KILROY REALTY CORP Form 10-Q October 28, 2009 Table of Contents

## **UNITED STATES**

# **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2009

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-12675

# **KILROY REALTY CORPORATION**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of

incorporation or organization)

12200 W. Olympic Boulevard,

Suite 200,

95-4598246 (I.R.S. Employer

Identification No.)

## Los Angeles, California

(Address of principal executive offices)

(Zip Code)

(310) 481-8400

(Registrant s telephone number, including area code)

N/A

#### (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

As of October 27, 2009, 43,148,762 shares of common stock, par value \$.01 per share, were outstanding.

Accelerated filer "

#### KILROY REALTY CORPORATION

#### QUARTERLY REPORT FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2009

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Kilroy Realty Corporation, including our consolidated subsidiaries.

#### PART I FINANCIAL INFORMATION

#### **ITEM 1. FINANCIAL STATEMENTS**

#### KILROY REALTY CORPORATION

#### CONSOLIDATED BALANCE SHEETS

#### (in thousands, except share data)

|   | September 30,<br>2009<br>(unaudited) | December 31,<br>2008 |
|---|--------------------------------------|----------------------|
| ASSETS  | (                                    |                      |
| REAL ESTATE ASSETS:   |                                      |                      |
| Land and improvements   | \$ 335,932                           | \$ 336,874           |
| Buildings and improvements  | 1,909,876                            | 1,889,833            |
| Undeveloped land and construction in progress   | 259,108                              | 248,889              |
| Total real estate held for investment   | 2,504,916                            | 2,475,596            |
| Accumulated depreciation and amortization   | (587,968)                            | (532,769)            |
| Total real estate assets, net   | 1,916,948                            | 1,942,827            |
|   | 9.265                                | 9.553                |
| CASH AND CASH EQUIVALENTS   | - ,                                  | - ,                  |
| RESTRICTED CASH<br>MARKETABLE SECURITIES (Note 6)   | 2,936<br>3,229                       | 672<br>1,888         |
| CURRENT RECEIVABLES, NET  | 3,139                                | 5,753                |
| DEFERRED RENT RECEIVABLES, NET  | 72,623                               | 67,144               |
| NOTES RECEIVABLE  | 10,716                               | 10,824               |
| DEFERRED LEASING COSTS AND ACQUISITION-RELATED INTANGIBLES, NET   | 49,627                               | 53,539               |
| DEFERRED FINANCING COSTS AND ACQUISITION-RELATED INTANOIBLES, NET   | 4,393                                | 5,883                |
| PREPAID EXPENSES AND OTHER ASSETS, NET  | 6,126                                | 4,835                |
| TOTAL ASSETS  | \$ 2,079,002                         | \$ 2,102,918         |
| LIABILITIES, NONCONTROLLING INTERESTS AND EQUITY  |                                      |                      |
| LIABILITIES:  | ¢ 006 700                            | ф. 01 <i>с 45</i> с  |
| Secured debt (Notes 2 and 6)  | \$ 296,788                           | \$ 316,456           |
| Exchangeable senior notes, net (Notes 1, 2 and 6)   | 398,347                              | 429,892              |
| Unsecured senior notes (Note 6)<br>Unsecured line of credit (Notes 2 and 6)   | 144,000<br>126,000                   | 144,000<br>252,000   |
| Accounts payable, accrued expenses and other liabilities  | 42,565                               | 55.066               |
| Accound stributions (Note 12)   | 42,505                               | 21,421               |
| Deferred revenue and acquisition-related liabilities  | 69,252                               | 76,219               |
| Rents received in advance and tenant security deposits  | 18,381                               | 19,340               |
| Total liabilities   | 1.112.466                            | 1.314.394            |
|   | 1,112,400                            | 1,514,594            |
| COMMITMENTS AND CONTINGENCIES (NOTE 7)  |                                      |                      |
| NONCONTROLLING INTEREST (Notes 1 and 3):  | 70 (00)                              | <b>7</b> 2 (22)      |
| 7.45% Series A Cumulative Redeemable Preferred units of the Operating Partnership   | 73,638                               | 73,638               |
| EQUITY (Notes 1, 3 and 4):<br>Stockholders Equity:  |                                      |                      |
| Preferred stock, \$.01 par value, 30,000,000 shares authorized:   |                                      |                      |
| 7.45% Series A Cumulative Redeemable Preferred stock, \$.01 par value, 1,500,000 shares authorized, none issued and outstanding |                                      |                      |
|   | 38,425                               | 38,425               |

| 7.80% Series E Cumulative Redeemable Preferred stock, \$.01 par value, 1,610,000 shares authorized, issued and |              |              |
|--|--------------|--------------|
| outstanding (\$40,250 liquidation preference)  |              |              |
| 7.50% Series F Cumulative Redeemable Preferred stock, \$.01 par value, 3,450,000 shares authorized, issued and |              |              |
| outstanding (\$86,250 liquidation preference)  | 83,157       | 83,157       |
| Common stock, \$.01 par value, 150,000,000 shares authorized,  |              |              |
| 43,148,762 and 33,086,148 shares issued and outstanding, respectively  | 431          | 331          |
| Additional paid-in capital   | 904,043      | 700,122      |
| Distributions in excess of earnings  | (162,391)    | (137,052)    |
|  |              |              |
| Total stockholders equity  | 863,665      | 684,983      |
| Noncontrolling interest:   |              |              |
| Common units of the Operating Partnership  | 29,233       | 29,903       |
|  |              |              |
| Total equity   | 892,898      | 714,886      |
|  |              |              |
| TOTAL LIABILITIES, NONCONTROLLING INTERESTS AND EQUITY   | \$ 2,079,002 | \$ 2,102,918 |
|  | . ,,         |              |

See accompanying notes to consolidated financial statements.

#### KILROY REALTY CORPORATION

#### CONSOLIDATED STATEMENTS OF OPERATIONS

#### (unaudited, in thousands, except share and per share data)

|   |    | Three Months Ended<br>September 30, |    |             |      | Nine Mon<br>Septer |      |          |  |
|---|----|-------------------------------------|----|-------------|------|--------------------|------|----------|--|
|   |    | 2009 2008                           |    |             | 2009 | 1001 00            | 2008 |          |  |
| REVENUES:   |    |                                     |    |             |      |                    |      |          |  |
| Rental income   | \$ | 61,297                              | \$ | 64,405      | \$   | 186,959            | \$   | 187,914  |  |
| Tenant reimbursements   |    | 6,843                               |    | 7,256       |      | 21,898             |      | 23,111   |  |
| Other property income (Note 8)  |    | 354                                 |    | 5,285       |      | 3,198              |      | 6,046    |  |
| Total revenues  |    | 68,494                              |    | 76,946      |      | 212,055            |      | 217,071  |  |
| EXPENSES:   |    |                                     |    |             |      |                    |      |          |  |
| Property expenses   |    | 12,699                              |    | 12,822      |      | 37,611             |      | 36,180   |  |
| Real estate taxes   |    | 5,988                               |    | 5,816       |      | 18,260             |      | 16,115   |  |
| Provision for bad debts   |    | 243                                 |    | 9           |      | 395                |      | 3,668    |  |
| Ground leases   |    | 398                                 |    | 431         |      | 1,227              |      | 1,226    |  |
| General and administrative expenses   |    | 7,662                               |    | 9,627       |      | 22,023             |      | 28,050   |  |
| Interest expense (Notes 1 and 2)  |    | 10,926                              |    | 10,941      |      | 35,041             |      | 32,422   |  |
| Depreciation and amortization   |    | 21,968                              |    | 20,646      |      | 66,608             |      | 62,018   |  |
| Total expenses  |    | 59,884                              |    | 60,292      |      | 181,165            |      | 179,679  |  |
| OTHER INCOME (LOSS):  |    |                                     |    |             |      |                    |      |          |  |
| Interest income and other net investment gains (losses)   |    | 501                                 |    | (149)       |      | 1,074              |      | 192      |  |
| Gain on early extinguishment of debt (Note 2)   |    | 3,119                               |    |             |      | 3,119              |      |          |  |
|   |    |                                     |    |             |      |                    |      |          |  |
| Total other income (loss)   |    | 3,620                               |    | (149)       |      | 4,193              |      | 192      |  |
| INCOME FROM CONTINUING OPERATIONS   |    | 12,230                              |    | 16,505      |      | 35,083             |      | 37,584   |  |
| DISCONTINUED OPERATIONS (Note 10):  |    |                                     |    | 154         |      |                    |      | (50      |  |
| Revenues from discontinued operations   |    |                                     |    | 154<br>(28) |      | (224)              |      | 659      |  |
| Expenses from discontinued operations   |    |                                     |    | (28)        |      |                    |      | (84)     |  |
| Net gain on dispositions of discontinued operations   |    |                                     |    |             |      | 2,485              |      | 234      |  |
| Total income from discontinued operations   |    |                                     |    | 126         |      | 2,261              |      | 809      |  |
| NET INCOME  |    | 12,230                              |    | 16,631      |      | 37,344             |      | 38,393   |  |
| Net income attributable to noncontrolling common units of the Operating Partnership                             |    | (320)                               |    | (795)       |      | (1,144)            |      | (1,688)  |  |
| Turner on the second |    | (320)                               |    | (175)       |      | (1,11)             |      | (1,000)  |  |
| NET INCOME ATTRIBUTABLE TO KILROY REALTY CORPORATION<br>PREFERRED DISTRIBUTIONS AND DIVIDENDS:                  |    | 11,910                              |    | 15,836      |      | 36,200             |      | 36,705   |  |
| Distributions to noncontrolling cumulative redeemable preferred units of the                                    |    |                                     |    |             |      |                    |      |          |  |
| Operating Partnership   |    | (1,397)                             |    | (1,397)     |      | (4,191)            |      | (4,191)  |  |
| Preferred dividends   |    | (2,402)                             |    | (2,402)     |      | (7,206)            |      | (7,206)  |  |
| Total preferred distributions and dividends   |    | (3,799)                             |    | (3,799)     |      | (11,397)           |      | (11,397) |  |
|   |    |                                     |    |             |      |                    |      |          |  |
| NET INCOME AVAILABLE TO COMMON STOCKHOLDERS   | \$ | 8,111                               | \$ | 12,037      | \$   | 24,803             | \$   | 25,308   |  |
| Income from continuing operations available to common stockholders per  | ¢  | 0.17                                | ¢  | 0.26        | ¢    | 0.59               | ¢    | 0.75     |  |
| common share basic (Notes 1 and 11)   | \$ | 0.17                                | \$ | 0.36        | \$   | 0.58               | \$   | 0.75     |  |

| Income from continuing operations available to common stockholders per common share diluted (Notes 1 and 11) | \$         | 0.17    | \$           | 0.36    | \$         | 0.58    | \$  | 0.75    |
|--|------------|---------|--------------|---------|------------|---------|-----|---------|
| Net income available to common stockholders per share basic (Notes 1 and 11)                                 | \$         | 0.17    | \$           | 0.37    | \$         | 0.64    | \$  | 0.77    |
| Net income available to common stockholders per share diluted (Notes 1 and 11)                               | \$         | 0.17    | \$           | 0.37    | \$         | 0.64    | \$  | 0.77    |
| Weighted average common shares outstanding basic (Notes 1 and 11)  | 42,9       | 934,796 | 32,          | 338,796 | 37,        | 279,250 | 32, | 381,993 |
| Weighted average common shares outstanding diluted (Notes 1 and 11)  | 42,935,475 |         | 5 32,382,642 |         | 37,296,931 |         | 32, | 410,704 |
| Dividends declared per common share  | \$         | 0.350   | \$           | 0.580   | \$         | 1.280   | \$  | 1.740   |

See accompanying notes to consolidated financial statements.

#### KILROY REALTY CORPORATION

#### CONSOLIDATED STATEMENTS OF EQUITY

#### (unaudited, in thousands, except share and per share data)

|   |                    |                        | ling  | control-<br>Interests                        |    |                                   |                                      |          |   |                 |
|---|--------------------|------------------------|-------|--|----|-----------------------------------|--------------------------------------|----------|---|-----------------|
|   | Preferred<br>Stock | Number<br>of<br>Shares |       | Additional<br>ommon Paid-in<br>Stock Capital |    | ributions<br>Excess of<br>arnings | Total<br>Stock-<br>holders<br>Equity | U:<br>Op | Common<br>nits of<br>the<br>erating<br>tnership | Total<br>Equity |
| BALANCE AS OF DECEMBER 31, 2007 AS                                    |                    |                        |       |  |    |                                   |                                      |          |   |                 |
| PREVIOUSLY REPORTED   | \$ 121,582         | 32,765,893             | \$ 32 | 8 \$ 658,894                                 | \$ | (87,512)                          | \$ 693,292                           | \$       | 38,309  | \$ 731,601      |
| Cumulative change from adoption of new accounting principles (Note 1) |                    |                        |       | 36,258                                       |    | (3,050)                           | 33,208                               |          | 2,225   | 35,433          |
| BALANCE AS OF DECEMBER 31, 2007 AS                                    |                    |                        |       |  |    |                                   |                                      |          |   |                 |
| ADJUSTED  | 121,582            | 32,765,893             | 32    | 695,152                                      |    | (90,562)                          | 726,500                              |          | 40,534  | 767,034         |
| Net income  |                    |                        |       |  |    | 36,705                            | 36,705                               |          | 1,688   | 38,393          |
| Repurchase of common stock  |                    | (299,777)              | (     | 3) (14,767)                                  |    |                                   | (14,770)                             |          |   | (14,770)        |
| Issuance of share-based compensation awards                           |                    | 184,245                |       | 2,165  |    |                                   | 2,167                                |          |   | 2,167           |
| Noncash amortization of share-based                                   |                    |                        |       |  |    |                                   |                                      |          |   |                 |
| compensation  |                    |                        |       | 7,172  |    |                                   | 7,172                                |          |   | 7,172           |
| Exercise of stock options   |                    | 1,000                  |       | 21   |    |                                   | 21                                   |          |   | 21              |
| Exchange of common units of the Operating                             |                    |                        |       |  |    |                                   |                                      |          |   |                 |
| Partnership   |                    | 435,596                |       | 10,560                                       |    |                                   | 10,564                               |          | (10,564)  |                 |
| Adjustment for noncontrolling interest (Notes 1 and 3)                |                    |                        |       | (2,640)                                      |    |                                   | (2,640)                              |          | 2,640   |                 |
| Preferred distributions and dividends                                 |                    |                        |       |  |    | (11,397)                          | (11,397)                             |          |   | (11,397)        |
| Dividends declared per common share and                               |                    |                        |       |  |    |                                   |                                      |          |   |                 |
| common unit (\$1.74 per share/unit)                                   |                    |                        |       |  |    | (57,121)                          | (57,121)                             |          | (3,555)   | (60,676)        |
| BALANCE AS OF SEPTEMBER 30, 2008                                      | \$ 121,582         | 33,086,957             | \$ 33 | \$ 697,663                                   | \$ | (122,375)                         | \$ 697,201                           | \$       | 30,743  | \$ 727,944      |

|   |  | Common Stock |                 |       |                                  |              |           |                                      |         | icontrol-<br>Interests<br>Common        |                 |
|---|--|--------------|-----------------|-------|----------------------------------|--------------|-----------|--------------------------------------|---------|---|-----------------|
|   | Number<br>Preferred of<br>Stock Shares |              | Common<br>Stock |       | Additional<br>Paid-in<br>Capital | in Excess of |           | Total<br>Stock-<br>holders<br>Equity | U<br>Op | inits of<br>the<br>berating<br>thership | Total<br>Equity |
| BALANCE AS OF DECEMBER 31, 2008 AS              |  |              |                 |       |                                  |              |           |                                      |         |   |                 |
| ADJUSTED (NOTE 1)                               | \$ 121,582                             | 33,086,148   | \$ 33           | 31 \$ | \$ 700,122                       | \$           | (137,052) | \$ 684,983                           | \$      | 29,903                                  | \$ 714,886      |
| Net income                                      |  |              |                 |       |                                  |              | 36,200    | 36,200                               |         | 1,144                                   | 37,344          |
| Issuance of common stock (Note 4)               |  | 10,062,500   | 10              | 00    | 191,566                          |              |           | 191,666                              |         |   | 191,666         |
| Repurchase of common stock (Note 4)             |  | (86,482)     |                 |       | (2,725)                          |              |           | (2,725)                              |         |   | (2,725)         |
| Issuance of share-based compensation awards     |  |              |                 |       |                                  |              |           |                                      |         |   |                 |
| (Note 5)  |  | 55,998       |                 |       | 7,535                            |              |           | 7,535                                |         |   | 7,535           |
| Noncash amortization of share-based             |  | , i          |                 |       | ,                                |              |           | ĺ.                                   |         |   | ,               |
| compensation                                    |  |              |                 |       | 8,768                            |              |           | 8,768                                |         |   | 8,768           |
| Exchange of common units of the Operating       |  |              |                 |       |                                  |              |           | - ,                                  |         |   | - ,             |
| Partnership (Note 4)                            |  | 30,598       |                 |       | 516                              |              |           | 516                                  |         | (516)                                   |                 |
| Adjustment for noncontrolling interest (Notes 1 |  | ,            |                 |       |                                  |              |           |                                      |         | ()                                      |                 |
| and 3)  |  |              |                 |       | (925)                            |              |           | (925)                                |         | 925                                     |                 |
|   |  |              |                 |       | (814)                            |              |           | (814)                                |         | 120                                     | (814)           |
|   |  |              |                 |       | (014)                            |              |           | (014)                                |         |   | (014)           |

| Repurchase of exchangeable senior notes equity |            |            |           |            |                 |            |              |            |
|--|------------|------------|-----------|------------|-----------------|------------|--------------|------------|
| component (Note 2)                             |            |            |           |            |                 |            |              |            |
| Preferred distributions and dividends          |            |            |           |            | (11,397)        | (11,397)   |              | (11,397)   |
| Dividends declared per common share and        |            |            |           |            |                 |            |              |            |
| common unit (\$1.28 per share/unit)            |            |            |           |            | (50,142)        | (50,142)   | (2,223)      | (52,365)   |
|  |            |            |           |            |                 |            |              |            |
| BALANCE AS OF SEPTEMBER 30, 2009               | \$ 121,582 | 43,148,762 | \$<br>431 | \$ 904,043 | \$<br>(162,391) | \$ 863,665 | \$<br>29,233 | \$ 892,898 |

See accompanying notes to consolidated financial statements.

#### KILROY REALTY CORPORATION

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (unaudited, in thousands)

|   | Nine Month<br>Septembo |           |
|---|------------------------|-----------|
|   | 2009                   | 2008      |
| CASH FLOWS FROM OPERATING ACTIVITIES:   |                        |           |
| Net income  | \$<br>37,344           | \$ 38,393 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                        |           |
| Depreciation and amortization of building and improvements and leasing costs      | 66,018                 | 61,474    |
| Increase in provision for uncollectible tenant receivables                        | 401                    | 291       |
| (Decrease) increase in provision for uncollectible deferred rent receivables      | (6)                    | 3,377     |
| Depreciation of furniture, fixtures and equipment                                 | 615                    | 589       |
| Noncash amortization of share-based compensation awards                           | 7,914                  | 11,372    |
| Noncash amortization of deferred financing costs and debt discount                | 7,543                  | 5,881     |
| Noncash amortization of above/below market rents, net                             | (349)                  | (484)     |
| Net gain on dispositions of discontinued operations (Note 10)                     | (2,485)                | (234)     |
| Noncash amortization of deferred revenue related to tenant improvements           | (7,431)                | (8,907)   |
| Gain on early extinguishment of debt (Note 2)                                     | (3,119)                |           |
| Insurance proceeds received for a property casualty loss                          |                        | (531)     |
| Changes in assets and liabilities:  |                        |           |
| Marketable securities   | (1,341)                | (1,536)   |
| Current receivables   | 2,213                  | (58)      |
| Deferred rent receivables   | (5,473)                | (538)     |
| Deferred leasing costs  | (450)                  | 87        |
| Prepaid expenses and other assets   | (1,924)                | (1,715)   |
| Accounts payable, accrued expenses and other liabilities                          | 135                    | 3,727     |
| Deferred revenue  | (646)                  | 3,902     |
| Rents received in advance and tenant security deposits                            | (959)                  | 352       |
| Net cash provided by operating activities   | 98,000                 | 115,442   |
| CASH FLOWS FROM INVESTING ACTIVITIES:   |                        |           |
| Expenditures for operating properties   | (25,047)               | (19,373)  |
| Expenditures for development and redevelopment properties                         | (15,129)               | (56,175)  |
| Net proceeds received from dispositions of operating properties (Note 10)         | 4,933                  | 275       |
| Insurance proceeds received for a property casualty loss                          |                        | 531       |
| Increase in restricted cash   | (2,264)                | (957)     |
| Receipt of principal payments on notes receivable                                 | 108                    | 100       |
| Net cash used in investing activities   | (37,399)               | (75,599)  |
| CASH FLOWS FROM FINANCING ACTIVITIES:   |                        |           |
| Net proceeds from issuance of common stock (Note 4)                               | 191,666                |           |
| Borrowings on unsecured line of credit (Note 1)                                   | 102,000                | 148,500   |
| Repayments on unsecured line of credit (Note 1)                                   | (228,000)              | (22,500)  |
| Repurchase of exchangeable senior notes (Note 2)                                  | (35,333)               |           |
| Principal payments on secured debt  | (19,552)               | (80,815)  |
| Repurchase of common stock (Note 4)   | (2,725)                | (14,770)  |
| Financing costs   | (1,447)                | (694)     |
| Proceeds from exercise of stock options   |                        | 21        |
| Dividends and distributions paid to common stockholders and common unitholders    | (56,101)               | (59,865)  |

| Dividends and distributions paid to preferred stockholders and preferred unitholders | (11,397) | (11,397)  |
|--|----------|-----------|
| Net cash used in financing activities  | (60,889) | (41,520)  |
| Net decrease in cash and cash equivalents  | (288)    | (1,677)   |
| Cash and cash equivalents, beginning of period                                       | 9,553    | 11,732    |
|  |          |           |
| Cash and cash equivalents, end of period   | \$ 9,265 | \$ 10,055 |
|  |          |           |