

SPEDEMISSIONS INC
Form 10QSB
November 14, 2005

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

Form 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2005

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from _____ to _____.

Commission file number: 000-49688

Speedemissions, Inc.

(Exact name of small business issuer as specified in its charter)

Florida
(State or other jurisdiction of
incorporation or organization)

33-0961488
(I.R.S. Employer
Identification No.)

1134 Senoia Road
Suite B-2
Tyrone, GA
(Address of principal executive offices)

30290
(Zip Code)

Issuer's telephone number (770) 306-7667

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Applicable only to issuers involved in bankruptcy proceedings during the preceding five years

Check whether the registrant filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes No

Applicable only to corporate issuers

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date. As of November 1, 2005, there were 26,585,808 shares of common stock, par value \$0.001, issued and outstanding.

Transitional Small Business Disclosure Format

(check one):

Yes No

1

Speedemissions, Inc.

TABLE OF CONTENTS

PART I

ITEM 1	Financial Statements	3
ITEM 2	Managements Discussion and Analysis	21
ITEM 3	Controls and Procedures	31

PART II

ITEM 1	Legal Proceedings	32
ITEM 2	Unregistered Sales of Equity Securities and Use of Proceeds	32
ITEM 3	Defaults Upon Senior Securities	33
ITEM 4	Submission of Matters to a Vote of Security Holders	33
ITEM 5	Other Information	34
ITEM 6	Exhibits and Reports on Form 8-K	36

PART I

This Quarterly Report includes forward-looking statements within the meaning of the Securities Exchange Act of 1934 (the “Exchange Act”). These statements are based on management’s beliefs and assumptions, and on information currently available to management. Forward-looking statements include the information concerning possible or assumed future results of operations of the Company set forth under the heading “Management’s Discussion and Analysis of Financial Condition or Plan of Operation.” Forward-looking statements also include statements in which words such as “expect,” “anticipate,” “intend,” “plan,” “believe,” “estimate,” “consider” or similar expressions are used.

Forward-looking statements are not guarantees of future performance. They involve risks, uncertainties and assumptions. The Company’s future results and shareholder values may differ materially from those expressed in these forward-looking statements. Readers are cautioned not to put undue reliance on any forward-looking statements.

ITEM 1 Financial Statements

SPEEDEMISSIONS, INC.
(Accounting and Reporting Successor to SKTF Enterprises, Inc. - see Note 1)
Condensed Consolidated Balance Sheet
September 30, 2005
(Unaudited)

Assets	
Current assets:	
Cash	\$ 299,118
Other current assets	303,242
Total current assets	602,360
Property and equipment, at cost less accumulated depreciation and amortization	1,452,941
Goodwill	8,182,177
Other assets	65,109
Total assets	\$ 10,302,587
Liabilities and Stockholders' Equity	
Current liabilities:	
Accounts payable and accrued liabilities	\$ 1,162,152
Debt payable to related parties	1,064,050
Accrued interest on debt payable to related parties	274,691
Current portion of capitalized lease obligation	27,308
Total current liabilities	2,528,201
Long-term liabilities:	
Debt payable to related parties less current portion	1,055,284
Capitalized lease obligation less current portion	7,176
Total long-term liabilities	1,062,460
Total liabilities	3,590,661
Commitments and contingencies	
Stockholders' equity:	
Series A convertible and cumulative preferred stock, \$.001 par value, 5,000,000 shares authorized, 2,500 shares issued and outstanding	3
Series B convertible and cumulative preferred stock, \$.001 par value, 3,000,000 shares authorized, 2,500,000 shares issued and outstanding	2,500

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Common stock, \$.001 par value, 250,000,000 shares authorized, 26,585,808 shares issued and outstanding	26,586
Additional paid-in capital	19,605,293
Deferred compensation	(32,864)
Accumulated deficit	(12,889,592)
Total stockholders' equity	6,711,926
Total liabilities and stockholders' equity	\$ 10,302,587

The accompanying notes are an integral part of these condensed consolidated financial statements.

SPEDEMISSIONS, INC.
(Accounting and Reporting Successor to SKTF Enterprises, Inc. - see Note 1)
Condensed Consolidated Statements of Operations
(Unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2005	2004	2005	2004
Revenue	\$ 2,084,061	\$ 758,008	\$ 4,617,932	\$ 2,122,138
Costs and expenses:				
Cost of emission certificates	615,745	233,681	1,436,546	649,432
General and administrative expenses	2,000,243	970,855	4,410,927	3,955,626
Loss from operations	(531,927)	(446,528)	(1,229,541)	(2,482,920)
Interest expense	70,291	13,793	199,679	49,633
Net loss	\$ (602,218)	\$ (460,321)	\$ (1,429,220)	\$ (2,532,553)
Less preferred dividends - undeclared	44,110	44,110	132,330	121,782
Beneficial conversion feature on Series B convertible preferred stock	—	—	4,577,632	—
Net loss attributable to common shareholders	\$ (646,328)	\$ (504,431)	\$ (6,139,182)	\$ (2,654,335)
Basic and diluted net loss per share	(0.02)	\$ (0.02)	(0.24)	\$ (0.13)
Weighted average shares outstanding, basic and diluted	26,355,296	23,282,096	25,437,145	21,048,228

The accompanying notes are an integral part of these condensed consolidated financial statements.

SPEDEMISSIONS, INC.
(Accounting and Reporting Successor to SKTF Enterprises, Inc. - see Note 1)
Condensed Consolidated Statements of Cash flows
For the Nine Months Ended September 30, 2005 and 2004
(Unaudited)

	Consolidated	
	2005	2004
Operating activities:		
Net loss	\$ (1,429,220)	\$ (2,532,553)
Adjustments to reconcile net (loss) to net cash used by operating activities:		
Depreciation and amortization	333,692	174,231
Loss on sale of assets	14,046	—
Stock expense incurred in payment of promissory notes	—	489,812
Stock expense incurred in business acquisition	—	559,514
Stock option expenses	(19,949)	31,070
Stock issued for services	341,614	291,431
Changes in operating assets and liabilities, net of acquisitions:		
Net cash (to) from subsidiaries	—	—
Other current assets	(185,407)	65,664
Other assets	9,920	(37,009)
Accrued interest on long-term debt payable to related parties	163,948	38,510
Accounts payable and accrued liabilities	(307,599)	319,298
Net cash used by operating activities	(1,078,955)	(600,032)
Cash flows from investing activities:		
Acquisition of businesses	(5,012,486)	(2,376,015)
Proceeds from asset sales	34,000	—
Net purchases of property and equipment	(35,955)	(148,861)
Cash acquired in acquisitions	3,102	—
Net cash used by investing activities	(5,011,339)	(2,524,876)
Cash flows from financing activities:		
Proceeds from issuance of convertible preferred stock to related party, net of expenses	6,101,400	2,234,000
Proceeds from issuance of common stock and warrants	—	987,550
Proceeds from promissory note payable to related party	350,000	50,000
Payments on promissory notes	(165,000)	(41,666)
Proceeds from convertible debenture, net of expenses	126,000	—
Payments on capitalized leases	(39,419)	(38,069)
Net cash provided by financing activities	6,372,981	3,191,815
Net increase in cash	282,687	66,907
Cash at beginning of period, December 31	16,431	9,231

Cash at end of period, September 30	\$	299,118	\$	76,138
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Supplemental Information:

Cash paid during the period for interest	\$	25,613	\$	6,876
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Non-cash Investing and Financing activities:

Equity securities issued in connection with the acquisition of Mr. Sticker, Inc.	\$	43,000	\$	—
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Equity securities issued in connection with the acquisition of Twenty Dollar Emission, Inc.	\$	—	\$	573,790
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Equity securities issued in payment of notes payable	\$	57,418	\$	539,000
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The accompanying notes are an integral part of these condensed consolidated financial statements.

Speedemissions, Inc.
Notes to Condensed Consolidated Financial Statements

September 30, 2005
(Unaudited)

Note 1: Basis of Presentation

Emissions Testing, Inc. (Emissions Testing) was incorporated on May 5, 2000 under the laws of the state of Georgia for the primary business purpose of opening, acquiring, developing and operating vehicle emissions testing stations. Effective as of March 19, 2002, Emissions Testing and Speedemissions, LLC merged and changed its name to Speedemissions, Inc. Effective as of June 16, 2003, Speedemissions, Inc. (Speedemissions or the Company) entered into an acquisition agreement with SKTF Enterprises, Inc. (SKTF). Pursuant to the acquisition agreement, SKTF acquired all of the outstanding common stock of Speedemissions in exchange for 9,000,000 shares of SKTF common stock, which were issued to the stockholders of Speedemissions. Accordingly, Speedemissions became a wholly owned subsidiary of SKTF.

SKTF was a development stage company that had not begun operations and had no revenues and a minimal amount of assets and liabilities. For accounting purposes, Speedemissions is viewed as the acquiring entity and has accounted for the transaction as a reverse acquisition. Accounting and reporting guidance indicates that the merger of a private operating company into a nonoperating public shell corporation with nominal net assets is in substance a capital transaction rather than a business combination. That is, the transaction is equivalent to the private company issuing common stock for the net monetary assets of the shell corporation, accompanied by a recapitalization.

The accumulated deficit of Speedemissions has been carried forward subsequent to the acquisition. Results of operations subsequent to the date of acquisition reflect the consolidated results of operations of Speedemissions and SKTF. Operations for periods prior to the acquisition reflect those of Speedemissions. Assets and liabilities of Speedemissions and SKTF have been consolidated at their historical cost carrying amounts at the date of acquisition.

Effective on September 5, 2003, SKTF Enterprises, Inc. changed its name to Speedemissions, Inc. For ease of reference, these notes and the accompanying consolidated financial statements continue to refer to "SKTF" and "Speedemissions" in the context of their legal names prior to the September 5, 2003 name change.

On September 8, 2005, the Company purchased all of the outstanding common stock of Just, Inc., (JI) a Salt Lake City, Utah, company that operates eight (8) emissions testing stations in the Salt Lake City, Utah, area. The purchase price was \$2,300,000 in cash plus shares of the Company's common stock, valued at \$200,000. JI's financial statements have been consolidated, as a wholly owned subsidiary, with the Company's financial statements as of September 30, 2005.

Note 2: Nature of Operations and Summary of Significant Accounting Policies

Nature of Presentation

The accompanying unaudited condensed consolidated financial statements include the accounts of Speedemissions, SKTF, Mr. Sticker and JI as discussed in Note 1. All significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and in accordance with the SEC's instructions applicable to Form 10-QSB interim financial information. In the opinion of management, such condensed consolidated financial statements include all adjustments, consisting of normal recurring adjustments, necessary to present fairly the financial position, results of operations and cash flows as of September 30, 2005 and for all periods presented. The results of operations presented in the accompanying condensed consolidated financial statements are not necessarily indicative of the results expected for the full fiscal year or for any future period.

The accompanying condensed consolidated financial statements do not include all of the information and disclosures required by accounting principles generally accepted in the United States of America for annual financial statements. Such interim condensed consolidated financial statements should be read in conjunction our Company's audited financial statements contained in our Form 10-KSB for the year ended December 31, 2004.

Nature of Operations

Speedemissions is engaged in opening, acquiring, developing and operating vehicle emissions testing stations. The federal government and a number of state and local governments in the United States (and in certain foreign countries) mandate vehicle emissions testing as a method of improving air quality.

As of September 30, 2005 the Company operated, thirty-five (35) emissions testing stations and four (4) mobile units in Georgia, Texas and Utah. The Company does business under the trade names *Speedemissions, Mr. Sticker and Just Emissions & Inspections*. At its emissions testing stations, the Company uses computerized emissions testing equipment that tests vehicles for compliance with emissions standards; in the emissions testing industry, such stations are known as decentralized facilities. The Company utilizes "basic" testing systems that test a motor vehicle's emissions while in neutral and "enhanced" testing systems that test a vehicle's emissions under simulated driving conditions.

Use of Estimates in Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the balance sheet. Accordingly, actual results could differ from those estimates.

Revenue Recognition

We charge a fee for each test, whether it passes or not, and a portion of that fee is passed on to the state governing agency. In Georgia, the maximum fee that we can charge is \$25, and a fee of \$6.95 is paid to the State of Georgia. In Texas, the maximum fee that we can charge is \$39.50, for both an emissions test and a safety inspection, and a fee varying between approximately \$5.50 and \$14.00 per certificate, depending on the type of test, is paid to the State of Texas. In Utah, we charge \$55.00 for combined emissions and vehicle safety inspections tests, with a slightly reduced fee of \$44.00 for commercial vehicles. Fees paid to the county range from \$4.27 to \$5.60 depending on the minimum certificates purchased in a month. In some cases, in response to competitive situations, we have charged less than the statutory maximum revenue charges allowed.

The Company normally requires that the customer's payment be made with cash, check or credit card; accordingly, the Company does not have significant levels of accounts receivable.

Under current Georgia, Texas and Utah laws, if a vehicle fails an emissions test, it may be retested at no additional charge during a specified period after the initial test, as long as the subsequent test is performed at the same facility. At the time of initial testing, the Company provides an allowance for potential retest costs, based on prior retest experience and information furnished by the states of Georgia, Texas and Utah, which is comprised mainly of the labor cost associated with performing a retest.

Fair Value of Financial Instruments

The carrying amounts of cash, approximate fair value because of the short-term nature of these accounts. Management does not believe it is practicable to estimate the fair value of its liability of its financial instruments because of the Company's financial position.

Accounting for Business Combinations

Statement of Financial Accounting Standards No 141, *Business Combinations* (SFAS 141), prescribes the accounting for all business combinations by, among other things, requiring the use of the purchase method of accounting. SFAS 141 was effective for the Company for business combinations consummated after June 30, 2001.

Impairment of Long-Lived Assets

Property and Equipment

The Company reviews its property and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. When indicators of impairment are present, the Company evaluates the carrying amount of such assets in relation to the operating performance and future estimated undiscounted net cash flows expected to be generated by the assets or underlying businesses. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. The assessment of the recoverability of the carrying amount of the assets will be impacted if estimated future operating cash flows are not achieved. In the opinion of management, property and equipment was not impaired as of September 30, 2005 or 2004.

Goodwill

The Company has adopted Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets* (SFAS 142), which prescribes the accounting for all purchased goodwill. In accordance with SFAS 142, goodwill is not amortized but tested for impairment annually and also whenever an impairment indicator arises.

Goodwill is tested for impairment using a two-step process that begins with an estimation of the fair value of the specific reporting unit of the Company, as defined, to which the goodwill is attributable and a comparison of such fair value to the carrying amount of the reporting unit, including goodwill. If the carrying amount exceeds fair value, the second step is performed to measure the amount of the impairment loss, which equals the amount by which the carrying amount of the reporting unit goodwill exceeds the implied fair value of that goodwill (the implied fair value of goodwill represents the excess of the fair value of a reporting unit over the amounts assigned to its assets and liabilities as if the reporting unit had been acquired in a business combination and the fair value of the reporting unit was the price paid to acquire the reporting unit). In the opinion of management, goodwill was not impaired as of September 30, 2005 and 2004.

Net Loss Per Common Share

Basic net loss per share is computed by dividing the net loss for the period by the weighted-average number of common shares outstanding for the period. Diluted net loss per share is computed by dividing the net loss for the period by the weighted average number of common and potential common shares outstanding during the period, if the effect of the potential common shares is dilutive. As a result of the Company's net losses, all potentially dilutive securities would be antidilutive and are excluded from the computation of diluted net loss per share.

Regulatory Impact

The current and future demand for the Company's services is substantially dependent upon federal, state, local and foreign legislation and regulations mandating air pollution controls and emissions testing. If any or all of these governmental agencies should change their positions or eliminate or revise their requirements related to air pollution controls and emissions testing (including a shift to centralized facilities versus decentralized facilities), the Company could experience a significant adverse impact on its financial position and results of operations.

Accounting for Stock-Based Compensation

The Company applies Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* (APB 25), and related interpretations in accounting for stock options. The Company has adopted only the disclosure provisions of Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* (SFAS 123), as amended by statement of Financial Accounting Standards No. 148, *Accounting for Stock-Based Compensation - Transition and Disclosure*, in accounting for stock options and does not recognize compensation expense under the fair value provisions of SFAS 123. Beginning with the first reporting period that begins after December 31, 2005, we will no longer be allowed to use the intrinsic value recognition method and instead will recognize the cost of employee services received in exchange for equity securities based on the grant date fair value of the awards.

The Company applies APB Opinion 25 and related interpretations in accounting for its stock options. Stock-based employee compensation cost has been reflected in net loss in the accompanying consolidated statements of operations, for the 400,000 options classified as variable stock options granted that had an exercise price less than the market value of the underlying common stock on the date of grant (see Note 5). At the end of each calendar quarter, the Company determines a value for the financial effect of the variable stock options. The following table illustrates the effect on net loss and net loss per share if the Company had applied the fair value recognition provisions of SFAS 123 to stock-based employee compensation.

	Nine months ended September 30	
	2005	2004
Net loss, attributable to common shareholders	\$ (6,139,182)	\$ (2,654,335)
Deduct: Total stock based employee compensation expense determined under the fair value method for all awards	45,965	236,410
Pro forma net loss	\$ (6,185,147)	\$ (2,890,745)
Loss per share:		
Basic and diluted, as reported	\$ (0.24)	\$ (0.13)
Basic and diluted, pro forma	\$ (0.24)	\$ (0.14)

The fair value of stock options issued during the nine months ended September 30, 2005 and 2004 has been determined using the Black-Scholes option-pricing model with the following assumptions: risk-free interest rates of 3.00%; expected lives of 3 years; expected volatility of 45.00%; and no dividend yield.

Recently Issued Accounting Standard

FASB statement No. 123R, "Share Based Payment" becomes effective at the beginning of the Company's quarter ending March 31, 2006 and will require all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values and no longer allow pro forma disclosure as an alternative to financial statement recognition.

Note 3: Factors Affecting Operations

The Company has limited operations and has not yet generated a profit. These factors, among others, raise substantial doubt about the Company's ability to continue as a going concern. The future success of the Company is contingent upon, among other things, the ability to: achieve and maintain satisfactory levels of profitable operations; obtain and maintain adequate levels of debt and/or equity financing; and provide sufficient cash from operations to meet current and future obligations. The Company is actively seeking new sources of financing, however there is no guarantee that the Company will be successful in obtaining the financing required to fund its capital needs.

The Company has prepared financial forecasts which indicate that, based on its current business plans and strategies, it anticipates that it will achieve profitable operations and generate positive cash flows in the next few years. However, the ultimate ability of the Company to achieve these forecasts and to meet the objectives discussed in the preceding paragraph cannot be determined at this time. The accompanying consolidated financial statements do not include any adjustments that might result from the outcome of these uncertainties.

Note 4: Long-Term Debt Payable to Related Parties

Long-term debt payable to related parties at September 30, 2005 was as follows:

GCA Fund 10% note (a)	\$ 300,000
V2R 10% note (b)	38,334
State inspections of Texas non-interest bearing note (c)	36,000
State Inspections of Texas 12.5% note (d)	1,285,000
State Inspections of Texas 12.5% note (e)	110,000
GCA Fund 8% note (f)	350,000
	2,119,334
Less current portion	1,064,050
	\$ 1,055,284

(a) The \$300,000 promissory note payable had an original maturity date of August 2, 2003 but was not repaid on that date. Effective as of September 2, 2003, the Company and GCA Fund agreed to extend the maturity date to April 24, 2004. Effective as of May 5, 2004, the Company and GCA Fund agreed to extend the maturity date to October 24, 2004. Effective as of October 24, 2005, the Company and GCA Fund agreed to extend the maturity date to April 24, 2006. At September 30, 2005, the Company had made no interest payments to GCA Fund and thus was not in compliance with the applicable interest payment provisions of the promissory note payable agreements; however, the Company obtained a waiver from GCA Fund regarding such noncompliance.

The \$300,000 promissory note payable is mandatorily redeemable, at the option of GCA Fund, under certain circumstances as outlined in the note payable agreement, including but not limited to a change in control, as defined. The promissory note payable agreement contains certain financial and nonfinancial covenants to which the Company must adhere.

(b) On June 13, 2003, the Company entered into a consulting agreement with V2R, Inc., which is controlled by Bahram Yusefzadeh, who subsequent to June 13, 2003 became one of our directors. Under the terms of the agreement, our subsidiary agreed to pay to V2R, upon the successful closing of a merger or acquisition of our subsidiary with a publicly traded corporation, the sum of \$225,000. Of this amount, \$125,000 was to be paid in accordance with the terms of a promissory note. The principal balance of the note was due on December 31, 2003, but was extended pursuant to an amendment dated December 30, 2003 to the earlier to occur of (i) the closing of a round of equity or debt financing in excess of \$1,500,000, (ii) 90 days after the effectiveness of a registration statement, or (iii) in three equal installments beginning March 1, 2004, May 1, 2004, and July 1, 2004. The entire principal and interest became due on January 21, 2004 when we closed a round of equity financing in excess of \$1,500,000; however, as of September 30, 2005 we had only made three payments totaling \$86,666, leaving an unpaid balance of principal and interest of approximately \$51,809 as of September 30, 2005.

(c) On December 1, 2004, SIT sold the Company certain assets for \$36,000 on an unsecured promissory note. The note was due and payable in 36 equal monthly installments, starting January 2005 and ending December 2008 and carries no interest. No payments have been made on this note. Effective March 31, 2005 the starting date for the monthly payments was extended to August 2005. Effective as of October 24, 2005, the Company and SIT agreed to extend the starting date for monthly payments to April 24, 2006.

(d) On December 30, 2004, SIT sold the Company certain assets for \$1,285,000 on a secured promissory note. Payment terms of the note are; interest only (12.5% annually) payable monthly from February 2005 through January 2006, monthly principal and interest payments of \$43,000 from February 2006 through June 2008 and a final payment of approximately \$291,000 in July 2008. The note is secured by the assets sold to the Company by SIT under the terms of this promissory note. As of September 30, 2005, two interest payments, totaling approximately \$23,200, have been made on this note, leaving interest payments of approximately \$97,300 accrued and unpaid as of September 30, 2005. Effective March 31, 2005 the starting date for the monthly payments was extended to September 2005. Effective as of October 24, 2005, the Company and SIT agreed to extend the starting date for monthly payments to April 24, 2006.

(e) On December 30, 2004, SIT sold the Company certain assets for \$110,000 on a secured promissory note. Payment terms of the note are; interest only (12.5% annually) payable monthly from February 2005 through June 2008 and a final payment of \$110,000 in July 2008. The note is secured by the assets sold to the Company by SIT under the terms of this promissory note. No interest payments have been made on this note, leaving interest payments of approximately \$10,300 accrued and unpaid as of September 30, 2005. Effective as of October 24, 2005, the Company and SIT agreed to extend the starting date for monthly payments to April 24, 2006.

(f) On January 26, 2005, the Company executed a promissory note in favor of GCA Strategic Investment Fund Limited in the principal amount of \$350,000, and on that date the Company received funds in the same amount. Under the terms of the note, we were obligated to repay the entire principal amount, plus interest at the rate of 8% per year, on April 26, 2005, however payment was not made on that date. Effective as of March 31, 2005, the Company and GCA Fund agreed to extend the maturity date to October 31, 2005. Effective as of October 24, 2005, the Company and GCA Strategic Investment Fund Limited agreed to extend the maturity date to April 24, 2006. The obligation is secured by certain of our real property. We will use the funds for general working capital purposes. In connection with and as consideration for the issuance of the promissory note, we issued warrants to acquire a total of 200,000 shares of our common stock at \$0.357 per share, and entered into a registration rights agreement in connection therewith. We issued to GCA Strategic Investment Fund Limited warrants to acquire 100,000 shares of our common stock, exercisable for a period of five years at \$0.357 per share. We also issued to Global Capital Advisors, LLC, the investment advisory to GCA Strategic Investment Fund Limited, warrants to acquire 100,000 shares of our common stock, exercisable for a period of five years at \$0.357 per share.

Note 5: Stockholders' Equity

Stockholders' Equity was comprised of the following:

	At September 30, 2005 (unaudited)
Series A convertible and cumulative preferred stock, \$.001 par value, 5,000,000 shares authorized, 2,500 shares issued and outstanding	\$ 3
Series B convertible and cumulative preferred stock, \$.001 par value, 3,000,000 shares authorized, 2,500,000 shares issued and outstanding	2,500
Common stock, \$.001 par value, 250,000,000 shares authorized, 26,585,808 shares issued and outstanding	26,586
Additional paid in capital	19,605,293
Deferred compensation	(32,864)
Accumulated deficit	(12,889,592)
Total stockholders' equity	\$ 6,711,926

Preferred Stock

On January 21, 2004, the Company completed a private placement of 2,500 shares of its par value \$.001 Series A Convertible Preferred Stock (the Preferred Stock) and 2,500,000 common stock purchase warrants (the Warrants) to GCA Strategic Investment Fund Limited, an existing affiliate shareholder of the Company, in exchange for gross proceeds to the Company of \$2,500,000. Net proceeds to the Company after the payment of an advisors fee and offering expenses was \$2,234,000.

The Preferred Stock accrues a dividend of 7% per annum, and each share of Preferred Stock is convertible into 1,000 shares of the Company's common stock or 2,500,000 shares of common stock in the aggregate. The Warrants are exercisable for a period of five years at an exercise price of \$1.25 per share of common stock to be acquired upon exercise. In the event of liquidation, dissolution or winding up of the Company preferred stockholders are entitled to be paid prior to any preference of any other payment or distribution.

On June 30, 2005 the Company completed a private placement of 2,500,000 shares of its par value \$.001 Series B Convertible Preferred Stock (the Preferred B) and 43,900,000 common stock purchase warrants (the B-1 Warrants and the B-2 Warrants) to Barron Partners LP, in exchange for gross proceeds to the Company of \$6,420,000. Net proceeds to the Company after the payment of advisors fees and offering expenses was \$5,846,400. In addition to the cash portion of the advisors fee, the Company issued 2,850,000 common stock purchase warrants (the Advisor's Warrants) to Prospect Financial Advisors, LLC. The 2,850,000 Advisor's Warrants are exercisable for a period of five years at an exercise price of \$0.06 per share of common stock to be acquired upon exercise. The Company also issued 500,000 common stock purchase warrants (the Finder's Warrants) to Strasbourger, LLC as a finder's fee. The 500,000 Finder's Warrants are exercisable for a period of three years at an exercise price of \$0.20 per share of common stock to be acquired upon exercise. On June 30, 2005, the Company used \$3,100,000 of the net proceeds from the Preferred B

placement to purchase all of the outstanding common stock of Mr. Sticker. On September 8, 2005, the Company used or committed to pay at a future date, in accordance with the terms of the purchase agreement, \$2,300,000 of the net proceeds from the Preferred B placement to purchase all of the outstanding common stock of JI. The remainder of the net proceeds, or \$446,400, was retained, by the Company for current working capital.

The Preferred Stock does not pay a dividend and has no voting rights. Each share of Preferred Stock is convertible into 42.8 shares of the Company's common stock or 107,000,000 shares of common stock in the aggregate. The 25,000,000 B-1 Warrants are exercisable for a period of five years at an exercise price of \$0.24 per share of common stock to be acquired upon exercise. The 18,900,000 B-2 Warrants are exercisable for a period of five years at an exercise price of \$0.48 per share of common stock to be acquired upon exercise. In the event of liquidation, dissolution or winding up of the Company preferred stockholders are entitled to be paid prior to any preference of any other payment or distribution.

On August 4, 2005, we entered into an Amendment to the Series B Preferred Stock Purchase Agreement (the "Amendment"), and received an additional \$195,000 in cash, which modified the Agreement as follows:

- a. the Investor purchased \$6,615,000 of our Preferred Shares;
- b. the warrants were increased to 26,214,953 shares at \$0.24 per share, 19,659,346 shares at \$0.48 per share, and 40,000,000 shares at \$0.12 per share. We may call the \$0.12 warrants if our stock price exceeds \$0.24 for fifteen (15) consecutive trading days;
- c. each of the Preferred Shares is convertible into 75.6 shares of our common stock, subject to adjustment if certain conditions are met, for a total of 189,000,000 shares of common stock, has a liquidation preference equal to its purchase price, and has no voting rights.
- d. the exercise of the warrants, including the call provision on the \$0.12 warrants, and the conversion of the Preferred Shares are subject to a maximum ownership by the Investor at any time of 4.9%.

On August 4, 2005, in conjunction with the above-referenced amended financing transaction, we issued restated warrants to acquire 26,214,953 shares of our common stock at \$0.24 per share, restated warrants to acquire 19,659,346 shares of our common stock at \$0.48 per share, and warrants to acquire 40,000,000 shares of our common stock at \$0.12 per share, to a single accredited investor, in exchange for an additional \$195,000 in cash. The issuance was exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and the shareholder is accredited.

Common Stock

The Company is authorized to issue 250,000,000 shares of \$0.001 par value common stock, of which 26,585,808 and 24,541,594 shares were issued and outstanding as of September 30, 2005 and December 31, 2004, respectively.

In the nine months ended September 30, 2005 and 2004, the Company issued 1,039,422 and 722,017 shares of its common stock, respectively, for general and administrative expenses, which consisted principally of legal and consulting services. The Company recognized an expense of \$341,614 and \$291,431 in the nine months ended September 30, 2005 and 2004, respectively. (see note 7).

Stock Option Plan

SKTF's board of directors and stockholders approved a stock option plan, effective June 1, 2001, pursuant to which 1,000,000 shares of common stock have been reserved for issuance under the plan. There were 816,750 and 686,750 stock options issued and outstanding as of September 30, 2005 and December 31, 2004, respectively.

On October 2, 2003 the Company issued options to purchase up to 400,000 shares of common stock at an exercise price of \$2.00 per share. No stock-based employee compensation cost was recorded related to these options as the options granted had an exercise price greater than the market value of the underlying common stock on the date of grant.

On December 19, 2003, the 400,000 options granted on October 2, 2003, were cancelled and immediately re-issued with an exercise price of \$.25 per share and an expiration date of December 18, 2013. Of the 400,000 options, 100,000 vested immediately with the remaining options vesting in three equal increments on October 1, 2004, 2005 and 2006, respectively. The 400,000 options granted on December 19, 2003 have been reclassified as variable stock options since they had an exercise price less than the market value of the underlying common stock on the date of grant. The Company recorded \$(19,949) and \$31,070 in compensation (income) expense, respectively, during the nine months ended September 30, 2005 and 2004.

On March 10, 2005, the Company granted 265,000 stock options to eleven of its employees. All of the options carried an exercise price of \$.25, vested as of the date of the grant and expire March 10, 2015. No stock-based employee compensation cost has been recorded in the accompanying consolidated statements of operations related to these options as the options granted had an exercise price greater than the fair value of the underlying common stock on the date of grant.

On June 30, 2005, the Company granted 25,000 stock options to one of its employees. The options carried an exercise price of \$.235, vested as of the date of the grant and expire June 30, 2015. No stock-based employee compensation cost has been recorded in the accompanying consolidated statements of operations related to these options as the options granted had an exercise price greater than the fair value of the underlying common stock on the date of grant.

On August 26, 2005, the Company granted 25,000 stock options to one of its employees. The options carried an exercise price of \$.20, vested as of the date of the grant and expire August 26, 2015. No stock-based employee compensation cost has been recorded in the accompanying consolidated statements of operations related to these options as the options granted had an exercise price greater than the fair value of the underlying common stock on the date of grant.

Stock Warrants

There were 95,104,372 and 5,180,073 common stock warrants issued and outstanding as of September 30, 2005 and December 31, 2004, respectively.

On January 26, 2005, the Company executed a promissory note in favor of GCA Strategic Investment Fund Limited in the principal amount of \$350,000, and on that date the Company received funds in the same amount. In connection with and as consideration for the issuance of the promissory note, we issued warrants to acquire a total of 200,000 shares of our common stock at \$0.357 per share, and entered into a registration rights agreement in connection therewith. We issued to GCA Strategic Investment Fund Limited warrants to acquire 100,000 shares of our common stock, exercisable for a period of five years at \$0.357 per share. We also issued to Global Capital Advisors, LLC, the investment advisory to GCA Strategic Investment Fund Limited, warrants to acquire 100,000 shares of our common stock, exercisable for a period of five years at \$0.357 per share.

On February 22, 2005, we issued warrants to acquire up to 250,000 shares of our common stock, restricted in accordance with Rule 144, to Richard A. Parlontieri, our President and a Director. These warrants were issued as incentive compensation for his work for us and at an exercise price of \$0.25 per share. The issuances were exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and Mr. Parlontieri is a sophisticated investor.

On March 10, 2005, we issued warrants to acquire up to 250,000 shares of our common stock, restricted in accordance with Rule 144, to two unrelated consultants. These warrants were issued for services rendered to us and at an exercise price of \$0.25 per share. The issuances were exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and the consultants are sophisticated investors and familiar with our operations.

On June 30, 2005 the Company completed a private placement of 2,500,000 shares of its Series B Convertible Preferred Stock (the Preferred B) and 43,900,000 common stock purchase warrants (the B-1 Warrants and the B-2 Warrants) to Barron Partners LP, in exchange for gross proceeds to the Company of \$6,420,000. In addition to a cash advisors fee, the Company issued 2,850,000 common stock purchase warrants (the Advisor's Warrants) to Prospect Financial Advisors, LLC. The 2,850,000 Advisor's Warrants are exercisable for a period of five years at an exercise price of \$0.06 per share of common stock to be acquired upon exercise. The Company also issued 500,000 common stock purchase warrants (the Finder's Warrants) to Strasbourger, LLC as a finder's fee. The 500,000 Finder's Warrants are exercisable for a period of three years at an exercise price of \$0.20 per share of common stock to be acquired upon exercise. The 25,000,000 B-1 Warrants are exercisable for a period of five years at an exercise price of \$0.24 per share of common stock to be acquired upon exercise. The 18,900,000 B-2 Warrants are exercisable for a period of five years at an exercise price of \$0.48 per share of common stock to be acquired upon exercise. In the event of liquidation, dissolution or winding up of the Company preferred stockholders are entitled to be paid prior to any preference of any other payment or distribution.

On August 4, 2005, we entered into an Amendment to the Series B Preferred Stock Purchase Agreement (the "Amendment"), and received an additional \$195,000 in cash, which modified the Agreement as follows:

- a. the Investor purchased \$6,615,000 of our Preferred Shares;

- b. the warrants were increased to 26,214,953 shares at \$0.24 per share, 19,659,346 shares at \$0.48 per share, and 40,000,000 shares at \$0.12 per share. We may call the \$0.12 warrants if our stock price exceeds \$0.24 for fifteen (15) consecutive trading days;
- c. each of the Preferred Shares is convertible into 75.6 shares of our common stock, subject to adjustment if certain conditions are met, for a total of 189,000,000 shares of common stock, has a liquidation preference equal to its purchase price, and has no voting rights;
- d. the exercise of the warrants, including the call provision on the \$0.12 warrants, and the conversion of the Preferred Shares are subject to a maximum ownership by the Investor at any time of 4.9%.

On August 4, 2005, in conjunction with the above-referenced amended financing transaction, we issued restated warrants to acquire 26,214,953 shares of our common stock at \$0.24 per share, restated warrants to acquire 19,659,346 shares of our common stock at \$0.48 per share, and warrants to acquire 40,000,000 shares of our common stock at \$0.12 per share, to a single accredited investor, in exchange for an additional \$195,000 in cash. The issuance was exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and the shareholder is accredited.

Additional Warrants

In connection with the acquisition of Speedemissions by SKTF, Speedemissions issued a warrant to V2R. The warrant entitles V2R to purchase 130,000 shares of Speedemissions common stock at an exercise price of \$.01 per share. At December 31, 2004, the warrant was exercisable.

Note 6: Income Taxes

As of December 31, 2004, Speedemissions had net operating loss (NOL) carryforwards of approximately \$6,046,000 that may be used to offset future taxable income. The NOL carryforwards will expire at various dates through 2024.

As a result of the NOL carryforwards, the Company has recorded no provision or benefit for income taxes in the accompanying condensed consolidated financial statements. A valuation allowance has been recorded to offset the recognition of any deferred tax assets due to the uncertainty of future realization.

Note 7: Consulting Agreements

In connection with the June 16, 2003 acquisition of Speedemissions by SKTF, Speedemissions entered into a consulting agreement with V2R. Effective January 1, 2004, the consulting agreement was cancelled and replaced, by mutual agreement of the Company and V2R, with a new agreement. The new agreement continues for 30 months at a consulting fee of \$8,334 per month. The new agreement grants V2R warrants to purchase 100,000 shares of the Company's common stock at \$0.25 per share. The warrants vest in two increments of 50,000 on January 1, 2005 and 2006, respectively. Additionally, V2R can earn success fees calculated using the Lehman Formula, as defined, for merger and acquisition and strategic alliance or partnership agreements arranged by the entity. During the six months ended June 30, 2005 and 2004, the Company paid a total of approximately \$7,500 and \$40,100, respectively, under the consulting agreement. Effective June 30, 2005, this agreement was terminated by mutual consent of V2R and the Company.

Effective December 1, 2003, the Company entered into an agreement with a public relations firm to issue stock in exchange for consulting services to be rendered by the public relations firm during the period from December 1, 2003 to May 31, 2004. On January 7, 2004, March 9, 2004 and May 7, 2004, the Company issued a total of 450,000 shares of its common stock under the terms of its consulting agreement with the public relations firm. During the nine months ended September 30, 2004, the Company recognized approximately \$142,000 in general and administrative expenses related to this agreement.

Effective January 1, 2004, the Company entered into an agreement with a financial consulting firm to issue stock in exchange for consulting services to be rendered by the financial consulting firm during the period from January 1, 2004 to June 30, 2004. The Company issued, on May 24, 2004, a total of 100,000 shares of its common stock under the terms of this agreement. During the nine months ended September 30, 2004, the Company recognized \$51,000 in general and administrative expenses related to this agreement.

On February 25, 2004, the Company issued 50,000 shares of its common stock for services rendered during the nine months ended September 30, 2004, recording an expense of \$33,500 during that period.

Effective November 5, 2004, the Company entered into an agreement with an equity research services firm to issue stock in exchange for consulting services to be rendered by the equity research services firm. The Company issued, on November 5, 2004, a total of 312,500 shares of its common stock, under the terms of this agreement. During the nine months ended September 30, 2005, the Company recognized approximately \$57,800 in general and administrative expenses related to this agreement.

On January 18, 2005, we issued a total of 250,000 shares of our common stock, restricted in accordance with Rule 144, to two consultants for services rendered during the year ended December 31, 2004. The issuances were exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and the shareholders were sophisticated purchasers.

On February 22, 2005, we issued a total of 250,000 shares of our common stock, restricted in accordance with Rule 144, to Calabria Advisors, LLC, an entity controlled by Mr. Richard A. Parlontieri, our President and a Director. Calabria Advisors, LLC provides us with consulting services. The issuances were exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and the shareholder is a sophisticated investor and familiar with our operations. During the three months ended March 31, 2005, the Company recognized \$75,000 in general and administrative expenses related to this agreement.

On June 17, 2005, we issued a total of 250,000 shares of our common stock, restricted in accordance with Rule 144, to Calabria Advisors, LLC, an entity controlled by Mr. Richard A. Parlontieri, our President and a Director. Calabria Advisors, LLC provides us with consulting services. The issuances were exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and the shareholder is a sophisticated investor and familiar with our operations. During the three months ended June 30, 2005, the Company recognized \$58,750 in general and administrative expenses related to this agreement.

On July 25, 2005, 2005, we issued a total of 138,888 shares of our common stock, restricted in accordance with Rule 144, to Calabria Advisors, LLC, an entity controlled by Mr. Richard A. Parlontieri, our President and a Director. Calabria Advisors, LLC provides us with consulting services. The issuances were exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and the shareholder is a sophisticated investor and familiar with our operations. During the three months ended September 30, 2005, the Company recognized \$27,778 in general and administrative expenses related to this agreement.

Note 8: Goodwill

As discussed in Note 1, the Company made one acquisition during the quarter ended September 30, 2005. The acquisition all of the outstanding common stock of Just, Inc. (JI) resulted in the recording of goodwill of \$2,279,186. The following table provides details of the acquisition:

Assets acquired	
Current assets	\$ 21,386
Equipment	232,000
Goodwill	2,279,186
	\$ 2,532,572
Purchase price	
Cash	\$ 2,300,000
Current liabilities	32,572
Common stock	200,000
	\$ 2,532,572

The Company made the above acquisition to increase its profitability and develop a market share in the Salt Lake City, Utah area. These circumstances were the primary contributing factors for the recognition of goodwill as a result of this acquisition.

Note 9: Contingencies

In April 2005, a lawsuit was filed against us by Weingarten Realty Investors in the U.S. District Court of Harris County, Texas, case number 2005-25671. The Complaint alleges breach of contract arising out of a real property lease in Texas for two testing sites that were to be built. The case does not allege specific damages, although the total of all monthly payments under the two leases is approximately \$516,000. We filed an Answer to the Complaint, and we are in discussions to settle the matter.

We are not a party to or otherwise involved in any other legal proceedings.

In the ordinary course of business, we may from time to time be involved in various pending or threatened legal actions. The litigation process is inherently uncertain and it is possible that the resolution of such matters might have a material adverse effect upon our financial condition and/or results of operations. However, in the opinion of our management, other than as set forth herein, matters currently pending or threatened against us are not expected to have a material adverse effect on our financial position or results of operations.

Note 10: Subsequent Events

On November 2, 2005, we issued a total of 250,000 shares of our common stock, restricted in accordance with Rule 144, to an individual who provides us with consulting services. The issuances were exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, and the shareholder is a sophisticated investor and familiar with our operations.

ITEM 2 Managements Discussion and Analysis

Disclaimer Regarding Forward Looking Statements

Our Management's Discussion and Analysis contains not only statements that are historical facts, but also statements that are forward-looking (within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934). Forward-looking statements are, by their very nature, uncertain and risky. These risks and uncertainties include international, national and local general economic and market conditions; demographic changes; our ability to sustain, manage, or forecast growth; our ability to successfully make and integrate acquisitions; raw material costs and availability; new product development and introduction; existing government regulations and changes in, or the failure to comply with, government regulations; adverse publicity; competition; the loss of significant customers or suppliers; fluctuations and difficulty in forecasting operating results; changes in business strategy or development plans; business disruptions; the ability to attract and retain qualified personnel; the ability to protect technology; and other risks that might be detailed from time to time in our filings with the Securities and Exchange Commission.

Although the forward-looking statements in this Quarterly Report reflect the good faith judgment of our management, such statements can only be based on facts and factors currently known by them. Consequently, and because forward-looking statements are inherently subject to risks and uncertainties, the actual results and outcomes may differ materially from the results and outcomes discussed in the forward-looking statements. You are urged to carefully review and consider the various disclosures made by us in this report and in our other reports as we attempt to advise interested parties of the risks and factors that may affect our business, financial condition, and results of operations and prospects.

Overview

We currently operate 35 vehicle emissions testing stations in three separate markets, greater Atlanta, Georgia, Houston, Texas and Salt Lake City, Utah. In addition, we operate four mobile testing units in the greater Atlanta area. Our 35 stations reflect the following changes: (a) the closing of four stations, (b) the acquisition of Mr. Sticker, with its six stations, (c) the acquisition of Just, Inc., with its eight stations, and (d) the consolidation of our mobile testing units from seven to four units. These changes were made to improve efficiencies and increase profitability. We do not provide automotive repair services at our centers because we believe that it inhibits our ability to provide timely customer service and creates a perception that our test results might be compromised.

We charge a fee for each test, whether it passes or not, and a portion of that fee is passed on to the state governing agency. In Georgia, the maximum fee that we can charge is \$25, and a fee of \$6.95 is paid to the State of Georgia. In Texas, the maximum fee that we can charge is \$39.50, for both an emissions test and a safety inspection, and a fee varying between approximately \$5.50 and \$14.00 per certificate, depending on the type of test, is paid to the State of Texas. In Utah, we charge \$55.00 for combined emissions and vehicle safety inspections tests, with a slightly reduced fee of \$44.00 for commercial vehicles. Fees paid to the county range from \$4.27 to \$5.60 depending on the minimum certificates purchased in a month. In some cases, in response to competitive situations, we have charged less than the statutory maximum revenue charges allowed.

We want to continue to grow. We completed four acquisitions during 2004, which added nineteen testing centers and seven mobile units and have completed two acquisitions in 2005 which added fourteen testing centers. We intend to close more acquisitions, and to open company-owned stations, throughout 2005 and 2006.

As a result of our past growth and our future growth plans, our biggest challenge has been and will continue to be managing our growth and integrating our acquisitions. We have tried to attract qualified personnel to assist us with this growth, while keeping our overhead expenses manageable. We have not operated at a profit, nor have we operated on a break-even operating cash flow basis. However, if we are successful in implementing our growth strategy, we believe that both of these financial goals are achievable in the next 12 months. Until that time, we will have to continue to fund our operations, and our acquisitions, with capital raised from borrowing or selling our stock.

The following analysis compares the results of operations for the three and nine month periods ended September 30, 2005 to the comparable periods ended September 30, 2004.

Results of Operations

Introduction

Our operations reflect a significantly different company as of September 30, 2005 versus September 30, 2004. As of September 30, 2004 we operated 19 emissions testing stations versus 36 stations and four mobile units as of September 30, 2005. Therefore, our operating expenses and revenues during the three and nine months ended September 30, 2005 were significantly greater than the three and nine months ended September 30, 2004.

Revenues and Loss from Operations

Our revenue, cost of emission certificates, general and administrative expenses, and loss from operations for the three months ended September 30, 2005 as compared to the three months ended September 30, 2004 and June 30, 2005 were as follows:

	3 Months Ended September 30, 2005	3 Months Ended September 30, 2004	Percentage Change	3 Months Ended June 30, 2005
Revenue	\$ 2,084,061	\$ 758,008	175%	\$ 1,255,586
Cost of Emission Certificates	615,745	233,681	163%	391,677
General & Administrative Expenses	2,000,243	970,855	106%	1,263,803
Loss from Operations	\$ (531,927)	\$ (446,528)	19%	\$ (399,894)

Our revenues increased in the three months ended September 30, 2005 primarily because of the twenty stations we acquired from December 2004 through September 2005. For the third quarter of 2004, our weighted average per-station revenue was \$42,000, compared to approximately \$54,000 for the second quarter of 2005 and \$65,000 for the third quarter of 2005, an increase of over \$23,000 per station from a year ago. Revenues from mobile units were not considered in the calculation of average per-station revenue. Contributing to the increase in revenues from the second quarter of 2005 to the third quarter of 2005 was the addition of the higher revenue volume Mr. Sticker stations during the three months ended September 30, 2005. Our cost of emission certificates increased in the three months ended September 30, 2005 as compared to the same period in 2004 primarily because of the twenty stations we acquired from December 2004 through September 2005.

On a fully comparable station basis our revenue for the three months ended September 30, 2005 as compared to the three months ended September 30, 2004 and the three months ended June 30, 2005 were as follows:

	3 Months Ended September 30, 2005	3 Months Ended September 30, 2004	Percentage Change	3 Months Ended June 30, 2005
Existing stations	\$ 743,155	\$ 708,727	4.9%	\$ 745,446
SIT acquisition	365,402		N/A	409,770
Mr. Sticker acquisition	656,318		N/A	
Just Inc. acquisition (a)	219,713		N/A	
Mobile units	92,966		N/A	68,914
Closed units	6,507	49,281	N/A	31,456
Total Revenue	\$ 2,084,061	\$ 758,008	175.0%	\$ 1,255,586

(a) Just Inc. revenues are only for the one month ended September 30, 2005.

As the above schedule illustrates, our revenues from stations which were open for each of the three months ended, respectively, September 30, 2005 and 2004 increased by 4.9%. The above schedule also shows that \$1,334,399 or 64% of our total revenue for the three months ended September 30, 2005 came from our 20 stations acquired after September 30, 2004 plus our mobile units.

On a fully comparable station basis our cost of emission certificates for the three months ended September 30, 2005 as compared to the three months ended September 30, 2004 and the three months ended June 30, 2005 were as follows:

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	3 Months Ended September 30, 2005	3 Months Ended September 30, 2004	Percentage Change	3 Months Ended June 30, 2005
Existing stations	\$ 241,286	\$ 216,887	11.2%	\$ 236,537
SIT acquisition	126,350		N/A	128,730
Mr. Sticker acquisition	206,979		N/A	
Just Inc. acquisition (a)	18,779		N/A	
Mobile units	21,670		N/A	22,504
Closed units	681	16,794	N/A	3,906
Total Cost of Emission Certificates	\$ 615,745	\$ 233,681	163.5%	\$ 391,677

(a) Just Inc. cost of emission certificates are only for the one month ended September 30, 2005.

As the above schedule illustrates, our cost of emission certificates for stations which were open for each of the three months ended, respectively, September 30, 2005 and 2004 increased by 11.2%. The above schedule also shows that \$373,778 or 61% of our total cost of emission certificates for the three months ended September 30, 2005 came from our 20 stations acquired after September 30, 2004 plus our mobile units.

Our general and administrative expenses during the three months ended September 30, 2005 were \$2,000,243, an increase of \$1,029,388, or 106% as compared to the three months ended September 30, 2004. The primary causes of the increased general and administrative expenses were the following differences in expenses recorded between the three months ended September 30, 2004, and the three months ended September 30, 2005 which respectively increased expenses recorded in the three months ended September 30, 2005 when compared to the three months ended September 30, 2004:

Financing expenses associated with efforts to raise capital for future acquisitions	\$ 305,000
General and administrative expenses associated with the six SIT stations purchased in December 2004	261,000
General and administrative expenses associated with the six Mr. Sticker stations purchased in June 2005	240,000
General and administrative expenses associated with the eight Just Inc. stations purchased in September 2005	141,000
Increase in legal and accounting fees from 2004 to 2005	83,000
	\$ 1,030,000

On a fully comparable station basis our general and administrative expenses for the three months ended September 30, 2005 as compared to the three months ended September 30, 2004 and the three months ended June 30, 2005 were as follows:

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	3 Months Ended September 30, 2005	3 Months Ended September 30, 2004	Percentage Change	3 Months Ended June 30, 2005
Existing stations	\$ 413,075	\$ 439,026	(5.9)%	\$ 388,951
Corporate	864,547	424,243	103.8%	478,892
SIT acquisition	261,377		N/A	241,433
Mr. Sticker acquisition	240,247		N/A	
Just Inc. acquisition (a)	140,706		N/A	
Mobile units	46,112		N/A	31,484
Closed units	34,179	107,586	N/A	123,043
Total General and Administrative Expenses	\$ 2,000,243	\$ 970,855	106.0%	\$ 1,263,803

(a) Just Inc. general and administrative expenses are only for the one month ended September 30, 2005.

As the above schedule illustrates, our general and administrative expenses for stations which were open for the each of the three months ended, respectively, September 30, 2005 and 2004 decreased by 5.9%. Our corporate general and administrative expenses, during the same period, increased by approximately \$440,000 or 103.8%. The primary components of the increase in corporate general and administrative expenses were; financing expenses for capital raise efforts approximately \$305,000, increased legal and accounting expenses approximately \$83,000 and a finder's fee paid on the Just, Inc. acquisition approximately \$55,000. The above schedule also shows that \$688,442 or 34% of our total general and administrative expenses for the three months ended September 30, 2005 came from our 20 stations acquired after September 30, 2004 plus our mobile units.

Our revenue, cost of emission certificates, general and administrative expenses and loss from operations for the nine months ended September 30, 2005 as compared to the nine months ended September 30, 2004 are as follows:

	9 Months Ended September 30, 2005	9 Months Ended September 30, 2004	Percentage Change
Revenue	\$ 4,617,932	\$ 2,122,138	118%
Cost of Emission Certificates	1,436,546	649,432	121%
General & Administrative Expenses	4,410,927	3,955,626	12%
Loss from Operations	\$ (1,229,541)	\$ (2,482,920)	(50)%

Our revenues increased in the nine months ended September 30, 2005 primarily because of the twenty stations we acquired via acquisition from December 2004 through September 2005. For the nine months ended December 31, 2004, our weighted average per-station revenue was \$118,000, compared to over \$178,000 for the nine months ended September 30, 2005, an increase of over \$60,000 per station. Contributing to the increase in revenues from the nine months ended December 31, 2004 to the nine months ended September 30, 2005 was the closing of two unprofitable stations during January 2005 and one unprofitable station during April 2005, plus the addition of the higher revenue volume Mr. Sticker stations for the three months ended September 30, 2005. Our cost of emission certificates increased in the nine months ended September 30, 2005 as compared to the same period in 2004 primarily because of the twenty stations we acquired via acquisition from December 2004 through September 2005.

Our general and administrative expenses during the nine months ended September 30, 2005 were \$4,410,927 an increase of \$455,301, or 12% as compared to the nine months ended September 30, 2004. The primary causes of the increased general and administrative expenses were the following differences in expenses recorded between the nine months ended September 30, 2004, and the nine months ended September 30, 2005 which respectively increased or (decreased) expenses recorded in the nine months ended September 30, 2005 when compared to the nine months ended September 30, 2004:

General & administrative expenses associated with the six Texas stations purchased in December 2004	\$ 800,000
Financing expenses associated with efforts to raise capital for future acquisitions	341,000
General and administrative expenses associated with the six Mr. Sticker stations purchased in June 2005	240,000
General and administrative expenses associated with the eight Just Inc. stations purchased in September 2005	141,000
Excess of purchase price over fair market value of assets purchased - expensed six months ended June 30, 2004	(560,000)
Discount from market price on 2,024,996 common shares issued in debt conversion - expensed six months ended June 30, 2004	(462,000)
	\$ 500,000

Interest Expense and Net Loss

Our interest expense and net loss for the three months ended September 30, 2005 as compared to the three months ended September 30, 2004 and the three months ended June 30, 2005 were as follows:

	3 Months Ended September 30, 2005	3 Months Ended September 30, 2004	% Change	3 Months Ended June 30, 2005
Interest Expense	\$ 70,291	\$ 13,793	409%	\$ 65,293
Net Loss	(602,218)	(460,321)	31%	(465,187)
Preferred stock dividends on Series A convertible preferred stock (undeclared)	44,110	44,110	0%	44,110
Beneficial conversion feature on Series B convertible preferred stock	—	—		4,577,632
Net loss attributable to common shareholders	(646,328)	(504,431)	28%	(5,086,929)
Basic and Diluted Loss per Share	\$ (0.02)	\$ (0.02)	0%	\$ (0.20)

Our interest expense during the three months ended September 30, 2005 was \$ 70,291, a \$56,498, or 409% increase compared to \$13,793 for the three months ended September 30, 2004. The increase was due to interest costs associated with an increase of debt of approximately \$1,736,000 from September 30, 2004 to September 30, 2005. Total debt, as of September 30, 2005 was approximately \$2,119,000.

During the three months ended September 30, 2005, we had a net loss of \$602,218. During the three months ended September 30, 2004, we reported a net loss of \$460,321. The \$141,897 increase in net loss for the three months ended September 30, 2005 was primarily due to approximately \$1,030,000 in net general and administrative cost increases, as detailed above, plus approximately \$56,000 in increased interest expense, favorably offset by an increase of approximately \$944,000 in revenue, less cost of emission certificates, for the three months ended September 30, 2005 compared to the three months ended September 30, 2004.

Our basic and diluted net loss per share for the three months ended September 30, 2005 was \$(0.02), which was unchanged from the three months ended September 30, 2004.

Interest Expense and Net Loss

Our interest expense and net loss for the nine months ended September 30, 2005 as compared to the nine months ended September 30, 2004 is as follows:

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	Nine months ended September 30, 2005	Nine months ended September 30, 2004	% Change
Interest Expense	\$ 199,679	\$ 49,633	302%
Net Loss	(1,429,220)	(2,532,553)	(44)%
Preferred stock dividends on Series A convertible preferred stock (undeclared)	132,330	121,782	9%
Beneficial conversion feature on Series B convertible preferred stock	4,577,632	—	100%
Net loss attributable to common shareholders	(6,139,182)	(2,654,335)	131%
Basic and Diluted Loss per Share	\$ (0.24)	\$ (0.13)	85%

Our interest expense during the nine months ended September 30, 2005 was \$199,679, a \$150,046, or 302% increase compared to \$49,633 for the nine months ended September 30, 2004. The increase was due to interest costs associated with an increase of debt of approximately \$1,736,000 from September 30, 2004 to September 30, 2005. Total debt, as of September 30, 2005 was approximately \$2,119,000.

During the nine months ended September 30, 2005, we had a net loss of \$1,429,220. During the nine months ended September 30, 2004, we reported a net loss of \$2,532,553. The \$1,103,333 decrease in net loss for the nine months ended September 30, 2005 was primarily due to approximately \$500,000 in net general and administrative cost increases, as detailed above, plus approximately \$150,000 in increased interest expense, less an increase of approximately \$1,708,000 in revenue, less cost of emission certificates, for the nine months ended September 30, 2005 compared to the nine months ended September 30, 2004.

During the nine months ended September 30, 2005, we recorded a charge to accumulated deficit of \$4,577,632 as a result of a beneficial conversion feature associated with the 2,500,000 shares of Series B convertible preferred stock and 43,900,000 warrants issued in the June 30, 2005 capital raise (see Note 5). Primarily as a result of this beneficial conversion feature, our basic and diluted loss per share for the nine months ended September 30, 2005 increased from \$(0.13) to \$(0.24), when compared to the nine months ended September 30, 2004.

Liquidity and Capital Resources

Introduction

During the nine months ended September 30, 2005, we did not generate positive operating cash flows. With six acquisitions completed during 2004 and 2005, we anticipate an increase in our operating cash flow, but with the increased costs of expanding our operations, may not achieve positive operating cash flow during 2005. Therefore, during the nine months ended September 30, 2005, we raised \$350,000 from the issuance of a promissory note to GCA Strategic Investment Fund Limited, and \$126,000, net of expenses, from the issuance of a convertible debenture, to be used for working capital purposes and \$6,101,400, net of expenses, from the issuance 2,500,000 of our Series B convertible preferred stock, to be used for acquisitions and working capital. To date, the Company has funded operations and acquisitions primarily through the issuance of equity securities to related parties. We anticipate raising additional capital during the fourth quarter of 2005 from the issuance of long-term debt, although the terms of a debt placement have not been determined.

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Our cash, total current assets, total assets, total current liabilities, and total liabilities as of September 30, 2005 as compared to September 30, 2004 and June 30, 2005 were:

	September 30, 2005	September 30, 2004	June 30, 2005
Cash	\$ 299,118	\$ 76,138	\$ 87,777
Total current assets	602,360	121,563	272,455
Total assets	10,302,587	3,109,950	7,428,844
Total current liabilities	2,528,201	1,118,741	2,033,920
Total liabilities	3,590,661		