

ONEOK INC /NEW/  
Form 10-Q  
November 06, 2008  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2008

OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number **001-13643**

**ONEOK, Inc.**

(Exact name of registrant as specified in its charter)

**Oklahoma**

(State or other jurisdiction of

incorporation or organization)

**73-1520922**

(I.R.S. Employer Identification No.)

**100 West Fifth Street, Tulsa, OK**  
(Address of principal executive offices)

Registrant's telephone number, including area code **(918) 588-7000**

**74103**

(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

On October 31, 2008, the Company had 104,499,119 shares of common stock outstanding.

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## ONEOK, Inc.

## QUARTERLY REPORT ON FORM 10-Q

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As used in this Quarterly Report on Form 10-Q, references to we, our or us refers to ONEOK, Inc., an Oklahoma corporation, and its predecessors and subsidiaries, unless the context indicates otherwise.

*The statements in this Quarterly Report on Form 10-Q that are not historical information, including statements concerning plans and objectives of management for future operations, economic performance or related assumptions, are forward-looking statements. Forward-looking statements may include words such as anticipate, estimate, expect, project, intend, plan, believe, should, goal, forecast, could, may, continue, might, potential, scheduled and other words and terms of similar meaning. Although we believe that our expectations regarding future events are based on reasonable assumptions, we can give no assurance that our goals will be achieved. Important factors that could cause actual results to differ materially from those in the forward-looking statements are described under Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, Forward-Looking Statements and Part II, Item 1A, Risk Factors in this Quarterly Report on Form 10-Q and under Part I, Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2007.*

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**Glossary**

The abbreviations, acronyms and industry terminology used in this Quarterly Report on Form 10-Q are defined as follows:

AFUDC	Allowance for funds used during construction
ARB	Accounting Research Bulletin
Bbl	Barrels, 1 barrel is equivalent to 42 United States gallons
Bbl/d	Barrels per day
BBtu/d	Billion British thermal units per day
Bcf	Billion cubic feet
Bcf/d	Billion cubic feet per day
Btu	British thermal units, a measure of the amount of heat required to raise the temperature of one pound of water one degree Fahrenheit
Bushton Plant	Bushton Gas Processing Plant
EITF	Emerging Issues Task Force
Exchange Act	Securities Exchange Act of 1934, as amended
FASB	Financial Accounting Standards Board
FERC	Federal Energy Regulatory Commission
FIN	FASB Interpretation
Fort Union Gas Gathering	Fort Union Gas Gathering, L.L.C.
GAAP	Generally Accepted Accounting Principles in the United States
Guardian Pipeline	Guardian Pipeline, L.L.C.
Heartland	Heartland Pipeline Company
KCC	Kansas Corporation Commission
KDHE	Kansas Department of Health and Environment
LDC	Local Distribution Company
LIBOR	London Interbank Offered Rate
MBbl	Thousand barrels
MBbl/d	Thousand barrels per day
Mcf	Thousand cubic feet
Midwestern Gas Transmission	Midwestern Gas Transmission Company
MMBtu	Million British thermal units
MMBtu/d	Million British thermal units per day
MMcf	Million cubic feet
MMcf/d	Million cubic feet per day
Moody's	Moody's Investors Service, Inc.
NGL(s)	Natural gas liquid(s)
Northern Border Pipeline	Northern Border Pipeline Company
NYMEX	New York Mercantile Exchange
OBPI	ONEOK Bushton Processing Inc.
OCC	Oklahoma Corporation Commission
ONEOK	ONEOK, Inc.
ONEOK Partners	ONEOK Partners, L.P.
ONEOK Partners GP	ONEOK Partners GP, L.L.C., a wholly owned subsidiary of ONEOK, Inc. and the sole general partner of ONEOK Partners, L.P.
OPIS	Oil Price Information Service
Overland Pass Pipeline Company	Overland Pass Pipeline Company LLC
S&P	Standard & Poor's Rating Group
SEC	Securities and Exchange Commission
Statement	Statement of Financial Accounting Standards

**AVAILABLE INFORMATION**

You can access financial and other information, including news releases, webcasts and presentations, environmental safety and health information, and corporate governance information at our website at [www.oneok.com](http://www.oneok.com). We also make available on our website copies of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, amendments to those reports filed or furnished

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to the SEC pursuant to Section 13(a) or 15(d) of the Exchange Act and reports of holdings of our securities filed by our officers and directors under Section 16 of the Exchange Act as soon as reasonably practicable after filing such material electronically or otherwise furnishing it to the SEC.

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**Table of Contents****PART I - FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****ONEOK, Inc. and Subsidiaries****CONSOLIDATED STATEMENTS OF INCOME**

<i>(Unaudited)</i>	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<i>(Thousands of dollars, except per share amounts)</i>			
<b>Revenues</b>	<b>\$ 4,239,246</b>	<b>\$ 2,809,997</b>	<b>\$ 13,314,188</b>	<b>\$ 9,492,446</b>
Cost of sales and fuel	<b>3,784,220</b>	2,469,837	<b>11,852,422</b>	8,219,737
Net Margin	<b>455,026</b>	340,160	<b>1,461,766</b>	1,272,709
<b>Operating Expenses</b>				
Operations and maintenance	<b>179,840</b>	160,352	<b>519,263</b>	477,011
Depreciation and amortization	<b>60,249</b>	56,364	<b>179,429</b>	168,458
General taxes	<b>24,068</b>	20,733	<b>66,079</b>	62,317
Total Operating Expenses	<b>264,157</b>	237,449	<b>764,771</b>	707,786
Gain (Loss) on Sale of Assets	<b>1,310</b>	59	<b>1,319</b>	1,893
<b>Operating Income</b>	<b>192,179</b>	102,770	<b>698,314</b>	566,816
Equity earnings from investments (Note K)	<b>29,412</b>	22,162	<b>74,805</b>	64,975
Allowance for equity funds used during construction	<b>15,616</b>	3,691	<b>35,788</b>	6,686
Other income	<b>12,723</b>	1,756	<b>16,659</b>	17,444
Other expense	<b>(11,332)</b>	(654)	<b>(16,347)</b>	(2,213)
Interest expense	<b>(61,180)</b>	(62,675)	<b>(183,100)</b>	(187,503)
Income before Minority Interests and Income Taxes	<b>177,418</b>	67,050	<b>626,119</b>	466,205
Minority interests in income of consolidated subsidiaries	<b>(95,354)</b>	(44,998)	<b>(235,411)</b>	(135,013)
Income taxes	<b>(24,031)</b>	(8,138)	<b>(146,973)</b>	(129,195)
<b>Net Income</b>	<b>\$ 58,033</b>	<b>\$ 13,914</b>	<b>\$ 243,735</b>	<b>\$ 201,997</b>
<b>Earnings Per Share of Common Stock (Note L)</b>				
Net Earnings Per Share, Basic	<b>\$ 0.56</b>	\$ 0.13	<b>\$ 2.34</b>	\$ 1.86
Net Earnings Per Share, Diluted	<b>\$ 0.55</b>	\$ 0.13	<b>\$ 2.30</b>	\$ 1.83
<b>Average Shares of Common Stock (Thousands)</b>				
Basic	<b>104,446</b>	103,882	<b>104,319</b>	108,543
Diluted	<b>105,636</b>	105,931	<b>105,843</b>	110,548
<b>Dividends Declared Per Share of Common Stock</b>	<b>\$ 0.40</b>	\$ 0.36	<b>\$ 1.16</b>	\$ 1.04

See accompanying Notes to Consolidated Financial Statements.

**Table of Contents****ONEOK, Inc. and Subsidiaries****CONSOLIDATED BALANCE SHEETS**

<i>(Unaudited)</i>	<b>September 30,</b>	<b>December 31,</b>
<b>Assets</b>	<b>2008</b>	<b>2007</b>
	<i>(Thousands of dollars)</i>	
<b>Current Assets</b>		
Cash and cash equivalents	\$ 72,944	\$ 19,105
Trade accounts and notes receivable, net	1,066,606	1,723,212
Gas and natural gas liquids in storage	1,120,077	841,362
Commodity exchanges and imbalances	80,372	82,938
Energy marketing and risk management assets (Note D)	314,905	168,609
Other current assets	365,746	116,249
 Total Current Assets	 3,020,650	 2,951,475
<b>Property, Plant and Equipment</b>		
Property, plant and equipment	9,067,172	7,893,492
Accumulated depreciation and amortization	2,174,001	2,048,311
Net Property, Plant and Equipment (Note A)	6,893,171	5,845,181
<b>Investments and Other Assets</b>		
Goodwill and intangible assets	1,040,142	1,043,773
Energy marketing and risk management assets (Note D)	45,769	3,978
Investments in unconsolidated affiliates (Note K)	756,449	756,260
Other assets	465,882	461,367
Total Investments and Other Assets	2,308,242	2,265,378
Total Assets	\$ 12,222,063	\$ 11,062,034

See accompanying Notes to Consolidated Financial Statements.

**Table of Contents****ONEOK, Inc. and Subsidiaries****CONSOLIDATED BALANCE SHEETS**

<i>(Unaudited)</i>	<b>September 30,</b>	<b>December 31,</b>
<b>Liabilities and Shareholders Equity</b>	<b>2008</b>	<b>2007</b>
	<i>(Thousands of dollars)</i>	
<b>Current Liabilities</b>		
Current maturities of long-term debt	\$ 118,190	\$ 420,479
Notes payable	1,322,214	202,600
Accounts payable	1,294,630	1,436,005
Commodity exchanges and imbalances	246,392	252,095
Energy marketing and risk management liabilities (Note D)	303,574	133,903
Other current liabilities	332,469	436,585
<b>Total Current Liabilities</b>	<b>3,617,469</b>	<b>2,881,667</b>
<b>Long-term Debt, excluding current maturities</b>	<b>4,102,250</b>	<b>4,215,046</b>
<b>Deferred Credits and Other Liabilities</b>		
Deferred income taxes	832,407	680,543
Energy marketing and risk management liabilities (Note D)	59,796	26,861
Other deferred credits	493,284	486,645
<b>Total Deferred Credits and Other Liabilities</b>	<b>1,385,487</b>	<b>1,194,049</b>
<b>Commitments and Contingencies (Note I)</b>		
<b>Minority Interests in Consolidated Subsidiaries</b>	<b>1,058,842</b>	<b>801,964</b>
<b>Shareholders Equity</b>		
Common stock, \$0.01 par value: authorized 300,000,000 shares; issued 121,568,386 shares and outstanding 104,468,756 shares at September 30, 2008; issued 121,115,217 shares and outstanding 103,987,476 shares at December 31, 2007	1,216	1,211
Paid in capital	1,300,286	1,273,800
Accumulated other comprehensive loss (Note E)	(68,763)	(7,069)
Retained earnings	1,534,241	1,411,492
Treasury stock, at cost: 17,099,630 shares at September 30, 2008 and 17,127,741 shares at December 31, 2007	(708,965)	(710,126)
<b>Total Shareholders Equity</b>	<b>2,058,015</b>	<b>1,969,308</b>
<b>Total Liabilities and Shareholders Equity</b>	<b>\$ 12,222,063</b>	<b>\$ 11,062,034</b>

See accompanying Notes to Consolidated Financial Statements.



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**Table of Contents****ONEOK, Inc. and Subsidiaries****CONSOLIDATED STATEMENTS OF CASH FLOWS**

<i>(Unaudited)</i>	<b>Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Thousands of dollars)</i>	
<b>Operating Activities</b>		
Net income	\$ 243,735	\$ 201,997
Depreciation and amortization	179,429	168,458
Allowance for equity funds used during construction	(35,788)	(6,686)
Gain on sale of assets	(1,319)	(1,893)
Minority interests in income of consolidated subsidiaries	235,411	135,013
Equity earnings from investments	(74,805)	(64,975)
Distributions received from unconsolidated affiliates	67,812	77,144
Deferred income taxes	72,884	61,919
Stock-based compensation expense	26,776	22,448
Allowance for doubtful accounts	11,668	12,574
Inventory adjustment, net	9,659	-
Investment securities gains	(11,142)	-
Changes in assets and liabilities (net of acquisition and disposition effects):		
Trade accounts and notes receivable	634,361	412,471
Gas and natural gas liquids in storage	(482,360)	(46,594)
Accounts payable	(210,768)	(97,254)
Commodity exchanges and imbalances, net	(3,137)	19,311
Unrecovered purchased gas costs	(51,959)	11,227
Accrued interest	48,736	42,488
Energy marketing and risk management assets and liabilities	49,904	70,741
Fair value of firm commitments	(135,826)	(38,340)
Other assets and liabilities	(94,873)	(30,092)
Cash Provided by Operating Activities	478,398	949,957
<b>Investing Activities</b>		
Changes in investments in unconsolidated affiliates	3,063	(5,546)
Capital expenditures (less allowance for equity funds used during construction)	(1,033,063)	(527,497)
Changes in short-term investments	-	31,125
Proceeds from sale of assets	1,774	3,999
Proceeds from insurance	9,792	-
Other	2,450	-
Cash Used in Investing Activities	(1,015,984)	(497,919)
<b>Financing Activities</b>		
Borrowing (payment) of notes payable, net	1,119,614	359,000
Issuance of debt, net of issuance costs	-	598,146
Payment of debt	(412,219)	(10,403)
Repurchase of common stock	(29)	(390,193)
Issuance of common stock	7,249	11,443
Issuance of common units, net of discounts	146,969	-
Dividends paid	(120,986)	(112,842)
Distributions to minority interests	(149,173)	(136,462)
Other	-	(5,250)
Cash Provided by Financing Activities	591,425	313,439
Change in Cash and Cash Equivalents	53,839	765,477
Cash and Cash Equivalents at Beginning of Period	19,105	68,268
Cash and Cash Equivalents at End of Period	\$ 72,944	\$ 833,745

See accompanying Notes to Consolidated Financial Statements.



**Table of Contents****ONEOK, Inc. and Subsidiaries****CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME**

<i>(Unaudited)</i>	<b>Common Stock Issued</b> <i>(Shares)</i>	<b>Common Stock</b>	<b>Paid in Capital</b> <i>(Thousands of dollars)</i>	<b>Accumulated Other Comprehensive Loss</b>
December 31, 2007	121,115,217	\$ 1,211	\$ 1,273,800	\$ (7,069)
Net income	-	-	-	-
Other comprehensive income (loss) (Note E)	-	-	-	<b>(61,694)</b>
Total comprehensive income				
Repurchase of common stock	-	-	-	-
Common stock issued	<b>453,169</b>	<b>5</b>	<b>26,486</b>	-
Common stock dividends - \$1.16 per share (Note F)	-	-	-	-
<b>September 30, 2008</b>	<b>121,568,386</b>	<b>\$ 1,216</b>	<b>\$ 1,300,286</b>	<b>\$ (68,763)</b>

See accompanying Notes to Consolidated Financial Statements.

**Table of Contents****ONEOK, Inc. and Subsidiaries****CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME****(Continued)**

<i>(Unaudited)</i>	<b>Retained Earnings</b>	<b>Treasury</b>	
		<b>Stock</b>	<b>Total</b>
	<i>(Thousands of dollars)</i>		
December 31, 2007	\$ 1,411,492	\$ (710,126)	\$ 1,969,308
Net income	<b>243,735</b>	-	<b>243,735</b>
Other comprehensive income (loss) (Note E)	-	-	<b>(61,694)</b>
<b>Total comprehensive income</b>			<b>182,041</b>
Repurchase of common stock	-	(29)	(29)
Common stock issued	-	1,190	27,681
Common stock dividends \$1.16 per share (Note F)	(120,986)	-	(120,986)
<b>September 30, 2008</b>	<b>\$ 1,534,241</b>	<b>\$ (708,965)</b>	<b>\$ 2,058,015</b>

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**ONEOK, Inc. and Subsidiaries**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**A. SUMMARY OF ACCOUNTING POLICIES**

Our accompanying unaudited consolidated financial statements have been prepared in accordance with GAAP and reflect all adjustments that, in our opinion, are necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal recurring nature. These unaudited consolidated financial statements should be read in conjunction with our audited consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2007. Due to the seasonal nature of our business, the results of operations for the three and nine months ended September 30, 2008, are not necessarily indicative of the results that may be expected for a 12-month period.

Our accounting policies are consistent with those disclosed in Note A of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2007.

**Critical Accounting Policies**

**Fair Value Measurements**

General - In September 2006, the FASB issued Statement 157, Fair Value Measurements, which establishes a framework for measuring fair value and requires additional disclosures about fair value measurements. Beginning January 1, 2008, we partially applied Statement 157 as allowed by FASB Staff Position (FSP) 157-2, Effective Date of FASB Statement No. 157, which delayed the effective date of Statement 157 for nonrecurring fair value measurements associated with our nonfinancial assets and liabilities. As of January 1, 2008, we applied the provisions of Statement 157 to our recurring fair value measurements, and the impact was not material. Under FSP 157-2, we will be required to apply Statement 157 to our nonrecurring fair value measurements associated with our nonfinancial assets and liabilities beginning January 1, 2009. We are currently reviewing the impact of Statement 157 to our nonrecurring fair value measurements associated with our nonfinancial assets and liabilities, as well as the potential impact on our consolidated financial statements. FSP 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active, which clarified the application of Statement 157 in inactive markets, was issued in October 2008 and was effective for our September 30, 2008, consolidated financial statements. FSP 157-3 did not have a material impact on our consolidated financial statements.

In February 2007, the FASB issued Statement 159, The Fair Value Option for Financial Assets and Financial Liabilities, which allows companies to elect to measure specified financial assets and liabilities, firm commitments, and nonfinancial warranty and insurance contracts at fair value on a contract-by-contract basis, with changes in fair value recognized in earnings each reporting period. At January 1, 2008, we did not elect the fair value option under Statement 159, and therefore there was no impact on our consolidated financial statements.

Determining Fair Value - Statement 157 defines fair value as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. We use the market and income approaches to determine the fair value of our assets and liabilities and consider the markets in which the transactions are executed. While many of the contracts in our portfolio are executed in liquid markets where price transparency exists, some contracts are executed in markets for which market prices may exist but the market may be relatively inactive. This results in limited price transparency that requires management's judgment and assumptions to estimate fair values. Inputs into our fair value estimates include commodity exchange prices, over-the-counter quotes, volatility, historical correlations of pricing data and LIBOR and other liquid money market instrument rates. We also utilize internally developed basis curves that incorporate observable and unobservable market data. We validate our valuation inputs with third-party information and settlement prices from other sources, where available. In addition, as prescribed by the income approach, we compute the fair value of our derivative portfolio by discounting the projected future cash flows from our derivative assets and liabilities to present value. The interest rate yields used to calculate the present value discount factors are derived from LIBOR, Eurodollar futures and Treasury swaps. The projected cash flows are then multiplied by the appropriate discount factors to determine the present value or fair value of our derivative instruments. We also take into consideration the potential impact on market prices of liquidating positions in an orderly manner over a reasonable period of time under current market conditions. Finally, we consider credit risk of our counterparties on the fair value of our derivative assets, as well as our own credit risk for derivative liabilities, using default probabilities and recovery rates, net of collateral. Although we use our best estimates to determine the fair value of the derivative contracts we have executed, the ultimate market prices realized could differ from our estimates, and the differences could be material.



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**Fair Value Hierarchy** - Statement 157 establishes the fair value hierarchy that prioritizes inputs to valuation techniques based on observable and unobservable data and categorizes the inputs into three levels, with the highest priority given to Level 1 and the lowest priority given to Level 3. The levels are described below.

Level 1 - Unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 - Significant observable pricing inputs other than quoted prices included within Level 1 that are either directly or indirectly observable as of the reporting date. Essentially, this represents inputs that are derived principally from or corroborated by observable market data.

Level 3 - Generally unobservable inputs, which are developed based on the best information available and may include our own internal data.

Determining the appropriate classification of our fair value measurements within the fair value hierarchy requires management's judgment regarding the degree to which market data is observable or corroborated by observable market data. During the third quarter of 2008, we revised our categorization of fair value measurements for non-exchange traded derivative contracts from Level 1 to Level 2.

See Note C for more discussion of our fair value measurements.

**Derivatives, Accounting for Financially Settled Transactions and Risk Management Activities** - We engage in wholesale energy marketing, retail marketing, trading and risk management activities. We account for derivative instruments utilized in connection with these activities and services in accordance with Statement 133, Accounting for Derivative Instruments and Hedging Activities, as amended.

Under Statement 133, entities are required to record derivative instruments at fair value, with the exception of normal purchases and normal sales that are expected to result in physical delivery. See previous discussion in Fair Value Measurements for additional information. Market value changes result in a change in the fair value of our derivative instruments. The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship and, if so, the nature of the risk being hedged and how we will determine if the hedging instrument is effective. If the derivative instrument does not qualify or is not designated as part of a hedging relationship, then we account for changes in fair value of the derivative in earnings as such changes occur. Commodity price volatility may have a significant impact on the gain or loss in a given period.

To minimize the risk of fluctuations in natural gas, NGLs and condensate prices, we periodically enter into futures, collars or swap transactions in order to hedge anticipated purchases and sales of natural gas, NGLs and condensate and fuel requirements. Interest-rate swaps are also used to manage interest-rate risk. Under certain conditions, we designate these derivative instruments as a hedge of exposure to changes in fair values or cash flows. For hedges of exposure to changes in cash flow, the effective portion of the gain or loss on the derivative instrument is reported initially as a component of accumulated other comprehensive income (loss) and is subsequently recorded to earnings when the forecasted transaction affects earnings. Any ineffectiveness of designated hedges is reported in earnings during the period the ineffectiveness occurs. For hedges of exposure to changes in fair value, the gain or loss on the derivative instrument is recognized in earnings during the period of change together with the offsetting gain or loss on the hedged item attributable to the risk being hedged.

Upon election, many of our purchase and sale agreements that otherwise would be required to follow derivative accounting qualify as normal purchases and normal sales under Statement 133 and are therefore exempt from fair value accounting treatment.

The presentation of settled derivative instruments on either a gross or net basis in our Consolidated Statements of Income is dependent on a number of factors, including whether the derivative instrument (i) is held for trading purposes, (ii) is financially settled, (iii) results in physical delivery or services rendered, and (iv) qualifies for the normal purchase or sale exception as defined in Statement 133. In accordance with EITF 03-11, Reporting Realized Gains and Losses on Derivative Instruments That Are Subject to FASB Statement No. 133 and not Held for Trading as Defined in EITF Issue No. 02-3, EITF 99-19, Reporting Revenue Gross as a Principal versus Net as an Agent, and Statement 133, we report settled derivative instruments as follows:

all financially settled derivative contracts are reported on a net basis,  
derivative instruments considered held for trading purposes that result in physical delivery are reported on a net basis,  
derivative instruments not considered held for trading purposes that result in physical delivery or services rendered are reported on a gross basis, and



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derivatives that qualify for the normal purchase or sale exception as defined in Statement 133 are reported on a gross basis. We apply the indicators in EITF 99-19 to determine the appropriate accounting treatment for non-derivative contracts that result in physical delivery.

See Note D for more discussion of derivatives and risk management activities.

**Impairment of Goodwill and Intangible Assets** - We apply the provisions of Statement 142, Goodwill and Other Intangible Assets, and perform our annual impairment test on July 1. There were no impairment charges resulting from our July 1, 2008, impairment testing, and no events indicating an impairment have occurred subsequent to that date.

**Significant Accounting Policies**

**Property, Plant and Equipment** - The following table sets forth our property, plant and equipment, by segment, for the periods presented.

	September 30, 2008	December 31, 2007
	<i>(Thousands of dollars)</i>	
<b>Non-Regulated</b>		
ONEOK Partners	\$ 2,397,459	\$ 2,112,394
Energy Services	7,859	7,845
Other	223,308	177,356
<b>Regulated</b>		
ONEOK Partners	3,046,582	2,323,977
Distribution	3,391,964	3,271,920
Property, plant and equipment	9,067,172	7,893,492
Accumulated depreciation and amortization	2,174,001	2,048,311
Net property, plant and equipment	\$ 6,893,171	\$ 5,845,181

At September 30, 2008, property, plant and equipment on our Consolidated Balance Sheet included construction work in process of \$1,465.6 million that had not yet been put in service and therefore was not being depreciated. Of this amount, \$1,420.7 million was related to our ONEOK Partners segment, \$36.1 million was related to our Distribution segment and \$8.8 million was related to our Other segment.

At December 31, 2007, property, plant and equipment on our Consolidated Balance Sheet included construction work in process of \$918.2 million that had not yet been put in service and therefore was not being depreciated. Of this amount, \$859.8 million was related to our ONEOK Partners segment, \$51.3 million was related to our Distribution segment and \$7.1 million was related to our Other segment.

**Income Taxes** - Our effective tax rate decreased for the three and nine months ended September 30, 2008, compared with the same periods in 2007, primarily due to the utilization of state income tax credits.

**Other**

**Pension and Postretirement Employee Benefits** - In September 2006, the FASB issued Statement 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, which required us to record a balance sheet liability equal to the difference between our benefit obligations and plan assets. Statement 158 was effective for our year ended December 31, 2006, except for the measurement date change from September 30 to December 31, which is effective for our year ending December 31, 2008. We determined our net periodic benefit cost for the period October 1, 2007, through December 31, 2008, based on a measurement date of September 30, 2007. The net periodic benefit cost for the period of October 1, 2007 through December 31, 2007, will be reflected as an adjustment to retained earnings as of December 31, 2008. The impact of this adjustment will be a \$12.4 million reduction to retained earnings and a \$1.3 million reduction to accumulated other comprehensive income (loss). The net periodic benefit cost for the period January 1, 2008, through December 31, 2008, is being recognized during 2008.



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**Master Netting Arrangements** - In April 2007, the FASB issued Staff Position No. FIN 39-1, Amendment of FASB Interpretation No. 39, which requires entities that offset the fair value amounts recognized for derivative receivables and payables to also offset the fair value amounts recognized for the right to reclaim cash collateral with the same counterparty under a master netting agreement. We have applied the provisions of FIN 39-1 to our consolidated financial statements beginning January 1, 2008, and the impact was not material. See Note C for applicable disclosures.

**Business Combinations** - In December 2007, the FASB issued Statement 141R, Business Combinations, which will require most identifiable assets, liabilities, noncontrolling interest (previously referred to as minority interest) and goodwill acquired in a business combination to be recorded at fair value. Statement 141R is effective for our year beginning January 1, 2009, and will be applied prospectively. Because the provisions of Statement 141R are applied prospectively, our 2009 and subsequent consolidated financial statements will not be impacted unless we complete a business combination.

**Noncontrolling Interests** - In December 2007, the FASB issued Statement 160, Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51, which requires noncontrolling interest (previously referred to as minority interest) to be reported as a component of equity. Statement 160 is effective for our year beginning January 1, 2009, and will require retroactive adoption of the presentation and disclosure requirements for existing minority interests. Based upon our initial review of Statement 160, we do not expect the provisions of Statement 160 to have a material impact on our consolidated financial statements; however, certain financial statement presentation changes and additional required disclosures will be applicable to us.

**Derivative Instruments and Hedging Activities Disclosure** - In March 2008, the FASB issued Statement 161, Disclosures about Derivative Instruments and Hedging Activities - an amendment to FASB Statement No. 133, which requires enhanced disclosures about how derivative and hedging activities affect our financial position, financial performance and cash flows. Statement 161 is effective for our year beginning January 1, 2009, and will be applied prospectively.

**Reclassifications** - Certain amounts in our consolidated financial statements have been reclassified to conform to the 2008 presentation. These reclassifications did not impact previously reported net income or shareholders' equity.

**B. ACQUISITION**

In October 2007, ONEOK Partners completed the acquisition of an interstate natural gas liquids and refined petroleum products pipeline system and related assets from a subsidiary of Kinder Morgan Energy Partners, L.P. for approximately \$300 million, before working capital adjustments. The system extends from Bushton and Conway, Kansas, to Chicago, Illinois, and transports, stores and delivers a full range of NGL and refined petroleum products. The FERC-regulated system spans 1,624 miles and has a capacity to transport up to 134 MBbl/d. The transaction also included approximately 978 MBbl of owned storage capacity, eight NGL terminals and a 50 percent ownership of Heartland. ConocoPhillips owns the other 50 percent of Heartland and is the managing partner of the Heartland joint venture, which consists primarily of three refined petroleum products terminals and connecting pipelines. ONEOK Partners' investment in Heartland is accounted for under the equity method of accounting. Financing for this transaction came from a portion of the proceeds of ONEOK Partners' September 2007 issuance of \$600 million 6.85 percent Senior Notes due 2037. The working capital settlement was finalized in April 2008, with no material adjustments.

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See Note A for a discussion of our fair value measurements and the fair value hierarchy.

**Recurring Fair Value Measurements** - The following table sets forth our recurring fair value measurements for the period indicated.

	September 30, 2008				Total
	Level 1	Level 2	Level 3	Netting (a)	
<i>(Thousands of dollars)</i>					
<b>Assets</b>					
Derivatives	\$ 410,590	\$ 151,442	\$ 641,202	\$ (865,569)	\$ 337,665
Trading securities	8,765	-	-	-	8,765
Available-for-sale investment securities	2,972	-	-	-	2,972
Fair value of firm commitments	-	-	178,509	-	178,509
Total assets	\$ 422,327	\$ 151,442	\$ 819,711	\$ (865,569)	\$ 527,911
<b>Liabilities</b>					
Derivatives	\$ (404,519)	\$ (37,471)	\$ (816,740)	\$ 916,397	\$ (342,333)
Long-term debt swapped to floating	-	-	(343,512)	-	(343,512)
Total liabilities	\$ (404,519)	\$ (37,471)	\$ (1,160,252)	\$ 916,397	\$ (685,845)

(a) - Our derivative assets and liabilities are presented in our Consolidated Balance Sheets on a net basis. We net derivative assets and liabilities, including cash collateral in accordance with FIN 39-1, when a legally enforceable master netting arrangement exists between us and the counterparty to a derivative contract. At September 30, 2008, we held \$38.5 million of cash collateral and had posted \$89.3 million of cash collateral with various counterparties.

For derivatives for which fair value is determined based on multiple inputs, Statement 157 requires that the measurement for an individual derivative be categorized within a single level, based on the lowest level input that is significant to the fair value measurement in its entirety.

Our Level 1 fair value measurements are based on NYMEX-settled prices, actively quoted prices for equity securities and foreign currency forward exchange rates. These balances are predominantly comprised of exchange-traded derivative contracts, including futures and certain options for natural gas and crude oil, which are valued based on unadjusted quoted prices in active markets. Also included in Level 1 are available-for-sale and trading securities and foreign currency forwards.

Our Level 2 fair value inputs are based on NYMEX-settled prices which are utilized to determine the fair value of certain non-exchange traded financial instruments, including natural gas and crude oil swaps.

Our Level 3 inputs are based on over-the-counter quotes, market volatilities derived from NYMEX-settled prices, internally developed basis curves incorporating observable and unobservable market data, modeling techniques using observable market data and historical correlations of NGL product prices to crude oil, and spot and forward LIBOR curves. The derivatives categorized as Level 3 include over-the-counter swaps and options for natural gas and crude oil, NGL swaps and forwards, natural gas basis and swing swaps and physical forward contracts, and interest-rate swaps. Also included in Level 3 are the fair values of firm commitments and long-term debt that have been hedged.

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The following tables set forth the reconciliation of our Level 3 fair value measurements for the periods indicated.

	<b>Derivative Assets (Liabilities)</b>	<b>Fair Value of Firm Commitments</b>	<b>Long-Term Debt</b>	<b>Total</b>
		<i>(Thousands of dollars)</i>		
June 30, 2008	\$ (410,361)	\$ 393,310	\$ (340,208)	\$ (357,259)
Total realized/unrealized gains (losses):				
Included in earnings (a)	<b>193,256</b>	<b>(214,801)</b>	<b>(3,304)</b>	<b>(24,849)</b>
Included in other comprehensive income (loss)	<b>49,429</b>	-	-	<b>49,429</b>
Transfers in and/or out of Level 3	<b>(7,862)</b>	-	-	<b>(7,862)</b>
September 30, 2008	<b>\$ (175,538)</b>	<b>\$ 178,509</b>	<b>\$ (343,512)</b>	<b>\$ (340,541)</b>

Total gains (losses) for the three-month period included in earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities still held as of September 30, 2008(a)

<b>\$ 116,031</b>	<b>\$ (134,270)</b>	<b>\$ (3,304)</b>	<b>\$ (21,543)</b>
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(a) - Reported in revenues in our Consolidated Statements of Income.

	<b>Derivative Assets (Liabilities)</b>	<b>Fair Value of Firm Commitments</b>	<b>Long-Term Debt</b>	<b>Total</b>
		<i>(Thousands of dollars)</i>		
January 1, 2008	\$ (54,582)	\$ 42,684	\$ (338,538)	\$ (350,436)
Total realized/unrealized gains (losses):				
Included in earnings (a)	<b>(190,655)</b>	<b>135,825</b>	<b>(4,974)</b>	<b>(59,804)</b>
Included in other comprehensive income (loss)	<b>45,423</b>	-	-	<b>45,423</b>
Transfers in and/or out of Level 3	<b>24,276</b>	-	-	<b>24,276</b>
September 30, 2008	<b>\$ (175,538)</b>	<b>\$ 178,509</b>	<b>\$ (343,512)</b>	<b>\$ (340,541)</b>

Total gains (losses) for the nine-month period included in earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities still held as of September 30, 2008(a)

<b>\$ (228,420)</b>	<b>\$ 226,264</b>	<b>\$ (4,974)</b>	<b>\$ (7,130)</b>
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(a) - Reported in revenues in our Consolidated Statements of Income.

**Investment Securities** - The tables below show information about our investment securities classified as available-for-sale.

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
	<i>(Thousands of dollars)</i>	
Available-for-sale securities held		
Aggregate fair value	<b>\$ 2,972</b>	\$ 24,151
Reported in accumulated other comprehensive income (loss) for net unrealized holding gains	<b>\$ 1,616</b>	\$ 13,678

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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	<i>(Thousands of dollars)</i>			
<b>Available-for-sale securities held</b>				
Gains reclassified to earnings from accumulated other comprehensive income (loss)	\$ 11,142	\$ -	\$ 11,142	\$ -
<b>Available-for-sale securities sold</b>				
Proceeds from sale (a)	\$ 3,886	\$ -	\$ 3,886	\$ -
Gain from sale (a)	\$ 3,369	\$ -	\$ 3,369	\$ -

(a) - We sold a portion of our available-for-sale securities and used specific identification to determine the cost of the securities sold.

We transferred securities from available-for-sale to trading during the three and nine months ended September 30, 2008, and recognized a \$7.7 million gain, due to a reconsideration event in August 2008 when our NYMEX Holding, Inc. Class A shares held were converted to CME Group, Inc. (CME) Class A shares due to the NYMEX Holding, Inc. and CME merger. A modification was made to the number of shares required to be maintained by NYMEX Holding, Inc. Class A Members which resulted in our sale of certain shares and the reclassification of the remaining shares to trading. These trading securities were still held as of September 30, 2008.

The gains reclassified into earnings from accumulated other comprehensive income (loss) for the three months ended September 30, 2008, of \$11.1 million include the \$7.7 million gain discussed in the previous paragraph, as well as a \$3.4 million realized gain on the sale of available-for-sale securities.

**D. ENERGY MARKETING AND RISK MANAGEMENT ACTIVITIES**

**Accounting Treatment** - We account for derivative instruments and hedging activities in accordance with Statement 133. Under Statement 133, entities are required to record derivative instruments at fair value, with the exception of normal purchases and normal sales that are expected to result in physical delivery. The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship and, if so, the reason for holding it. If the derivative instrument does not qualify or is not designated as part of a hedging relationship, we account for changes in fair value of the derivative instrument in earnings as they occur. We record changes in the fair value of derivative instruments that are considered held for trading purposes as revenues and derivative instruments considered not held for trading purposes as cost of sales and fuel in our Consolidated Statements of Income. If certain conditions are met, entities may elect to designate a derivative instrument as a hedge of exposure to changes in fair values, cash flows or foreign currencies. For hedges of exposure to changes in fair value, the gain or loss on the derivative instrument is recognized in earnings during the period of change together with the offsetting loss or gain on the hedged item attributable to the risk being hedged. The difference between the change in fair value of the derivative instrument and the change in fair value of the hedged item represents hedge ineffectiveness, which is reported in earnings during the period the ineffectiveness occurs. For hedges of exposure to changes in cash flow, the effective portion of the gain or loss on the derivative instrument is reported initially as a component of accumulated other comprehensive income (loss) and is subsequently recorded in earnings when the forecasted transaction affects earnings.

As required by Statement 133, we formally document all relationships between hedging instruments and hedged items, as well as our risk management objectives, strategies for undertaking various hedge transactions and methods for assessing and testing correlation and hedge ineffectiveness. We specifically identify the asset, liability, firm commitment or forecasted transaction that has been designated as the hedged item. We assess the effectiveness of hedging relationships by performing a regression analysis on our cash flow and fair value hedging relationships quarterly to ensure the hedge relationships are highly effective on a retrospective and prospective basis, as required by Statement 133. We also document our normal purchases and normal sales transactions that we elect to exempt from fair value accounting treatment. Although we believe we have appropriate internal controls over our accounting for derivatives, interpreting Statement 133 and the related documentation requirements is very complex. In addition, future interpretations may impact our application of Statement 133.

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Refer to Note D of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2007, for additional discussion.

**Fair Value Hedges** - In prior years, we and ONEOK Partners terminated various interest-rate swap agreements. The net savings from the termination of these swaps is being recognized in interest expense over the terms of the debt instruments originally hedged. Net interest expense savings for the nine months ended September 30, 2008, from amortization of terminated swaps was \$7.8 million, and the remaining net savings for all terminated swaps will be recognized over the following periods.

	ONEOK	ONEOK Partners	Total
	<i>(Millions of dollars)</i>		
Remainder of 2008	\$ 1.7	\$ 0.9	\$ 2.6
2009	5.6	3.7	9.3
2010	5.5	3.7	9.2
2011	2.5	0.9	3.4
2012	0.8	-	0.8
Thereafter	12.0	-	12.0

At September 30, 2008, the interest on \$340 million of our fixed-rate debt was swapped to floating using interest-rate swaps. The floating rate was based on both the three- and six-month LIBOR, depending upon the swap. Based on the actual performance through September 30, 2008, the weighted-average interest rate on the swapped debt decreased from 6.44 percent to 5.01 percent. At September 30, 2008, we recorded a net asset of \$3.5 million to recognize the interest-rate swaps at fair value. Long-term debt includes an additional \$3.5 million to recognize the change in the fair value of the related hedged debt. ONEOK Partners had no interest-rate swap agreements at September 30, 2008.

Our Energy Services segment uses basis swaps to hedge the fair value of certain firm transportation commitments. Net gains or losses from the fair value hedges and ineffectiveness are recorded to cost of sales and fuel. The ineffectiveness related to these hedges included losses of \$3.6 million and losses of \$1.0 million for the three months ended September 30, 2008 and 2007, respectively. The ineffectiveness related to these hedges included losses of \$3.2 million and losses of \$6.8 million for the nine months ended September 30, 2008 and 2007, respectively.

In September 2007, our Energy Services segment was notified that a portion of the volume contracted under our firm transportation agreement with Cheyenne Plains Gas Pipeline Company would be curtailed due to a fire at a Cheyenne Plains pipeline compressor station. The fire damaged a significant amount of instrumentation and electrical wiring, causing Cheyenne Plains Gas Pipeline Company to declare a force majeure event on the pipeline. This firm commitment was hedged in accordance with Statement 133. The discontinuance of fair value hedge accounting on the portion of the firm commitment that was impacted by the force majeure event resulted in a loss of approximately \$5.5 million in the third quarter of 2007, of which \$2.4 million of insurance proceeds were recovered and recognized in the first quarter of 2008.

**Cash Flow Hedges** - Our Energy Services segment uses derivative instruments to hedge the cash flows associated with our anticipated purchases and sales of natural gas and cost of fuel used in the transportation of natural gas. Accumulated other comprehensive income (loss) at September 30, 2008, includes losses of approximately \$24.0 million, net of tax, related to these hedges that will be realized within the next 16 months as the forecasted transactions affect earnings. If prices remain at current levels, we will recognize \$23.6 million in net losses over the next 12 months, and we will recognize net losses of \$0.4 million thereafter. In accordance with Statement 133, the actual gains or losses will be reclassified into earnings when the related physical transactions affect earnings.

During the third quarter of 2008, the carrying value of natural gas in storage was written down by \$158.6 million in order to record inventory at the lower of cost or market. As required by Statement 133, we reclassified \$148.9 million of deferred gains, before income taxes, on our cash flow hedges from accumulated other comprehensive income (loss) into earnings.

Through an affiliate, our ONEOK Partners segment periodically enters into derivative instruments to hedge the cash flows associated with its exposure to changes in the price of natural gas, NGLs and condensate. At September 30, 2008, our ONEOK Partners segment reflected an unrealized gain of \$8.6 million, net of tax, in accumulated other comprehensive income (loss), with a corresponding offset in energy marketing and risk management assets and liabilities, all of which will

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be recognized over the next 15 months. If prices remain at current levels, our ONEOK Partners segment will recognize \$6.6 million in net gains over the next 12 months, and net gains of \$2.0 million thereafter.

Ineffectiveness related to our cash flow hedges resulted in gains of approximately \$1.2 million and gains of approximately \$0.4 million for the three months ended September 30, 2008 and 2007, respectively. Ineffectiveness related to our cash flow hedges resulted in losses of approximately \$0.6 million and losses of approximately \$0.3 million for the nine months ended September 30, 2008 and 2007, respectively. In the event that it becomes probable that a forecasted transaction will not occur, we would discontinue cash flow hedge treatment, which would affect earnings. There were no gains or losses during the three and nine months ended September 30, 2008 and 2007, due to the discontinuance of cash flow hedge treatment.

**E. OTHER COMPREHENSIVE INCOME (LOSS)**

The tables below show the gross amount of other comprehensive income (loss) and related tax (expense) benefit for the periods indicated.

	Three Months Ended September 30, 2008			Three Months Ended September 30, 2007		
	Gross	Tax (Expense) Benefit	Net	Gross	Tax (Expense) Benefit	Net
	<i>(Thousands of dollars)</i>					
Unrealized gains on energy marketing and risk management assets/liabilities	\$ 233,077	\$ (90,154)	\$ 142,923	\$ 59,841	\$ (23,487)	\$ 36,354
Less: Gains on energy marketing and risk management assets/liabilities recognized in net income	145,476	(56,270)	89,206	7,127	(2,757)	4,370
Unrealized holding gains (losses) on investment securities arising during the period	352	(136)	216	822	(319)	503
Less: Gains on investment securities recognized in net income	11,142	(4,310)	6,832	-	-	-
Change in pension and postretirement benefit plan liability	(4,025)	1,557	(2,468)	(4,081)	1,579	(2,502)
Other comprehensive income	\$ 72,786	\$ (28,153)	\$ 44,633	\$ 49,455	\$ (19,470)	\$ 29,985

	Nine Months Ended September 30, 2008			Nine Months Ended September 30, 2007		
	Gross	Tax (Expense) Benefit	Net	Gross	Tax (Expense) Benefit	Net
	<i>(Thousands of dollars)</i>					
Unrealized gains on energy marketing and risk management assets/liabilities	\$ 70,424	\$ (24,033)	\$ 46,391	\$ 36,930	\$ (15,713)	\$ 21,217
Less: Gains on energy marketing and risk management assets/liabilities recognized in net income	144,516	(55,898)	88,618	135,447	(52,391)	83,056
Unrealized holding gains (losses) on investment securities arising during the period	(8,529)	3,299	(5,230)	1,115	(432)	683
Less: Gains on investment securities recognized in net income	11,142	(4,310)	6,832	-	-	-
Change in pension and postretirement benefit plan liability	(12,075)	4,670	(7,405)	(9,948)	3,848	(6,100)
Other comprehensive loss	\$ (105,838)	\$ 44,144	\$ (61,694)	\$ (107,350)	\$ 40,094	\$ (67,256)



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The gains on energy marketing and risk management assets/liabilities recognized in net income presented in the tables above include the reclassification of gains on our cash flow hedges from accumulated other comprehensive income (loss) into earnings as discussed in Note D.

The table below shows the balance in accumulated other comprehensive income (loss) for the periods indicated.

	<b>Unrealized Gains (Losses) on Energy Marketing and Risk Management Assets/Liabilities</b>	<b>Unrealized Holding Gains (Losses) on Investment Securities</b>	<b>Pension and Postretirement Benefit Plan Obligations</b>	<b>Accumulated Other Comprehensive Loss</b>
	<i>(Thousands of dollars)</i>			
December 31, 2007	\$ 25,328	\$ 13,678	\$ (46,075)	\$ (7,069)
Other comprehensive loss	(49,059)	(5,230)	(7,405)	(61,694)
September 30, 2008	\$ (23,731)	\$ 8,448	\$ (53,480)	\$ (68,763)

**F. CAPITAL STOCK**

**Stock Repurchase Plan** - On May 17, 2007, our Board of Directors authorized a stock buy back program to repurchase up to 7.5 million shares of our currently issued and outstanding common stock. On June 28, 2007, we repurchased 7.5 million shares of our outstanding common stock under an accelerated share repurchase agreement with Bank of America, N.A. (Bank of America) at an initial price of \$49.33 per share for a total of \$370 million. Bank of America borrowed 7.5 million of our shares from third parties and purchased shares in the open market to settle its short position. Our repurchase was subject to a financial adjustment based on the volume-weighted average price, less a discount, of the shares subsequently repurchased by Bank of America over the course of the repurchase period. The price adjustment could have been settled, at our option, in cash or in shares of our common stock. In September 2007, the accelerated share repurchase agreement with Bank of America was settled, which resulted in Bank of America delivering an additional 186,402 shares of our common stock to us at no additional cost. All shares under this accelerated repurchase agreement were recorded as treasury shares in our Consolidated Balance Sheets. These transactions completed the plan approved by our Board of Directors, and we have no remaining shares authorized for repurchase.

On August 7, 2006, under a previously authorized stock repurchase plan, we repurchased 7.5 million shares of our outstanding common stock under an accelerated share repurchase agreement with UBS Securities LLC (UBS) at an initial price of \$37.52 per share for a total of \$281.4 million. These shares were recorded as treasury shares in our Consolidated Balance Sheets. UBS borrowed 7.5 million of our shares from third parties and purchased shares in the open market to settle its short position. Our repurchase was subject to a financial adjustment based on the volume-weighted average price, less a discount, of the shares subsequently repurchased by UBS over the course of the repurchase period. The price adjustment could have been settled, at our option, in cash or in shares of our common stock. In February 2007, the forward purchase contract with UBS was settled for a cash payment of \$20.1 million, which was recorded in equity.

In accordance with EITF Issue No. 99-7, Accounting for an Accelerated Share Repurchase Program, the repurchases were accounted for as two separate transactions: (1) as shares of common stock acquired in a treasury stock transaction recorded on the acquisition date and (2) as a forward contract indexed to our common stock. Additionally, we classified the forward contracts as equity under EITF Issue No. 00-19, Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock.

**Dividends** - Quarterly dividends paid on our common stock to shareholders of record as of the close of business on January 31, 2008, April 30, 2008 and July 31, 2008 were \$0.38 per share, \$0.38 per share and \$0.40 per share, respectively. Additionally, a quarterly dividend of \$0.40 per share was declared in October 2008, payable in the fourth quarter of 2008.

**G. CREDIT FACILITIES AND SHORT-TERM NOTES PAYABLE**

ONEOK's \$1.2 billion credit agreement (ONEOK Credit Agreement) and ONEOK Partners' revolving credit agreement (ONEOK Partners Credit Agreement) contain typical covenants as discussed in Note H of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2007. At September 30, 2008, ONEOK and ONEOK Partners were in compliance with all covenants.



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In August 2008, ONEOK entered into a \$400 million 364-day credit agreement (364-Day Facility). The interest rate is based, at ONEOK's election, on either (i) the higher of prime or one-half of one percent above the Federal Funds Rate or (ii) the Eurodollar rate plus a set number of basis points based on ONEOK's current long-term unsecured debt ratings by Moody's and S&P. The 364-Day Facility is being used as an additional back-up to ONEOK's commercial paper program and for working capital, capital expenditures and other general corporate purposes. The 364-Day Facility contains substantially similar affirmative and negative covenants as the ONEOK Credit Agreement.

In September 2008, ONEOK entered into an amendment to the ONEOK Credit Agreement. The amendment changed certain sublimits, but did not decrease the lenders' aggregate commitment to lend up to \$1.2 billion under the ONEOK Credit Agreement.

At September 30, 2008, ONEOK had \$292.2 million in commercial paper outstanding, \$750 million in borrowings outstanding and \$84.6 million in letters of credit issued under the ONEOK Credit Agreement, leaving \$473.2 million of credit available under the ONEOK Credit Agreement and 364-Day Facility. The ONEOK Credit Agreement and the 364-Day Facility primarily act as a back-up to ONEOK's commercial paper program. In addition, ONEOK had \$30.3 million in other letters of credit issued at September 30, 2008.

At September 30, 2008, ONEOK Partners had \$280 million in borrowings outstanding and \$720 million of credit available under the ONEOK Partners Credit Agreement. ONEOK Partners has a \$15 million Senior Unsecured Letter of Credit Facility and Reimbursement Agreement with Wells Fargo Bank, N.A., of which \$12 million is currently being used, and an agreement with Royal Bank of Canada, pursuant to which a \$12 million letter of credit was issued. Both agreements are used to support various permits required by the KDHE for ONEOK Partners' ongoing business in Kansas.

In October 2008, ONEOK borrowed an additional \$350 million under the ONEOK Credit Agreement and \$300 million under the 364-Day Facility. With this borrowing, ONEOK had \$1.4 billion outstanding and \$115 million available under the ONEOK Credit Agreement and the 364-Day Facility at October 31, 2008.

Additionally, ONEOK Partners borrowed \$590 million under the ONEOK Partners Credit Agreement in October 2008. With this borrowing, ONEOK Partners had \$870 million outstanding and \$130 million available under the ONEOK Partners Credit Agreement at October 31, 2008.

**H. EMPLOYEE BENEFIT PLANS**

The following tables set forth the components of net periodic benefit cost for our pension and other postretirement benefit plans for the periods indicated.

<b>Components of Net Periodic Benefit Cost</b>	<b>Pension Benefits Three Months Ended September 30,</b>		<b>Pension Benefits Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<i>(Thousands of dollars)</i>			
Service cost	\$ 5,042	\$ 5,262	\$ 15,124	\$ 15,788
Interest cost	12,448	12,152	37,350	36,457
Expected return on assets	(15,317)	(14,538)	(45,951)	(43,615)
Amortization of unrecognized prior service cost	387	371	1,163	1,114
Amortization of net loss	2,389	4,035	7,161	12,104
Net periodic benefit cost	\$ 4,949	\$ 7,282	\$ 14,847	\$ 21,848

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	Postretirement Benefits Three Months Ended September 30,		Postretirement Benefits Nine Months Ended September 30,	
	2008	2007	2008	2007
<b>Components of Net Periodic Benefit Cost</b>	<i>(Thousands of dollars)</i>			
Service cost	\$ 1,418	\$ 1,598	\$ 4,256	\$ 4,794
Interest cost	4,474	3,957	13,424	11,872
Expected return on assets	(1,856)	(1,597)	(5,566)	(4,791)
Amortization of unrecognized net asset at adoption	798	797	2,392	2,392
Amortization of unrecognized prior service cost	(500)	(569)	(1,502)	(1,708)
Amortization of net loss	2,743	2,482	8,229	7,446
Net periodic benefit cost	\$ 7,077	\$ 6,668	\$ 21,233	\$ 20,005

**I. COMMITMENTS AND CONTINGENCIES**

**Operating Leases** - In July 2007, ONEOK Leasing Company, L.L.C., our subsidiary, gave notice of its intent to exercise its option to purchase ONEOK Plaza on or before the end of the lease term that was set to expire on September 30, 2009. In March 2008, ONEOK Leasing Company, L.L.C., purchased ONEOK Plaza for a total purchase price of approximately \$48 million, which included \$17.1 million for the present value of the remaining lease payments and \$30.9 million for the base purchase price.

**Environmental Liabilities** - We own or retain legal responsibility for the environmental conditions at 12 former manufactured gas sites in Kansas. These sites contain potentially harmful materials that are subject to control or remediation under various environmental laws and regulations. A consent agreement with the KDHE presently governs all work at these sites. The terms of the consent agreement allow us to investigate these sites and set remediation activities based upon the results of the investigations and risk analysis. Remediation typically involves the management of contaminated soils and may involve removal of structures and monitoring and/or remediation of groundwater.

Of the 12 sites, we have commenced soil remediation on 11 sites. Regulatory closure has been achieved at two locations, and we have completed or are near completion of soil remediation at nine sites. We have begun site assessment at the remaining site where no active remediation has occurred.

Our expenditures for environmental evaluation and remediation to date have not been significant in relation to our results of operations, and there have been no material effects upon earnings during 2008 related to compliance with environmental regulations. See Note K of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2007, for additional discussion.

**FERC Matter** - As a result of an internal review of a transaction that was brought to the attention of one of our affiliates by a third party, we conducted an internal review of transactions that may have violated FERC natural gas capacity release rules or related rules and determined that there were transactions that should have been disclosed to the FERC. We notified the FERC of this review and filed a report with the FERC regarding these transactions in March 2008. We are cooperating fully with the FERC and have taken steps to ensure that current and future transactions comply with applicable FERC regulations. We are unable to predict the outcome of any FERC action in this matter. At this time, we do not believe that penalties associated with potential violations will have a material impact on our results of operations, financial position or liquidity.

**J. SEGMENTS**

**Segment Descriptions** - We have divided our operations into four reportable business segments based on similarities in economic characteristics, products and services, types of customers, methods of distribution and regulatory environment. These segments are as follows: (i) our ONEOK Partners segment gathers, processes, transports, stores and sells natural gas and gathers, treats, fractionates, stores, distributes and markets NGLs; (ii) our Distribution segment delivers natural gas to residential, commercial and industrial customers, and transports natural gas; (iii) our Energy Services segment markets natural gas to wholesale and retail customers; and (iv) our Other segment primarily consists of the operating and leasing operations of our headquarters building and a related parking facility. Our Distribution segment is comprised of regulated public utilities, and portions of our ONEOK Partners segment are also regulated.



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**Accounting Policies** - The accounting policies of the segments are the same as those described in Note A and Note M of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2007. Intersegment sales are recorded on the same basis as sales to unaffiliated customers. Corporate overhead costs relating to a reportable segment have been allocated for the purpose of calculating operating income.

**Customers** - We had no single external customer from which we received 10 percent or more of our consolidated revenues.

**Operating Segment Information** - The following tables set forth certain selected financial information for our operating segments for the periods indicated.

**Three Months Ended**

September 30, 2008	ONEOK		Energy Services	Other and Eliminations	Total
	Partners (a)	Distribution (b)			
	<i>(Thousands of dollars)</i>				
Sales to unaffiliated customers	\$ 2,032,345	\$ 270,719	\$ 1,935,414	\$ 768	\$ 4,239,246
Intersegment sales	208,762	2	103,033	(311,797)	-
<b>Total revenues</b>	<b>\$ 2,241,107</b>	<b>\$ 270,721</b>	<b>\$ 2,038,447</b>	<b>\$ (311,029)</b>	<b>\$ 4,239,246</b>
Net margin	\$ 325,400	\$ 123,929	\$ 4,819	\$ 878	\$ 455,026
Operating costs	97,488	97,558	9,465	(603)	203,908
Depreciation and amortization	30,408	29,271	178	392	60,249
Gain (loss) on sale of assets	22	(3)	1,288	3	1,310
<b>Operating income (loss)</b>	<b>\$ 197,526</b>	<b>\$ (2,903)</b>	<b>\$ (3,536)</b>	<b>\$ 1,092</b>	<b>\$ 192,179</b>
Equity earnings from investments	\$ 29,412	\$ -	\$ -	\$ -	\$ 29,412
Capital expenditures	\$ 335,580	\$ 56,052	\$ -	\$ 1,383	\$ 393,015

(a) - Our ONEOK Partners segment has regulated and non-regulated operations. Our ONEOK Partners segment's regulated operations had revenues of \$105.7 million, net margin of \$82.5 million and operating income of \$37.3 million for the three months ended September 30, 2008.

(b) - All of our Distribution segment's operations are regulated.

**Three Months Ended**

September 30, 2007	ONEOK		Energy Services	Other and Eliminations	Total
	Partners (a)	Distribution (b)			
	<i>(Thousands of dollars)</i>				
Sales to unaffiliated customers	\$ 1,239,681	\$ 234,064	\$ 1,335,371	\$ 881	\$ 2,809,997
Intersegment sales	170,576	2	63,783	(234,361)	-
<b>Total revenues</b>	<b>\$ 1,410,257</b>	<b>\$ 234,066</b>	<b>\$ 1,399,154</b>	<b>\$ (233,480)</b>	<b>\$ 2,809,997</b>
Net margin	\$ 213,884	\$ 117,010	\$ 8,455	\$ 811	\$ 340,160
Operating costs	80,079	91,620	8,599	787	181,085
Depreciation and amortization	28,800	26,903	537	124	56,364
Gain (loss) on sale of assets	111	(56)	-	4	59
<b>Operating income (loss)</b>	<b>\$ 105,116</b>	<b>\$ (1,569)</b>	<b>\$ (681)</b>	<b>\$ (96)</b>	<b>\$ 102,770</b>
Equity earnings from investments	\$ 22,162	\$ -	\$ -	\$ -	\$ 22,162
Capital expenditures	\$ 201,962	\$ 40,213	\$ -	\$ 3,556	\$ 245,731

(a) - Our ONEOK Partners segment has regulated and non-regulated operations. Our ONEOK Partners segment's regulated operations had revenues of \$80.9 million, net margin of \$66.0 million and operating income of \$30.0 million for the three months ended September 30, 2007.

(b) - All of our Distribution segment's operations are regulated.

**Table of Contents****Nine Months Ended**

September 30, 2008	ONEOK Partners (a)	Distribution (b)	Energy Services	Other and Eliminations	Total
	<i>(Thousands of dollars)</i>				
Sales to unaffiliated customers	\$ 5,847,615	\$ 1,558,495	\$ 5,905,638	\$ 2,440	\$ 13,314,188
Intersegment sales	596,419	6	502,276	(1,098,701)	-
<b>Total revenues</b>	<b>\$ 6,444,034</b>	<b>\$ 1,558,501</b>	<b>\$ 6,407,914</b>	<b>\$ (1,096,261)</b>	<b>\$ 13,314,188</b>
Net margin	\$ 874,858	\$ 490,610	\$ 93,857	\$ 2,441	\$ 1,461,766
Operating costs	272,728	285,623	27,987	(996)	585,342
Depreciation and amortization	90,383	87,295	754	997	179,429
Gain (loss) on sale of assets	50	(21)	1,288	2	1,319
<b>Operating income</b>	<b>\$ 511,797</b>	<b>\$ 117,671</b>	<b>\$ 66,404</b>	<b>\$ 2,442</b>	<b>\$ 698,314</b>
Equity earnings from investments	\$ 74,805	\$ -	\$ -	\$ -	\$ 74,805
Investments in unconsolidated affiliates	\$ 756,449	\$ -	\$ -	\$ -	\$ 756,449
Minority interests in consolidated subsidiaries	\$ 5,947	\$ -	\$ -	\$ 1,052,895	\$ 1,058,842
<b>Total assets</b>	<b>\$ 6,992,295</b>	<b>\$ 2,934,614</b>	<b>\$ 1,786,002</b>	<b>\$ 509,152</b>	<b>\$ 12,222,063</b>
<b>Capital expenditures</b>	<b>\$ 860,167</b>	<b>\$ 126,407</b>	<b>\$ 15</b>	<b>\$ 46,474</b>	<b>\$ 1,033,063</b>

(a) - Our ONEOK Partners segment has regulated and non-regulated operations. Our ONEOK Partners segment's regulated operations had revenues of \$329.7 million, net margin of \$243.4 million and operating income of \$112.0 million for the nine months ended September 30, 2008.

(b) - All of our Distribution segment's operations are regulated.

**Nine Months Ended**

September 30, 2007	ONEOK Partners (a)	Distribution (b)	Energy Services	Other and Eliminations	Total
	<i>(Thousands of dollars)</i>				
Sales to unaffiliated customers	\$ 3,462,539	\$ 1,472,354	\$ 4,554,930	\$ 2,623	\$ 9,492,446
Intersegment sales	491,706	5	373,400	(865,111)	-
<b>Total revenues</b>	<b>\$ 3,954,245</b>	<b>\$ 1,472,359</b>	<b>\$ 4,928,330</b>	<b>\$ (862,488)</b>	<b>\$ 9,492,446</b>
Net margin	\$ 636,824	\$ 474,606	\$ 158,917	\$ 2,362	\$ 1,272,709
Operating costs	237,383	278,949	27,683	(4,687)	539,328
Depreciation and amortization	84,326	82,148	1,612	372	168,458
Gain (loss) on sale of assets	1,935	(56)	-	14	1,893
<b>Operating income</b>	<b>\$ 317,050</b>	<b>\$ 113,453</b>	<b>\$ 129,622</b>	<b>\$ 6,691</b>	<b>\$ 566,816</b>
Equity earnings from investments	\$ 64,975	\$ -	\$ -	\$ -	\$ 64,975
Investments in unconsolidated affiliates	\$ 741,310	\$ -	\$ -	\$ -	\$ 741,310
Minority interests in consolidated subsidiaries	\$ 5,761	\$ -	\$ -	\$ 789,043	\$ 794,804
<b>Total assets</b>	<b>\$ 6,064,920</b>	<b>\$ 2,729,760</b>	<b>\$ 1,640,902</b>	<b>\$ 486,802</b>	<b>\$ 10,922,384</b>
<b>Capital expenditures</b>	<b>\$ 408,353</b>	<b>\$ 108,741</b>	<b>\$ -</b>	<b>\$ 10,403</b>	<b>\$ 527,497</b>

(a) - Our ONEOK Partners segment has regulated and non-regulated operations. Our ONEOK Partners segment's regulated operations had revenues of \$238.9 million, net margin of \$195.0 million and operating income of \$89.5 million for the nine months ended September 30, 2007.

(b) - All of our Distribution segment's operations are regulated.

**Table of Contents****K. UNCONSOLIDATED AFFILIATES**

**Equity Earnings from Investments** - The following table sets forth our equity earnings from investments for the periods indicated. All amounts in the table below are equity earnings from investments in our ONEOK Partners segment.

	Nine Months			
	Three Months Ended		Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
	<i>(Thousands of dollars)</i>			
Northern Border Pipeline	\$ 20,090	\$ 16,363	\$ 48,752	\$ 44,915
Bighorn Gas Gathering, L.L.C.	2,044	1,782	6,367	5,482
Fort Union Gas Gathering	4,033	2,224	9,792	7,379
Lost Creek Gathering Company, L.L.C.	1,345	1,694	4,427	3,327
Other	1,900	99	5,467	3,872
Equity earnings from investments	\$ 29,412	\$ 22,162	\$ 74,805	\$ 64,975

**Unconsolidated Affiliates Financial Information** - Summarized combined financial information of our unconsolidated affiliates is presented below.

<i>(Unaudited)</i>	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
	<i>(Thousands of dollars)</i>			
<b>Income Statement</b>				
Revenues	\$ 98,298	\$ 102,417	\$ 304,733	\$ 291,304
Operating expenses	44,382	42,817	132,927	125,522
Net income	64,217	47,571	153,965	131,054
Distributions paid to ONEOK Partners	\$ 30,466	\$ 20,078	\$ 91,093	\$ 77,144

**L. EARNINGS PER SHARE INFORMATION**

We compute earnings per common share (EPS) as described in Note Q of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2007.

The following tables set forth the computations of the basic and diluted EPS for the periods indicated.

	Three Months Ended September 30, 2008		
	Income	Shares	Per Share
			Amount
	<i>(Thousands, except per share amounts)</i>		
<b>Basic EPS from continuing operations</b>			
Income from continuing operations available for common stock	\$ 58,033	104,446	\$ 0.56
<b>Diluted EPS from continuing operations</b>			
Effect of options and other dilutive securities	-	1,190	
Income from continuing operations available for common stock and common stock equivalents	\$ 58,033	105,636	\$ 0.55





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	<b>Three Months Ended September 30, 2007</b>		
	<b>Income</b>	<b>Shares</b>	<b>Per Share Amount</b>
<b>Basic EPS from continuing operations</b>	<i>(Thousands, except per share amounts)</i>		
Income from continuing operations available for common stock	\$ 13,914	103,882	\$ 0.13
<b>Diluted EPS from continuing operations</b>			
Effect of options and other dilutive securities	-	2,049	
Income from continuing operations available for common stock and common stock equivalents	\$ 13,914	105,931	\$ 0.13
	<b>Nine Months Ended September 30, 2008</b>		
			<b>Per Share</b>
	<b>Income</b>	<b>Shares</b>	<b>Amount</b>
<b>Basic EPS from continuing operations</b>	<i>(Thousands, except per share amounts)</i>		
Income from continuing operations available for common stock	\$ 243,735	104,319	\$ 2.34
<b>Diluted EPS from continuing operations</b>			
Effect of options and other dilutive securities	-	1,524	
Income from continuing operations available for common stock and common stock equivalents	\$ 243,735	105,843	\$ 2.30
	<b>Nine Months Ended September 30, 2007</b>		
			<b>Per Share</b>
	<b>Income</b>	<b>Shares</b>	<b>Amount</b>
<b>Basic EPS from continuing operations</b>	<i>(Thousands, except per share amounts)</i>		
Income from continuing operations available for common stock	\$ 201,997	108,543	\$ 1.86
<b>Diluted EPS from continuing operations</b>			
Effect of options and other dilutive securities	-	2,005	
Income from continuing operations available for common stock and common stock equivalents	\$ 201,997	110,548	\$ 1.83

There were 13,746 option shares excluded from the calculation of diluted EPS for the three months ended September 30, 2008, since their inclusion would have been anti-dilutive. There were no anti-dilutive option shares for the three months ended September 30, 2007. There were 4,582 and 6,134 option shares excluded from the calculation of diluted EPS for the nine months ended September 30, 2008 and 2007, respectively, since their inclusion would have been anti-dilutive.

**Table of Contents****M. ONEOK PARTNERS**

**Ownership Interest in ONEOK Partners** - Our ownership interest in ONEOK Partners is shown in the following table for the periods indicated.

	September 30, 2008	December 31, 2007
General partner interest	2.0%	2.0%
Limited partner interest	45.7% (a)	43.7% (b)
Total equity ownership interest	47.7%	45.7%

(a) - Represents 5.9 million common units and approximately 36.5 million Class B units, which are convertible, at our option, into common units.

(b) - Represents 0.5 million common units and approximately 36.5 million Class B units, which are convertible, at our option, into common units.

In March 2008, we purchased from ONEOK Partners, in a private placement, an additional 5.4 million of ONEOK Partners common units for a total purchase price of approximately \$303.2 million. In addition, ONEOK Partners completed a public offering of 2.5 million common units at \$58.10 per common unit and received net proceeds of \$140.4 million after deducting underwriting discounts but before offering expenses. In conjunction with ONEOK Partners private placement and public offering of common units, ONEOK Partners GP contributed \$9.4 million to ONEOK Partners in order to maintain its 2 percent general partner interest. We and ONEOK Partners GP funded these amounts with available cash and short-term borrowings.

In April 2008, ONEOK Partners sold an additional 128,873 common units at \$58.10 per common unit to the underwriters of the public offering upon their partial exercise of their option to purchase additional common units to cover over-allotments. ONEOK Partners received net proceeds of approximately \$7.2 million from the sale of these common units after deducting underwriting discounts but before offering expenses. In conjunction with the partial exercise by the underwriters, ONEOK Partners GP contributed \$0.2 million to ONEOK Partners in order to maintain its 2 percent general partner interest. Following these transactions, our equity interest in ONEOK Partners is 47.7 percent.

**Cash Distributions** - Under ONEOK Partners partnership agreement, distributions are made to the partners with respect to each calendar quarter in an amount equal to 100 percent of available cash. Available cash generally consists of all cash receipts adjusted for cash disbursements and net changes to cash reserves. Available cash will generally be distributed 98 percent to limited partners and 2 percent to the general partner. The general partner's percentage interest in quarterly distributions is increased after certain specified target levels are met. Under the incentive distribution provisions, the general partner receives:

- 15 percent of amounts distributed in excess of \$0.605 per unit,
- 25 percent of amounts distributed in excess of \$0.715 per unit, and
- 50 percent of amounts distributed in excess of \$0.935 per unit.

ONEOK Partners income is allocated to the general and limited partners in accordance with their respective partnership ownership percentages. The effect of any incremental income allocations for incentive distributions that are allocated to the general partner is calculated after the income allocation for the general partner's partnership interest and before the income allocation to the limited partners.

The following table shows ONEOK Partners general partner and incentive distributions declared for the periods indicated.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	<i>(Thousands of dollars)</i>			
General partner distributions	\$ 2,419	\$ 1,973	\$ 7,038	\$ 5,819
Incentive distributions	20,320	12,955	55,722	36,478

Total distributions from ONEOK Partners	<b>\$ 22,739</b>	\$ 14,928	<b>\$ 62,760</b>	\$ 42,297
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The quarterly distributions paid by ONEOK Partners to limited partners in the first, second and third quarters of 2008 were \$1.025 per unit, \$1.04 per unit and \$1.06 per unit, respectively. The quarterly distributions paid by ONEOK Partners to limited partners in the first, second and third quarters of 2007 were \$0.98 per unit, \$0.99 per unit and \$1.00 per unit, respectively.

In October 2008, ONEOK Partners declared a third-quarter 2008 cash distribution of \$1.08 per unit payable in the fourth quarter.

**Relationship** - We consolidate ONEOK Partners in our consolidated financial statements; however, we are restricted from the assets and cash flows of ONEOK Partners except for our distributions. Distributions are declared quarterly by ONEOK Partners' general partner based on the terms of its partnership agreement. For the three months ended September 30, 2008 and 2007, cash distributions declared from ONEOK Partners to us totaled \$68.5 million and \$52.3 million, respectively. For the nine months ended September 30, 2008 and 2007, cash distributions declared from ONEOK Partners to us totaled \$197.6 million and \$153.3 million, respectively. See Note J for more information on ONEOK Partners results.

**Affiliate Transactions** - We have certain transactions with our ONEOK Partners affiliate and its subsidiaries, which comprise our ONEOK Partners segment.

ONEOK Partners sells natural gas from its natural gas gathering and processing operations to our Energy Services segment. In addition, a portion of ONEOK Partners' revenues from its natural gas pipelines businesses are from our Energy Services and Distribution segments, which utilize ONEOK Partners' natural gas transportation and storage services.

ONEOK Partners has certain contractual rights to the Bushton Plant through a Processing and Services Agreement with us, which sets out the terms for processing and related services we provide at the Bushton Plant through 2012. ONEOK Partners has contracted for all of the capacity of the Bushton Plant from OBPI. In exchange, ONEOK Partners pays us for all direct costs and expenses of the Bushton Plant, including reimbursement of a portion of our obligations under equipment leases covering the Bushton Plant.

We provide a variety of services to our affiliates, including cash management and financial services, employee benefits provided through our benefit plans, administrative services provided by our employees and management, insurance and office space leased in our headquarters building and other field locations. Where costs are specifically incurred on behalf of an affiliate, the costs are billed directly to the affiliate by us. In other situations, the costs are allocated to the affiliates through a variety of methods, depending upon the nature of the expenses and the activities of the affiliates. For example, a service that applies equally to all employees is allocated based upon the number of employees in each affiliate. However, an expense benefiting the consolidated company but having no direct basis for allocation is allocated through a modified Distrigas method, a method using a combination of ratios that include gross plant and investment, earnings before interest and taxes and payroll expense.

The following table sets forth transactions with ONEOK Partners for the periods indicated.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	<i>(Thousands of dollars)</i>			
Revenues	\$ 208,762	\$ 170,576	\$ 596,419	\$ 491,706
Administrative and general expenses	53,154	36,771	143,387	121,981

\$                    \$                    \$                    \$

See Ownership Interest in ONEOK Partners' above for additional discussion of our purchase of common units and ONEOK Partners' GP's additional general partner contributions in March and April 2008.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis should be read in conjunction with our unaudited consolidated financial statements and the Notes to Consolidated Financial Statements in this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the year ended December 31, 2007. Due to the seasonal nature of our business, the results of operations for the three and nine months ended September 30, 2008, are not necessarily indicative of the results that may be expected for a 12-month period.

**EXECUTIVE SUMMARY**

The following discussion highlights some of our achievements and significant issues affecting us for the periods presented. Please refer to the Financial Results and Operating Information, Liquidity and Capital Resources, and Capital Projects sections of Management's Discussion and Analysis of Financial Condition and Results of Operations and our Consolidated Financial Statements for additional information.

Diluted earnings per share of common stock from continuing operations (EPS) increased to \$0.55 for the three months ended September 30, 2008, compared with \$0.13 for the same period in 2007. For the nine-month period, EPS increased to \$2.30 from \$1.83 for the same period last year. Operating income for the three months ended September 30, 2008, increased to \$192.2 million from \$102.8 million for the same period in 2007, and for the nine months ended September 30, 2008, increased to \$698.3 million from \$566.8 million for the same period in 2007. These increases were primarily due to wider NGL product price differentials, increased NGL gathering and fractionation volumes, higher realized commodity prices and incremental operating income associated with the assets acquired from Kinder Morgan Energy Partners, L.P. (Kinder Morgan), all in our ONEOK Partners segment. For the nine months ended September 30, 2008, this increase in operating income was partially offset by a decrease in storage, marketing and transportation margins, net of hedging activities, in our Energy Services segment.

In March 2008, we purchased from ONEOK Partners, in a private placement, an additional 5.4 million of ONEOK Partners common units for a total purchase price of approximately \$303.2 million. In addition, ONEOK Partners completed a public offering of 2.5 million common units at \$58.10 per common unit and received net proceeds of \$140.4 million after deducting underwriting discounts but before offering expenses. In conjunction with ONEOK Partners private placement and public offering of common units, ONEOK Partners GP contributed \$9.4 million to ONEOK Partners in order to maintain its 2 percent general partner interest.

In April 2008, ONEOK Partners sold an additional 128,873 common units at \$58.10 per common unit to the underwriters of the public offering upon the partial exercise of their option to purchase additional common units to cover over-allotments. ONEOK Partners received net proceeds of approximately \$7.2 million from the sale of these common units after deducting underwriting discounts but before offering expenses. In conjunction with the partial exercise by the underwriters, ONEOK Partners GP contributed \$0.2 million to ONEOK Partners in order to maintain its 2 percent general partner interest. Following these transactions, our equity interest in ONEOK Partners is 47.7 percent.

ONEOK Partners used a portion of the proceeds from the sale of common units and the general partner contributions to repay borrowings under its revolving credit agreement (ONEOK Partners Credit Agreement).

We declared a quarterly dividend of \$0.40 per share (\$1.60 per share on an annualized basis) in October 2008, an increase of approximately 11 percent over the \$0.36 per share declared in October 2007. ONEOK Partners declared an increase in its cash distribution to \$1.08 per unit (\$4.32 per unit on an annualized basis) in October 2008, an increase of approximately 7 percent over the \$1.01 per unit declared in October 2007.

Partial operations began in October 2008 on the Overland Pass Pipeline. In September 2008, the Woodford Shale natural gas liquids pipeline extension was placed into service, and the final phase of the Fort Union Gas Gathering expansion project was placed into service in July 2008. In January 2008, Midwestern Gas Transmission, a ONEOK Partners subsidiary, placed its eastern extension pipeline into service. All of these projects are in our ONEOK Partners segment.

**Table of Contents****SIGNIFICANT ACQUISITION**

In October 2007, ONEOK Partners completed the acquisition of an interstate natural gas liquids and refined petroleum products pipeline system and related assets from a subsidiary of Kinder Morgan for approximately \$300 million, before working capital adjustments. The system extends from Bushton and Conway, Kansas, to Chicago, Illinois, and transports, stores and delivers a full range of NGL and refined petroleum products. The FERC-regulated system spans 1,624 miles and has a capacity to transport up to 134 MBbl/d. The transaction also included approximately 978 MBbl of owned storage capacity, eight NGL terminals and a 50 percent ownership of Heartland. ConocoPhillips owns the other 50 percent of Heartland and is the managing partner of the Heartland joint venture, which consists primarily of three refined petroleum products terminals and connecting pipelines. ONEOK Partners' investment in Heartland is accounted for under the equity method of accounting. Financing for this transaction came from a portion of the proceeds of ONEOK Partners' September 2007 issuance of \$600 million 6.85 percent Senior Notes due 2037. The working capital settlement was finalized in April 2008, with no material adjustments.

**CAPITAL PROJECTS**

All of the capital projects discussed below are in our ONEOK Partners segment.

**Woodford Shale Natural Gas Liquids Pipeline Extension** - The 78-mile natural gas liquids gathering pipeline connecting two natural gas processing plants, operated by Devon Energy Corporation and Antero Resources Corporation, was placed into service in September 2008. The final project cost is estimated to be \$36 million, excluding AFUDC. These two plants are expected to have the capacity to produce approximately 25 MBbl/d of unfractionated NGLs. The natural gas liquids production is gathered by ONEOK Partners' existing Mid-Continent natural gas liquids gathering pipelines. Upon completion of the Arbuckle Pipeline project, the Woodford Shale natural gas liquids production is expected to be transported through the Arbuckle Pipeline to ONEOK Partners' Mont Belvieu, Texas, fractionation facility.

**Overland Pass Pipeline Company** - In May 2006, a subsidiary of ONEOK Partners entered into an agreement with a subsidiary of The Williams Companies, Inc. (Williams) to form a joint venture called Overland Pass Pipeline Company. Overland Pass Pipeline Company is building a 760-mile natural gas liquids pipeline from Opal, Wyoming, to the Mid-Continent natural gas liquids market center in Conway, Kansas. The Overland Pass Pipeline is designed to transport approximately 110 MBbl/d of unfractionated NGLs and can be increased to approximately 255 MBbl/d with additional pump facilities. During 2006, ONEOK Partners paid \$11.6 million to Williams for the acquisition of its interest in the joint venture and for reimbursement of initial capital expenditures. A subsidiary of ONEOK Partners owns 99 percent of the joint venture and is managing the construction project, advancing all costs associated with construction and operating the pipeline. Within two years of the pipeline becoming fully operational, Williams will have the option to increase its ownership up to 50 percent by reimbursing ONEOK Partners for certain costs in accordance with the joint venture's operating agreement. If Williams exercises its option to increase its ownership to the full 50 percent, Williams would have the option to become operator. Partial operations began in October 2008, with Williams Echo Springs plant beginning to deliver 30 MBbl/d of unfractionated NGLs into the pipeline. The remaining portion of the pipeline from Opal, Wyoming, to Echo Springs, Wyoming, is substantially complete and scheduled for startup in the fourth quarter of 2008.

As part of a long-term agreement, Williams dedicated its NGL production of approximately 60 MBbl/d from two of its natural gas processing plants in Wyoming to the Overland Pass Pipeline. Subsidiaries of ONEOK Partners will provide downstream fractionation, storage and transportation services to Williams. ONEOK Partners has also reached agreements with certain producers for supply commitments of up to an additional 80 MBbl/d and is negotiating agreements with other producers for supply commitments that could add an additional 60 MBbl/d of supply to this pipeline within the next three to five years. The pipeline project is currently estimated to cost in the range of \$575 million to \$590 million, excluding AFUDC, which remains unchanged from the previous quarter. Since ONEOK Partners' initial estimate of \$433 million in early 2006, there has been a significant increase in the demand for pipeline construction-related services, which has led to higher construction labor and equipment rates. Additionally, compliance with federal restrictions on construction in wildlife sensitive areas increased costs and resulted in construction delays that further impacted costs due to winter construction.

ONEOK Partners is also investing in the range of \$230 million to \$240 million, excluding AFUDC, which remains unchanged from the previous quarter, to expand its existing fractionation and storage capabilities and the capacity of its natural gas liquids distribution pipelines. Since ONEOK Partners' initial estimate of \$216 million, these expansion projects have experienced cost increases related to further design enhancements adding 30 MBbl/d of fractionation capacity, increased construction labor rates, increased material costs and increased costs resulting from heavy spring rainfall. Part of this expansion will increase the fractionation capacity from 80 MBbl/d to 150 MBbl/d. Phase I of the fractionator upgrade was

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completed in August 2008, placed in service and is capable of fractionating up to 80 MBbl/d. Phase II is expected to begin operation in the fourth quarter of 2008. Additionally, portions of the natural gas liquids distribution pipeline upgrades were completed in the second and third quarters of 2008.

**Piceance Lateral Pipeline** - In March 2007, ONEOK Partners announced that Overland Pass Pipeline Company also plans to construct a 150-mile lateral pipeline with capacity to transport as much as 100 MBbl/d of unfractionated NGLs from the Piceance Basin in Colorado to the Overland Pass Pipeline. Williams announced that it intends to construct a new natural gas processing plant in the Piceance Basin and will dedicate its NGL production from that plant and an existing plant to be transported by the lateral pipeline, totaling approximately 30 MBbl/d. ONEOK Partners continues to negotiate with other producers for supply commitments. In October 2008, this project received approval of various state and federal regulatory authorities allowing construction to commence. Construction began during the fourth quarter of 2008 and is expected to be completed during the third quarter of 2009. The completion date has been revised from the second quarter of 2009 to the third quarter of 2009 due to a delay in the approval of ONEOK Partners' construction permit from the Bureau of Land Management. The project is currently estimated to cost in the range of \$110 million to \$140 million, excluding AFUDC, which remains unchanged from the previous quarter.

**D-J Basin Lateral Pipeline** - In September 2008, ONEOK Partners announced plans to construct a 125-mile natural gas liquids lateral pipeline from the Denver-Julesburg Basin in northeastern Colorado to the Overland Pass Pipeline with capacity to transport as much as 55 MBbl/d of unfractionated NGLs. The project is currently estimated to cost in the range of \$70 million to \$80 million, excluding AFUDC. ONEOK Partners has supply commitments for up to 33 MBbl/d of unfractionated NGLs with potential for an additional 10 MBbl/d of supply from new drilling and plant upgrades in the next two years. The pipeline is currently under construction and projected to be partially in service during the fourth quarter of 2008 and fully completed during the first quarter of 2009.

**Arbuckle Natural Gas Liquids Pipeline** - In March 2007, ONEOK Partners announced plans to build the 440-mile Arbuckle Pipeline, a natural gas liquids pipeline from southern Oklahoma through northern Texas and continuing on to the Texas Gulf Coast. Current estimated costs are in the range of \$340 million to \$360 million, excluding AFUDC, which remains unchanged from the previous quarter. Negotiations with pipeline contractors have recently been completed and the resulting construction labor rates have increased project costs from the original estimate of \$260 million. ONEOK Partners has also experienced higher than originally expected acquisition costs for pipeline easements, particularly in the Barnett Shale area, along with increased costs for materials. The Arbuckle Pipeline will have the capacity to transport 160 MBbl/d of unfractionated NGLs, expandable to 210 MBbl/d with additional pump facilities, and will connect with ONEOK Partners' existing Mid-Continent infrastructure with its fractionation facility in Mont Belvieu, Texas, and other Gulf Coast region fractionators. ONEOK Partners has supply commitments from producers for 65 MBbl/d and indications of interest with other producers that could add an additional 145 MBbl/d of supply within the next three to five years. These additional supply commitments are in various stages of negotiation. Construction permits from various federal, state and local regulatory bodies have been received. Construction began in the third quarter of 2008 and is expected to be completed in the first quarter of 2009.

**Williston Basin Gas Processing Plant Expansion** - In March 2007, ONEOK Partners announced the expansion of its Grasslands natural gas processing facility in North Dakota, currently estimated to cost in the range of \$40 million to \$45 million, excluding AFUDC, which remains unchanged from the previous quarter. ONEOK Partners' estimated project costs increased from \$30 million primarily as a result of higher contract labor and equipment costs. The Grasslands facility is ONEOK Partners' largest natural gas processing plant in the Williston Basin. The expansion increases processing capacity to approximately 100 MMcf/d from its current capacity of 63 MMcf/d and increases fractionation capacity to approximately 12 MBbl/d from 8 MBbl/d. The expansion project is expected to be online in the fourth quarter of 2008.

**Fort Union Gas Gathering Expansion** - In January 2007, Fort Union Gas Gathering announced plans to double its existing gathering pipeline capacity by adding 148 miles of new gathering lines, resulting in approximately 649 MMcf/d of additional capacity in the Powder River basin of Wyoming. The expansion occurred in two phases and is currently expected to cost in the range of \$120 million to \$130 million, excluding AFUDC, which was primarily financed within the Fort Union Gas Gathering partnership. Any cost overruns are covered through escalation clauses to preserve the original economics of the project. Phase I, with more than 200 MMcf/d capacity, was placed in service during the fourth quarter of 2007. Phase II, with approximately 450 MMcf/d capacity, was completed in July 2008. The additional capacity has been fully subscribed for 10 years. ONEOK Partners owns approximately 37 percent of Fort Union Gas Gathering, and accounts for its ownership under the equity method of accounting.



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**Guardian Pipeline Expansion and Extension** - In December 2007, Guardian Pipeline received and accepted the certificate of public convenience and necessity issued by the FERC for its expansion and extension project. The certificate authorizes ONEOK Partners to construct, install and operate approximately 119 miles of a 20-inch and 30-inch natural gas transportation pipeline with a capacity to transport 537 MMcf/d of natural gas north from Ixonia, Wisconsin, to the Green Bay, Wisconsin, area. The project is supported by 15-year shipper commitments with We Energies and Wisconsin Public Service Corporation, and the capacity has been fully subscribed. The project is currently estimated to cost in the range of \$277 million and \$305 million, excluding AFUDC, which remains unchanged from the previous quarter. ONEOK Partners estimated project costs increased from the initial estimate of \$241 million in 2006, which excluded AFUDC, primarily due to weather delays, construction in environmentally sensitive areas, rocky terrain and escalating costs associated with crop damage and condemnation costs. ONEOK Partners received the notice to proceed from the FERC in May 2008. The pipeline is currently projected to be in service in the fourth quarter of 2008.

**REGULATORY**

Several regulatory initiatives impacted the earnings and future earnings potential for our Distribution segment. See discussion of our Distribution segment's regulatory initiatives on page 41.

**IMPACT OF NEW ACCOUNTING STANDARDS**

Information about the impact of the following new accounting standards is included in Note A of the Notes to Consolidated Financial Statements in this Quarterly Report on Form 10-Q:

Statement 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans,  
 Statement 157, Fair Value Measurements, and related FASB Staff Position (FSP) 157-2, Effective Date of FASB Statement No. 157,  
 and FSP 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active,  
 Statement 159, The Fair Value Option for Financial Assets and Financial Liabilities,  
 FASB Staff Position No. FIN 39-1, Amendment of FASB Interpretation No. 39,  
 Statement 141R, Business Combinations,  
 Statement 160, Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51, and  
 Statement 161, Disclosures about Derivative Instruments and Hedging Activities - an amendment to FASB Statement No. 133.

**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The preparation of our consolidated financial statements and related disclosures in accordance with GAAP requires us to make estimates and assumptions with respect to values or conditions that cannot be known with certainty that affect the reported amount of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements. These estimates and assumptions also affect the reported amounts of revenues and expenses during the reporting period. Although we believe these estimates and assumptions are reasonable, actual results could differ from our estimates.

Information about our critical accounting estimates is included below and under Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, Critical Accounting Policies and Estimates, in our Annual Report on Form 10-K for the year ended December 31, 2007.

**Fair Value Measurements**

**General** - In September 2006, the FASB issued Statement 157 which establishes a framework for measuring fair value and requires additional disclosures about fair value measurements. Beginning January 1, 2008, we partially applied Statement 157 as allowed by FSP 157-2, which delayed the effective date of Statement 157 for nonrecurring fair value measurements associated with our nonfinancial assets and liabilities. As of January 1, 2008, we applied the provisions of Statement 157 to our recurring fair value measurements, and the impact was not material. Under FSP 157-2, we will be required to apply Statement 157 to our nonrecurring fair value measurements associated with our nonfinancial assets and liabilities beginning January 1, 2009. We are currently reviewing the impact of Statement 157 to our nonrecurring fair value measurements associated with our nonfinancial assets and liabilities, as well as the potential impact on our consolidated financial statements. FSP 157-3, which clarified the application of Statement 157 in inactive markets, was issued in October 2008 and was effective for our September 30, 2008, consolidated financial statements. FSP 157-3 did not have a material impact on our consolidated financial statements.

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In February 2007, the FASB issued Statement 159 which allows companies to elect to measure specified financial assets and liabilities, firm commitments, and nonfinancial warranty and insurance contracts at fair value on a contract-by-contract basis, with changes in fair value recognized in earnings each reporting period. At January 1, 2008, we did not elect the fair value option under Statement 159, and therefore there was no impact on our consolidated financial statements.

Determining Fair Value - Statement 157 defines fair value as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. We use the market and income approaches to determine the fair value of our assets and liabilities and consider the markets in which the transactions are executed. While many of the contracts in our portfolio are executed in liquid markets where price transparency exists, some contracts are executed in markets for which market prices may exist but the market may be relatively inactive. This results in limited price transparency that requires management's judgment and assumptions to estimate fair values. Inputs into our fair value estimates include commodity exchange prices, over-the-counter quotes, volatility, historical correlations of pricing data and LIBOR and other liquid money market instrument rates. We also utilize internally developed basis curves that incorporate observable and unobservable market data. We validate our valuation inputs with third-party information and settlement prices from other sources, where available. In addition, as prescribed by the income approach, we compute the fair value of our derivative portfolio by discounting the projected future cash flows from our derivative assets and liabilities to present value. The interest rate yields used to calculate the present value discount factors are derived from LIBOR, Eurodollar futures and Treasury swaps. The projected cash flows are then multiplied by the appropriate discount factors to determine the present value or fair value of our derivative instruments. We also take into consideration the potential impact on market prices of liquidating positions in an orderly manner over a reasonable period of time under current market conditions. Finally, we consider credit risk of our counterparties on the fair value of our derivative assets, as well as our own credit risk for derivative liabilities, using default probabilities and recovery rates, net of collateral. Although we use our best estimates to determine the fair value of the derivative contracts we have executed, the ultimate market prices realized could differ from our estimates, and the differences could be material.

Fair Value Hierarchy - Statement 157 establishes the fair value hierarchy that prioritizes inputs to valuation techniques based on observable and unobservable data and categorizes the inputs into three levels, with the highest priority given to Level 1 and the lowest priority given to Level 3. The levels are described below.

Level 1 - Unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 - Significant observable pricing inputs other than quoted prices included within Level 1 that are either directly or indirectly observable as of the reporting date. Essentially, this represents inputs that are derived principally from or corroborated by observable market data.

Level 3 - Generally unobservable inputs, which are developed based on the best information available and may include our own internal data.

Determining the appropriate classification of our fair value measurements within the fair value hierarchy requires management's judgment regarding the degree to which market data is observable or corroborated by observable market data. During the third quarter of 2008, we revised our categorization of fair value measurements for non-exchange traded derivative contracts from Level 1 to Level 2.

See Note C of the Notes to Consolidated Financial Statements in this Quarterly Report on Form 10-Q for more discussion of fair value measurements.

**Derivatives, Accounting for Financially Settled Transactions and Risk Management Activities** - We engage in wholesale energy marketing, retail marketing, trading and risk management activities. We account for derivative instruments utilized in connection with these activities and services in accordance with Statement 133, Accounting for Derivative Instruments and Hedging Activities, as amended.

Under Statement 133, entities are required to record derivative instruments at fair value, with the exception of normal purchases and normal sales that are expected to result in physical delivery. See previous discussion in Fair Value Measurements for additional information. Market value changes result in a change in the fair value of our derivative instruments. The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship and, if so, the nature of the risk being hedged and how we will determine if the hedging instrument is effective. If the derivative instrument does not qualify or is not designated as part of a hedging relationship, then we account for changes in fair value of the derivative in earnings as the changes occur. Commodity price volatility may have a significant impact on the gain or loss in a given period.

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To minimize the risk of fluctuations in natural gas, NGLs and condensate prices, we periodically enter into futures, collars or swap transactions in order to hedge anticipated purchases and sales of natural gas, NGLs and condensate and fuel requirements. Interest-rate swaps are also used to manage interest-rate risk. Under certain conditions, we designate these derivative instruments as a hedge of exposure to changes in fair values or cash flows. For hedges of exposure to changes in cash flow, the effective portion of the gain or loss on the derivative instrument is reported initially as a component of accumulated other comprehensive income (loss) and is subsequently recorded to earnings when the forecasted transaction affects earnings. Any ineffectiveness of designated hedges is reported in earnings during the period the ineffectiveness occurs. For hedges of exposure to changes in fair value, the gain or loss on the derivative instrument is recognized in earnings during the period of change together with the offsetting gain or loss on the hedged item attributable to the risk being hedged.

Upon election, many of our purchase and sale agreements that otherwise would be required to follow derivative accounting qualify as normal purchases and normal sales under Statement 133 and are therefore exempt from fair value accounting treatment.

The presentation of settled derivative instruments on either a gross or net basis in our Consolidated Statements of Income is dependent on a number of factors, including whether the derivative instrument (i) is held for trading purposes, (ii) is financially settled, (iii) results in physical delivery or services rendered, and (iv) qualifies for the normal purchase or sale exception as defined in Statement 133. In accordance with EITF 03-11, Reporting Realized Gains and Losses on Derivative Instruments That Are Subject to FASB Statement No. 133 and not Held for Trading as Defined in EITF Issue No. 02-3, EITF 99-19, Reporting Revenue Gross as a Principal versus Net as an Agent, and Statement 133, we report settled derivative instruments as follows:

- all financially settled derivative contracts are reported on a net basis,
- derivative instruments considered held for trading purposes that result in physical delivery are reported on a net basis,
- derivative instruments not considered held for trading purposes that result in physical delivery or services rendered are reported on a gross basis, and
- derivatives that qualify for the normal purchase or sale exception as defined in Statement 133 are reported on a gross basis.

We apply the indicators in EITF 99-19 to determine the appropriate accounting treatment for non-derivative contracts that result in physical delivery.

See Note D of the Notes to Consolidated Financial Statements in this Quarterly Report on Form 10-Q for more discussion of derivatives and risk management activities.

**Impairment of Goodwill and Intangible Assets** - We apply the provisions of Statement 142, Goodwill and Other Intangible Assets, and perform our annual impairment test on July 1. There were no impairment charges resulting from our July 1, 2008, impairment testing, and no events indicating an impairment have occurred subsequent to that date.

**Table of Contents****FINANCIAL RESULTS AND OPERATING INFORMATION****Consolidated Operations**

**Selected Financial Results** - The following table sets forth certain selected consolidated financial results for the periods indicated.

Financial Results	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	<i>(Thousands of dollars)</i>			
Revenues	\$ 4,239,246	\$ 2,809,997	\$ 13,314,188	\$ 9,492,446
Cost of sales and fuel	3,784,220	2,469,837	11,852,422	8,219,737
Net margin	455,026	340,160	1,461,766	1,272,709
Operating costs	203,908	181,085	585,342	539,328
Depreciation and amortization	60,249	56,364	179,429	168,458
Gain on sale of assets	1,310	59	1,319	1,893
Operating income	\$ 192,179	\$ 102,770	\$ 698,314	\$ 566,816
Equity earnings from investments	\$ 29,412	\$ 22,162	\$ 74,805	\$ 64,975
Allowance for equity funds used during construction	\$ 15,616	\$ 3,691	\$ 35,788	\$ 6,686
Other income (expense)	\$ 1,391	\$ 1,102	\$ 312	\$ 15,231
Interest expense	\$ (61,180)	\$ (62,675)	\$ (183,100)	\$ (187,503)
Minority interests in income of consolidated subsidiaries	\$ (95,354)	\$ (44,998)	\$ (235,411)	\$ (135,013)

**Operating Results** - Net margin increased for the three and nine months ended September 30, 2008, compared with the same periods last year, primarily due to wider NGL product price differentials, increased NGL gathering and fractionation volumes, certain operational measurement gains, higher realized commodity prices and incremental net margin associated with the assets acquired from Kinder Morgan, all in our ONEOK Partners segment. Additionally, net margin increased due to implementation of new rate schedules in our Distribution segment. These increases were partially offset by decreases in financial trading margins and a decrease for the nine-month period in storage and marketing margins, which occurred primarily in the first quarter of 2008, both in our Energy Services segment. In addition, the nine-month period was also impacted by decreases in transportation margins, net of hedging activities, in our Energy Services segment.

Operating costs increased for the three and nine months ended September 30, 2008, compared with the same periods last year, primarily due to incremental operating expenses associated with the assets acquired from Kinder Morgan by ONEOK Partners and higher employee-related costs in our ONEOK Partners and Distribution segments.

Depreciation and amortization increased for the three and nine months ended September 30, 2008, compared with the same periods last year, primarily due to the assets acquired from Kinder Morgan and depreciation expense associated with ONEOK Partners completed capital projects. Additionally, our Distribution segment had an increase in depreciation and amortization, primarily due to additional investment in property, plant and equipment.

Equity earnings from investments increased for the three and nine months ended September 30, 2008, compared with the same periods last year, primarily due to ONEOK Partners gain on the sale of Bison Pipeline LLC by Northern Border Pipeline and ONEOK Partners earnings related to higher gathering revenues in its natural gas gathering and processing business various investments, partially offset by reduced throughput on Northern Border Pipeline. ONEOK Partners owns a 50 percent equity interest in Northern Border Pipeline.

Allowance for equity funds used during construction increased for the three and nine months ended September 30, 2008, compared with the same periods last year, due to increased spending for ONEOK Partners capital projects, which are discussed beginning on page 31.

Other income (expense) fluctuated for the nine months ended September 30, 2008, compared with the same period last year, primarily due to investment gains (losses), including realized and unrealized gains on available-for-sale securities sold and transferred to trading. The activity with our available-for-sale securities occurred due to a reconsideration event in August 2008 when our NYMEX Holding, Inc. Class A shares held were converted to CME Group, Inc. (CME) Class A shares due to



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the NYMEX Holding, Inc. and CME merger. A modification was made to the number of shares required to be maintained by NYMEX Holding, Inc. Class A Members which resulted in our sale of certain shares and the reclassification of the remaining shares to trading.

Minority interest in income of consolidated subsidiaries for the three and nine months ended September 30, 2008 and 2007, reflects the remaining 52.3 percent and 54.3 percent, respectively, of ONEOK Partners that we did not own. The increase in minority interest for the three and nine months ended September 30, 2008, compared with the same periods last year, is due to the increase in income for our ONEOK Partners segment, partially offset by our increased equity ownership interest in ONEOK Partners.

Our effective tax rate decreased for the three and nine months ended September 30, 2008, compared to the same periods in 2007, primarily due to the utilization of state income tax credits.

Additional information regarding our results of operations is provided in the following discussion of operating results for each of our segments.

### **ONEOK Partners**

**Overview** - At September 30, 2008, we owned a 47.7 percent equity interest in ONEOK Partners. The remaining interest in ONEOK Partners is reflected as minority interests in income of consolidated subsidiaries on our Consolidated Statements of Income.

ONEOK Partners gathers and processes natural gas and fractionates NGLs, primarily in the Mid-Continent and Rocky Mountain regions. ONEOK Partners' operations include the gathering of natural gas production from oil and natural gas wells. Through gathering systems, these volumes are aggregated and treated or processed to remove water vapor, solids and other contaminants, and to extract NGLs in order to provide marketable natural gas, commonly referred to as residue gas. When the NGLs are separated from the unprocessed natural gas at the processing plants, the NGLs are generally in the form of a mixed, unfractionated NGL stream.

ONEOK Partners also gathers, treats, fractionates, transports and stores NGLs. ONEOK Partners' natural gas liquids gathering pipelines deliver unfractionated NGLs gathered from natural gas processing plants located in Oklahoma, Kansas, the Texas panhandle and the Rocky Mountain region to fractionators it owns in Oklahoma, Kansas and Texas. ONEOK Partners' FERC-regulated natural gas liquids distribution pipelines deliver NGL products to the natural gas liquids market hubs in Conway, Kansas, and Mont Belvieu, Texas, as well as the Midwest markets near Chicago, Illinois.

ONEOK Partners operates interstate and intrastate natural gas transmission pipelines, natural gas storage facilities and non-processable natural gas gathering facilities. ONEOK Partners' interstate assets transport natural gas through FERC-regulated natural gas pipelines. ONEOK Partners' regulated intrastate natural gas pipeline assets access the major natural gas producing areas and transport natural gas throughout Oklahoma, Kansas and Texas. ONEOK Partners owns or leases storage capacity in underground natural gas storage facilities in Oklahoma, Kansas and Texas.

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**Selected Financial Results and Operating Information** - The following tables set forth certain selected financial results and operating information for our ONEOK Partners segment for the periods indicated.

Financial Results	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	<i>(Thousands of dollars)</i>			
Revenues	\$ 2,241,107	\$ 1,410,257	\$ 6,444,034	\$ 3,954,245
Cost of sales and fuel	1,915,707	1,196,373	5,569,176	3,317,421
Net margin	325,400	213,884	874,858	636,824
Operating costs	97,488	80,079	272,728	237,383
Depreciation and amortization	30,408	28,800	90,383	84,326
Gain on sale of assets	22	111	50	1,935
Operating income	\$ 197,526	\$ 105,116	\$ 511,797	\$ 317,050
Equity earnings from investments	\$ 29,412	\$ 22,162	\$ 74,805	\$ 64,975
Allowance for equity funds used during construction	\$ 15,616	\$ 3,691	\$ 35,788	\$ 6,686
Minority interests in income of consolidated subsidiaries	\$ 111	\$ 125	\$ 368	\$ 302

Operating Information	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Natural gas gathered (BBtu/d) (a)	1,146	1,170	1,174	1,168
Natural gas processed (BBtu/d) (a)	649	617	641	615
Natural gas transported (MMcf/d)	3,500	3,378	3,637	3,524
Residue gas sales (BBtu/d) (a)	281	289	280	279
NGLs gathered (MBbl/d)	243	232	249	222
NGL sales (MBbl/d)	273	223	275	221
NGLs fractionated (MBbl/d)	375	370	379	346
NGLs transported (MBbl/d)	331	225	314	219
Capital expenditures (Thousands of dollars)	\$ 335,580	\$ 201,962	\$ 860,167	\$ 408,353
Conway-to-Mont Belvieu OPIS average price differential Ethane (\$/gallon)	\$ 0.24	\$ 0.05	\$ 0.15	\$ 0.05
Realized composite NGL sales prices (\$/gallon) (a)	\$ 1.51	\$ 1.09	\$ 1.44	\$ 0.97
Realized condensate sales price (\$/Bbl) (a)	\$ 99.61	\$ 69.05	\$ 96.91	\$ 61.25
Realized natural gas sales price (\$/MMBtu) (a)	\$ 8.33	\$ 5.41	\$ 8.39	\$ 6.20
Realized gross processing spread (\$/MMBtu) (a)	\$ 6.69	\$ 5.54	\$ 6.94	\$ 4.56

(a) - Statistics relate to ONEOK Partners natural gas gathering and processing business.

**Operating Results** - Net margin increased \$111.5 million for the three months ended September 30, 2008, compared with the same period last year, primarily due to the following:

- an increase in ONEOK Partners natural gas liquids gathering and fractionation business due to the following:
  - i an increase of \$43.7 million in wider NGL product price differentials,
  - i an increase of \$13.3 million in certain operational measurement gains, primarily at NGL storage caverns, and
  - i an increase of \$12.5 million due to increased NGL gathering and fractionation volumes,
- an increase of \$18.3 million due to higher realized commodity prices in ONEOK Partners natural gas gathering and processing business, and
- an increase of \$12.0 million in incremental net margin in ONEOK Partners natural gas liquids pipelines business, due to the assets acquired from Kinder Morgan in October 2007.

Net margin increased \$238.0 million for the nine months ended September 30, 2008 compared with the same period last year, primarily due to the following:

- an increase in ONEOK Partners natural gas liquids gathering and fractionation business due to the following:
  - i an increase of \$59.3 million in wider NGL product price differentials,

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- i an increase of \$31.8 million due to increased NGL gathering and fractionation volumes, and
- i an increase of \$11.4 million in certain operational measurement gains, primarily at NGL storage caverns,



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an increase of \$66.2 million due to higher realized commodity prices in ONEOK Partners natural gas gathering and processing business, and

an increase of \$34.0 million in incremental net margin in ONEOK Partners natural gas liquids pipelines business, due to the assets acquired from Kinder Morgan in October 2007.

Operating costs increased \$17.4 million and \$35.3 million for the three and nine months ended September 30, 2008, respectively, compared with the same periods last year, primarily due to incremental operating expenses associated with the assets acquired from Kinder Morgan and higher employee-related costs. Operating costs also increased due to costs associated with the startup of ONEOK Partners newly expanded Bushton fractionator.

Depreciation and amortization increased \$1.6 million and \$6.1 million for the three and nine months ended September 30, 2008, respectively, compared with the same periods last year, primarily due to depreciation expense associated with ONEOK Partners completed capital projects and the assets acquired from Kinder Morgan.

Equity earnings from investments increased \$7.3 million and \$9.8 million for the three and nine months ended September 30, 2008, respectively, compared with the same periods last year, primarily due to an \$8.3 million gain on the sale of Bison Pipeline LLC by Northern Border Pipeline and higher gathering revenues in ONEOK Partners various investments, partially offset by reduced throughput on Northern Border Pipeline. ONEOK Partners owns a 50 percent equity interest in Northern Border Pipeline.

Allowance for equity funds used during construction increased \$11.9 million and \$29.1 million for the three and nine months ended September 30, 2008, respectively, compared with the same periods last year. Capital expenditures increased \$133.6 million and \$451.8 million for the three and nine months ended September 30, 2008, respectively, compared with the same periods last year. These increases were due to increased spending for ONEOK Partners capital projects, which are discussed beginning on page 31.

As noted in the Operating Information table above, NGL product price differentials in ONEOK Partners natural gas liquids gathering and fractionation business were significantly higher in 2008 than 2007. This business began experiencing lower price differentials beginning in October 2008. However, the price differentials ONEOK Partners is currently experiencing have remained above the three-year average Conway-to-Mont Belvieu price differential for ethane of \$0.05 per gallon.

**Distribution**

**Overview** - Our Distribution segment provides natural gas distribution services to more than two million customers in Oklahoma, Kansas and Texas through Oklahoma Natural Gas, Kansas Gas Service and Texas Gas Service, respectively. We serve residential, commercial, industrial and transportation customers in all three states. In addition, our distribution companies in Oklahoma and Kansas serve wholesale customers, and in Texas we serve public authority customers.

**Selected Financial Results** - The following table sets forth certain selected financial results for our Distribution segment for the periods indicated.

Financial Results	Three Months Ended		Nine Months Ended	
	September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
	<i>(Thousands of dollars)</i>			
Gas sales	\$ 242,759	\$ 208,398	\$ 1,463,699	\$ 1,381,102
Transportation revenues	18,096	17,747	64,142	65,454
Cost of gas	146,792	117,056	1,067,891	997,753
Net margin, excluding other	114,063	109,089	459,950	448,803
Other revenues	9,866	7,921	30,660	25,803
Net margin	123,929	117,010	490,610	474,606
Operating costs	97,558	91,620	285,623	278,949
Depreciation and amortization	29,271	26,903	87,295	82,148
Loss on sale of assets	(3)	(56)	(21)	(56)
Operating income (loss)	\$ (2,903)	\$ (1,569)	\$ 117,671	\$ 113,453



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**Operating Results** - Net margin increased \$6.9 million for the three months ended September 30, 2008, compared with the same period last year, primarily due to implementation of new rate mechanisms, which includes a \$3.9 million increase in Oklahoma and a \$1.0 million increase in Texas.

Net margin increased \$16.0 million for the nine months ended September 30, 2008, compared with the same period last year, primarily due to implementation of new rate mechanisms, which includes a \$10.0 million increase in Oklahoma and a \$2.3 million increase in Texas, and an increase of \$1.1 million in reimbursements for relocation projects in Oklahoma.

Operating costs increased \$5.9 million for the three months ended September 30, 2008, compared with the same period last year, primarily due to an increase of \$3.2 million in employee-related costs and an increase of \$1.2 million in fuel-related vehicle costs.

Operating costs increased \$6.7 million for the nine months ended September 30, 2008, compared with the same period last year, primarily due to an increase of \$2.1 million in employee-related costs, a non-recurring expense reimbursement of \$3.3 million in 2007, and an increase of \$1.5 million in fuel-related vehicle costs.

Depreciation and amortization increased \$2.4 million for the three months ended September 30, 2008, compared with the same period last year, primarily due to an increase of \$1.3 million of regulatory amortization associated with revenue rider recoveries and an increase of \$1.0 million in depreciation expense related to our investment in property, plant and equipment.

Depreciation and amortization increased \$5.1 million for the nine months ended September 30, 2008, compared with the same period last year, primarily due to an increase of \$3.0 million in depreciation expense related to our investment in property, plant and equipment and an increase of \$2.0 million of regulatory amortization associated with revenue rider recoveries.

**Selected Operating Information** - The following tables set forth certain operating information for our Distribution segment for the periods indicated.

<b>Operating Information</b>	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Average number of customers	<b>2,038,929</b>	2,022,615	<b>2,063,022</b>	2,049,021
Customers per employee	<b>707</b>	721	<b>722</b>	733
Capital expenditures ( <i>Thousands of dollars</i> )	<b>\$ 56,052</b>	\$ 40,213	<b>\$ 126,407</b>	\$ 108,741

<b>Volumes (MMcf)</b>	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Gas sales				
Residential	<b>7,688</b>	7,900	<b>83,027</b>	80,903
Commercial	<b>3,258</b>	3,642	<b>25,966</b>	25,770
Industrial	<b>260</b>	226	<b>1,233</b>	1,296
Wholesale	<b>2,521</b>	4,810	<b>5,080</b>	10,494
Public Authority	<b>288</b>	264	<b>1,623</b>	1,640
Total volumes sold	<b>14,015</b>	16,842	<b>116,929</b>	120,103
Transportation	<b>50,344</b>	47,953	<b>163,362</b>	148,685
Total volumes delivered	<b>64,359</b>	64,795	<b>280,291</b>	268,788

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Margin	Three Months Ended		Nine Months Ended	
	September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
Gas sales	<i>(Thousands of dollars)</i>			
Residential	\$ 77,835	\$ 74,578	\$ 317,331	\$ 314,084
Commercial	16,839	16,146	73,349	70,879
Industrial	534	422	2,192	1,861
Wholesale	188	359	454	941
Public Authority	571	482	2,482	2,240
Net margin on gas sales	95,967	91,987	395,808	390,005
Transportation	18,096	17,102	64,142	58,798
Net margin, excluding other	\$ 114,063	\$ 109,089	\$ 459,950	\$ 448,803

Residential volumes increased for the nine months ended September 30, 2008, compared with the same period last year, due to colder temperatures in our Oklahoma and Kansas service territories during the first half of 2008; however, margins were moderated by weather normalization mechanisms.

Wholesale sales represent contracted gas volumes that exceed the needs of our residential, commercial and industrial customer base and are available-for-sale to other parties. Wholesale volumes decreased for the three and nine months ended September 30, 2008, compared with the same periods in 2007, due to reduced volumes available-for-sale.

Transportation margins increased for the three and nine months ended September 30, 2008, compared with the same periods last year, primarily due to increased transportation volumes in Oklahoma and Kansas.

**Capital Expenditures** - Our capital expenditure program includes expenditures for extending service to new areas, modifying customer service lines, increasing system capabilities, general replacements and improvements. It is our practice to maintain and upgrade facilities to assure safe, reliable and efficient operations. Our capital expenditure program included \$13.5 million and \$13.1 million for new business development for the three months ended September 30, 2008 and 2007, respectively, and \$35.4 million and \$34.5 million for new business development for the nine months ended September 30, 2008 and 2007, respectively. Capital expenditures increased for the three and nine months ended September 30, 2008, compared with the same periods last year, due to the timing of system maintenance expenditures.

**Regulatory Initiatives**

**Oklahoma** - In August 2007, Oklahoma Natural Gas filed an application for authorization of a capital investment recovery mechanism. In February 2008, the OCC approved a joint stipulation, which allows Oklahoma Natural Gas to collect a rate of return, depreciation and 50 percent of the property tax expense associated with non-revenue producing incremental capital investments since its 2004 rate case. The rates, which were effective in March 2008, are expected to generate margins of approximately \$7.6 million in 2008. In July 2008, Oklahoma Natural Gas filed to increase the capital investment recovery mechanism from \$7.6 million to \$12.6 million annually. In October 2008, the parties signed a joint stipulation approving the request, and an administrative law judge of the OCC subsequently recommended approval of the joint stipulation. A final order is pending full approval by the OCC. If approved, Oklahoma Natural Gas expects this increase to be effective January 2009.

The OCC has authorized Oklahoma Natural Gas to defer transmission pipeline Integrity Management Program (IMP) costs incurred (inclusive of operations and maintenance expense, depreciation, property taxes and a rate of return) in compliance with the Federal Pipeline Safety Improvement Act of 2002. On January 31, 2007, Oklahoma Natural Gas filed an application with the OCC seeking recovery of these costs. On August 31, 2007, the OCC issued an order approving a stipulation of the parties, which provided for recovery of \$7.2 million in IMP deferrals incurred as of July 31, 2007, and these deferrals were recovered during the months of October 2007 through June 2008.

The 2008 IMP application was made at the OCC on January 31, 2008, and covered the IMP deferrals for the months of August through December 2007, and the true-ups associated with the prior recovery period. This filing also requested \$7.2 million to be recovered with a new IMP billing rate to be put in place in July 2008. The OCC approved this request and billings under the 2008 IMP application began in July 2008. Oklahoma Natural Gas will continue to defer IMP costs as they are incurred and expects to file a new application each year for recovery of any additional costs.

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In August 2008, Oklahoma Natural Gas filed with the OCC for approval to include the fuel-related portion of bad debts in the Purchased Gas Adjustment mechanism for cost recovery. In October 2008, all parties signed the joint stipulation approving the request, and an administrative law judge of the OCC subsequently recommended approval of the joint stipulation. The joint stipulation allows Oklahoma Natural Gas to begin deferring its fuel-related bad debts beginning in January 2009, and to collect those amounts above the levels in base rates through the Purchased Gas Adjustment beginning in January 2010. A final order is pending full approval by the OCC.

In October 2008, a joint application for incentive-based rates was filed by the OCC staff and Oklahoma Natural Gas. This application proposes that the OCC adopt a more streamlined incentive based regulatory process. If approved, this will provide for more timely rate changes.

**Kansas** - In August 2008, Kansas Gas Service filed an application with the KCC to impose a surcharge designed to annually collect \$2.9 million in costs associated with its Gas System Recovery Surcharge (GSRS) mechanism. The GSRS mechanism allows natural gas utilities to recover carrying charges associated with investments made to comply with state and federal pipeline safety requirements or costs to relocate existing facilities pursuant to requests made by a government entity. The KCC is expected to rule on the request in December 2008, with authorized GSRS collections expected to begin in the first quarter of 2009.

**Texas** - In August 2007, Texas Gas Service filed for a rate adjustment with the city of El Paso, Texas, and the municipalities of Anthony, Clint, Horizon City, Socorro and Vinton. Texas Gas Service requested a total annual increase of \$5.5 million. In February 2008, the El Paso City Council approved an annual rate increase of approximately \$3.1 million. The increase was effective in February 2008.

In April 2008, the Texas Railroad Commission approved a rate increase in our South Texas jurisdiction. The rate increase was effective May 2008 and will increase revenues by \$1.1 million annually.

In May 2008, Texas Gas Service filed for interim rate relief under the Gas Reliability Infrastructure Program statute with the city of El Paso, Texas, and surrounding communities for approximately \$1.1 million. This statute is a capital recovery mechanism that allows for an interim rate adjustment providing recovery and a return on incremental capital investments made between rate cases. In August 2008, an annual rate increase of approximately \$1.0 million was approved; the new rates were effective in September 2008.

**General** - Certain costs to be recovered through the ratemaking process have been recorded as regulatory assets in accordance with Statement 71, Accounting for the Effects of Certain Types of Regulation. Should recovery cease due to regulatory actions, certain of these assets may no longer meet the criteria of Statement 71 and, accordingly, a write-off of regulatory assets and stranded costs may be required.

## **Energy Services**

**Overview** - Our Energy Services segment's primary focus is to create value for our customers by delivering physical natural gas products and risk management services through our network of contracted transportation and storage capacity and natural gas supply. These services include meeting our customers' baseload, swing and peaking natural gas commodity requirements on a year-round basis. To provide these bundled services, we lease storage and transportation capacity. At September 30, 2008, our total storage capacity under lease was 91 Bcf, with maximum withdrawal capability of 2.2 Bcf/d and maximum injection capability of 1.4 Bcf/d. Additionally, our transportation capacity was 1.8 Bcf/d at September 30, 2008. Our contracted storage and transportation capacity connects the major supply and demand centers throughout the United States and into Canada. With these contracted assets, our business strategies include identifying, developing and delivering specialized services and products valued by our customers, which are primarily LDCs, electric utilities, and commercial and industrial end users. Our storage and transportation capacity allows us opportunities to optimize value through our application of market knowledge and risk management skills.

Our Energy Services segment conducts business with ONEOK Partners, our affiliate, which comprises our ONEOK Partners segment. This segment also conducts business with our Distribution segment. These services are provided under agreements with market-based terms.

Due to seasonality of natural gas consumption, earnings are normally higher during the winter months than the summer months. Our Energy Services segment's margins are subject to fluctuations during the year, primarily due to the impact certain seasonal factors have on sales volumes and the price of natural gas. Natural gas sales volumes are typically higher in the winter heating months than in the summer months, reflecting increased demand due to greater heating requirements and,

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typically, higher natural gas prices. During periods of high natural gas demand, we utilize storage capacity to supplement natural gas supply volumes to meet peak day demand obligations or market needs.

Numerous risk management opportunities and operational strategies are implemented through the use of storage and transportation capacity. We utilize our industry knowledge and expertise in order to capitalize on opportunities that are provided through market volatility. We utilize our experience to optimize the value of our contracted assets, and we use our risk management and marketing capabilities to both manage risk and to generate additional margins. We manage our contracted transportation and storage capacity by utilizing derivative instruments such as over-the-counter forward swap and option contracts and NYMEX futures and options contracts. We apply a combination of cash flow and fair value hedge accounting when implementing hedging strategies that take advantage of favorable market conditions. See Note D of the Notes to Consolidated Financial Statements in this Quarterly Report on Form 10-Q for additional information. Additionally, certain non-trading transactions, which are economic hedges of our accrual transactions, such as our storage and transportation contracts, will not qualify for hedge accounting treatment. These economic hedges receive mark-to-market accounting treatment, as they are derivative contracts and are not designated as part of a hedge relationship.

**Selected Financial Results and Operating Information** - The following tables set forth certain selected financial results and operating information for our Energy Services segment for the periods indicated.

<b>Financial Results</b>	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<i>(Thousands of dollars)</i>			
Revenues	\$ 2,038,447	\$ 1,399,154	\$ 6,407,914	\$ 4,928,330
Cost of sales and fuel	2,033,628	1,390,699	6,314,057	4,769,413
Net margin	4,819	8,455	93,857	158,917
Operating costs	9,465	8,599	27,987	27,683
Depreciation and amortization	178	537	754	1,612
Gain on sale of assets	1,288	-	1,288	-
Operating income (loss)	\$ (3,536)	\$ (681)	\$ 66,404	\$ 129,622

<b>Operating Information</b>	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Natural gas marketed (Bcf)	261	291	867	886
Natural gas gross margin (\$/Mcf)	\$ 0.02	\$ 0.03	\$ 0.08	\$ 0.16
Physically settled volumes (Bcf)	560	605	1,756	1,794
Capital expenditures (Thousands of dollars)	-	-	15	-

\$                      \$                      \$                      \$

**Operating Results** - Energy markets were affected by higher commodity prices during the first, second and third quarters of 2008, compared with the same periods in 2007. The increase in commodity prices had a direct impact on our revenues and the cost of sales and fuel.

Net margin decreased \$3.6 million for the three months ended September 30, 2008, compared with the same period last year. This decrease was comprised of:

- a decrease of \$9.9 million in financial trading margins,
- a decrease of \$1.5 million in retail margins, due to lower sales volumes resulting from unfavorable weather and market conditions in our service territory, and an adjustment to lost and unaccounted for natural gas volumes, partially offset by
- a net increase of \$7.5 million in storage and marketing margins, primarily due to:
  - i an increase of \$9.8 million in marketing margins, primarily due to a more favorable price environment that allowed for better optimization of our contractual assets,
  - i an increase of \$5.9 million in storage margins, net of hedging activities, due to favorable unrealized fair value changes on non-qualified hedging activity and gains on storage hedges due to ineffectiveness, partially offset by

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<sup>i</sup> a net decrease of \$9.7 million due to a lower of cost or market write-down on natural gas inventory, partially offset by the reclassification of deferred gains on our cash flow hedges into earnings.

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Net margin decreased \$65.1 million for the nine months ended September 30, 2008, compared with the same period last year. This decrease was comprised of:

- a net decrease of \$38.6 million in storage and marketing margins, primarily due to:
  - i a decrease of \$30.0 million from storage margins, net of hedging activities, related to a more favorable price environment in early 2007, which resulted in improved storage margins during that period,
  - i a net decrease of \$9.7 million due to a lower of cost or market write-down on natural gas inventory partially offset by the reclassification of deferred gains on our cash flow hedges into earnings during the third quarter of 2008,
  - i a decrease of \$1.7 million due to colder than anticipated weather and market conditions that increased the supply cost of managing our peaking and load-following services and provided fewer opportunities to increase margins through optimization activities, primarily in the first quarter of 2008, partially offset by
  - i an increase of \$2.8 million from changes in the unrealized fair value of derivative instruments associated with storage and marketing activities, and
- a decrease of \$14.8 million in our financial trading margins, and
- a net decrease of \$11.7 million in transportation margins, net of hedging activities, primarily due to decreased basis differentials between the Rocky Mountain and Mid-Continent regions, and increased transportation-related costs in the first six months of 2008, slightly offset by favorable unrealized fair value changes on non-qualifying hedge activity and gains on transportation hedges due to ineffectiveness.

Our natural gas in storage at September 30, 2008, was 74.7 Bcf, compared with 80.1 Bcf at September 30, 2007. At September 30, 2008 and 2007, our total natural gas storage capacity under lease was 91 Bcf and 96 Bcf, respectively.

Natural gas volumes marketed decreased for the three and nine months ended September 30, 2008, compared with the same periods in 2007, due to increased injections in the third quarter of 2008. In addition, demand for natural gas was impacted by weather-related events in the third quarter of 2008, including a 15 percent decrease in cooling degree days and demand disruption caused by Hurricane Ike.

The acquisition of natural gas storage capacity is more competitive as a result of new market entrants. The increased demand for storage capacity has resulted in an increase in both the cost of leasing storage capacity and the required term of the lease. Longer terms and increased costs for our storage capacity leases could result in significant increases in the cost of our contractual commitments.

The following table shows our margins by activity for the periods indicated.

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<i>(Thousands of dollars)</i>			
Marketing, storage and transportation, gross	\$ 57,268	\$ 38,328	\$ 246,097	\$ 274,607
Less: Storage and transportation costs	(54,577)	(43,390)	(163,135)	(141,409)
Marketing, storage and transportation, net	2,691	(5,062)	82,962	133,198
Retail marketing	1,715	3,204	9,332	9,377
Financial trading	413	10,313	1,563	16,342
Net margin	\$ 4,819	\$ 8,455	\$ 93,857	\$ 158,917

Marketing, storage and transportation, net, primarily includes physical marketing, purchases and sales, firm storage and transportation capacity expense, including the impact of cash flow and fair value hedges and other derivative instruments used to manage our risk associated with these activities. Risk management and operational decisions have a significant impact on the net result of our marketing and storage activities. Origination gains are also a component of marketing activity, which is the fair value recognition of contracts that our wholesale marketing department structures to meet the risk management needs of our customers.

Retail marketing includes revenues from providing physical marketing and supply services, coupled with risk management services, to residential, municipal, and small commercial and industrial customers.

Financial trading margin includes activities that are generally executed using financially settled derivatives. These activities are normally short term in nature, with a focus on capturing short-term price volatility. Revenues in our Consolidated





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Statements of Income include financial trading margins, as well as certain physical natural gas transactions with our trading counterparties. Revenues and cost of sales and fuel from such physical transactions are required to be reported on a net basis.

**Contingencies**

**Legal Proceedings** - We are a party to various litigation matters and claims that are in the normal course of our operations. While the results of litigation and claims cannot be predicted with certainty, we believe the final outcome of such matters will not have a material adverse effect on our consolidated results of operations, financial position or liquidity.

**FERC Matter** - As a result of an internal review of a transaction that was brought to the attention of one of our affiliates by a third party, we conducted an internal review of transactions that may have violated FERC natural gas capacity release rules or related rules and determined that there were transactions that should have been disclosed to the FERC. We notified the FERC of this review and filed a report with the FERC regarding these transactions in March 2008. We are cooperating fully with the FERC and have taken steps to ensure that current and future transactions comply with applicable FERC regulations. We are unable to predict the outcome of any FERC action in this matter. At this time, we do not believe that penalties associated with potential violations will have a material impact on our results of operations, financial position or liquidity.

**LIQUIDITY AND CAPITAL RESOURCES**

**General** - Part of our strategy is to grow through acquisitions and internally generated growth projects that strengthen and complement our existing assets. We have relied primarily on operating cash flow, borrowings from credit agreements and commercial paper, and issuance of debt and equity in the capital markets for our liquidity and capital resource requirements. We expect to continue to use these sources for liquidity and capital resource needs on both a short- and long-term basis. We have no material guarantees of debt or other similar commitments to unaffiliated parties.

Beginning in 2007 and continuing in 2008, the capital markets have been impacted by macroeconomic, liquidity, credit and other recessionary concerns. Higher commodity prices and wider basis differentials, particularly in 2008, have also resulted in higher collateral requirements and natural gas inventory costs in our Energy Services segment. Throughout this period, ONEOK has continued to have access to ONEOK's commercial paper program and ONEOK's \$1.2 billion credit agreement (ONEOK Credit Agreement), and ONEOK Partners has continued to have access to the ONEOK Partners Credit Agreement, which have been adequate to fund short-term liquidity needs. In addition, beginning in August 2008, ONEOK had access to its new short-term credit agreement. In the third quarter of 2008, ONEOK began to utilize both of its credit agreements and lessened its use of commercial paper due to decreased liquidity and rising costs in the commercial paper market. See discussion below under Financing. Also in 2008, ONEOK Partners issued common units and received additional contributions from ONEOK Partners GP. See discussion below under ONEOK Partners Common Units. ONEOK Partners also issued \$600 million of long-term debt in September 2007. ONEOK and ONEOK Partners' ability to continue to access capital markets for debt and equity financing under reasonable terms depends on the Company's and Partnership's respective financial condition, credit ratings and market conditions. ONEOK and ONEOK Partners anticipate that existing capital resources, ability to obtain financing and cash flow generated from future operations will enable both to maintain current levels of operations and planned operations, including collateral requirements and capital expenditures, for the remainder of 2008 and into 2009.

During the three and nine months ended September 30, 2008 and 2007, ONEOK and ONEOK Partners' capital expenditures were financed through operating cash flows and short- and long-term debt. For the nine months ended September 30, 2008, ONEOK Partners' capital expenditures were also financed through the issuance of ONEOK Partners' common units. Total capital expenditures for the first nine months of 2008 were \$1.0 billion, compared with \$527.5 million for the same period in 2007, exclusive of acquisitions. Of these amounts, ONEOK Partners' capital expenditures for the first nine months of 2008 were \$860.2 million, compared with \$408.4 million for the same period in 2007, exclusive of acquisitions. The increase in capital expenditures for 2008, compared with 2007, is driven primarily by ONEOK Partners' capital projects discussed beginning on page 31, and ONEOK's purchase of ONEOK Plaza.

**Financing** - For ONEOK, financing is provided through available cash, credit agreements or long-term debt. ONEOK also has a commercial paper program which can be utilized for short-term liquidity needs. Other options for ONEOK to obtain financing include, but are not limited to, issuance of equity, issuance of convertible debt securities, asset securitization and sale/leaseback of facilities. ONEOK Partners' operations are financed through available cash, the ONEOK Partners Credit Agreement, the issuance of common units or long-term debt. Other options for ONEOK Partners to obtain financing include, but are not limited to, issuance of convertible debt securities, asset securitization and sale/leaseback of facilities.



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In August 2008, ONEOK entered into a \$400 million 364-day credit agreement (364-Day Facility). The interest rate is based, at ONEOK's election, on either (i) the higher of prime or one-half of one percent above the Federal Funds Rate or (ii) the Eurodollar rate plus a set number of basis points based on ONEOK's current long-term unsecured debt ratings by Moody's and S&P. The 364-Day Facility is being used for working capital, capital expenditures and other general corporate purposes.

In September 2008, ONEOK entered into an amendment to the ONEOK Credit Agreement. The amendment changed certain sublimits, but did not decrease the lenders' aggregate commitment to lend up to \$1.2 billion under the ONEOK Credit Agreement.

The total amount of short-term borrowings authorized by ONEOK's Board of Directors is \$2.5 billion. At September 30, 2008, ONEOK had \$292.2 million in commercial paper outstanding, \$750 million in borrowings outstanding, \$114.9 million in letters of credit issued, which includes \$84.6 million under the ONEOK Credit Agreement and an additional \$30.3 million in other letters of credit, and available cash and cash equivalents of approximately \$57.1 million. Considering outstanding borrowings, commercial paper and letters of credit under the ONEOK Credit Agreement, ONEOK had \$473.2 million of credit available at September 30, 2008, under the ONEOK Credit Agreement and the 364-Day Facility. As of September 30, 2008, ONEOK could have issued \$1.6 billion of additional short- and long-term debt under the most restrictive provisions contained in its various borrowing agreements.

The total amount of short-term borrowings authorized by the Board of Directors of ONEOK Partners GP, the general partner of ONEOK Partners, is \$1.5 billion. At September 30, 2008, ONEOK Partners had \$280 million in borrowings outstanding and \$720 million of credit available under the ONEOK Partners Credit Agreement and available cash and cash equivalents of approximately \$15.8 million. ONEOK Partners has a \$15 million Senior Unsecured Letter of Credit Facility and Reimbursement Agreement with Wells Fargo Bank, N.A., of which \$12 million is currently being used, and an agreement with Royal Bank of Canada, pursuant to which a \$12 million letter of credit was issued. Both agreements are used to support various permits required by the KDHE for ONEOK Partners' ongoing business in Kansas. As of September 30, 2008, ONEOK Partners could have issued \$1.4 billion of additional short- and long-term debt under the most restrictive provisions of its agreements.

The ONEOK Credit Agreement, the 364-Day Facility and the ONEOK Partners Credit Agreement contain typical covenants as discussed in Note H of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K, for the year ended December 31, 2007. At September 30, 2008, ONEOK and ONEOK Partners were in compliance with all covenants.

During the third and fourth quarters of 2008, the capital markets have been significantly impacted by a financial credit crisis, including the commercial paper market that experienced decreased liquidity and higher interest rates. Because of these market conditions and to ensure ONEOK and ONEOK Partners would have access to the capital required to fund their respective working capital needs, certain measures were taken. In September 2008, ONEOK began borrowing under the ONEOK Credit Agreement, instead of accessing the commercial paper market. In October, ONEOK borrowed an additional \$350 million under the ONEOK Credit Agreement and \$300 million under the 364-Day Facility to ensure access to the capital ONEOK anticipates needing to fund its working capital requirements through the winter heating season. With this borrowing, ONEOK had \$1.4 billion outstanding and \$115 million available under the ONEOK Credit Agreement and the 364-Day Facility at October 31, 2008. On that date, ONEOK also had approximately \$335 million in cash and cash equivalents. ONEOK will utilize these funds and the remaining borrowing capacity, as well as operating cash flow, to fund working capital requirements for the remainder of the 2008/2009 heating season.

Additionally, ONEOK Partners borrowed \$590 million under the ONEOK Partners Credit Agreement in October 2008. With this borrowing, ONEOK Partners had \$870 million outstanding and \$130 million available under the ONEOK Partners Credit Agreement at October 31, 2008. On that date, ONEOK Partners also had approximately \$396 million in available cash and cash equivalents. ONEOK Partners will utilize these funds and the remaining borrowing capacity, as well as operating cash flow, to fund its growth projects and working capital requirements for the remainder of 2008 and into 2009.

The average interest rate on ONEOK and ONEOK Partners short-term debt outstanding at October 31, 2008, was 4.51 percent and 4.22 percent, respectively, compared with a weighted average rate of 3.10 percent and 3.24 percent, respectively, for the first nine months of 2008. Based on the forward LIBOR curve, we expect the interest rate on ONEOK and ONEOK Partners' short-term borrowings to increase in 2009, compared with 2008.

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**Capitalization Structure** - The following table sets forth our consolidated capitalization structure for the periods indicated.

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
Long-term debt	<b>67%</b>	<b>70%</b>
Equity	<b>33%</b>	<b>30%</b>
Debt (including Notes payable)	<b>73%</b>	<b>71%</b>
Equity	<b>27%</b>	<b>29%</b>

ONEOK does not guarantee the debt of ONEOK Partners. For purposes of determining compliance with financial covenants in the ONEOK Credit Agreement and the 364-Day Facility, the debt of ONEOK Partners is excluded. At September 30, 2008, ONEOK's capitalization structure, excluding the debt of ONEOK Partners, was 56 percent debt and 44 percent equity, and at December 31, 2007, ONEOK's capitalization structure, excluding the debt of ONEOK Partners, was 52 percent debt and 48 percent equity. In February 2008, ONEOK repaid \$402.3 million of matured long-term debt with cash from operations and short-term borrowings.

**Credit Ratings** - Our investment grade credit ratings as of September 30, 2008, are shown in the table below.

<b>Rating Agency</b>	<b>ONEOK</b>		<b>ONEOK Partners</b>	
	<b>Rating</b>	<b>Outlook</b>	<b>Rating</b>	<b>Outlook</b>
Moody's	Baa2	Stable	Baa2	Stable
S&P	BBB	Stable	BBB	Stable

ONEOK's commercial paper is rated P2 by Moody's and A2 by S&P. Credit ratings may be affected by a material change in financial ratios or a material event affecting the business. The most common criteria for assessment of credit ratings are the debt-to-capital ratio, business risk profile, pretax and after-tax interest coverage, and liquidity. If our credit ratings were downgraded, the interest rates on our commercial paper borrowings, the ONEOK Credit Agreement and the 364-Day Facility would increase, resulting in an increase in our cost to borrow funds, and we could potentially lose access to the commercial paper market. In the event that we are unable to borrow funds under our commercial paper program and there has not been a material adverse change in our business, we would continue to access the ONEOK Credit Agreement, which expires in July 2011, and the 364-Day Facility, which expires in August 2009, and ONEOK Partners would continue to access the ONEOK Partners Credit Agreement, which expires in March 2012. An adverse rating change alone is not a default under the ONEOK Credit Agreement, the 364-Day Facility or the ONEOK Partners Credit Agreement.

ONEOK Partners' \$250 million and \$225 million senior notes, due 2010 and 2011, respectively, contain provisions that require ONEOK Partners to offer to repurchase the senior notes at par value if its Moody's or S&P credit rating falls below investment grade (Baa3 for Moody's and BBB- for S&P) and the investment grade rating is not reinstated within a period of 40 days. Further, the indentures governing ONEOK Partners' senior notes due 2010 and 2011 include an event of default upon acceleration of other indebtedness of \$25 million or more and the indentures governing the senior notes due 2012, 2016, 2036 and 2037 include an event of default upon the acceleration of other indebtedness of \$100 million or more that would be triggered by such an offer to repurchase. Such an event of default would entitle the trustee or the holders of 25 percent in aggregate principal amount of the outstanding senior notes due 2010, 2011, 2012, 2016, 2036 and 2037 to declare those notes immediately due and payable in full. ONEOK Partners may not have sufficient cash on hand to repurchase and repay any accelerated senior notes, which may cause it to borrow money under its credit facilities or seek alternative financing sources to finance the repurchases and repayment. ONEOK Partners could also face difficulties accessing capital or its borrowing costs could increase, impacting its ability to obtain financing for acquisitions or capital expenditures, to refinance indebtedness and to fulfill its debt obligations. A decline in ONEOK Partners' credit rating below investment grade may also require ONEOK Partners to provide security to its counterparties in the form of cash, letters of credit or other negotiable instruments.

Our Energy Services segment relies upon the investment grade rating of ONEOK's senior unsecured long-term debt to reduce its collateral requirements. If ONEOK's credit ratings were to decline below investment grade, our ability to participate in energy marketing and trading activities could be significantly limited. Without an investment grade rating, we may be required to fund margin requirements with our counterparties with cash, letters of credit or other negotiable instruments. At September 30, 2008, ONEOK could have been required to fund approximately \$56 million in margin.



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requirements related to financial contracts upon such a downgrade. A decline in ONEOK's credit rating below investment grade may also significantly impact other business segments.

Other than ONEOK Partners' note repurchase obligations and the margin requirements for our Energy Services segment described above, we have determined that we do not have significant exposure to rating triggers under ONEOK's trust indentures, building leases, equipment leases and other various contracts. Rating triggers are defined as provisions that would create an automatic default or acceleration of indebtedness based on a change in our credit rating.

In the normal course of business, ONEOK's and ONEOK Partners' counterparties provide secured and unsecured credit. In the event of a downgrade in ONEOK's or ONEOK Partners' credit rating or a significant change in ONEOK's or ONEOK Partners' counterparties' evaluation of our credit worthiness, ONEOK or ONEOK Partners could be asked to provide additional collateral.

**Capital Projects** - See the Capital Projects section beginning on page 31 for discussion of capital projects.

**Investment in Northern Border Pipeline** - Northern Border Pipeline anticipates an equity contribution of approximately \$85 million will be required of its partners in 2009, of which ONEOK Partners' share will be approximately \$43 million for its 50 percent equity interest.

**ONEOK Partners Common Units** - In March 2008, we purchased from ONEOK Partners, in a private placement, an additional 5.4 million of ONEOK Partners' common units for a total purchase price of approximately \$303.2 million. In addition, ONEOK Partners completed a public offering of 2.5 million common units at \$58.10 per common unit and received net proceeds of \$140.4 million after deducting underwriting discounts but before offering expenses. In conjunction with ONEOK Partners' private placement and the public offering of common units, ONEOK Partners GP contributed \$9.4 million to ONEOK Partners in order to maintain its 2 percent general partner interest. We and ONEOK Partners GP funded these amounts with available cash and short-term borrowings.

In April 2008, ONEOK Partners sold an additional 128,873 common units at \$58.10 per common unit to the underwriters of the public offering upon the partial exercise of their option to purchase additional common units to cover over-allotments. ONEOK Partners received net proceeds of approximately \$7.2 million from the sale of these common units after deducting underwriting discounts but before offering expenses. In conjunction with the partial exercise by the underwriters, ONEOK Partners GP contributed \$0.2 million to ONEOK Partners in order to maintain its 2 percent general partner interest. Following these transactions, our equity interest in ONEOK Partners is 47.7 percent.

ONEOK Partners used a portion of the proceeds from the sale of common units and the general partner contributions to repay borrowings under its existing ONEOK Partners Credit Agreement.

**Stock Repurchase Plan** - For more information regarding the Stock Repurchase Plan, refer to discussion in Note F of the Notes to Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

**Commodity Prices** - We are subject to commodity price volatility. Significant fluctuations in commodity prices in either physical or financial energy contracts may impact our overall liquidity due to the impact commodity price changes have on our cash flows from operating activities, including the impact on working capital for NGLs and natural gas held in storage, margin requirements and certain energy-related receivables. We believe that ONEOK's and ONEOK Partners' available credit and cash and cash equivalents are adequate to meet liquidity requirements associated with commodity price volatility. See discussion beginning on page 52 under Commodity Price Risk in Item 3, Quantitative and Qualitative Disclosures about Market Risk for information on our hedging activities.

**Pension and Postretirement Benefit Plans** - Information about our pension and postretirement benefits plans is included in Note J of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2007. See Note H of the Notes to Consolidated Financial Statements in this Quarterly Report on Form 10-Q for additional information.

The fair value of the assets held by our defined benefit plans have decreased significantly in 2008. However, based on current market conditions, the discount rate we anticipate using at December 31, 2008, to calculate our projected benefit obligation has increased, which has the effect