

INFORMATICA CORP
Form 10-Q
May 05, 2011
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

R Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended March 31, 2011

or

£ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Commission File Number: 0-25871

INFORMATICA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

77-0333710

(I.R.S. Employer
Identification No.)

100 Cardinal Way

Redwood City, California 94063

(Address of principal executive offices and zip code)

(650) 385-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

R Yes £ No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes R No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer R Accelerated filer £ Non-accelerated filer £ Smaller reporting company £

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). £ Yes R No

As of April 29, 2011, there were approximately 105,777,000 shares of the registrant's Common Stock outstanding.

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PART I: FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

INFORMATICA CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

	March 31, 2011 (Unaudited)	December 31, 2010
Assets		
Current assets:		
Cash and cash equivalents	\$323,912	\$208,899
Short-term investments	228,803	262,047
Accounts receivable, net of allowances of \$3,618 and \$4,289, respectively	91,635	147,534
Deferred tax assets	19,566	22,664
Prepaid expenses and other current assets	37,590	32,321
Total current assets	701,506	673,465
Property and equipment, net	9,259	9,866
Goodwill	396,514	400,726
Other intangible assets, net	71,712	77,927
Long-term deferred tax assets	27,598	18,314
Other assets	6,140	9,343
Total assets	\$1,212,729	\$1,189,641
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$5,930	\$5,948
Accrued liabilities	38,349	50,199
Accrued compensation and related expenses	36,023	56,315
Accrued facilities restructuring charges	18,977	18,498
Deferred revenues	181,846	172,559
Convertible senior notes	—	200,693
Total current liabilities	281,125	504,212
Accrued facilities restructuring charges, less current portion	16,847	20,410
Long-term deferred revenues	6,425	6,987
Long-term deferred tax liabilities	275	311
Long-term income taxes payable	15,070	12,739
Total liabilities	319,742	544,659
Commitments and contingencies (Note 12)		
Stockholders' equity:		
Common stock	106	94
Additional paid-in capital	735,183	514,365
Accumulated other comprehensive loss	(264) (5,530
Retained earnings	157,962	136,053
Total stockholders' equity	892,987	644,982
Total liabilities and stockholders' equity	\$1,212,729	\$1,189,641
See accompanying notes to condensed consolidated financial statements.		

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CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data)

(Unaudited)

	Three Months Ended	
	March 31,	
	2011	2010
Revenues:		
License	\$71,501	\$55,047
Service	96,531	80,083
Total revenues	168,032	135,130
Cost of revenues:		
License	1,441	965
Service	27,314	23,057
Amortization of acquired technology	4,293	2,772
Total cost of revenues	33,048	26,794
Gross profit	134,984	108,336
Operating expenses:		
Research and development	30,587	23,578
Sales and marketing	59,582	51,419
General and administrative	12,038	11,408
Amortization of intangible assets	2,081	2,710
Facilities restructuring charges	510	656
Acquisitions and other	(1,702)) 3,649
Total operating expenses	103,096	93,420
Income from operations	31,888	14,916
Interest income	1,095	951
Interest expense	(1,780)) (1,580)
Other income (expense), net	(932)) 1,980
Income before income taxes	30,271	16,267
Income tax provision	8,362	4,473
Net income	\$21,909	