

TEXTRON INC  
Form 10-K  
February 14, 2019  
Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**Form 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 29, 2018**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_ to \_\_\_\_.**

**Commission File Number 1-5480**

**Textron Inc.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation or organization)

05-0315468  
(I.R.S. Employer Identification No.)

Edgar Filing: TEXTRON INC - Form 10-K

**40 Westminster Street, Providence, RI**  
(Address of principal executive offices)

**02903**  
(Zip code)

Registrant's Telephone Number, Including Area Code: **(401) 421-2800**

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Name of Each Exchange on Which Registered</u>
Common Stock par value \$0.125	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

---

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company  Emerging growth company

## Edgar Filing: TEXTRON INC - Form 10-K

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. [  ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the registrant's Common Stock held by non-affiliates at June 30, 2018 was approximately \$16.4 billion based on the New York Stock Exchange closing price for such shares on that date. The registrant has no non-voting common equity.

At February 2, 2019, 234,679,051 shares of Common Stock were outstanding.

### Documents Incorporated by Reference

Part III of this Report incorporates information from certain portions of the registrant's Definitive Proxy Statement for its Annual Meeting of Shareholders to be held on April 24, 2019.

---

Table of Contents

**Textron Inc.**

**Index to Annual Report on Form 10-K**

**For the Fiscal Year Ended December 29, 2018**

<b><u>PART I</u></b>		<b><u>Page</u></b>
<u>Item 1.</u>	<u>Business</u>	3
<u>Item 1A.</u>	<u>Risk Factors</u>	9
<u>Item 1B.</u>	<u>Unresolved Staff Comments</u>	15
<u>Item 2.</u>	<u>Properties</u>	15
<u>Item 3.</u>	<u>Legal Proceedings</u>	15
<u>Item 4.</u>	<u>Mine Safety Disclosures</u>	15
<b><u>PART II</u></b>		
<u>Item 5.</u>	<u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	16
<u>Item 6.</u>	<u>Selected Financial Data</u>	17
<u>Item 7.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	18
<u>Item 7A.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	35
<u>Item 8.</u>	<u>Financial Statements and Supplementary Data</u>	36
<u>Item 9.</u>	<u>Changes In and Disagreements With Accountants on Accounting and Financial Disclosure</u>	75
<u>Item 9A.</u>	<u>Controls and Procedures</u>	75
<b><u>PART III</u></b>		
<u>Item 10.</u>	<u>Directors, Executive Officers and Corporate Governance</u>	77
<u>Item 11.</u>	<u>Executive Compensation</u>	77
<u>Item 12.</u>	<u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	77
<u>Item 13.</u>	<u>Certain Relationships and Related Transactions and Director Independence</u>	77
<u>Item 14.</u>	<u>Principal Accountant Fees and Services</u>	77
<b><u>PART IV</u></b>		

Edgar Filing: TEXTRON INC - Form 10-K

<u>Item 15.</u>	<u>Exhibits and Financial Statement Schedules</u>	78
<u>Item 16.</u>	<u>Form 10-K Summary</u>	81
<u>Signatures</u>		82

Table of Contents

**PART I**

**Item 1. Business**

Textron Inc. is a multi-industry company that leverages its global network of aircraft, defense, industrial and finance businesses to provide customers with innovative products and services around the world. We have approximately 35,000 employees worldwide. Textron Inc. was founded in 1923 and reincorporated in Delaware on July 31, 1967. Unless otherwise indicated, references to Textron Inc., the Company, we, our and us in this Annual Report on Form 10-K refer to Textron Inc. and its consolidated subsidiaries.

We conduct our business through five operating segments: Textron Aviation, Bell, Textron Systems and Industrial, which represent our manufacturing businesses, and Finance, which represents our finance business. A description of the business of each of our segments is set forth below. Our segments include operations that are unincorporated divisions of Textron Inc. and others that are separately incorporated subsidiaries. The following description of our business should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 18 through 34 of this Annual Report on Form 10-K. Information included in this Annual Report on Form 10-K refers to our continuing businesses unless otherwise indicated.

**Textron Aviation Segment**

Textron Aviation is a leader in general aviation. Textron Aviation manufactures, sells and services Beechcraft and Cessna aircraft, and services the Hawker brand of business jets. The segment has two principal product lines: aircraft and aftermarket parts and services. Aircraft includes sales of business jets, turboprop aircraft, piston engine aircraft, and military trainer and defense aircraft. Aftermarket parts and services includes commercial parts sales, and maintenance, inspection and repair services. Revenues in the Textron Aviation segment accounted for 36%, 33% and 36% of our total revenues in 2018, 2017 and 2016, respectively.

The family of jets currently offered by Textron Aviation includes the Citation M2, Citation CJ3+, Citation CJ4, Citation XLS+, Citation Latitude, Citation Sovereign+, and the Citation X+, the fastest civilian jet in the world. The Citation Longitude, a super-midsize jet, achieved provisional type certification in December 2018, which allows operators to begin flight training in preparation for deliveries in early 2019. Textron Aviation is also continuing the development of the Citation Hemisphere, a large-cabin jet.

Textron Aviation's turboprop aircraft include the Beechcraft King Air C90GTx, King Air 250, King Air 350ER and King Air 350i, and the Cessna Caravan and Grand Caravan EX. The Cessna Denali, a high-performance single engine turboprop aircraft, is expected to achieve its first flight in 2019. In addition, Textron Aviation is developing the Cessna Skycourier, a twin-engine, high-wing, large-utility turboprop aircraft, which is targeted for first flight in 2019. Textron Aviation's piston engine aircraft include the Beechcraft Baron and Bonanza, and the Cessna Skyhawk, Skylane, and the Turbo Stationair.

## Edgar Filing: TEXTRON INC - Form 10-K

Textron Aviation also offers the T-6 trainer, which has been used to train pilots from more than 20 countries, the AT-6 light attack military aircraft, and the Scorpion. The Scorpion is a highly affordable, multi-mission aircraft designed primarily for the tactical military jet aviation market. Both the AT-6 and the Scorpion are not yet in production, pending customer orders.

In support of its family of aircraft, Textron Aviation operates a global network of 18 service centers, two of which are co-located with Bell Helicopter, along with more than 350 authorized independent service centers located throughout the world. Textron Aviation-owned service centers provide customers with 24-hour service and maintenance. Textron Aviation also provides its customers with around-the-clock parts support and offers a mobile support program with over 70 mobile service units and several dedicated support aircraft. In addition, Able Aerospace Services, Inc., a subsidiary of Textron Aviation, also provides component and maintenance, repair and overhaul services in support of commercial and military fixed- and rotor-wing aircraft.

Textron Aviation markets its products worldwide through its own sales force, as well as through a network of authorized independent sales representatives. Textron Aviation has several competitors domestically and internationally in various market segments. Textron Aviation's aircraft compete with other aircraft that vary in size, speed, range, capacity and handling characteristics on the basis of price, product quality and reliability, direct operating costs, product support and reputation.

Table of Contents

**Bell Segment**

Bell Helicopter is one of the leading suppliers of military and commercial helicopters, tiltrotor aircraft, and related spare parts and services in the world. Revenues for Bell accounted for 23%, 23% and 23% of our total revenues in 2018, 2017 and 2016, respectively.

Bell supplies advanced military helicopters and support to the U.S. Government and to military customers outside the United States. Bell's primary U.S. Government programs are the V-22 tiltrotor aircraft and the H-1 helicopters. Bell is one of the leading suppliers of helicopters to the U.S. Government and, in association with The Boeing Company (Boeing), the only supplier of military tiltrotor aircraft. Tiltrotor aircraft are designed to provide the benefits of both helicopters and fixed-wing aircraft. Through its strategic alliance with Boeing, Bell produces and supports the V-22 tiltrotor aircraft for the U.S. Department of Defense (DoD), and also for Japan under the U.S. Government-sponsored foreign military sales program. In 2018, the Bell Boeing V-22 program was awarded a third multi-year contract for the production and delivery of an additional 63 units along with related supplies and services through 2024. The H-1 helicopter program includes a utility model, the UH-1Y, and an advanced attack model, the AH-1Z, which have 84% parts commonality between them. While the U.S. Marine Corps is the primary customer for H-1 helicopters, we also sell H-1 helicopters under the U.S. Government-sponsored foreign military sales program.

Bell is developing the V-280 Valor, a next generation vertical lift aircraft as part of the Joint Multi Role Technology Demonstrator (JMR-TD) initiative. The JMR-TD program is the science and technology precursor to the Department of Defense's Future Vertical Lift program. Aircraft designed through this initiative will compete to replace thousands of aging utility and attack helicopters for the U.S. Armed Forces over the next decade. The V-280 achieved its first flight in December 2017 and its first cruise mode flight in May 2018, and continues to perform ongoing flight testing.

Through its commercial business, Bell is a leading supplier of commercially certified helicopters and support to corporate, offshore petroleum exploration and development, utility, charter, police, fire, rescue and emergency medical helicopter operators, and foreign governments. Bell produces a variety of commercial aircraft types, including light single- and twin-engine helicopters and medium twin-engine helicopters, along with other related products. The helicopters currently offered by Bell for commercial applications include the 407GXP, 407GX<sub>i</sub>, 412EP, 412EPI, 429, 429WLG, 505 Jet Ranger X and Huey II. In addition, the 525 Relentless, Bell's first super medium commercial helicopter, continues flight test activities with certification targeted in late 2019.

For both its military programs and its commercial products, Bell provides post-sale support and service for an installed base of approximately 13,000 helicopters through a network of six Company-operated service centers, four global parts distribution centers and over 100 independent service centers located in 35 countries. Collectively, these service sites offer a complete range of logistics support, including parts, support equipment, technical data, training devices, pilot and maintenance training, component repair and overhaul, engine repair and overhaul, aircraft modifications, aircraft customizing, accessory manufacturing, contractor maintenance, field service and product support engineering.

Bell competes against a number of competitors throughout the world for its helicopter business and its parts and support business. Competition is based primarily on price, product quality and reliability, product support, performance and reputation.

**Textron Systems Segment**

Textron Systems product lines consist of Unmanned Systems, Marine and Land systems, and Simulation, Training and Other. Textron Systems is a supplier to the defense, aerospace and general aviation markets, and represents 10%, 13% and 13% of our total revenues in 2018, 2017 and 2016, respectively. This segment sells products to U.S. Government customers and to customers outside the U.S. through foreign military sales sponsored by the U.S. Government and directly through commercial sales channels. Textron Systems competes on the basis of technology, contract performance, price, product quality and reliability, product support and reputation.

*Unmanned Systems*

Our Unmanned Systems product line includes unmanned aircraft systems, unmanned surface systems, mission command hardware and solutions, and worldwide customer support and logistics. Unmanned aircraft systems includes the Shadow, the U.S. Army's premier tactical unmanned aircraft system, which has surpassed one million flight hours since its introduction, and the Aerosonde Small Unmanned Aircraft System, a multi-mission capable unmanned aircraft system that has amassed more than 300,000 flight hours in commercial and military operations around the world. Unmanned Systems also provides complete systems solutions to its government and commercial customers through comprehensive program management, operational and maintenance training, technical assistance and logistics support, and end-to-end turnkey mission support.

Table of Contents

*Marine and Land Systems*

Our Marine and Land Systems product line includes advanced marine craft, armored vehicles, turrets and related subsystems, in service with U.S. and international militaries, special operations forces, police forces and civilian entities. Marine and Land Systems' primary U.S. Government program is for the development and production of the U.S. Navy's next generation Landing Craft Air Cushion as part of the Ship-to-Shore Connector program.

*Simulation, Training and Other*

Our Simulation, Training and Other product line includes products and services provided by the following businesses: TRU Simulation + Training, Textron Airborne Solutions, Electronic Systems, Lycoming, and Weapons and Sensors Systems. TRU Simulation + Training designs, develops, manufactures, installs, and provides maintenance of advanced flight training courseware and devices, including full flight simulators, for both rotary- and fixed-wing aircraft for commercial airlines, aircraft original equipment manufacturers (OEMs), flight training centers and training organizations worldwide. Through its training centers, TRU Simulation + Training provides initial type-rating and recurrency training for pilots, as well as maintenance training in its Aviation Maintenance Training Academy. Textron Airborne Solutions, which includes Airborne Tactical Advantage Company, focuses on live military air-to-air and air-to-ship training and support services for U.S. Navy, Marine and Air Force pilots. Electronic Systems provides high technology test equipment, electronic warfare test and training solutions and intelligence software solutions for U.S. and international defense, intelligence and law enforcement communities. Lycoming specializes in the engineering, manufacture, service and support of piston aircraft engines for the general aviation and remotely piloted aircraft markets. Weapons and Sensors Systems offers advanced precision guided weapons systems, airborne and ground-based sensors and surveillance systems, and protection systems for the defense and aerospace industries.

In October 2018, TRU Simulation + Training entered into a letter of intent to form a joint venture with FlightSafety International to provide training solutions for Textron Aviation's business and general aviation aircraft. This transaction is subject to a final agreement and regulatory approvals.

**Industrial Segment**

Our Industrial segment designs and manufactures a variety of products within the Fuel Systems and Functional Components and Specialized Vehicles product lines. On July 2, 2018, we sold our Tools and Test Equipment businesses that were previously included in this segment as discussed in Note 2 to the Consolidated Financial Statements on page 50 of this Annual Report on Form 10-K. Industrial segment revenues represented 31%, 30% and 28% of our total revenues in 2018, 2017 and 2016, respectively.

*Fuel Systems and Functional Components*

Our Fuel Systems and Functional Components product line is produced by our Kautex business unit which is headquartered in Bonn, Germany and operates over 30 plants in 14 countries. Kautex is a leading developer and manufacturer of blow-molded plastic fuel systems and advanced fuel systems, including pressurized fuel tanks for hybrid applications, for cars, light trucks and all-terrain vehicles. Kautex also develops and manufactures clear-vision systems for automobiles, selective catalytic reduction systems used to reduce emissions from diesel engines, and other fuel system components, as well as plastic bottles and containers for medical, household, agricultural, laboratory and industrial uses. Additionally, Kautex

operates a business that produces cast iron engine camshafts, crankshafts and other engine components. Kautex serves the global automobile market, with operating facilities near its major customers around the world.

Our automotive products have several major competitors worldwide, some of which are affiliated with the OEMs that comprise our targeted customer base. Competition typically is based on a number of factors including price, technology, environmental performance, product quality and reliability, prior experience and available manufacturing capacity.

*Specialized Vehicles*

Our Specialized Vehicles product line includes products sold by the Textron Specialized Vehicles businesses under the E-Z-GO, Arctic Cat, TUG Technologies, Douglas Equipment, Premier, Safeaero, Ransomes, Jacobsen, Cushman and Dixie Chopper brands. These businesses design, manufacture and sell golf cars, off-road utility vehicles, recreational side-by-side and all-terrain vehicles, snowmobiles, light transportation vehicles, aviation ground support equipment and professional turf-maintenance equipment, as well as specialized turf-care vehicles.

Table of Contents

These businesses have a diversified customer base that includes golf courses and resorts, government agencies and municipalities, consumers, outdoor enthusiasts, and commercial and industrial users such as factories, warehouses, airports, planned communities, hunting preserves, educational and corporate campuses, sporting venues, municipalities and landscaping professionals. Sales are made through a combination of factory direct resources and a network of independent distributors and dealers worldwide. We have two major competitors for both golf cars and professional turf-maintenance equipment, and several competitors for off-road utility vehicles, recreational all-terrain and light transportation vehicles, side-by-sides and snowmobiles, aviation ground support equipment, and specialized turf-care products. Competition is based primarily on price, product quality and reliability, product features, product support and reputation.

**Finance Segment**

Our Finance segment, or the Finance group, is a commercial finance business that consists of Textron Financial Corporation (TFC) and its consolidated subsidiaries. The Finance segment provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters. A substantial number of the new originations in our finance receivable portfolio are cross-border transactions for aircraft sold outside of the U.S. Finance receivables originated in the U.S. are primarily for purchasers who had difficulty in accessing other sources of financing for the purchase of Textron-manufactured products. In 2018, 2017 and 2016, our Finance group paid our Manufacturing group \$177 million, \$174 million and \$173 million, respectively, related to the sale of Textron-manufactured products to third parties that were financed by the Finance group.

The commercial finance business traditionally is extremely competitive. Our Finance segment is subject to competition from various types of financing institutions, including banks, leasing companies, commercial finance companies and finance operations of equipment vendors. Competition within the commercial finance industry primarily is focused on price, term, structure and service.

Our Finance segment's largest business risk is the collectability of its finance receivable portfolio. See *Finance Portfolio Quality* in *Management's Discussion and Analysis of Financial Condition and Results of Operations* on page 27 for information about the Finance segment's credit performance.

**Backlog**

Our backlog at the end of 2018 and 2017 is summarized below:

	<b>December 29, 2018</b>	<b>December 30, 2017</b>
<i>(In millions)</i>		
Bell	\$ 5,837\$	4,598
Textron Aviation	1,791	1,180
Textron Systems	1,469	1,406
Total backlog	\$ 9,097\$	7,184

Backlog excludes unexercised contract options and potential orders under ordering-type contracts, such as Indefinite Delivery, Indefinite Quantity contracts. With the adoption of ASC 606 at the beginning of 2018, as discussed in Note 1 to the Consolidated Financial Statements on page 43 of this Annual Report on Form 10-K, backlog now includes amounts under contracts with the U.S.

Government and certain other agreements when contract criteria have been met. Prior to the adoption, our backlog excluded firm orders with the U.S. Government for which funding had not been appropriated. Upon adoption, Bell's backlog decreased \$760 million, largely resulting from the acceleration of revenues upon conversion to the cost-to-cost method of revenue recognition, and Textron Aviation's backlog increased \$170 million.

At December 29, 2018, Bell's backlog included \$2.4 billion for its portion of the third multi-year V-22 contract received in 2018 for the production and delivery of 63 units along with related supplies and services through 2024.

#### **U.S. Government Contracts**

In 2018, approximately 24% of our consolidated revenues were generated by or resulted from contracts with the U.S. Government, including those contracts under the U.S. Government-sponsored foreign military sales program. This business is subject to competition, changes in procurement policies and regulations, the continuing availability of funding, which is dependent upon congressional appropriations, national and international priorities for defense spending, world events, and the size and timing of programs in which we may participate.

Table of Contents

Our contracts with the U.S. Government generally may be terminated by the U.S. Government for convenience or if we default in whole or in part by failing to perform under the terms of the applicable contract. If the U.S. Government terminates a contract for convenience, we normally will be entitled to payment for the cost of contract work performed before the effective date of termination, including, if applicable, reasonable profit on such work, as well as reasonable termination costs. If, however, the U.S. Government terminates a contract for default, generally: (a) we will be paid the contract price for completed supplies delivered and accepted and services rendered, an agreed-upon amount for manufacturing materials delivered and accepted and for the protection and preservation of property, and an amount for partially completed products accepted by the U.S. Government; (b) the U.S. Government may not be liable for our costs with respect to unaccepted items and may be entitled to repayment of advance payments and progress payments related to the terminated portions of the contract; (c) the U.S. Government may not be liable for assets we own and utilize to provide services under the fee-for-service contracts; and (d) we may be liable for excess costs incurred by the U.S. Government in procuring undelivered items from another source.

**Patents and Trademarks**

We own, or are licensed under, numerous patents throughout the world relating to products, services and methods of manufacturing. Patents developed while under contract with the U.S. Government may be subject to use by the U.S. Government. We also own or license active trademark registrations and pending trademark applications in the U.S. and in various foreign countries or regions, as well as trade names and service marks. While our intellectual property rights in the aggregate are important to the operation of our business, we do not believe that any existing patent, license, trademark or other intellectual property right is of such importance that its loss or termination would have a material adverse effect on our business taken as a whole. Some of these trademarks, trade names and service marks are used in this Annual Report on Form 10-K and other reports, including: A-2PATS; Able Aerospace Services; Able Preferred; Aeronautical Accessories; Aerosonde; Alterra; AH-1Z; Arctic Cat; AT-6; AVCOAT; Baron; Bearcat; Beechcraft; Beechcraft T-6; Bell; Bell Helicopter; BlackWorks McCauley; Bonanza; Cadillac Gage; CAP; Caravan; Cessna; Cessna SkyCourier; Citation; Citation Latitude; Citation Longitude; Citation M2; Citation Sovereign; Citation X+; Citation XLS+; CJ1+; CJ2+; CJ3; CJ3+; CJ4; Clairity; CLAW; Commando; Cushman; Customer Advantage Plans; CUSV; Denali; Dixie Chopper; Eclipse; El Tigre; E-Z-GO; E-Z-GO EXPRESS; FAST-N-LATCH; Firecat; FOREVER WARRANTY; Freedom; Fury; GLOBAL MISSION SUPPORT; Grand Caravan; H-1; HAULER; Hawker; Hemisphere; Huey; Huey II; IE2; Integrated Command Suite; INTELLIBRAKE; Jacobsen; Jet Ranger X; Kautex; King Air; King Air C90GTx; King Air 250; King Air 350; Kiowa Warrior; LF; Lycoming; Lynx; M1117 ASV; McCauley; Mission Critical Support (MCS); MISSIONLINK; Motorfist; MudPro; Mustang; Next Generation Carbon Canister; Next Generation Fuel System; NGCC; NGFS; NightWarden; Odyssey; Pantera; Power Advantage; Premier; Pro-Fit; ProFlight; ProParts; ProPropeller; Prowler; Ransomes; REALCue; REALFeel; Relentless; RIPSAAW; RT2; RXV; Safeaero; Scorpion; Shadow; Shadow Knight; Shadow Master; Skyhawk; Skyhawk SP; Skylane; SkyPLUS; Sno Pro; SnoCross; Sovereign; Speedrack; Stampede; Stationair; Super Cargomaster; Super Medium; SuperCobra; Synturian; Team Arctic; Textron; Textron Airborne Solutions; Textron Aviation; Textron Financial Corporation; Textron GSE; Textron Systems; Thundercat; TRUESET; TRU Simulation + Training; TRUCKSTER; TTx; TUG; Turbo Skylane; Turbo Stationair; TRV; TXT; UH-1Y; VALOR; Value-Driven MRO Solutions; V-22 Osprey; V-247; V-280; Wildcat; Wolverine; ZR; 2FIVE; 206; 206L4; 407; 407GX; 412; 412EPI; 429; 429WLG; 505; 525 and 525 Relentless. These marks and their related trademark designs and logotypes (and variations of the foregoing) are trademarks, trade names or service marks of Textron Inc., its subsidiaries, affiliates or joint ventures.

**Environmental Considerations**

Our operations are subject to numerous laws and regulations designed to protect the environment. Compliance with these laws and expenditures for environmental controls has not had a material effect on our capital expenditures, earnings or competitive position. Additional information regarding environmental matters is contained in Note 17 to the Consolidated Financial Statements on page 72 of this Annual Report on Form 10-K.

We do not believe that existing or pending climate change legislation, regulation, or international treaties or accords are reasonably likely to have a material effect in the foreseeable future on our business or markets nor on our results of operations, capital expenditures or financial position. We will continue to monitor emerging developments in this area.

### **Employees**

At December 29, 2018, we had approximately 35,000 employees.

### **Executive Officers of the Registrant**

The following table sets forth certain information concerning our executive officers as of February 14, 2019.

<b>Name</b>	<b>Age</b>	<b>Current Position with Textron Inc.</b>
Scott C. Donnelly	57	Chairman, President and Chief Executive Officer
Frank T. Connor	59	Executive Vice President and Chief Financial Officer
Julie G. Duffy	53	Executive Vice President, Human Resources
E. Robert Lupone	59	Executive Vice President, General Counsel, Secretary and Chief Compliance Officer

## Edgar Filing: TEXTRON INC - Form 10-K

### Table of Contents

Mr. Donnelly joined Textron in June 2008 as Executive Vice President and Chief Operating Officer and was promoted to President and Chief Operating Officer in January 2009. He was appointed to the Board of Directors in October 2009 and became Chief Executive Officer of Textron in December 2009, at which time the Chief Operating Officer position was eliminated. In July 2010, Mr. Donnelly was appointed Chairman of the Board of Directors effective September 1, 2010. Previously, Mr. Donnelly was the President and CEO of General Electric Company's Aviation business unit, a position he had held since July 2005. GE's Aviation business unit is a leading maker of commercial and military jet engines and components, as well as integrated digital, electric power and mechanical systems for aircraft. Prior to July 2005, Mr. Donnelly served as Senior Vice President of GE Global Research, one of the world's largest and most diversified industrial research organizations with facilities in the U.S., India, China and Germany and held various other management positions since joining General Electric in 1989.

Mr. Connor joined Textron in August 2009 as Executive Vice President and Chief Financial Officer. Previously, Mr. Connor was head of Telecom Investment Banking at Goldman, Sachs & Co. from 2003 to 2008. Prior to that position, he served as Chief Operating Officer of Telecom, Technology and Media Investment Banking at Goldman, Sachs & Co. from 1998 to 2003. Mr. Connor joined the Corporate Finance Department of Goldman, Sachs & Co. in 1986 and became a Vice President in 1990 and a Managing Director in 1996.

Ms. Duffy was named Executive Vice President, Human Resources in July 2017. Ms. Duffy joined Textron in 1997 as a member of the corporate legal team and has since held positions of increasing responsibility within the Company's legal function, most recently serving as Vice President and Deputy General Counsel-Litigation, a position she had held since 2011. In that role she was responsible for managing the corporate litigation staff with primary oversight of litigation throughout Textron. She has also played an active role in developing, implementing and standardizing human resources policies across the Company and served as the senior legal advisor on employment and benefits issues.

Mr. Lupone joined Textron in February 2012 as Executive Vice President, General Counsel, Secretary and Chief Compliance Officer. Previously, he was senior vice president and general counsel of Siemens Corporation (U.S.) since 1999 and general counsel of Siemens AG for the Americas since 2008. Prior to joining Siemens in 1992, Mr. Lupone was vice president and general counsel of Price Communications Corporation.

### **Available Information**

We make available free of charge on our Internet Web site ([www.textron.com](http://www.textron.com)) our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission.

### **Forward-Looking Information**

Certain statements in this Annual Report on Form 10-K and other oral and written statements made by us from time to time are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which may describe strategies, goals, outlook or other non-historical matters, or project revenues, income, returns or other financial measures, often include words such as believe, expect, anticipate, intend, plan, estimate, guidance, project, target, potential, will, should, could, and other expressions intended to identify forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors that may cause our actual results to differ materially from those expressed or implied by such forward-looking statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. In addition to those factors described herein under Risk Factors, among the factors that could cause actual results to differ materially from past and projected future results are the following:

- Interruptions in the U.S. Government's ability to fund its activities and/or pay its obligations;
- Changing priorities or reductions in the U.S. Government defense budget, including those related to military operations in foreign countries;
- Our ability to perform as anticipated and to control costs under contracts with the U.S. Government;
- The U.S. Government's ability to unilaterally modify or terminate its contracts with us for the U.S. Government's convenience or for our failure to perform, to change applicable procurement and accounting policies, or, under certain circumstances, to withhold payment or suspend or debar us as a contractor eligible to receive future contract awards;
- Changes in foreign military funding priorities or budget constraints and determinations, or changes in government regulations or policies on the export and import of military and commercial products;
- Volatility in the global economy or changes in worldwide political conditions that adversely impact demand for our products;

Table of Contents

- Volatility in interest rates or foreign exchange rates;
- Risks related to our international business, including establishing and maintaining facilities in locations around the world and relying on joint venture partners, subcontractors, suppliers, representatives, consultants and other business partners in connection with international business, including in emerging market countries;
- Our Finance segment's ability to maintain portfolio credit quality or to realize full value of receivables;
- Performance issues with key suppliers or subcontractors;
- Legislative or regulatory actions, both domestic and foreign, impacting our operations or demand for our products;
- Our ability to control costs and successfully implement various cost-reduction activities;
- The efficacy of research and development investments to develop new products or unanticipated expenses in connection with the launching of significant new products or programs;
- The timing of our new product launches or certifications of our new aircraft products;
- Our ability to keep pace with our competitors in the introduction of new products and upgrades with features and technologies desired by our customers;
- Pension plan assumptions and future contributions;
- Demand softness or volatility in the markets in which we do business;
- Cybersecurity threats, including the potential misappropriation of assets or sensitive information, corruption of data or operational disruption;
- Difficulty or unanticipated expenses in connection with integrating acquired businesses;
- The risk that acquisitions do not perform as planned, including, for example, the risk that acquired businesses will not achieve revenues and profit projections; and
- The impact of changes in tax legislation.

**Item 1A. Risk Factors**

Our business, financial condition and results of operations are subject to various risks, including those discussed below, which may affect the value of our securities. The risks discussed below are those that we believe currently are the most significant to our business.

***We have customer concentration with the U.S. Government; reduction in U.S. Government defense spending may adversely affect our results of operations and financial condition.***

During 2018, we derived approximately 24% of our revenues from sales to a variety of U.S. Government entities. Our revenues from the U.S. Government largely result from contracts awarded to us under various U.S. Government defense-related programs. The funding of these programs is subject to congressional appropriation decisions and the U.S. Government budget process which includes enacting relevant legislation, such as appropriations bills and accords on the debt ceiling. Although multiple-year contracts may be planned in connection with major procurements, Congress generally appropriates funds on a fiscal year basis even though a program may continue for several years. Consequently, programs often are only partially funded initially, and additional funds are committed only as Congress makes further appropriations. Further uncertainty with respect to ongoing programs could also result in the event that the U.S. Government finances its operations through temporary funding measures such as continuing resolutions rather than full-year appropriations. If we incur costs in advance or in excess of funds committed on a contract, we are at risk for non-reimbursement of those costs until additional funds are appropriated. The reduction, termination or delay in the timing of funding for U.S. Government programs for which we currently provide or propose to provide products or services may result in a loss of anticipated future revenues that could materially and adversely impact our results of operations and financial condition. Significant changes in national and international policies or priorities for defense spending, as well as the impact of sequestration, could affect the funding, or the timing of funding, of our programs, which could negatively impact our results of operations and financial condition. In addition, because our U.S. Government contracts generally require us to continue to perform even if the U.S. Government is unable to make timely payments, we may need to finance our continued performance for the impacted contracts from our other resources on an interim basis. For example, if the U.S. government is shut down for an extended period of time or the debt ceiling is not raised, our customer may not pay us on a timely basis. An extended delay in the timely payment by the U.S. Government could have a material adverse effect on our cash flows, results of operations and financial condition.

***U.S. Government contracts may be terminated at any time and may contain other unfavorable provisions.***

The U.S. Government typically can terminate or modify any of its contracts with us either for its convenience or if we default by failing to perform under the terms of the applicable contract. In the event of termination for the U.S. Government's convenience, contractors are generally protected by provisions covering reimbursement for costs incurred on the contracts and profit on those costs but not the anticipated profit that would have been earned had the contract been completed. A termination arising out of our default for failure to perform could expose us to liability, including but not limited to, all costs incurred under the contract plus potential liability for re-procurement costs in excess of the total original contract amount, less the value of work performed and accepted by the customer under the contract. Such an event could also have an adverse effect on our ability to compete for future

Table of Contents

contracts and orders. If any of our contracts are terminated by the U.S. Government whether for convenience or default, our backlog and anticipated revenues would be reduced by the expected value of the remaining work under such contracts. We also enter into fee for service contracts with the U.S. Government where we retain ownership of, and consequently the risk of loss on, aircraft and equipment supplied to perform under these contracts. Termination of these contracts could materially and adversely impact our results of operations. On contracts for which we are teamed with others and are not the prime contractor, the U.S. Government could terminate a prime contract under which we are a subcontractor, irrespective of the quality of our products and services as a subcontractor. In addition, in the event that the U.S. Government is unable to make timely payments, failure to continue contract performance places the contractor at risk of termination for default. Any such event could have a material adverse effect on our cash flows, results of operations and financial condition.

***As a U.S. Government contractor, we are subject to procurement rules and regulations.***

We must comply with and are affected by laws and regulations relating to the formation, administration and performance of U.S. Government contracts. These laws and regulations, among other things, require certification and disclosure of all cost and pricing data in connection with contract negotiation, define allowable and unallowable costs and otherwise govern our right to reimbursement under certain cost-based U.S. Government contracts, and safeguard and restrict the use and dissemination of classified information, covered defense information, and the exportation of certain products and technical data. New laws, regulations or procurement requirements or changes to current ones (including, for example, regulations related to cybersecurity) can significantly increase our costs and risks and reduce our profitability. Our failure to comply with procurement regulations and requirements could allow the U.S. Government to suspend or debar us from receiving new contracts for a period of time, reduce the value of existing contracts, issue modifications to a contract, withhold cash on contract payments, and control and potentially prohibit the export of our products, services and associated materials, any of which could negatively impact our results of operations, financial condition or liquidity. A number of our U.S. Government contracts contain provisions that require us to make disclosure to the Inspector General of the agency that is our customer if we have credible evidence that we have violated U.S. criminal laws involving fraud, conflict of interest, or bribery; the U.S. civil False Claims Act; or received a significant overpayment under a U.S. Government contract. Failure to properly and timely make disclosures under these provisions may result in a termination for default or cause, suspension and/or debarment, and potential fines.

***As a U.S. Government contractor, our businesses and systems are subject to audit and review by the Defense Contract Audit Agency (DCAA) and the Defense Contract Management Agency (DCMA).***

We operate in a highly regulated environment and are routinely audited and reviewed by the U.S. Government and its agencies such as the DCAA and DCMA. These agencies review our performance under contracts, our cost structure and our compliance with laws and regulations applicable to U.S. Government contractors. The systems that are subject to review include, but are not limited to, our accounting, estimating, material management and accounting, earned value management, purchasing and government property systems. If an audit uncovers improper or illegal activities, we may be subject to civil and criminal penalties and administrative sanctions that may include the termination of our contracts, forfeiture of profits, suspension of payments, fines, and, under certain circumstances, suspension or debarment from future contracts for a period of time. Whether or not illegal activities are alleged, the U.S. Government also has the ability to decrease or withhold certain payments when it deems systems subject to its review to be inadequate. These laws and regulations affect how we conduct business with our government customers and, in some instances, impose added costs on our business.

***The use of multi-award contracts by the U.S. Government may increase competition and pricing pressure.***

The U.S. Government increasingly relies upon competitive contract award types, including indefinite-delivery, indefinite-quantity and multi-award contracts, which have the potential to create greater competition and increased pricing pressure, as well as to increase our cost by requiring that we submit multiple bids. In addition, multi-award contracts require that we make sustained efforts to obtain task orders and delivery orders under the contract. Further, the competitive bidding process is costly and demands managerial time to prepare bids and proposals for contracts that may not be awarded to us or may be split among competitors.

*Our profitability and cash flow may vary depending on the mix of our government contracts and our ability to control costs.*

Under fixed-price contracts, generally we receive a fixed price irrespective of the actual costs we incur, and, consequently, any costs in excess of the fixed price are absorbed by us. Changes in underlying assumptions, circumstances or estimates used in developing the pricing for such contracts may adversely affect our results of operations. Additionally, fixed-price contracts may require progress payments rather than performance-based payments which can delay our ability to recover a significant amount of costs incurred on a contract and thus affect the timing of our cash flows. Fixed-price incentive-based fee arrangements provide that allowable costs incurred are reimbursable but are subject to a cost-share which could negatively impact our profitability. Under time and materials contracts, we are paid for labor at negotiated hourly billing rates and for certain expenses. Under cost-reimbursement contracts that are subject to a contract-ceiling amount, we are reimbursed for allowable costs and paid a fee, which may be fixed or performance based, however, if our costs exceed the contract ceiling or are not allowable under the provisions of the contract or applicable regulations, we may not be able to obtain reimbursement for all such costs. Under each type of contract, if we are unable to control

Table of Contents

costs incurred in performing under the contract, our cash flows, results of operations and financial condition could be adversely affected. Cost overruns also may adversely affect our ability to sustain existing programs and obtain future contract awards.

***Demand for our aircraft products is cyclical and could adversely affect our financial results.***

Demand for business jets, turbo props and commercial helicopters has been cyclical and difficult to forecast. Therefore, future demand for these products could be significantly and unexpectedly less than anticipated and/or less than previous period deliveries. Similarly, there is uncertainty as to when or whether our existing commercial backlog for aircraft products will convert to revenues as the conversion depends on production capacity, customer needs and credit availability. Changes in economic conditions may cause customers to request that firm orders be rescheduled or cancelled. Reduced demand for our aircraft products or delays or cancellations of orders could have a material adverse effect on our cash flows, results of operations and financial condition.

***We may make acquisitions that increase the risks of our business.***

We may enter into acquisitions in an effort to expand our business and enhance shareholder value. Acquisitions involve risks and uncertainties that could result in our not achieving expected benefits. Such risks include difficulties in integrating newly acquired businesses and operations in an efficient and cost-effective manner; challenges in achieving expected strategic objectives, cost savings and other benefits; the risk that the acquired businesses' markets do not evolve as anticipated and that the acquired businesses' products and technologies do not prove to be those needed to be successful in those markets; the risk that our due diligence reviews of the acquired business do not identify or adequately assess all of the material issues which impact valuation of the business or that may result in costs or liabilities in excess of what we anticipated; the risk that we pay a purchase price that exceeds what the future results of operations would have merited; the risk that the acquired business may have significant internal control deficiencies or exposure to regulatory sanctions; and the potential loss of key customers, suppliers and employees of the acquired businesses.

***If our Finance segment is unable to maintain portfolio credit quality, our financial performance could be adversely affected.***

A key determinant of the financial performance of our Finance segment is the quality of loans, leases and other assets in its portfolio. Portfolio quality may be adversely affected by several factors, including finance receivable underwriting procedures, collateral value, geographic or industry concentrations, and the effect of general economic conditions. In addition, a substantial number of the new originations in our finance receivable portfolio are cross-border transactions for aircraft sold outside of the U.S. Cross-border transactions present additional challenges and risks in realizing upon collateral in the event of borrower default, which may result in difficulty or delay in collecting on the related finance receivables. If our Finance segment has difficulty successfully collecting its finance receivable portfolio, our cash flow, results of operations and financial condition could be adversely affected.

***We may need to obtain financing in the future; such financing may not be available to us on satisfactory terms, if at all.***

We may periodically need to obtain financing in order to meet our debt obligations as they come due, to support our operations and/or to make acquisitions. Our access to the debt capital markets and the cost of borrowings are affected by a number of factors including market conditions and the strength of our credit ratings. If we cannot obtain adequate sources of credit on favorable terms, or at all, our business, operating results, and financial condition could be adversely affected.

***Failure to perform by our subcontractors or suppliers could adversely affect our performance.***

We rely on other companies to provide raw materials, major components and subsystems for our products. Subcontractors also perform services that we provide to our customers in certain circumstances. We depend on these suppliers and subcontractors to meet our contractual obligations to our customers and conduct our operations. Our ability to meet our obligations to our customers may be adversely affected if suppliers or subcontractors do not provide the agreed-upon supplies or perform the agreed-upon services in compliance with customer requirements and in a timely and cost-effective manner. Likewise, the quality of our products may be adversely impacted if companies to whom we delegate manufacture of major components or subsystems for our products, or from whom we acquire such items, do not provide components or subsystems which meet required specifications and perform to our and our customers' expectations. Our suppliers may be less likely than us to be able to quickly recover from natural disasters and other events beyond their control and may be subject to additional risks such as financial problems that limit their ability to conduct their operations. The risk of these adverse effects may be greater in circumstances where we rely on only one or two subcontractors or suppliers for a particular raw material, product or service. In particular, in the aircraft industry, most vendor parts are certified by the regulatory agencies as part of the overall Type Certificate for the aircraft being produced by the manufacturer. If a vendor does not or cannot supply its parts, then the manufacturer's production line may be stopped until the manufacturer can design, manufacture and certify a similar part itself or identify and certify another similar vendor's part, resulting in significant delays in the completion of aircraft. Such events may adversely affect our financial results, damage our reputation and relationships with our customers, and result in regulatory actions and/or litigation.

Table of Contents

***Our business could be negatively impacted by information technology disruptions and security threats.***

Our information technology (IT) and related systems are critical to the efficient operation of our business and essential to our ability to perform day to day processes. From time to time, we update and/or replace IT systems used by our businesses. The implementation of new systems can present temporary disruptions of business activities as existing processes are transitioned to the new systems, resulting in productivity issues, including delays in production, shipments or other business operations. We also outsource certain support functions, including certain global IT infrastructure services, to third-party service providers, and any disruption of such outsourced processes or functions could have a material adverse effect on our operations. In addition, as a U.S. defense contractor, we face certain security threats, including threats to our IT infrastructure and unlawful attempts to gain access to our information via phishing / malware campaigns and other cyberattack methods, as well as threats to the physical security of our facilities and employees, as do our customers, suppliers, subcontractors and joint venture partners. Attempts to gain unauthorized access to our confidential, classified or otherwise proprietary information or that of our employees or customers, as well as other security breaches, are persistent, continue to evolve and require highly skilled IT resources.

We maintain Information Systems Incident Management Standards applicable to all our businesses to ensure information security events and weaknesses associated with information systems are communicated and acted on in a timely manner. Our enterprise risk management program includes cyber risk/network protection mitigation plans, and our disclosure controls and procedures address cybersecurity and include processes intended to ensure that security breaches are analyzed for potential disclosure. Additionally, we conduct periodic training for our employees regarding the protection of sensitive information which includes training intended to prevent the success of cyberattacks. Further, our insider trading compliance program addresses restrictions against trading while in possession of material, nonpublic information in connection with a cybersecurity incident.

While we have experienced cybersecurity attacks, we have not suffered any material losses relating to such attacks, and we believe our threat detection and mitigation processes and procedures are robust. Due to the evolving nature of security threats, the possibility of future material incidents cannot be completely mitigated and we may not be successful in detecting, reporting or responding to cyber incidents in a timely manner. Future attacks or breaches of data security, whether of our systems or the systems of our service providers or other third parties who may have access to our data for business purposes, could disrupt our operations, cause the loss of business information or compromise confidential information, exposing us to liability or regulatory action. Such an incident also could require significant management attention and resources, increase costs that may not be covered by insurance, and result in reputational damage, potentially adversely affecting our competitiveness and our results of operations. Products and services that we provide to our customers may themselves be subject to cyberthreats which may not be detected or effectively mitigated, resulting in potential losses that could adversely affect us and our customers. In addition, our customers, including the U.S. Government, are increasingly requiring cybersecurity protections and mandating cybersecurity standards in our products, and we may incur additional costs to comply with such demands.

***Developing new products and technologies entails significant risks and uncertainties.***

To continue to grow our revenues and segment profit, we must successfully develop new products and technologies or modify our existing products and technologies for our current and future markets. Our future performance depends, in part, on our ability to identify emerging technological trends and customer requirements and to develop and maintain competitive products and services. Delays or cost overruns in the development and acceptance of new products, or certification of new aircraft and other products, could adversely affect our results of operations. These delays could be caused by unanticipated technological hurdles, production changes to meet customer demands, unanticipated difficulties in obtaining required regulatory certifications of new aircraft or other products, coordination with joint venture partners or failure on the part of our suppliers to deliver components as agreed. We also could be adversely affected if our research and development investments are less successful than expected or if we do not adequately protect the intellectual property developed through these efforts. Likewise, new products and technologies could generate unanticipated safety or other concerns resulting in expanded product liability risks, potential product recalls and other regulatory issues that could have an adverse impact on us. Furthermore, because of the lengthy research and development cycle involved in

bringing certain of our products to market, we cannot predict the economic conditions that will exist when any new product is complete. A reduction in capital spending in the aerospace or defense industries could have a significant effect on the demand for new products and technologies under development, which could have an adverse effect on our financial condition and results of operations. In addition, our investments in equipment or technology that we believe will enable us to obtain future service contracts for our U.S. Government or other customers may not result in contracts or revenues sufficient to offset such investment. The market for our product offerings may not develop or continue to expand as we currently anticipate. Furthermore, we cannot be sure that our competitors will not develop competing technologies which gain superior market acceptance compared to our products. A significant failure in our new product development efforts or the failure of our products or services to achieve market acceptance relative to our competitors' products or services could have an adverse effect on our financial condition and results of operations.

Table of Contents

***We are subject to the risks of doing business in foreign countries.***

During 2018, we derived approximately 38% of our revenues from international business, including U.S. exports. Conducting business internationally exposes us to additional risks than if we conducted our business solely within the U.S. We maintain manufacturing facilities, service centers, supply centers and other facilities worldwide, including in various emerging market countries. Risks related to international operations include import, export and other trade restrictions; changing U.S. and foreign procurement policies and practices; changes in international trade policies, including higher tariffs on imported goods and materials and renegotiation of free trade agreements; impacts related to the pending voluntary exit of the United Kingdom from the European Union ( Brexit ); restrictions on technology transfer; difficulties in protecting intellectual property; increasing complexity of employment and environmental, health and safety regulations; foreign investment laws; exchange controls; repatriation of earnings or cash settlement challenges, competition from foreign and multinational firms with home country advantages; economic and government instability, acts of terrorism and related safety concerns. The impact of any one or more of these or other factors could adversely affect our business, financial condition or operating results.

Additionally, some international government customers require contractors to agree to specific in-country purchases, technology transfers, manufacturing agreements or financial support arrangements, known as offsets, as a condition for a contract award. These contracts generally extend over several years and may include penalties if we fail to perform in accordance with the offset requirements which are often subjective. We also are exposed to risks associated with using foreign representatives and consultants for international sales and operations and teaming with international subcontractors and suppliers in connection with international programs. In many foreign countries, particularly in those with developing economies, it is common to engage in business practices that are prohibited by laws and regulations applicable to us, such as the Foreign Corrupt Practices Act. Although we maintain policies and procedures designed to facilitate compliance with these laws, a violation of such laws by any of our international representatives, consultants, joint ventures, business partners, subcontractors or suppliers, even if prohibited by our policies, could have an adverse effect on our business and reputation.

***We are subject to increasing compliance risks that could adversely affect our operating results.***

As a global business, we are subject to laws and regulations in the U.S. and other countries in which we operate. International sales and global operations require importing and exporting goods and technology, some of which have military applications subjecting them to more stringent import-export controls across international borders on a regular basis. For example, we sometimes initially must obtain licenses and authorizations from various U.S. Government agencies before we are permitted to sell certain of our aerospace and defense products outside the U.S. Both U.S. and foreign laws and regulations applicable to us have been increasing in scope and complexity. For example, both U.S. and foreign governments and government agencies regulate the aviation industry, and they may impose new regulations with additional aircraft security or other requirements or restrictions, including, for example, restrictions and/or fees related to carbon emissions levels. Changes in environmental and climate change laws and regulations, including laws relating to greenhouse gas emissions, could lead to the necessity for new or additional investment in product designs or manufacturing processes and could increase environmental compliance expenditures, including costs to defend regulatory reviews. New or changing laws and regulations or related interpretation and policies could increase our costs of doing business, affect how we conduct our operations, adversely impact demand for our products, and/or limit our ability to sell our products and services. Compliance with laws and regulations of increasing scope and complexity is even more challenging in our current business environment in which reducing our operating costs is often necessary to remain competitive. In addition, a violation of U.S. and/or foreign laws by one of our employees or business partners could subject us or our employees to civil or criminal penalties, including material monetary fines, or other adverse actions, such as denial of import or export privileges and/or debarment as a government contractor which could damage our reputation and have an adverse effect on our business.

***We are subject to legal proceedings and other claims.***

We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; alleged lack of compliance with applicable laws and regulations; production partners; product liability; patent and trademark infringement; employment disputes; and environmental, safety and health matters. Due to the nature of our manufacturing business, we may be subject to liability claims arising from accidents involving our products, including claims for serious personal injuries or death caused by weather or by pilot, driver or user error. In the case of litigation matters for which reserves have not been established because the loss is not deemed probable, it is reasonably possible that such claims could be decided against us and could require

us to pay damages or make other expenditures in amounts that are not presently estimable. In addition, we cannot be certain that our reserves are adequate and that our insurance coverage will be sufficient to cover one or more substantial claims. Furthermore, we may not be able to obtain insurance coverage at acceptable levels and costs in the future. Litigation is inherently unpredictable, and we could incur judgments, receive adverse arbitration awards or enter into settlements for current or future claims that could adversely affect our financial position or our results of operations in any particular period.

Table of Contents

***Intellectual property infringement claims of others and the inability to protect our intellectual property rights could harm our business and our customers.***

Intellectual property infringement claims may be asserted by third parties against us or our customers. Any related indemnification payments or legal costs we may be obliged to pay on behalf of our businesses, our customers or other third parties could be costly. In addition, we own the rights to many patents, trademarks, brand names, trade names and trade secrets that are important to our business. The inability to enforce these intellectual property rights may have an adverse effect on our results of operations. Additionally, our intellectual property could be at risk due to cybersecurity threats.

***Certain of our products are subject to laws regulating consumer products and could be subject to repurchase or recall as a result of safety issues.***

As a distributor of consumer products in the U.S., certain of our products are subject to the Consumer Product Safety Act, which empowers the U.S. Consumer Product Safety Commission (CPSC) to exclude from the market products that are found to be unsafe or hazardous. Under certain circumstances, the CPSC could require us to repair, replace or refund the purchase price of one or more of our products, or potentially even discontinue entire product lines, or we may voluntarily do so, but within strictures recommended by the CPSC. The CPSC also can impose fines or penalties on a manufacturer for non-compliance with its requirements. Furthermore, failure to timely notify the CPSC of a potential safety hazard can result in significant fines being assessed against us. Any repurchases or recalls of our products or an imposition of fines or penalties could be costly to us and could damage the reputation or the value of our brands. Additionally, laws regulating certain consumer products exist in some states, as well as in other countries in which we sell our products, and more restrictive laws and regulations may be adopted in the future.

***The increasing costs of certain employee and retiree benefits could adversely affect our results.***

Our results of operations and cash flows may be adversely impacted by increasing costs and funding requirements related to our employee benefit plans. The obligation for our defined benefit pension plans is driven by, among other things, our assumptions of the expected long-term rate of return on plan assets and the discount rate used for future payment obligations. Additionally, as part of our annual evaluation of these plans, significant changes in our assumptions, due to changes in economic, legislative and/or demographic experience or circumstances, or changes in our actual investment returns could negatively impact the funded status of our plans requiring us to substantially increase our pension liability with a resulting decrease in shareholders' equity. Also, changes in pension legislation and regulations could increase the cost associated with our defined benefit pension plans.

***Our business could be adversely affected by strikes or work stoppages and other labor issues.***

Approximately 7,200, or 28%, of our U.S. employees are unionized, and many of our non-U.S. employees are represented by organized councils. As a result, we may experience work stoppages, which could negatively impact our ability to manufacture our products on a timely basis, resulting in strain on our relationships with our customers and a loss of revenues. The presence of unions also may limit our flexibility in responding to competitive pressures in the marketplace. In addition, the workforces of many of our suppliers and customers are represented by labor unions. Work stoppages or strikes at the plants of our key suppliers could disrupt our manufacturing processes; similar actions at the plants of our customers could result in delayed or canceled orders for our products. Any of these events could adversely affect our results of operations.

***Currency, raw material price and interest rate fluctuations may adversely affect our results.***

We are exposed to a variety of market risks, including the effects of changes in foreign currency exchange rates, raw material prices and interest rates. Fluctuations in foreign currency rates may contribute to variations in revenue and costs in impacted jurisdictions which could adversely affect our profitability. We monitor and manage these exposures as an integral part of our overall risk management program. In some cases, we purchase derivatives or enter into contracts to insulate our results of operations from these fluctuations. Nevertheless, changes in currency exchange rates, raw material prices and interest rates can have substantial adverse effects on our results of operations.

***We may be unable to effectively mitigate pricing pressures.***

In some markets, particularly where we deliver component products and services to OEMs, we face ongoing customer demands for price reductions, which sometimes are contractually obligated. However, if we are unable to effectively mitigate future pricing pressures through technological advances or by lowering our cost base through improved operating and supply chain efficiencies, our results of operations could be adversely affected.

***Unanticipated changes in our tax rates or exposure to additional income tax liabilities could affect our profitability.***

We are subject to income taxes in the U.S. and various non-U.S. jurisdictions, and our domestic and international tax liabilities are subject to the location of income among these different jurisdictions. Our effective tax rate could be adversely affected by changes in the mix of earnings in countries with differing statutory tax rates, changes in the valuation of deferred tax assets and liabilities, changes in the amount of earnings indefinitely reinvested offshore, changes to unrecognized tax benefits or changes in tax laws, which could affect our profitability. In particular, the carrying value of deferred tax assets is dependent on our ability to generate

Table of Contents

future taxable income, as well as changes to applicable statutory tax rates. In addition, the amount of income taxes we pay is subject to audits in various jurisdictions, and a material assessment by a tax authority could affect our profitability.

The Tax Cuts and Jobs Act was enacted on December 22, 2017 and significantly changed U.S. income tax law. Any additional tax legislation in the United States or elsewhere, could adversely affect our effective tax rate, have a material impact on the value of our deferred tax assets or increase our future U.S. tax expense.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

On December 29, 2018, we operated a total of 55 plants located throughout the U.S. and 50 plants outside the U.S. We own 55 plants and lease the remainder for a total manufacturing space of approximately 23.8 million square feet. We consider the productive capacity of the plants operated by each of our business segments to be adequate. We also own or lease offices, warehouses, training and service centers and other space at various locations. In general, our facilities are in good condition, are considered to be adequate for the uses to which they are being put and are substantially in regular use.

**Item 3. Legal Proceedings**

As previously reported in Textron's Annual Report on Form 10-K for the fiscal year ended December 31, 2016, on February 7, 2012, a lawsuit was filed in the United States Bankruptcy Court, Northern District of Ohio, Eastern Division (Akron) by Brian A. Bash, Chapter 7 Trustee for Fair Finance Company against TFC, Fortress Credit Corp. and Fair Facility I, LLC. TFC provided a revolving line of credit of up to \$17.5 million to Fair Finance Company from 2002 through 2007. The complaint alleges numerous counts against TFC, as Fair Finance Company's working capital lender, including receipt of fraudulent transfers and assisting in fraud perpetrated on Fair Finance investors. The Trustee seeks avoidance and recovery of alleged fraudulent transfers in the amount of \$316 million as well as damages of \$223 million on the other claims. The Trustee also seeks trebled damages on all claims under Ohio law. On November 9, 2012, the Court dismissed all claims against TFC. The trustee appealed, and on August 23, 2016, the 6th Circuit Court of Appeals reversed the dismissal in part and remanded certain claims back to the trial court. On September 27, 2018, after reconsidering the remanded claims which were based upon civil conspiracy and intentional fraudulent transfer, the trial court granted partial summary judgment in favor of Textron, dismissing the Trustee's civil conspiracy claim, as well as a portion of the Trustee's claim for intentional fraudulent transfer, leaving only a portion of the intentional fraudulent transfer claim to be adjudicated. We intend to continue to vigorously defend this lawsuit.

We also are subject to actual and threatened legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; alleged lack of compliance with applicable laws and regulations; production partners; product liability; patent and trademark infringement; employment disputes; and environmental, health and safety matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of

environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our suspension or debarment from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.

**Item 4. Mine Safety Disclosures**

Not applicable.

Table of Contents**PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

The principal market on which our common stock is traded is the New York Stock Exchange under the symbol TXT. At December 29, 2018, there were approximately 8,300 record holders of Textron common stock.

**Issuer Repurchases of Equity Securities**

The following provides information about our fourth quarter 2018 repurchases of equity securities that are registered pursuant to Section 12 of the Securities Exchange Act of 1934, as amended:

<b>Period</b> <i>(shares in thousands)</i>	<b>Total Number of Shares Purchased *</b>	<b>Average Price Paid per Share (excluding commissions)</b>	<b>Total Number of Shares Purchased as part of Publicly Announced Plan *</b>	<b>Maximum Number of Shares that may yet be Purchased under the Plan</b>
September 30, 2018 – November 3, 2018	2,905	\$ 54.65	2,905	21,812
November 4, 2018 – December 1, 2018	1,910	55.76	1,910	19,902
December 2, 2018 – December 29, 2018	2,710	49.64	2,710	17,192
<b>Total</b>	<b>7,525</b>	<b>\$ 53.13</b>	<b>7,525</b>	

\* These shares were purchased pursuant to a plan authorizing the repurchase of up to 40 million shares of Textron common stock that was announced on April 16, 2018. This plan has no expiration date.

**Stock Performance Graph**

The following graph compares the total return on a cumulative basis at the end of each year of \$100 invested in our common stock on December 31, 2013 with the Standard & Poor's (S&P) 500 Stock Index, the S&P 500 Aerospace & Defense (A&D) Index and the S&P 500 Industrials Index, all of which include Textron. The values calculated assume dividend reinvestment.

	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>
Textron Inc.	\$ 100.00	\$ 115.83	\$ 115.77	\$ 134.09	\$ 156.51	\$ 126.42
S&P 500	100.00	114.15	115.73	129.57	157.85	149.64
S&P 500 A&D	100.00	112.09	118.18	140.52	198.66	180.24
S&P 500 Industrials	100.00	112.81	116.08	127.82	156.67	150.54

Table of Contents**Item 6. Selected Financial Data***(Dollars in millions, except per share amounts)*

	2018	2017	2016	2015	2014
<b>Revenues (a)</b>					
Textron Aviation	\$ 4,971\$	4,686\$	4,921\$	4,822\$	4,568
Bell	3,180	3,317	3,239	3,454	4,245
Textron Systems	1,464	1,840	1,756	1,520	1,624
Industrial	4,291	4,286	3,794	3,544	3,338
Finance	66	69	78	83	103
<b>Total revenues</b>	<b>\$ 13,972\$</b>	<b>14,198\$</b>	<b>13,788\$</b>	<b>13,423\$</b>	<b>13,878</b>
<b>Segment profit</b>					
Textron Aviation (b)	\$ 445\$	303\$	389\$	400\$	234
Bell	425	415	386	400	529
Textron Systems	156	139	186	129	150
Industrial	218	290	329	302	280
Finance	23	22	19	24	21
<b>Total segment profit</b>	<b>1,267</b>	<b>1,169</b>	<b>1,309</b>	<b>1,255</b>	<b>1,214</b>
Corporate expenses and other, net	(119)	(132)	(172)	(154)	(161)
Interest expense, net for Manufacturing group	(135)	(145)	(138)	(130)	(148)
Special charges (c)	(73)	(130)	(123)		(52)
Gain on business disposition (d)	444				
Income tax expense (e)	(162)	(456)	(33)	(273)	(248)
<b>Income from continuing operations</b>	<b>\$ 1,222\$</b>	<b>306\$</b>	<b>843\$</b>	<b>698\$</b>	<b>605</b>
<b>Earnings per share</b>					
Basic earnings per share continuing operations	\$ 4.88\$	1.15\$	3.11\$	2.52\$	2.17
Diluted earnings per share continuing operations	\$ 4.83\$	1.14\$	3.09\$	2.50\$	2.15
Basic average shares outstanding <i>(in thousands)</i>	250,196	266,380	270,774	276,682	279,409
Diluted average shares outstanding <i>(in thousands)</i>	253,237	268,750	272,365	278,727	281,790
<b>Common stock information</b>					
Dividends declared per share	\$ 0.08\$	0.08\$	0.08\$	0.08\$	0.08
Book value at year-end	\$ 22.04\$	21.60\$	20.62\$	18.10\$	15.45
Price at year-end	\$ 45.65\$	56.59\$	48.56\$	42.01\$	42.17
<b>Financial position</b>					
Total assets	\$ 14,264\$	15,340\$	15,358\$	14,708\$	14,605
Manufacturing group debt	\$ 3,066\$	3,088\$	2,777\$	2,697\$	2,811
Finance group debt	\$ 718\$	824\$	903\$	913\$	1,063
Shareholders' equity	\$ 5,192\$	5,647\$	5,574\$	4,964\$	4,272
Manufacturing group debt-to-capital (net of cash)	29%	26%	23%	26%	33%
Manufacturing group debt-to-capital	37%	35%	33%	35%	40%
<b>Investment data</b>					
Capital expenditures	\$ 369\$	423\$	446\$	420\$	429
Manufacturing group depreciation	\$ 358\$	362\$	368\$	383\$	379

(a) At the beginning of 2018, we adopted ASC 606 using a modified retrospective basis and as a result, the comparative information has not been restated and is reported under the accounting standards in effect for these years. See Note 1 to the Consolidated Financial Statements for additional information.

(b) In 2015 and 2014, segment profit included amortization of \$12 million and \$63 million, respectively, related to fair value step-up adjustments of Beechcraft acquired inventories sold during the period.

## Edgar Filing: TEXTRON INC - Form 10-K

(c) *Special charges of \$73 million were recorded in the fourth quarter of 2018 under a restructuring plan for the Textron Specialized Vehicles businesses within our Industrial segment. In 2017 and 2016, special charges included \$90 million and \$123 million, respectively, related to our 2016 restructuring plan. We also recorded special charges of \$40 million in 2017 related to the Arctic Cat acquisition, which included restructuring, integration and transaction costs. For 2014, special charges included acquisition and restructuring costs related to the acquisition of Beechcraft.*

(d) *On July 2, 2018, Textron completed the sale of the Tools & Test Equipment product line which resulted in an after-tax gain of \$419 million.*

(e) *Income tax expense for 2017 included a \$266 million charge to reflect our provisional estimate of the net impact of the Tax Cuts and Jobs Act. We completed our analysis of this legislation in the fourth quarter of 2018 and recorded a \$14 million income tax benefit. In 2016, we recognized an income tax benefit of \$319 million, inclusive of interest, of which \$206 million is attributable to continuing operations and \$113 million is attributable to discontinued operations. This benefit was a result of the final settlement with the Internal Revenue Service Office of Appeals for our 1998 to 2008 tax years.*

Table of Contents

**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Overview and Consolidated Results of Operations**

For an overview of our business segments, including a discussion of our major products and services, refer to Item 1. Business on pages 3 through 9. The following discussion should be read in conjunction with our Consolidated Financial Statements and related Notes included in Item 8. Financial Statements and Supplementary Data. An analysis of our consolidated operating results is set forth below, and a more detailed analysis of our segments' operating results is provided in the Segment Analysis section on pages 21 through 27.

At the beginning of 2018, we adopted Accounting Standards Update No. 2014-09, *Revenue from Contracts with Customers (ASC 606)* using the modified retrospective transition method applied to contracts that were not substantially complete at the end of 2017. We recorded a \$90 million adjustment to increase retained earnings to reflect the cumulative impact of adopting this standard at the beginning of 2018, primarily related to certain long-term contracts our Bell segment has with the U.S. Government that converted to the cost-to-cost method for revenue recognition. Revenues in 2018 for our U.S. Government contracts are primarily recognized as costs are incurred, while revenues for 2017 were primarily recognized as units were delivered. The comparative information has not been restated and is reported under the accounting standards in effect for those periods. A reconciliation of the financial statement line items impacted for 2018 under ASC 606 to the prior accounting standards is provided in Note 12.

**2018 Financial Highlights**

- Segment profit increased by 8% to \$1.3 billion.
- Generated \$1.1 billion of net cash from operating activities of continuing operations for our manufacturing businesses.
- Completed the sale of the Tools and Test Equipment product line within our Industrial segment and received \$0.8 billion in net cash proceeds.
- Returned \$1.8 billion to our shareholders through share repurchases and dividend payments.
- Invested \$643 million in research and development activities and \$369 million in capital expenditures.
- Backlog increased 27% to \$9.1 billion. Our backlog includes the award of our third multi-year V-22 contract at Bell for \$2.4 billion and increased orders for our commercial aircraft at the Textron Aviation and Bell segments.

**Revenues**

<i>(Dollars in millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>% Change</b>	
		<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2018</b>	<b>2017</b>
Revenues	\$	13,972\$	14,198\$	13,788	(2)%	3%

Revenues decreased \$226 million, 2%, in 2018, compared with 2017, largely driven by the disposition of the Tools and Test Equipment product line within the Industrial segment. The net revenue decrease included the following factors:

- Lower Textron Systems revenues of \$376 million, primarily reflecting lower volume of \$159 million in the Marine and Land Systems product line, along with a decrease due to the discontinuance of our sensor-fuzed weapon product in 2017.
- Lower Bell revenues of \$137 million, primarily due to lower commercial revenues of \$91 million, largely reflecting the mix of aircraft sold in the year, and lower military revenues of \$46 million.
- Higher Textron Aviation revenues of \$285 million, due to higher volume and mix of \$185 million and favorable pricing of \$100 million.
- Higher Industrial revenues of \$5 million, primarily due to higher volume of \$149 million, largely related to the Textron Specialized Vehicles product line, a favorable impact of \$57 million from foreign exchange and the impact from the Arctic Cat acquisition of \$49 million. These increases were largely offset by \$246 million in lower revenues due to the disposition of the Tools and Test Equipment product line.

Table of Contents

Revenues increased \$410 million, 3%, in 2017, compared with 2016, largely driven by increases in the Industrial, Textron Systems and Bell segments, partially offset by lower revenues at the Textron Aviation segment. The net revenue increase included the following factors:

- Higher Industrial revenues of \$492 million, primarily due to the impact from the acquisition of Arctic Cat.
- Higher Textron Systems revenues of \$84 million, primarily due to higher volume of \$176 million in the Marine and Land Systems product line, partially offset by lower volume in the other products lines.
- Higher Bell revenues of \$78 million, primarily due to an increase in commercial revenues of \$89 million, largely reflecting higher commercial aircraft deliveries.
- Lower Textron Aviation revenues of \$235 million, primarily due to lower volume and mix of \$307 million, largely the result of lower military and commercial turboprop volume.

**Cost of Sales and Selling and Administrative Expense**

<i>(Dollars in millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>% Change 2018</b>	<b>2017</b>
Cost of sales	\$	11,594\$	11,827\$	11,337	(2)%	4%
Gross margin as a percentage of Manufacturing revenues		16.6%	16.3%	17.3%		
Selling and administrative expense	\$	1,275\$	1,334\$	1,317	(4)%	1%

In 2018, cost of sales decreased \$233 million, 2%, compared with 2017, largely resulting from the disposition of the Tools and Test Equipment product line and lower net volume as described above. Selling and administrative expense decreased \$59 million, 4%, in 2018, compared with 2017, primarily reflecting the impact from the disposition of the Tools and Test Equipment product line.

Cost of sales increased \$490 million, 4%, and selling and administrative expense increased \$17 million, 1%, in 2017, compared with 2016, primarily due to an increase from acquired businesses, largely Arctic Cat. Gross margin as a percentage of Manufacturing revenues decreased 100 basis points from 2016, primarily due to lower margins at the Textron Systems segment, largely reflecting an unfavorable impact from net program adjustments, and the Industrial segment, which included the impact from the Arctic Cat acquisition.

**Interest Expense**

<i>(Dollars in millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>% Change 2018</b>	<b>2017</b>
Interest expense	\$	166\$	174\$	174	(5)%	

Interest expense on the Consolidated Statements of Operations includes interest for both the Finance and Manufacturing borrowing groups with interest related to intercompany borrowings eliminated. Interest expense for the Finance segment is included within segment profit and includes intercompany interest. Consolidated interest expense decreased \$8 million in 2018, compared with 2017, primarily due to lower average debt outstanding.

### **Gain on Business Disposition**

On July 2, 2018, we completed the sale of the businesses that manufacture and sell the products in our Tools and Test Equipment product line within our Industrial segment. We received net cash proceeds of \$807 million in connection with this disposition and recorded an after-tax gain of \$419 million.

### **Special Charges**

In the fourth quarter of 2018, we recorded \$73 million in special charges in connection with a plan to restructure the Textron Specialized Vehicles businesses within our Industrial segment. These businesses have undergone significant changes since the acquisition of Arctic Cat as we have expanded the product portfolio and integrated manufacturing operations and retail distribution. In the third quarter of 2018, the operating results for these businesses were significantly below our expectations as dealer sell-through lagged despite the introduction of new products into our dealer network. Based on our review and assessment of the acquired dealer network and go-to-market strategy for the Textron Off Road and Arctic Cat brands in the fourth quarter of 2018, along with a review of the other businesses within the product line, we initiated a restructuring plan. This plan included product rationalization, closure of several factory-direct turf-care branch locations and a manufacturing facility and headcount reductions. Under this plan, we recorded asset impairment charges of \$47 million, primarily intangible assets related to product rationalization, contract termination and other costs of \$18 million and severance costs of \$8 million. Headcount reductions totaled approximately 400 positions,

## Edgar Filing: TEXTRON INC - Form 10-K

### Table of Contents

representing 10% of Textron Specialized Vehicles workforce. The actions taken under this plan were substantially completed at the end of 2018.

In 2017 and 2016, we recorded special charges of \$90 million and \$123 million, respectively, related to a plan that was initiated in 2016 to restructure and realign our businesses by implementing headcount reductions, facility consolidations and other actions in order to improve overall operating efficiency across Textron. The 2016 plan was completed in 2017. Special charges related to this plan included \$97 million of severance costs, \$84 million of asset impairments and \$32 million in contract terminations and other costs. Of these amounts, \$83 million was incurred at Textron Systems, \$63 million at Textron Aviation, \$38 million at Industrial, \$28 million at Bell and \$1 million at Corporate. The total headcount reduction under this plan was approximately 2,100 positions, representing 5% of our workforce.

In connection with the acquisition of Arctic Cat, we initiated a restructuring plan in the first quarter of 2017 and recorded restructuring charges of \$28 million in 2017, which included \$19 million of severance costs, largely related to change-of-control provisions, and \$9 million of contract termination and other costs. In addition, we recorded \$12 million of acquisition-related integration and transaction costs in 2017.

For 2017 and 2016, special charges recorded by segment and type of cost are as follows:

<i>(In millions)</i>	Severance Costs	Asset Impairments	Contract Terminations and Other	Acquisition Integration/ Transaction Costs	Total Special Charges
<b>2017</b>					
Industrial	\$ 26\$	1\$	19\$	12\$	58
Textron Aviation	11	17			28
Bell	3	12	8		23
Textron Systems	6	16	(1)		21
	\$ 46\$	46\$	26\$	12\$	130
<b>2016</b>					
Industrial	\$ 17\$	2\$	1\$	\$	20
Textron Aviation	33	1	1		35
Bell	4	1			5
Textron Systems	15	34	13		62
Corporate	1				1
	\$ 70\$	38\$	15\$	\$	123

### **Income Taxes**

Effective tax rate	<b>2018</b> 11.7%	<b>2017</b> 59.8%	<b>2016</b> 3.8%
--------------------	----------------------	----------------------	---------------------

In 2018, our effective tax rate was lower than the U.S. federal statutory tax rate of 21%, primarily due to the disposition of the Tools and Test equipment product line which resulted in a gain taxable primarily in non-U.S. jurisdictions that partially exempt such gains from tax. The effective tax rate for 2018 also reflects a \$25 million benefit recognized upon the reassessment of our reserve for uncertain tax positions based on new information, including interactions with the tax authorities and recent audit settlements. In addition, we finalized the 2017 impacts of the Tax Cut and Jobs Act (the Tax Act) and recognized a \$14 million benefit in the fourth quarter of 2018.

Our effective tax rate for 2017 was higher than the U.S. federal statutory tax rate of 35%, largely due to the impact from the Tax Act. In the fourth quarter of 2017, we recorded a provisional estimate of \$266 million for one-time adjustments resulting from the Tax Act. Approximately \$154 million of this provisional estimate represented a charge resulting from the remeasurement of our U.S. federal deferred tax assets and liabilities, and the remainder represented a provision for the transition tax on post-1986 earnings and profits previously deferred from U.S. income taxes.

In 2016, our effective tax rate was lower than the U.S. federal statutory tax rate of 35%, largely due to a settlement with the U.S. Internal Revenue Service Office of Appeals for our 1998 to 2008 tax years. This settlement resulted in a \$206 million benefit recognized in continuing operations and a \$113 million benefit in discontinued operations.

For a full reconciliation of our effective tax rate to the U.S. federal statutory tax rate, see Note 16.

Table of ContentsSegment Analysis

We operate in, and report financial information for, the following five business segments: Textron Aviation, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses, gains/losses on major business dispositions and special charges. The measurement for the Finance segment includes interest income and expense along with intercompany interest income and expense. Operating expenses for the Manufacturing segments include cost of sales, selling and administrative expense and other non-service components of net periodic benefit cost/(credit), and exclude certain corporate expenses and special charges.

In our discussion of comparative results for the Manufacturing group, changes in revenues and segment profit typically are expressed for our commercial business in terms of volume, pricing, foreign exchange, acquisitions and dispositions, while changes in segment profit may be expressed in terms of mix, inflation and cost performance. Volume changes in revenues for our commercial business represent increases or decreases in the number of units delivered or services provided. Pricing represents changes in unit pricing. Foreign exchange is the change resulting from translating foreign-denominated amounts into U.S. dollars at exchange rates that are different from the prior period. Revenues generated by acquired businesses are reflected in Acquisitions for a twelve-month period, while reductions in revenues from the sale of businesses are reflected as Dispositions. For segment profit, mix represents a change due to the composition of products and/or services sold at different profit margins. Inflation represents higher material, wages, benefits, pension service cost or other costs. Performance reflects an increase or decrease in research and development, depreciation, selling and administrative costs, warranty, product liability, quality/scrap, labor efficiency, overhead, non-service pension cost/(credit), product line profitability, start-up, ramp up and cost-reduction initiatives or other manufacturing inputs.

Approximately 24% of our 2018 revenues were derived from contracts with the U.S. Government, including those under the U.S. Government-sponsored foreign military sales program. For our segments that contract with the U.S. Government, changes in revenue related to these contracts are expressed in terms of volume. Revenues in 2018 for our U.S. Government contracts are primarily recognized as costs are incurred, while revenues for 2017 and 2016 were primarily recognized as units were delivered. Changes in segment profit are typically expressed in terms of volume and performance; these include cumulative catch-up adjustments associated with a) revisions to the transaction price that may reflect contract modifications or changes in assumptions related to award fees and other variable consideration or b) changes in the total estimated costs at completion due to improved or deteriorated operating performance.

**Textron Aviation**

<i>(Dollars in millions)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>% Change 2018</b>	<b>2017</b>
Revenues:					
Aircraft	\$ 3,435	\$ 3,112	\$ 3,412	10%	(9)%
Aftermarket parts and services	1,536	1,574	1,509	(2)%	4%
Total revenues	4,971	4,686	4,921	6%	(5)%
Operating expenses	4,526	4,383	4,532	3%	(3)%
Segment profit	445	303	389	47%	(22)%
Profit margin	9.0%	6.5%	7.9%		
Backlog	\$ 1,791	\$ 1,180	\$ 1,041	52%	13%

**Textron Aviation Revenues and Operating Expenses**

## Edgar Filing: TEXTRON INC - Form 10-K

Factors contributing to the 2018 year-over-year revenue change are provided below:

<i>(In millions)</i>		<b>2018 versus 2017</b>
Volume and mix	\$	185
Pricing		100
Total change	\$	285

Textron Aviation's revenues increased \$285 million, 6%, in 2018, compared 2017, due to higher volume and mix of \$185 million and favorable pricing of \$100 million. We delivered 188 Citation jets and 186 commercial turboprops in 2018, compared with 180 Citation jets and 155 commercial turboprops in 2017.

Textron Aviation's operating expenses increased \$143 million, 3%, in 2018, compared with 2017, largely due to higher net volume as described above.

## Edgar Filing: TEXTRON INC - Form 10-K

### Table of Contents

Factors contributing to the 2017 year-over-year revenue change are provided below:

<i>(In millions)</i>	<b>2017 versus 2016</b>
Volume and mix	\$ (307)
Other	72
Total change	\$ (235)

Textron Aviation's revenues decreased \$235 million, 5%, in 2017, compared with 2016, primarily due to lower volume and mix of \$307 million, largely the result of lower military and commercial turboprop volume. We delivered 180 Citation jets, 155 commercial turboprops and 13 Beechcraft T-6 trainers in 2017, compared with 178 Citation jets, 190 commercial turboprops and 38 Beechcraft T-6 trainers in 2016.

Textron Aviation's operating expenses decreased \$149 million, 3%, in 2017, compared with 2016, largely due to lower net volume as described above.

### **Textron Aviation Segment Profit**

Factors contributing to 2018 year-over-year segment profit change are provided below:

<i>(In millions)</i>	<b>2018 versus 2017</b>
Volume and mix	\$ 65
Pricing, net of inflation	57
Performance	20
Total change	\$ 142

Segment profit at Textron Aviation increased \$142 million, 47%, in 2018, compared with 2017, primarily due to the impact from higher volume and mix of \$65 million as described above and the favorable impact from pricing, net of inflation.

Factors contributing to 2017 year-over-year segment profit change are provided below:

<i>(In millions)</i>	<b>2017 versus 2016</b>
Volume and mix	\$ (99)
Pricing, net of inflation	56
Performance and other	(43)
Total change	\$ (86)

## Edgar Filing: TEXTRON INC - Form 10-K

Segment profit at Textron Aviation decreased \$86 million, 22%, in 2017, compared with 2016, primarily as a result of lower net volume and mix as described above. The favorable impact of \$56 million from pricing, net of inflation, was largely offset by an unfavorable impact of \$43 million from performance and other, largely reflecting higher research, development and engineering costs, which included costs related to the Scorpion program in 2017.

### **Textron Aviation Backlog**

Backlog at Textron Aviation increased \$611 million, 52%, in 2018 as a result of orders in excess of deliveries.

Table of Contents**Bell**

<i>(Dollars in millions)</i>				<b>% Change</b>	
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2018</b>	<b>2017</b>
Revenues:					
Military aircraft and support programs	\$ 2,030	\$ 2,076	2,087	(2)%	(1)%
Commercial helicopters, parts and services	1,150	1,241	1,152	(7)%	8%
Total revenues	3,180	3,317	3,239	(4)%	2%
Operating expenses	2,755	2,902	2,853	(5)%	2%
Segment profit	425	415	386	2%	8%
Profit margin	13.4%	12.5%	11.9%		
Backlog	\$ 5,837	\$ 4,598	5,360	27%	(14)%

Bell's major U.S. Government programs at this time are the V-22 tiltrotor aircraft and the H-1 helicopter platforms, which are both in the production stage and represent a significant portion of Bell's revenues from the U.S. Government.

**Bell Revenues and Operating Expenses**

Factors contributing to the 2018 year-over-year revenue change are provided below:

<i>(In millions)</i>		<b>2018 versus 2017</b>
Volume and mix	\$	(155)
Other		18
Total change	\$	(137)

Bell's revenues decreased \$137 million, 4%, in 2018, compared with 2017, primarily due to lower commercial revenues of \$91 million, largely reflecting the mix of aircraft sold in the year, and lower military revenues of \$46 million. We delivered 192 commercial helicopters in 2018, compared with 132 commercial helicopters in 2017.

Bell's operating expenses decreased \$147 million, 5%, in 2018, compared with 2017, primarily due to lower volume and mix as described above and improved performance on military programs described below.

Factors contributing to the 2017 year-over-year revenue change are provided below:

<i>(In millions)</i>		<b>2017 versus 2016</b>
Volume and mix	\$	57
Other		21
Total change	\$	78

## Edgar Filing: TEXTRON INC - Form 10-K

Bell's revenues increased \$78 million, 2%, in 2017, compared with 2016, primarily due to an \$89 million increase in commercial revenues, largely due to higher deliveries as Bell delivered 132 commercial aircraft in 2017, compared with 114 aircraft in 2016. Military deliveries were largely unchanged in 2017 compared with 2016, as we delivered 22 V-22 aircraft in both years and 38 H-1 aircraft in 2017, compared with 35 H-1 aircraft in 2016.

Bell's operating expenses increased \$49 million, 2%, in 2017, compared with 2016, primarily due to higher volume as described above.

### **Bell Segment Profit**

Factors contributing to 2018 year-over-year segment profit change are provided below:

<i>(In millions)</i>		<b>2018 versus 2017</b>
Performance and other	\$	60
Volume and mix		(50)
Total change	\$	10

Bell's segment profit increased \$10 million, 2%, in 2018, compared with 2017, due to a favorable impact of \$60 million from performance and other, partially offset by an unfavorable impact from volume and mix, largely due to the mix of commercial aircraft sold in the year. The impact from performance and other was largely the result of \$77 million in improved performance on military

Table of Contents

programs, which included an increase in favorable profit adjustments reflecting retirements of risk related to cost estimates and improved labor and overhead rates, partially offset by higher research and development costs.

Factors contributing to 2017 year-over-year segment profit change are provided below:

<i>(In millions)</i>		<b>2017 versus 2016</b>
Performance and other	\$	66
Volume and mix		(37)
Total change	\$	29

Bell's segment profit increased \$29 million, 8%, in 2017, compared with 2016, reflecting a favorable impact from performance and other of \$66 million, largely the result of improved manufacturing performance and lower research and development costs, partially offset by an unfavorable impact from volume and mix of \$37 million.

**Bell Backlog**

Bell's backlog increased \$1.2 billion, 27%, in 2018. New contracts received in excess of revenues recognized totaled \$2.0 billion, which primarily reflected an increase of \$2.4 billion for Bell's portion of a third multi-year V-22 contract for the production and delivery of 63 units along with related supplies and services through 2024. This was partially offset by a decrease of \$760 million upon the adoption of ASC 606 at the beginning of 2018, largely resulting from the acceleration of revenues upon conversion to the cost-to-cost method of revenue recognition.

Bell's backlog decreased \$762 million, 14%, in 2017, primarily due to deliveries on the V-22 and H-1 programs in excess of orders.

**Textron Systems**

<i>(Dollars in millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>% Change 2018</b>	<b>2017</b>
Revenues	\$	1,464	\$1,840	1,756	(20)%	5%
Operating expenses		1,308	1,701	1,570	(23)%	8%
Segment profit		156	139	186	12%	(25)%
Profit margin		10.7%	7.6%	10.6%		
Backlog	\$	1,469	\$1,406	1,841	4%	(24)%

**Textron Systems Revenues and Operating Expenses**

Factors contributing to the 2018 year-over-year revenue change are provided below:

Edgar Filing: TEXTRON INC - Form 10-K

<i>(In millions)</i>		<b>2018 versus 2017</b>
Volume	\$	(380)
Other		4
Total change	\$	(376)

Revenues at Textron Systems decreased \$376 million, 20%, in 2018, compared with 2017, primarily due to lower volume of \$159 million in the Marine and Land Systems product line reflecting lower Tactical Armoured Patrol Vehicle program (TAPV) deliveries, along with a decrease due to the discontinuance of our sensor-fuzed weapon product in 2017.

Textron Systems operating expenses decreased \$393 million, 23%, in 2018, compared with 2017, primarily due to lower volume described above. The decrease in operating expenses in 2018 also included the impact from unfavorable net program adjustments recorded in 2017 described below.

Factors contributing to the 2017 year-over-year revenue change are provided below:

<i>(In millions)</i>		<b>2017 versus 2016</b>
Volume	\$	67
Acquisitions		10
Other		7
Total change	\$	84

Table of Contents

Revenues at Textron Systems increased \$84 million, 5%, in 2017, compared with 2016, primarily due to higher volume of \$176 million in the Marine and Land Systems product line, partially offset by lower volume in the other product lines, largely due to the final deliveries of our discontinued sensor-fuzed weapon product in the first half of 2017.

Textron Systems operating expenses increased \$131 million, 8%, in 2017, compared with 2016, primarily due to higher volume as described above and the unfavorable impact from net program adjustments described below.

**Textron Systems Segment Profit**

Factors contributing to 2018 year-over-year segment profit change are provided below:

<i>(In millions)</i>		<b>2018 versus 2017</b>
Performance and other	\$	62
Volume and mix		(45)
Total change	\$	17

Textron Systems segment profit increased \$17 million, 12%, in 2018, compared with 2017, primarily due to favorable performance and other of \$62 million, partially offset by lower volume described above. Performance and other improved largely due to unfavorable program adjustments recorded in 2017 as discussed below.

Factors contributing to 2017 year-over-year segment profit change are provided below:

<i>(In millions)</i>		<b>2017 versus 2016</b>
Performance	\$	(28)
Volume and mix		(13)
Other		(6)
Total change	\$	(47)

Textron Systems segment profit decreased \$47 million, 25%, in 2017, compared with 2016, primarily due to unfavorable performance. Performance reflects an unfavorable impact from net program adjustments compared with 2016, largely due to \$44 million of adjustments recorded in 2017 related to the TAPV program. In 2017, this program experienced inefficiencies resulting from various production issues during the ramp up and subsequent production.

**Textron Systems Backlog**

In 2017, backlog decreased \$435 million, 24%, primarily due to deliveries in excess of orders in the Marine and Land Systems product line as TAPV deliveries neared completion, and final deliveries of our discontinued sensor-fuzed weapon product in 2017.

**Industrial**

<i>(Dollars in millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>% Change</b>	
					<b>2018</b>	<b>2017</b>
Revenues:						
Fuel Systems and Functional Components	\$	2,352\$	2,330\$	2,273	1%	3%
Other Industrial		1,939	1,956	1,521	(1)%	29%
Total revenues		4,291	4,286	3,794		13%
Operating expenses		4,073	3,996	3,465	2%	15%
Segment profit		218	290	329	(25)%	(12)%
Profit margin		5.1%	6.8%	8.7%		

Table of Contents**Industrial Revenues and Operating Expenses**

Factors contributing to the 2018 year-over-year revenue change are provided below:

<i>(In millions)</i>	<b>2018 versus 2017</b>
Disposition	\$ (246)
Volume	149
Foreign exchange	57
Acquisition	49
Other	(4)
Total change	\$ 5

Industrial segment revenues increased \$5 million, in 2018, compared with 2017. Higher volume of \$149 million, largely related to the Textron Specialized Vehicles product line, a favorable impact of \$57 million from foreign exchange, primarily related to the strengthening of the Euro against the U.S. dollar, and the impact of \$49 million from the acquisition of Arctic Cat on March 6, 2017, were largely offset by \$246 million in lower revenues due to the disposition of the Tools and Test Equipment product line.

Operating expenses for the Industrial segment increased \$77 million, 2%, in 2018, compared with 2017, primarily due to higher volume described above, the impact from foreign exchange and additional operating expenses from the Arctic Cat acquisition. These increases were partially offset by lower operating expenses from the disposition of our Tools and Test Equipment product line.

Factors contributing to the 2017 year-over-year revenue change are provided below:

<i>(In millions)</i>	<b>2017 versus 2016</b>
Acquisitions	\$ 393
Volume	77
Foreign exchange	27
Other	(5)
Total change	\$ 492

Industrial segment revenues increased \$492 million, 13%, in 2017, compared with 2016, primarily due to the impact from acquired businesses of \$393 million, largely related to the acquisition of Arctic Cat as described below. Revenues were also impacted by higher volume of \$77 million, primarily related to the Fuel Systems and Functional Components product line and a favorable impact of \$27 million from foreign exchange, primarily related to the Euro.

On March 6, 2017, we acquired Arctic Cat, a manufacturer of all-terrain vehicles, side-by-sides and snowmobiles, in addition to related parts, garments and accessories. The operating results of Arctic Cat have been included in our financial results only for the period subsequent to the completion of the acquisition. See Note 2 for additional information regarding this acquisition.

Operating expenses for the Industrial segment increased \$531 million, 15%, in 2017, compared with 2016, primarily due to additional operating expenses from acquired businesses. The increase in operating expenses was also due to higher volume as described above.

**Industrial Segment Profit**

Factors contributing to 2018 year-over-year segment profit change are provided below:

<i>(In millions)</i>		<b>2018 versus 2017</b>
Disposition	\$	(22)
Pricing and inflation		(21)
Performance and other		(16)
Volume and mix		(13)
Total change	\$	(72)

Table of Contents

Segment profit for the Industrial segment decreased \$72 million, 25%, in 2018, compared with 2017, resulting from the impact of the disposition of our Tools and Test Equipment product line of \$22 million, an unfavorable impact of pricing and inflation of \$21 million and unfavorable performance and other of \$16 million, which were both primarily related to the Textron Specialized Vehicles product line. The unfavorable volume and mix was primarily due to the mix of products sold in the year. Performance and other primarily included additional operating expenses in the first quarter of 2018 due to the timing of the Arctic Cat acquisition and the seasonality of the outdoor power sports business and unfavorable inventory adjustments in the Textron Specialized Vehicles product line, partially offset by a favorable impact of \$17 million recognized in the fourth quarter of 2018 related to a patent infringement matter.

Factors contributing to 2017 year-over-year segment profit change are provided below:

<i>(In millions)</i>	<b>2017 versus 2016</b>
Pricing and inflation	\$ (23)
Performance and other	(10)
Volume and mix	(6)
Total change	\$ (39)

Industrial s segment profit decreased \$39 million, 12%, in 2017, compared with 2016, largely due to an unfavorable impact from pricing and inflation of \$23 million, primarily in the Fuel Systems and Functional Components product line, and unfavorable performance and other of \$10 million. Performance and other primarily included the operating results of Arctic Cat, partially offset by favorable performance in the Fuel Systems and Functional Components product line.

**Finance**

<i>(In millions)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Revenues	\$ 66\$	69\$	78
Segment profit	23	22	19

Finance segment revenues decreased \$3 million and segment profit increased \$1 million in 2018, compared with 2017. Finance segment revenues decreased \$9 million, in 2017, compared with 2016, primarily attributable to lower average finance receivables, and segment profit increased \$3 million in 2017, compared with 2016, primarily due to lower provision for loan losses, partially offset by lower average finance receivables. The following table reflects information about the Finance segment s credit performance related to finance receivables.

<i>(Dollars in millions)</i>	<b>December 29, 2018</b>	<b>December 30, 2017</b>
Finance receivables	\$ 789\$	850
Nonaccrual finance receivables	40	61
Ratio of nonaccrual finance receivables to finance receivables	5.07%	7.18%
60+ days contractual delinquency	\$ 14\$	34
60+ days contractual delinquency as a percentage of finance receivables	1.77%	4.00%



Table of Contents**Liquidity and Capital Resources**

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron consolidated with its majority-owned subsidiaries that operate in the Textron Aviation, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of Textron Financial Corporation and its consolidated subsidiaries. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group's activities, investors, rating agencies and analysts use different measures to evaluate each group's performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.

Key information that is utilized in assessing our liquidity is summarized below:

	<b>December 29, 2018</b>	<b>December 30, 2017</b>
<i>(Dollars in millions)</i>		
<b>Manufacturing group</b>		
Cash and equivalents	\$ 987	\$ 1,079
Debt	3,066	3,088
Shareholders' equity	5,192	5,647
Capital (debt plus shareholders' equity)	8,258	8,735
Net debt (net of cash and equivalents) to capital	29%	26%
Debt to capital	37%	35%
<b>Finance group</b>		
Cash and equivalents	\$ 120	\$ 183
Debt	718	824

We believe that our calculations of debt to capital and net debt to capital are useful measures as they provide a summary indication of the level of debt financing (i.e., leverage) that is in place to support our capital structure, as well as to provide an indication of the capacity to add further leverage. We believe that we will have sufficient cash to meet our future needs, based on our existing cash balances, the cash we expect to generate from our manufacturing operations and other available funding alternatives, as appropriate.

Textron has a senior unsecured revolving credit facility that expires in September 2021 for an aggregate principal amount of \$1.0 billion, of which up to \$100 million is available for the issuance of letters of credit. At December 29, 2018, there were no amounts borrowed against the facility and there were \$10 million of letters of credit issued against it. We also maintain an effective shelf registration statement filed with the Securities and Exchange Commission that allows us to issue an unlimited amount of public debt and other securities.

**Manufacturing Group Cash Flows**

Cash flows from continuing operations for the Manufacturing group as presented in our Consolidated Statements of Cash Flows are summarized below:

Edgar Filing: TEXTRON INC - Form 10-K

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>
Operating activities	\$	1,127	\$ 930	901
Investing activities		539	(728)	(534)
Financing activities		(1,738)	(266)	(146)

In 2018, cash flows provided by operating activities was \$1,127 million, compared with \$930 million in 2017, a 21% increase, primarily reflecting lower pension contributions of \$306 million, higher earnings and a dividend of \$50 million received from the Finance group in the first quarter of 2018, which were partially offset by a higher use of net working capital in 2018, largely reflecting a \$145 million cash outflow from changes in net taxes paid/received.

Cash flows provided by operating activities was \$930 million in 2017, compared with \$901 million in 2016, a 3% increase, as improvements in working capital, were largely offset by higher pension contributions of \$308 million and lower earnings. Significant factors contributing to the favorable change in working capital included an increase in cash flows of \$769 million related to changes in inventory between the periods, principally in the Textron Aviation and Textron Systems segments, \$333 million related to changes in customer deposits and \$179 million from changes in net taxes paid/received, partially offset by changes in accounts payable and accounts receivable. The increase in cash flows from customer deposits between the periods is primarily related to lower performance-based payments received on certain military contracts in the Bell segment in 2016.

Table of Contents

Net tax payments/(receipts) were \$129 million, \$(16) million and \$163 million in 2018, 2017 and 2016, respectively. Pension contributions were \$52 million, \$358 million and \$50 million in 2018, 2017 and 2016, respectively. In 2017, pension contributions included a \$300 million discretionary contribution to fund a U.S. pension plan.

In 2018, investing cash flows included net cash proceeds of \$807 million from the disposition of the Tools and Test Equipment product line and net proceeds from corporate-owned life insurance policies of \$110 million, partially offset by capital expenditures of \$369 million. In 2017, cash flows used by investing activities included capital expenditures of \$423 million and a \$316 million aggregate cash payment for the Arctic Cat acquisition. Investing cash flows for 2016 included capital expenditures of \$446 million and cash used for acquisitions of \$186 million, partially offset by net proceeds from corporate-owned life insurance policies of \$87 million.

Cash flows used in financing activities in 2018 primarily included \$1.8 billion of cash paid to repurchase an aggregate of 29.1 million shares of our outstanding common stock under both a new 2018 share repurchase authorization as disclosed below and a prior 2017 authorization. In 2017 and 2016, financing cash flows included \$582 million and \$241 million of cash paid, respectively, to repurchase an aggregate of 11.9 million and 6.9 million shares, respectively, of our outstanding common stock under prior share repurchase authorizations. Total financing cash flows in 2017 and 2016 also included the repayment of outstanding debt of \$704 million and \$254 million, respectively, and proceeds from long-term debt of \$992 million and \$345 million, respectively.

On April 16, 2018, our Board of Directors authorized the repurchase of up to 40 million shares of our common stock. This repurchase plan was utilized in 2018 for repurchases funded, in part, by the net proceeds of \$0.8 billion from the disposition of the Tools and Test product line. In addition, this plan allows us to opportunistically repurchase shares and to continue our practice of repurchasing shares to offset the impact of dilution from shares issued under compensation and benefit plans.

Dividend payments to shareholders totaled \$20 million, \$21 million and \$22 million in 2018, 2017 and 2016, respectively. Dividends received from the Finance group, which totaled \$50 million and \$29 million in 2018 and 2016, respectively, are included within cash flows from operating activities for the Manufacturing group as they represent a return on investment.

**Finance Group Cash Flows**

The cash flows from continuing operations for the Finance group as presented in our Consolidated Statements of Cash Flows are summarized below:

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>
Operating activities	\$	14\$	(24)\$	11
Investing activities		99	140	142
Financing activities		(176)	(94)	(51)

The Finance group's cash flows from operating activities included net tax payments of \$17 million, \$48 million and \$11 million in 2018, 2017 and 2016, respectively. Cash flows from investing activities primarily included collections on finance receivables totaling \$226 million, \$273 million and \$292 million in 2018, 2017 and 2016, respectively, partially offset by finance receivable originations of \$177 million, \$174 million and \$173 million, respectively.

Cash flows used in financing activities included payments on long-term and nonrecourse debt of \$126 million, \$137 million and \$203 million in 2018, 2017 and 2016, respectively. In 2017 and 2016, cash flows from financing activities also included proceeds from long-term debt of \$44 million and \$180 million, respectively. In 2018 and 2016, dividend payments to the Manufacturing group totaled \$50 million and \$29 million, respectively.

### Consolidated Cash Flows

The consolidated cash flows from continuing operations, after elimination of activity between the borrowing groups, are summarized below:

<i>(In millions)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Operating activities	\$ 1,109	\$ 963	\$ 927
Investing activities	620	(645)	(436)
Financing activities	(1,864)	(360)	(168)

In 2018, consolidated cash flows provided by operating activities was \$1,109 million, compared with \$963 million in 2017, a 15% increase, primarily reflecting lower pension contributions of \$306 million and higher earnings, partially offset by a higher use of net working capital in 2018, reflecting a \$114 million increase in net tax payments and \$45 million in lower cash flows related to captive financing activities.

Table of Contents

Consolidated cash flows provided by operating activities was \$963 million in 2017, compared with \$927 million in 2016, a 4% increase, as improvements in working capital, were largely offset by higher pension contributions of \$308 million and lower earnings. Significant factors contributing to the favorable change in working capital included an increase in cash flows of \$764 million related to changes in inventory between the periods, principally in the Textron Aviation and Textron Systems segments, \$333 million related to changes in customer deposits and \$142 million of lower net tax payments, partially offset by changes in accounts payable and accounts receivable. The increase in cash flows from customer deposits between the periods is primarily related to lower performance-based payments received on certain military contracts in the Bell segment in 2016.

Net tax payments were \$146 million, \$32 million and \$174 million in 2018, 2017 and 2016, respectively. Pension contributions were \$52 million, \$358 million and \$50 million in 2018, 2017 and 2016, respectively. In 2017, pension contributions included a \$300 million discretionary contribution to fund a U.S. pension plan.

Investing cash flows in 2018 included net cash proceeds of \$807 million from the disposition of the Tools and Test Equipment product line and net proceeds from corporate-owned life insurance policies of \$110 million, partially offset by capital expenditures of \$369 million. In 2017, cash flows used by investing activities included capital expenditures of \$423 million and a \$316 million aggregate cash payment for the Arctic Cat acquisition. Investing cash flows for 2016 included capital expenditures of \$446 million and cash used for acquisitions of \$186 million, partially offset by net proceeds from corporate-owned life insurance policies of \$87 million.

In 2018, 2017 and 2016, cash used in financing activities included share repurchases of \$1,783 million, \$582 million and \$241 million, respectively, and the repayment of outstanding debt of \$131 million, \$841 million and \$457 million, respectively. Total financing cash flows in 2017 and 2016 also included proceeds from long-term debt of \$1,036 million and \$525 million, respectively.

**Captive Financing and Other Intercompany Transactions**

The Finance group provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters manufactured by our Manufacturing group, otherwise known as captive financing. In the Consolidated Statements of Cash Flows, cash received from customers is reflected as operating activities when received from third parties. However, in the cash flow information provided for the separate borrowing groups, cash flows related to captive financing activities are reflected based on the operations of each group. For example, when product is sold by our Manufacturing group to a customer and is financed by the Finance group, the origination of the finance receivable is recorded within investing activities as a cash outflow in the Finance group's statement of cash flows. Meanwhile, in the Manufacturing group's statement of cash flows, the cash received from the Finance group on the customer's behalf is recorded within operating cash flows as a cash inflow. Although cash is transferred between the two borrowing groups, there is no cash transaction reported in the consolidated cash flows at the time of the original financing. These captive financing activities, along with all significant intercompany transactions, are reclassified or eliminated from the Consolidated Statements of Cash Flows.

Reclassification adjustments included in the Consolidated Statements of Cash Flows are summarized below:

*(In millions)*

**2018                      2017                      2016**

## Edgar Filing: TEXTRON INC - Form 10-K

Reclassification adjustments from investing activities:				
Cash received from customers	\$	199\$	241\$	248
Finance receivable originations for Manufacturing group inventory sales		(177)	(174)	(173)
Other		(4)	(10)	(31)
Total reclassification adjustments from investing activities		18	57	44
Reclassification adjustments from financing activities:				
Dividends received by Manufacturing group from Finance group		(50)		(29)
Total reclassification adjustments to cash flow from operating activities	\$	(32)\$	57\$	15

Under a Support Agreement between Textron and TFC, Textron is required to maintain a controlling interest in TFC. The agreement, as amended in December 2015, also requires Textron to ensure that TFC maintains fixed charge coverage of no less than 125% and consolidated shareholder s equity of no less than \$125 million. There were no cash contributions required to be paid to TFC in 2018, 2017 and 2016 to maintain compliance with the support agreement.

Table of Contents**Contractual Obligations****Manufacturing Group**

The following table summarizes the known contractual obligations, as defined by reporting regulations, of our Manufacturing group as of December 29, 2018:

<i>(In millions)</i>	<b>Total</b>	<b>Payments Due by Period</b>			<b>More Than 5 Years</b>
		<b>Year 1</b>	<b>Years 2-3</b>	<b>Years 4-5</b>	
Debt	\$ 3,082\$	258\$	1,059\$	14\$	1,751
Purchase obligations not reflected in balance sheet	2,571	2,032	509	28	2
Interest on borrowings	643	136	205	135	167
Pension benefits for unfunded plans	369	27	50	46	246
Postretirement benefits other than pensions	250	28	49	41	132
Other long-term liabilities	345	76	103	54	112
Operating leases	301	64	77	45	115
Total Manufacturing group	\$ 7,561\$	2,621\$	2,052\$	363\$	2,525

*Pension and Postretirement Benefits*

We maintain defined benefit pension plans and postretirement benefit plans other than pensions as described in Note 14. Included in the above table are discounted estimated benefit payments we expect to make related to unfunded pension and other postretirement benefit plans. Actual benefit payments are dependent on a number of factors, including mortality assumptions, expected retirement age, rate of compensation increases and medical trend rates, which are subject to change in future years. Our policy for funding pension plans is to make contributions annually, consistent with applicable laws and regulations; however, future contributions to our pension plans are not included in the above table. In 2019, we expect to make approximately \$25 million of contributions to our funded pension plans and the Retirement Account Plan. Based on our current assumptions, which may change with changes in market conditions, our current contribution for each of the years from 2020 through 2023 are estimated to be approximately \$50 million under the plan provisions in place at this time.

*Other Long-Term Liabilities*

Other long-term liabilities consist of undiscounted amounts in the Consolidated Balance Sheets that primarily include obligations under deferred compensation arrangements and estimated environmental remediation costs. Payments under deferred compensation arrangements have been estimated based on management's assumptions of expected retirement age, mortality, stock price and rates of return on participant deferrals. The timing of cash flows associated with environmental remediation costs is largely based on historical experience. Certain other long-term liabilities, such as deferred taxes, unrecognized tax benefits and product liability, warranty and litigation reserves, have been excluded from the table due to the uncertainty of the timing of payments combined with the absence of historical trends to be used as a predictor for such payments.

*Purchase Obligations*

Purchase obligations include undiscounted amounts committed under legally enforceable contracts or purchase orders for goods and services with defined terms as to price, quantity and delivery dates. Approximately 37% of the purchase obligations we disclose represent purchase orders issued for goods and services to be delivered under firm contracts with the U.S. Government for which we have full recourse under customary contract termination clauses.

**Finance Group**

The following table summarizes the known contractual obligations, as defined by reporting regulations, of our Finance group as of December 29, 2018:

<i>(In millions)</i>	<b>Payments Due by Period</b>				<b>More Than 5 Years</b>
	<b>Total</b>	<b>Year 1</b>	<b>Years 2-3</b>	<b>Years 4-5</b>	
Term debt	\$ 419\$	167\$	190\$	37\$	25
Subordinated debt	299				299
Interest on borrowings	216	25	37	30	124
Total Finance group	\$ 934\$	192\$	227\$	67\$	448

Table of Contents

**Critical Accounting Estimates**

To prepare our Consolidated Financial Statements to be in conformity with generally accepted accounting principles, we must make complex and subjective judgments in the selection and application of accounting policies. The accounting policies that we believe are most critical to the portrayal of our financial condition and results of operations are listed below. We believe these policies require our most difficult, subjective and complex judgments in estimating the effect of inherent uncertainties. This section should be read in conjunction with Note 1, which includes other significant accounting policies.

**Revenue Recognition**

A substantial portion of our revenues is related to long-term contracts with the U.S. Government, including those under U.S. Government-sponsored foreign military sales program, for the design, development, manufacture or modification of aerospace and defense products as well as related services. At the beginning of 2018, we adopted Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (ASC 606)* and its related amendments using the modified retrospective transition method, which permitted comparative information to not be restated. This standard primarily impacted our contracts with the U.S. Government as we were required to convert certain contracts from the units-of-delivery method to the cost-to-cost method for revenue recognition. Under ASC 606, while the timing of revenue recognition has changed for many of these contracts and the number of units of accounting, known as performance obligations, have been reduced from the prior standards, the process for establishing and reviewing our revenue and cost estimates is consistent with the prior periods.

With the adoption of ASC 606 in 2018, due to the continuous transfer of control to the U.S. Government, we recognize revenue over the time that we perform under the contract. Selecting the method to measure progress towards completion requires judgment and is based on the nature of the products or service to be provided. We generally use the cost-to-cost method to measure progress for our contracts because it best depicts the transfer of control to the customer that occurs as we incur costs on our contracts. Under this measure, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the estimated costs at completion of the performance obligation, and revenue is recorded proportionally as costs are incurred.

Prior to the ASC 606 adoption, we accounted for our long-term contracts under the percentage of completion method of accounting. Under this method, we estimated profit as the difference between total estimated revenues and cost of a contract. We then recognized that estimated profit over the contract term based on either the units-of-delivery method or the cost-to-cost method (which typically was used for development effort as costs were incurred), as appropriate under the circumstances. Revenues under fixed price contracts generally were recorded using the units-of-delivery method, while revenues under cost-reimbursement contracts were recorded using the cost-to-cost method.

Approximately 80% of our 2018 revenues with the U.S. Government were under fixed-price and fixed-price incentive contracts. To the extent our actual costs vary from the estimates upon which the price was negotiated, we will generate more or less profit and could potentially incur a loss.

The transaction price for our contracts represents our best estimate of the consideration we expect to receive and includes assumptions regarding variable consideration as applicable. Certain of our long-term contracts contain incentive fees or other provisions that can either increase or decrease the transaction price. These variable amounts generally are awarded upon achievement of certain performance metrics, program

milestones or cost targets and can be based upon customer discretion. We include estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Our estimates of variable consideration and determination of whether to include estimated amounts in the transaction price are based largely on an assessment of our anticipated performance, historical performance and all other information that is reasonably available to us.

Due to the number of years it may take to complete many of our contracts and the scope and nature of the work required to be performed on those contracts, the estimation of total transaction price and costs at completion is complicated and subject to many variables and, accordingly, is subject to change. In estimating total costs at completion, we are required to make numerous assumptions related to the complexity of design and related development work to be performed; engineering requirements; product performance; subcontractor performance; availability and cost of materials; labor productivity, availability and cost; overhead and capital costs; manufacturing efficiencies; the length of time to complete the contract (to estimate increases in wages and prices for materials); and costs of satisfying offset obligations, among other variables. Our cost estimation process is based on the professional knowledge and experience of engineers and program managers along with finance professionals. We review and update our cost projections quarterly or more frequently when circumstances significantly change. When estimates of total costs to be incurred on a contract exceed estimates of total sales to be earned, a provision for the entire loss on the contract is recorded in the period in which the loss is determined.

Table of Contents

At the outset of each contract, we estimate an initial profit booking rate considering the risks surrounding our ability to achieve the technical requirements (e.g., a newly-developed product versus a mature product), schedule (e.g., the number and type of milestone events), and costs by contract requirements in the initial estimated costs at completion. Profit booking rates may increase during the performance of the contract if we successfully retire risks surrounding the technical, schedule, and cost aspects of the contract. Conversely, the profit booking rate may decrease if we are not successful in retiring the risks; and, as a result, our estimated costs at completion increase. All estimates are subject to change during the performance of the contract and, therefore, may affect the profit booking rate.

Increases or decreases in profit booking rates are recognized in the current period and reflect the inception-to-date effect of such changes. Changes in our profit booking rate due to changes in our estimate of the total expected costs, along with changes in the transaction price, are recognized on a cumulative catch-up method of accounting. This method recognizes the cumulative effect of changes on current and prior periods with the impact of the change from inception-to-date recorded in the current period. The impact of our gross cumulative catch-up adjustments on revenues and segment profit recognized in prior periods is presented below:

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>
Gross favorable	\$	249\$	92\$	106
Gross unfavorable		(53)	(87)	(23)
Net adjustments	\$	196\$	5\$	83

With the adoption of ASC 606 at the beginning of 2018, a significant portion of our contracts with the U.S. Government converted to the cost-to-cost method for revenue recognition from the units of delivery method. The cost-to-cost method generally results in larger cumulative catch-up adjustments since revenue is recognized earlier on these contracts requiring the estimation of costs over longer periods of time. Under the units of delivery method that we used for many of our contracts in 2017 and 2016, we had more time to develop and refine our estimates as we were not required to recognize revenue until our products were delivered much later in the contract term.

Due to the significance of judgment in the estimation process described above, it is likely that materially different revenues and/or cost of sales amounts could be recorded if we used different assumptions or if the underlying circumstances were to change. Our earnings could be reduced by a material amount resulting in a charge to earnings if (a) total estimated contract costs are significantly higher than expected due to changes in customer specifications prior to contract amendment, (b) total estimated contract costs are significantly higher than previously estimated due to cost overruns or inflation, (c) there is a change in engineering efforts required during the development stage of the contract or (d) we are unable to meet contract milestones.

**Goodwill**

We evaluate the recoverability of goodwill annually in the fourth quarter or more frequently if events or changes in circumstances, such as declines in sales, earnings or cash flows, or material adverse changes in the business climate, indicate that the carrying value of a reporting unit might be impaired. The reporting unit represents the operating segment unless discrete financial information is prepared and reviewed by segment management for businesses one level below that operating segment, in which case such component is the reporting unit. In certain instances, we have aggregated components of an operating segment into a single reporting unit based on similar economic characteristics.

We calculate the fair value of each reporting unit, primarily using discounted cash flows. These cash flows incorporate assumptions for short- and long-term revenue growth rates, operating margins and discount rates that represent our best estimates of current and forecasted market conditions, cost structure, anticipated net cost reductions, and the implied rate of return that we believe a market participant would require for an investment in a business having similar risks and business characteristics to the reporting unit being assessed. The revenue growth rates and operating margins used in our discounted cash flow analysis are based on our strategic plans and long-range planning forecasts. The long-term

growth rate we use to determine the terminal value of the business is based on our assessment of its minimum expected terminal growth rate, as well as its past historical growth and broader economic considerations such as gross domestic product, inflation and the maturity of the markets we serve. We utilize a weighted-average cost of capital in our impairment analysis that makes assumptions about the capital structure that we believe a market participant would make and include a risk premium based on an assessment of risks related to the projected cash flows of each reporting unit. We believe this approach yields a discount rate that is consistent with an implied rate of return that an independent investor or market participant would require for an investment in a company having similar risks and business characteristics to the reporting unit being assessed.

Table of Contents

If the reporting unit's estimated fair value exceeds its carrying value, there is no impairment, and no further analysis is performed. Otherwise, an impairment loss is recognized in an amount equal to that excess carrying value over the estimated fair value amount. Based on our annual impairment review, the fair value of all of our reporting units exceeded their carrying values, and we do not believe that there is a reasonable possibility that any units might fail the initial step of the impairment test in the foreseeable future.

**Retirement Benefits**

We maintain various pension and postretirement plans for our employees globally. These plans include significant pension and postretirement benefit obligations, which are calculated based on actuarial valuations. Key assumptions used in determining these obligations and related expenses include expected long-term rates of return on plan assets, discount rates and healthcare cost projections. We also make assumptions regarding employee demographic factors such as retirement patterns, mortality, turnover and rate of compensation increases. We evaluate and update these assumptions annually.

To determine the weighted-average expected long-term rate of return on plan assets, we consider the current and expected asset allocation, as well as historical and expected returns on each plan asset class. A lower expected rate of return on plan assets will increase pension expense. For 2018, the assumed expected long-term rate of return on plan assets used in calculating pension expense was 7.58%, compared with 7.57% in 2017. For the last seven years, the assumed rate of return for our domestic plans, which represent approximately 93% of our total pension assets, was 7.75%. A 50 basis-point decrease in this long-term rate of return in 2018 would have increased pension cost for our domestic plans by approximately \$33 million.

The discount rate enables us to state expected future benefit payments as a present value on the measurement date, reflecting the current rate at which the pension liabilities could be effectively settled. This rate should be in line with rates for high-quality fixed income investments available for the period to maturity of the pension benefits, which fluctuate as long-term interest rates change. A lower discount rate increases the present value of the benefit obligations and increases pension expense. In 2018, the weighted-average discount rate used in calculating pension expense was 3.67%, compared with 4.13% in 2017. For our domestic plans, the assumed discount rate was 3.75% in 2018, compared with 4.25% in 2017. A 50 basis-point decrease in this weighted-average discount rate in 2018 would have increased pension cost for our domestic plans by approximately \$31 million.

The trend in healthcare costs is difficult to estimate and has an important effect on postretirement liabilities. The 2018 medical and prescription drug cost trend rates represent the weighted-average annual projected rate of increase in the per capita cost of covered benefits. In 2018, we assumed a trend rate of 7% for both medical and prescription drug cost and assumed this rate would gradually decline to 5% by 2024 and then remain at that level.

Table of Contents**Item 7A. Quantitative and Qualitative Disclosures About Market Risk****Foreign Currency Exchange Risk**

Our financial results are affected by changes in foreign currency exchange rates in the various countries in which our products are manufactured and/or sold. For our manufacturing operations, we manage our foreign currency transaction exposures by entering into foreign currency exchange contracts. These contracts generally are used to fix the local currency cost of purchased goods or services or selling prices denominated in currencies other than the functional currency. The notional amount of outstanding foreign currency exchange contracts was \$379 million and \$426 million at December 29, 2018 and December 30, 2017, respectively. We also manage exposures to foreign currency assets and earnings primarily by funding certain foreign currency-denominated assets with liabilities in the same currency so that certain exposures are naturally offset. We primarily use borrowings denominated in British pound sterling for these purposes. The impact of foreign currency exchange rate changes on our Consolidated Statements of Operations are as follows:

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>
Increase (decrease) in revenues	\$	57\$	27\$	(36)
Increase (decrease) in segment profit		1	(1)	(12)

**Interest Rate Risk**

Our financial results are affected by changes in interest rates. As part of managing this risk, we seek to achieve a prudent balance between floating- and fixed-rate exposures. We continually monitor our mix of these exposures and adjust the mix, as necessary. For our Finance group, we generally limit our risk to changes in interest rates with a strategy of matching floating-rate assets with floating-rate liabilities.

**Quantitative Risk Measures**

In the normal course of business, we enter into financial instruments for purposes other than trading. The financial instruments that are subject to market risk include finance receivables (excluding leases), debt (excluding capital lease obligations) and foreign currency exchange contracts. To quantify the market risk inherent in these financial instruments, we utilize a sensitivity analysis that includes a hypothetical change in fair value assuming a 10% decrease in interest rates and a 10% strengthening in foreign exchange rates against the U.S. dollar. The fair value of these financial instruments is estimated using discounted cash flow analysis and indicative market pricing as reported by leading financial news and data providers.

At the end of each year, the table below provides the carrying and fair values of these financial instruments along with the sensitivity of fair value to the hypothetical changes discussed above. This sensitivity analysis is most likely not indicative of actual results in the future.

	<b>December 29, 2018</b>			<b>December 30, 2017</b>		
	<b>Carrying Value*</b>	<b>Fair Value*</b>	<b>Sensitivity of Fair Value to a 10% Change</b>	<b>Carrying Value*</b>	<b>Fair Value*</b>	<b>Sensitivity of Fair Value to a 10% Change</b>
<i>(In millions)</i>						
<b>Manufacturing group</b>						
<i>Foreign currency exchange risk</i>						

Edgar Filing: TEXTRON INC - Form 10-K

Debt	\$	(197)\$	(208)\$	(21)\$	(212)\$	(232)\$	(23)
Foreign currency exchange contracts		(8)	(8)	50	11	11	26
	\$	(205)\$	(216)\$	29\$	(201)\$	(221)\$	3
<i>Interest rate risk</i>							
Debt	\$	(2,996)\$	(2,971)\$	(30)\$	(3,007)\$	(3,136)\$	(33)
<b>Finance group</b>							
<i>Interest rate risk</i>							
Finance receivables	\$	582\$	584\$	14\$	643\$	675\$	14
Debt		(718)	(640)	1	(824)	(799)	2

\* The value represents an asset or (liability).

Table of Contents**Item 8. Financial Statements and Supplementary Data**

Our Consolidated Financial Statements and the related report of our independent registered public accounting firm thereon are included in this Annual Report on Form 10-K on the pages indicated below:

	<b>Page</b>
<u>Consolidated Statements of Operations for each of the years in the three-year period ended December 29, 2018</u>	37
<u>Consolidated Statements of Comprehensive Income for each of the years in the three-year period ended December 29, 2018</u>	38
<u>Consolidated Balance Sheets as of December 29, 2018 and December 30, 2017</u>	39
<u>Consolidated Statements of Shareholders' Equity for each of the years in the three-year period ended December 29, 2018</u>	40
<u>Consolidated Statements of Cash Flows for each of the years in the three-year period ended December 29, 2018</u>	41
Notes to the Consolidated Financial Statements	
<u>Note 1. Summary of Significant Accounting Policies</u>	43
<u>Note 2. Business Disposition and Acquisitions</u>	50
<u>Note 3. Goodwill and Intangible Assets</u>	51
<u>Note 4. Accounts Receivable and Finance Receivables</u>	51
<u>Note 5. Inventories</u>	53
<u>Note 6. Property, Plant and Equipment, Net</u>	54
<u>Note 7. Other Current Liabilities</u>	54
<u>Note 8. Debt and Credit Facilities</u>	55
<u>Note 9. Derivative Instruments and Fair Value Measurements</u>	56
<u>Note 10. Shareholders' Equity</u>	57
<u>Note 11. Segment and Geographic Data</u>	58
<u>Note 12. Revenues</u>	60
<u>Note 13. Share-Based Compensation</u>	62
<u>Note 14. Retirement Plans</u>	64
<u>Note 15. Special Charges</u>	68
<u>Note 16. Income Taxes</u>	69
<u>Note 17. Commitments and Contingencies</u>	72
<u>Note 18. Supplemental Cash Flow Information</u>	72
<u>Report of Independent Registered Public Accounting Firm</u>	73
Supplementary Information:	
<u>Quarterly Data for 2018 and 2017 (Unaudited)</u>	74
<u>Schedule II Valuation and Qualifying Accounts</u>	75

All other schedules are omitted either because they are not applicable or not required or because the required information is included in the financial statements or notes thereto.

Table of Contents**Consolidated Statements of Operations**

For each of the years in the three-year period ended December 29, 2018

*(In millions, except per share data)*

	<b>2018</b>	<b>2017</b>	<b>2016</b>
<b>Revenues</b>			
Manufacturing revenues	\$ 13,906\$	14,129\$	13,710
Finance revenues	66	69	78
Total revenues	13,972	14,198	13,788
<b>Costs, expenses and other</b>			
Cost of sales	11,594	11,827	11,337
Selling and administrative expense	1,275	1,334	1,317
Interest expense	166	174	174
Special charges	73	130	123
Gain on business disposition	(444)		
Non-service components of pension and post-retirement income, net	(76)	(29)	(39)
Total costs, expenses and other	12,588	13,436	12,912
Income from continuing operations before income taxes	1,384	762	876
Income tax expense	162	456	33
<b>Income from continuing operations</b>	1,222	306	843
Income from discontinued operations, net of income taxes*		1	119
<b>Net income</b>	\$ 1,222\$	307\$	962
<b>Basic earnings per share</b>			
Continuing operations	\$ 4.88\$	1.15\$	3.11
Discontinued operations			0.44
<b>Basic earnings per share</b>	\$ 4.88\$	1.15\$	3.55
<b>Diluted earnings per share</b>			
Continuing operations	\$ 4.83\$	1.14\$	3.09
Discontinued operations			0.44
<b>Diluted earnings per share</b>	\$ 4.83\$	1.14\$	3.53

\* For 2016, see Note 16 for additional information.

See Notes to the Consolidated Financial Statements.

Table of Contents**Consolidated Statements of Comprehensive Income**

For each of the years in the three-year period ended December 29, 2018

<i>(In millions)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>
<b>Net income</b>	\$ 1,222\$	307\$	962
Other comprehensive income (loss), net of taxes:			
Pension and postretirement benefits adjustments, net of reclassifications	(74)	109	(178)
Foreign currency translation adjustments, net of reclassifications	(43)	107	(49)
Deferred gains (losses) on hedge contracts, net of reclassifications	(13)	14	20
Other comprehensive income (loss)	(130)	230	(207)
<b>Comprehensive income</b>	\$ 1,092\$	537\$	755

See Notes to the Consolidated Financial Statements.

Table of Contents**Consolidated Balance Sheets**

	<b>December 29, 2018</b>	<b>December 30, 2017</b>
<i>(In millions, except share data)</i>		
<b>Assets</b>		
<b>Manufacturing group</b>		
Cash and equivalents	\$ 987	\$ 1,079
Accounts receivable, net	1,024	1,363
Inventories	3,818	4,150
Other current assets	785	435
<b>Total current assets</b>	<b>6,614</b>	<b>7,027</b>
Property, plant and equipment, net	2,615	2,721
Goodwill	2,218	2,364
Other assets	1,800	2,059
<b>Total Manufacturing group assets</b>	<b>13,247</b>	<b>14,171</b>
<b>Finance group</b>		
Cash and equivalents	120	183
Finance receivables, net	760	819
Other assets	137	167
<b>Total Finance group assets</b>	<b>1,017</b>	<b>1,169</b>
<b>Total assets</b>	<b>\$ 14,264</b>	<b>\$ 15,340</b>
<b>Liabilities and shareholders equity</b>		
<b>Liabilities</b>		
<b>Manufacturing group</b>		
Short-term debt and current portion of long-term debt	\$ 258	\$ 14
Accounts payable	1,099	1,205
Other current liabilities	2,149	2,441
<b>Total current liabilities</b>	<b>3,506</b>	<b>3,660</b>
Other liabilities	1,932	2,006
Long-term debt	2,808	3,074
<b>Total Manufacturing group liabilities</b>	<b>8,246</b>	<b>8,740</b>
<b>Finance group</b>		
Other liabilities	108	129
Debt	718	824
<b>Total Finance group liabilities</b>	<b>826</b>	<b>953</b>
<b>Total liabilities</b>	<b>9,072</b>	<b>9,693</b>
<b>Shareholders equity</b>		
Common stock (238.2 million and 262.3 million shares issued, respectively, and 235.6 million and 261.5 million shares outstanding, respectively)	30	33
Capital surplus	1,646	1,669
Treasury stock	(129)	(48)
Retained earnings	5,407	5,368
Accumulated other comprehensive loss	(1,762)	(1,375)
<b>Total shareholders equity</b>	<b>5,192</b>	<b>5,647</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 14,264</b>	<b>\$ 15,340</b>

See Notes to the Consolidated Financial Statements.

Table of Contents**Consolidated Statements of Shareholders Equity**

	<b>Common Stock</b>	<b>Capital Surplus</b>	<b>Treasury Stock</b>	<b>Retained Earnings</b>	<b>Accumulated Other Comprehensive Loss</b>	<b>Total Shareholders Equity</b>
<i>(In millions, except per share data)</i>						
Balance at January 2, 2016	\$ 36	\$ 1,587	\$(559)	\$ 5,298	\$(1,398)	\$ 4,964
Net income				962		962
Other comprehensive loss					(207)	(207)
Dividends declared (\$0.08 per share)				(22)		(22)
Share-based compensation activity	1	119				120
Purchases of common stock			(241)			(241)
Retirement of treasury stock	(3)	(105)	800	(692)		(2)
Other		(2)				(2)
Balance at December 31, 2016	34	1,599		5,546	(1,605)	5,574
Net income				307		307
Other comprehensive income					230	230
Dividends declared (\$0.08 per share)				(21)		(21)
Share-based compensation activity		139				139
Purchases of common stock			(582)			(582)
Retirement of treasury stock	(1)	(69)	534	(464)		(2)
Balance at December 30, 2017	33	1,669	(48)	5,368	(1,375)	5,647
Adoption of ASC 606				90		90
Net income				1,222		1,222
Other comprehensive loss					(130)	(130)
Reclassification of stranded tax effects				257	(257)	
Dividends declared (\$0.08 per share)				(20)		(20)
Share-based compensation activity		166				166
Purchases of common stock			(1,783)			(1,783)
Retirement of treasury stock	(3)	(189)	1,702	(1,510)		(2)
Balance at December 29, 2018	\$ 30	\$ 1,646	\$(129)	\$ 5,407	\$(1,762)	\$ 5,192

See Notes to the Consolidated Financial Statements.

Table of Contents**Consolidated Statements of Cash Flows**

For each of the years in the three-year period ended December 29, 2018

<i>(In millions)</i>	<b>2018</b>	<b>Consolidated 2017</b>	<b>2016</b>
<b>Cash flows from operating activities</b>			
Net income	\$ 1,222	\$ 307	962
Less: Income from discontinued operations		1	119
Income from continuing operations	1,222	306	843
Adjustments to reconcile income from continuing operations to net cash provided by operating activities:			
Non-cash items:			
Depreciation and amortization	437	447	449
Gain on business disposition	(444)		
Deferred income taxes	49	346	48
Asset impairments	48	47	40
Other, net	102	90	92
Changes in assets and liabilities:			
Accounts receivable, net	50	(236)	(33)
Inventories	41	412	(352)
Other assets	(88)	(44)	(15)
Accounts payable	(63)	(156)	215
Other liabilities	(223)	(113)	(281)
Income taxes, net	(33)	78	(189)
Pension, net	(14)	(277)	25
Captive finance receivables, net	22	67	75
Other operating activities, net	3	(4)	10
Net cash provided by operating activities of continuing operations	1,109	963	927
Net cash used in operating activities of discontinued operations	(2)	(27)	(2)
Net cash provided by operating activities	1,107	936	925
<b>Cash flows from investing activities</b>			
Net proceeds from business disposition	807		
Capital expenditures	(369)	(423)	(446)
Net proceeds from corporate-owned life insurance policies	110	17	87
Net cash used in acquisitions	(23)	(331)	(186)
Finance receivables repaid	27	32	44
Other investing activities, net	68	60	65
Net cash provided by (used in) investing activities	620	(645)	(436)
<b>Cash flows from financing activities</b>			
Proceeds from long-term debt		1,036	525
Principal payments on long-term debt and nonrecourse debt	(131)	(841)	(457)
Purchases of Textron common stock	(1,783)	(582)	(241)
Proceeds from exercise of stock options	74	52	36
Dividends paid	(20)	(21)	(22)
Other financing activities, net	(4)	(4)	(9)
Net cash used in financing activities	(1,864)	(360)	(168)
Effect of exchange rate changes on cash and equivalents	(18)	33	(28)
<b>Net increase (decrease) in cash and equivalents</b>	<b>(155)</b>	<b>(36)</b>	<b>293</b>
Cash and equivalents at beginning of year	1,262	1,298	1,005
Cash and equivalents at end of year	\$ 1,107	\$ 1,262	\$ 1,298

See Notes to the Consolidated Financial Statements.

Table of Contents**Consolidated Statements of Cash Flows continued**

For each of the years in the three-year period ended December 29, 2018

<i>(In millions)</i>	<b>Manufacturing Group</b>			<b>Finance Group</b>		
	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>
<b>Cash flows from operating activities</b>						
Net income	\$ 1,198	\$ 248	\$ 951	\$ 24	\$ 59	11
Less: Income from discontinued operations		1	119			
Income from continuing operations	1,198	247	832	24	59	11
Adjustments to reconcile income from continuing operations to net cash provided by (used in) operating activities:						
Non-cash items:						
Depreciation and amortization	429	435	437	8	12	12
Gain on business disposition	(444)					
Deferred income taxes	54	390	36	(5)	(44)	12
Asset impairments	48	47	40			
Other, net	97	94	90	5	(4)	2
Changes in assets and liabilities:						
Accounts receivable, net	50	(236)	(33)			
Inventories	45	422	(347)			
Other assets	(87)	(43)	17	(1)	(1)	(6)
Accounts payable	(63)	(156)	215			
Other liabilities	(219)	(108)	(276)	(4)	(5)	(5)
Income taxes, net	(20)	119	(174)	(13)	(41)	(15)
Pension, net	(14)	(277)	25			
Dividends received from Finance group	50		29			
Other operating activities, net	3	(4)	10			
Net cash provided by (used in) operating activities of continuing operations	1,127	930	901	14	(24)	11
Net cash used in operating activities of discontinued operations	(2)	(27)	(2)			
Net cash provided by (used in) operating activities	1,125	903	899	14	(24)	11
<b>Cash flows from investing activities</b>						
Net proceeds from business disposition	807					
Capital expenditures	(369)	(423)	(446)			
Net proceeds from corporate-owned life insurance policies	110	17	87			
Net cash used in acquisitions	(23)	(331)	(186)			
Finance receivables repaid				226	273	292
Finance receivables originated				(177)	(174)	(173)
Other investing activities, net	14	9	11	50	41	23
Net cash provided by (used in) investing activities	539	(728)	(534)	99	140	142
<b>Cash flows from financing activities</b>						
Proceeds from long-term debt		992	345		44	180
Principal payments on long-term debt and nonrecourse debt	(5)	(704)	(254)	(126)	(137)	(203)
Purchases of Textron common stock	(1,783)	(582)	(241)			
Proceeds from exercise of stock options	74	52	36			
Dividends paid	(20)	(21)	(22)	(50)		(29)
Other financing activities, net	(4)	(3)	(10)		(1)	1
Net cash used in financing activities	(1,738)	(266)	(146)	(176)	(94)	(51)

Edgar Filing: TEXTRON INC - Form 10-K

Effect of exchange rate changes on cash and equivalents	(18)	33	(28)			
<b>Net increase (decrease) in cash and equivalents</b>	(92)	(58)	191	(63)	22	102
Cash and equivalents at beginning of year	1,079	1,137	946	183	161	59
Cash and equivalents at end of year	\$ 987\$	1,079\$	1,137\$	120\$	183\$	161

See Notes to the Consolidated Financial Statements.

Table of Contents

**Notes to the Consolidated Financial Statements**

**Note 1. Summary of Significant Accounting Policies**

**Principles of Consolidation and Financial Statement Presentation**

Our Consolidated Financial Statements include the accounts of Textron Inc. and its majority-owned subsidiaries. Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron Inc. consolidated with its majority-owned subsidiaries that operate in the Textron Aviation, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of Textron Financial Corporation (TFC) and its consolidated subsidiaries. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group's activities, investors, rating agencies and analysts use different measures to evaluate each group's performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.

Our Finance group provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters manufactured by our Manufacturing group, otherwise known as captive financing. In the Consolidated Statements of Cash Flows, cash received from customers is reflected as operating activities when received from third parties. However, in the cash flow information provided for the separate borrowing groups, cash flows related to captive financing activities are reflected based on the operations of each group. For example, when product is sold by our Manufacturing group to a customer and is financed by the Finance group, the origination of the finance receivable is recorded within investing activities as a cash outflow in the Finance group's statement of cash flows. Meanwhile, in the Manufacturing group's statement of cash flows, the cash received from the Finance group on the customer's behalf is recorded within operating cash flows as a cash inflow. Although cash is transferred between the two borrowing groups, there is no cash transaction reported in the consolidated cash flows at the time of the original financing. These captive financing activities, along with all significant intercompany transactions, are reclassified or eliminated in consolidation.

At the beginning of 2018, we adopted Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (ASC Topic 606)* and its related amendments, collectively referred to as ASC 606. We adopted ASC 606 using the modified retrospective transition method applied to contracts that were not substantially complete at the end of 2017. We recorded a \$90 million adjustment to increase retained earnings to reflect the cumulative impact of adopting this standard at the beginning of 2018, primarily related to certain long-term contracts our Bell segment has with the U.S. Government that converted to the cost-to-cost method for revenue recognition. The comparative information included in our financial statements and notes has not been restated and is reported under the accounting standards in effect for those periods based on the policies described in this note for the applicable year.

We also adopted ASU No. 2016-15, *Statement of Cash Flows - Classification of Certain Cash Receipts and Cash Payment* at the beginning of 2018. This standard provides guidance on the classification of certain cash flows and requires companies to classify cash proceeds received from the settlement of corporate-owned life insurance as cash inflows from investing activities. The standard is required to be adopted on a retrospective basis. Prior to adoption of this standard, we classified these proceeds as operating activities in the Consolidated Statements of Cash Flows. Upon adoption, we reclassified \$17 million and \$87 million of net cash proceeds for 2017 and 2016, respectively, from operating activities to investing activities.

**Collaborative Arrangements**

Our Bell segment has a strategic alliance agreement with The Boeing Company (Boeing) to provide engineering, development and test services related to the V-22 aircraft, as well as to produce the V-22 aircraft, under a number of separate contracts with the U.S. Government (V-22 Contracts). The alliance created by this agreement is not a legal entity and has no employees, no assets and no true operations. This agreement creates contractual rights and does not represent an entity in which we have an equity interest. We account for this alliance as a collaborative arrangement with Bell and Boeing reporting costs incurred and revenues generated from transactions with the U.S. Government in each company's respective income statement. Neither Bell nor Boeing is considered to be the principal participant for the transactions recorded under this agreement. Profits on cost-plus contracts are allocated between Bell and Boeing on a 50%-50% basis. Negotiated profits on fixed-price contracts are also allocated 50%-50%; however, Bell and Boeing are each responsible for their own cost overruns and are entitled to retain any cost underruns. Based on the contractual arrangement established under the alliance, Bell accounts for its rights and obligations under the specific requirements of the V-22 Contracts allocated to Bell under the work breakdown structure. We account for all of our rights and obligations, including warranty, product and any contingent liabilities, under the specific requirements of the V-22 Contracts allocated to us under the agreement. Revenues and cost of sales reflect our performance under the V-22 Contracts with revenues recognized using the cost-to-cost method upon the

Table of Contents

adoption of ASC 606. We include all assets used in performance of the V-22 Contracts that we own and all liabilities arising from our obligations under the V-22 Contracts in our Consolidated Balance Sheets.

**Use of Estimates**

We prepare our financial statements in conformity with generally accepted accounting principles, which require us to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from those estimates. Our estimates and assumptions are reviewed periodically, and the effects of changes, if any, are reflected in the Consolidated Statements of Operations in the period that they are determined.

**Revenue Recognition for 2018**

With the adoption of ASC 606 at the beginning of 2018, revenue is recognized when control of the goods or services promised under the contract is transferred to the customer either at a point in time (e.g., upon delivery) or over time (e.g., as we perform under the contract). We account for a contract when it has approval and commitment from both parties, the rights and payment terms of the parties are identified, the contract has commercial substance and collectability of consideration is probable. Contracts are reviewed to determine whether there is one or multiple performance obligations. A performance obligation is a promise to transfer a distinct good or service to a customer and represents the unit of accounting for revenue recognition. For contracts with multiple performance obligations, the expected consideration, or the transaction price, is allocated to each performance obligation identified in the contract based on the relative standalone selling price of each performance obligation. Revenue is then recognized for the transaction price allocated to the performance obligation when control of the promised goods or services underlying the performance obligation is transferred. Contract consideration is not adjusted for the effects of a significant financing component when, at contract inception, the period between when control transfers and when the customer will pay for that good or service is one year or less.

*Commercial Contracts*

The majority of our contracts with commercial customers have a single performance obligation as there is only one good or service promised or the promise to transfer the goods or services is not distinct or separately identifiable from other promises in the contract. Revenue is primarily recognized at a point in time, which is generally when the customer obtains control of the asset upon delivery and customer acceptance.

Contract modifications that provide for additional distinct goods or services at the standalone selling price are treated as separate contracts.

For commercial aircraft, we contract with our customers to sell fully outfitted fixed-wing aircraft, which may include configuration options. The aircraft typically represents a single performance obligation and revenue is recognized upon customer acceptance and delivery. For commercial helicopters, our customers generally contract with us for fully functional basic configuration aircraft and control is transferred upon customer acceptance and delivery. At times, customers may separately contract with us for the installation of accessories and customization to the basic aircraft. If these contracts are entered into at or near the same time of the basic aircraft contract, we assess whether the contracts meet the criteria to be combined. For contracts that are combined, the basic aircraft and the accessories and customization are typically considered to be distinct, and therefore, are separate performance obligations. For these contracts, revenue is recognized on the basic aircraft upon customer acceptance and transfer of title and risk of loss and on the accessories and customization upon delivery and customer acceptance. We utilize observable prices to determine the standalone selling prices when allocating the transaction price to these performance obligations.

The transaction price for our commercial contracts reflects our estimate of returns, rebates and discounts, which are based on historical, current and forecasted information. Amounts billed to customers for shipping and handling are included in the transaction price and generally are not

treated as separate performance obligations as these costs fulfill a promise to transfer the product to the customer. Taxes collected from customers and remitted to government authorities are recorded on a net basis.

We primarily provide standard warranty programs for products in our commercial businesses for periods that typically range from one to five years. These assurance-type programs typically cannot be purchased separately and do not meet the criteria to be considered a performance obligation.

*U.S. Government Contracts*

Our contracts with the U.S. Government generally include the design, development, manufacture or modification of aerospace and defense products as well as related services. These contracts, which also include those under the U.S. Government-sponsored foreign military sales program, accounted for approximately 24% of total revenues in 2018. The customer typically contracts with us to provide a significant service of integrating a complex set of tasks and components into a single project or capability, which often results in the delivery of multiple units. Accordingly, the entire contract is accounted for as one performance obligation. In certain circumstances, a contract may include both production and support services, such as logistics and parts plans, which are considered to be distinct in the context of the contract and represent separate performance obligations. When a contract is separated into more than one performance obligation, we generally utilize the expected cost plus a margin approach to determine the standalone selling prices when allocating the transaction price.

Table of Contents

Our contracts are frequently modified for changes in contract specifications and requirements. Most of our contract modifications with the U.S. Government are for goods and services that are not distinct from the existing contract due to the significant integration service provided in the context of the contract and are accounted for as part of that existing contract. The effect of these contract modifications on our estimates is recognized using the cumulative catch-up method of accounting.

Contracts with the U.S. Government generally contain clauses that provide lien rights to work-in-process along with clauses that allow the customer to unilaterally terminate the contract for convenience, pay us for costs incurred plus a reasonable profit and take control of any work-in-process. Due to the continuous transfer of control to the U.S. Government, we recognize revenue over the time that we perform under the contract. Selecting the method to measure progress towards completion requires judgment and is based on the nature of the products or service to be provided. We generally use the cost-to-cost method to measure progress for our contracts because it best depicts the transfer of control to the customer that occurs as we incur costs on our contracts. Under this measure, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the estimated costs at completion of the performance obligation, and revenue is recorded proportionally as costs are incurred.

The transaction price for our contracts represents our best estimate of the consideration we will receive and includes assumptions regarding variable consideration as applicable. Certain of our long-term contracts contain incentive fees or other provisions that can either increase or decrease the transaction price. These variable amounts generally are awarded upon achievement of certain performance metrics, program milestones or cost targets and can be based upon customer discretion. We include estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Our estimates of variable consideration and determination of whether to include estimated amounts in the transaction price are based largely on an assessment of our anticipated performance, historical performance, and all other information that is reasonably available to us.

Total contract cost is estimated utilizing current contract specifications and expected engineering requirements. Contract costs typically are incurred over a period of several years, and the estimation of these costs requires substantial judgment. Our cost estimation process is based on the professional knowledge and experience of engineers and program managers along with finance professionals. We review and update our projections of costs quarterly or more frequently when circumstances significantly change.

Approximately 80% of our 2018 revenues with the U.S. Government were under fixed-price and fixed-price incentive contracts. Under the typical payment terms of these contracts, the customer pays us either performance-based or progress payments. Performance-based payments represent interim payments of up to 90% of the contract price based on quantifiable measures of performance or on the achievement of specified events or milestones. Progress payments are interim payments of up to 80% of costs incurred as the work progresses. Because the customer retains a small portion of the contract price until completion of the contract, these contracts generally result in revenue recognized in excess of billings, which we present as contract assets in the Consolidated Balance Sheets. Amounts billed and due from our customers are classified in Accounts receivable, net. The portion of the payments retained by the customer until final contract settlement is not considered a significant financing component because the intent is to protect the customer. For cost-type contracts, we are generally paid for our actual costs incurred within a short period of time.

**Revenue Recognition for 2017 and 2016**

Prior to the adoption of ASC 606 in 2018, we generally recognized revenue for the sale of products, which were not under long-term contracts, upon delivery. For commercial aircraft, delivery is upon completion of manufacturing, customer acceptance, and the transfer of the risk and rewards of ownership. When a sale arrangement involved multiple deliverables, such as sales of products that include customization and other

services, we evaluated the arrangement to determine whether there were separate items that were required to be delivered under the arrangement that qualify as separate units of accounting. These arrangements typically involved the customization services we offer to customers who purchase Bell helicopters, and the services generally are provided within the first six months after the customer accepts the aircraft and assumes risk of loss. The aircraft and the customization services were considered to be separate units of accounting and we allocated contract price between the two on a relative selling price basis using the best evidence of selling price for each of the deliverables, typically by reference to the price charged when the same or similar items were sold separately by us. We also considered any performance, cancellation, termination or refund-type provisions. Revenue was then recognized when the recognition criteria for each unit of accounting was met. Taxes collected from customers and remitted to government authorities are recorded on a net basis.

Revenues under long-term contracts were accounted for under the percentage-of-completion method of accounting. Under this method, we estimated profit as the difference between the total estimated revenues and cost of a contract. We then recognized that estimated profit over the contract term based on either the units-of-delivery method or the cost-to-cost method (which typically is used for development effort as costs are incurred), as appropriate under the circumstances. Revenues under fixed-price contracts generally were recorded using the units-of-delivery method. Revenues under cost-reimbursement contracts were recorded using the cost-to-cost method. Long-term contract profits were based on estimates of total contract cost and revenues utilizing current contract specifications, expected engineering requirements, the achievement of contract milestones and product deliveries. Certain contracts

Table of Contents

are awarded with fixed-price incentive fees that also were considered when estimating revenues and profit rates. Contract costs typically are incurred over a period of several years, and the estimation of these costs requires substantial judgment. Our cost estimation process is based on the professional knowledge and experience of engineers and program managers along with finance professionals. We update our projections of costs at least semiannually or when circumstances significantly change. When adjustments are required, any changes from prior estimates were recognized using the cumulative catch-up method with the impact of the change from inception-to-date recorded in the current period. Anticipated losses on contracts were recognized in full in the period in which the losses became probable and estimable.

**Finance Revenues**

Finance revenues primarily include interest on finance receivables, capital lease earnings and portfolio gains/losses. Portfolio gains/losses include impairment charges related to repossessed assets and properties and gains/losses on the sale or early termination of finance assets. We recognize interest using the interest method, which provides a constant rate of return over the terms of the receivables. Accrual of interest income is suspended if credit quality indicators suggest full collection of principal and interest is doubtful. In addition, we automatically suspend the accrual of interest income for accounts that are contractually delinquent by more than three months unless collection is not doubtful. Cash payments on nonaccrual accounts, including finance charges, generally are applied to reduce the net investment balance. Once we conclude that the collection of all principal and interest is no longer doubtful, we resume the accrual of interest and recognize previously suspended interest income at the time either a) the loan becomes contractually current through payment according to the original terms of the loan, or b) if the loan has been modified, following a period of performance under the terms of the modification.

**Contract Estimates**

For contracts where revenue is recognized over time, we recognize changes in estimated contract revenues, costs and profits using the cumulative catch-up method of accounting. This method recognizes the cumulative effect of changes on current and prior periods with the impact of the change from inception-to-date recorded in the current period. Anticipated losses on contracts are recognized in full in the period in which the losses become probable and estimable.

In 2018, 2017 and 2016, our cumulative catch-up adjustments increased segment profit by \$196 million, \$5 million and \$83 million, respectively, and net income by \$149 million, \$3 million and \$52 million, respectively (\$0.59, \$0.01 and \$0.19 per diluted share, respectively). In 2018, we recognized revenue from performance obligations satisfied in prior periods of approximately \$190 million, which related to changes in profit booking rates that impacted revenue.

For 2018, 2017 and 2016, gross favorable adjustments totaled \$249 million, \$92 million and \$106 million, respectively. The 2018 favorable adjustments included \$145 million, largely related to overhead rate improvements and risk retirements associated with contracts in the Bell segment. In 2018, 2017 and 2016, gross unfavorable adjustments totaled \$53 million, \$87 million and \$23 million, respectively. The 2017 unfavorable adjustments included \$44 million related to the Tactical Armoured Patrol Vehicle program related to inefficiencies resulting from various production issues during the ramp up and subsequent production.

**Contract Assets and Liabilities**

Under ASC 606, contract assets arise from contracts when revenue is recognized over time and the amount of revenue recognized exceeds the amount billed to the customer. These amounts are included in contract assets until the right to payment is no longer conditional on events other than the passage of time. At December 29, 2018, contract assets are included in Other current assets in the Consolidated Balance Sheet. Contract liabilities, which are primarily included in Other current liabilities, include deposits, largely from our commercial aviation customers, and

billings in excess of revenue recognized.

The incremental costs of obtaining a contract with a customer that is expected to be recovered is expensed as incurred when the period to be benefitted is one year or less.

**Accounts Receivable, Net**

Accounts receivable, net includes amounts billed to customers where the right to payment is unconditional. We maintain an allowance for doubtful accounts to provide for the estimated amount of accounts receivable that will not be collected, which is based on an assessment of customer creditworthiness, historical payment experience, the age of outstanding receivable and collateral value, if any.

**Cash and Equivalents**

Cash and equivalents consist of cash and short-term, highly liquid investments with original maturities of three months or less.

Table of Contents

**Inventories**

Inventories are stated at the lower of cost or estimated net realizable value. We value our inventories generally using the first-in, first-out (FIFO) method or the last-in, first-out (LIFO) method for certain qualifying inventories where LIFO provides a better matching of costs and revenues. We determine costs for our commercial helicopters on an average cost basis by model considering the expended and estimated costs for the current production release.

**Property, Plant and Equipment**

Property, plant and equipment are recorded at cost and are depreciated primarily using the straight-line method. We capitalize expenditures for improvements that increase asset values and extend useful lives. Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. If the carrying value of the asset exceeds the sum of the undiscounted expected future cash flows, the asset is written down to fair value.

**Goodwill and Intangible Assets**

Goodwill represents the excess of the consideration paid for the acquisition of a business over the fair values assigned to intangible and other net assets of the acquired business. Goodwill and intangible assets deemed to have indefinite lives are not amortized but are subject to an annual impairment test. We evaluate the recoverability of these assets in the fourth quarter of each year or more frequently if events or changes in circumstances, such as declines in sales, earnings or cash flows, or material adverse changes in the business climate, indicate a potential impairment.

For our impairment test, we calculate the fair value of each reporting unit and indefinite-lived intangible asset primarily using discounted cash flows. A reporting unit represents the operating segment unless discrete financial information is prepared and reviewed by segment management for businesses one level below that operating segment, in which case such component is the reporting unit. In certain instances, we have aggregated components of an operating segment into a single reporting unit based on similar economic characteristics. For the goodwill impairment test, the discounted cash flows incorporate assumptions for revenue growth, operating margins and discount rates that represent our best estimates of current and forecasted market conditions, cost structure, anticipated net cost reductions, and the implied rate of return that we believe a market participant would require for an investment in a business having similar risks and characteristics to the reporting unit being assessed. If the estimated fair value of the reporting unit or indefinite-lived intangible asset exceeds the carrying value, there is no impairment. Otherwise, an impairment loss is recognized for the amount by which the carrying value exceeds the estimated fair value.

Acquired intangible assets with finite lives are subject to amortization. These assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. Amortization of these intangible assets is recognized over their estimated useful lives using a method that reflects the pattern in which the economic benefits of the intangible assets are consumed or otherwise realized. Approximately 84% of our gross intangible assets are amortized based on the cash flow streams used to value the assets, with the remaining assets amortized using the straight-line method.

## Finance Receivables

Finance receivables primarily include loans provided to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters. Finance receivables are generally recorded at the amount of outstanding principal less allowance for losses.

We maintain an allowance for losses on finance receivables at a level considered adequate to cover inherent losses in the portfolio based on management's evaluation. For larger balance accounts specifically identified as impaired, a reserve is established based on comparing the expected future cash flows, discounted at the finance receivable's effective interest rate, or the fair value of the underlying collateral if the finance receivable is collateral dependent, to its carrying amount. The expected future cash flows consider collateral value; financial performance and liquidity of our borrower; existence and financial strength of guarantors; estimated recovery costs, including legal expenses; and costs associated with the repossession and eventual disposal of collateral. When there is a range of potential outcomes, we perform multiple discounted cash flow analyses and weight the potential outcomes based on their relative likelihood of occurrence. The evaluation of our portfolio is inherently subjective, as it requires estimates, including the amount and timing of future cash flows expected to be received on impaired finance receivables and the estimated fair value of the underlying collateral, which may differ from actual results. While our analysis is specific to each individual account, critical factors included in this analysis include industry valuation guides, age and physical condition of the collateral, payment history and existence and financial strength of guarantors.

We also establish an allowance for losses to cover probable but specifically unknown losses existing in the portfolio. This allowance is established as a percentage of non-recourse finance receivables, which have not been identified as requiring specific reserves. The percentage is based on a combination of factors, including historical loss experience, current delinquency and default trends, collateral values and both general economic and specific industry trends.

Table of Contents

Finance receivables are charged off at the earlier of the date the collateral is repossessed or when no payment has been received for six months, unless management deems the receivable collectible. Repossessed assets are recorded at their fair value, less estimated cost to sell.

**Pension and Postretirement Benefit Obligations**

We maintain various pension and postretirement plans for our employees globally. These plans include significant pension and postretirement benefit obligations, which are calculated based on actuarial valuations. Key assumptions used in determining these obligations and related expenses include expected long-term rates of return on plan assets, discount rates and healthcare cost projections. We evaluate and update these assumptions annually in consultation with third-party actuaries and investment advisors. We also make assumptions regarding employee demographic factors such as retirement patterns, mortality, turnover and rate of compensation increases.

For our year-end measurement, our defined benefit plan assets and obligations are measured as of the month-end date closest to our fiscal year-end. We recognize the overfunded or underfunded status of our pension and postretirement plans in the Consolidated Balance Sheets and recognize changes in the funded status of our defined benefit plans in comprehensive income in the year in which they occur. Actuarial gains and losses that are not immediately recognized as net periodic pension cost are recognized as a component of other comprehensive income (loss) (OCI) and are amortized into net periodic pension cost in future periods.

**Derivatives and Hedging Activities**

We are exposed to market risk primarily from changes in currency exchange rates and interest rates. We do not hold or issue derivative financial instruments for trading or speculative purposes. To manage the volatility relating to our exposures, we net these exposures on a consolidated basis to take advantage of natural offsets. For the residual portion, we enter into various derivative transactions pursuant to our policies in areas such as counterparty exposure and hedging practices. Credit risk related to derivative financial instruments is considered minimal and is managed by requiring high credit standards for counterparties and through periodic settlements of positions.

All derivative instruments are reported at fair value in the Consolidated Balance Sheets. Designation to support hedge accounting is performed on a specific exposure basis. For financial instruments qualifying as cash flow hedges, we record changes in the fair value of derivatives (to the extent they are effective as hedges) in OCI, net of deferred taxes. Changes in fair value of derivatives not qualifying as hedges are recorded in earnings.

Foreign currency denominated assets and liabilities are translated into U.S. dollars. Adjustments from currency rate changes are recorded in the cumulative translation adjustment account in shareholders' equity until the related foreign entity is sold or substantially liquidated. We use foreign currency financing transactions to effectively hedge long-term investments in foreign operations with the same corresponding currency. Foreign currency gains and losses on the hedge of the long-term investments are recorded in the cumulative translation adjustment account.

**Product Liabilities**

We accrue for product liability claims and related defense costs when a loss is probable and reasonably estimable. Our estimates are generally based on the specifics of each claim or incident and our best estimate of the probable loss using historical experience.

**Environmental Liabilities and Asset Retirement Obligations**

Liabilities for environmental matters are recorded on a site-by-site basis when it is probable that an obligation has been incurred and the cost can be reasonably estimated. We estimate our accrued environmental liabilities using currently available facts, existing technology, and presently enacted laws and regulations, all of which are subject to a number of factors and uncertainties. Our environmental liabilities are not discounted and do not take into consideration possible future insurance proceeds or significant amounts from claims against other third parties.

We have incurred asset retirement obligations primarily related to costs to remove and dispose of underground storage tanks and asbestos materials used in insulation, adhesive fillers and floor tiles. There is no legal requirement to remove these items, and there currently is no plan to remodel the related facilities or otherwise cause the impacted items to require disposal. Since these asset retirement obligations are not estimable, there is no related liability recorded in the Consolidated Balance Sheets.

**Warranty Liabilities**

For our assurance-type warranty programs, we estimate the costs that may be incurred and record a liability in the amount of such costs at the time product revenues are recognized. Factors that affect this liability include the number of products sold, historical costs per claim, length of warranty period, contractual recoveries from vendors and historical and anticipated rates of warranty claims, including production and warranty patterns for new models. We assess the adequacy of our recorded warranty liability

Table of Contents

periodically and adjust the amounts as necessary. Additionally, we may establish a warranty liability related to the issuance of aircraft service bulletins for aircraft no longer covered under the limited warranty programs.

**Research and Development Costs**

Our customer-funded research and development costs are charged directly to the related contracts, which primarily consist of U.S. Government contracts. In accordance with government regulations, we recover a portion of company-funded research and development costs through overhead rate charges on our U.S. Government contracts. Research and development costs that are not reimbursable under a contract with the U.S. Government or another customer are charged to expense as incurred. Company-funded research and development costs were \$643 million, \$634 million and \$677 million in 2018, 2017 and 2016, respectively, and are included in cost of sales.

**Income Taxes**

The provision for income tax expense is calculated on reported Income from continuing operations before income taxes based on current tax law and includes, in the current period, the cumulative effect of any changes in tax rates from those used previously in determining deferred tax assets and liabilities. Tax laws may require items to be included in the determination of taxable income at different times from when the items are reflected in the financial statements. Deferred tax balances reflect the effects of temporary differences between the financial reporting carrying amounts of assets and liabilities and their tax bases, as well as from net operating losses and tax credit carryforwards, and are stated at enacted tax rates in effect for the year taxes are expected to be paid or recovered.

Deferred tax assets represent tax benefits for tax deductions or credits available in future years and require certain estimates and assumptions to determine whether it is more likely than not that all or a portion of the benefit will not be realized. The recoverability of these future tax deductions and credits is determined by assessing the adequacy of future expected taxable income from all sources, including the future reversal of existing taxable temporary differences, taxable income in carryback years, estimated future taxable income and available tax planning strategies. Should a change in facts or circumstances lead to a change in judgment about the ultimate recoverability of a deferred tax asset, we record or adjust the related valuation allowance in the period that the change in facts and circumstances occurs, along with a corresponding increase or decrease in income tax expense.

We record tax benefits for uncertain tax positions based upon management's evaluation of the information available at the reporting date. To be recognized in the financial statements, the tax position must meet the more-likely-than-not threshold that the position will be sustained upon examination by the tax authority based on technical merits assuming the tax authority has full knowledge of all relevant information. For positions meeting this recognition threshold, the benefit is measured as the largest amount of benefit that meets the more-likely-than-not threshold to be sustained. We periodically evaluate these tax positions based on the latest available information. For tax positions that do not meet the threshold requirement, we recognize net tax-related interest and penalties for continuing operations in income tax expense.

**New Accounting Standards Not Yet Adopted**

*Lease Accounting*

In February 2016, the Financial Accounting Standards Board (FASB) issued ASU No. 2016-02, *Leases*, requiring lessees to recognize all leases with a term greater than 12 months on the balance sheet as right-of-use assets and lease liabilities. Under current accounting guidance, we are not required to recognize assets and liabilities arising from operating leases on the balance sheet. In

2018, the FASB issued additional guidance to provide an alternate transition method for adoption. Under this method, entities may record the balance sheet amounts and the cumulative effect of adopting the standard to retained earnings as of the effective date without adjustment to comparative periods. This new standard becomes effective for us at the beginning of 2019 and will be adopted using this alternate transition method.

At the adoption date, approximately \$300 million of right-of-use assets and lease liabilities will be recognized related to our operating leases. The cumulative transition adjustment to retained earnings resulting from the adoption is not significant. We plan to elect the practical expedients permitted under the transition guidance within the new standard, which among other things, allows us to carryforward the historical lease classification and allows hindsight when evaluating options within a contract, resulting in the extension of the lease term for certain of our existing leases at the adoption date. We have updated the accounting policies affected by this standard, redesigned our related internal controls over financial reporting and are expanding the disclosures to be included in our first quarter 2019 Form 10-Q to meet the new requirements. The standard has no impact on our liquidity or our debt-covenant compliance under our current agreements, and is not expected to have any significant impact on our results of operations.

Table of Contents*Credit Losses*

In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments - Credit Losses*. For most financial assets, such as trade and other receivables, loans and other instruments, this standard changes the current incurred loss model to a forward-looking expected credit loss model, which generally will result in the earlier recognition of allowances for losses. The new standard is effective for our company at the beginning of 2020. Entities are required to apply the provisions of the standard through a cumulative-effect adjustment to retained earnings as of the effective date. We are currently evaluating the impact of the standard on our consolidated financial statements.

**Note 2. Business Disposition and Acquisitions****Disposition**

On July 2, 2018, we completed the sale of the businesses that manufacture and sell the products in our Tools and Test Equipment product line within our Industrial segment to Emerson Electric Co. for net cash proceeds of \$807 million. We recorded an after-tax gain of \$419 million related to this disposition. The carrying amounts by major classes of assets and liabilities for this disposition are as follows:

<i>(In millions)</i>	<b>July 2, 2018</b>
<b>Assets</b>	
Accounts receivable, net	\$ 71
Inventories	100
Property, plant and equipment, net	59
Goodwill	153
Other assets	24
<b>Total Assets</b>	<b>\$ 407</b>
<b>Liabilities</b>	
Accounts payable	\$ 30
Other current liabilities	25
Other liabilities	11
<b>Total Liabilities</b>	<b>\$ 66</b>

**Acquisitions**

On March 6, 2017, we completed the acquisition of Arctic Cat Inc. (Arctic Cat), a publicly-held company (NASDAQ: ACAT), pursuant to a cash tender offer for \$18.50 per share, followed by a short-form merger. The cash paid for this business, including repayment of debt and net of cash acquired, totaled \$316 million. Arctic Cat was incorporated into our Textron Specialized Vehicles business in the Industrial segment and its operating results are included in the Consolidated Statements of Operations since the closing date. We allocated the consideration paid for this business to the assets acquired and liabilities assumed based on their fair values, and recorded \$230 million in goodwill, related to expected synergies and the value of the assembled workforce, and \$75 million in intangible assets.

In 2016, we paid \$186 million in cash and assumed debt of \$19 million to acquire six businesses, net of cash acquired and holdbacks. Our acquisition of Able Engineering and Component Services, Inc. and Able Aerospace, Inc. in the first quarter of 2016 represented the largest of these businesses and is included in the Textron Aviation segment.



Table of Contents**Note 3. Goodwill and Intangible Assets****Goodwill**

The changes in the carrying amount of goodwill by segment are as follows:

<i>(In millions)</i>	<b>Textron Aviation</b>	<b>Bell</b>	<b>Textron Systems</b>	<b>Industrial</b>	<b>Total</b>
Balance at December 31, 2016	\$ 613	\$ 31	\$ 1,087	\$ 382	\$ 2,113
Acquisitions				234	234
Foreign currency translation	1			16	17
Balance at December 30, 2017	614	31	1,087	632	2,364
Disposition				(153)	(153)
Acquisition			13		13
Foreign currency translation				(6)	(6)
Balance at December 29, 2018	\$ 614	\$ 31	\$ 1,100	\$ 473	\$ 2,218

**Intangible Assets**

Our intangible assets are summarized below:

	December 29, 2018				December 30, 2017			
	Weighted-Average Amortization Period (in years)	Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization	Net	
<i>(Dollars in millions)</i>								
Patents and technology	14	\$ 514	\$ (211)	\$ 303	\$ 545	\$ (188)	\$ 357	
Trade names and trademarks	14	224	(7)	217	284	(40)	244	
Customer relationships and contractual agreements	15	413	(275)	138	418	(255)	163	
Other	4	6	(6)		18	(17)	1	
<b>Total</b>		<b>\$ 1,157</b>	<b>\$ (499)</b>	<b>\$ 658</b>	<b>\$ 1,265</b>	<b>\$ (500)</b>	<b>\$ 765</b>	

In connection with the 2018 restructuring plan discussed in Note 15, we recognized intangible asset impairment charges of \$38 million in the fourth quarter of 2018, which primarily included \$20 million of patents and technology and \$14 million of trade names and trademarks.

Trade names and trademarks in the table above include \$208 million and \$222 million of indefinite-lived intangible assets at December 29, 2018 and December 30, 2017, respectively. Amortization expense totaled \$66 million, \$69 million and \$66 million in 2018, 2017 and 2016, respectively. Amortization expense is estimated to be approximately \$60 million, \$56 million, \$54 million, \$54 million and \$38 million in 2019, 2020, 2021, 2022 and 2023, respectively.

**Note 4. Accounts Receivable and Finance Receivables****Accounts Receivable**

Accounts receivable is composed of the following:

	<b>December</b>	<b>December</b>
	<b>29,</b>	<b>30,</b>
<i>(In millions)</i>	<b>2018</b>	<b>2017</b>
Commercial	\$ 885	\$ 1,007
U.S. Government contracts	166	383
	1,051	1,390
Allowance for doubtful accounts	(27)	(27)
Total	\$ 1,024	\$ 1,363

Upon adoption of ASC 606, unbilled receivables, primarily related to U.S. Government contracts, totaling \$203 million were reclassified from accounts receivable to contract assets or contract liabilities based on the net position of the contract as discussed in Note 12. In addition, \$71 million of accounts receivable, net were sold in the third quarter of 2018 as a result of a business disposition as disclosed in Note 2.

Table of Contents**Finance Receivables**

Finance receivables are presented in the following table:

	December 29, 2018	December 30, 2017
<i>(In millions)</i>		
Finance receivables	\$ 789\$	850
Allowance for losses	(29)	(31)
Total finance receivables, net	\$ 760\$	819

Finance receivables primarily includes loans provided to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters. These loans typically have initial terms ranging from five to twelve years, amortization terms ranging from eight to fifteen years and an average balance of \$1 million at December 29, 2018. Loans generally require the customer to pay a significant down payment, along with periodic scheduled principal payments that reduce the outstanding balance through the term of the loan.

Our finance receivables are diversified across geographic region and borrower industry. At December 29, 2018, 59% of our finance receivables were distributed internationally and 41% throughout the U.S., compared with 56% and 44%, respectively, at December 30, 2017. At December 29, 2018 and December 30, 2017, finance receivables of \$201 million and \$257 million, respectively, have been pledged as collateral for TFC's debt of \$119 million and \$175 million, respectively.

**Finance Receivable Portfolio Quality**

We internally assess the quality of our finance receivables based on a number of key credit quality indicators and statistics such as delinquency, loan balance to estimated collateral value and the financial strength of individual borrowers and guarantors. Because many of these indicators are difficult to apply across an entire class of receivables, we evaluate individual loans on a quarterly basis and classify these loans into three categories based on the key credit quality indicators for the individual loan. These three categories are performing, watchlist and nonaccrual.

We classify finance receivables as nonaccrual if credit quality indicators suggest full collection of principal and interest is doubtful. In addition, we automatically classify accounts as nonaccrual once they are contractually delinquent by more than three months unless collection of principal and interest is not doubtful. Accounts are classified as watchlist when credit quality indicators have deteriorated as compared with typical underwriting criteria, and we believe collection of full principal and interest is probable but not certain. All other finance receivables that do not meet the watchlist or nonaccrual categories are classified as performing.

We measure delinquency based on the contractual payment terms of our finance receivables. In determining the delinquency aging category of an account, any/all principal and interest received is applied to the most past-due principal and/or interest amounts due. If a significant portion of the contractually due payment is delinquent, the entire finance receivable balance is reported in accordance with the most past-due delinquency aging category.

Finance receivables categorized based on the credit quality indicators and by delinquency aging category are summarized as follows:

<i>(Dollars in millions)</i>	<b>December 29, 2018</b>	<b>December 30, 2017</b>
Performing	\$ 704	\$ 733
Watchlist	45	56
Nonaccrual	40	61
Nonaccrual as a percentage of finance receivables	5.07%	7.18%
Less than 31 days past due	\$ 719	\$ 791
31-60 days past due	56	25
61-90 days past due	5	14
Over 90 days past due	9	20
60+ days contractual delinquency as a percentage of finance receivables	1.77%	4.00%

On a quarterly basis, we evaluate individual larger balance accounts for impairment. A finance receivable is considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement based on our review of the credit quality indicators described above. Impaired finance receivables include both nonaccrual accounts and accounts for which full collection of principal and interest remains probable, but the account's original terms have been, or are expected to be, significantly modified. If the modification specifies an interest rate equal to or greater than a market rate for a finance receivable with comparable risk, the account is not considered impaired in years subsequent to the modification.

Table of Contents

A summary of impaired finance receivables, excluding leveraged leases, and the average recorded investment is provided below:

	December 29, 2018	December 30, 2017
<i>(In millions)</i>		
Recorded investment:		
Impaired loans with related allowance for losses	\$ 15\$	24
Impaired loans with no related allowance for losses	43	70
Total	\$ 58\$	94
Unpaid principal balance	\$ 67\$	106
Allowance for losses on impaired loans	5	6
Average recorded investment	61	92

A summary of the allowance for losses on finance receivables based on how the underlying finance receivables are evaluated for impairment, is provided below. The finance receivables reported in this table specifically exclude \$101 million and \$98 million of leveraged leases at December 29, 2018 and December 30, 2017, respectively, in accordance with U.S. generally accepted accounting principles.

	December 29, 2018	December 30, 2017
<i>(In millions)</i>		
Allowance based on collective evaluation	\$ 24\$	25
Allowance based on individual evaluation	5	6
Finance receivables evaluated collectively	630	658
Finance receivables evaluated individually	58	94

**Note 5. Inventories**

Inventories are composed of the following:

	December 29, 2018	December 30, 2017
<i>(In millions)</i>		
Finished goods	\$ 1,662\$	1,790
Work in process	1,356	2,238
Raw materials and components	800	804
	3,818	4,832
Progress payments		(682)
Total	\$ 3,818\$	4,150

Upon adoption of ASC 606, \$199 million of inventories, net of progress payments, primarily related to our U.S. Government contracts, were reclassified from inventories to contract assets or contract liabilities based on the net position of the contract as discussed in Note 12. In

addition, \$100 million of inventories were sold in the third quarter of 2018 as a result of a business disposition as disclosed in Note 2.

Inventories valued by the LIFO method totaled \$2.2 billion at both December 29, 2018 and December 30, 2017, respectively, and the carrying values of these inventories would have been higher by approximately \$457 million and \$452 million, respectively, had our LIFO inventories been valued at current costs.

Table of Contents**Note 6. Property, Plant and Equipment, Net**

Our Manufacturing group's property, plant and equipment, net is composed of the following:

	Useful Lives		December 29, 2018	December 30, 2017
	(in years)			
<i>(Dollars in millions)</i>				
Land, buildings and improvements	3-40	\$	1,927	\$ 1,948
Machinery and equipment	1-20		4,891	4,893
			6,818	6,841
Accumulated depreciation and amortization			(4,203)	(4,120)
Total		\$	2,615	\$ 2,721

At December 29, 2018 and December 30, 2017, assets under capital leases totaled \$168 million and \$176 million, respectively, and had accumulated amortization of \$47 million and \$46 million, respectively. The Manufacturing group's depreciation expense, which included amortization expense on capital leases, totaled \$358 million, \$362 million and \$368 million in 2018, 2017 and 2016, respectively.

**Note 7. Other Current Liabilities**

The other current liabilities of our Manufacturing group are summarized below:

		December 29, 2018	December 30, 2017
<i>(In millions)</i>			
Contract liabilities		\$ 876	\$
Customer deposits			1,007
Salaries, wages and employer taxes		381	329
Current portion of warranty and product maintenance liabilities		177	190
Other		715	915
Total		\$ 2,149	\$ 2,441

Upon adoption of ASC 606, we reclassified customer deposits and certain other current liabilities totaling \$1,166 million to contract liabilities or contract assets based on the net position of the contract as discussed in Note 12.

Changes in our warranty liability are as follows:

<i>(In millions)</i>	2018	2017	2016
----------------------	------	------	------

Edgar Filing: TEXTRON INC - Form 10-K

Balance at beginning of year	\$	164\$	138\$	143
Provision		72	81	79
Settlements		(78)	(69)	(70)
Acquisitions		1	35	2
Adjustments*		(10)	(21)	(16)
Balance at end of year	\$	149\$	164\$	138

\* Adjustments include changes to prior year estimates, new issues on prior year sales, business dispositions and currency translation adjustments.

Table of Contents**Note 8. Debt and Credit Facilities**

Our debt is summarized in the table below:

	December 29, 2018	December 30, 2017
<i>(In millions)</i>		
<b>Manufacturing group</b>		
7.25% due 2019	\$ 250	250
6.625% due 2020	190	201
Variable-rate notes due 2020 (3.17% and 1.96%, respectively)	350	350
3.65% due 2021	250	250
5.95% due 2021	250	250
4.30% due 2024	350	350
3.875% due 2025	350	350
4.00% due 2026	350	350
3.65% due 2027	350	350
3.375% due 2028	300	300
Other (weighted-average rate of 2.63% and 3.04%, respectively)	76	87
Total Manufacturing group debt	\$ 3,066	3,088
Less: Short-term debt and current portion of long-term debt	(258)	(14)
Total Long-term debt	\$ 2,808	3,074
<b>Finance group</b>		
2.26% note due 2019	\$ 150	150
Variable-rate note due 2020 (3.57% and 2.38%, respectively)	150	200
Fixed-rate notes due 2018-2028 (weighted-average rate of 3.17% and 3.15%, respectively) (a) (b)	84	131
Variable-rate notes due 2018-2027 (weighted-average rate of 3.99% and 2.99%, respectively) (a) (b)	35	44
Fixed-to-Floating Rate Junior Subordinated Notes (4.35% and 3.15%, respectively)	299	299
Total Finance group debt	\$ 718	824

(a) Notes amortize on a quarterly or semi-annual basis.

(b) Notes are secured by finance receivables as described in Note 4.

The following table shows required payments during the next five years on debt outstanding at December 29, 2018:

<i>(In millions)</i>	2019	2020	2021	2022	2023
Manufacturing group	\$ 258	552	507	7	7
Finance group	167	172	18	18	19
Total	\$ 425	724	525	25	26

## Edgar Filing: TEXTRON INC - Form 10-K

Textron has a senior unsecured revolving credit facility that expires in September 2021 for an aggregate principal amount of \$1.0 billion, of which up to \$100 million is available for the issuance of letters of credit. At December 29, 2018, there were no amounts borrowed against the facility and there were \$10 million of letters of credit issued against it.

### **Fixed-to-Floating Rate Junior Subordinated Notes**

The Finance group's \$299 million of Fixed-to-Floating Rate Junior Subordinated Notes are unsecured and rank junior to all of its existing and future senior debt. The notes mature on February 15, 2067; however, we have the right to redeem the notes at par at any time and we are obligated to redeem the notes beginning on February 15, 2042. Interest on the notes was fixed at 6% through February 15, 2017 and is now variable at the three-month London Interbank Offered Rate + 1.735%.

### **Support Agreement**

Under a Support Agreement, as amended in December 2015, Textron Inc. is required to ensure that TFC maintains fixed charge coverage of no less than 125% and consolidated shareholder's equity of no less than \$125 million. There were no cash contributions required to be paid to TFC in 2018, 2017 and 2016 to maintain compliance with the support agreement.

Table of Contents**Note 9. Derivative Instruments and Fair Value Measurements**

We measure fair value at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We prioritize the assumptions that market participants would use in pricing the asset or liability into a three-tier fair value hierarchy. This fair value hierarchy gives the highest priority (Level 1) to quoted prices in active markets for identical assets or liabilities and the lowest priority (Level 3) to unobservable inputs in which little or no market data exist, requiring companies to develop their own assumptions. Observable inputs that do not meet the criteria of Level 1, which include quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets and liabilities in markets that are not active, are categorized as Level 2. Level 3 inputs are those that reflect our estimates about the assumptions market participants would use in pricing the asset or liability based on the best information available in the circumstances. Valuation techniques for assets and liabilities measured using Level 3 inputs may include methodologies such as the market approach, the income approach or the cost approach and may use unobservable inputs such as projections, estimates and management's interpretation of current market data. These unobservable inputs are utilized only to the extent that observable inputs are not available or cost effective to obtain.

**Assets and Liabilities Recorded at Fair Value on a Recurring Basis**

We manufacture and sell our products in a number of countries throughout the world, and, therefore, we are exposed to movements in foreign currency exchange rates. We primarily utilize foreign currency exchange contracts with maturities of no more than three years to manage this volatility. These contracts qualify as cash flow hedges and are intended to offset the effect of exchange rate fluctuations on forecasted sales, inventory purchases and overhead expenses. Net gains and losses recognized in earnings and Accumulated other comprehensive loss on cash flow hedges, including gains and losses related to hedge ineffectiveness, were not significant in the periods presented.

Our foreign currency exchange contracts are measured at fair value using the market method valuation technique. The inputs to this technique utilize current foreign currency exchange forward market rates published by third-party leading financial news and data providers. These are observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions so they are classified as Level 2. At December 29, 2018 and December 30, 2017, we had foreign currency exchange contracts with notional amounts upon which the contracts were based of \$379 million and \$426 million, respectively. At December 29, 2018, the fair value amounts of our foreign currency exchange contracts were a \$2 million asset and a \$10 million liability. At December 30, 2017, the fair value amounts of our foreign currency exchange contracts were a \$13 million asset and a \$7 million liability.

We hedge our net investment position in certain major currencies and generate foreign currency interest payments that offset other transactional exposures in these currencies. To accomplish this, we borrow directly in the foreign currency and designate a portion of the debt as a hedge of the net investment. We record changes in the fair value of these contracts in other comprehensive income to the extent they are effective as cash flow hedges. Currency effects on the effective portion of these hedges, which are reflected in the foreign currency translation adjustments within Accumulated other comprehensive loss, were not significant in the periods presented.

**Assets and Liabilities Not Recorded at Fair Value**

The carrying value and estimated fair value of our financial instruments that are not reflected in the financial statements at fair value are as follows:

December 29, 2018

December 30, 2017

Edgar Filing: TEXTRON INC - Form 10-K

<i>(In millions)</i>	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
<b>Manufacturing group</b>				
Debt, excluding leases	\$ (2,996)\$	(2,971)\$	(3,007)\$	(3,136)
<b>Finance group</b>				
Finance receivables, excluding leases	582	584	643	675
Debt	(718)	(640)	(824)	(799)

Fair value for the Manufacturing group debt is determined using market observable data for similar transactions (Level 2). The fair value for the Finance group debt was determined primarily based on discounted cash flow analyses using observable market inputs from debt with similar duration, subordination and credit default expectations (Level 2). Fair value estimates for finance receivables were determined based on internally developed discounted cash flow models primarily utilizing significant unobservable inputs (Level 3), which include estimates of the rate of return, financing cost, capital structure and/or discount rate expectations of current market participants combined with estimated loan cash flows based on credit losses, payment rates and expectations of borrowers' ability to make payments on a timely basis.

Table of Contents**Note 10. Shareholders Equity****Capital Stock**

We have authorization for 15 million shares of preferred stock with a par value of \$0.01 and 500 million shares of common stock with a par value of \$0.125. Outstanding common stock activity is presented below:

<i>(In thousands)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Balance at beginning of year	261,471	270,287	274,228
Share repurchases	(29,094)	(11,917)	(6,898)
Share-based compensation activity	3,244	3,101	2,957
Balance at end of year	235,621	261,471	270,287

**Earnings Per Share**

We calculate basic and diluted earnings per share (EPS) based on net income, which approximates income available to common shareholders for each period. Basic EPS is calculated using the two-class method, which includes the weighted-average number of common shares outstanding during the period and restricted stock units to be paid in stock that are deemed participating securities as they provide nonforfeitable rights to dividends. Diluted EPS considers the dilutive effect of all potential future common stock, including stock options.

The weighted-average shares outstanding for basic and diluted EPS are as follows:

<i>(In thousands)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Basic weighted-average shares outstanding	250,196	266,380	270,774
Dilutive effect of stock options	3,041	2,370	1,591
Diluted weighted-average shares outstanding	253,237	268,750	272,365

In 2018, 2017 and 2016, stock options to purchase 1.3 million, 1.6 million and 2.0 million shares, respectively, of common stock are excluded from the calculation of diluted weighted-average shares outstanding as their effect would have been anti-dilutive.

**Accumulated Other Comprehensive Loss**

The components of Accumulated other comprehensive loss are presented below:

<i>(In millions)</i>	<b>Pension and Postretirement Benefits Adjustments</b>	<b>Foreign Currency Translation Adjustments</b>	<b>Deferred Gains (Losses) on Hedge Contracts</b>	<b>Accumulated Other Comprehensive Loss</b>
Balance at December 31, 2016	\$ (1,505)	\$ (96)	\$ (4)	(1,605)
Other comprehensive income before reclassifications	16	107	8	131

Edgar Filing: TEXTRON INC - Form 10-K

Reclassified from Accumulated other comprehensive loss		93		6	99
Balance at December 30, 2017	\$	(1,396)\$	11\$	10\$	(1,375)
Other comprehensive income before reclassifications		(198)	(49)	(8)	(255)
Reclassified from Accumulated other comprehensive loss		124	6	(5)	125
Reclassification of stranded tax effects		(257)			(257)
Balance at December 29, 2018	\$	(1,727)\$	(32)\$	(3)\$	(1,762)

In 2018, the FASB issued ASU No. 2018-02, *Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*, which allows entities to reclassify stranded tax effects resulting from the Tax Cuts and Jobs Act (the Tax Act ) from accumulated other comprehensive loss to retained earnings. The stranded tax effects are comprised of the tax amounts included in accumulated other comprehensive loss at the previous U.S. federal corporate tax rate of 35%, for which the related deferred tax asset or liability was remeasured at the new U.S. federal corporate tax rate of 21% in the fourth quarter of 2017. We elected to early adopt this standard in the fourth quarter of 2018, which resulted in an increase to accumulated other comprehensive loss of \$257 million, with an offsetting increase to retained earnings.

Edgar Filing: TEXTRON INC - Form 10-K

Table of Contents

**Other Comprehensive Income (Loss)**

The before and after-tax components of other comprehensive income (loss) are presented below

<i>(In millions)</i>	<b>Pre-Tax Amount</b>	<b>2018 Tax (Expense) Benefit</b>	<b>After- Tax Amount</b>	<b>Pre-Tax Amount</b>	<b>2017 Tax (Expense) Benefit</b>	<b>After- Tax Amount</b>	<b>Pre-Tax Amount</b>	<b>2016 Tax (Expense) Benefit</b>	<b>After- Tax Amount</b>
Pension and postretirement benefits adjustments:									
Unrealized gains (losses)	\$ (248)\$	58\$	(190)\$	18\$	(1)\$	17\$	(382)\$	135\$	(247)
Amortization of net actuarial loss*	152	(35)	117	136	(48)	88	104	(39)	65
Amortization of prior service cost (credit)*	9	(2)	7	7	(2)	5	(7)	4	(3)
Recognition of prior service credit (cost)	(20)	5	(15)	(1)		(1)	12	(5)	7
Business disposition	7		7						
Pension and postretirement benefits adjustments, net	(100)	26	(74)	160	(51)	109	(273)	95	(178)
Foreign currency translation adjustments:									
Foreign currency translation adjustments	(46)	(3)	(49)	100	7	107	(36)	(13)	(49)
Business disposition	6		6						
Foreign currency translation adjustments, net	(40)	(3)	(43)	100	7	107	(36)	(13)	(49)
Deferred gains (losses) on hedge contracts:									
Current deferrals	(8)		(8)	10	(2)	8	11	(4)	7
Reclassification adjustments	(7)	2	(5)	7	(1)	6	17	(4)	13
Deferred gains (losses) on hedge contracts, net	(15)	2	(13)	17	(3)	14	28	(8)	20
<b>Total</b>	<b>\$ (155)\$</b>	<b>25\$</b>	<b>(130)\$</b>	<b>277\$</b>	<b>(47)\$</b>	<b>230\$</b>	<b>(281)\$</b>	<b>74\$</b>	<b>(207)</b>

\*These components of other comprehensive income (loss) are included in the computation of net periodic pension cost. See Note 14 for additional information.

**Note 11. Segment and Geographic Data**

We operate in, and report financial information for, the following five business segments: Textron Aviation, Bell, Textron Systems, Industrial and Finance. The accounting policies of the segments are the same as those described in Note 1.

Textron Aviation products include Citation jets, King Air and Caravan turboprop aircraft, piston engine aircraft, military turboprop aircraft, and aftermarket part sales and services sold to a diverse base of corporate and individual buyers.

Bell products include military and commercial helicopters, tiltrotor aircraft and related spare parts and services. Bell supplies military helicopters and, in association with The Boeing Company, military tiltrotor aircraft, and aftermarket services to the U.S. and non-U.S. governments. Bell also supplies commercial helicopters and aftermarket services to corporate, offshore petroleum exploration and development, utility, charter, police, fire, rescue and emergency medical helicopter operators, and foreign governments.

Textron Systems products include unmanned aircraft systems, marine and land systems, simulation, training and other defense and aviation mission support products and services primarily for U.S. and non-U.S. governments.

Industrial products and markets include the following:

- Kautex products include blow-molded plastic fuel systems and advanced fuel systems including pressurized fuel tanks for hybrid applications, clear-vision systems, selective catalytic reduction systems, cast iron engine components and other fuel system components that are marketed primarily to automobile OEMs, as well as plastic bottles and containers for various uses; and
- Specialized Vehicles products include golf cars, off-road utility vehicles, recreational side-by-side and all-terrain vehicles, snowmobiles, light transportation vehicles, aviation ground support equipment, professional turf-maintenance equipment and turf-care vehicles that are marketed primarily to golf courses and resorts, government agencies and municipalities, consumers, and commercial and industrial users.

On July 2, 2018, we sold our Tools and Test Equipment businesses that were previously included in the Industrial segment as discussed in Note 2.

## Edgar Filing: TEXTRON INC - Form 10-K

### Table of Contents

The Finance segment provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters.

Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses, gains/losses on major business dispositions and special charges. The measurement for the Finance segment includes interest income and expense along with intercompany interest income and expense.

Our revenues by segment, along with a reconciliation of segment profit to income from continuing operations before income taxes, are as follows:

<i>(In millions)</i>		<b>Revenues</b>			<b>Segment Profit</b>		
		<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Textron Aviation	\$	4,971\$	4,686\$	4,921\$	445\$	303\$	389
Bell		3,180	3,317	3,239	425	415	386
Textron Systems		1,464	1,840	1,756	156	139	186
Industrial		4,291	4,286	3,794	218	290	329
Finance		66	69	78	23	22	19
<b>Total</b>	<b>\$</b>	<b>13,972\$</b>	<b>14,198\$</b>	<b>13,788\$</b>	<b>1,267\$</b>	<b>1,169\$</b>	<b>1,309</b>
Corporate expenses and other, net					(119)	(132)	(172)
Interest expense, net for Manufacturing group					(135)	(145)	(138)
Special charges					(73)	(130)	(123)
Gain on business disposition					444		
Income from continuing operations before income taxes				\$	1,384\$	762\$	876

Other information by segment is provided below:

<i>(In millions)</i>		<b>Assets</b>		<b>Capital Expenditures</b>			<b>Depreciation and Amortization</b>		
		<b>December 29, 2018</b>	<b>December 30, 2017</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Textron Aviation	\$	4,290\$	4,403\$	132\$	128\$	157\$	145\$	139\$	140
Bell		2,652	2,660	65	73	86	108	117	132
Textron Systems		2,254	2,330	39	60	71	54	65	75
Industrial		2,815	3,360	132	158	121	112	105	81
Finance		1,017	1,169				8	12	12
Corporate		1,236	1,418	1	4	11	10	9	9
<b>Total</b>	<b>\$</b>	<b>14,264\$</b>	<b>15,340\$</b>	<b>369\$</b>	<b>423\$</b>	<b>446\$</b>	<b>437\$</b>	<b>447\$</b>	<b>449</b>

### **Geographic Data**

Presented below is selected financial information of our continuing operations by geographic area:

**Revenues\***

Edgar Filing: TEXTRON INC - Form 10-K

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>Property, Plant and Equipment, net**</b>	
					<b>December 29, 2018</b>	<b>December 30, 2017</b>
United States	\$	8,667\$	8,786\$	8,574\$	2,115\$	2,172
Europe		2,187	1,962	1,954	267	328
Asia and Australia		1,253	1,206	998	88	84
Other international		1,865	2,244	2,262	145	137
Total	\$	13,972\$	14,198\$	13,788\$	2,615\$	2,721

\* Revenues are attributed to countries based on the location of the customer.

\*\* Property, plant and equipment, net is based on the location of the asset.

Table of Contents**Note 12. Revenues****Disaggregation of Revenues**

Our revenues disaggregated by major product type are presented below:

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>
Aircraft	\$	3,435\$	3,112\$	3,412
Aftermarket parts and services		1,536	1,574	1,509
<b>Textron Aviation</b>		4,971	4,686	4,921
Military aircraft and support programs		2,030	2,076	2,087
Commercial helicopters, parts and services		1,150	1,241	1,152
<b>Bell</b>		3,180	3,317	3,239
Unmanned systems		612	714	763
Marine and land systems		311	470	294
Simulation, training and other		541	656	699
<b>Textron Systems</b>		1,464	1,840	1,756
Fuel systems and functional components		2,352	2,330	2,273
Specialized vehicles		1,691	1,486	1,080
Tools and test equipment		248	470	441
<b>Industrial</b>		4,291	4,286	3,794
<b>Finance</b>		66	69	78
Total revenues	\$	13,972\$	14,198\$	13,788

Our 2018 revenues for our segments by customer type and geographic location are presented below:

<i>(In millions)</i>		<b>Textron Aviation</b>	<b>Bell</b>	<b>Textron Systems</b>	<b>Industrial</b>	<b>Finance</b>	<b>Total</b>
<b>Customer type:</b>							
Commercial	\$	4,734\$	1,114\$	431\$	4,277\$	66\$	10,622
U.S. Government		237	2,066	1,033	14		3,350
Total revenues	\$	4,971\$	3,180\$	1,464\$	4,291\$	66\$	13,972
<b>Geographic location:</b>							
United States	\$	3,379\$	2,186\$	1,118\$	1,957\$	27\$	8,667
Europe		612	162	74	1,333	6	2,187
Asia and Australia		336	427	127	357	6	1,253
Other international		644	405	145	644	27	1,865
Total revenues	\$	4,971\$	3,180\$	1,464\$	4,291\$	66\$	13,972

In 2017 and 2016, our revenues included sales to the U.S. Government of approximately \$3.1 billion and \$3.4 billion, respectively, primarily in the Bell and Textron Systems segments.

**Remaining Performance Obligations**

Our remaining performance obligations, which is the equivalent of our backlog, represent the expected transaction price allocated to our contracts that we expect to recognize as revenue in future periods when we perform under the contracts. These remaining obligations exclude unexercised contract options and potential orders under ordering-type contracts such as Indefinite Delivery, Indefinite Quantity contracts. At December 29, 2018, we had \$9.1 billion in remaining performance obligations of which we expect to recognize revenues of approximately 75% through 2020, an additional 14% through 2022, and the balance thereafter.

#### **Contract Assets and Liabilities**

Assets and liabilities related to our contracts with customers are reported on a contract-by-contract basis at the end of each reporting period. At December 29, 2018, contract assets and contract liabilities totaled \$461 million and \$974 million, respectively. Upon adoption of ASC 606 on December 31, 2017, contract assets and contract liabilities related to our contracts with customers were \$429 million and \$1.0 billion, respectively. During 2018, we recognized \$817 million in revenues that were included in the contract liability balance at the adoption date.

Table of Contents**Reconciliation of ASC 606 to Prior Accounting Standards**

The amount by which each financial statement line item is affected in 2018 as a result of applying the new accounting standard as discussed in Note 1 is presented below:

		<b>December 29, 2018</b>		
		<b>As</b>	<b>Effect of the adoption of</b>	<b>Under</b>
		<b>Reported</b>	<b>ASC 606</b>	<b>Prior Accounting</b>
<i>(In millions)</i>				
<b>Consolidated Balance Sheets</b>				
Accounts receivable, net	\$	1,024	\$ 219	1,243
Inventories		3,818	228	4,046
Other current assets		785	(454)	331
Property, plant and equipment, net		2,615	6	2,621
Other assets		1,800	36	1,836
Total Manufacturing group assets		13,247	35	13,282
Total assets		14,264	35	14,299
Other current liabilities		2,149	145	2,294
Total Manufacturing group liabilities		8,246	145	8,391
Total liabilities		9,072	145	9,217
Retained earnings		5,407	(110)	5,297
Total shareholders' equity		5,192	(110)	5,082
		<b>As</b>	<b>2018 Effect of the adoption of</b>	<b>Under</b>
		<b>Reported</b>	<b>ASC 606</b>	<b>Prior Accounting</b>
<i>(In millions, except per share amounts)</i>				
<b>Consolidated Statements of Operations</b>				
Manufacturing revenues	\$	13,906	\$ (201)	13,705
Total revenues		13,972	(201)	13,771
Cost of sales		11,594	(174)	11,420
Income from continuing operations before income taxes		1,384	(27)	1,357
Income tax expense		162	(7)	155
Income from continuing operations		1,222	(20)	1,202
Net income		1,222	(20)	1,202
Basic earnings per share - continuing operations	\$	4.88	\$ (0.08)	4.80
Diluted earnings per share - continuing operations		4.83	(0.08)	4.75
<b>Consolidated Statements of Comprehensive Income</b>				
Other comprehensive loss	\$	(130)	\$ (20)	(150)
Comprehensive income		1,092	(20)	1,072
<b>Consolidated Statements of Cash flows</b>				
Net income	\$	1,222	\$ (20)	1,202
Income from continuing operations		1,222	(20)	1,202
Deferred income taxes		49	(7)	42
Accounts receivable, net		50	(16)	34
Inventories		41	(50)	(9)
Other assets		(88)	34	(54)
Other liabilities		(223)	59	(164)
Net cash provided by operating activities of continuing operations		1,109		1,109



Table of Contents**Note 13. Share-Based Compensation**

Under our 2015 Long-Term Incentive Plan (Plan), which replaced our 2007 Long-Term Incentive Plan in April 2015, we have authorization to provide awards to selected employees in the form of stock options, restricted stock, restricted stock units, stock appreciation rights, performance stock, performance share units and other awards. A maximum of 17 million shares is authorized for issuance for all purposes under the Plan plus any shares that become available upon cancellation, forfeiture or expiration of awards granted under the 2007 Long-Term Incentive Plan. No more than 17 million shares may be awarded pursuant to incentive stock options, and no more than 4.25 million shares may be issued pursuant to awards of restricted stock, restricted stock units, performance stock or other awards that are payable in shares. For 2018, 2017 and 2016, the awards granted under this Plan primarily included stock options, restricted stock units and performance share units.

Through our Deferred Income Plan for Textron Executives, we provide certain executives the opportunity to voluntarily defer up to 80% of their base salary, along with incentive compensation. Elective deferrals may be put into either a stock unit account or an interest-bearing account. Participants cannot move amounts between the two accounts while actively employed by us and cannot receive distributions until termination of employment. The intrinsic value of amounts paid under this deferred income plan was not significant in 2018, 2017 and 2016.

Share-based compensation costs are reflected primarily in selling and administrative expense. Compensation expense included in net income for our share-based compensation plans is as follows:

<i>(In millions)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Compensation expense	\$ 35\$	77\$	71
Income tax benefit	(8)	(28)	(26)
Total net compensation expense included in net income	\$ 27\$	49\$	45

Compensation cost for awards subject only to service conditions that vest ratably are recognized on a straight-line basis over the requisite service period for each separately vesting portion of the award. As of December 29, 2018, we had not recognized \$30 million of total compensation costs associated with unvested awards subject only to service conditions. We expect to recognize compensation expense for these awards over a weighted-average period of approximately two years.

**Stock Options**

Options to purchase our shares have a maximum term of ten years and generally vest ratably over a three-year period. The stock option compensation cost calculated under the fair value approach is recognized over the vesting period of the stock options. In 2018, 2017 and 2016, compensation expense included \$23 million, \$20 million and \$20 million, respectively, from stock options.

We estimate the fair value of options granted on the date of grant using the Black-Scholes option-pricing model. Expected volatilities are based on implied volatilities from traded options on our common stock, historical volatilities and other factors. The expected term is based on historical option exercise data, which is adjusted to reflect any anticipated changes in expected behavior. The weighted-average fair value of options granted during the past three years and the assumptions used in our option-pricing model for such grants are as follows:

Edgar Filing: TEXTRON INC - Form 10-K

		2018	2017	2016
Fair value of options at grant date	\$	15.83\$	13.80\$	10.33
Dividend yield		0.1%	0.2%	0.2%
Expected volatility		26.6%	29.2%	33.6%
Risk-free interest rate		2.6%	1.9%	1.2%
Expected term (in years)		4.7	4.7	4.8

The stock option activity during 2018 is provided below:

	Number of Options	Weighted- Average Exercise Price
<i>(Options in thousands)</i>		
Outstanding at beginning of year	9,238\$	37.02
Granted	1,353	58.22
Exercised	(2,098)	(35.30)
Forfeited or expired	(209)	(50.49)
Outstanding at end of year	8,284\$	40.58
Exercisable at end of year	5,391\$	34.95

Table of Contents

At December 29, 2018, our outstanding options had an aggregate intrinsic value of \$66 million and a weighted-average remaining contractual life of six years. Our exercisable options had an aggregate intrinsic value of \$60 million and a weighted-average remaining contractual life of five years at December 29, 2018. The total intrinsic value of options exercised during 2018, 2017 and 2016 was \$62 million, \$29 million and \$15 million, respectively.

**Restricted Stock Units**

We issue restricted stock units settled in both cash and stock (vesting one-third each in the third, fourth and fifth year following the year of the grant), which include the right to receive dividend equivalents. The fair value of these units is based on the trading price of our common stock and is recognized ratably over the vesting period. For units payable in stock, we use the trading price on the grant date, while units payable in cash are remeasured using the price at each reporting period date.

The 2018 activity for restricted stock units is provided below:

	Units Payable in Stock		Units Payable in Cash	
	Number of Shares	Weighted-Average Grant Date Fair Value	Number of Units	Weighted-Average Grant Date Fair Value
<i>(Shares/Units in thousands)</i>				
Outstanding at beginning of year, nonvested	668\$	40.55	1,263\$	40.75
Granted	130	58.17	270	58.24
Vested	(177)	(37.02)	(311)	(37.40)
Forfeited	(23)	(45.83)	(79)	(45.40)
Outstanding at end of year, nonvested	598\$	45.22	1,143\$	45.48

The fair value of the restricted stock unit awards that vested and/or amounts paid under these awards is as follows:

<i>(In millions)</i>	2018	2017	2016
Fair value of awards vested	\$ 25\$	27\$	20
Cash paid	18	19	12

**Performance Share Units**

The fair value of share-based compensation awards accounted for as liabilities includes performance share units, which are paid in cash in the first quarter of the year following vesting. Payouts under performance share units vary based on certain performance criteria generally set for each year of a three-year performance period. The performance share units vest at the end of three years. The fair value of these awards is based on the trading price of our common stock and is remeasured at each reporting period date.

The 2018 activity for our performance share units is as follows:

<i>(Units in thousands)</i>	<b>Number of Units</b>	<b>Weighted- Average Grant Date Fair Value</b>
Outstanding at beginning of year, nonvested	485\$	41.34
Granted	201	58.02
Vested	(257)	(34.50)
Forfeited	(25)	(46.74)
Outstanding at end of year, nonvested	404\$	53.63

The fair value of the performance share units that vested and/or amounts paid under these awards is as follows:

<i>(In millions)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Fair value of awards vested	\$ 12\$	15\$	14
Cash paid	11	15	13

Table of Contents**Note 14. Retirement Plans**

Our defined benefit and contribution plans cover substantially all of our employees. A significant number of our U.S.-based employees participate in the Textron Retirement Plan, which is designed to be a floor-offset arrangement with both a defined benefit component and a defined contribution component. The defined benefit component of the arrangement includes the Textron Master Retirement Plan (TMRP) and the Bell Helicopter Textron Master Retirement Plan (BHTMRP), and the defined contribution component is the Retirement Account Plan (RAP). The defined benefit component provides a minimum guaranteed benefit (or floor benefit). Under the RAP, participants are eligible to receive contributions from Textron of 2% of their eligible compensation but may not make contributions to the plan. Upon retirement, participants receive the greater of the floor benefit or the value of the RAP. Both the TMRP and the BHTMRP are subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). Effective on January 1, 2010, the Textron Retirement Plan was closed to new participants, and employees hired after that date receive an additional 4% annual cash contribution to their Textron Savings Plan account based on their eligible compensation.

We also have other funded and unfunded defined benefit pension plans that cover certain of our U.S. and Non-U.S. employees. In addition, several defined contribution plans are sponsored by our various businesses, of which the largest plan is the Textron Savings Plan, which is a qualified 401(k) plan subject to ERISA. Our defined contribution plans cost \$125 million, \$123 million and \$110 million in 2018, 2017 and 2016, respectively, which included \$13 million, \$13 million and \$10 million, respectively, in contributions to the RAP. We also provide postretirement benefits other than pensions for certain retired employees in the U.S. that include healthcare, dental care, Medicare Part B reimbursement and life insurance.

**Periodic Benefit Cost (Credit)**

The components of net periodic benefit cost (credit) and other amounts recognized in OCI are as follows:

<i>(In millions)</i>	Pension Benefits			Postretirement Benefits		
	2018	2017	2016	Other than Pensions 2018	2017	2016
<b>Net periodic benefit cost (credit)</b>						
Service cost	\$ 104\$	100\$	98\$	3\$	3\$	3
Interest cost	306	323	338	10	12	16
Expected return on plan assets	(553)	(507)	(490)			
Amortization of prior service cost (credit)	15	15	15	(6)	(8)	(22)
Amortization of net actuarial loss (gain)	153	137	104	(1)	(1)	
Net periodic benefit cost (credit)	\$ 25\$	68\$	65\$	6\$	6\$	(3)
<b>Other changes in plan assets and benefit obligations recognized in OCI</b>						
Current year actuarial loss (gain)	\$ 270\$	(11)\$	399\$	(22)\$	(7)\$	(17)
Current year prior service cost (credit)	20	1				(12)
Amortization of net actuarial gain (loss)	(153)	(137)	(104)	1	1	
Amortization of prior service credit (cost)	(15)	(15)	(15)	6	8	22
Business disposition	(7)					
Total recognized in OCI, before taxes	\$ 115\$	(162)\$	280\$	(15)\$	2\$	(7)
Total recognized in net periodic benefit cost (credit) and OCI	\$ 140\$	(94)\$	345\$	(9)\$	8\$	(10)

In the first quarter of 2018, we adopted ASU No. 2017-07, *Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*. This standard requires companies to present only the service cost component of net periodic benefit cost in

operating income in the same line as other compensation costs arising from services rendered by the pertinent employees during the period. The other non-service components of net periodic benefit cost must be presented separately from service cost and excluded from operating income. In addition, only the service cost component is eligible for capitalization into inventory. The change in the amount capitalized into inventory was applied prospectively. Using a practical expedient, the other non-service components of net periodic benefit cost (credit) previously disclosed were reclassified to a separate line on a retrospective basis for prior periods. As a result, we reclassified \$(29) million and \$(39) million of other non-service components for 2017 and 2016, respectively, from Cost of sales and Selling and administrative expense to Non-service components of pension and post-retirement income, net in the Consolidated Statements of Operations.

Table of Contents**Obligations and Funded Status**

All of our plans are measured as of our fiscal year-end. The changes in the projected benefit obligation and in the fair value of plan assets, along with our funded status, are as follows:

<i>(In millions)</i>	<b>Pension Benefits</b>		<b>Postretirement Benefits Other than Pensions</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
<b>Change in projected benefit obligation</b>				
Projected benefit obligation at beginning of year	\$ 8,563\$	7,991\$	289\$	317
Service cost	104	100	3	3
Interest cost	306	323	10	12
Plan participants' contributions			5	5
Actuarial (gains) losses	(615)	494	(22)	(7)
Benefits paid	(422)	(413)	(35)	(41)
Plan amendment	20	1		
Business disposition	(15)			
Foreign exchange rate changes and other	(40)	67		
Projected benefit obligation at end of year	\$ 7,901\$	8,563\$	250\$	289
<b>Change in fair value of plan assets</b>				
Fair value of plan assets at beginning of year	\$ 7,877\$	6,874		
Actual return on plan assets	(335)	1,011		
Employer contributions*	39	345		
Benefits paid	(422)	(413)		
Foreign exchange rate changes and other	(37)	60		
Fair value of plan assets at end of year	\$ 7,122\$	7,877		
Funded status at end of year	\$ (779)\$	(686)\$	(250)\$	(289)

\*In 2017, employer contributions included a \$300 million discretionary contribution to fund a U.S. pension plan.

Actuarial (gains) losses reflected in the table above for both 2018 and 2017 were the result of changes in the discount rate utilized and asset return rate experienced as compared with our assumptions.

Amounts recognized in our balance sheets are as follows:

<i>(In millions)</i>	<b>Pension Benefits</b>		<b>Postretirement Benefits Other than Pensions</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
Non-current assets	\$ 112\$	106\$	\$	
Current liabilities	(27)	(27)	(28)	(31)
Non-current liabilities	(864)	(765)	(222)	(258)
Recognized in Accumulated other comprehensive loss, pre-tax:				
Net loss (gain)	2,157	2,055	(34)	(13)
Prior service cost (credit)	69	64	(27)	(33)

## Edgar Filing: TEXTRON INC - Form 10-K

The accumulated benefit obligation for all defined benefit pension plans was \$7.5 billion and \$8.1 billion at December 29, 2018 and December 30, 2017, respectively, which included \$369 million and \$404 million, respectively, in accumulated benefit obligations for unfunded plans where funding is not permitted or in foreign environments where funding is not feasible.

Pension plans with accumulated benefit obligation exceeding the fair value of plan assets are as follows:

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>
Accumulated benefit obligation	\$	7,137	670
Fair value of plan assets		6,589	237

Pension plans with projected benefit obligation exceeding the fair value of plan assets are as follows:

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>
Projected benefit obligation	\$	7,481	8,078
Fair value of plan assets		6,589	7,285

Table of Contents**Assumptions**

The weighted-average assumptions we use for our pension and postretirement plans are as follows:

	Pension Benefits			Postretirement Benefits Other than Pensions		
	2018	2017	2016	2018	2017	2016
<b>Net periodic benefit cost</b>						
Discount rate	3.67%	4.13%	4.66%	3.50%	4.00%	4.50%
Expected long-term rate of return on assets	7.58%	7.57%	7.58%			
Rate of compensation increase	3.50%	3.50%	3.49%			
<b>Benefit obligations at year-end</b>						
Discount rate	4.24%	3.66%	4.13%	4.25%	3.50%	4.00%
Rate of compensation increase	3.50%	3.50%	3.50%			
Interest crediting rate for cash balance plans	5.25%	5.25%	5.25%			

Our assumed healthcare cost trend rate for both the medical and prescription drug cost was 7.00% and 7.25% in 2018 and 2017, respectively. We expect this rate to gradually decline to 5% by 2024 where we assume it will remain.

**Pension Assets**

The expected long-term rate of return on plan assets is determined based on a variety of considerations, including the established asset allocation targets and expectations for those asset classes, historical returns of the plans' assets and other market considerations. We invest our pension assets with the objective of achieving a total rate of return over the long term that will be sufficient to fund future pension obligations and to minimize future pension contributions. We are willing to tolerate a commensurate level of risk to achieve this objective based on the funded status of the plans and the long-term nature of our pension liability. Risk is controlled by maintaining a portfolio of assets that is diversified across a variety of asset classes, investment styles and investment managers. Where possible, investment managers are prohibited from owning our securities in the portfolios that they manage on our behalf.

For U.S. plan assets, which represent the majority of our plan assets, asset allocation target ranges are established consistent with our investment objectives, and the assets are rebalanced periodically. For Non-U.S. plan assets, allocations are based on expected cash flow needs and assessments of the local practices and markets. Our target allocation ranges are as follows:

**U.S. Plan Assets**

Domestic equity securities	17% to 33%
International equity securities	8% to 19%
Global equities	5% to 17%
Debt securities	27% to 38%
Real estate	7% to 13%
Private investment partnerships	5% to 11%
Hedge funds	0%

**Non-U.S. Plan Assets**

Equity securities	51% to 74%
Debt securities	26% to 46%
Real estate	0% to 13%



Edgar Filing: TEXTRON INC - Form 10-K

Table of Contents

The fair value of our pension plan assets by major category and valuation method is as follows:

(In millions)	December 29, 2018				December 30, 2017			
	Level 1	Level 2	Level 3	Not Subject to Leveling	Level 1	Level 2	Level 3	Not Subject to Leveling
Cash and equivalents	\$ 19	\$ 19	\$	\$ 113	\$ 22	\$ 10	\$	\$ 149
Equity securities:								
Domestic	1,256			828	1,404			665
International	835			450	919			636
Mutual funds	266				387			
Debt securities:								
National, state and local governments	366	290		53	645	289		56
Corporate debt		908		220		912		148
Asset-backed securities				104				103
Private investment partnerships				650				591
Real estate			460	285			460	284
Hedge funds								197
Total	\$ 2,742	\$ 1,217	\$ 460	\$ 2,703	\$ 3,377	\$ 1,211	\$ 460	\$ 2,829

Cash and equivalents, equity securities and debt securities include comingled funds, which represent investments in funds offered to institutional investors that are similar to mutual funds in that they provide diversification by holding various equity and debt securities. Since these comingled funds are not quoted on any active market, they are priced based on the relative value of the underlying equity and debt investments and their individual prices at any given time; these funds are not subject to leveling within the fair value hierarchy. Debt securities are valued based on same day actual trading prices, if available. If such prices are not available, we use a matrix pricing model with historical prices, trends and other factors.

Private investment partnerships represents interests in funds which invest in equity, debt and other financial assets. These funds are generally not publicly traded so the interests therein are valued using income and market methods that include cash flow projections and market multiples for various comparable investments. Real estate includes owned properties and limited partnership interests in real estate partnerships. Owned properties are valued using certified appraisals at least every three years that are updated at least annually by the real estate investment manager based on current market trends and other available information. These appraisals generally use the standard methods for valuing real estate, including forecasting income and identifying current transactions for comparable real estate to arrive at a fair value. Limited partnership interests in real estate partnerships are valued similarly to private investment partnerships, with the general partner using standard real estate valuation methods to value the real estate properties and securities held within their portfolios. Neither private investment nor real estate partnerships are subject to leveling within the fair value hierarchy.

The table below presents a reconciliation of the fair value measurements for owned real estate properties, which use significant unobservable inputs (Level 3):

(In millions) 2018      2017

Edgar Filing: TEXTRON INC - Form 10-K

Balance at beginning of year	\$	460\$	494
Unrealized gains (losses), net		13	(6)
Realized gains, net		12	24
Purchases, sales and settlements, net		(25)	(52)
Balance at end of year	\$	460\$	460

Table of Contents**Estimated Future Cash Flow Impact**

Defined benefits under salaried plans are based on salary and years of service. Hourly plans generally provide benefits based on stated amounts for each year of service. Our funding policy is consistent with applicable laws and regulations. In 2019, we expect to contribute approximately \$50 million to our pension plans and the RAP. Benefit payments provided below reflect expected future employee service, as appropriate, and are expected to be paid, net of estimated participant contributions. These payments are based on the same assumptions used to measure our benefit obligation at the end of 2018. While pension benefit payments primarily will be paid out of qualified pension trusts, we will pay postretirement benefits other than pensions out of our general corporate assets. Benefit payments that we expect to pay on an undiscounted basis are as follows:

<i>(In millions)</i>		2019	2020	2021	2022	2023	2024-2028
Pension benefits	\$	418\$	424\$	432\$	441\$	449\$	2,379
Post-retirement benefits other than pensions		29	27	26	25	24	96

**Note 15. Special Charges****2018 Restructuring Plan**

In the fourth quarter of 2018, we recorded \$73 million in special charges in connection with a plan to restructure the Textron Specialized Vehicles businesses within our Industrial segment. These businesses have undergone significant changes since the acquisition of Arctic Cat as we have expanded the product portfolio and integrated manufacturing operations and retail distribution. In the third quarter of 2018, the operating results for these businesses were significantly below our expectations as dealer sell-through lagged despite the introduction of new products into our dealer network. Based on our review and assessment of the acquired dealer network and go-to-market strategy for the Textron Off Road and Arctic Cat brands in the fourth quarter of 2018, along with a review of the other businesses within the product line, we initiated a restructuring plan. This plan included product rationalization, closure of several factory-direct turf-care branch locations and a manufacturing facility and headcount reductions. Under this plan, we recorded asset impairment charges of \$47 million, primarily intangible assets related to product rationalization, contract termination and other costs of \$18 million and severance costs of \$8 million. Headcount reductions totaled approximately 400 positions, representing 10% of Textron Specialized Vehicles workforce. The actions taken under this plan were substantially completed at the end of 2018.

**2017 and 2016 Restructuring Plans**

In 2017 and 2016, we recorded special charges of \$90 million and \$123 million, respectively, related to a plan that was initiated in 2016 to restructure and realign our businesses by implementing headcount reductions, facility consolidations and other actions in order to improve overall operating efficiency across Textron. The 2016 plan was completed in 2017. Special charges related to this plan included \$97 million of severance costs, \$84 million of asset impairments and \$32 million in contract terminations and other costs. Of these amounts, \$83 million was incurred at Textron Systems, \$63 million at Textron Aviation, \$38 million at Industrial, \$28 million at Bell and \$1 million at Corporate. The total headcount reduction under this plan was approximately 2,100 positions, representing 5% of our workforce.

In connection with the acquisition of Arctic Cat, as discussed in Note 2, we initiated a restructuring plan in the first quarter of 2017 and recorded restructuring charges of \$28 million in 2017, which included \$19 million of severance costs, largely related to change-of-control provisions, and \$9 million of contract termination and other costs. In addition, we recorded \$12 million of acquisition-related integration and transaction costs in 2017.



Edgar Filing: TEXTRON INC - Form 10-K

Table of Contents

For 2017 and 2016, special charges recorded by segment and type of cost are as follows:

<i>(In millions)</i>	Severance Costs	Asset Impairments	Contract Terminations and Other	Acquisition Integration/ Transaction Costs	Total Special Charges
<b>2017</b>					
Industrial	\$ 26\$	1\$	19\$	12\$	58
Textron Aviation	11	17			28
Bell	3	12	8		23
Textron Systems	6	16	(1)		21
	\$ 46\$	46\$	26\$	12\$	130
<b>2016</b>					
Industrial	\$ 17\$	2\$	1\$	\$	20
Textron Aviation	33	1	1		35
Bell	4	1			5
Textron Systems	15	34	13		62
Corporate	1				1
	\$ 70\$	38\$	15\$	\$	123

**Restructuring Reserve**

Our restructuring reserve activity is summarized below:

<i>(In millions)</i>	Severance Costs	Contract Terminations and Other	Total
Balance at December 31, 2016	\$ 50\$	13\$	63
Provision for 2016 plan	33	25	58
Provision for Arctic Cat plan	19	9	28
Cash paid	(72)	(15)	(87)
Reversals*	(6)	(8)	(14)
Non-cash utilization		(4)	(4)
Balance at December 30, 2017	24	20	44
Provision for 2018 plan	8	18	26
Cash paid	(21)	(9)	(30)
(Reversals)/provision for prior plans	(3)	3	
Balance at December 29, 2018	\$ 8\$	32\$	40

\*Primarily related to favorable contract negotiations in the Textron Systems segment.

The majority of the remaining cash outlays of \$40 million are expected to be paid in 2019. Severance costs generally are paid on a lump-sum basis and include outplacement costs, which are paid in accordance with normal payment terms.

**Note 16. Income Taxes**

Edgar Filing: TEXTRON INC - Form 10-K

We conduct business globally and, as a result, file numerous consolidated and separate income tax returns within and outside the U.S. For all of our U.S. subsidiaries, we file a consolidated federal income tax return. Income from continuing operations before income taxes is as follows:

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>
U.S.	\$	557\$	428\$	652
Non-U.S.		827	334	224
Income from continuing operations before income taxes	\$	1,384\$	762\$	876

Table of Contents

Income tax expense for continuing operations is summarized as follows:

<i>(In millions)</i>	<b>2018</b>	<b>2017</b>	<b>2016</b>
Current expense (benefit):			
Federal	\$ 3\$	29\$	(74)
State	9	(9)	18
Non-U.S.	101	79	41
	113	99	(15)
Deferred expense (benefit):			
Federal	60	358	47
State	(5)	(14)	(7)
Non-U.S.	(6)	13	8
	49	357	48
Income tax expense	\$ 162\$	456\$	33

The following table reconciles the federal statutory income tax rate to our effective income tax rate for continuing operations:

	<b>2018</b>	<b>2017</b>	<b>2016</b>
U.S. Federal statutory income tax rate	21.0%	35.0%	35.0%
Increase (decrease) resulting from:			
U.S. tax reform enactment impact	(1.0)	34.9	
Federal tax settlement of 1998 to 2008			(23.5)
State income taxes (net of federal impact)	(0.1)	(1.9)	0.8
Non-U.S. tax rate differential and foreign tax credits	1.3	(2.9)	(2.7)
Domestic manufacturing deduction		(1.1)	(1.6)
Research credit*	(2.9)	(2.6)	(3.2)
Gain on business disposition, primarily in non-U.S. jurisdictions	(5.0)		
Other, net	(1.6)	(1.6)	(1.0)
Effective income tax rate	11.7%	59.8%	3.8%

\*Includes a favorable impact of (1.8)% in 2018 for the reassessment of reserves for uncertain tax positions.

The Tax Cuts and Jobs Act (the Tax Act) was enacted on December 22, 2017. Among other things, the Tax Act reduced the U.S. federal corporate tax rate from 35% to 21% and required companies to pay a one-time transition tax on earnings of certain foreign subsidiaries that were previously tax deferred. We reasonably estimated the effects of the Tax Act and recorded provisional amounts in the fourth quarter of 2017 totaling \$266 million. Our provisional estimate included a \$154 million charge to remeasure our U.S. federal deferred tax assets and liabilities based on the rates at which they are expected to reverse in the future, which is generally 21%. In addition, the provisional estimate included \$112 million in expense for the one-time transition tax. This tax was based on approximately \$1.6 billion of our post-1986 earnings and profits that were previously deferred from U.S. income taxes, and on the amount of those earnings held in cash and other specified net assets. In 2018, we finalized the 2017 impacts of the Tax Act, specifically the remeasurement of our U.S. Federal deferred tax assets and liabilities and the post-1986 earnings and profits transition tax, which resulted in a \$14 million benefit.

For 2016, the provision for income taxes included a benefit of \$319 million to reflect the settlement with the U.S. Internal Revenue Service Office of Appeals for our 1998 to 2008 tax years, which resulted in a \$206 million benefit attributable to continuing operations and \$113 million attributable to discontinued operations.



Table of Contents**Unrecognized Tax Benefits**

Our unrecognized tax benefits represent tax positions for which reserves have been established, with unrecognized state tax benefits reflected net of applicable tax benefits. A reconciliation of our unrecognized tax benefits is as follows:

	<b>December 29, 2018</b>	<b>December 30, 2017</b>	<b>December 31, 2016</b>
<i>(In millions)</i>			
Balance at beginning of year	\$ 182	\$ 186	401
Additions for tax positions related to current year	5	12	12
Additions for tax positions of prior years	13	16	
Reductions for settlements and expiration of statute of limitations	(22)	(17)	(219)
Reductions for tax positions of prior years*	(37)	(15)	(8)
Balance at end of year	\$ 141	\$ 182	186

\*In 2018, certain tax positions related to research credits were reduced by \$25 million based on new information, including interactions with the tax authorities and recent audit settlements.

At the end of 2018, 2017 and 2016, if these unrecognized tax benefits were recognized in future periods, they would favorably impact our effective tax rate.

In the normal course of business, we are subject to examination by tax authorities throughout the world. We are no longer subject to U.S. federal tax examinations for years before 2014, state and local income tax examinations for years before 2009, and non-U.S. income tax examinations for years before 2011.

**Deferred Taxes**

The significant components of our net deferred tax assets/(liabilities) are provided below:

	<b>December 29, 2018</b>	<b>December 30, 2017</b>
<i>(In millions)</i>		
Obligation for pension and postretirement benefits	\$ 272	247
Accrued expenses (a)	236	260
Deferred compensation	96	103
U.S. operating loss and tax credit carryforwards (b)	212	208
Non-U.S. operating loss and tax credit carryforwards (c)	69	72
Valuation allowance on deferred tax assets	(157)	(148)
Property, plant and equipment, principally depreciation	(142)	(125)
Amortization of goodwill and other intangibles	(143)	(154)
Leasing transactions	(77)	(81)
Prepaid pension benefits	(21)	(21)
Other, net	(23)	(13)
Deferred taxes, net	\$ 322	348

## Edgar Filing: TEXTRON INC - Form 10-K

- (a) *Accrued expenses included warranty reserves, self-insured liabilities and interest.*
- (b) *At December 29, 2018, U.S. operating loss and tax credit carryforward benefits of \$186 million expire through 2038 if not utilized and \$26 million may be carried forward indefinitely.*
- (c) *At December 29, 2018, non-U.S. operating loss and tax credit carryforward benefits of \$16 million expire through 2038 if not utilized and \$53 million may be carried forward indefinitely.*

We believe earnings during the period when the temporary differences become deductible will be sufficient to realize the related future income tax benefits. For those jurisdictions where the expiration date of tax carryforwards or the projected operating results indicate that realization is not more than likely, a valuation allowance is provided.

The following table presents the breakdown of our deferred taxes:

<i>(In millions)</i>	<b>December 29, 2018</b>	<b>December 30, 2017</b>
Manufacturing group:		
Deferred tax assets, net of valuation allowance	\$ 397\$	430
Deferred tax liabilities	(5)	(7)
Finance group Deferred tax liabilities	(70)	(75)
Net deferred tax asset	\$ 322\$	348

At December 29, 2018 and December 30, 2017, non-U.S. and U.S. state income taxes have not been provided for on basis differences in certain investments, primarily as a result of \$1.6 billion of unremitted earnings in foreign subsidiaries which are indefinitely

Table of Contents

reinvested. Should these earnings be distributed in the future in the form of dividends or otherwise, we would be subject to withholding and income taxes payable to various non-U.S. jurisdictions and U.S. states. Determination of the deferred tax liability associated with indefinitely reinvested earnings is not practicable due to multiple factors, including the complexity of non-U.S. tax laws and tax treaty interpretations, exchange rate fluctuations, and the uncertainty of available credits or exemptions under U.S. federal and state tax laws.

**Note 17. Commitments and Contingencies**

We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; alleged lack of compliance with applicable laws and regulations; production partners; product liability; patent and trademark infringement; employment disputes; and environmental, safety and health matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our suspension or debarment from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.

In the ordinary course of business, we enter into standby letter of credit agreements and surety bonds with financial institutions to meet various performance and other obligations. These outstanding letter of credit arrangements and surety bonds aggregated to approximately \$333 million and \$380 million at December 29, 2018 and December 30, 2017, respectively.

**Environmental Remediation**

As with other industrial enterprises engaged in similar businesses, we are involved in a number of remedial actions under various federal and state laws and regulations relating to the environment that impose liability on companies to clean up, or contribute to the cost of cleaning up, sites on which hazardous wastes or materials were disposed or released. Our accrued environmental liabilities relate to installation of remediation systems, disposal costs, U.S. Environmental Protection Agency oversight costs, legal fees, and operating and maintenance costs for both currently and formerly owned or operated facilities. Circumstances that can affect the reliability and precision of the accruals include the identification of additional sites, environmental regulations, level of cleanup required, technologies available, number and financial condition of other contributors to remediation and the time period over which remediation may occur. We believe that any changes to the accruals that may result from these factors and uncertainties will not have a material effect on our financial position or results of operations.

Based upon information currently available, we estimate that our potential environmental liabilities are within the range of \$45 million to \$150 million. At December 29, 2018, environmental reserves of approximately \$81 million have been established to address these specific estimated liabilities. We estimate that we will likely pay our accrued environmental remediation liabilities over the next ten years and have classified \$14 million as current liabilities. Expenditures to evaluate and remediate contaminated sites were \$13 million, \$18 million and \$15 million in 2018, 2017 and 2016, respectively.

**Leases**

Rental expense was \$114 million, \$122 million and \$126 million in 2018, 2017 and 2016, respectively. Future minimum rental commitments for noncancelable operating leases in effect at December 29, 2018 totaled \$64 million for 2019, \$45 million for 2020, \$32 million for 2021, \$26 million for 2022, \$19 million for 2023 and \$115 million thereafter. The total future minimum rental receipts under noncancelable subleases at

December 29, 2018 totaled \$18 million.

**Note 18. Supplemental Cash Flow Information**

Our cash payments and receipts are as follows:

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>
Interest paid:				
Manufacturing group	\$	132	133	132
Finance group		25	29	32
Net taxes paid/(received):				
Manufacturing group		129	(16)	163
Finance group		17	48	11

Table of Contents

**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and the Shareholders of Textron Inc.

**Opinion on the Financial Statements**

We have audited the accompanying Consolidated Balance Sheets of Textron Inc. (the Company) as of December 29, 2018 and December 30, 2017, the related Consolidated Statements of Operations, Comprehensive Income, Shareholders' Equity and Cash Flows for each of the three years in the period ended December 29, 2018, and the related notes and financial statement schedule contained on page 75 (collectively referred to as the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 29, 2018 and December 30, 2017 and the results of its operations and its cash flows for each of the three years in the period ended December 29, 2018, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 29, 2018, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework) and our report dated February 14, 2019 expressed an unqualified opinion thereon.

**Adoption of Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606)**

As discussed in Note 1 to the consolidated financial statements, the Company changed its method for recognizing revenue as a result of the adoption of ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), and its related amendments effective December 31, 2017.

**Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 1957.

Boston, Massachusetts

February 14, 2019

Table of Contents**Quarterly Data**

(Unaudited)	2018				2017			
(Dollars in millions, except per share amounts)	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
<b>Revenues (a)</b>								
Textron Aviation	\$ 1,010\$	1,276\$	1,133\$	1,552\$	970\$	1,171\$	1,154\$	1,391
Bell	752	831	770	827	697	825	812	983
Textron Systems	387	380	352	345	416	477	458	489
Industrial	1,131	1,222	930	1,008	992	1,113	1,042	1,139
Finance	16	17	15	18	18	18	18	15
Total revenues	\$ 3,296\$	3,726\$	3,200\$	3,750\$	3,093\$	3,604\$	3,484\$	4,017
<b>Segment profit</b>								
Textron Aviation	\$ 72\$	104\$	99\$	170\$	36\$	54\$	93\$	120
Bell	87	117	113	108	83	112	106	114
Textron Systems	50	40	29	37	20	42	40	37
Industrial	64	80	1	73	76	82	49	83
Finance	6	5	3	9	4	5	7	6
Total segment profit	279	346	245	397	219	295	295	360
Corporate expenses and other, net	(27)	(51)	(29)	(12)	(27)	(31)	(30)	(44)
Interest expense, net for Manufacturing group	(34)	(35)	(32)	(34)	(34)	(36)	(37)	(38)
Special charges (b)				(73)	(37)	(13)	(25)	(55)
Gain on business disposition (c)			444					
Income tax expense (d)	(29)	(36)	(65)	(32)	(21)	(62)	(44)	(329)
Income (loss) from continuing operations	189	224	563	246	100	153	159	(106)
Income from discontinued operations, net of income taxes					1			
<b>Net income (loss)</b>	\$ 189\$	224\$	563\$	246\$	101\$	153\$	159\$	(106)
<b>Basic earnings per share</b>								
Continuing operations	\$ 0.73\$	0.88\$	2.29\$	1.02\$	0.37\$	0.57\$	0.60\$	(0.40)
Discontinued operations								
Basic earnings per share	\$ 0.73\$	0.88\$	2.29\$	1.02\$	0.37\$	0.57\$	0.60\$	(0.40)
Basic average shares outstanding (in thousands)	260,497	253,904	246,136	240,248	270,489	267,114	264,624	263,295
<b>Diluted earnings per share (e)</b>								
Continuing operations	\$ 0.72\$	0.87\$	2.26\$	1.02\$	0.37\$	0.57\$	0.60\$	(0.40)
Discontinued operations								
Diluted earnings per share	\$ 0.72\$	0.87\$	2.26\$	1.02\$	0.37\$	0.57\$	0.60\$	(0.40)
Diluted average shares outstanding (in thousands)	263,672	257,177	249,378	242,569	272,830	269,299	266,989	263,295
<b>Segment profit margins</b>								
Textron Aviation	7.1%	8.2%	8.7%	11.0%	3.7%	4.6%	8.1%	8.6%
Bell	11.6	14.1	14.7	13.1	11.9	13.6	13.1	11.6
Textron Systems	12.9	10.5	8.2	10.7	4.8	8.8	8.7	7.6
Industrial	5.7	6.5	0.1	7.2	7.7	7.4	4.7	7.3
Finance	37.5	29.4	20.0	50.0	22.2	27.8	38.9	40.0
Segment profit margin	8.5%	9.3%	7.7%	10.6%	7.1%	8.2%	8.5%	9.0%

## Edgar Filing: TEXTRON INC - Form 10-K

(a) *At the beginning of 2018, we adopted ASC 606 using a modified retrospective basis and as a result, the comparative information has not been restated and is reported under the accounting standards in effect for these periods. See Note 1 to the Consolidated Financial Statements for additional information.*

(b) *Special charges of \$73 million were recorded in the fourth quarter of 2018 under a restructuring plan for the Textron Specialized Vehicles businesses within our Industrial segment that was initiated in December 2018. Special charges related to our 2016 restructuring plan were \$15 million, \$12 million, \$15 million and \$48 million in the first, second, third and fourth quarters of 2017, respectively. In addition, we recorded special charges of \$22 million, \$1 million, \$10 million and \$7 million in the first, second, third and fourth quarters of 2017, respectively, related to the Arctic Cat acquisition, which included restructuring, integration and transaction costs.*

(c) *On July 2, 2018, Textron completed the sale of the Tools & Test Equipment product line which resulted in an after-tax gain of \$419 million.*

(d) *Income tax expense for the fourth quarter of 2017 included a \$266 million charge to reflect our provisional estimate of the net impact of the Tax Cuts and Jobs Act. We completed our analysis of this legislation in the fourth quarter of 2018 and recorded a \$14 million income tax benefit.*

(e) *For the fourth quarter of 2017, the diluted average shares outstanding excluded potential common shares (stock options) due to their antidilutive effect resulting from the net loss.*

Table of Contents**Schedule II Valuation and Qualifying Accounts**

<i>(In millions)</i>		<b>2018</b>	<b>2017</b>	<b>2016</b>
<b>Allowance for doubtful accounts</b>				
Balance at beginning of year	\$	27\$	27\$	33
Charged to costs and expenses		5	3	3
Deductions from reserves*		(5)	(3)	(9)
Balance at end of year	\$	27\$	27\$	27
<b>Allowance for losses on finance receivables</b>				
Balance at beginning of year	\$	31\$	41\$	48
Reversal of the provision for losses		(3)	(11)	(1)
Charge-offs		(4)	(6)	(16)
Recoveries		5	7	10
Balance at end of year	\$	29\$	31\$	41
<b>Inventory FIFO reserves</b>				
Balance at beginning of year	\$	262\$	231\$	206
Charged to costs and expenses		56	63	59
Deductions from reserves*		(38)	(32)	(34)
Balance at end of year	\$	280\$	262\$	231

\*Deductions primarily include amounts written off on uncollectable accounts (less recoveries), inventory disposals, changes to prior year estimates, business dispositions and currency translation adjustments.

**Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures***Disclosure Controls and Procedures*

We performed an evaluation of the effectiveness of our disclosure controls and procedures as of December 29, 2018. The evaluation was performed with the participation of senior management of each business segment and key Corporate functions, under the supervision of our Chairman, President and Chief Executive Officer (CEO) and our Executive Vice President and Chief Financial Officer (CFO). Based on this evaluation, the CEO and CFO concluded that our disclosure controls and procedures were operating and effective as of December 29, 2018.

*Changes in Internal Controls Over Financial Reporting*

There were no changes in our internal control over financial reporting during the fourth quarter of the fiscal year covered by this report that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

*Management's Report on Internal Control Over Financial Reporting*

Management is responsible for establishing and maintaining adequate internal control over financial reporting for Textron Inc. as such term is defined in Exchange Act Rules 13a-15(f). Our internal control structure is designed to provide reasonable assurance, at appropriate cost, that assets are safeguarded and that transactions are properly executed and recorded. The internal control structure includes, among other things, established policies and procedures, an internal audit function, the selection and training of qualified personnel as well as management oversight.

With the participation of our management, we performed an evaluation of the effectiveness of our internal control over financial reporting based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework). Based on our evaluation under the 2013 Framework, we have concluded that Textron Inc. maintained, in all material respects, effective internal control over financial reporting as of December 29, 2018.

The independent registered public accounting firm, Ernst & Young LLP, has audited the Consolidated Financial Statements of Textron Inc. and has issued an attestation report on Textron's internal controls over financial reporting as of December 29, 2018, as stated in its report, which is included herein.

Table of Contents

**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and the Shareholders of Textron Inc.

**Opinion on Internal Control over Financial Reporting**

We have audited Textron Inc.'s internal control over financial reporting as of December 29, 2018, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework), (the COSO criteria). In our opinion, Textron, Inc. (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 29, 2018, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Consolidated Balance Sheets of the Company as of December 29, 2018 and December 30, 2017, and the related Consolidated Statements of Operations, Comprehensive Income, Shareholder's Equity and Cash Flows for each of the three years in the period ended December 29, 2018, and the related notes and financial statement schedule contained on page 75, of the Company and our report dated February 14, 2019 expressed an unqualified opinion thereon.

**Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

**Definition and Limitations of Internal Control Over Financial Reporting**

## Edgar Filing: TEXTRON INC - Form 10-K

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Boston, Massachusetts

February 14, 2019

Table of Contents

**PART III**

**Item 10. Directors, Executive Officers and Corporate Governance**

The information appearing under ELECTION OF DIRECTORS Nominees for Director, CORPORATE GOVERNANCE Corporate Governance Guidelines and Policies, Code of Ethics, Board Committees *Audit Committee*, and SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 24, 2019 is incorporated by reference into this Annual Report on Form 10-K.

Information regarding our executive officers is contained in Part I of this Annual Report on Form 10-K.

**Item 11. Executive Compensation**

The information appearing under CORPORATE GOVERNANCE Compensation of Directors, COMPENSATION COMMITTEE REPORT, COMPENSATION DISCUSSION AND ANALYSIS and EXECUTIVE COMPENSATION in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 24, 2019 is incorporated by reference into this Annual Report on Form 10-K.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information appearing under SECURITY OWNERSHIP and EXECUTIVE COMPENSATION Equity Compensation Plan Information in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 24, 2019 is incorporated by reference into this Annual Report on Form 10-K.

**Item 13. Certain Relationships and Related Transactions and Director Independence**

The information appearing under CORPORATE GOVERNANCE--Director Independence and EXECUTIVE COMPENSATION Transactions with Related Persons in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 24, 2019 is incorporated by reference into this Annual Report on Form 10-K.

**Item 14. Principal Accountant Fees and Services**

Edgar Filing: TEXTRON INC - Form 10-K

The information appearing under RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM Fees to Independent Auditors in the Proxy Statement for our Annual Meeting of Shareholders to be held on April 24, 2019 is incorporated by reference into this Annual Report on Form 10-K.

Table of Contents

**PART IV**

**Item 15. Exhibits and Financial Statement Schedules**

Financial Statements and Schedules See Index on Page 36.

**Exhibits**

- 3.1A Restated Certificate of Incorporation of Textron as filed with the Secretary of State of Delaware on April 29, 2010. Incorporated by reference to Exhibit 3.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2010. (SEC File No. 1-5480)
- 3.1B Certificate of Amendment of Restated Certificate of Incorporation of Textron Inc., filed with the Secretary of State of Delaware on April 27, 2011. Incorporated by reference to Exhibit 3.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2011. (SEC File No. 1-5480)
- 3.2 Amended and Restated By-Laws of Textron Inc., effective April 28, 2010 and further amended April 27, 2011, July 23, 2013, February 25, 2015 and December 6, 2016. Incorporated by reference to Exhibit 3.2 to Textron's Current Report on Form 8-K filed on December 8, 2016.
- 4.1A Support Agreement dated as of May 25, 1994, between Textron Inc. and Textron Financial Corporation. Incorporated by reference to Exhibit 4.1 to Textron's Annual Report on Form 10-K for the fiscal year ended December 31, 2011. (SEC File No. 1-5480)
- 4.1B Amendment to Support Agreement, dated as of December 23, 2015, by and between Textron Inc. and Textron Financial Corporation. Incorporated by reference to Exhibit 4.1B to Textron's Annual Report on Form 10-K for the fiscal year ended January 2, 2016.
- 10.1A Textron Inc. 2007 Long-Term Incentive Plan (Amended and Restated as of April 28, 2010). Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2012. (SEC File No. 1-5480)
- 10.1B Form of Non-Qualified Stock Option Agreement. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2007. (SEC File No. 1-5480)
- 10.1C Form of Incentive Stock Option Agreement. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2007. (SEC File No. 1-5480)
- 10.1D Form of Restricted Stock Unit Grant Agreement. Incorporated by reference to Exhibit 10.4 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2007. (SEC File No. 1-5480)
- 10.1E Form of Restricted Stock Unit Grant Agreement with Dividend Equivalents. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2008. (SEC File No. 1-5480)
- 10.1F Form of Performance Share Unit Grant Agreement. Incorporated by reference to Exhibit 10.1H to Textron's Annual Report on Form 10-K for the fiscal year ended January 3, 2009. (SEC File No. 1-5480)



## Edgar Filing: TEXTRON INC - Form 10-K

### Table of Contents

- 10.1G Form of Non-Qualified Stock Option Agreement. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2014. (SEC File No. 1-5480)
- 10.1H Form of Stock-Settled Restricted Stock Unit Grant Agreement with Dividend Equivalents. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2014. (SEC File No. 1-5480)
- 10.1I Form of Performance Share Unit Grant Agreement. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2014. (SEC File No. 1-5480)
- 10.2 Textron Inc. Short-Term Incentive Plan. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 1, 2017.
- 10.3A Textron Inc. 2015 Long-Term Incentive Plan. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended July 4, 2015.
- 10.3B Form of Non-Qualified Stock Option Agreement under 2015 Long-Term Incentive Plan. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2016.
- 10.3C Form of Stock-Settled Restricted Stock Unit (with Dividend Equivalents) Grant Agreement under 2015 Long-Term Incentive Plan. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2016.
- 10.3D Form of Performance Share Unit Grant Agreement under 2015 Long-Term Incentive Plan. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 2, 2016.
- 10.4 Textron Spillover Savings Plan, effective October 5, 2015. Incorporated by reference to Exhibit 10.4 to Textron's Annual Report on Form 10-K for the fiscal year ended January 2, 2016.
- 10.5A Textron Spillover Pension Plan, As Amended and Restated Effective January 3, 2010, including Appendix A (as amended and restated effective January 3, 2010), Defined Benefit Provisions of the Supplemental Benefits Plan for Textron Key Executives (As in effect before January 1, 2007). Incorporated by reference to Exhibit 10.4 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2010. (SEC File No. 1-5480)
- 10.5B Amendments to the Textron Spillover Pension Plan, dated October 12, 2011. Incorporated by reference to Exhibit 10.5B to Textron's Annual Report on Form 10-K for the fiscal year ended December 31, 2011. (SEC File No. 1-5480)
- 10.5C Second Amendment to the Textron Spillover Pension Plan, dated October 7, 2013. Incorporated by reference to Exhibit 10.5C to Textron's Annual Report on Form 10-K for the fiscal year ended December 28, 2013. (SEC File No. 1-5480)
- 10.6 Deferred Income Plan for Textron Executives, Effective October 5, 2015. Incorporated by reference to Exhibit 10.6 to Textron's Annual Report on Form 10-K for the fiscal year ended January 2, 2016.
- 10.7A Deferred Income Plan for Non-Employee Directors, As Amended and Restated Effective January 1, 2009, including Appendix A, Prior Plan Provisions (As in effect before January 1, 2008). Incorporated by reference to Exhibit 10.9 to Textron's Annual Report on Form 10-K for the fiscal year ended January 3, 2009. (SEC File No. 1-5480)
- 10.7B Amendment No. 1 to Deferred Income Plan for Non-Employee Directors, as Amended and Restated Effective January 1, 2009, dated as of November 6, 2012. Incorporated by reference to Exhibit 10.8B to Textron's Annual Report on Form 10-K for the fiscal year ended December 29, 2012. (SEC File No. 1-5480)

## Edgar Filing: TEXTRON INC - Form 10-K

### Table of Contents

- 10.7C Amendment No. 2 to Deferred Income Plan for Non-Employee Directors, as Amended and Restated Effective January 1, 2009. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended April 1, 2017.
- 10.8A Severance Plan for Textron Key Executives, As Amended and Restated Effective January 1, 2010. Incorporated by reference to Exhibit 10.10 to Textron's Annual Report on Form 10-K for the fiscal year ended January 2, 2010. (SEC File No. 1-5480)
- 10.8B First Amendment to the Severance Plan for Textron Key Executives, dated October 26, 2010. Incorporated by reference to Exhibit 10.10B to Textron's Annual Report on Form 10-K for the fiscal year ended January 1, 2011. (SEC File No. 1-5480)
- 10.8C Second Amendment to the Severance Plan for Textron Key Executives, dated March 24, 2014. Incorporated by reference to Exhibit 10.5 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2014. (SEC File No. 1-5480)
- 10.9 Form of Indemnity Agreement between Textron and its executive officers. Incorporated by reference to Exhibit 10.9 to Textron's Annual Report on Form 10-K for the fiscal year ended December 30, 2017.
- 10.10 Form of Indemnity Agreement between Textron and its non-employee directors (approved by the Nominating and Corporate Governance Committee of the Board of Directors on July 21, 2009 and entered into with all non-employee directors, effective as of August 1, 2009). Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2009. (SEC File No. 1-5480)
- 10.11A Letter Agreement between Textron and Scott C. Donnelly, dated June 26, 2008. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended June 28, 2008. (SEC File No. 1-5480)
- 10.11B Amendment to Letter Agreement between Textron and Scott C. Donnelly, dated December 16, 2008, together with Addendum No.1 thereto, dated December 23, 2008. Incorporated by reference to Exhibit 10.15B to Textron's Annual Report on Form 10-K for the fiscal year ended January 3, 2009. (SEC File No. 1-5480)
- 10.11C Amended and Restated Hangar License and Services Agreement, made and entered into as of October 1, 2015, between Textron Inc. and Mr. Donnelly's limited liability company. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2015.
- 10.11D Aircraft Dry Lease Agreement, made and entered into as of December 18, 2018, between Mr. Donnelly's limited liability company and Textron Inc.
- 10.12A Letter Agreement between Textron and Frank Connor, dated July 27, 2009. Incorporated by reference to Exhibit 10.2 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2009. (SEC File No. 1-5480)
- 10.12B Amended and Restated Hangar License and Services Agreement, made and entered into on July 24, 2015, between Textron Inc. and Mr. Connor's limited liability company. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended October 3, 2015.
- 10.13 Letter Agreement between Textron and Julie G. Duffy, dated July 27, 2017. Incorporated by reference to Exhibit 10.1 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2017.
- 10.14A Letter Agreement between Textron and E. Robert Lupone, dated December 22, 2011. Incorporated by reference to Exhibit 10.17 to Textron's Annual Report on Form 10-K for the fiscal year ended December 31, 2011. (SEC File No. 1-5480)

## Edgar Filing: TEXTRON INC - Form 10-K

### Table of Contents

- 10.14B Amendment to letter agreement between Textron and E. Robert Lupone, dated July 27, 2012. Incorporated by reference to Exhibit 10.5 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended September 29, 2012. (SEC File No. 1-5480)
- 10.15 Director Compensation. Incorporated by reference to Exhibit 10.15 to Textron's Annual Report on Form 10-K for the fiscal year ended December 30, 2017.
- 10.16 Form of Aircraft Time Sharing Agreement between Textron and its executive officers. Incorporated by reference to Exhibit 10.3 to Textron's Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2008. (SEC File No. 1-5480)
- 10.17 Credit Agreement, dated as of September 30, 2016, among Textron, the Lenders listed therein, JPMorgan Chase Bank, N.A., as Administrative Agent, Citibank, N.A. and Bank of America, N.A., as Syndication Agents, and The Bank of Tokyo-Mitsubishi UFJ, Ltd., as Documentation Agent. Incorporated by reference to Exhibit 10.1 to Textron's Current Report on Form 8-K filed on October 3, 2016.
- 21 Certain subsidiaries of Textron. Other subsidiaries, which considered in the aggregate do not constitute a significant subsidiary, are omitted from such list.
- 23 Consent of Independent Registered Public Accounting Firm.
- 24 Power of attorney.
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 The following materials from Textron Inc.'s Annual Report on Form 10-K for the year ended December 29, 2018, formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Statements of Operations, (ii) the Consolidated Statements of Comprehensive Income (iii) the Consolidated Balance Sheets, (iv) the Consolidated Statements of Shareholders' Equity, (v) the Consolidated Statements of Cash Flows, (vi) the Notes to the Consolidated Financial Statements, and (vii) Schedule II Valuation and Qualifying Accounts.

### **Item 16. Form 10-K Summary**

Not applicable.

Table of Contents

**Signatures**

Pursuant to the requirement of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized on this 14th day of February 2019.

TEXTRON INC.  
Registrant

By: /s/ Frank T. Connor  
Frank T. Connor  
Executive Vice President and Chief Financial Officer

## Edgar Filing: TEXTRON INC - Form 10-K

### Table of Contents

Pursuant to the requirements of the Securities Exchange Act of 1934, this Annual Report on Form 10-K has been signed below on this 14th day of February 2019 by the following persons on behalf of the registrant and in the capacities indicated:

<b>Name</b>	<b>Title</b>
/s/ Scott C. Donnelly Scott C. Donnelly	Chairman, President and Chief Executive Officer (principal executive officer)
*	
Kathleen M. Bader	Director
*	
R. Kerry Clark	Director
*	
James T. Conway	Director
*	
Lawrence K. Fish	Director
*	
Paul E. Gagné	Director
*	
Ralph D. Heath	Director
*	
Deborah Lee James	Director
*	
Lloyd G. Trotter	Director
*	
James L. Ziemer	Director
*	
Maria T. Zuber	Director
/s/ Frank T. Connor Frank T. Connor	Executive Vice President and Chief Financial Officer (principal financial officer)
/s/ Mark S. Bamford Mark S. Bamford	Vice President and Corporate Controller (principal accounting officer)
*By: /s/ Jayne M. Donegan Jayne M. Donegan, Attorney-in-fact	