

U-Store-It Trust
Form 10-K
March 02, 2009
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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

FORM 10-K

**x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2008

OR

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from to

Commission file number 001-32324

U-STORE-IT TRUST

(Exact Name of Registrant as Specified in Its Charter)

Maryland
(State or Other Jurisdiction of
Incorporation or Organization)

20-1024732
(IRS Employer
Identification No.)

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460 East Swedesford Road
Suite 3000
Wayne, Pennsylvania
(Address of Principal Executive Offices)

19087
(Zip Code)

Registrant's telephone number, including area code **(610) 293-5700**

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Name of each exchange on which registered |
|---|--|
| Common Shares, \$0.01 par value per share | New York Stock Exchange |

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. **YES** **NO**

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. **YES** **NO**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. **YES** **NO**

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). **YES** **NO**

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As of June 30, 2008, the last business day of the registrant's most recently completed second quarter, the aggregate market value of common shares held by non-affiliates of the registrant was \$687,071,574.

As of February 27, 2009, the number of common shares of the registrant outstanding was 58,192,706.

Documents incorporated by reference: Portions of the Proxy Statement for the 2009 Annual Meeting of Shareholders of the Registrant to be filed subsequently with the SEC are incorporated by reference into Part III of this report.

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PART I

Forward-Looking Statements

This Annual Report on Form 10-K, together with other statements and information publicly disseminated by U-Store-It Trust (we, us, our or the Company), contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). Such statements are based on assumptions and expectations that may not be realized and are inherently subject to risks, uncertainties and other factors, many of which cannot be predicted with accuracy and some of which might not even be anticipated. Although we believe the expectations reflected in these forward-looking statements are based on reasonable assumptions, future events and actual results, performance, transactions or achievements, financial and otherwise, may differ materially from the results, performance, transactions or achievements expressed or implied by the forward-looking statements. Risks, uncertainties and other factors that might cause such differences, some of which could be material, include, but are not limited to:

- national and local economic, business, real estate and other market conditions;
- the competitive environment in which we operate;
- the execution of our business plan;
- financing risks including the risk of overleverage and the corresponding risk of default on our mortgage and other debt and potential inability to refinance existing indebtedness;
- increases in interest rates and operating costs;
- counterparty non-performance related to the use of derivative financial instruments;
- our ability to maintain our status as a real estate investment trust (REIT) for federal income tax purposes;
- acquisition and development risks;

- changes in real estate and zoning laws or regulations;
- risks related to natural disasters;
- potential environmental and other liabilities;
- other factors affecting the real estate industry generally or the self-storage industry in particular; and
- other risks identified in Item 1A of this Annual Report on Form 10-K and, from time to time, in other reports we file with the Securities and Exchange Commission (the "SEC") or in other documents that we publicly disseminate.

We undertake no obligation to publicly update or revise these forward-looking statements, whether as a result of new information, future events or otherwise except as may be required in securities laws.

ITEM 1. BUSINESS

Overview

We are a self-administered and self-managed real estate company focused primarily on the ownership, operation, acquisition and development of self-storage facilities in the United States.

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As of December 31, 2008, we owned 387 self-storage facilities located in 26 states and in the District of Columbia; and aggregating approximately 25.0 million rentable square feet. As of December 31, 2008, our 387 facilities were approximately 78.9% leased to approximately 170,000 tenants and no single tenant accounted for more than 1% of our annual rental revenue.

Our self-storage facilities are designed to offer affordable, easily-accessible and secure storage space for our residential and commercial customers. Our customers rent storage units for their exclusive use, typically on a month-to-month basis. Additionally, some of our facilities offer outside storage areas for vehicles and boats. Our facilities are specifically designed to accommodate both residential and commercial customers, with features such as security systems and wide aisles and load-bearing capabilities for large truck access. All of our facilities have an on-site manager during business hours, and 265, or approximately 68%, of our facilities have a manager who resides in an apartment at the facility. Our customers can access their storage units during business hours, and some of our facilities provide customers with 24-hour access through computer controlled access systems. Our goal is to provide customers with the highest standard of facilities and service in the industry. To that end, approximately 65% of our facilities include climate controlled units, compared to the national average of 50% reported by the 2008 Self-Storage Almanac.

We were formed in July 2004 to succeed the self-storage operations owned directly and indirectly by Robert J. Amsdell, Barry L. Amsdell, Todd C. Amsdell, and their affiliated entities and related family trusts (which entities and family trusts are referred to herein as the Amsdell Entities). We are organized as a REIT under Maryland law, and we believe that we qualify for taxation as a REIT for federal income tax purposes beginning with our short taxable year ended December 31, 2004. From our inception until October 2004, we did not have any operations. We commenced operations as a publicly-traded REIT in October 2004 after completing the mergers of certain Amsdell Entities with and into us, our initial public offering (IPO), and the consummation of various other formation transactions that occurred concurrently with, or shortly after, completion of our IPO.

We conduct all of our business through our operating partnership, U-Store-It, L.P., and its subsidiaries. We also act as the general partner of our Operating Partnership and as of December 31, 2008, we held approximately 91.9% of the aggregate partnership interests in our operating partnership. Since its formation in 1996, our operating partnership has been engaged in virtually all aspects of the self-storage business, including the development, acquisition, ownership and operation of self-storage facilities.

Acquisition and Disposition Activity

As of December 31, 2008 and 2007, we owned 387 and 409 facilities, respectively, that contained an aggregate of 25.0 million and 26.1 million rentable square feet with occupancy rates of 78.9% and 78.2%, respectively. As of December 31, 2008 we had facilities in the District of Columbia and the following 26 states: Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Louisiana, Maryland, Massachusetts, Michigan, Mississippi, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Pennsylvania, Tennessee, Texas, Utah, Virginia and Wisconsin. A complete listing of, and certain information about, our facilities is included in Item 2 of this Annual Report on Form 10-K. The following is a summary of acquisition and disposition activity that occurred during the years ended December 31, 2008 and 2007:

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| Facility/Portfolio | Location | Transaction Date | Number of Facilities | Purchase / Sale Price (in thousands) |
|---------------------------------|---|------------------|----------------------|---|
| <i>2008 Acquisitions</i> | | | | |
| Uptown Asset | Washington, DC | January 2008 | 1 | \$ 13,300 |
| <i>2008 Dispositions</i> | | | | |
| Waterway Asset | Miami, FL | December 2008 | 1 | \$ 4,635 |
| Skipper Road Assets | Multiple locations in FL | November 2008 | 2 | 5,020 |
| Stuart/Vero Beach Assets | Multiple locations in FL | October 2008 | 2 | 4,550 |
| Hudson Assets | Hudson, OH | October 2008 | 2 | 2,640 |
| Deland Asset | Deland, FL | September 2008 | 1 | 2,780 |
| Biloxi/Gulf Breeze Assets | Multiple locations in MS/FL | September 2008 | 2 | 10,760 |
| Mobile Assets | Mobile, AL | September 2008 | 2 | 6,140 |
| Churchill Assets | Multiple locations in MS | August 2008 | 4 | 8,333 |
| Baton Rouge/Prairieville Assets | Multiple Locations in LA | June 2008 | 2 | 5,400 |
| Linden Asset | Linden, NJ | June 2008 | 1 | 2,825 |
| Endicott Asset | Union, NY | May 2008 | 1 | 2,250 |
| Lakeland Asset | Lakeland, FL | April 2008 | 1 | 2,050 |
| 77th Street Asset | Miami, FL | March 2008 | 1 | 2,175 |
| Leesburg Asset | Leesburg, FL | March 2008 | 1 | 2,400 |
| | | | 23 | \$ 61,958 |
| <i>2007 Acquisitions</i> | | | | |
| Sanford Asset | San Antonio, TX | January 2007 | 1 | \$ 6,300 |
| Grand Central Portfolio | Multiple locations in GA | January 2007 | 2 | 13,200 |
| Rising Tide Portfolio | Multiple locations in FL/GA/MA/OH/CA | September 2007 | 14 | 121,000 |
| | | | 17 | \$ 140,500 |
| <i>2007 Dispositions</i> | | | | |
| Hilton Head Assets | Multiple locations in SC | May 2007 | 3 | \$ 12,750 |
| Arizona Assets | Multiple locations in AZ | December 2007 | 2 | 6,440 |
| | | | 5 | \$ 19,190 |

The following table summarizes the change in number of self-storage facilities from January 1, 2007 through December 31, 2008:

| | 2008 | 2007 |
|-----------------------------|------|------|
| Balance - Beginning of year | 409 | 399 |
| Facilities acquired | 1 | 17 |
| Facilities consolidated | | (2) |
| Facilities sold | (23) | (5) |
| Balance - End of year | 387 | 409 |

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Financing Activities

The following summarizes certain financing activities during the years ended December 31, 2008, 2007 and 2006:

- *Revolving Credit Facility.* In November 2006, we and our operating partnership entered into a three-year \$450.0 million unsecured credit facility with Wachovia Capital Markets, LLC (Wachovia) and Keybank Capital Markets, replacing our existing \$250.0 million unsecured revolving facility. The facility consists of a \$200 million term loan and a \$250 million revolving credit facility. The facility has a November 20, 2009 termination date, subject to a one year extension to November 20, 2010 at the Company's option, provided we pay an extension fee of 15 basis points, or \$675,000, and are not in default under the facility. The Company currently intends to exercise this extension option prior to the November 20, 2009 termination date. Borrowings under the credit facility bear interest, at our option, at either an alternative base rate or a Eurodollar rate, in each case, plus an applicable margin based on our leverage ratio or our credit rating. The alternative base interest rate is a fluctuating rate equal to the higher of the prime rate or the sum of the federal funds effective rate plus 50 basis points. The applicable margin for the alternative base rate will vary from 0.00% to 0.50% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.00% to 0.25% depending on our credit rating after achieving an investment grade rating. The Eurodollar rate is a rate of interest that is fixed for interest periods of one, two, three or six months based on the LIBOR rate determined two business days prior to the commencement of the applicable interest period. The applicable margin for the Eurodollar rate will vary from 1.00% to 1.50% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.425% to 1.00% depending on our credit rating after achieving an investment grade rating. At December 31, 2008, borrowings under the unsecured credit facility had a weighted average interest rate of 1.92%.

- *Secured Term Loan.* On September 14, 2007, we and our Operating Partnership entered into a credit agreement that allowed for total secured term loan borrowings of \$50.0 million and subsequently amended the agreement on April 3, 2008 to allow for total secured term loan borrowings of \$57.4 million. The term loans have a November 20, 2009 termination date, subject to a one year extension to November 20, 2010 at the Company's option, provided we pay an extension fee of 15 basis points, or \$86,000, and are not in default under the facility. The Company currently intends to exercise these extension options prior to the November 20, 2009 termination date. Each term loan bears interest at either an alternative base rate or a Eurodollar rate, at our option, in each case plus an applicable margin. The applicable margin for the alternative base rate will vary from 0.10% to 0.60% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.00% to 0.25% depending on our credit rating after achieving an investment grade rating. The Eurodollar rate is a rate of interest that is fixed for interest periods of one, two, three or nine months based on the LIBOR rate determined two business days prior to the commencement of the applicable interest period. The applicable margin for the Eurodollar rate will vary from 1.10% to 1.60% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.425% to 1.00% depending on our credit rating after achieving an investment grade rating. As of December 31, 2008, there were two term loans outstanding totaling \$57.4 million that had a weighted average interest rate of 2.05%. The outstanding term loans are secured by a pledge by our Operating Partnership of all equity interests in YSI RT LLC, the wholly-owned subsidiary of the Operating Partnership that acquired eight self-storage facilities in September 2007 and one self-storage facility in May 2008. The nine YSI RT LLC assets had a net book value of approximately \$70.0 million at December 31,

2008.

Business Strategy

Our business strategy consists of several elements:

- **Maximize cash flow from our facilities** Our operating strategy focuses on achieving the highest sustainable rent levels at each of our facilities while at the same time meeting and sustaining occupancy targets. We utilize our operating systems and experienced personnel to manage the balance between rental rates, discounts, and physical occupancy with an objective of maximizing our rental revenue.

- **Acquire facilities within our targeted markets** Although we do not expect to actively acquire facilities in 2009, we will continue to selectively acquire facilities in markets that we believe have high barriers to entry, strong demographic fundamentals and existing supply at or below the demand in the market. We believe the self-storage industry will continue to provide us with opportunities for growth through acquisitions due to the highly fragmented composition of the industry. While we will continue to review selected acquisition opportunities across the United States, the primary

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focus of acquisitions, if any, will be in areas that we consider to be growth markets, such as Arizona, California, Florida and the Northeastern United States.

- **Utilize our expertise in selective new developments** We seek to use our development expertise to pursue new developments in areas where we have facilities and perceive there to be unmet demand. We expect to pursue our development primarily in conjunction with joint venture partners.

Investment and Market Selection Process

We maintain a disciplined and focused process in the acquisition and development of self-storage facilities. Our investment committee, which consists of certain of our executive officers and is led by Dean Jernigan, our Chief Executive Officer, oversees our investment process. Our investment process involves six stages – identification, initial due diligence, economic assessment, investment committee approval (and when required, Board approval), final due diligence, and documentation. Through our investment committee, we intend to focus on the following criteria:

- **Targeted markets** Our targeted markets include areas where we currently maintain management that can be extended to additional facilities, or where we believe that we can acquire a significant number of facilities efficiently and within a short period of time. We evaluate both the broader market and the immediate area, typically five miles around the facility, for their ability to support above-average demographic growth. We will seek to grow our presence primarily in areas that we consider to be growth markets, such as Arizona, California, Florida and the Northeastern United States and to enter new markets should suitable opportunities arise.
- **Quality of facility** We focus on self-storage facilities that have good visibility and are located near retail centers, which typically provide high traffic corridors and are generally located near residential communities and commercial customers.
- **Growth potential** We target acquisitions that offer growth potential through increased operating efficiency and, in some cases, through additional leasing efforts, renovations or expansions. In addition to acquiring single facilities, we seek to invest in portfolio acquisitions, searching for situations where there is significant potential for increased operating efficiency and an ability to spread our fixed costs across a large base of facilities.

Operating Segment

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We have one reportable operating segment: we own, operate, develop, and acquire self-storage facilities.

Concentration

Our self-storage facilities are located in major metropolitan areas as well as rural areas and have numerous tenants per facility. No single tenant represents 1% or more of our revenues. The facilities in Florida, California, Texas and Illinois provided approximately 19%, 15%, 9% and 7% of total revenues, respectively, for the year ended December 31, 2008. Florida, California, Texas and Illinois provided total revenues of approximately 19%, 15%, 8% and 7%, respectively, for the year ended December 31, 2007.

Seasonality

We typically experience seasonal fluctuations in the occupancy levels of our facilities, which are generally slightly higher during the summer months due to increased moving activity.

Financing Strategy

Although our organizational documents contain no limitation on the amount of debt we may incur, we maintain a capital structure that we believe is reasonable and prudent and that will enable us to have ample cash flow to cover debt service and make distributions to our shareholders. As of December 31, 2008, our debt to total capitalization ratio, determined by dividing the carrying value of our total indebtedness by the sum of (a) the market value of our outstanding common shares and operating partnership units and (b) the carrying value of our total indebtedness, was approximately 77.8%. Our ratio of debt to the depreciated cost of our real estate assets as of December 31, 2008 was 62.7% compared to 62.4% as of December 31, 2007. We expect to finance additional investments in self-storage facilities through the most attractive available source

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of capital at the time of the transaction, in a manner consistent with maintaining a strong financial position and future financial flexibility. These capital sources may include borrowings under our revolving credit facility, selling common or preferred shares or debt securities through public offerings or private placements, incurring additional secured indebtedness, issuing units in our operating partnership in exchange for contributed property, issuing preferred units in our operating partnership to institutional partners and forming joint ventures. We also may consider selling less productive self-storage facilities from time to time in order to reallocate proceeds from these sales into more productive facilities.

Competition

The continued development of new self-storage facilities has intensified the competition among self-storage operators in many market areas in which we operate. Self-storage facilities compete based on a number of factors, including location, rental rates, security, suitability of the facility's design to prospective customers' needs and the manner in which the facility is operated and marketed. In particular, the number of competing self-storage facilities in a particular market could have a material effect on our occupancy levels, rental rates and on the overall operating performance of our facilities. We believe that the primary competition for potential customers of any of our self-storage facilities comes from other self-storage facilities within a three-mile radius of that facility. We believe we have positioned our facilities within their respective markets as high-quality operators that emphasize customer convenience, security and professionalism.

Our key competitors include local and regional operators as well as the other public self-storage REITS, including Public Storage, Sovran Self Storage and Extra Space Storage Inc. These companies, some of which operate significantly more facilities than we do and have greater resources than we have, and other entities may generally be able to accept more risk than we determine is prudent, including risks with respect to the geographic proximity of facility investments and the payment of higher facility acquisition prices. This competition may generally reduce the number of suitable acquisition opportunities available to us, increase the price required to be able to consummate the acquisition of particular facilities and reduce the demand for self-storage space in certain areas where our facilities are located. Nevertheless, we believe that our experience in operating, acquiring, developing and obtaining financing for self-storage facilities should enable us to compete effectively.

Government Regulation

We are subject to federal, state and local environmental regulations that apply generally to the ownership of real property and the operation of self-storage facilities.

Under various federal, state and local laws, ordinances and regulations, an owner or operator of real property may become liable for the costs of removal or remediation of hazardous substances released on or in its property. These laws often impose liability without regard to whether the owner or operator knew of, or was responsible for, the release of such hazardous substances. The presence of hazardous substances, or the failure to properly remediate such substances, when released, may adversely affect the property owner's ability to sell the real estate or to borrow using real estate as collateral, and may cause the property owner to incur substantial remediation costs. In addition to claims for cleanup costs, the presence of hazardous substances on a property could result in a claim by a private party for personal injury or a claim by an adjacent property owner or user for property damage. We may also become liable for the costs of removal or remediation of hazardous substances stored at the facilities by a customer even though storage of hazardous substances would be without our knowledge or approval and in violation of the customer's storage lease agreement with us.

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Our practice is to conduct or obtain environmental assessments in connection with the acquisition or development of additional facilities. Whenever the environmental assessment for one of our facilities indicates that a facility is impacted by soil or groundwater contamination from prior owners/operators or other sources, we will work with our environmental consultants and where appropriate, state governmental agencies, to ensure that the facility is either cleaned up, that no cleanup is necessary because the low level of contamination poses no significant risk to public health or the environment, or that the responsibility for cleanup rests with a third party.

We are not aware of any environmental cleanup liability that we believe will have a material adverse effect on us. We cannot assure you, however, that these environmental assessments and investigations have revealed or will reveal all potential environmental liabilities, that no prior owner created any material environmental condition not known to us or the independent consultant or that future events or changes in environmental laws will not result in the imposition of environmental liability on us.

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We have not received notice from any governmental authority of any material noncompliance, claim or liability in connection with any of our facilities, nor have we been notified of a claim for personal injury or property damage by a private party in connection with any of our facilities relating to environmental conditions.

We are not aware of any environmental condition with respect to any of our facilities that could reasonably be expected to have a material adverse effect on our financial condition or results of operations, and we do not expect that the cost of compliance with environmental regulations will have a material adverse effect on our financial condition or results of operations. We cannot assure you, however, that this will continue to be the case.

Insurance

We carry comprehensive liability, fire, extended coverage and rental loss insurance covering all of the facilities in our portfolio. We believe the policy specifications and insured limits are appropriate and adequate given the relative risk of loss, the cost of the coverage and industry practice. We do not carry insurance for losses such as loss from riots, war or acts of God, and, in some cases, flooding and environmental hazards, because such coverage is not available or is not available at commercially reasonable rates. Some of our policies, such as those covering losses due to terrorist activities, hurricanes, floods and earthquakes, are insured subject to limitations involving large deductibles or co-payments and policy limits that may not be sufficient to cover losses. We also carry liability insurance to insure against personal injuries that might be sustained on our properties and director and officer liability insurance.

Offices

Our principal executive office is located at 460 E. Swedesford Road, Suite 3000, Wayne, PA 19087. Our telephone number is (610) 293-5700. We believe that our current facilities are adequate for our present and future operations.

Employees

As of December 31, 2008, we employed 931 employees, of whom 112 were corporate executive and administrative personnel and 819 were property level personnel. We believe that our relations with our employees are good. None of our employees are unionized.

Available Information

We file our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports with the Securities and Exchange Commission (the "SEC"). You may obtain copies of these documents by visiting the SEC's Public Reference Room at 450 Fifth Street, N.E., Washington, D.C. 20549, by calling the SEC at 1-800-SEC-0330 or by accessing the SEC's website at www.sec.gov. Our

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internet website address is www.ustoreit.com. You also can obtain on our website, free of charge, a copy of our annual report on Form 10-K, our quarterly reports on Form 10-Q, our current reports on Form 8-K, and any amendments to those reports, as soon as reasonably practicable after we electronically file such reports or amendments with, or furnish them to, the SEC. Our internet website and the information contained therein or connected thereto are not intended to be incorporated by reference into this Annual Report on Form 10-K.

Also available on our website, free of charge, are copies of our Code of Business Conduct and Ethics, our Corporate Governance Guidelines, and the charters for each of the committees of our Board of Trustees – the Audit Committee, the Corporate Governance and Nominating Committee, and the Compensation Committee. Copies of each of these documents are also available in print free of charge, upon request by any shareholder. You can obtain copies of these documents by contacting Investor Relations by mail at 460 E. Swedesford Road, Suite 3000, Wayne, PA 19087.

ITEM 1A. RISK FACTORS

Overview

Investors should carefully consider, among other factors, the risks set forth below. These risks are not the only ones that we may face. Additional risks not presently known to us or that we currently consider immaterial may also impair our business operations and hinder our ability to make expected distributions to our shareholders.

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We face risks related to current debt maturities, including refinancing and counterparty risk.

Approximately 55% (or approximately \$523.9 million) of the aggregate principal amount of our total debt, including mortgage debt and revolving debt, is payable on or before December 31, 2009, subject to a one year extension until November 20, 2010 at the Company's option of approximately \$429.4 million of principal on our revolving and term credit facilities with Wells Fargo (formerly Wachovia) provided we pay an extension fee of 15 basis points, or \$761,000, and are not in default under the facility. The Company currently intends to exercise this extension option prior to the November 20, 2009 termination date. Certain of our mortgages will have significant outstanding balances on their maturity dates, commonly known as balloon payments. We do not have the cash resources currently to repay those amounts, and we will have to raise funds for such repayment either through the issuance of capital stock, additional borrowings (which may include extension of maturity dates), joint ventures or asset sales. There can be no assurance that we will be able to refinance the debt on favorable terms or at all. To the extent we cannot refinance debt on favorable terms or at all, we may be forced to dispose of properties on disadvantageous terms or pay higher interest rates, either of which would have an adverse impact on our financial performance and ability to pay dividends to investors.

In addition, we are exposed to the potential risk of counterparty default or non-payment with respect to interest rate hedges, swap agreements, floors, caps and other interest rate hedging contracts that we may enter into from time to time, in which event we could suffer a material loss on the value of those agreements. Although these agreements may lessen the impact of rising interest rates on us, they also expose us to the risk that other parties to the agreements will not perform or that we cannot enforce the agreements. While we do not currently believe that our counterparties on our in-place swap agreements are likely to default or not perform their obligations under those agreements, there is no assurance that this will be the case.

Financing our future growth plan or refinancing existing debt maturities could be impacted by negative capital market conditions.

Recently, domestic financial markets have experienced extreme volatility and uncertainty. Overall liquidity has tightened in the domestic financial markets, including the investment grade debt and equity capital markets for which we historically sought financing. Consequently, there is greater uncertainty regarding our ability to access the credit markets in order to attract financing on reasonable terms nor can there be any assurance we can issue common or preferred equity securities at a reasonable price. Our ability to finance new acquisitions and refinance future debt maturities could be adversely impacted by our inability to secure permanent financing on reasonable terms, if at all.

The terms and covenants relating to our indebtedness could adversely impact our economic performance.

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Like other real estate companies that incur debt, we are subject to risks associated with debt financing, such as the insufficiency of cash flow to meet required debt service payment obligations and the inability to refinance existing indebtedness. If our debt cannot be paid, refinanced or extended at maturity, we may not be able to make distributions to shareholders at expected levels or at all and may not be able to acquire new properties. Failure to make distributions to our shareholders could result in our failure to qualify as a REIT for federal income tax purposes. Furthermore, an increase in our interest expense could adversely affect our cash flow and ability to make distributions to shareholders. If we do not meet our debt service obligations, any facilities securing such indebtedness could be foreclosed on, which would have a material adverse effect on our cash flow and ability to make distributions and, depending on the number of facilities foreclosed on, could threaten our continued viability.

Our unsecured credit facility and unsecured term loan each contain (and any new or amended facility will likely contain) customary restrictions, requirements and other limitations on our ability to incur indebtedness, including total debt to asset ratios, secured debt to total asset ratios, debt service coverage ratios and minimum ratios of unencumbered assets to unsecured debt which we must maintain. Our ability to borrow under our credit facility is (and any new or amended facility will be) subject to compliance with such financial and other covenants. In the event that we fail to satisfy these covenants, we would be in default under the credit facility and term loan and may be required to repay such debt with capital from other sources. Under such circumstances, other sources of debt or equity capital may not be available to us, or may be available only on unattractive terms. Moreover, the presence of such covenants in our credit agreements could cause us to operate our business with a view toward compliance with such covenants, which might not produce optimal returns for shareholders.

Increases in interest rates on variable rate indebtedness would increase our interest expense, which could adversely affect our cash flow and ability to make distributions to shareholders. Rising interest rates could also restrict our ability to

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refinance existing debt when it matures. In addition, an increase in interest rates could decrease the amounts that third parties are willing to pay for our assets, thereby limiting our ability to alter our portfolio promptly in relation to economic or other conditions. We have entered into and may, from time to time, enter into agreements such as interest rate hedges, swap agreements, floors, caps and other interest rate hedging contracts with respect to a portion of our variable rate debt. Although these agreements may lessen the impact of rising interest rates on us, they also expose us to the risk that other parties to the agreements will not perform or that we cannot enforce the agreements. While we do not currently believe that our counterparties on our swap agreements are likely to default or not perform their obligations under those agreements, there is no assurance that this will be the case.

Our organizational documents contain no limitation on the amount of debt we may incur. As a result, we may become highly leveraged in the future.

Our organizational documents contain no limitations on the amount of indebtedness that we or our operating partnership may incur. We could alter the balance between our total outstanding indebtedness and the value of our assets at any time. If we become more highly leveraged, then the resulting increase in debt service could adversely affect our ability to make payments on our outstanding indebtedness and to pay our anticipated distributions and/or the distributions required to maintain our REIT status, and could harm our financial condition.

We depend on external sources of capital that are outside of our control; the unavailability of capital from external sources could adversely affect our ability to acquire or develop facilities, satisfy our debt obligations and/or make distributions to shareholders.

To continue to qualify as a REIT, we are required to distribute to our shareholders each year at least 90% of our REIT taxable income, excluding net capital gains or pay applicable income taxes. In order to eliminate federal income tax, we will be required to distribute annually 100% of our net taxable income, including capital gains. Because of these distribution requirements, we likely will not be able to fund all future capital needs, including capital for acquisitions and facility development, with income from operations. We therefore will have to rely on third-party sources of capital, which may or may not be available on favorable terms, if at all. Our access to third-party sources of capital depends on a number of things, including the market's perception of our growth potential and our current and potential future earnings and our ability to continue to qualify as a REIT for federal income tax purposes. If we are unable to obtain third-party sources of capital, we may not be able to acquire or develop facilities when strategic opportunities exist, satisfy our debt obligations or make distributions to shareholders that would permit us to qualify as a REIT or avoid paying tax on our REIT taxable income.

Additional issuances of equity securities may be dilutive to shareholders.

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The interests of our shareholders could be diluted if we issue additional equity securities to finance future developments or acquisitions or to repay indebtedness. Our Board of Trustees may authorize the issuance of additional equity securities without shareholder approval. Our ability to execute our business strategy depends upon our access to an appropriate blend of debt financing, including unsecured lines of credit and other forms of secured and unsecured debt, and equity financing, including the issuance of common and preferred equity.

Because real estate is illiquid, we may not be able to sell properties when appropriate.

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Real estate property investments generally cannot be sold quickly. Also, the tax laws applicable to REITs require that we hold our facilities for investment, rather than sale in the ordinary course of business, which may cause us to forgo or defer sales of facilities that otherwise would be in our best interest. Therefore, we may not be able to dispose of facilities promptly, or on favorable terms, in response to economic or other market conditions, which may adversely affect our financial position.

Rising operating expenses could reduce our cash flow and funds available for future distributions.

Our facilities and any other facilities we acquire or develop in the future are and will be subject to operating risks common to real estate in general, any or all of which may negatively affect us. Our facilities are subject to increases in operating expenses such as real estate and other taxes, utilities, insurance, administrative expenses and costs for repairs and maintenance. If operating expenses increase without a corresponding increase in revenues, our profitability could diminish and limit our ability to make distributions to our shareholders.

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Our insurance coverage may not comply fully with certain loan requirements.

We maintain comprehensive insurance on each of our self-storage facilities in amounts sufficient to permit replacement of the property, subject to applicable deductibles. Certain of our properties serve as collateral for our mortgage-backed debt, some of which was assumed in connection with our acquisition of facilities, that requires us to maintain insurance at levels and on terms that are not commercially reasonable in the current insurance environment. We may be unable to obtain required insurance coverage if the cost and/or availability make it impractical or impossible to comply with debt covenants. If we cannot comply with a lender's requirements in any respect, the lender could declare a default that could affect our ability to obtain future financing and could have a material adverse effect on our results of operations and cash flows and our ability to obtain future financing. In addition, we may be required to self-insure against certain losses or the Company's insurance costs may increase.

Potential losses may not be covered by insurance, which could result in the loss of our investment in a facility and the future cash flows from the facility.

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We carry comprehensive liability, fire, extended coverage and rental loss insurance covering all of the facilities in our portfolio. We believe the policy specifications and insured limits are appropriate and adequate given the relative risk of loss, the cost of the coverage and industry practice. We do not carry insurance for losses such as loss from riots, war or acts of God, and, in some cases, flooding and environmental hazards, because such coverage is not available or is not available at commercially reasonable rates. Some of our policies, such as those covering losses due to terrorism, hurricanes, floods and earthquakes, are insured subject to limitations involving large deductibles or co-payments and policy limits that may not be sufficient to cover losses. If we experience a loss at a facility that is uninsured or that exceeds policy limits, we could lose the capital invested in that facility as well as the anticipated future cash flows from that facility. Inflation, changes in building codes and ordinances, environmental considerations, and other factors also might make it impractical or undesirable to use insurance proceeds to replace a facility after it has been damaged or destroyed. In addition, if the damaged facilities are subject to recourse indebtedness, we would continue to be liable for the indebtedness, even if these facilities were irreparably damaged.

We cannot assure you of our ability to pay dividends in the future.

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Historically, we have paid quarterly distributions to our shareholders, and we intend to pay quarterly dividends and to make distributions to our shareholders in amounts such that all or substantially all of our taxable income in each year, subject to certain adjustments, is distributed. This, along with other factors, should enable us to qualify for the tax benefits accorded to a REIT under the Internal Revenue Code. We have not established a minimum dividends payment level and all future distributions will be made at the discretion of our Board of Trustees. Our ability to pay dividends will depend upon, among other factors:

- the operational and financial performance of our facilities;
- capital expenditures with respect to existing and newly acquired facilities;
- general and administrative costs associated with our operation as a publicly-held REIT;
- maintenance of our REIT status;
- the amount of, and the interest rates on, our debt;
- the absence of significant expenditures relating to environmental and other regulatory matters; and
- other risk factors described in this Annual Report on Form 10-K.

Certain of these matters are beyond our control and any significant difference between our expectations and actual results could have a material adverse effect on our cash flow and our ability to make distributions to shareholders.

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Our performance and the value of our self-storage facilities are subject to risks associated with our properties and with the real estate industry.

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Our rental revenues and operating costs and the value of our real estate assets, and consequently the value of our securities, are subject to the risk that if our facilities do not generate revenues sufficient to meet our operating expenses, including debt service and capital expenditures, our cash flow and ability to pay distributions to our shareholders will be adversely affected. Events or conditions beyond our control that may adversely affect our operations or the value of our facilities include:

- downturns in the national, regional and local economic climate;
- local or regional oversupply, increased competition or reduction in demand for self-storage space;
- vacancies or changes in market rents for self-storage space;
- inability to collect rent from customers;
- increased operating costs, including maintenance, insurance premiums and real estate taxes;
- changes in interest rates and availability of financing;
- hurricanes, earthquakes and other natural disasters, civil disturbances, terrorist acts or acts of war that may result in uninsured or underinsured losses;
- significant expenditures associated with acquisitions and development projects, such as debt service payments, real estate taxes, insurance and maintenance costs which are generally not reduced when circumstances cause a reduction in revenues from a property;
- costs of complying with changes in laws and governmental regulations, including those governing usage, zoning, the environment and taxes; and
- the relative illiquidity of real estate investments.

In addition, prolonged periods of economic slowdown or recession, rising interest rates or declining demand for self-storage, or the public perception that any of these events may occur, could result in a general decline in rental revenues, which could impair our ability to satisfy our debt service obligations and to make distributions to our shareholders.

Rental revenues are significantly influenced by demand for self-storage space generally, and a decrease in such demand would likely have a greater adverse effect on our rental revenues than if we owned a more diversified real estate portfolio.

Because our portfolio of facilities consists primarily of self-storage facilities, we are subject to risks inherent in investments in a single industry. A decrease in the demand for self-storage space would have a greater adverse effect on our rental revenues than if we owned a more diversified real estate portfolio. Demand for self-storage space has been and could be adversely affected by ongoing weakness in the national, regional and local economies, changes in supply of, or demand for, similar or competing self-storage facilities in an area and the excess amount of self-storage space in a particular market. To the extent that any of these conditions occur, they are likely to affect market rents for self-storage space, which could cause a decrease in our rental revenue. Any such decrease could impair our ability to satisfy debt service obligations and make distributions to our shareholders.

Adverse macroeconomic and business conditions may significantly and negatively affect our revenues, profitability and results of operations.

The United States is currently in a deep recession that has resulted in higher unemployment, shrinking demand for products, large-scale business failures and tight credit markets. Our results of operations may be sensitive to changes in overall economic conditions that impact consumer spending, including discretionary spending, as well as to increased bad debts due to recessionary pressures. A continuation of ongoing adverse economic conditions affecting disposable consumer income, such as employment levels, business conditions, interest rates, tax rates, fuel and energy costs, and other matters

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could reduce consumer spending or cause consumers to shift their spending to other products and services. A general reduction in the level of discretionary spending or shifts in consumer discretionary spending could adversely affect our growth and profitability.

It is difficult to determine the breadth and duration of the economic and financial market problems and the many ways in which they may affect our customers and our business in general. Nonetheless, continuation or further worsening of these difficult financial and macroeconomic conditions could have a significant adverse effect on our sales, profitability and results of operations.

Our financial performance is dependent upon the economic and other conditions of the markets in which our facilities are located.

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We are susceptible to adverse developments in the markets in which we operate, such as business layoffs or downsizing, industry slowdowns, relocations of businesses, changing demographics and other factors. Our facilities in California, Florida, Texas, Ohio, Tennessee, Illinois and Arizona accounted for approximately 16%, 15%, 11%, 8%, 7%, 7% and 5%, respectively, of our total rentable square feet as of December 31, 2008. As a result of this geographic concentration of our facilities, we are particularly susceptible to adverse market conditions in these areas. Any adverse economic or real estate developments in these markets, or in any of the other markets in which we operate, or any decrease in demand for self-storage space resulting from the local business climate could adversely affect our rental revenues, which could impair our ability to satisfy our debt service obligations and pay distributions to our shareholders.

Terrorist attacks and other acts of violence or war may adversely impact our performance and may affect the markets on which our securities are traded.

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Terrorist attacks against our facilities, the United States or our interests, may negatively impact our operations and the value of our securities. Attacks or armed conflicts could negatively impact the demand for self-storage facilities and increase the cost of insurance coverage for our facilities, which could reduce our profitability and cash flow. Furthermore, any terrorist attacks or armed conflicts could result in increased volatility in or damage to the United States and worldwide financial markets and economy.

We face risks and significant competition associated with actions taken by our competitors.

Actions by our competitors may decrease or prevent increases of the occupancy and rental rates of our properties. We compete with numerous developers, owners and operators of self-storage, including other REITs, some of which own or may in the future own properties similar to ours in the same submarkets in which our properties are located and some of which may have greater capital resources. In addition, due to the relatively low cost of each individual self-storage facility, other developers, owners and operators have the capability to build additional facilities that may compete with our facilities.

If our competitors build new facilities that compete with our facilities or offer space at rental rates below current market rates or below the rental rates we currently charge our tenants, we may lose potential tenants, and we may be pressured to reduce our rental rates below those we currently charge in order to retain tenants when our tenants' leases expire. As a result, our financial condition, cash flow, cash available for distribution, market price of our stock and ability to satisfy our debt service obligations could be materially adversely affected. In addition, increased competition for customers may require us to make capital improvements to facilities that we would not have otherwise made. Any unbudgeted capital improvements we undertake may reduce cash available for distributions to our shareholders.

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We also face significant competition for acquisitions and development opportunities. Some of our competitors have greater financial resources than we do and a greater ability to borrow funds to acquire facilities. These competitors may also be willing and/or able to accept more risk than we can prudently manage, including risks with respect to the geographic proximity of investments and the payment of higher facility acquisition prices. This competition for investments may reduce the number of suitable investment opportunities available to us, may increase acquisition costs and may reduce demand for self-storage space in certain areas where our facilities are located and, as a result, adversely affect our operating results. We face risks associated with facility acquisitions.

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We have in the past acquired, and intend at some time in the future to acquire, individual and portfolios of self-storage facilities that would increase our size and potentially alter our capital structure. Although we believe that the acquisitions that we expect to undertake in the future will enhance our future financial performance, the success of such transactions is subject to a number of factors, including the risks that:

- we may not be able to obtain financing for acquisitions on favorable terms;
- acquisitions may fail to perform as expected;
- the actual costs of repositioning or redeveloping acquired facilities may be higher than our estimates;
- acquisitions may be located in new markets where we may have limited knowledge and understanding of the local economy, an absence of business relationships in the area or an unfamiliarity with local governmental and permitting procedures;
- there is only limited recourse, or no recourse, to the former owners of newly acquired facilities for unknown or undisclosed liabilities such as the clean-up of undisclosed environmental contamination; claims by tenants, vendors or other persons arising on account of actions or omissions of the former owners of the facilities; ordinary course of business expenses; and claims by local governments, adjoining property owners, property owner associations, and easement holders for fees, assessments, taxes on other property-related changes.
- As a result, if a liability were asserted against us based upon ownership of an acquired facility, we might be required to pay significant sums to settle it, which could adversely affect our financial results and cash flow.

We will incur costs and will face integration challenges when we acquire additional facilities.

As we acquire or develop additional self-storage facilities, we will be subject to risks associated with integrating and managing new facilities, including customer retention and mortgage default risks. In the case of a large portfolio purchase, we could experience strains in our existing management information capacity. In addition, acquisitions or developments may cause disruptions in our operations and divert management's attention away from day-to-day operations. Furthermore, our profitability may suffer because we will be required to expense acquisition-related costs and amortize in future periods costs for acquired goodwill and other intangible assets. Our failure to successfully integrate any future facilities into our portfolio could have an adverse effect on our operating costs and our ability to make distributions to our shareholders.

The acquisition of new facilities that lack operating history with us will give rise to difficulties in predicting revenue potential.

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We intend to continue to acquire additional facilities. These acquisitions could fail to perform in accordance with expectations. If we fail to accurately estimate occupancy levels, operating costs or costs of improvements to bring an acquired facility up to the standards established for our intended market position, the performance of the facility may be below expectations. Acquired facilities may have characteristics or deficiencies affecting their valuation or revenue potential that we have not yet discovered. We cannot assure you that the performance of facilities acquired by us will increase or be maintained under our management.

Property ownership through joint ventures may limit our ability to act exclusively in our interest.

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We may co-invest with third parties through joint ventures. In any such joint venture, we may not be in a position to exercise sole decision-making authority regarding the facilities owned through joint ventures. Investments in joint ventures may, under certain circumstances, involve risks not present when a third party is not involved, including the possibility that

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joint venture partners might become bankrupt or fail to fund their share of required capital contributions. Joint venture partners may have business interests or goals that are inconsistent with our business interests or goals and may be in a position to take actions contrary to our policies or objectives. Such investments also have the potential risk of impasse on strategic decisions, such as a sale, in cases where neither we nor the joint venture partner would have full control over the joint venture. In other circumstances, joint venture partners may have the ability without our agreement to make certain major decisions, including decisions about sales, capital expenditures and/or financing. Any disputes that may arise between us and our joint venture partners could result in litigation or arbitration that could increase our expenses and distract our officers and/or Trustees from focusing their time and effort on our business. In addition, we might in certain circumstances be liable for the actions of our joint venture partners, and the activities of a joint venture could adversely affect our ability to qualify as a REIT, even though we do not control the joint venture.

We face system security risks as we depend upon automated processes and the Internet.

We are increasingly dependent upon automated information technology processes. While we attempt to mitigate this risk through offsite backup procedures and contracted data centers that include, in some cases, redundant operations, we could still be severely impacted by a catastrophic occurrence, such as a natural disaster or a terrorist attack. In addition, an increasing portion of our business operations are conducted over the Internet, increasing the risk of viruses that could cause system failures and disruptions of operations despite our deployment of anti-virus measures. Experienced computer programmers may be able to penetrate our network security and misappropriate our confidential information, create system disruptions or cause shutdowns.

Potential liability for environmental contamination could result in substantial costs.

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We are subject to federal, state and local environmental regulations that apply generally to the ownership of real property and the operation of self-storage facilities. If we fail to comply with those laws, we could be subject to significant fines or other governmental sanctions.

Under various federal, state and local laws, ordinances and regulations, an owner or operator of real estate may be required to investigate and clean up hazardous or toxic substances or petroleum product releases at a facility and may be held liable to a governmental entity or to third parties for property damage and for investigation and clean up costs incurred by such parties in connection with contamination. Such liability may be imposed whether or not the owner or operator knew of, or was responsible for, the presence of these hazardous or toxic substances. The cost of investigation, remediation or removal of such substances may be substantial, and the presence of such substances, or the failure to properly remediate such substances, may adversely affect the owner's ability to sell or rent such facility or to borrow using such facility as collateral. In addition, in connection with the ownership, operation and management of real properties, we are potentially liable for property damage or injuries to persons and property.

Our practice is to conduct or obtain environmental assessments in connection with the acquisition or development of additional facilities. We obtain or examine environmental assessments from qualified and reputable environmental consulting firms (and intend to conduct such assessments prior to the acquisition or development of additional facilities). The environmental assessments received to date have not revealed, nor do we have actual knowledge of, any environmental liability that we believe will have a material adverse effect on us. However, we cannot assure you that any environmental assessments performed have identified or will identify all material environmental conditions, that any prior owner of any facility did not create a material environmental condition not actually known to us or that a material environmental condition does not otherwise exist with respect to any of our facilities.

Americans with Disabilities Act and applicable state accessibility act compliance may require unanticipated expenditures.

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Under the Americans with Disabilities Act of 1990 and applicable state accessibility act (collectively, the ADA), all places of public accommodation are required to meet federal requirements related to physical access and use by disabled persons. A number of other federal, state and local laws may also impose access and other similar requirements at our facilities. A failure to comply with the ADA or similar state or local requirements could result in the governmental imposition of fines or the award of damages to private litigants affected by the noncompliance. Although we believe that our facilities comply in all material respects with these requirements (or would be eligible for applicable exemptions from material requirements because of adaptive assistance provided), a determination that one or more of our facilities is not in compliance with the ADA or similar state or local requirements would result in the incurrence of additional costs associated with bringing the facilities into compliance. If we are required to make substantial modifications to comply with the ADA or

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similar state or local requirements, we may be required to incur significant unanticipated expenditures, which could have an adverse effect on our operating costs and our ability to make distributions to our shareholders.

We may become subject to litigation or threatened litigation which may divert management's time and attention, require us to pay damages and expenses or restrict the operation of our business.

We may become subject to disputes with commercial parties with whom we maintain relationships or other parties with whom we do business. Any such dispute could result in litigation between us and the other parties. Whether or not any dispute actually proceeds to litigation, we may be required to devote significant management time and attention to its successful resolution (through litigation, settlement or otherwise), which would detract from our management's ability to focus on our business. Any such resolution could involve the payment of damages or expenses by us, which may be significant. In addition, any such resolution could involve our agreement with terms that restrict the operation of our business.

One type of commercial dispute could involve our use of our brand name and other intellectual property (for example, logos, signage and other marks), for which we generally have common law rights but no federal trademark registration. There are other commercial parties, at both a local and national level, that may assert that our use of our brand names and other intellectual property conflict with their rights to use brand names and other intellectual property that they consider to be similar to ours. Any such commercial dispute and related resolution would involve all of the risks described above, including, in particular, our agreement to restrict the use of our brand name or other intellectual property.

We also could be sued for personal injuries and/or property damage occurring on our properties. We maintain liability insurance with limits that we believe adequate to provide for the defense and/or payment of any damages arising from such lawsuits. There can be no assurance that such coverage will cover all costs and expenses from such suits.

If we fail to qualify as a REIT, our distributions to shareholders would not be deductible for federal income tax purposes, and therefore we would be required to pay corporate income tax at applicable rates on our taxable income, which would substantially reduce our earnings and may substantially reduce the value of our common shares and adversely affect our ability to raise additional capital.

We operate our business to qualify to be taxed as a REIT for federal income tax purposes. We have not requested and do not plan to request a ruling from the IRS that we qualify as a REIT, and the statements in this Annual Report on Form 10-K are not binding on the IRS or any court. As a REIT, we generally will not be subject to federal income tax on the income that we distribute currently to our shareholders. Many of the REIT requirements, however, are highly technical and complex. The determination that we are a REIT requires an analysis of various factual matters and circumstances that may not be totally within our control. For example, to qualify as a REIT, at least 95% of our gross income must come from specific passive sources, such as rent, that are itemized in the REIT tax laws. In addition, to qualify as a REIT, we cannot own specified amounts of debt and equity securities of some issuers. We also are required to distribute to our shareholders with respect to each year at least 90% of our REIT taxable income (excluding net capital gains). The fact that we hold substantially all of our assets through the operating partnership and its subsidiaries further complicates the application of the REIT requirements for us. Even a technical or inadvertent mistake could jeopardize our REIT status and, given the highly complex nature of the rules governing REITs and the ongoing importance of factual determinations, we cannot provide any assurance that we will continue to qualify as a REIT. Furthermore, Congress and the IRS might make changes to the tax laws and regulations, and the courts might issue new rulings, that make it more difficult, or impossible, for us to remain qualified as a REIT. If we fail to qualify as a REIT for federal income tax purposes and are able to avail ourselves of one or more of the statutory

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savings provisions in order to maintain our REIT status, we would nevertheless be required to pay penalty taxes of \$50,000 or more for each such failure.

If we fail to qualify as a REIT for federal income tax purposes, and are unable to avail ourselves of certain savings provisions set forth in the Internal Revenue Code, we would be subject to federal income tax at regular corporate rates on all of our income. As a taxable corporation, we would not be allowed to take a deduction for distributions to shareholders in computing our taxable income or pass through long term capital gains to individual shareholders at favorable rates. We also could be subject to the federal alternative minimum tax and possibly increased state and local taxes. We would not be able to elect to be taxed as a REIT for four years following the year we first failed to qualify unless the IRS were to grant us relief under certain statutory provisions. If we failed to qualify as a REIT, we would have to pay significant income taxes, which would reduce our net earnings available for investment or distribution to our shareholders. This likely would have a

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significant adverse effect on our earnings and likely would adversely affect the value of our securities. In addition, we would no longer be required to pay any distributions to shareholders.

As a REIT, we are subject to certain distribution requirements, including the requirement to distribute 90% of our REIT taxable income that may result in our having to make distributions at disadvantageous time or to borrow funds at unfavorable rates. Compliance with this requirement may hinder our ability to operate solely on the basis of maximizing profits.

We will pay some taxes even if we qualify as a REIT.

Even if we qualify as a REIT for federal income tax purposes, we will be required to pay certain federal, state and local taxes on our income and property. For example, we will be subject to income tax to the extent we distribute less than 100% of our REIT taxable income, including capital gains. Additionally, we will be subject to a 4% nondeductible excise tax on the amount, if any, by which dividends paid by us in any calendar year are less than the sum of 85% of our ordinary income, 95% of our capital gain net income and 100% of our undistributed income from prior years. Moreover, if we have net income from prohibited transactions, that income will be subject to a 100% penalty tax. In general, prohibited transactions are sales or other dispositions of property held primarily for sale to customers in the ordinary course of business. The determination as to whether a particular sale is a prohibited transaction depends on the facts and circumstances related to that sale. We cannot guarantee that sales of our properties would not be prohibited transactions unless we comply with certain statutory safe-harbor provisions.

In addition, any net taxable income earned directly by our taxable REIT subsidiaries, or through entities that are disregarded for federal income tax purposes as entities separate from our taxable REIT subsidiaries, will be subject to federal and possibly state corporate income tax. We have elected to treat U-Store-It Mini Warehouse Co. as a taxable REIT subsidiary, and we may elect to treat other subsidiaries as taxable REIT subsidiaries in the future. In this regard, several provisions of the laws applicable to REITs and their subsidiaries ensure that a taxable REIT subsidiary will be subject to an appropriate level of federal income taxation. For example, a taxable REIT subsidiary is limited in its ability to deduct certain interest payments made to an affiliated REIT. In addition, the REIT has to pay a 100% penalty tax on some payments that it receives or on some deductions taken by a taxable REIT subsidiary if the economic arrangements between the REIT, the REIT's customers, and the taxable REIT subsidiary are not comparable to similar arrangements between unrelated parties. Finally, some state and local jurisdictions may tax some of our income even though as a REIT we are not subject to federal income tax on that income because not all states and localities follow the federal income tax treatment of REITs. To the extent that we and our affiliates are required to pay federal, state and local taxes, we will have less cash available for distributions to our shareholders.

We are dependent upon our key personnel whose continued service is not guaranteed.

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Our top executives, Dean Jernigan, Christopher Marr and Timothy Martin, have extensive self-storage, real estate and public company experience. Although we have employment agreements with these members of our senior management team, we cannot provide any assurance that any of them will remain in our employment. The loss of services of one or more members of our senior management team, particularly Dean Jernigan, our Chief Executive Officer, could adversely affect our operations and our future growth.

We are dependent upon our on-site personnel to maximize customer satisfaction; any difficulties we encounter in hiring, training and retaining skilled field personnel may adversely affect our rental revenues.

As of December 31, 2008, we had 819 field personnel involved in the management and operation of our facilities. The customer service, marketing skills and knowledge of local market demand and competitive dynamics of our facility managers are contributing factors to our ability to maximize our rental income and to achieve the highest sustainable rent levels at each of our facilities. We compete with various other companies in attracting and retaining qualified and skilled personnel. Competitive pressures may require that we enhance our pay and benefits package to compete effectively for such personnel. If there is an increase in these costs or if we fail to attract and retain qualified and skilled personnel, our business and operating results could be harmed.

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Certain provisions of Maryland law could inhibit changes in control, which may discourage third parties from conducting a tender offer or seeking other change of control transactions that could involve a premium price for our shares or otherwise benefit our shareholders.

Certain provisions of Maryland law may have the effect of inhibiting a third party from making a proposal to acquire us or of impeding a change of control under circumstances that otherwise could provide the holders of our common shares with the opportunity to realize a premium over the then-prevailing market price of those shares, including:

- business combination moratorium/fair price provisions that, subject to limitations, prohibit certain business combinations between us and an interested shareholder (defined generally as any person who beneficially owns 10% or more of the voting power of our shares or an affiliate thereof) for five years after the most recent date on which the shareholder becomes an interested shareholder, and thereafter imposes stringent fair price and super-majority shareholder voting requirements on these combinations; and
- control share provisions that provide that control shares of our company (defined as shares which, when aggregated with other shares controlled by the shareholder, entitle the shareholder to exercise one of three increasing ranges of voting power in electing Trustees) acquired in a control share acquisition (defined as the direct or indirect acquisition of ownership or control of control shares from a party other than the issuer) have no voting rights except to the extent approved by our shareholders by the affirmative vote of at least two thirds of all the votes entitled to be cast on the matter, excluding all interested shares, and are subject to redemption in certain circumstances.

We have opted out of these provisions of Maryland law. However, our Board of Trustees may opt to make these provisions applicable to us at any time without shareholder approval.

Our Trustees also have the discretion, granted in our bylaws and Maryland law, without shareholder approval to, among other things (1) create a staggered Board of Trustees, and (2) amend our bylaws or repeal individual bylaws in a manner that provides the Board of Trustees with greater authority. Any such action could inhibit or impede a third party from making a proposal to acquire us at a price that could be beneficial to our shareholders.

Robert J. Amsdell, our former Chairman and Chief Executive Officer; Barry L. Amsdell, a former Trustee; Todd C. Amsdell, our former Chief Operating Officer and former President of our development subsidiary; and the Amsdell Entities (collectively, The Amsdell Family) collectively own an approximate 23.3% beneficial interest in our company on a fully diluted basis and therefore have the ability to exercise significant influence on any matter presented to our shareholders.

The Amsdell Family collectively owns approximately 21.3% of our outstanding common shares, and an approximate 23.3% beneficial interest in our company on a fully diluted basis. Consequently, the Amsdell Family may be able to significantly influence the outcome of matters

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submitted for shareholder action, including the election of our Board of Trustees and approval of significant corporate transactions, including business combinations, consolidations and mergers. As a result, Robert J. Amsdell, Barry L. Amsdell and Todd C. Amsdell have substantial influence on us and could exercise their influence in a manner that conflicts with the interests of our other shareholders.

Our shareholders have limited control to prevent us from making any changes to our investment and financing policies.

Our Board of Trustees has adopted policies with respect to certain activities. These policies may be amended or revised from time to time at the discretion of our Board of Trustees without a vote of our shareholders. This means that our shareholders have limited control over changes in our policies. Such changes in our policies intended to improve, expand or diversify our business may not have the anticipated effects and consequently may adversely affect our business and prospects, results of operations and share price.

Our rights and the rights of our shareholders to take action against our Trustees and officers are limited.

Maryland law provides that a trustee or officer has no liability in that capacity if he or she performs his or her duties in good faith, in a manner he or she reasonably believes to be in our best interests and with the care that an ordinarily prudent person in a like position would use under similar circumstances. Our declaration of trust and bylaws require us to indemnify our Trustees and officers for actions taken by them in those capacities to the extent permitted by Maryland law. Accordingly,

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in the event that actions taken in good faith by any Trustee or officer impede our performance, our and our shareholders' ability to recover damages from that Trustee or officer will be limited.

Our declaration of trust permits our Board of Trustees to issue preferred shares with terms that may discourage third parties from conducting a tender offer or seeking other change of control transactions that could involve a premium price for our shares or otherwise benefit our shareholders.

Our declaration of trust permits our Board of Trustees to issue up to 40,000,000 preferred shares, having those preferences, conversion or other rights, voting powers, restrictions, limitations as to distributions, qualifications, or terms or conditions of redemption as determined by our Board. In addition, our Board may reclassify any unissued common shares into one or more classes or series of preferred shares. Thus, our Board could authorize, without shareholder approval, the issuance of preferred shares with terms and conditions that could have the effect of discouraging a takeover or other transaction in which holders of some or a majority of our shares might receive a premium for their shares over the then-prevailing market price of our shares. We currently do not expect that the Board would require shareholder approval prior to such a preferred issuance. In addition, any preferred shares that we issue would rank senior to our common shares with respect to the payment of distributions, in which case we could not pay any distributions on our common shares until full distributions have been paid with respect to such preferred shares.

Many factors could have an adverse effect on the market value of our securities.

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A number of factors might adversely affect the price of our securities, many of which are beyond our control. These factors include:

- increases in market interest rates, relative to the dividend yield on our shares. If market interest rates go up, prospective purchasers of our securities may require a higher yield. Higher market interest rates would not, however, result in more funds for us to distribute and, to the contrary, would likely increase our borrowing costs and potentially decrease funds available for distribution. Thus, higher market interest rates could cause the market price of our common shares to go down;
- anticipated benefit of an investment in our securities as compared to investment in securities of companies in other industries (including benefits associated with tax treatment of dividends and distributions);
- perception by market professionals of REITs generally and REITs comparable to us in particular;
- level of institutional investor interest in our securities;
- relatively low trading volumes in securities of REITs;
- our results of operations and financial condition;
- investor confidence in the stock market generally; and
- additions and departures of key personnel.

The market value of our common shares is based primarily upon the market's perception of our growth potential and our current and potential future earnings and cash distributions. Consequently, our common shares may trade at prices that are higher or lower than our net asset value per common share. If our future earnings or cash distributions are less than expected, it is likely that the market price of our common shares will diminish.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

Table of Contents**ITEM 2. PROPERTIES****Overview**

As of December 31, 2008, we owned 387 self-storage facilities located in 26 states and the District of Columbia; and aggregating approximately 25.0 million rentable square feet. The following table sets forth certain summary information regarding our facilities by state as of December 31, 2008.

| State | Number of Facilities | Number of Units | Total Rentable Square Feet | % of Total Rentable Square Feet | % of Occupied Square Feet |
|-------------------------------|----------------------|-----------------|----------------------------|---------------------------------|---------------------------|
| California | 60 | 35,661 | 4,081,312 | 16.3% | 71.1% |
| Florida | 53 | 37,125 | 3,932,291 | 15.8% | 77.0% |
| Texas | 43 | 20,971 | 2,638,976 | 10.6% | 82.5% |
| Ohio | 34 | 15,789 | 1,938,114 | 7.8% | 79.6% |
| Illinois | 27 | 13,915 | 1,610,552 | 6.5% | 84.1% |
| Tennessee | 24 | 12,889 | 1,684,576 | 6.8% | 81.3% |
| Arizona | 24 | 12,042 | 1,246,942 | 5.0% | 80.2% |
| Colorado | 20 | 10,332 | 1,198,133 | 4.8% | 85.0% |
| Connecticut | 17 | 7,147 | 847,231 | 3.4% | 78.4% |
| New Jersey | 14 | 10,141 | 968,751 | 3.9% | 75.1% |
| New Mexico | 11 | 4,355 | 480,949 | 1.9% | 85.7% |
| Georgia | 9 | 6,178 | 759,535 | 3.0% | 77.3% |
| Indiana | 9 | 5,202 | 593,976 | 2.4% | 80.0% |
| North Carolina | 8 | 4,777 | 558,346 | 2.2% | 82.6% |
| Maryland | 5 | 4,196 | 517,982 | 2.1% | 81.9% |
| New York | 5 | 2,871 | 312,833 | 1.3% | 80.4% |
| Utah | 4 | 2,319 | 241,624 | 1.0% | 85.7% |
| Michigan | 4 | 1,885 | 270,869 | 1.1% | 79.7% |
| Louisiana | 3 | 1,472 | 201,167 | 0.8% | 92.2% |
| Massachusetts | 3 | 1,776 | 172,385 | 0.7% | 78.4% |
| Pennsylvania | 2 | 1,602 | 176,583 | 0.7% | 80.7% |
| Virginia | 2 | 1,181 | 130,927 | 0.5% | 68.1% |
| Nevada | 2 | 905 | 97,206 | 0.4% | 86.2% |
| Alabama | 1 | 799 | 129,035 | 0.4% | 73.9% |
| Washington DC | 1 | 754 | 62,695 | 0.2% | 86.6% |
| Mississippi | 1 | 513 | 61,251 | 0.2% | 79.6% |
| Wisconsin | 1 | 485 | 58,515 | 0.2% | 82.8% |
| Total/Weighted Average | 387 | 217,282 | 24,972,756 | 100.0% | 78.9% |

Our Facilities

The following table sets forth certain additional information with respect to each of our facilities as of December 31, 2008. Our ownership of each facility consists of a fee interest in the facility held by U-Store-It, L.P., our operating partnership, or one of its subsidiaries, except for our Morris Township, NJ facility, where we have a ground lease. In addition, small parcels of land at five of our other facilities are subject to ground

leases.

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| Facility Location | Year Acquired/ Developed (1) | Year Built | Rentable Square Feet | Occupancy (2) | Units | Manager Apartment (3) | % Climate Controlled (4) |
|---------------------|---------------------------------|---------------|-------------------------|---------------|-------|--------------------------|-----------------------------|
| Mobile, AL | 1997 | 1974/90 | 129,035 | 73.9% | 799 | Y | 2.6% |
| Chandler, AZ | 2005 | 1985 | 47,520 | 90.4% | 461 | Y | 6.9% |
| Glendale, AZ | 1998 | 1987 | 56,830 | 85.8% | 546 | Y | 0.0% |
| Green Valley, AZ | 2005 | 1985 | 25,050 | 70.7% | 258 | N | 8.0% |
| Mesa I, AZ | 2006 | 1985 | 52,375 | 79.9% | 515 | N | 0.0% |
| Mesa II, AZ | 2006 | 1981 | 45,345 | 79.4% | 411 | Y | 8.4% |
| Mesa III, AZ | 2006 | 1986 | 58,264 | 75.2% | 507 | Y | 4.1% |
| Phoenix I, AZ | 2006 | 1987 | 100,812 | 73.2% | 797 | Y | 8.8% |
| Phoenix II, AZ | 2006 | 1974 | 45,270 | 76.4% | 433 | Y | 4.7% |
| Scottsdale, AZ | 1998 | 1995 | 81,125 | 75.5% | 679 | Y | 9.5% |
| Tempe, AZ | 2005 | 1975 | 53,840 | 80.1% | 404 | Y | 12.4% |
| Tucson I, AZ | 1998 | 1974 | 59,350 | 85.2% | 490 | Y | 0.0% |
| Tucson II, AZ | 1998 | 1988 | 43,950 | 78.3% | 515 | Y | 100.0% |
| Tucson III, AZ | 2005 | 1979 | 49,772 | 79.6% | 491 | N | 0.0% |
| Tucson IV, AZ | 2005 | 1982 | 48,008 | 87.6% | 515 | Y | 3.6% |
| Tucson V, AZ | 2005 | 1982 | 45,234 | 74.0% | 419 | Y | 3.0% |
| Tucson VI, AZ | 2005 | 1982 | 40,766 | 80.5% | 427 | Y | 3.4% |
| Tucson VII, AZ | 2005 | 1982 | 52,688 | 89.9% | 618 | Y | 2.0% |
| Tucson VIII, AZ | 2005 | 1979 | 46,650 | 77.9% | 472 | Y | 0.0% |
| Tucson IX, AZ | 2005 | 1984 | 67,656 | 79.2% | 623 | Y | 2.0% |
| Tucson X, AZ | 2005 | 1981 | 46,350 | 79.7% | 458 | N | 0.0% |
| Tucson XI, AZ | 2005 | 1974 | 42,800 | 86.8% | 436 | Y | 0.0% |
| Tucson XII, AZ | 2005 | 1974 | 42,325 | 79.3% | 452 | Y | 4.8% |
| Tucson XIII, AZ | 2005 | 1974 | 45,792 | 81.6% | 542 | Y | 0.0% |
| Tucson XIV, AZ | 2005 | 1976 | 49,170 | 82.4% | 573 | Y | 8.8% |
| Apple Valley I, CA | 1997 | 1984 | 73,340 | 44.7% | 579 | N | 0.0% |
| Apple Valley II, CA | 1997 | 1988 | 62,115 | 71.3% | 485 | Y | 7.0% |
| Benicia, CA | 2005 | 1988/93/05 | 74,770 | 82.7% | 753 | Y | 0.0% |
| Bloomington I, CA | 1997 | 1987 | 28,425 | 86.1% | 218 | N | 0.0% |
| Bloomington II, CA | 1997 | 1987 | 25,860 | 82.2% | 20 | N | 0.0% |
| Cathedral City, CA | 2006 | 1982/92 | 129,048 | 49.1% | 999 | Y | 1.9% |
| Citrus Heights, CA | 2005 | 1987 | 75,620 | 59.0% | 677 | Y | 0.0% |
| Diamond Bar, CA | 2005 | 1988 | 103,034 | 83.6% | 918 | Y | 0.0% |
| Escondido, CA | 2007 | 2002 | 143,170 | 89.5% | 1239 | Y | 6.7% |
| Fallbrook, CA | 1997 | 1985/88 | 46,170 | 82.2% | 455 | Y | 0.0% |
| Hemet, CA | 1997 | 1989 | 66,040 | 71.4% | 437 | Y | 0.0% |
| Highland I, CA | 1997 | 1987 | 76,765 | 54.5% | 841 | Y | 0.0% |
| Highland II, CA | 2006 | 1982 | 62,257 | 60.5% | 519 | Y | 0.0% |
| Lancaster, CA | 2001 | 1987 | 60,825 | 61.5% | 393 | Y | 0.0% |
| Long Beach, CA | 2006 | 1974 | 125,213 | 73.1% | 1409 | Y | 0.0% |
| Murrieta, CA | 2005 | 1996 | 49,840 | 81.4% | 433 | Y | 2.9% |
| North Highlands, CA | 2005 | 1980 | 57,244 | 79.9% | 477 | N | 0.0% |
| Orangevale, CA | 2005 | 1980 | 50,542 | 68.9% | 549 | Y | 0.0% |
| Palm Springs I, CA | 2006 | 1989 | 72,775 | 67.3% | 567 | Y | 0.0% |
| Palm Springs II, CA | 2006 | 1982/89 | 122,370 | 50.1% | 628 | Y | 8.7% |
| Pleasanton, CA | 2005 | 2003 | 82,015 | 81.0% | 704 | Y | 0.0% |
| Rancho Cordova, CA | 2005 | 1979 | 53,928 | 73.4% | 480 | Y | 0.0% |
| Redlands, CA | 1997 | 1985 | 62,805 | 79.2% | 543 | N | 0.0% |
| Rialto I, CA | 1997 | 1987 | 57,371 | 83.4% | 507 | Y | 0.0% |
| Rialto II, CA | 2006 | 1980 | 99,783 | 81.2% | 752 | Y | 0.0% |
| Riverside I, CA | 1997 | 1989 | 28,360 | 86.1% | 229 | N | 0.0% |
| Riverside II, CA | 1997 | 1989 | 20,420 | 49.3% | 18 | N | 0.0% |
| Riverside III, CA | 1998 | 1989 | 46,809 | 76.9% | 436 | Y | 0.0% |
| Riverside IV, CA | 2006 | 1977 | 67,320 | 77.4% | 681 | Y | 0.0% |
| Riverside V, CA | 2006 | 1985 | 85,496 | 52.7% | 831 | Y | 3.9% |

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|----------------------------|------|---------|---------|-------|------|---|-------|
| Riverside VI, CA | 2007 | 2004 | 74,900 | 65.7% | 436 | Y | 12.7% |
| Roseville, CA | 2005 | 1979 | 60,094 | 70.5% | 573 | N | 0.0% |
| Sacramento I, CA | 2005 | 1979 | 50,839 | 79.2% | 541 | Y | 0.0% |
| Sacramento II, CA | 2005 | 1986 | 61,890 | 72.3% | 583 | Y | 0.0% |
| San Bernardino I, CA | 1997 | 1987 | 83,278 | 70.5% | 584 | Y | 2.0% |
| San Bernardino II, CA | 1997 | 1987 | 31,070 | 70.0% | 255 | N | 0.0% |
| San Bernardino III, CA | 1997 | 1989 | 57,215 | 65.8% | 584 | Y | 0.0% |
| San Bernardino IV, CA | 1997 | 1991 | 41,546 | 78.4% | 375 | Y | 0.0% |
| San Bernardino V, CA | 1997 | 1985/92 | 35,671 | 76.7% | 405 | N | 0.0% |
| San Bernardino VI, CA | 2005 | 2002/04 | 83,507 | 83.2% | 769 | N | 11.8% |
| San Bernardino VII, CA | 2006 | 1974 | 56,795 | 66.4% | 496 | Y | 4.2% |
| San Bernardino VIII, CA | 2006 | 1975 | 118,456 | 42.6% | 1083 | N | 0.0% |
| San Bernardino IX, CA | 2006 | 1978 | 78,839 | 73.3% | 653 | Y | 1.3% |
| San Bernardino X, CA | 2006 | 1977 | 111,904 | 55.5% | 1001 | Y | 0.0% |
| San Marcos, CA | 2005 | 1979 | 37,430 | 91.3% | 246 | Y | 0.0% |
| Santa Ana, CA | 2006 | 1984 | 64,931 | 72.8% | 736 | N | 2.5% |
| South Sacramento, CA | 2005 | 1979 | 51,890 | 62.9% | 431 | Y | 0.0% |
| South Palmetto, CA | 1998 | 1982 | 80,555 | 73.4% | 793 | Y | 0.0% |

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| Facility Location | Year Acquired/ Developed (1) | Year Built | Rentable Square Feet | Occupancy (2) | Units | Manager Apartment (3) | % Climate Controlled (4) |
|-------------------------|---------------------------------|---------------|-------------------------|---------------|-------|--------------------------|-----------------------------|
| Spring Valley, CA | 2006 | 1980 | 55,080 | 82.8% | 709 | Y | 0.0% |
| Sun City, CA | 1998 | 1989 | 38,435 | 87.9% | 357 | N | 0.0% |
| Temecula I, CA | 1998 | 1985/2003 | 81,700 | 74.3% | 696 | Y | 46.4% |
| Temecula II, CA | 2006 | 2003 | 84,380 | 70.9% | 659 | Y | 51.2% |
| Thousand Palms, CA | 2006 | 1988/01 | 72,970 | 48.3% | 788 | Y | 63.5% |
| Vista I, CA | 2001 | 1988 | 74,355 | 91.5% | 611 | Y | 0.0% |
| Vista II, CA | 2005 | 2001/02/03 | 147,721 | 78.1% | 1273 | Y | 2.3% |
| Walnut, CA | 2005 | 1987 | 50,708 | 74.7% | 538 | Y | 9.2% |
| West Sacramento, CA | 2005 | 1984 | 39,715 | 82.1% | 486 | Y | 0.0% |
| Westminster, CA | 2005 | 1983/98 | 68,148 | 92.2% | 562 | Y | 0.0% |
| Yucaipa, CA | 1997 | 1989 | 77,560 | 75.5% | 661 | Y | 0.0% |
| Aurora I, CO | 2005 | 1981 | 75,667 | 79.9% | 620 | Y | 0.0% |
| Aurora II, CO | 2005 | 1984 | 57,609 | 83.5% | 474 | Y | 5.0% |
| Aurora III, CO | 2005 | 1977 | 28,730 | 91.6% | 311 | Y | 0.0% |
| Aurora IV, CO | 2006 | 1998/99 | 49,700 | 78.5% | 352 | N | 0.0% |
| Avon, CO | 2005 | 1989 | 28,227 | 82.3% | 387 | Y | 22.7% |
| Boulder I, CO | 2006 | 1972/75/77 | 46,996 | 84.2% | 524 | Y | 0.0% |
| Boulder II, CO | 2006 | 1983/84 | 101,120 | 84.5% | 1092 | Y | 0.0% |
| Boulder III, CO | 2006 | 1974/78 | 80,244 | 78.4% | 782 | Y | 0.0% |
| Boulder IV, CO | 2006 | 1983/98 | 95,148 | 85.9% | 713 | Y | 7.1% |
| Colorado Springs I, CO | 2005 | 1986 | 47,975 | 78.1% | 465 | Y | 0.0% |
| Colorado Springs II, CO | 2006 | 2001 | 62,400 | 91.3% | 433 | Y | 0.0% |
| Denver I, CO | 2005 | 1987 | 58,050 | 85.4% | 428 | Y | 4.4% |
| Denver II, CO | 2006 | 1997 | 59,200 | 88.1% | 451 | Y | 0.0% |
| Denver III, CO | 2006 | 1999 | 63,700 | 80.5% | 444 | Y | 0.0% |
| Englewood, CO | 2005 | 1981 | 51,000 | 92.5% | 366 | Y | 0.0% |
| Federal Heights, CO | 2005 | 1980 | 54,770 | 90.3% | 554 | Y | 0.0% |
| Golden, CO | 2005 | 1985 | 85,830 | 91.2% | 625 | Y | 1.2% |
| Littleton I, CO | 2005 | 1987 | 53,490 | 84.2% | 451 | Y | 37.4% |
| Littleton II, CO | 2005 | 1982 | 46,175 | 89.8% | 362 | Y | 0.0% |
| Northglenn, CO | 2005 | 1980 | 52,102 | 83.0% | 498 | Y | 0.0% |
| Bloomfield, CT | 1997 | 1987/93/94 | 48,700 | 78.2% | 443 | Y | 6.6% |
| Branford, CT | 1995 | 1986 | 50,679 | 84.6% | 431 | N | 2.2% |
| Bristol, CT | 2005 | 1989/99 | 47,825 | 85.0% | 452 | N | 22.6% |
| East Windsor, CT | 2005 | 1986/89 | 45,900 | 80.7% | 305 | N | 0.0% |
| Enfield, CT | 2001 | 1989 | 52,875 | 83.5% | 375 | N | 0.0% |
| Gales Ferry, CT | 1995 | 1987/89 | 54,230 | 72.8% | 597 | N | 6.8% |
| Manchester I, CT (6) | 2002 | 1999/00/01 | 47,125 | 69.6% | 466 | N | 37.6% |
| Manchester II, CT | 2005 | 1984 | 52,725 | 74.8% | 410 | N | 0.0% |
| Milford, CT | 1994 | 1975 | 44,885 | 79.3% | 376 | Y | 4.0% |
| Monroe, CT | 2005 | 1996/03 | 58,500 | 81.4% | 403 | N | 0.0% |
| Mystic, CT | 1994 | 1975/86 | 50,850 | 73.1% | 547 | Y | 2.4% |
| Newington I, CT | 2005 | 1978/97 | 42,520 | 83.8% | 252 | N | 0.0% |
| Newington II, CT | 2005 | 1979/81 | 35,810 | 83.4% | 201 | N | 0.0% |
| Old Saybrook I, CT | 2005 | 1982/88/00 | 87,500 | 79.0% | 713 | N | 6.3% |
| Old Saybrook II, CT | 2005 | 1988/02 | 26,425 | 71.9% | 254 | N | 54.6% |
| South Windsor, CT | 1994 | 1976 | 71,725 | 72.4% | 555 | Y | 1.1% |
| Stamford, CT | 2005 | 1997 | 28,957 | 81.1% | 367 | N | 32.8% |
| Washington, DC | 2008 | 2002 | 62,695 | 86.6% | 754 | Y | 96.5% |
| Boca Raton, FL | 2001 | 1998 | 37,958 | 92.1% | 605 | Y | 68.2% |
| Boynton Beach I, FL | 2001 | 1999 | 61,987 | 79.0% | 772 | Y | 54.2% |
| Boynton Beach II, FL | 2005 | 2001 | 61,751 | 72.4% | 589 | Y | 82.3% |
| Bradenton I, FL | 2004 | 1979 | 68,466 | 56.8% | 643 | N | 2.8% |
| Bradenton II, FL | 2004 | 1996 | 87,810 | 75.7% | 861 | Y | 40.1% |

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|----------------------|-------|---------|---------|-------|------|---|--------|
| Cape Coral, FL | 2000* | 2000 | 76,592 | 74.1% | 864 | Y | 83.5% |
| Dania, FL | 1994 | 1988 | 58,270 | 84.0% | 498 | Y | 26.9% |
| Dania Beach, FL (6) | 2004 | 1984 | 182,693 | 78.5% | 1987 | N | 20.5% |
| Davie, FL | 2001* | 2001 | 81,035 | 79.8% | 849 | Y | 55.7% |
| Deerfield Beach, FL | 1998* | 1998 | 57,350 | 81.0% | 518 | Y | 38.9% |
| Delray Beach, FL | 2001 | 1999 | 67,821 | 83.2% | 822 | Y | 39.3% |
| Fernandina Beach, FL | 1996 | 1986 | 112,165 | 68.7% | 854 | N | 35.5% |
| Ft. Lauderdale, FL | 1999 | 1999 | 70,593 | 88.5% | 699 | Y | 46.5% |
| Ft. Myers, FL | 1998 | 1998 | 67,546 | 71.8% | 601 | Y | 67.0% |
| Jacksonville I, FL | 2005 | 2005 | 80,336 | 67.9% | 735 | N | 100.0% |
| Jacksonville II, FL | 2007 | 2004 | 65,020 | 86.5% | 677 | N | 100.0% |
| Jacksonville III, FL | 2007 | 2003 | 65,595 | 83.8% | 699 | N | 100.0% |
| Jacksonville IV, FL | 2007 | 2006 | 78,374 | 53.9% | 720 | N | 74.9% |
| Jacksonville V, FL | 2007 | 2004 | 81,995 | 78.2% | 713 | N | 82.3% |
| Kendall, FL | 2007 | 2003 | 75,395 | 80.0% | 703 | N | 71.0% |
| Lake Worth, FL | 1998 | 1998/02 | 161,828 | 84.0% | 1398 | Y | 37.3% |
| Lakeland I, FL | 1994 | 1988 | 49,007 | 85.6% | 491 | Y | 79.0% |
| Lutz I, FL | 2004 | 2000 | 66,595 | 70.6% | 618 | Y | 37.2% |

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| Facility Location | Year Acquired/ Developed (1) | Year Built | Rentable Square Feet | Occupancy (2) | Units | Manager Apartment (3) | % Climate Controlled (4) |
|----------------------------|---------------------------------|---------------|-------------------------|---------------|-------|--------------------------|-----------------------------|
| Lutz II, FL | 2004 | 1999 | 69,232 | 74.3% | 533 | Y | 20.6% |
| Margate I, FL | 1994 | 1979/81 | 54,405 | 84.6% | 339 | N | 9.8% |
| Margate II, FL | 1996 | 1985 | 65,186 | 85.7% | 433 | Y | 28.8% |
| Merrit Island, FL | 2000 | 2000 | 50,447 | 85.7% | 465 | Y | 56.7% |
| Miami I, FL | 1995 | 1995 | 46,925 | 88.8% | 565 | Y | 52.2% |
| Miami II, FL | 1994 | 1989 | 67,060 | 78.6% | 567 | Y | 8.0% |
| Miami III, FL | 1995 | 1976 | 78,465 | 83.9% | 342 | N | 4.0% |
| Miami IV, FL | 2005 | 1988/03 | 150,510 | 68.2% | 1519 | Y | 86.8% |
| Naples I, FL | 1996 | 1996 | 48,150 | 73.3% | 339 | Y | 26.6% |
| Naples II, FL | 1997 | 1985 | 65,850 | 78.3% | 667 | Y | 44.6% |
| Naples III, FL | 1997 | 1981/83 | 80,699 | 70.2% | 830 | N | 23.9% |
| Naples IV, FL | 1998 | 1990 | 40,725 | 70.5% | 449 | Y | 43.6% |
| Ocoee, FL | 2005 | 1997 | 76,280 | 83.2% | 630 | N | 15.5% |
| Orange City, FL | 2004 | 2001 | 59,586 | 82.4% | 652 | Y | 39.1% |
| Orlando I, FL (6) | 1997 | 1987 | 52,170 | 76.5% | 505 | N | 4.9% |
| Orlando II, FL | 2005 | 2002/04 | 63,114 | 83.8% | 589 | Y | 74.2% |
| Orlando III, FL | 2006 | 1988/90/96 | 104,165 | 77.3% | 787 | Y | 6.9% |
| Oviedo, FL | 2006 | 1988/1991 | 49,051 | 83.1% | 430 | Y | 3.3% |
| Pembroke Pines, FL | 1997 | 1997 | 67,337 | 85.4% | 706 | N | 63.2% |
| Royal Palm Beach I, FL | 1994 | 1988 | 98,961 | 58.8% | 676 | N | 54.5% |
| Royal Palm Beach II, FL | 2007 | 2004 | 81,440 | 78.8% | 774 | Y | 82.3% |
| Sanford, FL | 2006 | 1988/2006 | 61,960 | 84.4% | 439 | Y | 28.8% |
| Sarasota, FL | 1998 | 1998 | 71,102 | 67.2% | 537 | Y | 42.5% |
| St. Augustine, FL | 1996 | 1985 | 59,725 | 79.4% | 703 | N | 29.9% |
| Stuart, FL | 1997 | 1995 | 86,883 | 70.9% | 983 | N | 51.4% |
| SW Ranches, FL | 2007 | 2004 | 64,955 | 82.4% | 647 | Y | 85.3% |
| Tampa I, FL | 2001 | 1985 | 55,997 | 81.9% | 478 | N | 17.1% |
| Tampa II, FL | 2007 | 2001/2002 | 83,763 | 76.5% | 798 | Y | 28.5% |
| West Palm Beach I, FL | 2001 | 1997 | 68,063 | 74.1% | 993 | Y | 47.2% |
| West Palm Beach II, FL | 2004 | 1996 | 93,903 | 75.7% | 834 | Y | 74.4% |
| Alpharetta, GA | 2001 | 1996 | 90,485 | 73.9% | 664 | N | 75.1% |
| Austell, GA | 2006 | 2000 | 83,525 | 72.5% | 652 | Y | 66.0% |
| Decatur, GA | 1998 | 1986 | 148,480 | 79.5% | 1332 | Y | 0.6% |
| Norcross, GA | 2001 | 1997 | 85,390 | 66.7% | 599 | N | 55.3% |
| Peachtree City, GA | 2001 | 1997 | 49,845 | 76.9% | 446 | Y | 75.6% |
| Smyrna, GA | 2001 | 2000 | 56,820 | 90.9% | 504 | Y | 100.0% |
| Snellville, GA | 2007 | 1996/1997 | 80,000 | 88.4% | 765 | Y | 27.1% |
| Suwanee I, GA | 2007 | 2000/2003 | 85,600 | 77.8% | 625 | N | 28.6% |
| Suwanee II, GA | 2007 | 2005 | 79,390 | 72.2% | 591 | Y | 61.1% |
| Addison, IL | 2004 | 1979 | 31,325 | 90.2% | 372 | Y | 0.0% |
| Aurora, IL | 2004 | 1996 | 74,085 | 74.9% | 553 | Y | 6.9% |
| Bartlett, IL | 2004 | 1987 | 51,425 | 90.4% | 412 | Y | 33.1% |
| Bellwood, IL | 2001 | 1999 | 86,525 | 88.9% | 744 | N | 52.2% |
| Des Plaines, IL (6) | 2004 | 1978 | 74,400 | 90.4% | 643 | Y | 0.0% |
| Elk Grove Village, IL | 2004 | 1987 | 64,304 | 89.9% | 637 | Y | 5.6% |
| Glenview, IL | 2004 | 1998 | 100,115 | 87.6% | 742 | Y | 100.0% |
| Gurnee, IL | 2004 | 1987 | 80,275 | 80.8% | 726 | N | 34.1% |
| Hanover, IL | 2004 | 1987 | 41,174 | 82.4% | 411 | Y | 0.4% |
| Harvey, IL | 2004 | 1987 | 60,140 | 92.6% | 577 | Y | 3.0% |
| Joliet, IL | 2004 | 1993 | 74,350 | 57.8% | 483 | Y | 98.9% |
| Kildeer, IL | 2004 | 1988 | 46,475 | 91.5% | 431 | N | 0.0% |
| Lombard, IL | 2004 | 1981 | 58,088 | 87.6% | 553 | Y | 9.8% |
| Mount Prospect, IL | 2004 | 1979 | 64,900 | 93.2% | 594 | Y | 12.7% |

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| | | | | | | | |
|----------------------|------|---------|--------|-------|-----|---|-------|
| Mundelein, IL | 2004 | 1990 | 44,700 | 84.8% | 491 | N | 8.9% |
| North Chicago, IL | 2004 | 1985 | 53,300 | 91.0% | 431 | N | 0.0% |
| Plainfield I, IL | 2004 | 1998 | 53,900 | 84.6% | 401 | N | 3.3% |
| Plainfield II, IL | 2005 | 2000 | 52,100 | 66.6% | 349 | N | 22.7% |
| Schaumburg, IL | 2004 | 1988 | 31,235 | 81.4% | 323 | N | 5.6% |
| Streamwood, IL | 2004 | 1982 | 64,305 | 83.3% | 572 | N | 4.4% |
| Warrensville, IL | 2005 | 1977/89 | 48,796 | 85.6% | 376 | Y | 0.0% |
| Waukegan, IL | 2004 | 1977 | 79,750 | 83.9% | 691 | Y | 8.4% |
| West Chicago, IL | 2004 | 1979 | 48,425 | 81.4% | 426 | Y | 0.0% |
| Westmont, IL | 2004 | 1979 | 53,700 | 90.6% | 392 | N | 0.0% |
| Wheeling I, IL | 2004 | 1974 | 54,210 | 88.7% | 501 | Y | 0.0% |
| Wheeling II, IL | 2004 | 1979 | 67,825 | 77.3% | 615 | N | 7.3% |
| Woodridge, IL | 2004 | 1987 | 50,725 | 80.5% | 469 | N | 7.6% |
| Indianapolis I, IN | 2004 | 1987 | 43,600 | 88.8% | 327 | Y | 0.0% |
| Indianapolis II, IN | 2004 | 1997 | 44,900 | 81.1% | 456 | Y | 15.6% |
| Indianapolis III, IN | 2004 | 1999 | 60,850 | 79.9% | 498 | Y | 32.8% |
| Indianapolis IV, IN | 2004 | 1976 | 62,909 | 83.2% | 540 | Y | 0.0% |
| Indianapolis V, IN | 2004 | 1999 | 74,825 | 84.5% | 584 | Y | 33.6% |
| Indianapolis VI, IN | 2004 | 1976 | 73,353 | 82.3% | 728 | Y | 0.0% |

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Table of Contents

| Facility Location | Year Acquired/ Developed (1) | Year Built | Rentable Square Feet | Occupancy (2) | Units | Manager Apartment (3) | % Climate Controlled (4) |
|------------------------------|---------------------------------|------------------|-------------------------|---------------|-------|--------------------------|-----------------------------|
| Indianapolis VII, IN | 2004 | 1992 | 91,807 | 78.6% | 815 | Y | 6.4% |
| Indianapolis VIII, IN | 2004 | 1975 | 80,000 | 75.9% | 706 | Y | 0.0% |
| Indianapolis IX, IN | 2004 | 1976 | 61,732 | 69.1% | 548 | Y | 0.0% |
| Baton Rouge I, LA | 1997 | 1980 | 41,300 | 93.9% | 370 | Y | 9.9% |
| Baton Rouge II, LA | 1997 | 1980/1995 | 80,327 | 93.2% | 579 | Y | 40.4% |
| Slidell, LA | 2001 | 1998 | 79,540 | 90.4% | 523 | Y | 46.6% |
| Boston, MA | 2002 | 2001 | 60,270 | 76.8% | 627 | Y | 100.0% |
| Leominster, MA | 1998 | 1987/88/00 | 53,823 | 75.2% | 500 | Y | 38.5% |
| Medford, MA | 2007 | 2001 | 58,292 | 83.1% | 649 | N | 95.9% |
| Baltimore, MD | 2001 | 1999/00 | 93,625 | 77.0% | 840 | Y | 45.4% |
| California, MD | 2004 | 1998 | 77,840 | 76.0% | 736 | Y | 39.0% |
| Gaithersburg, MD | 2005 | 1998 | 86,970 | 81.4% | 791 | Y | 42.0% |
| Laurel, MD | 2001 | 1978/99/00 | 162,297 | 91.1% | 1021 | N | 41.0% |
| Temple Hills, MD | 2001 | 2000 | 97,250 | 76.7% | 808 | Y | 68.8% |
| Grand Rapids, MI | 1996 | 1976 | 87,381 | 70.7% | 525 | Y | 0.0% |
| Portage, MI (6) | 1996 | 1980 | 50,280 | 89.3% | 386 | N | 0.0% |
| Romulus, MI | 1997 | 1997 | 42,050 | 85.9% | 339 | Y | 7.4% |
| Wyoming, MI | 1996 | 1987 | 91,158 | 80.2% | 635 | N | 0.0% |
| Gulfport, MS | 1997 | 1977/93 | 61,251 | 79.6% | 513 | Y | 33.5% |
| Belmont, NC | 2001 | 1996/97/98 | 80,948 | 80.4% | 588 | N | 23.6% |
| Burlington I, NC | 2001 | 1990/91/93/94/98 | 109,446 | 70.1% | 959 | N | 4.7% |
| Burlington II, NC | 2001 | 1991 | 42,880 | 87.8% | 395 | Y | 11.9% |
| Cary, NC | 2001 | 1993/94/97 | 111,772 | 85.6% | 795 | N | 7.3% |
| Charlotte, NC | 1999 | 1999 | 69,000 | 89.2% | 736 | Y | 52.8% |
| Fayetteville I, NC | 1997 | 1981 | 41,400 | 91.4% | 343 | N | 0.0% |
| Fayetteville II, NC | 1997 | 1993/95 | 54,225 | 85.5% | 546 | Y | 11.9% |
| Raleigh, NC | 1998 | 1994/95 | 48,675 | 83.0% | 415 | Y | 8.2% |
| Brick, NJ | 1994 | 1981 | 52,740 | 73.1% | 439 | N | 0.0% |
| Clifton, NJ | 2005 | 2001 | 105,550 | 80.8% | 1020 | Y | 85.5% |
| Cranford, NJ | 1994 | 1987 | 91,250 | 80.9% | 847 | Y | 7.9% |
| East Hanover, NJ | 1994 | 1983 | 107,679 | 66.9% | 984 | N | 1.6% |
| Elizabeth, NJ | 2005 | 1925/97 | 38,945 | 58.8% | 675 | N | 0.0% |
| Fairview, NJ | 1997 | 1989 | 27,925 | 86.2% | 448 | N | 100.0% |
| Hamilton, NJ | 2006 | 1990 | 70,550 | 60.7% | 612 | Y | 0.0% |
| Hoboken, NJ | 2005 | 1945/97 | 34,180 | 90.5% | 742 | N | 100.0% |
| Jersey City, NJ | 1994 | 1985 | 91,311 | 86.4% | 1087 | Y | 0.0% |
| Linden, NJ | 1994 | 1983 | 100,125 | 71.0% | 1117 | N | 2.8% |
| Morris Township, NJ (5) | 1997 | 1972 | 71,776 | 78.9% | 566 | Y | 1.3% |
| Parsippany, NJ | 1997 | 1981 | 66,325 | 77.2% | 583 | Y | 6.9% |
| Randolph, NJ | 2002 | 1998/99 | 52,565 | 73.7% | 555 | Y | 82.5% |
| Sewell, NJ | 2001 | 1984/98 | 57,830 | 71.1% | 466 | N | 5.3% |
| Albuquerque I, NM | 2005 | 1985 | 65,927 | 89.2% | 615 | Y | 3.2% |
| Albuquerque II, NM | 2005 | 1985 | 58,798 | 86.4% | 536 | Y | 4.1% |
| Albuquerque III, NM | 2005 | 1978 | 41,016 | 91.9% | 451 | N | 4.3% |
| Albuquerque IV, NM | 2005 | 1986 | 57,611 | 87.8% | 524 | Y | 4.7% |
| Albuquerque V, NM | 2006 | 1994 | 52,217 | 85.5% | 420 | Y | 10.2% |
| Carlsbad, NM | 2005 | 1975 | 39,999 | 97.3% | 343 | Y | 0.0% |
| Deming, NM | 2005 | 1973/83 | 33,005 | 85.2% | 242 | Y | 0.0% |
| Las Cruces, NM | 2005 | 1984 | 43,850 | 75.8% | 381 | Y | 3.1% |
| Las Cruces, NM | 2008 | 2007 | 21,890 | 31.7% | 156 | N | 11.4% |
| Lovington, NM | 2005 | 1975 | 15,751 | 96.8% | 264 | Y | 0.0% |
| Silver City, NM | 2005 | 1972 | 26,875 | 93.7% | 253 | Y | 0.0% |
| Truth or Consequences, NM | 2005 | 1977/99/00 | 24,010 | 91.8% | 170 | Y | 0.0% |

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| | | | | | | | |
|--------------------|-------|------------|--------|-------|-----|---|-------|
| Las Vegas I, NV | 2006 | 1986 | 48,306 | 91.4% | 383 | Y | 5.4% |
| Las Vegas II, NV | 2006 | 1997 | 48,900 | 81.1% | 522 | N | 76.5% |
| Jamaica, NY | 2001 | 2000 | 88,815 | 67.9% | 916 | Y | 34.1% |
| New Rochelle, NY | 2005 | 1998 | 48,431 | 86.9% | 398 | N | 15.0% |
| North Babylon, NY | 1998 | 1988/99 | 78,338 | 89.1% | 649 | N | 9.2% |
| Riverhead, NY | 2005 | 1985/86/99 | 38,640 | 91.8% | 329 | N | 0.0% |
| Southold, NY | 2005 | 1989 | 58,609 | 75.0% | 579 | N | 3.1% |
| Boardman, OH | 1980 | 1980/89 | 65,495 | 74.4% | 509 | Y | 24.0% |
| Brecksville, OH | 1998 | 1970/89 | 58,452 | 85.8% | 440 | Y | 25.2% |
| Canton I, OH | 2005 | 1979/87 | 39,750 | 63.2% | 409 | N | 0.0% |
| Canton II, OH | 2005 | 1997 | 26,200 | 85.7% | 191 | Y | 0.0% |
| Centerville I, OH | 2004 | 1976 | 86,390 | 69.5% | 640 | Y | 0.0% |
| Centerville II, OH | 2004 | 1976 | 43,350 | 75.3% | 305 | N | 0.0% |
| Cleveland I, OH | 2005 | 1997/99 | 45,950 | 93.5% | 336 | Y | 4.9% |
| Cleveland II, OH | 2005 | 2000 | 58,425 | 69.9% | 569 | Y | 0.0% |
| Columbus, OH | 2006 | 1999 | 72,075 | 65.5% | 607 | Y | 26.1% |
| Dayton I, OH | 2004 | 1978 | 43,100 | 79.9% | 340 | N | 0.0% |
| Dayton II, OH | 2005 | 1989/00 | 48,149 | 85.7% | 387 | Y | 1.7% |
| Euclid I, OH | 1988* | 1988 | 46,910 | 78.8% | 422 | Y | 22.2% |

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Table of Contents

| Facility Location | Year Acquired/ Developed (1) | Year Built | Rentable Square Feet | Occupancy (2) | Units | Manager Apartment (3) | % Climate Controlled (4) |
|-----------------------------|---------------------------------|---------------|-------------------------|---------------|-------|--------------------------|-----------------------------|
| Euclid II, OH | 1988* | 1988 | 47,275 | 81.4% | 377 | Y | 0.0% |
| Grove City, OH | 2006 | 1997 | 89,290 | 82.3% | 776 | Y | 16.9% |
| Hilliard, OH | 2006 | 1995 | 89,715 | 69.7% | 780 | Y | 24.5% |
| Lakewood, OH | 1989* | 1989 | 39,337 | 85.1% | 458 | Y | 24.6% |
| Louisville, OH | 2005 | 1988/90 | 53,960 | 79.3% | 381 | N | 0.0% |
| Marblehead, OH | 2005 | 1988/98 | 52,300 | 80.8% | 383 | Y | 0.0% |
| Mason, OH | 1998 | 1981 | 33,900 | 72.9% | 282 | Y | 0.0% |
| Mentor, OH | 2005 | 1983/99 | 51,225 | 89.0% | 362 | N | 16.1% |
| Miamisburg, OH | 2004 | 1975 | 59,930 | 78.9% | 429 | Y | 0.0% |
| Middleburg Heights, OH | 1980* | 1980 | 93,125 | 87.7% | 669 | N | 3.8% |
| North Canton I, OH | 1979* | 1979 | 45,400 | 82.4% | 319 | N | 0.0% |
| North Canton II, OH | 1983* | 1983 | 44,180 | 76.4% | 344 | Y | 15.8% |
| North Olmsted I, OH | 1979* | 1979 | 48,665 | 86.7% | 441 | N | 7.0% |
| North Olmsted II, OH | 1988* | 1988 | 47,850 | 86.1% | 397 | Y | 14.2% |
| North Randall, OH | 1998* | 1998/02 | 80,099 | 85.0% | 800 | N | 90.8% |
| Perry, OH | 2005 | 1992/97 | 63,700 | 86.8% | 418 | Y | 0.0% |
| Reynoldsburg, OH | 2006 | 1979 | 66,895 | 72.9% | 663 | Y | 0.0% |
| Strongsville, OH | 2007 | 1978 | 43,927 | 82.2% | 397 | N | 100.0% |
| Warrensville Heights, OH | 1980* | 1980/82/98 | 90,331 | 76.3% | 720 | Y | 0.0% |
| Westlake, OH | 2005 | 2001 | 62,750 | 82.2% | 450 | Y | 6.1% |
| Willoughby, OH | 2005 | 1997 | 34,064 | 85.6% | 268 | Y | 10.1% |
| Youngstown, OH | 1977* | 1977 | 65,950 | 83.1% | 520 | Y | 1.2% |
| Levittown, PA | 2001 | 2000 | 76,230 | 74.9% | 657 | Y | 36.3% |
| Philadelphia, PA | 2001 | 1999 | 100,353 | 85.1% | 945 | N | 46.0% |
| Alcoa, TN | 2005 | 1986 | 42,325 | 76.3% | 358 | N | 0.0% |
| Antioch, TN | 2005 | 1985/98 | 76,020 | 82.3% | 603 | Y | 8.4% |
| Cordova I, TN | 2005 | 1987 | 54,225 | 81.3% | 388 | Y | 0.0% |
| Cordova II, TN | 2006 | 1995 | 67,550 | 89.1% | 716 | N | 7.2% |
| Knoxville I, TN | 1997 | 1984 | 29,377 | 71.9% | 294 | Y | 6.8% |
| Knoxville II, TN | 1997 | 1985 | 38,000 | 83.6% | 337 | Y | 6.9% |
| Knoxville III, TN | 1998 | 1991 | 45,736 | 86.3% | 451 | Y | 6.9% |
| Knoxville IV, TN | 1998 | 1983 | 58,852 | 76.1% | 440 | N | 1.1% |
| Knoxville V, TN | 1998 | 1977 | 42,790 | 82.4% | 372 | N | 0.0% |
| Knoxville VI, TN | 2005 | 1975 | 63,440 | 84.0% | 587 | Y | 0.0% |
| Knoxville VII, TN | 2005 | 1983 | 55,094 | 80.5% | 449 | Y | 0.0% |
| Knoxville VIII, TN | 2005 | 1978 | 95,868 | 81.4% | 770 | Y | 0.0% |
| Memphis I, TN | 2001 | 1999 | 91,000 | 82.8% | 696 | N | 50.8% |
| Memphis II, TN | 2001 | 2000 | 71,910 | 76.9% | 559 | N | 46.3% |
| Memphis III, TN | 2005 | 1983 | 41,017 | 89.3% | 355 | N | 6.9% |
| Memphis IV, TN | 2005 | 1986 | 38,714 | 82.8% | 325 | Y | 7.8% |
| Memphis V, TN | 2005 | 1981 | 60,120 | 87.6% | 495 | Y | 0.0% |
| Memphis VI, TN | 2006 | 1985/93 | 110,171 | 77.1% | 877 | Y | 3.2% |
| Memphis VII, TN | 2006 | 1980/85 | 115,303 | 73.9% | 575 | N | 0.0% |
| Memphis VIII, TN | 2006 | 1990 | 96,060 | 72.3% | 559 | Y | 0.0% |
| Nashville I, TN | 2005 | 1984 | 103,830 | 82.6% | 694 | Y | 0.0% |
| Nashville II, TN | 2005 | 1986/00 | 83,274 | 87.2% | 632 | Y | 6.5% |
| Nashville III, TN | 2006 | 1985 | 101,475 | 85.0% | 634 | Y | 5.2% |
| Nashville IV, TN | 2006 | 1986/00 | 102,425 | 85.0% | 723 | N | 7.0% |
| Austin I, TX | 2005 | 2001 | 59,595 | 76.3% | 542 | Y | 58.9% |
| Austin II, TX | 2006 | 2000/03 | 65,401 | 93.6% | 594 | Y | 38.8% |
| Austin III, TX | 2006 | 2004 | 71,010 | 81.3% | 581 | Y | 84.9% |
| Baytown, TX | 2005 | 1981 | 38,950 | 89.8% | 363 | Y | 0.0% |
| Bryan, TX | 2005 | 1994 | 60,450 | 76.6% | 495 | Y | 0.0% |

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| | | | | | | | |
|---------------------|------|---------|--------|-------|-----|---|-------|
| College Station, TX | 2005 | 1993 | 26,550 | 79.9% | 346 | N | 0.0% |
| Dallas, TX | 2005 | 2000 | 58,907 | 90.2% | 552 | Y | 26.7% |
| Denton, TX | 2006 | 1996 | 60,836 | 84.2% | 463 | Y | 3.9% |
| El Paso I, TX | 2005 | 1980 | 59,702 | 84.0% | 509 | N | 0.9% |
| El Paso II, TX | 2005 | 1980 | 48,704 | 87.8% | 413 | Y | 0.0% |
| El Paso III, TX | 2005 | 1980 | 71,276 | 86.7% | 595 | Y | 2.0% |
| El Paso IV, TX | 2005 | 1983 | 58,958 | 73.5% | 525 | Y | 3.6% |
| El Paso V, TX | 2005 | 1982 | 62,300 | 78.5% | 404 | Y | 0.0% |
| El Paso VI, TX | 2005 | 1985 | 36,620 | 80.0% | 257 | N | 0.0% |
| El Paso VII, TX | 2005 | 1982 | 34,545 | 81.3% | 17 | N | 0.0% |
| Fort Worth I, TX | 2005 | 2000 | 49,778 | 79.9% | 405 | Y | 27.0% |
| Fort Worth II, TX | 2006 | 2003 | 72,925 | 87.1% | 659 | N | 49.0% |
| Frisco I, TX | 2005 | 1996 | 50,854 | 77.0% | 436 | Y | 17.5% |
| Frisco II, TX | 2005 | 1998/02 | 71,239 | 82.1% | 513 | Y | 22.5% |
| Frisco III, TX | 2006 | 2004 | 75,225 | 72.7% | 609 | Y | 85.7% |
| Garland I, TX | 2006 | 1991 | 70,120 | 90.2% | 681 | Y | 4.4% |
| Garland II, TX | 2006 | 2004 | 68,475 | 80.5% | 476 | Y | 39.7% |
| Greenville I, TX | 2005 | 2001/04 | 59,385 | 84.0% | 452 | Y | 28.8% |
| Greenville II, TX | 2005 | 2001 | 44,900 | 82.0% | 318 | N | 36.3% |

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| Facility Location | Year Acquired/ Developed (1) | Year Built | Rentable Square Feet | Occupancy (2) | Units | Manager Apartment (3) | % Climate Controlled (4) |
|--|---------------------------------|---------------|-------------------------|---------------|----------------|--------------------------|-----------------------------|
| Houston I, TX | 2005 | 1981 | 101,350 | 94.0% | 635 | Y | 0.0% |
| Houston II, TX | 2005 | 1977 | 71,300 | 97.6% | 391 | Y | 0.0% |
| Houston III, TX | 2005 | 1984 | 61,145 | 92.1% | 464 | Y | 4.3% |
| Houston IV, TX | 2005 | 1987 | 43,775 | 92.5% | 380 | Y | 6.2% |
| Houston V, TX | 2006 | 1980/1997 | 127,145 | 80.4% | 1008 | Y | 54.7% |
| Keller, TX | 2006 | 2000 | 61,885 | 91.4% | 488 | Y | 21.1% |
| La Porte, TX | 2005 | 1984 | 45,100 | 93.2% | 432 | Y | 18.6% |
| Lewisville, TX | 2006 | 1996 | 58,190 | 66.2% | 426 | Y | 19.3% |
| Mansfield, TX | 2006 | 2003 | 63,075 | 82.1% | 495 | Y | 38.4% |
| McKinney I, TX | 2005 | 1996 | 47,020 | 87.7% | 369 | Y | 9.2% |
| McKinney II, TX | 2006 | 1996 | 70,050 | 86.7% | 540 | Y | 46.3% |
| North Richland Hills, TX | 2005 | 2002 | 57,175 | 85.8% | 440 | N | 47.6% |
| Roanoke, TX | 2005 | 1996/01 | 59,300 | 83.6% | 449 | Y | 30.0% |
| San Antonio I, TX | 2005 | 2005 | 73,930 | 65.5% | 575 | Y | 78.6% |
| San Antonio II, TX | 2006 | 2005 | 73,180 | 78.0% | 670 | N | 82.3% |
| San Antonio III, TX | 2007 | 2006 | 72,375 | 63.4% | 568 | N | 87.1% |
| Sherman I, TX | 2005 | 1998 | 55,050 | 73.6% | 507 | N | 20.8% |
| Sherman II, TX | 2005 | 1996 | 48,425 | 74.0% | 392 | Y | 30.9% |
| Spring, TX | 2006 | 1980/86 | 72,801 | 81.3% | 537 | Y | 14.2% |
| Murray I, UT | 2005 | 1976 | 60,280 | 87.6% | 678 | Y | 0.0% |
| Murray II, UT | 2005 | 1978 | 71,222 | 87.0% | 377 | N | 2.6% |
| Salt Lake City I, UT | 2005 | 1976 | 56,446 | 78.1% | 754 | Y | 0.0% |
| Salt Lake City II, UT | 2005 | 1978 | 53,676 | 89.6% | 510 | Y | 0.0% |
| Fredericksburg I, VA | 2005 | 2001/04 | 69,475 | 75.2% | 607 | N | 21.4% |
| Fredericksburg II, VA | 2005 | 1998/01 | 61,452 | 59.9% | 574 | N | 100.0% |
| Milwaukee, WI | 2004 | 1988 | 58,515 | 82.8% | 485 | Y | 0.0% |
| Total/Weighted Average (387 Facilities) | | | 24,972,756 | 78.9% | 217,282 | | |

* Denotes facilities developed by us.

Denotes facilities that contain a significant amount of commercial rentable square footage. All of this commercial space, which was developed in conjunction with the self-storage units, is located within or adjacent to our self-storage facilities and is managed by our self-storage facility managers. As of December 31, 2008, there was an aggregate of approximately 449,000 rentable square feet of commercial space at these facilities.

(1) Represents the year acquired for those facilities acquired from a third party or the year developed for those facilities developed by us.

(2) Represents occupied square feet divided by total rentable square feet at December 31, 2008.

(3) Indicates whether a facility has an on-site apartment where a manager resides.

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(4) Represents the percentage of rentable square feet in climate-controlled units.

(5) We do not own the land at this facility. We leased the land pursuant to a ground lease that expires in 2013, but have eight five-year renewal options.

(6) We have ground leases for certain small parcels of land adjacent to these facilities that expire between 2009 and 2015.

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Our growth has been achieved by internal growth and by adding facilities to our portfolio each year through acquisitions and development. The tables set forth below show the average occupancy, annual rent per occupied square foot, average occupied square feet and total revenues for our facilities owned as of December 31, 2008 for each of the last three years, grouped by the year end during which we first owned or operated the facility.

Our Facilities by Year Acquired - Average Occupied Square Feet (2)

| Year Acquired (1) | # of Facilities | Rentable Square | | | |
|---|-----------------|-----------------|-------|-------|-------|
| | | Feet | 2006 | 2007 | 2008 |
| 2005 and earlier | 309 | 18,988,250 | 80.2% | 82.6% | 83.1% |
| 2006 | 60 | 4,581,350 | 75.6% | 75.2% | 76.4% |
| 2007 | 17 | 1,318,571 | | 71.3% | 76.1% |
| 2008 | 1 | 84,585 | | | 87.6% |
| All Facilities Owned as of December 31, 2008 | 387 | 24,972,756 | 80.2% | 80.0% | 80.1% |

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Our Facilities by Year Acquired - Annual Rent Per Occupied Square Foot (2)

| Year Acquired (1) | # of Facilities | 2006 | 2007 | 2008 |
|--|-----------------|---------|---------|---------|
| 2005 and earlier | 309 | \$10.52 | \$10.42 | \$11.20 |
| 2006 | 60 | 10.21 | 10.25 | 11.01 |
| 2007 | 17 | | 11.13 | 12.44 |
| 2008 | 1 | | | 21.65 |
| All Facilities Owned as of December 31, 2008 | 387 | \$10.61 | \$10.98 | \$11.84 |

(1) For facilities developed by us, Year Acquired represents the year in which such facilities were acquired by our operating partnership from an affiliated entity, which in some cases is later than the year developed.

(2) Determined by dividing the aggregate rental revenue for each twelve-month period by the average of the month-end occupied square feet for the period. Rental revenue includes customer rental revenues, access, administrative and late fees and revenues from auctions, but does not include ancillary revenues generated at our facilities.

Table of Contents**Facilities by Year Acquired - Average Occupied Square Feet (2)**

| Year Acquired (1) | # of Facilities | 2006 | 2007 | 2008 |
|--|------------------------|-------------|-------------|-------------|
| 2005 and earlier | 309 | 16,587,297 | 16,489,127 | 15,523,908 |
| 2006 | 60 | 3,465,677 | 3,452,109 | 3,501,679 |
| 2007 | 17 | | 934,799 | 1,003,961 |
| 2008 | 1 | | | 58,844 |
| All Facilities Owned as of December 31, 2008 | 387 | 20,052,974 | 20,876,035 | 20,088,392 |

Facilities by Year Acquired - Total Revenues (dollars in thousands) (3)

| Year Acquired (1) | # of Facilities | 2006 | 2007 | 2008 |
|--|------------------------|-------------|-------------|-------------|
| 2005 and earlier | 309 | \$ 185,632 | \$ 193,900 | \$ 189,528 |
| 2006 | 60 | 26,659 | 37,813 | 39,307 |
| 2007 | 17 | | 4,957 | 12,835 |
| 2008 | 1 | | | 1,340 |
| All Facilities Owned as of December 31, 2008 | (4) | \$ 212,291 | \$ 236,670 | \$ 243,010 |

(1) For facilities developed by us, Year Acquired represents the year in which such facilities were acquired by our operating partnership from an affiliated entity, which in some cases is later than the year developed.

(2) Represents the average of the aggregate month-end occupied square feet for the twelve-month period for each group of facilities.

(3) Represents the result obtained by multiplying annual rent per occupied square foot by the average occupied square feet for the twelve-month period for each group of facilities.

(4) Represents total revenues as presented in our historical financial statements.

Planned Renovations and Improvements

We have a capital improvement and property renovation program that includes office upgrades, adding climate control at selected units, construction of parking areas, safety and security enhancements, and general facility upgrades. For 2009, we anticipate spending approximately \$7 million to \$9 million associated with these capital expenditures and expect to enhance the safety and improve the aesthetic appeal of our facilities.

ITEM 3. LEGAL PROCEEDINGS

We are not presently involved in any material litigation nor, to our knowledge, is any material litigation threatened against us or our properties. We are involved in routine litigation arising in the ordinary course of business, none of which we believe to be material.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of our shareholders during the fourth quarter of 2008.

Table of Contents**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

As of December 31, 2008, there were approximately 56 registered record holders of our common shares. This figure does not include beneficial owners who hold shares in nominee name. The following table shows the high and low closing prices per share for our common shares, as reported by the New York Stock Exchange, and the cash dividends declared with respect to such shares:

| | High | Low | Cash Dividends Declared |
|----------------|----------|----------|----------------------------|
| 2007 | | | |
| First quarter | \$ 23.20 | \$ 19.57 | \$ 0.29 |
| Second quarter | \$ 20.11 | \$ 16.14 | \$ 0.29 |
| Third quarter | \$ 16.61 | \$ 12.15 | \$ 0.29 |
| Fourth quarter | \$ 14.31 | \$ 9.16 | \$ 0.18 |
| 2008 | | | |
| First quarter | \$ 11.37 | \$ 7.86 | \$ 0.18 |
| Second quarter | \$ 13.38 | \$ 11.14 | \$ 0.18 |
| Third quarter | \$ 13.17 | \$ 10.96 | \$ 0.18 |
| Fourth quarter | \$ 11.99 | \$ 3.62 | \$ 0.025 |

Since our initial quarter as a publicly-traded REIT, we have made regular quarterly distributions to our shareholders. Distributions to shareholders are usually taxable as ordinary income, although a portion of the distribution may be designated as capital gain or may constitute a tax-free return of capital. Annually, we provide each of our shareholders a statement detailing distributions paid during the preceding year and their characterization as ordinary income, capital gain or return of capital. The characterization of our dividends for 2008 was 33.12% ordinary income, 34.11% capital gain distribution and 32.77% return of capital.

We intend to continue to declare quarterly distributions. However, we cannot provide any assurance as to the amount or timing of future distributions. Under our revolving credit facility, beginning in the fourth quarter of 2008 we are restricted from paying distributions on our common shares that would exceed an amount equal to the greater of (i) 95% of our funds from operations, and (ii) such amount as may be necessary to maintain our REIT status.

To the extent that we make distributions in excess of our earnings and profits, as computed for federal income tax purposes, these distributions will represent a return of capital, rather than a dividend, for federal income tax purposes. Distributions that are treated as a return of capital for federal income tax purposes generally will not be taxable as a dividend to a U.S. shareholder, but will reduce the shareholder's basis in its shares (but not below zero) and therefore can result in the shareholder having a higher gain upon a subsequent sale of such shares. Return of capital distributions in excess of a shareholder's basis generally will be treated as gain from the sale of such shares for federal income tax purposes.

Share Performance Graph

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The SEC requires us to present a chart comparing the cumulative total shareholder return on our common shares with the cumulative total shareholder return of (i) a broad equity index and (ii) a published industry or peer group index. The following chart compares the cumulative total shareholder return for our common shares with the cumulative shareholder return of companies on (i) the S&P 500 Index, (ii) the Russell 2000 and (iii) the NAREIT All Equity REIT Index as provided by NAREIT for the period beginning with October 22, 2004 (the first closing share price following the initial public offering of our common shares) and ending December 31, 2008.

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| Index | Period Ending | | | | | | | | | |
|------------------------------|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | 10/22/04 | 12/31/04 | 06/30/05 | 12/31/05 | 06/30/06 | 12/31/06 | 06/30/07 | 12/31/07 | 06/30/08 | 12/31/08 |
| U-Store-It Trust | 100.00 | 108.44 | 120.81 | 133.37 | 122.93 | 137.82 | 112.91 | 65.58 | 88.71 | 34.12 |
| S&P 500 | 100.00 | 110.97 | 110.65 | 116.30 | 119.45 | 134.67 | 144.26 | 142.29 | 125.34 | 89.65 |
| Russell 2000 | 100.00 | 115.08 | 113.64 | 120.32 | 130.20 | 142.42 | 151.60 | 140.19 | 127.05 | 92.82 |
| NAREIT All Equity REIT Index | 100.00 | 111.12 | 118.21 | 124.64 | 140.74 | 168.34 | 158.43 | 141.92 | 136.82 | 88.38 |

The following table provides information about repurchases of the Company's common shares during the three-month period ended December 31, 2008:

| | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans (1) |
|----------|----------------------------------|------------------------------|--|--|
| October | 134 | 8.46 | N/A | 3,000,000 |
| November | N/A | N/A | N/A | 3,000,000 |
| December | N/A | N/A | N/A | 3,000,000 |
| Total | 134 | | N/A | 3,000,000 |

(1) On June 27, 2007, the Company announced that the Board of Trustees approved a share repurchase program for up to 3.0 million of the Company's outstanding common shares. Unless terminated earlier by resolution of the Board of Trustees, the program will expire when the number of authorized shares has been repurchased. For the three-month period ended December 31, 2008, the Company made no repurchases

under this program.

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ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth selected financial and operating data on a historical consolidated basis for the Company, and on a combined historical basis for Acquiport/Amsdell (the Predecessor). The selected historical financial information as of December 31, 2008 and 2007 and for each of the periods indicated in the five-year period ended December 31, 2008 were derived from the Company's and the Predecessor's financial statements. Historical information for the Company has not been presented prior to October 21, 2004, the date on which the Company consummated the mergers of Amsdell Partners, Inc. and High Tide LLC with and into the Company, because during the period prior to the mergers, the Company did not have material corporate activity.

The Predecessor's combined historical financial information includes the following entities, which are the entities referred to collectively in this Form 10-K as Acquiport/Amsdell, for periods prior to October 21, 2004: the operating partnership (formerly known as Acquiport/Amsdell I Limited Partnership, which is sometimes referred to herein as Acquiport I) and its consolidated subsidiaries, Acquiport/Amsdell III, LLC (Acquiport III), Acquiport/Amsdell IV, LLC, Acquiport/Amsdell V, LLC, Acquiport/Amsdell VI, LLC, Acquiport/Amsdell VII, LLC, and USI II, LLC. The Predecessor also includes three additional facilities: Lakewood, OH; Lake Worth, FL; and Vero Beach I, FL which were contributed to our operating partnership in connection with the IPO. All intercompany balances and transactions are eliminated in consolidation and combination. At October 20, 2004, the Predecessor owned 155 self-storage facilities.

The following data should be read in conjunction with the audited financial statements and notes thereto of the Company and the Predecessor and Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this report.

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| | The Company | | | | | The Predecessor (1) (5) |
|--|---------------------------------------|---------------------------------|------------|------------|--|--|
| | 2008 | Year Ended December 31, 2007 | 2006 | 2005 | Period October 21, through December 31, 2004 | Period January 1, through October 20, 2004 |
| | (in thousands, except per share data) | | | | | |
| Statement of Operations Data: | | | | | | |
| Revenues: | | | | | | |
| Rental income | \$ 219,917 | \$ 203,036 | \$ 186,088 | \$ 127,571 | \$ 20,061 | \$ 65,722 |
| Other property related income | 16,483 | 16,081 | 14,101 | 9,391 | 1,347 | 3,211 |
| Other - related party | | 365 | 457 | 405 | 71 | |
| Total revenues | 236,400 | 219,482 | 200,646 | 137,367 | 21,479 | 68,933 |
| Operating expenses: | | | | | | |
| Property operating expenses | 99,182 | 92,771 | 81,551 | 51,603 | 9,096 | 26,170 |
| Property operating expense - related party | | 59 | 69 | 43 | | |
| Depreciation and amortization | 77,580 | 68,424 | 62,401 | 38,049 | 5,539 | 16,528 |
| Asset write-off | | | 305 | | | |
| Lease abandonment | | 1,316 | | | | |
| General and administrative | 24,964 | 21,966 | 21,675 | 17,786 | 4,140 | |
| General and administrative - related party | | 337 | 613 | 736 | 114 | |
| Management fees related party (2) | | | | | | 3,689 |
| Total operating expenses | 201,726 | 184,873 | 166,614 | 108,217 | 18,889 | 46,387 |
| Operating income | 34,674 | 34,609 | 34,032 | 29,150 | 2,590 | 22,546 |
| Interest: | | | | | | |
| Interest expense on loans | (52,014) | (54,108) | (45,628) | (31,907) | (4,428) | (19,385) |
| Loan procurement amortization expense | (1,929) | (1,772) | (1,972) | (2,045) | (286) | (5,958) |
| Early extinguishment of debt | | | (1,907) | (93) | (7,012) | |
| Costs incurred to acquire management company related party | | | | | (22,152) | |
| Interest income | 153 | 401 | 1,336 | 2,404 | 37 | 69 |
| Other | 94 | 118 | 191 | (47) | (78) | |
| Total | (53,696) | (55,361) | (47,980) | (31,688) | (33,919) | (25,274) |
| Loss from continuing operations before minority interest | (19,022) | (20,752) | (13,948) | (2,538) | (31,329) | (2,728) |
| Minority interest | 1,482 | 1,704 | 424 | (312) | 883 | |
| Loss from continuing operations | (17,540) | (19,048) | (13,524) | (2,850) | (30,446) | (2,728) |
| Discontinued operations: | | | | | | |
| Income from operations | 2,404 | 3,988 | 4,624 | 4,040 | 522 | |
| Gain on sale of storage facilities | 19,720 | 2,517 | | 179 | | |
| Minority interest attributable to discontinued operations | (1,792) | (534) | 349 | 199 | 15 | |
| Income from discontinued operations | 20,332 | 5,971 | 4,973 | 4,418 | 537 | |
| Net income (loss) | \$ 2,792 | \$ (13,077) | \$ (8,551) | \$ 1,568 | \$ (29,909) | \$ (2,728) |
| Basic and diluted earnings (loss) per share from continuing operations | \$ (0.30) | \$ (0.33) | \$ (0.24) | \$ (0.07) | \$ (0.81) | |
| Basic and diluted earnings per share from discontinued operations | \$ 0.35 | \$ 0.11 | \$ 0.09 | \$ 0.11 | \$ 0.01 | |

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| | | | | | | | | | | |
|--|----|--------|----|--------|----|--------|----|--------|----|--------|
| Basic and diluted earnings (loss) per share | \$ | 0.05 | \$ | (0.22) | \$ | (0.15) | \$ | 0.04 | \$ | (0.80) |
| Weighted average basic common shares outstanding (3) | | 57,621 | | 57,497 | | 57,287 | | 42,120 | | 37,478 |
| Weighted average diluted common shares outstanding (3) | | 57,621 | | 57,497 | | 57,287 | | 42,120 | | 37,478 |
| Distribution declared per share (4) | \$ | 0.565 | \$ | 1.05 | \$ | 1.16 | \$ | 1.13 | \$ | 0.20 |

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| | The Company | | | | | The Predecessor (1) (5) Period January 1, through October 20, 2004 |
|---|--------------|---------------------------------|--------------|--------------|------------|---|
| | 2008 | Year Ended December 31, 2007 | | 2006 | 2005 | |
| (in thousands, except per share data) | | | | | | |
| Balance Sheet Data (as of end of period): | | | | | | |
| Storage facilities, net | \$ 1,559,958 | \$ 1,647,118 | \$ 1,566,815 | \$ 1,246,295 | \$ 729,155 | |
| Total assets | 1,597,659 | 1,687,831 | 1,615,339 | 1,476,321 | 774,272 | |
| Revolving credit facility | 172,000 | 219,000 | 90,500 | | | |
| Unsecured term loan | 200,000 | 200,000 | 200,000 | | | |
| Secured term loan | 57,419 | 47,444 | | | | |
| Mortgage loans and notes payable | 548,085 | 561,057 | 588,930 | 669,282 | 380,496 | |
| Total liabilities | 1,028,705 | 1,083,230 | 930,948 | 714,157 | 406,243 | |
| Minority interest | 46,026 | 48,982 | 56,898 | 63,695 | 10,804 | |
| Shareholders /owners equity | 522,928 | 555,619 | 627,493 | 698,469 | 357,225 | |
| Total liabilities and shareholders /owners equity | 1,597,659 | 1,687,831 | 1,615,339 | 1,476,321 | 774,272 | |
| Other Data: | | | | | | |
| Number of facilities (end of period) | 387 | 409 | 399 | 339 | 201 | 155 |
| Total rentable square feet (end of period) | 24,973 | 26,119 | 25,436 | 20,828 | 12,978 | 9,683 |
| Occupancy percentage (end of period) | 78.9% | 79.5% | 78.2% | 81.2% | 82.2% | 85.2% |
| Cash dividends declared per share (4) | \$ 0.565 | \$ 1.05 | \$ 1.16 | \$ 1.13 | \$ 0.20 | |

- (1) Represents historical financial data of our operating partnership, including three additional facilities acquired by our operating partnership from certain of the Amsdell Entities in connection with the IPO.
- (2) Prior to the IPO, management fees to related parties were paid to U-Store-It Mini Warehouse Co., the prior manager of our self-storage facilities that was acquired at the time of our IPO.
- (3) Excludes 5,198,855 operating partnership units issued at our IPO and in connection with the acquisition of facilities subsequent to our IPO. Operating partnership units have been excluded from the earnings per share calculations as there would be no effect on the earnings per share since, upon conversion, the minority interests share of income would also be added back to net income.
- (4) The Company announced a pro rata dividend of \$0.2009 per common share on November 24, 2004, full quarterly dividends of \$0.28 per common share on March 2, 2005, May 31, 2005 and August 24, 2005; dividends of \$0.29 per common share on December 1, 2005, February 22, 2006, April 24, 2006, August 23, 2006, November 3, 2006, February 21, 2007, May 8, 2007, and August 14, 2007; dividends of \$0.18 per common share on December 13, 2007, February 27, 2008, May 7, 2008, and August 6, 2008; and a dividend of \$0.025 per common share on December 11, 2008.
- (5) For the period from October 21, 2004 through December 31, 2004, amount includes a one-time management contract termination charge of approximately \$22.2 million related to the termination of our management contracts as a result of the purchase of U-Store-It Mini Warehouse Co. and approximately \$7.0 million of expenses related to the early extinguishment of debt at the time of our IPO. Additionally, for the period from October 21, 2004 through December 31, 2004, general and administrative expense includes a one-time

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compensation charge of approximately \$2.4 million for deferred shares granted to certain members of our senior management team in connection with our IPO.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. The Company makes certain statements in this section that are forward-looking statements within the meaning of the federal securities laws. For a complete discussion of forward-looking statements, see the section in this report entitled Forward-Looking Statements. Certain risk factors may cause actual results, performance or achievements to differ materially from those expressed or implied by the following discussion. For a discussion of such risk factors, see the section in this report entitled Risk Factors.

Overview

On October 27, 2004, the Company completed its IPO, pursuant to which it sold an aggregate of 28,750,000 common shares (including 3,750,000 shares pursuant to the exercise of the underwriters' over-allotment option) at an offering price of \$16.00 per share. The IPO resulted in gross proceeds to the Company of \$460.0 million. On October 7, 2005, the Company completed a follow-on public offering, pursuant to which it sold an aggregate of 19,665,000 common shares (including 2,565,000 shares pursuant to the exercise of the underwriters' over-allotment option) at an offering price of \$20.35 per share, for gross proceeds of approximately \$400.2 million.

The Company is an integrated self-storage real estate company, which means that it has in-house capabilities in the operation, design, development, leasing, and acquisition of self-storage facilities. The Company has elected to be taxed as a REIT for federal tax purposes. At December 31, 2008 and 2007, the Company owned 387 and 409 self-storage facilities, respectively, totaling approximately 25.0 million and 26.1 million rentable square feet, respectively.

The Company derives revenues principally from rents received from its customers who rent units at its self-storage facilities under month-to-month leases. Therefore, our operating results depend materially on our ability to retain our existing customers and lease our available self-storage units to new customers while maintaining and, where possible, increasing our pricing levels. In addition, our operating results depend on the ability of our customers to make required rental payments to us. We believe that our decentralized approach to the management and operation of our facilities, which places an emphasis on local, market level oversight and control, allows us to respond quickly and effectively to changes in local market conditions, where appropriate increasing rents while maintaining occupancy levels, or increasing occupancy levels while maintaining pricing levels.

The Company typically experiences seasonal fluctuations in the occupancy levels of our facilities, which are generally slightly higher during the summer months due to increased moving activity.

Currently, the United States is in a deep recession that has resulted in higher unemployment, shrinking demand for products, large-scale business failures and tight credit markets. Our results of operations may be sensitive to changes in overall economic conditions that impact consumer spending, including discretionary spending, as well as to increased bad debts due to recessionary pressures. A continuation of ongoing adverse economic conditions affecting disposable consumer income, such as employment levels, business conditions, interest rates, tax rates, fuel and energy costs, and other matters could reduce consumer spending or cause consumers to shift their spending to other products and services. A

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general reduction in the level of discretionary spending or shifts in consumer discretionary spending could adversely affect our growth and profitability.

In the future, the Company intends to focus on increasing our internal growth and selectively pursuing targeted acquisitions and developments of self-storage facilities. We intend to incur additional debt in connection with any such future acquisitions or developments.

The Company has one reportable operating segment: we own, operate, develop, and acquire self-storage facilities.

The Company's self-storage facilities are located in major metropolitan and rural areas and have numerous tenants per facility. No single tenant represents 1% or more of our revenues. The facilities in Florida, California, Texas and Illinois provided approximately 19%, 15%, 9% and 7%, respectively, of total revenues for the year ended December 31, 2008.

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Summary of Critical Accounting Policies and Estimates

Set forth below is a summary of the accounting policies that management believes are critical to the preparation of the consolidated financial statements included in this report. Certain of the accounting policies used in the preparation of these consolidated financial statements are particularly important for an understanding of the financial position and results of operations presented in the historical consolidated financial statements included in this report. A summary of significant accounting policies is also provided in the notes to our consolidated financial statements (See Note 2 to the consolidated financial statements). These policies require the application of judgment and assumptions by management and, as a result, are subject to a degree of uncertainty. Due to this uncertainty, actual results could differ materially from estimates calculated and utilized by management.

Basis of Presentation

The accompanying consolidated financial statements include all of the accounts of the Company, the operating partnership and the wholly-owned subsidiaries of the operating partnership. For analytical presentation, all percentages are calculated using the numbers presented in the financial statements contained in this Annual Report on Form 10-K.

Self-Storage Facilities

The Company records self-storage facilities at cost less accumulated depreciation. Depreciation on the buildings and equipment is recorded on a straight-line basis over their estimated useful lives, which range from five to 40 years. Expenditures for significant renovations or improvements that extend the useful life of assets are capitalized. Repairs and maintenance costs are expensed as incurred.

When facilities are acquired, the purchase price is allocated to the tangible and intangible assets acquired and liabilities assumed based on estimated fair values. When a portfolio of facilities is acquired, the purchase price is allocated to the individual facilities based upon an income approach or a cash flow analysis using appropriate risk adjusted capitalization rates, which take into account the relative size, age and location of the individual facility along with current and projected occupancy and rental rate levels or appraised values, if available. Allocations to the individual assets and liabilities are based upon comparable market sales information for land, buildings and improvements and estimates of depreciated replacement cost of equipment.

In allocating the purchase price, the Company determines whether the acquisition includes intangible assets or liabilities. Substantially all of the leases in place at acquired facilities are at market rates, as the majority of the leases are month-to-month contracts. Accordingly, to date no portion of the purchase price has been allocated to above- or below-market lease intangibles. To date, no intangible asset has been recorded for the value of tenant relationships, because the Company does not have any concentrations of significant tenants and the average tenant turnover is fairly frequent. The Company recorded a \$6.8 million intangible asset to recognize the value of in-place leases related to its acquisition of 14 self-storage facilities during the third quarter of 2007. Subsequently, during the quarter ended March 31, 2008, the Company acquired a finite-lived intangible asset valued at approximately \$1.0 million as part of its acquisition of one self-storage facility. This asset represents the value of in-place leases at the time of acquisition.

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Long-lived assets classified as held for use are reviewed for impairment when events and circumstances indicate that there may be an impairment. The carrying values of these long-lived assets are compared to the undiscounted future net operating cash flows attributable to the assets. An impairment loss is recorded if the net carrying value of the asset exceeds the fair value based on its undiscounted future net operating cash flows attributable to the asset and circumstances indicate that the carrying value of the real estate asset may not be recoverable. The impairment loss recognized equals the excess of net carrying value over the related fair value of the asset. Future events, or facts and circumstances that currently exist, that we have not yet identified, could cause us to conclude in the future that our long-lived assets are impaired. Any resulting impairment loss could have a material adverse impact on our financial condition and results of operations. The Company recorded impairment charges totaling \$0.4 million for the year ended December 31, 2007, related to fire and flood damage and impairment charges totaling \$0.5 million for the year ended December 31, 2008, related to fire and hurricane damage.

The Company considers long-lived assets to be held for sale upon satisfaction of the following criteria: (a) management commits to a plan to sell a facility (or group of facilities), (b) the facility is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such facilities, (c) an active program to locate a buyer and other actions required to complete the plan to sell the facility have been initiated, (d) the sale of the facility is

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probable and transfer of the asset is expected to be completed within one year, (e) the facility is being actively marketed for sale at a price that is reasonable in relation to its current fair value, and (f) actions required to complete the plan indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

Typically these criteria are all met when the relevant asset is under contract, significant non-refundable deposits have been made by the potential buyer, the assets are immediately available for transfer and there are no contingencies related to the sale that may prevent the transaction from closing. In most transactions, these contingencies are not satisfied until the actual closing of the transaction; and, accordingly, the facility is not identified as held for sale until the closing actually occurs. However, each potential transaction is evaluated based on its separate facts and circumstances.

Revenue Recognition

Management has determined that all our leases with tenants are operating leases. Rental income is recognized in accordance with the terms of the lease agreements or contracts, which generally are month-to-month. Revenues from long-term operating leases are recognized on a straight-line basis over the term of the lease. The excess of rents recognized over amounts contractually due pursuant to the underlying leases is included in deferred revenue, and contractually due but unpaid rents are included in other assets.

Share Based Payments

We apply the fair value method of accounting for contingently issued shares and share options issued under our equity incentive plans. Accordingly, share compensation expense was recorded ratably over the vesting period relating to such contingently issued shares and options. The Company has elected to recognize compensation expense on a straight-line method over the requisite service period.

Minority Interests

Minority Interests include income allocated to holders of operating partnership units and income allocated to our partner's interests in consolidated joint ventures. Income is allocated to the minority interests based on their ownership percentage of the operating partnership. This ownership percentage, as well as the total net assets of the operating partnership, changes when additional common shares or operating partnership units are issued. Such changes result in an allocation between shareholders' equity and Minority Interests in the Consolidated Balance Sheets. Due to the number of such capital transactions that occur each period, we have presented a single net effect of all such allocations for the period as the Adjustment for Minority Interest in Operating Partnership in our Consolidated Statements of Shareholders' Equity and Owners' Equity (Deficit) (rather than separately allocating the minority interest for each individual capital transaction).

Income Taxes

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The Company elected to be taxed as a real estate investment trust under Sections 856-860 of the Internal Revenue Code beginning with the period from October 21, 2004 (commencement of operations) through December 31, 2004. In management's opinion, the requirements to maintain these elections are being met. Accordingly, no provision for federal income taxes has been reflected in the consolidated financial statements other than for operations conducted through our taxable REIT subsidiaries.

Earnings and profits, which determine the taxability of distributions to shareholders, differ from net income reported for financial reporting purposes due to differences in cost basis, the estimated useful lives used to compute depreciation, and the allocation of net income and loss for financial versus tax reporting purposes.

The Company is subject to a 4% federal excise tax if sufficient taxable income is not distributed within prescribed time limits. The excise tax equals 4% of the annual amount, if any, by which the sum of (a) 85% of the Company's ordinary income and (b) 95% of the Company's net capital gain exceeds cash distributions and certain taxes paid by the Company.

Recent Accounting Pronouncements

In June 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position No. EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* (EITF 03-6-1). EITF 03-6-1 requires that unvested share-based payment awards that contain nonforfeitable rights to dividends or

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dividend equivalents (whether paid or unpaid) are participating securities and should be included in the computation of earnings per share pursuant to the two-class method. EITF 03-6-1 applies to our fiscal years beginning on January 1, 2009 and requires that all prior-period earnings per share data be adjusted retrospectively. Early adoption is prohibited. The Company does not expect the adoption of EITF 03-6-1 will have a material impact on our consolidated financial statements.

In May 2008, the FASB issued FSP No. APB 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash Upon Conversion (Including Partial Cash Settlement)* (APB 14-1) that affects the accounting treatment for convertible debt instruments that may be settled wholly or partially in cash. APB 14-1 requires that instruments within its scope be separated into their liability and equity components at initial recognition by recording the liability component at the fair value of a similar liability that does not have an associated equity component and attributing the remaining proceeds from issuance to the equity component. The excess of the principal amount of the liability component over its initial fair value will be amortized to interest expense using the interest method. APB 14-1 applies to our fiscal years beginning on January 1, 2009 and requires retrospective application to all periods presented with early adoption prohibited. The Company does not expect the adoption of APB 14-1 will have a material impact on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 163, *Accounting for Financial Guarantee Insurance Contracts - an interpretation of FASB Statement No. 60* (SFAS 163). SFAS 163 requires that an insurance enterprise recognize a claim liability prior to an event of default (insured event) when there is evidence that credit deterioration has occurred in an insured financial obligation. This Statement also clarifies how Statement 60 applies to financial guarantee insurance contracts, including the recognition and measurement to be used to account for premium revenue and claim liabilities. Those clarifications will increase comparability in financial reporting of financial guarantee insurance contracts by insurance enterprises. This Statement requires expanded disclosures about financial guarantee insurance contracts. The accounting and disclosure requirements of the Statement will improve the quality of information provided to users of financial statements. SFAS 163 will be effective for financial statements issued for fiscal years beginning after December 15, 2008. The Company does not expect the adoption of SFAS 163 will have a material impact on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* (SFAS 162). Under SFAS 162, the GAAP hierarchy will now reside in the accounting literature established by the FASB. SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements in conformity with GAAP. SFAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board Auditing amendments to AU Section 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles*. We believe that the adoption of this standard on its effective date will not have a material effect on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities - an Amendment of FASB Statement No. 133* (SFAS 161). SFAS 161 enhances required disclosures regarding derivatives and hedging activities, including enhanced disclosures regarding how an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under FASB Statement No. 133 and the impact of derivative instruments and related hedged items on an entity's financial position, financial performance and cash flows. SFAS 161 is effective on January 1, 2009. We believe that the adoption of this standard on January 1, 2009 will not have a material effect on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), *Business Combinations* (SFAS 141(R)). SFAS 141(R) establishes principles and requirements for recognizing identifiable assets acquired, liabilities assumed, noncontrolling interest in the acquiree, goodwill acquired in the combination or the gain from a bargain purchase, and disclosure requirements. Under this revised statement, all costs incurred to effect an acquisition will be recognized separately from the acquisition. Also, restructuring costs that are expected but the acquirer is not obligated to incur will be recognized separately from the acquisition. SFAS 141(R) is effective for all transactions entered into on or after January 1, 2009. The impact of the adoption of this standard will be dependent on levels of costs incurred to effect future acquisitions. These

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costs will now be expensed as incurred.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* (SFAS 160). SFAS 160 requires that ownership interests in subsidiaries held by parties other than the parent are clearly identified. In addition, it requires that the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the income statement. SFAS 160 is effective on January 1, 2009. The Company is currently assessing the impacts on its consolidated financial statements.

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In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – including an amendment of FASB Statement No. 115* (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value, with unrealized gains and losses related to these financial instruments reported in earnings at each subsequent reporting date. This statement became effective on January 1, 2008. The Company did not elect the fair value option for any of our existing financial instruments on the effective date and have not determined whether or not we will elect this option for any eligible financial instruments we acquire in the future.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 provides guidance for using fair value to measure assets and liabilities. This statement clarifies the principle that fair value should be based on the assumptions that market participants would use when pricing the asset or liability. SFAS 157 establishes a fair value hierarchy, giving the highest priority to quoted prices in active markets and the lowest priority to unobservable data. SFAS 157 applies whenever other standards require assets or liabilities to be measured at fair value. This statement is effective in fiscal years beginning after November 15, 2007. The adoption of this standard on January 1, 2008 did not have a material effect on our consolidated financial statements.

Results of Operations

The following discussion of our results of operations should be read in conjunction with the consolidated financial statements and the accompanying notes thereto. Historical results set forth in the consolidated statements of operations reflect only the existing facilities and should not be taken as indicative of future operations.

Comparison of Operating Results for the Years Ended December 31, 2008 and 2007

Acquisition and Development Activities

The comparability of the Company's results of operations is significantly affected by acquisition activities in 2008 and 2007 as listed below. At December 31, 2008 and 2007, the Company owned 387 and 409 self-storage facilities and related assets, respectively.

- In 2008, one self-storage facility was acquired for approximately \$13.3 million (the 2008 Acquisition).
- In 2008, 23 self-storage facilities were sold for approximately \$62.0 million (the 2008 Dispositions).
- In 2007, 17 self-storage facilities were acquired for approximately \$140.5 million (the 2007 Acquisitions).

- In 2007, five self-storage facilities were sold for approximately \$19.2 million (the 2007 Dispositions).

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A comparison of net income (loss) for the years ended December 31, 2008 and 2007 is as follows:

| | For the year ended December 31, | |
|--|---------------------------------|-------------|
| | 2008 | 2007 |
| | (in thousands) | |
| REVENUES | | |
| Rental income | \$ 219,917 | \$ 203,036 |
| Other property related income | 16,483 | 16,081 |
| Other - related party | | 365 |
| Total revenues | 236,400 | 219,482 |
| OPERATING EXPENSES | | |
| Property operating expenses | 99,182 | 92,771 |
| Property operating expenses - related party | | 59 |
| Depreciation and amortization | 77,580 | 68,424 |
| Lease abandonment | | 1,316 |
| General and administrative | 24,964 | 21,966 |
| General and administrative - related party | | 337 |
| Total operating expenses | 201,726 | 184,873 |
| OPERATING INCOME | 34,674 | 34,609 |
| OTHER INCOME (EXPENSE) | | |
| Interest: | | |
| Interest expense on loans | (52,014) | (54,108) |
| Loan procurement amortization expense | (1,929) | (1,772) |
| Interest income | 153 | 401 |
| Other | 94 | 118 |
| Total other expense | (53,696) | (55,361) |
| LOSS FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS | (19,022) | (20,752) |
| MINORITY INTERESTS | 1,482 | 1,704 |
| NET LOSS FROM CONTINUING OPERATIONS | (17,540) | (19,048) |
| DISCONTINUED OPERATIONS | | |
| Income from operations | 2,404 | 3,988 |
| Gain on disposition of discontinued operations | 19,720 | 2,517 |
| Minority interest attributable to discontinued operations | (1,792) | (534) |
| Income from discontinued operations | 20,332 | 5,971 |
| NET INCOME (LOSS) | \$ 2,792 | \$ (13,077) |

Total Revenues

Rental income increased from \$203.0 million in 2007 to \$219.9 million in 2008, an increase of \$16.9 million, or 8%. This increase is primarily attributable to (i) additional rental income from the 2008 Acquisition of \$1.2 million, (ii) a full year contribution from the 2007 Acquisitions resulting in additional rental income of \$7.5 million, and (iii) an increase in rental income from our pool of same-store facilities of approximately \$8.3 million resulting from rate increases and an increase in realized rent per occupied square foot of 3.9% during the 2008 period as compared to the 2007 period.

Other property related income increased from \$16.1 million in 2007 to \$16.5 million in 2008, an increase of \$0.4 million, or 2%. This increase is primarily attributable to increased administrative fees across the portfolio of storage facilities during 2008 as compared to 2007.

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Other related party decreased from \$0.4 million in 2007 to \$0 in 2008 due to a decrease in third party management fee income pursuant to the termination of the Rising Tide property management agreement in September 2007.

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Total Operating Expenses

Property operating expenses, including property operating expenses related party, increased from \$92.8 million in 2007 to \$99.2 million in 2008, an increase of \$6.4 million, or 7%. This increase is primarily attributable to (i) additional operating expenses from the 2008 Acquisition of \$0.5 million, (ii) a full year contribution from the 2007 Acquisitions resulting in additional operating expenses of \$3.3 million, and (iii) an increase in operating expenses from our pool of same-store facilities of approximately \$1.6 million. The increase in our same-store facilities operating expenses in 2008 as compared to 2007 primarily relates to increased marketing and utility expenses of \$0.6 million and \$0.6 million, respectively.

Depreciation and amortization increased from \$68.4 million in 2007 to \$77.6 million in 2008, an increase of \$9.2 million, or 13%. The increase is attributable to additional depreciation expense of \$1.8 million related to the 2008 Acquisition and a full year of depreciation expense related to the 2007 Acquisitions in the 2008 period as compared to the 2007 period, an increase from our pool of same-store facilities of approximately \$1.4 million, and additional intangible amortization expense of \$5.5 million related to the 2008 Acquisition and 2007 Acquisitions in the 2008 period as compared to the 2007 period.

In August 2007, the Company abandoned certain office space in Cleveland, OH that was previously used for its corporate offices. The related leases have expiration dates ranging from December 31, 2008 through December 31, 2014. Upon vacating the space, the Company entered into a sub-lease agreement with a sub-tenant to lease the majority of the space for the duration of the term. As a result of this exit activity, the Company recognized a Lease abandonment charge of \$1.3 million during 2007.

General and administrative expenses, including General and administrative expenses related party increased from \$22.3 million in 2007 to \$25.0 million in 2008, an increase of \$2.7 million, or 12%. The increase is primarily attributable to (i) approximately \$1.1 million of due diligence costs that were written off during the 2008 period (ii) \$0.9 million of increased amortization of equity compensation during the 2008 period as compared to the 2007 period and (iii) \$2.1 million of severance related costs incurred during the 2008 period, offset by \$1.2 million of non-recurring legal costs incurred during the 2007 period. Excluding the 2008 charges for due diligence and severance costs, reduced by the non-recurring charge for legal costs in 2007, general and administrative expenses increased by approximately \$0.7 million, or approximately 3%.

Total Other Income (Expenses)

Interest expense decreased from \$54.1 million in the 2007 period to \$52.0 million in the 2008 period, a decrease of \$2.1 million, or 4%. Although the Company incurred additional debt to finance certain 2007 and 2008 acquisitions, lower interest rates on unsecured debt and loan repayments during the 2008 period as compared to the 2007 period resulted in an overall decrease in interest expense during 2008 as compared to 2007.

Loan procurement amortization expense increased from \$1.8 million in the 2007 period to \$1.9 million in the 2008 period, an increase of \$0.1 million, or 6%. The increase is attributable to additional costs incurred in relation to the secured term loan entered into in April 2008 and the related amortization of those costs in the 2008 period as compared to no similar amortization in the 2007 period.

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Interest income decreased to \$0.2 million in the 2008 period from \$0.4 million in the 2007 period. This decrease is primarily attributable to lower interest rates earned on daily operating cash during the 2008 period as compared to the 2007 period.

Discontinued Operations

Gains on disposition of discontinued operations increased from \$2.5 million in the 2007 period to \$19.7 million in the 2008 period, an increase of \$17.2 million, as a result of the sale of five assets during the 2007 period as compared to 23 assets sold during the 2008 period.

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Comparison of Operating Results for the Years Ended December 31, 2007 and 2006

Acquisition and Development Activities

The comparability of the Company's results of operations is significantly affected by acquisition activities in 2007 and 2006 as listed below. At December 31, 2007 and 2006, the Company owned 409 and 399 self-storage facilities and related assets, respectively.

- In 2007, 17 self-storage facilities were acquired for approximately \$140.5 million (the 2007 Acquisitions).
- In 2007, five self-storage facilities were sold for approximately \$19.2 million (the 2007 Dispositions).
- In 2006, 60 self-storage facilities were acquired for approximately \$362.4 million (the 2006 Acquisitions).

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A comparison of net loss for the years ended December 31, 2007 and 2006 is as follows:

| | For the year ended December 31, | |
|--|---------------------------------|-------------------|
| | 2007 | 2006 |
| | (in thousands) | |
| REVENUES | | |
| Rental income | \$ 203,036 | \$ 186,088 |
| Other property related income | 16,081 | 14,101 |
| Other - related party | 365 | 457 |
| Total revenues | 219,482 | 200,646 |
| OPERATING EXPENSES | | |
| Property operating expenses | 92,771 | 81,551 |
| Property operating expenses - related party | 59 | 69 |
| Depreciation and amortization | 68,424 | 62,401 |
| Asset write-off | | 305 |
| Lease abandonment | 1,316 | |
| General and administrative | 21,966 | 21,675 |
| General and administrative - related party | 337 | 613 |
| Total operating expenses | 184,873 | 166,614 |
| OPERATING INCOME | 34,609 | 34,032 |
| OTHER INCOME (EXPENSE) | | |
| Interest: | | |
| Interest expense on loans | (54,108) | (45,628) |
| Loan procurement amortization expense | (1,772) | (1,972) |
| Write-off of loan procurement cost due to early extinguishment of debt | | (1,907) |
| Interest income | 401 | 1,336 |
| Other | 118 | 191 |
| Total other expense | (55,361) | (47,980) |
| LOSS FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS | (20,752) | (13,948) |
| MINORITY INTERESTS | 1,704 | 424 |
| NET LOSS FROM CONTINUING OPERATIONS | (19,048) | (13,524) |
| DISCONTINUED OPERATIONS | | |
| Income from operations | 3,988 | 4,624 |
| Gain on disposition of discontinued operations | 2,517 | |
| Minority interest attributable to discontinued operations | (534) | 349 |
| Income from discontinued operations | 5,971 | 4,973 |
| NET LOSS | \$ (13,077) | \$ (8,551) |

Total Revenues

Rental income increased from \$186.1 million in 2006 to \$203.0 million in 2007, an increase of \$16.9 million, or 9%. This increase is primarily attributable to (i) additional rental income from the 2007 Acquisitions, (ii) a full year contribution from the 2006 Acquisitions, and (iii) an increase in rental income from our pool of same-store facilities of approximately \$3.0 million resulting from a 50 basis point increase in average occupancy and 130 basis point increase in realized annual rent per occupied square foot in 2007 as compared to 2006.

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Other property related income increased from \$14.1 million in 2006 to \$16.1 million in 2007, an increase of \$2.0 million, or 14%. This increase is primarily attributable to the other property income from the 2007 Acquisitions and a full year contribution from the 2006 Acquisitions.

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Other related party decreased from \$0.5 million in 2006 to \$0.4 million, a decrease of \$0.1 million, or 20%, due to a decrease in third party management fee income pursuant to the termination of the Rising Tide property management agreement in September 2007.

Total Operating Expenses

Property operating expenses, including property operating expenses related party, increased from \$81.6 million in 2006 to \$92.8 million in 2007, an increase of \$11.2 million, or 14%. This increase is primarily attributable to (i) additional operating expenses from the 2007 Acquisitions, (ii) a full year of operating expenses from the 2006 Acquisitions, and (iii) an increase in repair and maintenance expenses of \$1.2 million from our pool of same-store facilities.

Depreciation and amortization increased from \$62.4 million in 2006 to \$68.4 million in 2007, an increase of \$6.0 million, or 10%. The increase is primarily attributable to additional depreciation expense related to the 2007 Acquisitions and a full year of depreciation expense related to the 2006 Acquisitions.

Asset write-off of \$0.3 million represents the disposal of the Company's former point of sale system, which was replaced with Centershift™ in the third quarter of 2006.

In August 2007, the Company abandoned certain office space in Cleveland, OH that was previously used for its corporate offices. The related leases have expiration dates ranging from December 31, 2008 through December 31, 2014. Upon vacating the space, the Company entered into a sub-lease agreement with a sub-tenant to lease the majority of the space for the duration of the term. As a result of this exit activity, the Company recognized a Lease abandonment charge of \$1.3 million during 2007.

General and administrative expenses, including General and administrative expenses related party, remained unchanged at \$22.3 million. The 2006 period includes approximately \$2.7 million of severance costs related to a Company restructuring of certain management positions; the 2007 period includes approximately \$1.2 million of non-recurring legal and professional costs associated with the litigation and related settlement with the Amsdell Family.

Total Other Income (Expenses)

Interest expense increased from \$45.6 million in 2006 to \$54.1 million in 2007, an increase of \$8.5 million, or 19%. The increase is attributable to a higher amount of outstanding debt in 2007 primarily resulting from the financing of the 2007 Acquisitions, which was primarily funded through the revolving credit facility and secured term loan. An additional source of the increase is a full year of interest expense related to debt assumed in conjunction with the 2006 Acquisitions.

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Loan procurement amortization expense decreased from \$2.0 million in 2006 to \$1.8 million in 2007, a decrease of \$0.2 million, or 10%. The decrease is attributable to the repayment of five mortgages during 2007.

In conjunction with the two revolving credit facility financings during 2006, the Company incurred charges of \$1.9 million relating to the write-off of unamortized loan procurement costs.

Interest income decreased to \$0.4 million in 2007 from \$1.3 million in 2006. This decrease is primarily attributable to the Company's investment of excess proceeds from the 2005 follow-on public offering in interest bearing accounts and in short-term marketable securities until the excess proceeds were used to fund acquisitions or pay down existing debt during the first quarter of 2006.

Discontinued Operations

Gains on disposition of discontinued operations increased from \$0 in the 2006 period to \$2.5 million in the 2007 period, an increase of \$2.5 million, as a result of the sale of five assets during the 2007 period as compared to no similar activity in the 2006 period.

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Same-Store Facility Results

The Company considers its same-store portfolio to consist of only those facilities owned at the beginning and at the end of the applicable periods presented. The following same-store presentation is considered to be useful to investors in evaluating our performance because it provides information relating to changes in facility-level operating performance without taking into account the effects of acquisitions, developments or dispositions. The following table sets forth operating data for our same-store portfolio for the periods presented.

Comparison of the Year Ended December 31, 2008 to the Year Ended December 31, 2007

The following table provides information pertaining to our Same-Store portfolio for 2008 and 2007:

| | Same Store Property Portfolio | | | | Properties Acquired | | Other/ Eliminations | | Total Portfolio | | | |
|---|-------------------------------|------------|----------------------|----|---------------------|----------|---------------------|-------|-----------------|------------|----------------------|--------|
| | 2008 | 2007 | Increase/ (Decrease) | % | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | Increase/ (Decrease) | Change |
| REVENUES: | | | | | | | | | | | | |
| Rental income | \$ 205,605 | \$ 197,262 | \$ 8,343 | 4% | \$ 14,312 | \$ 5,774 | \$ | \$ | \$ 219,917 | \$ 203,036 | \$ 16,881 | 8% |
| Other property related income | 15,362 | 15,186 | 176 | 1% | 1,121 | 895 | | | 16,483 | 16,081 | 402 | 2% |
| Other - related party | | | | | | 365 | | | | 365 | (365) | -100% |
| Total revenues | 220,967 | 212,448 | 8,519 | 4% | 15,433 | 7,034 | | | 236,400 | 219,482 | 16,918 | 8% |
| OPERATING EXPENSES: | | | | | | | | | | | | |
| Property operating expenses | 84,323 | 82,681 | 1,642 | 2% | 7,352 | 2,892 | 2,507 | 198 | 99,182 | 92,771 | 6,411 | 7% |
| Property operating expenses - related party | | | | | | | 59 | | | 59 | (59) | -100% |
| Subtotal | 84,323 | 82,681 | 1,642 | 2% | 7,352 | 2,892 | 2,507 | 257 | 99,182 | 92,830 | 6,352 | 7% |
| NET OPERATING INCOME: | | | | | | | | | | | | |
| | 136,644 | 129,767 | 6,877 | 5% | 8,081 | 4,147 | 2,507 | (257) | 137,218 | 126,652 | 10,566 | 8% |
| Depreciation and amortization | | | | | | | | | 77,580 | 68,424 | 9,156 | 13% |
| Lease abandonment charge | | | | | | | | | | 1,316 | (1,316) | |
| General and administrative | | | | | | | | | 24,964 | 21,966 | 2,998 | 14% |
| General and administrative - related party | | | | | | | | | | 337 | (337) | -100% |
| Subtotal | | | | | | | | | 102,544 | 92,043 | 10,501 | 11% |
| Operating income (loss) | | | | | | | | | 34,674 | 34,609 | 65 | 0% |

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| | | | | |
|---|----------|-------------|-----------|-------|
| Other Income | | | | |
| (Expense): | | | | |
| Interest: | | | | |
| Interest expense on loans | (52,014) | (54,108) | 2,094 | -4% |
| Loan procurement amortization expense | (1,929) | (1,772) | (157) | 9% |
| Interest income | 153 | 401 | (248) | -62% |
| Other | 94 | 118 | (24) | -20% |
| Total other expense | (53,696) | (55,361) | 1,665 | -3% |
| LOSS FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS | (19,022) | (20,752) | 1,730 | -8% |
| MINORITY INTERESTS | 1,482 | 1,704 | (222) | -13% |
| LOSS FROM CONTINUING OPERATIONS DISCONTINUED OPERATIONS | (17,540) | (19,048) | 1,508 | -8% |
| Income from operations | 2,404 | 3,988 | (1,584) | -40% |
| Net gain on disposition of discontinued operations | 19,720 | 2,517 | 17,203 | 683% |
| Minority interest attributable to discontinued operations | (1,792) | (534) | (1,258) | 236% |
| Income from discontinued operations | 20,332 | 5,971 | 14,361 | 241% |
| NET INCOME (LOSS) | \$ 2,792 | \$ (13,077) | \$ 15,869 | -121% |

Same-store revenues increased from \$197.3 million in the 2007 period to \$205.6 million in the 2008 period, an increase of \$8.3 million, or 4%. This increase is primarily attributable to an increase in realized rent per occupied square foot of 3.9% during the 2008 period as compared to the 2007 period. Same-store property operating expenses increased from \$82.7 million in 2007 to \$84.3 million in 2008, an increase of \$1.6 million, or 2%. The increase in our same-store facilities operating expenses in the 2008 period as compared to the 2007 period primarily relates to increased marketing expenses and utility expenses of \$0.6 million and \$0.6 million, respectively.

Non-GAAP Financial Measures

NOI

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We define net operating income, which we refer to as NOI, as total continuing revenues less continuing property operating expenses. NOI also can be calculated by adding back to net income (loss): interest expense on loans, loan procurement amortization expense, minority interest, other, depreciation and amortization, lease abandonment charge,

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general and administrative, and general and administrative - related party; and deducting from net income: income from discontinued operations, gains on sale of self-storage facilities, other, and interest income. NOI is not a measure of performance calculated in accordance with GAAP.

We use NOI as a measure of operating performance at each of our facilities, and for all of our facilities in the aggregate. NOI should not be considered as a substitute for operating income, net income, cash flows provided by operating, investing and financing activities, or other income statement or cash flow statement data prepared in accordance with GAAP.

We believe NOI is useful to investors in evaluating our operating performance because:

- It is one of the primary measures used by our management and our facility managers to evaluate the economic productivity of our facilities, including our ability to lease our facilities, increase pricing and occupancy and control our property operating expenses;
- It is widely used in the real estate industry and the self-storage industry to measure the performance and value of real estate assets without regard to various items included in net income that do not relate to or are not indicative of operating performance, such as depreciation and amortization, which can vary depending upon accounting methods and the book value of assets; and
- We believe it helps our investors to meaningfully compare the results of our operating performance from period to period by removing the impact of our capital structure (primarily interest expense on our outstanding indebtedness) and depreciation of our basis in our assets from our operating results.

There are material limitations to using a measure such as NOI, including the difficulty associated with comparing results among more than one company and the inability to analyze certain significant items, including depreciation and interest expense, that directly affect our net income. We compensate for these limitations by considering the economic effect of the excluded expense items independently as well as in connection with our analysis of net income. NOI should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with GAAP, such as total revenues, operating income and net income.

Cash Flows

Comparison of the Year Ended December 31, 2008 to the Year Ended December 31, 2007

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A comparison of cash flow provided by operating, investing and financing activities for the years ended December 31, 2008 and 2007 is as follows:

| Net cash flow provided by (used in): | Year Ended December 31, | | | | |
|--------------------------------------|-------------------------|----------------|----|-----------|--------------|
| | 2008 | (in thousands) | | 2007 | Change |
| | | | | | |
| Operating activities | \$ | 67,012 | \$ | 62,874 | \$ 4,138 |
| Investing activities | \$ | 27,177 | \$ | (153,576) | \$ 180,753 |
| Financing activities | \$ | (94,962) | \$ | 75,503 | \$ (170,465) |

Cash provided by operations increased from \$62.9 million in 2007 to \$67.0 million in 2008, an increase of \$4.1 million, or 7%. The increase is primarily attributable to (i) 2008 net income of \$2.8 million as compared to net losses of \$13.1 million in 2007, (ii) additional depreciation and amortization expense of \$7.9 million in the 2008 period as compared to the 2007 period related to the 2008 Acquisition and a full year the 2007 Acquisitions, and (iii) an increase of \$4.2 million in the change in other assets during the 2008 period as compared to the 2007 period as a result of the timing of certain payments, offset by (a) increased gains on dispositions of \$17.4 million in the 2008 period as compared to the 2007 period due to 23 dispositions during the 2008 period as compared to five dispositions during the 2007 period and (b) a decrease of \$6.7 million in the change in accounts payable and accrued expenses during the 2008 period as compared to the 2007 period as a result of the timing of certain payments.

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Cash used in or provided by investing activities changed from a use of \$153.6 million in 2007 to proceeds of \$27.2 million in 2008, a change of \$180.8 million. The change in cash related to investing activities is primarily attributable to (i) higher acquisition activity in the 2007 period (17 facilities for an aggregate purchase price of \$140.5 million) relative to the 2008 period (one facility for an aggregate purchase price of \$13.3 million), (ii) higher capital improvement activity in the 2007 period (\$29.3 million in the 2007 period compared to \$16.0 million in the 2008 period), (iii) proceeds from dispositions during 2008 of \$56.9 million compared to proceeds from dispositions during 2007 of \$17.9 million, (iv) insurance settlements of \$1.5 million in 2008 compared to \$0 in 2007, and (v) a decrease in the change in restricted cash of \$1.3 million in the 2008 period as compared to the 2007 period.

Cash used in or provided by financing activities changed from proceeds of \$75.5 million in 2007 to a use of \$95.0 million in 2008, a change of \$170.5 million. The change is primarily attributable to net borrowings of \$148.4 million during the 2007 period as compared to net principal payments of \$50.0 million in the 2008 period and a decrease in the dividends paid during 2008 to \$0.72 per share from \$1.16 per share in 2007, which reduced distributions paid to shareholders and minority partners by \$27.5 million during the 2008 period as compared to the 2007 period.

Comparison of the Year Ended December 31, 2007 to the Year Ended December 31, 2006

A comparison of cash flow operating, investing and financing activities for the years ended December 31, 2007 and 2006 is as follows:

| Net cash flow provided by (used in): | Year Ended December 31, | | | Change |
|--------------------------------------|-------------------------|----------------|--------------|-------------|
| | 2008 | (in thousands) | 2007 | |
| Operating activities | \$ 62,874 | | \$ 64,567 | \$ (1,693) |
| Investing activities | \$ (153,576) | | \$ (248,047) | \$ 94,471 |
| Financing activities | \$ 75,503 | | \$ 104,297 | \$ (28,794) |

Cash provided by operations decreased from \$64.6 million in 2006 to \$62.9 million in 2007, a decrease of \$1.7 million, or 3%. The decrease is primarily attributable to the increase in certain prepaid assets, which is a result of the timing of certain expenditures.

Cash used in investing activities decreased from \$248.0 million in 2006 to \$153.6 million in 2007, a decrease of \$94.4 million, or 38%. The decrease in cash used in investing activities is primarily attributable to \$349.8 million used to fund the 2006 Acquisitions offset by the \$140.5 million used to fund the 2007 Acquisitions. Additionally, the net proceeds from sales of marketable securities in 2006 resulted in \$95.1 million while the property dispositions in 2007 provided \$18.0 million.

Cash provided by financing activities decreased from \$104.3 million in 2006 to \$75.5 million in 2007, a decrease of \$28.8 million, or 28%. This decrease is primarily attributable to the net debt assumed during 2006 of \$176.4 million as compared to the net debt assumed during 2007 of \$150.6 million. This fluctuation is a result of the 2006 Acquisition activity.

Liquidity and Capital Resources

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As of December 31, 2008, we had approximately \$3.7 million in available cash and cash equivalents. In addition, we had approximately \$78.0 million of available borrowings under our revolving credit facility.

In November 2006, we and our Operating Partnership entered into a three-year, \$450.0 million unsecured credit facility with Wachovia Capital Markets, LLC and Keybank Capital Markets, replacing our existing \$250.0 million unsecured revolving credit facility. The facility consists of a \$200 million unsecured term loan and a \$250 million revolving credit facility. The facility has a November 20, 2009 termination date, subject to a one year extension to November 20, 2010 at the Company's option, provided we pay an extension fee of 15 basis points, or \$675,000, and are not in default under the facility. The Company currently intends to exercise this extension option prior to the November 20, 2009 termination date. Borrowings under the credit facility bear interest, at our option, at either an alternative base rate or a Eurodollar rate, in each case, plus an applicable margin based on our leverage ratio or our credit rating. The alternative base interest rate is a fluctuating rate equal

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to the higher of the prime rate or the sum of the federal funds effective rate plus 50 basis points. The applicable margin for the alternative base rate will vary from 0.00% to 0.50% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.00% to 0.25% depending on our credit rating after achieving an investment grade rating. The Eurodollar rate is a rate of interest that is fixed for interest periods of one, two, three or nine months based on the LIBOR rate determined two business days prior to the commencement of the applicable interest period. The applicable margin for the Eurodollar rate will vary from 1.00% to 1.50% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.425% to 1.00% depending on our credit rating after achieving an investment grade rating.

On September 14, 2007, the Company and its Operating Partnership entered into a credit agreement that allowed for total secured term loan borrowings of \$50.0 million and subsequently amended the agreement on April 3, 2008 to allow for total secured term loan borrowings of \$57.4 million. The term loans have a November 20, 2009 termination date, subject to a one year extension to November 20, 2010 at the Company's option, provided we pay an extension fee of 15 basis points, or \$86,000, and are not in default under the facility. The Company currently intends to exercise these extension options prior to the November 20, 2009 termination date. Each term loan bears interest at either an alternative base rate or a Eurodollar rate, at our option, in each case plus an applicable margin. The applicable margin for the alternative base rate will vary from 0.10% to 0.60% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.00% to 0.25% depending on our credit rating after achieving an investment grade rating. The Eurodollar rate is a rate of interest that is fixed for interest periods of one, two, three or nine months based on the LIBOR rate determined two business days prior to the commencement of the applicable interest period. The applicable margin for the Eurodollar rate will vary from 1.10% to 1.60% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.425% to 1.00% depending on our credit rating after achieving an investment grade rating. As of December 31, 2008, there were two secured term loans outstanding totaling \$57.4 million. The outstanding term loans are secured by a pledge by our Operating Partnership of all equity interests in YSI RT LLC, the wholly-owned subsidiary of our Operating Partnership that acquired eight self-storage facilities in September 2007 and one self-storage facility in May 2008. At December 31, 2008, the outstanding term loans had an interest rate of 2.05%. Financial covenants for the secured term loans are identical to the financial covenants for the unsecured credit facility described above.

Our ability to borrow and to exercise our option to extend the termination date under this credit facility and secured term loan will be subject to our ongoing compliance with the following financial covenants, among others:

- Maximum total indebtedness to total asset value of 65%;
- Minimum interest coverage ratio of 2.0:1.0;
- Minimum fixed charge coverage ratio of 1.6:1.0; and
- Minimum tangible net worth of \$673.2 million plus 75% of net proceeds from future equity issuances.

We are currently in compliance with all of our covenants and anticipate being in compliance with all of our covenants through the duration of the term of the credit facility and secured term loan, including the extension period through November 20, 2010.

During 2007 and 2008, the Company entered into interest rate swap agreements designated as cash flow hedges that are designed to reduce the impact of interest rate changes on its variable rate debt. At December 31, 2008, the Company had interest rate swap agreements for notional principal amounts aggregating \$300 million. The swap agreements effectively fix the 30-day LIBOR interest rate on \$50 million of borrowings at 4.7725% per annum, \$25 million of borrowings at 4.716% per annum and on \$25 million of borrowings at 2.3400% per annum, in each case until November 20, 2009. Additionally, the Company entered into interest rate cap agreements on \$40 million of LIBOR based borrowings at 5.50% per annum that matured in June 2008. In April 2008, the Company entered into an interest rate swap agreement for notional principal amounts aggregating \$200 million, that effectively fix the 30-day LIBOR interest rate on \$200 million of LIBOR based borrowings at 2.7625% per annum until November 20, 2009. The notional amount at December 31, 2008 provides an indication of the extent of the Company's involvement in these instruments at that time, but does not represent exposure to credit, interest rate or market risks. The Company is exposed to the potential risk of counterparty default or non-payment with respect to its interest rate swap agreements, in which event the Company could suffer a material loss on the value of those agreements; however, the Company does not currently believe that its counterparties on its swap agreements are likely to default or not perform their obligations under those agreements.

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Our cash flow from operations has historically been one of our primary sources of liquidity to fund debt service, distributions and capital expenditures. We derive substantially all of our revenue from customers who lease space from us at our facilities. Therefore, our ability to generate cash from operations is dependent on the rents that we are able to charge and collect from our customers. We believe that the facilities in which we invest self-storage facilities are less sensitive than other real estate product types to current near-term economic downturns. However, prolonged economic downturns will adversely affect cash flow from operations.

In order to qualify as a REIT for federal income tax purposes, we are required to distribute at least 90% of our REIT taxable income, excluding capital gains, to our shareholders on an annual basis or pay federal income tax. The nature of our business, coupled with the requirement that we distribute a substantial portion of our income on an annual basis, will cause us to have substantial liquidity needs over both the short term and the long term.

Our short-term liquidity needs consist primarily of funds necessary to pay operating expenses associated with our facilities, refinancing of certain mortgage indebtedness, interest expense and scheduled principal payments on debt, expected distributions to limited partners and shareholders and recurring capital expenditures. These expenses, as well as the amount of recurring capital expenditures that we incur, will vary from year to year, in some cases significantly. We expect such recurring capital expenditures in 2009 to be approximately \$7 million to \$9 million. In addition, our currently scheduled principal payments on debt are approximately \$524 million in 2009 and \$113 million in 2010.

Although recent credit-market disruptions have significantly affected our near term ability to obtain additional capital, we expect to meet our 2009 liquidity needs of \$7 million to \$9 million of recurring capital expenditures and \$524 million of schedule principal payments, which includes approximately \$95.0 million of required principal payments related to mortgage loans and notes payable, by (i) exercising our option to extend the termination date of the credit facility and secured term loans from November 20, 2009 to November 20, 2010, resulting in deferring \$429 million of principal payments to 2010 from 2009, (ii) borrowing \$78 million under our credit facility, and (iii) generating cash from operations in excess of the remaining liquidity needs.

We are also focused on addressing our 2010 liquidity needs. We anticipate meeting our 2010 liquidity needs through a combination of the following activities: cash generated from operations, proceeds from additional mortgage debt, the issuance of public equity or debt instruments, the pursuit of joint ventures, and future sales of existing properties. Additionally, we are discussing the potential to extend and/or rework the terms of the current agreements with our unsecured lenders.

Our most restrictive debt covenants limit the amount of additional leverage we can add; however, we believe the sources of capital described above are adequate to execute our current business plan and remain in compliance with our debt covenants.

Our liquidity needs beyond 2010 consist primarily of funds necessary to fund: (i) repayment of indebtedness at maturity; (ii) non-recurring capital expenditures; (iii) redevelopment of operating facilities; (iv) acquisitions of additional facilities; and (v) development of new facilities. In addition, certain of our mortgages will have significant outstanding balances on their maturity dates, commonly known as balloon payments. We do not expect that we will have sufficient funds on hand to cover these long-term cash requirements. We will have to satisfy our needs through either additional borrowings, including borrowings under a new or revised revolving credit facility, sales of common or preferred shares and/or cash generated through facility dispositions and joint venture transactions.

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Notwithstanding the discussion above, we believe that, as a publicly traded REIT, we will have access to multiple sources of capital to fund long-term liquidity requirements, including the incurrence of additional debt and the issuance of additional equity. However, we cannot provide any assurance that this will be the case. Our ability to incur additional debt will be dependent on a number of factors, including our degree of leverage, the value of our unencumbered assets and borrowing restrictions that may be imposed by lenders. In addition, the current dislocation in the United States debt markets has significantly reduced the availability and increased the cost of long-term debt capital, including conventional mortgage financing and commercial mortgage-backed securities financing. There can be no assurance that such capital will be readily available in the foreseeable future. Our ability to access the equity capital markets will be dependent on a number of factors as well, including general market conditions for REITs and market perceptions about us.

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Other Material Changes in Financial Position

| | 2008 | December 31, 2007 (in thousands) | Increase (decrease) |
|-----------------------------|--------------|--|------------------------|
| Selected Assets | | | |
| Storage facilities net | \$ 1,559,958 | \$ 1,647,118 | \$ (87,160) |
| Selected Liabilities | | | |
| Revolving credit facility | \$ 172,000 | \$ 219,000 | \$ (47,000) |
| Secured term loan | \$ 57,419 | \$ 47,444 | \$ 9,975 |
| Distributions payable | \$ 1,572 | \$ 11,300 | \$ (9,728) |

Storage facilities decreased \$87.2 million during 2008 primarily as a result of \$72.7 million of depreciation recognized during 2008, \$40.3 million related to the 2008 Dispositions, and \$2.4 million related to the held for sale property, offset by \$13 million related to fixed asset additions and \$14.2 million related to the 2008 Acquisition.

Our revolving credit facility decreased \$47.0 million as a result of multiple paydowns related to proceeds from the 2008 Dispositions, and the secured term loan increased \$10.0 million as a result of the 2008 Acquisition. Distributions payable decreased as a reduction in the quarterly dividends declared from \$0.18 per share in the fourth quarter of 2007 to \$0.025 per share in the fourth quarter of 2008.

Contractual Obligations

The following table summarizes our known contractual obligations as of December 31, 2008 (in thousands):

| | Payments Due by Period | | | | | | |
|---|------------------------|------------|------------|------------|------------|-----------|------------------------|
| | Total | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 and thereafter |
| Mortgage loans and notes payable (a) | \$ 547,391 | \$ 94,511 | \$ 112,730 | \$ 88,565 | \$ 161,381 | \$ 21,759 | \$ 68,445 |
| Revolving credit facility, unsecured term loan and secured term loans (b) | 429,419 | 429,419 | | | | | |
| Interest payments (c) | 91,356 | 29,037 | 23,867 | 15,871 | 11,100 | 4,890 | 6,591 |
| Ground leases and third party office lease | 856 | 159 | 149 | 149 | 149 | 149 | 101 |
| Related party office leases | 2,854 | 453 | 453 | 475 | 475 | 499 | 499 |
| Software contracts | 350 | 350 | | | | | |
| Employment contracts | 2,265 | 1,245 | 1,020 | | | | |
| | \$ 1,074,491 | \$ 555,174 | \$ 138,219 | \$ 105,060 | \$ 173,105 | \$ 27,297 | \$ 75,636 |

(a) Amounts do not include unamortized discounts/premiums.

(b) The Company has the option to extend the termination date from November 20, 2009 to November 20, 2010 provided we pay an extension fee of 15 basis points, or \$761,000, and are not in default under the facility.

(c) Interest on variable rate debt calculated using LIBOR of 2.00%.

We expect that the contractual obligations owed in 2009 will be satisfied by a combination of cash generated from operations, the exercise of option extensions on the revolving credit facility and secured term loans and from draws on the revolving credit facility.

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Off-Balance Sheet Arrangements

We do not currently have any off-balance sheet arrangements.

ITEM 7A. *QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK*

The Company's future income, cash flows and fair values relevant to financial instruments depend upon prevailing interest rates.

Market Risk

Our investment policy relating to cash and cash equivalents is to preserve principal and liquidity while maximizing the return through investment of available funds. We did not hold any auction rate securities at December 31, 2007 or December 31, 2008.

Effect of Changes in Interest Rates on our Outstanding Debt

The analysis below presents the sensitivity of the market value of our financial instruments to selected changes in market rates. The range of changes chosen reflects our view of changes which are reasonably possible over a one-year period. Market values are the present value of projected future cash flows based on the market rates chosen.

Our financial instruments consist of both fixed and variable rate debt. As of December 31, 2008, our consolidated debt consisted of \$548.1 million in fixed rate loans payable and variable rate loans totaling \$429.4 million, consisting of \$172.0 million borrowings under our variable rate revolving credit facility, \$200.0 million in a variable rate unsecured term loan and \$57.4 million in variable rate secured loans. All financial instruments were entered into for other than trading purposes and the net market value of these financial instruments is referred to as the net financial position. Changes in interest rates have different impacts on the fixed and variable rate portions of our debt portfolio. A change in interest rates on the fixed portion of the debt portfolio impacts the net financial instrument position, but has no impact on interest incurred or cash flows. A change in interest rates on the variable portion of the debt portfolio impacts the interest incurred and cash flows, but does not impact the net financial instrument position.

If market rates of interest on our variable rate debt increase by 1%, the increase in annual interest expense on our variable rate debt would decrease future earnings and cash flows by approximately \$3.8 million a year. If market rates of interest on our variable rate debt decrease by 1%, the decrease in interest expense on our variable rate debt would increase future earnings and cash flows by approximately \$3.9 million a year.

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If market rates of interest increase by 1%, the fair value of our outstanding fixed-rate mortgage debt would decrease by approximately \$14.1 million. If market rates of interest decrease by 1%, the fair value of our outstanding fixed-rate mortgage debt would increase by approximately \$14.6 million.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Financial statements required by this item appear with an Index to Financial Statements and Schedules, starting on page F-1 of this report.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) under the

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Securities Exchange Act of 1934, as amended (the Exchange Act)). Based on that evaluation, the CEO and the CFO have concluded that our disclosure controls and procedures are effective.

Changes in Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during our most recent fiscal year, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Management's Report on Internal Control Over Financial Reporting

Management's report on internal control over financial reporting is set forth on page F-2 of this Annual Report on Form 10-K, and is incorporated herein by reference.

ITEM 9B. OTHER INFORMATION

Not applicable.

PART III

ITEM 10. TRUSTEES AND EXECUTIVE OFFICERS

We have adopted a Code of Ethics, which is available on our website at www.ustoreit.com. We intend to disclose any amendment to, or a waiver from, a provision of our Code of Ethics on our website within four business days following the date of the amendment or waiver.

The remaining information required by this item regarding trustees, executive officers and corporate governance is hereby incorporated by reference to the material appearing in the Proxy Statement for the Annual Shareholders Meeting to be held in 2009 (the Proxy Statement) under the captions Proposal 1: Election of Trustees, Executive Officers and Meetings and Committees of the Board of Trustees. The information required by this item regarding compliance with Section 16(a) of the Exchange Act is hereby incorporated by reference to the material appearing in the Proxy Statement under the caption Other Matters Section 16(a) Beneficial Ownership Reporting Compliance.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is hereby incorporated by reference to the material appearing in the Proxy Statement under the captions Compensation Discussion and Analysis, Executive Compensation, Potential Payments Upon Termination or Change in Control, and Trustee Compensation.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

The information regarding security ownership of certain beneficial owners and management required by this item is hereby incorporated by reference to the material appearing in the Proxy Statement under the caption Security Ownership of Certain Beneficial Owners and Management.

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The following table sets forth certain information regarding our equity compensation plans as of December 31, 2008.

| Plan Category | Number of securities to be issued upon exercise of outstanding options, warrants and rights (a) | Weighted-average exercise price of outstanding options, warrants and rights (b) | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column(a)) (c) |
|---|---|---|---|
| Equity compensation plans approved by shareholders | 3,311,099(1) \$ | 13.84(2) | 2,754,544 |
| Equity compensation plans not approved by shareholders | | | |
| Total | 3,311,099 \$ | 13.84 | 2,754,544 |

-
- (1) Excludes 292,672 shares subject to outstanding restricted share unit awards, and 14,429 shares subject to deferred shares credited to the account of our Trustees in the U- Store-It Trust Deferred Trustees Plan.
- (2) This number reflects the weighted-average exercise price of outstanding options and has been calculated exclusive of outstanding restricted unit awards.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item is hereby incorporated by reference to the material appearing in the Proxy Statement under the captions Policies and Procedures Regarding Review, Approval or Ratification of Transactions With Related Persons, and Transactions With Related Persons.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this item is hereby incorporated by reference to the material appearing in the Proxy Statement under the captions Audit Committee Matters - Fees Paid to Our Independent Auditor and Audit Committee Pre-Approval Policies and Procedures.

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) Documents filed as part of this report:

1. *Financial Statements.*

The response to this portion of Item 15 is submitted as a separate section of this report.

2. *Financial Statement Schedules.*

The response to this portion of Item 15 is submitted as a separate section of this report.

3. *Exhibits.*

The list of exhibits filed with this report is set forth in response to Item 15(b). The required exhibit index has been filed with the exhibits.

(b) *Exhibits.* The following documents are filed as exhibits to this report:

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- 3.1* Articles of Amendment and Restatement of Declaration of Trust of U-Store-It Trust, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 3.2* Second Amended and Restated Bylaws of U-Store-It Trust, incorporated by reference to Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q, filed on November 10, 2008.
- 4.1* Form of Common Share Certificate, incorporated by reference to Exhibit 4.1 to Amendment No. 3 to the Company's Registration Statement on Form S-11, File No. 333-117848.
- 10.1* Second Amended and Restated Agreement of Limited Partnership of U-Store-It, L.P. dated as of October 27, 2004, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.2* First Amendment to Credit Agreement, dated as of April 13, 2008, by and among U-Store-It, L.P., as borrower, U-Store-It Trust, as parent, Wachovia Bank National Association, as administrative agent and the financial institutions a party thereto, incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q, filed on May 9, 2008.
- 10.3* Guarantor Acknowledgement, dated as of April 13, 2008, executed on behalf of U-Store-It Trust, U-Store-It Mini Warehouse Co., YSI Management LLC and YSI RT LLC, as guarantors, incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q, filed on May 9, 2008.
- 10.4* Amended and Restated Term Note with respect to the Credit Agreement, dated as of April 3, 2008, incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on form 10-Q, filed on May 9, 2008.
- 10.5* Credit Agreement, dated as of September 14, 2007, by and among U-Store-It, L.P., as borrower, U-Store-It Trust, as parent, Wachovia Capital Markets, LLC, as lead arranger and book manager, Wachovia Bank, National Association, as administrative agent and the financial institutions initially signatory thereto and their assignees, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on September 14, 2007.
- 10.6* Form of Term Note with respect to the Credit Agreement, dated as of September 14, 2007, incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on September 14, 2007.
- 10.7* Form of Guaranty with respect to the Credit Agreement, dated as of September 14, 2007, incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on September 14, 2007.
- 10.8* Form of Pledge Agreement with respect to the Credit Agreement, dated as of September 14, 2007, incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on September 14, 2007.
- 10.9* First Amendment to Credit Agreement, dated as of June 12, 2007, by and among U-Store-It, L.P., as borrower, U-Store-It Trust, as parent, Wachovia Bank, National Association, as agent and each of the financial institutions party thereto, as lenders, incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q, filed on August 9, 2007.
- 10.10* Alternate Currency Note, dated as of June 12, 2007, executed on behalf of U-Store-It, L.P. incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q, filed on August 9, 2007.
- 10.11* Guarantor Acknowledgment, dated as of June 12, 2007, executed on behalf of U-Store-It, Trust, U-Store-It Mini Warehouse Co., and YSI Management LLC, as guarantors, incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q, filed on August 9, 2007.
- 10.12* Credit Agreement, dated as of November 21, 2006, by and among U-Store-It, L.P., as borrower, U-Store-It Trust, as parent, Wachovia Capital Markets, LLC and Keybank Capital Markets, as joint lead arrangers, Wachovia Capital Markets, LLC, as book manager, Wachovia Bank, National Association, as administrative agent, Keybank National Association, as syndication agent, Bank of America, N.A., SunTrust Bank, and Wells Fargo Bank, National Association, each as documentation agent, and the financial institutions initial signatory thereto and their assignees, as lenders, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on November 28, 2006.

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- 10.13* Guaranty, dated as of November 21, 2006, executed on behalf of U-Store-It Trust, U-Store-It Mini Warehouse Co., and YSI Management LLC, as guarantors, incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on November 28, 2006.
- 10.14* Form of Term Note, incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on November 28, 2006.
- 10.15* Form of Revolving Note, incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed on November 28, 2006.
- 10.16* Form of Swingline Note, incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K, filed on November 28, 2006.
- 10.17* Form of Security Interest regarding fixed rate mortgage loan between YSI XX LP and Transamerica Financial Life Insurance Company, incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on November 4, 2005.
- 10.18* Secured Promissory Note, dated November 1, 2005, between YSI XX LP and Transamerica Financial Life Insurance Company, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on November 4, 2005.
- 10.19* Loan Agreement, dated August 4, 2005, by and between YASKY LLC and LaSalle Bank National Association, incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005, filed on November 14, 2005.
- 10.20* Loan Agreement, dated July 19, 2005, by and between YSI VI LLC and Lehman Brothers Bank, FSB, incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005, filed on November 14, 2005.
- 10.21* Loan Agreement, dated as of October 27, 2004, by and between YSI I LLC and Lehman Brothers Holdings Inc. d/b/a Lehman Capital, a division of Lehman Brothers Holdings Inc., incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.22* Loan Agreement, dated as of October 27, 2004, by and between YSI II LLC and Lehman Brothers Holdings Inc. d/b/a Lehman Capital, a division of Lehman Brothers Holdings Inc., incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.23* Loan Agreement, dated as of October 27, 2004, by and between YSI III LLC and Lehman Brothers Bank, FSB, incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.24* Standstill Agreement, by and among, U-Store-It Trust, Robert J. Amsdell, Barry L. Amsdell and Todd C. Amsdell, dated August 6, 2007, incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.25* Settlement Agreement and Mutual Release, by and among U-Store-It Trust, U-Store-It, L.P., YSI Management LLC, U-Store-It Mini Warehouse Co., U-Store-It Development, LLC, Dean Jernigan, Kathleen A. Weigand, Robert J. Amsdell, Barry L. Amsdell, Todd C. Amsdell, Kyle V. Amsdell, Rising Tide Development LLC, and Amsdell and Amsdell, dated August 6, 2007, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.26* Purchase and Sale Agreement, by and between U-Store-It, L.P. and Rising Tide Development, LLC, dated August 6, 2007, incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.27* First Amendment to Lease, by and between U-Store-It, L.P. and Amsdell and Amsdell, dated August 6, 2007, amending Lease dated March 29, 2005, incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.28* First Amendment to Lease, by and between U-Store-It, L.P. and Amsdell and Amsdell, dated August 6, 2007, amending Lease dated December 5, 2005, incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K, filed on August 7, 2007.

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10.29* First Amendment to Lease, by and between U-Store-It, L.P. and Amsdell and Amsdell, dated August 6, 2007, amending Lease dated December 5, 2005, incorporated by reference to Exhibit 10.6 to the

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Company's Current Report on Form 8-K, filed on August 7, 2007.

- 10.30* First Amendment to Lease, by and between U-Store-It, L.P. and Amsdell and Amsdell, dated August 6, 2007, amending Lease dated December 5, 2005, incorporated by reference to Exhibit 10.7 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.31* First Amendment to Lease, by and between U-Store-It, L.P. and Amsdell and Amsdell, dated August 6, 2007, amending Lease dated December 5, 2005, incorporated by reference to Exhibit 10.8 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.32* Lease, dated March 29, 2005, by and between Amsdell and Amsdell and U-Store-It, L.P., incorporated by reference to Exhibit 10.41 to the Company's Annual Report on Form 10-K for the year ended December 31, 2004, filed on March 31, 2005.
- 10.33* Lease, dated June 29, 2005, by and between Amsdell and Amsdell and U-Store-It, L.P., incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005, filed on August 12, 2005.
- 10.34* Lease, dated June 29, 2005, by and between Amsdell and Amsdell and U-Store-It, L.P., incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005, filed on August 12, 2005.
- 10.35* Option Termination Agreement, by and between U-Store-It, L.P. and Rising Tide Development LLC, dated August 6, 2007, incorporated by reference to Exhibit 10.9 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.36* Property Management Termination Agreement, by and among U-Store-It Trust, YSI Management LLC, and Rising Tide Development LLC, dated August 6, 2007, incorporated by reference to Exhibit 10.10 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.37* Marketing and Ancillary Services Termination Agreement, by and among U-Store-It Trust, U-Store-It Mini Warehouse Co., and Rising Tide Development LLC, dated August 6, 2007, incorporated by reference to Exhibit 10.11 to the Company's Current Report on Form 8-K, filed on August 7, 2007.
- 10.38 Amended and Restated Executive Employment Agreement, dated December 18, 2008, by and between U-Store-It Trust and Dean Jernigan, filed herewith.
- 10.39 Amended and Restated Executive Employment Agreement, dated December 18, 2008, by and between U-Store-It Trust and Christopher P. Marr, filed herewith.
- 10.40 Amended and Restated Executive Employment Agreement, dated December 18, 2008, by and between U-Store-It Trust and Timothy M. Martin, filed herewith.
- 10.41 Amended and Restated Executive Employment Agreement, dated December 18, 2008, by and between U-Store-It Trust and Stephen R. Nichols, filed herewith.
- 10.42 Amended and Restated Executive Employment Agreement, dated December 18, 2008, by and between U-Store-It Trust and Kathleen A. Weigand, filed herewith.
- 10.43* Indemnification Agreement, dated as of January 25, 2008, by and among U-Store-It Trust, U-Store-It, L.P. and Daniel B. Hurwitz, incorporated by reference to Exhibit 10.49 to the Company's Annual Report on Form 10-K, filed on February 29, 2008.
- 10.44* Indemnification Agreement, dated as of March 22, 2007, by and among U-Store-It Trust, U-Store-It, L.P. and Marianne M. Keler, incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q, filed on May 10, 2007.
- 10.45* Indemnification Agreement, dated as of December 11, 2006, by and among U-Store-It Trust, U-Store-It, L.P. and Timothy M. Martin, incorporated by reference to Exhibit 10.47 to the Company's Annual Report on Form 10-K, filed on March 16, 2007.
- 10.46* Indemnification Agreement, dated as of July 10, 2006, by and among U-Store-It Trust, U-Store-It, L.P. and Stephen R. Nichols, incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on July 10, 2006.

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10.47* Indemnification Agreement, dated June 5, 2006, by and among U-Store-It Trust, U-Store-It, L.P. and

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- Christopher P. Marr, incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q, filed on August 8, 2006.
- 10.48* Indemnification Agreement, dated as of April 24, 2006, by and among U-Store-It Trust, U-Store-It, L.P. and Dean Jernigan, incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on April 24, 2006
- 10.49* Indemnification Agreement, dated as of February 24, 2006, by and among U-Store-It Trust, U-Store-It, L.P. and Kathleen A. Weigand, incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on March 1, 2006.
- 10.50* Indemnification Agreement, dated as of October 27, 2004, by and among U-Store-It Trust, U-Store-It, L.P. and Robert J. Amsdell, incorporated by reference to Exhibit 10.12 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.51* Indemnification Agreement, dated as of October 27, 2004, by and among U-Store-It Trust, U-Store-It, L.P. and Barry L. Amsdell, incorporated by reference to Exhibit 10.14 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.52* Indemnification Agreement, dated as of October 27, 2004, by and among U-Store-It Trust, U-Store-It, L.P. and Todd C. Amsdell, incorporated by reference to Exhibit 10.15 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.53* Indemnification Agreement, dated as of October 27, 2004, by and among U-Store-It Trust, U-Store-It, L.P. and John C. Dannemiller, incorporated by reference to Exhibit 10.17 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.54* Indemnification Agreement, dated as of October 27, 2004, by and among U-Store-It Trust, U-Store-It, L.P. and Thomas A. Commes, incorporated by reference to Exhibit 10.18 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.55* Indemnification Agreement, dated as of October 27, 2004, by and among U-Store-It Trust, U-Store-It, L.P. and David J. LaRue, incorporated by reference to Exhibit 10.19 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.56* Indemnification Agreement, dated as of October 27, 2004, by and among U-Store-It Trust, U-Store-It, L.P. and Harold S. Haller, incorporated by reference to Exhibit 10.20 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.57* Indemnification Agreement, dated as of October 27, 2004, by and among U-Store-It Trust, U-Store-It, L.P. and William M. Diefenderfer III, incorporated by reference to Exhibit 10.21 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.58* Noncompetition Agreement, dated as of December 11, 2006, by and between U-Store-It Trust and Timothy M. Martin, incorporated by reference to Exhibit 10.62 to the Company's Annual Report on Form 10-K, filed on March 16, 2007.
- 10.59* Noncompetition Agreement, dated as of July 10, 2006, by and between U-Store-It Trust and Stephen R. Nichols, incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on July 10, 2006.
- 10.60* Noncompetition Agreement, dated as of June 5, 2006, by and between U-Store-It Trust and Christopher P. Marr, incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q, filed on August 8, 2006.
- 10.61* Noncompetition Agreement, dated as of April 24, 2006, by and between U-Store-It Trust and Dean Jernigan, incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on April 24, 2006.
- 10.62* Schedule of Compensation for Non-Employee Trustees of U-Store-It Trust, effective May 8, 2007, incorporated by reference to Exhibit 10.11 to the Company's Quarterly Report on Form 10-Q, filed on May 10, 2007.
- 10.63* Deferred Share Agreement, dated as of February 21, 2006, by and between U-Store-It Trust and Kathleen A. Weigand, incorporated by reference to Exhibit 10.3 to the Company's Current Report on

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Form 8-K, filed on March 1, 2006.

- 10.64* Nonqualified Share Option Agreement, dated as of July 10, 2006, by and between U-Store-It Trust and Stephen R. Nichols, incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K/A, filed on July 13, 2006.
- 10.65* Nonqualified Share Option Agreement, dated as of June 5, 2006, by and between U-Store-It Trust and Christopher P. Marr, incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q, filed on August 8, 2006.
- 10.66* Nonqualified Share Option Agreement, dated as of April 19, 2006, by and between U-Store-It Trust and Dean Jernigan, incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on April 24, 2006.
- 10.67* Form of Restricted Share Agreement for Non-Employee Trustees under the U-Store-It Trust 2007 Equity Incentive Plan, incorporated by reference to Exhibit 10.83 to the Company's Annual Report on Form 10-K, filed on February 29, 2008.
- 10.68* Form of Restricted Share Agreement for Non-Employee Trustees under the U-Store-It Trust 2004 Equity Incentive Plan, incorporated by reference to Exhibit 10.12 to the Company's Quarterly Report on Form 10-Q, filed on May 10, 2007.
- 10.69* Form of Nonqualified Share Option Agreement under the U-Store-It Trust 2007 Equity Incentive Plan, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on January 25, 2008.
- 10.70* Form of Nonqualified Share Option Agreement under the U-Store-It Trust 2004 Equity Incentive Plan, incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q, filed on May 10, 2007.
- 10.71* Form of Performance-Vested Restricted Share Agreement under the U-Store-It Trust 2007 Equity Incentive Plan, incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on January 25, 2008.
- 10.72* Form of Performance-Vested Restricted Share Agreement under the U-Store-It Trust 2004 Equity Incentive Plan, incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q, filed on May 10, 2007.
- 10.73* Form of Restricted Share Agreement under the U-Store-It Trust 2007 Equity Incentive Plan, incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on January 25, 2008.
- 10.74* Form of Restricted Share Agreement under the U-Store-It Trust 2004 Equity Incentive Plan, incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q, filed on May 10, 2007.
- 10.75* Restricted Share Agreement, dated as of December 11, 2006, by and between U-Store-It Trust and Timothy M. Martin, incorporated by reference to Exhibit 10.88 to the Company's Annual Report on Form 10-K, filed on March 16, 2007.
- 10.76* Restricted Share Agreement, dated as of July 10, 2006, by and between U-Store-It Trust and Stephen R. Nichols, incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed July 10, 2006.
- 10.77* Restricted Share Agreement, dated as of June 5, 2006, by and between U-Store-It Trust and Christopher P. Marr, incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q, filed August 8, 2006.
- 10.78 U-Store-It Trust Trustees Deferred Compensation Plan, amended and restated as of December 11, 2008, filed herewith.
- 10.79 U-Store-It Trust Executive Deferred Compensation Plan, amended and restated as of December 11, 2008, filed herewith.
- 10.80* U-Store-It Trust Deferred Trustees Plan, incorporated by reference to Exhibit 10.1 to the Company's

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Current Report on Form 8-K, filed on June 6, 2005.

- 10.81* 2007 Equity Incentive Plan of U-Store-It Trust, effective as of May 8, 2007, incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q, filed on May 10, 2007.
- 10.82* 2004 Equity Incentive Plan of U-Store-It Trust, effective as of October 19, 2004, incorporated by reference to Exhibit 10.6 to the Company's Current Report on Form 8-K, filed on November 2, 2004.
- 10.83 Indemnification Agreement, dated as of February 26, 2009, by and among U-Store-It Trust, U-Store-It, L.P. and Jeffrey Foster, filed herewith.
- 10.84 Severance and General Release Agreement dated February 10, 2009 by and between U-Store-It Trust and Kathleen Weigand, filed herewith
- 10.85 Severance and General Release Agreement dated December 31, 2008 by and between U-Store-It Trust and Steve Nichols, filed herewith
- 21.1 List of Subsidiaries
- 23.1 Consent of Independent Registered Public Accounting Firm.
- 31.1 Certification of Chief Executive Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

* Incorporated herein by reference as above indicated.

Denotes a management contract or compensatory plan, contract or arrangement.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

U-STORE-IT TRUST

By: /s/ Timothy M. Martin
Timothy M. Martin
Chief Financial Officer

Date: March 2, 2009

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

| Signature | Title | Date |
|--|---|---------------|
| /s/ William M. Diefenderfer III William M. Diefenderfer III | Chairman of the Board of Trustees | March 2, 2009 |
| /s/ Dean Jernigan Dean Jernigan | Chief Executive Officer (Principal Executive Officer) | March 2, 2009 |
| /s/ Timothy M. Martin Timothy M. Martin | Chief Financial Officer (Principal Financial and Accounting Officer) | March 2, 2009 |
| /s/ C.E. Andrews C.E. Andrews | Trustee | March 2, 2009 |
| /s/ John C. Dannemiller John C. Dannemiller | Trustee | March 2, 2009 |
| /s/ Harold S. Haller Harold S. Haller | Trustee | March 2, 2009 |
| /s/ Daniel B. Hurwitz Daniel B. Hurwitz | Trustee | March 2, 2009 |
| /s/ Marianne M. Keler Marianne M. Keler | Trustee | March 2, 2009 |
| /s/ David J. LaRue David J. LaRue | Trustee | March 2, 2009 |

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**FINANCIAL STATEMENTS
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| <u>Report of Independent Registered Public Accounting Firm</u> | F-4 |
| <u>Consolidated Balance Sheets as of December 31, 2008 and 2007</u> | F-5 |
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MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. Under Section 404 of the Sarbanes-Oxley Act of 2002, the Company's management is required to assess the effectiveness of the Company's internal control over financial reporting as of the end of each fiscal year, and report on the basis of that assessment whether the Company's internal control over financial reporting is effective.

The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and the disposition of the assets of the Company;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that the receipts and expenditures of the Company are being made only in accordance with the authorization of the Company's management and its Board of Trustees; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

There are inherent limitations in the effectiveness of any system of internal control, including the possibility of human error and the circumvention or overriding of controls. Accordingly, even an effective internal control system can provide only reasonable assurance with respect to financial statement preparation. Further, because of changes in conditions, the effectiveness of an internal control system may vary over time.

Under the supervision, and with the participation, of the Company's management, including the principal executive officer and principal financial officer, we conducted a review, evaluation and assessment of the effectiveness of our internal control over financial reporting as of December 31, 2008, based upon the Committee of Sponsoring Organizations of the Treadway Commission (COSO) criteria. In performing its assessment of the effectiveness of internal control over financial reporting, management has concluded that, as of December 31, 2008, our internal control over financial reporting was effective based on the COSO framework.

The effectiveness of our internal control over financial reporting as of December 31, 2008, has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report that appears herein.

March 2, 2009

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Trustees and Shareholders of
U-Store-It Trust
Wayne, Pennsylvania

We have audited the internal control over financial reporting of U-Store-It Trust and subsidiaries (the Company) as of December 31, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying management's report of internal control over financial reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

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We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet and the related consolidated statements of operations, shareholders' equity, cash flows, and financial statement schedule as of and for the year ended December 31, 2008 of the Company and our report dated March 2, 2009 expressed an unqualified opinion on those financial statements and financial statement schedule.

/s/ DELOITTE & TOUCHE LLP

Philadelphia, Pennsylvania
March 2, 2009

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Trustees and Shareholders of
U-Store-It Trust
Wayne, Pennsylvania

We have audited the accompanying consolidated balance sheets of U-Store-It Trust and subsidiaries (the Company) as of December 31, 2008 and 2007, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2008. Our audits also included the financial statement schedule listed in the Index at Item 15. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of U-Store-It Trust and subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2008, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth herein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2008, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 2, 2009 expressed an unqualified opinion on the Company's internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP

Philadelphia, Pennsylvania
March 2, 2009

Table of Contents**U-STORE-IT TRUST AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

(in thousands, except share data)

| | December 31, 2008 | December 31, 2007 |
|--|----------------------|----------------------|
| ASSETS | | |
| Storage facilities | \$ 1,888,123 | \$ 1,916,396 |
| Less: Accumulated depreciation | (328,165) | (269,278) |
| Storage facilities, net | 1,559,958 | 1,647,118 |
| Cash and cash equivalents | 3,744 | 4,517 |
| Restricted cash | 16,217 | 15,818 |
| Loan procurement costs - net of amortization | 4,453 | 6,108 |
| Assets held for sale | 2,378 | |
| Other assets, net | 10,909 | 14,270 |
| Total assets | \$ 1,597,659 | \$ 1,687,831 |
| LIABILITIES AND SHAREHOLDERS EQUITY | | |
| Revolving credit facility | \$ 172,000 | \$ 219,000 |
| Unsecured term loan | 200,000 | 200,000 |
| Secured term loan | 57,419 | 47,444 |
| Mortgage loans and notes payable | 548,085 | 561,057 |
| Accounts payable, accrued expenses and other liabilities | 39,410 | 33,623 |
| Due to related parties | | 110 |
| Distributions payable | 1,572 | 11,300 |
| Deferred revenue | 9,725 | 10,148 |
| Security deposits | 472 | 548 |
| Other liabilities held for sale | 22 | |
| Total liabilities | 1,028,705 | 1,083,230 |
| Minority interests, including unitholders in the Operating Partnership | 46,026 | 48,982 |
| Commitments and contingencies | | |
| Shareholders Equity | | |
| Common shares \$.01 par value, 200,000,000 shares authorized, 57,623,491 and 57,577,232 shares issued and outstanding at December 31, 2008 and December 31, 2007, respectively | 576 | 576 |
| Additional paid in capital | 801,029 | 797,940 |
| Accumulated other comprehensive loss | (7,553) | (1,664) |
| Accumulated deficit | (271,124) | (241,233) |
| Total shareholders equity | 522,928 | 555,619 |
| Total liabilities and shareholders equity | \$ 1,597,659 | \$ 1,687,831 |

See accompanying notes to the consolidated financial statements.

Table of Contents**U-STORE-IT TRUST AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF
OPERATIONS**

| | For the year ended December 31, | | |
|--|--|--------------------|-------------------|
| | 2008 | 2007 | 2006 |
| | (Dollars and shares in thousands, except per share data) | | |
| REVENUES | | | |
| Rental income | \$ 219,917 | \$ 203,036 | \$ 186,088 |
| Other property related income | 16,483 | 16,081 | 14,101 |
| Other - related party | | 365 | 457 |
| Total revenues | 236,400 | 219,482 | 200,646 |
| OPERATING EXPENSES | | | |
| Property operating expenses | 99,182 | 92,771 | 81,551 |
| Property operating expenses - related party | | 59 | 69 |
| Depreciation and amortization | 77,580 | 68,424 | 62,401 |
| Asset write-off | | | 305 |
| Lease abandonment | | 1,316 | |
| General and administrative | 24,964 | 21,966 | 21,675 |
| General and administrative - related party | | 337 | 613 |
| Total operating expenses | 201,726 | 184,873 | 166,614 |
| OPERATING INCOME | 34,674 | 34,609 | 34,032 |
| OTHER INCOME (EXPENSE) | | | |
| Interest: | | | |
| Interest expense on loans | (52,014) | (54,108) | (45,628) |
| Loan procurement amortization expense | (1,929) | (1,772) | (1,972) |
| Write-off of loan procurement cost due to early extinguishment of debt | | | (1,907) |
| Interest income | 153 | 401 | 1,336 |
| Other | 94 | 118 | 191 |
| Total other expense | (53,696) | (55,361) | (47,980) |
| LOSS FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS | (19,022) | (20,752) | (13,948) |
| MINORITY INTERESTS | 1,482 | 1,704 | 424 |
| LOSS FROM CONTINUING OPERATIONS DISCONTINUED OPERATIONS | (17,540) | (19,048) | (13,524) |
| DISCONTINUED OPERATIONS | | | |
| Income from operations | 2,404 | 3,988 | 4,624 |
| Gain on disposition of discontinued operations | 19,720 | 2,517 | |
| Minority interest attributable to discontinued operations | (1,792) | (534) | 349 |
| Income from discontinued operations | 20,332 | 5,971 | 4,973 |
| NET INCOME (LOSS) | \$ 2,792 | \$ (13,077) | \$ (8,551) |
| Basic and diluted loss per share from continuing operations | \$ (0.30) | \$ (0.33) | \$ (0.24) |
| Basic and diluted earnings per share from discontinued operations | \$ 0.35 | \$ 0.11 | \$ 0.09 |
| Basic and diluted earnings (loss) per share | \$ 0.05 | \$ (0.22) | \$ (0.15) |
| Weighted-average basic shares outstanding | 57,621 | 57,497 | 57,287 |
| Weighted-average diluted shares outstanding | 57,621 | 57,497 | 57,287 |
| Distributions declared per common share and unit | \$ 0.565 | \$ 1.05 | \$ 1.16 |

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See accompanying notes to the consolidated financial statements.

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U-STORE-IT TRUST AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(in thousands)

| | Common Shares Number | Common Shares Amount | Additional Paid in Capital | Accumulated Other Comprehensive Loss | Accumulated Deficit | Total |
|---|-------------------------|-------------------------|----------------------------------|---|------------------------|------------|
| Balance at December 31, 2005 | 57,010 | \$ 570 | \$ 790,372 | \$ | \$ (92,473) | \$ 698,469 |
| Issuance of restricted shares | 139 | 1 | | | | 1 |
| Proceeds from option exercise | 186 | 2 | 2,985 | | | 2,987 |
| Amortization of restricted shares | | | 649 | | | 649 |
| Share compensation expense | | | 444 | | | 444 |
| Issuance of trustee deferred shares | | | 176 | | | 176 |
| Adjustment for minority interest in operating partnership | | | 6 | | | 6 |
| Net loss | | | | | (8,551) | (8,551) |
| Distributions | | | | | (66,688) | (66,688) |
| Balance at December 31, 2006 | 57,335 | \$ 573 | \$ 794,632 | \$ | \$ (167,712) | \$ 627,493 |
| Issuance of restricted shares | 123 | 2 | | | | 2 |
| Conversion from units to shares | 119 | 1 | | | | 1 |
| Amortization of restricted shares | | | 972 | | | 972 |
| Share compensation expense | | | 867 | | | 867 |
| Adjustment for minority interest in operating partnership | | | 1,469 | | | 1,469 |
| Net loss | | | | | (13,077) | (13,077) |
| Other comprehensive loss: | | | | | | |
| Unrealized loss on interest rate swap | | | | (1,545) | | (1,545) |
| Unrealized loss on foreign currency translation | | | | (119) | | (119) |
| Distributions | | | | | (60,444) | (60,444) |
| Balance at December 31, 2007 | 57,577 | \$ 576 | \$ 797,940 | \$ (1,664) | \$ (241,233) | \$ 555,619 |
| Issuance of restricted shares | 46 | | | | | |
| Conversion from units to shares | | | | | | |
| Amortization of restricted shares | | | 1,297 | | | 1,297 |
| Share compensation expense | | | 1,425 | | | 1,425 |
| Adjustment for minority interest in operating partnership | | | 367 | | | 367 |

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| | | | | | | | | | | | |
|---|--------|----|-----|----|---------|----------|---------|----------|-----------|----|---------|
| Net income | | | | | | 2,792 | | 2,792 | | | |
| Other comprehensive loss: | | | | | | | | | | | |
| Unrealized loss on interest rate swap | | | | | | (4,608) | | (4,608) | | | |
| Unrealized loss on foreign currency translation | | | | | | (1,281) | | (1,281) | | | |
| Distributions | | | | | | (32,683) | | (32,683) | | | |
| Balance at December 31, 2008 | 57,623 | \$ | 576 | \$ | 801,029 | \$ | (7,553) | \$ | (271,124) | \$ | 522,928 |

See accompanying notes to the consolidated financial statements.

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U-STORE-IT TRUST AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

| | 2008 | For the year ended December 31, | | 2006 |
|--|-----------|---------------------------------|----|-----------|
| | | 2007 | | |
| Cash Flows From Operating Activities | | | | |
| Net income (loss) | \$ 2,792 | \$ (13,077) | \$ | (8,551) |
| Adjustments to reconcile net income (loss) to cash provided by operating activities: | | | | |
| Depreciation and amortization | 80,132 | 72,218 | | 66,727 |
| Asset write-off | | | | 305 |
| Lease abandonment charge | | 1,316 | | |
| Gain on disposition of discontinued operations | (19,720) | (2,311) | | |
| Equity compensation expense | 2,722 | 1,840 | | 1,272 |
| Accretion of fair market value of debt | (446) | (367) | | (692) |
| Early extinguishment of debt | | | | 1,907 |
| Minority interests | 310 | (995) | | (773) |
| Changes in other operating accounts: | | | | |
| Other assets | 1,425 | (2,756) | | (350) |
| Accounts payable and accrued expenses | (7) | 6,660 | | 5,733 |
| Other liabilities | (196) | 346 | | (1,011) |
| Net cash provided by operating activities | \$ 67,012 | \$ 62,874 | \$ | 64,567 |
| Cash Flows From Investing Activities | | | | |
| Acquisitions, additions and improvements to storage facilities | (30,738) | (48,014) | | (312,352) |
| Acquisitions, additions and improvements to storage facilities - related party | | (121,805) | | (37,414) |
| Proceeds from sales of properties | 56,867 | 17,935 | | 42 |
| Proceeds from sales of marketable securities | | | | 114,170 |
| Investment in marketable securities | | | | (19,000) |
| Insurance settlements | 1,447 | | | 1,712 |
| Decrease (increase) in restricted cash | (399) | (1,692) | | 4,795 |
| Net cash provided by (used in) investing activities | \$ 27,177 | \$ (153,576) | \$ | (248,047) |
| Cash Flows From Financing Activities | | | | |
| Proceeds from: | | | | |
| Revolving credit facility | 57,300 | 156,500 | | 331,000 |
| Unsecured term loan | | | | 200,000 |
| Secured term loan | 9,975 | 47,444 | | |
| Mortgage loans and notes payable | | 4,651 | | |
| Short-term financing | | | | 80,000 |
| Principal payments on: | | | | |
| Revolving credit facility | (104,300) | (28,000) | | (240,500) |
| Mortgage loans and notes payable | (12,526) | (32,157) | | (114,111) |
| Short term financing | | | | (80,000) |
| Capital lease obligations | | | | (39) |
| Distributions paid to shareholders | (41,621) | (66,816) | | (66,623) |
| Distributions paid to minority partners | (3,656) | (5,975) | | (6,017) |
| Loan procurement costs | (134) | (144) | | (2,398) |
| Proceeds from exercise of stock options | | | | 2,985 |

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| | | | | | | |
|---|----|----------|----|----------|----|----------|
| Net cash (used in) provided by financing activities | \$ | (94,962) | \$ | 75,503 | \$ | 104,297 |
| Decrease in cash and cash equivalents | | (773) | | (15,199) | | (79,183) |
| Cash and cash equivalents at beginning of year | | 4,517 | | 19,716 | | 98,899 |
| Cash and cash equivalents at end of year | \$ | 3,744 | \$ | 4,517 | \$ | 19,716 |

Supplemental Cash Flow Information

| | | | | | | |
|---|----|--------|----|--------|----|----------|
| Cash paid for interest, net of interest capitalized | \$ | 52,291 | \$ | 53,952 | \$ | 45,461 |
| Supplemental disclosure of noncash activities: | | | | | | |
| Acquisitions of facilities: | | | | | | |
| Additions to storage facilities | | 1,023 | | | | |
| Mortgage loans | | | | | | (34,451) |
| Other, net | | | | | | (2,032) |
| Dispositions of facilities: | | | | | | |
| Notes receivable | | 2,612 | | | | |

See accompanying notes to the consolidated financial statements.

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U-STORE-IT TRUST AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. ORGANIZATION AND NATURE OF OPERATIONS

U-Store-It Trust, a Maryland real estate investment trust (collectively with its subsidiaries, we or the Company), is a self-administered and self-managed real estate investment trust, or REIT, active in acquiring, developing and operating self-storage properties for business and personal use under month-to-month leases. As of December 31, 2008, the Company owned 387 self-storage facilities (collectively, the Properties) containing an aggregate of approximately 25.0 million rentable square feet. The Properties are located in 26 states throughout the United States, and in the District of Columbia. All references to building square footage, occupancy percentage, and the number of buildings are unaudited.

The Company owns substantially all of its assets through U-Store-It, L.P., a Delaware limited partnership (the Operating Partnership). The Company is the sole general partner of the Operating Partnership and, as of December 31, 2008, owned a 91.9% interest in the Operating Partnership. The Company manages its assets through YSI Management, LLC (the Management Company), a wholly owned subsidiary of the Operating Partnership. The Company owns 100% of U-Store-It Mini Warehouse Co. (the TRS) in addition to three other subsidiaries, which it has elected to treat as taxable REIT subsidiaries. In general, a taxable REIT subsidiary may perform non-customary services for tenants, hold assets that the Company cannot hold directly and generally may engage in any real estate or non-real estate related business.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The accompanying consolidated financial statements include all of the accounts of the Company, and its majority-owned and/or controlled subsidiaries. The portion of these entities not owned by the Company is presented as minority interest as of and during the periods consolidated. All significant intercompany accounts and transactions have been eliminated in consolidation.

When the Company obtains an economic interest in an entity, the Company evaluates the entity to determine if the entity is deemed a variable interest entity (VIE), and if the Company is deemed to be the primary beneficiary, in accordance with FASB Interpretation No. 46R, Consolidation of Variable Interest Entities (FIN 46R). When an entity is not deemed to be a VIE, the Company considers the provisions of EITF 04-05, Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights (EITF 04-05). The Company consolidates (i) entities that are VIEs and of which the Company is deemed to be the primary beneficiary and (ii) entities that are non-VIEs which the Company controls and the limited partners do not have the ability to dissolve the entity or remove the Company without cause nor substantive participating rights.

Estimates

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The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Storage Facilities

Storage facilities are carried at historical cost less accumulated depreciation and impairment losses. The cost of storage facilities reflects their purchase price or development cost. Costs incurred for the acquisition and renovation of a storage facility are capitalized to the Company's investment in that property. Ordinary repairs and maintenance are expensed as incurred; major replacements and betterments, which improve or extend the life of the asset, are capitalized and depreciated over their estimated useful lives.

Purchase Price Allocation

When facilities are acquired, the purchase price is allocated to the tangible and intangible assets acquired and liabilities assumed based on estimated fair values. When a portfolio of facilities is acquired, the purchase price is allocated to the individual facilities based upon an income approach or a cash flow analysis using appropriate risk adjusted capitalization rates, which take into account the relative size, age and location of the individual facility along with current and projected occupancy and rental rate levels or appraised values, if available. Allocations to the individual assets and liabilities are based

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upon comparable market sales information for land, buildings and improvements and estimates of depreciated replacement cost of equipment.

In allocating the purchase price, the Company determines whether the acquisition includes intangible assets or liabilities. Substantially all of the leases in place at acquired facilities are at market rates, as the majority of the leases are month-to-month contracts. Accordingly, to date no portion of the purchase price has been allocated to above- or below-market lease intangibles. To date, no intangible asset has been recorded for the value of tenant relationships, because the Company does not have any concentrations of significant tenants and the average tenant turnover is fairly frequent.

The Company recorded a \$6.8 million intangible asset to recognize the value of in-place leases related to its acquisitions in 2007. Subsequently, during the quarter ended March 31, 2008, the Company acquired a finite-lived intangible asset valued at approximately \$1.0 million as part of its acquisition of one self-storage facility. This asset represents the value of in-place leases at the time of acquisition.

Depreciation and Amortization

The costs of self-storage facilities and improvements are depreciated using the straight-line method based on useful lives ranging from five to 40 years.

Impairment of Long-Lived Assets

We evaluate long-lived assets for impairment when events and circumstances indicate that there may be impairment. The carrying value of these long-lived assets is compared to the undiscounted future net operating cash flows attributable to the assets. An impairment loss is recorded if the net carrying value of the asset exceeds the fair value based on its undiscounted future net operating cash flows attributable to the asset and circumstances indicate that the carrying value of the real estate asset may not be recoverable. The impairment loss recognized equals the excess of net carrying value over the related fair value of the asset. Approximately \$0.5 million and \$0.4 million of impairment charges were recorded during 2008 and 2007, respectively.

Long-Lived Assets Held for Sale

We consider long-lived assets to be held for sale upon satisfaction of the following criteria: (a) management commits to a plan to sell a facility (or group of facilities), (b) the facility is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such facilities, (c) an active program to locate a buyer and other actions required to complete the plan to sell the facility have been initiated, (d) the sale of the facility is probable and transfer of the asset is expected to be completed within one year, (e) the facility is being actively marketed for sale at a price that is reasonable in relation to its current fair value, and (f) actions required to complete the plan indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

Typically these criteria are all met when the relevant asset is under contract, significant non-refundable deposits have been made by the potential buyer, the assets are immediately available for transfer and there are no contingencies related to the sale that may prevent the transaction from closing. In most transactions, these conditions or criteria are not satisfied until the actual closing of the transaction; and, accordingly, the facility is not identified as held for sale until the closing actually occurs. However, each potential transaction is evaluated based on its separate facts and circumstances. As of December 31, 2008, there was one property held for sale (see Note 10).

During 2008, the Company sold 23 storage facilities throughout the United States. During 2007, the Company sold three storage facilities in South Carolina and two additional facilities in Arizona. No facilities were sold during 2006. These sales have been accounted for as discontinued operations and, accordingly, the accompanying financial statements and notes reflect the results of operations of the storage facilities sold as discontinued operations (see Note 10).

Cash and Cash Equivalents

Cash and cash equivalents are highly-liquid investments with original maturities of three months or less. The Company maintains cash equivalents in financial institutions in excess of insured limits, but believes this risk is mitigated by only investing in or through major financial institutions.

Restricted Cash

Restricted cash consists of purchase deposits and cash deposits required for debt service requirements, capital replacement, and expense reserves in connection with the requirements of our loan agreements.

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Loan Procurement Costs

Loan procurement costs related to borrowings consist of \$10.6 million and \$10.3 million at December 31, 2008 and 2007, respectively and are reported net of accumulated amortization of \$6.2 million and \$4.2 million as of December 31, 2008 and 2007, respectively. The costs are amortized over the life of the related debt using the effective interest rate method and reported as loan procurement amortization expense.

Marketable Securities

The Company accounts for its investments in debt and equity securities according to the provisions of SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, which requires securities classified as available-for-sale to be stated at fair value. Adjustments to fair value of available-for-sale securities are recorded as a component of other comprehensive income (loss). A decline in the market value of equity securities below cost, that is deemed to be other than temporary, results in a reduction in the carrying amount to fair value. The impairment is charged to earnings and a new cost basis for the security is established. We had no realized or unrealized gains or losses related to these securities during the years ended December 31, 2008, 2007 or 2006 and did not own any of these securities during 2007 and 2008. All income related to these investments was recorded as interest income.

Other Assets

Other assets consist primarily of accounts receivable, notes receivable, prepaid expenses and intangible assets. Accounts receivable were \$2.8 million and \$2.6 million as of December 31, 2008 and 2007, respectively. The Company has recorded an allowance of approximately \$0.6 million and \$0.5 million, respectively, related to accounts receivable as of December 31, 2008 and 2007. The net carrying value of intangible assets as of December 31, 2008 and 2007 was \$0.1 million and \$4.6 million, respectively.

Environmental Costs

Our practice is to conduct or obtain environmental assessments in connection with the acquisition or development of additional facilities. Whenever the environmental assessment for one of our facilities indicates that a facility is impacted by soil or groundwater contamination from prior owners/operators or other sources, we will work with our environmental consultants and where appropriate, state governmental agencies, to ensure that the facility is either cleaned up, that no cleanup is necessary because the low level of contamination poses no significant risk to public health or the environment, or that the responsibility for cleanup rests with a third party.

Revenue Recognition

Management has determined that all of our leases are operating leases. Rental income is recognized in accordance with the terms of the leases, which generally are month-to-month. Revenues from long-term operating leases are recognized on a straight-line basis over the term of the respective lease. The excess of rents received over amounts contractually due pursuant to the underlying leases is included in deferred revenue in the accompanying consolidated balance sheets and contractually due but unpaid rents are included in other assets.

Costs Associated with Exit or Disposal Activities

In October 2006, the Company committed to a plan to relocate its accounting, finance and information technology functions to the Philadelphia, Pennsylvania area. As part of the relocation of these functions, the Company provided severance arrangements for certain existing employees related to those functions. At the time the severance arrangements were entered into, the Company estimated a total expense of \$470,000, of

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which \$45,000 was paid in 2006 and the remainder was paid in 2007.

In August 2007, the Company abandoned certain office space in Cleveland, Ohio that was previously used for its corporate offices. The related leases have expiration dates ranging from December 31, 2008 through December 31, 2014. Upon vacating the space, the Company entered into a sub-lease agreement with a sub-tenant to lease the majority of the space for the duration of the term.

As a result of this exit activity, the Company recognized a Lease abandonment charge of \$1.3 million during the three months ended September 30, 2007. The charge was comprised of approximately \$0.8 million of costs that represent the present value of the net cash flows associated with leases and the sub-lease agreement (Contract Termination Costs) and approximately \$0.5 million of costs associated with the write-off of certain assets related to the abandoned space (Other Associated Costs). The Contract Termination Costs of \$0.8 million are presented as Accounts payable and accrued rent and the Other Associated Costs of \$0.5 million were accounted for as a reduction of Storage facilities. The Company amortizes the Contract Termination Costs against rental expense over the remaining life of the respective leases.

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Advertising Costs

The Company incurs advertising costs primarily attributable to print advertisements in telephone books. The Company recognizes the costs when the related telephone book is first published. The Company incurred \$3.8 million, \$4.3 million and \$4.4 million in advertising expenses for the years ended 2008, 2007 and 2006, respectively.

Equity Offering Costs

Underwriting discount and commissions, financial advisory fees and offering costs are reflected as a reduction to additional paid-in capital.

Other Property Related Income

Other property related income consists of late fees, administrative charges, sales of storage supplies and other ancillary revenues.

Capitalized Interest

The Company capitalizes interest incurred that is directly associated with construction activities until the asset is placed into service. Interest is capitalized to the related assets using a weighted-average rate of the Company's outstanding debt. The Company capitalized \$0.1 million during 2008, \$0.1 million during 2007 and \$0.1 million during 2006.

Derivative Financial Instruments

We carry all derivatives on the balance sheet at fair value. We determine the fair value of derivatives by observable prices that are based on inputs not quoted on active markets, but corroborated by market data. The accounting for changes in the fair value of a derivative instrument depends on whether the derivative has been designated and qualifies as part of a hedging relationship and, if so, the reason for holding it. Our use of derivative instruments has been limited to cash flow hedges of certain interest rate risks. At December 31, 2008 the Company had interest rate swap agreements for notional principal amounts aggregating \$300 million, and \$75 million at December 31, 2007.

Income Taxes

The Company elected to be taxed as a real estate investment trust under Sections 856-860 of the Internal Revenue Code beginning with the period from October 21, 2004 (commencement of operations) through December 31, 2004. In management's opinion, the requirements to maintain these elections are being met. Accordingly, no provision for federal income taxes has been reflected in the consolidated financial statements other than for operations conducted through our taxable REIT subsidiaries.

Earnings and profits, which determine the taxability of distributions to shareholders, differ from net income reported for financial reporting purposes due to differences in cost basis, the estimated useful lives used to compute depreciation, and the allocation of net income and loss for financial versus tax reporting purposes. The tax basis in the Company's assets was \$1.5 billion as of December 31, 2008 and \$1.5 billion as of December 31, 2007.

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The Company is subject to a 4% federal excise tax if sufficient taxable income is not distributed within prescribed time limits. The excise tax equals 4% of the annual amount, if any, by which the sum of (a) 85% of the Company's ordinary income and (b) 95% of the Company's net capital gain exceeds cash distributions and certain taxes paid by the Company. No excise tax was incurred in 2008, 2007, or 2006.

Taxable REIT subsidiaries, such as the TRS, are subject to federal and state income taxes. The TRS recorded a net deferred tax asset of \$0.5 million and \$0.5 million as of December 31, 2008 and 2007, respectively, related to expenses which are deductible for tax purposes in future periods.

Minority Interests

Minority interests include income allocated to holders of the Operating Partnership Units (the "OP Minority Interests"). Income is allocated to the OP Minority Interests based on their ownership percentage of the Operating Partnership. This ownership percentage, as well as the total net assets of the Operating Partnership, changes when additional shares of our common stock or Operating Partnership Units are issued. Such changes result in an allocation between shareholders' equity and Minority Interests in the Consolidated Balance Sheets. Due to the number of such capital transactions that occur each period, we have presented a single net effect of all such allocations for the period as the "Adjustment for Minority Interest in Operating Partnership" in our Consolidated Statements of Shareholders' Equity and Owners' Equity (Deficit) (rather than separately allocating the minority interest for each individual capital transaction). The Company has not adjusted the carrying

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value of its minority interests subject to redemption provisions for changes in fair value. Disclosure of the fair value of such redemption provisions is provided in Note 7.

Earnings per Share

Basic earnings per share is calculated based on the weighted average number of common shares and restricted shares outstanding and/or vested during the period. Diluted earnings per share is calculated by further adjusting for the dilutive impact of share options, unvested restricted shares and contingently issuable shares outstanding during the period using the treasury stock method. The total dilutive impact of these items totaled approximately 94,000, 22,000 and 121,000 in 2008, 2007 and 2006, respectively, and was included in the calculation of diluted earnings per share, unless the inclusion would be anti-dilutive.

Share Based Payments

We apply the fair value method of accounting for contingently issued shares and share options issued under our incentive award plan. Accordingly, share compensation expense was recorded ratably over the vesting period relating to such contingently issued shares and options. The Company has elected to recognize compensation expense on a straight-line method over the requisite service period.

Foreign Currency

The financial statements of foreign subsidiaries are translated to U.S. Dollars using the period-end exchange rate for assets and liabilities and an average exchange rate for each period for revenues, expenses, and capital expenditures. The local currency is the functional currency for the Company's foreign subsidiaries. Translation adjustments for foreign subsidiaries are recorded as a component of accumulated other comprehensive loss in shareholders' equity. The Company recognizes transaction gains and losses arising from fluctuations in currency exchange rates on transactions denominated in currencies other than the functional currency in earnings as incurred. The Pound, which represents the functional currency used by USIFB, LLP, our joint venture in England, was translated at an end-of-period exchange rate of approximately 1.4619 and 1.9843 U.S. Dollars per Pound at December 31, 2008 and December 31, 2007, respectively, and an average exchange rate of 1.8669 U.S. Dollars per Pound for the twelve months ended December 31, 2008.

Recent Accounting Pronouncements

In June 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position No. EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* (EITF 03-6-1). EITF 03-6-1 requires that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and should be included in the computation of earnings per share pursuant to the two-class method. EITF 03-6-1 applies to our fiscal years beginning on January 1, 2009 and requires that all prior-period earnings per share data be adjusted retrospectively. Early adoption is prohibited. The Company does not expect the adoption of EITF 03-6-1 will have a material impact on our consolidated financial statements.

In May 2008, the FASB issued FSP No. APB 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash Upon Conversion (Including Partial Cash Settlement)* (APB 14-1) that affects the accounting treatment for convertible debt instruments that may be settled wholly or partially in cash. APB 14-1 requires that instruments within its scope be separated into their liability and equity components at initial recognition by recording the liability component at the fair value of a similar liability that does not have an associated equity component and attributing the remaining proceeds from issuance to the equity component. The excess of the principal amount of the liability component over its initial fair value will be amortized to interest expense using the interest method. APB 14-1 applies to our fiscal years beginning on January 1,

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2009 and requires retrospective application to all periods presented with early adoption prohibited. The Company does not expect the adoption of APB 14-1 will have a material impact on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 163, *Accounting for Financial Guarantee Insurance Contracts - an interpretation of FASB Statement No. 60* (SFAS 163). SFAS 163 requires that an insurance enterprise recognize a claim liability prior to an event of default (insured event) when there is evidence that credit deterioration has occurred in an insured financial obligation. This Statement also clarifies how Statement 60 applies to financial guarantee insurance contracts, including the recognition and measurement to be used to account for premium revenue and claim liabilities. Those clarifications will increase comparability in financial reporting of financial guarantee insurance contracts by insurance enterprises. This Statement requires expanded disclosures about financial guarantee insurance contracts. The accounting and disclosure requirements of the Statement will improve the quality of information provided to users of financial statements. SFAS 163 will be effective for financial statements issued for fiscal years beginning after December 15, 2008. The Company does not expect the adoption of SFAS 163 will have a material impact on our consolidated financial statements.

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In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* (SFAS 162). Under SFAS 162, the GAAP hierarchy will now reside in the accounting literature established by the FASB. SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements in conformity with GAAP. SFAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board Auditing amendments to AU Section 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles*. We believe that the adoption of this standard on its effective date will not have a material effect on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities - an Amendment of FASB Statement No. 133* (SFAS 161). SFAS 161 enhances required disclosures regarding derivatives and hedging activities, including enhanced disclosures regarding how an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under FASB Statement No. 133 and the impact of derivative instruments and related hedged items on an entity's financial position, financial performance and cash flows. SFAS 161 is effective on January 1, 2009. We believe that the adoption of this standard on January 1, 2009 will not have a material effect on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), *Business Combinations* (SFAS 141(R)). SFAS 141(R) establishes principles and requirements for recognizing identifiable assets acquired, liabilities assumed, noncontrolling interest in the acquiree, goodwill acquired in the combination or the gain from a bargain purchase, and disclosure requirements. Under this revised statement, all costs incurred to effect an acquisition will be recognized separately from the acquisition. Also, restructuring costs that are expected but the acquirer is not obligated to incur will be recognized separately from the acquisition. SFAS 141(R) is effective for all transactions entered into on or after January 1, 2009. The impact of the adoption of this standard will be dependent on levels of costs incurred to effect future acquisitions. These costs will now be expensed as incurred.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* (SFAS 160). SFAS 160 requires that ownership interests in subsidiaries held by parties other than the parent be clearly identified. In addition, it requires that the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the income statement. SFAS 160 is effective on January 1, 2009. The Company is currently assessing the impacts on its consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - including an amendment of FASB Statement No. 115* (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value, with unrealized gains and losses related to these financial instruments reported in earnings at each subsequent reporting date. This statement became effective on January 1, 2008. The Company did not elect the fair value option for any of our existing financial instruments on the effective date and have not determined whether or not we will elect this option for any eligible financial instruments we acquire in the future.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS 157). SFAS 157 provides guidance for using fair value to measure assets and liabilities. This statement clarifies the principle that fair value should be based on the assumptions that market participants would use when pricing the asset or liability. SFAS 157 establishes a fair value hierarchy, giving the highest priority to quoted prices in active markets and the lowest priority to unobservable data. SFAS 157 applies whenever other standards require assets or liabilities to be measured at fair value. This statement is effective in fiscal years beginning after November 15, 2007. The adoption of this standard on January 1, 2008 did not have a material effect on our consolidated financial statements.

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Operating Segment

The Company has one reportable operating segment: it owns, operates, develops, and manages storage facilities.

Concentration of Credit Risk

The storage facilities are located in major metropolitan and rural areas and have numerous tenants per facility. No single tenant represents 1% or more of the Company's revenues. The facilities in Florida, California, Texas and Illinois provided total revenues of approximately 19%, 15%, 8% and 7%, respectively, for the year ended December 31, 2007. The facilities in Florida, California, Texas and Illinois provided total revenues of approximately 19%, 15%, 9% and 7%, respectively, for the year ended December 31, 2008.

Table of Contents**3. STORAGE FACILITIES**

The following summarizes the real estate assets of the Company as of December 31, 2008 and December 31, 2007:

| | December 31, 2008 | December 31, 2007 |
|-------------------------------|------------------------------|------------------------------|
| | (in thousands) | |
| Land | \$ 387,831 | \$ 393,715 |
| Buildings and improvements | 1,300,711 | 1,324,168 |
| Equipment | 198,981 | 193,031 |
| Construction in progress | 600 | 5,482 |
| Total | 1,888,123 | 1,916,396 |
| Less accumulated depreciation | (328,165) | (269,278) |
| Storage facilities net | \$ 1,559,958 | \$ 1,647,118 |

The carrying value of storage facilities has decreased from December 31, 2007 to December 31, 2008, primarily as a result of the 23 dispositions during 2008 and the one held for sale property at December 31, 2008.

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The Company completed the following acquisitions, dispositions and consolidations for the years ended December 31, 2007 and 2008:

| Facility/Portfolio | Location | Transaction Date | Total Number of Facilities | Purchase / Sale Price (in thousands) |
|---------------------------------|--------------------------------------|------------------|----------------------------|--------------------------------------|
| <i>2008 Acquisitions</i> | | | | |
| Uptown Asset | Washington, DC | January 2008 | 1 | \$ 13,300 |
| <i>2008 Dispositions</i> | | | | |
| Waterway Asset | Miami, FL | December 2008 | 1 | \$ 4,635 |
| Skipper Road Assets | Multiple locations in FL | November 2008 | 2 | 5,020 |
| Stuart/Vero Beach Assets | Multiple locations in FL | October 2008 | 2 | 4,550 |
| Hudson Assets | Hudson, OH | October 2008 | 2 | 2,640 |
| Deland Asset | Deland, FL | September 2008 | 1 | 2,780 |
| Biloxi/Gulf Breeze Assets | Multiple locations in MS/FL | September 2008 | 2 | 10,760 |
| Mobile Assets | Mobile, AL | September 2008 | 2 | 6,140 |
| Churchill Assets | Multiple locations in MS | August 2008 | 4 | 8,333 |
| Baton Rouge/Prairieville Assets | Multiple Locations in LA | June 2008 | 2 | 5,400 |
| Linden Asset | Linden, NJ | June 2008 | 1 | 2,825 |
| Endicott Asset | Union, NY | May 2008 | 1 | 2,250 |
| Lakeland Asset | Lakeland, FL | April 2008 | 1 | 2,050 |
| 77th Street Asset | Miami, FL | March 2008 | 1 | 2,175 |
| Leesburg Asset | Leesburg, FL | March 2008 | 1 | 2,400 |
| | | | 23 | \$ 61,958 |
| <i>2007 Acquisitions</i> | | | | |
| Sanford Asset | San Antonio, TX | January 2007 | 1 | \$ 6,300 |
| Grand Central Portfolio | Multiple locations in GA | January 2007 | 2 | 13,200 |
| Rising Tide Portfolio | Multiple locations in FL/GA/MA/OH/CA | September 2007 | 14 | 121,000 |
| | | | 17 | \$ 140,500 |
| <i>2007 Dispositions</i> | | | | |
| Hilton Head Assets | Multiple locations in SC | May 2007 | 3 | \$ 12,750 |
| Arizona Assets | Multiple locations in AZ | December 2007 | 2 | 6,440 |
| | | | 5 | \$ 19,190 |

The following table summarizes the change in number of self-storage facilities from January 1, 2007 through December 31, 2008:

| | 2008 | 2007 |
|-----------------------------|------|------|
| Balance - Beginning of year | 409 | 399 |
| Facilities acquired | 1 | 17 |
| Facilities consolidated | | (2) |
| Facilities sold | (23) | (5) |
| Balance - End of year | 387 | 409 |

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4. INTANGIBLE ASSETS

During the year ended December 31, 2007, the Company acquired finite-lived intangible assets valued at approximately \$6.8 million as part of its 2007 acquisitions. These assets represent the value of in-place leases at the time of acquisition. During the year, the intangible assets became fully amortized, with \$4.6 million recognized as amortization expense during the year ended December 31, 2008.

During the quarter ended March 31, 2008, the Company acquired a finite-lived intangible asset valued at approximately \$1.0 million as part of its acquisition of one self-storage facility. This asset represents the value of in-place leases at the time of acquisition. The Company recognized amortization expense related to this asset of \$0.9 million ended December 31, 2008. The estimated life of this asset at the time of acquisition was 12 months. The amortization expense that will be recognized during 2009 is \$0.1 million.

5. REVOLVING CREDIT FACILITY AND UNSECURED TERM LOAN

As of December 31, 2008, the Company and its operating partnership had in place a three-year \$450 million unsecured credit facility, which was entered into in November 2006, consisting of \$200 million in an unsecured term loan and \$250 million in unsecured revolving loans. The outstanding balance on the Company's credit facility was \$372 million and was comprised of \$200 million of term loan borrowings and \$172 million of unsecured revolving loans. As of December 31, 2008, approximately \$78 million was available under the Company's credit facility. The facility has a November 20, 2009 termination date, subject to a one year extension to November 20, 2010 at the Company's option, provided we pay an extension fee of 15 basis points, or \$675,000, and are not in default under the facility. The Company currently intends to exercise this extension option prior to the November 20, 2009 termination date. Borrowings under the credit facility bear interest, at our option, at either an alternative base rate or a Eurodollar rate, in each case, plus an applicable margin based on our leverage ratio or our credit rating. The alternative base interest rate is a fluctuating rate equal to the higher of the prime rate or the sum of the federal funds effective rate plus 50 basis points. The applicable margin for the alternative base rate will vary from 0.00% to 0.50% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.00% to 0.25% depending on our credit rating after achieving an investment grade rating. The Eurodollar rate is a rate of interest that is fixed for interest periods of one, two, three or six months based on the LIBOR rate determined two business days prior to the commencement of the applicable interest period. The applicable margin for the Eurodollar rate will vary from 1.00% to 1.50% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.425% to 1.00% depending on our credit rating after achieving an investment grade rating. At December 31, 2008, borrowings under the unsecured credit facility had a weighted average interest rate of 1.92%.

On September 14, 2007, the Company and its Operating Partnership entered into a credit agreement that allowed for total secured term loan borrowings of \$50.0 million and subsequently amended the agreement on April 3, 2008 to allow for total secured term loan borrowings of \$57.4 million. The term loans have a November 20, 2009 termination date, subject to a one year extension to November 20, 2010 at the Company's option, provided we pay an extension fee of 15 basis points, or \$86,000, and are not in default under the facility. The Company currently intends to exercise these extension options prior to the November 20, 2009 termination date. Each term loan bears interest at either an alternative base rate or a Eurodollar rate, at our option, in each case plus an applicable margin. The applicable margin for the alternative base rate will vary from 0.10% to 0.60% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.00% to 0.25% depending on our credit rating after achieving an investment grade rating. The Eurodollar rate is a rate of interest that is fixed for interest periods of one, two, three or nine months based on the LIBOR rate determined two business days prior to the commencement of the applicable interest period. The applicable margin for the Eurodollar rate will vary from 1.10% to 1.60% depending on our leverage ratio prior to achieving an investment grade rating, and will vary from 0.425% to 1.00% depending on our credit rating after achieving an investment grade rating. As of December 31, 2008, there were two term loans outstanding totaling \$57.4 million that had a weighted average interest rate of 2.05%. The outstanding term loans are secured by a pledge by our Operating Partnership of all equity interests in YSI RT LLC, the wholly-owned subsidiary of the Operating Partnership that acquired eight self-storage facilities in September 2007 and one self-storage facility in May 2008. The nine YSI RT LLC assets

had a net book value of approximately \$70.0 million at December 31, 2008.

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The Company's mortgage loans and notes payable are summarized as follows:

| Mortgage Loan | Carrying Value as of: | | Effective Interest Rate | Maturity Date | |
|--|-----------------------|-------------------|-------------------------|---------------|--------|
| | December 31, 2008 | December 31, 2007 | | | |
| | (in thousands) | | | | |
| Acq IV | \$ | \$ | 2,359 | 7.71% | Dec-08 |
| Acq VI | | 1,701 | 1,746 | 8.43% | Aug-09 |
| YSI III | | 85,020 | 86,712 | 5.09% | Nov-09 |
| YSI I | | 85,105 | 86,770 | 5.19% | May-10 |
| YSI IV | | 6,150 | 6,227 | 5.25% | Jul-10 |
| YSI XXVI | | 9,724 | 9,956 | 5.00% | Aug-10 |
| YSI XXV | | 8,093 | 8,201 | 5.00% | Oct-10 |
| Promissory Notes | | 75 | 92 | 5.97% | Nov-10 |
| YSI II | | 85,213 | 86,843 | 5.33% | Jan-11 |
| YSI XII | | 1,561 | 1,599 | 5.97% | Sep-11 |
| YSI XIII | | 1,342 | 1,374 | 5.97% | Sep-11 |
| YSI VI | | 78,543 | 79,645 | 5.13% | Aug-12 |
| YASKY | | 80,000 | 80,000 | 4.96% | Sep-12 |
| USIFB | | 3,509 | 4,651 | 4.59% | Oct-12 |
| YSI XIV | | 1,862 | 1,909 | 5.97% | Jan-13 |
| YSI VII | | 3,224 | 3,280 | 6.50% | Jun-13 |
| YSI VIII | | 1,842 | 1,874 | 6.50% | Jun-13 |
| YSI IX | | 2,026 | 2,062 | 6.50% | Jun-13 |
| YSI XVII | | 4,365 | 4,477 | 6.32% | Jul-13 |
| YSI XXVII | | 532 | 547 | 5.59% | Nov-13 |
| YSI XXX | | 7,804 | 8,024 | 5.59% | Nov-13 |
| YSI XI | | 2,548 | 2,605 | 5.87% | Dec-13 |
| YSI V | | 3,363 | 3,440 | 5.25% | Jan-14 |
| YSI XXVIII | | 1,638 | 1,676 | 5.59% | Feb-14 |
| YSI X | | 4,237 | 4,303 | 5.87% | Jan-15 |
| YSI XV | | 1,961 | 1,999 | 6.41% | Jan-15 |
| YSI XX | | 65,953 | 67,545 | 5.97% | Nov-15 |
| Unamortized fair value adjustment | | 694 | 1,141 | | |
| Total mortgage loans and notes payable | \$ | 548,085 | \$ | 561,057 | |

As of December 31, 2008 and 2007, the Company's mortgage loans payable were secured by certain of its self-storage facilities with net book values of approximately \$689 million and \$725 million, respectively.

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The following table represents the future principal payment requirements on the outstanding mortgage loans and notes payable at December 31, 2008:

| | | |
|---|----|---------|
| 2009 | \$ | 94,511 |
| 2010 | | 112,730 |
| 2011 | | 88,565 |
| 2012 | | 161,381 |
| 2013 | | 21,759 |
| 2014 and thereafter | | 68,445 |
| Total mortgage payments | | 547,391 |
| Plus: Unamortized fair value adjustment | | 694 |
| Total mortgage indebtedness | \$ | 548,085 |

The Company currently intends to fund its 2009 future principal payment requirements from cash provided by operating activities as well as additional borrowings under our credit facility (\$78 million available as of December 31, 2008).

We believe that, as a publicly traded REIT, we will have access to multiple sources of capital to fund long-term liquidity requirements, including the incurrence of additional debt and the issuance of additional equity. However, we cannot provide any assurance that this will be the case. Our ability to incur additional debt will be dependent on a number of factors, including our degree of leverage, the value of our unencumbered assets and borrowing restrictions that may be imposed by lenders. In addition, the current dislocation in the United States debt markets has significantly reduced the availability and increased the cost of long-term debt capital, including conventional mortgage financing and commercial mortgage-backed securities financing. There can be no assurance that such capital will be readily available in the foreseeable future.

7. MINORITY INTERESTS

Operating Partnership

Operating partnership minority interests relate to the interests in the operating partnership that are not owned by the Company, which, at December 31, 2008, 2007 and 2006, amounted to approximately 8.1%, 8.1% and 8.3%, respectively. These minority interests were issued in the form of Operating Partnership units and were a component of the consideration the Company paid to acquire certain self-storage facilities. Limited partners who acquired Operating Partnership units have the right to require the Operating Partnership to redeem part or all of their Operating Partnership units for, at the Company's option, an equivalent number of common shares of the Company or cash based upon the fair market value of an equivalent number of common shares of the Company. The market value of the Company's common shares for this purpose will be equal to the average of the closing trading price of the Company's common shares on the New York Stock Exchange for the 10 trading days before the date the Company received the redemption notice. As of December 31, 2008, the calculated aggregate redemption value of outstanding Operating Partnership units based upon the Company's stock price was approximately \$20.8 million.

Number of limited partnership units

| | |
|-------------------------|-----------|
| As of December 31, 2007 | 5,079,928 |
|-------------------------|-----------|

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| | |
|-------------------------|-----------|
| Units issued | |
| Units redeemed | |
| As of December 31, 2008 | 5,079,928 |

In conjunction with the formation of the Company, certain former owners contributed facilities to the operating partnership and received units in the operating partnership concurrently with the closing of the Company's initial public offering on October 22, 2004 (IPO). Limited partners who acquired operating partnership units in the Formation Transactions have the right, effective October 27, 2005, to require the operating partnership to redeem part or all of their operating partnership units for cash or, at the Company's option, common shares, based upon the fair market value of an equivalent number of common shares for which the operating partnership units would have been redeemed if the Company had assumed and satisfied the operating partnership's obligation by paying common shares. The market value of the Company's common shares for this purpose will be equal to the average of the closing trading price of the Company's common shares on the New York Stock Exchange for the 10 trading days before the day on which the Company received the redemption notice. Upon consummation of the IPO, the carrying value of the net assets of the operating partnership was allocated to minority interests. Pursuant to three contribution agreements and three option exercises in 2005, entities owned by the Company's former Chief Executive Officer and one of its former Trustees received an aggregate of 1,524,358 operating partnership units for six facilities with a net historical basis of \$7.3 million.

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Consolidated Real Estate Venture

USIFB, LLP (the Venture) was formed to own, operate, acquire and develop self-storage facilities in England. The Company has a 97% interest in the Venture, and through a wholly-owned subsidiary and together with its joint venture partner, operations began at one facility in London, England during 2008. We have determined that the Venture is a variable interest entity as defined by FIN 46R, and that we are the primary beneficiary. Accordingly, the assets, liabilities and results of operations of the Venture are consolidated in our consolidated financial statements. At December 31, 2008, the Venture had total assets of \$6.3 million and total liabilities of \$3.6 million and a mortgage loan of \$3.5 million secured by assets with a net book value of \$5.3 million. At December 31, 2008, the Venture's creditors had no recourse to the general credit of the Company other than certain loan commitments.

8. RELATED PARTY TRANSACTIONS

Robert J. Amsdell, former Chief Executive Officer and Chairman of the Board of Trustees, retired from the Board effective as of February 13, 2007. Barry L. Amsdell submitted his letter of resignation from the Board on February 20, 2007. Effective as of February 19, 2007, Todd C. Amsdell, President of U-Store-It Development LLC, a subsidiary of the Company, resigned.

Amsdell Settlement/Rising Tide Acquisition

On September 14, 2007, the Company settled all pending state and federal court litigation involving the Company and the interests of Robert J. Amsdell, Barry L. Amsdell, Todd C. Amsdell and Kyle Amsdell, son of Robert and brother of Todd Amsdell (collectively, the Amsdells), and Rising Tide Development LLC, a company owned and controlled by Robert J. Amsdell and Barry L. Amsdell (Rising Tide). The Board of Trustees of the Company, along with the Corporate Governance and Nominating Committee, approved the terms of the settlement.

In addition, on September 14, 2007, the Operating Partnership purchased 14 self-storage facilities from Rising Tide (the Rising Tide Properties) for an aggregate purchase price of \$121 million pursuant to a purchase and sale agreement. In connection with the settlement agreement and acquisition of the 14 self storage facilities, the Company considered the provisions of EITF 04-01, *Accounting for Pre-existing relationships between the Parties to a Business Combination*, and determined that all consideration paid was allocable to the purchase of the storage facilities.

Pursuant to a Settlement Agreement and Mutual Release, dated August 6, 2007, (the Settlement Agreement) which was conditioned upon the acquisition of the 14 self-storage facilities from Rising Tide for \$121 million, each of the parties to the agreement executed various agreements. A summary of the various agreements follows:

- *Standstill Agreement.* Robert J. Amsdell, Barry L. Amsdell and Todd C. Amsdell agreed they would not commence or participate in any proxy solicitation or initiate any shareholder proposal; take any action to convene a meeting of shareholders; or take any actions, including making any public or private proposal or announcement, that could result in an extraordinary corporate transaction relating to the Company. The standstill agreement terminated on April 20, 2008.

- *First Amendment to Lease.* The Operating Partnership and Amsdell and Amsdell, an entity owned by Robert and Barry Amsdell, entered into a First Amendment to Lease which modified certain terms of all of the lease agreements the Operating Partnership has with Amsdell and Amsdell for office space in Cleveland, Ohio. The First Amendment provided the Operating Partnership the ability to assign or sublease the office space previously used for its corporate office and certain operations. Separately, Amsdell and Amsdell consented to the Operating Partnership's proposed sublease to an unrelated party of approximately 22,000 square feet of office space covered by the aforementioned leases.

- *Termination of Option Agreement.* The Operating Partnership and Rising Tide entered into an Option Termination Agreement that terminated an Option Agreement dated October 27, 2004, by and between the Operating Partnership and Rising Tide. The Option Agreement provided the Operating Partnership with an option to acquire Rising Tide's right, title and interest to 18 properties, including: the 14 Rising Tide Properties discussed above;

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three properties that the Operating Partnership acquired in 2005 pursuant to exercise of its option; and one undeveloped property that Rising Tide has the option to acquire and that was not acquired as a part of the purchase and sale agreement.

- *Termination of Property Management Agreement, and Marketing and Ancillary Services Agreement.* Certain of the Company's subsidiaries and Rising Tide entered into a Property Management Termination Agreement and a Marketing and Ancillary Services Termination Agreement. Under the Property Management Agreement, the Company provided property management services for the Rising Tide Properties for a fee equal to the greater of 5.35% of the gross revenues of each property or \$1,500 per property per month. Under the Marketing and Ancillary Services Agreement, the Company provided limited marketing and other miscellaneous services for the Rising Tide properties. Management fees earned by YSI Management LLC, from Rising Tide Development, were approximately \$0, \$0.4 million and \$0.5 million for the years ended December 31, 2008, 2007 and 2006, respectively, and are included in other related party revenues. Accounts receivable from Rising Tide Development at December 31, 2008, 2007 and 2006 were approximately \$0, \$0.4 million and \$0.5 million, respectively, and are included in due from related parties. No amounts were outstanding as of December 31, 2008. These amounts represent expenses paid on behalf of Rising Tide Development by YSI Management LLC and proceeds from the sale of ancillary items that were reimbursed under standard business terms. In connection with the termination of the Property Management Agreement, expenses relating to property management will be prorated.

- *Amendment of Employment and Non-Compete Agreements.* As part of the Settlement Agreement, the Company entered into a Modification of Noncompetition Agreement and Termination of Employment Agreement (each a Modification of Noncompetition Agreement and Termination of Employment Agreement) with each of Robert J. Amsdell and Todd C. Amsdell, and a Modification of Noncompetition Agreement (Modification of Noncompetition Agreement) with Barry L. Amsdell, which terminates and modifies specific provisions of the noncompetition agreement the Company has with each of them, dated October 27, 2004 (the Original Noncompetition Agreements). The Original Noncompetition Agreements restrict the ability of Robert J., Barry L. and Todd C. Amsdell to compete with the Company for one year and their ability to solicit employees of the Company for two years from the date of their termination of employment or resignation from service as a Trustee. Pursuant to these modification agreements, Todd C. Amsdell will be able to compete with the Company, and Robert J. and Barry L. Amsdell will be able to (a) develop the one Rising Tide property that the Company did not acquire under the purchase and sale agreement and (b) compete with respect to any property identified as part of a Section 1031 like-kind exchange referenced in the purchase and sale agreement. Further, each Original Noncompetition Agreement was modified to allow each of them to hire, for any purpose, any employee or independent contractor who was terminated, has resigned or otherwise left the employment or other service of the Company or any of its affiliates on or prior to June 1, 2007.

The Modification and Noncompetition Agreement and Termination of Employment Agreement with each of Robert J. Amsdell and Todd C. Amsdell also terminates the employment agreements the Company had with each of them, effective as of February 13, 2007 with respect to Robert J. Amsdell and February 19, 2007 with respect to Todd C. Amsdell.

Additional Acquisitions of Facilities

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The Company, in accordance with a contract signed on April 3, 2006, acquired nine self-storage facilities from Jernigan Property Group on July 27, 2006 for consideration of approximately \$45.3 million. Our Chief Executive Officer, Dean Jernigan, served as President of Jernigan Property Group. Mr. Jernigan has agreed that he will not expand his outside interest, ownership or activity in the self-storage business. Given Mr. Jernigan's appointment as a Trustee and the Chief Executive Officer of the Company on April 24, 2006, this transaction was approved by a majority of the independent members of the Company's Board of Trustees.

Construction Services

Historically, the Company engaged Amsdell Construction, a company owned by Robert J. Amsdell and Barry L. Amsdell, to maintain and improve its self-storage facilities. The total payments incurred by the Company to Amsdell Construction for the year ended December 31, 2006 was approximately \$42,000. The Company did not engage Amsdell Construction during 2007 or 2008.

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Corporate Office Leases

Pursuant to lease agreements that the Operating Partnership entered into with Amsdell and Amsdell during 2007, we rented office space from Amsdell and Amsdell at The Parkview Building, a multi-tenant office building of approximately 40,000 square feet located at 6745 Engle Road, an office building of approximately 18,000 square feet located at 6751 Engle Road, and an office building of approximately 28,000 square feet located at 6779 Engle Road. Each of these properties is part of Airport Executive Park, a 50-acre office and flex development located in Cleveland, Ohio, which is owned by Amsdell and Amsdell. Our independent Trustees approved the terms of, and entry into, each of the office lease agreements by the Operating Partnership. The table below shows the office space subject to these lease agreements and certain key provisions, including the term of each lease agreement, the period for which the Operating Partnership may extend the term of each lease agreement, and the minimum and maximum rents payable per month during the term.

| Office Space | Approximate Square Footage | Term | Period of Extension Option (1) | Fixed Minimum Rent Per Month | Fixed Maximum Rent Per Month |
|---|-------------------------------|------------|-----------------------------------|---------------------------------|------------------------------------|
| The Parkview Building 6745 Engle Road; and 6751 Engle Road | 21,900 | 12/31/2014 | Five-year | \$ 25,673 | \$ 31,205 |
| 6745 Engle Road Suite 100 | 2,212 | 12/31/2014 | Five-year | \$ 3,051 | \$ 3,709 |
| 6745 Engle Road Suite 110 | 1,731 | 12/31/2014 | Five-year | \$ 2,387 | \$ 2,901 |
| 6751 Engle Road Suites C and D | 3,000 | 12/31/2014 | Five-year | \$ 3,137 | \$ 3,771 |
| 6779 Engle Road Suites G and H | 3,500 | 12/31/2008 | Five-year | \$ 3,079 | \$ 3,347 |
| 6745 Engle Road Suite 120 | 1,600 | 4/30/2007 | Three-year | \$ 1,800 | \$ 1,900 |
| 6779 Engle Road Suites I and J | 3,500 | (2) | N/A | \$ 3,700 | N/A |

(1) Our operating partnership may extend the lease agreement beyond the termination date by the period set forth in this column at prevailing market rates upon the same terms and conditions contained in each of the lease agreements.

(2) In June 2007, the Operating Partnership terminated this lease agreement which had a month-to-month term.

In addition to monthly rent, the office lease agreements provide that our Operating Partnership reimburse Amsdell and Amsdell for certain maintenance and improvements to the leased office space. The total amounts of lease payments incurred under the six office leases during the years ended December 31, 2008 and December 31, 2007 were approximately \$0.4 million and \$0.4 million, respectively.

Total future minimum rental payments under the related party lease agreements entered into as of December 31, 2008 are as follows:

| | Due to Related Party Amount | Due from Subtenant Amount |
|------|--------------------------------|------------------------------|
| | (in thousands) | |
| 2009 | \$ 453 | \$ 314 |
| 2010 | 453 | 314 |
| 2011 | 475 | 314 |

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| | | |
|---------------------|----------|----------|
| 2012 | 475 | 314 |
| 2013 | 499 | 314 |
| 2014 and thereafter | 499 | 315 |
| | \$ 2,854 | \$ 1,885 |

Other

During the fourth quarter of 2006, the Company engaged a consultant to assist in establishing certain development protocols and processes. In connection with that assignment, the outside consultant utilized the services of the son-in-law of Dean Jernigan, President and Chief Executive Officer of the Company. Our payments for Mr. Jernigan's son-in-law's services totaled \$168 thousand in 2008 and \$149 thousand in 2007. Mr. Jernigan's son-in-law was hired as a full-time employee of the Company on September 15, 2008.

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Registration Rights

Robert J. Amsdell, Barry L. Amsdell, Todd C. Amsdell and the Amsdell Entities that acquired common shares or Operating Partnership units in the formation transactions which took place at the time of the IPO received certain registration rights. An aggregate of approximately 9.7 million common shares acquired in the formation transactions were subject to a registration rights agreement (including approximately 1.1 million shares issuable upon redemption of approximately 1.1 million Operating Partnership units issued in the formation transactions).

In addition, Rising Tide Development received registration rights with respect to the Operating Partnership units it received in connection with the Company's acquisition of three option facilities. An aggregate of approximately 0.4 million common shares (which shares are issuable upon redemption of approximately 0.4 million Operating Partnership units issued in connection with the Company's option exercises) were subject to a registration rights agreement.

In March 2007, the Company filed a Registration Statement on Form S-3 to satisfy all of the abovementioned registration rights.

9. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of financial instruments, including cash and cash equivalents, accounts receivable and accounts payable approximates their respective book values at December 31, 2008 and 2007. The Company has fixed interest rate loans with a carrying value of \$548.1 million and \$556.4 million at December 31, 2008 and 2007, respectively. The estimated fair values of these fixed rate loans were \$527.8 million and \$533.2 million at December 31, 2008 and 2007, respectively. The Company has variable interest rate loans with a carrying value of \$429.4 million and \$471.1 million at December 31, 2008 and 2007, respectively. The estimated fair values of the variable interest rate loans were \$423.2 million and \$471.1 million at December 31, 2008 and 2007, respectively. These estimates are based on discounted cash flow analyses assuming market interest rates for comparable obligations at December 31, 2008 and 2007.

10. DISCONTINUED OPERATIONS

For the years ended December 31, 2008, 2007 and 2006, discontinued operations relates to 23 properties that the Company sold during 2008, one property that was considered held-for-sale at December 31, 2008, and five properties that the Company sold during 2007 (see Note 3). There were no property dispositions during 2006. Each of the sales during 2008 and 2007 resulted in the recognition of a gain, which in the aggregate totaled \$19.7 million and \$2.5 million, respectively.

The following table summarizes the revenue and expense information for the properties classified as discontinued operations for the years ended December 31, 2008, 2007 and 2006 (in thousands):

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| | 2008 | For the year ended December 31, | | 2006 |
|--|------|---------------------------------|-------|--------------|
| | | 2007 | | |
| REVENUES | | | | |
| Rental income | \$ | 6,058 | \$ | 10,445 |
| Other property related income | | 476 | | 805 |
| Total revenues | | 6,534 | | 11,250 |
| OPERATING EXPENSES | | | | |
| Property operating expenses | | 2,850 | | 4,866 |
| Depreciation and amortization | | 1,280 | | 2,209 |
| Total operating expenses | | 4,130 | | 7,075 |
| OPERATING INCOME | | 2,404 | | 4,175 |
| OTHER INCOME (EXPENSE) | | | | |
| Interest: | | | | |
| Interest expense on loans | | | (189) | (497) |
| Loan procurement amortization expense | | | (3) | (26) |
| Interest income | | | 5 | 5 |
| Other | | | | (3) |
| Total other expense | | | (187) | (521) |
| Income from discontinued operations | | 2,404 | 3,988 | 4,624 |
| Net gain on disposition of discontinued operations | | | | |