CommonWealth REIT Form DFAN14A February 28, 2014

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the

**Securities Exchange Act of 1934** 

Filed by the Registrant " Filed by a Party other than the Registrant x

Check the appropriate box:

- " Preliminary Proxy Statement
- " Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- " Definitive Proxy Statement
- x Definitive Additional Materials
- " Soliciting Material Pursuant to §240.14a-12

# **COMMONWEALTH REIT**

(Name of the Registrant as Specified In Its Charter)

**CORVEX MANAGEMENT LP** 

KEITH MEISTER

RELATED FUND MANAGEMENT, LLC

RELATED REAL ESTATE RECOVERY FUND GP-A, LLC

#### RELATED REAL ESTATE RECOVERY FUND GP, L.P.

#### RELATED REAL ESTATE RECOVERY FUND, L.P.

RRERF ACQUISITION, LLC

**JEFF T. BLAU** 

RICHARD O TOOLE

DAVID R. JOHNSON

JAMES CORL

EDWARD GLICKMAN

PETER LINNEMAN

JIM LOZIER

KENNETH SHEA

EGI-CW HOLDINGS, L.L.C.

DAVID HELFAND

SAMUEL ZELL

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- x No fee required.
- " Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
  - (4) Proposed maximum aggregate value of transaction:

(5)	Total fee paid:
Fee 1	paid previously with preliminary materials.
,	r
	ck box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
(1)	Amount Previously Paid:
(2)	Form, Schedule or Registration Statement No.:
(3)	Filing Party:
(4)	Date Filed:

The Choice Is Clear

Vote the GOLD

Consent Card

February 27, 2014

**ATTENTION** 

COMMONWEALTH

REIT

**SHAREHOLDERS** 

The

Time

To

Act

Is

Now

The Consent Solicitation To Remove The Current Board

Must

Be

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No

Later

Than

March

20

Please

Sign,

Date

And

Return

The

**GOLD** 

Consent

Card

Today

To Ensure Your Vote Is Counted By The March 20 Deadline

A Non-vote Is A Vote To Retain The Current Underperforming Board

The Choice Is Clear
The Case for Change Now
Corvex and Related are undertaking this consent solicitation to remove the entire Board of
Trustees
of
CommonWealth
REIT
( CommonWealth,

**CWH** or the Company ) due to fundamental conflicts of interest, and to subsequently elect a highly qualified new Board of Trustees led by Sam Zell See footnotes on p. 10. Corvex and Related believe removal of the current Board will unlock substantial value for all shareholders, and estimate current Net Asset Value (4)to be approximately \$35 per share in such a scenario, 34% higher than the closing price on Feb. 25, 2014 and 51% higher than on Jan. 28, 2014, the date we filed definitive solicitation materials with the **SEC** Additional information can be found at www.shareholdersforcommonwealth.com As Chairman of CWH, Mr. Zell would bring an outstanding track record of value creation for the benefit of all **CWH** shareholders

Sam Zell is recognized as a founding father of today s public real estate industry after

creating three of the most successful REITs in history: Equity Office Properties Trust ( EOP ), Equity Residential ( EQR ), and Equity LifeStyle Properties ( ELS )

**CWH** 

stock

price

plummeted

68%

during

2007-2013

(2)

while

annual

fees

paid

to

**RMR** 

increased

40%

(3)

Barry

and

Adam

Portnoy

effectively

control

CWH

despite

owning

virtually

no

stock,

with the

fees

they

pay

themselves

through

**RMR** 

(1)

being

their

only

meaningful

economic

interest in the Company

The Choice Is Clear: CWH Shareholders Can Choose Value

Creation or Value Destruction

Sam Zell s Unrivaled Track Record for Value Creation:

Total

Return

Performance

Zell-Chaired

REITs

vs.

**CWH** vs. **RMR** Fees (1) 3 Cumulative total returns Zell-Chaired REITs **CWH** Variance Timeframe **EOP** 368% 103% (265%) 7/7/1997 -2/9/2007 **EQR** 422% 7% (415%) 7/7/1997 -2/25/2013 **ELS** 574% 7% (567%) 7/7/1997 -2/25/2013 (\$100)\$0 \$100 \$200 \$300 \$400 \$500 \$600 \$700 \$800 (100%)0% 100% 200% 300% 400% 500% 600% 700%

800% 1997

2000 2003 2006 2009 2012 **CWH EOP EQR ELS** Cumulative RMR Fees EOP: 368% CWH: 7% EQR: 422% ELS: 574%

1997: \$791 million

(1)

Note: Total returns calculated from 7/7/1997 (the earliest date on which the Zell-chaired REITs and CWH were all public) to Related first publicly announced their intent to effect change at CWH in their initial 13-D filing with the SEC). Total returns as are reinvested in the company s stock.

(1)

2013 RMR fees reflect annualized YTD 9/30/2013 figures. Q3 2013 RMR fees include fees paid by Select Income REIT, of w common shares, to make the figure comparable to historically disclosed figures.

Sources: Company filings, SNL

Cumulative

**RMR** 

fees

since

The Choice Is Clear
The Case for Removal: Abysmal Performance
While
the
stock
price
plummeted
68%

during 2007-2013 (1) annual fees paid to RMR, the external manager wholly-owned by Barry and Adam Portnoy, increased 40% (2) as RMR s fees are linked primarily to the size of the Company rather than to profitability for shareholders Over the 1 year, 2 years, 3 years, 5

years,

```
and
10
years
ended
February
25,
2013
(3)
the stock
price declined -17%, -45%, -43%, -45%, and -53%, respectively
The
Portnoys
effectively
control
CWH
despite
owning
virtually
no
stock,
with
the
fees
they
pay
themselves through RMR being their only meaningful economic interest in the Company
CWH s performance record is abysmal by almost any metric over any relevant
time period, in our view, but all the while the Portnoys have continued with
impunity to line their pockets
Shareholders can now take back CommonWealth, choose a new, truly
independent Board led by Sam Zell, and unlock the substantial value trapped as
a result of CWH s conflicted external management structure
Assumes 2013 share price as of 2/25/2013, last trading day before Corvex and Related first publicly announced their intent to 6
filing with the SEC.
(2)
RMR
fees
paid
per
CWH
public
filings
include
Select
```

Income REIT, of which

**CWH** 

owns

44%

of

the

outstanding

common

shares.

YTD

9/30/13

figures

annualized

to

arrive at full year 2013 estimate.

(3)

Last trading day before Corvex and Related first publicly announced their intent to effect change at CWH in their initial 13-D

5

The Choice Is Clear

The Portnoys

Record of Trampling on Corporate Democracy

Imposed illegal bylaw amendments and procedural hurdles, later declared invalid, that would have made it impossible to even hold the current vote, even though this right has been plainly granted by CWH s Declaration of Trust since 1986

Secretly attempted to manipulate state lawmakers into changing the Maryland Unsolicited Takeover

Act

via	
an	
11	
hour	
amendment	
to	
eliminate	
the	
right	
to	
hold	
this	
vote	
Spent nearly \$30 million of shareholders	
money on a year-long litigation process in a brazen	
campaign to systematically deprive shareholders of their right to a fair vote	
Reinstated Trustee Joseph Morea after he received the vote of only 14% of the outstanding	
shares at the 2013 annual meeting	
Effected a massively dilutive equity offering priced at less than 50% of book value, increasing	g
share count by 41%, and destroying \$6 per share of value, in our	
view	
Opted into a provision of the Maryland Unsolicited Takeover Act in a misleading attempt, lat	ter
declared invalid, to try to eliminate the right to remove Trustees without cause	
The Portnoys	
Actions Speak Louder Than Our Words Ever Could	
The	
Portnoy	
Board	
has	
gone	
to	
extraordinary	
lengths	
to	
eliminate	
your	
right	
to	
simply vote on their removal, entrenching themselves at the expense of CWH	
shareholders	
and .	
protecting	
RMR s	
annual	
\$84	
million	
(1)	
fee	
stream	
Over the past year, the Board:	

(1)
Represents
estimate
of 2012
2013 DMD
RMR
fees
derived
by
annualizing
YTD
9/30/2013
figures.
Q3
2013
RMR
fees
include
fees
paid
by
Select
Income
REIT,
of
which
CWH
owns
44% of the outstanding common shares, to make the figure comparable to historically disclosed figures.

th

The Choice Is Clear: Independent Third Parties Agree

The Portnoys Receive an F

New York Times

The deal world remained muted this year in terms of big transactions and activity.

Despite the relative doldrums, there were still some highlights and lowlights. Here are some of them

The

	J J
father	
and	
son	
duo	
who	
head	
CommonWealth	
Common w carm	
Barry	
and	
Adam	
Portnoy	
Formoy	
and	
	s counsel at Skadden Arps showed little regard for shareholder rights
doing	s counsel at Skaddell Alps showed little regard for shareholder rights
-	
everything	
in	
their	
power	
to	
prevent	
Corvex	
Management	
and	
the	
Related	
Companies from	removing the Portnoys. The Portnoys banked on CommonWealth s
unique	
requirement	
that	
shareholders	
arbitrate	
all	
disputes	
with	
the	
company	
to	
stymie	
the	
two	
hedge	
funds.	
It	
didn t	
work,	
and	
the	
arbitration	
ai viu alivii	

panel
ruled
against
CommonWealth,
clearing
the
way
for
the
funds
to
begin
a
campaign
to
unseat
them.
The Portnoys receive an F.
Despite
Doldrums
in
Deal
Activity,
A
Few
Highlights
This
Year,
New
York
Times,
December 17, 2013

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The Choice Is Clear: A New Path

Sam Zell & David Helfand Have Joined Corvex/Related s Slate of Nominees

Mr. Zell is willing to serve as Chairman of the Board, if so appointed by the new Board

Mr. Zell is the current Chairman of Equity Residential, Equity LifeStyle Properties, Covanta Holding Corporation and Anixter International Inc. and the former Chairman of Equity Office Properties Trust (formerly the largest REIT in the U.S.)

Mr. Helfand is willing to serve as CommonWealth s CEO, if so appointed by the new Board

Mr. Helfand is Co-President of Equity Group Investments and has previously served as Executive Vice President and Chief Investment Officer of Equity Office Properties Trust and President and CEO of Equity LifeStyle Properties

Mr. Zell and Mr. Helfand bring exceptional credentials as well as a business philosophy that includes:

A core
operating
principle
of
aligning
interests
between
company
leadership
and

A conviction

shareholders

that

an

internal

management

structure

promotes

incentives

to

build

successful

companies

for

the

long-term

creation

of

shareholder

value,

while

external

management structures are flawed given inherent conflicts of interest

A belief that a public company s fiduciary responsibility to

its

shareholders

is

paramount

Sam Zell is recognized as a founding father of today s public real estate industry after creating three of the most successful REITs in history: Equity Office Properties Trust ( EOP ), Equity Residential ( EQR ), and Equity LifeStyle Properties ( ELS )

č

The Choice Is Clear

CommonWealth Shareholders Have a Choice Between Two Paths

The Portnoys

path of conflicted external management, value destruction, and

the absence of accountability, with which CWH shareholders are all too familiar

OR

Sam Zell s path of aligned internal management and accountability that fosters

the

incentives

critical
to
building
a
successful
company
focused
on
the
long-
term creation of shareholder value As
shown
in
the
chart
on
page
3,
even
including
dividends
paid
on
CWH
stock
(1)
, court
CWH
shareholders experienced a cumulative total return of a mere 7% over a nearly 16-year
span (2)
during
which
time
CWH
paid
RMR
approximately
\$800
million
(3)
in
fees
In a glaring contrast, Sam Zell's track record speaks for itself: Mr. Zell created 3 of the most
successful REITs in history
As shown in the chart on page 3, we believe Mr. Zell's chairmanship of EOP, EQR, ELS has
unquestionably maximized value for shareholders over the same 16-year period in which CWH generated 7% returns

The

Time to Act is NOW

Vote the GOLD Card Today

A	
Non-vote	
is	
a	
Vote	
for	
the	
Portnoys	
Shareholders finally have an ability to choose Value Creation over Value Destruction	
Dividends are assumed to have been reinvested in CWH stock.	
From 7/7/1997 (the earliest date on which the Zell-chaired REITs and CWH were all public) to 2/25/2013 (I announced their intent to effect change at CWH in their initial 13-D filing with the SEC.).	ast trading day be
2013 full year RMR fees derived by annualizing YTD 9/30/2013 figures. Q3 2013 RMR fees include fees pa outstanding common shares, to make the figure comparable to historically disclosed figures.	id by Select Inco
(1)	
(2)	
(3)	

The Choice Is Clear Voting Instructions

The

Time

to

Act

is

Now

Please

Sign, Date and Return the **GOLD** Consent Card Today A Non-vote is a Vote for the Portnoys Place your vote now to remove the entire Board of Trustees Please note that internet voting isNOT available Shareholders must sign, date and return the **GOLD** Consent Card in the pre-paid return envelopes provided If you need assistance executing your **GOLD** consent card or placing

your vote, please call our proxy solicitor:

D.F. King & Co., Inc., at (800) 714-3313

Without complete removal, the remaining Trustees would be able to unilaterally reinstate a removed Trustee as they did just last year or fill vacancies on the Board without input from the true owners of the company the shareholders

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Footnotes

Footnotes to p. 2

(1)

RMR is CWH s external manager, owned 100% by Barry and Adam Portnoy.

(2)

Assumes 2013 share price as of 2/25/2013, last trading day before Corvex and Related first publicly announced their intent to effect change at CWH in their initial 13-D filing with the SEC.

(3)

2013 RMR fees reflect annualized YTD 9/30/2013 figures. Q3 2013 RMR fees include fees paid by Select Income REIT,

of which CWH owns 44% of the outstanding common shares, to make the figure comparable to historically disclosed figures.

(4)

Represents estimate of private market value of all properties owned by CWH as disclosed in 9/30/13 10-Q filing, adjusted for recent asset sales reported in the media. Additional detail behind our NAV estimate is provided on page 71 of Corvex and Related s *Updated Presentation to Shareholders, The Case for Change Now at CWH*, February 13, 2014. This presentation has been filed with the SEC and can also be found at www.shareholdersforcommonwealth.com.

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Disclaimer

Additional Information Regarding the Solicitation

The following persons are participants in connection with the solicitation of CommonWealth REIT shareholders: Corvex Management

Related

Fund

Management,

LLC,

Related

Real

Estate Recovery Fund GP-A, LLC, Related Real Estate Recovery Fund GP, L.P., Related Real Estate Recovery Fund, L.P., RRERF Acquisition, LLC, Jeff T. Blau, Richard O Toole, David R. Johnson, James Corl, Edward Glick Lozier, Kenneth Shea, EGI-CW Holdings, L.L.C., David Helfand and Samuel Zell. Information regarding the participants in the description of their direct and indirect interests, by security holdings otherwise, to the extent applicable,

available

in

the

definitive

solicitation

statement filed with the SEC on January 28, 2014 and Supplement No. 1 thereto filed on February 13, 2014.

This presentation does not constitute either an offer to sell or a solicitation of an offer to buy any interest in any fund associated (Corvex) or Related Fund Management, LLC (Related). Any such offer would only be made at the time a qualified offer memorandum and related subscription documentation.

The information in this presentation is based on publicly available information about CommonWealth REIT (the Company forward-looking statements, estimates and projections prepared with respect to, among other things, general economic and management, changes in the composition of the Company s Board of Trustees, actions of the Company and its subsidiaries or implement business strategies and plans and pursue business opportunities. Such forward-looking statements, estimates, and p assumptions concerning anticipated results that are inherently subject to significant uncertainties and contingencies and have b illustrative purposes, including those risks and uncertainties detailed in the continuous disclosure and other filings of the Compavailable on the U.S. Securities and Exchange Commission website at www.sec.gov/edgar. No representations, express or impresentations.

accuracy or completeness of such forward-looking statements, estimates or projections or with respect to any other materials h may buy, sell, cover or otherwise change the form of their investment in the Company for any reason at any time, without notic assurances that they will take any of the actions described in this document. Corvex and Related disclaim any duty to provide the analyses contained in this document, except as may be required by law. Shareholders and others should conduct their own and analysis of the Company. Except where otherwise indicated, the information in this document speaks only as of the date s Permission to quote third party reports in this presentation has been neither sought nor obtained.

Corvex

Management

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Related

Fund

Management,

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**REIT** 

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late
of
new
trustees
at
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special
meeting
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shareholders
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the
Removal
Proposal is
successful.
Investors
and security holders are urged to read the definitive solicitation statement and other relevant documents because they contain i
information
regarding
the
solicitation.
The
definitive
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and
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at
WWW.sec.gov.