

Ethos Environmental, Inc.  
Form 10-Q  
August 14, 2009

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

---

**FORM 10-Q**

**QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For Quarter Ended: June 30, 2009**

**Commission File Number: 000-30237**

---

**ETHOS ENVIRONMENTAL, INC.**

(Name of Small Business Issuer in Its Charter)

**Nevada**

(State or other jurisdiction of incorporation or  
organization)

**88-0467241**

(IRS Employer Identification No.)

**6800 Gateway Park, San Diego, CA 92154**

(Address of principal executive offices)

**(619) 575-6800**

Edgar Filing: Ethos Environmental, Inc. - Form 10-Q

(Registrant's telephone number, including area code)

with a copy to:

**Carrillo Huettel, LLP**

501 W. Broadway, Suite 800

San Diego, CA 92101

Telephone (619) 399-3090

Telecopier (619) 330-1888

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

**Large Accelerated Filer**  **Accelerated Filer**

**Non-Accelerated Filer**  **Smaller Reporting Company**

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Edgar Filing: Ethos Environmental, Inc. - Form 10-Q

Issuer's revenues for its most recent fiscal year: \$2,357,553

As of August 11, 2009, there were 50,219,158 shares of the registrant's Common Stock outstanding.

---

**ETHOS ENVIRONMENTAL, INC.**

**Report on Form 10-Q**

**PART I FINANCIAL INFORMATION**

Item 1.	Financial Statement	3
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	18
Item 3.	Quantitative and Qualitative Disclosure About Market Risk	37
Item 4.	Controls and Procedures	37

**PART II OTHER INFORMATION**

Item 1.	Legal Proceedings	39
Item 1A.	Risk Factors	39
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	39
Item 3.	Default Upon Senior Securities	40
Item 4.	Submission of matters to a Vote of Security Holders	40
Item 5.	Other Information	40
Item 6.	Exhibits	41

**PART I - FINANCIAL INFORMATION**

Ethos Environmental, Inc.

June 30, 2009

	Index
Consolidated Balance Sheets	4
Consolidated Statements of Operations	5
Consolidated Statements of Cash Flows	6
Statement of Consolidated Stockholders Equity	
Notes to the Consolidated Financial Statements	7

Ethos Environmental, Inc.

Consolidated Balance Sheets

(expressed in U.S. dollars)

	<b>June 30,</b>	
	<b>2009</b>	<b>December 31,</b>
	\$	<b>2008</b>
	(unaudited)	\$
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash	67,567	72,232
Accounts Receivable, net of allowance of doubtful accounts	17,082	94,894
Inventory (Note 3)	237,763	223,144
<b>Total Current Assets</b>	<b>322,412</b>	<b>390,270</b>
Property and Equipment (Note 4)	46,659	70,552
Other Assets	417,916	405,417
<b>Total Assets</b>	<b>786,987</b>	<b>866,239</b>
<b>LIABILITIES AND STOCKHOLDERS DEFICIT</b>		
<b>Current Liabilities</b>		
Accounts Payable	1,057,238	681,583
Accrued Liabilities	530,105	301,876

Notes Payable (Note 5)	1,799,842	1,416,580
<b>Total Liabilities</b>	<b>3,387,185</b>	<b>2,400,039</b>
<b>Stockholders Deficit</b>		
Common Stock (Note 6)		
Authorized: 100,000,000 common shares, par value: \$0.0001 per common share		
Issued and outstanding: 47,468,841 and 43,518,958 common shares, respectively	4,747	4,352
Additional Paid-In Capital (Note 6)	52,297,225	50,073,653
Accumulated Deficit	(54,902,170)	(51,611,805)
<b>Total Stockholders Deficit</b>	<b>(2,600,198)</b>	<b>(1,533,800)</b>
<b>Total Liabilities and Stockholders Deficit</b>	<b>786,987</b>	<b>866,239</b>

**Going Concern (Note 1)**

**Commitments and Contingencies (Note 9)**

(The accompanying notes are an integral part of these consolidated financial statements)

Ethos Environmental, Inc.

Consolidated Statements of Operations

(expressed in U.S. dollars)

(unaudited)

	<b>For the Three Months Ended June 30,</b>	<b>For the Three Months Ended June 30,</b>	<b>For the Six Months Ended June 30,</b>	<b>For the Six Months Ended June 30,</b>
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	\$	\$	\$	\$
Revenue	471,234	981,493	609,304	1,362,191
Cost of Sales	166,905	561,551	241,979	788,235
<b>Gross Profit</b>	<b>304,329</b>	<b>419,942</b>	<b>367,325</b>	<b>573,956</b>
<b>Operating Expenses</b>				
Amortization Expense	781	2,134	2,389	4,273
Bad Debt Expense	14,979		14,979	205,119
General and Administrative	1,565,487	1,888,059	3,186,381	3,063,486
Selling Expense	197,722	85,420	224,023	173,431
<b>Total Operating Expenses</b>	<b>1,778,969</b>	<b>1,975,613</b>	<b>3,427,772</b>	<b>3,446,309</b>
<b>Total Operating Income (Loss)</b>	<b>(1,474,640)</b>	<b>(1,555,671)</b>	<b>(3,060,447)</b>	<b>(2,872,353)</b>
<b>Other Income (Expenses)</b>				
Interest Expense	(117,624)	(38,000)	(170,036)	(118,040)
Loss on Settlement of Debt	(64,000)		(64,000)	
Other Income			4,118	2,500
<b>Net Loss</b>	<b>(1,566,264)</b>	<b>(1,593,671)</b>	<b>(3,290,365)</b>	<b>(2,987,893)</b>



**Net Loss Per Share Basic and Diluted**

<b>Net Loss Per Share Basic and Diluted</b>	<b>(0.04)</b>	<b>(0.04)</b>	<b>(0.07)</b>	<b>(0.08)</b>
---	---------------	---------------	---------------	---------------

<b>Weighted Average Shares Outstanding</b>	<b>46,989,207</b>	<b>39,879,224</b>	<b>46,499,764</b>	<b>39,057,815</b>
--	-------------------	-------------------	-------------------	-------------------

(The accompanying notes are an integral part of these consolidated financial statements)

Ethos Environmental, Inc.

Consolidated Statements of Cash Flows

(expressed in U.S. dollars)

(unaudited)

	<b>For the Six Months Ended June 30, 2009 \$</b>	<b>For the Six Months Ended June 30, 2008 \$</b>
<b>Operating Activities</b>		
Net Loss For The Year	(3,290,365)	(2,987,893)
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Accretion of discount on convertible notes	74,582	
Amortization Expense	23,893	42,734
Bad Debt Expense	14,979	205,119
Common Stock Issued for Services	329,000	252,383
Common Stock Issued as Incentive Shares	252,879	
Common Stock Issued for Settlement of Debt	187,848	
Common Stock Issued for Registration Rights		1,492,170
Common Stock Issued for payment of interest	5,654	
Loss on settlement of debt	64,000	
Stock-based compensation	483,266	
Changes in operating assets and liabilities:		
Accounts Receivable	62,833	(263,506)
Inventory	(14,619)	372,415
Other Assets	(12,499)	(10,477)
Accounts Payable and Accrued Liabilities	603,884	90,341
<b>Net Cash Used In Operating Activities</b>	<b>(1,214,665)</b>	<b>(806,714)</b>

**Investing Activities**

Purchase of Property and Equipment (32,967)

**Net Cash Used In Investing Activities (32,967)**

**Financing Activities**

Proceeds from Issuance of Note Payable 1,090,000 1,300,000

Proceeds from Issuance of Common Shares 120,000

Repayment of Note Payable (350,000)

Repayment of Demand Loans (50,524)

**Net Cash Provided By Financing Activities 1,210,000 899,476**

**Increase (Decrease) in Cash (4,665) 59,795**

**Cash Beginning of Period 72,232 74,176**

**Cash End of Period 67,567 133,971**

Supplemental Disclosures

Interest paid

Income tax paid

(The accompanying notes are an integral part of these consolidated financial statements)

Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

**1.**

**Nature of Operations**

Ethos Environmental, Inc. (the Company) was incorporated under the laws of the State of Nevada on January 19, 1926 as Omo Mining and Leasing Corporation. On January 19, 1929, the Company changed its name to Omo Mines Corporation. On November 14, 1936, the Company changed its name to Kaslo Mines Corporation. On December 24, 1977, the Company changed its name to Victor Industries, Inc., focused on the development, manufacturing, and marketing of products related to zeolite, a metal used for the production of toxic chemical absorbents, water softeners, gas absorbents, radiation absorbents and soil and fertilizer amendments.

On November 2, 2006, the Company signed and executed the Plan of Merger (the Merger) with Ethos Environmental, Inc., a company incorporated in the State of Nevada which manufactures and distributes fuel reformulating products that increase fuel mileage, reduce emissions, and maintain lower fuel costs. Under the terms of the Agreement, the Company acquired 100% of the issued and outstanding common shares of Ethos Environmental, Inc. in exchange for the issuance of 17,718,187 common shares of the Company. As a result of the Agreement, the former owners of Ethos Environmental, Inc. hold approximately 97% of the issued and outstanding common shares of the Company. The acquisition is, in substance, a capital transaction and is outside of the scope of SFAS No. 141, *Business Combinations*, and the acquisition has been accounted for as a continuation of the Ethos Environmental, Inc. business in accordance with EITF 98-3, *Determining Whether a Non-Monetary Transaction Involves a Receipt of Productive Assets or a Business*. Under recapitalization accounting, Ethos Environmental, Inc. is considered the acquirer for accounting and financial reporting purposes, and acquired the assets and assumed the liabilities of Victor Industries, Inc.

These consolidated financial statements have been prepared on a going concern basis, which implies that the Company will continue to realize its assets and discharge its liabilities in the normal course of business. During the six month period ended June 30, 2009, the Company recognized sales revenue of \$609,304 but incurred a net loss of \$3,290,365. As at June 30, 2009, the Company had an accumulated deficit of \$54,902,170. The continuation of the Company as a going concern is dependent upon the continued financial support from its shareholders, the ability to raise equity or debt financing, and the attainment of profitable operations from the Company's future business. These factors raise substantial doubt regarding the Company's ability to continue as a going concern. These consolidated financial statements do not include any adjustments to the recoverability and classification of recorded asset amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

The Company's plan of action over the next twelve months is to continue its operations to manufacture and distribute fuel reformulating products and raise additional capital financing, if necessary, to sustain operations.

2.

**Summary of Significant Accounting Policies**

a)

**Basis of Presentation**

These consolidated financial statements and related notes are presented in accordance with accounting principles generally accepted in the United States, and are expressed in US dollars. The Company's fiscal year-end is December 31.

b)

**Interim Financial Statements**

These interim unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Securities and Exchange Commission ( SEC ) Form 10-Q. They do not include all of the information and footnotes required by generally accepted accounting principles for complete consolidated financial statements. Therefore, these consolidated financial statements should be read in conjunction with the Company's audited financial statements and notes thereto for the year ended December 31, 2008.

The consolidated financial statements included herein are unaudited; however, they contain all normal recurring accruals and adjustments that, in the opinion of management, are necessary to present fairly the Company's financial position at June 30, 2009, and the results of its operations and cash flows for the three and six month periods ended June 30, 2009 and 2008. The results of operations for the period ended June 30, 2009 are not necessarily indicative of the results to be expected for future quarters or the full year.

Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

2.

**Summary of Significant Accounting Policies (continued)**

c)

Use of Estimates

The preparation of these consolidated financial statements in conformity with generally accepted accounting principles in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The Company regularly evaluates estimates and assumptions related to valuation allowances on accounts receivable and inventory, valuation and amortization policies on property and equipment, stock-based compensation expense, and valuation allowances on deferred income tax losses. The Company bases its estimates and assumptions on current facts, historical experience and various other factors that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities and the accrual of costs and expenses that are not readily apparent from other sources. The actual results experienced by the Company may differ materially and adversely from the Company's estimates. To the extent there are material differences between the estimates and the actual results, future results of operations will be affected.

d)

Cash and Cash Equivalents

The Company considers all highly liquid instruments with maturity of three months or less at the time of issuance to be cash equivalents. As at June 30, 2009 and December 31, 2008, the Company had no cash equivalents.

e)

Accounts Receivable

Accounts receivable are stated at their principal balances and are non-interest bearing and unsecured. Management conducts a periodic review of the collectability of accounts receivable and deems all unpaid amounts greater than 30 days to be past due. If uncertainty exists with respect to the recoverability of certain amounts based on historical experience or economic climate, management will establish an allowance against the outstanding receivables. As at June 30, 2009, the Company recorded an allowance for doubtful accounts of \$14,979.

f)

#### Inventory

Inventory is comprised of raw materials, work-in-progress, and finished goods of its fuel reformulating products and is recorded at the lower of cost or net realizable value on a first in first out (FIFO) basis. The Company establishes inventory reserves for estimated obsolete or unmarketable inventory equal to the differences between the cost of inventory and the estimated realizable value based upon assumptions about future and market conditions. Shipping and handling costs are classified as a component of cost of sales in the statement of operations.

h)

#### Property and Equipment

Property and equipment are recorded at cost. Depreciation is calculated on the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of the anticipated lease term or the estimated useful life. The Company's policy is to capitalize items with a cost greater than \$4,000 and an estimated useful life greater than one year. The Company reviews all property and equipment for impairment at least annually. Typically, the company depreciates its assets over a 5 year period except for the building which is depreciated on a 25 year basis.

i)

#### Revenue Recognition

The Company will recognize revenue from the sale of its fuel reformulating products in accordance with Securities and Exchange Commission Staff Bulletin No. 104 ( SAB 104 ), *Revenue Recognition in Financial Statements* . Revenue will be recognized only when the price is fixed or determinable, persuasive evidence of an arrangement exists, the service is provided, and collectibility is assured.





Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

2.

**Summary of Significant Accounting Policies (continued)**

j)

Basic and Diluted Net Income (Loss) Per Share

The Company computes net income (loss) per share in accordance with SFAS No. 128, "*Earnings per Share*". SFAS No. 128 requires presentation of both basic and diluted earnings per share (EPS) on the face of the income statement. Basic EPS is computed by dividing net income (loss) available to common shareholders (numerator) by the weighted average number of shares outstanding (denominator) during the period. Diluted EPS gives effect to all dilutive potential common shares outstanding during the period using the treasury stock method and convertible preferred stock using the if-converted method. In computing Diluted EPS, the average stock price for the period is used in determining the number of shares assumed to be purchased from the exercise of stock options or warrants. Diluted EPS excludes all dilutive potential shares if their effect is anti dilutive.

k)

Comprehensive Loss

SFAS No. 130, *Reporting Comprehensive Income*, establishes standards for the reporting and display of comprehensive loss and its components in the consolidated financial statements.

l)

Financial Instruments

SFAS No. 157, *Fair Value Measurements* requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. SFAS No. 157 establishes a fair value hierarchy based on the level of independent, objective evidence surrounding the inputs used to measure fair value. A financial

instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. SFAS No. 157 prioritizes the inputs into three levels that may be used to measure fair value:

*Level 1*

Level 1 applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities.

*Level 2*

Level 2 applies to assets or liabilities for which there are inputs other than quoted prices that are observable for the asset or liability such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which significant inputs are observable or can be derived principally from, or corroborated by, observable market data.

*Level 3*

Level 3 applies to assets or liabilities for which there are unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities.

The Company's financial instruments consist principally of cash, accounts receivable, other assets, and accounts payable and accrued liabilities. Pursuant to SFAS No. 157, the fair value of our cash is determined based on Level 1 inputs, which consist of quoted prices in active markets for identical assets. We believe that the recorded values of all of our other financial instruments approximate their current fair values because of their nature and respective maturity dates or durations.

m)

Foreign Currency Translation

The Company's functional and reporting currency is the United States dollar. Monetary assets and liabilities denominated in foreign currencies are translated in accordance with SFAS No. 52 *Foreign Currency Translation* using the exchange rate prevailing at the balance sheet date. Gains and losses arising on translation or settlement of foreign currency denominated transactions or balances are included in the determination of income. Foreign currency transactions are primarily undertaken in Canadian dollars. The Company has not, to the date of these financial statements, entered into derivative instruments to offset the impact of foreign currency fluctuations. During the period ended June 30, 2009, the Company had no transactions that resulted in foreign currency translation.

Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

2.

**Summary of Significant Accounting Policies (continued)**

n)

Advertising Costs

Advertising costs are expensed as incurred and are recorded in the consolidated financial statements as selling expense.

o)

Income Taxes

Potential benefits of income tax losses are not recognized in the accounts until realization is more likely than not. The Company has adopted SFAS No. 109 *Accounting for Income Taxes* as of its inception. Pursuant to SFAS No. 109 the Company is required to compute tax asset benefits for net operating losses carried forward. The potential benefits of net operating losses have not been recognized in these consolidated financial statements because the Company cannot be assured it is more likely than not it will utilize the net operating losses carried forward in future years.

p)

Stock-Based Compensation

The Company records stock-based compensation in accordance with SFAS No. 123R *Share Based Payments*, using the fair value method. All transactions in which goods or services are the consideration received for the issuance of equity instruments are accounted for based on the fair value of the consideration received or the fair value of the equity instrument issued, whichever is more reliably measurable. Equity instruments issued to employees and the cost of the services received as consideration are measured and recognized based on the fair value of the equity instruments issued.

q)

#### Recent Accounting Pronouncements

In April 2009, the FASB issued FSP No. FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* ( FSP FAS 157-4 ). FSP FAS 157-4 provides guidance on estimating fair value when market activity has decreased and on identifying transactions that are not orderly. Additionally, entities are required to disclose in interim and annual periods the inputs and valuation techniques used to measure fair value. This FSP is effective for interim and annual periods ending after June 15, 2009. The adoption of this statement is not expected to have a material effect on the Company's financial statements.

In October 2008, the FASB issued FSP No. FAS 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset is Not Active*, ( FSP FAS 157-3 ), which clarifies application of SFAS 157 in a market that is not active. FSP FAS 157-3 was effective upon issuance, including prior periods for which financial statements have not been issued. The adoption of this statement is not expected to have a material effect on the Company's financial statements.

In September 2008, the FASB issued exposure drafts that eliminate qualifying special purpose entities from the guidance of SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*,” and FASB Interpretation 46 (revised December 2003), *“Consolidation of Variable Interest Entities – an interpretation of ARB No. 51,”* as well as other modifications. While the proposed revised pronouncements have not been finalized and the proposals are subject to further public comment, the adoption of this statement is not expected to have a material effect on the Company's financial statements.

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* . SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States. It is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles* . The adoption of this statement is not expected to have a material effect on the Company's financial statements.

Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

2.

**Summary of Significant Accounting Policies (continued)**

r)

Recently Adopted Accounting Pronouncements

In June 2008, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* . FSP EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting, and therefore need to be included in the computation of earnings per share under the two-class method as described in FASB Statement of Financial Accounting Standards No. 128, *Earnings per Share* . FSP EITF 03-6-1 is effective for financial statements issued for fiscal years beginning on or after December 15, 2008 and earlier adoption is prohibited. The adoption of this statement did not have a material effect on the Company s consolidated financial statements.

In May 2008, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 163, *Accounting for Financial Guarantee Insurance Contracts* . An interpretation of FASB Statement No. 60 . SFAS No. 163 requires that an insurance enterprise recognize a claim liability prior to an event of default when there is evidence that credit deterioration has occurred in an insured financial obligation. It also clarifies how Statement 60 applies to financial guarantee insurance contracts, including the recognition and measurement to be used to account for premium revenue and claim liabilities, and requires expanded disclosures about financial guarantee insurance contracts. It is effective for financial statements issued for fiscal years beginning after December 15, 2008, except for some disclosures about the insurance enterprise s risk-management activities. SFAS No. 163 requires that disclosures about the risk-management activities of the insurance enterprise be effective for the first period beginning after issuance. Except for those disclosures, earlier application is not permitted. The adoption of this statement did not have a material effect on the Company s consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* . an amendment to FASB Statement No. 133 . SFAS No. 161 is intended to improve financial standards for derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. Entities are required to provide enhanced disclosures about: (a) how and why an entity uses derivative instruments; (b) how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations; and (c) how derivative

instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. It is effective for financial statements issued for fiscal years beginning after November 15, 2008, with early adoption encouraged. The adoption of this statement did not have a material effect on the Company's consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements-an amendment of ARB No.51. SFAS No. 160 requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated statement of income, of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. SFAS No. 160 also requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. SFAS No. 160 also requires expanded disclosures in the consolidated financial statements that clearly identify and distinguish between the interests of the parent's owners and the interests of the noncontrolling owners of a subsidiary. SFAS No. 160 is effective for financial statements issued for fiscal years beginning after December 15, 2008. The adoption of this statement did not have a material effect on the Company's consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations. This statement replaces SFAS 141 and defines the acquirer in a business combination as the entity that obtains control of one or more businesses in a business combination and establishes the acquisition date as the date that the acquirer achieves control. SFAS No. 141 (revised 2007) requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date. SFAS No. 141 (revised 2007) also requires the acquirer to recognize contingent consideration at the acquisition date, measured at its fair value at that date. This statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is prohibited. The adoption of this statement did not have a material effect on the Company's consolidated financial statements.

Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

**2.**

**Summary of Significant Accounting Policies (continued)**

r)

**Recently Adopted Accounting Pronouncements (continued)**

In September 2006, the FASB issued SFAS No. 157, "*Fair Value Measurements*". SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles ("GAAP"), and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The adoption of this statement did not have a material effect on the Company's consolidated financial statements.

s)

**Reclassifications**

Certain of the figures presented for comparative purposes have been reclassified to conform to the presentation adopted in the current period.

**3.**

**Inventory**

June 30,	December 31,
2009	2008
\$	\$



(unaudited)

Raw Materials	124,832	161,211
Finished Goods	112,931	61,933
	<b>237,763</b>	<b>223,144</b>

4.

**Property and Equipment**

	Cost	Accumulated Amortization	Net Book Value	
			June 30, 2009	December 31, 2008
	\$	\$	\$(unaudited)	\$
Building	2,712	542	2,170	2,441
Computers	13,248	13,248		818
Equipment	238,547	196,254	42,293	60,646
Furniture and Fixtures	67,048	64,852	2,196	6,647
	<b>321,555</b>	<b>274,896</b>	<b>46,659</b>	<b>70,552</b>

5.

**Notes Payable**

a)

During the period ended June 30, 2009, the Company issued units (the "12% Units") of convertible promissory notes. Under the terms of the note agreement, each 12% Unit is comprised of a \$50,000 convertible note due interest at 12% per annum, secured by the Company's assets, and due in two years from the date of issuance, and convertible into common shares of the Company at the option of the note holder at a conversion rate of \$0.25 per common share. Furthermore, each 12% Unit includes 100,000 share purchase warrants, where each warrant allows the warrant holder to purchase one additional common share of the Company at \$0.25 per common share for a period of three years from the date of issuance. During the period ended June 30, 2009, the Company issued nineteen units for cash proceeds of \$950,000, and issued one unit to settle a promissory note with a carrying value of \$50,000 (refer to Note 5(h)). In accordance with EITF 00-27, *Application of Issue No. 98-5 to Certain Convertible Instruments*, the Company

determined that the multiple financial instruments issued in the convertible promissory notes resulted in an allocation of the fair value between the convertible note and the share purchase warrants which resulted in a discount on the convertible notes of \$650,667 that was recorded against the note payable and a corresponding credit to additional paid-in capital. As at June 30, 2009, the Company has recognized accretion expense of \$70,918, which is recorded in general and administrative expenses, which increased the carrying value of the 12% Units to \$420,251.

Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

5.

**Notes Payable** (continued)

b)

During the period ended June 30, 2009, the Company issued units (the 10% Units ) of convertible promissory notes.

Under the terms of the note agreement, each 10% Unit is comprised of a \$25,000 convertible note due interest at 10% per annum, secured by the Company's assets, and due in two years from the date of issuance, and convertible into common shares of the Company at the option of the note holder at a conversion rate of \$0.40 per common share.

Furthermore, each 10% Unit includes 50,000 share purchase warrants, where each warrant allows the warrant holder to purchase one additional common share of the Company at \$0.40 per common share for a period of three years from the date of issuance. During the period ended June 30, 2009, the Company issued one unit for cash proceeds of \$25,000. In accordance with EITF 00-27, *Application of Issue No. 98-5 to Certain Convertible Instruments*, the Company determined that the multiple financial instruments issued in the convertible promissory notes resulted in an allocation of the fair value between the convertible note and the share purchase warrants which resulted in a discount on the convertible notes of \$19,196 that was recorded against the note payable and a corresponding credit to additional paid-in capital. As at June 30, 2009, the Company has recognized accretion expense of \$800, which is recorded in general and administrative expenses, which increased the carrying value of the 10% Units to \$6,604.

c)

On January 9, 2009, the Company terminated a \$300,000 unsecured promissory note that was due interest at 10% per annum and due on February 11, 2009 and replaced it with a new \$550,000 promissory note that is unsecured, due interest at 10% per annum, and due on September 30, 2009. The promissory note is also convertible into common shares of the Company, at the option of the note holder, at \$0.40 per common share. In addition, the Company terminated 1,000,000 and 500,000 share purchase warrants that were issued in August and September 2008 respectively, which allowed the warrant holder to purchase one additional common share of the Company at \$0.37 and \$0.30, respectively, and replaced it with 1,500,000 share purchase warrants which allows the warrant holder to purchase one additional common share of the Company at \$0.25 per common share for a period of five years from the date of issuance.

In May 2009, the note holder converted \$100,000 of the promissory note into 400,000 common shares of the Company.

d)

On January 1, 2009, the Company issued a convertible promissory note to settle professional services with a fair value of \$50,000. Each promissory note is comprised of a \$50,000, 12% unsecured convertible promissory note due two years from the date of issuance and convertible into common shares of the Company at the option of the note holder at a conversion rate of \$0.25 per common share, and 100,000 share purchase warrants, where each warrant allows the warrant holder to purchase one additional common share of the Company at \$0.25 per common share for a period of three years from the date of issuance. In accordance with EITF 00-27, *Application of Issue No. 98-5 to Certain Convertible Instruments*, the Company determined that the multiple financial instruments issued in the convertible promissory notes resulted in an allocation of the fair value between the convertible note and the share purchase warrants which resulted in a discount on the convertible notes of \$11,457 that was recorded against the note payable and a corresponding credit to additional paid-in capital. As at March 31, 2009, the Company has recognized accretion expense of \$2,864, which is recorded in general and administrative expenses, which increased the carrying value of the convertible promissory note to \$41,407.

e)

As at June 30, 2009, the Company owed \$500,000 in a Nonrecourse Loan (the Loan). Under the terms of the Loan, the amounts are unsecured, due interest at 10% per annum and due on October 1, 2009.

e)

As at June 30, 2009, the Company owed \$100,000 in a promissory note that is unsecured, due interest at 10% per annum, and due June 30, 2009. Subsequent to June 30, 2009, the promissory note will continue on a month-to-month basis under the same terms as the original promissory note.

f)

As at June 30, 2009, the Company owed \$31,580 to an investor for funding of the Company's operations. The amount owing is unsecured, due interest at 10% per annum, and is due on demand.

g)

On January 8, 2009, the Company replaced a \$300,000, 12% unsecured promissory note that was due on March 31, 2009 with a new \$250,000, 12% unsecured promissory note that is due on December 31, 2009 and one unit of the \$50,000 convertible promissory notes that are disclosed in Note 5(a).



Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

**6.**

**Common Shares**

a)

On June 4, 2009, the Company issued 51,000 common shares of the Company with a fair value of \$0.294 per share to settle professional fees with a fair value of \$15,000.

b)

On May 29, 2009, the Company issued 15,000 common shares at \$0.36 per common share to settle debt with a fair value of \$5,400.

c)

On May 29, 2009, the Company issued 250,000 common shares at \$0.36 per common share to settle debt with a fair value of \$90,000.

d)

On May 14, 2009, the Company issued 14,133 common shares at \$0.40 per common share to settle accrued interest charges of \$5,653 from outstanding promissory notes.

e)

On May 14, 2009, the Company issued 10,000 common shares at \$0.40 per common share, or \$4,000 as incentive shares for the purchase of convertible promissory notes.

f)

Edgar Filing: Ethos Environmental, Inc. - Form 10-Q

On May 12, 2009, the Company issued 400,000 common shares at \$0.41 per common share, or \$164,000, to settle outstanding promissory notes of \$100,000. The Company recorded \$64,000 as a loss on settlement of debt.

g)

On April 22, 2009, the Company issued 15,000 common shares at \$0.57 to settle debt with a fair value of \$8,550.

h)

On April 21, 2009, the Company issued 363,000 common shares at \$0.57 per common share, or \$206,910, as incentive shares for the purchase of convertible promissory notes.

i)

On April 1, 2009, the Company issued 33,000 common shares at \$0.19 per common share, or \$6,270, as incentive shares for the purchase of convertible promissory notes.

j)

On March 25, 2009, the Company issued 60,750 common shares of the Company with a fair value of \$7,898 as a settlement agreement for outstanding obligations owing by the Company.

k)

On March 18, 2009, the Company issued 33,000 common shares of the Company with a fair value of \$4,950 as incentive shares for the purchase of convertible promissory notes.

l)

On February 9, 2009, the Company issued 66,000 common shares of the Company with a fair value of \$13,200 as incentive shares for the purchase of convertible promissory notes.

m)

On February 8, 2009, the Company issued 100,000 common shares of the Company with a fair value of \$20,000 for marketing services incurred by a consultant to the Company.

n)

On January 28, 2009, the Company cancelled 210,000 common shares of the Company that were previously issued and returned the common shares to treasury.

o)

On January 26, 2009, the Company issued 400,000 common shares of the Company with a fair value of \$76,000 as a settlement agreement for outstanding obligations owing by the Company.

p)

On January 15, 2009, the Company issued 150,000 common shares of the Company with a fair value of \$30,000 for consulting services.

q)

On January 14, 2009, the Company issued 600,000 common shares of the Company for cash proceeds of \$120,000 that were received during the year ended December 31, 2008.

r)

On January 8, 2009, the Company issued 66,000 common shares of the Company with a fair value of \$11,880 as incentive shares for the purchase of convertible promissory notes.

s)

On January 6, 2009, the Company issued 200,000 common shares of the Company for consulting services to June 2009 with a fair value of \$30,000.



Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

**6.**

**Common Shares** (continued)

t)

On January 1, 2009, the Company issued 1,000,000 common shares of the Company for consulting services to December 2009 with a fair value of \$180,000.

u)

On January 1, 2009, the Company issued 33,000 common shares of the Company with a fair value of \$5,940 as incentive shares for the purchase of convertible promissory notes.

v)

On January 1, 2009, the Company issued 300,000 common shares of the Company with a fair value of \$54,000 for consulting services.

**7.**

**Share Purchase Warrants**

In January 2009, the Company cancelled 1,500,000 share purchase warrants that were issued during the year ended December 31, 2008 and replaced them with 1,500,000 new share purchase warrants with an exercise price of \$0.25 per warrant for a period of five years from the date of issuance.

During the period ended June 30, 2009, the Company issued 1,625,000 share purchase warrants as part of the 12% Units and 50,000 share purchase warrants as part of the 10% Units. Each warrant grants the warrant holder the option to purchase one additional common share of the Company at \$0.25 per common share (12% Units) and \$0.40 per common share (10% Units) for a period of three years from the date of issuance.

In June 2009, the Company issued 100,000 share purchase warrants with an exercise price of \$0.40 per warrant for a period of three years, as part of the demand loan received from an investor.

During the six months ended June 30, 2009, the Company issued the following share purchase warrants:

		<b>Weighted</b>	<b>Weighted</b>	<b>Aggregate</b>
		<b>Average</b>	<b>Contractual</b>	<b>Intrinsic</b>
		<b>Exercise Price</b>	<b>Life</b>	<b>Value</b>
		<b>Number of</b>	<b>(years)</b>	
		<b>Warrants</b>		
<b>Balance</b>	<b>December 31, 2008</b>	<b>3,400,000</b>	<b>\$1.55</b>	
	Granted	3,125,000	\$0.25	
		150,000	\$0.40	
	Cancelled	(1,500,000)	\$(0.35)	
<b>Balance</b>	<b>June 30, 2009 (unaudited)</b>	<b>5,175,000</b>	<b>\$1.08</b>	<b>2.55</b>

As at June 30, 2009, the following share purchase warrants were outstanding:

<u>Number of Warrants</u>	<u>Exercise Price</u>	<u>Expiry Date</u>
1,900,000	\$2.50	May 23, 2010
400,000	\$0.25	January 1, 2012
200,000	\$0.25	January 8, 2012
200,000	\$0.25	February 19, 2012
100,000	\$0.25	March 9, 2012
100,000	\$0.25	April 1, 2012
625,000	\$0.25	April 21, 2012
50,000	\$0.40	May 11, 2012
100,000	\$0.40	May 14, 2012
1,500,000	\$0.25	January 9, 2014
<b>5,175,000</b>		



Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

**8.****Stock Options**

In February 2009, the Company issued 7,500,000 incentive stock options to Thrive Worldwide LLC ( Thrive ) in accordance with the Outsource Agreement (the Agreement ) for marketing and consulting services. As at March 31, 2009, 2,500,000 incentive stock options were vested and the remaining 5,000,000 incentive stock options are unvested and are not obligated by the Company until Thrive achieves certain sales and marketing targets over the next 24-month and 36-month periods of the Agreement. The fair value of the stock options of \$452,111 was determined using the Black-Scholes Option Pricing model using an exercise price of \$0.25, expected life of five years, expected volatility of 147.7%, and a risk-free rate of 1.87%.

		Weighted	Weighted	Aggregate
		Average	Average	Intrinsic
		Exercise Price	Contractual	Value
		Options	Life (years)	Value
<b>Balance</b>	<b>December 31, 2008</b>	2,400,000	\$0.22	
	Granted	7,500,000	\$0.25	
<b>Balance</b>	<b>June 30, 2009 (unaudited)</b>	<b>9,900,000</b>	<b>\$0.24</b>	<b>4.07</b>

As at June 30, 2009, the following stock options were outstanding:

<u>Number of Options</u>	<u>Exercise Price</u>	<u>Expiry Date</u>
2,400,000	\$0.22	August 31, 2013
7,500,000	\$0.25	February 1, 2014
<b>9,900,000</b>		

As at June 30, 2009, the weighted average fair value of the stock options granted during 2009 was \$0.18 (December 31, 2008 - \$0.17)

As at June 30, 2009, the Company had no unrecognized compensation expense related to unvested options.

9.

**Commitments and Contingencies**

a)

In October 2007, the Company completed a sale and leaseback agreement with respect to its building. Commencing November 1, 2007, the Company entered into a 15-year lease agreement, with monthly lease payments of \$63,000 in 2007. For the three months ended March 31, 2009, the Company incurred lease expense of \$189,000 (March 31, 2008 - \$201,041).

During the year ended December 31, 2007, the Company entered into various lease agreements with respect to its manufacturing equipment, including sale leaseback agreements of manufacturing equipment of approximately \$737,968. Under the lease terms, the monthly payment is based on a factor of 0.04125 times the average outstanding loan balance for the month. For the six months ended March 31, 2009, the Company incurred lease expense of \$181,646 (June 30, 2008 - \$181,646).

The Company's future annual minimum lease payments are as follows:

	<u>Amount</u>
	\$
December 31, 2009	620,568
December 31, 2010	809,568
December 31, 2011	809,568
December 31, 2012	782,784
Thereafter	7,434,000
	<b>10,456,488</b>

b)

In January 2009, the Company entered into a consulting service agreement with a consultant through April 30, 2010. Under the terms of the consulting agreement, the Company is committed to monthly payments of \$7,500 to June 2009, and monthly payments of \$10,000 until April 30, 2010. In addition, the Company issued 200,000 common shares of the Company at \$0.15 per common share (refer to Note 6(j)).

Ethos Environmental, Inc.

Notes to the Consolidated Financial Statements

(expressed in U.S. dollars)

**9.**

**Commitments and Contingencies** (continued)

c)

In February 2009, the Company entered into a consulting agreement for investor relations with a consulting firm. Under the terms of the consulting agreement, the Company is committed to pay \$4,000 per month for the first three months of the agreement, and \$6,000 per month for the remaining term of the agreement. In addition, the Company issued 100,000 common shares of the Company (refer to Note 6(d)).

d)

In February 2009, the Company entered into an Outsource Agreement (the Agreement) with Thrive Worldwide LLC for a three-year term in exchange for business plan, promotion, and marketing services. Under the terms of the Agreement, the Company is committed to issuing 7,500,000 stock options to Thrive, with each option allowing the holder to purchase one common share of the Company at \$0.25 per common share over a five-year period. The Company issued 2,500,000 stock options, vested immediately, upon the date of the Agreement. The remaining 5,000,000 stock options are contingent on Thrive achieving certain future sales and marketing targets, with 2,500,000 stock options due 24-months from the date of the Agreement if Thrive creates new revenue to the Company exceeding \$20 million for the entire trailing 12-month period, and a further 2,500,000 stock options due 36-months from the date of the Agreement if Thrive creates new revenue to the Company for any 12-month period exceeding \$50 million.

**10.**

**Subsequent Events**

a)

On August 5, 2009, the Company issued 325,000 common shares at \$0.14 per common share to settle legal services with a fair value of \$45,000.

b)

Edgar Filing: Ethos Environmental, Inc. - Form 10-Q

On July 31, 2009, the Company issued 842,389 common shares at \$0.25 per common share for the conversion of \$200,000 of convertible promissory notes and accrued interest of \$10,597.

c)

Subsequent to June 30, 2009, the Company issued 382,928 common shares for consulting services, legal services, and investor relations incurred on behalf of the Company.



## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **CAUTIONARY FORWARD - LOOKING STATEMENT**

*Statements included in this Management's Discussion and Analysis of Financial Condition and Results of Operations, and in future filings by the Company with the Securities and Exchange Commission, in the Company's press releases and in oral statements made with the approval of an authorized executive officer which are not historical or current facts are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The following important factors, among others, in some cases have affected and in the future could affect the Company's actual results and could cause the Company's actual financial performance to differ materially from that expressed in any forward-looking statement: (i) the extremely competitive conditions that currently exist in the three dimensional software development marketplace are expected to continue, placing further pressure on pricing which could adversely impact sales and erode profit margins; (ii) many of the Company's major competitors in its channels of distribution have significantly greater financial resources than the Company; and (iii) the inability to carry out marketing and sales plans would have a materially adverse impact on the Company's projections. The foregoing list should not be construed as exhaustive and the Company disclaims any obligation subsequently to revise any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.*

### **Item 1. Description of Business**

#### *Overview*

The mission of Ethos is to become the industry leader in the provision of high quality & environmentally friendly engine cleaning and lubrication products. Ethos affordably priced fuel catalysts maximize fuel mileage while minimizing ecologically damaging emissions.

The Company manufactures and distributes a unique line of fuel catalysts comprised of a blend of low and high molecular weight esters. Our products have been formulated to enhance fuel and motor oil with powerful self-cleaning and lubrication properties, with our flagship product, Ethos FR+ designed to improve the combustion of fuel as well. Our products have been tested on a wide selection of fuels and motor oils including bio-fuels and ultra low sulfur diesel.

Ethos has provided a remedy for reducing both the costs and the environmental impact of vehicle fuels and engine oils. Notably, both wasted fuel and high emissions stem from the same problem – inefficient burning of fuel. That is why the use of our products, formulated and tested for greater fuel burning efficiency, addresses both of these problems while also reducing overall engine maintenance costs in the process.

Ethos products address the problems of wasted fuel, air pollution, and insufficient lubricity. Fuel burns inefficiently in an internal combustion engine and that inefficiency leads to wasted fuel transformed into toxic emissions. Ethos products make fuel burn more efficiently so it significantly improves all three of the aforementioned adverse effects. Most importantly, the use of Ethos products is likely to result in fuel cost savings for most customers.

### ***Our Corporate History***

We were originally incorporated under the laws of the State of Idaho on January 19, 1926 under the name of Omo Mining and Leasing Corporation. The Company was renamed Omo Mines Corporation on January 19, 1929. The name was changed again on November 14, 1936 to Kaslo Mines Corporation and finally Victor Industries, Inc. on December 24, 1977.

As Victor Industries, Inc., the Company developed, manufactured, and marketed products related to the use of the mineral known as zeolite. Zeolites have the unique distinction of being nature's only negatively charged mineral. Zeolites are useful for metal and toxic chemical absorbents, water softeners, gas absorbents, radiation absorbents and soil and fertilizer amendments.

### ***Reverse Acquisition of Ethos***

On November 2, 2006, as part of a two-step reverse merger, the Company merged with and into Victor Nevada, Inc. a newly incorporated entity for the purpose of re-domiciling under the laws of the State of Nevada. Concurrently therewith, we completed the merger transaction with Ethos Environmental, Inc., a privately held Nevada corporation ( Ethos ). The Company was the surviving entity, and changed its name to Ethos Environmental, Inc. to more accurately reflect its new direction and business model.

**Additional Corporate History**

On April 20, 2006, Victor Industries, Inc., with the approval of its Board of Directors, executed an Agreement and Plan of Merger with San Diego, CA based Ethos Environmental, Inc., a Nevada corporation.

At a meeting of the shareholders of the Company held on October 30, 2006, a majority of shareholders voted in favor of the merger. On November 2, 2006, the merger was consummated. As part of the merger, the Company redomiciled to Nevada, and changed its name to Ethos Environmental, Inc. In addition thereto, and as part of the merger, the Company set a record date of November 16, 2006 for a reverse stock split of 1 for 1,200.

The merger provides for a business combination transaction by means of a merger of Ethos with and into the Company, with the Company as the corporation surviving the merger. Under the terms of the merger, the Company acquired all issued and outstanding shares of Ethos in exchange for 17,718,187 shares of common stock of the Company. Shares of Company common stock, representing an estimated 97% of the total issued and outstanding shares of Company common stock, was issued to the Ethos stockholders. Ethos shareholders were able to exchange their shares beginning on or after November 16, 2006, the record date set for the reverse stock split.

The shares issued by the registrant (17,718,187) were revalued at the new par value of \$.0001. Another adjustment to common stock and additional paid in capital was generated due to the cancellation of pre-merger shares (17,717,477). Due to the effect of the reverse merger, the Buyer's shares outstanding (479,500) were converted to common stock and the effect of the net assets acquired was adjusted to additional paid in capital. During the year, another 4,910,000 shares of common stock were issued for services based upon the price at date of issuance.

The merger was intended to qualify as a re-organization within the meaning of Section 368(a) of the Internal Revenue Code and no gain or loss will be recognized by the Company as a result of the merger.

The merger is accounted for under the purchase method of accounting as a reverse acquisition in accordance with U.S. generally accepted accounting principles for accounting and financial reporting purposes. Under this method of accounting, Ethos is treated as the accounting acquirer for financial reporting purposes. In accordance with guidance applicable to these circumstances, the merger was considered to be a capital transaction in substance. Accordingly, for accounting purposes, the merger was treated as the equivalent of Ethos issuing stock for the net monetary assets of the Company. The net monetary assets of the Company have been stated at their fair value.

In connection with the merger, Lana Pope and Dave Boulter voluntarily resigned from the board of directors of the Company on November 3, 2006.

Following such resignations, as a result of the merger, three persons became the Company's board of directors: Enrique de Vilmorin, President, Chief Executive Officer, and Director, Jose Manuel Escobedo, Director and Secretary, and Luis Willars, Director and Treasurer.

A summary of the merger follows:

The Company was the surviving legal corporation,

The Company acquired all issued and outstanding shares of Ethos in exchange for 17,718,187 shares of common stock of the Company. Shares of Company common stock, representing an estimated 97% of the total issued and outstanding shares of Company common stock, was issued to the Ethos stockholders,

The shareholders of the Company received pro rata for their shares of common stock of Ethos, 17,718,187 shares of common stock of the Company in the merger, and all shares of capital stock of Ethos were cancelled,

The officers and directors of Ethos became the officers and directors of the Company,

The name of Victor Industries, Inc. was changed to Ethos Environmental, Inc. , and

Ethos requested a new symbol for trading on the Over the Counter Bulletin Board ( OTCBB ), which also reflects the reverse stock split of 1 for 1,200, the new symbol of the Company is ETEV.

## **Organizational Chart**

### **ecoMates, LLC**

ecoMates™, a Nevada LLC formed on March 3, 2009, is wholly owned and managed by Ethos. ecoMates will direct the Company's retail distribution and marketing functions. ecoMates™ is a network marketing system that will leverage a proprietary suite of web/broadcast communication tools to maximize productivity and optimize communications.

### **Ethos Scientific LLC**

Ethos Scientific, LLC, is a wholly-owned subsidiary also formed on March 3, 2009 as a Nevada LLC. Ethos Scientific™ will conduct research and development activities as well as advisory services to the Company as pertains to new products.

### **Government and Commercial Sales**

All Government and Commercial Sales will continue to be handled by the parent company, Ethos Environmental, Inc.

### **Products**

#### **How Do Ethos Products Work?**

Ethos products reformulate fuels for significantly greater lubricity and cleansing properties, with Ethos FR+ having the added benefit of improving the combustion of fuel. All of the internal engine components benefit from the improved cleansing and lubricating action including the fuel lines, filters, carburetors, spark plugs and injectors. A cleaner, more lubricated engine runs smoother, requires less maintenance, and lasts much longer. Most importantly, our products are formulated to help reduce the levels of carbon deposits that result in incomplete fuel combustion, thereby resulting in wasted fuel and toxic emissions. The unique combination of cleaning and lubricating esters in our products stabilize all fuels for greater efficiency without altering the fuel's specifications.

For example, in the Ethos FR® product, a group of low molecular weight esters cleans the dirty deposits formed by fuels and the combustion process. These deposits impair engine performance and result in the exhaust of raw fuel – the primary contributor to pollution. Concurrently, a group of high molecular weight esters lubricate the engine surfaces as the fuel runs through the engine. The molecular structure of these higher weight esters is small enough to penetrate the metal and form a lubricating layer between the engine surfaces. This process enables an engine's moving components to operate with less energy-robbing and pollution-causing friction and heat.

The primary task for the Company is to distinguish itself as an industry leader in the reduction of fuel costs and emission problems. Part of the challenge is to differentiate Ethos products from two types of products in this industry, additives - that are purported to increase fuel mileage and oxygenates - which are mandated to lower emissions.

We believe, that both additives and oxygenates provide short-term benefits at the price of long-term engine or environmental problems. Additives contain highly refined petrochemicals or compressed hydrocarbons that promise better fuel mileage and sometimes lower emissions, by cleaning the engine. Used mainly by individual consumers, they are expensive and commonly sold at the auto parts and retail stores. More than five thousand EPA-registered fuel additives compete in the retail market and although the EPA requires that such products be registered, that registration constitutes neither endorsement nor validation of the product's claims. Oxygenates, such as methyl tertiary butyl ether (MTBE) and Ethanol, are intended to lower emissions by adding oxygen to the fuel. Ethos products complement federally mandated oxygenates by lowering emissions. Ethos products are not oxygenates and cannot be used for the purpose of complying with current language federal legislation. In contrast, Ethos products have cleaning properties that contribute to the lubrication of the engine instead of destroying it. The ester-based formula dissolves the gums and residues and adds important lubrication that an engine needs. The engine stays clean and lubricated, allowing it to run smoothly and efficiently.

Both E85 and biodiesel, such as B5, are alternative measures currently being considered for use by the federal government. However, these alternative measures rely entirely on agricultural resources such as corn, barley, wheat and vegetable oils. Realistically, the agricultural sector of the economy cannot hope to produce sufficient quantities of these products to cause an appreciable effect on global warming. This is a problem not facing Ethos as our products are readily available and continuously produced at a lower price.

### *Esters*

Esters comprise the primary element of all of the Company's products. In the simplest terms, esters can be defined as the reaction products of acids and alcohols. Thousands of different varieties of esters are produced commercially for a broad range of applications. Within the realm of synthetic lubrication, a relatively limited family of esters has been demonstrated to be useful. Esters as lubricants have already captured certain niches in the industrial market such as reciprocating air compressors and high temperature industrial oven chain lubricants. When one focuses on high temperature extremes and their telltale signs such as smoking, wear, and deposits, the potential applications for the problem solving ester lubricants are virtually endless.

In many ways, esters are very similar to the more commonly known and used synthetic hydrocarbons or PAOs. Like PAOs, esters are synthesized from relatively pure and simple starting materials to produce predetermined molecular structures designed specifically for high performance lubrication. Both types of synthetic base stocks are primarily branched hydrocarbons which are thermally and oxidatively stable, have high viscosity indices, and lack the undesirable and unstable impurities found in conventional petroleum based oils. The primary structural difference between esters and PAOs is the presence of multiple ester linkages (COOR) in esters which impart polarity to the molecules. This polarity affects the way esters behave as lubricants in the following ways:

**Volatility:** The polarity of the ester molecules causes them to be attracted to one another and this intermolecular attraction requires more energy (heat) for the esters to transfer from a liquid to a gaseous state. Therefore, at a given molecular weight or viscosity, the esters will exhibit a lower vapor pressure which translates into a higher flash point and a lower rate of evaporation for the lubricant. Generally speaking, the more ester linkages in a specific ester the higher its flash point and the lower its volatility.

**Lubricity:** Polarity also causes the ester molecules to be attracted to positively charged metal surfaces. As a result, the molecules tend to line up on the metal surface creating a film which requires additional energy (load) to penetrate. The result is a stronger film which translates into higher lubricity and lower energy consumption on lubricant applications.

**Detergency/Dispersency:** The polar nature of esters also makes them good solvents and dispersants. This allows the esters to solubilize or disperse oil degradation by-products which might otherwise be deposited as varnish or sludge, and translates into cleaner operation and improved additive solubility in the final lubricant.

**Biodegradability:** While stable against oxidative and thermal breakdown, the ester linkage provides a vulnerable site for microbes to begin their work of biodegrading the ester molecule. This translates into very high biodegradability rates for ester lubricants and allows more environmentally friendly products to be formulated.

### Product Line

The Company manufactures a unique line of fuel re-formulators that contain a blend of low and high molecular weight esters. Ethos has three products, Ethos FR®, Ethos FR+, and Ethos Bunker Fuel Conditioner ( Ethos BFC ). Ethos FR® and Ethos BFC cleanse and lubricate the engine while Ethos FR+ is a fuel catalyst. There are two esters used in each product, a light ester and a heavy ester. Ethos FR® and Ethos FR+ can be used in any internal combustion engine. Ethos BFC is used for Bunker Fuel, which is used in external combustion engines.

### Ethos FR®

**Product Benefits:** Ethos FR® is a unique combination of high-quality, non-toxic, specially designed esters comprised exclusively of carbon, hydrogen and oxygen. This product reduces emissions, helps maximize fuel efficiency, and lowers engine maintenance costs. Its considerable emissions-reducing capacity renders it an immediate and cost-effective method for countering the air pollution caused by fossil fuels and the internal combustion engine. Ethos FR® is a multi-functional fuel catalyst. It is designed for use in all fuels to increase power and mileage, dissolve gums and varnishes, lubricate upper cylinder components and keep the entire fuel system clean and highly lubricated. This combination of low molecular cleaning esters and the high molecular lubricating esters reformulates any fuel whether it is gasoline, diesel, methanol, ethanol, LNG, compressed natural gas or bio-diesel. When blended with fuels, Ethos FR® reduces the emissions of hydrocarbons (HC), nitrogen oxides (NOx), carbon monoxide (CO), particulate matter (PM) and other harmful products of combustion. Yet, the emission of O2 is significantly increased.



Ethos FR<sup>®</sup> is non-toxic, non-hazardous and works with any fuel used in cars, trucks, buses, RV's, ships, trains and generators. The overall result is that Ethos FR<sup>®</sup> makes engines combust fuel more efficiently. When an engine uses each measure of fuel to the maximum degree possible, it has two very important benefits. It reduces fuel consumption and reduces non-combusted residues that an engine expels in the form of exhaust emissions such as hydrocarbons, nitrogen oxides, carbon monoxide, particulate matter and other harmful products of combustion. Unused fuel is saved in the fuel tank, waiting to be used efficiently by the engine, instead of exhausted in the form of toxic emissions. Ethos FR<sup>®</sup> reduces emissions without adding any of its own components to the exhaust since it is 99.99976% ash-less upon combustion, and free of carcinogenic compounds.

**Testing To Date:** An EPA registered laboratory confirms that Ethos FR<sup>®</sup> is 99.99976% clean (upon ignition), ash-less upon combustion, and free of carcinogens. It is recommended for use at 1 part in 1280, which is equal to 2 fluid ounces of Ethos FR<sup>®</sup> per 20 gallons of fuel.

In March 2008, Louis Meyer III, the Technical Director for the Indy Racing League and the Firestone Indy Lights Series, oversaw testing of Ethos FR<sup>®</sup>. This testing indicated that the product is successful in generating quicker lap times, lower water and oil temperature readings, a drop in emissions, and an improvement in power & fuel efficiency.

Testing was also conducted in September of 2008 at a Transport Canada (Canadian Government) Motor Vehicle Test Center in Blainville, Quebec. The results of this test indicated a 1.51% improvement in fuel consumption and a reduction in opacity from 5.5% to 3.9%.

As well, an October 2008 test conducted at an EPA-approved laboratory confirmed that Ethos FR<sup>®</sup> increases lubricity in engine oil by 10%. This improved lubricity confirms that the product enables engines to run cooler and reduce friction, thereby resulting in greater engine life. The test was performed by adding 1 ounce of Ethos FR per quart of oil, which is the dosage recommended on each bottle of Ethos FR<sup>®</sup>.

**Regulatory Status:** Ethos FR<sup>®</sup> is registered with the Environmental Protection Agency for use in gas and diesel fuels. In 2008, Ethos FR successfully demonstrated compliance with the SAE's J1321 specification.

#### Ethos FR+

**Product Benefits:** Ethos FR+ consists of our original product, with one additional plant based ingredient. Ethos FR+ offers all the same benefits as its predecessor. The + represents improved fuel efficiency and emissions reductions.

**Testing to Date:** Ethos FR+ has been tested at the California Environmental Engineering Laboratory - Center for Environmental Research (EPA-recognized and CARB-certified) in Santa Ana, California. The tests were conducted in full compliance with Federal Regulations. Test analysis confirmed a reduction in tailpipe emissions for Hydrocarbons, Carbon Monoxide, Nitrous Oxide, and Particulate Matter. Tests also confirmed a marked improvement in horsepower. It is recommended that 2 fluid ounces of Ethos FR+ be used per 15 gallons of fuel.

For additional information, please refer to the below letter:





**Regulatory Status:** Ethos FR+ has been registered with the EPA, and we will seek other approvals, registrations or certifications as necessary to fully comply with all regulations.

### Ethos BFC

**Product Benefits:** Ethos BFC (Ethos Bunker Fuel Conditioner) has been demonstrated to reduce carbon emissions substantially. When added in proper concentration, the components of Ethos BFC are optimized to enhance fuel stability. This product also helps maximize performance by cleaning and maintaining the entire fuel system.

**Testing to Date:** Thus far, all testing on this product has been internal.

**Regulatory Status:** At present, Ethos BFC cannot be sold domestically. Ethos will seek approvals, registrations and certifications as necessary for Ethos BFC.

### Trademarks

We own the following trademark(s) used in this document (which is registered with the United States Patent and Trademark Office under Registration Number 3,015,561): Ethos FR. Trademark rights are perpetual provided that we continue to keep the mark in use. We also have two pending Trademark registrations for ecoMates™ and Ethos Scientific™. We consider these marks, and the associated name recognition, to be valuable to our business.

### *Air Quality Standards*

It is believed that with the increased worldwide focus on the greenhouse effects of petroleum products, the ability of Ethos to reduce emissions can only increase the Company's market presence. Political and media pressures are causing more people to become concerned about our environment and the effects of global warming. Most researchers had anticipated the complete disappearance of the Arctic ice pack during the summer months would not happen until after the year 2070, but now believe it could happen as early as 2030.

In recent years most of the improvements in air quality have come through advancements in engine technologies. Through catalytic converters and computer controlled air and fuel injection systems, engineers have designed cars that use fuel much more efficiently and pollute far less than ever before. But as new engine technologies have reached their limits, the government has turned its attention to the oil companies to produce cleaner-burning fuels.

The approach of The Company is to sell our products one gallon at a time, earning the respect and trust of each user. Over the past decade, our products have gone through extensive miles of road tests, with all such testing verifying the ability of our products to significantly reduce emissions while improving gas mileage.

## ***Market Research***

### Domestic Vehicle Market

Since our products have been formulated to benefit both passenger and commercial vehicles, its potential market encompasses all such vehicles in the United States (with other countries to be targeted subsequently): As of 2006, there are over 250 million passenger vehicles in active use in the United States alone<sup>1</sup>. Of these, roughly 135 million are cars, 100 million are pick-up trucks & sport utility vehicles, roughly 9 million are other types of trucks/trailers, and approximately 7 million are motorcycles. These numbers keep growing steadily, even in an economic downturn: Almost 11 Million new vehicles were sold in the United States in 2008<sup>2</sup> -- roughly ¼ of total global demand for new vehicles.

However, due to current economic conditions, the rate of growth is expected to stay negative for the immediate future. The 2008 numbers mark a double digit decrease from the previous year and a further year-over-year decline is expected for 2009<sup>3</sup>. Fortunately, positive growth is expected to resume by the end of 2009 and, by 2010, sales of 14 million new vehicles are projected for the US market<sup>4</sup>. By 2012, that sales figure is projected to exceed 16 million<sup>5</sup>. So, even within the next 3 year period, overall growth estimates are very positive.

---

1

Total Number of Vehicles, Department of Transportation: Bureau of Transportation Statistics, 2006

2

J.D. Power & Associates Vehicle Forecast, J.D. Power & Associates, October 9, 2008

3

Germany's VDA Forecasts US Auto Market Will Grow in 2010 - Clean Diesels Go on the Offensive, The Auto Channel, January 11, 2009

4

North American Light Vehicle Industry Forecasts, IHS Global Insight, December 2008

5

Ibid.



Segment Focus Domestic Fuel & Engine Oil Consumption

According to the latest (2009) energy outlook from the Department of Energy's Energy Information Administration, current domestic consumption of transportation fuel exceeds 14 Million barrels per day<sup>6</sup>. This figure is expected to rise fairly consistently for the foreseeable future (to 2030) but the projected growth rate is tempered by higher CAFE standards and other regulatory and technological factors that are likely to moderate the use of transportation fuel. Nonetheless, with among the most rapidly growing populations in the industrialized world<sup>7</sup>, continued growth in domestic transportation fuel usage is, for the foreseeable future, inevitable.

Sub-Segment Focus The Lubricant Additive Industry

Within the fuel segment of the domestic automotive market, Ethos competes in the sub-segment of Lubricant Additives. Despite the current economic contraction, the lubricant additive market will grow by 0.7% in 2009<sup>8</sup> not a remarkable growth rate but very strong when most markets are experiencing marked declines. Notably, within this sub-segment, friction modifiers like Ethos FR are enjoying particularly strong growth and are expected to continue outperforming the general lubricant additive market through to 2013<sup>9</sup>.

A recent market study on this sub-segment revealed a number of trends of direct relevance to the Ethos product line. Until 2013, the primary drivers of growth in the lubricant additive industry will be emission control, improving fuel economy in passenger vehicles, use of bio-fuels, use of ultra low sulfur diesel, and maximizing engine life. Our products have been tested successfully with bio-fuels and ultra low sulfur diesel<sup>10</sup>. Most importantly, the Company's primary objectives with its products pertain specifically to improved fuel economy, lower emissions, and increasing engine life. These objectives seem to be in perfect alignment with the direction of the market.

A Green Regulatory Environment

Diesel exhaust is a major contributor of particulate matter concentrations. Representing only 2 percent of the vehicles on the road, diesel powered vehicles generate more than half of the particulates and nearly a third of the nitrogen oxides in the air, according to a study by the California Air Resources Board. Air pollution monitoring efforts by the American Lung Association indicate that diesel accounts for 70% of the cancer risk. Furthermore, pioneers in the study of global warming factors have come to believe that particulate matter, such as that emitted by diesel engines, plays a far more critical role in the development of the greenhouse effect than previously suspected.

To combat this problem, the U.S. Environmental Protection Agency developed a two-step plan to significantly reduce pollution from new diesel engines. (New Emission Standards for Heavy-Duty Diesel Engines Used In Trucks and Buses) (October 1997, EPA 420-F-97-016). The first step set new emissions standards for diesel engines beginning in 2000. The second step sets even more stringent emission standards. In March of 2009, the Department of

Transportation mandated a significant increase in CAFE (Corporate Average Fuel Economy) standards for 2011 vehicles. These policy initiatives are expected to be continually strengthened throughout the term of the new administration.

Within his first week in office, President Barack Obama issued 2 executive orders of direct relevance to the ongoing growth of the Company: One mandates heightened fuel economy standards while the second strengthens enforcement of greenhouse gas emissions rules. Given that improved fuel economy and lower emissions are the two primary benefits of Ethos products, the direction of the new administration is very positive for Ethos. Moreover, as revealed by its recent budget proposals, the Obama administration is intent on implementing an emissions trading system that will both discourage greenhouse gas emissions and provide an additional source of revenue to the government<sup>11</sup>.

The drastic emissions-reducing impact of Ethos product line is ideally suited to the aggressively green public policy pursued by the administration and the Democratic-led Congress. Even if only half of these green legislative initiatives become law, they are likely to have a dramatic impact on demand for emissions-reducing products on both the commercial and consumer level. Clearly, from a regulatory perspective, the domestic market is heading into very favorable territory for the commercial and consumer prospects of the Ethos product. Moreover, it is possible that, in such a regulatory environment, there will be public/private partnership opportunities for Ethos (and/or ecoMates, its wholly owned marketing and distribution subsidiary discussed above).

---

6

Annual Energy Outlook 2009 , Department of Energy: Energy Information Administration, March 2009

7

U.S. population hits 300 million mark", Associated Press, October 17, 2006

8

Global Lubricant Additives 2008 . Kline & Company, March 18, 2009

9

Ibid.

10

Ibid.

11

Eilperin, Juliet, & Mufson, Steven, Budget Expects Revenue From Limits on Emissions , Washington Post, February

26, 2009

25

---

## *Competition*

Although there are hundreds of fuel additive products that purport to improve fuel mileage, relatively few of those products also reduce emissions (in fact, many of those formulations actually worsen emissions). Among those that do both, Ethos products are in a class of their own for a number of compelling reasons: Most importantly, we are not aware of any other brand of fuel additive that has demonstrated its ability to reduce all tailpipe emissions. As well, the company has engineered its products to enable additional horsepower. Offering such an advanced level of performance and environmental advantages, Ethos believes that it is in a class of its own among fuel additive brands.

However, the market for products and services that increase diesel fuel economy, reduce emissions and engine wear is rapidly evolving and intensely competitive and management expects it to increase due to the implementation of stricter environmental standards. Competition can come from other fuel additives, fuel and engine treatment products and from producers of engines that have been modified or adapted to achieve these results. In addition, we believe that new technologies, including additives, may further increase competition.

Alternative fuels, gasoline oxygenates and ethanol production methods are continually under development. A number of automotive, industrial and power generation manufacturers are developing more efficient engines, hybrid engines and alternative clean power systems using fuel cells or clean burning gaseous fuels. Vehicle manufacturers are working to develop vehicles that are more fuel efficient and have reduced emissions using conventional gasoline. Vehicle manufacturers have developed and continue to work to improve hybrid technology, which powers vehicles by engines that utilize both electric and conventional gasoline fuel sources. In the future, the emerging fuel cell industry offers a technological option to address increasing worldwide energy costs, the long-term availability of petroleum reserves and environmental concerns.

The Company competes with both established companies and a significant number of startup enterprises. We face competition from producers and/or distributors of other diesel fuel additives (such as Lubrizol Corporation, Chevron

Oronite Company, Octel Corp., Clean Diesel Technologies, Inc. and Ethyl Corporation), from producers of alternative mechanical technologies (such as Algae-X International, Dieselcraft, Emission Controls Corp. and JAMS Turbo, Inc.) and from alternative fuels (such as bio-diesel fuel and liquefied natural gas) all targeting the same markets and claiming increased fuel economy, and/or a decrease in toxic emissions and/or a reduction in engine wear.

In contrast, the Company's products have cleaning properties that contribute to the lubrication of the engine instead of destroying it. The ester-based formula dissolves the gums and residues and adds important lubrication that an engine needs. The engine stays clean and lubricated, allowing it to run smoothly and efficiently. After all, it has been demonstrated that particulate matter circulating in the engine increases friction thereby increasing the wear on the engine and impairing its ability to operate with maximal efficiency and smoothness.

To illustrate the competitive dynamics further, here is some further information regarding two of the Company's primary competitors (note that even these competitors do not provide the full range of benefits provided by Ethos):

Red Line Oil: Friction Modifier -- Red Line's Limited Slip Friction Modifier claims to reduce break-in temperatures by up to 50 degrees Fahrenheit. The product has been formulated for use with both synthetic and petroleum gear lubricants. A four fluid ounce bottle of this product retails for \$6.95<sup>12</sup>. Red Line Synthetic Oil Corporation is a privately held company headquartered in Benicia, California.

AMSOIL: Friction Modifier -- Amsoil's Friction Modifier Slip Lock Differential Additive claims to not only reduce but eliminate gear chatter in most cars, trucks, and SUVs. Like Red Line's friction modifier, this product has also been formulated for use with both synthetic and petroleum gear lubricants. A four fluid ounce bottle of this product retails for \$7.70<sup>13</sup>. According to the Goliath business database, AMSOIL Incorporated generated over \$44,000,000 in revenue for 2008. Notably, a successful network marketing system is the primary source of sales for this company. AMSOIL Incorporated is a privately held company based in Superior, Wisconsin.

### *Competitive Advantage*

Looking forward, the Company carries a significant competitive advantage on multiple dimensions: All of the Company's products add cleaning and lubricating qualities, allowing engines to perform cooler, smoother and with more vigor. The overall benefits are increased fuel mileage, reduced emissions, and reduced maintenance costs. The Company's products increase fuel mileage and reduce emissions by burning fuel more completely. Exhaust is essentially unburned fuel, i.e. wasted fuel, so when that fuel is used more completely, the engine delivers better mileage from every tank. Efficient fuel use also improves engine performance due to the fact that a more complete combustion process obtains increased power from every engine revolution.

---

12

Red Line Oil: Gear Lubricants, [Red Line Corporate Website](#), accessed March 23, 2009

13

AMSOIL Online Store, [Amsoil Corporate Website](#), accessed March 23, 2009

Ethos products reduce fuel emissions, benefiting the environment in two notable ways:

1. Customers report that the use of Ethos products reduce engine exhaust emissions, including measurable reductions in the emission of hydrocarbons (HC), nitrogen oxides (Nox), and carbon monoxide (CO). All of these emissions are highly toxic and detrimental to the environment.

2. Ethos products reduce emissions of particulate matter, especially in diesel-powered engines. Diesel fuel is commonly dirty and maintaining a diesel engine in the prime condition necessary to reduce emissions is both expensive and time-consuming. As a result, diesel engines are a constant source of air contaminants. In most industrialized countries, including the U.S., diesel engines are one of the largest sources of air pollution. When Ethos products are added to diesel fuel, the engine runs cleaner, smoother and cooler - significantly reducing sooty exhaust. Engines treated with Ethos run with less friction, heat and noise. Fuel and lubricating systems, filters, tanks, and injectors last longer, reducing maintenance costs.

Another significant element of the competitive advantage is the Company's powerful distribution system: ecoMates, powered by a suite of proprietary communication technologies and a team of direct marketing veterans, is well-positioned to maximize the promotional impact of the Ethos product line and generate long-term sales growth.

### ***Research and Development***

The Ethos Scientific Board is continually identifying and developing new product enhancements for the Company's product line. The purpose of this board is to ensure that the Company maintains its competitive edge in the fuel additive industry.

### ***Distribution and Marketing***

The Company will continue to work to develop its commercial business by expanding the number and size of its commercial clients throughout the United States and beyond. However, for the foreseeable future, the core entity directing the Company's distribution and marketing functions will be ecoMates™.

**ecoMates™**

Like other network marketing systems, ecoMates™ is comprised of a network of vertically organized independent distributors whereby distributors will acquire designated quantities of Ethos products at wholesale prices. Distributors are free to determine how much of the product to use for themselves and how much to sell to consumers at retail prices. The full profit from such retail sales is kept by distributors. Moreover, distributors earn additional income by enlisting associates. A portion of the wholesale product purchases made by these down-line associates are paid out to those that enlisted them. In such a manner, strong incentives are in place for not only selling as much product as possible but urging others to sell the product as well.

Dissimilar to other network marketing systems, ecoMates™ hosts a unique set of advanced communication technologies. These include streaming video web tools especially designed to facilitate remote face-to-face communications among ecoMates distributors. Of course, this saves time, money, and logistical difficulties by minimizing the need for arranging meetings in the same room. As such, it is an excellent way of maximizing the productivity of distributors. Moreover, all video meetings are stored for future playback on any web-enabled device (including cell phones!). Similarly, ecoMates video e-mail enables distributors to utilize a host of advanced video tools within their e-mail communications.

ecoMates™ management and distributors also benefit from live broadcasting capability whereby one can broadcast via the web and anyone, throughout the world, with the designated login information for the broadcast will be able to view it on any web-enabled device. This broadcasting system includes sophisticated features such as real time chat, polling, and viewer statistics. Among other productivity tools, ecoMates™ also provides a “media vault” through which distributors can instantly backup files of all kinds on the vault and access those files as needed through a user-friendly online interface.

Notably, ecoMates™ is not only advanced in terms of technological sophistication but also in terms of eco-friendliness. ecoMates™ intends to be the leading green network marketing organization in the world. The communication technologies described above are all outstanding green productivity tools that enable a more effective distributor network that can do its business with as little driving, flying, and paper use as possible. And, of course, ecoMates distributes a product that reduces emissions thereby enabling an unprecedented green opportunity. That is why ecoMates offers both a financial opportunity (i.e. reduce fuel expenses and earn money selling the product) and a green opportunity (i.e. reduce emissions on the road).

***Ethos FR Proof of Performance***

An integral part of our sales process is to conduct proof of performance demonstrations for potential customers wherein we accumulate historical data that documents the effects of the use of Ethos FR<sup>®</sup> (i.e. advantages in terms of increased fuel economy, a decrease in engine wear and reductions in toxic emissions) on that customer's specific vehicles or vessels. In connection with the proof of performance demonstrations, we provide fleet monitoring services and forecasts of fuel consumption for purposes of the prospective customer's own analysis.

The results below are test results of customer experiences using Ethos FR<sup>®</sup>. The results are for a fleet of trucks for Allied Waste. On our website are results for other customers, which may be viewed by visiting [www.ethosfr.com](http://www.ethosfr.com). In most customer tests.

Following is a Management Report outlining the process and methodology of the testing of Ethos FR<sup>®</sup> for Allied Waste Services:

**MANAGEMENT REPORT**

**Testing of Ethos Fuel Reformulator**

**Allied Waste Services, Southwestern Region**

**Overview**

Ethos FR has been used, without interruption, at multiple Allied Waste locations in Southern California since the year 2001.

Based on the positive results realized at those locations (estimated at a 10% reduction in fuel consumption plus significant reductions in maintenance/repair costs and emissions) an initial test was conducted at one location in the Southwestern Region of Allied Waste during the months of July and August, 2006. The results of this initial 4 week test showed an estimated reduction in fuel consumption of 10.35%, as measured by gallons per engine hour, compared to a baseline period of the previous 12 months (July 2005 through June 2006).



Based on these positive results, a second phase of testing was initiated in May 2007 encompassing 4 locations in the Southwestern Region. The period of testing was generally the months of May, June and July 2007, however, one location continued Ethos use through August. The detailed data obtained from this testing period is content of this report.

### **Testing Procedures and Data Compilation & Reporting Methodology**

Upon initiation of the testing period, fuel consumption and engine hour data was obtained from each location for a baseline period in order to establish a point of comparison for the test. The baseline period for each location was generally the period of January through March, 2007.

The standard CFA report obtained from each location was the Fuel Transaction Detail by Equipment # report. This report provides the most comprehensive daily listing of fuel dispensed and engine hours recorded for each vehicle during each time period. It is important to note that **detailed** reports were used throughout the compilation of the data contained in this analysis because every report from every location contains several anomalies which could distort the accuracy of any data from any report.

Most common among these anomalies are:

1. Vehicles showing fuel consumed but few or no engine hours recorded (which would result in a higher fuel per hour calculation than is actually the case),
  
2. Vehicles showing no fuel consumed yet have engine hours recorded (which would result in a lower fuel per hour calculation than is actually the case), or
  
3. Vehicles that do not have recorded data for both comparative periods. This would include:

.  
new vehicles that have been added to the fleet (and therefore have no baseline data)

vehicles that have been retired from the fleet or are out of service for repairs or maintenance (these vehicles will have baseline data but no data in one or more of the test periods).

### **Raw Data vs. Comparable Data**

Due to the frequency and significance of the anomalies outlined above, a detailed process was implemented to ensure that any such reporting inaccuracies did not undermine the validity of the comparative data obtained during this test.

The procedures utilized by Green Fleet Associates were as follows:

- 1.) Every CFA report that was obtained from every location for every time period as reviewed line-by-line, vehicle-by-vehicle to assure the validity of the data. Any obvious anomalies were highlighted on the raw CFA report.
  
- 2.) This raw data from the CFA report was transferred to a spreadsheet in order to facilitate ongoing side-by-side, vehicle-by-vehicle comparisons of baseline to test period data. Any anomalies or missing data for any vehicle was highlighted on the spreadsheet for reach comparative period.
  
- 3.) A true apples-to-apples comparison was obtained for each time period by removing all highlighted items.

### **Verification of Ethos Use**

Equally important in assuring the validity of the data collected was making best efforts to verify that all of the fuel being consumed by each location during the testing period was being treated with Ethos. The method utilized to check this compliance was a detailed tracking of fuel deliveries compared the Ethos inventory at each location during the testing period. While almost all locations maintained a consistent treatment schedule throughout the three month testing period, there were some minor exceptions.

The spreadsheets detailing the baseline & test period data, for each month at each location are as follows:





***Ethos FR Proof of Performance Demonstrations***

Ethos Environmental uses an opacity meter, a detection device for diesel vehicles that measures the percentage of opacity (light obstructed from passage through an exhaust smoke plume), to demonstrate dramatic reductions in emissions. In more than 1,000 heavy-duty diesel vehicles treated (a motor vehicle having a manufacturer's maximum gross vehicle weight rating (GVWR) greater than 6,000 pounds), emissions were lowered by as much as 90%. The Society of Automotive Engineers (SAE) recommended practice SAE J1667 Snap Acceleration Smoke Test Procedure to be used for heavy-duty diesel powered vehicles. Attached are samples of opacity test sheets, taken from diesel-powered engines, demonstrating the positive results after using Ethos FR®.

***Target Markets***

According to the American Petroleum Institute, the United States fuels consumer market is comprised of the following segments: retail consumer 27%, government agencies 16%, ground fleets 14%, industrial users 10%, aircraft 9%, maritime 6%, miscellaneous 18%.

The Company's typical customers use cars, trucks or vessels in their day-to-day operations. Fuel is a significant operating cost, and consequently these fleets are particularly sensitive to fuel price fluctuations and strict emissions standards. The ideal clients are those with fleet managers and are conscientious about keeping track of operating expenses. They understand that every hike in fuel price hurts their profitability, this being a critical factor wherever competitive markets make it difficult to pass on the price increases to their clients; thereby making it critical for businesses to obtain better mileage as a competitive advantage.

Maritime and government agencies are desirable for their large fuel volume use and industry credibility. They offer the Company medium to long-term sales, since the process requires a longer lead-time to close. The product demonstration phase and administrative requirements are generally more complex, particularly with large government institutions. At the same time, they offer large volume sales and a continual source of staged orders that promote production stability.

Marine vessels run on bunker fuel that is less refined than diesel. A mid-size ship will use more than half a ton per hour of operation, or 125 gallons of fuel per hour. For example, a mid-size vessel running on bunker on a typical trip to Japan from Los Angeles will require a half ton per hour, or 180 tons. This represents a total of 45,000 gallons of fuel that requires 4,500 oz. (35 gallons) of Ethos BFC. This vessel would use approximately one drum (55gals.) of Ethos BFC per month. Accordingly, maritime customers represent a large and solid client base.

Countries all around the world are endeavoring to deal with the high costs of petroleum products and the detrimental effects of those products on the environment, much like the United States.

As with our domestic client base, international customers of Ethos appreciate the benefits of improved mileage and reduced emissions.

### ***Customers***

Although we have many customers utilizing products, the broadly diversified base means there is no significant concentration in any industry. We derive revenue from our customers as discussed in Note 1, "Organization and Significant Accounting Policies: Revenue Recognition" of the consolidated financial statements.

### ***Supply Arrangements***

We presently obtain our raw materials from six (6) suppliers. However, these arrangements are not governed by any formal written contract. Accordingly, either party may terminate the arrangement at any time. If a supplier is not able to provide us with sufficient quantities of the product, or chooses not to provide the product at all (for any reason), business and planned operations could be adversely affected. Although management has identified alternate suppliers of the products, no assurance can be given that the replacement products will be comparable in quality to the product presently supplied to us by current suppliers, or that, if comparable, products can be acquired under acceptable terms and conditions.

### ***Vendors***

We are not dependent upon any one vendor for our business.

### ***Governmental Regulation***

In the United States, fuel and fuel additives are registered and regulated pursuant to Section 211 of the Clean Air Act. 40 CFR Part 79 and 80 specifically relates to the registration of fuels and fuel additives. Typically, there are registration and regulation requirements for fuel additives in each country in which they are sold. In accordance with the Clean Air Act regulations at 40 CFR 79, manufacturers (including importers) of gasoline, diesel fuel and additives for gasoline or diesel fuel, are required to have their products registered by the EPA prior to their introduction into commerce.



Our products may also be subject to other local, federal or international regulations, and Ethos will comply with all such regulations.

### ***Research and Development Costs***

Research and development costs are charged to operations when incurred and are included in operating expenses.

### **Employees**

As of August 14, 2009, we employed 5 full-time employees and 0 part-time employees. None of our employees is subject to a collective bargaining agreement and we believe that relations with our employees are very good. We also frequently use third party consultants to assist in the completion of various projects. Third parties are instrumental to keep the development of projects on time and on budget.

### ***Available Information***

We file electronically with the Securities and Exchange Commission our annual reports on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form 8-K, pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934. You may obtain a free copy of our reports and amendments to those reports on the day of filing with the SEC by going to <http://www.sec.gov>.

## **RESULTS OF OPERATIONS FOR THE PERIOD ENDED JUNE 30, 2009 COMPARED TO THE PERIOD ENDED JUNE 30, 2008.**

### ***PLAN OF OPERATIONS FOR THE NEXT TWELVE MONTHS***

Since inception in 2000, ETEV has grown its customer base to thousands of diverse clients in over 15 countries worldwide, using the most effective sales tool possible - a product that works! In addition to an effective and desirable product, the company's success also derives from the careful development and tenacious implementation of a structured proof-of-concept marketing strategy.

Looking forward, marketing will constitute a significant portion of company expenditures as ETEV continues to develop sales of new ester-based fuel and engine enhancing products. We are in the process of developing new products covering areas of synthetic oils, sulfur substitutes, and varied formulations of the original *Ethos FR*® and its enhancements.

In addition, we will continue to initiate patents to cover ongoing development of a new engine design that combines past, present and state-of-the-art technologies. This new system generates rotary shaft power using only a fraction of the fuel consumed by today's internal combustion engines, and testing has yielded power output that rivals current technologies with just a fraction of the emissions. We have great hope that this project will revolutionize power generation as we know it, significantly easing pollution from the usage of fossil fuels.

The management of ETEV is excited by the enthusiastic acceptance that *Ethos FR*® products have received domestically and all around the world. We are proud to provide a product that is part of the solution to the high cost of fuel and the health costs of environmental pollutants. Since inception management has been focused on the development of a solid infrastructure, building relationships and establishing the foundation of a business that will continue to grow non-stop into the future.

### **Results of Operations**

#### **Revenues**

During the three and six month periods ended June 30, 2009, the Company recognized revenues of \$471,234 and \$609,304 compared with \$981,493 and \$1,362,191 for the three and six months ended June 30, 2008, respectively. The decrease in revenues is attributed to the fact that the Company focused on the incorporation of its two wholly-owned subsidiaries, and obtaining the necessary financing to acquire patents to improve the *Ethos FR*® product as well as to settle outstanding liabilities of the Company. Furthermore, the Company commenced the sale of its *Ethos FR*® product through Ecomates, its wholly-owned subsidiary, rather than the use of a MLM (multi-level marketing) in fiscal 2008. The Company will re-focus its attention on selling and marketing of the *Ethos FR*® product for the remainder of the year, through Ecomates, to increase the current level of sales activity.

Our future growth is significantly dependent upon our ability to generate sales. Our main priorities relating to revenue are: (1) increase market awareness of *Ethos FR*® product through our sales and marketing plan, (2) growth in the number of customers and vehicles per customer, and (3) providing extensive customer service and support. The current downturn in the economy could be beneficial to the Company's sales opportunities given the fact that our products can assist consumers and businesses in saving fuel costs, especially with the continued increase in oil and gas prices in a strong economic downturn.

#### **Gross Profit**

Gross profit for the three and six months ended June 30, 2009 was \$304,329 and \$367,325 compared with \$419,942 and \$573,956 for the three and six months ended June 30, 2008, respectively. The gross profit margin for the six months ended June 30, 2009 was 60.3% compared with 42.1% for the six months ended June 30, 2008. The increase

in the gross profit margins in fiscal 2009 is attributed to the fact that the Company commenced sales of its *Ethos FR*® product using Ecomates, their wholly-owned subsidiary, rather than a MLM which required the Company to pay commission charges which impacted the overall gross profit margin.

### *Operating Expenses*

The Company's current operating expenses are comprised of costs associated with general and administrative costs such as staff salaries, consulting, marketing, and legal and accounting, and selling expenses such as marketing and business development.

### *Bad Debt Expense*

For the three and six months ended June 30, 2009, the Company incurred bad debt expense of \$14,979 compared to \$nil and \$205,119 for the three and six months ended June 30, 2008, respectively. Bad debt expense in fiscal 2008 was attributed to the 100% write-off of accounts receivable for one vendor based on the fact that management did not warrant the amounts to be objectively collectable. During the current period, the Company had sales revenue of \$609,304 and accounts receivable of \$32,061, of which \$14,979 was over sixty days past due as at June 30, 2009 and remained uncollected as at August 14, 2009, and have been impaired by the Company. The remaining accounts receivable of \$17,082 is collectible, hence no allowance has been provided on the current outstanding accounts receivable balance.

### *Depreciation Expense*

For the six months ended June 30, 2009, the Company incurred depreciation expense of \$23,893, of which \$21,504 is included in cost of goods sold, compared to \$42,734 of which \$38,461 is included in cost of goods sold for the six months ended June 30, 2008. The decrease in overall depreciation expense is based on the fact that depreciation on various computer and furniture equipment reached its acquisition cost. The Company has not purchased any new property and equipment during the six month period ended June 30, 2009.

*General and Administrative*

For the three and six months ended June 30, 2009, the Company incurred general and administrative expense of \$1,565,487 and \$3,186,381 compared with \$1,888,059 and \$3,063,486 for the three and six months ended June 30, 2008. Overall, general and administrative costs decreased during fiscal 2009 given the downturn in the economy and the commitment by management to preserve cash balances. The consistency in general and administrative costs for the six months ended June 30, 2009 and 2008 is attributed to the recognition of \$452,111 of stock-based compensation expense for the issuance of stock options to Thrive Worldwide LLC for the business plan and marketing agreement as well as accretion expense of \$74,582 from the discount on the convertible notes that were issued during fiscal 2009.

*Selling Expense*

For the three and six months ended June 30, 2009, the Company incurred selling expense of \$197,722 and \$224,023 compared with \$85,420 and \$173,431 for the three and six months ended June 30, 2008. The overall decrease is based on the fact that the Company's cash flow is focused on other areas of the business, which also attributes to the overall decrease in total sales compared to fiscal 2008.

*Other Income (Expenses)*

*Interest Expense*

For the three and six months ended June 30, 2009, the Company incurred interest expense of \$117,624 and \$170,036 compared to \$38,000 and \$118,040 for the three and six months ended June 30, 2008. The increase in interest expense is attributed to the fact that, during the current period, the Company issued \$1,050,000 of 12% promissory notes and \$25,000 of 10% promissory notes since January 1, 2009.

*Net Loss*

For the three and six months ended June 30, 2009, the Company incurred a net loss of \$1,656,264 and \$3,290,365 compared with a net loss of \$1,593,671 and \$2,987,893 for the three and six months ended June 30, 2008. The increase in net loss is attributed to the effects of the stock-based compensation expense and decreases in sales revenue and gross profit margin compared with fiscal 2008.

***Common Shares***

During the six months ended June 30, 2009, the Company issued 3,949,883 common shares to settle services and debt incurred on behalf of the Company (2,955,883 common shares), incentive shares related to the convertible notes payable (604,000 common shares), and for cash proceeds (600,000 common shares) less cancelled common shares of 210,000 common shares. The fair value of the share issuances were based on the end-of-day closing share price of the Company's common stock traded on the Over-the-Counter Bulletin Board (OTCBB: ETEV).

**Liquidity and Capital Resources**

At June 30, 2009, we had cash of \$67,567, current assets of \$322,412, total assets of \$786,987, total liabilities of \$3,387,185, and stockholders' deficit of \$2,600,198.

As at June 30, 2009, we had a working capital deficit of \$3,064,773 compared with a working capital deficit of \$2,009,769 for the year ended December 31, 2008. The increase in the working capital deficit is attributed to the fact that the Company has had limited cash flows and therefore, have not purchased inventory amounts in large quantities until the Company obtains more financing or generates positive earnings.

***Cash Flows from Operating Activities***

For the six months ended June 30, 2009, the Company used \$1,214,665 of cash flows for operating activities compared with \$806,714 for the six months ended June 30, 2008. The increase in cash flows used in operating activities is attributed to the fact that the Company had a higher operating loss during the current year, had \$1,258,647 of non-cash issuances of common stock to settle services and debt compared with \$1,744,553 in fiscal 2008, and was offset by the fact that the Company's accounts payable and accrued liabilities at June 30, 2009 increased \$603,884.

***Cash Flows from Investing Activities***

For the six months ended June 30, 2009, the Company used \$nil of cash flows for investing activities compared with \$32,967 for the six months ended June 30, 2008. The decrease in cash flows used for investing activities were attributed to lower amounts of property and equipment purchases during the current period compared to prior year.

***Cash Flows from Financing Activities***

During the six months ended June 30, 2009, the Company received proceeds of \$1,210,000 from cash flows from financing activities compared with \$899,476 for the six months ended June 30, 2008. The increase in cash flows provided by financing is attributed to the issuance of \$50,000 12 % promissory note units and net proceeds from demand loans from various investors during fiscal 2009 that raised approximately \$1,090,000 along with issuance of common shares that raised \$120,000. In fiscal 2008, the Company raised net proceeds of \$950,000 from demand loans and promissory notes.

**Loan Facilities**

During the period ended June 30, 2009, the Company issued units (the 12% Units ) of convertible promissory notes. Under the terms of the note agreement, each Unit is comprised of a \$50,000 convertible note due interest at 12% per annum, secured by the Company's assets, and due in two years from the date of issuance, convertible into common shares of the Company at the option of the note holder at a conversion rate of \$0.25 per common share. Furthermore, each 12% Unit includes 100,000 share purchase warrants, where each warrant allows the warrant holder to purchase one additional common share of the Company at \$0.25 per common share for a period of three years from the date of issuance. During the period ended June 30, 2009, the Company issued seventeen units for cash proceeds of \$850,000, issued one unit to settle a promissory note with a carrying value of \$50,000. In accordance with EITF 00-27, *Application of Issue No. 98-5 to Certain Convertible Instruments*, the Company determined that the multiple financial instruments issued in the convertible promissory notes resulted in an allocation of the fair value between the convertible note and the share purchase warrants which resulted in a discount on the convertible notes of \$681,320 that was recorded against the note payable and a corresponding credit to additional paid-in capital. As at June 30, 2009, the Company has recognized accretion expense of \$74,582, which is recorded in general and administrative expenses, which increased the carrying value of the convertible promissory note to \$420,251.

In June 2009, the Company issued units (the 10% Units ) of convertible promissory notes. Under the terms of the note agreement, each 10% Unit is comprised of a \$25,000 convertible note due interest at 10% per annum, secured by the Company's assets, and due in two years from the date of issuance, convertible into common shares of the Company at the option of the note holder at a conversion rate of \$0.40 per common share. Furthermore, each 10% Unit includes 50,000 share purchase warrants, where each warrant allows the warrant holder to purchase one additional common share of the Company at \$0.40 per common share for a period of three years from the date of issuance. During the period ended June 30, 2009, the Company issued one unit for cash proceeds of \$25,000. In accordance with EITF

00-27, *Application of Issue No. 98-5 to Certain Convertible Instruments*, the Company determined that the multiple financial instruments issued in the convertible promissory notes resulted in an allocation of the fair value between the convertible note and the share purchase warrants which resulted in a discount on the convertible notes of \$19,196 that was recorded against the note payable and a corresponding credit to additional paid-in capital. As at June 30, 2009, the Company has recognized accretion expense of \$800, which is recorded in general and administrative expenses, which increased the carrying value of the convertible promissory note to \$6,604.

In February 2009, the Company issued a demand loan to a third party for \$17,500. Under the terms of the loan, the amount owing is unsecured, non-interest bearing, and due on demand.

On January 9, 2009, the Company terminated a \$300,000 unsecured promissory note that was due interest at 10% per annum and due on February 11, 2009 and replaced it with a new \$550,000 promissory note that is unsecured, due interest at 10% per annum, and due on September 30, 2009. In addition, the Company terminated 1,000,000 and 500,000 share purchase warrants that were issued in August and September 2008 respectively, which allowed the warrant holder to purchase one additional common share of the Company at \$0.37 and \$0.30, respectively, and replaced it with 1,500,000 share purchase warrants which allows the warrant holder to purchase one additional common share of the Company at \$0.25 per common share for a period of five years from the date of issuance. In May 2009, the note holder converted \$100,000 of unsecured promissory note into 400,000 common shares of the Company at a rate of \$0.25 per common share.

On January 8, 2009, the Company replaced a \$300,000, 12% unsecured promissory note that was due on March 31, 2009 with a new \$250,000, 12% unsecured promissory note that is due on December 31, 2009 and one unit of the \$50,000 convertible promissory notes.



On January 1, 2009, the Company issued a convertible promissory note to settle professional services with a fair value of \$50,000. Each promissory note is comprised of a \$50,000, 12% unsecured convertible promissory note due two years from the date of issuance and convertible into common shares of the Company at the option of the note holder at a conversion rate of \$0.25 per common share, and 100,000 share purchase warrants, where each warrant allows the warrant holder to purchase one additional common share of the Company at \$0.25 per common share for a period of three years from the date of issuance. In accordance with EITF 00-27, *Application of Issue No. 98-5 to Certain Convertible Instruments*, the Company determined that the multiple financial instruments issued in the convertible promissory notes resulted in an allocation of the fair value between the convertible note and the share purchase warrants which resulted in a discount on the convertible notes of \$11,457 that was recorded against the note payable and a corresponding credit to additional paid-in capital. As at March 31, 2009, the Company has recognized accretion expense of \$1,432, which is recorded in general and administrative expenses, which increased the carrying value of the convertible promissory note to \$39,885.

Inflation has not significantly impacted the Company's operations.

### **Going Concern**

As at June 30, 2009, the Company had a cash balance of \$67,567 and accumulated deficit of \$54,902,170. For the six months ended June 30, 2009, the Company recorded sales revenue of \$609,364, gross profit of \$367,325, and a net loss of \$3,290,265. In addition, as at June 30, 2009, the Company had a working capital deficit of \$3,064,773.

Based on the above factors, there is substantial doubt regarding the Company's ability to continue as a going concern. The continuation of the Company as a going concern is dependent on the continuation of the Company's profitability from its operations, continued financial support from its shareholders, and the ability to raise additional equity or debt financing to sustain operations. The consolidated financial statements presented in the Form 10-K/A does not include any adjustments to the recoverability and classification of recorded asset amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to our investors.

### **Critical Accounting Policies**

***Use of Estimates***

The preparation of these consolidated financial statements in conformity with generally accepted accounting principles in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The Company regularly evaluates estimates and assumptions related to valuation allowances on accounts receivable and inventory, valuation and amortization policies on property and equipment, and valuation allowances on deferred income tax losses. The Company bases its estimates and assumptions on current facts, historical experience and various other factors that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities and the accrual of costs and expenses that are not readily apparent from other sources. The actual results experienced by the Company may differ materially and adversely from the Company's estimates. To the extent there are material differences between the estimates and the actual results, future results of operations will be affected.

***Revenue Recognition***

The Company will recognize revenue from the sale of its fuel reformulating products in accordance with Securities and Exchange Commission Staff Bulletin No. 104 ( SAB 104 ), *Revenue Recognition in Financial Statements* . Revenue will be recognized only when the price is fixed or determinable, persuasive evidence of an arrangement exists, the service is provided, and collectibility is assured.

### ***Stock-Based Compensation***

The Company records stock-based compensation in accordance with SFAS No. 123R *Share-Based Payments*, using the fair value method. All transactions in which goods or services are the consideration received for the issuance of equity instruments are accounted for based on the fair value of the consideration received or the fair value of the equity instrument issued, whichever is more reliably measurable. Equity instruments issued to employees and the cost of the services received as consideration are measured and recognized based on the fair value of the equity instruments issued.

### **Recent Accounting Pronouncements**

In April 2009, the FASB issued FSP No. FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* ( FSP FAS 157-4 ). FSP FAS 157-4 provides guidance on estimating fair value when market activity has decreased and on identifying transactions that are not orderly. Additionally, entities are required to disclose in interim and annual periods the inputs and valuation techniques used to measure fair value. This FSP is effective for interim and annual periods ending after June 15, 2009. The adoption of this statement is not expected to have a material effect on the Company's financial statements.

In October 2008, the FASB issued FSP No. FAS 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset is Not Active*, ( FSP FAS 157-3 ), which clarifies application of SFAS 157 in a market that is not active. FSP FAS 157-3 was effective upon issuance, including prior periods for which financial statements have not been issued. The adoption of this statement is not expected to have a material effect on the Company's financial statements.

In December 2008, the FASB issued FSP No. FAS 132(R)-1, *Employers' Disclosures about Postretirement Benefit Plan Assets* .. FAS 132(R)-1 requires additional fair value disclosures about employers' pension and postretirement benefit plan assets consistent with guidance contained in SFAS 157. Specifically, employers will be required to disclose information about how investment allocation decisions are made, the fair value of each major category of plan assets and information about the inputs and valuation techniques used to develop the fair value measurements of plan assets. This FSP is effective for fiscal years ending after December 15, 2009. The adoption of this statement is not expected to have a material effect on the Company's financial statements.

In September 2008, the FASB issued exposure drafts that eliminate qualifying special purpose entities from the guidance of SFAS No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, and FASB Interpretation 46 (revised December 2003), "Consolidation of Variable Interest Entities – an interpretation of ARB No. 51," as well as other modifications. While the proposed revised pronouncements have not been finalized and the proposals are subject to further public comment, the adoption of this statement is not expected to have a material effect on the Company's financial statements.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles". SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States. It is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, "The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles". The adoption of this statement is not expected to have a material effect on the Company's financial statements.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934 and are not required to provide the information under this item.

### **ITEM 4. CONTROLS AND PROCEDURES**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2008 using the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis. In its assessment of the effectiveness of internal control over financial reporting as of December 31, 2008, the Company determined that there were control deficiencies that constituted material weaknesses, as described below.

1.

*We identified fraudulent activities during the period*

During the fiscal year ended December 31, 2008, we became aware of fraudulent activities conducted by our former Chief Executive Officer, Enrique de Vilimorin ( deVilimorin ). Upon notice of the fraudulent activities, we forced the resignation of de Vilimorin on September 5, 2008 and filed a Form 8-K indicating that the previous financial statements dating back to the year ended December 31, 2006 were materially misstated due to fraudulent financial reporting and management override of internal controls and operations by de Vilimorin.

In addition, we also asked for the resignation of the Company's Board of Directors, Jose Manuel Escobedo and Luis Willars, for their failure to act as an appropriate oversight over management in identifying and addressing the fraudulent activities conducted by de Vilimorin.

The restated audited financial statements for the years ended December 31, 2007 and 2006 were filed in a Form 10-K/A with the SEC on November 20, 2008. The Company is currently pursuing legal action against the former Chief Executive Officer for losses relating to the inappropriate use of Company assets, including cash, and is seeking necessary remedies to minimize our losses.

2.

*We do not have sufficient segregation of duties*

The Company has limited resources to hire appropriate personnel for accounting and financial reporting. As of December 31, 2008, the Company does not have appropriate segregation of duties between those who have access and ability to post journal entries in the Company's general ledger and between those who have cash handling abilities.

3.

*We do not have sufficient controls surrounding management and independent review of transactions.*

As of December 31, 2008, we have not implemented sufficient internal controls surrounding independent management review of material documents and transactions such as review of sales invoices prior to issuance to the customers, and review and authorization of monthly bank reconciliations. However these material weaknesses have been mitigated by the fact that the Chief Executive Officer reviews the daily sales invoice report and the daily cash transactions report

commencing in September 2008.

4.

*We do not have appropriate controls over cash*

As of December 31, 2008, the Company has not maintained sufficient internal controls over financial reporting over our cash management process, including the fact that the Company's bank accounts do not require dual signature. However, this material weakness has been mitigated commencing in September 2008 with the mandatory review and approval of all expenditures by the Chief Executive Officer and the review of daily cash transaction information by the Chief Executive Officer.

5.

*We do not have a financial expert on the Audit Committee*

We did not have a formal Audit Committee until September 2008 subsequent to the resignation of our former Chief Executive Officer and the Board of Directors. With the appointment of new Board of Directors, we also created an Audit Committee to oversee the financial reporting requirements of the Company as well as providing necessary oversight over the Company's financial reporting process. Although an Audit Committee is not required, the Company has taken the initiative to implement appropriate oversight controls to prevent future fraudulent financial reporting activities and to ensure that the Company maintains compliance with generally accepted accounting principles. As such, the Company's Audit Committee currently does not have a financial expert.

#### **Continuing Remediation Efforts to address deficiencies in the Company's Internal Control Over Financial Reporting June 30, 2009**

The Company, its management, directors, and Audit Committee have been addressing the material weaknesses that were identified during the year ended December 31, 2008, including the following:

.  
we have reviewed and investigated the fraudulent activities of our former Chief Executive Officer and, during the year ended December 31, 2008, implemented certain controls surrounding our financial reporting and cash handling procedures that we have continued into fiscal 2009 including management review of material transactions, and oversight being conducted by our Board of Directors and Audit Committee over senior management on a day-to-day basis;



currently, we cannot fully segregate duties with respect to financial reporting and cash handling duties due to the size of our accounting and finance division and due to our going concern assumption. However, we have implemented compensating controls in September 2008, including the use of an independent Chartered Accountant firm to prepare our financial statements for our SEC filings, which includes a review of our general ledger, review of material agreements, and review of bank statements and bank reconciliations. Furthermore, in September 2008, we implemented additional management review controls where the Chief Financial Officer will forward the daily sales report, the daily cash report, and the bank transactions on a daily basis for review; and

the Company hired an independent consultant to review our internal control over financial reporting during the year ended December 31, 2008 and we are in the process of reviewing the recommendations and implementing necessary controls to ensure that we are in accordance with the standards outlined by COSO.

## **PART II - OTHER INFORMATION.**

### **ITEM 1. LEGAL PROCEEDINGS.**

From time to time, we are involved in routine legal matters incidental to our business. In the opinion of management, the ultimate resolution of such matters will not have a material adverse effect on our financial position, results of operations or liquidity.

Consistent with Item 103 of Regulation S-K, we are presently involved in the following material pending legal proceedings not incidental to the business of the Company:

On May 21, 2008, a lawsuit was filed in Superior Court of Arizona, Maricopa County, by the Bedrock Group (a shareholder) naming the Company as a defendant. In addition, the Company's former Chief Executive Officer, Enrique de Vilmorin, was also named as a defendant. The lawsuit alleges that the Company, by and through Mr. de Vilmorin, improperly converted certain stock belonging to the Bedrock Group. The Bedrock Group is seeking monetary damages. A settlement of this litigation is presently being negotiated and we expect to conclude during the third quarter.

On November 19, 2008, the Company filed a lawsuit in Superior Court of California, San Diego County, against Enrique de Vilmorin, its former Chief Executive Officer, and Sonia Dominguez, Mr. de Vilmorin's spouse. The lawsuit alleges that Mr. de Vilmorin improperly used Company assets for personal benefit/expenditures and to



purchase/pay for certain real property without the consent of the Company. The Company is seeking monetary damages. The parties are discussing settlement.

On March 2009, a lawsuit was filed in the United States District Court, District of Utah, Central Division, against Ethos Environmental, Inc. by Republic Bank. The lawsuit alleges that the Company breached the terms of a Lease Agreement involving Mazuma Capital Corp. and Ethos. Republic Bank is seeking monetary damages and return of certain equipment. The Company believes that it has numerous meritorious defenses and has filed an Answer and Counterclaims.

#### **Item 1A. RISK FACTORS.**

We are a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934 and are not required to provide the information under this item.

#### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

##### **1.**

##### **Issuance of Equity Securities in exchange for services:**

###### a)

On June 4, 2009, the Company issued 51,000 common shares of the Company with a fair value of \$0.294 per share to settle professional fees with a fair value of \$15,000.

###### b)

On May 29, 2009, the Company issued 15,000 common shares at \$0.36 per common share to settle debt with a fair value of \$5,400.

##### **2.**

##### **Convertible Securities:**

a)

On May 12, 2009, the Company issued 400,000 common shares at \$0.41 per common share, or \$164,000, to settle outstanding promissory notes of \$100,000. The Company recorded \$64,000 as a loss on settlement of debt.

**3.**

**Outstanding Warrants:**

a)

During the period ended June 30, 2009, the Company issued 1,625,000 share purchase warrants as part of the 12% Units and 50,000 share purchase warrants as part of the 10% Units. Each warrant grants the warrant holder the option to purchase one additional common share of the Company at \$0.25 per common share (12% Units) and \$0.40 per common share (10% Units) for a period of three years from the date of issuance.

b)

In June 2009, the Company issued 100,000 share purchase warrants with an exercise price of \$0.40 per warrant for a period of three years, as part of the demand loan received from an investor.

**4.**

**Issuances of Securities:**

a)

On May 29, 2009, the Company issued 250,000 common shares at \$0.36 per common share to settle debt with a fair value of \$90,000.

b)

On May 14, 2009, the Company issued 14,133 common shares at \$0.40 per common share to settle accrued interest charges of \$5,653 from outstanding promissory notes.

c)

On May 14, 2009, the Company issued 10,000 common shares at \$0.40 per common share, or \$4,000 as incentive shares for the purchase of convertible promissory notes.

d)

On April 22, 2009, the Company issued 15,000 common shares at \$0.57 to settle debt with a fair value of \$8,550.

e)

On April 21, 2009, the Company issued 363,000 common shares at \$0.57 per common share, or \$206,910, as incentive shares for the purchase of convertible promissory notes.

f)

On April 1, 2009, the Company issued 33,000 common shares at \$0.19 per common share, or \$6,270, as incentive shares for the purchase of convertible promissory notes.

**5.**

**Issuances of Equity Securities for Cash:**

a)

During the period ended June 30, 2009, the Company issued nineteen 12% Units for cash proceeds of \$950,000, and issued one unit to settle a promissory note with a carrying value of \$50,000. For a more detailed discussion regarding the 12% Units please refer to Note 5(h) of the Financial Statements for a complete description hereof.

b)

During the period ended June 30, 2009, the Company issued one 10% unit for cash proceeds of \$25,000. For a more detailed discussion regarding the 12% Units please refer to Note 5(h) of the Financial Statements for a complete description hereof.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

None

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

None

**ITEM 5. OTHER INFORMATION.**

None

40

---

**ITEM 6. EXHIBITS**

The following exhibits are filed with this Quarterly Report on Form 10-Q:

<b>Exhibit</b>	
<b>Number</b>	<b>Description of Exhibit</b>
3.01	Articles of Incorporation <sup>(1)</sup>
3.01	Restated Articles of Incorporation <sup>(1)</sup>
3.03	Bylaws <sup>(1)</sup>
10.1	Convertible Promissory Note Carrillo Huettel, LLP <sup>(2)</sup>
10.2	Common Stock Purchase Warrant Carrillo Huettel, LLP <sup>(2)</sup>
31.01	Certification of Principal Executive Officer Pursuant to Rule 13a-14 <sup>(2)</sup>
31.02	Certification of Principal Financial Officer Pursuant to Rule 13a-14 <sup>(2)</sup>
32.01	CEO and CFO Certification Pursuant to Section 906 of the Sarbanes-Oxley Act <sup>(2)</sup>

---

(1) Incorporated by reference as an Exhibit to the Form 8-K filed on April 24, 2006.

(2) Filed Herewith.

\* All exhibits are numbered with the number preceding the decimal indicating the applicable SEC reference number in Item 601 and the number following the decimal indicating the sequence of the particular document.

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the Undersigned, thereunto duly authorized.

**ETHOS ENVIRONMENTAL, INC.**

Dated: August 14, 2009

/s/ Corey P. Schlossmann

By: Corey P. Schlossmann

Its: President and CEO