DGSE COMPANIES INC Form 10-Q November 13, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-O

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ____ to ____

Commission File Number 1-11048

DGSE Companies, Inc.

(Exact name of registrant as specified in its charter)

Nevada 88-0097334

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

11311 Reeder Road Dallas, Texas 75229 (972) 484-3662

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

NONE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES b NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o
Non-accelerated filer o
(Do not check if a smaller reporting company)

Accelerated filer o Smaller reporting company b

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NOb

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of November 12, 2008:

Class
Common stock, \$.01 par value per share

Outstanding 9,833,635

TABLE OF CONTENTS

Page No.

PART I.	FINANCIAL INFORMATION	
Item 1.	Consolidated Financial Statements.	
	Consolidated Balance Sheets as of September 30, 2008 and December 31, 2007	1
	Consolidated Statements of Operations for the three months ended September 30, 2008 and 2007	2
	Consolidated Statements of Operations for the nine months ended September 30, 2008 and 2007	3
	Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 and 2007	4
	Notes to Consolidated Financial Statements	5
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations.	11
Item 3.	Quantitative and Qualitative Disclosures About Market Risk.	17
Item 4.	Controls and Procedures.	17
PART II.	OTHER INFORMATION	
Item 3.	Legal Proceedings.	18
Item 4.	Submission of Matters to a Vote of Security Holders.	18
Item 5.	Other Information.	18
Item 6.	Exhibits.	19
SIGNATURES		23
i		

DGSE Companies, Inc. and Subsidiaries

PART I. FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements.

CONSOLIDATED BALANCE SHEETS

	September 30, 2008 Unaudited		December 31, 2007	
ASSETS				
Current Assets:				
Cash and cash equivalents	\$ 1,934,513	\$	536,548	
Trade receivables	4,364,901		3,792,474	
Auction advances	482,391		747,000	
Inventories	15,099,533		12,975,782	
Prepaid expenses	241,023		459,486	
Prepaid federal income tax	_	_	59,341	
Total current assets	22,122,361		18,570,631	
Marketable securities – available for sale	20,532		61,769	
Property and equipment, net	4,814,086		4,193,869	
Deferred income taxes	1,717,131		1,805,205	
Goodwill	9,035,380		8,952,181	
Intangible assets	2,499,840		2,521,340	
Other long-term receivable	385,383		444,383	
Other assets	193,703		309,836	
	\$ 40,788,416	\$	36,859,214	
LIABILITIES				
Current Liabilities:				
Notes payable	\$ 187,463	\$	187,467	
Current maturities of long-term debt	501,631		501,631	
Accounts payable – trade	388,548		1,069,194	
Federal income tax payable	199,554		-	
Accrued expenses	2,484,957		1,018,003	
Customer deposits	867,588		315,437	
Total current liabilities	4,629,741		3,091,732	
Long-term debt, less current maturities	14,734,553		13,489,901	
	19,364,294		16,581,633	
STOCKHOLDERS' EQUITY				
Common stock, \$.01 par value; 30,000,000 shares authorized; 9,833,635 and 9,490,357 shares issued and outstanding at the end of each period in				
2008 and 2007, respectively	98,337		94,904	
Additional paid-in capital	18,503,353		18,473,234	
Accumulated other comprehensive loss	(117,264)		(97,288)	
Accumulated other comprehensive loss	(117,404)		(91,200	

Retained earnings	2,939,696	1,806,731
	21,424,122	20,277,581
	\$ 40,788,416 \$	36,859,214

The accompanying notes are an integral part of these consolidated financial statements

1

DGSE Companies, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF OPERATIONS

	ŗ	Three months ended September 30, 2008 2007			
		Unaudited			
Revenue					
Sales	\$	24,345,861	\$	16,771,838	
Consumer loan service charges		145,320		84,475	
		24,491,181		16,856,313	
Costs and expenses					
Cost of goods sold		20,664,436		13,891,332	
Selling, general and administrative expenses		3,309,030		2,726,610	
Depreciation and amortization		88,422		96,584	