MID AMERICA APARTMENT COMMUNITIES INC Form 10-K/A March 16, 2005

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-K**

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004 Commission File Number: 1-12762

## MID-AMERICA APARTMENT COMMUNITIES, INC.

(Exact Name of Registrant as Specified in Charter)

TENNESSEE

62-1543819

(State of Incorporation)

(I.R.S. Employer Identification Number)

6584 POPLAR AVENUE, SUITE 300 MEMPHIS, TENNESSEE 38138 (Address of principal executive offices)

(901) 682-6600 Registrant s telephone number, including area code

Securities registered pursuant to Section 12 (b) of the Act:

Common Stock, par value \$.01 per share

Series F Cumulative Redeemable Preferred Stock, par value \$.01 per share

Series H Cumulative Redeemable Preferred Stock, par value \$.01 per share

New York Stock Exchange

New York Stock Exchange

New York Stock Exchange

Name of Exchange

Securities registered pursuant to Section 12 (g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes [] No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant s knowledge, in definitive proxy or information statements incorporated by reference in PART III of this

Form 10-K or any amendment to this Form 10-K. [ ]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). [X] Yes [] No

The aggregate market value of the voting stock held by non-affiliates of the Registrant, (based on the closing price of such stock (\$37.89 per share), as reported on the New York Stock Exchange, on June 30, 2004) was approximately \$721,500,000 (for purposes of this calculation, directors and executive officers are treated as affiliates).

The number of shares of the Registrant s common stock outstanding as of February 28, 2005, was 21,058,126 shares, of which approximately 1,301,843 were held by affiliates.

The Registrant s definitive proxy statement in connection with the 2005 Annual Meeting of Shareholders (to be filed pursuant to Regulation 14A) is incorporated by reference into Part III of this Annual Report on Form 10-K.

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#### PART I

#### ITEM 1. BUSINESS

#### WEBSITE ACCESS OF REGISTRANT S REPORTS

A copy of this Annual Report on Form 10-K, along with the Company s Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and any amendments to the aforementioned filings, are available on the Company s website free of charge. The filings can be found on the Investors page under SEC Filings. The Company s website also contains its Corporate Governance Guidelines, Code of Ethics Policy and the charters of the committees of the Board of Directors. These items can be found on the Investors page under Corporate Governance. The Company s website address is www.maac.net. Reference to the Company s website does not constitute incorporation by reference of the information contained on the site and should not be considered part of this document. All of the aforementioned materials may also be obtained free of charge by contacting the Investor Relations Department at Mid-America Apartment Communities, Inc., 6584 Poplar Avenue, Suite 300, Memphis, TN 38138.

#### OVERVIEW OF THE COMPANY

Founded in 1994, Mid-America Apartment Communities, Inc. (the Company ) is a Memphis, Tennessee-based self-administered and self-managed umbrella partnership real estate investment trust ( REIT ) that focuses on acquiring, owning and operating apartment communities. Between 1994 and December 31, 2004, the Company increased the number of properties of which it is the sole owner from 22 to 129 properties with 36,618 apartment units, representing an increase of 31,038 apartment units. The Company is also participating in two joint ventures with Crow Holdings, Mid-America CH/Realty LP and Mid-America CH/Realty II LP (collectively the Joint Ventures ). The Joint Ventures owned three properties with 1,286 apartment units at December 31, 2004. The Company retains a 33.33% ownership interest in each of the Joint Ventures and is paid a management fee of 4% of revenues from the apartment communities owned by the Joint Ventures.

The Company s business is conducted principally through Mid-America Apartments, L.P. (the Operating Partnership ). The Company is the sole general partner of the Operating Partnership, holding 225,820 common units of partnership interest (Common Units) comprising a 1% general partnership interest in the Operating Partnership as of December 31, 2004. The Company s wholly-owned qualified REIT subsidiary, MAC II of Delaware, Inc., a Delaware corporation, is a limited partner in the Operating Partnership and, as of December 31, 2004, held 19,622,605 Common Units, or 86.89% of all outstanding Common Units.

The Company operated apartment communities in 12 states in 2004, employing 1,121 full time and 84 part time employees at December 31, 2004.

#### OPERATING PHILOSOPHY

The Company s primary objective is to maintain a stable cash flow that will fund its dividend through all parts of the real estate investment cycle. The Company focuses on growing through its existing investments and, when accretive to cash flow and shareholder value, through external investments.

INVESTMENT FOCUS. The Company s primary investment focus is on apartment communities in the Southeastern United States and Texas. Between 1994 and 1997, the Company grew largely through the acquisition and redevelopment of existing communities. Between 1998 and 2000, its concentration was on development of new communities. The Company s present focus is on the acquisition of properties that it believes can be repositioned with appropriate use of capital and its operating management skills. The Company is also interested in increasing its investment in properties in larger and faster growing markets within its current market area to balance its portfolio between small, middle and large-tier markets, and intends to do this through acquiring apartment communities with the potential for above average growth. The Company will continue its established process of selling mature assets, and will adapt its investment focus to opportunities and markets.

HIGH QUALITY ASSETS. The Company maintains its assets in excellent condition, believing that continuous maintenance will lead to higher long-run returns on investment. It believes that being recognized

by civic and industry trade organizations for the high quality of its properties, landscaping, and property management will lead to higher rents and profitability and further supports the high quality of its properties and operations. The Company periodically sells assets selectively in order to ensure that its portfolio consists primarily of high quality, well-located assets within its market area.

DIVERSIFIED MARKET FOCUS. The Company believes the stability of its cash flow is enhanced and it will generate higher risk adjusted cash flow returns, with lower volatility, through its diversified strategy of investments over large, middle and small-tier markets throughout the southeastern United States and Texas.

INTENSIVE MANAGEMENT FOCUS. The Company strongly emphasizes on-site property management. Particular attention is paid to opportunities to increase rents, raise average occupancy rates, and control costs. Property managers and regional managers are given the responsibility for monitoring market trends and the discretion to react to such trends. The Company, as part of its intense management focus, has established a number of training programs to produce highly competent property managers, leasing consultants and service technicians who work on-site at the Company s apartment communities (the Communities ) to generate the highest possible income from the Company s assets. At December 31, 2004, the Company employed approximately 106 Certified Apartment Managers ( CAM ). The CAM designation is sponsored through the National Apartment Association and provides training for on-site manager professionals.

DECENTRALIZED OPERATIONAL STRUCTURE. The Company operates in a decentralized manner. Management believes that its decentralized operating structure capitalizes on specific market knowledge, provides greater personal accountability than a centralized structure and is beneficial in the acquisition and redevelopment processes. To support this decentralized operational structure, senior and executive management, along with various asset management functions, are proactively involved in supporting and reviewing property management through extensive reporting processes and frequent on-site visitations. In 2004 the Company completed the installation of the property and general ledger modules of a new web-based property management system that increases the amount of information shared between senior and executive management and the properties, and does so on a real time basis, improving the support provided to the operating environment. The Company plans to install the purchase order module in 2005.

#### PROACTIVE BALANCE SHEET AND PORTFOLIO MANAGEMENT

The Company focuses on maximizing the return on assets and adding to the intrinsic underlying value of each share of the Company s common stock, routinely reviewing each asset based on its determined value and selling those which no longer fit its investment criteria. The Company constantly evaluates the effectiveness of its capital allocations and makes adjustments to its strategy, including investing in existing and new apartment communities, debt retirement, and repurchases or issuances of shares of the Company s preferred and common stock.

#### **STRATEGIES**

The Company seeks to increase operating cash flow and earnings per share to maximize shareholder value through a balanced strategy of internal and external growth.

OPERATING GROWTH STRATEGY. Management s goal is to maximize the Company s return on investment in each Community by increasing rental rates and reducing operating expenses while maintaining high occupancy levels. The Company seeks higher net rental revenues by enhancing and maintaining the competitiveness of the Communities and managing expenses through its system of detailed management reporting and accountability in order to achieve increases in operating cash flow. The steps taken to meet these objectives include:

empowering the Company s property managers to adjust rents in response to local market conditions and to concentrate resident turnover during peak rental demand months;

offering new services to residents, including telephone, cable, and internet access, on which the Company generates fee and commission income;

implementing programs to control expenses through investment in cost-saving initiatives, such as the installation of individual apartment unit water and utility meters in certain Communities;

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improving the curb appeal of the Communities through extensive landscaping and exterior improvements and repositioning Communities from time to time to maintain market leadership positions;

compensating employees through performance-based compensation and stock ownership programs;

maintaining a hands-on management style and flat organizational structure that emphasizes senior management style and close contact with the market and employees;

selling or exchanging underperforming assets and repurchasing or issuing shares of common and preferred stock when cost of capital and asset values permit;

allocating additional capital where the investment will generate the highest returns for the Company; and

developing new ancillary income programs aimed at delivering new consumer services and products to its residents while generating fee income for the Company.

JOINT VENTURE STRATEGY. One of the Company s strategies is to co-invest with private capital partners in joint venture opportunities from time to time which enable it to obtain a higher return on its investment through management fees, which leverages the Company s recognized skills in acquiring, repositioning, redeveloping and managing multifamily investments. In addition, the joint venture investment strategy can provide a platform for creating more capital diversification and lower investment risk for the Company. The Company is currently involved in two joint ventures with Crow Holdings, one established in 2002 and the second in early 2004.

DISPOSITION STRATEGY. The Company is committed to the selective disposition of mature assets, defined as those apartment communities that no longer meet the Company sinvestment criteria and long-term strategic objectives. Typically, the Company selects assets for disposition that do not meet its present investment criteria including future return on investment, location, market, potential for growth, and capital needs. The Company may from time to time also dispose of assets for which the Company receives an offer meeting or exceeding its return on investment criteria even though those assets may not meet the disposition criteria disclosed above.

The following Communities were sold during 2004:

Property	Location	Number of Units	Date Sold
100% Owned Properties:			
Island Retreat	St. Simon s Island, GA	112	October 1, 2004
Joint Venture Properties:			
Preserve at Arbor Lakes	Jacksonville, FL	284	November 3, 2004
		396	

ACQUISITION STRATEGY. One of the Company s growth strategies is to acquire and redevelop apartment communities that meet its investment criteria and focus as discussed above. The Company has extensive experience and research-based skills in the acquisition and repositioning of multifamily properties. In addition, the Company will acquire newly built and developed properties that can be purchased on a favorable pricing basis. The Company will continue to evaluate opportunities that arise, and will utilize this strategy to increase the number of properties in strong and growing markets in the Southeast and Texas.

The following Communities were purchased during	2004:		
Property	Location	Number of Units	<b>Date Purchased</b>

100% Owned Properties:			
	Hendersonville, TN		
Monthaven Park	(Nashville Metro)	456	January 23, 2004
	Roanoke, TX (Dallas		
Watermark	Metro)	240	June 15, 2004
	Duluth, GA (Atlanta		
Prescott	Metro)	384	August 24, 2004
Grand Reserve at Sunset Valley	Austin, TX	210	November 5, 2004
	Coral Springs, FL (Ft.		
Preserve at Coral Square	Lauderdale Metro)	480	November 5, 2004
	Stafford, TX (Houston		
Villages at Kirkwood	Metro)	274	November 5, 2004
Joint Venture Properties:			
Verandas at Timberglen	Dallas, TX	522	January 15, 2004
-		2,566	•

DEVELOPMENT STRATEGY. In late 1997, the Company s emphasis shifted from acquisitions to development because of its belief that under then-current market conditions, such development would generate higher quality assets and higher long-term investment returns. In 2002, the Company completed a \$300 million construction program of high quality apartments in several markets. In 1999, management decided to exit the construction and development business upon completion of the Company s existing development pipeline after determining that market conditions were changing, making it unlikely that future proposed projects would meet the Company s profitability targets over the next few years.

At December 31, 2004, the Company had no properties in development. The Company periodically evaluates opportunities for profitable future development investments.

#### COMMON AND PREFERRED STOCK

The Company continuously reviews opportunities for lowering its cost of capital, and increasing value per share. The Company evaluates opportunities to repurchase stock when it believes that its stock price is below the value of its assets and accordingly repurchased common stock, funded by asset sales, between 1999 and 2001. The Company also looks for opportunities where it can acquire or develop communities, selectively funded or partially funded by stock sales, when it will add to shareholder value and the investment return is projected to substantially exceed its cost of capital. The Company will also opportunistically seek to lower its cost of capital through refinancing preferred stock as it did in 2003.

### SHARE REPURCHASE PROGRAM

In 1999, the Company s Board of Directors approved an increase in the number of shares of the Company s common stock authorized to be repurchased to 4 million shares. As of December 31, 2004 the Company had repurchased a total of approximately 1.86 million shares (8% of the shares of common stock and Common Units outstanding as of the beginning of the repurchase program). From time to time the Company intends to sell assets based on its disposition strategy outlined in this Annual Report and use the proceeds to repurchase shares when it believes that shareholder value is enhanced. Factors affecting this determination include the share price, asset dispositions and pricing, financing agreements and rates of return of alternative investments. No shares were repurchased from 2002 through 2004 under this plan.

### COMPETITION

All of the Company s Communities are located in areas that include other apartment communities. Occupancy and rental rates are affected by the number of competitive apartment communities in a particular area. The owners of competing apartment communities may have greater resources than the Company, and the managers of these communities may have more experience than the Company s management. Moreover, single-family rental housing, manufactured housing, condominiums and the new and existing home markets provide housing alternatives to potential residents of apartment communities.

Apartment communities compete on the basis of monthly rent, discounts, and facilities offered such as apartment size and amenities, and apartment community amenities, including recreational facilities, resident services, and physical property condition. The Company makes capital improvements to both the Communities and individual apartments on a regular basis in order to maintain a competitive position in each individual market.

#### **ENVIRONMENTAL MATTERS**

As part of the acquisition process, the Company generally obtains environmental studies on all of its Communities from various outside environmental engineering firms. The purpose of these studies is to identify potential sources of contamination at the Communities and to assess the status of environmental regulatory compliance. These studies generally include historical reviews of the Communities, reviews of certain public records, preliminary investigations of the sites and surrounding properties, visual inspection for the presence of asbestos, PCBs and underground storage tanks and the preparation and issuance of written reports. Depending on the results of these studies, more invasive procedures, such as soil sampling or ground water analysis, will be performed to investigate potential sources of contamination. These studies must be satisfactorily completed before the Company takes ownership of an acquisition property, however, no assurance can be given that the studies identify all significant environmental problems.

Under various Federal, state and local laws and regulations, an owner or operator of real estate may be liable for the costs of removal or remediation of certain hazardous or toxic substances on properties. Such laws often impose such liability without regard to whether the owner caused or knew of the presence of hazardous or toxic substances and whether or not the storage of such substances was in violation of a resident s lease. Furthermore, the cost of remediation and removal of such substances may be substantial, and the presence of such substances, or the failure to promptly remediate such substances, may adversely affect the owner s ability to sell such real estate or to borrow using such real estate as collateral.

The Company is aware of environmental concerns specifically relating to potential issues resulting from mold in residential properties and has in place an active management and preventive maintenance program that includes procedures specifically related to mold. The Company has established a policy requiring residents to sign a mold addendum to lease. The Company has also purchased a \$2 million insurance policy that covers remediation and exposure to mold. The current policy expires in 2007, but is renewable at that time. The Company, therefore, believes that its exposure to this issue is limited and controlled.

The environmental studies received by the Company have not revealed any material environmental liabilities. The Company is not aware of any existing conditions that would currently be considered an environmental liability. Nevertheless, it is possible that the studies do not reveal all environmental liabilities or that there are material environmental liabilities of which the Company is unaware. Moreover, no assurance can be given concerning future laws, ordinances or regulations, or the potential introduction of hazardous or toxic substances by neighboring properties or residents.

The Company believes that its Communities are in compliance in all material respects with all applicable Federal, state and local ordinances and regulations regarding hazardous or toxic substances and other environmental matters.

#### RECENT DEVELOPMENTS

*DISTRIBUTION.* In January 2005, the Company announced a quarterly distribution to common shareholders of \$0.585 per share, which was paid on January 31, 2005.

*ACQUISITIONS.* On February 18, 2005, the Company acquired two communities in the Atlanta-metro area situated on Lake Lanier with a total of 657 units. The Company plans to operate the communities as one property.

### ITEM 2. PROPERTIES

The Company seeks to acquire apartment communities located in the southeastern United States and Texas that are primarily appealing to middle income residents with the potential for above average growth and return on investment. Approximately 75% of the Company s apartment units are located in Georgia, Florida,

Tennessee and Texas markets. The Company s strategic focus is to provide its residents high quality apartment units in attractive community settings, characterized by extensive landscaping and attention to aesthetic detail. The Company utilizes its experience and expertise in maintenance, landscaping, marketing and management to effectively reposition many of the apartment communities it acquires to raise occupancy levels and per unit average rents.

The following table sets forth certain historical information for the Communities the Company owned or maintained an ownership interest in, including the 3 properties containing 1,286 apartment units owned by the Company s Joint Ventures, at December 31, 2004:

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										December 31, 2004
Locat <b>i</b> 6n	Year mpleted	Year Management Commenced	Number of Units	Approximate Rentable Area (Square Footage)	Average Unit Size (Square Footage)	Monthly Rent per Unit at December 31, 2004	Average Occupancy Percent at December 31, 2004	Pri	rtgage acipal 00 s)	Interest Rate
D: : 1										
Birmingh AL	am, 1986	1998	200	181,400	907	\$ 662.15	98.50%	\$	(1)	(1)
Huntsvill AL	e, 1987	1998	152	162,792	1,071	\$ 540.79	87.50%	\$	(1)	(1)
Huntsvill AL 1	e, .989/98	1997	392	414,736	1,058	\$ 660.37	84.18%	\$	(1)	(1)
Montgon	nery,									
AL	1999	1998	208 952	230,880 989,808	1,110 1,040	\$ 730.36 \$ 656.94	91.35% 89.29%	\$	(1)	(1)
Little			732	707,000	1,040	Ψ 050.54	07.2770	Ψ		
Rock, AR	1987	1994	260	195,000	750	\$ 610.63	94.62%	\$	(1)	(1)
Little Rock,										
AR	1984	1996	240	183,120	763	\$ 612.78	90.83%	\$	(1)	(1)
Little Rock,										
AR	1984	1997	142	147,964	1,042	\$ 693.55	90.14%	\$	(1)	(1)
Little Rock,										
AR	1986	1997	166	172,972	1,042	\$ 650.49	96.39%	\$ 4,5		8.760%
Altamont	e		808	699,056	865	\$ 634.03	93.07%	\$ 4,5	591	
Springs, FL	1985	1996	288	234,144	813	\$ 671.17	07.220	\$	(1)	(1)
Atlantic Atlantic	1985	1990	288	234,144	813	\$ 6/1.1/	97.22%	\$	(1)	(1)
Beach, FL	1986	1995	120	93,240	777	\$ 652.50	95.00%	\$	(1)	(1)
Brandon,										
FL Brandon,		2000	240	194,640	811	\$ 729.67	99.17%	\$	(4)	(4)
FL 1 Coral	997/99	1997	440	516,120	1,173	\$ 877.41	95.00%	\$	(2)	(2)
Springs,										
FL Daytona	1996	2004	480	528,480	1,101	\$ 1,040.15	97.71%	\$33,1	41	6.983%
Beach, FL	1986	1995	208	149,136	717	\$ 666.99	99.52%	\$ 70	000(10)	1.770%(10)
Gainesvil	le,								· í	, ,
FL	1999	1998	264	293,040	1,110	\$ 821.36	93.18%	\$	(2)	(2)

**Encumbrances at** 

Encumbrances at December 31, 2004

											December 51, 2004
Jacksonvi FL	lle, 1987	1995	208	218,400	1,050	¢	768.53	99.04%	\$	(6)	(6)
Jacksonvi		1993	208	218,400	1,030	Þ	708.33	99.04%	Ф	(0)	(6)
FL	1987	1997	336	295,008	878	\$	721.88	94.64%	\$	(7)	(7)
Jacksonvi FL Jacksonvi	1985	1996	416	344,032	827	\$	703.46	96.63%	\$	(1)	(1)
FL Jacksonvi	2003	2003	501	556,110	1,110	\$	932.43	88.42%	\$	(1)	(1)
	989/96	1997	440	475,200	1,080	\$	811.79	92.50%	\$	(1)	(1)
FL Jacksonvi	1998	1998	288	330,336	1,147	\$	843.10	94.79%	\$	(2)	(2)
FL Jacksonvi	1987	1995	400	304,400	761	\$	639.07	89.25%	\$	(6)	(6)
FL Jacksonvi	1985	1994	188	166,004	883	\$	692.12	95.74%	\$	(2)	(2)
FL Lakeland,	1986	1997	450	342,000	760	\$	705.36	93.78%	\$	(1)	(1)
	988/90	1997	464	505,296	1,089	\$	719.85	95.47%	\$	(1)	(1)
	1990	1995	256	238,592	932	\$	691.53	97.27%	\$	(6)	(6)
Ocala, Planama 1	986/88	1997	480	485,280	1,011	\$	729.64	93.96%	\$ 6	805(2)(3)	(2)(3)
City, FL	2000	1998	254	283,972	1,118		870.39	96.85%	\$	(2)	(2)
		2,70	20.	200,772	1,110	Ψ	0,0.09	7616676	Ψ	(=)	(=)
Tallahasse FL 1 Tampa,	990/95	1997	304	329,232	1,083	\$	808.02	83.22%	\$	(2)	(2)
FL Tampa,	1984	1994	210	202,440	964	\$	736.68	92.38%	\$	(1)	(1)
FL	1980	1998	230	214,820	934	\$	753.65	96.09%	\$	(1)	(1)
Athens,			7,465	7,299,922	978	\$	778.17	94.27%	\$46,	946	
GA Augusta,	1987	1997	160	186,560	1,166	\$	683.40	96.25%	\$	(1)	(1)
GA Augusta,	1986	1997	192	156,288	814	\$	611.01	91.67%	\$ 4,	760	2.739%
GA Augusta,	1982	1994	272	222,768	819	\$	543.93	95.96%	\$	(1)	(1)
GA Brunswich	1984	1997	120	107,040	892	\$	632.48	91.67%	\$ 3,	480(15)	1.770%(15)
Gøllege Park,	1983	1997	110	129,800	1,180	\$	744.26	85.45%	\$	(5)	(5)
GA	1985	1997	124	112,716	909	\$	646.27	91.94%	\$	(1)	(1)
	1/86/98	1997	1,008	1,220,688	1,211	\$	718.96	95.24%	\$	(1)	(1)
	s, 971/77	1997	285	246,810	866	\$	567.88	88.42%	\$	(1)	(1)
Conyers, GA	1999	1998	316	351,076	1,111	\$	749.93	96.84%	\$	(1)	(1)
Duluth, GA	2001	2004	384	370,176	964 <sup>8</sup>	\$	878.05	96.88%	\$	(8)	(8)

Encumbrances at December 31, 2004

Location

Encumbrances at December 31, 2004

_	Year Completed	Year Management Commenced	Number of Units	Approximate Rentable Area (Square	Average Unit Size (Square	Monthly Rent per Unit at December	Average Occupancy Percent at December	Pr	ortgage incipal 000 s)	Interest Rate	Maturity Date
				Footage)	Footage)	31, 2004	31, 2004				
ing	LaGrange,										
v	GA 1982/84 Lilburn,	1997	216	223,128	1,033	\$ 542.25	90.74%	\$	(5)	(5)	
,	GA 1983 Macon,	1997	150	137,700	918	\$ 658.04	93.33%	\$	(1)	(1)	
	GA 1996	1997	256	292,864	1,144	\$ 697.21	94.53%	\$	(7)	(7)	
as	Macon, GA 1985	1997	144	153,792	1,068	\$ 605.78	99.31%	\$	(1)	(1)	
Run	McDonough, GA 1997	1998	240	271,200	1,130	\$ 721.03	95.00%	\$	(1)	(1)	
own	Savannah, GA 1997	1998	220	239,800	1,090	\$ 821.88	96.36%	\$ 10		7.750%	7/1/2037
od	Thomasville, Graion 1980/84	1997	216	223,128	1,033	\$ 567.42	96.30%	\$	(1)	(1)	., .,,
	City,										
∟ake	GA 1985/87	1997	320	342,400	1,070	\$ 666.02	93.13%	\$	(1)	(1)	
ıks	Valdosta, <b>W</b> Arneri 983/84	1997	240	247,920	1,033	\$ 613.68	89.58%	\$	(1)	(1)	
on	Robins, GA 1997	2000	200	218,400	1,092	\$ 673.33	96.00%	\$ 9	.031	6.850%	11/1/2008
d	Warner			-,	,				,		
a	Robins, GA 1987/90	1997	304	354,768	1,167	\$ 677.27	98.68%	\$	(1)	(1)	
at	Woodstock,	1000	502	575 704	1 1 47	¢ 704.22	04.029	ф	(1)	(1)	
ke	GA 1999 Bowling	1998	502	575,794	1,147	\$ 704.22	94.02%	\$	(1)	(1)	
s at	Green,	1007	5,979	6,384,816	1,068	\$ 683.34	94.41%	\$ 27		(1)	
	KY 1996	1997	240	251,280	1,047	\$ 637.02	98.33%	\$	(1)	(1)	
	Florence, KY 1994	1997	200	207,000	1,035	\$ 703.11	96.50%	\$ 9	,666	5.875%	1/1/2044
	Lexington,										
n	KY 2000	1999	370	432,530	1,169	\$ 815.54	91.35%	\$	(1)	(1)	
	Lexington,							_		440	
nte ,	KY 1986 Lexington,	1994	118	90,624	768	\$ 619.18	93.22%	\$	(1)	(1)	
	KY 1989 Lexington,	1994	184	138,736	754	\$ 617.21	94.57%	\$	(1)	(1)	
The	KY 1989 Louisville,	1994	252	182,700	725	\$ 598.86	89.68%	\$	(1)	(1)	
	KY 1985	1994	384	324,096	844	\$ 607.17	92.19%	\$	(1)	(1)	
	Grenada,		1,748	1,626,966	931	\$ 667.02	93.31%	\$ 9	,666		
S	MS 1972	1985	96	81,984	854	\$ 407.41	97.92%	\$	(1)	(1)	
nds	Jackson, MS 1988/90	1996	360	443,160	1,231	\$ 668.89	94.72%	\$	(1)	(1)	
	Jackson, MS 1985	1994	389	338,430	870	\$ 624.79	95.89%	\$	(1)	(1)	
on	Jackson, MS 1986	1988	296	254,856	861	\$ 639.96	96.62%	\$ 5	,880(11)	1.770%(11)	5/15/2031
t	Jackson, MS 1981	1995	144	126,864	881	\$ 581.16	95.14%	\$	(1)	(1)	
ge.	Jackson, MS 1987	1988	192	175,104	912	\$ 564.30	96.88%			(1)	
ge	IVIS 198/	1908	192	175,104	912	φ 304.3U	90.88%	\$	(1)	(1)	

										Encumbrances at December 31, 2004	
re	Ridgeland,										
h	MS 1974 Southaven,	1994	196	171,108	873	\$ 586.41	94.90%	\$	(1)	(1)	
	MS 1989 Southaven,	1996	204	237,048	1,162	\$ 663.88	94.61%	\$	(1)	(1)	
lace	MS 1991	1996	253	268,686	1,062	\$ 649.85	92.89%	\$	(1)	(1)	
ge at	Cary,		2,130	2,097,240	985	\$ 619.34	95.35%	\$ 5,	880		
e	NC 1988 Greensboro,	1997	194	169,750	875	\$ 601.47	95.36%	\$	(1)	(1)	
eam	NC 1983 Winston-Salem,	1994	304	217,056	714	\$ 530.83	96.05%	\$	(1)	(1)	
The	NC 1982	1993	240	173,520	723	\$ 538.55	94.58%	\$	(2)	(2)	
at	Cincinnati,		738	560,326	759	\$ 551.91	95.39%	\$			
ak it	OH 1988 Aiken,	1994	214	214,428	1,002	\$ 672.94	90.65%	\$	(1)	(1)	
rk	SC 1989/91 Aiken,	1997	184	174,800	950	\$ 660.86	94.57%	\$	(1)	(1)	
nds	SC 1988 Anderson,	1997	144	165,168	1,147	\$ 625.60	95.14%	\$	(1)	(1)	
ood s,	SC 1980 Columbia,	1994	168	146,664	873	\$ 554.50	95.24%	\$	(1)	(1)	
	SC 1992 Columbia,	1994	240	213,840	891	\$ 589.75	93.75%	\$ 7,	735(12)	1.809%(12)	5/15/2031
a	SC 1989/95	1997	336	367,584	1,094	\$ 702.03	91.96%	\$	(1)	(1)	
i	Greenville, SC 1984	1995	168	143,976	857	\$ 488.97	97.02%	\$	(9)	(9)	
ns	Greenville, SC 1986/88	1997	348	292,668	841	\$ 501.60	90.80%	\$	(1)	(1)	
le	Greenville, SC 1996	1997	208	212,160	1,020	\$ 657.71	92.31%	\$	(1)	(1)	

										Encumbrances at December 31, 200	
Ye Locatiotiomp		Year Management Commenced	Number of Units	Approximate Rentable Area (Square Footage)	Average Unit Size (Square Footage)	Monthly Rent per Unit at December 31, 2004	Average Occupancy Percent at December 31, 2004	Pri	rtgage ncipal 100 s)	Interest Rate	<b>M</b> :
Greenville, SC	1983	1993	208	156,832	754	\$ 505.10	100.00%	\$	(1)	(1)	
Greenville, SC	1985	1995	208	182,000	875	\$ 495.17	99.52%	\$	(9)	(9)	
Mt. Pleasant, SC	1988	1995	208	177,840	855	\$ 758.58	98.56%	\$	(9)	(9)	
Spartanburg, SC	1987	1997	184	195,224	1,061	\$ 601.56	90.76%	\$	(1)	(1)	
			2,604	2,428,756	933	\$ 596.12	94.59%	\$ 7,	735		
Chattanooga, TN	1989	1992	361	256,671	711	\$ 519.19	95.57%	\$	(1)	(1)	
Chattanooga, TN	1987	1988	300	259,200	864	\$ 540.94	90.00%	\$	(1)	(1)	
Chattanooga, TN	1986	1991	108	98,604	913	\$ 612.69	93.52%	\$	(1)	(1)	

Encumbrances at December 31, 2004

										December 31, 200	+
Chattano TN Jackson,	oga, 1984	1997	174	238,728	1,372	\$ 702.24	96.55%	\$ 5	,465(16)	1.770%(16)	5/1
TN	1978	1993	100	87,500	875	\$ 556.77	90.00%	\$	(1)	(1)	
Jackson, TN Jackson,	1987	1989	150	163,650	1,091	\$ 614.57	94.00%	\$ 5	,095	1.770%	10/1
TN	1987	1989	144	144,720	1,005	\$ 605.12	95.14%	\$ 3	,375(13)	1.770%(13)	5/1
Jackson, TN Jackson,	1987	1994	148	121,360	820	\$ 551.73	93.92%	\$	(1)	(1)	
TN Memphis	1997	1995	122	118,950	975	\$ 635.83	95.08%	\$ 5	,056	6.070%	9/
TN Memphis	1973/86	1982/94	276	297,804	1,079	\$ 616.61	92.75%	\$	(1)	(1)	
TN Memphis	1973	1984	432	356,400	825	\$ 537.56	79.17%	\$	(1)	(1)	
TN  Memphis	1975	1990	184	189,520	1,030	\$ 625.01	92.39%	\$	(1)	(1)	
	74/78/83/86	1988	1,037	939,522	906	\$ 583.14	93.15%	\$	(4)	(4)	
TN Memphis	1985	1994	200	150,200	751	\$ 558.43	96.50%	\$	(1)	(1)	
TN Memphis	1978	1994	371	310,156	836	\$ 615.29	94.07%	\$	(1)	(1)	
TN Memphis	1988/98	1994	618	535,188	866	\$ 658.57	92.88%	\$	(1)	(1)	
TN Memphis	1974	1977	82	96,924	1,182	\$ 843.50	98.78%	\$	(4)	(4)	
TN Memphis	1999/01	1998	740	792,540	1,071	\$ 737.66	93.51%	\$	(5)	(5)	
TN Murfrees	1981/85	1997	440	370,920	843	\$ 571.97	95.23%	\$	(1)	(1)	
TN Nashville	1999	1998	240	268,800	1,120	\$ 800.33	90.42%	\$	(1)	(1)	
TN Nashville	1986	1994	286	220,220	770	\$ 669.43	100.00%	\$	(1)	(1)	
TN Nashville	2001	1999	433	479,331	1,107	\$ 825.53	95.61%	\$	(1)	(1)	
TN Nashville	2001	2004	456	427,728	938	\$ 693.61	96.05%	\$ 23	,028	5.000%	1/1
TN	1987	1995	440	392,480	892	\$ 584.53	96.82%	\$ 6	,645(17)	1.770%(17)	2/1
Arlingtor			7,842	7,317,116	933	\$ 635.37	93.47%	\$ 48			
TX Austin,	1980	1998	270	224,100	830	\$ 577.69	91.11%	\$	(2)	(2)	
TX Austin,	1983	1997	384	313,728	817	\$ 628.32	95.57%	\$	(2)	(2)	
TX	1996	2004	210	198,240	944	\$ 997.90	96.19%	\$ 11.	,519	6.983%	9/2
Austin, TX	1985	1995	288	248,832	864	\$ 616.63	86.11%	\$ 4.	,050(18)	1.770%(18)	10/1
Austin, TX	1987	1995	304	249,888	822	\$ 533.73	97.70%		,585(19)	1.770%(19)	2/1
Austin, TX	1977	1997	278	214,060	770	\$ 758.31	94.96%	\$	(2)	(2)	
Dallas, TX	1978	1994	410	374,740	914	\$ 695.70	85.61%	\$	(8)	(8)	
Dallas, TX	1986	1998	232	168,200	725	\$ 656.00	92.67%	\$	(2)	(2)	
Dallas, TX	1985	1998	304	206,720	680	\$ 619.10	93.42%	\$	(2)	(2)	
Dallas, TX Dallas,	1983	1994	260	226,200	870	\$ 659.06	88.08%	\$	(8)	(8)	
TX	2002	2004	240	205,200	855	\$ 718.42	87.92%	\$	(8)	(8)	

**Encumbrances at** December 31, 2004 Houston, TX 1999 2003 308 283,360 920 \$ 908.06 95.78% (2) (2) Katy, TX1984 1994 274 197,280 720 \$ 596.74 87.23% \$ (8) (8) Katy, TX 2000 1999 320 318,080 994 \$ 787.95 92.19% \$ (2) (2) Mesquite, 1983 1994 384 277,632 \$ 622.38 \$ TX $10^{723}$ 86.46%(2) (2)

								Encumbrances at December 31, 2004
Year Loc <b>ation</b> pleted	Year Management Commenced	Number of Units	Approximate Rentable Area (Square Footage)	Average Unit Size (Square Footage)	Monthly Rent per Unit at December 31, 2004	Average Occupancy Percent at December 31, 2004	Mortgage Principal (000 s)	Interest Rate
Plano, TX 1983	1998	196	156,800	800	\$ 645.27	90.31%	\$ (4)	(4)
Plano, TX 2000	2003	498	470,112	944	\$ 747.43	92.37%	\$ (2)	(2)
Spring, TX 1984	1994	208	160,576	772	\$ 618.11	88.46%	\$ (8)	(8)
Stafford, TX 1996	2004	274	244,682	893	\$ 866.43	95.62%	\$ 14,860	6.983%
Woodlands, TX 1984	1994	200 5,842	152,200 4,890,630	761 837	\$ 651.33 \$ 694.30	95.00% 91.54%	\$ (8) \$ 34,014	(8)
Hampton, VA 1987	1995	296	248,048	838	\$ 790.41	95.27%	\$ 10,800(14)	1.770%(14)
		36,618	34,757,112	949	\$ 679.82	93.58%		
Buford, GA 2000	2002	464	517,360	1,115	\$ 758.93	94.40%	N/A	
Dallas, TX 1999	2004	522	500,076	958	\$ 1,124.66	87.93%	N/A	
Grand Prairie, TX 1996	2003	300	286,500	955	\$ 782.29	92.00%	N/A	
			,					
		1,286	1,303,936	1,014	\$ 912.83	91.21%		
		37,904	36,061,048	951	\$ 687.73	93.50%		

<sup>(1)</sup> Encumbered by a \$600 million FNMA facility, with \$574.1 million available and \$529.8 million outstanding with a variable interest rate of 3.020% on which there exists thirteen interest rate swap agreements totaling \$440 million at an average rate of 5.853% at December 31, 2004.

- (2) Encumbered by a \$250 million FNMA facility, with \$183.8 available and \$173.6 million outstanding, \$63.6 million of which had a variable interest rate of 2.967%, \$65 million with a fixed rate of 7.712%, \$25 million with a fixed rate of 6.920% and \$20 million with a fixed rate of 5.770% at December 31, 2004.
- (3) Phase I of Paddock Park Ocala is encumbered by \$6.8 million in bonds on which there exists a \$6.8 million interest rate cap of 6.000% which terminates on October 24, 2007.
- (4) Encumbered, along with one corporate property, by a mortgage with a principal balance of \$40 million at December 31, 2004, with a maturity of April 1, 2009 and an interest rate of 3.419% on which there is a \$25 million interest rate swap agreement with a rate of 4.580%.
- (5) Encumbered by a credit line with AmSouth Bank, with an outstanding balance of \$12.3 million at December 31, 2004.
- (6) Encumbered by a mortgage securing a tax-exempt bond amortizing over 25 years with principal balance of \$13.8 million at December 31, 2004, and an average interest rate of 5.867%.
- (7) Encumbered by a mortgage securing a tax-exempt bond amortizing over 25 years with a principal balance of \$12.7 million at December 31, 2004, and an average interest rate of 5.177%.
- (8) Encumbered by a \$100 million Freddie Mac facility, with an outstanding balance of \$65.4 million and a variable interest rate of 3.061% on which there exists three interest rate swap agreements totaling \$51 million at an average rate of 5.280 at December 31, 2004.
- (9) Encumbered by a mortgage securing a tax-exempt bond amortizing over 25 years with a principal balance of \$8.5 million at December 31, 2004, and an average interest rate of 6.090%.
- (10) Encumbered by \$7.0 million in bonds on which there exists a \$7.0 million interest rate swap agreement fixed at 3.948% and maturing on October 24, 2007.
- (11) Encumbered by \$5.9 million in bonds on which there exists a \$5.9 million interest rate swap agreement fixed at 5.049% and maturing on June 15, 2008.
- (12) Encumbered by \$7.7 million in bonds on which there exists a \$7.7 million interest rate swap agreement fixed at 5.049% and maturing on June 15, 2008.
- (13) Encumbered by \$3.4 million in bonds on which there exists a \$3.4 million interest rate swap agreement fixed at 5.049% and maturing on June 15, 2008.
- (14) Encumbered by \$10.8 million in bonds on which there exists a \$10.8 million interest rate swap agreement fixed at 3.948% and maturing on October 24,
- (15) Encumbered by \$3.5 million in bonds on which there exist a \$3.0 million interest rate swap agreement fixed at 2.301% and maturing on May 30, 2008.
- (16) Encumbered by \$5.5 million in bonds on which there exists a \$5.0 million interest rate swap agreement fixed at 3.226% and maturing on May 30, 2008.
- (17) Encumbered by \$6.6 million in bonds on which there exists a \$6.6 million interest rate swap agreement fixed at 3.622% and maturing on March 15, 2009.

  Also encumbered by a \$11.7 million FNMA facility maturing on March 1, 2014 with a variable interest rate of 3.084% which there exists a \$11.7 million interest rate cap of 6.0% which terminates on March 1, 2009.

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- (18) Encumbered by \$4.0 million in bonds on which there exists a \$4.0 million interest rate cap of 6.0% which terminates on March 15, 2009. Also encumbered by a \$11.7 million FNMA facility maturing on March 1, 2014 with a variable interest rate of 3.084% which there exists a \$11.7 million interest rate cap of 6.0% which terminates on March 1, 2009.
- (19) Encumbered by \$3.6 million in bonds on which there exists a \$3.6 million interest rate swap agreement fixed at 3.622% and maturing on March 15, 2009. Also encumbered by a \$11.7 million FNMA facility maturing on March 1, 2014 with a variable interest rate of 3.084% which there exists a \$11.7 million interest rate cap of 6.0% which terminates on March 1, 2009.

#### ITEM 3. LEGAL PROCEEDINGS

The Company is not presently subject to any material litigation nor, to the Company s knowledge, is any material litigation threatened against the Company. The Company is presently subject to routine litigation arising in the ordinary course of business, some of which is expected to be covered by liability insurance and none of which is expected to have a material adverse effect on the business, financial condition, liquidity or results of operations of the Company.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

#### PART II

#### ITEM 5. MARKET FOR REGISTRANT S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Company s common stock has been listed and traded on the New York Stock Exchange (NYSE) under the symbol MAA since its initial public offering in February 1994. On February 28, 2005, the reported last sale price of the Company s common stock on the NYSE was \$37.56 per share, and there were approximately 1,500 holders of record of the common stock. The Company estimates there are approximately 11,000 beneficial owners of its common stock. On February 28, 2005, there was one holder of record of the 9-1/4% Series F Cumulative Redeemable Preferred Stock (Series F), three holders of record of the 8-5/8% Series G Cumulative Redeemable Preferred Stock (Series G) and approximately 18 holders of record of the 8.30% Series H Cumulative Redeemable Preferred Stock (Series H). The following table sets forth the quarterly high and low sales prices of the Company s common stock as reported on the NYSE and the dividends declared by the Company with respect to the periods indicated.

	Sal	les Prices	
	High	Low	Dividends Declared
2004:			
First Quarter	\$37.400	\$33.420	\$0.585
Second Quarter	\$38.640	\$30.750	\$0.585
Third Quarter	\$40.900	\$35.130	\$0.585
Fourth Quarter	\$41.740	\$37.920	\$0.585
2003:			
First Quarter	\$24.980	\$23.100	\$0.585
Second Quarter	\$27.450	\$23.670	\$0.585
Third Quarter	\$31.450	\$26.740	\$0.585
Fourth Quarter	\$34.290	\$30.020	\$0.585

The Company s quarterly dividend rate is currently \$0.585 per common share. The Board of Directors reviews and declares the dividend rate quarterly. Actual dividends made by the Company will be affected by a number of factors, including the gross revenues received from the Communities, the operating expenses of the Company, the interest expense incurred on borrowings and unanticipated capital expenditures.

The Company currently pays a preferential regular distribution on the Series F stock, Series G stock and Series H stock at annual rates of \$2.3125, \$2.15625 and \$2.075 per share, respectively. No distribution may be made on the Company s common stock unless all accrued distributions have been made with respect to each series of the Company s preferred stock. No assurance can be given that the Company will be able to maintain its distribution rate on its common stock or make required distributions with respect to the Series F, Series G and Series H

preferred stock.

The Company expects to make future quarterly distributions to shareholders; however, future distributions by the Company will be at the discretion of the Board of Directors and will depend on the actual funds from operations of the Company, its financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Internal Revenue Code and such other factors as the Board of Directors deems relevant.

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The Company has established the Direct Stock Purchase and Distribution Reinvestment Plan (the DRSPP) under which holders of common stock, preferred stock and limited partnership interests in Mid-America Apartments, L.P. can elect automatically to reinvest their distributions in additional shares of common stock. The plan also allows for the optional purchase of common stock of at least \$250, but not more than \$5,000 in any given month, free of brokerage commissions and charges. The Company, in its absolute discretion, may grant waivers to allow for optional cash payments in excess of \$5,000. To fulfill its obligations under the DRSPP, the Company may either issue additional shares of common stock or repurchase common stock in the open market. The Company may elect to sell shares under the DRSPP at up to a 5% discount.

In 2004, the Company issued a total of 413,598 shares through its DRSPP and offered a 2% discount for optional cash purchases in the months of August through December.

The following table provides information with respect to compensation plans under which our equity securities are authorized for issuance as of December 31, 2004.

	Number of Securities to be Issued upon Exercise of Outstanding Options, Warrants and Rights	Weighted Average Exercise Price of Outstanding Options, Warrants and Rights	Number of Securities Remaining Available for Future Issuance under Equity Compensation Plans (excluding securities reflected in column (a))
	(a)(1)	(b)(1)	(c)(2)
Equity compensation plans approved by			
security holders	674,066	\$ 24.30	606,599
Equity compensation plans not approved			
by security holders	N/A	N/A	N/A
Total	674,066	\$ 24.30	606,599

<sup>(1)</sup> Columns (a) and (b) above do not include 104,698 shares of restricted stock that are subject to vesting requirements which were issued through the Company s Fourth Amended and Restated 1994 Restricted Stock and Stock Option Plan or 43,401 shares of common stock which have been purchased by employees through the Employee Stock Purchase Plan. See Note 8 of the consolidated financial statements for more information on these plans.

<sup>(2)</sup> Column (c) above includes 500,000 shares available to be issued under the Company s 2004 Stock Plan and 106,599 shares available to be issued under the Company s Employee Stock Purchase Plan. See Note 8 of the consolidated financial statements for more information on these plans.

### ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth selected financial data on an historical basis for the Company. This data should be read in conjunction with the consolidated financial statements and notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this Annual Report on Form 10-K.

# MID-AMERICA APARTMENT COMMUNITIES, INC. SELECTED FINANCIAL DATA

(Dollars in thousands except per share data)

#### Year Ended December 31,

	2004	2003	2002	2001	2000
Operating Data:					
Total revenues	\$ 267,784	\$ 236,762	\$ 228,851	\$ 228,015	\$ 222,131
Expenses:					
Property operating expenses	112,748	98,692	90,869	87,658	84,638
Depreciation	68,653	58,074	54,285	51,091	50,898
Property management and general and administrative					
expenses	19,597	15,670	15,298	16,083	14,826
Income from continuing operations before non-operating					
items	66,786	64,326	68,399	73,183	71,769
Interest and other non-property income	593	835	729	1,301	1,511
Interest expense	(50,858)	(44,991)	(48,381)	(51,487)	(49,556)
Gain (loss) on debt	(50,656)	(44,551)	(40,301)	(31,407)	(49,330)
extinguishment	1,095	111	(1,441)	(1,189)	(243)
Amortization of deferred		(2.070)			
financing costs  Minority interest in operating	(1,753)	(2,050)	(2,700)	(2,339)	(2,748)
partnership income	(2,264)	(1,360)	(388)	(2,417)	(2,587)
Loss from investments in unconsolidated entities	(287)	(949)	(532)	(296)	(157)
Net gain on insurance and other	(207)	()4)	(332)	(270)	(137)
settlement proceeds	2,683	2,860	397	11,933	11,595
Gain on disposition within unconsolidated entities	3,249				
Income from continuing operations	19,244	18,782	16,083	28,689	29,584
Discontinued operations: Income (loss) from discontinued operations before asset impairment, settlement					
proceeds and gain on sale	(197)	(577)	58	9	203
Asset impairment of discontinued operations	(200)				
Net gain on insurance and other settlement proceeds of	(200)				
discontinued operations Gain on sale of discontinued	526	82			
operations	5,825	1,919			

#### Year Ended December 31,

Net income	25,198	20,206	16,141	28,698	29,787
Preferred dividend distribution	14,825	15,419	16,029	16,113	16,114
Premiums and original issuance costs associated with the					
redemption of preferred stock		5,987	2,041		
Net income (loss) available for					
common shareholders	\$ 10,373	\$ (1,200)	\$ (1,929)	\$ 12,585	\$ 13,673
		15			

Year	Ended	December	31.

	2004	2003	2002	2001	2000
Per Share Data:					
Weighted average shares outstanding (in thousands):					
Basic	20,317	18,374	17,561	17,427	17,544
Effect of dilutive stock					
options	335			105	53
Diluted	20,652	18,374	17,561	17,532	17,597
Net income (loss) available for common shareholders	\$ 10,373	\$ (1,200)	\$ (1,929)	\$ 12,585	\$ 13,673
Discontinued property operations	(5,954)	(1,424)	(58)	(9)	(203)
Income (loss) from continuing operations available for common shareholders	\$ 4,419	\$ (2,624)	\$ (1,987)	\$ 12 <b>,</b> 576	\$ 13,470
Earnings per share basic:	Ψ τ,τ17	ψ (2,024)	ψ (1,707)	Ψ 12,370	Ψ 13,470
Income (loss) from continuing operations available for common shareholders	\$ 0.22	\$ (0.14)	\$ (0.11)	\$ 0.72	\$ 0.77
Discontinued property operations	0.29	0.07			0.01
Net income (loss) available for common shareholders	\$ 0.51	\$ (0.07)	\$ (0.11)	\$ 0.72	\$ 0.78
Earnings per share diluted: Income (loss) from continuing operations available for common					
shareholders Discontinued property	\$ 0.21	\$ (0.14)	\$ (0.11)	\$ 0.72	\$ 0.77
operations	0.29	0.07			0.01
Net income (loss) available for common shareholders	\$ 0.50	\$ (0.07)	\$ (0.11)	\$ 0.72	\$ 0.78
Balance Sheet Data:					
Real estate owned, at cost	\$1,862,850	\$1,695,111	\$1,478,793	\$1,449,720	\$1,430,378
Real estate assets, net	\$1,459,952	\$1,351,849	\$1,192,539	\$1,216,933	\$1,244,475
Total assets	\$1,522,307	\$1,406,533	\$1,239,467	\$1,263,488	\$1,303,771
Total debt	\$1,083,473	\$ 951,941	\$ 803,703	\$ 779,664	\$ 781,089
Minority interest	\$ 31,376	\$ 32,019	\$ 33,405	\$ 43,902	\$ 50,020
	Ψ 51,570	Ψ <i>52</i> ,017	Ψ 33,103	Ψ 13,702	\$ 50,0±0

Voor	Ended	December	31
ı eai	Ended	December	ы.

Shareholders equity	\$ 357,325	\$ 361,294	\$ 338,171	\$ 398,358	\$ 435,356
Other Data (at end of period):					
Market capitalization (shares and units)	\$1,145,183	\$ 939,581	\$ 673,431	\$ 709,224	\$ 634,903
Ratio of total debt to total capitalization <sup>(1)</sup>	48.6%	50.3%	54.4%	52.4%	55.2%
Number of properties, including joint venture					
ownership interest <sup>(2)</sup>	132	127	123	122	124
Number of apartment units, including joint venture					
ownership interest <sup>(2)</sup>	37,904	35,734	33,923	33,411	33,612

- (1) Total capitalization is total debt and market capitalization of preferred shares (value based on \$25 per share liquidation preference), common shares and partnership units (value based on common stock equivalency).
- (2) Property and apartment unit totals have not been adjusted for properties held for sale.

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### ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### RISKS ASSOCIATED WITH FORWARD-LOOKING STATEMENTS

This and other sections of this Annual Report contain certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. These statements include, but are not limited to, statements about anticipated growth rate of revenues and expenses, planned asset dispositions, disposition pricing, planned acquisition and developments, property financings, and expected interest rates. Although the Company believes that the assumptions underlying the forward-looking statements are reasonable, any of the assumptions could be inaccurate and, therefore, there can be no assurance that the forward-looking statements included in this report on Form 10-K will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the objectives and plans of the Company will be achieved.

The following are risks that the Company believes could cause results to differ from projected or forecasted results or could have a material adverse effect on the Company s business.

The Company's ability to make distributions may be adversely affected by factors beyond its control

The Company s ability to generate sufficient cash flow in order to pay common dividends to its shareholders depends on its ability to generate funds from operations in excess of capital expenditure requirements and common dividends, and/or to have access to the markets for debt and equity financing. Funds from operations and the value of the Company s properties may be less because of factors which are beyond the Company s control. Such events or conditions could include:

competition from other apartment communities;

overbuilding of new apartment units or oversupply of available apartment units in the Company s markets, which might adversely affect apartment occupancy or rental rates and/or require rent concessions in order to lease apartment units;

increases in operating costs (including real estate taxes and insurance premiums) due to inflation and other factors, which may not be offset by increased rents;

the Company s inability to rent apartments on favorable economic terms;

changes in governmental regulations and the related costs of compliance;

changes in tax laws and housing laws including the enactment of rent control laws or other laws regulating multifamily housing;

changes in interest rate levels and the availability of financing, which could lead renters to purchase homes (if interest rates decrease and home loans are more readily available) or increase the Company s acquisition and operating costs (if interest rates increase and financing is less readily available);

weakness in the overall economy which lowers job growth and the associated demand for apartment housing;

decisions relating to the dispositions of assets by the Company s Joint Ventures; and

the relative illiquidity of real estate investments.

Currently, the Company relies on external funding sources to fully fund the payment of distributions to shareholders at the current rate. While the Company has sufficient liquidity to permit distributions at current rates through additional borrowings, any significant and sustained deterioration in operations could result in the Company s financial resources being insufficient to pay distributions to shareholders at the current rate, in which event the Company would be required to reduce the distribution rate. Any decline in the Company s

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funds from operations could adversely affect the Company s ability to make distributions to its shareholders or to met its loan covenants and could have a material adverse effect on the Company s stock price.

Debt level and refinancing risk may adversely affect financial condition and operating results

At December 31, 2004, the Company had total debt outstanding of \$1.083 billion. Payments of principal and interest on borrowings may leave the Company with insufficient cash resources to operate the Communities or pay distributions required to be paid in order for the Company to maintain its qualification as a REIT. The Company currently intends to limit its total debt to approximately 60% of the undepreciated book value of its assets, although the Company s charter and bylaws do not limit its debt levels. Circumstances may cause the Company to exceed that target from time to time. As of December 31, 2004, the Company s ratio of debt to undepreciated book value was approximately 56%. The Company s Board of Directors can modify this policy at any time which could allow the Company to become more highly leveraged and decrease its ability to make distributions to its shareholders. In addition, the Company must repay its debt upon maturity, and the inability to access debt or equity capital at attractive rates could adversely affect the Company s financial condition and/or its funds from operations.

Variable interest rates may adversely affect funds from operations

At December 31, 2004, effectively \$201.6 million of the Company s debt bore interest at a variable rate and was not hedged by interest rate swaps or caps. An additional \$50 million also bore interest at a variable rate at December 31, 2004, but was hedged by an interest rate swap that becomes operative in May 2005. In addition, the Company may incur additional debt in the future that also bears interest at variable rates. Variable-rate debt creates higher debt service requirements if market interest rates increase, which would adversely affect the Company s funds from operations and the amounts available to pay distributions to shareholders.

The Company s \$950 million secured credit facilities with Prudential Mortgage Capital, credit enhanced by Fannie Mae, are predominately floating rate facilities. The Company also has a \$100 million credit facility with Freddie Mac which is a variable rate facility. These facilities represent the majority of the variable interest rates the Company was exposed to at December 31, 2004. Large portions of the interest rates on these facilities have been hedged by means of a number of interest rate swaps and caps. Upon the termination of these swaps and caps, the Company will be exposed to the risks of varying interest rates.

Increasing real estate taxes and insurance costs may negatively impact financial condition

Because the Company has substantial real estate holdings, the cost of real estate taxes and insuring its Communities is a significant component of expense. Real estate taxes and insurance premiums are subject to significant increases and fluctuations which can be widely outside of the control of the Company. If the costs associated with real estate taxes and insurance should rise, the Company s financial condition could be negatively impacted and the Company s ability to pay its dividend could be affected.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The following discussion and analysis of financial condition and results of operations are based upon the Company s consolidated financial statements, and the notes thereto, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these consolidated financial statements requires the Company to make a number of estimates and assumptions that affect the reported amounts and disclosures in the consolidated financial statements. On an ongoing basis, the Company evaluates its estimates and assumptions based upon historical experience and various other factors and circumstances. The Company believes that its estimates and assumptions are reasonable in the circumstances; however, actual results may differ from these estimates and assumptions.

The Company believes that the estimates and assumptions that are most important to the portrayal of its financial condition and results of operations, in that they require the most subjective judgments, form the basis

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of accounting policies deemed to be most critical. These critical accounting policies include capitalization of expenditures and depreciation of assets, impairment of long-lived assets, including goodwill, and fair value of derivative financial instruments.

Capitalization of expenditures and depreciation of assets

The Company carries its real estate assets at their depreciated cost. Depreciation is computed on a straight-line basis over the estimated useful lives of the related assets, which range from 8 to 40 years for land improvements and buildings, 5 years for furniture, fixtures, and equipment, and 3 to 5 years for computers and software, all of which are judgmental determinations. Repairs and maintenance costs are expensed as incurred while significant improvements, renovations, and replacements are capitalized. The cost to complete any deferred repairs and maintenance at properties acquired by the Company in order to elevate the condition of the property to the Company s standards are capitalized as incurred.

Impairment of long-lived assets, including goodwill

The Company accounts for long-lived assets in accordance with the provisions of Statement No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (Statement 144) and evaluates its goodwill for impairment under Statement No. 142, Goodwill and Other Intangible Assets (Statement 142). The Company evaluates its goodwill for impairment on an annual basis in the Company s fiscal fourth quarter, or sooner if a goodwill impairment indicator is identified. The Company periodically evaluates its long-lived assets, including its investments in real estate and goodwill, for indicators that would suggest that the carrying amount of the assets may not be recoverable. The judgments regarding the existence of such indicators are based on factors such as operating performance, market conditions, and legal factors.

In accordance with Statement 144, long-lived assets, such as real estate assets, and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of are separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale are presented separately in the appropriate asset and liability sections of the balance sheet.

Goodwill is tested annually for impairment, and is tested for impairment more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset s fair value. This determination is made at the reporting unit level and consists of two steps. First, the Company determines the fair value of a reporting unit and compares it to its carrying amount. In the apartment industry, the primary method used for determining fair value is to divide annual operating cash flows by an appropriate capitalization rate. The Company determines the appropriate capitalization rate by reviewing the prevailing rates in a property s

market or submarket. Second, if the carrying amount of a reporting unit exceeds its fair value, an impairment loss is recognized for any excess of the carrying amount of the reporting unit s goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation, in accordance with Statement No. 141, *Business Combinations*. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill.

Fair value of derivative financial instruments

The Company utilizes certain derivative financial instruments, primarily interest rate swaps and caps, during the normal course of business to manage, or hedge, the interest rate risk associated with the Company s variable rate debt or as hedges in anticipation of future debt transactions to manage well-defined interest rate

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risk associated with the transaction. The valuation of the derivative financial instruments under Statement No. 133 as amended requires the Company to make estimates and judgments that affect the fair value of the instruments.

In order for a derivative contract to be designated as a hedging instrument, the relationship between the hedging instrument and the hedged item must be highly effective. While the Company s calculation of hedge effectiveness contains some subjective determinations, the historical correlation of the cash flows of the hedging instruments and the underlying hedged item are measured by the Company before entering into the hedging relationship and have been found to be highly correlated.

The Company performs ineffectiveness tests using the change in the variable cash flows method at the inception of the hedge and for each reporting period thereafter, through the term of the hedging instruments. Any amounts determined to be ineffective are recorded in earnings. The change in fair value of the interest rate swaps and caps designated as cash flow hedges are recorded to accumulated other comprehensive income in the statement of shareholders equity.

#### OVERVIEW OF THE YEAR ENDED DECEMBER 31, 2004

The Company s results for 2004 were positively impacted by both internal and external growth.

The Company achieved internal growth in 2004 as same store operating results were helped by early signs of economic recovery in the Company's geographic areas of operation. Occupancy performance improved from the prior year, but was somewhat offset by a continued use of a higher than historical level of rental concessions.

The Company grew externally during 2004 by following its acquisition strategy to invest in large and mid-sized growing markets in the southeastern United States and in Texas. The Company acquired six properties in 2004.

The financings and acquisitions made during 2004 helped the Company continue its strategy of improving the flexibility of its balance sheet and enhancing its ability to strengthen its dividend coverage.

The following is a discussion of the consolidated financial condition and results of operations of the Company for the years ended December 31, 2004, 2003, and 2002. This discussion should be read in conjunction with all of the consolidated financial statements included in this Annual Report on Form 10-K.

As of December 31, 2004, the total number of apartment units the Company owned or had an ownership interest in, including the properties owned by the Company s Joint Ventures was 37,904 in 132 Communities compared to the 35,734 apartment units in 127 Communities owned at December 31, 2003, and the 33,923 apartment units in 123 Communities owned at December 31, 2002. For properties owned 100% by the Company, the average monthly rental per apartment unit, excluding units in lease-up, increased to \$680 at December 31, 2004 from \$667 at December 31, 2003 and \$661 at December 31, 2002. For these same units, overall occupancy at December 31, 2004, 2003 and 2002 was 93.6%, 92.7%, and 91.9%, respectively.

### RESULTS OF OPERATIONS

COMPARISON OF THE YEAR ENDED DECEMBER 31, 2004 TO THE YEAR ENDED DECEMBER 31, 2003

Comparisons of income from property operations for the years ended December 31, 2004 and 2003 were impacted by various factors. As a result of the buyout in August of 2003 of the partnership interest in Bre/Maac Associates, LLC, (the BreMaac Buyout ), the Company s joint venture with Blackstone Real Estate Advisors (Blackstone), the Company s consolidated financial statements for 2003 include the impact of approximately only four months of operations of the 10 properties which were previously owned by the joint venture and accounted for using the equity method. The Company s consolidated financial statements for 2004 include a full twelve months of operations for these 10 properties. The Company s consolidated financial statements for 2003 also included only partial year results for the four properties acquired during 2003 (one of which was subsequently transferred to Mid-America CH/Realty, LP, the Company s joint venture with Crow Holdings (the Green Oaks Transfer )). The Company also acquired an additional six properties during the

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course of 2004. During 2003, the Company had two development communities which completed lease-up. Finally, the Company s performance during 2004 and 2003 was impacted by changes in performance of the communities that were held throughout both periods.

Property revenues for the year ended December 31, 2004, increased by approximately \$31,262,000 from the year ended December 31, 2003 due to (i) a \$12,481,000 increase in property revenues from the BreMaac Buyout, (ii) a \$7,759,000 increase in property revenues from the six communities acquired in 2004 (the 2004 Acquisitions), (iii) a \$7,372,000 increase in property revenues from the acquisitions of the Los Rios Park, Lighthouse Court and Legacy Pines communities in 2003 (the 2003 Acquisitions), (iv) a \$4,062,000 increase in property revenues from the communities held throughout both periods, and (v) a \$189,000 increase in property revenues from the communities in lease-up in 2003 (the Communities in Lease-up). These increases were partially offset by a decrease in property revenues of \$601,000 due to the Green Oaks Transfer.

Property operating expenses include costs for property personnel, building repairs and maintenance, real estate taxes and insurance, utilities, landscaping and other property related costs. Property operating expenses for the year ended December 31, 2004, increased by approximately \$14,056,000 from the year ended December 31, 2003, due primarily to increases of property operating expenses of (i) \$6,008,000 from the BreMaac Buyout, (ii) \$3,966,000 from the 2003 Acquisitions, (iii) \$3,307,000 from the 2004 Acquisitions, (iv) \$593,000 from the communities held throughout both periods, (v) \$514,000 from expenses related to the extraordinary hurricane season in 2004, and (vi) \$27,000 from the Communities in Lease-up. These increases were partially offset by a decrease in property operating expenses of \$359,000 from the Green Oaks Transfer.

Depreciation expense increased by approximately \$10,579,000 primarily due to the increases of depreciation expense of (i) \$3,659,000 from the 2003 Acquisitions, (ii) \$3,362,000 from the 2004 Acquisitions, (iii) \$2,781,000 from the BreMaac Buyout, and (iv) \$802,000 from the communities held throughout both periods. These increases were partially offset by a decrease in depreciation expense of \$25,000 from the Communities in Lease-up.

Property management expenses increased by approximately \$1,922,000 from the year ended December 31, 2003 to the year ended December 31, 2004 partially due to increased personnel expenses and incentive compensation related to property acquisitions. General and administrative expenses increased by approximately \$2,005,000 over this same period partially related to expenses associated with the implementation of new property management software and expenses resulting from new regulatory requirements.

Interest expense increased approximately \$5,867,000 from 2003 due primarily to the increase in the amount of debt outstanding from 2003. The Company's average borrowing cost at December 31, 2004 and 2003 was 5.4%.

For the year ended December 31, 2004, the Company recorded a total of approximately \$9,074,000 in gains from two property sales, of which approximately \$3,249,000 represented the Company s share of the gain from the sale of a property which was owned by one of the Company s joint ventures. In 2003, the Company sold one property and recorded a gain of approximately \$1,919,000.

In 2004 and 2003, the Company refinanced the debt on several of its communities primarily to take advantage of the lower interest rate environment. This resulted in gains of approximately \$1,095,000 and \$111,000 related to the early extinguishment of debt in 2004 and 2003, respectively.

For the years ended December 31, 2004, and 2003, the Company recorded net gains on insurance and other settlement proceeds totaling approximately \$2,683,000, mainly related to insurance settlements from fires at some of the Company s Communities, and approximately \$2,860,000, mainly related to insurance settlements from the fire at the Company s headquarters in March 2002, respectively.

Primarily as a result of the foregoing, net income increased by \$4,992,000 in 2004 over 2003.

COMPARISON OF THE YEAR ENDED DECEMBER 31, 2003 TO THE YEAR ENDED DECEMBER 31, 2002

Comparisons of income from property operations for the years ended December 31, 2003 and 2002 were impacted by four main factors. First, as a result of the BreMaac Buyout the Company s consolidated financial statements for 2003 include the impact of only four months of operations of the 10 properties which were

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previously owned by the joint venture and accounted for using the equity method. Second, the Company acquired four properties in 2003 (one of which was subsequently transferred to Mid-America CH/Realty, LP, the Company s joint venture with Crow Holdings). Third, during the years 2003 and 2002, the Company still had three development communities which were in various stages of lease-up (the Development Communities). Finally, the Company s performance during 2003 and 2002 was impacted by changes in performance of the communities that were held throughout both periods.

Property revenues for 2003 increased by approximately \$7,864,000 due primarily to increases of (i) \$6,156,000 from the BreMaac Buyout, (ii) \$3,841,000 from the 2003 Acquisitions and the purchase of the Green Oaks apartments, and (iii) \$1,431,000 from the Development Communities. These increases were partially offset by a decrease in property revenues of \$3,564,000 from the communities owned throughout both periods.

Property operating expenses include costs for property personnel, building repairs and maintenance, real estate taxes and insurance, utilities, landscaping and other property related costs. Property operating expenses for 2003 increased by approximately \$7,823,000 due primarily to increases of (i) \$2,999,000 due to the BreMaac Buyout, (ii) \$2,623,000 from the communities held throughout both periods, (iii) \$1,908,000 due to the 2003 Acquisitions and the purchase of the Green Oaks apartments, and (iv) \$293,000 due to the Development Communities.

Depreciation and amortization expense increased by approximately \$3,789,000 from the prior year primarily due to increases of (i) \$2,304,000 due to the BreMaac Buyout, (ii) \$1,460,000 due to the 2003 Acquisitions, (iii) \$1,000 due to the communities owned throughout both periods and (iv) \$24,000 from the Development Communities.

Property management expenses decreased approximately \$198,000 as compared to the prior year. The decrease was mainly due to reductions in bonuses. General and administrative expense increased approximately \$570,000 as compared to the prior year. This increase was mainly related to increased compensation incentives and salaries, partially related to the addition of new personnel hired to address recent regulatory requirements.

Interest expense decreased approximately \$3,390,000 from 2002 due primarily to the Company s ability to take advantage of the decline in interest rates in 2002 and 2003. The Company s average borrowing cost at December 31, 2003 was 5.4% as compared to 5.8% on December 31, 2002.

For the years ended December 31, 2003, and 2002, the Company recorded net gains on insurance and other settlement proceeds totaling approximately \$2,860,000, mainly related to insurance settlements from the fire at the Company s headquarters in March 2002, and approximately \$397,000, primarily related to insurance settlements, respectively.

In 2003 and 2002, the Company refinanced several of its communities primarily to take advantage of the lower interest rate environment. This resulted in a gain of approximately \$111,000 related to the early extinguishment of debt in 2003 and a loss of approximately \$1,441,000 in 2002.

In 2003, the Company recorded a gain on discontinued operations of approximately \$1,919,000 related to the sale of the Crossings apartments in 2003. No properties were sold in 2002.

Primarily as a result of the foregoing, net income increased by approximately \$4,065,000 in 2003 over 2002.

#### FUNDS FROM OPERATIONS

Funds from operations (FFO) represents net income (computed in accordance with U.S. generally accepted accounting principles, or GAAP) excluding extraordinary items, minority interest in Operating Partnership income, gain on disposition of real estate assets, plus depreciation of real estate, and adjustments for joint ventures to reflect FFO on the same basis. This definition of FFO is in accordance with the National Association of Real Estate Investment Trust s (NAREIT) definition. Disposition of real estate assets includes sales of discontinued operations as

well as proceeds received from insurance and other settlements from property damage.

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In response to the Securities and Exchange Commission s Staff Policy Statement relating to EITF Topic D-42 concerning the calculation of earnings per share for the redemption of preferred stock, the Company has included the amount charged to retire preferred stock in excess of carrying values in its FFO calculation.

The Company s policy is to expense the cost of interior painting, vinyl flooring, and blinds as incurred for stabilized properties. During the stabilization period for acquisition properties, these items are capitalized as part of the total repositioning program of newly acquired properties, and, thus are not deducted in calculating FFO.

FFO should not be considered as an alternative to net income or any other GAAP measurement of performance, as an indicator of operating performance or as an alternative to cash flow from operating, investing, and financing activities as a measure of liquidity. The Company believes that FFO is helpful to investors in understanding the Company s operating performance in that such calculation excludes depreciation expense on real estate assets. The Company believes that GAAP historical cost depreciation of real estate assets is generally not correlated with changes in the value of those assets, whose value does not diminish predictably over time, as historical cost depreciation implies. The Company s calculation of FFO may differ from the methodology for calculating FFO utilized by other REITs and, accordingly, may not be comparable to such other REITs.

The following table is a reconciliation of FFO to net income for the years ended December 31, 2004, 2003 and 2002 (dollars and shares in thousands):

	Years ended December 31,				
	2004	2003	2002		
Net income	\$ 25,198	\$ 20,206	\$ 16,141		
Depreciation real estate assets	67,302	56,701	52,928		
Net gain on insurance and other settlement proceeds	(2,683)	(2,860)	(397)		
Gain on disposition within unconsolidated entities	(3,249)				
Net gain on insurance and other settlement proceeds of discontinued operations	(526)	(82)			
Depreciation real estate assets of discontinued operations	681	1,022	978		
Gain on sale of discontinued operations	(5,825)	(1,919)			
Depreciation real estate assets of unconsolidated entities	1,688	2,345	1,430		
Gain on sale of non-depreciable assets			(45)		
Preferred dividend distribution	(14,825)	(15,419)	(16,029)		
Minority interest in operating partnership income	2,264	1,360	388		
Premiums and original issuance costs associated with the redemption of preferred stock		(5,987)	(2,041)		
Funds from operations	\$ 70,025	\$ 55,367	\$ 53,353		
Weighted average shares and units:					
Basic	22,981	21,093	20,415		
Diluted	23,316	21,354	20,613		

FFO increased during 2004 by approximately \$14,658,000 to \$70,025,000 versus \$55,367,000 in 2003 principally because of the addition of properties through the BreMaac Buyout and 2003 and 2004 Acquisitions as previously reviewed in the net income discussion above. FFO for 2002 was \$53,353,000. FFO for 2003 and 2002 included charges of \$5,987,000 and \$2,041,000, respectively, for premiums and original issuance costs associated with the redemption of preferred stock.

**TRENDS** 

Property performance over the past two years has been pressured by an imbalance between supply and demand for apartment units in many of the Company s markets. The economic downturn and the related low interest rate environment have combined to contribute to a temporary decline in demand for apartment units, while allowing delivery levels of newly constructed apartment units to remain consistent with and in some cases above historical averages.

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The recent economic environment has impacted demand in two main ways: 1) producing lower job growth, which reduced the number of potential renters in most of the Company s markets, and 2) producing lower interest rates which has increased the affordability of single family housing, prompting more renters to purchase homes.

On the supply side, the declining interest rates have provided an incentive to developers to construct new apartment units in many of the Company's markets, especially in the larger metropolitan markets. Delivery of these new units during this period of weakened apartment demand has increased competition, adding pressure to apartment occupancy levels and pricing in a number of the Company's markets.

As part of its strategy to create continued stable and growing performance, the Company maintains a portfolio of properties diversified across large metropolitan markets, mid-sized markets, and smaller tier markets, as defined by population levels. During the economic downturn, the Company s smaller-tier and mid-sized markets produced more stable performance, while its larger metropolitan markets proved more susceptible to declining job formation and apartment supply imbalances.

The Company is beginning to see indications of stronger job growth in many of its markets, which could indicate an improvement in the general economic environment. As (and if) the economic environment improves, the Company expects to see more household formations and increasing interest rates, which the Company believes will combine to increase the number of apartment renters and decrease the construction of new apartment units.

While increasing interest rates will increase the Company s cost of borrowing, the Company expects that this increase in demand will also generate stronger property performance across the Company s portfolio. The Company s large-tier markets, which have been under the most pressure during the economic downturn, should begin to absorb the oversupply of new apartment units and return to historical occupancy and pricing levels, while the Company s smaller-tier and mid-sized markets will also benefit from improving market fundamentals which support continued stable growth.

Over the long term, general demographic trends are expected to favor apartment owners, as immigration growth, combined with the increasing demand for rental housing from the echo boomers (children of the baby boomers) is expected to produce more apartment renters over the next ten years. The Company believes its portfolio location throughout the Southeast and South central regions of the country position it well to take advantage of these improving demographic trends.

#### LIOUIDITY AND CAPITAL RESOURCES

Net cash flow provided by operating activities increased by approximately \$11,709,000 to \$88,229,000 for 2004 compared to \$76,520,000 for 2003 mainly related to the growth of the Company through the BreMaac Buyout and the 2003 Acquisitions and 2004 Acquisitions.

Net cash used in investing activities remained relatively stable, increasing from approximately \$139,555,000 in 2003 to \$168,383,000 in 2004. A total of approximately \$138,688,000 was invested in 2003 to acquire properties (including the BreMaac Buyout), this compares to approximately \$155,088,000 in 2004. These amounts were only slightly offset by proceeds from dispositions of assets of approximately \$26,247,000 in 2003 and \$15,679,000 in 2004.

Capital improvements to existing real estate assets during 2004 and 2003 totaled approximately \$30,413,000 and \$22,832,000, respectively. Recurring capital expenditures were approximately \$13,012,000 and \$12,846,000, respectively during 2004 and 2003.

Net cash provided by financing activities increased approximately \$18,812,000 to \$80,492,000 in 2004 from \$61,680,000 in 2003. Cash provided from financing activities from credit lines and notes payable increased approximately \$58,839,000 from 2003 to 2004 as the Company took advantage of refinancing opportunities to manage interest expense and help accommodate property acquisitions. Proceeds from issuances of common shares and units decreased approximately \$34,628,000 from 2003 to 2004 as the Company sold 1,765,000 shares of common stock to certain advisory clients of Cohen & Steers Capital Management, Inc. and to Scudder RREEF Real Estate Fund II, Inc. in 2003 to partially

fund the BreMaac Buyout and acquisitions in 2003. In 2004 the Company issued approximately 414,000 shares of common stock through its Direct Stock Purchase and Distribution Reinvestment Plan as compared to 31,484 shares in 2003, as the Company granted a total of \$15 million in waivers for purchases from August 2004 to December 2004.

In the first three months of 2004, the Company refinanced \$2.3 million of bonds using its secured credit facility with a group of banks led by AmSouth Bank (the AmSouth Facility ). The Company refinanced an additional \$14.3 million of bonds using its tax-free bond facility, credit enhanced by the Federal National Mortgage Association (FNMA) (the Tax-Free Bond Facility). The Company also refinanced a total of \$52.8 million representing the debt on six of the properties it acquired through its partnership buyout of Bre/Maac Associates, LLC in 2003 using a renegotiated secured credit facility with Prudential Mortgage Capital, credit enhanced by FNMA (the FNMA Facility).

During the three month period ended June 30, 2004, the Company refinanced an \$11.2 million mortgage using its existing FNMA Facility. The Company amended the AmSouth Facility to extend the maturity by one year and increased the loan to value from 57% to 65%, effectively increasing the borrowing base from \$31.7 million to \$37.9 million. The Company also paid off the mortgages of five properties. The five properties were then used to collateralize a loan under a new credit agreement with Financial Federal Savings Bank, which was subsequently purchased and credit enhanced by Freddie Mac (the Freddie Mac Facility ). The Freddie Mac Facility has a commitment amount of \$100 million and a maturity date of July 1, 2011.

During the three month period ended September 30, 2004, the Company refinanced the debt on the remaining four properties it acquired through its partnership buyout of Bre/Maac Associates, LLC in 2003 using the FNMA Facility. The Company also borrowed a total of \$31 million from its Freddie Mac Facility in the third quarter of 2004 which is collateralized by the Watermark and Prescott apartments purchased in 2004.

During the three month period ended December 31, 2004, the Company paid off the individual mortgages of five properties using its FNMA Facility. The Company also used the FNMA Facility to pay off loans maturing on three properties with Prudential totaling \$47.5 million.

At December 31, 2004, the Tax-Free Bond Facility and the FNMA Facility (together the FNMA Facilities) had a combined credit line limit of \$950 million, \$839 million of which was available to borrow. The FNMA Facilities have multiple maturity traunches that range from 2010 through 2014. The FNMA Facilities provide for both fixed and variable rate borrowings. The interest rate on the majority of the variable portion renews every 90 days and is based on the FNMA Discount Mortgage Backed Security (DMBS) rate on the date of renewal, which has typically approximated three-month LIBOR less an average spread of 0.04% over the life of the FNMA Facilities, plus a credit enhancement fee of 0.62%.

Each of the Company s credit facilities is subject to various covenants and conditions on usage. If the Company were to fail to satisfy a condition to borrowing, the available credit under one or more of the facilities could not be drawn, which could adversely affect the Company s liquidity. Moreover, if the Company were to fail to make a payment or violate a covenant under a credit facility, after applicable cure periods one or more of its lenders could declare a default, accelerate the due date for repayment of all amounts outstanding and/or foreclose on properties securing such facilities. Any such event could have a material adverse effect on the Company.

The Company uses interest rate swaps to manage its current and future interest rate risk. As of December 31, 2004, the Company had 23 interest rate swaps in effect with a total notional amount of \$519 million. These swaps have to date proven to be highly effective hedges. The Company has also entered into a future interest rate swap which will go into effect in the second quarter of 2005. The Company had three interest rate cap agreements in effect as of December 31, 2004, representing a total notional amount of \$22.6 million.

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The weighted average interest rate at December 31, 2004, for the \$1.083 billion of debt outstanding was 5.4% compared to 5.4% on \$952 million of debt outstanding at December 31, 2003. Summary details of the debt outstanding at December 31, 2004 follows in the table below:

		Outstanding			
		Balance/			
Line	Line	Notional	Interest	Rate	Contract
Limit	Availability	Amount	Rate	Maturity	Maturity

Outstanding Balance/ Line Line Notional Interest Rate Contract Limit Availability Amount Rate Maturity Maturity **COMBINED** DEBT Fixed Rate or Swapped 8/28/2012 Conventional \$ 721,327,184 6.4% 1/28/2010 Tax Exempt 87,960,000 4.8% 6/30/2015 12/24/2018 Subtotal Fixed 6.2% 5/5/2013 Rate or Swapped 809,287,184 8/31/2010 Variable Rate 9/21/2011 Conventional 240,756,100 3.1% 3/1/2005 Tax Exempt 10,855,004 2.6% 1/31/2005 5/30/2020 3/1/2014 Capped 22,575,000 2.8% 10/3/2008 Subtotal Variable 3.1% 6/15/2005 4/7/2012 Rate 274,186,104 **Total Combined Debt Outstanding** \$1,083,473,288 5.4% 5/6/2009 1/26/2013 **UNDERLYING DEBT** Individual Property Mortgages/Bonds Conventional \$ 121,065,184 6.6% 11/22/2014 11/22/2014 Fixed Rate Tax Exempt Fixed 34,995,000 5.7% 4/9/2026 Rate 4/9/2026 Tax Exempt Variable Rate 4,760,004 2.7% 1/31/2005 6/1/2028 FNMA Credit **Facilities** Tax Free Variable Rate Bond Facility Tax Free \$ 69,915,000 2.7% 1/31/2005 3/1/2014 Borrowings \$ 88,280,000 69,915,000 Taxable 3/1/2014 Borrowings 11,720,000 11,720,000 11,720,000 3.1% 1/31/2005 Facility I Fixed Rate 7.2% 1/10/2009 Borrowings 110,000,000 110,000,000 110,000,000 1/10/2009 Extended Fixed Rate Borrowings (1)24,262,000 2.8% 5/1/2005 12/1/2011 Variable Rate Borrowings 140,000,000 73,769,000 39,367,000 3.0% 3/31/2005 12/1/2011 Facility II Variable Rate 3.0% 3/1/2005 Borrowings 600,000,000 574,056,000 529,753,000 5/28/2013 Subtotal FNMA 785,017,000 9/30/2012 Facilities 950,000,000 839,460,000 3.6% 9/15/2005 Freddie Mac Credit Facility 100,000,000 65,374,000 65,374,000 3.1% 3/13/2005 7/1/2011 AmSouth Credit Facility 40,000,000 32,061,333 12,262,100 4.5% 1/31/2005 5/24/2006 Union Planters Mortgage 40,000,000 3.4% 1/31/2005 4/1/2009 20,000,000 2.8% 2/10/2005 2/10/2005

Outstanding

	Line Limit	Line Availability	Balance/ Notional Amount	Interest Rate	Rate Maturity	Contract Maturity
Compass Bank Unsecured Note						
Total Underlying  Debt Outstanding			\$1,083,473,288	3.9%	4/28/2007	1/28/2013
HEDGING INSTRUMENTS IN EFFECT						
Taxable Interest Rate Swaps						
FNMA Facility			\$ 390,000,000	5.9%	9/3/2008	9/3/2008
Freddie Mac Facility			51,000,000	5.3%	6/1/2011	6/1/2011
Union Planters Mortgage			25,000,000	4.0%	3/1/2009	3/1/2009
Tax Exempt Interest Rate Swaps						
FNMA Tax Free Bond Facility			52,965,000	4.1%	5/17/2008	5/17/2008
Total Swaps			\$ 518,965,000	5.6%	12/7/2008	12/7/2008
Interest Rate Caps FNMA Tax Free						
Bond Facility			\$ 22,575,000	6.0%	10/3/2008	10/3/2008
HEDGING INSTRUMENTS NOT IN EFFECT						
Future Interest Rate Swaps						
FNMA Facility			\$ 50,000,000	5.2%	5/1/2012	5/1/2012

<sup>(1)</sup> Represents variable rate debt that reprices after nine months.

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On July 10, 2003, in an underwritten public offering, the Company sold 5,600,000 shares of its 8.30% Series H Cumulative Redeemable Preferred Stock (Series H) at \$25 per share less an underwriting discount of \$0.7875 per share. The net proceeds of the sale were applied to the redemption of all the issued and outstanding shares of the Company s 9.5% Series A Cumulative Preferred Stock and 9-3/8% Series C Cumulative Redeemable Preferred Stock as well as 1,600,000 shares of the 1,938,830 issued and outstanding shares of the Company s 8-7/8% Series B Cumulative Preferred Stock (Series B) on August 12,2003.

On July 16, 2003, the underwriters of the Company s Series H offering exercised an option to purchase an additional 525,000 shares of the Series H preferred stock for \$25 per share less the underwriting discount, and on August 4, 2003, the underwriters exercised an option to purchase the remaining additional 75,000 shares of the Series H preferred stock for \$25 per share less the underwriting discount. The net proceeds were used to redeem the remaining issued and outstanding shares of the Series B preferred stock on August 18, 2003.

On August 22, 2003, the Company sold 700,000 shares of its common stock to certain advisory clients of Cohen & Steers Capital Management, Inc. The stock was sold at a price of \$28.40 per share. The \$19,870,000 in net proceeds from the sale were used to partially fund the BreMaac Buyout.

On September 19, 2003, the Company sold 665,000 shares of its common stock to certain advisory clients of Cohen & Steers Capital Management, Inc. and to Scudder RREEF Real Estate Fund II, Inc. The stock was sold at a price of \$29.36 per share. The \$19,500,000 in net proceeds from the sale were used to partially fund the purchase of the Los Rios Park apartments.

On December 2, 2003, the Company sold 400,000 shares of its common stock to RREEF America, L.L.C. on behalf of itself and Scudder RREEF Real Estate Fund II, Inc. The stock was sold at a price of \$30.00 per share. The \$11,996,000 in net proceeds from the sale were used to partially fund the acquisition of the Lighthouse Court apartments.

The Company believes that it has adequate resources to fund its current operations, annual refurbishment of its properties, and incremental investment in new apartment properties. The Company is relying on the efficient operation of the financial markets to finance debt maturities, and also is heavily reliant on the creditworthiness of FNMA, which provides credit enhancement for approximately \$785 million of the Company s debt. The interest rate market for FNMA DMBS, which in the Company s experience is highly correlated with threemonth LIBOR interest rates, is also an important component of the Company s liquidity and interest rate swap effectiveness. In the event that the FNMA DMBS market becomes less efficient, or the credit of FNMA becomes impaired, the Company would seek alternative sources of debt financing.

For the year ended December 31, 2004, the Company s net cash provided by operating activities was approximately \$10.7 million short of funding improvements to existing real estate assets, distributions to unitholders, and dividends paid on common and preferred shares. This compared to a shortfall of approximately \$9.5 million for the same period in 2003. While the Company has sufficient liquidity to permit distributions at current rates through additional borrowings, if necessary, any significant deterioration in operations could result in the Company s financial resources to be insufficient to pay distributions to shareholders at the current rate, in which event the Company would be required to reduce the distribution rate.

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The following table reflects the Company s total contractual cash obligations which consists of its long-term debt as of December 31, 2004 (dollars in 000 s):

#### **Contractual Obligations** 2005 2006 2007 2008 2009 Thereafter Total Long-Term Debt (1) \$23,954 \$20,816 \$4,199 \$85,165 \$41,640 \$907,699 \$1,083,473 Capital Lease Operating Lease **Purchase Obligations** Other Long-Term

Payments Due by Period

Liabilities
Reflected on the
Registrant s Balance
Sheet under GAAP
Total

tal	\$23,954	\$20,816	\$4,199	\$85,165	\$41,640	\$907,699	\$1,083,473

<sup>(1)</sup> Represents principal payments.

### OFF-BALANCE SHEET ARRANGEMENTS

At December 31, 2004 and 2003, the Company did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. The Company s joint venture with Blackstone (terminated in 2003) was established in order to raise capital through asset sales to fund development (while acquiring management fees to help offset the reduction in FFO from the sale), share repurchases, and other capital requirements. The Company s joint ventures with Crow Holdings were established to acquire approximately \$200 million of multifamily properties. In addition, the Company does not engage in trading activities involving non-exchange traded contracts. As such, the Company is not materially exposed to any financing, liquidity, market, or credit risk that could arise

if it had engaged in such relationships. The Company does not have any relationships or transactions with persons or entities that derive benefits from their non-independent relationships with the Company or its related parties other than what is disclosed in Item 8. Financial Statements and Supplementary Data Notes to Consolidated Financial Statements, Note 11.

The Company s investments in its real estate joint ventures are unconsolidated and are recorded on the equity method as the Company does not have a controlling interest. The Company has a mezzanine loan in the amount of \$4.5 million at an average rate of 9% receivable from its joint venture, Mid-America CH/Realty, LP.

#### *INSURANCE*

The Company put in place a new property and casualty insurance policy effective July 1, 2004. The policy is substantially the same as last year. In the opinion of management, property and casualty insurance is in place that provides adequate coverage to provide financial protection against normal insurable risks such that it believes that any loss experienced would not have a significant impact on the Company s liquidity, financial position, or results of operations.

#### **INFLATION**

Substantially all of the resident leases at the Communities allow, at the time of renewal, for adjustments in the rent payable there under, and thus may enable the Company to seek rent increases. Almost all leases are for one year or less. The short-term nature of these leases generally serves to reduce the risk to the Company of the adverse effects of inflation.

#### IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In December 2004, the FASB issued Statement No. 123 (revised December 2004), Share-Based Payment (Statement 123(R)). Statement 123(R) replaces FASB Statement No. 123, Accounting for Stock-Based Compensation, and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees. Statement

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123(R) will require compensation costs related to share-based payment transactions to be recognized in the financial statements. With limited exceptions, the amount of compensation cost will be measured based on the grant-date fair value of the equity or the liability instruments issued. In addition, liability awards will be remeasured each reporting period. Compensation cost will be recognized over the period that an employee provides service in exchange for the award. Statement 123(R) is effective as of the beginning of the first interim reporting period that begins after June 15, 2005. The Company does not believe the adoption of Statement 123(R) will have a material impact on the Company s consolidated financial condition or results of operations taken as a whole.

In December 2004, the FASB issued Statement No. 152, Accounting for Real Estate Time-Sharing Transactions, an amendment of FASB Statements No. 66 and 67 (Statement 152). Statement 152 amends FASB Statement No. 66, Accounting for Sales of Real Estate, to reference the financial accounting and reporting guidance for real estate time-sharing transactions that is provided in AICPA Statement of Position (SOP) 04-2, Accounting for Real Estate Time-Sharing Transactions. Statement 152 also amends FASB Statement No. 67, Accounting for Costs and Initial Rental Operations of Real Estate Projects, to state that the guidance for (a) incidental operations and (b) costs incurred to sell real estate projects does not apply to real estate time-sharing transactions. The accounting for those operations and costs is subject to the guidance in SOP 04-2. Statement 152 is effective for financial statements for fiscal years beginning after June 15, 2005. The Company does not believe the adoption of Statement 152 will have a material impact on the Company s consolidated financial condition or results of operations taken as a whole.

In December 2004, the FASB issued Statement No. 153, Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29 (Statement 153). Statement 153 was a result of a joint effort by the FASB and the IASB to improve financial reporting by eliminating certain narrow differences between their existing accounting standards. Statement 153 amends APB Opinion No. 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. Statement 153 shall be applied prospectively and is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The Company does not believe the adoption of Statement 153 will have a material impact on the Company s consolidated financial condition or results of operations taken as a whole.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company s primary market risk exposure is to changes in interest rates obtainable on its secured and unsecured borrowings. At December 31, 2004, 48.6% of the Company s total capitalization consisted of borrowings. The Company s interest rate risk objective is to limit the impact of interest rate fluctuations on earnings and cash flows and to lower its overall borrowing costs. To achieve this objective, the Company manages its exposure to fluctuations in market interest rates for its borrowings through the use of fixed rate debt instruments to the extent that reasonably favorable rates are obtainable with such arrangements and may enter into derivative financial instruments such as interest rate swaps, and caps to mitigate its interest rate risk on a related financial instrument or to effectively fix the interest rate on a portion of its variable debt or on future refinancings. The Company does not enter into derivative instruments for trading purposes. Approximately 75% of the Company s outstanding debt was subject to fixed rates after considering related derivative instruments with a weighted average of 6.2% at December 31, 2004. After considering the \$50 million forward interest rate swap which becomes operative in May 2005, approximately 79% of the Company s debt was fixed or hedged by interest rate swaps or caps at December 31, 2004. The Company regularly reviews interest rate exposure on its outstanding borrowings in an effort to minimize the risk of interest rate fluctuations.

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The table below provides information about the Company s financial instruments that are sensitive to changes in interest rates. For debt obligations, the table presents principal cash flows and related weighted average interest rates by expected maturity dates. For the Company s interest rate swaps and caps, the table presents the notional amount of the swaps and caps and the years in which they expire. Weighted average variable rates are based on rates in effect at the reporting date (dollars in 000 s).

	2005	2006	2007	2008	2009	Total Thereafter	Total	Fair Value
	-						-	
Long-term Debt								
Fixed Rate (1)	\$24,262	\$24,591		\$116,579	\$65,000	\$ 59,890	\$290,322	\$240,519
Average interest								
rate	2.79%	6.33%		6.57%	7.71%	6.10%	6.39%	
Variable Rate (1)	\$20,000	\$12,262			\$40,000	\$720,889	\$793,151	\$793,151
Average interest								
rate	2.83%	4.50%			3.42%	2.99%	3.03%	
Interest Rate								
Swaps (2)								
Variable to								
Fixed	\$75,000	\$25,000	\$92,800	\$ 74,935	\$35,230	\$266,000	\$568,965	\$ (14,598)
Average Pay								
Rate	6.67%	7.49%	5.89%	5.46%	3.88%	5.20%	5.56%	
Interest Rate Cap								
Variable to								
Fixed			\$ 6,805		\$15,770		\$ 22,575	\$ 66
Average Pay								
Rate			6.00%		6.00%		6.00%	

<sup>(1)</sup> Excluding the effect of interest rate swap and cap agreements.

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The Reports of Independent Registered Public Accounting Firm, Consolidated Financial Statements and Selected Quarterly Financial Information are set forth on pages F-1 to F-26 of this Annual Report on Form 10-K.

<sup>(2)</sup> Includes the Company s forward interest rate swap agreement.

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There have been no disagreements with the Company s independent accountants on any matter of accounting principles or practices or financial statement disclosure.

#### ITEM 9A. CONTROLS AND PROCEDURES

#### EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to the Company s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Management necessarily applied its judgment in assessing the costs and benefits of such controls and procedures which, by their nature, can provide only reasonable assurance regarding management s control objectives. The Company also has an investment in two unconsolidated entities which are not under its control. Consequently, the Company s disclosure controls and procedures with respect to these entities are necessarily more limited than those it maintains with respect to its consolidated subsidiaries.

As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of the Company s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to Rule 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the Exchange Act ). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the

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Company s disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) that is required to be included in the Company s Exchange Act filings.

### MANAGEMENT S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The Company is responsible for establishing and maintaining effective internal controls over financial reporting pursuant to Rule 13a-15(f) of the Exchange Act. As of December 31, 2004, the Company s management, including the Chief Executive Officer and Chief Financial Officer, assessed the effectiveness of the Company s internal controls over financial reporting. Management used the framework in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess the effectiveness of internal control over financial reporting. Based on the Company s assessment of internal control over financial reporting, management has concluded that, as of December 31, 2004, the Company s internal control over financial reporting was effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company s assessment has been attested to by KPMG LLP the independent registered public accounting firm who audits the Company s consolidated financial statements.

#### MANAGEMENT S EVALUATION OF INTERNAL CONTROL OVER FINANCIAL REPORTING

During the Company s evaluation of internal controls over financial reporting, management identified items which would have been classified as deficiencies or significant deficiencies within the framework utilized by management to assess the effectiveness of internal control over financial reporting. Management communicated these items to the Audit Committee of the Board of Directors of the Company and all of the significant deficiencies were either remediated or the Company had a remediation plan in place as of the end of the period covered by this report. No material weaknesses were identified by management during its assessment.

#### Special Note Regarding Analyst Reports

Investors should also be aware that while the Company s management does, from time to time, communicate with securities analysts, it is against the Company s policy to disclose to them any material non-public information or other confidential commercial information. Accordingly, shareholders should not assume that the Company agrees with any statement or report issued by any analyst irrespective of the content of the

statement or report. Furthermore, the Company has a policy against issuing or confirming financial forecasts or projections issued by others. Thus, to the extent that reports issued by securities analysts contain any projections, forecasts or opinions, such reports are not the responsibility of Mid-America Apartment Communities, Inc.

#### ITEM 9B. OTHER INFORMATION

None.

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#### **PART III**

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Incorporated by reference to the Company s definitive proxy statement to be filed with the Securities and Exchange Commission.

#### ITEM 11. EXECUTIVE COMPENSATION

Incorporated by reference to the Company s definitive proxy statement to be filed with the Securities and Exchange Commission.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Incorporated by reference to the Company s definitive proxy statement to be filed with the Securities and Exchange Commission.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Incorporated by reference to the Company s definitive proxy statement to be filed with the Securities and Exchange Commission.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Incorporated by reference to the Company s definitive proxy statement to be filed with the Securities and Exchange Commission.

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#### **PART IV**

### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

(a) The following documents are filed as part of this Annual Report on Form 10-K:

1.	Reports of Independent Registered Public Accounting Firm	F-1
	Consolidated Balance Sheets as of December 31, 2004 and 2003	F-3

	Consolidated Statements of Operations for the years ended December 31, 2004, 2003 and 2002	F-4
	Consolidated Statements of Shareholders Equity for the years ended December 31, 2004, 2003 and 2002	F-5
	Consolidated Statements of Cash Flows for the years ended December 31, 2004, 2003 and 2002	F-6
	Notes to Consolidated Financial Statements for the years ended December 31, 2004, 2003 and 2002	F-8
2.	Financial Statement Schedule required to be filed by Item 8 and Paragraph (d) of this Item 14:	
	Schedule III Real Estate Investments and Accumulated Depreciation as of December 31, 2004	F-27
3.	The exhibits required by Item 601 of Regulation S-K, except as otherwise noted, have been filed with previous reports by the registrant and are herein incorporated by reference.	

Exhibit Numbers	Exhibit Description	
3.1+	Amended and Restated Charter of Mid-America Apartment Communities, Inc. dated as of January 10, 1994, as filed with the Tennessee Secretary of State on January 25, 1994	
3.2*****	Articles of Amendment to the Charter of Mid-America Apartment Communities, Inc. dated as of January 28, 1994, as filed with the Tennessee Secretary of State on January 28, 1994	
3.3**	Mid-America Apartment Communities, Inc. Articles of Amendment to the Amended and Restated Charter Designating and Fixing the Rights and Preferences of a Series of Preferred Stock dated as of October 9, 1996, as filed with the Tennessee Secretary of State on October 10, 1996	
3.4*****	Mid-America Apartment Communities, Inc. Articles of Amendment to the Amended and Restated Charter dated November 17, 1997, as filed with the Tennessee Secretary of State on November 18, 1997	
3.5***	Mid-America Apartment Communities, Inc. Articles of Amendment to the Amended and Restated Charter Designating and Fixing the Rights and Preferences of a Series of Shares of Preferred Stock dated as of November 17, 1997, as filed with the Tennessee Secretary of State on November 18, 1997	
3.6***	Mid-America Apartment Communities, Inc. Articles of Amendment to the Amended and Restated Charter Designating and Fixing the Rights and Preferences of a Series of Shares of Preferred Stock dated as of June 26, 1998, as filed with the Tennessee Secretary of State on June 30, 1998	
3.7@	Mid-America Apartment Communities, Inc. Articles of Amendment to the Amended and Restated Charter Designating and Fixing the Rights and Preferences of A Series of Shares of Preferred Stock dated as of December 24, 1998, as filed with the Tennessee Secretary of State on December 30, 1998	
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Exhibit Numbers	Exhibit Description	
3.8****	Mid-America Apartment Communities, Inc. Articles of Amendment to the Amended and Restated Charter Designating and Fixing the Rights and Preferences of a Series of Shares of Preferred Stock dated as of October 11, 2002, as filed with the Tennessee Secretary of State on October 14, 2002	
3.9@	Mid-America Apartment Communities, Inc. Articles of Amendment to the Amended and Restated Charter Designating and Fixing the Rights and Preferences of a Series of Shares of Preferred Stock dated as of October 28, 2002, as filed with the Tennessee Secretary of State on October 28, 2002	
3.10@	Mid-America Apartment Communities, Inc. Articles of Amendment to the Amended and Restated Charter Designating and Fixing the Rights and Preferences of a Series of Shares of Preferred Stock dated as of August 7, 2003, as filed with the Tennessee Secretary of State on August 7, 2003	
3.11*	Bylaws of Mid-America Apartment Communities, Inc.	
4.1+	Form of Common Share Certificate	
4.2**	Form of 9.5% Series A Cumulative Preferred Stock Certificate	
4.3***	Form of 8-7/8% Series B Cumulative Preferred Stock Certificate	
4.4****	Form of 9-3/8% Series C Cumulative Preferred Stock Certificate	
4.5@	Form of 9.5% Series E Cumulative Preferred Stock Certificate	
4.6****	Form of 9-1/4% Series F Cumulative Preferred Stock Certificate	

Exhibit Numbers	Exhibit Description	
4.7@	Form of 8.30% Series G Cumulative Preferred Stock Certificate	
4.8@	Form of 8.30% Series H Cumulative Preferred Stock Certificate	
4.9+++	Shareholder Protection Rights Agreement dated March 1, 1999	
10.1###	Second Amended and Restated Agreement of Limited Partnership of Mid-America Apartments, L.P., a Tennessee limited partnership	
10.2+++	Employment Agreement between the Registrant and H. Eric Bolton, Jr.	
10.3+++	Employment Agreement between the Registrant and Simon R.C. Wadsworth	
10.4#	Fourth Amended and Restated 1994 Restricted Stock and Stock Option Plan	
10.5+++	Revolving Credit Agreement (Amended and Restated) between the Registrant and AmSouth Bank dated March 16, 1998	
10.6+++	Sixth Amendment to Revolving Credit Agreement between the Registrant and AmSouth Bank dated November 12, 1999	
10.7##	Seventh Amendment to Revolving Credit Agreement between the Registrant and AmSouth Bank dated July 21, 2000	
10.8###	Eighth Amendment to Revolving Credit Agreement between the Registrant and AmSouth Bank dated April 19, 2001	
10.9@	AmSouth Revolving Credit Agreement (Amended and Restated) dated July 17, 2003	
10.10	First Amendment to Amended and Restated Revolving Credit Agreement dated May 19, 2004	
10.11+++	Master Credit Facility Agreement between the Registrant and WMF Washington Mortgage Corp. dated November 10, 1999	
10.12@	Second Amended and Restated Master Credit Facility Agreement by and among Prudential Multifamily Mortgage, Inc., Mid-America Apartment Communities, Inc. and Mid-America Apartments, L.P., dated March 30, 2004 34	

Exhibit Numbers	Exhibit Description
10.13	First Amendment to Second Amended and Restated Master Credit Facility Agreement dated March 31, 2004
10.14	Second Amendment to Second Amended and Restated Master Credit Facility Agreement dated April 30, 2004
10.15	Third Amendment to Second Amended and Restated Master Credit Facility Agreement dated August 3, 2004
10.16	Fourth Amendment to Second Amended and Restated Master Credit Facility Agreement dated August 31, 2004
10.17	Fifth Amendment to Second Amended and Restated Master Credit Facility Agreement dated October 1, 2004
10.18	Sixth Amendment to Second Amended and Restated Master Credit Facility Agreement dated December 1, 2004
10.19	Seventh Amendment to Second Amended and Restated Master Credit Facility Agreement dated December 15, 2004
10.20@	Third Amended and Restated Master Credit Facility Agreement by and among Prudential Multifamily Mortgage, Inc., Mid-America Apartment Communities, Inc., Mid-America Apartments, L.P. and Mid-America Apartments of Texas, L.P., dated March 31, 2004
10.21	Second Amendment to the Third Amended and Restated Master Credit Facility Agreement dated as of August 3, 2004
10.22	Third Amendment to the Third Amended and Restated Master Credit Facility Agreement dated as of December 1, 2004
10.23+	Note Purchase Agreement of the Operating Partnership and the Registrant and Prudential Insurance Company of America
10.24+	Amendment 1 to Note Purchase Agreement of the Operating Partnership and the Registrant and Prudential Insurance Company of America
10.25@	Master Reimbursement Agreement by and among Fannie Mae, Mid-America Apartments, L.P. and Fairways-Columbia, L.P. dated June 1, 2001
10.26@	Amendment No. 1 to Master Reimbursement Agreement by and among Fannie Mae, Mid-America Apartments, L.P. and Fairways-Columbia, L.P. dated December 24, 2002
10.27@	Amendment No. 2 to Master Reimbursement Agreement by and among Fannie Mae, Mid-America Apartments, L.P. and Fairways-Columbia, L.P. dated May 30, 2003
10.28	Consent, Modification, Assumption of Indemnity Obligations and Release Agreement dated November 4, 2004 (Sunset Valley Apartments, Texas)
10.29	Consent, Modification, Assumption of Indemnity Obligations and Release Agreement dated November 4, 2004 (Village Apartments, Texas)
10.30	

Exhibit Numbers	Exhibit Description	
	Consent, Modification, Assumption of Indemnity Obligations and Release Agreement dated November 4, 2004 (Coral Springs Apartments, Florida)	
10.31	Credit Agreement dated September 28, 1998 by and among Jefferson Village, L.P., Jefferson at Sunset Valley, L.P. and JPI Coral Springs, L.P.	
10.32@@	Credit Agreement by and among Mid-America Apartment Communities, Inc., Mid-America Apartments L.P. and Mid-America Apartments of Texas, L.P. and Financial Federal Savings Bank dated June 29, 2004	
10.33	Mid-America Apartment Communities, Inc. Non-Qualified Deferred Compensation Plan for Outside Company Directors as Amended Effective January 1, 2005	
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Exhibit Numbers	Exhibit Description	
10.34	Mid-America Apartment Communities Non-Qualified Executive Deferred Compensation Retirement Plan as Amended Effective January 1, 2005	
11.1	Statement re: computation of per share earnings (included within the Form 10-K)	
14.1@@	Code of Ethics	
21.1	List of Subsidiaries	
23.1	Consent of Independent Registered Public Accounting Firm	
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	
@	Filed as Exhibit to the Registrant s Registration Statement on Form S-3 (333-112469) filed with the Commission on February 4, 2004	
@@	Filed as an Exhibit to the 2003 Annual Report of the Registrant on Form 10-K for the year ended December 31, 2003	
*	Filed as an exhibit to the Registrant s Registration Statement on Form S-11/A (SEC File No. 33-69434) filed on January 21, 1994	
**	Filed as Exhibit 1 to the Registrant s Registration Statement on Form 8-A filed with the Commission on October 11, 1996	
***	Filed as Exhibit 4.1 to the Registrant s Registration Statement on Form 8-A/A filed with the Commission on November 19, 1997	
****	Filed as Exhibit 4.3 to the Registrant s Registration Statement on Form 8-A filed with the Commission on June 26, 1998	
****	Filed as Exhibit 4.2 to the Registrant s Registration Statement on Form 8-A/A filed with the Commission on October 11, 2002	
*****	Filed as an exhibit to the 1996 Annual Report of the Registrant on Form 10-K for the year ended December 31, 1996	
+	Filed as an exhibit to the 1997 Annual Report of the Registrant on Form 10-K for the year ended December 31, 1997	
+++	Filed as an exhibit to the 1999 Annual Report of the Registrant on Form 10-K for the year ended December 31, 1999	
#	Filed as an exhibit to the Registrant s Proxy Statement filed on April 24, 2002	
##	Filed as an exhibit to the 2000 Annual Report of the Registrant on Form 10-K for the year ended December 31, 2000	
###	Filed as an exhibit to the 2001 Annual Report of the Registrant on Form 10-K for the year ended December 31, 2001	
####	Filed as an exhibit to the Quarterly Report of the Registrant on Form 10-Q for the quarterly period ended June 30, 2004	

### (b) Reports on Form 8-K

The following reports were filed on Form 8-K by the registrant during the fourth quarter of 2004:

Form	Events Reported	Date of Report
8-K	Sale of Island Retreat and update of hurricane damage	10/1/2004
8-K	3Q04 Earnings Release	11/4/2004
8-K	NAREIT Investor Update	11/17/2004

(c) Exhibits:

See Item 15(a)(3) above.

(d) Financial Statement Schedule:

See Item 15(a)(2) above.

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#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	MID-AMERICA APARTMENT COMMUNITIES, INC.	
Date: March 8, 2005		/s/ H. Eric Bolton, Jr.

H. Eric Bolton, Jr.

Chairman of the Board of Directors,

President and Chief Executive Officer

(Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated.

Date: March 8, 2005	/s/ H. Eric Bolton, Jr.
	H. Eric Bolton, Jr.  Chairman of the Board of Directors,  President and Chief Executive Officer  (Principal Executive Officer)
Date: March 8, 2005	/s/ Simon R.C. Wadsworth

Simon R.C. Wadsworth

Executive Vice President and Chief Financial Officer

	(Principal Financial and Accounting Officer)
Date: March 8, 2005	/s/ George E. Cates
	George E. Cates
	Director
Date: March 8, 2005	/s/ John F. Flournoy
	John F. Flournoy
	Director
Date: March 8, 2005	/s/ Robert F. Fogelman
	Robert F. Fogelman
	Director
Date: March 8, 2005	/s/ Alan B. Graf, Jr.
	Alan B. Graf, Jr.
	Director
Date: March 8, 2005	/s/ John S. Grinalds
	John S. Grinalds
	Director
Date: March 8, 2005	/s/ Ralph Horn
	Ralph Horn
	Director
Date: March 8, 2005	/s/ Michael S. Starnes
	Michael S. Starnes
	Director
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#### **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders Mid-America Apartment Communities, Inc.

We have audited the accompanying consolidated balance sheets of Mid-America Apartment Communities, Inc. and subsidiaries (the Company) as of December 31, 2004 and 2003, and the related consolidated statements of operations, shareholders equity, and cash flows for each of the years in the three-year period ended December 31, 2004. In connection with our audits of the consolidated financial statements, we also have audited the accompanying financial statement Schedule III: Real Estate and Accumulated Depreciation. These consolidated financial statements and the financial statement schedule are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements and the financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Mid-America Apartment Communities, Inc. and subsidiaries as of December 31, 2004 and 2003, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2004, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Mid-America Apartment Communities, Inc. s internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 8, 2005 expressed an unqualified opinion on management s assessment of, and the effective operation of, internal control over financial reporting.

/s/ KPMG LLP

Memphis, Tennessee March 8, 2005

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#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders Mid-America Apartment Communities, Inc.

We have audited management s assessment, included in the accompanying Management s Report On Internal Control Over Financial Report that Mid-America Apartment Communities, Inc. maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Mid-America Apartment Communities, Inc. s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management s assessment and an opinion on the effectiveness of the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management s assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management s assessment that Mid-America Apartment Communities, Inc. maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Also, in our opinion, Mid-America Apartment Communities, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Mid-America Apartment Communities, Inc. and subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of operations, shareholders—equity, and cash flows for each of the years in the three-year period ended December 31, 2004, and the

related financial statement schedule and our report dated March 8, 2005 expressed an unqualified opinion on those consolidated financial statements and the related financial statement schedule.

/s/ KPMG LLP

Memphis, Tennessee March 8, 2005

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### MID-AMERICA APARTMENT COMMUNITIES, INC. CONSOLIDATED BALANCE SHEETS December 31, 2004 and 2003

December 31, 2004 and 2003 (Dollars in thousands)

 ASSETS:
 2004
 2003

 Real estate assets:
 \$163,381
 \$142,416

 Buildings and improvements
 &nbsp