Patni Computer Systems LTD Form 6-K October 27, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 6-K

REPORT OF FOREIGN ISSUER

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

**For October 27, 2006** 

## PATNI COMPUTER SYSTEMS LIMITED

Akruti Softech Park , MIDC Cross Road No 21, Andheri (E) , Mumbai - 400 093, India (Exact name of registrant and address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F ý Form 40-F o

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No ý

If Yes is marked, indicate below the file under assigned to the registrant in connection with Rule 12g3-2(b):

### **Patni Computer Systems Limited**

Registered Office: S-1A Irani Market Compound, Yerawada, Pune-411006, India

Corporate Office : Akruti , MIDC Cross Road No 21, Andheri (E) , Mumbai - 400 093

FAX TO SE

Summary of Consolidated financial results of Patni Computer Systems Limited and its subsidiaries for the quarter and nine months ended 30 September 2006, prepared as per US GAAP

### USD in thousands except share data

	2000	rter ended 6 audited)	30 Sej	2005			200	e months en 6 audited)	ded 30	200			Dec 2003	r ended 31 ember 5 dited)
Revenues	151	,707		118	,277		424	,580		326	,430		450	,332
Cost of revenues	97,6	517		77,5	522		<b>27</b> 0	,712		209	,085		288	,481
Gross profit	54,0	90		40,7	755		153	,868		117	,345		161	,851
Selling, general and administrative														
expenses	27,7	<b>742</b>		23,2	287		84,4	<b>494</b>		65,	550		89,8	881
Provision for doubtful debts and														
advances				195						75			(152)	2
Foreign exchange (gain) / loss, net	1,26	52		(542	2	)	2,1	58		(64	8	)	1,69	93
Operating income	25,0	<b>)86</b>		17,8	315		67,2	216		52,3	368		70,4	129
Interest and dividend income	2,31	15		1,11	.0		7,22	23		3,10	06		4,19	00
Interest expense	(47)	7	)	(538	3	)	(4,3	342	)	(89	8	)	(2,0	44
Gain on sale of investments, net	1,01	17		977			1,63	33		1,0	54		1,12	28
Other income/(expense), net	91			14			3,4	70		362			967	
Income before income taxes	28,0	32		19,3	378		75,	200		55,9	992		74,6	570
Income taxes	5,75	51		3,13	38		41,0	679		9,82	29		13,8	803
Net Income	22,2	281		16,2	240		33,	521		46,	163		60,8	367
Earning per share														
- Basic	\$	0.16		\$	0.13		\$	0.24		\$	0.37		\$	0.48
- Diluted	\$	0.16		\$	0.13		\$	0.24		\$	0.36		\$	0.48
Weighted average number of common and redeemable common shares used in computing earnings per share														
- Basic	137	,940,096		125	,116,730		137	,882,995		125	,071,300		125	,736,592
- Diluted	138	,861,054		126	,835,729		138	,753,997		126	,662,402		127	,457,632
Total assets	598	,259		425	,479		598	,259		425	,479		553	,886
Cash and cash equivalents	45,3	350		31,8	806		45,	350		31,8	806		148	,820
Investments in mutual funds	224	,797		132	,570		224	,797		132	2,570		141	,776

Notes

1 Compa	The above financial results have been reviewed under SAS 100 by the Independent Accountants of the any.
2 meetin	The above statement of financial results were taken on record by the Board of Directors at its adjourned g held on 27 October 2006.
	The consolidated financial statements of Patni Computer Systems Limited and its subsidiaries have been ed on a consolidated basis in accordance with accounting principles generally accepted in the United States (US). All significant inter-company transactions have been eliminated on consolidation.
	The subsidiaries considered in the consolidated financial statements as at 30 September 2006 are wholly owned faries, namely Patni Computer Systems Inc. USA, Patni Computer Systems (UK) Ltd., Patni Computer Systems Inc., Patni Telecom Solutions Private Limited and Patni Telecom Solutions (UK) d.
5	Previous period figures have been appropriately reclassified to conform to the current period s presentations.

### Summary of financial statements prepared as per US GAAP - Convenience translation (Unaudited)

### Rs. in thousands except share data (Unaudited)

	Quarter ended 30 September 2006 (Unaudited)	2005 (Unaudited)	Nine months ended 30 Septem 2006 (Unaudited)	ber 2005 (Unaudited)	Year ended 31 December 2005 (Audited)
Exchange Rate (Rs.)	45.95	43.94	45.95	43.94	44.95
Revenues	6,970,944	5,197,093	19,509,451	14,343,352	20,242,423
Cost of revenues	4,485,487	3,406,312	12,439,220	9,187,201	12,967,221
Gross profit	2,485,457	1,790,781	7,070,231	5,156,151	7,275,202
Selling, general and administrative expenses Provision for	1,274,750	1,023,223	3,882,493	2,880,249	4,040,149
doubtful debts and advances		8,576		3,298	(6,830 )
Foreign exchange	<b></b> 000	(22,000	00.140	(20, 452	76.107
(gain) / loss, net	57,988	(20,000	99,148	(28,452	76,107
Operating income Interest and	1,152,719	782,782	3,088,590	2,301,056	3,165,777
dividend income	106,363	48.781	331.871	136.467	188.330
Interest expense	(21,912	(23,625	) (199,499	(39,452	) (91,878
Gain on sale of	(21,912	(23,023	(199,499	(39,432	) (91,070
investments, net	46,717	42,932	75,048	46,309	50,704
Other income/(expense),	,	·	,	,	·
net	4,172	604	159,455	15,914	43,467
Income before					
income taxes	1,288,059	851,474	3,455,465	2,460,294	3,356,400
Income taxes	264,254	137,892	1,915,162	431,882	620,445
Net Income	1,023,805	713,582	1,540,303	2,028,412	2,735,955
Earning per share				1600	24.56
- Basic	7.42	5.70	11.17	16.22	21.76
- Diluted	7.37	5.63	11.10	16.01	21.47
Total assets	27,489,997	18,695,544	27,489,997	18,695,544	24,897,181
Cash and cash	2.092.074	1 207 545	2.002.074	1 207 545	( (00 441
equivalents	2,083,854	1,397,545	2,083,854	1,397,545	6,689,441
Investments in mutual funds	10,329,409	5,825,112	10,329,409	5,825,112	6,372,828

#### Disclaimer:

We have translated the financial data derived from our consolidated financial statements prepared in accordance with US GAAP for each period at the noon buying rate in the City of New York on the last business day of such period for cable transfers in Rupees as certified for customs purposes by the Federal Reserve Bank of New York. The translations should not be considered as a representation that such US Dollar amounts have been, could have been or could be converted into Rupees at any particular rate, the rate stated above, or at all. Investors are cautioned to not rely on such translated amounts.

By Order of the Board for Patni Computer Systems Limited

Narendra K. Patni Chairman and Chief Executive Officer

Mumbai 27 October 2006

Audited Consolidated financial results of Patni Computer Systems Limited and its subsidiaries for the quarter and six months ended 30 September 2006, as per Indian GAAP.

#### Rs. in thousands except share data

	Quarter ended 30 2006	September 2005	Nine months ended 30 September 2006 2005		Year ended 31 December 2005	
	(Audited)	(Audited)	(Audited)	(Audited)	(Audited)	
Income						
Sales and service income	6,999,399	5,163,772	19,239,862	14,242,863	19,869,306	
Other income	174,396	112,189	436,972	221,435	381,932	
	7,173,795	5,275,961	19,676,834	14,464,298	20,251,238	
Expenditure						
Personnel costs	3,976,536	3,289,503	10,738,445	8,352,310	11,197,700	
Selling, general and administration costs	1,517,662	1,230,458	4,544,413	3,404,154	4,931,281	
Depreciation (net of transfer from						
revaluation reserves)	202,229	175,825	600,374	487,348	678,077	
Interest costs	22,103	56,083	195,748	76,531	81,234	
	5,718,530	4,751,869	16,078,980	12,320,343	16,888,292	
Profit for the period before prior period						
items, taxation and exceptional item	1,455,265	524,092	3,597,854	2,143,955	3,362,946	
Prior period items			281,394		909,687	
Profit for the period before taxation and						
exceptional item	1,455,265	524,092	3,316,460	2,143,955	2,453,259	
Provision for taxation (prior periods)			418,976		(196,413	
Provision for taxation - Fringe benefits	11,075	10,400	33,343	18,007	31,977	
Provision for taxation	264,582	16,358	1,911,703	318,661	630,602	
Profit for the period after taxation	1,179,608	497,334	952,438	1,807,287	1,987,093	
Paid up equity share capital (Rs. per equity						
share of Rs 2 each)	275,922	250,565	275,922	250,565	275,597	
Reserves excluding revaluation reserves					20,962,256	
Earnings per share (Rs. per equity share of						
Rs.2 each)						
- Basic	8.55	3.97	6.91	14.45	15.80	
- Diluted	8.49	3.92	6.85	14.27	15.59	

#### **Notes:**

The consolidated financial statements of Patni Computer Systems Limited and its subsidiaries are prepared in accordance with the principles and procedures prescribed by AS 21 - Consolidated Financial Statements issued by the Institute of Chartered Accountants of India for the purpose of preparation and presentation of consolidated financial statements. The financial statements of Patni Computer Systems Limited and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses after eliminating intra-group balances/transactions and resulting unrealized profits in full. Unrealized losses

resulting from intra-group transactions have also been eliminated unless cost cannot be recovered in full. The amounts shown in respect of accumulated reserves comprises the amount of the relevant reserves as per the balance sheet of the Parent Company and its share in the post acquisition increase/decrease in the relevant reserves/accumulated deficit of its subsidiaries. Consolidated financials statements are prepared using uniform accounting policies across the Group.

- The subsidiaries considered in the consolidated financial statements as at 30 September 2006 are wholly owned subsidiaries, namely Patni Computer Systems Inc. USA, Patni Computer Systems (UK) Ltd., Patni Computer Systems GmbH, Patni Telecom Solutions Inc., Patni Telecom Solutions Private Limited, Patni Telecom Solutions (UK) Limited.
- Paid up equity share capital does not include Rs 19,470 (2005 : Nil ) which represents share application money received from employees, on exercise of stock options, pending allotment of shares.

## 4 **Segment Information**:

## As on 30 September 2006 and for the quarter ended

Particulars	Financial services	Insurance services	Manufacturing	Telecom	Independent Software Vendor	Product Engineering Services	Others	Total
For the three months ended 30 September 2006	2		g	10.000	, , , , , , , , , , , , , , , , , , , ,	Services	<b>0.110.</b> 15	- J <b></b>
Sales and service income For the nine months ended 30 September 2006	1,092,860	1,628,863	1,582,221	1,189,946	277,040	746,747	481,722	6,999,399
Sales and service income As at 30 September 2006	3,012,302	4,526,380	4,139,179	3,578,376	766,470	1,960,665	1,256,490	19,239,862
Sundry debtors Cost and estimated earnings in excess of	805,008	818,001	1,065,311	959,149	156,989	606,079	482,996	4,893,533
billings Billings in excess of cost and estimated	194,226	276,082	242,064	315,969	75,932	93,481	62,527	1,260,280
earnings Advance from customers	(5,627 958	1,129	) (22,653 3,438	) (37,152	) (1,135 1,556	) (22,911 2,669	) (5,606 112	9,862

## As on 30 September 2005 and for the quarter ended

Particulars For the three months ended 30 September 2005	Financial services	Insurance services	Manufacturing	Telecom	Independent Software Vendor	Product Engineering Services	Others	Total
Sales and service income For the nine months ended 30 September 2005	915,688	1,418,107	1,141,101	766,969	236,721	365,400	319,786	5,163,772
Sales and service income	2,310,462	4,076,607	3,177,051	2,063,748	733,724	951,764	929,507	14,242,863

As at 31 December 2005

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Sundry debtors	591,486	714,793	747,836	394,507	162,309	330,142	289,039	3,230,112	
Cost and									
estimated earnings in									
excess of									
billings	116,184	232,032	160,162	412,979	73,212	135,558	45,936	1,176,063	
Billings in									
excess of cost									
and estimated									
earnings	(8,492	) (17,280	) (34,186	) (20,351	) (3,113	) (9,378	) (13,130	) (105,930	)
Advance from									
customers	(54,467	) (4,277	) (3,242	)	(76	)	(583	) (62,645	)

The Group evaluates segment performance and allocates resources based on revenue growth. Revenue in relation to segments is categorized based on items that are individually identifiable to that segment. Costs are not specifically allocable to individual segments as the underlying resources and services are used interchangeably. Fixed assets used in Group s business or liabilities contracted have not been identified to any of the reportable segments, as the fixed assets and services are used interchangeably between segments.

Reconciliation of significant differences between Consolidated Net Income determined in accordance with Indian Generally Accepted Accounting Principles ( Indian GAAP ) and Consolidated Net Income determined in accordance with US Generally Accepted Accounting Principles ( US GAAP ) (Unaudited)

### Rs. in thousands except share data

	Quarter endo	ed 30 Septe	ember 2005		Nine months 2006	ended 30	0 September 2005		Year ended December 2005	31
Consolidated net income as per Indian										
GAAP	1,179,608		497,334		952,438		1,807,287		1,987,093	
Income taxes	(2,028	)	(3,902	)	(73,595	)	11,087		(52,991	)
Foreign currency differences	(85,115	)	17,802		26,194		23,852		51,364	
Employee retirement benefits	(12,830	)	(17,727	)	3,606		(15,317	)	(22,082	)
ESOP related Compensation Cost	(42,631	)			(131,176	)				
Business acquisition	(10,933	)	(11,677	)	(30,504	)	(30,156	)	(32,754	)
Prior Period Adjustments			227,539		774,816		227,539		746,661	
Others	6,646		81		6,403		(9,074	)	5,319	
Total	(146,891	)	212,116		575,744		207,931		695,517	
Consolidated net income as per US GAAP	1,032,717		709,450		1,528,182		2,015,218		2,682,610	

## Note:

The consolidated net income as per USGAAP shown in the table above differs from the consolidated net income shown under Summary of financials statements prepared as per USGAAP - Convenience Translation for reasons explained below the same table.

Financial results of Patni Computer Systems Limited for the quarter and nine months ended 30 September 2006, as per Indian GAAP (Standalone)

### Rs. in thousands except share data

	Quarter ended 30 Sep		Nine months ended		Year ended 31 December
	2006	2005	2006	2005	2005
	(Audited)	(Audited)	(Unaudited)	(Audited)	(Audited)
Income					
Sales and service income	2,538,418	2,351,112	7,299,222	6,366,411	8,755,962
Other income	162,942	83,123	386,445	245,370	362,660
	2,701,360	2,434,235	7,685,667	6,611,781	9,118,622
Expenditure					
Personnel costs	1,197,718	1,118,982	3,369,321	2,900,303	3,928,003
Selling, general and administration costs	531,067	531,650	1,715,820	1,352,251	2,063,700
Depreciation	172,058	156,568	517,140	435,656	600,264
Interest costs	283	8,804	89,744	28,418	40,787
	1,901,126	1,816,004	5,692,025	4,716,628	6,632,754
	, ,		, ,		
Profit for the period before prior					
period items and taxation	800,234	618,231	1,993,642	1,895,153	2,485,868
Prior period items					43,423
Profit for the period before taxation	800,234	618,231	1,993,642	1,895,153	2,442,445
Provision for taxation (prior periods)					113,196
Provision for taxation-Fringe benefits	10,491	9,533	31,991	16,979	30,349
Provision for taxation	78,711	80,183	926,185	262,751	354,771
Profit for the period after taxation	711,032	528,515	1,035,466	1,615,423	1,944,129
	,	,-	,,	,, .	
Paid up equity share capital (Rs. per					
equity share of Rs 2 each)	275,922	250,565	275,922	250,565	275,597
Reserves excluding revaluation reserves	,		,		20,135,730
<u> </u>					
Earnings per equity share of Rs 2 each					
- Basic	5.15	4.22	7.51	12.92	15.46
- Diluted	5.12	4.17	7.44	12.75	15.25
				12170	-0.20

#### **Notes**

- The above statement of financial results were reviewed by the audit committee and approved by the Board of Directors at its adjourned meeting held on 27 October 2006.
- 2 Investor complaints for the quarter ended 30 September 2006:

Pending as on	1
July 2006	

28 28

## 3 Statement of Utilisation of ADS Funds as of 30 September 2006

	No of shares	Price	Amount
Amount raised through ADS (61,56,250 ADSs @ \$20.34 per ADS)	12,312,500	466	5,739,262
Share issue expenses			369,406
Net proceeds			5,369,856
Deployment:			
1 Held as short term investments			4,184,800
2 Utilised for Capital expenditure for office facilities			715,768
3 Exchange loss			120,823
4 Bank deposits			348,465
Total			5,369,856

## 4 Aggregate of Non-Promoter Shareholding

	As of 30 September			As of 31 Decem	ber
	2006		2005	2005	
- Number of Shares	76,988,026		63,689,932	76,205,597	
- Percentage of Shareholding	55.80	%	50.84	% 55.30	%

- 5 Previous period figures have been appropriately reclassified to conform to the current period s presentations.
- Text of this advertisement was approved by the Board of Directors at the adjourned meeting held on 27 October 2006.

By Order of the Board for Patni Computer Systems Limited

Narendra K. Patni Chairman and Chief Executive Officer

Mumbai 27 October 2006

#### For Press Release

# Patni Q3, 2006 Net Income up 37% at \$22.3 Million (Rs 1,024 Million), and Revenues up 28% at \$151.7 Million (Rs 6,971 million), YoY

Mumbai, India, Cambridge MA, USA, 27th October 2006: Patni Computer Systems Limited (Patni) today announced its financial results for the third quarter ended 30 September 2006.

#### **Performance Highlights**

#### Important note:

As stated in our Q2 2006 release, prior years tax review by the IRS and a review by the Department of Labor of Patni s US operations had resulted in additional provisions which led to an increase in gross profit and operating income by approximately US\$ 7.0 million and decrease in net income by US\$ 19.9 million for Q2 2006. Variations in Patni s Q2 2006 financial performance as a result of these reviews had been referred to as additional provisions in the said press release. Financial Performance for Q2 2006 excluding these additional provisions has been considered for comparative performance review with Q3 2006 in this release.

#### Performance Highlights for the quarter ended Sept 30th 2006

- Revenues for the quarter at US\$ 151.7 million (Rs 6,971 million)
- up 6.1% sequentially from US\$ 143.0 million (Rs 6,561 million) in quarter ended June 30, 2006
- 28.3% higher compared to US\$ 118.3 million (Rs 5,197 million) in quarter ended Sep 30, 2005
- Operating Income at US\$ 25.1 Million (Rs 1,153 million) on the back of improved operating efficiencies
- up 46.4% sequentially from US\$ 17.1 million (Rs 786 million) in quarter ended June 30, 2006
- 40.8% higher compared to US\$ 17.8 million (Rs 783 million) in quarter ended Sep 30, 2005
- Net Income at US\$ 22.3 million (Rs 1,024 million)
- up 33.4% sequentially US\$ 16.7 million (Rs 766 million) in quarter ended June 30, 2006
- 37.2% higher compared to US\$ 16.2 million (Rs 714 million) in quarter ended Sep 30, 2005
- EPS for the quarter at US\$ 0.16 per share, (Rs 7.42 per share ); US\$ 0.32 per ADS
- Top Customer contribution towards revenue decreased to 14.1% during the quarter from 14.5% in Q2 2006. Revenue concentration of Top 10 clients also reduced to 51.6% from 54.1% in the previous quarter.
- Number of active clients was 235 at quarter end as compared to 220 in Q2 2006. Patni acquired 27 new

clients during the quarter.

#### **Key Corporate Developments in Q3 2006:**

- Patni ranked highest in Forrester survey- Customer Satisfaction Survey among Indian Offshore Supply Chain Solution providers.
- Patni and Savvion entered strategic alliance- Offering industry-leading Business Process Management solutions.
- Patni received CIO 100 award at CIO Symposium- Acknowledged as one of The Giant 100 companies at the first CIO 100 awards in India.
- PatniConnect Annual customer event concluded successfully

#### **Future Outlook:**

• Q4 2006 revenues are expected to be US\$ 152 million and net income is expected to be in the range of US\$ 20.4 - \$20.6 million excluding foreign exchange gain/loss and taking the operations at a constant dollar value of Rs 45.50 per US\$.

#### **Management comments**

Commenting on the Q3 2006 performance, Mr. Narendra K Patni, Chairman and CEO, Patni Computer Systems Ltd., said, I am delighted to report a strong increase in revenue and net income in the quarter under review which is a result of new client acquisitions and efficient management of our cost structure. We are witnessing healthy demand escalation across all our verticals and service lines. To ensure adequate preparedness to meet this demand, we are expanding our facilities. Further, in continuation of our drive towards profitable growth we have reorganized our management team, as a result of which I expect greater focus and accountability thrust across the organisation.

Over the medium to long term, I remain confident of our ability to capture the growth opportunities and translate them into ongoing value enhancement for all our stakeholders

Commenting on the performance, **Mr. Mrinal Sattawala**, **Chief Operating Officer, Patni**, said, This quarter saw us delivering good operating efficiencies. We improved our resource utilization for both offshore and onsite projects in addition to improvements in other operating parameters. During the period under review we have added 27 new clients, bringing our tally of active clients to 235. Additionally, in line with our overall business strategy, we maintained our thrust on diversifying our revenue stream which is reflected in reduced reliance on our Top 5 and Top 10 clients. These developments strengthens our confidence in our ability to maintain our strong & profitable growth momentum

Speaking on the occasion, Mr. Surjeet Singh, Chief Financial Officer, Patni, added, In Q3 2006, we executed well on our operating efficiency improvement plan. A reduction in G&A, improvement in operating parameters including utilization coupled with revenue growth has led to sustainable margin expansion in the quarter. We continue to focus on managing our cost base more efficiently and driving profitable growth through our investments in service capabilities.

Corporate developments in Q3 2006

#### Patni Ranked Highest among Indian Offshore Supply Chain Solution Providers in Customer Satisfaction

Patni received the highest customer satisfaction rating among Indian offshore supply chain solution providers in a Forrester survey. The survey, Ranking Supply Chain Management Tools and Services , conducted by Forrester Research, Inc., in June 2006, queried 167 supply chain decision makers in North America. It examined their satisfaction with supply chain software and service providers, as well as their plans for additional investments.

#### Patni and Savvion enter into a strategic alliance

Patni has formed a strategic alliance with Savvion, the industry s leading business process management (BPM) company. Patni will leverage its deep domain expertise and knowledge of industry best practices to help people within organizations to collaborate, control, and improve business processes to drive business success with Savvion BusinessManager.

#### Patni received award at CIO 100

Patni was recognized as one of The Giant 100 companies at the CIO 100 awards in India for demonstrating excellence in deploying technology solutions to deliver optimum business value. Patni received the awards at the CIO Symposium and Award ceremony in Mumbai. The award was presented to Patni for its technology vision in building a Corporate Performance Management System (CPMS).

## Patni Connect

Patni successfully concluded its third annual customer forum Patni Connect 2006 in the U.S. The Patni leadership team exchanged views with IT and business leaders representing their customer organizations, other pre-eminent industry analysts and professionals.

### **Management Discussion & Analysis of Performance**

(Figures in Million US\$ except EPS and Share Data)

### CONSOLIDATED STATEMENT OF INCOME

#### For the quarter / period ended

Particulars	O3 2006	O3 2005	YoY Change	· O2 2006	QoQ Change	Additional provisions in O2 2006**	Q2 2006 (Excluding Additional Provisions)	QoQ Chang Excluding Additional Provisions	; <b>е</b>
Revenues	151.7	118.3	28.3	% 143.0	6.1	%	143.0	6.1	%
Cost of revenues	94.5	74.8	26.5	% 86.2	9.7	% -7.0	(1) 93.2	1.4	%
Depreciation	3.1	2.8	11.5	% 3.2	-3.1	%	3.2	-3.1	%
Gross Profit	54.1	40.8	32.7	% 53.7	0.8	% 7.0	(1) 46.6	16.1	%
Sales and marketing	V .V.1	1010	0_11	, c c c c c c c c c c c c c c c c c c c	•••	70 700	(1) 1000	1011	,,,
expenses	11.0	9.6	15.3	% 11.0	0.1	%	11.0	0.1	%
General and administrative				,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,-			,-
expenses	16.2	13.7	18.0	% 18.4	-12.0	%	18.4	-12.0	%
r									
Provision for doubtful debt	0.5	0.2		0.2			0.2		
and advances	0.5	0.2		0.2			0.2		
Foreign exchange (gain) /	1.2	0.5		0.1			0.1		
loss, net	1.3 <b>25.1</b>	-0.5 <b>17.8</b>	40.8	-0.1 % <b>24.2</b>	3.6	% 7.0	-0.1 (1) 17.1	46.4	%
Operating income	25.1	17.8	40.8	% 24.2	3.0	% 7.0	(1) 17.1	40.4	%
Other income / (expenses),									
net	2.9	1.6	88.4	% 4.1	-27.7	% 0.2	4.0	-25.8	%
Income before income	2.9	1.0	00.4	/// 4.1	-21.1	70 0.2	4.0	-23.6	70
taxes	28.0	19.4	44.7	% 28.3	-0.9	% 7.2	(2) 21.1	32.8	%
Income taxes	5.8	3.1	83.3	% 31.5	-81.7	% 27.1	4.4	30.5	%
Net income	22.3	16.2	37.2	% -3.2	01.7	-19.9	(3) 16.7	33.4	%
Earning per share	22.5	10.2	37.2	70 -3.2		-17.7	(5) 10.7	33.4	70
Basic	0.16	0.13		-0.02					
Diluted	0.16	0.13		-0.02					
Weighted average number									
of common shares used in									
computing earnings per									
Basic	137,940,096	125,116,730		137,889,376					
Diluted	138,861,054	126,835,729		137,889,376					

#### 2 shares = 1ADS

- (1) due to reversal of payroll taxes for earlier years, net of accrual from DOL review
- (2) impact of 1, net of write-back of interest/penalty for earlier years
- (3) impact of re-assessed corporate taxes for earlier years, net of 2

<sup>\*\*</sup> Prior years tax review by IRS and the Department of Labor Review by Patni s US Operations has resulted in the net reversals of additional provisions leading to an increase in Q2 2006 Gross Profit and Operating Income and a decrease in Q2 2006 Net Income.

#### Revenues

Revenues during the quarter grew sequentially by 6.1% to US\$ 151.7 million (Rs 6,971 million) from US\$ 143.0 million (Rs 6,561 million) in Q2 2006. Revenue improvement was driven by volume growth of 5.9% and price increases of about 0.2%. On YoY basis the revenues grew by 28.3% as compared to Q3 2005 revenues of US\$ 118.3 m (Rs 5,197million).

#### **Gross profit**

Gross profit was higher by 16.1% at US\$ 54.0 million (Rs 2,485 million) when compared to Q2 2006 gross profit (adjusted for a net reversal of additional provisions) of US\$ 46.6 million (Rs 2,138 million) in the previous sequential quarter. Gross margin improved from 32.6% to 35.7% as a result of the following factors:

- Improvement in Utilization, resulting in gross margin improvement of 1%, US\$ 1.5 million.
- Reduction in immigration / visa costs, resulting in gross margins improvement of 0.9%, US\$ 1.3 million.
- Other operating efficiencies, resulting in gross margin improvement of 1.3%, US\$ 1.9 million.

Gross profit grew by 32.7% when compared to the corresponding quarter last year.

#### **Selling and Marketing Expenses**

Sales and marketing expenses remained steady at US\$ 11.0 million (Rs 507 million) in Q3 2006 in comparison to Q2 2006, the overall expense as percentage to sales reduced from 7.7% in Q2 2006 to 7.3 % due to increased absorption.

#### **G&A** expenses

Continued focus on G&A cost optimization led to a reduction in overall spend by US\$ 2.2 million from US\$ 18.4 million (Rs 843 million) in Q2 2006 to US\$ 16.2 million (Rs 744 million) in Q3 2006. Overall spend as percentage of sales reduced from 12.9% in Q2 2006 to 10.7% in Q3 2006. This was achieved by the following:

- Non recurring expenses of US\$ 1.3 million incurred in Q2 2006, saving of 0.9 % on sales
- Structural reduction of US\$ 0.9 million, savings of 0.6% on sales
- Higher absorption on increased revenues of 0.6% on sales

#### **Provision for doubtful debts**

For Q3 2006 Provision for doubtful debts increased to US\$ 0.5 million (Rs 24 million) from US\$ 0.2 million (Rs 7 million) in the previous quarter and US\$ 0.2 million (Rs 9 million) in Q3 2005.

#### Foreign exchange gain/loss

Mark to market impact of forex contracts taken earlier and revaluation of debtors at the quarter end rate resulted in Foreign exchange loss of US\$ 1.3 million (Rs 58 million) for the quarter as compared to a foreign exchange gain of US\$ 0.1 million (Rs 5 million) in Q2 2006. In the corresponding quarter last year, the foreign exchange gain stood at US\$ 0.5 million (Rs 24 million).

#### **Operating income**

On account of improved gross margins, reduction in G&A costs and net of changes in forex gain/ loss and reserves for doubtful debts, Q3 2006 Operating income increased by 46.4% to US\$ 25.1 million (Rs 1,153 million) as compared to operating income of US\$ 17.1 million (Rs 786 million) in Q2 2006(adjusted to give effect to a net reversal of additional provisions). Operating Margin during the quarter expanded to 16.5% as compared to 12% in Q2 2006. Operating income was up 40.8% compared to the corresponding quarter last year of US\$ 17.8 million

(Rs 783 million)

#### Other income

For Q3 2006, Other income (including interest and dividend income net of interest expenses, profit/loss on sale of investments and other miscellaneous income) stood at US\$ 2.9 million (Rs 135 million) lower than US\$ 4.0 million (Rs 187 million) in Q2 2006. Other income was higher by 88.4% when compared to US\$ 1.6 million (Rs 69 million) in Q3 2005.

#### Profit before tax

Profit before tax increased 32.8% to US\$ 28.0 million (Rs 1,288 million) when compared to PBT adjusted for additional provisions at US\$ 21.1 million (Rs 968 million) in Q2 2006. Profit before tax was higher by 44.7% yoy as compared to Q3 2005.

#### **Income taxes**

Income tax for the quarter was at US\$ 5.8 million (Rs 264 million) at 20.5% effective tax rate on Profit before tax. The adjusted Income tax for Q2 was at US\$ 4.4 million (Rs 202 million) at effective tax rate of 20.9% on profit before tax. Total income tax in Q2 2006 of US\$ 31.5 million (Rs 1,444 million) included US\$ 27.1 million pertaining to re-assessed corporate taxes for earlier years.

#### **Net income**

In Q3 2006 Net income was at US\$ 22.3 million (Rs 1,024 million) higher by 33.4% when compared to net income of US\$ 16.7 million (Rs 766 million) in Q2 2006, which is adjusted for additional provisions. Unadjusted net income for the previous quarter was at (-) US\$ 3.2 million ((-)Rs 147 million). Net income increased 37.2% from Q3 2005.

#### **Balance Sheet and Cash Flow changes**

Against Net Income of US\$ 22.3 million (Rs 1,024 million), cash from operating activities was US\$ 11.0 million (Rs 507 million) net of changes in current assets and liabilities of US\$ 19.8 million and Non cash charges of US\$ 7.8 million comprising of depreciation and amortization (US\$ 4.6 million), deferred taxes (US\$ 2.7 million), and other charges of (US\$ 0.5 million).

Net Cash used in investing activities was US\$ 17.9 million (Rs 825 million) including capital expenditure of US\$ 13.5 million (Rs 620 million).

Net cash used in financing activities was US\$ 1.1 million (Rs 51 million) comprising largely of dividend payouts on common shares.

With these changes the overall cash and cash equivalent position at the end of the quarter was US\$ 45.4 million (Rs 2,084 million) lower by around US\$ 7.6 million in comparison to US\$ 53.0 million (Rs 2,432 million) at the end of O2 2006.

At the close of Q3 2006, cash & cash equivalents (including short term investments) were at US\$ 270.1 million (Rs 12,413 million), compared to US\$ 271.06 (Rs 12,433 million) at close of Q2 2006

Receivables at the end of the Q3 2006 were at US\$ 108.4 million (Rs 4,982 million) representing a small increase in number of days outstanding at 67 days against 64 days in Q2 2006 at US\$ 98.5 million.

Figures in Million INR except EPS and Share Data

#### CONSOLIDATED STATEMENT OF INCOME BASED ON CONVENIENCE TRANSLATION

### For the quarter / period ended

Particulars	Q3 2006	Q3 2005	YoY Change	Q2 2006	QoQ Change	Additional provisions in Q2 2006**	Provisions)	QoQ Chang Excluding Additional Provisions	ge
Exchange rate \$1 = INR	45.95	43.94		45.87		45.87	45.87		
Revenues	6,970.9	5,197.1	34.1	% 6,560.7		%	6,560.7	6.3	%
Cost of revenues	4,343.5	3,284.6	32.2	% 3,951.7		% -324.7	(1) 4,276.4	1.6	%
Depreciation	142.0	121.8	16.6	% 146.3		%	146.3	-2.9	%
Gross Profit	2,485.5	1,790.8	38.8	% 2,462.6	0.9	% 324.7	(1) 2,137.9	16.3	%
Sales and marketing expenses	507.2	420.8	20.5	% 505.7	0.3	%	505.7	0.3	%
General and administrative									
expenses	743.7	602.4	23.4	% 843.4	-11.8	%	843.4	-11.8	%
Provision for doubtful debt and									
advances	23.9	8.6		7.4			7.4		
Foreign exchange (gain) / loss, net	58.0	-23.8		-4.5			-4.5		
Operating income	1,152.7	782.8	47.3	% 1,110.7	3.8	% 324.7	(1) 786.0	46.7	%
Initial public offering related expenses									
Other income / (expenses), net	135.3	68.7	97.0	% 186.8	-27.6	% 4.8	182.1	-25.7	%
Income before income taxes	1,288.1	851.5	51.3	% 1,297.6		% 329.5	(2) 968.1	33.1	%
Income taxes	264.3	137.9	91.6	% 1,444.5		% 1,242.4	202.1	30.8	%
Net income	1,023.8	713.6	43.5	% -147.0	0117	-912.9	(3) 766.0	33.7	%
Earning per share	_,,,,						(0)10010		
Basic	7.42	5.70		-1.07					
Diluted	7.37	5.63		-1.07					
Weighted average number of									
common shares used in									
computing earnings per									
Basic	137,940,096	125,116,730		137,889,376					
Diluted	138,861,054	126,835,729		137,889,376					

#### 2 shares = 1ADS

- (1) due to reversal of payroll taxes for earlier years, net of accrual from DOL review
- (2) impact of 1, net of write-back of interest/penalty for earlier years
- (3) impact of re-assessed corporate taxes for earlier years, net of 2

<sup>\*\*</sup> Prior years tax review by IRS and the Department of Labor Review by Patni s US Operations has resulted in the net reversals of additional provisions leading to an increase in Q2 2006 Gross Profit and Operating Income and a decrease in Q2 2006 Net Income.

#### Important Notes to this release:

#### Fiscal Year

Patni follows a January December fiscal year. The current review covers the financial and operating performance of the Company for the third quarter ended 30th September 2006.

#### U.S. GAAP

A Consolidated Statement of Income in US GAAP is available on page 3 of the Fact Sheet attached to this release

#### Percentage analysis

Any percentage amounts, as set forth in this release, unless otherwise indicated, have been calculated on the basis of the U.S. Dollar amounts derived from our consolidated financial statements prepared in accordance with U.S. GAAP, and not on the basis of any translated Rupee amount. Calculation of percentage amounts on the basis of Rupee amounts may lead to results that are different, in a material way, from those calculated as per U.S. Dollar amounts.

#### Convenience translation

A Consolidated Statement of Income as per Convenience Translation prepared in accordance with US GAAP is available on page 8 of the Fact Sheet attached to this release. We have translated the financial data derived from our consolidated financial statements prepared in accordance with U.S. GAAP for each period at the noon buying rate in the City of New York on the last business day of such period for cable transfers in Rupees as certified for customs purposes by the Federal Reserve Bank of New York. The translations should not be considered as a representation that such US Dollar amounts have been, could have been or could be converted into Rupees at any particular rate, the rate stated elsewhere in this document, or at all. Investors are cautioned to not rely on such translated amounts.

#### • Attached Fact Sheet (results & analysis tables)

#### **About Patni Computer Systems Ltd:**

About Patni: Patni Computer Systems Limited (BSE: PATNI COMPUT, NSE: PATNI, NYSE: PTI) is a global IT Services provider servicing Global 2000 clients. Patni caters to its clients through its industry-focused practices, including insurance, manufacturing, financial services, telecommunications, and its technology-focused practices. With employee strength of over 12,000 and multiple offshore development facilities across eight cities; Patni has 23 international offices across the Americas, Europe and Asia-Pacific. Patni has registered revenues of US\$ 450 million for the year 2005. Patni s service offerings include application development, application maintenance and support, packaged software implementation, infrastructure management services, product engineering services, business process outsourcing and quality assurance services.

Committed to quality, Patni adds value to its client s businesses through well-established and structured methodologies, tools and techniques. Patni is an ISO 9001: 2000 certified and SEI-CMMi Level 5 organization, assessed enterprise wide at P-CMM Level 3. In keeping with its focus on continuous process improvements, Patni adopts Six Sigma practices as an integral part of its quality and process frameworks. For more information on Patni, please visit www.patni.com.

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Safe Harbor:

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, liability for damages on our service contracts, the success of the companies in which Patni has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

-Ends-

#### PATNI COMPUTER SYSTEMS LIMITED

#### FINANCIAL AND OPERATIONS INFORMATION FOR THE

#### FISCAL YEAR AND SECOND QUARTER ENDED SEP 30, 2006

October 27, 2006

**NOTES:** 

#### Fiscal Year

Patni follows a January - December fiscal year. The current review covers the financial and operating performance of the Company for the third quarter ended Sep 30, 2006.

### • U.S. GAAP

All figures in this release pertain to accounts presented as per U.S. GAAP unless stated otherwise.

## Percentage analysis

Any percentage amounts, as set forth in this release, unless otherwise indicated, have been calculated on the basis of the U.S. Dollar amounts derived from our consolidated financial statements prepared in accordance with U.S. GAAP, and not on the basis of any translated Rupee amount. Calculation of percentage amounts on the basis of Rupee amounts may lead to results that are different, in a material way, from those calculated as per U.S. Dollar amounts.

#### • Convenience translation

We have translated the financial data derived from our consolidated financial statements prepared in accordance with U.S. GAAP for each period at the noon buying rate in the City of New York on the last business day of such period for cable transfers in Rupees as certified for customs purposes by the Federal Reserve Bank of New York. The translations should not be considered as a representation that such US Dollar amounts have been, could have been or could be converted into Rupees at any particular rate, the rate stated elsewhere, or at all. Investors are cautioned to not rely on such translated amounts.

## **Fact Sheet Summary Index**

KCI	
Number	Description
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<u>A1</u>	Conslidated Statement of Income
<u>A2</u>	Consolidated Balance Sheet USGAAP
A1 A2 A3	Consolidated Cash Flow Statement USGAAP
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<u>B1</u>	Conslidated Statement of Income
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## A1) CONSOLIDATED STATEMENT OF INCOME - US GAAP (US\$ 000)

## For the quarter / period ended

De de les	Sept 30	Sept 30	V V CI		June 30 2006	0.00		2005	
Particulars Revenues	<b>2006</b> 151,707	2005	YoY Change % 28.3	07	143,027	QoQ Change % 6.1		450,332	
Cost of revenues		118,277	26.5		,	9.7		430,332 278.068	
	94,526	74,751			86,150			,	
Depreciation Gross Profit	3,091	2,771	11.5		3,190	-3.1		10,413	
	54,090	40,755	32.7	70	53,687	0.8	70	161,851	
Sales and marketing expenses	11,037	9,576	15.3	%	11,024	0.1	%	36,059	
General and administrative	11,007	,,,,,,,	10.10	,,	11,02	011	,,	0,009	
expenses	16,185	13,711	18.0	%	18,386	-12.0	%	53,822	
Provision for doubtful		,,		, -			,-	,	
debts and advances	520	195			161			(152	)
Foreign exchange								(	,
(gain) / loss, net	1,262	(542	)		(98	)		1.693	
Operating income	25,086	17,815	40.8	%	24,214	3.6		70,429	
Other income /	,	,			,			<i>'</i>	
(expense), net	2,946	1,563	88.4	%	4,073	-27.7	%	4,241	
Income before									
income taxes	28,032	19,378	44.7	%	28,287	-0.9	%	74,670	
Income taxes	5,751	3,138	83.3	%	31,492	-81.7	%	13,803	
Net income/(loss)	22,281	16,240	37.2	%	(3,205	)		60,867	
Earning per share									
- Basic	\$ 0.16	\$ 0.13			\$ (0.02	)		\$ 0.48	
- Diluted	\$ 0.16	\$ 0.13			\$ (0.02	)		\$ 0.48	
Weighted average									
number of common									
shares used in									
computing earnings									
per share									
- Basic	137,940,096	125,116,730			137,889,376			125,736,592	
- Diluted	138,861,054	126,835,729			137,889,376			127,457,632	

### A2) CONSOLIDATED BALANCE SHEET USGAAP (US\$ 000)

	As on	As on	As on
Particulars	30-Sep-06	30-Jun-06	30-Sep-05
Assets			
Total current assets	427,882	428,945	292,280
Goodwill	40,172	39,883	30,357
Intangible assets, net	9,950	10,212	11,297
Property, plant, and equipment, net	114,654	105,042	85,316
Other assets	5,601	7,899	6,229
Total assets	598,259	591,980	425,479
Liabilities			
Total current liabilities	123,410	144,228	75,356
Capital lease obligations excluding current installments	524	480	449
Other liabilities	12,556	12,525	14,097
Total liabilities	136,490	157,232	89,902
Total shareholders equity	461,769	434,747	335,577
Total liabilities & shareholders equity	598,259	591,980	425,479

## A3) CONSOLIDATED CASH FLOW STATEMENT USGAAP (US\$ 000)

Particulars	Sept 30 2006		June 30 2006		Sept 30 2005		2005	
Net cash provided by operating activities	11,027		16,787		31,033		69,584	
Net cash used in investing activities	(17,944	)	(12,046	)	(23,059	)	(113,854	)
Capital expenditure, net	(13,495	)	(12,656	)	(15,672	)	(51,050	)
Investment in securities, net	(4,448	)	609		(7,387	)	(57,225	)
Investment in subsidiary, net of cash acquired							(5,579	)
Net cash provided / (used) in financing activities	(1,106	)	(7,303	)	(463	)	111,875	
Others	(94	)	(99	)	(120	)	(329	)
Common shares issued, net of expenses	161		184		639		118,736	
Dividend on common shares	(1,174	)	(7,388	)	(983	)	(6,532	)
Net increase / (decrease) in cash and equivalents	(8,023	)	(2,563	)	7,511		67,605	
Effect of exchange rate changes on cash and equivalents	346		(5,061	)	(852	)	(1,508	)
Cash and equivalents at the beginning of the period	53,027		60,652		25,147		77,143	
Cash and equivalents at the end of the period	45,350		53,027		31,806		143,241	

## B1) CONSOLIDATED STATEMENT OF INCOME - INDIAN GAAP (RS. 000)

## For the quarter / period ended

	Sept 30	Sept 30	Change	June 30	Change	
Particulars	2006	2005	%	2006	<b>%</b>	2005
Sales and service income	6,999,399	5,163,772	35.5	% 6,490,885	7.8	% 19,869,306
Other income	174,396	112,189	55.4	% 131,212	32.9	% 381,932
Total income	7,173,795	5,275,961	36.0	% 6,622,097	8.3	% 20,251,238
Staff costs	3,976,536	3,289,503	20.9	% 3,538,407	12.4	% 11,197,700
Selling, general and						
administration expenses	1,719,891	1,406,283	22.3	% 1,729,778	-0.6	% 5,609,358
Interest	22,103	56,083	-60.6	% 128,655	-82.8	% 81,234
Total expenditure	5,718,530	4,751,869	20.3	% 5,396,840	6.0	% 16,888,292
Net profit before tax and						
adjustments	1,455,265	524,092	177.7	% 1,225,257	18.8	% 3,362,946
Provision for taxation	275,657	26,758	930.2	% 1,866,598	-85.2	% 466,166
Prior period adjustment				291,898		909,687
Profit/(loss) for the year after						
taxation	1,179,608	497,334	137.2	% (933,239	)	1,987,093
Profit and loss account, brought						
forward	8,649,780	8,787,364	-1.6	% 9,583,348	-9.7	% 7,480,016
Equity in earning of affiliate						
Amount available for						
appropriation	9,829,388	9,284,698	5.9	% 8,650,109	13.6	% 9,467,109
Proposed dividend on equity						
				289		344,684
shares						J <del>11</del> ,00 <del>1</del>
Dividend on equity shares of				20)		344,004
15 15 15 15				207		344,004
Dividend on equity shares of				40		50,733
Dividend on equity shares of subsidiary						,
Dividend on equity shares of subsidiary Dividend tax						50,733
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve	9,829,388	9,284,698	5.9		13.6	50,733
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried	9,829,388	9,284,698	5.9	40	13.6	50,733 194,413
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried	9,829,388	9,284,698	5.9	40	13.6	50,733 194,413
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried forward	9,829,388	9,284,698	5.9	40	13.6	50,733 194,413
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried forward  Earning per share (Rs. per	<b>9,829,388</b> 8.55	<b>9,284,698</b> 3.97	5.9	40	13.6	50,733 194,413
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried forward  Earning per share (Rs. per equity share of Rs. 2 each)	, ,	,, , , , , ,	5.9	40 % <b>8,649,780</b>		50,733 194,413 % <b>8,877,279</b>
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried forward  Earning per share (Rs. per equity share of Rs. 2 each) - Basic	8.55	3.97	5.9	40 % <b>8,649,780</b> (6.77		50,733 194,413 <b>% 8,877,279</b>
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried forward  Earning per share (Rs. per equity share of Rs. 2 each) - Basic - Diluted	8.55	3.97	5.9	40 % <b>8,649,780</b> (6.77		50,733 194,413 <b>% 8,877,279</b>
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried forward  Earning per share (Rs. per equity share of Rs. 2 each) - Basic - Diluted Weighted average number of common shares used in	8.55	3.97	5.9	40 % <b>8,649,780</b> (6.77		50,733 194,413 <b>% 8,877,279</b>
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried forward  Earning per share (Rs. per equity share of Rs. 2 each) - Basic - Diluted Weighted average number of	8.55 8.49	3.97 3.92	5.9	40 <b>% 8,649,780</b> (6.77 (6.77	)	50,733 194,413 <b>% 8,877,279</b> 15.80 15.59
Dividend on equity shares of subsidiary Dividend tax Transfer to general reserve Profit and loss account, carried forward  Earning per share (Rs. per equity share of Rs. 2 each) - Basic - Diluted Weighted average number of common shares used in computing earnings per share	8.55	3.97	5.9	40 % <b>8,649,780</b> (6.77	)	50,733 194,413 <b>% 8,877,279</b>

## B2) CONSOLIDATED BALANCE SHEET - INDIAN GAAP (RS. 000):

Particulars			As on 30-Sep-06	As on 30Jun-06	As on 30-Sep-05
Assets			30-3ep-00	30-Jun-00	30-Sep-03
Current assets, loans and advances			9,014,490	9,233,033	6,901,675
Goodwill			3,512,601	3,506,131	2,886,750
Fixed assets(Net of Depreciation)			5,314,294	4,887,766	3,794,912
Investments			10,179,064	9,921,888	5,805,091
Deferred tax asset, net			481,789	594,815	436,523
Total assets			28,502,238	28,143,633	19,824,951
Liabilities				, ,	, ,
Current liabilities and provisions			5,970,221	6,884,978	3,693,057
Secured loans			30,635	31,462	33,253
Deferred tax liability, net			154,775	95,354	133,879
Total liabilities			6,155,631	7,011,794	3,860,189
Total shareholders equity			22,346,607	21,131,839	15,964,762
Total liabilities & shareholders equity			28,502,238	28,143,633	19,824,951
B3) CONSOLIDATED CASH FLOW STATEMENT - INDIAN GAAP (RS	S 000)				
	Sept 30		June 30	Sept 30	
Particulars	Sept 30 2006		June 30 2006	Sept 30 2005	2005
	2006		2006	2005	
Particulars  Cash flows from / (used in) operating activities (A)			-		<b>2005</b> 2,631,142
Cash flows from / (used in) operating activities (A)	<b>2006</b> 351,524	)	<b>2006</b> 891,573	2005 1,066,468	2,631,142
	2006	)	2006	2005	
Cash flows from / (used in) operating activities (A)  Cash flows used in investing activities (B)	<b>2006</b> 351,524	)	<b>2006</b> 891,573	2005 1,066,468	2,631,142 (4,378,746)
Cash flows from / (used in) operating activities (A)	2006 351,524 (781,855	)	<b>2006</b> 891,573 (572,121 )	2005 1,066,468 (720,239 )	2,631,142
Cash flows from / (used in) operating activities (A)  Cash flows used in investing activities (B)	2006 351,524 (781,855	)	<b>2006</b> 891,573 (572,121 )	2005 1,066,468 (720,239 )	2,631,142 (4,378,746)
Cash flows from / (used in) operating activities (A)  Cash flows used in investing activities (B)  Cash flows from / (used in) from financing activities (C)	2006 351,524 (781,855 (53,478	)	2006 891,573 (572,121 ) (594,040 )	2005 1,066,468 (720,239 ) (27,673 )	2,631,142 (4,378,746) 5,158,724
Cash flows from / (used in) operating activities (A)  Cash flows used in investing activities (B)  Cash flows from / (used in) from financing activities (C)	2006 351,524 (781,855 (53,478	)	2006 891,573 (572,121 ) (594,040 )	2005 1,066,468 (720,239 ) (27,673 )	2,631,142 (4,378,746) 5,158,724
Cash flows from / (used in) operating activities (A)  Cash flows used in investing activities (B)  Cash flows from / (used in) from financing activities (C)  Effect of changes in exchange rates (D)	2006 351,524 (781,855 (53,478 58,100	)	2006 891,573 (572,121 ) (594,040 ) 6,673	2005 1,066,468 (720,239 ) (27,673 ) (13,178 )	2,631,142 (4,378,746) 5,158,724 (68,037)
Cash flows from / (used in) operating activities (A)  Cash flows used in investing activities (B)  Cash flows from / (used in) from financing activities (C)  Effect of changes in exchange rates (D)	2006 351,524 (781,855 (53,478 58,100	)	2006 891,573 (572,121 ) (594,040 ) 6,673	2005 1,066,468 (720,239 ) (27,673 ) (13,178 )	2,631,142 (4,378,746) 5,158,724 (68,037)
Cash flows from / (used in) operating activities (A)  Cash flows used in investing activities (B)  Cash flows from / (used in) from financing activities (C)  Effect of changes in exchange rates (D)  Net decrease in cash and cash equivalents during the period (A+B+C+D)	2006 351,524 (781,855 (53,478 58,100 (425,709	)	2006 891,573 (572,121 ) (594,040 ) 6,673 (267,915 )	2005 1,066,468 (720,239 ) (27,673 ) (13,178 ) 305,378	2,631,142 (4,378,746) 5,158,724 (68,037) 3,343,083
Cash flows from / (used in) operating activities (A)  Cash flows used in investing activities (B)  Cash flows from / (used in) from financing activities (C)  Effect of changes in exchange rates (D)  Net decrease in cash and cash equivalents during the period (A+B+C+D)	2006 351,524 (781,855 (53,478 58,100 (425,709		2006 891,573 (572,121 ) (594,040 ) 6,673 (267,915 )	2005 1,066,468 (720,239 ) (27,673 ) (13,178 ) 305,378	2,631,142 (4,378,746) 5,158,724 (68,037) 3,343,083

## C) Reconcilation of Income as per Indian GAAP and US GAAP(RS. 000):

Particulars		June 30 2006	Sept 30 2005	2005
1 at occuraty	2006	2000	2005	2003
Consolidated net income as per Indian GAAP	1,179,608	(933,239	) 497,334	1,987,093
Income taxes	(2,028)	(83,933	) (3,902	) (52,991 )
Foreign currency differences	(85,115)	145,296	17,802	51,364
Employee retirement benefits	(12,830 )	10,530	(17,727	) (22,082 )
ESOP related Compensation Cost	(42,631)	(48,833	)	
Amortisation of Intangibles, arising on Business acquisition	(10,933)	(9,904	) (11,677	) (32,754 )
Prior period adjustment - Impact of prior period tax estimate		774,816	227,539	746,661
Others	6,646	(436	) 81	5,319
Total	(144,344 )	787,106	212,402	702,681
Consolidated net income as per US GAAP	1,035,263	(146,133	) 709,736	2,689,774
7	· · ·		•	

## D1) CONSOLIDATED STATEMENT OF INCOME (RS. 000): BASED ON CONVENIENCE TRANSLATION

## For the quarter / period ended

Particulars       2006       2005       2006       2005         Exchange rate\$1 = INR       45.95       43.94       45.87       44.95         Revenues       6,970,944       5,197,093       6,560,658       20,242,423         Cost of revenues       4,343,464       3,284,553       3,951,697       12,499,165         Depreciation       142,023       121,759       146,314       468,056         Gross Profit       2,485,457       1,790,781       2,462,647       7,275,202         Sales and marketing expenses       507,174       420,778       505,678       1,620,845         General and administrative expenses       743,698       602,445       843,363       2,419,304         Provision for doubtful debts and advances       23,878       8,576       7,387       (6,830       )         Foreign exchange (gain) / loss, net       57,988       (23,800       ) (4,497       ) 76,107         Operating income       1,152,719       782,782       1,110,716       3,165,777         Initial public offering related expenses       135,340       68,692       186,850       190,623         Income before income taxes       1,288,059       851,474       1,297,566       3,356,400
Revenues       6,970,944       5,197,093       6,560,658       20,242,423         Cost of revenues       4,343,464       3,284,553       3,951,697       12,499,165         Depreciation       142,023       121,759       146,314       468,056         Gross Profit       2,485,457       1,790,781       2,462,647       7,275,202         Sales and marketing expenses       507,174       420,778       505,678       1,620,845         General and administrative expenses       743,698       602,445       843,363       2,419,304         Provision for doubtful debts and advances       23,878       8,576       7,387       (6,830       )         Foreign exchange (gain) / loss, net       57,988       (23,800       ) (4,497       ) 76,107         Operating income       1,152,719       782,782       1,110,716       3,165,777         Initial public offering related expenses         Other income / (expense), net       135,340       68,692       186,850       190,623
Cost of revenues       4,343,464       3,284,553       3,951,697       12,499,165         Depreciation       142,023       121,759       146,314       468,056         Gross Profit       2,485,457       1,790,781       2,462,647       7,275,202         Sales and marketing expenses       507,174       420,778       505,678       1,620,845         General and administrative expenses       743,698       602,445       843,363       2,419,304         Provision for doubtful debts and advances       23,878       8,576       7,387       (6,830       )         Foreign exchange (gain) / loss, net       57,988       (23,800       ) (4,497       ) 76,107         Operating income       1,152,719       782,782       1,110,716       3,165,777         Initial public offering related expenses         Other income / (expense), net       135,340       68,692       186,850       190,623
Depreciation       142,023       121,759       146,314       468,056         Gross Profit       2,485,457       1,790,781       2,462,647       7,275,202         Sales and marketing expenses       507,174       420,778       505,678       1,620,845         General and administrative expenses       743,698       602,445       843,363       2,419,304         Provision for doubtful debts and advances       23,878       8,576       7,387       (6,830)       )         Foreign exchange (gain) / loss, net       57,988       (23,800)       (4,497)       76,107         Operating income       1,152,719       782,782       1,110,716       3,165,777         Initial public offering related expenses         Other income / (expense), net       135,340       68,692       186,850       190,623
Sales and marketing expenses       507,174       420,778       505,678       1,620,845         General and administrative expenses       743,698       602,445       843,363       2,419,304         Provision for doubtful debts and advances       23,878       8,576       7,387       (6,830)       )         Foreign exchange (gain) / loss, net       57,988       (23,800)       ) (4,497)       ) 76,107         Operating income       1,152,719       782,782       1,110,716       3,165,777         Initial public offering related expenses         Other income / (expense), net       135,340       68,692       186,850       190,623
General and administrative expenses       743,698       602,445       843,363       2,419,304         Provision for doubtful debts and advances       23,878       8,576       7,387       (6,830)       )         Foreign exchange (gain) / loss, net       57,988       (23,800)       ) (4,497)       ) 76,107         Operating income       1,152,719       782,782       1,110,716       3,165,777         Initial public offering related expenses         Other income / (expense), net       135,340       68,692       186,850       190,623
Provision for doubtful debts and advances       23,878       8,576       7,387       (6,830)       )         Foreign exchange (gain) / loss, net       57,988       (23,800)       ) (4,497)       ) 76,107         Operating income       1,152,719       782,782       1,110,716       3,165,777         Initial public offering related expenses         Other income / (expense), net       135,340       68,692       186,850       190,623
Foreign exchange (gain) / loss, net 57,988 (23,800 ) (4,497 ) 76,107  Operating income 1,152,719 782,782 1,110,716 3,165,777  Initial public offering related expenses  Other income / (expense), net 135,340 68,692 186,850 190,623
Operating income         1,152,719         782,782         1,110,716         3,165,777           Initial public offering related expenses         Other income / (expense), net         135,340         68,692         186,850         190,623
Initial public offering related expenses  Other income / (expense), net  135,340 68,692 186,850 190,623
Other income / (expense), net 135,340 68,692 186,850 190,623
Income before income taxes 1,288,059 851,474 1,297,566 3,356,400
Income taxes 264,254 137,892 1,444,527 620,445
Net income/(loss) 1,023,805 713,582 (146,961 ) 2,735,955
Earning per share
- Basic 7.42 5.70 (1.07 ) 21.76
- Diluted 7.37 5.63 (1.07 ) 21.47
Weighted average number of common shares used in computing
earnings per share
- Basic 137,940,096 125,116,730 137,889,376 125,736,592
- Diluted 138,861,054 126,835,729 137,889,376 127,457,632

## D2) CONSOLIDATED BALANCE SHEET USGAAP (RS. 000): BASED ON CONVENIENCE TRANSLATION

					As on		As on	
Particulars  Final Annual Add In IND			30-Sep-06		30-Jun-06		30-Sep-05	
Exchange rate\$1 = INR			45.95		45.87		43.94	
Assets			10 ((1 10)	`	10 (75 (6	2	10.040.760	
Total current assets			19,661,180	)	19,675,69		12,842,769	
Goodwill			1,845,905		1,829,424		1,333,876	
Intangible assets, net			457,193		468,432		496,389	
Property, plant, and equipment, net			5,268,351		4,818,258	5	3,748,801	
Deferred income taxes								
Security deposits with affiliates			277 260		2/2 20/		272 700	
Other assets			257,368		362,306		273,709	
Total assets			27,489,99	7	27,154,11	2	18,695,544	
Liabilities								
Total current liabilities			5,670,691		6,615,720	)	3,311,126	
Capital lease obligations excl. installments			24,061		22,008		19,730	
Other liabilities			576,948		574,516		619,435	
Deferred income taxes								
Total liabilities			6,271,700		7,212,244		3,950,291	
Total shareholders equity			21,218,290	5	19,941,86		14,745,254	
Total liabilities & shareholders equity			27,489,997		27,154,11		18,695,544	
D3) CONSOLIDATED CASH FLOW STATEMENT USGAAP (RS 000	): BASED C	N	CONVENI	EN	ICE TRANS	SL	ATION	
	Sept 30		June 30		Sept 30			
Particulars	2006	2006			2005		2005	
E-shares 41 IND			2006					
Exchange rate \$1 = INR	45.95		45.87		43.94		44.95	
Net cash provided by operating activities	506,713		45.87 770,001		43.94 1,363,599		44.95 3,127,820	
Net cash provided by operating activities Net cash used in investing activities	506,713 (824,513	)	45.87 770,001 (552,570	)	43.94 1,363,599 (1,013,229	)	44.95 3,127,820 (4,866,990)	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net	<b>506,713</b> ( <b>824,513</b> (620,109	)	45.87 770,001 (552,570	,	43.94 1,363,599 (1,013,229	)	44.95 3,127,820 (4,866,990) (2,294,712)	
Net cash provided by operating activities Net cash used in investing activities	506,713 (824,513	,	45.87 770,001 (552,570	,	43.94 1,363,599 (1,013,229 (688,623		44.95 3,127,820 (4,866,990)	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net  Investment in securities, net  Investment in subsidiary, net of cash acquired	<b>506,713</b> ( <b>824,513</b> (620,109	)	45.87 770,001 (552,570 (580,526	,	43.94 1,363,599 (1,013,229 (688,623	)	44.95 3,127,820 (4,866,990) (2,294,712) (2,572,278)	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net Investment in securities, net Investment in subsidiary, net of cash acquired  Net cash provided / (used) in financing activities	<b>506,713</b> ( <b>824,513</b> (620,109	)	45.87 770,001 (552,570 (580,526	,	43.94 1,363,599 (1,013,229 (688,623	)	44.95 3,127,820 (4,866,990) (2,294,712)	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net  Investment in securities, net  Investment in subsidiary, net of cash acquired	<b>506,713</b> ( <b>824,513</b> (620,109 (204,404	)	45.87 770,001 (552,570 (580,526 27,956	)	<b>43.94 1,363,599</b> ( <b>1,013,229</b> (688,623 (324,606	)	44.95 3,127,820 (4,866,990) (2,294,712) (2,572,278) 5,028,801	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net Investment in securities, net Investment in subsidiary, net of cash acquired  Net cash provided / (used) in financing activities	506,713 (824,513 (620,109 (204,404 (50,838	)	45.87 770,001 (552,570 (580,526 27,956 (335,002	)	43.94 1,363,599 (1,013,229 (688,623 (324,606 (20,358	)	44.95 3,127,820 (4,866,990) (2,294,712) (2,572,278) 5,028,801	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net  Investment in securities, net  Investment in subsidiary, net of cash acquired  Net cash provided / (used) in financing activities  Others	506,713 (824,513 (620,109 (204,404 (50,838 (4,307	)	45.87 770,001 (552,570 (580,526 27,956 (335,002 (4,536 8,418	)	<b>43.94 1,363,599 (1,013,229</b> (688,623 (324,606 <b>(20,358</b> (5,257 28,079	)	44.95 3,127,820 (4,866,990) (2,294,712) (2,572,278) 5,028,801 (14,796)	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net Investment in securities, net Investment in subsidiary, net of cash acquired  Net cash provided / (used) in financing activities  Others  Common shares issued, net of expenses	506,713 (824,513 (620,109 (204,404 (50,838 (4,307 7,398	)	45.87 770,001 (552,570 (580,526 27,956 (335,002 (4,536 8,418 (338,884	)	43.94 1,363,599 (1,013,229 (688,623 (324,606 (20,358 (5,257 28,079	)	44.95 3,127,820 (4,866,990) (2,294,712) (2,572,278) 5,028,801 (14,796) 5,337,194	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net Investment in securities, net Investment in subsidiary, net of cash acquired  Net cash provided / (used) in financing activities  Others  Common shares issued, net of expenses  Dividend on common shares	<b>506,713</b> ( <b>824,513</b> (620,109 (204,404  ( <b>50,838</b> (4,307 7,398 (53,929	)	45.87 770,001 (552,570 (580,526 27,956 (335,002 (4,536 8,418 (338,884 (117,570	)	<b>43.94 1,363,599 (1,013,229</b> (688,623 (324,606 <b>(20,358</b> (5,257 28,079 (43,179 <b>330,012</b>	)	44.95 3,127,820 (4,866,990) (2,294,712) (2,572,278) 5,028,801 (14,796) 5,337,194 (293,597)	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net Investment in securities, net Investment in subsidiary, net of cash acquired  Net cash provided / (used) in financing activities  Others  Common shares issued, net of expenses Dividend on common shares  Net increase / (decrease) in cash and equivalents	506,713 (824,513 (620,109 (204,404 (50,838 (4,307 7,398 (53,929 (368,639	)	45.87 770,001 (552,570 (580,526 27,956 (335,002 (4,536 8,418 (338,884 (117,570	)	<b>43.94 1,363,599 (1,013,229</b> (688,623 (324,606 <b>(20,358</b> (5,257 28,079 (43,179 <b>330,012</b>	)	44.95 3,127,820 (4,866,990) (2,294,712) (2,572,278) 5,028,801 (14,796) 5,337,194 (293,597) 3,289,632	
Net cash provided by operating activities  Net cash used in investing activities  Capital expenditure, net Investment in securities, net Investment in subsidiary, net of cash acquired  Net cash provided / (used) in financing activities  Others  Common shares issued, net of expenses Dividend on common shares  Net increase / (decrease) in cash and equivalents  Effect of exchange rate changes on cash and equivalents	506,713 (824,513 (620,109 (204,404 (50,838 (4,307 7,398 (53,929 (368,639 15,881	)	45.87 770,001 (552,570 (580,526 27,956 (335,002 (4,536 8,418 (338,884 (117,570 (232,164	)	43.94 1,363,599 (1,013,229 (688,623 (324,606 (20,358 (5,257 28,079 (43,179 330,012 (37,422	)	44.95 3,127,820 (4,866,990) (2,294,712) (2,572,278) 5,028,801 (14,796) 5,337,194 (293,597) 3,289,632 (67,791)	

## E1) REVENUE ANALYSIS

Revenue By Geographical Segments	Sept 30 2006	1	June 30 2006	1	Sept 30 2005		2005	
United States	82.1	%	81.0	%	84.3	%	84.8	%
Europe	9.7	%	11.2	%	9.2	%	9.1	%
Japan	3.8	%	3.9	%	4.5	%	4.3	%
Asia-Pacific (excluding Japan)	2.8	%	2.3	%	0.6	%	0.7	%
Rest of the world	1.6	%	1.7	%	1.4	%	1.1	%
Total	100.0	%	100.0	%	100.0	%	100.0	<b>%</b>
	Sept 30		June 30	)	Sept 30			
Revenue by Industry Verticals	2006		2006		2005		2005	
Insurance	23.2		23.2				27.7	%
Manufacturing	22.5		21.4				21.9	%
Financial Services	15.6		15.5				16.0	%
Telecommunications	17.1						15.3	%
Growth Industries	6.9	, -	5.8				6.5	%
Independent Software Vendors	4.0		4.2				5.0	%
Product Engineering Servcies	10.6		9.7	, -		, -	7.5	%
Total	100.0	%	100.0	%	100.0	%	100.0	%
	Sept 30		June 30	)	Sept 30			
Revenue by Service Offerings	2006	~	2006	~	2005	~	2005	~
Application Development & Maintenance	69.8		71.8				73.0	%
Enterprise Application Systems	14.2		13.6				12.5	%
Embedded Technology Services	9.7		9.0				7.4	%
Enterprise Systems Management	4.6		4.0				5.3	%
Others	1.8		1.6				1.8	%
Total	100.0	%	100.0	%	100.0	%	100.0	%
	Sept 30	1	June 30	)	Sept 30		•••	
Revenue by Project Type	2006	C.	2006	O.	2005	o	2005	07
Time and Material	65.1		64.0				59.5	%
Fixed Price (including Fixed Price SLA)	34.9		36.0				40.5	%
Total	100.0	%	100.0	%	100.0	%	100.0	<b>%</b>

### **E2) CLIENT- REVENUE METRICS**

	Sept 3	Sept 30 June 30		pt 30 June 30 S		30 June 30 Sept 30		0	
Particulates	2006	2006	2005	2005					
Top client	14.1	% 14.5	% 23.4	% 22.1	%				
Top 5 Clients	36.9	% 38.2	% 48.7	% 46.8	%				
Top 10 Clients	51.6	% 54.1	% 61.2	% 59.3	%				
Client data									
No of \$1 million clients	71	64	58	61					
No of new clients	27	23	18	74					
No. of active Clients	235	220	191	199					
% of Repeat Business	90.2	% 92.0	% 91.1	% 91.7	%				

## E3) EFFORTS AND UTLISATION

Efforts Mix	Sept 30 2006		June 30 2006		Sept 30 2005		2005	
Onsite efforts	33.9	%	33.7	%	35.0	%	35.4	%
Offshore efforts	66.1	%	66.3	%	65.0	%	64.6	%
Total	100.0	%	100.0	%	100.0	%	100.0	%
Utilisation	Sept 30 2006		June 30 2006		Sept 30 2005		2005	
Utilisation	72.3	%	70.2	%	67.7	%	67.2	%

## E4) EMPLOYEE METRICS

	Sept 30	June 30	Sept 30	
	2006	2006	2005	2005
Offshore	9,648	9,908	8,750	9,221
Onsite	2,780	2,700	2,506	2,581
Total Employees	12,428	12,608	11,256	11,802
Net Additions	(180)	460	379	2,141
Sales & Support Staff	1,278	1,306	1,150	1,172
Attrition (LTM) excluding BPO	24.5 %	21.0	% 17.3 °	% 18.6 %

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PATNI COMPUTER SYSTEMS LIMITED

Dated: October 27, 2006 By: /s/ ARUN KANAKAL

Arun Kanakal Company Secretary