**GRILL CONCEPTS INC** Form 10-O November 12, 2008 **Table of Contents** 

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE **ACT OF 1934** 

For the quarterly period ended September 28, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE **ACT OF 1934** 

For the transition period from \_\_\_\_\_ to \_\_\_\_.

Commission File No. 0-23326

## GRILL CONCEPTS, INC.

(Exact name of registrant as specified in its charter)

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**Delaware** (State or other jurisdiction of

13-3319172 (IRS Employer

incorporation or organization)

Identification No.)

6300 Canoga Avenue, Suite 1700

Los Angeles, California (Address of principal executive offices)

91367 (Zip code)

(818) 251-7000

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer " Non-accelerated filer " Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of November 3, 2008, the number of outstanding shares of Common Stock of the issuer was 8,807,730.

## GRILL CONCEPTS, INC. AND SUBSIDIARIES

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#### PART I FINANCIAL INFORMATION

#### **Item 1.** Financial Statements

## GRILL CONCEPTS, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

	_	nber 28, 2008 naudited)	Decem	ber 30, 2007
ASSETS				
Current assets:				
Cash	\$	2,822	\$	4,887
Inventories		1,146		1,132
Receivables, net of reserve (\$232 in 2008 and 2007)		2,543		1,288
Reimbursable costs receivable		1,480		1,565
Income taxes receivable		1,005		234
Note receivable, current portion		278		15
Deferred income taxes				275
Prepaid expenses and other current assets		1,269		860
Total current assets		10,543		10,256
Furniture, equipment and improvements, net		32,963		24,082
Restricted cash		568		792
Note receivable		365		53
Deferred income taxes				5,964
Liquor licenses		729		729
Goodwill		720		720
Other assets		931		742
Total assets	\$	46,819	\$	43,338
LIABILITIES, MINORITY INTEREST AND STOCKHOLDERS EQUITY				
Current liabilities:				
Accounts payable	\$	3,946	\$	1,861
Accrued expenses		7,366		7,149
Accrued managed outlets operating expenses		1,480		1,565
Litigation claim settlement		1,123		150
Long-term debt, current portion		429		490
Liability for debt extinguishment, current portion		50		50
Total current liabilities		14,394		11,265
Long-term debt		6,473		271
Liability for debt extinguishment				50
Other long-term liabilities		11,760		10,822
Mandatorily Redeemable Series C Convertible Preferred Stock, \$.001 par value; 10,000 shares authorized, 5,000 shares issued and outstanding, net of \$672 assigned to warrants		·		·
in 2008		4,328		
Total liabilities		36,955		22,408

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Minority interest	826	617
Commitments and contingencies (Note 16)		
Stockholders equity:		
Preferred Stock, 1,000,000 shares authorized; 0 shares issued and outstanding		
Common Stock, \$.00004 par value; 15,000,000 shares authorized, 8,807,730 and		
8,793,530 issued and outstanding in 2008 and 2007, respectively		
Additional paid-in capital	30,610	29,682
Accumulated deficit	(21,572)	(9,369)
Total stockholders equity	9,038	20,313
Total liabilities, minority interest and stockholders equity	\$ 46,819	\$ 43,338

The accompanying notes are an integral part of these condensed consolidated financial statements.

## GRILL CONCEPTS, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

#### (Unaudited)

## (in thousands, except per share data)

	Three Months Ended		Nine Months Ended		
	September 28, 2008	September 30, 2007	September 28, 2008	September 30, 2007	
Revenues:					
Sales	\$ 16,675	\$ 15,920	\$ 52,299	\$ 49,898	
Cost reimbursements	6,889	4,748	19,478	14,216	
Management and license fees	846	656	2,228	1,716	
Total revenues	24,410	21,324	74,005	65,830	
Operating expenses:					
Cost of sales	4,889	4,518	15,054	14,264	
Labor	6,293	5,855	19,315	18,041	
Restaurant operating	3,124	2,810	9,110	8,089	
Occupancy	1,452	1,158	4,232	3,671	
Reimbursed costs	6,889	4,748	19,478	14,216	
General and administrative	2,352	1,807	6,050	5,175	
Depreciation and amortization	1,015	614	2,740	1,716	
Preopening costs	857	555	1,573	799	
Restructuring Costs	1,697		1,697		
Litigation claim settlement	268		1,048		
Total operating expenses	28,836	22,065	80,297	65,971	
Loss from operations	(4,426)	(741)	(6,292)	(141)	
Interest, net	(173)	(7)	(320)	(192)	
Loss before benefit (provision) for income taxes and					
minority interest	(4,599)	(748)	(6,612)	(333)	
Benefit (provision) for income taxes	(6,304)	296	(5,469)	131	
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Loss before minority interest	(10,903)	(452)	(12,081)	(202)	
Minority interest in net profit of subsidiaries	(169)	(137)	(122)	(239)	
Net loss	(11,072)	(589)	(12,203)	(441)	
Preferred dividends accrued	(11,072)	(369)	(12,203)	(6)	
Freiened dividends accrued				(0)	
Net loss applicable to common stock	\$ (11,072)	\$ (589)	\$ (12,203)	\$ (447)	
Net loss per share applicable to common stock:					
Basic	\$ (1.26)	\$ (0.07)	\$ (1.39)	\$ (0.06)	
Diluted	\$ (1.26)	\$ (0.07)	\$ (1.39)	\$ (0.06)	
Waishtad ayaraa ahara aytatandina					
Weighted-average shares outstanding: Basic	8,801	7,929	8,798	6,948	
Diluted	8,801	7,929	8,798	6,948	

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The accompanying notes are an integral part of these condensed consolidated financial statements.

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## GRILL CONCEPTS, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

## (in thousands)

	Nine Months Ended September 28, 2008 September 30, 2007		
Cash flows from operating activities:	September 28, 2008	September 30, 2007	
Net (loss)	\$ (12,203)	\$ (441)	
Adjustments to reconcile net income (loss) to net cash used in operating activities:	, , , , , ,		
Depreciation and amortization	2,740	1,716	
Amortized deferred rent and lease incentives	(725)	(493)	
Amortized debt issuance costs	90	101	
Provision for doubtful accounts		(103)	
Stock based compensation	226	276	
Deferred income taxes	6,239	(54)	
Restructuring costs	821		
Minority interest in net profit of subsidiaries	169	239	
Changes in operating assets and liabilities:			
Inventories	(14)	(60)	
Receivables	(1,844)	(830)	
Income taxes receivable	(771)	(233)	
Prepaid expenses and other current assets	(409)	(282)	
Other assets	(279)	(87)	
Accounts payable	2,085	(481)	
Accrued expenses	37	558	
Litigation claim settlement	1,123		
Payable to Hotel Restaurant Properties, Inc		(2,951)	
Tenant improvement allowances	1,663	657	
Net cash used in operating activities	(1,052)	(2,468)	
- · · · ·			
Cash flows from investing activities:			
Restricted cash	224	400	