Carbonite Inc Form 10-Q November 09, 2015 <u>Table of Contents</u>

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission file number: 001-35264

CARBONITE, INC. (Exact name of registrant as specified in its charter)

Delaware33-1111329(State or other jurisdiction of
incorporation)(I.R.S. Employer
Identification No.)Two Avenue de Lafayette, Boston, Massachusetts 02111(Address of principal executive offices, including ZIP code)(617) 587-1100
(Registrant's telephone number, including area code)(I.R.S. Employer
Identification No.)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \circ No " Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \circ No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer" Accelerated filer ý

 Large accelerated filer
 Accelerated filer
 ý

 Non-accelerated filer
 o (Do not check if a smaller reporting company)
 Smaller reporting company

 Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
 Accelerated filer
 ý

 Act).
 Yes " No ý
 No
 Yes
 Yes
 Yes

As of October 30, 2015, there were 27,253,229 shares of the registrant's Common Stock, par value \$0.01 per share, outstanding.

Table of Contents

CARBONITE, INC. Table of Contents

		Page
PART I. I	FINANCIAL INFORMATION	Ū
Item 1.	Financial Statements (Unaudited)	<u>3</u>
	Condensed Consolidated Balance Sheets as of September 30, 2015 and December 31, 2014	<u>3</u> <u>3</u>
	Condensed Consolidated Statements of Operations for the three months and nine months ended	<u>4</u>
	September 30, 2015 and 2014	<u>4</u>
	Condensed Consolidated Statements of Comprehensive Loss for the three months and nine months	<u>5</u>
	ended September 30, 2015 and 2014	<u>J</u>
	Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2015	<u>6</u>
	<u>and 2014</u>	0
	Notes to Condensed Consolidated Financial Statements	<u>7</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>20</u>
Item 3.	Quantitative and Qualitative Disclosure About Market Risks	<u>31</u>
Item 4.	Controls and Procedures	<u>31</u>
PART II.	OTHER INFORMATION	
Item 1.	Legal Proceedings	<u>32</u>
Item 1.A.	Risk Factors	<u>32</u> <u>32</u> <u>33</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>32</u>
Item 3.	Defaults Upon Senior Securities	<u>33</u>
Item 4.	Mine Safety Disclosures	<u>33</u>
Item 5.	Other Information	<u>33</u>
Item 6.	Exhibits	<u>34</u>
Signature	<u>s</u>	<u>35</u>

2

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Carbonite, Inc. Condensed Consolidated Balance Sheets (Unaudited)

(Onaudited)	2015	December 31, 2014				
	(in thousands, except share data)					
ASSETS						
Current assets:						
Cash and cash equivalents	\$61,623	\$46,084				
Marketable securities	1,002	15,031				
Trade accounts receivable, less allowances for doubtful accounts of \$162 and \$156	3,533	2,412				
Prepaid expenses and other current assets	3,867	5,224				
Restricted cash		828				
Total current assets	70,025	69,579				
Property and equipment, net	23,887	25,944				
Other assets	1,679	2,181				
Acquired intangible assets, net	9,004	10,322				
Goodwill	23,405	23,728				
Total assets	\$128,000	\$131,754				
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities:						
Accounts payable	\$7,234	\$7,346				
Accrued expenses	12,443	10,506				
Current portion of deferred revenue	78,805	75,494				
Total current liabilities	98,482	93,346				
Deferred revenue, net of current portion	17,647	15,930				
Other long-term liabilities	7,340	7,940				
Total liabilities	123,469	117,216				
Commitments and contingencies (Note 11)						
Stockholders' equity:						
Preferred stock, \$0.01 par value; 6,000,000 shares authorized; no shares issued		—				
Common stock, \$0.01 par value; 45,000,000 shares authorized at September 30, 2015						
and December 31, 2014; 27,498,871 and 27,207,723 shares issued at September 30,	275	272				
2015 and December 31, 2014, respectively						
Additional paid-in capital	162,173	152,920				
Treasury stock, at cost (279,694 and 2,009 shares as of September 30, 2015 and	(2.045)	(22)				
December 31, 2014, respectively)	(3,045)	(22))				
Accumulated other comprehensive income	1,472	696				
Accumulated deficit	(156,344)	(139,328)				
Total stockholders' equity	4,531	14,538				
Total liabilities and stockholders' equity	\$128,000	\$131,754				
The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.						

Table of Contents

Carbonite, Inc.

Condensed Consolidated Statements of Operations (Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
	(in thousands, except share and per share amounts)			
Revenue	\$34,553	\$31,274	\$101,551	\$90,706
Cost of revenue	9,774	9,585	29,588	28,566
Gross profit	24,779	21,689	71,963	62,140
Operating expenses:				
Research and development	7,123	6,114	21,500	17,689
General and administrative	10,273	3,997	25,473	11,348
Sales and marketing	12,860	12,056	40,811	37,061
Restructuring charges	224	3	349	12
Total operating expenses	30,480	22,170	88,133	66,110
Loss from operations	(5,701) (481)	(16,170)	(3,970)
Interest and other income (expense), net	139	(208)	165	(217)
Loss before income taxes	(5,562) (689)	(16,005)	(4,187)
Provision for income taxes	404	10	1,011	30
Net loss	\$(5,966) \$(699)	\$(17,016)	\$(4,217)
Basic and diluted net loss per share	\$(0.22) \$(0.03)	\$	