

COSTCO WHOLESALE CORP /NEW

Form 10-Q

March 17, 2010

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the quarterly period ended February 14, 2010**

**OR**

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

Commission file number 0-20355

**Costco Wholesale Corporation**

(Exact name of registrant as specified in its charter)

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**Washington**  
(State or other jurisdiction of

**91-1223280**  
(I.R.S. Employer

incorporation or organization)

Identification No.)

**999 Lake Drive, Issaquah, WA 98027**

(Address of principal executive office)

(Zip Code)

(Registrant's telephone number, including area code): **(425) 313-8100**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ☒ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ☒ NO ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐ (Do not check if a smaller company)

Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ☐ NO ☒

The number of shares outstanding of the issuer's common stock as of March 5, 2010 was 440,506,789.

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**Table of Contents****PART I FINANCIAL INFORMATION****Item 1 Financial Statements****COSTCO WHOLESALE CORPORATION****CONDENSED CONSOLIDATED BALANCE SHEETS**

(dollars in millions, except par value and share data)

(unaudited)

|                                                    | February 14,<br>2010 | August 30,<br>2009 |
|----------------------------------------------------|----------------------|--------------------|
| <b>ASSETS</b>                                      |                      |                    |
| <b>CURRENT ASSETS</b>                              |                      |                    |
| Cash and cash equivalents                          | \$ 4,134             | \$ 3,157           |
| Short-term investments                             | 585                  | 570                |
| Receivables, net                                   | 951                  | 834                |
| Merchandise inventories                            | 5,365                | 5,405              |
| Deferred income taxes and other current assets     | 466                  | 371                |
| Total current assets                               | 11,501               | 10,337             |
| <b>PROPERTY AND EQUIPMENT</b>                      |                      |                    |
| Land                                               | 3,402                | 3,341              |
| Buildings, leasehold and land improvements         | 8,869                | 8,453              |
| Equipment and fixtures                             | 3,436                | 3,265              |
| Construction in progress                           | 150                  | 264                |
|                                                    | 15,857               | 15,323             |
| Less accumulated depreciation and amortization     | (4,752)              | (4,423)            |
| Net property and equipment                         | 11,105               | 10,900             |
| <b>OTHER ASSETS</b>                                | 760                  | 742                |
| <b>TOTAL ASSETS</b>                                | \$ 23,366            | \$ 21,979          |
| <b>LIABILITIES AND EQUITY</b>                      |                      |                    |
| <b>CURRENT LIABILITIES</b>                         |                      |                    |
| Short-term borrowings                              | \$ 46                | \$ 16              |
| Accounts payable                                   | 5,598                | 5,450              |
| Accrued salaries and benefits                      | 1,569                | 1,418              |
| Accrued sales and other taxes                      | 345                  | 302                |
| Deferred membership fees                           | 912                  | 824                |
| Current portion of long-term debt                  | 45                   | 80                 |
| Other current liabilities                          | 1,350                | 1,191              |
| Total current liabilities                          | 9,865                | 9,281              |
| <b>LONG-TERM DEBT, excluding current portion</b>   | 2,134                | 2,130              |
| <b>DEFERRED INCOME TAXES AND OTHER LIABILITIES</b> | 624                  | 464                |

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|                   |        |        |
|-------------------|--------|--------|
| Total liabilities | 12,623 | 11,875 |
|-------------------|--------|--------|

**COMMITMENTS AND CONTINGENCIES**

**EQUITY**

Preferred stock \$.005 par value; 100,000,000 shares authorized; no shares issued and outstanding

|                                                                                                                         |   |   |
|-------------------------------------------------------------------------------------------------------------------------|---|---|
| Common stock \$.005 par value; 900,000,000 shares authorized; 440,379,000 and 435,974,000 shares issued and outstanding | 2 | 2 |
|-------------------------------------------------------------------------------------------------------------------------|---|---|

|                            |       |       |
|----------------------------|-------|-------|
| Additional paid-in capital | 4,009 | 3,811 |
|----------------------------|-------|-------|

|                                        |     |     |
|----------------------------------------|-----|-----|
| Accumulated other comprehensive income | 145 | 110 |
|----------------------------------------|-----|-----|

|                   |       |       |
|-------------------|-------|-------|
| Retained earnings | 6,495 | 6,101 |
|-------------------|-------|-------|

|                                   |        |        |
|-----------------------------------|--------|--------|
| Total Costco stockholders' equity | 10,651 | 10,024 |
|-----------------------------------|--------|--------|

|                          |    |    |
|--------------------------|----|----|
| Noncontrolling interests | 92 | 80 |
|--------------------------|----|----|

|              |        |        |
|--------------|--------|--------|
| Total equity | 10,743 | 10,104 |
|--------------|--------|--------|

|                                     |                  |                  |
|-------------------------------------|------------------|------------------|
| <b>TOTAL LIABILITIES AND EQUITY</b> | <b>\$ 23,366</b> | <b>\$ 21,979</b> |
|-------------------------------------|------------------|------------------|

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****COSTCO WHOLESALE CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

(dollars in millions, except per share data)

(unaudited)

|                                                            | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                            | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| <b>REVENUE</b>                                             |                      |                      |                      |                      |
| Net sales                                                  | \$ 18,356            | \$ 16,488            | \$ 35,278            | \$ 32,524            |
| Membership fees                                            | 386                  | 355                  | 763                  | 714                  |
| Total revenue                                              | 18,742               | 16,843               | 36,041               | 33,238               |
| <b>OPERATING EXPENSES</b>                                  |                      |                      |                      |                      |
| Merchandise costs                                          | 16,396               | 14,771               | 31,477               | 29,047               |
| Selling, general and administrative                        | 1,873                | 1,666                | 3,650                | 3,343                |
| Preopening expenses                                        | 3                    | 7                    | 14                   | 20                   |
| Provision for impaired assets and closing costs, net       |                      | 1                    | 2                    | 8                    |
| Operating income                                           | 470                  | 398                  | 898                  | 820                  |
| <b>OTHER INCOME (EXPENSE)</b>                              |                      |                      |                      |                      |
| Interest expense                                           | (26)                 | (25)                 | (50)                 | (50)                 |
| Interest income and other, net                             | 30                   | 12                   | 48                   | 33                   |
| <b>INCOME BEFORE INCOME TAXES</b>                          | 474                  | 385                  | 896                  | 803                  |
| Provision for income taxes                                 | 169                  | 142                  | 321                  | 294                  |
| Net income including noncontrolling interests              | 305                  | 243                  | 575                  | 509                  |
| Net income attributable to noncontrolling interests        | (6)                  | (4)                  | (10)                 | (7)                  |
| <b>NET INCOME ATTRIBUTABLE TO COSTCO</b>                   | \$ 299               | \$ 239               | \$ 565               | \$ 502               |
| <b>NET INCOME PER COMMON SHARE ATTRIBUTABLE TO COSTCO:</b> |                      |                      |                      |                      |
| Basic                                                      | \$ 0.68              | \$ 0.55              | \$ 1.29              | \$ 1.16              |
| Diluted                                                    | \$ 0.67              | \$ 0.55              | \$ 1.27              | \$ 1.14              |
| Shares used in calculation (000 s)                         |                      |                      |                      |                      |
| Basic                                                      | 439,786              | 433,476              | 438,475              | 432,963              |
| Diluted                                                    | 446,918              | 439,688              | 445,870              | 440,095              |
| Dividends per share                                        | \$ 0.18              | \$ 0.16              | \$ 0.36              | \$ 0.32              |

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****COSTCO WHOLESALE CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(dollars in millions)

(unaudited)

|                                                                                                                                                    | 24 Weeks Ended       |                      |
|----------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
|                                                                                                                                                    | February 14,<br>2010 | February 15,<br>2009 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                                                                        |                      |                      |
| Net income including noncontrolling interests                                                                                                      | \$ 575               | \$ 509               |
| Adjustments to reconcile net income including noncontrolling interests to net cash provided by operating activities:                               |                      |                      |
| Depreciation and amortization                                                                                                                      | 369                  | 316                  |
| Stock-based compensation                                                                                                                           | 100                  | 89                   |
| Undistributed equity earnings in joint ventures                                                                                                    | (22)                 | (14)                 |
| Excess tax benefit on stock-based awards                                                                                                           | (6)                  | (2)                  |
| Other non-cash items, net                                                                                                                          | (6)                  | 45                   |
| Deferred income taxes                                                                                                                              | (3)                  | (7)                  |
| Change in receivables, other current assets, deferred membership fees, accrued and other current liabilities                                       | 186                  | 41                   |
| Decrease (increase) in merchandise inventories                                                                                                     | 63                   | (120)                |
| Increase (decrease) in accounts payable                                                                                                            | 104                  | (7)                  |
| Net cash provided by operating activities                                                                                                          | 1,360                | 850                  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                                                                                        |                      |                      |
| Additions to property and equipment, net of \$54 and \$12 of non-cash capital expenditures in the first half of fiscal 2010 and 2009, respectively | (506)                | (671)                |
| Proceeds from the sale of property and equipment                                                                                                   | 2                    | 4                    |
| Purchases of short-term investments                                                                                                                | (628)                | (1,001)              |
| Maturities of short-term investments                                                                                                               | 579                  | 1,020                |
| Sales of investments                                                                                                                               | 45                   | 93                   |
| Other investing items, net                                                                                                                         | 2                    | (4)                  |
| Net cash used in investing activities                                                                                                              | (506)                | (559)                |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                                                                                        |                      |                      |
| Change in bank checks outstanding                                                                                                                  | 76                   | (61)                 |
| Repayments of short-term borrowings                                                                                                                | (51)                 | (1,344)              |
| Proceeds from short-term borrowings                                                                                                                | 80                   | 1,359                |
| Repayments of long-term debt                                                                                                                       | (39)                 | (2)                  |
| Cash dividend payments                                                                                                                             | (79)                 | (69)                 |
| Excess tax benefit on stock-based awards                                                                                                           | 6                    | 2                    |
| Proceeds from stock-based awards, net                                                                                                              | 86                   | 31                   |
| Repurchases of common stock                                                                                                                        | (6)                  | (67)                 |
| Other financing activities                                                                                                                         | 38                   |                      |
| Net cash provided by (used in) financing activities                                                                                                | 111                  | (151)                |
| <b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>                                                                                | 12                   | (54)                 |

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|                                                    |                 |                 |
|----------------------------------------------------|-----------------|-----------------|
| Net increase in cash and cash equivalents          | 977             | 86              |
| <b>CASH AND CASH EQUIVALENTS BEGINNING OF YEAR</b> | <b>3,157</b>    | <b>2,619</b>    |
| <b>CASH AND CASH EQUIVALENTS END OF PERIOD</b>     | <b>\$ 4,134</b> | <b>\$ 2,705</b> |

**SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:**

Cash paid during the period for:

|                                                                                                                |        |        |
|----------------------------------------------------------------------------------------------------------------|--------|--------|
| Interest (reduced by \$6 and \$4 interest capitalized in the first half of fiscal 2010 and 2009, respectively) | \$ 53  | \$ 52  |
| Income taxes                                                                                                   | \$ 294 | \$ 176 |

**SUPPLEMENTAL DISCLOSURE OF NON-CASH FINANCING ACTIVITIES:**

|                                                                                        |       |       |
|----------------------------------------------------------------------------------------|-------|-------|
| Cash dividend declared, but not yet paid                                               | \$ 79 | \$ 69 |
| Common stock issued upon conversion of 3.5% Zero Coupon Convertible Subordinated Notes | \$    | \$ 2  |
| Property acquired under a capital lease                                                | \$ 80 | \$    |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**COSTCO WHOLESALE CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(dollars in millions, except share data)**

**(unaudited)**

**Note 1 Summary of Significant Accounting Policies**

*Basis of Presentation*

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q for interim financial reporting pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). While these statements reflect all normal recurring adjustments that are, in the opinion of management, necessary for fair presentation of the results of the interim period, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles (GAAP) for complete financial statements. Therefore, the interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes included in the Company's annual report filed on Form 10-K for the fiscal year ended August 30, 2009.

The condensed consolidated financial statements include the accounts of Costco Wholesale Corporation, a Washington corporation, its wholly-owned subsidiaries, and subsidiaries in which it has a controlling interest (Costco or the Company). All material inter-company transactions among the Company and its subsidiaries have been eliminated in consolidation.

Costco operates membership warehouses that offer low prices on a limited selection of nationally branded and select private label products in a wide range of merchandise categories in no-frills, self-service facilities. At February 14, 2010, Costco operated 534 warehouses in 40 U.S. states and Puerto Rico (413 locations), nine Canadian provinces (77 locations), the United Kingdom (21 locations), Japan (nine locations), Korea (seven locations), Taiwan (six locations), and Australia (one location), as well as 32 locations in Mexico, through a 50%-owned joint venture.

*Reclassifications*

Certain reclassifications have been made to prior fiscal year amounts or balances to conform to the presentation in the current fiscal year. Additionally, as a result of the application of a new accounting pronouncement for noncontrolling interests in consolidated entities, discussed below in Recently Adopted Accounting Pronouncements, the Company:

Reclassified to noncontrolling interests a component of total equity, \$80 at August 31, 2009, which was previously reported as minority interest on the Company's consolidated balance sheet, after the correction of an immaterial error of \$6 relating to the noncontrolling interest component of accumulated other comprehensive income. A new subtotal, total Costco stockholders' equity, refers to the equity attributable to stockholders of Costco;

Reported as separate captions within the condensed consolidated statements of income, net income including noncontrolling interests, net income attributable to noncontrolling interests and net income attributable to Costco; and

Utilized net income including noncontrolling interests as the starting point on the condensed consolidated statements of cash flows to reconcile net income including noncontrolling interests to cash flows from operating activities.

These reclassifications did not have a material impact on the Company's previously reported condensed consolidated statements of income, balance sheets, or statements of cash flows.

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### **Note 1 Summary of Significant Accounting Policies (Continued)**

#### *Fiscal Year End*

Costco operates on a 52/53-week fiscal year basis with the fiscal year ending on the Sunday closest to August 31. References to the second quarters of 2010 and 2009 relate to the 12-week fiscal quarters ended February 14, 2010, and February 15, 2009, respectively. References to the first half of 2010 and 2009 relate to the 24-weeks ended February 14, 2010, and February 15, 2009, respectively.

#### *Merchandise Inventories*

Merchandise inventories are valued at the lower of cost or market, as determined primarily by the retail inventory method, and are stated using the last-in, first-out (LIFO) method for substantially all U.S. merchandise inventories. Merchandise inventories for all foreign operations are primarily valued by the retail inventory method and are stated using the first-in, first-out (FIFO) method. The Company believes the LIFO method more fairly presents the results of operations by more closely matching current costs with current revenues. The Company records an adjustment each quarter, if necessary, for the estimated effect of inflation or deflation, and these estimates are adjusted to actual results determined at year-end. At the end of the second quarter of 2010 and at fiscal year-end 2009, merchandise inventories valued at LIFO approximated FIFO after considering the lower of cost or market principle. During the second quarter and first half of 2009, the Company recorded a benefit to merchandise costs of \$7 and \$9, respectively, to adjust inventories valued at LIFO.

#### *Other Assets*

The Company adjusts the carrying value of its employee life insurance contracts to the net cash surrender value at the end of each reporting period. The adjustment reflects changes in the net realizable value of the contracts based largely on changes in investment assets underlying the policies and is included in selling, general, and administrative expenses. The net realizable value of these contracts is based primarily on changes in investment assets underlying the policies and is subject to conditions generally affecting equity and debt markets. The adjustment to the cash surrender value was a \$1 decrement during the second quarter of 2010 and a nominal amount during the second quarter of 2009. The adjustment to the cash surrender value for the first half of 2010 was nominal compared to a \$29 decrement in the first half of 2009. These amounts are reflected in other non-cash items, net, in cash flows from operations in the accompanying condensed consolidated statements of cash flows.

#### *Derivatives*

The Company is exposed to foreign currency exchange-rate fluctuations in the normal course of its business, which the Company manages, in part, through the use of forward foreign exchange contracts (contracts), seeking to hedge the impact of fluctuations of foreign exchange on known future expenditures denominated in a foreign currency. The contracts are intended primarily to hedge U.S. dollar merchandise inventory expenditures. Currently, these contracts do not qualify for derivative hedge accounting. The Company seeks to mitigate risk with the use of these contracts and does not intend to engage in speculative transactions. The aggregate notional amount of forward foreign exchange contracts was \$158 and \$183 at February 14, 2010 and August 30, 2009, respectively. These contracts do not contain any credit-risk-related contingent features.

The Company seeks to manage the counterparty risk associated with these contracts by limiting transactions to counterparties with which the Company has an established banking relationship. There can be no assurance, however, that this effectively mitigates counterparty risk. The contracts are limited to a time period of less than one year. See Note 3 for information on the fair value of these contracts.

**Table of Contents****Note 1 Summary of Significant Accounting Policies (Continued)**

The following table summarizes the amount of net gain or (loss) recognized in interest income and other, net in the accompanying condensed consolidated statements of income:

|                                    | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                    | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Forward foreign exchange contracts | \$ 3                 | \$ (5)               | \$ 3                 | \$ 2                 |
| Total                              | \$ 3                 | \$ (5)               | \$ 3                 | \$ 2                 |

The Company is exposed to risks due to fluctuations in energy prices, particularly electricity and natural gas, which it partially mitigates through the use of fixed-price contracts with counterparties, for approximately 25% of its warehouses and other facilities in the U.S., Canada and Australia. The Company also enters into variable-priced derivative contracts for some purchases of natural gas, in addition to fuel for its gas stations, on an index basis. These contracts qualify for treatment as normal purchases or normal sales and require no mark-to-market adjustment.

*Stock Repurchase Programs*

Shares repurchased are retired, in accordance with the Washington Business Corporation Act. The par value of repurchased shares is deducted from common stock and the excess of repurchase price over par value is deducted from additional paid-in capital and retained earnings. See Note 5 for additional information.

*Recently Adopted Accounting Pronouncements*

In February 2010, the Financial Accounting Standards Board (FASB) issued amended guidance on subsequent events. SEC filers are no longer required to disclose the date through which subsequent events have been evaluated in originally issued and revised financial statements. This guidance was effective immediately and the Company adopted these new requirements in its second quarter of 2010.

In June 2009, the FASB issued guidance establishing the FASB Accounting Standards Codification as the source of authoritative GAAP (other than guidance issued by the SEC) to be used in the preparation of financial statements. The Company adopted these requirements at the beginning of its fiscal year 2010, as reflected in the notes to the Company's condensed consolidated financial statements.

In February 2008, the FASB issued amended guidance surrounding the adoption of fair value measurements. The amendment allowed for an elected deferral of the adoption for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis. The Company elected to defer adoption at the time of the amendment. The Company adopted the requirements for all nonfinancial assets and nonfinancial liabilities in its financial statements at the beginning of its fiscal year 2010. The adoption did not impact the Company's condensed consolidated financial statements. See Note 3 for more information.

In December 2007, the FASB issued guidance that changed the accounting and reporting of noncontrolling interests in consolidated financial statements. This guidance requires noncontrolling interests to be reported as a component of equity separate from the parent's equity and purchases or sales of equity interests that do not result in a change in control, to be accounted for as equity transactions. In addition, net income attributable to a noncontrolling interest is to be included in net income and, upon a loss of control, the interest sold, as well as any interest retained, is to be recorded at fair value.

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**Note 1 Summary of Significant Accounting Policies (Continued)**

with any gain or loss recognized in net income. The Company adopted these new requirements at the beginning of its first quarter of fiscal 2010. In January 2010, the FASB issued additional guidance on this topic, which clarifies the types of transactions that should be accounted for as a decrease in ownership of a subsidiary. The Company retrospectively adopted these new requirements at the beginning of its first quarter of fiscal 2010, as required. The adoption did not impact the Company's condensed consolidated financial statements. See Note 5 for more information.

In December 2007, the FASB issued guidance on business combinations. This guidance retains the fundamental requirements of the acquisition method of accounting (formerly the purchase method) to account for all business combinations. However, it requires the reporting entity in a business combination to recognize all identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree, establishes the acquisition-date fair value as the measurement objective, and requires the capitalization of in-process research and development at fair value and the expensing of acquisition-related costs as incurred. The Company adopted these requirements at the beginning of its fiscal year 2010. The adoption did not impact the Company's condensed consolidated financial statements.

*Recent Accounting Pronouncements Not Yet Adopted*

In January 2010, the FASB issued guidance to amend the disclosure requirements related to recurring and nonrecurring fair value measurements. The guidance requires disclosure of transfers of assets and liabilities between Level 1 and Level 2 of the fair value measurement hierarchy, including the reasons and the timing of the transfers and information on purchases, sales, issuance, and settlements on a gross basis in the reconciliation of the assets and liabilities measured under Level 3 of the fair value measurement hierarchy. The guidance is effective for annual and interim reporting periods beginning after December 15, 2009, except for Level 3 reconciliation disclosures which are effective for annual and interim periods beginning after December 15, 2010. The Company will adopt this guidance at the beginning of its third quarter of fiscal 2010, except for the Level 3 reconciliation disclosures on the rollforward activities, which it will adopt at the beginning of its third quarter of fiscal 2011. Other than requiring additional disclosures, the Company does not expect this guidance to have a material impact on the Company's consolidated financial statements.

In October 2009, the FASB issued amended guidance on revenue recognition for multiple-deliverable revenue arrangements. Under this guidance, when vendor-specific objective evidence or third-party evidence for deliverables in an arrangement cannot be determined, a best estimate of the selling price is required to separate deliverables and allocate arrangement consideration using the relative selling-price method. This guidance also prescribes new disclosure requirements on how the application of the relative selling price method affects the timing and amount of revenue recognition. The guidance is effective for revenue arrangements entered into for fiscal years beginning on or after June 15, 2010. The Company will adopt this guidance at the beginning of its fiscal year 2011. The Company is in the process of evaluating the impact that adoption of this standard will have on its consolidated financial statements.

In June 2009, the FASB issued amended guidance concerning whether variable interests constitute controlling financial interests. This guidance is effective for the first annual reporting period that begins after November 15, 2009. The Company will adopt this guidance at the beginning of its fiscal year 2011. The Company is in the process of evaluating the impact that adoption of this standard will have on its future consolidated financial statements.

**Table of Contents****Note 1 Summary of Significant Accounting Policies (Continued)***Use of Estimates*

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Subsequent Events*

The Company evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through the day the condensed consolidated statements were issued.

**Note 2 Investments**

The Company's major categories of investments have not changed from the annual reporting period ended August 30, 2009.

The Company's investments at February 14, 2010 and August 30, 2009, were as follows:

|                                       | Cost<br>Basis | Unrealized<br>Gains | Unrealized<br>Losses | Recorded<br>Basis | Balance Sheet<br>Classification<br>Short-term<br>Investments | Other<br>Assets |
|---------------------------------------|---------------|---------------------|----------------------|-------------------|--------------------------------------------------------------|-----------------|
| <b>February 14, 2010:</b>             |               |                     |                      |                   |                                                              |                 |
| Available-for-sale:                   |               |                     |                      |                   |                                                              |                 |
| Money market mutual funds             | \$ 25         | \$                  | \$                   | \$ 25             | \$ 25                                                        | \$              |
| U.S. government and agency securities | 408           | 4                   |                      | 412               | 412                                                          |                 |
| Corporate notes and bonds             | 24            |                     |                      | 24                | 24                                                           |                 |
| Asset and mortgage-backed securities  | 32            | 1                   |                      | 33                | 33                                                           |                 |
| Total available-for-sale              | 489           | 5                   |                      | 494               | 494                                                          |                 |
| Held-to-maturity:                     |               |                     |                      |                   |                                                              |                 |
| Certificates of deposit               | 91            |                     |                      | 91                | 91                                                           |                 |
| <b>Total investments</b>              | <b>\$ 580</b> | <b>\$ 5</b>         | <b>\$</b>            | <b>\$ 585</b>     | <b>\$ 585</b>                                                | <b>\$</b>       |

|                                       | Cost<br>Basis | Unrealized<br>Gains | Unrealized<br>Losses | Recorded<br>Basis | Balance Sheet<br>Classification<br>Short-term<br>Investments | Other<br>Assets |
|---------------------------------------|---------------|---------------------|----------------------|-------------------|--------------------------------------------------------------|-----------------|
| <b>August 30, 2009:</b>               |               |                     |                      |                   |                                                              |                 |
| Available-for-sale:                   |               |                     |                      |                   |                                                              |                 |
| Money market mutual funds             | \$ 13         | \$                  | \$                   | \$ 13             | \$ 13                                                        | \$              |
| U.S. government and agency securities | 400           | 3                   |                      | 403               | 403                                                          |                 |
| Corporate notes and bonds             | 49            | 1                   | (1)                  | 49                | 49                                                           |                 |
| Asset and mortgage-backed securities  | 48            | 1                   |                      | 49                | 46                                                           | 3               |
| Total available-for-sale              | 510           | 5                   | (1)                  | 514               | 511                                                          | 3               |
| Held-to-maturity:                     |               |                     |                      |                   |                                                              |                 |
| Certificates of deposit               | 59            |                     |                      | 59                | 59                                                           |                 |
| <b>Total investments</b>              | <b>\$ 569</b> | <b>\$ 5</b>         | <b>\$ (1)</b>        | <b>\$ 573</b>     | <b>\$ 570</b>                                                | <b>\$ 3</b>     |



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### Note 2 Investments (Continued)

The proceeds and gross realized gains and losses from sales of available-for-sale securities during the second quarter and the first half of 2010 and 2009 are provided in the following table:

|                 | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|-----------------|----------------------|----------------------|----------------------|----------------------|
|                 | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Proceeds        | \$ 11                | \$ 43                | \$ 45                | \$ 93                |
| Realized gains  | 1                    | 1                    | 3                    | 2                    |
| Realized losses | (1)                  |                      | (1)                  |                      |

The following table presents the length of time available-for-sale securities were in continuous unrealized loss positions, but were not deemed to be other-than-temporarily impaired:

|                                      | Less than 12 Months                      |               | Greater than or<br>Equal to 12 Months    |               |
|--------------------------------------|------------------------------------------|---------------|------------------------------------------|---------------|
|                                      | Gross<br>Unrealized<br>Holding<br>Losses | Fair<br>Value | Gross<br>Unrealized<br>Holding<br>Losses | Fair<br>Value |
| August 30, 2009                      |                                          |               |                                          |               |
| U.S. government and agency           | \$                                       | \$            | \$                                       | \$            |
| Corporate notes and bonds            |                                          |               | (1)                                      | 8             |
| Asset and mortgage-backed securities |                                          |               |                                          |               |
|                                      | \$                                       | \$            | \$ (1)                                   | \$ 8          |

As of February 14, 2010, the Company's available-for-sale securities that were in continuous unrealized loss positions were insignificant.

In fiscal 2008, one of the Company's enhanced money fund investments, Columbia Strategic Cash Portfolio Fund (Columbia), ceased accepting cash redemption requests and changed to a floating net asset value. In light of the restricted liquidity, the Company elected to receive a pro-rata allocation of the underlying securities in a separately managed account. The Company assesses the fair value of these securities through market quotations and review of current investment ratings, as available, coupled with an evaluation of the liquidation value of each investment and its current performance in meeting scheduled payments of principal and interest. During the second quarter and first half of 2009, the Company recognized \$1 and \$7, respectively, of other-than-temporary impairment losses related to these securities, which were included in interest income and other, net in the accompanying condensed consolidated statements of income. No impairment losses were recorded during the second quarter or first half of 2010. At February 14, 2010, and August 30, 2009, the balance of the Columbia fund was \$2 and \$27, respectively, on the condensed consolidated balance sheets. At February 14, 2010, \$2 remained in short-term investments on the condensed consolidated balance sheets. At August 30, 2009, \$24 remained in short-term investments and \$3 remained in other assets on the condensed consolidated balance sheets, reflecting the timing of the expected distributions.

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### Note 2 Investments (Continued)

The maturities of available-for-sale and held-to-maturity securities at February 14, 2010, are as follows:

|                                       | Available-For-Sale |            | Held-To-Maturity |            |
|---------------------------------------|--------------------|------------|------------------|------------|
|                                       | Cost Basis         | Fair Value | Cost Basis       | Fair Value |
| Due in one year or less               | \$ 315             | \$ 315     | \$ 91            | \$ 91      |
| Due after one year through five years | 168                | 173        |                  |            |
| Due after five years                  | 6                  | 6          |                  |            |
|                                       | \$ 489             | \$ 494     | \$ 91            | \$ 91      |

### Note 3 Fair Value Measurement

The Company follows the authoritative guidance for fair value measurements relating to financial and nonfinancial assets and liabilities, including presentation of required disclosures, in its condensed consolidated financial statements. This guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. The guidance also establishes a fair value hierarchy, which requires maximizing the use of observable inputs when measuring fair value. The three levels of inputs that may be used are:

Level 1: Quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.

Level 3: Significant unobservable inputs that are not corroborated by market data.

There have been no material changes to the valuations techniques utilized in the fair value measurement of assets and liabilities presented on the Company's balance sheet as disclosed in the Company's Form 10-K for the fiscal year ended August 30, 2009.

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The tables below present information as of February 14, 2010 and August 30, 2009, respectively, about the Company's financial assets and financial liabilities that are measured at fair value on a recurring basis, and indicates the fair value hierarchy of the valuation techniques utilized to determine such fair value:

| February 14, 2010:                                                       | Level 1  | Level 2 | Level 3 |
|--------------------------------------------------------------------------|----------|---------|---------|
| Assets (liabilities):                                                    |          |         |         |
| Money market mutual funds                                                | \$ 2,609 | \$      | \$      |
| Investment in U.S. government and agency securities                      |          | 412     |         |
| Investment in corporate notes and bonds                                  |          | 22      | 2       |
| Investment in asset and mortgage-backed securities                       |          | 33      |         |
| Forward foreign exchange contracts, in asset position <sup>(1)</sup>     |          | 2       |         |
| Forward foreign exchange contracts, in liability position <sup>(1)</sup> |          | (1)     |         |
| Total                                                                    | \$ 2,609 | \$ 468  | \$ 2    |



**Table of Contents****Note 3 Fair Value Measurement (Continued)**

| <b>August 30, 2009:</b>                                                  | <b>Level 1</b>  | <b>Level 2</b> | <b>Level 3</b> |
|--------------------------------------------------------------------------|-----------------|----------------|----------------|
| <b>Assets (liabilities):</b>                                             |                 |                |                |
| Money market mutual funds                                                | \$ 1,597        | \$             | \$             |
| Investment in U.S. government and agency securities                      |                 | 403            |                |
| Investment in corporate notes and bonds                                  |                 | 35             | 14             |
| Investment in asset and mortgage-backed securities                       |                 | 37             | 12             |
| Forward foreign exchange contracts, in asset position <sup>(1)</sup>     |                 | 2              |                |
| Forward foreign exchange contracts, in liability position <sup>(1)</sup> |                 | (4)            |                |
| <b>Total</b>                                                             | <b>\$ 1,597</b> | <b>\$ 473</b>  | <b>\$ 26</b>   |

(1) The asset and the liability values are included in deferred income taxes and other current assets and other current liabilities, respectively, in the accompanying condensed consolidated balance sheets. See Note 1 for additional information on derivative instruments.

The tables below provide a summary of the changes in fair value, including net transfers, of all financial assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the second quarter and first half of 2010 and 2009:

|                                                                                                                               | <b>12 Weeks Ended February 14, 2010</b>                        |                                                                            |              |
|-------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------------------|--------------|
|                                                                                                                               | <b>Investment in<br/>corporate<br/>notes<br/>and<br/>bonds</b> | <b>Investment<br/>in asset and<br/>mortgage-<br/>backed<br/>securities</b> | <b>Total</b> |
| Balance, beginning of period                                                                                                  | \$ 5                                                           | \$ 2                                                                       | \$ 7         |
| Total realized and unrealized gains:                                                                                          |                                                                |                                                                            |              |
| Included in other comprehensive (loss) income                                                                                 |                                                                |                                                                            |              |
| Included in interest income and other, net                                                                                    |                                                                |                                                                            |              |
| Purchases, issuances, and (settlements)                                                                                       | (3)                                                            | (2)                                                                        | (5)          |
| Net transfers in (out)                                                                                                        |                                                                |                                                                            |              |
| Balance, end of period                                                                                                        | \$ 2                                                           | \$                                                                         | \$ 2         |
| Change in unrealized gains (losses) included in interest income and other, net related to assets held as of February 14, 2010 | \$                                                             | \$                                                                         | \$           |

|                                               | <b>12 Weeks ended February 15, 2009</b>                        |                                                                                |              |
|-----------------------------------------------|----------------------------------------------------------------|--------------------------------------------------------------------------------|--------------|
|                                               | <b>Investment in<br/>corporate<br/>notes<br/>and<br/>bonds</b> | <b>Investment<br/>in asset<br/>and<br/>mortgage-<br/>backed<br/>securities</b> | <b>Total</b> |
| Balance, beginning of period                  | \$ 5                                                           | \$ 15                                                                          | \$ 20        |
| Total realized and unrealized losses:         |                                                                |                                                                                |              |
| Included in other comprehensive (loss) income |                                                                |                                                                                |              |
| Included in interest income and other, net    |                                                                | (1)                                                                            | (1)          |
| Purchases, issuances, and (settlements)       |                                                                |                                                                                |              |
| Net transfers in (out)                        |                                                                | 1                                                                              | 1            |

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|                                                                                                                            |      |        |        |
|----------------------------------------------------------------------------------------------------------------------------|------|--------|--------|
| Balance, end of period                                                                                                     | \$ 5 | \$ 15  | \$ 20  |
| Change in unrealized gains (losses) included in other income and other, net related to assets held as of February 15, 2009 | \$   | \$ (1) | \$ (1) |

**Table of Contents****Note 3 Fair Value Measurement (Continued)**

|                                                                                                                            | 24 Weeks ended February 14, 2010                    |                                                                    |       |
|----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|--------------------------------------------------------------------|-------|
|                                                                                                                            | Investment in<br>corporate<br>notes<br>and<br>bonds | Investment<br>in asset<br>and<br>mortgage-<br>backed<br>securities | Total |
| Balance, beginning of period                                                                                               | \$ 14                                               | \$ 12                                                              | \$ 26 |
| Total realized and unrealized gains:                                                                                       |                                                     |                                                                    |       |
| Included in other comprehensive (loss) income                                                                              |                                                     |                                                                    |       |
| Included in interest income and other, net                                                                                 |                                                     | 2                                                                  | 2     |
| Purchases, issuances, and (settlements)                                                                                    | (12)                                                | (14)                                                               | (26)  |
| Net transfers in (out)                                                                                                     |                                                     |                                                                    |       |
| Balance, end of period                                                                                                     | \$ 2                                                | \$                                                                 | \$ 2  |
| Change in unrealized gains (losses) included in other income and other, net related to assets held as of February 14, 2010 | \$                                                  | \$                                                                 | \$    |

  

|                                                                                                                            | 24 Weeks ended February 15, 2009                    |                                                                 |        |
|----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------------------|--------|
|                                                                                                                            | Investment in<br>corporate<br>notes<br>and<br>bonds | Investment<br>in asset and<br>mortgage-<br>backed<br>securities | Total  |
| Balance, beginning of period                                                                                               | \$ 12                                               | \$ 6                                                            | \$ 18  |
| Total realized and unrealized losses:                                                                                      |                                                     |                                                                 |        |
| Included in other comprehensive loss                                                                                       | (1)                                                 |                                                                 | (1)    |
| Included in interest income and other, net                                                                                 | (4)                                                 | (3)                                                             | (7)    |
| Purchases, issuances, and (settlements)                                                                                    | (7)                                                 |                                                                 | (7)    |
| Net transfers in (out)                                                                                                     | 5                                                   | 12                                                              | 17     |
| Balance, end of period                                                                                                     | \$ 5                                                | \$ 15                                                           | \$ 20  |
| Change in unrealized gains (losses) included in other income and other, net related to assets held as of February 15, 2009 | \$ (4)                                              | \$ (3)                                                          | \$ (7) |

*Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis*

Effective August 31, 2009, the Company adopted the fair value measurement guidance for all nonfinancial assets and liabilities recognized or disclosed at fair value in the financial statements on a nonrecurring basis. These assets and liabilities include items such as long lived assets that are measured at fair value resulting from impairment, if deemed necessary. During the second quarter and first half of 2010, the Company did not record any fair market value adjustments to those financial and nonfinancial assets and liabilities measured at fair value on a nonrecurring basis.

**Note 4 Debt**

At February 14, 2010, the Company was in compliance with all restrictive covenants of its short-term borrowings.

In November 2009, the Company's wholly-owned Japanese subsidiary paid the outstanding principal and interest balances related to the 0.88% Promissory notes due November 2009, originally issued in November 2002.

During the second quarter and first half of 2010, \$1 of the face value of the Company's 3.5% Zero Coupon Convertible Subordinated Notes (Zero Coupon Notes) was converted by note holders into



**Table of Contents****Note 4 Debt (Continued)**

5,000 and 14,000 shares of common stock, respectively. During the second quarter and first half of 2009, \$3 of the face value of the Company's Zero Coupon Notes was converted by note holders into 70,000 and 77,000 shares of common stock, respectively. These amounts differ from those in the supplemental disclosure of non-cash items in the condensed consolidated statements of cash flows due to the related discount and issuance costs.

The carrying value and estimated fair value of long-term debt consisted of the following:

|                                                       | February 14, 2010 |                           | August 30, 2009 |                           |
|-------------------------------------------------------|-------------------|---------------------------|-----------------|---------------------------|
|                                                       | Carrying Value    | Fair Value <sup>(1)</sup> | Carrying Value  | Fair Value <sup>(1)</sup> |
| 5.50% Senior Notes due March 2017 (2017 Senior Notes) | \$ 1,096          | \$ 1,220                  | \$ 1,096        | \$ 1,213                  |
| 5.30% Senior Notes due March 2012 (2012 Senior Notes) | 899               | 970                       | 899             | 973                       |
| Zero Coupon Notes                                     | 32                | 53                        | 32              | 44                        |
| Other long-term debt                                  | 152               | 153                       | 183             | 185                       |
| <b>Total</b>                                          | <b>\$ 2,179</b>   | <b>\$ 2,396</b>           | <b>\$ 2,210</b> | <b>\$ 2,415</b>           |

(1) The fair value of the Company's long-term debt is based on quoted market prices, as applicable.

**Note 5 Equity and Comprehensive Income (Loss)***Dividends*

The Company's current quarterly cash dividend rate is \$0.18 per share. On January 28, 2010, the Board of Directors declared a quarterly cash dividend of \$0.18 per share to shareholders of record on February 12, 2010. The dividend was paid on February 26, 2010.

*Stock Repurchase Programs*

The Company's stock repurchase activity during the second quarter and first half of 2010 and 2009 is summarized in the following table:

|                        | Shares Repurchased<br>(000 s) | Average Price per Share | Total Expenditure |
|------------------------|-------------------------------|-------------------------|-------------------|
| Second quarter of 2010 | 250                           | \$ 58.89                | \$ 15             |
| First half of 2010     | 250                           | 58.89                   | 15                |
| Second quarter of 2009 |                               | \$                      | \$                |
| First half of 2009     | 845                           | 65.32                   | 55                |

These amounts differ from the stock repurchase balances in the condensed consolidated statements of cash flows to the extent that repurchases had not settled at the end of the quarter. The remaining amount available for stock repurchases under the approved plans was approximately \$1,987 at February 14, 2010. Purchases are made from time-to-time as conditions warrant in the open market or in block purchases, and pursuant to share repurchase plans under SEC Rule 10b5-1. Repurchased shares are retired.

From time to time, the Company purchases shares in the open market for the purpose of gifting common stock rewards to employees. In the second quarter of 2010, the Company purchased a nominal amount of shares, at an average price of \$58.37. In the first half of 2010, the Company purchased



**Table of Contents****Note 5 Equity and Comprehensive Income (Loss) (Continued)**

8,000 shares, at an average price of \$58.50. This program is separate from the Company's publicly announced stock repurchase program discussed above.

*Components of Equity and Comprehensive Income (Loss)*

The Company reports its noncontrolling interests in consolidated subsidiaries as a component of equity separate from the Company's equity. The accumulated other comprehensive income (loss) consists of foreign currency translation adjustments and unrealized gains and losses on investments and their related tax effects.

The following tables show the changes in equity attributable to Costco and the noncontrolling interests of subsidiaries in which Costco has a majority, but not total ownership interest:

|                                                                                            | <b>Attributable<br/>to Costco</b> | <b>Noncontrolling<br/>Interests</b> | <b>Total<br/>Equity</b> |
|--------------------------------------------------------------------------------------------|-----------------------------------|-------------------------------------|-------------------------|
| Equity at August 30, 2009                                                                  | \$ 10,024                         | \$ 80                               | \$ 10,104               |
| Comprehensive income:                                                                      |                                   |                                     |                         |
| Foreign currency translation adjustment and other                                          | 34                                | 2                                   | 36                      |
| Unrealized gain on short term investments, net of tax                                      | 1                                 |                                     | 1                       |
| Net income                                                                                 | 565                               | 10                                  | 575                     |
| <br>Total comprehensive income                                                             | <br>600                           | <br>12                              | <br>612                 |
| Stock options exercised and vesting of restricted stock units (RSUs), including income tax | 100                               |                                     | 100                     |
| Repurchase of common stock                                                                 | (15)                              |                                     | (15)                    |
| Stock-based compensation                                                                   | 100                               |                                     | 100                     |
| Cash dividends                                                                             | (158)                             |                                     | (158)                   |
| <br>Equity at February 14, 2010                                                            | <br>\$ 10,651                     | <br>\$ 92                           | <br>\$ 10,743           |
| <br>Equity at August 31, 2008                                                              | <br>\$ 9,194                      | <br>\$ 80                           | <br>\$ 9,274            |
| Comprehensive income (loss):                                                               |                                   |                                     |                         |
| Foreign currency translation adjustment and other                                          | (496)                             | (8)                                 | (504)                   |
| Net income                                                                                 | 502                               | 7                                   | 509                     |
| <br>Total comprehensive income (loss)                                                      | <br>6                             | <br>(1)                             | <br>5                   |
| Stock options exercised and vesting of RSUs, including income tax                          | 32                                |                                     | 32                      |
| Conversion of convertible notes                                                            | 2                                 |                                     | 2                       |
| Repurchase of common stock                                                                 | (55)                              |                                     | (55)                    |
| Stock-based compensation                                                                   | 89                                |                                     | 89                      |
| Cash dividends                                                                             | (138)                             |                                     | (138)                   |
| <br>Equity at February 15, 2009                                                            | <br>\$ 9,130                      | <br>\$ 79                           | <br>\$ 9,209            |

**Table of Contents****Note 5 Equity and Comprehensive Income (Loss) (Continued)**

The following table shows components of total comprehensive income at the end of the second quarter and the first half of 2010 and 2009:

|                                                                      | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|----------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                                      | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Net income including noncontrolling interests                        | \$ 305               | \$ 243               | \$ 575               | \$ 509               |
| Unrealized gain on short-term investments, net of tax                | 1                    | 2                    | 1                    |                      |
| Foreign currency translation adjustment and other                    | (6)                  | 20                   | 36                   | (504)                |
| Comprehensive income                                                 | 300                  | 265                  | 612                  | 5                    |
| Comprehensive (income) loss attributable to noncontrolling interests | (6)                  | (3)                  | (12)                 | 1                    |
| Comprehensive income attributable to Costco                          | \$ 294               | \$ 262               | \$ 600               | \$ 6                 |

**Note 6 Stock-Based Compensation Plans**

In the second quarter of 2010, the Fourth Restated 2002 Stock Incentive Plan was amended following shareholder approval and is now referred to as the Fifth Restated 2002 Stock Incentive Plan (Fifth Restated 2002 Plan). The Fifth Restated 2002 Plan authorizes the issuance of an additional 18,000,000 shares of common stock for future grants in addition to grants currently authorized. Each share issued in respect of stock units is counted as 1.75 shares toward the limit of shares available. The Company issues new shares of common stock upon exercise of stock options and vesting of RSUs.

*Summary of Stock Option Activity*

The following table summarizes stock option transactions during the first half of 2010:

|                                                 | Shares<br>(in 000 s) | Weighted-<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term<br>(in years) | Aggregate<br>Intrinsic<br>Value <sup>(1)</sup> |
|-------------------------------------------------|----------------------|-------------------------------------------|------------------------------------------------------------------------|------------------------------------------------|
| Outstanding at August 30, 2009                  | 18,742               | \$ 40.17                                  |                                                                        |                                                |
| Granted                                         |                      |                                           |                                                                        |                                                |
| Exercised                                       | (3,013)              | 41.90                                     |                                                                        |                                                |
| Forfeited or expired                            | (4)                  | 44.69                                     |                                                                        |                                                |
| Outstanding at February 14, 2010 <sup>(2)</sup> | 15,725               | \$ 39.83                                  | 3.73                                                                   | \$ 306                                         |
| Exercisable at February 14, 2010                | 13,949               | \$ 39.30                                  | 3.55                                                                   | \$ 279                                         |

(1) The difference between the original exercise price and market value of common stock at February 14, 2010.

(2) Stock options generally vest over five years and have a ten-year term.



**Table of Contents****Note 6 Stock-Based Compensation Plans (Continued)**

The tax benefits realized and intrinsic value related to total stock options exercised during the first half of 2010 and 2009 are provided in the following table:

|                                                           | 24 Weeks Ended       |                      |
|-----------------------------------------------------------|----------------------|----------------------|
|                                                           | February 14,<br>2010 | February 15,<br>2009 |
| Actual tax benefit realized for stock options exercised   | \$ 18                | \$ 6                 |
| Intrinsic value of stock options exercised <sup>(1)</sup> | \$ 52                | \$ 16                |

(1) The difference between the original exercise price and market value of common stock measured at each individual exercise date.

*Summary of Restricted Stock Unit Activity*

At February 14, 2010, 12,262,000 shares were available to be granted as RSUs to eligible employees and directors under the Fifth Restated 2002 Plan.

The following awards were outstanding at the end of the first half of 2010:

8,888,000 time-based RSUs, which vest upon the achievement of continued employment over specified periods of time;

472,000 performance-based RSUs granted to certain executive officers of the Company. The performance targets have been met. Further vesting occurs upon achievement of continued employment over specified periods of time; and

305,000 performance-based RSUs to be granted to executive officers of the Company upon achievement of specified performance targets for fiscal 2010, as determined by the Compensation Committee of the Board of Directors, after the end of the fiscal year. These awards are included in the table below and the Company recognized compensation expense for these awards as it is currently deemed probable that the performance targets will be achieved.

The following table summarizes RSU transactions during the first half of 2010:

|                                 | Number of<br>Units<br>(in 000 s) | Weighted-<br>Average<br>Grant Date<br>Fair Value |
|---------------------------------|----------------------------------|--------------------------------------------------|
| Non-vested at August 30, 2009   | 8,531                            | \$ 54.60                                         |
| Granted                         | 3,419                            | 55.94                                            |
| Vested                          | (2,235)                          | 54.44                                            |
| Forfeited                       | (50)                             | 54.45                                            |
| Non-vested at February 14, 2010 | 9,665                            | \$ 55.11                                         |

**Table of Contents****Note 6 Stock-Based Compensation Plans (Continued)***Summary of Stock-Based Compensation*

The following table summarizes stock-based compensation expense and the related tax benefits:

|                                                            | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                            | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| RSUs                                                       | \$ 41                | \$ 31                | \$ 85                | \$ 62                |
| Stock options                                              | 7                    | 14                   | 15                   | 27                   |
| Total stock-based compensation expense before income taxes | 48                   | 45                   | 100                  | 89                   |
| Income tax benefit                                         | (15)                 | (15)                 | (33)                 | (30)                 |
| Total stock-based compensation expense, net of income tax  | \$ 33                | \$ 30                | \$ 67                | \$ 59                |

The remaining unrecognized compensation cost related to non-vested RSUs at February 14, 2010, was \$449, and the weighted-average period of time over which this cost will be recognized is 3.5 years. The remaining unrecognized compensation cost related to unvested stock options at February 14, 2010, was \$5, and the weighted-average period of time over which this cost will be recognized is 0.3 years.

**Note 7 Net Income Per Common and Common Equivalent Share**

The following table shows the amounts used in computing net income attributable to Costco (net income) per share and the effect on income and the weighted average number of shares of dilutive potential common stock (shares in 000 s):

|                                                                                                    | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|----------------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                                                                    | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Net income available to common stockholders used in basic and diluted net income per common share  | \$ 299               | \$ 239               | \$ 565               | \$ 502               |
| Weighted average number of common shares used in basic net income per common share                 | 439,786              | 433,476              | 438,475              | 432,963              |
| Stock options and RSUs                                                                             | 6,182                | 4,763                | 6,440                | 5,649                |
| Conversion of convertible notes                                                                    | 950                  | 1,449                | 955                  | 1,483                |
| Weighted number of common shares and dilutive potential of common stock used in diluted net income | 446,918              | 439,688              | 445,870              | 440,095              |
| Anti-dilutive stock options and RSUs                                                               | 1,764                | 10,173               | 1,839                | 4,656                |

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### **Note 8 Commitments And Contingencies**

#### *Legal Proceedings*

The Company is involved from time to time in claims, proceedings and litigation arising from its business and property ownership. The Company is a defendant in the following matters, among others:

Cases purportedly brought as class actions on behalf of certain present and former Costco managers in California, in which plaintiffs principally allege that they have not been properly compensated for overtime work. *Scott M. Williams v. Costco Wholesale Corp.*, United States District Court (San Diego), Case No. 02-CV-2003 NAJ (JFS); *Greg Randall v. Costco Wholesale Corp.*, Superior Court for the County of Los Angeles, Case No. BC-296369. On February 21, 2008 the court in Randall tentatively granted in part and denied in part plaintiffs' motion for class certification. That order was finalized by the court on May 13, 2008. The parties in Randall have agreed on a partial settlement of the action (resolving all claims except for the claim that the Company miscalculated pay), requiring a payment of up to \$16 by the Company, which was substantially paid in the first quarter of fiscal 2010. The miscalculation claim from the Randall case was refiled as a separate action by stipulation, alleging that the Company miscalculated the rates of pay for all department and ancillary managers in California in violation of Labor Code Section 515(d). On October 2, 2009, the court granted the Company's motion for summary judgment, and that ruling has been appealed. *Terry Head v. Costco Wholesale Corp.*, Superior Court for the County of Los Angeles, Case No. BC-409805. In the Williams action, the parties have achieved a settlement, subject to final court approval.

On December 26, 2007, another putative class action was filed, also principally alleging denial of overtime compensation. The complaint alleges misclassification of certain California managers. On May 15, 2008, the court partially granted the Company's motion to dismiss the complaint, dismissing certain claims and refusing to expand the statute of limitations for the remaining claims. An answer to the complaint was filed on May 27, 2008. Plaintiff's class certification motion is pending. *Jesse Drenckhahn v. Costco Wholesale Corp.*, United States District Court (Los Angeles), Case No. CV08-1408 FMC (JMJ).

A case purportedly brought as a class action on behalf of present and former hourly employees in California, in which the plaintiff principally alleges that the Company's routine closing procedures and security checks cause employees to incur delays that qualify as uncompensated working time and that deny them statutorily guaranteed meal periods and rest breaks. The complaint was filed on October 2, 2008, and the Company's motion to dismiss was partially granted. Discovery is ongoing. *Anthony Castaneda v. Costco Wholesale Corp.*, Superior Court for the County of Los Angeles, Case No. BC-399302. On February 1, 2010, the court denied plaintiff's motion for class certification, and that ruling has been appealed. A similar purported class action was filed on May 15, 2009, on behalf of present and former hourly employees in California, claiming denial of wages and false imprisonment during the post-closing procedures, when security measures allegedly cause employees to be locked in the warehouses. *Mary Pytelewski v. Costco Wholesale Corp.*, Superior Court for the County of San Diego, Case No. 37-2009-00089654. A similar purported class action was filed on November 20, 2009, in the State of Washington. *Raven Hawk v. Costco Wholesale Corp.*, King County Superior Court, Case No. 09-242196-0-SEA.

A putative class action, filed on January 24, 2008, purportedly brought on behalf of two groups of former California employees: an Unpaid Wage Class; and a Wage Statement Class. The Unpaid Wage Class alleges that the Company improperly deducts employee credit card balances from final paychecks, while the Wage Statement Class alleges that final paychecks do not contain the accurate and itemized information legally required for wage statements. On May 29, 2008, the court granted in part a motion to dismiss, dismissing with prejudice the wage-itemization claims. On May 5, 2009, the court denied the Company's motion for summary judgment. Plaintiff's class certification motion is pending.

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**Note 8 Commitments And Contingencies (Continued)**

ing. *Carrie Ward v. Costco Wholesale Corp.*, United States District Court (Los Angeles), Case No. CV08-02013 FMC (FFM).

Another purported class action was filed against the Company on October 28, 2009. Plaintiff alleges that the Company failed to provide reasonable seating to employees in violation of California law. *Jade Jue v. Costco Wholesale Corp.*, San Mateo County Superior Court Case No. 489091. The case was removed to federal court, Case No. 3:10-cv-0033 WHA.

On March 1, 2010, a putative class action was filed alleging that as to California non-exempt employees the Company has unlawfully denied meal and rest breaks, failed to pay wages, failed to provide accurate wage-itemization statements, failed to maintain time records, and willfully failed to pay termination wages. *George v. Costco Wholesale Corp.*, San Diego Superior Court, Case No. 37-2010-00086734-CU-OE-CTL.

Claims in these actions (other than *Hawk*) are made under various provisions of the California Labor Code and the California Business and Professions Code. Plaintiffs seek restitution/disgorgement, compensatory damages, various statutory penalties, punitive damages, interest, and attorneys' fees.

A case brought as a class action on behalf of certain present and former female managers, in which plaintiffs allege denial of promotion based on gender in violation of Title VII of the Civil Rights Act of 1964 and California state law. *Shirley Rae Ellis v. Costco Wholesale Corp.*, United States District Court (San Francisco), Case No. C-04-3341-MHP. Plaintiffs seek compensatory damages, punitive damages, injunctive relief, interest and attorneys' fees. Class certification was granted by the district court on January 11, 2007. On May 11, 2007, the United States Court of Appeals for the Ninth Circuit granted a petition to hear the Company's appeal of the certification. The appeal was argued on April 14, 2008. Proceedings in the district court have been stayed during the appeal. The parties await a decision from the Ninth Circuit.

Class actions stated to have been brought on behalf of certain present and former Costco members:

In *Evans, et ano., v. Costco Wholesale Corp.*, No. BC351869 (Superior Court for the County of Los Angeles), and *Dupler v. Costco Wholesale Corp.*, Index No. 06-007555 (commenced in the Supreme Court of Nassau County, New York and removed to the United States District Court for the Eastern District of New York), it is asserted that the Company violated various provisions of California and New York common law and statutes in connection with a membership renewal practice. Under that practice, members who paid their renewal fees late generally had their twelve-month membership renewal periods commence at the time of the prior year's expiration rather than the time of the late payment. Plaintiffs in these two actions seek compensatory damages, restitution, disgorgement, preliminary and permanent injunctive and declaratory relief, attorneys' fees and costs, prejudgment interest and, in *Evans*, punitive damages. On April 2, 2009, the district court preliminarily approved a settlement that, if finally approved, will resolve both of these actions. The settlement entails a provisional certification of a nationwide class of present and former Costco members who from March 1, 2001, to March 31, 2009, paid their membership renewal fees late and had their renewal periods commence at the prior year's expiration date rather than the date of payment. Depending upon their individual circumstances, class members can be eligible for up to a three-month extension of their current membership or, if they are no longer Costco members, a temporary membership of up to three months. Other than payments to two class representatives, the settlement does not provide for cash payments to class members. The Company has agreed not to oppose a request for an award of attorneys' fees to class counsel in an amount up to \$5. The court is considering whether the settlement should receive final approval. In the third quarter of 2009, the Company recorded an adjustment to deferred membership fees of \$27 and a

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### **Note 8 Commitments And Contingencies (Continued)**

reserve was established in the amount of \$7 to cover the expected costs of the certificates, payment of attorneys' fees to class counsel, and certain expenses of settlement administration. Further details of the proposed settlement can be obtained from the notice to class members, which can be viewed at <http://www.costco.com/renewalsettlement.pdf>. A hearing concerning settlement approval is set for March 29, 2010.

Numerous putative class actions have been brought around the United States against motor fuel retailers, including the Company, alleging that they have been overcharging consumers by selling gasoline or diesel that is warmer than 60 degrees without adjusting the volume sold to compensate for heat-related expansion or disclosing the effect of such expansion on the energy equivalent received by the consumer. The Company is named in the following actions: Raphael Sagalyn, et al., v. Chevron USA, Inc., et al., Case No. 07-430 (D. Md.); Phyllis Lerner, et al., v. Costco Wholesale Corporation, et al., Case No. 07-1216 (C.D. Cal.); Linda A. Williams, et al., v. BP Corporation North America, Inc., et al., Case No. 07-179 (M.D. Ala.); James Graham, et al. v. Chevron USA, Inc., et al., Civil Action No. 07-193 (E.D. Va.); Betty A. Delgado, et al., v. Allsup's, Convenience Stores, Inc., et al., Case No. 07-202 (D.N.M.); Gary Kohut, et al. v. Chevron USA, Inc., et al., Case No. 07-285 (D. Nev.); Mark Rushing, et al., v. Alon USA, Inc., et al., Case No. 06-7621 (N.D. Cal.); James Vanderbilt, et al., v. BP Corporation North America, Inc., et al., Case No. 06-1052 (W.D. Mo.); Zachary Wilson, et al., v. Ampride, Inc., et al., Case No. 06-2582 (D. Kan.); Diane Foster, et al., v. BP North America Petroleum, Inc., et al., Case No. 07-02059 (W.D. Tenn.); Mara Redstone, et al., v. Chevron USA, Inc., et al., Case No. 07-20751 (S.D. Fla.); Fred Aguirre, et al. v. BP West Coast Products LLC, et al., Case No. 07-1534 (N.D. Cal.); J.C. Wash, et al., v. Chevron USA, Inc., et al.; Case No. 4:07cv37 (E.D. Mo.); Jonathan Charles Conlin, et al., v. Chevron USA, Inc., et al.; Case No. 07-0317 (M.D. Tenn.); William Barker, et al. v. Chevron USA, Inc., et al.; Case No. 07-cv-00293 (D.N.M.); Melissa J. Couch, et al. v. BP Products North America, Inc., et al., Case No. 07cv291 (E.D. Tex.); S. Garrett Cook, Jr., et al., v. Hess Corporation, et al., Case No. 07cv750 (M.D. Ala.); Jeff Jenkins, et al. v. Amoco Oil Company, et al., Case No. 07-cv-00661 (D. Utah); and Mark Wyatt, et al., v. B. P. America Corp., et al., Case No. 07-1754 (S.D. Cal.). On June 18, 2007, the Judicial Panel on Multidistrict Litigation assigned the action, entitled *In re Motor Fuel Temperature Sales Practices Litigation*, MDL Docket No 1840, to Judge Kathryn Vratil in the United States District Court for the District of Kansas. On February 21, 2008, the court denied a motion to dismiss the consolidated amended complaint. On April 12, 2009, the Company agreed to a settlement involving the actions in which it is named as a defendant. Under the settlement, which is subject to final approval by the court, the Company has agreed, to the extent allowed by law, to install over five years from the effective date of the settlement temperature-correcting dispensers in the States of Alabama, Arizona, California, Florida, Georgia, Kentucky, Nevada, New Mexico, North Carolina, South Carolina, Tennessee, Texas, Utah, and Virginia. Other than payments to class representatives, the settlement does not provide for cash payments to class members. On August 18, 2009, the court preliminarily approved the settlement and set a hearing for April 1, 2010, to consider final approval of the settlement. Further details of the proposed settlement can be obtained from the notice to class members, which can be viewed at <http://www.costco.com/fuelsettlement.pdf>.

The Company has been named as a defendant in two purported class actions relating to sales of organic milk. *Hesse v. Costco Wholesale Corp.*, No. C07-1975 (W.D. Wash.); *Snell v. Aurora Dairy Corp.*, et al., No. 07-CV-2449 (D. Col.). Both actions claim violations of the laws of various states, essentially alleging that milk provided to Costco by its supplier Aurora Dairy Corp. was improperly labeled "organic." Plaintiffs filed a consolidated complaint on July 18, 2008. With respect to the Company, plaintiffs seek to certify four classes of people who purchased Costco organic milk. Aurora has maintained that it has held and continues to hold valid organic certifications. The consolidated complaint seeks, among other things, actual, compensatory, statutory, punitive and/or exemplary damages in unspecified amounts, as well as costs and attorneys' fees. On June 3, 2009, the court entered an

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### **Note 8 Commitments And Contingencies (Continued)**

order dismissing with prejudice, among others, all claims against the Company. Plaintiffs have appealed the dismissal.

The Company has been named as a defendant in a purported class action relating to sales of farm-raised salmon. Farm Raised Salmon Coordinated Proceedings, Los Angeles Superior Court Case No. JCCP No. 4329. The action alleges that the Company violated California law requiring farm-raised salmon to be labeled as color added. The complaint asserts violations of the California Unfair Competition Law, the California Consumer Legal Remedies Act, and the California False Advertising Law, and negligent misrepresentation, and seeks restoration of money acquired by means of unfair competition or false advertising and compensatory damages in unspecified amounts, injunctive relief remedying the allegedly improper disclosures, and costs and attorneys' fees. A California Superior Court ruling dismissing the action on the ground that federal law does not permit claims for mislabeling of farm-raised salmon to be asserted by private parties was reversed by the California Supreme Court. The Company has denied the material allegations of the complaint.

In *Verzani, et ano., v. Costco Wholesale Corp.*, No. 09 CV 2117 (United States District Court for the Southern District of New York), a purported nationwide class action, the plaintiffs allege claims for breach of contract and violation of the Washington Consumer Protection Act, based on the failure of the Company to disclose on the label of its Shrimp Tray with Cocktail Sauce the weight of the shrimp in the item as distinct from the accompanying cocktail sauce, lettuce, and lemon wedges. The complaint seeks various forms of damages (including compensatory and treble damages and disgorgement and restitution), injunctive and declaratory relief, attorneys' fees, costs, and prejudgment interest. On April 21, 2009, the plaintiff filed a motion for a preliminary injunction, seeking to prevent the Company from selling the shrimp tray unless the Company separately discloses the weight of the shrimp and provides shrimp consistent with the disclosed weight. By orders dated July 29 and August 6, 2009, the court denied the preliminary injunction motion and dismissed the claim for breach of contract. Plaintiffs are appealing.

Three shareholder derivative lawsuits have been filed, ostensibly on behalf of the Company, against certain of its current and former officers and directors, relating to the Company's stock option grants. One suit, *Sandra Donnelly v. James Sinegal, et al.*, Case No. 08-2-23783-4 SEA (King County Superior Court), was filed in Washington state court on or about July 17, 2008. Plaintiff alleged, among other things, that individual defendants breached their fiduciary duties to the Company by backdating grants of stock options issued between 1997 and 2005 to various current and former executives, allegedly in violation of the Company's shareholder-approved stock option plans. The complaint asserted claims for unjust enrichment, breach of fiduciary duties, and waste of corporate assets, and seeks damages, corporate governance reforms, an accounting, rescission of certain stock option grants, restitution, and certain injunctive and declaratory relief, including the declaration of a constructive trust for certain stock options and proceeds derived from the exercise of such options. On April 3, 2009, on the Company's motion the court dismissed the action, following the plaintiff's disclosure that she had ceased to own Costco common stock, a requirement for her to pursue a derivative action. The second action, *Pirelli Armstrong Tire Corp. Retiree Medical Benefits Trust v. James Sinegal, et al.*, Case No. 2:08-cv-01450-TSZ (United States District Court for the Western District of Washington), was filed on or about September 29, 2008, and named as defendants all but one of the Company's directors and certain of its senior executives. Plaintiff alleged that defendants approved the issuance of backdated stock options, concealed the backdating of stock options, and refused to vindicate the Company's rights by pursuing those who obtained improper incentive compensation. The complaint asserted claims under both state law and the federal securities laws and sought relief comparable to that sought in the state court action described above. Plaintiff further alleged that the misconduct occurred from at least 1997, and continued until 2006, and that as a result virtually all of the Company's SEC filings and

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### **Note 8 Commitments And Contingencies (Continued)**

financial and other public statements were false and misleading throughout this entire period (including, but not limited to, each of the Company's annual financial statements for fiscal years 1997 through 2007 inclusive). Plaintiff alleged, among other things, that defendants caused the Company to falsely represent that options were granted with exercise prices that were not less than the fair market value of the Company's stock on the date of grant and issuance when they were not, to conceal that its internal controls and accounting controls were grossly inadequate, and to grossly overstate its earnings. In addition, it was further alleged that when the Company announced in October 2006 that it had investigated its historical option granting practices and had not found fraud that announcement itself was false and misleading because, among other reasons, it failed to report that defendants had consistently received options granted at monthly lows for the grant dates and falsely suggested that backdating did not occur. Plaintiff also alleged that false and misleading statements inflated the market price of the Company's common stock and that certain individual defendants sold, and the Company purchased, shares at inflated prices. The third action, *Daniel Buckfire v. James D. Sinegal, et al.*, No. 2:09-cv-00893-TSZ (United States District Court for the Western District of Washington), was filed on or about June 29, 2009, and contains allegations substantially similar to those in the *Pirelli* action. On August 12, 2009, the court entered an order consolidating the *Pirelli* and *Buckfire* actions. On October 2, 2009, plaintiffs *Pirelli* and *Buckfire* filed a consolidated amended complaint. That complaint is largely similar to previous filings, except that: it challenges additional grants (in 1995, 1996, and 2004) and alleges that additional federal securities law filings, including proxy statements and SEC Forms 10-K, Forms 10-Q and related officer certifications (generally from 1996 through and including 2008) were false and misleading for failure to adequately disclose circumstances surrounding grants of options; and now includes as defendants only the following individuals: James D. Sinegal, Richard A. Galanti, Jeffrey H. Brotman, Hamilton E. James, John W. Meisenbach, Jill S. Ruckelshaus, Charles T. Munger, Benjamin S. Carson, Sr., Richard D. DiCerchio, and David S. Petterson. On November 16, 2009, the defendants filed motions to dismiss the amended complaint on various grounds, including that plaintiffs failed properly to allege why a pre-suit demand had not been made on the board of directors.

On October 4, 2006, the Company received a grand jury subpoena from the United States Attorney's Office for the Central District of California, seeking records relating to the Company's receipt and handling of hazardous merchandise returned by Costco members and other records. The Company is cooperating with the inquiry and at this time cannot reasonably estimate any loss that may arise from this matter.

The Environmental Protection Agency (EPA) issued an Information Request to the Company, dated November 1, 2007, under the Clean Air Act. The EPA is seeking records regarding warehouses in the states of Arizona, California, Hawaii, and Nevada relating to compliance with regulations concerning air-conditioning and refrigeration equipment. On March 4, 2009, the Company was advised by the Department of Justice that the Department was prepared to allege that the Company has committed at least nineteen violations of the leak-repair requirements of 40 C.F.R. § 82.156(i) and at least seventy-four violations of the recordkeeping requirements of 40 C.F.R. § 82.166(k), (m) at warehouses in these four states. The Company has responded to these allegations, is engaged in communications with the Department about these and additional allegations made by letter dated September 10, 2009, and has entered into a tolling agreement. An Information Request dated January 14, 2008, has also been received concerning a warehouse in New Hampshire. Substantial penalties may be levied for violations of the Clean Air Act. In April 2008 the Company received an information request from the South Coast Air Quality Management District concerning certain locations in Southern California. The Company has responded to that request. The Company is cooperating with these inquiries and at this time cannot reasonably estimate any loss that might arise from these matters.

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### **Note 8 Commitments And Contingencies (Continued)**

On October 7, 2009, the District Attorneys for San Diego, San Joaquin and Solano Counties filed a complaint, People of the State of California v. Costco Wholesale Corporation, et. al., No. 37-2009-00099912 (Superior Court for the County of San Diego), alleging on information and belief that the Company has violated and continues to violate provisions of the California Health and Safety Code and the Business and Professions Code through the use of certain spill clean-up materials at its gasoline stations. Relief sought includes, among other things, requests for preliminary and permanent injunctive relief, civil penalties, costs and attorneys' fees. The Company has yet to respond to the complaint.

The Company has received notices from most states stating that they have appointed an agent to conduct an examination of the books and records of the Company to determine whether it has complied with state unclaimed property laws. The State of Washington is conducting such an examination on its own behalf. In addition to seeking the turnover of unclaimed property subject to escheat laws, the states may seek interest, penalties, costs of examinations, and other relief.

Except where indicated otherwise above, a reasonable estimate of the possible loss or range of loss cannot be made at this time for the matters described. The Company does not believe that any pending claim, proceeding or litigation, either alone or in the aggregate, will have a material adverse effect on the Company's financial position; however, it is possible that an unfavorable outcome of some or all of the matters, however unlikely, could result in a charge that might be material to the results of an individual fiscal quarter.

### **Note 9 Segment Reporting**

The Company and its subsidiaries are principally engaged in the operation of membership warehouses in the United States, Canada, Japan, Australia, the United Kingdom, and through majority-owned subsidiaries in Taiwan and Korea and through a 50%-owned joint-venture in Mexico. The Company's reportable segments are based on management's organization of the operating segments for operational decisions and assessments of financial performance, which considers geographic locations. The investment in the Mexico joint-venture is only included in total assets under United States Operations in the table below, as it is accounted for under the equity method and its operations are not consolidated in the Company's financial statements. The accounting policies of the segments are the same as those described in the notes to the consolidated financial statements included in the Company's annual report filed on Form 10-K for the fiscal year ended August 30, 2009, after considering newly adopted accounting pronouncements described elsewhere herein. All inter-segment net sales and expenses have been eliminated in computing total revenue and operating income.

**Table of Contents****Note 9 Segment Reporting (Continued)**

|                                                  | United States<br>Operations <sup>(1)</sup> | Canadian<br>Operations | Other<br>International<br>Operations | Total     |
|--------------------------------------------------|--------------------------------------------|------------------------|--------------------------------------|-----------|
| <b>Twelve Weeks Ended February 14, 2010</b>      |                                            |                        |                                      |           |
| Total revenue                                    | \$ 14,371                                  | \$ 2,835               | \$ 1,536                             | \$ 18,742 |
| Operating income                                 | 313                                        | 104                    | 53                                   | 470       |
| Depreciation and amortization                    | 147                                        | 24                     | 14                                   | 185       |
| Capital expenditures, net                        | 131                                        | 30                     | 32                                   | 193       |
| <b>Twelve Weeks Ended February 15, 2009</b>      |                                            |                        |                                      |           |
| Total revenue                                    | \$ 13,491                                  | \$ 2,155               | \$ 1,197                             | \$ 16,843 |
| Operating income                                 | 302                                        | 52                     | 44                                   | 398       |
| Depreciation and amortization                    | 131                                        | 19                     | 11                                   | 161       |
| Capital expenditures, net                        | 225                                        | 39                     | 32                                   | 296       |
| <b>Twenty-Four Weeks Ended February 14, 2010</b> |                                            |                        |                                      |           |
| Total revenue                                    | \$ 27,592                                  | \$ 5,490               | \$ 2,959                             | \$ 36,041 |
| Operating income                                 | 579                                        | 216                    | 103                                  | 898       |
| Depreciation and amortization                    | 291                                        | 49                     | 29                                   | 369       |
| Capital expenditures, net                        | 374                                        | 80                     | 52                                   | 506       |
| Property and equipment, net                      | 8,543                                      | 1,455                  | 1,107                                | 11,105    |
| Total assets                                     | 18,240                                     | 2,867                  | 2,259                                | 23,366    |
| Total equity                                     | 7,856                                      | 1,621                  | 1,266                                | 10,743    |
| <b>Twenty-Four Weeks Ended February 15, 2009</b> |                                            |                        |                                      |           |
| Total revenue                                    | \$ 26,427                                  | \$ 4,450               | \$ 2,361                             | \$ 33,238 |
| Operating income                                 | 582                                        | 161                    | 77                                   | 820       |
| Depreciation and amortization                    | 256                                        | 38                     | 22                                   | 316       |
| Capital expenditures, net                        | 489                                        | 89                     | 93                                   | 671       |
| Property and equipment, net                      | 8,228                                      | 1,220                  | 906                                  | 10,354    |
| Total assets                                     | 16,761                                     | 2,202                  | 1,774                                | 20,737    |
| Total equity                                     | 7,025                                      | 1,181                  | 1,003                                | 9,209     |
| <b>Year Ended August 30, 2009</b>                |                                            |                        |                                      |           |
| Total revenue                                    | \$ 56,548                                  | \$ 9,737               | \$ 5,137                             | \$ 71,422 |
| Operating income                                 | 1,273                                      | 354                    | 150                                  | 1,777     |
| Depreciation and amortization                    | 589                                        | 90                     | 49                                   | 728       |
| Capital expenditures, net                        | 904                                        | 135                    | 211                                  | 1,250     |
| Property and equipment, net                      | 8,415                                      | 1,394                  | 1,091                                | 10,900    |
| Total assets                                     | 17,228                                     | 2,641                  | 2,110                                | 21,979    |
| Total equity                                     | 7,458                                      | 1,470                  | 1,176                                | 10,104    |

- (1) Certain home office operating expenses are incurred on behalf of the Company's Canadian and other international operations, but are included in the United States operations above because those costs are not allocated internally and generally come under the responsibility of the Company's United States management team.

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### **Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations** (dollars in millions, except per share warehouse number data)

#### **Forward-looking Statements**

Certain statements contained in this document constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. For these purposes, forward-looking statements are statements that address activities, events, conditions or developments that the Company expects or anticipates may occur in the future. Such forward-looking statements involve risks and uncertainties that may cause actual events, results or performance to differ materially from those indicated by such statements. These risks and uncertainties include, but are not limited to, domestic and international economic conditions, including exchange rates, the effects of competition and regulation, uncertainties in the financial markets, consumer and small business spending patterns and debt levels, conditions affecting the acquisition, development, ownership or use of real estate, actions of vendors, rising costs associated with employees (including health care costs), geopolitical conditions and other risks identified from time to time in the Company's public statements and reports filed with the SEC.

This management discussion should be read in conjunction with the management discussion included in our fiscal 2009 annual report on Form 10-K, previously filed with the SEC.

#### **Overview**

We operate membership warehouses based on the concept that offering our members low prices on a limited selection of nationally branded and selected private-label products in a wide range of merchandise categories will produce high sales volumes and rapid inventory turnover. This rapid inventory turnover, when combined with the operating efficiencies achieved by volume purchasing, efficient distribution and reduced handling of merchandise in no-frills, self-service warehouse facilities enables us to operate profitably at significantly lower gross margins than traditional wholesalers, mass merchandisers, supermarkets and supercenters.

Key items for the second quarter of fiscal 2010 as compared to the second quarter of fiscal 2009 include:

Net sales increased 11.3% to \$18,356, driven by a 9% increase in comparable sales (sales in warehouses open for at least one year, including relocated warehouses) and sales at 15 net new warehouses opened since the end of the second quarter of fiscal 2009. Net sales were significantly impacted by increases in the price of gasoline and by certain foreign currency exchange rates;

Membership fees increased 8.5% to \$386, primarily due to new membership sign-ups and increased penetration of the higher-fee Executive Membership program;

Gross margin (net sales less merchandise costs) as a percentage of net sales increased 26 basis points;

Selling, general and administrative (SG&A) expenses as a percentage of net sales increased nine basis points;

Net income attributable to Costco increased 24.9% to \$299, or \$0.67 per diluted share compared to \$239, or \$0.55 per diluted share;

The Board of Directors declared a quarterly cash dividend in the amount of \$0.18 per share; and

The Board of Directors appointed W. Craig Jelinek as Costco's President and Chief Operating Officer and elected him a director. Jim Sinegal will continue as Chief Executive Officer.



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### **Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)** (dollars in millions, except per share and warehouse number data)

Mr. Sinegal, together with Chairman of the Board Jeff Brotman, Senior Executive Vice President Dick DiCerchio and Mr. Jelinek, will form an Office of the President, through which the four will coordinate on major Company matters.

We believe that the most important driver of increasing profitability is sales growth, particularly comparable sales growth. Comparable sales growth is achieved through a combination of increasing the frequency with which our members shop and the amounts they spend on each visit. Sales comparisons can also be particularly influenced by two factors that are beyond our control, including fluctuations in currency exchange rates (with respect to the consolidation of the results of our international operations) and changes in the cost of gasoline and associated competitive conditions (primarily impacting domestic operations). The higher our comparable sales not associated with currency fluctuations the more we can leverage certain of our selling, general and administrative expenses, reducing them as a percentage of sales and enhancing profitability. Generating comparable sales growth is foremost a question of making available to our members the right merchandise at the right prices, a skill that we believe we have repeatedly demonstrated over the long term. Another substantial factor in sales growth is the health of the economies in which we do business, especially the United States. Adverse economic conditions negatively impacted spending by our customers during fiscal 2009, and we expect that negative impact to continue in fiscal 2010. Sales growth and our gross margin are also impacted by our competition, which is vigorous and widespread, including other warehouse clubs, discount, department, drug, variety and specialty stores, and supermarkets, as well as internet retailers. While we cannot control or reliably predict general economic health or changes in competition, we believe that we have been successful historically in adapting our business to these changes, such as through adjustments to our pricing and to our merchandise mix, including increasing the penetration of our private label items. Our philosophy is not to focus in the short term on maximizing prices that our members can be charged but to maintain what we believe is a perception among our members of our pricing authority -consistently providing the most competitive values. This may cause us, for example, to absorb increases in merchandise costs at certain times rather than immediately passing them along to our members.

Our financial performance also depends heavily on our ability to control costs. While we believe that we have achieved successes in this area historically, some significant costs are partially outside our control, most particularly health care expenses. With respect to expenses relating to the compensation of our employees, our philosophy is not to seek to minimize the wages and benefits that they earn. Rather, we believe that achieving our longer-term objectives of reducing turnover and enhancing employee satisfaction requires maintaining compensation levels that are better than the industry average for much of our workforce. This may cause us, for example, to absorb costs that other employers might seek to pass through to their workforces. Because our business is operated on very low margins, modest changes in various items in the income statement, particularly gross margin and selling, general and administrative expenses, can have substantial impacts on net income.

We also achieve growth by opening new warehouses and relocating existing warehouses to larger facilities. As our warehouse base grows and available and desirable potential sites become more difficult to secure, square footage growth becomes a comparatively less substantial component of growth, but the negative aspects of such growth (including lower initial operating profitability relative to existing warehouses and cannibalization of sales at existing warehouse when openings occur in existing markets) are ameliorated. Our rate of square footage growth is higher in foreign markets, due to the smaller base in those markets, and we expect that to continue.

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**Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)** (dollars in millions, except per share and warehouse number data)

### Results of Operations

Certain percentages presented are calculated using actual results prior to rounding. Our fiscal year ends on the Sunday closest to August 31. References to the second quarters of 2010 and 2009 relate to the 12-week fiscal quarters ended February 14, 2010 and February 15, 2009, respectively. References to the first half of 2010 and 2009 relate to the 24-weeks ended February 14, 2010 and February 15, 2009, respectively. Unless otherwise noted, references to net income relate to net income attributable to Costco.

#### Net Sales

|                                                   | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|---------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                   | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Net sales                                         | \$ 18,356            | \$ 16,488            | \$ 35,278            | \$ 32,524            |
| Increase (decrease) in comparable warehouse sales | 9%                   | (3)%                 | 6%                   | (1)%                 |

#### Net Sales

Net sales increased 11.3% during the second quarter of 2010 compared to the second quarter of 2009. The \$1,868 increase is comprised of \$1,478 from the increase in comparable warehouse sales and the remainder primarily from sales at the 15 net new warehouses opened (18 opened, one closed for relocation, and the closure of our two Costco Home locations) since the end of the second quarter of fiscal 2009.

For the first half of 2010, net sales increased 8.5% compared to the first half of 2009. The \$2,754 increase is comprised of a \$2,013 increase in comparable warehouse sales and the remainder primarily from sales at 15 net new warehouses opened (18 opened, one closed for relocation, and two closed Costco Home locations) since the end of the second quarter of fiscal 2009.

Foreign currencies, particularly in Canada, the United Kingdom, and Korea, strengthened against the U.S. dollar, which positively impacted net sales during the second quarter and first half of 2010 by approximately \$527 (320 basis points), and \$727 (224 basis points), respectively. Net sales were positively impacted by gasoline price inflation in the second quarter and first half of 2010 by approximately \$446 (271 basis points), and \$284 (87 basis points), respectively, which resulted from a 51% and 12% increase in the average sales price per gallon, respectively.

Our sales results continue to be negatively impacted by general economic conditions, and we believe that those conditions may continue to have a significant adverse impact on spending by our members. We believe, however, that due to the nature of our business model, we are better positioned than many retailers to compete in such an environment.

#### Comparable Sales

Comparable sales increased 9% and 6% in the second quarter and first half of 2010, respectively, and were positively impacted by both an increase in shopping frequency and in the average amount spent. Strengthening foreign currencies positively impacted comparable sales by approximately \$502 (306 basis points) and \$691 (214 basis points) in the second quarter and first half of 2010, respectively.

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Gasoline price inflation positively impacted comparable sales results by approximately \$439 (266 basis points) and \$279 (86 basis points), during the second quarter and first half of 2010, respectively.

**Membership Fees**

|                                           | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|-------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                           | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Membership fees                           | \$ 386               | \$ 355               | \$ 763               | \$ 714               |
| Membership fees as a percent of net sales | 2.10%                | 2.16%                | 2.16%                | 2.20%                |
| Total cardholders (000 s)                 | 56,900               | 54,500               | 56,900               | 54,500               |

Membership fees increased 8.5% in the second quarter of 2010, and increased 6.8% in the first half of 2010, primarily due to the additional membership sign-ups at the 15 net new warehouses opened since the end of the second quarter of fiscal 2009 and increased penetration of the higher-fee Executive Membership program. Our member renewal rate, currently at 87%, is consistent with recent years.

Foreign currencies, particularly in Canada, the United Kingdom, and Korea, strengthened against the U.S. dollar, which positively impacted membership fees for the second quarter and the first half of 2010 by approximately \$11 and \$16, respectively.

**Gross Margin**

|                                        | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|----------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                        | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Gross margin                           | \$ 1,960             | \$ 1,717             | \$ 3,801             | \$ 3,477             |
| Gross margin as a percent of net sales | 10.68%               | 10.42%               | 10.77%               | 10.69%               |

Gross margin, as a percent of net sales, increased 26 basis points compared to the second quarter of 2009. This increase was primarily related to a net 16 basis point increase in our warehouse ancillary businesses, primarily gasoline, and a 15 basis point increase in our core merchandise business. The core merchandise gross margin, however, when expressed as a percent of its own sales and not net sales, increased 54 basis points quarter over quarter with all categories showing increases. This increase was largely attributable to price reductions and higher seasonal markdowns in the second quarter of fiscal 2009 that were not repeated this year. While the core merchandise gross margin, as a percent of its own sales, increased 54 basis points quarter over quarter, the increased sales penetration of the lower margin gasoline business caused this increase to be 15 basis points when expressed as a percent of net sales. In addition, gross margin was negatively impacted by four basis points due to a favorable LIFO adjustment in the second quarter of 2009 compared to no adjustment in the second quarter of 2010. Increased penetration of the Executive Membership two-percent reward program and increased spending by Executive members negatively affected gross margin by one basis point.

Gross margin, as a percent of net sales, increased eight basis points compared to the first half of 2009. Favorable LIFO adjustments in the prior year compared to no adjustments in the current year negatively impacted gross margin by three basis points. Increased penetration of the Executive Membership two-percent reward program and increased spending by Executive members negatively affected gross margin by two basis points. Our core merchandise departments increased by a net 15 basis points, with all categories showing increases as a percent of their own sales.

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Foreign currencies, particularly in Canada, the United Kingdom and Korea, strengthened against the U.S. dollar, which positively impacted gross margin for the second quarter and the first half of 2010 by approximately \$57 and \$81, respectively.

***Selling, General and Administrative Expenses***

|                                                     | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|-----------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                     | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Selling, general and administrative expenses (SG&A) | \$ 1,873             | \$ 1,666             | \$ 3,650             | \$ 3,343             |
| SG&A as a percent of net sales                      | 10.20%               | 10.11%               | 10.35%               | 10.28%               |

SG&A, as a percent of net sales, increased nine basis points compared to the second quarter of 2009. SG&A includes a \$22 charge related to a change in employee benefits in the second quarter of 2010, whereby certain unused time off will now be paid annually to our employees, which had a negative impact of 12 basis points. Warehouse operating costs, as a percent of net sales, were flat quarter over quarter, but were favorably impacted by approximately 22 basis points due to higher sales in the quarter resulting from gasoline price inflation. The primary items negatively impacting warehouse operating costs, as a percent of net sales, were higher employee healthcare costs, workers' compensation expenses, and bonuses. Central administrative costs and stock-based compensation positively impacted SG&A, as a percent of net sales, by approximately two and one basis points, respectively.

SG&A expenses, as a percent of net sales, increased seven basis points compared to the first half of 2009. The \$22 charge discussed above negatively impacted SG&A expense by six basis points. Increased warehouse operating and central administrative costs negatively impacted SG&A expense comparisons by approximately nine basis points. In the first half of 2009, we recorded a \$29 charge to write-down the net realizable value of the cash surrender value of the employee life insurance contracts, which positively impacted SG&A's expense comparisons by nine basis points, as there was no comparable charge this year. Stock-based compensation negatively impacted SG&A expense comparisons by one basis point.

Foreign currencies, particularly in Canada, the United Kingdom and Korea, strengthened against the U.S. dollar, which negatively impacted SG&A for the second quarter and the first half of 2010 by approximately \$49 and \$68, respectively.

***Preopening Expenses***

|                     | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|---------------------|----------------------|----------------------|----------------------|----------------------|
|                     | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Preopening expenses | \$ 3                 | \$ 7                 | \$ 14                | \$ 20                |

Warehouse openings, including relocations

|  |   |   |   |
|--|---|---|---|
|  | 2 | 8 | 8 |
|--|---|---|---|

Preopening expenses include costs incurred for startup operations related to new warehouses and the expansion of ancillary operations at existing warehouses. Preopening expenses can vary due to the timing of the opening relative to our quarter end, whether the warehouse is owned or leased, and

**Table of Contents****Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)** (dollars in millions, except per share and warehouse number data)

whether the opening is in an existing, new, or international market. The fiscal 2009 preopening expense included costs related to several international warehouses that opened in the fourth quarter of fiscal 2009.

***Provision for Impaired Assets and Closing Costs, Net***

|                                                               | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|---------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                               | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Warehouse closing expenses                                    | \$                   | \$ 1                 | \$ 2                 | \$ 6                 |
| Impairment of long-lived assets                               |                      |                      |                      | 2                    |
| <b>Provision for impaired assets &amp; closing costs, net</b> | <b>\$</b>            | <b>\$ 1</b>          | <b>\$ 2</b>          | <b>\$ 8</b>          |

The provision primarily includes costs related to impairment of long-lived assets; future lease obligations of warehouses that have been closed or relocated to new facilities; accelerated depreciation, based on the shortened useful life through the expected closing date, on buildings to be demolished or sold and that are not otherwise impaired; and gains and losses resulting from the sale of real property, largely comprised of former warehouse locations.

***Interest Expense***

|                                                                                                                          | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|--------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                                                                                          | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Interest expense                                                                                                         | \$ 26                | \$ 25                | \$ 50                | \$ 50                |
| Interest expense incurred primarily relates to our \$900 of 5.3% and \$1,100 of 5.5% Senior Notes issued in fiscal 2007. |                      |                      |                      |                      |

***Interest Income and Other, Net***

|                                       | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|---------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                       | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Interest income, net                  | \$ 4                 | \$ 8                 | \$ 11                | \$ 14                |
| Earnings of affiliates and other, net | 26                   | 4                    | 37                   | 19                   |
| <b>Interest income and other, net</b> | <b>\$ 30</b>         | <b>\$ 12</b>         | <b>\$ 48</b>         | <b>\$ 33</b>         |

The decrease in interest income of \$4 in the second quarter of 2010 compared to second quarter of 2009 is largely due to lower interest rates on our cash and cash equivalents and short-term investment balances.

The increase of earnings of affiliates and other, net in the second quarter of 2010 compared to the second quarter of 2009 is primarily due to an increase in earnings from our 50% owned joint-venture in Mexico. Costco Mexico's earnings increased due to stronger sales and the peso strengthening against



**Table of Contents****Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)** (dollars in millions, except per share and warehouse number data)

the U.S. dollar. In addition, there was a favorable \$3 mark-to-market adjustment in the second quarter of 2010 compared to a negative \$5 adjustment in 2009, related to our forward foreign exchange contracts. See Derivatives section for more information.

The net decrease in interest income of \$3 in the first half of 2010 compared to first half of 2009 was largely due to lower interest rates on our cash and cash equivalents and short-term investment balances. In the first half of 2009, we recorded a \$7 other-than-temporary impairment loss, recognized on certain securities within our investment portfolio. No impairment was recognized in the first half of 2010.

The increase of earnings of affiliates and other, net in the first half of 2010 compared to the first half of 2009 is due primarily to an increase in earnings from our 50% owned joint-venture in Mexico. Costco Mexico's earnings increased due to stronger sales and the peso strengthening against the U.S. dollar.

**Provision for Income Taxes**

|                            | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|----------------------------|----------------------|----------------------|----------------------|----------------------|
|                            | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Provision for income taxes | \$ 169               | \$ 142               | \$ 321               | \$ 294               |
| Effective tax rate         | 35.6%                | 36.9%                | 35.8%                | 36.6%                |

The decline in the effective tax rates is attributable to various factors, including a year-over-year increase in the amount of credits relating to our investment in solar energy, a year-over-year decrease in the amount of reserves relating to uncertain tax positions, and a change in the mix of earnings between domestic and international operations. The fiscal 2009 effective tax rates also include the unfavorable impact of a write-down on investments that were non-deductible for tax purposes.

**Net Income Attributable to Costco (Net Income)**

|                                                               | 12 Weeks Ended       |                      | 24 Weeks Ended       |                      |
|---------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                               | February 14,<br>2010 | February 15,<br>2009 | February 14,<br>2010 | February 15,<br>2009 |
| Net income                                                    | \$ 299               | \$ 239               | \$ 565               | \$ 502               |
| Net income per diluted share                                  | \$ 0.67              | \$ 0.55              | \$ 1.27              | \$ 1.14              |
| Shares used to calculate net income per diluted share (000 s) | 446,918              | 439,688              | 445,870              | 440,095              |

Net income for the second quarter of 2010 increased to \$299, or \$0.67 per diluted share, from \$239, or \$0.55 per diluted share, during the second quarter of 2009, representing a 21.8% increase in diluted net income per share. Various factors, discussed in detail above (including sales, membership fees, gross margin, and selling, general and administrative expenses), contributed to the increase in net income for the second quarter and first half of 2010, most particularly increases in sales. Strengthening foreign currencies, particularly in Canada, the United Kingdom, and Korea, positively impacted net income by approximately \$20 pre-tax, or \$0.03 per diluted share. Additionally, net income was negatively impacted by a \$22 pre-tax charge, or approximately \$0.03 per diluted share, related to a change in our employee benefits in the second quarter of 2010.

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Net income for the first half of 2010 increased to \$565, or \$1.27 per diluted share, from \$502, or \$1.14 per diluted share, during the first half of 2009, representing an 11.4% increase in diluted net income per share. As previously discussed, foreign currencies, particularly in Canada, the United Kingdom, and Korea, strengthened against the U.S. dollar, which positively impacted net income by approximately \$30 pre-tax, or \$0.04 per diluted share. Additionally, net income was negatively impacted by a \$22 pre-tax charge, or approximately \$0.03 per diluted share, related to a change in employee benefits in the second quarter of 2010.

**Liquidity and Capital Resources****Cash Flows**

The following table itemizes components of our most liquid assets:

|                           | February 14,<br>2010 | August 30,<br>2009 |
|---------------------------|----------------------|--------------------|
| Cash and cash equivalents | \$ 4,134             | \$ 3,157           |
| Short-term investments    | 585                  | 570                |
| <b>Total</b>              | <b>\$ 4,719</b>      | <b>\$ 3,727</b>    |

Our primary sources of liquidity are cash flows generated from warehouse operations and existing cash and cash equivalents and short-term investments balances, which were \$4,719 and \$3,727 at February 14, 2010, and August 30, 2009, respectively. Of these balances, approximately \$845 and \$758 at February 14, 2010, and August 30, 2009, respectively, represented debit and credit card receivables, primarily related to sales in the week prior to the end of our quarter.

Net cash provided by operating activities totaled \$1,360 in the first half of 2010 compared to net \$850 in the first half of 2009. This net increase of \$510 was primarily attributable to a \$294 decrease in our net investment in merchandise inventories (merchandise inventories less accounts payable), a \$145 increase from the change in our other current operating assets and liabilities, and an increase in net income of \$66. The change in other current operating assets and liabilities was largely due to a timing difference in the funding of our prepaid health insurance year over year.

Net cash used in investing activities totaled \$506 in the first half of 2010 compared to \$559 in the first half of 2009. This decrease relates primarily to a \$165 decrease in cash used for purchase of property and equipment, partially offset by a \$116 decrease in cash provided by the net investment in short-term investments.

Net cash provided by financing activities totaled \$111 in the first half of 2010 compared to \$151 of net cash used in the first half of 2009, an increase of \$262. The increase was primarily attributable to a \$137 increase in bank checks outstanding, a \$61 decrease in the cash used to repurchase common stock in the first half of 2010 compared to repurchases which took place in the first half of 2009, and a \$55 increase in proceeds from stock-based awards.

The effect of exchange rate changes reflected in the condensed consolidated statements of cash flows increased cash by \$12 in the first half of 2010, compared to a decrease of \$54 in the first half of 2009, an increase of \$66. This increase is primarily due to strengthening foreign currencies, primarily in Canada, the United Kingdom, and Korea, as compared to the U.S. dollar during the first half of 2010 as compared to the weakening of these currencies against the U.S. dollar in the first half of 2009.

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### **Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)** (dollars in millions, except per share and warehouse number data)

In fiscal 2008, one of our enhanced money fund investments, Columbia Strategic Cash Portfolio Fund (Columbia), ceased accepting cash redemption requests and changed to a floating net asset value. In light of the restricted liquidity, we elected to receive a pro-rata allocation of the underlying securities in a separately managed account. We assess the fair value of these securities through market quotations and review of current investment ratings, as available, coupled with an evaluation of the liquidation value of each investment and its current performance in meeting scheduled payments of principal and interest. During the second quarter and first half of 2009, we recognized \$1 and \$7, respectively, of other-than-temporary impairment losses related to these securities, which were included in interest income and other, net in the accompanying condensed consolidated statements of income. No impairment losses were recorded during the second quarter or first half of 2010. At February 14, 2010 and August 30, 2009, the balance of the Columbia fund was \$2 and \$27, respectively, on the condensed consolidated balance sheets. At February 14, 2010, \$2 remained in short-term investments on the condensed consolidated balance sheets. At August 30, 2009, \$24 remained in short-term investments and \$3 remained in other assets on the condensed consolidated balance sheets, reflecting the timing of the expected distributions.

#### ***Dividends***

Our current quarterly cash dividend rate is \$0.18 per share or \$0.72 per share on an annualized basis. On January 28, 2010, our Board of Directors declared a quarterly cash dividend of \$0.18 per share for shareholders of record on February 12, 2010. The dividend was paid on February 26, 2010. Payment of future dividends is subject to declaration by the Board of Directors. Factors considered in determining the size of the dividends are profitability and expected capital needs of the Company. The Company presently expects to continue to pay dividends on a quarterly basis.

#### ***Expansion Plans***

Our primary requirement for capital is the financing of land, building, and equipment costs for new and remodeled warehouses. To a lesser extent, capital is required for initial warehouse operations and working capital. While there can be no assurance that current expectations will be realized and plans are subject to change upon further review, it is our current intention to spend approximately \$1,200 during fiscal 2010 for real estate, construction, remodeling, and equipment for warehouses and related operations. These expenditures are expected to be financed with a combination of cash provided from operations and existing cash and cash equivalents and short-term investments. Through the end of the second quarter of 2010, we spent approximately \$506 on capital expenditures.

We opened eight new warehouses, including relocations, in the first half of 2010. Expansion plans for the remainder of fiscal 2010 are to open up to seven additional new warehouses.

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**Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)** (dollars in millions, except per share and warehouse number data)

**Bank Credit Facilities and Commercial Paper Programs**

| Entity                   | Credit Facility<br>Description                        | Expiration<br>Date | Credit Line Usage at February 14, 2010  |                                              |                                   |                             |                     | Applicable<br>Interest<br>Rate |
|--------------------------|-------------------------------------------------------|--------------------|-----------------------------------------|----------------------------------------------|-----------------------------------|-----------------------------|---------------------|--------------------------------|
|                          |                                                       |                    | Total<br>of<br>all Credit<br>Facilities | Stand-by<br>LC &<br>Letter<br>of<br>Guaranty | Commercial<br>Letter of<br>Credit | Short-<br>Term<br>Borrowing | Available<br>Credit |                                |
| U.S.                     | Uncommitted<br>Standby<br><br>Letter of<br><br>Credit | N/A                | \$ 23                                   | \$ 23                                        | \$                                | \$                          | \$                  | N/A                            |
| U.S.                     | Uncommitted<br>Commercial<br>Letter of<br>Credit      | N/A                | 50                                      |                                              | 5                                 |                             | 45                  | N/A                            |
| Australia <sup>(1)</sup> | Guarantee Line                                        | N/A                | 9                                       |                                              |                                   |                             | 9                   | N/A                            |
| Canada <sup>(1)(5)</sup> | Multi-<br><br>Purpose Line                            | March-10           | 28                                      | 18                                           |                                   |                             | 10                  | 1.76%                          |
| Japan <sup>(1)(4)</sup>  | Revolving<br><br>Credit                               | February-10        | 39                                      |                                              |                                   | 23                          | 16                  | 0.57%                          |
| Japan <sup>(1)(3)</sup>  | Bank Guaranty                                         | March-10           | 11                                      | 11                                           |                                   |                             |                     | N/A                            |
| Japan <sup>(1)(4)</sup>  | Revolving<br><br>Credit                               | February-10        | 39                                      |                                              |                                   | 23                          | 16                  | 0.62%                          |
| Japan <sup>(2)</sup>     | Commercial<br>Letter of<br>Credit                     | N/A                | 1                                       |                                              |                                   |                             | 1                   | N/A                            |
| Korea <sup>(1)(3)</sup>  | Multi-<br><br>Purpose Line                            | March-10           | 10                                      | 1                                            |                                   |                             | 9                   | 3.88%                          |
| Taiwan                   | Multi-<br><br>Purpose Line                            | January-11         | 22                                      | 5                                            | 1                                 |                             | 16                  | 2.50%                          |
| Taiwan                   | Multi-<br><br>Purpose Line                            | July-10            | 16                                      | 4                                            |                                   |                             | 12                  | 2.59%                          |
| United Kingdom           | Uncommitted<br>Money Market<br>Line                   | N/A                | 31                                      |                                              |                                   |                             | 31                  | 3.00%                          |
| United Kingdom           |                                                       | N/A                | 47                                      |                                              |                                   |                             | 47                  | 1.50%                          |

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| Uncommitted<br>Overdraft Line |                                   |     |        |       |      |              |
|-------------------------------|-----------------------------------|-----|--------|-------|------|--------------|
| United Kingdom <sup>(2)</sup> | Letter of<br>Guarantee            | N/A | 3      | 3     |      | N/A          |
| United Kingdom                | Commercial<br>Letter of<br>Credit | N/A | 3      | 1     | 2    | N/A          |
| TOTAL                         |                                   |     | \$ 332 | \$ 66 | \$ 6 | \$ 46 \$ 214 |

- (1) The U.S. parent company, Costco Wholesale Corporation, guarantees this entity's credit facility.
- (2) The letter of guarantee is fully cash-collateralized by the subsidiary.
- (3) The Company intends to renew this credit facility upon expiration, with similar terms.
- (4) Subsequent to the end of the second quarter of 2010, the Company renewed this credit facility with similar terms.
- (5) Subsequent to the end of the second quarter of 2010, the Company extended this credit facility for 30 days.

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### **Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)** (dollars in millions, except per share and warehouse number data)

We have credit facilities (for commercial and standby letters of credit) totaling \$120 as of February 14, 2010. The outstanding commitments under these facilities at February 14, 2010, totaled \$72, including \$66, in standby letters of credit. For those entities with multi-purpose lines, any issuance of either letters of credit (standby and/or commercial) or short-term borrowings will result in a corresponding decrease in available credit.

Our United Kingdom subsidiary's revolving credit facility expired shortly before the end of our second quarter of 2010. We are currently reviewing various credit facility structures to replace this expired facility.

#### ***Financing Activities***

In October 2009, we entered into a capital lease for a then-future warehouse location and recorded a liability in the amount of \$80, representing the lesser of the estimated fair value of the property compared to the net present value of aggregate future minimum lease payments totaling \$162, using our incremental borrowing rate of 5.5%. This lease expires and becomes subject to a renewal clause in December 2034. As of February 14, 2010, \$80 is included in deferred income taxes and other liabilities and a nominal amount in other current liabilities on the condensed consolidated balance sheets.

In November 2009, our wholly-owned Japanese subsidiary paid the outstanding principal and interest balances related to the 0.88% Promissory Notes due November 2009, originally issued in November 2002.

During the second quarter and first half of 2010, \$1 of the face value of our 3.5% Zero Coupon Convertible Subordinated Notes (Zero Coupon Notes) was converted by note holders into 5,000 and 14,000 shares of common stock, respectively. During the second quarter and first half of 2009, \$3 of the face value of our Zero Coupon Notes was converted by note holders into 70,000 and 77,000 shares of common stock, respectively.

#### ***Derivatives***

We are exposed to foreign currency exchange-rate fluctuations in the normal course of our business, which we manage, in part, through the use of forward foreign exchange contracts (contracts), seeking to hedge the impact of fluctuations of foreign exchange on known future expenditures denominated in a foreign currency. The contracts are intended primarily to hedge U.S. dollar merchandise inventory expenditures. Currently, these contracts do not qualify for derivative hedge accounting. We seek to mitigate risk with the use of these contracts and do not intend to engage in speculative transactions. These contracts do not contain any credit-risk-related contingent features.

We seek to manage the counterparty risk associated with these contracts by limiting transactions to counterparties with which we have established banking relationships. There can be no assurance, however, that this effectively mitigates counterparty risk. The contracts are limited to a time period of less than one year. See Note 1 and Note 3 to the condensed consolidated financial statements included in Part I, Item 1 of this Report, for additional information related to these contracts.

We are exposed to risks due to fluctuations in energy prices, particularly electricity and natural gas, which we partially mitigate through the use of fixed-price contracts with counterparties, for approximately 25% of our warehouses and other facilities in the U.S., Canada, and Australia. We also enter into variable-priced contracts for some purchases of natural gas, in addition to fuel for our gas stations, on an index basis. These contracts qualify for treatment as normal purchases or normal sales under applicable FASB guidance and require no mark-to-market adjustment.

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**Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)** (dollars in millions, except per share and warehouse number data)

### ***Stock Repurchase Programs***

In the second quarter of 2010, we repurchased 250,000 shares of our common stock, at an average price of \$58.89, totaling approximately \$15. There was no stock repurchase activity in the second quarter of 2009. In the first half of 2010 and 2009, we repurchased 250,000 and 845,000 shares, at an average price of \$58.89 and \$65.32, for a total expenditure of \$15 and \$55, respectively. The remaining amount available for stock repurchases under the approved plans was approximately \$1,987 at February 14, 2010. Purchases are made from time-to-time as conditions warrant in the open market or in block purchases, and pursuant to plans under SEC Rule 10b5-1. Repurchased shares are retired, in accordance with the Washington Business Corporation Act.

From time to time, we purchase shares in the open market for the purpose of gifting common stock rewards to employees. In the second quarter of 2010, we purchased a nominal amount of shares, at an average price of \$58.37. In the first half of 2010, we purchased 8,000 shares, at an average price of \$58.50. This program is separate from our publicly announced stock repurchase program discussed above.

### **Critical Accounting Policies**

The preparation of our financial statements requires that we make estimates and judgments. We base our estimates on historical experience and on other assumptions that we believe to be reasonable. Our critical accounting policies are discussed in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, of our Annual Report on Form 10-K for the fiscal year ended August 30, 2009. There have been no material changes to the critical accounting policies previously disclosed in that report.

### **Recent Accounting Pronouncements**

See discussion of Recent Accounting Pronouncements in Note 1 to the condensed consolidated financial statements included in Part I, Item 1 of this Report.

### **Item 3 Quantitative and Qualitative Disclosures about Market Risk**

Our exposure to financial market risk results primarily from fluctuations in interest and currency rates. There have been no material changes to our market risks as disclosed in our Annual Report on Form 10-K, for the fiscal year ended August 30, 2009.

### **Item 4 Controls and Procedures**

As of the end of the period covered by this Quarterly Report on Form 10-Q, we performed an evaluation under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities and Exchange Act of 1934 (the Exchange Act)). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this Quarterly Report, our disclosure controls and procedures are effective.

There has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) or 15d-15(f) of the Exchange Act) during our most recently completed fiscal quarter that has materially affected or is reasonably likely to materially affect our internal control over financial reporting.

The certifications required by Section 302 of the Sarbanes-Oxley Act of 2002 are filed as Exhibit 31.1 to this report.

**Table of Contents****PART II OTHER INFORMATION****Item 1 Legal Proceedings**

See discussion of Legal Proceedings in Note 8 to the condensed consolidated financial statements included in Part I, Item 1 of this Report.

**Item 1A Risk Factors**

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K, for the fiscal year ended August 30, 2009. There have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K.

**Item 2 Unregistered Sales of Equity Securities and Use of Proceeds**

The following table sets forth information on our common stock repurchase program activity for the second quarter of fiscal 2010 (dollars in millions, except per share data):

| Period <sup>(1)</sup>                 | Total<br>Number<br>of<br>Shares<br>Purchased | Average<br>Price<br>Paid<br>per Share | Total Number of<br>Shares Purchased<br>as Part of Publicly<br>Announced<br>Programs <sup>(2)</sup> | Maximum Dollar<br>Value of<br>Shares<br>that May Yet<br>be<br>Purchased Under<br>the Programs <sup>(2)</sup> |
|---------------------------------------|----------------------------------------------|---------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| November 23, 2009 - December 20, 2009 |                                              | \$                                    |                                                                                                    | \$ 2,002                                                                                                     |
| December 21, 2009 - January 17, 2010  |                                              |                                       |                                                                                                    | 2,002                                                                                                        |
| January 18, 2010 - February 14, 2010  | 250,000                                      | 58.89                                 | 250,000                                                                                            | 1,987                                                                                                        |
| Total second quarter                  | 250,000                                      | \$ 58.89                              | 250,000                                                                                            |                                                                                                              |

(1) Monthly information is presented by reference to our fiscal periods during the second quarter of fiscal 2010.

(2) Our stock repurchase program is conducted under authorizations made by our Board of Directors: \$300 and \$1,000 were authorized in September 2007 and November 2007, which expire in August 2010 and November 2010, respectively; and \$1,000 authorized in July 2008, which expires in July 2011.

From time to time, we purchase shares in the open market for the purpose of gifting common stock rewards to employees. In the second quarter of fiscal 2010, we purchased a nominal amount of shares, at an average price of \$58.37. In the first half of fiscal 2010, we purchased 8,000 shares, at an average price of \$58.50. This program is separate from our publicly announced stock repurchase program discussed above.

**Item 3 Defaults Upon Senior Securities**

None.

**Item 4 Removed and Reserved**

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### Item 5 Other Information

The Company's annual meeting of shareholders was held on January 28, 2010, at which the shareholders voted on the following proposals:

- (1) Election of four Class II directors to hold office until the Annual Meeting of Shareholders in 2013 and until their successors are elected and qualified.

| Name of Candidate             | For         |        | Withheld   |        |
|-------------------------------|-------------|--------|------------|--------|
| Benjamin S. Carson, Sr., M.D. | 307,288,140 | 98.53% | 4,575,252  | 1.47%  |
| William H. Gates              | 308,326,230 | 98.87% | 3,537,162  | 1.13%  |
| Hamilton E. James             | 261,725,758 | 83.92% | 50,137,634 | 16.08% |
| Jill S. Ruckelshaus           | 306,419,625 | 98.25% | 5,443,767  | 1.75%  |

There were 56,259,310 broker non-votes.

- (2) Amendment to the Company's Fourth Restated 2002 Stock Incentive Plan to increase the number of shares available to be granted under the plan.

| For         |        | Against    |        | Abstained |       |
|-------------|--------|------------|--------|-----------|-------|
| 261,514,726 | 83.85% | 49,572,836 | 15.90% | 773,128   | 0.25% |

There were 56,262,012 broker non-votes.

- (3) Ratification of the selection of KPMG LLP as the Company's independent auditors.

| For         |        | Against   |       | Abstained |       |
|-------------|--------|-----------|-------|-----------|-------|
| 364,507,562 | 99.02% | 2,971,909 | 0.81% | 643,231   | 0.17% |

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### **Item 6 Exhibits**

(a) The following exhibits are included herein or incorporated by reference.

|          |                                                                                                                             |
|----------|-----------------------------------------------------------------------------------------------------------------------------|
| 3.1      | Articles of Incorporation of the Registrant <sup>(1)</sup>                                                                  |
| 3.2      | Bylaws of the Registrant <sup>(2)</sup>                                                                                     |
| 4.1      | Registrant will furnish upon request copies of instruments defining the rights of holders of its long-term debt instruments |
| 10.1.13* | Fifth Restated 2002 Stock Incentive Plan                                                                                    |
| 31.1     | Rule 13(a) 14(a) Certifications                                                                                             |
| 32.1     | Section 1350 Certifications                                                                                                 |
| 101.INS  | XBRL Instance Document                                                                                                      |
| 101.SCH  | XBRL Taxonomy Extension Schema Document                                                                                     |
| 101.CAL  | XBRL Taxonomy Extension Calculation Linkbase Document                                                                       |
| 101.DEF  | XBRL Taxonomy Extension Definition Linkbase                                                                                 |
| 101.LAB  | XBRL Taxonomy Extension Label Linkbase Document                                                                             |
| 101.PRE  | XBRL Taxonomy Extension Presentation Linkbase Document                                                                      |

\* Management contract, compensatory plan or arrangement.

- (1) Incorporated by reference to the exhibits filed as part of the Current Report on Form 8-K filed by Costco Wholesale Corporation on August 30, 1999.
- (2) Incorporated by reference to exhibits filed as part of the Current Report on Form 8-K filed by Costco Wholesale Corporation on April 30, 2009.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**COSTCO WHOLESALE CORPORATION**

(Registrant)

March 17, 2010  
Date

/s/ JAMES D. SINEGAL  
**James D. Sinegal**

**Chief Executive Officer**

March 17, 2010  
Date

/s/ RICHARD A. GALANTI  
**Richard A. Galanti**

**Executive Vice President,**

**Chief Financial Officer**

