

WEST BANCORPORATION INC  
Form 10-Q  
April 25, 2019  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2019

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-49677

WEST BANCORPORATION, INC.  
(Exact Name of Registrant as Specified in its Charter)

IOWA 42-1230603  
(State of Incorporation) (I.R.S. Employer Identification No.)

1601 22nd Street, West Des Moines, Iowa 50266  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (515) 222-2300

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer  x  
Non-accelerated filer  o  
Smaller reporting company  x  
Emerging growth company  o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  o

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of April 24, 2019, there were 16,357,752 shares of common stock, no par value, outstanding.

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## West Bancorporation, Inc. and Subsidiary

## Consolidated Balance Sheets

(unaudited)

| (in thousands, except share and per share data)   | March 31,<br>2019 | December 31,<br>2018 |
|---|-------------------|----------------------|
| <b>ASSETS</b>   |                   |                      |
| Cash and due from banks   | \$45,461          | \$ 46,369            |
| Federal funds sold  | 2,078             | 1,105                |
| Cash and cash equivalents   | 47,539            | 47,474               |
| Investment securities available for sale, at fair value   | 433,963           | 453,758              |
| Federal Home Loan Bank stock, at cost   | 11,639            | 12,037               |
| Loans   | 1,748,830         | 1,721,830            |
| Allowance for loan losses   | (16,737 )         | (16,689 )            |
| Loans, net  | 1,732,093         | 1,705,141            |
| Premises and equipment, net   | 30,510            | 21,491               |
| Accrued interest receivable   | 8,577             | 7,631                |
| Bank-owned life insurance   | 34,401            | 34,249               |
| Deferred tax assets, net  | 5,374             | 6,518                |
| Other assets  | 7,995             | 8,269                |
| Total assets  | \$2,312,091       | \$ 2,296,568         |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                   |                      |
| <b>LIABILITIES</b>  |                   |                      |
| Deposits:   |                   |                      |
| Noninterest-bearing demand  | \$388,686         | \$ 400,530           |
| Interest-bearing demand   | 309,975           | 336,089              |
| Savings   | 1,007,634         | 950,501              |
| Time of \$250 or more   | 40,689            | 55,745               |
| Other time  | 161,339           | 151,664              |
| Total deposits  | 1,908,323         | 1,894,529            |
| Federal funds purchased   | 17,735            | 19,985               |
| Subordinated notes, net   | 20,428            | 20,425               |
| Federal Home Loan Bank advances, net  | 128,247           | 137,878              |
| Long-term debt  | 25,011            | 27,040               |
| Accrued expenses and other liabilities  | 16,077            | 5,688                |
| Total liabilities   | 2,115,821         | 2,105,545            |
| <b>COMMITMENTS AND CONTINGENCIES (NOTE 8)</b>   |                   |                      |
| <b>STOCKHOLDERS' EQUITY</b>   |                   |                      |
| Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued and outstanding at March 31, 2019 and December 31, 2018                               | —                 | —                    |
| Common stock, no par value; authorized 50,000,000 shares; 16,357,752 and 16,295,494 shares issued and outstanding at March 31, 2019 and December 31, 2018, respectively | 3,000             | 3,000                |
| Additional paid-in capital  | 24,898            | 25,128               |
| Retained earnings   | 173,349           | 169,709              |

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|  |             |   |             |   |
|--|-------------|---|-------------|---|
| Accumulated other comprehensive loss       | (4,977      | ) | (6,814      | ) |
| Total stockholders' equity                 | 196,270     |   | 191,023     |   |
| Total liabilities and stockholders' equity | \$2,312,091 |   | \$2,296,568 |   |

See Notes to Consolidated Financial Statements.

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Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Income  
(unaudited)

| (in thousands, except per share data)               | Three Months |          |
|---|--------------|----------|
|   | 2019         | 2018     |
| Interest income:                                    |              |          |
| Loans, including fees                               | \$20,388     | \$16,474 |
| Investment securities:                              |              |          |
| Taxable   | 2,328        | 1,813    |
| Tax-exempt  | 837          | 1,362    |
| Federal funds sold                                  | 98           | 81       |
| Total interest income                               | 23,651       | 19,730   |
| Interest expense:                                   |              |          |
| Deposits  | 5,964        | 3,012    |
| Federal funds purchased                             | 87           | 27       |
| Subordinated notes                                  | 252          | 248      |
| Federal Home Loan Bank advances                     | 1,273        | 832      |
| Long-term debt                                      | 186          | 195      |
| Total interest expense                              | 7,762        | 4,314    |
| Net interest income                                 | 15,889       | 15,416   |
| Provision for loan losses                           | —            | 150      |
| Net interest income after provision for loan losses | 15,889       | 15,266   |
| Noninterest income:                                 |              |          |
| Service charges on deposit accounts                 | 611          | 649      |
| Debit card usage fees                               | 375          | 399      |
| Trust services                                      | 483          | 445      |
| Increase in cash value of bank-owned life insurance | 152          | 158      |
| Realized investment securities losses, net          | (88          | ) —      |
| Other income  | 586          | 262      |
| Total noninterest income                            | 2,119        | 1,913    |
| Noninterest expense:                                |              |          |
| Salaries and employee benefits                      | 5,460        | 4,513    |
| Occupancy   | 1,233        | 1,223    |
| Data processing                                     | 680          | 676      |
| FDIC insurance                                      | 219          | 162      |
| Professional fees                                   | 234          | 234      |
| Director fees                                       | 251          | 249      |
| Other expenses                                      | 1,467        | 1,230    |
| Total noninterest expense                           | 9,544        | 8,287    |
| Income before income taxes                          | 8,464        | 8,892    |
| Income taxes  | 1,565        | 1,508    |
| Net income  | \$6,899      | \$7,384  |
| Basic earnings per common share                     | \$0.42       | \$0.46   |
| Diluted earnings per common share                   | \$0.42       | \$0.45   |

See Notes to Consolidated Financial Statements.





Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Comprehensive Income  
(unaudited)

|   | Three Months<br>Ended March 31, |          |
|---|---------------------------------|----------|
| (in thousands)  | 2019                            | 2018     |
| Net income  | \$6,899                         | \$7,384  |
| Other comprehensive income (loss) :   |                                 |          |
| Unrealized gains (losses) on investment securities:   |                                 |          |
| Unrealized holding gains (losses) arising during the period                                       | 4,917                           | (6,965 ) |
| Unrealized gains on investment securities transferred from held to maturity to available for sale | —                               | 363      |
| Plus: reclassification adjustment for net losses realized in net income                           | 88                              | —        |
| Less: other reclassification adjustment   | —                               | (36 )    |
| Income tax benefit (expense)  | (1,251 )                        | 1,661    |
| Other comprehensive income (loss) on investment securities  | 3,754                           | (4,977 ) |
| Unrealized gains (losses) on derivatives:   |                                 |          |
| Unrealized holding gains (losses) arising during the period                                       | (2,441 )                        | 1,545    |
| Plus: reclassification adjustment for net (gain) loss on derivatives realized in net income       | (137 )                          | 37       |
| Plus: reclassification adjustment for amortization of derivative termination costs                | 23                              | 23       |
| Income tax benefit (expense)  | 638                             | (402 )   |
| Other comprehensive income (loss) on derivatives  | (1,917 )                        | 1,203    |
| Total other comprehensive income (loss)   | 1,837                           | (3,774 ) |
| Comprehensive income  | \$8,736                         | \$3,610  |

See Notes to Consolidated Financial Statements.

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West Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Stockholders' Equity  
(unaudited)  
(in thousands, except share and per share data)

|   | Three Months Ended March 31, 2019 |                        |                                  |                      |             | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) Total |
|---|-----------------------------------|------------------------|----------------------------------|----------------------|-------------|--|
|   | Preferred<br>Stock<br>Shares      | Common Stock<br>Amount | Additional<br>Paid-In<br>Capital | Retained<br>Earnings |             |  |
| Balance, December 31, 2018  | \$ 16,295,494                     | \$ 3,000               | \$ 25,128                        | \$ 169,709           | \$ (6,814 ) | \$ 191,023   |
| Net income  | —                                 | —                      | —                                | 6,899                | —           | 6,899  |
| Other comprehensive income, net of tax  | —                                 | —                      | —                                | —                    | 1,837       | 1,837  |
| Cash dividends declared, \$0.20 per common share  | —                                 | —                      | —                                | (3,259 )             | —           | (3,259 )   |
| Stock-based compensation costs  | —                                 | —                      | 631                              | —                    | —           | 631  |
| Issuance of common stock upon vesting of restricted stock units, net of shares withheld for payroll taxes | 62,258                            | —                      | (861 )                           | —                    | —           | (861 )   |
| Balance, March 31, 2019   | \$ 16,357,752                     | \$ 3,000               | \$ 24,898                        | \$ 173,349           | \$ (4,977 ) | \$ 196,270   |

|   | Three Months Ended March 31, 2018 |                        |                                  |                      |             | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) Total |
|---|-----------------------------------|------------------------|----------------------------------|----------------------|-------------|--|
|   | Preferred<br>Stock<br>Shares      | Common Stock<br>Amount | Additional<br>Paid-In<br>Capital | Retained<br>Earnings |             |  |
| Balance, December 31, 2017  | \$ 16,215,672                     | \$ 3,000               | \$ 23,463                        | \$ 153,527           | \$ (1,892 ) | \$ 178,098   |
| Reclassification of stranded tax effects of rate change   | —                                 | —                      | —                                | 370                  | (370 )      | —  |
| Net income  | —                                 | —                      | —                                | 7,384                | —           | 7,384  |
| Other comprehensive loss, net of tax  | —                                 | —                      | —                                | —                    | (3,774 )    | (3,774 )   |
| Cash dividends declared, \$0.18 per common share  | —                                 | —                      | —                                | (2,919 )             | —           | (2,919 )   |
| Stock-based compensation costs  | —                                 | —                      | 529                              | —                    | —           | 529  |
| Issuance of common stock upon vesting of restricted stock units, net of shares withheld for payroll taxes | 55,822                            | —                      | (1,076 )                         | —                    | —           | (1,076 )   |
| Balance, March 31, 2018   | \$ 16,271,494                     | \$ 3,000               | \$ 22,916                        | \$ 158,362           | \$ (6,036 ) | \$ 178,242   |

See Notes to Consolidated Financial Statements.

Table of ContentsWest Bancorporation, Inc. and Subsidiary  
Consolidated Statements of Cash Flows  
(unaudited)

|   | Three Months<br>Ended March 31, |           |
|---|---------------------------------|-----------|
| (in thousands)  | 2019                            | 2018      |
| Cash Flows from Operating Activities:   |                                 |           |
| Net income  | \$6,899                         | \$7,384   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                 |           |
| Provision for loan losses   | —                               | 150       |
| Net amortization and accretion  | 1,020                           | 1,252     |
| Investment securities losses, net   | 88                              | —         |
| Stock-based compensation  | 631                             | 529       |
| Increase in cash value of bank-owned life insurance                               | (152 )                          | (158 )    |
| Gain on sale of premises  | (307 )                          | —         |
| Depreciation  | 345                             | 353       |
| Deferred income taxes   | 531                             | 279       |
| Change in assets and liabilities:   |                                 |           |
| (Increase) decrease in accrued interest receivable                                | (946 )                          | 57        |
| Increase in other assets  | (782 )                          | (149 )    |
| Decrease in accrued expenses and other liabilities                                | (682 )                          | (124 )    |
| Net cash provided by operating activities   | 6,645                           | 9,573     |
| Cash Flows from Investing Activities:   |                                 |           |
| Proceeds from sales of securities available for sale                              | 62,274                          | —         |
| Proceeds from maturities and calls of investment securities                       | 8,882                           | 9,464     |
| Purchases of securities available for sale  | (47,068 )                       | (10,000 ) |
| Purchases of Federal Home Loan Bank stock   | (11,539 )                       | (2,134 )  |
| Proceeds from redemption of Federal Home Loan Bank stock                          | 11,937                          | 1,178     |
| Net (increase) decrease in loans  | (26,952 )                       | 8,102     |
| Proceeds from sale of premises  | 604                             | —         |
| Purchases of premises and equipment   | (113 )                          | (13 )     |
| Net cash provided by (used in) investing activities                               | (1,975 )                        | 6,597     |
| Cash Flows from Financing Activities:   |                                 |           |
| Net increase (decrease) in deposits   | 13,794                          | (72,655 ) |
| Net increase (decrease) in federal funds purchased                                | (2,250 )                        | 51,275    |
| Principal payments on Federal Home Loan Bank advances                             | (60,000 )                       | —         |
| Proceeds from Federal Home Loan Bank advances                                     | 50,000                          | —         |
| Principal payments on long-term debt  | (2,029 )                        | (1,278 )  |
| Common stock dividends paid   | (3,259 )                        | (2,919 )  |
| Restricted stock units withheld for payroll taxes                                 | (861 )                          | (1,076 )  |
| Net cash used in financing activities   | (4,605 )                        | (26,653 ) |
| Net increase (decrease) in cash and cash equivalents                              | 65                              | (10,483 ) |
| Cash and Cash Equivalents:  |                                 |           |
| Beginning   | 47,474                          | 47,949    |
| Ending  | \$47,539                        | \$37,466  |

Supplemental Disclosures of Cash Flow Information:  
Cash payments for:

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|              |         |         |
|--------------|---------|---------|
| Interest     | \$7,414 | \$4,196 |
| Income taxes | —       | —       |

Supplemental Disclosure of Noncash Investing Activities:

|  |          |        |
|--|----------|--------|
| Establishment of lease liability and right-of-use asset                  | \$10,092 | \$—    |
| Transfer of investment securities held to maturity to available for sale | —        | 45,527 |

See Notes to Consolidated Financial Statements.

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West Bancorporation, Inc. and Subsidiary  
Notes to Consolidated Financial Statements  
(unaudited)  
(dollars in thousands, except per share data)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared by West Bancorporation, Inc. (the Company) pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. Although management believes that the disclosures are adequate to make the information presented understandable, it is suggested that these interim consolidated financial statements be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2018 filed with the SEC on February 28, 2019. In the opinion of management, the accompanying consolidated financial statements of the Company contain all adjustments necessary to fairly present its financial position as of March 31, 2019 and December 31, 2018, and net income, comprehensive income, changes in stockholders' equity and cash flows for the three months ended March 31, 2019 and 2018. The results for these interim periods may not be indicative of results for the entire year or for any other period.

The consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles (GAAP) established by the Financial Accounting Standards Board (FASB). References to GAAP issued by the FASB in these footnotes are to the FASB Accounting Standards Codification™, sometimes referred to as the Codification or ASC. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses for the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term are the fair value of financial instruments and the allowance for loan losses.

The accompanying unaudited consolidated financial statements include the accounts of the Company, West Bank, West Bank's special purpose subsidiaries and West Bank's wholly-owned subsidiary WB Funding Corporation (which was liquidated in March 2018). All significant intercompany transactions and balances have been eliminated in consolidation. In accordance with GAAP, West Bancorporation Capital Trust I is recorded on the books of the Company using the equity method of accounting and is not consolidated.

Current accounting developments: In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842). The guidance in the update supersedes the requirements in ASC Topic 840, Leases. The guidance is intended to increase transparency and comparability among organizations by recognizing right-of-use assets and lease liabilities on the balance sheet. For public companies, this update was effective for interim and annual periods beginning after December 15, 2018. The Company adopted this guidance in the first quarter of 2019. Upon adoption, the Company elected a practical expedient which allows existing leases to retain their classification as operating leases. The Company has elected to account for lease and related nonlease components as a single lease component. The Company has also elected to not recognize right-of-use assets and lease liabilities arising from short-term leases. Implementation of the guidance resulted in the recording of a right-of-use asset and lease liability on the balance sheet; however it does not have a material impact on the Company's other consolidated financial statements. See additional disclosures in Note 9.

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments—Credit Losses (Topic 326). The amendments in this update require a financial asset (or a group of financial assets) measured at amortized cost basis to be presented

at the net amount expected to be collected. The allowance for credit losses is a valuation account that is deducted from the amortized cost basis of the financial assets to present the net carrying value at the amount expected to be collected on the financial assets. Under the updates, the income statement will reflect the measurement of credit losses for newly recognized financial assets, as well as the expected increases or decreases of expected credit losses that have taken place during the period. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectibility of the reported amount of financial assets. An entity must use judgment in determining the relevant information and estimation methods that are appropriate in its circumstances. The allowance for credit losses for purchased financial assets with a more-than-insignificant amount of credit deterioration since origination that are measured at amortized cost basis will be determined in a similar manner to other financial assets measured at amortized cost basis; however, the initial allowance for credit losses will be added to the purchase price rather than being reported as a credit loss expense. Only subsequent changes in the allowance for credit losses will be recorded as a credit loss expense for these assets. Off-balance-sheet arrangements such as commitments to extend credit, guarantees and standby letters of credit that are not considered derivatives under ASC 815 and are not unconditionally cancellable are also within the scope of this update. Credit losses relating to available for sale debt securities should be recorded through an allowance for credit losses. For public companies, the update is effective for annual periods beginning after December 15, 2019, including interim periods within those fiscal years. All entities may adopt the amendments in this update earlier as of fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. An entity will apply the amendments in this update on a modified retrospective basis through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective.

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West Bancorporation, Inc. and Subsidiary  
 Notes to Consolidated Financial Statements  
 (unaudited)  
 (dollars in thousands, except per share data)

The Company is developing its approach for determining the expected credit losses under the new guidance. The Company continues collecting and retaining historical loan and credit data and is currently evaluating alternative loss estimation models. While we currently cannot reasonably estimate the impact of adopting this standard, we expect the impact will be influenced by the composition, risk characteristics and quality of our loan and securities portfolios, as well as the general economic conditions and forecasts as of the adoption date. We expect that the new guidance will result in an increase to the allowance for loan losses given that the allowance will be required to cover the full remaining expected life of the portfolio, rather than the incurred loss under the current accounting standard. The magnitude of this increase is still being evaluated. We are also reviewing the impact of additional disclosures required under ASU 2016-13 on our ongoing financial reporting procedures.

In August 2018, the FASB issued ASU No. 2018-13, Fair Value Measurement (Topic 820): Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement. The amendments in this update modify the disclosure requirements for fair value measurements by removing, modifying, or adding certain disclosures. The update is effective for interim and annual periods in fiscal years beginning after December 15, 2019, with early adoption permitted for the removed disclosures and delayed adoption until fiscal year 2020 permitted for the new disclosures. The removed and modified disclosures will be adopted on a retrospective basis, and the new disclosures will be adopted on a prospective basis. The adoption will not have a material effect on the Company's consolidated financial statements.

## 2. Earnings per Common Share

Basic earnings per common share are computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted earnings per common share reflect the potential dilution that could occur if the Company's outstanding restricted stock units were vested. The dilutive effect was computed using the treasury stock method, which assumes all stock-based awards were exercised and the hypothetical proceeds from exercise were used by the Company to purchase common stock at the average market price during the period. The incremental shares, to the extent they would have been dilutive, were included in the denominator of the diluted earnings per common share calculation. The calculations of earnings per common share and diluted earnings per common share for the three months ended March 31, 2019 and 2018 are presented in the following table.

|   | Three Months<br>Ended March<br>31, |         |
|---|------------------------------------|---------|
| (in thousands, except per share data)                         | 2019                               | 2018    |
| Net income  | \$6,899                            | \$7,384 |
| Weighted average common shares outstanding                    | 16,300                             | 16,219  |
| Weighted average effect of restricted stock units outstanding | 80                                 | 189     |
| Diluted weighted average common shares outstanding            | 16,380                             | 16,408  |
| Basic earnings per common share                               | \$0.42                             | \$0.46  |
| Diluted earnings per common share                             | \$0.42                             | \$0.45  |
|   | 225                                | 8       |



Number of anti-dilutive common stock equivalents excluded from diluted earnings per share computation

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West Bancorporation, Inc. and Subsidiary  
Notes to Consolidated Financial Statements  
(unaudited)  
(dollars in thousands, except per share data)

## 3. Investment Securities

The following tables show the amortized cost, gross unrealized gains and losses, and fair value of investment securities, by investment security type as of March 31, 2019 and December 31, 2018.

|  | March 31, 2019    |                              |                                 |               |
|--|-------------------|------------------------------|---------------------------------|---------------|
|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>(Losses) | Fair<br>Value |
| Securities available for sale:                     |                   |                              |                                 |               |
| State and political subdivisions                   | \$89,788          | \$ 63                        | \$(1,088 )                      | \$88,763      |
| Collateralized mortgage obligations <sup>(1)</sup> | 183,630           | 14                           | (2,788 )                        | 180,856       |
| Mortgage-backed securities <sup>(1)</sup>          | 61,596            | 37                           | (802 )                          | 60,831        |
| Asset-backed securities <sup>(2)</sup>             | 30,872            | 24                           | (114 )                          | 30,782        |
| Collateralized loan obligations                    | 19,888            | —                            | (1 )                            | 19,887        |
| Trust preferred security                           | 2,156             | —                            | (156 )                          | 2,000         |
| Corporate notes                                    | 51,859            | 113                          | (1,128 )                        | 50,844        |
|  | \$439,789         | \$ 251                       | \$(6,077 )                      | \$433,963     |

|  | December 31, 2018 |                              |                                 |               |
|--|-------------------|------------------------------|---------------------------------|---------------|
|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>(Losses) | Fair<br>Value |
| Securities available for sale:                     |                   |                              |                                 |               |
| State and political subdivisions                   | \$152,293         | \$ 156                       | \$(3,293 )                      | \$149,156     |
| Collateralized mortgage obligations <sup>(1)</sup> | 161,392           | —                            | (4,388 )                        | 157,004       |
| Mortgage-backed securities <sup>(1)</sup>          | 64,813            | —                            | (1,435 )                        | 63,378        |
| Asset-backed securities <sup>(2)</sup>             | 32,076            | 2                            | (175 )                          | 31,903        |
| Trust preferred security                           | 2,153             | —                            | (253 )                          | 1,900         |
| Corporate notes                                    | 51,862            | 124                          | (1,569 )                        | 50,417        |
|  | \$464,589         | \$ 282                       | \$(11,113 )                     | \$453,758     |

All collateralized mortgage obligations and mortgage-backed securities consist of residential mortgage (1) pass-through securities guaranteed by FHLMC or FNMA, real estate mortgage investment conduits guaranteed by FNMA, FHLMC or GNMA, and commercial mortgage pass-through securities guaranteed by the SBA.  
(2) Pass-through asset-backed securities guaranteed by the SBA.

Investment securities with an amortized cost of approximately \$100,467 and \$126,531 as of March 31, 2019 and December 31, 2018, respectively, were pledged to secure access to the Federal Reserve discount window, for public fund deposits, and for other purposes as required or permitted by law or regulation.

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The amortized cost and fair value of investment securities available for sale as of March 31, 2019, by contractual maturity, are shown below. Certain securities have call features that allow the issuer to call the securities prior to maturity. Expected maturities may differ from contractual maturities for collateralized mortgage obligations, mortgage-backed securities and asset-backed securities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Therefore, collateralized mortgage obligations, mortgage-backed securities and asset-backed securities are not included in the maturity categories within the following maturity summary.

|   | March 31, 2019 |            |
|---|----------------|------------|
|   | Amortized Cost | Fair Value |
| Due after one year through five years   | \$ 16,473      | \$ 16,567  |
| Due after five years through ten years  | 62,206         | 61,069     |
| Due after ten years   | 85,012         | 83,858     |
|   | 163,691        | 161,494    |
| Collateralized mortgage obligations, mortgage-backed securities and asset-backed securities | 276,098        | 272,469    |
|   | \$ 439,789     | \$ 433,963 |

The details of the sales of investment securities available for sale for the three months ended March 31, 2019 and 2018 are summarized in the following table.

|                       | Three Months Ended March 31, |      |
|-----------------------|------------------------------|------|
|                       | 2019                         | 2018 |
| Proceeds from sales   | \$ 62,274                    | \$ — |
| Gross gains on sales  | 133                          | —    |
| Gross losses on sales | 221                          | —    |

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The following tables show the fair value and gross unrealized losses, aggregated by investment type and length of time that individual securities have been in a continuous loss position, as of March 31, 2019 and December 31, 2018.

|                                     | March 31, 2019      |                           |                     |                           |            |                           |
|-------------------------------------|---------------------|---------------------------|---------------------|---------------------------|------------|---------------------------|
|                                     | Less than 12 months |                           | 12 months or longer |                           | Total      |                           |
|                                     | Fair Value          | Gross Unrealized (Losses) | Fair Value          | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) |
| Securities available for sale:      |                     |                           |                     |                           |            |                           |
| State and political subdivisions    | \$1,700             | \$(5)                     | \$71,800            | \$(1,083)                 | \$73,500   | \$(1,088)                 |
| Collateralized mortgage obligations | 19,637              | (170)                     | 124,232             | (2,618)                   | 143,869    | (2,788)                   |
| Mortgage-backed securities          | 7,009               | (4)                       | 48,125              | (798)                     | 55,134     | (802)                     |
| Asset-backed securities             | —                   | —                         | 20,232              | (114)                     | 20,232     | (114)                     |
| Collateralized loan obligations     | 19,887              | (1)                       | —                   | —                         | 19,887     | (1)                       |
| Trust preferred security            | —                   | —                         | 2,000               | (156)                     | 2,000      | (156)                     |
| Corporate notes                     | 21,720              | (338)                     | 19,209              | (790)                     | 40,929     | (1,128)                   |
|                                     | \$69,953            | \$(518)                   | \$285,598           | \$(5,559)                 | \$355,551  | \$(6,077)                 |

|                                     | December 31, 2018   |                           |                     |                           |            |                           |
|-------------------------------------|---------------------|---------------------------|---------------------|---------------------------|------------|---------------------------|
|                                     | Less than 12 months |                           | 12 months or longer |                           | Total      |                           |
|                                     | Fair Value          | Gross Unrealized (Losses) | Fair Value          | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) |
| Securities available for sale:      |                     |                           |                     |                           |            |                           |
| State and political subdivisions    | \$21,264            | \$(221)                   | \$102,853           | \$(3,072)                 | \$124,117  | \$(3,293)                 |
| Collateralized mortgage obligations | 32,230              | (250)                     | 124,775             | (4,138)                   | 157,005    | (4,388)                   |
| Mortgage-backed securities          | 10,960              | (103)                     | 51,823              | (1,332)                   | 62,783     | (1,435)                   |
| Asset-backed securities             | 6,668               | (31)                      | 16,486              | (144)                     | 23,154     | (175)                     |
| Trust preferred security            | —                   | —                         | 1,900               | (253)                     | 1,900      | (253)                     |
| Corporate notes                     | 19,470              | (611)                     | 19,041              | (958)                     | 38,511     | (1,569)                   |
|                                     | \$90,592            | \$(1,216)                 | \$316,878           | \$(9,897)                 | \$407,470  | \$(11,113)                |

As of March 31, 2019, the available for sale securities with unrealized losses included 102 state and political subdivision securities, 43 collateralized mortgage obligation securities, 16 mortgage-backed securities, five asset-backed securities, four collateralized loan obligation securities, one trust preferred security and 16 corporate notes. The Company believes the unrealized losses on securities available for sale as of March 31, 2019 were due to market conditions rather than reduced estimated cash flows. At this time, the Company does not intend to sell these securities, does not anticipate that these securities will be required to be sold before anticipated recovery, and expects full principal and interest to be collected. Therefore, the Company did not consider these securities to have other than temporary impairment as of March 31, 2019.



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## 4. Loans and Allowance for Loan Losses

Loans consisted of the following segments as of March 31, 2019 and December 31, 2018.

|   | March 31,<br>2019 | December 31,<br>2018 |
|---|-------------------|----------------------|
| Commercial                              | \$366,654         | \$358,763            |
| Real estate:                            |                   |                      |
| Construction, land and land development | 270,322           | 245,810              |
| 1-4 family residential first mortgages  | 48,929            | 49,052               |
| Home equity                             | 13,723            | 14,469               |
| Commercial                              | 1,044,922         | 1,050,025            |
| Consumer and other                      | 6,758             | 6,211                |
|   | 1,751,308         | 1,724,330            |
| Net unamortized fees and costs          | (2,478 )          | (2,500 )             |
|   | \$1,748,830       | \$1,721,830          |

Real estate loans of approximately \$820,000 and \$800,000 were pledged as security for Federal Home Loan Bank (FHLB) advances as of March 31, 2019 and December 31, 2018, respectively.

Loans are stated at the principal amounts outstanding, net of unamortized loan fees and costs, with interest income recognized on the interest method based upon the terms of the loan. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method. Loans are reported by the portfolio segments identified above and are analyzed by management on this basis. All loan policies identified below apply to all segments of the loan portfolio.

Delinquencies are determined based on the payment terms of the individual loan agreements. The accrual of interest on past due and other impaired loans is generally discontinued at 90 days past due or when, in the opinion of management, the borrower may be unable to make all payments pursuant to contractual terms. Unless considered collectible, all interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income, if accrued in the current year, or charged to the allowance for loan losses, if accrued in the prior year. Generally, all payments received while a loan is on nonaccrual status are applied to the principal balance of the loan. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

A loan is classified as a troubled debt restructured (TDR) loan when the Company separately concludes that a borrower is experiencing financial difficulties and a concession is granted that would not otherwise be considered. Concessions may include a restructuring of the loan terms to alleviate the burden of the borrower's cash requirements, such as an extension of the payment terms beyond the original maturity date or a change in the interest rate charged. TDR loans with extended payment terms are accounted for as impaired until performance is established. A change to the interest rate would change the classification of a loan to a TDR loan if the restructured loan yields a rate that is below a market rate for that of a new loan with comparable risk. TDR loans with below-market rates are considered impaired until fully collected. TDR loans may also be reported as nonaccrual or 90 days past due if they are not performing per the restructured terms.

Based upon its ongoing assessment of credit quality within the loan portfolio, the Company maintains a Watch List, which includes loans classified as Doubtful, Substandard and Watch according to the Company's classification criteria. These loans involve the anticipated potential for payment defaults or collateral inadequacies. A loan on the Watch List is considered impaired when management believes it is probable the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. The amount of impairment, if any, and any subsequent changes are included in the allowance for loan losses.

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TDR loans totaled \$616 and \$652 as of March 31, 2019 and December 31, 2018, respectively, and were included in the nonaccrual category. There were no loan modifications considered to be TDR that occurred during the three months ended March 31, 2019 and 2018. One TDR loan that was modified within the twelve months preceding March 31, 2019, with a recorded investment of \$537, has subsequently had a payment default. No TDR loans that were modified within the twelve months preceding March 31, 2018 have subsequently had a payment default. A TDR loan is considered to have a payment default when it is past due 30 days or more.

The following table summarizes the recorded investment in impaired loans by segment, broken down by loans with no related allowance for loan losses and loans with a related allowance and the amount of that allowance as of March 31, 2019 and December 31, 2018.

|   | March 31, 2019         |                                |                      | December 31, 2018      |                                |                      |
|---|------------------------|--------------------------------|----------------------|------------------------|--------------------------------|----------------------|
|   | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance | Recorded<br>Investment | Unpaid<br>Principal<br>Balance | Related<br>Allowance |
| With no related allowance recorded:     |                        |                                |                      |                        |                                |                      |
| Commercial                              | \$962                  | \$ 962                         | \$ —                 | \$1,014                | \$ 1,014                       | \$ —                 |
| Real estate:                            |                        |                                |                      |                        |                                |                      |
| Construction, land and land development | —                      | —                              | —                    | —                      | —                              | —                    |
| 1-4 family residential first mortgages  | 100                    | 100                            | —                    | 106                    | 106                            | —                    |
| Home equity                             | 39                     | 39                             | —                    | 41                     | 41                             | —                    |
| Commercial                              | 616                    | 616                            | —                    | 652                    | 652                            | —                    |
| Consumer and other                      | —                      | —                              | —                    | —                      | —                              | —                    |
|   | 1,717                  | 1,717                          | —                    | 1,813                  | 1,813                          | —                    |
| With an allowance recorded:             |                        |                                |                      |                        |                                |                      |
| Commercial                              | 14                     | 14                             | 14                   | 15                     | 15                             | 15                   |
| Real estate:                            |                        |                                |                      |                        |                                |                      |
| Construction, land and land development | —                      | —                              | —                    | —                      | —                              | —                    |
| 1-4 family residential first mortgages  | —                      | —                              | —                    | —                      | —                              | —                    |
| Home equity                             | —                      | —                              | —                    | —                      | —                              | —                    |
| Commercial                              | 96                     | 96                             | 96                   | 100                    | 100                            | 100                  |
| Consumer and other                      | —                      | —                              | —                    | —                      | —                              | —                    |
|   | 110                    | 110                            | 110                  | 115                    | 115                            | 115                  |
| Total:                                  |                        |                                |                      |                        |                                |                      |
| Commercial                              | 976                    | 976                            | 14                   | 1,029                  | 1,029                          | 15                   |
| Real estate:                            |                        |                                |                      |                        |                                |                      |
| Construction, land and land development | —                      | —                              | —                    | —                      | —                              | —                    |
| 1-4 family residential first mortgages  | 100                    | 100                            | —                    | 106                    | 106                            | —                    |
| Home equity                             | 39                     | 39                             | —                    | 41                     | 41                             | —                    |
| Commercial                              | 712                    | 712                            | 96                   | 752                    | 752                            | 100                  |
| Consumer and other                      | —                      | —                              | —                    | —                      | —                              | —                    |
|   | \$1,827                | \$ 1,827                       | \$ 110               | \$1,928                | \$ 1,928                       | \$ 115               |



The balance of impaired loans at March 31, 2019 and December 31, 2018 was composed of ten different borrowers. The Company has no commitments to advance additional funds on any of the impaired loans.

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The following table summarizes the average recorded investment and interest income recognized on impaired loans by segment for the three months ended March 31, 2019 and 2018.

|   | Three Months Ended March 31,      |                                  |                                   |                                  |   |
|---|-----------------------------------|----------------------------------|-----------------------------------|----------------------------------|---|
|   | 2019                              |                                  | 2018                              |                                  |   |
|   | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |   |
| With no related allowance recorded:     |                                   |                                  |                                   |                                  |   |
| Commercial                              | \$989                             | \$                               | —\$ 270                           | \$                               | — |
| Real estate:                            |                                   |                                  |                                   |                                  |   |
| Construction, land and land development | —                                 | —                                | —                                 | —                                | — |
| 1-4 family residential first mortgages  | 103                               | —                                | 115                               | —                                | — |
| Home equity                             | 40                                | —                                | 172                               | —                                | — |
| Commercial                              | 634                               | —                                | 357                               | —                                | — |
| Consumer and other                      | —                                 | —                                | —                                 | —                                | — |
|   | 1,766                             | —                                | 914                               | —                                | — |
| With an allowance recorded:             |                                   |                                  |                                   |                                  |   |
| Commercial                              | 14                                | —                                | —                                 | —                                | — |
| Real estate:                            |                                   |                                  |                                   |                                  |   |
| Construction, land and land development | —                                 | —                                | —                                 | —                                | — |
| 1-4 family residential first mortgages  | —                                 | —                                | —                                 | —                                | — |
| Home equity                             | —                                 | —                                | 20                                | —                                | — |
| Commercial                              | 98                                | —                                | 116                               | —                                | — |
| Consumer and other                      | —                                 | —                                | —                                 | —                                | — |
|   | 112                               | —                                | 136                               | —                                | — |
| Total:                                  |                                   |                                  |                                   |                                  |   |
| Commercial                              | 1,003                             | —                                | 270                               | —                                | — |
| Real estate:                            |                                   |                                  |                                   |                                  |   |
| Construction, land and land development | —                                 | —                                | —                                 | —                                | — |
| 1-4 family residential first mortgages  | 103                               | —                                | 115                               | —                                | — |
| Home equity                             | 40                                | —                                | 192                               | —                                | — |
| Commercial                              | 732                               | —                                | 473                               | —                                | — |
| Consumer and other                      | —                                 | —                                | —                                 | —                                | — |
|   | \$1,878                           | \$                               | —\$ 1,050                         | \$                               | — |

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The following tables provide an analysis of the payment status of the recorded investment in loans as of March 31, 2019 and December 31, 2018.

|   | March 31, 2019    |       |      |        |             |            |             |
|---|-------------------|-------|------|--------|-------------|------------|-------------|
|   | 90                |       |      |        |             |            |             |
|   | 30-59             | 60-89 | Days | Total  | Current     | Nonaccrual | Total       |
|   | Days              | Days  | or   | Past   |             |            |             |
| Past                                    | Past              | More  | Past | Due    | Loans       | Loans      |             |
|   | Due               | Due   | Past | Due    |             |            |             |
|   |                   |       | Due  |        |             |            |             |
| Commercial                              | \$—               | \$—   | —\$  | —\$—   | \$365,678   | \$ 976     | \$366,654   |
| Real estate:                            |                   |       |      |        |             |            |             |
| Construction, land and land development | —                 | —     | —    | —      | 270,322     | —          | 270,322     |
| 1-4 family residential first mortgages  | 172               | —     | —    | 172    | 48,657      | 100        | 48,929      |
| Home equity                             | —                 | —     | —    | —      | 13,684      | 39         | 13,723      |
| Commercial                              | —                 | —     | —    | —      | 1,044,210   | 712        | 1,044,922   |
| Consumer and other                      | —                 | —     | —    | —      | 6,758       | —          | 6,758       |
| Total                                   | \$172             | \$—   | —\$  | —\$172 | \$1,749,309 | \$ 1,827   | \$1,751,308 |
|   | December 31, 2018 |       |      |        |             |            |             |
|   | 90                |       |      |        |             |            |             |
|   | 30-59             | 60-89 | Days | Total  | Current     | Nonaccrual | Total       |
|   | Days              | Days  | or   | Past   |             |            |             |
|   | Past              | Past  | More | Past   | Due         | Loans      | Loans       |
|   | Due               | Due   | Past | Due    |             |            |             |
|   |                   |       | Due  |        |             |            |             |
| Commercial                              | \$54              | \$—   | —\$  | —\$54  | \$357,680   | \$ 1,029   | \$358,763   |
| Real estate:                            |                   |       |      |        |             |            |             |
| Construction, land and land development | —                 | —     | —    | —      | 245,810     | —          | 245,810     |
| 1-4 family residential first mortgages  | 157               | —     | —    | 157    | 48,789      | 106        | 49,052      |
| Home equity                             | —                 | —     | —    | —      | 14,428      | 41         | 14,469      |
| Commercial                              | —                 | —     | —    | —      | 1,049,273   | 752        | 1,050,025   |
| Consumer and other                      | —                 | —     | —    | —      | 6,211       | —          | 6,211       |
| Total                                   | \$211             | \$—   | —\$  | —\$211 | \$1,722,191 | \$ 1,928   | \$1,724,330 |

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The following tables present the recorded investment in loans by credit quality indicator and loan segment as of March 31, 2019 and December 31, 2018.

|   | March 31, 2019    |          |             |          |              |
|---|-------------------|----------|-------------|----------|--------------|
|   | Pass              | Watch    | Substandard | Doubtful | Total        |
| Commercial                              | \$345,485         | \$19,231 | \$ 1,938    | \$       | —\$366,654   |
| Real estate:                            |                   |          |             |          |              |
| Construction, land and land development | 270,322           | —        | —           | —        | 270,322      |
| 1-4 family residential first mortgages  | 47,715            | 1,055    | 159         | —        | 48,929       |
| Home equity                             | 13,611            | 43       | 69          | —        | 13,723       |
| Commercial                              | 1,014,417         | 28,854   | 1,651       | —        | 1,044,922    |
| Consumer and other                      | 6,758             | —        | —           | —        | 6,758        |
| Total                                   | \$1,698,308       | \$49,183 | \$ 3,817    | \$       | —\$1,751,308 |
|   | December 31, 2018 |          |             |          |              |
|   | Pass              | Watch    | Substandard | Doubtful | Total        |
| Commercial                              | \$336,861         | \$19,886 | \$ 2,016    | \$       | —\$358,763   |
| Real estate:                            |                   |          |             |          |              |
| Construction, land and land development | 245,810           | —        | —           | —        | 245,810      |
| 1-4 family residential first mortgages  | 47,923            | 963      | 166         | —        | 49,052       |
| Home equity                             | 14,352            | 46       | 71          | —        | 14,469       |
| Commercial                              | 1,019,256         | 29,063   | 1,706       | —        | 1,050,025    |
| Consumer and other                      | 6,186             | —        | 25          | —        | 6,211        |
| Total                                   | \$1,670,388       | \$49,958 | \$ 3,984    | \$       | —\$1,724,330 |

All loans are subject to the assessment of a credit quality indicator. Risk ratings are assigned for each loan at the time of approval, and they change as circumstances dictate during the term of the loan. The Company utilizes a 9-point risk rating scale as shown below, with ratings 1 - 5 included in the Pass column, rating 6 included in the Watch column, ratings 7 - 8 included in the Substandard column and rating 9 included in the Doubtful column. All loans classified as impaired that are included in the specific evaluation of the allowance for loan losses are included in the Substandard column along with all other loans with ratings of 7 - 8.

Risk rating 1: The loan is secured by cash equivalent collateral.

Risk rating 2: The loan is secured by properly margined marketable securities, bonds or cash surrender value of life insurance.

Risk rating 3: The borrower is in strong financial condition and has strong debt service capacity. The loan is performing as agreed, and the financial characteristics and trends of the borrower exceed industry statistics.

Risk rating 4: The borrower's financial condition is satisfactory and stable. The borrower has satisfactory debt service capacity, and the loan is well secured. The loan is performing as agreed, and the financial characteristics and trends fall in line with industry statistics.

Risk rating 5: The borrower's financial condition is less than satisfactory. The loan is still generally paying as agreed, but strained cash flows may cause some slowness in payments. The collateral values adequately preclude loss on the

loan. Financial characteristics and trends lag industry statistics. There may be noncompliance with loan covenants.

Risk rating 6: The borrower's financial condition is deficient. Payment delinquencies may be more common. Collateral values still protect from loss, but margins are narrow. The loan may be reliant on secondary sources of repayment, including liquidation of collateral and guarantor support.

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Risk rating 7: The loan is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Well-defined weaknesses exist that jeopardize the liquidation of the debt. The Company is inadequately protected by the valuation or paying capacity of the collateral pledged. If deficiencies are not corrected, there is a distinct possibility that a loss will be sustained.

Risk rating 8: All the characteristics of rating 7 exist with the added condition that the loan is past due more than 90 days or there is reason to believe the Company will not receive its principal and interest according to the terms of the loan agreement.

Risk rating 9: All the weaknesses inherent in risk ratings 7 and 8 exist with the added condition that collection or liquidation, on the basis of currently known facts, conditions and values, is highly questionable and improbable. A loan reaching this category would most likely be charged off.

Credit quality indicators for all loans and the Company's risk rating process are dynamic and updated on a continuous basis. Risk ratings are updated as circumstances that could affect the repayment of an individual loan are brought to management's attention through an established monitoring process. Individual lenders initiate changes as appropriate for ratings 1 through 5, and changes for ratings 6 through 9 are initiated via communications with management. The likelihood of loss increases as the risk rating increases and is generally preceded by a loan appearing on the Watch List, which consists of all loans with a risk rating of 6 or worse. Written action plans with firm target dates for resolution of identified problems are maintained and reviewed on a quarterly basis for all segments of loans included on the Watch List.

In addition to the Company's internal credit monitoring practices and procedures, an outsourced independent credit review function is in place to further assess assigned internal risk classifications and monitor compliance with internal lending policies and procedures.

In all portfolio segments, the primary risks are that a borrower's income stream diminishes to the point that the borrower is not able to make scheduled principal and interest payments and any collateral securing the loan declines in value. The risk of declining collateral values is present for most types of loans.

Commercial loans consist primarily of loans to businesses for various purposes, including revolving lines to finance current operations, inventory and accounts receivable, and capital expenditure loans to finance equipment and other fixed assets. These loans generally have short maturities, have either adjustable or fixed interest rates, and are either unsecured or secured by inventory, accounts receivable and/or fixed assets. For commercial loans, the primary source of repayment is from the operation of the business.

Real estate loans include various types of loans for which the Company holds real property as collateral, and consist of loans on commercial properties and single and multifamily residences. Real estate loans are typically structured to mature or reprice every five to ten years with payments based on amortization periods up to 30 years. The majority of construction loans are to contractors and developers for construction of commercial buildings or residential real estate. These loans typically have maturities of up to 24 months. The Company's loan policy includes minimum appraisal and other credit guidelines.

Consumer loans include loans extended to individuals for household, family and other personal expenditures not secured by real estate. The majority of the Company's consumer lending is for vehicles, consolidation of personal debts and household improvements. The repayment source for consumer loans, including 1-4 family residential and home equity loans, is typically wages.

The allowance for loan losses is established through a provision for loan losses charged to expense. The allowance is an amount that management believes will be adequate to absorb probable losses on existing loans based on an evaluation of the collectability of loans and prior loss experience. This evaluation also takes into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, the review of specific problem loans, and the current economic conditions that may affect the borrower's ability to pay. Loans are charged-off against the allowance for loan losses when management believes that collectability of the principal is unlikely. While management uses the best information available to make its evaluations, future adjustments to the allowance may be necessary if there are significant changes in economic conditions or the other factors relied upon.

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The allowance for loan losses consists of specific and general components. The specific component relates to loans that meet the definition of impaired. The general component covers the remaining loans and is based on historical loss experience adjusted for qualitative factors such as delinquency trends, loan growth, economic elements and local market conditions. These same policies are applied to all segments of loans. In addition, regulatory agencies, as an integral part of their examination processes, periodically review the Company's allowance for loan losses, and may require the Company to make additions to the allowance based on their judgment about information available to them at the time of their examinations.

The following tables detail the changes in the allowance for loan losses by segment for the three months ended March 31, 2019 and 2018.

|                          | Three Months Ended March 31, 2019 |                                     |                           |                |            |                       | Total    |
|--------------------------|-----------------------------------|-------------------------------------|---------------------------|----------------|------------|-----------------------|----------|
|                          | Commercial                        | Real Estate<br>Construction<br>Land | 1-4 Family<br>Residential | Home<br>Equity | Commercial | Consumer<br>and Other |          |
| Beginning balance        | \$3,508                           | \$2,384                             | \$ 250                    | \$ 171         | \$ 10,301  | \$ 75                 | \$16,689 |
| Charge-offs              | —                                 | —                                   | —                         | —              | —          | —                     | —        |
| Recoveries               | 21                                | —                                   | 3                         | 20             | 4          | —                     | 48       |
| Provision <sup>(1)</sup> | (1 )                              | 213                                 | (17 )                     | (29 )          | (176 )     | 10                    | —        |
| Ending balance           | \$3,528                           | \$2,597                             | \$ 236                    | \$ 162         | \$ 10,129  | \$ 85                 | \$16,737 |

|                          | Three Months Ended March 31, 2018 |                                     |                           |                |            |                       | Total    |
|--------------------------|-----------------------------------|-------------------------------------|---------------------------|----------------|------------|-----------------------|----------|
|                          | Commercial                        | Real Estate<br>Construction<br>Land | 1-4 Family<br>Residential | Home<br>Equity | Commercial | Consumer<br>and Other |          |
| Beginning balance        | \$3,866                           | \$2,213                             | \$ 319                    | \$ 186         | \$ 9,770   | \$ 76                 | \$16,430 |
| Charge-offs              | (195 )                            | —                                   | —                         | (1 )           | —          | —                     | (196 )   |
| Recoveries               | 59                                | —                                   | 4                         | 6              | 3          | 9                     | 81       |
| Provision <sup>(1)</sup> | (148 )                            | (360 )                              | (3 )                      | (5 )           | 669        | (3 )                  | 150      |
| Ending balance           | \$3,582                           | \$1,853                             | \$ 320                    | \$ 186         | \$ 10,442  | \$ 82                 | \$16,465 |

The negative provisions for the various segments are related to the decline in outstanding balances in each of those (1) portfolio segments during the time periods disclosed and/or improvement in the credit quality factors related to those portfolio segments.



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The following tables present a breakdown of the allowance for loan losses disaggregated on the basis of impairment analysis method by segment as of March 31, 2019 and December 31, 2018.

|                                       | March 31, 2019 |                       |             |             |        |            |           |           |
|---------------------------------------|----------------|-----------------------|-------------|-------------|--------|------------|-----------|-----------|
|                                       | Real Estate    |                       | 1-4 Family  |             | Home   | Commercial | Consumer  | Total     |
|                                       | Commercial     | Construction and Land | Residential | Residential | Equity |            | and Other |           |
| Ending balance:                       |                |                       |             |             |        |            |           |           |
| Individually evaluated for impairment | \$ 14          | \$ —                  | \$ —        |             | \$ —   | \$ 96      | \$ —      | \$ 110    |
| Collectively evaluated for impairment | 3,514          | 2,597                 | 236         |             | 162    | 10,033     | 85        | 16,627    |
| Total                                 | \$ 3,528       | \$ 2,597              | \$ 236      |             | \$ 162 | \$ 10,129  | \$ 85     | \$ 16,737 |

|                                       | December 31, 2018 |                       |             |             |        |            |           |           |
|---------------------------------------|-------------------|-----------------------|-------------|-------------|--------|------------|-----------|-----------|
|                                       | Real Estate       |                       | 1-4 Family  |             | Home   | Commercial | Consumer  | Total     |
|                                       | Commercial        | Construction and Land | Residential | Residential | Equity |            | and Other |           |
| Ending balance:                       |                   |                       |             |             |        |            |           |           |
| Individually evaluated for impairment | \$ 15             | \$ —                  | \$ —        |             | \$ —   | \$ 100     | \$ —      | \$ 115    |
| Collectively evaluated for impairment | 3,493             | 2,384                 | 250         |             | 171    | 10,201     | 75        | 16,574    |
| Total                                 | \$ 3,508          | \$ 2,384              | \$ 250      |             | \$ 171 | \$ 10,301  | \$ 75     | \$ 16,689 |

The following tables present the recorded investment in loans, exclusive of unamortized fees and costs, disaggregated on the basis of impairment analysis method by segment as of March 31, 2019 and December 31, 2018.

|                                       | March 31, 2019    |                       |             |             |           |              |           |              |
|---------------------------------------|-------------------|-----------------------|-------------|-------------|-----------|--------------|-----------|--------------|
|                                       | Real Estate       |                       | 1-4 Family  |             | Home      | Commercial   | Consumer  | Total        |
|                                       | Commercial        | Construction and Land | Residential | Residential | Equity    |              | and Other |              |
| Ending balance:                       |                   |                       |             |             |           |              |           |              |
| Individually evaluated for impairment | \$ 976            | \$ —                  | \$ 100      |             | \$ 39     | \$ 712       | \$ —      | \$ 1,827     |
| Collectively evaluated for impairment | 365,678           | 270,322               | 48,829      |             | 13,684    | 1,044,210    | 6,758     | 1,749,481    |
| Total                                 | \$ 366,654        | \$ 270,322            | \$ 48,929   |             | \$ 13,723 | \$ 1,044,922 | \$ 6,758  | \$ 1,751,308 |
|                                       | December 31, 2018 |                       |             |             |           |              |           |              |
|                                       | Real Estate       |                       | 1-4 Family  |             | Home      | Commercial   | Consumer  | Total        |
|                                       | Commercial        | Construction and Land | Residential | Residential | Equity    |              | and Other |              |
| Ending balance:                       |                   |                       |             |             |           |              |           |              |
| Individually evaluated for impairment | \$ 1,029          | \$ —                  | \$ 106      |             | \$ 41     | \$ 752       | \$ —      | \$ 1,928     |
| Collectively evaluated for impairment | 357,734           | 245,810               | 48,946      |             | 14,428    | 1,049,273    | 6,211     | 1,722,402    |
| Total                                 | \$ 358,763        | \$ 245,810            | \$ 49,052   |             | \$ 14,469 | \$ 1,050,025 | \$ 6,211  | \$ 1,724,330 |



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## 5. Derivatives

The Company has entered into various interest rate swaps as part of its interest rate risk management strategy. The Company uses interest rate swap agreements to manage its exposures to the variability in interest payments due to interest rate movements. The interest rate swaps involve the receipt of variable amounts from a counterparty in exchange for the Company making fixed payments. The Company has three interest rate swaps hedging the variable interest payments on certain borrowings and customer deposits. In January 2019, the Company entered into two additional interest rate swaps to hedge the interest payments of rolling fixed-rate three-month funding consisting of FHLB advances or brokered deposits. These interest rate swaps are designated as cash flow hedges.

The Company is exposed to credit risk in the event of nonperformance by counterparties to the interest rate swaps, which is minimized by collateral-pledging provisions in the agreements. Derivative contracts are executed with a Credit Support Annex, which is a bilateral ratings-sensitive agreement that requires collateral postings at established credit threshold levels. These agreements protect the interests of the Company and its counterparties should either party suffer a credit rating deterioration. As of March 31, 2019 and December 31, 2018, the Company pledged \$1,780 and \$0, respectively, of collateral to the counterparty in the form of cash on deposit with a third party. The Company's counterparty was required to pledge \$720 and \$2,410 at March 31, 2019 and December 31, 2018, respectively. The Company estimates there will be approximately \$391 reclassified from accumulated other comprehensive income to interest expense through the 12 months ending March 31, 2020. Interest rate swaps with a total notional amount of \$70,000 were terminated in 2015, subject to termination fees totaling \$541. The termination fees are being reclassified from accumulated other comprehensive income to interest expense over the remaining life of the underlying cash flows through June 2020.

The table below identifies the balance sheet category and fair values of the Company's derivative instruments designated as cash flow hedges as of March 31, 2019 and December 31, 2018.

|                    | Notional Amount | Fair Value | Balance Sheet Category | Receive Floating Rate | Pay Fixed Rate | Maturity   |
|--------------------|-----------------|------------|------------------------|-----------------------|----------------|------------|
| March 31, 2019     |                 |            |                        |                       |                |            |
| Interest rate swap | \$ 30,000       | \$ 97      | Other Assets           | 2.92 %                | 2.52 %         | 9/21/2020  |
| Interest rate swap | 20,000          | 712        | Other Assets           | 5.64 %                | 4.81 %         | 9/30/2026  |
| Interest rate swap | 60,000          | (605 )     | Other Liabilities      | 2.50 %                | 2.31 %         | 12/31/2025 |
| Interest rate swap | 25,000          | (375 )     | Other Liabilities      | 2.70 %                | 2.57 %         | 2/8/2024   |
| Interest rate swap | 25,000          | (544 )     | Other Liabilities      | 2.78 %                | 2.62 %         | 1/8/2026   |
| December 31, 2018  |                 |            |                        |                       |                |            |
| Interest rate swap | \$ 30,000       | \$ 221     | Other Assets           | 3.10 %                | 2.52 %         | 9/21/2020  |
| Interest rate swap | 20,000          | 1,199      | Other Assets           | 5.58 %                | 4.81 %         | 9/30/2026  |
| Interest rate swap | 60,000          | 443        | Other Assets           | 2.50 %                | 2.31 %         | 12/31/2025 |

The following table identifies the pre-tax gains or losses recognized on the Company's derivative instruments designated as cash flow hedges for the three months ended March 31, 2019 and 2018.

| Amount of Pre-tax Gain | Reclassified from AOCI into Income |
|------------------------|------------------------------------|
|------------------------|------------------------------------|

|                     | (Loss)        |          | Amount of        |
|---------------------|---------------|----------|------------------|
|                     | Recognized in |          | Gain             |
|                     | OCI           |          | (Loss)           |
|                     | Three Months  |          | Three            |
|                     | Ended March   |          | Months           |
|                     | 31,           |          | Ended            |
|                     | 2019          | 2018     | March 31,        |
|                     | 2019          | 2018     | 2019             |
|                     | 2018          | Category | 2018             |
| Interest rate swaps | \$(2,441)     | 1,545    | Interest Expense |
|                     |               |          | \$ 114 (60 )     |

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## 6. Income Taxes

Net deferred tax assets consisted of the following as of March 31, 2019 and December 31, 2018.

|  | March 31,<br>2019 | December 31,<br>2018 |
|--|-------------------|----------------------|
| Deferred tax assets:                                   |                   |                      |
| Allowance for loan losses                              | \$ 4,184          | \$ 4,172             |
| Net unrealized losses on securities available for sale | 1,457             | 2,708                |
| Net unrealized losses on interest rate swaps           | 209               | —                    |
| Lease liability  | 2,446             | —                    |
| Accrued expenses                                       | 134               | 346                  |
| Restricted stock compensation                          | 375               | 704                  |
| State net operating loss carryforward                  | 1,053             | 1,021                |
| Capital loss carryforward                              | 3                 | —                    |
| Other  | 67                | 67                   |
|  | 9,928             | 9,018                |
| Deferred tax liabilities:                              |                   |                      |
| Right-of-use asset                                     | 2,387             | —                    |
| Net deferred loan fees and costs                       | 177               | 183                  |
| Net unrealized gains on interest rate swaps            | —                 | 429                  |
| Premises and equipment                                 | 751               | 694                  |
| Other  | 183               | 173                  |
|  | 3,498             | 1,479                |
| Net deferred tax assets before valuation allowance     | 6,430             | 7,539                |
| Valuation allowance                                    | (1,056 )          | (1,021 )             |
| Net deferred tax assets                                | \$ 5,374          | \$ 6,518             |

The Company has recorded a valuation allowance against the tax effect of capital loss and state net operating loss carryforwards, as management believes it is more likely than not that these carryforwards will expire without being utilized. The state net operating loss carryforwards expire in 2020 and thereafter. The capital loss carryforward expires in 2022.

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## 7. Accumulated Other Comprehensive Income (Loss)

The following table summarizes the changes in the balances of each component of accumulated other comprehensive income (loss), net of tax, for the three months ended March 31, 2019 and 2018.

|  | Unrealized<br>Gains<br>(Losses)<br>on<br>Securities | Unrealized<br>Gains<br>(Losses) on<br>Derivatives | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) |
|--|---|---|--|
| Balance, December 31, 2018   | \$ (8,123 )   | \$ 1,309  | \$ (6,814 )  |
| Other comprehensive income (loss) before reclassifications               | 3,688   | (1,831 )  | 1,857  |
| Amounts reclassified from accumulated other comprehensive income         | 66  | (86 )   | (20 )  |
| Net current period other comprehensive income (loss)                     | 3,754   | (1,917 )  | 1,837  |
| Balance, March 31, 2019  | \$ (4,369 )   | \$ (608 )   | \$ (4,977 )  |
| Balance, December 31, 2017   | \$ (2,237 )   | \$ 345  | \$ (1,892 )  |
| Transfer of securities held to maturity to securities available for sale | 273   | —   | 273  |
| Other comprehensive income (loss) before reclassifications               | (5,225 )  | 1,159   | (4,066 )   |
| Amounts reclassified from accumulated other comprehensive income         | (25 )   | 44  | 19   |
| Net current period other comprehensive income (loss)                     | (4,977 )  | 1,203   | (3,774 )   |
| Reclassification of stranded tax effects                                 | (475 )  | 105   | (370 )   |
| Balance, March 31, 2018  | \$ (7,689 )   | \$ 1,653  | \$ (6,036 )  |

## 8. Commitments and Contingencies

Financial instruments with off-balance-sheet risk: The Company is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations that it uses for on-balance-sheet instruments. The Company's commitments consisted of the following approximate amounts as of March 31, 2019 and December 31, 2018.

|                              | March 31,<br>2019 | December 31,<br>2018 |
|------------------------------|-------------------|----------------------|
| Commitments to extend credit | \$ 646,762        | \$ 641,581           |
| Standby letters of credit    | 6,112             | 6,631                |
|                              | \$ 652,874        | \$ 648,212           |

West Bank previously executed Mortgage Partnership Finance (MPF) Master Commitments (Commitments) with the FHLB of Des Moines to deliver residential mortgage loans and to guarantee the payment of any realized losses that exceed the FHLB's first loss account for mortgages delivered under the Commitments. West Bank receives credit enhancement fees from the FHLB for providing this guarantee and continuing to assist with managing the credit risk of the MPF Program residential mortgage loans. The outstanding balance of mortgage loans sold under the MPF

Program was \$75,623 and \$78,024 at March 31, 2019 and December 31, 2018, respectively.

Contractual commitments: The Company had remaining commitments to invest in qualified affordable housing projects totaling \$2,275 and \$4,421 as of March 31, 2019 and December 31, 2018, respectively.

Contingencies: Neither the Company nor West Bank is a party, and no property of these entities is subject, to any material pending legal proceedings, other than ordinary routine litigation incidental to West Bank's business. The Company does not know of any proceeding contemplated by a governmental authority against the Company or West Bank.

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9. Leases

Effective January 1, 2019, the Company adopted ASU 2016-02, Leases (Topic 842). As of March 31, 2019, the Company leases real estate for its main office, six branch offices, one loan production office and office space for operations departments under various operating lease agreements. The lease agreements have maturity dates ranging from May 2021 to February 2033, some of which include options for multiple five- and ten-year extensions. The weighted average remaining life of the lease term for these leases was 8.34 years as of March 31, 2019.

The discount rate used in determining the lease liability for each individual lease was the FHLB fixed advance rate which corresponded with the remaining lease term as of January 1, 2019 for leases that existed at adoption and as of the lease commencement date for leases subsequently entered in to. The weighted average discount rate for leases was 3.18% as of March 31, 2019.

The total operating lease costs were \$384 for the three months ended March 31, 2019. The right-of-use asset, included in premises and equipment, and lease liabilities, included in other liabilities, were \$9,549 and \$9,785 as of March 31, 2019, respectively.

Total estimated rental commitments for the operating leases were as follows as of March 31, 2019.

|            |          |
|------------|----------|
| 2019       | \$1,195  |
| 2020       | 1,594    |
| 2021       | 1,540    |
| 2022       | 1,510    |
| 2023       | 1,518    |
| Thereafter | 3,873    |
|            | \$11,230 |

A reconciliation of the undiscounted cash flows in the maturity analysis above and the lease liability recognized in the consolidated balance sheet as of March 31, 2019, is shown below.

|                               |          |
|-------------------------------|----------|
| Undiscounted cash flows       | \$11,230 |
| Discount effect of cash flows | (1,445 ) |
|                               | \$9,785  |

10. Fair Value Measurements

Accounting guidance on fair value measurements and disclosures defines fair value and establishes a framework for measuring the fair value of assets and liabilities using a hierarchy system. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts business.

The Company's balance sheet contains investment securities available for sale and derivative instruments that are recorded at fair value on a recurring basis. The three-level valuation hierarchy for disclosure of fair value is as follows:



Level 1 uses quoted market prices in active markets for identical assets or liabilities.

Level 2 uses observable market-based inputs or unobservable inputs that are corroborated by market data.

Level 3 uses unobservable inputs that are not corroborated by market data.

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The Company's policy is to recognize transfers between Levels at the end of each reporting period, if applicable. There were no transfers between Levels of the fair value hierarchy during the three months ended March 31, 2019.

The following is a description of valuation methodologies used for financial assets and liabilities recorded at fair value on a recurring basis.

Investment securities available for sale: When available, quoted market prices are used to determine the fair value of investment securities (Level 1). If quoted market prices are not available, the Company determines fair value based on various sources and may apply matrix pricing with observable prices for similar bonds where a price for the identical bond is not observable (Level 2). The fair values of these securities are determined by pricing models that consider observable market data such as interest rate volatilities, LIBOR yield curve, credit spreads, prices from market makers and live trading systems. For the corporate bond portfolio, the Company has elected to use a matrix pricing model as a practical expedient to individual quoted market prices.

Generally, management obtains the fair value of investment securities at the end of each reporting period via a third-party pricing service. Management reviewed the valuation process used by the third party and believed the process was valid. On a quarterly basis, management corroborates the fair values of a randomly selected sample of investment securities by obtaining pricing from an independent financial market data vendor and comparing the two sets of fair values. Any significant variances are reviewed and investigated. For a sample of securities, prices are further validated by management by obtaining details of the inputs used by the pricing service. Those inputs were independently tested, and management concluded the fair values were consistent with GAAP requirements and the investment securities were properly classified in the fair value hierarchy.

Derivative instruments: The Company's derivative instruments consist of interest rate swaps, which are accounted for as cash flow hedges. The Company's derivative positions are classified within Level 2 of the fair value hierarchy and are valued using models generally accepted in the financial services industry and that use actively quoted or observable market input values from external market data providers and/or non-binding broker-dealer quotations. The fair value of the derivatives is determined using discounted cash flow models. These models' key assumptions include the contractual terms of the respective contract along with significant observable inputs, including interest rates, yield curves, nonperformance risk and volatility.

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The following tables present the balances of financial assets and liabilities measured at fair value on a recurring basis by level as of March 31, 2019 and December 31, 2018.

|   | March 31, 2019 |         |           |         |
|---|----------------|---------|-----------|---------|
|   | Total          | Level 1 | Level 2   | Level 3 |
| Financial assets:                           |                |         |           |         |
| Investment securities available for sale:   |                |         |           |         |
| State and political subdivisions            | \$88,763       | \$      | -\$88,763 | \$ —    |
| Collateralized mortgage obligations         | 180,856        | —       | 180,856   | —       |
| Mortgage-backed securities                  | 60,831         | —       | 60,831    | —       |
| Asset-backed securities                     | 30,782         | —       | 30,782    | —       |
| Collateralized loan obligations             | 19,887         | —       | 19,887    | —       |
| Trust preferred security                    | 2,000          | —       | 2,000     | —       |
| Corporate notes                             | 50,844         | —       | 50,844    | —       |
| Derivative instruments, interest rate swaps | 809            | —       | 809       | —       |

|   |         |    |          |      |
|---|---------|----|----------|------|
| Financial liabilities:                      |         |    |          |      |
| Derivative instruments, interest rate swaps | \$1,524 | \$ | -\$1,524 | \$ — |

|   | December 31, 2018 |         |            |         |
|---|-------------------|---------|------------|---------|
|   | Total             | Level 1 | Level 2    | Level 3 |
| Financial assets:                         |                   |         |            |         |
| Investment securities available for sale: |                   |         |            |         |
| State and political subdivisions          | \$149,156         | \$      | -\$149,156 | \$ —    |
| Collateralized mortgage obligations       | 157,004           | —       | 157,004    | —       |
| Mortgage-backed securities                | 63,378            | —       | 63,378     | —       |
| Asset-backed securities                   | 31,903            | —       | 31,903     | —       |
| Trust preferred security                  | 1,900             | —       | 1,900      | —       |
| Corporate notes                           | 50,417            | —       | 50,417     | —       |
| Derivative instrument, interest rate swap | 1,863             | —       | 1,863      | —       |

Certain assets are measured at fair value on a nonrecurring basis. That is, they are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). As of both March 31, 2019 and December 31, 2018, impaired loans with a fair value adjustment had a net book value of \$0. Impaired loans are classified within Level 3 of the fair value hierarchy and are evaluated and valued at the lower of cost or fair value when the loan is identified as impaired. Fair value is measured based on the value of the collateral securing these loans. The types of collateral vary widely and could include accounts receivables, inventory, a variety of equipment and real estate. Evaluations of the underlying assets are completed for each impaired loan with a specific reserve. Collateral evaluations are reviewed and discounted as appropriate based on knowledge of the specific type of collateral. In the case of real estate, an independent appraisal may be obtained. Types of discounts considered include aging of receivables, condition of the collateral, potential market for the collateral and estimated disposal costs. These discounts will vary from loan to loan and may be discounted based on management's opinions concerning market developments or the client's business.



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GAAP requires disclosure of the fair value of financial assets and financial liabilities, including those that are not measured and reported at fair value on a recurring or nonrecurring basis. The following table presents the carrying amounts and approximate fair values of financial assets and liabilities as of March 31, 2019 and December 31, 2018.

|  | Fair Value Hierarchy Level | March 31, 2019  |                        | December 31, 2018 |                        |
|--|----------------------------|-----------------|------------------------|-------------------|------------------------|
|  |                            | Carrying Amount | Approximate Fair Value | Carrying Amount   | Approximate Fair Value |
| Financial assets:                        |                            |                 |                        |                   |                        |
| Cash and due from banks                  | Level 1                    | \$45,461        | \$45,461               | \$46,369          | \$46,369               |
| Federal funds sold                       | Level 1                    | 2,078           | 2,078                  | 1,105             | 1,105                  |
| Investment securities available for sale | Level 2                    | 433,963         | 433,963                | 453,758           | 453,758                |
| Federal Home Loan Bank stock             | Level 1                    | 11,639          | 11,639                 | 12,037            | 12,037                 |
| Loans, net                               | Level 2                    | 1,732,093       | 1,727,175              | 1,705,141         | 1,688,700              |
| Accrued interest receivable              | Level 1                    | 8,577           | 8,577                  | 7,631             | 7,631                  |
| Interest rate swaps                      | Level 2                    | 809             | 809                    | 1,863             | 1,863                  |
| Financial liabilities:                   |                            |                 |                        |                   |                        |
| Deposits                                 | Level 2                    | \$1,908,323     | \$1,907,849            | \$1,894,529       | \$1,893,621            |
| Federal funds purchased                  | Level 1                    | 17,735          | 17,735                 | 19,985            | 19,985                 |
| Subordinated notes, net                  | Level 2                    | 20,428          | 15,466                 | 20,425            | 15,498                 |
| Federal Home Loan Bank advances, net     | Level 2                    | 128,247         | 128,247                | 137,878           | 137,878                |
| Long-term debt                           | Level 2                    | 25,011          | 24,977                 | 27,040            | 27,000                 |
| Accrued interest payable                 | Level 1                    | 1,665           | 1,665                  | 1,317             | 1,317                  |
| Interest rate swaps                      | Level 2                    | 1,524           | 1,524                  | —                 | —                      |
| Off-balance-sheet financial instruments: |                            |                 |                        |                   |                        |
| Commitments to extend credit             | Level 3                    | —               | —                      | —                 | —                      |
| Standby letters of credit                | Level 3                    | —               | —                      | —                 | —                      |

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West Bancorporation, Inc.

Management's Discussion and Analysis

(in thousands, except share and per share data)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

"SAFE HARBOR" CONCERNING FORWARD-LOOKING STATEMENTS

Certain statements in this report, other than purely historical information, including estimates, projections, statements relating to the Company's business plans, objectives and expected operating results, and the assumptions upon which those statements are based, are "forward-looking statements" within the meanings of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements may appear throughout this report. These forward-looking statements are generally identified by the words "believes," "expects," "intends," "anticipates," "projects," "future," "may," "should," "will," "strategy," "plan," "opportunity," "will be," "will likely result," "will continue" or similar references, or references to estimates, predictions or future events. Such forward-looking statements are based upon certain underlying assumptions, risks and uncertainties. Because of the possibility that the underlying assumptions are incorrect or do not materialize as expected in the future, actual results could differ materially from these forward-looking statements. Risks and uncertainties that may affect future results include: interest rate risk; competitive pressures; pricing pressures on loans and deposits; changes in credit and other risks posed by the Company's loan and investment portfolios, including declines in commercial or residential real estate values or changes in the allowance for loan losses dictated by new market conditions or regulatory requirements; actions of bank and nonbank competitors; changes in local, national and international economic conditions; changes in legal and regulatory requirements, limitations and costs; changes in customers' acceptance of the Company's products and services; cyber-attacks; unexpected outcomes of existing or new litigation involving the Company; and any other risks described in the "Risk Factors" sections of other reports filed by the Company with the SEC. The Company undertakes no obligation to revise or update such forward-looking statements to reflect current or future events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

CRITICAL ACCOUNTING POLICIES

The discussion and analysis of the Company's financial condition and results of operations are based upon the Company's consolidated financial statements that have been prepared in accordance with GAAP. The preparation of the Company's financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, income and expenses. These estimates are based upon historical experience and on various other assumptions that management believes are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The estimates and judgments that management believes involve the most complex and subjective estimates and judgments and have the most effect on the Company's reported financial position and results of operations are described as critical accounting policies in the Company's Annual Report on Form 10-K for the year ended December 31, 2018, as filed with the SEC on February 28, 2019. There have been no significant changes in the critical accounting policies or the assumptions and judgments utilized in applying these policies since the year ended December 31, 2018.

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## NON-GAAP FINANCIAL MEASURES

This report contains references to financial measures that are not defined in GAAP. Such non-GAAP financial measures include the Company's presentation of net interest income and net interest margin on a fully taxable equivalent (FTE) basis, and the presentation of the efficiency ratio on an adjusted and FTE basis, excluding certain income and expenses. Management believes these non-GAAP financial measures provide useful information to both management and investors to analyze and evaluate the Company's financial performance. Both measures are considered standard measures of comparison within the banking industry. Additionally, management believes providing measures on an FTE basis enhances the comparability of income arising from taxable and nontaxable sources. Limitations associated with non-GAAP financial measures include the risks that persons might disagree as to the appropriateness of items included in these measures and that different companies might calculate these measures differently. These non-GAAP disclosures should not be considered an alternative to the Company's GAAP results.

The following table reconciles the non-GAAP financial measures of net interest income and net interest margin on an FTE basis and efficiency ratio on an adjusted and FTE basis to their most directly comparable measures under GAAP.

|   | Three Months Ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2019                            | 2018      |
| Reconciliation of net interest income and annualized net interest margin on an FTE basis to GAAP: |                                 |           |
| Net interest income (GAAP)  | \$15,889                        | \$15,416  |
| Tax-equivalent adjustment <sup>(1)</sup>  | 43                              | 289       |
| Net interest income on an FTE basis (non-GAAP)  | 15,932                          | 15,705    |
| Average interest-earning assets   | 2,188,567                       | 2,012,694 |
| Net interest margin on an FTE basis (non-GAAP)  | 2.95 %                          | 3.16 %    |
| Reconciliation of efficiency ratio on an FTE basis to GAAP:                                       |                                 |           |
| Net interest income on an FTE basis (non-GAAP)  | \$15,932                        | \$15,705  |
| Noninterest income  | 2,119                           | 1,913     |
| Adjustment for realized investment securities losses, net   | 88                              | —         |
| Adjustment for gain on sale of premises   | (307 )                          | —         |
| Adjusted income   | 17,832                          | 17,618    |
| Noninterest expense   | 9,544                           | 8,287     |
| Efficiency ratio on an adjusted and FTE basis (non-GAAP) <sup>(2)</sup>                           | 53.52 %                         | 47.04 %   |

(1) Computed on a tax-equivalent basis using a federal income tax rate of 21 percent, adjusted to reflect the effect of the nondeductible interest expense associated with owning tax-exempt securities and loans.

(2) Efficiency ratio expresses noninterest expense as a percent of fully taxable equivalent net interest income and noninterest income, excluding specific noninterest income and expenses.

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THREE MONTHS ENDED MARCH 31, 2019

OVERVIEW

The following discussion describes the consolidated operations and financial condition of the Company, West Bank and West Bank's special purpose subsidiaries (which invested in new market tax credit activities in 2018) and WB Funding Corporation (which was liquidated in March 2018). Results of operations for the three months ended March 31, 2019 are compared to the results for the same period in 2018, and the consolidated financial condition of the Company as of March 31, 2019 is compared to December 31, 2018. The Company has full service operations in three markets: central Iowa, which is generally the greater Des Moines metropolitan area; eastern Iowa, which is the area including and surrounding Iowa City and Coralville, Iowa; and the Rochester, Minnesota area. In March 2019, the Company expanded into three new Minnesota markets with loan production activities in Owatonna, Mankato and St. Cloud, Minnesota.

As announced on March 4, 2019, the Company's new growth initiative in three select Minnesota markets is expected to cost approximately \$3,000 on an annual basis. Eleven employees have been hired in these three markets. It is difficult to project the timing of attracting new business in these markets and, as a result, the time frame it will take to reach break even.

Net income for the three months ended March 31, 2019 was \$6,899, or \$0.42 per diluted common share, compared to \$7,384, or \$0.45 per diluted common share, for the three months ended March 31, 2018. The Company's annualized return on average assets and return on average equity for the three months ended March 31, 2019 were 1.22 percent and 14.49 percent, respectively, compared to 1.42 percent and 16.79 percent, respectively, for the first three months of 2018.

The decline in net income for the three months ended March 31, 2019 compared to the same period in 2018 was primarily due to an increase in noninterest expense, partially offset by higher net interest income, no provision for loan losses and higher noninterest income.

Net interest income for the three months ended March 31, 2019 grew \$473, or 3.1 percent, compared to the three months ended March 31, 2018, as the impact of increases in the average balance and average yield of interest-earning assets exceeded the effect of increases in the average balance and average rate paid on interest-bearing liabilities. Average interest-earning assets for the first three months of 2019 were \$175,873 higher than the average interest-earning assets for the first three months of 2018. Average interest-bearing liabilities for the three months ended March 31, 2019 were \$194,381 higher than the average interest-bearing liabilities for the three months ended March 31, 2018. Rising market interest rates in 2018 resulted in increases in both the yield on interest-earning assets and the rate paid on interest-bearing liabilities for the first three months of 2019 compared to the first three months of 2018. The Company recorded no provision for loan losses for the three months ended March 31, 2019 compared to a provision of \$150 in the three months ended March 31, 2018.

Noninterest income increased \$206 during the three months ended March 31, 2019 compared to the three months ended March 31, 2018, mainly due to a nonrecurring gain from the sale of the Iowa City branch facility in 2019 and an increase in trust services, partially offset by net realized investment securities losses in 2019 and a decline in service charges and debit card usage fees. Noninterest expense grew \$1,257 during the three months ended March 31, 2019 compared to the same time period in 2018, primarily due to increases in salaries and employee benefits and FDIC insurance and the amortization of the investment in a new market tax credit project in 2019.



Total loans outstanding increased \$27,000, or 1.6 percent, during the first three months of 2019. Management believes the loan pipeline is strong and that loan growth will continue in all of our markets, including the new markets of Owatonna, Mankato and St. Cloud, Minnesota, during the remainder of 2019. The credit quality of the loan portfolio remained strong, as evidenced by the Company's Texas ratio, which was 0.86 percent as of March 31, 2019. As of March 31, 2019, the allowance for loan losses was 0.96 percent of outstanding loans, and management believed the allowance was adequate to absorb any losses inherent in the loan portfolio as of that date.

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Each quarter throughout the year, the Company's four key performance metrics are compared to those of our identified peer group of 16 Midwestern, publicly traded peer financial institutions. The peer group for 2019 includes BankFinancial Corporation, Bank First National Corporation, First Business Financial Services, Inc., First Defiance Financial Corp., First Internet Bancorp, First Mid-Illinois Bancshares, Inc., Hills Bancorporation, Horizon Bancorp, Isabella Bank Corporation, Mercantile Bank Corporation, MidWestOne Financial Group, Inc., MutualFirst Financial, Inc., Nicolet Bankshares, Inc., Peoples Bancorp, QCR Holdings, Inc., and Southern Missouri Bancorp, Inc. The members of the peer group are selected based on their business focus, scope and location of operations, size and other considerations. The Company is in the middle of the group in terms of asset size. The group is periodically reviewed, with changes made primarily to reflect merger and acquisition activity. Our goal is to perform at or near the top of this peer group relative to what we consider to be four key metrics: return on average assets, return on average equity, efficiency ratio and Texas ratio. We believe these measures encompass the factors that define the performance of a community bank. Company and peer results for the key financial performance measures are summarized below.

|                                     | West Bancorporation, Inc.            |                                 | Peer Group Range <sup>(3)</sup> |
|-------------------------------------|--------------------------------------|---------------------------------|---------------------------------|
|                                     | Three Months Ended March 31,<br>2019 | Year ended December 31,<br>2018 | Year ended December 31,<br>2018 |
| Return on average assets            | 1.22%                                | 1.31%                           | 0.72% - 1.64%                   |
| Return on average equity            | 14.49%                               | 15.68%                          | 7.26% - 12.03%                  |
| Efficiency ratio <sup>(1) (2)</sup> | 53.52%                               | 48.92%                          | 52.60% - 77.11%                 |
| Texas ratio <sup>(2)</sup>          | 0.86%                                | 0.93%                           | 1.30% - 20.03%                  |

(1) The efficiency ratio is a non-GAAP financial measure. For further information, refer to the Non-GAAP Financial Measures section of this report.

(2) A lower ratio is more desirable.

(3) The peer group for 2018 included Waterstone Financial Inc., and excluded Southern Missouri Bancorp, Inc. and Bank First National Corporation.

At its meeting on April 24, 2019, the Company's Board of Directors declared a quarterly cash dividend of \$0.21 per common share. The dividend is payable on May 22, 2019, to stockholders of record on May 8, 2019.

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## RESULTS OF OPERATIONS

The following table shows selected financial results and measures for the three months ended March 31, 2019 compared with the same period in 2018.

|  | Three Months Ended March 31, |           |          |          |
|--|------------------------------|-----------|----------|----------|
|  | 2019                         | 2018      | Change   | Change % |
| Net income                             | \$6,899                      | \$7,384   | \$(485)  | (6.57)%  |
| Average assets                         | 2,292,798                    | 2,102,876 | 189,922  | 9.03 %   |
| Average stockholders' equity           | 193,128                      | 178,392   | 14,736   | 8.26 %   |
| Return on average assets               | 1.22 %                       | 1.42 %    | (0.20 )% |          |
| Return on average equity               | 14.49 %                      | 16.79 %   | (2.30 )% |          |
| Net interest margin <sup>(1)</sup>     | 2.95 %                       | 3.16 %    | (0.21 )% |          |
| Efficiency ratio <sup>(1) (2)</sup>    | 53.52 %                      | 47.04 %   | 6.48 %   |          |
| Dividend payout ratio                  | 47.24 %                      | 39.53 %   | 7.71 %   |          |
| Average equity to average assets ratio | 8.42 %                       | 8.48 %    | (0.06 )% |          |

|                              | As of March 31, |        |          |
|------------------------------|-----------------|--------|----------|
|                              | 2019            | 2018   | Change   |
| Texas ratio <sup>(2)</sup>   | 0.86 %          | 1.08 % | (0.22 )% |
| Equity to assets ratio       | 8.49 %          | 8.52 % | (0.03 )% |
| Tangible common equity ratio | 8.49 %          | 8.52 % | (0.03 )% |

(1) Amounts are presented on an FTE basis. These are non-GAAP financial measures. For further information, refer to the Non-GAAP Financial Measures section of this report.

(2) A lower ratio is more desirable.

## Definitions of ratios:

Return on average assets - annualized net income divided by average assets.

Return on average equity - annualized net income divided by average stockholders' equity.

Net interest margin - annualized tax-equivalent net interest income divided by average interest-earning assets.

Efficiency ratio - noninterest expense (excluding other real estate owned expense and write-down of premises)

divided by noninterest income (excluding net securities gains (losses) and gains/losses on disposition of premises and equipment) plus tax-equivalent net interest income.

Dividend payout ratio - dividends paid to common stockholders divided by net income.

Texas ratio - total nonperforming assets divided by tangible common equity plus the allowance for loan losses.

Equity to assets ratio - equity divided by assets.

Tangible common equity ratio - common equity less intangible assets (none held) divided by tangible assets.

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## Net Interest Income

The following table presents average balances and related interest income or interest expense, with the resulting annualized average yield or rate by category of interest-earning assets or interest-bearing liabilities. Interest income and the resulting net interest income are shown on an FTE basis.

|  | Average Balance |             |           |          | Interest Income/Expense |         |        |          | Yield/Rate |       |         |
|--|-----------------|-------------|-----------|----------|-------------------------|---------|--------|----------|------------|-------|---------|
|  | 2019            | 2018        | Change    | Change-% | 2019                    | 2018    | Change | Change-% | 2019       | 2018  | Change  |
| Data for the three months ended March 31:    |                 |             |           |          |                         |         |        |          |            |       |         |
| Interest-earning assets:                     |                 |             |           |          |                         |         |        |          |            |       |         |
| Loans: <sup>(1)</sup> <sup>(2)</sup>         |                 |             |           |          |                         |         |        |          |            |       |         |
| Commercial                                   | \$364,264       | \$326,710   | \$37,554  | 11.49 %  | \$4,617                 | \$3,680 | \$937  | 25.46 %  | 5.14%      | 4.57% | 0.57 %  |
| Real estate <sup>(3)</sup>                   | 1,364,088       | 1,163,372   | 200,716   | 17.25 %  | 15,708                  | 12,805  | 2,903  | 22.67 %  | 4.67%      | 4.46% | 0.21 %  |
| Consumer and other                           | 6,435           | 6,549       | (114 )    | (1.74 )% | 77                      | 68      | 9      | 13.24 %  | 4.89%      | 4.18% | 0.71 %  |
| Total loans                                  | 1,734,787       | 1,496,631   | 238,156   | 15.91 %  | 20,402                  | 16,553  | 3,849  | 23.25 %  | 4.77%      | 4.49% | 0.28 %  |
| Investment securities:                       |                 |             |           |          |                         |         |        |          |            |       |         |
| Taxable                                      | 320,892         | 304,564     | 16,328    | 5.36 %   | 2,328                   | 1,813   | 515    | 28.41 %  | 2.90%      | 2.38% | 0.52 %  |
| Tax-exempt <sup>(3)</sup>                    | 116,750         | 190,160     | (73,410 ) | (38.60)% | 866                     | 1,572   | (706 ) | (44.91)% | 2.97%      | 3.31% | (0.34)% |
| Total investment securities                  | 437,642         | 494,724     | (57,082 ) | (11.54)% | 3,194                   | 3,385   | (191 ) | (5.64 )% | 2.92%      | 2.74% | 0.18 %  |
| Federal funds sold                           | 16,138          | 21,339      | (5,201 )  | (24.37)% | 98                      | 81      | 17     | 20.99 %  | 2.46%      | 1.54% | 0.92 %  |
| Total interest-earning assets <sup>(3)</sup> | \$2,188,567     | \$2,012,694 | \$175,873 | 8.74 %   | 23,694                  | 20,019  | 3,675  | 18.36 %  | 4.39%      | 4.03% | 0.36 %  |
| Interest-bearing liabilities:                |                 |             |           |          |                         |         |        |          |            |       |         |
| Deposits:                                    |                 |             |           |          |                         |         |        |          |            |       |         |
| Interest-bearing demand, savings and money   |                 |             |           |          |                         |         |        |          |            |       |         |

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|  |             |             |           |       |   |          |          |       |       |   |       |       |        |   |
|--|-------------|-------------|-----------|-------|---|----------|----------|-------|-------|---|-------|-------|--------|---|
| market                                   | \$1,320,548 | \$1,213,290 | \$107,258 | 8.84  | % | 5,027    | 2,541    | 2,486 | 97.84 | % | 1.54% | 0.85% | 0.69   | % |
| Time deposits                            | 199,587     | 173,010     | 26,577    | 15.36 | % | 937      | 471      | 466   | 98.94 | % | 1.90% | 1.10% | 0.80   | % |
| Total deposits                           | 1,520,135   | 1,386,300   | 133,835   | 9.65  | % | 5,964    | 3,012    | 2,952 | 98.01 | % | 1.59% | 0.88% | 0.71   | % |
| Other borrowed funds                     | 186,196     | 125,650     | 60,546    | 48.19 | % | 1,798    | 1,302    | 496   | 38.10 | % | 3.92% | 4.20% | (0.28) | % |
| Total interest-bearing liabilities       | \$1,706,331 | \$1,511,950 | \$194,381 | 12.86 | % | 7,762    | 4,314    | 3,448 | 79.93 | % | 1.84% | 1.16% | 0.68   | % |
| Net interest income (FTE) <sup>(4)</sup> |             |             |           |       |   | \$15,932 | \$15,705 | \$227 | 1.45  | % |       |       |        |   |
| Net interest spread (FTE)                |             |             |           |       |   |          |          |       |       |   | 2.55% | 2.87% | (0.32) | % |
| Net interest margin (FTE) <sup>(4)</sup> |             |             |           |       |   |          |          |       |       |   | 2.95% | 3.16% | (0.21) | % |

(1) Average loan balances include nonaccrual loans. Interest income recognized on nonaccrual loans has been included.

(2) Interest income on loans includes amortization of loan fees and costs and prepayment penalties collected, which are not material.

Tax-exempt income has been adjusted to a tax-equivalent basis using a federal income tax rate of 21 percent and is (3) adjusted to reflect the effect of the nondeductible interest expense associated with owning tax-exempt investment securities and loans.

(4) Net interest income (FTE) and net interest margin (FTE) are non-GAAP financial measures. For further information, refer to the Non-GAAP Financial Measures section of this report.

The Company's largest component of net income is net interest income, which is the difference between interest earned on interest-earning assets, consisting primarily of loans and investment securities, and interest paid on interest-bearing liabilities, consisting of deposits and borrowings. Fluctuations in net interest income can result from the combination of changes in the average balances of asset and liability categories and changes in interest rates. Interest rates earned and paid are affected by general economic conditions, particularly changes in market interest rates, and by competitive factors, government policies and actions of regulatory authorities. The Board of Governors of the Federal Reserve System increased the targeted federal funds interest rate by a total of 100 basis points in 2018. The current expectation is for the targeted federal funds interest rate to be unchanged in 2019.

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Net interest margin is a measure of the net return on interest-earning assets and is computed by dividing annualized tax-equivalent net interest income by total average interest-earning assets for the period. The net interest margin for the three months ended March 31, 2019 declined 21 basis points compared to the three months ended March 31, 2018. The primary drivers of the decline in the net interest margin were an increase in interest rates paid on deposits, partially offset by an increase in yield on loans and investments and a decrease in the rate paid on other borrowed funds. Despite the decline in the net interest margin, tax-equivalent net interest income for the three months ended March 31, 2019 increased \$227 compared to the same time period in 2018. The increase in net interest income for the three months ended March 31, 2019 compared to the three months ended March 31, 2018 was largely due to an increase in average outstanding loans, partially offset by a decrease in average investments, an increase in average deposit balances and other borrowed funds and an increase in rates on deposits. Management expects the current interest rate environment to continue to put pressure on the net interest margin throughout the remainder of 2019, particularly if the U.S. Treasury yield curve remains flat or inverted.

For the three months ended March 31, 2019, tax-equivalent interest income on loans increased \$3,849 compared to the same time period in 2018. The improvement was due to the increase in average loan balances outstanding and the average yield on loans. The average yield on loans increased by 28 basis points for the three months ended March 31, 2019 compared to the three months ended March 31, 2018, which is less than the increase in the cost of deposits due to the flattening of the yield curve. The Company continues to focus on expanding existing and entering into new customer relationships while maintaining strong credit quality. The yield on the Company's loan portfolio is affected by the portfolio's loan mix, the interest rate environment, the effects of competition, the level of nonaccrual loans and reversals of previously accrued interest on charged-off loans. The political and economic environments can also influence the volume of new loan originations and the mix of variable rate versus fixed rate loans.

The average balance of investment securities was lower during the three months ended March 31, 2019 than during the same period in 2018. The Company periodically evaluates the bond portfolio and may sell lower performing bonds for reinvestment into higher yielding bonds with similar risk profiles and duration, or for funding loan growth.

The average balance of interest-bearing demand, savings and money market deposits increased for the three months ended March 31, 2019 compared to the three months ended March 31, 2018, primarily due to an increase in average balances of money market accounts. The average rate paid on interest-bearing demand, savings and money market deposits for the three months ended March 31, 2019 increased 69 basis points compared to the three months ended March 31, 2018. The increase in interest expense was primarily due to increasing interest rates on certain money market deposit products in response to increases in the targeted federal funds rate throughout 2018. The average balance of time deposits also increased for the three months ended March 31, 2019 compared to the same period in 2018. Interest rates on time deposits increased 80 basis points for the three months ended March 31, 2019 compared to the same period in 2018, primarily due to higher market interest rates paid at the time new and renewed time deposits were issued.

The average balance of other borrowed funds increased for the three months ended March 31, 2019 compared to the three months ended March 31, 2018, primarily due to an increase in short-term FHLB funding. The short-term funding also resulted in a decrease in the average rate paid on borrowed funds, which declined 28 basis points for the three months ended March 31, 2019 compared to the three months ended March 31, 2018.

Provision for Loan Losses and the Related Allowance for Loan Losses

The provision for loan losses represents charges made to earnings to maintain an adequate allowance for loan losses. The adequacy of the allowance for loan losses is evaluated quarterly by management and reviewed by the Board of Directors. The allowance for loan losses is management's best estimate of probable losses inherent in the loan portfolio as of the balance sheet date. Based upon the most recent evaluation, no provision for loan losses was recorded for the three months ended March 31, 2019. A provision of \$150 was recorded for the three months ended March 31, 2018.

Factors considered in establishing an appropriate allowance include: the borrower's financial condition; the value and adequacy of loan collateral; the condition of the local economy and the borrower's specific industry; the levels and trends of loans by segment; and a review of delinquent and classified loans. The quarterly evaluation focuses on factors such as specific loan reviews, changes in the components of the loan portfolio given the current and forecasted economic conditions, and historical loss experience. Any one of the following conditions may result in the review of a specific loan: concern about whether the customer's cash flow or net worth is sufficient to repay the loan; delinquency status; criticism of the loan in a regulatory examination; the suspension of interest accrual; or other factors, including whether the loan has other special or unusual characteristics that suggest special monitoring is warranted. The Company's concentration risks include geographic concentration in central and eastern Iowa and southeastern Minnesota. The local economies are composed primarily of service industries and state and county governments.

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West Bank has a significant portion of its loan portfolio in commercial real estate loans, commercial lines of credit, commercial term loans, and construction and land development loans. West Bank's typical commercial borrower is a small- or medium-sized, privately owned business entity. Compared to residential mortgages or consumer loans, commercial loans typically have larger balances, and repayment usually depends on the borrowers' successful business operations. Commercial loans generally are not fully repaid over the loan period and, thus, may require refinancing or a large payoff at maturity. When the economy turns downward, commercial borrowers may not be able to repay their loans, and the value of their assets, which are usually pledged as collateral, may decrease rapidly and significantly.

While management uses available information to recognize losses on loans, further reduction in the carrying amounts of loans may be necessary based on changes in circumstances, changes in the overall economy in the markets we currently serve, or later acquired information. Identifiable sectors within the general economy are subject to additional volatility, which at any time may have a substantial impact on the loan portfolio. In addition, regulatory agencies, as integral parts of their examination processes, periodically review the credit quality of the loan portfolio and the level of the allowance for loan losses. Such agencies may require West Bank to recognize additional losses based on such agencies' review of information available to them at the time of their examinations.

West Bank's policy is to charge off loans when, in management's opinion, a loan or a portion of a loan is deemed uncollectible. Concerted efforts are made to maximize subsequent recoveries. The following table summarizes the activity in the Company's allowance for loan losses for the three months ended March 31, 2019 and 2018 and related ratios.

|   | Three Months Ended March 31, |              |        |
|---|------------------------------|--------------|--------|
|   | 2019                         | 2018         | Change |
| Balance at beginning of period  | \$ 16,689                    | \$ 16,430    | \$ 259 |
| Charge-offs   | —                            | (196 )       | 196    |
| Recoveries  | 48                           | 81           | (33 )  |
| Net (charge-offs) recoveries  | 48                           | (115 )       | 163    |
| Provision for loan losses charged to operations   | —                            | 150          | (150 ) |
| Balance at end of period  | \$ 16,737                    | \$ 16,465    | \$ 272 |
| Average loans outstanding   | \$ 1,734,787                 | \$ 1,496,631 |        |
| Ratio of annualized net (charge-offs) recoveries during the period to average loans outstanding | 0.01                         | % (0.03 )    | %      |
| Ratio of allowance for loan losses to average loans outstanding                                 | 0.96                         | % 1.10       | %      |
| Ratio of allowance for loan losses to total loans at end of period                              | 0.96                         | % 1.10       | %      |

In general, the growth rate of the U.S. economy appears to be decelerating, but remains relatively stable. Monthly job growth for the first three months of 2019 averaged approximately 180,000 based on preliminary estimates, compared to an average of over 220,000 in all of 2018. The national unemployment rate remained low at 3.8 percent as of March 31, 2019. Gross domestic product increased at an annual rate of 2.2 percent in the fourth quarter of 2018. Activity in the housing market continues at a moderate pace. Short-term interest rates are currently expected to remain unchanged in 2019. Based on the current economic indicators, the Company decided to make no changes to the economic factors within the allowance for loan losses evaluation. In the first three months of 2019, the Company continued to use experience factors based on the highest losses calculated over a rolling 12-, 16-, or 20-quarter period.



The portion of the allowance for loan losses related to loans collectively evaluated for impairment increased \$53 to a total of \$16,627, or 0.95 percent, as of March 31, 2019 compared to \$16,574, or 0.96 percent, as of December 31, 2018. Management believed the resulting allowance for loan losses as of March 31, 2019 was adequate to absorb any losses inherent in the loan portfolio at the end of the quarter.

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## Noninterest Income

The following table shows the variance from the prior year in the noninterest income categories shown in the Consolidated Statements of Income. In addition, accounts within the "Other income" category that represent a significant portion of the total or a significant variance are shown below.

| Noninterest income:                                 | Three Months Ended March 31, |         |        |          |
|---|------------------------------|---------|--------|----------|
|   | 2019                         | 2018    | Change | Change % |
| Service charges on deposit accounts                 | \$611                        | \$649   | \$(38) | (5.86)%  |
| Debit card usage fees                               | 375                          | 399     | (24)   | (6.02)%  |
| Trust services                                      | 483                          | 445     | 38     | 8.54%    |
| Increase in cash value of bank-owned life insurance | 152                          | 158     | (6)    | (3.80)%  |
| Realized investment securities losses, net          | (88)                         | —       | (88)   | N/A      |
| Other income:                                       |                              |         |        |          |
| Gain on sale of premises                            | 307                          | —       | 307    | N/A      |
| All other income                                    | 279                          | 262     | 17     | 6.49%    |
| Total other income                                  | 586                          | 262     | 324    | 123.66%  |
| Total noninterest income                            | \$2,119                      | \$1,913 | \$206  | 10.77%   |

The net losses on sales of investment securities during 2019 primarily resulted from the Company's strategy to reposition certain components of the investment portfolio into higher yielding securities without increasing the risk profile of the portfolio and liquidity needed for loan funding. The Company recognized a gain on sale of premises during 2019 related to the sale of the Iowa City branch facility. The Company consolidated the Iowa City and Coralville branches in the fourth quarter of 2018.

## Noninterest Expense

The following table shows the variance from the prior year in the noninterest expense categories shown in the Consolidated Statements of Income. In addition, accounts within the "Other expenses" category that represent a significant portion of the total or a significant variance are shown below.

| Noninterest expense:           | Three Months Ended March 31, |         |        |          |
|--------------------------------|------------------------------|---------|--------|----------|
|                                | 2019                         | 2018    | Change | Change % |
| Salaries and employee benefits | \$5,460                      | \$4,513 | \$947  | 20.98%   |
| Occupancy                      | 1,233                        | 1,223   | 10     | 0.82%    |
| Data processing                | 680                          | 676     | 4      | 0.59%    |
| FDIC insurance                 | 219                          | 162     | 57     | 35.19%   |
| Professional fees              | 234                          | 234     | —      | —%       |
| Director fees                  | 251                          | 249     | 2      | 0.80%    |
| Other expenses:                |                              |         |        |          |
| Marketing                      | 47                           | 45      | 2      | 4.44%    |
| Business development           | 268                          | 218     | 50     | 22.94%   |
| Insurance expense              | 93                           | 92      | 1      | 1.09%    |
| Charitable contributions       | 45                           | 75      | (30)   | (40.00)% |
| Postage and courier            | 73                           | 69      | 4      | 5.80%    |
| Subscriptions                  | 91                           | 91      | —      | —%       |
| Trust                          | 97                           | 93      | 4      | 4.30%    |

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|  |         |         |         |            |
|--|---------|---------|---------|------------|
| Consulting fees                            | 62      | 65      | (3      | ) (4.62 )% |
| Low income housing projects amortization   | 71      | 134     | (63     | ) (47.01)% |
| New market tax credit project amortization | 230     | —       | 230     | N/A        |
| All other                                  | 390     | 348     | 42      | 12.07 %    |
| Total other                                | 1,467   | 1,230   | 237     | 19.27 %    |
| Total noninterest expense                  | \$9,544 | \$8,287 | \$1,257 | 15.17 %    |

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(in thousands, except share and per share data)

Salaries and employee benefits increased for the three months ended March 31, 2019 when compared to the three months ended March 31, 2018, partially due to our expansion in Minnesota. In the first quarter of 2019, West Bank added 11 full time employees for our new loan production activities in three Minnesota markets, of which nine were hired in March 2019. As a result, salaries and employee benefits is expected to increase in subsequent quarters due to subsequent quarters reflecting salaries and employee benefits for the new employees for the full quarter. Other increases in salaries and employee benefits were normal operating increases. Occupancy expense is also expected to increase during the remainder of 2019, as three locations for the new loan production offices in Minnesota have been identified and leases have been signed for either three or five year terms. For the first three months of 2019, compensation, professional fees and occupancy costs related to the Company's new growth strategy totaled \$453 on a pre-tax basis.

FDIC insurance expense increased for the three months ended March 31, 2019 compared to the three months ended March 31, 2018. The FDIC assessment rate calculation includes a series of risk-based factors. Changes in West Bank's loan mix and asset growth have had the most significant impact on the FDIC insurance assessment compared to last year. In January 2019, West Bank was notified by the FDIC regarding eligibility for small bank assessment credits. The FDIC will automatically apply small bank assessment credits to offset regular deposit insurance assessments for assessment periods where the Deposit Insurance Fund reserve ratio is at or above 1.38 percent until all credits are used. The Deposit Insurance Fund reserve ratio was 1.36 percent as of December 31, 2018. West Bank's small bank assessment credit is \$498. When the Deposit Insurance Fund reserve ratio reaches 1.38 percent, the credits will be applied, and our FDIC insurance expense will be reduced.

The Company recognized amortization expense related to an investment in a new market tax credit project in the first quarter of 2019. The amortization is expected to be a recurring expense through the seven-year term of the tax credit.

Income Tax Expense

The Company recorded income tax expense of \$1,565 (18.5 percent of pre-tax income) for the three months ended March 31, 2019, compared with \$1,508 (17.0 percent of pre-tax income) for the three months ended March 31, 2018. The Company's consolidated income tax rate differs from the federal statutory income tax rate in each period, primarily due to tax-exempt interest income, the tax-exempt increase in cash value of bank-owned life insurance, disallowed interest expense, and state income taxes. In addition, for the three months ended March 31, 2019 and 2018, a tax benefit of \$37 and \$238, respectively, was recorded as a result of the increase in fair value of restricted stock over the vesting period. The tax rates for the first three months of 2019 and 2018 were also impacted by year-to-date federal low income housing tax credits and new markets tax credit of approximately \$316 and \$125, respectively.

FINANCIAL CONDITION

The Company had total assets of \$2,312,091 as of March 31, 2019, compared to total assets of \$2,296,568 as of December 31, 2018. Fluctuations in the balance sheet included increases in loans, premises and equipment, other liabilities and deposits, and decreases in investments and FHLB advances. A summary of changes in the balance sheet components is provided below.

Investment Securities

The balance of investment securities available for sale declined by \$19,795 during the three months ended March 31, 2019. State and political subdivision securities declined by \$60,393 during the three months ended March 31, 2019. State and political subdivision securities were sold during the first quarter of 2019, and the proceeds were used for

liquidity purposes or for reinvestment into collateralized mortgage obligations which was part of a reinvestment strategy to improve yield without significantly changing the risk profile of the portfolio. Government agency guaranteed collateralized mortgage obligations increased by \$23,852. In addition, the Company invested \$19,887 in collateralized loan obligations (CLOs) during the first quarter of 2019. CLOs are floating rate debt securities backed by pools of senior secured commercial loans to a diverse group of companies across a broad spectrum of industries. The Company believes that its CLO portfolio, consisting entirely of variable rate securities, supports the Company's interest rate risk management strategy by lowering the extension risk and duration risk inherent to certain fixed rate investment securities. At March 31, 2019, the Company owned AAA and AA rated CLOs and did not own CLOs rated below AA.

As of March 31, 2019, approximately 63 percent of the available for sale investment securities portfolio consisted of government agency guaranteed collateralized mortgage obligations, mortgage-backed securities and asset-backed securities. Management believes these securities provide relatively good yields, have little to no credit risk and provide fairly consistent cash flows.

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## Loans and Nonperforming Assets

Loans outstanding increased \$27,000 from \$1,721,830 as of December 31, 2018 to \$1,748,830 as of March 31, 2019. Changes in the loan portfolio during the first three months of 2019 included increases of \$24,512 in construction, land and land development loans and \$7,891 in commercial loans, partially offset by a reduction of \$5,103 in commercial real estate loans. The Company continues to focus on business development efforts in all of its markets. Loan production activities began in Owatonna, Mankato and St. Cloud, Minnesota during March of 2019. Management believes organic loan growth will occur in all of our markets during the remainder of 2019.

Credit quality of the Company's loan portfolio remains strong and stable. The Company's Texas ratio, which is computed by dividing total nonperforming assets by tangible common equity plus the allowance for loan losses, was 0.86 percent as of March 31, 2019, compared to 0.93 percent as of December 31, 2018.

In accordance with regulatory guidelines, the Company exercises heightened risk management practices when non-owner occupied commercial real estate lending exceeds 300 percent of total risk-based capital or construction, land development, and other land loans exceed 100 percent of total risk-based capital. Although the Company's loan portfolio is heavily concentrated in real estate and its real estate portfolio levels exceed these regulatory guidelines, it has established risk management policies and procedures to regularly monitor the commercial real estate portfolio. An analysis of the Company's non-owner occupied commercial real estate portfolio as of December 31, 2018 was presented in the Company's Form 10-K filed with the SEC on February 28, 2019 and the Company has not experienced any material changes to that analysis since December 31, 2018.

The following table sets forth the amount of nonperforming assets held by the Company and common ratio measurements of those assets as of the dates shown.

|  | March 31,<br>2019 | December 31,<br>2018 | Change     |
|--|-------------------|----------------------|------------|
| Nonaccrual loans                                   | \$ 1,827          | \$ 1,928             | \$(101)    |
| Loans past due 90 days and still accruing interest | —                 | —                    | —          |
| Troubled debt restructured loans <sup>(1)</sup>    | —                 | —                    | —          |
| Total nonperforming loans                          | 1,827             | 1,928                | (101 )     |
| Other real estate owned                            | —                 | —                    | —          |
| Total nonperforming assets                         | \$ 1,827          | \$ 1,928             | \$(101)    |
| Nonperforming loans to total loans                 | 0.10              | % 0.11               | % (0.01 )% |
| Nonperforming assets to total assets               | 0.08              | % 0.08               | % — %      |

(1) While TDR loans are commonly reported by the industry as nonperforming, those not classified in the nonaccrual category are accruing interest due to payment performance. TDR loans on nonaccrual status are categorized as nonaccrual. There were two TDR loans as of March 31, 2019 and December 31, 2018 with balances of \$616 and \$652, respectively, categorized as nonaccrual.

For additional information, refer to "Provision for Loan Losses and the Related Allowance for Loan Losses" in this section, and Note 4 to the financial statements.

## Premises and Equipment

In the first quarter of 2019, the Company adopted ASU 2016-02, Leases (Topic 842). This guidance requires the recognition of certain leases on the balance sheet as right-of-use assets and lease liabilities. As of March 31, 2019, the Company leases real estate for its main office, six branch offices, one loan production office and office space for operations departments under various operating lease agreements. The right-of-use assets, included in premises and equipment, and lease liabilities, included in other liabilities, were \$9,549,000 and \$9,785,000 as of March 31, 2019, respectively. Subsequent to March 31, 2019, two additional leases will commence for loan production offices in Minnesota.

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(in thousands, except share and per share data)

Deposits

Deposits increased \$13,794 during the first three months of 2019. Noninterest-bearing and interest-bearing demand accounts declined \$11,844 and \$26,114, respectively, while savings accounts, which include money market accounts, increased \$57,133 from December 31, 2018 to March 31, 2019. Balance fluctuations were primarily due to normal customer activity, as corporate customers' liquidity needs vary at any given time. Total time deposits decreased \$5,381 during the first three months of 2019.

Borrowed Funds

In the first three months of 2019, \$60,000 of short-term FHLB advances matured. In a strategy to manage its exposures to the variability in interest payments due to interest rate movements, the Company entered into two interest rate swaps in January 2019 with a total notional amount of \$50,000 to hedge the interest payments of rolling fixed-rate three-month funding consisting of FHLB advances or brokered deposits. As part of this strategy, the Company entered into two fixed-rate three-month FHLB advances totaling \$50,000 in the first quarter of 2019.

Liquidity and Capital Resources

The objectives of liquidity management are to ensure the availability of sufficient cash flows to meet all financial commitments and to capitalize on opportunities for profitable business expansion. The Company's principal source of funds is deposits. Other sources include loan principal repayments, proceeds from the maturity and sale of investment securities, principal payments on collateralized mortgage obligations, mortgage-backed and asset-backed securities, federal funds purchased, advances from the FHLB, and funds provided by operations. Liquidity management is conducted on both a daily and a long-term basis. Investments in liquid assets are adjusted based on expected loan demand, projected loan and investment securities maturities and payments, expected deposit flows and the objectives set by the Company's asset-liability management policy. The Company had liquid assets (cash and cash equivalents) of \$47,539 as of March 31, 2019 compared with \$47,474 as of December 31, 2018.

As of March 31, 2019, West Bank had additional borrowing capacity available from the FHLB of approximately \$314,000, as well as approximately \$67,000 through unsecured federal funds lines of credit with correspondent banks. Net cash from operating activities contributed \$6,645 to liquidity for the three months ended March 31, 2019. Management believed that the combination of high levels of potentially liquid assets, cash flows from operations, and additional borrowing capacity provided the Company with strong liquidity as of March 31, 2019.

The Company's total stockholders' equity increased to \$196,270 at March 31, 2019 from \$191,023 at December 31, 2018. The increase was primarily the result of net income less dividends paid, and an increase in accumulated other comprehensive income. At March 31, 2019, the Company's tangible common equity as a percent of tangible assets was 8.49 percent compared to 8.32 percent as of December 31, 2018.

The Company and West Bank are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements (as shown in the following table) can result in certain mandatory and possibly additional discretionary actions by regulators, which, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and West Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and West Bank's capital amounts and classifications are also subject



to qualitative judgments by the regulators about components, risk weightings and other factors. Management believed the Company and West Bank met all capital adequacy requirements to which they were subject as of March 31, 2019.

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(in thousands, except share and per share data)

The Company's and West Bank's capital amounts and ratios are presented in the following table.

|  | Actual    |        | For Capital Adequacy Purposes |       | For Capital Adequacy Purposes With Capital Conservation Buffer |        | To Be Well-Capitalized Under Prompt Corrective Action Provisions |        |
|--|-----------|--------|-------------------------------|-------|--|--------|--|--------|
|  | Amount    | Ratio  | Amount                        | Ratio | Amount   | Ratio  | Amount   | Ratio  |
| As of March 31, 2019:                                  |           |        |                               |       |  |        |  |        |
| Total Capital (to Risk-Weighted Assets)                |           |        |                               |       |  |        |  |        |
| Consolidated   | \$237,984 | 11.49% | \$165,696                     | 8.00% | \$217,476  | 10.50% | N/A  | N/A    |
| West Bank  | 247,315   | 11.95% | 165,582                       | 8.00% | 217,327  | 10.50% | \$206,978  | 10.00% |
| Tier 1 Capital (to Risk-Weighted Assets)               |           |        |                               |       |  |        |  |        |
| Consolidated   | 221,247   | 10.68% | 124,272                       | 6.00% | 176,052  | 8.50%  | N/A  | N/A    |
| West Bank  | 230,578   | 11.14% | 124,187                       | 6.00% | 175,931  | 8.50%  | 165,582  | 8.00%  |
| Common Equity Tier 1 Capital (to Risk-Weighted Assets) |           |        |                               |       |  |        |  |        |
| Consolidated   | 201,247   | 9.72%  | 93,204                        | 4.50% | 144,984  | 7.00%  | N/A  | N/A    |
| West Bank  | 230,578   | 11.14% | 93,140                        | 4.50% | 144,885  | 7.00%  | 134,536  | 6.50%  |
| Tier 1 Capital (to Average Assets)                     |           |        |                               |       |  |        |  |        |
| Consolidated   | 221,247   | 9.61%  | 92,110                        | 4.00% | 92,110   | 4.00%  | N/A  | N/A    |
| West Bank  | 230,578   | 10.02% | 92,047                        | 4.00% | 92,047   | 4.00%  | 115,059  | 5.00%  |
| As of December 31, 2018:                               |           |        |                               |       |  |        |  |        |
| Total Capital (to Risk-Weighted Assets)                |           |        |                               |       |  |        |  |        |
| Consolidated   | \$234,526 | 11.50% | \$163,213                     | 8.00% | \$201,466  | 9.875% | N/A  | N/A    |
| West Bank  | 245,962   | 12.07% | 163,076                       | 8.00% | 201,297  | 9.875% | \$203,845  | 10.00% |
| Tier 1 Capital (to Risk-Weighted Assets)               |           |        |                               |       |  |        |  |        |
| Consolidated   | 217,837   | 10.68% | 122,410                       | 6.00% | 160,663  | 7.875% | N/A  | N/A    |
| West Bank  | 229,273   | 11.25% | 122,307                       | 6.00% | 160,528  | 7.875% | 163,076  | 8.00%  |
| Common Equity Tier 1 Capital (to Risk-Weighted Assets) |           |        |                               |       |  |        |  |        |
| Consolidated   | 197,837   | 9.70%  | 91,807                        | 4.50% | 130,060  | 6.375% | N/A  | N/A    |
| West Bank  | 229,273   | 11.25% | 91,730                        | 4.50% | 129,951  | 6.375% | 132,499  | 6.50%  |
| Tier 1 Capital (to Average Assets)                     |           |        |                               |       |  |        |  |        |
| Consolidated   | 217,837   | 9.74%  | 89,485                        | 4.00% | 89,485   | 4.00%  | N/A  | N/A    |
| West Bank  | 229,273   | 10.26% | 89,410                        | 4.00% | 89,410   | 4.00%  | 111,762  | 5.00%  |

On January 1, 2015, the Company and West Bank became subject to the rules of the Basel III regulatory capital framework and related Dodd-Frank Wall Street Reform and Consumer Protection Act changes. The rules included the

implementation of a capital conservation buffer that is added to the minimum requirements for capital adequacy purposes. The capital conservation buffer was subject to a three year phase-in period that began on January 1, 2016 and was fully phased-in on January 1, 2019 at 2.5 percent. The required phase-in capital conservation buffer during 2018 was 1.875 percent. A banking organization with a conservation buffer of less than the required amount will be subject to limitations on capital distributions, including dividend payments and certain discretionary bonus payments to executive officers. At March 31, 2019, the ratios for the Company and West Bank were sufficient to meet the conservation buffer.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not required for smaller reporting companies.

Item 4. Controls and Procedures

a. Evaluation of disclosure controls and procedures. As of the end of the period covered by this report, an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) was performed under the supervision, and with the participation, of the Company's Chief Executive Officer and Chief Financial Officer. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act was recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

b. Changes in internal controls over financial reporting. There were no changes in the Company's internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Part II - OTHER INFORMATION

Item 1. Legal Proceedings

Neither the Company nor West Bank is a party, and no property of these entities is subject, to any material pending legal proceedings, other than ordinary routine litigation incidental to West Bank's business. The Company does not know of any proceeding contemplated by a governmental authority against the Company or West Bank.

Item 1A. Risk Factors

Management does not believe there have been any material changes in the risk factors that were disclosed in the Company's Form 10-K filed with the SEC on February 28, 2019.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.



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Item 6. Exhibits

The following exhibits are filed as part of this report:

Exhibits Description

- 3.1 Amended and Restated Bylaws of West Bancorporation, Inc. as of January 23, 2019 (incorporated herein by reference to Exhibit 3.1 filed with the Form 8-K on January 24, 2019)
- 31.1 Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document
- 101.SCHXBRL Taxonomy Extension Schema Document
- 101.CALXBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LABXBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

West Bancorporation, Inc.  
(Registrant)

April 25, 2019  
Date

By: /s/ David D. Nelson  
David D. Nelson  
Chief Executive Officer and President  
(Principal Executive Officer)

April 25, 2019  
Date

By: /s/ Douglas R. Gulling  
Douglas R. Gulling  
Executive Vice President, Treasurer and Chief Financial Officer  
(Principal Financial Officer)

April 25, 2019  
Date

By: /s/ Jane M. Funk  
Jane M. Funk  
Senior Vice President, Controller and Chief Accounting Officer  
(Principal Accounting Officer)