financial liabilities:					
Deposits other than certificates of deposits	\$ 5,850,539	5,850,539	5,850,539	—	—
Certificates of deposit	649,998	650,663	—	650,663	—
Total deposits	\$ 6,500,537	6,501,202	5,850,539	650,663	—
Borrowings	1,676,219	1,677,676	—	1,677,676	—
Derivative liabilities	7,560	7,560	—	7,560	—



(Dollars in thousands)	Carrying value	Fair Value Measurements at December 31, 2016 Using:			
		Fair value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial assets:					
Cash and cash equivalents	\$ 144,297	144,297	144,297	—	—
Securities available for sale:					
U.S. Treasury obligations	8,008	8,008	8,008	—	—
Agency obligations	57,188	57,188	57,188	—	—
Mortgage-backed securities	951,861	951,861	—	951,861	—
State and municipal obligations	3,743	3,743	—	3,743	—
Corporate obligations	19,037	19,037	—	19,037	—
Equity securities	549	549	549	—	—
Total securities available for sale	\$ 1,040,386	1,040,386	65,745	974,641	—
Investment securities held to maturity:					
Agency obligations	\$ 4,306	4,225	4,225	—	—
Mortgage-backed securities	893	924	—	924	—
State and municipal obligations	473,653	474,852	—	474,852	—
Corporate obligations	9,331	9,286	—	9,286	—
Total securities held to maturity	\$ 488,183	489,287	4,225	485,062	—
FHLB NY stock	75,726	75,726	75,726	—	—
Loans, net of allowance for loan losses	6,941,603	6,924,440	—	—	6,924,440
Derivative assets	7,441	7,441	—	7,441	—
Financial liabilities:					
Deposits other than certificates of deposits	\$ 5,902,446	5,902,446	5,902,446	—	—
Certificates of deposit	651,183	653,772	—	653,772	—
Total deposits	\$ 6,553,629	6,556,218	5,902,446	653,772	—
Borrowings	1,612,745	1,617,023	—	1,617,023	—
Derivative liabilities	6,750	6,750	—	6,750	—

## Note 8. Other Comprehensive Income

The following table presents the components of other comprehensive income, both gross and net of tax, for the three and six months ended June 30, 2017 and 2016 (in thousands):

	Three months ended June 30,					
	2017			2016		
	Before Tax	Tax Effect	After Tax	Before Tax	Tax Effect	After Tax
Components of Other Comprehensive Income:						
Unrealized gains and losses on securities available for sale:						
Net gains arising during the period	\$2,048	(820 )	1,228	4,978	(1,999 )	2,979
Reclassification adjustment for gains included in net income	—	—	—	—	—	—
Total	2,048	(820 )	1,228	4,978	(1,999 )	2,979
Unrealized losses on derivatives (cash flow hedges)	(5 )	2 )	(3 )	(284 )	114 )	(170 )
Amortization related to post-retirement obligations	61	(24 )	37	234	(94 )	140
Total other comprehensive income	\$2,104	(842 )	1,262	4,928	(1,979 )	2,949
	Six months ended June 30,					
	2017			2016		
	Before Tax	Tax Effect	After Tax	Before Tax	Tax Effect	After Tax
Components of Other Comprehensive Income:						
Unrealized gains and losses on securities available for sale:						
Net gains arising during the period	\$3,336	(1,337 )	1,999	16,833	(6,760 )	10,073
Reclassification adjustment for gains included in net income	—	—	—	(95 )	38 )	(57 )
Total	3,336	(1,337 )	1,999	16,738	(6,722 )	10,016
Unrealized gains (losses) on derivatives (cash flow hedges)	87	(35 )	52	(988 )	397 )	(591 )
Amortization related to post-retirement obligations	114	(45 )	69	399	(160 )	239
Total other comprehensive income	\$3,537	(1,417 )	2,120	16,149	(6,485 )	9,664

The following tables present the changes in the components of accumulated other comprehensive income (loss), net of tax, for the three and six months ended June 30, 2017 and 2016 (in thousands):

	Changes in Accumulated Other Comprehensive Income (Loss) by Component, net of tax								
	for the three months ended June 30, 2017					2016			
	Unrealized Gains on Securities Available for Sale	Post-Retirement Obligations	Unrealized gains on Derivatives (cash flow hedges)	Other Comprehensive Income (Loss)	Accumulated	Unrealized Gains on Securities Available for Sale	Post-Retirement Obligations	Unrealized (losses) on Derivatives (cash flow hedges)	Accumulated Other Comprehensive Income (Loss)
Balance at March 31,	\$261	(3,024 )	224	(2,539 )		10,988	(6,325 )	(494 )	4,169
Current period other comprehensive income (loss)	1,228	37	(3 )	1,262		2,979	140	(170 )	2,949
Balance at June 30,	\$1,489	(2,987 )	221	(1,277 )		13,967	(6,185 )	(664 )	7,118
	Changes in Accumulated Other Comprehensive Income (Loss) by Component, net of tax								
	for the six months ended June 30, 2017					2016			
	Unrealized Gains on Securities Available for Sale	Post-Retirement Obligations	Unrealized gains on Derivatives (cash flow hedges)	Other Comprehensive Income (Loss)	Accumulated	Unrealized Gains on Securities Available for Sale	Post-Retirement Obligations	Unrealized (losses) on Derivatives (cash flow hedges)	Accumulated Other Comprehensive Income (Loss)
Balance at December 31,	\$(510 )	(3,056 )	169	(3,397 )		3,951	(6,424 )	(73 )	(2,546 )
Current period other comprehensive income (loss)	1,999	69	52	2,120		10,016	239	(591 )	9,664
Balance at June 30,	\$1,489	(2,987 )	221	(1,277 )		13,967	(6,185 )	(664 )	7,118

The following tables summarize the reclassifications out of accumulated other comprehensive income to the consolidated statements of income for the three and six months ended June 30, 2017 and 2016 (in thousands):

	Reclassifications From Accumulated Other Comprehensive Income ("AOCI")			Affected line item in the Consolidated Statement of Income
	Amount reclassified from AOCI for the three months ended June 30, 2017		2016	
Details of AOCI:				
Securities available for sale:				
Realized net gains on the sale of securities available for sale	\$	—	—	Net gain on securities transactions
		—	—	Income tax expense
		—	—	Net of tax
Post-retirement obligations:				
Amortization of actuarial losses		61	236	Compensation and employee benefits

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	(24	)	(96	)	Income tax expense
	37		140		Net of tax
Total reclassifications	\$ 37		140		Net of tax

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	Reclassifications From Accumulated Other Comprehensive Income ("AOCI")		Affected line item in the Consolidated Statement of Income
	Amount reclassified from AOCI for the six months ended June 30, 2017	2016	
Details of AOCI:			
Securities available for sale:			
Realized net gains on the sale of securities available for sale	\$ —	95	Net gain on securities transactions
	—	(38	) Income tax expense
	—	57	Net of tax
Post-retirement obligations:			
Amortization of actuarial losses	122	472	Compensation and employee benef
	(48	) (190	) Income tax expense
	74	282	Net of tax
Total reclassifications	\$ 74	339	Net of tax

(1) This item is included in the computation of net periodic benefit cost. See Note 5. Components of Net Periodic Benefit Cost.

### Note 9. Derivative and Hedging Activities

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its assets and liabilities.

**Non-designated Hedges.** Derivatives not designated in qualifying hedging relationships are not speculative and result from a service the Company provides to certain qualifying commercial borrowers in loan related transactions and, therefore, are not used to manage interest rate risk in the Company's assets or liabilities. The Company executes interest rate swaps with qualified commercial banking customers to facilitate their respective risk management strategies. Those interest rate swaps are simultaneously hedged by offsetting interest rate swaps that the Company executes with a third party, such that the Company minimizes its net risk exposure resulting from such transactions. The interest rate swap agreement which the Company executes with the commercial borrower is collateralized by the borrower's property financed by the Company. As the interest rate swaps associated with this program do not meet the hedge accounting requirements, changes in the fair value of both the customer swaps and the offsetting swaps are recognized directly in earnings. At June 30, 2017 and December 31, 2016, the Company had 42 interest rate swaps with an aggregate notional amount of \$637.0 million and 36 interest rate swaps with an aggregate notional amount of \$582.2 million, respectively, related to this program. The Company has credit derivatives resulting from participations in interest rate swaps provided to external lenders as part of loan participation arrangements; therefore, they are not used to manage interest rate risk in the Company's assets or liabilities.

**Cash Flow Hedges of Interest Rate Risk.** The Company's objective in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges are recorded in accumulated other comprehensive income and are subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three and six months ended June 30, 2017, such derivatives were used to hedge the variable cash outflows associated with Federal Home Loan Bank borrowings. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three and six months ended June 30, 2017 and 2016, the Company did not record any hedge ineffectiveness.

Amounts reported in accumulated other comprehensive income (loss) related to derivatives will be reclassified to interest expense as interest payments are made on the Company's debt. During the next twelve months, the Company estimates that \$126,000 will be reclassified as an increase to interest expense. As of June 30, 2017, the Company had two outstanding interest rate derivatives with a notional amount of \$60.0 million that was designated as a cash flow hedge of interest rate risk.

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the Consolidated Statements of Financial Condition at June 30, 2017 and December 31, 2016 (in thousands):

		At June 30, 2017			
		Asset Derivatives		Liability Derivatives	
		Consolidated Statements of	Fair	Consolidated Statements of	Fair
		Financial Condition	Value	Financial Condition	Value
Derivatives not designated as a hedging instrument:					
Interest rate products	Other assets		\$7,575	Other liabilities	\$7,560
Credit contracts	Other assets		2	Other liabilities	—
Total derivatives not designated as a hedging instrument			\$7,577		\$7,560

Derivatives designated as a a  
hedging instrument:

Interest rate products	Other assets	\$369	Other liabilities	\$—
Total derivatives designated as a hedging instrument		\$369		\$—

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		At December 31, 2016			
		Asset Derivatives		Liability Derivatives	
		Consolidated Statements of		Consolidated Statements of	
		Financial Condition		Financial Condition	
		Fair	Fair	Fair	
		Value	Value	Value	
Derivatives not designated as a hedging instrument:					
Interest rate products	Other assets	\$7,156	Other liabilities	\$6,750	
Credit contracts	Other assets	3	Other liabilities	—	
Total derivatives not designated as a hedging instrument		\$7,159		\$6,750	
Derivatives designated as a a hedging instrument:					
Interest rate products	Other assets	\$282	Other liabilities	\$—	
Total derivatives designated as a hedging instrument		\$282		\$—	

The tables below present the effect of the Company's derivative financial instruments on the Consolidated Statements of Income during the three and six months ended June 30, 2017 and 2016 (in thousands).

		Gain (loss)	
		recognized in	
		Income on	
		derivatives for	
		the three	
		months ended	
		June	June
		30,	30,
		2017	2016
		Consolidated Statements of Income	
Derivatives not designated as a hedging instrument:			
Interest rate products	Other income (expense)	\$(166)	\$(425)
Credit contracts	Other income (expense)	—	(6 )
Total		\$(166)	\$(431)
Derivatives designated as a hedging instrument:			
Interest rate products	Other income (expense)	\$(51 )	\$(92 )
Total		\$(51 )	\$(92 )
		Gain (loss)	
		recognized in	
		Income on	
		derivatives for	
		the six months	
		ended	
		June	June
		30,	30,
		2017	2016
		Consolidated Statements of Income	
Derivatives not designated as a hedging instrument:			
Interest rate products	Other income (expense)	\$(392)	\$(965)
Credit contracts	Other income (expense)	1	98
Total		\$(391)	\$(867)



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Derivatives designated as a hedging instrument:

Interest rate products	Other income (expense)	\$(108)	\$(238)
Total		\$(108)	\$(238)

The Company has agreements with certain of its derivative counterparties that contain a provision that if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its derivative obligations.

In addition, the Company has agreements with certain of its derivative counterparties that contain a provision that if the Company fails to maintain its status as a well/adequate capitalized institution, then the counterparty could terminate the derivative positions and the Company would be required to settle its obligations under the agreements.

As of June 30, 2017, the termination value of derivatives in a net liability position, which includes accrued interest, was \$2.3 million. The Company has minimum collateral posting thresholds with certain of its derivative counterparties, and has posted collateral of \$3.8 million against its obligations under these agreements. If the Company had breached any of these provisions at June 30, 2017, it could have been required to settle its obligations under the agreements at the termination value.

Item 2. **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

**Forward-Looking Statements**

Certain statements contained herein are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements may be identified by reference to a future period or periods, or by the use of forward-looking terminology, such as "may," "will," "believe," "expect," "estimate," "project," "intend," "anticipate," "continue," or similar terms or variations on those terms or the negative of those terms. Forward-looking statements are subject to numerous risks and uncertainties, including, but not limited to, those set forth in Item 1A of the Company's Annual Report on Form 10-K or supplemented by its Quarterly Reports on Form 10-Q, and those related to the economic environment, particularly in the market areas in which the Company operates, competitive products and pricing, fiscal and monetary policies of the U.S. Government, changes in government regulations affecting financial institutions, including regulatory fees and capital requirements, changes in prevailing interest rates, acquisitions and the integration of acquired businesses, credit risk management, asset-liability management, the financial and securities markets and the availability of and costs associated with sources of liquidity.

The Company cautions readers not to place undue reliance on any such forward-looking statements which speak only as of the date made. The Company also advises readers that the factors listed above could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements. The Company does not have any obligation to update any forward-looking statements to reflect any subsequent events or circumstances after the date of this statement.

**Critical Accounting Policies**

The Company considers certain accounting policies to be critically important to the fair presentation of its financial condition and results of operations. These policies require management to make complex judgments on matters which by their nature have elements of uncertainty. The sensitivity of the Company's consolidated financial statements to these critical accounting policies, and the assumptions and estimates applied, could have a significant impact on its financial condition and results of operations. These assumptions, estimates and judgments made by management can be influenced by a number of factors, including the general economic environment. The Company has identified the following as critical accounting policies:

- Adequacy of the allowance for loan losses
- Goodwill valuation and analysis for impairment
- Valuation of securities available for sale and impairment analysis
- Valuation of deferred tax assets

The calculation of the allowance for loan losses is a critical accounting policy of the Company. The allowance for loan losses is a valuation account that reflects management's evaluation of the probable losses in the loan portfolio. The Company maintains the allowance for loan losses through provisions for loan losses that are charged to income. Charge-offs against the allowance for loan losses are taken on loans where management determines that the collection of loan principal is unlikely. Recoveries made on loans that have been charged-off are credited to the allowance for loan losses.

Management's evaluation of the adequacy of the allowance for loan losses includes a review of all loans on which the collectability of principal may not be reasonably assured. For residential mortgage and consumer loans, this is determined primarily by delinquency and collateral values. For commercial real estate and commercial loans, an extensive review of financial performance, payment history and collateral values is conducted on a quarterly basis.

As part of the evaluation of the adequacy of the allowance for loan losses, each quarter management prepares an analysis that categorizes the entire loan portfolio by certain risk characteristics such as loan type (residential mortgage, commercial mortgage, construction, commercial, etc.) and loan risk rating.

When assigning a risk rating to a loan, management utilizes a nine point internal risk rating system. Loans deemed to be “acceptable quality” are rated 1 through 4, with a rating of 1 established for loans with minimal risk. Loans deemed to be of “questionable

quality” are rated 5 (watch) or 6 (special mention). Loans with adverse classifications (substandard, doubtful or loss) are rated 7, 8 or 9, respectively. Commercial mortgage, commercial and construction loans are rated individually and each lending officer is responsible for risk rating loans in their portfolio. These risk ratings are then reviewed by the department manager and/or the Chief Lending Officer and the Credit Department. The risk ratings are also confirmed through periodic loan review examinations, which are currently performed by an independent third party, and periodically by the Credit Committee in the credit renewal or approval process. In addition, the Bank requires an annual review be performed for commercial and commercial real estate loans above certain dollar thresholds, depending on loan type, to help determine the appropriate risk rating.

Management estimates the amount of loan losses for groups of loans by applying quantitative loss factors to loan segments at the risk rating level, and applying qualitative adjustments to each loan segment at the portfolio level. Quantitative loss factors give consideration to historical loss experience by loan type based upon an appropriate look back period and adjusted for a loss emergence period. Quantitative loss factors are evaluated at least annually. Management completed its annual evaluation of the quantitative loss factors for the quarter ended September 30, 2016. Qualitative adjustments give consideration to other qualitative or environmental factors such as trends and levels of delinquencies, impaired loans, charge-offs, recoveries and loan volumes, as well as national and local economic trends and conditions. Qualitative adjustments reflect risks in the loan portfolio not captured by the quantitative loss factors and, as such, are evaluated from a risk level perspective relative to the risk levels present over the look back period. Qualitative adjustments are evaluated at least quarterly. The reserves resulting from the application of both of these sets of loss factors are combined to arrive at the allowance for loan losses.

Management believes the primary risks inherent in the portfolio are a general decline in the economy, a decline in real estate market values, rising unemployment or a protracted period of elevated unemployment, increasing vacancy rates in commercial investment properties and possible increases in interest rates in the absence of economic improvement. Any one or a combination of these events may adversely affect borrowers’ ability to repay the loans, resulting in increased delinquencies, loan losses and future levels of provisions. Accordingly, the Company has provided for loan losses at the current level to address the current risk in its loan portfolio. Management considers it important to maintain the ratio of the allowance for loan losses to total loans at an acceptable level given current economic conditions, interest rates and the composition of the portfolio.

Although management believes that the Company has established and maintained the allowance for loan losses at appropriate levels, additions may be necessary if future economic and other conditions differ substantially from the current operating environment. Management evaluates its estimates and assumptions on an ongoing basis giving consideration to historical experience and other factors, including the current economic environment, which management believes to be reasonable under the circumstances. Such estimates and assumptions are adjusted when facts and circumstances dictate. Illiquid credit markets, volatile securities markets, and declines in the housing and commercial real estate markets and the economy generally have combined to increase the uncertainty inherent in such estimates and assumptions. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in estimates resulting from continuing changes in the economic environment will be reflected in the financial statements in future periods. In addition, various regulatory agencies periodically review the adequacy of the Company’s allowance for loan losses as an integral part of their examination process. Such agencies may require the Company to recognize additions to the allowance or additional write-downs based on their judgments about information available to them at the time of their examination. Although management uses the best information available, the level of the allowance for loan losses remains an estimate that is subject to significant judgment and short-term change.

Additional critical accounting policies relate to judgments about other asset impairments, including goodwill, investment securities and deferred tax assets. Goodwill is evaluated for impairment on an annual basis, or more frequently if events or changes in circumstances indicate potential impairment between annual measurement dates. Management qualitatively determines whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount before performing Step 1 of the goodwill impairment test. If an entity concludes that it is more likely than not that the fair value of a reporting unit is less than its carrying amount, the entity would be required to perform Step 1 of the assessment and then, if needed, Step 2 to determine whether goodwill is impaired. However,

if it is more likely than not that the fair value of the reporting unit is more than its carrying amount, the entity does not need to apply the two-step impairment test. For this analysis, the Reporting Unit is defined as the Bank, which includes all core and retail banking operations of the Company but excludes the assets, liabilities, equity, earnings and operations held exclusively at the Company level. The guidance provides certain factors an entity should consider in its qualitative assessment in determining whether it is more likely than not that a reporting unit's fair value is less than its carrying amount. The factors include:

- Macroeconomic conditions, such as deterioration in economic condition and limited access to capital.
- Industry and market considerations, such as increased competition, regulatory developments and decline in market-dependent multiples.

Cost factors, such as increased labor costs, cost of materials and other operating costs.  
Overall financial performance, such as declining cash flows and decline in revenue or earnings.  
Other relevant entity-specific events, such as changes in management, strategy or customers, litigation and contemplation of bankruptcy.

Reporting unit events, such as selling or disposing a portion of a reporting unit and a change in composition of assets. Management may, based upon its qualitative assessment, or at its option, perform the two-step process to evaluate the potential impairment of goodwill. If, based upon Step 1, the fair value of the Reporting Unit exceeds its carrying amount, goodwill of the Reporting Unit is considered not impaired. However, if the carrying amount of the Reporting Unit exceeds its fair value, an additional test must be performed. The second step test compares the implied fair value of the Reporting Unit's goodwill with the carrying amount of that goodwill. An impairment loss would be recorded to the extent that the carrying amount of goodwill exceeds its implied fair value.

The Company completed its annual goodwill impairment test as of September 30, 2016. Based upon its qualitative assessment of goodwill, the Company concluded it is more likely than not that the fair value of the reporting unit exceeds its carrying amount, goodwill was not impaired and no further quantitative analysis (Step 1) was warranted. The Company's available for sale securities portfolio is carried at estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in Stockholders' Equity. Estimated fair values are based on market quotations or matrix pricing as discussed in Note 7 to the consolidated financial statements. Securities which the Company has the positive intent and ability to hold to maturity are classified as held to maturity and carried at amortized cost. Management conducts a periodic review and evaluation of the securities portfolio to determine if any declines in the fair values of securities are other-than-temporary. In this evaluation, if such a decline were deemed other-than-temporary, management would measure the total credit-related component of the unrealized loss, and recognize that portion of the loss as a charge to current period earnings. The remaining portion of the unrealized loss would be recognized as an adjustment to accumulated other comprehensive income. The fair value of the securities portfolio is significantly affected by changes in interest rates. In general, as interest rates rise, the fair value of fixed-rate securities decreases and as interest rates fall, the fair value of fixed-rate securities increases. The Company determines if it has the intent to sell these securities or if it is more likely than not that the Company would be required to sell the securities before the anticipated recovery. If either exists, the entire decline in value is considered other-than-temporary and would be recognized as an expense in the current period. In its evaluations, the Company did not recognize an other-than-temporary impairment charge on securities for the six months ended June 30, 2017 and 2016.

The determination of whether deferred tax assets will be realizable is predicated on the reversal of existing deferred tax liabilities, utilization against carryback years and estimates of future taxable income. Such estimates are subject to management's judgment. A valuation allowance is established when management is unable to conclude that it is more likely than not that it will realize deferred tax assets based on the nature and timing of these items. The Company did not require a valuation allowance at June 30, 2017 and December 31, 2016.

#### COMPARISON OF FINANCIAL CONDITION AT JUNE 30, 2017 AND DECEMBER 31, 2016

Total assets increased \$38.8 million to \$9.54 billion at June 30, 2017, from \$9.50 billion at December 31, 2016, primarily due to a \$27.6 million increase in total loans and a \$6.4 million increase in total investments.

Total loans increased \$27.6 million, or 0.4%, to \$7.03 billion at June 30, 2017, from \$7.00 billion at December 31, 2016. Loan originations totaled \$1.62 billion for the six months ended June 30, 2017. The loan portfolio had net increases of \$57.5 million in commercial loans, \$41.0 million in construction loans and \$13.9 million in commercial mortgage loans, partially offset by net decreases of \$43.1 million in residential mortgage loans, \$23.9 million in consumer loans and \$17.5 million in multi-family mortgage loans. Commercial real estate, commercial and construction loans represented 76.4% of the loan portfolio at June 30, 2017, compared to 75.3% at December 31, 2016.

The Company participates in loans originated by other banks, including participations designated as Shared National Credits ("SNCs"). The Company's gross commitments and outstanding balances as a participant in SNCs were \$293.4 million and \$207.6 million, respectively, at June 30, 2017. No SNCs were 90 days or more delinquent at June 30, 2017.

The Company had outstanding junior lien mortgages totaling \$214.9 million at June 30, 2017. Of this total, 30 loans totaling \$1.7 million were 90 days or more delinquent. These loans were allocated total loss reserves of \$326,331.

The following table sets forth information regarding the Company's non-performing assets as of June 30, 2017 and December 31, 2016 (in thousands):

	June 30, December	
	2017	31, 2016
Mortgage loans:		
Residential	\$9,126	12,021
Commercial	8,727	7,493
Multi-family	—	553
Construction	2,517	2,517
Total mortgage loans	20,370	22,584
Commercial loans	16,089	16,787
Consumer loans	2,448	3,030
Total non-performing/non-accrual loans	38,907	42,401
Total non-performing/accruing loans - 90 days or more delinquent	—	—
Total non-performing loans	38,907	42,401
Foreclosed assets	6,603	7,991
Total non-performing assets	\$45,510	50,392

The following table sets forth information regarding the Company's 60-89 day delinquent loans as of June 30, 2017 and December 31, 2016 (in thousands):

	June	December
	30,	31, 2016
	2017	
Mortgage loans:		
Residential	\$3,521	6,563
Commercial	1,010	80
Total mortgage loans	4,531	6,643
Commercial loans	25	357
Consumer loans	1,516	1,199
Total 60-89 day delinquent loans	\$6,072	8,199

At June 30, 2017, the allowance for loan losses totaled \$62.9 million, or 0.89% of total loans, compared with \$61.9 million, or 0.88% of total loans at December 31, 2016. Total non-performing loans were \$38.9 million, or 0.55% of total loans at June 30, 2017, compared to \$42.4 million, or 0.61% of total loans at December 31, 2016. The \$3.5 million decrease in non-performing loans consisted of a \$2.9 million decrease in non-performing residential mortgage loans, a \$698,000 decrease in non-performing commercial loans, a \$582,000 decrease in non-performing consumer loans and a \$553,000 decrease in non-performing multi-family loans, partially offset by a \$1.2 million increase in non-performing commercial mortgage loans. Non-performing loans do not include \$1.3 million of purchased credit impaired ("PCI") loans acquired from Team Capital.

At June 30, 2017 and December 31, 2016, the Company held \$6.6 million and \$8.0 million of foreclosed assets, respectively. During the six months ended June 30, 2017, there were 10 additions to foreclosed assets with a carrying value of \$2.0 million and 14 properties sold with a carrying value of \$2.7 million. Foreclosed assets at June 30, 2017 consisted of \$3.5 million of commercial real estate and \$3.1 million of residential real estate.

Non-performing assets totaled \$45.5 million, or 0.48% of total assets at June 30, 2017, compared to \$50.4 million, or 0.53% of total assets at December 31, 2016.

Total investments increased \$6.4 million, or 0.4%, to \$1.61 billion at June 30, 2017, from \$1.60 billion at December 31, 2016, largely due to purchases of mortgage-backed and municipal securities and an increase in unrealized gains on securities available for sale, partially offset by principal repayments on mortgage-backed securities, maturities of municipal and agency bonds and calls of certain mortgage-backed securities.

Total deposits decreased \$53.1 million, or 0.8%, during the six months ended June 30, 2017, to \$6.50 billion. Total core deposits, which consist of savings and demand deposit accounts, decreased \$51.9 million to \$5.85 billion at



June 30, 2017, from \$5.90 billion at December 31, 2016, while time deposits decreased \$1.2 million to \$650.0 million at June 30, 2017, from \$651.2 million at December 31, 2016. The decrease in core deposits was largely attributable to a \$46.8 million decrease in money market deposits and a \$17.6 million decrease in interest bearing demand deposits, partially offset by an \$8.0 million increase in savings deposits

and a \$4.4 million increase in non-interest bearing demand deposits. Core deposits represented 90.0% of total deposits at June 30, 2017, compared to 90.1% at December 31, 2016.

Borrowed funds increased \$63.5 million, or 3.9%, during the six months ended June 30, 2017, to \$1.68 billion, as wholesale funding replaced net outflows of deposits for the period. Borrowed funds represented 17.6% of total assets at June 30, 2017, an increase from 17.0% at December 31, 2016.

Stockholders' equity increased \$31.8 million, or 2.5%, during the six months ended June 30, 2017, to \$1.28 billion, due to net income earned for the period and an increase in unrealized gains on securities available for sale, partially offset by dividends paid to stockholders. Common stock repurchases made in connection with withholding to cover income taxes on the vesting of stock-based compensation for the six months ended June 30, 2017 totaled 42,379 shares at an average cost of \$27.18. At June 30, 2017, 3.1 million shares remained eligible for repurchase under the current authorization.

Book value per share and tangible book value per share at June 30, 2017 were \$19.32 and \$12.98, respectively, compared with \$18.94 and \$12.54, respectively, at December 31, 2016. Tangible book value per share is a non-GAAP financial measure. The following table reconciles book value per share to tangible book value per share and the associated calculations (in thousands, except per share data):

	June 30, 2017	December 31, 2016
Total stockholders' equity	\$1,283,601	\$1,251,781
Less: Total intangible assets	421,499	422,937
Total tangible stockholders' equity	\$862,102	\$828,844
Shares outstanding at June 30, 2017 and 2016	66,441,753	66,082,283
Book value per share (total stockholders' equity/shares outstanding)	\$19.32	\$18.94
Tangible book value per share (total tangible stockholders' equity/shares outstanding)	\$12.98	\$12.54

Liquidity and Capital Resources. Liquidity refers to the Company's ability to generate adequate amounts of cash to meet financial obligations to its depositors, to fund loans and securities purchases, deposit outflows and operating expenses. Sources of funds include scheduled amortization of loans, loan prepayments, scheduled maturities of investments, cash flows from mortgage-backed securities and the ability to borrow funds from the FHLBNY and approved broker-dealers.

Cash flows from loan payments and maturing investment securities are fairly predictable sources of funds. Changes in interest rates, local economic conditions and the competitive marketplace can influence loan prepayments, prepayments on mortgage-backed securities and deposit flows.

The Federal Deposit Insurance Corporation and the other federal bank regulatory agencies issued a final rule that revised the leverage and risk-based capital requirements and the method for calculating risk-weighted assets to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act, that was effective January 1, 2015. Among other things, the rule established a new common equity Tier 1 minimum capital requirement (4.5% of risk-weighted assets), adopted a uniform minimum leverage capital ratio at 4%, increased the minimum Tier 1 capital to risk-based assets requirement (from 4% to 6% of risk-weighted assets) and assigns a higher risk weight (150%) to exposures that are more than 90 days past due or are on nonaccrual status and to certain commercial real estate facilities that finance the acquisition, development or construction of real property. The rule also required unrealized gains and losses on certain "available-for-sale" securities holdings to be included for purposes of calculating regulatory capital unless a one-time opt-out was exercised. The Company exercised the option to exclude unrealized gains and losses from the calculation of regulatory capital.

Additional constraints were also imposed on the inclusion in regulatory capital of mortgage-servicing assets, deferred tax assets and minority interests. The rule limits a banking organization's capital distributions and certain discretionary bonus payments if the banking organization does not hold a "capital conservation buffer," which when fully phased-in

will consist of 2.5% of common equity Tier 1 capital to risk-weighted assets in addition to the amount necessary to meet its minimum risk-based capital requirements. The capital conservation buffer was effective on January 1, 2016, with a 0.625% requirement in that year, and will continue to be phased in through January 1, 2019, when the full capital requirement will be effective. For 2017, the capital conservation buffer requirement is 1.25%.

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As of June 30, 2017, the Bank and the Company exceeded all current minimum regulatory capital requirements as follows:

	June 30, 2017					
	Required		Required with Capital Conservation Buffer		Actual	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(Dollars in thousands)						
Bank: <sup>(1)</sup>						
Tier 1 leverage capital	\$364,596	4.00%	\$364,596	4.00%	\$812,376	8.91%
Common equity Tier 1 risk-based capital	322,030	4.50	411,483	5.75	812,376	11.35
Tier 1 risk-based capital	429,374	6.00	518,827	7.25	812,376	11.35
Total risk-based capital	572,498	8.00	661,951	9.25	875,390	12.23
Company:						
Tier 1 leverage capital	\$364,609	4.00%	\$364,609	4.00%	\$864,336	9.48%
Common equity Tier 1 risk-based capital	322,044	4.50	411,500	5.75	864,336	12.08
Tier 1 risk-based capital	429,392	6.00	518,848	7.25	864,336	12.08
Total risk-based capital	572,522	8.00	661,979	9.25	927,198	12.96

(1) Under the FDIC's prompt corrective action provisions, the Bank is considered well capitalized if it has: a leverage (Tier 1) capital ratio of at least 5.00%; a common equity Tier 1 risk-based capital ratio of 6.50%; a Tier 1 risk-based capital ratio of at least 8.00%; and a total risk-based capital ratio of at least 10.00%.

COMPARISON OF OPERATING RESULTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2017 AND 2016

General. The Company reported net income of \$24.4 million, or \$0.38 per basic and diluted share for the three months ended June 30, 2017, compared to net income of \$21.4 million, or \$0.34 per basic and diluted share for the three months ended June 30, 2016. For the six months ended June 30, 2017, the Company reported net income of \$47.9 million, or \$0.75 per basic share and \$0.74 per diluted share, compared to net income of \$42.3 million, or \$0.67 per basic and diluted share for the same period last year.

Results of operations for the three and six months ended June 30, 2017 were favorably impacted by the period-over-period growth in average loans outstanding, growth in both average non-interest bearing and interest bearing core deposits, along with an expansion of the net interest margin. The improvement in the net interest margin was the result of an increase in the yield on earning assets and a stable cost of funds.

Net Interest Income. Total net interest income increased \$5.2 million to \$69.1 million for the quarter ended June 30, 2017, from \$63.9 million for the quarter ended June 30, 2016. For the six months ended June 30, 2017, total net interest income increased \$9.1 million, or 7.2%, to \$136.1 million, from \$127.0 million for the same period in 2016. Interest income for the quarter ended June 30, 2017 increased \$5.6 million to \$80.4 million, from \$74.8 million for the same period in 2016. For the six months ended June 30, 2017, interest income increased \$9.6 million to \$158.4 million, from \$148.8 million for the six months ended June 30, 2016. Interest expense increased \$493,000, or 4.5%, to \$11.4 million for the quarter ended June 30, 2017, from \$10.9 million for the quarter ended June 30, 2016. For the six months ended June 30, 2017, interest expense increased \$0.5 million to \$22.3 million, from \$21.8 million for the six months ended June 30, 2016.

The net interest margin increased six basis points to 3.17% for the quarter ended June 30, 2017, compared with 3.11% for the quarter ended June 30, 2016. The weighted average yield on interest-earning assets increased six basis points to 3.70% for the quarter ended June 30, 2017, compared with 3.64% for the quarter ended June 30, 2016, while the weighted average cost of interest bearing liabilities increased one basis point to 0.67% for the quarter ended June 30, 2017, compared to the second quarter of 2016. The average cost of interest bearing deposits for the quarter ended June 30, 2017 was 0.36%, compared with 0.33% for the same period last year. Average non-interest bearing demand

deposits totaled \$1.33 billion for the quarter ended June 30, 2017, compared with \$1.21 billion for the quarter ended June 30, 2016. The average cost of borrowed funds for the quarter ended June 30, 2017 was 1.66%, compared with 1.72% for the same period last year.

For the six months ended June 30, 2017, the net interest margin increased four basis points to 3.15%, compared with 3.11% for the six months ended June 30, 2016. The weighted average yield on interest earning assets increased two basis points to 3.67% for the six months ended June 30, 2017, compared with 3.65% for the six months ended June 30, 2016, while the weighted average

cost of interest bearing liabilities decreased one basis point for the six months ended June 30, 2017 to 0.66%, compared to the six months ended June 30, 2016. The average cost of interest bearing deposits for the six months ended June 30, 2017 was 0.35%, compared with 0.33% for the same period last year. Average non-interest bearing demand deposits totaled \$1.33 billion for the six months ended June 30, 2017, compared with \$1.20 billion for the six months ended June 30, 2016. The average cost of borrowings for the six months ended June 30, 2017 was 1.64%, compared with 1.71% for the same period last year.

Interest income on loans secured by real estate increased \$2.1 million to \$47.0 million for the three months ended June 30, 2017, from \$44.9 million for the three months ended June 30, 2016. Commercial loan interest income increased \$2.7 million to \$18.1 million for the three months ended June 30, 2017, from \$15.4 million for the three months ended June 30, 2016. Consumer loan interest income decreased \$198,000 to \$5.2 million for the three months ended June 30, 2017, compared to the three months ended June 30, 2016. For the three months ended June 30, 2017, the average balance of total loans increased \$363.3 million to \$6.95 billion, from \$6.59 billion for the same period in 2016. The average loan yield for the three months ended June 30, 2017 increased five basis points to 4.02%, from 3.97% for the same period in 2016.

Interest income on loans secured by real estate increased \$3.9 million to \$93.0 million for the six months ended June 30, 2017, from \$89.1 million for the six months ended June 30, 2016. Commercial loan interest income increased \$4.6 million to \$34.9 million for the six months ended June 30, 2017, from \$30.3 million for the six months ended June 30, 2016. Consumer loan interest income decreased \$820,000 to \$10.2 million for the six months ended June 30, 2017, from \$11.0 million for the six months ended June 30, 2016. For the six months ended June 30, 2017, the average balance of total loans increased \$390.2 million to \$6.94 billion, from \$6.55 billion for the same period in 2016. The average loan yield for the six months ended June 30, 2017 increased one basis point to 3.98%, from 3.97% for the same period in 2016.

Interest income on investment securities held to maturity decreased \$39,000, or 1.2%, to \$3.3 million for the quarter ended June 30, 2017, compared to the same period last year. Average investment securities held to maturity increased \$17.1 million to \$493.6 million for the quarter ended June 30, 2017, from \$476.5 million for the same period last year. Interest income on investment securities held to maturity decreased \$122,000, or 1.8%, to \$6.5 million for the six months ended June 30, 2017, compared to the same period in 2016. Average investment securities held to maturity increased \$14.6 million to \$490.0 million for the six months ended June 30, 2017, from \$475.3 million for the same period last year.

Interest income on securities available for sale and FHLB NY stock increased \$830,000, or 14.5%, to \$6.5 million for the quarter ended June 30, 2017, from \$5.7 million for the quarter ended June 30, 2016. The average balance of securities available for sale and FHLB NY stock increased \$56.6 million to \$1.13 billion for the three months ended June 30, 2017, compared to the same period in 2016. Interest income on securities available for sale and FHLB NY stock increased \$1.6 million, or 14.0%, to \$13.1 million for the six months ended June 30, 2017, from \$11.5 million for the same period last year. The average balance of securities available for sale and FHLB NY stock increased \$68.5 million to \$1.13 billion for the six months ended June 30, 2017, from \$1.06 billion for the same period in 2016. The average yield on total securities increased to 2.40% for the three months ended June 30, 2017, compared with 2.27% for the same period in 2016. For the six months ended June 30, 2017, the average yield on total securities was 2.40%, compared with 2.32% for the same period in 2016.

Interest expense on deposit accounts increased \$518,000, or 12.5%, to \$4.7 million for the quarter ended June 30, 2017, from \$4.1 million for the quarter ended June 30, 2016. For the six months ended June 30, 2017, interest expense on deposit accounts increased \$1.1 million, or 14.4%, to \$9.1 million, from \$8.0 million for the same period last year. The average cost of interest bearing deposits increased to 0.36% for the second quarter of 2017 and 0.35% for the six months ended June 30, 2017, from 0.33% for both the three and six months ended June 30, 2016. The average balance of interest bearing core deposits for the quarter ended June 30, 2017 increased \$301.4 million to \$4.55 billion, from \$4.25 billion for the same period in 2016. For the six months ended June 30, 2017, average interest bearing core deposits increased \$409.7 million, to \$4.56 billion, from \$4.15 billion for the same period in 2016. Average time deposit account balances decreased \$90.8 million, to \$670.6 million for the quarter ended June 30, 2017, from \$761.4 million for the quarter ended June 30, 2016. For the six months ended June 30, 2017, average time deposit account

balances decreased \$100.3 million, to \$667.5 million, from \$767.8 million for the same period in 2016. Interest expense on borrowed funds decreased \$25,000, or 0.4%, to \$6.7 million for the quarter ended June 30, 2017, from \$6.8 million for the quarter ended June 30, 2016. For the six months ended June 30, 2017, interest expense on borrowed funds decreased \$683,000 to \$13.2 million, from \$13.8 million for the six months ended June 30, 2016. The average cost of borrowings decreased to 1.66% for the three months ended June 30, 2017, from 1.72% for the three months ended June 30, 2016. The average cost of borrowings decreased to 1.64% for the six months ended June 30, 2017, from 1.71% for the same period last year. Average borrowings increased \$46.6 million, or 2.9%, to \$1.63 billion for the quarter ended June 30, 2017, from \$1.58 billion for the quarter ended June 30, 2016. For the six months ended June 30, 2017, average borrowings decreased \$10.3 million to \$1.61 billion, compared to \$1.63 billion for the six months ended June 30, 2016.

Provision for Loan Losses. Provisions for loan losses are charged to operations in order to maintain the allowance for loan losses at a level management considers necessary to absorb probable credit losses inherent in the loan portfolio. In determining the level of the allowance for loan losses, management considers past and current loss experience, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower's ability to repay the loan and the levels of non-performing and other classified loans. The amount of the allowance is based on estimates, and the ultimate losses may vary from such estimates as more information becomes available or later events change. Management assesses the adequacy of the allowance for loan losses on a quarterly basis and makes provisions for loan losses, if necessary, in order to maintain the adequacy of the allowance.

The Company recorded provisions for loan losses of \$1.7 million and \$3.2 million for the three and six months ended June 30, 2017, respectively. This compared with provisions for loan losses of \$1.7 million and \$3.2 million recorded for the three and six months ended June 30, 2016, respectively. For the three and six months ended June 30, 2017, the Company had net charge-offs of \$1.0 million and \$2.2 million, respectively, compared with net charge-offs of \$3.0 million and \$3.7 million, respectively, for the same periods in 2016. At June 30, 2017, the Company's allowance for loan losses was \$62.9 million, or 0.89% of total loans, compared with \$61.9 million, or 0.88% of total loans at December 31, 2016.

Non-Interest Income. Non-interest income totaled \$14.8 million for the quarter ended June 30, 2017, an increase of \$1.0 million, or 7.2%, compared to the same period in 2016. Income from Bank-owned life insurance ("BOLI") increased \$1.1 million to \$2.5 million for the three months ended June 30, 2017, compared to \$1.4 million for the same period in 2016. This increase was primarily due to death benefit claims recognized in the current quarter. Also contributing to the increase in non-interest income, fee income increased \$544,000 to \$7.3 million for the three months ended June 30, 2017, compared to the period ended June 30, 2016, largely due to a \$454,000 increase in commercial loan prepayment fee income, partially offset by a \$107,000 decrease in income from non-deposit investment products. Net gains on securities transactions increased \$10,000 for the three months ended June 30, 2017, compared to the same period in 2016. Partially offsetting these increases in non-interest income, other income decreased \$737,000 for the three months ended June 30, 2017, compared to the same period in 2016, primarily due to a \$358,000 decrease in net fees on loan-level interest rate swap transactions, a \$131,000 gain recognized on the sale of deposits resulting from a strategic branch divestiture in the prior year, and a \$124,000 decrease in net gains on the sale of loans.

For the six months ended June 30, 2017, non-interest income totaled \$27.3 million, an increase of \$442,000, or 1.6%, compared to the same period in 2016. BOLI income increased \$1.2 million to \$3.9 million for the six months ended June 30, 2017, compared to the same period in 2016, primarily due to the recognition of death benefit claims. Fee income increased \$88,000 for the six months ended June 30, 2017, compared to the same period in 2016, primarily due to a \$288,000 increase in deposit related fee income and a \$107,000 increase in merchant fee income, partially offset by a \$303,000 decrease in debit card revenue. Partially offsetting these increases in non-interest income, other income decreased \$697,000 to \$1.4 million for the six months ended June 30, 2017, compared to \$2.1 million for the same period in 2016, principally due to a \$359,000 decrease in net gains on loan sales and a \$335,000 gain recognized on the sale of deposits resulting from a strategic branch divestiture in the prior year. Wealth management income decreased \$100,000 to \$8.7 million for the six months ended June 30, 2017, due to the discontinuance of income associated with the licensing of indices to exchange traded fund providers. Net gains on securities transactions decreased \$86,000 for the six months ended June 30, 2017, compared to the same period in 2016.

Non-Interest Expense. For the three months ended June 30, 2017, non-interest expense increased \$1.4 million to \$47.3 million, compared to the three months ended June 30, 2016. Compensation and benefits expense increased \$1.2 million to \$26.9 million for the three months ended June 30, 2017, compared to \$25.7 million for the same period in 2016. This increase was principally due to additional salary expense related to annual merit increases, an increase in the accrual for incentive compensation and an increase in stock-based compensation, partially offset by a decrease in retirement benefit costs. Other operating expenses increased \$299,000 to \$8.1 million for the three months ended June 30, 2017, compared to the same period in 2016, largely due to increases in debit card maintenance expense and legal expense. Data processing expense increased \$259,000 to \$3.5 million for the three months ended June 30, 2017,



compared to \$3.3 million for the three months ended June 30, 2016, largely due to increases in telecommunication costs and software maintenance expense. In addition, net occupancy costs increased \$127,000, to \$6.2 million for three months ended June 30, 2017, compared to the same period in 2016, primarily due to an increase in seasonal expenses, partially offset by a decrease in depreciation expense. Partially offsetting these increases in non-interest expense, FDIC insurance expense decreased \$294,000 to \$1.0 million for three months ended June 30, 2017, compared to \$1.3 million for the same period in 2016. This decrease was due to the FDIC's reduction of assessment rates for depository institutions with less than \$10.0 billion in assets, effective for the quarter ended September 30, 2016. The decrease in the FDIC assessment rate was partially offset by an increase in the Company's total assets subject to assessment. Additionally, amortization of intangibles decreased \$161,000 for the three months ended June 30, 2017, compared with the same period in 2016, as a result of scheduled reductions in amortization.

Non-interest expense for the six months ended June 30, 2017 was \$93.5 million, an increase of \$2.7 million from \$90.8 million for the six months ended June 30, 2016. Compensation and benefits expense increased \$2.0 million to \$53.8 million for the six months ended June 30, 2017, compared to \$51.8 million for the six months ended June 30, 2016, primarily due to additional salary

expense related to annual merit increases, an increase in the accrual for incentive compensation and an increase in stock-based compensation. Net occupancy costs increased \$648,000 to \$13.2 million for the six months ended June 30, 2017, compared to the same period in 2016, principally due to an increase in seasonal expenses, combined with an increase in facility maintenance costs. Other operating expenses increased \$492,000 to \$14.2 million for the six months ended June 30, 2017, compared to the same period in 2016, largely due to increases in legal and debit card maintenance expenses. In addition, data processing expense increased \$471,000 to \$7.0 million for the six months ended June 30, 2017, compared to \$6.5 million for the same period in 2016, primarily due to increases in telecommunication costs and software maintenance expense. Partially offsetting these increases in non-interest expense, FDIC insurance expense decreased \$517,000 to \$2.1 million for six months ended June 30, 2017, compared to \$2.6 million for the same period in 2016. This decrease was due to the FDIC's reduction of assessment rates for depository institutions with less than \$10.0 billion in assets, partially offset by an increase in the Company's total assets subject to assessment. Amortization of intangibles decreased \$414,000 for the six months ended June 30, 2017, compared with the same period in 2016, as a result of scheduled reductions in amortization.

**Income Tax Expense.** For the three and six months ended June 30, 2017, the Company's income tax expense was \$10.5 million and \$18.8 million, respectively, compared with \$8.8 million and \$17.5 million, for the three and six months ended June 30, 2016, respectively. The Company's effective tax rates were 30.0% and 28.2% for the three and six months ended June 30, 2017, respectively, compared with 29.1% and 29.3% for the three and six months ended June 30, 2016, respectively, as a greater proportion of income in the current year periods was derived from taxable sources. The Company adopted Accounting Standards Update ("ASU") 2016-09, "Compensation - Stock Compensation (Topic 718)" in the third quarter of 2016. Under this guidance, all excess tax benefits and tax deficiencies associated with share-based compensation are recognized as income tax expense or benefit in the income statement. For the six months ended June 30, 2017, the application of this guidance resulted in a \$1.2 million decrease in income tax expense.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

**Qualitative Analysis.** Interest rate risk is the exposure of a bank's current and future earnings and capital arising from adverse movements in interest rates. The guidelines of the Company's interest rate risk policy seek to limit the exposure to changes in interest rates that affect the underlying economic value of assets and liabilities, earnings and capital. To minimize interest rate risk, the Company generally sells all 20- and 30-year fixed-rate mortgage loans at origination. Commercial real estate loans generally have interest rates that reset in five years, and other commercial loans such as construction loans and commercial lines of credit reset with changes in the Prime rate, the Federal Funds rate or LIBOR. Investment securities purchases generally have maturities of five years or less, and mortgage-backed securities have weighted average lives between three and five years.

The Asset/Liability Committee meets on at least a monthly basis to review the impact of interest rate changes on net interest income, net interest margin, net income and the economic value of equity. The Asset/Liability Committee reviews a variety of strategies that project changes in asset or liability mix and the impact of those changes on projected net interest income and net income.

The Company's strategy for liabilities has been to maintain a stable core-funding base by focusing on core deposit account acquisition and increasing products and services per household. The Company's ability to retain maturing time deposit accounts is the result of its strategy to remain competitively priced within its marketplace. The Company's pricing strategy may vary depending upon current funding needs and the ability of the Company to fund operations through alternative sources, primarily by accessing short-term lines of credit with the FHLBNY during periods of pricing dislocation.

**Quantitative Analysis.** Current and future sensitivity to changes in interest rates are measured through the use of balance sheet and income simulation models. The analysis captures changes in net interest income using flat rates as a base, a most likely rate forecast and rising and declining interest rate forecasts. Changes in net interest income and net income for the forecast period, generally twelve to twenty-four months, are measured and compared to policy limits for acceptable change. The Company periodically reviews historical deposit re-pricing activity and makes modifications to certain assumptions used in its income simulation model regarding the interest rate sensitivity of deposits without maturity dates. These modifications are made to more closely reflect the most likely results under the

various interest rate change scenarios. Since it is inherently difficult to predict the sensitivity of interest bearing deposits to changes in interest rates, the changes in net interest income due to changes in interest rates cannot be precisely predicted. There are a variety of reasons that may cause actual results to vary considerably from the predictions presented below which include, but are not limited to, the timing, magnitude, and frequency of changes in interest rates, interest rate spreads, prepayments, and actions taken in response to such changes.

Specific assumptions used in the simulation model include:

• Parallel yield curve shifts for market rates;

• Current asset and liability spreads to market interest rates are fixed;

• Traditional savings and interest-bearing demand accounts move at 10% of the rate ramp in either direction;

• Retail Money Market and Business Money Market accounts move at 25% and 75% of the rate ramp in either direction respectively; and

• Higher-balance demand deposit tiers and promotional demand accounts move at 50% to 75% of the rate ramp in either direction

The following table sets forth the results of a twelve-month net interest income projection model as of June 30, 2017 (dollars in thousands):

Change in Interest Rates in Basis Points (Rate Ramp)	Net Interest Income		
	Dollar Amount	Dollar Change	Percent Change
-100	\$265,569	\$(12,525)	(4.5)%
Static	278,094	—	—
+100	276,259	(1,835)	(0.7)
+200	274,247	(3,847)	(1.4)
+300	273,293	(4,801)	(1.7)

The preceding table indicates that, as of June 30, 2017, in the event of a 300 basis point increase in interest rates, whereby rates ramp up evenly over a twelve-month period, net interest income would decrease 1.7%, or \$4.8 million. In the event of a 100 basis point decrease in interest rates, net interest income would decrease 4.5%, or \$12.5 million over the same period.

Another measure of interest rate sensitivity is to model changes in economic value of equity through the use of immediate and sustained interest rate shocks. The following table illustrates the result of the economic value of equity model as of June 30, 2017 (dollars in thousands):

Change in Interest Rates (Basis Points)	Present Value of Equity			Present Value of Equity as Percent of Present Value of Assets		
	Dollar Amount	Dollar Change	Percent Change	Present Value Ratio	Percent Change	
-100	\$1,395,507	\$64,273	4.8%	14.3%	3.8%	
Flat	1,331,234	—	—	13.8	—	
+100	1,301,027	(30,207)	(2.3)	13.6	(1.6)	
+200	1,258,535	(72,699)	(5.5)	13.2	(4.1)	
+300	1,219,364	(111,870)	(8.4)	12.9	(6.4)	

The preceding table indicates that as of June 30, 2017, in the event of an immediate and sustained 300 basis point increase in interest rates, the present value of equity is projected to decrease 8.4%, or \$111.9 million. If rates were to decrease 100 basis points, the model forecasts a 4.8%, or \$64.3 million, increase in the present value of equity.

Certain shortcomings are inherent in the methodologies used in the above interest rate risk measurements. Modeling changes in net interest income requires the use of certain assumptions regarding prepayment and deposit decay rates, which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. While management believes such assumptions are reasonable, there can be no assurance that assumed prepayment rates and decay rates will approximate actual future loan prepayment and deposit withdrawal activity. Moreover, the net interest income table presented assumes that the composition of interest sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or repricing of specific assets and liabilities. Accordingly, although the net interest income table provides an indication of the Company's interest rate risk exposure at a particular point in time, such measurement is not intended to and does not

provide a precise forecast of the effect of changes in market interest rates on the Company's net interest income and will differ from actual results.

**Item 4. CONTROLS AND PROCEDURES.**

Under the supervision and with the participation of management, including the Principal Executive Officer and the Principal Financial Officer, the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934) were evaluated at the end of the period covered by this report. Based upon that evaluation, the Principal Executive Officer and the Principal Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures are effective. There has been no change in the Company's internal control over financial reporting during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II—OTHER INFORMATION

## Item 1. Legal Proceedings

The Company is involved in various legal actions and claims arising in the normal course of business. In the opinion of management, these legal actions and claims are not expected to have a material adverse impact on the Company's financial condition.

## Item 1A. Risk Factors

There have been no material changes to the risk factors that were previously disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## ISSUER PURCHASES OF EQUITY SECURITIES

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	(d) Maximum Number of Shares that May Yet Be Purchased under the Plans or Programs (1)(2)
April 1, 2017 through April 30, 2017	—	—	—	3,149,461
May 1, 2017 through May 31, 2017	—	—	—	3,149,461
June 1, 2017 through June 30, 2017	224	\$ 24.09	224	3,149,237
Total	224	—	224	

On October 24, 2007, the Company's Board of Directors approved the purchase of up to 3,107,077 shares of its (1) common stock under a seventh general repurchase program which commenced upon completion of the previous repurchase program. The repurchase program has no expiration date.

On December 20, 2012, the Company's Board of Directors approved the purchase of up to 3,017,770 shares of its (2) common stock under an eighth general repurchase program which will commence upon completion of the previous repurchase program. The repurchase program has no expiration date.

Item 3. Defaults Upon Senior Securities.

Not Applicable

Item 4. Mine Safety Disclosures

Not Applicable

Item 5. Other Information.

None

Item 6. Exhibits.

The following exhibits are filed herewith:

- Certificate of Incorporation of Provident Financial Services, Inc. (Filed as an exhibit to the Company's
- 3.1 Registration Statement on Form S-1, and any amendments thereto, with the Securities and Exchange Commission/Registration No. 333-98241.)
- Amended and Restated Bylaws of Provident Financial Services, Inc. (Filed as an exhibit to the Company's
- 3.2 December 31, 2011 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on February 29, 2012/File No. 001-31566.)
- Form of Common Stock Certificate of Provident Financial Services, Inc. (Filed as an exhibit to the Company's
- 4.1 Registration Statement on Form S-1, and any amendments thereto, with the Securities and Exchange Commission/Registration No. 333-98241.)
- Employment Agreement by and between Provident Financial Services, Inc and Christopher Martin dated
- 10.1 September 23, 2009. (Filed as an exhibit to the Company's September 30, 2009 Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on November 9, 2009/ File No. 001-31566.)
- Change in Control Agreement by and between Provident Financial Services, Inc. and Christopher Martin dated as
- 10.2 of December 16, 2015. (Filed as Exhibit 10.2 to the Company's December 31, 2015 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on February 29, 2016/File No. 001-31566.)
- Form of Three-Year Change in Control Agreement between Provident Financial Services, Inc. and each of
- 10.3 Messrs. Blum, Kuntz and Lyons dated as of December 16, 2015. (Filed as Exhibit 10.3 to the Company's December 31, 2015 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on February 29, 2016/File No. 001-31566.)
- Form of Two-Year Change in Control Agreement between Provident Financial Services, Inc. and certain senior
- 10.4 officers. (Filed as Exhibit 10.4 to the Company's December 31, 2015 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on February 29, 2016/File No. 001-31566.)
- Form of One-Year Change in Control Agreement between Provident Financial Services, Inc. and certain senior
- 10.5 officers. (Filed as Exhibit 10.5 to the Company's December 31, 2015 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on February 29, 2016/File No. 001-31566.)
- Supplemental Executive Retirement Plan of Provident Bank. (Filed as Exhibit 10.5 to the Company's December
- 10.6 31, 2008 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on March 2, 2009/File No. 001-31566.)

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Retirement Plan for the Board of Managers of Provident Bank. (Filed as Exhibit 10.7 to the Company's December 10.731, 2008 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on March 2, 2009 /File No. 001-31566.)

Provident Financial Services, Inc. Board of Directors Voluntary Fee Deferral Plan. (Filed as Exhibit 10.9 to the 10.8 Company's December 31, 2008 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on March 2, 2009/File No. 001-31566.)



10.9 First Savings Bank Directors' Deferred Fee Plan, as amended. (Filed as Exhibit 10.10 to the Company's September 30, 2004 Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on November 9, 2004/File No. 001-31566.)

10.10 Provident Bank Non-Qualified Supplemental Defined Contribution Plan. (Filed as an exhibit to the Company's May 27, 2010 Current Report on Form 8-K filed with the Securities and Exchange Commission on June 3, 2010/File No. 001-31566.)

10.11 Provident Financial Services, Inc. Amended and Restated the Long-Term Equity Incentive Plan. (Filed as an appendix to the Company's Proxy Statement for the 2014 Annual Meeting of Stockholders filed with the Securities and Exchange Commission on March 14, 2014/File No. 001-31566.)

10.12 Omnibus Incentive Compensation Plan. (Filed as Exhibit 10.19 to the Company's December 31, 2011 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on February 29, 2012/File No. 001-31566.)

10.13 Provident Financial Services, Inc. Executive Annual Incentive Plan (Filed as an appendix to the Company's Proxy Statement for the Annual Meeting of Stockholders filed with the Securities and Exchange Commission on March 13, 2015/File No. 001-31566.)

31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following materials from the Company's Quarterly Report to Stockholders on Form 10-Q for the quarter ended June 30, 2017, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholder's Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to Consolidated Financial Statements.

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema Document

101.CAL XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF XBRL Taxonomy Extension Definition Linkbase Document

101.LAB XBRL Taxonomy Extension Labels Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PROVIDENT FINANCIAL SERVICES, INC.

Date: August 8, 2017 By: /s/ Christopher Martin  
Christopher Martin  
Chairman, President and Chief Executive Officer  
(Principal Executive Officer)

Date: August 8, 2017 By: /s/ Thomas M. Lyons  
Thomas M. Lyons  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

Date: August 8, 2017 By: /s/ Frank S. Muzio  
Frank S. Muzio  
Senior Vice President and Chief Accounting Officer

Exhibit Index

- Certificate of Incorporation of Provident Financial Services, Inc. (Filed as an exhibit to the Company's  
3.1 Registration Statement on Form S-1, and any amendments thereto, with the Securities and Exchange  
Commission/Registration No. 333-98241.)
- Amended and Restated Bylaws of Provident Financial Services, Inc. (Filed as an exhibit to the Company's  
3.2 December 31, 2011 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange  
Commission on February 29, 2012/File No. 001-31566.)
- Form of Common Stock Certificate of Provident Financial Services, Inc. (Filed as an exhibit to the Company's  
4.1 Registration Statement on Form S-1, and any amendments thereto, with the Securities and Exchange  
Commission/Registration No. 333-98241.)
- Employment Agreement by and between Provident Financial Services, Inc and Christopher Martin dated  
10.1 September 23, 2009. (Filed as an exhibit to the Company's September 30, 2009 Quarterly Report on Form 10-Q  
filed with the Securities and Exchange Commission on November 9, 2009/ File No. 001-31566.)
- Change in Control Agreement by and between Provident Financial Services, Inc. and Christopher Martin dated  
10.2 as of December 16, 2015. (Filed as Exhibit 10.2 to the Company's December 31, 2015 Annual Report to  
Stockholders on Form 10-K filed with the Securities and Exchange Commission on February 29, 2016/File No.  
001-31566.)
- Form of Three-Year Change in Control Agreement between Provident Financial Services, Inc. and each of  
10.3 Messrs. Blum, Kuntz and Lyons dated as of December 16, 2015. (Filed as Exhibit 10.3 to the Company's  
December 31, 2015 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange  
Commission on February 29, 2016/File No. 001-31566.)
- Form of Two-Year Change in Control Agreement between Provident Financial Services, Inc. and certain senior  
10.4 officers.(Filed as Exhibit 10.4 to the Company's December 31, 2015 Annual Report to Stockholders on Form  
10-K filed with the Securities and Exchange Commission on February 29, 2016/File No. 001-31566.)
- Form of One-Year Change in Control Agreement between Provident Financial Services, Inc. and certain senior  
10.5 officers. (Filed as Exhibit 10.5 to the Company's December 31, 2015 Annual Report to Stockholders on Form  
10-K filed with the Securities and Exchange Commission on February 29, 2016/File No. 001-31566.)
- Supplemental Executive Retirement Plan of Provident Bank. (Filed as Exhibit 10.5 to the Company's December  
10.6 31, 2008 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission on  
March 2, 2009/File No. 001-31566.)
- Retirement Plan for the Board of Managers of Provident Bank. (Filed as Exhibit 10.7 to the Company's  
10.7 December 31, 2008 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange  
Commission on March 2, 2009 /File No. 001-31566.)
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