

MACE SECURITY INTERNATIONAL INC  
Form 8-K  
November 29, 2010

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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**FORM 8-K**  
**CURRENT REPORT**

Pursuant to Section 13 or 15 (d) of the  
Securities Exchange Act of 1934

**Date of Report – November 22, 2010**  
(Date of earliest event reported)

**MACE SECURITY INTERNATIONAL, INC.**  
(Exact name of registrant as specified in its charter)

|  |  |   |
|--|--|---|
| <b>Delaware</b><br>(State or other jurisdiction<br>of incorporation) | <b>0-22810</b><br>(Commission File Number) | <b>03-0311630</b><br>(IRS Employer<br>Identification<br>Number) |
|--|--|---|

**240 Gibraltar Road, Suite 220, Horsham, Pennsylvania 19044**  
(Address of Principal Executive Offices)

Registrant's Telephone No., including area code: **(267) 317-4009**

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 to Form 8-K):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.01. Completion of Acquisition or Disposition of Assets.**

On November 22, 2010, Mace Security International, Inc. (“Mace” or the “Company”), through its subsidiaries, Linkstar Interactive Inc., and Linkstar Corporation, Inc. (the “Subsidiaries”), entered into a Stock Purchase Agreement with Silverback Network, Inc. (the “Purchaser”) for the sale of its e-commerce division of its Digital Media Marketing Segment, Linkstar Corporation, for a sale price of \$1.1 million. Under the terms of the Stock Purchase Agreement, the Purchaser paid a purchase price of \$1.1 million for the stock of Linkstar Corporation, \$990,000 of which was received at closing with ten percent (10%) of the purchase price, or \$110,000, placed into escrow, which funds will be released to the Company in six months provided there are no unsatisfied indemnity claims under the Stock Purchase Agreement. Costs at closing were approximately \$40,000, consisting of broker commissions. As a result of the sale, the Company’s cash increased by \$950,000.

The Stock Purchase Agreement is incorporated by reference as Exhibit 10.1 to this Current Report on Form 8-K. There is no material relationship between the Purchaser of Linkstar Corporation and Mace and subsidiaries other than in connection with the Agreement.

**Item 9.01. Financial Statements and Exhibits.**

(b) ***Pro Forma Financial Information.*** Pro forma financial information based on the divestiture is being filed with this Current Report on Form 8-K. The enclosed pro forma financial information is calculated based on the Company’s financial information for its most recent completed fiscal year and quarterly period.

(d) ***Exhibits*** The following exhibits are being filed:

99.1 Press Release issued by the Company on November 29, 2010.

\*10.1 Stock Purchase Agreement dated November 11, 2010, by and among Mace Security International, Inc., Linkstar Interactive, Inc., Linkstar Corporation, and Silverback Network, Inc. (Exhibit 10.1 to the September 30, 2010 Form 10-Q filed November 15, 2010)

\* Incorporated by reference.

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**UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL STATEMENTS FOR  
MACE SECURITY INTERNATIONAL, INC.**

On November 22, 2010, Mace Security International, Inc. (the “Company”) completed the sale of the stock of its e-commerce division of its Digital Media Marketing Segment, Linkstar Corporation, pursuant to a Stock Purchase Agreement with Silverback Network, Inc. The unaudited pro forma consolidated financial information set forth below is based on audited and unaudited historical financial statements of the Company. The unaudited pro forma financial information presented reflects the estimated pro forma effect of the disposition on the Company.

The unaudited pro forma consolidated financial statements are as follows:

- An unaudited pro forma consolidated balance sheet as of September 30, 2010, giving effect to the disposition as if it occurred on September 30, 2010.
- An unaudited pro forma consolidated statement of operations for the nine months ended September 30, 2010, giving effect to the disposition as if it had occurred on January 1, 2010.
- An unaudited pro forma consolidated statement of operations for the year ended December 31, 2009, giving effect to the disposition as if it had occurred on January 1, 2009.

The unaudited pro forma consolidated financial statements include specific assumptions and adjustments related to the disposition. These pro forma adjustments have been made to illustrate the anticipated financial effect of the disposition on the Company. The adjustments are based upon available information and assumptions that the Company believes are reasonable as of the date of this filing. However, actual adjustments may differ materially from the information presented. Assumptions underlying the pro forma adjustments are described in the accompanying notes, which should be read in conjunction with the unaudited pro forma consolidated financial statements. The pro forma financial statements, including notes thereto, should be read in conjunction with the historical financial statements of the Company included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2009, and the unaudited financial statements included in the Company’s Quarterly Report on Form 10-Q for the nine month period ended September 30, 2010.

The unaudited pro forma consolidated financial information presented herein is for informational purposes only. It is not intended to represent or be indicative of the consolidated results of operations or financial position that would have been reported had the disposition been completed as of the dates presented. The information is not representative of future results of operations or financial position.

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**Mace Security International, Inc. and Subsidiaries**  
**Unaudited Pro Forma Consolidated Balance Sheet**  
**(in thousands)**  
**As of September 30, 2010**

|  | <b>As<br/>Reported<br/>September<br/>30, 2010</b> | <b>Business<br/>Disposition<br/>(a)</b> | <b>Pro Forma<br/>September<br/>30, 2010</b> |
|--|---|---|---|
| <b>ASSETS</b>  |   |   |   |
| Current Assets   |   |   |   |
| Cash and cash equivalents  | \$ 4,133  | \$ 950                                  | \$ 5,083                                    |
| Short-term investments   | 753   | -                                       | 753   |
| Accounts receivable, net   | 2,289   | -                                       | 2,289                                       |
| Inventories, net   | 4,001   | -                                       | 4,001                                       |
| Other current assets   | 1,752   | 110                                     | 1,862                                       |
| Assets held for sale   | 8,228   | (1,437 )                                | 6,791                                       |
| Total current assets   | 21,156  | (377 )                                  | 20,779                                      |
| Property and equipment, net  | 1,709   | -                                       | 1,709                                       |
| Goodwill   | 1,982   | -                                       | 1,982                                       |
| Other intangible assets, net   | 2,083   | -                                       | 2,083                                       |
| Other assets   | 1,577   | -                                       | 1,577                                       |
|  | <b>\$ 28,507</b>                                  | <b>\$ (377 )</b>                        | <b>\$ 28,130</b>                            |
| <b>LIABILITIES AND EQUITY</b>  |   |   |   |
| Current Liabilities  |   |   |   |
| Current portion of long-term debt and capital lease obligations      | \$ 88   | \$ -                                    | \$ 88                                       |
| Accounts payable and accrued expenses                                | 9,695   | -                                       | 9,695                                       |
| Other current liabilities  | 420   | -                                       | 420   |
| Liabilities related to assets held for sale                          | 2,907   | (219 )                                  | 2,688                                       |
| Total current liabilities  | 13,110  | (219 )                                  | 12,891                                      |
| Long-term debt and capital lease obligations, net of current portion | 135   | -                                       | 135   |

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|                      |           |           |           |
|----------------------|-----------|-----------|-----------|
| Other liabilities    | -         | -         | -         |
| Stockholders' Equity | 15,262    | (158 )    | 15,104    |
|                      | \$ 28,507 | \$ (377 ) | \$ 28,130 |

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**Mace Security International, Inc. and Subsidiaries**  
**Notes to Unaudited Pro Forma Consolidated Balance Sheet**  
**At September 30, 2010**

- (a) The disposition reflects the net cash proceeds of approximately \$950,000, in addition to a receivable for escrowed funds of \$110,000 and an estimated loss on the sale of \$158,000. Cash proceeds are net of transaction closing costs of approximately \$40,000.
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**Mace Security International, Inc. and Subsidiaries**  
**Unaudited Pro Forma Statement of Operations**  
**(in thousands, except share and per share data)**  
**For the Nine Months Ended September 30, 2010**

|   | <b>As Reported</b> | <b>Business<br/>Disposition</b> | <b>Pro Forma<br/>Adjusted</b> |
|---|--------------------|---------------------------------|-------------------------------|
| Security revenues                                   | \$ 13,347          | \$ -                            | \$ 13,347                     |
| Security cost of revenues                           | 9,377              | -                               | 9,377                         |
| Gross profit  | 3,970              | -                               | 3,970                         |
| Selling, general, and administrative expenses       | 7,235              | -                               | 7,235                         |
| Arbitration award                                   | 4,600              | -                               | 4,600                         |
| Depreciation and amortization                       | 446                | -                               | 446                           |
| Asset impairment charges                            | 225                | -                               | 225                           |
| Operating loss                                      | (8,536 )           | -                               | (8,536 )                      |
| Interest (expense) income, net                      | (34 )              | 6 (a)                           | (28 )                         |
| Other income  | 7                  | -                               | 7                             |
| Loss from continuing operations before income taxes | (8,563 )           | 6                               | (8,557 )                      |
| Income tax expense                                  | 65                 | -                               | 65                            |
| Loss from continuing operations                     | (8,628 )           | 6                               | (8,622 )                      |
| Loss from discontinued operations, net of tax       | (7,980 )           | 7,614 (b)                       | (366 )                        |
| Net loss  | \$ (16,608 )       | \$ 7,620                        | \$ (8,988 )                   |
| Per share of common stock (basic and diluted):      |                    |                                 |                               |
| Loss from continuing operations                     | \$ (0.55 )         | \$ -                            | \$ (0.55 )                    |
| Loss from discontinued operations                   | (0.50 )            | 0.48                            | (0.02 )                       |
| Net loss  | \$ (1.05 )         | \$ 0.48                         | \$ (0.57 )                    |
| Weighted average shares outstanding                 |                    |                                 |                               |
| Basic and Diluted                                   | 15,794,343         | -                               | 15,794,343                    |

**Mace Security International, Inc. and Subsidiaries**  
**Notes to Unaudited Pro Forma Statement of Income**  
**For the Three Months Ended September 30, 2010**

- (a) Interest income on net cash proceeds from sale.
  - (b) Elimination of net loss from discontinued operations.
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**Mace Security International, Inc. and Subsidiaries**  
**Unaudited Pro Forma Statement of Operations**  
**(in thousands, except share and per share data)**  
**For the Year Ended December 31, 2009**

|   | As Restated (a) | Business<br>Disposition | Pro Forma<br>Adjusted |
|---|-----------------|-------------------------|-----------------------|
| Security revenues                                   | \$ 18,591       | \$ -                    | \$ 18,591             |
| Security cost of revenues                           | 12,998          | -                       | 12,998                |
| Gross profit  | 5,593           | -                       | 5,593                 |
| Selling, general and administrative expenses        | 12,584          | -                       | 12,584                |
| Depreciation and amortization                       | 567             | -                       | 567                   |
| Asset impairment charges                            | 462             | -                       | 462                   |
| Operating loss                                      | (8,020 )        | -                       | (8,020 )              |
| Interest (expense) income, net                      | (7 )            | 9                       | (b) 2                 |
| Other (loss) income                                 | (108 )          | -                       | (108 )                |
| Loss from continuing operations before income taxes | (8,135 )        | 9                       | (8,126 )              |
| Income tax expense                                  | -               | -                       | -                     |
| Loss from continuing operations                     | (8,135 )        | 9                       | (8,126 )              |
| Loss from discontinued operations, net of tax       | (2,816 )        | 828                     | (c) (1,988 )          |
| Net loss  | \$ (10,951 )    | \$ 837                  | \$ (10,114 )          |
| Per share of common stock (basic and diluted):      |                 |                         |                       |
| Loss from continuing operations                     | \$ (0.50 )      | \$ -                    | \$ (0.50 )            |
| Loss from discontinued operations, net of tax       | (0.18 )         | 0.05                    | (0.13 )               |
| Net loss  | \$ (0.68 )      | \$ 0.05                 | \$ (0.63 )            |
| Weighted average shares outstanding                 |                 |                         |                       |
| Basic and Diluted                                   | 16,202,254      | -                       | 16,202,254            |

**Mace Security International, Inc.**  
**Notes to Unaudited Pro Forma Statement of Income**  
**For the Year Ended December 31, 2009**

- (a) Statement of operations as originally reported and restated to classify the Digital Media Marketing Segment operations as discontinued operations.
  - (b) Interest income on cash proceeds from sale.
  - (c) Elimination of net loss from discontinued operations.
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**SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: November 29, 2010      Mace Security International, Inc.

By: /s/ Gregory M. Krzemien  
Gregory M. Krzemien  
Chief Financial Officer and Treasurer

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**EXHIBIT INDEX**

Exhibit No.   Description

99.1            Press Release issued by the Company dated November 29, 2010.