

SHORE BANCSHARES INC  
Form 10-Q  
November 09, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

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**FORM 10-Q**

**(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the Quarterly Period Ended September 30, 2006

**OR**

**( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-22345

**SHORE BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

Maryland  
(State or Other Jurisdiction of  
Incorporation or Organization)

52-1974638  
(I.R.S. Employer  
Identification No.)

18 East Dover Street, Easton, Maryland  
(Address of Principal Executive Offices)

21601  
(Zip Code)

(410) 822-1400

Registrant's Telephone Number, Including Area Code

N/A

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 8,378,173 shares of common stock as of October 31, 2006.

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**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements.**

SHORE BANCSHARES, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Dollars in thousands)

	September 30, 2006 (unaudited)	December 31, 2005
<b><u>ASSETS:</u></b>		
Cash and due from banks	\$ 19,170	\$ 28,990
Interest bearing deposits with other banks	21,482	13,068
Federal funds sold	46,423	25,401
Investment securities:		
Held-to-maturity, at amortized cost (fair value of, \$14,008 and \$14,826, respectively)	13,991	14,911
Available for sale, at fair value	111,400	106,160
Loans, less allowance for credit losses (\$5,843, \$5,236, respectively)	679,816	622,227
Insurance premiums receivable	175	1,089
Premises and equipment, net	15,945	15,187
Accrued interest receivable on loans and investment securities	5,225	3,897
Investment in unconsolidated subsidiary	938	909
Goodwill	11,939	11,939
Other intangible assets	1,653	1,906
Deferred income taxes	1,886	1,991
Other real estate owned	47	302
Other assets	4,247	3,661
<b>TOTAL ASSETS</b>	<b>\$ 934,337</b>	<b>\$ 851,638</b>
<b><u>LIABILITIES:</u></b>		
Deposits:		
Noninterest bearing demand	\$ 115,785	\$ 113,244
NOW and Super NOW	106,294	111,799
Certificates of deposit \$100,000 or more	158,347	106,541
Other time and savings	386,514	373,374
<b>Total Deposits</b>	<b>766,940</b>	<b>704,958</b>
Accrued interest payable	1,820	1,214
Short term borrowings	27,314	35,848
Long term debt	25,000	4,000
Other liabilities	4,056	4,170
<b>TOTAL LIABILITIES</b>	<b>825,130</b>	<b>750,190</b>
<b><u>STOCKHOLDERS' EQUITY:</u></b>		
Common stock, par value \$.01; authorized 35,000,000 shares; issued and outstanding:		
September 30, 2006	8,376,537	
December 31, 2005	5,556,985	84
Additional paid in capital	29,560	29,014
Retained earnings	80,483	73,642

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Accumulated other comprehensive loss	(920)	(1,263)
TOTAL STOCKHOLDERS' EQUITY	109,207	101,448
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	\$ 934,337	\$ 851,638

See accompanying notes to Condensed Consolidated Financial Statements.

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SHORE BANCSHARES, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)  
(Dollars in thousands, except per share amounts)

	Three months ended September 30,		Nine months ended September 30,	
	2006	2005	2006	2005
<b>INTEREST INCOME</b>				
Loans, including fees	\$ 13,375	\$ 10,779	\$ 37,311	\$ 30,573
Interest and dividends on investment securities:				
Taxable	1,160	979	3,225	2,788
Tax-exempt	138	142	416	435
Other interest income	695	336	1,424	737
Total interest income	15,368	12,236	42,376	34,533
<b>INTEREST EXPENSE</b>				
Certificates of deposit, \$100,000 or more	1,752	935	4,047	2,447
Other deposits	3,106	2,034	7,771	5,480
Other interest	608	202	1,333	534
Total interest expense	5,466	3,171	13,151	8,461
<b>NET INTEREST INCOME</b>	9,902	9,065	29,225	26,072
<b>PROVISION FOR CREDIT LOSSES</b>	416	220	967	580
<b>NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES</b>				
	9,486	8,845	28,258	25,492
<b>NONINTEREST INCOME</b>				
Service charges on deposit accounts	799	788	2,322	2,077
Gain on sale of securities	3	-	3	58
Insurance agency commissions	1,423	1,206	5,415	4,994
Other noninterest income	663	564	2,173	1,629
Total noninterest income	2,888	2,558	9,913	8,758
<b>NONINTEREST EXPENSE</b>				
Salaries and employee benefits	4,466	3,965	13,329	11,680
Expenses of premises and equipment	802	695	2,242	1,987
Other noninterest expense	1,939	1,733	5,774	5,098
Total noninterest expense	7,207	6,393	21,345	18,765
<b>INCOME BEFORE TAXES ON INCOME</b>				
	5,167	5,010	16,826	15,485
Federal and state income tax expense	1,968	1,868	6,325	5,736
<b>NET INCOME</b>	\$ 3,199	\$ 3,142	\$ 10,501	\$ 9,749

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Basic earnings per common share	\$	.38	\$	.38	\$	1.26	\$	1.17
Diluted earnings per common share	\$	.38	\$	.37	\$	1.25	\$	1.17
Dividends declared per common share	\$	.15	\$	.14	\$	.44	\$	.39

See accompanying notes to Condensed Consolidated Financial Statements.

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SHORE BANCSHARES, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)  
 For the Nine Month Periods Ended September 30, 2006 and 2005  
 (Dollars in thousands, except per share amounts)

	Common Stock	Paid in Capital	Additional Retained Earnings	Accumulated other Comprehensive Loss	Total Stockholders' Equity
Balances, January 1, 2006	\$ 55	\$ 29,014	\$ 73,642	\$ (1,263)	\$ 101,448
Comprehensive income:					
Net income	-	-	10,501	-	10,501
Other comprehensive income, net of tax:					
Unrealized loss on available for sale securities, net of reclassification adjustment of \$14	-	-	-	343	343
Total comprehensive income					10,844
Shares issued	1	538	-	-	539
Stock-based compensation expense	-	36	-	-	36
Stock dividend and cash in lieu of fractional shares paid	28	(28)	(9)	-	(9)
Cash dividends paid \$0.44 per share	-	-	(3,651)	-	(3,651)
Balances, September 30, 2006	\$ 84	\$ 29,560	\$ 80,483	\$ (920)	\$ 109,207
Balances, January 1, 2005	\$ 55	\$ 28,017	\$ 65,182	\$ (278)	\$ 92,976
Comprehensive income:					
Net income	-	-	9,749	-	9,749
Other comprehensive income, net of tax:					
Unrealized loss on available for sale securities, net of reclassification adjustment of \$56	-	-	-	(554)	(554)
Total comprehensive income	-	-	-	-	9,195
Shares issued	-	772	-	-	772
Cash dividends paid \$0.39 per share	-	-	(3,263)	-	(3,263)



Balances, September 30, 2005	\$	55	\$	28,789	\$	71,668	\$	(832)	\$	99,680
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See accompanying notes to Condensed Consolidated Financial Statements.

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SHORE BANCSHARES, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)  
(Dollars in thousands)

	For the nine Months Ended September 30,	
	2006	2005
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Income	\$ 10,501	\$ 9,749
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,095	1,076
Stock based compensation expense	36	-
Discount accretion on debt securities	(115)	(91)
Provision for credit losses	967	580
Deferred income taxes	(88)	167
Gain on sale of securities	(3)	(58)
Deferred gain on sale of premise and equipment	-	(176)
Valuation of other real estate owned	-	54
Gain on sale of premise and equipment	(8)	-
Equity in earnings of unconsolidated subsidiary	(29)	(56)
Net changes in:		
Insurance premiums receivable	915	24
Accrued interest receivable	(1,328)	(718)
Other assets	(586)	(527)
Accrued interest payable	606	321
Other liabilities	(114)	805
Net cash provided by operating activities	11,849	11,150
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from maturities and principal payments of securities available for sale	43,331	13,724
Proceeds from sale of investment securities available for sale	52	2,010
Purchase of securities available for sale	(47,993)	(25,080)
Proceeds from maturities and principal payments of securities held to maturity	1,112	792
Purchase of securities held to maturity	(203)	-
Net increase in loans	(58,555)	(16,673)
Proceeds from sale of premises and equipment	25	912
Purchase of premises and equipment	(1,584)	(2,559)
Proceeds from sale of other real estate owned	255	-
Deferred earn out payment, net of stock issued	-	(2,400)
Net cash used in investing activities	(63,560)	(29,274)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net (decrease) increase in demand, NOW, money market and savings deposits	(20,228)	6,444
Net increase in certificates of deposit	82,210	36,854
Net (decrease) increase in short term borrowings	(8,534)	2,726
Net increase in long-term borrowings	21,000	-
Proceeds from issuance of common stock	539	373

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Dividends paid	(3,660)	(3,263)
Net cash provided by financing activities	71,327	43,134
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>19,616</b>	<b>25,010</b>
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	67,459	43,551
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 87,075	\$ 68,561

See accompanying notes to Condensed Consolidated Financial Statements

Shore Bancshares, Inc.  
Notes to Condensed Consolidated Financial Statements  
For the Three and Nine Months Ended September 30, 2006 and 2005  
(Unaudited)

Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of Shore Bancshares, Inc. (the "Company") and its subsidiaries with all significant intercompany transactions eliminated. The consolidated financial statements conform to accounting principles generally accepted in the United States of America and to prevailing practices within the banking industry. The accompanying interim financial statements are unaudited; however, in the opinion of management all adjustments necessary to present fairly the financial position at September 30, 2006, the results of operations for the three- and nine-month periods ended September 30, 2006 and 2005, changes in stockholders' equity for the nine months ended September 30, 2006 and 2005, and cash flows for the nine-month periods ended September 30, 2006 and 2005, have been included. All such adjustments are of a normal recurring nature. The amounts as of December 31, 2005 were derived from audited financial statements. The results of operations for the three- and nine-month periods ended September 30, 2006 are not necessarily indicative of the results to be expected for any other interim period or the full year. This Quarterly Report on Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

Note 2 - Earnings Per Share

Year to date basic earnings per share are derived by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share are derived by dividing net income by the weighted average number of shares outstanding during the period, adjusted for the dilutive effect of outstanding options. On June 5, 2006 the Company paid a 50% stock dividend to stockholders of record as of May 22, 2006. All share data and per share amounts have been adjusted to give retroactive effect to that dividend. Information relating to the calculation of earnings per share is summarized as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
(in thousands, except per share data)				
Net Income	\$ 3,199	\$ 3,142	\$ 10,501	\$ 9,749
Weighted Average Shares Outstanding - Basic	8,374	8,317	8,362	8,298
Dilutive securities	22	50	30	51
Weighted Average Shares Outstanding - Diluted	8,396	8,367	8,392	8,349
Earnings per common share - Basic	\$ 0.38	\$ 0.38	\$ 1.26	\$ 1.17
Earnings per common share - Diluted	\$ 0.38	\$ 0.37	\$ 1.25	\$ 1.17

There were no stock options excluded from the calculation of earnings per share for the three- and nine-month periods ended September 30, 2006 and 2005.

Note 3 - Significant Accounting Policy

Under the provisions of Statements of Financial Accounting Standards (SFAS) Nos. 114 and 118, "Accounting by Creditors for Impairment of a Loan", a loan is considered impaired if it is probable that the Company will not collect all principal and interest payments according to the loan's contracted terms. The impairment of a loan is measured at the present value of expected future cash flows using the loan's effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loans principal balance. Interest income on other nonaccrual loans is recognized only to the extent of interest payments received.

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Information with respect to impaired loans and the related valuation allowance is shown below:

(Dollars in thousands)	September 30, 2006	December 31, 2005
Impaired loans with valuation allowance	\$ 3,521	\$ 604
Impaired loans with no valuation allowance	87	242
<b>Total impaired loans</b>	<b>\$ 3,608</b>	<b>\$ 846</b>
Allowance for credit losses applicable to impaired loans	\$ 787	\$ 555
Allowance for credit losses applicable to other than impaired loans	5,056	4,681
<b>Total allowance for credit losses</b>	<b>\$ 5,843</b>	<b>\$ 5,236</b>
Interest income on impaired loans recorded on the cash basis	\$ -	\$ -

Impaired loans do not include groups of smaller balance homogenous loans such as residential mortgage and consumer installment loans that are evaluated collectively for impairment. Reserves for probable credit losses related to these loans are based upon historical loss ratios and are included in the allowance for credit losses.

#### Note 4 - Commitments

In the normal course of business, to meet the financial needs of its customers, the Company's bank subsidiaries are parties to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. At September 30, 2006, total commitments to extend credit were approximately \$182,314,000. Outstanding letters of credit were approximately \$20,377,000 at September 30, 2006.

#### Note 5 - Stock-Based Compensation

At September 30, 2006, the Company had four equity compensation plans: (i) the Shore Bancshares, Inc. 1998 Stock Option Plan; (ii) the Talbot Bancshares, Inc. Employee Stock Option Plan; (iii) the Shore Bancshares, Inc. Employee Stock Purchase Plan ("ESPP"); and (vi) the Shore Bancshares, Inc. 2006 Stock and Incentive Compensation Plan. The first three plans are described in detail in Note 13 to the audited financial statements contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2005. The fourth plan, which contemplates the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, and performance units, is described in detail in the Company's 2006 definitive proxy statement. No awards have been granted under the fourth plan. Stock options granted to date are generally time-based, vesting 20% on each anniversary of the grant date over five years and expiring 10 years from the grant date. ESPP awards allow employees to purchase shares of common stock at 85% of the fair market value on the date of grant. ESPP grants are 100% vested at date of grant and have a 27-month term.

On January 1, 2006, the Company implemented Statement of Financial Accounting Standards 123(R), "Share-Based Payments" ("SFAS No. 123R") which replaced SFAS No. 123 and supercedes Opinion No. 25 and the related implementation guidance. SFAS No. 123R addresses accounting for equity-based compensation arrangements, including employee stock options. The Company adopted the "modified prospective method" where stock-based compensation expense is recorded beginning on the adoption date and prior periods are not restated. Under this method, compensation expense is recognized using the fair-value based method for all new awards granted after January 1, 2006. Additionally, compensation expense for unvested stock options that are outstanding at January 1,

2006 is recognized over the requisite period based on the fair value of those options as previously calculated at the grant date under the pro-forma disclosures of SFAS 123. The fair value of each grant is estimated using the Black-Scholes option pricing model.

During the three- and nine-month periods ended September 30, 2006, the Company recognized pre-tax stock-based compensation expense of \$12,000 and \$36,000, respectively, as a result of adopting SFAS 123R. Such expense includes compensation expense for stock-based compensation awards granted prior to, but not yet vested as of, January 1, 2006, based on the grant-date fair value estimated in accordance with the original provisions of SFAS 123. Stock-based compensation for all stock based compensation awards granted subsequent to January 1, 2006, was based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. The Company recognized compensation expense for stock option awards on a straight-line basis over the requisite service period of the award. Basic and diluted net income per share for the three and nine months ended September 30, 2006, were not affected as a result of adopting SFAS 123R.

Prior to adoption of SFAS 123R, the Company applied SFAS 123, amended by SFAS 148, "Accounting for Stock-Based Compensation - Transition and Disclosure", which allowed companies to apply existing accounting rules under APB 25. In general, as the exercise price of options granted under these plans was equal to the market price of the underlying common stock on the grant date, no stock-based compensation expense was recognized in our net income from periods prior to the adoption of SFAS 123R. As required by SFAS 123 and 148 prior to the adoption of SFAS 123R, the Company provided pro forma net income and pro forma net income per common share disclosures for stock based awards as if the fair-value method defined in SFAS 123 had been applied.

SFAS 123R requires the Company to present pro forma information for the comparative period to the adoption as if the Company had accounted for all employee stock options and ESPP awards under the fair-value method of the original SFAS 123. The following table illustrates the effect on net income after tax and net income per common share as if the Company had applied the fair value recognition provisions of SFAS 123 to stock-based compensation during the three- and nine-month periods ended September 30, 2005 (in thousands, except per share amounts).

	Three-month period ended September 30, 2005	Nine-month period ended September 30, 2005
<b>Net income:</b>		
As reported	\$ 3,142	\$ 9,749
Less pro forma stock-based compensation expense determined under the fair value method, net of related tax effects	(8)	(44)
Pro forma net income	\$ 3,134	\$ 9,705
<b>Basic net income per share:</b>		
As reported	\$ .38	\$ 1.17
Pro forma	.38	1.17
<b>Diluted earnings per share</b>		
As reported	\$ .37	\$ 1.17
Pro forma	.37	1.16

The Company granted options pursuant to its ESPP on January 31, 2006. There were no options granted under the ESPP during 2005. The fair value of these options was estimated using the Black-Scholes valuation model using the following weighted average assumptions:

	2006
Dividend yield	2.40%
Expected volatility	23.57%
Risk free interest	4.53%
Expected lives (in years)	2.25

The risk-free interest rate is based on the Federal Reserve Bank's constant maturities daily interest rate in effect at the time of the ESPP grant date. For valuation of the ESPP awards, the Company used the risk free interest rate on the date of grant. The expected life of the options represents the period of time that the Company expects the awards will be outstanding based on historical experience with similar awards. The computation of expected volatility for the ESPP awards is based on historical volatility of the underlying securities. The expected dividend yield is calculated by taking the total expected annual dividend payout divided by the average stock price. Stock-based compensation expense recognized in the consolidated statement of operation in the first quarter of 2006 reflects forfeitures as they occur.



The following is a summary of changes in shares under option for all plans for the nine-month period ended September 30, 2006. Pursuant to the anti-dilution provisions of the Company's equity compensation plans, all amounts in the following table have been adjusted to give effect to the 50% stock dividend that was paid on June 5, 2006 to stockholders of record as of May 22, 2006.

	Number of Shares	Weighted Average Exercise Price	Aggregate Intrinsic Value
Outstanding at beginning of year	77,364	\$ 10.77	
Granted	11,972	18.47	
Exercised	(43,118)	8.44	
Expired/Cancelled	(1,501)	15.28	
Outstanding at end of period	44,717	\$ 14.78	\$ 624,738
Exercisable at the end of period	39,130	\$ 15.01	\$ 537,693
Weighted average fair value of options granted during the year		\$ 5.91	

The following summarizes information about options outstanding at September 30, 2006:

Options Outstanding Exercise Price	Options Outstanding and Exercisable		
	Number	Number	Weighted Average Remaining Contract Life
\$ 5.85	4,802	4,802	.18
21.33	5,925	5,925	2.30
14.00	4,980	4,980	3.30
13.17	18,704	13,117	4.67
18.47	10,306	10,306	1.58
	44,717	39,130	

The total intrinsic value of stock options exercised during the nine-month periods ended September 30, 2006 and 2005 was approximately \$659,000 and \$353,000, respectively. Cash received upon exercise of options during the nine month periods ended September 30, 2006 and 2005 was approximately \$338,000 and \$214,000, respectively.

#### Note 6 - Segment Reporting

The Company operates two primary businesses: Community Banking and Insurance Products and Services. Through the Community Banking business, the Company provides services to consumers and small businesses on the Eastern Shore of Maryland and Delaware through its 17-branch network. Community banking activities include small business services, retail brokerage, and consumer banking products and services. Loan products available to consumers include mortgage, home equity, automobile, marine, and installment loans, credit cards and other secured and unsecured personal lines of credit. Small business lending includes commercial mortgages, real estate development loans, equipment and operating loans, as well as secured and unsecured lines of credit, credit cards, accounts receivable financing arrangements, and merchant card services.

Through the Insurance Products and Services business, the Company provides a full range of insurance products and services to businesses and consumers in the Company's market areas. Products include property and casualty, life, marine, individual health and long-term care insurance. Pension and profit sharing plans and retirement plans for executives and employees are available to suit the needs of individual businesses.

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Selected financial information by line of business for the nine months ended September 30 is included in the following table:

	Community banking	Insurance products and services	Parent Company(a)	Intersegment Transactions	Consolidated Total
(In thousands)					
2006					
Net Interest income	\$ 29,211	\$ 8	\$ 6	\$ -	\$ 29,225
Provision for credit losses	967	-	-	-	967
Net interest income after provision	28,244	8	6	-	28,258
Noninterest income	4,448	5,577	3,079	(3,191)	9,913
Noninterest expense	16,723	4,540	3,273	(3,191)	21,345
Income before taxes	15,969	1,045	(188)	-	16,826
Income tax expense	5,971	412	(59)	-	6,325
Net income	\$ 9,998	\$ 633	\$ (129)	\$ -	\$ 10,501
Intersegment revenue(expense)	\$ (2,722)	\$ (179)	\$ 2,901	\$ -	\$ -
Average assets	\$ 863,275	\$ 10,117	\$ 3,706	\$ -	\$ 877,098
2005					
Net Interest income	\$ 26,069	\$ -	\$ 3	\$ -	\$ 26,072
Provision for credit losses	580	-	-	-	580
Net interest income after provision	25,489	-	3	-	25,492
Noninterest income	3,687	5,155	2,014	(2,098)	8,758
Noninterest expense	14,300	4,433	2,130	(2,098)	18,765
Income before taxes	14,876	722	(113)	-	15,485
Income tax expense	5,495	286	(45)	-	5,736
Net income	\$ 9,381	\$ 436	\$ (68)	\$ -	\$ 9,749
Intersegment revenue(expense)	\$ (1,776)	\$ (86)	\$ 1,862	\$ -	\$ -
Average assets	\$ 802,086	\$ 9,683	\$ 3,456	\$ -	\$ 815,225

(a) Amount included in Parent Company relates to services provided to subsidiaries by the Company and rental income.

Note 7 - New Accounting Pronouncements

In February 2006, the Financial Accounting Standards Board ("FASB") issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments", an amendment of SFAS No. 133 and SFAS No. 140. This statement permits fair value re-measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. It establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation. In addition, SFAS 155 clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement 133. It also clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives. SFAS 155 amends Statement 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. This Statement is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company is evaluating the impact, if any, of the

adoption of this Statement on its financial results.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets". This Statement amends SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities", and requires that all separately recognized servicing assets and servicing liabilities be initially measured at fair value, if practicable and permits the entities to elect either fair value measurement with changes in fair value reflected in earnings or the amortization and impairment requirements of SFAS No. 140 for subsequent measurement. The subsequent measurement of separately recognized servicing assets and servicing liabilities at fair value eliminates the necessity for entities that manage the risks inherent in servicing assets and servicing liabilities with derivatives to qualify for hedge accounting treatment and eliminates the characterization of declines in fair value as impairments or direct write-downs. This Statement is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company is evaluating the impact, if any, of the adoption of this Statement on its financial results.

In July 2006, the FASB issued *FASB Interpretation No. 48* (“*FIN 48*”), *Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement 109*, which provided guidance on the measurement, recognition, and disclosure of tax positions taken or expected to be taken in a tax return. The interpretation also provides guidance on derecognition, classification, interest and penalties, and disclosure. *FIN 48* prescribes that a tax position should only be recognized if it is more-likely-than-not that the position will be sustained upon examination by the appropriate taxing authority. A tax position that meets this threshold is measured as the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. The cumulative effect of applying *FIN 48* is to be reported as an adjustment to the beginning balance of retained earnings in the period of adoption. *FIN 48* is effective for fiscal years beginning after December 15, 2006. The Company is currently assessing the impact, if any, that the adoption may have on its financial statements.

In September 2006, the FASB issued *SFAS No. 157*, “*Fair Value Measurements*” (“*SFAS No.157*”). This statement provides a single definition of fair value, a framework for measuring fair value, and expanded disclosures concerning fair value. Previously, different definitions of fair value were contained in various accounting pronouncements creating inconsistencies in measurement and disclosures. *SFAS No. 157* applies under those previously issued pronouncements that prescribe fair value as the relevant measure of value, except *SFAS No. 123(R)* and related interpretations and pronouncements that require or permit measurement similar to fair value but are not intended to measure fair value. This pronouncement is effective for fiscal years beginning after November 15, 2007. The Company is evaluating the impact of this new standard, but currently believes that adoption will not have a material impact on its financial position, results of operations, or cash flows.

In September 2006, the FASB issued *SFAS No. 158*, “*Employer’s Accounting for Defined Benefit Pension and Other Post Retirement Plans*” (an amendment of *FASB Statements 87, 88, 106 and 132R*) (“*SFAS No. 158*”). *SFAS No. 158* requires an employer to recognize on its statement of financial position an asset for a plan’s over funded status or a liability for a plan’s under funded status, measure a plan’s assets and its obligations that determine its funded status as of the end of the employer’s fiscal year (with limited exceptions), and recognizes changes in the funded status of a defined benefit postretirement plan in the year in which the changes occur. Those changes will be reported in our comprehensive income as a separate component of stockholder’s equity. *SFAS 158* is effective for us in the fourth quarter of fiscal 2007. The Company has a supplemental executive retirement plan and deferred compensation plan but does not offer any defined benefit retirement plans. The Company is evaluating the impact of this new standard, but currently believes that adoption will not have a material impact on its financial condition or results of operations.

In September 2006, the SEC’s Office of the Chief Accountant and Divisions of Corporation Finance and Investment Management released *SAB No. 108*, “*Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*” (“*SAB No. 108*”), that provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a current year misstatement. The SEC staff believes that registrants should quantify errors using both a balance sheet and an income statement approach and evaluate whether either approach results in quantifying a misstatement that, when all relevant quantitative and qualitative factors are considered, is material. This pronouncement is effective for fiscal years ending after November 15, 2006. The Company believes the adoption of *SAB No. 108* will have no material impact on its financial position, results of operations, or cash flows.

## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.**

Unless the context clearly suggests otherwise, references to “the Company”, “we”, “our”, and “us” in this report are to Shore Bancshares, Inc. and its consolidated subsidiaries.

### **Forward-Looking Information**

Portions of this Quarterly Report on Form 10-Q contain forward-looking statements within the meaning of The Private Securities

Litigation Reform Act of 1995. Statements that are not historical in nature, including statements that include the words “anticipate”, “estimate”, “should”, “expect”, “believe”, “intend”, and similar expressions, are expressions about our confidence in our policies, and strategies, the adequacy of capital levels, and liquidity and are not guarantees of future performance. Such forward-looking statements involve certain risks and uncertainties, including economic conditions, competition in the geographic and business areas in which we operate, inflation, fluctuations in interest rates, legislation, and governmental regulation. These risks and uncertainties are described in detail in the section of the periodic reports that Shore Bancshares, Inc. files with the Securities and Exchange Commission entitled “Risk Factors” (see Item 1A of Part II of this report). Actual results may differ materially from such forward-looking statements, and we assume no obligation to update forward-looking statements at any time except as required by law.

### **Introduction**

The following discussion and analysis is intended as a review of significant factors affecting the financial condition and results of operations of Shore Bancshares, Inc. and its consolidated subsidiaries for the periods indicated. This discussion and analysis should be read in conjunction with the unaudited condensed consolidated financial statements and related notes presented in this report, as well as the audited consolidated financial statements and related notes included in the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2005.

Shore Bancshares, Inc. is the largest independent financial holding company located on the Eastern Shore of Maryland. It is the parent company of The Talbot Bank of Easton, Maryland located in Easton, Maryland (“Talbot Bank”), The Centreville National Bank of Maryland located in Centreville, Maryland (“Centreville National Bank”) and The Felton Bank, located in Felton, Delaware (“Felton Bank”) (collectively, the “Banks”). The Banks operate 17 full service branches in Kent, Queen Anne’s, Talbot, Caroline and Dorchester Counties in Maryland and Kent County, Delaware. The Company offers a full range of insurance products and services to its customers through The Avon-Dixon Agency, LLC, Elliott Wilson Insurance, LLC, and Mubell Finance, LLC (collectively, the “Insurance Agency”) and investment advisory services through Wye Financial Services, LLC, all of which are wholly-owned subsidiaries of Shore Bancshares, Inc. The shares of common stock of Shore Bancshares, Inc. are listed on the NASDAQ Capital Market under the symbol “SHBI”.

The Company maintains an Internet site at [www.shbi.net](http://www.shbi.net) on which it makes available free of charge its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to the foregoing as soon as reasonably practicable after these reports are electronically filed with, or furnished to, the Securities and Exchange Commission.

### **Critical Accounting Policies**

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The financial information contained within the financial statements is, to a significant extent, financial information contained that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained either when earning of income, recognizing an expense, recovering an asset or relieving a liability.

We believe that our most critical accounting policy relates to the allowance for credit losses. The allowance for credit losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on two basic principles of accounting: (i) SFAS No. 5, Accounting for Contingencies, which requires that losses be accrued when

they are probable of occurring and estimable, and (ii) SFAS No. 114, Accounting by Creditors for Impairment of a Loan, which requires that losses be accrued based on the differences between the loan balance and the value of collateral, present value of future cash flows or values that are observable in the secondary market. Management uses many factors, including economic conditions and trends, the value and adequacy of collateral, the volume and mix of the loan portfolio, and our internal loan processes in determining the inherent loss that may be present in our loan portfolio. Actual losses could differ significantly from Management's estimates. In addition, GAAP itself may change from one previously acceptable method to another. Although the economics of transactions would be the same, the timing of events that would impact the transactions could change.

Management has significant discretion in making the adjustments inherent in the determination of the provision and allowance for credit losses, including in connection with the valuation of collateral, the borrower's prospects of repayment, and in establishing allowance factors on the formula allowance and unallocated allowance components of the allowance. The establishment of allowance factors is a continuing exercise, based on Management's continuing assessment of the totality of all factors, including, but not limited to, as delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of Management, national and local economic trends, concentrations of credit, quality of loan review system and the effect of external factors such as competition and regulatory requirements, and their impact on the portfolio, and allowance factors may change from period to period, resulting in an increase or decrease in the amount of the provision or allowance, based upon the same volume and classification of loans. Changes in allowance factors will have a direct impact on the amount of the provision, and a corresponding effect on net income. Errors in Management's perception and assessment of these factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio, and may result in additional provisions or charge-offs.

Three basic components comprise our allowance for credit losses: (i) a specific allowance; (ii) a formula allowance; and (iii) a nonspecific allowance. Each component is determined based on estimates that can and do change when the actual events occur. The specific allowance is used to individually allocate an allowance to loans identified as impaired. An impaired loan may show deficiencies in the borrower's overall financial condition, payment history, support available from financial guarantors and/or the fair market value of collateral. When a loan is identified as impaired, a specific allowance is established based on the Company's assessment of the loss that may be associated with the individual loan. The formula allowance is used to estimate the loss on internally risk rated loans, exclusive of those identified as impaired. Loans identified as special mention, substandard, doubtful and loss, as well as impaired, are segregated from performing loans. Remaining loans are then grouped by type (commercial, commercial real estate, construction, home equity or consumer). Each loan type is assigned an allowance factor based on Management's estimate of the risk, complexity and size of individual loans within a particular category. Classified loans are assigned higher allowance factors than non-rated loans due to Management's concerns regarding collectibility or Management's knowledge of particular elements regarding the borrower. Allowance factors grow with the worsening of the internal risk rating. The nonspecific formula is used to estimate the loss of non-classified loans stemming from more global factors such as delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of Management, national and local economic trends, concentrations of credit, quality of loan review system and the effect of external factors such as competition and regulatory requirements. The nonspecific allowance captures losses whose impact on the portfolio have occurred but have yet to be recognized in either the formula or specific allowance.

## **OVERVIEW**

Net income for the third quarter of 2006 was \$3,199,000, or diluted earnings per share of \$.38, compared to \$3,142,000, or diluted earnings per share of \$.37, for the third quarter of 2005.

Net income for the nine-months ended September 30, 2006 was \$10,501,000, or diluted earnings per share of \$1.25, compared to \$9,749,000, or diluted earnings per share of \$1.17, for the nine months ended September 30, 2005. Annualized return on average assets was 1.60% for the nine months ended September 30, 2006, compared to 1.59% for the same period in 2005. Annualized return on average stockholders' equity was 13.22% for the nine-month period ended September 30, 2006, compared to 13.47% for the same period in 2005.

## **RESULTS OF OPERATIONS**

### **Net Interest Income**

Net interest income for the three- and nine-month periods ended September 30, 2006 was \$9,902,000 and \$29,225,000, respectively, an increase of \$837,000 or 9.2% and \$3,153,000 or 12.1%, respectively, when compared to



the same periods last year. These increases are attributable to increases in earning assets, mostly loans, and increased yields on earning assets. Total interest income increased by \$3,132,000 and \$7,843,000 for the three- and nine-month periods ended September 30, 2006, respectively, when compared to the same periods last year.

Our net interest margin was 4.62% for the three months ended September 30, 2006, compared to 4.74% for the same period in 2005. Our net interest margin for the nine months ended September 30, 2006 was 4.80%, compared to 4.65% for the same period in 2005. We continued to increase the volume of our earning assets, which averaged \$817,749,000 for the nine months ended September 30, 2006, compared to \$755,586,000 for the same period in 2005. Average loans totaled \$656,725,000 for the nine-month period ended September 30, 2006, a \$53,889,000 increase over the same period in 2005. The yield on earning assets increased 80 basis points from 6.14% to 6.94% for the nine-month period ended September 30, 2006 when compared to the same period in 2005.

The overall yield on loans for the nine months ended September 30, 2006 was 7.57%, compared to 6.77% for the same period in 2005. The yield on investment securities for the first nine months of 2006 increased to 4.20% from 3.80% for the same period in 2005, and the average balance of investment securities for the nine-months ended September 30, 2006 increased by \$1,567,000 to \$122,546,000 when compared to the same period in 2005.

Total interest expense increased \$2,295,000 and \$4,690,000 for the three- and nine-month periods ended September 30, 2006, respectively, when compared to the same periods last year. An increase in the rate paid for interest bearing deposits is the primary reason for the increased expense. Rates paid for certificates of deposit and short-term borrowings increased as a result of higher short-term interest rates and increased competition for deposits. The average balance of interest bearing deposits increased by \$31,095,000 for the nine months ended September 30, 2006 when compared to the same period in 2005. The overall rate paid for interest bearing deposits increased 76 basis points to 2.59% as a result of higher rates paid for all deposits. For the nine months ended September 30, 2006, the average balance of certificates of deposits, including those \$100,000 or more, increased by \$27,711,000 when compared to the same period last year, and the average rate paid for those certificates of deposit increased 96 basis points to 4.28%. Other certificates of deposit increased \$20,331,000 when compared to the same period last year, and the average rate paid for those deposits increased 80 basis points to 3.85%. Comparing the first nine months of 2006 to the same period in 2005, interest bearing demand deposits decreased by approximately \$6,049,000 and money management and savings deposits declined by \$10,898,000.

Loans comprised 80.3% and 79.8% of total average earning assets at September 30, 2006 and 2005, respectively.

#### Analysis of Interest Rates and Interest Differentials.

The following table presents the distribution of the average consolidated balance sheets, interest income/expense, and annualized yields earned and rates paid through September 30, 2006 and 2005:

(Dollars in thousands)	September 30, 2006			September 30, 2005		
	Average Balance	Income Expense	Yield Rate	Average Balance	Income Expense	Yield Rate
<b>Earning Assets</b>						
Investment securities	\$ 122,546	\$ 3,856	4.20%	\$ 120,979	\$ 3,446	3.80%
Loans	656,725	37,292	7.57%	602,836	30,602	6.77%
Interest bearing deposits	13,587	494	4.85%	961	20	2.71%
Federal funds sold	24,891	930	4.98%	30,810	716	3.10%
<b>Total earning assets</b>	<b>817,749</b>	<b>42,572</b>	<b>6.94%</b>	<b>755,586</b>	<b>34,784</b>	<b>6.14%</b>
<b>Noninterest earning assets</b>						
	59,349			59,638		
<b>Total Assets</b>	<b>\$ 877,098</b>			<b>\$ 815,224</b>		
<b>Interest bearing liabilities</b>						
Interest bearing deposits	\$ 608,641	11,818	2.59%	\$ 577,546	7,927	1.83%
Short term borrowing	29,650	769	3.46%	24,736	345	1.86%
Long term debt	15,508	564	4.85%	5,000	189	5.03%
<b>Total interest bearing liabilities</b>	<b>653,799</b>	<b>13,151</b>	<b>2.68%</b>	<b>607,282</b>	<b>8,461</b>	<b>1.86%</b>
<b>Noninterest bearing liabilities</b>						
	117,387			111,444		
Stockholders' equity	105,912			96,498		
<b>Total liabilities and stockholders' equity</b>	<b>\$ 877,098</b>			<b>\$ 815,224</b>		
Net interest spread		\$ 29,421	4.26%		\$ 26,323	4.28%
Net interest margin			4.80%			4.65%

(1) All amounts are reported on a tax equivalent basis computed using the statutory federal income tax rate exclusive of the

alternative minimum tax rate of 35% and nondeductible interest expense.

(2) Average loan balances include nonaccrual loans.

(3) Interest income on loans includes amortized loan fees, net of costs, for each loan category and yield calculations are stated to include all.

**Noninterest Income**

Noninterest income for the three months ended September 30, 2006 increased by \$330,000 to \$2,888,000 when compared to the same period in 2005. Increases in service charges, insurance agency commissions and other noninterest income all contributed to the growth. Noninterest income for the nine months ended September 30, 2006 totaled \$9,913,000, an increase of \$1,155,000 or 13.2% when compared to the same period in 2005. Approximately \$421,000 of this increase relates to an increase in insurance agency commissions, with the balance primarily attributable to increases in income from nondeposit product sales and trust services of approximately \$221,000, from the origination and sale of loans on the secondary market of approximately \$102,000 and gains on life insurance policies of \$174,000 relating to a deferred compensation plan. We recognized gains on sales of securities of \$58,000 during the first nine months of 2005, compared to \$3,000 during the first nine months of 2006.

### **Noninterest Expense**

Total noninterest expense for the three and nine months ended September 30, 2006 was \$7,207,000 and \$21,345,000, respectively, which represents increases of \$814,000 and \$2,580,000, respectively, when compared to the same periods in 2005. The increases are primarily attributable to increased salaries and benefits cost of \$501,000 and \$1,649,000 for the three and nine-month periods ended September 30, 2006, respectively, that resulted from higher incentive compensation cost and increased staffing associated with Centreville National Bank's trust operations that began in the third quarter of 2005, as well as a new branch location and expansion of the secondary market mortgage division during the second quarter of 2006. During the third quarter of 2006, Talbot Bank hired a new CEO, which also contributed to the third quarter increase. For the three and nine months ended September 30, 2006, occupancy expense increased by \$107,000 and \$255,000, respectively, and other noninterest expense increased by \$206,000 and \$676,000, respectively, when compared to the same periods in 2005. These increases are primarily related to the growth of the Company and costs associated with new and expanded product offerings.

### **Income Taxes**

The effective tax rate for the nine months ended September 30, 2006 was 37.6%, compared to 37.0% for the same period last year. Management believes that there have been no changes in tax laws or to our tax structure that are likely to have a future material impact on our effective tax rate.

## **ANALYSIS OF FINANCIAL CONDITION**

### **Loans**

Loans, net of unearned income, totaled \$685,659,000 at September 30, 2006, an increase of \$58,196,000 since December 31, 2005. Average loans, net of unearned income, increased by \$53,889,000 or 8.9% for the nine months ended September 30, 2006 when compared to the same period last of year.

### **Allowance for Credit Losses**

We have established an allowance for credit losses, which is increased by provisions charged against earnings and recoveries of previously charged-off debts. The allowance is decreased by current period charge-off of uncollectible debts. Management evaluates the adequacy of the allowance for credit losses on a quarterly basis and adjusts the provision for credit losses based upon this analysis. The evaluation of the adequacy of the allowance for credit losses is based on a risk rating system of individual loans, as well as on a collective evaluation of smaller balance homogenous loans based on factors such as past credit loss experience, local economic trends, nonperforming and problem loans, and other factors which may impact collectibility. A loan is placed on nonaccrual when it is specifically determined to be impaired and principal and interest is delinquent for 90 days or more. Please refer to the discussion above under the caption "Critical Accounting Policies" for an overview of the underlying methodology Management employs on a quarterly basis to maintain the allowance.

The provision for credit losses for the three- and nine-month periods ended September 30, 2006 was \$416,000 and \$967,000, respectively, compared to \$220,000 and \$580,000, respectively, for the same periods in 2005. Nonaccrual loans increased \$2,762,000 since December 31, 2005 totaling \$3,608,000 at September 30, 2006. The increase is primarily attributable to a single borrower. Management has increased the specific allowance associated with that borrower based on its evaluation of the borrower's ability to repay and the value of the underlying loan collateral. The increased provision is the result of increases in the specific allowance, the formula allowance and nonspecific allowance components. Growth of the loan portfolio and Management's assessment of factors used in calculating the nonspecific allowance contributed to the increased provision. Management believes that we continue to maintain strong underwriting guidelines. In addition, Management believes that the local economy, including the local real estate economy, remains stable and that, as a result, collateral values remain stable. Our historical charge-off ratios remain lower than those of similarly sized institutions according to the most recent Bank Holding Company Performance Report prepared by the Federal Reserve Board. Net charge-offs were \$360,000 for the nine-month period ended September 30, 2006, compared to \$292,000 for the same period last year. The allowance for credit losses as a percentage of average loans was .89% at September 30, 2006, compared to .81% at September 30, 2005. Loans past

due 90 days and still accruing increased from \$818,000 at December 31, 2005 to \$4,820,000 at September 30, 2006. One loan totaling \$4,500,000 is the reason for the increase. Management does not believe there is any significant loss exposure in the loan, which is real estate secured. Based on Management's quarterly evaluation of the adequacy of the allowance for credit losses, it believes that the allowance for credit losses and the related provision are adequate at September 30, 2006.

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The following table presents a summary of the activity in the allowance for credit losses:

(Dollars in thousands)	Nine months Ended September 30,	
	2006	2005
Allowance balance - beginning of period	\$ 5,236	\$ 4,692
Charge-offs:		
Commercial and other	293	254
Real estate	1	-
Consumer	225	110
Totals	519	364
Recoveries:		
Commercial	91	15
Real estate	1	1
Consumer	67	56
Totals	159	72
Net charge-offs	360	292
Provision for credit losses	967	580
Allowance balance-end of period	\$ 5,843	\$ 4,980
Average loans outstanding during period	\$ 656,725	\$ 602,836
Net charge-offs (annualized) as a percentage of average loans outstanding during period	.03%	.02%
Allowance for credit losses at period end as a percentage of average loans	.89%	.83%

Because our loans are predominately secured by real estate, weaknesses in the local real estate market may have a material adverse effect on collateral values. We have a concentration of commercial real estate loans. Commercial real estate loans at September 30, 2006 were \$361,014,000 or 52.7% of total loans, compared to \$317,542,000 or 50.6% of total loans at December 31, 2005. Construction and land development loans at September 30, 2006 were \$141,664,000 or 20.7% of total outstanding loans, compared to \$134,380,000 or 21.4% of total loans at December 31, 2005. The Company does not engage in foreign lending activities.

### Nonperforming Assets

The following table summarizes past due and nonperforming assets of the Company (in thousands):

	September 30, 2006	December 31, 2005
Nonperforming Assets:		
Nonaccrual loans	\$ 3,608	\$ 846
Other real estate owned	47	302
	3,655	1,148
Past due loans still accruing	4,820	818
Total nonperforming and past due loans	\$ 8,475	\$ 1,966

### Investment Securities

Investment securities increased by \$4,320,000 to \$125,391,000 at September 30, 2006 when compared to investments at December 31, 2005. The yields on bonds purchased during the first nine months of 2006 are much higher than the yields on bonds that either matured or were called during this period. The average balance of investment securities was \$122,546,000 for the nine months ended September 30, 2006, compared to \$120,979,000 for the same period in 2005. The tax equivalent yields on investment securities were 4.20% and 3.80% for the nine month periods ended

September 30, 2006 and 2005, respectively.

**Deposits**

Total deposits at September 30, 2006 were \$766,940,000, compared to \$704,958,000 at December 31, 2005. Certificates of deposit of \$100,000 or more increased by \$51,806,000 during the first nine months of 2006. Since December 31, 2005, interest bearing and noninterest bearing demand deposits have declined by \$2,964,000 and other time and savings deposits have increased by \$13,140,000.

**Borrowed Funds**

Short-term borrowings at September 30, 2006 consisted of securities sold under agreements to repurchase. At December 31, 2005 short-term borrowings consisted of securities sold under agreements to repurchase and short-term borrowing from the Federal Home Loan Bank. We also had a convertible advance from the Federal Home Loan Bank of Atlanta in the amount of \$5,000,000 at December 31, 2005 that matured and was repaid in March 2006.

**Long Term Debt**

At September 30, 2006, we had advances from the Federal Home Loan Bank totaling \$25,000,000. Maturities of outstanding advances are as follows:

July 2007	\$ 3,000,000
October 2007	4,000,000
November 2007	6,000,000
February 2008	5,000,000
June 2008	7,000,000

**Liquidity and Capital Resources**

We derive liquidity through increased customer deposits, maturities in the investment portfolio, loan repayments and income from earning assets. To the extent that deposits are not adequate to fund customer loan demand, liquidity needs can be met in the short-term funds markets through arrangements with correspondent banks. Talbot Bank and Centreville National Bank are also members of the Federal Home Loan Bank of Atlanta to which they have pledged collateral sufficient to permit additional borrowing of up to approximately \$107 million at September 30, 2006. Management is not aware of any trends or demands, commitments, events or uncertainties that are likely to materially affect our future ability to maintain liquidity at satisfactory levels.

Total stockholders' equity was \$109.2 million at September 30, 2006, an increase of 7.7% since December 31, 2005. Accumulated other comprehensive loss, which consists solely of net unrealized losses on investment securities available for sale, declined by \$343,000 during the first nine months of 2006, resulting in accumulated other comprehensive loss of \$920,000 at September 30, 2006.

Bank regulatory agencies have adopted various capital standards for financial institutions, including risk-based capital standards. The primary objectives of the risk-based capital framework are to provide a more consistent system for comparing capital positions of financial institutions and to take into account the different risks among financial institutions' assets and off-balance sheet items.

Risk-based capital standards have been supplemented with requirements for a minimum Tier 1 capital to assets ratio (leverage ratio). In addition, regulatory agencies consider the published capital levels as minimum levels and may require a financial institution to maintain capital at higher levels.

A comparison of our capital ratios as of September 30, 2006 to the minimum regulatory requirements is presented below:

	Actual	Minimum Requirements
Tier 1 risk-based capital	12.86%	4.00%
Total risk-based capital	13.68%	8.00%
Leverage ratio	10.73%	3.00%

**Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

Our primary market risk is to interest rate fluctuation and Management has procedures in place to evaluate and mitigate this risk. This risk and these procedures are discussed in Item 7 of Part II of the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2005 under the caption "Market Risk Management". Management believes that there have been no material changes in our market risks, the procedures used to evaluate and mitigate these risks, or our actual and simulated sensitivity positions since December 31, 2005.



**Item 4. Controls and Procedures.**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934 with the SEC, such as this Quarterly Report, is recorded, processed, summarized and reported within the time periods specified in those rules and forms, and that such information is accumulated and communicated to Management, including the Chief Executive Officer (“CEO”) and the Principal Accounting Officer (“PAO”), as appropriate, to allow for timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate.

An evaluation of the effectiveness of these disclosure controls as of September 30, 2006 was carried out under the supervision and with the participation of Management, including the CEO and the PAO. Based on that evaluation, the Company's management, including the CEO and the PAO, has concluded that our disclosure controls and procedures are effective.

During the second quarter of 2006, there was no change in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**

### **Item 1A. Risk Factors.**

The risks and uncertainties to which our financial condition and operations are subject are discussed in detail in Item 1A of Part I of the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2005 and were updated in the Quarterly Report of Shore Bancshares, Inc. on Form 10-Q for the quarter ended June 30, 2006. Management does not believe that any material changes in our risk factors have occurred since they were last updated.

### **Item 6. Exhibits.**

- Exhibit 3.1 Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 of the Company's Form 8-K filed on December 14, 2000).
- Exhibit 3.2 Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 of the Company's Form 8-K filed on November 9, 2005).
- Exhibit 10.1 Form of Employment Agreement with W. Moorhead Vermilye (incorporated by reference to Appendix XIII of Exhibit 2.1 of the Company's Form 8-K filed on July 31, 2000).
- Exhibit 10.2 Form of Employment Agreement with Daniel T. Cannon (incorporated by reference to Appendix XIII of Exhibit 2.1 of the Company's Form 8-K filed on July 31, 2000).
- Exhibit 10.3 Form of Employment Agreement with Thomas H. Evans, as amended on November 3, 2005 (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on November 9, 2005).
- Exhibit 10.4 Summary of Compensation Arrangement for Lloyd L. Beatty, Jr. (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on August 1, 2006).
- Exhibit 10.5 Summary of Compensation Arrangement for William W. Duncan, Jr. (incorporated by reference to Exhibit 10.2 of the Company's Form 8-K filed on August 1, 2006).
- Exhibit 10.6 Separation Agreement and General Release between The Avon-Dixon Agency, LLC and Steven Fulwood (incorporated by reference to exhibit 10.11 of the Company's Quarterly Report on Form 10-Q for the period ended March 31, 2005).
- Exhibit 10.7 Form of Executive Supplemental Retirement Plan Agreement between The Centreville National Bank of Maryland and Daniel T. Cannon (incorporated by reference to Exhibit 10.4 of the Company's Quarterly Report on Form 10-Q for the

period ended June 30, 2003).

Exhibit 10.8 Form of Life Insurance Endorsement Method Split Dollar Plan Agreement between The Centreville National Bank of Maryland and Daniel T. Cannon (incorporated by reference to Exhibit 10.5 of the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2003).

- Exhibit 10.9 Talbot Bank of Easton, Maryland Supplemental Deferred Compensation Plan (incorporated by reference to Exhibit 10.7 of the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2005).
- Exhibit 10.10 Talbot Bank of Easton, Maryland Supplemental Deferred Compensation Plan Trust Agreement ((incorporated by reference to Exhibit 10.7 of the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2005).
- Exhibit 10.11 1998 Employee Stock Purchase Plan, as amended (incorporated by reference to Appendix A of the Company's definitive Proxy Statement on Schedule 14A for the 2003 Annual Meeting of Stockholders filed on March 31, 2003).
- Exhibit 10.12 1998 Stock Option Plan (incorporated by reference to Exhibit 10 of the Company's Registration Statement on Form S-8 filed with the SEC on September 25, 1998 (Registration No. 333-64319)).
- Exhibit 10.13 Talbot Bancshares, Inc. Employee Stock Option Plan (incorporated by reference to Exhibit 10 of the Company's Registration Statement on Form S-8 filed May 4, 2001 (Registration No. 333-60214)).
- Exhibit 10.14 Shore Bancshares, Inc. 2006 Stock and Incentive Compensation Plan (incorporated by reference to Appendix A of the Company's 2006 definitive proxy statement filed on March 24, 2006).
- Exhibit 10.15 Changes to Director Compensation Arrangements (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on February 6, 2006).
- Exhibit 10.16 Shore Bancshares, Inc. Executive Deferred Compensation Plan and related Deferral Election, Investment Designation, and Beneficiary Designation Forms (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K filed on October 2, 2006).
- Exhibit 31.1 Certifications of the CEO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).
- Exhibit 31.2 Certifications of the PAO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).
- Exhibit 32.1 Certification of the CEO pursuant to Section 906 of the Sarbanes-Oxley Act (furnished herewith).
- Exhibit 32.2 Certification of the PAO pursuant to Section 906 of the Sarbanes-Oxley Act (furnished herewith).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Shore Bancshares, Inc.

Date: November 9, 2006

By: /s/ W. Moorhead Vermilye  
W. Moorhead Vermilye  
President and Chief Executive Officer

Date: November 9, 2006

By: /s/ Susan E. Leaverton  
Susan E. Leaverton, CPA  
Treasurer and Principal Accounting Officer

**EXHIBIT INDEX**

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Quarterly Report on Form 10-Q for the period ended September 30, 2005).

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