

Viacom Inc.  
Form 10-Q  
May 01, 2013  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2013

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number 001-32686

**VIACOM INC.**

(Exact name of registrant as specified in its charter)

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**DELAWARE**  
(State or other jurisdiction of  
incorporation or organization)

**20-3515052**  
(I.R.S. Employer  
Identification Number)

**1515 Broadway**  
**New York, NY 10036**  
**(212) 258-6000**

(Address, including zip code, and telephone number,  
including area code, of registrant's principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

|   | <b>Shares Outstanding</b>   |
|---|-----------------------------|
| <b>Class of Stock</b>                             | <b>as of April 15, 2013</b> |
| Class A common stock, par value \$0.001 per share | 51,151,254                  |
| Class B common stock, par value \$0.001 per share | 433,765,748                 |

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**VIACOM INC.**

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**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements.****VIACOM INC.****CONSOLIDATED STATEMENTS OF EARNINGS****(Unaudited)**

| (in millions, except per share amounts)                               | Quarter Ended<br>March 31, |          | Six Months Ended<br>March 31, |          |
|---|----------------------------|----------|-------------------------------|----------|
|   | 2013                       | 2012     | 2013                          | 2012     |
| Revenues  | \$ 3,135                   | \$ 3,331 | \$ 6,449                      | \$ 7,283 |
| Expenses:   |                            |          |                               |          |
| Operating   | 1,539                      | 1,645    | 3,302                         | 3,830    |
| Selling, general and administrative                                   | 689                        | 695      | 1,386                         | 1,384    |
| Depreciation and amortization   | 60                         | 59       | 117                           | 121      |
| Total expenses  | 2,288                      | 2,399    | 4,805                         | 5,335    |
| Operating income  | 847                        | 932      | 1,644                         | 1,948    |
| Interest expense, net   | (110)                      | (103)    | (220)                         | (208)    |
| Equity in net earnings of investee companies                          | 16                         | 5        | 40                            | 15       |
| Loss on extinguishment of debt  | -                          | (21)     | -                             | (21)     |
| Other items, net  | (6)                        | (1)      | 1                             | (5)      |
| Earnings from continuing operations before provision for income taxes | 747                        | 812      | 1,465                         | 1,729    |
| Provision for income taxes  | (258)                      | (213)    | (494)                         | (529)    |
| Net earnings from continuing operations                               | 489                        | 599      | 971                           | 1,200    |
| Discontinued operations, net of tax                                   | (3)                        | (3)      | (6)                           | (382)    |
| Net earnings (Viacom and noncontrolling interests)                    | 486                        | 596      | 965                           | 818      |
| Net earnings attributable to noncontrolling interests                 | (8)                        | (11)     | (17)                          | (21)     |
| Net earnings attributable to Viacom                                   | \$ 478                     | \$ 585   | \$ 948                        | \$ 797   |
| Amounts attributable to Viacom:                                       |                            |          |                               |          |
| Net earnings from continuing operations                               | \$ 481                     | \$ 588   | \$ 954                        | \$ 1,179 |
| Discontinued operations, net of tax                                   | (3)                        | (3)      | (6)                           | (382)    |
| Net earnings attributable to Viacom                                   | \$ 478                     | \$ 585   | \$ 948                        | \$ 797   |
| Basic earnings per share attributable to Viacom:                      |                            |          |                               |          |
| Continuing operations   | \$ 0.98                    | \$ 1.09  | \$ 1.92                       | \$ 2.17  |
| Discontinued operations   | (0.01)                     | -        | (0.01)                        | (0.71)   |
| Net earnings  | \$ 0.97                    | \$ 1.09  | \$ 1.91                       | \$ 1.46  |
| Diluted earnings per share attributable to Viacom:                    |                            |          |                               |          |
| Continuing operations   | \$ 0.96                    | \$ 1.08  | \$ 1.89                       | \$ 2.14  |
| Discontinued operations   | -                          | (0.01)   | (0.01)                        | (0.69)   |

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|  |          |         |         |         |
|--|----------|---------|---------|---------|
| Net earnings   | \$ 0.96  | \$ 1.07 | \$ 1.88 | \$ 1.45 |
| <b>Weighted average number of common shares outstanding:</b>     |          |         |         |         |
| Basic  | 492.0    | 537.5   | 496.8   | 544.1   |
| Diluted  | 500.3    | 544.4   | 504.7   | 550.8   |
| Dividends declared per share of Class A and Class B common stock | \$ 0.275 | \$ 0.25 | \$ 0.55 | \$ 0.50 |

*See accompanying notes to Consolidated Financial Statements*

**Table of Contents****VIACOM INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(Unaudited)**

| (in millions)   | Quarter Ended<br>March 31, |        | Six Months Ended<br>March 31, |        |
|---|----------------------------|--------|-------------------------------|--------|
|   | 2013                       | 2012   | 2013                          | 2012   |
| Net earnings (Viacom and noncontrolling interests)                      | \$ 486                     | \$ 596 | \$ 965                        | \$ 818 |
| Other comprehensive income (loss), net of tax:                          |                            |        |                               |        |
| Foreign currency translation adjustments                                | (46)                       | 5      | (64)                          | (38)   |
| Defined benefit pension plans   | 2                          | 3      | 16                            | 5      |
| Cash flow hedges  | (1)                        | 3      | 6                             | 5      |
| Available for sale securities   | -                          | -      | 3                             | (1)    |
| Other comprehensive income (loss) (Viacom and noncontrolling interests) | (45)                       | 11     | (39)                          | (29)   |
| Comprehensive income  | 441                        | 607    | 926                           | 789    |
| Less: Comprehensive income attributable to noncontrolling interests     | 8                          | 11     | 15                            | 21     |
| Comprehensive income attributable to Viacom                             | \$ 433                     | \$ 596 | \$ 911                        | \$ 768 |

*See accompanying notes to Consolidated Financial Statements*

**Table of Contents****VIACOM INC.****CONSOLIDATED BALANCE SHEETS**

| (in millions, except par value)  | March 31,<br>2013<br>(Unaudited) | September 30,<br>2012 |
|--|----------------------------------|-----------------------|
| <b>ASSETS</b>  |                                  |                       |
| Current assets:  |                                  |                       |
| Cash and cash equivalents  | \$ 1,260                         | \$ 848                |
| Receivables, net   | 2,545                            | 2,533                 |
| Inventory, net   | 755                              | 832                   |
| Deferred tax assets, net   | 47                               | 68                    |
| Prepaid and other assets   | 687                              | 572                   |
| Total current assets   | 5,294                            | 4,853                 |
| Property and equipment, net  | 1,023                            | 1,068                 |
| Inventory, net   | 4,033                            | 4,205                 |
| Goodwill   | 11,048                           | 11,045                |
| Intangibles, net   | 305                              | 328                   |
| Other assets   | 735                              | 751                   |
| Total assets   | \$ 22,438                        | \$ 22,250             |
| <b>LIABILITIES AND EQUITY</b>  |                                  |                       |
| Current liabilities:   |                                  |                       |
| Accounts payable   | \$ 220                           | \$ 255                |
| Accrued expenses   | 855                              | 943                   |
| Participants' share and residuals  | 839                              | 989                   |
| Program rights obligations   | 589                              | 569                   |
| Deferred revenue   | 248                              | 230                   |
| Current portion of debt  | 18                               | 18                    |
| Other liabilities  | 761                              | 826                   |
| Total current liabilities  | 3,530                            | 3,830                 |
| Noncurrent portion of debt   | 8,915                            | 8,131                 |
| Participants' share and residuals  | 540                              | 533                   |
| Program rights obligations   | 516                              | 642                   |
| Deferred tax liabilities, net  | 465                              | 5                     |
| Other liabilities  | 1,430                            | 1,491                 |
| Redeemable noncontrolling interest   | 165                              | 179                   |
| Commitments and contingencies (Note 7)   |                                  |                       |
| Viacom stockholders' equity:   |                                  |                       |
| Class A common stock, par value \$0.001, 375.0 authorized; 51.1 and 51.1 outstanding, respectively     | -                                | -                     |
| Class B common stock, par value \$0.001, 5,000.0 authorized; 435.6 and 455.9 outstanding, respectively | -                                | 1                     |
| Additional paid-in capital   | 9,127                            | 8,916                 |
| Treasury stock, 292.1 and 267.1 common shares held in treasury, respectively                           | (12,425)                         | (11,025)              |
| Retained earnings  | 10,488                           | 9,820                 |
| Accumulated other comprehensive loss   | (301)                            | (264)                 |
| Total Viacom stockholders' equity  | 6,889                            | 7,448                 |

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|                              |  |                  |    |              |
|------------------------------|--|------------------|----|--------------|
| Noncontrolling interests     |  | (12)             |    | (9)          |
| Total equity                 |  | <b>6,877</b>     |    | <b>7,439</b> |
| Total liabilities and equity |  | \$ <b>22,438</b> | \$ | 22,250       |

*See accompanying notes to Consolidated Financial Statements*



**Table of Contents****VIACOM INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

| (in millions)  | Six Months Ended<br>March 31, |          |
|--|-------------------------------|----------|
|  | 2013                          | 2012     |
| <b>OPERATING ACTIVITIES</b>                                    |                               |          |
| Net earnings (Viacom and noncontrolling interests)             | \$ 965                        | \$ 818   |
| Discontinued operations, net of tax                            | 6                             | 382      |
| Net earnings from continuing operations                        | 971                           | 1,200    |
| Reconciling items:   |                               |          |
| Depreciation and amortization                                  | 117                           | 121      |
| Feature film and program amortization                          | 2,005                         | 2,247    |
| Equity-based compensation                                      | 60                            | 57       |
| Equity in net income and distributions from investee companies | (30)                          | (11)     |
| Deferred income taxes  | 475                           | (137)    |
| Operating assets and liabilities, net of acquisitions:         |                               |          |
| Receivables  | 7                             | 101      |
| Inventory, program rights and participations                   | (1,988)                       | (2,300)  |
| Accounts payable and other current liabilities                 | (272)                         | 175      |
| Other, net   | (49)                          | 54       |
| Discontinued operations, net                                   | (3)                           | (3)      |
| Cash provided by operations                                    | 1,293                         | 1,504    |
| <b>INVESTING ACTIVITIES</b>                                    |                               |          |
| Acquisitions and investments                                   | 12                            | (17)     |
| Capital expenditures   | (67)                          | (63)     |
| Net cash flow used in investing activities                     | (55)                          | (80)     |
| <b>FINANCING ACTIVITIES</b>                                    |                               |          |
| Borrowings   | 784                           | 1,722    |
| Debt repayments  | -                             | (892)    |
| Commercial paper   | -                             | (423)    |
| Purchase of treasury stock                                     | (1,398)                       | (1,404)  |
| Dividends paid   | (277)                         | (278)    |
| Excess tax benefits on equity-based compensation awards        | 20                            | 27       |
| Exercise of stock options                                      | 169                           | 49       |
| Other, net   | (92)                          | (102)    |
| Net cash flow used in financing activities                     | (794)                         | (1,301)  |
| Effect of exchange rate changes on cash and cash equivalents   | (32)                          | (9)      |
| Net change in cash and cash equivalents                        | 412                           | 114      |
| Cash and cash equivalents at beginning of period               | 848                           | 1,021    |
| Cash and cash equivalents at end of period                     | \$ 1,260                      | \$ 1,135 |

*See accompanying notes to Consolidated Financial Statements*

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**VIACOM INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1. BASIS OF PRESENTATION**

*Description of Business*

Viacom Inc. is a leading global entertainment content company that connects with audiences through compelling content across television, motion picture, online and mobile platforms in over 160 countries and territories. Viacom operates through two reporting segments: *Media Networks*, which includes Music and Logo, Nickelodeon, Entertainment and BET Networks; and *Filmed Entertainment*. The *Media Networks* segment provides entertainment content and related branded products for consumers in targeted demographics attractive to advertisers, content distributors and retailers. The *Filmed Entertainment* segment produces, finances and distributes motion pictures and other entertainment content under the Paramount Pictures, Paramount Vantage, Paramount Classics, Insurge Pictures, MTV Films and Nickelodeon Movies brands. It also acquires films for distribution and has distribution relationships with third parties. References in this document to Viacom, Company, we, us and our mean Viacom Inc. and our consolidated subsidiaries, unless the context requires otherwise.

*Unaudited Interim Financial Statements*

The accompanying unaudited consolidated quarterly financial statements have been prepared on a basis consistent with accounting principles generally accepted in the United States of America ( GAAP ) for interim financial information and pursuant to the rules of the Securities and Exchange Commission ( SEC ). In the opinion of management, the accompanying unaudited financial statements reflect all adjustments, consisting of only normal and recurring adjustments, necessary for a fair presentation of our results of operations, financial position and cash flows for the periods presented. The results of operations for the periods presented are not necessarily indicative of the results expected for the fiscal year ending September 30, 2013 ( fiscal 2013 ) or any future period. These financial statements should be read in conjunction with our Form 10-K for the year ended September 30, 2012, as filed with the SEC on November 15, 2012 (the 2012 Form 10-K ).

*Use of Estimates*

Preparing financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities as of the dates presented and the reported amounts of revenues and expenses during the periods presented. Significant estimates inherent in the preparation of the accompanying Consolidated Financial Statements include estimates of film ultimate revenues, product returns, allowance for doubtful accounts, potential outcome of uncertain tax positions, fair value of acquired assets and liabilities, fair value of equity-based compensation and pension benefit assumptions. Estimates are based on past experience and other considerations reasonable under the circumstances. Actual results may differ from these estimates.

*Reclassification*

Certain prior year amounts have been reclassified to conform to the fiscal 2013 presentation.

**NOTE 2. EARNINGS PER SHARE**

Basic earnings per common share is computed by dividing *Net earnings attributable to Viacom* by the weighted average number of common shares outstanding during the period. The determination of diluted earnings per common share includes the weighted average number of common shares plus the dilutive effect of equity awards based upon the application of the treasury stock method. Anti-dilutive common shares were excluded from the calculation of diluted earnings per common share.

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(continued)

The following table sets forth the weighted average common shares outstanding used in determining basic and diluted earnings per common share and anti-dilutive shares:

| Weighted Average Common Shares Outstanding and Anti-dilutive Common Shares<br>(in millions) | Quarter Ended<br>March 31, |       | Six Months Ended<br>March 31, |       |
|---|----------------------------|-------|-------------------------------|-------|
|   | 2013                       | 2012  | 2013                          | 2012  |
| Weighted average common shares outstanding, basic   | 492.0                      | 537.5 | 496.8                         | 544.1 |
| Dilutive effect of equity awards  | 8.3                        | 6.9   | 7.9                           | 6.7   |
| Weighted average common shares outstanding, diluted   | 500.3                      | 544.4 | 504.7                         | 550.8 |
| Anti-dilutive common shares   | -                          | 9.8   | 3.6                           | 13.6  |

**NOTE 3. INVENTORY**

| Inventory<br>(in millions)   | March 31, September 30, |          |
|--|-------------------------|----------|
|  | 2013                    | 2012     |
| Film inventory:  |                         |          |
| Released, net of amortization                                      | \$ 706                  | \$ 612   |
| Completed, not yet released  | -                       | 108      |
| In process and other   | 592                     | 706      |
| Total film inventory, net of amortization                          | 1,298                   | 1,426    |
| Original programming:  |                         |          |
| Released, net of amortization                                      | 1,398                   | 1,414    |
| In process and other   | 518                     | 506      |
| Total original programming, net of amortization                    | 1,916                   | 1,920    |
| Acquired program rights, net of amortization                       | 1,443                   | 1,557    |
| Merchandise and other inventory, net of allowance of \$73 and \$74 | 131                     | 134      |
| Total inventory, net   | 4,788                   | 5,037    |
| Less current portion   | (755)                   | (832)    |
| Total inventory-noncurrent, net                                    | \$ 4,033                | \$ 4,205 |

**NOTE 4. DEBT**

Our total debt consists of the following:

| <b>Debt</b>                                 | <b>March 31, September 30,</b> |                 |
|---|--------------------------------|-----------------|
| (in millions)                               | <b>2013</b>                    | <b>2012</b>     |
| Senior Notes and Debentures:                |                                |                 |
| Senior notes due September 2014, 4.375%     | \$ 599                         | \$ 598          |
| Senior notes due February 2015, 1.250%      | 599                            | 599             |
| Senior notes due September 2015, 4.250%     | 250                            | 250             |
| Senior notes due April 2016, 6.250%         | 916                            | 916             |
| Senior notes due December 2016, 2.500%      | 398                            | 398             |
| Senior notes due April 2017, 3.500%         | 497                            | 497             |
| Senior notes due October 2017, 6.125%       | 498                            | 498             |
| Senior notes due September 2019, 5.625%     | 553                            | 553             |
| Senior notes due March 2021, 4.500%         | 493                            | 493             |
| Senior notes due December 2021, 3.875%      | 591                            | 591             |
| Senior notes due June 2022, 3.125%          | 296                            | 296             |
| Senior notes due March 2023, 3.250%         | 298                            | -               |
| Senior debentures due April 2036, 6.875%    | 1,072                          | 1,736           |
| Senior debentures due October 2037, 6.750%  | 76                             | 249             |
| Senior debentures due February 2042, 4.500% | 245                            | 245             |
| Senior debentures due March 2043, 4.375%    | 1,083                          | -               |
| Senior debentures due June 2043, 4.875%     | 249                            | -               |
| Capital lease and other obligations         | 220                            | 230             |
| <b>Total debt</b>                           | <b>8,933</b>                   | <b>8,149</b>    |
| Less current portion                        | (18)                           | (18)            |
| <b>Total noncurrent portion</b>             | <b>\$ 8,915</b>                | <b>\$ 8,131</b> |

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**VIACOM INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(continued)**

**Senior Notes and Debentures**

During the six months ended March 31, 2013, we issued a total of \$1.996 billion of senior notes and debentures.

In November 2012, we issued 4.375% Senior Debentures due March 2043 (the 2043 Debentures ) with an aggregate principal amount of \$250 million at a price equal to 97.755% of the principal amount. The proceeds, net of discount and other issuance fees and expenses, were \$242 million. In December 2012, we issued an additional \$1.196 billion of 2043 Debentures in exchange for a portion of our outstanding 6.875% Senior Debentures due 2036 and 6.750% Senior Debentures due 2037 totaling \$844 million. There was no gain or loss recognized as a result of the exchange.

In March 2013, we issued 3.250% Senior Notes due March 2023 with an aggregate principal amount of \$300 million at a price equal to 99.148% of the principal amount, and 4.875% Senior Debentures due June 2043 with an aggregate principal amount of \$250 million at a price equal to 99.474% of the principal amount. The proceeds, net of discount and other issuance fees and expenses, were \$542 million.

At March 31, 2013, the total unamortized net discount related to the senior notes and debentures was \$407 million. The fair value of our senior notes and debentures was approximately \$9.857 billion at March 31, 2013. The valuation of our publicly traded debt is based on quoted prices in active markets.

**Credit Facility**

During the first quarter of our 2013 fiscal year, we amended our revolving credit agreement, originally dated as of October 8, 2010, to, among other things, increase the amount of the credit facility from \$2.1 billion to \$2.5 billion and extend the maturity date from December 2015 to November 2017. The credit facility is used for general corporate purposes and to support commercial paper outstanding, if any. The borrowing rate under the credit facility is LIBOR plus a margin ranging from 0.5% to 1.5% based on our current public debt rating. The credit facility has one principal financial covenant that requires our interest coverage for the most recent four consecutive fiscal quarters to be at least 3.0x, which we met at March 31, 2013. Our two 364-day credit facilities with an aggregate amount of \$600 million were terminated during the same quarter.

There were no amounts outstanding under our credit facility as of March 31, 2013.

**NOTE 5. PENSION BENEFITS**

In November 2012, we amended our funded defined benefit pension plan to freeze future benefits effective January 1, 2013.

The amendment to freeze the funded plan resulted in a loss of \$44 million in connection with the remeasurement of the pension obligation and plan assets as well as a curtailment gain of \$65 million due to the elimination of the accrual of benefits for all future services of employees. Therefore, in connection with the plan freeze, we recognized a net decrease to the benefit obligation of \$21 million, with a corresponding decrease to the unrecognized actuarial loss included within *Accumulated other comprehensive loss* in the Consolidated Balance Sheet.

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(continued)

The components of net periodic benefit cost for our defined benefit pension plans are set forth below. The amendment reduced the net periodic costs for the funded defined benefit plan.

| Net Periodic Benefit Costs<br>(in millions) | Quarter Ended     |              | Six Months                 |                            |
|---|-------------------|--------------|----------------------------|----------------------------|
|   | March 31,<br>2013 | 2012         | Ended<br>March 31,<br>2013 | Ended<br>March 31,<br>2012 |
| Service cost                                | \$ -              | \$ 8         | \$ 8                       | \$ 16                      |
| Interest cost                               | 10                | 12           | 21                         | 24                         |
| Expected return on plan assets              | (11)              | (9)          | (22)                       | (18)                       |
| Recognized actuarial loss                   | 2                 | 5            | 5                          | 9                          |
| Prior service cost                          | -                 | -            | 1                          | -                          |
| <b>Net periodic benefit costs</b>           | <b>\$ 1</b>       | <b>\$ 16</b> | <b>\$ 13</b>               | <b>\$ 31</b>               |

**NOTE 6. FAIR VALUE MEASUREMENTS**

At March 31, 2013, we had recurring financial assets and liabilities reflected in the financial statements at fair value consisting of marketable securities and derivatives. Fair value for marketable securities is determined utilizing a market approach based on quoted market prices in active markets at period end. Fair value for derivatives is determined utilizing a market-based approach.

The following table summarizes our financial assets and liabilities as of March 31, 2013 and September 30, 2012:

| Financial Asset (Liability)<br>(in millions) | Total        | Quoted Prices In<br>Active Markets for<br>Identical Assets |               |             | Significant<br>Observable<br>Inputs | Significant<br>Unobservable<br>Inputs |
|--|--------------|--|---------------|-------------|-------------------------------------|---------------------------------------|
|  |              | Level 1  | Level 2       | Level 3     |                                     |                                       |
| <b>March 31, 2013</b>                        |              |  |               |             |                                     |                                       |
| Marketable securities                        | \$ 86        | \$ 86  | \$ -          | \$ -        |                                     |                                       |
| Derivatives                                  | (1)          | -  | (1)           | -           |                                     |                                       |
| <b>Total</b>                                 | <b>\$ 85</b> | <b>\$ 86</b>   | <b>\$ (1)</b> | <b>\$ -</b> |                                     |                                       |
| <b>September 30, 2012</b>                    |              |  |               |             |                                     |                                       |
| Marketable securities                        | \$ 84        | \$ 84  | \$ -          | \$ -        |                                     |                                       |
| Derivatives                                  | (1)          | -  | (1)           | -           |                                     |                                       |

|       |    |    |    |    |    |     |    |   |
|-------|----|----|----|----|----|-----|----|---|
| Total | \$ | 83 | \$ | 84 | \$ | (1) | \$ | - |
|-------|----|----|----|----|----|-----|----|---|

The fair value of our senior notes and debentures is disclosed in Note 4.

#### **NOTE 7. COMMITMENTS AND CONTINGENCIES**

##### **Commitments**

As more fully described in Notes 3 and 15 of the 2012 Form 10-K, our commitments primarily consist of programming and talent commitments, operating and capital lease arrangements and purchase obligations for goods and services. These arrangements result from our normal course of business and represent obligations that may be payable over several years. Additionally, we are subject to a redeemable put option, payable in a foreign currency, with respect to an international subsidiary. The put option expires in January 2016, and is classified as *Redeemable noncontrolling interest* in the Consolidated Balance Sheets.



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**VIACOM INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(continued)**

**Contingencies**

We have certain indemnification obligations with respect to leases associated with the previously discontinued operations of Famous Players and Blockbuster Inc. In addition, Viacom has certain indemnities provided by the acquirer of Famous Players. At March 31, 2013, these lease commitments, substantially all of which relate to Famous Players, amounted to approximately \$530 million. The amount of lease commitments varies over time depending on expiration or termination of individual underlying leases, or of the related indemnification obligation, and foreign exchange rates, among other things. We may also have exposure for certain other expenses related to the leases, such as property taxes and common area maintenance. We have recorded a liability of \$196 million with respect to such obligations. We believe our accrual is sufficient to meet any future obligations based on our consideration of available financial information, the lessees' historical performance in meeting their lease obligations and the underlying economic factors impacting the lessees' business models.

**Legal Matters**

Litigation is inherently uncertain and always difficult to predict. However, based on our understanding and evaluation of the relevant facts and circumstances, we believe that the legal matters described below and other litigation to which we are a party are not likely, in the aggregate, to have a material adverse effect on our results of continuing operations, financial position or operating cash flows.

In March 2007, we filed a complaint in the United States District Court for the Southern District of New York against Google Inc. ( Google ) and its wholly-owned subsidiary YouTube, alleging that Google and YouTube violated and continue to violate our copyrights. We are seeking both damages and injunctive relief. In March 2010, we and Google filed motions for summary judgment, and in June 2010, Google's motion was granted. In April 2012, the U.S. Court of Appeals for the Second Circuit vacated the District Court's decision and remanded the case to the District Court for further proceedings. In December 2012, Google renewed its motion for summary judgment. On April 18, 2013, the District Court granted Google's renewed motion for summary judgment. We intend to appeal the decision.

Our 2006 acquisition agreement with Harmonix Music Systems, Inc. ( Harmonix ), a developer of music-based games, including the *Rock Band* franchise, provided that to the extent financial results exceeded specific contractual targets against a defined gross profit metric for the calendar years 2007 and 2008, former Harmonix shareholders would be eligible for incremental earn-out payments. In 2008, we paid \$150 million, subject to adjustment, under this earn-out agreement. A private dispute resolution process was commenced as provided in the acquisition agreement to determine the final amount of the earn-out. On December 19, 2011, the resolution accountants in the private dispute resolution process issued their determination, finding that we owe an additional \$383 million under the agreement, as compared to the additional \$700 million sought by the former shareholders. We recorded a reserve of \$383 million in the quarter ended December 31, 2011, which is reflected in *Other liabilities - current* on the Consolidated Balance Sheets, and paid \$84 million of this amount in the quarter ended June 30, 2012, plus accrued interest of \$3 million. At March 31, 2013, the amount of the reserve was \$321 million, including accrued post-judgment interest.

On December 27, 2011, we commenced a lawsuit in the Delaware Court of Chancery to vacate the determination of the resolution accountants on the grounds that they improperly failed to consider arguments and evidence put before them. In responsive pleadings and motions, the shareholder representative has sought confirmation of the determination of the resolution accountants and has opposed our efforts to vacate that determination. Our motion to vacate the resolution accountants' decision based on the resolution accountants' determination not to consider the impact of inventory write-downs on the 2008 earn-out calculation was denied by the Delaware Chancery Court on August 9, 2012. The Court held that (i) the resolution accountants had the authority to, and did, determine what issues were and were not properly before them; (ii) there was no reason to vacate the determination under the

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**VIACOM INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(continued)**

applicable standards of the Federal Arbitration Act; and (iii) in any event, the resolution accountants made the correct decision in refusing to consider the impact of inventory write-downs on the 2008 earn-out calculation. On September 17, 2012, we appealed the decision of the Chancery Court to the Delaware Supreme Court. On September 21, 2012, the Chancery Court entered an order staying payment of the judgment pending the appeal. Oral argument on the appeal before the Delaware Supreme Court is scheduled for May 8, 2013.

Approximately \$13 million is being held in escrow to secure the former shareholders' indemnification obligations to us under the acquisition agreement. We believe we are entitled to all the funds being held in escrow and that we are also entitled to reduce the earn-out payment to the extent the amount we are entitled to recover under the former shareholders' indemnification obligations exceeds the amount held in escrow. In December 2010, the shareholder representative filed a lawsuit in the Court of Chancery for the State of Delaware seeking the release of the funds being held in escrow. The lawsuit also asserted certain other claims. In May 2011, we filed a motion to dismiss the portion of the shareholder representative's amended complaint that related to the other claims as meritless, and in November 2011, the court dismissed those claims. On December 12, 2012, the Delaware Chancery Court granted the shareholder representative's motion for summary judgment on our indemnification claims. Each party has appealed the adverse judgment against it to the Delaware Supreme Court, and briefing is underway.

In 2006, Paramount and DreamWorks L.L.C. (now known as DW Studios L.L.C.) entered into a Motion Picture Investment Agreement with Melrose Investors 2 LLC (Melrose 2) in connection with the financing of a slate of up to thirty motion pictures distributed by Paramount. In late November 2011, the Melrose 2 investors filed a lawsuit in state court in Los Angeles against Paramount and DW Studios alleging breach of contract, breach of the implied covenant of good faith and fair dealing, fraud, and unfair competition in relation to Paramount's accounting to the investors. The investors filed an amended complaint in October 2012 claiming that revenues received by Viacom and NAI as part of certain transactions were misapplied to their detriment. Paramount and DW Studios denied these allegations. In early January 2013, the parties settled the dispute. In connection with the settlement, Paramount re-acquired all of the Melrose 2 investors' remaining interests in the film slate.

On August 17, 2012, a complaint was filed in the United States District Court for the District of Delaware by a Viacom Class B stockholder against us and each member of our Board of Directors. The complaint purports to be a derivative action alleging that, between 2008 and 2011, we violated the terms of our 2007 Senior Executive Short-Term Incentive Plan (the 2007 Plan) by allegedly using improper subjective criteria to determine the bonuses paid to Messrs. Redstone, Dauman and Dooley in each of those years, which according to the complaint, constituted a breach of fiduciary duty by the members of the Board of Directors. The plaintiff alleges that during this period Messrs. Redstone, Dauman and Dooley were overpaid and the plaintiff seeks to recover the amount of the overpayment, plus interest, for the Company. The plaintiff also alleges that adoption of the Viacom 2012 Senior Executive Short-Term Incentive Plan (the 2012 Plan) required the vote of all Viacom stockholders and not simply holders of our voting Class A common stock. Accordingly, the plaintiff seeks to enjoin any overpayment under the 2012 Plan until a new vote on that plan, which includes Class B stockholders, occurs. We believe the claim is without merit and filed a motion to dismiss on October 22, 2012. Briefing on the motion was completed in the first calendar quarter of 2013 and the parties are awaiting either a date for oral argument or a decision by the District Court.

On February 26, 2013, Cablevision Systems Corporation filed a lawsuit in the United States District Court for the Southern District of New York alleging that Viacom's industry standard practice of offering discounts for additional network distribution constituted a tying arrangement in violation of federal and New York state antitrust laws. Similar arrangements have been upheld by numerous federal and state courts, and Cablevision itself has advocated for the legality of such arrangements as a party in a recent federal case. We believe the lawsuit is without merit.

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(continued)

**NOTE 8. STOCKHOLDERS EQUITY**

The components of stockholders equity are as follows:

| Stockholders Equity<br>(in millions)             | As of March 31, 2013             |                          |                 | As of March 31, 2012             |                          |                 |
|--|----------------------------------|--------------------------|-----------------|----------------------------------|--------------------------|-----------------|
|  | Total Viacom Stockholders Equity | Noncontrolling Interests | Total Equity    | Total Viacom Stockholders Equity | Noncontrolling Interests | Total Equity    |
| <b>Balance at beginning of year</b>              | \$ 7,448                         | \$ (9)                   | \$ 7,439        | \$ 8,644                         | \$ (11)                  | \$ 8,633        |
| Net earnings                                     | 948                              | 17                       | 965             | 797                              | 21                       | 818             |
| Other comprehensive income (loss) <sup>(1)</sup> | (37)                             | (2)                      | (39)            | (29)                             | -                        | (29)            |
| Noncontrolling interests                         | (3)                              | (18)                     | (21)            | 5                                | (21)                     | (16)            |
| Dividends declared                               | (277)                            | -                        | (277)           | (273)                            | -                        | (273)           |
| Purchase of treasury stock                       | (1,400)                          | -                        | (1,400)         | (1,400)                          | -                        | (1,400)         |
| Equity-based compensation and other              | 210                              | -                        | 210             | 59                               | -                        | 59              |
| <b>Balance at end of year</b>                    | <b>\$ 6,889</b>                  | <b>\$ (12)</b>           | <b>\$ 6,877</b> | <b>\$ 7,803</b>                  | <b>\$ (11)</b>           | <b>\$ 7,792</b> |

(1) The components of other comprehensive income (loss) are recorded net of a tax provision of \$8 million and \$7 million for the six months ended March 31, 2013 and 2012, respectively.

**NOTE 9. SUPPLEMENTAL CASH FLOW AND OTHER INFORMATION**

| Supplemental Cash Flow Information<br>(in millions) | Six Months Ended<br>March 31, |        |
|---|-------------------------------|--------|
|   | 2013                          | 2012   |
| Cash paid for interest                              | \$ 230                        | \$ 201 |
| Cash paid for income taxes*                         | \$ 118                        | \$ 73  |

\*The six months ended March 31, 2012 figure is net of approximately \$100 million related to a federal tax refund resulting from the carryback of capital losses against taxes previously paid on capital gains.

| Redeemable Noncontrolling Interest<br>(in millions) | Six Months Ended<br>March 31, |      |
|---|-------------------------------|------|
|   | 2013                          | 2012 |
|   |                               |      |

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|                             |           |            |           |            |
|-----------------------------|-----------|------------|-----------|------------|
| <b>Beginning balance</b>    | \$        | 179        | \$        | 152        |
| Net earnings                |           | 7          |           | 11         |
| Distributions               |           | (11)       |           | (9)        |
| Translation adjustment      |           | (13)       |           | 2          |
| Redemption value adjustment |           | 3          |           | (5)        |
| <b>Ending balance</b>       | <b>\$</b> | <b>165</b> | <b>\$</b> | <b>151</b> |

### Accounts Receivable

At March 31, 2013, there were \$353 million of noncurrent trade receivables in the *Filmed Entertainment* segment included within *Other assets* in our Consolidated Balance Sheets principally related to long-term television license arrangements. Such amounts are due in accordance with the underlying terms of the respective agreements and are principally from investment grade companies with which we have historically done business under similar terms, for which credit loss allowances are generally not considered necessary.

### Investments in Variable Interest Entities

At March 31, 2013 and September 30, 2012, our aggregate investment carrying value in unconsolidated variable interest entities ( VIEs ) was \$178 million and \$143 million, respectively. The impact of our unconsolidated VIEs on its Consolidated Financial Statements, including related party transactions, is further described in Note 11.

**Table of Contents****VIACOM INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(continued)

Our Consolidated Balance Sheets include amounts related to consolidated VIEs totaling \$72 million in assets and \$95 million in liabilities as of March 31, 2013, and \$44 million in assets and \$86 million of liabilities as of September 30, 2012. The consolidated VIEs revenues, expenses and operating income are not significant.

**Income Taxes**

We recognized discrete tax benefits of \$12 million in the first six months ended March 31, 2013, principally reflecting the release of tax reserves with respect to certain effectively settled tax positions.

During the quarter and six months ended March 31, 2012, we recognized \$66 million of discrete tax benefits upon determining that certain operating and capital loss carryforward benefits were more likely than not to be realized.

Deferred tax liabilities, net in our Consolidated Balance Sheets were \$465 million as of March 31, 2013, compared to \$5 million as of September 30, 2012, principally driven by retroactively reenacted legislation allowing for accelerated tax deductions on certain qualified film and television productions.

**Discontinued Operations**

Discontinued operations activity for the six months ended March 31, 2012 principally reflects the \$383 million charge related to the earn-out dispute with the former shareholders of Harmonix, which we sold in December 2010. To the extent paid, the charge will generate a tax benefit of up to \$135 million, which will be available to offset qualifying future cash taxes.

**NOTE 10. REPORTING SEGMENTS**

The following tables set forth our financial performance by reporting segment. Our reporting segments have been determined in accordance with our internal management structure. We manage our operations through two reporting segments: (i) *Media Networks* and (ii) *Filmed Entertainment*. Typical intersegment transactions include the purchase of advertising by the *Filmed Entertainment* segment on *Media Networks* properties and the purchase of *Filmed Entertainment*'s feature films exhibition rights by *Media Networks*. The elimination of such intercompany transactions in the Consolidated Financial Statements is included within eliminations in the tables below.

Our measure of segment performance is adjusted operating income (loss). Adjusted operating income (loss) is defined as operating income (loss), before equity-based compensation and certain other items identified as affecting comparability, including restructuring and asset impairment, when applicable.

| Revenues by Segment<br>(in millions) | Quarter Ended<br>March 31, |          | Six Months Ended<br>March 31, |          |
|--------------------------------------|----------------------------|----------|-------------------------------|----------|
|                                      | 2013                       | 2012     | 2013                          | 2012     |
| Media Networks                       | \$ 2,233                   | \$ 2,190 | \$ 4,627                      | \$ 4,638 |
| Filmed Entertainment                 | 941                        | 1,169    | 1,916                         | 2,727    |
| Eliminations                         | (39)                       | (28)     | (94)                          | (82)     |
| Total revenues                       | \$ 3,135                   | \$ 3,331 | \$ 6,449                      | \$ 7,283 |



**Table of Contents****VIACOM INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(continued)

| <b>Adjusted Operating Income (Loss)</b><br>(in millions)              | <b>Quarter Ended</b><br><b>March 31,</b> |             | <b>Six Months Ended</b><br><b>March 31,</b> |             |
|---|--|-------------|---|-------------|
|   | <b>2013</b>                              | <b>2012</b> | <b>2013</b>                                 | <b>2012</b> |
| Media Networks  | \$ 873                                   | \$ 893      | \$ 1,903                                    | \$ 2,022    |
| Filmed Entertainment  | 65                                       | 115         | (74)  | 84          |
| Corporate expenses  | (57)                                     | (48)        | (117)                                       | (101)       |
| Equity-based compensation   | (29)                                     | (28)        | (60)  | (57)        |
| Eliminations  | (5)                                      | -           | (8)   | -           |
| Operating income  | 847                                      | 932         | 1,644                                       | 1,948       |
| Interest expense, net   | (110)                                    | (103)       | (220)                                       | (208)       |
| Equity in net earnings of investee companies                          | 16                                       | 5           | 40  | 15          |
| Loss on extinguishment of debt  | -  | (21)        | -   | (21)        |
| Other items, net  | (6)                                      | (1)         | 1   | (5)         |
| Earnings from continuing operations before provision for income taxes | \$ 747                                   | \$ 812      | \$ 1,465                                    | \$ 1,729    |

| <b>Total Assets</b><br>(in millions) | <b>March 31,</b><br><b>2013</b> | <b>September 30,</b><br><b>2012</b> |
|--------------------------------------|---------------------------------|-------------------------------------|
| Media Networks                       | \$ 16,271                       | \$ 16,401                           |
| Filmed Entertainment                 | 5,408                           | 5,251                               |
| Corporate/Eliminations               | 759                             | 598                                 |
| Total assets                         | \$ 22,438                       | \$ 22,250                           |

| <b>Revenues by Component</b><br>(in millions) | <b>Quarter Ended</b><br><b>March 31,</b> |             | <b>Six Months Ended</b><br><b>March 31,</b> |             |
|---|--|-------------|---|-------------|
|   | <b>2013</b>                              | <b>2012</b> | <b>2013</b>                                 | <b>2012</b> |
| Advertising                                   | \$ 1,091                                 | \$ 1,073    | \$ 2,360                                    | \$ 2,427    |
| Feature film                                  | 827                                      | 1,058       | 1,723                                       | 2,524       |
| Affiliate fees                                | 1,010                                    | 992         | 1,982                                       | 1,935       |
| Ancillary                                     | 246                                      | 236         | 478   | 479         |
| Eliminations                                  | (39)                                     | (28)        | (94)  | (82)        |
| Total revenues                                | \$ 3,135                                 | \$ 3,331    | \$ 6,449                                    | \$ 7,283    |

**NOTE 11. RELATED PARTY TRANSACTIONS**

National Amusements, Inc. ( NAI ), directly and through a wholly-owned subsidiary, is the controlling stockholder of both Viacom and CBS Corporation ( CBS ). Sumner M. Redstone, the controlling shareholder, Chairman and Chief Executive Officer of NAI, serves as our Executive Chairman and Founder and as the Executive Chairman and Founder of CBS. Shari Redstone, who is Sumner Redstone's daughter, is the President and a director of NAI, and serves as non-executive Vice Chair of the Board of Directors of both Viacom and CBS. George Abrams, one of our directors, serves on the boards of both NAI and Viacom, and Frederic Salerno, another of our directors, serves on the boards of both Viacom and CBS. Philippe Dauman, our President and Chief Executive Officer, also serves on the boards of both NAI and Viacom. Transactions between Viacom and related parties are overseen by our Governance and Nominating Committee.

**Viacom and NAI Related Party Transactions**

NAI licenses films in the ordinary course of business for its motion picture theaters from all major studios, including Paramount. During the six months ended March 31, 2013 and 2012, Paramount earned revenues from NAI in connection with these licenses in the aggregate amounts of approximately \$8 million and \$11 million, respectively.



**Table of Contents****VIACOM INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(continued)

**Viacom and CBS Corporation Related Party Transactions**

In the ordinary course of business, we are involved in transactions with CBS and its various businesses that result in the recognition of revenues and expenses by Viacom. Transactions with CBS are settled in cash.

Paramount earns revenues and recognizes expenses associated with the distribution of certain television products into the home entertainment market on behalf of CBS. Under the terms of the agreement, Paramount is entitled to retain a fee based on a percentage of gross receipts and is generally responsible for all out-of-pocket costs, which are recoupable prior to any participation payments to CBS. Paramount also earns revenues from CBS through leasing of studio space and licensing of certain film products. Additionally, the *Media Networks* segment recognizes advertising revenues from CBS.

The *Media Networks* segment purchases television programming from CBS. The cost of such purchases is initially recorded as acquired program rights inventory and amortized over the estimated period that revenues will be generated. Both of our segments recognize advertising expenses related to the placement of advertisements with CBS.

The following table summarizes the transactions with CBS as included in our Consolidated Financial Statements:

| CBS Related Party Transactions<br>(in millions) | Quarter Ended<br>March 31, |       | Six Months Ended<br>March 31, |                       |
|---|----------------------------|-------|-------------------------------|-----------------------|
|   | 2013                       | 2012  | 2013                          | 2012                  |
| <b>Consolidated Statements of Earnings</b>      |                            |       |                               |                       |
| Revenues  | \$ 44                      | \$ 54 | \$ 125                        | \$ 144                |
| Operating expenses                              | \$ 60                      | \$ 72 | \$ 158                        | \$ 181                |
| <b>Consolidated Balance Sheets</b>              |                            |       |                               |                       |
|   |                            |       | March 31,<br>2013             | September 30,<br>2012 |
| Accounts receivable                             |                            |       | \$ 7                          | \$ 7                  |
| Other assets                                    |                            |       | 1                             | 1                     |
| Total due from CBS                              |                            |       | \$ 8                          | \$ 8                  |
| Accounts payable                                |                            |       | \$ 1                          | \$ 1                  |
| Participants' share and residuals, current      |                            |       | 134                           | 143                   |
| Program rights obligations, current             |                            |       | 107                           | 110                   |
| Program rights obligations, noncurrent          |                            |       | 119                           | 169                   |
| Other liabilities                               |                            |       | 24                            | 24                    |
| Total due to CBS                                |                            |       | \$ 385                        | \$ 447                |

**Table of Contents****VIACOM INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(continued)

**Other Related Party Transactions**

In the ordinary course of business, we are involved in related party transactions with equity investees, principally related to investments in unconsolidated VIEs. These related party transactions primarily relate to the provision of advertising services, licensing of film and programming content, distribution of films and provision of certain administrative support services for which the impact on our Consolidated Financial Statements is as follows:

| Other Related Party Transactions<br>(in millions) | Quarter Ended<br>March 31, |        | Six Months Ended<br>March 31, |        |
|---|----------------------------|--------|-------------------------------|--------|
|   | 2013                       | 2012   | 2013                          | 2012   |
| <b>Consolidated Statements of Earnings</b>        |                            |        |                               |        |
| Revenues  | \$ 62                      | \$ 57  | \$ 98                         | \$ 117 |
| Operating expenses                                | \$ 31                      | \$ 35  | \$ 35                         | \$ 53  |
| Selling, general and administrative               | \$ (4)                     | \$ (4) | \$ (8)                        | \$ (8) |
| <b>Consolidated Balance Sheets</b>                |                            |        |                               |        |
| Accounts receivable                               |                            |        | \$ 112                        | \$ 114 |
| Other assets                                      |                            |        | 7                             | 3      |
| Total due from other related parties              |                            |        | \$ 119                        | \$ 117 |
| Accounts payable                                  |                            |        | \$ 6                          | \$ 8   |
| Other liabilities                                 |                            |        | 22                            | 17     |
| Total due to other related parties                |                            |        | \$ 28                         | \$ 25  |

All other related party transactions are not material in the periods presented.

**Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition.**

Management's discussion and analysis of results of operations and financial condition is provided as a supplement to and should be read in conjunction with the unaudited consolidated financial statements and related notes to enhance the understanding of our results of operations, financial condition and cash flows. Additional context can also be found in our Form 10-K for the fiscal year ended September 30, 2012, as filed with the Securities and Exchange Commission (SEC) on November 15, 2012 (the 2012 Form 10-K). References in this document to Viacom, Company, we, us and our mean Viacom Inc. and our consolidated subsidiaries, unless the context requires otherwise.

Significant components of management's discussion and analysis of results of operations and financial condition include:

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*Overview.* The overview section provides a summary of our business.

*Results of Operations.* The results of operations section provides an analysis of our results on a consolidated and reportable segment basis for the quarter and six months ended March 31, 2013, compared to the quarter and six months ended March 31, 2012. In addition, we provide a discussion of items that affect the comparability of our results of operations.

*Liquidity and Capital Resources.* The liquidity and capital resources section provides a discussion of our cash flows for the six months ended March 31, 2013, compared to the six months ended March 31, 2012, and our liquidity capacity and requirements.

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**Management's Discussion and Analysis  
of Results of Operations and Financial Condition**

(continued)

**OVERVIEW**

**Summary**

We are a leading global entertainment content company that connects with audiences through compelling content across television, motion picture, online and mobile platforms in over 160 countries and territories. With media networks reaching approximately 700 million households, Viacom's leading brands include MTV®, VH1®, CMT®, Logo®, BET®, CENTRIC®, Nickelodeon®, Nick Jr.®, TeenNick®, Nicktoons®, Nick at Nite®, COMEDY CENTRAL®, TV Land®, SPIKE®, Tr3s®, Paramount Channel and VIVA , among others. Paramount Pictures is a major global producer and distributor of filmed entertainment. Viacom operates a large portfolio of branded digital media experiences, including many of the world's most popular properties for entertainment, community and casual online gaming.

We manage our operations through two reporting segments: *Media Networks* and *Filmed Entertainment*. Our measure of segment performance is adjusted operating income (loss). We define adjusted operating income (loss) for our segments as operating income (loss), before equity-based compensation and certain other items identified as affecting comparability, including restructuring charges and asset impairments, when applicable. Equity-based compensation is excluded from our segment measure of performance since it is set and approved by the Compensation Committee of Viacom's Board of Directors in consultation with corporate executive management, and is included as a component of consolidated adjusted operating income.

When applicable, we use consolidated adjusted operating income, adjusted net earnings from continuing operations attributable to Viacom and adjusted diluted earnings per share (EPS) from continuing operations, among other measures, to evaluate our actual operating performance and for planning and forecasting of future periods. We believe that the adjusted results provide relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare Viacom's results with those of other companies and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with accounting principles generally accepted in the United States of America (GAAP), they should not be considered in isolation of, or as a substitute for, operating income, net earnings from continuing operations attributable to Viacom and diluted EPS as indicators of operating performance and they may not be comparable to similarly titled measures employed by other companies. For a reconciliation of our adjusted measures and discussion of the items affecting comparability refer to the section entitled *Factors Affecting Comparability*.

**Media Networks**

Our *Media Networks* segment generates revenues principally in three categories: (i) the sale of advertising related to our content and marketing services, (ii) affiliate fees from cable television operators, direct-to-home satellite television operators, digital distributors, telecommunications operators and mobile networks and (iii) ancillary revenues, which include consumer products licensing, brand licensing, home entertainment sales of our programming, television syndication and casual gaming. Our advertising revenues may be affected by the strength of advertising markets and general economic conditions and may fluctuate depending on the success of our programming, as measured by viewership, at any given time. Audience measurement ratings may vary due to the timing of availability of new episodes of popular programming, success of our programming, performance of competing programs and other entertainment alternatives for viewers, as well as variations related to the methods used by third parties to measure ratings.

*Media Networks* segment expenses consist of operating expenses, selling, general and administrative (SG&A) expenses and depreciation and amortization. Operating expenses are comprised of costs related to original and acquired programming, including programming amortization, expenses associated with the manufacturing and distribution of home entertainment products and consumer products licensing, participation fees, integrated marketing expenses and other costs of sales. SG&A expenses consist primarily of employee compensation, marketing, research and professional service fees and facility and occupancy costs. Depreciation and amortization expenses reflect depreciation of fixed assets, including transponders financed under capital leases, and amortization of finite-lived intangible assets.



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**Management's Discussion and Analysis**  
**of Results of Operations and Financial Condition**

(continued)

**Filmed Entertainment**

Our *Filmed Entertainment* segment generates revenues worldwide principally from: (i) the theatrical release and/or distribution of motion pictures, (ii) home entertainment, which includes sales of DVDs, Blu-ray discs and other products relating to the motion pictures we release theatrically and direct-to-DVD, as well as certain other programming, including content we distribute on behalf of third parties, (iii) television and digital license fees paid worldwide by third parties for film exhibition rights during the various other distribution windows and (iv) ancillary revenues from digital license fees paid worldwide by third parties for film exhibition rights through digital distributors, providing production services to third parties, primarily at Paramount's studio lot, licensing of its brands for consumer products and theme parks, and distribution of content specifically developed for digital platforms and game distribution.

*Filmed Entertainment* segment expenses consist of operating expenses, SG&A expenses and depreciation and amortization. Operating expenses principally include the amortization of film costs of our released feature films (including participations accrued under our third-party distribution arrangements), print and advertising expenses and other distribution costs. SG&A expenses include employee compensation, facility and occupancy costs, professional service fees and other overhead costs. Depreciation and amortization expense includes depreciation of fixed assets and amortization of finite-lived intangible assets.

**RESULTS OF OPERATIONS****Consolidated Results of Operations**

Our summary consolidated results of operations are presented below for the quarter and six months ended March 31, 2013 and 2012.

| (in millions, except per share amounts)                                 | Quarter Ended<br>March 31, |          | Better/<br>(Worse) |      | Six Months Ended<br>March 31, |          | Better/<br>(Worse) |       |
|---|----------------------------|----------|--------------------|------|-------------------------------|----------|--------------------|-------|
|   | 2013                       | 2012     | \$                 | %    | 2013                          | 2012     | \$                 | %     |
| Revenues  | \$ 3,135                   | \$ 3,331 | \$ (196)           | (6)% | \$ 6,449                      | \$ 7,283 | \$ (834)           | (11)% |
| Operating income  | 847                        | 932      | (85)               | (9)  | 1,644                         | 1,948    | (304)              | (16)  |
| Net earnings from continuing operations attributable to Viacom          | 481                        | 588      | (107)              | (18) | 954                           | 1,179    | (225)              | (19)  |
| Adjusted net earnings from continuing operations attributable to Viacom | 481                        | 535      | (54)               | (10) | 942                           | 1,126    | (184)              | (16)  |
| Diluted EPS from continuing operations                                  | 0.96                       | 1.08     | (0.12)             | (11) | 1.89                          | 2.14     | (0.25)             | (12)  |
| Adjusted diluted EPS from continuing operations                         | \$ 0.96                    | \$ 0.98  | \$ (0.02)          | (2)% | \$ 1.87                       | \$ 2.04  | \$ (0.17)          | (8)%  |

See the section entitled *Factors Affecting Comparability* for a reconciliation of our adjusted measures to our reported results. There were no adjustments to our results for the quarter ended March 31, 2013.

**Revenues**

Worldwide revenues decreased \$196 million, or 6%, to \$3.135 billion in the quarter ended March 31, 2013, driven by declines in *Filmed Entertainment* revenues of \$228 million, partially offset by an increase in *Media Networks* revenues of \$43 million. *Filmed Entertainment* revenues were driven primarily by lower home entertainment and theatrical revenues. *Media Networks* revenues primarily reflect higher advertising and affiliate fee revenues.



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Worldwide revenues decreased \$834 million, or 11%, to \$6.449 billion in the six months ended March 31, 2013, primarily from declines in *Filmed Entertainment* revenues of \$811 million, driven by lower home entertainment and theatrical revenues. *Media Networks* revenues declined \$11 million reflecting lower advertising revenues, partially offset by higher affiliate fee revenues.

**Operating Income**

Operating income decreased \$85 million, or 9%, to \$847 million in the quarter ended March 31, 2013. *Filmed Entertainment* adjusted operating income decreased \$50 million, reflecting a lower contribution from theatrical releases compared to the prior year quarter, which included carryover revenue from *Mission Impossible - Ghost Protocol*, which was released in December 2011. *Media Networks* adjusted operating income decreased \$20 million as the increase in revenues was more than offset by our continued investment in programming. Corporate expenses increased 19% in the quarter, primarily due to higher deferred compensation costs reflecting our increased stock price in the quarter.

Operating income decreased \$304 million, or 16%, to \$1.644 billion in the six months ended March 31, 2013. *Filmed Entertainment* generated an adjusted operating loss of \$74 million in the six months ended March 31, 2013, compared to adjusted operating income of \$84 million in the prior year period, driven by the number, timing and mix of our theatrical and home entertainment releases. *Media Networks* adjusted operating income decreased \$119 million, principally reflecting our continued investment in programming. Corporate expenses increased 16% in the six months, primarily due to higher professional fees.

See the section entitled *Segment Results of Operations* for a more in-depth discussion of the revenues, expenses and adjusted operating income (loss) for each of the *Media Networks* and *Filmed Entertainment* segments.

**Net Earnings from Continuing Operations Attributable to Viacom**

Our effective income tax rate was 34.5% in the quarter and six months ended March 31, 2013 and 2012, excluding the impact of discrete tax items.

Adjusted net earnings from continuing operations attributable to Viacom decreased \$54 million, or 10%, and \$184 million, or 16%, in the quarter and six months ended March 31, 2013, respectively, principally due to the decrease in operating income described above. Including the impact of discrete taxes in both years and the loss on the extinguishment of debt in the prior year, net earnings from continuing operations attributable to Viacom decreased \$107 million, or 18%, and \$225 million, or 19%, in the quarter and six months ended March 31, 2013, respectively.

Adjusted diluted EPS from continuing operations decreased \$0.02 per diluted share to \$0.96 in the quarter and \$0.17 per diluted share to \$1.87 in the six months ended March 31, 2013, reflecting the decrease in adjusted net earnings from continuing operations, partially offset by fewer outstanding shares. Including the impact of discrete taxes in both years and the loss on the extinguishment of debt in the prior year, diluted EPS from continuing operations decreased \$0.12 per diluted share to \$0.96 and \$0.25 per diluted share to \$1.89 in the quarter and six months ended March 31, 2013, respectively.

**Segment Results of Operations**

Transactions between reportable segments are accounted for as third-party arrangements for the purposes of presenting segment results of operations. Typical intersegment transactions include the purchase of advertising by the *Filmed Entertainment* segment on *Media Networks* properties and the purchase of *Filmed Entertainment*'s feature films exhibition rights by *Media Networks*.



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**Media Networks**

| (in millions)                       | Quarter Ended<br>March 31, |                 | Better/(Worse) |             | Six Months Ended<br>March 31, |                 | Better/(Worse)  |             |
|-------------------------------------|----------------------------|-----------------|----------------|-------------|-------------------------------|-----------------|-----------------|-------------|
|                                     | 2013                       | 2012            | \$             | %           | 2013                          | 2012            | \$              | %           |
| <b>Revenues by Component</b>        |                            |                 |                |             |                               |                 |                 |             |
| Advertising                         | \$ 1,091                   | \$ 1,073        | \$ 18          | 2%          | \$ 2,360                      | \$ 2,427        | \$ (67)         | (3)%        |
| Affiliate fees                      | 1,010                      | 992             | 18             | 2           | 1,982                         | 1,935           | 47              | 2           |
| Ancillary                           | 132                        | 125             | 7              | 6           | 285                           | 276             | 9               | 3%          |
| <b>Total revenues by component</b>  | <b>\$ 2,233</b>            | <b>\$ 2,190</b> | <b>\$ 43</b>   | <b>2%</b>   | <b>\$ 4,627</b>               | <b>\$ 4,638</b> | <b>\$ (11)</b>  | <b>-</b>    |
| <b>Expenses</b>                     |                            |                 |                |             |                               |                 |                 |             |
| Operating                           | \$ 824                     | \$ 768          | \$ (56)        | (7)%        | \$ 1,657                      | \$ 1,550        | \$ (107)        | (7)%        |
| Selling, general and administrative | 498                        | 493             | (5)            | (1)         | 995                           | 991             | (4)             | -           |
| Depreciation and amortization       | 38                         | 36              | (2)            | (6)         | 72                            | 75              | 3               | 4           |
| <b>Total expenses</b>               | <b>\$ 1,360</b>            | <b>\$ 1,297</b> | <b>\$ (63)</b> | <b>(5)%</b> | <b>\$ 2,724</b>               | <b>\$ 2,616</b> | <b>\$ (108)</b> | <b>(4)</b>  |
| <b>Adjusted Operating Income</b>    | <b>\$ 873</b>              | <b>\$ 893</b>   | <b>\$ (20)</b> | <b>(2)%</b> | <b>\$ 1,903</b>               | <b>\$ 2,022</b> | <b>\$ (119)</b> | <b>(6)%</b> |

**Revenues**

Worldwide revenues increased \$43 million, or 2%, to \$2.233 billion in the quarter ended March 31, 2013 driven primarily by an increase in advertising and affiliate fee revenues, and decreased \$11 million to \$4.627 billion in the six months ended March 31, 2013, driven by lower advertising revenues, partially offset by higher affiliate fee revenue. Domestic revenues were \$1.914 billion in the quarter, an increase of \$55 million, or 3% and \$3.924 billion in the six months ended March 31, 2013, an increase of \$22 million, or 1%. International revenues were \$319 million in the quarter, a decrease of \$12 million, or 4% and \$703 million in the six months ended March 31, 2013, a decrease of \$33 million, or 4%. Foreign exchange had a 1-percentage point unfavorable impact on international revenues in the quarter ended March 31, 2013.

**Advertising**

Worldwide advertising revenues increased \$18 million, or 2%, to \$1.091 billion in the quarter ended March 31, 2013. Domestic advertising revenues increased 2% driven by ratings delivery at certain networks. International advertising revenues increased 1%. Foreign exchange had a 1-percentage point unfavorable impact on international revenues.

Worldwide advertising revenues decreased \$67 million, or 3%, to \$2.360 billion in the six months ended March 31, 2013. Domestic advertising revenues decreased 2% principally due to a decline in average unit pricing driven by the effect of lower ratings over the six month period. International advertising revenues decreased 6% as a result of lower revenue from certain production and promotional events. Foreign exchange also had a 1-percentage point unfavorable impact on international revenues.

*Affiliate Fees*

Worldwide affiliate fee revenues increased \$18 million, or 2%, to \$1.010 billion in the quarter, and \$47 million, or 2%, to \$1.982 billion in the six months ended March 31, 2013. Domestic affiliate revenues increased 3% in each of the quarter and six months ended March 31, 2013, respectively. Both domestic and worldwide growth were partially offset by lower revenues from digital distribution arrangements due to the timing of available programming compared with the prior year periods. Excluding the impact of digital distribution arrangements, the domestic affiliate revenue growth rate was in the low-double digits in both periods, principally reflecting rate increases. International affiliate revenues decreased 4% and 2% in the quarter and six months ended March 31, 2013, respectively. Foreign exchange had a 1-percentage point unfavorable impact on international revenues in both the quarter and six months ended March 31, 2013.

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*Ancillary*

Ancillary revenues increased \$7 million, or 6%, to \$132 million in the quarter, and \$9 million, or 3%, to \$285 million in the six months ended March 31, 2013.

**Expenses**

Total expenses increased \$63 million, or 5%, to \$1.360 billion and \$108 million, or 4%, to \$2.724 billion in the quarter and six months ended March 31, 2013, respectively, driven by higher operating expenses.

*Operating*

Operating expenses increased \$56 million, or 7%, to \$824 million in the quarter, and \$107 million, or 7%, to \$1.657 billion in the six months ended March 31, 2013. Due to our continuing investment in original content, programming costs increased \$55 million, or 8%, in the quarter, and \$113 million, or 8%, in the six months. Distribution and other expenses increased \$1 million, or 1%, in the quarter, and decreased \$6 million, or 3%, in the six months ended March 31, 2013.

*Selling, General and Administrative*

SG&A expenses increased \$5 million, or 1%, to \$498 million in the quarter, and \$4 million to \$995 million in the six months ended March 31, 2013.

*Depreciation and Amortization*

Depreciation and amortization increased \$2 million, or 6%, and decreased \$3 million, or 4%, to \$38 million and \$72 million in the quarter and six months ended March 31, 2013, respectively.

**Adjusted Operating Income**

Adjusted operating income decreased \$20 million, or 2%, to \$873 million and \$119 million, or 6%, to \$1.903 billion in the quarter and six months ended March 31, 2013, respectively, principally reflecting the timing of available programming under digital distribution arrangements and our continued investment in programming.

*Filmed Entertainment*

| (in millions)                | Quarter Ended |        | Better/(Worse) |       | Six Months Ended |        | Better/(Worse) |       |
|------------------------------|---------------|--------|----------------|-------|------------------|--------|----------------|-------|
|                              | 2013          | 2012   | \$             | %     | 2013             | 2012   | \$             | %     |
| <b>Revenues by Component</b> |               |        |                |       |                  |        |                |       |
| Theatrical                   | \$ 276        | \$ 326 | \$ (50)        | (15)% | \$ 604           | \$ 896 | \$ (292)       | (33)% |
| Home entertainment           | 256           | 415    | (159)          | (38)  | 597              | 1,013  | (416)          | (41)  |
| Television license fees      | 295           | 317    | (22)           | (7)   | 522              | 615    | (93)           | (15)  |
| Ancillary                    | 114           | 111    | 3              | 3     | 193              | 203    | (10)           | (5)   |

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|   |               |          |          |       |                 |          |          |       |
|---|---------------|----------|----------|-------|-----------------|----------|----------|-------|
| Total revenues by component             | <b>\$ 941</b> | \$ 1,169 | \$ (228) | (20)% | <b>\$ 1,916</b> | \$ 2,727 | \$ (811) | (30)% |
| <b>Expenses</b>                         |               |          |          |       |                 |          |          |       |
| Operating                               | <b>\$ 749</b> | \$ 905   | \$ 156   | 17 %  | <b>\$ 1,731</b> | \$ 2,362 | \$ 631   | 27 %  |
| Selling, general & administrative       | <b>106</b>    | 127      | 21       | 17    | <b>216</b>      | 237      | 21       | 9     |
| Depreciation & amortization             | <b>21</b>     | 22       | 1        | 5     | <b>43</b>       | 44       | 1        | 2     |
| <b>Total expenses</b>                   | <b>\$ 876</b> | \$ 1,054 | \$ 178   | 17    | <b>\$ 1,990</b> | \$ 2,643 | \$ 653   | 25 %  |
| <b>Adjusted Operating Income/(Loss)</b> | <b>\$ 65</b>  | \$ 115   | \$ (50)  | (43)% | <b>\$ (74)</b>  | \$ 84    | \$ (158) | NM    |

NM Not Meaningful

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**Revenues**

Worldwide revenues decreased \$228 million, or 20%, to \$941 million, and \$811 million, or 30%, to \$1.916 billion in the quarter and six months ended March 31, 2013, respectively. Domestic revenues were \$430 million, a decrease of 23%, and \$873 million, a decrease of 29%, and international revenues were \$511 million, a decrease of 17%, and \$1.043 billion, a decrease of 30%, in the quarter and six months ended March 31, 2013, respectively.

*Theatrical*

Worldwide theatrical revenues decreased \$50 million, or 15%, to \$276 million in the quarter ended March 31, 2013, principally reflecting lower carryover revenues from prior periods of \$154 million driven by the release of *Mission Impossible - Ghost Protocol* in December 2011 and the performance of DreamWorks Animation's *Puss in Boots*. Revenues from current quarter releases *Hansel and Gretel: Witch Hunters* and *G.I. Joe: Retaliation* were \$104 million higher than revenues from *The Devil Inside* and *A Thousand Words* released in the prior year quarter. Domestic and international theatrical revenues decreased 23% and 12%, respectively. Foreign exchange had a 1-percentage point unfavorable impact on international revenues.

Worldwide theatrical revenues decreased \$292 million, or 33%, to \$604 million in the six months ended March 31, 2013. Revenues from our current releases were \$330 million lower than the prior year, principally reflecting the difficult comparison against the prior year release of *Mission Impossible - Ghost Protocol* as well as lower performance from DreamWorks Animation's *Rise of the Guardians* this year compared to last year's *Puss in Boots*. In the current year, we released ten films, including *Rise of the Guardians*, *Jack Reacher*, *Flight*, *Hansel and Gretel: Witch Hunters*, *Paranormal Activity 4* and *G.I. Joe: Retaliation* compared to eleven films in the prior year. The decline in revenues from our current releases was partially offset by higher carryover revenues from prior periods of \$38 million, principally attributable to the prior period release of DreamWorks Animation's *Madagascar 3: Europe's Most Wanted*. Domestic theatrical revenues decreased 35% and international revenues decreased 31%.

*Home Entertainment*

Worldwide home entertainment revenues decreased \$159 million, or 38%, to \$256 million in the quarter ended March 31, 2013. Revenues from our current quarter releases were \$79 million lower than the prior year quarter due to the number and mix of titles released. During the quarter, we released five titles, including *Rise of the Guardians*, *Flight* and *Paranormal Activity 4*, while in the prior year quarter, we released seven titles, including DreamWorks Animation's *Puss in Boots*, *The Adventures of Tintin* and *Hugo*. The decline in revenues also reflects lower carryover and catalog revenues of \$80 million resulting from the number of titles released. Domestic and international home entertainment revenues decreased 40% and 35%, respectively.

Worldwide home entertainment revenues decreased \$416 million, or 41%, to \$597 million in the six months ended March 31, 2013. Revenues from our current releases were \$245 million lower than the prior year due to the number and mix of titles released. In the current year, we released six titles including *Madagascar 3: Europe's Most Wanted*, *Rise of the Guardians*, *Flight* and *Paranormal Activity 4*. In the prior period, we released eleven titles, including Marvel's *Captain America: The First Avenger*, DreamWorks Animation's *Kung Fu Panda 2* and *Puss in Boots*, and *Super 8*. The decline in revenues also reflects lower carryover revenues of \$171 million principally attributable to the prior period release of *Transformers: Dark of the Moon* and lower catalog sales. Domestic home entertainment revenues decreased 40% and international revenues decreased 43%.

*Television License Fees*

Television license fees decreased \$22 million, or 7%, to \$295 million, and \$93 million, or 15%, to \$522 million, in the quarter and six months ended March 31, 2013, respectively, driven by the number and mix of available titles.



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*Ancillary*

Ancillary revenues increased \$3 million, or 3%, to \$114 million in the quarter ended March 31, 2013. In the six months ended March 31, 2013, ancillary revenues decreased \$10 million, or 5%, to \$193 million driven by lower merchandising revenues reflecting *Transformers: Dark of the Moon* merchandise sales in the prior year.

**Expenses**

Total expenses decreased \$178 million, or 17%, to \$876 million, and \$653 million, or 25%, to \$1.990 billion in the quarter and six months ended March 31, 2013, respectively, principally driven by a decrease in operating expenses.

*Operating*

Operating expenses decreased \$156 million, or 17%, to \$749 million, and \$631 million, or 27%, to \$1.731 billion in the quarter and six months ended March 31, 2013, respectively, principally due to the number and mix of our theatrical and home entertainment releases. Film costs decreased \$135 million, or 26%, and \$367 million, or 32%, in the quarter and six months ended March 31, 2013, respectively. Distribution and other costs, principally print and advertising expenses, decreased \$21 million, or 5%, and \$264 million, or 22%, in the quarter and six months ended March 31, 2013, respectively.

*Selling, General and Administrative*

SG&A expenses decreased \$21 million, or 17%, to \$106 million, and \$21 million, or 9%, to \$216 million in the quarter and six months ended March 31, 2013, respectively, primarily driven by lower accrued incentive compensation and overhead costs.

**Adjusted Operating Income (Loss)**

Adjusted operating income decreased \$50 million, or 43%, to \$65 million in the quarter ended March 31, 2013, principally reflecting lower contribution from our theatrical releases, partially offset by SG&A cost savings. Adjusted operating loss was \$74 million in the six months ended March 31, 2013 compared to adjusted operating income of \$84 million in the prior year. The loss in the six months compared to income in the prior year period reflects the number, timing and overall performance of our current year theatrical and home entertainment releases, as well as less carryover revenues from prior period releases. The generation of an operating loss is driven by the recognition of print and advertising expenses associated with theatrical releases in the period while revenues for the respective films are recognized as earned.

**Factors Affecting Comparability**

The Consolidated Financial Statements as of and for the quarter and six months ended March 31, 2013 and 2012 reflect our results of operations, financial position and cash flows reported in accordance with GAAP. Results for certain of the aforementioned periods, as discussed in the section entitled *Overview*, have been affected by certain items identified as affecting comparability. Accordingly, when applicable, we use adjusted measures to evaluate our actual operating performance.

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The following tables reconcile our adjusted measures to our reported results for the six months ended March 31, 2013 and the quarter and six months ended March 31, 2012. There were no adjustments to our results for the quarter ended March 31, 2013.

(in millions, except per share amounts)

|                                  | Six Months Ended    |  |  |   |
|----------------------------------|---------------------|--|--|---|
|                                  | March 31, 2013      |  |  |   |
|                                  | Operating<br>Income | Pre-tax Earnings<br>from Continuing<br>Operations <sup>(1)</sup> | Net Earnings from<br>Continuing Operations<br>Attributable to Viacom | Diluted EPS<br>from<br>Continuing<br>Operations |
| Reported results                 | \$ 1,644            | \$ 1,465   | \$ 954   | \$ 1.89   |
| Factors Affecting Comparability: |                     |  |  |   |
| Discrete tax benefits            | -                   | -  | (12)   | (0.02)  |
| Adjusted results                 | \$ 1,644            | \$ 1,465   | \$ 942   | \$ 1.87   |

|                                  | Quarter Ended       |  |   |   |
|----------------------------------|---------------------|--|---|---|
|                                  | March 31, 2012      |  |   |   |
|                                  | Operating<br>Income | Pre-tax Earnings<br>from Continuing<br>Operations <sup>(1)</sup> | Net Earnings from<br>Continuing Operations<br>Attributable to Viacom <sup>(2)</sup> | Diluted EPS<br>from<br>Continuing<br>Operations |
| Reported results                 | \$ 932              | \$ 812   | \$ 588  | \$ 1.08   |
| Factors Affecting Comparability: |                     |  |   |   |
| Extinguishment of debt           | -                   | 21   | 13  | 0.02  |
| Discrete tax benefits            | -                   | -  | (66)  | (0.12)  |
| Adjusted results                 | \$ 932              | \$ 833   | \$ 535  | \$ 0.98   |

|                                  | Six Months Ended    |  |   |   |
|----------------------------------|---------------------|--|---|---|
|                                  | March 31, 2012      |  |   |   |
|                                  | Operating<br>Income | Pre-tax Earnings<br>from Continuing<br>Operations <sup>(1)</sup> | Net Earnings from<br>Continuing Operations<br>Attributable to Viacom <sup>(2)</sup> | Diluted EPS<br>from<br>Continuing<br>Operations |
| Reported results                 | \$ 1,948            | \$ 1,729   | \$ 1,179  | \$ 2.14   |
| Factors Affecting Comparability: |                     |  |   |   |
| Extinguishment of debt           | -                   | 21   | 13  | 0.02  |
| Discrete tax benefits            | -                   | -  | (66)  | (0.12)  |



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|                  |    |       |    |       |    |       |    |      |
|------------------|----|-------|----|-------|----|-------|----|------|
| Adjusted results | \$ | 1,948 | \$ | 1,750 | \$ | 1,126 | \$ | 2.04 |
|------------------|----|-------|----|-------|----|-------|----|------|

- (1) Pre-tax earnings from continuing operations represent earnings before provision for income taxes.  
(2) The tax impact has been calculated using the rates applicable to the adjustments presented.

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***Extinguishment of Debt***

During the quarter ended March 31, 2012, we redeemed all \$750 million of our outstanding 6.850% Senior Notes due December 2055 (the 2055 Notes) at a redemption price equal to 100% of the principal amount of each 2055 Note, plus accrued interest thereon. As a result of the redemption, we expensed the unamortized issuance costs associated with the 2055 Notes, which resulted in a pre-tax extinguishment loss of \$21 million.

***Discrete Tax Items***

Our effective income tax rate was 34.5%, excluding the impact of discrete tax items, in the quarter and six months ended March 31, 2013 and 2012.

In the six months ended March 31, 2013, discrete tax benefits of \$12 million contributed 0.8 percentage points of tax benefit, which reconciles to the reported effective tax rate of 33.7%. These tax benefits principally reflect the release of tax reserves with respect to certain effectively settled tax positions.

Discrete tax benefits of \$66 million, taken together with the effective income tax rate impact of the loss on extinguishment of debt, contributed 8.3 and 3.9 percentage points of tax benefit in the quarter and six months ended March 31, 2012, respectively, which reconciles to our reported effective tax rates of 26.2% and 30.6% for the respective periods. These discrete tax benefits were recognized upon determining that certain operating and capital loss carryforward benefits were more likely than not to be realized.

**LIQUIDITY AND CAPITAL RESOURCES**

***Liquidity***

**Sources and Uses of Cash**

Our primary source of liquidity is cash provided through the operations of our businesses. Our principal uses of cash in operations include the creation of new programming and film content, acquisitions of third-party content, and interest and income tax payments. We also use cash for capital expenditures, acquisitions of businesses, quarterly cash dividends and discretionary share repurchases under our stock repurchase program, as deemed appropriate. Our cash flows from operations, together with our credit facility, provide us with adequate resources to fund our anticipated ongoing cash requirements.

We have and may continue to access external financing from time to time depending on our cash requirements, assessments of current and anticipated market conditions and after-tax cost of capital. Our access to capital markets can be impacted by factors outside our control, including economic conditions; however, we believe that our strong cash flows and balance sheet, our credit facility and our credit rating will provide us with adequate access to funding given our expected cash needs. Any new borrowing cost would be affected by market conditions and short and long-term debt ratings assigned by independent rating agencies.

**Cash Flows**

Cash and cash equivalents increased by \$412 million in the six months ended March 31, 2013.

***Operating Activities***

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Cash provided by operations was \$1.293 billion for the six months ended March 31, 2013, a decrease of \$211 million compared with the same period in 2012. The decrease principally reflects lower operating results in the current year.

### *Investing Activities*

Cash used in investing activities was \$55 million and \$80 million for the six months ended March 31, 2013 and 2012, respectively, principally driven by the level of acquisition and investment activity in the respective periods.

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*Financing Activities*

Cash used in financing activities was \$794 million for the six months ended March 31, 2013, compared with \$1.301 billion in the same period in 2012. Net cash used in the period was primarily driven by the settlement of share repurchases of \$1.398 billion and two dividend payments totaling \$277 million, partially offset by net proceeds of \$784 million from the issuance of senior notes and debentures with an aggregate face value of \$800 million.

Net cash used in the prior year was primarily driven by the settlement of share repurchases of \$1.404 billion and dividend payments of \$278 million, partially offset by the net impact of our issuance of \$1.750 billion of senior notes and debentures and debt repayments.

During the six months ended March 31, 2013, we repurchased 25.0 million shares. From April 1, 2013 through April 30, 2013, we repurchased an additional 2.6 million shares for an aggregate purchase price of \$170 million. As of April 30, 2013, we had \$3.130 billion remaining in our \$10.0 billion stock repurchase program. The remaining share repurchases under the program are expected to be funded through a combination of cash generated by operations, borrowings under our credit facility and external financing, as deemed appropriate.

*Capital Resources*

**Capital Structure and Debt**

At March 31, 2013, total debt was \$8.933 billion, an increase of \$784 million from \$8.149 billion at September 30, 2012. During the six months ended March 31, 2013, we issued a total of \$1.996 billion of senior notes and debentures. We intend to use the net proceeds from the issuances for general corporate purposes, including the repurchase of shares under our stock repurchase program. These transactions are detailed below.

In November 2012, we issued 4.375% Senior Debentures due March 2043 (the 2043 Debentures) with an aggregate principal amount of \$250 million at a price equal to 97.755% of the principal amount. The proceeds, net of the discount and other issuance fees and expenses, were \$242 million. In December 2012, we issued an additional \$1.196 billion of 2043 Debentures in exchange for a portion of our outstanding 6.875% Senior Debentures due 2036 and 6.750% Senior Debentures due 2037 totaling \$844 million. There was no gain or loss recognized as a result of the exchange.

In March 2013, we issued 3.250% Senior Notes due March 2023 with an aggregate principal amount of \$300 million at a price equal to 99.148% of the principal amount, and 4.875% Senior Debentures due June 2043 with an aggregate principal amount of \$250 million at a price equal to 99.474% of the principal amount. The proceeds, net of the discount and other issuance fees and expenses, were \$542 million.

**Credit Facility**

During the first quarter of our 2013 fiscal year, we amended our revolving credit agreement, originally dated as of October 8, 2010, to, among other things, increase the amount of the credit facility from \$2.1 billion to \$2.5 billion and extend the maturity date from December 2015 to November 2017. The credit facility is used for general corporate purposes and to support commercial paper outstanding, if any. The borrowing rate under the credit facility is LIBOR plus a margin ranging from 0.5% to 1.5% based on our current public debt rating. The credit facility has one principal financial covenant that requires our interest coverage for the most recent four consecutive fiscal quarters to be at least 3.0x, which we met at March 31, 2013. Our two 364-day credit facilities with an aggregate amount of \$600 million were terminated during the same quarter.

At March 31, 2013, there were no amounts outstanding under our credit facility.

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*Commitments and Contingencies*

**Legal Matters**

Litigation is inherently uncertain and difficult to predict. However, based on our understanding and evaluation of the relevant facts and circumstances, we believe that the legal matters described herein and other litigation to which we are a party are not likely, in the aggregate, to have a material adverse effect on our results of continuing operations, financial position or operating cash flows. For additional information, see Note 7 to the Consolidated Financial Statements.

**OTHER MATTERS**

*Related Parties*

In the ordinary course of business we enter into transactions with related parties, including National Amusements, Inc., CBS Corporation, their respective subsidiaries and affiliates, and companies that we account for under the equity method of accounting. For additional information, see Note 11 to the Consolidated Financial Statements.

**CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS**

This quarterly report on Form 10-Q, including Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition, contains both historical and forward-looking statements. All statements that are not statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements reflect our current expectations concerning future results, objectives, plans and goals, and involve known and unknown risks, uncertainties and other factors that are difficult to predict and which may cause future results, performance or achievements to differ. These risks, uncertainties and other factors include, among others: the public acceptance of our programs, motion pictures and other entertainment content on the various platforms on which they are distributed; technological developments and their effect in our markets and on consumer behavior; competition for audiences and distribution; the impact of piracy; economic conditions generally, and in advertising and retail markets in particular; fluctuations in our results due to the timing, mix and availability of our motion pictures and other programming; changes in the Federal communications laws and regulations; other domestic and global economic, business, competitive and/or regulatory factors affecting our businesses generally; and other factors described in our news releases and filings with the Securities and Exchange Commission, including but not limited to our 2012 Form 10-K and reports on Form 10-Q and Form 8-K. The forward-looking statements included in this document are made only as of the date of this document, and we do not have any obligation to publicly update any forward-looking statements to reflect subsequent events or circumstances.

**Item 3. *Quantitative and Qualitative Disclosures about Market Risk.***

We are exposed to the impact of interest rate changes, foreign currency fluctuations and changes in the market value of investments. In the ordinary course of business, we may employ established and prudent policies and procedures to manage our exposure principally to changes in interest rates and foreign exchange risks. The objective of such policies and procedures is to manage exposure to market risks in order to minimize the impact on earnings and cash flows. We do not enter into financial instrument transactions for speculative purposes.

**Item 4. *Controls and Procedures.***

Our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934, as amended ( "Exchange Act" )) were effective, based on the evaluation of these controls and procedures required by Rule 13a-15(b) or 15d-15(b) of the Exchange Act.

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As disclosed in the 2012 Form 10-K, we continued our global business transformation initiative to integrate and upgrade our systems and processes, which in turn resulted in changes in internal controls over financial reporting.

**Table of Contents****PART II OTHER INFORMATION****Item 1. Legal Proceedings.**

Since our 2012 Form 10-K, there have been no material developments in the material legal proceedings in which we are involved, except as set forth in Note 7 to the Consolidated Financial Statements included elsewhere in this report.

**Item 1A. Risk Factors.**

A wide range of risks may affect our business and financial results, now and in the future. We consider the risks described in our 2012 Form 10-K to be the most significant. There may be other currently unknown or unpredictable economic, business, competitive, regulatory or other factors that could have material adverse effects on our future results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

The following table provides information about our purchases of Viacom Class B common stock during the quarter ended March 31, 2013 under our stock repurchase program.

| <b>Open Market Purchases</b>  | <b>Total Number<br/>of Shares<br/>Purchased<br/>(thousands)</b> | <b>Average Price<br/>Paid per Share<br/>(dollars)</b> | <b>Approximate<br/>Dollar Value of<br/>Shares that May<br/>Yet Be Purchased<br/>Under Program<br/>(millions)</b> |
|-------------------------------|---|---|--|
| Month ended January 31, 2013  | 2,943   | \$ 57.76  | \$ 3,830   |
| Month ended February 28, 2013 | 4,337   | \$ 59.14  | \$ 3,573   |
| Month ended March 31, 2013    | 4,444   | \$ 61.54  | \$ 3,300   |

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**Item 6. Exhibits.**

| <b>Exhibit No.</b> | <b>Description of Exhibit</b>   |
|--------------------|---|
| 4.1                | Fifteenth Supplemental Indenture, dated as of March 14, 2013, between Viacom Inc. and The Bank of New York Mellon, as Trustee (including forms of the Securities) (incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K of Viacom Inc. filed March 14, 2013) (Filed No. 001-32686). |
| 10.1               | Summary of Viacom Inc. Compensation for Outside Directors (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K of Viacom Inc. filed March 27, 2013) (File No. 001-32686).   |
| 31.1*              | Certification of the Chief Executive Officer of Viacom Inc. pursuant to Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2*              | Certification of the Chief Financial Officer of Viacom Inc. pursuant to Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1*              | Certification of the Chief Executive Officer of Viacom Inc. furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2*              | Certification of the Chief Financial Officer of Viacom Inc. furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 101.INS*           | XBRL Instance Document.   |
| 101.SCH*           | XBRL Taxonomy Extension Schema Document.  |
| 101.CAL*           | XBRL Taxonomy Extension Calculation Linkbase Document.  |
| 101.DEF*           | XBRL Taxonomy Extension Definition Linkbase Document.   |
| 101.LAB*           | XBRL Taxonomy Extension Label Linkbase Document.  |
| 101.PRE*           | XBRL Taxonomy Extension Presentation Linkbase Document.   |

\* Filed herewith



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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**VIACOM INC.**

Date: May 1, 2013

By: /s/ WADE DAVIS

Wade Davis  
*Executive Vice President, Chief Financial Officer*

Date: May 1, 2013

By: /s/ KATHERINE GILL-CHAREST

Katherine Gill-Charest  
*Senior Vice President, Controller*  
  
*(Chief Accounting Officer)*