

NINETOWNS INTERNET TECHNOLOGY GROUP CO LTD

Form 20-F

July 15, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 20-F

(Mark One)

☐ REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

☐ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2007

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

☐ SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report

For the transition period from _____ to _____

Commission file number _____

Ninetowns Internet Technology Group Company Limited
(Exact name of Registrant as specified in its charter)

Cayman Islands
(Jurisdiction of incorporation or organization)

22nd Floor, Building No.1,
Capital A Partners, No.20 Gong Ti East Road,
Chaoyang District Beijing 100020,
The People's Republic of China
(Address of principal executive offices)

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Address: 22nd Floor, Building No. 1, Capital A Partners,
No.20 Gong Ti East Road, Chaoyang District Beijing 100020, China
(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

Title of each class	Name of each exchange on which registered
35,791,834 ordinary shares	Nasdaq Global Market

Securities registered or to be registered pursuant to Section 12(g) of the Act.

None
(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

American Depositary
Shares,
each representing one
ordinary share, par
value HK\$0.025 per
share
(Title of Class)

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

35,791,834 ordinary shares, par value HK\$0.025 per

share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
☐ Yes ☒ No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

☐ Yes ☒ No

Note -- Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 from their obligations under those Sections.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐

Accelerated filer ☒

Non-accelerated filer ☐

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this

filing:

U.S. GAAP ☒

International Financial Reporting Standards as issued

Other ☐

by the International Accounting Standards Board ☐

If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

☐ Item 17 ☒ Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

☐ Yes ☒ No

(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

☐ Yes ☐ No

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Introduction

This annual report on Form 20-F includes our audited consolidated financial statements for the years ended December 31, 2005, 2006 and 2007, and as of December 31, 2006 and 2007. References to “2005,” “2006,” “2007,” “2008” and “2009” and where appropriate, references to the years ended or ending December 31, 2005, 2006, 2007, 2008 and 2009, respectively.

Discrepancies in tables between totals and sums of the amounts listed are due to rounding.

References to “China” or the “PRC” are to the People’s Republic of China, excluding Taiwan, Hong Kong and Macau. Facts and statistics in this annual report relating to the enterprise software and related services market, the PRC import/export industry and economic data are derived from various government and research publications.

Forward-looking statements

This annual report contains forward-looking statements that relate to future events or our future financial performance. In some cases, you can identify forward-looking statements by terminology such as “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “forecast,” “intend,” “may,” “plan,” “potential,” “predict,” “project,” “should,” or “will,” or the terms or other comparable terminology. These statements involve known and unknown risks, uncertainties, and other factors that may cause our or our industry’s actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. These risks, uncertainties and other factors include, among other things, those listed under “Risk factors” as well as those included elsewhere in this annual report.

These forward-looking statements include, but are not limited to, statements relating to:

- our anticipated capital expenditures and our ability to fund such expenditures;
- our expectations about growth in demand for our products and services;
- acquisitions or investments in businesses, products or technologies that are complementary to our own;
- our ability to adjust to technological change; and
- our belief about the effects of government regulation on our business.

You should not place undue reliance on forward-looking statements and you should read these statements in conjunction with the risk factors disclosed in Item 3 of this annual report, “Key Information – Risk factors.” We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions the forward-looking events discussed in this annual report might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

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Item 1. Identity of Directors, Senior Management and Advisors.

Not applicable.

Item 2. Offer Statistics and Expected Timetable.

Not applicable.

Item 3. Key Information.

A. Selected financial information and other data

The following table shows selected consolidated financial information and other data for our business. You should read the following information in conjunction with Item 5 of this annual report, "Operating and Financial Review and Prospects." The statement of operations data and cash flow data for the years ended December 31, 2005, 2006 and 2007, and the balance sheet data as of December 31, 2006 and 2007, are derived from our audited consolidated financial statements and related notes thereto, which are included in this annual report beginning on page F-1. These audited consolidated financial statements and the related notes thereto have been prepared in accordance with accounting principles generally accepted in the United States, or U.S. GAAP.

The statement of operations data for 2003 and 2004, and the balance sheet data as of December 31, 2003, 2004 and 2005, are derived from our audited consolidated financial statements which have not been included in this annual report.

In thousands, except
per share, per ADS
and
operating data and
percentages

For the year ended December 31,

	2003	2004	2005	2006	2007	2007(1)
Statement of operations data:						
Total net revenues:						
Enterprise software and related customer maintenance services	RMB113,791	RMB188,720	RMB203,488	RMB116,833	RMB77,327	US\$10,601
Software development services	19,045	12,723	35,700	36,017	25,642	3,515
Computer hardware sales	72	104	678	398	-	-
Business-to-business search services	-	-	-	-	489	67
	132,908	201,547	239,866	153,248	103,458	14,183
Cost of revenues:						
	(1,532)	(1,528)	(495)	-	-	-

Enterprise software and
related customer maintenance
services

Software development services	(4,939)	(2,970)	(18,192)	(16,805)	(17,748)	(2,433)
Computer hardware	(48)	(9)	(482)	(134)	-	-

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sales

Business-to-business search services	-	-	-	-	(5,109)	(700)
	(6,519)	(4,507)	(19,169)	(16,939)	(22,857)	(3,133)
Gross profit	126,389	197,040	220,697	136,309	80,601	11,050
Operating expenses:						
Selling and marketing	(13,674)	(15,977)	(25,752)	(13,604)	(41,086)	(5,633)
General and administrative	(56,911)	(36,572)	(49,538)	(65,928)	(108,729)	(14,905)
Research and development	(2,691)	(4,819)	(11,249)	(29,825)	(32,003)	(4,387)
Provision for impairment of goodwill	-	-	-	-	(193,570)	(26,536)
Total operating expenses	(73,276)	(57,368)	(86,539)	(109,357)	(375,388)	(51,461)
Government subsidies	211	1,340	447	705	1,015	139
Income (loss) from operations	53,324	141,012	134,605	27,657	(293,772)	(40,272)
Interest income	1,220	3,768	17,625	19,302	13,885	1,903
Gains on disposal of securities	-	-	-	-	43,546	5,970

In thousands,
except per share,
per ADS and
operating data and
percentages

For the years ended December 31,

2003 2004 2005 2006 2007 2007(1)

Income (loss) before provision for income taxes and minority interest	RMB54,544	RMB144,780	RMB152,230	RMB46,959	RMB(236,341)	US\$(32,399)
Provision for income taxes	(4,116)	(1,823)	(626)	(1,031)	(243)	(33)
Income (loss) before minority interest	50,428	142,957	151,604	45,928	(236,584)	(32,432)
Minority interest	(9,239)	(9,006)	-	-	6,053	830
Net income (loss)	41,189	133,951	151,604	45,928	(230,531)	(31,602)
Net income (loss) per share and ADS(2):						
Basic	1.82	4.96	4.39	1.32	(6.59)	(0.90)
Diluted	1.82	4.74	4.25	1.30	(6.59)	(0.90)
Cash flow data:						
Net cash provided by operating activities	87,244	143,270	146,372	40,832	(2,941)	(403)
Net cash (used in) provided by investing activities	(39,629)	(179,405)	(110,851)	(176,483)	57,193	7,840
Net cash provided by (used in) financing activities	70,250	565,597	2,044	6,328	1,268	174

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	2003	2004	As of December 31,		2007	2007(1)
	2005	2006				
Balance sheet data:						
Cash and cash equivalent	RMB167,531	RMB696,993	RMB731,474	RMB598,648	RMB649,863	US\$89,088
Restricted cash	-	-	-	-	853	117
Trade receivables, net of allowance for doubtful debts, from:						
external customers	31,096	38,190	17,459	18,775	31,096	4,263
related parties	31,885	30,940	29,752	28,330	6,350	871
Term deposits	65,664	150,913	207,000	307,209	26,000	3,564
Total assets	323,975	1,222,182	1,345,773	1,365,289	1,171,180	160,555
Deferred revenue	70,608	97,230	67,886	26,383	32,472	4,452
Total liabilities	94,234	131,130	98,808	60,309	92,793	12,721
Mezzanine equity	46,937	-	-	-	-	-
Total shareholders' equity	165,530	1,090,452	1,246,365	1,304,980	1,072,904	147,082
Number of ordinary shares outstanding	22,780,000	34,391,834	34,991,834	34,991,834	34,991,834	34,991,834

- (1) For the convenience of the reader, the RMB amounts are expressed in U.S. dollars at the rate of RMB7.2946 to US\$1.00, the noon buying rate in effect on December 31, 2007 as quoted by the Federal Reserve Bank of New York.
- (2) On November 9, 2004, our shareholders approved a 4-for-1 share split. All shares and per share data have been restated to give retroactive effect to this share split.

Exchange rate information

Our business is primarily conducted in China and denominated in Renminbi. This annual report contains translations of Renminbi amounts into U.S. dollars at a specific rate solely for the convenience of the reader. The conversion of Renminbi into U.S. dollars in this annual report is based on the noon buying rate in The City of New York for cable transfers of Renminbi as certified for customs purposes by the Federal Reserve Bank of New York. Unless otherwise

noted, all translations from Renminbi to U.S. dollars and from U.S. dollars to Renminbi in this annual report were made at a rate of RMB7.2946 to US\$1.00, the noon buying rate in effect as of December 31, 2007. We make no representation that any Renminbi amounts could have been, or could be, converted into U.S. dollars at any particular rate, the rates stated below, or at all. In addition, such translations should not be construed to be the amounts that would have been reported under U.S. GAAP. The PRC government imposes controls over its foreign currency reserves in part through direct regulation of the conversion of Renminbi into foreign exchange and through restrictions on foreign trade.

The following table sets forth information concerning exchange rates between Renminbi and U.S. dollars for the periods indicated. These rates are provided solely for your convenience and are not necessarily the exchange rates that we used in this annual report or will use in the preparation of our periodic reports or any other information to be provided to you. The source of these rates is the Federal Reserve Bank of New York.

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	Period End	Noon Buying Rate		
		Average (1)	Low	High
		(RMB per US\$1.00)		
2002	8.2800	8.2770	8.2800	8.2669
2003	8.2767	8.2771	8.2880	8.2765
2004	8.2765	8.2768	8.2774	8.2764
2005	8.0702	8.1940	8.0702	8.2765
2006	7.8041	7.9723	7.8041	8.0702
2007	7.2946	7.6072	7.2946	7.8127
2008				
January	7.1818	7.2405	7.1818	7.2946
February	7.1115	7.1644	7.1100	7.1973
March	7.0120	7.0722	7.0105	7.1110
April	6.9870	6.9997	6.9840	7.0185
May	6.9400	6.9725	6.9377	7.0000
June	6.8591	6.8993	6.8591	6.9633
July(2)	6.8529	6.8560	6.8529	6.8608

(1) Annual and monthly averages are calculated using the average of the daily rates during the relevant period.

(2) For the period to and including July 4, 2008.

B. Capitalization and indebtedness

Not applicable.

C. Reasons for the offer and use of proceeds

Not applicable.

D. Risk factors

Risks related to our business

We currently generate substantially all of our total net revenues from either PRC government agencies or in connection with PRC government agency filings, and our failure to maintain a continued working relationship with certain PRC government agencies and, in particular, the PRC Inspections Administration, would result in the reduction or loss of substantially all of our total net revenues.

Sales of our enterprise software and related customer maintenance services and software development services that are either used by the State Administration for Quality Supervision and Inspection and Quarantine of the PRC, or PRC Inspections Administration, or by Beijing iTowNet Cyber Technology Ltd., or iTowNet, which is the operator of the PRC Inspections Administration's data exchange platforms and electronic processing systems, have accounted for substantially all of our total net revenues. We expect that, in the near future, we will continue to generate a substantial portion of our total net revenues through sales of enterprise software and related customer maintenance services and

software development services that will be used in connection with PRC Inspections Administration filings. Net revenues from sales of enterprise software and related customer maintenance services for PRC Inspections Administration filings accounted for 84.8%, 76.2% and 74.7% of our total net revenues in 2005, 2006 and 2007, respectively. Net revenues from software development services provided, directly or indirectly, to the PRC Inspections Administration and iTowNet accounted for 11.7%, 10.7% and 0.2% of our total net revenues in 2005, 2006 and 2007, respectively.

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We cannot assure you that we will be able to maintain our working relationship with the PRC Inspections Administration or other PRC government agencies in connection with new enterprise software or in relation to the continued use of our existing enterprise software. If the PRC Inspections Administration ceases to cooperate with us in researching and developing new enterprise software; ceases to use the electronic infrastructure that we helped develop and build; reduces its spending on, or commitment to, or ceases or slows down the implementation of, the digitization of its processes for data collection and administration; encourages our competitors or alternate means of data collection; or requires us to lower the prices of our products and services; then our market position, revenues and profitability would be materially and adversely affected. Furthermore, such a change in our relationship with the PRC Inspections Administration could result in the loss of what we perceive to be our first mover advantage in developing software products compatible with the systems implemented by the PRC Inspections Administration. The loss of such an advantage would result in slower growth and/or reduced sales, which would require us to increase our research and development and sales and marketing expenditures.

Our revenues would be adversely affected if the PRC Inspections Administration, or any other government agency to which our products relate, develops, endorses or adopts an alternative to our enterprise software.

Our business would be adversely affected if the PRC Inspections Administration, its affiliated company iTowNet or any other government agency or affiliate to which our products relate decides to develop its software and platform internally, endorses software provided by others or permits filings to be made online without independently produced software. In such case, we would not only face enhanced competition, but our software products and services relating to the PRC Inspections Administration, iTowNet or any such government agency or affiliate could become obsolete, which would result in the reduction or loss of substantially all of our revenues.

In August 2005, the PRC Inspections Administration selected our company as the winning bidder in connection with the PRC Inspections Administration's request for proposals for the development of a software product that has certain basic functionalities similar to those of iDeclare.CIQ and iProcess.CIQ. The PRC Inspections Administration agreed to pay a one-time fee of RMB3.3 million (US\$423,000) to purchase the ownership of the software product that we developed. In February 2006, the PRC Inspections Administration commenced the distribution of the software products that our company developed, free-of-charge to end-users. As certain basic functionalities of the newly developed software products are similar to those of iDeclare.CIQ and iProcess.CIQ, the provision of such software products free-of-charge by the PRC Inspections Administration will likely have a material adverse effect on our results of operations in the short-term and on our future profitability. For example, we sold, together with our franchisees, approximately 1,500, 2,200 and 1,000 software packages of iDeclare.CIQ during the first quarter of 2006, 2007 and 2008, respectively, which is significantly lower than the approximately 8,000 software packages of iDeclare.CIQ sold by our company and our former distributors and franchisees during the first quarter of 2005. In May 2007, the PRC Inspections Administration selected our company as one of the winning bidders in connection with the PRC Inspections Administration's request for proposals for servicing the free import/export e-filing software provided by the PRC Inspections Administration. In 2008, we believe that the PRC Inspections Administration decreased its efforts to promote its free software and we believe there is uncertainty surrounding the PRC Inspections Administration's future promotional plans for its free software products.

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We are in the process of diversifying our business focus to include other businesses in addition to the sales of our enterprise software and related customer maintenance services and the provision of software development services. Our new potential business ventures and limited operating history in such potential business ventures may make it difficult for you to evaluate our business, and our limited resources may affect our ability to manage the growth we expect to achieve.

We generated substantially all of our total net revenues from the sales of our enterprise software and related customer maintenance services, and the provision of software development services in 2007. Currently, we are in the process of expanding our business focus from the development of software products and the provision of software development services to other potential business ventures. We anticipate that a material portion of our net revenue in the future will be derived from businesses that are not directly related to sales of our enterprise software and related customer maintenance services or the provision of software development services.

We are still in the process of developing our business-to-business, or B2B, strategy. On April 27, 2007, our wholly-owned subsidiary, Ixworth, acquired a 70.0% interest in Ample Spring Holdings Limited, or Ample Spring, a company incorporated in the British Virgin Islands, as part of the acquisition of Ample Spring, we also acquired 70.0% of the equity interests of Beijing Baichuan Tongda Science and Technology Development Company Ltd., or Baichuan, which is one of our variable interest entities. We launched our new B2B vertical search platform, tootoo.com in May 2007, through which our B2B business and services are offered. We launched the second generation of tootoo.com in June 2007, which features advanced vertical search capabilities plus value-added services for global buyers and suppliers. We do not have a significant operating history in respect to such business upon which you can evaluate our business and prospects in such area. Furthermore, as part of our operation expansion, we need to continue to develop and improve our staff training, financial and management controls and our reporting systems and procedures. We cannot assure you that we will be able to efficiently or effectively manage or grow our operations, and any failure to do so may limit our future growth and materially adversely affect our business, financial condition and results of operations.

Our significant shareholders, related parties and management personnel have potential conflicts of interest with us, which may result in their taking corporate actions which you may not believe to be in your best interests or in the best interests of our company.

As of May 31, 2008, Shuang Wang, our Chief Executive Officer and a director of our company, or Mr. Wang, and Min Dong, our Senior Vice President of Legal Affairs, Administration and Human Resources and the spouse of Mr. Wang, or Ms. Dong, beneficially own 17.62% of our ordinary shares. Mr. Wang and Ms. Dong will have substantial influence over the management and policies of our company and the outcome of most corporate actions. In addition, we understand from publicly available information that Mr. Yong Ping Duan, or Mr. Duan, and Technology Pioneer Corp., or Technology Pioneer, beneficially own 14.72% and 8.58% of our American Depositary Shares, or ADSs, respectively. Together with Technology Pioneer, Mr. Duan will have substantial influence over the outcome of most corporate actions. As a result, Mr. Wang, Ms. Dong, Mr. Duan and Technology Pioneer have the power to take corporate actions which other shareholders may not believe are in their best interests or in the best interests of our company. There can be no assurance that Mr. Wang, Ms. Dong, Mr. Duan and Technology Pioneer will not cause our company to take such corporate actions.

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Mr. Wang and Ms. Dong beneficially own 100.0% of Ninetowns Import & Export e-Commerce Co., Ltd., or Import & Export, which in turn owns a 49.0% equity interest in iTowNet. iTowNet is 51.0% owned by the PRC Inspections Administration and is the ultimate user of a substantial portion of all the software development services we provide and operates the data exchange platforms that interface between international trade enterprises using our enterprise software and the PRC Inspections Administration's internal electronic processing systems. iTowNet receives a fee of RMB5 from the end-users for each submission made over its data exchange platforms. Mr. Wang is a non-executive director and the vice-chairman of the board of directors of iTowNet. Due to their ownership interest in iTowNet and Mr. Wang's position as a director of iTowNet, the interests of Mr. Wang and Ms. Dong may also differ from those of our other shareholders.

Mr. Xiaoguang Ren, who is our President, or Mr. Ren, is also a non-executive director of iTowNet. Mr. Bolin Wu, who is our General Manager, Research and Development and Chief Technology Officer, or Mr. Wu, is the sole supervisor of iTowNet. As the supervisor of iTowNet, Mr. Wu is responsible for overseeing the financial operations of iTowNet, the actions of its board of directors and senior management and their compliance with relevant laws and iTowNet's charter documents.

We derived RMB17.3 million of our total net revenues in 2005 from iTowNet, which is our related party and a major customer for our software development services. We did not derive any revenue from iTowNet in 2006 and 2007.

In addition, we derived RMB24.2 million, RMB16.4 million and nil, or 10.1%, 10.7% and nil, of our total net revenues in 2005, 2006 and 2007, respectively, from eGrid Technology Ltd., or eGrid, (formerly known as Beijing Regard Technology Co., Ltd., or Beijing Regard), which is our related party and another major customer for our software development services. We derived RMB47.5 million, RMB21.2 million and RMB2.9 million (US\$0.4 million), or 19.8%, 13.9% and 2.8% of our total net revenues in 2005, 2006 and 2007, respectively, from Shenzhen Ninetowns Enke Software Technology Co., Ltd., or Ninetowns Enke, which is our related party and also one of our franchisees. We derived RMB0.5 million and RMB6.4 million (US\$0.9 million), or 0.3% and 6.2% of our total net revenues in 2006 and 2007, respectively, from Guangzhou Ninetowns Wang Li Software Co., Ltd., or Ninetowns Wang Li, which is our related party and also one of our franchisees.

We cannot assure you that our transactions with iTowNet, eGrid and Ninetowns Enke would have occurred on their current terms, or at all, had these relationships not existed; nor can there be any assurance as to the effect these relationships will have on our future business dealings with iTowNet, eGrid and Ninetowns Enke. See Item 7 of this annual report, "Major Shareholders and Related Party Transactions — Related party transactions."

Since a significant part of our total net revenues in 2005 and 2006 was generated from software development services, a decline in demand for those services or a change in our relationship with the primary purchasers of those services results in a significant reduction in our total net revenues and our net revenues from the provision of software development services.

We have provided software development services to iTowNet since April 2002. In addition, we provide software development services either directly, or indirectly as a sub-contractor for eGrid, to iTowNet. See Item 7 of this annual report, "Major Shareholders and Related Party Transactions — Related party transactions — eGrid Technology Ltd.". Net revenues from the provision of software development services, either directly to iTowNet or indirectly to iTowNet through eGrid, accounted for approximately 11.7%, 8.4% and nil of our total net revenues, and 78.7%, 35.9% and nil of our net revenues from the provision of software development services, in 2005, 2006 and 2007, respectively. We intend to continue to offer these services to iTowNet and eGrid, but if we are unable to obtain new software development contracts from iTowNet or from eGrid, we may cease to provide software development services. For 2007, we experienced a significant reduction in our total net revenues and our net revenues from the provision of

software development services.

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A significant portion of our total net revenues are generated by our major customers, and the loss of all or part of our net revenues from any of these customers would result in a decline in our total net revenues and a significant increase in our sales and marketing expenditures.

As of May 31, 2008, we have franchise agreements with our four franchisees including (i) Beijing Ninetowns Zhi Fang Software Technology Co., Ltd., or Ninetowns Zhi Fang, (ii) Beijing Ninetowns Xin He Software Technology Co., Ltd., or Ninetowns Xin He, (iii) Ninetowns Wang Li and (iv) Ninetowns Enke, who as a result of their purchases of enterprise software and related customer maintenance services for distribution to end-users, are also four of our largest customers. We currently do not have any distributor.

§ Our net revenues from sales of our enterprise software and related customer maintenance services from Ninetowns Zhi Fang were RMB3.3 million, RMB10.0 million and RMB17.6 million (US\$2.4 million), which represented 1.4%, 6.5% and 17.0% of our total net revenues for 2005, 2006 and 2007, respectively.

§ Our net revenues from sales of our enterprise software and related customer maintenance services from Ninetowns Xin He were RMB9.2 million and RMB23.8 million (US\$3.3 million), which represented 6.0% and 23.0% of our total net revenues for 2006 and 2007, respectively.

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$)	Non-Equity Incentive		Total (\$)
					Option Awards (\$)	Plan Compensation (\$)	
Robert P. Peebler	2008	536,539		562,911	9,438	110,000	1,222,095
Chief Executive	2007	505,769		323,973	120,517	500,000	1,453,682
Officer and Director	2006	482,154			601,844	435,000	1,522,259
James R. Hollis	2008	308,462		189,690	257,586	80,000	842,392
President and Chief	2007	279,038		193,099	187,671	135,000	801,451
Operating Officer							
R. Brian Hanson	2008	306,231		296,650	223,399	80,000	914,030
Executive Vice	2007	288,462		295,400	66,844	210,000	868,456
President and Chief	2006	160,962		145,500	57,273	115,000	651,843
Financial Officer							
Teng Beng Koid	2008	278,808		232,272	269,745	50,000	834,315
Executive Vice	2007	235,866		255,167	145,453	137,500	778,400
President, Global Business Development							
Christopher M. Friedemann	2008	248,958		99,714	208,251	50,000	611,068
Senior Vice President, Corporate Marketing							
Charles J. Ledet	2008	317,637		145,633	458,107		939,684

Former Executive Vice President and Chief Operating Officer, ION Systems	2007	232,692	169,634	94,265	180,000	6,766	683,357
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***Special Note on Current Stock Market Value Compared with Compensation
Cost in Summary Compensation Table***

The amounts in the Stock Awards and Option Awards columns reflect the value of restricted stock and stock options and stock appreciation rights, respectively, based on the compensation cost of all awards with respect to the 2008 year computed in accordance with FAS 123R for financial statement reporting purposes (excluding any impact of assumed forfeiture rates). As a result, the amounts shown above include amounts from awards granted prior to 2008. More notably, the values shown in the above table have no relation to the current market price of ION stock. On February 20, 2009, the closing sales price per share of ION common stock on the NYSE was \$1.19. Every stock option and stock appreciation right included in the Summary Compensation Table has an exercise price higher than ION's closing market price on February 20, 2009. As a result, every stock option and stock appreciation right included in the above table currently has no realizable monetary value to the holder, despite the accounting valuations reflected in the table. Likewise, the cost amounts included in the Stock Awards column were based on market prices of ION stock at the time of grant, which in every case were significantly higher than current market prices.

Discussion of Summary Compensation Table

Stock Awards Column. All of the amounts in the Stock Awards column reflect the value of shares of restricted stock granted under our 2000 Restricted Stock Plan, 2004 Long-Term Incentive Plan, and April 2005 Inducement Equity Program. While unvested, a holder of restricted stock is entitled to the same voting and dividend rights as all other holders of common stock. In each case, unless stated otherwise below, the awards

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of shares of restricted stock vest in one-third increments each year, over a three-year period. The values contained in the column are based on the compensation cost of all awards with respect to fiscal 2008 computed in accordance with FAS 123R for financial statement reporting purposes (excluding any impact of assumed forfeiture rates) and therefore include amounts from awards granted prior to 2008. For a discussion of valuation assumptions utilized in all reported restricted stock award and option valuations, see Note 13 to our Audited Consolidated Financial Statements included in our annual report on Form 10-K for the year ended December 31, 2008. In addition to the grants and awards in 2008 described in the *2008 Grants of Plan-Based Awards* table below:

Pursuant to his employment agreement, on March 1, 2007, Mr. Peebler received:

- an award of 32,560 shares of restricted stock, which is equal to \$435,000 (the amount of cash incentive plan compensation that Mr. Peebler earned for fiscal 2006) divided by \$13.36, which was the average of the closing sales price per share on the NYSE of our shares of common stock for the last ten business days of 2006. The shares of restricted stock vested on March 1, 2009.
- an award of 37,425 shares of restricted stock, which is equal to the amount of Mr. Peebler's annual base salary as of March 1, 2007, divided by \$13.36. The shares of restricted stock will vest on March 1, 2010. See *Employment Agreements Robert P. Peebler* below.

Mr. Hollis received an award of 5,000 shares of restricted stock in May 2006; 15,000 shares of restricted stock in September 2006; 10,000 shares of restricted stock in December 2006; and 15,000 shares of restricted stock in December 2007.

Mr. Hanson received an award of 75,000 shares of restricted stock in May 2006 and 15,000 shares of restricted stock in December 2007.

Mr. Koid received an award of 10,000 shares of restricted stock in September 2006 and 30,000 shares of restricted stock in December 2007.

Mr. Friedemann received an award of 10,000 shares of restricted stock in September 2006 and 10,000 shares of restricted stock in December 2007.

Mr. Ledet received an award of 8,000 shares of restricted stock in September 2006 and 20,000 shares of restricted stock in December 2007. Mr. Ledet's employment with ION ended on December 1, 2008. As a result of the termination of his employment, 15,998 shares of restricted stock held by Mr. Ledet were forfeited on December 1, 2008.

Option Awards Column. All of the amounts shown in the *Option Awards* column reflect stock options and cash-settled stock appreciation rights (SARs) granted under our 2000 Long-Term Incentive Plan, 2003 Stock Option Plan, 2004 Long-Term Incentive Plan and April 2005 Inducement Equity Program and our Stock Appreciation Rights Plan, respectively. In each case, unless stated otherwise below, the options vest 25% each year over a four-year period and the SARs will vest on December 1, 2011. The values contained in the Summary Compensation Table are based on the compensation cost of all awards with respect to fiscal 2008 computed in accordance with FAS 123R for financial statement reporting purposes (excluding any impact of assumed forfeiture rates) and therefore include amounts from awards granted prior to 2008. All of the exercise prices for the options and SARs equal or exceed the fair market value per share of ION common stock on the date of grant. In addition to the grants and awards in 2008 described in the *2008 Grants of Plan-Based Awards* table below:

In September 2004, Mr. Hollis was granted an award of options to purchase 40,000 shares of our common stock for an exercise price of \$9.84 per share; in August 2005, he was granted options to purchase 15,000 shares at \$7.31 per share; in May 2006, he was granted options to purchase 15,000 shares at \$10.17 per share; in September 2006, he was granted options to purchase 45,000 shares at \$9.97 per share; in December 2006, he was granted options to purchase 25,000 shares at \$10.89 per share; and in December 2007, he was granted options to purchase 50,000 shares at \$15.43 per share.

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In May 2006, Mr. Hanson was granted an award of options to purchase 75,000 shares of our common stock for an exercise price of \$8.73 per share; in September 2006, he was granted options to purchase 20,000 shares at \$9.97 per share; and in December 2007, he was granted options to purchase 15,000 shares at \$15.43 per share.

We entered into an employment inducement stock option agreement with Mr. Koid in April 2005, whereby he was granted an award of options to purchase 55,000 shares of our common stock for an exercise price of \$6.49 per share as a material inducement to joining ION. In August 2005, Mr. Koid was granted an award of options to purchase 40,000 shares of our common stock for an exercise price of \$7.31 per share; in September 2006, he was granted options to purchase 35,000 shares at \$9.97 per share; and in December 2007, he was granted options to purchase 70,000 shares at \$15.43 per share.

In September 2004, Mr. Friedemann was granted an award of options to purchase 60,000 shares of our common stock for an exercise price of \$9.84 per share; in September 2005, he was granted options to purchase 40,000 shares at \$7.31 per share; in September 2006, he was granted options to purchase 40,000 shares at \$9.97 per share; and in December 2007, he was granted options to purchase 40,000 shares at \$15.43 per share.

In September 2004, Mr. Ledet was granted an award of options to purchase 25,000 shares of our common stock at an exercise price of \$9.84 per share; in May 2005, he was granted options to purchase 40,000 shares at \$6.20 per share; in September 2006, he was granted options to purchase 25,000 shares at \$9.97 per share; and in December 2007, he was granted options to purchase 95,000 shares at \$15.43. Mr. Ledet's employment with ION ended on December 1, 2008. As a result of the termination of his employment, unvested options to purchase 93,750 shares of our common stock held by Mr. Ledet were forfeited on December 1, 2008. On December 1, 2008, Mr. Ledet entered into a Consulting Agreement with ION, under which Mr. Ledet agreed to provide consulting services to ION for a period of two years. In connection with the Consulting Agreement, Mr. Ledet agreed to the termination on December 1, 2008, of a total of 141,250 vested stock options held by him.

All payments of non-equity incentive plan compensation reported for 2008 were made in February 2009 with regard to the 2008 fiscal year and were paid pursuant to our 2008 incentive plan.

We do not sponsor for our employees (i) any defined benefit or actuarial pension plans (including supplemental plans), (ii) any non-tax-qualified deferred compensation plans or arrangements or (iii) any nonqualified defined contribution plans.

Our general policy is that our executive officers do not receive any executive perquisites, or any other similar personal benefits that are different from what our salaried employees are entitled to receive. ION provides the named executive officers with certain group life, health, medical and other non-cash benefits generally available to all salaried employees, which are not included in the All Other Compensation column in the Summary Compensation Table pursuant to SEC rules. Except as noted below, the amounts shown in the All Other Compensation column consist of employer matching contributions to ION's 401(k) plan. In 2008, the 401(k) accounts for each of the named executive officers received the following matching contributions from the company: \$3,206.72 for Mr. Peebler; \$6,653.79 for Mr. Hollis; \$7,749.97 for Mr. Hanson; \$3,490.41 for Mr. Koid; \$4,145.08 for Mr. Friedemann; and \$7,507.14 for Mr. Ledet.

In connection with his termination of employment on December 1, 2008, Mr. Ledet and ION entered into a severance agreement pursuant to which Mr. Ledet is entitled to receive cash payments in an aggregate amount equal to \$468,000, payable in installments over an 18-month period. The amount shown in the Salary column for 2008 includes a \$10,800 severance payment that Mr. Ledet received in December 2008.

Table of Contents**2008 GRANTS OF PLAN-BASED AWARDS**

Name	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards(1)(2)			All Other Stock Awards: Number of Shares of Stock or Units (#)(3)	All Other Option Awards: Number of Securities Underlying Options (#)(4)	Exercise or Base Price of Option Awards (\$/Sh)	Grant Date Fair Value of Stock and Option Awards (\$)(5)
		Threshold (\$)	Target (\$)	Maximum (\$)				
Robert P. Peebler(6)	3/1/08		431,250	862,500	31,447			417,931
	12/1/08					180,000	3.00	349,200
James R. Hollis(7)	12/1/08	48,125	192,500	385,000	20,000	300,000	3.00	18,099
R. Brian Hanson(8)	12/1/08	40,875	163,500	327,000	15,000	210,000	3.00	12,752
Teng Beng Koid	3/1/08	36,438	145,750	291,500	3,000			29,275
	12/1/08				15,000	40,000	3.00	2,867
Christopher M. Friedemann	12/1/08	32,769	131,075	262,150	10,000	40,000	3.00	2,450
Charles J. Ledet(9)	12/1/08				15,998	15,000	5.8125	70,309
	12/1/08					12,500	11.10	6,701
	12/1/08					10,000	9.38	6,479
	12/1/08					12,500	3.35	20,559
	12/1/08					25,000	9.84	15,371

12/1/08	40,000	6.20	38,918
12/1/08	25,000	9.97	15,149
12/1/08	95,000	15.43	33,681

- (1) Reflects the estimated threshold, target and maximum award amounts for grants under our 2008 incentive plan to our named executive officers. Under the plan, every participating executive other than our Chief Executive Officer had the opportunity to earn a maximum of 100% of his or her base salary depending on performance of the company against the designated performance goal, and performance of the executive against personal performance criteria. Under separate terms approved by the Compensation Committee and contained in his employment agreement, Mr. Peebler, as our Chief Executive Officer, participated in the plan with potential to earn a target incentive payment of 75% of his base salary, depending on achievement of the company's target consolidated performance goal and pre-designated personal critical success factors, and a maximum of 150% of his base salary upon achievement of the maximum consolidated performance goal and the personal critical success factors. Mr. Peebler's employment agreement does not specify that he will earn a bonus upon achievement of a threshold consolidated performance goal. Because award determinations under the plan were based in part on outcomes of personal evaluations of employee performance by our Chief Executive Officer and the Compensation Committee, the computation of actual awards generated under the plan upon achievement of threshold and target company performance criteria differed from the above estimates. See *Compensation Discussion and Analysis Elements of Compensation Annual Incentive Compensation* above. For actual payout amounts to our named executive officers under our 2008 incentive plan, see *Summary Compensation Table* above.
- (2) Our company does not offer or sponsor any equity incentive plans (as that term is defined in Item 402(a) of Regulation S-K) for employees.
- (3) All stock awards reflect the number of shares of restricted stock granted under our 2004 Long-Term Incentive Plan. While unvested, a holder of restricted stock is entitled to the same voting and dividend rights as all other holders of common stock. In each case, unless stated otherwise below, the awards of shares of restricted stock vest in one-third increments each year, over a three-year period.
- (4) All amounts reflect awards of stock options or SARs granted under our 2004 Long-Term Incentive Plan or Stock Appreciation Rights Plan. In each case, unless stated otherwise below, the options vest 25% each year over a four-year period and the SARs will vest on December 1, 2011. All of the exercise prices for the options and SARs reflected in the above chart equal or exceed the fair market value per share of ION

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common stock on the date of grant (on November 28, 2008, the last completed trading day prior to the December 1, 2008 grant date, the closing price per share on the NYSE was \$3.00).

- (5) The values contained in the table are based on the grant date fair value of the award computed in accordance with FAS 123R for financial statement reporting purposes, but exclude any impact of assumed forfeiture rates. For a discussion of valuation assumptions utilized in all reported option and SAR award valuations, see Note 13 of the Notes to our Audited Consolidated Financial Statements included in our annual report on Form 10-K for the year ended December 31, 2008. The values shown in the 2008 Grants of Plan-Based Awards table have no relation to the current market price of ION stock. On February 20, 2009, the closing sales price per share of ION common stock on the NYSE was \$1.19, which is lower than the exercise price applicable to every stock option and stock appreciation right included in the above table. As a result, every stock option and SAR included in the 2008 Grants of Plan-Based Awards table currently has no realizable monetary value to the holder, despite the accounting valuations reflected in the table. Likewise, the values shown for awards of stock were based on market prices of ION stock at the time of grant, which in every case were significantly higher than the closing sales price per share of ION common stock on February 20, 2009.
- (6) Pursuant to his employment agreement, on March 1, 2008, Mr. Peebler received an award of 31,447 shares of restricted stock, which is equal to \$500,000 (the amount of cash incentive plan compensation that Mr. Peebler earned for fiscal 2007) divided by \$15.90, which was the average of the closing sales price per share on the NYSE of our shares of common stock for the last ten business days of 2007. The shares of restricted stock will vest on March 1, 2010. See *Employment Agreements Robert P. Peebler* below.
- (7) On December 1, 2008, Mr. Hollis was granted (a) an award of options to purchase 100,000 shares of our common stock at an exercise price of \$3.00 per share and (b) 200,000 cash-settled SARs having an exercise price of \$3.00 per SAR.
- (8) On December 1, 2008, Mr. Hanson was granted (a) an award of options to purchase 70,000 shares of our common stock at an exercise price of \$3.00 per share and (b) 140,000 cash-settled SARs having an exercise price of \$3.00 per SAR.
- (9) Mr. Ledet's employment with ION ended on December 1, 2008. As a result of Mr. Ledet's termination of employment on December 1, 2008, 15,998 shares of restricted stock held by Mr. Ledet were forfeited. On December 1, 2008, Mr. Ledet entered into a Consulting Agreement with ION, under which Mr. Ledet agreed to provide consulting services to ION for a period of two years. Under the Consulting Agreement, Mr. Ledet will not receive any monetary compensation for his consulting services but he was awarded grants of 15,998 shares of restricted stock of ION and a total of 235,000 SARs under our Stock Appreciation Rights Plan. In connection with the Consulting Agreement, Mr. Ledet also agreed to the termination on December 1, 2008, of a total of 141,250 vested stock options then held by him. All of the shares of restricted stock and SARs granted to Mr. Ledet will vest on December 1, 2010, subject to the condition that Mr. Ledet shall have fully performed all of his obligations under the Consulting Agreement, including certain covenants not to compete with ION for a period of two years. The SARs granted to Mr. Ledet have various exercise prices as set forth in the above chart. On November 28, 2008, the last completed trading day prior to the December 1, 2008 grant date for the SARs, the closing price per share of ION common stock on the NYSE was \$3.00 per share.

Employment Agreements

We enter into employment agreements with senior officers, including some of the named executive officers, when the Compensation Committee determines that an employment agreement is desirable for us to obtain a measure of assurance as to the executive's continued employment in light of prevailing market competition for the particular

position held by the executive officer, or where the Committee determines that an employment agreement is necessary and appropriate to attract an executive in light of market conditions, the prior experience of the executive or practices at ION with respect to other similarly situated employees. As of December 31, 2008, the only named executive officers with employment agreements were Mr. Peebler and Mr. Hanson. In January 2009, we entered into an employment agreement with Mr. Hollis, effective

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retroactively to December 1, 2008, the date that Mr. Hollis was appointed as our President and Chief Operating Officer.

The following discussion describes the material terms of the employment agreements with Messrs. Peebler, Hanson and Hollis:

Robert P. Peebler

Our employment agreement with Mr. Peebler, dated March 31, 2003, provides that Mr. Peebler will serve as President and Chief Executive Officer for a five-year term, unless sooner terminated. We amended Mr. Peebler's employment agreement in September 2006, February 2007, August 2007 and January 2009, to extend the term to December 31, 2011, and to make certain other changes. This description reflects Mr. Peebler's employment agreement as so amended, except where the context requires otherwise.

Under the agreement, Mr. Peebler is entitled to an annual base salary of at least \$500,000, and to participate in all of our employee benefit plans available to senior executives at a level commensurate with his position. Mr. Peebler's annual base salary was increased to \$525,000 in September 2007 and to \$575,000 in September 2008. As part of a salary reduction program implemented by the company in April 2009, Mr. Peebler agreed to a reduction of his annual base salary to \$506,000.

Mr. Peebler was not guaranteed an annual bonus under his original 2003 employment agreement, but his 2006 amendment provides that Mr. Peebler will be eligible to participate in our annual incentive plan for 2006 and each full year thereafter, with target incentive plan bonus at 75% of his base salary and with maximum incentive plan bonus at 150% of his base salary. His annual bonus will be earned upon achievement of our consolidated operating income performance targets applicable to the senior leadership bonus plan for the relevant year, and Mr. Peebler's critical success factors as determined in advance by the Compensation Committee.

Under his employment agreement, Mr. Peebler received a grant in 2003 of an option to purchase 1,325,000 shares of our common stock at \$6.00 per share, which exercise price exceeded the market price of our shares on the date of grant by 60% (at March 31, 2003, the date of his grant, the closing sales price per share of our common stock on the NYSE was \$3.60). Mr. Peebler's amended employment agreement provides that he is entitled to receive (a) in 2007, an award of shares of restricted common stock based on the amount of the annual incentive plan bonus earned by him for 2006, vesting on the date that is the second anniversary of the date of the award; (b) in 2007, an award of shares of restricted common stock equivalent in value to his annual base salary, vesting on the date that is the third anniversary of the date of the award; and (c) in years following 2007 through the end of the term of his agreement, an award of shares of restricted common stock based on the amount of the annual incentive plan bonus, if any, earned by Mr. Peebler for the preceding year, vesting on the date that is the second anniversary of the date of the award, and additional stock options as may be determined by the Compensation Committee. The shares of restricted common stock will be subject to restrictions on disposition and, during the period that the shares of restricted common stock are unvested, Mr. Peebler will be entitled to the same voting and dividend rights as all other holders of common stock.

We may at any time terminate our employment agreement with Mr. Peebler for cause if Mr. Peebler (i) willfully and continuously fails to substantially perform his obligations, (ii) willfully engages in conduct materially and demonstrably injurious to our property or business (including fraud, misappropriation of funds or other property, other willful misconduct, gross negligence or conviction of a felony or any crime involving moral turpitude) or (iii) commits a material breach of the agreement. In addition, we may at any time terminate the agreement if Mr. Peebler suffers permanent and total disability for a period of at least 180 consecutive days, or if Mr. Peebler dies. Mr. Peebler may terminate his employment agreement for good reason if we breach any material provision of the agreement, we assign to Mr. Peebler any duties materially inconsistent with his position, we remove him from his

current office, materially reduce his duties, functions, responsibilities or authority, or take other action that results in a diminution in his office, position, duties, functions, responsibilities or authority, or we relocate his workplace by more than 30 miles.

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In his agreement, Mr. Peebler agrees not to compete against us, assist any competitor, attempt to solicit any of our suppliers or customers, or solicit any of our employees, in any case during his employment and for a period of two years after his employment ends. The employment agreement also contains provisions relating to protection of our confidential information and intellectual property. We also agreed to indemnify Mr. Peebler to the fullest extent permitted by our Certificate of Incorporation and Bylaws, and to provide him coverage under our directors' and officers' liability insurance policies to the same extent as our other executives.

For a discussion of the provisions of Mr. Peebler's employment agreement regarding compensation to Mr. Peebler in the event of our change of control or his termination by us without cause or by him for good reason, see *Potential Payments Upon Termination or Change of Control - Robert P. Peebler* below.

R. Brian Hanson

Our employment agreement with Mr. Hanson became effective in May 2006. We amended Mr. Hanson's employment agreement in August 2007 and in December 2008. This description reflects Mr. Hanson's employment agreement as so amended.

The agreement provides for Mr. Hanson to serve as our Executive Vice President and Chief Financial Officer for an initial term of three years, with automatic two-year renewals thereafter. Any change of control of our company will cause the remaining term of Mr. Hanson's employment agreement to automatically adjust to two years, commencing on the effective date of the change of control.

The agreement provides for Mr. Hanson to receive an initial base salary of \$275,000 per year and be eligible to receive an annual performance bonus under our incentive compensation plan, with target plan incentive at 50% of his annual base salary and an opportunity to earn up to 100% of his annual base salary. Mr. Hanson's annual base salary was increased to \$285,000 in September 2006, to \$300,000 in September 2007 and to \$327,000 in September 2008. As part of a salary reduction program implemented by the company in April 2009, Mr. Hanson agreed to a reduction of his annual base salary to \$287,760.

Under the agreement, in May 2006 Mr. Hanson was granted 75,000 shares of restricted common stock and options to purchase 75,000 shares of our common stock. The agreement also provides that Mr. Hanson is entitled to receive (a) in 2010, an award of shares of restricted common stock based on the amount of the annual incentive plan bonus earned by him for 2009; and (b) in years following 2010 through the end of the term of his agreement, an award of shares of restricted common stock based on the amount of the annual incentive plan bonus, if any, earned by Mr. Hanson with respect to the preceding year. The shares of restricted common stock will be subject to restrictions on disposition and will vest on the date that is the third anniversary date of the date of the award. During the period that the shares of restricted common stock are unvested, Mr. Hanson will be entitled to the same voting and dividend rights as all other holders of common stock. In the agreement, we also agreed to indemnify Mr. Hanson to the fullest extent permitted by our Certificate of Incorporation and Bylaws, and to provide him coverage under our directors' and officers' liability insurance policies to the same extent as other company executives.

For a discussion of the provisions of Mr. Hanson's employment agreement regarding compensation to Mr. Hanson in the event of our change of control or his termination by us without cause or by him for good reason, see *Potential Payments Upon Termination or Change of Control - R. Brian Hanson* below.

James R. Hollis

Our employment agreement with Mr. Hollis provides for Mr. Hollis to serve as our President and Chief Operating Officer for an initial term of three years for an initial base salary of \$385,000 per year. As part of a salary reduction

program implemented by the company in April 2009, Mr. Hollis agreed to a reduction of his annual base salary to \$338,800. He will also be eligible to receive an annual performance bonus under our incentive compensation plan, with his target incentive compensation to be set at 50% of his annual base salary, and an opportunity under the plan to earn incentive compensation in an amount of up to 100% of his annual base salary.

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Mr. Hollis will be entitled to receive, on an annual basis during the term of his employment agreement, an award of shares of restricted common stock under the terms of our 2004 Long-Term Incentive Plan. Each award will have a value equal to the amount of the annual incentive plan bonus, if any, earned by Mr. Hollis with respect to our most recently completed fiscal year. This arrangement will take effect beginning with the annual incentive plan bonus, if any, earned by Mr. Hollis with respect to fiscal 2009. The shares of restricted common stock will be subject to restrictions on disposition and will vest on the date that is the third anniversary date of the date of the award. During the period that the shares of restricted common stock are unvested, Mr. Hollis will be entitled to the same voting and dividend rights as all other holders of common stock. In the agreement, we also agreed to indemnify Mr. Hollis to the fullest extent permitted by our Certificate of Incorporation and Bylaws, and to provide him coverage under our directors' and officers' liability insurance policies to the same extent as other company executives.

For a discussion of the provisions of Mr. Hollis' employment agreement regarding compensation to him in the event of our change of control or his termination without cause or for good reason, see *Potential Payments Upon Termination or Change of Control - James R. Hollis* below.

The following table sets forth information concerning unexercised stock options (including SARs) and shares of restricted stock held by our named executive officers at December 31, 2008:

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R. Brian Hanson	37,500	37,500	8.73	5/22/2016	50,000	171,500
	10,000	10,000	9.97	9/01/2016		
	15,000	45,000	15.43	12/01/2017		
		70,000	3.00	12/01/2018		
Teng Beng Koid	41,250	13,750	6.49	4/04/2015	43,333	148,632
	30,000	10,000	7.31	8/02/2015		
	17,500	17,500	9.97	9/01/2016		
	17,500	32,500	15.43	12/01/2017		
		40,000	3.00	12/01/2018		
		140,000(4)	3.00	12/01/2018		
Christopher M. Friedemann	85,000		4.90	08/03/2013	19,999	68,597
	60,000		9.84	09/01/2014		
	30,000	10,000	7.31	08/03/2015		
	20,000	20,000	9.97	09/01/2016		
	10,000	30,000	15.43	12/01/2017		
		40,000	3.00	12/01/2018		
Charles J. Ledet		15,000(4)	5.8125	12/01/2018		
		12,500(4)	11.10	12/01/2018		
		10,000(4)	9.38	12/01/2018		
		12,500(4)	3.35	12/01/2018		
		25,000(4)	9.84	12/01/2018		
		40,000(4)	6.20	12/01/2018		
		25,000(4)	9.97	12/01/2018		
		95,000(4)	15.43	12/01/2018		

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- (1) On February 20, 2009, the closing sales price per share of ION common stock on the NYSE was \$1.19, which was lower than the exercise price applicable to every stock option and SAR included in this table. As a result, every stock option and SAR included in the above table currently has no realizable monetary value to the holder. All stock option information in this table relates to nonqualified stock options granted under our various stock plans and employment inducement programs. All of the options in this table, except for the options to purchase 1,325,000 shares held by Mr. Peebler, vest 25% each year over a four-year period. On March 31, 2003, under the terms of his employment agreement, Mr. Peebler received a one-time grant of options to purchase 1,325,000 shares of our common stock at \$6.00 per share, which options vested in equal amounts monthly over a 3-year period commencing March 31, 2004. On March 31, 2003, the closing sale price per share of our common stock on the NYSE was \$3.60. See *Employment Agreements Robert P. Peebler* above.
- (2) The amounts shown represent shares of restricted stock granted under our 2000 Restricted Stock Plan, 2004 Long-Term Incentive Plan or 2005 Equity Inducement Plan. While unvested, the holder is entitled to the same voting and dividend rights as all other holders of common stock. Except for certain shares of restricted stock held by Mr. Peebler, in each case the grants of shares of restricted stock vest in one-third increments each year, over a three-year period. On March 1, 2007, Mr. Peebler received (a) an award of 32,560 shares of restricted stock, all of which shares vested on March 1, 2009 and (b) an award of 37,425 shares of restricted stock, all of which shares will vest on March 1, 2010. On March 1, 2008, Mr. Peebler received an award of 31,447 shares of restricted stock, all of which shares will vest on March 1, 2010. See *Employment Agreements Robert P. Peebler* above.
- (3) Pursuant to SEC rules, the market value of each executive's shares of unvested restricted stock was calculated by multiplying the number of shares by \$3.43 (the closing price per share of our common stock on the NYSE on December 31, 2008).
- (4) The amounts shown reflect awards of cash-settled SARs granted on December 1, 2008 under our Stock Appreciation Rights Plan. The SARs awarded to Mr. Hollis and Mr. Hanson will vest on December 1, 2011, and the SARs awarded to Mr. Ledet will vest on December 1, 2010, subject to the condition that Mr. Ledet shall have fully performed all of his obligations under his Consulting Agreement with ION, including certain covenants not to compete with ION for a period of two years. See *Summary Compensation Table Discussion of Summary Compensation Table* above.

2008 OPTION EXERCISES AND STOCK VESTED

The following table sets forth certain information with respect to option and stock exercises by the named executive officers during the year ended December 31, 2008:

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting \$(1)
Robert P. Peebler(2)	50,000	437,110		
R. Brian Hanson(3)			30,000	422,750
James R. Hollis(4)			16,665	153,628
Teng Beng Koid(5)			23,332	230,947

Christopher M. Friedemann(6)			10,000	113,425
Charles J. Ledet(7)	30,000	288,750	15,334	156,893

- (1) The values realized upon vesting of stock awards contained in the table are based on the market value of ION common stock on the date of vesting. The values shown in the above table have no relation to the current market price of ION stock. On February 20, 2009, the closing sales price per share of ION common stock on the NYSE was \$1.19, which is significantly lower than all vesting date market values reflected in the table.

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- (2) The stock options exercised by Mr. Peebler were granted to him on November 3, 1999, November 1, 2000, November 1, 2001 and November 3, 2002, with expiration dates of November 3, 2009, November 1, 2010, November 1, 2011 and November 3, 2012, respectively. Because these stock options were scheduled to expire in the near future, Mr. Peebler exercised the options in May 2008 before their expiration dates. Of the stock options that Mr. Peebler exercised, he sold in broker's transactions the number of underlying shares necessary to satisfy the exercise price and related fees and expenses, and retained the 18,275 remaining shares. With the exception of these stock options, Mr. Peebler has not exercised any stock options or sold any shares of ION common stock since he was appointed Chief Executive Officer of ION in April 2003. The value realized by Mr. Peebler on the exercise of these stock option awards was calculated by subtracting the various option exercise prices per share from his \$15.1022 exercise date fair market value per share and multiplying the remainder by the number of shares under the options exercised.
- (3) The value realized by Mr. Hanson on the vesting of his restricted stock awards was calculated by multiplying (a) 25,000 shares by \$16.31 (the closing price per share of our common stock on the NYSE on his May 22, 2008 vesting date) and (b) 5,000 shares by \$3.00 (the closing price per share of our common stock on the NYSE on November 28, 2008, the last completed trading day before the December 1, 2008 vesting date).
- (4) The value realized by Mr. Hollis on the vesting of his restricted stock awards was calculated by multiplying (a) 1,666 shares by \$15.44 (the closing price per share on his May 9, 2008 vesting date), (b) 1,666 shares by \$15.67 (the closing price per share on his August 2, 2008 vesting date), (c) 5,000 shares by \$15.36 (the closing price per share on his September 1, 2008 vesting date) and (d) 8,333 shares by \$3.00 (the closing price per share of our common stock on the NYSE on November 28, 2008, the last completed trading day before the December 1, 2008 vesting date).
- (5) The value realized by Mr. Koid on the vesting of his restricted stock awards was calculated by multiplying (a) 6,666 shares by \$14.63 (the closing price per share on his April 4, 2008 vesting date), (b) 3,333 shares by \$15.67 (the closing price per share on his August 2, 2008 vesting date), (c) 3,333 shares by \$15.36 (the closing price per share on his September 1, 2008 vesting date) and (d) 10,000 shares by \$3.00 (the closing price per share of our common stock on the NYSE on November 28, 2008, the last completed trading day before the December 1, 2008 vesting date).
- (6) The value realized by Mr. Friedemann on the vesting of his restricted stock awards was calculated by multiplying (a) 3,333 shares by \$15.67 (the closing price per share on his August 2, 2008 vesting date), (b) 3,333 shares by \$15.36 (the closing price per share on his September 1, 2008 vesting date) and (c) 3,334 shares by \$3.00 (the closing price per share of our common stock on the NYSE on November 28, 2008, the last completed trading day before the December 1, 2008 vesting date).
- (7) The value realized by Mr. Ledet on the vesting of his restricted stock awards was calculated by multiplying (a) 2,666 shares by \$16.39 (the closing price per share on his May 31, 2008 vesting date), (b) 3,333 shares by \$15.67 (the closing price on his August 2, 2008 vesting date), (c) 2,667 shares by \$15.36 (the closing price on his September 1, 2008 vesting date) and (d) 6,668 shares by \$3.00 (the closing price per share of our common stock on the NYSE on November 28, 2008, the last completed trading day before the December 1, 2008 vesting date). The stock options exercised by Mr. Ledet were granted to him on February 1, 1999, with an expiration date of February 1, 2009. Because these options were scheduled to expire on this date, Mr. Ledet exercised the options in May 2008. All of the shares acquired under the stock options Mr. Ledet exercised were sold in broker's transactions. The value realized by Mr. Ledet on the exercise of these options was calculated by subtracting the \$6.375 exercise price per share from the \$16.00 exercise date fair market value per share and multiplying the remainder by the number of shares under the options exercised.

Potential Payments Upon Termination or Change of Control

Under the terms of our equity-based compensation plans and our employment agreements, our Chief Executive Officer and certain of our other named executive officers are entitled to payments and benefits upon the occurrence of specified events including termination of employment (with and without cause) and upon a change in control of our company. The specific terms of these arrangements, as well as an estimate of the

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compensation that would have been payable had they been triggered as of December 31, 2008, are described in detail below. In the case of each employment agreement, the terms of these arrangements were established through the course of arms-length negotiations with each executive officer, both at the time of hire and at the times of any later amendment. As part of these negotiations, the Compensation Committee analyzed the terms of the same or similar arrangements for comparable executives employed by companies in our industry group. This approach was used by the Committee in setting the amounts payable and the triggering events under the arrangements. The termination of employment provisions of the employment agreements were entered into in order to address competitive concerns by providing those individuals with a fixed amount of compensation that would offset the potential risk of leaving their prior employer or foregoing other opportunities in order to join our company. At the time of entering into these arrangements, the Committee considered the aggregate potential obligations of our company in the context of the desirability of hiring the individual and the expected compensation upon joining us. However, these contractual severance and post-termination arrangements have not affected the decisions the Committee has made regarding other compensation elements and the rationale for compensation decisions made in connection with these arrangements.

The following summaries set forth estimated potential payments payable to our named executive officers (other than Charles J. Ledet, whose employment terminated on December 1, 2008) upon termination of employment or a change of control of our company under their current employment agreements and our stock plans and other compensation programs as if his employment had so terminated for these reasons, or the change of control had so occurred, on December 31, 2008. The Compensation Committee may, in its discretion, agree to revise, amend or add to the benefits if it deems advisable. For purposes of the following summaries, dollar amounts are estimates based on annual base salary as of December 31, 2008, benefits paid to the named executive officer in fiscal 2008 and stock and option holdings of the named executive officer as of December 31, 2008. The summaries assume a price per share of ION common stock of \$3.43 per share, which was the closing price per share on December 31, 2008, as reported on the NYSE. On February 20, 2009, the closing price per share of ION common stock on the NYSE was \$1.19. In addition, in April 2009 the annual base salary of each of our named executive officers was decreased as part of our base salary reduction program. The actual amounts to be paid to the named executive officers can only be determined at the time of each executive's separation from the company.

The amounts of potential future payments and benefits as set forth in the tables below, and the descriptions of the assumptions upon which such future payments and benefits are based and derived, may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are estimates of payments and benefits to certain of our executives upon their termination of employment or a change in control, and actual payments and benefits may vary materially from these estimates. Actual amounts can only be determined at the time of such executive's actual separation from our company or the time of such change in control event. Factors that could affect these amounts and assumptions include the timing during the year of any such event, the company's stock price, unforeseen future changes in our company's benefits and compensation methodology and the age of the executive.

Robert P. Peebler

Termination and Change of Control. Mr. Peebler is entitled to certain benefits under his employment agreement upon any of the following events:

we terminate his employment other than for cause, death or disability;

Mr. Peebler resigns for good reason; or

Mr. Peebler resigns after remaining with us or with our successor for a period of 18 months following a change of control involving our company (as defined in his agreement).

In the above scenarios, Mr. Peebler would be entitled to receive the following (less applicable withholding taxes and subject to compliance with his two-year non-compete, non-solicit and no-hire obligations):

a lump sum cash amount equal to 0.99 times his annual base salary;

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over a two-year period, a cash amount equal to two times his annual base salary; and

all incentive plan bonuses then due to him under the terms of the relevant incentive compensation plan in effect for any previous year and a prorated portion of the target incentive plan bonus that he would have been eligible to receive under any incentive compensation plan in effect with respect to the current year.

We believe the above 18-month change-of-control benefit maximizes stockholder value because it motivates Mr. Peebler to remain in his position for a sufficient period of time following a change of control to ensure a smoother integration and transition for the new owners. Given his unique and high levels of experience and expertise in the seismic industry, we believe Mr. Peebler's severance structure is in our best interest because it ensures that for a two-year period after leaving our employment, Mr. Peebler will not be in a position to compete with us or otherwise adversely affect our business. Mr. Peebler's severance provisions are more generous than those of the other named executive officers and reflect the greater interest we have in protecting against any future competition from Mr. Peebler after his employment with us, and also the greater opportunity costs that he would bear if we decided to change our chief executive officer.

Upon a change of control involving ION (as that term is defined in his employment agreement and the applicable stock plans), all of Mr. Peebler's stock options and restricted stock will automatically accelerate and become fully vested. Upon any of the above events, we would not be required to provide any medical continuation or death or disability benefits for Mr. Peebler that are not also available to our other employees as required by law or the applicable benefit plan.

Death or Disability. Upon his death or disability, any options or restricted stock Mr. Peebler holds under our 2004 Long-Term Incentive Plan would automatically accelerate and become fully vested. As of December 31, 2008, Mr. Peebler held 101,432 shares of restricted stock granted under our 2004 Long-Term Incentive Plan.

Termination by Us for Cause or by Mr. Peebler Other Than for Good Reason. Upon his termination or resignation for any other reason, Mr. Peebler is not entitled to any payment or benefit other than the payment of unpaid salary and accrued and unused vacation pay.

Mr. Peebler's vested stock options will remain exercisable after his termination of employment, death, disability or retirement for periods of between 180 days and one year following such event, depending on the event and the terms of the applicable stock plan and grant agreement.

In addition, any voluntary termination of employment on or after December 31, 2010, will be treated for all purposes under our 2004 Long-Term Incentive Plan as a termination due to the retirement of Mr. Peebler, thereby causing all of his unvested stock options and restricted stock granted under that plan to automatically accelerate and become fully vested.

If any payment or benefit under his employment agreement is determined to be subject to the excise tax for excess parachute payments under U.S. federal income tax rules, we have agreed to pay to Mr. Peebler an additional amount to adjust for the incremental tax costs of those payments to him.

Assuming Mr. Peebler's employment was terminated under each of these circumstances or a change of control occurred on December 31, 2008, his payments and benefits would have an estimated value as follows (less applicable withholding taxes):

Value of

Scenario	Cash	Tax		Accelerated
	Severance	Bonus (\$)	Gross-Ups (\$)	Equity
	(\$)(1)			Awards (\$)(2)
Without Cause or For Good Reason	1,719,250	431,250		
Resign 18 months after change of control	1,719,250	431,250	576,591	
Change of Control (regardless of termination)				425,312
Death or Disability				425,312
Voluntary Termination				425,312

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- (1) \$569,250 would be payable immediately and \$1,150,000 would be payable over a two-year period. In addition to the listed amounts, if Mr. Peebler resigns or his employment is terminated for any reason, he would be entitled to be paid for his unused vacation days. Mr. Peebler is currently entitled to 20 vacation days per year. The above table assumes that there is no earned but unpaid base salary as of the time of termination.
- (2) As of December 31, 2008, Mr. Peebler held 101,432 shares of unvested restricted stock and unvested options to purchase 180,000 shares of our common stock. The value of accelerated unvested options was calculated by multiplying 180,000 shares underlying Mr. Peebler's unvested options by \$3.43 (the closing price per share on December 31, 2008) and then deducting the \$3.00 exercise price for those shares. The value of accelerated unvested restricted stock was calculated by multiplying 101,432 shares by \$3.43.

R. Brian Hanson

Termination and Change of Control. Mr. Hanson is entitled to certain benefits under his employment agreement upon any of the following events:

we terminate his employment other than for cause, death or disability;

Mr. Hanson resigns for good reason; or

Mr. Hanson resigns after remaining with us or with our successor for a period of 12 months following a change of control involving our company.

In the above scenarios, Mr. Hanson would be entitled to receive the following (less applicable withholding taxes and subject to compliance with non-compete, non-solicit and no-hire obligations):

over a two-year period, a cash amount equal to two times his annual base salary;

all incentive plan bonuses then due to him under the terms of the relevant incentive compensation plan in effect for any previous year and a prorated portion of the target incentive plan bonus that he would have been eligible to receive under any incentive compensation plan in effect with respect to the current year; and

continuation of insurance coverage for Mr. Hanson as of the date of his termination for a period of one year at the same cost to him as prior to the termination.

We believe the above 12-month change-of-control benefit maximizes stockholder value because it motivates Mr. Hanson to remain in his position for a sufficient period of time following a change of control to ensure a smoother integration and transition for the new owners.

Upon a change of control involving ION (as that term is defined in his employment agreement and the applicable stock plans), all of Mr. Hanson's stock options, restricted stock and SARs will automatically accelerate and become fully vested. In addition, any change of control of our company will cause the remaining term of Mr. Hanson's employment agreement to automatically adjust to two years, commencing on the effective date of the change of control.

Death, Disability or Retirement. Upon his death, disability or retirement, all options, restricted stock and SARs that Mr. Hanson holds would automatically accelerate and become fully vested.

Termination by Us for Cause or by Mr. Hanson Other Than for Good Reason. Upon any termination by us for cause or any resignation by Mr. Hanson for any reason other than good reason (as defined in his employment agreement), Mr. Hanson is not entitled to any payment or benefit other than the payment of unpaid salary and accrued and unused vacation pay.

Mr. Hanson's vested stock options and SARs will remain exercisable after his termination of employment, death, disability or retirement for periods of between 180 days and one year following such event, depending on the event and the terms of the applicable plan and grant agreement. If Mr. Hanson is terminated for cause,

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all of his vested and unvested stock options, unvested restricted stock and unvested SARs will be immediately forfeited.

If any payment or benefit under his employment agreement is determined to be subject to the excise tax for excess parachute payments under U.S. federal income tax rules, we have agreed to pay to Mr. Hanson an additional amount to adjust for the incremental tax costs of those payments to him.

Assuming Mr. Hanson's employment was terminated under each of these circumstances or a change of control occurred on December 31, 2008, his payments and benefits would have an estimated value as follows (less applicable withholding taxes):

Scenario	Cash Severance (\$)(1)	Bonus (\$)(2)	Insurance Continuation (\$)(3)	Tax Gross-Ups (\$)	Value of Accelerated Equity Awards (\$)(4)
Without Cause or For Good Reason	654,000	163,500	12,156		
Resign 12 months after change of control	654,000	163,500	12,156		
Change of Control (regardless of termination) or Death, Disability or Retirement					596,225
Voluntary Termination					

- (1) Payable over a two-year period. In addition to the listed amounts, if Mr. Hanson resigns or his employment is terminated for any reason, he would be entitled to be paid for his unused vacation days. Mr. Hanson is currently entitled to 20 vacation days per year. The above table assumes that there is no earned but unpaid base salary as of the time of termination.
- (2) Represents an estimate of the target bonus payment Mr. Hanson would be entitled to receive pursuant to our 2008 incentive plan. The actual bonus payment he would be entitled to receive upon his termination may be different from the estimated amount, depending on the achievement of payment criteria under the bonus plan.
- (3) The value of insurance continuation contained in the above table is the total cost of COBRA continuation coverage for Mr. Hanson, maintaining his same levels of medical, dental and other insurance in effect as of December 31, 2008, less the amount of premiums to be paid by Mr. Hanson for such coverage.
- (4) As of December 31, 2008, Mr. Hanson held 55,000 unvested shares of restricted stock, unvested stock options to purchase 162,500 shares of common stock and 140,000 SARs. The value of accelerated unvested options was calculated by multiplying 162,500 shares underlying Mr. Hanson's unvested options by \$3.43 (the closing price per share on December 31, 2008) and then deducting the aggregate exercise price for those shares (equal to \$3.00 per share for 70,000 options). Options having an exercise price greater than \$3.43 were calculated with a zero value. The value of accelerated unvested restricted stock was calculated by multiplying 55,000 shares by \$3.43. The value of accelerated unvested SARs was calculated by multiplying 140,000 shares by \$3.43 and then

deducting the settlement price of \$3.00.

James R. Hollis

Termination and Change of Control. Mr. Hollis is entitled to certain benefits under his employment agreement upon any of the following events:

we terminate his employment other than for cause, death or disability;

Mr. Hollis resigns for good reason ; or

Mr. Hollis resigns after remaining with us or with our successor for a period of 12 months following a change of control involving our company.

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In the above scenarios, Mr. Hollis would be entitled to receive the following (less applicable withholding taxes and subject to compliance with non-compete, non-solicit and no-hire obligations):

over a two-year period, a cash amount equal to two times his annual base salary;

all incentive plan bonuses then due to him under the terms of the relevant incentive compensation plan in effect for any previous year and a prorated portion of the target incentive plan bonus that he would have been eligible to receive under any incentive compensation plan in effect with respect to the current year; and

continuation of insurance coverage for Mr. Hollis as of the date of his termination for a period of one year at the same cost to him as prior to the termination.

We believe the above 12-month change-of-control benefit maximizes stockholder value because it motivates Mr. Hollis to remain in his position for a sufficient period of time following a change of control to ensure a smoother integration and transition for the new owners.

Upon a change of control involving ION (as that term is defined in his employment agreement and the applicable stock plans), all of Mr. Hollis' stock options, restricted stock and SARs will automatically accelerate and become fully vested. In addition, any change of control of our company will cause the remaining term of Mr. Hollis' employment agreement to automatically adjust to two years, commencing on the effective date of the change of control.

Death, Disability or Retirement. Upon his death, disability or retirement, all options, restricted stock and SARs that Mr. Hollis holds would automatically accelerate and become fully vested.

Termination by Us for Cause or by Mr. Hollis Other Than for Good Reason. Upon any termination by us for cause or any resignation by Mr. Hollis for any reason other than good reason (as defined in his employment agreement), Mr. Hollis is not entitled to any payment or benefit other than the payment of unpaid salary and accrued and unused vacation pay.

Mr. Hollis' vested stock options will remain exercisable after his termination of employment, death, disability or retirement for periods of between 180 days and one year following such event, depending on the event and the terms of the applicable stock plan and grant agreement. If Mr. Hollis is terminated for cause, all of his vested and unvested stock options, unvested restricted stock and unvested SARs will be immediately forfeited.

If any payment or benefit under his employment agreement is determined to be subject to the excise tax for excess parachute payments under U.S. federal income tax rules, we have agreed to pay to Mr. Hollis an additional amount to adjust for the incremental tax costs of those payments to him.

Assuming Mr. Hollis' employment was terminated under each of these circumstances or a change of control occurred on December 31, 2008, his payments and benefits would have an estimated value as follows (less applicable withholding taxes):

Scenario	Cash Severance	Bonus	Insurance Continuation	Tax	Value of Accelerated Equity Awards
				Gross- Ups (\$)	
	\$(1)	\$(2)	\$(3)		\$(4)

Without Cause or For Good Reason	770,000	192,500	12,142	
Resign 12 months after change of control	770,000	192,500	12,142	
Change of Control (regardless of termination) or Death, Disability or Retirement				553,460
Voluntary Termination				

(1) Payable over a two-year period. In addition to the listed amounts, if Mr. Hollis resigns or his employment is terminated for any reason, he would be entitled to be paid for his unused vacation days. Mr. Hollis is

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currently entitled to 20 vacation days per year. The above table assumes that there is no earned but unpaid base salary as of the time of termination.

- (2) Represents an estimate of the target bonus payment Mr. Hollis would be entitled to receive pursuant to our 2008 incentive plan. The actual bonus payment he would be entitled to receive upon his termination may be different from the estimated amount, depending on the achievement of payment criteria under the bonus plan.
- (3) The value of insurance continuation contained in the above table is the total cost of COBRA continuation coverage for Mr. Hollis, maintaining his same levels of medical, dental and other insurance in effect as of December 31, 2008, less the amount of premiums to be paid by Mr. Hollis for such coverage.
- (4) As of December 31, 2008, Mr. Hollis held 39,999 unvested shares of restricted stock, unvested stock options to purchase 183,750 shares of common stock and 200,000 unvested SARs. The value of accelerated unvested options was calculated by multiplying 183,750 shares underlying Mr. Hollis' unvested options by \$3.43 (the closing price per share on December 31, 2008) and then deducting the aggregate exercise prices for those shares (equal to \$3.00 per share for 100,000 options). Options having an exercise price greater than \$3.43 were calculated with a zero value. The value of accelerated unvested restricted stock was calculated by multiplying 39,999 shares by \$3.43. The value of accelerated unvested SARs was calculated by multiplying 200,000 shares by \$3.43 and then deducting the settlement price of \$3.00.

Teng Beng Koid and Christopher M. Friedemann

Neither Mr. Koid nor Mr. Friedemann is entitled to receive any contractual severance if we terminate his employment without cause. Upon a change of control involving our company, all of their unvested stock options and restricted stock will automatically accelerate and become fully vested. Upon their retirement, death or disability, all unvested options and restricted stock they hold will automatically accelerate and become fully vested.

The vested stock options held by each of Mr. Koid and Mr. Friedemann will remain exercisable after his termination of employment, death, disability or retirement for periods of between 180 days and one year following such event, depending on the event and the terms of the applicable stock plan and grant agreement. If either Mr. Koid or Mr. Friedemann is terminated for cause, all of his vested and unvested stock options and unvested restricted stock will be immediately forfeited.

Assuming their employment was terminated under each of these circumstances or a change of control occurred on December 31, 2008, their payments and benefits would have an estimated value as follows (less applicable withholding taxes):

Teng Beng Koid

Scenario	Cash Severance \$(1)	Value of Accelerated Equity Awards \$(2)
Without Cause		
Change of Control (regardless of termination) or Retirement		487,395
Death or Disability		487,395
Voluntary Termination		

- (1) In addition to the listed amounts, if Mr. Koid resigns or his employment is terminated for any reason, he would be entitled to be paid for his unused vacation days. Mr. Koid is currently entitled to 15 vacation days per year. The above table assumes that there is no earned but unpaid base salary as of the time of termination.
- (2) As of December 31, 2008, Mr. Koid held 43,333 unvested shares of restricted stock and unvested options to purchase 133,750 shares of our common stock. The value of accelerated unvested options was calculated by multiplying 133,750 shares underlying Mr. Koid's unvested options by \$3.43 (the closing price

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per share on December 31, 2008) and then deducting the aggregate exercise prices for those shares (equal to \$3.00 per share for 40,000 options). Options having an exercise price greater than \$3.43 were calculated with a zero value. The value of his accelerated unvested restricted stock was calculated by multiplying 43,333 shares by \$3.43.

Christopher M. Friedemann

Scenario	Cash Severance \$(1)	Value of Accelerated Equity Awards \$(2)
Without Cause		
Change of Control (regardless of termination) or Retirement		291,597
Death or Disability		291,597
Voluntary Termination		

- (1) In addition to the listed amounts, if Mr. Friedemann resigns or his employment is terminated for any reason, he would be entitled to be paid for his unused vacation days. Mr. Friedemann is currently entitled to 20 vacation days per year. The above table assumes that there is no earned but unpaid base salary as of the time of termination.
- (2) As of December 31, 2008, Mr. Friedemann held 19,999 unvested shares of restricted stock and unvested options to purchase 100,000 shares of our common stock. The value of accelerated unvested options was calculated by multiplying 100,000 shares underlying Mr. Friedemann's unvested options by \$3.43 (the closing price per share on December 31, 2008) and then deducting the aggregate exercise prices for those shares (equal to \$3.00 per share for 40,000 options). Options having an exercise price greater than \$3.43 were calculated with a zero value. The value of his accelerated unvested restricted stock was calculated by multiplying 19,999 shares by \$3.43.

2008 Pension Benefits And Nonqualified Deferred Compensation

None of our named executive officers participates or has account balances in (i) any qualified or non-qualified defined benefit plans or (ii) in any non-qualified defined contribution plans or other deferred compensation plans maintained by us.

DIRECTOR COMPENSATION**General**

ION employees who are also directors do not receive any fee or remuneration for services as members of our Board of Directors. We currently have eight non-employee directors who qualify for compensation as directors. In addition to being reimbursed for all reasonable out-of-pocket expenses that the director incurs attending Board meetings and functions, until March 2009 our outside directors received an annual retainer fee of \$46,000. In addition, until March 2009 the Chairman of the Audit Committee had been entitled to receive an annual retainer fee of \$12,500, the Chairman of the Compensation Committee had been entitled to receive an annual retainer fee of \$10,000, the Chairman of the Governance Committee had been entitled to receive an annual retainer fee of \$5,000, and each co-Chairman of the Finance Committee had been entitled to receive an annual retainer fee of \$5,000. Until March 2009, outside directors also received, in cash, \$2,000 for each Board meeting and \$2,000 for each committee meeting

attended (unless the committee meeting was held in conjunction with a Board meeting, in which case the fee for committee meeting attendance was \$1,000) and \$1,000 for each Board or committee meeting held via teleconference.

In order to reduce operating costs during the market downturn resulting from the economic recession and decline in oil and gas prices, in March 2009 the Board reduced by 15% the amount of retainer and meeting fees each director receives, so that commencing effective in April 2009, our outside directors will receive an annual retainer fee of \$39,100, the Chairman of the Audit Committee will receive an annual retainer fee of \$10,600, the Chairman of the Compensation Committee will receive an annual retainer fee of \$8,500, the

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Chairman of the Governance Committee will receive an annual retainer fee of \$4,300, each co-Chairman of the Finance Committee will receive an annual retainer fee of \$4,300, and each outside director will receive \$1,700 for each in-person Board meeting attended and \$1,700 for each in-person committee meeting attended (unless the committee meeting is held in conjunction with a Board meeting, in which case the fee for committee meeting attendance will be \$900) and \$900 for each Board or committee meeting held via teleconference.

Each outside director also receives an initial grant of 8,000 vested shares of our common stock on the first quarterly grant date after joining the Board and follow-on grants of 12,000 vested shares of our stock each year.

In 1992, we adopted a Directors Retirement Plan. We discontinued this plan in 1996. Mr. Elliott is the only director entitled to receive any benefits under the Directors Retirement Plan. This plan requires us to make a lump sum payment to Mr. Elliott following his retirement from the Board, in an amount equal to the present value of \$15,000 to be received annually for a period of ten years.

The following table summarizes the compensation paid by ION to non-employee directors in 2008:

Name(1)	Fees Earned or Paid in Cash \$(2)	Stock Awards \$(3)	Non-Equity Nonqualified			All Other Compensation \$(4)	Total \$(5)
			Incentive Plan Compensation \$(6)	Change in Pension Value and Deferred Compensation \$(7)	Earnings \$(8)		
James M. Lapeyre, Jr.	68,000	36,000					104,000
Bruce S. Appelbaum, PhD	52,000	36,000					88,000
Theodore H. Elliott, Jr.	52,000	36,000					88,000
Franklin Myers	78,000	36,000					114,000
S. James Nelson, Jr.	73,500	36,000					109,500
John N. Seitz	56,000	36,000					92,000
Sam K. Smith(4)	39,000					3,000	42,000
G. Thomas Marsh(5)	3,000						3,000
Nicholas G. Vlahakis(5)	3,000						3,000

(1) Robert P. Peebler, our Chief Executive Officer, is not included in this table because he is an employee of ION and therefore received no compensation for his services as a director. The compensation received by Mr. Peebler as an employee of ION is shown in the Summary Compensation Table above.

(2) During 2008, each non-employee director had the right to elect to receive shares of our common stock in lieu of any or all of his annual cash retainer, including retainers for serving as a committee chair or lead outside director, which is included in the amount reported in this column. In each case, the stock was issued on May 27, 2008, the date of our 2008 annual meeting of stockholders, and the number of shares received was determined based on a per share price of \$16.18, the closing price per share for our common stock reported by the NYSE on May 23, 2008 (the last trading day preceding our 2008 annual meeting of stockholders). In 2008:

Mr. Lapeyre elected to receive 2,163 shares of common stock in lieu of approximately \$35,000 of his annual retainer and Governance Committee chair retainer.

Dr. Appelbaum elected to receive 927 shares of common stock in lieu of approximately \$15,000 of his annual retainer.

Mr. Myers elected to receive 2,781 shares of common stock in lieu of approximately \$45,000 of his annual retainer and his Compensation and Finance Committee chair retainers.

Mr. Smith elected to receive 2,090 shares of common stock in lieu of approximately \$30,000 of his annual retainer.

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- (3) All of the amounts shown represent the value of common stock granted under our 2004 Long-Term Incentive Plan. On December 1, 2008, each of our non-employee directors was granted an award of 12,000 shares of ION common stock. The values contained in the table are based on the compensation cost of the award with respect to fiscal 2008 computed in accordance with FAS 123R for financial statement reporting purposes.
- (4) Mr. Smith retired from the Board on August 18, 2008. He was paid a \$3,000 consulting fee for three Governance Committee meetings he attended after his retirement to assist with selecting replacement Board members.
- (5) Mr. Marsh and Mr. Vlahakis were each appointed to the Board effective on December 5, 2008.

As of December 31, 2008, our non-employee directors held the following unvested and unexercised ION equity awards:

Name	Unvested Stock Awards(#)	Unexercised Option Awards(#)
James M. Lapeyre, Jr.		120,000
Bruce S. Appelbaum, PhD		80,000
Theodore H. Elliott, Jr.		70,000
Franklin Myers		55,000
S. James Nelson, Jr.		70,000
John N. Seitz		80,000
Sam K. Smith (retired)		25,000
G. Thomas Marsh		
Nicholas G. Vlahakis		

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Equity Compensation Plan Information
(as of December 31, 2008)

The following table provides certain information regarding our equity compensation plans under which equity securities are authorized for issuance:

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (b)	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) (c)
Equity Compensation Plans Approved by Security Holders			
Amended and Restated 1990 Stock Option Plan	146,491	\$ 5.99	0
Amended and Restated 1996 Non-Employee Director Stock Option Plan	295,000	\$ 7.17	0
1998 Restricted Stock Plan			0
2000 Long-Term Incentive Plan	459,025	\$ 6.83	0
Employee Stock Purchase Plan			0
2003 Stock Option Plan	1,467,500	\$ 6.58	1,750
2004 Long-Term Incentive Plan	4,671,500	\$ 8.63	833,657
GX Technology Corporation Employee Stock Option Plan	206,634	\$ 2.46	0
Subtotal	7,246,150		835,407
Equity Compensation Plans Not Approved by Security Holders			
Non-Employee Directors Retainer Plan			21,769
2000 Restricted Stock Plan			7,737
April 2005 Inducement Equity Program	55,000	\$ 6.49	0
ARAM Systems Employee Inducement Stock Option Program	408,000	\$ 14.10	0
Concept Systems Employment Inducement Stock Option Program	31,250	\$ 6.42	0
GX Technology Corporation Employment Inducement Stock Option	152,875	\$ 7.09	0

Program

Subtotal	647,125	29,506
Total	7,893,275	864,913

Following are brief descriptions of the material terms of each equity compensation plan that was not approved by our stockholders:

Non-Employee Directors Retainer Plan. In 2001, our Board adopted arrangements whereby our non-employee directors can elect to receive their annual retainer for service as a director, and any retainer for serving as a committee chairman, in cash or in common stock. Any common stock issued pursuant to these arrangements is valued at the closing price of our common stock on the last trading day before their issuance. The Board reserved 100,000 of our treasury shares for issuance under these arrangements. The Board elected to forego this election right for 2009 and as a result non-employee directors will receive their retainers only in cash.

2000 Restricted Stock Plan. During 2000, our Board approved the ION Geophysical Corporation 2000 Restricted Stock Plan. This plan grants the Compensation Committee the authority to make awards of

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restricted stock of up to 200,000 shares of our common stock in order to attract and retain key employees of ION and our subsidiaries. Awards may be made from authorized and unissued shares or treasury shares, but the plan provides that shares delivered under the initial grants under the plan must be made only from treasury shares or common stock repurchased by ION. As of December 31, 2008, there were 37,228 shares of restricted stock issued and outstanding under this plan.

Under the terms of this plan, ION enters into individual award agreements with participants designated by the Compensation Committee specifying the number of shares of common stock granted under the award, the price (if any) to be paid by the grantee for the restricted stock, the restriction period during which the award is subject to forfeiture, and any performance objectives specified by the Committee. Participants are not permitted to sell, transfer or pledge their restricted stock during their restriction period.

Upon termination of a participant's employment with us for any reason other than death, disability or retirement, all non-vested shares of restricted stock will be forfeited. In addition, in the event of a change of control of ION, all shares of restricted stock will become fully vested. Unless sooner terminated, the 2000 Restricted Stock Plan will expire on March 13, 2010.

ION Geophysical Corporation April 2005 Inducement Equity Program. As a material inducement to Teng Beng Koid to join our company as Vice President, Business Development of our Imaging Systems Group, in April 2005 we entered into an Employment Inducement Restricted Stock Agreement and an Employment Inducement Stock Option Agreement with him. These agreements provided for the grant to Mr. Koid of 20,000 shares of restricted common stock and stock options to purchase 55,000 shares of common stock. The term of these stock options expires on April 4, 2015, and the options became exercisable in four equal installments with respect to 25% of the underlying shares on the first, second, third and fourth consecutive anniversary dates of the date of grant. The shares of restricted stock vested in three equal installments with respect to 33.33% of the underlying shares on the first, second and third consecutive anniversary dates of the date of grant.

ION Geophysical Corporation Concept Systems Employment Inducement Stock Option Program. In connection with our acquisition of the share capital of Concept Systems Holding Limited in February 2004, we entered into employment inducement stock option agreements with 12 key employees of Concept as material inducements to their joining ION. The terms of these stock options are for 10 years, and the options became exercisable in four equal installments each year with respect to 25% of the shares on the first, second, third and fourth consecutive anniversary dates of the date of grant. The number of shares of common stock covered by each option is subject to adjustment to prevent dilution resulting from stock dividends, stock splits, recapitalizations or similar transactions.

ION Geophysical Corporation GX Technology Corporation Employment Inducement Stock Option Program. In connection with our acquisition of all of the capital stock of GX Technology Corporation in June 2004, we entered into employment inducement stock option agreements with 29 key employees of GXT as material inducements to their joining ION. The terms of these stock options are for 10 years, and the options became exercisable in four equal installments each year with respect to 25% of the shares each on the first, second, third and fourth consecutive anniversary dates of the date of grant. The number of shares of common stock covered by each option is subject to adjustment to prevent dilution resulting from stock dividends, stock splits, recapitalizations or similar transactions.

ION Geophysical Corporation ARAM Systems Employee Inducement Stock Option Program. In connection with our acquisition of all of the capital stock of ARAM Systems, Ltd and its affiliates in September 2008, we entered into employment inducement stock option agreements with 48 key employees of ARAM as material inducements to their joining ION. The terms of these stock options are for 10 years, and the options become exercisable in four equal installments each year with respect to 25% of the shares each on the first, second, third and fourth consecutive anniversary dates of the date of grant. The options may be sooner exercised upon the occurrence of a change of

control of ION. The number of shares of common stock covered by each option is subject to adjustment to prevent dilution resulting from stock dividends, stock splits, recapitalizations or similar transactions.

A description of our Stock Appreciation Rights Plan has not been provided in this sub-section because awards of SARs under that plan may be settled only in cash.

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ITEM 2 APPROVAL OF AN EMPLOYEE EQUITY REPLENISHMENT PROGRAM

Introduction

We are seeking stockholder approval of an employee equity replenishment program (the **Replenishment Program**) that will permit certain of our current employees to exchange outstanding stock options having exercise prices above \$3.35 per share, and receive shares of our common stock.

If implemented, the Replenishment Program will allow us to make a tender offer (the **Offer**) to purchase certain stock options currently held by certain of our employees for cash. The cash will be delivered by us to our stock plan administration company, who will use the cash to purchase shares of our common stock on the open market for the account of each tendering optionholder. The purchased shares would then be deposited into accounts to be maintained for the benefit of each tendering optionholder as soon as practicable after the cash deposit. The shares purchased will be distributed to the tendering optionholders, who will be restricted from selling or transferring the shares for a period of six months. The shares of common stock underlying the eligible options that are tendered and accepted in the Offer will be credited to the pool of awards for the grant of new awards under our 2004 Plan. See *Description of the Replenishment Program - Status of Eligible Options Surrendered and the Underlying Shares of Common Stock*.

The Replenishment Program has been designed to ensure that only outstanding options that are substantially underwater (the term **underwater** means that the exercise prices of the options are greater than our stock trading price) are eligible for the program. The members of the Board, including our Chief Executive Officer, will not participate in the Replenishment Program. We are asking for stockholders to approve the Replenishment Program in order to satisfy the terms of our stock plans and NYSE rules and related interpretations, and as a matter of good corporate governance. If ION stockholders approve the proposal, the Board intends to complete the Replenishment Program as soon as practicable after the 2009 Annual Meeting but may, in its discretion, complete the Replenishment Program any time within six months following stockholder approval. If ION stockholders do not approve this proposal, the Replenishment Program will not be completed.

Overview

Our stock price has experienced a significant decline recently due in large part to the current global recession and the decline in oil and gas prices, as well as other factors, that have negatively impacted demand for our products and services and thus adversely affected our financial results. Like many companies, our business has been, and continues to be, adversely impacted by the global financial and economic crisis. We have taken a number of actions to reduce costs in our businesses and improve our operating performance. However, our efforts have not yet had a significant impact on our stock price, which remains at a historically low level. Consequently, our employees hold a significant number of stock options with exercise prices that greatly exceed both the current market price of ION common stock and the average market price of our stock over the prior 12 months. Further, there can be no assurance that our efforts to reduce our cost structure and improve our operating performance will ultimately result in significant increases in our stock price in the near-term, if at all. Thus, the Board and the Compensation Committee believe these underwater options no longer provide the long-term employee incentive and retention objectives that they were intended to provide.

The Board and the Compensation Committee believe the Replenishment Program is an important component in our strategy to align employee and stockholder interests through our equity compensation programs. We believe that the Replenishment Program is important for ION because it will permit us to:

Provide renewed incentives to our employees who participate in the Replenishment Program. As of the end of February and March 2009, 100% of our outstanding stock options were underwater. The weighted average exercise price of the underwater options eligible for the Replenishment Program was \$11.13 per share. On the last trading day of March 2009, the closing sales price of our common stock on the NYSE was \$1.56 per share. As a result, these stock options do not currently provide meaningful retention or incentive value to our employees. We believe the Replenishment Program will enable us to enhance long-term stockholder value by providing greater assurance that we will be able to retain

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experienced and productive employees, by improving the morale of our employees generally, and by better aligning the interests of our employees more fully with the interests of our stockholders.

Meaningfully reduce our total number of outstanding stock options represented by outstanding options that have high exercise prices and may no longer provide adequate incentives to our employees. Allowing these underwater options to remain outstanding does not serve the interests of our stockholders and does not provide the benefits intended by our equity compensation program.

Recapture value from compensation costs that we are already incurring with respect to outstanding underwater stock options. Generally, for financial accounting purposes, when stock options are granted to employees, we bear an expense that reduces our net income. This expense (known as share-based compensation) is calculated at the time a stock option is granted based on the determined value of each stock option when granted, using the Black-Scholes option pricing model, and is recognized by us over the vesting schedule of the stock option. Under applicable accounting rules, as of March 31, 2009, we expect to recognize a total of approximately \$7.3 million in future compensation expense related to these underwater options, which expense we will continue to be obligated to amortize over a weighted average period of approximately 2.6 years, even if these options remain underwater and are never exercised. We believe it is not an efficient use of our resources to continue to recognize compensation expense in the future on options that are not perceived by our employees as providing value. By ultimately replacing options that have little or no retention or incentive value with stock that will provide incentive value while not creating additional material compensation expense (other than immaterial expense that might result from fluctuations in our stock price after the cash values for the eligible options have been set but before the exchange actually occurs), we believe that we will be making efficient use of our resources.

For reference purposes, the following table summarizes information regarding outstanding equity awards issued pursuant to our 1990 Stock Option Plan (the 1990 Plan), 2000 Long Term Incentive Plan (the 2000 Plan), 2003 Employee Stock Option Plan (the 2003 Plan) and 2004 Long-Term Equity Incentive Plan (the 2004 Plan) and together with the 1990 Plan, the 2000 Plan and the 2003 Plan, the Equity Plans), 2005 Inducement Equity Program (the 2005 Program), ARAM Systems Employee Inducement Stock Option Program (the ARAM Program), Concept Systems Employment Inducement Stock Option Program (the Concept Program) and GX Technology Corp. Employment Inducement Stock Option Program (the GXT Program, and together with the 2005 Program, the ARAM Program and the Concept Program, the Inducement Programs) (the Inducement Programs and the Equity Plans are referred to collectively as the Eligible Plans) and sets forth the number of shares of common stock available for future grants under the Eligible Plans as of March 31, 2009:

Shares available for future grant under existing plans(1)	1,072,624
Shares issuable pursuant to outstanding stock options	7,582,225
Weighted average exercise price of all outstanding stock options	\$ 8.05
Weighted average exercise price of outstanding stock options eligible for Replenishment Program	\$ 11.13
Weighted average remaining term of all outstanding stock options	6.7 years
Weighted average remaining term of all outstanding stock options eligible for Replenishment Program	7.1 years

- (1) Future grants may be issued only pursuant to our 2004 Plan and 2003 Plan. All of our other Eligible Plans have terminated except with respect to awards which had been previously issued under those plans and remain outstanding.

If our stockholders do not approve the proposal authorizing the Replenishment Program, eligible options will remain outstanding and in effect in accordance with their existing terms, and we will continue to recognize compensation expense for these eligible options in subsequent periods, even though the options may have little or no current retention or incentive value.

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Summary of Material Terms

If our stockholders approve the Replenishment Program, the material terms of the Replenishment Program will include the eligibility of the participants, the method of calculation of the cash values to be applied to eligible options and the mechanism for shares of our common stock to be purchased in the open market pursuant to the Replenishment Program. These terms are summarized here and described in further detail below.

Except as described below, the Replenishment Program will be open to all eligible U.S. and international optionholders who are employed by us or our subsidiaries as of the start of the Replenishment Program and remain as such through the date the Replenishment Program ends. Eligible employees will be permitted to exchange eligible options on a grant-by-grant basis.

The members of our Board, including our Chief Executive Officer, will not participate in the Replenishment Program.

The cash consideration to be paid in the Offer will be determined in a manner intended to result in the payment of a cash amount approximately equal to the fair value of the eligible options as calculated using a Lattice option pricing model, but in no event will the aggregate amount of cash payments under the Replenishment Program exceed \$2 million.

The cash amount payable in respect of each eligible option tendered and accepted (reduced by the amount of applicable withholding taxes) will be paid to our stock plan administration company and deposited into accounts for the benefit of each participant. The accepted options will be cancelled and a brokerage firm affiliated with the stock plan administration company will acquire on behalf of each participant as many shares of our common stock in the open market as can be purchased with the cash amount deposited into the participant's account. The shares of common stock purchased by the firm will then be deposited into each participant's account.

The participants will be prohibited from selling, transferring or otherwise disposing of the shares of common stock received from their open market purchases for a period of six months from the date of the shares' deposit into each account. It is intended that the shares of common stock will not be subject to any other restrictions, including any substantial risk of forfeiture. Plan participants who are subject to Section 16(b) of the Exchange Act may be required to file certain tax elections (i.e., a Section 83(b) election) in connection with the transactions contemplated by the Replenishment Program to ensure that relevant employment and income taxes are payable at the time of the cash payment and stock purchase and not a later date.

We have not yet commenced the Replenishment Program, but depending on market conditions and other factors, we may commence the Offer prior to the Annual Meeting. However, we will not complete the Offer and we will terminate the Replenishment Program if our stockholders do not approve this proposal. If we receive stockholder approval, the Replenishment Program may be completed at any time within six months after the date of stockholder approval, as determined by the Board or the Compensation Committee (subject to applicable tender offer rules). Even if the stockholders approve this proposal, the Board or the Compensation Committee may still later determine not to implement the Replenishment Program. The Replenishment Program may be commenced at a time to be determined in the discretion of the Board and the Compensation Committee. However, if the Replenishment Program is not implemented within six months after the date of stockholder approval, we will not commence an options exchange or any similar program without again seeking and receiving stockholder approval.

While the terms of the Replenishment Program are expected to be materially similar to the terms described in this proposal, the Board and the Compensation Committee may change the terms of the Replenishment Program in their sole discretion to take into account a change in circumstances, as described below, and may determine not to implement the Replenishment Program even if stockholder approval is obtained.

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Reasons for the Replenishment Program

We believe that an effective and competitive employee equity incentive program is imperative for the success of our business. We rely on our experienced and productive employees and their efforts to help our company achieve its business objectives. Equity awards constitute a key component of our incentive and retention programs because the Board and the Compensation Committee believe that equity compensation allows our employees to have equity ownership and to share in the appreciation of the value of our stock, thereby aligning their compensation directly with increases in stockholder value. Our long-term incentive compensation program is broad-based, with 200 employees at all levels receiving equity awards in the most recent regular annual grant in December 2008.

Due to the significant decline of our stock price during the last quarter of 2008 and carrying into 2009, our employees now hold stock options with exercise prices significantly higher than the current market price of our common stock. For example, the closing price per share of our common stock on the NYSE on February 28, 2009 was \$1.07 and on March 31, 2009 was \$1.56, whereas the weighted average exercise price of all outstanding options held by our employees is \$8.05 per share and the weighted average exercise price of all outstanding options eligible for the Replenishment Program is \$11.13 per share. As of the end of February and March 2009, all outstanding stock options held by our employees were underwater. Although we continue to believe that stock options are an important component of our employees' total compensation, many of our employees view their existing options as having little or no value due to the significant difference between the exercise prices and the current market price of our common stock. As a result, for many employees, these options are ineffective at providing the incentives and retention value that our Board and the Compensation Committee believe is necessary to motivate and retain our employees.

Alternatives Considered

When considering how best to continue to motivate and reward our employees who hold underwater options, we considered many alternatives, including the following:

Increase cash compensation. To replace equity incentives, we considered whether we could substantially increase base salaries and target bonus cash compensation for employees. However, significant increases in cash compensation would substantially increase our compensation expenses and reduce our cash flow from operations, which could adversely affect our business and operating results, particularly during this current downturn in the economy and our business. In addition, cash compensation would not promote employee stock ownership and would not increase the relatively small number of shares remaining available for future grants under our current Equity Plans.

Grant additional equity awards. We also considered special grants of additional stock options at current market prices or another form of equity award such as restricted stock units. However, we have a relatively small number of shares available for issue under our current Equity Plans, so additional stock option grants would not be feasible. In addition, additional grants would substantially increase our dilution to our stockholders and would not provide us with additional shares for future grants under our current Equity Plans.

Exchange options solely for cash. We considered implementing a program to exchange underwater options solely for cash payments, without any component for stock purchases. However, an exchange program solely for cash would not promote employee stock ownership. In addition, we feel that a cash-only replenishment program would do little to realign our employees with our stockholders.

Exchange options for restricted stock. We also considered implementing a program to exchange underwater options directly for restricted stock or restricted stock units. However, as a result of the relatively small number of shares we have remaining available for future issue under our current Equity Plans, we do not have sufficient shares available under our Equity Plans to implement such an exchange.

Exchange options for grants of new options. We considered implementing a program to exchange underwater options for new options having lower exercise prices. However, we believe that the

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accounting treatment of such an exchange could cause us to recognize a significantly higher incremental compensation expense. In addition, we do not have sufficient availability under our current Equity Plans to accomplish such an exchange.

Implementation of the Replenishment Program

After considering all alternatives, we determined that the Replenishment Program, which allows an exchange of underwater options for cash that must be used solely for open market purchases of our common stock, was the most attractive alternative for a number of reasons, including the following:

The Replenishment Program offers a reasonable, balanced and meaningful incentive for our eligible employees. Under the Replenishment Program, participating employees will surrender eligible underwater options for cash that will be used to purchase common stock on behalf of the participating employees that must then be retained by them for at least six months, which we believe properly aligns the interests of our employees with those of our stockholders.

The cash consideration payable to participants will be calculated to return value to our stockholders. We will calculate the cash consideration payable in respect of each eligible option to result in a fair value, for financial accounting purposes, that will be approximately equal to the fair value of the eligible options that are exchanged. Additionally, all of the shares underlying the exchanged options will be credited to the share pool available for future grants under our 2004 Plan. We believe this combination of fewer shares subject to outstanding options and additional shares available for future grants, together with a six-month restriction on transfers of the common stock purchased on behalf of the tendering participants, represents a reasonable and balanced exchange program with the potential for a significant positive impact on employee retention, motivation and performance. Additionally, the shares of common stock purchased on behalf of the participants will provide increased value to the participants if our share price increases over time, thereby further aligning employee interests with those of our stockholders.

The reduced number of shares subject to the replacement options will conserve our equity pool. Under the Replenishment Program, all of the shares subject to eligible options that are surrendered for cash will be credited to the pool of shares available for future grants under our 2004 Plan. This allocation of shares will constitute an efficient use of the shares available for future issuance.

Robert P. Peebler, our Chief Executive Officer, and the other members of our Board of Directors will not participate in the Replenishment Program. Mr. Peebler holds options to purchase a total of 1,505,000 shares of our common stock at a weighted average exercise price of \$5.64, which is significantly above the recent market price of our common stock. Likewise, most of the members of the Board hold options that are significantly underwater. Mr. Peebler and the other members of the Board believe that their equity compensation should remain outstanding under their original grant terms.

The open market purchase component of the Replenishment Program will not result in further dilution to our stockholders. Since the shares of our common stock that will be acquired by participating employees will be outstanding shares purchased in the open market (and not issued directly from ION out of our treasury or unissued shares), the purchases of these shares will not have a dilutive effect on our current stockholders. The voting rights and other rights of the holders of our common stock will not be affected by the open market purchase of the shares, since the shares are already included in the total number of shares of our common stock that are issued and outstanding.

Reasons for Stockholder Approval

We are asking for stockholders to approve the Replenishment Program in order to satisfy the terms of our stock plans and NYSE rules and related interpretations, and as a matter of good corporate governance.

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Description of the Replenishment Program

Implementing the Replenishment Program. We have not yet commenced the Replenishment Program, but depending on market conditions and other factors, we may commence the Offer prior to the Annual Meeting. However, we will not complete the Offer and we will terminate the Replenishment Program if our stockholders do not approve this proposal. If we receive stockholder approval, the Replenishment Program may be completed at any time within six months after the date of stockholder approval, as determined by the Board or the Compensation Committee (subject to applicable tender offer rules).

The stockholder approval will relate only to a one-time options exchange and not to multiple exchange transactions. Even if the stockholders approve this proposal, the Board or the Compensation Committee may still later determine not to implement the Replenishment Program. The Replenishment Program may be commenced at a time to be determined in the discretion of the Board and the Compensation Committee. However, if the Replenishment Program is not implemented within six months after the date of stockholder approval, we will not commence an options exchange or any similar program without again seeking and receiving stockholder approval.

Upon commencement of the Replenishment Program, employees holding eligible options will receive written materials explaining the precise terms and timing of the Offer. Employees will be given at least 20 trading days (or such longer period as we may elect to keep the Replenishment Program open) to elect to exchange their eligible options, on a grant-by-grant basis, for cash that will be used to purchase shares of our common stock on the employees' behalf on the open market. After the Offer has been completed, the eligible options surrendered and accepted for exchange will be cancelled, and the shares of common stock underlying the cancelled options will be credited to the pool of shares available for future grants under our 2004 Plan.

At or before commencement of the Replenishment Program, we will file the Offer materials and other related documents with the SEC as part of a tender offer statement on Schedule TO. Employees, as well as stockholders and members of the public, will be able to access the Offer and other documents we file with the SEC free of charge from the SEC's web site at www.sec.gov or on the Investor Relations section on our website.

If you are both a stockholder and an employee holding eligible options, please note that voting to approve the Replenishment Program does not constitute an election to participate in the Replenishment Program.

Eligible Options. To be eligible for exchange under the Offer, an underwater option must have a per share exercise price above \$3.35. The Compensation Committee, in its sole discretion, may determine to further limit stock options that are eligible for exchange under the Replenishment Program, particularly if the market price of our common stock increases between the mailing date of this proxy statement and the commencement of the Offer.

Eligible Participants. The Replenishment Program will be open to all current ION and ION subsidiary employees who hold eligible options, except as described below. Neither Robert P. Peebler, our Chief Executive Officer, nor any other member of our Board of Directors will participate in the Replenishment Program. Mr. Peebler holds options to purchase a total of 1,505,000 shares of our common stock at a weighted average exercise price of \$5.64, which is significantly above the recent market price of our common stock. Likewise, most of the members of the Board hold options that are significantly underwater. Mr. Peebler and the other members of the Board believe that their equity compensation should remain outstanding under their original grant terms. Although we intend to include in the Replenishment Program all employees located outside the United States, we may exclude certain employees if, for any reason, we believe that their participation would be illegal, inadvisable or impractical. To be eligible, an individual must be employed by us or one of our subsidiaries on the date the Offer commences and must remain

employed through the date that the shares of common stock purchased on behalf of the individual are deposited into the individual's account.

As of March 31, 2009, there were approximately 222 employees who would be eligible to participate in the Replenishment Program (based on the assumptions described below).

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Cash Consideration. The cash consideration payable in respect of each eligible option will be calculated to be approximately equal to the then-current fair value of the eligible options that are surrendered in the exchange (based on valuation assumptions we make when the offer to exchange commences), not to exceed a total cash consideration to be paid under the Replenishment Program of \$2 million. The actual cash consideration payable to those optionholders who elect to participate in the exchange will be determined shortly before the start of the Replenishment Program and may be recalculated at the conclusion of the Replenishment Program if it is determined that the initial determined value will result in the company incurring additional accounting expense.

The cash amounts will be established by grouping together eligible options with similar option attributes, such as exercise price and remaining term, and assigning an appropriate cash value to each grouping. These cash values will be based on the fair value of the eligible options (calculated based upon a Lattice model valuation) given the remaining life of the awards. The calculation of fair value using a Lattice model valuation takes into account many variables, such as the volatility of our stock and expected exercise behavior of optionholders. As a result, the cash values do not necessarily increase as the exercise price of the option increases. Setting the cash amounts in this manner is intended to result in the issuance of cash in an amount approximately equal to the then-current fair value of the surrendered eligible options, which minimizes any additional compensation cost that we must recognize in the exchange, other than immaterial compensation expense that might result from fluctuations in our stock price after the cash amounts have been set but before the exchange actually occurs. For instance, assuming that our common stock closes at \$1.75 per share on the NYSE on the date of the valuation, an eligible option with an exercise price of \$11.10 per share and a remaining term of 1.4 years might be assigned a cash fair value amount of \$0.05 for each eligible option exchanged, while an eligible option with an exercise price of \$15.43 per share and a remaining term of 4.1 years might be assigned a cash amount of \$0.36 for each eligible option exchanged.

The foregoing cash values are provided merely as an example of our process for determining the cash values. We will apply the same methodology once these factors are decided closer to the time of commencement of the Offer. The total cash value that will be allocated on account of a participant with respect to a surrendered eligible option will be determined by converting the number of shares underlying the surrendered eligible option, rounding down to the nearest whole share, and multiplying by the applicable cash value for each surrendered option. The cash values will be applied on a grant-by-grant basis.

For purposes of example only, if a participating employee exchanged an eligible option to purchase 1,000 shares with an exercise price of \$10.81 per share and the cash value for each such option was \$0.25, the participant would be allocated a cash value of \$250.00. If the participant also exchanged another eligible option to purchase 500 shares with an exercise price of \$6.00 per share and the cash value for such option was \$0.20, the participant would be allocated a cash value of \$100.00, for a total combined cash value of \$350.00.

The following table summarizes certain information regarding the eligible options, the cash values that would be payable in the exchange and the number of shares of our common stock that could be purchased on the open market (without factoring in any reductions in the cash amounts available for the open market purchases as a result of employee tax withholding obligations). The table is based upon the assumptions that (a) all eligible options outstanding as of March 31, 2009 remain outstanding when the Offer commences and (b) the optionholders who are currently eligible to participate in the Replenishment Program remain eligible to participate during the duration of the Offer.

Replenishment Program Valuation Sensitivity Analysis

Assumed

Assumed Stock Price(1)	Number of Shares Underlying Eligible Options	Weighted Average Exercise Price of Eligible Options	Weighted Average Expected Term of Eligible Options (Years)(2)	Total Value for Eligible Options	Assumed Shares That May be Purchased On the Open Market
\$1.50	3,732,836	\$ 11.13	3.36	\$ 942,624	628,416
\$1.75	3,732,836	\$ 11.13	3.24	\$ 1,184,648	676,941

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Assumed Stock Price(1)	Number of Shares Underlying Eligible Options	Weighted Average Exercise Price of Eligible Options	Weighted Average Expected Term of Eligible Options (Years)(2)	Assumed Total Value for Eligible Options	Assumed Shares That May be Purchased on the Open Market
\$2.00	3,732,836	\$ 11.13	3.08	\$ 1,392,145	696,072
\$2.25	3,732,836	\$ 11.13	2.96	\$ 1,665,226	740,100
\$2.50	3,732,836	\$ 11.13	2.82	\$ 1,889,864	755,945
\$2.75	3,732,836	\$ 11.13	2.75	\$ 2,213,651	804,964
\$3.00	3,732,836	\$ 11.13	2.86	\$ 2,513,503	837,834

- (1) Assumed Stock Price means the assumed market price per share of our common stock at the date that the Offer commences and the average purchase price per share of common stock for the open market purchases that occur following the completion of the Offer. For purposes of this table, it is assumed that the prices are the same at each such date.
- (2) The Weighted Average Expected Term of Eligible Options is the average number of years (and fractions thereof) that the options, at the assumed Stock Price/Exercise Price market price and based on the other assumptions set forth in the table, are expected to remain outstanding before they are exercised. Generally speaking, the lower the current market price of common stock, it is assumed that an optionholder must hold his or her option for a longer period of time before it exceeds and remains above the exercise price for that option.

Election to Participate. Participation in the Replenishment Program will be voluntary. Eligible employees will be permitted to exchange their eligible options on a grant-by-grant basis. Pursuant to tender offer rules, optionholder elections may be modified until the tender offer concludes.

Deposit of Cash Value for Participating Options. The total cash amount payable in respect of an optionholder's tendered eligible options, less applicable withholding taxes, will be held by our stock plan administration company and deposited into brokerage accounts that will be maintained for the benefit of each participant in the Replenishment Program until the funds are used to purchase shares of our common stock.

Open Market Purchases of ION Common Stock. Once the Offer is completed, a brokerage firm affiliated with our stock plan administration company will purchase in the open market a block or blocks of as many shares of our common stock using the cash (net of withholding taxes) paid for options tendered in the Offer and held in participants' accounts as may be purchased with such total amount at the applicable market purchase price. It is expected that the purchase will occur promptly after the Offer is completed. Each participant's account will be credited with the number of shares calculated by multiplying the total number of shares purchased in the open market by such participant's proportionate share of the total cash amount used to make such block purchase of shares in the open market. By the brokerage firm making the open market purchases in this manner, we believe that the Replenishment Program will not have a dilutive effect on our stockholders. We intend that all such open market stock purchases will meet the requirements of Rule 10b-18 promulgated by the SEC under the Exchange Act.

Registration of Shares. The acquisition of shares of our common stock that will be purchased in the open market and placed into the participants' accounts in connection with the Replenishment Program will be registered under the Securities Act of 1933 (the "Securities Act") on a Registration Statement on Form S-8 (or other permitted form) filed with the SEC. Subject to the restrictions on resale described below and insider trading laws, participants will generally be able to sell the acquired shares of our common stock free of any transfer restrictions under applicable United States securities laws. Additionally, all shares of common stock subject to the options we purchase in the Offer will be credited to the pool of shares for the grant of new awards under our 2004 Plan, and the grants and issuances of these shares will also be registered under the Securities Act on a Registration Statement on Form S-8 (or other permitted form) filed with the SEC to the extent that the sum of the number of shares credited to the 2004 Plan pool plus the number of shares currently reserved for grants under the 2004 Plan exceeds the number of shares that have already been registered under our existing Registration Statements on Form S-8 covering the 2004 Plan.

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Restrictions on Resale of Common Stock. Participants will not be permitted to sell, transfer or otherwise dispose of the shares of our common stock received by them as a result of the Replenishment Program for a period of six months from the date the shares are deposited to their accounts. The purchased shares will not, however, be subject to a substantial risk of forfeiture for federal income tax purposes as in the case of shares of restricted stock that may be forfeited by their terms.

Status of Eligible Options Surrendered and the Underlying Shares of Common Stock. Eligible options that we purchase in the Offer will be cancelled upon completion of the Offer. Up to a maximum of 3,732,836 shares of common stock subject to the options we purchase in the Offer may be allocated to the pool of awards for the grant of new awards under our 2004 Plan without any further stockholder action. Because the proposed amendment to the 2004 Plan is part of the proposal to approve the Replenishment Program to be submitted to our stockholders at the Annual Meeting, in the event that the Replenishment Program is not approved, the Offer will not be completed and no amendment to the 2004 Plan will be made.

The 2004 Plan provides that a total of 7.7 million shares of our common stock are available for grants of awards under the plan. As of March 31, 2009, the total number of shares of our common stock underlying eligible stock options that may be tendered under the Offer was 3,732,836 shares; of these shares, 2,542,800 shares are reserved for options originally granted from the 2004 Plan and 1,190,036 shares relate to options originally granted from our other Eligible Plans. If all eligible options are tendered and accepted, it would result in all tendered shares being credited to the share pool available for future grants under the 2004 Plan, and would increase the total number of shares currently available for future grants under the 2004 Plan, and the total number of shares authorized and reserved for issuance with respect to all grants under the 2004 Plan, by 1,190,036 shares.

Accounting Treatment. Assuming that all eligible options are purchased in the Offer at an estimated option value based on an assumed market price of \$1.75 per share of our common stock, the aggregate amount of cash to be paid by us in the Replenishment Program will be approximately \$1,184,648. The aggregate amount of the cash payments that we make in exchange for eligible tendered options that we had originally estimated to vest when the options were originally granted will be charged to stockholders' equity to the extent that the amount does not exceed the fair value of the eligible options accepted for payment, as determined on the date that the options are purchased. The amount paid, if any, in excess of that fair value, as determined as of the purchase date, will be recorded by us as additional compensation cost.

With respect to the purchased options, we also anticipate that we will incur non-cash stock-based compensation expense, consisting primarily of the remaining unamortized stock-based compensation expense associated with the unvested portion of the options purchased, which expense will be recognized when the options are cancelled. The financial accounting effects of the Replenishment Program will be reflected in our consolidated financial statements for the quarter in which the Replenishment Program is completed, which we currently expect to be in the third or fourth calendar quarter of 2009.

U.S. Federal Income Tax Consequences. This summary is based upon the provisions of the Internal Revenue Code of 1986, as amended (the "Code"), Treasury regulations promulgated thereunder, administrative rulings and judicial decisions as of the date hereof, all of which may change, possibly with retroactive effect, resulting in U.S. federal income tax consequences that may differ from those discussed below. This discussion is included for general information purposes only and does not address all aspects of U.S. federal income taxation that may be relevant to holders that may be subject to special tax rules. A more detailed summary of the applicable tax considerations to participants will be provided in the Offer.

We have not sought, and will not seek, an opinion of counsel or a ruling from the Internal Revenue Service ("IRS") regarding the United States federal income tax consequences of the Replenishment Program and there can be no

assurance the IRS will not challenge the statements set forth below or that a court would not sustain any such challenge. EACH HOLDER OF ELIGIBLE OPTIONS SHOULD CONSULT THAT HOLDER'S TAX ADVISOR WITH RESPECT TO THE PARTICULAR TAX CONSEQUENCES OF THE REPLENISHMENT PROGRAM TO SUCH HOLDER.

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We believe that the cash to be paid for eligible options in the Offer will be treated as regular cash compensation to the optionholders. Optionholders who exchange their tendered eligible options will recognize ordinary income in the year in which the tender is accepted and the cash is deposited into accounts for their benefit. Prior to transferring to our stock plan administration company the cash values for all tendered and accepted eligible options for deposit into accounts, we will reduce such cash amounts to reflect all required income and payroll tax withholdings. Thus, the amount of cash that will be available for open market purchases of common stock will not include the amount of the applicable withholding taxes. We may also require participants who are subject to section 16(b) of the Exchange Act to make an 83(b) election with respect to the shares of common stock purchased in the open market so as to avoid any delayed tax consequences with respect to the acquisition of such shares. However, the tax consequences of the Replenishment Program are not entirely certain, and the Internal Revenue Service is not precluded from adopting a contrary position. The law and regulations themselves are also subject to change. The tax consequences for non-U.S. participants may differ from the U.S. federal income tax consequences described above.

Potential Modification to Terms to Comply with Governmental Requirements. The terms of the Replenishment Program will be described in the Offer materials that will be filed with the SEC. Although we do not anticipate that the SEC will require us to materially modify the Replenishment Program's terms, it is possible that we will need to alter the terms of the Replenishment Program to comply with comments from the SEC. Changes in the terms of the Replenishment Program may also be required for tax purposes for participants in the United States as the tax treatment of the Replenishment Program is not entirely certain. In addition, we intend to make the Replenishment Program available to our employees who are located outside the United States, where permitted by local law and where we determine it is feasible and practical to do so. It is possible that we may need to make modifications to the terms offered to employees in countries outside the United States to comply with local requirements, or for tax or accounting reasons. The Compensation Committee will retain the discretion to make any such necessary or desirable changes to the terms of the Replenishment Program for purposes of complying with comments from the SEC or optimizing the U.S. federal or foreign tax consequences.

Reverse Stock Split. In Item 3 of this proxy statement, we are asking stockholders to approve the Reverse Stock Split. For a description of the effects that the Reverse Stock Split would have on any outstanding options at the time the Reverse Stock Split is implemented, see *Item 3 Approval of an Amendment to our Restated Certificate of Incorporation to Effect a Reverse Stock Split of our Common Stock Effects of the Reverse Stock Split Effect on the Equity Plans.*

Plan Benefits Relating to the Replenishment Program

Because participation in the Replenishment Program is voluntary, the benefits or amounts that will be received by any participant, if this proposal is approved and the Replenishment Program is implemented, are not currently determinable, since we are not able to predict who or how many participants will elect to participate, how many options will be tendered, the total cash that will be payable in respect of the tendered options or the number of shares of stock that may be purchased in the open market for the participants' accounts with the total cash amount received. Based on the assumptions described above, the maximum number of shares underlying options that would be cancelled is 3,732,836 shares, and the maximum number of shares of our common stock that would be purchased on the open market on behalf of the participants is determined by dividing \$2 million by our share price on the date of purchase.

Effect on Stockholders

We are unable to predict the precise impact of the Replenishment Program on our stockholders because we are unable to predict how many or which employees will elect to exchange their eligible options. The Replenishment Program

was designed in the aggregate to be expense-neutral and non-dilutive to our stockholders. No additional shares or awards will be issued to participants in the Replenishment Program, as the cash amounts payable in exchange for the tendered options will be used to purchase shares of our common stock on the open market. Following the Replenishment Program, if all eligible options are exchanged, we will have 3,661,109 options outstanding (including the options currently held by our Chief Executive Officer and the other members of our Board, none of whom will participate in the program), with a

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weighted average exercise price of \$4.81 and a weighted average remaining term of 6.6 years. Excluding the options held by our Chief Executive Officer and the other members of our Board, if all eligible options are exchanged in the Replenishment Program, following its completion we will have 1,711,109 options outstanding, with a weighted average exercise price of \$2.95 and a weighted average remaining term of 8.5 years. As of March 31, 2009, there were 100,600,792 shares of ION common stock outstanding.

Text of Amendments to the 2004 Plan

In order to permit ION to implement the Replenishment Program in compliance with the Eligible Plans and applicable NYSE listing rules, the Compensation Committee recommended, and the Board approved, amendments to our 2004 Plan, subject to approval of the amendments by our stockholders as part of the approval for the Replenishment Program. The amendments would add a new definition of "Replenishment Program" to Section 1.2 of the 2004 Plan and a new Section 7.5(f) to the 2004 Plan, which will read as follows, respectively:

Replenishment Program. An employee equity replenishment program approved by the Company's stockholders and implemented by the Board that will permit employees of the Company to exchange for cash certain outstanding Stock Options having exercise prices substantially above the then-current market price of the Shares, as determined by the Board in its sole discretion, which cash will be used to purchase Shares on the open market for the benefit of the eligible holders who elect to participate in such program.

(f) *Consummation of Replenishment Program.* Notwithstanding any other provision of the Plan to the contrary, in the event that any Stock Option granted under any of the Company's equity incentive plans is tendered for cash pursuant to the Replenishment Program, the Shares underlying such tendered and accepted Options shall immediately become available for Incentive Awards hereunder.

Summary of the 2004 Plan

The material features of the 2004 Plan are described below. The complete text of the 2004 Plan, including the proposed amendments, is included as **Appendix A** to this proxy statement. The following summary is qualified by reference to such copy of the amended 2004 Plan that is attached as **Appendix A**.

General. The 2004 Plan is not subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended, and is not a "qualified plan" within the meaning of section 401 of the Internal Revenue Code. The primary objective of the 2004 Plan is to promote the long-term financial success of our company and to increase stockholder value by: (a) encouraging the commitment of directors and selected key employees and consultants, (b) motivating superior performance of key employees and consultants by means of long-term performance related incentives, (c) encouraging and providing directors and selected key employees and consultants with a program for obtaining ownership interests in our company that link and align their personal interests to those of our stockholders, (d) attracting and retaining directors and selected key employees and consultants by providing competitive incentive compensation opportunities, and (e) enabling directors and selected key employees and consultants to share in the long-term growth and success of our company.

The 2004 Plan is administered by the Compensation Committee. The 2004 Plan provides for the granting of stock options, stock appreciation rights, performance share awards, restricted stock, restricted stock units and other equity-based awards that provide similar benefits. Certain awards under the 2004 Plan may be paid in cash or common stock, as determined by the Committee. The Committee has discretion to select the participants who will receive awards and to determine the type, size and terms of each award. Eligible participants under the plan include our non-employee directors, key employees and independent consultants. The Committee will also make all other determinations that it decides are necessary or desirable in the interpretation and administration of the 2004 Plan.

For information concerning stock options granted during 2008 under the 2004 Plan to our named executive officers, see *Executive Compensation* 2008 Grants of Plan-Based Awards.

Shares Subject to the 2004 Plan. As of February 28, 2009, there were 1,051,858 shares of common stock available for awards under the 2004 Plan. If our stockholders approve the Replenishment Program, all of the shares of stock underlying eligible options tendered in the option exchange will be credited to the plan pool and

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be available for future awards under the 2004 Plan. The number of shares of common stock available under the 2004 Plan and outstanding awards are subject to adjustment to prevent the dilution of rights of plan participants resulting from stock dividends, stock splits, recapitalizations or similar transactions. In addition to the shares reserved under the 2004 Plan, the plan also provides that there will be available for issuance under the 2004 Plan an additional 36,333 shares, which represents the number of shares that were reserved under the expired ION Geophysical Corporation Amended and Restated 1996 Non-Employee Director Stock Option Plan (but were not covered by exercised or outstanding options thereunder) and have been assumed under the terms of the 2004 Plan.

Awards under the 2004 Plan. Under the 2004 Plan, the Compensation Committee may grant awards in the form of Incentive Stock Options (ISOs), as defined in section 422 of the Internal Revenue Code, nonstatutory stock options (NSOs), stock appreciation rights (SARs), performance shares, and other stock-based awards. ISOs and NSOs together are referred to as options for purposes of this description of the 2004 Plan. The terms of each award are reflected in an incentive agreement between our company and the participant.

Options. Generally, options must be exercised within 10 years of the grant date, except with respect to ISO grants to a 10% or greater stockholder, which are required to be exercised within five years. The exercise price of each option may not be less than 100% of the fair market value of a share of common stock on the date of grant, or 110% in the case of an ISO grant to a 10% or greater stockholder. To the extent the aggregate fair market value of shares of common stock for which ISOs are exercisable for the first time by any employee during any calendar year exceeds \$100,000, those options must be treated as NSOs. The exercise price of each option is payable in cash or, in the Compensation Committee's discretion, by the delivery of shares of common stock owned by the optionee, or by any combination of these methods. Without stockholder approval, no option issued under the 2004 Plan may be repriced, replaced or regranted through cancellation or by lowering the option price of a previously granted option.

SARs. Upon the exercise of a SAR, the holder will receive cash, common stock, or a combination thereof, the aggregate value of which equals the amount by which the fair market value per share of the common stock on the exercise date exceeds the exercise price of the SAR, multiplied by the number of shares underlying the exercised portion of the SAR. A SAR may be granted in tandem with or independently of an NSO. SARs are subject to such conditions and are exercisable at such times as determined by the Compensation Committee, but the exercise price per share must be at least the fair market value of a share of common stock on the date of grant.

Performance Shares. Performance Shares are awards of common stock contingent upon the degree to which performance objectives selected by the Compensation Committee are achieved during a specified period, subject to adjustment by the Committee. The Committee establishes performance objectives that may be based upon company, business segment, participant or other performance objectives as well as the period during which such performance objectives are to be achieved. Examples of performance criteria include, but are not limited to, pre-tax or after-tax profit levels, including earnings per share, earnings before interest and taxes, earnings before interest, taxes, depreciation and amortization, net operating profits after tax, and net income; total stockholder return; return on assets, equity, capital or investment; cash flow and cash flow return on investment; economic value added and economic profit; growth in earnings per share; levels of operating expense and maintenance expense or measures of customer satisfaction and customer service as determined from time to time, including the relative improvement therein. The Committee may make such adjustments in the computation of any performance measure, provided that any such modification does not prevent an award from qualifying for the Performance-Based Exception under section 162(m) of the Internal Revenue Code, which is described below. Performance shares may be awarded alone or in conjunction with other awards. Payment of performance shares may be made only in shares of common stock.

Restricted Stock/Restricted Stock Units. Included in this category of awards are non-performance-based grants of shares of restricted stock and restricted stock units that vest over a period of time based on the participant's continuing employment with ION or its subsidiaries. Unless the Compensation Committee determines otherwise at the date of

grant, shares of restricted stock will carry full voting rights and other rights as a stockholder, including rights to receive dividends and other distributions on common stock. Unrestricted shares of common stock will be delivered when the restrictions lapse. The Committee may also

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grant restricted stock units under the 2004 Plan, which entitle the participant to the issuance of shares of our common stock when the restrictions on the units awarded lapse.

Other Stock-Based Awards. Other stock-based awards are denominated or payable in, valued in whole or in part by reference to, or otherwise related to, shares of common stock. Other types of stock-based awards include, without limitation, deferred stock, purchase rights, shares of common stock awarded which are not subject to any restrictions or conditions, convertible or exchangeable debentures, other rights convertible into shares, incentive awards valued by reference to the value of securities of or the performance of a specified subsidiary, division or department, and settlement in cancellation of rights of any person with a vested interest in any other plan, fund, program or arrangement that is or was sponsored, maintained or participated in by our company or any parent or subsidiary. Subject to the terms of the 2004 Plan, the Compensation Committee may determine the terms and conditions of any stock-based awards, and those terms are to be set forth in the incentive agreement with the participant.

Supplemental Payments. The Compensation Committee, either at the time of grant or at the time of exercise of an NSO or SAR or the time of vesting of performance shares, may provide for a supplemental payment by our company to the participant in an amount specified by the Committee. The supplemental payment amount shall not exceed the amount necessary to pay the federal and state income tax payable with respect to the exercise of the NSO or SAR, the vesting of the performance shares and the receipt of a supplemental payment in connection therewith, assuming the participant is taxed at either the maximum effective income tax rate applicable to such awards or at a lower tax rate, as deemed appropriate by the Committee. The Committee shall have the discretion to grant supplemental payments that are payable in common stock or cash, determined by the Committee at the time of the payment.

Termination of Employment and Change in Control. Except as otherwise provided in the applicable incentive agreement, if a participant's employment or other service is terminated other than due to his death, disability, retirement or for cause, any non-vested portion of stock options or other applicable awards will terminate and no further vesting will occur. In such event, then-exercisable options and awards will remain exercisable until the earlier of the expiration date set forth in the incentive agreement or 180 days after the date of termination of employment, except with respect to ISOs, in which case the period is three months. If termination of employment is due to disability, death or retirement, (a) any restrictions on stock-based awards will be deemed satisfied and all outstanding options will accelerate and become immediately exercisable and (b) a participant's then exercisable options will remain exercisable until the earlier of the expiration date of such options or one year following termination (except for ISOs, which will remain exercisable for only three months following termination). Upon termination for cause, all vested and non-vested options and unvested restricted stock will expire at the date of termination. Upon a change in control, any restrictions on stock-based awards will be deemed satisfied, all outstanding options and SARs will accelerate and become immediately exercisable and all performance shares and any other stock-based awards will become fully vested and deemed earned in full.

Performance-Based Exception. Under section 162(m) of the Internal Revenue Code, we may deduct, for federal income-tax purposes, compensation paid to our chief executive officer and four other most highly compensated executive officers only to the extent that such compensation does not exceed \$1,000,000 for any such individual during any year, excluding compensation that qualifies as performance-based compensation. The 2004 Plan includes features necessary for certain awards under the plan to qualify as performance-based compensation. To qualify, stock options granted under the 2004 Plan to covered individuals must have an exercise price per share that is not less than the fair market value of a share of the common stock on the date of grant. Performance shares may qualify for the exemption only if the Compensation Committee establishes in writing objective performance goals for such awards no later than 90 days after the commencement of the performance period and no payments are made to participants pursuant to the awards until the Committee certifies in writing that the applicable performance goals have been met.

Federal Tax Consequences. The federal income tax discussion set forth below is intended for general information only and is applicable only to U.S. taxpayers. State and local income tax consequences are not discussed, and may vary from locality to locality.

NSOs. Under present regulations, an optionee who is granted an NSO will not realize taxable income at the time the stock option is granted. In general, an optionee will be subject to tax for the year of exercise on an

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amount of ordinary income equal to the excess of the fair market value of the shares on the date of exercise over the option price, and, subject to section 162(m) of the Internal Revenue Code and the requirement of reasonableness, ION will receive a corresponding deduction. Income tax withholding requirements apply upon exercise. The optionee's basis in the shares so acquired equal the option price plus the amount of ordinary income upon which he is taxed. Upon subsequent disposition of the shares, the optionee will realize long- or short-term capital gain or loss, depending upon the length of time the shares are held after the option is exercised.

ISOs. An optionee is not taxed at the time an ISO is granted. The tax consequences upon exercise and later disposition depend upon whether the optionee was an employee of ION or a subsidiary at all times from the date of grant until three months preceding exercise, or one year in the case of death or disability, and on whether the optionee holds the shares for more than one year after exercise and two years after the date of grant of the option. If the optionee satisfies both the employment rule and the holding rule, for regular tax purposes the optionee will not realize income upon exercise of the option and we will not be allowed an income tax deduction at any time. The difference between the option price and the amount realized upon disposition of the shares by the optionee will constitute a long-term capital gain or a long-term capital loss, as the case may be. Neither the employment rule nor the holding rule will apply to the exercise of an option by the estate of an optionee, provided that the optionee satisfied the employment rule as of the date of such optionee's death. If the optionee meets the employment rule but fails to observe the holding rule, i.e., a disqualifying disposition, the optionee generally recognizes as ordinary income, in the year of the disqualifying disposition, the excess of the fair market value of the shares at the date of exercise over the option price. Any excess of the sales price over the fair market value at the date of exercise will be recognized by the optionee as long-term or short-term capital gain, depending on the length of time the stock was held after the option was exercised. If, however, the sales price is less than the fair market value at the date of exercise, then the ordinary income recognized by the optionee is generally limited to the excess of the sales price over the option price. In both situations, our tax deduction is limited to the amount of ordinary income recognized by the optionee. Different consequences apply for an optionee subject to the alternative minimum tax.

SARs. Generally, the recipient of a stand-alone SAR will not recognize taxable income at the time the stand-alone SAR is granted. If an employee receives the appreciation inherent in the SARs in cash, the cash will be taxed as ordinary income to the employee at the time it is received. If an employee receives the appreciation inherent in the SARs in stock, the spread between the then-current market value and the base price will be taxed as ordinary income to the employee at the time it is received. In general, there will be no federal income tax deduction allowed to us upon the grant or termination of SARs. However, upon the settlement of a SAR, we will be entitled to a deduction equal to the amount of ordinary income the recipient is required to recognize as a result of the settlement.

Performance Shares. A participant is not taxed upon the grant of performance shares. Upon receipt of the underlying shares or cash, he will be taxed at ordinary income tax rates on the amount of cash received or the current fair market value of stock received, and we will be entitled to a corresponding tax deduction. The participant's basis in any shares acquired pursuant to the settlement of performance shares will be equal to the amount of ordinary income on which he was taxed and, upon subsequent disposition, any gain or loss will be capital gain or loss.

Restricted Stock and Restricted Stock Units. The current United States federal income tax consequences of the other stock-based awards authorized under the 2004 Plan are generally as follows: (i) restricted stock is generally subject to ordinary income tax at the time the restrictions lapse unless the recipient elects to accelerate recognition as of the date of grant; (ii) restricted stock unit awards are generally subject to ordinary income tax at the time of payment or issuance of unrestricted shares; and (iii) unrestricted stock awards are generally subject to ordinary income tax at the time of grant. In each of the foregoing instances, we will generally be entitled to a corresponding federal income tax deduction at the same time the participant recognizes ordinary income.

Withholding. We have the right to reduce the number of shares of common stock deliverable pursuant to the 2004 Plan by an amount that would have a fair market value equal to the amount of all federal, state or local taxes to be withheld, based on the tax rates then in effect or the tax rates that we reasonably believe will

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be in effect for the applicable tax year, or to deduct the amount of such taxes from any cash payment to be made to the participant, pursuant to the 2004 Plan or otherwise.

New Plan Benefits. It is not possible to predict the individuals who will receive future awards under the 2004 Plan or the number of shares of common stock covered by any future award because such awards are wholly within the discretion of the Compensation Committee. However, please refer to the description of grants made to our named executive officers in the last fiscal year described in the *Fiscal 2008 Grants of Plan-Based Awards* table above. Grants made to our non-employee directors in the last fiscal year are described in *Compensation of Directors* above. For further information regarding the potential benefits and amounts for participants in connection with the Replenishment Program, see *Plan Benefits Relating to the Replenishment Program* above. On February 27, 2009, the closing price of a share of our common stock on the NYSE composite tape transactions was \$1.07.

Termination or Amendment of the 2004 Plan. The Board may amend, alter or discontinue the 2004 Plan at any time. The Board or the Compensation Committee may amend the terms of any award previously granted; however, no amendment or discontinuance may impair the existing rights of any participant without the participant's consent. The Board may not amend the 2004 Plan without stockholder approval if the amendment would materially increase the benefits received by participants, materially increase the maximum number of shares that may be issued under the plan or materially modify the plan's eligibility requirements, or require stockholder approval under tax or regulatory requirements. The 2004 Plan also provides that stock options granted under the plan will not be (i) repriced by lowering the exercise price after grant or (ii) replaced or regranted through cancellation. In addition, we will seek the approval of our stockholders for any amendment if approval is necessary to comply with the Internal Revenue Code, federal or state securities laws or any other applicable rules or regulations. Unless sooner terminated, the 2004 Plan will expire on May 3, 2014, and no awards may be granted under the 2004 Plan after that date.

Stockholder Approval

On March 30, 2009 and April 1, 2009, the Compensation Committee and our Board, respectively, approved the Replenishment Program, subject to stockholder approval. Our Board believes it is desirable to implement the Replenishment Program in order to continue to promote stockholder value by providing appropriate incentives as a means to retain capable personnel in a manner that promotes ownership of a proprietary interest in our company. As of February 28, 2009, without giving effect to the proposed amendment to the 2004 Plan, there were 5,287,320 shares issued or committed for issuance under outstanding options or other awards under the 2004 Plan and 1,051,858 shares available for future grant and issuance to our employees and non-employee directors.

The proposal to approve the Replenishment Program will require the affirmative vote of a majority of the votes cast on the proposal by holders of common stock in person or represented by proxy at the meeting, so long as the total votes cast on the proposal exceed 50% of the shares of common stock outstanding. If ION stockholders approve the proposal, the Board intends to complete the Replenishment Program as soon as practicable after the 2009 Annual Meeting but may, in its discretion, complete the Replenishment Program any time within six months following stockholder approval, if at all. Additionally, if ION stockholders approve both the Reverse Stock Split proposal and the Replenishment Program proposal at the Annual Meeting, the Board currently intends to complete the Replenishment Program before it implements the Reverse Stock Split, but reserves the right, depending on market conditions and other factors relevant at the time, to complete the Reverse Stock Split before it commences or completes the Replenishment Program. See Item 3 Approval of an Amendment to our Restated Certificate of Incorporation to Effect a Reverse Stock Split of our Common Stock.

If ION stockholders do not approve the Replenishment Program proposal, then the program will not be implemented.

The Board of Directors recommends that stockholders vote FOR the approval of the Replenishment Program.

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ITEM 3 APPROVAL OF AN AMENDMENT TO OUR RESTATED CERTIFICATE OF INCORPORATION TO EFFECT A REVERSE STOCK SPLIT OF OUR COMMON STOCK

Introduction

We are seeking stockholder approval to amend our Restated Certificate of Incorporation (the "Certificate of Incorporation") to effect a reverse stock split of the issued and outstanding shares of our common stock, par value \$0.01 per share, pursuant to which shares of our common stock would be combined and reclassified into one share of common stock at a ratio of 1-for-2, 1-for-5 or 1-for-10 (the "Reverse Stock Split"). The Board will select a specific ratio from among those approved by stockholders in its sole discretion, and abandon the remaining ratios. Any or all of the reverse split ratios may be abandoned at any time prior to the effectiveness of the filing of the Certificate of Amendment to our Certificate of Incorporation (the "Certificate of Amendment") with the Secretary of State of the State of Delaware.

The Board believes that granting this discretion provides the Board with needed flexibility to react to prevailing market conditions and future changes to our stock price, and therefore better enables it to act in the best interests of our stockholders. If this proposal is approved by the stockholders, the Board will have the authority, in its sole discretion, without any further action necessary by the stockholders, to effect the Reverse Stock Split at one of the three approved ratios by the Board, and the stockholders, or to abandon any such Reverse Stock Split. The Board may effect only one Reverse Stock Split as a result of this authorization and must do so prior to the date of the Company's 2010 Annual Meeting of Stockholders, on which date this authorization will lapse.

In determining whether and when to effect the Reverse Stock Split following the receipt of stockholder approval, our Board may consider, among other things, factors such as:

the historical trading price and trading volume of our common stock;

the then-prevailing trading price and trading volume of our common stock and the anticipated impact of the Reverse Stock Split on the trading market for our common stock;

the timing and effect of completion of the Replenishment Program;

our ability to continue our listing on the NYSE;

which of the alternative reverse split ratios would result in the greatest overall reduction in our administrative costs; and

prevailing general market and economic conditions.

To avoid the existence of fractional shares of our common stock, stockholders who would otherwise hold fractional shares as a result of the Reverse Stock Split will be entitled to receive cash (without interest or deduction) in lieu of such fractional shares from our transfer agent, upon receipt by our transfer agent of a properly completed and duly executed transmittal letter and the surrender of all old certificate(s) for shares, in an amount equal to the proceeds attributable to the sale of such fractional shares following the aggregation and sale by our transfer agent of all fractional shares otherwise issuable.

At the close of business on March 31, 2009, there were 100,600,792 shares of ION common stock outstanding. Based on the number of shares of common stock currently issued and outstanding, immediately following the completion of the Reverse Stock Split, and, for illustrative purposes only, assuming a 1-for-2 Reverse Stock Split, we would have approximately 50,300,396 shares of common stock issued and outstanding (without giving effect to the treatment of fractional shares). The actual number of shares outstanding after giving effect to the Reverse Stock Split will depend on the reverse split ratio that is ultimately selected by our Board. We do not expect the Reverse Stock Split itself to have any economic effect on our stockholders, debt holders or holders of options or restricted stock, except to the extent the Reverse Stock Split will result in fractional shares as discussed below.

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Reasons for the Reverse Stock Split

The primary purpose for effecting the Reverse Stock Split, should the Board choose to effect one, would be to increase the per share price of our common stock. The Board believes that, should the appropriate circumstances arise, effecting the Reverse Stock Split would, among other things, help us to:

positively affect our common stock's acceptability for certain institutional and professional investors;

appeal to a broader range of institutional and other investors to generate greater investor interest in the Company;

continue our NYSE listing; and

reduce our NYSE listing fees.

Positively Affect Our Common Stock's Acceptability for Certain Institutional and Professional Investors. Our common stock is listed on the NYSE under the symbol IO. As of March 31, 2009, our common stock traded at an average 30-day closing market price of \$1.36 per share.

We believe that the abnormal condition of the domestic credit markets, the decline in oil and gas prices and the overall recessionary operating environment in which we currently operate have been significant contributing factors in the decline in the price of our common stock. Lower-priced stocks have a perception in the investment community as being risky and speculative, which may negatively impact not only the price of our common stock but also our market liquidity.

Appeal to a Broader Range of Investors to Generate Greater Investor Interest in the Company. An increase in our stock price may make our common stock more attractive to investors. Brokerage firms may be reluctant to recommend lower-priced securities to their clients. Many institutional investors have policies prohibiting them from holding lower-priced stocks in their portfolios, which reduces the number of potential purchasers of our common stock. Investment funds may also be reluctant to invest in lower-priced stocks. Investors may also be dissuaded from purchasing lower-priced stocks because the brokerage commissions, as a percentage of the total transaction, tend to be higher for such stocks. Moreover, the analysts at many brokerage firms do not monitor the trading activity or otherwise provide coverage of lower-priced stocks. Giving the Board the ability to effect a Reverse Stock Split and thereby increase the price of our common stock would allow the Board to address these issues if it is deemed necessary.

Continue our NYSE Listing. Rule 802.01C of the NYSE's Listed Company Manual requires that a company's common stock trade at a minimum average closing price of \$1.00 over a consecutive 30 trading-day period. On March 4, 2009, the SEC approved a rule change by the NYSE that temporarily suspends the continued listing standard relating to minimum share price until June 30, 2009. Under the prior NYSE listing standard, if a company received a notice of non-compliance from the NYSE, the company would have six months from the receipt of the NYSE notice to regain compliance with the NYSE's price condition, or the company would be subject to suspension and delisting procedures. During the six-month period and subject to compliance with the NYSE's other continued listing standards, the company's common stock would continue to be listed on the NYSE. Pursuant to the changed rule, the period during which the minimum share price listing standard is suspended does not count as part of the company's six-month cure period. Accordingly, the company would be in compliance if, at the end of the six-month period (not including any period during which the minimum share price standard is suspended), the company had at least both a \$1.00 share

price and maintained a \$1.00 average share price over the preceding 30 trading days. As of March 31, 2009, our common stock traded at an average 30-day closing market price of \$1.36 per share. Although we are currently above the \$1.00 threshold and have not received any notice of non-compliance from the NYSE, our stock price hovered around the \$1.00 threshold and closed below \$1.00 on several trading days in March 2009. Giving the Board the ability to effect a Reverse Stock Split and thereby increase the price of our common stock would give the Board flexibility to preemptively address the risk of non-compliance or to quickly implement to the Reverse Stock Split in the event our stock price decreases and the Company receives a notice of non-compliance from the NYSE.

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Reduce our NYSE Listing Fees. Rule 902.02 of the NYSE's Listed Company Manual requires that annual fees owed to the NYSE are calculated for each class or series of security listed on the NYSE based on the number of shares issued and outstanding, including treasury stock and restricted stock. By effecting the Reverse Stock Split, we will have a lesser number of shares issued and outstanding, which will result in a lesser amount of annual fees owed to the NYSE.

Certain Risks Associated with a Reverse Stock Split

Even if a Reverse Stock Split is effected, some or all of the expected benefits discussed above may not be realized or maintained. The market price of our common stock will continue to be based, in part, on our performance and other factors unrelated to the number of shares outstanding. As a result, there can be no assurance that the Reverse Stock Split, if completed, will result in the intended benefits described above, that the market price of our common stock will increase following the Reverse Stock Split or that the market price of our common stock will not decrease in the future. Additionally, we cannot assure you that the market price per share of our common stock after the Reverse Stock Split will increase in proportion to the reduction in the number of shares of our common stock outstanding before the Reverse Stock Split. Accordingly, the total market capitalization of our common stock after the Reverse Stock Split may be lower than the total market capitalization before the Reverse Stock Split.

Effects of the Reverse Stock Split

General. If the Reverse Stock Split is approved and implemented, the principal effect will be to proportionately decrease the number of outstanding shares of our common stock based on the reverse split ratio selected by our Board. Our common stock is currently registered under Section 12(b) of the Exchange Act and we are subject to the periodic reporting and other requirements of the Exchange Act. The Reverse Stock Split will not affect the registration of our common stock under the Exchange Act or the listing of our common stock on the NYSE. Following the Reverse Stock Split, our common stock will continue to be listed on the NYSE under the symbol `IO`.

Proportionate voting rights and other rights of the holders of our common stock will not be affected by the Reverse Stock Split, other than as a result of the treatment of fractional shares as described below. For example, a holder of 2% of the voting power of the outstanding shares of our common stock immediately prior to the effectiveness of the Reverse Stock Split will generally continue to hold 2% of the voting power of the outstanding shares of our common stock after the Reverse Stock Split. The number of stockholders of record will not be affected by the Reverse Stock Split (except to the extent any are cashed out as a result of holding fractional shares after the Reverse Stock Split is effected). If approved and implemented, the Reverse Stock Split may result in some stockholders owning odd lots of less than 100 shares of our common stock. Odd lot shares may be more difficult to sell, and brokerage commissions and other costs of transactions in odd lots are generally somewhat higher than the costs of transactions in round lots or even multiples of 100 shares. Our Board believes, however, that these potential effects are outweighed by the benefits of the Reverse Stock Split.

Effectiveness of the Reverse Stock Split. If our stockholders grant the Board the discretion to implement the Reverse Stock Split and the Board elects, in its sole discretion, to implement the Reverse Stock Split, the transaction will be effective upon the filing and effectiveness (the `Effective Time`) of the Certificate of Amendment with the Secretary of State of the State of Delaware. The form of the proposed Certificate of Amendment to effect the Reverse Stock Split is attached to this Proxy Statement as Appendix B. The text of the Certificate of Amendment is subject to modification to include such changes as may be required by the office of the Secretary of State of Delaware and as the Board deems necessary and advisable to implement the Reverse Stock Split, including the ratio selected by the Board for the Reverse Stock Split.

Effect on the Eligible Plans. At March 31, 2009, we had outstanding stock options to purchase up to 7,582,225 shares of our common stock. In addition, at that date there were 793,486 shares of common stock reserved for issuance under

outstanding restricted stock awards. Under our Eligible Plans (*as defined in Item 2 Approval of an Employee Equity Replenishment Program Overview*), proportionate adjustments

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are generally required to be made to the awards granted under the Eligible Plans in the event of a stock split. Should the Reverse Stock Split be effected, the Compensation Committee will approve proportionate adjustments to the number of shares outstanding and available for issuance under the Eligible Plans and proportionate adjustments to the exercise price, grant price or purchase price relating to any award under the Eligible Plans. Under certain of the Eligible Plans, the Company may be required to deliver by mail a computation of any adjustments to the applicable plan participants. The Compensation Committee will determine the treatment of fractional shares subject to stock options and unvested restricted stock under the Eligible Plans. The number of shares reserved for issuance under the 2004 Plan and the 2003 Plan will be reduced proportionately based on the reverse split ratio selected by the Board.

Accordingly, if the Reverse Stock Split is approved by our stockholders and subsequently effected at the option of our Board, upon the filing of the Certificate of Amendment with the Delaware Secretary of State, the number of all outstanding equity awards, the number of shares available for issuance and the exercise price, grant price or purchase price relating to any award under the Company's Eligible Plans will be proportionately adjusted using the reverse split ratio selected by our Board (subject to the treatment of fractional shares to be determined by our Compensation Committee). The Compensation Committee will authorize the Company to effect any other changes necessary, desirable or appropriate to give effect to the Reverse Stock Split, including any applicable technical or conforming changes to our Eligible Plans. For example, if a 1-for-2 reverse stock split is effected, the approximately 1,081,450 shares that remain available for issuance under the Eligible Plans as of March 31, 2009, would be adjusted to approximately 540,725 shares, subject to increase as and when awards made under such plans expire or are forfeited and are returned in accordance with the terms of such Eligible Plans. In addition, the exercise price per share under each stock option will be increased by a multiple of 2, such that upon an exercise, the aggregate exercise price payable by the optionee to the Company will remain the same. For illustrative purposes only, an outstanding stock option for 3,000 shares of common stock, exercisable at \$1.00 per share, would be adjusted as a result of a 1-for-2 split ratio into an option exercisable for 1,500 shares of common stock at an exercise price of \$2.00 per share. In any event, under the terms of the Eligible Plans, the exercise price per share will not be less than the par value of a share of common stock.

Effect on our Capital Structure. Our authorized capital stock consists of 200,000,000 shares of common stock, \$0.01 par value per share, and 5,000,000 shares of preferred stock, \$0.01 par value per share, of which 30,000 shares have been designated as Series D-1 Cumulative Convertible Preferred Stock (the "Series D-1 Preferred Stock"), 5,000 shares have been designated as Series D-2 Cumulative Convertible Preferred Stock (the "Series D-2 Preferred Stock") and 35,000 shares have been designated as Series D-3 Cumulative Convertible Preferred Stock (the "Series D-3 Preferred Stock"). The Series D-1 Preferred Stock, Series D-2 Preferred Stock and Series D-3 Preferred Stock are together referred to in this proxy statement as the "Series D Preferred Stock".

Effect on our Outstanding Common Stock. As of March 31, 2009, there were 100,600,792 shares of common stock outstanding. If approved and implemented, the Reverse Stock Split will take effect simultaneously for all issued and outstanding shares of the Company's common stock, and the ratio will be the same for all such shares of its common stock. The Reverse Stock Split will affect all holders of shares of the Company's common stock uniformly and will not affect any stockholder's percentage ownership interest in the Company, except to the extent that the Reverse Stock Split will result in any holder of the Company's common stock receiving a full share in lieu of a fractional share, as further described below. Further, the Reverse Stock Split will not affect any stockholder's proportionate voting power (subject to the treatment of fractional shares).

Effect on our Outstanding Preferred Stock. As of March 31, 2009, there were 30,000 shares of Series D-1 Preferred Stock outstanding, 5,000 shares of Series D-2 Preferred Stock outstanding and 35,000 shares of Series D-3 Preferred Stock outstanding. Additionally, 200,000 shares of preferred stock have been reserved for issuance as Series A Junior Participating Preferred Stock in connection with our Stockholder Rights Plan (as described below). No other shares of preferred stock are issued and outstanding.

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The terms of our Series D Preferred Stock provide that its shares are convertible into shares of our common stock. Under our agreement with the purchaser and sole holder of our Series D Preferred Stock, the number of common shares issued or issuable to the holder upon conversion of the Series D Preferred Stock held by it is currently 9,669,434 shares. Additionally, the conversion price for all shares of Series D Preferred Stock is currently \$4.4517. Our agreement with the holder and the Certificates of Rights and Preferences for each series of the Series D Preferred Stock provide that share prices and share numbers (including the conversion price per share) will be appropriately adjusted for stock splits. Accordingly, if the Reverse Stock Split is effected, the number of shares of common stock issued or issuable to the holder upon conversion of the Series D Preferred Stock and the conversion price for all Series D Preferred Stock will be reduced proportionately based on the reverse split ratio selected by the Board.

Effect on Authorized but Unissued Shares of Common Stock. Because the Reverse Stock Split will not affect the number of authorized shares of our common stock, upon the effectiveness of the Reverse Stock Split, the number of authorized shares of common stock that are not issued or outstanding would increase due to the reduction in the number of shares of common stock issued and outstanding.

Effect on Authorized but Unissued Shares of Preferred Stock. The proposed Certificate of Amendment will not affect the total authorized number of shares of preferred stock.

Effect on Rights Agreement. Pursuant to that certain Rights Agreement, dated as of December 30, 2008, between us and Computershare Trust Company, N.A., as rights agent (the "Stockholder Rights Plan"), one preferred share purchase right was distributed as a dividend on each outstanding share of the Company's common stock to all holders of record on January 9, 2009. Each right entitles the holder to purchase one one-thousandth of a share of our Series A Junior Participating Preferred Stock. Each one one-thousandth of a share of Series A Junior Participating Preferred Stock will have economic and voting terms equivalent to one share of our common stock. Until it is exercised, the right itself will not entitle the holder thereof to any rights as a stockholder, including the right to receive dividends or to vote at stockholder meetings. The rights trade in tandem with the Company's common stock until, and will become exercisable beginning upon a distribution date that will occur shortly following, among other things, the acquisition of 20% or more of the Company's common stock by an acquiring person. The rights plan and the rights will expire in accordance with their terms of the plan on December 29, 2011. If the Reverse Stock Split is implemented prior to the distribution date, the number of rights held by each stockholder will be proportionately adjusted. Additionally, in certain circumstances, the Board may, at its option, redeem the rights or exchange the rights for shares of common stock or equivalents thereof. The redemption price per right and the exchange ratio will be adjusted proportionately if the Reverse Stock Split is implemented. The description and terms of the rights are set forth in the Stockholder Rights Plan.

Effect on Par Value. The proposed Certificate of Amendment will not affect the par value of our common stock, which will remain at \$0.01 per share.

Reduction In Stated Capital and Accounting Matters. As a result of the Reverse Stock Split, at the time the Reverse Stock Split is effected, the stated capital on our balance sheet attributable to our common stock, which consists of the par value per share of our common stock multiplied by the aggregate number of shares of our common stock issued and outstanding, will be reduced in proportion to the size of the Reverse Stock Split. Correspondingly, our additional paid-in capital account, which consists of the difference between our stated capital and the aggregate amount paid to us upon issuance of all currently outstanding shares of our common stock, will be credited with the amount by which the stated capital is reduced. Our stockholders' equity, in the aggregate, will remain unchanged. Reported per share of net income or loss will be higher because there will be fewer shares of common stock outstanding.

No Going Private Transaction. Notwithstanding the decrease in the number of outstanding shares following the proposed Reverse Stock Split, our Board does not intend for this transaction to be a going private transaction or the

first step in a going private transaction within the meaning of Rule 13e-3 of the Exchange Act.

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Exchange of Share Certificates. If the Reverse Stock Split is effected, stockholders holding shares represented by one or more physical stock certificates will receive a transmittal letter from our transfer agent as soon as possible after the Effective Time. The transmittal letter will be accompanied by instructions specifying how stockholders holding certificated shares can exchange certificates representing the pre-Reverse Stock Split shares of our common stock for a statement of holding, together with any payment of cash in lieu of fractional shares. Upon receipt of the transmittal form, each stockholder should surrender the certificates representing shares of our common stock prior to the Reverse Stock Split in accordance with the applicable instructions. Each stockholder who surrenders certificates will receive new certificates representing the whole number of shares of our common stock that he or she holds as a result of the Reverse Stock Split.

Beginning at the Effective Time, each certificate representing pre-Reverse Stock Split shares of our common stock will be deemed for all corporate purposes to evidence ownership of post-Reverse Stock Split shares of our common stock.

STOCKHOLDERS SHOULD NOT DESTROY ANY STOCK CERTIFICATES AND SHOULD NOT SUBMIT ANY CERTIFICATES UNTIL DIRECTED TO DO SO BY A TRANSMITTAL LETTER FROM OUR TRANSFER AGENT.

Fractional Shares. We do not currently intend to issue fractional shares in connection with the Reverse Stock Split. Therefore, we do not expect to issue certificates representing fractional shares. Stockholders who would otherwise hold fractional shares because the number of shares of common stock they hold before the Reverse Stock Split is not evenly divisible by the reverse split ratio ultimately selected by our Board will be entitled to receive cash (without interest or deduction) in lieu of such fractional shares from our transfer agent, upon receipt by our transfer agent of a properly completed and duly executed transmittal letter and, where shares are held in certificated form, the surrender of all old certificate(s), in an amount equal to the proceeds attributable to the sale of such fractional shares following the aggregation and sale by our transfer agent of all fractional shares otherwise issuable. The ownership of a fractional share interest will not give the holder any voting, dividend or other rights, except to receive the above-described cash payment. We will be responsible for payment of any brokerage fees or commissions related to the transfer agent's selling in the open market shares that would otherwise be fractional shares.

Stockholders should be aware that, under the escheat laws of various jurisdictions, sums due for fractional interests that are not timely claimed after the Effective Time may be required to be paid to the designated agent for each such jurisdiction, unless correspondence has been received by us or our transfer agent concerning ownership of such funds within the time permitted in such jurisdiction. Thereafter, if applicable, stockholders otherwise entitled to receive such funds, but who do not receive them due to, for example, their failure to timely comply with our transfer agent's instructions, will have to seek to obtain such funds directly from the state to which they were paid.

No Appraisal Rights. Under the Delaware General Corporation Law, our stockholders are not entitled to dissenter's rights or appraisal rights with respect to the Reverse Stock Split described in this proposal, and we will not independently provide our stockholders with any such rights.

Certain Federal Income Tax Consequences of the Reverse Stock Split. The following discussion is a general summary of certain U.S. federal income tax consequences of the Reverse Stock Split. This summary is based upon the provisions of the Code, Treasury regulations promulgated thereunder, administrative rulings and judicial decisions as of the date hereof, all of which may change, possibly with retroactive effect, resulting in U.S. federal income tax consequences that may differ from those discussed below. This discussion is included for general information purposes only and does not address all aspects of U.S. federal income taxation that may be relevant to holders that may be subject to special tax rules, including, without limitation: (i) holders subject to the alternative minimum tax; (ii) banks, insurance companies, or other financial institutions; (iii) tax-exempt organizations; (iv) dealers in securities

or commodities; (v) regulated investment companies or real estate investment trusts; (vi) partnerships (or other flow-through entities for US. federal income tax purposes and their partners or members); (vii) traders in securities that elect to use a mark-to-market method of accounting for their securities holdings; (viii) U.S. Holders (defined below) whose functional currency is not the U.S. dollar; (ix) persons holding our common stock as a position in a hedging

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transaction, straddle, conversion transaction or other risk reduction transaction; (x) persons who acquire shares of our common stock in connection with employment or other performance of services; (xi) U.S. expatriates; (xii) controlled foreign corporations; or (xiii) passive foreign investment companies. In addition, this summary does not address the tax consequences arising under the laws of any foreign, state or local jurisdiction and U.S. federal tax consequences other than federal income taxation. This discussion also assumes that the shares of our common stock were, and the shares of our common stock received pursuant to the Reverse Stock Split will be, held as capital assets (as defined in the Code). If a partnership (including any entity or arrangement treated as a partnership for U.S. federal income tax purposes) holds shares of our common stock, the tax treatment of a holder that is a partner in the partnership generally will depend upon the status of the partner and the activities of the partnership.

We have not sought, and will not seek, an opinion of counsel or a ruling from the IRS regarding the United States federal income tax consequences of the Reverse Stock Split and there can be no assurance the IRS will not challenge the statements set forth below or that a court would not sustain any such challenge. **EACH HOLDER OF COMMON STOCK SHOULD CONSULT THAT HOLDER'S TAX ADVISOR WITH RESPECT TO THE PARTICULAR TAX CONSEQUENCES OF THE REVERSE STOCK SPLIT TO SUCH HOLDER.**

For purposes of the discussion below, a U.S. Holder is a beneficial owner of shares of our common stock that, for U.S. federal income tax purposes, is: (1) an individual citizen or resident of the United States; (2) a corporation (including any entity treated as a corporation for U.S. federal income tax purposes) created or organized in or under the laws of the United States, any state or political subdivision thereof; (3) an estate, the income of which is subject to U.S. federal income taxation regardless of its source; or (4) a trust, the administration of which is subject to the primary supervision of a U.S. court and as to which one or more U.S. persons have the authority to control all substantial decisions of the trust, or that has a valid election in effect to be treated as a U.S. person. A

Non-U.S. Holder is a beneficial owner (other than a partnership) of shares of our common stock who is not a U.S. Holder.

Other than the cash payments for fractional shares discussed below, no gain or loss should be recognized by a stockholder upon the Reverse Stock Split.

U.S. Holders of our common stock that receive cash in lieu of fractional shares will recognize dividend income, or capital gain or loss, depending on the particular facts and circumstances of the U.S. Holder. To the extent the cash received in lieu of fractional shares is treated as giving rise to dividend income, U.S. Holders who are individuals may be taxed at a reduced rate of 15%, subject to certain limitations. To the extent the cash received in lieu of fractional shares is treated as an exchange, a U.S. Holder will recognize capital gain or loss equal to the difference between the amount of cash received by such holder and the adjusted tax basis deemed to be allocated to the fractional shares. Any capital gain or loss realized will be treated as long-term capital gain or loss if the holder's holding period for our common stock surrendered is greater than one year. Long-term capital gains of U.S. Holders who are individuals are eligible for reduced rates of taxation. The deductibility of capital losses is subject to limitations.

With respect to Non-U.S. Holders, to the extent the cash received in lieu of fractional shares is properly treated as giving rise to dividend income, such income may be subject to a withholding tax at a rate of 30% (unless an exemption or reduced rate can be established under a treaty or otherwise). A Non-U.S. Holder generally should not be subject to any U.S. federal income or withholding tax with respect to any amount properly treated as capital gains unless such Non-U.S. Holder has certain connections with the United States. Because the determination of whether withholding should apply is very fact specific, we may withhold and pay to the IRS taxes at a rate of 30% on any cash paid to a Non-U.S. Holder in lieu of fractional shares unless a holder can establish that it is entitled to a reduced rate or exemption from withholding on dividend income pursuant to an applicable income tax treaty or otherwise. However, a Non-U.S. Holder may seek a refund of such amount from the IRS if the holder determines that it is not properly liable for such taxes, including because the payment was not properly characterized as a dividend.

Holders should consult their own advisors as to the proper treatment of any cash received in lieu of fractional shares.

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In general, the aggregate tax basis in the shares of our common stock received pursuant to the Reverse Stock Split should equal the aggregate tax basis of the shares of our common stock surrendered (excluding any portion of such basis that is allocated to any fractional share of our common stock). The stockholder's holding period in the shares of our common stock received should include the holding period in the shares of our common stock surrendered pursuant to the Reverse Stock Split. Treasury regulations promulgated under the Code provide detailed rules for allocating the tax basis and holding period of the shares of our common stock surrendered to the shares of our common stock received pursuant to the Reverse Stock Split. Holders of shares of our common stock acquired on different dates and at different prices should consult their tax advisors regarding the allocation of the tax basis and holding period of such shares.

U.S. and Non-U.S. Holders may be subject to informational reporting with respect to the receipt of cash in lieu of fractional shares unless such holders can establish an exemption. In addition, U.S. Holders may be subject to a backup withholding tax on the cash paid in lieu of fractional shares if they do not provide their taxpayer identification numbers in the manner required or otherwise fail to comply with applicable backup withholding tax rules. In general, backup withholding will not apply to the cash paid in lieu of fractional shares to a Non-U.S. Holder if the Non-U.S. Holder establishes an exemption, for example, by properly certifying its non-U.S. status on an IRS Form W-8BEN (or other applicable form). Backup withholding is not an additional tax, and any amounts withheld under the backup withholding rules will be allowed as a refund or credit against a stockholder's U.S. federal income tax liability provided the required information is furnished to the IRS.

Interests of Directors and Executive Officers

Our directors and executive officers have no substantial interests, directly or indirectly, in the matters set forth in this proposal except to the extent of their ownership of shares of our common stock.

Board Discretion To Implement Reverse Stock Split

The Board believes that stockholder approval of a reverse split ratio range (rather than an exact reverse split ratio) provides the Board with needed flexibility to achieve the purposes of the Reverse Stock Split. If the stockholders approve the Reverse Stock Split proposal, the Reverse Stock Split would be effected, if at all, only upon a determination by the Board that the split is in the best interests of our company and our stockholders at that time. In connection with any determination to effect the Reverse Stock Split, the Board would set the timing for the split and select the specific ratio within the range. No further action by our stockholders would be required to either implement or abandon the Reverse Stock Split. If the proposal is approved by our stockholders and the Board implements the Reverse Stock Split, we will publicly disclose additional details regarding the split, including the specific ratio the Board selects. If the Board does not implement the Reverse Stock Split prior to the 2010 Annual Meeting, the authority granted in this proposal to implement the Reverse Stock Split will terminate. At any time prior to the effectiveness of the Reverse Stock Split, the Board may abandon the Reverse Stock Split if it determines, in its sole discretion, that this proposal is no longer in the best interests of our company and our stockholders.

Vote Required

The proposal to approve the Reverse Stock Split will require the affirmative vote of holders of a majority of the shares of common stock outstanding as of the record date. An abstention will have the same legal effect as a vote against the Reverse Stock Split proposal because it will not represent an affirmative vote in favor of this proposal. Broker non-votes will have no effect on the outcome of this proposal, since broker non-votes are not counted as a vote cast on the proposal.

The Board of Directors recommends that stockholders vote FOR the proposal to approve the Reverse Stock Split.

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ITEM 4 RATIFICATION OF APPOINTMENT OF INDEPENDENT AUDITORS

We have appointed Ernst & Young LLP as our independent registered public accounting firm (independent auditors) for the fiscal year ending December 31, 2009. Services provided by Ernst & Young LLP to our company in 2008 included the examination of our consolidated financial statements, review of our quarterly financial statements, statutory audits of our foreign subsidiaries, internal control audit services, review of our Securities Act registration statements filed during 2008 and consultations on various tax and accounting matters.

The Board of Directors recommends that stockholders vote FOR ratification of the appointment of Ernst & Young LLP as our independent auditors for 2009.

In the event stockholders do not ratify the appointment, the appointment will be reconsidered by the Audit Committee. Regardless of the outcome of the vote, however, the Audit Committee at all times has the authority within its discretion to recommend and approve any appointment, retention or dismissal of our independent auditors.

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REPORT OF THE AUDIT COMMITTEE

The following Report of the Audit Committee does not constitute soliciting material and shall not be deemed filed or incorporated by reference into any other filings under the Securities Act of 1933 or the Exchange Act, except to the extent ION specifically incorporates this Report by reference therein.

ION's management is responsible for ION's internal controls, financial reporting process, compliance with laws, regulations and ethical business standards and the preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States. ION's independent registered public accounting firm is responsible for performing an independent audit of ION's financial statements in accordance with generally accepted auditing standards and issuing a report thereon. The Board of Directors of ION appointed the undersigned directors as members of the Audit Committee and adopted a written charter setting forth the procedures and responsibilities of the Audit Committee. Each year the Audit Committee reviews its Charter and reports to the Board on its adequacy in light of applicable rules of the NYSE. In addition, each year ION furnishes a written affirmation to the NYSE relating to Audit Committee membership, the independence and financial management expertise of the Audit Committee and the adequacy of the Charter of the Audit Committee.

The Charter of the Audit Committee specifies that the primary purpose of the Audit Committee is to assist the Board in its oversight of: (1) the integrity of the financial statements of ION; (2) compliance by ION with legal and regulatory requirements; (3) the independence, qualifications and performance of ION's independent registered public accountants; and (4) the performance of ION's internal auditors and internal audit function. In carrying out these responsibilities during 2008, and early in 2009 in preparation for the filing with the SEC of ION's Annual Report on Form 10-K for the year ended December 31, 2008, the Audit Committee, among other things:

reviewed and discussed the audited financial statements with management and ION's independent registered public accounting firm;

reviewed the overall scope and plans for the audit and the results of the examinations of ION's independent registered public accounting firm;

met with ION management periodically to consider the adequacy of ION's internal controls over financial reporting and the quality of its financial reporting and discussed these matters with the independent registered public accounting firm and with appropriate ION financial personnel and internal auditors;

discussed with ION's senior management, independent registered public accounting firm and internal auditors the process used for ION's chief executive officer and chief financial officer to make the certifications required by the SEC and the Sarbanes-Oxley Act of 2002 in connection with the 2008 Form 10-K and other periodic filings with the SEC;

reviewed and discussed with ION's independent registered public accounting firm (1) their judgments as to the quality (and not just the acceptability) of ION's accounting policies, (2) the written disclosures and the letter from the independent registered public accounting firm required by applicable requirements of the Public Company Accounting Oversight Board regarding such firm's communication with the Audit Committee concerning independence, and the independence of the independent registered public accounting firm, and (3) the matters required to be discussed with the Audit Committee under auditing standards generally accepted in the United States, including Statement on Auditing Standards No. 61, as amended Communication with Audit Committees;

based on these reviews and discussions, as well as private discussions with ION's independent registered public accounting firm and internal auditors, recommended to the Board of Directors the inclusion of the audited financial statements of ION and its subsidiaries in the 2008 Form 10-K;

also recommended, subject to ratification by the stockholders, the selection of Ernst & Young LLP as ION's independent registered public accounting firm for the fiscal year ending December 31, 2009; and

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determined that the non-audit services provided to ION by its independent registered public accounting firm (discussed below under "Principal Auditor Fees and Services") are compatible with maintaining the independence of the independent auditors.

The Audit Committee is the principal liaison between the Board of Directors and ION's independent registered public accounting firm. The functions of the Audit Committee are not intended to duplicate or to certify the activities of management and the independent registered public accounting firm and are in no way designed to supersede or alter the traditional responsibilities of ION's management and its independent registered public accountants. It is not the duty of the Audit Committee to plan or conduct audits or to determine that ION's financial statements are complete and accurate and in accordance with generally accepted accounting principles. Management is responsible for ION's financial reporting process, including its system of internal control over financial reporting, and for the preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States. ION's independent registered public accounting firm is responsible for expressing an opinion on those financial statements and on the effectiveness of ION's internal control over financial reporting. The Audit Committee has relied, without independent verification, on management's representation that the financial statements have been prepared with integrity and objectivity and in conformity with accounting principles generally accepted in the United States, that ION's internal control over financial reporting was effective as of December 31, 2008, and on the representations of the independent registered public accounting firm in their report on ION's financial statements.

The Audit Committee met five times during 2008. The Committee schedules its meetings with a view to ensuring that it devotes appropriate attention to all of its tasks. The Committee's meetings include, whenever appropriate, executive sessions with ION's independent registered public accountants and with ION's internal auditors, in each case without the presence of ION's management. The Audit Committee has also established procedures for (a) the receipt, retention and treatment of complaints received by ION regarding accounting, internal accounting controls or auditing matters, and (b) the confidential, anonymous submission by ION's employees of concerns regarding questionable accounting or auditing matters. However, this oversight does not provide the Audit Committee with an independent basis to determine that management has maintained appropriate accounting and financial reporting principles or policies, or appropriate internal controls and procedures designed to assure compliance with accounting standards and applicable laws and regulations. Furthermore, the Committee's consideration and discussions with management and the independent registered public accounting firm do not assure that ION's financial statements are presented in accordance with generally accepted accounting principles or that the audit of ION's financial statements has been carried out in accordance with generally accepted auditing standards.

S. James Nelson, Jr., Chairman
Bruce S. Appelbaum, PhD
Theodore H. Elliott, Jr.

Table of Contents**PRINCIPAL AUDITOR FEES AND SERVICES**

In connection with the audit of the 2008 financial statements, we entered into an engagement agreement with Ernst & Young LLP that sets forth the terms by which Ernst & Young LLP will perform audit services for our company. The engagement agreement is subject to alternative dispute resolution procedures and an exclusion of punitive damages. The following two tables show the fees billed to us or accrued by us for the audit and other services provided by Ernst & Young LLP, for 2008 and 2007:

	2008	2007
Audit Fees(a)	\$ 3,160,072	\$ 2,466,905
Audit-Related Fees		
Tax Fees		
All Other Fees(b)	430,854	1,624
Total	\$ 3,590,926	\$ 2,468,529

(a) Audit fees consist primarily of the audit and quarterly reviews of the consolidated financial statements, the audit of the effectiveness of internal control over financial reporting, audits of subsidiaries, statutory audits of subsidiaries required by governmental or regulatory bodies, attestation services required by statute or regulation, comfort letters, consents, assistance with and review of documents filed with the SEC, work performed by tax professionals in connection with the audit and quarterly reviews, and accounting and financial reporting consultations and research work necessary to comply with generally accepted auditing standards.

(b) All other fees primarily relates to acquisition due diligence work. Also included are licensing fees related to accounting research software.

Our Audit Committee Charter provides that all audit services and non-audit services must be approved by the Committee or a member of the Committee. The Audit Committee has delegated to the Chairman of the Audit Committee the authority to pre-approve audit, audit-related and non-audit services not prohibited by law to be performed by our independent auditors and associated fees, so long as (i) the estimate of such fees does not exceed \$50,000, (ii) the Chairman reports any decisions to pre-approve those services and fees to the full Audit Committee at a future meeting and (iii) the term of any specific pre-approval given by the Chairman does not exceed 12 months from the date of pre-approval.

All non-audit services were reviewed with the Audit Committee or the Chairman, which concluded that the provision of such services by Ernst & Young LLP was compatible with the maintenance of such firm's independence in the conduct of its auditing functions.

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Other Matters

A representative of Ernst & Young LLP will be present at the annual meeting, will be afforded an opportunity to make a statement if he/she desires to do so and will be available to respond to appropriate questions.

This proxy statement has been approved by the Board of Directors and is being mailed and delivered to stockholders by its authority.

David L. Roland
*Senior Vice President, General Counsel
and Corporate Secretary*

Houston, Texas
April 23, 2009

The 2008 Annual Report to Stockholders includes our financial statements for the fiscal year ended December 31, 2008. We have mailed the 2008 Annual Report to Stockholders with this Proxy Statement to all of our stockholders of record. The 2008 Annual Report to Stockholders does not form any part of the material for the solicitation of proxies.

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APPENDIX A

**FIFTH AMENDED AND RESTATED
2004 LONG-TERM INCENTIVE PLAN**

SECTION 1

GENERAL PROVISIONS RELATING
TO PLAN GOVERNANCE, COVERAGE AND BENEFITS

1.1 *Purpose*

The purpose of the Plan is to foster and promote the long-term financial success of ION Geophysical Corporation (the **Company**) and its Subsidiaries and to increase stockholder value by: (a) encouraging the commitment of Directors and selected key Employees and Consultants, (b) motivating superior performance of Directors and key Employees and Consultants by means of long-term performance related incentives, (c) encouraging and providing Directors and selected key Employees and Consultants with a program for obtaining ownership interests in the Company that link and align their personal interests to those of the Company's stockholders, (d) attracting and retaining Directors and selected key Employees and Consultants by providing competitive incentive compensation opportunities, and (e) enabling Directors and selected key Employees and Consultants to share in the long-term growth and success of the Company. For administrative purposes, and subject to Section 8.13, this Plan incorporates the ION Geophysical Corporation Amended and Restated 1996 Non-Employee Director Stock Option Plan (the **Director Plan**).

The Plan provides for payment of various forms of incentive compensation. Except as provided in Section 8.14, it is not intended to be a plan that is subject to the Employee Retirement Income Security Act of 1974, as amended (**ERISA**), and, as such, the Plan will be interpreted, construed and administered consistent with its status as a plan that is not subject to ERISA.

This fifth amendment and restatement of the Plan will become effective as of May 27, 2009 (with the Plan having an original effective date of May 3, 2004 (the **Effective Date**)). The Plan will commence on the Effective Date, and will remain in effect, subject to the right of the Board to amend or terminate the Plan at any time pursuant to Section 8.6, until all Shares subject to the Plan have been purchased or acquired according to its provisions. However, in no event may any Incentive Award be granted under the Plan after ten (10) years from the Effective Date.

1.2 *Definitions*

The following terms shall have the meanings set forth below:

(a) Appreciation. The difference between the Fair Market Value of a share of Common Stock on the date of exercise of a Tandem SAR and the option exercise price per share of the Nonstatutory Stock Option to which the Tandem SAR relates.

(b) Authorized Officer. The Chairman of the Board, the CEO or any other senior officer of the Company to whom either of them delegate the authority to execute any Incentive Agreement for and on behalf of the Company. No officer or director shall be an Authorized Officer with respect to any Incentive Agreement for himself.

(c) Board. The Board of Directors of the Company.

(d) Cause. Except as otherwise provided by the Committee or as otherwise provided in a Grantee's employment agreement, when used in connection with the termination of a Grantee's Employment or service, shall mean the termination of the Grantee's Employment or Grantee's services as a Director or Consultant by the Company or any Subsidiary by reason of (i) the conviction of the Grantee by a court of competent jurisdiction as to which no further appeal can be taken of a crime involving moral turpitude or a felony; (ii) the proven commission by the Grantee of a material act of fraud upon the Company or any Subsidiary, or any customer or supplier thereof; (iii) the willful and proven misappropriation of any funds

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or property of the Company or any Subsidiary, or any customer or supplier thereof; (iv) the willful, continued and unreasonable failure by the Grantee to perform the material duties assigned to him which is not cured to the reasonable satisfaction of the Company within 30 days after written notice of such failure is provided to Grantee by the Board or by a designated officer of the Company or a Subsidiary; (v) the knowing engagement by the Grantee in any direct and material conflict of interest with the Company or any Subsidiary without compliance with the Company's or Subsidiary's conflict of interest policy, if any, then in effect; or (vi) the knowing engagement by the Grantee, without the written approval of the Board, in any material activity which competes with the business of the Company or any Subsidiary or which would result in a material injury to the business, reputation or goodwill of the Company or any Subsidiary; or (vii) the material breach by a Consultant of such Grantee's contract with the Company.

(e) CEO. The Chief Executive Officer of the Company.

(f) Change in Control. Any of the events described in and subject to Section 7.7.

(g) Code. The Internal Revenue Code of 1986, as amended, and the regulations and other authority promulgated thereunder by the appropriate governmental authority. References herein to any provision of the Code shall refer to any successor provision thereto.

(h) Committee. A committee appointed by the Board consisting of at least two directors, who fulfill the outside directors' requirements of Section 162(m) of the Code, to administer the Plan. The Committee may be the Compensation Committee of the Board, or any subcommittee of the Compensation Committee. The Board shall have the power to fill vacancies on the Committee arising by resignation, death, removal or otherwise. The Board, in its sole discretion, may bifurcate the powers and duties of the Committee among one or more separate committees, or retain all powers and duties of the Committee in a single Committee. The members of the Committee shall serve at the discretion of the Board.

(i) Common Stock. The common stock of the Company, \$.01 per value per share, and any class of common stock into which such common shares may hereafter be converted, reclassified, re-capitalized, or exchanged.

(j) Company. ION Geophysical Corporation, a corporation organized under the laws of the State of Delaware, and any successor-in-interest thereto.

(k) Consultant. An independent agent, consultant, attorney, an individual who has agreed to become an Employee within the next six months, or any other individual who is not a Director or employee of the Company (or any Parent or Subsidiary) and who, in the opinion of the Committee, is in a position to contribute to the growth or financial success of the Company (or any Parent or Subsidiary), (ii), is a natural person and (iii) provides bona fide services to the Company (or any Parent or Subsidiary), which services are not in connection with the offer or sale of securities in a capital raising transaction, and do not directly or indirectly promote or maintain a market for the Company's securities.

(l) Covered Employee. A named executive officer who is one of the group of covered employees, as defined in Section 162(m) of the Code and Treasury Regulation § 1.162-27(c) (or its successor), during any such period that the Company is a Publicly Held Corporation.

(m) Deferred Stock. Shares of Common Stock to be issued or transferred to a Grantee under an Other Stock-Based Award granted pursuant to Section 5 at the end of a specified deferral period, as set forth in the Incentive Agreement pertaining thereto.

(n) Director. Any individual who is a member of the Board.

(o) Director Plan. The Amended and Restated 1996 Non-Employee Director Stock Option Plan.

(p) Disability. As determined by the Committee in its discretion exercised in good faith, a physical or mental condition of the Employee that would entitle him to disability income payments under the Company's long term disability insurance policy or plan for employees, as then effective, if any; or in the event that the Grantee is not covered, for whatever reason, under the Company's long-term disability

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insurance policy or plan, Disability means a permanent and total disability as defined in Section 22(e)(3) of the Code. A determination of Disability may be made by a physician selected or approved by the Committee and, in this respect, the Grantee shall submit to any reasonable examination by such physician upon request.

(q) Employee. Any employee of the Company (or any Parent or Subsidiary) within the meaning of Section 3401(c) of the Code who, in the opinion of the Committee, is in a position to contribute to the growth, development or financial success of the Company (or any Parent or Subsidiary), including, without limitation, officers who are members of the Board.

(r) Employment. Employment by the Company (or any Parent or Subsidiary), or by any corporation issuing or assuming an Incentive Award in any transaction described in Section 424(a) of the Code, or by a parent corporation or a subsidiary corporation of such corporation issuing or assuming such Incentive Award, as the parent-subsidiary relationship shall be determined at the time of the corporate action described in Section 424(a) of the Code. In this regard, neither the transfer of a Grantee from Employment by the Company to Employment by any Parent or Subsidiary, nor the transfer of a Grantee from Employment by any Parent or Subsidiary to Employment by the Company, shall be deemed to be a termination of Employment of the Grantee. Moreover, the Employment of a Grantee shall not be deemed to have been terminated because of an approved leave of absence from active Employment on account of temporary illness, authorized vacation or granted for reasons of professional advancement, education, health, government service or military leave, or during any period required to be treated as a leave of absence by virtue of any applicable statute, Company personnel policy or agreement. Whether an authorized leave of absence shall constitute termination of Employment hereunder shall be determined by the Committee in its discretion. Unless otherwise provided in the Incentive Agreement, the term Employment for purposes of the Plan is also defined to include compensatory or advisory services performed by a Consultant for the Company (or any Parent or Subsidiary).

(s) Exchange Act. The Securities Exchange Act of 1934, as amended.

(t) Fair Market Value. While the Company is a Publicly Held Corporation, the Fair Market Value of one share of Common Stock on the date in question is deemed to be the closing sales price on the immediately preceding business day of a share of Common Stock as reported on the New York Stock Exchange or other principal securities exchange on which Shares are then listed or admitted to trading, or as quoted on any national interdealer quotation system, if such shares are not so listed.

(u) Grantee. Any Employee, Director or Consultant who is granted an Incentive Award under the Plan.

(v) Immediate Family. With respect to a Grantee, the Grantee's child, stepchild, grandchild, parent, stepparent, grandparent, spouse, former spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law, including adoptive relationships.

(w) Incentive Award. A grant of an award under the Plan to a Grantee, including any Nonstatutory Stock Option, Incentive Stock Option, Stock Appreciation Right, Performance Share, Restricted Stock, Restricted Stock Unit or Other Stock-Based Award, as well as any Supplemental Payment.

(x) Incentive Agreement. The written agreement entered into between the Company and the Grantee setting forth the terms and conditions pursuant to which an Incentive Award is granted under the Plan, as such agreement is further defined in Section 7.1 (a).

(y) Incentive Stock Option or ISO. A Stock Option granted by the Committee to an Employee under Section 2 that is designated by the Committee as an Incentive Stock Option and intended to qualify as an Incentive Stock Option under

Section 422 of the Code.

(z) Independent SAR. A Stock Appreciation Right described in Section 2.5.

(aa) Insider. While the Company is a Publicly Held Corporation, an individual who is, on the relevant date, an officer, director or ten percent (10%) beneficial owner of any class of the Company's

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equity securities that is registered pursuant to Section 12 of the Exchange Act, all as defined under Section 16 of the Exchange Act.

(bb) Non-Employee Director. A Director who is not an Employee.

(cc) Non-Employee Director Award. Any Nonstatutory Stock Option, SAR, Performance Shares, Restricted Stock, Restricted Stock Unit or Other Stock-Based Award granted, whether singly, in combination, or in tandem, to a Grantee who is a Non-Employee Director pursuant to such applicable terms, conditions, and limitations as the Board or Committee may establish in accordance with this Plan.

(dd) Nonstatutory Stock Option. A Stock Option granted by the Committee to a Grantee under Section 2 that is not designated by the Committee as an Incentive Stock Option or to which Section 421 of the Code does not apply.

(ee) Option Price. The exercise price at which a Share may be purchased by the Grantee of a Stock Option.

(ff) Other Stock-Based Award. An award granted by the Committee to a Grantee under Section 2 that is not a Nonstatutory Stock Option, SAR, Performance Share, Restricted Stock or Restricted Stock Unit and is valued in whole or in part by reference to, or is otherwise based upon, Common Stock.

(gg) Parent. Any corporation (whether now or hereafter existing) that constitutes a Parent of the Company, as defined in Section 424(e) of the Code.

(hh) Performance-Based Exception. The performance-based exception from the tax deductibility limitations of Section 162(m) of the Code, as prescribed in Section 162(m) of the Code and Treasury Regulation § 1.162-27(e) (or its successor), which is applicable during such period that the Company is a Publicly Held Corporation.

(ii) Performance Period. A period of time determined by the Committee over which performance is measured for the purpose of determining a Grantee's right to and the payment value of any Performance Share or Other Stock-Based Award.

(jj) Performance Share. An Incentive Award representing a contingent right to receive Shares of Common Stock at the end of a Performance Period.

(kk) Period of Restriction. A period when Restricted Stock or Restricted Stock Units are subject to a substantial risk of forfeiture (based on the passage of time, the achievement of performance goals, or upon the occurrence of other events as determined by the Committee, in its discretion), as provided in Section 4.

(ll) Plan. 2004 Long-Term Incentive Plan, as set forth herein and as it may be amended from time to time.

(mm) Publicly Held Corporation. A corporation issuing any class of common equity securities required to be registered under Section 12 of the Exchange Act.

(nn) Restricted Stock. An Award granted to a Grantee pursuant to Section 4.

(oo) Restricted Stock Unit. An Award granted to a Grantee pursuant to Section 4, except no Shares are actually awarded to the Grantee on the date of grant.

(pp) Retirement. The voluntary termination of Employment from the Company or any Parent or Subsidiary constituting retirement for age on any date after the Employee attains the normal retirement age of 65 years, or such

other age as may be designated by the Committee in the Employee's Incentive Agreement.

(qq) Replenishment Program. An employee equity replenishment program approved by the Company's stockholders and implemented by the Board that will permit employees of the Company to exchange for cash certain outstanding Stock Options having exercise prices substantially above the then-current market price of the Shares, as determined by the Board in its sole discretion, which cash will be

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used to purchase Shares on the open market for the benefit of the eligible holders who elect to participate in such program.

(rr) Share. A share of Common Stock of the Company.

(ss) Share Pool. The number of Shares authorized for issuance under Section 1.4 as adjusted for awards and payouts under Section 1.5 and as adjusted for changes in corporate capitalization under Section 7.5.

(tt) Spread. The difference between the exercise price per Share specified in any SAR grant and the Fair Market Value of a Share on the date of exercise of the SAR.

(uu) Stock Appreciation Right or SAR. A Tandem SAR described in Section 2.4 or an Independent SAR described in Section 2.5.

(vv) Stock Option or Option. Pursuant to Section 2 or Section 6, (i) an Incentive Stock Option granted to an Employee, or (ii) a Nonstatutory Stock Option granted to an Employee, Director or Consultant, whereunder such option the Grantee has the right to purchase Shares of Common Stock. In accordance with Section 422 of the Code, only an Employee of the Company, Parent or Subsidiary may be granted an Incentive Stock Option.

(ww) Subsidiary. Any corporation (whether now or hereafter existing) which constitutes a subsidiary of the Company, as defined in Section 424(f) of the Code.

(xx) Supplemental Payment. Any amount, as described in Sections 2.6, 3.2 and/or 4.3, that is dedicated to payment of income taxes which are payable by the Grantee resulting from an Incentive Award.

(yy) Tandem SAR. A Stock Appreciation Right that is granted in connection with a related Stock Option pursuant to Section 2.4, the exercise of which shall require forfeiture of the right to purchase a Share under the related Stock Option (and when a Share is purchased under the Stock Option, the Tandem SAR with respect thereto, shall similarly be canceled).

1.3 Plan Administration

(a) Authority of the Committee. Except as may be limited by law and subject to the provisions herein, the Committee shall have full power to (i) select Grantees who shall participate in the Plan; (ii) determine the sizes, duration and types of Incentive Awards; (iii) determine the terms and conditions of Incentive Awards and Incentive Agreements; (iv) determine whether any Shares subject to Incentive Awards will be subject to any restrictions on transfer; (v) construe and interpret the Plan and any Incentive Agreement or other agreement entered into under the Plan; and (vi) establish, amend, or waive rules for the Plan's administration. Further, the Committee shall make all other determinations which may be necessary or advisable for the administration of the Plan. Notwithstanding the preceding, without the prior approval of the Company's shareholders, any Stock Option previously granted under the Plan shall not be repriced, replaced, or regranted through cancellation, or by lowering the exercise price of a previously granted option, except as provided in Section 7.5.

(b) Meetings. The Committee shall designate a chairman from among its members who shall preside at all of its meetings, and shall designate a secretary, without regard to whether that person is a member of the Committee, who shall keep the minutes of the proceedings and all records, documents, and data pertaining to its administration of the Plan. Meetings shall be held at such times and places as shall be determined by the Committee and the Committee may hold telephonic meetings.

(c) *Decisions Binding*. All determinations and decisions made by the Committee shall be made in its discretion pursuant to the provisions of the Plan, and shall be final, conclusive and binding on all persons including the Company, Employees, Directors, Grantees, and their estates and beneficiaries. The Committee's decisions and determinations with respect to any Incentive Award need not be uniform and may be made selectively among Incentive Awards and Grantees, whether or not such Incentive Awards are similar or such Grantees are similarly situated.

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(d) Modification of Outstanding Incentive Awards. Subject to the stockholder approval requirements of Section 8.6 if applicable, the Committee may, in its discretion, provide for the extension of the exercisability of an Incentive Award, accelerate the vesting or exercisability of an Incentive Award, eliminate or make less restrictive any restrictions contained in an Incentive Award, waive any restriction or other provisions of an Incentive Award, or otherwise amend or modify an Incentive Award in any manner that is either (i) not adverse to the Grantee to whom such Incentive Award was granted or (ii) consented to by such Grantee; *provided, however*, no Stock Option issued under the Plan will be repriced, replaced or regranted through cancellation, or by lowering the Option Price of a previously granted Stock Option. and the period during which a Stock Option may be exercised shall not be extended such that the compensation payable under the Stock Option would be subject to the excise tax applicable under Section 409A of the Code. With respect to an Incentive Award that is an incentive stock option (as described in Section 422 of the Code), no adjustment to such option shall be made to the extent constituting a modification within the meaning of Section 424(h)(3) of the Code unless otherwise agreed to by the Grantee in writing.

(e) Delegation of Authority. The Committee may delegate to designated officers or other employees of the Company any of its duties and authority under the Plan pursuant to such conditions or limitations as the Committee may establish from time to time; *provided, however*, the Committee may not delegate to any person the authority to (i) grant Incentive Awards, or (ii) take any action which would contravene the requirements of Rule 16b-3 under the Exchange Act or the Performance-Based Exception under Section 162(m) of the Code.

(f) Expenses of Committee. The Committee may employ legal counsel, including, without limitation, independent legal counsel and counsel regularly employed by the Company, and other agents, as the Committee may deem appropriate for the administration of the Plan. The Committee may rely upon any opinion or computation received from any such counsel or agent. All expenses incurred by the Committee in interpreting and administering the Plan, including, without limitation, meeting expenses and professional fees, shall be paid by the Company.

(g) Indemnification. Each person who is or was a member of the Committee, or of the Board, shall be indemnified by the Company against and from any damage, loss, liability, cost and expense that may be imposed upon or reasonably incurred by him in connection with or resulting from any claim, action, suit, or proceeding to which he may be a party or in which he may be involved by reason of any action taken or failure to act under the Plan, except for any such act or omission constituting willful misconduct or gross negligence. Such person shall be indemnified by the Company for all amounts paid by him in settlement thereof, with the Company's approval, or paid by him in satisfaction of any judgment in any such action, suit, or proceeding against him, *provided* he shall give the Company an opportunity, at its own expense, to handle and defend the same before he undertakes to handle and defend it on his own behalf. The foregoing right of indemnification shall not be exclusive of any other rights of indemnification to which such persons may be entitled under the Company's Articles or Certificate of Incorporation or Bylaws, by contract, as a matter of law, or otherwise, or any power that the Company may have to indemnify them or hold them harmless.

(h) Awards in Foreign Countries. The Board shall have the authority to adopt modifications, procedures, sub-plans, and other similar plan documents as may be necessary or desirable to comply with provisions of the laws of foreign countries in which the Company or its subsidiaries may operate to assure the viability of the benefits of Incentive Awards made to individuals employed or providing services in such countries and to meet the objectives of the Plan.

1.4 Shares of Common Stock Available for Incentive Awards

Subject to this Section 1.4 and subject to adjustment under Section 7.5, there shall be available for Incentive Awards that are granted wholly or partly in Common Stock (including rights or Options that may be exercised or settled in Common Stock) 7,700,000 Shares of Common Stock.

The number of Shares of Common Stock that are the subject of Incentive Awards under this Plan, that are forfeited or terminated, expire unexercised, are settled in cash in lieu of Common Stock or in a manner such that all or some of the Shares covered by an Incentive Award are not issued to a Grantee or are exchanged for Incentive Awards that do not involve Common Stock, shall again immediately become available

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for Incentive Awards hereunder; *provided, however*, the aggregate number of Shares which may be issued upon exercise of ISOs shall in no event exceed 7,700,000 Shares (subject to adjustment pursuant to Section 7.5).

Any Shares of Common Stock reserved for issuance under the Director Plan in excess of the number of Shares as to which Incentive Awards have been awarded thereunder shall no longer be available for grant under the Director Plan after the Effective Date but shall instead be available for grant under the terms and conditions of this Plan. Any Shares as to which Awards granted or issued under the Director Plan that may lapse, expire, terminate, or be cancelled, are settled in cash in lieu of common stock, are tendered (either by actual delivery or attestation) to pay the Option Price, or satisfy any tax withholding requirements shall be deemed available for issuance or reissuance under the preceding paragraph of this Section of the Plan.

Subject to adjustment under Section 7.5 and the limit set forth above, the following additional limits are imposed under the Plan:

(a) The maximum number of Shares that may be covered by Incentive Awards granted to any one individual pursuant to Section 2 (relating to Options and SARs) shall be 7,700,000 Shares during any one calendar-year period. To the extent required by Section 162(m) of the Code, Shares subject to the foregoing limit with respect to which the related Incentive Award described in Section 2 is forfeited, expires, or is canceled shall not again be available for grant under this limit.

(b) For Performance Shares that are intended to qualify for the Performance-Based Exception, no more than 7,700,000 Shares may be delivered to any one Grantee for Performance Periods beginning in any one calendar year, regardless of whether the applicable Performance Period during which the Performance Shares are earned ends in the same year in which it begins or in a later calendar year; provided that Performance Shares described in this paragraph (b) that are intended to qualify for the Performance-Based Exception shall be subject to the following: (i) If the Performance Shares are denominated in Shares but are settled in an equivalent amount of cash, the foregoing limit shall be applied as though the Incentive Award was settled in Shares; and (ii) If delivery of Shares or cash is deferred until after Performance Shares have been earned, any adjustment in the amount delivered to reflect actual or deemed investment experience after the date the shares are earned shall be disregarded.

(c) For Supplemental Payments that are intended to qualify for the Performance-Based Exception, no more than \$2,000,000 may be paid to any one Grantee for Performance Periods beginning in any one calendar year, regardless of whether the applicable Performance Period during which the Supplemental Payment is earned ends in the same year in which it begins or in a later calendar year; provided that Supplemental Payments described in this paragraph (c) that are intended to qualify for the Performance-Based Exception shall be subject to the following: (i) If a Supplemental Payment is denominated in cash but an equivalent amount of Shares is delivered in lieu of delivery of cash, the foregoing limit shall be applied as though the Supplemental Payment was settled in cash; and (ii) if delivery of Shares or cash is deferred until after the Supplemental Payment has been earned, any adjustment in the amount delivered to reflect actual or deemed investment experience after the date the Supplemental Payment is earned shall be disregarded.

1.5 Share Pool Adjustments for Awards and Payouts

The following Incentive Awards and payouts shall reduce, on a one Share for one Share basis, the number of Shares authorized for issuance under the Share Pool:

(a) Stock Option;

(b) SAR (except a Tandem SAR);

- (c) A payout of a Performance Share in Shares;
- (d) Restricted Stock or a payout of Restricted Stock Units in Shares; and
- (e) A payout of an Other Stock-Based Award in Shares.

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The following transactions shall restore, on a one Share for one Share basis, the number of Shares authorized for issuance under the Share Pool:

- (A) A payout of an SAR or Other Stock-Based Award in the form of cash;
- (B) A cancellation, termination, expiration, forfeiture, or lapse for any reason (with the exception of the termination of a Tandem SAR upon exercise of the related Stock Option, or the termination of a related Stock Option upon exercise of the corresponding Tandem SAR) of any Shares subject to an Incentive Award; and
- (C) Payment of an Option Price with previously acquired Shares or by withholding Shares which otherwise would be acquired on exercise (i.e., the Share Pool shall be increased by the number of Shares turned in or withheld as payment of the Option Price plus any Shares withheld to pay withholding taxes).

1.6 Common Stock Available

The Common Stock available for issuance or transfer under the Plan shall be made available from Shares now or hereafter (a) held in the treasury of the Company, (b) are authorized but unissued, or (c) to be purchased or acquired by the Company. No fractional Shares shall be issued under the Plan; any payment for fractional Shares shall be made in cash.

1.7 Participation

(a) Eligibility. The Committee shall from time to time designate those key Employees, Directors or Consultants, if any, to be granted Incentive Awards under the Plan, the type and number of Incentive Awards granted, and any other terms or conditions relating to the Incentive Awards as it may deem appropriate to the extent consistent with the provisions of the Plan. A Grantee who has been granted an Incentive Award may, if otherwise eligible, be granted additional Incentive Awards at any time.

(b) Incentive Stock Option Eligibility. No Consultant or Non-Employee Director shall be eligible for the grant of any Incentive Stock Option. In addition, no Employee shall be eligible for the grant of any Incentive Stock Option who owns or would own immediately before the grant of such Incentive Stock Option, directly or indirectly, stock possessing more than ten percent (10%) of the total combined voting power of all classes of stock of the Company, or any Parent or Subsidiary. This restriction does not apply if, at the time such Incentive Stock Option is granted, the Incentive Stock Option exercise price is at least one hundred and ten percent (110%) of the Fair Market Value on the date of grant and the Incentive Stock Option by its terms is not exercisable after the expiration of five (5) years from the date of grant. For the purpose of the immediately preceding sentence, the attribution rules of Section 424(d) of the Code shall apply for the purpose of determining an Employee's percentage ownership in the Company or any Parent or Subsidiary. This paragraph shall be construed consistent with the requirements of Section 422 of the Code.

1.8 Types of Incentive Awards

The types of Incentive Awards under the Plan are Stock Options, Stock Appreciation Rights and Supplemental Payments as described in Section 2, Performance Shares and Supplemental Payments as described in Section 3, Restricted Stock, Restricted Stock Units and Supplemental Payments as described in Section 4, and Other Stock-Based Awards and Supplemental Payments as described in Section 5, and any combination of the foregoing.

SECTION 2

STOCK OPTIONS AND STOCK APPRECIATION RIGHTS

2.1 Grant of Stock Options

The Committee is authorized to grant (a) Nonstatutory Stock Options to Employees, Directors or Consultants and (b) Incentive Stock Options to Employees only, in accordance with the terms and conditions of the Plan, and with such additional terms and conditions, not inconsistent with the Plan, as the Committee shall determine in its discretion. Successive grants may be made to the same Grantee whether or not any Stock Option previously granted to such person remains unexercised.

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2.2 Stock Option Terms

(a) Written Agreement. Each grant of a Stock Option shall be evidenced by a written Incentive Agreement. Among its other provisions, each Incentive Agreement shall set forth, subject to Section 422 of the Code, the extent to which the Grantee shall have the right to exercise the Stock Option following termination of the Grantee's Employment. Such provisions shall be determined in the discretion of the Committee, shall be included in the Grantee's Incentive Agreement, and need not be uniform among all Stock Options issued pursuant to the Plan. In addition, Incentive Agreement shall state whether the Stock Option is intended to meet the requirements of Section 422 of the Code.

(b) Number of Shares. Each Stock Option shall specify the number of Shares of Common Stock to which it pertains.

(c) Exercise Price. The exercise price per Share of Common Stock under each Stock Option shall be determined by the Committee; *provided, however*, that in the case of a Stock Option, such exercise price shall not be less than 100% of the Fair Market Value per Share on the date the Stock Option is granted (110% in the case of an Incentive Stock Option for 10% or greater shareholders pursuant to Section 1.7(b)). Each Stock Option shall specify the method of exercise, which shall be consistent with the requirements of Section 2.3(a).

(d) Term. In the Incentive Agreement, the Committee shall fix the term of each Stock Option, which shall be not more than ten (10) years from the date of grant (five years for ISO grants to 10% or greater shareholders pursuant to Section 1.7(b)). In the event no term is fixed, such term shall be ten (10) years from the date of grant.

(e) Exercise. The Committee shall determine the time or times at which a Stock Option may be exercised in whole or in part. Each Stock Option may specify the required period of continuous Employment and/or the performance objectives to be achieved before the Stock Option or portion thereof will become exercisable. Each Stock Option, the exercise of which, or the timing of the exercise of which, is dependent, in whole or in part, on the achievement of designated performance objectives, may specify a minimum level of achievement in respect of the specified performance objectives below which no Stock Options will be exercisable and a method for determining the number of Stock Options that will be exercisable if performance is at or above such minimum but short of full achievement of the performance objectives. All such terms and conditions shall be set forth in the Incentive Agreement.

(f) \$100,000 Annual Limit on Incentive Stock Options. Notwithstanding any contrary provision in the Plan, to the extent that the aggregate Fair Market Value (determined as of the time the Incentive Stock Option is granted) of the Shares of Common Stock with respect to which Incentive Stock Options are exercisable for the first time by any Grantee during any single calendar year (under the Plan and any other stock option plans of the Company and its Subsidiaries or Parent) exceeds the sum of \$100,000, such Incentive Stock Option shall be treated as a Nonstatutory Stock Option to the extent in excess of the \$100,000 limit, and not an Incentive Stock Option, but all other terms and provisions of such Stock Option shall remain unchanged. This paragraph shall be applied by taking Incentive Stock Options into account in the order in which they were granted and shall be construed in accordance with Section 422(d) of the Code. In the absence of such regulations or other authority, or if such regulations or other authority require or permit a designation of the Options which shall cease to constitute Incentive Stock Options, then such Incentive Stock Options, only to the extent of such excess, shall automatically be deemed to be Nonstatutory Stock Options but all other terms and conditions of such Incentive Stock Options, and the corresponding Incentive Agreement, shall remain unchanged.

2.3 Stock Option Exercises

(a) Method of Exercise and Payment. Stock Options shall be exercised by the delivery of a signed written notice of exercise to the Company as of a date set by the Company in advance of the effective date of the proposed exercise.

The notice shall set forth the number of Shares with respect to which the Option is to be exercised.

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The Option Price upon exercise of any Stock Option shall be payable to the Company in full either: (i) in cash or its equivalent, or (ii) by tendering previously acquired Shares having an aggregate Fair Market Value at the time of exercise equal to the Option Price, or (iii) by withholding Shares which otherwise would be acquired on exercise having an aggregate Fair Market Value at the time of exercise equal to the total Option Price, or (iv) by any combination of (i), (ii), and (iii) above. Any payment in Shares shall be effected by surrender of such Shares to the Company in good form for transfer and shall be valued at their Fair Market Value on the date when the Stock Option is exercised. The Company shall not withhold shares, and the Grantee shall not surrender, or attest to the ownership of, Shares in payment of the Option Price if such action would cause the Company to recognize compensation expense (or additional compensation expense) with respect to the Stock Option for financial reporting purposes.

While the Company is a Publicly Held Corporation, the Committee may also allow the Option Price to be paid with such other consideration as shall constitute lawful consideration for the issuance of Shares (including, without limitation, effecting a cashless exercise with a broker or dealer), subject to applicable securities law restrictions and tax withholdings, or by any other means which the Committee determines to be consistent with the Plan's purpose and applicable law.

As soon as practicable after receipt of a written notification of exercise and full payment, the Company shall deliver, or cause to be delivered, to or on behalf of the Grantee, in the name of the Grantee or other appropriate recipient, Share certificates for the number of Shares purchased under the Stock Option. Such delivery shall be effected for all purposes when the Company or a stock transfer agent of the Company shall have deposited such certificates in the United States mail, addressed to Grantee or other appropriate recipient.

Subject to Section 7.2 during the lifetime of a Grantee, each Option granted to him shall be exercisable only by the Grantee (or his legal guardian or personal representative in the event of his Disability) or by a broker or dealer acting on his behalf pursuant to a cashless exercise under the foregoing provisions of this Section 2.3(a).

(b) Restrictions on Share Transferability-. The Committee may impose such restrictions on any Shares acquired pursuant to the exercise of a Stock Option as it may deem advisable, including, without limitation, restrictions under (i) any stockholders' agreement, buy/sell agreement, right of first refusal, non-competition, and any other agreement between the Company and any of its securities holders or employees, (ii) any applicable federal securities laws, (iii) the requirements of any stock exchange or market upon which such Shares are then listed and/or quoted, or (iv) any blue sky or state securities law applicable to such Shares. Any certificate issued to evidence Shares issued upon the exercise of an Incentive Award may bear such legends and statements as the Committee shall deem advisable to assure compliance with federal and state laws and regulations.

Any Grantee or other person exercising an Incentive Award may be required by the Committee to give a written representation that the Incentive Award and the Shares subject to the Incentive Award will be acquired for investment and not with a view to public distribution; *provided, however*, that the Committee, in its sole discretion, may release any person receiving an Incentive Award from any such representations either prior to or subsequent to the exercise of the Incentive Award.

(c) Notification of Disqualifying Disposition of Shares from Incentive Stock Options. Notwithstanding any other provision of the Plan, a Grantee who disposes of Shares of Common Stock acquired upon the exercise of an Incentive Stock Option by a sale or exchange either (i) within two (2) years after the date of the grant of the Incentive Stock Option under which the Shares were acquired or (ii) within one (1) year after the transfer of such Shares to him pursuant to exercise, shall promptly notify the Company of such disposition, the amount realized and his adjusted basis in such Shares.

(d) Proceeds of Option Exercise. The proceeds received by the Company from the sale of Shares pursuant to Stock Options exercised under the Plan shall be used for general corporate purposes.

(e) Information Required in Connection with Exercise of Incentive Stock Option. The Company shall provide the Grantee with a written statement required by Section 6039 of the Code no later than January 31 of

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the year following the calendar year during which the Grantee exercises an Option that is intended to be an Incentive Stock Option.

2.4 Stock Appreciation Rights in Tandem with Nonstatutory Stock Options

(a) Grant. The Committee may, at the time of grant of a Nonstatutory Stock Option, or at any time thereafter during the term of the Nonstatutory Stock Option, grant Stock Appreciation Rights with respect to all or any portion of the Shares of Common Stock covered by such Nonstatutory Stock Option. A Stock Appreciation Right in tandem with a Nonstatutory Stock Option is referred to herein as a Tandem SAR.

(b) General Provisions. The terms and conditions of each Tandem SAR shall be evidenced by an Incentive Agreement. The Option Price per Share of a Tandem SAR shall be fixed in the Incentive Agreement and shall not be less than one hundred percent (100%) of the Fair Market Value of a Share on the grant date of the Nonstatutory Stock Option to which it relates.

(c) Exercise. A Tandem SAR may be exercised at any time the Nonstatutory Stock Option to which it relates is then exercisable, but only to the extent such Nonstatutory Stock Option is exercisable, and shall otherwise be subject to the conditions applicable to such Nonstatutory Stock Option. When a Tandem SAR is exercised, the Nonstatutory Stock Option to which it relates shall terminate to the extent of the number of Shares with respect to which the Tandem SAR is exercised. Similarly, when a Nonstatutory Stock Option is exercised, the Tandem SARs relating to the Shares covered by such Nonstatutory Stock Option exercise shall terminate.

(d) Settlement. Upon exercise of a Tandem SAR, the holder shall receive, for each Share specified in the Tandem SAR grant, an amount equal to the Appreciation. The Appreciation shall be payable in cash, Common Stock, or a combination of both, as specified in the Incentive Agreement. The Appreciation shall be paid within 30 calendar days of the exercise of the Tandem SAR. If the Appreciation is to be paid in Common Stock or cash only, the resulting shares or cash shall be determined dividing (1) by (2), where (1) is the number of Shares as to which the Tandem SAR is exercised multiplied by the Appreciation in such shares and (2) is the Fair Market Value of a Share on the exercise date. If a portion of the Appreciation is to be paid in Shares, the Share amount shall be determined by calculating the amount of cash payable pursuant to the preceding sentence then by dividing (1) as defined herein, minus the amount of cash payable, by (2) as defined herein.

2.5 Stock Appreciation Rights Independent of Nonstatutory Stock Options

(a) Grant. The Committee may grant Stock Appreciation Rights independent of Nonstatutory Stock Options (Independent SARs).

(b) General Provisions. The terms and conditions of each Independent SAR shall be evidenced by an Incentive Agreement. The exercise price per share of Common Stock shall be not less than one hundred percent (100%) of the Fair Market Value of a Share of Common Stock on the date of grant of the Independent SAR. The term of an Independent SAR shall be determined by the Committee.

(c) Exercise. Independent SARs shall be exercisable at such time and subject to such terms and conditions as the Committee shall specify in the Incentive Agreement for the Independent SAR grant.

(d) Settlement. Upon exercise of an Independent SAR, the holder shall receive, for each Share specified in the Independent SAR grant, an amount equal to the Spread. The Spread shall be payable in cash, Common Stock, or a combination of both, as specified in the Incentive Agreement. The Spread shall be paid within 30 calendar days of the exercise of the Independent SAR. If the Spread is to be paid in Common Stock or cash only, the resulting shares or

cash shall be determined by dividing (1) by (2), where (1) is the number of Shares as to which the Independent SAR is exercised multiplied by the Spread in such Shares and (2) is the Fair Market Value of a Share on the exercise date. If a portion of the Spread is to be paid in Shares, the Share amount shall be determined by calculating the amount of cash payable pursuant to the preceding sentence then by dividing (1) as defined herein, minus the amount of cash payable, by (2) as defined herein.

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2.6 Supplemental Payment on Exercise of Nonstatutory Stock Options or Stock Appreciation Rights

The Committee, either at the time of grant or as of the time of exercise of any Nonstatutory Stock Option or Stock Appreciation Right, may provide in the Incentive Agreement for a Supplemental Payment by the Company to the Grantee with respect to the exercise of any Nonstatutory Stock Option or Stock Appreciation Right. The Supplemental Payment shall be in the amount specified by the Committee, which amount shall not exceed the amount necessary to pay the federal and state income tax payable with respect to both the exercise of the Nonstatutory Stock Option and/or Stock Appreciation Right and the receipt of the Supplemental Payment, assuming the holder is taxed at either the maximum effective income tax rate applicable thereto or at a lower tax rate as deemed appropriate by the Committee. The Committee shall have the discretion to grant Supplemental Payments that are payable solely in cash or Supplemental Payments that are payable in cash, Common Stock, or a combination of both, as determined by the Committee at the time of payment.

SECTION 3

PERFORMANCE SHARES

3.1 Performance Based Awards

(a) Grant. The Committee is authorized to grant Performance Shares to selected Grantees who are Employees or Consultants. Each grant of Performance Shares shall be evidenced by an Incentive Agreement in such amounts and upon such terms as shall be determined by the Committee. The Committee may make grants of Performance Shares in such a manner that more than one Performance Period is in progress concurrently. For each Performance Period, the Committee shall establish the number of Performance Shares and their contingent values which may vary depending on the degree to which performance criteria established by the Committee are met.

(b) Performance Criteria.

(i) The grant of Performance Shares shall be subject to such conditions, restrictions and contingencies, as determined by the Committee.

(ii) The Committee may designate a grant of Performance Shares to any Grantee as intended to qualify for the Performance-Based Exception. To the extent required by Code section 162(m), any grant of Performance Shares so designated shall be conditioned on the achievement of one or more performance goals, subject to the following:

(A) The performance goals shall be based upon criteria in one or more of the following categories: performance of the Company as a whole, performance of a segment of the Company's business, and individual performance. Performance criteria for the Company shall relate to the achievement of predetermined financial objectives for the Company and its Subsidiaries on a consolidated basis. Performance criteria for a segment of the Company's business shall relate to the achievement of financial and operating objectives of the segment for which the Grantee is accountable.

(B) Performance criteria shall include pre-tax or after-tax profit levels, including: earnings per share, earnings before interest and taxes, earnings before interest, taxes, depreciation and amortization, net operating profits after tax, and net income; total shareholder return; return on assets, equity, capital or investment; cash flow and cash flow return on investment; economic value added and economic profit; growth in earnings per share; levels of operating expense and maintenance expense; or measures of customer satisfaction and customer service, as determined from time to time including the relative improvement therein.

(C) Individual performance criteria shall relate to a Grantee's overall performance, taking into account, among other measures of performance, the attainment of individual goals and objectives. The performance goals may differ among Grantees.

(c) Modification. If the Committee determines, in its discretion exercised in good faith, that the established performance measures or objectives are no longer suitable to the Company's objectives because of a change in the Company's business, operations, corporate structure, capital structure, or other conditions the

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Committee deems to be appropriate, the Committee may modify the performance measures and objectives to the extent it considers to be necessary. However, if any Performance Shares are designated as intended to qualify for the Performance-Based Exception, no such modification shall be made to the extent the modification would otherwise cause the Performance Shares to not qualify for the Performance-Based Exception.

(d) Payment. The basis for payment of Performance Shares for a given Performance Period shall be the achievement of those performance objectives determined by the Committee at the beginning of the Performance Period as specified in the Grantee's Incentive Agreement. If minimum performance is not achieved for a Performance Period, no payment shall be made and all contingent rights shall cease. If minimum performance is achieved or exceeded, the number of Performance Shares may be based on the degree to which actual performance exceeded the pre-established minimum performance standards. The amount of payment shall be determined by multiplying the number of Performance Shares granted at the beginning of the Performance Period times the final Performance Share value. Payments shall be made in cash or Common Stock in the discretion of the Committee as specified in the Incentive Agreement.

(e) Special Rule for Covered Employees. No later than the ninetieth (90th) day following the beginning of a Performance Period (or twenty-five percent (25%) of the Performance Period) the Committee shall establish performance goals as described in Section 3.1(b) applicable to Performance Shares awarded to Covered Employees in such a manner as shall permit payments with respect thereto to qualify for the Performance-Based Exception, if applicable. If a Performance Share granted to a Covered Employee is intended to comply with the Performance-Based Exception, the Committee in establishing performance goals shall comply with Treasury Regulation § 1.162-27(e)(2) (or its successor). As soon as practicable following the Company's determination of the Company's financial results for any Performance Period, the Committee shall certify in writing: (i) whether the Company achieved its minimum performance for the objectives for the Performance Period, (ii) the extent to which the Company achieved its performance objectives for the Performance Period, (iii) any other terms that are material to the grant of Performance Shares, and (iv) the calculation of the payments, if any, to be paid to each Grantee for the Performance Period.

3.2 Supplemental Payment on Vesting of Performance Shares

The Committee, either at the time of grant or at the time of vesting of Performance Shares, may provide for a Supplemental Payment by the Company to the Grantee in an amount specified by the Committee, which amount shall not exceed the amount necessary to pay the federal and state income tax payable with respect to both the vesting of such Performance Shares and receipt of the Supplemental Payment, assuming the Grantee is taxed at either the maximum effective income tax rate applicable thereto or at a lower tax rate as seemed appropriate by the Committee. The Committee shall have the discretion to grant Supplemental Payments that are payable in Common Stock.

SECTION 4

RESTRICTED STOCK AND RESTRICTED STOCK UNITS

4.1 Grant of Restricted Stock or Restricted Stock Units

Subject to the terms and provisions of the Plan, the Committee, at any time and from time to time, may grant Restricted Stock and/or Restricted Stock Units to Grantees in such amounts as the Committee shall determine. Restricted Stock Units shall be similar to Restricted Stock except that no Shares are actually awarded to the Grantee on the date of grant.

4.2 Restricted Stock Award or Restricted Stock Unit Award Terms

(a) Written Agreement. The terms and conditions of each grant of Restricted Stock Award and/or Restricted Stock Unit Award shall be evidenced by an Incentive Agreement that shall specify the Period(s) of Restriction, the number of shares of Restricted Stock or the number of Restricted Stock Units granted, and such other provisions as the Committee shall determine.

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(b) Transferability. Except as provided in this Plan or an Incentive Agreement, Restricted Stock and/or Restricted Stock Units granted herein may not be sold, transferred, pledged, assigned, or otherwise alienated or hypothecated until the end of the applicable Period of Restriction established by the Committee and specified in the Incentive Agreement (and in the case of Restricted Stock Units until the date of delivery or other payment), or upon earlier satisfaction of any other conditions, as specified by the Committee, in its sole discretion, and set forth in the Incentive Agreement or otherwise at any time by the Committee. All rights with respect to the Restricted Stock and/or Restricted Stock Units granted to a Grantee under the Plan shall be available during his lifetime only to such Grantee, except as otherwise provided in an Incentive Agreement or at any time by the Committee.

(c) Other Restrictions. The Committee shall impose such other conditions and/or restrictions on any Restricted Stock or Restricted Stock Units granted pursuant to the Plan as it may deem advisable including, without limitation, a requirement that Grantees pay a stipulated purchase price for each Share of Restricted Stock or each Restricted Stock Unit, restrictions based upon the achievement of specific performance goals, time-based restrictions on vesting following the attainment of the performance goals, time-based restrictions, and/or restrictions under applicable laws or under the requirements of any stock exchange or market upon which such Shares are listed or traded, or holding requirements or sale restrictions placed on the Shares by the Company upon vesting of such Restricted Stock or Restricted Stock Units.

To the extent deemed appropriate by the Committee, the Company may retain the certificates representing shares of Restricted Stock in the Company's possession until such time as all conditions and/or restrictions applicable to such shares have been satisfied or lapse.

Except as otherwise provided in this Section 4, shares of Restricted Stock covered by each Restricted Stock Award shall become freely transferable by the Grantee after all conditions and restrictions applicable to such shares have been satisfied or lapse (including satisfaction of any applicable tax withholding obligations) at the close of the Period of Restriction (but no later than 21/2 months following the end of the year that contains the close of the Period of Restriction), or as soon as practicable thereafter. Restricted Stock Units shall be paid in cash, Shares, or a combination of cash and Shares as the Committee, in its sole discretion shall determine.

(d) Certificate Legend. In addition to any legends placed on certificates pursuant to Section 7.1(c), each certificate representing Restricted Stock granted pursuant to the Plan may bear a legend such as the following or as otherwise determined by the Committee in its sole discretion:

the sale or transfer of shares of stock represented by this certificate, whether voluntary, involuntary, or by operation of law, is subject to certain restrictions on transfer as set forth in the fifth amended and restated 2004 long-term incentive plan, and in the associated incentive agreement. a copy of the plan and such incentive agreement may be obtained from Ion Geophysical Corporation.

(e) Voting Rights. Unless otherwise determined by the Committee or as otherwise set forth in a Grantee's Incentive Agreement, to the extent permitted or required by law, as determined by the Committee, Grantees holding shares of Restricted Stock granted hereunder may be granted the right to exercise full voting rights with respect to those shares during the Period of Restriction. A Grantee shall have no voting rights with respect to any Restricted Stock Units granted hereunder.

(f) Termination of Employment. Each Incentive Agreement shall set forth the extent to which the Grantee shall have the right to retain Restricted Stock and/or Restricted Stock Units following termination of the Grantee's employment with or provision of services to the Company, its Affiliates, and/or its Subsidiaries, as the case may be. Such provisions shall be determined in the sole discretion of the Committee, shall be included in the Incentive Agreement

entered into with each Grantee, need not be uniform among all Shares of Restricted Stock or Restricted Stock Units issued pursuant to the Plan, and may reflect distinctions based on the reasons for termination.

(g) Section 83(b) Election. The Committee may provide in an Incentive Agreement that the Award of Restricted Stock is conditioned upon the Grantee making or refraining from making an election with respect to the Award under Section 83(b) of the Code. If a Grantee makes an election pursuant to Section 83(b) of the Code concerning a Restricted Stock Award, the Grantee shall be required to file promptly a copy of such election with the Company.

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4.3 Supplemental Payment on Vesting of Restricted Stock and Restricted Stock Units

The Committee, either at the time of grant or at the time of vesting of Restricted Stock or Restricted Stock Units, may provide for a Supplemental Payment by the Company to the Grantee in an amount specified by the Committee, which amount shall not exceed the amount necessary to pay the federal and state income tax payable with respect to both the vesting of such Restricted Stock or Restricted Stock Units and receipt of the Supplemental Payment, assuming the Grantee is taxed at either the maximum effective income tax rate applicable thereto or at a lower tax rate as seemed appropriate by the Committee. The Committee shall also have the discretion to grant Supplemental Payments that are payable in Common Stock.

SECTION 5

OTHER STOCK-BASED AWARDS

5.1 Grant of Other Stock-Based Awards

Other Stock-Based Awards may be awarded by the Committee to selected Grantees that are denominated or payable in, valued in whole or in part by reference to, or otherwise related to, Shares of Common Stock, as deemed by the Committee to be consistent with the purposes of the Plan and the goals of the Company. Other types of Stock-Based Awards include, without limitation, Deferred Stock, purchase rights, Shares of Common Stock awarded which are not subject to any restrictions or conditions, convertible or exchangeable debentures, other rights convertible into Shares, Incentive Awards valued by reference to the value of securities of or the performance of a specified Subsidiary, division or department, and settlement in cancellation of rights of any person with a vested interest in any other plan, fund, program or arrangement that is or was sponsored, maintained or participated in by the Company or any Parent or Subsidiary. As is the case with other Incentive Awards, Other Stock-Based Awards may be awarded either alone or in addition to or in tandem with any other Incentive Awards.

5.2 Other Stock-Based Award Terms

(a) Written Agreement. The terms and conditions of each grant of an Other Stock-Based Award shall be evidenced by an Incentive Agreement.

(b) Purchase Price. Except to the extent that an Other Stock-Based Award is granted in substitution for an outstanding Incentive Award or is delivered upon exercise of a Stock Option, the amount of consideration required to be received by the Company shall be either (i) no consideration other than services actually rendered (in the case of authorized and unissued shares) or to be rendered, or (ii) in the case of an Other Stock-Based Award in the nature of a purchase right, consideration (other than services rendered or to be rendered) at least equal to 50% of the Fair Market Value of the Shares covered by such grant on the date of grant (or such percentage higher than 50% that is required by any applicable tax or securities law).

(c) Performance Criteria and Other Terms. In its discretion, the Committee may specify such criteria, periods or goals for vesting in Other Stock-Based Awards and payment thereof to the Grantee as it shall determine; and the extent to which such criteria, periods or goals have been met shall be determined by the Committee. All terms and conditions of Other Stock-Based Awards shall be determined by the Committee and set forth in the Incentive Agreement. The Committee may also provide for a Supplemental Payment similar to such payment as described in Section 4.3.

(d) Payment. Other Stock-Based Awards may be paid in Shares of Common Stock or other consideration related to such Shares, in a single payment or in installments on such dates as determined by the Committee, all as specified in the Incentive Agreement.

(e) Dividends. The Grantee of an Other Stock-Based Award may be entitled to receive, currently or on a deferred basis, dividends or dividend equivalents with respect to the number of Shares covered by the Other Stock-Based Award, as determined by the Committee and set forth in the Incentive Agreement. The Committee may also provide in the Incentive Agreement that such amounts (if any) shall be deemed to have been reinvested in additional Shares of Common Stock.

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SECTION 6

PROVISIONS RELATING TO NON-EMPLOYEE DIRECTOR AWARDS

6.1 *Generally*

All Awards to Non-Employee Directors shall be determined by the Board or Committee.

6.2 *Vesting Period*

Unless the Committee shall otherwise prescribe or as otherwise specified in an applicable Incentive Agreement, each Incentive Award granted to a Non-Employee Director shall vest as follows:

- (a) each Incentive Award granted to a Non-Employee Director under the Plan during his initial year of service as a Non-Employee Director, if any, shall vest in 33.33% consecutive annual installments on the first, second and third anniversary dates of the date of grant of each such Incentive Award;
- (b) each Incentive Award granted to a Non-Employee Director under the Plan during his second full year of service as a Non-Employee Director, if any, shall vest in 50% consecutive annual installments on the first and second anniversary dates of the Date of Grant of each such Incentive Award;
- (c) each Incentive Award granted to a Non-Employee Director under the Plan during his third full year of service as a Non-Employee Director, if any, shall fully vest on the first anniversary date of the date of grant of each such Incentive Award; and
- (d) each Incentive Award granted to a Non-Employee Director following the completion of his third full year of service as a Non-Employee Director, if any, shall be fully vested on the date of grant.

SECTION 7

PROVISIONS RELATING TO PLAN PARTICIPATION

7.1 *Plan Conditions*

(a) *Incentive Agreement*. Each Grantee to whom an Incentive Award is granted shall be required to enter into an Incentive Agreement with the Company, in such a form as is provided by the Committee. The Incentive Agreement shall contain specific terms as determined by the Committee, in its discretion, with respect to the Grantee's particular Incentive Award. Such terms need not be uniform among all Grantees or any similarly-situated Grantees. The Incentive Agreement may include, without limitation, vesting, forfeiture and other provisions particular to the particular Grantee's Incentive Award, as well as, for example, provisions to the effect that the Grantee (i) shall not disclose any confidential information acquired during Employment with the Company, (ii) shall abide by all the terms and conditions of the Plan and such other terms and conditions as may be imposed by the Committee, (iii) shall not interfere with the employment or other service of any employee, (iv) shall not compete with the Company or become involved in a conflict of interest with the interests of the Company, (v) shall forfeit an Incentive Award as determined by the Committee (including if terminated for Cause), (vi) shall not be permitted to make an election under Section 83(b) of the Code when applicable, and (vii) shall be subject to any other agreement between the Grantee and the Company regarding Shares that may be acquired under an Incentive Award including, without limitation, a stockholders' agreement or other agreement restricting the transferability of Shares by Grantee. An Incentive Agreement shall include such terms and conditions as are determined by the Committee, in its discretion, to be

appropriate with respect to any individual Grantee. The Incentive Agreement shall be signed by the Grantee to whom the Incentive Award is made and by an Authorized Officer.

(b) No Right to Employment. Nothing in the Plan or any instrument executed pursuant to the Plan shall create any Employment rights or right to serve on the Board (including without limitation, rights to continued Employment or to continue to provide services as a Director or Consultant) by any Grantee or affect the right of the Company to terminate the Employment or services of any Grantee at any time without regard to the existence of the Plan.

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(c) *Securities Requirements.* The Company shall be under no obligation to effect the registration pursuant to the Securities Act of 1933 of any Shares of Common Stock to be issued hereunder or to effect similar compliance under any state laws. Notwithstanding anything herein to the contrary, the Company shall not be obligated to cause to be issued or delivered any certificates evidencing Shares pursuant to the Plan unless and until the Company is advised by its counsel that the issuance and delivery of such certificates is in compliance with all applicable laws, regulations of governmental authorities, and the requirements of any securities exchange or national quotation system on which Shares are traded or quoted. The Committee may require, as a condition of the issuance and delivery of certificates evidencing Shares of Common Stock pursuant to the terms hereof, that the recipient of such Shares make such covenants, agreements and representations, and that such certificates bear such legends, as the Committee, in its discretion, deems necessary or desirable.

If the Shares issuable on exercise of an Incentive Award are not registered under the Securities Act of 1933, the Company may imprint on the certificate for such Shares the following legend or any other legend which counsel for the Company considers necessary or advisable to comply with the Securities Act of 1933:

The shares of stock represented by this certificate have not been registered under the securities act of 1933 or under the securities laws of any state and may not be sold or transferred except upon such registration or upon receipt by the corporation of an opinion of counsel satisfactory to the corporation, in form and substance satisfactory to the corporation, that registration is not required for such sale or transfer.

7.2 Transferability

Incentive Awards granted under the Plan shall not be transferable or assignable, pledged, or otherwise encumbered other than by will or the laws of descent and distribution. However, only with respect to Incentive Awards that are not Incentive Stock Options, the Committee may, in its discretion, authorize all or a portion of the Nonstatutory Stock Options to be granted on terms which permit transfer by the Grantee to (i) the members of the Grantee's Immediate Family, (ii) a trust or trusts for the exclusive benefit of Immediate Family members, (iii) a partnership in which Immediate Family members are the only partners, (iv) any other entity owned solely by Immediate Family members, or (v) pursuant to a domestic relations order that would qualify under Code Section 414(p); *provided* that (A) the Incentive Agreement pursuant to which such Nonstatutory Stock Options are granted must expressly provide for transferability in a manner consistent with this Section 7.2, (B) the actual transfer must be approved in advance by the Committee, and (C) subsequent transfers of transferred Nonstatutory Stock Options shall be prohibited except in accordance with the first sentence of this section. Following any permitted transfer, the Nonstatutory Stock Option shall continue to be subject to the same terms and conditions as were applicable immediately prior to transfer, *provided* that the term "Grantee" (subject to the immediately succeeding paragraph) shall be deemed to refer to the transferee. The events of termination of employment, as set out in Section 7.6 and in the Incentive Agreement, shall continue to be applied with respect to the original Grantee, and the Incentive Award shall be exercisable by the transferee only to the extent, and for the periods, specified in the Incentive Agreement.

Except as may otherwise be permitted under the Code, in the event of a permitted transfer of a Nonstatutory Stock Option hereunder, the original Grantee shall remain subject to withholding taxes upon exercise. In addition, the Company and the Committee shall have no obligation to provide any notices to any Grantee or transferee thereof, including, for example, notice of the expiration of an Incentive Award following the original Grantee's termination of employment.

The designation by a Grantee of a beneficiary of an Incentive Award shall not constitute a transfer of the Incentive Award. No transfer by will or by the laws of descent and distribution shall be effective to bind the Company unless the Committee has been furnished with a copy of the deceased Grantee's enforceable will or such other evidence as the

Committee deems necessary to establish the validity of the transfer. Any attempted transfer in violation of this Section 7.2 shall be void and ineffective. The Committee in its discretion shall make all determinations under this Section 7.2.

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7.3 Rights as a Stockholder

(a) No Stockholder Rights. Except as otherwise set forth in Section 4, a Grantee of an Incentive Award (or a permitted transferee of such Grantee) shall have no rights as a stockholder with respect to any Shares of Common Stock until the issuance of a stock certificate for such Shares.

(b) Representation of Ownership. In the case of the exercise of an Incentive Award by a person or estate acquiring the right to exercise such Incentive Award by reason of the death or Disability of a Grantee, the Committee may require reasonable evidence as to the ownership of such Incentive Award or the authority of such person and may require such consents and releases of taxing authorities as the Committee may deem advisable.

7.4 Listing and Registration of Shares of Common Stock

The exercise of any Incentive Award granted hereunder shall only be effective at such time as counsel to the Company shall have determined that the issuance and delivery of Shares of Common Stock pursuant to such exercise is in compliance with all applicable laws, regulations of governmental authorities and the requirements of any securities exchange or quotation system on which Shares of Common Stock are traded or quoted. The Committee may, in its discretion, elect to suspend the right to exercise any Incentive Award during any Company-imposed employee blackout stock trading period that is necessary or desirable to comply with requirements of such laws, regulations or requirements. The Committee may also, in its discretion, elect to extend the period for exercise of any Incentive Award to reflect any such blackout period. The Committee may, in its discretion, defer the effectiveness of any exercise of an Incentive Award in order to allow the issuance of Shares of Common Stock to be made pursuant to registration or an exemption from registration or other methods for compliance available under federal or state securities laws. The Committee shall inform the Grantee in writing of its decision to defer the effectiveness of the exercise of an Incentive Award.

7.5 Change in Stock and Adjustments

(a) Changes in Law. Subject to Section 7.7 (which only applies in the event of a Change of Control), in the event of any change in applicable law which warrants equitable adjustment because it interferes with the intended operation of the Plan, then, if the Committee should determine, in its absolute discretion, that such change equitably requires an adjustment in the number or kind of shares of stock or other securities or property theretofore subject, or which may become subject, to issuance or transfer under the Plan or in the terms and conditions of outstanding Incentive Awards, such adjustment shall be made in accordance with such determination. Such adjustments may include changes with respect to (i) the aggregate number of Shares that may be issued under the Plan, (ii) the number of Shares subject to Incentive Awards, and (iii) the price per Share for outstanding Incentive Awards. Any adjustment under this paragraph of an outstanding Incentive Stock Option shall be made only to the extent not constituting a modification within the meaning of Section 424(h)(3) of the Code unless otherwise agreed to by the Grantee in writing. The Committee shall give notice to each applicable Grantee of such adjustment, which shall be effective and binding.

(b) Exercise of Corporate Powers. The existence of the Plan or outstanding Incentive Awards hereunder shall not affect in any way the right or power of the Company or its stockholders to make or authorize any or all adjustments, re-capitalizations, reorganizations or other changes in the Company's capital structure or its business or any merger or consolidation of the Company, or any issue of bonds, debentures, preferred or prior preference stocks ahead of or affecting the Common Stock or the rights thereof, or the dissolution or liquidation of the Company, or any sale or transfer of all or any part of its assets or business, or any other corporate act or proceeding whether of a similar character or otherwise.

(c) Recapitalization of the Company. Subject to Section 7.7 (which only applies in the event of a Change in Control), in the event that the Committee shall determine that any dividend or other distribution (whether in the form of cash, Common Stock, other securities, or other property), re-capitalization, stock split, reverse stock split, rights offering, reorganization, merger, consolidation, split-up, spin-off, split-off, combination, subdivision, repurchase, or exchange of Common Stock or other securities of the Company, issuance of warrants or other rights to purchase Common Stock or other securities of the Company, or other similar

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corporate transaction or event affects the Common Stock such that an adjustment is determined by the Committee to be appropriate to prevent the dilution or enlargement of the benefits or potential benefits intended to be made available under the Plan, then the Committee shall, in such manner as it deems equitable, adjust any or all of (i) the number of shares and type of Common Stock (or the securities or property) which thereafter may be made the subject of Incentive Awards, (ii) the number of shares and type of Common Stock (or other securities or property) subject to outstanding Incentive Awards, (iii) the number of shares and type of Common Stock (or other securities or property) subject to the annual per-individual limitation under Section 1.4(a) of the Plan, (iv) the Option Price of each outstanding Incentive Award, and (v) the number of or Option Price of Shares of Common Stock then subject to outstanding SARs previously granted and unexercised under the Plan to the end that the same proportion of the Company's issued and outstanding shares of Common Stock in each instance shall remain subject to exercise at the same aggregate Option Price; *provided however*, that the number of Shares of Common Stock (or other securities or property) subject to any Incentive Award shall always be a whole number. In lieu of the foregoing, if deemed appropriate, the Committee may make provision for a cash payment to the holder of an outstanding Incentive Award. Notwithstanding the foregoing, no such adjustment or cash payment shall be made or authorized to the extent that such adjustment or cash payment would cause the Plan or any Stock Option to violate Section 422 of the Code. Such adjustments shall be made in accordance with the rules of any securities exchange, stock market, or stock quotation system to which the Company is subject.

Upon the occurrence of any such adjustment or cash payment, the Company shall provide notice to each affected Grantee of its computation of such adjustment or cash payment, which shall be conclusive and shall be binding upon each such Grantee.

(d) Issue of Common Stock by the Company. Except as herein above expressly provided in this Section 7.5 and subject to Section 7.7 in the event of a Change in Control, the issue by the Company of shares of stock of any class, or securities convertible into shares of stock of any class, for cash or property, or for labor or services, either upon direct sale or upon the exercise of rights or warrants to subscribe therefor, or upon any conversion of shares or obligations of the Company convertible into such shares or other securities, shall not affect, and no adjustment by reason thereof shall be made with respect to, the number of, or Fair Market Value of, any Incentive Awards then outstanding under previously granted Incentive Awards.

(e) Assumption of Incentive Awards by a Successor. Unless otherwise determined by the Committee in its discretion pursuant to the next paragraph, but subject to the accelerated vesting and other provisions of Section 7.7 that apply in the event of a Change in Control, in the event of a Corporate Event (defined below), each Grantee shall be entitled to receive, in lieu of the number of Shares subject to Incentive Awards, such shares of capital stock (or other securities or property) as may be issuable or payable with respect to or in exchange for the number of Shares which Grantee would have received had he exercised the Incentive Award immediately prior to such Corporate Event, together with any adjustments (including, without limitation, adjustments to the Option Price and the number of Shares issuable on exercise of outstanding Stock Options). A Corporate Event means any of the following: (i) a dissolution or liquidation of the Company, (ii) a sale of all or substantially all of the Company's assets, or (iii) a merger, consolidation or combination involving the Company (other than a merger, consolidation or combination (A) in which the Company is the continuing or surviving corporation and (B) which does not result in the outstanding Shares being converted into or exchanged for different securities, cash or other property, or any combination thereof). The Committee shall take whatever other action it deems appropriate to preserve the rights of Grantees holding outstanding Incentive Awards.

Subject to the accelerated vesting and other provisions of Section 7.7 that apply in the event of a Change in Control, in the event of a Corporate Event, the Committee in its discretion shall have the right and power to:

(i) cancel, effective immediately prior to the occurrence of the Corporate Event, each outstanding Incentive Award (whether or not then exercisable) and, in full consideration of such cancellation, pay to the Grantee an amount in cash

equal to the excess of (A) the value, as determined by the Committee, of

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the property (including cash) received by the holders of Common Stock as a result of such Corporate Event over (B) the exercise price of such Incentive Award, if any; or

(ii) provide for the exchange or substitution of each Incentive Award outstanding immediately prior to such Corporate Event (whether or not then exercisable) for another award with respect to the Common Stock or other property for which such Incentive Award is exchangeable and, incident thereto, make an equitable adjustment as determined by the Committee, in its discretion, in the exercise price of the Incentive Award, if any, or in the number of Shares or amount of property (including cash) subject to the Incentive Award; or

(iii) provide for the assumption of the Plan and such outstanding Incentive Awards by the surviving entity or its parent.

The Committee, in its discretion, shall have the authority to take whatever action it deems to be necessary or appropriate to effectuate the provisions of this Subsection (e).

(f) Consummation of Replenishment Program. Notwithstanding any other provision of the Plan to the contrary, in the event that any Stock Option granted under any of the Company's equity incentive plans is tendered for cash pursuant to the Replenishment Program, the Shares underlying such tendered and accepted Options shall immediately become available for Incentive Awards hereunder.

7.6 Termination of Employment, Death, Disability and Retirement

(a) Termination of Relationship. Unless otherwise expressly provided in the Grantee's Incentive Agreement, if the Grantee's Employment or services as a Director or Consultant is terminated for any reason other than due to his death, Disability, Retirement, or for Cause, any non-vested portion of any Stock Option or other applicable Incentive Award at the time of such termination shall automatically expire and terminate and no further vesting shall occur after the termination date. In such event, except as otherwise expressly provided in his Incentive Agreement, the Grantee shall be entitled to exercise his rights only with respect to the portion of the Incentive Award that was vested as of his termination of Employment or service date. In such event, except as otherwise expressly provided in his Incentive Agreement, the Grantee shall be entitled to exercise his vested Stock Options for a period that shall end on the earlier of (i) the expiration date set forth in the Incentive Agreement or (ii) one hundred eighty (180) days after the date of his termination, except with respect to Incentive Stock Options, in which case such period shall be three (3) months.

(b) Termination for Cause. Unless otherwise expressly provided in the Grantee's Incentive Agreement, in the event of the termination of a Grantee's Employment, or service as a Consultant or Director, for Cause, all vested and non-vested Stock Options and other Incentive Awards (other than vested Restricted Stock or vested Restricted Stock Units) granted to such Grantee shall immediately expire, and shall not be exercisable to any extent, as of 12:01 a.m., Houston, Texas time, on the date of such termination of Employment or service for cause.

(c) Retirement. Unless otherwise expressly provided in the Grantee's Incentive Agreement, upon the termination of Employment due to the Retirement of any Employee who is a Grantee:

(i) all of his Stock Options and Stock Appreciation Rights then outstanding shall become 100% vested and immediately and fully exercisable until the earlier of (A) the expiration date set forth in the Incentive Agreement for such Incentive Award; or (B) the expiration of (1) twelve months after the date of his termination of Employment due to his Retirement in the case of any Incentive Award other than an Incentive Stock Option or (2) three months after his termination date in the case of an Incentive Stock Option;

(ii) any Period of Restriction with respect to any of his Restricted Stock or Restricted Stock Units shall be deemed to have expired and all restrictions imposed on Restricted Stock or Restricted Stock Units shall lapse, and each such Incentive Award shall thereupon become free of all restrictions and fully vested; and

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(iii) all of the restrictions and conditions of any of his Other Stock-Based Awards then outstanding shall be deemed satisfied, and the Period of Restriction with respect thereto shall be deemed to have expired, and each such Incentive Award shall thereupon become free of all restrictions and fully vested.

(d) Disability or Death. Unless otherwise expressly provided in the Grantee's Incentive Agreement, upon the termination of Employment or service as a Director due to the Disability or death of any Employee or Non-Employee Director who is a Grantee:

(i) all of his Stock Options and Stock Appreciation Rights then outstanding shall become 100% vested and immediately and fully exercisable until the earlier of (A) the expiration date set forth in the Incentive Agreement for such Incentive Award; or (B) the expiration of (1) twelve months after the date of his termination of Employment due to his Disability or death in the case of any Incentive Award other than an Incentive Stock Option or (2) three months after his termination date in the case of an Incentive Stock Option;

(ii) any Period of Restriction with respect to any of his Restricted Stock or Restricted Stock Unit shall be deemed to have expired and all restrictions imposed on Restricted Stock or Restricted Stock Units shall lapse, and each such Incentive Award shall thereupon become free of all restrictions and fully vested; and

(iii) all of the restrictions and conditions of any of his Other Stock-Based Awards then outstanding shall be deemed satisfied, and the Period of Restriction with respect thereto shall be deemed to have expired, and each such Incentive Award shall thereupon become free of all restrictions and fully vested.

In the case of any vested Incentive Stock Option held by an Employee following termination of Employment, notwithstanding the definition of Disability in Section 1.2, whether the Employee has incurred a Disability for purposes of determining the length of the Option exercise period following termination of Employment under this Subsection (d) shall be determined by reference to Section 22(e)(3) of the Code to the extent required by Section 422(c)(6) of the Code. The Committee shall determine whether a Disability for purposes of this Subsection (d) has occurred.

(e) Continuation. Subject to the conditions and limitations of the Plan and applicable law and regulation in the event that a Grantee ceases to be an Employee or Consultant, as applicable, for whatever reason, the Committee and Grantee may mutually agree with respect to any outstanding Option or other Incentive Award then held by the Grantee (i) for an acceleration or other adjustment in any vesting schedule applicable to the Incentive Award, (ii) for a continuation of the exercise period following termination for a longer period than is otherwise provided under such Incentive Award, or (iii) to any other change in the terms and conditions of the Incentive Award. In the event of any such change to an outstanding Incentive Award, a written amendment to the Grantee's Incentive Agreement shall be required.

7.7 Change in Control

In the event of a Change in Control (as defined below), the following actions shall automatically occur as of the day immediately preceding the Change in Control date unless expressly provided otherwise in the Grantee's Incentive Agreement:

(a) all of the Stock Options and Stock Appreciation Rights then outstanding shall become 100% vested and immediately and fully exercisable;

(b) any Period of Restriction with respect to any Restricted Stock or Restricted Stock Unit shall be deemed to have expired and all restrictions imposed on Restricted Stock or Restricted Stock Units shall lapse, and thus each such

Incentive Award shall become free of all restrictions and fully vested;

(c) all of the restrictions and conditions of any Other Stock-Based Awards then outstanding shall be deemed satisfied, and the Period of Restriction with respect thereto shall be deemed to have expired, and thus each such Incentive Award shall become free of all restrictions and fully vested; and

(d) all of the Performance Shares, Restricted Stock, Restricted Stock Units and any Other Stock-Based Awards shall become fully vested, deemed earned in full, and promptly paid within thirty

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(30) days to the affected Grantees without regard to payment schedules and notwithstanding that the applicable performance cycle, retention cycle or other restrictions and conditions have not been completed or satisfied.

Notwithstanding any other provision of this Plan, unless otherwise expressly provided in the Grantee's Incentive Agreement, the provisions of this Section 7.7 may not be terminated, amended, or modified to adversely affect any Incentive Award theretofore granted under the Plan without the prior written consent of the Grantee with respect to his outstanding Incentive Awards, subject, however, to the last paragraph of this Section 7.7.

For all purposes of this Plan, a Change in Control of the Company means the occurrence of any one or more of the following events:

(a) The acquisition by any individual, entity or group (within the meaning of Section 13(d)(3) or 14(d)(2) of the Exchange Act (a Person)) of beneficial ownership (within the meaning of Rule 13d-3 promulgated under the Exchange Act) of forty percent (40%) or more of either (i) the then outstanding shares of common stock of the Company (the Outstanding Company Stock) or (ii) the combined voting power of the then outstanding voting securities of the Company entitled to vote generally in the election of directors (the Outstanding Company Voting Securities); *provided, however*, that the following acquisitions shall not constitute a Change in Control: (i) any acquisition directly from the Company or any Subsidiary, (ii) any acquisition by the Company or any Subsidiary or by any employee benefit plan (or related trust) sponsored or maintained by the Company or any Subsidiary, or (iii) any acquisition by any corporation pursuant to a reorganization, merger, consolidation or similar business combination involving the Company (a Merger), if, following such Merger, the conditions described in clauses (i) and (ii) of Section 7.7(c) (below) are satisfied;

(b) Individuals who, as of the Effective Date, constitute the Board of Directors of the Company (the Incumbent Board) cease for any reason to constitute at least a majority of the Board; *provided, however*, that any individual becoming a director subsequent to the Effective Date whose election, or nomination for election by the Company's shareholders, was approved by a vote of at least a majority of the directors then comprising the Incumbent Board shall be considered as though such individual were a member of the Incumbent Board, but excluding, for this purpose, any such individual whose initial assumption of office occurs as a result of either an actual or threatened election contest (a solicitation by any person or group of persons for the purpose of opposing a solicitation of proxies or consents by the Board with respect to the election or removal of Directors at any annual or special meeting of stockholders) or other actual or threatened solicitation of proxies or consents by or on behalf of a Person other than the Board;

(c) Approval by the stockholders of the Company of a Merger, unless immediately following such Merger, (i) substantially all of the holders of the Outstanding Company Voting Securities immediately prior to Merger beneficially own, directly or indirectly, more than 50% of the common stock of the corporation resulting from such Merger (or its parent corporation) in substantially the same proportions as their ownership of Outstanding Company Voting Securities immediately prior to such Merger and (ii) at least a majority of the members of the board of directors of the corporation resulting from such Merger (or its parent corporation) were members of the Incumbent Board at the time of the execution of the initial agreement providing for such Merger; or

(d) The sale or other disposition of all or substantially all of the assets of the Company.

7.8 Exchange of Incentive Awards

The Committee may, in its discretion, permit any Grantee to surrender outstanding Incentive Awards in order to exercise or realize his rights under other Incentive Awards or in exchange for the grant of new Incentive Awards, or require holders of Incentive Awards to surrender outstanding Incentive Awards (or comparable rights under other plans or arrangements) as a condition precedent to the grant of new Incentive Awards.

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SECTION 8

GENERAL

8.1 Effective Date and Grant Period

The amendment and restatement of this Plan is adopted by the Board effective as of February 14, 2008. No Incentive Award that is an Incentive Stock Option shall be granted under the Plan after ten (10) years from the Effective Date. Unless sooner terminated by action of the Board, this Plan will terminate at 5:00 p.m. Houston, Texas time, on May 3, 2014. Incentive Awards under this Plan may not be granted after that date, but any Incentive Award duly granted before that date will continue to be effective in accordance with its terms and conditions.

8.2 Funding and Liability of Company

No provision of the Plan shall require the Company, for the purpose of satisfying any obligations under the Plan, to purchase assets or place any assets in a trust or other entity to which contributions are made, or otherwise to segregate any assets. In addition, the Company shall not be required to maintain separate bank accounts, books, records or other evidence of the existence of a segregated or separately maintained or administered fund for purposes of the Plan. Although bookkeeping accounts may be established with respect to Grantees who are entitled to cash, Common Stock or rights thereto under the Plan, any such accounts shall be used merely as a bookkeeping convenience. The Company shall not be required to segregate any assets that may at any time be represented by cash, Common Stock or rights thereto. The Plan shall not be construed as providing for such segregation, nor shall the Company, the Board or the Committee be deemed to be a trustee of any cash, Common Stock or rights thereto. Any liability or obligation of the Company to any Grantee with respect to an Incentive Award shall be based solely upon any contractual obligations that may be created by this Plan and any Incentive Agreement, and no such liability or obligation of the Company shall be deemed to be secured by any pledge or other encumbrance on any property of the Company. Neither the Company, the Board nor the Committee shall be required to give any security or bond for the performance of any obligation that may be created by the Plan.

8.3 Withholding Taxes

(a) ***Tax Withholding.*** The Company shall have the power and the right to deduct or withhold, or require a Grantee to remit to the Company, an amount sufficient to satisfy federal, state, and local taxes, domestic or foreign, required by law or regulation to be withheld with respect to any taxable event arising as a result of the Plan or an Incentive Award hereunder.

(b) ***Share Withholding.*** With respect to tax withholding required upon the exercise of Stock Options or SARs, or upon any other taxable event arising as a result of any Incentive Awards, Grantees may elect, subject to the approval of the Committee in its discretion, to satisfy the withholding requirement, in whole or in part, by having the Company withhold Shares having a Fair Market Value on the date the tax is to be determined equal to the minimum withholding tax which could be imposed on the transaction. All such elections shall be made in writing, signed by the Grantee, and shall be subject to any restrictions or limitations that the Committee, in its discretion, deems appropriate.

8.4 No Guarantee of Tax Consequences

Neither the Company nor the Committee makes any commitment or guarantee that any federal, state or local tax treatment will apply or be available to any person participating or eligible to participate hereunder.

8.5 Designation of Beneficiary by Grantee

Each Grantee may, from time to time, name any beneficiary or beneficiaries (who may be named contingently or successively) to whom any benefit under the Plan is to be paid in case of his death before he receives any or all of such benefit. Each such designation shall revoke all prior designations by the same Grantee, shall be in a form prescribed by the Committee, and will be effective only when filed by the Grantee in writing with the Committee during the Grantee's lifetime. In the absence of any such designation, benefits remaining unpaid at the Grantee's death shall be paid to the Grantee's estate.

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8.6 Amendment and Termination

The Board shall have the power and authority to terminate or amend the Plan at any time. No termination, amendment, or modification of the Plan shall adversely affect in any material way any outstanding Incentive Award previously granted to a Grantee under the Plan, without the written consent of such Grantee or other designated holder of such Incentive Award.

In addition, to the extent that the Committee determines that (a) the listing or qualification requirements of any national securities exchange or quotation system on which the Company's Common Stock is then listed or quoted, if applicable, or (b) the Code (or regulations promulgated thereunder), require stockholder approval in order to maintain compliance with such listing or quotation system requirements or to maintain any favorable tax advantages or qualifications, then the Plan shall not be amended in such respect without approval of the Company's stockholders.

8.7 Governmental Entities and Securities Exchanges

The granting of Incentive Awards and the issuance of Shares under the Plan shall be subject to all applicable laws, rules, and regulations, and to such approvals by any governmental agencies or national securities exchanges as may be required. Certificates evidencing shares of Common Stock delivered under this Plan (to the extent that such shares are so evidenced) may be subject to such stop transfer orders and other restrictions as the Committee may deem advisable under the rules and regulations of the Securities and Exchange Commission, any securities exchange or transaction reporting system upon which the Common Stock is then listed or to which it is admitted for quotation, and any applicable federal or state securities law, if applicable. The Committee may cause a legend or legends to be placed upon such certificates (if any) to make appropriate reference to such restrictions.

8.8 Successors to Company

All obligations of the Company under the Plan with respect to Incentive Awards granted hereunder shall be binding on any successor to the Company, whether the existence of such successor is the result of a direct or indirect purchase, merger, consolidation, or otherwise, of all or substantially all of the business and/or assets of the Company.

8.9 Miscellaneous Provisions

(a) No Employee or Consultant, or other person shall have any claim or right to be granted an Incentive Award under the Plan. Neither the Plan, nor any action taken hereunder, shall be construed as giving any Employee, Director or Consultant, any right to be retained in the Employment or other service of the Company or any Parent or Subsidiary.

(b) By accepting any Incentive Award, each Grantee and each person claiming by or through him shall be deemed to have indicated his acceptance of the Plan.

8.10 Severability

In the event that any provision of this Plan shall be held illegal, invalid or unenforceable for any reason, such provision shall be fully severable, but shall not affect the remaining provisions of the Plan, and the Plan shall be construed and enforced as if the illegal, invalid, or unenforceable provision was not included herein.

8.11 Gender, Tense and Headings

Whenever the context so requires, words of the masculine gender used herein shall include the feminine and neuter, and words used in the singular shall include the plural. Section headings as used herein are inserted solely for convenience and reference and constitute no part of the interpretation or construction of the Plan.

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8.12 Governing Law

The Plan shall be interpreted, construed and constructed in accordance with the laws of the State of Texas without regard to its conflicts of law provisions, except as may be superseded by applicable laws of the United States or applicable provisions of the Delaware General Corporation Law.

8.13 Successor to Director Plan

This Plan shall serve as the successor to the Director Plan. All outstanding Awards under the Director Plan shall continue to be governed solely by the terms and conditions of the instrument evidencing such grant or issuance. Notwithstanding any provision in this Plan to the contrary, no provision of this Plan is intended to modify, extend or renew any option granted under the Director Plan. Any provision in this Plan that is contrary to a provision in the Director Plan that would create a modification, extension or renewal of such option is hereby incorporated into this Plan. All terms, conditions and limitations, if any, that are set forth in any previously granted option agreement shall remain in full force and effect under the terms of the Plan pursuant to which it was issued.

8.14 Deferred Compensation

This Plan and any Incentive Agreement issued under the Plan is intended to meet the requirements of Section 409A of the Code and shall be administered in a manner that is intended to meet those requirements and shall be construed and interpreted in accordance with such intent. To the extent that an Incentive Award or payment, or the settlement or deferral thereof, is subject to Section 409A of the Code, except as the Board otherwise determines in writing, the Incentive Award shall be granted, paid, settled or deferred in a manner that will meet the requirements of Section 409A of the Code, including regulations or other guidance issued with respect thereto, such that the grant, payment, settlement or deferral shall not be subject to the excise tax applicable under Section 409A of the Code. Any provision of this Plan or any Incentive Agreement that would cause an Incentive Award or the payment, settlement or deferral thereof to fail to satisfy Section 409A of the Code shall be amended (in a manner that as closely as practicable achieves the original intent of this Plan or the Incentive Agreement, as applicable) to comply with Section 409A of the Code on a timely basis, which may be made on a retroactive basis, in accordance with regulations and other guidance issued under Section 409A of the Code. In the event the Plan allows for a deferral of compensation, the Plan is intended to qualify for certain exemptions under Title I of ERISA provided for plans that are unfunded and maintained primarily for the purpose of providing deferred compensation for a select group of management or highly-compensated employees.

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APPENDIX B

**FORM OF CERTIFICATE OF AMENDMENT
TO THE
RESTATED CERTIFICATE OF INCORPORATION
OF
ION GEOPHYSICAL CORPORATION**

ION GEOPHYSICAL CORPORATION, a corporation organized and existing under the laws of the State of Delaware (the "Corporation"), does hereby certify as follows:

FIRST: The name of the Corporation is ION Geophysical Corporation.

SECOND: Upon effectiveness (the "Effective Time") pursuant to the General Corporation Law of the State of Delaware (the "DGCL") of this Certificate of Amendment to the Restated Certificate of Incorporation of the Corporation (this "Certificate of Amendment"), each [2/5/10] shares of the Corporation's common stock, par value \$0.01 per share, issued and outstanding immediately prior to the Effective Time will automatically be reclassified into one (1) validly issued, fully paid and non-assessable share of common stock without any further action by the Corporation or the holder thereof, subject to the treatment of fractional share interests as described below (the "Reverse Stock Split"). No fractional shares of common stock will be issued in connection with the Reverse Stock Split. Stockholders who otherwise would be entitled to receive fractional shares of common stock will be entitled to receive cash (without interest or deduction) from the Corporation's transfer agent in lieu of such fractional share interests, upon receipt by the Corporation's transfer agent of the stockholder's properly completed and duly executed transmittal letter and the surrender of the stockholder's Old Certificates (as defined below), in an amount equal to the proceeds attributable to the sale of such fractional shares following the aggregation and sale by the Corporation's transfer agent of all fractional shares otherwise issuable. Each certificate that immediately prior to the Effective Time represented shares of common stock ("Old Certificates"), will thereafter represent that number of shares of common stock into which the shares of common stock represented by the Old Certificate will have been combined, subject to the elimination of fractional share interests as described above.

THIRD: This Certificate of Amendment shall become effective as of 11:59 p.m., Eastern time, on the date of the filing with the Secretary of State of the State of Delaware.

FOURTH: This Certificate of Amendment was duly adopted in accordance with Section 242 of the DGCL. The board of directors of the Corporation duly adopted resolutions setting forth and declaring advisable this Certificate of Amendment and directed that the proposed amendment be considered by the stockholders of the Corporation. At the annual meeting of stockholders held on May 27, 2009 called in accordance with the relevant provisions of the DGCL, the stockholders of the Corporation duly adopted this Certificate of Amendment.

IN WITNESS WHEREOF, the Corporation has caused this Certificate of Amendment to be duly executed in its corporate name as of the [] day of [], 2009.

ION GEOPHYSICAL CORPORATION

Name: _____ By: _____

Title: _____

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Using a **black ink** pen, mark your votes with an **X** as shown in this example. Please do not write outside the designated areas. **Annual Meeting Proxy Card IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. A** The Board of Directors recommends a vote **FOR** all the nominees listed and **FOR** Items number 2, number 3 and number 4. 1. To elect the following three (3) members to the Board of Directors to serve until the 2012 Annual Meeting of Stockholders or until their respective successors are elected and qualify: 01 Theodore H. Elliott, Jr. For Withhold 02 James M. Lapeyre, Jr. For Withhold 03 G. Thomas Marsh ☐ ☐ ☐ ☐ For Withhold ☐ ☐ 2. Approval of an employee equity replenishment program that will permit certain of ION's current employees to exchange certain outstanding stock options having exercise prices substantially above the current market price of ION common stock, and receive shares of ION common stock. For Against Abstain ☐ ☐ ☐ 3. Approval of an amendment to ION's Restated Certificate of Incorporation to effect a reverse stock split of ION's common stock at any time prior to ION's 2010 Annual Meeting at one of three reverse split ratios (1-for-2, 1-for-5 or 1-for-10) as selected by the Board of Directors in its sole discretion. For Against Abstain ☐ ☐ ☐ 4. Ratification of the appointment of Ernst & Young LLP as ION's independent registered public accounting firm (independent auditors) for 2009. For Against Abstain ☐ ☐ ☐ **B Authorized Signatures Sign Here This section must be completed for your instructions to be executed.**

The undersigned hereby revokes all previous proxies given. This Proxy may be revoked at any time prior to a vote thereon. Receipt of the accompanying Proxy Statement and Annual Report of the Company for the fiscal year ended December 31, 2008, is hereby acknowledged. Please sign exactly as your name(s) appears on this card. If shares stand of record in the names of two or more persons or in the name of husband and wife, whether as joint tenants or otherwise, both or all of such persons should sign this Proxy. If shares are held of record by a corporation, this Proxy should be executed by the President or Vice President and the Secretary or Assistant Secretary, and the corporate seal should be affixed thereto. Executors or administrators or other fiduciaries who execute this Proxy for a deceased stockholder should give their full title. Please date the Proxy. Date (mm/dd/yyyy) Please print date below. Signature 1 Please keep signature within the box. Signature 2 Please keep signature within the box.

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IF YOU HAVE NOT VOTED VIA THE INTERNET OR TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. Proxy ION Geophysical Corporation PROXY FOR THE ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON MAY 27, 2009 THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS The undersigned hereby appoints James M. Lapeyre, Jr. and Robert P. Peebler, and each of them, with full power of substitution to represent the undersigned and to vote all of the shares of Common Stock in ION Geophysical Corporation (the Company), a Delaware corporation, that the undersigned is entitled to vote at the Annual Meeting of Stockholders of the Company to be held on May 27, 2009, and at any adjournment or postponement thereof (1) as hereinafter specified upon the proposals listed on the reverse side and as more particularly described in the Proxy Statement of the Company (the Proxy Statement) dated April 23, 2009, and (2) in their discretion upon such other matters as may properly come before the meeting or any adjournment thereof. **ALL SHARES OF COMMON STOCK REPRESENTED HEREBY WILL BE VOTED AS SPECIFIED. IF NO SPECIFICATION IS MADE, SUCH SHARES WILL BE VOTED FOR THE NOMINEES LISTED IN PROPOSAL NO. 1 AND FOR PROPOSALS NO. 2, NO. 3 and No. 4. PLEASE DATE, SIGN AND MAIL YOUR PROXY CARD IN THE ENVELOPE PROVIDED AS SOON AS POSSIBLE!**