Phillips 66 Form FWP

February 26, 2018

Filed Pursuant to Rule 433 Registration Statement No. 333-207923 February 26, 2018

PRICING TERM SHEET

Issuer: Phillips 66

Guarantor: Phillips 66 Company

Ratings*: A3 (Moody's); BBB+ (S&P)

Issue of Securities: Floating Rate Senior Notes due 2021

Principal Amount: \$500,000,000

Interest Rate Basis

and Base Rate Three-month LIBOR plus 60 bps, reset quarterly

Spread:

Initial Interest Rate

and Determination Three month LIBOR determined as of February 27, 2018, plus 60 bps.

Date:

Interest Payment Quarterly in arrears on February 26, May 26, August 26 and November 26 of each year, and Reset Dates: beginning on May 29, 2018 (the next succeeding business day after May 26, 2018)

Interest

Determination

Dates:

Second LIBOR business day immediately preceding the applicable interest reset date

Maturity Date: February 26, 2021

Initial Price to

100% of principal amount, plus accrued interest, if any, from March 1, 2018 **Public:**

Prior to March 1, 2019, Phillips 66 may not redeem the notes. Beginning on March 1, 2019, Phillips 66 may redeem the notes at any time upon 15 days' notice in principal amounts of

Optional \$2,000 or any integral multiple of \$1,000 above that amount at a redemption price equal to **Redemption:** 100% of the principal amount of the notes redeemed, plus accrued but unpaid interest thereon

to, but not including, the redemption date.

March 1, 2018 **Settlement Date: Day Count**

Actual / 360 **Convention:**

CUSIP/ISIN: 718546 AS3 / US718546AS30

Denomination: \$2,000 and increments of \$1,000 in excess thereof

> Deutsche Bank Securities Inc. Citigroup Global Markets Inc.

Joint Book-Running

Goldman Sachs & Co. LLC

Managers: Mizuho Securities USA LLC Scotia Capital (USA) Inc.

BNP Paribas Securities Corp.
Credit Suisse Securities (USA) LLC
MUFG Securities Americas Inc.
TD Securities (USA) LLC
Merrill Lynch, Pierce, Fenner & Smith Incorporated
Barclays Capital Inc.
J.P. Morgan Securities LLC
RBC Capital Markets, LLC

UniCredit Capital Markets LLC Commerz Markets LLC HSBC Securities (USA) Inc. PNC Capital Markets LLC

Co-Managers: SMBC Nikko Securities America, Inc.

SunTrust Robinson Humphrey, Inc. The Williams Capital Group, L.P. U.S. Bancorp Investments, Inc. Wells Fargo Securities, LLC

*Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

It is expected that delivery of the notes will be made against payment therefor on or about March 1, 2018, which will be the third business day (T+3) following the date hereof. Pursuant to Rule 15c6-1 under the Securities Exchange Act of 1934, trades in the secondary market generally are required to settle in two business days unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade the notes on the date hereof will be required, by virtue of the fact that the notes initially will settle in T+3, to specify an alternative settlement cycle at the time of any such trade to prevent failed settlement. Purchasers of the notes who wish to trade the notes on the date hereof should consult their own advisors.

The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at www.sec.gov. Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Deutsche Bank Securities Inc. toll free at 1-800-503-4611 or Citigroup Global Markets Inc. toll-free at 1-800-831-9146.

Issuer: Phillips 66

Guarantor: Phillips 66 Company

Ratings*: A3 (Moody's); BBB+ (S&P)
Issue of
3.90% Senior Notes due 2028

Securities: Principal

Amount: \$800,000,000

Coupon: 3.900%

Interest Payment

Dates: Semi-annually on March 15 and September 15, commencing on September 15, 2018

Maturity Date: March 15, 2028

Treasury

Benchmark: 2.750% due February 15, 2028

U.S. Treasury

Yield:

2.862%

Spread to

Treasury: 105 bps Re-offer Yield: 3.912%

Initial Price to

Public: 99.900% of principal amount, plus accrued interest, if any, from March 1, 2018

At any time for an amount equal to the principal amount of the notes redeemed plus a make-whole premium and accrued but unpaid interest to, but not including, the redemption date. On or after December 15, 2027 (the date that is three months prior to the maturity date of the notes), at an

amount equal to the principal amount of the notes redeemed, plus accrued but unpaid interest

thereon to, but not including, the redemption date.

Make-Whole

Redemption:

Optional

Premium: 20 bps

Settlement Date: March 1, 2018

CUSIP/ISIN: 718546 AR5 / US718546AR56

Denomination: \$2,000 and increments of \$1,000 in excess thereof

Deutsche Bank Securities Inc.

Joint Citigroup Global Markets Inc.
Book-Running Goldman Sachs & Co. LLC
Managers: Mizuho Securities USA LLC

Scotia Capital (USA) Inc. BNP Paribas Securities Corp.

Credit Suisse Securities (USA) LLC MUFG Securities Americas Inc. TD Securities (USA) LLC

Merrill Lynch, Pierce, Fenner & Smith Incorporated

Barclays Capital Inc. J.P. Morgan Securities LLC RBC Capital Markets, LLC

UniCredit Capital Markets LLC Commerz Markets LLC HSBC Securities (USA) Inc. PNC Capital Markets LLC

Co-Managers: SMBC Nikko Securities America, Inc.

SunTrust Robinson Humphrey, Inc. The Williams Capital Group, L.P. U.S. Bancorp Investments, Inc. Wells Fargo Securities, LLC

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Issuer: Phillips 66

Guarantor: Phillips 66 Company

Ratings*: A3 (Moody's); BBB+ (S&P)

Issue of **Securities:**

Additional 4.875% Senior Notes due 2044

\$200,000,000. The notes offered hereby will be part of the same series of notes as the

\$1,500,000,000 aggregate principal amount of 4.875% Senior Notes due 2044 issued and sold by **Principal** Phillips 66 on November 17, 2014. Upon settlement, the notes will be treated as a single series **Amount:**

with these existing notes, and the aggregate principal amount of the existing notes and notes

offered hereby will be \$1,700,000,000.

4.875% Coupon:

Interest Payment

Semi-annually on May 15 and November 15, commencing on May 15, 2018

November 15, 2044 **Maturity Date:**

Treasury

Benchmark:

2.750% due November 15, 2047

U.S. Treasury

3.166% Yield:

Spread to

Dates:

140 bps **Treasury:**

Re-offer Yield: 4.566%

Initial Price to 104.688% of principal amount, plus accrued interest of \$2,870,833.33 for the period from and

including November 15, 2017 to, but excluding March 1, 2018. **Public:**

At any time for an amount equal to the principal amount of the notes redeemed plus a make-whole

premium and accrued but unpaid interest to, but not including, the redemption date. On or after **Optional** May 15, 2044 (the date that is six months prior to the maturity date of the notes), at an amount **Redemption:**

equal to the principal amount of the notes redeemed, plus accrued but unpaid interest thereon to,

but not including, the redemption date.

Make-Whole

30 bps

Premium:

Settlement Date: March 1, 2018

CUSIP/ISIN: 718546 AL8 / US718546AL86

Denomination: \$2,000 and increments of \$1,000 in excess thereof

Deutsche Bank Securities Inc.

Citigroup Global Markets Inc. **Joint Book-Running** Goldman Sachs & Co. LLC **Managers:** Mizuho Securities USA LLC

Scotia Capital (USA) Inc. BNP Paribas Securities Corp. Credit Suisse Securities (USA) LLC MUFG Securities Americas Inc.

TD Securities (USA) LLC

Merrill Lynch, Pierce, Fenner & Smith Incorporated

Barclays Capital Inc.

J.P. Morgan Securities LLC RBC Capital Markets, LLC

UniCredit Capital Markets LLC Commerz Markets LLC HSBC Securities (USA) Inc. PNC Capital Markets LLC

Co-Managers: SMBC Nikko Securities America, Inc.

SunTrust Robinson Humphrey, Inc. The Williams Capital Group, L.P. U.S. Bancorp Investments, Inc. Wells Fargo Securities, LLC

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