

MATTEL INC /DE/  
Form 11-K  
June 28, 2005  
Table of Contents

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**FORM 11-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Fiscal Year Ended December 31, 2004.

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 001-04777

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A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**MATTEL, INC. PERSONAL INVESTMENT PLAN**  
**MATTEL, INC. HOURLY EMPLOYEE PERSONAL**  
**INVESTMENT PLAN**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**MATTEL, INC.**

**333 Continental Boulevard**

**El Segundo, California 90245-5012**

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**Table of Contents**

**MATTEL, INC. PERSONAL INVESTMENT PLAN  
AND MATTEL, INC. HOURLY EMPLOYEE PERSONAL INVESTMENT PLAN**

**December 31, 2004 and 2003**

	<b>Page</b>
<u>Report of Independent Registered Public Accounting Firm</u>	1
Financial Statements:	
<u>Statements of Net Assets Available for Benefits at December 31, 2004 and 2003</u>	2
<u>Statements of Changes in Net Assets Available for Benefits for the Years Ended December 31, 2004 and 2003</u>	3-4
<u>Notes to Financial Statements</u>	5-9
Supplemental Schedules:	
<u>Schedules of Assets (Held at End of Year) at December 31, 2004</u>	10-11
Exhibits:	
23.0 Consent of Independent Registered Public Accounting Firm	

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Participants and Administrator of the  
Mattel, Inc. Personal Investment Plan and the  
Mattel, Inc. Hourly Employee Personal Investment Plan

In our opinion, the accompanying statements of net assets available for benefits and the related statements of changes in net assets available for benefits present fairly, in all material respects, the net assets available for benefits of the Mattel, Inc. Personal Investment Plan and the Mattel, Inc. Hourly Employee Personal Investment Plan (collectively the Plans ) at December 31, 2004 and 2003, and the changes in net assets available for benefits for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Plans management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental Schedules of Assets (Held at End of Year) are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plans management. The supplemental schedules have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ PRICEWATERHOUSECOOPERS LLP

PricewaterhouseCoopers LLP

Los Angeles, California

June 28, 2005

**Table of Contents**

**MATTEL, INC. PERSONAL INVESTMENT PLAN**  
**AND MATTEL, INC. HOURLY EMPLOYEE PERSONAL INVESTMENT PLAN**

**STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS**

	<b>December 31, 2004</b>	
	<b>PIP</b>	<b>Hourly PIP</b>
<b>ASSETS</b>		
Investments held in Master Trust (Note 6)	\$ 555,846,000	\$ 1,345,000
Participant loans receivable	7,794,000	36,000
Receivables:		
Employer contributions	833,000	14,000
Employee contributions	966,000	4,000
Due from brokers for securities sold	127,000	
Interest and dividends	182,000	
<b>Total receivables</b>	<b>2,108,000</b>	<b>18,000</b>
<b>Total assets</b>	<b>565,748,000</b>	<b>1,399,000</b>
<b>LIABILITIES</b>		
Accrued expenses	87,000	
Due to brokers for securities purchased	75,000	
<b>Total liabilities</b>	<b>162,000</b>	
<b>Net assets available for benefits</b>	<b>\$ 565,586,000</b>	<b>\$ 1,399,000</b>

	<b>December 31, 2003</b>	
	<b>PIP</b>	<b>Hourly PIP</b>
<b>ASSETS</b>		
Investments held in Master Trust (Note 6)	\$ 511,215,000	\$ 944,000
Participant loans receivable	7,814,000	20,000
Receivables:		
Employer contributions	434,000	7,000
Employee contributions	464,000	2,000
Interest and dividends	156,000	
<b>Total receivables</b>	<b>1,054,000</b>	<b>9,000</b>
<b>Total assets</b>	<b>520,083,000</b>	<b>973,000</b>

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<b>LIABILITIES</b>		
Accrued expenses	98,000	
Due to brokers for securities purchased	502,000	
	<u>          </u>	<u>          </u>
Total liabilities	600,000	
	<u>          </u>	<u>          </u>
Net assets available for benefits	\$ 519,483,000	\$ 973,000
	<u>          </u>	<u>          </u>

*The accompanying notes are an integral part of these financial statements.*

**Table of Contents**

**MATTEL, INC. PERSONAL INVESTMENT PLAN  
AND MATTEL, INC. HOURLY EMPLOYEE PERSONAL INVESTMENT PLAN**

**STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS**

**For the Year Ended December 31, 2004**

	<u>PIP</u>	<u>Hourly PIP</u>
<b>Additions</b>		
Investment income:		
Interest	\$ 9,196,000	\$ 25,000
Dividends	3,835,000	4,000
Net appreciation in fair value of investments	29,231,000	41,000
	<u>42,262,000</u>	<u>70,000</u>
Total investment income	42,262,000	70,000
<b>Contributions:</b>		
Employer	21,782,000	345,000
Employee	25,385,000	116,000
	<u>47,167,000</u>	<u>461,000</u>
Total contributions	47,167,000	461,000
Total additions	<u>89,429,000</u>	<u>531,000</u>
<b>Deductions</b>		
Benefits paid to participants	(42,847,000)	(109,000)
Administrative expenses	(474,000)	(1,000)
	<u>(43,321,000)</u>	<u>(110,000)</u>
Total deductions	(43,321,000)	(110,000)
Net increase before transfer of assets	46,108,000	421,000
Transfer of assets between the Plans	(5,000)	5,000
	<u>46,103,000</u>	<u>426,000</u>
Net increase	46,103,000	426,000
Net assets available for benefits:		
Beginning of year	519,483,000	973,000
	<u>519,483,000</u>	<u>973,000</u>
End of year	<u>\$ 565,586,000</u>	<u>\$ 1,399,000</u>

*The accompanying notes are an integral part of these financial statements.*

**Table of Contents**

**MATTEL, INC. PERSONAL INVESTMENT PLAN  
AND MATTEL, INC. HOURLY EMPLOYEE PERSONAL INVESTMENT PLAN**

**STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS**

**For the Year Ended December 31, 2003**

	PIP	Hourly PIP
	<u>          </u>	<u>          </u>
<b>Additions</b>		
Investment income:		
Interest	\$ 10,423,000	\$ 17,000
Dividends	2,384,000	1,000
Net appreciation in fair value of investments	53,980,000	87,000
	<u>          </u>	<u>          </u>
Total investment income	66,787,000	105,000
	<u>          </u>	<u>          </u>
Contributions:		
Employer	19,477,000	324,000
Employee	23,017,000	84,000
	<u>          </u>	<u>          </u>
Total contributions	42,494,000	408,000
	<u>          </u>	<u>          </u>
Total additions	109,281,000	513,000
	<u>          </u>	<u>          </u>
<b>Deductions</b>		
Benefits paid to participants	(33,057,000)	(225,000)
Administrative expenses	(478,000)	
	<u>          </u>	<u>          </u>
Total deductions	(33,535,000)	(225,000)
	<u>          </u>	<u>          </u>
Net increase before transfer of assets	75,746,000	288,000
Transfer of assets between the Plans	(112,000)	112,000
	<u>          </u>	<u>          </u>
Net increase	75,634,000	400,000
Net assets available for benefits:		
Beginning of year	443,849,000	573,000
	<u>          </u>	<u>          </u>
End of year	\$ 519,483,000	\$ 973,000
	<u>          </u>	<u>          </u>

*The accompanying notes are an integral part of these financial statements.*



**Table of Contents**

**MATTEL, INC. PERSONAL INVESTMENT PLAN  
AND MATTEL, INC. HOURLY EMPLOYEE PERSONAL INVESTMENT PLAN**

**NOTES TO FINANCIAL STATEMENTS**

**1. General Description of the Plans**

Mattel, Inc. (the *Company*) maintains two separate savings plans, the assets of which are held in the Mattel, Inc. Personal Investment Plan Master Trust (the *Master Trust*). The following description of the Mattel, Inc. Personal Investment Plan (the *PIP*) and the Mattel, Inc. Hourly Employee Personal Investment Plan (the *Hourly PIP*), and collectively the *Plans* is provided for general information only. Participants should refer to the respective plan documents for a more complete description of specific plan provisions.

*General*

The PIP, established November 1, 1983, is a contributory thrift savings form of a defined contribution plan that covers non-union employees of the Company and certain of its subsidiaries. The Hourly PIP, established July 1, 1996, is a similar type of savings plan that covers certain non-union hourly employees of the Company and its subsidiaries. The Master Trust was established on July 1, 1996 to coincide with the creation of the Hourly PIP.

The Plans are sponsored by the Company under the direction of the Pension Committee of its Board of Directors. The Plans' assets are held by Wells Fargo Bank Minnesota, N.A. ( *Wells Fargo* or the *Trustee* ).

*Contributions*

For PIP participants, excluding participants who are employees of Fisher-Price, Inc. and, prior to July 1, 2003, American Girl, Inc. (successor to the assets and business of Pleasant Company), the Company makes automatic contributions ranging from three percent to eight percent of compensation based on participants' ages, regardless of whether the participants elect to personally contribute to the PIP. For all PIP participants, the Company makes matching contributions equal to 100 percent of the first two percent of compensation and 50 percent of the next four percent of compensation contributed by participants. PIP participants who are not classified as highly compensated employees under the Internal Revenue Code can contribute up to an additional 74 percent of compensation, with no matching contributions by the Company. PIP participants who are classified as highly compensated employees can contribute up to an additional 14 percent of compensation, with no matching contributions by the Company.

For Hourly PIP participants, excluding, prior to July 1, 2003, participants who are employees of American Girl, Inc. (successor to the assets and business of Pleasant Company), the Company makes automatic contributions ranging from three percent to eight percent of compensation based on participants' ages, regardless of whether the participants elect to personally contribute to the Hourly PIP. The Company makes matching contributions equal to 100 percent of the first two percent of compensation and 50 percent of the next four percent of compensation contributed

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by participants. Participants can contribute up to an additional 74 percent of compensation, with no matching contributions by the Company.

All contributions made to the Plans are subject to annual limitations imposed by the Internal Revenue Code.

PIP and Hourly PIP participants are able to direct all contributions into one or more of 13 separate investment funds: a stable asset fund, a large cap equity value fund, a large cap equity growth fund, a Wilshire 5000 equity index fund, a S&P 500 equity index fund, a Russell 2000 equity index fund, a small cap equity value fund, a small cap equity growth fund, an international equity fund, a global equity fund, a Mattel stock fund, an intermediate-term bond index fund, and a long-term US government bond fund. Participants can invest a maximum of 50 percent of total contributions in the Mattel stock fund. In addition, participants cannot transfer more than 50 percent of their account balance to the Mattel stock fund; however, employees are not required to allocate any funds to the Mattel stock fund, which allows employees to limit or eliminate their exposure to market changes in Mattel's stock price.

### *Vesting*

Participants are immediately vested in their contributions plus earnings thereon. Participants vest in the Company's contributions plus earnings thereon after three years of credited service. Participants who terminate due to retirement at or after the age of 65, permanent and total disability, or death, become fully vested in the balances of their accounts.

## **Table of Contents**

### *Participant Loans Receivable*

Participants can borrow from their accounts a minimum of \$2,000 and a maximum equal to the lesser of \$50,000 or 50 percent of the vested balance of their account. Loan terms range from one to five years, but can range from one to fifteen years if the loan proceeds are used for the purchase of a primary residence. The loans are secured by the vested balance of accounts and bear interest at the prime rate plus one percent set at the beginning of the month in which the loan is granted, which is fixed for the duration of the loan. At both December 31, 2004 and 2003, interest rates on loans outstanding ranged from five percent to eleven percent. Principal and interest are paid ratably through payroll deductions.

### *Participant Accounts*

Participant accounts are credited with the participants' contributions and allocations of (a) the Company's contributions and (b) the Plans' earnings. Allocations of the Company's contributions are based on the fund percentages to which the participants choose to allocate their contributions. Allocations of the Plans' earnings are based on the funds' earnings and the percentage of the funds the participants choose to hold. Participants are entitled to the vested balance of their account. Terminated participants' nonvested balances are forfeited and used to reduce Company contributions in the future. Nonvested forfeitures for PIP were \$843,000 in 2004 and \$692,000 in 2003. Nonvested forfeitures for Hourly PIP were \$52,000 in 2004 and \$8,000 in 2003.

### *Payment of Benefits*

Participants or beneficiaries of participants who terminate due to retirement, disability, death, or other reasons are allowed to receive a lump-sum payment equal to the vested balance of their account. Participants who terminate at or after age 55 with at least 5 years of service, in addition to the right to receive a lump-sum payment, are allowed to receive payment in installments over a period of 5, 10 or 15 years; participants can receive the payments on a monthly, quarterly, or annual basis. Participants can withdraw the vested balance of their account before retirement in limited circumstances and subject to restrictions of the Plans.

### *Expenses of the Plans*

Investment manager expenses are allocated to the funds and paid by the Plans, with all other expenses paid by the Company. Expenses paid by the Company were nominal in 2004 and 2003.

## **2. Summary of Significant Accounting Policies**

### *Basis of Accounting*

The financial statements of the Plans are prepared using the accrual basis of accounting. Beginning January 1, 2003, the Hourly PIP financial statements include the account balances and activity for all individuals that participated in the Hourly PIP at any time during that particular year,

and the PIP financial statements include all other participant balances and activity.

*Valuation of Investments and Participant Loans Receivable*

Investments in the large cap equity value fund, large cap equity growth fund, Wilshire 5000 equity index fund, S&P 500 equity index fund, Russell 2000 equity index fund, small cap equity value fund, small cap equity growth fund, international equity fund, global equity fund, Mattel stock fund, intermediate-term bond index fund, and long-term US government bond fund are stated at fair value using quoted market prices. Investments in the stable asset fund, which holds primarily guaranteed investment contracts, are valued at contract value. Contract value represents the purchase price of guaranteed investment contracts, plus interest at the contract rate, less administrative expenses charged by the insurance companies. At December 31, 2004 and 2003, no reserves are considered necessary for any potential credit risk or other risk to the contract value investments with insurance companies. The average yield and average crediting interest rates equaled approximately five percent for both 2004 and 2003. These interest rates are reviewed on a quarterly basis for resetting, as applicable, and are determined based on the requirements of each specific contract. In addition, minimum crediting interest rates and liquidity guarantee limitations, if any, are determined based on the requirements of each specific contract.

Participant loans receivable are stated at cost, which approximates fair value.

## **Table of Contents**

### *Contributions*

Company and participant contributions are reported in the financial statements in the period in which the related employee services are rendered. Participant rollover contributions are reported as employee contributions in the financial statements.

### *Income Recognition*

The net appreciation or depreciation in investment values during the period is reflected in the statement of changes in net assets available for benefits. The net appreciation or depreciation includes realized gains and losses on investments sold during the period and unrealized gains and losses on investments held. Securities transactions are recorded on the transaction date. Interest income is recorded on an accrual basis as earned. Dividend income is recorded on the ex-dividend date.

### *Payment of Benefits*

Benefit payments are recorded in the period in which the benefit payments occur.

### *Risks and Uncertainties*

The Plans, through their investments in the Master Trust, invest in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants account balances and the amounts reported in the statements of net assets available for benefits.

### *Use of Estimates*

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management of the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of changes in net assets available for benefits during the reporting period. Actual results could differ from those estimates.

## **3. Tax Status of the Plans**

The Company has received determination letters from the Internal Revenue Service, dated October 18, 2002, that confirmed the qualified and tax-exempt status of the Plans. Therefore, no provision for federal or state income tax has been included in the Plans' financial statements. The

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Plans have been amended since receiving the determination letters; however, the Company and the Plans' tax counsel believe the Plans are designed, and are currently being operated, in compliance with the applicable provisions of the Internal Revenue Code.

### **4. Related-Party Transactions**

The Plans had transactions in the common stock of the Company and mutual funds managed by Wells Fargo. The Company also pays certain expenses of the Plans, although nominal in amount. The Company and Wells Fargo are deemed parties-in-interest. As such, these transactions are with a party-in-interest, for which a statutory exemption exists.

### **5. Plan Termination**

The Company anticipates the Plans will continue without interruption, but reserves the right to discontinue the Plans. In the event such discontinuance results in the termination of the Plans, participants will become 100 percent vested in their accounts.

**Table of Contents****6. Investments Held in Master Trust**

The Plans' assets are held in the Master Trust and the assets of the Master Trust are held by the Trustee. Each participating Plan has a specific interest in the Master Trust. Assets of the Master Trust are allocated to the participating Plans according to the elections of participants within each Plan. As of December 31, 2004 and 2003, the PIP's interest in the investments in the Master Trust equaled 99.76 percent and 99.81 percent, respectively. As of December 31, 2004 and 2003, the Hourly PIP's interest in the investments in the Master Trust equaled 0.24 percent and 0.19 percent, respectively. Investment income of the Master Trust was allocated based upon each Plan's interest within each of the investment funds held by the Master Trust.

A summary of the investments held in the Master Trust is as follows:

	December 31, 2004		
	Hourly		
	PIP	PIP	Total
Stable Asset Fund	\$ 198,602,000*	\$ 812,000*	\$ 199,414,000
S&P 500 Equity Index Fund	91,904,000*	276,000*	92,180,000
Large Cap Equity Value Fund	79,738,000*	17,000	79,755,000
Mattel Stock Fund	28,142,000	51,000	28,193,000
Small Cap Equity Growth Fund	27,224,000	35,000	27,259,000
Small Cap Equity Value Fund	26,490,000	16,000	26,506,000
Global Equity Fund	23,788,000	5,000	23,793,000
Intermediate-Term Bond Index Fund	17,384,000	52,000	17,436,000
Russell 2000 Equity Index Fund	16,759,000	13,000	16,772,000
Large Cap Equity Growth Fund	10,826,000	11,000	10,837,000
Long-Term US Government Bond Fund	10,804,000	20,000	10,824,000
International Equity Fund	14,646,000	32,000	14,678,000
Wilshire 5000 Equity Index Fund	9,358,000	5,000	9,363,000
Other	181,000		181,000
<b>Total investments held in Master Trust</b>	<b>\$ 555,846,000</b>	<b>\$ 1,345,000</b>	<b>\$ 557,191,000</b>

	December 31, 2003		
	Hourly		
	PIP	PIP	Total
Stable Asset Fund	\$ 197,206,000*	\$ 570,000*	\$ 197,776,000
S&P 500 Equity Index Fund	82,796,000*	213,000*	83,009,000
Large Cap Equity Value Fund	72,009,000*	11,000	72,020,000
Mattel Stock Fund	36,393,000*	32,000	36,425,000
Small Cap Equity Growth Fund	22,810,000	11,000	22,821,000
Small Cap Equity Value Fund	17,613,000	10,000	17,623,000
Global Equity Fund	19,767,000	3,000	19,770,000
Intermediate-Term Bond Index Fund	16,147,000	42,000	16,189,000
Russell 2000 Equity Index Fund	12,375,000	12,000	12,387,000

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Large Cap Equity Growth Fund	10,619,000	6,000	10,625,000
Long-Term US Government Bond Fund	9,245,000	10,000	9,255,000
International Equity Fund	7,629,000	17,000	7,646,000
Wilshire 5000 Equity Index Fund	6,153,000	7,000	6,160,000
Other	453,000		453,000
	<hr/>	<hr/>	<hr/>
Total investments held in Master Trust	\$ 511,215,000	\$ 944,000	\$ 512,159,000
	<hr/>	<hr/>	<hr/>

\* Investment balance represents five percent or more of the Plan's net assets available for benefits.



**Table of Contents**

A summary of the Master Trust's investment income is as follows:

	<u>2004</u>	<u>2003</u>
Investment income:		
Interest and dividends	\$ 13,060,000	\$ 12,825,000
Net appreciation	29,272,000	54,067,000
	<u>\$ 42,332,000</u>	<u>\$ 66,892,000</u>

The Plans' investments, including realized gains and losses on investments sold and unrealized gains and losses on investments held, appreciated as follows:

	<u>2004</u>		
	Hourly		
	<u>PIP</u>	<u>PIP</u>	<u>Total</u>
Mutual funds	\$ 9,919,000	\$ 10,000	\$ 9,929,000
Common and commingled trust funds	12,579,000	30,000	12,609,000
Common stock	6,733,000	1,000	6,734,000
	<u>\$ 29,231,000</u>	<u>\$ 41,000</u>	<u>\$ 29,272,000</u>
	<u>2003</u>		
	Hourly		
	<u>PIP</u>	<u>PIP</u>	<u>Total</u>
Mutual funds	\$ 15,371,000	\$ 20,000	\$ 15,391,000
Common and commingled trust funds	22,323,000	65,000	22,388,000
Common stock	16,286,000	2,000	16,288,000
	<u>\$ 53,980,000</u>	<u>\$ 87,000</u>	<u>\$ 54,067,000</u>

The Company has directed the Trustee to invest any excess cash balances in The Wells Fargo Short-term Investment Fund, which is a diversified portfolio of short-term investment securities.

**Table of Contents**

**MATTEL, INC. PERSONAL INVESTMENT PLAN**

**SCHEDULE OF ASSETS (HELD AT END OF YEAR)**

**At December 31, 2004**

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment, Including Maturity Date, Rate of Interest, Collateral, Par, or Maturity Value	Cost**	Current Value
*Mattel, Inc. Master Trust	Investment in Master Trust		\$ 555,846,000
*Participant Loans Receivable	As of December 31, 2004, interest rates on loans outstanding ranged from five percent to eleven percent. Loan terms range from one to five years, but can range from one to fifteen years if the loan proceeds are used for the purchase of a primary residence.		7,794,000
			<u>\$ 563,640,000</u>

\* Party-in-interest.

\*\* Historical cost is disclosed only for nonparticipant-directed investments.

**Table of Contents**

**MATTEL, INC. HOURLY EMPLOYEE PERSONAL INVESTMENT PLAN**

**SCHEDULE OF ASSETS (HELD AT END OF YEAR)**

**At December 31, 2004**

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment, Including Maturity Date, Rate of Interest, Collateral, Par, or Maturity Value	Current Cost**	Current Value
*Mattel, Inc. Master Trust	Investment in Master Trust		\$ 1,345,000
*Participant Loans Receivable	As of December 31, 2004, interest rates on loans outstanding ranged from five percent to eleven percent. Loan terms range from one to five years, but can range from one to fifteen years if the loan proceeds are used for the purchase of a primary residence.		36,000
			<u>\$ 1,381,000</u>

\* Party-in-interest.

\*\* Historical cost is disclosed only for nonparticipant-directed investments.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plans) have duly caused this annual report to be signed on its behalf by the undersigned thereunto duly authorized.

Mattel, Inc. Personal Investment Plan

Mattel, Inc. Hourly Employee Personal Investment Plan

Date: June 28, 2005

By: /s/ H. SCOTT TOPHAM  
**H. Scott Topham**  
**Senior Vice President and Treasurer**  
**Mattel, Inc.**