CLECO CORP Form 10-Q October 28, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015 Or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 1-15759 CLECO CORPORATION (Exact name of registrant as specified in its charter)	
Louisiana (State or other jurisdiction of incorporation or organization)	72-1445282 (I.R.S. Employer Identification No.)
2030 Donahue Ferry Road, Pineville, Louisiana (Address of principal executive offices)	71360-5226 (Zip Code)
Registrant's telephone number, including area code: (31)	8) 484-7400
Commission file number 1-05663 CLECO POWER LLC (Exact name of registrant as specified in its charter)	
Louisiana (State or other jurisdiction of incorporation or organization)	72-0244480 (I.R.S. Employer Identification No.)
2030 Donahue Ferry Road, Pineville, Louisiana (Address of principal executive offices)	71360-5226 (Zip Code)
Registrant's telephone number, including area code: (31)	8) 484-7400

Indicate by check mark whether the Registrants: (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports) and (2) have been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the Registrants have submitted electronically and posted on their corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrants were required to submit and post such files). Yes x No<sup>--</sup>

Indicate by check mark whether Cleco Corporation is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer X Accelerated filer " Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

Indicate by check mark whether Cleco Power LLC is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer " Non-accelerated filer x (Do not check if a smaller reporting company "

Indicate by check mark whether the Registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act) Yes "No x

Number of shares outstanding of each of Cleco Corporation's classes of Common Stock, as of the latest practicable date.

Registrant	Description of Class	Shares Outstanding October 21, 2015
Cleco Corporation	Common Stock, \$1.00 Par Value	60,482,051

Cleco Power LLC, a wholly owned subsidiary of Cleco Corporation, meets the conditions set forth in General Instructions H(1)(a) and (b) of Form 10-Q and is therefore filing this Form 10-Q with the reduced disclosure format.

#### 2015 3RD QUARTER FORM 10-Q

This Combined Quarterly Report on Form 10-Q is separately filed by Cleco Corporation and Cleco Power. Information in this filing relating to Cleco Power is filed by Cleco Corporation and separately by Cleco Power on its own behalf. Cleco Power makes no representation as to information relating to Cleco Corporation (except as it may relate to Cleco Power) or any other affiliate or subsidiary of Cleco Corporation.

This report should be read in its entirety as it pertains to each respective Registrant. The Notes to the Unaudited Condensed Consolidated Financial Statements are combined.

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## GLOSSARY OF TERMS

References in this filing, including all items in Parts I and II, to "Cleco" mean Cleco Corporation and its subsidiaries, including Cleco Power, and references to "Cleco Power" mean Cleco Power LLC and its subsidiaries, unless the context clearly indicates otherwise. Additional abbreviations or acronyms used in this filing, including all items in Parts I and II are defined below

ii, are defined below.	
ABBREVIATION OR	DEFINITION
ACRONYM	DEFINITION
401(k) Plan	Cleco Power 401(k) Savings and Investment Plan
ABR	Alternate Base Rate which is the greater of the prime rate, the federal funds effective rate plus 0.50%, or the LIBOR plus 1.0%
Acadia	Acadia Power Partners, LLC, previously a wholly owned subsidiary of Midstream. Acadia Power Partners, LLC was dissolved effective August 29, 2014.
Acadia Unit 1	Cleco Power's 580-MW, combined cycle, natural gas-fired power plant located at the Acadia Power Station in Eunice, Louisiana
Acadia Unit 2	Entergy Louisiana's 580-MW, combined cycle, natural gas-fired power plant located at the Acadia Power Station in Eunice, Louisiana, which is operated by Cleco Power
AFUDC	Allowance for Funds Used During Construction
ALJ	Administrative Law Judge
Amended Lignite Mining Agreement	Amended and restated lignite mining agreement effective December 29, 2009
AMI	Advanced Metering Infrastructure
AOCI	Accumulated Other Comprehensive Income (Loss)
ARO	Asset Retirement Obligation
ARRA	American Recovery and Reinvestment Act of 2009, an economic stimulus package passed by Congress in February 2009
Attala	Attala Transmission LLC, a wholly owned subsidiary of Cleco Corporation
Brame Energy Center	A facility consisting of Nesbitt Unit 1, Rodemacher Unit 2, and Madison Unit 3
CCR	Coal combustion by-products or residual
CERCLA	The Comprehensive Environmental Response, Compensation, and Liability Act of 1980
Cleco Katrina/Rita	Cleco Katrina/Rita Hurricane Recovery Funding LLC, a wholly owned subsidiary of Cleco Power
Cleco Partners	Cleco Partners L.P., a Delaware limited partnership that prior to the closing of the Merger will be owned by a consortium of investors, including funds or investment vehicles managed by Macquarie Infrastructure and Real Assets, British Columbia Investment Management Corporation, John Hancock Financial, and other infrastructure investors.
Coughlin	Cleco Power's 775-MW, combined-cycle, natural gas-fired power plant located in St. Landry, Louisiana. Coughlin was transferred to Cleco Power on March 15, 2014.
CSAPR	The Cross-State Air Pollution Rule
DHLC	Dolet Hills Lignite Company, LLC, a wholly owned subsidiary of SWEPCO
Diversified Lands	Diversified Lands LLC, a wholly owned subsidiary of Cleco Corporation
Dodd-Frank Act	The Dodd-Frank Wall Street Reform and Consumer Protection Act, signed into law on July 21, 2010
Dolet Hills	A 650-MW lignite/natural gas generating unit at Cleco Power's plant site in Mansfield, Louisiana. Cleco Power has a 50% ownership interest in the capacity of Dolet Hills.
EAC	Environmental Adjustment Clause
EGU	Electric Generating Unit
Entergy Gulf States	Entergy Gulf States Louisiana, L.L.C.

Entergy Louisiana	Entergy Louisiana, LLC
Entergy Mississippi	Entergy Mississippi, Inc.
EPA	U.S. Environmental Protection Agency
ESPP	Cleco Corporation Employee Stock Purchase Plan
Evangeline	Cleco Evangeline LLC, a wholly owned subsidiary of Midstream
FAC	Fuel Adjustment Clause
FASB	Financial Accounting Standards Board
FERC	Federal Energy Regulatory Commission
FTR	Financial Transmission Right
FRP	Formula Rate Plan
GAAP	Generally Accepted Accounting Principles in the U.S.
GO Zone	Gulf Opportunity Zone Act of 2005 (Public Law 109-135)
Interconnection	One of two Interconnection and Real Estate Agreements, one between Attala and Entergy
Agreement	Mississippi, and the other between Perryville and Entergy Louisiana
IRS	Internal Revenue Service
kWh	Kilowatt-hour(s)
LIBOR	London Inter-Bank Offer Rate
LMP	Locational Marginal Price
LPSC	Louisiana Public Service Commission
LTICP	Cleco Corporation Long-Term Incentive Compensation Plan
Madison Unit 3	A 600-MW solid-fuel generating unit at Cleco Power's plant site in Boyce, Louisiana
MATS	Mercury and Air Toxics Standards

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ABBREVIATION OR ACRONYM	DEFINITION
Merger	Merger of Merger Sub with and into Cleco Corporation pursuant to the terms of the Merger Agreement
Merger Agreement	Agreement and Plan of Merger, dated as of October 17, 2014, by and among Cleco Partners, Merger Sub, and Cleco Corporation
Merger Sub	Cleco Merger Sub, Inc., a Louisiana corporation and an indirect wholly-owned subsidiary of Cleco Partners
Midstream	Cleco Midstream Resources LLC, a wholly owned subsidiary of Cleco Corporation
MISO	Midcontinent Independent System Operator, Inc.
Moody's	Moody's Investors Service, a credit rating agency
MW	Megawatt(s)
MWh	Megawatt-hour(s)
NERC	North American Electric Reliability Corporation
NMTC	New Markets Tax Credit
NMTC Fund	USB NMTC Fund 2008-1 LLC was formed to invest in projects qualifying for New Markets Tax Credits and Solar Projects
NO <sub>x</sub>	Nitrogen oxides
Oxbow	Oxbow Lignite Company, LLC, 50% owned by Cleco Power and 50% owned by SWEPCO
Perryville	Perryville Energy Partners, L.L.C., a wholly owned subsidiary of Cleco Corporation
PPA	Power Purchase Agreement
ppb	Parts per billion
PRP	Potentially Responsible Party
Registrant(s)	Cleco Corporation and/or Cleco Power A 523-MW coal/natural gas generating unit at Cleco Power's plant site in Boyce,
Rodemacher Unit 2	Louisiana. Cleco Power has a 30% ownership interest in the capacity of Rodemacher Unit 2.
ROE	Return on Equity
RTO	Regional Transmission Organization
S&P	Standard & Poor's Ratings Services, a credit rating agency
SEC	Securities and Exchange Commission
SERP	Cleco Corporation Supplemental Executive Retirement Plan
SO <sub>2</sub>	Sulfur dioxide
Support Group	Cleco Support Group LLC, a wholly owned subsidiary of Cleco Corporation
SWEPCO	Southwestern Electric Power Company, an electric utility subsidiary of American Electric Power Company, Inc.
VaR	Value-at-Risk
VIE	Variable Interest Entity
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#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Combined Quarterly Report on Form 10-Q includes "forward-looking statements" about future events, circumstances, and results. All statements other than statements of historical fact included in this Combined Quarterly Report are forward-looking statements, including, without limitation, results of the Merger; future capital expenditures; projections, including with respect to base revenue; business strategies; goals, beliefs, plans and objectives; competitive strengths; market developments; development and operation of facilities; growth in sales volume; meeting capacity requirements; expansion of service to existing customers and service to new customers; future environmental regulations and remediation liabilities; electric customer credits; and the anticipated outcome of various regulatory and legal proceedings. Although the Registrants believe that the expectations reflected in such forward-looking statements are reasonable, such forward-looking statements are based on numerous assumptions (some of which may prove to be incorrect) and are subject to risks and uncertainties that could cause the actual results to differ materially from the Registrants' expectations. In addition to any assumptions and other factors referred to specifically in connection with these forward-looking statements, the following list identifies some of the factors that could cause the Registrants' actual results to differ materially from those contemplated in any of the Registrants' forward-looking statements:

certain risks and uncertainties associated with the merger of an indirect, wholly-owned subsidiary of Cleco Partners with and into Cleco Corporation including, without limitation:

the occurrence of any event, change, or other circumstance that could give rise to the termination of the Merger Agreement or could otherwise cause the failure of the Merger to close;

the failure to obtain regulatory approvals required for the Merger, or required regulatory approvals delaying the Merger or causing the parties to abandon the Merger;

the failure to obtain any financing necessary to complete the Merger;

risks related to disruption of management's attention from Cleco's ongoing business operations due to the Merger; the outcome of any legal proceeding, regulatory proceeding, or enforcement matter that may be instituted against Cleco and others relating to the Merger;

the risk that the pendency of the Merger disrupts current plans and operations and the potential difficulties in employee retention as a result of the pendency of the Merger;

the effect of the Merger on Cleco's relationships with its customers, operating results, and business; the amount of the costs, fees, expenses, and charges related to the Merger;

the receipt of an unsolicited offer from another party to acquire assets or capital stock of Cleco Corporation that could interfere with the Merger; and

future regulatory or legislative actions that could adversely affect Cleco's participation in the Merger.

regulatory factors such as changes in rate-setting practices or policies, the unpredictability in political actions of governmental regulatory bodies, adverse regulatory ratemaking actions, recovery of investments made under traditional regulation, recovery of storm restoration costs, the frequency, timing, and amount of rate increases or decreases, the impact that rate cases or requests for FRP extensions may have on operating decisions of Cleco Power, the results of periodic NERC and LPSC audits, participation in MISO and the related operating challenges and uncertainties, including increased wholesale competition relative to more suppliers, and compliance with the Electric Reliability Organization reliability standards for bulk power systems by Cleco Power, the ability to recover fuel costs through the FAC,

factors affecting utility operations, such as unusual weather conditions or other natural phenomena; catastrophic weather-related damage caused by hurricanes and other storms or severe drought conditions; unscheduled generation outages; unanticipated maintenance or repairs; unanticipated changes to fuel costs, fuel supply costs, or availability constraints due to higher demand, shortages, transportation problems, or other developments; fuel mix of Cleco's

generating facilities; decreased customer load; environmental incidents and compliance costs; and power transmission system constraints,

reliance on third parties for determination of Cleco Power's commitments and obligations to markets for generation resources and reliance on third-party transmission services,

global and domestic economic conditions, including the ability of customers to continue paying utility bills, related growth and/or down-sizing of businesses in Cleco's service area, monetary fluctuations, changes in commodity prices, and inflation rates,

the ability of the Dolet Hills lignite reserve to provide sufficient fuel to the Dolet Hills Power Station until at least 2036,

Cleco Power's ability to maintain its right to sell wholesale generation at market-based rates within its control area, Cleco Power's dependence on energy from sources other than its facilities and future sources of such additional energy,

reliability of Cleco Power's generating facilities,

the imposition of energy efficiency requirements or increased conservation efforts of customers,

the impact of current or future environmental laws and regulations, including those related to CCRs, greenhouse gases, and energy efficiency that could limit or terminate the operation of certain generating units, increase costs, or reduce customer demand for electricity,

the ability of Cleco Power to recover from its customers the costs of compliance with environmental laws and regulations,

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financial or regulatory accounting principles or policies imposed by FASB, the SEC, FERC, the LPSC, or similar entities with regulatory or accounting oversight,

changing market conditions and a variety of other factors associated with physical energy, financial transactions, and energy service activities, including, but not limited to, price, basis, credit, liquidity, volatility, capacity, transmission, interest rates, and warranty risks,

legal, environmental, and regulatory delays and other obstacles associated with acquisitions, reorganizations, investments in joint ventures, or other capital projects,

costs and other effects of legal and administrative proceedings, settlements, investigations, claims, and other matters, the availability and use of alternative sources of energy and technologies, such as wind, solar, and distributed generation,

changes in federal, state, or local laws (including tax laws), changes in tax rates, disallowances of tax positions, or changes in other regulating policies that may result in a change to tax benefits or expenses,

Cleco Corporation's holding company structure and its dependence on the earnings, dividends, or distributions from its subsidiaries to meet its debt obligations and pay dividends on its common stock,

acts of terrorism, cyber attacks, data security breaches or other attempts to disrupt Cleco's business or the business of third parties, or other man-made disasters,

nonperformance by and creditworthiness of the guarantor counterparty of the NMTC Fund,

credit ratings of Cleco Corporation and Cleco Power,

ability to remain in compliance with debt covenants,

• availability or cost of capital resulting from changes in global markets, Cleco's business or financial condition, interest rates, or market perceptions of the electric utility industry and energy-related industries, and

employee work force factors, including work stoppages, aging workforce, and changes in key executives.

For more discussion of these factors and other factors that could cause actual results to differ materially from those contemplated in the Registrants' forward-looking statements,

please read "Risk Factors" in this report and in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

All subsequent written and oral forward-looking statements attributable to the Registrants, or persons acting on their behalf, are expressly qualified in their entirety by the factors identified above.

The Registrants undertake no obligation to update any forward-looking statements, whether as a result of changes in actual results, changes in assumptions, or other factors affecting such statements.

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PART I - FINANCIAL INFORMATION

#### ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Cleco Corporation

These unaudited Condensed Consolidated Financial Statements should be read in conjunction with Cleco Corporation's Consolidated Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2014. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

# 2015 3RD QUARTER FORM 10-Q

# CLECO CORPORATION

Condensed Consolidated Statements of Income (Unaudited)

Condensed Consolidated Statements of Income (Onaddited)	FOR THE MONTHS SEPT. 30,			
(THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)	2015		2014	
Operating revenue	****		* • • • • • •	
Electric operations	\$325,994		\$352,763	
Other operations	19,937		19,497	
Gross operating revenue	345,931		372,260	
Electric customer credits	(463	)	(874	)
Operating revenue, net	345,468		371,386	
Operating expenses				
Fuel used for electric generation	105,052		104,463	
Power purchased for utility customers	31,544		63,024	
Other operations	33,021		29,851	
Maintenance	20,183		20,558	
Depreciation	39,120		37,834	
Taxes other than income taxes	13,145		7,273	
Merger transaction costs	831		1,141	
Total operating expenses	242,896		264,144	
Operating income	102,572		107,242	
Interest income	346		416	
Allowance for equity funds used during construction	660		631	
Other income	162		848	
Other expense	(2,723	)	(685	)
Interest charges				
Interest charges, including amortization of debt expense, premium, and discount, net	18,781		13,375	
Allowance for borrowed funds used during construction	(188	)	(200	)
Total interest charges	18,593		13,175	
Income before income taxes	82,424		95,277	
Federal and state income tax expense	27,761		24,442	
Net income applicable to common stock	\$54,663		\$70,835	
Basic average number of common shares outstanding	60,481,584		60,372,569	9
Diluted average number of common shares outstanding	60,793,391		60,689,590	6
Basic earnings per average common share	\$0.90		\$1.17	
Diluted earnings per average common share	\$0.90		\$1.17	
Dividends declared per share of common stock	\$0.40		\$0.40	
The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.				

# 2015 3RD QUARTER FORM 10-Q

# CLECO CORPORATION

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	FOR THE T MONTHS E SEPT. 30,	
(THOUSANDS)	2015	2014
Net income	\$54,663	\$70,835
Other comprehensive income, net of tax		
Postretirement benefits gain (net of tax expense of \$366 in 2015 and \$199 in 2014)	586	318
Net gain on cash flow hedges (net of tax expense of \$33 in 2015 and 2014)	53	53
Total other comprehensive income, net of tax	639	371
Comprehensive income, net of tax	\$55,302	\$71,206
The accompanying notes are an integral part of the Condensed Consolidated Financial Statements.		

# 2015 3RD QUARTER FORM 10-Q

# CLECO CORPORATION

Condensed Consolidated Statements of Income (Unaudited)

condensed consolidated statements of meome (Onaddited)				
	FOR THE			
	MONTHS	EN	NDED	
	SEPT. 30,			
(THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)	2015		2014	
Operating revenue				
Electric operations	\$880,169		\$939,519	
Other operations	53,472		48,878	
Gross operating revenue	933,641		988,397	
Electric customer credits	(3,642	)	(23,555	)
Operating revenue, net	929,999		964,842	
Operating expenses				
Fuel used for electric generation	277,187		220,206	
Power purchased for utility customers	109,758		197,141	
Other operations	93,018		85,568	
Maintenance	60,700		79,173	
Depreciation	112,866		117,145	
Taxes other than income taxes	38,734		32,946	
Merger transaction costs	2,561		1,506	
Gain on sale of assets			(145	)
Total operating expenses	694,824		733,540	
Operating income	235,175		231,302	
Interest income	734		1,369	
Allowance for equity funds used during construction	2,197		4,291	
Other income	1,279		4,314	
Other expense	(3,494	)	(1,727	)
Interest charges				
Interest charges, including amortization of debt expense, premium, and discount, net	59,264		54,767	
Allowance for borrowed funds used during construction	(640	)	(1,259	)
Total interest charges	58,624		53,508	
Income before income taxes	177,267		186,041	
Federal and state income tax expense	65,448		52,649	
Net income applicable to common stock	\$111,819		\$133,392	
Basic average number of common shares outstanding	60,474,228	}	60,410,122	2
Diluted average number of common shares outstanding	60,759,939	)	60,711,543	3
Basic earnings per average common share	\$1.85		\$2.21	
Diluted earnings per average common share	\$1.84		\$2.20	
Dividends declared per share of common stock	\$1.20		\$1.1625	
The accompanying notes are an integral part of the Condensed Consolidated Financial				
Statements.				

# 2015 3RD QUARTER FORM 10-Q

# CLECO CORPORATION

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

······································		
	FOR THE N	JINE
	MONTHS E	ENDED
	SEPT. 30,	
(THOUSANDS)	2015	2014
Net income	\$111,819	\$133,392
Other comprehensive income, net of tax		
Postretirement benefits gain (net of tax expense of \$1,158 in 2015 and \$1,001 in 2014)	1,851	1,600
Net gain on cash flow hedges (net of tax expense of \$99 in 2015 and 2014)	159	159
Total other comprehensive income, net of tax	2,010	1,759
Comprehensive income, net of tax	\$113,829	\$135,151
The accompanying notes are an integral part of the Condensed Consolidated Financial		
Statements.		

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## CLECO CORPORATION

Condensed Consolidated Balance Sheets (Unaudited)		
(THOUSANDS)	AT SEPT.	AT DEC.
	30, 2015	31, 2014
Assets		
Current assets	¢ 17.000	¢ 11 100
Cash and cash equivalents	\$17,329	\$44,423
Restricted cash and cash equivalents	3,702	8,986
Customer accounts receivable (less allowance for doubtful accounts of \$2,081 in 2015 and \$022 in 2014)	<sup>1</sup> 61,503	41,500
\$922 III 2014)		
Other accounts receivable	21,264	28,098
Unbilled revenue	40,494	38,475
Fuel inventory, at average cost	62,251	64,747
Material and supplies inventory, at average cost	77,041	71,124
Energy risk management assets	14,563	10,776
Accumulated deferred federal and state income taxes, net	26,083	76,785
Accumulated deferred fuel	18,662	21,554
Cash surrender value of company-/trust-owned life insurance policies	71,480	71,167
Prepayments	7,161	10,284
Regulatory assets	14,497	12,212
Other current assets	3,237	473
Total current assets	439,267	500,604
Property, plant, and equipment		
Property, plant, and equipment	4,616,808	4,508,960
Accumulated depreciation	(1,512,711)	(1,442,960)
Net property, plant, and equipment	3,104,097	3,066,000
Construction work in progress	76,971	99,458
Total property, plant, and equipment, net	3,181,068	3,165,458
Equity investment in investees	16,380	14,540
Prepayments	4,355	4,891
Restricted cash and cash equivalents	15,878	15,130
Regulatory assets - deferred taxes, net	236,341	234,370
Regulatory assets	287,031	311,867
Net investment in direct financing lease	13,473	13,498
Intangible asset	78,608	90,642
Tax credit fund investment, net	8,488	7,251
Other deferred charges	24,460	20,822
Total assets	\$4,305,349	\$4,379,073
The accompanying notes are an integral part of the Condensed Consolidated Financial	•	•
Statements.		

Statements.

(Continued on next page)

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# CLECO CORPORATION

Condensed Consolidated Balance Sheets (Unaudited)		
(THOUSANDS)	AT SEPT. 30, 2015	AT DEC. 31, 2014
Liabilities and shareholders' equity	50, 2015	51, 2014
Liabilities		
Current liabilities		
Long-term debt due within one year	\$19,382	\$18,272
Accounts payable	85,198	127,268
Customer deposits	54,910	53,411
Provision for rate refund	4,164	2,264
Taxes payable	28,282	2,197
Interest accrued	21,909	8,669
Energy risk management liabilities	488	827
Regulatory liabilities - other	468	312
Deferred compensation	9,975	11,374
Other current liabilities	16,014	13,176
Total current liabilities	240,790	237,770
Long-term liabilities and deferred credits		
Accumulated deferred federal and state income taxes, net	936,170	918,858
Accumulated deferred investment tax credits	3,474	4,161
Postretirement benefit obligations	205,084	197,623
Regulatory liabilities - other	—	312
Restricted storm reserve	15,859	14,916
Other deferred credits	25,005	28,510
Total long-term liabilities and deferred credits	1,185,592	1,164,380
Long-term debt, net	1,207,217	1,349,653
Total liabilities	2,633,599	2,751,803
Commitments and Contingencies (Note 11)		
Shareholders' equity		
Common shareholders' equity		
Common stock, \$1 par value, authorized 100,000,000 shares, issued 61,058,918 and		
61,051,286 shares and outstanding 60,482,051 and 60,421,467 shares at September 30,	61,059	61,051
2015, and December 31, 2014, respectively		
Premium on common stock	417,022	415,482
Retained earnings	1,247,506	1,208,712
Treasury stock, at cost, 576,867 and 629,819 shares at September 30, 2015, and December 21, 2014, respectively.	(23.182)	(25,310)
31, 2014, respectively		,
Accumulated other comprehensive loss	(30,655)	(32,665)
Total common shareholders' equity	1,671,750	1,627,270
Total liabilities and shareholders' equity	\$4,305,349	\$4,379,073
The accompanying notes are an integral part of the Condensed Consolidated Financial		
Statements.		

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# CLECO CORPORATION

Condensed Consolidated Statements of Cash Flows (Unaudited)

Condensed Consolidated Statements of Cash Flows (Unaudited)		
	FOR THE	NINE
	MONTHS ENDED	
	SEPT. 30,	
(THOUSANDS)	2015	2014
Operating activities		
Net income	\$111,819	\$133,392
Adjustments to reconcile net income to net cash provided by operating activities:	<i><i><i>q</i></i> 111,017</i>	\$ 100,07 <b>-</b>
Depreciation and amortization	117,831	124,515
Unearned compensation expense	4,819	4,974
Allowance for equity funds used during construction	(2,197	) (4,291 )
Net deferred income taxes	62,871	51,584
Deferred fuel costs	1,010	
	2,258	
Cash surrender value of company-/trust-owned life insurance	2,238	(2,854)
Changes in assets and liabilities:	(24.900	(10.666)
Accounts receivable	(24,890	) (19,666 )
Unbilled revenue	(2,019	) (18,245 )
Fuel, materials and supplies inventory	(3,422	) 505
Prepayments	3,659	2,544
Accounts payable	(32,248	) (14,767 )
Customer deposits	9,357	11,979
Postretirement benefit obligations	10,430	6,501
Regulatory assets and liabilities, net	13,858	(2,881)
Other deferred accounts	(8,029	) (17,006 )
Taxes accrued	24,878	969
Interest accrued	13,115	9,381
Other operating	904	2,830
Net cash provided by operating activities	304,004	245,556
Investing activities		
Additions to property, plant, and equipment	(116,678	) (160,181 )
Allowance for equity funds used during construction	2,197	4,291
Return of investment in company-owned life insurance		1,303
Premiums paid on company-/trust-owned life insurance	(2,571	) (2,831 )
Contributions to equity investment in investee	(1,840	) —
Return of equity investment in tax credit fund	1,649	1,541
Contributions to tax credit fund	(4,091	) (36,252 )
Transfers of cash from (to) restricted accounts, net	4,536	(4,989)
Sale of restricted investments		11,138
Maturity of restricted investments		1,458
Other investing	602	(413)
Net cash used in investing activities	(116,196	) (184,935 )
Financing activities	(	, ( - , )
Draws on credit facilities	108,000	189,000
Payments on credit facilities	(147,000	) (167,000 )
Repayment of long-term debt	(100,824	) (14,876 )
1, , , , , , , , , , , , , , , , , , ,	(,0	, , , , , , , , , , , , , , , , , , , ,

Repurchase of common stock		(12,449	)
Dividends paid on common stock	(73,076	) (70,879	)
Other financing	(2,002	) (1,863	)
Net cash used in financing activities	(214,902	) (78,067	)
Net decrease in cash and cash equivalents	(27,094	) (17,446	)
Cash and cash equivalents at beginning of period	44,423	28,656	
Cash and cash equivalents at end of period	\$17,329	\$11,210	
Supplementary cash flow information	. ,		
Interest paid, net of amount capitalized	\$42,201	\$42,536	
Income taxes paid, net	\$1,434	\$15,321	
Supplementary non-cash investing and financing activities			
Accrued additions to property, plant, and equipment	\$4,869	\$10,777	
Issuance of common stock – ESPP	\$—	\$220	
The accompanying notes are an integral part of the Condensed Consolidated Financial			
Statements.			

# 2015 3RD QUARTER FORM 10-Q

# CLECO CORPORATION

Condensed Consolidated Statements of Changes in Common Shareholders' Equity (Unaudited)

	COMMON	STOCK	TREASUR STOCK	Y	PREMIUN ON	I RETAINED		TOTAL	
(THOUSANDS, EXCEPT SHARE AMOUNTS)	SHARES	AMOUNT	SHARES	COST		VEARNINGS	AOCI	SHAREHOLI EQUITY	JERS'
Balances, Dec. 31, 2014	61,051,286	\$61,051	(629,819)	\$(25,310)	\$415,482	\$1,208,712	\$(32,665)	\$ 1,627,270	
Common stock									
issued for	7,632	8	52,952	2,128	1,540		_	3,676	
compensatory plans									
Dividends on									
common stock,			_			(73,025)	_	(73,025	)
\$1.20 per share									
Net income		_	_	_	_	111,819		111,819	
Other									
comprehensive			—				2,010	2,010	
income, net of tax									
Balances, Sept. 30, 2015	61,058,918	\$61,059	(576,867)	\$(23,182)	\$417,022	\$1,247,506	\$(30,655)	\$ 1,671,750	
The accompanying	notes are an	integral par	t of the Cor	idensed Coi	nsolidated				
Financial Statement	s.								

# 2015 3RD QUARTER FORM 10-Q

# ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Cleco Power

These unaudited Condensed Consolidated Financial Statements should be read in conjunction with Cleco Power's Consolidated Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2014. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Consolidated Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

# 2015 3RD QUARTER FORM 10-Q

# CLECO POWER

Condensed Consolidated Statements of Income (Unaudited)

Condensed Consolidated Statements of Income (Onaddited)		TUDEE	
	FOR THE THREE		
	MONTHS	ENDED	
	SEPT. 30,	••••	
(THOUSANDS)	2015	2014	
Operating revenue			
Electric operations	\$325,994	\$352,763	
Other operations	19,418	18,957	
Affiliate revenue	240	332	
Gross operating revenue	345,652	372,052	
Electric customer credits	(463	) (874	)
Operating revenue, net	345,189	371,178	
Operating expenses			
Fuel used for electric generation	105,052	104,463	
Power purchased for utility customers	31,544	63,024	
Other operations	33,639	30,816	
Maintenance	19,932	19,926	
Depreciation	38,376	37,518	
Taxes other than income taxes	12,680	7,128	
Total operating expenses	241,223	262,875	
Operating income	103,966	108,303	
Interest income	303	398	
Allowance for equity funds used during construction	660	631	
Other income	223	476	
Other expense	(544	) (684	)
Interest charges			
Interest charges, including amortization of debt expense, premium, and discount, net	18,497	14,686	
Allowance for borrowed funds used during construction	(188	) (200	)
Total interest charges	18,309	14,486	
Income before income taxes	86,299	94,638	
Federal and state income tax expense	27,638	29,094	
Net income	\$58,661	\$65,544	
The accompanying notes are an integral part of the Condensed Consolidated Financial	- /	. ,	
Statements.			

# 2015 3RD QUARTER FORM 10-Q

# CLECO POWER

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

••••••••••••••••••••••••••••••••••••••			
	FOR THE THREE		
	MONTHS ENDED		
	SEPT. 30,		
(THOUSANDS)	2015	2014	
Net income	\$58,661	\$65,544	
Other comprehensive income, net of tax			
Postretirement benefits gain (net of tax expense of \$138 in 2015 and \$58 in 2014)	218	92	
Net gain on cash flow hedges (net of tax expense of \$33 in 2015 and 2014)	53	53	
Total other comprehensive income, net of tax	271	145	
Comprehensive income, net of tax	\$58,932	\$65,689	
The accompanying notes are an integral part of the Condensed Consolidated Financial			
Statements.			

# 2015 3RD QUARTER FORM 10-Q

# CLECO POWER

Condensed Consolidated Statements of Income (Unaudited)

Condensed Consolidated Statements of Income (Onaudited)		
	FOR THE NINE	
	MONTHS	ENDED
	SEPT. 30,	
(THOUSANDS)	2015	2014
Operating revenue		
Electric operations	\$880,169	\$939,519
Other operations	51,913	47,256
Affiliate revenue	904	998
Gross operating revenue	932,986	987,773
Electric customer credits	(3,642	) (23,555 )
Operating revenue, net	929,344	964,218
Operating expenses		
Fuel used for electric generation	277,187	220,206
Power purchased for utility customers	109,758	202,608
Other operations	93,770	85,279
Maintenance	60,106	76,386
Depreciation	111,485	115,016
Taxes other than income taxes	37,159	31,197
Total operating expenses	689,465	730,692
Operating income	239,879	233,526
Interest income	607	1,349
Allowance for equity funds used during construction	2,197	4,291
Other income	1,521	1,228
Other expense	(1,606	) (1,625 )
Interest charges		
Interest charges, including amortization of debt expense, premium, and discount, net	58,252	56,144
Allowance for borrowed funds used during construction	(640	) (1,259 )
Total interest charges	57,612	54,885
Income before income taxes	184,986	183,884
Federal and state income tax expense	65,906	59,375
Net income	\$119,080	\$124,509
The accompanying notes are an integral part of the Condensed Consolidated Financial		
Statements.		

# 2015 3RD QUARTER FORM 10-Q

# CLECO POWER

Condensed Consolidated Statements of Comprehensive Income (Unaudited)

······································	FOR THE NINE		
	MONTHS ENDED		
	SEPT. 30,		
(THOUSANDS)	2015	2014	
Net income	\$119,080	\$124,509	
Other comprehensive income, net of tax			
Postretirement benefits gain (net of tax expense of \$264 in 2015 and \$525 in 2014)	419	839	
Net gain on cash flow hedges (net of tax expense of \$99 in 2015 and 2014)	159	159	
Total other comprehensive income, net of tax	578	998	
Comprehensive income, net of tax	\$119,658	\$125,507	
The accompanying notes are an integral part of the Condensed Consolidated Financial			
Statements.			

# 2015 3RD QUARTER FORM 10-Q

# CLECO POWER

Condensed Consolidated Balance Sheets	(Unaudited)
---------------------------------------	-------------

Condensed Consolidated Balance Sheets (Unaudited)		
(THOUSANDS)	AT SEPT. 30, 2015	AT DEC. 31, 2014
Assets	30, 2013	51, 2014
Utility plant and equipment		
Property, plant, and equipment	\$4,601,293	\$4,495,490
Accumulated depreciation		(1,433,206)
Net property, plant, and equipment	3,099,085	3,062,284
Construction work in progress	76,675	96,702
Total utility plant, net	3,175,760	3,158,986
Current assets	5,175,700	5,120,200
Cash and cash equivalents	15,821	39,162
Restricted cash and cash equivalents	3,702	8,986
Customer accounts receivable (less allowance for doubtful accounts of \$2,081 in 2015 an	d	
\$922 in 2014)	<sup>u</sup> 61,503	41,500
Accounts receivable - affiliate	1,030	23,621
Other accounts receivable	21,075	27,949
Unbilled revenue	40,494	38,475
Fuel inventory, at average cost	62,251	64,747
Material and supplies inventory, at average cost	77,041	71,124
Energy risk management assets	14,563	10,776
Accumulated deferred federal and state income taxes, net		6,725
Accumulated deferred fuel	18,662	21,554
Cash surrender value of company-owned life insurance policies	19,923	19,678
Prepayments	6,078	7,283
Regulatory assets	14,497	12,212
Other current assets	2,471	368
Total current assets	359,111	394,160
Equity investment in investee	16,372	14,532
Prepayments	4,355	4,891
Restricted cash and cash equivalents	15,857	15,109
Regulatory assets - deferred taxes, net	236,341	234,370
Regulatory assets	287,031	311,867
Intangible asset	78,608	90,642
Other deferred charges	22,490	18,429
Total assets	\$4,195,925	\$4,242,986
The accompanying notes are an integral part of the Condensed Consolidated Financial		
Statements.		

(Continued on next page)

# 2015 3RD QUARTER FORM 10-Q

# CLECO POWER

	AT SEPT.	AT DEC.
(THOUSANDS)	30, 2015	31, 2014
Liabilities and member's equity		
Member's equity	\$1,565,516	\$1,545,858
Long-term debt, net	1,169,217	1,292,653
Total capitalization	2,734,733	2,838,511
Current liabilities		
Long-term debt due within one year	19,382	18,272
Accounts payable	78,097	116,925
Accounts payable - affiliate	7,622	7,760
Customer deposits	54,910	53,411
Provision for rate refund	4,164	2,264
Taxes payable	39,673	3,115
Interest accrued	21,906	9,224
Energy risk management liabilities	488	827
Accumulated deferred federal and state income taxes, net	3,678	
Regulatory liabilities - other	468	312
Other current liabilities	12,254	9,380
Total current liabilities	242,642	221,490
Commitments and Contingencies (Note 11)		
Long-term liabilities and deferred credits		
Accumulated deferred federal and state income taxes, net	1,029,251	1,001,332
Accumulated deferred investment tax credits	3,474	4,161
Postretirement benefit obligations	145,936	135,825
Regulatory liabilities - other		312
Restricted storm reserve	15,859	14,916
Other deferred credits	24,030	26,439
Total long-term liabilities and deferred credits	1,218,550	1,182,985
Total liabilities and member's equity	\$4,195,925	\$4,242,986
The accompanying notes are an integral part of the Condensed Consolidated Financial		
Statements.		

# 2015 3RD QUARTER FORM 10-Q

# CLECO POWER

Condensed Consolidated Statements of Cash Flows (Unaudited)

Condensed Consolidated Statements of Cash Flows (Unaudited)			
	FOR THE NINE		
	MONTHS	ENDED	
	SEPT. 30,		
(THOUSANDS)	2015	2014	
Operating activities			
Net income	\$119,080	\$124,509	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	115,160	120,950	
Unearned compensation expense	1,465	1,461	
Allowance for equity funds used during construction	(2,197	) (4,291 )	
Net deferred income taxes	34,073	66,426	
Deferred fuel costs	1,010	(23,908)	
Changes in assets and liabilities:	,		
Accounts receivable	(24,847	) (19,492 )	
Accounts and notes receivable, affiliate	6,558	402	
Unbilled revenue	(2,019	) (18,245 )	
Fuel, materials and supplies inventory	(3,422	) 538	
Prepayments	1,741	1,736	
Accounts payable	(29,097	) (10,656 )	
Accounts and notes payable, affiliate	(2,377	) (1,887 )	
Customer deposits	9,357	11,979	
Postretirement benefit obligations	5,366	3,594	
Regulatory assets and liabilities, net	13,858	(2,881)	
Other deferred accounts	(6,560	) (12,341 )	
Taxes accrued	58,915	(5,139)	
Interest accrued	12,681	8,584	
Other operating	1,602	2,272	
Net cash provided by operating activities	310,347	243,611	
Investing activities	·		
Additions to property, plant, and equipment	(116,360	) (159,320 )	
Allowance for equity funds used during construction	2,197	4,291	
Return of investment in company-owned life insurance	_	1,303	
Contributions to equity investment in investee	(1,840	) —	
Transfers of cash from (to) restricted accounts, net	4,536	(4,989)	
Sale of restricted investments		11,138	
Maturity of restricted investments		1,458	
Other investing	602	587	
Net cash used in investing activities	(110,865	) (145,532 )	
Financing activities			
Draws on credit facility	63,000	122,000	
Payments on credit facility	(83,000	) (132,000 )	
Repayment of long-term debt	(100,824	) (14,876 )	
Distributions to parent	(100,000	) (85,000 )	
Other financing	(1,999	) (1,858 )	

Net cash used in financing activities	(222,823	) (111,734 )	ļ
Net decrease in cash and cash equivalents	(23,341	) (13,655 )	l
Cash and cash equivalents at beginning of period	39,162	21,055	
Cash and cash equivalents at end of period	\$15,821	\$7,400	
Supplementary cash flow information			
Interest paid, net of amount capitalized	\$42,165	\$42,467	
Income taxes paid, net	\$565	\$257	
Supplementary non-cash investing and financing activities			
Accrued additions to property, plant, and equipment	\$4,860	\$10,720	
Non-cash additions to property, plant, and equipment – Coughlin	\$—	\$176,244	
The accompanying notes are an integral part of the Condensed Consolidated Financial			
Statements.			

# 2015 3RD QUARTER FORM 10-Q

# CLECO POWER

Condensed Consolidated Statements of Changes in Member's Equity (Unaudited)

(THOUSANDS)	MEMBER'S EQUITY	AOCI	TOTAL MEMBER'S EQUITY
Balances, Dec. 31, 2014	\$ 1,563,146	\$(17,288)	\$ 1,545,858
Other comprehensive income, net of tax		578	578
Distributions to parent	(100,000)		(100,000)
Net income	119,080		119,080
Balances, Sept. 30, 2015	\$ 1,582,226	\$(16,710)	\$ 1,565,516
The accompanying notes are an integral part of the Condensed Consolidated	t		
Financial Statements.			

#### 2015 3RD QUARTER FORM 10-Q

Index to Applicable Notes to the Unaudited Condensed Consolidated Financial Statements of Registrants

Note 1	Summary of Significant Accounting Policies	Cleco Corporation and
		Cleco Power
Note 2	Recent Authoritative Guidance	Cleco Corporation and
		Cleco Power
Note 3	Regulatory Assets and Liabilities	Cleco Corporation and
		Cleco Power
Note 4	Fair Value Accounting	Cleco Corporation and
	C	Cleco Power
Note 5	Debt	Cleco Corporation and
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Note 6	Pension Plan and Employee Benefits	Cleco Corporation and
11000 0		Cleco Power
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note 14	Coughlin Transfer	Cleco Power
Note 15	Agreement and Plan of Merger	Cleco Corporation
	-	-

Notes to the Unaudited Condensed Consolidated Financial Statements

Note 1 — Summary of Significant Accounting Policies

#### Principles of Consolidation

The accompanying Condensed Consolidated Financial Statements of Cleco include the accounts of Cleco and its majority-owned subsidiaries after elimination of intercompany accounts and transactions.

#### **Basis of Presentation**

The Condensed Consolidated Financial Statements of Cleco Corporation and Cleco Power have been prepared in accordance with GAAP for interim financial information and with the instructions to Form 10-Q and Regulation S-X. Accordingly, these Condensed Consolidated Financial Statements do not include all of the information and notes required by GAAP for annual financial statements. The year-end Condensed Consolidated Financial Statements and the accompanying notes do not include all of the information and notes required by GAAP for annual financial statements. Because the interim Condensed Consolidated Financial Statements and the accompanying notes do not include all of the information and notes required by GAAP for annual financial statements and other information included in this quarterly report

should be read in conjunction with the Consolidated Financial Statements and accompanying notes in the Registrants' Combined Annual Report on Form 10-K for the year ended December 31, 2014.

These Condensed Consolidated Financial Statements, in the opinion of management, reflect all normal recurring adjustments that are necessary to fairly present the financial position and results of operations of Cleco. Amounts reported in Cleco's interim financial statements are not necessarily indicative of amounts expected for the annual periods due to the effects of seasonal temperature variations on energy consumption, regulatory rulings, the timing of maintenance on electric generating units, changes in mark-to-market valuations, changing commodity prices, discrete income tax items, and other factors.

In preparing financial statements that conform to GAAP, management must make estimates and assumptions that affect the reported amounts of assets and liabilities, the reported amounts of revenues and expenses, and the disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates. For information on recent authoritative guidance and its effect on financial results, see Note 2 — "Recent Authoritative Guidance."

#### Unbilled Revenue

Cleco Power accrues estimated revenue monthly for energy used by customers but not yet billed. The monthly estimated unbilled revenue amounts are recorded as unbilled revenue and a receivable. During the third quarter of 2014, Cleco Power began using actual customer energy consumption data available from its installation of AMI to calculate unbilled revenues.

# Property, Plant, and Equipment

Property, plant, and equipment consists primarily of regulated utility generation and energy transmission and distribution assets. Regulated assets, utilized primarily for retail operations and electric transmission and distribution, are stated at the cost of construction, which includes certain materials, labor, payroll taxes and benefits, administrative and general costs, and the estimated cost of funds used during construction. Jointly owned assets are reflected in property, plant, and equipment at Cleco Power's share of the cost to construct or purchase the assets. Cleco's property, plant, and equipment consisted of:

erees s property, prant, and equipment consisted on			
(THOUSANDS)	AT SEPT. 30, 2015	AT DEC. 31, 2014	
Regulated utility plants	\$4,601,293	\$4,495,490	
Other	15,515	13,470	
Total property, plant, and equipment	4,616,808	4,508,960	
Accumulated depreciation	(1,512,711	) (1,442,960	
Net property, plant, and equipment	\$3,104,097	\$3,066,000	

)

#### 2015 3RD QUARTER FORM 10-Q

Restricted Cash and Cash Equivalents

Various agreements to which Cleco is subject contain covenants	that restrict its use of cash. A	As certain provisions				
under these agreements are met, cash is transferred out of related escrow accounts and becomes available for its						
intended purposes and/or general corporate purposes. Cleco's restricted cash and cash equivalents consisted of:						
(THOUSANDS)	AT SEPT. 30, 2015	AT DEC. 31, 2014				
Current:						
Cleco Katrina/Rita's storm recovery bonds	\$3,702	\$8,986				
Non-current:						
Diversified Lands' mitigation escrow	21	21				
Cleco Power's future storm restoration costs	15,857	14,915				
Cleco Power's building renovation escrow	_	194				
Total non-current	15,878	15,130				
Total restricted cash and cash equivalents	\$19,580	\$24,116				

Cleco Katrina/Rita has the right to bill and collect storm restoration costs from Cleco Power's customers. As cash is collected, it is restricted for payment of administration fees, interest, and principal on storm recovery bonds. During the nine months ended September 30, 2015, Cleco Katrina/Rita collected \$15.6 million net of administration fees. In March and September 2015, Cleco Katrina/Rita used \$8.1 million and \$7.7 million, respectively, for scheduled storm recovery bond principal payments and \$2.6 million and \$2.5 million, respectively, for related interest. In connection with Cleco Power's building modernization project, Cleco Power was required to establish an escrow account with a qualified financial institution and deposit all retainage monies as they accrued under the construction contract. On July 16, 2015, the final funds held in the escrow account were released and paid to the construction contractor for the completion of building renovations.

#### Fair Value Measurements and Disclosures

Various accounting pronouncements require certain assets and liabilities to be measured at their fair values. Some assets and liabilities are required to be measured at their fair value each reporting period, while others are required to be measured only one time, generally the date of acquisition or debt issuance. Cleco and Cleco Power are required to disclose the fair value of certain assets and liabilities by one of three levels when required for recognition purposes under GAAP. For more information about fair value levels, see Note 4 — "Fair Value Accounting."

#### **Risk Management**

Market risk inherent in Cleco's market risk-sensitive instruments and positions includes potential changes in value arising from changes in interest rates and the commodity market prices of power, FTRs, and natural gas in the industry on different energy exchanges. Cleco's Energy Market Risk Management Policy authorizes the use of various derivative instruments, including exchange traded futures and option contracts, forward purchase and sales contracts, and swap transactions to reduce exposure to fluctuations in the price of power, FTRs, and natural gas. Cleco applies the authoritative guidance as it relates to derivatives and hedging to determine whether the market risk-sensitive instruments and positions are required to be marked-to-market. With the exception of FTRs, Cleco Power's market risk-sensitive instruments and positions qualify

for the normal-purchase, normal-sale exception to mark-to-market accounting because Cleco Power takes physical delivery and the instruments and positions are used to satisfy customer requirements. Cleco Power may also enter into risk mitigating positions that would not meet the requirements of a normal-purchase, normal-sale transaction in order to attempt to mitigate the volatility in customer fuel costs. These positions are marked-to-market with the resulting gain or loss recorded on Cleco and Cleco Power's Condensed Consolidated Balance Sheets as a component of energy risk management assets or liabilities. Such gain or loss is deferred as a

component of deferred fuel assets or liabilities in accordance with regulatory policy. When these positions close, actual gains or losses are included in the FAC and reflected on customers' bills as a component of the fuel cost adjustment. There were no open natural gas positions at September 30, 2015, or December 31, 2014. In June 2015, the LPSC approved a long-term natural gas hedging pilot program that requires Cleco Power to establish a proposal for a long-term natural gas procurement program that will be designed to provide gas price stability for a minimum of five years. This proposal is required to be submitted to the LPSC by June 30, 2018.

Cleco Power purchases the majority of its FTRs in annual auctions facilitated by MISO during the second quarter of each year and may also purchase additional FTRs in monthly auctions facilitated by MISO. FTRs are derivative instruments which represent economic hedges of future congestion charges that will be incurred in serving Cleco Power's customer load. FTRs are not designated as hedging instruments for accounting purposes. Cleco Power initially records FTRs at their estimated fair value and subsequently adjusts the carrying value to their estimated fair value at the end of each accounting period based on the most recent MISO FTR auction prices. Unrealized gains or losses on FTRs held by Cleco Power are included in Accumulated deferred fuel on Cleco and Cleco Power's Condensed Consolidated Balance Sheets. Realized gains or losses on settled FTRs are recorded in Electric operations or Power purchased for utility customers on Cleco and Cleco Power's Condensed Consolidated Balance Sheets. Realized gains or losses Consolidated Balance Sheets reflected the fair value of open FTR positions of \$14.6 million in Energy risk management assets and \$0.5 million in Energy risk management liabilities, compared to \$10.8 million in Energy risk management assets and \$0.8 million in Energy risk management liabilities at December 31, 2014. For more information on FTRs, see Note 4 — "Fair Value Accounting — Derivatives and Hedging — Commodity Contracts."

Cleco and Cleco Power maintain a master netting agreement policy and monitor credit risk exposure through review of counterparty credit quality, counterparty credit exposure, and counterparty concentration levels. Cleco manages these risks by establishing appropriate credit and concentration limits on transactions with counterparties and by requiring contractual guarantees, cash deposits, or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with counterparties that authorize the netting of financial buys and sells and contract payments to mitigate credit risk for transactions entered into for risk management purposes. Cleco may enter into contracts to mitigate the volatility in interest rate risk. These contracts include, but are not limited to, interest rate swaps and treasury rate locks.

#### 2015 3RD QUARTER FORM 10-Q

Accounting for MISO Transactions

Cleco Power participates in MISO's Energy and Operating Reserve market where sales and purchases are netted hourly. If the hourly activity nets to sales, the result is reported in Electric operations on Cleco and Cleco Power's Condensed Consolidated Statements of Income. If the hourly activity nets to purchases, the result is reported in Power purchased for

utility customers on Cleco and Cleco Power's Condensed Consolidated Statements of Income.

#### Earnings per Average Common Share

The following tables show the calculation of basic and diluted earnings per share:

				FOR THE ENDED S	NTHS	
			2015 PER			2014 PER
(THOUSANDS, EXCEPT SHARES ANI PER SHARE AMOUNTS)	INCOME	SHARES	SHARE AMOUNT	INCOME	SHARES	SHARE AMOUNT
Basic net income applicable to common stock	\$54,663	60,481,584	\$0.90	\$70,835	60,372,569	\$ 1.17
Effect of dilutive securities Add: restricted stock (LTICP)		311,807			317,027	
Diluted net income applicable to common stock	\$54,663	60,793,391	\$0.90	\$70,835	60,689,596	\$ 1.17
				FOR THE NINE MONTHS ENDED SEPT. 30,		
				-		THS
			2015 PER	-		2014
(THOUSANDS, EXCEPT SHARES ANI PER SHARE AMOUNTS)	INCOME	SHARES	2015 PER SHARE AMOUNT	-		
(THOUSANDS, EXCEPT SHARES AND PER SHARE AMOUNTS) Basic net income applicable to common stock	OINCOME \$111,819	SHARES 60,474,228	PER SHARE	ENDED S	EPT. 30,	2014 PER SHARE
Basic net income applicable to common	\$111,819		PER SHARE AMOUNT	ENDED SI	EPT. 30, SHARES	2014 PER SHARE AMOUNT

Stock-Based Compensation

At September 30, 2015, Cleco had two stock-based compensation plans: the ESPP and the LTICP. In accordance with the Merger Agreement, the ESPP has been suspended and will be cancelled upon the completion of the Merger. Pursuant to the LTICP, options or restricted shares of stock, also known as non-vested stock, common stock equivalents, and stock appreciation rights may be granted to certain officers, key employees, or directors of Cleco Corporation and its subsidiaries. During the nine months ended September 30, 2015, Cleco granted 90,050 shares of non-vested stock to certain officers and key employees of Cleco Corporation and its subsidiaries pursuant to the LTICP.

Upon the completion of the Merger, all unvested shares outstanding under the LTICP that were granted prior to January 1, 2015, will vest at target and be paid out in cash to plan participants in accordance with the terms of the

Merger Agreement. Unvested shares that were granted in 2015 will be prorated to the target amount and be paid out in cash to plan participants in accordance with the terms of the Merger Agreement. For more information about the Merger, see Note 15 — "Agreement and Plan of Merger."

Cleco and Cleco Power reported pretax compensation expense for their share-based compensation plans as shown in the following table:

	FOR THE THREE MONTHS				FOR THE NINE MONTHS				
	ENDED SEPT. 30,			ENDED SEPT. 30,					
	2015	2014	2015	2014	2015	2014	2015	2014	
(THOUSANDS)	CLECO CLE		CLECO	CLECO C		CLECO		CLECO	
(THOUSANDS)	CORPO	RATION	POWEF	ł	CORPO	RATION	POWER	ł	
Equity classification									
Non-vested stock	\$1,419	\$1,344	\$519	\$528	\$4,644	\$4,798	\$1,465	\$1,461	
Tax benefit	\$546	\$517	\$200	\$203	\$1,787	\$1,846	\$564	\$562	

#### Common Stock Repurchase Program

In January 2011, Cleco Corporation's Board of Directors approved the implementation of a common stock repurchase program. This program authorizes management to repurchase, from time to time, shares of common stock so that Cleco's diluted average shares of common stock outstanding remain approximately equal to its diluted average shares of common stock outstanding for 2010. Under this program, purchases may be made on a discretionary basis at times and in amounts as determined by management, subject to market conditions, legal requirements, and other factors. Purchases under the program will not be announced in advance and may be made in the open market or through privately negotiated transactions. No shares of common stock were repurchased during the nine months ended September 30, 2015. During the nine months ended September 30, 2014, Cleco Corporation repurchased 250,000 shares of common stock. In accordance with the Merger Agreement, until the completion of the Merger,

no additional common stock will be repurchased under this program without the prior written consent of Cleco Partners. For more information about the Merger, see Note 15 — "Agreement and Plan of Merger."

Note 2 — Recent Authoritative Guidance

The Registrants adopted, or will adopt, the recent authoritative guidance listed below on their respective effective dates.

In May 2014, FASB amended the accounting guidance for revenue recognition. The amended guidance affects entities that enter into contracts for the transfer of non-financial assets unless those contracts are within the scope of other standards. The core principle of this guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Under the new guidance, an entity must identify the performance obligations

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in a contract and the transaction price, and allocate the price to specific performance obligations to recognize the revenue when the obligation is completed. The amendments in this update also require disclosure of sufficient information to allow users to understand the nature, amount, timing, and uncertainty of revenue and cash flow arising from contracts. In August 2015, the FASB amended the guidance to provide for a one-year deferral of the effective date. The standard will be effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Earlier application is permitted only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. Cleco does not plan to early adopt the amended guidance. Reporting entities have the option of using either a full retrospective or a modified retrospective approach. Management will evaluate the respective advant