### Edgar Filing: Tallapragada Srinivas - Form 4

Tallapragad	la Srinivas										
Form 4	010										
March 26, 2	ЛЛ									OMB APPROVAL	
	UNITED	UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES								3235-0287	
Check t if no lor subject Section Form 4	nger to <b>STATEN</b> 16.									Expires: January 31 2005 Estimated average burden hours per response 0.5	
Form 5 obligati may con <i>See</i> Inst 1(b).	ons ntinue. Section 17	Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940									
(Print or Type	Responses)										
1. Name and Address of Reporting Person <u>*</u> Tallapragada Srinivas			2. Issuer Name <b>and</b> Ticker or Trading Symbol SALESFORCE COM INC [CRM]				1	5. Relationship of Reporting Person(s) to Issuer			
(Last)	(First) (			of Earliest 7		_	· - · · · · ]	(Check	all applicable	)	
415 MISSI FLOOR	ON STREET, 3R		Month/1 3/22/2	Day/Year) 2019				Director X Officer (give t below) Preside		Owner r (specify y	
				(Month/Day/Year)				6. Individual or Joint/Group Filing(Check Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting			
SAN FRA	NCISCO, CA 941	05					Ī	Form filed by Mo Person	ore than One Rej	porting	
(City)	(State)	(Zip)	Tab	ole I - Non-	Derivativ	e Secu	rities Acqui	ired, Disposed of,	or Beneficiall	y Owned	
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	nsaction Date 2A. Deemed h/Day/Year) Execution Date, if any (Month/Day/Year)		3. 4. Securities Acquired (A) Transactionor Disposed of (D) Code (Instr. 3, 4 and 5) (Instr. 8) (A) or				Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
Common	03/22/2019			Code V M	Amount 2,817	(D) A	Price \$ 0	(Instr. 3 and 4) 27,110	D		
Stock					_,		+ -	_,,			
Common Stock	03/25/2019			S	1,094	D	\$ 159.5953	26,016	D		

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	<ul> <li>4. 5. Number of TransactionDerivative</li> <li>Code Securities Acquired</li> <li>(Instr. 8) (A) or Disposed of (D) (Instr. 3, 4, and 5)</li> </ul>		6. Date Exercisable and Expiration Date (Month/Day/Year)	
				Code V	(A) (D)	Date Exercisable Expiration Date	
Performance-Based Restricted Stock Units	\$ 0 <u>(1)</u>	03/22/2019		А	15,499	04/15/2022 <sup>(2)</sup> 04/15/2022 <sup>(2)</sup>	
Non-qualified Stock Option (Right to Buy)	\$ 161.5	03/22/2019		А	122,420	03/22/2020 <u>(3)</u> 03/22/2026	
Restricted Stock Units	\$ 0 <u>(4)</u>	03/22/2019		А	15,480	03/22/2020(5) 03/22/2023	
Restricted Stock Units	\$ 0 <u>(4)</u>	03/22/2019		М	2,817	03/22/2019 <u>(6)</u> 03/22/2022	

## **Reporting Owners**

<b>Reporting Owner Name / Address</b>	Relationships						
	Director	10% Owner	Officer	Other			
Tallapragada Srinivas 415 MISSION STREET 3RD FLOOR SAN FRANCISCO, CA 94105			President, Technology				
Signatures							
/s/ Scott Siamas, Attorney-in-Fa Tallapragada	ct for Srii	nivas	03/26/2019				
<u>**</u> Signature of Reportin	g Person		Date				

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each performance-based restricted stock unit, or PRSU, represents a contingent right to receive one share of Issuer common stock.

The PRSUs will vest depending on Issuer's total shareholder return ("TSR") over the three-year period from the grant date (the "Performance Period"), relative to companies in the NASDAQ-100 Index as of the grant date (the "Index Group"). If Issuer's TSR over the Performance Period is at the 60th percentile when ranked against the Index Group TSRs, 100% of the target number of shares will

(2) vest. For every percentile by which Issuer's TSR ranking within the Index Group exceeds the 60th percentile, shares vesting will increase by 3 and 1/3%, up to a maximum payout of 200% of target if Issuer's TSR ranking is at the 99th percentile. For every percentile by which Issuer's TSR ranking within the Index Group is below the 60th percentile, shares vesting will decrease by 2 and 22/39%, with no payout if Issuer's TSR ranking is below the 30th percentile. If Issuer's absolute TSR over the Performance Period is negative, the number of shares vesting will not exceed 100% of target.

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- (3) Option vests over four years at the rate of 25% on March 22, 2020, the first anniversary of the holder's date of grant, with the balance vesting in equal monthly installments over the remaining 36 months.
- (4) Restricted Stock Units convert to shares of common stock on a one-for-one basis.
- (5) These restricted stock units vest as to 25% of the original grant on March 22, 2020 and vest as to 1/16 of the original grant quarterly thereafter.
- (6) These restricted stock units vested as to 25% of the original grant on March 22, 2019 and vest as to 1/16 of the original grant quarterly thereafter.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.